Hong Kong Public Offer — Yellow Form 香港公開發售-黃表 Use this form if you want the alloted Hong Kong Offer Shares to be issued in the name of HKSCC Nominees Limited ("HKSCC Nominees") and deposited directly into the Central Clearing and Settlement System ("CCASS") for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant 如欲以香港中央結算(代理人)有限公司(「香港結算代理人」)的名義登記獲配發的香港發售股份,並直接存入中央結算及交收系統(「中央結算系統」),以記存於 閣下的中央結算系統投資 閣下的中央結算系統投資 者戶口持有人股份戶口或 閣下指定的中央結算系統參與者的股份戶口,請使用本表格。

Note: Unless otherwise defined herein, terms and expressions in this Application Form shall have the same meanings as those ascribed to them in the prospectus of China Outfitters Holdings Limited (the "Company") dated 20 June 2011 (the "Prospectus") together with any supplement thereto. 附註:除本申請表格另有界定外, 本申請表格所用詞彙及詞語與中國服飾控股有限公司(「本公司」)於二零一一年六月二十日刊發的招股章程(「招股章程」)及其任何補充資料賦予該等詞彙及詞語的涵義相同。

Please staple your payment here 請將股款

緊釘在此

Hong Kong Exchanges and Clearing Limited, The Stock Exchange of Hong Kong Limited (the "Stock Exchange") and Hong Kong Securities Clearing Company Limited ("HKSCC") take no responsibility for the contents of this Application Form, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this

pplication Form., make no representation as to its accuracy or completeness and expressing stocial many inability whatsoever for any toss nowsoever arising from or in retaince upon the whole or any part of the contents of ints Place & Sakatiff print for the Companies of the Companies of the Place & Sakatiff print for the Companies of the Place & Sakatiff print for the United States and the information contained in this Application Form is not for publication, distribution or release, directly or indirectly, in or into the United States (including its territories and dependencies, any State of the United States and the istrict of Columbia). This Application Form does not constitute or form a part of any offer or solicitation to purchase or subscribe for securities in the United States. The shares mentioned herein have not been, and will not be, gistered under the U.S. Securities Act. No public offering of the Hong Kong Offer Shares will be made in the United States. Act when the public offering of the Hong Kong Offer Shares will be made in the United States. The Shares pursuant to registration or an exemption from requirements please. S. Securities Act. No public offering of the Hong Kong Offer Shares will be made in the United States. The Shares will be made in the United States. The Shares will be made in the United States. The Shares will be made in the United States. The Shares will be made in the United States. The Shares will be made in the United States. The Shares will be made in the United States. The Shares will be made in the United States. The Shares will be made in the United States. The Shares will be made in the United States. The Shares will be made in the United States. The Shares will be shared by Shares will be shared to the Shares will be shared by Shares will be shared to the Shares will be shared by Shares will be sha

曾日應監督)及首化之中計画應應使另在四班等大中的符合成本員員。 thing in this Application Form or the Prospectus constitutes on offer to sell or the solicitation of an offer to buy nor shall there be any sale of Hong Kong Offer Shares in any jurisdiction in which such offer, solicitation or sale would be unlawfut 申請表格或相股章程的內容概不構成於提呈出售、邀請要約購買或出售任何香港發售股份即屬確法之司法權區內作出有關提呈、邀請或銷售。



## CHINA OUTFITTERS HOLDINGS LIMITED

# 中國服飾控股有限公司

(Incorporated in the Cayman Islands with limited liability) (於開曼群島註冊成立之有限公司)

### **GLOBAL OFFERING**

931,800,000 Shares (including 151,800,000 Sale Shares by the Selling Number of Offer Shares under the Global Offering

**Number of Hong Kong Offer Shares** 

Shareholders and subject to the Over-allotment Option)
93,180,000 new Shares (including 151,800,000 Sale Shares by the Seiling Shareholders and subject to adjustment)
838,620,000 Shares (including 151,800,000 Sale Shares by the Seiling Shareholders and subject to adjustment and the Over-allotment Option)
HK\$2.50 per Hong Kong Offer Share, plus brokerage of 1.0%, SFC transaction levy of 0.003% Number of International Offer Shares

Maximum Offer Price

and Stock Exchange trading fee of 0.005% (payable in full on application in Hong Kong dollars and subject to refund on final pricing)

HK\$0.10 per Share Nominal value

Stock code 1146

### 全球發售

931,800,000股股份(包括由售股股東出售的151,800,000股銷售股份及視乎超額配股權行使與否而定) 全球發售項下的發售股份數目

香港發售股份數目

國際發售股份數月

最高發售價

視乎超額配放権行使與否则止/ 93,180,000股新股份(可予調整) 838,620,000股股份(包括由售股股東出售的151,800,000股銷售股份,可予調整及 視乎超額配股權行使與否而定) 每股香港發售股份2.50進元,另加1.0%經紀佣金、0.003%證監會交易徵費及 0.005%聯交所交易費(須於申請時以港元繳足,並可視乎最終定價予以退還) 每股股份0.10港元

股份代號

### 申請表格 **Application Form**

Applications will be accepted until 12:00 noon on Thursday, 23 June 2011 (or such other time or date as may subsequently be announced).
You must read the conditions and instructions attached to this Application Form To be valid, you must complete all parts of this Application Form. Please write clearly in ink.

China Outfitters Holdings Limited UBS AG, Hong Kong Branch The Hong Kong Underwriters

## I/We:

- apply for the number of Hong Kong Offer Shares set out below, subject to the terms and conditions set out in the Prospection and this Application Form, and subject to the Memorandum and Articles of Association of the Cordinary, and subject to the Hong Kong Offer Shares applied for, being not more than HKS 250 per Offer Share, plus 16 medical points and the Share of the Hong Kong Offer Shares applied for, being not more than HKS 250 per Offer Share, plus 16 medical points and before to accept the Hong Kong Offer Shares applied for, or any leaven number allocated to me/us pursuant to this applied to the Hong Kong Offer Shares applied for, or any leaven number allocated to me/us pursuant to this applied to the Hong Kong Offer Shares applied for, or any leaven number allocated to me/us pursuant to this applied to the Hong Kong Offer Shares applied for, or any leaven the Hong Kong Offer Shares applied for, or any leaven the Hong Kong Offer Shares applied for, or any leaven the Hong Kong Offer Shares applied for, or any leaven the Hong Kong Offer Shares applied for, or any leaven the Hong Kong Offer Shares applied for, or any leaven the Hong Kong Offer Shares applied for, or any leaven the Hong Kong Offer Shares applied for the Hong Kong Offer Shares a

- notecting fee, 0.003% sPt. transaction levy and 0.003% stock Exchange training fee:
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  declare that this is the only application made and the only application intended by metas to be made using a WHITE or YELLOW
  Application Form or by way of giving electronic application instructions to HISC via CCASS or to the designated HK
  elPO White Form Service Provider under the HK elPO White Form service (www.hkelpo.hk) to benefit me/us or the person for whose benefit ann/we are applying these person for whose benefit ann/we are applying that person this designated of allocated (including conditionally and polympia place person indicated an interact (see applying the person this person for whose benefit ann/we are applying that are indicated an interact (see applying the person indicated in the person for applying the person indicated in interact (see applying the person in the person for applying the person in the person of the person for applying the person in the person of the person in the person of the pers
- we wish to collect any refund cheque(s) (where applicable) in person in accordance with the procedures prescribed in this Application Form that I/V and the procedure of the pro

## Signed by (all) applicant(s) (all joint applicants must sign): (所有)申請人簽署(所有聯名申請人必須簽署):

## Date: 日期:

- rou must compace the application form in writing (and not by way of personal chop), otherwise the application is liable to be rejected.

  All applicable boxes in this Application Form must be completed, otherwise the application is liable to be rejected.

  All applicable boxes in this Application Form must be completed, otherwise the application is liable to be rejected.

  Only one application may be made for the benefit of any person on either a WHITE or YELLOW Application Form or by way of giving electronic application instructions to HKSCC via CCASS or to the designated HK eIPO White Form Service (www.hkelpo.hk). The following will be rejected: multiple or suspected multiple applications on WHITE and/or YELLOW Application Form(s) and/or by way of giving electronic application instructions to HKSCC via CCASS or to the designated HK eIPO White Form Service (www.hkelpo.hk): The following will be more than the HSCC via CCASS or to the designated HK eIPO White Form Service (www.hkelpo.hk): and applications made for the benefit of one applicant (or joint applicant) on either a WHITE or YELLOW Application Form or by way of giving electronic application instructions to HKSCC via CCASS or to the designated HK eIPO White Form Service Provider under the HK eIPO White Form Service (www.hkelpo.hk): The one of the White Form Service Provider under the Hkelpo.hk): The Order of the White Form Service Provider under the Hkelpo.hk Provider of the White Form Service Provider under the Hkelpo.hk Provider of the White Form Service Provider under the Hkelpo.hk Provider of the White Form Service Provider under the Hkelpo.hk Provider of the White Form Service Provider under the White

- 截止接受認購申請時間為 工零一一年六月二十三日(星期四)中午十二時正 (或可能隨後公佈的其他時間或日期)。 閣下必須細閱本申請表格所載條件及指示。 本申請表格各部份必須以墨水筆/原子筆清楚填妥,方為有效。
- 中國服飾控股有限公司 香港包銷商

## 本人/吾等:

- 力); 整明、保體及承諾本人/吾等/本人/吾等為其利益提出申請的人士並不受到任何法律或規例禁止提出本申請、 支付任何申請股款、提配發或認購任何香港發售股份;香港發售股份並未亦不會根據美國證券法登記,而本人/ 吾等於填寫及應交本申請表格時身處美國境外(定義見美國證券法S規例)。或並非美籍人士;及 同意本申請、申請獲接納及因此而訂立的合約須受香港法例信體及按其詮釋。

| For Broker use 此欄供經紀填寫 |  |  |  |  |  |
|------------------------|--|--|--|--|--|
| Lodged by 由以下經紀遞交      |  |  |  |  |  |
| Broker No.<br>經紀號碼     |  |  |  |  |  |
| Broker's Chop<br>經紀印章  |  |  |  |  |  |

- 閣下必須細閱背頁的條款及條件及申請手續。

- 隔下必須細國背頁的除款及條件集申請手續。 除非另有訂明, 關下必須以変文號爰本申請(中文姓名除外),否則申請會被拒絕受理。 關下必須報筆(不得以個人印章方式)簽署本申請表格,否則申請會被拒絕受理。 本申請表格內所有總用空格均必須填爰。否則申請會被拒絕受理。 作例人士以受益人身份月口以自仓或養會申請表格成時過中央結算系統向香港結算或利用網上自表服務(www.hkeipo.hk) 向指定的網上自表服務供應而發出電子認購指示。作出一次認購申請。倘出現下列情况,有關認購申請將被拒絕受理: 以自色及/或養色申請表格及/或德國中央結算系統向音港結算或利用網上自表服務(www.hkeipo.hk)向指定的網上自 表服務供應而發出電子認購指示。作出的電效或疑關重使申請。及為一名服務代應而發出電子認購指示。提出該 申請法務核或透過中央結算系統向香港結算或利用網上自表服務內指定的網上自表服務供應而發出電子認購表。 中叫农佃以短炮中突到界系就问香港計算或利用網上白表服務问指定的網上白表服務供應商發出電子認購指示。提出認 購超繼46,590,000股香港發售股份。即香港公開發售初步可供認購的香港發售股份總數的50%)的申請及支票或銀行本票 於首次繼戶時不變之提的時 圖下如作出虛假聲明。可能會被檢控。

Use this form if you want the alloted Hong Kong Offer Shares to be issued in the name of HKSCC Nominees Limited ("HKSCC Nominees") and deposited directly into the Central Clearing and Settlement System ("CCASS") for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant.
如欲以香港中央結算(代理人)有限公司(「香港結算代理人」)的名義登記獲配發的香港發售股份,並直接存入中央結算及交收系統(「中央結算系統」),以記存於 閣下的中央結算系統投資者戶口持有人股份戶口或 閣下指定的中央結算系統參與者的股份戶口,請使用本表格。

| 久心分水 图下的中天   | くから シナ ハ・ハ  |  |   | `拍压的中大和异尔斯  |   | 口,前使用个衣竹。   |  |
|--|---|--|---|---|---|---|--|
| Number of Hong Kong Offer Shares applied<br>for (not more than 46,590,000 Shares)<br>申請香港發售股份數目<br>(不超過46,590,000股股份)  |   |  |   |   | /banker's cashier<br>order number<br>票/銀行本票號碼   |   |  |
| 「不避避46,590,000股股份)<br>Total amount of paym<br>付款總額   | nent  | HK\$ 港元  |   | Name of bank on which cheque/<br>banker's cashier order is drawn*<br>支票/銀行本票的付款銀行名稱*  |   |   |  |
| * 支票或銀行本票須以「   | 「只准入抬頭  | [人賬戶]方式劃線開   | 出,並須註明收款人為「滙豐   | 代理人(香港)有限公司-「   | 中國服飾公開發售」。  | Kong) Limited - China Outfitters Public Offer". ess of the first-named applicant only.  |  |
| Name in English<br>英文姓名/名稱   | Family  | name or company  | name 姓氏或公司名稱  |   | Forename(s) 名字  |   |  |
| Name in Chinese<br>中文姓名/名稱   | Family  | name or company  | name 姓氏或公司名稱  |   | Forename(s) 名字  |   |  |
| Occupation<br>(in English)<br>職業(以英文填寫)  |   |  |   | Hong Kor<br>(ple  | entity Card No./Passport No./<br>ng Business Registration No.<br>ease delete as appropriate)**<br>達身份證號碼/護照號碼/<br>香港商業記號碼<br>(新圖去不適用者)**  |   |  |
| Names of all other<br>joint applicants<br>in English (if any)<br>所有其他聯名申請人的<br>英文姓名/名稱(如有)   | (1)<br>(2)<br>(3)   |  |   | Hong Kong I   | ntity Card Mo. Passport No./<br>Business Registration No. of<br>all other joint applicants<br>ase delete as appropriate)<br>第二年前人的音片身份證明<br>第二年有人的語言。   | (2)   |  |
| Your address (in English) and telephone number (joint applicants should give the address and telephone number of the first-named applicant only).  |   |  |   | <u> </u>  |   |   |  |
| Only an address in Hong Kong<br>will be accepted.<br>地址(以英文填寫)及電話號碼<br>(學名申請人的地址(與沒填寫錄名<br>首時,因的地域,也可能可能可能可能可能可能可能可能可能可能可能可能可能可能可能可能可能可能可能   |   | Telephone Number 電話號碼  |   |   |   |   |  |
| ** If you are a CCASS Investor Part *How to make your application* or 如 图下3b 中央新事業投資者戶 ** If you are applying through a de passport number. For bodies corp for processing the application for 如 图 下 地域形定 中央新事業機 ** All joint applicants must give (if if 所有那多中消人必须提供,如範備 ** Part of your Hong Kong identity of data would also be transferred to number/passport number may lee 国 所有提供的部份等的分配整理 For nominees* For nominees* will be treated as: will be treated as: | werleaf. 「口持有人,就本Signated CCASS 「口持有人,就本Signated CCASS 「中央站算」 長春港發車內線 「中央始算」 「中央始算」 「中央始算」 「中央始算」 「中央始算」 「中央始算」 「中央始算」 「中央始算」 「中央始算」 「中央地域」 「 | 申請罰言儲會搜請香港身份過多<br>Participant (other than a CC<br>rowide your Hong Kong busine<br>rowide your Hong Kong busine<br>For Hong Kong identity (<br>基本) 中國 (中國 (中國 (中國 (中國 (中國 (中國 (中國 (中國 (中國 | 裁斷(倘 關下為關別人士)或音港<br>in strength of the strength | 記號碼(網 兩下為法人團體)。<br>alas, if you hold a Hohe Konn if don't<br>deathly careful passport/Hong Konn but<br>the accomplishment is such our pass<br>the accomplishment is such our pass<br>sport numbers, or (if they are bodies or<br>ong identity card number/passport nu<br>ong identity card number/passport nu<br>可能被列印在 | 育頁[申請手續]一節第2段。<br>card, please provide that numb<br>siness registration number will bu<br>情填寫護無號碼。如為法人團體,<br>corporate) their Hong Kong busin<br>mber of the first-named applicant<br>mber before encashment of your<br>有)上。該等資料也將轉交第三方 | ) provided by you may be printed on your refund cheque, if any. Such<br>refund cheque, inaccurate completion of your Hong Kong identify card<br>以安排退款,在兑现 屬下的退款支票之前,銀行可能要求在諮園下的<br>a nominee and you do not complete this section, this application |  |
|  |   |  |   |   |   |   |  |
| Tick this box if y<br>East, Wanchai, H<br>monies" for detai<br>凡申請1,000,000原<br>卓佳酸券發記有標   | ou apply for 1,00<br>Hong Kong on th<br>ils of when, whe<br>股或以上香港發<br>限公司,地址為  | 00,000 or more Hong Kong Of<br>le date of dispatch of e-Auto F<br>re and how to collect your reh   | fer Shares and wish to collect retund chafefund payment instructions/refund che<br>and cheques (if any).<br>设指示/退款支票/股票日期(預期為<br>中心26樓。有關領및退款支票(如有)f  | leques in person from the Company's<br>ques/share certificates which is expec<br>——年六月二十九日(星期三))親<br>吟時間、地點及手續詳情,見背頁[想線   | Hong Kong Share Registrar, Trice<br>ted to be on Wednesday, 29 June<br>臨本公司的香港證券登記處領取<br>量申請款項」一節。  | or Investor Services Limited at 26/F. Tesbury Centre, 28 Queen's Road 2011. Please see the section overleaf headed "Refund of application 関下的退款支票,請在方格內填上「小號。本公司的香港證券登記處是   |  |
|  |   |  |   |   |   | FOR CCASS PARTICIPANT<br>結算系統參與者資料  |  |
|  |   | $\lambda$  |   |   | S BOX MUST BE DE格必須填寫妥當   | ULY COMPLETED   |  |
|  |   |  |   | Inv   | estor Participant   | esignated CCASS Participant or CCASS中央結算系統投資者戶口持有人的參與者編號  |  |

## ADDRESS LABEL 地址標貼

Please fill in name(s) and address in Hong Kong as set out above in BLOCK letters in English 請用英文正楷填寫上表所示姓名/名稱及香港地址

| Name(s) 姓名/名稱 |  |
|---------------|--|
| Address 地址    |  |
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|   | (MUST BE<br>須填寫妥當 | DULY COI               | MPLETED  |            |             |  |  |
| Participant I.D.of the designated CCASS Participant or CCASS Investor Participant<br>指定中央結算系統參與者或中央結算系統投資者戶口持有人的參與者編號   |                   |                        |          |            |             |  |  |
|   |                   |                        |          |            |             |  |  |
| For designated CCASS Participant OR Corporate CCASS Investor Participant, please also affix the company chop bearing its company name<br>指定中央結算系統參與者或中央結算系統公司投資者戶口持有人請加蓋顯示公司名稱的公司印鑑 |                   |                        |          |            |             |  |  |
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| ,   |                   |                        | <b>"</b> |            |             |  |  |
| overleaf)   | •                 | the section<br>讀」一節第2章 |          | ake your a | pplication" |  |  |
|   |                   |                        |          |            |             |  |  |

For Bank Use 此欄供銀行填寫

Use this form if you want the alloted Hong Kong Offer Shares to be issued in the name of HKSCC Nominees Limited ("HKSCC Nominees") and deposited directly into the Central Clearing and Settlement System ("CCASS") for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant.



## CHINA OUTFITTERS HOLDINGS LIMITED

# 中國服飾控股有限公司

(Incorporated in the Cayman Islands with limited liability)

## GLOBAL OFFERING

## Terms and conditions of your application

meanings ascribed thereto in the Prospectus

## Who can apply

- any person(s) for whose benefit you are applying, must be 18 years of age or older and must have a

- e applicant(s), and any person(s) for whose benefit you are applying, must be 18 years of age or older and must have a cong address.

  are a firm, the application must be in the names of the individual members, not the firm's name.

  are a fordy corporate, the application must be stamped with the company chop (bearing the company name) and signed by authorized officer, who must state his or her representative capacity.

  due tricenstates promote applying the properties of the company control of the properties of the company of the properties of the company in mediately upon completion of the Global Offering:

  have been allocated or have applied for Shares or have indicated an interest under the International Placing or otherwise participate in the International Placing; or an associate (as defined in the Listing Rules) of the above.

  not apply for any Hong Kong Offer Shares if you are or any person(s) for whose benefit you are applying is/are: a legal or natural person of the PRC (other than Hong Kong, Macau and Taiwan) (except qualified domestic institutional investors):
- - a fega to natural person institutional investors and the property of the prope

### If you are a nominee

## Lodge only one application for your benefit (or for your and any

- Lodge only one application for your benefit (or for your and any of your joint applicants' benefit)
  Multiple applications or suspected multiple applications will be rejected. Save as referred to in B above, all of your applications are liable to be rejected as multiple applications will be rejected. Save as referred to in B above, all of your applications are liable to be rejected as multiple applications if you, or you and your joint applicant(s) together:

  make more than one application instructions to HKSCC or to the designated HK eIPO White Form service provide under the HK eIPO White Form service provide three application instructions to HKSCC or to the designated HK eIPO White Form Service provider through HK eIPO White Form service.

  apply on the provided HK eIPO White Form service Provider through HK eIPO White Form Service.

  apply on one WHITE or YELLOW Application Form (whether individually or jointly) or by giving electronic application instructions to HKSCC or to the designated HK eIPO White Form Service.

  White Form service for more than 46,590,000 Hong Kong Offer Shares, being 50% of Hong Kong Offer Shares, initially being offered for public subscription under the Hong Kong Public Offer; or

  have applied for or taken up, or indicated an interest for, or have been or will be placed any of the international Offer

  All of your applications will also be rejected as multiple applications if more than one application is made by an unlisted company and

  the principal business of that company is dealing in securities; and
  you exercise statutory control over that company; or
  control the composition of the board of directors of that company; or
  control the composition of the board of directors of that company; or
  control the composition of the board of directors of that company; or
  control whe composition of the board of directors of that company; or
  control whe composition of the board of directors of that company; or
  control whe composition of the board of directors of that company; or
  control whe composi

- y control means you:
  control the composition of the board of directors of that company; or
  control the composition of the board of directors of that company; or
  control more than half of the voting power of that company; or
  hold more than half of the issued share capital of that company (not counting any part of it which carries no eight t
  participate beyond a specified amount in a distribution of either profits or capital).

## Allocation of Hong Kong Offer Shares - Pools A and B

Allocation of Hong Kong Offer Shares available under the Hong Kong Public Offer (after this in account of a The total number of the Hong Kong Offer Shares available under the Hong Kong Public Offer (after this in account of a The total number of the Hong Kong Offer Shares with in the total number of the Hong Kong Offer Shares with a special coation referred to below) is to be divided into two pools for allocation purposes; pool A and pool. B. The Hong Kong Offer Shares with a special coation of the Hong Kong Offer Shares with the special coation of the Hong Kong Offer Shares with the special coation of the Hong Kong Offer Shares with the Hong Kong Offer Shares with the special coation of the Hong Kong Offer Shares in pool B with the Hong Kong Offer Shares with the Hong Kong Offer Shares with the Hong Kong Offer Shares wit

## Supplemental Information

pplemental Information

19 supplements to the Prospective is issued, inplicants), who have already submitted an application may or may not ending on the information contained in the supplement, be notified that they can withdraw their applications. It is contained to the procedure to be only information contained in the supplement where the institute of the supplement is not included but have not withdrawn their applications in diduce with the procedure to be onlytified, if applicantions that may be encoupted to remain and and may be accepted, to to the above and below, an application once made is irrevocable and applicants shall be deemed to have applied on the of the Prospectures as supplemented.

### F. Effect of completing and submitting this Application Form

- leting and submitting this Application Form you land if you are joint applicants, each of you jointly and severally) for or as agent or nominee and on behalf of each person for whom you act as agent or nominee: interest and allowers the Company and/or the Sole Global Coordinator (or its agents or nominees) as agents for the Company to execute any documents on your behalf and to do on your behalf all things necessary to effect the registration of any Hong Kong Offer Shares allocated to you in the name of HKSCC Kominees as required by the Articles of Association, and otherwise to give effect to the arrangements described in the Prospectus and this undertake to sign all documents and to do all things necessary to enable the name of HKSCC Kominees to registeredus the holder of the Hong Kong Offer Shares to be allocated to you, and as required by the Articles of Association.
- Association, agree that the Hong Kong Offer Shares to be allotted shall be issued in the name of HKSCC Nominees and deposited directly into CCASS for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant.
- agree that the Hong Kong Offer Shares to be allotted shall be issued in the name of HKSCC Nominees and deposited directly into CUSS for credit to your CCASS Investor Participant stock account of the stock account of your designated CCASS Darticipant.

  IN COURS for credit to your CCASS Investor Participant stock account of the stock account of your designated CCASS Darticipant.

  HKSCC Nominees reserves the right at its absolute discretion (1) not to accept such allotted Hong Kong Offer Shares with the part of such allotted Hong Kong Offer Shares to be withdrawn from CCASS and transferred into your name (or, if you are joint applicants, into the name of the first-amed applicant) at your own risk and costs; and (3) to cause such allotted Hong Kong Offer Shares to be withdrawn mane (or if you are a joint applicant) or to make available the same for your collection applicant's name) and in such a case, to post the certificate(s) for such allotted Hong Kong Offer Shares at your own risk to the address on your Application Form by ordinary post or to make available the same for your collection and the participant of the part

- agree (without prejudice to any other rights which you may have) that once your application has been accepted, you may not rescind it because of an innocent misrepresentation; the property of the property o

- agree that your application, any acceptance of it and the resulting contract will be governed by and construed in accordance with the laws of Hong Kong;
  represent, warrant and undertake that you understand that the Hong Kong Offer Shares have not been and will not be registered under the U.S. Securities Act and you and any person for whose account or benefit you are applying for the Hong Kong Offer Shares are outside the United States (as defined in Regulation S) under the U.S. Securities Act of Regulation S, agreet to disclose to the Company, the Selling Shareholders, the Sole Global Coordinator, Bookrunner and Sponsor, the Underwriters, Hong Kong Share Registrar, receiving bankers and/or their respective assurous and agents any application.

  agree with the Company, and each shareholder of the Company, and the Company agrees with each of its shareholders, to observe and comply with Cayman Companies Law, the Company agrees with each of its shareholders of Association; agree with the Company and each shareholder of the Company that the Shares are freely transferable by the holders thereof;

  warrant the truth and accuracy of the information contained in this application;
  undertake and agree to accept the Bong Kong Offer Shares applied too.

- warrant the turn dagree to account the long Kong Offer Shares applied for, or any lesser number allocated to you under undertake and agree to account the long Kong Offer Shares applied for, or any lesser number allocated to you under turn to the Company as the holder(s) of any Hong Kong Offer Shares allocated to you, and the Company and/or its agents to send any refund cleague to you or (in case of joint applicants) the first hanned applicant in this Application Form they ordinary post at you own risk to the address stated on this Application Form, except that if you have applied for 1,000,000 or more long Kong Offer Shares and have indicated in the Application Form that you will collect the refund cheque(s) in person, you may do see in he mammer described in the exciton headed "How to Apply for Hong Kong Offer Shares Despatch(c) election of Share Certificates for allowing the company of the company of the company of the company of the company to the company to enter into a control on your behalf with each of the Directors and officers of the Company whereby each such Director and officer undertakes to observe and comply with their obligations to shareholders as stipulated in the Articles of Association, and understand that the declarations and representations will be relied upon by the Company and the Sole Global Coordinator in deciding whether or not to allocate any Hong Kong Offer Shares in response to this application and you may be prosecuted for making a falle declaration.

  Now the Selling Shareholders, Sole cliobal Coordinator, Box, employees, pattners, agents and advisors are entitled to any over the company of the company of the company of the company and the Sole Global Coordinator in deciding whether or not to allocate any Hong Kong Offer Shares in response to this application and understand the control officer understand the company of the company of

## Power of attorney

your appl, action is made by a person duly authorized under a valid power of attorney, the Company, the Sole Global ordinato or their respective agents, as its agents may accept it at their absolute discretion and subject to any conditions as yof thein way think fit, including production of evidence of the authority of your attorney. The Company, the Sole Global ordinator or their respective agents have full discretion to reject or accept any application, in full or in part, without

### H. **Determination of Offer Price**

Determination of Offer Price

The Offer Price is expected to be fixed by agreement between the Sole Global Coordinator (for itself and on behalf of the Underwriters) and the Company (for itself and on behalf of the Selling Shareholders) on the Price Determination Date. The Price Determination Date is expected to be on or around Friday, 24 June 2011 and, in any event, not later than Tuesday, 28 June 2011.

The Offer Price will be not more than HKSS-20 per Share and is expected to be not less than HKS1.90 per Share, Applicants for Hong Kong Offer Shares are required to pay, on application, the maximum Offer Price of HKS2.50 for each Hong Kong Offer Shares are required to pay, on application, the maximum Offer Price of HKS2.50 for each Hong Kong Offer Share together with a brokenge of 1%, SPC transaction levy of 0.003% and Stock Exchange trading fee of 0.005%, subject to refund if the Offer Price should be lower than HKS2.50. The Sole Global Coordinator (on behalf of the Underwriters) with the consent of the Company may reduce the number of Offer Shares and/or the indicative Offer Price range below that stated in the Prospectus (which is HKS1.90 to HKS2.50) at any time prior to the morning of the last day for lodging applications under the Prospectus (which is HKS1.90 to HKS2.50) at any time prior to the morning of the last day for lodging applications under the Offer Price range will be published in the South China Morning Post (in English) and the Hong Kong Evonomic Times (in Chinese) not later than the morning of the day which is the last day for lodging applications under the Hong Kong Public Offer. Such anonuncement will also be available at the websites of the Stock Exchange at www.kewnes.hk and the Offer Price, if agreed by the Sole Global Coordinator (for itself and on behalf of the Underwriters) and the Company (for itself and on behalf of the Sole Michael Coordinator (for itself and on behalf of the Sole Michael Coordinator (for itself and on behalf of the Sole Michael Coordinator (for itself and on beha

## Allotment of Hong Kong Offer Shares

Subject to the terms and conditions as set out herein and in the Prospectus, the Hong Kong Offer Shares will not be allotted until after closing of the application lists.

The Offer Price is expected to be announced on Wednesday, 29 June 2011, and the level of applications in the Hong Kong Public Offer, the level of indications of interest in the International Placing and the basis of allocations of the Hong Kong Offer Shares are also expected to be announced on Wednesday, 29 June 2011, in both cases in the South China Morning Post (in English) and the Hong Kong western the Company of the Hong Kong Public Offer, and the Hong Kong in a company of the Hong Kong Public Offer, and the Hong Kong the Work of the Hong Kong Public Offer, and the Hong Kong in dientity cardinassor/Hong Kong basiness registration numbers of successful applicants (where appropriate) will be made available through various channels as described in the section headed "How to apply for Hong Kong Offer Shares – Publication of results" in the Prospectus on Wednesday, 29 June 2011.

## If your application for Hong Kong Offer Shares is successful (in whole

Or in part)

If you apply for Hong Kong Offer Shares and your application is wholly or partially successful, your Share certificate(s) will be issued in the name of HKSCC Nominees and deposited into CCASS for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant as instructed by you in your Application Form on Wednesday, 29 June 2011, or in the event of a contingency, on any other date as shall be determined by HKSCC or Minescenter of the participant of the part

# Circumstances in which you will not be allotted Hong Kong Offer

not be allotted Hong Kong Offer Shares for any of the following reasons:

If your application is revoked:

By completing and submitting this Application Form you agree that your application cannot be revoked on or before Wednesday, 20 July 2011. This agreement will take effect as a collateral contract with the Company, and will become binding when you lodge your Application Form. This collateral contract will be in consideration of the Company agreeing that it will not offer any Hong Kong Offer Shares to any person on or before Wednesday, 20 July 2011 except by means of one of the procedures referred to in the Prospectus.

Your application may only be revoked on or before Wednesday, 20 July 2011, if a person responsible for the Prospectus under section 40 of the Companies Ordinance (as applied by section 342E of the Companies Ordinance) gives a public notice under that section which excludes or limits the responsibility of that person for the Prospectus.

Use this form if you want the alloted Hong Kong Offer Shares to be issued in the name of HKSCC Nominees Limited ("HKSCC Nominees") and deposited directly into the Central Clearing and Settlement System ("CCASS") for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant.

If your application has been accepted, it cannot be revoked. For this purpose, acceptance of applications which are not rejected will be constituted by notification in the press of the results of allocation, and where such basis of allocation is subject to certain conditions or provides for allocation by ballot, such acceptance will be subject to the satisfaction of such conditions or results of the ballot respectively.

Full discretion of the Company, the Sole Global Coordinator or their respective agents or nominees to reject or accept: The Company, the Sole Global Coordinator or their respective agents or nominees have full discretion to reject or accept any application, or to accept only application, and for any rejection or acceptance.

The allotment of Hong Kong Offer Shares is void:
The allotment of Hong Kong Offer Shares will be void if the Listing Committee of the Stock Exchange does not grant

otment of Hong Kong Offer Shares will be void if the Listing Committee of the Stock Exchange does not grant ion to list the Shares either:
within three weeks from the closing of the application lists; or
within a longer period of up to six weeks if the Listing Committee of the Stock Exchange notifies the Company of that longer period within three weeks of the closing date of the application lists.

- Vou will not receive any allotment if:

  you make multiple applications or you are suspected to have made multiple applications:
  you make multiple applications or you are suspected to have made multiple applications or you or the person whose benefits you apply for have taken up or indicated an interest or applied for or received or have been or will be placed or allocated (including conditionally and/or provisionally) International Offer Shares:
  your payment is not made correctly or you pay by cheque or banker's cashier order and the cheque or banker's cashier order is dishonored upon its first presentation:
  your Application Form is not completed in accordance with the instructions as stated in the Application Form;
  you apply for more than 46.590,000 Hong Knog Offer Shares (being 50% of the Hong Knog Offer Shares initially available for subscription under the Hong Knog Public Offer;
  the Company and the Sole Global Coordinator believe that by accepting your application would violate the applicable securities or other laws, rules or regulations of the jurisdiction in which your application is completed or your address overload is located;

- securities or other laws, runes or reputation overleaf is located;
  the Underwriting Agreements do not become unconditional;
  the Underwriting Agreements do not become unconditional;
  the Hong Kong Underwriting Agreement and/or the International Purchase Agreement are/is terminated in accordance with their respective terms; or
  the application for Shares is not in one of the numbers set out in the table in this Application Form.

## Refund of application monies

Refund of application monies

If you do not receive any Hong Kong Offer Shares for any of, but not limited to, the above reasons, the Company will refund your application moneis, including brokerage fee of 1%, SFC transaction levy of 0.003% and Stock Exchange trading fee of 0.005%. No interest will be paid thereon. If your application is accepted only in part, the Company will refund to you the appropriate portion of your application monies (including the related brokerage fee of 1%, SFC transaction levy of 0.003% and Stock Exchange trading fee of 0.005%). SFC transaction levy of 0.003% and Stock Exchange trading fee of 0.005%) without interest. If the Offer Price as finally determined is less than the maximum Offer Price of HKS2.50 per Share (excluding brokerage, SFC transaction levy and Stock Exchange trading fee thereon) paid on application, the Company will refund to you the surplus application monies, tagether with the related brokerage fee of 1%, SFC transaction levy of 0.005% and Stock Exchange trading benefits. Refund of your application monies, the made on Wednesday, 29 June 2011 in accordance with the various arrangements as described in the Prospectus. Refund cheques will be crossed "Account Payee Only" made out to you, or if you are joint applicants, part of the Hong Kong identity card number or passport numbe

### Personal Information Collection Statement

ata (Privacy) Ordinance (the "Ordinance") came into effect in Hong Kong on 20 December 1996. Statement informs the applicant for and holder of Hong Kong Offer Shares of the policies and Kong Share Registrar in relation to personal data and the Ordinance.

sonal Information Concetton statement of the Company and its Hong Kong Share Registrar in relation to personal data and the Ordinance.

Reasons for the collection of your personal data
From time to time it is necessary for applicants for securities or registered holders of securities to supply their latest correct personal data to the Company and its Hong Kong Share Registrar when applying for securities or transferring securities into or out of their names or in procuring the services of the Hong Kong Share Registrar in the services of the Hong Kong Share Registrar or the Hong Kong Share Registrar or offer the Inservices. It may also prevent or delay registration or transfer of the Hong Kong Offer Shares which you have successfully applied for and/or the dispatch of share certificates(2)se-Auto Refund appment instruction(s)/refund cheque(s) to which you are entitled. It is important that holders of securities inform the Company and its Hong Kong Share Registrar immediately of any inaccuracies in the personal data supplied.

see sersonal data of the holders of securities may be used, held and/or stored (by whatever means) for the following purposes; processing of your application and refund cheque, where applicable, and serifications of compliance with the terms and application procedures set out in this Application Form and the Prospectus and announcing results of allocations of Hong Kong Offer Shares; enabling compliance with all applicable laws and regulations in Hong Kong and elsewhere: registering new issues or transfers into or out of the name of holders of securities including, where applicable, in the name of HSCC Nomines; maintaining or updating the registers of holders of securities of the Company; conducting or assisting the conduct of signature welfications, may other verifications, or exchange of information; establishing benefit entitlements of holders of securities of the company, such as dividends, rights issues and bonus issues, etc:

cutablishing benefit entitlements of holders of securities of the company, such as dividends, rights assues and outsissues, etc.

distributing communications from the Company and results as subsidiaries;
compiling statistical information and shareholder profiles;
making disclosures as required by laws, rifles or regulations of the results of the results applicantly of the results of the results of profiles and paper of the results of the

Share Registrar to discharge their obligations to legister of securities and/or regulators and/or any other purpose to which the holders of securities may from time to time agree.

Transfer of personal data
Personal data (including Hong Kong identity card details) held by the Company and its Hong Kong Share Registrar relating to the applicants and the holders of securities will be kept confidential but the Company and its Hong Kong Share Registrar relating to the applicants and the holders of securities will be kept confidential but the Company and its Hong Kong Share Registrar may, to the extent necessary for achieving the above purposes or any of them, make such enquiries as they conside necessary to confirm the personal data of the applicants and the holders of securities will not consider the personal desire of the applicants for securities required from or with any and all of the following persons and entities:

the Company or its appointed agents such as financial advisors and receiving bankers;

where applicants for securities required deposit into CASS, to HRSCC and HRSCC Mominees, who will use the personal data for the purposes of operating the CASS;

any agents, contractors or third-party service providers who offer administrative, telecommunications, computer, payment or other services to the Company of the Hong Kong Share Registrar in connection with the operation of their respective businesses.

Access and correction of personal data

The Ordinance provides the budders of securities with rights to ascertain whether the Company or its Hong Kong Share Registrar fold their personal data, to obtain a gony of that data and to correct any data that is inaccurate. In accordance with the Ordinance provides the budders of securities with rights to ascertain whether the Company or its Hong Kong Share Registrar fold their personal data, to obtain a gony of that data and to correct any data that is inaccurate. In accordance with the Ordinance the Company and the Hong Kong Share Registrar for the attention of t

ing this Application Form or by giving electronic application instructions to HKSCC, you agree to all of the above.

## How to make your application

Use the table set out below to calculate how much you must pay for the number of Hong Kong Offer Shares you want to subscribe for. Your application must be for a minimum of 2,000 Hong Kong Offer Shares. Applications must be in one of the numbers set out in the table below. No application for any other number of Hong Kong Offer Shares will be considered and any such application is liable to be rejected. The table also sets out the total amount payable for such numbers of Hong Kong Offer Shares up to 46,590,000 Hong Kong Offer Shares. On application, you must pay the maximum offer price of HKS2.50 per Share, plus brokerage of 1%. SPC transaction levy of 0,003% and the Stock Exchange trading fee of 0.03% Complete this Application Form. Only written figuratures will be

- per Share, plus brokerage of 1%, SPC transaction (ev) of 0.003% and the Stock Exchange trading fee of 0.003%. Complete this Application Form and sign on the first page of this Application Form. Only written signatures will be accepted.

  If you are applying through a designated CCASS Participant (other than a CCASS Investor Participant): the sets of the signated CCASS Participant and sustenders the Application Form with its company chop (bearing its company name) and insert its participant LD. in the appropriate box of the Application Form.

  If you are applying as an individual CCASS Investor Participant:

  the Application Form must contain your name and Hong Kong identity card number; and your participant D. must be inserted in the appropriate box.

  If you are applying as a joint individual CCASS Investor Participant:

  the Application Form must contain all joint CCASS Investor Participants in a page of the page of the

- not be post-dated.
   Your application will be rejected if your cheque:
- is dishonoured on its first presentation.

  If you pay by banker's cashier order, the banker's cashier order must:
   be in Hong Kong dollars.
- in Hong Kong dollars; is used by licensed banks in Hong Kong, and have your name certified on the back by a person authorized by the ank. The name on the back of the banke is cashie order and the jame on the Application form must be the same, it is a joint application, the name on the back of the banker's cashier order must be the same as the name of the seamed applicant; made pay ble to "HSBC Nousinees" Hong Kong Limited China Outflitters Public Offer"; et crossed "Account Payee Only"; and the proof-dark of the proof-dark of

- crossed "Account rayee only", ...... be post-dated. ation will be rejected if your banker's cashier order does not meet all these requirements.

Tear off the Application Form, fold the form once and lodge it in one of the special collection boxes at any one of the following branches of The Hongkong and Shanghai Banking Corporation Limited:

Branch Name Address Level 3, I Queen's Road Central, Hong Kong G/F, Winner House, 306-316 King's Road, North Point, Hong Kong China Insurance Group Building, 141 Des Voeux Road Central, Hong Kong G/F, Hay Wah Building, 71-85 Hennessy Road, Wan Chai, Hong Kong Hong Kong Office North Point Branch Hay Wah Building Branch Shop 218, 2/F, Pioneer Centre, 750 Nathan Road, Kowloon Shop No. 1,1/F, 238 Nathan Road, Kowloon Shop No. G6 & 6A, G/F, Site 4, Whampoa Garden, Kowloon Winampo Gauter, Kowtoon Shops G21-22, Citywalk, I Yeung Uk Road, Tsuen Wan, New Territiories Shop No. 1225, 1/F, Tuen Mun Town Plaza Phase 1, 1 Tuen Shing Street, Tuen Mun, New Territiories Shop No. 198, East Point City, 8 Chung Wa Road, Tseung Kwan O, New Territiories Tuen Shing Street Branch Your application form can be lodged at these times

Monday, 20 June 2011 — 9:00 a.m. to 4:30 p.m Tuesday, 21 June 2011 — 9:00 a.m. to 4:30 p.m Wednesday, 22 June 2011 — 9:00 a.m. to 4:30 p.m Thursday, 23 June 2011 — 9:00 a.m. to 12:00 nor

The latest time for lodging your application is 12:00 nono on Thursday, 23 June 2011. — 9:00 a.m. not 12:00 noon on Thursday, 23 June 2011, if the application lists will be open between 11:45 a.m. and 12:00 noon on Thursday, 23 June 2011. if the application lists are not open on that day then by 12:00 noon on the next day the lists are open. The application lists will not open if there is:

a tropical cyclone warning signal number 8 or above, or

a "black" rainstorm warning signal
in force in Hong Kong at any time between 9:00 a.m. and 12:00 noon on Thursday, 23 June 2011. Instead they will be open between 11:45 a.m. and 12:00 noon on the next business day which does not have either of those warnings in force in Hong Kong at any time between 9:00 a.m. and 12:00 noon.

Substances 40 means a day that is not a 3 strutday, Sunday or public holiday in Hong Kong.

Distincts day means a ay that is not a saturaly, sunsay or public holdary in rong Kong.

The right is reserved to present all or any remittances for payment. However, your cheque or banker's cashier order will not be presented for payment before 12:00 noon on Thursday, 23 June 2011. The Company will not give you a receipt for your payment. The Company shall keep all interest accrued on your application monies (up until, in the case of monies to be refunded, the date of dispatch of e-Auto Refund payment instructions/refund cheques and/or share certificates). The right is also reserved to retain any share certificates and/or any surplus application monies or refunds pending clearance of your cheque or banker's cashier order.

|   | NUMBER OF SHARES THAT MAY BE APPLIED FOR AND PAYMENTS |   |  |   |  |  |
|---|---|---|--|---|--|--|
| No. of Hong Kong<br>Offer Shares<br>applied for | Amount payable<br>on application<br>HK\$              | No. of Hong Kong<br>Offer Shares<br>applied for | Amount payable<br>on application<br>HK\$ | No. of Hong Kong<br>Offer Shares<br>applied for | Amount payable<br>on application<br>HK\$ |  |
| 2,000   | 5,050.40  | 90,000  | 227,268.00                               | 3,000,000                                       | 7,575,600.00                             |  |
| 4,000   | 10,100.80   | 100,000   | 252,520.00                               | 4,000,000                                       | 10,100,800.00                            |  |
| 6,000   | 15,151.20   | 150,000   | 378,780.00                               | 5,000,000                                       | 12,626,000.00                            |  |
| 8,000   | 20,201.60   | 200,000   | 505,040.00                               | 10,000,000                                      | 25,252,000.00                            |  |
| 10,000  | 25,252.00   | 250,000   | 631,300.00                               | 15,000,000                                      | 37,878,000.00                            |  |
| 12,000  | 30,302.40   | 300,000   | 757,560.00                               | 20,000,000                                      | 50,504,000.00                            |  |
| 14,000  | 35,352.80   | 350,000   | 883,820.00                               | 25,000,000                                      | 63,130,000.00                            |  |
| 16,000  | 40,403.20   | 400,000   | 1,010,080.00                             | 30,000,000                                      | 75,756,000.00                            |  |
| 18,000  | 45,453.60   | 450,000   | 1,136,340.00                             | 35,000,000                                      | 88,382,000.00                            |  |
| 20,000  | 50,504.00   | 500,000   | 1,262,600.00                             | 40,000,000                                      | 101,008,000.00                           |  |
| 30,000  | 75,756.00   | 600,000   | 1,515,120.00                             | 45,000,000                                      | 113,634,000.00                           |  |
| 40,000  | 101,008.00  | 700,000   | 1,767,640.00                             | 46,590,000(1)                                   | 117,649,068.00                           |  |
| 50,000  | 126,260.00  | 800,000   | 2,020,160.00                             |   |  |  |
| 60,000  | 151,512.00  | 900,000   | 2,272,680.00                             | (1) Maximum number of Hon                       | g Kong Offer Shares you may              |  |
| 70,000  | 176,764.00  | 1,000,000                                       | 2,525,200.00                             | apply for.                                      |  |  |
| 80,000  | 202,016.00  | 2,000,000                                       | 5,050,400.00                             |   |  |  |

如欲以香港中央結算(代理人)有限公司(「香港結算代理人|)的名義登記獲配發的香港發售股份,並直接存入中央結算及交收系統(「中央結 算系統 | ),以記存於 閣下的中央結算系統投資者戶口持有人股份戶口或 閣下指定的中央結算系統參與者的股份戶口內,請使用本表格。



# CHINA OUTFITTERS HOLDINGS LIMITED

# 中國服飾控股有限公司

(於開曼群島註冊成立之有限公司)

## 全球發售

### 申請條款及條件

除另有説明者外,該等條款及條件所用詞彙具有招股章程所賦予的相同涵義。

## 甲、申請人資格

- (人食格)
   (周下中請人)及 関下為其利益作出申請的任何人土必須年滿18歲,並須有香港地址。如 関下屬齊號,則須以僧別人土身份而非以商號的名義申請。如 関下屬法人團體,申請表格須蓋上印有公司名稱的公司印鑑及由正式授權的負責人員簽署,並須註明簽署人的職衙。
   (除上市規則容許的情況下, 関下或 関下為其利益作出申請的任何人士如屬下列人士,不得申請任何者港發售股份:
   本公司股份的現有實益擁有人;
   本公司或其任何附屬公司的行政總裁或董事;
   本公司的關連人士(定義見上市規則)或於緊隨全球發售完成後將會成為本公司關連人士的人士;

  - 士的人士; 已獲分配或已申請或有意認購國際發售股份,或以其他方式參與國際發售;或 上述任何人士的聯繫人(定義見上市規則)。 關下函 (關下)。關下為其利益作出申請的任何人士為下列人士,則 關下不得申請任何香港發

### 閣下為代名人 乙、如

其他身份識別編碼 如未有列則以上資料、期該份申請將視作為 閣下本身利益而遞交。代表另一名人士遞交本申請表 格的代名人,被視為已向本公司、獨家全球協調人及保萬人和香港包銷商發出聲明和承諾,表示已 局質盆維有人作出合理查詢。此乃為其利益以白色或賣色申請表格或向香港結算或利用網上白養服 務向網上白養服務供應向發出電子認購指示提出的唯一申請並已正式獲該名人士(如多於人士人 為全體)授權遞交本申請,並代表該名人士/每名有關人士同意本申請表格的條款。 閣下亦向本公 司、獨家全線協測人及便應人和香港包銷商承諾、會應要求就下文「個人資料」一節所載任何用途, 提供有關該名人士/每名有關人士的資料。

### 丙、僅可為 閣下本身(或 閣下與任何聯名申請人)的利益提交一份申 請

## 丁、香港發售股份的分配 — 甲組及乙組

香港發售股份的分配 — 甲組及乙組
数分配而言,香港公開發告可供認聘的香港發售股份總數(經計及下述任何重新分配後)將分為甲、乙
兩组。甲组的香港發售股份將按公平基準分配予總認購積為5.0可萬港元(不包括應付的經紀側金、認監 會交易被費及聯交所交易费到或以下的香港發售股份總第一人。 之組的香港發售股份的經紀側金、認監 會交易被費及聯交所交易發到或以下的香港發售股份申請。人。 2組的香港發售股份則會於公平基準分 的香港發售股份申請人。 閣下務須注意,甲組申請與乙即申請的分配比例可能可可不同。 6個其中 組而非兩側的香港發售股份數轉不足,則該組多由的香港發便、份務轉程至另一型以營建的 定的發售假。 閣下僅可自甲組成乙組其中一组 加非同時自兩組,每一個香港發售股份。 建申請收 定的發售假。 閣下極可自甲組成乙組其中一组 加非同時自兩組,每一個香港發售股份。 建申請或 延阅整值, 閣下極可自甲組成乙組其中一组,非同時自兩組,每一個香港發售股份。 電車總則 經數理與申請,以及任何申請超過名。590,000、香港全期發售初步提呈的香港發售股份。申請將拒絕發售 項下投資者的香港發售股份(甲組及乙組),將絕幹按所經營數,則申請稱一受理。今配管予港公開發售 項下投資者的香港發售股份(甲組及乙組),將絕幹按所經營的香港發售股份數目而行配等, 一組的分配基準可依據各申請人在中組及乙組各自有效中。的香港發售股份數目可能較其他一部 一種語發售股份可能(如規則,涉及抽來。 200 等

戊、補充資料如相聚章程須刊發任何增補文件。(視予增補文件所及資料而定)已遞交申請的申請人可能亦可能不會緩通知其申請可予撤回。倘申請人未獲知會或過申請人已獲知會但未有根據所通知的手賴撤回申請,則所有已遞交的申請仍屬有效及可能被接續。在上文及下文的規限下,申請一經提出即不可撤回,而申請人應視作根據已增補的相股章程提出申請。

## 己、填妥及遞交本申請表格的效用

- 代理人的名義登記任何分配予 閣下的香港發售股份,业務頁拍取早性及平中明不附加定即各項安排: 承諾簽署。「各公書文件及辦理一切必需手續,使香港結算代理人可按照組織章程細則的規定,登記成為、關了後之能的香港簽售股份的持有人; 同意 閣下獲記發的公開發售股份的時有人; 同意 閣下獲記發的公開發售股份則以香港結算代理人的名義發行,並直接存入香港結算操作的中央結算系統多與者股份 閣下的中央結算系統多與者於人間口。 同意香港結算及香港結算代理人各自有權(7)不接輸任何或部份以香港結算代理人名義發行的 複配發公開發售股份,或不接輸該等獲配發的公開發售股份存入中央結算系統;(2)安排自中央結算系統提取該等獲配發的公開發售股份,關下如屬聯名申請人則為排名首往 閣下 辦;及(3)安排該等獲配發的公開發售股份,然後轉入 閣下名下(風險及费用概由 閣下派 辦;及(3)安排該等獲配發的公開發售股份。閣下(如廣聯名申請人則為排名首往 閣下 申請素格所示地址(郵談風險概由 閣下來輸)或待 閣下親身領取;
- 数日, 同意香港結算及香港結算代理人毋須對並非載於招股章程及申請表格的資料及陳述承擔任何
- 责任:及同意希港結算及香港結算代理人均毋須以任何方式對 関下承擔任何責任。 同意希港結算及香港結算代理人均毋須以任何方式對 関下承擔任何責任。 以及本公司、獨家全球協調人、賬簿管理人及保薦人及包銷商,以及其各自的高級賑員或關 則,概不包因 関下的時階股要約獲得接辦,或因 即下根據租股章程所據及條件應有的 權利與義務所採取的任何行動而觸犯任何香港境外的法律: 確認 関下已收忘及閱一份招股查是,而 関下在作出申請時,僅依據招股章程及本中結 表格裁列的資料及申述,及將不會依賴招股章程任何增補文件所載以外的任何其他資料或陳 述:

- 同意本公司、獨家全球協調人、賬簿管理人及保薦人或香港包銷商及任何其各自的董事、高級人員、僱員、合夥人、代理或顧問或參與全球發售的任何其他方僅須對招股章程以及其任何增制所務的資料及申述負責; 同意 在不影響 關下可能擁有的任何其他權利的情况下》是項申請一經接納,便不可因無意

## 辛、釐定發售價

產 交 售價
短期網家全球協調人(為其本身及代表包銷商) 將於定價日期與本公司(為其本身及代表售股股東)協
定發售價。類期定價日期為二零一一年六月二十四日 [星期五] 或前後、但無論如何不會繼於二零一一年六月二十八日 [星期二] 。 發售價將不會高於每股股份2.50港元,並預期不會低於每股股份1.90港
元。香港發售股份申請人須於申請時支付最高發售價每股香港發售股份之5.60港元则越趨勢收的。
0.003%嚴隆會交易徵費及0.005%聯交所交易費 (如養售價每股香港發售股份更超過多收的新頭。獨家全球協調人(代表包銷商)獲本公司同意可於經交香港公開發售的申請截止日當日上午前的任何時間
至2.50港元)。在該情況下,本公司將於經交香港公開發售的申請截止日當日上午前的任何時間
至2.50港元)。在該情況下,本公司將於經交香港公開發售的申請截止日當日上午前的任何時間
可於香港聯交所網站來ww.hke.news.hk及本公司網站來ww.cohl.hk及來ww.cohl.nb.查閱。在設立的在南華學園人有義國自即成為於宣域指示性發售價範圍的一項各組所發的變計與人或指示性發售價範圍分一致各組的人。 2.50港元)。在該情況下,本公司將於經交香港公開發售的申請截止日常日上午或之前在南華學園、在後期低度,可於香港聯交所網站來ww.hke.news.hk及本公司網站來ww.cohl.hk及來ww.cohl.com.hb查閱。在發出有質量後未受所被範圍及學發售股份數目即成為於它的價格範圍,而發售價第會經由獨家全球協調人(為其本身及代表包銷商)與本公司(為其本身及代表包銷商)與不公司(為其本身及代表包銷商)與不公司(為其本身及代表包銷商)與不公司(為其本身及代表包銷商)及子供表包括衛門集本公司(為其本身及代表包銷商)因任何原因而未能於二零一一年六月二十八日(星期二)或之所協定發售價,則全來發售(包括香港公開發售)將不會成為無條件及將告失效。

※發售股份的配容

## 香港發售股份的配發

## 倘成功申請香港發售股份(全部或部分)

## 閣下將不獲配發香港發售股份的情況

閣下可能基於下列任何理由而不獲配發香港發售股份

如欲以香港中央結算(代理人)有限公司(「香港結算代理人|)的名義登記獲配發的香港發售股份,並直接存入中央結算及交收系統(「中央結 算系統 │),以記存於 閣下的中央結算系統投資者戶口持有人股份戶口或 閣下指定的中央結算系統參與者的股份戶口內,請使用本表格。

關下提出的申請一經接納,即不可撤回。就此而言,通過報章通知分配結果,即構成接納並無遭拒 絕受理的申請,而在該分配基準須受若干條件所限或規定以抽籤方式進行分配的情況下,申請的接 納將分別取決於該等條件是否獲達成或抽籤結果而定。

- 本公司、獨家全球協調人或彼等各自的代理或代名人可全權酌情決定拒絕或接納任何申請: 本公司、獨家全球協調人或彼等各自的代理或代名人可全權的情決定拒絕或接納任何申請, 新任何部分申請。毋須該任何拒絕或接納針子任何理由。 , 武贝接

- 倘發生以下情況, 閣下將不會獲配發任何股份:

  - (以下情况, 閣下縣不實獲監按任何股份: 關下作出重與申請或疑點重複申請; 閣下或 閣下為其利益提出申請的人士已認購或表示有意認購,或已申請,或已取得或已獲 配售或分配,或將獲配售或分配(包括有條件及/或暫定)國際發售股份; 關下並無以正確的方式付款或 閣下使用支票或銀行本票付款,而該支票或銀行本票在首次 過戶時未能兑現;
  - 题 下 时 不 能 元 况 , 閣 下 的 申 請 表 格 並 未 根 據 申 請 表 格 所 戴 指 示 填 妥
  - 閣下申請超過46,590,000股香港發售股份(即香港公開發售初步提呈可供認購的香港發售股份

## 退還申請款項

2 選申請款項
如 關下因任何(包括但不限於)上述理由而未能獲得任何香港發售股份。本公司將不計利息退還 関下的申請款項(包括1年聚紀)上述理由而未能獲得任何香港發售股份。本公司將不計利息退還 関下的申請該項(包括1年聚紀) 中,申請數項的適當部分(包括1年期的、1800年) 中,1800年) 中,1800年) 1800年 1800

### 個人資料

## 個人資料收集聲明

個人资料(起聽)條例(「條例」)中的主要條文於一九九六年十二月二十日在香港生效,此個人資料收集聲明 是向香港發售股份申請人及持有人說明本公司及其香港證券登記處就個人資料及條例而制訂的政策及措施。

他被百成仍中明八及行司八成功平公司及政官他服好並加處私間八員特及條例即明日的政队及目應。 收集 閣下個人資料的原因 證券申請人申請認購證券時或證券的登記持有人將證券轉往其名下,或將證券轉讓予他人,或要求 音未能提供所需資料,可能會導致。閣下證券的認購申請遭拒絕受理或延誤或本公司及香港證券發 記處無法進行過戶或提供服務,可能的雖或延誤。閣下成功申請認購的香港發售股份的登記或過 戶數發送 關下有權收取的股票/電子自動銀數指示/提數支票。 證券持有人所提供的個人資料如有任何不確,必須即時知會本公司及其香港證券登記處。

提供個人資料
本公司及其香港證券發記處會把證券申請人及持有人的個人資料(包括香港身份證的資料)保密,但
本公司及其香港證券發記處可能會作出必要的查詢以鄰定個人資料(包括香港身份證的資料)保密,但
任何用绘,尤其可能會向下列任何成所有人士及機構被震。 獲取或提供證券申請人及持有人的個人 資料(不論在香港或外地)。

本公司或其奚任的代理人,例如財務顧問及收款銀行。 當證券申請人要求將證券存入中央結算系統時,香港結算及香港結算代理人(其須為了中央結算系統的理作而使用個人資料)。
任何而今公司或香港房分局还處提供與其各自業務運作有關的行政、電訊、電腦、付款或其 他服務的代理人、承請商或第三方服務供應商; 任何監管或政府機則(包括應受所及營監會);及 與證券請有人有業務往來或擬有業務往來的任何其他人士或機構,例如銀行、律師、會計師 或股票經紀等

查閱及更正個人資料 條例賦予設券持有人看明本公司或其香港證券登記處是香持有其個人資料,並索取該資料副本及更 证任何不應資料的權利。依據條例、本公司及手港證券登記處有權就處理任何查閱資料的要求收取 合理費用,所有關於香間資料或更正資料或查詢資料政策及措施及持有資料類別的要求,應按照招 股章程公司資料—前申按蔣的註冊並並就根據別出法律不時通知的地址向本公司的公司秘書或其 香港證券登記處屬下的私聽權條例事券主任(视情況而)是提出。

簽署本申請表格或向香港結算發出電子認購指示後,即表示 閣下同意上述各項。

- - 申請表格必須填上 關下的姓名及香港身份證號碼;及 必須在讀客格內域上 關下的參與名編號。 3下以聯名個人中央結算系統投資者戶口持有人名義提出申請; 申請表格必須填上所有聯名中央結算系統投資者戶口持有人的姓名及所有聯名中央結算系統 投資省戶口持有人的香港身份證號碼;及

  - 必須在適當空格內填上 閣下的參與者編號。 閣下以中央結算系統公司投資者戶口持有人名義提出申請

  - 如 閣下以中央結算系統公司投資者戶口持有人名義提出申請:

     申請表格必須填上中央結算系統投資者戶口持有人公司名稱及香港商業経記號碼;及
     在申請表格的經濟學院內必須填上,限下的參與者繼度加蓋公司印章(印度須有公司名稱)
    中央結算系統參與者資料不正確或遵漏(包括參與者編號及/或附有公司名稱的公司印鑑)或其他類似事宜均可令。關下的申請無效。 每份申請必須附有一張支票或一張銀行本票。 付款支票或銀行本票須緊釘於表格上。 關下必須以一張支票或一張銀行本票支付香港發售股份的

     的問題的接近。

## 如以支票付款,該支票必須:

- 為港元支票; 從 閣下在香港持牌銀行的港元銀行賬戶付款
- 從 閣下在香港持牌銀行的港元銀行賬戶付款;
   支票必須附有賬戶名稱(如屬聯名申請人,則為名列音位之申請人名稱) 名稱須預先列印在支票と或自付款銀行的任何授權簽署人在支票背書,而且該名稱必須與申請表格上的名稱相同(如屬聯名申請人,則為名列音位之申請人名稱)。如果支票由聯名戶口開出,則聯名戶口的其中一個名稱,必須與名列音位之申請人名稱相同;
   註明收款人為「溫豐代理人(香港)有限公司一中國服飾公開發售」
   調線註明「只准入拾頭人賬戶」;及
   有得為期票
   下列情况將導致 閣下的申請不獲錢納
   支票於首次過戶時無法兑现。

  如以銀行本票付款,該銀行本票必須;

   如以銀行本票付款,該銀行本票必須;

   为非元本票;

- 不可知, 認戰行不課必須: 北元本票; 本港持農銀行發出,並由出票銀行授權的人士在銀行本票背面簽署核證 閣下的姓名。銀本票背面所示的姓名必須與申請表格中的申請人的姓名相同。如屬聯名申請,則在銀行本背面的姓名必須與名列首位的申請人的姓名相同;

- 註明銀行本票收款人為「運要**代理人(香港)有限公司-中國服飾公開發售**」; 在銀行本票上劃線註明「只推入抬頭人賬戶」;及

- 閣下的銀行本票不符合所有上述要求, 閣下的申請將概不獲受理。
- 申請表格,對摺一次,然後投入下列任何一間銀行分行的特設收集箱內**香港上海滙豐銀行有限**

分行名稱 香港總行 北角分行 德輔道中分行 香港皇后大道中1號3樓 北角英皇道306-316號雲華大廈地下 德輔道中141號中保集團大廈 灣仔軒尼詩道71-85熙華大廈地下 港島 九龍彌敦道750號始創中心2樓218室 始創中心分行 九龍 彌敦道238號分行 黃埔花園分行 九龍彌敦道238號1樓1號舖 九龍黃埔花園第4期商場地下G6及6A號舖 荃灣楊屋道1號荃新天地地下21-22號舖 新界屯門屯盛街1號屯門市廣場1期1225號舖 將軍澳重華路8號東港城198號舖 荃新天地分行

电盛街分行 東港城分行 閣下可於下列時間內遞交申請表格

二零一一年六月二十日(星期一) - 上午九時正至下午四時三十分 二零一一年六月二十一日(星期二) - 上午九時正至下午四時三十分 三零一一年六月二十二日(星期三) - 上午九時正至下午四時三十分 二零一一年六月二十三日(星期四) - 上午九時正至中午十二時正

本公司保留將所有或任何認購申請款項過戶的權利,惟 閣下的付款支票或銀行本票將不會於一零本公司保留將所有或任何認購申請款項過戶的權利,惟 閣下的付款支票或銀行本票將不會於一零一一年六月二十三日(星期四)中午十二時正前趨戶。本公司不會向 閣下發出付款收據。本公司將保留 閣下的申請認購款項(如屬規款,則計至發送電子自動退款指示/寄發趙款支票及/或股票日期 閣下的中請認購款項或退款。

| 可申請認購的股份數目及應繳款項  |  |  |  |  |  |  |
|--|--|--|--|--|--|--|
| 申請認購的香港<br>發售股份數目  | 申請時應繳款項<br>港元  | 申請認購的香港<br>發售股份數目  | 申請時應繳款項<br>港元  | 申請認購的香港<br>發售股份數目  | 申請時應繳款項<br>港元  |  |
| 2,000<br>4,000<br>6,000<br>8,000<br>10,000<br>12,000<br>14,000<br>16,000<br>20,000<br>30,000<br>40,000<br>50,000<br>60,000<br>70,000<br>80,000 | 5,050.40<br>10,100.80<br>15,151.20<br>20,201.60<br>25,252.00<br>30,302.40<br>35,352.80<br>40,403.20<br>45,453.60<br>50,504.00<br>75,756.00<br>101,008.00<br>126,260.00<br>151,512.00<br>176,764.00<br>202,016.00 | 90,000<br>100,000<br>150,000<br>200,000<br>250,000<br>300,000<br>350,000<br>400,000<br>500,000<br>600,000<br>700,000<br>800,000<br>900,000<br>1,000,000<br>2,000,000 | 227,268.00<br>252,520.00<br>378,780.00<br>505,040.00<br>631,300.00<br>757,560.00<br>883,820.00<br>1,010,080.00<br>1,136,340.00<br>1,262,600.00<br>1,515,120.00<br>1,767,640.00<br>2,020,160.00<br>2,727,680.00<br>2,525,200.00<br>5,050,400.00 | 3,000,000<br>4,000,000<br>5,000,000<br>10,000,000<br>15,000,000<br>20,000,000<br>30,000,000<br>30,000,000<br>40,000,000<br>45,000,000<br>46,590,000 <sup>(1)</sup> | 7,575,600.00<br>10,100,800.00<br>12,626,000.00<br>25,252,000.00<br>37,878,000.00<br>50,504,000.00<br>63,130,000.00<br>75,756,000.00<br>88,382,000.00<br>101,008,000.00<br>113,634,000.00 |  |