

# Hong Kong Public Offering — Yellow Form 香港公開發售 — 黃色申請表格

Use this Application Form if you want the share certificate for the Hong Kong Offer Shares to be issued in the name of HKSCC Nominees Limited ("HKSCC Nominees") and deposited directly into the Central Clearing and Settlement System ("CCASS") for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant.

閣下如欲以香港中央結算(代理人)有限公司("香港結算(代理人)")的名義登記閣下將獲發行的香港發售股份股票,並直接存入中央結算及交收系統("中央結算系統"),以記存於閣下的中央結算系統投資者戶口持有人股份戶口或閣下指定的中央結算系統參與者的股份賬戶內,請使用本申請表格。

NOTE: Unless the context requires otherwise, capitalized terms used in this Application Form shall have the same meanings as defined in the prospectus ("Prospectus") dated Monday, September 12, 2011 issued by Hongguo International Holdings Limited (the "Company") together with any supplement thereto.

附註: 除文義另有所指者外,本申請表格所用詞彙與鴻國國際控股有限公司("本公司")於2011年9月12日(星期一)刊發的招股章程(「招股章程」)及其任何補充文件所界定者具有相同涵義。

Hong Kong Exchanges and Clearing Limited, The Stock Exchange of Hong Kong Limited ("Stock Exchange") and Hong Kong Securities Clearing Company Limited ("HKSCC") take no responsibility for the contents of this Application Form, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this Application Form.

香港交易及結算所有限公司、香港聯合交易所有限公司(「聯交所」)及香港中央結算有限公司(「香港結算」)對本申請表格的內容概不負責,對其準確性或完整性亦不發表任何聲明,並表明概不就此本申請表格全部或任何部分內容或產生或依賴該等內容而引致的任何損失承擔任何責任。

A copy of this Application Form, together with a copy of each of the WHITE and GREEN Application Forms, the Prospectus and the other documents specified under "Documents Delivered to the Registrar of Companies and Available for Inspection" in Appendix VIII to the Prospectus, have been registered by the Registrar of Companies in Hong Kong as required by section 342C of the Companies Ordinance. The Securities and Futures Commission of Hong Kong ("SFC") and the Registrar of Companies in Hong Kong take no responsibility as to the contents of any of these documents.

本申請表格與同白色或綠色申請表格各一份、招股章程及招股章程附錄(「送呈公司註冊處及備查文件」所指的其他文件,已遵照公司條例第342C條的規定,送呈香港公司註冊處登記。香港證券及期貨監察委員會(「證監會」)及香港公司註冊處對任何此等文件的內容概不負責。

The information contained in this Application Form is not for distribution, directly or indirectly, in or into the United States (including its territories and dependencies, any State of the United States and the District of Columbia). These materials do not constitute or form a part of any offer or solicitation to purchase or subscribe for securities in the United States. The Shares mentioned herein have not been, and will not be, registered under the United States Securities Act of 1933, as amended (the "US Securities Act").

本申請表格所載資料不會於美國(包括其領土及屬地、美國各州及哥倫比亞特區)或美國境內直接或間接分發。於美國,該等資料並不屬於或成為購買或認購證券之任何建議或要約的一部分。本申請表格所載股份並無亦不曾根據1933年美國證券法(經修訂)(「美國證券法」)登記。

The Shares may not be offered, sold, pledged or transferred in the United States except pursuant to registration or an exemption from the registration requirement of the US Securities Act. No public offering of the Shares will be made in the United States.

除非已進行登記或根據美國證券法的登記規定獲得豁免,否則股份不得於美國發售、出售、抵押或轉讓。不會於美國公開發售證券。

Nothing in this Application Form or the Prospectus constitutes an offer to sell or the solicitation of an offer to buy nor shall there be any sale of Hong Kong Offer Shares in any jurisdiction in which such offer, solicitation or sale would be unlawful. The information contained in this Application Form does not constitute an offer of securities for sale in the United States. Securities may not be offered or sold within the United States unless they are registered under applicable law or are exempted from registration.

本申請表格或招股章程並非呈出出售或促促購買要約,亦不會於任何進行該等提呈,促促或銷售屬法定的任何司法權區銷售任何香港發售股份。本申請表格所載資料並非在美國提呈出售證券的要約。除非證券已根據適用法律登記或獲豁免登記,否則該等證券不可於美國境內提呈發售或出售。



## Hongguo International Holdings Limited

### 鴻國國際控股有限公司\*

(incorporated in Bermuda with limited liability)  
(於百慕達註冊成立的有限公司)

#### GLOBAL OFFERING

Number of Offer Shares under the Global Offering	:	500,000,000 Shares (subject to the Over-allotment Option)
Number of Hong Kong Offer Shares	:	50,000,000 New Shares (subject to adjustment)
Number of International Offer Shares	:	450,000,000 Shares comprising 250,000,000 New Shares and 200,000,000 Sale Shares (subject to adjustment and the Over-allotment Option)
Maximum Offer Price	:	HK\$3.24 per Offer Share (plus brokerage of 1%, SFC transaction levy of 0.003% and Stock Exchange trading fee of 0.005%, payable in full on application in Hong Kong dollars and subject to refund on final pricing)
Nominal Value	:	US\$0.015
Stock code	:	1028

#### 全球發售

全球發售的發售股份數目	:	500,000,000股股份(或因行使超額配股權而更改)
香港發售股份數目	:	50,000,000股股份(或會調整)
國際發售股份數目	:	450,000,000股股份,包括250,000,000股新股及200,000,000股銷售股份(或會調整及因行使超額配股權而更改)
最高發售價	:	每股發售股份3.24港元,另加1%經紀佣金、0.003%證監會交易徵費及0.005%聯交所交易費(於申請時以港元繳足,最終定價後將退還多繳股款)
面值	:	每股股份0.015美元
股份代號	:	1028

### Application Form for Hong Kong Offer Shares 香港發售股份申請表格

Applications will be accepted until 12:00 noon on September 16, 2011.

You must read the conditions and instructions attached to this Application Form.

To be valid, you must complete all applicable parts of this Application Form.

Please write clearly.

截止接受認購申請時間為

2011年9月16日中午十二時正。

閣下務須細閱本申請表格所附載的條件及指示。

本申請表格各適用部分均須清楚填妥,方為有效。

To: Hongguo International Holdings Limited  
Citigroup Global Markets Asia Limited  
DBS Asia Capital Limited  
(on behalf of the Hong Kong Underwriters)

- I/We:
- apply for the number of the Hong Kong Offer Shares set forth below, subject to the terms and conditions of the Prospectus and this Application Form, and subject to the Memorandum of Association and the Bye-laws;
  - enclose payment in full for the Hong Kong Offer Shares applied for, calculated at the maximum Offer Price of HK\$3.24 per Offer Share, (payable in full on application and subject to refund, plus 1% brokerage fee, 0.003% SFC transaction levy and 0.005% Stock Exchange trading fee);
  - undertake and agree to accept the Hong Kong Offer Shares applied for, or any lesser number allotted to me/us pursuant to this application;
  - declare and warrant that this is the only application made, and the only application intended to be made by me/us as a WHITE or YELLOW Application Form or by giving electronic application instructions to HKSCC or to the designated White Form eIPO Service Provider through the White Form eIPO service (www.eipo.com.hk), to benefit me/us or the person for whose benefit I am/we are applying;
  - understand that the declarations and representations given by me/us in this Application Form will be relied upon by the Company, the Joint Global Coordinators and the Underwriters in deciding whether or not to make an allotment of Hong Kong Offer Shares in response to this application;
  - authorize the Company to place the name of HKSCC Nominees in the register of members of the Company as the holder(s) of any Hong Kong Offer Shares to be allotted to me/us, and, subject to the terms and conditions set forth in the Prospectus and this Application Form, to deposit the relevant share certificates directly into CCASS operated by HKSCC to the credit of my/our CCASS Investor Participant stock account or the stock account of my/our designated CCASS Participant;
  - have read the terms and conditions and the application procedures set forth in this Application Form and in the Prospectus and agree to be bound by them;
  - request that any refund cheque be made payable to me/my own firm or (in the case of joint applicants) in this Application Form and to send the refund cheques by ordinary post and at my/our own risk to the address given in this Application Form (except where I/we have applied for 1,000,000 Hong Kong Offer Shares or more and have indicated on this Application Form that I/we wish to collect any refund cheque in person in accordance with the procedures prescribed in this Application Form and the Prospectus);
  - undertake, confirm, warrant and declare that I am not/are not one of the persons for whose benefit I am/we are applying is restricted by any applicable laws of Hong Kong or elsewhere from making this application, paying any application moneys for, or being allotted or taking up, any Hong Kong Offer Shares; and that I am not/one of the US person (as defined in Regulation S) or the allotment of or the application for the Hong Kong Offer Shares to or by whom or for whose benefit this application is made would require the Company to comply with any requirement under any law or regulation (whether or not having the force of law) of any territory outside Hong Kong; and that I/we or the person for whose benefit I am/we are applying have not applied for, or indicated an interest for, and will not apply for or take up, or indicate an interest for, any International Offer Shares;
  - undertake to sign all documents and to do all things necessary to enable HKSCC Nominees to be registered as the holder of the Hong Kong Offer Shares to be allotted to me, and as required by the Bye-laws;
  - represent, warrant and undertake that the allotment of or application for the Hong Kong Offer Shares to or by whom or for whose benefit this application is made would not require the Company to comply with any requirements under any law or regulation (whether or not having the force of law) of any territory outside Hong Kong;
  - represent, warrant and undertake that I/we understand that the Hong Kong Offer Shares have not been and will not be registered under the US Securities Act and that I am/we are outside the United States (within the definition of Regulation S) when completing and submitting this Application Form or the person described in paragraph (b)(5) of Rule 902 of Regulation S; and
  - agree that this application, any acceptance of it and the resulting contract, shall be governed by and construed in accordance with the laws of Hong Kong.

Signed by (all) applicant(s) (all joint applicants must sign):

(由所有)申請人簽署(所有聯名申請人必須簽署):

Date: 日期: . . . . . / . . . . . / . . . . .

D M Y  
日 月 年

致: 鴻國國際控股有限公司  
花旗環球金融亞洲有限公司  
匯豐銀行有限公司  
(代表香港包銷商)

- 本人/吾等:
- 按照招股章程及本申請表格所載的條款及條件,以及招股章程大綱及細則所載的各項規定,申請認購下列數目的香港發售股份;
  - 隨附申請認購香港發售股份所需按每股發售股份最高售價3.24港元計算的全數款項(數於申請時繳足,並可予退還,另加1%經紀佣金、0.003%證監會交易徵費及0.005%聯交所交易費);
  - 承諾認購並接納所申請的香港發售股份,或較少數目的香港發售股份;
  - 聲明並保證這項申請乃本人/吾等,以本人/吾等為受益人或本人/吾等為該人士的利益以白色或黃色申請表格或透過向香港結算或透過白表eIPO服務(www.eipo.com.hk)向指定白表eIPO服務供應商發出電子認購指示而提交及擬提交的唯一申請;
  - 明白本公司、聯席全球協調人及包銷商將依賴本人/吾等在本申請表格作出的聲明及陳述,以決定是否就項申請配發任何香港發售股份;
  - 授權貴公司將香港結算代理人的名稱列入貴公司股東名冊內,作為任何配發予本人/吾等的香港發售股份的持有人,並於香港結算系統投資者戶口持有人股份戶口或本人/吾等指定的中央結算系統參與者的中央結算系統,以記存於本人/吾等的白表eIPO服務;
  - 已細閱本申請表格及招股章程所載的條款、條件及申請手續,並同意受其約束;
  - 要求任何退款支票以本人/吾等(倘為聯名申請人)本申請表格內等中排名首位者為抬頭人以平郵方式將退款支票寄至申請表格所示地址。郵票風險概由本人/吾等承擔(除非本人/吾等申請1,000,000股或以上香港發售股份,並於本申請表格表明本人/吾等欲根據本申請表格及招股章程所載程序領取任何退款支票);
  - 承諾、確認、保證及聲明香港或其他地區的任何適用法律並未限制本人/吾等/本人/吾等為其利益作出申請的人士作出此申請,或任何香港發售股份支付任何申請款項或獲分配或認購任何香港發售股份,而本人/吾等並非美國人士(定義見S規則)或向其分配香港發售股份或由其中申請香港發售股份或其利益作出此申請須。貴公司或香港以外任何地區的任何法律或法規(不論是否具有法律效力)之任何規定的人士;本人/吾等或本人/吾等為其利益而提出申請的人士並非美國人士或認購或表示有意認購,亦不申請或認購或表示有意認購任何國際發售股份;
  - 承諾簽署所有文件及按照細則規定,作出一切必要之事宜使香港結算代理人註冊為本人將獲配發香港發售股份之持有人;
  - 聲明、保證及承諾本人/吾等明白香港發售股份並無亦不會根據美國證券法進行登記,而本人/吾等在填寫及提交本申請表格時受美國境外(定義見規則)或為規則902條所規定的進行人士;及
  - 同意本申請、任何有關接納及因而訂立的合同須受香港法規例管轄並按其解釋。

#### For Broker use 經紀專用

Lodged by 由以下經紀遞交

Broker No. 經紀號碼				
Broker's Chop 經紀印章				

#### 警告:

- 閣下務須細閱背頁的條款、條件及申請手續。
- 任何人士僅限以受益人身份以白色或黃色申請表格或透過向香港結算或透過白表eIPO服務(www.eipo.com.hk)向指定白表eIPO服務供應商發出電子認購指示作出一次認購申請。以白色或黃色申請表格或透過向香港結算或透過白表eIPO服務(www.eipo.com.hk)向指定白表eIPO服務供應商發出電子認購指示而提交的重複或過量重複或由一位申請人認購超過初步提呈予公眾認購(詳情載於本申請表格的條款及條件)的香港發售股份的一半及支票或銀行本票於首次過戶時不獲兌現的申請均可遭拒絕受理。
- 必須填妥本申請表格的適用欄位,否則申請會遭拒絕。
- 閣下如發表虛假聲明,可遭檢控。
- 除非另有指明,閣下必須以英文填妥本申請(中文名字除外),否則申請會遭拒絕。
- 閣下必須親筆簽署本申請表格(而不得以個人印章代替),否則申請會遭拒絕。

\* 僅供識別

\* For identification purposes only

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閣下如欲以香港中央結算(代理人)有限公司(「香港結算代理人」)的名義登記閣下將獲發行的香港發售股份股票,並直接存入中央結算及交收系統(「中央結算系統」),以記存於閣下的中央結算系統投資者戶口持有人股份戶口或閣下指定的中央結算系統參與者的股份賬戶內,請使用本申請表格。

Number of Hong Kong Offer Shares applied for (not more than 25,000,000 Hong Kong Offer Shares)  
申請的香港發售股份數目 (不超過25,000,000股香港發售股份)

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Cheque/banker's cashier order number  
支票/銀行本票號碼

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Total amount of payment  
款項總額

HK\$	港元
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Name of bank on which cheque/banker's cashier order is drawn\*  
支票/銀行本票的付款銀行名稱\*

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- \* Cheque or banker's cashier order should be crossed "Account payee only" and made payable to "Bank of Communications (Nominee) Co. Ltd. — Hongguo Intl Public Offer".
- \* 支票或銀行本票須以「只准存入抬頭人賬戶」方式劃線開出,並須註明抬頭人為「交通銀行(代理人)有限公司—鴻國國際公開發售」。
- \* To be completed in BLOCK letters in English in ink, except as stated otherwise. Joint applicants should give the address of the first-named applicant only.
- \* 除另有指明外,請用墨水筆以英文正楷填寫。聯名申請人只須填寫排名首位的申請人地址。

Name (in English)  
英文姓名/名稱

Family name or company name 姓氏或公司名稱

Forename(s) 名字

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Name (in Chinese)  
中文姓名/名稱

Family name or company name 姓氏或公司名稱

Forename(s) 名字

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Occupation (in English)  
職業(以英文填寫)

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Hong Kong identity card no./Passport no./Hong Kong business registration no. (Please delete as appropriate)\*\*  
香港身份證號碼/護照號碼/香港商業登記號碼 (請刪去不適用者)\*\*

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Names of all other joint applicants (in English) (if any)  
所有其他聯名申請人的英文姓名(如有)

(1)	
(2)	
(3)	

Hong Kong identity card no./Passport no./Hong Kong business registration no. of all other joint applicants (Please delete as appropriate)\*\*  
所有其他聯名申請人的香港身份證號碼/護照號碼/香港商業登記號碼 (請刪去不適用者)\*\*

(1)	
(2)	
(3)	

Address (in English) (joint applicants should give the address in Hong Kong and the telephone number of the first-named applicant only) (only an address in Hong Kong will be accepted)  
地址(以英文填寫)(聯名申請人只須填寫排名首位申請人的香港地址及電話號碼)(僅接受香港地址)


Tel. no. 電話號碼

For nominees: Please provide an account number or identification code for each beneficial owner (or, as the case may be, joint beneficial owners).  
如屬代名人: 請填寫各實益擁有人(或聯名實益擁有人,視乎情況而定)的賬戶號碼或識別編碼。

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If you are a nominee, the account number or identification code for each beneficial owner (or, as the case may be, joint beneficial owners) must be provided. If you do not complete this section, this application will be treated as being made for your benefit.

如閣下為代名人,必須填寫各實益擁有人(或聯名實益擁有人,視乎情況而定)的賬戶號碼或識別編碼。若無填寫本欄,則是項申請將視作為閣下的利益而作出。

- (1) If you are a CCASS Investor Participant, only a Hong Kong identity card number (if you are an individual) or a Hong Kong business registration number (if you are a body corporate) will be accepted for application. It is important that you refer to paragraph 2 under the section headed "How to make your application" in this Application Form.
- (2) If you are applying through a designated CCASS Participant (other than a CCASS Investor Participant) for individuals, you must provide your Hong Kong identity card number or passport number. If you do not hold a Hong Kong identity card, please provide your passport number. For a body corporate, please provide the Hong Kong business registration number. All joint applicants must give (if they are individuals) their Hong Kong identity card numbers, or where appropriate, passport numbers, or (if they are bodies corporate) their Hong Kong business registration numbers. Hong Kong identity card/passport/Hong Kong business registration numbers will be used for checking the validity of Application Forms and such data may be transferred to third parties for the accomplishment of such purpose.
- (3) Part of your Hong Kong identity card number/passport number, or if you are joint applicants, part of the Hong Kong identity card number/passport number of the first-named applicant, provided by you may be printed on your refund cheque (if any). Such data may also be transferred to a third party for refund purpose. Your banker may require verification of your Hong Kong identity card number/passport number before encashment of your refund cheque. Inaccurate completion of your Hong Kong identity card number/passport number may lead to delay in encashment of or may invalidate your refund cheque.
- (4) 閣下提供的香港身份證號碼/護照號碼的一部分,或如聯名申請人,聯名申請人的香港身份證號碼/護照號碼的一部分或會印列於閣下的退款支票(如有)。前述資料亦或會轉交第三方的轉交第三方,於兌現閣下的退款支票前,閣下的銀行或須核實閣下的香港身份證號碼/護照號碼。倘閣下填寫的香港身份證號碼/護照號碼並不準確,則或會延遲或無法兌現閣下的退款支票。

Tick this box if you have applied for 1,000,000 Hong Kong Offer Shares or more and wish to collect your refund cheque (if any) in person from Computershare Hong Kong Investor Services Limited at Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong. Please see the sections overleaf headed "If your application for the Hong Kong Offer Shares is successful (in whole or in part)" and "Refund of your application moneys" for details of when, where and how to collect your refund cheque (if any).  
閣下如申請認購1,000,000股或以上香港發售股份,並欲親身前往香港中央證券登記有限公司(地址為香港灣仔皇后大道東183號合和中心17樓1712-1716室)領取退款支票(如有),請在左端方格加上「√」號。有關領取退款支票(如有)的時間、地點及方法的詳情,請參閱背頁「倘成功申請認購(全部或部分)香港發售股份」及「退還申請款項」兩節。  
Any alteration to any application detail that you provide on this form should be authorized by the signature of the applicant.  
閣下於本表格內所提供的申請詳情之任何變動均須經申請人簽名批准。

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### ADDRESS LABEL 地址標貼

Please repeat name(s) and address as set forth above in BLOCK letters  
請用正楷填寫上表所示姓名/名稱及地址

Name(s) 姓名/名稱
Address 地址

### DETAILS FOR CCASS PARTICIPANT 中央結算系統參與者資料

This box must be duly completed 此欄必須填寫妥當

Participant ID of the CCASS Investor Participant or designated CCASS Participant  
中央結算系統投資者戶口持有人或指定中央結算系統參與者的參與者編號

For designated CCASS Participant or Corporate CCASS Investor Participant, please also affix the company chop bearing its company name  
指定中央結算系統參與者或公司中央結算系統投資者戶口持有人,請加蓋顯示公司名稱的公司印鑑

(See paragraph 2 in the section "How to make your application" overleaf)  
(請參閱背頁「申請手續」一節第2段)

For Bank use 此欄供銀行填寫

Use this Application Form if you want the share certificate for the Hong Kong Offer Shares to be issued in the name of HKSCC Nominees Limited ("HKSCC Nominees") and deposited directly into the Central Clearing and Settlement System ("CCASS") for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant.

**HONGGUO**  
INTERNATIONAL  
Hongguo International Holdings Limited  
鴻國國際控股有限公司  
(incorporated in Bermuda with limited liability)

**GLOBAL OFFERING**

**Conditions of your application**

**A. Who can apply**

- You, the applicant(s), and any person(s) for whose benefit you are applying, must be 18 years of age or older.
- If you are a **firm**, the application must be made in the name(s) of the individual member(s), not in the firm's name.
- If you are a **body corporate**, the Application Form must be stamped with the company chop (bearing the company name) and signed by a duly authorized officer, who must state his or her representative capacity.
- Save under the circumstances permitted by the Listing Rules, you **cannot** apply for any Hong Kong Offer Shares if you or any person(s) for whose benefit you are applying is/are:
  - an existing beneficial owner of the Shares;
  - the chief executive or a director of the Company or any of its subsidiaries;
  - a connected person (as defined in the Listing Rules) of the Company or its subsidiaries or a person who will become a connected person of the Company immediately upon completion of the Hong Kong Public Offering;
  - an associate (as defined in the Listing Rules) of any of the above;
  - a person who does not have a Hong Kong address;
  - within the United States (within the meaning of Regulation S under the U.S. Securities Act), other than a person prescribed in paragraph h(3) of Rule 902 of Regulation S (except the United States);
  - a legal or natural person of the PRC (under qualified domestic institutional buyers or those who have obtained, approval from competent regulatory authorities); or
  - have been allocated or have applied for any International Offer Shares under the International Offering or otherwise participate in the International Offering.

**B. If you are a nominee**

If you are a nominee, you may give both **electronic application instructions** to HKSCC via CCASS (if you are a CCASS Participant) and lodge more than one Application Form in your own name if each application is made on behalf of different beneficial owners. In the box on this Application Form marked "For nominees" you must include, for each beneficial owner (or, in the case of joint beneficial owners, for each such beneficial owner):

- an account number; or
  - some other identification code.
- If you do not include this information, the application will be treated as being made for your benefit.
- A nominee who submits this application on behalf of other person(s) is deemed to have represented to and undertaken with the Company, the Joint Global Coordinators and the Underwriters that he/she has been duly authorized by such person (or, if more than one, all of them) to submit this application and to agree to the terms of this Application Form on behalf of such person (or, if more than one, all of them). You further undertake to supply to the Company, the Joint Global Coordinators and the Underwriters such information about such person(s) as each person as any of them may require for any of the purposes set forth under the heading "Purposes" in the section below headed "Personal Data" of this Application Form.

**C. Lodge only one application on a WHITE or YELLOW Application Form or through giving electronic application instructions to HKSCC or to the designated White Form eIPO Service Provider through the White Form eIPO service (www.eipo.com.hk) for your benefit**

Save in the case of applications made by nominees in accordance with paragraph B above, multiple or suspected multiple applications will be rejected. All of your applications will be rejected as multiple applications if you, or you and your joint applicant(s) together or any of your joint applicants:

- make more than one application (whether individually or jointly with others) on a **WHITE or YELLOW Application Form** or by giving **electronic application instructions** to HKSCC via CCASS or to the designated **White Form eIPO Service Provider** through the **White Form eIPO service (www.eipo.com.hk)**;
- apply (whether individually or jointly with others) on one **WHITE Application Form** and one **YELLOW Application Form** or on one **WHITE or YELLOW Application Form** and give **electronic application instructions** to HKSCC via CCASS or to the designated **White Form eIPO Service Provider** through the **White Form eIPO service (www.eipo.com.hk)**;
- apply (whether individually or jointly with others) on one **WHITE or YELLOW Application Form** or by giving **electronic application instructions** to HKSCC via CCASS or to the designated **White Form eIPO Service Provider** through the **White Form eIPO service (www.eipo.com.hk)** for more than 25,000,000 Shares, being 50% of the Shares initially being offered for public subscription under the Hong Kong Public Offer; or
- have applied for or taken up, or indicated an interest for, or have been or will be placed or allocated (including conditionally and/or provisionally) International Offer Shares under the International Offering.

Save as referred to above, your applications will also be rejected as multiple applications if more than one application on a **WHITE or a YELLOW Application Form** or by giving **electronic application instructions** to HKSCC or to the designated **White Form eIPO Service Provider** through the **White Form eIPO service (www.eipo.com.hk)** is made for your benefit (including the part of an application made by HKSCC Nominees acting on **electronic application instructions**).

- If an application is made by an unlisted company and—
  - the principal business of that company is dealing in securities; and
  - you exercise statutory control over that company;then the application will be treated as being made for your own benefit.

**Unlisted company means a company with no equity securities listed on the Stock Exchange.**

**Statutory control** in relation to a company means you:

- control the composition of the board of directors of that company; or
- control more than half of the voting power of that company; or
- hold more than half of the issued share capital of that company (not counting any part of it which carries no right to participate beyond a specified amount in the dividend or the Stock Exchange trading fee and the SFC transaction levy payable); or
- control more than half of the issued share capital of that company (not counting any part of it which carries no right to participate beyond a specified amount in the dividend or the Stock Exchange trading fee and the SFC transaction levy payable); or

**D. Allocation of Hong Kong Offer Shares — Pools A and B**

There will initially be a total of 50,000,000 Hong Kong Offer Shares to be offered for subscription by members of the public under the Hong Kong Public Offering, representing 10% of the total number of Offer Shares being offered under the Global Offering. The total number of Hong Kong Offer Shares will be divided equally into two pools for allocation purposes: pool A and pool B. The Hong Kong Offer Shares in pool A will consist of 25,000,000 Shares and will be allocated on an equitable basis to applicants who have applied for Hong Kong Offer Shares with an aggregate price of at least the Stock Exchange trading fee and the SFC transaction levy payable (or, if the aggregate price is less than the aggregate price of at least 25,000,000 Shares and will be allocated on an equitable basis to applicants who have applied for Hong Kong Offer Shares with an aggregate price of more than HK\$5 million (excluding the brokerage, the Stock Exchange trading fee and the SFC transaction levy payable) up to the total value of pool B. For the purpose of this paragraph only, the "price" for Hong Kong Offer Shares means the price payable on application therefor (without regard to the Offer Price as finally determined).

You should be aware that the allocation ratios for applications in pool A and applications in pool B may be different. If the Hong Kong Offer Shares in one (but not both) of the pools are under-subscribed, the unsubscribed Hong Kong Offer Shares will be transferred to the other pool to satisfy demand in that other pool and be allocated accordingly. You can only receive an allocation of the Hong Kong Offer Shares from either pool A or pool B but not from both pools. Save as aforesaid, allocation of the Hong Kong Offer Shares to investors under the Hong Kong Public Offer will be based solely on the level of valid applications received under the Hong Kong Public Offer. The basis of allocation may vary, depending on the number of the Hong Kong Offer Shares validly applied for by applicants in each of pool A and pool B. Such allocation could, where appropriate, include balloting, which would mean that some applicants may receive a higher allocation than others who have applied for the same number of Hong Kong Offer Shares, and those applicants who are not successful in the ballot may not receive any Hong Kong Offer Shares. Multiple or suspected multiple applications and any application made for more than 25,000,000 Offer Shares, being the Hong Kong Offer Shares initially available under pool A or pool B, are liable to be rejected.

**E. Supplemental Information**

If any supplement to the Prospectus is issued, applicant(s) who have already submitted this Application Form may or may not (depending on the information contained in the supplement) be notified that they can withdraw their applications. If applicant(s) has/have not been notified, or if applicant(s) has/have been notified but has/have not withdrawn their applications in accordance with the procedure to be notified, all applications that have been submitted remain valid and may be accepted. Subject to the above and below, an application once made is irrevocable and applicant(s) shall be deemed to have applied on the basis of the Prospectus as supplemented.

**F. Effect of completing and submitting this Application Form**

By completing and submitting this Application Form, you (and if you are joint applicants, each of you jointly and severally) for yourself or as agent or nominee and on behalf of each person for whom you act as agent or nominee:

- agree that all the Hong Kong Offer Shares to be allotted to you shall be issued in the name of HKSCC Nominees and directly deposited into CCASS operated by HKSCC for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant (as the case may be);
- instruct and authorize the Company and/or the Joint Global Coordinators (or their respective agents or nominees), as agents of the Company, to do on your behalf all things necessary to register any Hong Kong Offer Shares allotted to you in the name of HKSCC Nominees, as required by Memorandum of Association and the Bye-laws, and otherwise to give effect to the arrangements described in the Prospectus and this Application Form;
- undertake to sign all documents and to do all things necessary to enable the name of HKSCC Nominees to be registered as the holder of the Hong Kong Offer Shares to be allotted to you, and as required by the Memorandum of Association and Bye-laws and otherwise to give effect to the arrangements described in the Prospectus and this Application Form;
- represent and undertake that you understand that the Hong Kong Offer Shares have not been and will not be registered under the US Securities Act and you and any person for whose account or benefit you are acquiring the Hong Kong Offer Shares are outside the United States (as defined in Regulation S under the US Securities Act) or a person described in paragraph h(3) of Rule 902 of Regulation S under the US Securities Act) when completing this Application Form;
- if the laws of any place outside Hong Kong are applicable to your application, agree and warrant that you have complied with all such laws and none of the Company, the Joint Global Coordinators and the Underwriters nor any of their respective officers or advisers will infringe any law outside Hong Kong as a result of your offer to purchase, or any action arising from your rights and obligations under the terms and conditions contained in the Prospectus;
- confirm that you have received a copy of the Prospectus and have only relied on the information and representations contained in the Prospectus in making your application and will not rely on any other information and representations save as set forth in any supplement to the Prospectus;
- agree that the Company, the Directors the Joint Global Coordinators, the Joint Bookrunners, the Joint Lead Managers, the Joint Sponsors, the Underwriters and any of their respective directors, officers, employees, agents or advisers and any other parties involved in the Global Offering are not liable for the information and representations contained in the Prospectus and any supplement thereto (and only then to the extent such liability is held to exist by a court with competent jurisdiction);
- agree (without prejudice to any other rights which you may have) that once your application has been accepted, you cannot rescind it because of an innocent misrepresentation;
- (if the application is made for your own benefit) warrant that this is the only application which has been or will be made for your benefit on a **WHITE or YELLOW Application Form** or by giving **electronic application instructions** to HKSCC via CCASS or to the designated **White Form eIPO Service Provider** through the **White Form eIPO service (www.eipo.com.hk)**;
- (if the application is made by an agent on your behalf) warrant that you have validly and irrevocably conferred on your agent all necessary power and authority to make the application;
- (if you are an agent for another person) warrant that reasonable enquiries have been made of that other person, that this is the only application which has been or will be made for the benefit of that other person on a **WHITE or YELLOW Application Form** or by giving **electronic application instructions** to HKSCC via CCASS or to the designated **White Form eIPO Service Provider** through the **White Form eIPO service (www.eipo.com.hk)**, and that you are duly authorized to sign this Application Form as that other person's agent;
- undertake and agree to accept the Hong Kong Offer Shares applied for, or any lesser number allotted to you under the application;

- undertake and confirm that you (if the application is made for your benefit) or the person(s) for whose benefit you have made this application have not applied for or taken up, or indicated an interest for, and will not apply for or take up, or indicate an interest for, and have not received or been placed or allocated (including conditionally or provisionally) any International Offer Shares under the International Offering nor otherwise participated in the International Offering;
- confirm that you are aware of the restrictions on offering of the Hong Kong Offer Shares described in the Prospectus;
- agree with the Company and each Shareholder of the Company that the Shares are freely transferable by the holders thereof;
- agree that your application, any acceptance of it and the resulting contract will be governed by and construed in accordance with the laws of Hong Kong;
- warrant the truth and accuracy of the information contained in this Application Form;
- agree to disclose to the Company, the Joint Sponsors, the Joint Global Coordinators, the Underwriters, the Hong Kong Share Registrar, the receiving bankers and/or their respective advisers and agents personal data and any information which they require about you or the person(s) for whose benefit you have made this application;
- agree that each of HKSCC and HKSCC Nominees reserves the right at its absolute discretion (1) not to accept any or part of the Hong Kong Offer Shares allotted to you in the name of HKSCC Nominees or not to accept each Hong Kong Offer Share for deposit into CCASS; (2) to cause such Hong Kong Offer Shares to be withdrawn from CCASS and transferred into your name at your own risk and costs; and (3) to cause such allotted Hong Kong Offer Shares to be issued in your name (or, if you are a joint applicant, to the first-named applicant) and in such a case, to post the share certificates for such allotted Hong Kong Offer Shares at your own risk to the address on your Application Form by ordinary post or to make available the same for your collection;
- agree that each of HKSCC and HKSCC Nominees may adjust the number of the Hong Kong Offer Shares issued in the name of HKSCC Nominees;
- agree that neither HKSCC nor HKSCC Nominees shall have any liability for the information and representations not so contained in the Prospectus and this Application Form;
- agree that neither HKSCC nor HKSCC Nominees shall be liable to you in any way;
- agree with the Company and each shareholder of the Company, and the Company agrees with each of the shareholders, to observe and comply with the Companies Act, the Companies Ordinance, the Memorandum of Association and the Bye-laws and
- agree that the processing of your application, including the dispatch of refund cheques (if any), may be done by any of the Company's receiving bankers and is not restricted to the bank in which your application was lodged.

The Company, the Joint Global Coordinators, the Underwriters and their respective directors, officers, employees, partners, agents, advisers and any other parties involved in the Global Offering are not liable for any warranty, representation or declaration made by you in this application. In the event of the application being made by joint applicants, all the warranties, representations, declarations and obligations expressed to be made, given or assumed by or imposed on the joint applicants shall be deemed to have been made, given or assumed by and imposed on the applicants jointly and severally. You may be prosecuted if you make a false declaration.

**G. Power of attorney**

If your application is made by a person duly authorized under a power of attorney, the Company, the Joint Global Coordinators, the Underwriters, and their respective agents and nominees, each severally as the Company's agent(s), may accept your application at their discretion, subject to any conditions they may think fit, including production of evidence of the authority of your attorney.

**H. Offer Price**

The Offer Price is expected to be fixed by agreement between the Joint Global Coordinators, on behalf of the Underwriters, and the Company on or around Saturday, September 17, 2011, and in any event, not later than Wednesday, September 21, 2011. The Offer Price will not be more than HK\$3.24 per Share and is expected to be not less than HK\$2.30 per Share subject to refund if the Offer Price should be lower than HK\$3.24. Applicants for the Hong Kong Offer Shares are required to pay, on application, the maximum Offer Price of HK\$3.24 for each Share together with a brokerage fee of 1%, a Stock Exchange trading fee of 0.005% and a SFC transaction levy of 0.003%. The Joint Global Coordinators (on behalf of the Underwriters) may, with the consent of the Company, reduce the number of Offer Shares being offered under the Global Offering and/or the indicative price range below that stated in the Prospectus at any time or prior to the morning of the last day for lodging applications under the Hong Kong Public Offering. In such a case, notices of the reduction in the number of Offer Shares and/or the indicative price range will be published in the South China Morning Post (in English) and the Hong Kong Economic Times (in Chinese) and on the website of the Company (www.hongkongo.com) and the website of the Stock Exchange (www.hkexnews.hk) as soon as practicable following the decision to make such reduction, and in any event not later than the morning of the day which is the last day for lodging applications under the Hong Kong Public Offering. If applications pursuant to the Hong Kong Public Offering have been submitted prior to the day which is the last day for lodging applications under the Hong Kong Public Offering, then even if the number of Offer Shares is so reduced, such applications cannot be subsequently withdrawn for any reason. The Offer Price is not agreed between the Joint Global Coordinators, on behalf of the Underwriters, and the Company on or before Wednesday, September 21, 2011, the Global Offering (including the Hong Kong Public Offering) will not proceed and will lapse.

**Allotment of the Hong Kong Offer Shares**

Subject to the terms and conditions set forth herein and in the Prospectus, no proceedings will be taken on applications for the Shares and no allotment of any such Shares will be made until after the closing of the application lists. No allotment of any of the Shares will be made after Wednesday, October 12, 2011.

The Company expects to release and announce the Offer Price and to release the level of indications of interest in the International Offering, the level of applications in the Hong Kong Public Offering and the basis of allotment under the Hong Kong Public Offering on Thursday, September 22, 2011 in the South China Morning Post (in English), the Hong Kong Economic Times (in Chinese), on the website of the Company (www.hongkongo.com) and on the website of the Stock Exchange at www.hkexnews.hk. Results of allocations of the Hong Kong Public Offering, and the Hong Kong identity card/passport/Hong Kong business registration numbers of successful applicants (where appropriate) will be made available through various channels as described in the section headed "How to Apply for Hong Kong Offer Shares — Publication of Results" in the Prospectus on Thursday, September 22, 2011.

**If your application for the Hong Kong Offer Shares is successful (in whole or in part)**

If your application is wholly or partially successful, the share certificate(s) will be issued in the name of HKSCC Nominees and deposited directly into CCASS for the credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant as instructed by you in this Application Form on Thursday, September 22, 2011, or under contingent situation, on any other date as shall be determined by HKSCC or HKSCC Nominees.

**If you are applying through a designated CCASS Participant (other than a CCASS Investor Participant):**

For Hong Kong Offer Shares credited to the stock account of your designated CCASS Participant (other than a CCASS Investor Participant), you can check the number of Hong Kong Offer Shares allotted to you with that CCASS Participant.

**If you are applying as a CCASS Investor Participant:**

The Company expects to publish the results of CCASS Investor Participants' applications together with the results of the Hong Kong Public Offer in the manner specified in the paragraph headed "Allotment of the Hong Kong Offer Shares" on Thursday, September 22, 2011. You should check the announcement published by the Company and report any discrepancies to HKSCC before 5:00 p.m. on Thursday, September 22, 2011 or such other date as shall be determined by HKSCC or HKSCC Nominees. Immediately after the credit of the Hong Kong Offer Shares to your CCASS Investor Participant stock account, you can check your new account balance via the CCASS Phone System and CCASS Internet System (under the procedures contained in HKSCC's "An Operating Guide for Investor Participants" in effect from time to time). HKSCC will also make available to you an activity statement showing the number of Hong Kong Offer Shares credited to your stock account.

The Company will not issue temporary documents or evidence of title. No receipt will be issued for application monies paid.

Share certificates which will be issued on or before Thursday, September 22, 2011 will only become valid certificates of title at 8:00 a.m. (Hong Kong time) on the Listing Date provided that (i) the Hong Kong Public Offering becomes unconditional in all respects and (ii) the right of termination under the Underwriting Agreements has not been exercised. No receipt will be issued for application monies paid. In the event that the Offer Price is less than the price per Hong Kong Offer Share paid by you, the surplus application fee (including the brokerage fee, the SFC transaction levy and the Stock Exchange trading fee attributable to such surplus) will be refunded to you without interest. Investors who trade Shares prior to the receipt of share certificates or prior to the share certificates becoming valid do so entirely at their own risk.

**Circumstances in which you will not be allotted Hong Kong Offer Shares**

You may not be allotted the Hong Kong Offer Shares for any of the following reasons:

- Your application is rejected at the full discretion of the Company, the Joint Global Coordinators, or their respective agents and nominees:**
  - The Company and the Joint Global Coordinators (as agent for the Company), or their respective agents and nominees, have full discretion to reject or accept an application, or to accept only part of any application.
  - No reasons have to be given for any rejection or acceptance.
- You will not receive any allotment if:**
  - you make multiple applications or suspected multiple applications;
  - you or the person for whose benefit you have applied for or taken up, or indicated an interest for, or have been or will be placed or allocated (including conditionally and/or provisionally) Hong Kong Offer Shares and/or International Offer Shares under the International Offering;
  - your payment is not made correctly or pay by cheque or banker's cashier order and the cheque or banker's cashier order is dishonored upon its first presentation;
  - your Application Form is not completed in accordance with the instructions as stated in the Application Form (if you apply by Application Form);
  - the Company or the Joint Global Coordinators believe that by accepting your applications, this would violate the applicable securities or other laws, rules or regulations of the jurisdiction in which your application is completed and/or issued;
  - you have applied for more than 50% of the Hong Kong Offer Shares initially being offered in the Hong Kong Public Offering under subscription that is 25,000,000 Shares;
  - the Underwriting Agreements do not become unconditional; or
  - the Underwriting Agreements are terminated in accordance with their respective terms.
- If your application is revoked:**
  - By completing and submitting an Application Form you agree that you cannot revoke your application on or before Wednesday, October 12, 2011 unless a person responsible for the Prospectus under section 40 of the Companies Ordinance gives a public notice under that section which excludes or limits the responsibility of that person for the Prospectus. This agreement will take effect as a collateral contract with the Company, and will become void when you lodge your Application Form. This collateral contract will be in consideration of the Company agreeing that it will not offer any Hong Kong Offer Shares to any person on or before Friday, September 16, 2011 except by the means of one of the procedures referred to in the Prospectus.
  - If any supplement to the Prospectus is issued, applicant(s) who have already submitted an application may or may not (depending on the information contained in the supplement) be notified that they can withdraw their applications. If applicant(s) have not been notified, or if applicant(s) have been notified but have not withdrawn their applications in accordance with the procedure to be notified, all applications that have been submitted remain valid and may be accepted. Subject to the above, an application once made is irrevocable and applicant(s) shall be deemed to have applied on the basis of the Prospectus as supplemented.
  - If your application has been accepted, it cannot be revoked. For this purpose, acceptance of applications which are not rejected will be constituted by notification in the announcement of the results of allocation, and where such basis of allocation is subject to certain conditions or provides for allocation by ballot, such acceptance will be subject to the satisfaction of such conditions or results of the ballot, respectively.
- If your allotment of Hong Kong Offer Shares is void:**
  - The allotment of the Hong Kong Offer Shares to you will be void if the Listing Committee of the Stock Exchange does not grant permission to list the Hong Kong Offer Shares either:
    - within three weeks from the closing date of the application lists; or
    - within a further period of six weeks if the Listing Committee of the Stock Exchange notifies our Company that of longer period within three weeks of the closing date of the application lists.

**Use this Application Form if you want the share certificate for the Hong Kong Offer Shares to be issued in the name of HKSCC Nominees Limited ("HKSCC Nominees") and deposited directly into the Central Clearing and Settlement System ("CCASS") for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant.**

**Refund of your application moneys**

If you do not receive any Hong Kong Offer Shares for any of the above reasons, our Company will refund your application moneys, including the related brokerage fee of 1%, SFC transaction levy of 0.003% and the Stock Exchange trading fee of 0.005% to you. **No interest will be paid to you and all interest will be retained for the benefit of the Company.** If your application is accepted only in part, the Company will refund to you the appropriate portion of your application moneys, including the related brokerage of 1%, SFC transaction levy of 0.003% and Stock Exchange trading fee of 0.005%, without interest. If the Offer Price as finally determined is less than HK\$3.24 per Share (excluding brokerage, SFC transaction levy and Stock Exchange trading fee thereon) initially paid on application, our Company will refund the surplus application moneys, together with the related brokerage of 1%, SFC transaction levy of 0.003% and Stock Exchange trading fee of 0.005% attributable to the surplus application moneys, without interest. All interest accrued on such moneys prior to the date of despatch of the refund cheques will be retained for the benefit of the Company. In a contingency situation involving a substantial over-subscription, at the discretion of our Company and the Joint Global Coordinators, cheques for applications for certain small denominations of Hong Kong Offer Shares (apart from successful applications) may not be cleared.

All refunds made by cheque will be crossed "Account payee only", and made out to you, or, in the case of joint applicants, to the first-named applicant on the Application Form. Part of your Hong Kong identity card number/passport number, (or, if you are joint applicants, part of the Hong Kong identity card number/passport number of the first-named applicant), provided by you, may be printed on the refund cheque, if any. Such data may also be transferred to a third party for refund purpose. Your banker may require verification of your Hong Kong identity card number/passport number before encashment of your refund cheque. Inaccurate completion of your Hong Kong identity card number/passport number may lead to delay in encashment of or may invalidate, your refund cheque.

If you have applied for 1,000,000 Hong Kong Offer Shares or more and have indicated on your Application Form that you wish to collect your refund cheque (if any) in person, you may collect it in person from:

Computershare Hong Kong Investor Services Limited  
Shops 1712-1716,  
17th floor,  
Hopewell Centre,  
183 Queen's Road East,  
Wanchai,  
Hong Kong

between 9:00 a.m. and 1:00 p.m. on Thursday, September 22, 2011 or such other date to be notified by the Company in the newspapers as the date of collection/dispatch of refund cheques.

If you are an individual who opts for personal collection, you must not authorize any other person to make collection on your behalf. If you are a corporate applicant who opts for personal collection, you must attend by your authorized representative bearing a letter of authorization from your corporation stamped with your corporation's chop. Both individuals and authorized representatives (if applicable) must produce, at the time of collection, evidence of identity acceptable to Computershare Hong Kong Investor Services Limited. If you do not collect your refund cheque (if any) personally within the time specified for collection in this Application Form, it will be sent to the address on your Application Form promptly thereafter by ordinary post and at your own risk.

If you have applied for less than 1,000,000 Hong Kong Offer Shares or if you have applied for 1,000,000 Hong Kong Offer Shares or more but have not indicated on your Application Form that you will collect your refund cheque (if any) in person, your refund cheque (if any) will be sent to the address on your Application Form on Thursday, September 22, 2011, by ordinary post and at your own risk.

The Company intends to make special efforts to avoid undue delay in refunding application moneys, the related brokerage fee, the SFC transaction levy and the Stock Exchange trading fee.

**Personal Data**

**Personal information collection statement**

The main provisions of the Personal Data (Privacy) Ordinance (the "Ordinance") came into effect in Hong Kong on December 20, 1996. This Personal Information Collection Statement informs the applicant for and holder of Shares of the policies and practices of the Company and its Hong Kong Share Registrar in relation to personal data and compliance with the Ordinance.

**1. Reasons for the collection of your personal data**

From time to time it is necessary for applicants for the Hong Kong Offer Shares or registered holders of the Shares to supply their latest correct personal data to the Company and its Hong Kong Share Registrar when applying for the Hong Kong Offer Shares or transferring the Shares into or out of their names or in procuring the services of the Hong Kong Share Registrar.

Failure to supply the requested data may result in your application for the Hong Kong Offer Shares being rejected or in delay or inability of the Company and its Hong Kong Share Registrar to effect transfers or render their services. It may also prevent or delay registration or transfer of the Hong Kong Offer Shares which you have successfully applied for and/or the dispatch of share certificate(s), and/or the dispatch or refund cheques (if any) to which you are entitled.

It is important that holders of the Shares inform the Company and its Hong Kong Share Registrar immediately of any inaccuracies in the personal data supplied.

**2. Purposes**

The personal data of the holders of the Shares may be used, held and/or stored (by whatever means) for the following purposes:

- processing of your application and refund cheque, where applicable, and verification of compliance with the terms and application procedures set forth in this Application Form and the Prospectus and announcing the results of allocation of the Hong Kong Offer Shares;
- enabling compliance with all applicable laws and regulations in Hong Kong or elsewhere;
- registering Hong Kong Offer Shares or transfers into or out of the names of holder(s) of the Shares including, where applicable, in the name of HKSCC Nominees;
- maintaining or updating the register of members of the Company;
- conducting or assisting to conduct signature verifications, any verification or exchange of information;
- establishing benefit entitlements of holders of securities of the Company, such as dividends, rights issues and bonus issues, etc.;
- distributing communications from the Group;
- compiling statistical information and shareholder profiles;
- making disclosures as required by laws, rules or regulations (whether statutory or otherwise), the Stock Exchange, the SFC and any other statutory or governments bodies;
- disclosing identities of successful applicants by way of an announcement or otherwise;
- disclosing relevant information to facilitate claims on entitlements; and
- any other incidental or associated purposes relating to the above and/or to enable the Company and its Hong Kong Share Registrar to discharge their obligations to holders of the securities and/or regulators, and/or any other purposes to which the holders of the Shares may from time to time agree.

**3. Transfer of personal data**

Personal data held by the Company and its Hong Kong Share Registrar relating to the holders of the Shares will be kept confidential but the Company and its Hong Kong Share Registrar may, to the extent necessary for achieving the above purposes or any of them, make such enquiries as they consider necessary to confirm the accuracy of the personal data and regularize, they may disclose, oblige, transfer (whether within or outside Hong Kong) the personal data of the holders of the Shares to, from or with any and all of the following persons and entities:

- the Company or its appointed agents such as financial advisers and receiving bankers and overseas principal registrars;
- where applicants for the Shares request deposit into CCASS to HKSCC and HKSCC Nominees who will use the personal data for the purposes of operating CCASS;
- any agents, contractors or third-party service providers who offer administrative, telecommunications, computer, payment or other services to the Company or its subsidiaries and/or the Hong Kong Share Registrar in connection with the operation of their respective businesses;
- the Stock Exchange, the SFC and any other statutory, regulatory or governmental bodies; and
- any other persons or institutions with which the holders of the Shares have or propose to have dealings, such as their bankers, solicitors, accountants or stockbrokers etc.

**4. Access and correction of personal data**

The Ordinance provides the applicants for and the holders of the Shares with rights to ascertain whether the Company or its Hong Kong Share Registrar hold their personal data, to obtain a copy of that data, and to correct any data that is inaccurate. In accordance with the Ordinance, the Company and its Hong Kong Share Registrar have the right to charge a reasonable fee for the processing of any data access request. All requests for access to data or correction of data or for information regarding policies and practices and the kinds of data held should be addressed to the Company for the attention of the Company Secretary or (as the case may be) its Hong Kong Share Registrar for the attention of the Privacy Compliance Officer.

By signing this Application Form, you agree to all of the above.

**How to make your application**

1. Use the table set forth below to calculate how many Hong Kong Offer Shares you want to apply for, and how much you must pay. Your application must be for a minimum of 1,000 Hong Kong Offer Shares. Applications for more than 1,000 Hong Kong Offer Shares must be in one of the numbers referred to in the table below. No application for any other number of Hong Kong Offer Shares will be considered and any such application is liable to be rejected. You must pay the maximum Offer Price of HK\$3.24 for each Hong Kong Offer Share, plus 1% brokerage fee, 0.003% SFC transaction levy and 0.005% Stock Exchange trading fee. The table also sets out the total amount payable for certain numbers of Hong Kong Offer Shares up to 25,000,000 Hong Kong Offer Shares.

2. You, as the applicant(s), must complete the form as indicated below and sign on the first page of the Application Form. **Only written signatures will be accepted.**

**If you are applying through a designated CCASS Participant (other than a CCASS Investor Participant):**

— the designated CCASS Participant must endorse this form with its company chop (bearing its company name) and insert its participant I.D. in the appropriate box in this Application Form.

**If you are applying as an individual CCASS Investor Participant:**

— this Application Form must contain the CCASS Investor Participant's name and Hong Kong Identity Card number; and  
— the CCASS Investor Participant's participant I.D. must be inserted in the appropriate box in this Application Form.

**If you are applying as a joint individual CCASS Investor Participant:**

— the Application Form must contain the names and the Hong Kong Identity Card numbers of all joint CCASS Investor Participants; and  
— the CCASS Investor Participant's participant I.D. must be inserted in the appropriate box in this Application Form.

**If you are applying as a corporate CCASS Investor Participant:**

— this Application Form must contain your company's name and Hong Kong Business Registration number; and  
— the CCASS Investor Participant's participant I.D. and your company chop (bearing your company name) must be inserted in the appropriate box in this Application Form.

Incorrect or omission of details of the CCASS Participant (including participant I.D. and/or company chop bearing its company name) or other similar matters may render the application invalid.

3. Each application must be accompanied by either one cheque or one banker's cashier order.

4. Staple your payment to this Application Form. You must pay for the Hong Kong Offer Shares applied for by one cheque or by one banker's cashier order.

**If you pay by cheque, the cheque must:**

- be drawn on your Hong Kong dollar bank account in Hong Kong;
- show your account name. This name must either be pre-printed on the cheque, or be endorsed on the back by a person authorized by the bank. This account name must be your name. If it is a joint application, the account name must be the same as the name of the first-named applicant;
- be payable to "Bank of Communications (Nominee) Co. Ltd. — Hongkong Intl Public Offer";
- be crossed "Account payee only"; and
- not be post-dated.

**Your application will be rejected if your cheque:**

- does not meet all these requirements; or
- is dishonoured on its first presentation.

**If you pay by banker's cashier order, the banker's cashier order must:**

- be issued by a licensed bank in Hong Kong and have your name certified on the back by a person authorized by the bank. The name on the back of the banker's cashier order and the name on the Application Form must be the same. If it is a joint application, the name on the banker's cashier order must be the same as the name of the first-named applicant;
- be payable to "Bank of Communications (Nominee) Co. Ltd. — Hongkong Intl Public Offer";
- be crossed "Account payee only";
- in Hong Kong dollars; and
- not be post-dated.

**Your application will be rejected if your banker's cashier order:**

- does not meet all these requirements; or
- is dishonoured on its first presentation.

5. Tear off the Application Form, fold the form once and lodge it in one of the special collection boxes at:

any of the following branches of DBS Bank (Hong Kong) Limited, Bank of China (Hong Kong) Limited or Bank of Communications Co., Ltd. Hong Kong Branch:

<b>DBS Bank (Hong Kong) Limited:</b>		
<b>Hong Kong Island</b>	<b>Branch Name</b> Head Office	<b>Address</b> G/F, The Center, 99 Queen's Road Central, Central
	United Centre Branch	Shop 1015-1018, 1/F, United Centre
		95 Queensway, Admiralty
<b>Kowloon</b>	Tsimshatsui Branch	G/F, 22-24 Cameron Road, Tsimshatsui
	Yue Man Square Branch	Shop 3-5 & G/F, Mido Mansion
		51-63 Yue Man Square, Kwan Tong
	Amoy Plaza Branch	G45-48, Amoy Plaza
		77 Ngau Tau Kok Road, Ngau Tau Kok
<b>New Territories</b>	Yuen Long Branch	G/F, 1-5 Tai Tong Road, Yuen Long

**Bank of China (Hong Kong) Limited:**

<b>Hong Kong Island</b>	<b>Branch Name</b> Bank of China Tower Branch Aberdeen Branch	<b>Address</b> 2/F, 1 Garden Road 25 Wu Pak Street, Aberdeen
<b>Kowloon</b>	Wong Tai Sin Branch Mong Kok (President Commercial Centre) Branch	Shop C17, Wong Tai Sin Plaza, Wong Tai Sin 698 Nathan Road, Mong Kok
<b>New Territories</b>	Lucky Plaza Branch Castle Peak Road (Tsuen Wan) Branch	Lucky Plaza, Wang Pok Street, Sha Tin 201-207 Castle Peak Road, Tsuen Wan

**Bank of Communications Co., Ltd. Hong Kong Branch:**

<b>Hong Kong Island</b>	<b>Branch Name</b> Hong Kong Branch Quarry Bay Sub-Branch Hennessy Road Sub-Branch	<b>Address</b> 20 Pedder Street, Central G/F, 981-C, King's Road, Quarry Bay G/F., Bank of Communications Bldg., 368 Hennessy Road
<b>Kowloon</b>	Mongkok Sub-Branch	Shop A & B, G/F., Hua Chiao Commercial Centre 678 Nathan Road
<b>New Territories</b>	Tai Po Sub-Branch Ma On Shan Sub-Branch	Shop No.1, G/F., Wing Fai Plaza, 29-35 Ting Kok Road, Tai Po Shop Nos. 3038A & 3054-56, Level 3, Sunshine City Plaza

6. Your Application Form can be lodged at these times:—

September 12, 2011	9:00 a.m. to 5:00 p.m.
September 14, 2011	9:00 a.m. to 5:00 p.m.
September 15, 2011	9:00 a.m. to 5:00 p.m.
September 16, 2011	9:00 a.m. to 12:00 noon

7. The latest time for lodging your application is **12:00 noon on Friday, September 16, 2011**. The application lists will open from 11:45 a.m. to 12:00 noon on that day, subject to the weather conditions. The application lists will not open if there is:—

- a tropical cyclone warning signal number 8 or above; or
- a "black" rainstorm warning signal

in force in Hong Kong at any time between 9:00 a.m. and 12:00 noon on Friday, September 16, 2011. Instead they will open between 11:45 a.m. and 12:00 noon on the next Business Day which does not have either of those warnings in force in Hong Kong at any time between 9:00 a.m. and 12:00 noon.

Business Day means a day which is not a Saturday, Sunday or a public holiday in Hong Kong.

8. The right is reserved to present all or any remittances for payment. Your cheque or banker's cashier order will not be presented for payment before 12:00 noon on Friday, September 16, 2011. You will not be given a receipt for your payment. **The Company will retain any interest on your application moneys for its own benefit. The right is also reserved to retain any share certificates and/or refund cheques and/or any surplus application moneys or refunds, pending clearance of your cheque or banker's cashier order.**

**NUMBER OF SHARES THAT MAY BE APPLIED FOR AND PAYMENTS**

No. of Hong Kong Offer Shares applied for	Amount payable on application HK\$	No. of Hong Kong Offer Shares applied for	Amount payable on application HK\$	No. of Hong Kong Offer Shares applied for	Amount payable on application HK\$
1,000	3,272.66	40,000	130,906.37	900,000	2,945,393.28
2,000	6,545.31	45,000	147,269.66	1,000,000	3,272,659.20
3,000	9,817.98	50,000	163,632.96	2,000,000	6,545,318.40
4,000	13,090.64	60,000	196,359.55	3,000,000	9,817,977.60
5,000	16,363.30	70,000	229,086.14	4,000,000	13,090,636.80
6,000	19,635.95	80,000	261,812.74	5,000,000	16,363,296.00
7,000	22,908.61	90,000	294,539.33	6,000,000	19,635,955.20
8,000	26,181.28	100,000	327,265.92	7,000,000	22,908,614.40
9,000	29,453.93	200,000	654,531.84	8,000,000	26,181,273.60
10,000	32,726.59	300,000	981,797.76	9,000,000	29,453,932.80
15,000	49,089.89	400,000	1,309,063.68	10,000,000	32,726,592.00
20,000	65,453.18	500,000	1,636,329.60	15,000,000	49,089,888.00
25,000	81,816.48	600,000	1,963,595.52	20,000,000	65,453,184.00
30,000	98,179.78	700,000	2,290,861.44	25,000,000	81,816,480.00
35,000	114,543.07	800,000	2,618,127.36		

\* Maximum number of Hong Kong Offer Shares you may apply for.

閣下如欲以香港中央結算(代理人)有限公司(「香港結算代理人」)的名義登記閣下將獲發行的香港發售股份股票,並直接存入中央結算及交收系統(「中央結算系統」),以記存於閣下的中央結算系統投資者戶口持有人股份戶口或閣下指定的中央結算系統參與者的股份賬戶內,請使用本申請表格。



#### 申請條件

##### 甲. 申請人資格

- 閣下作為申請人及閣下為其利益而提出申請的任何人士必須年滿18歲或以上。
- 倘屬商號,則須以商號內個別成員而非以商號的名義作出申請。
- 倘屬法人團體,則申請表格必須以(附有公司名稱的)公司印章蓋印,並由該法人團體正式授權的高級職員簽署並註明代表身份。
- 除上市規則許可的情況外,閣下或閣下為其利益而提出申請的任何人士如為下列人士,則不得申請認購任何香港發售股份:
  - 股份的現有實益擁有人;
  - 本公司或其任何附屬公司的行政總裁或董事;
  - 本公司或其附屬公司的關連人士(定義見上市規則),或緊隨香港公開發售完成後將成為本公司關連人士的人士;
  - 任何上述人士的聯繫人(定義見上市規則);
  - 無香港地址的人士;
  - 位於美國境內(定義見美國證券法規則,惟美國證券法規則第902條第h(3)段所述人士除外);
  - 中國法人或自然人(惟合資格境內機構買家或已獲得主管監管部門批准的上市人士);或
  - 已根據國際發售獲分配或申請任何國際發售股份或以其他方式參與國際發售。

##### 乙. 閣下為代名人

倘閣下為代名人,可於每一份申請表格以本身名義代表不同實益擁有人同時透過中央結算系統向香港發售股份電子認購指示(假如閣下為中央結算系統參與者)及遞交超過一份申請表格,惟必須於本申請表格中(如屬代名人)一欄填寫各實益擁有人(如屬聯名實益擁有人,則各相關實益擁有人)的:

- 一 賬戶號碼;或
- 一 其他身份識別編碼。

如未有列明以上資料,則申請將視為閣下的利益而遞交。

代理人如代表其他人士遞交是項申請,則視作已向本公司、聯席全球協調人及包銷商聲明並承諾已獲該人士(或倘多於一人,則全部該等人士)正式授權,以代表該人士(倘多於一人,則全部該等人士)遞交是項申請,並代為同意本申請表格的條款。閣下進一步承諾向本公司、聯席全球協調人及包銷商提供其中任何一方可能要求的有關該人士/各名該等人士的資料,以作本申請表格(個人資料)一節中「資料用途」所載的用途。

##### 丙. 僅可為閣下的利益以白色或黃色申請表格或透過向香港結算或透過白表eIPO服務(www.eipo.com.hk)向指定白表eIPO服務供應商發出電子認購指示提出一項申請

除按照上文乙段由代名人提出的申請外,重複或疑屬重複的申請將不予受理。閣下或閣下與閣下的聯名申請人或閣下任何聯名申請人如有下列情況,則閣下的所有申請將視為重複申請而將遭拒絕受理:

- 一 (不論個別或與他人聯名)以白色或黃色申請表格或透過中央結算系統向香港結算或透過白表eIPO服務(www.eipo.com.hk)向指定白表eIPO服務供應商發出電子認購指示遞交超過一份申請;
- 一 (不論個別或與他人聯名)同時以一份白色或黃色申請表格或一份白色或黃色申請表格及透過中央結算系統向香港結算或透過白表eIPO服務(www.eipo.com.hk)向指定白表eIPO服務供應商發出電子認購指示提出申請;
- 一 (不論個別或與他人聯名)以一份白色或黃色申請表格或透過中央結算系統向香港結算或透過白表eIPO服務(www.eipo.com.hk)向指定白表eIPO服務供應商發出電子認購指示遞交超過25,000,000股股份(即根據香港公開發售初步提呈以供公眾認購的股份的50%);或

一 已申請或認購或表示有意認購或已獲或獲配或配股(包括有條件及/或暫定)國際發售的國際發售股份。除上文所述者外,如閣下的利益以一份白色或黃色申請表格或向香港結算或透過白表eIPO服務(www.eipo.com.hk)向指定白表eIPO服務供應商發出電子認購指示遞交超過一份申請,則閣下的所有申請(包括香港結算代理人按無電子認購指示所提交的申請)同樣將被視為重複申請而遭拒絕受理。

如申請由非上市公司提出,且:

- 一 該公司主要從事證券買賣業務;及
- 一 閣下對該公司行使法定控制權。

則該申請將被視為閣下本身利益而作出。

非上市公司指其股本證券並無在聯交所上市的公司。

##### 公司法定控制權指閣下:

- 一 控制公司董事會的組成;或
- 一 控制公司一半以上的投票權;或
- 一 持有公司一半以上的已發行股本(不包括任何無權在分派溢利或資本中分派超額金額的股本)。

##### 丁. 分配香港發售股份一甲組及乙組

根據香港公開發售,初步共有合共50,000,000股香港發售股份提呈予公眾人士認購。倘根據全球發售提呈的發售股份總數的10%,就分配而言,香港發售股份的總數將平均分為兩組,甲組和乙組。甲組的香港發售股份將佔25,000,000股股份,並將按公平基準分配予申請認購超過500萬港元(不包括應付的經紀佣金、聯交所交易費及證監會交易徵費)或以下的香港發售股份的申請人。乙組的香港發售股份將佔25,000,000股股份,並將按公平基準分配予申請認購價格為500萬港元(不包括應付的經紀佣金、聯交所交易費及證監會交易徵費)以上,不超過乙組總額的香港發售股份的申請人。僅就本段而言,香港發售股份的價格指於申請時應付的價格(並非指按後設定的發售價)。閣下應留意,甲組與乙組申請之間的分配比例可能有所不同。倘任何一組(並非兩組)的香港發售股份認購不足,未獲認購的香港發售股份將撥轉至另一組以滿足該組的公開發售配股目標取決於乙組而非甲組中獲分配香港發售股份。除上述者外,投資者根據香港公開發售配股的香港發售股份數目僅取決於乙組而非甲組中獲分配香港發售股份。分配基準視乎申請人於甲組及乙組有效申請的香港發售股份數目而有所不同。上述分配或配股包括按抽籤(倘適用)形式進行,此即即表示部分申請人會申請相同數目的香港發售股份,而未能中籤的申請人可能不獲配發任何香港發售股份。任何重複或疑屬重複申請及申請認購超過25,000,000股股份(即甲組或乙組初步提呈的香港發售股份數目)的申請將遭拒絕受理。

##### 戊. 補充資料

倘刊登發售章程的任何補充文件,已提交本申請表格的申請人或會或未必會(視乎補充文件所載資料而定)獲通知後等可以撤銷其申請,如申請人未獲通知,或申請人已獲通知但未根據獲通知的時限撤銷該等申請,則所有已提交的申請仍屬有效及可供接納。根據上文的規定,申請一經遞交即不得撤銷,而申請人將被視為根據已作補充的售股章程提出申請。

##### 己. 填妥及提交本申請表格的效用

本申請表格一經填妥及提交,即表明閣下(如屬聯名申請人,則閣下與聯名申請人共同及個別)本身或(作為代理或代名人)代表閣下作為代理或代名人的每名人士:

- 一 同意將閣下所獲配發的所有香港發售股份以香港結算代理人的名義發行,並直接存入香港結算所操作的中央結算系統,以記存於閣下的中央結算系統投資者戶口持有人股份戶口或閣下指定的中央結算系統參與者的股份賬戶內(視乎情況而定);
- 一 指示及授權本公司及/或聯席全球協調人(或彼等各自的代理人或代名人)作為本公司的代理人,根據組織章程大綱及細則規定,代表閣下辦理一切必需手續,務求以香港結算代理人名義登記任何配發予閣下的香港發售股份,並使售股章程及本申請表格所述各項安排生效;
- 一 承諾簽署所有必需文件及辦理所有必需手續,以便可按照組織章程大綱及細則規定,將香港結算代理人登記為閣下獲配發的香港發售股份的持有人,及使售股章程及本申請表格所述各項安排生效;
- 一 聲明、保證及承諾閣下明白香港發售股份並無亦不會根據美國證券法進行登記,而閣下及閣下作為其代表或為其利益認購香港發售股份的任何人士在填寫本申請表格時身處美國境內(定義見美國證券法規則)或美國證券法規則第902條第h(3)段所述人士;

倘香港境外任何地方的法律適用於閣下的申請,則閣下同意及保證,閣下已遵守所有該等法律,而本公司、聯席全球協調人、包銷商以及彼等各自的任何高級職員或顧問,概不會因接納閣下的購票要約,或因閣下在購票要約條款及條件規定的權利與責任所產生的任何行動而觸犯任何香港境外法律;

確認閣下已收到一份售股章程,而閣下提出申請時僅係根據售股章程所載的資料及陳述,而除售股章程任何補充文件所載者外,將不會倚賴任何其他資料及陳述;

同意本公司、董事、聯席全球協調人、聯席賬簿經理人、聯席牽頭經辦人、聯席保薦人、包銷商及任何彼等各自的董事、高級職員、僱員、代理商或顧問及參與全球發售的任何其他各方僅對售股章程及其他任何補充文件所載資料及陳述負責(且僅以主管司法權區法院所規定的責任為限);

同意(在不影響閣下可能擁有的任何其他權利的情况下)閣下的申請一經接納,即不得因無意的失實陳述而撤銷;

(如申請乃為閣下本身的利益作出)保證是項申請乃為或將會為閣下的利益以白色或黃色申請表格或透過中央結算系統向香港結算或透過白表eIPO服務(www.eipo.com.hk)向指定白表eIPO服務供應商發出電子認購指示作出的唯一申請;

(倘該申請乃由代理人代表閣下提出)保證閣下已有效及不可撤回地授予閣下的代理人所有必要權力及授權以提出申請;

(如閣下為他人的代理人)保證已向有關人士作出合理查詢,證實此乃或將會為該人士利益以白色或黃色申請

表格或透過中央結算系統向香港結算或透過白表eIPO服務(www.eipo.com.hk)向指定白表eIPO服務供應商發出電子認購指示作出的唯一申請。而閣下已獲式授權,以該人士代理人的身份簽署本申請表格;

承諾並同意接納所申請認購的香港發售股份,或閣下根據申請所獲配發任何較少數目的香港發售股份;

承諾並確認閣下(如為閣下的利益申請)或閣下為其利益提出申請的人士並無亦不會申請或認購或表示有興趣申請認購,亦未曾收取或獲配或配股(包括有條件或暫時性)國際發售的任何國際發售股份,也不會以任何其他方式參與國際發售;

確認閣下獲悉售股章程所述香港發售股份的發售限制;

向本公司及本公司各股東表示同意兼股份持有人可自由轉讓股份;

同意閣下的申請、接納申請及由此而訂立的合同均受香港法例管轄,並按其詮釋;

保證本申請表格所載資料真實準確;

同意向本公司、聯席保薦人、聯席全球協調人、包銷商、香港證券登記處、收訖銀行及/或彼等各自的顧問及代理人披露個人資料及彼等所需關於閣下或閣下不為其利益提出申請的人士的任何資料;

同意香港結算及香港結算代理人均可全權酌情(1)拒絕任何或部份以香港結算代理人的名義配發予閣下的香港發售股份或拒絕將該等香港發售股份存入中央結算系統;(2)安排自中央結算系統中取該等香港發售股份並轉入閣下名下(有關風險及費用概由閣下承擔);及(3)促使該等配發予閣下的香港發售股份以閣下(倘屬聯名申請人,則以排名首位的申請人)名義發行。在(第3)種情況下,該等獲配發的香港發售股份的股票將以普通郵遞方式寄往閣下的申請表格所指地址(郵遞風險概由閣下承擔),或閣下親身領取;

同意香港結算及香港結算代理人均可調整以香港結算代理人名義發行的香港發售股份數目;

同意香港結算及香港結算代理人須對未列於售股章程及本申請表格的資料及陳述承擔任何責任;

同意香港結算及香港結算代理人無須在任何一方範圍下承擔責任;

向本公司及本公司各股東表示同意,請本公司亦向各股東表示同意,會遵守及遵從公司法、公司條例、組織章程大綱及細則;及

同意本公司的任何收訖銀行(而不附閣下遞交申請表格的銀行)處理閣下的申請,包括發出退款支票(如有)。

本公司、聯席全球協調人、包銷商及彼等各自的董事、高級職員、僱員、合夥人、代理人、顧問及參與全球發售的任何其他各方均有權向閣下追討是項申請中作出的任何保證、陳述或聲明。倘聯名申請人提出申請,聯名申請人作出並須履行的所有保證、陳述、聲明及責任,均視為由申請人共同及個別作出或承擔。倘若閣下作出虛假聲明,或會遭檢控。

##### 庚. 授權書

倘閣下透過根據授權書而獲正式授權的人士提出申請,本公司、聯席全球協調人、包銷商及彼等各自的代理人及代名人各自作為本公司的代理人,可在符合彼等認為合適的任何條件(包括發出閣下代表的授權證明文件)的情況下,酌情接納閣下的申請。

##### 辛. 發售價

發售價預期由聯席全球協調人(代表包銷商)與本公司於2011年9月17日(星期六)或前後但最遲於2011年9月21日(星期三)以協議形式釐訂。發售價不會高於每股3.24港元,且預期不會低於每股2.30港元。香港發售股份的申請人須於申請時就每股股份支付最高發售價每股3.24港元,連同1%經紀佣金、0.005%聯交所交易費及0.003%證監會交易徵費(倘發售價低於3.24港元,則可退還多繳項)。聯席全球協調人(代表包銷商)可在獲得本公司同意下,在根據香港公開發售提交申請最後一天早上或之前任何時間,調低全球發售所提呈的發售股份數目及/或指撥發售價範圍至供公眾認購的範圍以下。在此情況下,下調發售股份數目及/或指撥發售價範圍的通告將在作出有關調低的決定後並在任何情況下最遲於根據香港公開發售提交申請的最後一天早上在《南華早報》(以英文)及香港經濟日報(以中文),以及在本公司網站(www.hongguo.com)和聯交所網站(www.hkexnews.hk)刊登。倘已在根據香港公開發售提交申請後,天前獲發香港公開發售提交申請,則即使減少發售股份數目,該等申請亦不可隨後撤回。倘因任何理由聯席全球協調人(代表包銷商)與本公司截至2011年9月21日(星期三)仍未能協定發售價,則全球發售(包括香港公開發售)不會進行及宣告失敗。

##### 香港發售股份的配股

根據本表格及售股章程所載條款及條件,本公司於截止辦理申請登記後,方會開始處理股份的申請及配發任何該等股份。本公司於2011年10月12日(星期三)後將不再配發任何股份。

本公司預期將於2011年9月22日(星期四)於《南華早報》(以英文)、香港經濟日報(以中文),以及本公司網站(www.hongguo.com)和聯交所網站(www.hkexnews.hk)公佈發售價以及發售及國際發售的踴躍程度、香港公開發售的踴躍程度及香港公開發售的分配結果,以及成功申請人的香港身份證/護照/香港商業登記號碼(如適用),將於2011年9月22日(星期四)通過售股章程「如何申請香港發售股份一公佈結果」一節所述的多個渠道公佈。

##### 倘成功申請認購(全部或部分)香港發售股份

倘閣下的申請全部或部分獲接納,股票將以香港結算代理人名義發出,並於2011年9月22日(星期四)或在受發行情況下於香港結算或香港結算代理人指定的任何其他日期,按閣下於本申請表格作出的指示直接存入中央結算系統,以記存於閣下的中央結算系統投資者戶口持有人股份戶口或閣下指定的中央結算系統參與者的股份賬戶內。

##### 倘閣下透過指定的中央結算系統參與者(中央結算系統投資者戶口持有人除外)申請:

對於記存於閣下指定的中央結算系統參與者(中央結算系統投資者戶口持有人除外)的股份賬戶的香港發售股份,閣下可向該中央結算系統參與者查詢閣下所獲配發的香港發售股份數目。

##### 倘閣下向中央結算系統投資者戶口持有人的身份申請:

本公司預期將於2011年9月22日(星期四)按「香港發售股份的配股」一段所述的本公司中央結算系統投資者戶口持有人的申請及香港公開發售的結果。閣下應查閱本公司刊登的公佈,如有任何差誤,須於2011年9月22日(星期四)或香港結算代理人指定的其他日期下午五時正前向香港結算呈報。緊隨香港發售股份存入閣下的中央結算系統投資者戶口持有人的股份戶口後,閣下可透過中央結算系統「結算通」電話系統及中央結算系統互聯網系統(根據不時生效的香港結算「投資者戶口持有人操作簡介」所載的程序)核對閣下賬戶最新結餘。香港結算同時亦會向閣下提供一份活動清單,列明已存入閣下股份賬戶的香港發售股份數目。

本公司不會發出任何權證或證明。已繳付的申請款項將不獲發收據。

將於2011年9月22日(星期四)或之前發出的股票僅在(i)香港公開發售在各方面均成為無條件;及(ii)根據包銷協議的終止權利未獲行使的情況下,方會於上市日期上午八時正(香港時間)成為有效的所有權憑證。本公司不會就所收申請款項發出任何收據。倘發售價低於閣下已付每股香港發售股份價格,則多數申請款項(包括多數款項應佔的經紀佣金、證監會交易徵費及聯交所交易費)不計利息退還予閣下。投資者於收到股票前或股票有效前買賣股份須自行承擔全部風險。

##### 導致閣下不獲配發香港發售股份的情況

閣下可能基於下列任何理由而不獲配發香港發售股份:

- 本公司、聯席全球協調人或彼等各自的代理人或代名人全權酌情拒絕受理閣下的申請;本公司及聯席全球協調人(作為本公司代理人)及彼等各自的代理人及代名人,可全權酌情決定拒絕或接納任何申請,或接納任何申請的部分。拒絕或接納任何申請,均無須作出解釋。

##### 2. 在下列情況下閣下不會獲配發任何股份:

- 一 閣下的申請重複或疑屬重複;
- 一 閣下或閣下為其利益作出申請的人士已申請或認購或表示有興趣申請或已獲或獲配或配股(包括有條件及/或暫時)香港發售股份及/或國際發售的股份;
- 一 閣下未按正確方法付款或以支票或銀行本票付款,而該支票或銀行本票於首次過戶時不獲兌現;
- 一 閣下的申請表格未按申請表格(倘適用)以下申請表格提出申請所載填妥;
- 一 本公司或聯席全球協調人認為接受閣下的申請會違反閣下完成及/或簽署申請所在司法權區之相關證券或其他法律、規則或法規;
- 一 如閣下申請超過香港公開發售初步提呈以供認購的香港發售股份的50%(即25,000,000股股份);
- 一 包銷協議未能成為無條件;或
- 一 包銷協議按各自的條款予以終止。

##### 3. 倘閣下的申請被撤銷:

一經填妥及遞交申請表格,即表示閣下同意不得在2011年10月12日(星期三)或之前撤銷閣下的申請,除非根據公司條例第40條對售股章程負責人士根據該條發公開通知,免除或限制其對售股章程所負責任。此協議將作為與本公司訂立的一項附屬合同,並將於閣下遞交申請表格(倘適用)以下申請表格提出申請時生效。本公司同意,本公司不會在2011年9月16日(星期五)或之前向任何人提出發售香港發售股份,惟根據售股章程所述其中一項程序提呈者除外。

倘售股章程刊登任何補充文件,已提交申請的申請人或會或未必會(視乎補充文件所載資料而定)獲通知後等可以撤銷其申請。倘申請人未獲通知,或申請人已獲通知但未根據獲通知的時限撤銷該等申請,則所有已提交的申請仍屬有效及可供接納。根據上文的規定,申請一經提出即不得撤銷,而申請人將被視為根據已作補充的售股章程提出申請。

閣下的申請一經接納,即不得撤銷。就此而言,透過公佈配股結果發出通知即視為接納未遭拒絕受理的申請。倘有關配股基準受若干條件所限制或規定以抽籤方式進行配股,則申請獲接納與否分別視乎能否符合該等條件,或以抽籤結果為準。

##### 4. 倘香港發售股份的配股作廢:

倘聯交所上市委員會在下列任何一段期間並無批准香港發售股份上市,則閣下配發的香港發售股份將會作廢:

- 一 截止辦理申請登記日期後三星期內;或
- 一 聯交所上市委員會在截止辦理申請登記日期後三星期內通知本公司的較長期限(最多為六星期)。

閣下如欲以香港中央結算(代理人)有限公司(「香港結算代理人」)的名義登記閣下將獲發行的香港發售股份股票，並直接存入中央結算及交收系統(「中央結算系統」)，以記存於閣下的中央結算系統投資者戶口持有人股份戶口或閣下指定的中央結算系統參與者的股份賬戶內，請使用本申請表格。

退還申請款項

倘閣下基於上述任何原因而未獲發行任何香港發售股份，本公司將向閣下退還閣下的申請款項，包括1%經紀佣金、0.003%證監會交易徵費及0.005%聯交所交易費。閣下不會獲得利息且所有利息將撥歸本公司所有。倘閣下的申請僅獲部分接納，本公司將不計利息向閣下退還適當部分的申請款項，包括有關的1%經紀佣金、0.003%證監會交易徵費及0.005%聯交所交易費。倘最終應退還的款項低於申請認購時首次支付的每股3.24港元(不包括有關的經紀佣金、證監會交易徵費及聯交所交易費)，則本公司將不計利息退還多繳的申請款項(連同多繳申請款項應佔的1%經紀佣金、0.003%證監會交易徵費及0.005%聯交所交易費)。在寄發退還款項前，所有應計利息將撥歸本公司所有。在大量超額認購的突發情況下，經本公司及聯席全球協調人酌情決定，若干小額的香港發售股份申請(成功申請除外的)支票可能不會過戶。所有退還支票將劃線註明「只准存入抬頭人賬戶」，以閣下為抬頭人(如屬聯名申請人，則以申請表格內排首位之申請人為抬頭人)發出。閣下所提供的香港身份證號碼/護照號碼(如屬聯名申請人，則為排首位申請人的香港身份證號碼/護照號碼)的一部分或會列於退還支票(如有)。該等資料亦可轉交第三方支付退還用途。於兌現閣下的退還支票前，閣下的銀行或須核實閣下的香港身份證號碼/護照號碼。倘閣下的香港身份證號碼/護照號碼並不準確，或會延遲或無法兌現閣下的退還支票。

倘閣下已申請認購1,000,000股或以上之香港發售股份，並在申請表格上表明欲親身領取退還支票(如有)，則閣下可於2011年9月22日(星期四)或本公司於報章上公佈領取/寄發退還支票的其他日期上午九時正至下午一時正，親身前往以下地點領取：

香港中央證券登記有限公司  
香港灣仔皇后大道東183號合和中心17樓1712-1716室

倘閣下屬個人申請人並選擇親身領取，則不得授權任何其他人士代為領取。倘閣下屬公司申請人並選擇親身領取，則須由授權代表攜同蓋上公司印章的授權書代為領取。個人申請人或授權代表(如適用)於領取時必須出示香港中央證券登記有限公司接納的身份證明文件。倘閣下未於本申請表格指定時間內親身領取退還支票(如有)，則退還支票將在其後立即以普通郵遞方式寄往閣下申請表格所示地址，郵誤風險概由閣下承擔。

倘閣下申請認購1,000,000股以下的香港發售股份，或申請認購1,000,000股或以上之香港發售股份但未在申請表格上表明欲親身領取退還支票(如有)，則閣下的退還支票(如有)將於2011年9月22日(星期四)以普通郵遞方式寄往閣下申請表格所示地址，郵誤風險概由閣下承擔。

本公司擬作特別安排，以避免不恰當地延誤退還申請款項，有關經紀佣金、證監會交易徵費及聯交所交易費。

個人資料

個人資料收集聲明

個人資料(私隱)條例(「條例」)的主要條文於1996年12月20日在香港生效。此個人資料收集聲明乃向股份申請人及持有人說明本公司及香港證券登記處就個人資料及條例而訂訂的政策及措施。

1. 收集閣下個人資料的原因

香港發售股份申請人在申請認購香港發售股份或股份登記持有人將股份轉入或轉出其名下，或要求香港證券登記處提供服務時，須不時向本公司及香港證券登記處提供彼等最新而準確的個人資料。倘未能提供所需資料，或會導致閣下認購香港發售股份的申請不予受理或被延誤或本公司及香港證券登記處無法進行過戶或提供服務，亦可能阻礙或延誤登記或過戶閣下已成功申請的香港發售股份及/或寄發股票及/或寄發閣下的退還支票(如有)。股份持有人所提供的個人資料如有任何不確，必須即時知會本公司及香港證券登記處。

申請手續

1. 請按照下表計算閣下擬申請香港發售股份的數目及應繳款項。申請認購香港發售股份的數目最少為1,000股。申請認購1,000股以上的香港發售股份，須為下表所載數目之一。申請認購任何其他數目的香港發售股份，將不獲考慮，而該等認購申請亦不予受理。閣下須繳付每股香港發售股份最高售價3.24港元；另加1%經紀佣金、0.003%證監會交易徵費及0.005%聯交所交易費。下表列出認購若干數目的香港發售股份(最多為25,000,000股發售股份)的應繳款項總額。

2. 閣下作為申請人必須按下列指示填妥申請表格，並在申請表格首頁簽署。只按**親筆簽名**。

倘閣下透過指定的中央結算系統參與者(中央結算系統投資者戶口持有人除外)申請：  
— 指定的中央結算系統參與者必須於本申請表格適當方格內蓋上其公司印章(即蓋印列公司名稱)，並填寫其參與者編號。

倘閣下以中央結算系統個人投資者戶口持有人身份申請：  
— 必須在本申請表格內填上中央結算系統投資者戶口持有人的姓名及香港身份證號碼；及  
— 必須在本申請表格適當的空格內填上中央結算系統投資者戶口持有人的參與者編號。

倘閣下以中央結算系統聯名個人投資者戶口持有人身份申請：  
— 必須在本申請表格內填上所有聯名投資者戶口持有人的姓名及香港身份證號碼；及  
— 必須在本申請表格適當的空格內填上中央結算系統投資者戶口持有人的參與者編號。

倘閣下以中央結算系統公司投資者戶口持有人身份申請：  
— 必須在本申請表格內填上閣下之公司名稱及香港商業登記號碼；及  
— 必須在本申請表格適當的空格內填上中央結算系統投資者戶口持有人的參與者編號並蓋上公司印章(即蓋印列公司名稱)。

倘若中央結算系統參與者的資料(包括參與者編號及/或公司印章(即蓋印列公司名稱)不確或不全或發生其他類似事宜，均可導致申請無效。

3. 每份認購申請必須附有一張支票或一張銀行本票。

4. 付款支票須簽訂於申請表格上。閣下必須以一張支票或一張銀行本票支付香港發售股份的款項。

如以支票付款，該支票必須：  
— 由閣下在香港的港元銀行賬戶開出；  
— 顯示閣下的賬戶名稱，而該賬戶名稱必須已預印在支票上，或由有關銀行授權簽署的人士在該支票背面加簽。該賬戶必須為閣下名下賬戶。如屬聯名認購申請，則該賬戶名稱必須與排首位申請人的姓名相同；  
— 註明抬頭人為「交通銀行(代理人)有限公司—鴻圖國際公開發售」；  
— 劃線註明「只准存入抬頭人賬戶」；  
— 為港元支票；及  
— 不是期票。

下列情況將導致認購申請不予受理：  
— 支票未能符合所有上述規定；或  
— 支票於首次過戶時不獲兌現。

如以銀行本票付款，該銀行本票必須：  
— 由香港持牌銀行發出，並由該銀行的授權人士在銀行本票背面簽署核證閣下的姓名。銀行本票背面所印名稱必須與申請表格所示名稱相同。如屬聯名認購申請，則銀行本票所示名稱必須與排首位申請人的姓名名稱相同；  
— 註明抬頭人為「交通銀行(代理人)有限公司—鴻圖國際公開發售」；  
— 劃線註明「只准存入抬頭人賬戶」；  
— 為港元支票；及  
— 不是期票。

下列情況將導致認購申請不予受理：  
— 銀行本票未能符合所有上述規定；或  
— 銀行本票於首次過戶時不獲兌現。

5. 請將下申請表格，對摺一次，然後投入星展銀行(香港)有限公司、中國銀行(香港)有限公司或交通銀行股份有限公司香港分行下列任何一間分行的特設收集箱內：

星展銀行(香港)有限公司：  
香港島：總行、第一中心分行  
九龍：尖沙咀分行、裕民坊分行、淘大商場分行  
新界：元朗分行

2. 資料用途

股份持有人的個人資料可以任何方式被採用、持有及/或保存，以作下列用途：  
— 處理閣下的認購申請及退還支票(如適用)及核實是否遵守本申請表格及舊版章程所載列的條款及申請手續以及公佈香港發售股份的分配結果；  
— 確保遵守香港或其他地方的所有相關法例及規例；  
— 登記香港發售股份或為股份持有人將股份轉入或轉出其名下，包括(如適用)以香港結算代理人的名義進行；  
— 保存或更新本公司的股東名冊；  
— 核對或協助核對簽名或任何資料核對或交換；  
— 確定本公司證券持有人享有股息、供股及紅股發行等權利；  
— 寄發本集團的通訊；  
— 編製統計資料及股東資料；  
— 遵照法例、規則或規例(不論法定或其他)、聯交所、證監會及任何其他法定或政府機構的要求作出披露；  
— 以公告或其他方式披露成功申請人的身份；  
— 披露有關資料以便作出權利索償；及  
— 與上述有關的任何其他附帶或相關用途及/或使用本公司及香港證券登記處可對證券持有人及/或監管機構履行其責任的用途，及/或股份持有人可能不時同意的任何其他用途。

3. 轉交個人資料

本公司及香港證券登記處會將其持有的股份持有人的個人資料保密，但本公司及香港證券登記處可能會作出彼等認為必要的查詢，以確定個人資料的準確性，以便資料可作任何上述用途。具體而言，彼等可能會向下列任何及所有人士及實體披露、取得、轉交(不論在香港還是外地)股份持有人的個人資料：

— 本公司或其委任的代理人，例如財務顧問、收款銀行及主要海外登記處；  
— (如股份申請人要求將股份存入中央結算系統)為操作中央結算系統而使用個人資料的香港結算及香港證券代理人；  
— 任何向本公司或附屬公司及/或香港證券登記處提供與其各自業務運作有關的行政、電訊、電腦、信託或其他服務的代理人、承包商或第三方服務供應商；  
— 聯交所、證監會及任何其他法定、監管或政府機關；及  
— 與股份持有人已有或計劃進行買賣的任何其他人士或被機構，例如收等的銀行、律師、會計師或股票經紀等。

4. 查閱及更正個人資料

條例賦予申請人及股份持有人權利審察本公司或香港證券登記處是否有彼等的個人資料，索取該等資料的副本及更正任何不確的資料。根據條例，本公司及香港證券登記處有權處理任何查閱資料的要求收取合理費用。所有關於查閱資料或更正資料或詢問關於政策及措施的資料及所附的資料類別的要求，應向本公司的公司秘書或香港證券登記處(視乎情況而定)屬下的私隱條例事務主任提出。

閣下簽署本申請表格，即表示同意上述各項。

中國銀行(香港)有限公司：

香港島：分行名稱、地址  
九龍：分行名稱、地址  
新界：分行名稱、地址

交通銀行股份有限公司香港分行：

香港島：分行名稱、地址  
九龍：分行名稱、地址  
新界：分行名稱、地址

6. 閣下可於下列時間內提交申請表格：

2011年9月12日 — 上午九時正至下午五時正  
2011年9月14日 — 上午九時正至下午五時正  
2011年9月15日 — 上午九時正至下午五時正  
2011年9月16日 — 上午九時正至中午十二時正

7. 申請表格最遲必須於2011年9月16日(星期五)中午十二時正遞交，認購申請將於當日上午十一時四十五分至中午十二時正期間接受登記，惟視乎天氣情況而定。倘香港在2011年9月16日(星期五)上午九時正至中午十二時正期間內任何時間懸掛下列警告訊號，將不會登記認購申請：

— 八號或以上熱帶氣旋警告訊號；或  
— 「黑色」暴雨警告訊號  
而會改為於下一個在上午九時正至中午十二時正期間任何時間在香港再無懸掛上述任何警告的營業日上午十一時四十五分至中午十二時正辦理申請登記。  
營業日指星期六、星期日或香港公眾假期以外的日子。  
本公司保留出現所有或任何款項的權利。閣下的支票或銀行本票將不會於2011年9月16日(星期五)中午十二時正前兌現。閣下將不獲發付收款收據。閣下的申請認購款項的任何利息將撥歸本公司所有。本公司亦有權在閣下的支票或銀行本票過戶之前保留任何股票及/或退還支票及/或任何申請款項或退還。

可申購股份數目及股款

申請香港發售股份數目	申請時應繳股款港元	申請香港發售股份數目	申請時應繳股款港元	申請香港發售股份數目	申請時應繳股款港元
1,000	3,272.66	40,000	130,906.37	900,000	2,945,393.28
2,000	6,545.31	45,000	147,269.66	1,000,000	3,272,659.20
3,000	9,817.98	50,000	163,632.96	2,000,000	6,545,318.40
4,000	13,090.64	60,000	196,359.55	3,000,000	9,817,977.60
5,000	16,363.30	70,000	229,086.14	4,000,000	13,090,636.80
6,000	19,635.95	80,000	261,812.74	5,000,000	16,363,296.00
7,000	22,908.61	90,000	294,539.33	6,000,000	19,635,955.20
8,000	26,181.28	100,000	327,265.92	7,000,000	22,908,614.40
9,000	29,453.93	200,000	654,531.84	8,000,000	26,181,273.60
10,000	32,726.59	300,000	981,797.76	9,000,000	29,453,932.80
15,000	49,089.89	400,000	1,309,063.68	10,000,000	32,726,592.00
20,000	65,453.18	500,000	1,636,329.60	15,000,000	49,089,888.00
25,000	81,816.48	600,000	1,963,595.52	20,000,000	65,453,184.00
30,000	98,179.78	700,000	2,290,861.44	25,000,000	81,816,480.00
35,000	114,543.07	800,000	2,618,127.36		

閣下可申請認購的香港發售股份上限制。