

Hong Kong Public Offering – WHITE FORM 香港公開發售 – 白色表格
Use this Application Form if you want the allotted Hong Kong Public Offer Shares to be issued in your name 如欲以閣下名義登記獲配發的 Offer Shares to be issued in your name 香港公開發售股份，請使用本申請表格

Note: Unless defined herein, terms in this Application Form shall have the same meanings as those defined in the prospectus issued by Xiao Nan Guo Restaurants Holdings Limited dated September 15, 2011 (the "Prospectus").
附註：除非本申請表格所界定者外，本申請表格所用詞彙與小南國餐飲控股有限公司於二零一一年九月十五日發出的招股章程（招股章程）所界定者具有相同涵義。
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A copy of this Application Form, together with a copy of the YELLOW and GREEN Application Forms, the Prospectus and the other documents specified under "Documents Delivered to the Registrar of Companies and Available for Inspection" in Appendix VII to the Prospectus, have been registered by the Registrar of Companies in Hong Kong as required by section 342C of the Companies Ordinance. The Securities and Futures Commission in Hong Kong and the Registrar of Companies in Hong Kong take no responsibility for the contents of any of these documents.
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本申請表格不得在美國、英國、新加坡、日本、澳洲、加拿大、中國、台灣、越南、歐洲經濟區或開曼群島刊登、派發或發表。
The information contained in this Application Form does not constitute an offer of securities for sale in the United States. Securities may not be offered or sold in the United States unless they are registered under applicable law or are exempt from registration. No public offer of securities will be made in the United States.
本申請表格所載資料並不構成在美國提呈發售證券的要約。除非證券已根據適用法律登記或已獲豁免登記，否則不得在美國發售或出售。本公司將不會在美國公開發售任何證券。

Staple your payment here
請將股款繫釘於此

上海小南國
SHANGHAI MIN
Xiao Nan Guo Restaurants Holdings Limited
小南國餐飲控股有限公司
(Incorporated in the Cayman Islands with limited liability)
(於開曼群島註冊成立的有限公司)

GLOBAL OFFERING

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| Total number of Offer Shares under the Global Offering | : 335,000,000 Shares (subject to the Over-allotment Option) |
| Number of Hong Kong Public Offer Shares | : 33,500,000 Shares (subject to adjustment) |
| Number of International Offer Shares | : 301,500,000 Shares (subject to adjustment and the Over-allotment Option) |
| Offer Price | : Not more than HK\$2.20 per Share and expected to be not less than HK\$1.65 per Share, plus brokerage of 1%, SFC transaction levy of 0.003% and Stock Exchange trading fee of 0.005% (payable in full on application and subject to refund on final pricing) |
| Nominal value | : HK\$0.01 per Share |
| Stock code | : 1147 |
| 全球發售 | |
| 全球發售的發售股份總數 | : 335,000,000股股份(視乎超額配股權行使與否而定) |
| 香港公開發售股份數目 | : 33,500,000股股份(可予調整) |
| 國際發售股份數目 | : 301,500,000股股份(可予調整及視乎超額配股權行使與否而定) |
| 發售價 | : 不超過每股股份2.20港元及預期不低於每股股份1.65港元，另加1%經紀佣金、0.003%證監會交易徵費及0.005%聯交所交易費(須於申請時繳足，並可於最終定價後退還) |
| 面值 | : 每股股份0.01港元 |
| 股份代號 | : 1147 |

Application Form 申請表格

Applications will be accepted until 12:00 noon on Tuesday, September 20, 2011.
You must read the conditions and instructions attached to this Application Form.
You must complete all parts of this Application Form. Please write clearly.

截止接受認購申請的時間將為二零一一年九月二十日(星期二)中午十二時正。
閣下務請細閱本申請表格所附的條件及指示。
閣下須填妥本申請表格各部分。本申請表格請清楚填寫，方為有效。

To: Xiao Nan Guo Restaurants Holdings Limited (the "Company")
Merrill Lynch Far East Limited
Standard Chartered Securities (Hong Kong) Limited
The Hong Kong Underwriters

致：小南國餐飲控股有限公司（「貴公司」）
美林遠東有限公司
渣打證券（香港）有限公司
香港包銷商

I/We:

- apply for the number of Hong Kong Public Offer Shares set out below, on the terms and subject to the conditions of the Prospectus and this Application Form, and subject to the Memorandum of Association and Articles of Association of the Company;
- enclose payment in full for the Hong Kong Public Offer Shares applied for, being not more than HK\$2.20 per Share payable in full on application in Hong Kong dollars, subject to refund, plus brokerage of 1%, SFC transaction levy of 0.003% and Hong Kong Stock Exchange trading fee of 0.005%;
- undertake and agree to accept the Hong Kong Public Offer Shares applied for, or any lesser number allotted to me/us on this application;
- declare that this is the only application made and the only application intended to be made by me/us whether on a WHITE or YELLOW Application Form, or by giving electronic application instructions to HKSCC via CCASS or to the White Form eIPO Service Provider under the White Form eIPO (www.eipo.com.hk), to benefit me/us or the person for whose benefit I am/we are applying;
- represent, warrant and undertake to you that I am not/we are not/none of the persons for whose benefit I am/we are applying is restricted by any applicable laws of Hong Kong or elsewhere from making this application, paying any application monies for, or being allotted or taking up any Hong Kong Public Offer Shares, and that I am not/none of us is a United States person (as defined in Regulation S) or the allotment of or the application for the Hong Kong Public Offer Shares to or by whom or for whose benefit this application is made would require the Company, the Joint Sponsors and/or the Hong Kong Underwriters to comply with any requirement under any law or regulation (whether or not having the force of law) of any territory outside Hong Kong;
- undertake and confirm that I/we and the person for whose benefit I am/we are applying have not indicated an interest for or taken up and will not indicate an interest for or take up any of the International Offer Shares;
- understand that these declarations and representations will be relied upon by the Company, the Joint Sponsors and the Hong Kong Underwriters in deciding whether or not to make any allotment of Hong Kong Public Offer Shares in response to this application;
- authorize the Company to place my/our name(s) on the register of members of the Company as the holder of any Hong Kong Public Offer Shares to be allotted to me/us, and (subject to the terms and conditions set out in this Application Form and in the Prospectus) to send any Share certificate(s) and/or any refund cheques by ordinary post at my/our own risk to the address given on this Application Form (except where I/we have applied for 1,000,000 or more Hong Kong Public Offer Shares and have indicated on this Application Form that I/we wish to collect any Share certificate and/or refund cheques) as person in accordance with the procedures prescribed in this Application Form, to send any uncollected cheques, to me/us in the above manner after the prescribed deadline for collection;
- request that any refund cheque(s) be made payable to me/us (or in the case of joint applicants, to the first-named applicant);
- have read the terms and conditions and application procedures set out in this Application Form and in the Prospectus and agree to be bound by them; and
- agree that this application, any acceptance of it and the resulting contract will be governed by and construed in accordance with the laws of Hong Kong.

Signed by (all) applicant(s) (all joint applicants must sign):
由(所有)申請人簽署(所有聯名申請人必須簽署):

Date 日期: / /
D 日 M 月 Y 年

Warning:
It is important that you read the terms and conditions and the application procedures overleaf.
You must complete this Application Form in English (except Chinese name) unless otherwise stated.
You must sign this Application Form in writing (and not by way of personal chop), otherwise the application is liable to be rejected.
Only one application may be made for the benefit of any person on a WHITE or YELLOW Application Form, or by giving electronic application instructions to HKSCC via CCASS or to the White Form eIPO Service Provider under the White Form eIPO service (www.eipo.com.hk). The followings are liable to be rejected: multiple or suspected multiple applications on WHITE and/or YELLOW Application Form(s) and/or by giving electronic application instructions to HKSCC via CCASS or to the White Form eIPO Service Provider under the White Form eIPO service (www.eipo.com.hk); and applications made by one applicant (or joint applicants) on either a WHITE or YELLOW Application Form, or by giving electronic application instructions to HKSCC via CCASS or to the White Form eIPO Service Provider under the White Form eIPO service (www.eipo.com.hk), for more than 16,750,000 Hong Kong Public Offer Shares (being 50% of the Hong Kong Public Offer Shares initially made available for subscription under the Hong Kong Public Offering); and where cheques or banker's cashier orders are dishonored upon the first presentation.
You may be prosecuted if you make a false declaration.

警告:
閣下務必須細閱背頁所載的條款及條件及申請手續。
除非另有訂明，閣下必須以英文填妥本申請表格(中文姓名除外)。
閣下必須親筆簽署本申請表格，不得以個人印鑑代替，否則申請將不獲受理。
任何人士僅限以受益人身份以白色或黃色申請表格，或透過中央結算系統向香港結算或利用白表eIPO服務(www.eipo.com.hk)向白表eIPO服務供應商發出電子認購指示提出一次認購申請。如出現下列情況，則有關認購申請概不予受理：以白色及/或黃色申請表格及/或透過中央結算系統向香港結算或利用白表eIPO服務(www.eipo.com.hk)向白表eIPO服務供應商發出電子認購指示作出重複或疑慮重複申請；及由一名申請人(或聯名申請人)以白色或黃色申請表格，或透過中央結算系統向香港結算或利用白表eIPO服務(www.eipo.com.hk)向白表eIPO服務供應商發出電子認購指示提出申請認購超過16,750,000股香港公開發售股份(即香港公開發售初步可供認購的香港公開發售股份的50%)；及支票或銀行本票於首次過戶時不獲兌現。
閣下如作出虛假聲明，可能會被檢控。

| | | | |
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| For broker use 此欄供經紀填寫 Lodged by 申請由以下經紀遞交 | | | |
| Broker No. 經紀號碼 | | | |
| Broker's Chop 經紀印章 | | | |

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| Number of Hong Kong Public Offer Shares applied for (unless provided otherwise, not to exceed 16,750,000 Hong Kong Public Offer Shares) 申請認購香港公開發售股份數目(除非另有規定，不得超過16,750,000股香港公開發售股份) | | Cheque/banker's cashier order number 支票/銀行本票號碼 | |
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| Total amount of payment 付款總額 | HK\$ | 港元 | Name of bank on which cheque/banker's cashier order is drawn* 支票/銀行本票的付款銀行名稱* | |
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* Cheques or banker's cashier orders should be crossed "Account Payee Only" and made payable to "Horsford Nominees Limited – Xiao Nan Guo Restaurants Public Offer".
支票或銀行本票須以劃線註明「只准入抬頭人賬戶」方式開出，並須註明收款人為「浩豐代理人有限公司—小南國餐飲公開發售」。

To be completed in **BLOCK letters** in English in ink, except as stated otherwise. Joint applicants should give the address of the first-named applicant only. 除另有說明外，請以墨水筆或原子筆以**英文正楷**填寫。聯名申請人只須申報排名首位申請人的地址。

| | | |
|----------------------------|-------------------------------------|----------------|
| Name in English 英文姓名/名稱 | Family name or company name 姓氏或公司名稱 | Forename(s) 名字 |
|----------------------------|-------------------------------------|----------------|

| | | |
|----------------------------|-------------------------------------|----------------|
| Name in Chinese 中文姓名/名稱 | Family name or company name 姓氏或公司名稱 | Forename(s) 名字 |
|----------------------------|-------------------------------------|----------------|

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| Occupation in English 職業(以英文填寫) | Your Hong Kong Business Registration No./ Hong Kong Identity Card No./ Passport No. (Please delete as appropriate)* 閣下的香港商業登記號碼/香港身份證號碼/護照號碼(請刪去不適用者)* | |
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| Name(s) of all other joint applicants in English (if any) 所有其他聯名申請人的英文姓名/名稱(如有) | (1) | (1) |
| | (2) | (2) |
| | (3) | (3) |

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| Hong Kong address in English (joint applicants should give the address and telephone number of the first-named applicant only) 香港地址(以英文填寫) (聯名申請人只須填寫排名首位申請人的地址及電話號碼) | Telephone Number 電話號碼 |
|---|-----------------------|

- + (1) For individuals, you must provide your Hong Kong identity card number or passport number. If you hold a Hong Kong identity card, please provide your Hong Kong identity card number. If you do not hold a Hong Kong identity card, please provide your passport number. For body corporates, please provide your Hong Kong business registration number. All joint applicants must give (if they are individuals) their Hong Kong identity card numbers, or, where appropriate, passport numbers, or (if they are body corporates) their Hong Kong business registration numbers. Hong Kong identity card number/passport number/Hong Kong business registration number will be used for checking the validity of Application Forms and such data will be transferred to a third party for the accomplishment of such purpose.
- + (1) 如屬個別人士，閣下必須填寫香港身份證號碼或護照號碼。如閣下持有香港身份證，請填寫香港身份證號碼。如屬法人團體，請填寫香港商業登記號碼。所有聯名申請人須填寫(如屬個別人士)其香港身份證號碼或(如適用)護照號碼，或(如屬法人團體)其香港商業登記號碼。閣下的香港身份證號碼/護照號碼/香港商業登記號碼將用以核實申請表格是否有效，該等資料將轉交予第三方以辦理有關事項。
- (2) Part of your Hong Kong identity card number/passport number, or, if you are joint applicants, part of the Hong Kong identity card number/passport number of the first-named applicant, provided by you may be printed on your refund cheque, if any. Such data would also be transferred to a third party for refund purposes. Your banker may require verification of your Hong Kong identity card number/passport number before encashment of your refund cheque. Inaccurate completion of your Hong Kong identity card number/passport number may lead to delay in encashment of or may invalidate your refund cheque.
- (2) 閣下所提供的香港身份證號碼/護照號碼的一部分，或如閣下為聯名申請人，則為排名首位申請人的香港身份證號碼/護照號碼的一部分，可能會列印於閣下的退款支票(如有)上。為辦理退款，該等資料亦將轉交第三方。閣下的銀行可能會於兌現閣下的退款支票前，要求核實閣下的香港身份證號碼/護照號碼。不正確填寫閣下的香港身份證號碼/護照號碼，可能會導致延誤兌現閣下的退款支票或使閣下的退款支票無效。

For nominees: Give an account number or identification code for each beneficial owner (or in the case of joint beneficial owners, for each beneficial owner). If you are a nominee and you do not complete this section, this application will be treated as being made for your benefit.
由代名人遞交：請填寫每名實益擁有人(或如屬聯名實益擁有人，則為每名實益擁有人)的賬戶號碼或身份識別編碼。如閣下為代名人但並無填寫此欄，則本申請將被視為閣下本身的利益作出。

If you have applied for 1,000,000 Hong Kong Public Offer Shares or more and you wish to collect your Share certificate(s) (where applicable) and refund cheque(s) (where applicable) in person from Computershare Hong Kong Investor Services Limited at Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong, put a ✓ in the box on the right. Please see the sections overleaf headed "If your application for the Hong Kong Public Offer Shares is successful (in whole or in part)" and "Refund of application monies" for details of when, where and how to collect your Share certificate(s) and/or refund cheque(s) (where applicable).
如閣下申請1,000,000股或以上香港公開發售股份並擬親身到香港中央證券登記有限公司(地址為香港灣仔皇后大道東183號合和中心17樓1712-1716室)領取閣下的股票(如適用)及退款支票(如適用)，請在右邊方格內填上「✓」號。有關領取閣下的股票及/或退款支票(如適用)的時間、地點及方式的詳情，請參閱背頁「如成功申請認購(全部或部分)香港公開發售股份」及「退還申請款項」兩節。
Any alteration to any application detail that you provide on this form should be authorized by the signature of the applicant.
對閣下在本表格內提供的任何申請資料的任何更正應由申請人簽字授權方可進行。

ADDRESS LABEL 地址標貼

Please repeat your name(s) and address as set out above in BLOCK letters in English

請用英文正楷填寫上表所示閣下的姓名/名稱及地址

| |
|------------|
| Name 姓名/名稱 |
| Address 地址 |

For Bank Use 此欄供銀行填寫

上海小南国
SHANGHAI MIN
Xiao Nan Guo Restaurants Holdings Limited
小南國餐飲控股有限公司
(Incorporated in the Cayman Islands with limited liability)

GLOBAL OFFERING

Conditions of your application

Unless otherwise stated, terms used in these conditions have the same meanings ascribed thereto in the Prospectus.

A. Who can apply

1. You, the applicant(s), and any person(s) for whose benefit you are applying, must be 18 years of age or older and must have a Hong Kong address.
2. If you are a firm, the application must be in the names of the individual members, not the firm's name.
3. If you are a body corporate, the application must be signed by a duly authorized officer, who must state his or her representative capacity.
4. Save under the circumstances permitted by the Listing Rules, you cannot apply for any Hong Kong Public Offer Shares if you or any person(s) for whose benefit you are applying is/are:
 - the chief executive officer or director of the Company or any of its subsidiaries;
 - a connected person (as defined in the Listing Rules) of the Company or a person who will become a connected person immediately upon completion of the Global Offering;
 - an existing beneficial owner of Shares;
 - an associate (as defined in the Listing Rules) of any of the above;
 - a United States person (as defined in Regulation S under the U.S. Securities Act);
 - a legal or natural person of the PRC (except qualified domestic institutional investors or those who have obtained approval from competent regulatory authorities); or
 - a person who does not have a Hong Kong address.
5. The number of joint applicants may not exceed four.

B. If you are a nominee

- You may make more than one application for the Hong Kong Public Offer Shares only if you are a nominee, in which case you may make an application as a nominee by: (i) giving electronic application instructions to HKSCC via CCASS or to the designated White Form eIPO Service Provider through the White Form eIPO service (www.eipo.com.hk); or (ii) using a WHITE or YELLOW Application Form, and lodging more than one Application Form in your own name on behalf of different beneficial owners. In the box on this Application Form marked "For nominees", you must include:
- an account number; or
 - another identification number
- for each beneficial owner or, in the case of joint beneficial owners, for each such beneficial owner. If you do not include this information, the application will be treated as being made for your own benefit. A nominee who submits this Application Form on behalf of another person is deemed to have represented to and undertaken with the Company, the Joint Sponsors and the Hong Kong Underwriters that he/she has been duly authorized by such person (or, if more than one, all of them) to submit this Application Form and to agree to the terms of this Application Form on behalf of such person/every such person. You further undertake to supply to the Company, the Joint Sponsors, the Hong Kong Underwriters, the Company's Hong Kong Share Registrar, receiving bankers, advisers and agents such information about such person/every such person as any of them may require.

C. Lodge only one application for your benefit

- Save in the case of applications made by nominees in accordance with paragraph B above, multiple or suspected multiple applications are liable to be rejected. All of your applications are liable to be rejected as multiple applications if you, or you and your joint applicant(s) together:
- make more than one application (whether individually or jointly with others) on a WHITE or YELLOW Application Form or by giving electronic application instructions to HKSCC via CCASS or to the designated White Form eIPO Service Provider through the White Form eIPO service (www.eipo.com.hk);
 - both apply (whether individually or jointly) on one WHITE Application Form and one YELLOW Application Form or on one WHITE or YELLOW Application Form and give electronic application instructions to HKSCC via CCASS or to the designated White Form eIPO Service Provider through the White Form eIPO service (www.eipo.com.hk);
 - apply on one WHITE or YELLOW Application Form or by giving electronic application instructions to HKSCC via CCASS or to the designated White Form eIPO Service Provider through the White Form eIPO service (www.eipo.com.hk) (whether individually or jointly with others) for more than 16,750,000 Hong Kong Public Offer Shares (being 50% of the Hong Kong Public Offer Shares initially being offered for subscription by the public); or
 - apply for or take up any Shares under the International Offering or otherwise participate in the International Offering of indicate interest for any International Offer Shares.
- All of your applications are also liable to be rejected if more than one application is made for your benefit (including the part of an application made by HKSCC Nominees acting on electronic application instructions or to the White Form eIPO Service Provider through the White Form eIPO service (www.eipo.com.hk)) in accordance with the terms therein.

- If an application is made by an unlisted company and
- the principal business of that company is dealing in securities; and
 - you exercise statutory control of that company,
- then the application will be treated as being for your benefit.
- An unlisted company means a company with no equity securities listed on the Hong Kong Stock Exchange. Statutory control in relation to a company means you:*
- control the composition of the board of directors of that company, or
 - control more than half of the voting rights of that company, or
 - hold more than one-half of the issued share capital of that company (not counting any part of it which carries no right to participate beyond a specified amount in a distribution of either profits or capital).

D. Allocation of Hong Kong Public Offer Shares – Pools A and B

- For allocation only, the total number of Hong Kong Public Offer Shares initially being offered for subscription under the Hong Kong Public Offering on a WHITE or YELLOW Application Form or by giving electronic application instructions to HKSCC or to the designated White Form eIPO Service Provider through the White Form eIPO service (www.eipo.com.hk) will be divided equally into the Shares between the International Offering and the Hong Kong Public Offering will be divided equally (to the nearest board lot) into two pools: Pool A comprising 16,750,000 Hong Kong Public Offer Shares and Pool B comprising 16,750,000 Hong Kong Public Offer Shares, both of which are available on an equitable basis to successful applicants. All valid applications that have been received for Hong Kong Public Offer Shares with a total transaction levy and Hong Kong Stock Exchange trading fee) of HK\$5 million or below will fall into Pool A and all valid applications that have been received for Hong Kong Public Offer Shares with a total amount (excluding brokerage, SEC transaction levy and Hong Kong Stock Exchange trading fee) of over HK\$5 million and up to the total value of Pool B, will fall into Pool B. You should be aware that applications in Pool A and Pool B are likely to receive different allocation ratios. If the Hong Kong Public Offering is successful, all applications received under the Hong Kong Public Offering will be allocated accordingly. You can only receive an allocation of Hong Kong Public Offer Shares from either Pool A or Pool B but not from both pools. When there is over-subscription, allocation of the Hong Kong Public Offer Shares as investor under the Hong Kong Public Offering, both in relation to Pool A and Pool B, will be based solely on the level of applications received under the Hong Kong Public Offering. The basis of allocation in each pool may vary, depending on the number of Hong Kong Public Offer Shares validly applied for by applicants. The allocation of Hong Kong Public Offer Shares could, where appropriate, consist of balloting, which would mean that some applicants may receive a higher allocation than others who have applied for the same number of Hong Kong Public Offer Shares, and those applicants who are unsuccessful in the ballot may not receive any Hong Kong Public Offer Shares. Multiple or suspected multiple applications within either pool or between pools and any application on a WHITE or YELLOW Application Form or by giving electronic application instructions to HKSCC or to the designated White Form eIPO Service Provider through the White Form eIPO service (www.eipo.com.hk) for more than 50% of the 33,500,000 Hong Kong Public Offer Shares initially comprised in the Hong Kong Public Offering (that is 16,750,000 Hong Kong Public Offer Shares) are liable to be rejected.

E. Supplemental information

- If any supplement to the Prospectus is issued, applicant(s) who have already submitted an application may or may not (depending on the information contained in the supplement) be notified that they can withdraw their applications. If applications have not been so notified, or if applicant(s) have been notified but have not withdrawn their applications in accordance with the procedure to be notified, all applications that have been submitted remain valid and may be accepted. Subject to the above, an application once made is irrevocable and applicant(s) shall be deemed to have applied on the basis of the Prospectus as supplemented.

F. Effect of completing and submitting this Application Form

- By completing this Application Form, you (and if you are joint applicants, each of you jointly and severally) for yourself or as agent or nominee and on behalf of each person for whom you can act as agent or nominee:
- instruct and authorize the Company and/or the Joint Sponsors and/or the Hong Kong Underwriters (or their respective agents or nominees) to execute any transfer forms, contract notes or other documents on your behalf and to do on your behalf all other things necessary to register any Hong Kong Public Offer Shares allotted to you in your name(s) as required by the Articles of Association and to give effect to the arrangements described in the Prospectus and the relevant Application Form;
 - undertake to sign all documents and to do all things necessary to enable you, as the case may be, to be registered as the holder of the Hong Kong Public Offer Shares allotted to you, and as required by the Articles of Association;
 - represent, warrant and undertake you understand that the Hong Kong Public Offer Shares have not been and will not be registered under the U.S. Securities Act and you are outside the United States when completing this Application Form (as defined in Regulation S) and are not a U.S. person described under the U.S. Securities Act;
 - confirm that you have received a copy of the Prospectus and have only relied on the information and representations contained in the Prospectus and this Application Form in making your application and not on any other information or representation concerning the Company and you agree that neither the Company, the Joint Sponsors, the Underwriters nor any of their respective directors, officers, employees, partners, agents, advisers or any other parties involved in the Global Offering will have any liability for any such other information or representations;
 - agree that the Company, the Joint Sponsors, the Underwriters, and any of their respective directors, officers, employees, partners, agents or advisers are liable only for the information and representations contained in this Prospectus and any supplement thereto;

- agree (without prejudice to any other rights which you may have) that once your application has been accepted, you may not revoke or rescind it because of an innocent misrepresentation other than as provided for in the Prospectus;
- (if this application is made for your own benefit) warrant that this application is the only application which has been or will be made for your benefit on a WHITE or YELLOW Application Form or by giving electronic application instructions to HKSCC via CCASS or to the designated White Form eIPO Service Provider through the White Form eIPO service (www.eipo.com.hk);
- (if this application is made by an agent on your behalf) warrant that you have validly and irrevocably conferred on your agent all necessary power and authority to make this application;
- (if you are an agent for another person) warrant that reasonable enquiries have been made of that other person that this application is the only application which will be made for the benefit of that other person on a WHITE or YELLOW Application Form or by giving electronic application instructions to HKSCC via CCASS or to the designated White Form eIPO Service Provider through the White Form eIPO service (www.eipo.com.hk); and that you are duly authorized to sign this Application Form as that other person's agent;
- undertake and confirm that, you (if the application is made for your benefit) or the person(s) for whose benefit you have made this application have not applied for or taken up or indicated an interest in or received or been placed or allocated (including conditionally and/or provisionally) and will not apply for or take up or indicate any interest in any International Offer Shares, nor otherwise participate in the International Offering; and you warrant the truth and accuracy of the information contained in your application;
- agree to disclose to the Company, Hong Kong Share Registrar, receiving bankers, advisers, agents and Joint Sponsors and their respective agents the personal data and any information which they require about you or the person(s) for whose benefit you have made this application;
- agree that your application, by acceptance of it and the resulting contract will be governed by and construed in accordance with the laws of Hong Kong;
- undertake and agree to accept the Hong Kong Public Offer Shares applied for, or any lesser number allotted to you under the application;
- authorize the Company to place your name(s) on the register of members of the Company as the holder(s) of any Hong Kong Public Offer Shares allotted to you and the Company and/or its agents to send any share certificate(s) (where applicable) and/or any refund cheque (where applicable) to you or (in case of joint applicants) the first named applicant in this Application Form by ordinary post at your own risk to the address stated on your Application Form (except that if you have applied for 1,000,000 Hong Kong Public Offer Shares or more and have indicated in your Application Form that you will collect the Share certificate(s) and/or refund cheque(s) (as applicable) in person, you can collect your Share certificate(s) and/or refund cheque(s) (as applicable) in person between 9:30 a.m. and 1:00 p.m. on Tuesday, September 27, 2011 (Hong Kong time) from Computershare Hong Kong Investor Services Limited;
- if the laws of any place outside Hong Kong are applicable to your application, you agree and warrant that you have considered and complied with all such laws and none of the Company, the Joint Sponsors, the Underwriters nor any of their respective directors, officers, employees, partners, agents, advisers or advisers will infringe any laws outside Hong Kong as a result of the acceptance of your offer to purchase, or any actions arising from your rights and obligations under the terms and conditions contained in the Prospectus;
- confirm that you are aware of the restrictions on offering of the Hong Kong Public Offer Shares described in the Prospectus;
- understand that these declarations and representations will be relied on by the Company and the Joint Sponsors in deciding whether or not to allocate any Hong Kong Public Offer Shares in response to your application;
- authorize the Company to enter into a contract on your behalf with each director and officer of the Company whereby each such director and officer undertakes to observe and comply with his/her obligation to Shareholders as stipulated in the Memorandum and Articles of Association of the Company; and you agree that the processing of your application may be done by any of the Company's receiving bankers and is not restricted to the bank at which your Application Form was lodged.

The Company, the Joint Sponsors, the Underwriters and their respective directors and any other parties involved in the Hong Kong Public Offering and International Offering are entitled to rely on any and all warranty, representation or declaration made by you in this Application Form. In the event of the application being made by joint applicants, all the warranties, representations, declarations and obligations expressed to be made, given or assumed by or imposed on the joint applicants shall be deemed to have been made, given and assumed by and imposed on the applicants jointly and severally. You must complete this Application Form in English, unless otherwise stated, and you must sign this application in writing (and not by way of personal chop), otherwise the application is liable to be rejected.

G. Power of attorney

If your application is made by a person duly authorized under a valid power of attorney, the Joint Sponsors (or its respective agents or nominees) may accept it at its discretion, and subject to any conditions it thinks fit, including production of evidence of the authority of the attorney.

H. Determination of Offer Price

The Offer Price is expected to be fixed by agreement between the Joint Bookrunners (on behalf of the Hong Kong Underwriters) and the Company on or around Wednesday, September 21, 2011 and in any event, no later than Monday, September 26, 2011. The Joint Bookrunners, on behalf of the Underwriters, may, with the consent of the Company, reduce the number of Offer Shares being offered under the Global Offering and/or the indicative Offer Price range below that stated in the Prospectus (which is HK\$1.65 to HK\$2.20 per Share) at any time on or prior to the morning of the last day for lodging applications under the Hong Kong Public Offering. In such a case, the Company will, as soon as practicable following the decision to make such reduction, and in any event not later than the morning of the last day for lodging applications under the Hong Kong Public Offering on Tuesday, September 20, 2011 cause to be published in the South China Morning Post (in English) and the Hong Kong Economic Times (in Chinese) notice of the reduction in the number of Offer Shares being offered under the Global Offering and/or the indicative Offer Price range. Such notice will also include confirmation or revision, as appropriate, of the offering statistics as currently set out in the section headed "Summary" of the Prospectus and any other financial information which may change as a result of such reduction. If for any reason, the Offer Price is not agreed by Monday, September 26, 2011 between the Joint Bookrunners (on behalf of the Underwriters) and the Company, the Global Offering will not proceed and will lapse.

Allotment of Hong Kong Public Offer Shares

Subject to the terms and conditions as set out herein and in the Prospectus, Hong Kong Public Offer Shares will be allotted (either conditionally or unconditionally) after the closing of the application lists. The Company expects to publish the announcement on the level of applications in the Hong Kong Public Offering and the number of applications of interest in the International Offering, the basis of allotment of the Hong Kong Public Offer Shares and the Offer Price in South China Morning Post (in English), the Hong Kong Economic Times (in Chinese), on the website of the Company (www.xiaonanguo.com) and on the website of the Hong Kong Stock Exchange at www.hkexnews.hk on or before Tuesday, September 27, 2011. The results of allocations in the Hong Kong Public Offering (including successful applicants' identification document numbers, where appropriate) will be made available through various channels as described in the section headed "How to Apply for the Hong Kong Public Offer Shares – Results of Allocations" in the Prospectus.

If your application for the Hong Kong Public Offer Shares is successful (in whole or in part)

If you apply for 1,000,000 Hong Kong Public Offer Shares or more and you have elected on this Application Form to collect your refund cheque(s) (where applicable) and/or Share certificate(s) (where applicable) in person, you may collect your refund cheque(s) (where applicable) and/or Share certificate(s) (where applicable) from:

Computershare Hong Kong Investor Services Limited
 Shops 1712-1716
 17th Floor, Hopewell Centre
 183 Queen's Road East
 Wanchai, Hong Kong

from 9:00 a.m. to 1:00 p.m. on Tuesday, September 27, 2011, after which they will be posted to you by ordinary post at your own risk to the address stated on this Application Form.

Applicants being individuals who opt for personal collection must not authorize any other person to make collection on their behalf. Corporate applicants who opt for personal collection must attend by their authorized representatives bearing letters of authorization from the corporation stamped with the corporation's chops. Both individuals and authorized representatives (if applicable) must produce, at the time of collection, evidence of identity acceptable to Computershare Hong Kong Investor Services Limited. If you apply for less than 1,000,000 Hong Kong Public Offer Shares or, if you apply for 1,000,000 Hong Kong Public Offer Shares or more but have not indicated on your Application Form that you will collect your refund cheque(s) (where applicable) and your Share certificate(s) (where applicable) in person, your Share certificate(s) (where applicable) and/or refund cheque(s) (where applicable) will be dispatched to the address on your Application Form on or before Tuesday, September 27, 2011 by ordinary post and at your own risk. The Company will not issue temporary documents of title. No receipt will be issued for application monies received.

Circumstances in which you will not be allotted Hong Kong Public Offer Shares

- You may not be allotted Hong Kong Public Offer Shares for any of the following reasons:
1. **If you revoke your application:** By completing and submitting an Application Form, you agree that your application is irrevocable until after the fifth day after the time of the opening of the application lists (which is expected to be Tuesday, September 27, 2011). This agreement will take effect as collateral contract with the Company, and will become binding when you lodge your Application Form. This collateral contract will be in consideration of the Company agreeing that it will not offer any Hong Kong Public Offer Shares to any person on or before Monday, October 17, 2011 except by means of one of the procedures referred to in the Prospectus. Your application may only be revoked on or before Tuesday, September 27, 2011 if a person responsible for the Prospectus under section 40 of the Companies Ordinance gives a public notice under that section which excludes or limits the responsibility of that person for the Prospectus. If any supplement to the Prospectus is issued, applicant(s) who have already submitted an application may or may not (depending on the information contained in the supplement) be notified that they can withdraw their applications. If applicant(s) have not been so notified, or if applicant(s) have been notified but have not withdrawn their applications in accordance with the procedure to be notified, all applications that have been submitted remain valid and may be accepted. Subject to the above, an application once made is irrevocable and applicant(s) shall be deemed to have applied on the basis of the Prospectus as supplemented. If your application has been accepted, it cannot be revoked. For this purpose, acceptance of applications which are not rejected will be constituted by notification in the press of the results of allocation, and where such basis of allocation is subject to certain conditions or provides for allocation by ballot, such acceptance will be subject to the satisfaction of such conditions or results of the ballot respectively.
 2. **If the Company, the Joint Sponsors or their respective agents exercise their discretion:** The Company, the Joint Sponsors, White Form eIPO Service Provider (where applicable) and their respective agents or nominees have full discretion to reject or accept any application, or to accept only part of any application, without having to give any reasons for any rejection or acceptance.

Use this Application Form if you want the allotted Hong Kong Public Offer Shares to be issued in your name

3. **If your application is rejected or not accepted:**
Your application will be rejected or not accepted if:
- your application is a multiple or a suspected multiple applications;
 - your Application Form is not completed correctly in accordance with the instructions as stated herein (if you apply by an Application Form);
 - your electronic application instructions through the **White Form eIPO** service are not completed in accordance with the instructions, terms and conditions set out in the designated website at www.eipo.com.hk;
 - your payment is not made correctly or you pay by cheque or banker's cashier order and the cheque or banker's cashier order is dishonored on its first presentation;
 - you or the person for whose benefit you are applying have applied for and/or received or will receive Offer Shares under the International Offering;
 - the Company believes that by accepting your application would violate the applicable securities or other laws, rules or regulations of the jurisdiction in which your application is received or your address is located;
 - if you apply for more than 100% of the Shares available for allocation in either Pool A or Pool B Hong Kong Public Offer Shares; or
 - any of the Underwriting Agreements does not become unconditional or it is terminated in accordance with their respective terms thereof.
4. **If the allotment of Hong Kong Public Offer Shares is void:**
The allotment of Hong Kong Public Offer Shares to you or to HKSCC Nominees (if you give electronic application instruction to HKSCC or apply by a **YELLOW** Application Form) will be void if the Listing Committee of the Hong Kong Stock Exchange does not grant permission to list the Shares either:
- within three weeks from the closing of the application lists; or
 - within a longer period of up to six weeks if the Listing Committee of the Hong Kong Stock Exchange notifies the Company that that longer period within three weeks of the closing of the application lists.

Refund of application monies
If you do not receive any Hong Kong Public Offer Shares for any of, but not limited to, the above reasons, the Company will refund your application monies, including brokerage, SFC transaction levy and Hong Kong Stock Exchange trading fee. No interest will be paid thereon. If your application is accepted only in part, the Company will refund to you the appropriate portion of your application monies (including the related brokerage, SFC transaction levy and Hong Kong Stock Exchange trading fee) without interest. If the Offer Price as finally determined is less than the initial price per Share (excluding brokerage, SFC transaction levy and Hong Kong Stock Exchange trading fee thereon) paid on application, the Company will refund to you the surplus application monies, together with the related brokerage of 1%, SFC transaction levy of 0.003% and Hong Kong Stock Exchange trading fee of 0.005%, without interest. All such interest accrued prior to the date of dispatch of refund monies will be retained for the benefit of the Company. In a contingency situation involving a substantial over-subscription, at the discretion of the Company and the Joint Sponsors, cheques for applications made on Application Forms for certain small denominations of the Hong Kong Public Offer Shares (apart from successful applications) may not be cleared. Refund of your application monies (if any) is expected to be made on Tuesday, September 27, 2011 in accordance with the various arrangements as described above. Please also refer to the section headed "If your application for the Hong Kong Public Offer Shares is successful (in whole or in part)" for details regarding the collection of refund cheques. The Company intends to make special efforts to avoid delays in refunding application monies where appropriate.

Application by HKSCC Nominees Limited
Where this form is signed by HKSCC Nominees on behalf of persons who have given electronic application instructions to apply for the Hong Kong Public Offer Shares, the provisions of this form which are inconsistent with those set out in the Prospectus shall not apply and the provisions in the Prospectus shall prevail. Without limiting the generality of this paragraph, the following sections of this Application Form are inapplicable where this form is signed by HKSCC Nominees:

- all warranties on the first page, except the first warranty concerning application for the Hong Kong Public Offer Shares on the terms and conditions of the Prospectus and this Application Form, and subject to the Memorandum of Association and Articles of Association/by-Laws of the Company;
- "Warning" on the first page;
- "Lodge only one application for your benefit";
- all representations and warranties under the section headed "Effect of completing the form", except the first two regarding registration of the Hong Kong Public Offer Shares in the applicant's name and the signing of documents to enable the applicant to be registered as the holder of the Hong Kong Public Offer Shares applied for;
- "If your application for the Hong Kong Public Offer Shares is successful (in whole or in part)";
- "Circumstances in which you will not be allotted Hong Kong Public Offer Shares"; and
- "Refund of application monies".

How to make your application

- Use the table set out below to calculate how many Hong Kong Public Offer Shares you want to buy, and how much you **must** pay. Your application must be for a minimum of 2,000 Hong Kong Public Offer Shares. Applications must be in one of the number of Shares set out under the column headed "Number of Hong Kong Public Offer Shares That may be Applied for and Payments" in the table below. **No application for any other number of Shares will be considered and any such application is liable to be rejected.** You must pay the maximum Offer Price of HK\$2.20 per Share, plus brokerage of 1%, the Hong Kong Stock Exchange trading fee of 0.005%, and the SFC transaction levy of 0.003%.
- Complete this Application Form correctly in accordance with the instructions and sign it. Only written signatures will be accepted.
- Each application must be accompanied by either one cheque or one banker's cashier order.
- Staple your payment to this Application Form. You must pay for the Shares applied for by cheque or by banker's cashier order.
Each application must be accompanied by either a separate cheque or banker's cashier order.
If you pay by cheque, the cheque must:
 - be in Hong Kong dollars;
 - not be post-dated;
 - be drawn on your Hong Kong dollar bank account in Hong Kong;
 - show your account name, which must either be pre-printed on the cheque, or be endorsed on the back by a person authorized by the bank. This account name must be the same as the name on the Application Form. If it is a joint application, the account name must be the same as the name of the first-named applicant;
 - be made payable to "Horsford Nominees Limited — Xiao Nan Guo Restaurants Public Offer";
 - be crossed "Account Payee Only"; and

- Your application is liable to be rejected if your cheque:
- does not meet all these requirements;
 - is dishonored on its first presentation.
- If you pay by banker's cashier order, the banker's cashier order must:**
- be issued by a licensed bank in Hong Kong and have your name certified on the back by a person authorized by the bank. The name on the back of the banker's cashier order and the name on the Application Form must be the same. If it is a joint application, the name on the back of the banker's cashier order must be the same as the name of the first-named joint applicant;
 - be in Hong Kong dollars;
 - not be post-dated;
 - be made payable to "Horsford Nominees Limited — Xiao Nan Guo Restaurants Public Offer"; and
 - be crossed "Account Payee Only".
- Your application is liable to be rejected if your banker's cashier order does not meet all these requirements.
5. **Tear off the Application Form, fold it once and lodge it in one of the special collection boxes at anyone of the following branches of:**
- (i) **Standard Chartered Bank (Hong Kong) Limited**
- | Branch Name | Address |
|--|---|
| Hong Kong Island Des Voeux Road Branch | Standard Chartered Bank Building, 4-4A, Des Voeux Road Central, Central |
| 88 Des Voeux Road Branch | 88 Des Voeux Road Central, Central |
| North Point Centre Branch | North Point Centre, 284 King's Road, North Point |
| Causeway Bay Branch | G/F, Yee Wah Mansion, 38-40A Yee Wo Street, Causeway Bay |

PERSONAL DATA

Personal Information Collection Statement

The main provisions of the Personal Data (Privacy) Ordinance (the "Ordinance") came into effect in Hong Kong on December 20, 1996. This Personal Information Collection Statement informs the applicant for and holder of the Shares of the policies and practices of the Company and its Hong Kong Share Registrar (the "Hong Kong Share Registrar") in relation to personal data and the Ordinance.

- Reasons for the collection of your personal data**
From time to time it is necessary for applicants for securities or registered holders of securities to supply their latest correct personal data to the Company and the Hong Kong Share Registrar when applying for securities or transferring securities into or out of their names or in procuring the services of the Hong Kong Share Registrar. Failure to supply the requested data may result in your application for securities being delayed or your application may not be considered. It may also prevent or delay registration or transfer of the Hong Kong Public Offer Shares which you have successfully applied for and/or the dispatch of Share certificate(s), and/or the dispatch of refund cheque(s) in which you are entitled. It is important that holders of securities inform the Company and the Hong Kong Share Registrar immediately of any inaccuracies in the personal data supplied.
- Purposes**
The personal data of the holders of securities may be used, held and/or stored (by whatever means) for the following purposes:
 - processing of your application and refund cheque, where applicable, and verification of compliance with the terms and application procedures set out in this form and the Prospectus and announcing results of allocations of the Hong Kong Public Offer Shares;
 - registering new issues or transfers into or out of the names of holders of securities including, where applicable, in the name of HKSCC Nominees;
 - maintaining or updating the registers of holders of securities of the Company;
 - conducting or assisting the conduct of signature verifications, any other verification or exchange of information;
 - establishing benefit entitlements of holders of securities of the Company, such as dividends, rights issues and bonus issues, etc.;
 - distributing communications from the Company and its subsidiaries;
 - compiling statistical information and investor profiles;
 - making disclosures as required by laws, rules or regulations;
 - disclosing identities of successful applicants by way of press announcement(s) or otherwise;
 - disclosing relevant information to facilitate claims or entitlements; and
 - any other incidental or associated purposes relating to the above and/or to enable the Company and the Hong Kong Share Registrar to discharge their obligations to holders of securities and/or regulators and any other purpose to which the holders of securities may from time to time agree.
- Transfer of personal data**
Personal data held by the Company and the Hong Kong Share Registrar relating to the holders of securities will be kept confidential but the Company and the Hong Kong Share Registrar may, to the extent necessary for achieving the above purposes or any of them, make such enquiries as they consider necessary to confirm the accuracy of the personal data and in particular, they may disclose, obtain, transfer (whether within or outside Hong Kong) the personal data of the holders of securities to, from or with any and all of the following persons and entities:
 - the Company, its advisers or its appointed agents such as financial advisers, receiving bankers and overseas principal registrars;
 - where applicants for securities request deposit into CCASS, to HKSCC and HKSCC Nominees, who will use the personal data for the purposes of operating CCASS;
 - any broker whose company, ship or other identification number has been placed on this Application Form;
 - any agents, contractors or third-party service providers who offer administrative, telecommunications, computer, payment or other services to the Company and/or the Hong Kong Share Registrar in connection with the operation of their respective businesses;
 - the Hong Kong Stock Exchange, the SFC and any other statutory, regulatory, or governmental bodies; and
 - any other persons or institutions with which the holders of securities have or propose to have dealings, such as their bankers, solicitors, accountants or stockbrokers, etc.
- Access and correction of personal data**
The Ordinance provides the holders of securities with rights to ascertain whether the Company or the Hong Kong Share Registrar hold their personal data, to obtain a copy of that data, and to correct any data that is inaccurate. In accordance with the Ordinance, the Company and the Hong Kong Share Registrar have the right to charge a reasonable fee for the processing of any data access request. All requests for access to data or correction of data or for information regarding policies and practices and the kinds of data held should be addressed to the Company for the attention of the Joint Company Secretaries or (as the case may be) the Hong Kong Share Registrar for the attention of the Privacy Compliance Officer for the purposes of the Ordinance.

By signing this Application Form, you agree to all of the above.

| Kowloon | Kwan Tong Branch Mongkok Branch | 1A Yue Man Square, Kwan Tong Shop B, G/F, 1/F & 2/F, 617-623 Nathan Road, Mongkok G/F, 10 Granville Road, Tsimshatsui |
|-----------------|--|---|
| New Territories | Tsimshatsui Branch Shatin Centre Branch | Shop 32C, Level 3, Shatin Shopping Arcade, Shatin Centre, 2-16 Wong Pok Street, Shatin Shop C, G/F & 1/F, Jade Plaza, 298 Sha Tsui Road, Tsuen Wan |
| | Tsuen Wan Branch | 140, Yuen Long Main Road, Yuen Long Shop G37-40, G/F, Hau Tak Shopping Centre East Wing, Hau Tak Estate, Tsung Kwan O |
| | Yuen Long Branch Tsung Kwan O Branch | |
| (ii) | Bank of Communications Co., Ltd. Hong Kong Branch | |
| | Hong Kong Island | Branch Name Address |
| | Chaiwan Sub-Branch Central District Sub-Branch | G/F, 121-121A Wan Tsui Road, Chaiwan G/F, Far East Consortium Building, 125A Des Voeux Road C., Central |
| | Kowloon | Jordan Road Sub-Branch Cheung Sha Wan Plaza Sub-Branch |
| | | 1/F, Booman Building, 37U Jordan Road Unit G04, Cheung Sha Wan Plaza, 833 Cheung Sha Wan Road |
| | New Territories | Sha Tsui Road Sub-Branch Fanling Sub-Branch |
| | | 122-124 Sha Tsui Road, Tsuen Wan Shop No.84A-84B, G/F., Flora Plaza, Fanling |

6. **Your Application Form can be lodged at these times:**
- | Day | Time |
|------------------------------|-------------------------|
| Thursday, September 15, 2011 | 9:00 a.m. to 5:00 p.m. |
| Friday, September 16, 2011 | 9:00 a.m. to 5:00 p.m. |
| Saturday, September 17, 2011 | 9:00 a.m. to 1:00 p.m. |
| Monday, September 19, 2011 | 9:00 a.m. to 5:00 p.m. |
| Tuesday, September 20, 2011 | 9:00 a.m. to 12:00 noon |
7. The latest time for lodging your application is 12:00 noon on Tuesday, September 20, 2011, or, if the application lists are not open on that day, then by the time and date stated below. The application lists will be opened between 11:45 a.m. and 12:00 noon on that day, subject only to weather conditions. The application lists will not open in relation to the Hong Kong Public Offering if there is:
- a tropical cyclone warning signal number 8 or above; or
 - a "black" rainstorm warning signal.
- In force in Hong Kong at any time between 9:00 a.m. and 12:00 noon on Tuesday, September 20, 2011. Instead, they will open between 11:45 a.m. and 12:00 noon on the next business day which does not fall within the above circumstances at any time between 9:00 a.m. and 12:00 noon in Hong Kong.
8. **Business day means a day (other than a Saturday or Sunday) on which banks in Hong Kong are open for business.** The right is reserved to present all or any remittances for payment. However, your cheque or banker's cashier order will not be presented for payment before 12:00 noon on Tuesday, September 20, 2011. The Company will not give you a receipt for your payment. The Company will keep any interest accrued on your application monies (up until, in the case of monies to be refunded, the date of dispatch of refund cheques). The right is also reserved to retain any Share certificate(s) and/or any surplus application monies or refunds pending clearance of your cheque or banker's cashier order.

NUMBER OF SHARES THAT MAY BE APPLIED FOR AND PAYMENTS

| No. of Hong Kong Public Offer Shares applied for | Amount payable on application HK\$ | No. of Hong Kong Public Offer Shares applied for | Amount payable on application HK\$ | No. of Hong Kong Public Offer Shares applied for | Amount payable on application HK\$ |
|--|---------------------------------------|--|---------------------------------------|--|---------------------------------------|
| 2,000 | 4,444.35 | 80,000 | 177,774.08 | 5,000,000 | 11,110,880.00 |
| 4,000 | 8,888.70 | 90,000 | 199,995.84 | 6,000,000 | 13,333,056.00 |
| 6,000 | 13,333.06 | 100,000 | 222,217.60 | 7,000,000 | 15,555,232.00 |
| 8,000 | 17,777.41 | 200,000 | 444,435.20 | 8,000,000 | 17,777,408.00 |
| 10,000 | 22,221.76 | 300,000 | 666,652.80 | 9,000,000 | 19,999,584.00 |
| 12,000 | 26,666.11 | 400,000 | 888,870.40 | 10,000,000 | 22,221,760.00 |
| 14,000 | 31,110.46 | 500,000 | 1,111,088.00 | 11,000,000 | 24,443,936.00 |
| 16,000 | 35,554.82 | 600,000 | 1,333,305.60 | 12,000,000 | 26,666,112.00 |
| 18,000 | 39,999.17 | 700,000 | 1,555,523.20 | 13,000,000 | 28,888,288.00 |
| 20,000 | 44,443.52 | 800,000 | 1,777,740.80 | 14,000,000 | 31,110,464.00 |
| 30,000 | 66,665.28 | 900,000 | 1,999,958.40 | 15,000,000 | 33,332,640.00 |
| 40,000 | 88,887.04 | 1,000,000 | 2,222,176.00 | 16,000,000 | 35,554,816.00 |
| 50,000 | 111,108.80 | 2,000,000 | 4,444,352.00 | 16,750,000 ⁽¹⁾ | 37,221,448.00 |
| 60,000 | 133,330.56 | 3,000,000 | 6,666,528.00 | | |
| 70,000 | 155,552.32 | 4,000,000 | 8,888,704.00 | | |

(1) Maximum number of Hong Kong Public Offer Shares you may apply for.

上海小南國

SHANGHAI MIN

Xiao Nan Guo Restaurants Holdings Limited

小南國餐飲控股有限公司

(於開曼群島註冊成立的有限公司)

全球發售

申請條件

除另有說明外，申請條件所用的詞彙與招股章程所用者具有相同涵義。

甲. 申請人資格

- 閣下(申請人)及閣下為其利益提出申請的任何人士必須年滿18歲或以上，並須有香港地址。
- 閣下屬商號，則須以個別成員而非以該商號的名義提出申請。
- 閣下屬法人團體，申請表格須由獲正式授權的負責人簽署，並須註明其職銜。
- 除上市規則容許的情況下，閣下或閣下為其利益提出申請的任何人士為下列人士，則不得申請任何香港公開發售股份：
 - 本公司或其任何附屬公司的主要行政人員或董事；
 - 本公司的關連人士(定義見上市規則)或將會於緊隨全球發售完成後成為關連人士的人士；
 - 股份的現有實益擁有人；
 - 上述任何人士的聯繫人(定義見上市規則)；
 - 美籍人士(定義見美國證券法S規例)；
 - 香港的法人或自然人(合資格境內機構投資者或已取得有關監管部門批准的投資者除外)；或
 - 並無擁有香港地址的人士。
- 聯名申請人的數目不得超過四名。

乙. 閣下為代名人

- 如閣下為代名人，則可以提出多於一次香港公開發售股份的申請。閣下可以代名人名義：
- (i)透過中央結算系統向香港結算發出電子認購指示(如閣下為中央結算系統參與者)；
 - 或(ii)使用白色或黃色申請表格提出申請並以其本人名義代表不同實益擁有人遞交過一份申請表格。閣下必須在本申請表格上註有「由代名人遞交」一欄內填上每名實益擁有人(或如屬聯名實益擁有人，則為每名該等實益擁有人)的：
 - 賬戶號碼；或
 - 其他身份識別號碼
- 如閣下並無填寫以上資料，則該份申請將被視為閣下本身的利益遞交。代表另一名人遞交本申請表格的代名人，被視為已向本公司、聯席保薦人及香港包銷商發出聲明及承諾，表示已獲該名人士(或如多於一名人士，則為全體)正式授權代表該名人士/每名該等人士遞交本申請表格並同意本申請表格的條款。閣下另向本公司、聯席保薦人、香港包銷商、本公司的香港證券登記處、收款銀行、顧問及代理人承諾，在任何彼等人士可能提出追討時，提供有關該名人士/每名該等人士之資料。

丙. 僅可為閣下本身的利益提交一份申請

- 除根據上文乙段由代名人遞交的申請外，重複或疑屬重複的申請概不受理。如閣下或閣下與聯名申請人一起出現下列任何一項情況，閣下的所有申請將被視為重複申請而遭拒絕受理：
- 以白色或黃色申請表格或透過中央結算系統向香港結算或利用白表eIPO服務(www.eipo.com.hk)向指定白表eIPO服務供應商發出電子認購指示的方式遞交一份以上的申請(不論個人或與其他人士共同申請)；
 - 同時(不論以個人或共同申請)以一份白色申請表格及一份黃色申請表格，或以一份白色或黃色申請表格而同時透過中央結算系統向香港結算或利用白表eIPO服務(www.eipo.com.hk)向指定白表eIPO服務供應商發出電子認購指示提交申請；或以一份白色或黃色申請表格或透過中央結算系統向香港結算或利用白表eIPO服務(www.eipo.com.hk)向指定白表eIPO服務供應商發出電子認購指示申請認購(不論以個人或與其他人士共同申請)超過16,750,000股香港公開發售股份(即初步可供公眾認購的香港公開發售股份的50%)；或
 - 申請或接納任何國際發售股份，或以其他方式參與國際發售或表示有意認購任何國際發售股份。

根據相關的條款，如閣下為閣下的利益提交一份以上申請(包括香港結算代理人根據電子認購指示提出的申請或利用白表eIPO服務(www.eipo.com.hk)向白表eIPO服務供應商發出的申請申請的部分)，則閣下的所有申請亦均會遭拒絕受理。

如申請人為非上市公司，且：

- 該公司的主要業務為進行證券交易；及
- 閣下對該公司行使法定控制權。

則該項申請將被視為閣下本身的利益遞交。

非上市公司指並無股本證券在香港聯交所上市的公司。

有關公司的法定控制權指閣下：

- 控制該公司董事會的組成；或
- 控制該公司一半以上的投票權；或
- 持有該公司一半以上的已發行股本(不計及無權享有指定數目以外溢利或資本分派之任何部份)。

丁. 香港公開發售股份的分配 - 甲組及乙組

僅就分配而言，香港公開發售初步可獲供以白色或黃色申請表格或透過向香港結算利用白表eIPO服務(www.eipo.com.hk)向指定白表eIPO服務供應商發出電子認購指示申請認購的香港公開發售股份總數(可因應國際發售與香港公開發售之間的任何股份調整而改變)，將平均分為兩組(以最近近買賣單位為準)：甲組(包括16,750,000股香港公開發售股份)及乙組(包括16,750,000股香港公開發售股份)，兩組均按公平基準配發予接獲納的申請人。總額為5,000萬港元以下(不包括經紀佣金、監證交易費及香港聯交所交易費)的所有香港公開發售股份有效申請屬甲組。總額為五百萬港元以上至乙組總額(不包括經紀佣金、監證交易費及香港聯交所交易費)的所有香港公開發售股份有效申請屬乙組。閣下務須注意，甲組及乙組的申請可能有不同分配比例。如其中一組(而非兩組)的香港公開發售股份認購不足，則多出的香港公開發售股份將轉撥至另一組，以滿足該組的需求，並作出相應分配。閣下僅可獲分配甲組或乙組而非同時兩組的香港公開發售股份。如出現超額認購，分配予香港公開發售的實益者的香港公開發售股份(甲組及乙組)，將純粹按根據香港公開發售所接獲的有效申請的數量而定。每一組的分配標準可依據申請人有效申請的香港公開發售股份數目而有所不同。香港公開發售股份的分配(如適用)可包括抽籤，即意味著部份申請人獲分配的香港公開發售股份數目可能較其他申請同一香港公開發售股份數目的人士為高，而未獲中籤的申請人則可能不獲發任何香港公開發售股份。同一組別或不同組別的實益者或屬重複申請，以及以白色或黃色申請表格或透過向香港結算或利用白表eIPO服務(www.eipo.com.hk)向指定白表eIPO服務供應商發出電子認購指示提出申請認購香港公開發售股份初步可供申請的33,500,000股股份的50%(即16,750,000股香港公開發售股份)的申請將不獲受理。

戊. 補充資料

如刊登本招股章程的任何補充文件，已提交申請的申請人可能會或未必(視乎補充文件所載資料而定)獲通知可以撤回彼等的申請。如申請人並未獲知會可以撤回申請，或申請人已獲知會但並未根據通知的手續撤回申請，則所有已提交的申請仍屬有效及可供接納。除上文另有規定外，已作出的申請均不得撤回，且申請人均視為根據本招股章程(經補充)作出申請。

己. 填妥及遞交本申請表格的影響

- 本申請表格一經遞交，即表明閣下(及如屬聯名申請人，即閣下與聯名申請人共同及個別)為本身或作為代理人或代名人及代表閣下可出任其代理人或代名人的每名人士：
- 指示及授權本公司及/或聯席保薦人及/或香港包銷商(或彼等各自的代理人或代名人)代表閣下簽署任何過戶表格、買賣單據或其他文件，及代表閣下辦理所有其他必需事宜，以便遵照章程規則的規定；閣下的名義登記任何配發予閣下的香港公開發售股份及其他方式落實招股章程及有關申請表格所述的安排；
 - 承諾簽署所有文件及辦理所有必要事宜，以根據章程規則規定使閣下(視乎情況而定)獲登記為閣下獲配發的香港公開發售股份的持有人；
 - 聲明、保證及承諾閣下知悉香港公開發售股份並無且不會根據美國證券法登記，而閣下填妥本申請表格時身處美國以外(定義見S規例)，及非美國證券法所指的美籍人士；

- 確認閣下已取得招股章程及提出申請時僅依據招股章程及本申請表格所載的資料及陳述，而並無依賴於本公司的任何其他資料或陳述，且閣下同本公司、聯席保薦人、包銷商，或彼等各自的其他董事、高級管理人員、員工、合夥人、代理人、顧問或參與全球發售的任何其他各方概不會就任何該等其他資料或陳述承擔任何責任；
 - 同意本公司、聯席保薦人、包銷商及彼等各自的其他董事、高級管理人員、僱員、合夥人、代理人或顧問僅須對招股章程所載的資料及陳述及其任何補充資料負責；
 - 同意(在不影響閣下可能擁有的任何其他權利的情況下)閣下的申請一經遞交，則閣下不得因無意作出的失實陳述或因招股章程所規定者以外的原因而撤回或撤銷申請；
 - (如本申請是為閣下本身的利益作出)保證本申請是為閣下本身利益以白色或黃色申請表格或透過中央結算系統向香港結算或利用白表eIPO服務(www.eipo.com.hk)向指定白表eIPO服務供應商發出電子認購指示作出或將作出的唯一申請；
 - (如本申請是為一名代理人代表閣下作出)保證閣下有效及不可撤回地授予閣下的代理人一切所需的權力及授權作出本申請；
 - (如閣下為其他人士的代理人)保證已向該名人士作出合理的查詢，證明本申請是為該名人士的利益以白色或黃色申請表格或透過中央結算系統向香港結算或利用白表eIPO服務(www.eipo.com.hk)向指定白表eIPO服務供應商發出電子認購指示而將作出的唯一申請，而閣下已獲正式授權以該名人士的代理人身份簽署本申請表格；
 - 承諾及確認閣下(如申請是為閣下的利益作出)或閣下所作的受益人並無申請認購或接納或表示有意申請認購或已收買或已獲配售或獲分配(包括有條件及/或暫定)亦將不會申請認購或接納或表示有意申請認購任何國際發售股份，亦無以其他方式參與國際發售；
 - 保證閣下的申請所載的資料均屬真實無誤；
 - 同意向本公司、香港證券登記處、收款銀行、顧問、代理人及聯席保薦人以及彼等各自的代理披露等所要求查詢閣下或閣下所申請的受益人的個人資料及任何資料；
 - 同意閣下的申請、申請接納及由此而訂立的合約，均受香港法例管轄，並須按其詮釋；
 - 承諾及同意接納閣下所申請認購的香港公開發售股份，或根據此項申請獲發的較少數數目的香港公開發售股份；
 - 授權本公司將閣下的姓名/名稱列入本公司的股東名冊內，以作為閣下獲配發的任何香港公開發售股份的持有人，並授權本公司及/或其代理人將任何股票(如適用)及/或任何退款支票(如適用)以普通郵遞方式按申請表格上所填寫的地址寄予閣下或(如屬聯名申請人)在本申請表格上排名首位的申請人，郵票風險由閣下承擔(惟如閣下已申請1,000,000股香港公開發售股份或以上者，則閣下可於二零二一年九月二十七日(星期二)上午九時正至下午一時正(香港時間)親臨香港中央證券登記有限公司領取閣下的股票及/或退款支票(如適用))；
 - 如香港以外任何地區的法院適用於閣下的申請，閣下同意及保證閣下已遵守一切有關法律，以及本公司、聯席保薦人、包銷商及彼等各自的其他董事、僱員、合夥人、代理人、高級職員或顧問，概不會因閣下的購買要約獲得接納，或根據招股章程所載的條款及條件而由閣下的權利與義務所產生的任何行動而遭及香港以外的任何法律；
 - 確認閣下知悉招股章程所載關於發售香港公開發售股份的所有限制；
 - 明白本公司及聯席保薦人將依賴該等聲明及陳述以決定是否就閣下的申請分配任何香港公開發售股份；
 - 授權本公司代表閣下與本公司各董事及高級職員訂立合約，據此，各有關董事及高級職員承諾遵守其於本公司組織章程大綱及細則所列對股東的責任；及
 - 本公司、聯席保薦人、包銷商及彼等各自的其他董事及參與香港公開發售的任何其他各方均有權依據閣下在本申請表格上所載的任何及所有保證、陳述或聲明。如為聯名申請人提出申請，則聯名申請人明確作出、提供、承擔或被施加的所有保證、陳述、聲明及責任將被視為由申請人共同及個別作出、提供、承擔及履行。
- 閣下必須以英文填寫本申請表格，並必須親筆簽署本申請表格，不得以個人印章代替，否則申請將被拒絕受理。

庚. 授權書

如閣下透過獲有效授權書正式授權的人士提出申請，則聯席保薦人(或其各自的代理或代名人)可酌情決定，其認為適當的任何情況(包括出示閣下與授權證)下接納閣下的申請。

辛. 釐定發售價

發售價預期由聯席保薦人(代表香港包銷商)與本公司於二零二一年九月二十一日(星期三)或前後通過協議釐定，惟無論如何不遲於二零二一年九月二十六日(星期一)。

聯席保薦人(代表包銷商)可在本公司的同意下，於遞交香港公開發售申請截止日期上午或之後隨時調低全球發售所提呈發售股份數目及/或將指示性發售價範圍調低至招股章程所載者(即每份股份1.65港元至2.20港元)。在該情況下，本公司將於決定調低指示性發售價範圍後在切實可行的情況下盡快及於任何情況下不遲於遞交香港公開發售申請最後期限，即二零二一年九月二十日(星期二)於中華早報(以英文)及香港經濟日報(以中文)刊登有關調低全球發售提呈發售的股份數目及/或指示性發售價範圍的公告。有關公告亦將包含招股章程(概要)一節現時所載發售數據的確認或修訂(如適用)及可能因上述調低而更改的任何其他財務資料。如基於任何理由，聯席保薦人(代表包銷商)及本公司未能於二零二一年九月二十六日(星期一)之前協定發售價，則全球發售將不會進行並告失敗。

香港公開發售股份的配發

受本表格及招股章程所載條款及條件所規限，香港公開發售股份的配發(有條件或無條件)將於認購申請登記截止後進行。本公司預期將於二零二一年九月二十七日(星期二)或之前於中華早報(以英文)、香港經濟日報(以中文)，以及在本公司網站(www.xiaoanquo.com)及香港聯交所網站(www.hkexnews.hk)刊登有關香港公開發售申請的數目、國際發售的踴躍程度、香港公開發售股份的配發基準及發售價的公佈。香港公開發售分配結果(連同向申請人的身份證明文件號碼，如有)將通過招股章程(如何申請香港公開發售股份分配)結果一節所載各種渠道刊載。

如成功申請認購(全部或部分)香港公開發售股份

如閣下申請認購1,000,000股或以上香港公開發售股份，並在本申請表格內選擇親自領取閣下的退款支票(如適用)及/或退款支票(如適用)，則閣下可於二零二一年九月二十七日(星期二)上午九時正至下午一時正前往下列地點領取：

香港中央證券登記有限公司
香港灣仔
皇后大道東183號
合和中心17樓
1712-1716室

如閣下未有在指定時間內親自領取，股票將以普通郵遞方式按申請表格上列明的地址寄發予閣下，郵誤風險概由閣下承擔。

選擇親自領取的個人申請人不得授權任何其他人士代其領取。選擇派人領取的申請人須由其授權代表持有該公司發出加蓋公司印鑑的授權書領取。個人申請人及授權代表(如適用)須於領取時出示獲香港中央證券登記有限公司接納的身份證明文件。

如閣下申請認購1,000,000股以下香港公開發售股份，或如閣下申請認購1,000,000股或以上香港公開發售股份但並未在本申請表格內表明擬親自領取閣下的退款支票(如適用)及/或股票(如適用)，則閣下的股票(如適用)及/或退款支票(如適用)將於二零二一年九月二十七日(星期二)或之前以普通郵遞方式寄往閣下申請表格所列地址，郵誤風險概由閣下承擔。本公司將不會發出所有權的臨時文件，亦不會就所收取的申請股款發出任何收據。

閣下不獲配發香港公開發售股份的情況

閣下可能因下列任何原因不獲配發香港公開發售股份：

- 閣下撤回申請：填妥及遞交申請表格後，即表示閣下同閣下提出的申請於開始登記認購申請後第五日(預計為二零二一年九月二十七日(星期二)前)不可撤回。此項同意將成為與本公司訂立的附屬合同，並於閣下遞交申請表格時即具有約束力。訂立此項附屬合同即表示本公司同意，除按招股章程所述任何一項程序外，不會於二零二一年九月二十七日(星期一)或之前向任何人士提呈發售任何香港公開發售股份。除非根據本公司條例第40條須對招股章程承擔責任的人士根據該條發出公告，免除或限制該名負責人對招股章程的責任，否則閣下不可於二零二一年九月二十七日(星期二)或之前撤回閣下提出的申請。如刊登本招股章程的任何補充文件，已提交申請的申請人可能會或未必(視乎補充文件所載資料而定)獲通知可以撤回彼等的申請。如申請人並未獲知會可以撤回申請，或申請人已獲知會但並未根據通知的手續撤回申請，則所有已提交的申請仍屬有效及可供接納。除上文另有規定外，已作出的申請均不得撤回，且申請人均視為根據本招股章程(經補充)作出申請。
- 閣下提出的申請一經接納，即不得撤回。就此而言，在報章上刊登分配結果通知，將視為未遭拒絕的申請已獲接納，而如有關分配基準須受若干條件所規限或規定以抽籤方式進行分配，則該項接納便須視乎該等條件能否達成或抽籤結果而定。

如閣下欲以本身名義登記獲配發的香港公開發售股份，請使用本申請表格

2. 如本公司、聯席保薦人或彼等各自的代理人行使酌情權：
本公司、聯席保薦人、白表eIPO服務供應商(如適用)及彼等各自的代理人或代名人有絕對酌情權可拒絕或接納任何申請，或只接納任何申請的部分，而毋須就任何拒絕或接納給予任何理由。
3. 如閣下的申請遭拒絕受理或不獲接納：
在下列情況下，閣下的申請將遭拒絕受理或不獲接納：
 - 閣下的申請為重複或疑屬重複申請；
 - 閣下的申請表格並未按照上述所述的指示(如閣下利用申請表格申請)正確填寫；
 - 閣下利用白表eIPO服務發出的電子認購指示未按照指定網站www.eipo.com.hk內所載的指示、條款和條件填寫；
 - 閣下並未正確付款或閣下使用支票或銀行本票付款，而該支票或銀行本票在首次過戶時未能兌現；
 - 閣下或閣下所作申請的受益人已申請及/或收取或將收取國際發售的發售股份；
 - 本公司相信接納閣下的申請將違反取閣下的申請或閣下地址所在的司法管轄區的適用證券或其他法例、規則或規例；
 - 如閣下申請的股份數目超過甲組或乙組香港公開發售股份中可供分配的股份數目的100%；或
 - 任何包銷協議未能成為有效條件或已根據各自的條款予以終止。
4. 如香港公開發售股份的配發無效：
如香港聯交所上市委員會於下列時間內並無批准股份上市，則閣下或香港結算代理人(如閣下向香港結算發出電子認購指示或使用黃色申請表格提交申請)所獲配發的香港公開發售股份將會無效：
 - 截止登記申請起計三星期內；或
 - 香港聯交所上市委員會於截止登記申請起計三星期內通知本公司的較長時間(不得超過六星期)。

退還申請款項

如閣下因(包括但不限於)上述任何理由而未能收取任何香港公開發售股份，本公司將不計利息退還申請款項(包括經紀佣金、證監會交易費及香港聯交所交易費)。如閣下的申請只獲部分接納，本公司將按比例不計利息退還閣下退還有關申請款項(包括相關的經紀佣金、證監會交易費及香港聯交所交易費)。如最終確定的發售價格低於申請時所付初步每股股份價格(不包括經紀佣金、證監會交易費及香港聯交所交易費)，則本公司將向閣下不計利息退還多繳申請款項，以及有關的1%經紀佣金、0.003%證監會交易費及0.005%香港聯交所交易費。於發送退款日期前的所有累計利息將撥歸本公司所有。
倘出現涉及大幅超額認購的情況，本公司及聯席保薦人可酌情決定不將若干以申請表格申請認購香港公開發售股份的小額申請款項(成功申請者除外)退還。
退還閣下的申請款項(如有)預計將於二零一一年九月二十七日(星期二)按上述各種安排進行。有關領取退款支票的詳情，亦請參閱前頁「成功申請認購(全部或部分)香港公開發售股份」一節。本公司擬作出特別安排，以盡量避免延遲退還申請款項(如適用)。

香港中央結算(代理人)有限公司的申请

倘本表格乃由香港結算代理人代表已發出電子認購指示申請香港公開發售股份的人士簽署，則本表格與招股章程中不符的所有規定將不適用，並以招股章程所述的規定為準。在不限制此段一般應用的前提下，本申請表格的以下部分在香港結算代理人作簽名人的情況下並不適用：

- 第一頁所載所有保證，惟第一項有關根據招股章程及本申請表格的條款及條件以及本公司的組織章程大綱及組織章程細則/公司細則另有規定者申請香港公開發售股份的保证除外；
- 第一頁的「警告」；
- 「僅可為閣下本身的利益提交一份申請」；
- 「填妥表格的影響」一節項下所有聲明及保證，惟首兩項有關以申請人名義登記香港公開發售股份以及申請人簽署文件，致使申請人登記成為所申請香港公開發售股份的持有人的聲明及保證除外；
- 「倘成功申請認購(全部或部分)香港公開發售股份」；
- 「閣下不獲配發香港公開發售股份的情況」；及
- 「退還申請款項」。

申請手續

- 使用下文所載的表格計算閣下擬申請認購的香港公開發售股份數目及應繳股款。閣下的申請股數最少必須為2,000股香港公開發售股份。申請認購股數須按照下表「可供申請認購股份數目及應繳款項」一欄所列的股份數目提出。申請認購任何其他數目的股份將不予考慮，而任何有關申請將概不受理。閣下須繳付最高發售價每股股份2.20港元，另加1%經紀佣金、0.005%香港聯交所交易費及0.003%證監會交易費。
- 按照指示正確填寫並簽署本申請表格，惟惟投標親筆簽名。
- 每份認購申請必須附有一張支票或一張銀行本票。
- 股款須交於本申請表格上。申請認購股份的股票款項必須以支票或銀行本票支付。每份申請必須附有單獨開出的支票或銀行本票。
如閣下以支票付款，該支票必須：
 - 為港幣支票；
 - 不得為期票；
 - 由閣下於香港的港幣銀行賬戶開出；
 - 顯示閣下的賬戶名稱，而該賬戶名稱必須先印於支票上，或由獲銀行授權的人士在該支票背面加蓋。該賬戶名稱必須與申請表格上所示名稱相同。如屬聯名申請，則賬戶名稱必須與排名首位的申請人名稱相同；
 - 註明抬頭人為「渣打銀行有限公司-小南匯發公開發售」；
 - 劃線註明「只准入抬頭人賬戶」；及
 下列情況將導致申請不獲受理：
 - 支票未能符合所有上述規定；
 - 支票於首次過戶時未能兌現。
 如閣下以銀行本票繳付股款，銀行本票必須：
 - 由香港持牌銀行發出，而閣下的名稱須列於銀行本票背面，並由獲銀行授權的人士簽署。銀行本票背面所列名稱必須與申請表格上所示名稱相同。如屬聯名申請，則銀行本票背面所列名稱必須與排名首位的聯名申請人名稱相同；
 - 為港幣銀行本票；
 - 不得為期票；
 - 註明抬頭人為「渣打銀行有限公司-小南匯發公開發售」；及
 - 劃線註明「只准入抬頭人賬戶」。
 如閣下的銀行本票未能符合所有上述規定，則閣下的申請將不獲受理。

5. 填妥申請表格，對摺一次，然後投入下列任何一間銀行分行的特備收集箱內：

| (i) 渣打銀行(香港)有限公司 | |
|------------------|----------------------|
| 分行名稱 | 地址 |
| 港島區 德輔道分行 | 中環德輔道中4-4A號渣打銀行大廈 |
| 88德輔道分行 | 中環德輔道中88號 |
| 北角中心分行 | 北角英皇道284號北角中心 |
| 銅鑼灣分行 | 銅鑼灣怡和街38-40A號渣打華大廈地下 |

個人資料

個人資料收集聲明

個人資料(私隱)條例(「條例」)中的主要條文已於一九九六年十二月二十日在香港生效。此個人資料收集聲明是向股份申請人及持有人說明本公司及其香港證券登記處(「香港證券登記處」)就個人資料及條例而制訂的政策及措施。

1. 收集閣下個人資料的原因

證券申請人或證券登記處持有入申請證券或將證券轉往其名下或將證券轉讓予他人或要求香港證券登記處提供服務時，須不時向本公司及香港證券登記處提供其最新的正確個人資料。如未能提供所需資料，會導致閣下有關於閣下的申請延誤或遭拒絕受理，亦可妨礙或延誤閣下成功申請認購的香港公開發售股份的登記或過戶及/或寄發閣下有權收取的股票及/或寄發退款支票。證券持有人所提供的個人資料如有任何不確，必須即時知會本公司及香港證券登記處。

2. 用途

證券持有人的個人資料可以任何方式被採用、持有及/或保存，以作下列用途：

- 處理閣下的申請及退款支票(如適用)及核實是否遵守本表格及招股章程所列的條款及申請手續及公佈香港公開發售股份的分配結果；
- 以(如適用)香港結算代理人等的名義為證券持有人登記新發行證券或將證券轉至其名下或由其名下轉讓予他人；
- 保存或更新本公司證券持有人名冊；
- 核對或協助核對簽名或核對或交換其他資料；
- 確定本公司證券持有人可獲取的利益，例如股息、供股及紅股等；
- 寄發本公司及其附屬公司的公司通訊；
- 編製統計資料及投資者資料；
- 遵照法例、規則或規例的要求作出披露；
- 透過報章公佈或以其他方式披露成功申請人的身份；
- 披露有關資料的任何其他用途及/或讓本公司及香港證券登記處履行彼等對證券持有人及/或監管機構的責任及證券持有人不同意的任何其他用途。

3. 向他人轉交個人資料

本公司及香港證券登記處會對所有有關證券持有人的個人資料保密，但本公司及其香港證券登記處可能會作出其認為必要的查詢以確定個人資料的準確性，以便資料可作上述任何用途，尤其可能會將證券持有人的個人資料向下列任何及所有人士及實體披露、獲取或轉交有關資料(不論在香港或以外地區)：

- 本公司，其顧問或其委任的代理人，例如財務顧問、收款銀行及海外主要過戶處；
- 當證券申請人要求將證券存入中央結算系統時，香港結算及香港結算代理人就運作中央結算系統而言，將使用個人資料；
- 任何已將公司印鑑或其他識別號碼列於本申請表格上請認購；
- 任何向本公司及/或香港證券登記處提供與彼等各自的業務運作有關的行政、電訊、電腦、付款或其他服務的代理人、承包商或第三方服務供應商；
- 香港聯交所、證監會及任何其他法定、監管或政府機構；及
- 與證券持有人的業務往來或擬有業務往來的任何其他人士或機構，例如銀行、律師、會計師或股票經紀等。

4. 查閱及更正個人資料

條例賦予證券持有人權利確定本公司或香港證券登記處是否持有其個人資料、索取資料副本及更正任何不正確的資料。依據條例，本公司及香港證券登記處有權處理任何查詢資料的要求收取合理費用。就條例而言，所有有關查閱資料或更正資料或關於政策及實際應用及所持有資料類別的要求，應向本公司的聯席公司秘書或(視乎情況而定)香港證券登記處的私隱保護條例事務主任提出。
簽署本申請表格後，即表示閣下同意上述各項。

九龍區

| | |
|--------|-------------------------|
| 觀塘分行 | 觀塘裕民坊1A號舖 |
| 旺角分行 | 旺角彌敦道617-623號地下B舖、一樓及二樓 |
| 尖沙咀分行 | 尖沙咀加連威老道10號地下 |
| 沙田中心分行 | 沙田橫壆街2-16號沙田中心商場3樓32號C舖 |
| 荃灣分行 | 荃灣沙咀道298號荃灣商場地下C舖及一樓 |
| 元朗分行 | 元朗元朗大街140號 |
| 將軍澳分行 | 將軍澳復德邨厚德商場東翼地下G37-40號舖 |

(ii) 交通銀行股份有限公司香港分行

| 分行名稱 | 地址 |
|-----------|---------------------|
| 港島區 柴灣支行 | 柴灣環翠道121-121A號地下 |
| 中區支行 | 中環德輔道中125號A遠東發展大廈地下 |
| 九龍區 佐敦道支行 | 佐敦道37號U寶文大廈1樓 |
| 長沙灣廣場支行 | 長沙灣道833號長沙灣廣場G04號舖 |
| 新界區 沙咀道支行 | 荃灣沙咀道122-124號 |
| 粉嶺支行 | 粉嶺花地廣場地下84A-84B號舖 |

閣下可於下列時間遞交申請表格：

| | |
|-----------------|--------------|
| 二零一一年九月十五日(星期四) | 上午九時正至下午五時正 |
| 二零一一年九月十六日(星期五) | 上午九時正至下午五時正 |
| 二零一一年九月十七日(星期六) | 上午九時正至下午一時正 |
| 二零一一年九月十九日(星期一) | 上午九時正至下午五時正 |
| 二零一一年九月二十日(星期二) | 上午九時正至中午十二時正 |

遞交申請的截止時間為二零一一年九月二十日(星期二)中午十二時正。或如該日並無開始辦理認購申請登記，則為下列時間及日期之前。認購申請將於當日上午十一時四十五分至中午十二時正接受登記，僅會因天氣情況而受影響。如於二零一一年九月二十日(星期二)上午九時正至中午十二時正期間任何時間香港發生八號或以上熱帶氣旋警告信號；或「黑色」暴雨警告信號；則不會辦理有關香港公開發售的認購申請登記。如於下一個營業日上午九時正至中午十二時正期間任何時間香港再發出任何上述警告信號，則改為當日上午十一時四十五分至中午十二時正辦理登記。營業日指香港的銀行辦理業務的日子(不包括星期六或星期日)。

本公司保留閣下的一切或任何股款過戶的權利。然而，閣下的支票或銀行本票不會於二零一一年九月二十日(星期二)中午十二時正前過戶。本公司將不會向閣下發出付款收條。本公司將保留閣下的申請股款的應計利息(如屬退款，則計至退款支票寄發日期止)。本公司亦保留權利將任何股票及/或任何多收的申請認購款項或退款保留，以待閣下的支票或銀行本票過戶。

可供申請認購股份數目及應繳款項

| 申請認購的香港公開發售股份數目 | 申請時應繳款項 港元 | 申請認購的香港公開發售股份數目 | 申請時應繳款項 港元 | 申請認購的香港公開發售股份數目 | 申請時應繳款項 港元 |
|-----------------|------------|-----------------|--------------|---------------------------|---------------|
| 2,000 | 4,444.35 | 80,000 | 177,774.08 | 5,000,000 | 11,110,880.00 |
| 4,000 | 8,888.70 | 90,000 | 199,995.84 | 6,000,000 | 13,333,056.00 |
| 6,000 | 13,333.06 | 100,000 | 222,217.60 | 7,000,000 | 15,555,232.00 |
| 8,000 | 17,777.41 | 200,000 | 444,435.20 | 8,000,000 | 17,777,408.00 |
| 10,000 | 22,221.76 | 300,000 | 666,652.80 | 9,000,000 | 19,999,584.00 |
| 12,000 | 26,666.11 | 400,000 | 888,870.40 | 10,000,000 | 22,221,760.00 |
| 14,000 | 31,110.46 | 500,000 | 1,111,088.00 | 11,000,000 | 24,443,936.00 |
| 16,000 | 35,554.82 | 600,000 | 1,333,305.60 | 12,000,000 | 26,666,112.00 |
| 18,000 | 39,999.17 | 700,000 | 1,555,523.20 | 13,000,000 | 28,888,288.00 |
| 20,000 | 44,443.52 | 800,000 | 1,777,740.80 | 14,000,000 | 31,110,464.00 |
| 30,000 | 66,665.28 | 900,000 | 1,999,958.40 | 15,000,000 | 33,332,640.00 |
| 40,000 | 88,887.04 | 1,000,000 | 2,222,176.00 | 16,000,000 | 35,554,816.00 |
| 50,000 | 111,108.80 | 2,000,000 | 4,444,352.00 | 16,750,000 ⁽¹⁾ | 37,221,448.00 |
| 60,000 | 133,330.56 | 3,000,000 | 6,666,528.00 | | |
| 70,000 | 155,552.32 | 4,000,000 | 8,888,704.00 | | |

(1) 閣下可申請認購的香港公開發售股份最高數目。