

# Public Offer - PINK Application Form 公開發售一粉紅色申請表格

Use this application form if you are an Eligible Employee of Travel Expert (Asia) Enterprises Limited or any of its subsidiaries 如閣下為專業旅運(亞洲)企業有限公司或其任何附屬公司的合資格僱員, 請使用本申請表格

Note: Unless defined herein, terms and expressions in this Application Form shall have the same meanings as those ascribed to them in the prospectus of Travel Expert (Asia) Enterprises Limited (the "Company") dated Friday, 16 September 2011 (the "Prospectus") together with any supplement thereto.  
附註: 除本申請表格另有界定外, 本申請表格所用詞彙及詞語與專業旅運(亞洲)企業有限公司(「本公司」)於二零一一年九月十六日(星期五)刊登的招股章程(「招股章程」), 連同其任何補充文件所賦予該等詞彙及詞語的涵義相同。

Please staple  
your payment  
here  
請將股款  
緊釘在此

Hong Kong Exchange and Clearing Limited, The Stock Exchange of Hong Kong Limited (the "Stock Exchange") and Hong Kong Securities Clearing Company Limited ("HKSCC") take no responsibility for the contents of this Application Form, make no representation as to its accuracy or completeness, and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this Application Form.  
香港交易及結算有限公司、香港聯合交易所有限公司(「聯交所」)及香港中央結算有限公司(「香港結算」)對本申請表格的內容概不負責, 對其準確性或完整性亦不發表任何聲明, 並明確表示概不就本申請表格全部或任何部分內容而產生或因依賴該等內容而引致的任何損失承擔任何責任。  
The information contained in this Application Form is not for publication, distribution or release, directly or indirectly, in or into the United States (including its territories and dependencies, any State of the United States and the District of Columbia). These materials do not constitute or form a part of any offer or solicitation to purchase or subscribe for securities in the United States. The Shares mentioned herein have not been, and will not be, registered under the United States Securities Act of 1933, as amended (the "Securities Act"). The Shares may not be offered or sold in the United States except pursuant to registration or an exemption from the registration requirements of the Securities Act. No public offering of the Public Offer Shares will be made in the United States.  
本申請表格所載資料, 不會於或向美國(包括其領土及屬地、美國各州及哥倫比亞特區)境內直接或間接刊發、分發或發佈。於美國, 該等資料並不構成或成為購買或認購證券的任何要約或邀請。本申請表格所述股份並無及將不會根據1933年美國證券法(經修訂)(「美國證券法」)登記。除非已進行登記或已根據證券法的登記規定獲得豁免, 否則股份概不可供提呈發售或出售。公開發售股份將不會於美國進行公開發售。  
A copy of this Application Form, together with copies of the WHITE, YELLOW and GREEN Application Forms, the Prospectus and the other documents specified in the section headed "Documents Delivered to the Registrar of Companies in Hong Kong" in Appendix VI to the Prospectus, have been registered by the Registrar of Companies in Hong Kong as required by section 342C of the Companies Ordinance (Chapter 32 of the Laws of Hong Kong). The Securities and Futures Commission in Hong Kong (the "SFC") and the Registrar of Companies in Hong Kong take no responsibility for the contents of any of these documents.  
本申請表格連同白色、黃色及綠色申請表格、招股章程及招股章程附錄六(送呈香港公司註冊處處長文件)各段所述的及其他文件, 已遵照香港法例第342章公司條例第342C條的規定, 送交香港公司註冊處處長登記。香港證券及期貨事務監察委員會(「證監會」)及香港公司註冊處處長對任何此等文件的內容概不負責。  
Nothing in the Application Form or the Prospectus constitutes an offer to sell or the solicitation of an offer to buy nor shall there be any sale of Public Offer Shares in any jurisdiction in which such offer, solicitation or sales would be unlawful.  
本申請表格或招股章程的內容概不構成於提呈出售、招攬要約購買或出售任何公開發售股份即屬違法之司法權區內作出有關提呈出售、招攬或銷售。



## Travel Expert (Asia) Enterprises Limited 專業旅運(亞洲)企業有限公司 (incorporated in the Cayman Islands with limited liability) (於開曼群島註冊成立的有限公司)

### PLACING AND PUBLIC OFFER

Number of Offer Shares	:	100,000,000 Shares
Number of Placing Shares	:	90,000,000 Shares (subject to re-allocation)
Number of Public Offer Shares	:	10,000,000 Shares (subject to re-allocation)
Maximum Offer Price	:	HK\$0.69 per Offer Share (payable in full on application, subject to refund, plus brokerage of 1%, Stock Exchange trading fee of 0.005% and SFC transaction levy of 0.003%)
Nominal value	:	HK\$0.01 per Share
Stock code	:	1235

配售及公開發售

發售股份數目	:	100,000,000 股股份
配售股份數目	:	90,000,000 股股份(可予重新分配)
公開發售股份數目	:	10,000,000 股股份(可予重新分配)
最高發售價	:	每股發售股份0.69 港元, 另加1%經紀佣金、0.005%聯交所交易費及0.003%證監會交易費(須於申請時繳足, 多繳股款可予退還)
面值	:	每股股份0.01 港元
股份代號	:	1235

## Application Form 申請表格

Applications will be accepted until 4:00 p.m. on Tuesday, 20 September 2011.  
You must read the conditions and instructions attached to this Application Form.  
To be valid, you must complete all parts of this Application Form.  
Please write clearly in ink and sign your name(s) on this page.

截止接受申請時間為  
二零一一年九月二十日(星期二)下午四時正。  
閣下務須細閱本申請表格所載的條件及指示。

本申請表格各部分必須以墨水筆或原子筆清楚填妥, 並於本頁簽署, 方為有效。

To: Travel Expert (Asia) Enterprises Limited  
OSK Capital Hong Kong Limited  
OSK Securities Hong Kong Limited  
ABC Securities Company Limited  
The Public Offer Underwriters

致: 專業旅運(亞洲)企業有限公司  
僑豐融資有限公司  
僑豐證券有限公司  
農銀國際證券有限公司  
公開發售包銷商

- I:
- am an Eligible Employee;
  - apply for the number of Public Offer Shares set out below, subject to the terms and conditions set out in the Prospectus and this Application Form, and subject to the Memorandum and Articles of Association;
  - enclose payment in full for the Public Offer Shares applied for, being not more than HK\$0.69 per Offer Share plus 1% brokerage fee, 0.003% SFC transaction levy and 0.005% Stock Exchange trading fee;
  - undertake and agree to accept the Public Offer Shares applied for, or any lesser number allocated to me on this application;
  - declare that this is the only application made and the only application intended by me to be made using a PINK Application Form, other than on a WHITE or YELLOW Application Form, or by giving electronic application instructions to HKSCC via CCASS or to the designated HK eIPO White Form Service Provider under the HK eIPO White Form service (www.hkeipo.hk);
  - undertake and confirm that I have not indicated an interest for, applied for, or taken up, or received or been placed or allocated (including conditionally and/or provisionally) and will not indicate an interest for, apply or take up any Placing Shares nor receive, nor be placed or allocated, nor otherwise participate, in the Placing;
  - understand that these declarations and representations will be relied upon by the Company, by the Directors, the Sole Sponsor and the Sole Bookrunner in deciding whether or not to make an allotment of the Public Offer Shares in response to this application;
  - authorise the Company to place my name on the register of members of the Company as the holder of any Public Offer Shares to be allotted to me, and (subject to the terms and conditions set out in this Application Form and the Prospectus) to send any share certificate(s) and/or any refund cheque(s) (where applicable) to the Company which will arrange for onward despatch to me, by ordinary post and at my own risk, at the address specified in this Application Form or as otherwise notified by me to the Company;
  - request that any refund cheque(s) be made payable to me and (subject to the terms and conditions set out in this Application Form and in the Prospectus) to send any refund cheque(s) by ordinary post at my own risk to the address given in this Application Form;
  - have read the terms and conditions and application procedures set out on the pages attached to this Application Form and in the Prospectus and agree to be bound by them, and am aware of the restrictions on the Public Offer described in the Prospectus;
  - represent, warrant and undertake that the allotment of or application for the Public Offer Shares to me or by me would not require the Company to comply with any requirements under any law or regulation (whether or not having the force of law) of any territory outside Hong Kong;
  - represent, warrant and undertake that the Public Offer Shares have not been and will not be registered under the U.S. Securities Act of 1933, as amended (the "Securities Act") (as defined in Regulation S under the U.S. Securities Act) when completing and submitting this Application Form or am not a U.S. person; and
  - agree that this application, any acceptance of it and the resulting contract, will be governed by and construed in accordance with the laws of Hong Kong.

- 本人:
- 乃合資格僱員;
  - 按照招股章程及本申請表格所載條款及條件, 並依據公司的組織章程大綱及細則所載各項規定, 申請認購以下數目的公開發售股份;
  - 隨附申請認購公開發售股份所需全數款項, 有關款項不超過每股發售股份0.69港元(另加1%經紀佣金、0.003%證監會交易費及0.005%聯交所交易費);
  - 承諾及同意接納根據本申請所申請的公開發售股份, 或本人就本申請獲分配的任何較少數目股份;
  - 聲明是項申請為本人以粉紅色申請表格所作出或擬作出的唯一申請, 以白色或黃色申請表格或透過中央結算系統向香港結算或透過網上白表服務(www.hkeipo.hk)向指定的網上白表服務供應商發出電子認購指示的申請除外;
  - 承諾及確認, 本人並無表示有意認購、已申請或已承購或已收取或獲配售或分配(包括有條件及/或暫定), 且將不會表示有意認購、申請或承購或收取或獲配售或分配的任何配售股份, 亦不會以其他方式參與配售;
  - 明白本公司、董事、獨家保薦人及獨家賬簿管理人將依賴本聲明及陳述, 以決定是否因應本申請而配發任何公開發售股份;
  - 授權本公司將本人的姓名/名稱列入本公司股東名冊內, 作為本人所獲配發任何公開發售股份的持有人, 及根據本申請表格及招股章程所載的條款及條件, 將任何股票及/或任何退款支票(如適用)寄予公司, 而公司將以普通郵遞方式轉寄往本申請表格所示地址或本人以其他方式通知公司的地址, 郵誤風險概由本人承擔;
  - 要求任何退款支票以本人為收款人並在符合本申請表格及招股章程所載條款及條件情況下, 按本申請表格所示地址以普通郵遞方式寄發任何退款支票, 郵誤風險概由本人承擔;
  - 已細閱並同意遵守本申請表格附隨各頁及招股章程所載條款、條件及申請手續, 且知悉招股章程所述有關公開發售的限制;
  - 聲明、保證及承諾向本人配發公開發售股份或由本人申請公開發售股份, 不會引致公司須遵從香港以外任何地區的法律或規例的任何規定(不論是否具法律效力);
  - 聲明、保證及承諾公開發售股份未曾亦不會根據美國證券法登記, 而本人於填寫及遞交本申請表格時身處美國境外(定義見美國證券法S規則), 或並非美籍人士; 及
  - 同意本申請、任何對申請的接納及因此而訂立的合約須受香港法律管轄及按其詮釋。

Signed by the applicant:  
由申請人簽署:

Date: 日期: / /  
D M Y  
日 月 年

Warning:

- It is important that you read the terms and conditions and application procedures overleaf.
- You must complete this application in English (except Chinese name) unless otherwise stated, otherwise the application is liable to be rejected.
- You must sign this Application Form in writing (and not by personal cheque), otherwise the application is liable to be rejected.
- All applicable boxes in this Application Form must be completed, otherwise the application is liable to be rejected.
- Only one application may be made for the benefit of any Eligible Employee on a PINK Application Form (other than an application (if any) made on a WHITE or YELLOW Application Form(s) or by way of giving electronic application instructions to HKSCC via CCASS or to the designated HK eIPO White Form Service Provider under the HK eIPO White Form service (www.hkeipo.hk)). The following are liable to be rejected: multiple or suspected multiple applications on PINK Application Forms; and applications made for the benefit of one applicant on a PINK Application Form for more than 1,000,000 Public Offer Shares (being 100% of the Shares available for subscription by Eligible Employees using PINK Application Forms) and applications where cheques or banker's cashier orders are dishonored upon the first presentation.
- You may be prosecuted if you make a false declaration.

警告:

- 閣下務須細閱背頁的條款與條件及申請手續。
- 除非另有訂明, 閣下必須以英文(中文姓名除外)填妥本申請表格, 否則閣下的申請將被拒絕受理。
- 閣下必須親筆(不得以個人印章方式)簽署本申請表格, 否則申請會被拒絕受理。
- 本申請表格內所有適用空格均必須填妥, 否則申請將可被拒絕受理。
- 僅可以粉紅色申請表格為任何合資格僱員的利益提出一次申請(不包括以白色或黃色申請表格提出申請(如有)或透過中央結算系統向香港結算或根據網上白表服務(www.hkeipo.hk)向指定網上白表服務供應商發出電子認購指示)。在以下情況, 申請將遭拒絕受理: 以粉紅色申請表格作出重複申請或疑屬重複申請; 以及粉紅色申請表格為一名申請人士的利益申請超過1,000,000股公開發售股份(即可供合資格僱員利用粉紅色申請表格認購的100%預留股份)及支票或銀行本票在首次遞出時未能兌現。
- 如閣下作出虛假聲明, 可能會被檢控。

Use this form if you are an Eligible Employee of Travel Expert (Asia) Enterprises Limited or any of its subsidiaries

如閣下為專業旅運(亞洲)企業有限公司或其任何附屬公司的合資格僱員，請使用本表格

Number of Public Offer Shares applied for (not more than 1,000,000 Shares)  
申請公開發售股份數目(不得超過1,000,000股股份)

Cheque/banker's cashier order number  
支票/銀行本票號碼

Total amount of payment  
股款總額

HK\$

港元

Name of bank on which cheque/banker's cashier order is drawn\*

支票/銀行本票的付款銀行名稱\*

\* Cheque(s) or banker's cashier orders should be crossed "Account Payee Only" and made payable to "Hang Seng (Nominee) Limited - Travel Expert Public Offer".  
\* 支票或銀行本票須以「只准入抬頭人賬戶」方式劃線開出，並須註明抬頭人為「恒生(代理人)有限公司-專業旅運公開發售」。

To be completed in BLOCK letters in English in ink, except as stated otherwise. Applicant should give one address only.  
除另有指明外，請用墨水筆或原子筆以英文正楷填寫。申請人只須提供一個地址。

Your name in English  
申請人的英文姓名

Family name 姓氏

Forename(s) 名字

Your name in Chinese  
申請人的中文姓名

Family name 姓氏

Forename(s) 名字

Position in the Group (in English)  
申請人於本集團的職位(以英文填寫)

Hong Kong Identity Card No./Passport No.  
(Please delete as appropriate)\*\*  
申請人的香港身份證號碼/護照號碼  
(請刪去不適用者)\*\*

Your address (in English) and telephone number.  
Only an address in Hong Kong will be accepted.  
地址(以英文填寫)及電話號碼。只接受香港地址。

  
  
  

Telephone Number 電話號碼

\*\* You must provide your Hong Kong identity card number or passport number. If you hold a Hong Kong identity card, please provide your Hong Kong identity card number. If you do not hold a Hong Kong identity card, please provide your passport number. Your Hong Kong identity card number/passport number will be used for checking the validity of Application Forms and otherwise for processing the application for Public Offer Shares and such data would be transferred to a third party for the accomplishment of such purpose.  
閣下必須填寫香港身份證號碼或護照號碼。如閣下持有香港身份證，請填寫香港身份證號碼；否則，請填寫護照號碼。閣下之香港身份證號碼/護照號碼將會用作核實閣下申請表格是否有效及處理公開發售股份申請。為此，有關資料將轉交第三方以辦理以上事宜。

\*\* Part of your Hong Kong identity card number/passport number provided by you may be printed on your refund cheque, if any. Such data would also be transferred to a third party for refund purpose. Your banker may require verification of your Hong Kong identity card number/passport number before encashment of your refund cheque. Inaccurate completion of your Hong Kong identity card number/passport number may lead to delay in encashment of or may invalidate your refund cheque.  
閣下所提供的香港身份證號碼/護照號碼的部分資料，可能會印列在閣下的退款支票(如有)。該等資料亦可能會轉交第三方以安排退款。閣下的銀行於兌現閣下的退款支票前可能會要求核實閣下的香港身份證號碼/護照號碼。不正確填寫香港身份證號碼/護照號碼可能導致延遲兌現閣下的退款支票或可能使閣下的退款支票失效。

Application on this application can only be made by Eligible Employees.  
本申請表格僅供合資格僱員提出申請。

ADDRESS LABEL 地址標貼

Please fill in your name and address in Hong Kong as set out above in BLOCK letters in English  
請用英文正楷填寫上表所示姓名及香港地址

Name(s) 姓名

Address 地址

  
  
  

For Bank use 此欄供銀行填寫

For Company use 此欄供公司填寫



**Travel Expert (Asia) Enterprises Limited**  
**專業旅運 (亞洲) 企業有限公司**  
(incorporated in the Cayman Islands with limited liability)

**PLACING AND PUBLIC OFFER**

**Terms and Conditions of your application**

**A. Who can apply**

- You, the applicant, must be 18 years of age or older, must have a Hong Kong address and must be an Eligible Employee of the Company or any of its subsidiaries.
- Save under circumstances permitted by the Listing Rules, you cannot apply for any Public Offer Shares if you are:
  - an existing beneficial owner of the Shares;
  - the chief executive or a director of the Company or any of its subsidiaries;
  - an associate (as defined in the Listing Rules) of any of the above;
  - a connected person (as defined in the Listing Rules) of the Company or a person who will become a connected person of the Company immediately upon completion of the Share Offer;
  - a person who does not have a Hong Kong address;
  - a natural person of the PRC;
  - within the United States (within the meaning of Regulation S) when completing the Application Form, or are a U.S. Person; or
  - have been allocated or will receive any Placing Shares or otherwise participate in the Placing or indicated an interest for the Placing Shares.

**B. No joint applications**

You must apply as an individual. Joint applications are not permitted.

**C. Lodge only one application for your benefit**

Multiple applications or suspected multiple applications are liable to be rejected.

- Your application using PINK Application Form will be rejected if you:
  - make more than one application on a PINK Application Form; or
  - apply on one PINK Application Form for more than 100% of the Public Offer Shares being offered to Eligible Employees (i.e. more than 1,000,000 Public Offer Shares).

Eligible Employees who have applied for Public Offer Shares on a PINK Application Form may also make an application on a WHITE or YELLOW Application Form or by way of giving electronic application instructions to HKSCC or to the designated HK eIPO White Form Service Provider under the HK eIPO White Form service ([www.hkeipo.hk](http://www.hkeipo.hk)).

- All of your applications (except application made by using PINK Application Form) are liable to be rejected as multiple applications if you:

- make more than one application (whether individually or jointly) on a WHITE or YELLOW Application Form or by giving electronic application instructions to HKSCC or to the designated HK eIPO White Form Service Provider under the HK eIPO White Form service ([www.hkeipo.hk](http://www.hkeipo.hk));
- apply on one WHITE Application Form and one YELLOW Application Form or on one WHITE or YELLOW Application Form and give electronic application instructions to HKSCC or to the designated HK eIPO White Form Service Provider under the HK eIPO White Form service ([www.hkeipo.hk](http://www.hkeipo.hk));
- apply on one WHITE or YELLOW Application Form or by giving electronic application instructions to HKSCC or to the designated HK eIPO White Form Service Provider under the HK eIPO White Form service ([www.hkeipo.hk](http://www.hkeipo.hk)) for more than 9,000,000 Public Offer Shares, being 100% of the Offer Shares initially being offered for public subscription under the Public Offer after deducting 1,000,000 Public Offer Shares available for subscription by Eligible Employees using PINK Application Forms; or
- have applied for or taken up, indicated an interest for, or have been or will be placed or allocated (including conditionally and/or provisionally) Placing Shares.

All of your applications will also be rejected as multiple applications if more than one application is made for your benefit (including the part of an application made by HKSCC Nominees Limited acting on electronic application instructions or to the designated HK eIPO White Form Service Provider through the HK eIPO White Form service ([www.hkeipo.hk](http://www.hkeipo.hk))), unless you are an Eligible Employee who has made an application on a PINK Application Form).

**D. Allocation of Public Offer Shares – Employee pool**

Of the 10,000,000 Public Offer Shares initially available under the Public Offer, up to a maximum of 1,000,000 Public Offer Shares will be available for subscription by Eligible Employees on a preferential basis using PINK Application Forms. In the event of over-subscription on PINK Application Forms, the 1,000,000 Public Offer Shares initially available to applicants on PINK Application Forms will be allocated to such applicants on a pro rata basis on proportion (as nearly as possible without involving portions of a board lot) to the level of valid applications received from the Eligible Employees, or balloted if there are insufficient Public Offer Shares available to PINK Application Form applicants. If balloting is conducted, some Eligible Employees may be allocated more Shares than others who have applied for the same number of Shares. Allocation of these Public Offer Shares will be based on the allocation guidelines contained in Practice Note 20 to the Listing Rules. Under such allocation guidelines, the allocation will be made on a pro rata basis in an equitable manner based solely on the level of valid applications received from Eligible Employees. The allocation will not be based on the seniority, the length of service or work performance of the Eligible Employees. No favour will be given to the Eligible Employees who apply for a large number of Public Offer Shares.

**E. Supplemental information**

If any supplement to the Prospectus is issued, applicant(s) who have already submitted this form may or may not (depending on the information contained in the supplement) be notified that they can withdraw their applications. If applicant(s) have not been so notified, or if applicant(s) have been notified but have not withdrawn their applications in accordance with the procedure to be notified, all applications that have been submitted remain valid and may be accepted. Subject to the above and below, an application once made is irrevocable and applicants shall be deemed to have applied on the basis of the Prospectus as supplemented.

**F. Effect of completing and submitting this form**

By completing and submitting this Application Form, you:

- instruct and authorise the Company and/or the Sole Bookrunner (or their respective agents or nominees) to execute any transfer forms, contract notes or other documents on your behalf and to do on your behalf all other things necessary to effect the registration of any Public Offer Shares allocated to you in your name as required by the Memorandum and Articles of Association and otherwise to give effect to the arrangements described in the Prospectus and this Application Form;
- undertake to sign all documents and to do all things necessary to enable you to be registered as the holder of the Public Offer Shares allocated to you, and as required by the Memorandum and Articles of Association;
- represent, warrant and undertake that the Public Offer Shares have not been and will not be registered under the U.S. Securities Act and you are outside the United States (as defined in Regulation S) when completing this Application Form or you are not a U.S. Person (as defined under Regulation S);
- confirm that you have received a copy of the Prospectus and have only relied on the information and representations contained in the Prospectus in making your application, and will not rely on any other information or representation save as set out in any supplement to the Prospectus;
- agree (without prejudice to any other rights which you may have) that once your application been accepted, you may not rescind it because of an innocent misrepresentation;
- warrant that you are an Eligible Employee and confirm that this application is the only application which will be made for your benefit, other than any application (if any) made on a WHITE or YELLOW Application Form or by giving electronic application instructions to HKSCC or to the designated HK eIPO White Form Service Provider through HK eIPO White Form service ([www.hkeipo.hk](http://www.hkeipo.hk));
- agree that once your application is accepted, your application will be evidenced by the results of the Public Offer made available by the Company;
- undertake and confirm that you have not indicated an interest for, applied for, or taken up, or received or been placed or allocated (including conditionally and/or provisionally) and will not indicate an interest for, apply or take up any Placing Shares nor receive, nor be placed or allocated, nor otherwise participate, in the Placing;
- warrant the truth and accuracy of the information contained in your application;

- agree that your application, any acceptance of it and the resulting contract will be governed by and construed in accordance with the laws of Hong Kong;
- undertake and agree to accept the Public Offer Shares applied for, or any lesser number allocated to you under the application;
- authorise the Company to place your name on the Company's register of members as the holder of any Public Offer Shares allocated to you, and the Company and/or the Company's agents to send any share certificate(s) (where applicable) and/or any refund cheque (where applicable) to our Company on your behalf on the date of despatch and the Company to arrange for onward despatch to you, by ordinary post and at your own risk, at the address specified in your Application Form or as otherwise notified by you to the Company;
- confirm that you are aware of the restrictions on offering of the Public Offer Shares described in the Prospectus;
- understand that these declarations and representations will be relied upon by the Company, the Sole Sponsor and the Sole Bookrunner in deciding whether or not to allocate any Public Offer Shares in response to your application;
- if the laws of any place outside Hong Kong are applicable to your application, you agree and warrant that you have complied with all such laws and none of the Company, the Sole Sponsor, the Sole Bookrunner and the Underwriters, nor any of their respective officers or advisers will infringe any laws outside Hong Kong as a result of the acceptance of your offer to subscribe, or any actions arising from your rights and obligations under the terms and conditions contained in the Prospectus;
- agree with the Company and each Shareholder that the Shares are freely transferable by the holder thereof; and
- agree to disclose to the Company, the Hong Kong Branch Share Registrar, the receiving banker, the Sole Sponsor, the Sole Bookrunner, the Underwriters, and their respective advisors and agents any personal data or other information which they require about you.

The Company, the Sole Sponsor, the Sole Bookrunner, the Underwriters and their respective directors and any other parties involved in the Share Offer are entitled to rely on any warranty, representation or declaration made by you in your application. You may be prosecuted if you make a false declaration. You must complete this application in English, unless otherwise stated, and you must sign this application in writing (and not by way of personal chop), otherwise the application is liable to be rejected.

**G. Power of attorney**

If your application is made by a person duly authorised under a valid power of attorney, the Company, the Sole Bookrunner or their respective agents, as its agents, may accept it at their discretion and subject to any conditions as they may think fit, including evidence of the authority of your attorney. The Company and the Sole Bookrunner or their respective agents have full discretion to reject or accept any application, in full or in part, without assigning any reason.

**H. Determination of Offer Price**

The Offer Price is expected to be fixed by agreement between the Sole Bookrunner (for itself and on behalf of the Underwriters) and the Company on the Price Determination Date. The Price Determination Date is expected to be on or about Thursday, 22 September 2011 and, in any event, not later than Friday, 23 September 2011. The Offer Price will be not more than HK\$0.69 per Share and is expected to be not less than HK\$0.56 per Share. Applicants for Public Offer Shares are required to pay, on application, the maximum Offer Price of HK\$0.69 for each Public Offer Share together with brokerage of 1%, SFC transaction levy of 0.003% and Stock Exchange trading fee of 0.005%. The Sole Bookrunner (for itself and on behalf of the Underwriters and with the consent of the Company) may reduce the number of Offer Shares and/or the indicative Offer Price range below that stated in the Prospectus (which is HK\$0.56 to HK\$0.69 per Offer Share) at any time not later than the morning of the last day for lodging applications under the Public Offer. In such a case, a notice of the reduction in the number of Offer Shares and/or the indicative Offer Price range will be published in South China Morning Post (in English) and Hong Kong Economic Times (in Chinese) not later than the morning of the last day for lodging applications under the Public Offer. Such notice will also be available at the websites of the Stock Exchange of Hong Kong at [www.hkexnews.hk](http://www.hkexnews.hk) and the Company at [www.travelxpert.com.hk](http://www.travelxpert.com.hk). If, for whatever reason, the Company and the Sole Bookrunner (for itself and on behalf of the Underwriters) are not able to agree on the Offer Price by Friday, 23 September 2011, the Share Offer (including the Public Offer) will not proceed and will lapse.

**Allotment of Public Offer Shares**

Subject to the terms and conditions as set out herein and in the Prospectus, the Public Offer Shares will be allotted after the application lists close.

The Offer Price is expected to be announced on Wednesday, 28 September 2011, and the level of applications in the Public Offer, the level of indications of interest in the Placing, and the basis of allotment and the result of applications under the Public Offer are also expected to be announced on Wednesday, 28 September 2011, in both cases in South China Morning Post (in English) and Hong Kong Economic Times (in Chinese) and the websites of the Stock Exchange of Hong Kong at [www.hkexnews.hk](http://www.hkexnews.hk) and the Company at [www.travelxpert.com.hk](http://www.travelxpert.com.hk). Results of allocations of the Public Offer, and the Hong Kong Identity card or passport numbers of successful applicants (where appropriate) will be made available through various channels as described in the section headed "How to Apply for the Public Offer Shares — Publication of results" in the Prospectus on Wednesday, 28 September 2011.

**If your application for Public Offer Shares is successful (in whole or in part)**

Your share certificate(s) and/or refund cheque(s) (where applicable) will be sent to the Company on your behalf on the date of despatch, being Wednesday, 28 September 2011, and the Company will arrange for onward despatch to you, by ordinary post and at your own risk, at the address specified in your Application Form or as otherwise notified by you to the Company.

The Company will not issue temporary documents of title in respect of the Offer Shares. Share certificates will only become valid certificates of title at 8:00 a.m. on Thursday, 29 September 2011, provided that the Public Offer has become unconditional in all respects and the right of termination under the Underwriting Agreements and described in the section entitled "Underwriting — Public Offer Underwriting Arrangements and Expenses — Grounds for termination" in the Prospectus has not been exercised. No receipt will be issued for application monies paid. In the event that the Offer Price is less than the price per Public Offer Share paid by you, the surplus application money (including the brokerage fee, the SFC transaction levy and the Stock Exchange trading fee attributable to such surplus) will be refunded to you without interest.

**Circumstances in which you will not be allotted Public Offer Shares**

You may not be allocated Public Offer Shares for any of the following reasons:

- If your application is revoked:**

By completing and submitting this Application Form you agree that your application cannot be revoked on or before Saturday, 15 October, 2011. This agreement will take effect as a collateral contract with the Company, and will become binding when you lodge your Application Form. This collateral contract will be in consideration of the Company agreeing that it will not offer any Public Offer Shares to any person on or before Saturday, 15 October, 2011 except by means of one of the procedures referred to in the Prospectus. Your application may only be revoked on or before Saturday, 15 October, 2011 if a person responsible for the Prospectus under section 40 of the Companies Ordinance gives a public notice under that section which excludes or limits the responsibility of that person for the Prospectus. If your application has been accepted, it cannot be revoked. For this purpose, acceptance of applications which are not rejected will be constituted by notification in the publication of the results of allocation, and where such basis of allocation is subject to certain conditions or provides for allocation by ballot, such acceptance will be subject to the satisfaction of such conditions or results of the ballot respectively.
- Full discretion of the Company, the Sole Bookrunner or their respective agents or nominees to reject or accept:**

The Company, the Sole Bookrunner or their respective agents or nominees have full discretion to reject or accept any application, or to accept only part of any application. No reasons have to be given for any rejection or acceptance.
- If the allotment of Public Offer Shares is void:**

The allotment of Public Offer Shares to you will be void if the Listing Committee of the Stock Exchange does not grant permission to list the Shares either:
  - within three weeks from the closing of the application lists; or
  - within a longer period of up to six weeks if the Listing Committee of the Stock Exchange notifies the Company of that longer period within three weeks of the closing date of the application lists.



# Use this form if you are an Eligible Employee of Travel Expert (Asia) Enterprises Limited or any of its subsidiaries

## 4. Your application will be rejected if:

- you make multiple applications or you are suspected to have made multiple applications, other than on a **WHITE** or **YELLOW** Application Form, or by giving **electronic application instructions** to HKSCC via CCASS or to the designated **HK eIPO White Form Service Provider** under the **HK eIPO White Form service (www.hkeipo.hk)**;
- you apply for, have or taken up, or indicated an interest for or received or have been or will be placed or allocated (including conditionally and/or provisionally) any Placing Shares;
- your payment is not made correctly or you pay by cheque or banker's cashier order and the cheque or banker's cashier order is dishonored upon its first presentation;
- your Application Form is not completed in accordance with the instructions as stated in the Application Form;
- you apply for more than 1,000,000 Public Offer Shares under this Application Form;
- the Company and the Sole Bookrunner believe that by accepting your application would violate the applicable securities or other laws, rules or regulations of the jurisdiction in which your application is received or your address overleaf is located;
- the Underwriting Agreements do not become unconditional; or
- the Public Offer Underwriting Agreement and/or the Placing Underwriting Agreement are/is terminated in accordance with their respective terms.

## Refund of application monies

If you do not receive any Public Offer Shares for any of, but not limited to, the above reasons, the Company will refund your application monies, including brokerage fee of 1%, SFC transaction levy of 0.003% and Stock Exchange trading fee of 0.005%. No interest will be paid thereon. If your application is accepted only in part, the Company will refund to you the appropriate portion of your application monies (including the related brokerage fee of 1%, SFC transaction levy of 0.003% and Stock Exchange trading fee of 0.005%) without interest. If the Offer Price as finally determined is less than the maximum Offer Price of HK\$0.69 per Share (excluding brokerage, SFC transaction levy and Stock Exchange trading fee thereon) initially paid on application, the Company will refund to you the surplus application monies, together with the related brokerage fee of 1%, SFC transaction levy of 0.003% and Stock Exchange trading fee of 0.005%, without interest. All such interest accrued on such monies prior to the date of refund will be retained for the Company's benefit. Refund of your application monies (if any) will be made on Wednesday, 28 September 2011 in accordance with the various arrangements as described in the Prospectus. In a contingency situation involving a substantial oversubscription, at the discretion of the Company and the Sole Bookrunner, cheques for applications for certain small denominations of Public Offer Shares (apart from successful applications) may not be cleared. Refund cheques will be crossed "Account Payee Only" made out to you. Part of your Hong Kong identity card number or passport number provided by you may be printed on your refund cheque, if any. Such data would also be transferred to a third party for refund purposes. Your banker may require verification of your Hong Kong identity card number or passport number before encashment of your refund cheque. Inaccurate completion of your Hong Kong identity card number or passport number may lead to delay in encashment of or may invalidate your refund cheque. It is intended that special efforts will be made to avoid any undue delay in refunding application monies where appropriate. Your refund cheque(s) will be sent to the Company on your behalf on the date of despatch and the Company to arrange for onward despatch to you, by ordinary post on Wednesday, 28 September 2011 and at your own risk, at the address specified in your Application Form or as otherwise notified by you to the Company.

## Personal Data

### Personal Information Collection Statement

The main provisions of the Personal Data (Privacy) Ordinance (Chapter 486 of the Laws of Hong Kong) (the "Ordinance") came into effect in Hong Kong on 20 December 1996. This Personal Information Collection Statement informs the applicant for and holder of Public Offer Shares of the policies and practices of the Company and the Hong Kong Branch Share Registrar in relation to personal data and the Ordinance.

#### 1. Reasons for the collection of your personal data

From time to time it is necessary for applicants for securities or registered holders of securities to supply their latest correct personal data to the Company and the Hong Kong Branch Share Registrar when applying for securities or transferring securities into or out of their names or in procuring the services of the Hong Kong Branch Share Registrar.

Failure to supply the requested data may result in your application for securities being rejected or in delay or inability of the Company and the Hong Kong Branch Share Registrar to effect transfers or otherwise render their services. It may also prevent or delay registration or transfer of the Public Offer Shares which you have successfully applied for and/or the despatch of share certificate(s), and/or refund cheque(s) to which you are entitled.

It is important that holders of securities inform the Company and the Hong Kong Branch Share Registrar immediately of any inaccuracies in the personal data supplied.

## 2. Purposes

The personal data of the holders of securities may be used, held and/or stored (by whatever means) for the following purposes:

- processing of your application and refund cheque, where applicable, and verification of compliance with the terms and application procedures set out in this Application Form and the Prospectus and announcing results of allocations of the Public Offer Shares;
- enabling compliance with all applicable laws and regulations in Hong Kong and elsewhere;
- registering new issues or transfers into or out of the names of holders of securities including, where applicable, in the name of HKSCC Nominees Limited;
- maintaining or updating the registers of holders of securities of the Company;
- conducting or assisting to conduct signature verifications, any other verification or exchange of information;
- establishing benefit entitlements of holders of securities of the Company, such as dividends, rights issues and bonus issues, etc;
- distributing communications from the Company and its subsidiaries;
- compiling statistical information and shareholder profiles;
- making disclosures as required by laws, rules or regulations;
- disclosing relevant information to facilitate claims on entitlements; and
- any other incidental or associated purposes relating to the above and/or to enable the Company and the Hong Kong Branch Share Registrar to discharge their obligations to holders of securities and/or regulators and any other purpose to which the holders of securities may from time to time agree.

## 3. Transfer of personal data

Personal data held by the Company and the Hong Kong Branch Share Registrar relating to the applicants and the holders of securities will be kept confidential but the Company and the Hong Kong Branch Share Registrar, to the extent necessary for achieving the above purposes or any of them, may make such enquiries as they consider necessary to confirm the accuracy of the personal data and in particular, they may disclose, obtain, or transfer (whether within or outside Hong Kong) the personal data of the applicants and the holders of securities to, from or with any and all of the following persons and entities:

- the Company or its appointed agents such as financial advisers, receiving banks and overseas principal registrars;
- where applicants for securities request deposit into CCASS, to HKSCC and HKSCC Nominees, who will use the personal data for the purposes of operating the CCASS;
- any agents, contractors or third-party service providers who offer administrative, telecommunication, computer payment or other services to the Company and/or the Hong Kong Branch Share Registrar in connection with the operation of their respective businesses;
- any regulatory or governmental bodies (including the Stock Exchange and the SFC); and
- any other persons or institutions with which the holders of securities have or propose to have dealings, such as their bankers, solicitors, accountants etc.

## 4. Access and correction of personal data

The Ordinance provides the holders of securities with rights to ascertain whether the Company and/or the Hong Kong Branch Share Registrar hold their personal data, to obtain a copy of that data, and to correct any data that is inaccurate. In accordance with the Ordinance, the Company and the Hong Kong Branch Share Registrar have the right to charge a reasonable fee for the processing of any data access request. All requests for access to data or correction of data or for information regarding policies and practices and the kinds of data held should be addressed to the Company, at its registered address disclosed in the section headed "Corporate Information" in the Prospectus or as notified from time to time in accordance with applicable law, for the attention of the company secretary or (as the case may be) the Hong Kong Branch Share Registrar for the attention of the Privacy Compliance Officer (for the purposes of the Ordinance.)

By signing this Application Form, you agree to all the above.

## How to make your application

1. Use the table set out below to calculate how much you must pay for the number of Public Offer Shares you want to subscribe for. Your application must be for a minimum of 5,000 Public Offer Shares. Applications must be in one of the numbers set out in the table below. No application for any other number of the Shares will be considered and any such application is liable to be rejected. On application, you must pay the maximum Offer Price of HK\$0.69 per Share, plus brokerage of 1%, the SFC transaction levy of 0.003% and the Stock Exchange trading fee of 0.005%. The table below sets out the total amount payable for certain numbers of Public Offer Shares.

2. You, as the applicant, must complete this Application Form, as indicated below and sign on the first page of this Application Form. Only written signatures will be accepted.

3. Each application must be accompanied by either one cheque or one banker's cashier order.

4. Staple your cheque or banker's cashier order to the form. You must pay for the Public Offer Shares applied for under this Application Form by one cheque or by one banker's cashier order.

#### If you pay by cheque, the cheque must:

- be in Hong Kong dollars;
- be drawn on your Hong Kong dollar bank account in Hong Kong;
- the cheque must bear an account name (either preprinted on the cheque or endorsed on the reverse of the cheque by any authorised signatory of the bank on which it is drawn), which must be the same as the name on your Application Form;
- be made payable to "Hang Seng (Nominee) Limited – Travel Expert Public Offer";
- be crossed "Account Payee Only"; and
- not be post-dated.

#### Your application will be rejected if your cheque:

- does not meet all these requirements; or
- is dishonored on its first presentation.

#### If you pay by banker's cashier order, the banker's cashier order must:

- be in Hong Kong dollars;
- be issued by licensed banks in Hong Kong, and have your name certified on the back by a person authorised by the bank. The name on the back of the banker's cashier order and the name on the Application Form must be the same;
- be made payable to "Hang Seng (Nominee) Limited – Travel Expert Public Offer";
- be crossed "Account Payee Only"; and
- not be post-dated.

Your application may be rejected if your banker's cashier order does not meet all these requirements.

5. Tear off the Application Form, fold the form once and return to the Company secretary at 1/F, Grand Building, 18 Connaught Road Central, Hong Kong (not later than 4:00 p.m. on Tuesday, 20 September 2011).

6. The application lists will be open between 11:45 a.m. and 12:00 noon on Wednesday, 21 September 2011, subject to weather conditions. The application lists will not open if there is:

- a topical cyclone warning signal number 8 or above, or
- a "black" rainstorm warning

in force in Hong Kong at any time between 9:00 a.m. and 12:00 noon on Wednesday, 21 September 2011. Instead they will be open between 11:45 a.m. and 12:00 noon on the next business day which does not have either of those warnings in force in Hong Kong at any time between 9:00 a.m. and 12:00 noon.

Business day means a day that is not a Saturday, Sunday or public holiday in Hong Kong.

7. The right is reserved to present all or any remittances for payment. However, your cheque or banker's cashier order will not be presented for payment before 12:00 noon on Wednesday, 21 September 2011. The Company will not give you a receipt for your payment. The Company shall keep all interest accrued on your application monies (up until, in the case of monies to be refunded, the date of despatch of refund cheques). The right is also reserved to retain any share certificates and/or any surplus application monies or refunds pending clearance of your cheque or banker's cashier order.

## NUMBER OF PUBLIC OFFER SHARES THAT MAY BE APPLIED FOR AND PAYMENTS

Number of Public Offer Shares Applied for	Amount Payable on application HK\$	Number of Public Offer Shares Applied for	Amount Payable on application HK\$	Number of Public Offer Shares Applied for	Amount Payable on application HK\$
5,000	3,484.77	60,000	41,817.31	500,000	348,477.60
10,000	6,969.56	70,000	48,786.87	600,000	418,173.12
15,000	10,454.33	80,000	55,756.42	700,000	487,868.64
20,000	13,939.10	90,000	62,725.97	800,000	557,564.16
25,000	17,423.88	100,000	69,695.52	900,000	627,259.68
30,000	20,908.66	150,000	104,543.29	1,000,000*	696,955.20
35,000	24,393.43	200,000	139,391.04		
40,000	27,878.21	250,000	174,238.81		
45,000	31,362.98	300,000	209,086.56		
50,000	34,847.77	400,000	278,782.08		

\* You may only apply for a maximum of 1,000,000 Public Offer Shares.



## Travel Expert (Asia) Enterprises Limited 專業旅運(亞洲)企業有限公司

(於開曼群島註冊成立的有限公司)

### 配售及公開發售

#### 申請條款及條件

##### 甲. 申請人資格

- 閣下(申請人)必須年滿18歲或以上，須有香港地址及必須為本公司或其任何附屬公司的合資格僱員。
- 除上市規則許可的情況外，如閣下屬下列人士，則不得申請任何公開發售股份：
  - 股份的現有實益擁有人；
  - 本公司或其任何附屬公司的主要行政人員或董事；
  - 任何上述人士的聯繫人(定義見上市規則)；
  - 本公司或其任何附屬公司的關連人士(定義見上市規則)或緊隨股份發售完成後將成為本公司關連人士的人士；
  - 並無香港地址的人士；
  - 中國自然人；或
  - 於填寫及提交本申請表格時身在美國境內(定義見S規例)，或為美籍人士(定義見S規例)；或
  - 已獲分配或將會收取任何配售股份，或以其他方式參與配售或有意認購配售股份。

##### 乙. 不得作聯名申請

閣下須以個人名義提出申請。不得以聯名申請。

##### 丙. 僅可為閣下本身的利益提交一份申請

重複申請或嚴重重複的申請可被拒絕受理。

- 倘閣下作出以下任何一項行為，閣下使用粉紅色申請表格作出的申請將被拒絕受理：

- 以粉紅色申請表格提出超過一次申請；或
- 以一份粉紅色申請表格申請超過呈予合資格僱員的公開發售股份的100% (即超過1,000,000股公開發售股份)。

以粉紅色申請表格申請公開發售股份的合資格僱員，亦可以白色或黃色申請表格作出申請，或透過中央結算系統向香港結算或根據網上白表服務(www.hkeipo.hk)向指定網上白表服務供應商發出電子認購指示。

- 如閣下作出以下任何一項行為，閣下的所有申請將會被視為重複申請而將被拒絕受理(使用粉紅色申請表格作出的申請除外)：

- 使用白色或黃色申請表格或向香港結算或利用網上白表服務(www.hkeipo.hk)向指定網上白表服務供應商發出電子認購指示，提出超過一次申請(不論是以個人名義或聯名)；
- 同時使用一份白色及一份黃色申請表格，或使用一份白色或黃色申請表格並同時向香港結算或透過網上白表服務(www.hkeipo.hk)向指定網上白表服務供應商發出電子認購指示以提出申請；
- 以一份白色或黃色申請表格或向香港結算或透過網上白表服務(www.hkeipo.hk)向指定網上白表服務供應商發出電子認購指示以提出申請，且欲認購超過9,000,000股公開發售股份，即公開發售初步提呈可供公眾認購的發售股份的100% (在扣除可供合資格僱員以粉紅色申請表格認購的1,000,000股股份後)；或
- 已申請或承購、表示有意認購或已經或將會獲配售或分配(包括有條件及/或暫定)股份。

倘超過一項申請是為閣下的利益作出(包括由香港中央結算(代理人)有限公司根據電子認購指示或透過網上白表服務(www.hkeipo.hk)向指定網上白表服務供應商作出的申請部分，惟倘閣下以合資格僱員以粉紅色申請表格作出申請則除外)，則閣下所有申請將視作重複申請而可被拒絕受理。

##### 丁. 公開發售股份的分配 - 僱員組別

在公開發售初步提呈發售的10,000,000股公開發售股份中，可供合資格僱員以粉紅色申請表格優先認購的公開發售股份最多為1,000,000股，倘收到的粉紅色申請表格出現超額認購，初步可供粉紅色申請表格申請人認購的1,000,000股公開發售股份將根據合資格僱員收到的有效申請水平按比例(盡量不涉及零碎買賣單位)或抽籤(倘可供粉紅色申請表格申請人認購的公開發售股份不足)，分配予有關申請人。倘進行抽籤，部分合資格僱員可能獲分配的公開發售股份超過其認購數目股份的其他人士。該等公開發售股份將按符合上市規則第20項應用指引所載分配指引的書面指引。根據有關書面指引，將統粹根據所獲合資格僱員的有效申請數目以公平方式按比例進行分配，且不會以合資格僱員的職位高低、服務年資或工作表現進行分配。申請大量公開發售股份的合資格僱員將不會獲得優待。

##### 戊. 補充資料

如果招股章程刊登任何增補文件(視乎增補文件所載資料)已遞交申請的申請人可能亦可能不獲授通知其申請可予撤回。(倘申請人並未獲通知可以撤回申請，或申請人已獲通知但並未根據本公司通知的手續撤回申請，則所有已提交的申請仍屬有效，並可能獲接納。在上述及下文的規限下，申請一經作出便不可撤回，且申請人均被視為以招股章程(以經增補者為準)為基礎而作出申請。

##### 己. 填妥及遞交表格的效果

一經填妥及遞交本申請表格，即表示：

- 指示並授權本公司及/或獨家賬簿管理人(或其各自的代理或代名人)代表閣下簽署任何過戶表格、成交單據或其他文件，並根據章程大綱及組織章程細則的規定代表閣下進行所有其他必要的事情，以便以任何閣下名義獲分配的公開發售股份得以登記，並以此種方式使招股章程和本申請表格中所述的各項安排得以進行；
- 承諾根據章程大綱及組織章程細則規定簽署所有文件並進行所有必要的事情，以確保閣下登記成為閣下獲分配的公開發售股份的持有人；
- 聲明、保證及承諾公開發售股份並無亦不會根據美國證券法進行登記，而閣下於填寫本申請表格時身處美國境外(定義見S規例)，或並非美籍人士(定義見S規例)；
- 確認閣下已經收到一份招股章程並在申請時僅依賴招股章程中所載的資料和陳述，且不會依賴除招股章程任何增補文件所載以外的任何其他資料和陳述；
- 同意(在不影響閣下可能擁有的任何其他權利的情況下)閣下的申請一經接納，則閣下不得因無意的失實陳述而撤銷申請；
- 保證閣下為合資格僱員，並確認本申請是為閣下自身的利益而提出的唯一申請(以白色或黃色申請表格或向香港結算或透過網上白表服務(www.hkeipo.hk)向指定網上白表服務供應商發出電子認購指示提出的任何申請(如有)除外)；
- 同意閣下的申請一經接納，閣下獲接納的申請將以本公司公佈的公開發售結果為依據；
- 承諾及確認，閣下並無表示有意認購、已申請或已承購或已收取或獲配售或分配(包括有條件及/或暫定)，且將不會表示有意認購、申請或承購或收取或獲配售或分配的任何配售股份，亦不會以其他方式參與配售；
- 保證閣下申請中所載的資料確屬真實及準確；

- 同意閣下的申請、該申請的任何接納及其所產生的合約，將受香港法例規管，並按其詮釋；
- 承諾並同意根據是項申請接受閣下所申請的公開發售股份或獲分配的任何較少數目的股份；
- 授權本公司將閣下的姓名列入本公司的股東名冊中，作為分配給閣下的任何公開發售股份的持有人，並授權本公司及/或本公司的代理代表閣下於寄發日期將任何股票(如適用)及/或任何退款支票(如適用)寄予本公司，而本公司將以普通郵遞方式轉寄往閣下申請表格所示地址或閣下以其他方式通知本公司的地址，郵誤風險概由閣下承擔；
- 確認閣下瞭解招股章程所述關於提呈發售公開發售股份的各項限制；
- 明白本公司、獨家保薦人及獨家賬簿管理人將依賴上述聲明和陳述，以決定是否就閣下的申請分配任何公開發售股份；
- 如果香港以外任何地區的法律適用於閣下的申請，則閣下同意並保證，閣下已遵守所有該等法律，且本公司、獨家保薦人、獨家賬簿管理人及包銷商，以及其各自的高級職員或顧問概不會因接受閣下的認購要約或因閣下在招股章程所載的有關條款及條件項下的權利和責任產生的任何行動而違反香港以外地區的任何法律；
- 向本公司及本公司各股東表示同意，股份持有人可自由轉讓股份；及
- 同意向本公司、香港股份過戶登記處、收款銀行、獨家保薦人、獨家賬簿管理人、包銷商及其各自的顧問和代理披露其所需的任何關於閣下任何個人資料或其他資料。

本公司、獨家保薦人、獨家賬簿管理人、包銷商及其各自的董事和參與股份發售的任何其他各方均有權依賴在閣下申請中由閣下所作的任何保證、陳述或聲明。倘閣下作出虛假聲明，則可遭檢控。

除另有指明外，閣下必須以英文填寫本申請和閣下必須親自簽署本申請(不得以個人印鑒代簽)，否則申請將被拒絕受理。

##### 庚. 授權書

如閣下透過獲得有效授權書正式授權的人士提出申請，本公司或作為其代理人的獨家保薦人及獨家賬簿管理人或彼等各自的代理人可在符合彼等當中之任何一方認為適當的條件的情況下，包括閣下的代表已獲授權的證明的提供，酌情接納有關申請。本公司及獨家賬簿管理人或彼等各自的代理人可全權拒絕或接納全部或部分申請而毋須作出任何理由。

##### 辛. 發售價的釐定

預期獨家賬簿管理人(為其本身及代表包銷商)將於定價日與本公司協定發售價。預期定價日為二零一一年九月二十二日(星期四)或前後，但無論如何不會遲於二零一一年九月二十三日(星期五)。發售價將不會高於每股股份0.69港元，並預期不會低於每股股份0.56港元。公開發售股份申請人須於申請時支付最高發售價每股公開發售股份0.69港元，連同1%經紀佣金、0.003%證監會交易徵費及0.005%聯交所交易費。獨家賬簿管理人(為其本身及代表包銷商)可於遞交公開發售的申請截止日當日上午前的任何時間，將發售股份數目及/或指示性發售價範圍，調低至低於招股章程所載的數目及/或範圍(即每股發售股份0.56港元至0.69港元)。在該情況下，本公司將於遞交公開發售的申請截止日當日上午或之前在南華早報(以英文)及香港經濟日報(以中文)公佈調低發售股份數目及/或指示性發售價範圍的事宜。該公佈可於香港聯交所網站www.hkexnews.hk及本公司網站www.travel-expert.com.hk查閱。倘本公司及獨家賬簿管理人(為其本身及代表包銷商)因任何原因而不能於二零一一年九月二十三日(星期五)或之前協定發售價，則股份發售(包括公開發售)將不會進行及將告失效。

##### 公開發售股份的配售

在本申請表格及招股章程所載條款及條件的規限下，公開發售股份將在截止登記申請後配發。發售價預期將於二零一一年九月二十八日(星期三)公佈，而公開發售的申請水平、國際發售的踴躍程度及公開發售股份的分配基準及申請結果亦預期將於二零一一年九月二十八日(星期三)在南華早報(以英文)及香港經濟日報(以中文)及香港聯交所網站www.hkexnews.hk及本公司網站www.travel-expert.com.hk公佈。

公開發售的分配結果，以及成功申請人的香港身份證或護照號碼(如適用)，將於二零一一年九月二十八日(星期三)通過招股章程「如何申請公開發售股份一公佈結果」一節所述的多種渠道公佈。

##### 倘成功申請公開發售股份(全部或部分)

閣下的股票及/或退款支票(如適用)將於寄發日期二零一一年九月二十八日(星期三)寄予本公司(代表閣下)，而本公司將以普通郵遞方式轉寄往本申請表格所示地址或閣下以其他方式通知本公司的地址，郵誤風險概由閣下承擔。本公司將不會就發售股份發出任何臨時所有權文件。僅當公開發售在各方面已成為無條件，且包銷協議訂明及招股章程中「包銷一公開發售包銷安排及開支一終止理由」一節所述終止權未獲行使，股票方會於二零一一年九月二十九日(星期四)上午八時正成為有效的所有權證書。概不會就已付申請款項發出收據。倘發售價低於閣下所支付的每股公開發售股份價格，多出的申請款項(包括因此而多繳的經紀佣金、證監會交易徵費及聯交所交易費)將不計利息退還予閣下。

##### 閣下將不獲配發公開發售股份的情況

閣下可能基於下列任何理由而不獲配發公開發售股份：

- 倘閣下的申請被撤銷：  
本申請表格一經填妥及遞交，即表示閣下同下同意，不得在二零一一年十月十五日(星期六)或之前撤銷申請，而此協議將作為與本公司訂立的附屬合約，並在閣下遞交申請表格時即具有約束力。此附屬合約將換取本公司同意，除按招股章程所述的其中一項程序外，本公司不會於二零一一年十月十五日(星期六)或之前向任何人士提呈發售任何公開發售股份。  
只有在根據本公司條例第40條須對招股章程負責的人士根據該條發出公告，且該公告免除或限制該名人士對招股章程須負的責任的情況下，閣下方可在二零一一年十月十五日(星期六)或之前撤銷申請。  
閣下提出的申請一經接納，即不可撤回。就此而言，通過公佈通知分配結果，即構成接納並無遭拒絕受理的申請，而在該分配基準須受若干條件所限或為以抽籤方式進行分配訂定條文的情況下，該等申請的接納將分別取決於該等條件是否獲達成或抽籤結果而定。
- 本公司、獨家賬簿管理人作為本公司代理或彼等各自的代理或代名人可全權酌情決定拒絕或接納任何申請：  
本公司、獨家賬簿管理人或彼等各自的代理或代名人可全權酌情決定拒絕或接納任何申請，或只接納申請的一部分。毋須就任何拒絕或接納提供任何理由。
- 倘公開發售股份配發無效：  
倘聯交所上市委員會在下列時間內並無批准股份上市，則配發給閣下的公開發售股份將告無效：  
由截止辦理申請登記起計三星期內；或  
聯交所上市委員會在辦理申請登記截止日當日起計三星期內通知本公司的較長時間(最長可達六星期)。



如閣下為專業旅運(亞洲)企業有限公司或其任何附屬公司的合資格僱員，請使用本表格

4. 倘發生以下情況，閣下的申請將被拒絕受理：

- 閣下作出重複申請或疑似作出重複申請；以白色或黃色申請表格或透過中央結算系統向香港結算或透過網上白表服務(www.hkeipo.hk)向指定的網上白表服務供應商發出電子認購指示的申請除外；
- 閣下已申請或認購，或表示有意認購，或已收或已經或將會獲配售或分配(包括有條件及/或暫定)任何配售股份；
- 閣下並無以正確的方式付款或閣下使用支票或銀行本票付款，而該支票或銀行本票在首次過戶時未能兌現；
- 閣下的申請表格並未根據申請表格所載指示填寫；
- 閣下根據本申請表格申請超過1,000,000股公開發售股份；
- 本公司及獨家賬簿管理人相信，接納閣下的申請將觸犯閣下的申請獲接收或背負所示閣下地址所處的司法權區的適用證券法律、規則或規例，或其他法律、規則或規例；
- 包銷協議並無成為無條件；或
- 公開發售包銷協議及/或配售包銷協議已根據其各自條款予以終止。

退還申請款項

如閣下因任何(包括但不限於)上述理由而未能獲得任何公開發售股份，本公司將不計利息退還閣下的申請款項(包括1%經紀佣金、0.003%證監會交易費及0.005%聯交所交易費)。如申請僅獲部分接納，本公司將不計利息退還閣下申請款項的適當部分(包括相關的1%經紀佣金、0.003%證監會交易費及0.005%聯交所交易費)。倘若最終釐定的發售價低於申請時最初支付的每股0.69港元的最高發售價(不包括經紀佣金、證監會交易費及聯交所交易費)，則本公司將不計利息退還閣下多出的申請款項，以及有關的1%經紀佣金、0.003%證監會交易費及0.005%聯交所交易費。所有於退還日期前就該等款項應計的利息，將撥歸本公司所有。退還申請款項(如有)將於二零一一年九月二十八日(星期三)按招股章程所述各種安排進行。在涉及大幅超額認購的特別情況下，本公司及獨家賬簿管理人可酌情決定將公開發售股份的若干小額申請股款支票(成功申請除外)不予以過戶。退還支票將會以劃線註明「只准入抬頭人賬戶」的支票退還閣下。閣下提供的部分香港身份證號碼或護照號碼，可能會印在退還支票(如有)上。上述資料亦會轉交予第三方以便退還。在兌現閣下的退還支票前，閣下的銀行可能會要求核實閣下的香港身份證號碼或護照號碼。倘閣下的香港身份證號碼或護照號碼填寫有誤，或會造成閣下的退還支票兌現延遲或使其失效。本公司將盡力避免在須退還申請款項(在適用情況下)時出現任何不當的延誤。閣下的退還支票將於二零一一年九月二十八日(星期三)寄予本公司(代表閣下)，而本公司將以普通郵遞方式轉寄往本申請表格所示地址或閣下以其他方式通知本公司的地址，郵誤風險概由閣下承擔。

個人資料

個人資料收集聲明

香港法例第486章個人資料(私隱)條例(「條例」)中的主要條文於一九九六年十二月二十日在香港生效，此個人資料收集聲明是向公開發售股份申請人及持有人說明本公司及香港股份過戶登記分處就個人資料及條例而訂制的政策及措施。

1. 收集閣下個人資料的原因

證券申請人或證券的登記持有人在申請證券或把證券轉入其名下或轉讓予他人，或要求香港股份過戶登記分處提供服務時，須不時向本公司及香港股份過戶登記分處提供其最新的正確個人資料。若未能提供所需資料，可能會導致閣下證券的申請被拒絕受理或延誤或令本公司或香港股份過戶登記分處無法進行過戶或在其他方面提供服務，亦可能妨礙或延誤閣下成功申請的公開發售股份的登記或過戶及/或妨礙或延誤寄發閣下應得的股票及/或閣下應得的退還支票。請注意，證券持有人所提供的個人資料如有任何不確，必須即時知會本公司及香港股份過戶登記分處。

2. 資料用途

- 證券持有人的個人資料可以任何方式被採用、持有及/或保存，以作下列用途：
  - 處理閣下的申請及退還支票(如適用)，以及核實是否遵守本申請表格及招股章程所列的條款及申請手續及公佈公開發售股份之分配結果；
  - 使香港及其他地區的所有適用法律及法規獲得遵守；
  - 為證券持有人登記新發行證券或把證券轉入其名下或由其名下轉讓予他人(包括(如適用)以香港中央結算(代理人)有限公司的名義)；
  - 保存或更新本公司證券持有人的名冊；
  - 核對或協助核對簽名或核對或交換其他資料；
  - 確定本公司證券持有人可獲取的利益，例如股息、供股及派派紅股等；
  - 寄發本公司及其附屬公司的公司通訊；
  - 編製統計資料及股東資料；
  - 遵照法律、規則或法規的規定作出披露；
  - 披露有關資料以提出權利索償；及
  - 與上述有關的任何其他附帶或相關用途及/或使本公司及香港股份過戶登記分處可向證券持有人及/或監管機構履行責任及證券持有人不時同意的任何其他用途。

3. 向他人提供個人資料

- 本公司及香港股份過戶登記分處會把有關證券申請人及持有人的個人資料保密，但本公司及香港股份過戶登記分處可能會作出必要的查詢以確定個人資料的準確性，以達到上述任何用途或上述任何一項用途，尤其可能將證券申請人及持有人的個人資料向下列任何及所有人士及實體披露、獲取或提供有關資料(不論在香港或外地)：
- 本公司或其委任的代理，例如財務顧問、收款銀行及海外主要股份登記處；
  - 當申請人要求將證券存入中央結算系統時，香港結算及香港結算代理人就運作中央結算系統方面而言，將使用個人資料；
  - 任何向本公司或香港股份過戶登記分處提供與其業務運作有關的行政、電訊、電腦、付款或其他服務的代理、承辦商或第三方服務供應商；
  - 任何監管或政府機關(包括聯交所及證監會)；及
  - 與證券持有人有業務往來或擬有業務往來的任何其他人士或機構，例如其銀行、律師、會計師等。

4. 查閱及更正個人資料

該條例賦予證券持有人權利查閱本公司及/或香港股份過戶登記分處是否持有其個人資料，並有權索取該等資料副本及更正任何不確的資料。依據該條例，本公司及香港股份過戶登記分處有權就處理任何查閱資料的要求收取合理費用，所有關於查閱資料或更正資料或關於政策及措施及所持資料類別的要求，應向本公司的公司秘書或(視乎情況而定)香港股份過戶登記分處屬下(就該條例而設)的私隱權條例事務主任提出，本公司註冊地址為招股章程「公司資料」一節披露或不時按適用的法例所知會者。

簽署本申請表格，即表示閣下同意上述各項。

申請手續

- 請按照下表計算閣下擬申請認購的公開發售股份數目所應繳的認購申請款項。申請股數至少須為5,000股公開發售股份。申請股數須按照下表載列的數目提出。申請任何其他數目的股份將不予考慮，而任何有關申請可拒絕受理。申請人須繳付最高發售價每股0.69港元，另加1%經紀佣金、0.003%證監會交易費及0.005%聯交所交易費。下表列出申請認購若干公開發售股份數目的應繳股款總額。
- 閣下身為申請人必須按下列指示填妥本申請表格，並於本申請表格之首頁簽署。只按納親筆簽名。
- 每份申請表格必須隨附一張支票或一張銀行本票。
- 支票或銀行本票須緊釘於表格。閣下須以一張支票或一張銀行本票支付根據本申請表格所申請的公開發售股份。如以支票付款，該支票必須：
  - 為港元支票；
  - 從閣下在香港的港元銀行賬戶付款；
  - 支票必須附有賬戶名稱，名稱須預先印在支票上或由付款銀行的任何授權簽署人在支票背書，而且該名稱必須與申請表格上的名稱相同；
  - 註明收款人為「恒生(代理人)有限公司—專業旅運公開發售」；
  - 劃線註明「只准入抬頭人賬戶」；及
  - 不得為期票。
 下列情況將導致閣下的申請不被接納：
  - 支票未能符合所有上述規定；或
  - 支票首次過戶不能兌現。

如以銀行本票付款，該銀行本票必須：

- 為港元本票；
  - 由本港持牌銀行發出，並由發出銀行本票的銀行授權的人士在銀行本票背面簽署核證。閣下的姓名。銀行本票背面的姓名必須與申請表格中的申請人的姓名相同。如屬聯名申請，則在銀行本票背面的姓名必須與名列首位的申請人的姓名相同；
  - 註明銀行本票收款人為「恒生(代理人)有限公司—專業旅運公開發售」；
  - 在銀行本票上劃線註明「只准入抬頭人賬戶」；及
  - 不得為期票。
- 倘閣下的銀行本票未能符合上述所有規定，則閣下的申請可能被拒絕受理。

- 撕下申請表格，對摺一次，然後不遲於二零一一年九月二十日(星期二)下午四時正交回本公司秘書，地址為香港干諾道中18號大昌大廈1樓。
- 申請登記將於二零一一年九月二十一日(星期三)上午十一時四十五分至中午十二時正進行，惟須視乎天氣狀況而定。如下列警告信號在二零一一年九月二十一日(星期三)上午九時正至中午十二時正期間內任何時間在香港發出，將不會登記申請：
  - 八號或以上熱帶氣旋警告信號；或
  - 「黑色」暴雨警告信號
 取而代之，將改為在下一個上午九時正至中午十二時正內任何時間在香港並無發出上述任何一項警告信號的營業日上午十一時四十五分至中午十二時正期間進行認購申請登記。營業日指星期六、星期日或香港公眾假期以外的日子。
- 本公司保留將閣下的一切或任何股款過戶的權利，惟閣下的付款支票或銀行本票將不會於二零一一年九月二十一日(星期三)中午十二時正前過戶。本公司將不會就已付款項發出收據。本公司將保留閣下的申請款項(如屬退還款項，則計至退還支票寄發日期止)的所有應計利息。本公司亦有權將任何股票及/或任何多收的申請款項或退還款項，以待閣下的支票或銀行本票過戶。

可申請認購的公開發售股份數目及應繳款項

申請認購的公開發售股份數目	申請時應繳款項 港元	申請認購的公開發售股份數目	申請時應繳款項 港元	申請認購的公開發售股份數目	申請時應繳款項 港元
5,000	3,484.77	60,000	41,817.31	500,000	348,477.60
10,000	6,969.56	70,000	48,786.87	600,000	418,173.12
15,000	10,454.33	80,000	55,756.42	700,000	487,868.64
20,000	13,939.10	90,000	62,725.97	800,000	557,564.16
25,000	17,423.88	100,000	69,695.52	900,000	627,259.68
30,000	20,908.66	150,000	104,543.29	1,000,000*	696,955.20
35,000	24,393.43	200,000	139,391.04		
40,000	27,878.21	250,000	174,238.81		
45,000	31,362.98	300,000	209,086.56		
50,000	34,847.77	400,000	278,782.08		

\* 閣下最多僅可申請認購1,000,000股公開發售股份