

Please use this form if you want the Hong Kong Offer Shares to be issued in your name 如閣下欲以本身的名義獲發行香港發售股份，請用本表格

NOTE: Unless defined herein, terms and expressions used in this Application Form have the same meanings as defined in the prospectus of CITIC Securities Company Limited (the "Company") dated 27 September, 2011 (the "Prospectus").
附註：除本申請表格所界定者外，本申請表格所用的詞語及措辭與中信證券股份有限公司（「本公司」）於2011年9月27日發出的招股說明書（「招股說明書」）所界定者具有相同涵義。

Staple your
payment
here
請將股款
緊釘在此

Hong Kong Exchanges and Clearing Limited, The Stock Exchange of Hong Kong Limited (the "Hong Kong Stock Exchange") and Hong Kong Securities Clearing Company Limited ("HKSCC") take no responsibility for the contents of this Application Form, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of this Application Form.
香港交易及結算有限公司、香港聯合交易所有限公司（「香港聯交所」）及香港中央結算有限公司（「香港結算」）對本申請表格的內容概不負責，對其準確性或完整性亦不發表任何聲明，並表明不會就本申請表格全部或任何部分內容而產生或因依賴該等內容而引致的任何損失承擔任何責任。
A copy of this Application Form, together with a copy of each of the YELLOW and GREEN Application Forms, the Prospectus and the other documents specified in the paragraph headed "Documents Delivered to the Registrar of Companies" in "Appendix IX — Documents Delivered to the Registrar of Companies in Hong Kong and Available for Inspection" in the Prospectus, have been registered by the Registrar of Companies in Hong Kong as required by Section 342C of the Companies Ordinance (Chapter 32 of the Laws of Hong Kong), The Securities and Futures Commission (the "SFC") and the Registrar of Companies in Hong Kong take no responsibility as to the contents of any of these documents.
本申請表格連同黃色及綠色申請表格、招股說明書各一份及招股說明書附錄九—送呈香港公司註冊處及備查文件（內送呈公司註冊處的文件）一段所列的其他文件，已遵照香港法例第32章（公司條例）第342C條的規定送呈香港公司註冊處登記。證券及期貨事務監察委員會（「證監會」）及香港公司註冊處對任何此等文件的內容概不負責。
The information contained in this Application Form is not for publication, distribution or release, directly or indirectly, in or into the United States (including its territories and dependencies, any State of the United States and the District of Columbia). These materials do not constitute or form a part of any offer or solicitation to purchase or subscribe for securities in the United States. The H Shares mentioned herein have not been, and will not be, registered under the United States Securities Act of 1933, as amended (the "U.S. Securities Act").
本申請表格所載信息，不會或向美國（包括其領土及屬地、美國任何州份及哥倫比亞特區）境內直接或間接刊發、分發或發佈。於美國，該等資料並不構成或認購證券的任何要約或邀請的一部分。本申請表格所述H股並無及將不會根據1933年（美國證券法）（經修訂）（「美國證券法」）登記。
The H Shares may not be offered or sold in the United States except pursuant to registration or an exemption from the registration requirements of the Securities Act. No public offering of the securities will be made in the United States.
除非已根據（證券法）進行登記或已根據（證券法）的登記規定獲得豁免，否則將不可於美國發售或出售H股，亦將不會於美國進行證券的公開發售。
Nothing in the Application Form or the Prospectus constitutes an offer to sell or the solicitation of an offer to buy nor shall there be any sale of Hong Kong Offer Shares in any jurisdiction in which such offer, solicitation or application or registration is unlawful.
申請表格或招股說明書的內容概不構成於提出出售、要約購買或出售任何香港發售股份即屬違法的任何司法權區內作出有關提出或要約，亦不得在有關司法權區出售香港發售股份。



中信證券股份有限公司

CITIC Securities Company Limited

(a joint stock limited company incorporated in the People's Republic of China with limited liability)
(於中華人民共和國註冊成立的股份有限公司)

GLOBAL OFFERING

Number of Offer Shares under the Global Offering : 995,300,000 H Shares (subject to adjustment and the Over-allotment Option)
Number of Hong Kong Offer Shares : 49,765,000 H Shares (subject to adjustment)
Number of International Offer Shares : 945,535,000 H Shares (subject to adjustment and the Over-allotment Option)
Maximum Offer Price : HK\$15.20 per H Share, plus brokerage of 1%, SFC transaction levy of 0.003%, and Hong Kong Stock Exchange trading fee of 0.005% (payable in full on application in Hong Kong dollars and subject to refund on final pricing)
Nominal Value : RMB1.00 per H Share
Stock Code : 6030

全球發售

全球發售的發售股份數目 : 995,300,000股H股（可予調整及視乎超額配售選擇權的行使情況而定）
香港發售股份數目 : 49,765,000股H股（可予調整）
國際發售股份數目 : 945,535,000股H股（可予調整及視乎超額配售選擇權的行使情況而定）
最高發行價 : 每股H股15.20港元（須於申請時以港元繳足，可視乎最終定價退還），另加1%經紀佣金、0.003%證監會交易費及0.005%香港聯交所交易費
面值 : 每股H股人民幣1.00元
股份代號 : 6030

Application Form 申請表格

Applications will be accepted until 12:00 noon on Tuesday, 27 September, 2011.
You must read the conditions and instructions attached to this Application Form.
To be valid, you must complete all applicable parts of this Application Form.
Please write clearly in ink.

截止接受申請時間為
2011年9月27日（星期二）中午十二時正。
閣下必須細閱本申請表格所附的條件及指示。
本申請表格各適用部分必須全部清楚地
以墨水筆填寫，方為有效。

To: CITIC Securities Company Limited
The Hong Kong Underwriters

I/We:

- apply for the number of Hong Kong Offer Shares set out below, on the terms and conditions of the Prospectus and this Application Form, and subject to the Articles of Association;
- enclose payment in full for the Hong Kong Offer Shares applied for, including 1% brokerage, 0.003% SFC transaction levy and 0.005% Hong Kong Stock Exchange trading fee;
- undertake and agree to accept the Hong Kong Offer Shares applied for, or any lesser number allotted to me/us in this application;
- declare that this is the only application made and the only application intended by me/us to be made whether on a WHITE or YELLOW Application Form or by giving electronic application instructions to HKSCC or to the White Form eIPO Service Provider under the White Form eIPO service (www.eipo.com.hk) to benefit me/us or the person for whose benefit I am/we are applying;
- undertake and confirm that I/we and the person for whose benefit I am/we are applying have not applied for, taken up or indicated an interest in, or received or been placed or allocated (including conditionally and/or provisionally) and will not apply for, take up or indicate an interest in any International Offer Shares under the International Offering, nor otherwise participate in the International Offering;
- understand that this declaration and representation will be relied upon by the Company, the Sole Global Coordinator, the Joint Bookrunners and the Underwriters in deciding whether or not to make any allotment of Hong Kong Offer Shares in response to this application;
- authorise the Company to place my/our name(s) on the register of members of the Company, as the holder(s) of any Hong Kong Offer Shares to be allotted to me/us, and (subject to the terms and conditions set out on the pages attached to this Application Form) to send any H Share certificate(s) and/or any refund cheque(s) (where applicable) by ordinary mail at my/our own risk to the address stated on this Application Form except where I/we have applied for 1,000,000 or more Hong Kong Offer Shares and have indicated on this Application Form that I/we wish to collect any H Share certificate(s) and/or any refund cheque(s) (where applicable) in person in accordance with the procedures prescribed in this Application Form and the Prospectus;
- request that any refund cheque(s) be made payable to me or, in the case of joint applicants, to the first-named applicant in this Application Form;
- have read the terms and conditions and application procedures set out on the pages attached to this Application Form and in the Prospectus and agree to be bound by them;
- represent, warrant and undertake that I am/each of us is, and each of the persons for whose benefit I am/we are applying are neither U.S. person(s) nor a person inside the United States (both as defined in Regulation S under the U.S. Securities Act), when completing and submitting this Application Form, or I am/each of us, and each of the persons for whose benefit I am/we are applying is a person described in paragraph (b)(3) of Rule 902 of Regulation S under the Securities Act and the allotment of or application for or indication of an interest in any Hong Kong Offer Shares to me/us or for whose benefit this application is made would not require the Company to comply with any requirements under any law or regulation (whether or not having the force of law) of any territory outside Hong Kong; and
- agree that this application, any acceptance of it and the resulting contract, will be governed by and construed in accordance with the laws of Hong Kong.

致： 中信證券股份有限公司
香港承銷商

本人/我們：

- 按照招股說明書及本申請表格的條款及條件並在公司章程所載的各項規限下，申請以下數目的香港發售股份；
- 夾附申請香港發售股份所需的全數付款（包括1%經紀佣金、0.003%證監會交易費及0.005%香港聯交所交易費）；
- 承諾及同意接納本人/我們根據本申請表格所申請的香港發售股份，或本人/我們獲配發的任何較少數目的香港發售股份；
- 聲明是向申請為本人/我們的利益，或本人/我們為其利益提出申請的人士的利益以白色或黃色申請表格或向香港結算或根據白表eIPO服務（www.eipo.com.hk）向白表eIPO服務供應商發出電子認購指示所作出及擬作出的唯一申請；
- 承諾及確認本人/我們及本人/我們為其利益而提出申請的人士並無申請、接納或表示有意認購或收取或獲配或分配（包括有條件及/或暫時性）亦不會申請、接納或表示有意認購國際發售的任何國際發售股份或以其他方式參與國際發售；
- 明白 貴公司、獨家全球協調人、聯席承銷商及承銷商將根據本聲明及條件，以決定是否接納任何香港發售股份；
- 授權 貴公司將本人/我們的姓名/名稱列入 貴公司股東名冊內，作為任何將配發予本人/我們的香港發售股份的持有人，並（在符合本申請表格所附的條款及條件的情況下）按本申請表格上所示地址以普通郵遞方式寄發任何H股股票及/或任何退款支票（如適用），郵費歸我/我們自行承擔（除非本人/我們申請1,000,000股或以上的香港發售股份，並已於本申請表格上指示申請為本人/我們的利益，或本人/我們為其利益提出申請的人士的利益以白色或黃色申請表格或向香港結算或根據白表eIPO服務（www.eipo.com.hk）向白表eIPO服務供應商發出電子認購指示所作出及擬作出的唯一申請）；
- 要求任何退款支票以英文填寫並寄交以下地址或向香港結算或向白表eIPO服務（www.eipo.com.hk）提出申請的人士；
- 已細閱本申請表格所附的條款及條件及申請程序，並同意受其約束；
- 聲明、保證及承諾本人/我們中的任何人及本人/我們為其利益而提出申請的每名人士在填寫及遞交本申請表格時既非美國人士，亦非身居美國境內的人士（兩者均定義見（美國證券法）（規則902）），或本人/我們中的任何人及本人/我們為其利益而提出申請的每名人士是（證券法）（規則902）（b）（3）段所述人士，及本人/我們或本人/我們為其利益而提出申請的人士獲配發或申請香港發售股份不會引致 貴公司須遵從香港以外任何地區的任何法律或法規的任何規定（不論是是否具法律效力）；及
- 同意本申請、任何對本申請的接納以及因此訂立的合同，將受香港法例規管及按其詮釋。

Signed by (all) applicant(s) (all joint applicants must sign):
由（所有）申請人簽署（所有聯名申請人必須簽署）：

Date: 日期 :/...../.....
日 月 年

Warning:

- It is important that you read the terms and conditions and application procedures overleaf.
- You must sign this Application Form in writing (and not by way of personal chop), otherwise this application is liable to be rejected.
- All applicable boxes in this Application Form must be completed, otherwise the application is liable to be rejected.
- It is important that you follow the application procedures on the overleaf, otherwise the Company reserves the right to reject the application.
- You must complete this application in English unless as stated otherwise, otherwise the application is liable to be rejected.
- Only one application may be made for the benefit of any person on a WHITE or YELLOW Application Form or by way of giving electronic application instructions to HKSCC and/or to the White Form eIPO Service Provider under the White Form eIPO service (www.eipo.com.hk). Multiple or suspected multiple applications on WHITE and/or YELLOW Application Forms and/or by way of giving electronic application instructions to HKSCC or to the White Form eIPO Service Provider under the White Form eIPO service (www.eipo.com.hk), applications made by one applicant on either a WHITE or YELLOW Application Form or by way of giving electronic application instructions to HKSCC or to the White Form eIPO Service Provider under the White Form eIPO service (www.eipo.com.hk) for more than 24,882,500 Hong Kong Offer Shares (being 50% of the Offer Shares initially being offered for public subscription under the Hong Kong Public Offering) and applications where cheques or banker's cashier orders are dishonoured upon first presentation are liable to be rejected.
- You may be prosecuted if you make a false declaration.

警告：

- 閣下必須細閱背頁的條款及條件及申請程序。
- 閣下必須以書面方式（不得以個人印章方式）簽署本申請表格，否則本申請會被拒絕受理。
- 本申請表格內所有適用空格均必須填妥，否則申請會被拒絕受理。
- 閣下必須遵守背頁的申請程序，否則本公司保留拒絕受理有關申請的權利。
- 閣下必須以英文填妥本申請（除非另有指明外），否則申請會被拒絕受理。
- 僅限以白色或黃色申請表格或向香港結算及/或根據白表eIPO服務（www.eipo.com.hk）向白表eIPO服務供應商發出電子認購指示為任何人士的利益作出一次申請。以白色及/或黃色申請表格及/或向香港結算或根據白表eIPO服務（www.eipo.com.hk）向白表eIPO服務供應商發出電子認購指示作出的重複或疑屬重複申請，由一名申請人以白色或黃色申請表格或向香港結算或根據白表eIPO服務（www.eipo.com.hk）向白表eIPO服務供應商發出電子認購指示提出認購超過24,882,500股香港發售股份（即根據香港公開發售初步提呈可供公眾認購發售股份的50%）的申請，及支票或銀行本票於首次過戶時不獲兌現的申請，均會被拒絕受理。
- 閣下如作出虛假聲明，可能會被檢控。

For Broker use 此欄供經紀填寫

Lodged by 申請由以下經紀遞交

Broker No. 經紀號碼				
Broker's Chop 經紀印章				

Please use this form if you want the Hong Kong Offer Shares to be issued in your name 如閣下欲以本身的名義獲發行香港發售股份，請用本表格

Number of Hong Kong Offer Shares applied for, not to exceed 24,882,500 Hong Kong Offer Shares being 50% of the Hong Kong Offer Shares initially available for subscription under the Hong Kong Public Offering
申請香港發售股份數目(不得超過24,882,500股香港發售股份，即香港公開發售項下初步提呈可供認購的香港發售股份的50%)

Cheque/banker's cashier order number
支票/銀行本票號碼

Total amount of payment
付款總額

HK\$ 港元

Name of bank on which cheque/banker's cashier order is drawn*
支票/銀行本票的付款銀行名稱*

* Cheque and banker's cashier order should be crossed "Account Payee Only" and made payable to "HSBC Nominees (Hong Kong) Limited — CITIC Securities Public Offer".
* 支票及銀行本票須劃線註明「只准存入抬頭人賬戶」，並須註明抬頭人為「滙豐代理人(香港)有限公司—中信証券公開發售」。

To be completed in BLOCK letters in English in ink, except as stated otherwise. Joint applicants should give the address of the first-named applicant only.
除另有說明外，請用墨水筆以英文正楷填寫。聯名申請人只須填寫排名首位申請人的地址。

Your name (in English)
英文姓名/名稱

Family name or company name 姓氏或公司名稱

Forename(s) 名字

Your name (in Chinese)
中文姓名/名稱

Family name or company name 姓氏或公司名稱

Forename(s) 名字

Your occupation
(in English)
職業(以英文填寫)

Your Hong Kong identity card No./
Passport No./
Hong Kong business registration No.**
(Please delete as appropriate)
閣下的香港身份證號碼/護照號碼/
香港商業登記號碼**
(請刪除不適用者)

Names of all other
joint applicants
(in English) (if any)
所有其他聯名申請人的
英文姓名/名稱(如有)

(1)

(2)

(3)

Hong Kong identity card No./Passport No./
Hong Kong business registration
No. of all other joint applicants**
(Please delete as appropriate)
所有其他聯名申請人的
香港身份證號碼/護照號碼/
香港商業登記號碼**
(請刪除不適用者)

(1)

(2)

(3)

Your address (in English)
(joint applicants should give
address and telephone number
of the first-named applicant
only) Only an address in
Hong Kong will be accepted
地址(以英文填寫)(聯名
申請人只須填寫排名首位
申請人的地址及電話號碼)
只接受香港地址

Telephone No. 電話號碼

For nominees: Please provide an account number or identification code for each (joint) beneficial owner(s).
由代名人遞交：請填寫各(聯名)受益擁有人的賬戶號碼或識別編碼。

If you are a nominee and you do not complete this section, this application will be treated as being made for your benefit.
如閣下為代名人，而並無填寫本節，則本申請將被視為閣下本身利益提出。

** (a) For individuals, you must provide your Hong Kong identity card number or passport number. If you hold a Hong Kong identity card, please provide your Hong Kong identity card number. If you do not hold a Hong Kong identity card, please provide your passport number. For a body corporate, please provide your Hong Kong business registration number. Such Hong Kong identity card number/passport number/Hong Kong business registration number will be used for checking the validity of Application Forms and for processing the application for H Shares and such data would be transferred to a third party for the accomplishment of such purposes. All joint applicants must give (if they are individuals) their Hong Kong identity card numbers or, where applicable, passport numbers, or (if they are bodies corporate) their Hong Kong business registration numbers.
如屬個人人士，閣下必須填寫閣下的香港身份證號碼或護照號碼。如閣下持有香港身份證，請填寫香港身份證號碼；否則，請填寫護照號碼。如屬法人團體，請填寫香港商業登記號碼。有關香港身份證號碼/護照號碼/香港商業登記號碼將用於核實申請表格的有效性及處理H股的申請，為此，該等資料將轉交予第三方。所有聯名申請人必須提供(如屬個人人士)其香港身份證號碼或(如適用)護照號碼或(如屬法人團體)其香港商業登記號碼。

(b) Part of your Hong Kong identity card number/passport number or, if you are joint applicants, part of the Hong Kong identity card number/passport number of the first-named applicant, provided by you, may be printed on your refund cheque (if any). Such data would also be transferred to a third party for refund purpose. Your banker may require verification of your Hong Kong identity card number/passport number before encashment of your refund cheque. Inaccurate completion of your Hong Kong identity card number/passport number may lead to delay in encashment of or may invalidate your refund cheque.
閣下所提供的香港身份證號碼/護照號碼的一部分，或(如屬聯名申請人)排名首位申請人的香港身份證號碼/護照號碼的一部分，或會列印在退款支票(如有)上。有關資料亦會轉交予第三方作退款用途。閣下將退款支票兌現之前，銀行或會要求查證閣下的香港身份證號碼/護照號碼。未有準確填寫閣下的香港身份證號碼/護照號碼，或會導致退款支票延遲兌現或退款支票無效。

Applicants who have applied for 1,000,000 or more Hong Kong Offer Shares and wish to collect H Share certificate(s) and/or refund cheque(s) (where relevant), in person from the Company's H Share Registrar, Computershare Hong Kong Investor Services Limited, at Shops 1712-1716, 17/F, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong on the date for dispatch/collection of H Share certificate(s)/refund cheque(s) (where relevant), which is expected to be on Tuesday, 4 October 2011, or such other date notified by the Company in the newspapers as the date of dispatch/collection of H Share certificates/refund cheques, should mark "v" in the box on the left. Please refer to the section entitled "How to Apply for the Hong Kong Offer Shares — Dispatch/Collection of H Share Certificates and Refunds Monies" in the Prospectus for more information.
凡申請1,000,000股或以上香港發售股份，並擬親身於發送/領取H股股票/退款支票(如相關)當日(預計為2011年10月4日(星期二))或本公司在報章上公佈的發送/領取H股股票/退款支票的其他日期前往本公司的H股證券登記處香港中央證券登記有限公司(地址為香港灣仔皇后大道東183號合和中心17樓1712-1716室)領取H股股票及/或退款支票(如相關)的申請人，請在左方空格內填上「v」。有關詳情請參閱招股說明書「如何申請香港發售股份—發送/領取H股股票及退還股款」一節。

ADDRESS LABEL 地址標貼

Please repeat your name(s) and address as set out above in BLOCK letters
請用正楷字母填寫上表所示姓名/名稱及地址

Name(s) 姓名/名稱
Address 地址

For Bank use 此欄供銀行填寫

Please use this form if you want the Hong Kong Offer Shares to be issued in your name

中信 中信証券股份有限公司
CITIC Securities Company Limited

(a joint stock limited company incorporated in the People's Republic of China with limited liability)

GLOBAL OFFERING

Conditions of your application

Unless otherwise specified, the terms used in these conditions have the same meaning ascribed thereto in the Prospectus.

A. Who can apply

- 1. You, the applicant(s), and any person(s) for whose benefit you are applying, must be 18 years of age or older and must have a Hong Kong address.
2. If you are a firm, the application must be in the names of the individual members, not the firm's name.
3. If you are a body corporate, the Application Form must be signed by a duly authorised officer, who must state his or her representative capacity.
4. The number of joint applications may not exceed four.
5. Save under the circumstances permitted by the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules"), you cannot apply for any Hong Kong Offer Shares if you are or any person(s) for whose benefit you are applying is/are:
- an existing beneficial owner of Shares in the Company or any of its subsidiaries;
- the chief executive, a Director or a Supervisor of the Company or any of its subsidiaries;
- an associate (as defined in the Listing Rules) of any of the above;
- a Connected Person (as defined in the Listing Rules) of the Company or a person who will become a Connected Person immediately upon completion of the Global Offering;
- a person who has been allocated or will receive an International Offer Share or otherwise participated in the International Offering or indicated an interest for the International Offer Shares;
- a United States person (as defined in Regulation S under the U.S. Securities Act), or a legal or natural person (except qualified domestic institutional investors) of the People's Republic of China (other than Hong Kong, Macau and Taiwan);
- a person inside the United States (as defined in Regulation S under the Securities Act) when completing and submitting this Application Form and you are not a person described in paragraph (b)(3) of Rule 902 of Regulation S under the U.S. Securities Act; or
- a person who does not have a Hong Kong address.

B. If you are a nominee

- You may make more than one application for the Hong Kong Offer Shares if and only if you are a nominee, in which case you may make an application as a nominee by: (i) giving electronic application instructions to HKSCCC via CCASS (if you are a CCASS Participant) or (ii) using a WHITE or YELLOW Application Form, and lodge more than one application in your own name if each application is made on behalf of different beneficial owners.

In the box on this Application Form marked "For nominees", you must include:

- an account number;
- some other identification code
- for each beneficial owner, in the case of joint beneficial owners, for each such beneficial owner. If you do not include this information, the application will be treated as being made for your own benefit. As a nominee, you are deemed to have warranted that you are duly authorised to sign this Application Form on behalf of the relevant beneficial owner and agreed to disclose personal data relating to such beneficial owner on the terms set out in section F and the section entitled "Personal Data" below.

C. Lodge only one application for your benefit (for you and any of your joint applicant)

- Multiple applications or suspected multiple applications will be rejected. Except where you are a nominee and provide the information required to be provided in your application, all of your applications (including the part of the application made by HKSCCC Nominees Limited ("HKSCCC Nominees") acting on electronic application instructions) will be rejected as multiple applications if you, or you and joint applicant(s) together:
- make more than one application (whether individually or jointly) on a WHITE or YELLOW Application Form or by giving electronic application instructions to HKSCCC via CCASS (if you are a CCASS Investor Participant or applying through a CCASS Clearing Participant or Custodian Participant) or to the designated White Form eIPO Service Provider via the White Form eIPO service (www.eipo.com.hk); or
- apply on one WHITE or YELLOW Application Form and give electronic application instructions to HKSCCC via CCASS (if you are a CCASS Investor Participant or applying through a CCASS Clearing Participant or Custodian Participant) or to the designated White Form eIPO Service Provider via the White Form eIPO service (www.eipo.com.hk); or
- apply on one WHITE or YELLOW Application Form (whether individually or jointly) or by giving electronic application instructions to HKSCCC via CCASS (if you are a CCASS Investor Participant or applying through a CCASS Clearing Participant or Custodian Participant) or to the designated White Form eIPO Service Provider via the White Form eIPO service (www.eipo.com.hk) for more than 50% of the H Shares (i.e. 24,882,500 H Shares) initially being offered for public subscription under the Hong Kong Public Offering; or
- have applied for or taken up, or indicated an interest in, or have been or will be placed (including conditionally and/or provisionally) International Offer Shares or otherwise participated in the International Offering.

Save as referred to above, all of your applications will also be rejected as multiple applications if more than one application is made for your benefit (including the part of the application made by HKSCCC Nominees acting on electronic application instructions). If an application is made by an unlisted company and

- the principal business of that company is dealing in securities; and
- you exercise statutory control over that company,
then the application will be treated as being made for your benefit.

Unlisted company means a company with no equity securities listed on the Hong Kong Stock Exchange.

Statutory control in relation to a company means you:

- control the composition of the board of directors of a company; or
- control more than half of the voting power of a company; or
- hold more than half of the issued share capital of a company (not counting any part of it which carries no right to participate beyond a specified amount in a distribution of either profits or capital).

D. Allocation of Hong Kong Offer Shares - Pools A and B

The 49,765,000 Hong Kong Offer Shares initially being offered for subscription under the Hong Kong Public Offering (subject to any adjustment in the number of Hong Kong Offer Shares allocated between the Hong Kong Public Offering and the International Offering) will be divided into two pools for allocation purposes: 24,882,500 H Shares in Pool A and 24,882,500 H Shares in Pool B. The Hong Kong Offer Shares in Pool A will be allocated on an equitable basis to successful applicants who have applied for Hong Kong Offer Shares with a total subscription amount (excluding 1% brokerage, 0.003% SFC transaction levy and 0.005% Hong Kong Stock Exchange trading fee) of HK\$5,000,000 or less. The Hong Kong Offer Shares in Pool B will be allocated on an equitable basis to successful applicants who have applied for Hong Kong Offer Shares with a total subscription amount (excluding 1% brokerage, 0.003% SFC transaction levy and 0.005% Hong Kong Stock Exchange trading fee) of more than HK\$5,000,000 and up to the total value of Pool B. You should be aware that applications in Pool A and applications in Pool B are likely to receive different allocation ratios. If Hong Kong Offer Shares in one pool (but not both pools) are under-subscribed, the surplus Hong Kong Offer Shares in that pool will be transferred to the other pool to satisfy demand in that other pool and be allocated accordingly. You can only receive an allocation of Hong Kong Offer Shares from either Pool A or Pool B but not from both pools. Multiple or suspected multiple applications for more than 24,882,500 Hong Kong Offer Shares are liable to be rejected. Allocation of Hong Kong Offer Shares to investors under the Hong Kong Public Offering, both in relation to Pool A and Pool B, will be based solely on the level of valid applications received under the Hong Kong Public Offering. The basis of allocation in each pool may vary, depending on the number of Hong Kong Offer Shares validly applied for by applicants, although the allocation of Hong Kong Offer Shares could, where appropriate, consist of balloting, which would mean that some applicants may receive higher allocation than others who have applied for the same number of Hong Kong Offer Shares, and those applicants who are not successful in the balloting may not receive any Hong Kong Offer Shares.

E. Supplemental information

If any supplement to the Prospectus is issued, applicant(s) who have already submitted an application may or may not (depending on the information contained in the supplement) be notified that they can withdraw their applications. If applicant(s) have not been so notified, or if applicant(s) have been notified but have not withdrawn their applications in accordance with the procedure to be notified, all applications that have been submitted in accordance with the information set out above and below, an application once made is irrevocable and applicant(s) shall be deemed to have applied on the basis of the Prospectus as supplemented.

F. Effect of completing and submitting this Application Form

By completing and submitting this Application Form, you (and if you are joint applicants, each of you jointly and severally) for yourself or as agent or nominee and on behalf of each person for whom you are acting as agent or nominee:

- instruct and authorise the Company and the Joint Bookrunners, their respective agents or nominees) to execute any transfer forms, contracts, notes or other documents on your behalf and to do on your behalf all other things necessary to effect registration of any Hong Kong Offer Shares allotted to you in your name(s) as required by the Articles of Association and otherwise to give effect to the arrangements described in the Prospectus and this Application Form;
- undertake to sign all documents and to do all things necessary to enable you to be registered as the holder of the Hong Kong Offer Shares allotted to you, and as required by the Articles of Association;
- confirm that you have received and/or read a copy of the Prospectus and have only relied on the information and representations contained in the Prospectus in making your application; and will not rely on any other information or representations save as set out in any supplement to the Prospectus;
- agree that the Company, the Joint Sponsors, the Sole Global Coordinator, the Joint Bookrunners, the Joint International Coordinators, the Joint Lead Managers, the Underwriters and any of their respective directors, officers, employees, partners, advisers and agents and any other parties involved in the Global Offering are liable only for the information and representations contained in the Prospectus, the Application Forms and any supplement to the Prospectus;
- agree (without prejudice to any other rights which you may have) that once your application has been accepted, you may not rescind it because of an innocent misrepresentation and you will not revoke it other than as provided in the Prospectus;
- if the application is made for your own benefit) warrant that the application is the only application which will be made for your benefit on a WHITE or YELLOW Application Form or by giving electronic application instructions to HKSCCC via CCASS or to the designated White Form eIPO Service Provider via the White Form eIPO service (www.eipo.com.hk);
- (if the application is made by an agent on your behalf) warrant that you have validly and irrevocably conferred on your agent all necessary power and authority to make this application;
- (if you are an agent for another person) warrant that reasonable enquiries have been made of the beneficial owner that this is the only application which will be or has been made for the benefit of that other person on a WHITE or YELLOW Application Form or by giving electronic application instructions to HKSCCC via CCASS or to the designated White Form eIPO Service Provider via the White Form eIPO service (www.eipo.com.hk); and that you are duly authorised to sign this Application Form as that other person's agent;
- undertake and confirm that you (if the application is made for your benefit) or the person(s) for whose benefit you have made the application have not applied for or taken up, or indicated an interest in or received or been placed or allocated (including conditionally and/or provisionally), and will not apply for or take up or indicate any interest in any International Offer Shares under the International Offering, nor otherwise have participated or will participate in the International Offering;
- warrant the truth and accuracy of the information that you are providing in your application;
- agree to disclose to the Company, the H Share Registrar, the receiving banks, the Sole Global Coordinator, the Joint Bookrunners, the Joint International Coordinators, the Joint Lead Managers and the Underwriters and their respective advisers and agents any personal data or other information which they require about you or the person(s) for whose benefit you have made this application;
- agree that your application, any acceptance of it and the resulting contract will be governed by and construed in accordance with the laws of Hong Kong;
- undertake and agree to accept the Hong Kong Offer Shares applied for, or any lesser number allocated to you under this application;
- authorise the Company to place your name(s) on the register of members of the Company as the holder(s) of any Hong Kong Offer Shares allotted to you, and your name(s) or its agents to send any H Share certificate(s) and/or any refund cheque(s) (where applicable) to you or (in case of joint applicants) the first-named applicant in the Application Form by ordinary post at your own risk and to the address stated in the Application Form for use of the designated White Form eIPO service provider under the White Form eIPO service; and have indicated in your Application Form that you will collect your H Share certificate(s) and refund cheque(s) (where applicable) in person, you can collect your H Share certificate(s) and/or refund cheque(s) (where applicable) in person between 9:00 a.m. and 1:00 p.m. on Tuesday, 4 October 2011 or such other date as notified by the Company in the South China Morning Post (in English) and the Hong Kong Economic Times (in Chinese) as the date of dispatch/collection of H Share certificate(s)-Refund payment instructions/refund cheques from Computershare Hong Kong Investor Services Limited;

- understand that these declarations and representations will be relied upon by the Company, the Sole Global Coordinator, the Joint Bookrunners, the Joint International Coordinators, and the Joint Lead Managers in deciding whether or not to allocate any Hong Kong Offer Shares in response to your application and that you may be prosecuted for making a false declaration;
- if the laws of any place outside Hong Kong are applicable to your application, you agree and warrant that you have complied with all such laws and none of the Company, the Joint Sponsors, the Sole Global Coordinator, the Joint Bookrunners, the Joint International Coordinators, the Joint Lead Managers, the Underwriters and the other parties involved in the Global Offering nor any of their respective officers or advisers will infringe any laws outside Hong Kong as a result of the acceptance of your offer to purchase, or any actions arising from your rights and obligations under the terms and conditions contained in the Prospectus;
- agree with the Company, for itself and for the benefit of each Shareholder of the Company, and so that the Company will be deemed by its acceptance in whole or in part of the application, including applications made by HKSCCC Nominees, to have agreed for itself and on behalf of each Shareholder of the Company, to observe and comply with the PRC Company Law, the Hong Kong Companies Ordinance, the Special Regulations, and the Articles of Association;
- agree with the Company, each Shareholder, Director, Supervisor, manager and other senior officer of the Company, and the Company (acting for itself and for each Director, Supervisor, manager and other senior officer) agrees with each Shareholder of the Company, to refer all differences and claims arising from the Articles of Association or any rights or obligations conferred or imposed by the PRC Company Law or other relevant laws and administrative regulations concerning its affairs to arbitration in accordance with the Articles of Association, and any reference to arbitration shall be deemed to authorise the arbitration tribunal to conduct hearings in open session and to publish its award, which arbitration shall be final and conclusive;
- agree that the Company and each Shareholder of the Company that H Shares in the Company are freely transferable by the holder thereof;
- authorise the Company to enter into a contract on behalf of you with each of the Directors, Supervisors and officers of the Company whereby each such Director, Supervisor and officer undertakes to observe and comply with his obligations to Shareholders as stipulated in the Articles of Association;
- represent and warrant that you understand the H Shares have not been and will not be registered under the U.S. Securities Act and you are outside the United States (as defined in Regulation S under the U.S. Securities Act) when completing the Application Form or a person described in paragraph (b)(3) of Rule 902 of Regulation S under the U.S. Securities Act;
- confirm that you understand entirely that your registered share capital comprises A Shares and H Shares and that holders of the H Shares share in the dividends and other distributions of the Company as to the difference, due to the listing requirements of the stock exchange where the Shares are listed; and
- confirm that you agree to be bound by the terms and conditions and application procedures set out in the Prospectus and this Application Form.

The Company, the Joint Sponsors, the Sole Global Coordinator, the Joint Bookrunners, the Joint International Coordinators, the Joint Lead Managers, the Underwriters, other parties involved in the Global Offering and their respective directors, officers, employees, partners, agents and advisers are entitled to rely on any warranty, representation or declaration made by you in this application. In the event of the application being made by joint applicants, all the warranties, representations, declarations and obligations expressed to be made, given or assumed by or imposed on the joint applicant(s) shall be deemed to have been made, given and assumed by and imposed on the applicants jointly and severally.

G. Power of attorney

If your application is made through a duly authorised attorney under a valid power of attorney, the Company and the Joint Bookrunners (or their respective agents and offices) may accept your application on your behalf, and subject to any conditions any of them may think fit, including production of a copy of the authority of your attorney. The Company and the Joint Bookrunners in their capacity as agents for the Company have full discretion to reject or accept any application, in full or in part, without assigning any reason.

H. Determination of Offer Price

The Offer Price is expected to be fixed by agreement between the Joint Representatives (for themselves and on behalf of the Underwriters) and the Company on or around Wednesday, 28 September 2011 and in any event, not later than Tuesday, 4 October, 2011. Applicants for Hong Kong Offer Shares are required to pay, on application, the maximum offer price of HK\$15.20 for each Hong Kong Offer Share together with 1% brokerage, 0.003% SFC transaction levy and 0.005% Hong Kong Stock Exchange trading fee, subject to refund of any resulting surplus application monies to successful applicants, without interest. The offer price shall be lower than HK\$15.20. The fixed offer price will be announced on Tuesday, 4 October 2011 in the South China Morning Post (in English) and the Hong Kong Economic Times (in Chinese) and on the website of the Hong Kong Stock Exchange at www.hkexnews.hk and the Company's website at www.cs.citic.com. The Sole Global Coordinator (for itself and on behalf of the Underwriters and with the Company's consent) may reduce the number of Offer Shares and/or the indicative offer price range below that stated in the Prospectus (which is HK\$12.84 to HK\$15.20 per H Share) at any time prior to the closing of the last day for lodging applications under the Hong Kong Public Offering. In such a case, a notice of the reduction in the number of Offer Shares and/or the indicative offer price range will be published in the South China Morning Post (in English) and the Hong Kong Economic Times (in Chinese) and on the website of the Hong Kong Stock Exchange at www.hkexnews.hk and the Company's website at www.cs.citic.com no later than the morning of the day which is the last day for lodging applications under the Hong Kong Public Offering. Applicants should have regard to the possibility that any announcement of a reduction in the number of Offer Shares and/or the indicative offer price will not be made until the day before the Offer Price is not agreed between the Company and the Joint Representatives (for themselves and on behalf of the Underwriters) or before Tuesday, 4 October, 2011, the Hong Kong Public Offering and International Offering will not proceed.

Allotment of Hong Kong Offer Shares

The application monies for the Hong Kong Offer Shares will not be processed and no allocation of any such H Shares will be made until after the closing of the application lists.

The Company expects to announce the Offer Price on or before Tuesday, 4 October, 2011, whereas the general level of indication of interest in the International Offering and the basis of allotment and the level of applications under the Hong Kong Public Offering are expected to be published on or before Tuesday, 4 October, 2011 in the South China Morning Post (in English) and the Hong Kong Economic Times (in Chinese) and on the website of the Hong Kong Stock Exchange at www.hkexnews.hk and the Company's website at www.cs.citic.com. The results of allotment and the Hong Kong identity card/passport/Hong Kong business registration numbers of successful applicants under the Hong Kong Public Offering will be available in a manner described in the paragraph headed "Dispatch/Collection of H Share Certificates and Refunds Monies" in the section entitled "How to Apply for the Hong Kong Offer Shares" in the Prospectus.

If your application for Hong Kong Offer Shares is successful (in whole or in part)

If you have applied for 1,000,000 Hong Kong Offer Shares or more and have indicated on your Application Form that you wish to collect your H Share certificate(s) (where applicable), you may collect them in person from:

Computershare Hong Kong Investor Services Limited
Shops 1712-1716, Hopewell Centre
183 Queen's Road East, Wanchai, Hong Kong

between 9:00 a.m. and 1:00 p.m. on the date notified by the Company in the newspapers as the date of dispatch of H Share certificate(s). This is expected to be Tuesday, 4 October, 2011.

If you are an individual, you must not authorise any other person to make collection on your behalf. You must produce evidence of identity (which must be acceptable to Computershare Hong Kong Investor Services Limited). If you are a corporate applicant, you must attend by your authorised representative bearing evidence of identity of your corporation stamped with your corporation's chop. Such authorised representative must produce, at the time of collection, evidence of identity acceptable to Computershare Hong Kong Investor Services Limited. If you do not collect your H Share certificate(s) personally within the time period specified for collection, they will be dispatched to you by ordinary post to the address as specified on this Application Form at your own risk.

If you are applying for Hong Kong Offer Shares or if you have applied for 1,000,000 or more Hong Kong Offer Shares but have not indicated on your Application Form that you wish to collect your H Share certificate(s) in person, then your H Share certificate(s) will be sent to the addressee on this Application Form on the date of dispatch, which is expected to be on Tuesday, 4 October, 2011, by ordinary post and at your own risk. H Share certificates will only become valid certificates of title provided that the Hong Kong Public Offering has become unconditional and not having been terminated in accordance with the right of termination described in the paragraph headed "Underwriting Arrangements and Expenses - Hong Kong Public Offering - Grounds for Termination" under the section entitled "Underwriting" in the Prospectus at 8:00 a.m. on Thursday, 6 October, 2011.

The Company will not issue temporary documents of title. No receipt will be issued for sums paid on application. In the event that the Offer Price is less than the price per H Share paid by you, the surplus application monies (including 1% brokerage, 0.003% SFC transaction levy and 0.005% Hong Kong Stock Exchange trading fee attributable to such surplus) will be refunded to you without interest.

Circumstances in which you will not be allotted Hong Kong Offer Shares

You may not be allotted Hong Kong Offer Shares for any of the following reasons:

- 1. Full discretion of the Company or its agents to reject or accept your application
The Company, the Joint Bookrunners and the White Form eIPO service provider in their capacity as our agents, or their respective agents and nominees, have full discretion to reject or accept any application, in whole or in part, without having to give any reasons for such rejection or acceptance.
2. If your application is revoked or withdrawn
By completing and submitting this Application Form you agree that you cannot revoke your application on or before Tuesday, 4 October, 2011. This collateral contract will take effect as a collateral contract with the Company, and it will become binding when you lodge your Application Form. This collateral contract will be in consideration of the Company agreeing that it will not offer any Hong Kong Offer Shares to any person on or before Saturday, 22 October, 2011 except by means of one of the procedures referred to in the Prospectus. Your application may be revoked on or before Tuesday, 4 October, 2011 if you are a person responsible for the Prospectus under section 40 of the Companies Ordinance (as applied by section 342E of the Companies Ordinance) gives a public notice under that section which excludes or limits the responsibility of that person for the Prospectus.
If any supplement to the Prospectus is issued, applicant(s) who have already submitted an application may or may not (depending on the information contained in the supplement) be notified that they can withdraw their applications. If applicant(s) have not been so notified, or if applicant(s) have been notified but have not withdrawn their applications in accordance with the procedure to be notified, all applications that have been submitted remain valid and may be accepted. Subject to the above, an application once made is irrevocable and applicant(s) shall be deemed to have applied on the basis of the Prospectus as supplemented.
If your application has been accepted, it cannot be revoked or withdrawn. For this purpose, acceptance of application will be constituted by notification to the press of the results of allocation and, where such basis of allocation is subject to certain conditions or provides for allocation by ballot, such acceptance will be subject to satisfaction of such conditions or the results of such ballot, respectively.
3. If the allotment of Hong Kong Offer Shares is void
Your allotment of Hong Kong Offer Shares to you, if made, will be void if the Listing Committee of the Hong Kong Stock Exchange does not grant permission to list the H Shares either:
- within three weeks from the closing of the application lists; or
- within a longer period of up to six weeks if the Listing Committee of the Hong Kong Stock Exchange notifies the Company of that longer period.
4. You made applications under the Hong Kong Public Offering as well as the International Offering
Your application will be rejected if:
- you make multiple applications or suspected multiple applications;
- the application is made for more than one of the amounts set out in the table in this Application Form;
- you or the person for whose benefit you are applying have applied for or taken up, or indicated an interest for, or have been or will be placed or allocated (including conditionally and/or provisionally) Hong Kong Offer Shares and/or Offer Shares under the International Offering. By filling in any of the WHITE or YELLOW Application Forms or applying by giving electronic application instructions to HKSCCC via CCASS or to the designated White Form eIPO service provider under the White Form eIPO service, you agree not to apply for Hong Kong Offer Shares as well as International Offer Shares under the International Offering. Reasonable steps will be taken to identify and reject applications in the Hong Kong Public Offering from investors who received International Offer Shares under the International Offering, and to identify and reject indications of interest in the International Offering from investors who have received Hong Kong Offer Shares in the Hong Kong Public Offering.
Your application for Hong Kong Offer Shares to you is not completed in accordance with the instructions as stated in the Application Form (if you apply by an Application Form);
- your payment is not made correctly;
- you pay by cheque or banker's cashier order and the cheque or banker's cashier order is dishonoured upon its first presentation;
- the Underwriting Agreements do not become unconditional;
- the Underwriting Agreements are terminated in accordance with their respective terms;
- the Company or the Joint Bookrunners believe that by accepting your application, they would violate the applicable securities or other laws, rules or regulations of the jurisdiction in which your application is completed and signed; or
- your application is for more than 50% of the H Shares (i.e. 24,882,500 H Shares) initially being offered for public subscription under the Hong Kong Public Offering.

Please use this form if you want the Hong Kong Offer Shares to be issued in your name

Refund of your money

If you do not receive any Hong Kong Offer Shares for any of the above reasons, the Company will refund to you your application monies (including the related 1% brokerage, 0.003% SFC transaction levy and 0.005% Hong Kong Stock Exchange trading fee). No interest will be paid thereon. If your application is accepted only in part, the Company will refund to you the appropriate portion of your application monies (including the related 1% brokerage, 0.003% SFC transaction levy and 0.005% Hong Kong Stock Exchange trading fee) without interest. If the Offer Price as finally determined is less than the maximum offer price of HK\$15.20 per H Share paid on application, the Company will refund to you the surplus application monies together with the related 1% brokerage, 0.003% SFC transaction levy and 0.005% Hong Kong Stock Exchange trading fee attributable to the surplus application monies, without interest. All such interest accrued on such monies prior to the date of dispatch of refund cheques will be retained for the benefit of the Company. In the contingency of a substantial over-subscription, at the discretion of the Company and the Joint Bookrunners, cheques for applications for certain small denominations of Hong Kong Offer Shares (apart from successful applications) may not be cleared. Refund cheques will be crossed "Account Payee Only", and made out to you, or, if you are a joint applicant, to the first-named applicant on your Application Form. Part of your Hong Kong identity card number/passport number, or, if you are joint applicants, part of the Hong Kong identity card number/passport number of the first-named applicant, provided by you may be printed on your refund cheque, if any. Such data would also be transferred to a third party for refund purpose. Your banker may require verification of your Hong Kong identity card number/passport number before encashment of your refund cheque. Inaccurate completion of your Hong Kong identity card number/passport number may lead to delay in encashment of or may invalidate your refund cheque. If you have applied for 1,000,000 Hong Kong Offer Shares or more and have indicated on your Application Form that you wish to collect your refund cheque(s) (if any) in person, you may collect it from:

Computershare Hong Kong Investor Services Limited
Shop 1712-1716, 17/F, Hopewell Centre
183 Queen's Road East, Wanchai, Hong Kong

between 9:00 a.m. and 1:00 p.m. on the date notified by the Company in the newspapers as the date of dispatch/collection of e-Refund payment instructions/refund cheques/H Share certificates. The date of dispatch is expected to be Tuesday, 4 October, 2011. If you are an individual who opts for personal collection, you must not authorise any other person to make collection on your behalf. You must produce evidence of identity which will be acceptable to Computershare Hong Kong Investor Services Limited for collection of your refund cheque(s). If you are a corporate applicant and opt for personal collection, you must attend by your authorised representative bearing a letter of authorisation from your company stamped with your corporate chop. Such authorised representative must produce at the time of collection, evidence of identity acceptable to Computershare Hong Kong Investor Services Limited. If you do not collect your refund cheque(s) personally within the time specified for collection, it/they will be dispatched to you by ordinary post to the address on this Application Form at your own risk.

Application by HKSCC Nominees

Where this Application Form is signed by HKSCC Nominees on behalf of persons who have given electronic application instructions to apply for the Hong Kong Offer Shares, the provisions of this Application Form which are inconsistent with those set out in the Prospectus shall not apply and provisions in the Prospectus shall prevail. Without limiting the generality of this paragraph, the following sections of this Application Form are inapplicable where this form is signed by HKSCC Nominees: (a) all warranties on the first page, except the first warranty concerning application for Hong Kong Offer Shares on the terms and conditions of the Prospectus and this Application Form, and subject to the Articles of Association; (b) "Warning" on the first page; (c) "If you are a nominee"; (d) "Lodge only one application for your benefit" (for you and any of your joint applicant); (e) All representations and warranties under the section headed "Effect of completing and submitting this Application Form", except the first two regarding registration of Hong Kong Offer Shares in the applicant's name and the signing of documents to enable the applicant to be registered as the holder of the Hong Kong Offer Shares applied for; (f) "If your application for Hong Kong Offer Shares is successful (in whole or in part)"; (g) "Circumstances in which you will not be allotted Hong Kong Offer Shares"; and (h) "Refund of your money".

How to make your application

- Use the table set out below to calculate how much you must pay for the number of Hong Kong Offer Shares you want to subscribe for. Your application must be for a minimum of 500 Hong Kong Offer Shares. Applications must be in one of the numbers set out in the table below. No application for any other number of Hong Kong Offer Shares will be considered and any such application is liable to be rejected. The table also sets out the total amount payable for such numbers of Hong Kong Offer Shares up to 24,882,500 Hong Kong Offer Shares. On application, you must pay the maximum offer price of HK\$15.20 per H Share, plus 1% brokerage, 0.003% SFC transaction levy and 0.005% Hong Kong Stock Exchange trading fee. The table below sets out the total amount payable for certain numbers of the Hong Kong Offer Shares.
- Complete this Application Form and sign it. **Only written signatures** will be accepted.
- Staple your cheque or banker's cashier order to this Application Form. You must pay for the Hong Kong Offer Shares applied for by one cheque or by one banker's cashier order. Each application must be accompanied by either one separate cheque or one separate banker's cashier order. **If you pay by cheque, the cheque must:**
 - be in Hong Kong dollars;
 - be drawn on your Hong Kong dollar bank account in Hong Kong;
 - show your account name. This name must either be pre-printed on the cheque, or be endorsed on the back by a person authorised by the bank. This account name must correspond with your name on your Application Form. If it is a joint application, the account name must be the same as the name of the first-named applicant. If the cheque is drawn on a joint account, one of the joint account names must be the same as the name of the first-named applicant;
 - be payable to "HKSCC Nominees (Hong Kong) Limited — CITIC Securities Public Offer";
 - be crossed "Account Payee Only";
 - each application must be accompanied by either a separate cheque or banker's cashier order; and
 - the cheque must not be post-dated.**Your application will be rejected if your cheque:**
 - does not meet all these requirements; or
 - is dishonoured upon its first presentation.**If you pay by banker's cashier order:**
 - the banker's cashier order must be in Hong Kong dollars;
 - you must purchase the banker's cashier order from licensed banks in Hong Kong, and have your name certified on the back by a person authorised by the bank. The name on the banker's cashier order and the name on the Application Form must be the same. If it is a joint application, the name on the back of the banker's cashier order must be the same as the name of the first-named applicant;
 - the banker's cashier order must be made payable to "HKSCC Nominees (Hong Kong) Limited — CITIC Securities Public Offer";
 - the banker's cashier order must be crossed "Account Payee Only" and;
 - the banker's cashier order must not be post-dated.**Your application may be rejected if your banker's cashier order does not meet all these requirements.**

4. Tear off the Application Form, fold it once and lodge it in one of the special collection boxes at any of the following branches of:

(a) The Hongkong and Shanghai Banking Corporation Limited	Branch Name	Address
Hong Kong Island	Hong Kong Office Hopewell Centre Branch	Level 3, 1 Queen's Road Central Shops 2A, 2/F, Hopewell Centre, 183 Queen's Road East, Wan Chai
Kowloon	Kwan Tong Branch Mong Kok Branch Tsim Sha Tsui Branch	No. 1, Yue Man Square, Kwan Tong Basement & U/G, 673 Nathan Road, Mong Kok Basement & 1/F, 82-84 Nathan Road, Tsim Sha Tsui
New Territories	Shatin Plaza Branch	Shop 49, Level 1, Shatin Plaza, 21-27 Sha Tin Centre Street, Sha Tin
(b) China Construction Bank (Asia) Corporation Limited	Branch Name	Address
Hong Kong Island	Central Des Voeux Road Branch	99 Des Voeux Road Central, Central
Kowloon	Yaumati Branch	556 Nathan Road, Yaumati
New Territories	Yuen Long Branch	88 Castle Peak Road, Yuen Long
(c) CITIC Bank International Limited	Branch Name	Address
Hong Kong Island	Main Branch Des Voeux Road Central	232 Des Voeux Road Central The Chinese Bank Building, 61-65 Des Voeux Road Central
Kowloon	Kowloon City	G/F & M/F, 29-31 Fuk Lo Tsun Road, Kowloon City

Personal Data

Personal Information Collection Statement

The main provisions of the Personal Data (Privacy) Ordinance (the "Ordinance") came into effect in Hong Kong on December 20, 1996. This Personal Information Collection Statement informs the applicant for and holder of the H Shares of the policies and practices of the Company and its H Share Registrar in relation to personal data and the Ordinance.

1. Reasons for the collection of your personal data

From time to time it is necessary for applicants or registered holders of securities to supply their latest correct personal data to the Company or its agents and the H Share Registrar when applying for securities or transferring securities into or out of their names or in procuring the services of the registrar. Failure to supply the requested data may result in your application for securities being rejected, or in delay or the inability of the Company or its H Share Registrar to effect transfers or otherwise render their services. It may also prevent or delay registration or transfers of the Hong Kong Offer Shares which you have successfully applied for and/or the dispatch of H Share certificate(s) and/or the dispatch of refund cheque(s) to which you are entitled.

2. Purposes

The personal data of the applicants and the holders of securities may be used, held and/or stored (by whatever means) for the following purposes:

- processing of your application and refund cheque, where applicable, and verification of compliance with the terms and application procedures set out in this Application Form and the Prospectus and announcing results of allocations of Hong Kong Offer Shares;
- enabling compliance with all applicable laws and regulations in Hong Kong and elsewhere;
- registering new issues or transfers into or out of the names of holders of securities including, where applicable, HKSCC Nominees;
- maintaining or updating the register of holders of securities of the Company;
- conducting or assisting the conduct of signature verifications, any other verification or exchange of information;
- establishing benefit entitlements of the holders of securities of the Company, such as dividends, rights issues and bonus issues etc.;
- distributing communications from the Company and its subsidiaries;
- compiling statistical information and shareholder profiles;
- making disclosures as required by laws, rules or regulations;
- disclosing relevant information to facilitate claims on entitlements; and
- any other incidental or associated purposes relating to the above and/or to enable the Company and the H Share Registrar to discharge their obligations to holders of securities and/or regulators and/or for any other purposes to which the holders of securities may from time to time agree.

3. Transfer of personal data

Personal data held by the Company and its H Share Registrar relating to the holders of securities will be representative of the Company and its H Share Registrar may, to the extent necessary for achieving the above purposes or any of them, make such enquiries as they consider necessary to confirm the accuracy of the personal data and in particular, they may disclose, obtain, transfer (whether within or outside Hong Kong) the personal data of the holders of securities to, from or with any and all of the following persons and entities:

- the Company or its appointed agents such as financial advisers, receiving bankers and overseas principal registrars;
- where applicants for securities request deposit into CCASS, HKSCC or HKSCC Nominees, who will use the personal data for the purposes of operating CCASS;
- any agents, contractors or third-party service providers who offer administrative, telecommunications, computer, payment or other services to the Company or the H Share Registrar in connection with the operation of their respective business;
- any statutory, regulatory or governmental bodies (including the Hong Kong Stock Exchange and the SFC); and
- any other persons or institutions with which the holders of securities have or propose to have dealings, such as their bankers, solicitors, accountants or stockbrokers, etc.

4. Access to and correction of personal data

The Ordinance provides the holders of securities with rights to ascertain whether the Company or the H Share Registrar hold their personal data, to obtain a copy of that data and to correct the data if it is inaccurate. In accordance with the Ordinance, the Company and the H Share Registrar have the right to charge a reasonable fee for the processing of any data access request. All requests for access to data or correction of data or for information regarding policies and practices and the kinds of data held should be addressed to the Company at its registered office disclosed in the section entitled "Corporate Information" in the Prospectus or as notified from time to time in accordance with applicable law, for the attention of the Company Secretary or (as the case may be) the H Share Registrar for the attention of the privacy compliance officer.

By signing this Application Form or by giving electronic application instructions to HKSCC, you agree to all of the above.

(d) Industrial and Commercial Bank of China (Asia) Limited

Branch Name	Address
Hong Kong Island	Sheung Wan Branch Shop E, G/F, Kai Tak Commercial Building, 317-349 Des Voeux Road Central, Sheung Wan
Kowloon	Mei Foo Branch Shop N95A, 1/F, Moon Sterling Mall, Mei Foo Sun Chuen
New Territories	Kwai Chung Branch Unit G02, Tower A, Regent Centre, 63 Wo Yi Hop Road, Kwai Chung
	Tsuen Wan Castle Peak Road Branch G/F, 423-427 Castle Peak Road, Tsuen Wan

(e) Standard Chartered Bank (Hong Kong) Limited

Branch Name	Address
Hong Kong Island	North Point Centre Branch North Point Centre, 284 King's Road, North Point
Kowloon	Telford Gardens Branch Shop P9-12, Telford Centre, Telford Gardens, Tai Yim Street, Kowloon
	San Po Kong Branch Shop A, G/F, Perfect Industrial Building, 31 Tai Yau Street, San Po Kong
New Territories	Tseung Kwan O Branch Shop G37-40, G/F, Hau Tak Shopping Centre East Wing, Hau Tak Estate, Tseung Kwan O

(f) The Bank of East Asia, Limited

Branch Name	Address
Hong Kong Island	Causeway Bay Branch 46 Yee Wo Street
Kowloon	Waterloo Road Branch Shop A, G/F, Richland House, 77B & 77C Waterloo Road Shop G3-G5, G/F, East Ocean Centre, 98 Granville Road, Tsim Sha Tsui
New Territories	Tuen Mun Branch Shop G16, G/F, Eldo Court Shopping Centre

(g) Bank of Communications Co., Ltd. Hong Kong Branch

Branch Name	Address
Hong Kong Island	Hennessy Road Sub-Branch G/F., Bank of Communications Building, 368 Hennessy Road
Kowloon	Kwan Tong Sub-Branch Shop A, G/F, Hong Ning Court, 55 Hong Ning Road
New Territories	Tai Po Sub-Branch Shop No. 1, G/F., Wing Fai Plaza, 29-35 Ting Kok Road

5. Your Application Form can be lodged at these times

Thursday, 22 September, 2011	9:00 a.m. to 4:30 p.m.
Friday, 23 September, 2011	9:00 a.m. to 4:30 p.m.
Saturday, 24 September, 2011	9:00 a.m. to 1:00 p.m.
Monday, 26 September, 2011	9:00 a.m. to 4:30 p.m.
Tuesday, 27 September, 2011	9:00 a.m. to 12:00 noon

6. The latest time for lodging your application is 12:00 noon on Tuesday, 27 September 2011. The application lists will be open between 11:45 a.m. and 12:00 noon on that day, subject only to the weather conditions. The application lists will not be open if there is:

- a tropical cyclone warning signal number 8 or above, or
- a "black" rainstorm warning signal

in force in Hong Kong at any time between 9:00 a.m. and 12:00 noon on Tuesday, 27 September, 2011. Instead they will be open between 11:45 a.m. and 12:00 noon on the next Business Day which does not have either of those warnings in force at any time between 9:00 a.m. and 12:00 noon. **Business day** means a day that is not a Saturday, Sunday or a public holiday in Hong Kong.

7. The right is reserved to present all or any remittance for payment. However, your cheque or banker's cashier order will not be presented for payment before 12:00 noon on Tuesday, 27 September 2011. The Company will not give you a receipt for your payment. The Company will keep any interest accrued on your application monies. The right is also reserved to retain any H Share certificates and/or any surplus application monies or refunds pending clearance of your cheque or banker's cashier order.

NUMBER OF SHARES THAT MAY BE APPLIED FOR AND PAYMENTS

No. of Hong Kong Offer Shares applied for	Amount payable on application (HK\$)	No. of Hong Kong Offer Shares applied for	Amount payable on application (HK\$)	No. of Hong Kong Offer Shares applied for	Amount payable on application (HK\$)	No. of Hong Kong Offer Shares applied for	Amount payable on application (HK\$)
500	7,676.61	9,000	138,178.94	400,000	6,141,286.40	8,000,000	122,825,728.00
1,000	15,353.22	10,000	153,532.16	500,000	7,676,608.00	9,000,000	138,178,944.00
1,500	23,029.82	20,000	307,064.32	600,000	9,211,929.60	10,000,000	153,532,160.00
2,000	30,706.43	30,000	460,596.48	700,000	10,747,251.20	15,000,000	230,298,240.00
2,500	38,383.04	40,000	614,128.64	800,000	12,282,572.80	20,000,000	307,064,320.00
3,000	46,059.65	50,000	767,660.80	900,000	13,817,894.40	24,882,500 ⁽¹⁾	382,026,397.12
3,500	53,736.26	60,000	921,192.96	1,000,000	15,353,216.00		
4,000	61,412.86	70,000	1,074,725.12	2,000,000	30,706,432.00		
4,500	69,089.47	80,000	1,228,257.28	3,000,000	46,059,648.00		
5,000	76,766.08	90,000	1,381,789.44	4,000,000	61,412,864.00		
6,000	92,119.30	100,000	1,535,321.60	5,000,000	76,766,080.00		
7,000	107,472.51	200,000	3,070,643.20	6,000,000	92,119,296.00		
8,000	122,825.73	300,000	4,605,964.80	7,000,000	107,472,512.00		

⁽¹⁾ Maximum number of Hong Kong Offer Shares you may apply for.

如閣下欲以本身的名義獲發行香港發售股份，請用本表格



中信証券股份有限公司

CITIC Securities Company Limited

(於中華人民共和國註冊成立的股份有限公司)

全球發售

申請條件

除另有說明外，此等條件所用詞彙與招股說明書賦予者具有相同涵義。

甲. 申請人資格

- 閣下作為申請人及閣下為其利益而提出申請的任何人士必須年滿18歲或以上並須有香港地址。
- 閣下為高號，申請必須以個別成員名義提出，而非以該商號名義提出。
- 閣下為法人團體，申請表格必須由獲正式授權的高級人員簽署，而該高級人員須說明其代表身份。
- 聯名申請人的數目不得超過四名。
- 除非獲(香港聯合交易所有限公司證券上市規則)(「上市規則」)批准，否則，倘閣下或閣下為其利益而提出申請的任何人士為下列人士，則不得申購任何香港發售股份：
 - 本公司或其任何子公司股份的現有受益擁有人；
 - 本公司或其任何子公司的最高行政人員、董事或監事；
 - 以上任何人士的聯繫人(定義見《上市規則》)；
 - 本公司的關連人士(定義見《上市規則》)或在緊隨全球發售完成後成為關連人士的人士；
 - 已獲分配或將收取任何國際發售股份，或經已以其他方式參與國際發售或表明有興趣認購國際發售股份的人士；
 - 美國人士(定義見《美國證券法》(規則S))或中華人民共和國(不包括香港、澳門及台灣)的法人或自然人(不包括合格境內機構投資者)；
 - 填寫及提交本申請表格時為(美國證券法)(規則S)第902條(b)(3)段所述的人士；或
 - 無香港地址的人士。

乙. 倘閣下為代名人

閣下只有身為代名人，方可提交多於一份香港發售股份申請，在此情況下閣下可代名人身份以下列方式提出申請：(i)透過中央結算系統向香港結算發出電子認購指示(倘閣下為中央結算系統參與者)；或(ii)使用白色或黃色申請表格作出申請，並以閣下本身的名義代表不同的受益擁有人提交超過一份申請。閣下必須在本申請表格上註有「由代名人遞交」一欄內填上各受益擁有人(或如屬聯名受益擁有人，則為每名該等受益擁有人)的：

- 賬戶號碼；或
- 其他識別號碼。

如閣下未提交上述資料，則申請將被視為閣下本身的利益而作出。作為代名人，閣下被視為已保證閣下獲正式授權可代表有關受益擁有人簽署本申請表格，及同意按照下文已修訂及「個人資料」一節所載的條款披露該受益擁有人有關資料。

丙. 僅可為閣下本身的利益提交一份申請(閣下及閣下的任何聯名申請人)

僅可為閣下本身利益而提交申請。閣下為代名人並提供閣下申請所需的資料外，如果閣下或閣下聯名申請人作出以下事宜，閣下的所有申請(包括香港中央結算(代理人)有限公司(「香港結算代理人」)按電子認購指示提出的申請部分)即被視為重複申請而被拒絕受理：

- (無論個人或聯同他人)使用白色或黃色申請表格或透過中央結算系統向香港結算(或閣下為中央結算系統投資者戶口持有人或透過中央結算系統結算參與者或託管商參與者提出申請)或透過白表eIPO服務(www.eipo.com.hk)向指定白表eIPO服務供應商發出電子認購指示提出超過一份申請；或
- (無論個人或聯同他人)同時以一份白色申請表格及一份黃色申請表格或以一份白色或黃色申請表格及透過中央結算系統向香港結算(或閣下為中央結算系統投資者戶口持有人或透過中央結算系統結算參與者或託管商參與者提出申請)或透過白表eIPO服務(www.eipo.com.hk)向指定白表eIPO服務供應商發出電子認購指示提出申請；或
- (無論個人或聯同他人)以一份白色或黃色申請表格或透過中央結算系統向香港結算(或閣下為中央結算系統投資者戶口持有人或透過中央結算系統結算參與者或託管商參與者提出申請)或透過白表eIPO服務(www.eipo.com.hk)向指定白表eIPO服務供應商發出電子認購指示提出申請；或
- 曾經申請或接納或表示有意認購，或已獲得配售或將會獲得配售(包括有條件及/或暫時性質)國際發售的國際發售股份。

除上述者外，如果閣下提交超過一份為閣下本身的利益而提出的申請(包括香港結算代理人按電子認購指示提出的申請部分)，則閣下的所有申請亦將被視為重複申請而被拒絕受理。如果由一家非上市公司提出申請並且：

- 該公司的主要業務是證券交易；及
 - 閣下行使對該公司的法定控制權。
- 則該項申請將被視為閣下的利益而提出。非上市公司指並無本證券在香港交易所上市的公司。
- 與上市公司有關的法定控制權是指：**
- 控制該公司一半或以上的股權；或
 - 持有該公司一半以上的投票權；或
 - 持有該公司一半以上已發行股本(不計股本中無權分享超出指定金額的利潤或資本分派之任何部分)。

丁. 香港發售股份的一甲組及乙組

為進行分配，根據香港公開發售初步提呈以供認購的49,765,000股香港發售股份(或會因香港公開發售及國際發售之間分配的發售股份數目調整而更改)將分為兩組：甲組(24,882,500股H股)及乙組(24,882,500股H股)。甲組的香港發售股份將公平分配予總額為5,000,000港元或以下(不計1%經紀佣金、0.003%證監會交易徵費及0.005%香港證券交易所交易費)的香港發售股份的成功申請人。乙組的香港發售股份將公平分配予總額為5,000,000港元或以上但不超過乙組總額(不計1%經紀佣金、0.003%證監會交易徵費及0.005%香港證券交易所交易費)的香港發售股份的成功申請人。閣下請注意，甲組及乙組的申請所獲分配的配額或會有所不同，倘其中一組(而非兩組)的香港發售股份出現認購不足的情況，則該組餘下的香港發售股份將轉出另一組，以滿足另一組的請求並維持相應的分配。閣下僅可獲分配甲組或乙組而非兩組的香港發售股份。重複或疑慮重複申請以及超過24,882,500股香港發售股份的申請將不被受理。香港公開發售僅根據接獲的有效申請數目向香港公開發售的投資者公平分配香港發售股份(甲組及乙組)。每一組的分配基準應相應申請人有效申請的香港發售股份數目及/或，然而，香港發售股份的分配可能因申請情況而進行抽籤，即部分申請人獲分配的香港發售股份數目可能較其他申請相同數目香港發售股份的人為高；而未中籤的申請人則可能不會獲配任何香港發售股份。

戊. 補充文件

如充發招股說明書的任何補充文件，已提交申請的申請人可能會或未必會(視乎補充文件所載信息而定)獲我們可撤回申請的通知。如果申請人未接獲通知，或申請人接獲通知後並未根據所通知的程序撤回申請，則所提交的一切申請將維持有效並可能獲接納。除上文所述者外，申請一經提交即可不可撤回，且申請人將被視為根據接獲通知的招股說明書作出申請。

己. 填妥及提交申請表格的效用

閣下填妥及提交申請表格(即表示：閣下如屬聯名申請人，即各聯名申請人共同及個別)代表閣下本身，或作為代名人或代名人及代表閣下(或其作為代名人或代名人的每名人士)：

- 指示並授權本公司及/或聯席賬簿管理人(或其中任何一人)代表閣下簽立任何過戶表格、成交單據或其他文件，並根據本公司章程的規定代表閣下進行所有其他必要的法律程序，以執行任何有關閣下所填妥的香港發售股份得以登記，並以其他方式使招股說明書和本申請表格中的各項安排得以生效；
- 承諾簽署所有文件並進行所有必要的事情，以使閣下登記為閣下所獲分配香港發售股份的持有人，並符合章程的規定；
- 確認閣下已經收到及/或閱讀招股說明書，並在申請時只依賴招股說明書中包含的信息和陳述，且不會依賴招股說明書的補充文件所載以外的任何其他信息或陳述；
- 同意本公司、聯席賬簿管理人、獨家全球協調人、聯席賬簿管理人、聯席國際協調人、聯席主承銷商、承銷商及其各自的任何董事、高級人員、員工、合夥人、代理人、顧問及參與全球發售的任何其他各方，僅須對招股說明書、申請表格及招股說明書的任何補充文件所載的信息及陳述負責；
- 在不影響閣下不能享有任何其他權利的前提下，閣下的申請一經接納，則閣下不得因不簽署的失實陳述而撤銷申請，而除按招股說明書規定外，閣下不得撤銷申請；
- 申請(即為閣下本身的利益提出)保證閣下申請是為閣下的利益以白色或黃色申請表格或透過中央結算系統向香港結算或透過白表eIPO服務(www.eipo.com.hk)向指定白表eIPO服務供應商發出電子認購指示所作出的唯一申請；
- 倘申請是代表閣下提出，閣下提出保證閣下已經有效及不可撤銷地向閣下的代理授予所有必要的權力和職權以提交本申請；
- (倘閣下是其他人士的代表)保證已向受益擁有人作出合理查詢，閣下申請將會或已經為該名人士的利益以白色或黃色申請表格或透過中央結算系統向香港結算或透過白表eIPO服務(www.eipo.com.hk)向指定白表eIPO服務供應商發出電子認購指示所作出的唯一申請；且閣下已獲正式授權作為該名人士的代表；
- 承諾並保證：閣下申請是為閣下的利益而提出(或閣下為其利益而提出申請的人士並無申請或接納或表示有意認購或接納或獲配或配售(包括有條件及/或暫時性質)國際發售的任何國際發售股份，亦將不會申請或接納或表示有意認購或接納或獲配或配售(包括有條件及/或暫時性質)國際發售的任何國際發售股份)；
- 保證閣下申請所載的信息確屬真實及準確；
- 同意向本公司、H股證券登記處、收銀行、獨家全球協調人、聯席賬簿管理人、聯席國際協調人、聯席主承銷商及承銷商及其各自的顧問及獨家披露任何上述各方所需關於閣下或閣下為其利益而提出申請的人士的個人資料或其他信息；
- 同意申請的申請、申請的任何接納及因此訂立的合同將受香港法例規管並按其詮釋；
- 承諾並同意接受所申請的香港發售股份，或(如根據本申請獲分配的任何較少數量的香港發售股份)。

閣下將獲本公司、閣下的姓名列入本公司的股東名冊中，作為分配閣下所獲香港發售股份的持有人，並授權本公司及/或本公司的代理將任何H股股票及/或任何退款支票(如適用)以普通郵遞方式按申請表格上所填的地址寄予閣下(或如屬聯名申請人，則申請表格填有首名的申請人，郵遞風險閣下自行承擔(除非閣下申請1,000,000股或以上的香港發售股份並在申請表格上表明閣下將親自領取H股股票及退款支票(如適用)，在此情況下，閣下可於2011年10月4日(星期

二)或本公司在(南華早報)(以英文)及(香港經濟日報)(以中文)公佈發售/領取H股股票/電子退款支票/退款支票的其他日期上午九時正至下午一時正親臨香港中央證券登記有限公司領取閣下的H股股票及/或退款支票(如適用)。

- 明白本公司、獨家全球協調人、聯席賬簿管理人、聯席國際協調人及聯席主承銷商將依賴上述聲明及陳述，以決定是否根據閣下的申請分派任何香港發售股份；閣下如作出虛假聲明，可能會被檢控；
- 如果香港以外任何地區的法律適用於閣下的申請，則閣下同意並保證，閣下已遵守所有該等法律；且本公司、聯席賬簿管理人、獨家全球協調人、聯席賬簿管理人、聯席國際協調人、聯席主承銷商、承銷商及參與全球發售的其他各方，以及其各自的任何高級人員或顧問，概不會因閣下的購買要約被接受而，閣下根據招股說明書所載條款及條件的權利與責任所引致的任何訴訟或違反香港以外地區的任何法律；
- 向本公司(代表其本身及本公司各股東的利益)表示同意(而本公司已經全權或部分接納申請，包括香港結算代理人的申請，即視為本公司本身及代表本公司各股東表示同意)遵守及符合《中華人民共和國公司法》、《香港公司條例》、《特別規定》及公司章程；
- 向本公司及本公司各股東、董事、監事、經理及其他高級人員表示同意，而本公司(代表其本身及本公司各股東、董事、經理及其他高級人員)亦向本公司各股東表示同意，對於因公司章程或因(中華人民共和國公司法)或其他有關法律及行政法規所授予或施加的任何權利或責任所引起有關本公司事務的一切紛爭和索賠，按公司章程規定適用的條款解決；而一旦訴諸仲裁，即視為授權仲裁庭進行公開聆訊和公佈裁決，且該等仲裁裁決為最終及決定性的裁決；
- 向本公司及本公司各股東、董事、監事、經理及其他高級人員訂立、據此、該等董事、監事及高級人員各自承諾遵守及符合公司章程規定其應盡的責任；
- 聲明並保證閣下明白H股並非且將來也不會根據美國證券法進行登記；且閣下在填寫申請表格時身處美國境外(定義見《美國證券法》(規則S))或為《美國證券法》(規則S)第902條(b)(3)段所述人士；
- 確認閣下完全明白本公司註冊地包括H股及H股，H股持有者應擁有與A股持有者相同的權利；
- 惟因閣下同意在交易所上市規則規定有所不規則除外；及
- 確認閣下同意受招股說明書及本申請表格所載條款、條件和申請程序的約束。

庚. 授權書

閣下透過正式授權的代理人以有效的授權書提出申請，本公司及聯席賬簿管理人(或其各自的代理及代名人)可酌情在該申請符合其任何一方可接受的任何條件(包括上述)閣下代理人的授權證明的情況下接納閣下的申請。本公司及作為本公司代理的聯席賬簿管理人可全權酌量決定全部或部分拒絕或接受任何申請，而無須申述任何理由。

辛. 釐定發行價

發行價將由聯席代表人(其本身及代表承銷商)及本公司於2011年9月28日(星期三)或該日前後協定，或發行價不遲於2011年10月4日(星期二)上午十時正，向申請香港發售股份的申請人提出申請時須支付每份香港發售股份的最高發行價15.20港元(另加1%經紀佣金、0.003%證監會交易徵費及0.005%香港證券交易所交易費，倘發行價低於15.20港元，則向成功的申請人退還其多繳申請股款(但不計利息)。本公司將於2011年10月4日(星期二)於(南華早報)(以英文)及(香港經濟日報)(以中文)和香港證券交易所網站(www.hkexnews.hk)及本公司網站(www.cs.citic.com)刊發所釐定的發行價。獨家全球協調人(為其本身及代表承銷商及經本公司同意)可於上述香港公開發售申請最後日期上午十時正前隨時調整發售股份數目及/或估計發行價範圍低於招股說明書所述者(即每股H股12.84港元至15.20港元)。在該情況下，本公司將會在不遲於上述香港公開發售申請最後日期上午十時正(南華早報)(以英文)及(香港經濟日報)(以中文)和香港證券交易所網站(www.hkexnews.hk)及本公司網站(www.cs.citic.com)刊發調整後發售股份數目及/或估計發行價範圍的公告。申請人應注意，有關調整發售股份數目及/或估計發行價範圍的何種公告將僅適用於該項發售，倘於任何原因原由本公司和聯席代表人(其本身及代表承銷商)未能於2011年10月4日(星期二)之前協定發行價，則香港公開發售及國際發售將不會進行。

香港發售股份的分配

本公司於截止認購申請後，方會開始處理香港發售股份的申請股款及分配任何該等H股。

本公司預期於2011年10月4日(星期二)或之前公佈發行價，並預期於2011年10月4日(星期二)或之前於(南華早報)(以英文)、(香港經濟日報)(以中文)及香港證券交易所網站(www.hkexnews.hk)及本公司網站(www.cs.citic.com)公佈國際發售的認購程度及香港公開發售的配發基準及申請水平。配發結果及香港公開發售成功申請人的香港身份證、護照/香港商業登記號碼將按招股說明書「如何申請香港發售股份」一節中「發售/領取H股股票及退還股款」一段所述的程序方法公佈。

倘閣下成功申請香港發售股份(全部或部分)

閣下中購1,000,000股或以上香港發售股份並在閣下的申請表格上表明擬親自領取H股股票(如適用)，閣下可在本公司於報章上公佈發送H股股票日期當日上午九時正至下午一時正期間，親臨以下地點領取：

香港灣仔皇后大道東183號
合和中心17樓1712-1716室
香港中央證券登記有限公司

預期該日為2011年10月4日(星期二)。倘閣下屬個別人士，則閣下不得授權任何其他人士代為領取。閣下必須出示身份證明文件(必須為香港中央證券登記有限公司所接受的身份證明文件)。

閣下須由本公司申請人、閣下必須由閣下的授權代理人所接獲的申請表格領取。有關授權代表須於領取時出示香港中央證券登記有限公司所接受的身份證明文件。如閣下未在指定領取時間內親自領取H股股票，則股票將會以普通郵遞方式寄往本申請表格上所示地址。經派發後，閣下自行承擔。

閣下中購1,000,000股或以下香港發售股份或閣下中購1,000,000股或以上香港發售股份但沒有在本申請表格上表明擬親自領取H股股票，則閣下的H股股票將按發送日期(預期將為2011年10月4日(星期二))以普通郵遞方式寄往本申請表格上所示地址，郵誤風險概由閣下自行承擔。H股股票僅在香港公開發售有效條件且於2011年10月6日(星期四)上午八時正前並無按照招股說明書「承銷」一節「承銷安排及費用」香港公開發售一節所述由一段所述的終止權利被終止的情況下方能為有效所有權證明。

本公司將不會發出臨時所有權文件，亦不會就閣下申請股款發出收據。如發行價較閣下支付的每股H股發行價為低，則多收的申請股款(包括因該多收款項而收取的1%經紀佣金、0.003%證監會交易徵費及0.005%香港證券交易所交易費)將不計利息退還予閣下。

閣下不獲配發香港發售股份的情況

閣下可能因下列任何原因而不獲配發香港發售股份：

- 本公司或其任何代理可全權酌量決定拒絕接納閣下的申請
- 本公司、聯席賬簿管理人及白表eIPO服務供應商(作為我們的代理)或其各自的代理和代名人可全權酌量決定全部或部分拒絕接納閣下任何認購申請，而無須就有關拒絕接納解釋任何原因。
- 如閣下的申請被撤銷或撤回
- 本申請表格一經填妥並提交，即表示閣下同意閣下不得在2011年10月4日(星期二)或之前撤銷申請，而這將與閣下與本公司訂立的附屬合同一致。在閣下提交申請表格後即具有約束力。根據該附屬合同，本公司同意，除按招股說明書所述任何一項程序外，不會於2011年10月22日(星期六)或之前向任何人士發售任何香港發售股份。
- 第40條(按《公司條例》第342條條文)對招股說明書負責的人士根據該條發出公告，免除或限制其對招股說明書所負責任的情況下，閣下仍能在2011年10月4日(星期二)或之前撤銷申請；如閣下發售招股說明書的任何補充文件，已提交申請的申請人可能會或未必會(視乎補充文件所載內容而定)獲我們可撤回申請的通知，或如果申請人未接獲通知，或申請人接獲通知後並未根據所通知的程序撤回申請，則所提交的一切申請將維持有效並可能獲接納。除上文所述者外，申請一經提交即可不可撤回，且申請人將被視為根據接獲通知的招股說明書作出申請。
- 閣下申請一經接納，即不可撤回或撤回。就此而言，在報章公佈分配結果即構成對申請的接納。如果有閣下分配基準受若干條件規限或證明以抽籤方式分配，則申請獲接納與否分別視乎有關條件能否達成或抽籤結果而定。
- 如香港發售股份的委員會會在下列期間未批准H股上市，則配發閣下的香港發售股份(如有)將無效：
 - 由截止辦理認購申請登記起計三個月內；或
 - 如果香港證券交易所委員會在截止辦理認購申請登記後三個月內通知本公司延長有關期間，則最多在截止辦理認購申請登記起計六個月內。

閣下根據香港公開發售以及國際發售提出申請

閣下填妥及提交申請表格(即表示：閣下如屬聯名申請人，即各聯名申請人共同及個別)代表閣下本身，或作為代名人或代名人及代表閣下(或其作為代名人或代名人的每名人士)：

- 閣下填妥及提交申請表格(即表示：閣下如屬聯名申請人，即各聯名申請人共同及個別)代表閣下本身，或作為代名人或代名人及代表閣下(或其作為代名人或代名人的每名人士)：
- 指示並授權本公司及/或聯席賬簿管理人(或其中任何一人)代表閣下簽立任何過戶表格、成交單據或其他文件，並根據本公司章程的規定代表閣下進行所有其他必要的法律程序，以執行任何有關閣下所填妥的香港發售股份得以登記，並以其他方式使招股說明書和本申請表格中的各項安排得以生效；
- 承諾簽署所有文件並進行所有必要的事情，以使閣下登記為閣下所獲分配香港發售股份的持有人，並符合章程的規定；
- 確認閣下已經收到及/或閱讀招股說明書，並在申請時只依賴招股說明書中包含的信息和陳述，且不會依賴招股說明書的補充文件所載以外的任何其他信息或陳述；
- 同意本公司、聯席賬簿管理人、獨家全球協調人、聯席賬簿管理人、聯席國際協調人、聯席主承銷商、承銷商及其各自的任何董事、高級人員、員工、合夥人、代理人、顧問及參與全球發售的任何其他各方，僅須對招股說明書、申請表格及招股說明書的任何補充文件所載的信息及陳述負責；
- 在不影響閣下不能享有任何其他權利的前提下，閣下的申請一經接納，則閣下不得因不簽署的失實陳述而撤銷申請，而除按招股說明書規定外，閣下不得撤銷申請；
- 申請(即為閣下本身的利益提出)保證閣下申請是為閣下的利益以白色或黃色申請表格或透過中央結算系統向香港結算或透過白表eIPO服務(www.eipo.com.hk)向指定白表eIPO服務供應商發出電子認購指示所作出的唯一申請；
- 倘申請是代表閣下提出，閣下提出保證閣下已經有效及不可撤銷地向閣下的代理授予所有必要的權力和職權以提交本申請；
- (倘閣下是其他人士的代表)保證已向受益擁有人作出合理查詢，閣下申請將會或已經為該名人士的利益以白色或黃色申請表格或透過中央結算系統向香港結算或透過白表eIPO服務(www.eipo.com.hk)向指定白表eIPO服務供應商發出電子認購指示所作出的唯一申請；且閣下已獲正式授權作為該名人士的代表；
- 承諾並保證：閣下申請是為閣下的利益而提出(或閣下為其利益而提出申請的人士並無申請或接納或表示有意認購或接納或獲配或配售(包括有條件及/或暫時性質)國際發售的任何國際發售股份，亦將不會申請或接納或表示有意認購或接納或獲配或配售(包括有條件及/或暫時性質)國際發售的任何國際發售股份)；
- 保證閣下申請所載的信息確屬真實及準確；
- 同意向本公司、H股證券登記處、收銀行、獨家全球協調人、聯席賬簿管理人、聯席國際協調人、聯席主承銷商及承銷商及其各自的顧問及獨家披露任何上述各方所需關於閣下或閣下為其利益而提出申請的人士的個人資料或其他信息；
- 同意申請的申請、申請的任何接納及因此訂立的合同將受香港法例規管並按其詮釋；
- 承諾並同意接受所申請的香港發售股份，或(如根據本申請獲分配的任何較少數量的香港發售股份)。

閣下將獲本公司、閣下的姓名列入本公司的股東名冊中，作為分配閣下所獲香港發售股份的持有人，並授權本公司及/或本公司的代理將任何H股股票及/或任何退款支票(如適用)以普通郵遞方式按申請表格上所填的地址寄予閣下(或如屬聯名申請人，則申請表格填有首名的申請人，郵遞風險閣下自行承擔(除非閣下申請1,000,000股或以上的香港發售股份並在申請表格上表明閣下將親自領取H股股票及退款支票(如適用)，在此情況下，閣下可於2011年10月4日(星期

閣下欲以本身的名義獲發行香港發售股份，請用本表格

退還閣下的款項

倘閣下基於上述任何原因而未獲任何香港發售股份，本公司將退還閣下的申請股款(包括有關的1%經紀佣金、0.003%證監會交易徵費及0.005%香港聯交所交易費)...

退還支票將會以劃線註明「只准存入抬頭人賬戶」退還予閣下。或(如屬聯名申請人)退還予閣下申請表格上排名首位的申請人。閣下所提供的香港身份證號碼/護照號碼的一部分...

香港灣仔皇后大道東183號
合和中心17樓1712-1716室
香港中央證券登記有限公司

預期該發送日期為2011年10月4日(星期二)。

倘閣下為選擇親自領取退還支票的個人人士，則閣下不得授權任何其他人士代表閣下領取。閣下必須於領取退還支票時出示身份證明文件(必須為香港中央證券登記有限公司所接受的身份證明文件)...

香港結算代理人提出的申請

如本申請表格乃由香港結算代理人代表發出電子認購指示申請香港發售股份的人士簽署，則本申請表格與招股說明書不符的條文將不適用。且以招股說明書所述者為準。在不限制此段一般應用的前提下，本申請表格的以下部分在香港結算代理人作簽署人的情況下並不適用...

申請程序

- 1. 按照下表計算閣下擬認購的香港發售股份數目所應付的認購申請款項。閣下申請的股數最少為500股香港發售股份。申請股數須為下表所列的其中一個數目。申請任何其他數目香港發售股份概不會被接受...
2. 請填妥及簽署本申請表格。本公司僅接納親筆簽名。
3. 閣下的支票或銀行本票須緊釘於本申請表格上。閣下必須以一張支票或一張銀行本票支付所申請香港發售股份的股款...

- (a) 香港上海滙豐銀行有限公司
分行名稱 地址
香港島 香港總行 皇后大道中1號3樓
合和中心分行 灣仔皇后大道東183號合和中心2樓2A舖
九龍 觀塘分行 觀塘裕民坊1號
旺角分行 旺角彌敦道673號地庫及高層地下
尖沙咀分行 尖沙咀彌敦道82至84號地庫及1樓
新界 沙田廣場分行 沙田正街21-27號沙田廣場L1樓49號舖
(b) 中國建設銀行(亞洲)股份有限公司
分行名稱 地址
香港島 中環德輔道中分行 中環德輔道中九十九號
九龍 油麻地分行 油麻地彌敦道五五六號
新界 元朗分行 元朗青山公路六十八號
(c) 中信銀行國際有限公司
分行名稱 地址
香港島 總行 德輔道中232號
德輔道中分行 德輔道中61-65號華人行大廈
九龍 九龍城 九龍城福佬村道29-31號地舖及閣樓

個人資料

個人資料收集聲明
《個人資料(私隱)條例》(「條例」)的主要條款已於1996年12月20日在香港生效。此項個人資料收集聲明是向H股申請人...

1. 收集閣下個人資料的原因
證券申請人或證券登記持有以其名義申請證券或轉讓或受讓證券時或尋求證券登記處的服務時，須不時向本公司或其代理及H股證券登記處提供其最近的準確個人資料...

- 2. 目的
申請人及證券持有人的個人資料可以作以下目的使用、持有及/或保存(以任何方式)：
• 處理閣下的申請及退還支票(如適用)及核實是否符合本申請表格及招股說明書載列的條款和申請程序...
• 遵守香港及其他地區的一切適用法律法規；
• 以證券持有人的名義(包括以香港結算代理人名義(如適用))登記新發行證券或轉讓或受讓證券；
• 存置或更新本公司證券持有人的名冊；
• 核實或協助核實簽名、任何其他核證或交換資料；
• 確立本公司證券持有人的受益權利，如股利、供股和紅股等；
• 分發本公司及其子公司的通訊；
• 編製統計信息和股東資料；
• 根據法律、規則或法規進行披露；
• 披露有關資料以便就權益索償；及
• 與上述有關的任何其他附帶或相關目的及/或使本公司及H股證券登記處能履行對證券持有人及/或監管機構承擔的責任及/或證券持有人可能不願同意的任何其他目的。

3. 個人資料的轉送
本公司及其H股證券登記處持有的關於證券持有人的個人資料將會保密。但本公司及其H股證券登記處可以在為達到上述目的或當其中任何目的的必要情況下，作出他們認為必要的查詢以確保個人資料的準確性...

- 4. 查閱和更正個人資料
《條例》規定，證券持有人有權確定本公司或H股證券登記處是否有其個人資料，並有權索取該資料的副本並更正任何不準確資料。根據《條例》，本公司和H股證券登記處有權就處理任何查閱資料要求收取合理的費用...

- (d) 中國工商銀行(亞洲)有限公司
分行名稱 地址
香港島 分行名稱 地址
九龍 美孚分行 上環德輔道中317-319號威德商業大廈地下F舖
新界 葵涌分行 葵涌和宜合道63號麗晶中心A座G02
葵涌青山公路分行 葵涌青山道423-427號地下
(e) 渣打銀行(香港)有限公司
分行名稱 地址
香港島 北角中心分行 北角英皇道284號北角中心
九龍 德福花園分行 觀德花園德福花園商場中商場P9-12號舖
新界 將軍澳分行 新蒲崗大有街31號嘉美工業大廈地下A號舖
將軍澳分行 將軍澳厚德道厚德商場東翼地下G37-40號舖
(f) 東亞銀行有限公司
分行名稱 地址
香港島 銅鑼灣分行 怡和街46號
九龍 高打老道分行 何文田高打老道77B及77C芝蘭閣大廈地下A號
尖沙咀分行 尖沙咀彌敦道98號東海商業中心地下G3-G5號
新界 屯門分行 雅德花園商場地下G16號
(g) 交通銀行股份有限公司香港分行
分行名稱 地址
香港島 軒尼詩道支行 軒尼詩道368號交通銀行大廈地下
九龍 觀塘支行 康寧道55號康寧閣地下A舖
新界 大埔支行 汀角路29-35號榮華花園地下1號舖

- 5. 閣下可於下列時間內遞交申請表格：
2011年9月22日(星期四)：上午九時正至下午四時三十分
2011年9月23日(星期五)：上午九時正至下午四時三十分
2011年9月24日(星期六)：上午九時正至下午一時正
2011年9月26日(星期一)：上午九時正至下午四時三十分
2011年9月27日(星期二)：上午九時正至中午十二時正
6. 閣下遞交申請的截止時間為2011年9月27日(星期二)中午十二時正。本公司將於當日上午十一時四十五分至中午十二時正期間辦理認購申請登記，惟視乎當日天氣情況而定。如香港在2011年9月27日(星期二)上午九時正至中午十二時正內任何時間發出下列警告信號：
• (黑色)暴雨警告信號，或
• (八號或以上)熱帶氣旋警告信號，或
將不會辦理認購申請登記。認購申請登記將改為在上午九時正至中午十二時正期間任何時間並無發出上述警告信號的下一個營業日上午十一時四十五分至中午十二時正期間內進行。
營業日指除星期六、星期日或香港公眾假期以外的日子。
7. 本公司保留權利將所有或任何認購申請款項過戶，惟閣下的支票或銀行本票將不會於2011年9月27日(星期二)中午十二時正前過戶。本公司不會向閣下發出付款收據。本公司將保留閣下申請股款的任何應計利息。本公司亦有權在閣下的支票或銀行本票過戶之前保留任何H股股票及/或任何多收的申請股款或退還款。

可供申請認購股份數目及應繳款項

Table with 8 columns: 申請認購的香港發售股份數目, 申請時應繳款項(港元), 申請認購的香港發售股份數目, 申請時應繳款項(港元), 申請認購的香港發售股份數目, 申請時應繳款項(港元), 申請認購的香港發售股份數目, 申請時應繳款項(港元). Rows range from 500 shares to 7,000,000 shares.

(1) 閣下可申請認購的香港發售股份最高數目。