

# Hong Kong Public Offering — Yellow Form 香港公開發售一黃表

Please use this form if you want the Hong Kong Offer Shares to be issued in the name of HKSCC Nominees Limited ("HKSCC Nominees") and deposited directly into the Central Clearing and Settlement System ("CCASS") for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant.

如閣下欲以香港中央結算(代理人)有限公司(「香港結算代理人」)的名義發行香港發售股份,並直接存入中央結算及交收系統(「中央結算系統」),以記存於閣下的中央結算系統投資者戶口持有人股份戶口或閣下指定的中央結算系統參與者股份戶口,請用本表格。

NOTE: Unless defined herein, terms and expressions used in this Application Form have the same meanings as defined in the prospectus of CITIC Securities Company Limited (the "Company") dated 22 September 2011 (the "Prospectus").  
附註: 除本申請表格所界定者外,本申請表格所用的詞語及措辭與中信證券股份有限公司(「本公司」)於2011年9月22日刊發的招股說明書(「招股說明書」)所界定者具有相同涵義。

Hong Kong Exchanges and Clearing Limited, The Stock Exchange of Hong Kong Limited (the "Hong Kong Stock Exchange") and Hong Kong Securities Clearing Company Limited ("HKSCC") take no responsibility for the contents of this Application Form, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of this Application Form.  
香港交易所及結算有限公司、香港聯合交易所有限公司(「香港聯交所」)及香港中央結算有限公司(「香港結算」)對本申請表格的內容概不負責,對其準確性或完整性亦不發表任何聲明,並表明不會就本申請表格全部或任何部分內容的錯誤或因依賴該等內容而引致的任何損失承擔任何責任。  
A copy of this Application Form, together with a copy of each of the WHITE and GREEN Application Forms, the Prospectus and the other documents specified in the paragraph headed "Documents Delivered to the Registrar of Companies" in "Appendix IX — Documents Delivered to the Registrar of Companies in Hong Kong and Available for Inspection" in the Prospectus, have been registered by the Registrar of Companies in Hong Kong as required by Section 342C of the Companies Ordinance (Chapter 32 of the Laws of Hong Kong), The Securities and Futures Commission (the "SFC") and the Registrar of Companies in Hong Kong take no responsibility as to the contents of any of these documents.  
本申請表格連同白色及綠色申請表格、招股說明書各一份及招股說明書附錄九—送呈香港公司註冊處及備查文件(「送呈公司註冊處的文件」)一段所列的其他文件,已遵照香港法例第32章(「公司條例」)第342C條的規定送呈香港公司註冊處登記。證券及期貨事務監察委員會(「證監會」)及香港公司註冊處對任何此等文件的內容概不負責。  
The information contained in this Application Form is not for publication, distribution or release, directly or indirectly, in or into the United States (including its territories and dependencies, any State of the United States and the District of Columbia). These materials do not constitute or form a part of any offer or solicitation to purchase or subscribe for securities in the United States. The H Shares mentioned herein have not been, and will not be, registered under the United States Securities Act of 1933, as amended (the "U.S. Securities Act").  
本申請表格所載信息,不會於或向美國(包括其領土及屬地、美國任何州份及哥倫比亞特區)境內直接或間接刊發、分發或發佈。於美國,該等資料並不構成或成為購買或認購證券的任何要約或邀請的一部分。本申請表格所載招股說明書及將不會根據1933年(美國證券法)(經修訂)(「美國證券法」))登記。  
The H Shares may not be offered or sold in the United States except pursuant to registration or an exemption from the registration requirements of the Securities Act. No public offering of the securities will be made in the United States.  
除非已根據《證券法》進行登記或已根據《證券法》的登記規定獲得豁免,否則將不可於美國發售或出售H股,亦將不會於美國進行證券的公開發售。  
Nothing in the Application Form or the Prospectus constitutes an offer to sell or the solicitation of an offer to buy nor shall there be any sale of Hong Kong Offer Shares in any jurisdiction in which such offer, solicitation or sales would be unlawful.  
本申請表格或招股說明書的內容概不構成或擬於或向任何司法權區作出有關出售或要約,亦不得在有關司法權區內出售香港發售股份。

Staple your payment here 請將股款緊釘在此



## 中信証券股份有限公司 CITIC Securities Company Limited

(a joint stock limited company incorporated in the People's Republic of China with limited liability)  
(於中華人民共和國註冊成立的股份有限公司)

### GLOBAL OFFERING

Number of Offer Shares under the Global Offering	: 995,300,000 H Shares (subject to adjustment and the Over-allotment Option)
Number of Hong Kong Offer Shares	: 49,765,000 H Shares (subject to adjustment)
Number of International Offer Shares	: 945,535,000 H Shares (subject to adjustment and the Over-allotment Option)
Maximum Offer Price	: HK\$15.20 per H Share, plus brokerage of 1%, SFC transaction levy of 0.003%, and Hong Kong Stock Exchange trading fee of 0.005% (payable in full on application in Hong Kong dollars and subject to refund on final pricing)
Nominal Value	: RMB1.00 per H Share
Stock Code	: 6030

### 全球發售

全球發售的發售股份數目	: 995,300,000股H股(可予調整及視乎超額配售選擇權的行使情況而定)
香港發售股份數目	: 49,765,000股H股(可予調整)
國際發售股份數目	: 945,535,000股H股(可予調整及視乎超額配售選擇權的行使情況而定)
最高發行價	: 每股H股15.20港元(須於申請時以港元繳足,可視乎最終定價退還),另加1%經紀佣金、0.003%證監會交易徵費及0.005%香港聯交所交易費
面值	: 每股H股人民幣1.00元
股份代號	: 6030

### Application Form 申請表格

Applications will be accepted until 12:00 noon on Tuesday, 27 September, 2011.

You must read the conditions and instructions attached to this Application Form. To be valid, you must complete all applicable parts of this Application Form. Please write clearly in ink.

截止接受申請時間為

2011年9月27日(星期二)中午十二時正。

閣下必須細閱本申請表格所附載的條件及指示。本申請表格各適用部分必須全部清楚地以墨水筆填寫,方為有效。

To: CITIC Securities Company Limited  
The Hong Kong Underwriters

致: 中信証券股份有限公司  
香港承銷商

I/We:

- apply for the number of Hong Kong Offer Shares set out below, on the terms and conditions of the Prospectus and this Application Form, and subject to the Articles of Association;
- endorse payment in full for the Hong Kong Offer Shares applied for, including 1% brokerage, 0.003% SFC transaction levy and 0.005% Hong Kong Stock Exchange trading fee;
- undertake and agree to accept the Hong Kong Offer Shares applied for, or any lesser number allotted to me/us in this application;
- declare that this is the only application made and the only application intended by me/us to be made whether on a WHITE or YELLOW Application Form or by giving electronic application instructions to HKSCC or CCASS or to the designated White Form eIPO Service Provider under the White Form eIPO service ([www.eipo.com.hk](http://www.eipo.com.hk)) to benefit me/us or the person for whose benefit I am/we are applying;
- undertake and confirm that I/we and the person for whose benefit I am/we are applying have not applied for, taken up or indicated an interest in, or received or been placed or allocated (including conditionally and/or provisionally) and will not apply for, take up or indicate an interest in any International Offer Shares under the International Offering;
- understand that this declaration and representation will be relied upon by the Company, the Sole Global Coordinator, the Joint Bookrunners and the Underwriters in deciding whether or not to make any allotment of Hong Kong Offer Shares in response to this application;
- authorise the Company to place the name of HKSCC Nominees on the register of members of the Company as the holder of any Hong Kong Offer Shares to be allotted to me/us, and to deposit the relevant H Shares certificates directly into CCASS for the credit of my/our CCASS Investor Participant stock account or the stock account of my/our designated CCASS Participant as instructed by me/us;
- request that any refund cheque(s) be made payable to me or, in the case of joint applicants, to the first-named applicant in this Application Form; and (subject to the terms and conditions set out on the pages attached to this form) to send any refund cheque(s) by ordinary post at my/our own risk to the address given on this Application Form (except where I/we have applied for 1,000,000 or more Hong Kong Offer Shares and have indicated on this Application Form that I/we wish to collect any refund cheque(s) in person in accordance with the procedures prescribed in this Application Form and the Prospectus);
- have read the terms and conditions and application procedures set out on the pages attached to this Application Form and in the Prospectus and agree to be bound by them;
- represent warrant and undertake that I am/each of us is, and each of the persons for whose benefit I am/we are applying is neither a U.S. person(s) nor a person inside the United States (both as defined in Regulation S under the U.S. Securities Act) when completing and submitting this Application Form, or I am/each of us is, and each of the persons for whose benefit I am/we are applying is a person described in paragraph (b)(3) of Rule 902 of Regulation S under the Securities Act, and the allotment of application for the Hong Kong Offer Shares to me/us or for whose benefit this application is made would not require the Company to comply with any requirements under any law or regulation (whether or not having the force of law) of any territory outside Hong Kong; and
- agree that this application, any acceptance of it and the resulting contract, will be governed by and construed in accordance with the laws of Hong Kong.

Signed by (all) applicant(s) (all joint applicants must sign):  
由(所有)申請人簽署(所有聯名申請人必須簽署):

Date: 日期: / /

D M Y  
日 月 年

本人/我們:

- 按照招股說明書及本申請表格的條款及條件並在公司章程所載的各項規限下,申請以下數目的香港發售股份;
- 夾附申請香港發售股份所需的全數付款(包括1%經紀佣金、0.003%證監會交易徵費及0.005%香港聯交所交易費);
- 承諾及同意接受納本人/我們根據本申請所申請的香港發售股份,或本人/我們獲配發的任何較少數目的香港發售股份;
- 聲明是項申請乃為本人/我們的利益,或本人/我們為其利益而提出申請的人士的利益以白色或黃色申請表格或透過中央結算系統向香港結算或根據白表eIPO服務([www.eipo.com.hk](http://www.eipo.com.hk))向指定白表eIPO服務供應商發出電子認購指示所作出及擬作出的唯一申請;
- 承諾及確認本人/我們及本人/我們為其利益而提出申請的人士並無申請、接納或表示有意認購或收購或獲配或分配(包括有條件及/或暫時性)的,亦不會申請、接納或表示有意認購國際發售的任何國際發售股份;
- 明白 貴公司、獨家全球協調人、聯席簿管理人及承銷商將依賴本聲明及陳述,以決定是否就本申請配發任何香港發售股份;
- 授權 貴公司將香港結算代理人的名稱列入 貴公司股東名冊內,登記為任何將配發予本人/我們的香港發售股份的持有人,並將有關H股股票直接存入中央結算系統,以寄存於本人/我們的中央結算系統投資者戶口持有人股份戶口或本人/我們指定的中央結算系統參與者股份戶口;
- 要求任何退款支票以本人或(倘屬聯名申請人)本申請表格內申請人中排名首位者為抬頭人,並(符合本表格隨附各頁所載的條款及條件的情況下)按本申請表格上所示地址以普通郵遞方式寄發任何退款支票,郵誤風險概由本人/我們自行承擔(除非本人/我們申請1,000,000股或以上香港發售股份,並已於本申請表格上表明擬按本申請表格及招股說明書所述程序親自領取任何退款支票);
- 已細閱本申請表格隨附各頁及招股說明書所載的條款、條件及申請程序,並同意受其約束;
- 聲明、保證及承諾本人/我們中的任何一人及本人/我們為其利益而提出申請的人士在填寫及遞交本申請表格時既非美國人士,亦非身處美國境內的人士(兩者定義見《美國證券法》規例902),或本人/我們中的任何一人及本人/我們為其利益而提出申請的每名人士並非《美國證券法》規例902所界定的「美國人士」;而本人/我們或本人/我們為其利益而提出申請的人士獲配發或申請香港發售股份不會引致 貴公司須遵從香港以外任何地區的任何法律或法規的任何規規(不論是是否具法律效力);及
- 同意本申請、任何對本申請的接納以及因此訂立的合同,將受香港法例規管及按其詮釋。

For Broker use 此欄供經紀填寫

Lodged by 申請由以下經紀遞交

Broker No. 經紀號碼				
Broker's Chop 經紀印章				

#### Warning:

- It is important that you read the terms and conditions and application procedures overleaf.
- You must sign this Application Form in writing (and not by way of personal chop), otherwise this application is liable to be rejected.
- All applicable boxes in this Application Form must be completed, otherwise the application is liable to be rejected.
- It is important that you follow the application procedures on the overleaf, otherwise the Company reserves the right to reject the application.
- You must complete this application in English unless as stated otherwise, otherwise the application is liable to be rejected.
- Only one application may be made for the benefit of any person on a WHITE or YELLOW Application Form or by way of giving electronic application instructions to HKSCC via CCASS or to the designated White Form eIPO Service Provider under the White Form eIPO service ([www.eipo.com.hk](http://www.eipo.com.hk)). Multiple or suspected multiple applications on WHITE and/or YELLOW Application Forms and/or by way of giving electronic application instructions to HKSCC via CCASS and/or to the designated White Form eIPO Service Provider under the White Form eIPO service ([www.eipo.com.hk](http://www.eipo.com.hk)), applications made by one applicant on either a WHITE or YELLOW Application Form or by way of giving electronic application instructions to HKSCC via CCASS or to the designated White Form eIPO Service Provider under the White Form eIPO service ([www.eipo.com.hk](http://www.eipo.com.hk)) for more than 24,882,500 Hong Kong Offer Shares (being 50% of the Offer Shares initially being offered for public subscription under the Hong Kong Public Offering) and applications where cheques or banker's cashier orders are dishonoured upon first presentation are liable to be rejected.
- You may be prosecuted if you make a false declaration.

#### 警告:

- 閣下必須細閱背頁的條款及條件及申請程序。
- 閣下必須以書面方式(不得以個人印章方式)簽署本申請表格,否則本申請會被拒絕受理。
- 本申請表格內所有適用空格均必須填妥,否則申請會被拒絕受理。
- 閣下必須遵守背頁的申請程序,否則本公司保留拒絕受理有關申請的權利。
- 閣下必須以英文填妥本申請(除非另有指明外),否則申請會被拒絕受理。
- 僅能以白色或黃色申請表格或透過中央結算系統向香港結算或根據白表eIPO服務([www.eipo.com.hk](http://www.eipo.com.hk))向指定白表eIPO服務供應商發出電子認購指示為任何人士的利益發出一次申請。以白色及/或黃色申請表格及/或透過中央結算系統向香港結算或根據白表eIPO服務([www.eipo.com.hk](http://www.eipo.com.hk))向指定白表eIPO服務供應商發出電子認購指示作出的重複或疑屬重複申請,由一名申請人以白色或黃色申請表格或透過中央結算系統提出向香港結算或根據白表eIPO服務([www.eipo.com.hk](http://www.eipo.com.hk))向指定白表eIPO服務供應商發出電子認購指示提出認購超過24,882,500股香港發售股份(即根據香港公開發售初步提呈可供公眾認購發售股份的50%)的申請,及支票或銀行本票於首次過戶時不獲兌現的申請,均會被拒絕受理。
- 閣下如作出虛假聲明,可能會被檢控。

Please use this form if you want the Hong Kong Offer Shares to be issued in the name of HKSCC Nominees Limited ("HKSCC Nominees") and deposited directly into the Central Clearing and Settlement System ("CCASS") for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant. 如閣下欲以香港中央結算(代理人)有限公司(「香港結算代理人」)的名義獲發行香港發售股份,並直接存入中央結算及交收系統(「中央結算系統」),以記存於閣下的中央結算系統投資者戶口持有人股份戶口或閣下指定的中央結算系統參與者股份戶口,請用本表格。

Number of Hong Kong Offer Shares applied for, not to exceed 24,882,500 Hong Kong Offer Shares being 50% of the Hong Kong Offer Shares initially available for subscription under the Hong Kong Public Offering  
申請香港發售股份數目(不得超過24,882,500股香港發售股份,即香港公開發售項下初步提呈可供認購的香港發售股份的50%)

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Cheque/banker's cashier order number  
支票/銀行本票號碼

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Total amount of payment  
付款總額

HK\$	港元
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Name of bank on which cheque/banker's cashier order is drawn\*  
支票/銀行本票的付款銀行名稱\*

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\* Cheque and banker's cashier order should be crossed "Account Payee Only" and made payable to "HSBC Nominees (Hong Kong) Limited — CITIC Securities Public Offer".  
支票及銀行本票須劃線註明「只准存入抬頭人賬戶」,並須註明抬頭人為「滙豐代理人(香港)有限公司—中信証券公開發售」。

To be completed in BLOCK letters in English in ink, except as stated otherwise. Joint applicants should give the address of the first-named applicant only.  
除另有說明外,請用墨水筆以英文正楷填寫。聯名申請人只須填寫排名首位申請人的地址。

Your name (in English)  
英文姓名/名稱

Family name or company name 姓氏或公司名稱
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Forename(s) 名字

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Your name (in Chinese)  
中文姓名/名稱

Family name or company name 姓氏或公司名稱
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Forename(s) 名字

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Your occupation  
(in English)  
職業(以英文填寫)

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Your Hong Kong identity card No./  
Passport No./  
Hong Kong business registration No.\*\*  
(Please delete as appropriate)  
閣下的香港身份證號碼/  
護照號碼/香港商業登記號碼\*\*  
(請刪除不適用者)

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Names of all other  
joint applicants  
(in English) (if any)  
所有其他聯名申請人的  
英文姓名/名稱(如有)

(1)	
(2)	
(3)	

Hong Kong identity card No./Passport No./  
Hong Kong business registration  
No. of all other joint applicants\*\*  
(Please delete as appropriate)  
所有其他聯名申請人的  
香港身份證號碼/護照號碼/  
香港商業登記號碼\*\*  
(請刪除不適用者)

(1)	
(2)	
(3)	

Your address in English  
(Joint applicants should give  
the address and telephone  
number of the first-named  
applicant only) Only an address  
in Hong Kong will be accepted  
地址(以英文填寫)(聯名  
申請人只須填寫排名首位  
申請人的地址及電話號碼)  
只接受香港地址

Telephone No. 電話號碼

For nominees: Please provide an account number or identification code for each (joint) beneficial owner.  
由代名人遞交: 請填寫各(聯名)受益擁有人的賬戶號碼或識別編碼。

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If you are a nominee and you do not complete this section, this application will be treated as being made for your own benefit.  
如閣下為代名人,而並無填寫本節,則本申請將被視為閣下本身利益提出。

- \*\* (1) If you are a CCASS Investor Participant, only a Hong Kong identity card number (if you are an individual) or a Hong Kong business registration number (if you are a body corporate) will be accepted for this application. Please see paragraph 2 under the section "How to make your application" overleaf.
- (2) If you are applying through a designated CCASS Participant (other than a CCASS Investor Participant): For an individual, you must provide your Hong Kong identity card number or passport number. If you hold a Hong Kong identity card, please provide that number. If you do not hold a Hong Kong identity card, please provide your passport number. For a body corporate, please provide your Hong Kong business registration number. The Hong Kong identity card/Passport/Hong Kong business registration number will be used for checking the validity of Application Forms and otherwise for processing the application for H Shares and such data would be transferred to a third party for the accomplishment of such purposes. 閣下透過指定的中央結算系統參與者(中央結算系統投資者戶口持有人除外)提出申請:如屬個人人士,閣下必須填寫閣下的香港身份證號碼或護照號碼。如閣下持有香港身份證,請填寫香港身份證號碼;否則,請填寫護照號碼。如屬法人團體,請填寫香港商業登記號碼。有關香港身份證/護照/香港商業登記號碼將用於核實申請表格的有效性及處理H股的申請。為此,該等資料將轉交予第三方。
- (3) Part of your Hong Kong identity card number/passport number, or, if you are joint applicants, part of the Hong Kong identity card number/passport number of the first-named applicant, provided by you, may be printed on your refund cheque (if any). Such data will be used for checking the validity of Application Forms and such data would also be transferred to a third party for such purpose and refund purpose. Your banker may require verification of your Hong Kong identity card number/passport number before encashment of your refund cheque. Inaccurate completion of your Hong Kong identity card number/passport number may lead to delay in encashment of or may invalidate your refund cheque. 閣下所提供的香港身份證號碼/護照號碼的一部分,或(如屬聯名申請人)排名首位申請人的香港身份證號碼/護照號碼的一部分,或會列印在退款支票(如有)上。有關資料將用於核實申請表格的有效性,有關資料亦會轉交予第三方作核實和退款用途。閣下將退款支票兌現之前,銀行或會要求查證閣下的香港身份證號碼/護照號碼。未有準確填寫閣下的香港身份證號碼/護照號碼,或會導致退款支票延遲兌現或退款支票無效。
- (4) All joint applicants must give (if they are individuals) their Hong Kong identity card numbers or, where applicable, passport numbers, or (if they are bodies corporate) their Hong Kong business registration numbers. 所有聯名申請人必須提供(如屬個人人士)其香港身份證號碼或護照號碼(如適用)或(如屬法人團體)其香港商業登記號碼。 Applicants who have applied for 1,000,000 or more Hong Kong Offer Shares and wish to collect refund cheque(s) (where relevant) in person from the Company's H Share Registrar, Computershare Hong Kong Investor Services Limited, at Shops 1712-1716, 17/F, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong on the date of collection of refund cheque(s) (where relevant) which is expected to be on Tuesday, 4 October 2011, should mark "✓" in the box on the left. Please refer to the section headed "How to Apply for the Hong Kong Offer Shares — Dispatch/Collection of H Shares Certificates and Refund Monies" in the Prospectus for more information. 凡申請1,000,000股或以上香港發售股份,並擬親身於領取退款支票(如相關)當日(預計為2011年10月4日(星期二))前往本公司的H股證券登記處香港中央證券登記有限公司(地址為香港灣仔皇后大道東183號合和中心17樓1712-1716室)領取退款支票(如相關)的申請人,請在左方空格內填上「✓」號,有關詳情請參閱招股說明書「如何申請香港發售股份—發送/領取H股股票及退還股款」一節。

## DETAILS FOR CCASS PARTICIPANT 中央結算系統參與者資料詳情

**THIS BOX MUST BE DULY COMPLETED**  
此空格必須妥為填寫

**Participant I.D. of the designated CCASS Participant or CCASS Investor Participant**  
指定中央結算系統參與者或中央結算系統投資者戶口持有人的參與者編號

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**For designated CCASS Participant or Corporate CCASS Investor Participant, please also affix the company chop bearing its company name.**  
指定中央結算系統參與者或中央結算系統公司投資者戶口持有人請加蓋顯示公司名稱的公司印章。

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(See paragraph 2 under section "How to make your application" overleaf)  
(請參閱背頁「申請程序」一節第2段)

### ADDRESS LABEL 地址標貼

Please repeat your name(s) and address as set out above in BLOCK letters  
請用正楷字母填寫上表所示姓名/名稱及地址

Name(s) 姓名/名稱
Address 地址

**For Bank use 此欄供銀行填寫**



Please use this form if you want the Hong Kong Offer Shares to be issued in the name of HKSCC Nominees Limited ("HKSCC Nominees") and deposited directly into the Central Clearing and Settlement System ("CCASS") for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant.

# 中信 中信証券股份有限公司

## 證券 CITIC Securities Company Limited

(a joint stock limited company incorporated in the People's Republic of China with limited liability)

### GLOBAL OFFERING

#### Conditions of your application

Unless otherwise stated, terms used in these conditions have the same meaning ascribed thereto in the Prospectus.

##### A. Who can apply

- You, as applicant(s), and any person(s) for whose benefit you are applying, must be 18 years of age or older and must have a Hong Kong address.
- If you are a firm, the application must be in the names of the individual members, not the firm's name.
- If you are a body corporate, the Application Form must be signed by a duly authorised officer, who must state his or her representative capacity.
- The number of joint applicants may not exceed four.
- Save under the circumstances permitted by the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules"), you cannot apply for any Hong Kong Offer Shares if you are or any person(s) for whose benefit you are applying is/are:
  - an existing beneficial owner of shares in the Company or any of its subsidiaries;
  - the chief executive, a Director or a Supervisor of the Company or any of its subsidiaries;
  - an associate (as defined in the Listing Rules) of any of the above;
  - a Connected Person (as defined in the Listing Rules) of the Company or a person who will become a Connected Person of the Company immediately upon completion of the Global Offering;
  - a person who has been allocated or will receive any International Offer Shares or otherwise participated in the International Offering or indicated an interest for the International Offer Shares;
  - a United States person (as defined in Regulation S under the U.S. Securities Act), or a legal or natural person (except qualified domestic institutional investors) of the People's Republic of China (other than Hong Kong, Macau and Taiwan); or
  - a person inside the United States (as defined in Regulation S under the Securities Act) when completing and submitting this Application Form and you are not a person described in paragraph (b)(3) of Rule 902 of Regulation S under the U.S. Securities Act; or
  - a person who does not have a Hong Kong address.

##### B. If you are a nominee

You may make one application for the Hong Kong Offer Shares if and only if you are a nominee, in which case you may make an application as a nominee by: (i) giving electronic application instructions to HKSCC via CCASS (if you are a CCASS Participant) or (ii) using a WHITE or YELLOW Application Form, and lodge more than one application in your own name if each application is made on behalf of different beneficial owners.

In the box on this Application Form marked "For nominees", you must include:

- an account number;
  - some other identification code;
  - for each beneficial owner or, in the case of joint beneficial owners, for each such beneficial owner. If you do not include this information, the application will be treated as being made for your own benefit. As a nominee, you are deemed to have warranted that you are duly authorised to sign this Application Form on behalf of the relevant beneficial owner and agreed to disclose personal data relating to such beneficial owner on the terms set out in section F and the section under Personal Data.
- C. Lodge only one application for your benefit (or your and any of your joint applicant's benefit)**
- Multiple applications or suspected multiple applications will be rejected. Except where you are a nominee and provide the information required to be provided in your application, all of your applications (including the part of the application made by HKSCC Nominees acting on electronic application instructions to HKSCC via CCASS (if you are a CCASS Investor Participant) or applying through a CCASS Clearing Participant or Custodian Participant) or to the designated White Form eIPO Service Provider via the White Form eIPO service ([www.eipo.com.hk](http://www.eipo.com.hk)); or
- both apply (whether individually or jointly) on one WHITE Application Form and one YELLOW Application Form or on one WHITE or YELLOW Application Form and give electronic application instructions to HKSCC or to the designated White Form eIPO Service Provider under the White Form eIPO service ([www.eipo.com.hk](http://www.eipo.com.hk));
  - apply on one WHITE or YELLOW Application Form (whether individually or jointly) or by giving electronic application instructions to HKSCC via CCASS (if you are a CCASS Investor Participant) or applying through a CCASS Clearing Participant or Custodian Participant) or to the designated White Form eIPO Service Provider via the White Form eIPO service ([www.eipo.com.hk](http://www.eipo.com.hk)) for more than 50% of the H Shares (i.e. 24,882,500 H Shares) initially being offered for public subscription under the Hong Kong Public Offering; or
  - have applied for or taken up, or indicated an interest in, or have been or will be placed (including conditionally and/or provisionally) International Offer Shares under the International Offering.

Save as referred to above, all of your applications will also be rejected as multiple applications if more than one application is made for your benefit (including the part of the application made by HKSCC Nominees acting on electronic application instructions). If an application is made by an unlisted company and

- the only business of that company is dealing in securities; and
  - you exercise statutory control over that company,
- then the application will be treated as being made for your benefit.

##### Statutory control in relation to a company means you:

- control the composition of the board of directors of a company; or
- control more than half of the voting power of a company; or
- hold more than half of the issued share capital of a company (not counting any part of it which carries no right to participate beyond a specified amount in a distribution of either profits or capital).

##### D. Allocation of Hong Kong Offer Shares — Pools A and B

The 49,765,000 H Shares initially being offered for subscription under the Hong Kong Public Offering (subject to any adjustment in the number of Offer Shares between the Hong Kong Public Offering and the International Offering) will be divided into two pools for allocation purposes: 24,882,500 H Shares in Pool A and 24,882,500 H Shares in Pool B. The Hong Kong Offer Shares in Pool A will be allocated on an equitable basis to successful applicants who have applied for Hong Kong Offer Shares with a total subscription amount (including 1% brokerage, 0.003% SFC transaction levy and 0.005% Hong Kong Stock Exchange trading fee) of HK\$5,000,000 or less. The Hong Kong Offer Shares in Pool B will be allocated on an equitable basis to successful applicants who have applied for Hong Kong Offer Shares with a total subscription amount (excluding 1% brokerage, 0.003% SFC transaction levy and 0.005% Hong Kong Stock Exchange trading fee) of more than HK\$5,000,000 and up to the total value of Pool B. You should be aware that applications in Pool A and applications in Pool B are likely to receive different allocation ratios. If Hong Kong Offer Shares in one pool (but not both pools) are under-subscribed, the supply of Hong Kong Offer Shares in that pool will be transferred to the other pool and that other pool will be allocated accordingly. You can only receive an allocation of Hong Kong Offer Shares from either Pool A or Pool B but not from both pools. Multiple or suspected multiple applications and any application for more than 24,882,500 Hong Kong Offer Shares are liable to be rejected. No application will be accepted from applicants applying for more than the total number of Hong Kong Offer Shares originally allocated to each pool. Allocation of Hong Kong Offer Shares to investors under the Hong Kong Public Offering, both in relation to Pool A and Pool B, will be based solely on the level of valid applications received under the Hong Kong Public Offering. The basis of allocation may vary, depending on the number of Hong Kong Offer Shares validly applied for by applicants, although the allocation of Hong Kong Offer Shares could, where appropriate, consist of balloting, which would mean that some applicants may receive a higher allocation than others who have applied for the same number of Hong Kong Offer Shares and those applicants who are not successful in the ballot may not receive any Hong Kong Offer Shares.

##### E. Supplemental information

If any supplement to the Prospectus is issued, applicant(s) who have already submitted an application may or may not (depending on the information contained in the supplement) be notified that they can withdraw their applications. If applicant(s) have not been so notified, or if applicant(s) have been notified but have not withdrawn their applications in accordance with the procedure to be notified, all applications that have been submitted to HKSCC may be accepted, subject to the conditions set out above, an application once made is irrevocable and applicants shall be deemed to have applied on the basis of the Prospectus as supplemented.

##### F. Effect of completing and submitting this Application Form

- By completing and submitting this Application Form, you (and if you are joint applicants, each of you jointly and severally) for yourself or as agent or nominee and on behalf of each person for whom you act as agent or nominee:
- instruct and authorise the Company, the Joint Bookrunners and their respective agents or nominees) to execute any transfer forms, contract notes or other documents on your behalf and to do so on your behalf all other things necessary to effect registration of any Hong Kong Offer Shares allocated to you in the name of HKSCC Nominees as required by the Articles of Association and otherwise to give effect to the arrangements described in the Prospectus and this Application Form;
  - undertake to sign all documents and to do all things necessary to enable HKSCC Nominees to be registered as the holder of the Hong Kong Offer Shares allocated to you in the name of HKSCC Nominees and deposited directly into CCASS for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant;
  - agree that each of HKSCC and HKSCC Nominees reserve the right in its absolute discretion (i) not to accept any or part of such allotted Hong Kong Offer Shares issued in the name of HKSCC Nominees or to accept such allotted Hong Kong Offer Shares for deposit into CCASS; (2) to cause such allotted Hong Kong Offer Shares to be withdrawn from CCASS and transferred into your name at your own risk and costs; and (3) to cause such allotted Hong Kong Offer Shares to be issued in your (or if you are a joint applicant, to the first-named applicant's) name and in such a case to post the certificate(s) for such allotted Hong Kong Offer Shares at your own risk to the address on your Application Form by ordinary post or to make available the same for your collection;
  - agree that each of HKSCC and HKSCC Nominees may adjust the number of allotted Hong Kong Offer Shares issued in the name of HKSCC Nominees;
  - agree that neither HKSCC nor HKSCC Nominees shall have any liability for the information or representations not so contained in the Prospectus and this Application Form;
  - agree that you have only relied on the information and representations in the Prospectus in making your application and will not rely on any other information and representations save as set out in any supplement to the Prospectus;
  - agree with the Company, and each shareholder of the Company, and the Company agrees with each of its shareholders, to observe and comply with the PRC Company Law, the Special Regulations, the Hong Kong Companies Ordinance and the Articles of Association;
  - authorise the Company to enter into a contract on your behalf with each director, supervisor and officer of the Company whereby each such director, supervisor and officer undertakes to observe and comply with his or her obligations to shareholders as stipulated in the Articles of Association;
  - confirm that you have received and/or read a copy of the Prospectus and have only relied on the information and representations contained in the Prospectus in making your application, and will not rely on any other information and representations save as set out in any supplement to the Prospectus;
  - agree that the Company, the Joint Sponsors, the Sole Global Coordinator, the Joint Bookrunners, the Joint International Coordinators, the Joint Lead Managers, the Underwriters and any of their respective directors, officers, employees, partners, agents, advisers and any other parties involved in the Global Offering are liable only for the information and representations contained in the Prospectus, the Application Forms and any supplement to the Prospectus;
  - agree (without prejudice to any other rights which you may have) that once your application has been accepted, you may not rescind it because of an innocent misrepresentation and you may not revoke it other than as provided in the Prospectus;
  - (if the application is made for your own benefit) warrant that the application is the only application which will be made for your benefit on a WHITE or YELLOW Application Form or by giving electronic application instructions to HKSCC via CCASS or to the designated White Form eIPO Service Provider via the White Form eIPO service ([www.eipo.com.hk](http://www.eipo.com.hk));
  - (if the application is made by an agent on your behalf) warrant that you have validly and irrevocably conferred on your agent all necessary power and authority to make this application;
  - (if you are an agent for another person) warrant that reasonable enquiries have been made of the beneficial owner that this is the only application which will be made for the benefit of that other person on a WHITE or YELLOW Application Form or by giving electronic application instructions to HKSCC via CCASS or to the designated White Form eIPO Service Provider via the White Form eIPO service ([www.eipo.com.hk](http://www.eipo.com.hk)); and that you are duly authorised to sign this Application Form as that other person's agent;
  - undertake and confirm that you (if the application is made for your benefit) or the person(s) for whose benefit you have made the application have not applied for or taken up, or indicated an interest in, or received or will be placed (including conditionally and/or provisionally), and will not apply for or take up or indicate any interest in any International Offer Shares under the International Offering, nor otherwise have participated or will participate in the International Offering;

- warrant the truth and accuracy of the information that is contained in your application;
- agree to disclose to the Company, the H Share Registrar, the receiving banks, the Sole Global Coordinator, the Joint Bookrunners, the Joint International Coordinators, the Joint Lead Managers and the Underwriters and their respective advisers and agents any personal data or other information which you or any person for whose benefit you are applying require about you or your assets for this application;
- undertake and agree to accept the Hong Kong Offer Shares applied for, or any lesser number allocated to you under this application;
- authorise the Company to place the name of HKSCC Nominees on the register of members of the Company as the holder of any Hong Kong Offer Shares allocated to you, and the Company and/or its agents to deposit any H Share certificate(s) directly into CCASS and to send any refund cheque(s) (where applicable) to you or (in case of joint applicants) the first-named applicant in the Application Form by ordinary post at your own risk to the address stated on your Application Form (except that if you have applied for 1,000,000 Hong Kong Offer Shares or more and have indicated in your Application Form that you will collect your refund cheque(s) (where applicable) in person, you can collect your refund cheque(s) (where applicable) in person between 9:00 a.m. and 1:00 p.m. on Tuesday, 4 October 2011 from Computershare Hong Kong Investor Services Limited);
- understand that these declarations and representations will be relied upon by the Company and the Sole Global Coordinator, the Joint Bookrunners, the Joint International Coordinators and the Joint Lead Managers in deciding whether or not to allocate any Hong Kong Offer Shares in response to your application and that you may be prosecuted for making a false declaration;
- if the laws of any place outside Hong Kong are applicable to your application, you agree and warrant that you have complied with all such laws and the laws of the Company, the Joint Sponsors, the Sole Global Coordinator, the Joint Bookrunners, the Joint International Coordinators, the Joint Lead Managers, the Underwriters and the other parties involved in the Global Offering, nor any of their respective officers or advisers will infringe any laws outside Hong Kong as a result of the acceptance of your offer to purchase, or any actions arising from your rights and obligations under the terms and conditions contained in the Prospectus;
- agree with the Company, for itself and for the benefit of each Shareholder of the Company, and so that the Company will be deemed by its acceptance in whole or in part of the application, including applications made by HKSCC Nominees, to have agreed for itself and on behalf of each Shareholder of the Company, to observe and comply with the PRC Company Law, the Hong Kong Companies Ordinance, the Special Regulations, and the Articles of Association;
- agree with the Company, each Shareholder, Director, Supervisor, manager and other senior officer of the Company, and the Company (acting for itself and for each Director, Supervisor, manager and other senior officer) agrees with each Shareholder of the Company, to enter all differences or claims arising from the application, or any rights or obligations conferred or imposed by the PRC Company Law or other relevant laws and administrative regulations concerning its affairs to arbitration in accordance with the Articles of Association, and any reference to arbitration shall be deemed to authorise the arbitration tribunal to conduct hearings in open session and to publish its award, which arbitration shall be final and conclusive;
- agree with the Company and each Shareholder of the Company that H Shares in the Company are freely transferable by the holders thereof;
- (if you are joint applicants, each of you jointly and severally) agree that any Hong Kong Offer Shares allocated to you shall be registered in the name of HKSCC Nominees and deposited directly into CCASS operated by HKSCC for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant, (in accordance with your election on this Application Form);
- (if you are joint applicants, each of you jointly and severally) agree that each of HKSCC and HKSCC Nominees reserves the right in its absolute discretion (i) not to accept any or part of the Hong Kong Offer Shares allocated to you in the name of HKSCC Nominees or not to accept such Hong Kong Offer Shares for deposit into CCASS; (ii) to cause such Hong Kong Offer Shares to be withdrawn from CCASS and transferred into your name at your own risk and costs; and (iii) to cause such Hong Kong Offer Shares to be issued in your (or if you are a joint applicant, in the name of the first-named applicant's) name and in such a case, to post the certificate(s) for such Hong Kong Offer Shares at your own risk to the address on this Application Form by ordinary post or to make available the same for your collection);
- (if you are joint applicants, each of you jointly and severally) agree that each of HKSCC and HKSCC Nominees may adjust the number of Hong Kong Offer Shares issued in the name of HKSCC Nominees;
- (if you are joint applicants, each of you jointly and severally) agree that neither HKSCC nor HKSCC Nominees shall have any liability for the information and representations not so contained in the Prospectus and this Application Form;
- (if you are joint applicants, each of you jointly and severally) agree that neither HKSCC nor HKSCC Nominees shall be liable to you in any way;
- represent and warrant that you understand the H Shares have not been and will not be registered under the U.S. Securities Act and you are outside the United States (as defined in Regulation S under the U.S. Securities Act) when completing the Application Form or are a person described in paragraph (b)(3) of Rule 902 of Regulation S under the U.S. Securities Act;
- confirm that you understand entirely that our registered share capital comprises A Shares and H Shares and that holders of the H Shares shall have the same rights, holders of the A Shares save as to the differences due to the listing rules requirements of the stock exchange where the Shares are listed;
- confirm that you agree to be bound by the terms and conditions and application procedures set out in the Prospectus and this Application Form; and
- agree that your application, any acceptance of it and resulting contract will be governed by and construed in accordance with the laws of Hong Kong.

The Company, the Joint Sponsors, the Sole Global Coordinator, the Joint Bookrunners, the Joint International Coordinators, the Joint Lead Managers, the Underwriters, the other parties involved in the Global Offering and their respective directors, officers, employees, partners, agents and advisers are entitled to rely on any warranty, representation or declaration made by you in this application. In the event of the application being made by joint applicants, the warranties, representations, declarations and obligations expressed to be made, given or assumed by or imposed on the joint applicants shall be deemed to have been made, given and assumed by and imposed on the applicants jointly and severally.

##### Power of attorney

If your application is made through a duly authorised attorney under a valid power of attorney, the Company and the Joint Bookrunners (or their respective agents and nominees) may accept your application in their discretion, and subject to any conditions they think fit, including production of evidence of the power of attorney, to the satisfaction of the Joint Bookrunners in their capacity as agents for the Company have full discretion to reject or accept any application, in full or in part without assigning any reason.

##### Determination of Offer Price

The Offer Price is expected to be fixed by agreement between the Joint Representatives (for themselves and on behalf of the Underwriters) and the Company on or around Wednesday, 28 September 2011, and in any event, not later than Tuesday, 4 October, 2011. Applicants for Hong Kong Offer Shares before 5:00 p.m. on Tuesday, 4 October, 2011 or such other date as shall be determined by HKSCC or HKSCC Nominees, 1% brokerage, 0.003% SFC transaction levy and 0.005% Hong Kong Stock Exchange trading fee, subject to refund of any resulting surplus application monies to successful applicants, and without effect if the offer price should be lower than HK\$15.20. The fixed Offer Price will be announced on Tuesday, 4 October, 2011 in the South China Morning Post (in English) and the Hong Kong Economic Times (in Chinese) and on the website of the Hong Kong Stock Exchange at [www.hkexnews.hk](http://www.hkexnews.hk) and the Company's website at [www.citic.com](http://www.citic.com) no later than the morning of the day which is the last day for lodging applications under the Hong Kong Public Offering. Applicants should have regard to the possibility that any announcement of a reduction in the number of Offer Shares and/or the indicative offer price range may not be made until that time. If, for any reason, the Offer Price is not agreed between the Company and the Joint Representatives (for themselves and on behalf of the Underwriters) or on before Tuesday, 4 October, 2011, the Hong Kong Public Offering and the International Offering will not proceed.

##### Allotment of Hong Kong Offer Shares

The application monies for Hong Kong Offer Shares will not be processed and no allocation of any such H Shares will be made until after the closing of the application lists.

The Company expects to announce the Offer Price on or before Tuesday, 4 October, 2011, whereas the general level of indication of interest in the International Offering of the Hong Kong Offer Shares and the results of applications under the Hong Kong Public Offering are expected to be published on or before Tuesday, 4 October, 2011 in the South China Morning Post (in English) and the Hong Kong Economic Times (in Chinese) and the website of the Hong Kong Stock Exchange at [www.hkexnews.hk](http://www.hkexnews.hk) and the Company's website at [www.citic.com](http://www.citic.com). The results of allotment and the Hong Kong identity card/passport/Hong Kong business registration numbers of successful applicants under the Hong Kong Public Offering will be available in a manner described in the paragraph headed "Dispatch/Collection of H Share Certificates and Refund Monies" in the section entitled "How to Apply for the Hong Kong Offer Shares".

##### If your application for Hong Kong Offer Shares is successful (in whole or in part)

If your application is wholly or partially successful, your H Share certificate(s) (subject to their becoming valid certificates of title provided that the Hong Kong Public Offering has become unconditional and not having been terminated at 8:00 a.m. on Thursday, 6 October, 2011) will be issued in the name of HKSCC Nominees and deposited directly into CCASS for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant as indicated by you in your Application Form on Tuesday, 4 October, 2011 or, in the event of a contingency, on any other date as shall be determined by HKSCC or HKSCC Nominees.

- If you are applying through a designated CCASS Participant (other than a CCASS Investor Participant): For Hong Kong Offer Shares credited to the stock account of your designated CCASS Participant (other than a CCASS Investor Participant), you can check the number of Hong Kong Offer Shares allocated to you with that CCASS Participant.

The Company expects to publish the results of CCASS Investor Participants' applications together with the results of the Hong Kong Public Offering in the manner as described in the paragraph headed "Results of Allotment" in the section headed "How to Apply for the Hong Kong Offer Shares" in the Prospectus on Tuesday, 4 October, 2011. You should check the announcement published by the Company and report any discrepancies to HKSCC before 5:00 p.m. on Tuesday, 4 October, 2011 or such other date as shall be determined by HKSCC or HKSCC Nominees. Immediately after the credit of the Hong Kong Offer Shares to your stock account, you can check your new account balance via the CCASS phone system and CCASS Internet system (under the procedures contained in HKSCC's "An Operating Guide for Investor Participants" in effect from time to time). HKSCC will also make available to you an activity statement showing the number of Hong Kong Offer Shares credited to your stock account.

The Company will issue temporary documents of title. H Share certificates will only be valid certificates of title provided that the Hong Kong Public Offering has become unconditional and not having been terminated in accordance with the right of termination described in the paragraph headed "Underwriting Arrangements and Expenses — Hong Kong Public Offering — Grounds for Termination" under the section entitled "Underwriting" in the Prospectus at 8:00 a.m. on Thursday, 6 October, 2011. No receipt will be issued for sums paid on application. In the event that the offer price is less than the price per H Share paid by you, the surplus application monies (including 1% brokerage, 0.003% SFC transaction levy and 0.005% Hong Kong Stock Exchange trading fee attributable to such surplus) will be refunded to you without interest.

##### Circumstances in which you will not be allotted Hong Kong Offer Shares

- You may not be allotted Hong Kong Offer Shares if:
- The Company or its agents decide in their full discretion to reject or accept your application  
The Company, the Joint Bookrunners and the White Form eIPO Service Provider in their capacity as our agents, or their respective agents and nominees, have full discretion to reject or accept any application, in whole or in part, without having to give any reasons for such rejection or acceptance.
  - Your application is revoked or withdrawn  
By completing and submitting this Application Form you agree that you cannot revoke your application on or before Tuesday, 4 October, 2011. This agreement will take effect as a collateral contract with the Company, and will become binding when you lodge your Application Form. This collateral contract will be in consideration of the Company agreeing that it will not offer any Hong Kong Offer Shares to any person on or before Saturday, 22 October, 2011 except by means of one of the procedures referred to in the Prospectus.  
Your application may be revoked on or before Tuesday, 4 October, 2011 if a person responsible for the Prospectus under section 40 of the Companies Ordinance (as applied by section 342E of the Companies Ordinance) gives a public notice under that section which excludes or limits the responsibility of that person for the Prospectus.  
If any supplement to the Prospectus is issued, applicant(s) who have already submitted an application may or may not (depending on the information contained in the supplement) be notified that they can withdraw their applications. If applicant(s) have not been so notified, or if applicant(s) have been notified but have not withdrawn their applications in accordance with the procedure to be notified, all applications that have been submitted to HKSCC may be accepted, subject to the conditions set out above, an application once made is irrevocable and applicants shall be deemed to have applied on the basis of the Prospectus as supplemented.  
If your application has been accepted, it cannot be revoked or withdrawn. For this purpose, acceptance of applications which are not rejected will be constituted by notification to the press of the results of allocation and, where such basis of allocation is subject to certain conditions or provides for allocation by ballot, such acceptance will be subject to satisfaction of such conditions or the results of such ballot, respectively.

Please use this form if you want the Hong Kong Offer Shares to be issued in the name of HKSCC Nominees Limited ("HKSCC Nominees") and deposited directly into the Central Clearing and Settlement System ("CCASS") for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant.

3. **The allotment of Hong Kong Offer Shares is void**  
The allotment of Hong Kong Offer Shares to you or to HKSCC Nominees, if made, will be void if the Listing Committee of the Hong Kong Stock Exchange does not grant permission to list the H Shares either:
- within three weeks from the closing of the application lists; or
  - within a longer period of up to six weeks if the Listing Committee of the Hong Kong Stock Exchange notifies the Company of that longer period within three weeks of the closing of the application lists.
4. **You made applications under the Hong Kong Public Offering as well as the International Offering**  
Your application will be rejected if:
- you make multiple applications or suspected multiple applications;
  - the application for Shares is not one of the amounts set out in the table in this Application Form;
  - you or the person for whose benefit you are applying have applied for or taken up, or indicated an interest for, or have been or will be placed or allocated (including conditionally and/or provisionally) Hong Kong Offer Shares and/or Offer Shares in the International Offering; by filling in any of the WHITE or YELLOW Application Forms or applying by giving electronic application instructions to HKSCC or to the designated White Form eIPO service provider under the White Form eIPO service, you agree not to apply for Hong Kong Offer Shares as well as International Offer Shares under the International Offering. Reasonable steps will be taken to identify and reject applications in the Hong Kong Public Offering from investors who received Offer Shares under the International Offering, and to identify and reject indications of interest in the International Offering from investors who have received Hong Kong Offer Shares in the Hong Kong Public Offering;
  - your Application Form is not completed in accordance with the instructions as stated in the Application Form (if you apply by an Application Form);
  - your payment is not made correctly;
  - you pay by cheque or banker's cashier order and the cheque or banker's cashier order is dishonoured upon its first presentation;
  - the Underwriting Agreements do not become unconditional;
  - the Underwriting Agreements are terminated in accordance with their respective terms;
  - the Company or the Joint Bookrunners believe that by accepting your application, they would violate the applicable securities or other laws, rules or regulations of the jurisdiction in which your application is completed and signed; or
  - your application is for more than 50% of the H Shares (i.e. 24,882,500 H Shares) initially being offered for public subscription under the Hong Kong Public Offering.

**Refund of your money**

If you do not receive any Hong Kong Offer Shares for any of the above reasons, the Company will refund to you your application monies (including the related 1% brokerage, 0.003% SFC transaction levy and 0.005% Hong Kong Stock Exchange trading fee). No interest will be paid thereon. If your application is accepted only in part, the Company will refund to you the appropriate portion of your application monies (including the related 1% brokerage, 0.003% SFC transaction levy and 0.005% Hong Kong Stock Exchange trading fee) without interest. If the Offer Price as finally determined is less than the maximum offer price of HK\$15.20 per H Share paid on application, the Company will refund to you the surplus application monies together with the related 1% brokerage, 0.003% SFC transaction levy and 0.005% Hong Kong Stock Exchange trading fee attributable to the surplus application monies, without interest. All such Hong Kong Offer Shares prior to the date of dispatch of refund cheques will be retained for the benefit of the Company. In the contingency of a substantial over-subscription, at the discretion of the Company and the Joint Bookrunners, cheques for applications for certain small denominations of Hong Kong Offer Shares (apart from successful applications) may not be cleared. Refund Cheques will be crossed "Account Payee Only", and made out to you, or, if you are a joint applicant, to the first-named applicant on your Application Form. Part of your Hong Kong identity card number/passport number, or, if you are joint applicants, part of the Hong Kong identity card number/passport number of the first-named applicant, will be printed on your refund cheque, if any. Such data would also be transferred to a third party for refund purpose. Your banker may require verification of your Hong Kong identity card number/passport number before encashment of your refund cheque. Inaccurate completion of your Hong Kong identity card number/passport number may lead to delay in encashment of or may invalidate your refund cheque.

Computershare Hong Kong Investor Services Limited  
Shops 1712-1716, 17/F, Hopewell Centre  
183 Queen's Road East, Wanchai, Hong Kong

between 9:00 a.m. and 1:00 p.m. on the date notified by the Company in the newspapers as the date of dispatch/collection of e-Refund payment instructions/refund cheques/H Shares certificates. The date of dispatch is expected to be Tuesday, 4 October, 2011.

If you are an individual who opts for personal collection, you must not authorise any other person to make collection on your behalf. You must produce evidence of identity (which must be acceptable to Computershare Hong Kong Investor Services Limited) for collection of your refund cheque(s). If you are a corporate applicant and opt for personal collection, you must attend by your authorised representative bearing a letter of authorisation from your corporation stamped with your corporation's chop. Such authorised representative must produce at the time of collection, evidence of identity acceptable to Computershare Hong Kong Investor Services Limited.

If you do not collect your refund cheque(s) personally within the time specified for collection, it/they will be dispatched to you by ordinary post to the address on this Application Form at your own risk.

**How to make your application**

- Use the table set out below to calculate how much you must pay for the number of Hong Kong Offer Shares you want to subscribe for. Your application must be for a minimum of 500 Hong Kong Offer Shares. Applications must be in one of the numbers set out in the table below. No application for any number of Hong Kong Offer Shares will be considered and any such application is liable to be rejected. The table also sets out the total amount payable for such numbers of Hong Kong Offer Shares up to 24,882,500 Hong Kong Offer Shares. On application, you must pay the maximum offer price of HK\$15.20 per Hong Kong Offer Share, plus 1% brokerage, 0.003% SFC transaction levy and 0.005% Hong Kong Stock Exchange trading fee. The table below sets out the total amount payable for certain numbers of the Hong Kong Offer Shares.
- You, as the applicant(s), must complete the form as indicated below and sign on the first page of the Application Form. Only written signatures will be accepted.
  - If you are applying through a designated CCASS Participant (other than a CCASS Investor Participant):
    - the designated CCASS Participant must endorse the form with its company chop (bearing its company name) and insert its participant I.D. in the appropriate box.
  - If you are applying as an individual CCASS Investor Participant:
    - the form must contain your NAME and Hong Kong I.D. card number;
    - your participant I.D. must be inserted in the appropriate box.
  - If you are applying as a joint individual CCASS Investor Participant:
    - the form must contain all joint investor participants' NAMES and the Hong Kong I.D. card number of all joint investor participants;
    - your participant I.D. must be inserted in the appropriate box.
  - If you are applying as a corporate CCASS Investor Participant:
    - the form must contain your company NAME and Hong Kong business registration number;
    - your participant I.D. and your company chop (bearing your company name) must be inserted in the appropriate box.
- Incorrect or omission of details of the CCASS Participant (including participant I.D. and/or company chop bearing its company name) or other similar matters may render your application invalid.
- Staple your cheque or banker's cashier order in this Application Form. You must pay for the Hong Kong Offer Shares applied for by one cheque or by one banker's cashier order. Each application must be accompanied by either one cheque or one banker's cashier order.
  - If you pay by cheque, the cheque must:
    - be in Hong Kong dollars;
    - be drawn on your Hong Kong dollar bank account in Hong Kong;
    - show your account name. This name must either be pre-printed on the cheque, or be endorsed on the back by a person authorised by the bank. This account name must correspond with your name. If it is a joint application, the account name must be the same as the name of the first-named applicant;
    - be payable to "HKSCC Nominees (Hong Kong) Limited – CITIC Securities Public Offer";
    - be crossed "Account Payee Only"; and
    - the cheque must not be post-dated.
  - Your application will be rejected if your cheque:
    - does not meet all these requirements; or
    - is dishonoured upon its first presentation.
  - If you pay by banker's cashier order:
    - the banker's cashier order must be in Hong Kong dollars;
    - you must purchase the banker's cashier order from licensed banks in Hong Kong, and have your name certified on the back by a person authorised by the bank. The name on the banker's cashier order and the name on the Application Form must be the same. If it is a joint application, the name on the back of the banker's cashier order must be the same as the name of the first-named applicant;
    - the banker's cashier order must be made payable to "HKSCC Nominees (Hong Kong) Limited – CITIC Securities Public Offer";
    - the banker's cashier order must be crossed "Account Payee Only"; and
    - the banker's cashier order must not be post-dated.

4. Tear off the Application Form, fold it once and lodge it in one of the special collection boxes at any of the branches of:

(a) The Hongkong and Shanghai Banking Corporation Limited		
Branch Name	Address	
Hong Kong Island	Hong Kong Office Hopewell Centre Branch	
	Level 3, 1 Queen's Road Central Shops 2A, 2/F, Hopewell Centre, 183 Queen's Road East, Wan Chai	
Kowloon	Kwan Hong Branch Mong Kok Branch Tsim Sha Tsui Branch	
	Nos. Yue Man Square, Kwan Tong Basement & U/G, 673 Nathan Road, Mong Kok Basement & I/F, 82-84 Nathan Road, Tsim Sha Tsui	
New Territories	Shatin Plaza Branch	
	Shop 49, Level 1, Shatin Plaza, 21-27 Sha Tin Centre Street, Sha Tin	
(b) China Construction Bank (Asia) Corporation Limited		
Branch Name	Address	
Hong Kong Island	Central Des Voeux Road Branch	
	99 Des Voeux Road Central, Central	
Kowloon	Yaumati Branch	
	556 Nathan Road, Yaumati	
New Territories	Yuen Long Branch	
	68 Castle Peak Road, Yuen Long	

If you have applied for less than 1,000,000 Hong Kong Offer Shares or you have applied for 1,000,000 Hong Kong Offer Shares or more but have not indicated on your Application Form that you wish to collect your refund cheque in person, your refund cheque will be sent to the address on your Application Form on the date of dispatch, which is expected to be on Tuesday, 4 October, 2011, by ordinary post and at your own risk. It is intended that special efforts will be made to avoid undue delay in refunding monies where appropriate.

**Personal Data and Personal Information Collection Statement**

The main provisions of the Personal Data (Privacy) Ordinance (the "Ordinance") came into effect in Hong Kong on December 20, 1996. This Personal Information Collection Statement informs the applicant and holder of the H Shares of the policies and practices of the Company and its H Share Registrar in relation to personal data and the Ordinance.

- Reasons for the collection of your personal data**  
From time to time it is necessary for applicants for securities or registered holders of securities to supply their latest correct personal data to the Company or its agents and the H Share Registrar when applying for securities or transferring securities into or out of their names or in procuring the services of the registrars. Failure to supply the requested data may result in your application for securities being rejected, or in delay or the inability of the Company or its H Share Registrar to effect transfers or otherwise render their services. It may also prevent or delay registration of transfers of the Hong Kong Offer Shares which you have successfully applied for and/or the dispatch of H Share certificate(s) and/or the dispatch of refund cheque(s) to which you are entitled. It is important that holders of securities inform the Company and the H Share Registrar immediately of any inaccuracies in the personal data supplied.
- Purposes**  
The personal data of the applicants and the holders of securities may be used, held and/or stored (by whatever means) for the following purposes:
  - processing of your application and refund cheque, where applicable, and verification of compliance with the terms and application procedures set out in this Application Form and the Prospectus and announcing results of allocations of Hong Kong Offer Shares;
  - enabling compliance with all applicable laws and regulations in Hong Kong and elsewhere;
  - registering new issues or transfers into or out of the names of holders of securities including, where applicable, HKSCC Nominees;
  - maintaining or updating the register of holders of securities of the Company;
  - conducting or assisting the conduct of signature verifications, any other verification or exchange of information;
  - establishing beneficial entitlements, such as dividends, rights issues and bonus issues etc.
  - distributing communications from the Company and its subsidiaries;
  - compiling statistical information on shareholder profiles;
  - making disclosures as required by laws, rules or regulations;
  - disclosing relevant information to facilitate claims on entitlements; and
  - any other incidental or associated purposes relating to the above and/or to enable the Company and the H Share Registrar to discharge their obligations to holders of securities and/or regulators and/or for any other purposes to which the holders of securities may from time to time agree.
- Transfer of personal data**  
Personal data held by the Company and its H Share Registrar relating to the holders of securities will be kept confidential but the Company and its H Share Registrar may, to the extent necessary for discharging the above purposes of any of their securities, which they consider necessary to confirm the accuracy of the personal data and in particular, they may disclose, obtain, transfer (whether within or outside Hong Kong) the personal data of the holders of securities to, from or with any and all of the following persons and entities:
  - the Company or its appointed agents such as financial advisers and receiving bankers;
  - where applicants for securities request to deposit into CCASS, HKSCC or HKSCC Nominees, who will use the personal data for the purposes of operating CCASS;
  - any agents, contractors or third-party service providers who offer administrative, telecommunications, computer, payment or other services to the Company or the H Share Registrar in connection with the operation of their respective business;
  - any statutory, regulatory or governmental bodies (including the Hong Kong Stock Exchange and the SFC); and
  - any other person or institution with which the holders of securities have or propose to have dealings, such as their bankers, solicitors, accountants or stockbrokers etc.
- Access to and correction of personal data**  
The Ordinance provides the holders of securities with rights in ascertaining whether the Company or the H Share Registrar hold their personal data, to obtain a copy of that data, and to correct any data that is inaccurate. In accordance with the Ordinance, the Company and the H Share Registrar have the right to charge a reasonable fee for the processing of any data access request. All requests for access to data or correction of data or for information regarding policies and practices and kinds of data held should be addressed to the Company at its registered office disclosed in the section entitled "Corporate Information" in the Prospectus or as notified from time to time in accordance with applicable law, for the attention of the Company's company secretary or (as the case may be) the H Share Registrar for the attention of the privacy compliance officer. By signing this Application Form or give electronic instruction applications to HKSCC, you agree to all of the above.

(c) CITIC Bank International Limited	Branch Name	Address
Hong Kong Island	Main Branch	232 Des Voeux Road Central
	Des Voeux Road Central	The Chinese Bank Building, 61-65 Des Voeux Road Central
Kowloon	Kowloon City	G/F & M/F, 29-31 Fuk Lo Tsun Road, Kowloon City
(d) Industrial and Commercial Bank of China (Asia) Limited	Branch Name	Address
Hong Kong Island	Sheung Wan Branch	Shop F, G/F, Kai Tak Commercial Building, 317-319 Des Voeux Road Central, Sheung Wan
	Kowloon	Mei Foo Branch
New Territories	Kwai Chung Branch	Unit G02, Tower A, Regent Centre, 63 Wo Yi Hop Road, Kwai Chung
	Tsuen Wan Castle Peak Road Branch	G/F, 423-427 Castle Peak Road, Tsuen Wan
(e) Standard Chartered Bank (Hong Kong) Limited	Branch Name	Address
Hong Kong Island	North Point Centre Branch	North Point Centre, 284 King's Road, North Point
	Kowloon	Telford Gardens Branch
New Territories	San Po Kong Branch	San Po, G/F, Perfect Industrial Building, 31 Tai Yau Street, San Po Kong
	Tsung Kwan O Branch	Shop G37-40, G/F, Hau Tak Shopping Centre East Wing, Hau Tak Estate, Tsung Kwan O
(f) The Bank of East Asia, Limited	Branch Name	Address
Hong Kong Island	Causeway Bay Branch	46 Yee Wo Street
	Kowloon	Waterloo Road Branch East Tsim Sha Tsui Branch
New Territories	Tuen Mun Branch	Shop G16, G/F, Eldo Court Shopping Centre
(g) Bank of Communications Co., Ltd. Hong Kong Branch	Branch Name	Address
Hong Kong Island	Hennessy Road Sub-Branch	G/F, Bank of Communications Building, 368 Hennessy Road
	Kowloon	Kwan Tat Sub-Branch
New Territories	Tai Po Sub-Branch	Shop No.1, G/F, Wing Fai Plaza, 29-35 Ting Kok Road

- Your Application Form can be lodged at these times:
 

Thursday, 22 September, 2011	: 9:00 a.m. to 4:30 p.m.
Friday, 23 September, 2011	: 9:00 a.m. to 4:30 p.m.
Saturday, 24 September, 2011	: 9:00 a.m. to 1:00 p.m.
Monday, 26 September, 2011	: 9:00 a.m. to 4:30 p.m.
Tuesday, 27 September, 2011	: 9:00 a.m. to 12:00 noon
- The latest time for lodging your application is 12:00 noon on Tuesday, 27 September 2011. The application lists will be open between 11:45 a.m. and 12:00 noon on that day, subject only to the weather conditions. The application lists will not be open if there is:
  - a tropical cyclone warning signal number 8 or above, or
  - a "black" rainstorm warning signal in force in Hong Kong at any time between 9:00 a.m. and 12:00 noon on Tuesday, 27 September 2011. Instead they will be open between 11:45 a.m. and 12:00 noon on the next Business Day which does not have either of those warnings in force at any time between 9:00 a.m. and 12:00 noon. Business days means a day that is not a Saturday, Sunday or a public holiday in Hong Kong.
- The right is reserved to present all or any remittance for payment. However, your cheque or banker's cashier order will not be presented for payment before 12:00 noon on Tuesday 27 September 2011. The Company will not give you a receipt for your payment. The Company will keep any interest accrued on your application monies. The right is also reserved to retain any H Share certificates and/or any surplus application monies or refunds pending clearance of your cheque or banker's cashier order.

**NUMBER OF SHARES THAT MAY BE APPLIED FOR AND PAYMENTS**

No. of Hong Kong Offer Shares applied for	Amount payable on application (HK\$)	No. of Hong Kong Offer Shares applied for	Amount payable on application (HK\$)	No. of Hong Kong Offer Shares applied for	Amount payable on application (HK\$)	No. of Hong Kong Offer Shares applied for	Amount payable on application (HK\$)
500	7,676.61	9,000	138,178.94	400,000	6,141,286.40	8,000,000	122,825,728.00
1,000	15,353.22	10,000	153,532.16	500,000	7,676,608.00	9,000,000	138,178,944.00
1,500	23,029.82	20,000	307,064.32	600,000	9,211,929.60	10,000,000	153,532,160.00
2,000	30,706.43	30,000	460,596.48	700,000	10,747,251.20	15,000,000	230,298,240.00
2,500	38,383.04	40,000	614,128.64	800,000	12,282,572.80	20,000,000	307,064,320.00
3,000	46,059.65	50,000	767,660.80	900,000	13,817,894.40	24,882,500 <sup>(1)</sup>	382,026,397.12
3,500	53,736.26	60,000	921,192.96	1,000,000	15,353,216.00		
4,000	61,412.86	70,000	1,074,725.12	2,000,000	30,706,432.00		
4,500	69,089.47	80,000	1,228,257.28	3,000,000	46,059,648.00		
5,000	76,766.08	90,000	1,381,789.44	4,000,000	61,412,864.00		
6,000	92,119.30	100,000	1,535,321.60	5,000,000	76,766,080.00		
7,000	107,472.51	200,000	3,070,643.20	6,000,000	92,119,296.00		
8,000	122,825.73	300,000	4,605,964.80	7,000,000	107,472,512.00		

<sup>(1)</sup> Maximum number of Hong Kong Offer Shares you may apply for.







如閣下欲以香港中央結算(代理人)有限公司(「香港結算代理人」)的名義獲發行香港發售股份,並直接存入中央結算及交收系統(「中央結算系統」),以記存於閣下的中央結算系統投資者戶口持有人股份戶口或閣下指定的中央結算系統參與者股份戶口,請用本表格。

#### 4. 閣下根據香港公開發售以及國際發售提出申請

- 閣下在下列情況下,閣下的申請將被拒絕:
  - 閣下提交重複申請或疑屬重複申請;
  - 申請的股數目並非本申請表格下表所列的其中一個數目;
  - 閣下或閣下為其利益而提出申請的人士已申請或認購或表示有意認購或已經或將會獲配售或分派(包括有條件及/或暫時性質)香港發售股份及/或國際發售的股份。填寫任何白色或黃色申請表格或透過向香港結算或根據白表eIPO服務向指定白表eIPO服務供應商發出電子認購指示提出申請,即表示閣下同意不會同時申請香港發售股份及國際發售股份。本公司將採取合理措施,識別並拒絕已在國際發售中獲得發售股份的投資者所提出的香港公開發售申請,並將識別並拒絕已在香港公開發售中獲得香港發售股份的投資者在國際發售中的認購意向;
  - 閣下未有根據申請表格上的指示正確地填寫申請表格(如閣下以申請表格提出申請);
  - 閣下不按規定方式付款;
  - 閣下以支票或銀行本票付款,但該支票或銀行本票在首次過戶時不獲兌現;
  - 承銷協議未能成為無條件;
  - 承銷協議未能成為無條件;
  - 承銷協議未能成為無條件;
  - 本公司或聯席賬簿管理人相信閣下的申請一經接納,會違反閣下填妥及簽署申請表格所在司法權區的適用證券或其他法律、規則或法規;或
  - 閣下申請超過香港公開發售初步提呈可供公眾認購H股的50%(即24,882,500股H股)。

#### 退還閣下的款項

倘閣下基於上述任何原因而未獲任何香港發售股份,本公司將退還閣下的申請股款(包括有關的1%經紀佣金、0.003%證監會交易徵費及0.005%香港聯交所交易費),惟不會就此支付利息。如閣下的申請僅部分獲接納,本公司將閣下申請股款中的過剩部分(包括有關的1%經紀佣金、0.003%證監會交易徵費及0.005%香港聯交所交易費)不計利息退還予閣下。如閣下認購的發行價低於申請時所繳付的最高發行價每股H股15.20港元,本公司將不計利息退還多收申請股款連同多收申請股款應佔的1%經紀佣金、0.003%證監會交易徵費及0.005%香港聯交所交易費予閣下。發送退還支票日期有關款項產生的所有應計利息歸本公司所有。倘出現涉及大量退還認購的偶然情況,本公司及聯席賬簿管理人可酌情決定不兌現申請者若干個香港發售股份的支票(成功的申請除外)。

退還支票將會以劃線註明「只准存入抬頭人賬戶」退還予閣下,或(如屬聯名申請人)退還予閣下申請表格上排名首位的申請人。閣下所提供的香港身份證號碼/護照號碼的一部分,或(如屬聯名申請人)則排名首位申請人的香港身份證號碼/護照號碼的一部分,或列印在退還支票(如有)上。有關資料亦會轉交第三方支付退還用途。閣下將退還支票兌現之前,銀行或會要求查證閣下的香港身份證號碼/護照號碼,未有準確填妥閣下的香港身份證號碼/護照號碼,或會導致退還支票遲延兌現或退還支票無效。

如閣下申請1,000,000股或以上香港發售股份並在申請表格上表明擬親自領取退還支票(如有),閣下可在本公司於報章上公佈發還「領取支票退還指示」/退還支票/H股發售日期當日上午九時正至下午一時正期間,親臨以下地點領取:

香港灣仔皇后大道東183號  
合和中心17樓1712-1716室  
香港中央證券登記有限公司

預期該發還日期為2011年10月4日(星期二)。

倘閣下選擇親自領取退還支票的個人人士,則閣下不得授權任何其他人士代表閣下領取。閣下必須於領取退還支票時出示身份證明文件(必須為香港中央證券登記有限公司所接受的身份證明文件)。倘閣下選擇親自領取退還支票的申請人身份,則閣下必須由閣下的授權代表帶同閣下申請表格上的授權書領取。有關授權代表須於領取退還支票時向香港中央證券登記有限公司所接受的身份證明文件。

如閣下在指定領取時間內親自領取退還支票,則退還支票將會以普通郵遞方式寄往本申請表格上所列地址。郵遞風險概由閣下自行承擔。

如閣下申請1,000,000股以下香港發售股份或閣下申請1,000,000股或以上香港發售股份,但並沒有在申請表格上表明擬親自領取退還支票,則閣下的退還支票將於發還日期(預期將為2011年10月4日(星期二))以普通郵遞方式寄往閣下申請表格上所列地址,郵遞風險概由閣下自行承擔。

在適當情況下,本公司將計劃作出避免退還款項發生不必要延誤的特別安排。

#### 申請程序

1. 按照下表計算閣下擬認購的香港發售股份數目所應付的認購申請款項。閣下申請的股數最少為500股香港發售股份。申請股數須為下表所列的其中一個數目。申請任何其他數目香港發售股份概不會被接受且任何該等申請可被拒絕。下表亦列出申請有關香港發售股份數目(最多24,882,500股香港發售股份)的應付股款總額。閣下須於申請時繳付香港發售股份15.20港元的最高發行價,另加1%經紀佣金、0.003%證監會交易徵費及0.005%香港聯交所交易費。下表載列閣下香港發售股份數目的應付股款總額。

2. 閣下作為申請人必須按下列所示填妥,並在申請表格首頁簽署,本公司隨後須親筆簽名。  
倘閣下指定透過中央結算系統參與者(中央結算系統投資者戶口持有人除外)申請:

- 指定的中央結算系統參與者必須在表格背面蓋上其公司印章(顯示其公司名稱),及於適當空格內填寫其參與者編號。

倘閣下以個人中央結算系統投資者戶口持有人身份申請:

- 必須在申請表格內填上閣下的姓名及香港身份證號碼;
- 必須在適當空格內填上閣下的參與者編號。

倘閣下以個人中央結算系統投資者戶口持有人身份聯名申請:

- 必須在申請表格內填上所有聯名投資者戶口持有人的姓名及香港身份證號碼;
- 必須在適當的空格內填上閣下的參與者編號。

倘閣下以中央結算系統投資者戶口持有人身份申請:

- 必須在申請表格內填上閣下的姓名及香港中央證券登記號碼;
- 必須在適當的空格內填上閣下的參與者編號及蓋上公司印章(顯示其公司名稱)。

倘若中央結算系統參與者的資料不確或不全(包括參與者編號及/或公司印章(顯示其公司名稱))或其他類似事宜,均可導致申請無效。

3. 閣下的支票或銀行本票須填妥於本申請表格上。閣下必須以一張支票或一張銀行本票支付所申請香港發售股份的股款。

每份申請均須附帶一張支票或一張銀行本票。  
如以支票付款,該支票必須:

- 為港元支票;
- 由閣下在香港開設的港元銀行賬戶開出;
- 顯示閣下的賬戶名稱,而該賬戶名稱必須已預印在支票上,或由有關銀行核實簽署的人士在該支票背書。該賬戶名稱必須與閣下姓名相同,如屬聯名申請,則該賬戶名稱必須與排名首位申請人的姓名相同;
- 註明抬頭人為「滙豐代理人(香港)有限公司—中央結算系統投資者戶口持有人」;
- 劃線註明「只准存入抬頭人賬戶」;及
- 支票不得為期票。

倘閣下的支票存在以下情況,閣下的申請將不獲接納:

- 未能符合上述所有規定;或
- 首次過戶不獲兌現。

如以銀行本票付款:

- 銀行本票必須為港元本票;
- 閣下必須購買由香港的持牌銀行發出的銀行本票,並由發出本票的銀行授權人在銀行本票背面簽署以核實閣下姓名。銀行本票所示姓名必須與申請表格所示姓名相同。如屬聯名申請,則銀行本票背面所示姓名必須與排名首位申請人的姓名相同;
- 銀行本票必須註明抬頭人為「滙豐代理人(香港)有限公司—中央結算系統投資者戶口持有人」;
- 銀行本票上必須劃線註明「只准存入抬頭人賬戶」;及
- 銀行本票不得為期票。

如閣下的銀行本票不符合上述所有規定,閣下的申請可能不獲接納。

4. 請將申請表格,對摺一次,然後存入下列任何分行的特設收集箱內:

(a) 香港上海滙豐銀行有限公司	分行名稱	地址
香港島	香港總行	皇后大道中1號3樓
	合和中心分行	灣仔皇后大道東183號合和中心2樓2A舖
九龍	觀塘分行	觀塘裕民坊坊
	旺角分行	旺角彌敦道673號地庫及高層地下
	尖沙咀分行	尖沙咀彌敦道82至84號地庫及1樓
新界	沙田廣場分行	沙田正街21-27號沙田廣場L1樓49號舖
(b) 中國建設銀行(亞洲)股份有限公司	分行名稱	地址
香港島	中環德輔道中分行	中環德輔道中九十九號
九龍	油麻地分行	油麻地彌敦道五五六號
新界	元朗分行	元朗青山公路六十八號

#### 個人資料

##### 個人資料收集聲明

《個人資料(私隱)條例》(《條例》)的主要條款已於1996年12月20日在香港生效。此項個人資料收集聲明是向H股申請人及持有人說明有關本公司及其H股證券登記處在個人資料和《條例》方面的政策和慣例。

##### 1. 收集閣下個人資料的原因

證券申請或證券登記持有人以其名義申請證券或轉讓或受讓證券時或尋求證券登記處的服務時,須不時向本公司或其代理及H股證券登記處提供其最近的準確個人資料。未能提供所要求的資料可能導致閣下申請證券被拒或延遲,或本公司或其H股證券登記處無法落實轉讓或以其他方面提供服務。此舉也可能妨礙或延遲登記轉讓。閣下成功申請的香港發售股份及/或奇發H股股票及/或發還閣下應得的退還支票。如提供的個人資料有任何錯誤,證券持有人須立即通知本公司和H股證券登記處。

##### 2. 目的

申請人及證券持有人的個人資料可以作以下目的使用、持有及/或保存(以任何方式):

- 處理閣下的申請及退還支票(如適用)及核實其是否符合本申請表格及招股說明書載列的條款和申請程序;以及公佈香港發售股份的分配結果;
- 遵守香港及其他地區的一切適用法律法規;
- 以證券持有人的名義(包括以香港結算代理人名義(如適用))登記新發行證券或轉讓或受讓證券;
- 存置更新本公司證券持有人的名冊;
- 核實或協助核實簽名、任何其他核對或交換資料;
- 確立受益權、如股利、供股和紅股等;
- 分發本公司及其子公司的通訊;
- 編製統計信息和股東資料;
- 根據法律、規則或法規進行披露;
- 披露有關資料以履行權益責任;及
- 與上述有關的任何其他附帶或相關目的及/或使本公司及H股證券登記處履行對證券持有人及/或監管機構構成的責任及/或證券持有人可能不時同意的任何其他目的。

##### 3. 個人資料的轉送

本公司及其H股證券登記處持有的關於證券持有人的個人資料將會保存,但本公司及其H股證券登記處可以在為達到上述目的或當中任何目的的必要情況下,作出他們認為必要的查詢以確認個人資料的準確性,尤其是他們可向或從下列任何人士和實體或與下列任何及全部人士和實體互相核對、取得及轉送(無論在香港境內或境外)證券持有人的個人資料:

- 本公司或其指定的代理,如財務顧問和收款銀行;
- 如證券申請人要求將證券存入中央結算系統,則為香港結算或香港結算代理人、他們將會與中央結算系統的運作使用個人資料;
- 任何向本公司或H股證券登記處提供與其各自業務有關的行政、電訊、電腦、付款或其他服務的代理、承包商或第三方服務供應商;
- 任何向本公司或H股證券登記處提供與其各自業務有關的行政、電訊、電腦、付款或其他服務的代理、承包商或政府機關(包括香港證券交易所及證監會);及
- 證券持有人與其進行或擬進行交易的任何其他人士或機構,如他們的銀行、律師、會計師或股票經紀等。

##### 4. 查閱和更正個人資料

《條例》規定,證券持有人有權確定本公司或H股證券登記處是否有其個人資料,並有權索取該資料的副本並更正任何不準確資料。根據《條例》,本公司和H股證券登記處將盡一切合理努力以符合資料的要求收取合理的費用。所有查閱資料或更正資料的要求或查詢有關政策及慣例及持有資料核對的要求,均須於招股說明書「公司信息」一節所披露或不時按適用法律獲知會的註冊辦事處遞交本公司的公司秘書或(視乎情況而定)送交H股證券登記處私隱監管人員。如閣下簽署本申請表格或向香港結算發出電子認購指示,即表示閣下同意上述各項。

#### (c) 中信銀行國際有限公司

分行名稱	地址	
香港島	總行 德輔道中 九龍 九龍城	德輔道中232號 德輔道中61-65號華人行大廈 九龍城佛花道29-31號地舖及閣樓

#### (d) 中國工商銀行(亞洲)有限公司

分行名稱	地址	
香港島	上環分行	上環德輔道中317-319號啟德商業大廈地下F舖
九龍	美孚分行	美孚新村萬事達廣場1樓N95A舖舖
新界	葵涌分行	葵涌和宜合道63號龍中心A座G02
	沙灣青山公路分行	沙灣青山公路423-427號地下

#### (e) 渣打銀行(香港)有限公司

分行名稱	地址	
香港島	北角中心分行	北角英皇道284號北角中心
九龍	德福花園分行	觀塘大業街德福花園德福中心商場P9-12號舖
	新灣仔分行	新灣仔道55號康寧閣地下A舖
新界	將軍澳分行	將軍澳德輔道中德輔道東地庫G37-40號舖

#### (f) 東亞銀行有限公司

分行名稱	地址	
香港島	銅鑼灣分行	怡和街46號
九龍	富打老道分行	何文田富打老道77B及77C芝蘭大廈地下A號
	尖東分行	尖沙咀加連威老道98號東海商業中心地下G3-G5號
新界	屯門分行	雅都花園商場地下G16號

#### (g) 交通銀行股份有限公司香港分行

分行名稱	地址	
香港島	軒尼詩道支行	軒尼詩道368號交通銀行大廈地下
九龍	觀塘支行	康寧道55號康寧閣地下A舖
新界	大埔支行	汀角路29-35號榮華花園地下1號舖

5. 閣下可於下列時間內遞交申請表格:

2011年9月22日(星期四)	上午九時正至下午四時三十分
2011年9月23日(星期五)	上午九時正至下午四時三十分
2011年9月24日(星期六)	上午九時正至下午一時正
2011年9月26日(星期一)	上午九時正至下午四時三十分
2011年9月27日(星期二)	上午九時正至中午十二時正

6. 閣下遞交申請的截止時間為2011年9月27日(星期二)中午十二時正。本公司將於當日上午十一時四十五分至中午十二時正期間辦理認購申請登記,惟須視乎當日天氣情況而定。如香港在2011年9月27日(星期二)上午九時正至中午十二時正任何時間發出下列警告信號:

- 八號或以上熱帶氣旋警告信號,或
- 紅色暴雨警告信號,

將不會辦理認購申請登記。認購申請登記將改為在上午九時正至中午十二時正期間任何時間並無發出上述警告信號的下一個營業日上午十一時四十五分至中午十二時正期間內進行。

營業日指除星期六、星期日或香港公眾假期以外的日子。

7. 本公司保留權利將所有或任何認購申請款項過戶,惟閣下的支票或銀行本票將不會於2011年9月27日(星期二)中午十二時正前過戶。本公司不會向閣下發出付款收據。本公司將保留閣下申請股款的所有應計利息。本公司亦有權在閣下的支票或銀行本票過戶之前保留任何H股股票及/或任何多收的申請股款或退還款項。

#### 可供申請認購股份數目及應繳款項

申請認購的香港發售股份數目	申請時應繳款項(港元)	申請認購的香港發售股份數目	申請時應繳款項(港元)	申請認購的香港發售股份數目	申請時應繳款項(港元)	申請認購的香港發售股份數目	申請時應繳款項(港元)
500	7,676.61	9,000	138,178.94	400,000	6,141,286.40	8,000,000	122,825,728.00
1,000	15,353.22	10,000	153,532.16	500,000	7,676,608.00	9,000,000	138,178,944.00
1,500	23,029.82	20,000	307,064.32	600,000	9,211,929.60	10,000,000	153,532,160.00
2,000	30,706.43	30,000	460,596.48	700,000	10,747,251.20	15,000,000	230,298,240.00
2,500	38,383.04	40,000	614,128.64	800,000	12,282,572.80	20,000,000	307,064,320.00
3,000	46,059.65	50,000	767,660.80	900,000	13,817,894.40	24,882,500 <sup>(1)</sup>	382,026,397.12
3,500	53,736.26	60,000	921,192.96	1,000,000	15,353,216.00		
4,000	61,412.86	70,000	1,074,725.12	2,000,000	30,706,432.00		
4,500	69,089.47	80,000	1,228,257.28	3,000,000	46,059,648.00		
5,000	76,766.08	90,000	1,381,789.44	4,000,000	61,412,864.00		
6,000	92,119.30	100,000	1,535,321.60	5,000,000	76,766,080.00		
7,000	107,472.51	200,000	3,070,643.20	6,000,000	92,119,296.00		
8,000	122,825.73	300,000	4,605,964.80	7,000,000	107,472,512.00		

<sup>(1)</sup> 閣下可申請認購的香港發售股份最高數目。