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## SAMLING GLOBAL LIMITED

三林環球有限公司\*

(Incorporated in Bermuda with limited liability) (Stock Code: 3938)

## **CONTINUING CONNECTED TRANSACTIONS**

Financial adviser to Samling Global Limited



## **CIMB Securities (HK) Limited**

On 5 October 2011, the Group entered into agreements with Connected Parties, pursuant to which the Group proposed to (i) renew annual caps for certain Non-Exempt Continuing Connected Transactions and Exempt Continuing Connected Transactions; and (ii) set new annual caps for certain Exempt Continuing Connected Transactions. On the even date, the Group also proposed to revise the cap amounts for the year ending 30 June 2012 for certain Non-Exempt Continuing Connected Transactions.

## **Listing Rules Requirements**

As the proposed new annual caps for the Non-Exempt Continuing Connected Transactions for the three years ending 30 June 2015 and the revised annual caps for the year ending 30 June 2012 for certain Non-Exempt Continuing Connected Transactions exceed 5% of the applicable ratios (as defined in the Listing Rules), they are subject to reporting, announcement, annual review and their respective independent Shareholders' approval requirements under Chapter 14A of the Listing Rules.

<sup>\*</sup> for identification purposes only

The Company will seek the respective independent Shareholders' approval for (i) the agreements for the Non-Exempt Continuing Connected Transactions; (ii) their respective new annual caps for the three years ending 30 June 2015; and (iii) the revised annual cap for the year ending 30 June 2012 for certain Non-Exempt Continuing Connected Transactions, at the SGM. The respective Connected Parties and their associates will abstain from voting in respect of the resolutions in approving their respective agreements and the related caps proposed to be passed at the SGM.

With regard to the Exempt Continuing Connected Transactions, as the applicable percentage ratios (as defined in the Listing Rules) are less than 5%, the agreements entered into by the Group and the respective Connected Parties of the Exempt Continuing Connected Transactions and their respective new annual caps will be subject to the reporting, announcement and annual review requirements, but exempted from the independent Shareholders' approval requirement under Chapter 14A of the Listing Rules.

A circular containing (i) details of the agreements for the Non-Exempt Continuing Connected Transactions and their respective revised (if any) and new annual caps; (ii) the recommendation of the Independent Board Committee to the respective independent Shareholders on the terms of the new agreements for the Non-Exempt Continuing Connected Transactions, and their respective revised (if any) and new annual caps; (iii) the advice of the independent financial adviser to the Independent Board Committee and the respective independent Shareholders on the terms of the new agreements for the Non-Exempt Connected Continuing Transactions, and their respective revised (if any) and new annual caps; and (iv) a notice to the Shareholders convening the SGM to approve, among other things, the agreements for the Non-Exempt Continuing Connected Transactions and their respective revised (if any) and new annual caps; will be despatched to the Shareholders on or before 27 October 2011.

## I. NON-EXEMPT CONTINUING CONNECTED TRANSACTIONS

## A. Sale of logs, plywood and LVL to Sojitz Corporation and its subsidiaries

## Background

Reference is made to the Company's announcement dated 23 October 2008. On 21 October 2008, the Company and Sojitz Corporation entered into an agreement for the sale of logs, plywood and LVL by the Group to Sojitz Corporation and its subsidiaries with a term from 1 July 2009 to 30 June 2012. Sales of (i) logs by Kayuneka, (ii) plywood and other wood products by Samling Plywood (Miri), Samling Plywood (Baramas) and Samling Plywood (Bintulu) and (iii) LVL by Foothill, to Sojitz Corporation and its subsidiaries are based on prevailing market prices and on normal commercial terms.

For each of the two years ended 30 June 2011, the total sales of logs, plywood and LVL by the Group to Sojitz Corporation and its subsidiaries amounted to approximately US\$25.8 million (equivalent to approximately HK\$201.2 million) and US\$31.3 million (equivalent to approximately HK\$244.1 million) respectively. The annual caps for the above transactions amounted to US\$40.0 million (equivalent to approximately HK\$312.0 million) for the corresponding periods.

## Revised Sojitz Cap for the year ending 30 June 2012

The total sales of logs, plywood and LVL by the Group to Sojitz Corporation and its subsidiaries amounted to approximately US\$3.2 million (equivalent to approximately HK\$25.0 million) for the two months ended 30 August 2011. It is expected that the sales and prices of plywood and LVL would increase resulting from reconstruction activities in earthquake and tsunami affected areas in Japan in 2011 and the annual cap for the total sale of logs, plywood and LVL of US\$40.0 million (equivalent to approximately HK\$312.0 million) for the year ending 30 June 2012 would need to be adjusted accordingly.

In this regard, the Directors believe that it is in the commercial interest of the Company to seek the approval by Independent Shareholders (Sojitz transaction) for the continuation of the continuing connected transaction up to the limits specified in the Revised Sojitz Cap (as defined below), with terms and conditions of the existing sales agreement dated 21 October 2008 remain unchanged.

The Directors proposed to revise the annual cap for the sale of logs, plywood and LVL for the year ending 30 June 2012 from US\$40.0 million (equivalent to approximately HK\$312.0 million) to US\$44.0 million (equivalent to approximately HK\$343.2 million) (the "Revised Sojitz Cap"), based on the estimated increase in sales volume and price of plywood and LVL resulting from reconstruction activities in earthquake and tsunami affected areas in Japan in 2011.

## New agreement and the New Sojitz Caps

On 5 October 2011, the Company and Sojitz Corporation entered into a new agreement to extend the term of the existing agreement dated 21 October 2008 for three years from 1 July 2012 to 30 June 2015 for the sales of logs, plywood and LVL to Sojitz Corporation and its subsidiaries. Sales of logs, plywood and LVL are based on prevailing market prices and on normal commercial terms. Payment shall be made by Sojitz Corporation and its subsidiaries in accordance to the terms set out in the relevant sale contract which are on normal commercial terms.

The following table sets out the proposed aggregate amount of the sales of (i) logs by Kayuneka, (ii) plywood and other wood products by Samling Plywood (Miri), Samling Plywood (Baramas) and Samling Plywood (Bintulu), and (iii) LVL by Foothill, to Sojitz Corporation and its subsidiaries for the three years ending 30 June 2015 under the new agreement dated 5 October 2011 (the "New Sojitz Caps"):

## For the year ending 30 June New Sojitz Caps

(US\$' million)

2013	44 (equivalent to approximately HK\$343.2 million)
2014	48 (equivalent to approximately HK\$374.4 million)
2015	53 (equivalent to approximately HK\$413.4 million)

The New Sojitz Caps have been determined by the executive Directors based on the (i) prevailing market price of logs, plywood and LVL; (ii) the expected demand for logs, plywood and LVL by Sojitz Corporation and its subsidiaries for the three years ending 30 June 2015, with reference to their demand for logs, plywood and LVL for the two years ended 30 June 2011 and the two months ended 31 August 2011 and reconstruction activities in earthquake and tsunami affected areas in Japan in 2011; and (iii) the expected stabilisation of price of logs, plywood and LVL for three years ending 30 June 2015.

## Reasons for entering into the transactions

Sojitz Corporation and its subsidiaries are engaged, amongst others, in trading of plywood, logs, LVL and/or other wood products.

Sojitz Corporation has been a long term customer and business partner of the Group. The Directors are of the view that by selling the Group's products to Sojitz Corporation and its subsidiaries, the Group could obtain access to the logs, plywood and LVL market in Japan. Sales of logs, plywood and LVL are based on prevailing market prices and are on normal commercial terms. The Directors (excluding the INEDs who will express their views on the transactions in the circular to be despatched to the Shareholders after receiving advice from the independent financial adviser) are of the view that the terms of the transactions contemplated under the new agreement for the sales of logs, plywood and LVL entered into between the Company and Sojitz Corporation are fair and reasonable and in the interests of the Shareholders as a whole.

Sojitz Corporation, a company listed on the Tokyo Stock Exchange, Inc. and the Osaka Securities Exchange Co., Ltd., owns a 14.9% interest in Samling Housing, a subsidiary of the Company. Sojitz Corporation is therefore a connected person of the Company.

As certain applicable percentage ratios (as defined in the Listing Rules) derived from the New Sojitz Caps exceed 5%, the new agreement for the sale of logs, plywood and LVL by the Group to Sojitz Corporation and its subsidiaries, the Revised Sojitz Cap and the New Sojitz Caps are subject to the requirements of reporting, announcement, annual review and approval by Independent Shareholders (Sojitz transaction) under Chapter 14A of the Listing Rules. Sojitz Corporation and its associates, if holding any Shares, will abstain from voting on the resolutions to be proposed at the SGM to approve the new agreement for the sale of logs, plywood and LVL by the Group to Sojitz Corporation and its subsidiaries, the Revised Sojitz Corporation and its subsidiaries.

## B. Sale of housing products by Samling Housing to Sojitz Corporation

## Background

Reference is made to the Company's announcement dated 23 October 2008. On 21 October 2008, the Company and Sojitz Corporation entered into an agreement with a term from 1 July 2009 to 30 June 2012 for the sale of housing products. Sales of housing products by Samling Housing, a subsidiary of the Company, to Sojitz Corporation and its subsidiaries (including, among others, Sojitz Building) are based on prevailing market prices and on normal commercial terms.

For each of the two years ended 30 June 2011, the total sales of housing products by the Group to Sojitz Corporation and its subsidiaries amounted to approximately US\$19.7 million (equivalent to approximately HK\$153.7 million) and US\$18.8 million (equivalent to approximately HK\$146.6 million) respectively. The annual caps for the above transactions amounted to US\$23 million (equivalent to approximately HK\$179.4 million) and US\$24 million (equivalent to approximately HK\$187.2 million) for the corresponding periods.

## New agreement and the New Sojitz Housing Caps

On 5 October 2011, the Company and Sojitz Corporation entered into a new agreement to extend the term of the existing agreement dated 21 October 2008 for three years from 1 July 2012 to 30 June 2015 for the sale of housing products. Sales of housing products are based on prevailing market prices and on normal commercial terms. Payment for the sale of housing products shall be made by Sojitz Corporation and its subsidiaries in accordance to the terms set out in the relevant sale contract which are on normal commercial terms.

The following table sets out the proposed aggregate amount of the sales of housing products by Samling Housing to Sojitz Corporation and its subsidiaries for the three years ending 30 June 2015 under the new agreement dated 5 October 2011 (the "New Sojitz Housing Caps"):

## For the year ending 30 June New Sojitz Housing Caps

(US\$' million)

2013	28 (equivalent to approximately HK\$218.4 million)
2014	33 (equivalent to approximately HK\$257.4 million)
2015	40 (equivalent to approximately HK\$312.0 million)

The New Sojitz Housing Caps have been determined by the executive Directors based on (i) the prevailing market price of the housing products; (ii) the estimated increase in price trend of the housing products primarily due to the strengthening Yen against US\$; and (iii) the expected demand for the Group's housing products by Sojitz Corporation and its subsidiaries with reference to their demand for the two years ended 30 June 2011 and the two months ended 31 August 2011 and reconstruction activities in earthquake and tsunami affected areas in Japan in 2011.

## Reasons for entering into the transactions

Sojitz Corporation has been a long term customer and business partner of the Group. The Directors are of the view that the Group could obtain access to the Japanese housing products market by selling the Group's products to Sojitz Corporation and its subsidiaries. Sales of housing products by Samling Housing to Sojitz Corporation and its subsidiaries are based on prevailing market prices of the housing products and are on normal commercial terms. The Directors (excluding the INEDs who will express their views on the transactions in the circular to be despatched to the Shareholders after receiving advice from the independent financial adviser) consider that the terms of the transactions contemplated under the new agreement for the sales of housing products entered into between the Company and Sojitz Corporation are fair and reasonable and in the interests of the Shareholders as a whole.

As explained above, Sojitz Corporation is a connected person of the Company.

As certain applicable percentage ratios (as defined in the Listing Rules) derived from the New Sojitz Housing Caps exceed 5%, the new agreement for the sale of housing products by the Samling Housing to Sojitz Corporation (including its subsidiaries) and the New Sojitz Housing Caps are subject to the requirements of reporting, announcement, annual review and approval by Independent Shareholders (Sojitz Housing transaction) under Chapter 14A of the Listing Rules. Sojitz Corporation and its associates, if holding any Shares, will abstain from voting at the resolutions to be proposed at the SGM to approve the new agreement for the sale of housing products by Samling Housing to Sojitz Corporation and its subsidiaries and the New Sojitz Housing Caps.

# C. Purchases of logging and motor vehicles and parts from Hap Seng Auto and its subsidiaries and trade-in of used logging vehicles to Hap Seng Auto and its subsidiaries

(a) Purchases of logging and motor vehicles and parts from Hap Seng Auto and its subsidiaries (the "HSA Group")

## Background

Reference is made to the Company's announcement dated 23 October 2008. On 21 October 2008, SST, Tamex Timber, Miri Parts Trading and Sorvino (all are subsidiaries of the Company) entered into an agreement with Hap Seng Auto for the purchases of logging and motor vehicles and parts with a term from 1 July 2009 to 30 June 2012. Purchases of logging and motor vehicles and parts by SST, Tamex Timber, Miri Parts Trading and Sorvino are based on prevailing market prices and on normal commercial terms.

For each of the two years ended 30 June 2011, the total purchase of logging and motor vehicles and parts from the HSA Group by the Group amounted to approximately US\$5.8 million (equivalent to approximately HK\$45.2 million) and US\$4.2 million (equivalent to approximately HK\$32.8 million) respectively. The annual caps for the above transactions amounted to US\$14.5 million (equivalent to approximately HK\$113.1 million) for the corresponding periods.

## Revised Hap Seng Auto Cap for the year ending 30 June 2012

The total purchase of logging and motor vehicles and parts from the HSA Group amounted to approximately US\$3.3 million (equivalent to approximately HK\$25.7 million) for the two months ended 31 August 2011. The Group has been delaying the purchase of logging vehicles for the past two years because of the global financial crisis resulting in lower purchases for the two years ended 30 June 2011. Due to ageing of the Group's vehicles and the expected use of more Mercedes Benz original vehicle parts, the Group is expected to increase the purchase of more logging vehicles and parts from the HSA Group for the year ending 30 June 2012. Hence the annual cap for the total purchase of logging and motor vehicles and parts from the HSA Group of US\$14.5 million (equivalent to approximately HK\$113.1 million) for the year ending 30 June 2012 would need to be adjusted accordingly. In this regard, the Directors believe that it is in the commercial interest of the Company to seek the approval by Independent Shareholders (Hap Seng Auto transaction) for the continuation of the continuing connected transaction up to the limits specified in the Revised Hap Seng Auto Cap (as defined below), with terms and conditions of the existing purchase agreement dated 21 October 2008 remain unchanged.

The Directors proposed to revise the aggregate amount of the purchases by SST, Tamex Timber, Miri Parts Trading and Sorvino of logging and motor vehicles and parts from the HSA Group for the year ending 30 June 2012 from US\$14.5 million (equivalent to approximately HK\$113.1 million) to US\$28.1 million (equivalent to approximately HK\$219.2 million), (the "Revised Hap Seng Auto Cap"), based on the expected increase in purchase of logging and motor vehicles and parts.

## New agreement and the New Hap Seng Auto Caps

On 5 October 2011, Hap Seng Auto entered into a new agreement with SST, Tamex Timber and Sorvino to extend the term for the existing agreement dated 21 October 2008 for the purchase of logging and motor vehicles and parts for three years from 1 July 2012 to 30 June 2015. Purchase of logging and motor vehicles and parts is based on prevailing market prices and on normal commercial terms. Payment for the purchases of logging and motor vehicles and parts shall be made by SST, Tamex Timber and Sorvino in accordance to the terms set out in the relevant purchase order and invoice which are on normal commercial terms.

The following table sets out the proposed aggregate amount of the purchases of logging and motor vehicles and parts for the three years ending 30 June 2015 under the new agreement dated 5 October 2011 (the "New Hap Seng Caps"):

## For the year ending 30 June New Hap Seng Caps

	$(US \ million)$
2013	27.9 (equivalent to approximately HK\$217.6 million)
2014	27.9 (equivalent to approximately HK\$217.6 million)
2015	27.9 (equivalent to approximately HK\$217.6 million)

The New Hap Seng Auto Caps have been determined by the executive Directors with reference to (i) the prevailing market prices of the logging and motor vehicles and parts; (ii) the replacement plan for the Group's vehicles fleets and the expected

usage of vehicle parts; and (iii) the policy to purchase more original Mercedes Benz parts from the HSA Group instead of other brands from other suppliers.

## Reasons for entering into the transactions

Hap Seng Auto is a distributor of Mercedes Benz logging trucks, motor vehicles and spare parts. Being involved in logging upstream operations, the Group requires such logging and motor vehicles and parts from the HSA Group. In addition, the purchase of logging and motor vehicles and parts by the Group is based on prevailing market prices and normal commercial terms. The Directors (excluding the INEDs who will express their views on the transactions in the circular to be despatched to the Shareholders after receiving advice from the independent financial adviser) consider that the terms of the transactions contemplated under the new agreement for the purchases of logging and motor vehicles and motor vehicles and parts entered into between SST, Tamex Timber, Sorvino and Hap Seng Auto are fair and reasonable and in the interests of the Shareholders as a whole.

## (b) Trade-in of used logging vehicles to Hap Seng Auto and its subsidiaries

## Background

Reference is made to the Company's announcement dated 23 October 2008. On 21 October 2008, Hap Seng Auto entered into an agreement with SST and Tamex Timber for the trade-in of used logging vehicles by the Group with a term from 1 July 2008 to 30 June 2011. Trade-in of used logging vehicles to the HSA Group is based on prevailing market prices and on normal commercial terms.

For each of the two years ended 30 June 2011, the total amount of trade-in of used logging vehicles to Hap Seng Auto amounted to approximately US\$221,000 (equivalent to approximately HK\$1.7 million) and nil respectively. The annual caps for the above transactions amounted to US\$2.5 million (equivalent to approximately HK\$19.5 million) for the corresponding periods. Due to economic crisis, the Group has delayed its purchase of logging vehicles and therefore the Group did not trade-in any used logging vehicles during the year ended 30 June 2011. Moreover, the Company did not trade-in any logging vehicles for the two months ended 31 August 2011.

## New agreement and the New Hap Seng Trade-In Caps

On 5 October 2011, Hap Seng Auto entered into a new agreement with SST and Tamex Timber to extend the term of the existing agreement dated 21 October 2008 for three years from 1 July 2011 to 30 June 2014 for the trade-in of used logging

vehicles which will be based on prevailing market prices and normal commercial terms. Payment for the trade-in of used logging vehicles will be deducted from the purchase of new logging vehicles from the HSA Group.

The following table sets out the proposed aggregate amount of the trade-in of used logging vehicles between Tamex Timber, SST and the HSA Group for the three years ending 30 June 2014 under the new agreement dated 5 October 2011 (the "New Hap Seng Trade-In Caps"):

For the year ending 30 June	<b>New Hap Seng Trade-In Caps</b> (US\$' million)
2012	4.0 (equivalent to approximately HK\$31.2 million)
2013	4.0 (equivalent to approximately HK\$31.2 million)
2014	4.0 (equivalent to approximately HK\$31.2 million)

The proposed New Hap Seng Trade-In Caps have been determined by the executive Directors with reference to: (i) the prevailing market prices of the used logging vehicles; and (ii) the forecast vehicle replacement program of the Group, taking into account the vehicles depreciation policy of the Group.

## Reasons for entering into transactions

Hap Seng Auto is a distributor of Mercedes Benz logging trucks, motor vehicles and parts. The Group has been trading-in old logging vehicles to the HSA Group according to its vehicle replacement programme and the Group purchases new logging vehicles from the HSA Group as replacement. The trade-in of used logging vehicles is based on normal commercial terms with reference to prevailing market prices of the used logging vehicles. The Directors (excluding the INEDs who will express their views on the transactions in the circular to be despatched to the Shareholders after receiving advice from the independent financial adviser) consider that the terms of the transactions contemplated under the new agreement for the trade-in of used logging vehicles entered into between SST, Tamex Timber and Hap Seng Auto are fair and reasonable and in the interests of the Shareholders as a whole.

Hap Seng Auto is a subsidiary of Hap Seng Consolidated Berhad, a company listed on the Malaysia Stock Exchange. Tan Sri Datuk Seri Panglima Lau Cho Kun@ Lau Yu Chak, who is the father in law of Yaw Chee Ming, a Director, is indirectly interested in more than 50% of Hap Seng Auto. Therefore, Hap Seng Auto is an associate of Yaw Chee Ming and thus a connected person of the Company.

As certain applicable percentage ratios (as defined in the Listing Rules) derived from the aggregate of the Revised Hap Seng Auto Cap and New Hap Seng Trade-In Caps exceed 5%, the new agreement for the purchase of logging and motor vehicles and parts by the Group from the HSA Group, the new agreement for trade-in of used logging vehicles by the Group to the HSA Group, the Revised Hap Seng Auto Cap, the New Hap Seng Auto Caps and the New Hap Seng Trade-In Caps are subject to requirements of reporting, announcement, annual review and approval by Independent Shareholders (Hap Seng Auto transaction) under Chapter 14A of the Listing Rules. Tan Sri Datuk Seri Panglima Lau Cho Kun@ Lau Yu Chak, Yaw Chee Ming, Hap Seng Consolidated Berhad and its associates, if holding any Shares, will abstain from voting on the resolutions to be proposed at the SGM to approve the new agreement for the purchase of logging and motor vehicles and parts by the Group from the HSA Group, the new agreement for trade-in of used logging vehicles by the Group to the HSA Group, the Revised Hap Seng Auto Cap, the New Hap Seng Auto Caps and the New Hap Seng Trade-In Caps.

## D. Sale of fertilizers and agro-chemicals by Hap Seng Fertilizers

## Background

Reference is made to the Company's announcement dated 23 October 2008. On 21 October 2008, Hap Seng Fertilizers entered into an agreement with Amalania Koko, Timor Enterprises and Samling Plantation (all are subsidiaries of Glenealy) for the sale of fertilizers and agro-chemical with a term from 1 July 2009 to 30 June 2012. Purchase of fertilizers and agro-chemicals from Hap Seng Fertilizers by the Group is based on prevailing market prices and on normal commercial terms.

For each of the two years ended 30 June 2011, the total purchase of fertilizers and agrochemicals by Amalania Koko, Timor Enterprises and Samling Plantation from Hap Seng Fertilizers amounted to approximately US\$5.8 million (equivalent to approximately HK\$45.2 million) and US\$6.0 million (equivalent to approximately HK\$46.8 million) respectively. The annual caps for the above transactions amounted to US\$26.4 million (equivalent to approximately HK\$205.9 million) and US\$30.5 million (equivalent to approximately HK\$237.9 million) for the corresponding periods.

## New agreement and the New Hap Seng Fertilizers Caps

On 5 October 2011, Amalania Koko, Timor Enterprises and Samling Plantation entered into a new agreement with Hap Seng Fertilizers to extend the term of the existing agreement dated 21 October 2008 for three years from 1 July 2012 to 30 June 2015 for the purchase of fertilizers and agro-chemicals which is based on prevailing market prices and on normal commercial terms. Payment for the purchase of fertilizers and agro-

chemicals from Hap Seng Fertilizers shall be made by Amalania Koko, Timor Enterprises and Samling Plantation in accordance to the terms set out in the relevant contracts which are on normal commercial terms.

The following table sets out the proposed aggregate amount of the purchase of fertilizers and agro-chemicals by Amalania Koko, Timor Enterprises and Samling Plantation from Hap Seng Fertilizers for the three years ending 30 June 2015 under the agreement dated 5 October 2011 (the "New Hap Seng Fertilizers Caps"):

## For the year ending 30 June New Hap Seng Fertilizers Caps

(US\$' million)

2013	12 (equivalent to approximately HK\$93.6 million)
2014	14 (equivalent to approximately HK\$109.2 million)
2015	17 (equivalent to approximately HK\$132.6 million)

The New Hap Seng Fertilizers Caps have been determined by the executive Directors with reference to (i) the expected increase in oil palm plantation hectarage and usage of fertilizers and agro-chemicals in matured hectarage in the coming three years by Timor Enterprises, Amalania Koko and Samling Plantation; (ii) the prevailing market prices for fertilizers and agro-chemicals; and (iii) the expected increase in price of fertilizers and agro-chemicals.

## Reasons for entering into the transactions

Hap Seng Fertilizers is engaged in the fertilizers and agro-chemicals business and sells fertilisers and agro-chemicals for the oil palm industry. The Glenealy Group purchases part of its fertilizers and agro-chemicals needs from Hap Seng Fertilizers based on the prevailing market prices and on normal commercial terms. The Directors (excluding the INEDs who will express their views on the transactions in the circular to be despatched to the Shareholders after receiving advice from the independent financial adviser) consider that the terms of the transactions contemplated under the new agreement for the purchase of fertilizers and agro-chemicals entered into between Amalania Koko, Timor Enterprises, Samling Plantation and Hap Seng Fertilizers are fair and reasonable and in the interests of the Shareholders as a whole.

Glenealy has been treated as the Company's connected person since the Company's listing on the Stock Exchange as Samling Strategic, being a controlling shareholder of the Company, has been a substantial shareholder of Glenealy, and therefore any transactions between Glenealy (together with its subsidiaries) and the Company will constitute connected transactions for the Company under the Listing Rules. As at the date of this announcement, Samling Strategy held 15.36% interest in Glenealy.

Hap Seng Fertilizers is a subsidiary of Hap Seng Consolidated Berhad. Tan Sri Datuk Seri Panglima Lau Cho Kun@ Lau Yu Chak, who is the father in law of Yaw Chee Ming, a Director, is indirectly interested in more than 50% of Hap Seng Fertilizers. Therefore Hap Seng Fertilizers is a connected person.

As certain applicable percentage ratios (as defined in the Listing Rules) derived from the New Hap Seng Fertilizers Caps exceed 5%, the new agreement for the purchase of fertilizers and agro-chemicals from Hap Seng Fertilizers by the Group and the New Hap Seng Fertilizer Caps are subject to the requirements of reporting, announcement, annual review and approval by Independent Shareholders (Hap Seng Fertilizers transaction) under Chapter 14A of the Listing Rules. Tan Sri Datuk Seri Panglima Lau Cho Kun@ Lau Yu Chak, Yaw Chee Ming, Hap Seng Consolidated Berhad and its associates, if holding any Shares, will abstain from voting on the resolutions to be proposed at the SGM to approve the new agreement for the purchase of fertilizers and agro-chemicals from Hap Seng Fertilizers and the New Hap Seng Fertilizers Caps.

## **II. EXEMPT CONTINUING CONNECTED TRANSACTIONS**

- A. Purchase of laminated paper and consumables from DIC, provision of housing products marketing, grant of license to use technical information and agency services by DIC
  - (a) Transactions in relation to the purchase of laminated paper and consumables from DIC by Samling Housing:

## Background

Reference is made to the Company's announcements dated 23 October 2008 and 29 August 2011. On 20 October 2008, Samling Housing, a subsidiary of the Company, and DIC entered into an agreement to extend the term for the purchase of laminated paper and consumables by Samling Housing from DIC with a term from 1 July 2009 to 30 June 2012. Purchase of laminated paper and consumables by Samling Housing are based on prevailing market prices and normal commercial terms.

For each of the two years ending 30 June 2011, the total purchase of laminated paper and consumables amounted to approximately US\$3.3 million (equivalent to approximately HK\$25.7 million) and US\$5.2 million (equivalent to approximately HK\$40.6 million) respectively. The annual caps for the above transactions amounted to US\$4.8 million (equivalent to approximately HK\$37.4 million) for the corresponding periods. According to the Company's announcement dated 29 August 2011, due to the strengthening of Yen against US\$, the total purchase for the year ended 30 June 2011 exceeded the corresponding annual cap by US\$0.4 million (equivalent to approximately HK\$3.1 million) although the value of purchases in Yen was lower than the cap set. On 29 August 2011, the Company announced to

revise the cap for the year ending 30 June 2012 from US\$4.8 million (equivalent to approximately HK\$37.4 million) to US\$6.5 million (equivalent to approximately HK\$50.7 million).

New agreement and the New DIC Laminated Paper Caps for the three years ending 30 June 2015

On 5 October 2011, Samling Housing entered into a new agreement with DIC to extend the term of the existing agreement dated 20 October 2008 for the purchase of laminated paper and consumables for three years from 1 July 2012 to 30 June 2015. Purchase of laminated paper and consumables by Samling Housing is based on the prevailing market prices and on normal commercial terms. Payment for the purchase of laminated paper and consumables shall be made by Samling Housing in accordance to the terms set out in the relevant invoice which are on normal commercial terms.

The following table sets out the proposed aggregate amount of the purchase of laminated paper and consumables by Samling Housing from DIC for the three years ending 30 June 2015 under the agreement dated 5 October 2011 (the "New DIC Laminated Paper Caps"):

## For the year ending 30 June New DIC Laminated Paper Caps (US\$' million)

2013	7.9 (equivalent to approximately HK\$61.6 million)
2014	9.5 (equivalent to approximately HK\$74.1 million)
2015	9.5 (equivalent to approximately HK\$74.1 million)

The New DIC Laminated Paper Caps have been determined by the executive Directors with reference to (i) prevailing market rate for laminated paper and consumables; (ii) the expected increase in price trend of the laminated paper and consumable resulting from the strengthening Yen against the US\$; and (iii) the expected increase in sales of the Group's housing products to Sojitz Corporation and its subsidiaries resulting from reconstruction activities in earthquake and tsunami affected areas in Japan in 2011, which leads to an increase in purchase of laminated paper and consumables as raw materials by Samling Housing from DIC.

## (b) Transactions in relation to the provision of various services by DIC to Samling Housing:

## (i) Provision of housing products marketing services

## Background

Reference is made to the Company's announcement dated 23 October 2008. On 20 October 2008, Samling Housing and DIC entered into an agreement to extend the term for the provision of housing products marketing services provided by DIC to Samling Housing up to 30 June 2012. The housing product services provided by DIC is at a rate of 650,000 Yen (equivalent to approximately HK\$66,000) per month, which was negotiated by both parties on an arm's length basis and based on normal commercial terms.

For each of the two years ended 30 June 2011, the fees paid by Samling Housing to DIC for the provision of housing products marketing services amounted to US\$85,000 (equivalent to approximately HK\$663,000) and US\$94,000 (equivalent to approximately HK\$733,000) respectively. The annual caps for the above transactions amounted to US\$100,000 (equivalent to approximately HK\$780,000) for the corresponding periods.

## New agreement and the New DIC Marketing Caps

On 5 October 2011, Samling Housing entered into a new agreement with DIC to extend the term of the existing marketing services agreement dated 20 October 2008 for three years from 1 July 2012 to 30 June 2015 and purchases will be based on prevailing market prices and normal commercial terms. The housing product services provided by DIC will remain at a rate of 650,000 Yen (equivalent to approximately HK\$66,000) per month. Payment for the market service shall be made by Samling Housing in accordance to the terms set out in the relevant debit note which are on normal commercial terms.

The following table sets out the proposed aggregate amount of the prescribed fees payable by Samling Housing to DIC for the provision of housing products marketing services for the three years ending 30 June 2015 under the agreement dated 5 October 2011 (the "New DIC Marketing Caps"):

For the year ending 30 June	New DIC Marketing Caps
	(US\$')
2013	104,000 (equivalent to approximately
	HK\$811,000)
2014	104,000 (equivalent to approximately
	HK\$811,000)
2015	104,000 (equivalent to approximately
	HK\$811,000)

The New DIC Marketing Caps have been determined by the executive Directors with reference to (i) the amount of prescribed fees to be paid by Samling Housing to DIC for the provision of housing products marketing services in accordance to the agreement; and (ii) the expected strengthening effect of Yen against US\$.

## (ii) Granting of licence to use technical information

## Background

Reference is made to the Company's announcement dated 23 October 2008. On 20 October 2008, Samling Housing and DIC entered into an agreement to extend the term of granting of licence by DIC to Samling Housing with retrospective effect from 1 January 2008 to 31 December 2010. Pursuant to the agreement, Samling Housing agreed to pay an annual rate of US\$150,000 to DIC for a licence to use technical information relating to manufacturing of laminated decorative boards in Sarawak, Malaysia. The fees paid by Samling US\$150,000 Housing DIC (equivalent approximately to were to HK\$1,170,000), US\$150,000 (equivalent to approximately HK\$1,170,000) and US\$75,000 (equivalent to approximately HK\$585,000) for the two years ended 30 June 2009 and 2010 and the six months ended 31 December 2010 respectively. The annual caps for the above transactions were US\$150,000 (equivalent to approximately HK\$1,170,000), US\$150,000 (equivalent to approximately HK\$1,170,000) and US\$80,000 (equivalent to approximately HK\$624,000) for the respective corresponding periods.

#### New agreement and the New DIC Licence Caps

The Company has been negotiating the terms and fee for the renewal of the agreement with DIC since January 2011. For the period from 1 January 2011 to the date of this announcement, the Company did not incur any cost in relation to the licence granted by DIC. On 5 October 2011, Samling Housing entered into a new agreement with DIC to extend the term of the existing licence agreement dated 20 October 2008 for the three years from 1 January 2012 to 31 December 2014. Under the new licence agreement, the fee payable by Samling Housing to DIC will remain the same as the existing licence agreement at an annual rate of US\$150,000 (equivalent to approximately HK\$1,170,000), which has been negotiated by both parties on an arm's length basis and based on normal commercial terms. Payment for the licence fee shall be made by Samling Housing in accordance to the terms set out in the relevant debit note which are on normal commercial terms.

The following table sets out the proposed aggregate amount of the prescribed fees payable by Samling Housing to DIC for the licence to use technical information relating to manufacturing of laminated decorative boards in Sarawak, Malaysia for the six months ending 30 June 2012, the years ending 30 June 2013 and 2014 and the six months ending 31 December 2014 under the agreement dated 5 October 2011 (the "New DIC Licence Caps"):

## **Proposed New DIC Licence Caps** (US\$)

For the six months ending 30 June 2012	80,000 (equivalent to approximately HK\$624,000)
For the year ending	150,000 (equivalent to approximately
30 June 2013	HK\$1,170,000)
For the year ending	150,000 (equivalent to approximately
30 June 2014	HK\$1,170,000)
For the six months ending	80,000 (equivalent to approximately
31 December 2014	HK\$624,000)

The New DIC Licence Caps have been determined by the executive Directors with reference to the prescribed fees as per the agreement.

## (iii) Provision of agency services for the sales of housing products to a certain buyer in Japan

## Background

Reference is made to the Company's announcement dated 23 October 2008. On 20 October 2008, Samling Housing and DIC entered into an agreement to extend the agency service provided by DIC for three years with retrospective effect from 1 July 2008 to 30 June 2011 for the Group's sale of its housing products to a certain buyer in Japan. Samling Housing paid DIC an agency commission at 3% of the total amount of sales of Samling Housing's housing products by DIC. The agency commission paid by Samling Housing for the two years ended 30 June 2011 was US\$4,000 (equivalent to approximately HK\$31,000) and US\$6,000 (equivalent to approximately HK\$47,000) respectively. The annual caps for the above agency commission were US\$8,000 (equivalent to approximately HK\$62,000) for the corresponding periods.

## New agreement and the New DIC Agency Caps

On 5 October 2011, Samling Housing entered into a new agreement with DIC to extend the term of the existing agency agreement dated 20 October 2008 for three years with retrospective effect from 1 July 2011 to 30 June 2014. The agency commission payable by Samling Housing to DIC remains the same as the existing agency agreement at 3% of the total amount of sales of Samling Housing's housing products by DIC to a certain buyer in Japan. The agency commission was negotiated by both parties on an arm's length basis and on normal commercial terms. Payment of agency commission shall be made by Samling Housing in accordance to the terms set out in the relevant invoice which are on normal commercial terms.

The following table sets out the proposed aggregate amount of agency commission payable by Samling Housing to DIC for the sales of its housing products to a certain buyer in Japan for the three years ending 30 June 2014 under the agreement dated 5 October 2011 (the "New DIC Agency Caps").

## For the year ending 30 June New DIC Agency Caps

(US\$)

2012	8,000 (equivalent to approximately HK\$62,000)
2013	10,000 (equivalent to approximately
	HK\$78,000)
2014	12,000 (equivalent to approximately
	HK\$94,000)

The New DIC Agency Caps have been determined by the executive Directors with reference to the prescribed fees as per the agreement. For the period from 1 July 2011 up to the date of this announcement, Samling Housing did not pay any agency commission to DIC.

## Reasons for entering into the transactions for purchase of laminated paper and consumables from DIC, provision of housing products marketing, grant of licence to use technical information and agency services by DIC

DIC is a diversified group in Japan engaged in the sale of graphic art papers, packaging materials, electronics and information materials, industrial materials and performance chemicals.

The laminated paper and consumables purchased from DIC are used to manufacture finished products by Samling Housing for sale. DIC also provides products marketing services, grants a license to use technical information relating to the manufacture of laminated decorative boards in Malaysia and acts as agent of Samling Housing for the sales of its housing products to a certain buyer in Japan, all of which are beneficial to Samling Housing. The Directors (including the INEDs) consider that the terms of the above transactions contemplated under the new agreements entered into between Samling Housing and DIC are fair and reasonable and in the interests of the Shareholders as a whole.

DIC is a company listed on the Tokyo Stock Exchange, Inc.. DIC holds a 29% interest and is a substantial shareholder of Samling Housing, and therefore is a connected person.

As certain applicable percentage ratios (as defined in the Listing Rules) derived from the aggregate of the New DIC Laminated Paper Caps, New DIC Marketing Caps, New DIC Licence Caps and the New DIC Agency Caps are less than 5%, the new agreement for the purchase of laminated paper and consumables, the new agreement for the provision of housing products marketing services, the new agreement for granting of licence to use technical information and the new agreement for the provision of agency services for the sales of housing products to a certain buyer in Japan (including the New DIC Laminated Paper Caps, the New DIC Marketing Caps, the New DIC Licence Caps and the New DIC Agency Caps) are subject to the requirements of reporting, announcement and annual review but exempted from the independent Shareholders' approval under Chapter 14A of the Listing Rules. Yaw Chee Ming and his associates abstained from voting on the Board resolution approving the above agreements between Samling Housing and DIC as he is deemed to have a material interest in the transactions contemplated under the above agreements.

## B. Sale of fertilizers and agro-chemicals by PT. Sasco Indonesia

## Background

On 5 October 2011, PT. Sasco Indonesia entered into a new agreement with PT. Tunas Borneo Plantations, PT. Abadi Borneo Plantations (both are subsidiaries of Glenealy) and SGL Plantations Holding Limited (a subsidiary of the Company) for three years from 1 July 2011 to 30 June 2014 for the purchase of fertilizers and agro-chemicals from PT. Sasco Indonesia which is based on prevailing market prices and on normal commercial terms. Payment terms will be determined after arm's length negotiation among PT. Tunas Borneo Plantations, PT. Abadi Borneo Plantations, SGL Plantations Holding Limited and PT. Sasco Indonesia and on normal commercial terms.

The following table sets out the proposed aggregate amount of the purchase of fertilizers and agro-chemicals by PT. Tunas Borneo Plantations, PT. Abadi Borneo Plantations and SGL Plantations Holding Limited from PT Sasco Indonesia for the three years ending 30 June 2014 under the agreement dated 5 October 2011 (the "PT Sasco Caps"):

## For the year ending 30 June PT Sasco Caps

(US\$' million)

2012	2 (equivalent to approximately HK\$15.6 million)
2013	3 (equivalent to approximately HK\$23.4 million)
2014	5 (equivalent to approximately HK\$39 million)

The PT Sasco Caps have been determined by the executive Directors with reference to (i) the expected increase in oil palm plantation hectarage and usage of fertilizers and agro-chemical in matured hectarage in the coming three years by PT. Tunas Borneo Plantations, PT. Abadi Borneo Plantations and SGL Plantations Holding Limited; (ii) the prevailing market prices for fertilizers and agro-chemical; and (iii) the expected increase in price of fertilizers and agro-chemicals. For the period from 1 July 2011 up to the date of this announcement, PT. Tunas Borneo Plantations, PT. Abadi Borneo Plantations and SGL Plantations Holding Limited did not purchase any fertilizers and agro-chemicals from PT. Sasco Indonesia.

## Reasons for entering into the transactions

PT. Sasco Indonesia is engaged in the fertilizers and agro-chemicals business and sells fertilisers and agro-chemicals for the oil palm industry in Indonesia. The Group and Glenealy Group in Indonesia purchases fertilisers and agro-chemicals from PT. Sasco Indonesia to cope with their needs. Purchase of fertilizers and agro-chemicals is based on prevailing market prices and normal commercial terms. The Directors (including INEDs) consider that the terms of the transactions contemplated under the new agreement for the purchase of fertilizers and agro-chemicals entered into between PT.

Tunas Borneo Plantations, PT. Abadi Borneo Plantations, SGL Plantations Holding Limited and PT. Sasco Indonesia are fair and reasonable and in the interests of the Shareholders as a whole.

As explained before, Glenealy has been treated as the Company's connected person since the Company's listing on the Stock Exchange.

PT. Sasco Indonesia is a subsidiary of Hap Seng Consolidated Berhad. Tan Sri Datuk Seri Panglima Lau Cho Kun@ Lau Yu Chak, who is the father in law of Mr. Yaw Chee Ming, a Director, is indirectly interested in more than 50% of PT. Sasco Indonesia. Therefore PT. Sasco Indonesia is a connected person.

As certain applicable percentage ratios (as defined in the Listing Rules) derived from the PT Sasco Caps are less than 5%, the new agreement for the purchase of fertilizers and agro-chemicals are subject to the requirements of reporting, announcement and annual review but exempted from the independent shareholders' approval requirement under Chapter 14A of the Listing Rules. Yaw Chee Ming and his associates abstained from voting on the Board resolution approving the above agreement as they are deemed to have a material interest in the transactions contemplated under the above agreement.

## C. Leases of properties in Sarawak by Doyon

## Background

Reference is made to the Company's announcement dated 23 October 2008. Various Company's subsidiaries entered into tenancy agreements with Doyon. For the two years ended 30 June 2011, the aggregate amount of rents paid by the Group to Doyon were US\$834,000 (equivalent to approximately HK\$6.5 million) and US\$919,000 (equivalent to approximately HK\$7.2 million) respectively. The annual caps for the above rents were US\$1 million (equivalent to approximately HK\$7.8 million) for the corresponding periods.

## Master lease agreement and the New Doyon Lease Caps

To better facilitate the Group's daily operation, on 5 October 2011, the Company as lease and Doyon as landlord entered into a master lease agreement pursuant to which the Group may lease various premises in two properties as stated below:

- (i) a building known as Wisma Samling situated at Lot 296, Block 11, Miri Concession Land District, Miri, Sarawak, Malaysia ("Wisma Samling"); and
- (ii) the Brighton Condominium situated at Lot 901, Block 11, Miri Concession Land District, Jalan Temenggong Datuk Oyong Lawai Jau, 98000 Miri, Sarawak, Malaysia ("Brighton Condominium").

The master lease agreement shall become effective from 5 October 2011 to 30 June 2014. Pursuant to the master lease agreement, the Group may lease from Doyon various premises situated in Wisma Samling and Brighton Condominium from time to time at terms determined at the relevant time based on normal commercial terms and with reference to the prevailing market rents of the premises in proximity of the premises under consideration. The master agreement governs the existing lease agreements between Doyon and the Group and provides a framework for the future lease of premises in Wisma Samling and Brighton Condominium from Doyon to the Group. Rental payment will be made to Doyon in accordance to the terms set out in the relevant lease agreement which are on normal commercial terms.

The following table sets out the proposed aggregate amount of rentals payable by the Group to Doyon for the three years ending 30 June 2014 (the "New Doyon Lease Caps"):

For the year ending 30 June	New Doyon Lease Caps
	(US\$' million)

2012	1.11 (equivalent to approximately
	HK\$8.7 million)
2013	1.11 (equivalent to approximately
	HK\$8.7 million)
2014	1.11 (equivalent to approximately
	HK\$8.7 million)

The New Doyon Lease Caps have been determined by the executive Directors with reference to (i) the aggregate rental payable by the Group to Doyon pursuant to the tenancy agreements under the master lease agreement; and (ii) the estimated demand of additional space to cope with the needs of the Group.

## Reasons for entering into the transactions

Doyon is engaged in property development, property holding and provision of construction and related services. The transactions under the master lease agreement will have to be agreed on an arm's length basis between the Group and Doyon and based on normal commercial terms. The Directors are of the view that the transactions would provide office space for certain of its subsidiary companies and accommodation for staff. The Company considers that the entering into the master lease agreement will provide better flexibility to the Group in doing its daily businesses. The Directors (including the INEDs) consider that the terms of the transactions contemplated under the master lease agreement entered into between Doyon and the Company are fair and reasonable and in the interests of the Shareholders as a whole.

Doyon is an indirect wholly-owned subsidiary of Yaw Holding Sdn. Bhd., which is the holding company of Samling Strategic, one of the Company's controlling Shareholders. Doyon is therefore a connected person by virtue of it being an associate of the Company's controlling Shareholder.

As certain applicable percentage ratios (as defined in the Listing Rules) derived from the New Doyon Lease Caps are less than 5%, the master lease agreement and the New Doyon Lease Caps are subject to the requirements of reporting, announcement and annual review requirements but exempted from the independent Shareholders' approval under Chapter 14A of the Listing Rules. Yaw Chee Ming and his associates have abstained from voting on the Board resolution approving the master lease agreement between the Group and Doyon as they are deemed to have a material interest in the transactions contemplated under the master lease agreement.

## D. Provision of ticket sales agency services by Hornbill Travel Agency

## Background

Reference is made on the Company's announcement dated 23 October 2008. On 21 October 2008, SST and Lingui entered into an agreement with Hornbill Travel Agency to extend the ticket sales agency services provided by Hornbill Travel Agency for the term from 1 July 2009 to 30 June 2012.

For the two years ended 30 June 2011, the amounts paid by SST and Lingui to Hornbill Travel Agency for tickets sales agency services were US\$721,000 (equivalent to approximately HK\$5,624,000) and US\$648,000 (equivalent to approximately HK\$5,054,000) respectively. The annual caps for the above ticket sales agency services were US\$1 million (equivalent to approximately HK\$7.8 million) for the corresponding periods.

## New agreement and the New Hornbill Travel Agency Caps

On 5 October 2011, SST and Lingui entered into a new agreement with Hornbill Travel Agency to extend the agency agreement dated 21 October 2008 for three years from 1 July 2012 to 30 June 2015. The ticket sales agency services provided by Hornbill Travel Agency are based on normal commercial terms with reference to the prevailing market prices of airline tickets, plus a service fees prescribed by the Malaysian Association of Tour and Travel Agents. Payment for the ticket sales agency services shall be made by SST and Lingui in accordance to the terms set out in the relevant invoice which are on normal commercial terms.

The following table sets out the proposed aggregate amount payable by SST and Lingui to Hornbill Travel Agency for ticket sales agency services for the three years ending 30 June 2015 under the agreement dated 5 October 2011 (the "New Hornbill Travel Agency Caps"):

For the year ending 30 June	<b>New Hornbill Travel Agency Caps</b> (US\$' million)
2013	1.2 (equivalent to approximately HK\$9.4 million)
2014	1.2 (equivalent to approximately HK\$9.4 million)
2015	1.2 (equivalent to approximately HK\$9.4 million)

The New Hornbill Travel Agency Caps have been determined by the executive Directors with reference to the expected increase in demand for air travel of staffs to Indonesia, Russia, PRC and other countries which are in line with the Group's plans.

## Reasons for entering into the transactions

Hornbill Travel Agency operates an airline ticket agency which has been providing airline tickets to the subsidiaries of the Group in Miri.

As the operations and customers of the Group are located in various parts of the world, the Group's staff is usually required to travel frequently. The Directors (including the INEDs) consider that the terms of the transactions contemplated under the agreements entered into between Hornbill Travel Agency, SST and Lingui are fair and reasonable and in the interests of the Shareholders as a whole.

Hornbill Travel Agency is a company indirectly owned by Yaw Holding Sdn. Bhd., which is the holding company of Samling Strategic, one of the Company's controlling Shareholders. Hornbill Travel Agency is therefore a connected person by virtue of it being an associate of the Company's controlling Shareholder.

As certain applicable percentage ratios (as defined in the Listing Rules) derived from the New Hornbill Travel Agency Caps are less than 5%, the new agreement for the ticket sales agency services and the New Hornbill Travel Agency Caps are subject to the requirements of reporting, announcement and annual review but exempted from the independent Shareholders' approval under Chapter 14A of the Listing Rules. Yaw Chee Ming and his associates have abstained from voting on the Board resolution approving the new agreement for the ticket sales agency service between SST and Lingui and Hornbill Travel Agency as they are deemed to have a material interest in the transactions contemplated under the agreement.

## E. Purchase of vehicles and spare parts from Auto Pacifica

## Background

Reference is made to the Company's announcement dated 11 November 2008. On 5 November 2008, Lingui, SST and Glenealy entered into an agreement with Auto Pacifica, where Lingui, SST and Glenealy shall purchase vehicles and spare parts from Auto Pacifica based on normal commercial terms with reference to the prevailing market prices for a term with retrospective effect from 1 July 2008 to 30 June 2011.

For the two years ended 30 June 2011, the purchase of vehicles and spare parts made by Lingui, SST and Glenealy amounted to US\$177,000 (equivalent to approximately HK\$1,381,000) and US\$169,000 (equivalent to approximately HK\$1,318,000) respectively. The annual caps for the above purchase of vehicles and spare parts were US\$700,000 (equivalent to approximately HK\$5,460,000) for the corresponding periods.

## New agreement and the New Auto Pacifica Caps

On 5 October 2011, Lingui, SST and Glenealy entered into a new agreement with Auto Pacifica to extend the purchase agreement dated 5 November 2008 for three years for a term with retrospective effect from 1 July 2011 to 30 June 2014. Purchase of vehicles and spare parts is based on normal commercial terms with reference to the prevailing market prices. Payment for the purchase of vehicles and spare parts shall be made by Lingui, SST and Glenealy in accordance to the terms set out in the relevant invoice which are on normal commercial terms.

The following table sets out the proposed aggregate amount payable by Lingui, SST and Glenealy to Auto Pacifica for the purchase of vehicles and spare parts under the agreement dated 5 October 2011 for the three years ending 30 June 2014 (the "New Auto Pacifica Caps"):

## For the year ending 30 June New Auto Pacifica Caps

(US\$)

2012	US\$700,000 (equivalent to approximately
	HK\$5,460,000)
2013	US\$700,000 (equivalent to approximately
	HK\$5,460,000)
2014	US\$700,000 (equivalent to approximately
	HK\$5,460,000)

The proposed New Auto Pacifica Caps have been determined by the executive Directors with reference to (i) the prevailing market price of vehicles and spare parts; and (ii) the expected increase in purchase for the expansion in business activities and replacement of the Group's old motor vehicles. For the period from 1 July 2011 to the date of this announcement, Lingui, SST and Glenealy did not purchase any vehicles and spare parts.

## Reasons for entering into the transactions

Auto Pacifica is a distributor of Mitsubishi motor vehicles including four wheel drive vehicles which are used in the Company's operation areas. In addition, the purchase of vehicles and spare parts by the Group is based on the prevailing market prices and on normal commercial terms. The Directors (including INEDs) consider that the terms of the transactions contemplated under the agreement entered into between Auto Pacifica, Lingui, SST and Glenealy are fair and reasonable and in the interests of the Shareholders as a whole.

Auto Pacifica, a company incorporated on 1 August 2006, is a connected person of the Company, being held as to 80% by Samling Strategic, one of the Company's controlling Shareholders.

As certain applicable percentage ratios (as defined in the Listing Rules) derived from the New Auto Pacifica Caps are less than 5%, the new agreement for the purchase of vehicles and spare parts and the New Auto Pacifica Caps are subject to the requirements of reporting, announcement and annual review but exempted from the independent Shareholders' approval under Chapter 14A of the Listing Rules. Yaw Chee Ming and his associates have abstained from voting on the Board resolution approving the new agreement for the purchase of vehicles and spare parts between Lingui, SST, Glenealy and Auto Pacifica as they are deemed to have a material interest in the transactions contemplated under the agreement.

## F. Provision of hotel accommodation by Insan Sejati and Kemena

## Background

Reference is made to the Company's announcement dated 23 October 2008. On 21 October 2008, SST, Lingui and Glenealy entered into two hotel accommodation agreements with Insan Sejati and Kemena, where Insan Sejati and Kemena shall provide short term accommodation for the staffs of various subsidiaries of SST, Lingui and Glenealy in Parkcity Everly Hotel, Miri, and Parkcity Everly Hotel, Bintulu, respectively. The agreements are on normal commercial terms, and the hotel charges payable to Insan Sejati and Kemena under the respective agreements are based on normal commercial terms with reference to the prevailing market prices. The agreements have a term from 1 July 2009 to 30 June 2012.

For each of the two years ended 30 June 2011, the aggregate amount of hotel charges paid by various subsidiaries of the Company to Insan Sejati and Kemena under the hotel accommodation agreement amounted to approximately US\$128,000 (equivalent to approximately HK\$998,000) and US\$171,000 (equivalent to approximately HK\$1,334,000) respectively. The annual caps for the above hotel charges were US\$300,000 (equivalent to approximately HK\$2,340,000) for the corresponding periods.

## New agreement and the New Insan Sejati/Kemena Hotel Accommodation Caps

On 5 October 2011, SST, Lingui and Glenealy entered into new agreements with Insan Sejati and Kemena to extend each of the two hotel accommodation agreements dated 21 October 2008 for three years from 1 July 2012 to 30 June 2015. The agreements are on normal commercial terms, and the hotel charges payable to Insan Sejati and Kemena under the respective agreements are based on normal commercial terms with reference to prevailing market prices. Payment for the accommodation shall be made by SST, Lingui and Glenealy in accordance to the terms set out in the relevant invoice which are on normal commercial terms.

The following table sets out the proposed aggregate amount of hotel charges payable by SST, Lingui and Glenealy to Insan Sejati and Kemena for the three years ending 30 June 2015 ("Proposed New Insan Sejati/Kemena Hotel Accommodation Caps"):

	New Insan Sejati/Kemena Hotel
For the year ending 30 June	Accommodation Caps
	(US\$')

2013	400,000 (equivalent to approximately HK\$3,120,000)
2014	400,000 (equivalent to approximately HK\$3,120,000)
2015	400,000 (equivalent to approximately HK\$3,120,000)

The New Insan Sejati/Kemena Hotel Accommodation Caps have been determined by the executive Directors with reference to the expected frequency of staffs of the Group visiting Sarawak.

## Reasons for entering into the transactions

Insan Sejati and Kemena are principally engaged in hotels management and operations business, and they own Parkcity Everly Hotel, Miri, and Parkcity Everly Hotel, Bintulu, respectively.

As various subsidiaries of the Group are maintaining their operations in Sarawak, the Directors are of the view that staffs will be required to visit the respective location regularly. In addition, hotel charges paid by SST, Lingui and Glenealy to Insan Sejati and Kemena under the respective agreement are based on prevailing market prices and

normal commercial terms. The Directors (including the INEDs) consider that the terms of the transactions contemplated under the agreements entered into between Insan Sejati, Kemena, SST, Lingui and Glenealy are fair and reasonable and in the interests of the Shareholders as a whole.

Insan Sejati and Kemena are connected persons of the Company, both by virtue of being indirectly held as to 51% by Samling Strategic.

As certain applicable percentage ratios (as defined in the Listing Rules) derived from the New Insan Sejati/Kemena Hotel Accommodation Caps are less than 5%, the two new hotel accommodation agreements for the transactions between Insan Sejati, Kemena, SST, Lingui and Glenealy and the New Insan Sejati/Kemena Hotel Accommodation Caps will be subject to the requirements of reporting, announcement and annual review but exempted from the independent Shareholders' approval under Chapter 14A of the Listing Rules. Yaw Chee Ming and his associates have abstained from voting on the Board resolution approving the new agreements for the hotel accommodation as they are deemed to have a material interest in the transactions contemplated under the agreements.

## G. Sale of plywood and veneer and purchase of veneer by Pacific Plywood

## Background

Reference is made to the Company's announcement dated 23 October 2008. On 21 October 2008, Riverside, a wholly-owned subsidiary of the Company, and Pacific Plywood entered into three agreements for (i) the purchase of veneer by Pacific Plywood from Riverside; (ii) the sale of plywood and veneer by Pacific Plywood to Riverside; and (iii) the purchase of logs by Pacific Plywood from Riverside, all with a term from 1 July 2009 to 30 June 2012, all based on the prevailing market prices and on normal commercial terms.

For each of the two years ended 30 June 2011, the total sale and purchase transactions between Pacific Plywood and Riverside amounted to approximately US\$384,000 (equivalent to approximately HK\$2,995,000) and US\$48,000 (equivalent to approximately HK\$374,000) respectively. The annual caps for the above transactions were US\$3.7 million (equivalent to approximately HK\$28.9 million) for the corresponding periods. The actual sale and purchase amount is less than the annual caps because of the change in product mix whereby the raw material needs are different.

## New agreements and the New Pacific Plywood Caps

On 5 October 2011, Riverside and Pacific Plywood entered into two new agreements to extend the term of purchase of veneer by Pacific Plywood from Riverside and sale of plywood and veneer by Pacific Plywood to Riverside up to 30 June 2015. Purchase of veneer by Pacific Plywood from Riverside and sale of plywood and veneer by Pacific

Plywood to Riverside are based on the prevailing market prices and on normal commercial terms. Payment terms on each transaction will be set out in the relevant invoice and shall be on normal commercial terms.

The following table sets out the proposed aggregate amount of sale and purchase transactions between Pacific Plywood and Riverside for the three years ending 30 June 2015 under the agreement dated 5 October 2011 (the "New Pacific Plywood Caps"):

For the year ending <u>30 June</u>	Estimated sale of plywood and veneer by Pacific Plywood	Estimated purchase of veneer by Pacific Plywood	New Pacific Plywood Caps
	(US\$' million)	(US\$' million)	(US\$' million)
2013	0.2	0.2	0.4
	(equivalent to	(equivalent to	(equivalent to
	approximately	approximately	approximately
	HK\$1.6 million)	HK\$1.6 million)	HK\$3.1 million)
2014	0.2	0.2	0.4
	(equivalent to	(equivalent to	(equivalent to
	approximately	approximately	approximately
	HK\$1.6 million)	HK\$1.6 million)	HK\$3.1 million)
2015	0.2	0.2	0.4
	(equivalent to	(equivalent to	(equivalent to
	approximately	approximately	approximately
	HK\$1.6 million)	HK\$1.6 million)	HK\$3.1 million)

The proposed New Pacific Plywood Caps have been determined by the executive Directors with reference to (i) the historical amounts of sale of plywood and veneer by Pacific Plywood to Riverside and purchase of the unsuitable veneer by Pacific Plywood from Riverside for the two years ended 30 June 2011 and the two months ended 31 August 2011; and (ii) the business plan of Riverside in relation to the demand of plywood and veneer for its flooring business.

## Reasons for entering into the transactions

Pacific Plywood is engaged in plywood manufacturing, it purchases veneer from Riverside for its manufacturing of plywood, whilst Riverside purchases plywood from Pacific Plywood to complement its plywood sales when necessary, at prices agreed between the parties and determined based on the prevailing market prices and on normal commercial terms. Staring from the year ended 30 June 2009, Riverside has changed its operation from the manufacturing of plywood to the manufacturing of flooring products (which requires plywood and veneer as raw materials). The unsuitable veneer from Riverside's plant are sold to Pacific Plywood. The purchase of plywood and veneer and the sale of unsuitable veneer by Riverside are based on the prevailing market prices and on normal commercial terms. The Directors (including the INEDs) consider that the terms of the transactions contemplated under the agreements entered into between Riverside and Pacific Plywood are fair and reasonable and in the interests of the Shareholders as a whole.

Chia Tin Lin, Colin is the director of certain subsidiaries of the Group including Riverside. Pacific Plywood is indirectly wholly owned by Chia Ti Lin, Colin and is therefore a connected person by virtue of being an associate of Chia Ti Lin, Colin.

As certain applicable percentage ratios (as defined in the Listing Rules) derived from the New Pacific Plywood Caps are less than 5%, the two new agreements entered into between the Riverside and Pacific Plywood and the New Pacific Plywood Caps will be subject to the requirements of reporting, announcement and annual review but exempted from the independent Shareholders' approval under Chapter 14A of the Listing Rules. Yaw Chee Ming and his associates have abstained from voting on the Board resolution approving the above two new agreements as they are deemed to have a material interest in the transactions contemplated under the agreements.

## H. Purchase of motor vehicles from and lease of properties to Autoworld Asia located at Lingui Industrial Park, 15 ½ Miles, Sungai Pelong, 47000 Sungai Buloh, Selangor Darul Ehsan, Malaysia

## (a) Purchase of motor vehicles

## Background

SST, Lingui and Glenealy have purchased motor vehicles from Autoworld Asia for the Group's operation. For the year ended 30 June 2011, the Group has paid approximately US\$88,000 (equivalent to approximately HK\$686,000) for the purchase of motor vehicles. The Group did not purchase any motor vehicles from 1 July 2011 up to the date of this announcement.

On 5 October 2011, SST, Lingui and Glenealy entered into an agreement with Autoworld Asia for the purchase of motor vehicles from 1 July 2011 to 30 June 2014 on a regular basis. Purchase of motor vehicles is based on the prevailing market prices and on normal commercial terms. For purchase of motor vehicles, payment shall be made by SST, Lingui and Glenealy in accordance to the terms set out in the invoice which are on normal commercial terms.

The following table sets out the proposed aggregate amount of the purchase of motor vehicles for the three years ending 30 June 2014 under the purchase agreement dated 5 October 2011 (the "Autoworld Asia Motor Caps"):

For the year ending 30 June	Autoworld Asia Motor Caps (US\$' million)
2012	0.2 (equivalent to approximately HK\$1.560.000)

2012	$0.2$ (equivalent to approximately $\Pi K \mathfrak{s} \mathfrak{s} \mathfrak{s} \mathfrak{s} \mathfrak{s} \mathfrak{s} \mathfrak{s} \mathfrak{s}$
2013	0.2 (equivalent to approximately HK\$1,560,000)
2014	0.2 (equivalent to approximately HK\$1,560,000)

The Autoworld Asia Motor Caps have been determined by the executive Directors with reference to (i) the prevailing market prices of the motor vehicles; and (ii) the expected demand in motor vehicles for the staff's benefit of the Group.

The Directors (including INEDs) consider the terms of the transactions contemplated under the purchase agreement are on normal commercial terms and are fair and reasonable.

## (b) Lease of properties at Lingui Industrial Park, 15 <sup>1</sup>/<sub>2</sub> miles, Sungai Pelong, 47000 Sungai Buloh, Selangor Darul Ehsan, Malaysia to Autoworld Asia

## Background

On 27 October 2010, Hock Lee as landlord entered into a lease agreement with Autoworld Asia, where Hock Lee shall lease to Autoworld Asia certain premises located at Lingui Industrial Park, 15 <sup>1</sup>/<sub>2</sub> miles, Sungai Pelong, 47000 Sungai Buloh, Selangor Darul Ehsan, Malaysia for three years from 1 January 2011 to 31 December 2013. The monthly rental payable by Autoworld Asia amounts to approximately US\$30,000 (equivalent to approximately HK\$234,000). Autoworld Asia shall pay the rental in accordance to the terms set out in the lease agreement which are on normal commercial terms.

The rental under the lease agreement was determined based on normal commercial terms and after arm's length negotiation between the Group and Autoworld Asia having regard to the prevailing market rents of the premises in proximity of the premises under the lease agreement. HASB Consultants Sdn. Bhd., a member of the Royal Institution of Chartered Surveyor and has over 17 years' experience in property valuation in Malaysia, has reviewed the rental pursuant to the lease agreement between Hock Lee and Autoworld Asia and confirmed that the amounts of rental receivable by the Group are currently in line with market rates in its report dated 22 September 2011. For the year ended 30 June 2011, the Group has received approximately US\$179,000 (equivalent to approximately HK\$1.4 million) from Autoworld Asia for the lease. As the relevant percentage ratios (as defined in the

Listing Rules) for the transactions between Autoworld Asia and the Group were less than 0.1%, these transactions were exempted from the reporting, announcement, annual review and independent Shareholders' approval requirements under Chapter 14A of the Listing Rules.

## Autoworld Asia Lease Caps

The following table sets out the proposed total annual amount of rent payable by Autoworld Asia to Hock Lee for the three years ending 30 June 2014 (the "Autoworld Asia Lease Caps"):

For the year ending 30 June	Autoworld Asia Lease Caps
	(US\$' million)

2012	0.37 (equivalent to approximately HK\$2.9 million)
2013	0.37 (equivalent to approximately HK\$2.9 million)
2014	0.19 (equivalent to approximately HK\$1.5 million)

The Autoworld Asia Caps have been determined by the executive Directors with reference to the prevailing market rental of the premises in proximity of the premises under the lease agreement.

The Directors (including INEDs) consider the terms of the lease agreement (including, among other terms, the rents) are on normal commercial terms and are fair and reasonable.

## Reasons for the purchase of motor vehicles and lease to Autoworld Asia

Autoworld Asia is principally engaged as Honda car dealer. Hock Lee is principally engaged in property investment and letting of industrial properties. The Group acquired motor vehicles from Autoworld Asia in view of the need of the Group's daily business. Autoworld Asia leases a showroom from the Group for the purpose of display the various model of Honda vehicles to the potential customers. The Directors (including the INEDs) are of the view that the transactions would provide additional income by providing showroom space for Autoworld Asia for the Honda business.

The Directors (including the INEDs) consider that the terms of the transactions contemplated under the agreement for the purchase of motor vehicles and the lease agreement entered into between Hock Lee and Autoworld Asia are fair and reasonable and in the interests of the Shareholders as a whole.

Autoworld Asia is an indirect wholly-owned subsidiary of Yaw Holding Sdn. Bhd., which is the holding company of Samling Strategic, one of the Company's controlling Shareholders. Autoworld Asia is therefore a connected person by virtue of it being an associate of the Company's controlling Shareholder.

For the year ended 30 June 2011, as the relevant percentage ratios (as defined in the Listing Rules) derived from the aggregate of the purchase of motor vehicles and the lease were less than 0.1%, these transactions were exempted from the report, announcement, annual review and independent Shareholders' approval requirements under Chapter 14A of the Listing Rules.

As certain applicable percentage ratios (as defined in the Listing Rules) derived from the aggregate of the Autoworld Asia Motor Caps and the Autoworld Asia Lease Caps are less than 5%, the purchase agreement, the lease agreement, the Autoworld Asia Motor Caps and the Autoworld Asia Lease Caps are subject to the requirements of reporting, announcement and annual review but exempted from the independent shareholders' approval requirement under Chapter 14A of the Listing Rules. Yaw Chee Ming and his associates abstained from voting on the Board resolution approving the above agreements as they are deemed to have a material interest in the contemplated under the above agreements.

## **GENERAL**

The Group is principally engaged in sale of timber logs from concession and tree plantation area, manufacture and sale of plywood and veneer, provision of upstream support, manufacture and sale of timber related products.

The Board has appointed an Independent Board Committee to consider and advise the respective independent Shareholders on the various agreements of the Non-Exempt Continuing Connected Transactions and the revised (if any) and new annual caps contemplated thereunder. An independent financial adviser will also be appointed to advise the Independent Board Committee and the respective independent Shareholders in respect of the terms of various agreements of the Non-Exempt Continuing Connected Transactions, the revised (if any) and new annual caps contemplated thereunder.

A circular containing (i) details and terms of the agreements for the Non-Exempt Continuing Connected Transactions, the revised (if any) and new annual caps contemplated thereunder; (ii) the recommendation of the Independent Board Committee to the respective independent Shareholders on the terms of the agreements for the Non-Exempt Continuing Connected Transactions, and their respective revised (if any) and new annual caps contemplated thereunder, (iii) the advice of the independent financial adviser to the Independent Board Committee and the respective independent Shareholders on the terms of the new agreements for the Non-Exempt Continuing Connected Transactions, and their respective revised (if any) and new annual caps contemplated thereunder;, and (iv) a notice to the Shareholders convening the SGM to approve, among other things, the terms of the agreements for the Non-Exempt Continuing Connected Transactions, the revised (if any) and new annual caps, will be despatched to the Shareholders on or before 27 October 2011.

## DEFINITIONS

In this announcement, unless the context requires otherwise, the following expressions have the meanings set out below:

"Amalania Koko"	Amalania Koko Berhad, a subsidiary of Glenealy
"associate(s)"	has the meaning ascribed to it in the Listing Rules
"Auto Pacifica"	Auto Pacifica Sdn. Bhd., being 80% owned by Samling Strategic
"Autoworld Asia"	Autoworld Asia Sdn. Bhd., being indirectly wholly-owned by Yaw Holding Sdn. Bhd., the holding company of Samling Strategic
"Board"	the board of Directors of the Company
"Chia Ti Lin, Colin"	a director of Riverside
"Company"	Samling Global Limited, a company incorporated in Bermuda with limited liability, the Shares of which are listed on the main board of the Stock Exchange
"Connected Party(ies)"	(i) Sojitz Corporation; (ii) Hap Seng Auto; (iii) Hap Seng Fertilizers; (iv) DIC; (v) PT. Sasco Indonesia; (vi) Doyon; (vii) Hornbill Travel Agency; (viii) Auto Pacifica; (ix) Insan Sejati and Kemena; (x) Pacific Plywood and/or (xi) Autoworld Asia, being the connected person(s) engaging in the Non-Exempt Continuing Connected Transactions and the Exempt Continuing Connected Transactions of the Company as disclosed in this announcement
"connected person(s)"	has the meaning ascribed to it in the Listing Rules
"DIC"	DIC Corporation, (previously known as Dainippon Ink & Chemicals, Inc.), a company listed on the Tokyo Stock Exchange, Inc.
"Director(s)"	the director(s) of the Company
"Doyon"	Doyon Development Sdn. Bhd., an indirect wholly-owned subsidiary of Yaw Holding Sdn. Bhd.

"Exempt Continuing Connected Transactions"	the exempt continuing connected transactions of the Company, details of which are disclosed in the section headed "II. Exempt Continuing Connected Transactions" of this announcement
"Foothill"	Foothill LVL & Plywood (Cangshan) Co., Ltd. (魯林木業(蒼山) 有限公司), a company incorporated under the laws of the PRC on 26 November 2002, and a wholly-owned subsidiary of the Company
"Glenealy"	Glenealy Plantations (Malaya) Berhad, a company incorporated in Malaysia on 14 May 1959 and listed on the Malaysia Stock Exchange, in which Lingui held a 38.33% shareholding, and Samling Strategic held a 15.36% shareholding, as at the date of this announcement
"Glenealy Group"	Glenealy and its subsidiaries
"Group"	the Company and its subsidiaries
"Hap Seng Auto"	Hap Seng Auto Sdn. Bhd. (formerly known as Si Khiong Industries Sdn. Bhd), a subsidiary of Hap Seng Consolidated Berhad, a company listed on the Malaysia Stock Exchange
"Hap Seng Fertilizers"	Hap Seng Fertilizers Sdn. Bhd., a subsidiary of Hap Seng Consolidated Berhad
"HK\$"	Hong Kong dollars, the lawful currency of Hong Kong
"Hock Lee"	Hock Lee Enterprises (M) Sdn. Bhd., a subsidiary of the Company
"Hong Kong"	the Hong Kong Special Administrative Region of the PRC
"Hornbill Travel Agency"	Hornbill Travel Agency Sdn. Bhd., an indirectly wholly-owned subsidiary of Yaw Holding Sdn. Bhd.
"Independent Board Committee"	an independent committee of the Board comprising Fung Ka Pun, Tan Li Pin, Richard, David William Oskin and Amirsham A Aziz, all being the independent non-executive Directors, formed to advise the respective independent Shareholders on the terms and agreements of the Non-Exempt Continuing Connected Transactions, the revised (if any) and new annual caps contemplated thereunder

"Independent Shareholders (Hap Seng Auto transaction)"/"Independent Shareholders (Hap Seng Fertilizers transaction)"	Shareholders other than Tan Sri Datuk Seri Panglima Lau Cho Kun@ Lau Yu Chak, Yaw Chee Ming, Hap Seng Consolidated Berhad and its associates
"Independent Shareholders (Sojitz Housing transaction)"	Shareholders other than Sojitz Corporation and its associates and Samling Housing and its associates
"Independent Shareholders (Sojitz transaction)"	Shareholders other than Sojitz Corporation and its associates
"INED(s)"	the independent non-executive director(s) of the Company
"Insan Sejati"	Insan Sejati Sdn. Bhd., by virtue of being indirectly held as to 51% by Samling Strategic
"Kayuneka"	Kayuneka Sdn. Bhd., a subsidiary of the Company
"Kemena"	Kemena Resort Sdn. Bhd., by virtue of being indirectly held as to 51% by Samling Strategic
"Lingui"	Lingui Developments Berhad, a company incorporated in Malaysia on 27 December 1967 and listed on the Malaysia Stock Exchange, in which the Company owned a 67.23% interest as at the date of this announcement
"Listing Rules"	the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited
"LVL"	laminated veneer lumber, an engineered wood products manufactured from veneers laminated together so that the grains of the veneers run parallel or overlap
"Miri Parts Trading"	Miri Parts Trading Sdn. Bhd., a subsidiary of the Company
"Non-Exempt Continuing Connected Transactions"	the non-exempt continuing connected transactions of the Company, details of which are disclosed in the section headed "I. Non-Exempt Continuing Connected Transactions" of this announcement

"Pacific Plywood"	Pacific Plywood Corporation, being indirectly wholly owned by Chia Ti Lin, Colin
"Riverside"	Riverside Plywood Corporation (三林合板(南通)有限公司), a company incorporated under the laws of the PRC on 13 August 2002, and a wholly-owned subsidiary of our Company
"Samling Housing"	Samling Housing Products Sdn. Bhd., a subsidiary of the Company
"Samling Plantation"	Samling Plantation Sdn. Bhd., a subsidiary of Glenealy
"Samling Plywood (Baramas)"	Samling Plywood (Baramas) Sdn. Bhd., a subsidiary of the Company
"Samling Plywood (Bintulu)"	Samling Plywood (Bintulu) Sdn. Bhd., a subsidiary of the Company
"Samling Plywood (Miri)"	Samling Plywood (Miri) Sdn. Bhd., a subsidiary of the Company
"Samling Strategic"	Samling Strategic Corporation Sdn. Bhd., a company incorporated under the laws of Malaysia, being wholly-owned by Yaw Holding Sdn. Bhd., which is a controlling shareholder of the Company
"SGM"	the special general meeting of the Company to be convened and held to consider and, if thought fit, approve the terms and agreements of the Non-Exempt Continuing Connected Transactions, the revised (if any) and new annual caps contemplated thereunder
"Share(s)"	shares of US\$0.10 each in the share capital of the Company
"Shareholder(s)"	shareholder(s) of the Company
"Sojitz Building"	Sojitz Building Materials Corporation, a subsidiary of Sojitz Corporation
"Sojitz Corporation"	Sojitz Corporation, a company listed on the Tokyo Stock Exchange, Inc. and the Osaka Securities Exchange Co., Ltd. Sojitz Corporation owns a 14.9% interest in Samling Housing, a subsidiary of the Company
"Sorvino"	Sorvino Holdings Sdn. Bhd., a subsidiary of the Company
"SST"	

"Stock Exchange"	The Stock Exchange of Hong Kong Limited
"Tamex Timber"	Tamex Timber Sdn. Bhd., a subsidiary of the Company
"Timor Enterprises"	Timor Enterprises Sdn. Bhd., a subsidiary of Glenealy
"Yaw Chee Ming"	director of the Company
"Yen"	Japanese Yen, the lawful currency of Japan
"US\$"	United States dollars, the lawful currency of the United States of America
"%""	per cent

By order of the Board Samling Global Limited Chan Hua Eng Chairman

#### Hong Kong, 6 October 2011

As at the date of this announcement, the Board comprises Yaw Chee Ming as executive Director, Chan Hua Eng as non-executive Director and, Fung Ka Pun, Tan Li Pin, Richard, David William Oskin and Amirsham A Aziz as independent non-executive Directors.

Unless otherwise stated, amounts in US\$ and Yen have been translated into HK\$ at the exchange rate of US\$1 to HK\$7.8, and HK\$10.1685 to 100 Yen, for illustration purposes only. No representation is made that any amounts in US\$, Yen or HK\$ can be or could have been converted at the relevant dates at the above rates or any other rate at all.