

# Hong Kong Public Offering - WHITE Form 香港公开发售 - 白表

Use this form if you want the Hong Kong Offer Share Stapled Units to be issued in your name 閣下如欲以本身名義發行香港發售股份合訂單位，請使用本表格

NOTE: Unless otherwise defined herein, terms used in this Application Form shall have the same meanings as defined in the prospectus dated 16 November 2011 (the "Prospectus") of the HKT Trust (the "HKT Trust") and HKT Limited (the "Company") together with any supplement thereto.

Staple your payment here 請將股款緊訂在此

Hong Kong Exchanges and Clearing Limited (the "Stock Exchange") and Hong Kong Securities Clearing Company Limited ("HKSCC") take no responsibility for the contents of this Application Form, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of this Application Form.

香港證券及期貨交易所有限公司（香港證券交易所）及香港證券及期貨有限公司（香港證券及期貨有限公司）對本申請表格的內容概不負責，對其準確性或完整性亦不發表任何聲明，並明確表示不會就本申請表格全部或任何部分內容產生或因依賴該等內容而引致的任何損失承擔任何責任。

A copy of this Application Form, together with a copy of each of the YELLOW, GREEN and BLUE Application Forms, the Prospectus and the Documents Delivered to the Registrar of Companies in Hong Kong and Available for Inspection in Appendix VI to the Prospectus, have been registered by the Registrar of Companies in Hong Kong as required by Section 342C of the Companies Ordinance (Chapter 32 of the Laws of Hong Kong) ("the Companies Ordinance"). The Securities and Futures Commission of Hong Kong ("SFC") and the Registrar of Companies in Hong Kong take no responsibility for the contents of any of these documents.

本申請表格與同名的黃色、綠色及藍色申請表格，招股章程及招股章程附錄六（送呈香港公司註冊處處長及備查文件）一併所刊明的其他文件，已遵照（香港法例）第324C條的規定，送呈香港公司註冊處處長存查。香港證券及期貨事務監察委員會（證監會）及香港公司註冊處處長，對任何上述文件的內容概不負責。

Nothing in this Application Form or the Prospectus constitutes an offer to sell or the solicitation of an offer to subscribe or buy nor shall there be any subscription or sale of Share Stapled Units in any jurisdiction in which such offer, solicitation or sales would be unlawful. This Application Form and the Prospectus are not for distribution, directly or indirectly, in or into the United States, nor is this application an offer of Share Stapled Units for sale or subscription in the United States. The Share Stapled Units have not been and will not be registered under the U.S. Securities Act of 1933, as amended (the "U.S. Securities Act") or any state securities law in the United States. The Hong Kong Offer Share Stapled Units are being offered and sold in offshore transactions in accordance with Regulation S under the U.S. Securities Act. Securities may not be offered or sold within the United States absent registration or an exemption from registration under the U.S. Securities Act. There will be no public offer or sale of Share Stapled Units in the United States.

本申請表格或招股章程概不構成在美國任何州或聯邦政府註冊或發售的申請，亦不得在美國境內發售或配發。因此項申請亦不在美國境內發售或配發股份合訂單位的受要。股份合訂單位亦不得在1933年美國證券法（經修訂）（「美國證券法」）或美國任何州份的證券法登記。香港證券法例規管在香港境內發售及配發股份合訂單位。本申請表格及招股章程不得在美國境內發售或配發股份合訂單位，除非先獲得美國證券法下任何豁免或配發股份合訂單位的受要。股份合訂單位亦不得在美國境內發售或配發股份合訂單位。

This Application Form is not for publication, distribution or release in the United States, Canada, European Economic Area, the United Kingdom, Singapore, Japan, the FRC or any other jurisdictions where such distribution is not permitted by the relevant law. 本申請表格不得在美國、加拿大、歐洲經濟區、英國、新加坡、日本、中國及相關法例不允許此項發售的任何其他司法權區內發售、派發或發行。

## GLOBAL OFFERING OF SHARE STAPLED UNITS 全球發售

to be jointly issued by 由



### HKT Trust 香港電訊信託

(a trust constituted on 7 November 2011 under the laws of Hong Kong and managed by HKT Management Limited) (一個根據香港法律於2011年11月7日成立並由香港電訊管理有限公司管理的信託)

and 與

### HKT Limited 香港電訊有限公司

(incorporated in the Cayman Islands with limited liability) (於開曼群島註冊成立的有限公司)

#### 聯合發行的股份合訂單位

Number of Offer Share Stapled Units under the Global Offering	2,053,354,000 Share Stapled Units (subject to the Over-Allotment Option)
Number of Offer Share Stapled Units under the Hong Kong Public Offering	205,336,000 Share Stapled Units (subject to reallocation)
Number of Offer Share Stapled Units under the International Offering	1,848,018,000 Share Stapled Units (subject to reallocation and the Over-Allotment Option)
Maximum Offer Price	HK\$5.38 per Offer Share Stapled Unit plus brokerage of 1.0%
Stock Code	HK\$5.38 per Offer Share Stapled Unit plus brokerage of 1.0%
Global Offering of Share Stapled Units	1,848,018,000 (可申請配售予全球其他地區投資者)
Hong Kong Public Offering of Share Stapled Units	205,336,000 (可申請配售予香港合資格投資者)
International Offering of Share Stapled Units	2,053,354,000 (可申請配售予全球其他地區投資者)
Maximum Offer Price	HK\$5.38 per Offer Share Stapled Unit plus brokerage of 1.0%
Stock Exchange Trading Levy of 0.005% and SFC Transaction Levy of 0.003%	
(payable in full on application in Hong Kong dollars and subject to refund)	6823
Global Offering of Share Stapled Units (視乎超額配售權行使與否而定)	2,053,354,000個股份合訂單位
Hong Kong Public Offering of Share Stapled Units (視乎超額配售權行使與否而定)	205,336,000個股份合訂單位
International Offering of Share Stapled Units (視乎超額配售權行使與否而定)	1,848,018,000個股份合訂單位
Stock Exchange Trading Levy of 0.005% and SFC Transaction Levy of 0.003%	
(payable in full on application in Hong Kong dollars and subject to refund)	6823
Maximum Offer Price	HK\$5.38 per Offer Share Stapled Unit plus brokerage of 1.0%
Stock Exchange Trading Levy of 0.005% and SFC Transaction Levy of 0.003%	
(payable in full on application in Hong Kong dollars and subject to refund)	6823

## Application Form 申請表格

Applications will be accepted until 12:00 noon on Monday, 21 November 2011

You must read the conditions and instructions attached to this Application Form.

To be valid, you must complete all applicable parts of this Application Form. Please write clearly in ink.

Mixed Media Offer  
The HKT Trust and Company will be relying on section 9A of the Companies Ordinance (Exemption of Companies and Prospectuses from Compliance with Provisions) Notice (Chapter 32L of the Laws of Hong Kong) and will be issuing the WHITE and YELLOW Application Forms without them being accompanied by a printed Prospectus.

申請人須認清以下之申請表格，並與招股章程一併發出。  
本申請表格及招股章程須與招股章程一併發出，但招股章程可與招股章程一併發出，但招股章程可與招股章程一併發出。

本申請表格全部適用部分必須用墨水書寫清楚填妥，方為有效。

截止接受申請時間為2011年11月21日（星期一）中午12時正  
(或較遲的該等其他日期)

閣下務必細閱本申請表格所載的條件及指示。  
本申請表格全部適用部分必須用墨水書寫清楚填妥，方為有效。

To: HKT Management Limited  
HKT Limited  
China International Capital Corporation Hong Kong Securities Limited  
Deutsche Bank AG, Hong Kong Branch  
Goldman Sachs (Asia) L.L.C.  
The Hongkong and Shanghai Banking Corporation Limited  
Standard Chartered Securities (Hong Kong) Limited  
Hong Kong Underwriters

I/We: apply for the number of Hong Kong Offer Share Stapled Units set out below, subject to the terms and conditions of the Prospectus and this Application Form, and subject to the Trust Deed and the Memorandum and Articles of Association of the Company.

我/我們：申請以下數目的香港發售股份合訂單位，其申請受以下招股章程及本申請表格所載的條款及條件，以及信託契據及公司細則及章程所規限。

本人/我們：我/我們申請以下數目的香港發售股份合訂單位，其申請受以下招股章程及本申請表格所載的條款及條件，以及信託契據及公司細則及章程所規限。

Signed by (all) applicant(s) (all joint applicants must sign): (所有)申請人簽署 (所有聯名申請人均須簽署) :

For Broker Use 此欄供紀填寫  
Lodged by 由以下經紀遞交

Date: 日期:     D /     M /     Y

Table with 2 columns: Broker No. (經紀號碼), Broker's Chop (經紀印章)

Warning: It is important that you read the terms and conditions and application procedures overleaf. You must sign this application in writing (and not by way of personal chop), otherwise the application is liable to be rejected.

警告：閣下必須細閱背頁的條款和條件及申請程序。閣下必須以書面方式簽署本申請表格（不得以個人印章方式），否則申請將會被拒絕受理。

警告：閣下必須細閱背頁的條款和條件及申請程序。閣下必須以書面方式簽署本申請表格（不得以個人印章方式），否則申請將會被拒絕受理。

## Hong Kong Public Offering – WHITE Form 香港公開發售 – 白表

Use this form if you want the Hong Kong Offer Share Stapled Units to be issued in your name 閣下如欲以本身名義獲發行香港發售股份合訂單位，請使用本表格

Number of Hong Kong Offer Share Stapled Units applied for (not more than 102,668,000 Share Stapled Units) 申請認購香港發售股份合訂單位數目 (不超過102,668,000個股份合訂單位)		Cheque/banker's cashier order number 支票/銀行本票號碼	
Total amount of payment 款項總額	HK\$                      港幣元	Name of bank on which cheque/banker's cashier order is drawn* 支票/銀行本票的付款銀行名稱*	

\* Cheque and banker's cashier order should be crossed "Account payee only" and made payable to "HSBC Nominees (Hong Kong) Limited – HKT Public Offer".  
 支票及銀行本票須以劃線註明「只准存入抬頭人賬戶」的方式開出，並須註明抬頭人為「滙豐代理人(香港)有限公司 – 香港電訊公開發售」。

To be completed in **BLOCK letters in English in ink**, except as stated otherwise. Joint applicants should give the address of the first-named applicant only.  
 除另有訂明外，請用墨水筆或原子筆以**英文正楷**填寫。聯名申請人只須填寫排名首位的申請人的地址。

Name (in English) 英文姓名/名稱	Family name or company name 姓氏或公司名稱	Forename(s) 名字
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Name (in Chinese) 中文姓名/名稱	Family name or company name 姓氏或公司名稱	Forename(s) 名字
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Occupation (in English) 職業 (以英文填寫)	Hong Kong identity card no./passport no./ Hong Kong business registration no.** (please delete as appropriate) 香港身份證號碼/護照號碼/香港商業登記號碼** (請刪去不適用者)
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Names of all other joint applicants (in English) (if any) 所有其他聯名申請人的英文姓名/名稱 (如有)	(1) (2) (3)	Hong Kong identity card no./passport no./ Hong Kong business registration no.** of all other joint applicants (if any) (please delete as appropriate) 所有其他聯名申請人(如有)的香港身份證號碼/護照號碼/香港商業登記號碼** (請刪去不適用者)	(1) (2) (3)
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Address (in English) (Joint applicants should give the address in Hong Kong and the telephone number of the first-named applicant only). Only an address in Hong Kong will be accepted. 地址 (以英文填寫) (聯名申請人只須填寫排名首位的申請人的香港地址及電話號碼)。僅接受香港地址	Telephone No. 電話號碼
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For nominees: Please provide an account number or identification code for each (joint) beneficial owner(s).  
 由代名人遞交：請填寫各(聯名)實益擁有人的賬戶號碼或識別編碼。

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If you are a nominee and you do not complete this section, this application will be treated as being made for your benefit. The account number or identification code for each (joint) beneficial owner must be provided.  
 如閣下為代名人而並無填寫本欄，則是項申請將被視作以閣下本身利益而遞交。務必填寫各(聯名)實益擁有人的賬戶號碼或識別編碼。

- \*\* (1) For an individual, you must provide your Hong Kong identity card number or passport number. If you hold a Hong Kong identity card, please provide your Hong Kong identity card number. If you do not hold a Hong Kong identity card, please provide your passport number. For a body corporate, please provide the Hong Kong business registration number. All joint applicants must give (if they are individuals) their Hong Kong identity card numbers, where appropriate, passport numbers, or (if they are bodies corporate) their Hong Kong business registration numbers. The Hong Kong identity card/Passport/Hong Kong business registration numbers will be used for checking the validity of your Application Forms and otherwise for processing the application for Share Stapled Units and such data would be transferred to a third party for the accomplishment of such purposes.  
 如屬個別人士，閣下必須填寫香港身份證號碼或護照號碼。倘若閣下持有香港身份證，請填寫香港身份證號碼；如未持有香港身份證，則請填寫護照號碼。如屬法人團體，請填寫香港商業登記號碼。所有聯名申請人(如屬個別人士)須填寫其香港身份證號碼(如適用)、護照號碼或(如屬法人團體)香港商業登記號碼。香港身份證/護照/香港商業登記號碼將會用作核對閣下的申請表格是否有效或處理股份合訂單位申請，並會將有關資料轉交第三方以達上述目的。
- (2) Part of your Hong Kong identity card number or passport number, or, if you are joint applicants, part of the Hong Kong identity card number or passport number of the first-named applicant, provided by you may be printed on your refund cheque, if any. Such data would also be transferred to a third party for refund purpose. Your banker may require verification of your Hong Kong identity card number or passport number before encashment of your refund cheque. Inaccurate completion of your Hong Kong identity card number or passport number may lead to delay in encashment of or may invalidate your refund cheque.  
 閣下提供的部分香港身份證號碼或護照號碼，或(倘閣下為聯名申請人)閣下提供的排名首位的申請人的部分香港身份證號碼或護照號碼，可能會印在閣下的退款支票上(如有)。上述資料亦可能轉交第三方以便退款。在兌現閣下的退款支票前，閣下的銀行可能會要求核實閣下的香港身份證號碼或護照號碼。倘閣下的香港身份證號碼或護照號碼填寫有誤，或會造成閣下的退款支票兌現延遲或使其失效。

Tick this box if you are applying for 1,000,000 Hong Kong Offer Share Stapled Units or more and wish to collect your Share Stapled Unit certificate(s) and/or refund cheque(s) (if any) in person from Computershare Hong Kong Investor Services Limited at Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong. Please see the sections overleaf headed "If your application for Hong Kong Offer Share Stapled Units is successful (in whole or in part)" and "Refund of your money" for details of when, where and how to collect your Share Stapled Unit certificate(s) and/or refund cheque(s) (if any).  
 倘閣下申請認購1,000,000個或以上香港發售股份合訂單位，並欲親自前往香港中央證券登記有限公司(地址為香港灣仔皇后大道東183號合和中心17樓1712-1716室)領取閣下的股份合訂單位證書及/或退款支票(如有)，請在左端方格加上「√」號。有關領取閣下股份合訂單位證書及/或退款支票(如有)的時間、地點及方法詳情，見背頁「倘閣下成功申請認購(全部或部分)香港發售股份合訂單位」及「退還閣下的款項」兩節。

Any alteration to any application detail that you provide on this form should be authorised by the signature of the applicant.  
 對閣下在本表格內提供的任何申請資料的任何更正應由申請人簽字授權方可進行。

### ADDRESS LABEL 地址標貼

Please repeat your name(s) and address in Hong Kong as set out above in **BLOCK LETTERS**

請用正楷填寫上表所示姓名/名稱及香港地址

Name(s) 姓名/名稱
Address 地址

For Bank use 此欄供銀行填寫
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# Hong Kong Public Offering - WHITE Form

Use this Form if you want the Hong Kong Offer Share Stapled Units to be issued in your name

## GLOBAL OFFERING OF SHARE STAPLED UNITS to be jointly issued by



HKT Trust

(a trust constituted on 7 November 2011 under the laws of Hong Kong and managed by HKT Management Limited)

and  
HKT Limited

(incorporated in the Cayman Islands with limited liability)

### Conditions of your application

Unless otherwise stated, terms used in these conditions have the same meanings ascribed thereto in the Prospectus.

#### A. Who can apply

- You, the applicant(s), and any person(s) for whose benefit you are applying, must be 18 years of age or older and must have a Hong Kong address.
- If you are a firm, the application must be in the names of the individual members, not in the name of the firm.
- If you are a body corporate, the application must be signed by a duly authorised officer, who must state his or her representative capacity.
- Save under the circumstances permitted by the Listing Rules, you cannot apply for any Hong Kong Offer Share Stapled Units using this WHITE Application Form if you are or any person(s) for whose benefit you are applying are/is:
  - an existing beneficial owner of Shares or shares in any of the Company's subsidiaries or the existing beneficial owner of Share Stapled Units;
  - the chief executive or a director of the Company or any of its subsidiaries or the chief executive or a director of the Trustee-Manager;
  - an associate (as defined in the Listing Rules) of any of the above;
  - a connected person (as defined in the Listing Rules) of the HKT Trust, the Trustee-Manager or the Company or a person who will become a connected person of the HKT Trust, the Trustee-Manager or the Company immediately upon completion of the Global Offering;
  - a legal or natural person of the PRC (except qualified domestic institutional investors);
  - a person who does not have a Hong Kong address;
  - within the United States (within the meaning of Regulation S under the U.S. Securities Act), other than a person Excepted in paragraph (h)(3) of Rule 902 of Regulation S under the U.S. Securities Act;
  - a person/persons who has/have been allocated or have applied or have indicated an interest for any International Offer Share Stapled Units under the International Offering or has/have otherwise participated in the International Offering.
- The number of joint applicants must not exceed four.

#### B. If you are a nominee

- You may make more than one application for the Hong Kong Offer Share Stapled Units if and only if you are a nominee, in which case you may make an application as a nominee by (i) giving electronic application instructions to HKSCC (if you are a CCASS Participant), and (ii) using the WHITE or YELLOW Application Form, and lodging more than one Application Form in your own name if each application is made on behalf of different beneficial owners. In the box on the Application Form marked "For nominees" you must include:
- an account number; or
  - some other identification code
- for each beneficial owner or, in the case of joint beneficial owners, for each joint beneficial owner. If you do not include this information, the application will be treated as being made for your benefit. A nominee who submits this Application Form on behalf of another person is deemed to have represented to and undertaken with the Trustee-Manager, the Company, the Joint Global Coordinators, the Joint Bookrunners, the Joint Lead Managers, the Joint Sponsors and the Underwriters that he/she has been duly authorised by such person (or, more than one, all of them) to submit this Application Form and to agree to the terms of this Application Form on behalf of such person/every such person. You further undertake to supply to the Trustee-Manager, the Company, the Joint Global Coordinators, the Joint Bookrunners, the Joint Lead Managers, the Joint Sponsors and the Underwriters such information about such person/every such person as any of them may require for any of the purposes set out in the section below headed "Personal Data".

#### C. Lodge only one application for your benefit (for you and any of your joint applicants)

- Except where you are a nominee, you are required to provide in your application, all of your applications (including the part of your application made by HKSCC Nominees Limited acting on electronic application instructions) will be rejected as multiple applications if you, or you and your joint applicant(s) together:
- make more than one application (whether individually or jointly) on a WHITE and/or YELLOW Application Form and/or by giving electronic application instructions to HKSCC or to the designated White Form eIPO Service Provider under the White Form eIPO Service (www.eipo.com.hk);
  - apply both (whether individually or jointly) on one WHITE Application Form and one YELLOW Application Form or on one WHITE or YELLOW Application Form and give electronic application instructions to HKSCC or to the designated White Form eIPO Service Provider under the White Form eIPO service (www.eipo.com.hk);
  - apply (whether individually or jointly) on one WHITE or YELLOW Application Form or by giving electronic application instructions to HKSCC or to the designated White Form eIPO Service Provider under the White Form eIPO service (www.eipo.com.hk) for more than 102,668,000 Hong Kong Offer Share Stapled Units (being 50% of the 205,336,000 Hong Kong Offer Share Stapled Units initially available for subscription under the Hong Kong Offer Share Stapled Units); or
  - have applied for or taken up, or indicated an interest for, or have been or will be placed (including conditionally and/or provisionally) any International Offer Share Stapled Units under the International Offering (except in respect of the Reserved Share Stapled Units applied for pursuant to the Preferential Offering).
- All of your applications will also be rejected as multiple applications if more than one application is made for your benefit (including the part of the application made by HKSCC Nominees acting on electronic application instructions but other than an application (if any) made on a BLUE Application Form in the capacity as a Qualifying PCW Shareholder).

- If an application is made by an unlisted company and
- the principal business of that company is dealing in securities; and
  - you exercise statutory control over that company,
- then the application will be treated as being made for your benefit.
- "Unlisted company" means a company with no equity securities listed on the Stock Exchange.
- "Statutory control" means you:
- control the composition of the board of directors of the company; or
  - control more than half of the voting power of the company; or
  - hold more than half of the issued share capital of the company (not counting any part of it which carries no right to participate beyond a specified amount in a distribution of either profits or capital).

#### D. Allocation of Hong Kong Offer Share Stapled Units – Pool A and B

The 205,336,000 Hong Kong Offer Share Stapled Units available under the Hong Kong Public Offering for subscription by the public in Hong Kong will initially be divided into two pools for allocation purposes: Pool A and Pool B. With any odd board lots being allocated to Pool A. Accordingly, the maximum number of Hong Kong Offer Share Stapled Units initially in Pool A and Pool B will be 102,668,000 and 102,668,000, respectively. The Hong Kong Offer Share Stapled Units in Pool A will be allocated on an equitable basis to applicants who have applied for Hong Kong Offer Share Stapled Units with a total subscription amount (excluding brokerage, SFC transaction levy and the Stock Exchange trading fee) of HK\$5 million or less, and the Hong Kong Offer Share Stapled Units in Pool B will be allocated on an equitable basis to applicants who have applied for Hong Kong Offer Share Stapled Units with a total subscription amount (excluding brokerage, SFC transaction levy and the Stock Exchange trading fee) of more than HK\$5 million and up to the value of Pool B. Applicants should be aware that applications in Pool A and Pool B are likely to receive different allocation ratios. If Hong Kong Offer Share Stapled Units in one pool (but not both pools) are under-subscribed, the surplus Hong Kong Offer Share Stapled Units will be transferred to the other pool to satisfy demand in that other pool and be allocated accordingly. Applicants who receive an allocation of Hong Kong Offer Share Stapled Units from either Pool A or Pool B but not from both pools. Multiple or suspected multiple applications and any application for more than 102,668,000 Hong Kong Offer Share Stapled Units (being 50% of the 205,336,000 Hong Kong Offer Share Stapled Units initially available for subscription under the Hong Kong Public Offering) are liable to be rejected. Allocation of Share Stapled Units to investors under the Hong Kong Offer Share Stapled Units will be made solely on the basis of valid applications received under the Hong Kong Public Offering. The basis of allocation may vary, depending on the number of Hong Kong Offer Share Stapled Units validly applied for by applicants. The allocation of Hong Kong Offer Share Stapled Units could, where appropriate, consist of balloting, which would mean that some applicants may receive a higher allocation than others who have applied for the same number of Hong Kong Offer Share Stapled Units, and those applicants who are not successful in the ballot may not receive any Hong Kong Offer Share Stapled Units.

#### E. Supplemental information

If any supplement to the Prospectus is issued, applicants who have already submitted this Application Form may or may not (depending on the information contained in the supplement) be notified that they are required to confirm their applications. If applicants have been so notified but have not confirmed their applications in accordance with the procedure to be notified, all unconfirmed applications will not be valid. Subject to the above, an application once made is irrevocable and applicants shall be deemed to have applied on the basis of the Prospectus as supplemented.

#### F. Effect of completing and submitting this Application Form

- By completing this Application Form, you (and if you are joint applicants, each of you jointly and severally) for yourself or as agent or nominee and on behalf of each person for whom you act as agent or nominee:
- instruct and authorise the Trustee-Manager, the Company, the Joint Sponsors, the Joint Global Coordinators, the Joint Bookrunners and/or the Joint Lead Managers (or their respective agents or nominees) to execute any transfer forms, contract notes or other documents on your behalf and to do on your behalf all other things necessary to effect the registration of any Hong Kong Offer Share Stapled Units allocated to you in your name(s) as required by the Trust Deed or the Articles of Association of the Company and otherwise to give effect to the arrangements described in the Prospectus and this Application Form;
  - undertake to sign all documents and to do all things necessary to enable you to be registered as the holder of the Hong Kong Offer Share Stapled Units allocated to you, and as required by the Trust Deed or the Articles of Association;
  - represent, warrant and undertake that you understand that the Hong Kong Offer Share Stapled Units have not been and will not be registered under the U.S. Securities Act and that you and any person for whose account or benefit you are acquiring the Hong Kong Offer Share Stapled Units are outside the United States (as defined in Regulation S under the U.S. Securities Act) or a person described in paragraph (h)(3) of Rule 902 of Regulation S under the U.S. Securities Act;
  - confirm that you have received a copy of the Prospectus and have only relied on the information and representations contained in the Prospectus in making your application, and will not rely on any other information or representation save as set out in any supplement to the Prospectus;
  - agree that the Trustee-Manager, the Company, the Joint Global Coordinators, the Joint Bookrunners, the Joint Lead Managers, the Joint Sponsors and the Underwriters, and any of their respective directors, officers, employees, agents or advisers and any other parties involved in the Global Offering, are liable only for the information and representations contained in the Prospectus and any supplement to the Prospectus (and only then to the extent such liability is held to exist by a court with competent jurisdiction);
  - agree (without prejudice to any other rights which you may have) that once your application has been accepted, you may not rescind it because of an innocent misrepresentation;
  - (if the application is made for your own benefit) warrant that the application is the only application which will be made for your benefit in respect of Hong Kong Offer Share Stapled Units on a WHITE or YELLOW Application Form or by giving electronic application instructions to HKSCC or to the designated White Form eIPO Service Provider through White Form eIPO service (www.eipo.com.hk);
  - (if the application is made by an agent on your behalf) warrant that you have validly and irrevocably conferred on your agent all necessary power and authority to make the application;

- (if you are an agent for another person) warrant that reasonable enquiries have been made of the beneficial owner that the application is the only application which will be made for the benefit of that other person on a WHITE or YELLOW Application Form or by giving electronic application instructions to HKSCC or to the designated White Form eIPO Service Provider through White Form eIPO service (www.eipo.com.hk) and that you are duly authorised to sign the Application Form as that other person's agent;
- agree that once your application is accepted, your application will be evidenced by the results of the Hong Kong Public Offering made available by the Trustee-Manager and the Company;
- undertake and confirm that you (if the application is made for your benefit) or the person(s) for whose benefit you have made the application have not applied for, taken up or indicated an interest in, or received or been placed or allocated (including conditionally and/or provisionally) and will not apply for or take up or indicate any interest in, any International Offer Share Stapled Units in the International Offering or be placed or allocated, or otherwise participate in the International Offering (except in respect of the Reserved Share Stapled Units applied for pursuant to the Preferential Offering);
- warrant the truth and accuracy of the information contained in your application;
- agree to disclose to the Trustee-Manager, the Company, the Share Stapled Units Registrar, the receiving bankers, the Joint Global Coordinators, the Joint Bookrunners, the Joint Lead Managers and the Joint Sponsors, and their respective advisers and agents, any information about you or the person(s) for whose benefit you have made this application which they require;
- agree that your application, any acceptance of it and the resulting contract will be governed by and construed in accordance with the laws of Hong Kong;
- undertake and agree to accept the Share Stapled Units applied for, or any lesser number allocated to you under the application;
- authorise the Trustee-Manager and the Company to place your name(s) on the Share Stapled Units Register as the holder(s) of any Hong Kong Offer Share Stapled Units allocated to you and such other registers as required under the Trust Deed, and despatch any Share Stapled Unit certificate(s) (where applicable) and/or any refund cheque(s) (where applicable) to you or (in the case of the first named applicant) the first named applicant in the Application Form by ordinary post at your own risk to the address stated on your Application Form (except if you have applied for 1,000,000 Hong Kong Offer Share Stapled Units or more and have indicated in your Application Form your wish to collect your refund cheque and Share Stapled Unit certificate(s) (where applicable) in person);
- agree that the processing of your application may be done by any of the receiving bankers and is not restricted to the bank to which your Application Form is lodged;
- confirm that you are aware of the restrictions on the Hong Kong Public Offering of the Share Stapled Units described in the Prospectus;
- understand that these declarations and representations will be relied upon by the Trustee-Manager, the Company, the Joint Global Coordinators, the Joint Bookrunners, the Joint Lead Managers and the Joint Sponsors in deciding whether or not to allocate any Hong Kong Offer Share Stapled Units in response to your application;
- if the laws of any place outside Hong Kong are applicable to your application, you agree and warrant that you have complied with all such laws and none of the Trustee-Manager, the Company, the Joint Global Coordinators, the Joint Bookrunners, the Joint Lead Managers, the Joint Sponsors and the Underwriters, nor any of their respective officers or advisers, will infringe any laws outside Hong Kong as a result of the acceptance of your offer to subscribe for any Offer Share Stapled Units, or any actions arising from your rights and obligations under the terms and conditions contained in the Prospectus;
- agree with the Trustee-Manager and the Company for the Trust and the Company, and for the benefit of each Holder of Share Stapled Units (and so that the Trustee-Manager and the Company shall be deemed by their acceptance in whole or in part of the application to that effect, for the Trust and the Company, respectively, and on behalf of each Holder of Share Stapled Units) (and if applicable, with each CCASS Participant giving electronic application instructions), and the Trustee-Manager and the Company agree with each Holder of Share Stapled Units, to observe and comply with the Trust Deed, the Cayman Companies Law and the Memorandum and Articles of Association of the Company;
- agree with the Trustee-Manager, the Company and each Holder of Share Stapled Units that the Share Stapled Units are freely transferable by the holder thereof;
- agree to disclose to the Trustee-Manager, the Company, the Share Stapled Units Registrar, the receiving bankers, the Joint Global Coordinators, the Joint Bookrunners, the Joint Lead Managers and the Joint Sponsors, and their respective advisers and agents, any personal data or other information which they require about you or the person(s) for whose benefit you have made the application.

The Trustee-Manager, the Company, the Joint Global Coordinators, the Joint Bookrunners, the Joint Lead Managers, the Joint Sponsors and the Underwriters, and their respective directors and any other parties involved in the Global Offering, are entitled to rely on any warranty, representation or declaration made by you in your application. In the event of this application being made by joint applicants, all the warranties, representations, declarations and obligations expressed to be made, given or assumed by or imposed on the joint applicants shall be deemed to have been made, given or assumed by or imposed on the applicants jointly and severally. You may be prosecuted if you make a false declaration.

#### G. Power of attorney

If your application is made by a person duly authorised under a valid power of attorney, the Trustee-Manager, the Company and the Joint Sponsors, as the Trustee-Manager's and the Company's agents, may accept it at their discretion and subject to any conditions as they think fit, including production of evidence of the authority of your attorney. The Trustee-Manager, the Company and the Joint Sponsors, as the Trustee-Manager's and the Company's agents, will have full discretion to reject or accept any application, in full or in part, without having to give any reasons for any rejection or acceptance.

#### H. Determination of Offer Price

The Offer Price is expected to be fixed by agreement between the Joint Sponsors (on behalf of the Underwriters), the Trustee-Manager and the Company, on the Price Determination Date. The Price Determination Date is expected to be on or around Tuesday, 22 November 2011 and, in any event, not later than Friday, 25 November 2011. The Offer Price will be not more than HK\$5.38 per Share Stapled Unit and is expected to be not less than HK\$4.53 per Share Stapled Unit. Applicants for Hong Kong Offer Share Stapled Units are required to pay, on application, the maximum Offer Price of HK\$5.38 for each Hong Kong Offer Share Stapled Unit together with brokerage of 1%, SFC transaction levy of 0.0035% and Stock Exchange trading fee of 0.0035%, subject to refund if the Offer Price as finally determined is lower than HK\$5.38. The Joint Sponsors (on behalf of the Underwriters) may, with the consent of the Trustee-Manager and the Company, reduce the number of Offer Share Stapled Units and/or the indicative Offer Price range below that stated in the Prospectus (which is HK\$4.53 to HK\$5.38) at any time prior to the morning of the last day for lodging applications under the Hong Kong Public Offering. In such a case, an announcement of the reduction in the number of Offer Share Stapled Units and/or the indicative Offer Price range will be published in The Standard (in English) and the Hong Kong Economic Journal (in Chinese) not later than the morning of the day which is the last day for lodging applications under the Hong Kong Public Offering. Such announcement will also be available at the websites of the Stock Exchange at [www.hkexnews.hk](http://www.hkexnews.hk) and the Company at [www.hkt.com.hk](http://www.hkt.com.hk). If, for whatever reason, the Joint Sponsors (on behalf of the Underwriters), the Trustee-Manager and the Company are not able to agree on the Offer Price on or before Friday, 25 November 2011, the Global Offering (including the Hong Kong Public Offering) will not become unconditional and will lapse.

#### Allotment of Hong Kong Offer Share Stapled Units

Subject to the terms and conditions as set out herein and in the Prospectus, the Hong Kong Offer Share Stapled Units will be allotted after the application lists close.

The Offer Price is expected to be announced on Monday, 28 November 2011 and the level of applications in the Hong Kong Public Offering, the level of indications of interest in the International Offering and the basis of allocations of the Hong Kong Offer Share Stapled Units are also expected to be announced on Monday, 28 November 2011 in both cases in The Standard (in English) and the Hong Kong Economic Journal (in Chinese) at the websites of the Stock Exchange at [www.hkexnews.hk](http://www.hkexnews.hk) and the Company at [www.hkt.com.hk](http://www.hkt.com.hk). Results of allocations of the Hong Kong Offer Share Stapled Units will be published in The Standard (in English) and the Hong Kong Economic Journal (in Chinese) not later than the morning of the day which is the last day for lodging applications under the Hong Kong Public Offering. Such announcement will be made available through various channels as described in the section headed "How to apply for Hong Kong Offer Share Stapled Units and Reserved Share Stapled Units – Publication of Results" in the Prospectus on Monday, 28 November 2011.

#### If your application for Hong Kong Offer Share Stapled Units is successful (in whole or in part)

If you apply for 1,000,000 Hong Kong Offer Share Stapled Units or more and have indicated your intention in your Application Form to collect your Share Stapled Unit certificate(s) (where applicable) in person, you may collect the Share Stapled Unit certificate(s) from the Share Stapled Units Registrar, Computershare Hong Kong Investor Services Limited at Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong, from 9:00 a.m. to 1:00 p.m. on Monday, 28 November 2011 or such other place or date as notified by the Trustee-Manager and the Company in the newspapers as the place or date of despatch/collection of Share Stapled Unit certificate(s)-Refund payment instructions/ refund cheques. If you are an individual who opts for personal collection, you must not authorise any other person to make collection on your behalf. If you are a corporate applicant which opts for personal collection, your authorised representative must attend bearing a letter of authorisation from your corporation, signed by your corporation's directors. Both individuals and authorised representatives (if applicable) must produce, at the time of collection, evidence of identity acceptable to the Share Stapled Units Registrar. If you do not collect your Share Stapled Unit certificate(s) personally within the time specified for collection, they will be sent to the address as specified in your Application Form promptly thereafter by ordinary post and at your own risk. If you apply for less than 1,000,000 Hong Kong Offer Share Stapled Units or if you apply for 1,000,000 Hong Kong Offer Share Stapled Units or more but have not indicated on your Application Form that you will collect your Share Stapled Unit certificate(s) (where applicable) in person, your Share Stapled Unit certificate(s) (where applicable) will be sent to the address as specified on your Application Form on Monday, 28 November 2011 by ordinary post and at your own risk.

The Trustee-Manager and the Company will not issue temporary documents of title. Share Stapled Unit certificates will only become valid at 8:00 a.m. on Tuesday, 29 November 2011 provided that the Global Offering has become unconditional in all respects and the right of termination under the Underwriting Agreements and described in the section headed "Underwriting – Underwriting Arrangements and Expenses – Hong Kong Public Offering – Grounds for Termination" in the Prospectus has not been exercised. No receipt will be issued for application monies paid in excess of the Offer Price per Hong Kong Offer Share Stapled Unit paid by you, the surplus application money (including the brokerage fee, the SFC transaction levy and the Stock Exchange trading fee attributable to such surplus) will be refunded to you without interest. Investors who trade Share Stapled Units prior to the receipt of Share Stapled Unit certificates or prior to the Share Stapled Unit certificates becoming valid do so entirely at their own risk.

#### Circumstances in which you will not be allotted Hong Kong Offer Share Stapled Units

- You may not be allotted Hong Kong Offer Share Stapled Units for any of the following reasons:
- If your application is revoked:
    - By completing and submitting this Application Form you agree that your application cannot be revoked before the fifth day after the time of the opening of the application lists (excluding for this purpose any day which is not a business day), unless a person responsible for the Prospectus gives a public notice which excludes or limits the responsibility of that person for the Prospectus. This agreement will take effect as a collateral contract with the Trustee-Manager and the Company, and will become binding when you lodge your Application Form. This collateral contract will be in consideration of the Trustee-Manager and the Company agreeing that they will not offer any Hong Kong Offer Share Stapled Units to any person on or before Tuesday, 29 November 2011 except by means of one of the procedures referred to in the Prospectus.
    - If your application has been accepted, it cannot be revoked. For this purpose, acceptance of applications which are not rejected will be constituted by notification in the press of the results of allocation, and where such basis of allocation is subject to certain conditions or provides for allocation by ballot, such acceptance will be subject to the satisfaction of such conditions or results of the ballot, respectively.
  - Full discretion of the Trustee-Manager, the Company and the Joint Sponsors, and their respective agents or nominees, to reject or accept any application:
    - The Trustee-Manager, the Company and the Joint Sponsors, and their respective agents or nominees, have full discretion to reject or accept any application, or to accept only part of any application. No reasons have to be given for any rejection or acceptance.

# Hong Kong Public Offering - WHITE Form

## Use this Form if you want the Hong Kong Offer Share Stapled Units to be issued in your name

- If your allotment of Hong Kong Offer Share Stapled Units is void:**

The allotment of Hong Kong Offer Share Stapled Units to you will be void if the Listing Committee does not grant permission to list the Share Stapled Units either:

  - within three weeks from the closing of the application lists; or
  - within a longer period of up to six weeks if the Listing Committee of the Stock Exchange notifies the Trustee-Manager and/or the Company of that longer period within three weeks of the closing date of the application lists.
- You will not receive an allotment if:**
  - you make multiple applications or are suspected of making multiple applications (other than an application (if any) made on a BLUE Application Form in your capacity as a Qualifying PCW Shareholder);
  - you or the person for whose benefit you apply for/has/have taken up or so indicated an interest or applied for or received or have been or will be placed or allocated (including conditionally and/or provisionally), any International Offer Share Stapled Units under the International Offering (except in respect of Reserved Share Stapled Units applied for pursuant to the Preferential Offering), and to identify and reject indications of interest in the International Offering from investors who have received Hong Kong Offer Share Stapled Units in the Hong Kong Public Offering;
  - your payment is not made correctly or you pay by cheque or banker's cashier order or the cheque or banker's cashier order is dishonoured upon its first presentation;
  - your Application Form is not completed in accordance with the instructions as stated in the Application Form;
  - you apply for more than 102,668,000 Hong Kong Offer Share Stapled Units (being 50% of the Hong Kong Offer Share Stapled Units initially under the Hong Kong Public Offering);
  - the Trustee-Manager and the Company believe that by accepting your application, the Trustee-Manager and/or the Company would violate the applicable securities or other laws, rules or regulations of the jurisdiction in which your application is received or your address is located;
  - the Underwriting Agreements do not become unconditional; or
  - the Hong Kong Underwriting Agreement and/or the International Underwriting Agreement ar/is terminated in accordance with their respective terms.

### Refund of your money

If you do not receive any Hong Kong Offer Share Stapled Units for any of, but not limited to, the above reasons, the Trustee-Manager and/or the Company will refund your application monies, including the brokerage of 1%, SFC transaction levy of 0.003% and Stock Exchange trading fee of 0.005%, without interest. If the Offer Price as finally determined is less than the initial price of HK\$5.38 per Offer Share Stapled Unit (excluding brokerage, SFC transaction levy and Stock Exchange trading fee thereon) paid on application, the Trustee-Manager and/or the Company will refund to you the surplus application monies, together with the related brokerage of 1%, SFC transaction levy of 0.003% and Stock Exchange trading fee of 0.005%, without interest. All such interest accrued on such monies prior to the date of refund will be retained for the Trustee-Manager's and the Company's benefit. In a contingency situation involving a substantial over-subscription, at the discretion of the Trustee-Manager, the Company and the Joint Sponsors, cheques for applications (on Application Forms) for certain small denominations of Hong Kong Offer Share Stapled Units or Reserved Share Stapled Units (apart from successful applications) may not be cleared. Refund of your application monies (if any) will be made on Monday, 28 November 2011 in accordance with the various arrangements as described in the Prospectus. Refund cheques will be crossed "Account Payee Only" made out to you, or if you are joint applicants, to the first-named applicant. Part of your Hong Kong Offer Share Stapled Units or Reserved Share Stapled Units applied for under the Hong Kong Offer Share Stapled Units or Reserved Share Stapled Units, provided by you may be printed on your refund cheque, if any. Such data would also be transferred to a third party for refund purposes. Your banker may require verification of your Hong Kong Offer Share Stapled Units or Reserved Share Stapled Units card number or passport number before encashment of your refund cheque. Inaccurate completion of your Hong Kong Offer Share Stapled Units or Reserved Share Stapled Units card number or passport number may lead to delay in encashment of or may invalidate your refund cheque. It is intended that special efforts will be made to avoid any undue delay in refunding application monies where appropriate.

If you apply for 1,000,000 Hong Kong Offer Share Stapled Units or more and have indicated your intention in your Application Form to collect your refund cheques (where applicable) from Computershare Hong Kong Investor Services Limited and have provided all information required by your Application Form, you may collect your refund cheques from Computershare Hong Kong Investor Services Limited at Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong, from 9:00 a.m. to 1:00 p.m. on Monday, 28 November 2011 or such other place or date as notified by the Trustee-Manager and the Company in the newspapers as the place or date of despatch of refund cheques. If you are an individual who opts for personal collection, you must not authorise any other person to make collection on your behalf. If you are a corporate applicant which opts for personal collection, your authorised representative must attend bearing a letter of authorisation from your company or the company's incorporation documents. Both individuals and authorised representatives of corporations (if applicable) must produce, at the time of collection, evidence of identity acceptable to the Share Stapled Units Registrar. If you do not collect your refund cheque personally within the time specified for their collection, they will be sent to the address as specified in your Application Form promptly thereafter by post and at your own risk. If you apply for less than 1,000,000 Hong Kong Offer Share Stapled Units or if you apply for 1,000,000 Hong Kong Offer Share Stapled Units or more but have not indicated on your Application Form that you will collect your refund cheques personally, the refund cheques will be sent to the address as specified on your Application Form on Monday, 28 November 2011 by ordinary post and at your own risk.

### Application by HKSCC Nominees

Where this Application Form is signed by HKSCC Nominees on behalf of persons who have given electronic application instructions to apply for Hong Kong Offer Share Stapled Units, the provisions of this Application Form which are inconsistent with those set out in the Prospectus shall not apply and the provisions in the Prospectus shall prevail. Without limiting the generality of this paragraph, the following sections of this Application Form are inapplicable where this form is signed by HKSCC Nominees:

- all warranties and undertakings of the first named applicant concerning application for Hong Kong Offer Share Stapled Units on the terms and conditions of the Prospectus and this Application Form, and subject to the Trust Deed and the Memorandum of Association and the Articles of Association of the Company;

### How to make your application

- Use the table set out below to calculate how much you must pay for the number of Hong Kong Offer Share Stapled Units you want to subscribe for. Your application must be for a minimum of 1,000 Hong Kong Offer Share Stapled Units. Applications must be in one of the numbers set out in the table below. No application for any other number of Hong Kong Offer Share Stapled Units will be considered and any such application is liable to be rejected. The maximum number of Hong Kong Offer Share Stapled Units that you may apply for is 102,668,000. You must pay the maximum Offer Price of HK\$5.38 per Hong Kong Offer Share Stapled Unit plus a brokerage fee of 1%, a SFC transaction levy of 0.003% and a Stock Exchange trading fee of 0.005%. The table below sets out the total amount payable for certain numbers of Hong Kong Offer Share Stapled Units.
  - Complete this Application Form and sign it. Only written signatures will be accepted.
  - Each application must be accompanied by either one cheque or one banker's cashier order.
  - Staple your cheque or cashier order to the Application Form. You must pay for the Hong Kong Offer Share Stapled Units applied for by one cheque or by one banker's cashier order.
- If you pay by cheque, the cheque must:**
- be in Hong Kong dollars;
  - be drawn on your Hong Kong dollar bank account in Hong Kong;
  - show your account name. This name must either be pre-printed on the cheque, or be endorsed on the back by a person authorised by the bank. This account name must be the same as the name on this form. If it is a joint application, the account name must be the same as the name of the first named applicant;
  - be made payable to "HSBC Nominees (Hong Kong) Limited - HKT Public Offer";
  - be crossed "Account payee only"; and
  - not be post-dated.
- Your application may be rejected if your cheque:
- does not meet all these requirements;
  - is dishonoured on its first presentation.
- If you pay by banker's cashier order, the banker's cashier order must:**
- be in Hong Kong dollars;
  - be issued by licensed banks in Hong Kong, and have your name certified on the back by a person authorised by the bank. The name set out on the back of the banker's cashier order and the name on the Application Form must be the same. If it is a joint application, the name on the back of the banker's cashier order must be the same as the name of the first named applicant;
  - be made payable to "HSBC Nominees (Hong Kong) Limited - HKT Public Offer";
  - be crossed "Account payee only" and
  - not be post-dated.
- Your application may be rejected if your banker's cashier order does not meet all these requirements.
- Tear off the Application Form, fold the form once and lodge it in one of the special collection boxes at any one of the following branches:

	(a) The Hongkong and Shanghai Banking Corporation Limited	
Hong Kong Island	Branch Name Hong Kong Office North Point Branch	Address Level 3, 1 Queen's Road Central, Hong Kong G/F, Winner House, 306-316 King's Road, North Point, HK No. 1, Yue Man Square, Kwan Tong, Kowloon Basement & U/G, 673 Nathan Road, Mong Kok, Kowloon 71 Waterloo Road, Ho Man Tin, Kowloon Shops G21-G22, Citywalk, 1 Yeung Uk Road, Tuen Wan, New Territories Shop 1, U/G/F, Shopping Arcade Phase II, Tuen Mun Town Plaza, Tuen Mun, New Territories Shops 42-44, MTR Tai Wai Station, Sha Tin, New Territories
Kowloon	Kwan Tong Branch Mong Kok Branch Waterloo Road Branch Citywalk Branch	
New Territories	Tuen Mun Town Plaza Branch	
	Tai Wai Branch	

- "Warning" on the first page;
- "If you are a nominee";
- "Lodge only one application for your benefit (for you and any of your joint applicants)";
- all representations and warranties under the section headed "Effect of completing and submitting this Application Form", except the first two regarding registration of Hong Kong Offer Share Stapled Units in the applicant's name and the signing of documents to enable the applicant to be registered as the holder of the Hong Kong Offer Share Stapled Units applied for;
- "If your application for Hong Kong Offer Share Stapled Units is successful (in whole or in part)";
- "Circumstances in which you will not be allotted Hong Kong Offer Share Stapled Units"; and
- "Refund of your money".

### Personal Data

#### Personal information collection statement

The main provisions of the Personal Data (Privacy) Ordinance (Chapter 486 of the Laws of Hong Kong) (the "Ordinance") came into effect in Hong Kong on 20 December 1996. This Personal Information Collection Statement informs the applicant for and holder of the Share Stapled Units of the policies and practices of the Trustee-Manager, the Company and the Share Stapled Units Registrar in relation to personal data and the Ordinance.

#### 1. Reasons for the collection of your personal data

From time to time it is necessary for applicants for securities or registered holders of securities to supply their latest correct personal data to the Trustee-Manager, the Company and/or the Share Stapled Units Registrar when applying for securities or transferring securities into or out of their names or in procuring the services of the Share Stapled Units Registrar. Failure to supply the requested data may result in your application for securities being rejected or in delay or inability of the Trustee-Manager, the Company or the Share Stapled Units Registrar to effect transfers or otherwise render their services. It may also prevent or delay registration or transfer of the Hong Kong Offer Share Stapled Units which you have successfully applied for and/or the despatch of Share Stapled Unit certificates, and/or the despatch of refund cheques(s) to which you are entitled. It is important that holders of securities inform the Trustee-Manager, the Company and the Share Stapled Units Registrar immediately of any inaccuracies in the personal data supplied.

#### 2. Purposes

The personal data of the applicants and the holders of securities may be used, held and/or stored (by whatever means) for the following purposes:

- processing of your application and refund cheques where applicable, and verification of compliance with the terms and application procedures set out in this Application Form and the Prospectus, and announcing results of allocations of the Hong Kong Offer Share Stapled Units;
- enabling compliance with all applicable laws and regulations in Hong Kong and elsewhere;
- registering new issues or transfers into or out of the name of holders of securities including, where applicable, in the name of HKSCC Nominees;
- maintaining or updating the register of holders of Share Stapled Units and the registers of holders of securities of the Company;
- conducting or assisting in the conduct of signature verifications, any other verification or exchange of information;
- distributing communications for the Share Stapled Units Registrar, the Trustee-Manager, the Company and its subsidiaries;
- compiling statistical information and shareholder profiles;
- making disclosures as required by laws, rules or regulations (whether statutory or otherwise);
- disclosing relevant information to facilitate claims on entitlement and
- any other incidental or associated purposes relating to the above in order to enable the Trustee-Manager, the Company and the Share Stapled Units Registrar to discharge their obligations to holders of securities and/or regulators and/or other persons to which the holders of securities may from time to time agree.

#### 3. Transfer of personal data

Personal data held by the Trustee-Manager, the Company and the Share Stapled Units Registrar relating to the applicants and the holders of securities will be kept confidential but the Trustee-Manager, the Company and the Share Stapled Units Registrar, to the extent necessary for achieving the above purposes of any of them may make such enquiries as they consider necessary to confirm the accuracy of the personal data and, in particular, they may disclose, obtain, transfer (whether within or outside Hong Kong) the personal data of the applicants and the holders of securities to, from or with any and all of the following persons and entities:

- the Trustee-Manager, the Company or their respective appointed agents such as financial advisers and receiving bankers;
- HKSCC and HKSCC Nominees, who will use the personal data for the purposes of operating CCASS (in cases where the applicants have requested for the Hong Kong Offer Share Stapled Units to be deposited into CCASS);
- any other incidental or associated purposes relating to the above in order to enable the Trustee-Manager, the Company or other services to the Trustee-Manager, the Company and/or the Share Stapled Units Registrar in connection with the operation of their businesses;
- the Stock Exchange, the SFC and any other statutory, regulatory or governmental bodies; and
- any other persons or institutions with which the holders of securities have or propose to have dealings, such as their bankers, solicitors, accountants or stockbrokers.

#### 4. Access to and correction of personal data

The Ordinance provides the applicants and the holders of securities with rights to ascertain whether the Trustee-Manager, the Company or the Share Stapled Units Registrar holds their personal data, to obtain a copy of that data, and to correct any data that is inaccurate. In accordance with the Ordinance, the Trustee-Manager, the Company and the Share Stapled Units Registrar have the right to charge a reasonable fee for the processing of any data access request. All requests for access to data or correction of data or for information regarding policies and practices and kinds of data held should be addressed to the Trustee-Manager, at its registered address disclosed in the "Corporate Information" section in the Prospectus or as notified from time to time in accordance with applicable law, for the attention of the company secretary, or the Share Stapled Units Registrar for the attention of the privacy compliance officer.

By signing this Application Form, you agree to all of the above.

(b) Bank of China (Hong Kong) Limited	Branch Name	Address
Hong Kong Island	Bank of China Tower Branch Connaught Road Central Branch Wan Chai (Wu Ching House) Branch Wang Kwun Road Branch	G/F, Garden Road 13-14 Connaught Road Central 213 Queen's Road East, Wan Chai Unit G1, Nan Fung Commercial Centre, Wang Kwun Road, Kowloon Bay
Kowloon	Mei Foo Mount Sterling Mall Branch Yuen Long (Hang Fat Mansion) Branch Citywalk Branch	Shop N47-49, Mount Sterling Mall, Mei Foo Sun Chuen 8-18 Castle Peak Road, Yuen Long Shop 65, G/F, Citywalk, 1 Yeung Uk Road, Tuen Wan
New Territories		

(c) Standard Chartered Bank (Hong Kong) Limited	Branch Name	Address
Hong Kong Island	88 Des Voeux Road Central Branch Hennessy Road Branch Quarry Bay Branch	88 Des Voeux Road Central, Central 309 Hennessy Road, Wanchai G/F, Westlands Gardens, 1027 King's Road, Quarry Bay G/F, Fook Cheong Building, No. 63 Hoi Yuen Road, Kwan Tong, Kowloon.
Kowloon	Kwan Tong Hoi Yuen Road Branch	
New Territories	Tsimshatsui Branch Metropola Branch Tai Po Branch	G/F, 10 Granville Road, Tsimshatsui Shop No. 175-176, Level 1, Metropola 223 Hing Fong Road, Kwai Chung 23 & 25 Kwong Fuk Road, Tai Po Market, Tai Po

- Your Application Form can be lodged at these times:

Wednesday, 16 November 2011	—	9:00 a.m. to 4:30 p.m.
Thursday, 17 November 2011	—	9:00 a.m. to 4:30 p.m.
Friday, 18 November 2011	—	9:00 a.m. to 4:30 p.m.
Saturday, 19 November 2011	—	9:00 a.m. to 1:00 p.m.
Monday, 21 November 2011	—	9:00 a.m. to 12:00 noon
- The latest time for lodging your application is 12:00 noon on Monday, 21 November 2011. The application lists will be open from 11:45 a.m. to 12:00 noon on that day, subject only to the weather conditions. The application lists will not be open if there is:
  - a tropical cyclone warning signal number 8 or above; or
  - a "black" rainstorm warning signalin force in Hong Kong at any time between 9:00 a.m. to 12:00 noon on Monday, 21 November 2011. Instead they will be open between 11:45 a.m. and 12:00 noon on the next Business day which does not have either of those warning signals in force in Hong Kong at any time between 9:00 a.m. to 12:00 noon. The term "business day" means a day that is not a Saturday, Sunday or public holiday in Hong Kong.

- The right is reserved to present all or any remittances for payment. Your cheque or banker's cashier order will not be presented for payment before 12:00 noon on Monday, 21 November 2011. You will not be given a receipt for your payment. The Trustee-Manager and the Company will retain any interest accrued on your application monies. The right is also reserved to retain any Share Stapled Unit certificates and/or any surplus application money(ies) or refunds pending clearance of your cheque or banker's cashier order.

### NUMBER OF SHARE STAPLED UNITS THAT MAY BE APPLIED FOR AND PAYMENTS

No. of Hong Kong Offer Share Stapled Units applied for	Amount payable on application HK\$	No. of Hong Kong Offer Share Stapled Units applied for	Amount payable on application HK\$	No. of Hong Kong Offer Share Stapled Units applied for	Amount payable on application HK\$	No. of Hong Kong Offer Share Stapled Units applied for	Amount payable on application HK\$
1,000	5,434.23	35,000	190,198.07	700,000	3,803,961.28	30,000,000	163,026,912.00
2,000	10,868.46	40,000	217,369.22	800,000	4,347,384.32	40,000,000	217,369,216.00
3,000	16,302.69	45,000	244,540.37	900,000	4,890,807.36	50,000,000	271,711,520.00
4,000	21,736.93	50,000	271,711.52	1,000,000	5,434,230.40	60,000,000	326,053,824.00
5,000	27,171.16	60,000	326,053.82	2,000,000	10,868,460.80	70,000,000	380,396,128.00
6,000	32,605.38	70,000	380,396.13	3,000,000	16,302,691.20	80,000,000	434,738,432.00
7,000	38,039.61	80,000	434,738.43	4,000,000	21,736,921.60	90,000,000	489,080,736.00
8,000	43,473.84	90,000	489,080.74	5,000,000	27,171,152.00	100,000,000	543,423,040.00
9,000	48,908.07	100,000	543,423.04	6,000,000	32,605,382.40	102,668,000 <sup>(1)</sup>	557,921,566.71
10,000	54,342.30	200,000	1,086,846.08	7,000,000	38,039,612.80		
15,000	81,513.46	300,000	1,630,269.12	8,000,000	43,473,843.20		
20,000	108,684.61	400,000	2,171,115.20	9,000,000	48,908,073.60		
25,000	135,855.77	500,000	2,717,115.20	10,000,000	54,342,304.00		
30,000	163,026.91	600,000	3,260,538.24	20,000,000	108,684,608.00		

<sup>(1)</sup> Maximum number of Hong Kong Offer Share Stapled Units you may apply for.

香港公開發售一白表  
閣下如欲以本身名義獲發行香港發售股份合訂單位，請使用本表格

全球發售  
由



香港電訊信託

(一個根據香港法律於2011年11月7日成立並由香港電訊管理有限公司管理的信託)

與  
香港電訊有限公司  
(於開曼群島註冊成立的有限公司)

聯合發行的股份合訂單位

申請條件

除另有指明外，此等條件所用詞彙具備招股章程所賦予的相同涵義。

甲. 申請人資格

- 1. 閣下作為申請人及閣下為其利益而提出申請的任何人士必須年滿18歲或以上並具有香港地址。
2. 閣下為薦股人，則申請必須以個別成員名義提出，而非以號數名義提出。
3. 倘閣下為法人團體，申請必須由獲正式授權的高級職員簽署，而該高級職員須註明其代表身份。
4. 除《上市規則》所規定的情況外，倘若閣下或閣下為其利益而提出申請的任何人士如屬下列人士，則不得以閣下或閣下為其利益而提出申請：
(a) 股份或本公司任何附屬公司的現任或前任董事、或股份合訂單位的現有或前任董事；
(b) 本公司或其任何附屬公司的最高行政人員或董事，或託管人、經理或本公司的最高行政人員或董事；
(c) 任何上述人士的聯繫人(定義見《上市規則》)；
(d) 香港電訊信託、託管人、經理或本公司的關連人士(定義見《上市規則》)或將於緊隨全球發售完成後成為香港電訊信託、託管人、經理或本公司關連人士的人士；
(e) 中國的法人或自然人(合資格境內機構投資者除外)；
(f) 並未持有香港地址的人士；
(g) 身處美國境內(定義見美國證券法S規則)，惟根據美國證券法S規則下規則902第(h)(3)段所述的人士除外；或
(h) 根據國際發售獲分配或已申請或有意認購任何國際發售股份合訂單位或以其他方式參與國際發售的人士。
5. 聯名申請人的總數不可超過四人。

乙. 倘閣下為代名人

閣下只有身為代名人，方可提交多於一份香港發售股份合訂單位的申請。在該情況下，閣下可以代名人身份(i)向香港總發售處或透過白表eIPO服務(www.eipo.com.hk)向指定白表eIPO服務供應商發出電子認購指示申請，並以本人名義遞交超過一份申請表格，惟每份申請必須代表不同的有意識擁有人提交。在本申請表格中由代名人遞交一份內欄，閣下必須為每名有意識擁有人(若為聯名有意識擁有人)每名有意識擁有人填寫：
• 賬戶號碼；或
• 其他身份識別編號。
倘若閣下不填寫上述資料，該項申請將被視作閣下為其本身利益而提出。代表他人遞交本申請表格的代名人亦將被視為已向託管人、經理、本公司、聯席全球協調人、聯席賬簿管理人、聯席牽頭經辦人、聯席保薦人及包銷商作出聲明及保證，並已獲該人士(或倘多於一人，則全部該等人士)正式授權，以代表該人士/上述各名人士遞交本申請表格，並代表同意本申請表格的條款。閣下通過承諾向託管人、經理、本公司、聯席全球協調人、聯席賬簿管理人、聯席牽頭經辦人、聯席保薦人及包銷商提供任何其中一方可能要求的有關該人士/上述各名人士的資料，以作下文「個人資料」一節中所載的任何用途。

丙. 僅可為閣下的利益(為閣下及閣下的任何聯名申請人的利益)提出一項申請

- 除非閣下為代名人並於申請內提供所需資料，否則閣下或閣下與閣下的聯名申請人如有下列情況，閣下的所有申請(包括閣下透過香港中央結算(代理人)有限公司以電子認購指示提出的申請)將被視為重複申請而被拒絕受理：
• (不論個別或與他人聯名)以白色及/或黃色申請表格及/或向香港總發售處或透過白表eIPO服務(www.eipo.com.hk)向指定白表eIPO服務供應商發出電子認購指示遞交超過一份申請；
• (不論個別或與他人聯名)同時以一份白色申請表格及一份黃色申請表格或一份白色或黃色申請表格及向香港總發售處或透過白表eIPO服務(www.eipo.com.hk)向指定白表eIPO服務供應商發出電子認購指示遞交申請；
• (不論個別或與他人聯名)以一份白色或黃色申請表格或向香港總發售處或透過白表eIPO服務(www.eipo.com.hk)向指定白表eIPO服務供應商發出電子認購指示遞交申請，申請認購總額超過205,336,000個香港發售股份合訂單位(即根據香港公開發售初步呈報以供認購的205,336,000個香港發售股份合訂單位的百分之五十)；或
• 已申請或接納(表示有意認購或已獲或將獲分配(包括有條件及/或暫定)國際發售項下的任何國際發售股份合訂單位(惟根據優先發售申請預留股份合訂單位則除外)。
如為閣下或閣下為其利益而提出申請，閣下或閣下與閣下的聯名申請人不得同時提交超過一份申請(包括香港中央結算(代理人)按電子認購指示提出的申請)及向香港總發售處或透過白表eIPO服務(www.eipo.com.hk)向指定白表eIPO服務供應商發出電子認購指示遞交的申請(如有者)，則閣下的所有申請同樣將被視為重複申請而被拒絕受理。
如申請由非上市公司提出，且：
• 該公司主要從事證券買賣業務；及
• 閣下對該公司行使法定控制權，
則該申請將被視作閣下本身利益而提出。
「非上市公司」指其股本證券並無在聯交所上市的公司。
「法定控制權」指：閣下
• 控制公司董事會的組成；或
• 控制公司一半以上的投票權；或
• 持有公司一半以上的已發行股本(不包括任何無權在利潤或股本分派中獲得超出某指定金額的股本部分)。

丁. 分配香港發售股份合訂單位一甲組及乙組

根據香港公開發售，在香港總發售處或透過白表eIPO服務(www.eipo.com.hk)向指定白表eIPO服務供應商發出電子認購指示的申請，就分配目的而言，將初步分為兩組認購：甲組及乙組。任何不是由美國居民或受外國管轄的自然人提出的申請，其甲組的香港發售股份合訂單位將按公平基準分配予申請認購總額(包括認購總額、認購人交易費及聯交所交易費)為港幣500萬元或以下的香港發售股份合訂單位的申請人。乙組的香港發售股份合訂單位將按公平基準分配予申請認購總額(包括認購總額、認購人交易費及聯交所交易費)為港幣500萬元或以上的香港發售股份合訂單位的申請人。甲組及乙組申請之間的比例可能有所不同。倘任何一組(並非兩組)的香港發售股份合訂單位認購總額不足，未獲認購的香港發售股份合訂單位將轉歸至另一組以滿足該組的需求並作出相應分配。申請人可只獲甲組或乙組而非兩組中獲分配任何香港發售股份合訂單位。重覆或疑難重覆的申請及任何申請認購總額超過205,336,000個香港發售股份合訂單位(即香港公開發售初步呈報以供認購的205,336,000個香港發售股份合訂單位的百分之五十)的申請將不予受理。投資者根據香港公開發售獲分配的香港發售股份合訂單位，純粹根據香港公開發售項下的有效申請進行分配。一分配予認購人視乎申請人有效申請的香港發售股份合訂單位數目而有所不同。香港發售股份合訂單位的有效申請將按如下方式分配：(a) 根據香港公開發售股份合訂單位申請日期，即表示部分申請人可獲其申請相同數目的香港發售股份合訂單位的地位；(b) 倘按抽籤形式分配，則申請日期相同的申請人可獲其申請相同數目的香港發售股份合訂單位的地位；(c) 倘按抽籤形式分配，則申請日期相同的申請人可獲其申請相同數目的香港發售股份合訂單位的地位。

戊. 補充資料

倘刊發招股章程的任何補充文件，已提交本申請表格的申請人可能會或可能不會(視乎補充文件所載資料而定)獲通知或獲邀請認購該項申請。倘申請人已獲通知但並未根據獲通知的程序確認後的申請，則所有未經確認的申請將屬無效。受上文所限，申請一經提交即不得廢銷，而申請人將被視為已根據已接獲通知的招股章程提出申請。

己. 填妥及提交本申請表格的效用

本申請表格一經填妥，即表明閣下(如屬聯名申請人，即閣下與聯名申請人共同及個別)本身或(如作為代理人或代名人)代表委託閣下作為代理人或代名人的每名人士：
• 指示及授權託管人、經理、本公司、聯席保薦人、聯席全球協調人、聯席賬簿管理人及/或聯席牽頭經辦人(或彼等各自的代理人或代名人)，根據信託契約或本公司組織章程細則的規定，代表閣下遞交有關戶口表格、成交單據或其他文件，並代表閣下辦理其中一切必需手續，以完成以下閣下名義登記閣下獲分配的香港發售股份合訂單位，或以其他方式令閣下申請表格所述的所有各項安排盡善盡美；
• 承諾簽署所有必需文件及採取一切必需行動，以便獲悉此項契約或組織章程細則的規定，讓閣下登記成為閣下獲分配的香港發售股份合訂單位的持有人；
• 聲明、保證及承擔閣下明白香港發售股份合訂單位並無亦不會根據美國證券法進行登記，而閣下及閣下作為其代表或為其利益而提出申請的任何人士身處美國境內(定義見美國證券法S規則)或身處美國證券法S規則下規則902第(h)(3)段所述的人士；
• 確認閣下已收到一份招股章程，而閣下提出申請時係根據招股章程所載的資料及陳述，而除招股章程的任何補充文件所載者外，將不會依賴任何其他的資料或陳述；
• 同意託管人、經理、本公司、聯席全球協調人、聯席賬簿管理人、聯席牽頭經辦人、聯席保薦人及包銷商，以及彼等各自的任何董事、高級職員、僱員、代理人或顧問及任何其他參與全球發售的人士，就關於招股章程及招股章程的任何補充文件所載資料及陳述負責(及僅以此為限對具司法管轄權的法院裁定存在的有關責任負責)；
• 同意(在不損害閣下可能擁有的任何其他權利的情况下)閣下申請一經接納，即不得因無意的失實陳述而廢銷；
• (如申請乃為閣下本身的利益作出)保證是項申請將為就閣下的利益以白色或黃色申請表格或向香港總發售處或透過白表eIPO服務(www.eipo.com.hk)向指定白表eIPO服務供應商發出電子認購指示而就香港發售股份合訂單位作出的唯一申請；

- (如申請由代理人代表閣下提出)保證閣下已向閣下的代理人有及不可撤回地授予一切必需的權力及授權以提出申請；
• (如閣下為他人的代理人)保證閣下曾與實益擁有人作出合理查詢，證實此乃為該人士利益以白色或黃色申請表格或向香港總發售處或透過白表eIPO服務(www.eipo.com.hk)向指定白表eIPO服務供應商發出電子認購指示而作出的唯一申請，而閣下已獲正式授權以該人士代理人的身份簽署申請表格；
• 同意閣下的申請一經接納，閣下的申請將以託管人、經理及本公司公佈的香港公開發售結果為證明；
• 承諾並確認閣下(如申請乃為閣下本身的利益作出)或閣下為其利益而提出申請的人士並無申請、接納或表示有意識認購，或已獲或將獲分配(包括有條件及/或暫定)及將不會申請或接納或表示有意識認購，亦不會申請或將獲分配國際發售的任種國際發售股份合訂單位，或以任何其他方式參與國際發售(惟根據優先發售申請預留股份合訂單位則除外)；
• 保證閣下的申請所有資料屬真實及準確；
• 同意向託管人、經理、本公司、聯席保薦人、聯席全球協調人、聯席賬簿管理人、聯席牽頭經辦人及聯席保薦人、以及彼等各自的顧問及代理人披露彼等所需關於閣下或閣下為其利益而提出申請的人士的任何資料；
• 同意閣下的申請、接納申請及由此而產生的合約均受香港法律管轄，並按其詮釋；
• 承諾並確認閣下申請認購股份合訂單位，或閣下根據申請所獲分配的任何較少數目；
• 授權託管人、經理及本公司將閣下的姓名及/或稱謂列入股份合訂單位登記冊，以及託管人、經理及本公司將閣下姓名及/或稱謂列入認購股份合訂單位持有人的及/或任何退還支票(如適用)予閣下(如為聯名申請人)申請表格內排名首位的申請人，並根據信託契約訂約的其他登記冊，並按申請表格上所示地址以普通郵遞方式寄發任何認購股份合訂單位證書(如適用)及/或任何退還支票(如適用)予閣下(如為聯名申請人)申請表格內排名首位的申請人，郵風險概由閣下自行承擔(但如閣下申請1,000,000個或以上的香港發售股份合訂單位，並已於閣下的申請表格上表明欲親自領取閣下的退還支票及股份合訂單位證書(如適用)則除外)；
• 同意閣下向香港銀行，而非閣下向聯席全球協調人，可處理閣下的申請；
• 承認閣下知悉該項發售僅受香港公開發售股份合訂單位的限制；
• 明白託管人、經理、本公司、聯席全球協調人、聯席賬簿管理人、聯席牽頭經辦人及聯席保薦人將依賴此等聲明及保證，以決定是否接納閣下提出的申請，閣下分配任何香港發售股份合訂單位；
• 倘香港境外任何地方的法律適用於閣下的申請，閣下同意並保證閣下已遵守所有該等法律，以及彼等各自的所有任何僱員或顧問，概不因閣下的任何行動而獲豁免任何香港境外的要約，或因閣下在招股章程所載條款及條件項下的權利與責任所產生的任何行動而獲豁免任何香港境外的法律；
• 向託管人、經理及本公司(信託及本公司)並為各股份合訂單位持有人的利益表示同意(及從而使託管人、經理及本公司(分別為信託及本公司)並代表各股份合訂單位持有人)藉其接納全部或部分申請而被已同意(及如適用)向發出電子認購指示的各項中央結算系統參與者表示同意，以及託管人、經理及本公司與各股份合訂單位持有人同意，遵守及符合信託契約、開曼群島公司法及本公司組織章程大綱及章程細則；
• 向託管人、經理、本公司及各股份合訂單位持有人表示同意(及從而使託管人、經理及本公司)向託管人、經理、本公司、聯席全球協調人、聯席賬簿管理人、聯席牽頭經辦人及聯席保薦人、以及彼等各自的顧問及代理人披露彼等所需關於閣下或閣下為其利益而提出申請的人士的任何個人資料或其他資料；
• 託管人、經理、本公司、聯席全球協調人、聯席賬簿管理人、聯席牽頭經辦人、聯席保薦人及包銷商，以及彼等各自的董事及參與全球發售的任何其他人士均應獲閣下關於申請的任何保證、陳述或聲明，倘以後申請由閣下或個人提出，閣下申請人提出、作出或承擔或須履行的所有保證、陳述、聲明及責任，均視為由各申請人共同及個別地提出、作出或承擔及須履行。閣下作出虛假聲明，可能構成檢控。

庚. 授權書

倘閣下的申請由根據有效授權書獲正式授權的人士提出，則託管人、經理、本公司及聯席保薦人(作為託管人、經理及本公司的代理人)可酌情接納或認為合適的條件下(包括出示閣下代表的授權證明文件)接納申請。倘託管人、經理、本公司及聯席保薦人(作為託管人、經理及本公司的代理人)將可全權酌情決定拒絕或接納任何申請的全部或部分，而毋須提供任何其他拒絕或接納的理由。

辛. 釐定發售價

發售價則由聯席保薦人(代表包銷商)、託管人、經理及本公司於定價日以協議形式釐訂。定價日期則為2011年11月22日(星期二)或前，但無論如何將不遲於2011年11月25日(星期五)。發售價將不會高於每個股份合訂單位港幣5.38元及預期將不會低於每個股份合訂單位港幣4.53元。香港發售股份合訂單位的申請人須於申請時就每個香港發售股份合訂單位支付最高發售價港幣5.38元，連同1%認購佣金、0.003%證監會交易徵費及0.005%聯交所交易費。若發售價最終釐定為低於港幣5.38元則多繳款項可予退還。聯席保薦人(代表包銷商)可在託管人、經理及本公司同意下，在提交香港公開發售申請最後一天上午九時前時間，調低發售股份合訂單位數目及/或指示性發售價範圍至低於招股章程所載範圍(即港幣4.53元至港幣5.38元)。在此情況下，調低發售股份合訂單位數目及/或指示性發售價範圍的公告將在不遲於提交香港公開發售申請最後一天的上午在英文文庫(以英文)及信報(以中文)刊登。該公告亦將於聯交所網站www.hkexnews.hk及本公司網站www.hkt.com.hk刊登。倘因任何理由，聯席保薦人(代表包銷商)、託管人、經理及本公司未能於2011年11月25日(星期五)或之前釐定發售價，則全球發售(包括香港公開發售)將不會成為強制性且將會失效。

香港發售股份合訂單位的配發

在本申請表格及招股章程表列的條款及條件規限下，香港發售股份合訂單位將於截止辦理申請登記後方可配發。預期發售價則於2011年11月28日(星期一)公佈。香港公開發售的申請情況、國際發售的踴躍程度及香港發售股份合訂單位的分配基準預期亦將於2011年11月28日(星期一)公佈，兩者均在英文文庫(以英文)、信報(以中文)及聯交所網站www.hkexnews.hk及本公司網站www.hkt.com.hk刊登。香港公開發售的分配結果，以及成功申請人的香港身份證/護照/香港商業登記號碼(如適用)，將於2011年11月28日(星期一)通過招股章程如何申請香港發售股份合訂單位及預留股份合訂單位一公佈結果一節所述的各個渠道公佈。

倘閣下成功申請認購(全部或部分)香港發售股份合訂單位

倘閣下申請認購1,000,000個或以上的香港發售股份合訂單位，並在閣下的申請表格上表明欲親自領取股份合訂單位證書(如適用)，閣下於2011年11月28日(星期一)上午9時正至下午1時正親身前往股份合訂單位登記處或香港中央結算有限公司(地址為香港灣仔皇后大道東183號匯豐銀行大廈17樓1717-1716室)領取或於託管人、經理及本公司於申請表格上公佈發售/領取股份合訂單位證書/電子退還指示/支票款項或其他地點或日期領取股份合訂單位證書。倘閣下屬個人申請人並選擇親自領取，則閣下不得授權任何其他人代為領取。閣下屬公司申請人並選擇派人領取，則須由該公司授權代表(即閣下的授權書)為領取人。倘閣下屬於公司申請人，則閣下必須向股份合訂單位登記處提交該項的身份證明文件。倘閣下未於指定領取時間內親自領取，閣下的股份合訂單位證書，則會於其後盡快以普通郵遞方式將證書寄往閣下的申請表格所示地址，郵風風險概由閣下自行承擔。倘閣下申請認購少於1,000,000個香港發售股份合訂單位，或閣下申請認購1,000,000個或以上的香港發售股份合訂單位但並未於閣下的申請表格表明欲親自領取閣下的股份合訂單位證書(如適用)，則閣下的股份合訂單位證書(如適用)將於2011年11月28日(星期一)以普通郵遞方式寄往閣下的申請表格所示地址，郵風風險概由閣下自行承擔。倘閣下申請認購少於1,000,000個香港發售股份合訂單位，則閣下的申請表格上未有提供有關無條件及招股章程(包括「備案安排及開支-香港公開發售-終止理由」一節所述)的包銷協議終止並無任何條件及情況下方會於2011年11月29日(星期二)上午8時正成為有效的所有有條件。已繳付的申請款項將不獲發還。倘發售價低於閣下支付的每個香港發售股份合訂單位價格，多繳的申請款項(包括多繳款項應得的認購佣金、證監會交易徵費及聯交所交易費)將不予利息退還予閣下。投資者在收到股份合訂單位證書前或在股份合訂單位證書成為有效前買賣股份合訂單位，須自行承擔全部風險。

導致閣下不獲配發香港發售股份合訂單位的情況

- 閣下可能基於下列任何理由而不獲配發香港發售股份合訂單位：
1. 倘閣下的申請被撤回。本申請表格一經填妥並遞交，即表示閣下同意閣下的申請不得於開始辦理申請登記後第五日(就此而言，不包括任何非營業日子)之前撤回，除非對招股章程的申請人發出發出公告，免除或限制該人士(或其代理人)對此項公告的責任。此協議將作為與託管人、經理及本公司訂立的附屬合約的形式生效，並在閣下遞交申請表格時即具有約束力。此附屬合約的代價為託管人、經理及本公司同意除招股章程所列任何一項程序進行者外，即會於2011年11月29日(星期二)或之前向任何人士提出發售任何香港發售股份合訂單位。閣下的申請一經接納，則不得撤回。就此而言，在報章上公佈分配結果即構成對被拒絕的申請的接納，且倘有關分配基準受若干條件規限或訂定以抽籤方式分配，則申請接納與否將分別視乎能否達成有關條件或抽籤的結果而定。
2. 託管人、經理、本公司及聯席保薦人、以及彼等各自的代理人或代名人可全權酌情決定拒絕或接納任何申請；或託管人、經理、本公司及聯席保薦人、以及彼等各自的代理人或代名人可全權酌情決定拒絕或接納任何申請，或只接納任何部分申請，而毋須提供任何其他拒絕或接納的理由。
3. 倘閣下的香港發售股份合訂單位數目不足。倘閣下向香港發售股份合訂單位申請者姓名：(a) 由截止辦理申請登記日期起計三個月內；或(b) 倘上市委員會在截止辦理申請登記日期後三個月內通知託管人、經理及/或本公司延長有關期間)由截止辦理申請登記日期起計最多六個月內。

