

Hong Kong Public Offer — White Form 香港公開發售 — 白表

Use this form if you want the allotted Hong Kong Offer Shares to be issued in your name 如欲以閣下名義登記獲配發的香港發售股份，請使用本表格

Note: Unless otherwise defined herein, terms and expressions in this Application Form shall have the same meanings as those ascribed to them in the prospectus of China Outfitters Holdings Limited (the "Company") dated 29 November 2011 (the "Prospectus") together with any supplement thereto.
附註：除非本申請表格另有界定外，本申請表格所用詞彙及詞語與中國服飾控股有限公司（「本公司」）於二零一一年十一月二十九日刊發的招股章程（「招股章程」）及其任何補充資料賦予該等詞彙及詞語的涵義相同。

Please staple
your
payment
here
請將股款
緊釘在此

Hong Kong Exchanges and Clearing Limited, The Stock Exchange of Hong Kong Limited (the "Stock Exchange") and Hong Kong Securities Clearing Company Limited ("HKSCC") take no responsibility for the contents of this Application Form, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this Application Form. 香港聯合交易所有限公司（「聯交所」）及香港中央結算有限公司（「香港結算」）對本申請表格的內容概不負責，對其準確性或完整性亦不發表任何聲明，並明確表示概不會就因本申請表格全部或任何部份內容而產生，或因依賴該等內容而引致的任何損失承擔任何責任。
The information contained in this Application Form is not for publication, distribution or release, directly or indirectly, in or into the United States (including its territories and dependencies, any State of the United States and the District of Columbia). This Application Form does not constitute or form a part of any offer or solicitation to purchase or subscribe for securities in the United States. The Shares mentioned herein have not been, and will not be, registered under the U.S. Securities Act of 1933, as amended (the "U.S. Securities Act"). The Shares may not be offered or sold in the United States except pursuant to registration or an exemption from the registration requirements of the U.S. Securities Act. No public offering of the Hong Kong Offer Shares will be made in the United States.
本申請表格所載資料，不會於或向美國（包括其領土及屬地、美國各州及哥倫比亞特區）境內直接或間接刊發、分發或發佈。於美國，本申請表格並不構成或成為購買或認購證券的任何要約或邀請的一部分。本申請表格所述股份並不會根據1933年美國證券法（經修訂）（「美國證券法」）登記。除非已進行登記或已根據美國證券法的登記規定獲得豁免，否則股份概不可在美國境內發售或出售。香港發售股份將不會於美國進行公開發售。
A copy of this Application Form, together with a copy of each of the YELLOW and GREEN Application Forms, the Prospectus and the other documents specified in the paragraph headed "Documents Delivered to the Registrar of Companies" in Appendix VII to the Prospectus, have been registered by the Registrar of Companies in Hong Kong as required by Section 342C of the Companies Ordinance. The Securities and Futures Commission of Hong Kong (the "SFC") and the Registrar of Companies in Hong Kong take no responsibility for the contents of any of these documents.
本申請表格連同黃色及綠色申請表格、招股章程及招股章程附錄V（送呈公司註冊處處長文件一段所述的其他文件），已遵照香港公司條例第342C條的規定，送呈香港公司註冊處處長登記。香港證券及期貨事務監察委員會（「證監會」）及香港公司註冊處處長對任何此等文件的內容概不負責。
Nothing in this Application Form or the Prospectus constitutes an offer to sell or the solicitation of an offer to buy nor shall there be any sale of Hong Kong Offer Shares in any jurisdiction in which such offer, solicitation or sale would be unlawful. 本申請表格或招股章程的內容概不構成或提出出售、邀請要約購買或出售任何香港發售股份即屬違法之司法權區內作出有關提呈、邀請或銷售。



CHINA OUTFITTERS HOLDINGS LIMITED

中國服飾控股有限公司

(Incorporated in the Cayman Islands with limited liability)
(於開曼群島註冊成立之有限公司)

GLOBAL OFFERING

Number of Offer Shares under the Global Offering	:	691,560,000 Shares (including 211,800,000 Sale Shares by the Selling Shareholders and subject to the Over-allotment Option)
Number of Hong Kong Offer Shares	:	69,156,000 new Shares (subject to adjustment)
Number of International Offer Shares	:	622,404,000 Shares (including 211,800,000 Sale Shares by the Selling Shareholders and subject to adjustment and the Over-allotment Option)
Offer Price	:	HK\$1.64 per Hong Kong Offer Share, plus brokerage of 1.0%, SFC transaction levy of 0.003% and Stock Exchange trading fee of 0.005% (payable in full on application in Hong Kong dollars)
Nominal value	:	HK\$0.10 per Share
Stock code	:	1146

全球發售

全球發售項下的發售股份數目	:	691,560,000股股份（包括由售股股東出售的211,800,000股銷售股份及視乎超額配股權行使與否而定）
香港發售股份數目	:	69,156,000股新股份（可予調整）
國際發售股份數目	:	622,404,000股股份（包括由售股股東出售的211,800,000股銷售股份，可予調整及視乎超額配股權行使與否而定）
發售價	:	每股香港發售股份1.64港元，另加1.0%經紀佣金、0.003%證監會交易徵費及0.005%聯交所交易費（須於申請時以港元繳足）
面值	:	每股股份0.10港元
股份代號	:	1146

Application Form 申請表格

Applications will be accepted until 12:00 noon on Friday, 2 December 2011 (or such other time or date as may subsequently be announced).
You must read the conditions and instructions attached to this Application Form.
To be valid, you must complete all parts of this Application Form.
Please write clearly in ink.

截止接受認購申請時間為
二零一一年十二月二日（星期五）中午十二時正
（或可能隨後公佈的其他時間或日期）
閣下必須細閱本申請表格所載條件及指示。
本申請表格各部份必須以墨水筆/原子筆清楚填妥，方為有效。

To: China Outfitters Holdings Limited
UBS AG, Hong Kong Branch
BOCI Asia Limited
Daiwa Capital Markets Hong Kong Limited
ICBC International Capital Limited
The Royal Bank of Scotland N.V., Hong Kong Branch
The Hong Kong Underwriters

致：中國服飾控股有限公司
瑞士銀行香港分行
中銀國際亞洲有限公司
大和資本市場香港有限公司
工銀國際證券有限公司
諾德華美銀行香港分行
香港包銷商

I/We:

- apply for the number of Hong Kong Offer Shares set out below, subject to the terms and conditions set out in the Prospectus and this Application Form, and subject to the Memorandum and Articles of Association of the Company;
- enclose payment in full for the Hong Kong Offer Shares applied for, being the Offer Price of HK\$1.64 per Offer Share, plus 1% brokerage fee, 0.003% SFC transaction levy and 0.005% Stock Exchange trading fee;
- undertake and agree to accept the Hong Kong Offer Shares applied for, or any lesser number allocated to me/us pursuant to this application;
- declare that this is the only application made and the only application intended by me/us to be made using a WHITE or YELLOW Application Form or by way of giving electronic application instructions to HKSCC via CCASS or to the designated HK eIPO White Form Service Provider under the HK eIPO White Form service (www.hkeipo.hk) to benefit me/us or the person for whose benefit I am/we are applying;
- undertake and confirm that I/we and the person for whose benefit I am/we are applying have not indicated an interest for, applied for, or taken up, or received or been placed or allocated (including conditionally and/or provisionally) and will not indicate an interest for, apply or take up any International Offer Shares nor, be placed or allocated, nor otherwise participate, in the International Placing;
- understand that these declarations and representations will be relied upon by the Company, the Directors and the Sole Global Coordinator in deciding whether or not to make any allotment of Hong Kong Offer Shares in response to this application;
- authorize the Company to place my/our name(s) on the register of members of the Company as the holder(s) of any Hong Kong Offer Shares to be allotted to me/us, and (subject to the terms and conditions set out on the pages attached to this Application Form and in the Prospectus) to send any share certificate(s) and/or any refund cheque(s) (where applicable) by ordinary post at my/our own risk to the address given on this Application Form (except where I/we have applied for 1,000,000 or more Hong Kong Offer Shares and have indicated on this Application Form that I/we wish to collect any refund cheque in person in accordance with the procedures prescribed in this Application Form and the Prospectus);
- request that any refund cheque(s) be made payable to me (or in the case of joint applicants, to the first-named applicant) and (subject to the terms and conditions set out on the pages attached to this Application Form and in the Prospectus) to send any refund cheque(s) by ordinary post at my/our own risk to the address given on this Application Form (except where I/we have applied for 1,000,000 or more Hong Kong Offer Shares and have indicated on this Application Form that I/we wish to collect any refund cheque in person in accordance with the procedures prescribed in this Application Form and the Prospectus);
- have read the terms and conditions and application procedures set out on the pages attached to this Application Form and in the Prospectus and agree to be bound by them, and am aware of the restrictions on the Hong Kong Public Offer described in the Prospectus;
- represent, warrant and undertake that the allotment of application for the Hong Kong Offer Shares to me/us or by me/us or for whose benefit this application is made would not require the Company, the Sole Global Coordinator, Joint Bookrunners, Sole Sponsor or the Underwriters to comply with any requirements under any law or regulation (whether or not having the force of law) of any territory outside Hong Kong;
- represent, warrant and undertake that I am/not we are not one of the persons for whose benefit I am/we are applying is restricted by any laws or regulations from making this application, paying any application monies for, being allotted or taking up any Hong Kong Offer Shares; the Hong Kong Offer Shares I/we have not been and will not be registered under the U.S. Securities Act and I am/we are outside the United States (as defined in Regulation S under the U.S. Securities Act) when completing and submitting this Application Form or am/are not a U.S. person/persons; and
- agree that this application, any acceptance of it and the resulting contract, shall be governed by and construed in accordance with the laws of Hong Kong.

本人/吾等：

- 依照招股章程及本申請表格所載條款及條件，並依據 貴公司的組織章程細則及大綱所載各項規定，申請認購以下數目的香港發售股份；
- 隨附申請認購香港發售股份所需全數款項，有關款項按發售價每股發售股份1.64港元（另加1%經紀佣金、0.003%證監會交易徵費及0.005%聯交所交易費）計算；
- 承諾及同意接納根據本申請表格所申請的香港發售股份，或任何本人/吾等就本申請獲分配的任何較少數目股份；
- 聲明本申請為本人/吾等以白色或黃色申請表格或透過中央結算系統向香港結算或利用網上白表服務(www.hkeipo.hk)向指定的網上白表服務供應商發出電子認購指示為本人/吾等或本人/吾等為其利益提出申請的人士的利益所作出及擬作出的唯一申請；
- 承諾及確認，本人/吾等及本人/吾等為其利益而作出申請的人士，並無表示有意認購、已申請或已承購或已收取或獲配或分配（包括有條件及/或暫定），且將不會表示有意認購、申請或承購或收取或獲配或分配任何國際發售股份，亦不會以其他方式參與國際配售；
- 明白 貴公司、董事及獨家全球協調人將依賴本聲明及陳述，以決定是否因本申請而配發任何香港發售股份；
- 授權 貴公司將本人/吾等的姓名/名稱列入 貴公司股東名冊內，作為本人/吾等所獲配發任何香港發售股份的持有人，及根據本申請表格隨附各頁及招股章程的條款及條件，以普通郵遞方式按本申請表格所指示地址寄發股票及/或退款支票（如適用），郵誤風險概由本人/吾等承擔，惟本人/吾等申請1,000,000股或以上香港發售股份，並已於本申請表格表明擬按本申請表格所述手續親身領取任何股票及/或退款支票（如適用）者則除外；
- 要求任何退款支票以本人（或如屬聯名申請人，則以名列首位申請人）為收款人並在符合本申請表格隨附各頁及招股章程所載條款及條件情況下，按本申請表格所指示地址以普通郵遞方式寄發任何退款支票，郵誤風險概由本人/吾等承擔，惟本人/吾等申請1,000,000股或以上香港發售股份，並已於本申請表格表明擬按本申請表格及招股章程所述手續親身領取任何退款支票者則除外；
- 已細閱本申請表格隨附各頁及招股章程所載條款、條件及申請手續，並同意受其約束，且知悉招股章程所述有關香港公開發售的限制；
- 聲明、保證及承諾向本人/吾等或由本人/吾等配發或為其利益而提出申請的人士申請香港發售股份，不會引致 貴公司、獨家全球協調人、聯席賬簿管理人員、獨家保薦人或包銷商須從香港以外任何地區的法律或規例的任何規定（不論是具法律效力）；
- 聲明、保證及承諾本人/吾等/本人/吾等為其利益提出申請的人士並不受任何法律或規例禁止提出本申請、支付任何申請款項、獲配發或認購任何香港發售股份；香港發售股份並未亦不會根據美國證券法登記，而本人/吾等於填寫及遞交本申請表格時身處美國境外（定義見美國證券法規則），或並非美國人士；及
- 同意本申請、申請獲接納及因此而訂立的合約須受香港法例管轄及按其詮釋。

Signed by (all) applicant(s) (all joint applicants must sign):
(所有)申請人簽署(所有聯名申請人必須簽署)：

For Broker use 此欄供經紀填寫

Lodged by 由以下經紀遞交

Broker No. 經紀號碼	
Broker's Chop 經紀印章	

Date: 日期： 日 / 月 / 年

Warning:

- It is important that you read the terms and conditions and application procedures overleaf.
- You must complete this application in English (except Chinese name), unless otherwise stated, otherwise the application is liable to be rejected.
- You must sign this Application Form in writing (and not by way of personal chop), otherwise the application is liable to be rejected.
- All applicable boxes in this Application Form must be completed, otherwise the application is liable to be rejected.
- Only one application may be made for the benefit of any person on either a WHITE or YELLOW Application Form or by way of giving electronic application instructions to HKSCC via CCASS or to the designated HK eIPO White Form Service Provider under the HK eIPO White Form service (www.hkeipo.hk). The following will be rejected: multiple or successive multiple applications on WHITE and/or YELLOW Application Form(s) and/or by way of giving electronic application instructions to HKSCC via CCASS or to the designated HK eIPO White Form Service Provider under the HK eIPO White Form service (www.hkeipo.hk); and applications made for the benefit of one applicant (or joint applicants) on either a WHITE or YELLOW Application Form or by way of giving electronic application instructions to HKSCC via CCASS or to the designated HK eIPO White Form Service Provider under the HK eIPO White Form service for more than 34,578,000 Hong Kong Offer Shares (being 50% of the Hong Kong Offer Shares initially available for subscription under the Hong Kong Public Offer) and applications where cheques or banker's cashier orders are dishonoured upon first presentation.
- You may be prosecuted if you make a false declaration.

警告：

- 閣下必須細閱背頁的條款及條件及申請手續。
- 除非另有訂明，閣下必須以英文填妥本申請（中文姓名除外），否則申請會被拒絕受理。
- 閣下必須親筆（不得以個人印章方式）簽署本申請表格，否則申請會被拒絕受理。
- 本申請表格內所有適用空格均必須填妥，否則申請會被拒絕受理。
- 任何人士以受益人身份只可以白色或黃色申請表格或透過中央結算系統向香港結算或利用網上白表服務(www.hkeipo.hk)向指定的網上白表服務供應商發出電子認購指示，作出一次認購申請。倘出現下列情況，有關認購申請將被拒絕受理：以白色及/或黃色申請表格及/或透過中央結算系統向香港結算或利用網上白表服務(www.hkeipo.hk)向指定的網上白表服務供應商發出電子認購指示，作出的重複或連續重覆申請，及為一名申請人（或聯名申請人）的利益以白色或黃色申請表格或透過中央結算系統向香港結算或利用網上白表服務向指定的網上白表服務供應商發出電子認購指示，提出認購超過34,578,000股香港發售股份（即香港公開發售初步可供認購的香港發售股份總數的50%）的申請；及支票或銀行本票於首次遞交時不獲兌現的申請。
- 閣下如作出虛假聲明，可能會被檢控。

Use this form if you want the allotted Hong Kong Offer Shares to be issued in your name 如欲以閣下名義登記獲配發的香港發售股份，請使用本表格

Number of Hong Kong Offer Shares applied for (not more than 34,578,000 Shares)
申請香港發售股份數目
(不超過34,578,000股股份)

Cheque/banker's cashier order number
支票/銀行本票號碼

Total amount of payment
付款總額
HK\$ 港元

Name of bank on which cheque/banker's cashier order is drawn*
支票/銀行本票的付款銀行名稱*

* Cheque(s) or banker's cashier order(s) should be crossed "Account Payee Only" and made payable to "HSBC Nominees (Hong Kong) Limited - China Outfitters Public Offer".
* 支票或銀行本票須以「只准入抬頭人賬戶」方式劃線開出，並須註明收款人為「滙豐代理人(香港)有限公司-中國服飾公開發售」。
To be completed in BLOCK letters in English in ink, except as stated otherwise. Joint applicants should give the address of the first-named applicant only. 除另有說明外，請用墨水筆或原子筆以英文正楷填寫。聯名申請人僅須提供排名首位的申請人的地址。

Name in English
英文姓名/名稱
Family name or company name 姓氏或公司名稱 Forename(s) 名字

Name in Chinese
中文姓名/名稱
Family name or company name 姓氏或公司名稱 Forename(s) 名字

Occupation (in English)
職業
(以英文填寫)
Hong Kong Identity Card No./Passport No./Hong Kong Business Registration No. (please delete as appropriate)**
香港身份證號碼/護照號碼/香港商業登記號碼
(請刪去不適用者)**

Name of all other joint applicants in English (if any)
所有其他聯名申請人的英文姓名/名稱(如有)
Hong Kong Identity Card No./Passport No./Hong Kong Business Registration No. of all other joint applicants (please delete as appropriate)**
所有其他聯名申請人的香港身份證號碼/護照號碼/香港商業登記號碼
(請刪去不適用者)**

Your address (in English) and telephone number (joint applicants should give the address and telephone number of the first-named applicant only). Only an address in Hong Kong will be accepted.
地址(以英文填寫)及電話號碼
(聯名申請人只須填寫排名首位申請人的地址及電話號碼)。只接受香港地址。
Telephone Number 電話號碼

** For individuals, you must provide your Hong Kong identity card number or passport number. If you hold a Hong Kong identity card, please provide your Hong Kong identity card number. If you do not hold a Hong Kong identity card, please provide your passport number. For a body corporate, please provide your Hong Kong business registration number. All joint applicants must give (if they are individuals) their Hong Kong identity card numbers, or, where appropriate, passport numbers, or (if they are bodies corporate) their Hong Kong business registration numbers. Your Hong Kong identity card/passport/Hong Kong business registration numbers will be used for checking the validity of this Application Form and otherwise for processing the application for the Hong Kong Offer Shares and such data would be transferred to a third party for the accomplishment of such purpose.
如屬個別人士，閣下必須填寫香港身份證號碼或護照號碼。如閣下持有香港身份證，請填寫香港身份證號碼；否則，請填寫護照號碼。如屬法人團體，請填寫香港商業登記號碼。所有聯名申請人(如屬個別人士)須填寫其香港身份證號碼或(如適用)護照號碼或(如屬法人團體)香港商業登記號碼。閣下的香港身份證/護照/香港商業登記號碼將會用作核實本申請表格是否有效及處理香港發售股份申請，有關資料將轉交第三方以辦理以上事項。

** Part of your Hong Kong identity card number/passport number (or, in the case of joint applicants, part of the Hong Kong identity card number/passport number of the first-named applicant) provided by you may be printed on your refund cheque, if any. Such data would also be transferred to a third party for refund purpose. Your banker may require verification of your Hong Kong identity card number/passport number before encashment of your refund cheque. Inaccurate completion of your Hong Kong identity card number/passport number may lead to delay in encashment or may invalidate your refund cheque.
閣下所提供的部份香港身份證號碼/護照號碼(或如屬聯名申請人，名列首位的申請人的部份香港身份證號碼/護照號碼)可能被列印在閣下的退款支票(如有)上。該等資料也將轉交第三方以安排退款。在兌現閣下的退款支票之前，銀行可能要求查證閣下的香港身份證號碼/護照號碼。如果閣下的香港身份證號碼/護照號碼填寫不準確，可能會導致閣下退款支票延遲或無法兌現。

For nominees: Please provide an account number or identification code for each beneficial owner (or in the case of joint beneficial owners, for each beneficial owner). If you are a nominee and you do not complete this section, this application will be treated as being made for your benefit.
由代名人遞交：請填寫每名實益擁有人(或如屬聯名實益擁有人，則為每名實益擁有人)的賬戶號碼或身份識別編碼。如閣下為代名人但並無填妥本節，本申請將視為閣下本身利益作出。

Tick this box if you apply for 1,000,000 or more Hong Kong Offer Shares and wish to collect your refund cheque(s) (if any) and/or share certificate(s) (where applicable) in person from the Company's Hong Kong Share Registrar, Tricor Investor Services Limited at 26/F, Tesbury Centre, 28 Queen's Road East, Wanchai, Hong Kong on the date of dispatch of share certificate(s)/e-Auto Refund payment instructions/refund cheques which is expected to be on Thursday, 8 December 2011. Please see the sections overleaf headed "If your application for Hong Kong Offer Shares is successful (in whole or in part)" and "Refund of application monies" for details of when, where and how to collect your refund cheque(s) (if any) and/or share certificate(s) (where applicable).
凡申請1,000,000股或以上香港發售股份，並擬於發送股票/電子自動退款指示/退款支票日期(預計為二零一一年十二月八日(星期四))親臨本公司的香港證券登記處領取閣下的退款支票(如有)及/或股票(如適用)，請在方格內填上「√」號。本公司的香港證券登記處是卓佳證券登記有限公司，地址為香港灣仔皇后大道東28號金鐘匯中心26樓。有關領取退款支票(如有)及/或股票(如適用)的時間、地點及手續詳情，請參閱背頁「倘成功申請香港發售股份(全部或部份)」及「退還申請款項」兩節。

ADDRESS LABEL 地址標貼

Please fill in your name(s) and address in Hong Kong as set out above in BLOCK letters in English
請用英文正楷填寫上表所示姓名/名稱及香港地址

Names 姓名/名稱
Address 地址

For Bank use 此欄供銀行填寫

Use this form if you want the allotted Hong Kong Offer Shares to be issued in your name



CHINA OUTFITTERS HOLDINGS LIMITED

中國服飾控股有限公司

(Incorporated in the Cayman Islands with limited liability)

GLOBAL OFFERING

Terms and conditions of your application

Unless otherwise stated, terms used in these terms and conditions have the same meanings ascribed thereto in the Prospectus.

A. Who can apply

- You, the applicant(s), and any person(s) for whose benefit you are applying, must be 18 years of age or older and must have a Hong Kong address.
- If you are a firm, the application must be in the names of the individual members, not the firm's name.
- If you are a body corporate, and apply as such, it must be stamped with the company chop (bearing the company name) and signed by a duly authorized officer, who must state his or her representative capacity.
- Save under circumstances permitted by the Listing Rules, you cannot apply for any Hong Kong Offer Shares if you are or any person(s) for whose benefit you are applying is/are:
 - an existing or former owner of Shares in the Company;
 - the chief executive or a director of the Company or any of its subsidiaries;
 - a connected person (as defined in the Listing Rules) of the Company or will become a connected person of the Company immediately upon completion of the Global Offering;
 - have been allocated or have applied for Shares or have indicated an interest under the International Placing or otherwise participate in the International Placing;
 - an associate (as defined in the Listing Rules) of any of the above.
- You cannot apply for any Hong Kong Offer Shares if you are or any person(s) for whose benefit you are applying is/are:
 - a legal or natural person of the PRC (other than Hong Kong, Macau and Taiwan) (except qualified domestic institutional investors);
 - a person who does not have a Hong Kong address; or
 - within the United States (within the meaning of Regulation S under the U.S. Securities Act) when completing and submitting the Application Form or not a person described in paragraph (h)(3) of Rule 902 of Regulation S;
- The number of joint applicants must not exceed four.

B. If you are a nominee

If, and only if you are a nominee, you may lodge more than one application (whether by using WHITE or YELLOW Application Forms or giving electronic application instructions to HKSCC or to the HK eIPO Service Provider through the HK eIPO White Form Service) in your own name if each application is made on behalf of different beneficial owners. In the box on this Application Form marked "For nominees", you must include:

- an account number of the beneficial owner;
- some other identification code

for each beneficial owner (or in case of joint beneficial owners, for each beneficial owner). If you do not include this information, the application will be treated as being made for your benefit. A nominee who submits this Application Form on behalf of another person is deemed to have represented to and undertaken with the Company, the Sole Global Coordinator, the Sole Sponsor, the Joint Bookrunners and the Hong Kong Underwriters that reasonable enquiries have been made of the beneficial owner that this is the only application which will be made for his/her benefit on a WHITE or YELLOW Application Form or by giving electronic application instructions to HKSCC or to the HK eIPO White Form Service Provider through the HK eIPO White Form Service and he/she has been duly authorized by such person (or more than one of them) to submit this application and to agree to the terms of this Application Form on behalf of such person/each such person. You further undertake to supply to the Company, the Sole Global Coordinator, the Sole Sponsor, the Joint Bookrunners and the Hong Kong Underwriters such information about such person/each such person as any of them may require for any of the purposes set out in the section below headed "Personal data".

C. Lodge only one application for your benefit (or for your and any of your joint applicants' benefit)

Multiple applications or suspected multiple applications will be rejected. Save as referred to in B above, all of your applications are liable to be rejected as multiple applications if you, or you and your joint applicant(s) together:

- make more than one application (whether individually or jointly) on a WHITE or YELLOW Application Form or by giving electronic application instructions to HKSCC or to the HK eIPO White Form Service Provider through the HK eIPO White Form Service;
- apply (whether individually or jointly) on one WHITE Application Form and one YELLOW Application Form or on one WHITE or YELLOW Application Form and give electronic application instructions to HKSCC or to the designated HK eIPO White Form Service Provider through the HK eIPO White Form Service (www.hkeipo.hk);
- apply on one WHITE or YELLOW Application Form (whether individually or jointly) or by giving electronic application instructions to HKSCC or to the HK eIPO White Form Service Provider through the HK eIPO White Form Service (www.hkeipo.hk) for more than 34,378,000 Hong Kong Offer Shares, being 50% of Hong Kong Offer Shares initially being offered for public subscription under the Hong Kong Public Offer; or
- have applied for or taken up, or indicated an interest for, or have been or will be placed or allocated (including conditionally and/or provisionally) Shares under the International Placing.

All of your applications will also be rejected as multiple applications if more than one application is made for your benefit (including the part of an application made by HKSCC Nominees acting on electronic application instructions or to the HK eIPO White Form Service Provider through the HK eIPO White Form Service (www.hkeipo.hk)). If an application is made by an unlisted company and:

- the principal business of that company is dealing in securities; and
- you exercise statutory control over that company,

then the application will be treated as being made for your benefit. **Unlisted company** means a company with no equity securities listed on the Stock Exchange. **Statutory control** means you:

- control the composition of the board of directors of that company; or
- control more than half of the voting power of that company; or
- hold more than a specified amount in a distribution of either profits or capital.

D. Allocation of Hong Kong Offer Shares — Pools A and B

The total number of the Hong Kong Offer Shares available under the Hong Kong Public Offer (after taking account of any reallocation referred to below) is to be divided into two pools for allocation purposes, Pool A and Pool B. The Hong Kong Offer Shares in pool A will be allocated on an equitable basis to applicants who have applied for the Hong Kong Offer Shares with an aggregate subscription price of HK\$5.0 million (excluding the brokerage, the SFC transaction levy and the Stock Exchange trading fee payable) or less. The Hong Kong Offer Shares in pool B will be allocated on an equitable basis to applicants who have applied for the Offer Shares with an aggregate subscription price of more than HK\$5.0 million (excluding the brokerage, the SFC transaction levy and the Stock Exchange trading fee payable) and up to the total value of pool B. You should be aware that applicants in pool A and applicants in pool B may receive different allocation ratios. If the Hong Kong Offer Shares in one (but not both) of the pools are undersubscribed, the surplus Hong Kong Offer Shares will be transferred to the other pool to satisfy demand in the pool and be allocated accordingly. For the purpose of this paragraph only, the "subscription price" for the Hong Kong Offer Shares means the aggregate subscription price for the Hong Kong Offer Shares from either pool A or pool B but not from both pools. Multiple or suspected multiple applications and any application for more than 34,378,000 Hong Kong Offer Shares initially included in the Hong Kong Public Offer will be rejected. No application will be accepted from applicants applying for more than the total number of Hong Kong Offer Shares originally allocated to each pool. Allocation of Hong Kong Offer Shares to investors under the Hong Kong Public Offer, both in relation to pool A and pool B, will be based solely on the level of valid applications received under the Hong Kong Public Offer. The basis of allocation in each pool may vary, depending on the number of Hong Kong Offer Shares validly applied for by each applicant in each pool A and pool B. Although the allocation of Hong Kong Offer Shares could, where appropriate, consider the number of applications who receive a higher allocation ratio than others who have applied for the same number of Hong Kong Offer Shares, and those applicants who are not successful in the ballot may not receive any Hong Kong Offer Shares.

E. Supplemental Information

If any supplement to the Prospectus is issued, applicant(s) who have already submitted an application may or may not (depending on the information contained in the supplement) be notified that they can withdraw their applications. If applicant(s) have not been so notified, or if applicant(s) have been notified but have not withdrawn their applications in accordance with the procedure to be notified, all applications that have been submitted remain valid and may be accepted. Subject to the above, once an application once made is irrevocable and applicants shall be deemed to have applied on the basis of the Prospectus as supplemented.

F. Effect of completing and submitting the Application Form

By completing and submitting this Application Form you (and if you are joint applicants, each of you jointly and severally) or yourself as agent or nominee (on behalf of each person for whom you act as agent or nominee):

- instruct and authorise the Company and/or the Sole Global Coordinator and the Joint Bookrunners (or their respective agents or nominees) as agents for the Company to execute any documents on your behalf and to do on your behalf all things necessary to effect the registration of any Hong Kong Offer Shares allocated to you in your name(s) as required by the Articles of Association, and otherwise to give effect to the arrangements described in the Prospectus and this Application Form;
- undertake to sign all documents and to do all things necessary to enable you to be registered as the holder of the Hong Kong Offer Shares to be allocated to you, and as required by the Articles of Association; and
- if the laws of any place outside Hong Kong are applicable to your application, agree and warrant that you have complied with all such laws and none of the Company, the Sole Global Coordinator and Sole Sponsor, the Joint Bookrunners and the Underwriters nor any of their respective officers or advisors will infringe any law outside Hong Kong as a result of the acceptance of your offer to purchase, or any action arising from your rights and obligations under the terms and conditions contained in the Prospectus;
- confirm that you have read and received and rely on the Prospectus and have only acted on the information and representations in the Prospectus and this Application Form in making your application and not on any other information or representations save as set out in any supplement to the Prospectus;
- agree that the Company, the Selling Shareholders, the Sole Global Coordinator and Sole Sponsor, the Joint Bookrunners and the Underwriters and any of their respective directors, officers, employees, partners, agents or advisors or any other parties involved in the Global Offering are liable only for the information and representations contained in the Prospectus and any supplement thereto;
- agree (without prejudice to any other rights which you may have) that once your application has been accepted, you may not rescind it because of an innocent misrepresentation;
- (if the application is made for your own benefit) warrant that this is the only application which will be made for your benefit on a WHITE or YELLOW Application Form or by giving electronic application instructions to HKSCC via CCASS or to the HK eIPO White Form Service Provider via the HK eIPO White Form Service (www.hkeipo.hk);
- (if you are agent for another person) warrant that reasonable enquiries have been made of that other person that this is the only application which will be made for the benefit of that other person on a WHITE or YELLOW Application Form or by giving electronic application instructions to HKSCC via CCASS or to the HK eIPO White Form Service Provider via the HK eIPO White Form Service (www.hkeipo.hk); and that you are duly authorized to sign this Application Form or to give electronic application instructions to HKSCC via CCASS or to the HK eIPO White Form Service Provider via the HK eIPO White Form Service (www.hkeipo.hk) as that other person's agent;

- (if this application is made by an agent on your behalf) warrant that you have validly and irrevocably conferred on the agent all necessary power and authority to make this application;
- undertake and confirm that you, (if the application is made for your benefit) or the person(s) for whose benefit you have made this application have not applied for or taken up, or indicated an interest in, and will not apply for or take up, or indicate an interest in, and have not received or been placed or allocated (including conditionally or provisionally) any Offer Shares under the International Placing nor otherwise participated in the International Placing;
- agree that your application, any acceptance of it and the resulting contract will be governed by and construed in accordance with the laws of Hong Kong;
- represent, warrant and undertake that you understand that the Hong Kong Offer Shares have not been and will not be registered under the U.S. Securities Act and you and any person for whose account or benefit you are applying for the Hong Kong Offer Shares are outside the United States (as defined in Regulation S under the U.S. Securities Act) when completing and submitting this Application Form or are/is a person described in paragraph(h)(3) of Rule 902 of Regulation S;
- agree to disclose to the Company, the Selling Shareholders, the Sole Global Coordinator and the Sole Sponsor, the Joint Bookrunners, the Underwriters, Hong Kong Share Registrar, receiving bankers and/or their respective advisors and agents any personal data and information which they require about you or the person(s) for whose benefit you have made this application;
- agree with the Company, and each shareholder of the Company, and the Company agrees with each of its shareholders, to observe and comply with Cayman Companies Law, the Companies Ordinance and the Memorandum and Articles of Association;
- agree with the Company and each shareholder of the Company that the Shares are freely transferable by the holders thereof;
- warrant the truth and accuracy of the information contained in this application;
- undertake and agree to accept the Hong Kong Offer Shares applied for or any lesser number allocated to you under the application;
- authorise the Company to place your name(s) on the share register of members of the Company as the holder(s) of any Hong Kong Offer Shares allocated to you, and the Company and/or its agent to send any share certificate and/or refund cheque to you or (in case of joint applicants) the first named applicant in its Application Form by ordinary post at your own risk to the address stated on this Application Form, except that if you have applied for 1,000,000 or more Hong Kong Offer Shares and have indicated in the Application Form that you will collect the share certificate and/or refund cheque(s) in person, you may do so in the manner described in the section headed "How to apply for Hong Kong Offer Shares — Dispatch/Collection of Share Certificate(s)-Auto Refund Payment Instructions/Refund Cheque(s) in the Prospectus or in other ways as notified by the Company in the newspapers as the date of dispatch/collection of share certificate(s)-Auto Refund payment instructions/refund cheques;
- authorise the Company to enter into a contract on your behalf with each of the Directors and officers of the Company whereby each such Director and officer undertakes to observe and comply with their obligations to the Company as set out in the Prospectus;
- understand that these declarations and representations will be relied upon by the Company and the Sole Global Coordinator in deciding whether or not to allocate any Hong Kong Offer Shares in response to this application and you may be prosecuted for making a false declaration.

The Company, the Selling Shareholders, the Sole Global Coordinator and Sole Sponsor, the Joint Bookrunners, the Underwriters, and the parties involved in the Global Offering and their respective directors, officers, employees, partners, agents and advisors are entitled to rely on any warranty, representation or declaration made by you in this application. In the event of the application being made by joint applicants, all the warranties, representations, declarations and obligations expressed to be made, given or assumed by or imposed on the joint applicants shall be deemed to have been made, given, assumed by and imposed on the joint applicants jointly and severally.

G. Power of attorney

If your application is made by a duly authorized attorney, the Sole Global Coordinator or its agents may accept it at their absolute discretion and subject to any conditions as any of them may think fit, including evidence of the authority of your attorney. The Sole Global Coordinator or its agents have full discretion to reject or accept any application, in full or in part, without assigning any reason.

H. Number of Offer Shares

The Joint Bookrunners (for themselves and on behalf of the Hong Kong Underwriters) with the consent of the Company may reduce the number of Offer Shares below that stated in the Prospectus at any time prior to the morning of the last day for lodging applications under the Hong Kong Public Offer. In such a case, an announcement of the reduction in the number of Offer Shares will be published in the South China Morning Post (in English) and the Hong Kong Economic Times (in Chinese) no later than the morning of the day which is the last day for lodging applications under the Hong Kong Public Offer. Such announcement will be available at the websites of the Stock Exchange at www.hkexnews.hk and the Company at www.coh.hk and www.cohl.com.hk. Upon issue of such a notice, the number of Offer Shares will be final and conclusive. Before submitting applications for the Hong Kong Offer Shares, applicants should have regard to the possibility that any announcement of a reduction of the number of Offer Shares may not be made until the last day for lodging applications under the Hong Kong Public Offer. Such notice will also include confirmation or revisions, as appropriate, of the working capital statement in the Global Offering statistics as currently set out in this prospectus, and any other financial information which may change as a result of such reduction. In the absence of such notice so published, the number of Hong Kong Offer Shares will not be reduced.

Allotment of Hong Kong Offer Shares

Subject to the terms and conditions as set out herein and in the Prospectus, the Hong Kong Offer Shares will not be allotted until after closing of the application lists. The level of indications of interest in the International Placing, and the basis of allocations of the Hong Kong Offer Shares are also expected to be announced on Thursday, 8 December 2011, in both cases in the South China Morning Post (in Chinese) and the Hong Kong Economic Times (in Chinese) and the website of the Stock Exchange at www.hkexnews.hk and the Company at www.coh.hk and www.cohl.com.hk. Results of allocations of the Hong Kong Public Offer, and the Hong Kong identity card/passport/Hong Kong business registration numbers of successful applicants (where appropriate) will be made available through various channels as described in the section headed "How to apply for Hong Kong Offer Shares — Publication of results" in the Prospectus on Thursday, 8 December 2011.

If your application for Hong Kong Offer Shares is successful (in whole or in part)

If you apply for 1,000,000 Hong Kong Offer Shares or more and have indicated in your Application Form that you wish to collect your Share certificate(s) and/or refund cheque(s) (where applicable) from Tricor Investor Services Limited, you may collect it/them in person from Tricor Investor Services Limited at 26/F, Tesbury Centre, 28 Queen's Road East, Wanchai, Hong Kong from 9:00 a.m. to 1:00 p.m. on Thursday, 8 December 2011. If you are an individual applicant, you may also opt for the collection of share certificate(s)-Auto Refund payment instructions/refund cheques. If you are an individual who opts for personal collection, you must not authorize any other person to make collection on your behalf. If you are a corporate applicant which opts for personal collection, your authorized representative must attend bearing a letter of authorization from your corporation stamped with your corporation's chop and authorized representative (if applicable) must produce, at the time of collection, evidence of identity acceptable to Tricor Investor Services Limited. If you do not collect your Share certificate(s) personally within the time specified for collection, they will be sent to the address as specified in this Application Form promptly thereafter by ordinary post and at your risk. If you apply for less than 1,000,000 Hong Kong Offer Shares or if you apply for 1,000,000 Hong Kong Offer Shares or more but have not indicated in your Application Form that you wish to collect your Share certificate(s) in person, you will receive your Share certificate(s) (where applicable) will be sent to the address as specified in your Application Form on or before Thursday, 8 December 2011, by ordinary post at your own risk. You should note that there is no guarantee when you will receive your share certificate(s) and/or refund cheque(s) by ordinary post. Therefore, if you sell your Shares in the first few days after the Listing Date, you may not receive your Share certificate(s) in time for settlement. The Company will issue temporary documents of title. Share certificates will only become unconditional in all respects and the right of termination under the Underwriting Agreements and described in the section entitled "Underwriting — Underwriting Arrangements and Expenses — Hong Kong Public Offer — Grounds for termination" in the Prospectus has not been exercised. No receipt will be issued for application monies paid. In the event that the Offer Price is less than the price per Hong Kong Offer Share paid by you, the surplus application money (including the brokerage fee, the SFC transaction levy and the Stock Exchange trading fee attributable to such surplus) will be refunded to you without interest.

Circumstances in which you will not be allotted Hong Kong Offer Shares

- You may not be allotted Hong Kong Offer Shares for any of the following reasons:
- Your application is revoked:**
 - By completing and submitting this Application Form you agree that your application cannot be revoked on or before Thursday, 29 December 2011. This agreement will take effect as a collateral contract with the Company, and will become binding when you lodge your Application Form. This collateral contract will be in consideration of the Company agreeing that it will allot Hong Kong Offer Shares to any person on or before Thursday, 29 December 2011 except by means of one of the procedures referred to in the Prospectus.
 - Your application may only be revoked on or before Thursday, 29 December 2011, if a person responsible for the Prospectus under section 40 of the Companies Ordinance (as applied by section 342E of the Companies Ordinance) gives a public notice under that section which excludes or limits the responsibility of that person for the Prospectus.
 - If your application has been accepted, it cannot be revoked. For this purpose, acceptance of applications which are not rejected will be constituted by notification in the press of the results of allocation, and where such basis of allocation is subject to certain conditions or provides for allocation by ballot, such acceptance will be subject to the satisfaction of such conditions or results of a ballot respectively.
 - Full discretion of the Sole Global Coordinator or its agents or nominees to reject or accept:**
 - The Sole Global Coordinator or its agents or nominees have full discretion to reject or accept any application, or to accept only part of any application. No reasons have to be given for any rejection or acceptance.
 - If the allotment of Hong Kong Offer Shares is void:**
 - The allotment of Hong Kong Offer Shares to you will be void if the Listing Committee of the Stock Exchange does not grant permission to list the Shares either:
 - within three weeks from the closing of the application lists; or
 - within a longer period of up to six weeks if the Listing Committee of the Stock Exchange notifies the Company of that longer period within three weeks of the closing date of the application lists.
 - You will not receive any allotment if:**
 - you make multiple applications or you are suspected to have made multiple applications;
 - you or the person whose benefits you apply for have taken up or indicated an interest or applied for or received or been placed or allocated (including conditionally and/or provisionally) International Offer Shares;
 - your payment is not made correctly or you pay by cheque or banker's cashier order and the cheque or banker's cashier order is dishonored upon its first presentation;
 - your Application Form is not completed in accordance with the instructions as stated in the Application Form;
 - you apply for more than 34,378,000 Hong Kong Offer Shares (being 50% of the Hong Kong Offer Shares initially available for subscription under the Hong Kong Public Offer).

Use this form if you want the allotted Hong Kong Offer Shares to be issued in your name

- the Company and Joint Bookrunners believe that by accepting your application would violate the applicable securities or other laws, rules or regulations of the jurisdiction in which your application is completed or your address/overleaf is located;
- the Underwriting Agreements do not become unconditional;
- the Hong Kong Underwriting Agreement and/or the International Purchase Agreement are/is terminated in accordance with their respective terms; or
- the application for Shares is not in one of the numbers set out in the table in this Application Form.

Refund of application monies

If you do not receive any Hong Kong Offer Shares for any of, but not limited to, the above reasons, the Company will refund your application monies, including brokerage fee of 1%, SFC transaction levy of 0.003% and Stock Exchange trading fee of 0.005%. No interest will be paid thereon. If your application is accepted only in part, the Company will refund to you the appropriate portion of your application monies (including the related brokerage fee of 1%, SFC transaction levy of 0.003% and Stock Exchange trading fee of 0.005%) without interest. All such interest accrued on such monies prior to the date of refund will be retained for the Company's benefit. Refund of your application monies (if any) will be made on Thursday, 8 December 2011 in accordance with the various arrangements as described in the Prospectus. Refund cheques will be crossed "Account Payee Only" made out to you, or if you are joint applicants, to the first-named applicant. Part of your Hong Kong identity card number or passport number, or, if you are joint applicants, part of the Hong Kong identity card number or passport number of the first-named applicant, provided by you may be printed on your refund cheque, if any. Such data would also be transferred to a third party for refund purposes. Your banker may require verification of your Hong Kong identity card number or passport number before encashment of your refund cheque. Inaccurate completion of your Hong Kong identity card number or passport number may lead to delay in encashment of or may invalidate your refund cheque. It is intended that special efforts will be made to avoid any undue delay in refunding application monies where appropriate. If you apply for 1,000,000 Hong Kong Offer Shares or more and have indicated in your Application Form that you wish to collect your refund cheque(s) (where applicable) from Tricor Investor Services Limited, you may collect it/them in person from Tricor Investor Services Limited at 26/F, Tesbury Centre, 28 Queen's Road East, Wanchai, Hong Kong, from 9:00 a.m. to 1:00 p.m. on Thursday, 8 December 2011 or such other date as notified by the Company in the newspapers as the date of dispatch of share certificate(s)-e-Auto Refund payment instruction(s)/refund cheque(s). If you are an individual who opts for personal collection, you must not authorize any other person to make collection on your behalf. If you are a corporate applicant which opts for personal collection, your authorized representative must attend bearing a letter of authorization from your corporation stamped with your corporation's chop. Both individuals and authorized representatives of corporations (if applicable) must produce, at the time of collection, evidence of identity acceptable to Tricor Investor Services Limited. If you do not collect your refund cheques personally within the time specified for their collection, they will be sent to the address as specified in your Application Form promptly thereafter by ordinary post and at your own risk. If you apply for less than 1,000,000 Hong Kong Offer Shares or if you apply for 1,000,000 Hong Kong Offer Shares or more but have not indicated in your Application Form that you wish to collect your refund cheque(s) in person, your refund cheque(s) will be sent to the address as specified in your Application Form on Thursday, 8 December 2011 by ordinary post and at your own risk.

Application by HKSCC Nominees Limited ("HKSCC Nominees")

Where this Application Form is signed by HKSCC Nominees on behalf of persons who have given electronic application instructions to apply for the Hong Kong Offer Shares, the provisions of this form which are inconsistent with those set out in the Prospectus shall not apply and provisions in the Prospectus shall prevail. Without limiting the generality of this paragraph, the following sections of the Application Form are inapplicable where this form is signed by HKSCC Nominees:

- all warranties on the first page, except the first warranty concerning application for Hong Kong Offer Shares on the terms and conditions set out in the Prospectus and this Application Form, and subject to the Memorandum and Articles of Association of the Company;
- "Warning" on the first page;
- "If you are a nominee";
- "Lodge only one application for your benefit" (for you and any of your joint applicant's benefit);
- all representations and warranties under the section headed "Effect of completing and submitting the Application Form", except the first two regarding registration of Hong Kong Offer Shares in the applicant's name and the signing of documents to enable the applicant to be registered as the holder of the Hong Kong Offer Shares applied for;
- "If your application for Hong Kong Offer Shares is successful (in whole or in part)";
- "Circumstances in which you will not be allotted Hong Kong Offer Shares"; and
- "Refund of application monies".

Personal data

Personal Information Collection Statement

The main provisions of the Personal Data (Privacy) Ordinance (the "Ordinance") came into effect in Hong Kong on 20 December 1996. This Personal Information Collection Statement informs the applicant for and holder of Hong Kong Offer Shares of the policies and practices of the Company and its Hong Kong Share Registrar in relation to personal data and the Ordinance.

Reasons for the collection of your personal data

From time to time it is necessary for applicants for securities or registered holders of securities to supply their latest correct personal data to the Company and its Hong Kong Share Registrar when applying for securities or transferring securities into or out of their names or in procuring the services of the Hong Kong Share Registrar. Failure to supply the requested data may result in your application for securities being rejected, delay or the inability of the Company and the Hong Kong Share Registrar to effect transfers or otherwise render their services. It may also prevent or delay registration or transfer of the Hong Kong Offer Shares which you have successfully applied for and/or the dispatch of share certificate(s)-e-Auto Refund payment instruction(s)/refund cheque(s) to which you are entitled. It is important that holders of securities inform the Company and its Hong Kong Share Registrar immediately of any inaccuracies in the personal data supplied.

Purpose

The personal data of the holders of securities may be used, held and/or stored (by whatever means) for the following purposes:

- processing of your application and refund cheque, where applicable, and verifications of compliance with the terms and application procedures set out in this Application Form and the Prospectus and announcing results of allocations of Hong Kong Offer Shares;
- enabling compliance with all applicable laws and regulations in Hong Kong and elsewhere;
- registering new issues or transfers into or out of the name of holders of securities including, where applicable, in the name of HKSCC Nominees;
- maintaining or updating the registers of holders of securities of the Company;
- conducting or assisting the conduct of signature verifications, any other verification or exchange of information;
- establishing benefit entitlements of holders of securities of the Company, such as dividends, rights issues and bonus issues, etc.;
- distributing communications from the Company and its subsidiaries;
- compiling statistical information and shareholder profiles;
- making disclosures as required by laws, rules or regulations;
- disclosing identities of successful applicants by way of announcement or otherwise;
- disclosing relevant information to facilitate claims on entitlements; and
- any other incidental or associated purposes relating to the above and/or to enable the Company and the Hong Kong Share Registrar to discharge their obligations to holders of securities and/or regulators and/or any other purposes to which the holders of securities may from time to time agree.

Transfer of personal data

Personal data (including Hong Kong identity card details) held by the Company and its Hong Kong Share Registrar relating to the applicants and the holders of securities will be kept confidential but the Company and its Hong Kong Share Registrar may, to the extent necessary for achieving the above purposes or any of them, make such enquiries as they consider necessary to confirm the accuracy of the personal data and, in particular, they may disclose, obtain, transfer (whether within or outside Hong Kong) the personal data of the applicants and the holders of securities to, from or with any and all of the following persons and entities:

- the Company or its appointed agents, such as financial advisers and receiving bankers;
- where applicants for securities request deposit into CCASS, to HKSCC and HKSCC Nominees, who will use the personal data for the purposes of operating the CCASS;
- any agents, contractors or third-party service providers who offer administrative, telecommunications, computer, payment or other services to the Company or the Hong Kong Share Registrar in connection with the operation of their respective businesses;
- any regulatory or governmental bodies (including the Stock Exchange and the SFC); and
- any other persons or institutions with which the holders of securities have or propose to have dealings, such as their bankers, solicitors, accountants or stockbrokers, etc.

Access and correction of personal data

The Ordinance provides the holders of securities with rights to ascertain whether the Company or its Hong Kong Share Registrar hold their personal data, to obtain a copy of that data, and to correct any data that is inaccurate. In accordance with the Ordinance, the Company and the Hong Kong Share Registrar have the right to charge a reasonable fee for the processing of any such requests. All requests for access to data or correction of data or for information regarding policies and practices, and the kinds of data held, should be addressed to the Company, at its registered address disclosed in the "Corporate Information" section in the Prospectus or as notified from time to time in accordance with applicable law, for the attention of the company secretary or (as the case may be) its Hong Kong Share Registrar for the attention of the Privacy Compliance Officer.

By signing this Application Form or by giving electronic application instructions to HKSCC, you agree to all of the above.

How to make your application

- Use the table set out below to calculate how much you must pay for the number of Hong Kong Offer Shares you want to subscribe for. Your application must be for a minimum of 2,000 Hong Kong Offer Shares. Applications must be in one of the numbers set out in the table below. No application for any other number of Hong Kong Offer Shares will be considered and any such application is liable to be rejected. The table also sets out the total amount payable for such number of Hong Kong Offer Shares up to 34,578,000 Hong Kong Offer Shares. On application, you must pay the offer price of HK\$1.68 per Share, plus brokerage of 1%, SFC transaction levy of 0.003% and the Stock Exchange trading fee of 0.005%.
 - Complete this Application Form and sign on the first page of this Application Form. Only written signatures will be accepted.
 - Each application must be accompanied by either one cheque or one banker's cashier order.
 - Staple your cheque or banker's cashier order to the form. You must pay for the Hong Kong Offer Shares applied for by one cheque or by one banker's cashier order.
 - If you pay by cheque, the cheque must:
 - be in Hong Kong dollars;
 - be drawn on your Hong Kong dollar bank account with a licensed bank in Hong Kong;
 - the cheque must bear an account name (or, in the case of joint applicants, the name of the first-named applicant) (either preprinted on the cheque or endorsed on the reverse of the cheque by any authorized signatory of the bank on which it is drawn), which must be the same as the name on your Application Form, (or, in the case of joint applicants, the name of the first-named applicant). If the cheque is drawn on a joint account, one of the joint account names must be the same as the name of the first-named applicant;
 - be made payable to "HSBC Nominees (Hong Kong) Limited - China Outfitters Public Offer";
 - be crossed "Account Payee Only"; and
 - not be post-dated.
 - Your application will be rejected if your cheque:
 - does not meet all these requirements; or
 - is dishonoured on its first presentation.
 - If you pay by banker's cashier order, the banker's cashier order must:
 - be in Hong Kong dollars;
 - be issued by licensed banks in Hong Kong, and have your name certified on the back by a person authorized by the bank. The name on the back of the banker's cashier order and the name on the Application Form must be the same. If it is a joint application, the name on the back of the banker's cashier order must be the same as the name of the first-named applicant;
 - be made payable to "HSBC Nominees (Hong Kong) Limited - China Outfitters Public Offer";
 - be crossed "Account Payee Only"; and
 - not be post-dated.
- Your application will be rejected if your banker's cashier order does not meet all these requirements.

- Tear off the Application Form, fold the form once and lodge it in one of the special collection boxes at any one of the following branches of The Hongkong and Shanghai Banking Corporation Limited:

	Branch Name	Address
Hong Kong Island	Hong Kong Office	Level 3, 1 Queen's Road Central, Hong Kong
	North Point Branch	G/F, Wimer House, 306-316 King's Road, North Point, Hong Kong
	Des Voeux Road Central Branch	China Insurance Group Building, 141 Des Voeux Road Central, Hong Kong
	Hay Wah Building Branch	G/F, Hay Wah Building, 71-85 Hennessy Road, Wan Chai, Hong Kong
Kowloon	Pioneer Centre Branch	Shop 218, 2/F, Pioneer Centre, 750 Nathan Road, Kowloon
	238 Nathan Road Branch	Shop No. 1, 1/F, 238 Nathan Road, Kowloon
	Whampoa Garden Branch	Shop No. G6 & 6A, G/F, Site 4, Whampoa Garden, Kowloon
New Territories	Citywalk Branch	Shops G21-22, Citywalk, 1 Yeung Uk Road, Tsuen Wan, New Territories
	Shatin Plaza Branch	Shop 49, Level 1, Shatin Plaza, 21-27 Sha Tin Centre Street, Sha Tin, New Territories
	East Point City Branch	Shop No. 198, East Point City, 8 Chung Wa Road, Tsung Kwan O, New Territories

- Your application form can be lodged at these times:

	Tuesday, 29 November 2011	Wednesday, 30 November 2011	Thursday, 1 December 2011	Friday, 2 December 2011
	9:00 a.m. to 4:30 p.m.	9:00 a.m. to 4:30 p.m.	9:00 a.m. to 4:30 p.m.	9:00 a.m. to 12:00 noon
- The latest time for lodging your application is 12:00 noon on Friday, 2 December 2011. The application lists will be open between 11:45 a.m. and 12:00 noon on Friday, 2 December 2011. If the application lists are not open on that day then by 12:00 noon on the next day the lists are open. The application lists will not open if there is:
 - a tropical cyclone warning signal number 8 or above; or
 - a "black" rainstorm warning signal
 in force in Hong Kong at any time between 9:00 a.m. and 12:00 noon on Friday, 2 December 2011. Instead they will be open between 11:45 a.m. and 12:00 noon on the next business day which does not have either of those warnings in force in Hong Kong at any time between 9:00 a.m. and 12:00 noon.

Business day means a day that is not a Saturday, Sunday or public holiday in Hong Kong.
- The right is reserved to present all or any remittances for payment. However, your cheque or banker's cashier order will not be presented for payment before 12:00 noon on Friday, 2 December 2011. The Company will not give you a receipt for your payment. The Company shall keep all interest accrued on your application monies (up until, in the case of monies to be refunded, the date of dispatch of e-Auto Refund payment instructions/refund cheques and/or share certificates). The right is also reserved to retain any share certificates and/or any surplus application monies or refunds pending clearance of your cheque or banker's cashier order.

NUMBER OF SHARES THAT MAY BE APPLIED FOR AND PAYMENTS

No. of Hong Kong Offer Shares applied for	Amount payable on application HK\$	No. of Hong Kong Offer Shares applied for	Amount payable on application HK\$	No. of Hong Kong Offer Shares applied for	Amount payable on application HK\$
2,000	3,313.06	90,000	149,087.81	3,000,000	4,969,593.60
4,000	6,626.13	100,000	165,653.12	4,000,000	6,626,124.80
6,000	9,939.19	150,000	248,479.68	5,000,000	8,282,656.00
8,000	13,252.25	200,000	331,306.24	10,000,000	16,565,312.00
10,000	16,565.31	250,000	414,132.80	15,000,000	24,847,968.00
12,000	19,878.37	300,000	496,959.36	20,000,000	33,130,624.00
14,000	23,191.44	350,000	579,785.92	25,000,000	41,413,280.00
16,000	26,504.50	400,000	662,612.48	30,000,000	49,695,936.00
18,000	29,817.57	450,000	745,439.04	34,578,000 ⁽¹⁾	57,279,535.84
20,000	33,130.62	500,000	828,265.60		
30,000	49,695.94	600,000	993,918.72		
40,000	66,261.25	700,000	1,159,571.84		
50,000	82,826.56	800,000	1,325,224.96		
60,000	99,391.87	900,000	1,490,878.08		
70,000	115,957.18	1,000,000	1,656,531.20		
80,000	132,522.50	2,000,000	3,313,062.40		

(1) Maximum number of Hong Kong Offer Shares you may apply for.



CHINA OUTFITTERS HOLDINGS LIMITED

中國服飾控股有限公司

(於開曼群島註冊成立之有限公司)

全球發售

申請條款及條件

除另有說明外，該等條款及條件所用詞彙具有招股章程所賦予的相同涵義。

甲、申請人資格

- 閣下(申請人)及閣下為其利益作出申請的任何人士必須年滿18歲，並須有香港地址。
- 閣下屬**屬香港居民**，則須以個人人士身份而非以商號的名義申請。
- 閣下屬**屬法人團體**，申請表格須蓋上印有公司名稱的公司印鑑及由正式授權的負責人員簽署，並須註明簽署人的職銜。
- 除上市規則容許的情況下，閣下或閣下為其利益作出申請的任何人士如屬下列人士，不得申請任何香港發售股份：
 - 本公司股份的現有實益擁有人；
 - 本公司或其任何附屬公司的行政總裁或董事；
 - 本公司的關連人士(定義見上市規則)或於隨隨全球發售完成後將會成為本公司關連人士的人士；
 - 已獲分配或已申請或有意認購國際配售的股份，或以其他方式參與國際配售；或
 - 上述任何人士的聯繫人(定義見上市規則)。
- 如閣下或閣下為其利益作出申請的任何人士為下列人士，則閣下不得申請任何香港發售股份：
 - 中國(不包括香港、澳門及台灣)的法人或自然人(惟合資格境內機構投資者除外)；
 - 並無香港地址的人士；或
 - 於填寫及提交本申請表格時身在美國境內(定義見美國證券法S規則)或並非S規則第902條第(h)(3)段所述的人士；
- 聯名申請人不得超過4名。

乙、如閣下為代名人

如及僅如閣下為代名人，則閣下可以本身名義代表不同實益擁有人遞交超過一份申請(不論是使用白色或黃色申請表格或透過網上白表服務向網上白表服務供應商發出電子認購指示)，惟須於本申請表格上「由代名人遞交」一欄填寫每名實益擁有人(或就聯名實益擁有人而言，每位聯名實益擁有人)的：

- 賬戶號碼；或
- 其身份識別號碼

如未有列明以上資料，則該份申請將視為閣下本身利益而遞交。

代表另有一名人士遞交本申請表格的代名人，被視為已向本公司、獨家全球協調人、獨家保薦人、聯席賬簿管理人和香港包銷商發出聲明和承諾，表示已向實益擁有人作出合理查詢，此乃為其利益以白色或黃色申請表格或向香港結算或透過網上白表服務向網上白表服務供應商發出電子認購指示提出的唯一申請並已正式獲該名人士(如多於一名人士則為全體)授權遞交本申請，並代表該名人士/每名有關人士同意本申請表格的條款。閣下亦向本公司、獨家全球協調人、獨家保薦人、聯席賬簿管理人和香港包銷商承諾，會應要求就下文「個人資料」一節所載任何用途，提供有關該名人士/每名有關人士的資料。

丙、僅可為閣下本身(或閣下與任何聯名申請人)的利益提交一份申請

重複申請或屬屬重複的申請會遭拒絕受理。除非符合上文乙項所述的規定，如閣下或閣下連同閣下的聯名申請人作出以下任何一項行為，則閣下的所有申請可視為重複申請而不獲受理：

- (不論個別或與他人共同)以白色或黃色申請表格或向香港結算或透過網上白表服務(www.hkeipo.hk)向網上白表服務供應商發出電子認購指示遞交超過一份認購申請；
- (不論個別或與他人共同)同時以一份白色及一份黃色申請表格或以一份白色或黃色申請表格及向香港結算或透過網上白表服務(www.hkeipo.hk)向指定的網上白表服務供應商發出電子認購指示提出申請；
- (不論個別或與他人共同)以一份白色或黃色申請表格或向香港結算或透過網上白表服務(www.hkeipo.hk)向網上白表服務供應商發出電子認購指示申請超過34,578,000股香港發售股份(即香港公開發售初步呈供公眾人士認購的香港發售股份的50%)；或
- 已經申請或認購或表明有意認購或已認購或將獲分配(包括有條件及/或暫定)國際配售的股份。

如獲獲超過一份為閣下的利益提出的認購申請(包括香港結算代理人根據電子認購指示或利用網上白表服務(www.hkeipo.hk)向網上白表服務供應商提出申請的部份)，則閣下所有認購申請均將視為重複認購申請而不獲受理。

如申請人為非上市公司，且

- 該公司主要從事證券買賣業務；及
- 閣下對該公司行使法定控制權。

則認購申請將視為閣下本身利益提出。

非上市公司指其股本證券並沒有在聯交所上市的公司。

法定控制權 閣下

- 控制該公司董事會的組成；或
- 控制該公司一半以上投票權；或
- 持有該公司一半以上已發行股本(不計及無權獲派分派超過個特定金額的溢利或資本的部份股本)。

丁、香港發售股份的分配—甲組及乙組

就分配而言，香港公開發售可供認購的香港發售股份總數(經計及下述任何重新分配後)將分為甲、乙兩組。甲組的香港發售股份將按公平基準分配予認購股份為50百萬港幣(不包括應付的經紀佣金、證監會交易徵費及聯交所交易費)或以下的香港發售股份申請人。乙組的香港發售股份則會按公平基準分配予總認購額為5.0百萬港幣(不包括應付的經紀佣金、證監會交易徵費及聯交所交易費)以上至乙組總認購額的香港發售股份申請人。閣下務須注意，甲組申請及乙組申請的分配比例可能有所不同。倘其中一組(而非兩組)的香港發售股份認購不足，則該組多出的香港發售股份將轉撥至另一組以滿足該組的需求，並作相應分配。僅就本段而言，香港發售股份的認購額指申請股份時應付的價格。閣下僅可自甲組或乙組其中一組(而非兩組)同時認購香港發售股份。重複申請或屬屬重複申請，以及任何申請超過34,578,000股香港公開發售初步呈供的香港發售股份的申請將拒絕受理。申請人如申請超過原本分配予各組的香港發售股份總數，則申請概不受理。分配予香港公開發售投資者的香港發售股份(甲組及乙組)將純按按所申請的香港公開發售股份有效申請數目而定。每一組的分配比率可依據各申請人在甲組及乙組各自有效申請的香港發售股份數目而有所不同。分配香港發售股份(如適用)涉及抽籤，意味著部份申請人獲分配的香港發售股份數目可能較其他申請同一香港發售股份數目的人士為高，而未獲抽中的申請人則可能不獲任何香港發售股份。

戊、補充資料

如招股章程須刊登任何增補文件(視乎增補文件所載資料而定)已遞交申請的申請人可能或可能不會獲通知其申請可予撤回。倘申請人未獲知會或倘申請人已獲知會但未有根據所通知的手續撤回申請，則所有已遞交的申請仍屬有效及可能獲接納。在上文及下文的規限下，申請一經提出即不可撤回，而申請人應按根據已增補的招股章程提出申請。

己、填妥及遞交本申請表格的效用

本申請表格一經填妥及遞交，即表明閣下(如屬聯名申請人，閣下共同及個別)代表本身(或作為代理人或代名人)及閣下以代理人或代名人身份代表的每位人士：

- 指示及授權本公司及/或獨家全球協調人及聯席賬簿管理人和/或彼等各自代理人或代名人作為本公司代理人，按照公司章程規定，代表閣下簽署任何文件及代表閣下辦理一切必需手續，以閣下的名義登記任何分配予閣下的香港發售股份，並落實招股章程及本申請表格所述的各项安排；
- 承諾簽署所有必需文件及辦理一切必需手續，使閣下可按照組織章程細則的規定，登記成為閣下獲分配的香港發售股份的持有人；
- 倘香港以外任何地區的法律適用於閣下的申請，則同意及保證閣下已遵守所有該等法律，以及本公司、獨家全球協調人及獨家保薦人、聯席賬簿管理人和包銷商，以及其各自的高級職員或顧問，概不會因閣下的購票要約獲得接納，或因閣下根據招股章程所載條款及條件應有的權利與義務所採取的任何行動而觸犯任何香港境外的法律；
- 確認閣下已收訖及/或閱讀一份招股章程，而閣下在作出申請時，僅依據招股章程載列的資料及申述，及將不會依賴招股章程任何增補文件所載以外的任何其他資料或陳述；
- 同意本公司、股股東、獨家全球協調人及獨家保薦人、聯席賬簿管理人和香港包銷商及/或其各自董事、高級人員、僱員、合夥人、代理或顧問或參與全球發售的任何其他方面須對招股章程(及其任何增補文件所載的資料及申述負責)；
- (在不影響閣下可能擁有的任何其他權利的情况下)是項申請一經接納，便不可因無意的失實陳述而撤銷；
- (如是項申請是為閣下本身的利益提出)保證這是為閣下本身利益以白色或黃色申請表格或透過中央結算系統向香港結算或利用網上白表服務(www.hkeipo.hk)向網上白表服務供應商發出電子認購指示作出的唯一申請；

- (如閣下為他人的代理人)保證已向有關人士作出合理查詢，證實這是為該人士利益以白色或黃色申請表格或透過中央結算系統向香港結算或利用網上白表服務(www.hkeipo.hk)向網上白表服務供應商發出電子認購指示作出的唯一申請，而閣下已獲正式授權，以該人士代理人的身份簽署本申請表格或透過中央結算系統向香港結算發出或利用網上白表服務(www.hkeipo.hk)向網上白表服務供應商發出電子認購指示；
- (倘若此申請由代理人代表閣下作出)保證閣下已有及不可撤回地賦予閣下的代理人一切切所需的權利及授權以提出此申請；
- 承諾及保證閣下(如是項申請是為閣下利益作出)或閣下為其利益提出是項申請的人士並不會申請認購或認購或表示有興趣認購，亦將不會申請認購或認購或表示有興趣認購，且未會收取或獲配售或分配(包括有條件或暫定)國際配售的任何發售股份，也不會以任何其他方式參與國際配售；
- 同意閣下的申請、申請獲接納及由此而訂立的合同，均受香港法律管轄，並須按其詮釋；
- 聲明及承諾閣下明白香港發售股份過去不曾而且也不會根據美國證券法登記，而閣下及閣下為其利益申請認購香港發售股份的任何人士在填妥及遞交本申請表格時身處美國境外(定義見美國證券法S規則)或S規則第902條第(h)(3)段所述的人士；
- 同意向本公司、股股東、獨家全球協調人及獨家保薦人、聯席賬簿管理人和包銷商、香港發售登記處、收款銀行及/或其各自的顧問及代理人披露其所需任何有關閣下或閣下為其利益提出申請的人士的個人資料及同意資料；
- 向本公司及本公司各股東表示同意，股份可由持有人自由轉讓；
- 向本公司及本公司各股東表示同意，股份可由持有人自由轉讓；
- 保證此項申請所載之資料屬真實及準確；
- 承諾及同意接納是項申請而獲分配(或任何較申請數目為少)之香港發售股份；
- 授權本公司及/或其代理人將任何股票及/或退款支票，以普通郵遞方式寄往閣下填妥之地址寄予申請人(或如屬聯名申請人)在申請表格上之首名申請人，郵遞風險概由申請人承擔。惟倘申請人已於申請表格上註明香港發售股份，並已在申請表格上註明申請人將親身領取股票及/或退款支票，則申請人可根據招股章程如何申請香港發售股份一發送/領取股票/電子自動退款指示/退款支票(如適用)之方式或本公司在報章公佈為發送/領取股票/電子自動退款指示/退款支票日期內的其他日期，親臨領取股票及/或退款支票；
- 授權本公司代表閣下與本公司各高級人員訂立合同，據此，該等董事及高級人員承諾遵守及符合公司章程所規定對股東應盡的義務及陳述決定，是或否是項申請分配任何香港發售股份，而閣下可能會作出虛假聲明及其他虛假陳述。

本公司、股股東、獨家全球協調人及獨家保薦人、聯席賬簿管理人和包銷商、參與全球發售的任何其他各方及其各自董事、人員、僱員、夥伴、代理人及顧問均有權依賴閣下在是項申請中作出的任何保證、申述、聲明及/或聯名申請人作出的申請，則聯名申請人明確地作出、提供、承擔或被施加的所有保證、申述、聲明及責任，應視作由聯名申請人共同及個別作出、提供、承擔及被施加。

庚、授權書

如閣下透過獲得正式授權的人士提出申請，獨家全球協調人或代理人可在符合彼等當中之任何一方認為適當的情況下，包括閣下，包括閣下的代表提供已獲授權的證明，全權酌情接納有關申請。獨家全球協調人或代理人可全權酌情拒絕或接納全部或部分申請而毋須提出任何理由。

辛、發售股份數目

聯席賬簿管理人和/或其本身及代表香港包銷商獲本公司同意可於遞交香港公開發售的申請截止日當日上午的何任何時間，將發售股份數目調低至低於招股章程所載的數目。在該情況下，本公司將於遞交香港公開發售的申請截止日當日上午或之前在南華早報(以英文)及香港經濟日報(以中文)公佈調低發售股份數目的事宜。該公佈可於聯交所網站www.hkexnews.hk及本公司網站www.cohi.hk及www.cohi.com.hk查閱。在發出有關通知後，有關發售股份數目即成為最終的數目。申請人在遞交香港發售股份認購申請前，應知悉任何調低發售股份數目的公佈未必會在遞交香港公開發售申請截止日期之前刊發。有關通知亦將載有本招股章程目前所載有關管理責任表、全球發售的統計數字，以及因調低發售股份數目可能改變的任何其他財務資料的確認或修正(倘適用)。倘沒有發出有關通知，將不會調低發售股份數目。

香港發售股份的配發

在本申請表格及招股章程所載條款及條件的規限下，本公司於截止發售申請後，方會開始分配香港發售股份。香港公開發售的申請數目、國際配售的抽籤程度及香港發售股份的登記配發亦預期將於二零一一年十二月八日(星期四)在南華早報(以英文)及香港經濟日報(以中文)及聯交所網站www.hkexnews.hk及本公司網站www.cohi.hk及www.cohi.com.hk公佈。香港公開發售的分配結果，以及成功申請人的香港身份證/護照/香港商業登記號碼(如適用)，將於二零一一年十二月八日(星期四)透過招股章程(如何申請香港發售股份一公佈結果)一節所述的各種渠道公佈。

倘成功申請香港發售股份(全部或部分)

倘閣下申請1,000,000股或以上香港發售股份，並在二零一一年十二月八日(星期四)前在卓佳證券登記有限公司領取股票及/或退款支票(如適用)，則閣下可於二零一一年十二月八日(星期四)或本公司在報章上公佈發送/領取股票/電子自動退款指示/退款支票的任何其他日期上午九時正至下午一時正，親臨卓佳證券登記有限公司(地址為香港灣仔皇后大道東28號金鐘匯中26樓)領取。倘閣下是個別人士且選擇親自領取，則閣下不得授權任何人士代為領取。倘閣下屬公司申請人且選擇派人領取，則必須委派持有加蓋被公司印章的授權書的授權代表前來領取。倘閣下在指定領取時間內親自領取股票，則該等股票將其後盡快以普通郵遞方式寄往本申請表格中所示地址，郵遞風險概由閣下自行承擔。倘閣下申請1,000,000股以下香港發售股份，或倘閣下申請1,000,000股以下香港發售股份而未在申請表格內註明欲親自領取股票(如適用)，則閣下的股票(如適用)將於二零一一年十二月八日(星期四)或之前以普通郵遞方式寄往申請表格所示地址，郵遞風險概由閣下自行承擔。閣下應注意無不保證閣下將會於何時以普通郵遞方式收到閣下的股票及/或退款支票。因此，倘閣下於上市日期後首數日收到閣下的股份，則閣下未必及時收取閣下的股票以作交收。本公司將不會發出任何臨時時有權文件。僅當香港公開發售在各方面已成為無條件且招股章程中「包銷—包銷安排及開支—香港公開發售—終止理由」一節所述包銷協議概不訂約的終止權未獲行使，股票方會於二零一一年十二月九日(星期五)上午八時正成為有效的所有權證書。倘閣下已付申請款項發出收據，倘發售價格低於閣下所支付的每股香港發售股份價格，多出的申請款項(包括多出的申請款項應佔經紀佣金、證監會交易徵費及聯交所交易費)將不計利息退還予閣下。

閣下將不獲配發香港發售股份的情況

- 閣下可能基於下列任何理由而不獲配發香港發售股份：
- 倘閣下的申請被撤銷：
 - 本申請表格一經填妥及遞交，即表示閣下不同意，不得於二零一一年十二月二十九日(星期四)或之前撤回申請，而此協議將作為與本公司訂立的附屬合約，並在閣下遞交申請表格時即具效力。此附屬合約將換取本公司同意，除按招股章程所載的其中一項程序外，本公司不會於二零一一年十二月二十九日(星期四)或之前向任何人士提早呈交任何香港發售股份。
 - 只有在根據公司條例第40條(引用公司條例第342E條)須對招股章程負責的人士根據該條發出公告，且該公告免除或限制該名人士對招股章程負責的責任的情況下，閣下方可於二零一一年十二月二十九日(星期四)或之前撤回申請。
 - 閣下提出的申請一經接納，即不可撤回。就此而言，通過報章通知分配結果，即構成接納並無遭拒絕受理的申請，而在該分配比率須受若干條件所限制或規定以抽籤方式進行分配的情況下，申請的接納將分別取決於該等條件是否獲達成或抽籤結果而定。
 - 獨家全球協調人或代理人或代名人可全權酌情決定拒絕或接納任何申請；
 - 獨家全球協調人或代理人或代名人可全權酌情決定拒絕或接納任何申請；或只接納任何部分申請，毋須就任何拒絕或接納給予任何理由。
 - 倘香港發售股份配發無效：
 - 倘聯交所上市委員會在下列時間內並無批准發售股份上，則配發給閣下的香港發售股份將告無效：
 - 由截止辦理申請登記起計三星期內；或
 - 聯交所上市委員會在辦理申請登記截止日當日起計三星期內通知本公司的較長時間(最長可達六星期)。
 - 倘發生以下情況，閣下將不會獲配發任何股份：
 - 閣下作出重複申請或屬屬重複申請；
 - 閣下或閣下為其利益提出申請的人士已認購或表示有意認購，或已申請，或已取得或已獲配發股份，或將獲配發或分配(包括有條件及/或暫定)國際配售股份；
 - 閣下或閣下以正確的方式付款或(包括有條件或暫定)國際配售股份，而該支票或銀行本票在首次過戶時未能兌現；
 - 閣下的申請表格並未根據申請表格所載指示填妥；
 - 閣下申請超過34,578,000股香港發售股份(即香港公開發售初步呈供可供認購的香港發售股份的50%)；

如欲以閣下名義登記獲配發的香港發售股份，請使用本表格

- 本公司及聯席賬簿管理人相信，接納閣下的申請將觸犯閣下填寫申請或閣下背面所示地址所處的司法權區的適用證券法律、規則或規例，或其他法律、規則或規例；
- 包銷協議並無成為無條件；
- 香港包銷協議及／或國際購買協議已內含條款予以終止；或
- 閣下申請的股份並非本申請表格所列的各自數目之一。

退還申請款項

如閣下因任何(但不限於)上述理由而未能獲得任何香港發售股份，本公司將不計利息退還閣下的申請款項(包括1%經紀佣金、0.003%證監會交易徵費及0.005%聯交所交易費)。如申請僅獲部分接納，本公司將不計利息退還閣下申請款項的適當部分(包括相關的1%經紀佣金、0.003%證監會交易徵費及0.005%聯交所交易費)。所有於退還日期前就該等款項應計的利息，將撥歸本公司所有。退還申請款項(如有)將於二零一一年十二月八日(星期四)按招股章程所述各項安排進行。退還支票將會以劃線註明「只准入抬頭人賬戶」退還閣下或(如屬聯名申請人)排名首位的申請人。閣下提供的部分香港身份證號碼或護照號碼，或(倘閣下為聯名申請人)閣下提供的排名首位申請人的部分香港身份證號碼或護照號碼，可能會列印在退還支票(如有)上。上述資料亦會轉交予第三方安排退還。在兌現閣下的退還支票前，閣下的銀行可能會要求核實閣下的香港身份證號碼或護照號碼。倘閣下的香港身份證號碼或護照號碼填寫有誤，或會造成閣下的退還支票延遲或無法兌現，本公司將盡力避免在退還申請款項(如適用)時出現任何不當的延誤。如果閣下申請1,000,000股或以上香港發售股份，並在申請表格中註明欲親自前往佳證券登記有限公司領取退還支票(如適用)，則可於二零一一年十二月八日(星期四)或本公司在報章上公佈發送股票／電子自動退款指示／退還支票的任何其他日期上午九時正至下午一時正，親臨卓佳證券登記有限公司(地址為香港灣仔皇后大道東28號金鐘匯中心26樓)領取。如果閣下是個別人士且選擇親自領取，則閣下不得授權任何其他人士代為領取。倘閣下屬公司申請人並選擇派人領取，則必須委派持有加蓋貴公司印章的授權書的授權代表前來領取。個別人士及公司授權代表(如適用)在領取時，均須出示卓佳證券登記有限公司接受的身份證明憑證。倘閣下未在指定領取時間內親自領取退還支票，則該等退還支票將其後盡快以普通郵遞方式寄往申請表格所示地址，郵誤風險概由閣下自行承擔。如果閣下申請1,000,000股以下香港發售股份，或倘閣下申請1,000,000股或以上香港發售股份並未在申請表格中註明欲親自領取退還支票，則閣下的退還支票將於二零一一年十二月八日(星期四)以普通郵遞方式寄往申請表格所示地址，郵誤風險概由閣下自行承擔。

由香港中央結算(代理人)有限公司(「香港結算代理人」)提出申請

如本申請表格乃由香港結算代理人代表發出電子認購指示申請香港發售股份的人士簽署，則本表格中招股章程所載者不符的一切規定將不適用，而以招股章程的規定為準。在不限制此段的一般性的前提下，本申請表格以下部份在香港結算代理人作為簽署人的情況下並不適用：

- 第一頁所載的所有保證，惟第一項有關根據招股章程及本申請表格所載的條款與條件並在本公司組織章程大綱及細則的規限下申請認購香港發售股份的保證除外；
- 第一頁的「警告」；
- 「閣下為代理人」；
- 「僅可為閣下本身(或閣下與任何聯名申請人)的利益提交一份申請」；
- 「填妥及遞交本申請表格的效用」一節的所有聲明及保證，惟首兩項有關申請人名義登記香港發售股份及簽署文件使申請人可登記成為申請香港發售股份持有人的部份除外；
- 「倘成功申請香港發售股份(全部或部份)」；
- 「閣下將不獲配發香港發售股份的情況」；及
- 「退還申請款項」。

個人資料

個人資料收集聲明

個人資料(私隱)條例(「條例」)中的主要條文於一九九六年十二月二十日在香港生效，此個人資料收集聲明是向香港發售股份申請人及持有人說明本公司及其香港證券登記處個人資料及條例而制訂的政策及措施。

- 收集閣下個人資料的原因**

證券申請人申請認購證券時或證券的登記持有人將證券轉往其名下，或將證券轉讓予他人，或要求香港證券登記處提供服務時，須不時向本公司及其香港證券登記處提供其最新的準確個人資料。若未能提供所需資料，可能會導致閣下證券的認購申請遭拒絕受理或延誤或本公司及香港證券登記處無法提供服務，亦可能妨礙或延誤閣下成功申請認購的香港發售股份的登記或過戶及／或發送閣下有權收取的股票／電子自動退款指示／退還支票。證券持有人所提供的個人資料如有任何不確，必須即時知會本公司及其香港證券登記處。

資料用途

- 證券持有人的個人資料可以任何方式採用、持有及／或保存，以作下列用途：
- 處理閣下的認購申請及退還支票(如適用)及核實是否遵守本申請表格及招股章程所載條款及申請手續；以及公佈香港發售股份的分配結果；
 - 使香港及其他地區的所有適用法律及法規得到遵守；
 - 登記新發行的股份或為證券持有人中央結算往其名下或由其名下轉讓予他人的證券，包括(如適用)以香港結算代理人的名義登記；
 - 保存或更新本公司證券持有人的名冊；
 - 核對或協助核對簽名或核對或交換任何其他資料；
 - 確定本公司證券持有人可獲取的利益，例如股息、供股及紅股等資格；
 - 寄發本公司及其附屬公司的公司通訊；
 - 編製統計資料及股東資料；
 - 遵照法律、規則或規例的規定作出披露；
 - 公佈或以其他方式披露獲接納申請人的身份；
 - 披露有關資料以便作出權利索償；及
 - 與上述有關的任何其他附帶或相關用途及／或以便本公司及香港證券登記處能夠履行其對證券持有人及／或監管機構的責任及／或證券持有人不時同意的任何其他用途。

提供個人資料

- 本公司及其香港證券登記處會把證券申請人及持有人的個人資料(包括香港身份證的資料)保密，但本公司及其香港證券登記處可能會作出必要的查詢以確定個人資料的準確性，以便資料可用作上述任何用途，尤其可能會向下列任何或所有人士及機構披露，獲取或提供證券申請人及持有人的個人資料(不論在香港或外地)：
- 本公司或其委任的代理人，例如財務顧問及收款銀行；
 - 當證券申請人要求將證券存入中央結算系統時，香港結算及香港結算代理人(其項為了中央結算系統的運作而使用個人資料)；
 - 任何向本公司或香港證券登記處提供與其各自業務運作有關的行政、電話、電腦、付款或其他服務的代理人、承辦商或第三方服務供應商；
 - 任何監管或政府機關(包括聯交所及證監會)；及
 - 與上述有關的任何業務往來或經營業務往來的任何其他人士或機構，例如銀行、律師、會計師或股票經紀等。

查閱及更正個人資料

倘閣下認爲證券持有人在明本公司或其香港證券登記處是否持有其個人資料，並索取該資料副本及更正任何不確的資料的權利，依據條例，本公司及香港證券登記處有權處理任何查閱資料的要求收取合理費用。所有有關查閱資料或更正資料或修改資料政策及措施及持有資料類別的要求，應按照招股章程「公司資料」一節中披露的註冊地址或根據適用法律不時通知的地址向本公司的公司秘書或其香港證券登記處寫下的電腦傳真號碼或傳真號碼提出。

簽署本申請表格或向香港結算發出電子認購指示後，即表示閣下同意上述所有規定。

申請手續

- 請按照下表計算閣下擬申請認購的香港發售股份數目所應繳的認購申請款項。申請股數最少須為2,000股香港發售股份，並須按照下表載列的數目作出申請。申請任何其他數目的香港發售股份將不予考慮，而任何有關申請將概不受理。下表亦列出按上述數目申請認購不多於34,578,000股香港發售股份的應付款項總額。閣下須於申請時繳付每股股份的發售價1.64港元，另加1%經紀佣金、0.003%證監會交易徵費及0.005%聯交所交易費。
 - 閣下身為申請人必須按下列指示填妥本申請表格，並於本申請表格之首頁簽署。只接納親筆簽名。每份申請表格必須隨附一張支票或一張銀行本票。
 - 支票或銀行本票須緊釘於表格。閣下須以一張支票或一張銀行本票支付所申請的香港發售股份。如以支票付款，該支票必須：
 - 為港元支票；
 - 從閣下在香港持牌銀行的港元銀行賬戶開出；
 - 支票必須附附賬戶名稱(如屬聯名申請人，則為名列首位之申請人名稱)，名稱須預先列印在支票上或由付款銀行的任何授權簽署人在支票背書，而且該名稱必須與申請表格上的名稱(如屬聯名申請人，則為名列首位之申請人名稱)相同。如果支票由聯名戶口開出，則聯名戶口的其中一個名稱，必須與名列首位之申請人名稱相同；
 - 註明收款人為「匯豐代理人(香港)有限公司－中國服務公開發售」；
 - 劃線註明「只准入抬頭人賬戶」；及
 - 不得為期票。
 - 下列情況將導致閣下的申請不獲接納：
 - 支票未能符合所有上述規定；或
 - 支票於首次過戶時無法兌現。
- 如以銀行本票付款，該銀行本票必須：
- 為港元本票；
 - 由本港持牌銀行發出，並由出票銀行授權的人士在銀行本票背面簽署核實。閣下的姓名、銀行本票背面所示的姓名必須與申請表格中的申請人的姓名相同。如屬聯名申請，則在銀行本票背面的姓名必須與名列首位的申請人的姓名相同；
 - 註明銀行本票收款人為「匯豐代理人(香港)有限公司－中國服務公開發售」；
 - 在銀行本票上劃線註明「只准入抬頭人賬戶」；及
 - 不得為期票。
- 如閣下的銀行本票不符合所有上述要求，閣下的申請將概不獲受理。

- 撕下申請表格，對摺一次，然後投入香港上海滙豐銀行有限公司下列任何一間銀行分行的特設收集箱內：

分行名稱	地址
香港總行	香港皇后大道中1號3樓
北角分行	香港北角英皇道306-316號雲華大廈地下
德輔道中分行	香港德輔道中141號中保集團大廈
熙華大廈分行	香港灣仔軒尼詩道71-85熙華大廈地下
九龍	
始創中心分行	九龍彌敦道750號始創中心2樓218室
彌敦道238號分行	九龍彌敦道238號1樓1號舖
黃埔花園分行	九龍黃埔花園第4期商場地下G6及6A號舖
新界	
荃新天地分行	新界荃灣楊屋道1號荃新天地地下21-22號舖
沙田廣場分行	新界沙田正街21-27號沙田廣場L1樓49號舖
東港城分行	新界將軍澳重華路8號東港城198號舖

- 閣下可於下列時間內遞交申請表格：

二零一一年十一月二十九日(星期二)	上午九時正至下午四時三十分
二零一一年十一月三十日(星期三)	上午九時正至下午四時三十分
二零一一年十二月一日(星期四)	上午九時正至下午四時三十分
二零一一年十二月二日(星期五)	上午九時正至中午十二時正

- 遞交申請的截止時間為二零一一年十二月二日(星期五)中午十二時正。登記申請將於二零一一年十二月二日(星期五)上午十一時四十五分至中午十二時正開始。如該日並無開始辦理申請登記，則下一個開始辦理登記的日期中午十二時正前遞交。如下列警告信號在二零一一年十二月二日(星期五)上午九時正至中午十二時正期間內任何時間在香港懸掛，將不會登記申請：
 - 八號或以上熱帶氣旋警告信號；或
 - 「黑色」暴雨警告信號取而代之，將改為在下一個上午九時正至中午十二時正內任何時間在香港並無上述任何一項警告信號懸掛的營業日上午十一時四十五分至中午十二時正期間進行認購申請登記。營業日指星期六、星期日或香港公眾假期以外的日子。

- 本公司保留將所有或任何認購申請款項過戶的權利，惟閣下的付款支票或銀行本票將不會於二零一一年十二月二日(星期五)中午十二時正前過戶。本公司不會向閣下發出付款收據。本公司將保留閣下的申請認購款項(如屬退還，則計至發送電子自動退款指示／寄發退還支票及／或股票日期止)的所有利息。本公司亦有權在閣下的支票或銀行本票過戶之前保留任何股票及／或任何多繳的申請認購款項或退還。

可申請認購的股份數目及應繳款項

申請認購的香港發售股份數目	申請時應繳款項 港元	申請認購的香港發售股份數目	申請時應繳款項 港元	申請認購的香港發售股份數目	申請時應繳款項 港元
2,000	3,313.06	90,000	149,087.81	3,000,000	4,969,593.60
4,000	6,626.13	100,000	165,653.12	4,000,000	6,626,124.80
6,000	9,939.19	150,000	248,479.68	5,000,000	8,282,656.00
8,000	13,252.25	200,000	331,306.24	10,000,000	16,565,312.00
10,000	16,565.31	250,000	414,132.80	15,000,000	24,847,968.00
12,000	19,878.37	300,000	496,959.36	20,000,000	33,130,624.00
14,000	23,191.44	350,000	579,785.92	25,000,000	41,413,280.00
16,000	26,504.50	400,000	662,612.48	30,000,000	49,695,936.00
18,000	29,817.57	450,000	745,439.04	34,578,000 ⁽¹⁾	57,279,535.84
20,000	33,130.62	500,000	828,265.60		
30,000	49,695.94	600,000	993,918.72		
40,000	66,261.25	700,000	1,159,571.84		
50,000	82,826.56	800,000	1,325,224.96		
60,000	99,391.87	900,000	1,490,878.08		
70,000	115,957.18	1,000,000	1,656,531.20		
80,000	132,522.50	2,000,000	3,313,062.40		

(1) 閣下可申請認購的香港發售股份數目上限。