

Hong Kong Public Offer — Yellow Form 香港公開發售 — 黃表

Use this form if you want the allotted Hong Kong Offer Shares to be issued in the name of HKSCC Nominees Limited ("HKSCC Nominees") and deposited directly into the Central Clearing and Settlement System ("CCASS") for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant.

Note: Unless otherwise defined herein, terms and expressions in this Application Form shall have the same meanings as those ascribed to them in the prospectus of China Outfitters Holdings Limited (the "Company") dated 29 November 2011 (the "Prospectus") together with any supplement thereto.

Please staple your payment here 請將股款緊釘在此

Hong Kong Exchanges and Clearing Limited, The Stock Exchange of Hong Kong Limited (the "Stock Exchange") and Hong Kong Securities Clearing Company Limited ("HKSCC") take no responsibility for the contents of this Application Form, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this Application Form.



CHINA OUTFITTERS HOLDINGS LIMITED

中國服飾控股有限公司

(Incorporated in the Cayman Islands with limited liability) (於開曼群島註冊成立之有限公司)

GLOBAL OFFERING

Number of Offer Shares under the Global Offering : 691,560,000 Shares (including 211,800,000 Sale Shares by the Selling Shareholders and subject to the Over-allotment Option)
Number of Hong Kong Offer Shares : 69,156,000 new Shares (subject to adjustment)
Number of International Offer Shares : 622,404,000 Shares (including 211,800,000 Sale Shares by the Selling Shareholders and subject to adjustment and the Over-allotment Option)
Offer Price : HK\$1.64 per Hong Kong Offer Share, plus brokerage of 1.0%, SFC transaction levy of 0.003% and Stock Exchange trading fee of 0.005% (payable in full on application in Hong Kong dollars)
Nominal value : HK\$0.10 per Share
Stock code : 1146

全球發售

全球發售項下的發售股份數目 : 691,560,000股股份 (包括由售股股東出售的211,800,000股銷售股份及視乎超額配股權行使與否而定)
香港發售股份數目 : 69,156,000股新股份 (可予調整)
國際發售股份數目 : 622,404,000股股份 (包括由售股股東出售的211,800,000股銷售股份, 可予調整及視乎超額配股權行使與否而定)
發售價 : 每股香港發售股份1.64港元, 另加1.0%經紀佣金、0.003%證監會交易徵費及0.005%聯交所交易費 (須於申請時以港元繳足)
面值 : 每股股份0.10港元
股份代號 : 1146

Application Form 申請表格

Applications will be accepted until 12:00 noon on Friday, 2 December 2011 (or such other time or date as may subsequently be announced). You must read the conditions and instructions attached to this Application Form. To be valid, you must complete all parts of this Application Form. Please write clearly in ink.

截止接受認購申請時間為 二零一一年十二月二日 (星期五) 中午十二時正 (或可能隨後公佈的其他時間或日期) 閣下必須細閱本申請表格所載條件及指示。 本申請表格各部份必須以墨水筆/原子筆清楚填妥, 方為有效。

To: China Outfitters Holdings Limited, UBS AG, Hong Kong Branch, BOCI Asia Limited, Daiwa Capital Markets Hong Kong Limited, ICBC International Capital Limited, The Royal Bank of Scotland N.V., Hong Kong Branch, The Hong Kong Underwriters

致: 中國服飾控股有限公司, 瑞士銀行香港分行, 中國國際亞洲有限公司, 大和資本市場香港有限公司, 工銀國際融資有限公司, 蘇格蘭皇家銀行香港分行, 香港包銷商

I/We: apply for the number of Hong Kong Offer Shares set out below, subject to the terms and conditions set out in the Prospectus and this Application Form, and subject to the Memorandum and Articles of Association of the Company; enclose payment in full for the Hong Kong Offer Shares applied for, being the offer price of HK\$1.64 per Offer Share, plus 1% brokerage fee, 0.003% SFC transaction levy and 0.005% Stock Exchange trading fee; undertake and agree to accept the Hong Kong Offer Shares applied for, or any lesser number allocated to me/us pursuant to this application; declare that this is the only application made and the only application intended by me/us to the Stock Exchange or to the designated HK eIPO White Form Service Provider under the HK eIPO White Form Service (www.hkeipo.hk) to benefit me/us or the person for whose benefit I/we are applying; undertake and confirm that I/we and the person for whose benefit I/we are applying have not indicated an interest for, applied for, or taken up or received or been placed or allocated (including conditionally and/or provisionally) and will not indicate an interest for, apply or take up any International Offer Shares not receive, nor be placed or allocated, nor otherwise participate, in the International Placing; understand that these declarations and representations will be relied upon by the Company, the Directors and the Sole Global Coordinator in deciding whether or not to make any allotment of Hong Kong Offer Shares in response to this application; authorize the Company to place the name of HKSCC Nominees in the register of members of the Company as the holder(s) of any Hong Kong Offer Shares to be allotted to me/us, and to deposit the name of HKSCC Nominees in the register of members of the Company as the holder(s) of any Hong Kong Offer Shares to be allotted to me/us or the stock account of my/our designated CCASS participant as instructed by me/us and (subject to the terms and conditions set out on the pages attached to this Application Form and in the Prospectus) to send any refund cheque(s) (where applicable) by ordinary post at my/our own risk to the address given on this Application Form (except where I/we have applied for 1,000,000 or more Hong Kong Offer Shares and have indicated on this Application Form that I/we wish to collect any refund cheque(s) (where applicable) in person in accordance with the procedures prescribed in this Application Form); have read the terms and conditions and application procedures set out on the pages attached to this Application Form and in the Prospectus and agree to be bound by them, and are aware of the restrictions on the Hong Kong Public Offer described in the Prospectus; represent, warrant and undertake that the allotment of application for the Hong Kong Offer Shares to me/us or by me/us or for whose benefit this application is made is not made in violation of the Sole Global Coordinator, the Joint Bookrunners, the Sole Sponsor or the Underwriters to comply with any requirements under any law or regulation (whether or not having the force of law) of any territory outside Hong Kong; represent, warrant and undertake that I am not one of the persons for whose benefit I/we are applying is restricted by any laws or regulations from making this application, paying any application monies for, being allotted or taking up any Hong Kong Offer Shares; the Hong Kong Offer Shares have not been and will not be registered under the U.S. Securities Act and I am/we are outside the United States (as defined in Regulation S under the U.S. Securities Act) when completing and submitting this Application Form or am/are not a U.S. person/persons; and agree that this application, any acceptance of it and the resulting contract, shall be governed by and construed in accordance with the laws of Hong Kong.

本人/吾等: 按照招股章程及本申請表格所載條款及條件, 並依據 貴公司的組織章程細則及大綱所載各項規定, 申請認購以下載列的香港發售股份; 隨附認購香港發售股份所需全數款項, 有關款項按發售價每股發售股份1.64港元 (另加1%經紀佣金、0.003%證監會交易徵費及0.005%聯交所交易費); 承諾及同意接納根據本申請表格所申請的香港發售股份, 或任何本人/吾等就本申請表格分配的任何較少數目股份; 聲明是項申請為本人/吾等以白色或黃色申請表格或透過中央結算系統向香港結算或利用網上白表服務 (www.hkeipo.hk) 向指定網上白表服務供應商發出電子認購指示為本人/吾等或本人/吾等為其利益提出申請的人士的唯一申請; 承諾及確認, 本人/吾等及本人/吾等為其利益而作出申請的人士, 並無表示有意認購、申請或承購或收取或獲分配或配任何國際發售股份, 亦不會以其他方式參與國際發售; 明白 貴公司、董事及獨家全球協調人將依賴本聲明及陳述, 以決定是否因應本申請而配發任何香港發售股份; 授權 貴公司將香港結算代理人名稱列入將根據本申請表格所申請香港發售股份的持有人, 並將有關股東直接存入中央結算系統, 以按本人/吾等的指示配發於本人/吾等的投資者戶口持有人股份戶口或本人/吾等指定的中央結算系統參與者的股份戶口, 及根據本申請表格所載條款及條件, 以普通郵遞方式按本申請表格所指示地址寄發退款支票 (如適用), 郵票風險概由本人/吾等承辦, 惟本人/吾等申請1,000,000股或以上香港發售股份, 並已於本申請表格表明擬按本申請表格所載條款及條件領取任何退款支票 (如適用) 者則除外; 已閱讀本申請表格所載條款及條件, 則以各列在申請人/吾等為收款人並在符合本申請表格所載條款及條件情況下, 按本申請表格所指示地址以普通郵遞方式寄發任何退款支票, 郵票風險概由本人/吾等承辦, 惟本人/吾等申請1,000,000股或以上香港發售股份, 並已於本申請表格表明擬按本申請表格及招股章程所載條款及條件領取任何退款支票, 條件及申請手續, 並同意受其約束, 且知悉招股章程所載有關已閣下白表服務供應商各員及招股章程所載條款, 條件及申請手續, 並同意受其約束, 且知悉招股章程所載有關香港公開發售的限制; 聲明、保證及承諾向本人/吾等或為其利益而作出申請的人士申請香港發售股份, 不會引致任何法律訴訟; 聲明、保證及承諾向本人/吾等或為其利益而作出申請的人士不受到任何法律或規則禁止提出本申請, 支付任何申請款項, 或配發或認購任何香港發售股份, 香港發售股份並未亦不會根據美國證券法登記, 而本人/吾等於填寫及遞交本申請表格時身處美國境外 (定義見美國證券法S規則), 或並非美國人士; 及 同意本申請、申請獲接納及因此而訂立的合約須受香港法例管轄及按其詮釋。

Signed by (all) applicant(s) (all joint applicants must sign): (所有) 申請人簽署 (所有聯名申請人必須簽署):

Date: 日期: / / 年

Warning: It is important that you read the terms and conditions and application procedures overleaf. You must complete this application in English (except Chinese name) unless otherwise stated, otherwise the application is liable to be rejected. You must sign this Application Form in writing (and not by way of personal chop), otherwise the application is liable to be rejected. All applicable boxes in this Application Form must be completed, otherwise the application is liable to be rejected. Only one application may be made for the benefit of any person on either a WHITE or YELLOW Application Form or by way of giving electronic application instructions to HKSCC via CCASS or to the designated HK eIPO White Form Service Provider under the HK eIPO White Form Service (www.hkeipo.hk). The following will be rejected: multiple or suspected multiple applications on WHITE and/or YELLOW Application Form(s) and/or by way of giving electronic application instructions to HKSCC via CCASS or to the designated HK eIPO White Form Service Provider under the HK eIPO White Form Service (www.hkeipo.hk); and applications made for the benefit of one applicant (or joint applicants) on either a WHITE or YELLOW Application Form or by way of giving electronic application instructions to HKSCC via CCASS or to the designated HK eIPO White Form Service Provider under the HK eIPO White Form Service for more than 34,578,000 Hong Kong Offer Shares (being 50% of the Hong Kong Offer Shares initially available for subscription under the Hong Kong Public Offer) and applications where cheques or banker's cashier orders are dishonoured upon first presentation. You may be prosecuted if you make a false declaration.

警告: 閣下必須細閱背頁的條款及條件及申請手續。除非另有訂明, 閣下必須以英文填寫本申請 (中文姓名除外), 否則申請會被拒絕受理。閣下必須親筆 (不得以個人印章方式) 簽署本申請表格, 否則申請會被拒絕受理。本申請表格內所有適用空格均必須填妥, 否則申請會被拒絕受理。任何人士以受益人身份只可作以白色或黃色申請表格或透過中央結算系統向香港結算或利用網上白表服務 (www.hkeipo.hk) 向指定的網上白表服務供應商發出電子認購指示, 作出一次認購申請。倘出現下列情況, 有關認購申請將被拒絕受理: 以白色及/或黃色申請表格及/或透過中央結算系統向香港結算或利用網上白表服務 (www.hkeipo.hk) 向指定的網上白表服務供應商發出電子認購指示, 作出的重複或疑似重複申請, 及為一名申請人 (或聯名申請人) 的利益以白色或黃色申請表格或透過中央結算系統向香港結算或利用網上白表服務向指定的網上白表服務供應商發出電子認購指示, 提出認購超過34,578,000股香港發售股份 (即香港公開發售初步可供認購的香港發售股份總數的50%) 的申請及支票或銀行本票於首次匯出時被拒絕受理。閣下如作出虛假聲明, 可能會被檢控。

For Broker use 此欄供經紀填寫

Lodged by 由以下經紀遞交

Table with 2 columns: Broker No. 經紀號碼, Broker's Chop 經紀印章. Includes a large empty box for stamp/signature.

Use this form if you want the allotted Hong Kong Offer Shares to be issued in the name of HKSCC Nominees Limited ("HKSCC Nominees") and deposited directly into the Central Clearing and Settlement System ("CCASS") for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant.

如欲以香港中央結算(代理人)有限公司(「香港結算代理人」)的名義登記獲配發的香港發售股份,並直接存入中央結算及交收系統(「中央結算系統」),以記存於閣下的中央結算系統投資者戶口持有人股份戶口或閣下指定的中央結算系統參與者的股份戶口,請使用本表格。

Number of Hong Kong Offer Shares applied for (not more than 34,578,000 Shares)
申請香港發售股份數目
(不超過34,578,000股股份)

Cheque/banker's cashier order number
支票/銀行本票號碼

Total amount of payment
付款總額

HK\$ 港元

Name of bank on which cheque/banker's cashier order is drawn*
支票/銀行本票的付款銀行名稱*

* Cheque(s) or banker's cashier order(s) should be crossed "Account Payee Only" and made payable to "HSBC Nominees (Hong Kong) Limited - China Outfitters Public Offer".
* 支票或銀行本票須以「只准入抬頭人賬戶」方式劃線開出,並須註明收款人為「滙豐代理人(香港)有限公司-中國服飾公開發售」。

To be completed in BLOCK letters in English in ink, except as stated otherwise. Joint applicants should give the address of the first-named applicant only. 除另有說明外,請用墨水筆或原子筆以英文正楷填寫。聯名申請人僅須提供排名首位的申請人的地址。

Name in English
英文姓名/名稱

Family name or company name 姓氏或公司名稱

Forename(s) 名字

Name in Chinese
中文姓名/名稱

Family name or company name 姓氏或公司名稱

Forename(s) 名字

Occupation
(in English)

職業(以英文填寫)

Hong Kong Identity Card No./Passport No./
Hong Kong Business Registration No.
(please delete as appropriate)**
香港身份證號碼/護照號碼/
香港商業登記號碼
(請刪去不適用者)**

Names of all other
joint applicants
in English (if any)

所有其他聯名申請人的
英文姓名/名稱(如有)

(1) _____
(2) _____
(3) _____

Hong Kong Identity Card No./Passport No./
Hong Kong Business Registration No. of
all other joint applicants
(please delete as appropriate)**
所有其他聯名申請人的香港身份證號碼/
護照號碼/香港商業登記號碼
(請刪去不適用者)**

(1) _____
(2) _____
(3) _____

Your address (in English) and
telephone number (joint applicants
should give the address and
telephone number of the
first-named applicant only).
Only an address in Hong Kong
will be accepted.
地址(以英文填寫)及電話號碼
(聯名申請人只須填寫排名
首位申請人的地址及電話號碼)。
只接受香港地址。

Telephone Number 電話號碼

** If you are a CCASS Investor Participant, only a Hong Kong identity card number (if you are an individual) or a Hong Kong business registration number (if you are a body corporate) will be accepted for this application. Please see paragraph 2 under the section "How to make your application" overleaf.

如閣下為中央結算系統投資者戶口持有人,就本申請而言僅會接納香港身份證號碼(閣下為個別人士)或香港商業登記號碼(閣下為法人團體)。請參閱背頁「申請手續」一節第2段。

** If you are applying through a designated CCASS Participant (other than a CCASS Investor Participant); For individuals, if you hold a Hong Kong identity card, please provide that number. If you do not hold a Hong Kong identity card, please provide your passport number. For bodies corporate, please provide your Hong Kong business registration number. The Hong Kong identity card/passport/Hong Kong business registration number will be used for checking the validity of this Application Form and otherwise for processing the application for the Hong Kong Offer Shares and such data would be transferred to a third party for the accomplishment of such purposes.

如閣下透過指定中央結算系統參與者(中央結算系統投資者戶口持有人除外)提出申請,如為持有香港身份證的個別人士,請填寫香港身份證號碼;否則,請填寫護照號碼。如為法人團體,請填寫香港商業登記號碼。香港身份證/護照/香港商業登記號碼將會用作核對申請表格是否有效及處理香港發售股份申請,而有關資料會轉交第三方以辦理以上事項。

** All joint applicants must give (if they are individuals) their Hong Kong identity card numbers or, where applicable, passport numbers, or (if they are bodies corporate) their Hong Kong business registration numbers.

所有聯名申請人必須提供(如屬個人)香港身份證號碼或(如適用)護照號碼或(如屬法人團體)香港商業登記號碼。

** Part of your Hong Kong identity card number/passport number (or, in the case of joint applicants, part of the Hong Kong identity card number/passport number of the first-named applicant) provided by you may be printed on your refund cheque, if any. Such data would also be transferred to a third party for refund purpose. Your banker may require verification of your Hong Kong identity card number/passport number before encashment of your refund cheque. Inaccurate completion of your Hong Kong identity card number/passport number may lead to delay in encashment or may invalidate your refund cheque.

閣下所提供的部份香港身份證號碼/護照號碼或(如屬聯名申請人,名列首位的申請人的部份香港身份證號碼/護照號碼)可能被列印在閣下的退款支票(如有)上。該等資料也將轉交第三方以安排退款。在兌現閣下的退款支票之前,銀行可能要求查閱閣下的香港身份證號碼/護照號碼。如果閣下的香港身份證號碼/護照號碼填寫不準確,可能會造成閣下退款支票延遲兌現。

For nominees: Please provide an account number or identification code for each beneficial owner (or in the case of joint beneficial owners, for each beneficial owner). If you are a nominee and you do not complete this section, this application will be treated as being made for your benefit.

由代名人遞交: 請填寫每名實益擁有人(或如屬聯名實益擁有人,則為每名實益擁有人)的賬戶號碼或身份識別碼。如閣下為代名人但並無填寫本部,本申請將視為閣下本身利益作出。

Tick this box if you apply for 1,000,000 or more Hong Kong Offer Shares and wish to collect refund cheques in person from the Company's Hong Kong Share Registrar, Tricor Investor Services Limited at 26/F, Tesbury Centre, 28 Queen's Road East, Wanchai, Hong Kong on the date of dispatch of the Autoliquidation Refund payment instructions/refund cheques/share certificates which is expected to be on Thursday, 8 December 2011. Please see the section overleaf headed "Refund of application monies" for details of when, where and how to collect your refund cheques (if any).

凡申請1,000,000股或以上香港發售股份,並擬於發送電子自動退款指示/退款支票/股票日期(預期為二零一一年十二月八日(星期四))親臨本公司的香港證券登記處領取閣下的退款支票,請在表格內填上「√」號。本公司的香港證券登記處是卓佳證券登記有限公司,地址為香港灣仔皇后大道東28號金鐘匯中心26樓。有關領取退款支票(如有)的時間、地點及手續詳情,見背頁「退還申請款項」一節。

DETAILS FOR CCASS PARTICIPANT
中央結算系統參與者資料

THIS BOX MUST BE DULY COMPLETED
此空格必須填寫妥當

Participant I.D. of the designated CCASS Participant or CCASS Investor Participant
指定中央結算系統參與者或中央結算系統投資者戶口持有人的參與者編號

For designated CCASS Participant OR Corporate CCASS Investor Participant, please also affix the company chop bearing its company name
指定中央結算系統參與者或中央結算系統公司投資者戶口持有人請加蓋顯示公司名稱的公司印鑑

(see paragraph 2 in the section "How to make your application" overleaf)
(請參閱背頁「申請手續」一節第2段)

For Bank Use 此欄供銀行填寫

ADDRESS LABEL 地址標貼

Please fill in name(s) and address in Hong Kong as set out above in BLOCK letters in English
請用英文正楷填寫上表所示姓名/名稱及香港地址

Name(s) 姓名/名稱

Address 地址

Use this form if you want the allotted Hong Kong Offer Shares to be issued in the name of HKSCC Nominees Limited (“HKSCC Nominees”) and deposited directly into the Central Clearing and Settlement System (“CCASS”) for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant.



CHINA OUTFITTERS HOLDINGS LIMITED

中國服飾控股有限公司

(Incorporated in the Cayman Islands with limited liability)

GLOBAL OFFERING

Terms and conditions of your application

Unless otherwise stated, terms used in these terms and conditions have the same meanings ascribed thereto in the Prospectus.

A. Who can apply

- You, the applicant(s), and any person(s) for whose benefit you are applying, must be 18 years of age or older and must have a Hong Kong address.
- If you are a firm, the application must be in the names of the individual members, not the firm's name.
- If you are a body corporate, the application must be stamped with the company chop (bearing the company name) and signed by a duly authorized officer, who must state his or her representative capacity.
- Save under circumstances permitted by the Listing Rules, you cannot apply for any Hong Kong Offer Shares if you are or any person(s) for whose benefit you are applying is/are:
 - an existing beneficial owner of Shares in the Company;
 - the chief executive or a director of the Company or any of its subsidiaries;
 - a connected person (as defined in the Listing Rules) of the Company or will become a connected person of the Company immediately upon completion of the Global Offering;
 - have been allocated or have applied for Shares or have indicated an interest under the International Placing or otherwise participate in the International Placing; or
 - an associate (as defined in the Listing Rules) of any of the above.
- You cannot apply for any Hong Kong Offer Shares if you are or any person(s) for whose benefit you are applying is/are:
 - a legal or natural person of the PRC (other than Hong Kong, Macau and Taiwan) (except qualified domestic institutional investors);
 - a person who does not have a Hong Kong address; or
 - within the United States (within the meaning of Regulation S under the U.S. Securities Act) when completing and submitting the Application Form or not a person described in paragraph (h)(3) of Rule 902 of Regulation S.
- The number of joint applicants must not exceed four.

B. If you are a nominee

If, and only if you are a nominee, you may lodge more than one application (whether by using WHITE or YELLOW Application Forms or giving electronic application instructions to HKSCC or to the HK eIPO White Form Service Provider through the HK eIPO White Form Service) in your own name if each application is made on behalf of different beneficial owners. In the box on this Application Form marked “For nominees”, you must include:

- an account number; or
- some other identification code

for each beneficial owner (or in case of joint beneficial owners, for each beneficial owner). If you do not include this information, the application will be treated as multiple applications if you, or you and your joint applicant(s) together, are deemed to have represented to and undertaken with the Company, the Sole Global Coordinator, the Sole Sponsor, the Joint Bookrunners and the Hong Kong Underwriters that reasonable enquiries have been made of the beneficial owner that this is the only application which will be made for his/her benefit on a WHITE or YELLOW Application Form or by giving electronic application instructions to HKSCC or to the designated HK eIPO White Form Service Provider through the HK eIPO White Form Service. If you have been duly authorized by such person (or, if more than one, all of them) to submit this application and to agree to the terms of this Application Form on behalf of such person/very such person. You further undertake to supply to the Company, the Sole Global Coordinator, the Sole Sponsor, the Joint Bookrunners and the Hong Kong Underwriters such information about such person/very such person as any of them may require for any of the purposes set out in the section below headed “Personal data”.

C. Lodge only one application for your benefit (or for your and any of your joint applicants' benefit)

Multiple applications or suspected multiple applications will be rejected. Save as referred to in B above, all of your applications are liable to be rejected as multiple applications if you, or you and your joint applicant(s) together, make more than one application (whether individually or jointly) on a WHITE or YELLOW Application Form or by giving electronic application instructions to HKSCC or to the designated HK eIPO White Form Service Provider under the HK eIPO White Form Service.

- apply (whether individually or jointly) on one WHITE Application Form and one YELLOW Application Form or on one WHITE or YELLOW Application Form and give electronic application instructions to HKSCC or to the designated HK eIPO White Form Service Provider through the HK eIPO White Form Service;
- apply on one WHITE or YELLOW Application Form (whether individually or jointly) or by giving electronic application instructions to HKSCC or to the designated HK eIPO White Form Service Provider through the HK eIPO White Form Service for more than 34,578,000 Hong Kong Offer Shares, being 50% of Hong Kong Offer Shares initially being offered for public subscription under the Hong Kong Public Offer; or
- have applied for or taken up, or indicated an interest for, or have been or will be placed any of the International Offer Shares under the International Placing.

All of your applications will also be rejected as multiple applications if more than one application is made for your benefit (including the part of an application made by HKSCC Nominees acting on electronic application instructions). If an application is made by an unlisted company and

- the principal business of that company is trading in securities; and
- you exercise statutory control over that company,

then the application will be treated as being made for your benefit. **Unlisted company** means a company with no equity securities listed on the Stock Exchange. **Statutory control** means you:

- control the composition of the board of directors of that company; or
- control more than half of the voting power of that company; or
- hold more than half of the issued share capital of that company (not counting any part of which carries no right to participate beyond a specified amount in the dividend of either profits or capital).

D. Allocation of Hong Kong Offer Shares - Pools A and B

The total number of the Hong Kong Offer Shares available under the Hong Kong Public Offer (after taking account of any reallocation referred to below) will be divided into two pools for allocation purposes, Pool A and Pool B. The Hong Kong Offer Shares in pool A will be allocated on an equitable basis to applicants who have applied for the Hong Kong Offer Shares with an aggregate subscription price of HK\$5.0 million (excluding the brokerage, the SFC transaction levy and the Stock Exchange trading fee payable) or less. The Hong Kong Offer Shares in pool B will be allocated on an equitable basis to applicants who have applied for the Hong Kong Offer Shares with an aggregate subscription price of more than HK\$5.0 million (excluding the brokerage, the SFC transaction levy and the Stock Exchange trading fee payable) and up to the total value of pool B. You should be aware that applications in pool A and applications in pool B may receive different allocation ratios. If the Hong Kong Offer Shares in one (but not both) of the pools are undersubscribed, the surplus Hong Kong Offer Shares will be transferred to the other pool to satisfy demand in the pool and be allocated accordingly. For the purposes of this paragraph only, the “subscription price” for the Hong Kong Offer Shares means the price payable on application therefor. You can only receive an allocation of the Hong Kong Offer Shares from either pool A or pool B but not from both pools. Multiple or suspected multiple applications and any application for more than 34,578,000 Hong Kong Offer Shares initially included in the Hong Kong Public Offer will be rejected. No application will be accepted for more than the total number of Hong Kong Offer Shares originally allocated to each pool. Allocation of Hong Kong Offer Shares to investors under the Hong Kong Public Offer, both in relation to pool A and pool B, will be based solely on the level of valid applications received under the Hong Kong Public Offer. The basis of allocation in each pool may vary, depending on the number of Hong Kong Offer Shares validly applied for by each applicant in each of pool A and pool B. Allocation of Hong Kong Offer Shares to investors under the Hong Kong Public Offer, which would mean that some applicants may receive a higher allocation than others who have applied for the same number of Hong Kong Offer Shares, and those applicants who are not successful in the ballot may not receive any Hong Kong Offer Shares.

E. Supplemental Information

If any supplement to the Prospectus is issued, applicant(s) who have already submitted an application may or may not (depending on the information contained in the supplement) be notified that they can withdraw their applications. If applicant(s) have not been so notified, or if applicant(s) have been notified but have not withdrawn their applications in accordance with the procedure for doing so, their applications will be deemed to remain valid and may be accepted. Subject to the above and below, an application once made is irrevocable and applicants shall be deemed to have applied on the basis of the Prospectus as supplemented.

F. Effect of completing and submitting this Application Form

By completing and submitting this Application Form you (and if you are joint applicants, each of you jointly and severally) for yourself or as agent or nominee and on behalf of each person for whom you act as agent or nominee:

- intend and authorize the Company and/or the Sole Global Coordinator and the Joint Bookrunners (or their respective agents or nominees) to execute any documents or to take any action on your behalf or on behalf of each of you on your behalf all things necessary to effect the registration of any Hong Kong Offer Shares allocated to you in the name of HKSCC Nominees as required by the Articles of Association, and otherwise to give effect to the arrangements described in the Prospectus and this Application Form;
- undertake to sign all documents and to do all things necessary to enable the name of HKSCC Nominees to be registered as the holder of the Hong Kong Offer Shares to be allocated to you, and as required by the Articles of Association;
- agree that the Hong Kong Offer Shares to be allotted shall be issued in the name of HKSCC Nominees and deposited directly into CCASS & credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant;
- agree that each of HKSCC and HKSCC Nominees reserves the right at its absolute discretion (1) not to accept any or part of such allotted Hong Kong Offer Shares issued in the name of HKSCC Nominees or not to accept such allotted Hong Kong Offer Shares for deposit into CCASS; (2) to cause such allotted Hong Kong Offer Shares to be withdrawn from CCASS and transferred into your name (or, if you are joint applicants, into the name of the first-named applicant) at your own risk and costs; and (3) to cause such allotted Hong Kong Offer Shares to be issued in your name (or if you are a joint applicant, to the first-named applicant's name) and in such a case, to post the certificate(s) for such allotted Hong Kong Offer Shares to your own risk to the address on your Application Form by ordinary post or to make available the same for your collection;
- agree that each of HKSCC and HKSCC Nominees may adjust the number of allotted Hong Kong Offer Shares issued in the name of HKSCC Nominees;
- agree that neither HKSCC nor HKSCC Nominees shall have any liability for the information and representations not so contained in the Prospectus and this Application Form;
- agree that neither HKSCC nor HKSCC Nominees shall be liable to you in any way;
- if the laws of any place outside Hong Kong are applicable to your application, agree and warrant that you have complied with all such laws and the Company, the Sole Global Coordinator and Sole Sponsor, the Joint Bookrunners and the Underwriters nor any of their respective officers or advisors will infringe any law outside Hong Kong as a result of the acceptance of your offer to purchase, or any action arising from your rights and obligations under the terms and conditions contained in the Prospectus;
- confirm that you have received and/or read a copy of the Prospectus and have only relied on the information and representations in the Prospectus and this Application Form in making your application and not on any other information or representations save as set out in any supplement to the Prospectus;
- agree that the Company, the Selling Shareholders, the Sole Global Coordinator and Sole Sponsor, the Joint Bookrunners or the Hong Kong Underwriters and any of their respective directors, officers, employees, partners, agents or advisors or any other parties involved in the Global Offering are liable only for the information and representations contained in the Prospectus and any supplement thereto;

- agree (without prejudice to any other rights which you may have) that once your application has been accepted, you may not rescind it because of an innocent misrepresentation.
- (if the application is made for your own benefit) warrant that this is the only application which will be made for your benefit on a WHITE or YELLOW Application Form or by giving electronic application instructions to HKSCC via CCASS or to the HK eIPO White Form Service Provider via the HK eIPO White Form service (www.hkeipo.hk);
- (if you are an agent for another person) warrant that reasonable enquiries have been made of that other person that this is the only application which will be made for the benefit of that other person on a WHITE or YELLOW Application Form or by giving electronic application instructions to HKSCC via CCASS or to the HK eIPO White Form Service Provider via the HK eIPO White Form service (www.hkeipo.hk) as that other person's agent;
- (if this application is made by an agent on your behalf) warrant that you have validly and irrevocably conferred on the agent all necessary powers of authority to make this application;
- undertake and confirm that, you (if the application is made for your benefit) or the person(s) for whose benefit you have made this application have not applied for or taken up, or indicated an interest in, and will not apply for or take up, or indicate an interest in, and have not received or been placed or allocated (including conditionally or provisionally) any other Shares or have indicated in the Application Form that you will collect the refund cheque(s) in person; and
- agree that your application, any acceptance of it and the resulting contract will be governed by and construed in accordance with the laws of Hong Kong;
- represent, warrant and undertake that you understand that the Hong Kong Offer Shares have not been and will not be registered under the U.S. Securities Act and you and any person for whose account or benefit you are applying for the Hong Kong Offer Shares outside the United States (as defined in Regulation S under the U.S. Securities Act) when completing and submitting this Application Form are/is a person described in paragraph(b)(1) of Rule 902 of Regulation S;
- agree to disclose to the Company, the Selling Shareholders, the Sole Global Coordinator and Sole Sponsor, the Joint Bookrunners, the Underwriters, Hong Kong Share Registrar, receiving banks and/or their respective advisors and agents any personal data and information which they require about you or the person(s) for whose benefit you have made this application;
- agree with the Company and each shareholder of the Company, and the Company agrees with each of its shareholders, to observe and comply with Cayman Companies Law, the Companies Ordinance and the Memorandum and Articles of Association;
- agree with the Company and each shareholder of the Company that the Shares are freely transferable by the holders thereof;
- warrant the truth and accuracy of the information contained in this application;
- undertake and agree to accept the Hong Kong Offer Shares applied for, or any lesser number allocated to you under the application;
- authorize the Company to place the name of HKSCC Nominees on the share register of members of the Company as the holder(s) of any Hong Kong Offer Shares allocated to you, and the Company and/or its agents to send any refund cheque to you or (in case of joint applicants) the first-named applicant in this Application Form by ordinary post at your own risk to the address stated on this Application Form, except that if you have applied for 1,000,000 or more Hong Kong Offer Shares and have indicated in the Application Form that you will collect the refund cheque(s) in person, you may do so in the manner described in the section headed “How to Apply for Hong Kong Offer Shares — Despatch/Collection of Share Certificates & Auto Refund Payment Instructions/Refund Cheques” in the Prospectus or such other mode notified by the Company in the newspapers as the date of despatch/collection of share certificates/e-Auto Refund Payment Instructions/Refund Cheques;
- authorize the Company to enter into a contract on your behalf with each of the Directors and officers of the Company whereby each such Director and officer undertakes to observe and comply with their obligations to shareholders as stipulated in the Articles of Association; and
- understand that these declarations and representations will be relied upon by the Company and the Sole Global Coordinator in deciding whether or not to allocate any Hong Kong Offer Shares in response to this application and you may be prosecuted for making a false declaration.

The Company, the Selling Shareholders, Sole Global Coordinator and Sole Sponsor, the Joint Bookrunners, the Underwriters, any other parties involved in the Global Offering and their respective directors, officers, employees, partners, agents and advisors are entitled to rely on any warranty, representation or declaration made by you in this application. In the event of the application being made by joint applicants, all the warranties, representations, declarations and obligations expressed to be made, given or assumed by or imposed on the joint applicants shall be deemed to have been made, given, assumed by and imposed on the applicants jointly and severally.

G. Power of attorney

If your application is made by a person duly authorized under a valid power of attorney, the Sole Global Coordinator or its agents may accept it at their absolute discretion and subject to any conditions as any of them may think fit, including production of a copy of the power of attorney. The Sole Global Coordinator or its agents have full discretion to reject or accept any application, in full or in part, without assigning any reason.

H. Number of Offer Shares

The Joint Bookrunners (for themselves and on behalf of the Hong Kong Underwriters) with the consent of the Company may reduce the number of Offer Shares below that stated in the Prospectus at any time prior to the morning of the last day for lodging applications under the Hong Kong Public Offer. In such a case, an announcement of the reduction in the number of Offer Shares will be published in the South China Morning Post (in English) and the Hong Kong Economic Times (in Chinese) not later than the morning of the last day for lodging applications under the Hong Kong Public Offer. Such an announcement will also be available at the websites of the Stock Exchange at www.hkexnews.hk and the Company at www.cohk.com.hk and www.cohk.com.hk upon issue of such a notice, the number of Offer Shares will be final and conclusive. Before submitting applications for the Hong Kong Offer Shares, applicants should have regard to the possibility that any announcement reducing the number of Offer Shares may be made under the last day for lodging application under the Hong Kong Public Offer. Such notice will also include confirmation or revisions, as appropriate, of the working capital statement and the Global Offering statistics as currently set out in this prospectus, and any other financial information which may change as a result of such reduction. In the absence of such notice so published, the number of Hong Kong Offer Shares will not be reduced.

Allotment of Hong Kong Offer Shares

Subject to the terms and conditions as set out herein and in the Prospectus, the Hong Kong Offer Shares will not be allotted until after closing of the application lists. The level of applications in the Hong Kong Public Offer, the level of indications of interest in the International Placing and the basis of allocations of the Hong Kong Offer Shares are also expected to be announced on Thursday, 8 December 2011, in both cases in the South China Morning Post (in English) and the Hong Kong Economic Times (in Chinese) and the websites of the Stock Exchange at www.hkexnews.hk and www.cohk.com.hk. Results of allocations under the Hong Kong Public Offer, and the Hong Kong identity card/passport/Hong Kong New Immigrant registration numbers of successful applicants (where appropriate) will be made available through various channels as described in the section headed “How to apply for Hong Kong Offer Shares — Publication of Results” in the Prospectus on Thursday, 8 December 2011.

If your application for Hong Kong Offer Shares is successful (in whole or in part)

If you apply for Hong Kong Offer Shares and your application is wholly or partially successful, your Share certificate(s) will be issued in the name of HKSCC Nominees and deposited into CCASS for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant as instructed by you in your Application Form on Thursday, 8 December 2011, or in the event of a contingency, on any other date as shall be determined by HKSCC or HKSCC Nominees. If you are applying through a designated CCASS Participant (other than a CCASS Investor Participant) for Hong Kong Offer Shares credited to the stock account of your designated CCASS Participant (other than a CCASS Investor Participant), you can check the number of Hong Kong Offer Shares allocated to you with that CCASS Participant. If you are applying as a CCASS Investor Participant, you can also check the number of the Hong Kong Offer Shares allotted to you via the CCASS Phone System and the CCASS Internet System (under the procedures contained in HKSCC's “An Operating Guide for Investor Participants”) in effect from time to time) on Thursday, 8 December 2011. You should check the results of CCASS Investor Participants' applications and the Public Offer published by the Company in the newspapers on Thursday, 8 December 2011 and report any discrepancies to HKSCC before 5:00 p.m. on Thursday, 8 December 2011 or such other date as shall be determined by HKSCC or HKSCC Nominees. Immediately after the credit of the Hong Kong Offer Shares to your stock account HKSCC will also make available to you an activity statement showing the number of Hong Kong Offer Shares credited to your stock account. The Company will not issue temporary documents of title. Share certificates will only become valid certificates of title at 8:00 a.m. on Friday, 9 December 2011, provided that the Hong Kong Public Offer has become unconditional in all respects and the right of termination under the Underwriting Arrangements and described in the section entitled “Underwriting Arrangements and Expenses - Hong Kong Public Offer - Grounds for termination” in the Prospectus has not been exercised. No receipt will be issued for application monies paid. In the event that the Offer Price is less than the price per Hong Kong Offer Shares paid by you, the surplus application money (including the brokerage fee, the SFC transaction levy and the Stock Exchange trading fee (attributable to such surplus)) will be refunded to you without interest.

Circumstances in which you will not be allotted Hong Kong Offer Shares

You may not be allotted Hong Kong Offer Shares for any of the following reasons:

- If your application is revoked:**
 - By completing and submitting this Application Form you agree that your application cannot be revoked on or before Thursday, 29 December 2011 (the date of the collateral agreement with the Company, and will become binding when you lodge your Application Form. This collateral contract will be in consideration of the Company agreeing that it will not offer any Hong Kong Offer Shares to any person on or before Thursday, 29 December 2011 except by means of one of the procedures referred to in the Prospectus.
 - Your application may only be revoked on or before Thursday, 29 December 2011, if a person responsible for the Prospectus under section 40 of the Companies Ordinance (as applied by section 342E of the Companies Ordinance) gives a public notice under that section which excludes or limits the responsibility of that person for the Prospectus.
 - If your application has been accepted, it cannot be revoked. For this purpose, acceptance of applications which are not rejected will be constituted by notification in the press of the results of allocation, and where such basis of allocation is subject to certain conditions or provides for allocation by ballot, such acceptance will be subject to the satisfaction of such conditions or results of the ballot respectively.
- Full discretion of the Sole Global Coordinator or its agents or nominees to reject or accept:**
 - The Sole Global Coordinator or its agents or nominees have full discretion to reject or accept any application, or to accept only part of any application. No reasons have to be given for any rejection or acceptance.
- If the allotment of Hong Kong Offer Shares is void:**
 - The allotment of Hong Kong Offer Shares will be void if the Listing Committee of the Stock Exchange does not grant permission to list the Shares either:
 - within three weeks from the closing of the application lists; or
 - within a longer period of up to six weeks if the Listing Committee of the Stock Exchange notifies the Company of that longer period within three weeks of the closing date of the application lists.

Use this form if you want the allotted Hong Kong Offer Shares to be issued in the name of HKSCC Nominees Limited (“HKSCC Nominees”) and deposited directly into the Central Clearing and Settlement System (“CCASS”) for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant.

4. You will not receive any allotment if:
- you make multiple applications or you are suspected to have made multiple applications;
 - you or the person whose benefits you apply for have taken up or indicated an interest or applied for or received or have been or will be placed or allocated (including conditionally and/or provisionally) International Offer Shares;
 - your payment is not made correctly or you pay by cheque or banker's cashier order and the cheque or banker's cashier order is dishonoured upon its first presentation;
 - your Application Form is not completed in accordance with the instructions as stated in the Application Form;
 - you apply for more than 34,578,000 Hong Kong Offer Shares (being 50% of the Hong Kong Offer Shares initially available for subscription under the Hong Kong Public Offer);
 - the Company and the Joint Underwriters believe that by accepting your application would violate the applicable securities or other laws, rules or regulations of the jurisdiction in which your application is completed or your address of record is located;
 - the Underwriting Agreements do not become unconditional;
 - the Hong Kong Underwriting Agreement and/or the International Purchase Agreement are/is terminated in accordance with their respective terms; or
 - the application for Shares is not in one of the numbers set out in the table in this Application Form.

Refund of application monies

If you do not receive any Hong Kong Offer Shares for any of, but not limited to, the above reasons, the Company will refund your application monies, including brokerage fee of 1%, SFC transaction levy of 0.003% and Stock Exchange trading fee of 0.005%. No interest will be paid thereon. If your application is accepted only in part, the Company will refund to you the appropriate portion of your application monies (including the related brokerage fee of 1%, SFC transaction levy of 0.003% and Stock Exchange trading fee of 0.005%) without interest. All such interest accrued on such monies prior to the date of refund will be retained for the Company's benefit. Refund of your application monies (if any) will be made on Thursday, 8 December 2011 in accordance with the various arrangements as described in the Prospectus. Refund cheques will be crossed "Account Payee Only" made out to you, or if you are joint applicants, to the first-named applicant. Part of your Hong Kong identity card number or passport number, or if you are joint applicants, part of the Hong Kong identity card number or passport number of the first-named applicant, provided by you may be printed on your refund cheque, if any. Such data would also be transferred to a third party for refund purposes. Your banker may require verification of your Hong Kong identity card number or passport number before encashment of your refund cheque. Inaccurate completion of your Hong Kong identity card number or passport number may lead to delay in encashment of or may invalidate your refund cheque. It is intended that special efforts will be made to avoid any delay in the date of dispatch of share certificate(s)/e-Auto Refund payment instruction(s)/refund cheque(s). If you are an individual who opts for personal collection, you must not authorize any other person to make collection on your behalf. If you are a corporate applicant which opts for personal collection, your authorized representative must attend bearing a letter of authorization from your corporation stamped with your corporation's chop. Both individuals and authorized representatives of corporate applicants must produce, at the time of collection, evidence of identity acceptable to Tricor Investor Services Limited. If you do not collect your refund cheques personally within the time specified for their collection, they will be sent to the address as specified in your Application Form promptly thereafter by ordinary post and at your own risk. If you apply for less than 1,000,000 Hong Kong Offer Shares or if you apply for 1,000,000 Hong Kong Offer Shares or more but have not indicated in your Application Form that you wish to collect your refund cheque(s) in person, your refund cheque(s) will be sent to the address as specified in your Application Form on Thursday, 8 December 2011 by ordinary post and at your own risk.

**Personal data
Personal Information Collection Statement**

The main provisions of the Personal Data (Privacy) Ordinance (the "Ordinance") came into effect in Hong Kong on 20 December 1996. This Personal Information Collection Statement informs the applicant for and holder of Hong Kong Offer Shares of the policies and practices of the Company and the Hong Kong Share Registrar in relation to personal data and the Ordinance.

1. Reasons for the collection of your personal data
- From time to time it is necessary for applicants for securities or registered holders of securities to supply their latest correct personal data to the Company and its Hong Kong Share Registrar when applying for securities or transferring securities into or out of their names or in procuring the services of the Hong Kong Share Registrar.
- Failure to supply the requested data may result in your application for securities being rejected, delay or the inability of the Company and the Hong Kong Share Registrar to effect transfers or otherwise render their services. It may also prevent or delay registration or transfer of the Hong Kong Offer Shares which you have successfully applied for and/or the dispatch of share certificate(s)/e-Auto Refund payment instruction(s)/refund cheque(s) to which you are entitled.
- It is important that holders of securities inform the Company and its Hong Kong Share Registrar immediately of any inaccuracies in the personal data supplied.

2. Purpose
- The personal data of the holders of securities may be used, held and/or stored (by whatever means) for the following purposes:
- processing of your application and refund cheque, where applicable, and verifications of compliance with the terms and application procedures set out in this Application Form and the Prospectus and announcing results of allocations of Hong Kong Offer Shares;
 - enabling compliance with all applicable laws and regulations in Hong Kong and elsewhere;
 - registering new issues or transfers into or out of the name of holders of securities including, where applicable, in the name of HKSCC Nominees;
 - maintaining or updating the registers of holders of securities of the Company;
 - conducting or assisting the conduct of signature verifications, any other verification or exchange of information;
 - establishing benefit entitlements of holders of securities of the Company, such as dividends, rights issues and bonus issues, etc.;
 - distributing communications from the Company and its subsidiaries;
 - compiling statistical information and shareholder profiles;
 - making disclosures as required by laws, rules or regulations;
 - discussing identities of successful applicants by way of announcement or otherwise;
 - disclosing relevant information to facilitate claims on entitlements; and
 - any other incidental or associated purposes relating to the above and/or to enable the Company and the Hong Kong Share Registrar to discharge their obligations to holders of securities and/or regulators and/or any other purpose to which the holders of securities may from time to time agree.

3. Transfer of personal data
- Personal data (including Hong Kong identity card details) held by the Company and its Hong Kong Share Registrar relating to the applicants and the holders of securities will be kept confidential but the Company and its Hong Kong Share Registrar may, to the extent necessary for achieving the above purposes or any of them, make such enquiries as they consider necessary to confirm the accuracy of the personal data and in particular, they may disclose, obtain, transfer (whether within or outside Hong Kong) the personal data of the applicants and the holders of securities, to, from or with any and all of the following persons and entities:
- the Company or its appointed agents such as financial advisors and receiving bankers;
 - where applicants for securities request deposit into CCASS, to HKSCC and HKSCC Nominees who will use the personal data for the purposes of operating the CCASS;
 - any agents, contractors or third-party service providers who offer administrative, telecommunications, computer, payment or other services to the Company or the Hong Kong Share Registrar in connection with the operation of their respective businesses;
 - any regulatory or governmental bodies (including the Stock Exchange and the SFC); and
 - any other persons or institutions with which the holders of securities have or propose to have dealings, such as their bankers, solicitors, accountants or stockbrokers, etc.

4. Access and correction of personal data
- The Ordinance provides the holders of securities with rights to ascertain whether the Company or its Hong Kong Share Registrar hold their personal data, to obtain a copy of that data, and to correct any data that is inaccurate. In accordance with the Ordinance, the Company and the Hong Kong Share Registrar have the right to charge a reasonable fee for the processing of any data access request. All requests for access to, or correction of data or for information regarding policies and practices and the kinds of data held should be addressed to the Company, at its registered address disclosed in the "Corporate Information" section in the Prospectus or as notified from time to time in accordance with applicable law, for the attention of the company secretary or (as the case may be) its Hong Kong Share Registrar for the attention of the Privacy Compliance Officer.

By signing this Application Form or by giving electronic application instructions to HKSCC, you agree to all of the above.

How to make your application

1. Use the table set out below to calculate how much you must pay for the number of Hong Kong Offer Shares you want to subscribe for. Your application must be for a minimum of 2,000 Hong Kong Offer Shares. Applications must be in one of the numbers set out in the table below. No application for any other number of Hong Kong Offer Shares will be considered and any such application (if applicable) must produce, at the time of collection, evidence of identity acceptable to Tricor Investor Services Limited. On application, you must pay the offer price of HK\$1.64 per Share, plus brokerage of 1%, SFC transaction levy of 0.003% and the Stock Exchange trading fee of 0.005%.
2. Complete this Application Form and sign on the first page of this Application Form. Only written signatures will be accepted.
- If you are applying through a designated CCASS Participant (other than a CCASS Investor Participant):
- the designated CCASS Participant must endorse the Application Form with its company chop (bearing its company name) and insert its participant I.D. in the appropriate box of the Application Form.
- If you are applying as an individual CCASS Investor Participant:
- the Application Form must contain your name and Hong Kong identity card number; and
 - your participant I.D. must be inserted in the appropriate box.
- If you are applying as a joint individual CCASS Investor Participant:
- the Application Form must contain all joint CCASS Investor Participants' names and the Hong Kong identity card numbers of all of the joint CCASS Investor Participants; and
 - your participant I.D. must be inserted in the appropriate box.
- If you are applying as a corporate CCASS Investor Participant:
- the Application Form must contain CCASS Investor Participant's Company name and Hong Kong business registration number; and
 - your participant I.D. and your company chop (bearing your company name) must be inserted in the appropriate box in the Application Form.
- Incorrect or omission details of the CCASS Participant (including participant I.D. and/or company chop bearing its company name) or other similar matters may render your application invalid.
3. Each application must be accompanied by either one cheque or one banker's cashier order.
4. Staple your cheque or banker's cashier order to the form. You must pay for the Hong Kong Offer Shares applied for by one cheque or by one banker's cashier order.
- If you pay by cheque, the cheque must:
- be in Hong Kong dollars;
 - be drawn on your Hong Kong dollar bank account with a licensed bank in Hong Kong;
 - the cheque must bear an account name (or, in the case of joint applicants, the name of the first-named applicant) (either preprinted on the cheque or endorsed on the reverse of the cheque by any authorized signatory of the bank on which it is drawn), which must be the same as the name on your Application Form (or, in the case of joint applicants, the name of the first-named applicant); the cheque is drawn on a joint account, one of the joint account names must be the same as the name of the first-named applicant;
 - be made payable to "HSBC Nominees (Hong Kong) Limited – China Outfitters Public Offer";
 - be crossed "Account Payee Only"; and
 - not be post-dated.
- Your application will be rejected if your cheque:
- does not meet all these requirements; or
 - is dishonoured on its first presentation.
- If you pay by banker's cashier order, the banker's cashier order must:
- be in Hong Kong dollars;
 - be issued by licensed banks in Hong Kong, and have your name certified on the back by a person authorized by the bank. The name on the back of the banker's cashier order and the name on the Application Form must be the same. If it is a joint application, the name on the back of the banker's cashier order must be the same as the name of the first-named applicant;
 - be made payable to "HSBC Nominees (Hong Kong) Limited – China Outfitters Public Offer";
 - be crossed "Account Payee Only"; and
 - not be post-dated.
- Your application will be rejected if your banker's cashier order does not meet all these requirements.

5. Tear off the Application Form, fold the form once and lodge it in one of the special collection boxes at any one of the following branches of The Hongkong and Shanghai Banking Corporation Limited:

Branch Name	Address
Hong Kong Island	Level 3, 1 Queen's Road Central, Hong Kong
Hong Kong Office	G/F, Winner House, 306-316 King's Road, North Point, Hong Kong
North Point Branch	China Insurance Group Building, 141 Des Voeux Road Central, Hong Kong
Des Voeux Road Branch	G/F, Hay Wah Building, 71-85 Nathan Road, Wan Chai, Hong Kong
Hay Wah Building Branch	Shop 218, 2/F, Pioneer Centre, 750 Nathan Road, Kowloon
Kowloon	Shop No. 1, 1/F, 238 Nathan Road, Kowloon
Pioneer Centre Branch	Shop No. C6 & 6A, G/F, Site 4, Whampoa Garden, Kowloon
238 Nathan Road Branch	Shops G21-22, Citywalk, 1 Yeung Uk Road, Tsuen Wan, New Territories
Whampoa Garden Branch	Shop 49, Level 1, Shatin Plaza, 21-27 Sha Tin Centre Street, Sha Tin, New Territories
New Territories	Shop No. 198, East Point City, 8 Chung Wa Road, Tsung Kwan O, New Territories
Citywalk Branch	
Shatin Plaza Branch	
East Point City Branch	

6. Your application form can be lodged at these times:
- | | |
|-----------------------------|-------------------------|
| Tuesday, 29 November 2011 | 9:00 a.m. to 4:30 p.m. |
| Wednesday, 30 November 2011 | 9:00 a.m. to 4:30 p.m. |
| Thursday, 1 December 2011 | 9:00 a.m. to 4:30 p.m. |
| Friday, 2 December 2011 | 9:00 a.m. to 12:00 noon |
7. The latest time for lodging your application is 12:00 noon on Friday, 2 December 2011. The application lists will be open between 11:45 a.m. and 12:00 noon on Friday, 2 December 2011. If the application lists are not open on that day then by 12:00 noon on the next day the lists are open. The application lists will not open if there is:
- a tropical cyclone warning signal number 8 or above, or
 - a "black" rainstorm warning signal
- in force in Hong Kong at any time between 9:00 a.m. and 12:00 noon on Friday, 2 December 2011. Instead they will be open between 11:45 a.m. and 12:00 noon on the next business day which does not have either of those warnings in force in Hong Kong at any time between 9:00 a.m. and 12:00 noon.
- Business day means a day that is not a Saturday, Sunday or public holiday in Hong Kong.
8. The right is reserved to present all or any remittances for payment. However, your cheque or banker's cashier order will not be presented for payment before 12:00 noon on Friday, 2 December 2011. The Company will not give you a receipt for your payment. The Company shall keep all interest accrued on your application monies (up until, in the case of monies to be refunded, the date of dispatch of e-Auto Refund payment instructions/refund cheques and/or share certificates). The right is also reserved to retain any share certificates and/or any surplus application monies or refunds pending clearance of your cheque or banker's cashier order.

NUMBER OF SHARES THAT MAY BE APPLIED FOR AND PAYMENTS

No. of Hong Kong Offer Shares applied for	Amount payable on application HK\$	No. of Hong Kong Offer Shares applied for	Amount payable on application HK\$	No. of Hong Kong Offer Shares applied for	Amount payable on application HK\$
2,000	3,313.06	90,000	149,087.81	3,000,000	4,969,593.60
4,000	6,626.13	100,000	165,653.12	4,000,000	6,626,124.80
6,000	9,939.19	150,000	248,479.68	5,000,000	8,282,656.00
8,000	13,252.25	200,000	331,306.24	10,000,000	16,565,312.00
10,000	16,565.31	250,000	414,132.80	15,000,000	24,847,968.00
12,000	19,878.37	300,000	496,959.36	20,000,000	33,130,624.00
14,000	23,191.44	350,000	579,785.92	25,000,000	41,413,280.00
16,000	26,504.50	400,000	662,612.48	30,000,000	49,695,936.00
18,000	29,817.57	450,000	745,439.04	34,578,000 ⁽¹⁾	57,279,535.84
20,000	33,130.62	500,000	828,265.60		
30,000	49,695.94	600,000	993,918.72		
40,000	66,261.25	700,000	1,159,571.84		
50,000	82,826.56	800,000	1,325,224.96		
60,000	99,391.87	900,000	1,490,878.08		
70,000	115,957.18	1,000,000	1,656,531.20		
80,000	132,522.50	2,000,000	3,313,062.40		

(1) Maximum number of Hong Kong Offer Shares you may apply for.

如欲以香港中央結算(代理人)有限公司(「香港結算代理人」)的名義登記獲配發的香港發售股份,並直接存入中央結算及交收系統(「中央結算系統」),以記存於閣下的中央結算系統投資者戶口持有人股份戶口或閣下指定的中央結算系統參與者的股份戶口內,請使用本表格。

4. 倘發生以下情況,閣下將不會獲配發任何股份:
- 閣下作出重複申請或疑屬重複申請;
 - 閣下或閣下之利益提出申請的人士已認購或表示有意認購,或已申請,或已取得或已獲配發或分配,或將獲配發或分配(包括有條件及/或暫定)國際發售股份;
 - 閣下並未以正確方式付款或閣下使用支票或銀行本票付款,而該支票或銀行本票在首次過戶時未能兌現;
 - 閣下的申請表格並未根據申請表格所載指示填寫;
 - 閣下申請超過34,578,000股香港發售股份(即香港公開發售初步呈呈可供認購的香港發售股份的50%);
 - 本公司及聯席賬簿管理人相信,接納閣下的申請將觸犯閣下填寫申請或閣下背頁所示地址所處的法規區的適用證券法律、規則或規例,或其他法律、規則或規例;
 - 包銷協議並無成為無條件;
 - 香港包銷協議及/或國際購買協議已根據其各自條款予以終止;或
 - 閣下的股份申請並非本申請表格的表內所列的數目之一。

退還申請款項

如閣下因任何(包括但不限於)上述理由而未能獲得任何香港發售股份,本公司將不計利息退還閣下的申請款項(包括1%經紀佣金、0.003%證監會交易徵費及0.005%聯交所交易費)。如申請獲部分接納,本公司將不計利息退還閣下申請款項的適當部分(包括相關的1%經紀佣金、0.003%證監會交易徵費及0.005%聯交所交易費)。所有於退還日期前就該等款項應計的利息,將撥歸本公司所有。退還申請款項(如有)將於二零一一年十二月八日(星期四)按招股章程所述各項安排進行。退還支票將會以劃線註明「只准入抬頭人賬戶」退還閣下或(如屬聯名申請人)排名首位的申請人。閣下提供的部分香港身份證號碼或護照號碼,或(倘閣下為聯名申請人)閣下提供的排名首位申請人的部分香港身份證號碼或護照號碼,可能會列印在退還支票(如有)上。上述資料亦會轉交予第三方以安排退還。在兌現閣下的退還支票前,閣下的銀行可能會要求核實閣下的香港身份證號碼或護照號碼。閣下的香港身份證號碼或護照號碼填寫有誤,或會造成閣下的退還支票延遲或無法兌現。本公司將盡力避免在須退還申請款項(如適用)時出現任何不當的延誤。如果閣下申請1,000,000股或以上香港發售股份,並在申請表格中註明欲親自前往香港證券登記有限公司領取退還支票(如適用),則可於二零一一年十二月八日(星期四)或本公司在報章上公佈發送股票/電子自動退款指示/退還支票的任何其他日期上午九時正至下午一時正,親臨香港證券登記有限公司(地址為香港灣仔皇后大道東28號金鐘匯中心26樓)領取。如果閣下是個別人士且選擇親自領取,則閣下不得授權任何其他人士代為領取。倘閣下屬公司申請人並選擇派人領取,則必須委派持有加蓋貴公司印信的授權書的授權代表前來領取。倘閣下在指定領取時間內親自領取退還支票,則閣下退還支票將其後盡以普通郵遞方式寄往申請表格所示地址,郵遞風險概由閣下自行承擔。如果閣下申請1,000,000股以下香港發售股份,或倘閣下申請1,000,000股或以上香港發售股份而未在申請表格中註明欲親自領取退還支票,則閣下的退還支票將於二零一一年十二月八日(星期四)以普通郵遞方式寄往申請表格所示地址,郵遞風險概由閣下自行承擔。

個人資料

個人資料收集聲明

個人資料(私隱)條例(「條例」)中的主要條文於一九九六年十二月二十日在香港生效,此個人資料收集聲明是向香港發售股份申請人及持有人說明本公司及其香港證券登記處就個人資料及條而編訂的政策及措施。

1. 收集閣下個人資料的原因
- 證券申請人申請認購證券時或證券的登記持有人將證券轉往其名下,或將證券轉讓予他人,或要求香港證券登記處提供服務時,須不時向本公司及其香港證券登記處提供其最新的準確個人資料。若未能提供所需資料,可能會導致閣下證券的認購申請遭拒絕或延誤或本公司及香港證券登記處無法進行過戶及提供服務,亦可能妨礙或延誤閣下成功申請認購的香港發售股份的登記或過戶及/或發送閣下應獲收取的股票/電子自動退款指示/退還支票。
- 證券持有人所提供的個人資料如有任何不確,必須即時知會本公司及其香港證券登記處。

申請手續

1. 請按照下表計算閣下擬申請認購的香港發售股份數目所應繳的認購申請款項。申請股數最少須為2,000股香港發售股份,並須按照下表載列的數目作出申請。申請任何其他數目的香港發售股份將不予考慮,而任何有關申請將概不受理。下表亦列出按上述數目申請認購不多於34,578,000股香港發售股份的應付款項總額。閣下須於申請時繳付每股股份的發售價1.64港元,另加1%經紀佣金、0.003%證監會交易徵費及0.005%聯交所交易費。
2. 閣下身為申請人必須按下列指示填寫本申請表格,並於本申請表格之首頁簽署,只填填單筆簽名。
- 如閣下透過指定的中央結算系統參與者(中央結算系統投資者戶口持有人除外)提出申請:
- 該指定的中央結算系統參與者必須在本申請表格上加蓋其公司印章(印章須有公司名稱),並在申請表格適當空格內填上其參與者編號。
- 如閣下以個人中央結算系統投資者戶口持有人名義提出申請:
- 申請表格必須填上閣下的姓名及香港身份證號碼;及
 - 必須在適當空格內填上閣下的參與者編號。
- 如閣下以聯名中央結算系統投資者戶口持有人名義提出申請:
- 申請表格必須填上所有聯名中央結算系統投資者戶口持有人的姓名及所有聯名中央結算系統投資者戶口持有人的香港身份證號碼;及
 - 必須在適當空格內填上閣下的參與者編號。
- 如閣下以中央結算系統公司投資者戶口持有人名義提出申請:
- 申請表格必須填上中央結算系統投資者戶口持有人的公司名稱及香港商業登記號碼;及
 - 必須在申請表格的適當空格內填上閣下的參與者編號及加蓋公司印章(印章須有公司名稱)。
- 中央結算系統參與者資料不正確或遺漏(包括參與者編號及/或附有公司名稱的公司印鑑)或其他類似事宜均可令閣下的申請無效。
3. 每份申請必須附有一張支票或一張銀行本票。
4. 付款支票或銀行本票須緊釘於表格上。閣下必須以一張支票或一張銀行本票支付香港發售股份的認購申請款項。
- 如以支票付款,該支票必須:
- 為港元支票;
 - 從閣下在香港持牌銀行的港元銀行賬戶存款;
 - 支票必須附有賬戶名稱(如屬聯名申請人,則為名列首位之申請人名稱),名稱須預先列印在支票上或由付款銀行的任何授權簽署人在支票背書,而且該名稱必須與申請表格上的名稱相同(如屬聯名申請人,則為名列首位之申請人名稱)。如果支票由聯名戶口開出,則聯名戶口的其中一個名稱,必須與名列首位之申請人名稱相同;
 - 註明收款人為「滙豐代理人(香港)有限公司-中國服務公開發售」;
 - 劃線註明「只准入抬頭人賬戶」;及
 - 不得為期票。
- 下列情況將導致閣下的申請不獲接納:
- 支票未能符合所有上述規定;或
 - 支票於首次過戶時無法兌現。
- 如以銀行本票付款,該銀行本票必須:
- 為港元本票;
 - 由本港持牌銀行發出,並由出票銀行授權的人士在銀行本票背面簽署核對閣下的姓名。銀行本票背面所示的姓名必須與申請表格上的申請人的姓名相同。如屬聯名申請,則在銀行本票背面的姓名必須與名列首位申請人的姓名相同;
 - 註明銀行本票收款人為「滙豐代理人(香港)有限公司-中國服務公開發售」;
 - 在銀行本票上劃線註明「只准入抬頭人賬戶」;及
 - 不得為期票。
- 如閣下的銀行本票不符合所有上述要求,閣下的申請將概不獲受理。

2. 資料用途
- 證券持有人的個人資料可以任何方式採用、持有及/或保存,以作下列用途:
- 處理閣下的認購申請及退還支票(如適用)及核實是否遵守本申請表格及招股章程所載條款及申請手續,以及公佈香港發售股份的分配結果;
 - 使香港及其他地區的所有適用法律及法規得到遵守;
 - 登記新發行的股份或為證券持有人登記轉往其名下或由其名下轉讓予他人的證券,包括(如適用)以香港結算代理人的名義登記;
 - 保存或更新本公司證券持有人名冊;
 - 核對或協助核對簽名或任何其他核對或交換任何其他資料;
 - 確定本公司證券持有人可獲取的利益,例如股息、供股及紅股等資格;
 - 商發統計資料及股東資料;
 - 編製統計資料,規則或規例的規定作出披露;
 - 遵照法律,規則或規例的規定作出披露;
 - 公佈或以其他方式披露獲接納申請人的身份;
 - 披露有關資料以作出權利索償;及
 - 與上述有關的任何其他附帶或相關用途及/或以使本公司及香港證券登記處能夠履行其對證券持有人及/或監管機構的責任及/或證券持有人不時同意的任何其他用途。

3. 提供個人資料
- 本公司及其香港證券登記處會把證券申請人及持有人的個人資料(包括香港身份證的資料)保密,但本公司及其香港證券登記處可能會作出必要的查詢以確定個人資料的準確性,以便資料可用作上述任何用途,尤其可能會向下列任何或所有人士及機構披露,獲取或提供證券申請人及持有人的個人資料(不論在香港或外地):
- 本公司或其委任的代理人,例如財務顧問及收款銀行;
 - 當證券申請人要求將證券存入中央結算系統時,香港結算及香港結算代理人(其須為中央結算系統的運作而使用個人資料);
 - 任何向本公司或香港證券登記處提供與其各自業務運作有關的行政、通訊、電腦、付款或其他服務的代理人、承辦商或第三方服務供應商;
 - 任何監管或政府機關(包括聯交所及證監會);及
 - 與證券持有人有業務往來或擬有業務往來的任何其他人士或機構,例如銀行、律師、會計師或股票經紀等。

4. 查閱及更正個人資料
- 條例賦予證券持有人查閱本公司或其香港證券登記處是否有其個人資料,並索取該資料副本及更正任何不確資料的權利。依此條例,本公司及香港證券登記處有權處理任何查閱資料的要求收取合理費用,所有關於查閱資料或更正資料或查詢資料或採取措施及提供資料類別的要求,應按照招股章程「公司資料」一節中披露的註冊地址或根據適用法律不時通知的地址向本公司的公司秘書或其香港證券登記處書下的授權權檢例事務主任(視情況而定)提出。
- 簽署本申請表格或向香港結算發出電子認購指示後,即表示閣下同意上述各項。

5. 撕下申請表格,對摺一次,然後投入香港上海滙豐銀行有限公司下列任何一間銀行分行的特設收集箱內:

分行名稱	地址
港島	香港總行 香港皇后大道中1號3樓
	北角分行 香港北角英皇道306-316號雲華大廈地下
	德輔道中分行 香港德輔道中141號中保集團大廈
	無華大廈分行 香港灣仔軒尼詩道71-85無華大廈地下
九龍	始創中心分行 九龍彌敦道750號始創中心2樓218室
	彌敦道238號分行 九龍彌敦道238號1樓1號舖
	黃埔花園分行 九龍黃埔花園第4期商場地下G6及6A號舖
新界	荃新天地分行 新界荃灣楊屋道1號荃新天地地下21-22號舖
	沙田廣場分行 新界沙田正街21-27號沙田廣場L1樓49號舖
	東城城分行 新界將軍澳重華路8號東城港198號舖

6. 閣下可於下列時間內遞交申請表格:
- | | |
|-------------------|---------------|
| 二零一一年十一月二十九日(星期二) | 上午九時正至下午四時三十分 |
| 二零一一年十一月三十日(星期三) | 上午九時正至下午四時三十分 |
| 二零一一年十二月一日(星期四) | 上午九時正至下午四時三十分 |
| 二零一一年十二月二日(星期五) | 上午九時正至中午十二時正 |
7. 遞交申請的截止時間為二零一一年十二月二日(星期五)中午十二時正。登記申請將於二零一一年十二月二日(星期五)上午十一時四十五分至中午十二時正開始。如該日並無開始辦理申請登記,則下一個開始辦理登記的日期中午十二時正前遞交。如下列警告信號在二零一一年十二月二日(星期五)上午九時正至中午十二時正期間內任何時間在香港懸掛,將不會登記申請:
- 八號或以上熱帶氣旋警告信號;或
 - 「黑色」暴雨警告信號
- 取而代之以,將改為在下一個上午九時正至中午十二時正內任何時間在香港並無上述任何一項警告信號懸掛的營業日上午十一時四十五分至中午十二時正期間進行認購申請登記。
- 營業日指星期六、星期日或香港公眾假期以外的日子。
8. 本公司保留將所有或任何認購申請款項過戶的權利,惟閣下的付款支票或銀行本票將不會於二零一一年十二月二日(星期五)中午十二時正前過戶。本公司不會向閣下發出付款收據。本公司將保留閣下的申請認購款項(如屬退款,則計至發送電子自動退款指示/寄發退還支票及/或股票日期止)的所有利息。本公司亦有權在閣下的支票或銀行本票過戶之前保留任何股票及/或任何多繳的申請認購款項或退款。

可申請認購的股份數目及應繳款項

申請認購的香港發售股份數目	申請時應繳款項 港元	申請認購的香港發售股份數目	申請時應繳款項 港元	申請認購的香港發售股份數目	申請時應繳款項 港元
2,000	3,313.06	90,000	149,087.81	3,000,000	4,969,593.60
4,000	6,626.13	100,000	165,653.12	4,000,000	6,626,124.80
6,000	9,939.19	150,000	248,479.68	5,000,000	8,282,656.00
8,000	13,252.25	200,000	331,306.24	10,000,000	16,565,312.00
10,000	16,565.31	250,000	414,132.80	15,000,000	24,847,968.00
12,000	19,878.37	300,000	496,959.36	20,000,000	33,130,624.00
14,000	23,191.44	350,000	579,785.92	25,000,000	41,413,280.00
16,000	26,504.50	400,000	662,612.48	30,000,000	49,695,936.00
18,000	29,817.57	450,000	745,439.04	34,578,000 ⁽¹⁾	57,279,535.84
20,000	33,130.62	500,000	828,265.60		
30,000	49,695.94	600,000	993,918.72		
40,000	66,261.25	700,000	1,159,571.84		
50,000	82,826.56	800,000	1,325,224.96		
60,000	99,391.87	900,000	1,490,878.08		
70,000	115,957.18	1,000,000	1,656,531.20		
80,000	132,522.50	2,000,000	3,313,062.40		

(1) 閣下可申請認購的香港發售股份數目上限。