

Hong Kong Public Offering — YELLOW Form 香港公開發售 — 黃色表格

Use this form if you want the allotted Hong Kong Offer Shares to be issued in the name of HKSCC Nominees Limited ("Nominees") and deposited directly into the Central Clearing and Settlement System ("CCASS") for credit to your CCASS Investor Participant stock account or your designated CCASS Participant's stock account maintained in CCASS.
如欲以香港中央結算(代理人)有限公司(「香港結算代理人」)的名義登記獲配發的香港發售股份，並直接存入中央結算及交收系統(「中央結算系統」)，以寄存於閣下的中央結算系統投資者戶口持有人股份賬戶或閣下指定的中央結算系統參與者於中央結算系統設立的股份賬戶內，請使用本表格。

Note: Unless defined herein, terms in this Application Form shall have the same meanings as those defined in the prospectus issued by Baoxin Auto Group Limited dated Friday, December 2, 2011 (the "Prospectus").
附註：除非本申請表格所界定者外，本申請表格所用詞彙與寶信汽車集團有限公司所刊發日期為二零一一年十二月二日星期二的招股章程(「招股章程」)所界定者具有相同涵義。
Hong Kong Exchanges and Clearing Limited, The Stock Exchange of Hong Kong Limited ("Hong Kong Stock Exchange") and Hong Kong Securities Clearing Company Limited ("HKSCC") take no responsibility for the contents of this Application Form.
香港交易及結算所有限公司、香港聯合交易所有限公司(「香港聯交所」)及香港中央結算有限公司(「香港結算」)對本申請表格的內容概不負責，對其準確性或完整性亦不發表任何聲明，並明確表示概不就本申請表格全部或任何部分內容而產生或因依賴該等內容而引致的任何損失承擔任何責任。
A copy of this Application Form, together with a copy of the WHITE and GREEN Application Form, the Prospectus and the other documents specified under "Documents Delivered to the Registrar of Companies and Available for Inspection" in Appendix VII to the Prospectus, have been registered by the Registrar of Companies in Hong Kong as required by section 342C of the Companies Ordinance. The Securities and Futures Commission in Hong Kong and the Registrar of Companies in Hong Kong take no responsibility for the contents of any of these documents.
本申請表格連同白色及綠色申請表格、招股書及招股書附錄七(送呈公司註冊處處長及備查文件)一節所述的其他文件，已遵照公司條例第342C條的規定，送交香港公司註冊處處長登記。香港證券及期貨事務監察委員會及香港公司註冊處處長對任何此等文件的內容概不負責。
This Application Form and the Prospectus may not be forwarded, distributed or reproduced (in whole or in part) in any manner whatsoever in any jurisdiction where such forwarding, distribution or reproduction is not permitted under the law of that jurisdiction. This Application Form is not for publication, distribution or release, directly or indirectly, in or into the United States (including its territories and possessions, any state of the United States and the District of Columbia).
在根據有關司法權區法律不得發售、派發或複製本申請表格及招股書之任何司法權區內，本申請表格及招股書全部或任何部分內容不得以任何方式送交或派發或複製。本申請表格不會發售或派發(包括其領土及屬地、美國任何州份及哥倫比亞特區)境內直接或間接刊發、派發或發售。
The information contained in this Application Form does not constitute an offer of securities for sale in the United States. Securities may not be offered or sold in the United States unless they are registered under applicable law or are exempt from registration under the U.S. Securities Act. No public offer of securities will be made in the United States.
本申請表格所載資料並不構成在美國提呈發售證券的要約。除非證券已根據適用法律登記或根據美國證券法已獲豁免登記，否則不得在美國發售或出售。本公司將不會在美國公開發售任何證券。

Staple your
payment here
請將股款
緊釘在此



BAOXIN AUTO GROUP LIMITED

寶信汽車集團有限公司*

(Incorporated in the Cayman Islands with limited liability)
(於開曼群島註冊成立的有限公司)

GLOBAL OFFERING

Number of Offer Shares under the Global Offering	:	379,320,000 Shares (comprising 328,740,000 new Shares and 50,580,000 Sale Shares, subject to the Over-allotment Option)
Number of Hong Kong Offer Shares	:	37,932,000 Shares (subject to adjustment)
Number of International Offer Shares	:	341,388,000 Shares (comprising 290,808,000 new Shares and 50,580,000 Sale Shares, subject to adjustment and the Over-allotment Option)
Maximum Offer Price	:	HK\$10.80 per Offer Share plus brokerage of 1.0%, SFC transaction levy of 0.003% and Hong Kong Stock Exchange trading fee of 0.005% (payable in full on application in Hong Kong dollars and subject to refund)
Nominal value	:	HK\$0.01 per Share
Stock code	:	1293

全球發售

全球發售項下發售股份數目	:	379,320,000 股股份(包括328,740,000股新股份及50,580,000股銷售股份，視乎超額配股權而定)
香港發售股份數目	:	37,932,000 股股份(可予調整)
國際發售股份數目	:	341,388,000 股股份(包括290,808,000股新股份及50,580,000股銷售股份，可予調整及視乎超額配股權而定)
最高發售價	:	每股發售股份10.80港元，另加1.0%經紀佣金、0.003%證監會交易徵費及0.005%香港聯交所交易費(須於申請時以港元繳足，可予退還)
面值	:	每股0.01港元
股份代號	:	1293

Application Form 申請表格

Applications will be accepted until Wednesday, December 7, 2011.
You must read the conditions and instructions attached to this Application Form. To be valid, you must complete all parts of this Application Form.
Please write clearly in ink.

截止接受認購申請的時間將為二零一一年十二月七日星期三
閣下務請細閱本申請表格所附載的條件及指示。
閣下務須填妥本申請表格各部分，方為有效。
請以墨水筆或原子筆清楚填寫。

To: Baoxin Auto Group Limited (the "Company")
Morgan Stanley Asia Limited
J.P. Morgan Securities (Asia Pacific) Limited
CMB International Securities Limited
The Hong Kong Underwriters

致：寶信汽車集團有限公司(「貴公司」)
摩士丹利亞洲有限公司
摩根大通證券(亞太)有限公司
招銀國際證券有限公司
香港包銷商

I/we:

- apply for the number of Hong Kong Offer Shares set out below, on the terms and subject to the conditions of the Prospectus and this Application Form, and subject to the memorandum of association and the Articles of Association of the Company;
- enclose payment in full for the Hong Kong Offer Shares applied for, being not more than HK\$10.80 per Share payable in full on application in Hong Kong dollars and subject to refund, plus brokerage of 1%, SFC transaction levy of 0.003% and Stock Exchange trading fee of 0.005%;
- undertake and agree to accept the Hong Kong Offer Shares applied for, or any lesser number allotted to me/us on this application;
- declare that this is the only application made and the only application intended to be made by me/us whether on a WHITE or YELLOW Application Form, or by giving electronic application instructions to HKSCC via CCASS or to the WHITE Form eIPO Service Provider under the WHITE Form eIPO service (www.eipo.com.hk) to benefit me/us or the person for whose benefit I am/we are applying;
- represent, warrant and undertake to you that I am not/we are not/none of the persons for whose benefit I am/we are applying is restricted by any applicable laws of Hong Kong or elsewhere from making this application, paying any application monies for, or being allotted or taking up any Hong Kong Offer Shares, and that I am not/none of us is a United States person (as defined in Regulation S) or the allotment of or the application for the Hong Kong Offer Shares to or by whom or for whose benefit this application is made would require the Company, the Joint Bookrunners and/or the Hong Kong Underwriters to comply with any requirement under any law or regulation (whether or not having the force of law) of any territory outside Hong Kong;
- undertake and confirm that I/we and the person for whose benefit I am/we are applying have not indicated an interest for or taken up and will not indicate an interest for or take up any of the International Offer Shares;
- understand that these declarations and representations will be relied upon by the Company, the Joint Bookrunners and the Hong Kong Underwriters in deciding whether or not to make any allotment of Hong Kong Offer Shares in response to this application;
- authorize the Company to place the name of HKSCC Nominees on the register of members of the Company as the holder of any Hong Kong Offer Shares to be allotted to me/us, and to deposit the relevant Share certificate(s) directly into CCASS for credit to my/our CCASS Investor Participant stock account or the stock account of my/our designated CCASS Participant;
- request that any refund check(s) be made payable to me/us (or in the case of joint applicants, to the first-named applicant) and (subject to the terms and conditions set out on the pages attached to this form) to send any refund checks by ordinary post at my/our own risk to the address given in this form (except where I/we have applied for 1,000,000 Hong Kong Offer Shares or more and have indicated on this Application Form that I/we wish to collect any refund check in person in accordance with the procedures prescribed in this Application Form, to send any uncollected check(s) to me/us in the above manner after the prescribed deadline for collection);
- have read the terms and conditions and application procedures set out in this Application Form and in the Prospectus and agree to be bound by them; and
- agree that this application, any acceptance of it and the resulting contract will be governed by and construed in accordance with the laws of Hong Kong.

本人/吾等：

- 按照招股書及本申請表格所載的條款及條件，並依據貴公司的組織章程大綱及細則所載各項規定，申請認購下文所載數目的香港發售股份；
- 隨附申請認購香港發售股份所需的全數款項，有關款項不多於每股10.80港元，須於申請時以港元繳足(可予退還)，另加1%經紀佣金、0.003%證監會交易徵費及0.005%聯交所交易費；
- 承諾及同意接納所申請的香港發售股份，或任何就本申請分配給本人/吾等較所申請數目較少的香港發售股份；
- 聲明及同意認購申請為本人/吾等為其利益或本人/吾等為其利益而提出，以白色或黃色申請表格，或通過中央結算系統向香港結算或通過白表eIPO服務(www.eipo.com.hk)向白表eIPO服務供應商發出電子認購指示所作出及擬作出的唯一申請；
- 聲明、保證及承諾，本人/吾等及本人/吾等為其利益提出認購申請的人士均並無因受香港或其他地區的任何適用法律所限制而不得提出本申請、支付任何申請款項、或獲配發或接納任何香港發售股份；且本人/吾等並非美國人士(定義見S規則)，或貴公司、聯席簿冊管理人及/或香港包銷商均因向本人/吾等或為其利益而提出本申請的人士獲配發香港發售股份或本人/吾等或為其利益而提出本申請的人士申請認購香港發售股份而遵守香港以外任何地區的法制或規例(不論是否具有法律效力的)的任何規定；
- 承諾及確認，本人/吾等及本人/吾等為其利益而提出申請的人士並無表示有意或已承諾且將不會表示有興趣認購或接納任何國際發售股份；
- 明白貴公司、聯席簿冊管理人及香港包銷商將依此聲明及陳述，以決定是否應本申請而配發任何香港發售股份；
- 授權貴公司將香港結算代理人的名稱列入貴公司股東名冊內，作為本人/吾等所獲配發的香港發售股份的持有人，有關有關賬戶直接存入中央結算系統，以記存於本人/吾等或為其利益而提出本申請的中央結算系統投資者戶口持有人股份賬戶或本人/吾等指定的中央結算系統參與者股份賬戶；
- 要求任何退款支票以本人/吾等(或如屬聯名申請人，則為排名首位的申請人)為收款人並(在符合本表格隨附各頁所載的條款及條件的情況下)按本表格上所示地址以普通郵遞方式寄發任何退款支票，郵誤風險概由本人/吾等承擔(惟本人/吾等已申請1,000,000股或以上香港發售股份，並於本申請表格上表明本人/吾等擬按本申請表格所述手續親自領取任何退款支票則除外，而在規定領取日期後任何未獲領取的支票將按上述方式寄發予本人/吾等)；
- 已細閱本申請表格及招股書所載的條款及條件及申請手續，並同意受其約束；及
- 同意本申請、任何對本申請的接納及因此而訂立的合約須受香港法律規管及按其詮釋。

Signed by (all) applicant(s) (all joint applicants must sign):
由(所有)申請人簽署(所有聯名申請人必須簽署)：

.....
.....

Date: 日期:/...../.....
D M Y
日 月 年

Warning:

- It is important that you read the terms and conditions and the application procedures overleaf.
- You must complete this Application Form in English (except Chinese name), unless otherwise stated.
- You must sign this Application Form in writing (and not by way of personal chop), otherwise the application is liable to be rejected.
- Only one application may be made for the benefit of any person on a WHITE or YELLOW Application Form, or by giving electronic application instructions to HKSCC via CCASS or to the WHITE Form eIPO Service Provider under the WHITE Form eIPO service (www.eipo.com.hk). The following are liable to be rejected: multiple or suspected multiple applications on WHITE and/or YELLOW Application Form(s) and/or by giving electronic application instructions to HKSCC via CCASS or to the WHITE Form eIPO Service Provider under the WHITE Form eIPO service (www.eipo.com.hk); and applications made by one applicant (or joint applicants) on either a WHITE or YELLOW Application Form, or by giving electronic application instructions to HKSCC via CCASS or to the WHITE Form eIPO Service Provider under the WHITE Form eIPO service (www.eipo.com.hk), for more than 18,966,000 Hong Kong Offer Shares (being 50% of the Hong Kong Offer Shares initially made available for subscription under the Hong Kong Public Offering); and where checks or banker's cashier orders are dishonoured upon the first presentation.
- You may be prosecuted if you make a false declaration.

警告：

- 閣下務須細閱背頁所載條款及條件及申請手續。
- 除非另有訂明，閣下必須以英文填寫本申請表格(中文姓名除外)。
- 閣下必須親筆簽署本申請表格，不得以個人印鑑代替，否則申請將不獲受理。
- 任何人士僅限以受益人身份以白色或黃色申請表格，或通過中央結算系統向香港結算或通過白表eIPO服務(www.eipo.com.hk)向白表eIPO服務供應商發出電子認購指示提出一次認購申請。倘出現下列情況，則有關認購申請概不予受理：以白色或黃色申請表格及/或通過中央結算系統向香港結算或通過白表eIPO服務(www.eipo.com.hk)向白表eIPO服務供應商發出電子認購指示作出重複或疑屬重複申請；及由一名申請人(或聯名申請人)以白色或黃色申請表格，或通過中央結算系統向香港結算或通過白表eIPO服務(www.eipo.com.hk)向白表eIPO服務供應商發出電子認購指示提出申請認購超過18,966,000股香港發售股份(即根據香港公開發售初步可供認購的香港發售股份的50%)；及支票或銀行本票於首次過戶時不獲兌現。
- 閣下如作出虛假聲明，可能會被檢控。

* For identification purposes only

* 僅供識別

For Broker use 此欄供經紀填寫 Lodged by 申請由以下經紀遞交

Broker No. 經紀號碼		
Broker's Chop 經紀印鑑		

Use this form if you want the allotted Hong Kong Offer Shares to be issued in the name of HKSCC Nominees Limited and deposited directly into the Central Clearing and Settlement System (“CCASS”) for credit to your CCASS Investor Participant stock account or your designated CCASS Participant’s stock account maintained in CCASS

如欲以香港中央結算(代理人)有限公司的名義登記獲配發的香港發售股份，並直接存入中央結算及交收系統(「中央結算系統」)，以寄存於閣下的中央結算系統投資者戶口持有人股份賬戶或閣下指定的中央結算系統參與者於中央結算系統設立的股份賬戶內，請使用本表格

Number of Hong Kong Offer Shares applied for (unless provided otherwise, not to exceed 18,966,000 Hong Kong Offer Shares)
申請認購香港發售股份數目(除非另有規定，不得超過18,966,000股香港發售股份)

Check/banker’s cashier order number
支票/銀行本票號碼

Total amount of payment
付款總額

HK\$ 港元

Name of bank on which check/banker’s cashier order is drawn*
支票/銀行本票之付款銀行名稱*

* Checks or banker’s cashier orders should be crossed “Account Payee Only” and made payable to “Bank of China (Hong Kong) Nominees Limited — Baoxin Auto Public Offer”.
* 支票或銀行本票須以劃線註明「只准入抬頭人賬戶」方式開出，並須註明收款人為「中國銀行(香港)代理人有限公司—實信汽車公開發售」。

To be completed in BLOCK letters in English in ink, except as stated otherwise. Joint applicants should give the address of the first-named applicant only.
除另有說明外，請以墨水筆或原子筆以英文正楷填寫。聯名申請人只須申報排名首位申請人的地址。

Name in English
英文姓名/名稱

Family name or company name 姓氏或公司名稱

Forename(s) 名字

Name in Chinese
中文姓名/名稱

Family name or company name 姓氏或公司名稱

Forename(s) 名字

Occupation in English
職業(以英文填寫)

Your Hong Kong business registration no./ Hong Kong identity card no./passport no. (Please delete as appropriate).
閣下的香港商業登記號碼/香港身份證號碼/護照號碼(請刪去不適用者)。

Name(s) of all other joint applicants in English (if any)
所有其他聯名申請人的英文姓名/名稱(如有)

(1)
(2)
(3)

Hong Kong business registration no./ Hong Kong identity card no./passport no. of all other joint applicants (Please delete as appropriate).
所有其他聯名申請人的香港商業登記號碼/香港身份證號碼/護照號碼(請刪去不適用者)。

(1)
(2)
(3)

Hong Kong address in English (joint applicants should give the address and telephone number of the first-named applicant only)

香港地址(以英文填寫)(聯名申請人只須填報排名首位申請人的地址及電話號碼)

Tel. No. 電話號碼

For nominees: Give an account number or identification code for each beneficial owner (or in the case of joint beneficial owners, for each beneficial owner). If you are a nominee and you do not complete this section, this application will be treated as being made for your benefit.

由代名人遞交：請填寫每名實益擁有人(或如屬聯名實益擁有人，則為每名實益擁有人)的賬戶號碼或身份識別編碼。如閣下為代名人且並無填寫此欄，則本申請將被視作以閣下本身的利益作出。

If you have applied for 1,000,000 Hong Kong Offer Shares or more and you wish to collect any refund check in person from the Company’s Hong Kong Share Registrar, Computershare Hong Kong Investor Services Limited, Shops 1712–1716, 17th Floor, Hopewell Centre, 183 Queen’s Road East, Wanchai, Hong Kong, put a ✓ in the box on the left. Please see the section overleaf headed “Refund of your money” for details of when and where to collect your refund check.

如閣下申請1,000,000股或以上香港發售股份並擬親身到本公司的香港證券登記處香港中央證券登記有限公司(地址為香港灣仔皇后大道東183號合和中心17樓1712–1716室)領取任何退款支票，請在左邊方格內填上「✓」號。有關領取閣下的退款支票的時間及地點的詳情，請參閱背頁「退還款項」一節。

- + (1) For a CCASS Investor Participant, only a Hong Kong identity card number (if you are an individual) or Hong Kong business registration number (if you are a body corporate) will be accepted for this application (Please see paragraph 2 under the section “How to make your application” overleaf). If you are applying through a designated CCASS Participant (other than a CCASS Investor Participant) and you hold a Hong Kong identity card, please provide that number. If you do not hold a Hong Kong identity card, please provide your passport number. For a body corporate, please provide your Hong Kong business registration number. All joint applicants must give (if they are individuals) their Hong Kong identity card numbers or, where appropriate, passport numbers, or (if they are body corporates) their Hong Kong business registration numbers. Your Hong Kong identity card or passport number (if you are an individual) or Hong Kong business registration number (if you are a body corporate) will be used for checking the validity of Application Forms and such data will be transferred to a third party for the accomplishment of such purpose.
如屬中央結算系統投資者戶口持有人，本申請僅會接納香港身份證號碼(倘閣下為個別人士)或香港商業登記號碼(倘閣下為法人團體)(請參閱背頁「申請手續」一節第2段)。如閣下通過指定的中央結算系統參與者(不包括中央結算系統投資者戶口持有人)申請認購而閣下持有香港身份證，請填寫香港身份證號碼，否則，請填寫護照號碼。如為法人團體，請填寫香港商業登記號碼。所有聯名申請人必須填寫(如屬個別人士)其香港身份證號碼或(如適用)護照號碼，或(如屬法人團體)其香港商業登記號碼。閣下的香港身份證或護照號碼(倘閣下為個別人士)或香港商業登記號碼(倘閣下為法人團體)將用以核實申請表格是否有效，該等資料將轉交予第三方以達致上述目的。
- (2) Part of your Hong Kong identity card number/passport number, or, if you are joint applicants, part of the Hong Kong identity card number/passport number of the first-named applicant, provided by you may be printed on your refund check, if any. Such data would also be transferred to a third party for refund purposes. Your banker may require verification of your Hong Kong identity card number/passport number before encashment of your refund check. Inaccurate completion of your Hong Kong identity card number/passport number may lead to delay in encashment of or may invalidate your refund check.
閣下所提供的香港身份證號碼/護照號碼的一部分，或倘閣下為聯名申請人，則為排名首位申請人的香港身份證號碼/護照號碼的一部分，可能會列印於閣下的退款支票(如有)上。為退款之目的，該等資料亦將轉交予第三方。閣下的銀行可能會於兌現閣下的退款支票前，要求核實閣下的香港身份證號碼/護照號碼。不正確填寫閣下的香港身份證號碼/護照號碼，可能會導致延誤兌現閣下的退款支票或使閣下的退款支票無效。

THIS BOX MUST BE DULY COMPLETED
此空格必須填寫妥當

Participant I.D. of the designated CCASS Participant or CCASS Investor Participant
指定中央結算系統參與者或中央結算系統投資者戶口持有人的編號

For designated CCASS Participant or Corporate CCASS Investor Participant, please also affix the company chop bearing its company name.
指定中央結算系統參與者或中央結算系統公司投資者戶口持有人請加蓋顯示公司名稱的公司印鑑。

(see paragraph 2 under section headed “How to make your application” overleaf)
(請參閱背頁「申請手續」一節第2段)

For Bank use 此欄供銀行填寫

ADDRESS LABEL 地址標貼

Please repeat your name and address as set out above in BLOCK letters in English
請以英文正楷填寫上表所示閣下的姓名/名稱及地址

Name 姓名/名稱

Address 地址

Use this form if you want the allotted Hong Kong Offer Shares to be issued in the name of HKSCC Nominees Limited and deposited directly into the Central Clearing and Settlement System ("CCASS") for credit to your CCASS Investor Participant stock account or your designated CCASS Participant's stock account maintained in CCASS



BAOXIN AUTO GROUP LIMITED

寶信汽車集團有限公司*

(Incorporated in the Cayman Islands with limited liability)

GLOBAL OFFERING

Conditions of your application

Unless otherwise stated, terms used in these conditions have the same meanings ascribed thereto in the Prospectus.

- A. Who can apply**
- You, the applicant(s), and any person(s) for whose benefit you are applying, must be 18 years of age or older and must have a Hong Kong address.
 - If you are a firm, the application must be in the name(s) of the individual member(s), not the firm's name.
 - If you are a body corporate, the application must be stamped with the company chop (bearing the company name) and be signed by a duly authorized officer, who is the eIPO Service Provider through the WHITE Form eIPO service (www.eipo.com.hk).
 - Save under the circumstances permitted by the Listing Rules, you cannot apply for any Hong Kong Offer Shares if you or any person(s) for whose benefit you are applying is/are:
 - the chief executive or a director of the Company;
 - a connected person (as defined in the Listing Rules) of the Company or a person who will become a connected person immediately upon completion of the Global Offering;
 - an existing beneficial owner of Shares or any of its subsidiaries;
 - an associate (as defined in the Listing Rules) of any of the above;
 - a United States person (as defined in Regulation S under the U.S. Securities Act); or
 - a person who does not have a Hong Kong address.
 - The total number of joint applicants may not exceed four.
- B. If you are a nominee**
- You may make more than one application for the Hong Kong Offer Shares if you are a nominee, in which case you may make an application by: (i) giving electronic application instructions to HKSCC via CCASS (if you are a CCASS Participant); or (ii) using a WHITE or YELLOW Application Form, and lodging more than one Application Form in your own name on behalf of different beneficial owners. In the box on this Application Form marked "For nominees", you must include:
- an account number; or
 - another identification number
- for each beneficial owner or, in the case of joint beneficial owners, for each such beneficial owner. If you do not include this information, the application will be treated as being made for your own benefit. A nominee who submits this Application Form on behalf of another person is deemed to have represented to and undertaken with the Company, the Selling Shareholder, the Joint Bookrunners and the Hong Kong Underwriters that he/she has been duly authorized by such person (or, if more than one, all of them) to submit this Application Form and to give electronic application instructions to HKSCC on behalf of such person/everly such person. You further undertake to supply to the Company, the Selling Shareholder, the Joint Bookrunners, the Hong Kong Underwriters, the Company's Hong Kong Share Registrar, receiving banks, advisors and agents such information about such person/everly such person as any of them may require.
- C. Lodge only one application for your benefit (or for the benefit of you and any of your joint applicants)**
- Save in the case of applications made by nominees in accordance with paragraph B above, multiple or suspected multiple applications are liable to be rejected. All of your applications are liable to be rejected as multiple applications if you, or you and your joint applicant(s) together:
- make more than one application (whether individually or jointly with others) on a WHITE or YELLOW Application Form or by giving electronic application instructions to HKSCC via CCASS or to the designated WHITE Form eIPO Service Provider through the WHITE Form eIPO service (www.eipo.com.hk);
 - both apply (whether individually or jointly) on one WHITE Application Form and one YELLOW Application Form or on one WHITE or YELLOW Application Form and give electronic application instructions to HKSCC via CCASS or to the designated WHITE Form eIPO Service Provider through the WHITE Form eIPO service (www.eipo.com.hk);
 - apply on one WHITE or YELLOW Application Form or by giving electronic application instructions to HKSCC via CCASS or to the designated WHITE Form eIPO Service Provider through the WHITE Form eIPO service (www.eipo.com.hk) (whether individually or jointly with others) for more than 18,966,000 Hong Kong Offer Shares (being 50% of the Hong Kong Offer Shares initially being offered for subscription by the public); or
 - apply for or take up any International Offer Shares or otherwise participate in the International Offering or indicate an interest for any International Offer Shares.
- All of your applications are also liable to be rejected if more than one application is made for your benefit (including the part of an application made by HKSCC Nominees acting in an electronic application instruction) to the WHITE Form eIPO Service Provider through the WHITE Form eIPO service (www.eipo.com.hk). If an application is made by an unlisted company and
- the principal business of that company is dealing in securities; and
 - you exercise statutory control over that company,
- then the application will be treated as being made for your benefit.
- Unlisted company means a company with no equity securities listed on the Stock Exchange.**
- Statutory control in relation to a company means you:**
- control the composition of the board of directors of that company, or
 - control more than half of the voting power of that company, or
 - hold more than one-half of the issued share capital of that company (not counting any part of it which carries no right to participate in the specified amount in the distribution of either profits or capital).
- D. Allocation of Hong Kong Offer Shares — Pools A and B**
- The total number of Hong Kong Offer Shares initially available for subscription by the public under the Hong Kong Public Offering on a WHITE or YELLOW Application Form or by giving electronic application instructions to HKSCC or to the designated WHITE Form eIPO Service Provider through the WHITE Form eIPO service (www.eipo.com.hk) (subject to any adjustment of the Shares between the International Offering and the Hong Kong Public Offering) will be divided equally into two pools for allocation purposes: Pool A and Pool B. The Hong Kong Offer Shares in Pool A will be allotted on an equitable basis to applicants who have applied for the Hong Kong Offer Shares with a total subscription amount of HK\$5 million (excluding brokerage and the Stock Exchange trading fee and the SFC transaction levy payable) or below. The Hong Kong Offer Shares in Pool B will be allotted on an equitable basis to applicants who have applied for the Hong Kong Offer Shares with a total subscription amount of more than HK\$5 million and up to the full value of the Hong Kong Offer Shares. Multiple or suspected multiple applications within either pool or between pools and any application on a WHITE or YELLOW Application Form or by giving electronic application instructions to HKSCC or to the designated WHITE Form eIPO Service Provider through the WHITE Form eIPO service (www.eipo.com.hk) for more than 18,966,000 Hong Kong Offer Shares (being 50% of the Hong Kong Offer Shares initially available for subscription under the Hong Kong Public Offering) will be rejected.
- E. Supplemental information**
- If any supplement to the Prospectus is issued, applicant(s) who have already submitted this Application Form may or may not (depending on the information contained in the supplement) be notified that they can withdraw their applications. If applicant(s) has/have not been so notified, or if applicant(s) has/have been notified but has/have not withdrawn their applications in accordance with the procedure to be notified, all applications that have been submitted remain valid and may be accepted. Subject to the above, an application once made is irrevocable and applicants shall be deemed to have applied on the basis of the Prospectus as supplemented.
- F. Effect of completing and submitting this Application Form**
- By completing this Application Form you (and if you are joint applicants, each of you jointly and severally):
- instruct and authorize the Company and/or the Joint Bookrunners and/or the Hong Kong Underwriters (or their respective agents or nominees) to execute any transfer forms, contract notes or other documents on your behalf and to do so on your behalf all other things necessary to register any Hong Kong Offer Shares allotted to you in the name of HKSCC Nominees Limited and deposited directly into the CCASS and otherwise to give effect to the arrangements described in the Prospectus and the relevant Application Form;
 - undertake to sign all documents and to do all things necessary to enable HKSCC Nominees to be registered as the holder of the Hong Kong Offer Shares allotted to you, and as required the Articles of Association;
 - agree that any Hong Kong Offer Shares allotted to you shall be registered in the name of HKSCC Nominees and deposited directly into CCASS operated by HKSCC for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant, in accordance with your election on this Application Form;
 - agree that each of HKSCC and HKSCC Nominees reserves the right at its absolute discretion (1) not to accept any or part of such allotted Hong Kong Offer Shares issued in the name of HKSCC Nominees or not to accept such allotted Hong Kong Offer Shares for deposit into CCASS; (2) to cause such allotted Hong Kong Offer Shares to be withdrawn from CCASS and transferred into your name (or, in the case of joint applicants, to the name of the first-named applicant) at your own risk and at your costs; and (3) to cause such allotted Hong Kong Offer Shares to be issued in your name (or, if you are a joint applicant, to the first-named applicant) and in such a case, to post the share certificates for such allotted Hong Kong Offer Shares at your own risk to the address on your Application Form by ordinary post or to make available the same for your collection;
 - agree that each of HKSCC and HKSCC Nominees may adjust the number of allotted Hong Kong Offer Shares issued in the name of HKSCC Nominees;
 - agree that neither HKSCC nor HKSCC Nominees shall have any liability for the information and representations not so contained in the Prospectus and this Application Form;
 - agree that neither HKSCC nor HKSCC Nominees shall be liable to you in any way;
 - represent and warrant that you understand that the Hong Kong Offer Shares have not been and will not be registered under the U.S. Securities Act and you are outside the United States when completing this Application Form (as defined in Regulation S) and are not a U.S. person as described under the U.S. Securities Act;
 - confirm that you have received a copy of the Prospectus and have only relied on the information and representations contained in the Prospectus and this Application Form in making your application, and not on any other information or representation concerning the Company and you agree that none of the Company, the Selling Shareholder, the Joint Bookrunners, the Hong Kong Underwriters, nor any of their respective directors, officers, employees, partners, agents, advisers or any other parties involved in the Global Offering is or will have any liability for any information or representation not contained in the Prospectus and any supplement thereto;
- G. Power of attorney**
- If your application is made by a person duly authorized under a power of attorney, the Company and the Joint Bookrunners (as its agent and on behalf of HKSCC Nominees) may accept it at their discretion, subject to any conditions they think fit, including evidence of the authority of your attorney.
- H. Determination of Offer Price**
- The Offer Price is expected to be fixed by an agreement between the Joint Bookrunners (on behalf of the Underwriters) and the Company on or about Wednesday, December 7, 2011 (Hong Kong time) and, in any event, not later than Thursday, December 8, 2011 (Hong Kong time). The Joint Bookrunners, on behalf of the Underwriters, may, with the consent of the Company, reduce the number of Offer Shares being offered under the Global Offering and/or the indicative Offer Price range below that stated in the Prospectus (which is HK\$8.50 to HK\$10.80 per Share) at any time on or prior to the morning of the last day for lodging applications under the Public Offer. In such case, the Company will, as soon as practicable following the decision to make such reduction, and in any event not later than the morning of the day which is the last day for lodging applications under the Hong Kong Public Offering, cause there to be published in the South China Morning Post (in English) and the Hong Kong Economic Times (in Chinese), on the Stock Exchange's website at www.hkexnews.hk and the Company's website at www.klbaoxin.com notice of the reduction in the number of Offer Shares being offered under the Global Offering and/or the indicative Offer Price range. Further details are set out in the sections headed "Structure of the Global Offering" and "How to Apply for the Hong Kong Public Offering" in the Prospectus. If, for any reason, the Offer Price is not agreed between the Company and the Joint Bookrunners, on behalf of the Underwriters, by Thursday, December 8, 2011 the Hong Kong Public Offering and International Offering will not become unconditional and will lapse.
- Allotment of Hong Kong Offer Shares**
- Subject to the terms and conditions as set out herein and in the Prospectus, Hong Kong Offer Shares will be allotted (either conditionally or unconditionally) after the application lists close. The Company expects to publish the announcement on the level of indications of interest in the International Offering, the level of application under the Hong Kong Public Offering, the basis of allotment of the Hong Kong Offer Shares and the Offer Price on the South China Morning Post (in English) and the Hong Kong Economic Times (in Chinese) on Tuesday, December 13, 2011. The results of allocation (with identification document numbers of successful applicants) will be published on the Stock Exchange's website at www.hkexnews.hk. Company's website at www.klbaoxin.com and the results of allocation website at www.iopresults.com.hk and other channels as described in the section headed "How to Apply for Hong Kong Offer Shares — Results of allocations" in the Prospectus.
- If your application for Hong Kong Offer Shares is successful (in whole or in part)**
- If your application is wholly or partly successful, your Share certificate(s) will be issued in the name of HKSCC Nominees and deposited into CCASS for credit to your CCASS Investor Participant stock account or your designated CCASS Participant's stock account as instructed by you in this Application Form on Tuesday, December 13, 2011 or, under contingent situation, on any other date as shall be determined by HKSCC or HKSCC Nominees.
 - If you are applying through a designated CCASS Participant (other than a CCASS Investor Participant): For Hong Kong Offer Shares credited to the stock account of your designated CCASS Participant (other than a CCASS Investor Participant), you can check the number of Hong Kong Offer Shares allotted to you with that CCASS Participant.
 - If you are applying as a CCASS Investor Participant: For Hong Kong Offer Shares credited to the stock account of your designated CCASS Participant (other than a CCASS Investor Participant), you can check the results of the Hong Kong Public Offering, including the application results of CCASS Investor Participants' applications on Tuesday, December 13, 2011. You should check the results made available by the Company and report any discrepancies to HKSCC or HKSCC Nominees before 5:00 p.m. on Tuesday, December 13, 2011 or such other date as shall be determined by HKSCC or HKSCC Nominees. Immediately following the credit of the Hong Kong Offer Shares to your stock account you can check your new account balance via the CCASS Phone System or CCASS Internet System (under the procedures set out in HKSCC's "An Operating Guide for Investor Participants" in effect from time to time). HKSCC will also make available to you an activity statement showing the number of Hong Kong Offer Shares credited to your stock account.
 - The Company will not issue temporary documents of title or receipt for application money.
- Circumstances in which you will not be allotted Hong Kong Offer Shares**
- You may not be allotted Hong Kong Offer Shares for any of the following reasons:
- If you revoke your application:** By completing and submitting an Application Form, you agree that you cannot revoke your application on or before the fifth day after the time of the opening of the Application Lists (excluding for this purpose any day which is Saturday, Sunday or public holiday in Hong Kong) in this agreement which takes effect as a collateral contract with the Company, and will become binding when you lodge your Application Form. This collateral contract will be in consideration of the Company agreeing that it will not offer any Hong Kong Offer Shares to any person on or before the fifth day after the time of the opening of the Application Lists (excluding for this purpose any day which is Saturday, Sunday or public holiday in Hong Kong) except by means of one of the procedures referred to in the Prospectus. If any supplement to the Prospectus is issued, applicant(s) who has/have already submitted an application may or may not (depending on the information contained in the supplement) be notified that they can withdraw their application. If applicant(s) have not been so notified, or if applicant(s) have been notified but have not withdrawn their applications in accordance with the procedure to be notified, all applications that have been submitted remain valid and may be accepted. Subject to the above, an application once made is irrevocable and applicants shall be deemed to have applied on the basis of the Prospectus as supplemented.
 - If your application has been accepted, it cannot be revoked. For this purpose, acceptance of applications which are not rejected by notification in the press of the results of allocation, and where such basis of allocation is subject to certain conditions or provides for allocation by ballot, such acceptance will be subject to the satisfaction of such conditions or results of the ballot respectively.
 - At the discretion of the Company, the Joint Bookrunners or their agents or nominees, your application is rejected:** The Company, the Joint Bookrunners and their respective agents or nominees have full discretion to reject or accept any application or any part of any application. The Company and the Joint Bookrunners in their capacity as agent for the Company, and their respective agents or nominees, do not have to give any reason for your rejection or acceptance.
 - If your application is rejected:** Your application may be rejected if:
 - it is a multiple application or a suspected multiple application;
 - your Application Form is not completed correctly in accordance with the instructions as stated herein;
 - your payment is not made correctly;
- * For identification purposes only

如欲以香港中央結算(代理人)有限公司的名義登記獲配發的香港發售股份,並直接存入中央結算及交收系統(「中央結算系統」),以寄存於閣下的中央結算系統投資者戶口持有人股份賬戶或閣下指定的中央結算系統參與者於中央結算系統設立的股份賬戶內,請使用本表格



BAOXIN AUTO GROUP LIMITED

寶信汽車集團有限公司*

(於開曼群島註冊成立的有限公司)

全球發售

申請條件

除另有說明外,申請條件所用的詞彙與招股書所用者具有相同涵義。

甲. 申請人資格

- 閣下(申請人)及閣下為其利益提出申請的任何人士必須年滿18歲或以上,並須有香港地址。
- 如閣下屬**僑商**,則須以個別成員而非以該商號的名義提出申請。
- 如閣下屬**法人團體**,申請表格須蓋上印有公司名稱的印鑑及由獲正式授權的負責人簽署,並須註明其代表的職銜。
- 除上市規則容許的情況下,閣下或閣下為其利益提出申請的任何人士為下列人士,則不得申請任何香港發售股份:
 - 本公司的主要行政人員或董事;
 - 本公司的關連人士(定義見上市規則)或將會於緊隨全球發售完成後成為關連人士的人士;
 - 股份的現有實益擁有人或其任何附屬公司;
 - 上述任何人士的聯繫人士(定義見上市規則);
 - 美籍人士(定義見美國證券法S規則);或
 - 並無擁有香港地址的人士。

5. 聯名申請人的總數不得超過四名。

乙. 倘閣下為代名人

倘閣下為代名人,則可以提出多於一項香港發售股份的申請。閣下可以代名人名義:(i)通過中央結算系統向香港發售股份發出**電子認購指示**(倘閣下為中央結算系統參與者);或(ii)使用白色或黃色申請表格,代表不同實益擁有人遞交超過一份申請表。閣下必須在本申請表格上註有「代名人遞交」一欄內填上每名實益擁有人(或如屬聯名實益擁有人,則為每名該等實益擁有人)的:

- 賬戶號碼;或
- 其他身份識別號碼

如閣下並無填寫以上資料,則該份申請將被視為閣下本身利益而遞交。代表另一名人遞交本申請表格的代名人,被視為已向本公司、售股股東、聯席賬簿管理人及香港包銷商發出聲明及承諾,表示已獲該名人士(或倘多於一名人士,則為全體)正式授權代表該名人士/每名該等人士遞交本申請表格並同意本申請表格的條款。閣下進一步向本公司、售股股東、聯席賬簿管理人、香港包銷商、本公司的香港證券登記處、收銀銀行、顧問及代理人承諾,在任何彼等人士可能提出要求時,提供有關該名人士/每名該等人士的資料。

丙. 僅可為閣下本身(或閣下與任何聯名申請人)的利益提交一份申請

除根據上文乙段由代名人遞交的申請外,重複或延屬重複的申請概不受理。倘閣下或閣下與聯名申請人一起出現下列任何一項情況,閣下的所有申請將被視為重複申請而遭拒絕受理:

- 以白色或黃色申請表格或通過中央結算系統向香港發售股份或通過**白表eIPO服務(www.eipo.com.hk)**向指定**白表eIPO服務**供應商發出**電子認購指示**的方式提交一份以上的申請(不論以個人或與其他人士共同申請);
- 同時(不論以個人或與其他人士共同申請)以一份白色申請表格及一份黃色申請表格,或以一份白色或黃色申請表格而同時通過中央結算系統向香港發售股份或通過**白表eIPO服務(www.eipo.com.hk)**向指定**白表eIPO服務**供應商發出**電子認購指示**提交申請;
- 以一份白色或黃色申請表格或向香港發售股份或通過**白表eIPO服務(www.eipo.com.hk)**向指定**白表eIPO服務**供應商發出**電子認購指示**申請認購(不論以個人或與其他人士共同申請)超過18,966,000股香港發售股份(即初步步呈可供公眾認購的香港發售股份的50%);或
- 申請或接納國際發售的任何股份,或以其他方式參與國際發售或表示有興趣認購任何國際發售股份。

倘閣下以閣下的利益提交一份以上的申請(包括香港結算代理人根據**電子認購指示**提出申請或根據**白表eIPO服務(www.eipo.com.hk)**向**白表eIPO服務**供應商發出的申請所申請的部分),則閣下的所有申請亦均會被拒絕受理。倘屬於非上市公司提交的申請,且:

- 該公司的主要業務是進行證券交易;及
- 閣下對該公司行使法定控制

則該項申請將被視為閣下本身利益作出。

非上市公司指無股本證券在聯交所上市的公司。

有關公司的法定控制指閣下:

- 控制該公司董事會的組成;或
- 控制該公司一半以上的投票權;或
- 持有該公司一半以上的已發行股本(不計及無權享有指定數目以外溢利或資本分派之任何部份)。

丁. 香港發售股份的分配—甲組及乙組

根據香港公開發售初步呈可供公眾人士以白色或黃色申請表格或通過向香港結算或通過**白表eIPO服務(www.eipo.com.hk)**向指定**白表eIPO服務**供應商發出**電子認購指示**申請認購的香港發售股份總數(可因應國際發售及香港公開發售之間的任何股份調整而改變),就分配而言,將平均分為兩組(以最近接獲買賣單位為準)。甲組及乙組。甲組的香港發售股份將按公平基準分配予成功申請認購總額為五百萬港元(不包括應付的經紀佣金及聯交所交易費及證監會交易費)或以下的香港發售股份申請人。乙組的香港發售股份將按公平基準分配予成功申請認購總額為5,000,000港元以上但不超過乙組總值(不包括應付的經紀佣金、聯交所交易費及證監會交易費)的香港發售股份申請人。閣下應注意,甲組申請與乙組申請所獲的分配比例可能有所不同。如任何一組(並非兩組同時)的香港發售股份出現認購不足的情況,則剩餘的香港發售股份將轉撥至另一組,以滿足該組的需求,並作出相應分配。閣下僅可獲分配甲組或乙組的香港發售股份而不能同時獲兩組分配股份,並僅可申請甲組或乙組的香港發售股份。倘出現超額認購,分配予香港公開發售的投資者的香港發售股份(甲組及乙組),將純粹按根據香港公開發售所接獲的有效申請的數量而定。每一組的分配基準可依據各申請人有效申請的香港發售股份數目而有所不同。香港發售股份的分配(如適用)可包括抽籤,但部份申請人獲分配的香港發售股份數目可能較其申請同一香港發售股份數目的人士為高,而未獲抽中的申請人則可能不獲發售任何香港發售股份。同一組別或不同組別的重複或延屬重複申請,以及白色或黃色申請表格或通過向香港結算或通過**白表eIPO服務(www.eipo.com.hk)**向指定**白表eIPO服務**供應商發出**電子認購指示**提出申請認購超過18,966,000股香港發售股份(即根據香港公開發售初步可供申請認購的香港發售股份的一半)的任何申請,將不獲受理。

戊. 補充資料

若招股書發出任何增補文件,已遞交本申請表格的申請人可能會或可能不會(視乎增補文件所載的資料而定)獲通知可撤回其申請。若申請人不獲通知,或若申請人獲通知但並未根據所獲通知的程序撤回申請,則已提交的一切申請將維持有效,且可能獲接納。在上文所述的規限下,申請一經提交即不可撤回,而申請人則被視為已按經增補的招股說明書表格的影響。

己. 填妥及遞交本申請表格的影響

本申請表格一經填妥,即表明閣下(及如屬聯名申請人,即閣下與聯名申請人共同及個別):

- 指示及授權本公司及/或聯席賬簿管理人及/或香港包銷商(或其各自的代理人或代名人)代表閣下簽訂任何過戶表格,買賣單據或其他文件,及代表閣下辦理所有其他事宜,以便遵照本公司組織章程細則的規定以香港結算代理人的名義登記任何配發予閣下的香港發售股份及以其他方式完成招股書及有關申請表格所述的安排;
- 承諾簽署所有文件及辦理所有必需事宜,以根據組織章程細則規定使香港結算代理人獲登記為閣下獲配發的香港發售股份的持有人;
- 同意配發予閣下的任何香港發售股份將以香港結算代理人名義發行,並直接存入香港結算系統的中央結算系統,以寄存於閣下的中央結算系統投資者戶口持有人股份賬戶或閣下指定的中央結算系統參與者股份賬戶(按閣下在本申請表格上的選擇而定);
- 同意香港結算及香港結算代理人各自保留絕對酌情權有權(1)不接納以香港結算代理人名義發行的任何或部份該等獲配發的香港發售股份或不接納該等獲配發的香港發售股份存入中央結算系統;(2)促使由中央結算系統提取該等獲配發的香港發售股份並轉至閣下(或如屬聯名申請人,則轉為排名首位的申請人)的名下(風險及成本由閣下承擔);及(3)促使該等獲配發的香港發售股份將以閣下的名義發行(或如屬聯名申請人,則以排名首位的申請人);而於該情況下,而該等獲配發的香港發售股份的股票以郵寄方式寄往閣下的申請表格上所示地址(風險由閣下承擔)或供閣下領取;
- 同意香港結算及香港結算代理人各自可對以香港結算代理人名義發行的獲配發的香港發售股份數目作出調整;
- 同意香港結算及香港結算代理人對不載於招股書及本申請表格中的資料及陳述概不負責;
- 同意香港結算及香港結算代理人無論如何均毋須對閣下負上任何責任;
- 聲明及保證閣下知悉香港發售股份並無且不會根據美國證券法登記,而且閣下填妥本申請表格時身處美國以外(定義見S規則),及非美國證券法所指的美籍人士;
- 確認閣下已取得招股書及提出申請時僅依據招股書及本申請表格所載的資料及聲明,而並非依賴及本公司的任何其他資料或聲明,閣下並且同意,本公司、售股股東、聯席賬簿管理人、香港包銷商或其各自的董事、高級職員、僱員、合夥人、代理人、顧問或參與全球發售的任何其他各方毋須對招股書及其補充資料所載以外的任何資料或聲明承擔任何責任;

- 同意(在不影響閣下可能擁有的任何其他權利的情况下)閣下的申請一經接納,則閣下不得因無意作出的失實陳述或因招股書所規定者以外的原因而撤回或撤銷申請;
- (如本申請是為閣下本身的利益作出)保證本申請是為閣下本身利益以白色或黃色申請表格或通過中央結算系統向香港結算或通過**白表eIPO服務(www.eipo.com.hk)**向**白表eIPO服務**供應商發出**電子認購指示**所作出或將會作出的唯一申請;
- (如本申請是由一名代理人代表閣下作出)保證閣下有效及不可撤回地授予閣下的代理人一切必要的權力及授權作出本申請;
- (如閣下為其他人士的代理人)保證已向該名人士作出合理的查詢,證明本申請是為該名人士的利益以白色或黃色申請表格或通過中央結算系統向香港結算或通過**白表eIPO服務(www.eipo.com.hk)**向**白表eIPO服務**供應商發出**電子認購指示**而將要作出的唯一申請,而閣下已獲正式授權以該名人士的代理人身份簽署本申請表格;
- 承諾及確認閣下(如本申請是為閣下的利益作出)或閣下為其利益作出本申請的人士,並無申請認購或接納或表示有意認購或已收取或已獲配發或獲發(包括有條件及/或暫定)國際發售中的任何國際發售股份,亦將不會申請認購或接納或表示有意認購國際發售中的任何國際發售股份,亦無以其他方式參與國際發售;
- 保證閣下的申請所載的資料均屬真實無誤;
- 同意向本公司、售股股東、本公司的香港證券登記處及收銀銀行、聯席賬簿管理人及其各自的顧問及代理人披露有關閣下或閣下為其利益作出本申請的人士的任何資料;
- 同意閣下的申請、申請的接納及由此而訂立的合約,均受香港法例管轄,並須按其詮釋;
- 承諾及同意接納閣下所申請認購的香港發售股份,或根據此項申請獲配發的較少數目的香港發售股份;
- 授權本公司將香港結算代理人的名稱列入本公司的股東名冊內,以作為閣下獲配發的任何香港發售股份的持有人,並授權本公司及/或其代理人將任何退款支票(如適用)以平郵方式按申請表格上所填寫的地址寄予閣下(如屬聯名申請人)本申請表格上排名首位的申請人,郵匯風險概由閣下承擔(惟倘閣下已申請1,000,000股香港發售股份或以上並在閣下的申請表格中表明閣下將親身領取退款支票),則閣下可於二零一一年十二月三十一日星期二上午九時正至下午一時正(香港時間)親臨香港中央證券登記有限公司(地址為香港灣仔皇后大道東183號合和中心17樓1712-1716室)領取閣下的退款支票;
- 倘香港以外任何地區的法院適用於閣下的申請,則閣下同意及保證閣下已遵守一切有關法例,以及本公司、售股股東、聯席賬簿管理人、包銷商以及其各自的董事及僱員、合夥人、代理人、顧問或顧問,概不會因閣下的購買要約獲得接納,或根據招股書所載的條款及條件而由閣下的權利與義務所產生的任何行動而違反香港以外的任何法例;
- 確認閣下知悉招股書所述關於發售香港發售股份的各项限制;
- 明白本公司及聯席賬簿管理人將依賴該等聲明及陳述以決定是否就閣下的申請分配任何香港發售股份;
- 授權本公司代表閣下與本公司各董事及高級職員訂立合約,據此,有關各董事及高級職員承諾遵守其於本公司組織章程大綱及細則所列對股東之責任;及
- 同意閣下的申請可能由本公司收銀銀行且不限於閣下遞交申請表格的銀行處理。

本公司、售股股東、聯席賬簿管理人、包銷商及其各自的董事及參與香港公開發售及國際發售的任何其他各方均無權依賴閣下在本申請表格作出的任何及所有保證、聲明或陳述。如為聯名申請人提出申請,聯名申請人明確作出、提供、承擔或被施加的所有保證、聲明、陳述及責任將被視為由申請人共同及個別作出,提供、承擔以及被施加。

除非另有訂明,閣下必須以英文填妥本申請表格,並必須親筆簽署本申請表格,不得以個人印章代替,否則申請將不被接納受理。

庚. 授權書

如閣下通過根據授權書獲正式授權的人士提出申請,本公司及聯席賬簿管理人(作為其代理人及代表香港包銷商)可在符合其認為適當的條件(包括閣下的代表已獲授權的憑證)的情況下,酌情接納有關申請。

辛. 釐定售價

發售價預期由聯席賬簿管理人(代表包銷商)及本公司於二零一一年十二月七日星期三(香港時間)或前後無論如何不遲於二零一一年十二月八日星期四(香港時間)協定。聯席賬簿管理人(代表包銷商)可在本公司的同意下,於遞交香港公開發售申請截止日期上午或之前隨時調低根據全球發售所提呈發售的發售股份數目及/或將指示發售範圍調低至低於招股書所述者(即每股股份8.50港元至10.80港元)。在此情況下,本公司將於決定有關調低後在切實可行的情況下盡快無論如何不遲於遞交香港公開發售申請截止日期上午前,於南華早報(英文)及香港經濟日報(中文)、聯交所網站www.hkexnews.hk及本公司網站www.klbaoxin.com.hk刊登調低全球發售所提呈發售的發售股份數目及/或指示發售價範圍的通告,進一步詳情載於招股書「全球發售結構」及「如何申請香港發售股份」兩節。本公司與聯席賬簿管理人(代表包銷商)如基於任何原因未能於二零一一年十二月八日星期四前協定發售價,香港公開發售及國際發售將不會成為無條件並將告失效。

香港發售股份的配發

如本申請表格及招股書所載條款及條件規限下,香港發售股份將於截止登記申請後有條件或無條件配發。本公司預期將於二零一一年十二月十三日星期二(在午報早報(英文)及香港經濟日報(中文))刊登有關國際發售的踴躍程度、香港公開發售的申請水平、香港發售股份的分配基準及發售價的公佈,分配結果(連同成功申請人的身分證明文件號碼)將在聯交所網站www.hkexnews.hk、本公司網站www.klbaoxin.com.hk及分配結果網站www.iporesults.com.hk,以及招股書「如何申請香港發售股份—分配結果」一節所述的其他渠道刊載。

如成功申請認購(全部或部分)香港發售股份

- 如申請全部或部分獲接納,閣下的股票將以香港結算代理人名義發行,並按閣下在本申請表格上的指示於二零一一年十二月十二日星期一(或在未能預料的情況下,由香港結算或香港結算代理人所指定的任何其他日期,存入中央結算系統,以寄存於閣下的中央結算系統投資者戶口持有人股份賬戶或閣下指定的中央結算系統參與者的股份賬戶內);
- 倘閣下通過指定的中央結算系統參與者(中央結算系統投資者戶口持有人除外)提交申請;
- 對於存入閣下指定的中央結算系統參與者(中央結算系統投資者戶口持有人除外)股份賬戶的香港發售股份,閣下可向該中央結算系統參與者查詢配發予閣下的香港發售股份數目;
- 倘閣下以中央結算系統投資者戶口持有人名義提交申請;
- 本公司預計將於二零一一年十二月十三日星期二刊登香港公開發售的結果(包括中央結算系統投資者戶口持有人的申請結果)。閣下應細閱本公司刊登的結果公佈,如有任何誤差,須於二零一一年十二月十三日星期二下午五時正前或香港結算或香港結算代理人所指定其他日期前通知香港結算或香港結算代理人。緊隨香港發售股份存入閣下的股份賬戶後,閣下可通過「結算通」電話系統或中央結算系統互聯網系統(根據不時生效的香港結算「投資者戶口持有人操作簡介」所載程序)查閱閣下的新賬戶紀錄。香港結算亦會向閣下提供股份活動紀錄,列明存入閣下股份賬戶的香港發售股份數目;
- 本公司將不會發出所有權的臨時文件或就交付申請股款發出收據。

閣下不獲配發香港發售股份的情況

閣下可能因下列任何原因不獲配發香港發售股份:

- 閣下撤回申請:
 - 一經填妥及遞交申請表格,即代表閣下同意不得於開始辦理認購申請登記時間後的第五日(就此而言,不包括星期六、星期日或香港公眾假期)之前撤回閣下的申請。此項同意將成為與本公司訂立的附屬合同,當閣下遞交申請表格時即具有約束力。該附屬合同將基於本公司同意,除按招股書所述任何一項程序外,不會於開始辦理認購申請登記時間後的第五日(就此而言,不包括星期六、星期日或香港公眾假期)之前向任何人提出呈報任何香港發售股份。
 - 若發出任何招股書的增補文件,已遞交申請的申請人可能會或可能不會(視乎增補文件所載資料而定)獲通知可撤回其申請。若申請人未獲通知,或若申請人獲通知但並未根據所獲通知的程序撤回申請,則已提交的一切申請將維持有效,且可能獲接納。在上文所述的規限下,申請一經提交即不可撤回,而申請人則被視為已按經增補的招股書提出申請。
 - 閣下的申請一經接納,即不可撤回。就此而言,當分配結果在報章上公佈後,未被拒絕受理的申請即屬已獲接納,而若有關分配基準受若干條件或條款規限以抽籤形式進行,則申請獲接納與否須分別視乎有關條件能否達成或抽籤結果而定。
- 本公司、聯席賬簿管理人及其各自的代理人或代名人可酌情拒絕閣下的申請:
 - 本公司、聯席賬簿管理人及其各自的代理人或代名人,可全權酌情拒絕受理或接納任何申請,或只接納申請的某部分。本公司及聯席賬簿管理人(以本公司代理人的身份),以及其各自的代理人或代名人,均毋須解釋拒絕或接納任何申請的原因。
- 閣下申請不予受理:
 - 以下情況可能導致閣下的申請被拒絕:
 - 重複申請或延屬重複申請;
 - 未有按照本申請表格所載指示正確地填妥申請表格;
 - 並無繳交股款;

* 僅供識別

如欲以香港中央結算(代理人)有限公司的名義登記獲配發的香港發售股份,並直接存入中央結算及交收系統(「中央結算系統」),以寄存於閣下的中央結算系統投資者戶口持有人股份賬戶或閣下指定的中央結算系統參與者於中央結算系統設立的股份賬戶內,請使用本表格

- 閣下以支票或銀行本票付款,但該支票或銀行本票在首次過戶時不獲兌現;
 - 閣下或閣下為其利益提出申請的人士已申請或接納或表示有意認購,或已收到或已經將獲配或獲配發(包括有條件及/或暫定)國際發售股份;
 - 本公司相信倘接納閣下的申請,會違反接獲閣下申請或背頁所載閣下地址所在的司法管轄區域內的適用證券或其他法例、規則或規例;或
 - 閣下申請超過甲組或乙組項下可供分配香港發售股份之100%。
4. 閣下申請不獲接納:
- 以下情況可能導致閣下的申請不獲接納:
- 香港包銷協議及/或國際包銷協議未能成為無條件;或
 - 香港包銷協議及/或國際包銷協議根據其各自條款而被終止。
5. 倘若香港發售股份的配發無效:
- 如聯交所上市委員會(「上市委員會」)在下列期間並未批准股份上市,則閣下獲配發的香港發售股份(如有作出)將會無效:
- 截止辦理申請登記日期起計三星期內;或
 - 如上市委員會在截止辦理申請登記日期起計三星期內知會本公司延長有關期間,則最多為六星期的較長時間內。

退還款項

若閣下因任何(但不限於)上述原因未能收取任何香港發售股份,本公司將會將閣下所繳付的申請股款(連同經紀佣金、聯交所交易費及證監會交易費),不計利息退還予閣下。若閣下的申請僅獲部分接納,本公司將會將閣下申請股款、經紀佣金、聯交所交易費及證監會交易費的適當部分,不計利息退還予閣下。若最終釐定的發售價低於閣下支付的每股股份的價格,則多收的申請股款(包括因該等多收項而收取的經紀佣金、聯交所交易費及證監會交易費)將不計利息退還予閣下。於寄發退還支票日期前應計的所有該等利息將撥歸本公司所有。

退還支票會劃線註明「只准入抬頭人賬戶」,並以閣下作為收款人,或如屬聯名申請人,則以申請表格上排名首位的申請人為收款人。閣下所提供香港身份證號碼/護照號碼的一部分,或倘閣下為聯名申請人,則排名首位申請人的香港身份證號碼/護照號碼的一部分,可能列於閣下的退還支票(如有)上。該等資料亦將轉交予三方作退還用途。閣下的銀行可能會於兌現閣下的退還支票前,要求核實閣下的香港身份證號碼/護照號碼。不正確填寫閣下的香港身份證號碼/護照號碼,可能會導致延誤兌現退還支票,或使閣下的退還支票成為無效。

如閣下已申請1,000,000股或以上香港發售股份並在申請表格上表明擬親自領取退還支票,閣下可在二零一一年十二月十三日星期二或由本公司於報章上公佈的任何其他發送/領取股票/電子退還指示/退還支票日期當日上午九時正至下午一時正期間,前往以下地點領取退還支票:

香港中央證券登記有限公司
香港灣仔皇后大道東183號合和中心17樓1712-1716室

時間過後,退還支票將以平郵方式按申請表格上列明的地址寄發予閣下,郵誤風險概由閣下承擔。

選擇親自領取的個人申請人不得授權任何其他人士代其領取。選擇親自領取的公司申請人須由其授權代表持有該公司發出加蓋公司印鑑的授權書領取退還支票。個人申請人及授權代表(如適用)須於領取退還支票時出示獲香港中央證券登記有限公司印鑑的身份證明文件。

如閣下以黃色申請表格申請少於1,000,000股香港發售股份或如閣下申請1,000,000股香港發售股份或以上但並無於本申請表格上表明閣下將親自領取退還支票(如有),則閣下的退還支票(如有)將於二零一一年十二月十三日星期二或之前以平郵方式寄往閣下申請表格上所示地址,郵誤風險概由閣下承擔。

本公司擬作出特別安排,以盡量避免延遲發還退還。

個人資料

個人資料收集聲明

個人資料(私隱)條例(「條例」)中的主要條文已於一九九六年十二月二十日在香港生效。此個人資料收集聲明是向股份申請人及持有人說明本公司及其香港證券登記處(「香港證券登記處」)就個人資料及條例而訂制的政策及慣例。

1. 收集閣下個人資料的原因

證券申請人或證券登記持有者申請證券或將證券轉往其名下或將證券轉讓予他人或要求香港證券登記處提供服務時,須不時向本公司及香港證券登記處提供其最新的正確個人資料。若未能提供所需資料,會導致閣下有關於證券的申請延誤或被拒絕受理,亦可能妨礙或延誤閣下成功申請認購香港發售股份的登記或過戶及/或寄發閣下有權收取的股票及/或寄發退還支票。證券持有人所提供的個人資料如有任何不確,必須即時知會本公司及香港證券登記處。

2. 資料用途

證券持有人的個人資料可以任何方式被採用,持有及/或保存,以作下列用途:

- 處理閣下的認購申請及退還支票(如適用)及核實是否遵守本表格及招股書所列的條款及申請手續及公佈香港發售股份的分配結果;
- (如適用)香港結算代理人等名義為證券持有人登記新發行證券或將證券轉至其名下或由其名下轉讓予他人;
- 保存或更新本公司證券持有人名冊;
- 核對或協助核對簽名或核對或交換其他資料;
- 確定本公司證券持有人可獲取的利益,例如股息、供股及紅股等;
- 寄發本公司及其附屬公司的公司通訊;
- 編製統計資料及投資者資料;
- 遵照法例、規則或規例的要求作出披露;
- 通過報章公佈或以其他方式披露成功申請人的身份;
- 披露有關資料以便提出權利索償;及
- 與上述有關的任何其他附帶或相關用途及/或令本公司及香港證券登記處履行彼等對證券持有人及/或監管機構的責任及證券持有人不同意的任何其他用途。

3. 向他人轉交個人資料

本公司及香港證券登記處會對所有涉及證券持有人的個人資料保密,但本公司及其香港證券登記處可能會作出其認為必要的查詢以確定個人資料的準確性,以便資料可作上述任何用途,尤其可能會將證券持有人的個人資料向下列任何及所有人士及實體披露,獲取或轉交有關資料(不論在香港或以外地區):

- 本公司,其關聯或其委任的代理人,例如財務顧問,收款銀行及海外主要過戶處;
- 當證券申請人要求將證券存入中央結算系統時,香港結算及香港結算代理人就運作中央結算系統而言,將使用個人資料;
- 任何已將公司印鑑或其他識別號碼列於本申請表格上的經紀;
- 任何向本公司及/或香港證券登記處提供與其各自的業務運作有關的行政、電訊、電腦、付款或其他服務的代理人、承包商或第三方服務供應商;
- 聯交所、證監會及任何其他法定、監管或政府機構;及
- 與證券持有人有業務往來或擬有業務往來的任何其他人士或機構,例如銀行、律師、會計師或股票經紀等。

簽署本表格後,即表示閣下同意上述各項。

4. 查閱及更正個人資料

條例賦予證券持有人權利確定本公司或香港證券登記處是否有其個人資料,索取資料副本及更正任何不正確的資料。依據條例,本公司及香港證券登記處有權就處理任何查閱資料的要求收取合理費用。就條例而言,所有關於查閱資料或更正資料或關於政策及實際應用及資料類別的要求,應向本公司的公司秘書或(視乎情況而定)香港證券登記處處下的私隱權條例事務主任提出。

簽署本申請表格後,即表示閣下同意上述各項。

申請手續

- 使用下文所載的表格計算閣下擬申請認購的香港發售股份數目及應繳股款。申請股數最少須為500股香港發售股份。若申請股數多於500股股份,申請認購股數須按以下表中「申請認購的香港發售股份數目」一欄劃記的股份數目提出。申請認購任何其他數目的股份將不予考慮,而任何有關申請將概不受理。閣下須繳付最高發售價10.80港元,另加1%經紀佣金、0.005%聯交所交易費及0.003%證監會交易費。
- 申請人須按下列指示填妥申請表格並於首頁簽署,惟僅接受親筆簽名。
 - 閣下通過指定的中央結算系統參與者(中央結算系統投資者戶口持有人除外)提交申請:
 - 指定的中央結算系統參與者必須在表格蓋上附有其公司名稱的公司印鑑,並在適當空格填上其中央結算系統參與者編號。
 - 倘閣下以個人中央結算系統投資者戶口持有人名義提交申請:
 - 閣下必須填上閣下的全名及香港身份證號碼;及
 - 閣下須在適當空格填上閣下的中央結算系統參與者編號。
 - 倘閣下以聯名個人中央結算系統投資者戶口持有人名義提交申請:
 - 閣下必須填上所有聯名中央結算系統投資者戶口持有人的姓名及所有聯名中央結算系統投資者戶口持有人的香港身份證號碼;及
 - 閣下必須於適當空格填上中央結算系統參與者編號。
 - 倘閣下以公司中央結算系統投資者戶口持有人名義提交申請:
 - 閣下必須填上閣下的公司名稱及香港商業登記號碼;及
 - 閣下須在適當的空格內填上閣下的中央結算系統參與者編號並蓋上閣下附有公司名稱的公司印鑑。

中央結算系統參與者的資料(包括參與者編號及/或附有公司名稱的公司印鑑)如有任何錯誤或遺漏或出現其他類似事項,閣下的申請將不獲受理。

- 股款須緊釘於表格上。申請認購股份的股款必須以支票或銀行本票支付。每份申請必須附有單獨開出的支票或銀行本票。
 - 如以支票付款,該支票必須:
 - 為港元支票;
 - 由香港的港元銀行賬戶開出;
 - 顯示閣下的賬戶名稱,而此戶名已預印在支票上,或由該銀行的授權人士在該支票背面簽署證明戶名。此戶名必須與申請表格上的姓名相同,如屬聯名申請,該戶名必須與排名首位申請人的姓名相同;
 - 並非期票;
 - 註明收款人為「中國銀行(香港)代理有限公司—實信汽車公開發售」;及
 - 劃線註明「只准入抬頭人賬戶」。

下列情況將導致申請不獲受理:

- 支票未能符合所有上述規定;
- 支票於首次過戶時不獲兌現。

倘以銀行本票繳付股款,本票必須:

- 由香港持牌銀行發出,並由該銀行的授權人士在本票背面簽署證明閣下姓名。銀行本票背面所顯示姓名須與申請表格所顯示的姓名相同。如屬聯名申請,銀行本票背面所顯示姓名必須與排名首位申請人的姓名相同;
- 為港元本票;
- 並非期票;
- 註明收款人為「中國銀行(香港)代理有限公司—實信汽車公開發售」;及
- 劃線註明「只准入抬頭人賬戶」。

倘閣下的銀行本票未能符合所有此等規定,則閣下的申請將不獲受理。

4. 斷下申請表格,對摺一次,然後投入下列任何一間銀行分行的特備收集箱內:

(i) 中國銀行(香港)有限公司

分行名稱	地址	
港島:	中環大廈分行 北角德輔道分行 石塘咀分行 統一中心分行	中環花園道1號3樓 北角英皇道413-415號 石塘咀皇后大道西534號 金鐘金鐘道95號統一中心商場1021號
九龍:	土瓜灣分行 東城分行	土瓜灣道80號N 將軍澳康城101號
新界:	好運中心分行 元朗青山道分行	沙田橫街好運中心 元朗青山公路162號

(ii) 渣打銀行(香港)有限公司

分行名稱	地址	
港島:	88德輔道中分行 銅鑼灣分行	中環德輔道中88號地下 銅鑼灣德輔道中38-40A號怡華大廈地下
九龍:	觀塘分行 紅磡廣場分行 美孚一期分行	觀塘裕民坊1A號舖 紅磡馬頭圍37-39號紅磡廣場地下33-37舖 荔枝角美孚新邨第一期百老匯街1C地下
新界:	荃灣分行 青衣城分行	荃灣沙咀道298號翡翠商場地下C舖及一樓 青衣青衣城3樓308E號舖

5. 閣下可於下列時間遞交申請表格:

二零一一年十二月二日星期五	上午九時正至下午五時正
二零一一年十二月三日星期六	上午九時正至下午一時正
二零一一年十二月五日星期一	上午九時正至下午五時正
二零一一年十二月六日星期二	上午九時正至下午五時正
二零一一年十二月七日星期三	上午九時正至中午十二時正

- 遞交申請的截止時間是二零一一年十二月七日星期三中午十二時正,或如該日並無開始辦理認購申請登記,則為下一日開始辦理認購申請登記的中午十二時正之前。本公司將於當日上午十一時四十五分至中午十二時正期間辦理認購申請登記,惟須視乎當日天氣情況而定。如香港於二零一一年十二月七日星期三上午九時正至中午十二時正期間任何時間遞交下列警告訊號,將不會開始辦理認購申請登記:
 - 「黑色」暴雨警告訊號;或
 - 「黑色」暴雨警告訊號,而改為於上午九時正至中午十二時正期間任何時間並無懸掛上述任何一項警告的下一個營業日,在該日上午十一時四十五分至中午十二時正期間辦理認購申請登記。營業日指香港銀行一般營業的任何日子(不包括星期六、星期日或香港的公眾假期)。
- 本公司保留將閣下的一切或任何股款過戶的權利。然而,閣下的支票或銀行本票不會於二零一一年十二月七日星期三中午十二時正前過戶。本公司將不會發出付款收條予閣下。本公司將保留閣下的申請股款的應計利息(如屬退還款,則計至退還支票寄發日期止)。本公司亦保留權利將任何股票及/或任何多收的申請認購款項或退還款項,以作閣下的支票或銀行本票過戶。

實信汽車集團有限公司(股份代號1293) (每股香港發售股份10.80港元) 可供申請認購股份數目及應繳款項					
申請認購的香港發售股份數目	申請時應繳款項	申請認購的香港發售股份數目	申請時應繳款項	申請認購的香港發售股份數目	申請時應繳款項
500	5,454.43	8,000	87,270.91	200,000	2,181,772.80
1,000	10,908.86	9,000	98,179.78	300,000	3,272,659.20
1,500	16,363.30	10,000	109,088.64	400,000	4,363,545.60
2,000	21,817.73	20,000	218,177.28	500,000	5,454,432.00
2,500	27,272.16	30,000	327,265.92	600,000	6,545,318.40
3,000	32,726.59	40,000	436,354.56	700,000	7,636,204.80
3,500	38,181.02	50,000	545,443.20	800,000	8,727,091.20
4,000	43,635.46	60,000	654,531.84	900,000	9,817,977.60
4,500	49,089.89	70,000	763,620.48	1,000,000	10,908,864.00
5,000	54,544.32	80,000	872,709.12	2,000,000	21,817,728.00
6,000	65,453.18	90,000	981,797.76	3,000,000	32,726,592.00
7,000	76,362.05	100,000	1,090,886.40	4,000,000	43,635,456.00

(1) 閣下可申請認購的香港發售股份最高數目。