

Hong Kong Public Offering — Yellow Form 香港公開發售 — 黃色申請表格

Please use this form if you want the Hong Kong Offer Shares to be issued in the name of HKSCC Nominees Limited ("HKSCC Nominees") and deposited directly into the Central Clearing and Settlement System ("CCASS") for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant.

NOTE: Unless otherwise defined herein, terms and expressions used in this Application Form bear the same meanings as defined in the prospectus issued by New China Life Insurance Company Ltd. (the "Company") dated December 2, 2011 (the "Prospectus") together with any supplement thereto.

Staple your payment here 請將股款緊釘在此

Hong Kong Exchanges and Clearing Limited, The Stock Exchange of Hong Kong Limited (the "Hong Kong Stock Exchange") and Hong Kong Securities Clearing Company Limited ("HKSCC") take no responsibility for the contents of this Application Form, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss whatsoever arising from or in reliance upon the whole or any part of the contents of this Application Form.



新華人壽保險股份有限公司

NEW CHINA LIFE INSURANCE COMPANY LTD.

(A joint stock company incorporated in the People's Republic of China with limited liability) (於中華人民共和國註冊成立的股份有限公司)

GLOBAL OFFERING

Table with 2 columns: Description and Amount. Includes rows for NUMBER OF OFFER SHARES UNDER THE GLOBAL OFFERING, NUMBER OF HONG KONG OFFER SHARES, NUMBER OF OFFER SHARES UNDER THE INTERNATIONAL OFFERING, MAXIMUM OFFER PRICE, and NOMINAL VALUE.

全球發售

- 全球發售的發售股份數目 : 358,420,000股H股(視乎H股超額配股權的行使情況而定)
香港發售股份數目 : 17,921,000股H股(可予調整)
國際發售的股份數目 : 340,499,000股H股(可予調整及視乎H股超額配股權的行使情況而定)
最高發售價 : 香港發售股份每股34.33港元,另加1%經紀佣金、0.003%香港證監會交易費及0.005%香港聯交所交易費(須於申請時以港元繳足股款,可予退還)
每股H股人民幣1.00元
面值 : 1.00元
股份代號 : 1336

Application Form 申請表格

Applications will be accepted until 12:00 noon on Wednesday, December 7, 2011

You must read the conditions and instructions attached to this Application Form. To be valid, you must complete all applicable parts of this Application Form. Please write clearly.

截止接受申請時間為

2011年12月7日(星期三)中午十二時正

閣下必須細閱本申請表格所附載的條件及指示。本申請表格各適用部分必須全部清楚填妥,方為有效。

To: New China Life Insurance Company Ltd. China International Capital Corporation Hong Kong Securities Limited

致: 新華人壽保險股份有限公司 中國國際金融證券有限公司

- I/we: apply for the desired number of Hong Kong Offer Shares set out below, on the terms and conditions of the Prospectus and this Application Form, and subject to the Articles of Association of the Company;
endose payment in full for the Hong Kong Offer Shares applied for, including brokerage of 1%, SFC transaction levy of 0.003% and Hong Kong Stock Exchange trading fee of 0.005%;
undertake and agree to accept the Hong Kong Offer Shares applied for, or any lesser number allotted to me/us on this application;
declare that this is the only application made and the only application intended by me/us to be made whether on a WHITE or YELLOW Application Form or by giving electronic application instructions to HKSCC via CCASS or to the WHITE Form eIPO Service Provider under the WHITE Form eIPO Service (www.eipo.com.hk), to benefit me/us or the person for whose benefit I am/we are applying;

- 本人/吾等: 按照招股書及本申請表格的條款及條件,並在貴公司的公司章程所載的各項規定規限下,申請以下合意數目的香港發售股份;
夾附申請認購香港發售股份所需的全數款項(包括1%經紀佣金、0.003%香港證監會交易費及0.005%香港聯交所交易費);
承諾及同意接受本人/吾等根據本申請所申請認購的香港發售股份,或本人/吾等獲配發的任何較少數目的香港發售股份;
聲明及同意申請是為本人/吾等的利益,或本人/吾等所代表人士的利益以白色或黃色申請表格或透過中央結算系統向香港結算或根據白表eIPO服務(www.eipo.com.hk)向白表eIPO服務供應商發出電子認購指示作出及擬作出的唯一申請;

Signed by (all) applicant(s) (all joint applicants must sign): 由(所有)申請人簽署(所有聯名申請人必須簽署):

Date: 日期: D/M/Y 日/月/年

- Warning: It is important that you read the terms and conditions and application procedures on the pages attached overleaf.
You must complete this application in English unless otherwise stated, otherwise this application is liable to be rejected.
You must sign this Application Form in writing (and not by way of personal chop), otherwise this application is liable to be rejected.

- 警告: 閣下必須細閱背頁的條款及條件及申請手續。
除非另有說明,閣下必須以英文填寫本申請,否則本申請可遭拒絕受理。
閣下必須以書面方式(不得以個人印章方式)簽署本申請表格,否則申請會被拒絕受理。

For Broker use 此欄供經紀填寫 Lodged by 由以下經紀遞交 Broker No. 經紀號碼 Broker's Chop 經紀印章

Please use this form if you want the Hong Kong Offer Shares to be issued in the name of HKSCC Nominees Limited ("HKSCC Nominees") and deposited directly into the Central Clearing and Settlement System ("CCASS") for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant. 如欲以香港中央結算(代理人)有限公司(「香港結算代理人」)的名義登記獲配發的香港發售股份,並直接存入中央結算及交收系統(「中央結算系統」),以記存於閣下的中央結算系統投資者戶口持有人股份賬戶或 閣下指定的中央結算系統參與者的股份賬戶,請使用本表格。

Number of Hong Kong Offer Shares applied for, not to exceed 8,960,500 Hong Kong Offer Shares being 50% under the Hong Kong Public Offering
申請香港發售股份數目(不超過8,960,500股香港發售股份(即香港公開發售項下50%))

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Cheque/banker's cashier order number
支票/銀行本票號碼

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Total amount of payment
付款總額

HK\$	港元
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Name of bank on which cheque/banker's cashier order is drawn*
支票/銀行本票的付款銀行名稱*

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* Cheques or banker's cashier orders should be crossed "Account Payee Only" and made payable to "HSBC Nominees (Hong Kong) Limited — NCI Public Offer".
支票或銀行本票須以「只准入抬頭人賬戶」方式劃線開出,並須註明抬頭人為「滙豐代理人(香港)有限公司—新華保險公開發售」。
* To be completed in BLOCK letters in English in ink, except as stated otherwise. Joint applicants should give the address of the first-named applicant only.
除另有說明外,請用墨水筆或原子筆以英文正楷填寫。聯名申請人只須填寫名列首位的申請人的地址。

Name in English
英文姓名/名稱

Family name or company name 姓氏或公司名稱	Forename(s) 名字
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Name in Chinese
中文姓名/名稱

Family name or company name 姓氏或公司名稱	Forename(s) 名字
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Occupation
(in English)
職業(以英文填寫)

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Hong Kong Identity Card No./Passport No./
Hong Kong Business Registration No.**
(Please delete as appropriate)
香港身份證號碼/護照號碼
香港商業登記號碼**
(請刪去不適用者)

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Names of all other joint applicants
in English (if any)
所有其他聯名申請人的
英文姓名/名稱(如有)

(1)	
(2)	
(3)	

Hong Kong Identity Card No./Passport No./
Hong Kong Business Registration No. of
all other joint applicants**
(Please delete as appropriate)
所有其他聯名申請人的香港身份證號碼/
護照號碼/香港商業登記號碼**
(請刪去不適用者)

(1)	
(2)	
(3)	

Address (in English)
(joint applicants should
give the address and
telephone number of the
first-named applicant only)
地址(以英文填寫)
(聯名申請人只須填寫排名首位
申請人的地址及電話號碼)
Only an address in Hong Kong
will be accepted
只接受香港地址

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Tel.No. 電話號碼

For nominees:
由代名人遞交:

Please provide an account number or identification code for each (joint) beneficial owner.
請填寫每一名(聯名)實益擁有人的賬戶號碼或識別編碼。

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If you are a nominee and you do not complete this section, this application will be treated as being made for your benefit. The account number or identification code for each (joint) beneficial owner must be provided.

如閣下為代名人,而並無填寫此節,則是項認購申請將視為閣下本身利益提出。必須填寫各(聯名)實益擁有人的賬戶號碼或識別編碼。

** (1) If you are a CCASS Investor Participant, only a Hong Kong Identity Card number (if you are an individual) or a Hong Kong Business Registration number (if you are a body corporate) will be accepted for this application. Please see paragraph 2 under the section "How to make your application" overleaf.
如閣下為中央結算系統投資者戶口持有人,就本申請而言僅會接納香港身份證號碼(閣下為個人)或香港商業登記號碼(閣下為法人團體)。請參閱背頁「申請手續」一節第2段。
(2) If you are applying through a designated CCASS Participant (other than a CCASS Investor Participant) For individuals, if you hold a Hong Kong Identity Card, please provide that number. If you do not hold a Hong Kong Identity Card, please provide your passport number. For bodies corporate, please provide your Hong Kong Business Registration number. The Hong Kong Identity Card/Passport/Hong Kong Business Registration number will be used for checking the validity of Application Forms and otherwise for processing the application for Offer Shares and such data would be transferred to a third party for the accomplishment of such purposes.
如閣下透過指定中央結算系統參與者(中央結算系統投資者戶口持有人除外)提出申請,如屬個人人士,如閣下持有香港身份證,請填寫香港身份證號碼,否則,請填寫護照號碼。如為法人團體,請填寫香港商業登記號碼。香港身份證/護照/香港商業登記號碼將會用作核對本申請表格是否有效及處理香港發售股份申請,並會轉交第三方以達上述目的。
(3) All joint applicants must give (if they are individuals) their Hong Kong Identity Card numbers or, where applicable, passport numbers, or (if they are bodies corporate) their Hong Kong Business Registration numbers.
所有聯名申請人必須提供(如屬個人)其香港身份證號碼或(如屬法人團體)香港商業登記號碼。
(4) Part of your Hong Kong Identity Card number/passport number (or, in the case of joint applicants, part of the Hong Kong Identity Card number/passport number) provided by you may be printed on your refund cheque, if any. Such data will be used for checking the validity of Application Forms and such data would also be transferred to a third party for such purpose and refund purpose. Your banker may require verification of your Hong Kong Identity Card number/passport number before encashment of your refund cheque. Inaccurate completion of your Hong Kong Identity Card number/passport number may lead to delay in encashment of, or may invalidate, your refund cheque.
閣下所填的閣下香港身份證號碼/護照號碼的一部分(或在聯名申請的情況下,名列首位的申請人的香港身份證號碼/護照號碼的一部分)可能被印在閣下的退款支票(如有)上。該等資料將會用作核對申請表格是否有效,並將被轉送至第三方以達上述目的及退款目的。在兌現閣下的退款支票之前,銀行可能要求查驗閣下的香港身份證號碼/護照號碼。如果閣下的香港身份證號碼/護照號碼填寫不準確,可能會導致閣下的退款支票兌現延遲或無效。
Applicants who have applied for 1,000,000 or more Hong Kong Offer Shares and wish to collect (where relevant) refund cheques) in person from the Company's H Share Registrar, Computershare Hong Kong Investor Services Limited, at Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong on the date of collection of (where relevant) refund cheques) which is expected to be on Wednesday, December 14, 2011 should mark "N" in the box on the left. Please see the section overleaf headed "Refund of your money" for details of when, where and how to collect your refund cheques (if any).
凡申請1,000,000股或以上香港發售股份,並擬親自向香港發售股份支取(如適用)日期預期為2011年12月14日(星期三)在本公司的H股證券登記處香港中央證券登記有限公司(地址為香港灣仔皇后大道東183號合和中心17樓1712-1716室)領取退款支票(如適用)的申請人,請在左方空格內填上「N」字樣,以備領取退款支票(如適用)的時間、地點及方法詳情,見背頁「退還款項」一節。

DETAILS FOR CCASS PARTICIPANT 中央結算系統參與者資料

THIS BOX MUST BE DULY COMPLETED
此空格必須填寫妥當

Participant I.D. of the designated CCASS Participant or CCASS Investor Participant
指定中央結算系統參與者或中央結算系統投資者戶口持有人的參與者編號

For designated CCASS Participant or Corporate CCASS Investor Participant, please also affix the company chop bearing its company name
指定中央結算系統參與者或中央結算系統公司投資者戶口持有人請加蓋顯示公司名稱之公司印鑑

(See paragraph 2 in the section "How to make your application" overleaf)
(請參閱背頁「申請手續」一節第2段)

ADDRESS LABEL 地址標貼

Please repeat your name(s) and address as set out above in BLOCK letters
請用正楷填寫上表所示姓名/名稱及地址

Name(s) 姓名/名稱
Address 地址

For Bank use 此欄供銀行填寫

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新華保險

新華人壽保險股份有限公司

NEW CHINA LIFE INSURANCE COMPANY LTD.

(A joint stock company incorporated in the People's Republic of China with limited liability)

GLOBAL OFFERING

Conditions of your application

Unless otherwise stated, terms used in these conditions have the same meanings ascribed thereto in the Prospectus.

A. Who can apply

- You, the applicant(s), and any person(s) for whose benefit you are applying, must be 18 years of age or older and must have a Hong Kong address.
- If you are a **firm**, the application must be in the names of the individual members, not in the name of the firm.
- If you are a **body corporate**, the application must be stamped with the company chop (bearing the company name) and signed by a duly authorized officer, who must state his or her representative capacity.
- Save under the circumstances permitted by the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules") or otherwise permitted by the Hong Kong Stock Exchange, you **cannot** apply for any Hong Kong Offer Shares if you are or any person(s) for whose benefit you are applying is/are:
 - an existing beneficial owner of Shares in the Company;
 - the chief executive, a Director or a Supervisor of the Company or any of its subsidiaries;
 - an associate (as defined in the Listing Rules) of any of the above;
 - a connected person (as defined in the Listing Rules) of the Company or a person who will become a connected person of the Company immediately upon completion of the Global Offering;
 - a person who has been allocated or will receive any Offer Shares under the International Offering or otherwise participated in the International Offering or indicated an interest in the Offer Shares under the International Offering;
 - a legal or natural person (except qualified domestic institutional investors) of the People's Republic of China (other than Hong Kong, Macau and Taiwan) (except qualified domestic institutional investors);
 - a United States person (as defined in Regulation S under the United States Securities Act 1933 as amended);
 - a person inside the United States (as defined in Regulation S under the United States Securities Act 1933, as amended) when completing and submitting this Application Form and you are not a person described in paragraph (b)(3) of Rule 902 of Regulation S under the United States Securities Act 1933, as amended; or
 - a person who does not have a Hong Kong address.
- The total number of joint applicants may not exceed four.

B. If you are a nominee

- If you are a nominee, you may make more than one application by: (1) giving **electronic application instructions** to HKSCC via CCASS if you are a CCASS Participant; or (2) using a **WHITE** or **YELLOW** Application Form, and lodge more than one application in your own name on behalf of different beneficial owners. In the box on this Application Form marked "For nominees", you must include, for each beneficial owner:
- an account number; or
 - some other identification code.

If you do not include this information, the application will be treated as being made for your benefit.

A nominee who submits this Application Form on behalf of another person is deemed to have represented to and undertaken with the Company, the Joint Global Coordinators, the Joint Sponsors, the Underwriters, the Joint Bookrunners and the Joint Lead Managers that he/she has been duly authorized.

C. Lodge only one application for your benefit (or your and any of your joint applicant's benefit)

Multiple applications or suspected multiple applications will be rejected. Save as referred to in B above, all of your applications (including the part of the application made by HKSCC Nominees acting on **electronic application instructions**) will be rejected as multiple applications if you, or you and your joint applicant, apply for more than one application by:

- making more than one application (whether individually or jointly) on a **WHITE** or **YELLOW** Application Form or by giving **electronic application instructions** to HKSCC via CCASS (if you are a CCASS Investor Participant or applying through CCASS Clearing Participant or Custodian Participant) or to the White Form eIPO Service Provider via the **White Form eIPO Service** (www.eipo.com.hk);
- both applying (whether individually or jointly) on one **WHITE** Application Form and one **YELLOW** Application Form or on one **WHITE** or **YELLOW** Application Form and giving **electronic application instructions** to HKSCC or to the White Form eIPO Service Provider via the **White Form eIPO Service** (www.eipo.com.hk);
- applying one **WHITE** or **YELLOW** Application Form (whether individually or jointly) or by giving **electronic application instructions** to HKSCC via CCASS or by giving **electronic application instructions** to the White Form eIPO Service Provider via the **White Form eIPO Service** (www.eipo.com.hk), and also applying for more than 8,960,500 H Shares, being the maximum number of Hong Kong Offer Shares initially comprised in pool B in the Hong Kong Public Offering; or
- having applied for or taken up, or indicated an interest for, or have been or will be placed (including conditionally and/or provisionally) Offer Shares under the International Offering.

Save as referred to above, all of your applications will also be rejected as multiple applications if more than one application is made for your benefit (including the part of an application made by HKSCC Nominees acting on **electronic application instructions**). If an application is made by a unlisted company and:

- the only business of that company is dealing in securities; and
 - you exercise statutory control over that company
- then the application will be treated as being made for your benefit.

Unlisted company means a company with no equity securities listed on the Hong Kong Stock Exchange.

Statutory control means you:

- control the composition of the board of directors of the company;
- control more than half of the voting power of the company; or
- hold more than half of the issued share capital of the company (not counting any part of it which carries no right to participate beyond a specified amount in the distribution of either dividend or capital).

D. Allocation of Hong Kong Offer Shares – Pools A and B

The 17,921,000 Hong Kong Offer Shares initially being offered for subscription by the public under the Hong Kong Public Offering (after taking into account of any adjustment in the number of Offer Shares allocated between the International Offering and the Hong Kong Public Offering) will be divided into two pools for allocation purposes: pool A and pool B with any odd board lots being allocated to pool A. Accordingly, the maximum number of Hong Kong Offer Shares initially comprised in pool A and pool B will be 8,960,500 and 8,960,500 respectively. The H Shares in pool A will be allocated on an equitable basis to successful applicants who have applied for H Shares with an aggregate price of HK\$5 million (excluding 1% brokerage, 0.003% SFC transaction levy and 0.005% Hong Kong Stock Exchange trading fee payable) or less. The H Shares in pool B will be allocated on an equitable basis to successful applicants who have applied for H Shares with an aggregate price of more than HK\$5 million (excluding 1% brokerage, 0.003% SFC transaction levy and 0.005% Hong Kong Stock Exchange trading fee payable) and up to the total value of pool B. You should be aware that applications in pool A and applications in pool B may receive different allocation ratios. If the H Shares in one pool (but not both pools) are undersubscribed, the surplus H Shares will be transferred to the other pool to satisfy demand in that pool and will be allocated according to the same criteria as those applied for the Hong Kong Offer Shares means the price payable to the applicant therefor (without regard to the Offer Price as finally determined). You can only receive an allocation of H Shares from either pool A or pool B but not from both pools. In addition, multiple applications or suspected multiple applications and any application for more than 8,960,500 H Shares, being the maximum number of Hong Kong Offer Shares initially comprised in pool B in the Hong Kong Public Offering, will be rejected. No application will be accepted from applicants applying for more than the total number of Hong Kong Offer Shares originally allocated to each pool. Allocation of H Shares to investors under the Hong Kong Public Offering, both in relation to pool A and pool B, will be based solely on the total of valid applications received under the Hong Kong Public Offering. The basis of allocation in each pool may vary, depending on the number of Hong Kong Offer Shares validly applied for by each applicant. Although the allocation of Hong Kong Offer Shares could, where appropriate, consist of balloting, some applicants may receive a higher allocation than others. If you are successful in receiving a certain number of Hong Kong Offer Shares, and those applicants who are not successful in the ballot may not receive any Hong Kong Offer Shares.

E. Supplemental Information

If any supplement to the Prospectus is issued, applicants who have already submitted an application may or may not (depending on the information contained in the supplement) be notified that they are to withdraw their application. If applicants have not been so notified, or if applicants have been notified but have not withdrawn their applications in accordance with the procedure to be notified, all applications that have been submitted remain valid and may be accepted. Subject to the above and below, an application once made is irrevocable and applicants shall be deemed to have applied on the basis of the Prospectus as supplemented.

F. Effect of completing and submitting this Application Form

By completing and submitting this Application Form, you (and if you are joint applicants, each of you jointly and severally) for yourself or as agent or nominee and on behalf of each person for whom you act as agent or nominee:

- intend and authorize the Company and/or the Joint Global Coordinators as agent for the Company (or their respective agents or nominees) to execute any transfers, assignments or other documents on your behalf and to do so on your behalf of all things necessary to register any Hong Kong Offer Shares allotted to you in the name of HKSCC Nominees as required by the Articles of Association of the Company, and otherwise to give effect to the arrangements described in the Prospectus and this Application Form;
- undertake to sign all documents and to do all things necessary to enable the name of HKSCC Nominees to be registered as the holder of the Hong Kong Offer Shares in the name of HKSCC Nominees or as required by the Articles of Association;
- agree that the Hong Kong Offer Shares to be allotted shall be issued in the name of HKSCC Nominees and deposited directly into CCASS for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant;
- agree that each of HKSCC and HKSCC Nominees reserves the right at its absolute discretion (1) not to accept any part of such allotted Hong Kong Offer Shares; (2) to accept such allotted Hong Kong Offer Shares to be withdrawn from CCASS and transferred into your name at your own risk and costs; and (3) to cause such allotted Hong Kong Offer Shares to be issued in your (or if you are a joint applicant, to the first-named applicant's) name and in such a case to post the certificate(s) for such allotted Hong Kong Offer Shares at your own risk to the address on your Application Form by ordinary post or to make available the same for your collection;
- agree that each of HKSCC and HKSCC Nominees may adjust the number of allotted Hong Kong Offer Shares issued in the name of HKSCC Nominees;
- agree that neither HKSCC nor HKSCC Nominees shall have any liability for the information and representations not so contained in the Prospectus and this Application Form;
- agree that neither HKSCC nor HKSCC Nominees shall be liable to you in any way;
- confirm that you have received and read a copy of the Prospectus and that you have only relied on the information and representations in the Prospectus in making your application and will not rely on any other information and representations save as set out in any supplement to the Prospectus;
- agree that the Company, the Joint Global Coordinators, the Joint Sponsors, the Underwriters, the Joint Bookrunners, the Joint Lead Managers and any of their respective directors, employees, agents or advisers and any other parties involved in the Global Offering are not liable for any information and representations not contained in the Prospectus and this Application Form and any supplement to the Prospectus;
- agree (without prejudice to any other rights which you may have) that once your application has been accepted, you may not rescind it because of an innocent misrepresentation and you may not revoke it other than as provided in the Prospectus;
- (if the application is made by you) warrant that you are the only applicant for the Offer Shares and you will be made for your benefit on a **WHITE** or **YELLOW** Application Form or by giving **electronic application instructions** to HKSCC via CCASS or to the White Form eIPO Service Provider via the **White Form eIPO Service** (www.eipo.com.hk);
- (if the application is made by an agent on your behalf) warrant that you have validly and irrevocably conferred on your agent all necessary power and authority to make this application;
- (if you are an agent for another person) warrant reasonable enquiries have been made of that other person that this is the only application which has been or will be made for the benefit of that other person on a **WHITE** or **YELLOW** Application Form or by giving **electronic application instructions** to HKSCC via CCASS or to the White Form eIPO Service Provider via the **White Form eIPO Service** (www.eipo.com.hk); and that you are duly authorized to sign this Application Form as that other person's agent;
- undertake to confirm that you, and the Company and/or its agents to deposit any H Share certificate(s) directly into CCASS and to send any refund cheque(s) (where applicable) to you or (in case of joint applicants) the first-named applicant in the Application Form by ordinary post at your own risk to the address stated on your Application Form (except that if you have applied for 1,000,000 Hong Kong Offer Shares or more and have indicated in your Application Form that you will collect your refund cheque(s) (where applicable) in person, you can collect your refund cheque(s) (where applicable) in person between 9:00 a.m. and 1:00 p.m. on Wednesday, December 14, 2011 from Computershare Hong Kong Investor Services Limited);
- understand that these declarations and representations will be relied upon by the Company, the Joint Global Coordinators, the Joint Sponsors, the Underwriters, the Joint Bookrunners and the Joint Lead Managers in deciding whether or not to allocate any Hong Kong Offer Shares in response to your application and that you may be prosecuted for making a false declaration;
- agree to disclose to the Company, and/or its H Share Registrar, receiving bankers, the Joint Global Coordinators, the Joint Sponsors, the Underwriters, the Joint Bookrunners, the Joint Lead Managers and their respective advisers and agents personal data and any information which they require about you or the person(s) for whose benefit you have made this application;
- agree with the Company, for itself and for the benefit of each shareholder of the Company and each director, supervisor, manager and other senior officer of the Company (and so that the Company will be deemed by its acceptance in whole or in part of this application to have agreed, for itself and on behalf of each shareholder of the Company and each director, supervisor, manager and other senior officer of the Company, with CCASS Participant giving **electronic application instructions**),
 - to refer all differences and claims arising from the Articles of Association of the Company or any rights or obligations conferred or imposed by the PRC Company Law or other relevant laws and administrative regulations concerning the affairs of the Company to arbitration in accordance with the Articles of Association of the Company;
 - that any award made in such arbitration shall be final and conclusive; and
 - that the arbitration tribunal may conduct hearings in open sessions and publish its award;
- agree with the Company, and each shareholder of the Company, and the Company agrees with each of its shareholders, to observe and comply with the Hong Kong Companies Ordinance, PRC Company Law, the Special Regulations and the Articles of Association of the Company and each shareholder of the Company that the H Shares in the Company are freely transferable by the holders thereof;
- authorize the Company to enter into a contract on your behalf with each Director, Supervisor, manager and officer of the Company whereby each such Director, Supervisor, manager and officer undertakes to observe and comply with his or her obligations to shareholders as stipulated in the Articles of Association of the Company;
- represent, warrant and undertake that you understand that the Hong Kong Offer Shares have not been and will not be registered under the United States Securities Act of 1933 as amended and you are outside the United States (as defined in Regulation S under the United States Securities Act of 1933, as amended), when completing and submitting this Application Form or on a person described in the paragraph (b)(3) of Rule 902 of Regulation S under the United States Securities Act of 1933, as amended;
- confirm that you agree to be bound by the terms and conditions and application procedures set out in the Prospectus and this Application Form;
- warrant the truth and accuracy of the information on your application; and
- if you are a natural person, you agree to provide your signature, agree and warrant that you have complied with all such laws and none of the Company, the Joint Bookrunners, the Joint Global Coordinators, the Joint Sponsors, the Underwriters, the Joint Bookrunners and the Joint Lead Managers nor any of their respective officers or advisers will infringe any law outside Hong Kong as a result of the acceptance of your offer to purchase any shares arising from your rights and obligations under the terms and conditions contained in the Prospectus.

you can collect your refund cheque(s) (where applicable) in person between 9:00 a.m. and 1:00 p.m. on Wednesday, December 14, 2011 from Computershare Hong Kong Investor Services Limited);

- understand that these declarations and representations will be relied upon by the Company, the Joint Global Coordinators, the Joint Sponsors, the Underwriters, the Joint Bookrunners and the Joint Lead Managers in deciding whether or not to allocate any Hong Kong Offer Shares in response to your application and that you may be prosecuted for making a false declaration;
- agree to disclose to the Company, and/or its H Share Registrar, receiving bankers, the Joint Global Coordinators, the Joint Sponsors, the Underwriters, the Joint Bookrunners, the Joint Lead Managers and their respective advisers and agents personal data and any information which they require about you or the person(s) for whose benefit you have made this application;
- agree with the Company, for itself and for the benefit of each shareholder of the Company and each director, supervisor, manager and other senior officer of the Company (and so that the Company will be deemed by its acceptance in whole or in part of this application to have agreed, for itself and on behalf of each shareholder of the Company and each director, supervisor, manager and other senior officer of the Company, with CCASS Participant giving **electronic application instructions**),
 - to refer all differences and claims arising from the Articles of Association of the Company or any rights or obligations conferred or imposed by the PRC Company Law or other relevant laws and administrative regulations concerning the affairs of the Company to arbitration in accordance with the Articles of Association of the Company;
 - that any award made in such arbitration shall be final and conclusive; and
 - that the arbitration tribunal may conduct hearings in open sessions and publish its award;
- agree with the Company, and each shareholder of the Company, and the Company agrees with each of its shareholders, to observe and comply with the Hong Kong Companies Ordinance, PRC Company Law, the Special Regulations and the Articles of Association of the Company and each shareholder of the Company that the H Shares in the Company are freely transferable by the holders thereof;
- authorize the Company to enter into a contract on your behalf with each Director, Supervisor, manager and officer of the Company whereby each such Director, Supervisor, manager and officer undertakes to observe and comply with his or her obligations to shareholders as stipulated in the Articles of Association of the Company;
- represent, warrant and undertake that you understand that the Hong Kong Offer Shares have not been and will not be registered under the United States Securities Act of 1933 as amended and you are outside the United States (as defined in Regulation S under the United States Securities Act of 1933, as amended), when completing and submitting this Application Form or on a person described in the paragraph (b)(3) of Rule 902 of Regulation S under the United States Securities Act of 1933, as amended;
- confirm that you agree to be bound by the terms and conditions and application procedures set out in the Prospectus and this Application Form;
- warrant the truth and accuracy of the information on your application; and
- if you are a natural person, you agree to provide your signature, agree and warrant that you have complied with all such laws and none of the Company, the Joint Bookrunners, the Joint Global Coordinators, the Joint Sponsors, the Underwriters, the Joint Bookrunners and the Joint Lead Managers nor any of their respective officers or advisers will infringe any law outside Hong Kong as a result of the acceptance of your offer to purchase any shares arising from your rights and obligations under the terms and conditions contained in the Prospectus.

The Company, the Joint Global Coordinators, the Joint Sponsors, the Underwriters, the Joint Bookrunners, the Joint Lead Managers and their respective directors, officers, employees, partners, agents, advisers and any other parties involved in the Global Offering are entitled to rely on any warranty, representation or declaration made by you in this application. In the event of the application being made by joint applicants, all the warranties, representations, declarations and undertakings expressed to be made, given or assumed by or imposed on the joint applicants shall be deemed to have been made, given or assumed by or imposed on the applicants jointly and severally.

G. Power of attorney

If your application is accepted by a duly authorized attorney, the Company, the Joint Global Coordinators (or their respective agents and nominees), as its agents, may through it at their discretion and subject to any conditions as any of them may think fit, including production of evidence of the authority of your attorney, the Company and the Joint Global Coordinators in their capacity as agents for the Company have full discretion to reject or accept any application, in full or in part, without assigning any reason.

H. Determination of Offer Price and/or number of Offer Shares

The Offer Price is expected to be fixed by agreement between the Company, and the Joint Global Coordinators (on behalf of the Hong Kong Offer Shareholders) on or around Thursday, December 8, 2011 and, in any event, not later than Wednesday, December 14, 2011. Applicants for the Hong Kong Offer Shares are required to pay, on application, the maximum Offer Price of HK\$34.33 for each H Share together with a brokerage fee of 1%. SFC transaction levy of 0.003% and Hong Kong Stock Exchange trading fee of 0.005%, subject to refund of any resulting surplus application monies to successful applicants, without interest, if the Offer Price is expected to be lower than HK\$34.33. The Offer Price will be announced on December 9, 2011 in South China Morning Post (in English) and Hong Kong Economic Times (in Chinese) and on the website of the Hong Kong Stock Exchange. The Joint Global Coordinators, on behalf of the Underwriters, may with the consent of the Company, reduce the number of Offer Shares offered pursuant to the International Offering and/or the indicative offer price range below that stated in the Prospectus (which is HK\$28.20 to HK\$35.33 per H Share) at any time on or prior to the morning of the last day for lodging applications under the Hong Kong Public Offering. In such a case, a notice of the reduction in the number of Offer Shares and/or the indicative offer price range will be published in South China Morning Post (in English) and Hong Kong Economic Times (in Chinese) and on the website of the Hong Kong Stock Exchange no later than the morning of the day which is the last day for lodging applications under the Hong Kong Public Offering. Applicants should have regard to the possibility that any announced reduction in the number of Offer Shares and/or the indicative offer price range may not be made until that time. If applications pursuant to the Hong Kong Public Offering have been submitted prior to the day which is the last day for lodging applications under the Hong Kong Public Offering, then even if the offer price range and/or the number of Offer Shares being offered pursuant to the Global Offering is so reduced, such applications will be deemed to be accepted. If the Offer Price is not agreed between the Company and the Joint Global Coordinators (on behalf of the Hong Kong Offer Shareholders) on or before Wednesday, December 14, 2011, the Global Offering will not proceed.

Allotment of Hong Kong Offer Shares

The application for the Hong Kong Offer Shares will not be processed and no allotment of any such H Shares will be made until after the closing of the application lists. The Company expects to announce the indication of levels of interest in the International Offering, levels in the applications of the Hong Kong Public Offering and the basis of allotment of the Hong Kong Offer Shares on Wednesday, December 14, 2011 in South China Morning Post (in English) and Hong Kong Economic Times (in Chinese) and the website of the Hong Kong Stock Exchange at www.hkexnews.hk and the Company's website at www.ncmlife.com.

The Hong Kong Identity Card/passport/Hong Kong Business Registration numbers of successful applicants under the Hong Kong Public Offering will be available at the times and date and in the manner specified in the section headed "How to Apply for Hong Kong Offer Shares — Publication of Results" in the Prospectus.

If your application for Hong Kong Offer Shares is successful (in whole or in part)

If your application is wholly or partially successful, your H Share certificate(s) (subject to the receipt of valid certificates of title provided that the Hong Kong Public Offering is successful and not having been terminated at 8:00 a.m. on Thursday, December 15, 2011) will be issued in the name of HKSCC Nominees and deposited directly into CCASS for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant as instructed by you in this Application Form on Wednesday, December 14, 2011 or under contingent situation, on any other date as shall be determined by HKSCC and HKSCC Nominees.

If you are applying through a designated CCASS Participant (other than a CCASS Investor Participant)

For Hong Kong Offer Shares credited to the stock account of your designated CCASS Participant (other than a CCASS Investor Participant), you can check the number of Hong Kong Offer Shares allotted to you with that CCASS Participant.

If you are applying as a CCASS Investor Participant, the Company expects to publish the results of CCASS Investor Participants' applications together with the results of the Hong Kong Public Offering in the manner as described in the section headed "How to apply for Hong Kong Offer Shares — XI. Publication of Results" in the Prospectus on Wednesday, December 14, 2011. You should check the announcement published by the Company and report any discrepancies to HKSCC before 5:00 p.m. on Wednesday, December 14, 2011 in person, by fax or by e-mail as determined by HKSCC or HKSCC Nominees. Immediately after the credit of the Hong Kong Offer Shares to your CCASS Investor Participant stock account, you can check your new account balance via the CCASS Phone System and the CCASS Internet System (under the procedures contained in HKSCC's "An Operating Guide for Investor Participants" in effect from time to time). HKSCC will also make available to you an activity statement showing the number of Hong Kong Offer Shares credited to your stock account.

The Company will not issue temporary documents of title. H Share certificates will only become valid certificates of title at around 8:00 a.m. on Thursday, December 15, 2011 provided that the Hong Kong Public Offering has become unconditional in all respects and the right of termination described in the paragraph headed "Hong Kong Public Offering — Grounds for termination" will not be exercised. "Underwriting" has not been exercised at 8:00 a.m. on Thursday, December 15, 2011. No receipt will be issued for sums paid upon application.

In the event that the Offer Price is less than the price per Hong Kong Offer Share paid by you, the surplus application monies (including the 1% brokerage, the 0.003% SFC transaction levy and the 0.005% Hong Kong Stock Exchange trading fee attributable to such surplus) will be refunded to you without interest.

Circumstances in which you will not be allotted Hong Kong Offer Shares

You may not be allotted Hong Kong Offer Shares if any of the following reasons:

- Full discretion of the Company or its agents to reject or accept your application:**
 - The Company and the Joint Global Coordinators (as agents for the Company) and the White Form eIPO Service Provider or their respective agents and nominees, have full discretion to reject or accept any application, or to accept only part of any application.
 - No reason has to be given for any rejection or acceptance.
- If your application is rejected:**
 - You will not receive any allotment if:
 - you make multiple applications or suspected multiple applications;
 - you or the person for whose benefit you are applying have applied for or taken up, or indicated an interest for, or have been or will be placed (including conditionally and/or provisionally) Offer Shares under the International Offering or otherwise participated in the International Offering or indicated an interest in the Offer Shares under the International Offering; or
 - your Application Form is not completed in accordance with the instructions as stated in the Application Form (if you apply by an Application Form);
 - your payment is not made correctly;
 - you pay by cheque or banker's cashier order and the cheque or banker's cashier order is dishonoured under its first presentation;
 - your application is for more than 8,960,500 H Shares, being 50% of the Shares initially being offered under the Hong Kong Public Offering;
 - either of the Hong Kong Underwriting Agreements or the International Purchase Agreement does not become unconditional;
 - either of the Hong Kong Underwriting Agreements or the International Purchase Agreement is terminated in accordance with its respective terms; or
 - the Company or the Joint Global Coordinators believe that by accepting your application, they would violate applicable securities or other laws, rules or regulations of the jurisdiction in which your application is completed and signed.
- If your application is revoked or withdrawn:**
 - By completing and submitting this Application Form you agree that you cannot revoke your application on or before January 1, 2012. This agreement will take effect as a collateral contract with the Company, and will become binding when you lodge your Application Form. This collateral contract will be in consideration of the Company agreeing that it will not offer any Hong Kong Offer Shares to any person on or before December 7, 2011 except by means of one of the procedures referred to in the Prospectus.
 - Your application may be revoked on or before January 1, 2012 if a person responsible for the Prospectus under section 40 of the Hong Kong Companies Ordinance (as applied by section 342E of the Hong Kong Companies Ordinance) gives a public notice under that section which excludes or limits the responsibility of that person for the Prospectus.
 - If any supplement to the Prospectus is issued, applicants who have already submitted an application may or may not (depending on the information contained in the supplement) be notified that they are to withdraw their applications. If applicants have not been so notified, or if applicants have been notified but have not withdrawn their applications in accordance with the procedure to be notified, all applications that have been submitted remain valid and may be accepted. Subject to the above, an application once made is irrevocable and applicants shall be deemed to have applied on the basis of the Prospectus as supplemented.

Please use this form if you want the Hong Kong Offer Shares to be issued in the name of HKSCC Nominees Limited ("HKSCC Nominees") and deposited directly into the Central Clearing and Settlement System ("CCASS") for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant.

If your application has been accepted, it cannot be revoked or withdrawn. For this purpose, acceptance of applications which are not rejected will be constituted by notification in the publication of the results of allocation, and where such basis of allocation is subject to certain conditions or provides for allocation by ballot, such acceptance will be subject to the satisfaction of such condition or results of the ballot respectively.

4. If your allotment of Hong Kong Offer Shares is void:

- Your allotment of the Hong Kong Offer Shares will be void if the Listing Committee of the Hong Kong Stock Exchange does not grant permission to list the H Shares either:
 - within 3 weeks from the closing date of the application lists; or
 - within a longer period of up to 6 weeks if the Listing Committee of the Hong Kong Stock Exchange notifies the Company that that longer period within 3 weeks of the closing date of the application lists.

Refund of your money

If you do not receive any Hong Kong Offer Shares for any of the above reasons, the Company will refund to you your application monies, including the related brokerage of 1%, SFC transaction levy of 0.003% and Hong Kong Stock Exchange trading fee of 0.005%. No interest will be paid thereon.

If your application is accepted only in part or if the Offer Price finally determined is less than the maximum offer price paid on application, the Company will refund to you the surplus application monies, together with the related brokerage of 1%, the SFC transaction levy of 0.003% and the Hong Kong Stock Exchange trading fee of 0.005% without interest. All such interest accrued on such monies prior to the date of despatch of refund cheques will be retained for the benefit of the Company. In a contingency situation involving a substantial oversubscription, at the discretion of the Company and the Joint Lead Managers, cheques for applications for certain small denominations of Hong Kong Offer Shares (apart from successful applications) may not be cleared. Refund cheques will be crossed "Account Payee Only", and made out to you, or, if you are joint applicants, to the first-named applicant on your Application Form. Part of your Hong Kong Identity Card number/passport number (or, in the case of joint applicants, part of the Hong Kong Identity Card number/passport number of the first-named applicant) provided by you may be printed on your refund cheque, if any. Such data would also be transferred to a third party for refund purpose. Your banker may require verification for your Hong Kong Identity Card number/passport number before encashment of your refund cheque. Inaccurate completion of your Hong Kong Identity Card number/passport number may lead to delay in encashment of, or may invalidate, your refund cheque.

If you have applied for 1,000,000 Hong Kong Offer Shares or above and have indicated on your Application Form that you wish to collect your refund cheque in person, you may collect it from:

Computershare Hong Kong Investor Services Limited
 Shops 1712-1716
 17th Floor, Hopewell Centre
 183 Queen's Road East
 Wanchai
 Hong Kong

between 9:00 a.m. and 1:00 p.m. on Wednesday, December 14, 2011 or any other place and date notified by the Company in the newspaper as the place and date of despatch of refund cheques. The date of despatch is expected to be Wednesday, December 14, 2011.

If you are an individual who opts for personal collection, you must not authorize any other person to make collection on your behalf. You must produce evidence of identity (which must be acceptable to Computershare Hong Kong Investor Services Limited) for collection of your refund cheque. If you are a corporate which opts for personal collection, you must attend by your authorized representative bearing a letter of authorisation from such corporations stamped with your corporation's chop. Such authorized representative must produce at the time of collection, evidence of identity acceptable to Computershare Hong Kong Investor Services Limited.

If you do not collect your refund cheques (where applicable) and/or H Share certificate(s) (where applicable) in person within the time specified for its collection, it will be despatched to you by ordinary post to the address on this Application Form at your own risk.

If you have applied for less than 1,000,000 Hong Kong Offer Shares or you have applied for 1,000,000 Hong Kong Offer Shares (above but have not indicated on your Application Form that you will collect your refund cheques) and/or H Share certificate(s) (where applicable) personally, your refund cheques (where applicable) and/or H Share certificate(s) (where applicable) will be sent to the address on your Application Form on or before Wednesday, December 14, 2011, by ordinary post to the address on your Application Form at your own risk. It is intended that special efforts will be made to avoid any undue delay in refunding application monies where appropriate.

Personal Data and Personal Information Collection Statement

The main provisions of the Personal Data (Privacy) Ordinance (the "Ordinance") came into effect in Hong Kong on December 20, 1996. This Personal Information Collection Statement informs the applicant for and holder of Hong Kong Offer Shares of the policies and practices of the Company and the H Share Registrar in relation to personal data and the Ordinance.

1. Reasons for the collection of your personal data

From time to time it is necessary for applicants for securities or registered holders of securities to supply their latest correct personal data to the Company and the H Share Registrar when applying for securities or transferring securities into or out of their names or in procuring the services of the H Share Registrar. Failure to supply the requested data may result in your application for securities being rejected, or in delay or the inability of the Company and the H Share Registrar to effect transfers or otherwise render their services. It may also prevent or delay registration or transfer of the Hong Kong Offer Shares which you have successfully applied for and/or the despatch of the H Share certificate(s) and/or refund cheque(s) to which you are entitled. It is important that holders of securities inform the Company and the H Share Registrar immediately of any inaccuracies in the personal data supplied.

2. Purpose

- The personal data of the holders of securities may be used, held and/or stored (by whatever means) for the following purposes:
 - processing of your application and refund cheque, where applicable, and verifications of compliance with the terms and application procedures set out in this Application Form and the Prospectus and announcing results of allocations of Hong Kong Offer Shares;
 - enabling compliance with all applicable laws and regulations in Hong Kong and elsewhere;
 - registering new issues or transfers into or out of the names of holders of securities including, where applicable, in the name of HKSCC Nominees;
 - maintaining or updating the register of holders of securities of the Company;
 - conducting or assisting the conduct of signature verifications, any other verification or exchange of information;
 - establishing benefit entitlements of holders of securities of the Company, such as dividends, rights issues and bonus issues, etc.;
 - distributing communications from the Company and its subsidiaries;
 - compiling statistical information and shareholder profiles;
 - making disclosures as required by laws, rules or regulations;
 - disclosing relevant information to facilitate claims on entitlements; and
 - any other incidental or associated purposes relating to the above and/or to enable the Company and the H Share Registrar to discharge their obligations to holders of securities and/or regulators and/or any other purpose to which the holders of securities may from time to time agree.

3. Transfer of personal data

- Personal data held by the Company and the H Share Registrar relating to the applicants and the holders of securities will be kept confidential but the Company and the H Share Registrar may, to the extent necessary for achieving the above purposes or any of them, make such enquiries as they consider necessary to confirm the accuracy of the personal data and in particular, they may disclose, obtain, transfer (whether within or outside Hong Kong) the personal data of the applicants and the holders of securities to, from or with any and all of the following persons and entities:
 - the Company or its appointed agents such as financial advisers, receiving bankers and overseas principal registries;
 - where applicants for securities request deposit into CCASS, HKSCC and HKSCC Nominees who will use the personal data for the purposes of operating the CCASS;
 - any agents, contractors or third-party service providers who offer administrative, telecommunications, computer, payment or other services to the Company or the H Share Registrar in connection with the operation of the respective businesses;
 - any regulatory or governmental bodies (including the Hong Kong Stock Exchange and the SFC); and
 - any other persons or institutions with which the holders of securities have or propose to have dealings, such as their bankers, solicitors, accountants or stockbrokers, etc.

4. Access to and correction of personal data

The Ordinance provides the holders of securities with rights to ascertain whether the Company or the H Share Registrar hold their personal data, to obtain a copy of that data, and to correct any data that is inaccurate. In accordance with the Ordinance, the Company and the H Share Registrar have the right to charge a reasonable fee for the processing of any such data access request. All requests for access to data or correction of data or for information regarding policies and practices and the kinds of data held should be addressed to the Company, at its registered address disclosed in the "Corporate Information" section in the Prospectus or as notified from time to time in accordance with applicable law, for the attention of the Company Secretary or (as the case may be) the H Share Registrar for the attention of the Privacy Compliance Officer. By signing this Application Form or giving electronic instruction applications to HKSCC, you agree in all at the above.

How to make your application

1. Use the table set out below to calculate how much you must pay for the number of Hong Kong Offer Shares you want to subscribe for. Your application must be for a minimum of 100 Hong Kong Offer Shares. Applications must be in one of the numbers set out in the table below. No application for any other number of Hong Kong Offer Shares will be considered and any such application is liable to be rejected. The table also sets out the total amount payable for such numbers of Hong Kong Offer Shares up to 9,960,500 Hong Kong Offer Shares. On application, you must pay the maximum offer price of HK\$34.33 per H Share, plus brokerage of 1%, SFC transaction levy of 0.003% and Hong Kong Stock Exchange trading fee of 0.005%. The table below sets out the total amount payable for certain numbers of Hong Kong Offer Shares.

2. You, as the applicant(s), must complete this Application Form as indicated below and sign on the first page of the application form. **Only written signatures will be accepted.**

If you are applying through a designated CCASS Participant (other than a CCASS Investor Participant):

- the designated CCASS Participant must endorse the Application Form with its company chop (bearing its company name) and insert its participant I.D. in the appropriate box.

If you are applying as an individual CCASS Investor Participant:

- the Application Form must contain your name and Hong Kong Identity Card number; and
- you must insert your participant I.D. in the appropriate box in the Application Form.

If you are applying as a joint individual CCASS Investor Participant:

- the Application Form must contain all joint CCASS Investor Participants' names and the Hong Kong Identity Card number of all of the joint CCASS Investor Participants; and
- your participant I.D. must be inserted in the appropriate box.

If you are applying as a corporate CCASS Investor Participant:

- the Application Form must contain CCASS Investor Participant's company name and Hong Kong Business Registration number; and
- your participant I.D. and your company chop (bearing your company name) must be inserted in the appropriate box in the Application Form.

Incorrect or incomplete details of the CCASS Participant or the omission or inadequacy of participant I.D. or other similar matters may render your application invalid.

3. Each application must be accompanied by either one cheque or one banker's cashier order.

4. Staple your cheque or banker's cashier order to the form. You must pay for the Hong Kong Offer Shares applied for by one cheque or by one banker's cashier order.

If you pay by cheque, the cheque must:

- be in Hong Kong dollars;
- be drawn on your Hong Kong dollar bank account in Hong Kong;
- the cheque must bear an account name (or, in the case of joint applicants, the name of the first-named applicant) (either preprinted on the cheque or endorsed on the reverse of the cheque by any authorized signatory of the bank on which it is drawn), which must be the same as the name on your Application Form (or, in the case of joint applicants, the name of the first-named applicant). If the cheque is drawn on a joint account, one of the joint account names must be the same as the name of the first-named applicant;
- be made payable to "HSBC Nominees (Hong Kong) Limited – NCI Public Offer";
- be crossed "Account Payee Only"; and
- the cheque must not be post-dated.

Your application will be rejected if your cheque:

- does not meet all these requirements; or
- is dishonoured on its first presentation.

If you pay by banker's cashier order:

- the banker's cashier order must be in Hong Kong dollars;
- the banker's cashier order must be issued by licensed banks in Hong Kong, and have your name certified on the back by a person authorized by the bank. The name on the back of the banker's cashier order and the name on the Application Form must be the same. If it is a joint application, the name on the back of the banker's cashier order must be the same as the name of the first-named applicant;
- the banker's cashier order must be made payable to "HSBC Nominees (Hong Kong) Limited – NCI Public Offer";
- the banker's cashier order must be crossed "Account Payee Only"; and
- the banker's cashier order must not be post-dated.

Your application will be rejected if your banker's cashier order does not meet all these requirements.

5. Tear off the Application Form, fold the form once and lodge it in one of the special collection boxes at any one of the following branches of:

a. The Hongkong and Shanghai Banking Corporation Limited

Branch Name	Address
Hong Kong Island: Hong Kong Office Chai Wan Branch 128 Queen's Road Central Branch	Level 3, 1 Queen's Road Central, Hong Kong Shop No. 1-11, Block B, G/F, Walton Estate, Chai Wan, Hong Kong V Heng Building, 128-140 Queen's Road Central, Central, Hong Kong
Hopewell Centre Branch	Shops 24, 2/F, Hopewell Centre, 183 Queen's Road East, Wan Chai, Hong Kong
Kowloon: Kwan Tong Branch Mong Kok Branch	No. 1, Yue Man Square, Kwan Tong, Kowloon Basement & U/G, 673 Nathan Road, Mong Kok, Kowloon
Tuen Mun Town Plaza Branch	Shop 1, U/G/F, Shopping Arcade Phase II, Tuen Mun Town Plaza, Tuen Mun, New Territories
Shatin Plaza Branch	Shop 49, Level 1, Shatin Plaza, 21-27 Sha Tin Centre Street, Sha Tin, New Territories

b. Bank of China (Hong Kong) Limited

Branch Name	Address
Hong Kong Island: Bank of China Tower Branch	3/F, 1 Garden Road
Kowloon: Prince Edward Branch Kowloon Plaza Branch Hung Hom (Exeks Industrial Building) Branch	774 Nathan Road, Kowloon Unit 1, Kowloon Plaza, 485 Castle Peak Road 21 Ma Tau Wai Road, Hung Hom
New Territories: Tai Po Branch	68-70 Ho Ping Street, Tai Po Market

c. Standard Chartered Bank (Hong Kong) Limited

Branch Name	Address
Hong Kong Island: Hennessy Road Branch	399 Hennessy Road, Wanchai
Kowloon: Kwun Tong Hoi Yuen Road 68 Nathan Road Branch	G/F, Fook Cheong Building, No. 63 Hoi Yuen Road, Kwun Tong, Kowloon Basement, Shop B1, G/F Golden Crown Court, 66-70 Nathan Road, Tsimshatsui
New Territories: Tsuen Wan Branch	Shop C, G/F & 1/F, Jade Plaza, 298 Sha Tsui Road, Tsuen Wan

d. Bank of Communications Co., Ltd. Hong Kong Branch

Branch Name	Address
Hong Kong Branch	20 Pedder Street, Central
Hong Kong Island: Hong Kong Branch	20 Pedder Street, Central
New Territories: Tiu Keng Leng Sub-branch	Unit L2-064 & 065, Metro Town Shopping Mall, 8 King Ling Road

6. Your application form can be lodged at these times:

Friday, December 2, 2011	— 9:00 a.m. to 4:30 p.m.
Saturday, December 3, 2011	— 9:00 a.m. to 1:00 p.m.
Monday, December 5, 2011	— 9:00 a.m. to 4:30 p.m.
Tuesday, December 6, 2011	— 9:00 a.m. to 4:30 p.m.
Wednesday, December 7, 2011	— 9:00 a.m. to 12:00 noon

7. The latest time for lodging your application is 12:00 noon on Wednesday, December 7, 2011, or if the application lists are not open on that day then by 12:00 noon on the next day the lists are open. The application lists will be open between 11:45 a.m. and 12:00 noon on that day, subject only to the weather conditions. The application lists will not open if there is:

- a tropical cyclone warning signal number 8 or above, or
- a "black" rainstorm warning signal in force in Hong Kong at any time between 9:00 a.m. and 12:00 noon on Wednesday, December 7, 2011. Instead they will be open between 11:45 a.m. and 12:00 noon on the next business day which may not have either of those warnings in force in Hong Kong at any time between 9:00 a.m. and 12:00 noon.

Business day means a day that is not a Saturday, Sunday or public holiday in Hong Kong.

8. The right is reserved to present all or any remittances for payment. However, your cheque or banker's cashier order will not be presented for payment before 12:00 noon on Wednesday, December 7, 2011. The Company will not give you a receipt for your payment. The Company shall keep all interest accrued on your application monies. The right is also reserved to retain any H Share certificates and/or any surplus application monies or refunds pending clearance of your cheque or banker's cashier order.

NUMBER OF HONG KONG OFFER SHARES THAT MAY BE APPLIED FOR AND PAYMENTS

Number of Hong Kong Offer Shares applied for	Amount payable on application HK\$	Number of Hong Kong Offer Shares applied for	Amount payable on application HK\$	Number of Hong Kong Offer Shares applied for	Amount payable on application HK\$	Number of Hong Kong Offer Shares applied for	Amount payable on application HK\$
100	3,467.60	3,000	104,028.14	50,000	1,733,802.33	900,000	31,208,441.76
200	6,935.21	4,500	121,366.16	60,000	2,080,562.78	1,000,000	34,676,046.40
300	10,402.81	4,000	138,704.19	70,000	2,427,323.25	2,000,000	69,352,092.80
400	13,870.42	4,500	156,042.20	80,000	2,774,083.71	3,000,000	104,028,139.20
500	17,338.02	5,000	173,380.23	90,000	3,120,844.18	4,000,000	138,704,185.60
600	20,805.63	6,000	208,056.28	100,000	3,467,604.64	5,000,000	173,380,232.00
700	24,273.23	7,000	242,732.33	200,000	6,935,209.28	6,000,000	208,056,278.40
800	27,740.83	8,000	277,408.37	300,000	10,402,813.92	7,000,000	242,732,324.80
900	31,208.44	9,000	312,084.42	400,000	13,870,418.56	8,000,000	277,408,371.20
1,000	34,676.05	10,000	346,760.47	500,000	17,338,023.20	8,960,500 ⁽¹⁾	310,714,713.77
1,500	52,014.06	20,000	693,520.93	600,000	20,805,627.84		
2,000	69,352.09	30,000	1,040,281.40	700,000	24,273,232.48		
2,500	86,690.11	40,000	1,387,041.86	800,000	27,740,837.12		

⁽¹⁾ Maximum number of Hong Kong Offer Shares you may apply for.

如欲以香港中央結算(代理人)有限公司(「香港結算代理人」)的名義登記獲配發的香港發售股份,並直接存入中央結算及交收系統(「中央結算系統」),以記存於閣下的中央結算系統投資者戶口持有人股份賬戶或閣下指定的中央結算系統參與者的股份賬戶內,請使用本表格。



新華人壽保險股份有限公司

NEW CHINA LIFE INSURANCE COMPANY LTD.

(於中華人民共和國註冊成立的股份有限公司)

全球發售

申請條件

除另有註明外,以下條件所用詞彙具有招股書賦予的涵義。

甲、申請人資格

- 閣下作為申請人及閣下為其利益作出申請的任何人士必須年滿18歲或以上並須有香港地址。
- 閣下屬商號,則須以個人成員而非以商號的名義作出認購申請。
- 閣下屬法人團體,申請表格須蓋上印列公司名稱的公司印鑑並由該法人團體正式授權的負責人士簽署,並須註明簽署人的職銜。
- 除非是在獲得香港聯合交易所有限公司證券上市規則(「上市規則」)允許或香港聯交所允許的情況下,倘閣下為下列人士或為下列任何人士的利益而提出申請,則不得申請認購任何香港發售股份:
 - 本公司股份的現有實益擁有人;
 - 本公司或其任何附屬公司的最高行政人員、董事或監事;
 - 上述任何人士的聯繫人(定義見上市規則);
 - 本公司的關連人士(定義見上市規則)或緊接全球發售完成後將成為本公司的關連人士的人士;
 - 已獲配發或將收到國際發售項下的任何發售股份或已經以其他方式參與國際發售或表示有意認購國際發售項下的發售股份的人士;
 - 中華人民共和國(不包括香港、澳門和台灣)的法人或自然人(不包括合格境內機構投資者);
 - 美國人士(定義見美國1933年證券法(經修訂)S條例);
 - 於填發及提交本申請表格時身處美國境內的人士(定義見美國1933年證券法(經修訂)S條例)且閣下並非美國1933年證券法(經修訂)S條例第902條(b)(3)段所述的人士;或
 - 並無香港地址的人士。
- 聯名申請人總數不得超過四名。

乙、閣下為代理人

如閣下為代理人,則閣下可透過以下方式遞交超過一份申請:(1)如閣下為中央結算系統參與者)經中央結算系統向香港發售股份認購指示;或(2)使用白色或黃色申請表格以本身名義代表不同實益擁有人遞交超過一份申請。閣下必須於本申請表格上「由代理人使用」欄填寫每名實益擁有人姓名:

- 賬戶號碼;或
- 其他身份識別編號。

如未列明以上資料,則該份申請將被視為閣下本身利益而遞交。代表他人遞交本申請表格的代理人被視作已向本公司、聯席全球協調人、聯席保薦人、承銷商、聯席賬簿管理人及聯席牽頭經銷人聲明及承諾其已獲正式授權。

丙、僅可為閣下本身(或閣下與任何聯名申請人)的利益提交一份申請

重視申請或屬重視的申請概不受理。除非符合上文之項所規定的規定,如閣下或閣下連同閣下的聯名申請人作出以下任何一項行為,則閣下的所有申請(包括香港結算代理人根據電子認購指示提出的申請所包括的部分)將被視為重視申請而不獲受理:

- (不論個別或與他人共同)以白色或黃色申請表格或透過中央結算系統(如閣下為中央結算系統投資者戶口持有人或透過他人或透過託管商參與者提出申請)向香港發售股份或透過白表eIPO服務(www.eipo.com.hk)向白表eIPO服務供應商發出電子認購指示遞交超過一份認購申請;
 - (不論個別或與他人共同)同時以一份白色或一份黃色申請表格或一份白色或一份黃色申請表格及向香港發售股份或透過白表eIPO服務(www.eipo.com.hk)向白表eIPO服務供應商發出電子認購指示遞交申請;
 - (不論個別或與他人共同)以一份白色或黃色申請表格或透過中央結算系統(如閣下為中央結算系統投資者戶口持有人或透過他人或透過託管商參與者提出申請)向香港發售股份或透過白表eIPO服務(www.eipo.com.hk)向白表eIPO服務供應商發出電子認購指示遞交超過8,960,500股H股(即香港公開發售乙組初步發售的香港發售股份數目)或:
 - 已經申請或認購或表明有意認購或已經或將會獲配發(包括有條件及/或暫時)國際發售的發售股份;
 - 除上述各項外,如閣下遞交一份為閣下的利益提出的申請(包括香港結算代理人根據電子認購指示提出的申請所包括的部分),則閣下所有認購申請均將被視為重複的認購申請而不獲受理。如申請人為非上市公司,且:
 - 該公司僅從事證券業務及;
 - 閣下對該公司有法定控制權;
 - 則認購申請將被視為閣下本身利益提出。
- 非上市公司其證券並沒有在香港聯交所上市的公司。
- 法定控制權:**閣下:
- 控制該公司董事會的組成;
 - 控制該公司一半以上投票權;或
 - 持有該公司一半以上已發行股本(不計及無權獲分派超過某個特定金額的溢利或資本的部分股本)。

丁、香港發售股份的分配—甲組及乙組

分配公式:根據香港公開發售初步供公眾人士申請認購的香港發售股份17,921,000股(已計入國際發售及香港公開發售之間所分配的香港發售股份數目),將分為甲組及乙組。甲組初步發售的香港發售股份數目上限為8,960,500股,甲組的H股按公平配分予成功申請認購額為五百萬港元(不包括應付的1%經紀佣金、0.003%香港證監會交易徵費及0.005%香港聯交所交易費)或以下的H股申請人。乙組的H股按公平配分予成功申請認購額為五百萬港元(不包括應付的1%經紀佣金、0.003%香港證監會交易徵費及0.005%香港聯交所交易費)以上及不低於其應得價值的H股申請人。閣下應注意,甲組及乙組申請所獲的分配比例可能有所不同。如何任何一組(並非兩組)的H股出現認購不足的情況,則剩餘的H股將轉往另一組,以滿足該組的需求,並作適當分配。僅就本段而言,香港發售股份的「認購額」申請認購香港發售股份將獲得的價格(不考慮最終定價的發售價)。閣下僅可獲分配甲組或乙組的H股而不能同時獲分配。此外,僅能申請或認購甲組或乙組的H股(即不獲分配甲組及乙組初步發售的香港發售股份數目上限)的申請人將被拒絕受理。申請人如申請超過原本分配予其組的香港發售股份數目,則該項申請將不受理。分配予香港公開發售項下的H股(甲組及乙組),將按於每組的香港發售股份數目的有效申請的數量而定。每一組的分配基準可依據各申請人有效申請的香港發售股份數目而有所不同。雖然分配香港發售股份可能(如適用)涉及抽籤,但部分申請人獲分配的香港發售股份數目可能較其申請同一香港發售股份數目的人士為高,而未獲抽中的申請人則可能不獲發售任何香港發售股份。

戊、補充資料

如招股書須刊登任何增補,可通知或通知不知如何增補或知悉增補內容已遞交申請的申請人,其申請可予撤回。倘申請人未獲知會或倘申請人已獲知會但未根據招股書所附手續填明申請,則所有已遞交的申請仍屬有效及可能被接納。在上文及下文的規限下,申請一經提出即不可撤回,而申請人應視作已將增補的招股書提出申請。

己、填妥及遞交本申請表格的效用

本申請表格一經填妥及遞交,即表明閣下(如閣下屬聯名申請人,即閣下共同及個別)為本身或以代理或代名人的身份,代表閣下(如閣下為其作為代理或代名人的每位人士):

- 指示授權本公司及/或作為本公司代理人的聯席全球協調人(或其各自的代理人或代名人)代表閣下簽立任何轉讓表格、成交單據或其他文件及/或閣下辦理一切必需手續,以香港結算代理人的名義按照本公司的公司章程規定登記任何獲發售股份,及使該股股份及本申請表格所述的各項安排生效;
- 承諾簽署所有必要之法律文件,使香港結算代理人的名義可按照公司章程的規定,登記成為閣下獲配發的香港發售股份的持有人;
- 同意獲配發的香港發售股份以香港結算代理人的名義發行,並直接存入中央結算系統,以記存於閣下的中央結算系統投資者戶口持有人股份賬戶或閣下指定的中央結算系統參與者的股份賬戶內;
- 同意香港結算及香港結算代理人均可保留其絕對酌情權:(1)不接納任何或部份以香港結算代理人名義發行的該等已配發的香港發售股份或不接納該等已配發的香港發售股份存入中央結算系統;(2)使該等已配發的香港發售股份從中央結算系統掛牌,並轉往香港,惟風險及費用概由閣下承擔;及(3)使該等已配發的香港發售股份以閣下的名義(或如閣下屬聯名申請人,則以聯名申請人的名義)發行及在該情況下,獲配發的香港發售股份(如適用)應以普通郵遞方式寄往閣下申請表格上所示地址(郵遞風險概由閣下承擔);閣下須負其責;
- 同意香港結算及香港結算代理人各自均可調整以香港結算代理人名義發行已配發的香港發售股份數目;
- 同意香港結算及香港結算代理人均須就未載於招股書及本申請表格的資料及陳述負上任何責任;
- 同意香港結算及香港結算代理人均須對閣下承擔任何責任;
- 確認閣下已收到及/或閱覽招股書的副本,及在作出認購申請時,僅依據招股書載列的資料及陳述,及不論何種招股書任何增補所載者以外的任何其他資料及陳述;
- 同意本公司、聯席保薦人、承銷商、聯席賬簿管理人、聯席牽頭經銷人及其各自的任何董事、僱員、代理人或顧問均參與全球發售的任何其他各方須對任何並非招股書及本申請表格及招股書的任何增補文件所載的資料及陳述負責;
- 同意(在不影響)閣下可能擁有的任何其他權利的情況下)閣下申請一經接納,便不可再故意作出的失責陳述而將其撤銷,且除按照招股書的規定外,閣下不可將其撤銷;
- 如(如認購申請是為閣下本身的利益提出)保證是為閣下本身利益以白色或黃色申請表格或透過中央結算系統向香港發售股份或透過白表eIPO服務(www.eipo.com.hk)向白表eIPO服務供應商發出電子認購指示已作出或將會作出的唯一認購申請;
- 如(如認購申請是由代理人代表閣下提出)保證閣下已有效及不可撤回地向閣下的代理人轉授提出是項申請所需的一切權力及授權;
- 如(如閣下為其他人士的代理人)保證已向有關人士作出查詢,證實是為該人士利益以白色或黃色申請表格或透過中央結算系統向香港發售股份或透過白表eIPO服務(www.eipo.com.hk)向白表eIPO服務供應商發出電子認購指示已作出或將會作出的唯一認購申請,閣下已獲正式授權,以該人士或代理人的身份簽發本申請表格;
- 承諾及確認閣下(如為閣下利益作出認購申請)或閣下為其利益作出是項認購申請的人士並無申請或認購或表示有意認購或取或獲配發或分配(包括有條件及/或暫時)亦將不會申請、認購或表示有意認購國際發售項下的任何發售股份或以任何其他方式(包括已經或將會參與國際發售);
- 同意閣下的認購申請,對本申請的任何接納及由此而產生的合約,均受香港法律管轄,並須按其詮釋;
- 承諾及同意將香港結算代理人的名義列入本公司股東名冊內,登記為任何獲配發股份;
- 承諾本公司將香港結算代理人的名義列入本公司股東名冊內,登記為任何獲配發股份;閣下的香港發售股份的持有人,並由本公司及/或其代理人將任何H股股票直接存入中央結算系統,並按申請表格上所示地址以普

通郵遞方式向閣下或(如屬聯名申請人)於申請表格名列首位之申請人寄發任何退款支票(如適用),新退股領取回閣下承領(除非閣下申請1,000,000股或以上香港發售股份,並登於閣下的申請表格上表明親自領取任何退款支票(如適用),則閣下可親自於2011年12月14日(星期三)上午九時正至下午一時正,自香港中央結算系統有限公司領取退款支票(如適用))。

- 明白本公司、聯席全球協調人、聯席保薦人、承銷商、聯席賬簿管理人及聯席牽頭經銷人將依賴有關聲明及陳述,以決定是否就閣下提出的申請分配任何香港發售股份,且倘閣下作出虛假聲明,閣下可遭檢控;
- 同意向本公司及/或其H股證券登記處、收銀行、聯席全球協調人、聯席保薦人、承銷商、聯席賬簿管理人、聯席牽頭經銷人及其各自的顧問和代理披露其所需任何有關閣下(閣下為其利益提出申請的人士)的個人資料及任何資料;
- 同意本公司代表及/或其代表本公司各股東及本公司各董事、監事、僱員及其他高級人員(自利益)表示同意(而通過接納全部或部分此項申請)本公司將被視為及代表本公司各股東、董事、監事、經理及高級人員及其他高級人員向發出電子認購指示的中央結算系統參與者及閣下(閣下為其利益提出申請的人士)管理本公司章程或中國公司法或其他有關法律及行政法規所賦予的權利或義務所引起的一切有關本公司的事務及/或索償,按本公司的公司章程規定進行;
- (a) 該仲裁中的裁決為最終及不可推翻的決定;及
- (b) 仲裁裁決可進行公開聆訊及公佈裁決結果;
- 向本公司及本公司各股東表示同意,而本公司亦向各股東表示同意遵守及符合香港公司條例、中國公司法、特別規定及公司章程;
- 向本公司及本公司各股東表示同意,本公司的H股股份由持有人自由轉讓;
- 授權本公司代表閣下與本公司各董事、監事、經理及高級職員訂立合約,據此各董事、監事、經理及高級職員承諾遵守及履行公司章程所規定其對股東應盡的責任;
- 聲明、保證及承諾閣下明白香港發售股份並非由本公司根據美國1933年證券法(經修訂)登記,而閣下在填寫及提交本申請表格時身處美國境內(定義見美國1933年證券法(經修訂)S條例)或美國1933年證券法(經修訂)S條例第902條(b)(3)段所述的人士;
- 確認閣下同意受招股書及本申請表格所載條款及條件及申請程序約束;
- 保證閣下申請所載的資料真實準確;及
- 倘香港以外任何地區的法律適用於閣下的申請,閣下同意及保證已遵從一切有關法律,而本公司、聯席全球協調人、聯席保薦人、承銷商、聯席賬簿管理人及聯席牽頭經銷人及彼等各自的任何高級職員顧問均不會因閣下的購買或接受或閣下只接納招股書所載條款及條件所享有的權利或承擔任何責任而受到不利影響,惟該等以外地區的法律除外。

庚、授權書

閣下透過獲得正式授權的人士提出申請,本公司或作為其代理人的聯席全球協調人(或彼等各自的代理人或代名人)可在符合或符合任何一項認為適當的條件的情況下,包括出示閣下已獲授權的證明,酌情接納有關申請。本公司及/或作為本公司代理人的聯席全球協調人可全權酌情拒絕或接納任何申請的全部或部分而毋須解釋任何理由。

辛、發售價及認購股份數目的釐定

發售價(即由本公司及聯席全球協調人(代表香港承銷商)於2011年12月8日(星期四)或前後且無論如何不遲於2011年12月14日(星期三)釐定)申請香港發售股份的申請人於申請時須支付H股的最高發售價34.33港元,另加1.00%經紀佣金、0.003%香港證監會交易徵費及0.005%香港聯交所交易費,倘發售價低於34.33港元,則多繳的申請股款不予計息退還予申請人。發售價將於2011年12月9日(星期五)上午九時正(以英文)及香港經濟日報(以中文)及香港經濟日報公佈。聯席全球協調人(代表承銷商)經本公司同意可於香港公開發售申請最後日期早上或之前隨時撤銷全球發售項下的發售股份數目及/或指示發售價範圍至低於招股書所載者(即每股H股28.20港元至34.33港元)。在這種情況下,本公司將不遲於香港公開發售申請最後日期早上(即香港時間)上午九時正(以英文)及香港經濟日報(以中文)及香港經濟日報公佈,以指示發售價範圍及/或指示發售股份數目。倘申請人於香港公開發售項下遞交申請的最後日期前已根據香港公開發售遞交申請,則即以此項發售價範圍及/或根據全球發售項下呈發的發售股份數目,本公司亦不得撤回申請。倘本公司及聯席全球協調人(代表香港承銷商)於2011年12月14日(星期三)或之前任何原因未能釐定發售價,則全球發售將不會進行。

配發香港發售股份

在認購申請的登記結束後,不會處理任何香港發售股份的申請,亦不會配發任何該等H股。本公司預期於2011年12月14日(星期三)在(以英文)及香港經濟日報(以中文)及香港經濟日報公佈。閣下可於該日期或之前向www.hkexnews.hk及本公司網站www.newchinalife.com公佈有意認購國際發售股份的踴躍程度,認購香港公開發售股份的踴躍程度以及香港發售股份的配發基準。

香港公開發售項下的成功申請者的香港身分證/護照/香港商業登記證號碼將按招股書「如何申請認購香港發售股份—公佈結果」一節所述方式公佈。

倘成功申請香港發售股份(全部或部分)

如閣下的申請全部或部分獲接納,閣下的H股股票(前提是其在香港公開發售成為無條件,並於2011年12月15日(星期四)上午八時前並無失效的情況下成為有效的所有權憑證)將以香港結算代理人名義發行,並於2011年12月14日(星期三)或在特殊情況下,由香港結算及香港結算代理人所指定的其他日期,直接存入中央結算系統,以記存於閣下在本申請表格上指示的中央結算系統投資者戶口持有人股份賬戶或閣下指定的中央結算系統參與者的股份賬戶內。

- 如閣下透過閣下指定的中央結算系統參與者(中央結算系統投資者戶口持有人除外)提出申請:香港發售股份將記存於閣下指定的中央結算系統參與者(中央結算系統投資者戶口持有人除外)的股份賬戶內,閣下可向中央結算系統參與者查詢閣下獲配發的香港發售股份數目。
- 如閣下是以中央結算系統投資者戶口持有人身份提出申請:本公司預期將於2011年12月14日(星期三)按招股書「如何申請認購香港發售股份—XI.公佈結果」一節所述之方式公佈中央結算系統投資者戶口持有人的申請結果及香港公開發售的結果。閣下請核對本公司發給的公佈,如發覺任何何項差誤,請於2011年12月14日(星期三)下午五時正前向香港結算或香港結算代理人所指定的其他日期通知香港結算。緊隨香港結算登記存於閣下的中央結算系統投資者戶口持有人股份賬戶內。閣下可透過電話語音系統或中央結算系統互聯網系統(根據高時效的香港結算「投資者戶口持有人操作簡介」內所載程序)查詢閣下賬戶的結餘。香港結算亦會向閣下發出說明存查。閣下的股份賬戶內香港發售股份數目的活動紀錄。本公司不會發出證明所有權的臨時文件。

導致閣下不獲配發香港發售股份的情況

- 閣下可能因下列任何一個原因而不獲配發香港發售股份:
 - 本公司或其代理人可全權決定拒絕或接納閣下的認購申請;
 - 本公司、聯席全球協調人(作為本公司代理人)及白表eIPO服務供應商或其各自的代理人或代名人,可全權酌情決定拒絕或接納任何認購申請;或僅接納任何認購申請的部分;
 - 拒絕或接納任何認購申請,閣下可親身向閣下的聯席全球協調人查詢,以尋求合理的解釋任何理由。
- 如閣下的申請遭拒絕:在下列情況下,閣下不獲配發股份:
 - 閣下的申請為重複或延誤屬重覆申請;
 - 閣下或閣下其利益作出申請的人士已申請或認購或表示有意認購或已經或將會獲配發或分配(包括有條件及/或暫時)香港發售股份及/或國際發售的發售股份。填寫任何白色或黃色申請表格或白色或黃色或白表eIPO服務供應商發出電子認購指示提出申請,即表示閣下不會申請國際發售的發售股份。本公司將採取合理措施,識別並拒絕已在國際發售中獲得發售股份的投資者所提出的香港公開發售申請,並將識別且拒絕已在香港公開發售中獲得香港發售股份的投資者在國際發售中的認購申請;
 - 閣下未有根據香港發售表格上的指示正確地填寫申請表格(如閣下以申請表格提出申請);
 - 閣下以支票或銀行本票付款,但該支票或銀行本票在首次遞交時不獲受理;
 - 閣下申請的股份總數超過9,960,500股H股;或香港公開發售項下初步發售股份的50%;
 - 香港承銷協議或國際購買協議未能成為無條件;
 - 香港承銷協議或國際購買協議未能按其各自的條款終止;或
 - 本公司或聯席全球協調人相信閣下的申請一經接納,會違反閣下填妥及簽署申請表格所在司法管轄區的適用證券或其他法律、規則或法規。
- 如閣下的認購申請遭撤回或撤回申請表格:申請表格一經填妥及遞交,即表明閣下同意不得於2012年1月1日或之前撤銷認購申請。本協議將成為與本公司訂立的附屬合約。當閣下呈交申請表格時,本協議即具有約束力。作為本附屬合約的代價,本公司同意,除按照招股書所載的其中一項程序外,不會於2012年12月7日或之前向任何人士提早發還認購申請。閣下僅可在根據香港公司條例第404條(引用香港公司條例第342條)對招股書負責的人士按該發還發出書,免除或限制其對招股書須負的責任的情況下,於2012年1月1日或之前撤回閣下的申請。如招股書須刊登任何增補,可通知或通知不知如何增補或知悉增補內容已遞交申請的申請人其申請可予撤回。倘申請人未獲知會或倘申請人已獲知會但未根據招股書所附手續填明申請,則所有已遞交的申請仍屬有效及可能被接納。在上文的規限下,申請一經提出即不可撤回,而申請人應視作已將增補的招股書提出申請。

如欲以香港中央結算(代理人)有限公司(「香港結算代理人」)的名義登記獲配發的香港發售股份,並直接存入中央結算及交收系統(「中央結算系統」),以記存於閣下的中央結算系統投資者戶口持有人股份賬戶或閣下指定的中央結算系統參與者的股份賬戶內,請使用本表格。

閣下的申請一經接納,概不得撤銷或撤回。就此而言,公佈分配的結果,即構成對未獲接納的申請的接納,而倘分配的基準須受若干條件限制或規定以抽籤方式作出分配,則接納須待該等條件達成後方可作實或以抽籤結果為準。

4. 閣下所獲配發的香港發售股份作廢:
- 如香港聯交所上市委員會在下列期間並未批准H股上市,閣下獲配發的香港發售股份將會作廢:
 - 辦理登記申請截止登記後3星期內;或
 - 香港聯交所上市委員會在辦理登記申請截止登記後3星期內知會本公司的較長期限內,該期限最長不超過6個星期。

退還款項

閣下因上述任何原因而未獲得任何香港發售股份,本公司將不計利息退還閣下的申請款項,連同有關的1%經紀佣金、0.003%香港證監會交易徵費及0.005%香港聯交所交易費。如閣下的申請只獲部分接納,或如閣下應得的發售股份少於在申請時所支付的最高發售價,本公司將不計利息退還閣下的申請款項,連同有關的1%經紀佣金、0.003%香港證監會交易徵費及0.005%香港聯交所交易費。如閣下應得的發售股份低於申請人於申請時支付的每股H股初步發售價(不包括1%經紀佣金、0.003%香港證監會交易徵費及0.005%香港聯交所交易費),則本公司將不計利息退還閣下多繳的申請款項,連同有關的1%經紀佣金、0.003%香港證監會交易徵費及0.005%香港聯交所交易費。於寄發退還支票日期前該等款項應計的一切利息將撥歸本公司所有。假如出現涉及大量超額認購的情況,按本公司及聯席牽頭經辦人的酌情決定,若干小額的香港發售股份申請(不包括成功申請)的支票可能不獲退還。

退還支票將劃線註明「只准入抬頭人賬戶」,並以閣下作為收款人,或如屬聯名申請人,則以閣下申請表格上排名首位的申請人為收款人。閣下所獲退還的香港身份證/護照號碼(如屬聯名申請人,則排名首位的申請人的香港身份證/護照號碼)一部份或印於閣下的退還支票(如有),有關資料亦會轉予第三方支付退還用途。在兌現退還支票前,閣下的銀行會要求核實閣下的香港身份證/護照號碼。閣下的香港身份證/護照號碼填寫不確或會導致閣下的退還支票兌現延誤或失效。

倘閣下申請1,000,000股或以上香港發售股份,且已在閣下的申請表格上表明親自領取退還支票,閣下可於2011年12月14日(星期三)上午九時正至下午一時正期間,親自前往以下地點領取,或在本公司於報章上公佈有關發還退還支票之其他地點及日期,領取退還支票:

香港中央證券登記有限公司
香港
灣仔
皇后大道東183號
合和中心17樓
1712-1716室

寄發支票的日期預計為2011年12月14日(星期三)。

閣下為選擇親自領取退還支票的申請人,則閣下不得授權任何其他人士代為領取。閣下必須於領取退還支票時出示身份證明文件(必須為獲香港中央證券登記有限公司接納的身份證明文件)。如閣下為選擇親自領取退還支票的申請人,則閣下必須由授權代表帶同蓋上本公司印章的授權書領取。有關授權代表須於領取時出示獲得香港中央證券登記有限公司接納的身份證明文件。

閣下未有於指定時間內親自領取閣下的退還支票(如適用)及/或H股股票(如適用),該支票(如適用)及/或H股股票(如適用)將以普通遞遞方式寄往本申請表格所示地址,郵誤風險概由閣下承擔。

閣下申請認購少於1,000,000股香港發售股份或/或閣下申請認購1,000,000股或以上香港發售股份,但並無在閣下的申請表格上表明親自領取退還支票(如適用)及/或H股股票(如適用),則退還支票(如適用)及/或H股股票(如適用)將於2011年12月14日(星期三)或之前以普通遞遞方式寄往閣下申請表格上所示地址,郵誤風險概由閣下承擔。

在適當情況下,本公司擬作出特別安排,以避免不當延遲退還申請款項。

申請手續

1. 閣下須按照下表計算閣下擬申請認購的香港發售股份數目所應繳的認購申請款項。申請股數最少須為100股香港發售股份,並須按照下表列出的其中一個數目作出申請。申請任何其他數目的香港發售股份將不予考慮,而任何有關申請將概不受理。下表亦列出按上述數目申請認購不多於8,960,500股香港發售股份的應付款項總額。申請人須於申請時繳付每股H股的最高發售價34.33港元,另加1%經紀佣金、0.003%香港證監會交易徵費及0.005%香港聯交所交易費。下表列出申請認購若干香港發售股份數目的應繳款項總額。
2. 閣下作為申請人,必須按下列事項填妥本申請表格,並於本申請表格首頁簽署。只填納親筆簽名:
- 閣下透過指定的中央結算系統參與者(中央結算系統投資者戶口持有人除外)提出申請:
- 該指定的中央結算系統參與者必須在申請表格上加蓋其公司印章(印章須有公司名稱),並在適當空格內填上其參與者編號;
 - 閣下以個人中央結算系統投資者戶口持有人名義提出申請:
 - 申請表格必須填上閣下的姓名及香港身份證號碼;及
 - 閣下必須在申請表格適當空格內填上閣下的參與者編號;
 - 閣下以聯名個人中央結算系統投資者戶口持有人名義提出申請:
 - 申請表格必須填上所有聯名中央結算系統投資者戶口持有人的姓名及所有聯名中央結算系統投資者戶口持有人的香港身份證號碼;及
 - 在適當空格內必須填上閣下的參與者編號;
 - 閣下以個人中央結算系統投資者戶口持有人名義提出申請:
 - 申請表格必須填上中央結算系統投資者戶口持有人公司名稱及香港商業登記號碼;及
 - 在申請表格適當空格內必須填上閣下的參與者編號及加蓋公司印章(印章須有公司名稱);

3. 中央結算系統參與者資料不正確或不完整或參與者編號有遺漏或不足或其他類似事宜均可令閣下的申請無效。每份申請必須附有一張支票或一張銀行本票。
4. 閣下的支票或銀行本票須填於表格上。閣下必須以一張支票或一張銀行本票支付香港發售股份的認購申請款項。如以支票付款,該支票必須:
- 為港元支票;
 - 從閣下在香港的港元銀行賬戶付款;
 - 支票必須附有能辨別閣下(如屬聯名申請人,則為名列首位之申請人名稱)名稱須預先印在支票上或由付款銀行的任何授權簽署人在支票背書,而且該名稱必須與申請表格上的名稱相同(如屬聯名申請人,則為名列首位之申請人名稱)。如果支票由聯名戶口開出,則聯名戶口的其中一個名稱,必須與名列首位之申請人名稱相同;
 - 註明收款人為「滙豐代理人(香港)有限公司—新華保險公開發售」;
 - 劃線註明「只准入抬頭人賬戶」;及
 - 該支票不得為期票。

- 下列情況將導致閣下的申請不獲接納:
- 支票未能符合所有上述規定;或
 - 支票首次過戶不能兌現。
- 如以銀行本票付款:
- 銀行本票必須為港元本票;
 - 銀行本票必須由本港持牌銀行發出,並由發出銀行本票的銀行授權的人士在銀行本票背面簽署核證。閣下的姓名。銀行本票背面的姓名必須與申請表格中的申請人的姓名相同。如屬聯名申請,則在銀行本票背面的姓名必須與名列首位的申請人的姓名相同;
 - 必須註明銀行本票收款人為「滙豐代理人(香港)有限公司—新華保險公開發售」;
 - 必須在銀行本票上劃線註明「只准入抬頭人賬戶」;及
 - 銀行本票不得為期票。
- 如閣下的銀行本票不符合所有上述要求,閣下的申請將概不獲受理。

5. 閣下申請表格,對摺一次,然後放入下列任何一個銀行分行特設收集箱內:

a. 香港上海滙豐銀行有限公司

香港總行	分行名稱	地址
香港總行	香港總行	香港皇后大道中1號3樓
葵涌分行	葵涌分行	葵涌德輔道中111號
中環皇后大道中分行	中環皇后大道中分行	中環皇后大道中128-140號威亨大廈
合和中心分行	合和中心分行	香港灣仔皇后大道東183號合和中心2樓2A舖
九龍: 觀塘分行	觀塘分行	觀塘裕民坊1號
旺角分行	旺角分行	旺角彌敦道673號地庫及高層地下
新界: 屯門市廣場分行	屯門市廣場分行	屯門市廣場第二期高層地下1號舖
沙田區分行	沙田區分行	新界沙田正街21-27號沙田廣場L1樓49號舖

個人資料

個人資料收集聲明

個人資料(私隱)條例(「條例」)中的主要條文於1996年12月20日在香港生效,此個人資料收集聲明是向香港發售股份申請人及持有人說明本公司及H股證券登記處就個人資料及條例而制訂的政策及慣例。

1. 收集閣下個人資料的原因
- 證券申請人申請認購證券時或證券登記持有人將證券轉讓予他人,或要求H股證券登記處提供服務時,須不時向本公司及H股證券登記處提供其最新的準確個人資料。
- 若未能提供所需資料,可能會導致閣下證券的認購申請遭延誤或本公司及H股證券登記處無法進行過戶或提供服務,亦可能妨礙或延誤閣下成功申請認購的香港發售股份的登記或過戶及/或寄發閣下有權收取的H股股票及/或退還支票。
- 證券持有人所提供的個人資料如有任何不準確,必須即時知會本公司及H股證券登記處。

2. 資料用途
- 證券持有人的個人資料可以任何方式採用、持有及/或保存,以作下列用途:
- 處理閣下的認購申請及退還支票(如適用)及核實是否遵守本申請表格及招股書所載條款及申請步驟;以及公佈香港發售股份的分配結果;
 - 使香港及其他地區的所有適用法律及規定得到遵守;
 - 登記新發行的股份或為證券持有人登記轉讓其名下或由其名下轉讓予他人的證券,包括(如適用)以香港結算代理人的名義登記;
 - 保存或更新本公司證券持有人的名冊;
 - 進行或協助進行姓名核對或任何其他核對或交換資料;
 - 確定本公司證券持有人可獲取利益,例如股息、供股及紅股等資格;
 - 寄發本公司及其附屬公司的公司通訊;
 - 編製統計資料及股東資料;
 - 遵照法律、規則或規例的規定作出披露;
 - 披露有關資料以履行法律責任;及
 - 與上述有關的任何其他附帶或相關目的及/或以便本公司及H股證券登記處能夠履行其對證券持有人及/或監管機構的責任及/或證券持有人不時同意的任何其他目的。

3. 轉移個人資料
- 本公司及H股證券登記處會對證券申請人及持有人的個人資料保密,但本公司及H股證券登記處可能會作出必要的查詢以確定個人資料的準確性,以便資料可用作上述任何用途,尤其可能會向、從或聯同下列任何或所有人士機構披露,獲取或轉移證券申請人及持有人的個人資料(不論在香港或外地):
- 本公司或其委任的代理人,例如財務顧問、收款銀行及海外主要過戶登記處;
 - 當申請人要求將證券存入中央結算系統時,香港結算及香港結算代理人(其為了中央結算系統的運作而使用個人資料);
 - 任何向本公司或H股證券登記處提供與其各自業務運作有關的行政、通信、電腦、付款或其他服務的代理人、承包商或第三方服務供應商;
 - 任何監管或政府機關(包括香港證券交易所及香港證監會);及
 - 與證券持有人有業務往來或擬有業務往來的任何其他人士或機構,例如銀行、律師、會計師或股票經紀等。

4. 查閱及更正個人資料
- 條賦予證券持有人查閱本公司或H股證券登記處是否持有其個人資料,並索取該資料副本及更正任何不準確資料的權利。依據條例,本公司及H股證券登記處有權收取地進行任何查閱資料的要求收取合理費用,所有關於查閱資料或更正資料或查詢資料政策及措施及持有資料類別的要求,應按招股書「公司資料」一節中披露的本公司註冊地址或根據適用法律不時通知的本公司地址向本公司秘書或H股證券登記處屬下的私隱權條例事務主任(視情況而定)提出。
- 簽署本申請表格或向香港結算發出電子認購指令後,即表示閣下同意上述各項。

b. 中國銀行(香港)有限公司

香港總行	分行名稱	地址
香港總行	中環大馬路分行	花園道1號3樓
九龍: 太子分行	太子分行	九龍彌敦道774號
紅磡商場分行	紅磡商場分行	青山道485號九龍廣場1號
紅磡馬連道分行	紅磡馬連道分行	紅磡馬連道21號
新界: 大埔分行	大埔分行	大埔墟寶鄉街68-70號

c. 渣打銀行(香港)有限公司

香港總行	分行名稱	地址
香港總行	軒尼詩道分行	灣仔軒尼詩道399號
九龍: 觀塘開源道分行	觀塘開源道分行	觀塘開源道63號福昌大廈地下
68彌敦道分行	68彌敦道分行	沙咀彌敦道66-70號金冠大廈地庫、地下B1舖舖及中層
新界: 荃灣分行	荃灣分行	荃灣沙咀道298號荃豐商場地下C舖及一樓

d. 交通銀行股份有限公司香港分行

香港總行	分行名稱	地址
香港總行	香港分行	中環畢打街20號
新界: 調景嶺支行	調景嶺支行	景嶺路8號都會廣場L2-064及065舖

6. 閣下可於下列時間內遞交申請表格:
- | | |
|-----------------|---------------|
| 2011年12月2日(星期五) | 上午九時正至下午四時三十分 |
| 2011年12月3日(星期六) | 上午九時正至下午一時正 |
| 2011年12月5日(星期一) | 上午九時正至下午四時三十分 |
| 2011年12月6日(星期二) | 上午九時正至下午四時三十分 |
| 2011年12月7日(星期三) | 上午九時正至中午十二時正 |

7. 申請最遲須於2011年12月7日(星期三)中午十二時正或(如該日並無開始辦理登記申請的日期中午十二時正遞交,本公司將於當日上午十一時四十五分至中午十二時正期間辦理登記申請,惟視乎當日天氣情況而定。如下列警告信號在2011年12月7日(星期三)上午九時正至中午十二時正期間任何時間在香港生效,將不會辦理登記申請:
- 八號或以上熱帶氣旋警告信號;或
 - 「黑色」暴雨警告信號
- 取而代之,將改為在下一個上午九時正至中午十二時正內任何時間在香港並無上述任何一項警告信號生效營業日上午十一時四十五分至中午十二時正期間進行認購申請登記。
- 營業日指星期五、星期日或香港公眾假期以外的日子。

8. 本公司保留將所有或任何認購申請款項過戶的權利,惟閣下的付款支票或銀行本票將不會於2011年12月7日(星期三)中午十二時正前過戶。本公司不會向閣下發出付款收據,本公司將保留閣下的申請認購款項的所有利息。本公司亦有權在閣下的支票或銀行本票過戶之前保留任何H股股票及/或任何多繳的申請認購款項或退還。

可申請認購的香港發售股份數目及應繳款項

申請香港發售股份數目	申請時應繳款項(港元)	申請香港發售股份數目	申請時應繳款項(港元)	申請香港發售股份數目	申請時應繳款項(港元)	申請香港發售股份數目	申請時應繳款項(港元)
100	3,467.60	3,000	104,028.14	50,000	1,733,802.33	900,000	31,208,441.76
200	6,935.21	3,500	121,366.16	60,000	2,080,562.78	1,000,000	34,676,046.40
300	10,402.81	4,000	138,704.19	70,000	2,427,323.25	2,000,000	69,352,092.80
400	13,870.42	4,500	156,042.20	80,000	2,774,083.71	3,000,000	104,028,139.20
500	17,338.02	5,000	173,380.23	90,000	3,120,844.18	4,000,000	138,704,185.60
600	20,805.63	6,000	208,056.28	100,000	3,467,604.64	5,000,000	173,380,232.00
700	24,273.23	7,000	242,732.33	200,000	6,935,209.28	6,000,000	208,056,278.40
800	27,740.83	8,000	277,408.37	300,000	10,402,813.92	7,000,000	242,732,324.80
900	31,208.44	9,000	312,084.42	400,000	13,870,418.56	8,000,000	277,408,371.20
1,000	34,676.05	10,000	346,760.47	500,000	17,338,023.20	8,960,500 ⁽¹⁾	310,714,713.77
1,500	52,014.06	20,000	693,520.93	600,000	20,805,627.84		
2,000	69,352.09	30,000	1,040,281.40	700,000	24,273,232.48		
2,500	86,690.11	40,000	1,387,041.86	800,000	27,740,837.12		

⁽¹⁾ 閣下可申請認購的香港發售股份最高數目。