

Hong Kong Public Offering – Yellow Form 香港公開發售 – 黃色申請表格

Please use this form if you want the Hong Kong Offer Shares to be issued in the name of HKSCC Nominees Limited (“HKSCC Nominees”) and deposited directly into the Central Clearing and Settlement System (“CCASS”) for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant.

如閣下欲以香港中央結算(代理人)有限公司(「香港結算代理人」)的名義登記將獲發行的香港發售股份,並直接存入中央結算及交收系統(「中央結算系統」),以記存於閣下的中央結算系統投資者戶口持有人股份戶口或閣下指定的中央結算系統參與者股份戶口,請用本表格。

NOTE: Unless defined herein, terms and expressions used in this Application Form have the same meanings as defined in the prospectus of Haitong Securities Co., Ltd. (the “Company”) dated December 5, 2011 (the “Prospectus”).

附註: 除本申請表格所界定者外,本申請表格所用之術語及措辭與海通證券股份有限公司(「本公司」)於2011年12月5日刊發的招股書(「招股書」)所界定者具有相同涵義。

Hong Kong Exchanges and Clearing Limited, The Stock Exchange of Hong Kong Limited (the “Hong Kong Stock Exchange”) and Hong Kong Securities Clearing Company Limited (“HKSCC”) take no responsibility for the contents of this Application Form, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of this Application Form.

A copy of this Application Form, together with a copy of each of the WHITE and GREEN Application Forms, the other documents specified in the paragraph headed “Documents Delivered to the Registrar of Companies in Appendix IX – Documents Delivered to the Registrar of Companies in Hong Kong and Available for Inspection” in the Prospectus, have been registered by the Registrar of Companies in Hong Kong as required by Section 342C of the Companies Ordinance (Chapter 32 of the Laws of Hong Kong). The Securities and Futures Commission (“SFC”) in Hong Kong and the Registrar of Companies in Hong Kong take no responsibility as to the contents of any of these documents.

本申請表格與各份白色及綠色申請表格(招股書及招股書)附列之任何香港證券公司註冊處長文件(「送呈公司註冊處長文件」)內(送呈公司註冊處長文件)一段內的其他文件,已遵照香港法例第32章公司條例第342C條的規定,在香港公司註冊處註冊。香港證券及期貨事務監察委員會(「美國證券局」)及香港公司註冊處對任何此等文件的內容概不負責。

This Application Form and the Prospectus may not be forwarded or reproduced (in whole or in part) in any manner whatsoever in any jurisdiction where such forwarding, distribution or reproduction is not permitted under the law of that jurisdiction.

倘任何司法權區的司法禁止轉發、分發或轉載本申請表格及招股書,則不得在該司法權區以任何方式轉發、分發或轉載本申請表格及招股書(全部或部分)。

The information contained in this Application Form is not for publication, distribution or release, directly or indirectly, in or into the United States (including its territories and dependencies, any State of the United States and the District of Columbia). These materials do not constitute or form a part of any offer or solicitation to purchase or subscribe for securities in the United States. The H Shares mentioned herein have not been, and will not be, registered under the United States Securities Act of 1933, as amended (the “U.S. Securities Act”).

本申請表格所載資料,不會或向美國(包括其領土及屬地、美國各州及哥倫比亞特區)境內直接或間接刊發、分發或發售,於美國,該等資料並不構成或成為購買或認購證券的任何要約或邀請。本申請表格所述H股並無及將不會根據1933年美國證券法(經修訂)(「美國證券法」)登記。

The H Shares may not be offered or sold in the United States except pursuant to registration or an exemption from the registration requirements of the U.S. Securities Act. No public offering of the securities will be made in the United States.

倘在何司法權區的司法禁止轉發、分發或轉載本申請表格及招股書,則不得在該司法權區以任何方式轉發、分發或轉載本申請表格及招股書(全部或部分)。

Nothing in the Application Form or the Prospectus constitutes an offer to sell or the solicitation of an offer to buy nor shall there be any sale of Hong Kong Offer Shares in any jurisdiction in which such offer, solicitation or sales would be unlawful.

本申請表格或招股書的內容概不構成或從呈出售、要約購買或出售任何香港發售股份即屬違法之司法管轄區內作出有關呈售或要約,亦不得在有關司法管轄區出售香港發售股份。



(A joint stock limited company incorporated in the People’s Republic of China with limited liability)
(於中華人民共和國註冊成立之股份有限公司)

GLOBAL OFFERING

Number of Offer Shares under the Global Offering	:	1,229,400,000 H Shares (subject to the Over-allotment Option)
Number of Hong Kong Offer Shares	:	61,470,000 H Shares (subject to adjustment)
Number of International Offer Shares	:	1,167,930,000 H Shares (subject to adjustment and the Over-allotment Option)
Maximum Offer Price	:	HK\$10.58 per H Share (payable in full on application in Hong Kong dollars and subject to refund on final pricing), plus brokerage of 1%, SFC transaction levy of 0.003% and Hong Kong Stock Exchange trading fee of 0.005%
Nominal value	:	RMB1.00 per H Share
Stock code	:	6837

全球發售

全球發售的發售股份數目	:	1,229,400,000股H股(視乎超額配股權行使與否而定)
香港發售股份數目	:	61,470,000股H股(可予調整)
國際發售股份數目	:	1,167,930,000股H股(可予調整及視乎超額配股權行使與否而定)
最高發售價	:	每股H股10.58港元(須於申請時以港元繳足,可按最終價格退還),另加1%經紀佣金、0.003%證監會交易費及0.005%香港聯交所交易費
面值	:	每股H股人民幣1.00元
股份代號	:	6837

Application Form 申請表格

Applications will be accepted until 12:00 noon on Thursday, December 8, 2011.
You must read the conditions and instructions attached to this Application Form.
To be valid, you must complete all applicable parts of this Application Form.
Please write clearly in ink.

截止接受申請時間為
2011年12月8日(星期四)中午12時正。
閣下須細閱本申請表格所附載的條件及指示。
本申請表格各適用部分必須全部以墨水筆清楚填妥,方為有效。

To: Haitong Securities Co., Ltd. (the “Company”)
The Hong Kong Underwriters

致: 海通證券股份有限公司(「貴公司」)
香港承銷商

- I/We:
- apply for the number of Hong Kong Offer Shares set out below, on the terms and conditions of the Prospectus and this Application Form, and subject to the Articles of Association;
 - enclose payment in full for the Hong Kong Offer Shares applied for, including 1% brokerage, 0.003% SFC transaction levy and 0.005% Hong Kong Stock Exchange trading fee;
 - undertake and agree to accept the Hong Kong Offer Shares applied for, or any lesser number allotted to me/us in this application;
 - declare that this is the only application made and the only application intended by me/us to be made whether on a WHITE or YELLOW Application Form or by giving electronic application instructions to HKSCC or to the White Form eIPO Service Provider under the White Form eIPO service (www.eipo.com.hk) to benefit me/us or the person for whose benefit I am/we are applying;
 - undertake and confirm that I/we and the person for whose benefit I am/we are applying have not applied for, taken up or indicated an interest in, or received or been placed or allocated (including conditionally and/or provisionally) and will not apply for, take up or indicate an interest in any International Offer Shares under the International Offering;
 - understand that these declarations and representations will be relied upon by the Company and the Joint Global Coordinators in deciding whether or not to make any allotment of Hong Kong Offer Shares in response to this application;
 - authorise the Company to place the name of HKSCC Nominees on the register of members of the Company as the holder of any Hong Kong Offer Shares to be allotted to me/us, and to deposit the relevant H Share certificate(s) directly into CCASS for the credit of my/our CCASS Investor Participant stock account or the stock account of my/our designated CCASS Participant as instructed by me/us;
 - request that any refund cheque(s) be made payable to me, or in the case of joint applicants, to the first-named of us in this Application Form; and (subject to the terms and conditions set out on the pages attached to this form) to send any refund cheque(s) by ordinary post at my/our own risk to the address given on this Application Form (except where I/we have applied for 1,000,000 or more Hong Kong Offer Shares and have indicated on this Application Form that I/we wish to collect any refund cheque(s) in person in accordance with the procedures prescribed in this Application Form and the Prospectus);
 - have read the terms and conditions and application procedures set out on the pages attached to this Application Form and in the Prospectus and agree to be bound by them;
 - represent, warrant and undertake that I am/each of us is, and each of the persons for whose benefit I am/we are applying is neither a U.S. person(s) nor a person inside the United States (both as defined in Regulation S under the U.S. Securities Act) when completing and submitting this Application Form, or I am/each of us is, and each of the persons for whose benefit I am/we are applying is a person described in paragraph (h)(3) of Rule 902 of Regulation S under the U.S. Securities Act, and the allotment of or application for the Hong Kong Offer Shares to me/us or by me/us or for whose benefit this application is made would not require the Company to comply with any requirements under any law or regulation (whether or not having the force of law) of any territory outside Hong Kong; and
 - agree that this application, any acceptance of it and the resulting contract, will be governed by and construed in accordance with the laws of Hong Kong.

- 本人/我們:
- 申請招股書及本申請表格的條款及條件,並依據公司章程規定,申請認購以下數目的香港發售股份;
 - 隨附申請香港發售股份所需全數款項(包括1%經紀佣金、0.003%證監會交易費及0.005%香港聯交所交易費);
 - 承諾及同意接受申請的香港發售股份,或任何較少數目的香港發售股份;
 - 聲明及確認申請乃以本人/我們或本人/我們代為受益的人士為受益人(以白色或黃色申請表格,或向香港結算或根據白表eIPO服務(www.eipo.com.hk)向白表eIPO服務供應商發出電子認購指示所作出及擬作出的唯一認購申請);
 - 承諾及確認本人/我們及本人/我們為其利益作出認購申請的人士並無申請、接納或表示有意認購或收取或獲配售或分配(包括有條件及/或暫定),亦不申請、接納或表示有意認購國際發售的任何國際發售股份;
 - 明白 貴公司及聯席全球協調人將倚賴此等聲明及陳述,以決定是否就本申請配發任何香港發售股份;
 - 授權 貴公司將香港結算系統,以記存於本人/我們指示的中央結算系統投資者戶口持有人股份戶口或中央結算系統參與者股份戶口;
 - 要求任何退款支票以本人或(倘屬聯名申請人)本申請表格內我們中排名首位者為抬頭人,並(在符合本表格附各頁所載的條款及條件的情況下)按本申請表格上所示地址以普通郵遞方式寄發任何退款支票,郵誤風險概由本人/我們承擔(惟本人/我們已申請1,000,000股或以上的香港發售股份,並於本申請表格上表明擬按本申請表格及招股書所載程序親自領取任何退款支票)則除外;
 - 已細閱本申請表格附各頁及招股書所載的條款、條件及申請程序,並同意受其約束;
 - 聲明、保證及承諾本人/我們及本人/我們為其利益提出認購申請的每名人士在填寫及遞交本申請表格之時既非美國人士,亦非身處美國境內的人士(兩者定義見美國證券法S規則)或本人/我們中的任何一人,及本人/我們為其利益而提出申請的任何人士為美國證券法S規則第902條(h)(3)段所述之人士,及本人/我們或本人/我們為其利益提出認購申請的人士獲配發或申請香港發售股份不會引致 貴公司須從從香港以外任何地區的任何法律或法規的任何規定(不論是是否具法律效力);及
 - 同意本申請、任何對本申請的接納及因此訂立的合同須受香港法律規管及按其詮釋。

Signed by (all) applicant(s) (all joint applicants must sign):
由(所有)申請人簽署(所有聯名申請人必須簽署):

Date: 日期: / /
D 日 / M 月 / Y 年

For Broker use 此欄供經紀填寫
Lodged by 申請由以下經紀遞交

Broker No. 經紀號碼	
Broker’s Chop 經紀印章	

Warning:

- It is important that you read the terms and conditions and application procedures overleaf.
- You must sign this Application Form in writing (and not by way of personal chop), otherwise this application is liable to be rejected.
- All applicable boxes in this Application Form must be completed, otherwise the application is liable to be rejected.
- It is important that you follow the application procedures on the overleaf, otherwise the Company reserves the right to reject the application.
- You must complete this application in English unless as stated otherwise, otherwise the application is liable to be rejected.
- Only one application may be made for the benefit of any person on a WHITE or YELLOW Application Form or by way of giving electronic application instructions to HKSCC or to the White Form eIPO Service Provider under the White Form eIPO service (www.eipo.com.hk). Multiple or suspected multiple applications on WHITE and/or YELLOW Application Forms and/or by way of giving electronic application instructions to HKSCC and/or to the White Form eIPO Service Provider under the White Form eIPO service (www.eipo.com.hk), applications made by one applicant on either a WHITE or YELLOW Application Form or by way of giving electronic application instructions to HKSCC or to the White Form eIPO Service Provider under the White Form eIPO service (www.eipo.com.hk) for more than 30,734,800 Hong Kong Offer Shares and applications where cheques or banker’s cashier orders are dishonoured upon first presentation are liable to be rejected.
- You may be prosecuted if you make a false declaration.

警告:

- 閣下務必細閱背頁所載條款及條件以及申請程序。
- 閣下必須親筆簽署本申請表格,不得以個人印章代替,否則申請會遭拒絕受理。
- 本申請表格內所有適用空格均必須填妥,否則申請會遭拒絕受理。
- 閣下務必遵守背頁的申請程序,否則本公司保留拒絕受理有關申請的權利。
- 閣下必須以英文填妥本申請(除非另有指明),否則申請會遭拒絕受理。
- 僅限以白色或黃色申請表格或向香港結算或根據白表eIPO服務(www.eipo.com.hk)向白表eIPO服務供應商發出電子認購指示作出一次認購申請,以白色及/或黃色申請表格及/或向香港結算及/或根據白表eIPO服務(www.eipo.com.hk)向白表eIPO服務供應商發出電子認購指示作出的重複或疑屬重複申請,由一名申請人以白色或黃色申請表格或向香港結算或根據白表eIPO服務(www.eipo.com.hk)向白表eIPO服務供應商發出電子認購指示提出認購超過30,734,800股香港發售股份的認購申請,及支票或銀行本票於首次過戶時不獲兌現的申請,均可能遭拒絕受理。
- 閣下如作出虛假聲明,可能會被檢控。

Please use this form if you want the Hong Kong Offer Shares to be issued in the name of HKSCC Nominees Limited ("HKSCC Nominees") and deposited directly into the Central Clearing and Settlement System ("CCASS") for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant.

如閣下欲以香港中央結算(代理人)有限公司(「香港結算代理人」)的名義登記獲發行的香港發售股份,並直接存入中央結算及交收系統(「中央結算系統」),以記存於閣下的中央結算系統投資者戶口持有人股份戶口或閣下指定的中央結算系統參與者股份戶口,請用本表格。

Number of Hong Kong Offer Shares applied for, not to exceed 30,734,800 Hong Kong Offer Shares being approximately 50.0% of the Hong Kong Offer Shares initially available for subscription under the Hong Kong Public Offering
申請認購香港發售股份數目(不得超過30,734,800股香港發售股份,即香港公開發售項下初步提呈可供認購的香港發售股份的約50.0%)

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Cheque/banker's cashier order number
支票/銀行本票號碼

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Total amount of payment

付款總額

HK\$	港元
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Name of bank on which cheque/banker's cashier order is drawn*
支票/銀行本票的付款銀行名稱*

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* Cheque and banker's cashier orders should be crossed "Account Payee Only" and made payable to "HSBC Nominees (Hong Kong) Limited – Haitong Securities Public Offer".
* 支票及銀行本票須以劃線註明「只准存入抬頭人賬戶」方式開出,並須註明抬頭人為「滙豐代理人(香港)有限公司—海通證券公開發售」。

To be completed in BLOCK letters in English in ink, except as stated otherwise. Joint applicants should give the address of the first-named applicant only.
除另有說明外,請用墨水筆或原子筆以英文正楷填寫。聯名申請人只須填寫排名首位申請人的地址。

Your name
(in English)
英文姓名/名稱

Family name or company name 姓氏或公司名稱	Forename(s) 名字
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Your name
(in Chinese)
中文姓名/名稱

Family name or company name 姓氏或公司名稱	Forename(s) 名字
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Your occupation
(in English)
職業(以英文填寫)

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Your Hong Kong identity card No./Passport No./Hong Kong business registration No.**
(Please delete as appropriate)
閣下的香港身份證號碼/護照號碼/香港商業登記號碼**
(請刪除不適用者)

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Names of all other joint applicants
(in English) (if any)
所有其他聯名申請人的英文姓名/名稱(如有)

(1)	
(2)	
(3)	

Hong Kong identity card No./Passport No./Hong Kong business registration No. of all other joint applicants**
(Please delete as appropriate)
所有其他聯名申請人的香港身份證號碼/護照號碼/香港商業登記號碼**
(請刪去不適用者)

(1)	
(2)	
(3)	

Your address in English (joint applicants should give the address and telephone number of the first-named applicant only) Only an address in Hong Kong will be accepted
閣下的地址(以英文填寫)
(聯名申請人只須填寫排名首位申請人的地址及電話號碼)只接受香港地址

Telephone No. 電話號碼

For nominees: Please provide an account number or identification code for each (joint) beneficial owner.
由代理人遞交:請填寫各(聯名)實益擁有人的賬戶號碼或身份識別編碼。

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If you are a nominee and you do not complete this section, this application will be treated as being made for your own benefit.

- 如閣下為代理人且並無填妥本節,則是項申請將被視為閣下本身利益提出。
- **
- If you are a CCASS Investor Participant, only a Hong Kong identity card number (if you are an individual) or a Hong Kong business registration number (if you are a body corporate) will be accepted for this application. Please see paragraph 2 under the section "How to make your application" overleaf.
如閣下屬中央結算系統投資者戶口持有人,則是項申請只會接納香港身份證號碼(如閣下屬個別人士)或香港商業登記號碼(如閣下屬法人團體)。請參閱背頁「申請手續」一節第2段。
 - If you are applying through a designated CCASS Participant (other than a CCASS Investor Participant) for an individual, you must provide your Hong Kong identity card number or passport number. If you hold a Hong Kong identity card, please provide that number. If you do not hold a Hong Kong identity card, please provide your passport number. For a body corporate, please provide your Hong Kong business registration number. The Hong Kong identity card/Passport/Hong Kong business registration number will be used for checking the validity of Application Forms and otherwise for processing the application for H Shares and such data would be transferred to a third party for the accomplishment of such purposes.
閣下透過指定的中央結算系統參與者(中央結算系統投資者戶口持有人除外)提出申請,如屬個別人士,閣下必須填寫閣下的香港身份證號碼或護照號碼。如閣下持有香港身份證,請填寫香港身份證號碼;否則,請填寫護照號碼。如屬法人團體,請填寫香港商業登記號碼。香港身份證/護照/香港商業登記號碼將用以核實申請表格是否有效及處理H股的申請。為此,該等資料將轉交予第三方以供核實之用。
 - Part of your Hong Kong identity card number/passport number, or if you are joint applicants, part of the Hong Kong identity card number/passport number of the first-named applicant, provided by you, may be printed on your refund cheque (if any). Such data will be used for checking the validity of Application Forms and such data would be transferred to a third party for such purpose and refund purpose. Your banker may require verification of your Hong Kong identity card number/passport number before encashment of your refund cheque. Inaccurate completion of your Hong Kong identity card number/passport number may lead to delay in encashment of or may invalidate your refund cheque.
閣下所填的香港身份證號碼/護照號碼的一部分,或如屬聯名申請人,則排名首位申請人的香港身份證號碼/護照號碼的一部分,或會列印在退款支票(如有)上。有關資料將用以核實申請表格是否有效,該等資料亦會轉交予第三方以供核實和退款之用。銀行或會於兌現閣下的退款支票前,要求核對閣下的香港身份證號碼/護照號碼。未有準確填妥閣下的香港身份證號碼/護照號碼,或會導致退款支票延遲兌現或無效。
 - All joint applicants must give (if they are individuals) their Hong Kong identity card numbers or, where applicable, passport numbers, or (if they are bodies corporate) their Hong Kong business registration numbers.
所有聯名申請人必須提供(如屬個別人士)其香港身份證號碼或護照號碼(如適用),或(如屬法人團體)其香港商業登記號碼。

Applicants who have applied for 1,000,000 or more Hong Kong Offer Shares and wish to collect refund cheque(s) (where relevant) in person from the Company's H Share Registrar, Computershare Hong Kong Investor Services Limited, at Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong on the date of collection of refund cheque(s) (where relevant) which is expected to be on Wednesday, December 14, 2011 should mark "v" in the box on the left. Please refer to the section headed "How to Apply for the Hong Kong Offer Shares – Dispatch/Collection of H Share Certificates and Refund Monies" in the Prospectus for more information.
凡申請1,000,000股或以上香港發售股份,並親身前往領取退款支票(如適用)當日(預計為2011年12月14日(星期三)前往本公司的H股證券登記處香港中央證券登記有限公司(地址為香港灣仔皇后大道東183號合和中心17樓1712-1716室)領取退款支票(如適用)的申請人,請在左方表格內填上「v」號。有關詳情請參閱招股書「如何申請香港發售股份—發售/領取H股股票及退款」一節。

DETAILS FOR CCASS PARTICIPANT 中央結算系統參與者資料

THIS BOX MUST BE DULY COMPLETED
此空格必須填寫妥當

Participant I.D. of the designated CCASS Participant or CCASS Investor Participant
指定中央結算系統參與者或中央結算系統投資者戶口持有人的參與者編號

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For designated CCASS Participant or Corporate CCASS Investor Participant, please also affix the company chop bearing its company name.
指定中央結算系統參與者或中央結算系統公司投資者戶口持有人請加蓋顯示公司名稱的公司印章。

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(see paragraph 2 under section "How to make your application" overleaf)
(請參閱背頁「申請手續」一節第2段)

ADDRESS LABEL 地址標帖

Please repeat your name(s) and address as set out above in BLOCK letters in English
請以英文正楷填寫上表所示姓名/名稱及地址

Name(s) 姓名/名稱
Address 地址

For Bank Use 此欄供銀行填寫

Please use this form if you want the Hong Kong Offer Shares to be issued in the name of HKSCC Nominees Limited ("HKSCC Nominees") and deposited directly into the Central Clearing and Settlement System ("CCASS") for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant.

海通证券股份有限公司

HAITONG SECURITIES CO., LTD.*

(A joint stock limited company incorporated in the People's Republic of China with limited liability)

GLOBAL OFFERING

Conditions of your application

Unless otherwise stated, terms used in these conditions have the same meaning ascribed thereto in the Prospectus.

A. Who can apply

1. You are an applicant(s), and any person(s) for whose benefit you are applying, must be 18 years of age or older and must have a Hong Kong address.
2. If you are a firm, the application must be in the names of the individual members, not the firm's name.
3. If you are a **body corporate**, the Application Form must be signed by a duly authorised officer, who must state his or her representative capacity.
4. The number of joint applicants may not exceed 4.
5. Save under the circumstances permitted by the Rules Governing the Listing of Securities on the Stock Exchange of Hong Kong Limited (the "Listing Rules"), you cannot apply for any Hong Kong Offer Shares if you are or any person(s) for whose benefit you are applying is/are:
 - an existing beneficial owner of shares in the Company or any of its subsidiaries;
 - the sole director or a director of a company that is a subsidiary of the Company;
 - an associate of any of the above (as "associate" is defined in the Listing Rules);
 - a Connected Person (as defined in the Listing Rules) of the Company or a person who will become a Connected Person of the Company immediately upon completion of the Global Offering;
 - a person who has been allocated or will receive any International Offer Shares or otherwise participated in the International Offering or indicated an interest for the International Offer Shares;
 - a United States person (as defined in Regulation S under the U.S. Securities Act), or a legal or natural person (except qualified domestic institutional investors) of the People's Republic of China (other than Hong Kong, Macau and Taiwan); or
 - a person inside the United States (as defined in Regulation S under the U.S. Securities Act) when completing and submitting this Application Form and you are not a person described in paragraph (h)(3)(c) of Rule 902 of Regulation S under the U.S. Securities Act; or
 - a person who does not have a Hong Kong address.

B. If you are a nominee

You may make more than one application for the Hong Kong Offer Shares if and only if you are a **nominee**, in which case you may make an application as a nominee by: (i) giving **electronic application instructions** to HKSCC via CCASS (if you are a CCASS Participant) or (ii) using a **WHITE or YELLOW Application Form**, and lodge more than one application in your own name if each application is made on behalf of different beneficial owners. In the box on this Application Form marked "For nominees", you must include:

- an account number; or
 - some other identification code
- for each beneficial owner. In the case of joint beneficial owners, for each such beneficial owner. If you do not include this information, the application will be treated as being made for your own benefit. As a nominee, you are deemed to have warranted that you are duly authorised to sign this Application Form on behalf of the relevant beneficial owner and agreed to disclose personal data relating to such beneficial owner in the section 4 of the section 4 of the Personal Data below.

C. Lodge only one application for your benefit (or your and any of your joint applicant's benefit)

Multiple applications or suspected multiple applications will be rejected. Except where you are a nominee and provide the information required to identify the beneficial owner(s) of the application, the position of the application made by HKSCC Nominees Limited ("HKSCC Nominees") acting on **electronic application instructions** will be rejected if multiple applications if you, or you and your joint applicant(s) together:

- make more than one application (whether individually or jointly) on a **WHITE or YELLOW Application Form** or by giving **electronic application instructions** to HKSCC via CCASS (if you are a CCASS Participant) or by applying through a CCASS Clearing Participant or Custodian Participant) or to the White Form eIPO Service Provider via the **White Form eIPO Service (www.eipo.com.hk)**; or
- both apply (whether jointly or jointly) on one **WHITE Application Form** and one **YELLOW Application Form** or on one **WHITE or YELLOW Application Form** and give **electronic application instructions** to HKSCC or to the White Form eIPO Service Provider under the **White Form eIPO Service (www.eipo.com.hk)**;
- apply on one **WHITE or YELLOW Application Form** (whether individually or jointly) or by giving **electronic application instructions** to HKSCC via CCASS (if you are a CCASS Participant) or to the White Form eIPO Service Provider via the **White Form eIPO Service (www.eipo.com.hk)** for more than 30,734,800 H Shares, being approximately 50.0% of the H Shares initially being offered for public subscription under the Hong Kong Offer Shares; or
- have applied for or taken up, or indicated an interest in, or have been or will be placed (including conditionally and/or provisionally) International Offer Shares under the International Offerings.

Save as referred to above, all of your applications, including those made by multiple applications if more than one application is made for your benefit (including that made by HKSCC Nominees acting on **electronic application instructions**).

If an application is made by an unlisted company and:

- the principal business of that company is dealing in securities; and
- you exercise statutory control over that company;

then the application will be treated as being made for your benefit.

Unlisted company means a company with no equity securities listed on the Hong Kong Stock Exchange.

Statutory control means you:

- control the composition of the board of directors of a company; or
- control more than half of the voting power of a company; or
- hold more than half of the issued share capital of a company (not counting any part of it which carries no right to participate in the dividend or in the distribution of either profits or capital).

D. Allocation of Hong Kong Offer Shares – Pools A and B

The 61,470,000 Hong Kong Offer Shares initially being offered for subscription under the Hong Kong Offer Shares (subject to any adjustment in the number of Offer Shares allocated between the Hong Kong Public Offering and the International Offering) will be divided into two pools for allocation purposes: 30,735,200 H Shares in Pool A and 30,734,800 H Shares in Pool B. The Hong Kong Offer Shares in Pool A will be allocated on an equitable basis to successful applicants who have applied for Hong Kong Offer Shares with a total subscription amount (excluding 1% brokerage, 0.003% SFC transaction levy and 0.005% Hong Kong Stock Exchange trading fee) of HK\$1,000,000 or more. The Hong Kong Offer Shares in Pool B will be allocated on an equitable basis to successful applicants who have applied for Hong Kong Offer Shares with a total subscription amount (excluding 1% brokerage, 0.003% SFC transaction levy and 0.005% Hong Kong Stock Exchange trading fee) of more than HK\$500,000 and up to and including HK\$1,000,000. The Hong Kong Offer Shares in Pool A and Pool B are held in trust for the benefit of the successful applicants. The basis of allocation may vary, depending on the number of Hong Kong Offer Shares validly applied for by applicants, although the allocation of Hong Kong Offer Shares could, where appropriate, consist of balloting, which would mean that some applicants may receive a higher allocation of Hong Kong Offer Shares than others. Hong Kong Offer Shares that those applicants who are not successful in the ballot may not receive any Hong Kong Offer Shares.

E. Supplemental information

If any supplement to the Prospectus is issued, applicant(s) who have already submitted an application may or may not (depending on the information contained in the supplement) be notified that they can withdraw their applications. If applicant(s) have not been notified, or if applicant(s) have been notified but have not withdrawn their applications in accordance with the procedure to be notified, all applications that have been submitted remain valid and may be accepted. Subject to the above and below, an application once made is irrevocable and cannot be withdrawn or amended on the basis of the Prospectus as supplemented.

F. Effect of completing and submitting this Application Form

By completing and submitting this Application Form, you (and if you are joint applicants, each of you jointly and severally) for yourself or as agent or nominee and on behalf of the persons for whom you act as agent or nominee (and their respective agents or nominees) to execute any transfer forms, contract notes or other documents on your behalf and to do so on your behalf all other things necessary to effect registration of any Hong Kong Offer Shares allotted to you in the name of HKSCC Nominees as required by the Articles of Association and otherwise to give effect to the arrangements described in the Prospectus and this Application Form:

- **undertake** to sign all documents and to do all things necessary to enable HKSCC Nominees to be registered as the holder of the Hong Kong Offer Shares in the name of HKSCC Nominees;
- **agree** that the Hong Kong Offer Shares to be allotted shall be issued in the name of HKSCC Nominees and deposited directly into CCASS for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant;
- **agree** that each of HKSCC and HKSCC Nominees reserves the right in its absolute discretion (1) not to accept any or part of such allotted Hong Kong Offer Shares issued in the name of HKSCC Nominees or not to accept such allotted Hong Kong Offer Shares for deposit into CCASS; (2) to cause such allotted Hong Kong Offer Shares to be withdrawn from CCASS and transferred into your name; and (3) to cause such allotted Hong Kong Offer Shares to be issued in the name of the person (or if you are a joint applicant, to the first-named applicant's) name and in such a case to post the certificate(s) for such allotted Hong Kong Offer Shares at your own risk to the address on your Application Form by ordinary post or to make available the same for your collection;
- **agree** that each of HKSCC and HKSCC Nominees may adjust the number of allotted Hong Kong Offer Shares issued in the name of HKSCC Nominees;
- **agree** that neither HKSCC nor HKSCC Nominees shall have any liability for the information and representations not so contained in the Prospectus and this Application Form;
- **agree** that neither HKSCC nor HKSCC Nominees shall be liable to you in any way;
- **agree** with the Company, and each shareholder of the Company, and the Company agrees with each of its shareholders, to observe and comply with the Companies Ordinance and the Articles of Association;
- **authorise** the Company to enter into a contract on your behalf with each director, supervisor and officer of the Company whereby each such director, supervisor and officer undertakes to observe and comply with his or her obligations to shareholders as stipulated in the Articles of Association;
- **confirm** that you have received and/or read a copy of the Prospectus and have only relied on the information and representations contained in the Prospectus in making your application, and will not rely on any other information and representations save as set out in any supplement to the Prospectus;
- **agree** that the Company, the Joint Sponsors, the Joint Global Coordinators, the Joint Bookrunners, the Joint Lead Managers, the Underwriters and any of their respective directors, officers, employees, agents or advisers and any other parties involved in the Global Offering are liable only for the information and representations contained in the Prospectus, the Application Form and any supplement to the Prospectus;
- **agree** (without prejudice to any other rights which you may have) that once your application has been accepted, you may not rescind it because of an innocent misrepresentation and you may not revoke it other than as provided in the Prospectus; (if the application is made for your own benefit) **warrant** that the application is the only application which will be made for your benefit on a **WHITE or YELLOW Application Form** or by giving **electronic application instructions** to HKSCC via CCASS or to the White Form eIPO Service Provider via the **White Form eIPO Service (www.eipo.com.hk)**;
- (if the application is made by an agent on your behalf) **warrant** that you have validly and irrevocably conferred on your agent all necessary power and authority to make this application;
- (if you are an agent for another person) **warrant** that this is the only application which will be or has been made for the benefit of that other person on a **WHITE or YELLOW Application Form** or by giving **electronic application instructions** to HKSCC via CCASS or to the White Form eIPO Service Provider via the **White Form eIPO Service (www.eipo.com.hk)**; and that you are duly authorised to sign this Application Form as that other person's agent;
- **undertake and confirm** that you (if the application is made for your benefit) or the person(s) for whose benefit you have made the application have not applied for or taken up, or indicated an interest in or received or been placed or allocated (including conditionally and/or provisionally) International Offer Shares or otherwise participated in the International Offer Shares under the International Offering, nor otherwise have participated or will participate in the International Offering;
- **warrant** the truth and accuracy of the information contained in your application;
- **agree** to disclose to the Company, the H Share Registrar, the receiving bankers, the Joint Sponsors, the Joint Global Coordinators, the Joint Bookrunners, the Joint Lead Managers, the Underwriters and their respective advisers and agents any personal data or other information which they require about you or the person(s) for whose benefit you have made this application;
- **undertake and agree** to accept the Hong Kong Offer Shares applied for, or any lesser number allocated to you under this application;
- **authorise** the Company to place the name of HKSCC Nominees on the register of members of the Company as the holder of any Hong Kong Offer Shares allocated to you, and the Company and/or its agents to deposit any H Share certificate(s) directly into CCASS and to send any refund cheque(s) (where applicable) to you or (in case of joint applicants) the first-named applicant in the Application Form by ordinary post at your own risk to the address stated on your Application Form except that if you have applied for 1,000,000 Hong Kong Offer Shares or more and have indicated in your Application Form that you will collect your refund cheque(s) (where applicable) in person, you can collect your refund cheque(s) (where applicable) in person between 9:00 a.m. and 1:00 p.m. on Wednesday, December 14, 2011 from Computershare Hong Kong Investor Services Limited);

• **understand** that these declarations and representations will be relied upon by the Company, the Joint Sponsors, the Joint Global Coordinators, the Joint Bookrunners and the Joint Lead Managers, the Underwriters in deciding whether or not to allocate any Hong Kong Offer Shares in response to your application and that you may be prosecuted for making a false declaration;

• if the laws of any place outside Hong Kong are applicable to your application, you **agree and warrant** that you have complied with all such laws and none of the Company, the Joint Sponsors, the Joint Global Coordinators, the Joint Bookrunners or any of their respective officers or advisers will infringe any laws outside Hong Kong as a result of the acceptance of your offer to purchase, or any actions arising from your rights and obligations under the terms and conditions contained in the Prospectus;

• **agree** with the Company, for itself and for the benefit of each Shareholder of the Company, and so that the Company will be deemed by its acceptance in whole or in part of the application, including applications made by HKSCC Nominees, to have agreed for itself and on behalf of each Shareholder of the Company, to observe and comply with the PRC Company Law, the Special Regulations, the Articles of Association, the Memorandum of Association and the Prospectus;

• **agree** with the Company, each Shareholder, Director, Supervisor, manager and officer of the Company, and the Company (acting for itself and for each Director, Supervisor, manager and officer) agrees with each Shareholder of the Company, to refer all differences and claims arising from the Articles of Association or any rights or obligations conferred or imposed by the PRC Company Law or other relevant laws and administrative regulations concerning its affairs to arbitration in accordance with the Articles of Association, and any reference to arbitration shall be deemed to authorise the arbitration tribunal to conduct hearings in open session and to publish its award, which arbitration shall be final and conclusive;

• **agree** with the Company and each Shareholder of the Company that H Shares in the Company are freely transferable by the holders thereof;

• (if you are joint applicants, each of you jointly and severally) **agree** that each of HKSCC and HKSCC Nominees reserves the right in its absolute discretion (i) not to accept any or part of the Hong Kong Offer Shares allocated to you in the name of HKSCC Nominees or not to accept such Hong Kong Offer Shares for deposit into CCASS; (ii) to cause such Hong Kong Offer Shares to be withdrawn from CCASS and transferred into your name; and (iii) to cause such Hong Kong Offer Shares to be issued in your name (or, if you are a joint applicant, in the name of the first-named applicant) and in such a case, to post the certificate(s) for such Hong Kong Offer Shares at your own risk to the address on this Application Form by ordinary post or to make available the same for your collection;

• (if you are joint applicants, each of you jointly and severally) **agree** that each of HKSCC and HKSCC Nominees may adjust the number of Hong Kong Offer Shares allotted to you and issued in the name of HKSCC Nominees;

• (if you are joint applicants, each of you jointly and severally) **agree** that neither HKSCC nor HKSCC Nominees shall have any liability for the information and representations not so contained in the Prospectus and this Application Form;

• (if you are joint applicants, each of you jointly and severally) **agree** that neither HKSCC nor HKSCC Nominees shall be liable to you in any way;

• **represent and warrant** that you understand the H Shares have not been and will not be registered under the U.S. Securities Act and you are outside the United States (as defined in Regulation S under the U.S. Securities Act) when completing the Application Form and you are aware of the requirements of Regulation S under the U.S. Securities Act;

• **confirm** that you understand clearly that the Hong Kong Offer Shares applied for comprises A Shares and H Shares and that holders of H Shares shall have the same right as holders of A Shares save to the differences due to the listing rules requirements of the stock exchange where the Shares are listed;

• **confirm** that you understand clearly that you are bound by the terms and conditions and application procedures set out in the Prospectus and this Application Form;

• **agree** that your application, any acceptance of it and resulting contract will be governed by and construed in accordance with the laws of the People's Republic of China and that you agree to be bound by the decisions of the Joint Bookrunners, the Joint Lead Managers, the Underwriters, other parties involved in the Global Offering and their respective directors, officers, employees, partners, agents and advisers as entitled to rely on any arrangements, undertakings, warranty, representation or other information provided by any of them in connection with the application;

• **warrant, represent, declare and obligate** expressions to be made, given or assumed by or imposed on the joint applicants shall be deemed to have been made, given and assumed by and imposed on the applicants jointly and severally;

• **agree** that once the application of HKSCC Nominees is accepted, neither that application nor that person's electronic application instructions shall be deemed to have been accepted, and that acceptance of that application will be evidenced by the announcement of the results of the Hong Kong Offer Shares published by the Company;

G. Power of attorney

If you are made through a duly authorised attorney under a valid power of attorney, the Company and the Joint Global Coordinators (or their respective agents and nominees) may accept your application in their discretion, and subject to any conditions they think fit, including production of evidence of the authority of your attorney. The Company and the Joint Bookrunners in their capacity as agent for the Company have full discretion to reject or accept any application, in full or in part without assigning any reason for such rejection or acceptance.

H. Determination of Offer Price

The Offer Price is expected to be fixed by agreement between the Joint Global Coordinators (on behalf of the Underwriters) and the Company on or around Friday, December 9, 2011, and in any event, not later than Tuesday, December 13, 2011. Applicants for Hong Kong Offer Shares are required to pay, on application, the maximum offer price of HK\$10.58 for each Hong Kong Offer Share together with 1% brokerage, 0.003% SFC transaction levy and 0.005% Hong Kong Stock Exchange trading fee, subject to termination of the application on the basis of a reduction in the number of Offer Shares and/or the indicative offer price range below HK\$10.58. The fixed offer price will be announced on Wednesday, December 14, 2011 in South China Morning Post (in English) and Hong Kong Economic Times (in Chinese) and on the website of the Hong Kong Stock Exchange at www.hkexnews.hk and on the website of the Company at www.haitong.com.hk. The indicative offer price range below that stated in the Prospectus (which is HK\$9.38 to HK\$10.58 per H Share) at any time prior to the morning of the last day for lodging applications under the Hong Kong Public Offering. In such a case, notices of the reduction in the number of Offer Shares and/or the indicative offer price range will be issued on Wednesday, December 14, 2011 in South China Morning Post (in English) and Hong Kong Economic Times (in Chinese) and on the website of the Hong Kong Stock Exchange at www.hkexnews.hk and the Company's website at www.hkex.com.hk no later than the morning of the day which is the last day for lodging applications under the Hong Kong Public Offering. Applicants should have regard to the fact that the indicative offer price range below that stated in the Prospectus (which is HK\$9.38 to HK\$10.58 per H Share) may not be made until that time. If, for any reason, the Offer Price is not agreed between the Company and the Joint Global Coordinators (on behalf of the Underwriters) on or before Tuesday, December 13, 2011, the Hong Kong Public Offering and the International Offering will not proceed and will lapse.

I. Allotment of Hong Kong Offer Shares

The application for Hong Kong Offer Shares will not be processed and no allocation of any such H Shares will be made until the closing of the application lists. The Company expects to announce the Offer Price, the general level of indication of interest in the International Offering, the basis of allotment and the level of applications under the Hong Kong Public Offering are expected to be published on Wednesday, December 14, 2011 in South China Morning Post (in English) and Hong Kong Economic Times (in Chinese) and the website of the Hong Kong Stock Exchange at www.hkexnews.hk and the Company's website at www.hkex.com.hk. The results of allotment and the Hong Kong identity card/passport/Hong Kong business registration numbers of successful applicants under the Hong Kong Public Offering shall be published in a separate paragraph headed "Disclosure of Allocation of H Share Certificates and Refund Monies" in the section entitled "How to Apply for the Hong Kong Offer Shares" in the Prospectus.

J. If your application for Hong Kong Offer Shares is successful (in whole or in part)

If your application is wholly or partially successful, your H Share certificate(s) (subject to their becoming valid certificates of title provided that the Hong Kong Public Offering has become unconditional and not having been terminated at 8:00 a.m. on Thursday, December 15, 2011) will be issued to you by depositing your application into CCASS for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant as instructed by you in your Application Form on Wednesday, December 14, 2011, or, in the event of a contingency, on any other date as shall be determined by HKSCC or HKSCC Nominees.

If you are applying through a designated CCASS Participant (other than a CCASS Investor Participant): For Hong Kong Offer Shares credited to your CCASS Investor Participant stock account (other than a CCASS Investor Participant), you can check the number of Hong Kong Offer Shares allotted to you with that CCASS Participant.

K. If you are applying as a CCASS Investor Participant

The Company expects to announce the results of CCASS Investor Participants' applications together with the results of the Hong Kong Public Offering in the manner as described in the paragraph headed "Publication of Results" in the section headed "How to Apply for the Hong Kong Offer Shares" in the Prospectus on Wednesday, December 14, 2011. You should check the announcement published by the Company on the website of the Hong Kong Stock Exchange at 5:00 p.m. on Wednesday, December 14, 2011 or such other date as shall be determined by HKSCC or HKSCC Nominees. Immediately after the credit of the Hong Kong Offer Shares to your stock account, you can check your new account balance via the CCASS phone system and CCASS Internet system (under the procedures contained in HKSCC's "An Operating Guide for Investor Participants" in effect from time to time). HKSCC will also make available to all persons (including you) the number of Hong Kong Offer Shares credited to your stock account. The Company will not issue temporary documents of title. **H Share certificates will only become valid certificates of title provided that the Hong Kong Public Offering has become unconditional and not having been terminated in accordance with the right of termination clause in the Prospectus and the Exchange Listing Rules.** If you are applying for Hong Kong Offer Shares under the Hong Kong Underwriting Agreement – Grounds for Termination under the section entitled "Underwriting" in the Prospectus at 8:00 a.m. on Thursday, December 15, 2011, No receipt will be issued for sums paid on application. In the event that the offer price is less than the price of the Shares applied for, the application monies including 1% brokerage, 0.003% SFC transaction levy and 0.005% Hong Kong Stock Exchange trading fee attributable to such surplus) will be refunded to you without interest.

L. Circumstances in which you will not be allotted Hong Kong Offer Shares

You may not be allotted Hong Kong Offer Shares if:

1. **The Company or its agents decide in their full discretion to reject or accept your application**
2. **Your application is revoked or withdrawn**
 - Your application is revoked or withdrawn if you agree that you cannot revoke your application on or before Wednesday, January 4, 2012. This agreement will take effect as a collateral contract with the Company, and will become binding when you lodge your Application Form. This collateral contract will be in consideration of the Company agreeing that it will not offer any Hong Kong Offer Shares to you on or before Wednesday, January 4, 2012 except by means of one of the procedures referred to in the Prospectus. Your application may be revoked on or before Wednesday, January 4, 2012 if a person responsible for the Prospectus under section 40 of the Companies Ordinance (as applied by section 342E of the Companies Ordinance) gives a public notice under that section which reasonable steps will be expected to be taken to identify and reject applicants in the Hong Kong Public Offering – Hong Kong Underwriting Agreement – Grounds for Termination under the section entitled "Underwriting" in the Prospectus at 8:00 a.m. on Thursday, December 15, 2011.
3. **The allotment of Hong Kong Offer Shares is void**
 - if any supplement to the Prospectus is issued, applicant(s) who have already submitted an application may or may not (depending on the information contained in the supplement) be notified that they can withdraw their applications. If applicant(s) have not been notified, or if applicant(s) have been notified but have not withdrawn their applications in accordance with the procedure to be notified, all applications that have been submitted remain valid and may be accepted. Subject to the above, an application once made is irrevocable and cannot be withdrawn or amended on the basis of the Prospectus as supplemented.
 - if your application has been accepted, it cannot be revoked or withdrawn. For this purpose, acceptance of applications will be constituted by notification to the press of the results of allotment and, where such basis of acceptance is subject to certain conditions or times for allocation by ballot, such acceptance will be subject to satisfaction of such conditions or the results of such ballot, respectively.
4. **You made applications under the Hong Kong Public Offering as well as the International Offering**
 - Your application will be rejected if:
 - you make multiple applications or suspected multiple applications;
 - the application for Shares is not for one of the amounts set out in the table in this Application Form;
 - you or the person for whose benefit you are applying have applied for or taken up, or indicated an interest in, or have been or will be placed (including conditionally and/or provisionally) International Offer Shares or otherwise participated in the International Offering; By filing in any of the WHITE or YELLOW Application Forms or applying by giving electronic application instructions to HKSCC or to the designated White Form eIPO service provider under the White Form eIPO Service, you agree not to apply for Hong Kong Offer Shares as well as International Offer Shares under the International Offering. Reasonable steps will be expected to be taken to identify and reject applicants in the Hong Kong Public Offering from investors who received Offer Shares under the International Offering, and to identify and reject indications of interest in the International Offering from investors who have received Hong Kong Offer Shares in the Hong Kong Public Offering;
 - the Shares applied for are not completed in accordance with the instructions as stated in the Application Form (if you apply by an Application Form);
 - your payment is not made correctly;
 - you pay a cheque or banker's cashier order and the cheque or banker's cashier order is dishonoured upon its first presentation;

Please use this form if you want the Hong Kong Offer Shares to be issued in the name of HKSCC Nominees Limited ("HKSCC Nominees") and deposited directly into the Central Clearing and Settlement System ("CCASS") for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant.

- the Underwriting Agreements do not become unconditional;
- the Underwriting Agreements are terminated in accordance with their respective terms;
- the Company or the Joint Global Coordinators believe that by accepting your application, they would violate the applicable securities or other laws or regulations of the jurisdiction in which your application is completed and signed; or
- your application is for more than 30,734,800 H Shares, being approximately 50.0% of the H Shares initially being offered for public subscription under the Hong Kong Public Offering.

Refund of your monies
If you do not receive any Hong Kong Offer Shares for any of the above reasons, the Company will refund to you your application monies (including the related 1% brokerage, 0.003% SFC transaction levy and 0.005% Hong Kong Stock Exchange trading fee). No interest will be paid thereon. If your application is accepted only in part, the Company will refund to you the appropriate portion of your application monies (including the related 1% brokerage, 0.003% SFC transaction levy and 0.005% Hong Kong Stock Exchange trading fee) without interest. If the Offer Price as finally determined is less than the maximum offer price of HK\$10.58 per H Share paid on application, the Company will refund to you the surplus application monies together with the related 1% brokerage, 0.003% SFC transaction levy and 0.005% Hong Kong Stock Exchange trading fee attributable to the surplus application monies, without interest. All such interest accrued on such monies prior to the date of despatch of refund cheques will be retained for the benefit of the Company. In the contingency of a substantial over-subscription, at the discretion of the Company and the Joint Global Coordinators, cheques for applications for certain small denominations of Hong Kong Offer Shares (apart from successful applications) may not be cleared. Refund Cheques will be crossed "Account Payee Only", and made out to you, or if you are a joint applicant, to the first-named applicant on your Application Form. Part of your Hong Kong identity card number/passport number, or, if you are joint applicants, part of the Hong Kong identity card number/passport number of the first-named applicant, provided by you may be printed on your refund cheque, if any. Such data would also be transferred to a third party for refund purpose. Your banker may require verification of your Hong Kong identity card number/passport number before encashment of your refund cheque. Inaccurate completion of your Hong Kong identity card number/passport number may lead to delay in making your refund cheque available to you.

If you have applied for 1,000,000 Hong Kong Offer Shares or more and have indicated on your Application Form that you wish to collect your refund cheques (if any) in person, you may collect it from:
Computershare Hong Kong Investor Services Limited
Shops 1712-1716, 17th Floor, Hopewell Centre,
183 Queen's Road East, Wanchai, Hong Kong
between 9:00 a.m. and 1:00 p.m. on the date notified by the Company in the newspapers as the date of despatch/collection of e-Refund payment instructions/refund cheques/H Share certificates. The date of despatch is expected to be Wednesday, December 14, 2011.
If you are an individual who opts for personal collection, you must not authorise any other person to make collection on your behalf. You must produce evidence of identity which must be acceptable to Computershare Hong Kong Investor Services Limited for collection of your refund cheques. If you are a corporate applicant and opt for personal collection, you must attend by your authorised representative bearing a letter of authorisation from your corporation stamped with your corporation's chop. Such authorised representative must produce at the time of collection evidence of identity which must be acceptable to Computershare Hong Kong Investor Services Limited.
If you do not collect your refund cheques personally within the time specified for collection, they will be despatched to you by ordinary post to the address on this Application Form at your own risk.
If you have applied for less than 1,000,000 Hong Kong Offer Shares and you have applied for 1,000,000 Hong Kong Offer Shares or more, but have not indicated on your Application Form that you wish to collect your refund cheque in person, your refund cheque will be sent to the address on your Application Form at the date of despatch, which is expected to be on Wednesday, December 14, 2011, by ordinary post and at your own risk.
It is intended that special efforts will be made to avoid undue delay in refunding monies where appropriate.

Personal Data
Personal Information Collection Statement
The main provisions of the Personal Data (Privacy) Ordinance (the "Ordinance") came into effect in Hong Kong on 20 December 1996. This Personal Information Collection Statement informs the applicant for and holder of the H Shares of the policies and practices of the Company and its subsidiaries in relation to the collection, use and retention of your personal data and the Ordinance.

- Reasons for the collection of your personal data**
From time to time it is necessary for applicants for securities or registered holders of securities to supply their latest correct

personal data to the Company or its agents and the H Share Registrar when applying for securities or transferring securities into or out of their names or in procuring the services of the registrars.
Failure to supply the requested data may result in your application for securities being rejected, or in delay or the inability of the Company or its H Share Registrar to effect transfers or otherwise render their services. It may also prevent or delay registration of transfers of the Hong Kong Offer Shares which you have successfully applied for and/or the despatch of H Share certificate(s) and/or the despatch of refund cheques(s) to which you are entitled.
It is important that holders of securities inform the Company and the H Share Registrar immediately of any inaccuracies in the personal data supplied.

- Purposes**
The personal data of the applicants and the holders of securities may be used, held and/or stored (by whatever means) for the following purposes:
 - processing of your application and refund cheque, where applicable, and verification of compliance with the terms and application procedures set out in this Application Form and the Prospectus and announcing results of allocations of Hong Kong Offer Shares;
 - enabling compliance with all applicable laws and regulations in Hong Kong and elsewhere;
 - registering new issues or transfers into or out of the names of holders of securities including, where applicable, HKSCC Nominees;
 - maintaining or updating the register of holders of securities of the Company;
 - conducting or assisting the conduct of signature verifications, any other verification or exchange of information;
 - establishing benefit entitlements, such as dividends, rights issues and bonus issues etc.;
 - distributing communications from the Company and its subsidiaries;
 - compiling statistical information and shareholder profiles;
 - making disclosures as required by laws, rules or regulations;
 - disclosing relevant information to facilitate claims on entitlements; and
 - any other incidental or associated purposes relating to the above and/or to enable the Company and the H Share Registrar to discharge their obligations to holders of securities and/or regulators and/or any other purposes to which the holders of securities may from time to time agree.
- Transfer of personal data**
Personal data held by the Company and its H Share Registrar relating to the holders of securities will be kept confidential but the Company and its H Share Registrar may, to the extent necessary for achieving the above purposes or any of them, make such enquiries as they consider necessary to confirm the accuracy of the personal data and in particular, they may disclose, obtain, transfer (whether within or outside Hong Kong) the personal data of the holders of securities to, from or with any and all of the following persons and entities:
 - the Company or its appointed agents such as financial advisers and receiving bankers;
 - persons applying for securities request deposit into CCASS, HKSCC or HKSCC Nominees, who will use the personal data for the purposes of operating CCASS;
 - any agents, contractors or third-party service providers who offer administrative, telecommunications, computer, payment or other services to the Company or the H Share Registrar in connection with the operation of their respective business;
 - any statutory, regulatory or governmental bodies (including the Hong Kong Stock Exchange and the SFC); and
 - any other persons or institutions with which the holders of securities have or propose to have dealings, such as their bankers, solicitors, accountants or stockbrokers etc.
- Access to and correction of personal data**
The Ordinance provides the holders of securities with rights to ascertain whether the Company or the H Share Registrar hold their personal data, to obtain a copy of that data, and to correct any data that is inaccurate. In accordance with the Ordinance, the Company and the H Share Registrar have the right to charge a reasonable fee for the processing of any data access request. All requests for access to data or correction of data or for information regarding policies and practices and kinds of data held should be addressed to the Company at its registered office disclosed in the section entitled "Corporate Information" in the Prospectus or as notified from time to time in accordance with applicable law, for the attention of the Company's company secretary or (as the case may be) the H Share Registrar for the attention of the privacy compliance officer.
By signing this Application Form or give electronic instruction applications to HKSCC, you agree to all of the above. How to make your application

How to make your application

- Use the table set out below to calculate how much you must pay for the number of Hong Kong Offer Shares you want to subscribe for. Your application must be for a minimum of 400 Hong Kong Offer Shares. Applications must be in one of the numbers set out in the table below. Should you apply for a number of Hong Kong Offer Shares which is not in the table, your application is liable to be rejected. The table also sets out the total amount payable for such numbers of Hong Kong Offer Shares up to 30,734,800 Hong Kong Offer Shares. On application, you must pay the maximum offer price of HK\$10.58 per Hong Kong Offer Share, plus 1% brokerage, 0.003% SFC transaction levy and 0.005% Hong Kong Stock Exchange trading fee. The table below sets out the total amount payable for certain numbers of the Hong Kong Offer Shares.
- You, as the applicant(s), must complete the form as indicated below and sign on the first page of the Application Form. Only written signatures will be accepted.
 - If you are applying through a designated CCASS Participant (other than a CCASS Investor Participant):
 - the designated CCASS Participant must endorse the form with its company chop (bearing its company name) and insert its participant I.D. in the appropriate box.
 - If you are applying as an individual CCASS Investor Participant:
 - the form must contain your NAME and Hong Kong I.D. card number;
 - your participant I.D. must be inserted in the appropriate box.
 - If you are applying as a joint individual CCASS Investor Participant:
 - the form must contain all joint investor participants' NAMES and the Hong Kong I.D. card number of all joint investor participants;
 - your participant I.D. must be inserted in the appropriate box.
 - If you are applying as a corporate CCASS Investor Participant:
 - the form must contain your company NAME and Hong Kong business registration number;
 - your participant I.D. and your company chop (bearing your company name) must be inserted in the appropriate box.
- Incorrect or omission of details of the CCASS Participant (including participant I.D. and/or company chop bearing its company name) or other similar matters may render your application invalid.
- Staple your cheque or banker's cashier order to this Application Form. You must pay for the Hong Kong Offer Shares applied for by one cheque or by one banker's cashier order. Each application must be accompanied by either one cheque or one banker's cashier order.
 - If you pay by cheque, the cheque must:
 - be in Hong Kong dollars;
 - be drawn on your Hong Kong dollar bank account in Hong Kong;
 - show your account name. This name must either be pre-printed on the cheque, or be endorsed on the back by a person authorised by the bank. This account name must correspond with your name. If it is a joint application, the account name must be the same as the name of the first-named applicant;
 - be payable to "HSBC Nominees (Hong Kong) Limited – Haitong Securities Public Offer";
 - be crossed "Account Payee Only"; and
 - the cheque must not be post-dated.
 - Your application will be rejected if your cheque:
 - does not meet all these requirements; or
 - is dishonoured upon its first presentation.
 - If you pay by banker's cashier order:
 - the banker's cashier order must be in Hong Kong dollars;
 - you must purchase the banker's cashier order from licensed banks in Hong Kong and have your name certified on the back by a person authorised by the bank. The name on the banker's cashier order and the name on the Application Form must be the same. If it is a joint application, the name on the back of the banker's cashier order must be the same as the name of the first-named applicant;
 - the banker's cashier order must be made payable to "HSBC Nominees (Hong Kong) Limited – Haitong Securities Public Offer";
 - the banker's cashier order must be crossed "Account Payee Only"; and
 - the banker's cashier order must not be post-dated.
- Tear off the Application Form, fold it once and lodge it in one of the special collection boxes at any of the following branches of:
 - The Hongkong and Shanghai Banking Corporation Limited**

Branch Name	Address
Hong Kong Office Central Branch	1 Queen's Road Central
Harbour Road Branch	Basement, 29 Queen's Road Central, Central
Aberdeen Centre Branch	G/F, Hutchison House, 10 Harbour Road
City Plaza Branch	Shop 2, G/F, Site 1, Aberdeen Centre, Aberdeen
North Point Branch	Unit 065, City Plaza 1, Tai Koo Shing
Des Voeux Road Central Branch	G/F, Wynn House, 306-316 King's Road, North Point
Des Voeux Road West Branch	China Insurance Group Bldg, 141 Des Voeux Road Central
Hay Wah Building Branch	Wester Centre, 40-50 Des Voeux Road West
Hopewell Centre Branch	G/F, Hay Wah Bldg, 71-85 Hennessy Rd, Wan Chai
	Shops 2A, 2/F, Hopewell Centre, 183 Queen's Road East, Wan Chai
 - Kowloon**

Branch Name	Address
Kwun Tong Branch	No. 1, Yue Man Square, Kwun Tong
Mong Kok Branch	Basement & U/G, 673 Nathan Road, Mong Kok
Pioneer Centre Branch	Shop 218, 2/F, Pioneer Centre, 750 Nathan Road
Waterloo Road Branch	71 Waterloo Road, Ho Man Tin
Ocean Centre Branch	Shop 361-S, Level 3, Ocean Centre, Harbour City
238 Nathan Road Branch	Shop No. 1, I/F, 238 Nathan Road
Tsim Sha Tsui Branch	Basement & I/F, 82-84 Nathan Road, Tsim Sha Tsui
Hung Hom Branch	G/F, Hung Hom Commercial Centre, 37-39 Ma Tau Wai Road, Hung Hom
Whampoa Garden Branch	Shop No. G6 & 6A, G/F, Site 4, Whampoa Garden
 - New Territories**

Branch Name	Address
Kwai Hing Branch	Shop 2, 3/F, Sun Kwai Hing Plaza, 166-174 Hing Fong Road, Kwai Chung
Citywalk Branch	Shops G21-22, Citywalk, 1 Yeung Uk Road, Tsuen Wan
Tuen Shing Street Branch	Shop No. 1225, I/F, Tuen Mun Town Plaza Phase 1, Tuen Mun
Shatin Branch	Shop No. 30D, Level 3, Shatin Centre Shopping Arcade, Sha Tin
Tai Po Branch	Shop 2, Kwong Fuk Road, Tai Po
Yuen Long Branch	G/F, HSBC Building Yuen Long, 150-160 Castle Peak Road, Yuen Long
East Point City Branch	Shop No. 198, East Point City, 8 Chung Wa Road, Tsing Kwun O

- Standard Chartered Bank (Hong Kong) Limited**

Branch Name	Address
Hong Kong	399 Hennessy Road, Wanchai
Quarry Bay Branch	G/F, Westmill Gardens, 1027 King's Road, Quarry Bay
Aberdeen Branch	Shop 2A, G/F, Aberdeen Centre Site 5, No.6 Nam Ning Street, Aberdeen
Happy Valley Branch	186 King Kwong Street, Happy Valley
Shuk Tak Centre	Shop 294-295, 2/F, Shun Tak Centre, 168-200 Connaught Road Central
 - Kowloon**

Branch Name	Address
Tsimshatsui Branch	G/F, 10 Granville Road, Tsimshatsui
Telford Gardens Branch	Shop P99-12, Telford Centre, Telford Gardens, Tai Yip Street, Kwun Tong
 - New Territories**

Branch Name	Address
Tsuen Wan Branch	Shop C, G/F & I/F, Jade Plaza, 298 Sha Tsui Road, Tsuen Wan
- Bank of China (Hong Kong) Limited**

Branch Name	Address
Hong Kong	3/F, 1 Garden Road
Aberdeen Branch	25 Wu Pak Street, Aberdeen
Connaught Road Central Branch	13-14 Connaught Road Central
 - Kowloon**

Branch Name	Address
Mong Kok (President Commercial Centre) Branch	608 Nathan Road, Mong Kok
Metro City Branch	Shop 209, Level 2, Metro City Phase 1, Tsung Kwan O
Kowloon Plaza Branch	Unit 1, Kowloon Plaza, 485 Castle Peak Road
Hoi Yuen Road Branch	55 Hoi Yuen Road, Kwun Tong
Hampden Avenue Branch	44-48 Hampden Avenue, Tsim Sha Tsui
Festival Walk Branch	Unit LG256, Festival Walk, Kowloon Tong
 - New Territories**

Branch Name	Address
Fo Tan Branch	No.2, I/F, Shatin Galleria, 18-24 Shan Mei Street, Fo Tan
Tuen Mun Sun Hui Branch	G13-G14 Eldo Court, Heung Sze Wui Road, Tuen Mun
- China Construction Bank (Asia) Corporation Limited**

Branch Name	Address
Hong Kong	6 Des Voeux Road Central, Central
Sai Wan Branch	518 Queen's Road West, Sai Wan
Wanchai Branch	Shop 121, I/F, Great Eagle Centre, Wanchai
Causeway Bay Plaza Branch	G/F, Causeway Bay Plaza 1, Causeway Bay
Shau Kei Wan Branch	2, Pao Man Street, Shaukeiwan
 - Kowloon**

Branch Name	Address
Jordan Branch	316 Nathan Road, Jordan
Yaumati Branch	556 Nathan Road, Yaumati
Tai Koo Tsui Olympian City Branch	Shop 109, I/F, Olympian City 2, Tai Koo Tsui
Mei Foo Branch	Shop N46, G/F, Mei Foo Sun Chuen, Stage 6
 - New Territories**

Branch Name	Address
Shatin Plaza Branch	Shop 5, Level 1, Shatin Plaza, Shatin
- Bank of Communications Co., Ltd. Hong Kong Branch**

Branch Name	Address
Hong Kong	20 Pedder Street, Central
Chaiaam Sub-Branch	G/F, 121-121A Wan Tsui Road
Hennessy Road Sub-Branch	G/F, Bank of Communications Building, 368 Hennessy Road
Kennedy Town Sub-Branch	G/F, 113-119 Belcher's Street, Kennedy Town
 - Kowloon**

Branch Name	Address
Kowloon Sub-Branch	G/F, 563 Nathan Road
Cheung Sha Wan Plaza Sub-Branch	Unit G04, Cheung Sha Wan Plaza, 833 Cheung Sha Wan Road
Kwun Tong Plaza Sub-Branch	Shop A, G/F, Hong Ning Court, 55 Hong Ning Road
 - New Territories**

Branch Name	Address
Tsung Kwun O Sub-Branch	Shop 253-255, Metro City Shopping Arcade, Phase I
Tai Po Sub-Branch	Shop No. 1, G/F, Wing Fai Plaza, 29-35 Ting Kok Road
Shatin Sub-Branch	Shop No.193, Level 3, Lucky Plaza

- Your Application Form can be lodged at these times

Day	Time
Monday, December 5, 2011	9:00 a.m. to 4:30 p.m.
Tuesday, December 6, 2011	9:00 a.m. to 4:30 p.m.
Wednesday, December 7, 2011	9:00 a.m. to 4:30 p.m.
Thursday, December 8, 2011	9:00 a.m. to 12:00 noon
- The latest time for lodging your application is 12:00 noon on Thursday, December 8, 2011. The application lists will be open between 11:45 a.m. and 12:00 noon on that day, subject only to the weather conditions. The application lists will not be open if there is:
 - a tropical cyclone warning signal number 8 or above, or
 - a "black" rainstorm warning signal in force
 in Hong Kong at any time between 9:00 a.m. and 12:00 noon on Thursday, December 8, 2011. Instead they will be open between 11:45 a.m. and 12:00 noon on the next Business Day which does not have either of those warnings in force at any time between 9:00 a.m. and 12:00 noon.
- Business days** means a day that is not a Saturday, Sunday or a public holiday in Hong Kong.

The right is reserved to present all or any remittance for payment. However, your cheque or banker's cashier order will not be presented for payment before 12:00 noon on Thursday, December 8, 2011. The Company will not give you a receipt for your payment. The Company will keep any interest accrued on your application monies. The right is also reserved to retain any H Share certificates and/or any surplus application monies or refunds pending clearance of your cheque or banker's cashier order.

NUMBER OF SHARES THAT MAY BE APPLIED FOR AND PAYMENTS

No. of Hong Kong Offer Shares applied for	Amount payable on application (HK\$)	No. of Hong Kong Offer Shares applied for	Amount payable on application (HK\$)	No. of Hong Kong Offer Shares applied for	Amount payable on application (HK\$)	No. of Hong Kong Offer Shares applied for	Amount payable on application (HK\$)
400	4,274.66	16,000	170,986.34	100,000	1,068,664.64	4,000,000	42,746,585.60
800	8,549.31	20,000	213,732.93	200,000	2,137,329.28	5,000,000	53,433,232.00
1,200	12,823.97	24,000	256,479.52	300,000	3,205,993.92	6,000,000	64,119,878.40
1,600	17,098.64	28,000	299,226.10	400,000	4,274,658.56	7,000,000	74,806,524.80
2,000	21,373.29	32,000	341,972.69	500,000	5,343,323.20	8,000,000	85,493,171.20
2,400	25,647.95	36,000	384,719.27	600,000	6,411,987.84	9,000,000	96,179,817.60
2,800	29,922.61	40,000	427,465.86	700,000	7,480,652.48	10,000,000	106,866,464.00
3,200	34,197.27	50,000	534,332.32	800,000	8,549,317.12	20,000,000	213,732,928.00
3,600	38,471.92	60,000	641,198.78	900,000	9,617,981.76	30,734,800 ⁽¹⁾	328,451,939.78
4,000	42,746.59	70,000	748,065.25	1,000,000	10,686,646.40		
8,000	85,493.17	80,000	854,931.71	2,000,000	21,373,292.80		
12,000	128,239.76	90,000	961,798.18	3,000,000	32,059,939.20		

⁽¹⁾ Maximum number of Hong Kong Offer Shares you may apply for.

如閣下欲以香港中央結算(代理人)有限公司(「香港結算代理人」)的名義登記將獲發行的香港發售股份,並直接存入中央結算及交收系統(「中央結算系統」),以記存於閣下的中央結算系統投資者戶口持有人股份戶口或閣下指定的中央結算系統參與者股份戶口,請用本表格。

退還閣下的款項

倘閣下基於上述任何原因未能收取任何香港發售股份,本公司將閣下的申請股款(連同1%經紀佣金、0.003%證監會交易徵費及0.005%香港聯交所交易費,不計利息)退還予閣下。閣下的申請僅部分獲接納,本公司會將閣下申請股款中的有關部分(連同1%經紀佣金、0.003%證監會交易徵費及0.005%香港聯交所交易費)不計利息退還予閣下。閣下如最終贖回的發售價值低於申請時所繳付的最高發售價每股10.58港元,本公司將不計利息退還多收申請股款及退還多收申請股款應佔的1%經紀佣金、0.003%證監會交易徵費及0.005%香港聯交所交易費。發送退還支票日期前有關股款產生的所有應計利息歸本公司所有。倘出現涉及大量超額認購的偶然情況,本公司及聯席全球協調人可酌情決定不將申請認購者若干小額香港發售股份的支票(成功的申請除外)退還予閣下。閣下申請表格上排名首位的申請人。閣下所提供的香港身份證號碼/護照號碼的一部分,或如屬聯名申請人,則排名首位申請人的香港身份證號碼/護照號碼的一部分,或會列印在退還支票(如有)上。有關資料亦會轉交第三方支付用途。閣下將退還支票兌現前,銀行或會要求查證閣下的香港身份證號碼/護照號碼。未有準確填妥閣下的香港身份證號碼/護照號碼,或會導致支票延遲兌現或退還。閣下申請認購1,000,000股或以上香港發售股份並在申請表格上表明擬親自領取退還支票(如有),閣下可在本公司於報章上公佈發送/領取支票退還指示/退還支票/H股股票日期當日上午9時正前,前往以下地點領取退還支票:

香港中央證券登記有限公司
香港灣仔皇后大道東183號
合和中心17樓1712-1716室

預期該發還日期為2011年12月14日(星期三)。

倘閣下為選擇親自領取退還支票的個人申請人,則閣下不可授權任何其他人士代表閣下領取。閣下必須於領取退還支票時出示身份證明文件(必須為香港中央證券登記有限公司所接受的身份證明文件)。倘閣下為選擇親自領取退還支票的公司申請人,則閣下必須由閣下的授權代表攜同蓋上閣下公司印章的授權書領取。有關授權代表須於領取時出示香港中央證券登記有限公司所接受的身份證明文件。閣下如閣下未在指定領取時間內親自領取退還支票,則退還支票將會以普通郵遞方式寄往本申請表格上所示地址,郵遞風險承擔。如閣下申請認購1,000,000股以下香港發售股份或倘閣下申請認購1,000,000股或以上香港發售股份,惟並無在申請表格上表明擬親自領取退還支票,則閣下的退還支票將於發還日期(預期將為2011年12月14日(星期二))以普通郵遞方式寄往本申請表格上所示地址。郵遞風險概由閣下承擔。如有需要,本公司擬作出特別安排,以盡量避免延遲發還退還。

個人資料

個人資料收集聲明

個人資料(私隱)條例(「條例」)的主要條款已於1996年12月20日在香港生效。此項個人資料收集聲明是向H股申請人和持有人說明有關本公司及其H股證券登記處在個人資料和條例方面的政策和慣例。

1. 收集

證券申請人或其代理人以本人身名義申請認購證券或轉讓或受讓證券時或尋求登記處的服務時,須不時向本公司或其代理人及H股證券登記處提供其最新的準確個人資料。

未能提供所要求的資料可能導致閣下申請證券遭拒絕或延遲,或本公司或其H股證券登記處無法落實轉讓或提供服務,亦可能妨礙或延遲登記轉讓。閣下成功申請的香港發售股份及/或寄發H股股票及/或寄發閣下應得的退還支票。

如提供的個人資料有任何錯誤,證券持有人須立即通知本公司及H股證券登記處。

2.

目的

- 證券申請人及持有人的個人資料可作以下目的使用、持有及/或保存(以任何方式):
 - 處理、監管及追討退還支票(如適用)及核實其是否符合本申請表格及招股書載列的條款和申請程序,以及公佈香港發售股份的分配結果;
 - 遵守香港及其他地區的一切適用法律法規;
 - 登記或發行證券或以證券持有人的名義(包括(如適用)以香港結算代理人名義)轉讓或受讓證券;
 - 存置或更新本公司證券持有人的名冊;
 - 核實或協助核實簽名,任何其他核實或交換資料;
 - 確立受益權利,如股息、供股和紅股等;
 - 分發本公司及其子公司的通訊;
 - 編製統計信息和股東資料;
 - 根據法律、規則或法規進行披露;
 - 披露有關資料以便就權益委任;
 - 與上述有關的任何其他附帶或相關目的及/或使本公司及H股證券登記處能履行對證券持有人及/或監管者承擔的責任及/或證券持有人不時同意的任何其他目的。

3.

向他人轉交個人資料

- 本公司及其H股證券登記處會將證券持有人的個人資料保密,但本公司及其H股證券登記處可能會作出他們認為必要的查詢以確保個人資料的準確性以達到上述任何目的,尤其為他們可或從下列任何及全部人士和實體或與下列任何及全部人士和實體互相披露、取得或轉讓(無論在香港境內或境外)證券持有人的個人資料:
 - 本公司或其委任的代理人,如財務顧問及收款銀行;
 - 如證券申請人要求將證券登記於中央結算系統,則為香港結算或香港結算代理人,彼等將會就中央結算系統的運作使用個人資料;
 - 任何向本公司或H股證券登記處提供有關其各自業務營運的行政、電訊、電腦、付款或其他服務的代理人、承包商或第三方服務供應商;
 - 任何法庭、監管或政府機構(如香港聯交所及證監會);及
 - 與證券持有人進行或擬進行交易的任何其他人士或機構,如彼等的銀行、律師、會計師或股票經紀等。

4.

查閱及更正個人資料

條例規定,證券持有人有權確定本公司或H股證券登記處是否持有其個人資料,並有權索取有關該資料的副本並更正任何不準確資料。根據條例,本公司及H股證券登記處有權處理任何有關資料的要求收取合理的費用。所有有關資料或更正資料的要求或查詢有關政策及慣例及持有資料種類的要求,均須通過招股書「個人資料」節所披露或不時按適用法例獲知會的本公司註冊辦事處交公司秘書或(視乎情況而定)通過H股證券登記處交電腦監察人員負責。

閣下簽署本申請表格或向香港結算發出電子認購指示,即表示閣下同意上述各項。

申請手續

1. 按照下表計算閣下擬認購的香港發售股份數目應付的認購申請款項。閣下申請認購的股數最少為400股香港發售股份。申請認購股數須為下表所列的其中一個數目。申請任何其他數目香港發售股份概不會獲接受且該等申請或會遭拒絕。下表亦列出申請認購有關香港發售股份數目(最多30,734,800股香港發售股份)的應付股款總額。閣下須於申請時繳付每股香港發售股份10.58港元的最高發售價,另加1%經紀佣金、0.003%證監會交易徵費及0.005%香港聯交所交易費。下表載列申請認購若干香港發售股份數目的應繳股款總額。

閣下在申請時,必須填妥閣下申請表格首頁填妥,並在申請表格首頁填妥「香港中央證券登記處」申請:閣下透過指定的中央結算系統參與者(中央結算系統投資者戶口持有人除外)申請:

- 閣下指定的中央結算系統參與者必須於適當空格內蓋上其公司印章(印章印列公司名稱),及填寫其參與者編號。

倘閣下以個人中央結算系統投資者戶口持有人身份申請:

- 必須在申請表格內填上閣下的姓名及香港身份證號碼;
- 必須在適當的空格內填上閣下的參與者編號;

倘閣下以個人中央結算系統投資者戶口持有人身份聯名申請:

- 必須在申請表格內填上所有聯名投資者戶口持有人的姓名及香港身份證號碼;
- 必須在適當的空格內填上閣下的參與者編號;

倘閣下以中央結算系統公司投資者戶口持有人身份申請:

- 必須在申請表格內填上閣下的公司名稱及香港商業登記號碼;
- 必須在適當的空格內填上閣下的參與者編號及蓋上公司印章(印章印列公司名稱)。

倘若中央結算系統參與者的資料不確或不全(包括參與者編號及/或公司印章(印章印列公司名稱))或其他類似事宜,均可導致申請無效。

閣下的支票或銀行本票須須交於本申請表格上。閣下必須以一張支票或一張銀行本票支付所認購香港發售股份的股款。

閣下的支票或銀行本票須須交於本申請表格上。閣下必須以一張支票或一張銀行本票支付所認購香港發售股份的股款。

如以支票付款,該支票必須:

- 為港元支票;
- 由閣下在香港開設的港元銀行賬戶開出;
- 顯示閣下的賬戶名稱,而該賬戶名稱必須已預印在支票上,或由有關銀行授權簽署的人士在該支票背面書寫。該賬戶名稱必須與閣下姓名相同。如屬聯名申請,則該賬戶名稱必須與排名首位申請人的姓名相同;
- 註明抬頭人為「滙豐代理人(香港)有限公司—海通證券公開發售」;
- 劃線註明「只准存入抬頭人賬戶」;及
- 支票不得為期票。

閣下的認購申請將不獲接納,倘閣下的支票:

- 未能符合上述所有規定;或
- 首次過戶不獲兌現。

如以銀行本票付款:

- 銀行本票必須為港元本票;
- 閣下必須購買由香港的轉帳銀行發出的銀行本票,並由銀行授權人在銀行本票背面簽署以核實。閣下姓名、銀行本票所載姓名必須與申請表格所示姓名相同。如屬聯名申請,則銀行本票背面所示姓名必須與排名首位申請人的姓名相同;
- 銀行本票必須註明抬頭人為「滙豐代理人(香港)有限公司—海通證券公開發售」;
- 銀行本票上必須劃線註明「只准存入抬頭人賬戶」;及
- 銀行本票不得為期票。

如閣下的銀行本票不符合上述所有規定,閣下的認購申請可能不獲接納。

4. 請撕下申請表格,對摺一次,然後投入下列任何分行的特備收集箱內

(a) 香港上海滙豐銀行有限公司

分行名稱 地址

香港 香港總行 皇后大道中1號3樓

中環分行 中環皇后大道中29號地庫

夏慤道分行 夏慤道10號和記大廈地下

香港仔中心分行 香港仔中心第一期地下2號舖

太古城中心分行 太古城中心第一期065號舖

北角分行 北角英皇道306-310號雲華大廈地下

德輔道西分行 德輔道西40-50號西區中心大廈

熙華大廈分行 德輔道西71-85號熙華大廈地下

合和中心分行 灣仔皇后大道東183號合和中心2樓2A舖

九龍 觀塘裕長坊1號

觀塘分行 觀塘裕長坊1號

始創中心分行 九龍彌敦道750號始創中心2樓218室

富打老道分行 何文田富打老道71號

海洋中心分行 九龍海港城海洋中心三階361-5號

彌敦道分行 彌敦道238號1樓1號舖

尖沙咀分行 尖沙咀彌敦道82至84號地庫及1樓

黃埔花園分行 紅磡黃埔花園37-39號紅磡商業中心地下

黃埔花園分行 黃埔花園第4期商場地下G6及6A號舖

新界 葵興分行 葵興芳裕路166-174號新葵興廣場3樓2號舖

荃新天地分行 荃灣楊屋道1號荃新天地地下21-22號舖

屯門分行 屯門屯盛街1號屯門市場廣場二期1225號舖

大埔分行 大埔廣福道54-62號

元朗分行 元朗青山公路150-160號元朗匯豐大廈地下

東港城分行 將軍澳重華路8號東港城198號舖

(b) 渣打銀行(香港)有限公司

分行名稱 地址

香港 軒尼詩道分行 灣仔軒尼詩道399號

鯉魚涌分行 鯉魚涌康翠閣027號惠安苑地下

香港仔分行 香港仔德輔道中6號香港仔中心第五期地下4A舖

馬地分行 德輔道中168-200號信德中心2樓294-295號舖

九龍 尖沙咀分行 尖沙咀加連威老道10號地下

德輔道分行 觀塘大業街德福花園德福中心商場P9-12號舖

新界 荃灣分行 荃灣沙咀道298號荃華商場地下C舖及1樓

(c) 中國銀行(香港)有限公司

分行名稱 地址

香港 中環總行 花園道1號3樓

香港分行 香港仔龍北街25號

九龍 旺角總行 旺角彌敦道608號

九龍彌敦道分行 將軍澳新都城一期2樓209號

九龍彌敦道分行 九龍彌敦道485號九龍龍城1號

開源道分行 觀塘開源道55號

新界 火炭分行 火炭山街18-24號沙田商業中心1樓2號

屯門新墟分行 屯門鄉事會路裕都花園商場G13-14號

(d) 中國建設銀行(亞洲)股份有限公司

分行名稱 地址

香港 中環分行 中環德輔道中6號

西環分行 西環皇后大道西518號

灣仔總行中心分行 灣仔總行中心一樓121號舖

銅鑼灣廣場分行 銅鑼灣廣場一期地下

筲箕灣分行 筲箕灣文咸街2號

九龍 佐敦分行 佐敦彌敦道316號

油麻地分行 油麻地彌敦道556號

大角咀奧海城分行 大角咀奧海城二期一樓109號舖

美孚分行 美孚新邨第六期地下N46號舖

新界 沙田廣場分行 沙田廣場L1層5號舖

(e) 交通銀行股份有限公司香港分行

分行名稱 地址

香港 香港分行 中環畢打街20號

葵涌支行 葵涌翠濠庭121-121號A地下

軒尼詩道支行 軒尼詩道368號交通銀行大廈地下

堅尼地城支行 卑路乍街113-119號地下

九龍 九龍支行 彌敦道563號地下

長沙灣廣場支行 長沙灣彌敦道833號長沙灣廣場G04號舖

觀塘支行 康寧道55號康寧閣地下A舖

新界 將軍澳支行 新都城商場一期253-255號舖

大埔支行 好運路29-35號榮華花園地下1號舖

沙田支行 好運中心商場3樓193號舖

5.

閣下可於下列時間內遞交申請表格:

2011年12月5日(星期一) 上午9時正至下午4時30分

2011年12月6日(星期二) 上午9時正至下午4時30分

2011年12月7日(星期三) 上午9時正至下午4時30分

2011年12月8日(星期四) 上午9時正至中午12時正

閣下遞交申請的截止時間為2011年12月8日(星期四)中午12時正。本公司將於當日上午11時45分至中午12時正期間辦理認購申請登記,惟視乎當日天氣情況而定。如香港在2011年12月8日(星期四)上午9時正至中午12時正內任何時間發出下列警告訊號,將不會辦理認購申請登記:

- 八號或以上熱帶氣旋警告訊號,或
- 「黑色」暴雨警告訊號

而登記將改為在上午9時正至中午12時正期間任何時間並無發出上述警告訊號的下一個營業日上午11時45分至中午12時正期間內進行。

營業日指除星期六、星期日或香港公眾假期以外的日子。

本公司保留將所有或任何認購申請款項退還的權利,惟閣下的支票或銀行本票不會於2011年12月8日(星期四)中午12時正前過戶。本公司不會向閣下發出付款收據。本公司將保留閣下申請股款的任何應計利息。本公司亦有權在閣下的支票或銀行本票過戶之前保留任何H股股票及/或任何多收的申請股款或退還。

可供申請認購股份數目及應繳款項

申請認購的香港發售股份數目	申請時應繳款項(港元)	申請認購的香港發售股份數目	申請時應繳款項(港元)	申請認購的香港發售股份數目	申請時應繳款項(港元)	申請認購的香港發售股份數目	申請時應繳款項(港元)
400	4,274.66	16,000	170,986.34	100,000	1,068,664.64	4,000,000	42,746,585.60
800	8,549.31	20,000	213,732.93	200,000	2,137,329.28	5,000,000	53,433,232.00
1,200	12,823.97	24,000	256,479.52	300,000	3,205,993.92	6,000,000	64,119,878.40
1,600	17,098.64	28,000	299,226.10	400,000	4,274,658.56	7,000,000	74,806,524.80
2,000	21,373.29	32,000	341,972.69	500,000	5,343,323.20	8,000,000	85,493,171.20
2,400	25,647.95	36,000	384,719.27	600,000	6,411,987.84	9,000,000	96,179,817.60
2,800	29,922.61	40,000	427,465.86	700,000	7,480,652.48	10,000,000	106,866,464.00
3,200	34,197.27	50,000	534,332.32	800,000	8,549,317.12	20,000,000	213,732,928.00
3,600	38,471.92	60,000	641,198.78	900,000	9,617,981.76	30,734,800 ⁽¹⁾	328,451,939.78
4,000	42,746.59	70,000	748,065.25	1,000,000	10,686,646.40		
4,400	47,021.24	80,000	854,931.71	2,000,000	21,373,292.80		
8,000	85,493.17	90,000	961,798.18	3,000,000	32,059,939.20		

⁽¹⁾ 閣下可申請認購的最高香港發售股份數目。