



海通證券股份有限公司

HAITONG SECURITIES CO., LTD.*

(A joint stock limited company incorporated in the People's Republic of China with limited liability)
(於中華人民共和國註冊成立之股份有限公司)

GLOBAL OFFERING 全球發售

Number of Offer Shares under the Global Offering : 1,229,400,000 H Shares (subject to the Over-allotment Option)
Number of Hong Kong Offer Shares : 61,470,000 H Shares (subject to adjustment)
Number of International Offer Shares : 1,167,930,000 H Shares (subject to adjustment and the Over-allotment Option)
Maximum Offer Price : HK\$10.58 per H Share (payable in full on application in Hong Kong dollars and subject to refund on final pricing), plus brokerage of 1%, SFC transaction levy of 0.003% and Hong Kong Stock Exchange trading fee of 0.005%
Nominal value : RMB1.00 per H Share
Stock code : 6837

全球發售的發售股份數目 : 1,229,400,000股H股 (視乎超額配股權行使與否而定)
香港發售股份數目 : 61,470,000股H股 (可予調整)
國際發售股份數目 : 1,167,930,000股H股 (可予調整及視乎超額配股權行使與否而定)
最高發售價 : 每股H股10.58港元 (須於申請時以港元繳足，可按最終價格退還)，另加1%經紀佣金、0.003%證監會交易徵費及0.005%香港聯交所交易費
面值 : 每股H股人民幣1.00元
股份代號 : 6837

Please read carefully the prospectus of Haitong Securities Co., Ltd. (the "Company") dated December 5, 2011 (the "Prospectus") (in particular, the sections on "How to Apply for the Hong Kong Offer Shares" and "Structure of the Global Offering — The Hong Kong Public Offering" in the Prospectus) and the guide on the back of this Application Form before completing this Application Form. Terms defined in the Prospectus have the same meaning when used in this Application Form unless defined herein.

Hong Kong Exchanges and Clearing Limited, The Stock Exchange of Hong Kong Limited (the "Hong Kong Stock Exchange") and Hong Kong Securities Clearing Company Limited ("HKSCC") take no responsibility for the contents of this Application Form, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of this Application Form.

A copy of this Application Form, together with a copy of each of the WHITE and YELLOW Application Forms, the Prospectus and the other documents specified in the paragraph headed "Documents Delivered to the Registrar of Companies" in "Appendix IX — Documents Delivered to the Registrar of Companies in Hong Kong and Available for Inspection" in the Prospectus, have been registered by the Registrar of Companies in Hong Kong as required by Section 342C of the Companies Ordinance of Hong Kong (Chapter 32 of the laws of Hong Kong). The Securities and Futures Commission (the "SFC") in Hong Kong and the Registrar of Companies in Hong Kong take no responsibility as to the contents of any of these documents.

The information contained in this Application Form is not for publication, distribution or release, directly or indirectly, in or into the United States (including its territories and dependencies, any State of the United States and the District of Columbia). These materials do not constitute or form a part of any offer or solicitation to purchase or subscribe for securities in the United States. The H Shares mentioned herein have not been, and will not be, registered under the United States Securities Act of 1933, as amended (the "U.S. Securities Act").

The H Shares may not be offered or sold in the United States except pursuant to registration or an exemption from the registration requirements of the Securities Act. No public offering of the securities will be made in the United States.

Nothing in the Application Form or the Prospectus constitutes an offer to sell or the solicitation of an offer to buy nor shall there be any sale of the Hong Kong Offer Shares in any jurisdiction in which such offer, solicitation or sales would be unlawful.

The H Shares may not be offered or sold in the United States except pursuant to registration or an exemption from the registration requirements of the U.S. Securities Act. No public offering of securities will be made in the United States.

Your attention is drawn to the section entitled "How to Apply for the Hong Kong Offer Shares — Applying by Giving Electronic Application Instructions to HKSCC via CCASS — Personal Data" in the Prospectus which sets out the policies and practices of the Company and its H Share Registrar in relation to personal data and compliance with the Personal Data (Privacy) Ordinance.

To: Haitong Securities Co., Ltd. (the "Company")
The Hong Kong Underwriters

在填寫本申請表格前，請仔細閱讀海通證券股份有限公司（「本公司」）於2011年12月5日刊發的招股書（「招股書」）（尤其是招股書「如何申請香港發售股份」及「全球發售的架構 — 香港公開發售」兩節）及刊於本申請表格背面的指引。除本申請表格中另有界定者外，招股書已界定的詞語在本申請表格具相同涵義。

香港交易及結算所有限公司、香港聯合交易所有限公司（「香港聯交所」）及香港中央結算有限公司（「香港結算」）對本申請表格的內容概不負責，對其準確性或完整性亦不發表任何聲明，並明確表示概不就因本申請表格全部或任何部分內容而產生或因倚賴該等內容而引致的任何損失承擔任何責任。

本申請表格連同各份白色及黃色申請表格、招股書及招股書「附錄九 — 送呈香港公司註冊處處長及備查文件」內，送呈公司註冊處處長文件一段所列的其他文件，已遵照香港公司條例（香港法例第32章）第342C條的規定，於香港公司註冊處註冊。香港證券及期貨事務監察委員會（「證監會」）和香港公司註冊處對任何該等文件的內容概不負責。

本申請表格所載資料不會於或向美國境內（包括其領土及屬地、美國各州及哥倫比亞特區）直接或間接刊發、分發或發佈。於美國，該等資料並非亦不屬於購買或認購證券的任何要約或邀請。本申請表格所述H股並無且不會根據1933年美國證券法（經修訂）（「美國證券法」）登記。

除非已進行登記或已根據美國證券法的登記規定獲得豁免，否則將不會於美國發售或出售H股，亦將不會於美國進行證券的公開發售。

本申請表格或招股書的內容並非於提呈出售、要約購買或出售任何香港發售股份即屬違法之司法管轄區內作出有關提呈或要約，香港發售股份亦不得在有關司法管轄區出售。

除非已進行登記或已根據美國證券法的登記規定獲得豁免，否則將不會於美國發售或出售H股，亦將不會於美國進行證券的公開發售。

閣下敬請留意招股書「如何申請香港發售股份 — 透過中央結算系統向香港結算發出電子認購指示提出申請 — 個人資料」一節，當中載有本公司及本公司H股證券登記處有關個人資料及遵守個人資料（私隱）條例的政策及慣例。

致：海通證券股份有限公司（「貴公司」）
香港承銷商

I We confirm that we have (i) complied with the Guidelines for Electronic Public Offerings and the Operational Procedures for White Form eIPO Applications submitted via Banks/Stockbrokers and all applicable laws and regulations (whether statutory or otherwise) in relation to the provision of our White Form eIPO services in connection with the Hong Kong Public Offering; and (ii) read the terms and conditions and application procedures set out in the Prospectus and this Application Form and agree to be bound by them. Applying on behalf of each of the underlying applicants to whom this application relates, we:

- apply for the number of Hong Kong Offer Shares set out below, on the terms and conditions of the Prospectus and this Application Form, and subject to the Articles of Association;
- enclose payment in full for the Hong Kong Offer Shares applied for, including 1% brokerage, 0.003% SFC transaction levy and 0.005% Hong Kong Stock Exchange trading fee;
- confirm that the underlying applicants have undertaken and agreed to accept the Hong Kong Offer Shares applied for, or any lesser number allocated to such underlying applicants on this application;
- understand that these declarations and representations will be relied upon by the Company and the Joint Global Coordinators in deciding whether or not to allocate any Hong Kong Offer Shares in response to this application;
- authorize the Company to place the name(s) of the underlying applicant(s) on the register of members of the Company as the holder(s) of any Hong Kong Offer Shares to be allotted to them, and (subject to the terms and conditions set out in this Application Form and the Prospectus) to send any H Share certificate(s) by ordinary post at that underlying applicant's own risk to the address stated on this Application Form in accordance with the procedures prescribed in this Application Form and in the Prospectus;

我們確認我們已(i)遵照電子公開發售指引及透過銀行/股票經紀遞交白表eIPO申請的運作程序以及我們就香港公開發售提供白表eIPO服務的一切適用法律法規（法定或其他）；及(ii)閱讀招股書及本申請表格所載的條款和條件及申請程序，並同意受其約束。為代表與本申請有關的相關申請人作出申請，我們：

- 按照招股書及本申請表格的條款及條件，並在公司章程所載的各項規限下，申請以下數目的香港發售股份；
- 夾附申請香港發售股份所需的全數款項（包括1%經紀佣金、0.003%證監會交易徵費及0.005%香港聯交所交易費）；
- 確認相關申請人已承諾及同意接納該等相關申請人根據本申請所申請的香港發售股份，或該等相關申請人獲分配的任何較少數目的香港發售股份；
- 明白 貴公司及聯席全球協調人將倚賴該等聲明及陳述，以決定是否就本申請分配任何香港發售股份；
- 授權 貴公司將相關申請人的姓名/名稱列入 貴公司股東名冊內，作為任何將配發予相關申請人的香港發售股份的持有人，並（在符合本申請表格及招股書所載的條款及條件的情況下）根據本申請表格及招股書所載程序按本申請表格上所示地址以普通郵遞方式寄發任何H股股票，郵誤風險概由該相關申請人自行承擔；

- **request** that any e-Refund payment instructions be despatched to the application payment account where the applicants had paid the application monies from a single bank account;
- **request** that any refund cheque(s) be made payable to the underlying applicant(s) who had used multiple bank accounts to pay the application monies;
- **confirm that each underlying applicant has read** the terms and conditions and application procedures set out in this Application Form and in the Prospectus and **agree** to be bound by them;
- **represent, warrant and undertake** that the allotment of or application for the Hong Kong Offer Shares to the underlying applicants or by underlying applicants or for whose benefit this application is made would not require the Company to comply with any requirements under any law or regulation (whether or not having the force of law) of any territory outside Hong Kong; and
- **agree** that this application, any acceptance of it and the resulting contract will be governed by and construed in accordance with the laws of Hong Kong.

- 要求把任何電子退款指示發送到以單一銀行賬戶繳交申請股款的申請人的付款賬戶內；
- 要求任何以多個銀行賬戶繳交申請股款相關申請人的退款支票以相關申請人為抬頭人；
- 確認各相關申請人已細閱本申請表格及招股書所載的條款、條件及申請程序，並同意受其約束；
- 聲明、保證及承諾向相關申請人或由相關申請人或為其利益而提出本申請的人士配發或申請香港發售股份，不會引致 貴公司須遵從香港以外任何地區的法律或法規的任何規定（不論是否具有法律效力）；及
- 同意本申請、任何對本申請的接納以及因此訂立的合同，將受香港法例規管及按其詮釋。

Signature
簽名：

Date
日期：

Name of applicant
申請人姓名：

Capacity
身份：

2

We, on behalf of the underlying applicants, offer to purchase 我們（代表相關申請人）提出認購

Total number of H Shares
H 股總數

Hong Kong Offer Shares on behalf of the underlying applicants whose details are contained in the read-only CD-ROM submitted with this Application Form. 香港發售股份（代表相關申請人，其詳細資料載於連同本申請表格遞交的唯讀光碟）。

3

Total of
合共

cheque(s)
張支票

Cheque number(s)
支票編號

are enclosed for a total sum of
其總金額為

HKS

港元

4

Please use **BLOCK** letters 請用正楷填寫

Name of White Form eIPO Service Provider 白表eIPO服務供應商名稱		White Form eIPO Service Provider ID 白表eIPO服務供應商身份證明									
Chinese Name 中文名稱	Contact number 聯絡電話號碼		Fax number 傳真號碼								
Name of contact person 聯絡人士姓名	<p style="text-align: center;">For Broker use 此欄供經紀填寫 Lodged by 申請由以下經紀遞交</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 25%;">Broker No. 經紀號碼</td> <td style="width: 25%;"></td> <td style="width: 25%;"></td> <td style="width: 25%;"></td> </tr> <tr> <td colspan="4">Broker's Chop 經紀印章</td> </tr> </table>			Broker No. 經紀號碼				Broker's Chop 經紀印章			
Broker No. 經紀號碼											
Broker's Chop 經紀印章											
Address 地址											

For bank use 此欄供銀行填寫

Hong Kong Public Offering — White Form eIPO Service Provider Application Form 香港公開發售 — 白表eIPO服務供應商申請表格
Please use this Application Form if you are a White Form eIPO Service Provider and are applying for Hong Kong Offer Shares on behalf of underlying applicants.
 倘閣下為白表eIPO服務供應商，並代表相關申請人申請認購香港發售股份，請使用本申請表格。

GUIDE TO COMPLETING THIS APPLICATION FORM

填寫本申請表格的指引

References to boxes below are to the numbered boxes on the Application Form.

下列號碼乃本申請表格中各欄的編號。

By completing and submitting an Application Form, you agree that your application cannot be revoked on or before January 4, 2012, unless a person responsible for this Prospectus under Section 40 of the Companies Ordinance gives a public notice under that section which excludes or limits the responsibility of that person of the Prospectus.

申請表格一經填妥及遞交，即表明除非根據公司條例第40條須對本招股書負責的人士根據該條發出公告，免除或限制該名人士對招股書須負的責任，否則閣下同意不得於2012年1月4日或之前撤回認購申請。

1 Sign and date the Application Form in Box 1. Only a written signature will be accepted.

1 在申請表格欄1簽署及填上日期。只接受親筆簽名。

The name and the representative capacity of the signatory should also be stated.

簽署人的姓名／名稱及代表身份亦必須註明。

To apply for Hong Kong Offer Shares using this Application Form, you must be named in the list of White Form eIPO Service Providers who may provide White Form eIPO services in relation to the Hong Kong Public Offering, which was released by the SFC.

使用本申請表格申請認購香港發售股份，閣下必須為名列於證監會公佈的白表eIPO服務供應商名單內可以就香港公開發售提供白表eIPO服務的人士。

2 Put in Box 2 (in figures) the total number of Hong Kong Offer Shares for which you wish to apply on behalf of the underlying applicants.

2 在欄2填上閣下欲代表相關申請人申請認購的香港發售股份總數（以數字填寫）。

You may apply for Hong Kong Offer Shares for the benefit of each underlying applicant in one of the number of H Shares set out in the table below. An application on behalf of an underlying applicant for any other number of Hong Kong Offer Shares is liable to be rejected. For the avoidance of doubt, the total number of Hong Kong Offer Shares applied for by the White Form eIPO Service Provider using this Application Form need not be one of the number of H Shares set out in the table.

閣下可代表各相關申請人的利益申請認購下表載其中一個H股數目的香港發售股份。代表相關申請人申請認購任何其他數目的香港發售股份可被拒絕受理。為免產生疑問，由白表eIPO服務供應商使用本申請表格申請認購的香港發售股份總數，毋須為下表載的其中一個H股數目。

Applicant details of the underlying applicants on whose behalf you are applying must be contained in one data file in read-only CD-ROM format submitted together with this Application Form.

閣下代表相關申請人作出申請的申請人詳細資料必須載於連同本申請表格遞交的唯讀光碟格式的資料檔案。

NUMBER OF SHARES THAT MAY BE APPLIED FOR AND PAYMENTS					
No. of Hong Kong Offer Shares applied for	Amount payable on application* (HK\$)	No. of Hong Kong Offer Shares applied for	Amount payable on application* (HK\$)	No. of Hong Kong Offer Shares applied for	Amount payable on application* (HK\$)
400	4,274.66	32,000	341,972.69	900,000	9,617,981.76
800	8,549.31	36,000	384,719.27	1,000,000	10,686,646.40
1,200	12,823.97	40,000	427,465.86	2,000,000	21,373,292.80
1,600	17,098.64	50,000	534,332.32	3,000,000	32,059,939.20
2,000	21,373.29	60,000	641,198.78	4,000,000	42,746,585.60
2,400	25,647.95	70,000	748,065.25	5,000,000	53,433,232.00
2,800	29,922.61	80,000	854,931.71	6,000,000	64,119,878.40
3,200	34,197.27	90,000	961,798.18	7,000,000	74,806,524.80
3,600	38,471.92	100,000	1,068,664.64	8,000,000	85,493,171.20
4,000	42,746.59	200,000	2,137,329.28	9,000,000	96,179,817.60
8,000	85,493.17	300,000	3,205,993.92	10,000,000	106,866,464.00
12,000	128,239.76	400,000	4,274,658.56	20,000,000	213,732,928.00
16,000	170,986.34	500,000	5,343,323.20	30,734,800 ⁽¹⁾	328,451,939.78
20,000	213,732.93	600,000	6,411,987.84		
24,000	256,479.52	700,000	7,480,652.48		
28,000	299,226.10	800,000	8,549,317.12		

可供申請認購股份數目及應繳股款					
申請認購的香港發售股份數目	申請時應繳款項* (港元)	申請認購的香港發售股份數目	申請時應繳款項* (港元)	申請認購的香港發售股份數目	申請時應繳款項* (港元)
400	4,274.66	32,000	341,972.69	900,000	9,617,981.76
800	8,549.31	36,000	384,719.27	1,000,000	10,686,646.40
1,200	12,823.97	40,000	427,465.86	2,000,000	21,373,292.80
1,600	17,098.64	50,000	534,332.32	3,000,000	32,059,939.20
2,000	21,373.29	60,000	641,198.78	4,000,000	42,746,585.60
2,400	25,647.95	70,000	748,065.25	5,000,000	53,433,232.00
2,800	29,922.61	80,000	854,931.71	6,000,000	64,119,878.40
3,200	34,197.27	90,000	961,798.18	7,000,000	74,806,524.80
3,600	38,471.92	100,000	1,068,664.64	8,000,000	85,493,171.20
4,000	42,746.59	200,000	2,137,329.28	9,000,000	96,179,817.60
8,000	85,493.17	300,000	3,205,993.92	10,000,000	106,866,464.00
12,000	128,239.76	400,000	4,274,658.56	20,000,000	213,732,928.00
16,000	170,986.34	500,000	5,343,323.20	30,734,800 ⁽¹⁾	328,451,939.78
20,000	213,732.93	600,000	6,411,987.84		
24,000	256,479.52	700,000	7,480,652.48		
28,000	299,226.10	800,000	8,549,317.12		

* The above amounts payable on application include brokerage of 1%, SFC transaction levy of 0.003% and Hong Kong Stock Exchange trading fee of 0.005%.

* 申請時應繳的上述款項已包括1%經紀佣金、0.003%證監會交易費及0.005%香港聯交所交易費。

3 Complete your payment details in Box 3.

3 在欄3填上閣下付款的詳細資料。

You must state in this box the number of cheque(s) you are enclosing together with this Application Form; and you must state on the reverse of each of those cheque(s) (i) your White Form eIPO Service Provider ID and (ii) the file number of the data file containing application details of the underlying applicant(s).

閣下必須在本欄註明閣下夾附在本申請表格的支票編號；及閣下必須在每張有關支票的背面註明(i)閣下的白表eIPO服務供應商身份證明及(ii)載有相關申請人的申請詳細資料的資料檔案的檔案編號。

The dollar amount(s) stated in this box must be equal to the amount payable for the total number of Hong Kong Offer Shares applied for in Box 2.

本欄所註明的金額必須與欄2所申請認購的香港發售股份總數應付的金額相同。

All cheque(s) and this Application Form together with a sealed envelope containing the CD-ROM, if any, must be placed in the envelope bearing your company chop.

所有支票及本申請表格，連同裝有該唯讀光碟的密封信封（如有）必須放進印有閣下公司印章的信封內。

For payments by cheque, the cheque must:

如以支票繳付股款，該支票必須：

- be in Hong Kong dollars;
- be drawn on a Hong Kong dollar bank account in Hong Kong;
- show your (or your nominee's) account name;
- be made payable to "HSBC Nominees (Hong Kong) Limited – Haitong Securities Public Offer";
- be crossed "Account Payee Only";
- not be post dated; and
- be signed by the authorised signatories of the White Form eIPO Service Provider.

- 為港元支票；
- 由在香港開設的港元銀行賬戶開出；
- 顯示閣下（或閣下代理人）的賬戶名稱；
- 註明抬頭人為「滙豐代理人（香港）有限公司－海通證券公開發售」；
- 劃線註明「只准存入抬頭人賬戶」；
- 不得為期票；及
- 由白表eIPO服務供應商的授權簽署人簽署。

Your application may be rejected if any of these requirements is not met or if the cheque is dishonoured on its first presentation.

倘未能符合任何該等規定或倘支票首次過戶不獲兌現，閣下的申請可能不獲接納。

It is your responsibility to ensure that details on the cheque(s) submitted correspond with the application details contained in the CD-ROM or data file submitted in respect of this application. The Company and the Joint Global Coordinators have full discretion to reject any applications in the case of discrepancies.

閣下須負責確保所遞交的支票上的詳細資料，與就本申請遞交的光碟或資料檔案所載的申請詳細資料相同。倘出現差異，本公司及聯席全球協調人有絕對酌情權拒絕接受任何申請。

No receipt will be issued for sums paid on application.

申請所繳付的金額將不會獲發收據。

4 Insert your details in Box 4 (using BLOCK letters).

4 在欄4填上閣下的詳細資料（用正楷）。

You should write your name, White Form eIPO Service Provider ID and address in this box. You should also include the name and telephone number of the contact person at your place of business and where applicable, the Broker No. and Broker's Chop.

閣下必須在本欄填上閣下的姓名、白表eIPO服務供應商身份證明及地址。閣下亦必須填寫閣下辦公地點的聯絡人士的姓名及電話號碼及（如適用）經紀號碼並蓋上經紀印章。

PERSONAL DATA

Personal Information Collection Statement

The main provisions of the Personal Data (Privacy) Ordinance (the "Ordinance") came into effect in Hong Kong on 20 December 1996. This Personal Information Collection Statement informs the applicant for and holder of the H Shares of the policies and practices of the Company and its H Share Registrar in relation to personal data and the Ordinance.

1. Reasons for the collection of your personal data

From time to time it is necessary for applicants for securities or registered holders of securities to supply their latest correct personal data to the Company or its agents and/or the H Share Registrar when applying for securities or transferring securities into or out of their names or in procuring the services of the H Share Registrar.

Failure to supply the requested data may result in your application for securities being rejected, or in delay or the inability of the Company and/or its H Share Registrar to effect transfers or otherwise render their services. It may also prevent or delay registration or transfers of the Hong Kong Offer Shares which you have successfully applied for and/or the despatch of H Share certificate(s) and/or the despatch of e-Refund payment instructions, and/or the despatch of refund cheque(s) to which you are entitled.

It is important that holders of securities inform the Company and the H Share Registrar immediately of any inaccuracies in the personal data supplied.

2. Purposes

The personal data of the applicants and the holders of securities may be used, held and/or stored (by whatever means) for the following purposes:

- processing of your application and e-Refund payment instructions/refund cheque, where applicable, and verification of compliance with the terms and application procedures set out in this Application Form and the Prospectus and announcing results of allocations of Hong Kong Offer Shares;
- enabling compliance with all applicable laws and regulations in Hong Kong and elsewhere;
- registering new issues or transfers into or out of the names of holders of securities including, where applicable, HKSCC Nominees;
- maintaining or updating the register of holders of securities of the Company;
- conducting or assisting the conduct of signature verifications, any other verification or exchange of information;
- establishing benefit entitlements of holders of securities of the Company, such as dividends, rights issues and bonus issues etc.;
- distributing communications from the Company and its subsidiaries;
- compiling statistical information and Shareholder profiles;
- making disclosures as required by laws, rules or regulations;
- disclosing identities of successful applicants by way of press announcement(s) or otherwise;
- disclosing relevant information to facilitate claims on entitlements; and
- any other incidental or associated purposes relating to the above and/or to enable the Company and the H Share Registrar to discharge their obligations to holders of securities and/or regulators and/or any other purposes to which the holders of securities may from time to time agree.

3. Transfer of personal data

Personal data held by the Company and its H Share Registrar relating to the holders of securities will be kept confidential but the Company and its H Share Registrar may, to the extent necessary for achieving the above purposes or any of them, make such enquiries as they consider necessary to confirm the accuracy of the personal data and in particular, they may disclose, obtain, transfer (whether within or outside Hong Kong) the personal data of the holders of securities to, from or with any and all of the following persons and entities:

- the Company or its appointed agents such as financial advisers, receiving bankers and overseas principal registrars;
- where applicants for securities request deposit into CCASS, HKSCC or HKSCC Nominees, who will use the personal data for the purposes of operating CCASS;
- any agents, contractors or third-party service providers who offer administrative, telecommunications, computer, payment or other services to the Company or the H Share Registrar in connection with the operation of their respective business;
- any statutory, regulatory or governmental bodies (including the Hong Kong Stock Exchange and the SFC); and
- any other persons or institutions with which the holders of securities have or propose to have dealings, such as their bankers, solicitors, accountants or stockbrokers, etc.

4. Access to and correction of personal data

The Ordinance provides the holders of securities with rights to ascertain whether the Company or the H Share Registrar hold their personal data, to obtain a copy of that data, and to correct any data that is inaccurate. In accordance with the Ordinance, the Company and the H Share Registrar have the right to charge a reasonable fee for the processing of any data access request. All requests for access to data or correction of data or for information regarding policies and practices and kinds of data held should be addressed to the Company at its registered office disclosed in the section entitled "Corporate Information" in the Prospectus or as notified from time to time in accordance with applicable law, for the attention of the company secretary or (as the case may be) the H Share Registrar for the attention of the privacy compliance officer.

By signing this Application Form, you agree to all of the above.

DELIVERY OF THIS APPLICATION FORM

This completed Application Form, together with the appropriate cheque(s) must be submitted to the following receiving bank branches by 4:00 p.m. on Thursday, December 8, 2011:

The Hongkong and Shanghai Banking Corporation Limited

Hong Kong Office – Correspondence Department, Basement Level 1, 1 Queen's Road Central, Hong Kong

Standard Chartered Bank (Hong Kong) Limited

15/F, Standard Chartered Tower, 388 Kwun Tong Road, Kowloon, Hong Kong

Bank of China (Hong Kong) Limited

1/F, BOC Cheung Sha Wan Building, 194-200 Cheung Sha Wan Road, Kowloon

or

33/F, Bank of China Tower, 1 Garden Road, Hong Kong

China Construction Bank (Asia) Corporation Limited

Rm 1903-04, 19/F Oxford House, 22 Westlands Road, Quarry Bay, Hong Kong

or

Bank of Communications Co., Ltd. Hong Kong Branch

23/F, Bank of Communications Tower, 231-235 Gloucester Road, Wan Chai

個人資料

個人資料收集聲明

個人資料(私隱)條例(「條例」)的主要條款已於1996年12月20日在香港生效。此項個人資料收集聲明是向H股申請人和持有人說明本公司及其H股證券登記處在個人資料和條例方面的政策和慣例。

1. 收集 閣下個人資料的原因

證券申請人或證券登記持有人以本身名義申請認購證券或轉讓或受讓證券或尋求H股證券登記處的服務時，須不時向本公司或其代理人及／或H股證券登記處提供其最新的準確個人資料。

未能提供所要求的資料可能導致 閣下申請證券被拒或延遲，或本公司及／或其H股證券登記處無法落實轉讓或提供服務，亦可能妨礙或延遲登記或轉讓 閣下成功申請的香港發售股份及／或寄發H股股票及／或發送電子退款指示及／或寄發 閣下應得的退款支票。

如提供的個人資料有任何錯誤，證券持有人須立即通知本公司及H股證券登記處。

2. 目的

證券申請人及持有人的個人資料可作以下目的使用、持有及／或保存(以任何方式)：

- 處理 閣下的申請及電子退款指示、退款支票(如適用)及核實是否符合本申請表格及招股書載列的條款和申請程序，以及公佈香港發售股份的分配結果；
- 遵守香港及其他地區的一切適用法律法規；
- 登記新發行證券或以證券持有人的名義(包括(如適用)以香港結算代理人名義)轉讓或受讓證券；
- 存置或更新本公司證券持有人的名冊；
- 核實或協助核實簽名、任何其他核證或交換資料；
- 確立本公司證券持有人的受益權利，如股息、供股和紅股等；
- 分發本公司及其子公司的通訊；
- 編製統計信息和股東資料；
- 根據法律、規則或法規進行披露；
- 透過報章公告或其他方式披露成功申請人的身份；
- 披露有關資料以便就權益索償；及
- 與上述有關的任何其他附帶或相關目的及／或使本公司及H股證券登記處能履行對證券持有人及／或監管者承擔的責任及／或證券持有人不時同意的任何其他目的。

3. 向他人轉交個人資料

本公司及其H股證券登記處會將證券持有人的個人資料保密，但本公司和其H股證券登記處可能會作出他們認為必要的查詢以確認個人資料的準確性以達到上述任何目的，尤其可向或從下列任何及全部人士和實體或與下列任何及全部人士和實體互相披露、取得或轉送(無論在香港境內或境外)證券持有人的個人資料：

- 本公司或其委任的代理人，如財務顧問、收款銀行及海外主要過戶登記處；
- 如證券申請人要求將證券存於中央結算系統，則為香港結算或香港結算代理人，彼等將會就中央結算系統的運作使用個人資料；
- 任何向本公司或H股證券登記處提供有關其各自業務營運的行政、電訊、電腦、付款或其他服務的代理人、承包商或第三方服務供應商；
- 任何法定、監管或政府機關(包括香港聯交所及證監會)；及
- 與證券持有人進行或擬進行交易的任何其他人士或機構，如彼等的銀行、律師、會計師或股票經紀等。

4. 查閱及更正個人資料

條例規定，證券持有人有權確定本公司或H股證券登記處是否持有其個人資料，並有權索取有關該資料的副本並更正任何不準確資料。根據條例，本公司及H股證券登記處有權就處理任何查閱資料要求收取合理的費用。所有查閱資料或更正資料的要求或查詢有關政策及慣例及持有資料種類的要求，均須通過招股書「公司資料」一節所披露或不時按適用法例獲知會的公司註冊辦事處送交公司秘書或(視乎情況而定)通過H股證券登記處送交私隱監管人員。

如 閣下簽署本申請表格，即表示 閣下同意上述各項。

遞交本申請表格

此填妥申請表格，連同適當支票，必須於2011年12月8日(星期四)下午4時正前，送達收款銀行下列地址：

香港上海滙豐銀行有限公司

香港總行－香港皇后大道中1號地庫1樓書信部

渣打銀行(香港)有限公司

香港九龍觀塘道388號渣打中心15樓

中國銀行(香港)有限公司

九龍長沙灣道194-200號中銀長沙灣大樓1樓

或

香港花園道1號中銀大廈33樓

中國建設銀行(亞洲)股份有限公司

香港鯉魚涌華蘭路22號滙豐大廈19樓1903-04室

或

交通銀行股份有限公司香港分行

灣仔告士打道231-235號交通銀行大廈23樓