

Hong Kong Public Offer – White Form 香港公開發售 – 白表
Please use this Application Form if you want the Hong Kong Offer Shares to be issued in your name 閣下如欲以 閣下的名義登記將獲發行的香港發售股份，請使用本申請表格

NOTE: Unless otherwise defined herein, terms used in this Application Form bear the same meanings as those defined in the prospectus of Jiangnan Group Limited dated 10 April 2012 (the "Prospectus") together with any supplement thereto.

附註：除非本申請表格另有界定外，本申請表格所用詞彙的定義與江南集團有限公司於2012年4月10日刊發的招股章程（「招股章程」）連同其任何補充文件中所界定者相同。
Hong Kong Exchanges and Clearing Limited, The Stock Exchange of Hong Kong Limited ("Stock Exchange") and Hong Kong Securities Clearing Company Limited ("HKSCC") take no responsibility for the contents of this Application Form, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss whatsoever arising from or in reliance upon the whole or any part of this Application Form.
香港交易及結算有限公司、香港聯合交易所有限公司（「聯交所」）及香港中央結算有限公司（「香港結算」）對本申請表格的內容概不負責，對其準確性或完整性亦不發表任何聲明，並明確表示不承擔因本申請表格全部或任何部分內容而產生或因依賴該等內容而引致的任何損失承擔任何責任。

Staple your
payment here
請將股款
緊釘在此

A copy of this Application Form, together with a copy of the YELLOW and GREEN Application Forms, the Prospectus and the other documents specified in the section entitled "Documents Delivered to the Registrar of Companies in Hong Kong and Available for Inspection" in Appendix VI to the Prospectus, have been registered by the Registrar of Companies in Hong Kong as required by Section 342C of the Companies Ordinance of Hong Kong, The Securities and Futures Commission of Hong Kong ("SFC") and the Registrar of Companies in Hong Kong take no responsibility as to the contents of any of these documents.
本申請表格的文本連同黃色及綠色申請表格、招股章程以及招股章程附錄7「送呈香港公司註冊處處長及備查文件」一節所註明的其他文件的文本，已遵照香港公司條例第342C條的規定送呈香港公司註冊處處長登記，及香港證券及期貨事務監察委員會（「證監會」）及香港公司註冊處處長對任何此等文件的內容概不負責。
The information contained in this Application Form is not for distribution, directly or indirectly, in or into the US. These materials do not constitute a form of any offer or solicitation to purchase or subscribe for securities in the US. The Shares mentioned herein have not been, and will not be, registered under the US Securities Act of 1933, as amended (the "US Securities Act").
本申請表格所載資料不會在美國或美國屬地內直接或間接分發，該等資料亦不構成於美國購買或認購證券的任何要約或招攬，亦不構成其中一部分。本申請表格所載股份並未亦將不會根據1933年美國證券法（經修訂）（「美國證券法」）登記。
The Shares may not be offered or sold in the US except pursuant to registration or an exemption from the registration requirement of the US Securities Act. No public offering of securities will be made in the US.
除非已根據美國證券法註冊或獲豁免遵守登記規定，否則本申請表格所載股份不會在美國進行公開發售。
Nothing in this Application Form or the Prospectus constitutes an offer to sell or the solicitation of an offer to buy or shall there be any sale of Hong Kong Offer Shares in any jurisdiction in which such offer, solicitation or sale would be unlawful. The information contained in this Application Form does not constitute an offer of securities for sale in the US unless they are registered under applicable law or are exempted from registration. No public offering of securities will be made by the Company in the US.
本申請表格或招股章程所載的內容概不構成或代表呈售或招攬購買要約，亦不會於任何進行該等呈售、招攬或出售屬地的司法權區內出售任何香港發售股份。本申請表格所載資料亦不構成在美國出售證券的要約，除非已根據適用法律登記或已獲得豁免登記，否則證券不得在美國境內呈售或出售。本公司將不會在美國公開發售任何證券。
This Application Form and the Prospectus may not be forwarded or reproduced (in whole or in part) in any manner whatsoever in any jurisdiction where such forwarding or reproduction is prohibited under the law of that jurisdiction. This Application Form and the Prospectus are addressed to you personally. Any forwarding or distribution or reproduction of this Application Form or the Prospectus in whole or in part is unauthorized. Failure to comply with this directive may result in a violation of the US Securities Act or the applicable laws of other jurisdictions. In any jurisdiction where such forwarding or reproduction is prohibited, the Company disclaims any liability for any loss or damage caused by such forwarding or reproduction. This Application Form and the Prospectus are not intended to be used in any jurisdiction where such use is prohibited by law. Failure to comply with this directive may result in a violation of the US Securities Act or the applicable laws of other jurisdictions. In any jurisdiction where such forwarding or reproduction is prohibited, the Company disclaims any liability for any loss or damage caused by such forwarding or reproduction. This Application Form and the Prospectus are not intended to be used in any jurisdiction where such use is prohibited by law.



JIANGNAN GROUP LIMITED
江南集團有限公司
(Incorporated in the Cayman Islands with limited liability)
(於開曼群島註冊成立的有限公司)

GLOBAL OFFERING

Number of Offer Shares offered pursuant to the Global Offering	: 384,800,000 Shares comprising 338,600,000 New Shares and 46,200,000 Sale Shares (subject to the Over-allotment Option)
Number of Hong Kong Offer Shares	: 38,480,000 New Shares (subject to re-allocation)
Number of International Placing Shares	: 346,320,000 Shares comprising 300,120,000 New Shares and 46,200,000 Sale Shares (subject to re-allocation and the Over-allotment Option)
Maximum Offer Price	: HK\$2.05 per Offer Share payable in full on application in Hong Kong dollars, subject to refund, plus brokerage of 1%, SFC transaction levy of 0.003% and Stock Exchange trading fee of 0.005%
Nominal value	: HK\$0.01 each
Stock code	: 1366
全球發售	
根據全球發售提呈的發售股份數目	: 384,800,000股股份，其中包括338,600,000股新股份及46,200,000股銷售股份（視乎超額配股權行使與否而定）
香港發售股份數目	: 38,480,000股新股份（可予重新分配）
國際配售股份數目	: 346,320,000股股份，其中包括300,120,000股新股份及46,200,000股銷售股份（可予重新分配及視乎超額配股權行使與否而定）
最高發售價	: 每股發售股份2.05港元，須於申請時以港元繳足，並可予退還，另加1%經紀佣金、0.003%證監會交易費及0.005%聯交所交易費
面值	: 每股股份0.01港元
股份代號	: 1366

Application Form 申請表格

Applications will be accepted until 12:00 noon on Friday, 13 April 2012
You must read the conditions and instructions attached to this Application Form.
To be valid, you must complete all parts of this Application Form.
Please write clearly.

截止接受申請時間為2012年4月13日（星期五）中午十二時正
閣下必須細閱本申請表格所隨附的條件及指示。
本申請表格各部分必須全部清楚填妥，方為有效。
請清楚填寫本申請表格。

To: Jiangnan Group Limited (the "Company")
Daiwa Capital Markets Hong Kong Limited
Hong Kong Underwriters

I/we:

- apply for the number of Hong Kong Offer Shares set out below, on the terms and conditions of the Prospectus and this Application Form, and subject to the Memorandum of Association and the Articles of Association;
- enclose payment in full for the Hong Kong Offer Shares applied for, including brokerage of 1%, SFC transaction levy of 0.003% and Stock Exchange trading fee of 0.005%;
- undertake and agree to accept the Hong Kong Offer Shares applied for or any less number allocated to me/us pursuant to this application;
- declare that this is the only application made and the only application intended by me/us to be made whether on a WHITE or YELLOW Application Form or by giving electronic application instructions to HKSCC via CCASS or to the HK eIPO White Form Service Provider under the HK eIPO White Form service (www.hkeipo.hk) to benefit me/us or the person for whose benefit I am/we are applying;
- undertake and confirm that I/we and the person for whose benefit I am/we are applying have not applied for or taken up, or indicated an interest for, and will not apply for or take up, or indicate an interest for, and have not received or been placed or allocated (including conditionally or provisionally) any Offer Shares under the International Placing or otherwise participated in the International Placing;
- understand that this declaration and representation will be relied upon by the Company, the Sole Global Coordinator and the Sole Sponsor in deciding whether or not to allocate any of Hong Kong Offer Shares in response to this application;
- authorise the Company to place my/our name(s) on the register of members of the Company as the holder(s) of any Hong Kong Offer Shares allocated to me/us, and (subject to the terms and conditions set out on the pages attached to this Application Form and the Prospectus) to send any Share certificate(s) and/or refund cheque(s) by ordinary post at my/our own risk to the address given on this Application Form except where I/we have applied for 1,000,000 or more Hong Kong Offer Shares and have indicated on this Application Form that I/we wish to collect any Share certificate(s) and/or refund cheque(s) in person in accordance with the procedures prescribed in this Application Form and the Prospectus;
- request that any refund cheque(s) be made payable to me or, in the case of joint applicants, the first-named of us in this Application Form;
- have read the terms and conditions and application procedures set out on the pages attached to this Application Form and in the Prospectus and agree to be bound by them;
- represent, warrant and undertake to you that I/we and the person for whose benefit I am/we are applying are non-US persons outside the US (as defined in Regulation S under the US Securities Act, as amended) and will be acquiring the Hong Kong Offer Shares in an offshore transaction (as defined in Regulation S);
- represent, warrant and undertake that the Shares have not been and will not be registered under the US Securities Act and I am/we are outside the US when completing this application form;
- represent, warrant and undertake to you that I am not/we are not each of us is not, and none of the persons for whose benefit I am/we are applying is, a person the allotment to whom or an application of the Hong Kong Offer Shares to or for whose benefit this application is made would require the Company, the Sole Global Coordinator, the Sole Sponsor or the Underwriters to comply with any requirements under any law or regulation (whether or not having the force of law) of any territory outside Hong Kong; and
- agree that this application, any acceptance of it and the resulting contract, will be governed by and construed in accordance with the laws of Hong Kong.

致：江南集團有限公司（「貴公司」）
大和資本市場香港有限公司
香港包銷商

本人/吾等：

- 按照招股章程及本申請表格的條款及條件，並在組織章程大綱及組織章程細則的規限下，申請認購以下數目的香港發售股份；
- 夾附申請認購香港發售股份所需的全數款項（包括1%經紀佣金、0.003%證監會交易費及0.005%聯交所交易費）；
- 承諾及同意接納本人/吾等根據本申請所申請認購的香港發售股份，或本人/吾等的獲分配的任何較少數目的香港發售股份；
- 聲明是項申請乃本人/吾等或本人/吾等或其利益提出申請的人士/吾等的利益而以白色或黃色申請表格或透過中央結算系統向香港結算或根據網上白表服務(www.hkeipo.hk)向網上白表服務供應商發出電子認購指示所提出及擬提出的唯一申請；
- 承諾及確認本人/吾等及本人/吾等或其利益提出申請的人士，並無申請認購或認購或表示有意認購，亦將不會申請認購或認購或表示有意認購，而且未會收取或配發或分配（包括有條件或暫定）國際配售項下的任何發售股份以其他方式參與國際配售；
- 明白貴公司、獨家全球協調人及獨家保薦人將依賴本聲明及陳述，以決定是否就本申請分配任何香港發售股份；
- 授權貴公司將本人/吾等的姓名/名稱列入 貴公司股東名冊，登記為任何分配予本人/吾等的香港發售股份的持有人，並（須受本申請表格附頁各頁及招股章程所載的條款及條件規限）按本申請表格上所示的地址以普通郵遞方式寄發任何股票及/或退款支票，郵遞風險概由本人/吾等承擔（惟倘本人/吾等申請認購1,000,000股或以上香港發售股份，並已於本申請表格表明擬按本申請表格及招股章程所附程序親自領取任何股票及/或退款支票則除外）；
- 聲明、保證及承諾本人/吾等或本人/吾等或其利益提出申請的人士/吾等的利益而以白色或黃色申請表格或以其他方式參與國際配售；
- 已細閱本申請表格附頁各頁及招股章程所載的條款及條件以及申請手續，並同意受其約束；
- 聲明、保證及承諾本人/吾等或本人/吾等或其利益提出申請的人士/吾等的利益而以白色或黃色申請表格或以其他方式參與國際配售；
- 聲明、保證及承諾本人/吾等或本人/吾等或其利益提出申請的人士/吾等的利益而以白色或黃色申請表格或以其他方式參與國際配售；
- 聲明、保證及承諾本人/吾等或本人/吾等或其利益提出申請的人士/吾等的利益而以白色或黃色申請表格或以其他方式參與國際配售；
- 聲明、保證及承諾本人/吾等或本人/吾等或其利益提出申請的人士/吾等的利益而以白色或黃色申請表格或以其他方式參與國際配售；
- 同意本申請、任何對申請的接納以及因此產生的合同，將受香港法例規管，並按其詮釋。

Signed by (all) applicant(s) (all joint applicants must sign):
(所有)申請人簽署 (所有聯名申請人必須簽署) :

Date 日期: / /
D 日 M 月 Y 年

Warning:

- It is important that you read the conditions and application procedures overleaf.
- Only one application may be made for the benefit of any person on a WHITE or YELLOW Application Form or by way of giving electronic application instructions to HKSCC via CCASS or to the HK eIPO White Form Service Provider under the HK eIPO White Form service (www.hkeipo.hk). Multiple or suspected multiple applications on WHITE and/or YELLOW Application Forms and/or by way of giving electronic application instructions to HKSCC via CCASS or to the HK eIPO White Form Service Provider under the HK eIPO White Form service (www.hkeipo.hk), applications made by one applicant on either a WHITE or YELLOW Application Form or by way of giving electronic application instructions to HKSCC or to the HK eIPO White Form Service Provider under the HK eIPO White Form service (www.hkeipo.hk) for more than 100% of the Hong Kong Offer Shares being initially offered for public subscription in either pool A or pool B, and applications where cheques or banker's cashier orders are dishonoured upon first presentation will be rejected.
- You may be prosecuted if you make a false declaration.
- All applicable boxes in the Application Form must be completed, otherwise the application is liable to be rejected.
- You must complete this form in English (except Chinese name or unless otherwise stated), otherwise the application is liable to be rejected.
- You must sign this Application Form in writing (and not by way of personal chop), otherwise this application is liable to be rejected.

For Broker use 此欄供經紀填寫
Lodged by 由以下經紀遞交

Broker No. 經紀號碼	
Broker's Chop 經紀印章	

警告:

- 務請 閣下細閱背頁的條件及申請手續。
- 任何人士僅能以受益人身份以白色或黃色申請表格或透過中央結算系統向香港結算或根據網上白表服務(www.hkeipo.hk)向網上白表服務供應商發出電子認購指示作出一項申請，以白色及/或黃色申請表格及/或透過中央結算系統向香港結算或根據網上白表服務(www.hkeipo.hk)向網上白表服務供應商發出電子認購指示作出的重複或疑屬重複申請，由一位申請人以白色或黃色申請表格或向香港結算或根據網上白表服務(www.hkeipo.hk)向網上白表服務供應商發出電子認購指示申請認購超過初步可供公開發售的甲組或乙組香港發售股份的100%，以及支票或銀行本票於首次過戶時不獲兌現的申請，均會遭拒絕受理。
- 閣下如作出虛假聲明，可能會遭受檢控。
- 閣下務必填寫申請表格各欄，否則申請可遭拒絕受理。
- 閣下務必以英文填寫本申請表格（中文姓名/名稱除外除非另有說明），否則申請可遭拒絕受理。
- 閣下必須親筆簽署本申請表格，不得以個人印章代替，否則申請可遭拒絕受理。

Number of Hong Kong Offer Shares applied for 申請認購的香港發售股份數目 (not more than 19,240,000 Hong Kong Offer Shares) (不超過19,240,000股香港發售股份)		Cheque/banker's cashier order number 支票／銀行本票號碼	
Total amount of payment 付款總額	HK\$ 港元	Name of bank on which cheque/banker's cashier order is drawn* 支票／銀行本票的付款銀行名稱*	

* Cheque or banker's cashier order should be crossed "Account Payee Only" and made payable to "Bank of China (Hong Kong) Nominees Limited - Jiangnan Group Public Offer".
* 支票或銀行本票須以「只准入抬頭人賬戶」方式劃線開出，並須註明抬頭人為「中國銀行(香港)代理人有限公司－江南集團公開發售」。

To be completed in BLOCK letters in English in ink except as stated otherwise. Joint applicants should give the address of the first-named applicant only.
除另有說明外，請用原子筆或墨水筆以英文正楷字填寫。聯名申請人只須填寫排名首位申請人的地址。

Your name in English 閣下的英文姓名／名稱	Family name or company name 姓氏或公司名稱	Forename(s) 名字
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Your name in Chinese 閣下的中文姓名／名稱	Family name or company name 姓氏或公司名稱	Forename(s) 名字
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Your occupation (in English) 閣下的職業(以英文填寫)	Your Hong Kong identity card No./Passport No./Hong Kong business registration No.** (Please delete as appropriate) 閣下的香港身份證號碼／護照號碼 香港商業登記號碼** (請刪去不適用者)
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Names of all other joint applicants in English (if any) 所有其他聯名申請人的英文姓名／名稱(如有)	(1)	Hong Kong identity card No./Passport No./Hong Kong business registration No. of all other joint applicants** (Please delete as appropriate)	(1)
	(2)		(2)
	(3)	所有其他聯名申請人的香港身份證號碼／護照號碼／香港商業登記號碼** (請刪去不適用者)	(3)

Your address (in English) and telephone number (joint applicants should give the address and the telephone number of the first-named applicant only) (Only an address in Hong Kong will be accepted) 閣下的地址(以英文填寫)及電話號碼(聯名申請人只須填寫排名首位申請人的地址及電話號碼) (只接受香港地址)	Telephone Number 電話號碼
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For nominees: Please provide an account number or identification code for each (joint) beneficial owner.
由代名人遞交：請填寫每名(聯名)實益擁有人的賬戶號碼或身份識別編碼。

If you are a nominee and you do not complete this section, this application will be treated as being made for your benefit. The account number(s) or identification code(s) for each (joint) beneficial owner must be provided.
如閣下為代名人，而並無填寫本部分，則是項申請將被視為閣下本身利益提出。請填寫每名(聯名)實益擁有人的賬戶號碼或身份識別編碼。

** (a) For individuals, you must provide your Hong Kong identity card number or passport number. If you hold a Hong Kong Identity card, please provide your Hong Kong identity card number. If you do not hold a Hong Kong Identity card, please provide your passport number. For bodies corporate, please provide your Hong Kong business registration number. All joint applicants must give (if they are individuals) their Hong Kong identity card numbers, or, where appropriate, passport numbers or (if they are bodies corporate) their Hong Kong business registration numbers.
如屬個人人士，閣下必須填寫香港身份證號碼或護照號碼。如閣下持有香港身份證，請填寫香港身份證號碼；否則，請填寫護照號碼。如屬法人團體，請填寫香港商業登記號碼。全部聯名申請人(倘彼等為個人)必須提供香港身份證號碼，或護照號碼(如適用)，或香港商業登記號碼(倘彼等屬法人團體)。
(b) Your Hong Kong identity card number/passport number/Hong Kong business registration number will be used for checking the validity of the Application Forms and such data may be transferred to third parties for such purpose.
敬請注意，閣下的香港身份證號碼／護照號碼／香港商業登記號碼將用作核實申請表格的效力，而有關資料可能會為此用途而轉交第三方。
(c) Part of your Hong Kong identity card number/passport number, or, if you are joint applicants, part of the Hong Kong identity card number/passport number of the first-named applicant, provided by you will be printed on your refund cheque. If any. Such data would also be transferred to a third party for refund purpose. Your banker may require verification of your Hong Kong identity card number/passport number before encashment of your refund cheque. Inaccurate completion of your Hong Kong identity card number/passport number may lead to delay in encashment of or may invalidate your refund cheque.
閣下(如屬聯名申請人，則排名首位的申請人)提供的香港身份證號碼／護照號碼的部分字符，將會印列在閣下的退款支票(如有)。該等資料亦可能會為退款目的而轉交第三方。閣下的銀行在兌現閣下的退款支票前，可能會要求核實閣下的香港身份證號碼／護照號碼。如不正確填寫香港身份證號碼／護照號碼，可能會導致閣下的退款支票延遲兌現，或可能使閣下的退款支票失效。
Applicants who have applied for 1,000,000 Hong Kong Offer Shares or more and wish to collect (where relevant) refund cheque(s) and/or (where relevant) Share certificate(s) personally from the Company's Hong Kong Share Registrar, Tricor Investor Services Limited, at 26th Floor, Tesbury Centre, 28 Queen's Road East, Wanchai, Hong Kong on the date for collection of (where relevant) refund cheque(s) and/or (where relevant) Share certificate(s), which is expected to be on Thursday, 19 April 2012, should mark '✓' in the box on the left.
申請人如申請認購1,000,000股或以上香港發售股份，並擬親自領取退款支票(如適用)及／或股票(如適用)日期(預計為2012年4月19日(星期四))在本公司香港股份過戶登記處卓佳證券登記有限公司(地址為香港灣仔皇后大道東28號金鐘匯中心26樓)領取退款支票(如適用)及／或股票(如適用)，請在左方空格內填上「✓」號。

ADDRESS LABEL 地址標帖

Please repeat your name(s) and address as set out above in BLOCK letters
請用正楷填寫上表所示姓名／名稱及地址

Name(s) 姓名／名稱
Address 地址

For Bank use 此欄供銀行填寫



JIANGNAN GROUP LIMITED
江南集團有限公司
(Incorporated in the Cayman Islands with limited liability)
GLOBAL OFFERING

Conditions of your application

Unless otherwise stated, terms used in these conditions have the same meaning ascribed thereto in the Prospectus.

A. Who can apply

- You, the applicant(s), and any person(s) for whose benefit you are applying, must be 18 years of age or older and must have a Hong Kong address.
- If you are a **firm**, the application must be in the names of the individual members, not the firm's name.
- If you are a **body corporate**, the application must be stamped with the company chop (bearing the company name) and signed by a duly authorised officer, who must state his or her representative capacity.
- You are under the circumstances permitted by the Listing Rules, you **cannot** apply for any Hong Kong Offer Shares if you are or are applying for those benefit you are applying for:
 - an existing beneficial owner of Shares in the Company or any of its subsidiaries;
 - the chief executive or a director of the Company or any of its subsidiaries;
 - a connected person (as defined in the Listing Rules) of the Company or will become a connected person of the Company immediately upon completion of the Global Offering; or
 - an associate of any of the above (an "associate" is defined in the Listing Rules).
- You **cannot** apply for any Hong Kong Offer Shares if you are or are any person(s) for whose account or benefit you are applying is/are:
 - a legal or natural person of the PRC (other than qualified domestic institutional investors);
 - a US person;
 - not outside the United States, or will not be acquiring Hong Kong Offer Shares in an offshore transaction (as defined in Regulation S); or
 - a person who does not have a Hong Kong address.
- The number of joint applicants may not exceed 4.

B. If you are a nominee

If you are a nominee, you may both give **electronic application instructions** to HKSCC via CCASS (if you are a CCASS Participant) and lodge more than one Application Form in your own name if each application is made on behalf of different beneficial owners. In the box on this Application Form marked "For nominees", you must include, for each beneficial owner (or, in the case of joint beneficial owners, for each such beneficial owner):

- an account number; or
- some other identification code.

If you do not include this information, the application will be treated as being made for your own benefit.

As a nominee, you are deemed to have warranted that you are duly authorised to sign this Application Form on behalf of the relevant beneficial owner and agreed to disclose personal data and information relating to such beneficial owner on the terms set out in section F and the section entitled "Personal Data" below.

C. Lodge only one application for your benefit (or for the benefit of you and any of your joint applicants)

- Multiple applications or suspected multiple applications will be rejected.** Save as referred to in section B above, all of your applications will be rejected as multiple applications if you, or you and your joint applicants (together or any of your joint applicants):
- make more than one application (whether individually or jointly with others) on a **WHITE** or **YELLOW** Application Form or by giving **electronic application instructions** to HKSCC via CCASS (if you are a CCASS Investor Participant or applying through a CCASS Clearing or Custodian Participant) or to the **HK eIPO White Form Service Provider under the HK eIPO White Form service (www.hkeipo.hk)**;
 - both apply (whether individually or jointly with others) on one (or more) **WHITE** Application Form and one (or more) **YELLOW** Application Form or on one (or more) **WHITE** or **YELLOW** Application Form and give **electronic application instructions** to HKSCC via CCASS or to the **HK eIPO White Form Service Provider under the HK eIPO White Form service (www.hkeipo.hk)**;
 - apply on a **WHITE** or **YELLOW** Application Form (whether individually or jointly with others) or by giving **electronic application instructions** to HKSCC via CCASS or to the **HK eIPO White Form Service Provider under the HK eIPO White Form service (www.hkeipo.hk)** (for more than 19,240,000 Shares, being 50% of the Shares initially being offered for public subscription under the Hong Kong Public Offer; or
 - have applied for or taken up, or indicated an interest in applying for or taken up, or have been or will be placed (including conditionally and/or provisionally) any International Placing Shares under the International Placing.
- Save as referred to above, all of your applications are liable to be rejected as multiple applications if more than one application is made for your benefit (including the part of the application made to applicants who have applied for Shares with an aggregate subscription price of HK\$5 million (excluding brokerage, SFC transaction levy and Stock Exchange trading fee payable) or less. The Shares in pool B will be allocated on an equitable basis to applicants who have applied for Shares with an aggregate subscription price of more than HK\$5 million (excluding brokerage, SFC transaction levy and Stock Exchange trading fee payable) up to the total value of Shares in pool B. For the purposes of this paragraph "subscription price" for the Shares in pool B shall be the price payable on application (whether or not determined). You should be aware that applications in pool A and applications in pool B may receive different allocation ratios, as well as different allocation ratios for applications in the same pool. If Shares in one (but not both) of the pools are undersubscribed, the surplus Shares will be transferred to the other pool to satisfy demand in that pool and be allocated accordingly. You can only receive an allocation of Shares from either pool A or pool B but not from both pools. In addition, multiple applications or suspected multiple applications in either pool will be rejected. No applications will be accepted from applicants applying for more than 50% of the Shares initially included in the Hong Kong Public Offer (that is, 19,240,000 Hong Kong Offer Shares). Allocation of Shares to investors under the Hong Kong Public Offer, both in relation to pool A and pool B, will be based solely on the level of valid applications received under the Hong Kong Public Offer. The basis of allocation in each pool may vary, depending on the number of Hong Kong Offer Shares validly applied for by applicants in each of pool A and pool B. Allocation of Hong Kong Offer Shares could, where appropriate, consist of allotting, which would mean that some applicants may receive a higher allocation than others who have applied for the same number of Hong Kong Offer Shares, and those applicants who are not successful in the ballot may not receive any Hong Kong Offer Shares.

D. Allocation of Hong Kong Offer Shares – pools A and B

The Hong Kong Offer Shares initially being offered for subscription by the public under the Hong Kong Public Offer (after taking into account any adjustment in the number of Offer Shares reallocated between the International Placing and the Hong Kong Public Offer) will be divided into two pools for allocation purposes: 19,240,000 Shares for pool A and 19,240,000 Shares for pool B. The Shares in pool A will be allocated on an equitable basis to applicants who have applied for Shares with an aggregate subscription price of HK\$5 million (excluding brokerage, SFC transaction levy and Stock Exchange trading fee payable) or less. The Shares in pool B will be allocated on an equitable basis to applicants who have applied for Shares with an aggregate subscription price of more than HK\$5 million (excluding brokerage, SFC transaction levy and Stock Exchange trading fee payable) up to the total value of Shares in pool B. For the purposes of this paragraph "subscription price" for the Shares in pool B shall be the price payable on application (whether or not determined). You should be aware that applications in pool A and applications in pool B may receive different allocation ratios, as well as different allocation ratios for applications in the same pool. If Shares in one (but not both) of the pools are undersubscribed, the surplus Shares will be transferred to the other pool to satisfy demand in that pool and be allocated accordingly. You can only receive an allocation of Shares from either pool A or pool B but not from both pools. In addition, multiple applications or suspected multiple applications in either pool will be rejected. No applications will be accepted from applicants applying for more than 50% of the Shares initially included in the Hong Kong Public Offer (that is, 19,240,000 Hong Kong Offer Shares). Allocation of Shares to investors under the Hong Kong Public Offer, both in relation to pool A and pool B, will be based solely on the level of valid applications received under the Hong Kong Public Offer. The basis of allocation in each pool may vary, depending on the number of Hong Kong Offer Shares validly applied for by applicants in each of pool A and pool B. Allocation of Hong Kong Offer Shares could, where appropriate, consist of allotting, which would mean that some applicants may receive a higher allocation than others who have applied for the same number of Hong Kong Offer Shares, and those applicants who are not successful in the ballot may not receive any Hong Kong Offer Shares.

E. Supplemental information

If any supplement to the Prospectus is issued, applicant(s) who have already submitted an application may or may not (depending on the information contained in the supplement) be notified that they can withdraw their application. If applicant(s) have not been so notified, or if applicant(s) have been notified but have not withdrawn their applications in accordance with the procedure to be notified, all applications that have been submitted remain valid and may be accepted. Subject to the above and below, an application once made is irrevocable and applicants shall be deemed to have applied on the basis of the Prospectus as supplemented.

F. Effect of completing and submitting this Application Form

By completing and submitting this Application Form (and if you are joint applicants, each of you jointly and severally) for yourself or as agent or nominee and on behalf of each person for whom you act as agent or nominee:

- instruct and authorise** the Company and/or the Sole Global Coordinator (or their respective agents or nominees) to execute any transfer forms, contract notes and other documents on your behalf or to do on your behalf all other things necessary to effect the registration of any Hong Kong Offer Shares allocated to you in your name(s), as required by the Articles of Association, and otherwise to give effect to the arrangements described in the Prospectus and this Application Form;
- undertake** to sign all documents and to do all things necessary to enable you to be registered as the holder of the Hong Kong Offer Shares to be allocated to you, and as required by the Articles of Association;
- authorise** the Company to enter into a contract on your behalf with each of the Directors and officers whereby each such Director and officer undertakes to observe and comply with his obligations to the shareholders of the Company as required by the Articles of Association;
- warrant** the truth and accuracy of the information contained in your application;
- if the laws of any place outside Hong Kong are applicable to your application, **agree and warrant** that you have complied with all such laws and none of the Company, the Sole Global Coordinator, the Sole Sponsor and the Underwriters nor any of their respective officers or advisers will infringe any laws outside Hong Kong as a result of the acceptance of your offer to purchase, or any action arising from your rights and obligations under the terms and conditions set out in the Prospectus and this Application Form;
- confirm** that you have received and/or read a copy of the Prospectus and have only relied on the information and representations contained in the Prospectus in making your application and will not rely on any other information and representations concerning the Company save as set out in any supplement to the Prospectus;
- agree** (without prejudice to any other rights which you may have) that once your application has been accepted, you may not revoke or rescind it because of an innocent misrepresentation; (if the application is made by an agent on your behalf) **warrant** that you have validly and irrevocably conferred on your agent the necessary authority to make this application;
- (if the application is made for your own benefit) **warrant** that this is the only application which will be made for your benefit on a **WHITE** or **YELLOW** Application Form or by giving **electronic application instructions** to HKSCC via CCASS or to the **HK eIPO White Form Service Provider under the HK eIPO White Form service (www.hkeipo.hk)**;
- (if you are an agent for another person) **warrant** that reasonable enquiries have been made of that other person that this is the only application which will be made for the benefit of that other person on a **WHITE** or **YELLOW** Application Form or by giving **electronic application instructions** to HKSCC via CCASS or to the **HK eIPO White Form Service Provider under the HK eIPO White Form service (www.hkeipo.hk)**, and that you are duly authorised to sign this Application Form or to give **electronic application instructions** as that other person's agent;
- undertake** and **confirm** that you (if the application is made for your benefit) or the person(s) for whose benefit you have made this application have not applied for or taken up or indicated an interest in or received or been placed or allocated (including conditionally and/or provisionally) and will not apply for or take up or indicate any interest in any International Placing Shares in the International Placing nor otherwise participate in the International Placing;
- agree** that your application, any acceptance of it and the resulting contract will be governed by and construed in accordance with the laws of Hong Kong;
- represent and warrant** that you understand that the Hong Kong Offer Shares have not been and will not be registered under the US Securities Act and you and any person for whose account or benefit you are applying for the Hong Kong Offer Shares are outside the US when completing and submitting this Application Form or a person described in paragraph (b)(3) of Rule 501 of Regulation S under the US Securities Act, and will be acquiring Hong Kong Offer Shares in an offshore transaction (as defined in Regulation S);
- agree** to disclose to the Company, the Sole Global Coordinator, the Sole Sponsor, the Underwriters, the Hong Kong Share Registrar, the receiving bankers and/or their respective officers, advisers and agents any personal data and information which they require about you or the person(s) for whose benefit you have made this application;

- agree** with the Company (for itself and for the benefit of each Shareholder) and the Company agrees with each Shareholder, to observe and comply with the Companies Law and the Memorandum of Association and the Articles of Association;
- undertake and agree** to accept the Hong Kong Offer Shares applied for, or any less number allocated to you under this application;
- understand** that these declarations and representations will be relied upon by the Company, the Sole Sponsor and the Sole Global Coordinator in deciding whether or not to allocate any Hong Kong Offer Shares in response to your application and that you may be prosecuted for making a false declaration;
- represent, warrant and undertake** that the allocation of or application for the Hong Kong Offer Shares to you or by you or for whose benefit the application is made would not require the Company to comply with any requirements under any law or regulation (whether or not having the force of law) of any territory outside Hong Kong;
- authorise** the Company to place your name(s) on the Company's register of members as the holder(s) of any Hong Kong Offer Shares allocated to you, and the Company and/or the Company's agents to send any Share certificate(s) (where applicable) and/or any refund cheque (where applicable) to you or (in case of joint applicants) the first-named applicant in the Application Form by ordinary post at your own risk to the address stated on your Application Form (unless you have applied for 1,000,000 Hong Kong Offer Shares or more and have indicated on your Application Form your wish to collect your refund cheque (where applicable) and Share certificates (where applicable) in person);
- agree** that once your application is accepted, your application will be evidenced by the results of the Hong Kong Public Offer made available by the Company;
- authorise** the Company to issue and despatch refund cheque(s) to the address given on this Application Form if you have completed payment of the application monies from multi-bank accounts;
- confirm** that you are aware of the restrictions on the Hong Kong Offer Shares described in the Prospectus;
- agree** that the processing of your application, or any part of any of the Company's receiving banks and is not restricted to the bank at which your application was lodged;
- agree** that the Company, the Sole Sponsor, the Sole Global Coordinator, the Underwriters and any of their respective directors, officers, employees, agents or advisers and any other parties involved in the Global Offering are liable only for and that you have only relied upon, the information and representations contained in the Prospectus and any supplement to the Prospectus;
- agree** with the Company and each Shareholder that the Shares are freely transferable by the holders thereof; and
- confirm** that you have read the terms and conditions and application procedures set out in the Prospectus and this Application Form and agree to be bound by them.

The Company, the Sole Global Coordinator, the Sole Sponsor, the Underwriters and their respective directors and any other parties involved in the Global Offering are entitled to rely on any warranty, representation or declaration made by you in this application. In the event of the application being made by joint applicants, all the warranties, representations, declarations and obligations expressed to be made, given or assumed by or imposed on the joint applicants shall be deemed to have been made, given and assumed by and imposed on the applicants jointly and severally.

G. Power of attorney

If your application is made through a duly authorised attorney, the Company, the Sole Global Coordinator (or its respective agents and nominees) and the Sole Sponsor may accept or reject the application at their absolute discretion, and subject to any conditions they think fit, including production of evidence of the authority of your attorney. The Sole Global Coordinator as agent of the Company has absolute discretion to reject or accept any application, in full or in part, without assigning any reasons therefor.

H. Determination of Offer Price and/or number of Offer Shares

The Offer Price is expected to be fixed by agreement between the Company, the Selling Shareholder and the Sole Global Coordinator on or before Thursday, 19 April 2012, and no later than Wednesday, 18 April 2012. Applicants for the Hong Kong Offer Shares are required to pay on application the maximum offer price of HK\$2.05 for each Share together with a brokerage fee of 1%, SFC transaction levy of 0.003% and Stock Exchange trading fee of 0.005%. The Sole Global Coordinator (on behalf of the Underwriters) may, where it considers appropriate, based on the level of interest expressed by prospective professional, institutional and retail investors, reduce the number of Offer Shares pursuant to the Global Offering and/or the indicative Offer Price range below that stated in the Prospectus (which is HK\$1.42 to HK\$2.05 per Share) at any time prior to the morning of the last day for lodging applications under the Hong Kong Public Offer. In such a case, notices of the reduction in the number of Offer Shares and the indicative offer price range will be published on the website of the Company (www.jiangnangroup.com) and the website of the Stock Exchange (www.hkexnews.hk) as soon as practicable following the decision to make such reduction no later than the morning of the last day for lodging applications under the Hong Kong Public Offer. If, for any reason, the Offer Price is not agreed between the Company, the Selling Shareholder and the Sole Global Coordinator (on behalf of the Underwriters) on or before Wednesday, 18 April 2012, the Global Offering will not become unconditional and will not proceed.

Allocation of Hong Kong Offer Shares

No proceedings will be taken on applications for the Shares and no allocation of any such Shares will be made until after the closing of the application list. The Company expects to release and announce the Offer Price, the general level of indication of interests in International Placing and level of application of the Hong Kong Public Offer, the results of application under the Hong Kong Public Offer and basis of allotment under the Hong Kong Public Offer on Thursday, 19 April 2012 in the South China Morning Post (in English), the Hong Kong Economic Times (in Chinese) and on the Company's website at www.jiangnangroup.com and the website of the Stock Exchange at www.hkexnews.hk. Results of allocations of the Hong Kong Public Offer, and the Hong Kong identity card/passport/Hong Kong business registration numbers of successful applicants (where appropriate) and the number of Hong Kong Offer Shares successfully applied for under **WHITE** and **YELLOW** Application Forms, by **HK eIPO White Form** and by giving **electronic application instructions** to HKSCC via CCASS, will be made available through various channels as described in the section headed "How to apply for the Hong Kong Offer Shares – Results of Allocations" in the Prospectus on Thursday, 19 April 2012.

If your application for Hong Kong Offer Shares is successful (in whole or in part)

If you have applied for 1,000,000 Hong Kong Offer Shares or more and have indicated on your Application Form that you wish to collect your Share certificate(s) and have provided all information required by your Application Form, you may collect them in person from:

Tricor Investor Services Limited
 26th Floor, Tesbury Centre
 118 Queen's Road East
 Wanchai
 Hong Kong

between 9:00 a.m. and 1:00 p.m. on the date notified by the Company in the newspapers as the date of despatch/collection of Share certificates. This is expected to be on Thursday, 19 April 2012.

If you are an individual who opts for personal collection, you must not authorise any other person to make collection on your behalf. You must produce evidence of identity (which must be acceptable to Tricor Investor Services Limited) and must correspond with the information contained in this Application Form to collect your Share certificate (if any). If you are a corporate applicant who opts for personal collection, you must attend by your authorised representative bearing a letter of authorisation from your corporation stamped with your corporation's official seal. Such authorised representatives must produce at the time of collection, evidence of identity acceptable to Tricor Investor Services Limited.

If you do not collect your Share certificate(s) personally within the time specified for collection, they will be despatched thereafter to you by ordinary post to the address as specified on this Application Form at your own risk.

If you apply for less than 1,000,000 Hong Kong Offer Shares or if you have applied for 1,000,000 or more Hong Kong Offer Shares but have not indicated on your Application Form that you wish to collect your Share certificate(s) in person then your Share certificate(s) will be sent to the address on this Application Form on or before Thursday, 19 April 2012, by ordinary post and at your own risk.

Share certificates will only become valid certificates of title provided that the Hong Kong Public Offer has become unconditional in all respects and not having been terminated in accordance with its terms, which is expected to be at 8:00 a.m. on Friday, 20 April 2012.

The Company will not issue temporary documents of title. No receipt will be issued for sums paid on application.

In the event that the Offer Price is less than the price per Hong Kong Offer Share paid by you, the surplus application monies (including the related brokerage of 1%, SFC transaction levy of 0.003% and Stock Exchange trading fee of 0.005%) will be refunded to you without interest.

Circumstances in which you will not be allocated Hong Kong Offer Shares

- You may not be allocated Hong Kong Offer Shares if:
- Full discretion of the Company or its agents to reject or accept your application:**
 - The Company, the Sole Sponsor and the Sole Global Coordinator (for itself and on behalf of the Underwriters), or their respective agents and nominees, have full discretion to reject or accept any application, or to accept only part of any application. No reasons have to be given for any rejection or acceptance.
 - You will not receive any allotment if:**
 - you make multiple applications or suspected multiple applications;
 - you or the person for whose benefit you apply for or taken up, or indicated an interest for, or have been or will be placed or allocated (including conditionally and/or provisionally) the International Placing Shares under the International Placing;
 - your payment is not made correctly;
 - you pay by cheque or banker's cashier order and the cheque or banker's cashier order is dishonoured upon its first presentation;
 - your Application Form is not completed in accordance with the instructions as stated in the Application Form (if you apply by Application Form);
 - your **electronic application instructions** through **HK eIPO White Form** service are not completed in accordance with the terms and conditions set out in the designated website at www.hkeipo.hk;
 - the Company, the Sole Sponsor, the Sole Global Coordinator (for itself and on behalf of the Underwriters) and the **HK eIPO White Form** Service Provider or their respective agents believe that by accepting your application, this would violate the laws of securities or other laws, rules or regulations of the jurisdiction in which your application is completed and/or signed;
 - if you apply for more than 50% of the Hong Kong Offer Shares initially being offered in the Hong Kong Public Offer for subscription (that is, 19,240,000 Shares);
 - the Underwriting Agreements do not become unconditional; or
 - the Underwriting Agreements are terminated in accordance with their respective terms.
 - If your application is revoked:**
 - By completing and submitting an Application Form you agree that you cannot revoke your application before the expiration of the fifth day after the time of the closing of application list unless a person responsible for the Prospectus under Section 40 of the Companies Ordinance (as applied by Section 342E of the Companies Ordinance) gives a public notice under that section which excludes or limits the responsibility of that person for the Prospectus. This agreement will take effect as a collateral contract with the Company, and will become binding when you lodge your Application Form. This collateral contract will be in consideration of the Company agreeing that it will not offer any Hong Kong Offer Shares to any person before the expiration of the fifth day after the time of the closing of application list, except by means of one of the procedures referred to in the Prospectus. If any supplement to the Prospectus is issued, applicant(s) who have already submitted an application may or may not (depending on the information contained in the supplement) be notified that they can withdraw their applications. If applicant(s) have not been so notified, or if applicant(s) have been notified but have not withdrawn their applications in accordance with the procedure to be notified, all applications that have been submitted remain valid and may be accepted. Subject to the above, an application once made is irrevocable and applicants shall be deemed to have applied on the basis of the Prospectus as supplemented.

Please use this Application Form if you want the Hong Kong Offer Shares to be issued in your own name

If your application has been accepted, it cannot be revoked. For this purpose, acceptance of applications which are not rejected will be constituted by notification of the results of allocation in the manner as described in the paragraph headed "Results of allocations" in the section headed "How to apply for the Hong Kong Public Offer Shares" in the Prospectus, and where such basis of allocation is subject to certain conditions or provides for allocation by ballot, such acceptance will be subject to the satisfaction of such conditions or results of the ballot respectively.

4. If your allotment of Hong Kong Offer Shares is void:
The allotment of the Hong Kong Offer Shares to you will be void if the Listing Committee of the Stock Exchange does not grant permission to list the Hong Kong Offer Shares either:
- within three weeks from the closing date of the application lists; or
 - within a longer period of up to six weeks if the Listing Committee of the Stock Exchange notifies the Company of that longer period within three weeks of the closing date of the application lists.

Refund of your money

If you do not receive any Hong Kong Offer Shares for any of the above reasons, the Company will refund to you your application monies, including the related brokerage of 1%, SFC transaction levy of 0.003% and Stock Exchange trading fee of 0.005%. No interest will be paid thereon.

If your application is accepted only in part, the Company will refund to you the appropriate portion of your application monies, including the related brokerage of 1%, SFC transaction levy of 0.003% and Stock Exchange trading fee of 0.005%, without interest. If the Offer Price (as finally determined) is less than HK\$2.05 per Share (excluding brokerage, SFC transaction levy and Stock Exchange trading fee thereon) initially paid on application, the Company will refund to you the surplus application monies, together with the related brokerage of 1%, SFC transaction levy of 0.003% and Stock Exchange trading fee of 0.005% attributable to the surplus application monies, without interest. All such interest accrued on such monies prior to the date of despatch of refund cheques will be retained for the benefit of the Company.

Refund cheques will be crossed "Account Payee Only", and made out to you, or, if you are a joint applicant, to the first-named applicant on your Application Form. Part of your Hong Kong identity card number/passport number, or, if you are joint applicants, part of the Hong Kong identity card number/passport number of the first-named applicant, provided by you will be printed on your refund cheque, if any. Such data would also be transferred to a third party for refund purpose. Your banker may require verification of your Hong Kong identity card number/passport number before encashment of your refund cheque.

Inaccurate completion of your Hong Kong identity card number/passport number may lead to delay in encashment of or may invalidate your refund cheque.

If you have applied for 1,000,000 Hong Kong Offer Shares or above and have indicated on your Application Form that you wish to collect your refund cheque(s) (if any) in person, you may collect it from:

Tricor Investor Services Limited
26th Floor, Tesbury Centre
28 Queen's Road East
Wanchai
Hong Kong

between 9:00 a.m. and 1:00 p.m. on the date notified by the Company in the newspapers as the date of despatch/collection of e-Refund payment instructions/refund cheques/Share certificates. The date of despatch/collection is expected to be Thursday, 19 April 2012.

If you are an individual who opts for personal collection, you must not authorise any other person to make collection on your behalf. You must produce evidence of identity (which must be acceptable to Tricor Investor Services Limited) which must correspond with the information contained in your Application Form for collection of your refund cheque. If you are a corporation applicant who opts for personal collection, you must attend by your authorised representative bearing a letter of authorisation from your corporation stamped with your corporation's chop. Such authorised representative must produce at the time of collection, evidence of identity acceptable to Tricor Investor Services Limited.

If you do not collect your refund cheque(s) personally within the time specified for collection, they will be despatched to you by ordinary post to the address on this Application Form at your own risk.

If you have applied for less than 1,000,000 Hong Kong Offer Shares or you have applied for 1,000,000 Hong Kong Offer Shares or above but have not indicated on your Application Form that you will collect your refund cheque personally, your refund cheque will be sent to the address on your Application Form on Thursday, 19 April 2012, by ordinary post and at your own risk.

It is intended by the Company that special efforts will be made to avoid undue delay in refunding application monies where appropriate.

Application by HKSCC Nominees

Where this Application Form is signed by HKSCC Nominees on behalf of persons who have given electronic application instructions to apply for the Hong Kong Offer Shares, the provisions of this Application Form which are inconsistent with those set out in the Prospectus shall not apply and provisions in the Prospectus shall prevail. Without limiting the generality of this paragraph, the following sections of this Application Form are inapplicable where this Application Form is signed by HKSCC Nominees:

- all warranties on the first page, except the first warranty concerning application for Hong Kong Offer Shares on the terms and conditions of the Prospectus and this Application Form, and subject to the Memorandum of Association and the Articles of Association;
- "Warning" on the first page;
- "If you are a nominee";
- "Lodge only one application for your benefit (or for the benefit of you and any of your joint applicants)";
- all representations and warranties under the section headed "Effect of completing and submitting this Application Form", except the first two regarding registration of Hong Kong Offer Shares in the applicant's name and the signing of documents to enable the applicant to be registered as the holder of the Hong Kong Offer Shares applied for;

- "If your application for Hong Kong Offer Shares is successful (in whole or in part)";
- "Circumstances in which you will not be allocated Hong Kong Offer Shares"; and
- "Refund of your money".

Personal data

Personal Information Collection Statement

The main provisions of the Personal Data (Privacy) Ordinance (the "Ordinance") came into effect in Hong Kong on 20 December 1996. This Personal Information Collection Statement informs the applicant for and holder of Hong Kong Offer Shares of the policies and practices of the Company and its Hong Kong Share Registrar (the "Hong Kong Share Registrar") in relation to personal data and the Ordinance.

1. Reasons for the collection of your personal data

From time to time it is necessary for applicants for securities or registered holders of securities to supply their latest correct personal data to the Company and the Hong Kong Share Registrar when applying for securities or transferring securities into or out of their names or in procuring the services of the Hong Kong Share Registrar. Failure to supply the requested data may result in your application for securities being rejected, delayed or the inability of the Company and/or Hong Kong Share Registrar to effect transfers or otherwise render their services. It may also prevent or delay registration or transfer of the Hong Kong Offer Shares which you have successfully applied for and/or the despatch of Share certificate(s) and/or refund cheque(s) to which you are entitled.

It is important that holders of securities inform the Company and the Hong Kong Share Registrar immediately of any inaccuracies in the personal data supplied.

2. Purposes

The personal data of the holders of securities may be used, held and/or stored (by whatever means) for the following purposes:

- processing of your application and refund cheque, where applicable, and verification of compliance with the terms and application procedures set out in this Application Form and the Prospectus and announcing the results of allocation of the Hong Kong Offer Shares;
- enabling compliance with all applicable laws and regulations in Hong Kong or elsewhere;
- registering new issues or transfers into or out of the name of holders of securities including, where applicable, HKSCC Nominees;
- maintaining or updating the register of holders of securities of the Company;
- conducting or assisting the conduct of signature verifications, any other verification or exchange of information;
- establishing benefit entitlements of holders of securities of the Company, such as dividends, rights issues and bonus issues;
- distributing communications from the Company and its subsidiaries;
- compiling statistical information and shareholder profiles;
- making disclosures as required by laws, rules or regulations;
- disclosing identities of successful applicants by way of press announcement or otherwise;
- disclosing relevant information to facilitate claims on entitlements; and
- any other incidental or associated purposes relating to the above and/or to enable the Company and the Hong Kong Share Registrar to discharge their obligations to holders of securities and/or regulators and/or any other purposes to which the holders of securities may from time to time agree.

3. Transfer of personal data

Personal data held by the Company and the Hong Kong Share Registrar relating to the holders of securities will be kept confidential but the Company and the Hong Kong Share Registrar may, to the extent necessary for achieving the above purposes or any of them, make such enquiries as they consider necessary to ensure the accuracy of the personal data and in particular, they may disclose, obtain, provide (whether within or outside Hong Kong) the personal data of the holders of securities to, from or with any and all of the following persons and entities:

- the Company or its appointed agents such as financial advisers, receiving bankers and its principal registrars and the Hong Kong Share Registrar;
- where applicants for securities request deposit into CCASS, to HKSCC and HKSCC Nominees, who will use the personal data for the purposes of operating CCASS;
- any agents, contractors or third-party service providers, who offer administrative, telecommunications, computer, payment or other services to the Company or its subsidiaries and/or the Hong Kong Share Registrar in connection with the operation of their respective businesses;
- any statutory, regulatory or governmental bodies (including the Hong Kong Stock Exchange and the SFC); and
- any other persons or institutions with which the holders of securities have or propose to have dealings, such as their bankers, solicitors, accountants or stockbrokers, etc.

4. Access and correction of personal data

The Ordinance provides the applicant and the holder of securities with rights to ascertain whether the Company and/or the Hong Kong Share Registrar hold their personal data, to obtain a copy of that data, and to correct any data that is inaccurate. In accordance with the Ordinance, the Company and the Hong Kong Share Registrar have the right to charge a reasonable fee for the processing of any data access request. All requests for access to data or correction of data or for information regarding policies and practices and the kinds of data held should be addressed to the Company for the attention of the company secretary or (as the case may be) the Hong Kong Share Registrar for the attention of the privacy compliance officer for the purposes of the Ordinance.

By signing this Application Form, you agree to all of the above.

How to make your application

1. Use the table set out below to calculate how much you must pay for the number of Hong Kong Offer Shares you want to subscribe for. Your application must be for a minimum of 2,000 Hong Kong Offer Shares. Applications must be in one of the numbers set out in the table below. The maximum number of Hong Kong Offer Shares you can apply for is listed in the table below. No application for any other number of Hong Kong Offer Shares will be considered and any such application is liable to be rejected. The table also sets out the total amount payable for such numbers of Hong Kong Offer Shares up to 9,240,000 Hong Kong Offer Shares. On application, you must pay the maximum offer price of HK\$2.05 per Share, plus brokerage of 1%, SFC transaction levy of 0.003% and Stock Exchange trading fee of 0.005%.

2. Complete the Application Form and sign it. Only written signatures will be accepted.

3. Staple your cheque or banker's cashier order to the Application Form. You must pay for the Hong Kong Offer Shares applied for by one cheque or by one banker's cashier order.

If you pay by cheque, the cheque must:

- be in Hong Kong dollars;
- be drawn on your Hong Kong dollar bank account in Hong Kong;
- show your account name. This name must either be pre-printed on the cheque, or be endorsed at the back by a person authorised by the bank. This account name must correspond with your name on this Application Form. If it is a joint application, the account name must be that of the first-named applicant;
- be made payable to "Bank of China (Hong Kong) Nominees Limited – Jiangnan Group Public Offer";
- be crossed "Account Payee Only";
- not be post dated; and
- each application must be accompanied by either a separate cheque or banker's cashier order.

Your application will be rejected if your cheque:

- does not meet all these requirements; or
- is dishonoured upon its first presentation.

If you pay by banker's cashier order:

- you must purchase the banker's cashier order, and have your name certified on the back by a person authorised by the bank. The name certified on the back of the banker's cashier order and the name on the Application Form must be the same. If it is a joint application, the name on the back of such banker's cashier order must be the same as the name of the first-named applicant;
- the banker's cashier order must be made payable to "Bank of China (Hong Kong) Nominees Limited – Jiangnan Group Public Offer";
- the banker's cashier order must be crossed "Account Payee Only";
- the banker's cashier order must be in Hong Kong dollars;
- the banker's cashier order must not be post dated; and
- the banker's cashier order must be issued by licensed bank in Hong Kong.

Your application will be rejected if your banker's cashier order:

- does not meet all these requirements; or
- is dishonoured upon its first presentation.

4. Tear off the application form, fold the form once and lodge it in one of the special collection boxes at any one of the following branches of Bank of China (Hong Kong) Limited and Standard Chartered Bank (Hong Kong) Limited:

Bank of China (Hong Kong) Limited

Branch Name	Address
Hong Kong Island Bank of China Tower Branch Central District (Wing On House) Branch North Point (Kiu Fai Mansion) Branch	3/F, 1 Garden Road 71 Des Voeux Road Central 413-415 King's Road, North Point
Kowloon Kwun Tong Branch Mong Kok Branch	20-24 Yue Man Square, Kwun Tong 589 Nathan Road, Mong Kok
New Territories Metro City Branch Castle Peak Road (Tsuen Wan) Branch	Shop 209, Level 2, Metro City Phase 1, Tsung Kwan O 201-207 Castle Peak Road, Tsuen Wan

Standard Chartered Bank (Hong Kong) Limited

Branch Name	Address
Hong Kong Island 88 Des Voeux Road Branch Wanchai Southern Branch Quarry Bay Branch Causeway Bay Branch	88 Des Voeux Road Central, Central Shop C2 on G/F and 1/F, Lee Wing Building, No. 156-162 Hennessy Road, Wanchai G/F, Westlands Gardens, 1027 King's Road, Quarry Bay G/F, Yee Wah Mansion, 38-40A Yee Wo Street, Causeway Bay
Kowloon Hung Hom Comm Centre Branch Tsimshatsui Branch Cheung Sha Wan Branch	Shop 33-37 G/F, Hunghom Commercial Centre, 37-39 Ma Tau Wei Road, Hung Hom G/F, 10 Granville Road, Tsimshatsui 828 Cheung Sha Wan Road, Cheung Sha Wan
New Territories New Town Plaza Branch	Shop 215, 222 & 223, Phase 1, New Town Plaza, Shatin

5. Your Application Form can be lodged at these times:

Tuesday, 10 April 2012	9:00 a.m. to 5:00 p.m.
Wednesday, 11 April 2012	9:00 a.m. to 5:00 p.m.
Thursday, 12 April 2012	9:00 a.m. to 5:00 p.m.
Friday, 13 April 2012	9:00 a.m. to 12:00 noon

6. The latest time for lodging your application is 12:00 noon on Friday, 13 April 2012, or if the application lists are not open on that day then by 12:00 noon on the next day the lists are open. The application lists will be open between 11:45 a.m. and 12:00 noon on that day, subject only to the weather conditions. The application lists will not open if there is:

- a tropical cyclone warning signal 8 or above, or
- a "black" rainstorm warning.

in force in Hong Kong at any time between 9:00 a.m. and 12:00 noon on Friday, 13 April 2012. Instead they will be open between 11:45 a.m. and 12:00 noon on the next business day which does not have either of those warnings in force at any time between 9:00 a.m. and 12:00 noon.

Business day means a day that is not a Saturday, Sunday or a public holiday in Hong Kong.

7. The right is reserved to present all or any remittances for payment. However, your cheque or banker's cashier order will not be presented for payment before 12:00 noon on Friday, 13 April 2012. The Company will not give you a receipt for your payment. The Company shall keep all interest accrued on your application monies (up until the date of despatch of e-Refund payment instructions/refund cheques). The right is also reserved to retain any Share certificates and/or any surplus application monies or refunds pending clearance of your cheque or banker's cashier order.

NUMBER OF SHARES THAT MAY BE APPLIED FOR AND PAYMENTS

Number of Shares applied for	Amount payable on application HK\$	Number of Shares applied for	Amount payable on application HK\$	Number of Shares applied for	Amount payable on application HK\$	Number of Shares applied for	Amount payable on application HK\$
2,000	4,141.33	70,000	144,946.49	800,000	1,656,531.20	9,000,000	18,635,976.00
4,000	8,282.66	80,000	165,653.12	900,000	1,863,597.60	10,000,000	20,706,640.00
6,000	12,423.99	90,000	186,359.77	1,000,000	2,070,664.00	12,000,000	24,847,968.00
8,000	16,565.31	100,000	207,066.40	2,000,000	4,141,328.00	14,000,000	28,989,296.00
10,000	20,706.65	200,000	414,132.80	3,000,000	6,211,992.00	16,000,000	33,130,624.00
20,000	41,413.28	300,000	621,199.20	4,000,000	8,282,656.00	18,000,000	37,271,952.00
30,000	62,119.92	400,000	828,265.60	5,000,000	10,353,320.00	19,240,000 ⁽¹⁾	39,839,575.36
40,000	82,826.56	500,000	1,035,332.00	6,000,000	12,423,984.00		
50,000	103,533.21	600,000	1,242,398.40	7,000,000	14,494,648.00		
60,000	124,239.84	700,000	1,449,464.80	8,000,000	16,565,312.00		

(1) Maximum number of Hong Kong Offer Shares you may apply for.

閣下如欲以本身名義登記將獲發行的香港發售股份，請使用本申請表格

4. 如配發香港發售股份作廢：
- 如聯交所上市委員會並未在以下任何一段期間內批准香港發售股份上市，閣下獲配發的香港發售股份將作廢：
 - 在截止辦理申請登記日起計三個星期內；或
 - 倘聯交所上市委員會在截止辦理申請登記日起計三個星期內知會本公司的較長期間內，該期限最長不超過六個月。

退回股款

如閣下因上述任何原因而未獲得任何香港發售股份，本公司將不計利息向閣下退還閣下的申請款項，包括有關的1%經紀佣金、0.003%證監會交易費及0.005%聯交所交易費。

如閣下的申請只獲部分接納，本公司將不計利息向閣下退還閣下的申請款項的適當部分，包括有關的1%經紀佣金、0.003%證監會交易費及0.005%聯交所交易費。如最終釐定的發售價低於申請人於申請時支付的初步發售價每股股份2.05港元（不包括有關經紀佣金、證監會交易費及聯交所交易費），則本公司將不計利息向閣下退還多繳的申請股款，連同與多繳申請股款有關的1%經紀佣金、0.003%證監會交易費及0.005%聯交所交易費。於寄發退還支票日期前，該等款項應計的一切利息將撥歸本公司所有。

退還支票將劃線註明「只准入抬頭人賬戶」，並以閣下作為抬頭人，或如屬聯名申請人，則以閣下的申請表格上排名首位的申請人為抬頭人。閣下（如屬聯名申請人，則排名首位的申請人）提供的香港身份證號碼／護照號碼的部分字樣，可能會印列在閣下的退還支票（如有）。該等資料亦可能會為退還用途轉交第三方。閣下的銀行在兌現閣下的退還支票前，可能會要求核實閣下的香港身份證號碼／護照號碼。

如不正確填寫香港身份證號碼／護照號碼，可能會導致閣下的退還支票延遲兌現，或使閣下的退還支票無法兌現。

倘閣下申請認購1,000,000股或以上香港發售股份，且已在閣下的申請表格表明擬親自領取退還支票（如有），閣下可在本公司於報章上公佈的發送／領取電子退還指示／領取退還支票／股票日期當日上午九時正至下午一時正期間，親自前往以下地點領取退還支票（如有）：

卓佳證券登記有限公司
香港
灣仔
皇后大道東28號
金鐘匯中心26樓

預期發送／領取日期將為2012年4月19日（星期四）。

如閣下為選擇親自領取個人申請人，則閣下不得授權任何其他人士代為領取。閣下於領取退還支票時必須出示資料與申請表格所載者相符的身份證明文件（必須為卓佳證券登記有限公司接納的身份證明文件）。選擇親自領取的公司申請人必須由其授權代表攜同蓋有閣下的公司印章的授權書領取。有關授權代表須於領取時出示自佳證券登記有限公司所接納的身份證明文件。

如閣下未有於指定的領取時間內親自領取閣下的退還支票，該等支票將於以普通郵遞方式寄往本申請表格所示的地址，郵誤風險概由閣下自行承擔。

如閣下申請認購少於1,000,000股香港發售股份，或如閣下申請認購1,000,000股或以上香港發售股份，但並無在閣下的申請表格上表明擬親自領取退還支票，則退還支票將於2012年4月19日（星期四）以普通郵遞方式寄往閣下的申請表格上所述的地址，郵誤風險概由閣下承擔。

本公司擬盡量避免不當延遲退還申請股款（如適用）。

以香港結算代理人名義提出申請

倘閣下申請表格乃由香港結算代理人代表發出電子認購指示申請認購香港發售股份的人士簽署，則本申請表格與招股章程不符的規定將不適用，並以招股章程的規定為準。在不限制此段的一般性的前提下，本申請表格以下部分在香港結算代理人作為簽署人的情況下並不適用：

- 第一頁所載的所有保證，惟第一項有關表示根據招股章程及本申請表格的條款與條件並在組織章程大綱及組織章程細則的規限下申請認購香港發售股份的保證除外；
- 第一頁的「警告」；
- 「如閣下為代理人」；
- 「僅可為閣下的利益（或為閣下及閣下任何聯名申請人的利益）提交一份申請」；
- 「填妥及遞交本申請表格的效用」一節的所有聲明及保證，惟首兩項有關以申請人名義登記香港發售股份及簽署文件使申請人可登記成為所申請香港發售股份持有人的部分除外；

申請手續

- 請按照下表計算閣下擬認購的香港發售股份數目應繳的申請款項。申請股數最少須為2,000股香港發售股份，並須按照下表載列的其中一個股數提出申請。閣下可以申請的香港發售股份最高數目列於下表。申請任何其他數目的香港發售股份將不予考慮，而任何有關申請一概不予受理。下表亦列出申請認購不多於19,240,000股香港發售股份的數目時應付的股款總額。申請人須於申請時繳付最高發售價每股股份2.05港元，另加1%經紀佣金、0.003%證監會交易費及0.005%聯交所交易費。
- 請填妥並簽署申請表格。只接納親筆簽名。
- 付款支票或銀行本票須緊釘於申請表格上。閣下必須以一張支票或一張銀行本票支付香港發售股份的申請股款。

如以支票付款，該支票必須：

- 為港元支票；
- 以閣下在香港的港元銀行賬戶開出；
- 顯示閣下的賬戶名稱，而該賬戶名稱必須已預印在支票上，或由有關銀行授權人士在該支票背面加蓋證明。該賬戶名稱必須與本申請表格上閣下的姓名／名稱相同。如屬聯名申請，則該賬戶名稱必須為排名首位申請人的姓名／名稱；
- 註明抬頭人為「中國銀行（香港）代理人有限公司－江蘇集團公開發售」；
- 劃線註明「只准入抬頭人賬戶」；
- 不得為期票；及
- 每份申請必須附有獨立開出的支票或銀行本票。

下列情況將導致閣下的申請不獲接納：

- 支票未能符合所有上述規定；或
- 支票首次過戶不獲兌現。

如以銀行本票付款：

- 閣下必須購買銀行本票，並由發出本票銀行的授權人士在該銀行本票背面簽署證明閣下的姓名／名稱。銀行本票背面所示的姓名／名稱必須為申請表格所載的姓名／名稱。如屬聯名申請，該銀行本票背面所示的姓名／名稱必須為排名首位申請人的姓名／名稱；
- 銀行本票必須註明抬頭人為「中國銀行（香港）代理人有限公司－江蘇集團公開發售」；
- 銀行本票必須劃線註明「只准入抬頭人賬戶」；
- 銀行本票必須為港元銀行本票；
- 不得開出期票；及
- 銀行本票須由香港特許銀行發出。

下列情況將導致閣下的申請不獲接納：

- 銀行本票未能符合所有上述規定；或
- 銀行本票首次過戶時不獲兌現。

- 撕下申請表格，對摺一次，然後投入中國銀行（香港）有限公司及渣打銀行（香港）有限公司的下述任何一間分行的其中一個特備收集箱內：

中國銀行（香港）有限公司

分行名稱	地址
港島區	中環大馬路 中環永安集團大廈分行 北角德輔道東413-415號
九龍區	藍塘分行 旺角分行
新界區	新都城分行 荃灣青山道分行

- 「倘閣下的香港發售股份申請獲（全部或部分）接納；
- 「導致閣下不獲分配香港發售股份的情況」；及
- 「退回股款」。

個人資料

個人資料收集聲明

個人資料（私隱）條例（「條例」）中的主要條文於1996年12月20日在香港生效，此份個人資料收集聲明乃向香港發售股份申請人及持有人說明本公司及其香港股份過戶登記處（「香港股份過戶登記處」）就個人資料及條例而制訂的政策及慣例。

1. 收集 閣下個人資料的原因

證券申請人或證券登記持有人申請認購證券或將證券轉往其名下或將證券轉讓予他人或要求香港股份過戶登記處提供服務時，須不時向本公司及香港股份過戶登記處提供其最新的正確個人資料。若未能提供所需資料，可能會導致閣下證券的申請遭拒絕受理、延誤或本公司及／或香港股份過戶登記處無法進行過戶或提供服務，亦可能妨礙或延誤閣下成功申請認購的香港發售股份的登記或過戶及／或寄發閣下有權收取的股票及／或退還支票。

證券持有人所提供的個人資料如有任何不確，必須即時知會本公司及香港股份過戶登記處。

2. 資料用途

- 處理閣下的申請和退還支票（如適用）及核實是否遵守本申請表格及招股章程所載的條款及申請手續及公佈香港發售股份的分配結果；
- 使之符合香港或其他地區之所有適用法例及規例；
- 登記香港發售的證券或為證券持有人（包括（如適用）以香港結算代理人）登記轉往其名下或由其他名下轉讓證券予他人；
- 保存或更新本公司證券持有人名冊；
- 進行或協助進行簽名核實或任何其他資料核實或交換；
- 確定本公司證券持有人可獲取的權益，例如股息、供股及紅股發行等資格；
- 寄發本公司及其附屬公司的通訊；
- 編撰統計資料及股東資料；
- 按照法例、規則或法規的規定作出披露；
- 以報章公告或其他方式披露成功申請人的身份；
- 披露有關資料以便作出權益申索；及
- 與上述有關的任何其他附帶或相關的及／或以便本公司及香港股份過戶登記處能夠履行彼等對證券持有人及／或監管機構的責任；或證券持有人可能不同意的任何其他目的。

3. 向他人轉交個人資料

本公司及香港股份過戶登記處會將證券持有人的個人資料保密，但本公司及其香港股份過戶登記處可能會就上述目的或其中任何一項作出彼等視為必要的查詢，以確定個人資料的準確性，尤其可能會將證券持有人的個人資料向下列任何人士及機構披露、獲取或提供有關資料（不論在香港或外地）：

- 本公司或其委任的代理，例如財務顧問、收款銀行以及其過戶登記處及香港股份過戶登記處；
- 當證券申請人要求將證券存入中央結算系統，則包括在運作中央結算系統方面須使用個人資料的香港結算及香港結算代理人；
- 任何向本公司或其附屬公司及／或香港股份過戶登記處提供與其各自的業務運作有關的行政、電話、電郵、傳真或其他服務的代理，但不包括或第三方服務供應商；
- 任何法院、監管或政府機關（包括香港聯交所及證監會）；及
- 與證券持有人有或擬有業務往來的任何其他人士或機構，例如銀行、律師、會計師或股票經紀等。

4. 查閱及更正個人資料

條例賦予證券申請人及持有人權利以確定本公司及／或香港股份過戶登記處是否持有其個人資料，而彼等亦有權索取有關資料副本及更正任何不確的資料。根據條例規定，本公司及香港股份過戶登記處有權就處理任何有關資料的要求收取合理費用。就該條例而言，所有關於查閱資料或更正資料或關於政策及措施的資料及所有持有資料類別的要求，應向本公司的公司秘書或（視情況而定）香港股份過戶登記處發出的私隱處條例事務主任提出。

閣下簽署本申請表格，即表示同意上述所有規定。

渣打銀行（香港）有限公司

分行名稱	地址
港島區	88德輔道中分行 灣仔修頓分行 鵬魚灣分行 銅鑼灣分行
九龍區	紅磡廣場分行 尖沙咀分行 長沙灣分行
新界區	沙田新城市分行

- 閣下可於下列時間內遞交申請表格：

2012年4月10日（星期二） - 上午九時正至下午五時正
2012年4月11日（星期三） - 上午九時正至下午五時正
2012年4月12日（星期四） - 上午九時正至下午五時正
2012年4月13日（星期五） - 上午九時正至中午十二時正

- 申請表格最遲須於2012年4月13日（星期五）中午十二時正或（或如該日並無開始辦理申請登記）下一個辦理申請登記的日期中午十二時正前遞交。本公司將於當日上午十一時四十五分至中午十二時正期間辦理申請登記，惟視乎天氣情況而定。如下列警告信號於2012年4月13日（星期五）上午九時正至中午十二時正期間內任何時間在香港生效，將不會辦理申請登記：
 - 八號或以上熱帶氣旋警告信號；或
 - 「黑色」暴雨警告；而將改為在下一個上午九時正至中午十二時正內任何時間並無懸掛上述任何一項警告信號的營業日當日上午十一時四十五分至中午十二時正期間進行。

營業日指星期五、星期日或香港公眾假期以外的日子。

- 本公司保留將所有或任何申請股款過戶的權利，惟閣下的付款支票或銀行本票將不會於2012年4月13日（星期五）中午十二時正前過戶。本公司不會向閣下發出付款收據。本公司將保留閣下申請股款至寄發電子退還指示／退還支票日之前的所有利息。本公司亦有權在閣下的支票或銀行本票過戶之前，保留任何股票及／或任何多繳的申請股款或退還。

可供申請認購股份數目及應繳款項

申請認購的股份數目	申請時應繳款項港元	申請認購的股份數目	申請時應繳款項港元	申請認購的股份數目	申請時應繳款項港元	申請認購的股份數目	申請時應繳款項港元
2,000	4,141.33	70,000	144,946.49	800,000	1,656,531.20	9,000,000	18,635,976.00
4,000	8,282.66	80,000	165,653.12	900,000	1,863,597.60	10,000,000	20,706,640.00
6,000	12,423.99	90,000	186,359.77	1,000,000	2,070,664.00	12,000,000	24,847,968.00
8,000	16,565.31	100,000	207,066.40	2,000,000	4,141,328.00	14,000,000	28,989,296.00
10,000	20,706.65	200,000	414,132.80	3,000,000	6,211,992.00	16,000,000	33,130,624.00
20,000	41,413.28	300,000	621,199.20	4,000,000	8,282,656.00	18,000,000	37,271,952.00
30,000	62,119.93	400,000	828,265.60	5,000,000	10,353,320.00	19,240,000 ⁽¹⁾	39,839,575.36
40,000	82,826.56	500,000	1,035,332.00	6,000,000	12,423,984.00		
50,000	103,533.21	600,000	1,242,398.40	7,000,000	14,494,648.00		
60,000	124,239.84	700,000	1,449,464.80	8,000,000	16,565,312.00		

(1) 閣下可申請認購的香港發售股份最高數目。