## Hong Kong Public Offering - Yellow Form 香港公開發售 - 黃色申請表格

Please use this form if you want the Hong Kong Offer Shares to be issued in the name of HKSCC Nominees Limited ("HKSCC Nominees") and deposited directly into the Central Clearing and Settlement System ("CCASS") for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant. 閣下欲以香港中央結算(代理人)有限公司(「香港結算代理人」)的名義登記將獲發行的香港發售股份・並直接存入中央結算及交收系統(「中央結算系統」)・以記存於 閣下的中央結算系統投資者戶口 持有人股份戶口或 閣下指定的中央結算系統參與者股份戶口,請用本表格。

NOTE: Unless defined herein, terms and expressions used in this Application Form have the same meanings as defined in the prospectus of Haitong Securities Co., Ltd. (the "Company") dated April 17, 2012 (the "Prospectus"). 樹蛙:除本中葡表格所用定者外,本中葡表格所用的副語及指導與通過遊券股份有限公司(「本公司」於2012年4月17日刊發的拍散書(「招歌書」)所界定者具有相同涵義。

Staple your payment here 請將股款 緊釘在此

Hong Kong Exchanges and Clearing Limited, The Stock Exchange of Hong Kong Limited (the "Hong Kong Stock Exchange") and Hong Kong Securities Clearing Company Limited ("HKSCC") take no responsibility for the contents of this Application Form, make no office of the Company Limited ("HKSCC") take no responsibility for the contents of this Application Form, make no office of the Company Limited ("HKSCC") take no responsibility for the contents of this Application Form, make no office of the Company Limited ("HKSCC") take no responsibility for the contents of this Application Form, make no office of the Company Limited ("HKSCC") take no responsibility for the contents of this Application Form, make no office of the Company Limited ("HKSCC") take no responsibility for the contents of this Application Form, make no office of the Company Limited ("HKSCC") take no responsibility for the contents of this Application Form, make no office of the Company Limited ("HKSCC") take no responsibility for the contents of this Application Form, make no office of the Company Limited ("HKSCC") take no responsibility for the contents of this Application Form, make no office of the Company Limited ("HKSCC") take no responsibility for the contents of this Application Form, make no office of the Company Limited ("HKSCC") take no responsibility for the contents of this Application Form, and the Company Limited ("HKSCC") take no responsibility for the contents of the Company Limited ("HKSCC") take no responsibility for the contents of the Company Limited ("HKSCC") take no responsibility for the contents of the Company Limited ("HKSCC") take no responsibility for the contents of the Company Limited ("HKSCC") take no responsibility for the contents of the Company Limited ("HKSCC") take no responsibility for the contents of the Company Limited ("HKSCC") take no responsibility for the contents of the Company Limited ("HKSCC") take no responsibility for the Company Limited ("HKSCC") take no responsibility for the Company Limited ("HKSCC") take

ない。 A copy of the A phylication Form, copy of each of the WHITE and GREEN Application Form, the Prospectus and the other documents specified in the paragraph headed "Documents Delivered to the Registrar of Companies" in "Application Form, opplication Form, oppli

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TH Shares man to effered or sold in the United States except pursuant to registration or an exemption from the registration requirements of the U.S. Securities Act. No public offering of the securities will be made in the United States. 非已進行登記或已根據美國證券法的登記規定獲得豁免,否則將不會於美國發挥或出售日股,亦不會於美國進行證券的公開發挥。

Nothing in the Application Form or the Prospectus constitutes an offer to sell or the solicitation of an offer to buy nor shall there be any sale of Hong Kong Offer Shares in any jurisdiction in which such offer, solicitation or sales would be unlawful. 本中請表格或拍販書的內容徵不構成於提呈出售、要約購買或出售任何香港委告股份即屬途法之司法管轄區內作出有關提呈或要約,亦不得在有關司法管轄區出售香港委件股份。



(A joint stock limited company incorporated in the People's Republic of China with limited liability) (於中華人民共和國註冊成立之股份有限公司)

### **GLOBAL OFFERING**

Number of Offer Shares under the Global Offering Number of Hong Kong Offer Shares

**Number of International Offer Shares** Maximum Offer Price

1,229,400,000 H Shares (subject to the Over-allotment Option)
61,470,000 H Shares (subject to adjustment)
1,167,930,000 H Shares (subject to adjustment and the Over-allotment Option)
HK\$11.18 per H Share (payable in full on application in Hong Kong dollars and subject to refund on final pricing), plus brokerage of 1%, SFC transaction levy of 0.003% and Hong Kong Stock Exchange trading fee of 0.005%
RMB1.00 per H Share
6837

Nominal value Stock code

全球發售

全球發售的發售股份數目

香港發售股份數目

國際發售股份數目 以港元繳足,可按最終價格退還),另加1%經紀佣金、 最高發售價

每股H股

股份代號 6837

申請表格 **Application Form** 

Applications will be accepted until 12:00 noon on Friday, April 20, 2012. ou must read the conditions and instructions attached to this Application Form. To be valid, you must complete all applicable parts of this Application Form. Please write clearly in ink.

Haitong Securities Co., Ltd. (the "Company") The Hong Kong Underwriters

- WHITE or

- I cheque(s) by ordinary post at my/our own or more Hong Kong Offer Shares and have ance with the procedures prescribed in this
- apply for the number of Hong Kong Offer Shares set out below, on the terms and conditions of the Prospectus subject to the Articles of Association; enclose gayment in full for the Hong Kong Offer Shares applied for, including 1% brokerage, 0.003% SECUR Kong Stock Exchange transfer set.

  Kong Sto benefit I am/we are applying is a person described in lotment of or application for the Hong Kong Offer Shares the Company to comply with any requirements under any

Signed by (all) applicant(s) (all joint applicants must sign): 由 (所有) 申請人簽署 (所有聯名申請人必須簽署):

Date: 日期:	DΠ	/	/ <b>Y</b> 年	

# 截止接受申請時間為

2012年4月20日(星期五)中午12時正。 閣下須細閱本申請表格所附載的條件及指示。 本申請表格各適用部分必須全部以墨水筆清楚填妥,方為有效。

券股份有限公司(「貴公司」)

For Broker use 此欄供經紀填寫 Lodged by 申請由以下經紀遞交							
Broker No. 經紀號碼							
Broker's Chop 經紀印章							

- rejected.

  All applicated boxes in this Application Form must be completed, otherwise the application is liable to be rejected. 
  It is important that you follow the application procedures on the overleaf, otherwise the application. 
  You must complete this application in English unless as stated otherwise, otherwise the application is liable to be rejected. 
  Only one application may be made for the benefit of any person on a WHITE or YELLOW Application Form or by way of giving electronic application instructions to HKSCC or to the White Form eIPO Service Provider under the White Form eIPO service (www.eipo.com.hb). Multiple or suspected multiple applications on WHITE and/or YELLOW Application Form or BY Service Provider under the White Form eIPO Service (www.eipo.com.hb), applications made by one applicant on either a WHITE or YELLOW Application Form or by way of giving electronic application instructions to HKSCC and/or to the White Form eIPO Service (www.eipo.com.hb), or more than 307.48,000 Hong Kong Offer Shares and applications where cheques or banker's cashier orders are dishonoured upon first presentation are liable to be rejected.
- You may be prosecuted if you make a false declaration

\* For identification purpose only

- : 關下務必細閱背頁所載條款及條件以及申請程序。 關下必須親筆簽署本申請表格,不得以個人印章代替,否則申請會遭拒絕受理。 本申請表格內所有適用空格均必須填妥,否則申請會遭拒絕受理。 本申請表格內所有適用空格均必須填妥,否則申請會遭拒絕受理。 關下務必續官等員的申請程序,否則本公司保留比過受理者關申請的權利。 關下必須以英文填妥本申請(除非另有指明),否則申請會遭拒絕受理。 國民政策(以英文填妥本申請(除非另有指明),否則申請會遭拒絕受理。 以百色及一或黃色申請表格或向百港結算或根據白表已PO服務(www.eipo.com.hk)向白表已PO服務供應商發出電子認購指示以受益人身份作出一次認購申請。 以百色及一或黃色申請表格及/或向香港結算及/或根據白表已PO服務(www.eipo.com.hk)向白表已PO服務(www.eipo.com.hk)向白表已PO服務(www.eipo.com.hk)向白表已PO服務(www.eipo.com.hk)向白表已PO服務(www.eipo.com.hk)向白表已PO服務(www.eipo.com.hk)向白表已PO服務(www.eipo.com.hk)向白表已PO服務(www.eipo.com.hk)向白表。PO服務(www.eipo.com.hk)向白表。PO服務(www.eipo.com.hk)向白表。PO服務(www.eipo.com.hk)向白表。PO服務(www.eipo.com.hk)向白表。PO服務(www.eipo.com.hk)向白表。PO服務(www.eipo.com.hk)向白表。PO服務(www.eipo.com.hk)向日表。PO服務(www.eipo.com.hk)向日表。PO服務(www.eipo.com.hk)向日表。PO服務(www.eipo.com.hk)向日表。PO服務(www.eipo.com.hk)向日表。PO服務(ww.eipo.com.hk)向日本。PO服務(ww.eipo.com.hk)向日本。PO服務(ww.eipo.com.hk)向日本。PO服務(ww.eipo.com.hk)向日本。PO服務(ww.eipo.com.hk)向日本。PO服務(ww.eipo.com.hk)向日本。PO服务(ww.eipo.com.hk)向日本。PO服务(ww.eipo.com.hk)向日本。PO服务(ww.eipo.com.hk)向日本。PO服务(ww.eipo.com.hk)向日本。PO服务(ww.eipo.com.hk)和用的是,PO服务(ww.eipo.com.hk)和用的是,PO服务(ww.eipo.com.hk)和和的是,PO服务(ww.eipo.com.hk)和用的是,PO服务(ww.eipo
- 閣下如作出虛假聲明,可能會被檢控。

Settlement System ("CCASS") for 如 閣下欲以香港中央結算 (代理	· credit to yo 人) 有限公司	ur CCASS Investor Participant stock acco	ount or the ste	ock account of your designated CCASS Par	and deposited directly into the Central Clearing and ticipant. 中央結算系統」),以記存於 閣下的中央結算系統投資
Number of Hong Kong Offer Shares ap to exceed 30,734,800 Hong Kong Offer 's approximately 50.0% of the Hong Kong initially available for subscription unde Kong Public Offering 申請認購香港發售股份數目 不得超過33 香港發售股份,即香港公開發售項下初之 認購的香港發售股份的50.0%)	Shares being g Offer Shares r the Hong 0,734,800股		0	Cheque/banker's cashier order number 支票 /銀行本票號碼	
Total amount of payment 付款總額		нк\$	*# = b	Name of bank on which cheque/ panker's cashier order is drawn* 支票/銀行本票的付款銀行名稱*	
				e payable to "HSBC Nominees (Hong Ko 豐代理人 (香港) 有限公司 — 海通證券公[	」 ong) Limited – Haitong Securities Public Offer". 頻發售」。
		lish in ink, except as stated otherwise. 文正楷填寫。聯名申請人只須填寫排名官		ants should give the address of the first- ]地址。	named applicant only.
Your name (in English) 英文姓名/名稱	Family n	ame or company name 姓氏或公司名	稱	Forename(s) 名字	
Your name (in Chinese) 中文姓名/名稱	Family n	ame or company name 姓氏或公司名	稱	Forename(s) 名字	
Your occupation (in English) 職業 (以英文填寫)				Your Hong Kong identity card No./ Passport No./Hong Kong business registration No.** (Please delete as appropriate) 關下的香港身份證號碼 護照號碼。/ 香港商業登記號碼 **  《講刪於不適用者)	
Names of all other	(1)			Hong Kong identity card No./Passport No./ Hong Kong business registration	(1)
joint applicants (in English) (if any)	(2)			No. of all other joint applicants** (Please delete as appropriate) 所有其他聯各申請人的香港身份證號碼	(2)
所有其他聯名申請人的 英文姓名/名稱(如有)	(3)			護照號碼 香港商業登記號碼** (請刪去不適用者)	(3)
Your address in English (joint applicants should give the address and telephone number of the first-named applicant only) Only an address in					
Hong Kong will be accepted 閣下的地址(以英文填寫) (聯名申請人只須填寫排名首位 申請人的地址及電話號碼) 只接受香港地址				Telephone No. 電話號碼	
For nominees: Please provide a 由代理人遞交:請填寫各(聯名		number or identification code for each ( 人的賬戶號碼或身份識別編碼。	joint) benefi	cial owner.	
If you are a namines and you do not complete	this spotion this	application will be treated as being made for you own ben	n5	,	
** (1) If you are a CCASS Investor Parel Thou to make your application 如 圖 下層中光結算系統投資 (2) If you are applying through a d number. If you do not hold a H will be used for checking the way 如 圖 下營總指定的中央結算系统 (A) Bear and your House of the companies of the part of your Hong Kong identity will be used for checking the veneathment of your refund checking the veneathment of your refundation of the venea	urticipant, only a l "overleaf,  者戶口持有人,貝 esignated CCAS, long Kong identi lildity of Applicat 就碼。香港身份論 y card number/pa alidity of Applic pue. Inaccurate co 護照號碼的 下的超數支票而 fakey are individ	關下本身利益提出  flong Kong identity card mumber (It won are an individual)  是項申請只會接続方無 分徵整體 (以 下層線) Participant (other than CASS Investors in individual)  是項申請只會接続方無 分徵整理 (ASS Investors in indipidual)  participant (other than CASS Investors in indipidual)  participant (other in indipidual)  participant (other indipidual)	un Hong Kong bi 土)或香港商業登計 加加 individual, yo corporate, please p 用 Shores and such 人士。開下必須 有效及應理 H股的 ong Kong identity third party for such t number may lead a 證號碼/護照號。 icable, passport m 其香港斯華登新獎	記號碼(如 関下屬法人團體)。請參閱背頁「申請手鍊」— 如	ssport number. If you hold a Hong Kong identity card, please provide that long Kong identity card/Passport/Hong Kong business registration number meta-46 met
Applicants who have apputed in 17th Floor, Hopewell Centre, 18 headed "How to Apply for the F. 凡申請1,000,000晚度以上香港票(如適用)的申請人。寄在左	of 1,500,000 or m 83 Queen's Road long Kong Offer 發售股份 並擬 方定格內填上「	ore Hong Kong Otter Stares and wish to collect retund of East, Winchai, Hong Kong on the date of collection of re Share — Dispator Collection of H Share Certificates and l 更身後,被此後次,《她應用》當「假計》2012年4月26 上號,一個個個個個個個個個個個個個	neque(s) (where re efund cheque(s) (w Refund Monies" in 日(星期四))前往 - 寄發/領取 H股		mputershare Hong Kong Investor Services Limited, at Shops 1712-1716, 5, 2012 should mark "in the box on the left. Please refer to the section 為香港灣仔皇后大道東183號合和中心17樓1712-1716號舖) 領取退款支 <b>CCASS PARTICIPANT</b>
					系統參與者資料
				THIS BOX MUST BE DULY ( 此空格必須填寫妥當	COMPLETED
					ASS Participant or CCASS Investor Participant 算系統投資者戶口持有人的參與者編號
Please repeat your name(s) a	and address	ABEL 地址標貼 as set out above in BLOCK letters in I 表所示姓名/名稱及地址	English	please also affix the company chop b	or Corporate CCASS Investor Participant, pearing its company name. 算系統公司投資者戶口持有人請加蓋顯示公
Name(s) 姓名/名稱					
Address 地址			$\dashv$		
					our coellection? condec?
				(see paragraph 2 under section "How to make yo (請參閱背頁「申請手續」一節的第2段)	our application · overleaf)
				For Bank Use 此欄供銀行填寫	

Please use this form if you want the Hong Kong Offer Shares to be issued in the name of HKSCC Nominees Limited ("HKSCC Nominees") and deposited directly into the Central Clearing and Settlement System ("CCASS") for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant.



(A joint stock limited company incorporated in the People's Republic of China with limited liability)

### **GLOBAL OFFERING**

otherwise stated, terms used in these conditions have the same meaning actions used to the Who can apply

1. You, the applicant(s), and any person(s) for whose benefit you are applying, must be 18 years of age or older and must have a Hong Kong address.

1. The same same to the in the names of the individual members, not the firm's name.

the applicant(s), and any person(s) for whose benefit you are applying, must be 18 years of age or older and must have mg Kong address.

Dua re a firm, the applicantion must be in the names of the individual members, not the firm's name.

Dua re a body corporate, the Application Form must be signed by a duly authorised officer, who must state his or her sestnative capacity.

Bumber of joint applicants may not exceed 4.

Under the circumstances permitted by the Rules Governing the Listing of Securities on The Stock Exchange of Hong some context apply for any Hong Kong Offer Shares if you are or any person(s) for sehenft you are applying islan; or cannot apply for any Hong Kong Offer Shares if you are or any person(s) for sehenft you are applying islan;

an existing beneficial owner of shares in the Company or any of its subsidiaries;

an associate of any of the above (as "associate" is defined in the Listing Rules);

a Connected Person (as defined in the Listing Rules) of the Company or a person who will become a Connected Person of the Company immediately upon completion of the Global Offering:

a person who has been allocated or will receive any International Offer Shares:

a United States person (as defined in Regulation S under the U.S. Securities Act, or a legal or natural person (except a larged domestic institutional investors) of the People's Republic of China (other than Hong Kong, Macau and a person inside the United States (as defined in Regulation S under the U.S. Securities Act, when completion and a person inside the United States (as defined in Regulation S under the U.S. Securities Act, when completion and a person inside the United States (as defined in Regulation S under the U.S. Securities Act, when completion of the approximation of the company of the compa

a United States person (as defined in Regulation S under the U.S. Securities Act), or a legal or natural person (except qualified domestic institutional investors) of the People's Republic of China (other than Hong Kong, Macau and Taiwan);
a person inside the United States (as defined in Regulation S under the U.S. Securities Act) when completing and submitting this Application Form and you are not a person described in paragraph (h)(3) of Rule 902 of Regulation S under the U.S. Securities Act or when the Web Composition of the Web Composition

make available the same for your collection;

agree that each of HKSCC and HKSCC Nominees may adjust the number of allotted Hong Kong Offer Shares issued in the name of HKSCC Nominees;

make available the same for your collection; agree that each of HKSCC Nominees may adjust the number of allotted Hong Kong Offer Shares issued in the name of HKSCC Nominees; and HKSCC Nominees and larve any liability for the information and representations not so agree than teither HKSCC nor HKSCC Nominees shall have any liability for the information and representations not so agree that neither HKSCC nor HKSCC Nominees shall be liable to you in any way; agree with the Company and each shareholder of the Company, and the Company agrees with each of its shareholders, to observe and comply with the Companies or of the Company, and the Company agree with each of its shareholders, to observe and comply with the Company to enter into a contract on your behalf with each director, supervisor and officer of the Company whereby each such director, supervisor and officer undertakes to observe and comply with his or her obligations to confirm that you have received and/or read a copy of the Prospectus and base only relied on the information and representations scontained in the Prospectus in making your application, and will not rely on any other information and representations save as set out in any supplement to the Prospectus and the Index of the Index of the Index of the Index of Index

Offering;
warrant the truth and accuracy of the information contained in your application;
agree to disclose to the Company, the H Share Registrar, the receiving bankers, the Joint Sponsors, the Joint Global
Coordinators, the Joint Bookrumers, the Joint Lead Managers, the Underwriters and their respective advisers and agents
any personal data or other information which they require about you or the person(s) for whose benefit you have made this
application;

personal data or other information writes mey require account of the control of t

- understand that these declarations and representations will be relied upon by the Company, the Joint Sponsors, the Joint Global Coordinators, the Joint Bookrunners and the Joint Lead Managers, the Underwriters in deciding whether or not to allocate any Hong Kong Offer Shares in response to your application and that you may be prosecuted for making a false declaration; of any place outside Hong Kong are applicable to your application, you agree and warrant that you have longified with all such laws and none of the Company, the Joint Sponsors, the Joint Global Coordinators, the Joint Bookrunners, the Joint Lead Managers, the Underwriters and the other parties involved in the Global Offering nor any of their respective officers or advisers will infringe any laws outside Hong Kong as a result of the acceptance of your offer to purchase, or any actions arising from your rights and obligations under the terms and conditions contained in the Prospectus;

offer to purchase, or any actions arising from your rights and obligations under the terms and conditions contained in the Prospectus.

The purchase, or any actions arising from your rights and obligations under the terms and conditions contained in the Prospectus.

The prospectus of the Company, for itself and for the benefit of each Shareholder of the Company, and so that the Company will be deemed by its acceptance in whole or in part of the application, including applications made by HKSCC Morninees, to have agreed for itself and on behalf of each Shareholder of the Company, and so that the Company will active the prospective of the Company, and so that the Company was an expected for itself and on behalf of each Shareholder of the Company, to observe and comply with the PRC Company Law, the Special Regulations, and the Articles of Association, agree with the Company, each Shareholder, Director, Supervisor, manager and officer of the Company, and the Company, to observe and claims artising from the Articles of Association, and any reference to a right of the Company and the Company and a professor of the Company and the Company and the Articles of Association, and any reference to arbitration shall be deemed to authorise the arbitration tribunal to conduct hearings in open session and to publish its award, which arbitration shall be famed to authorise the arbitration tribunal to conduct hearings in open session and to publish its award, which arbitration shall be famed to authorise the arbitration tribunal to conduct hearings in open session and to publish its award, which arbitration shall be famed to authorise the arbitration tribunal to conduct hearings in open session and to publish its award, which arbitration shall be famed to authorise the arbitration tribunal to conduct hearings in open session and to publish its award, which arbitration shall be famed to authorise the arbitration tribunal to conduct hearings in open session and to publish its award, which arbitration shall be famed to authorise the

severally) agree that each of HKSCC and HKSCC Nominees reserves famy or parts, the Hong Kong Offer Shares allocated to you in the name Kong Offer Shares for deposit into CCASS; (i) to cause such Hong Kong transferred into your name (or, if you are joint applicants, to the name of osts; and inf) it cubes euch Hong Kong Offer Shares to be issued in your color in the American Company of the Company of the Company of some of the American Company of the Company of the Company of some of the Company of the Company of the Company of some of the Company of the Company of the Company of some of the Company of the Company of some of the Company of the Company of some some of some som

) agree that each of HKSCC and HKSCC Nominees may adjust sweet in the name of HKSCC Nominees;

y) agree that neither HKSCC nor HKSCC Nominees shall have not and in the Prospect and this Application Form

c not been and will not be registered under the U.S. Securities ulation S under the U.S. Securities Act) when completing the 30° Ruled 30° of Regulation S under the U.S. Securities Act; c until comprises A Shares and H Shares and that holders of the share the differences due to the listing rules requirements of

conditions and application procedures set out in the Prospectus and

esulting contract will be governed by and construed in accordance gonsors, the Joint Global Coordinators, the Joint Bookrunners, the lowed in the Global Offering and their respective directors, officers, rely on any arrangements, undertakings, warranty, representation event of the application being made by joint applicants, all the expressed to be made, given or assumed by or imposed on the joint is accepted neither that ambitation nor that nerson's electronic HKSCC Nominees is accepted, neither that application nor that person and another that application will be evidenced by the an Offer published by our Company.

rised attorney under a valid power of attorney, the Company and the Joint Global nees) may accept your application in their discretion, and subject to any conditions of the authority of your attorney. The Company and the Joint Bookrunners in their retion to reject or accept any application, in full or in part without assigning any

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mination of Offer Vice.

More Type 1 of the Underwriters) and many of the United States of the United States of the United States are required to pay, April 20, 2012 and, in any event, not later than Tuesday, April 24, 2012, Applicants for Hong Offer Shares are required to pay, on application, the maximum offer price of HKST1.18 for each Hong Kong Offer Share States are required to pay, on application, the maximum offer price of HKST1.18 for each Hong Kong Offer Share states are required to pay, on application, the maximum offer price of HKST1.18 for each Hong Kong Offer Share states are required to pay of the States of the United States of the United

Will not proceed and will tapse.

Alloment of Hong Kong Offer Shares
The application monits for the Hong Kong Offer Shares
The application monits for the Hong Kong Offer Shares will not be processed and no allocation of any such H Shares will be mad
after the closing of the application lists. The Company expects to announce the Offer Price, the general level of indication of inte
the International Offering, the basis of allotment and the level of applications under the Hong Kong Public Offering are expected
published on Thursday, April 26, 2012, in the South China Morning Post (in English) and the Hong Kong Evolico Offering will be known to the Company's website at <a href="https://www.htsex.econ.univ.econ.

Kong Public Offering will be available in a manner described in the paragraph headed "Dispatch/Collection of H Share Certificates and Refund Monies" in the section entitled "How to Apply for the Hong Kong Offer Shares" in the Prospectus.

If your application for Hong Kong Offer Shares is successful (in whole or in part) If your application is wholly or partially successful, your Hong Kong Offer Shares in the Hong Kong Public Offering has become unconditional and not having been terminated at 8:00 a.m. on Friday, April 27, 2012 will be issued in the name of HKSCC Nominees and deposited directly into CCASS for credit to your Common Thursday, April 26, 2012, or, in the event of a contingency, on any other date as shall be determined by HKSCC or HKSC Commence.

Offer Shares credited to the stock account of your designated CCASS Participant (other than a CCASS Investor Participant), you can check the number of Hong Kong Offer Shares altoted to you with that CCASS Participant.

If you are applying as a CCASS Investor Participant:

The Company expects to publish the results of CCASS participant participants of Results' in the section headed "How to Aprily for the Hong Kong Offer Shares" in the Prospectus on Thursday, April 26, 2012, You should check the ammonic entering the published by the Company and report any discrepancies to HKSCC Defore S-500 pm. on Thursday, April 26, 2012 or such other date as shall be determined by HKSCC or HKSCC Nominees. Immediately after the credit of the Hong Kong Offer Shares in the Prospectus on Thursday, April 26, 2012 or such other date as shall be determined by HKSCC or HKSCC Nominees. Immediately after the credit of the Hong Kong Offer Shares to your stock account, you can check your new account hadnes or in Thursday, April 26, 2012 or such other date as shall be determined by HKSCC or HKSCC Nominees. Immediately after the credit of the Hong Kong Offer Shares to your stock account, you can check your new acco

the Company and the Joint Global Coordinators (as agent for the Company) and the White Form eIPO Service Provider or their respective agents and nominees, have full discretion to reject or accept any application, in whole or in part, without having to give any reasons for such rejection or acceptance.

Your application is revoked or withdrawn.

By completing and submitting this Application Form, you agree that you cannot revoke your application on or before the fifth By completing and submitting this Application Isis (excluding for this purpose any day which is not a business day). This agreement will take effect as a collateral contract with the Company, and will become binding when you logour Application Form. This collateral contract will be in consideration of the Company agreeing that it will not offer any Hong Kong Offer Shares to any person on or before the fifth day after the time of the opening of the application lists (excluding for this purpose any day which is not a business day) except by means of one of the procedures referred to in the Prospectus, Your application may be not a business day) if a person responsible for the Prospectus under section 40 of the Companies Ordinance and the procedure of the Companies Ordinance of the Companies Ordinance and application and procedure to the procedure of the Companies Ordinance and procedure to the southern of the supplement to the need in the supplement to the need in the supplement of the supplement to the need in the supplement of the supplement of the ordinance of the contract of the contract of the procedure of the ordinance ordinance

onstituted by notification to the press of the results of allocation and, where such basis of allocation is subject to certaints of intimos or provides for allocation by ballot, such acceptance will be subject to satisfaction of such conditions or the results of allotamet of Hong Kong Offer Shares to you or to HKSCC Nominees, if made, will be void if the Listing Committee of the glong Stock Exchange does not grant permission to list the H Shares either: within three weeks from the closing of the application lists, or the of the Hong Kong Stock Exchange notifies the Company of that longer period within three weeks of the closing of the application lists, made applications under the Hong Kong Public Offering as well as the International Offering application will be rejected if: you make multiple application or suspected multiple applications will be rejected if: you make multiple application of suspected multiple applications will be rejected if: you are supplying have applied for or taken up, or indicated an interest for, or have been or will be placed or allocated (including conditionally and/or provisionally) Hong Kong Offer Shares and/or Offer Shares in the International Offering. By filling in any of the WHITE or YELLOW Application Forms or applying by giving electronic application instructions to HKSCC or to the designated White Form elPO service, you agree not to apply for Hong Kong Offer Shares and the White Form elPO service, you agree not to apply for Hong Kong Offer Shares and the Hong Kong Public Offering are from investors who received Offer Shares when the international Offering and to identify and reject indications of interest in the International Offering from investors who have received Hong Kong Offer Shares in the Hong Kong Public Offering you Application Forms to completed in accordance with the instructions as stated in the Application form (you apply by an Application Form).

ur payment is not made correctly; u pay by cheque or banker's cashier order and the cheque or banker's cashier order is dishonoured upon its first

\* For identification purpose only

- the Company or the Joint Global Coordinators believe that by accepting your application, they would violate the applicable securities or other laws, rules or regulations of the jurisdiction in which your application is completed and signed; or your application is for more than 30,734,800 H Shares, being approximately 30.0% of the H Shares initially being offered for public subscription under the Hong Kong Public Offering.

  Refund of your money

  If you do not receive any Hong Kong Office Shares of the Shares shares and the state of the Shares shares are shared.

• your application is for more than \$0.734,800 H Shares, being approximately \$0.0% of the H Shares initially being offered for public subscription under the Hong Kong Public Offering.

Refund of your money

Refund of your money

Refund for the receiver any Hong Kong Offer Shares for any of the above reasons, the Company will refund to you your application monies (including the related 1% brokerage, 0.003% SFC transaction levy and 0.005% Hong Kong Stock Exchange trading fee). No interest will monies (including the related 1% brokerage, 0.003% SFC transaction levy and 0.005% Hong Kong Stock Exchange trading fee) without interest. If the Offer Price as finally determined is less than the maximum offer price of HKS11.18 per H Share paid on application that the company will refund to you the surplus application monies together with the related 1% brokerage, 0.003% SFC transaction levy and 0.005% Hong Kong Stock Exchange trading fee attributable to the surplus application monies, without interest. All such interest accrued to the surplus application on the company and the four field of the surplus application in the surplus application from the surplus application for the company and the four foldows the surplus application for extending fee attributable to the surplus applications without interest. All such interest accrued the surplus application for the surplus applications for certain small denominations of Hong Kong forfer Shares (applications) and the surplus applications for applications for certain small denominations of Hong Kong forfer Shares (applications) and the surplus application form. Part of your Hong Kong identity card number/passport number for form first and applicant

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Failure to supply the requested data may result in your application for securities being rejected, or in delay or the inability of the Company or its H Share Registrar to effect transfers or otherwise render their services. It may also prevent or delay registration of transfers of the Hong Kong Öffer Shares which you have successfully applied for and/or the despatch of H Share certificate(s) and/ it is important to hand elequely (s) which you are entitled. It is important electron of securities inform the Company and the H Share Registrar immediately of any inaccuracies in the personal data supplied.

es

sonal data of the applicants and the holders of securities may be used, held and/or stored (by whatever means) for the
ag purposes:

ng purposes:
processing of your application and refund cheque, where applicable, and verification of compliance with the terms and
application procedures set out in this Application Form and the Prospectus and announcing results of allocations of Hong
Kone Offer Shares:

ing Office Shares;

abiling compliance with all applicable laws and regulations in Hong Kong and elsewhere;

gistering new issues or transfers into or out of the names of holders of securities including, where applicable, HKSCC

registering new issues or transfers into or out of the names of hoders of securities including, where applicable, HKSUC Nominees.

Nominees.

To updaining the register of holders of securities of the Company; conducting or assisting the conduct of signature verifications, any other verification or exchange of information; establishing benefit entitlements, such as dividends, rights issues and bonus issues etc.; distributing communications from the Company and its subsidiaries; compling statistical information and shareholder profiles; making disclosures as required by laws, rules or regulations; and disclosures grelevant information to facilitate claims on entitlement; and disclosure grelevant information to facilitate claims on entitlement; and disclosure felvent information to facilitate claims on entitlement; and securities may from time to time agree.

For of personal data and table by the Company and its H Share Registrar relating to the holders of securities will be kept confidential but impany and its H Share Registrar may, to the extent necessary for achieving the above purposes or any of them, make such may any an any of the propose of them, make such imparts of the propose of the propose of them, make such imparts of the propose of the propose of the propose of them, make such imparts of the propose of the propose of them, and the other company of the propose of them, and and of the holders of securities to, from or with any and all of the the Company or its appointed agents such as financial advisers and receiving bankers;

transfer (whether within or outside Hong Kong) the personal data of the holders of securities to, from or with any and all of the following persons and entities:

the Company or its appointed agents such as financial advisers and receiving bankers;

where applicants for securities request deposit into CCASS, HKSCC ON HKSCC Nominees, who will use the personal data for the purposes of operating CCASS; the contract of the purposes of operating CCASS; the contract of the company or third-party securities and the securities and any other personal contraction or institutions with which the holders of securities have or propose to have dealings, such as their bankers, solicitors, accountants or stockbrokers etc.

Access to and correction of personal data

The Ordinance provides the holders of secutities with righter to secretain whether the Company or the H Share Register have the Company and the H Share Register have the right to during a reasonable fee for the processing of any data excess request. All requests for access to data or correction of data or for information regarding policies and practices and kinds of data held should be addressed to the Company at the Company such the Share Register have the right to during a reasonable fee for the processing of any data excess request. All requests for access to data or correction of data or for information regarding policies and practices and kinds of data held should be addressed to the Company at its registered office disadosed in the section entitled "Corporate Information" in Prospectus or as notified from time to time in accordance with applicable law, for the dilegion of the Company's company secretary or (as the case may be) the H Share Registrar for the attention of the Privacy companies before. By signing this Application Form or give electronic instruction applications to HKSCC, you agree to all of the above.

### to make your application

- to make your application

  Use the table set out below to calculate how much you must pay for the number of Hong Kong Offer Shares you want to subscribe for. Your application must be for a minimum of 400 Hong Kong Offer Shares. Applications must be in one of the numbers set out in the table below. No application for any other number of Hong Kong Offer Shares will be considered and any such application is liable to be rejected. The table also sets out the total amount payable for such numbers of Hong Kong Offer Shares up to 30,734,800 Hong Kong Offer Shares. On application, you must pay the maximum offer price of HKS11.18 per Hong Kong Offer Share, plus 1% brokerage, 0.003% SFC transaction levy and 0.005% Hong Kong Stock Exchange trading fee. The table below sets out the total amount payable for certain numbers of the Hong Kong Offer Share.

  You, as the applicant(s), must complete the form as indicated below and sign on the first page of the Application Form. Only written signatures will be accepted.

  If you are applying through a designated CCASS Participant (other than a CCASS Investor Participant):

   the designated CCASS Participant must endorse the form with its commany chon (bearing its commany name) and insert is:

air appying urrough a designated CCASS Participant (other than a CCASS Investor Participant): the designated CCASS Participant amst endorse the form with its company chop (bearing its company name) and insert its participant LD. in the appropriate box.

are applying as an individual CCASS Investor Participant: the form must contain your NAME and Hong Kong LD. card number; your participant LD. must be inserted in the appropriate box.

are applying as a joint individual CCASS Investor Participant: the form must contain all joint investor participants. NAMES and the Hong Kong LD. card number of all joint investor participants.

participants;
your participant I.D. must be inserted in the appropriate box.

If you are applying as a corporate CCASS Investor Participant:
the form must contain your company NAME and Hong Kong business registration number;
your participant I.D. and your company chop (bearing your company name) must be inserted in the appropriate boo Incorrect or omission of details of the CCASS Participant (including participant I.D. and/or company chop bearing its name) or other similar matters may render your application invalid.

Name, we use a similar matters may renote your application invalid.

Staple your cheque or banker's cashier order to his Application Form. You must pay for the Hong Kong Office Stone cheque or by one banker's cashier order to Each application must be accompanied by either one cheque or or order.

- order.

  If you pay by cheque, the cheque must:

  be in Hong Kong dollars;

  be drawn on your Hong Kong dollar bank account in Hong Kong;

  show your account name. This name must either be pre-printed on the cheque, or be endo authorised by the bank. This account name must correspond with your name. If it is a joint must be the same as the name of the first-named applicant;

  be payable to "HSBC Nominees (Hong Kong) Limited Haitong Securities Public Offers, be crossed "Account Payee Only"; and the cheque must not be post-dated.

  Your application will be rejected if your cheque: sed on the back by a

- does not meet all these requirements; o
- is dishonoured upon its first presentation.
- If you pay by banker's cashier order:
  the banker's cashier order must be in Hong Kong dollars;
- you must purchase the banker's cashier order from licensed banks in by a person authorised by the bank. The name on the banker's cashier the same. If it is a joint application, the name on the back of the bank first-named applicant;
- this-thanned applicant;
  the banker's cashier order must be made payable to "HSBC Nomine"
  Offer";
  the banker's cashier order must be crossed "Account Payee Only" (at
  the banker's cashier order must not be post-dated,
  Your application may be rejected if your banker's cashie order does not me
  Tear off the Application Form, got it some arm fodge it in one of mos-special s (Hong Kong) Limited - Haitong Securities Public

- oxes at any of the following branches of: ection
  - nai Banking Corporation (a) The Hongkong and Sl

Des Voeux Road Central Bran Hopewell Centre Branch

Shatin Plaza Branch New Territories

G/F, Winner House, 306-316 King's Road, North Point China Insurance Group Bldg, 141 Des Voeux Road Central Shops 2A, 2/F, Hopewell Centre, 183 Queen's Road East, Wan Chai

No. 1, Yue Man Square, Kwun Tong Basement & U/G, 673 Nathan Road, Mong Kok Basement & 1/F, 82-84 Nathan Road, Tsim Sha Tsui

Shop 49, Level 1, Shatin Plaza, 21-27 Sha Tin Centre Street,

2, Telford Centre, Telford Gardens, Tai Yip Street

op C, G/F & 1/F, Jade Plaza, 298 Sha Tsui Road, Tsuen Wan

55 Hoi Yuen Road, Kwun Tong

G13-G14 Eldo Court, Heung Sze Wui Road, Tuen Mun

G/F, Causeway Bay Plaza 1, Causeway Bay Shop 5, Level 1, Shatin Plaza, Shatin

Hong Kong Branch Hong Kong Branch 20 Pedder Street, Central

neung Sha Wan Plaza Sub-Branch Unit G04, Cheung Sha Wan Plaza, 833 Cheung Sha Wan Road The Bank of East Asia, Limited

Branch Name

10 Des Voeux Road Central, HK Shop A-C, G/F, Easey Commercial Building, 253-261 Hennessy Road, Wanchai 345 Chai Wan Road Hong Kong Main Branch Wanchai Branch Chai Wan Branch

Application Form can be lodged at these times

Tuesday, April 17, 2012 - 9:00 a.m. to 4:30 p.m.
Wednesday, April 18, 2012 - 9:00 a.m. to 4:30 p.m.
Thursday, April 19, 2012 - 9:00 a.m. to 4:30 p.m.
Friday, April 20, 2012 - 9:00 a.m. to 14:30 p.m.
Friday, April 20, 2012 - 9:00 a.m. to 12:00 noon
The latest time for lodging your application is 12:00 noon on Friday, April 20, 2012. The application lists will be open between 11:45 a.m. and 12:00 noon on that day, subject only to the weather conditions. The application lists will not be open if there is:

11+3 a.i., and 12-00 noon on that days, subject only to the weather continuous. The approximation has will not be open it there is:

a tropical cyclone warning signal number 8 or above, or

a "black" rainstorm warning signal in force
in Hong Kong at any time between 900 a.m. and 12-00 noon on Friday, April 20, 2012. Instead they will be open between 11:45
a.m. and 12:00 noon on the next Business Day which does not have either of those warnings in force at any time between 9:00 a.m. and 12:00 noon.

ess day means a day that is not a Saturday, Sunday or a public holiday in Hong Kong

The right is reserved to present all or any remittance for payment. However, your cheque or banker's cashier order will not be presented for payment before 12:00 noon on Friday, April 20, 2012. The Company will not give you a receipt for your payment. The Company will seep any interest accrued on your application monies. The right is also reserved to retain any H Share certificates and/or any surplus application monies or refunds pending clearance of your cheque or banker's cashier order.

NUMBER OF SHARES THAT MAY BE APPLIED FOR AND PAYMENTS								
No. of Hong Kong Offer Shares applied for	Amount payable on application (HK\$)	No. of Hong Kong Offer Shares applied for	Amount payable on application (HK\$)	No. of Hong Kong Offer Shares applied for	Amount payable on application (HK\$)	No. of Hong Kong Offer Shares applied for	Amount payable on application (HK\$)	
400	4,517.07	16,000	180,683.11	100,000	1,129,269.44	4,000,000	45,170,777.60	
800	9,034.16	20,000	225,853.89	200,000	2,258,538.88	5,000,000	56,463,472.00	
1,200	13,551.23	24,000	271,024.67	300,000	3,387,808.32	6,000,000	67,756,166.40	
1,600	18,068.31	28,000	316,195.44	400,000	4,517,077.76	7,000,000	79,048,860.80	
2,000	22,585.39	32,000	361,366.22	500,000	5,646,347.20	8,000,000	90,341,555.20	
2,400	27,102.46	36,000	406,536.99	600,000	6,775,616.64	9,000,000	101,634,249.60	
2,800	31,619.55	40,000	451,707.78	700,000	7,904,886.08	10,000,000	112,926,944.00	
3,200	36,136.62	50,000	564,634.72	800,000	9,034,155.52	20,000,000	225,853,888.00	
3,600	40,653.70	60,000	677,561.66	900,000	10,163,424.96	30,734,800(1)	347,078,703.84	
4,000	45,170.78	70,000	790,488.61	1,000,000	11,292,694.40			
8,000	90,341.55	80,000	903,415.55	2,000,000	22,585,388.80	(1) Maximum number of I	Hong Kong Offer Shares v	
12,000	135,512.33	90,000	1,016,342.50	3,000,000	33,878,083.20	may apply for.		

(於中華人民共和國註冊成立之股份有限公司)

### 全球發售

該等條件所用詞彙與招股書賦予者具有相同涵義。

- 外,該等條件所用詞樂與招股書賦了者具有相同議義、 人實格。 關下戶為申請人及 關下為其利益提出申請的任何人士必須年滿18歲或以上,並須有香港地址。 如 關下為齊號,則須以個別成員名義而非以該商號名義提出申請。 如 開下為法人團體,申請表格須由獲正式授權的高級職員簽署,並註明其代表的職銜。 鄉名申請人的數目不得超過回名。 除非獲香港聯合交易所有限公司證券上市規則(1上市規則)) 批准,倘 關下或 關下為其利益提出申請 的任何人士为下列人士,即不得申請認課任何香港發程股份: 本公司或其任何子公司的稅效稅的現有實益維有人; 本公司或其任何子公司的稅效稅。查事或監事: 以上任何人士的聯繫人(「聯繫人」一詞的定義見上市規則); 本公司或其任何例之。 在公司的關連人士(定義見上市規則)或在緊傷之球發售完成後成為本公司關連人士的人士; 已獲分配或蔣收取任何國際發售股份,或經已以其他方式參與國際發售或表明有與趣認購國際發 性股份的人士。 建獨分配或排收取任何國際發售股份,或經已以其他方式參與國際發售或表明有與趣認購國際發 性股份的人士。 美國人(不包括合格境內機構投資者); 籌與人(不包括合格境內機構投資者); 當與寫及鑑文本中請表格時為身處美國境內的人士(定義見美國證券法S規例),以及 關下並非美 國證券法S規例第902條(h/G)設所強人士;或

  - **無香港地址的人士。**
- 無清池理取的人工。 備關下為代理人 備關下降身為代理人,方可以代理人身份提交多於一份香港發售股份申請,在此情況下 關下可以下列方式 提出認讓申請:()透過中央結算系統向香港結算發出電子認購指示(備 關下為中央結算系統參與者)或(i)使 用白色或黃色申請表格作出申請,並以 關下本身的名義代表不同的實益擁有人提交超過一份申請。 關下必 須在本申請表格上註有「由代理人遞交」一欄內填上各實益擁有人(或如屬聯名實益擁有人,則為每名實益擁有人。

- - 算系統向香港結算或透過白表eIPO服務(www.eipo.com.hk)向白表eIPO服務供應商發出電子認購指示所作出的唯一申請: (倘申請為代理代表 閣下提出)保體 閣下已經有效及不可撤銷地授予向 閣下的代理一切必要的權力 及授權以提交本申請: (倘 閣下為其他人士的代理)保體是項申請將會或已經是為該名人士的利益以白色或黃色申請表格或透 過中央結算系統向香港結算或透過白表eIPO服務(www.eipo.com.hk)向白表eIPO服務供應商發出電子認 觸指示提交的唯一申請,且 閣下已被正式授權作為該名人士的代理發著本申請表的 續指示提交的使一申請。 国 限已使正式授權作為該名人士的代理發著本申請者人 承籍並確認 閣下(倘申請為 閣下的利益作出)或 閣下為其利益作申申請的人士並無申請或接納或 不有意認購或已接納或獲用或配發(包括有條件及人或暫定)國際發售的任何國際發售股份,亦不會 申請或接納或表示有意認購國際發售項下的任何國際發售股份,亦無以其他方式已經或將會參與國際發 售:

  - 申請或接對或表示有意認時國際發售項下的任何國際發售放衍,亦無以具他方式已經或納管夢與國際發售。 保體 關下的申請所敵資料確屬真實及準確; 同意向本公司、日股證券發記處、收款銀行、聯席保薦人、聯席全球協調人、聯席服內實理人、聯席条 頭經齡人、承銷商及其各自的顧問和代理披露任何上越各方所需有關 關下或 關下為其利益作出申請 人士的個人授和或其他資料。 承籍總一位訓券書總第代理人的名籍例人本公司的股東名冊中,作為分配給 關下的任何香港發售股份, 持有人、並授權本公司及/或其代理將任何田股坡票直接存人中央結算系統,並將任何超數更 持有人、並授權本公司及/或其代理將任何田股坡票直接存人中央結算系統,並將任何超速支票(如適 制)以普通報意方式按申請表格上所填寫的地址寄予 間下或 如關聯名申請人 申請表格排名直位的申 請人、郵該風險概由 閣下承擔 惟衡 關下申請1,000,000股或以上的香港發售股份並在申請表格上表 明 閣下將與包取起號玄學(如趙用)則除外,在此情況下。關下可於2012年月26日(是期四)上午 9時正至下午1時正親臨香港中央證券登記有限公司領取 關下的退該支票(如趙用));

- 明白本公司、聯席保薦人、聯席全球協調人、聯席賬簿管理人及聯席牽頭經辦人、承銷商將依賴上述聲 明和陳述,以決定是否根據 閣下的申請分配任何香港發售股份, 閣下如作出虚假聲明,可能會被檢

- 在學文 學 作 個別 同意香港結算和香港結算代理人均可調整配發 時以此時數
- 股份股數: 同意香港結算或香港結算代理人對並非載於招股書
- 及個別) **同意**香港結算或香港結算代理人對 閣下概不承擔
- 展推進與關鍵之進行登記。且 關下在填寫申請表格時身 國際表达場例第902條第(h)(3)設所述人士; 及日版 1股持有人將擁有與A股持有人相同的權利,惟股 則除外

- ,該項申請及該人士的電子認購指示將不可撤回,而申請獲接納
- 或授權的代理人提出申請,本公司及聯席全球協調人(或其各自的代理及代理人) (考)包括出示 關下代理人的授權證明)的情況下。酌情接納 關下的申請。本 雙簿管理人可全權決定全部或部分拒絕或接受任何申請,而毋須申述任何理由。
  - 公司及任任 量是**黎曹**俱 發售價預期由聯席全球時期人(代表承銷商)及本公司於2012年4月20日(星期五)或前後而無論如何不遲於 2012年4月24日 星期二)%定。申請香港發售股份的申請於申請時預支付每股香港發售股份的最高發售價 11.18港元。另加1%驱紅用金。0.003%混濫會交易徵費及0.005%香港聯交所交易费,商發售價低於11.18港元, 则會向成功申請人不計和息退還任何多數申請股款。本公司將於2012年4月26日(星期四)於青華縣 (英文) 及香港總籌日報(中文)以及香港聯交所到站www.hkexnews.hb以本公司到於(www.hisec.com)刊登所釐定的 建總籌日報(中文)以及香港聯交所到站做ww.hkexnews.hb以本公司到於(www.hisec.com)刊登所釐定的 化為售股份數目及/或指示發售價範圍至低於招股書所越者(即每股日股10.48港元至11.18港元)。在於香港 東京新教(www.hisec.com)刊發所包 北海市公司將曾不經於總文香港公開發售申請截止日期上午在南華早報(英文)及香港經濟日報(中 東京新教(www.hisec.com)刊發調低發售股份數目及/或指示發售價範圍 的企佈。申請人應注意。有關調低發售股份數目及/或指示發售價範圍 的企佈。申請人應注意。有關調低發售股份數目及/或指示發售價範圍 於一個的表任何原因造成本公司和聯高全球協劃人(代表承銷商)之間未能於2012年4月24日(星期二)或之前 議定發售價,則香港公開發售及國際發售將不會進行並告失效。

### 香港發售股份的配發

香港發售股份的配發 本公司於截止登記認應申請後。方會開始處理香港發售股份的申請款項及分配任何該等H股。本公司預期於2012年4 月26日(星期四)公佈發售價,並在南華早報(英文)及香港經濟日報(中文)及香港鄉交所網站(www.hkexnews.hk) 及本公司劉靖(www.htsec.com)公佈國際發售的認聘期雖程度及香港公開發售的配發基準及申請結算來。分配結果及香港公開發售內如中語人的香港身份證、據照/香港商業登記號碼將按招股書「如何申請香港發售股份」一節「寄發/領取H股股票及退款」一段所述的方法公佈。

### 閣下不獲配發香港發售股份的情況

- 「能因的要用/也要用应加切引用/的 本公司或其代理可全權的情決定拒絕或接納 閣下的申請 本公司或其代理可全權的情決定拒絕或接納 閣下的申請 本公司及聯席全球協測人(作為本公司的代理)及白表cIPO服務供應商或其各自的代理和代理人可全權的情決 定全部或部分拒絕或接納任何認購申請,而毋須就此解釋原因。

- <del>だ。 着港**教館**股份的配發為無效</del> 如果香港聯交所上市委員會在下列期間未批准H股上市、則配發予 関下或香港結算代理人的香港發售股份

\* 催供證別

## 閣下欲以香港中央結算(代理人)有限公司(「香港結算代理人」)的名義登記將獲發行的香港發售股份,並直接存入中央結算及交收系統 (「中央結算系統」),以記存於 閣下的中央結算系統投資者戶口持有人股份戶口或 閣下指定的中央結算系統參與者股份戶口,請用本表格。

- 本公司或聯席全球協調人相信 閣下的申請一經接納,會違反 閣下填妥及簽署申請表格所在司法權區 的適用證券或其他法律、規則或法規;或 関下申請認應超過30,734,800股由版(即香港公開發售初步可供公眾認購的H股約50.0%)。

個人資料 個人資料(集聲明 個人資料(私歷)條例(「條例」)的主要條款已於1996年12月20日在香港生效。此項個人資料收集聲明是向H股申請人 和持有人說明有關本公司及其H股證券登記處在個人資料和條例方面的政策和慣例。 1. 收集 順下個人資料的原因 證券申請人或證券登記榜有人以本身名義申請認購證券或轉讓或受讓證券時或尋求登記處的服務時,須不時向 本公司或其代理人及H股證券登記處提供其最新的準確個人資料。

未能提供所要求的資料可能導致 閣下申請證券遭拒絕或延遲,或本公司或其H股證券登記處無法落實轉讓或 提供服務,亦可能妨應或延遲登記轉讓 閣下成功申請的香港發售股份及/或寄發H股股票及/或寄發 閣下 應得的退款支票。 如提供的個人資料有任何錯誤,證券持有人須立即通知本公司及H股證券登記處。

- 手續 按照下表計算 關下擬認購的希港發售股份數目應付的認購申請款項。 閣下申請認購的股數最少為400股香 港簽售股份。申請認購股數須為下表所列的其中一個數目。申請任何其他數目香港發售股份概不會獲接受且該 等申請或會遭拒絕。下表亦列出申請認購有關香港發售股份數目(最多30,734,800股香港賽用股份)的應付股款 納額。 關下稅於申請時後付每股香港發售股份11,18並二的最高發售價。另加1%配利盈金。0,003%證監會交 易徵數及0,005%香港聯交所交易費。下表載列申請認購若干香港發售股份數目的應繳股款總額。 關下稅為申請人必拔下列所示误求,並在申請表格首頁簽署。本公司僅接納親華簽名。 偷 閣下獲過指定的中央結算系統參與者必須於適當空格內蓋上其公司印章(印章印列公司名稱),及填寫其參與者編 號。
- - 署以核證
  - 海涌游券公開發售

  - 銀行平景不停為期景。 閣下的銀行本票不符合上述所有規定, 閣下的認購申<u>請</u>可能 不獲技 如
- 請撕下申請表格, 對摺一次 然後投入下列任何分行的特備。

### 香港上海滙豐銀行有限公司 (a) 分行名稱

香港

沙田廣場分行 新界

要 16號雲華大廈地下 中保集團大厦 183號合和中心2樓2A舖

少田正街21-27號沙田廣場L1樓49號舖

渣打銀行(香港)有限 地址

福花園德福中心商場P9-12號舖 s號翡翠商場地下C舗及1樓 新界

屯門鄉事會路雅都花園商場G13-14號

分行 朝博問源道55號

銅鑼灣廣場一期地下 場分行 沙田廣場L1層5號舖 **基分行** (e)

分行名稱 香港 香港分行 中環畢打街20號

長沙灣廣場支行 長沙灣道833號長沙灣廣場G04號舖 東亞銀行有限公司

分行名稱 分行地址

香港德輔道中10號 灣仔軒尼詩道253-261號依時商業大廈地下A-C號 柴灣道345號

閣下可於下列時間內遞交申請表格

2012年4月17日(星期二) 2012年4月18日(星期三) 2012年4月19日(星期四) 2012年4月20日(星期五) 上午9時正至下午4時30分 上午9時正至下午4時30分 上午9時正至下午4時30分 上午9時正至中午12時正

可供申請認購股份數目及應繳款項								
申請認購的香港 發售股份數目	申請時應繳款項 (港元)	申請認購的香港 發售股份數目	申請時應繳款項 (港元)	申請認購的香港 發售股份數目	申請時應繳款項 (港元)	申請認購的香港 發售股份數目	申請時應繳款項 (港元)	
400	4,517.07	16,000	180,683.11	100,000	1,129,269.44	4,000,000	45,170,777.60	
800	9,034.16	20,000	225,853.89	200,000	2,258,538.88	5,000,000	56,463,472.00	
1,200	13,551.23	24,000	271.024.67	300,000	3,387,808.32	6,000,000	67,756,166,40	
1,600	18,068.31	28,000	316,195,44	400,000	4.517.077.76	7,000,000	79.048.860.80	
2,000	22,585.39	32,000	361,366.22	500,000	5,646,347.20	8,000,000	90,341,555.20	
2,400	27,102.46	36,000	406,536.99	600,000	6,775,616.64	9,000,000	101,634,249.60	
2,800	31,619.55	40,000	451,707.78	700,000	7,904,886.08	10,000,000	112,926,944.00	
3,200	36,136.62	50,000	564,634.72	800,000	9,034,155.52	20,000,000	225,853,888.00	
3,600	40,653.70	60,000	677,561.66	900,000	10,163,424.96	30,734,800(1)	347,078,703.84	
4,000	45,170.78	70,000	790,488.61	1,000,000	11,292,694.40			
8,000	90,341.55	80,000	903,415.55	2,000,000	22,585,388.80	(1) 閣下可申請認購的香港	發生股份最高數日。	
12,000	135,512.33	90,000	1,016,342.50	3,000,000	33,878,083.20	四月 一分 不明 80 89 87 日 82	2X EL VIX IN NY IND 3X EL .	