

Use this Application Form if you want the Hong Kong Offer Shares to be issued in your name 閣下如欲以本身的名義登記將獲發行的香港發售股份，請使用本申請表格

NOTE: Unless the context requires otherwise, capitalized terms used in this Application Form shall have the same meanings as defined in the prospectus (the "Prospectus") dated Friday, May 18, 2012 issued by China Yongda Automobiles Services Holdings Limited (the "Company") together with any supplement thereto.

附註：除文義另有所指者外，本申請表格所用詞彙與中國永達汽車服務控股有限公司（「本公司」）於二零一二年五月十八日（星期五）刊發的招股章程（「招股章程」）連同任何補充文件中所界定者具有相同涵義。

Staple your payment here 請將股款緊釘在此

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香港交易及結算有限公司、香港聯合交易所有限公司（「香港聯交所」）及香港中央結算有限公司（「香港結算」）對本申請表格的內容概不負責，對其準確性或完整性亦不發表任何聲明，並表明概不就本申請表格全部或任何部分內容而產生或因依賴該等內容而引致的任何損失承擔任何責任。

A copy of this Application Form, together with a copy of each of the above and GREEN Application Forms, the Prospectus and the other documents specified under "Documents Delivered to the Registrar of Companies and Available for Inspection" in Appendix V to the Prospectus, have been registered by the Registrar of Companies in Hong Kong as required by section 342C of the Companies Ordinance, The Securities and Futures Commission of Hong Kong ("SFC") and the Registrar of Companies in Hong Kong take no responsibility as to the contents of any of these documents.

本申請表格連同白表及綠色申請表格各一份、招股章程及招股章程附錄五（送呈公司註冊處處長及備查文件）所指定的其他文件，已經遵照公司條例第342C條的規定，送呈香港公司註冊處處長登記。香港證券及期貨監察委員會（「證監會」）及香港公司註冊處處長對任何此等文件的內容概不負責。

Nothing in this Application Form or the Prospectus constitutes an offer to sell or the solicitation of an offer to subscribe for or buy nor shall there be any subscription or sale of Shares in any jurisdiction in which such offer, solicitation or sales would be unlawful. This Application Form and the Prospectus are not for distribution, directly or indirectly, in or into the United States, nor is this application an offer of Shares for sale or subscription in the United States. The Shares have not been and will not be registered under the U.S. Securities Act of 1933, as amended (the "U.S. Securities Act") and may not be offered or sold except in an offshore transaction in accordance with Regulation S under the U.S. Securities Act. There will be no offer or sale of Shares in the United States.

本申請表格或招股章程所載者概不構成提出出售要約或邀請認購或購買的要約，而在任何作出有關要約、邀請或出售即屬違法的司法權區內，概不得認購或出售任何股份。本申請表格及招股章程不得在美國境內直接或間接派發，而此項申請亦不在美國出售或認購股份的要約。股份未曾亦將不會根據一九三三年美國證券法（經修訂）（「美國證券法」）登記，除在根據美國證券法規例的離岸交易中發售或出售外，概不可供提呈發售或出售。股份將不會在美國境內發售或出售。

This Application Form is not for publication, distribution or release in the United States, Canada, European Economic Area, the United Kingdom, Singapore, Japan, the PRC or any other jurisdictions where such distribution is not permitted by the relevant law.

本申請表格不得在美國、加拿大、歐洲經濟區、英國、新加坡、日本、中國或相關法例不允許此項派發的任何其他司法權區內刊登、派發或發佈。

China Yongda Automobiles Services Holdings Limited 中國永達汽車服務控股有限公司

(Incorporated in the Cayman Islands with limited liability) (於開曼群島註冊成立之有限公司)

GLOBAL OFFERING

- Number of Offer Shares under the Global Offering : 312,200,000 Shares (comprising 280,980,000 New Shares and 31,220,000 Sale Shares and subject to the Over-allotment Option)
Number of the Hong Kong Offer Shares : 31,220,000 New Shares (subject to adjustment)
Number of International Offer Shares : 280,980,000 Shares (comprising 249,760,000 New Shares and 31,220,000 Sale Shares and subject to adjustment and the Over-allotment Option)
Maximum Offer Price : HK\$10.80 per Offer Share, plus brokerage of 1.0%, SFC transaction levy of 0.003% and Hong Kong Stock Exchange trading fee of 0.005% (payable in full on application in Hong Kong dollars and subject to refund)
Nominal Value : HK\$0.01 per Share
Stock Code : 03669

全球發售

- 全球發售的發售股份數目 : 312,200,000 股股份 (包括 280,980,000 股新股份及 31,220,000 股銷售股份，並視乎超額配股權行使與否而定)
香港發售股份數目 : 31,220,000 股新股份 (可予調整)
國際發售股份數目 : 280,980,000 股股份 (包括 249,760,000 股新股份及 31,220,000 股銷售股份，並可予調整及視乎超額配股權行使與否而定)
最高發售價 : 每股發售股份 10.80 港元，另加 1.0% 經紀佣金、0.003% 證監會交易徵費及 0.005% 香港聯交所交易費 (須於申請時以港元繳足並可予退還)
面值 : 每股股份 0.01 港元
股份代號 : 03669

Application Form for Hong Kong Offer Shares 香港發售股份申請表格

Applications will be accepted until 12:00 noon on Wednesday, May 23, 2012 (or such other time or date as may subsequently be announced).

You must read the conditions and instructions attached to this Application Form. To be valid, you must complete all applicable parts of this Application Form. Please write clearly in ink.

接受認購申請的截止時間為 二零一二年五月二十三日(星期三)中午十二時正 (或隨後可能公佈的該等其他時間或日期)。 閣下務須細閱本申請表格所附載的條件及指示。 本申請表格各適用部分均須以墨水清楚填妥，方為有效。

To: China Yongda Automobiles Services Holdings Limited UBS AG, Hong Kong Branch The Hongkong and Shanghai Banking Corporation Limited BOCOM International Securities Limited The Hong Kong Underwriters

致: 中國永達汽車服務控股有限公司 瑞銀集團、香港分行 香港上海滙豐銀行有限公司 交通銀行證券有限公司 香港包銷商

I/we: apply for the number of the Hong Kong Offer Shares set forth below, subject to the terms and conditions of the Prospectus and this Application Form, and subject to the Memorandum of Association and the Articles of Association; enclose payment in full for the Hong Kong Offer Shares applied for, calculated at the maximum Offer Price of HK\$10.80 per Offer Share (payable in full on application and subject to refund, plus 1.0% brokerage, 0.003% SFC transaction levy and 0.005% Hong Kong Stock Exchange trading fee); undertake and agree to accept the Hong Kong Offer Shares applied for, or any lesser number allotted to me/us pursuant to this application; declare that this is the only application made and the only application intended to be made by me/us on a WHITE or YELLOW Application Form or by giving electronic application instructions to HKSCC or to the designated White Form eIPO Service Provider through the White Form eIPO service (www.eipo.com.hk), to benefit me/us or the person for whose benefit I am/we are applying; understand that the declarations and representations given by me/us in this Application Form will be relied upon by the Company, the Joint Global Coordinators and the Underwriters in deciding whether or not to make any allotment of Hong Kong Offer Shares in response to this application; authorize the Company to place my/our name(s) on the register of members of the Company as the holder(s) of any Hong Kong Offer Shares to be allotted to me/us, and subject to the terms and conditions set forth in the Prospectus and this Application Form, to send any Share certificate(s) and/or any refund cheque(s) (if any) by ordinary post at my/our own risk to the nearest named person (in the case of joint applicants) to the address given on this Application Form unless I/we or (I/We) or more Hong Kong Offer Shares and have indicated on this Application Form that I/we wish to collect any Share certificate(s) and/or any refund cheque(s) (if any) in person in accordance with the procedures prescribed in this Application Form and the Prospectus; have read the terms and conditions and the application procedures set forth on this Application Form and in the Prospectus and agree to be bound by them; request that any refund cheque(s) be made payable to me/us the first-named of us (in the case of joint applicants) in this Application Form and to send the refund cheque(s) by ordinary post at my/our own risk to the address given on this Application Form (except where I/we have applied for 1,000,000 Hong Kong Offer Shares or more and have indicated on this Application Form that I/we wish to collect any refund cheque(s) in person in accordance with the procedures prescribed in this Application Form and the Prospectus); undertake, confirm and declare that I am not/we are not one of the persons for whose benefit I am/we are applying is restricted by any applicable laws of Hong Kong or elsewhere from making this application; affirm that I am not/we are not a US person (as defined in Regulation S) or the applicant for the application for the Hong Kong Offer Shares to be by whom or for whose benefit this application is made would require the Company to comply with any requirements under any law or regulation (whether or not having the force of law) of any territory outside Hong Kong; and that I/we or the person for whose benefit I am/we are applying have not applied for or taken up, or indicated an interest for, and will not apply for or take up, or indicate an interest for, any International Offer Shares; undertake to sign all documents and to do all things necessary to enable me to be registered as the holder of the Hong Kong Offer Shares to be allocated to me, and as required by the Articles of Association; represent, warrant and undertake that the allotment of or application for the Hong Kong Offer Shares to or by whom or for whose benefit this application is made would not require the Company to comply with any requirements under any law or regulation (whether or not having the force of law) of any territory outside Hong Kong; represent, warrant and undertake that I/we understand that the Hong Kong Offer Shares have not been and will not be registered under the US Securities Act and that I am/we are not in the United States (within the definition of Regulation S) when completing and submitting this Application Form or the persons described in paragraph (b)(3) of Rule 902 of Regulation S; and agree that this application, any acceptance of it and the resulting contract, shall be governed by and construed in accordance with the laws of Hong Kong.

- 本人/吾等: 按照招股章程及本申請表格所載的條款及條件，並依據組織章程大綱及組織章程細則所載的各項規定，申請認購下列數目的香港發售股份; 隨附申請認購香港發售股份所需按每股發售股份最高發售價10.80港元計算的全數款項(須於申請時繳足並可予退還，另加1.0%經紀佣金、0.003%證監會交易徵費及0.005%香港聯交所交易費); 承諾並同意接受申請認購的香港發售股份，或根據是項申請配發予本人/吾等的任何較少數目的香港發售股份; 聲明是項申請乃本人/吾等、以本人/吾等為受益人或本人/吾等為該人士的利益以白色或黃色申請表格或透過向香港結算或透過白表eIPO服務(www.eipo.com.hk)向指定白表eIPO服務供應商發出電子認購指示而提交及擬提交的唯一申請; 明白貴公司、聯席全球協調人及包銷商將依賴本人/吾等在本申請表格作出的聲明及陳述，以決定是否就是項申請配發任何香港發售股份; 授權貴公司將本人/吾等的姓名/名稱列入貴公司股東名冊內，作為任何配發予本人/吾等的香港發售股份的持有人，並在招股章程及本申請表格所載的條款及條件的規限下，以普通郵遞方式將任何股票及/或任何退款支票(如有)寄往本申請表格所提供的地址以寄發予本人/吾等首位的申請人(如聯名申請人，郵遞風險由本人/吾等承擔(除非本人/吾等申請1,000,000股或以上香港發售股份，並於本申請表格註明本人/吾等欲依照本申請表格所載程序親身領取任何退款支票(如有)); 已細閱本申請表格及招股章程所載的條款、條件及申請手續，並同意受其約束; 要求任何退款支票以本人/本申請表格內吾等中排名首位者(如聯名申請人)為抬頭人以及普通郵遞方式將退款支票寄至本申請表格提供的地址。郵遞風險由本人/吾等承擔(除非本人/吾等申請1,000,000股或以上香港發售股份，並於本申請表格註明本人/吾等欲依照本申請表格及招股章程所載程序親身領取任何退款支票); 承諾、確認及聲明香港或其他地區的任何適用法律並無限制本人/吾等或本人/吾等為其利益作出申請的人士作出此申請，而本人/吾等並非美國人士(定義見規例)或向其分配香港發售股份或由其申請香港發售股份或其利益作出申請。貴公司遵守香港以外任何地區的任何法律或法規(不論是否具有法律效力的任何規定)及本人/吾等或本人/吾等為其利益而提出申請的人士無須申請或承認或表示有意認購、亦不會申請或認購或表示有意認購任何國際發售股份; 承諾簽署所有必要文件及辦理所有必需手續，以使本人/吾等可按照組織章程細則規定，登記成為本人/吾等所獲配發的香港發售股份的持有人; 聲明、保證及承諾申請人或申請人或其利益而提出申請的人士獲配發或申請香港發售股份不會引致貴公司須從香港以外任何地區的該項或該項的任何規定(不論是否具有法律效力); 聲明、保證及承諾本人/吾等明白香港發售股份並無亦不會根據美國證券法進行登記，而本人/吾等在填寫及提交本申請表格時身處美國境外(定義見規例)，或為S規例第902條(b)(3)段所述人士; 及 同意本申請、任何有關接納及因此訂立的合同須受香港法例規管並按其詮釋。

Signed by (all) applicant(s) (all joint applicants must sign): (所有)申請人簽署(所有聯名申請人必須簽署):

Date: 日期: D M Y 日 月 年

Warning: It is important that you read the terms and conditions and the application procedures overleaf. Only one application may be made for the benefit of any person on a WHITE or YELLOW Application Form or by giving electronic application instructions to HKSCC via CCASS or to the designated White Form eIPO Service Provider through the White Form eIPO service (www.eipo.com.hk). Multiple or suspected multiple applications on WHITE and/or YELLOW Application Forms or by giving electronic application instructions to HKSCC via CCASS or to the designated White Form eIPO Service Provider through the White Form eIPO service (www.eipo.com.hk), or applications made by an applicant for more than 50% of the Hong Kong Offer Shares being initially offered for public subscription (the details of which are set forth in the terms and conditions of this Application Form) and applications where cheques or bank cashiers orders are dishonoured upon first presentation will be rejected. All applicable boxes in the Application Form must be completed, otherwise the application is liable to be rejected. You may be prosecuted if you make a false declaration. You must complete this application in English (except Chinese name) unless otherwise stated, otherwise the application is liable to be rejected. You must sign this Application Form in writing (and not by way of personal chop), otherwise the application is liable to be rejected.

警告: 閣下務須細閱背頁的條款、條件及申請手續。任何人士僅能以受益人身份以白色或黃色申請表格或透過中央結算系統向香港結算或透過白表eIPO服務(www.eipo.com.hk)向指定白表eIPO服務供應商發出電子認購指示作出一次認購申請。以白色及/或黃色申請表格或透過中央結算系統向香港結算或透過白表eIPO服務(www.eipo.com.hk)向指定白表eIPO服務供應商發出電子認購指示而提交的重複或疑似重複申請或由一位申請人認購超過初步提呈予公眾認購(詳情載於本申請表格的條款及條件)的香港發售股份的一半以上或支票或銀行本票於首次過戶時不獲兌現的申請將不予受理。必須填妥本申請表格的所有適用欄位，否則申請可被拒絕。閣下如作出虛假聲明，可遭檢控。除非另有訂明，閣下必須以英文填寫本申請(中文姓名除外)，否則申請可被拒絕受理。閣下必須親筆簽署本申請表格(而不得以個人印章代替)，否則申請可被拒絕。

For Broker use 經紀專用 Lodged by 由以下經紀遞交

Broker No. 經紀號碼
Broker's Chop 經紀印章

Use this Application Form if you want the Hong Kong Offer Shares to be issued in your name 閣下如欲以本身的名義登記將獲發行的香港發售股份，請使用本申請表格

Number of the Hong Kong Offer Shares applied for (not more than 15,610,000 Hong Kong Offer Shares being 50% of the Hong Kong Offer Shares initially available under the Hong Kong Public Offering) 申請認購的香港發售股份數目 (不超過15,610,000股香港發售股份，即根據香港公開發售初步可供認購之香港發售股份的50%)		Cheque/banker's cashier order number 支票/銀行本票號碼	
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Total amount of payment 款項總額	HK\$	港元	Name of bank on which cheque/banker's cashier order is drawn* 支票/銀行本票的付款銀行名稱*	
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* Cheque and banker's cashier order should be crossed "Account payee only" and made payable to "HSBC Nominees (Hong Kong) Limited — Yongda Automobiles Public Offer".
支票及銀行本票須以「只准存入抬頭人賬戶」方式劃線開出，並須註明抬頭人為「滙豐代理人(香港)有限公司—永達汽車公開發售」。

To be completed in BLOCK letters in English in ink, except as stated otherwise. Joint applicants should give one address of the first-named applicant only.
除另有指明外，請用墨水筆以英文正楷填寫，聯名申請人僅須填寫排名首位的申請人地址。

Your name (in English) 閣下的英文姓名/名稱	Family name or company name 姓氏或公司名稱	Forename(s) 名字
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Your name (in Chinese) 閣下的中文姓名/名稱	Family name or company name 姓氏或公司名稱	Forename(s) 名字
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Your occupation (in English) 閣下的職業 (以英文填寫)	Your Hong Kong Identity Card no./Passport no./Hong Kong Business Registration no. (Please delete as appropriate)** 閣下的香港身份證號碼/護照號碼/香港商業登記號碼 (請刪去不適用者)**
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Names of all other joint applicants (in English) (if any) 所有其他聯名申請人的英文姓名/名稱(如有)	(1)	Hong Kong Identity Card no./Passport no./Hong Kong Business Registration no. of all other joint applicants (Please delete as appropriate)** 所有其他聯名申請人的香港身份證號碼/護照號碼/香港商業登記號碼 (請刪去不適用者)**	(1)
	(2)		(2)
	(3)		(3)

Your address (in English) and telephone number (joint applicants should give the address in Hong Kong and the telephone number of the first-named applicant only) (only an address in Hong Kong will be accepted) 閣下的地址(以英文填寫)及電話號碼(聯名申請人僅須填寫排名首位申請人的香港地址及電話號碼)(僅接受香港地址)	Tel. no. 電話號碼
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For nominees: Please provide an account number or identification code for each beneficial owner (or, as the case may be, joint beneficial owners).
如屬代名人：請填寫各實益擁有人(或聯名實益擁有人，視乎情況而定)的賬戶號碼或識別編碼。

If you are a nominee, the account number or identification code for each beneficial owner (or, as the case may be, joint beneficial owners) must be provided. If you do not complete this section, this application will be treated as being made for your own benefit.
如閣下為代名人，必須填寫各實益擁有人(或聯名實益擁有人，視乎情況而定)的賬戶號碼或識別編碼。若無填妥本欄，則是項認購申請將視為閣下本身的利益而作出。

** (1) For individuals, you must provide your Hong Kong Identity Card number or passport number. If you hold a Hong Kong Identity Card, please provide the Hong Kong Identity Card number. If you do not hold a Hong Kong Identity Card, please provide your passport number. For a body corporate, please provide the Hong Kong Business Registration number. All joint applicants must give (if they are individuals) their Hong Kong Identity Card numbers, or, where appropriate, passport numbers, or (if they are bodies corporate) their Hong Kong Business Registration numbers. Hong Kong Identity Card/passport/Hong Kong Business Registration numbers will be used for checking the validity of your Application Forms and such data may be transferred to third parties for the accomplishment of such purposes.

** (1) 如屬個人人士，閣下必須提供閣下的香港身份證號碼或護照號碼。如閣下持有香港身份證，請填寫香港身份證號碼；否則，請填寫護照號碼。如屬法人團體，請填寫香港商業登記號碼。所有聯名申請人均必須提供(如屬個人人士)彼等的香港身份證號碼或(如適用)護照號碼或(如屬法人團體)彼等的香港商業登記號碼。香港身份證/護照/香港商業登記號碼將用作核對閣下的申請表格是否有效，並可能會轉交第三方以達致前述目的。

(2) Part of your Hong Kong Identity Card number/passport number, or if you are joint applicants, part of the Hong Kong Identity Card number/passport number of the first-named applicant, provided by you may be printed on your refund cheque, if any. Such data may also be transferred to a third party for refund purpose. Your banker may require verification of your Hong Kong Identity Card number/passport number before encashment of your refund cheque. Inaccurate completion of your Hong Kong Identity Card number/passport number may lead to delay in encashment of or may invalidate your refund cheque.

(2) 閣下提供的香港身份證號碼/護照號碼的一部分，或(如屬聯名申請人)排名首位申請人的香港身份證號碼/護照號碼的一部分或會印列於閣下的退款支票(如有)。前述資料亦或會就退款目的轉交第三方。於兌現閣下的退款支票前，閣下的銀行或須核實閣下的香港身份證號碼/護照號碼。倘閣下填寫的香港身份證號碼/護照號碼不準確，則或會延誤或無法兌現閣下的退款支票。

Tick this box if you have applied for 1,000,000 Hong Kong Offer Shares or more and wish to collect your Share certificate(s) and/or refund cheque(s) (if any) in person from Computershare Hong Kong Investor Services Limited at Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong. Please see the sections overleaf headed "If your application for the Hong Kong Offer Shares is successful (in whole or in part)" and "Refund of your application moneys" for details of when, where and how to collect your Share(s) certificate and/or refund cheque(s) (if any).
閣下如申請認購1,000,000股或以上香港發售股份，並欲親臨香港中央證券登記有限公司(地址為香港灣仔皇后大道東183號合和中心17樓1712-1716室)領取股票及/或退款支票(如有)，請在左端方格內加上「✓」號。有關領取股票及/或退款支票(如有)的時間、地點及方法的詳情，請參閱背頁「倘成功申請認購(全部或部分)香港發售股份」及「退還申請股款」兩節。

Any alteration to any application detail that you provide on this form should be authorized by the signature of the applicant.
對閣下在本表格內提供的任何申請資料的任何更正應由申請人簽字授權方可進行。

ADDRESS LABEL 地址標貼

Please repeat your name(s) and address as set forth above in BLOCK letters
請用正楷填寫上表所示姓名/名稱及地址

Name(s) 姓名/名稱
Address 地址

For Bank use 此欄供銀行填寫



China Yongda Automobiles Services Holdings Limited

中國永達汽車服務控股有限公司

(Incorporated in the Cayman Islands with limited liability)

GLOBAL OFFERING

Conditions of your application

A. Who can apply

1. You, the applicant(s), and any person(s) for whose benefit you are applying, must be 18 years of age or older.
2. If you are a firm, the application must be in the name(s) of the individual member(s), not in the firm's name.
3. If you are a body corporate, the Application Form must be stamped with the company chop (bearing the company name) and signed by a duly authorized officer, who must state his or her representative capacity.
4. Save under the circumstances permitted by the Listing Rules, you cannot apply for any Hong Kong Offer Shares if you or any person(s) for whose benefit you are applying is/are:—
 - an existing beneficial owner of the Shares;
 - the chief executive or a director of the Company or any of its subsidiaries;
 - an associate (as defined in the Listing Rules) of any of the above;
 - a connected person (as defined in the Listing Rules) of the Company or will become a connected person of the Company immediately upon completion of the Global Offering;
 - a person who does not have a Hong Kong address;
 - within the United States (within the meaning of Regulation S under the U.S. Securities Act), other than a person described in paragraph h(3) of Rule 902 of Regulation S under the U.S. Securities Act;
 - a legal or natural person of the PRC (except qualified domestic institutional investors or those who have obtained approval from competent regulatory authorities); or
 - have been allocated or have applied for any International Offer Shares under the International Offering or otherwise participate in the International Offering.

B. If you are a nominee

5. The total number of joint applicants may not exceed four.
- If you are a nominee, you may both give electronic application instructions to HKSCC via CCASS (if you are a CCASS Participant) and lodge more than one Application Form in your own name if each application is made on behalf of different beneficial owners. In the box on this Application Form marked "For nominees" you must include, for each beneficial owner (or, in the case of joint beneficial owners, for each such beneficial owner):—
- an account number; or
 - some other identification code.
- If you do not include this information, the application will be treated as being made for your own benefit.

A nominee who submits this application on behalf of other person(s) is deemed to have represented to and undertaken with the Company, the Joint Global Coordinators and the Underwriters that he/she has been duly authorized by such person (or, if more than one, all of them) to submit this application and to agree to the terms of this Application Form on behalf of such person (or, if more than one, all of them). You further undertake to supply to the Company, the Joint Global Coordinators and the Underwriters such information about such person/every such person as any of them may require for any of the purposes set forth under the heading "Purposes" in the section below headed "Personal Data" of this Application Form.

C. Lodge only one application on a WHITE or YELLOW Application Form or through giving electronic application instructions to HKSCC or to the designated White Form eIPO Service Provider through the White Form eIPO service (www.eipo.com.hk) for your own benefit

- Save in the case of applications made by nominees in accordance with paragraph B above, multiple or suspected multiple applications will be rejected. All of your applications will be rejected as multiple applications if you, or you and your joint applicant(s) together or any of your joint applicants:—
- make more than one application (whether individually or jointly with others) on a WHITE or YELLOW Application Form or by giving electronic application instructions to HKSCC or to the designated White Form eIPO Service Provider through the White Form eIPO service (www.eipo.com.hk);
 - apply (whether individually or jointly with others) on one WHITE Application Form and one YELLOW Application Form or on one WHITE or YELLOW Application Form and give electronic application instructions to HKSCC or to the designated White Form eIPO Service Provider through the White Form eIPO service (www.eipo.com.hk);
 - apply (whether individually or jointly with others) on one WHITE or YELLOW Application Form or by giving electronic application instructions to HKSCC or to the designated White Form eIPO Service Provider through the White Form eIPO service (www.eipo.com.hk) for more than 15,610,000 Shares, being 50% of the Shares initially being offered for public subscription under the Hong Kong Public Offering; or
 - have applied for or taken up, or indicated an interest for, or have been or will be placed or allocated (including conditionally and/or provisionally) for the Shares under the International Offering.
- Save as referred to above, all of your applications will also be rejected as multiple applications if more than one application on a WHITE or a YELLOW Application Form or by giving electronic application instructions to HKSCC or to the designated White Form eIPO Service Provider through the White Form eIPO service (www.eipo.com.hk) is made for your own benefit (including the part of an application made by HKSCC Nominees acting on electronic application instructions).
- If an application is made by an unlisted company and—
- the principal business of that company is dealing in securities; and
 - you exercise statutory control over that company,
- then the application will be treated as being made for your own benefit.
- Unlisted company means a company with no equity securities listed on the Hong Kong Stock Exchange.**

D. Allocation of Hong Kong Offer Shares — Pools A and B

- There will initially be a total of 31,220,000 Hong Kong Offer Shares to be offered for subscription by members of the public under the Hong Kong Public Offering, representing approximately 10% of the total number of Offer Shares being offered under the Global Offering. The total number of the Hong Kong Offer Shares will be divided equally into two pools for allocation purposes: pool A and pool B. The Hong Kong Offer Shares in pool A will consist of 15,610,000 Shares and will be allocated on an equitable basis to applicants who have applied for Hong Kong Offer Shares with an aggregate price of HK\$8 million (excluding the brokerage of 1.0%, the Hong Kong Stock Exchange trading fee of 0.005% and the SFC transaction levy of 0.003% payable) or less. The Hong Kong Offer Shares in pool B will consist of 15,610,000 Shares and will be allocated on an equitable basis to applicants who have applied for Hong Kong Offer Shares with an aggregate price of more than HK\$8 million (excluding the brokerage of 1.0%, the Hong Kong Stock Exchange trading fee of 0.005% and the SFC transaction levy of 0.003% payable) up to the total value of pool B. For the purpose of this paragraph only, the "price" for Hong Kong Offer Shares means the price payable on application therefor (without regard to the Offer Price as finally determined).
- You should be aware that the allocation ratios for applications in pool A and applications in pool B may be different. If the Hong Kong Offer Shares in one (but not both) of the pools are under-subscribed, the unsubscribed Hong Kong Offer Shares will be transferred to the other pool to satisfy demand in that other pool and be allocated accordingly. You can only receive an allocation of the Hong Kong Offer Shares from either pool A or pool B but not from both pools. Save as aforesaid, allocation of the Hong Kong Offer Shares to investors under the Hong Kong Public Offering will be based solely on the level of valid applications received under the Hong Kong Public Offering. The basis of allocation may vary, depending on the number of the Hong Kong Offer Shares validly applied for by applicants in each of pool A and pool B. Such allocation could, where appropriate, include balloting, which would mean that some applicants may receive a higher allocation than others who have applied for the same number of the Hong Kong Offer Shares, and those applicants who are not successful in the ballot may not receive any Hong Kong Offer Shares. Multiple or suspected multiple applications and any application made for more than 15,610,000 Offer Shares, being 50% of the Hong Kong Offer Shares initially available under the Hong Kong Public Offering, are liable to be rejected.

E. Supplemental Information

- If any supplement to the Prospectus is issued, applicant(s) who have already submitted this Application Form may or may not (depending on the information contained in the supplement) be notified that they can withdraw their applications. If applicant(s) has/have not been so notified, or if applicant(s) has/have been notified but has/have not withdrawn their applications in accordance with the procedure to be notified, all applications that have been submitted remain valid and may be accepted. Subject to the above and having an application once made is irrevocable and applicants shall be deemed to have applied on the basis of the Prospectus as supplemented.

F. Effect of completing and submitting this Application Form

- By completing and submitting this Application Form, you (and if you are joint applicants, each of you jointly and severally) for yourself or as agent or nominee and on behalf of each person for whom you act as agent or nominee:—
- **instruct and authorize** the Company and/or the Joint Global Coordinators (or their respective agents or nominees), as agents of the Company, to do anything necessary to register any Hong Kong Offer Shares allotted to you in your name(s), as required by the Memorandum of Association and the Articles of Association, and otherwise to give effect to the arrangements described in the Prospectus and this Application Form;
 - **undertake to sign all documents** and to do all things necessary to enable you to be registered as the holder of the Hong Kong Offer Shares to be allotted to you, and as required by the Memorandum of Association and Articles of Association and otherwise to give effect to the arrangements described in the Prospectus and this Application Form;
 - **represent, warrant and undertake** that you understand that the Hong Kong Offer Shares have not been and will not be registered under the US Securities Act and you and any person for whose account or benefit you are acquiring the Hong Kong Offer Shares are outside the United States (as defined in Regulation S under the US Securities Act) or a person described in paragraph h(3) of Rule 902 of Regulation S under the U.S. Securities Act when completing this Application Form;
 - if the laws of any place outside Hong Kong are applicable to your application, **agree and warrant** that you have complied with all such laws and none of the Company, the Joint Global Coordinators and the Underwriters nor any of their respective officers or advisers will infringe any law outside Hong Kong as a result of the acceptance of your offer to purchase, or any action arising from your rights and obligations under the terms and conditions contained in the Prospectus;
 - **confirm** that you have received a copy of the Prospectus and have only relied on the information and representations contained in the Prospectus in making your application and will not rely on any other information and representations save as set forth in any supplement to the Prospectus;
 - **agree** that the Company, the Joint Global Coordinators, the Joint Bookrunners, the Joint Lead Managers, the Joint Sponsors and the Underwriters and any of their respective directors, officers, employees, partners, agents or advisors and any other parties involved in the Global Offering are liable only for the information and representations contained in the Prospectus and any supplement to the Prospectus (and only then to the extent such liability is held to exist by a court with competent jurisdiction);
 - **agree** (without prejudice to any other rights which you may have) that once your application has been accepted, you cannot rescind it because of an innocent misrepresentation;
 - (if the application is made for your own benefit) **warrant** that this is the only application which has been or will be made for your own benefit on a WHITE or YELLOW Application Form or by giving electronic application instructions to HKSCC or to the designated White Form eIPO Service Provider through the White Form eIPO service (www.eipo.com.hk);
 - (if the application is made by an agent on your behalf) **warrant** that you have validly and irrevocably conferred on your agent all necessary power and authority to make the application;

- (if you are an agent for another person) **warrant** that reasonable enquiries have been made of that other person, that this is the only application which has been or will be made for the benefit of that other person on a WHITE or YELLOW Application Form or by giving electronic application instructions to HKSCC or to the designated White Form eIPO Service Provider through the White Form eIPO service (www.eipo.com.hk), and that you are duly authorized to sign this Application Form as that other person's agent;
- **undertake and agree** to accept the Hong Kong Offer Shares applied for, or any lesser number allotted to you under the application;
- **confirm** that you are aware of the restrictions on offering of the Hong Kong Offer Shares described in the Prospectus;
- **agree** with the Company and each Shareholder of the Company that the Hong Kong Offer Shares are freely transferable by the holder thereof;
- **undertake and confirm** that you (if the application is made for your own benefit) or the person(s) for whose benefit you have made this application have not applied for or taken up, or indicated an interest for, and will not apply for or take up, or indicate an interest for, and have not received or been placed or allocated (including conditionally or provisionally) any International Offer Shares under the International Offering nor otherwise participated in the International Offering;
- **agree** that your application, any acceptance of it and the resulting contract will be governed by and construed in accordance with the laws of Hong Kong;
- **warrant** the truth and accuracy of the information contained in this Application Form;
- **agree** to disclose to the Company, the Joint Sponsors, the Joint Global Coordinators, the Underwriters, the Hong Kong Share Registrar, the receiving bankers and/or their respective advisers and agents personal data and any information which they require about you or the person(s) for whose benefit you have made this application;
- **agree** with the Company and each Shareholder of the Company, and the Company agrees with each of the Shareholders, to observe and comply with the Companies Ordinance, the Memorandum of Association and the Articles of Association; and
- **agree** that the processing of your application, including the dispatch of refund cheques (if any), may be done by any of the Company's receiving bankers and is not restricted to the bank at which your application was lodged.

The Company, the Joint Global Coordinators, the Joint Bookrunners, the Joint Lead Managers, the Joint Sponsors, the Underwriters and their respective directors, officers, employees, partners, agents, advisers and any other parties involved in the Global Offering are entitled to rely on any statement or representation or declaration made by you in this application. In the event of the application being made by joint applicants, all the warranties, representations, declarations and obligations expressed to be made, given or assumed by or imposed on the joint applicants shall be deemed to have been made, given or assumed by and imposed on the applicants jointly and severally. You may be prosecuted if you make a false declaration.

G. Power of attorney

If your application is made by a person duly authorized under a power of attorney, the Company, the Joint Global Coordinators, the Underwriters and their respective agents and nominees, each severally as the Company's agents(s), may accept your application at their discretion, subject to any conditions they think fit, including production of evidence of the authority of your attorney.

H. Offer Price

The Offer Price is expected to be fixed by agreement between the Joint Global Coordinators, on behalf of the Underwriters, the Company and the Selling Shareholders on or around Thursday, May 24, 2012 and, in any event, not later than Monday, May 28, 2012. The Offer Price will be not more than HK\$10.80 per Share and is expected to be not less than HK\$7.60 per Share. Applicants for Hong Kong Offer Shares are required to pay, on application, the maximum Offer Price of HK\$10.80 for each Hong Kong Offer Share together with a brokerage of 1.0%, SFC transaction levy of 0.003% and Hong Kong Stock Exchange trading fee of 0.005%, subject to refund if the Offer Price should be lower than HK\$10.80. The Joint Global Coordinators (on behalf of the Underwriters) may, with the consent of the Company and the Selling Shareholders, reduce the number of Offer Shares being offered under the Global Offering and/or the indicative Offer Price range below that stated in the Prospectus at any time on or prior to the morning of the last day for lodging applications under the Hong Kong Public Offering. In such a case, notices of the reduction in the number of Offer Shares and/or the indicative Offer Price range will be published in the South China Morning Post (in English) and the Hong Kong Economic Times (in Chinese) and on the website of the Company (www.ydauto.com.cn) and the website of the Hong Kong Stock Exchange (www.hkexnews.hk) as soon as practicable following the decision to make such reduction, and in any event not later than the morning of the day which is the last day for lodging applications under the Hong Kong Public Offering. If, for any reason, the Offer Price is not agreed between the Joint Global Coordinators and the Selling Shareholders on or before Monday, May 28, 2012, the Global Offering (including the Hong Kong Public Offering) will not proceed and will lapse.

Allotment of the Hong Kong Offer Shares

Subject to the terms and conditions set forth herein and in the Prospectus, no proceedings will be taken on applications for the Hong Kong Offer Shares and no allocation of any such Shares will be made until after the closing of the application lists.

The Company expects to release and announce the Offer Price and to release the level of indications of interest in the International Offering, level of applications in the Hong Kong Public Offering and basis of allotment under the Hong Kong Public Offering on Tuesday, May 29, 2012 (in English) and the Hong Kong Economic Times (in Chinese), on the website of the Company (www.ydauto.com.cn) and on the website of the Hong Kong Stock Exchange at www.hkexnews.hk. Results of allocations of the Hong Kong Public Offering, and the Hong Kong Identity Card/passport/Hong Kong Business Registration numbers of successful applicants (where appropriate) will be made available through various channels as described in the section headed "How to Apply for Hong Kong Offer Shares — Publication of Results" in the Prospectus on Tuesday, May 29, 2012.

If your application for the Hong Kong Offer Shares is successful (in whole or in part)

If you have applied for 1,000,000 Hong Kong Offer Shares or more and indicated in your Application Form that you wish to collect your Shares certified by cheque (if any) and/or refund cheques (if any), you may collect them in person from:—

Computershare Hong Kong Investor Services Limited

Shops 1712-1716
17th Floor
Hopewell Centre
183 Queen's Road East
Wanchai
Hong Kong

between 9:00 a.m. and 1:00 p.m. on Tuesday, May 29, 2012 or such other date to be notified by the Company in the newspapers at the date of collection/dispatch of Share certificate(s)/e-Refund payment instructions/refund cheques(s).

If you are an individual who opts for personal collection, you must not authorize any other person to make collection on your behalf. If you are a corporate applicant who opts for personal collection, you must attend by your authorized representative bearing a letter of authorization from your corporation stamped with your corporation's chop. Both individuals and authorized representatives (if applicable) must produce, at the time of collection, evidence of identity acceptable to Computershare Hong Kong Investor Services Limited. If you do not collect your Share certificate(s) and/or refund cheques (if any) personally within the time specified for collection in this Application Form, it/will be sent to the address on your Application Form promptly thereafter by ordinary post and at your own risk.

If you have applied for less than 1,000,000 Hong Kong Offer Shares or if you have applied for 1,000,000 Hong Kong Offer Shares or more but have indicated on your Application Form that you will collect your Share certificate(s) and/or refund cheques (if any) in person, your Share certificate(s) and/or refund cheques (if any) will be sent to the address on your Application Form on Tuesday, May 29, 2012, by ordinary post and at your own risk.

The Company will not issue temporary documents or evidence of title. No receipt will be issued for application monies paid. Share certificate(s) which will be issued on Tuesday, May 29, 2012 but will only become valid at around 8:00 a.m. (Hong Kong time) on the Listing Date prior to the Hong Kong Public Offering has become unconditional in all respects and the right of termination under the Underwriting Agreements and described in the section entitled "Underwriting — Underwriting Arrangements and Expenses — The Hong Kong Public Offering — Grounds for Termination" in the Prospectus has not been exercised. In the event that the Offer Price is less than the price per Hong Kong Offer Share paid by you, the surplus application money (including the brokerage, the SFC transaction levy and the Hong Kong Stock Exchange trading fee attributable to such surplus) will be refunded to you without interest. Investors who trade Shares prior to the receipt of Share certificate(s) or prior to the Share certificate(s) becoming valid do so entirely at their own risk.

Circumstances in which you will not be allotted the Hong Kong Offer Shares

You may not be allotted the Hong Kong Offer Shares for any of the following reasons:—

1. Your application is rejected at the full discretion of the Company, the Joint Global Coordinators, or their respective agents and nominees:—
 - The Company and the Joint Global Coordinators (as agents for the Company), or their respective agents and nominees, have full discretion to reject or accept any application, or to accept only part of any application. No reasons have to be given for any rejection or acceptance.
2. You will not receive any allotment if:—
 - you make multiple applications or suspected multiple applications;
 - you or the person for whose benefit you have applied for or taken up, or indicated an interest or applied for or received, or have been or will be placed or allocated (including conditionally and/or provisionally) International Offer Shares under the International Offering;
 - your payment is not made correctly;
 - you pay by cheque or banker's cashier order and the cheque or banker's cashier order is dishonoured upon its first presentation;
 - your Application Form is not completed in accordance with the instructions as stated in the Application Form;
 - the Company or the Joint Global Coordinators believe that by accepting your application, this would violate the applicable securities or other laws, rules or regulations of the jurisdiction in which your application is received or your address is located;
 - if you apply for more than 50% of the Hong Kong Offer Shares initially being offered in the Hong Kong Public Offering for subscription (that is 15,610,000 Hong Kong Offer Shares);
 - the Underwriting Agreements do not become unconditional; or
 - the Hong Kong Underwriting Agreement and/or the International Underwriting Agreement are/is terminated in accordance with their respective terms.
3. If your application is revoked:—
 - By completing and submitting an Application Form you agree that you cannot revoke your application before the expiration of the fifth day after the time of opening of the application list (excluding for this purpose any day which is not a business day in Hong Kong), unless a person responsible for the Prospectus under section 40 of the Companies Ordinance gives a public notice under that section which excludes or limits the responsibility of that person for the Prospectus. This agreement will take effect as a collateral contract with the Company, and will become binding when you lodge your Application Form. This collateral contract will be in consideration of the Company agreeing that it will not offer any Hong Kong Offer Shares to any person until the expiration of the fifth day after the time of opening of the application list (excluding for this purpose any day which is not a business day in Hong Kong), except by means of one of the procedures referred to in the Prospectus.

Use this Application Form if you want the Hong Kong Offer Shares to be issued in your name

If any supplement to the Prospectus is issued, applicant(s) who have already submitted an application may or may not (depending on the information contained in the supplement) be notified that they can withdraw their applications. If you have not been so notified, or if you have been notified but have not withdrawn your applications in accordance with the procedure to be notified, all applications that have been submitted remain valid and may be accepted. Subject to the above, an application once made is irrevocable and applicants shall be deemed to have applied on the basis of the Prospectus as supplemented.

If your application has been accepted, it cannot be revoked. For this purpose, acceptance of applications which are not rejected will be constituted by notification in the announcement of the results of allocation, and where such basis of allocation is subject to certain conditions or provides for allocation by ballot, such acceptance will be subject to the satisfaction of such conditions or results of the ballot, respectively.

4. If your allotment of Hong Kong Offer Shares is void—

The allotment of the Hong Kong Offer Shares to you will be void if the Listing Committee of the Hong Kong Stock Exchange does not grant permission to list the Hong Kong Offer Shares either—
— within three weeks from the closing date of the application lists; or
— within a longer period of up to six weeks if the Listing Committee of the Hong Kong Stock Exchange notifies the Company of that longer period within three weeks of the closing date of the application lists.

Refund of your application moneys

If you do not receive any Hong Kong Offer Shares for any of the above reasons, the Company will refund your application moneys, including the related brokerage of 1.0%, SFC transaction levy of 0.003% and Hong Kong Stock Exchange trading fee of 0.005% to you. **No interest will be paid to you and all interest will be retained for the benefit of the Company.** If your application is accepted only in part, the Company will refund to you the appropriate portion of your application moneys, including the related brokerage of 1.0%, SFC transaction levy of 0.003% and Hong Kong Stock Exchange trading fee of 0.005%, without interest. If the Offer Price as finally determined is less than HK\$10.80 per Share (excluding 1.0% brokerage, 0.003% SFC transaction levy and 0.005% Hong Kong Stock Exchange trading fee thereon) initially paid on application, the Company will refund to you the surplus application moneys, together with the related brokerage of 1.0%, SFC transaction levy of 0.003% and Hong Kong Stock Exchange trading fee of 0.005% attributable to the surplus application moneys, without interest. All interest accrued on such moneys prior to the date of despatch of the refund cheques will be retained for the benefit of the Company. In a contingency situation involving a substantial over-subscription, at the discretion of the Company and the Joint Global Coordinators, cheques for applications for certain small denominations of Hong Kong Offer Shares (apart from successful applications) may not be cleared.

Refund cheques will be crossed "Account payee only", and made out to you or, in the case of joint applicants, to the first-named applicant on your Application Form. Part of your Hong Kong Identity Card number/passport number, or, if you are joint applicants, part of the Hong Kong Identity Card number/passport number of the first-named applicant, provided by you, may be printed on your refund cheque, if any. Such data may also be transferred to a third party for refund purpose. Your banker may require verification of your Hong Kong Identity Card number/passport number before encashment of your refund cheque. Inaccurate completion of your Hong Kong Identity Card number/passport number may lead to delay in encashment of, or may invalidate, your refund cheque.

Please also refer to the section headed "If your application for the Hong Kong Offer Shares is successful (in whole or in part)" above for details regarding collection of refund cheques.
The Company intends to make special efforts to avoid undue delay in refunding application moneys.

Application by HKSCC Nominees

Where this Application Form is signed by HKSCC Nominees on behalf of persons who have given **electronic application instructions** to apply for the Hong Kong Offer Shares, the provisions of this Application Form which are inconsistent with those set forth in the Prospectus shall not apply and the provisions in the Prospectus shall prevail. Without limiting the generality of this paragraph, the following sections of this Application Form are inapplicable where this Application Form is signed by HKSCC Nominees:

- all warranties on the first page, except the first warranty concerning application for Hong Kong Offer Shares on the terms and conditions of the Prospectus and this Application Form, and subject to the Memorandum of Association and the Articles of Association;
- "Warning" on the first page;
- "If you are a nominee";
- "Lodge only one application on a **WHITE** or **YELLOW** Application Form or through giving **electronic application instructions** to HKSCC or to the designated **White Form eIPO** Service Provider through the **White Form eIPO** service (www.eipo.com.hk) for your own benefit";
- all representations and warranties under the section headed "Effect of completing and submitting this Application Form", except the first two regarding registration of Hong Kong Offer Shares in the applicant's name and the signing of documents to enable the applicant to be registered as the holder of the Hong Kong Offer Shares applied for;
- "If your application for the Hong Kong Offer Shares is successful (in whole or in part)";
- "Circumstances in which you will not be allotted Hong Kong Offer Shares"; and
- "Refund of your application moneys".

How to make your application

1. Use the table set forth below to calculate how many Hong Kong Offer Shares you want to apply for, and how much you must pay. Your application must be for a minimum of 500 Hong Kong Offer Shares. Applicants must be in one of the numbers referred to in the table below. No application for any other number of the Hong Kong Offer Shares will be considered and any such application is liable to be rejected. You must pay the maximum Offer Price of HK\$10.80 for each Hong Kong Offer Share, plus 1.0% brokerage, 0.003% SFC transaction levy and 0.005% Hong Kong Stock Exchange trading fee. The table also sets out the total amount payable for certain numbers of Hong Kong Offer Shares up to 15,610,000 Hong Kong Offer Shares.

2. You, as the applicant(s), must complete the form as indicated and sign on the first page of the Application Form. **Only written signatures** will be accepted.

3. Each application must be accompanied by either one cheque or one banker's cashier order.

4. Staple your payment to this Application Form. You must pay for the Hong Kong Offer Shares applied for by one cheque or by one banker's cashier order.
If you pay by cheque, the cheque must—
— be in Hong Kong dollars;
— be drawn on your Hong Kong dollar bank account in Hong Kong;
— show your account name. This name must either be pre-printed on the cheque, or be endorsed on the back by person authorized by the bank. This account name must be your name. If it is a joint application, the account name must be the same as the name of the first-named applicant;
— be payable to "HSBC Nominees (Hong Kong) Limited — Yongda Automobiles Public Offer";
— be crossed "Account payee only"; and
— not be post-dated.

Your application will be **rejected** if your cheque—
— does not meet all these requirements; or
— is dishonoured on its first presentation.

If you pay by banker's cashier order, the banker's cashier order must—
— be issued by a licensed bank in Hong Kong and have your name certified on the back by a person authorized by the bank. The name on the back of the banker's cashier order and the name on the Application Form must be the same. If it is a joint application, the name on the banker's cashier order must be the same as the name of the first-named applicant;
— be payable to "HSBC Nominees (Hong Kong) Limited — Yongda Automobiles Public Offer";
— be crossed "Account payee only";
— be in Hong Kong dollars; and
— not be post-dated.

Your application will be **rejected** if your banker's cashier order—
— does not meet all these requirements; or
— is dishonoured on its first presentation.

5. **Tear off the Application Form, fold the form once and lodge it in one of the special collection boxes at:**

(a) **any of the following branches of The Hongkong and Shanghai Banking Corporation Limited:**

Branch Name	Address
Hong Kong Island	Hong Kong Office Pacific Place Branch Cityplaza Branch North Point Branch Des Voeux Road Central Branch Des Voeux Road West Branch Hay Wah Building Branch
	Level 3 & 1 Queen's Road Central Shop 401, Pacific Place, 88 Queensway Unit 065, Cowi Plaza 1, Taikoo Shing ONE Winner House, 306-316 King's Road, North Point China Insurance Group Building, 141 Des Voeux Road Central Western Centre, 40-50 Des Voeux Road West G/F, Hay Wah Building, 71-85 Hennessy Road, Wan Chai

Personal Data

Personal information collection statement

The main provisions of the Personal Data (Privacy) Ordinance (the "Ordinance") came into effect in Hong Kong on December 20, 1996. This Personal Information Collection Statement informs the applicant for and holder of the Hong Kong Offer Shares of the policies and practices of the Company and its Hong Kong Share Registrar in relation to personal data and compliance with the Ordinance.

1. Reasons for the collection of your personal data

From time to time it is necessary for applicants for the Hong Kong Offer Shares or registered holders of the Hong Kong Offer Shares to supply their latest correct personal data to the Company and its Hong Kong Share Registrar when applying for the Hong Kong Offer Shares or transferring the Hong Kong Offer Shares into or out of their names or in procuring the services of the Hong Kong Share Registrar.

Failure to supply the requested data may result in your application for the Hong Kong Offer Shares being rejected or in delay or inability of the Company and its Hong Kong Share Registrar to effect transfers or render their services. It may also prevent or delay registration or transfer of the Hong Kong Offer Shares which you have successfully applied for and/or the dispatch of Share certificate(s), and/or the dispatch of refund cheques (if any) to which you are entitled. It is important that holders of the Hong Kong Offer Shares inform the Company and its Hong Kong Share Registrar concerned immediately of any inaccuracies in the personal data supplied.

2. Purposes

The personal data of the holders of the Hong Kong Offer Shares may be used, held and/or stored (by whatever means) for the following purposes:

- processing of your application and refund cheque, where applicable, and verification of compliance with the terms and application procedures set forth in this Application Form and the Prospectus and announcing the results of allocation of the Hong Kong Offer Shares;
- enabling compliance with all applicable laws and regulations in Hong Kong and elsewhere;
- registering Hong Kong Offer Shares or transfers into or out of the name of holders of the Hong Kong Offer Shares including, where applicable, in the name of HKSCC Nominees;
- maintaining or updating the register of members of the Company;
- conducting or assisting to conduct signature verifications, any verification or exchange of information;
- establishing benefit entitlements of holders of the Hong Kong Offer Shares of the Company, such as dividends, rights issues and bonus issues;
- distributing communications from the Group;
- compiling statistical information and shareholder profiles;
- making disclosures as required by laws, rules or regulations;
- disclosing relevant information to facilitate claims on entitlements; and
- any other incidental or associated purposes relating to the above and/or to enable the Company and its Hong Kong Share Registrar to discharge their obligations to holders of the Hong Kong Offer Shares and/or regulators, and/or any other purposes to which the holders of the Hong Kong Offer Shares may from time to time agree.

3. Transfer of personal data

Personal data held by the Company and its Hong Kong Share Registrar relating to the holders of the Hong Kong Offer Shares will be kept confidential but the Company and its Hong Kong Share Registrar may, to the extent necessary for achieving the above purposes or any of them, make such enquiries as they consider necessary to confirm the accuracy of the personal data and in particular, they may disclose, obtain, transfer (whether within or outside Hong Kong) the personal data of the holders of the Hong Kong Offer Shares to, from or with any and all of the following persons and entities:—
— the Company or its appointed agents such as financial advisers and receiving bankers and overseas principal registrars;
— where applicants for the Hong Kong Offer Shares request direct access to CCASS, to HKSCC and HKSCC Nominees, who will use the personal data for the purposes of operating CCASS;
— any agents, contractors or third-party service providers who offer administrative, telecommunications, computer, payment or other services to the Company or its subsidiaries and/or the Hong Kong Share Registrar in connection with the operation of their respective businesses;
— the Hong Kong Stock Exchange, the SFC and any other statutory, regulatory or governmental bodies; and
— any other persons or institutions with which the holders of the Hong Kong Offer Shares have or propose to have dealings, such as their bankers, solicitors, accountants or stockbrokers etc.

4. Access and correction of personal data

The Ordinance provides the applicants for and the holders of the Hong Kong Offer Shares with rights to ascertain whether the Company or its Hong Kong Share Registrar hold their personal data, to obtain a copy of that data, and to correct any data that is inaccurate. In accordance with the Ordinance, the Company and its Hong Kong Share Registrar have the right to charge a reasonable fee for the processing of any data access request. All requests for access to data or correction of data or for information regarding policies and practices and the kinds of data held should be addressed to the Company for the attention of the Company Secretary or (as the case may be) the Hong Kong Share Registrar for the attention of the Privacy Compliance Officer.

By signing this Application Form, you agree to all of the above.

Branch Name	Address
Kowloon	Kwan Tong Branch Market Branch Tin On Building Branch 238 Nathan Road Branch
	No. 1, Yue Man Square, Kwan Tong Basement & U/G, 673 Nathan Road, Mong Kok 777-779 Cheung Sha Wan Road 238 Nathan Road
New Territories	Kwai Hing Branch Tuen Mun Town Plaza Branch Shatin Plaza Branch Yuen Long Branch
	Shop 2, 3/F, Sun Kwai Hing Plaza, 166-174 Hing Fong Road, Kwai Chung Shop 1, U/G/F, Shopping Arcade Phase II, Tuen Mun Town Plaza, Tuen Mun Shop 49, Level 1, Shatin Plaza, 21-27 Sha Tin Centre Street, Sha Tin G/F, HSBC Building Yuen Long, 150-160 Castle Peak Road, Yuen Long

(b) **any of the following branches of Bank of Communications Co., Ltd. Hong Kong Branch:**

Branch Name	Address
Hong Kong Island	Hong Kong Branch North Point Sub-Branch
	20 Pedder Street, Central 442-444 King's Road
Kowloon	Shamshuipo Sub-Branch Wong Tai Sin Sub-Branch
	G/F., Shop 1, Golden Centre, 94 Yen Chow Street Shops 129-127, 1/F., Lung Cheung Plaza, 136 Lung Cheung Road
New Territories	Market Street Sub-Branch Tai Po Sub-Branch
	G/F., 53 Market Street, Tsuen Wan Shop No. 1, G/F., Wing Fai Plaza, 29-35 Ting Kok Road

6. Your Application Form can be lodged at these times:

Friday, May 18, 2012	— 9:00 a.m. to 4:30 p.m.
Saturday, May 19, 2012	— 9:00 a.m. to 1:00 p.m.
Monday, May 21, 2012	— 9:00 a.m. to 4:30 p.m.
Tuesday, May 22, 2012	— 9:00 a.m. to 4:30 p.m.
Wednesday, May 23, 2012	— 9:00 a.m. to 12:00 noon

7. The latest time for lodging your application is **12:00 noon on Wednesday, May 23, 2012**. The application lists will open from 11:45 a.m. to 12:00 noon on that day, subject only to the weather conditions. The application lists will not open if there is:

- a tropical cyclone warning signal number 8 or above; or
- a "black" rainstorm warning signal

in force in Hong Kong at any time between 9:00 a.m. and 12:00 noon on Wednesday, May 23, 2012. Instead they will open between 11:45 a.m. and 12:00 noon on the next Business Day which does not have either of those warnings in force in Hong Kong at any time between 9:00 a.m. and 12:00 noon.

Business Day means a day which is not a Saturday, Sunday or a public holiday in Hong Kong.

8. The right is reserved to present all or any remittances for payment. Your cheque or banker's cashier order will not be presented for payment before 12:00 noon on Wednesday, May 23, 2012. You will not be given a receipt for your payment. **The Company will retain any interest on your application monies for its own benefit. The right is also reserved to retain any Share certificates and/or refund cheques and/or any surplus application moneys or refunds, pending clearance of your cheque or banker's cashier order.**

NUMBER OF SHARES THAT MAY BE APPLIED FOR AND PAYMENTS

No. of Hong Kong Offer Shares applied for	Amount payable on application HK\$	No. of Hong Kong Offer Shares applied for	Amount payable on application HK\$	No. of Hong Kong Offer Shares applied for	Amount payable on application HK\$	No. of Hong Kong Offer Shares applied for	Amount payable on application HK\$
500	5,454.43	10,000	109,088.64	600,000	6,545,318.40	11,000,000	119,997,504.00
1,000	10,908.86	20,000	218,177.28	700,000	7,636,204.80	12,000,000	130,906,368.00
1,500	16,363.30	30,000	327,265.92	800,000	8,727,091.20	13,000,000	141,815,232.00
2,000	21,817.73	40,000	436,354.56	900,000	9,817,977.60	14,000,000	152,724,096.00
2,500	27,272.16	50,000	545,443.20	1,000,000	10,908,864.00	15,000,000	163,632,960.00
3,000	32,726.59	60,000	654,531.84	2,000,000	21,817,728.00	15,610,000 ⁽¹⁾	170,287,367.04
3,500	38,181.02	70,000	763,620.48	3,000,000	32,726,592.00		
4,000	43,635.46	80,000	872,709.12	4,000,000	43,635,456.00		
4,500	49,089.89	90,000	981,797.76	5,000,000	54,544,320.00		
5,000	54,544.32	100,000	1,090,886.40	6,000,000	65,453,184.00		
6,000	65,453.18	200,000	2,181,772.80	7,000,000	76,362,048.00		
7,000	76,362.05	300,000	3,272,659.20	8,000,000	87,270,912.00		
8,000	87,270.91	400,000	4,363,545.60	9,000,000	98,179,776.00		
9,000	98,179.78	500,000	5,454,432.00	10,000,000	109,088,640.00		

⁽¹⁾ Maximum number of Hong Kong Offer Shares you may apply for.

閣下如欲以本身的名義登記將獲發行的香港發售股份，請使用本申請表格

4. 倘閣下的香港發售股份的配發作廢：

倘香港聯交所上市委員會在下列任何一段期間並無批准香港發售股份上市，則向閣下配發的香港發售股份將會作廢：

- 截止辦理申請登記日期後三個月內；或
- 香港聯交所上市委員會在截止辦理申請登記日期後三個月內通知本公司的較長期限（最多為六個月）。

退還申請款項

倘閣下基於上述任何原因而未獲發任何香港發售股份，本公司將向閣下退還閣下的申請股款，包括有關1.0%經紀佣金、0.003%證監會交易徵費及0.005%香港聯交所交易費。閣下將不會獲得利息，而所有利息將撥歸本公司所有。倘閣下的申請僅獲部分接納，本公司將不計利息向閣下退還適當部分的申請股款，包括有關1.0%經紀佣金、0.003%證監會交易徵費及0.005%香港聯交所交易費。倘最終釐定的發售價低於申請認購時首次支付的每股股份10.80港元（不包括1.0%經紀佣金、0.003%證監會交易徵費及0.005%香港聯交所交易費），則本公司將不計利息向閣下退還閣下多繳的申請股款（連同多繳申請股款應佔的有關1.0%經紀佣金、0.003%證監會交易徵費及0.005%香港聯交所交易費）。在寄發退還申請日期前的該等項項的所有應計利息將撥歸本公司所有。在大量超額認購的突發情況下，本公司及聯席全球協調人可酌情決定，若干小額的香港發售股份申請（或成功申請者除外）的支票可能不會過戶。

退還支票將劃線註明「只准存入抬頭人賬戶」，並以閣下為抬頭人，或如屬聯名申請人，則以閣下申請表格內排名首位的申請人為抬頭人。閣下所提供的香港身份證號碼/護照號碼（或如屬聯名申請人，則為排名首位申請人的香港身份證號碼/護照號碼）的一部分或會印列於閣下的退還支票（如有）。該等資料亦可能轉交第三方支付用途。於兌現閣下的退還支票前，閣下的銀行或須核實閣下的香港身份證號碼/護照號碼。倘閣下的香港身份證號碼/護照號碼並不準確，或會延遲或無法兌現閣下的退還支票。有關退還支票的詳情，亦請參閱上文「倘成功申請認購（全部或部分）香港發售股份」一節。本公司擬作出特別安排，以避免不適當延誤退還申請認購股款。

香港結算代理人的申請

倘本申請表格由香港結算代理人代表發出電子認購指示以申請認購香港發售股份的人士簽署，則本申請表格與招股章程所載不符的條文將不適用，並將以招股章程所載的條文為準。在不限制本段的一般性原則下，倘本申請表格由香港結算代理人簽署，則本申請表格以下部分將不適用：

- 首頁所載的所有保證，惟有關根據招股章程及本申請表格的條款及條件及組織章程大綱及組織章程細則的各項規定申請認購香港發售股份的首項保證除外；
- 首頁的「警告」；
- 「閣下為代理人」；
- 「僅可為閣下本身的利益以白色或黃色申請表格或透過向香港結算或透過白表eIPO服務（www.eipo.com.hk）向指定白表eIPO服務供應商發出電子認購指示提出唯一認購申請」；
- 「填妥及提交本申請表格的效用」一節內的所有陳述及保證，惟首兩項有關以申請人名義登記香港發售股份及簽署文件使申請人登記為所申請香港發售股份的持有人除外；
- 「倘成功申請認購（全部或部分）香港發售股份」；
- 「專為閣下不獲配發香港發售股份的情況」；及
- 「退還申請股款」。

個人資料

個人資料收集聲明

個人資料（私隱）條例（「條例」）的主要條文於一九九六年十二月二十日在香港生效。此個人資料收集聲明乃向香港發售股份申請人及持有人說明本公司及其香港證券登記處就個人資料而訂的政策及條例及遵例措施。

1. 收集閣下個人資料的原因

香港發售股份申請人在申請認購香港發售股份或香港發售股份登記持有者將香港發售股份轉入或轉出其名下，或要求香港證券登記處提供服務時，須不時向本公司及其香港證券登記處提供彼等最新而準確的個人資料。

倘未能提供所需資料，或會導致閣下認購香港發售股份的申請不予受理或被延誤或本公司及其香港證券登記處無法進行過戶或提供服務，亦可阻礙或延誤登記或過戶閣下已成功申請的香港發售股份及/或寄發股票及/或寄發閣下的退還支票（如有）。香港發售股份持有人所提供的個人資料如有任何不確，必須即時知會本公司及其香港證券登記處。

2. 資料用途

香港發售股份持有人的個人資料可以任何方式被採用、持有及/或保存，以作下列用途：

- 處理閣下的認購申請及退還支票（如適用）及核實是否遵守本申請表格及招股章程所載列的條款及申請手續以及公佈香港發售股份的分配結果；
- 使香港及其他地區的所有適用法律及法規得到遵守；
- 登記香港發售股份或香港發售股份持有者將股份轉入或轉出其名下，包括（如適用）以香港結算代理人的名義進行；
- 保存或更新本公司的股東名冊；
- 核對或協助核對簽名或任何資料核對或交換；
- 確定本公司香港發售股份持有人享有股息、供股及紅股發行等權利；
- 寄發本集團的通訊；
- 編製統計資料及股東資料；
- 遵照法律、規則或規例的要求作出披露；
- 披露有關資料以作出權利索償；及
- 與上述有關的任何其他附帶或相關用途，及/或使本公司及其香港證券登記處可對香港發售股份持有人及/或監管機構履行其責任的用途，以及/或香港發售股份持有人可能不時同意的任何其他用途。

3. 轉交個人資料

本公司及其香港證券登記處會將其持有的香港發售股份持有人的個人資料保密，但本公司及其香港證券登記處可能作出所有必要之查詢，以確定個人資料的準確性，以便資料可作任何上述用途，尤其可能向下列任何及所有人士及實體披露、取得、轉交（不論在香港還是外地）香港發售股份持有人的個人資料：

- 本公司或其委任的代理人，例如財務顧問及承辦銀行及主要海外登記處；
- （如香港發售股份申請人要求將股份存入中央結算系統）香港結算及香港結算代理人將就操作中央結算系統而使用個人資料；
- 任何向本公司或其附屬公司及/或香港證券登記處提供與其各自業務運作有關的行政、電訊、電腦、付款或其他服務的代理人、承包商或第三方服務供應商；
- 香港聯交所、證監會及任何其他法定、監管或政府機關；及
- 與香港發售股份持有人已有或計劃進行買賣的任何其他人士或機構，例如彼等的銀行、律師、會計師或股票經紀等。

4. 查閱及更正個人資料

條例賦予申請人及香港發售股份持有人權利審查本公司或其香港證券登記處是否持有彼等的個人資料，索取該等資料的副本及更正任何不確的資料。根據條例，本公司及其香港證券登記處有權處理任何查閱資料的要求收取合理費用。所有關於查閱資料或更正資料或詢問關於政策及措施的資料及所持的資料類別的要求，應向本公司的公司秘書或香港證券登記處（視乎情況而定）屬下的私隱條例事務主任提出。閣下簽署本申請表格，即表示同意上述各項。

申請手續

- 請按照下表計算閣下擬申請香港發售股份的數目及應繳款項。申請認購香港發售股份的數目最少為500股。申請認購須為載於下表的數目。申請認購任何其他數目的香港發售股份，將不獲考慮，而該等認購申請亦不予受理。閣下須繳付每股香港發售股份最高發售價10.80港元，另加1.0%經紀佣金、0.003%證監會交易徵費及0.005%香港聯交所交易費。下表列出認購若干數目的香港發售股份（最多為15,610,000股香港發售股份）的應繳款項總額。
- 閣下（作為申請人）必須根據所示填妥表格，並於申請表格首頁簽署。僅接納親筆簽名。
- 每份認購申請必須附有一張支票或一張銀行本票。
- 付款支票須釘於本申請表格上。閣下必須以一張支票或一張銀行本票支付香港發售股份的款項。如以支票付款，該支票必須：

- 為港元支票；
 - 由閣下在香港的港元銀行賬戶開出；
 - 顯示閣下的賬戶名稱，而該賬戶名稱必須已預印在支票上，或由有關銀行授權人士在該支票背面加蓋。該賬戶必須為閣下名下賬戶。如屬聯名認購申請，則該賬戶名稱必須與排名首位的申請人的姓名相同；
 - 註明抬頭人為「滙豐代理人（香港）有限公司—永達汽車公開發售」；
 - 劃線註明「只准存入抬頭人賬戶」；及
 - 並非期票。
- 下列情況將導致認購申請不予受理：
- 支票未能符合所有上述規定；或
 - 支票於首次過戶時不獲兌現。
- 如以銀行本票付款，該銀行本票必須：
- 由香港持牌銀行發出，並由該銀行的授權人士在銀行本票背面簽署核實閣下的姓名。銀行本票背面所示名稱必須與申請表格所示名稱相同。如屬聯名認購申請，則銀行本票所示名稱必須與排名首位申請人的名稱相同；
 - 註明抬頭人為「滙豐代理人（香港）有限公司—永達汽車公開發售」；
 - 劃線註明「只准存入抬頭人賬戶」；
 - 為港元本票；及
 - 並非期票。

- 下列情況將導致認購申請不予受理：
- 銀行本票未能符合所有上述規定；或
 - 銀行本票於首次過戶時不獲兌現。
- 請將申請表格，對摺一次，然後投入下列任何一間分行的特備收集箱內：

(a) 香港上海滙豐銀行的以下任何分行：

分行名稱	地址
香港島 香港總行	皇后大道中1號3樓
太古廣場分行	金鐘道88號太古廣場商場401室
太古城中心分行	太古城中第1期065號舖
北角分行	北角英皇道306-316號雲華大廈地下
德輔道中分行	德輔道中141號中保集團大廈
德輔道西分行	德輔道西40-50號西區中心大廈
觀塘大廈分行	灣仔軒尼詩道71-85熙華大廈地下

九龍 觀塘分行	觀塘裕民坊1號
旺角分行	旺角彌敦道673號地庫及高層地下
尖沙咀分行	長沙灣道777-779號
彌敦道238號分行	彌敦道238號1樓1號舖
新界 荃灣分行	荃浦興芳路166-174號新葵興廣場3樓2號舖
中門市廣場分行	中門市廣場第二期高層地下1號舖
沙田廣場分行	沙田正街21-27號沙田廣場L1樓49號舖
元朗分行	元朗青山公路150-160號元朗匯豐大廈地下

(b) 交通銀行股份有限公司香港分行的以下任何分行：

分行名稱	地址
香港島 香港分行	中環畢打街20號
北角支行	英皇道442-444號
九龍 深水埗支行	欽洲街94號黃金中心地下G1號舖
黃大仙支行	欽州街236號龍崗廣場一樓127-129號舖
新界 街市街支行	荃灣街市街53號地下
大埔支行	汀角路29-35號榮華花園地下1號舖

- 閣下可於下列時間內提交申請表格：
- | | |
|------------------|---------------|
| 二零一二年五月十八日（星期五） | 上午九時正至下午四時三十分 |
| 二零一二年五月十九日（星期六） | 上午九時正至下午一時正 |
| 二零一二年五月二十一日（星期一） | 上午九時正至下午四時三十分 |
| 二零一二年五月二十二日（星期二） | 上午九時正至下午四時三十分 |
| 二零一二年五月二十三日（星期三） | 上午九時正至中午十二時正 |
- 申請表格最遲必須於二零一二年五月二十三日（星期三）中午十二時正遞交，認購申請將於當日上午十一時四十五分至中午十二時正期間接受登記，惟僅視乎天氣情況而定。倘香港在五月二十三日（星期三）上午九時正至中午十二時正期間內任何時間懸掛下列警告訊號，將不會登記認購申請：
- 八號或以上熱帶氣旋警告訊號；或
 - 「黑色」暴雨警告訊號
- 並改為下一個在上午九時正至中午十二時正期間內任何時間在香港再無懸掛上述任何警告的營業日上午十一時四十五分至中午十二時正期間申請登記。
- 營業日指星期六、星期日或香港公眾假期以外的日子。
- 本公司保留兌現所有或任何款項的權利。閣下的支票或銀行本票將不會於二零一二年五月二十三日（星期三）中午十二時正前兌現。閣下將不獲發付款收據。
- 閣下的申請認購股份的任何利息將撥歸本公司所有。本公司亦有權在閣下的支票或銀行本票過戶之前保留任何股票及/或退還支票及/或任何超額申請股款或退還款項。

可供申請認購股份數目及應繳款項

申請認購的香港發售股份數目	申請時應繳款項 港元	申請認購的香港發售股份數目	申請時應繳款項 港元	申請認購的香港發售股份數目	申請時應繳款項 港元	申請認購的香港發售股份數目	申請時應繳款項 港元
500	5,454.43	10,000	109,088.64	600,000	6,545,318.40	11,000,000	119,997,504.00
1,000	10,908.86	20,000	218,177.28	700,000	7,636,204.80	12,000,000	130,906,368.00
1,500	16,363.30	30,000	327,265.92	800,000	8,727,091.20	13,000,000	141,815,232.00
2,000	21,817.73	40,000	436,354.56	900,000	9,817,977.60	14,000,000	152,724,096.00
2,500	27,272.16	50,000	545,443.20	1,000,000	10,908,864.00	15,000,000	163,632,960.00
3,000	32,726.59	60,000	654,531.84	2,000,000	21,817,728.00	15,610,000 ⁽¹⁾	170,287,367.04
3,500	38,181.02	70,000	763,620.48	3,000,000	32,726,592.00		
4,000	43,635.46	80,000	872,709.12	4,000,000	43,635,456.00		
4,500	49,089.89	90,000	981,797.76	5,000,000	54,544,320.00		
5,000	54,544.32	100,000	1,090,886.40	6,000,000	65,453,184.00		
6,000	65,453.18	200,000	2,181,772.80	7,000,000	76,362,048.00		
7,000	76,362.05	300,000	3,272,659.20	8,000,000	87,270,912.00		
8,000	87,270.91	400,000	4,363,545.60	9,000,000	98,179,776.00		
9,000	98,179.78	500,000	5,454,432.00	10,000,000	109,088,640.00		

⁽¹⁾ 閣下可申請認購的香港發售股份最高數目。