

# Hong Kong Public Offering – YELLOW Form 香港公開發售 – 黃表

Use this Application Form if you want the Hong Kong Offer Shares to be issued in the name of HKSCC Nominees Limited ("HKSCC Nominees") and deposited directly into the Central Clearing and Settlement System ("CCASS") for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant.

閣下如欲以香港中央結算(代理人)有限公司(「香港結算代理人」)的名義登記閣下將獲發行的香港發售股份,並直接存入中央結算及交收系統(「中央結算系統」),以記存於閣下的中央結算系統投資者戶口持有人股份戶口或閣下指定的中央結算系統參與者的股份賬戶內,請使用本申請表格。

NOTE: Unless the context requires otherwise, capitalized terms used in this Application Form shall have the same meanings as defined in the prospectus ("Prospectus") dated Friday, June 29, 2012 issued by China Yongda Automobiles Services Holdings Limited (the "Company") together with any supplement thereto.

附註: 除文義另有所指者外,本申請表格所用詞彙與中國永達汽車服務控股有限公司(「本公司」)於二零一二年六月二十九日(星期五)刊發的招股章程(「招股章程」)連同任何補充文件中所界定者具有相同意義。

Hong Kong Exchanges and Clearing Limited, The Stock Exchange of Hong Kong Limited (the "Hong Kong Stock Exchange") and Hong Kong Securities Clearing Company Limited ("HKSCC") take no responsibility for the contents of this Application Form, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this Application Form.

香港交易及結算所有限公司、香港聯合交易所有限公司(「香港聯交所」)及香港中央結算有限公司(「香港結算」)對本申請表格的內容概不負責,對其準確性或完整性亦不發表任何聲明,並表明概不就本申請表格全部或任何部分內容而產生或因依賴該等內容而引致的任何損失承擔任何責任。

A copy of this Application Form, together with a copy of each of the WHITE and GREEN Application Forms, the Prospectus and the other documents specified under "Documents Delivered to the Registrar of Companies and Available for Inspection" in Appendix V to the Prospectus, have been registered by the Registrar of Companies in Hong Kong as required by section 342C of the Companies Ordinance. The Securities and Futures Commission of Hong Kong ("SFC") and the Registrar of Companies in Hong Kong take no responsibility as to the contents of any of these documents.

本申請表格連同白色及綠色申請表格各一份、招股章程及招股章程附錄五(送呈公司註冊處處理及備查文件)所指的其他文件,已經遵照公司條例第342C條的規定,送呈香港公司註冊處處長登記。香港證券及期貨事務監察委員會(「證監會」)及香港公司註冊處處長對任何此等文件的內容概不負責。

Nothing in this Application Form or the Prospectus constitutes an offer to sell or the solicitation of an offer to subscribe or buy nor shall there be any subscription or sale of Shares in any jurisdiction in which such offer, solicitation or sales would be unlawful. This Application Form and the Prospectus are not for distribution, directly or indirectly, in or into the United States, nor is this application an offer of Shares for sale or subscription in the United States. The Shares have not been and will not be registered under the U.S. Securities Act of 1933, as amended (the "U.S. Securities Act") and may not be offered or sold except in an offshore transaction in accordance with Regulation S under the U.S. Securities Act. There will be no offer or sale of Shares in the United States.

本申請表格或招股章程所載者概不構成提出出售要約或邀請認購或購買的要約,而在任何作出有關要約、邀請或出售即屬違法的司法權區內,概不認購或出售任何股份。本申請表格及招股章程不得在美國境內直接或間接派發,而此項申請亦不得在美國出售或認購股份的要約。股份亦不得將不會根據一九三三年美國證券法(經修訂)(「美國證券法」)登記。除在根據美國證券法規例的離岸交易中發售或出售外,概不供提呈發售或出售。股份將不會在美國提呈發售或出售。

This Application Form is not for publication, distribution or release in the United States, Canada, European Economic Area, the United Kingdom, Singapore, Japan, the PRC or any other jurisdictions where such distribution is not permitted by the relevant law. 本申請表格不得在美國、加拿大、歐洲經濟區、英國、新加坡、日本、中國或其相關法例不允許此項派發的任何其他司法權區內刊發、派發或發佈。

Staple your payment here 請將股款緊釘在此

## China Yongda Automobiles Services Holdings Limited

### 中國永達汽車服務控股有限公司

(Incorporated in the Cayman Islands with limited liability)

(於開曼群島註冊成立之有限公司)

#### GLOBAL OFFERING

- Number of Offer Shares under the Global Offering : 253,539,500 Shares (comprising 200,022,000 New Shares and 53,517,500 Sale Shares and subject to the Over-allotment Option)
- Number of the Hong Kong Offer Shares : 25,354,000 New Shares (subject to adjustment)
- Number of International Offer Shares : 228,185,500 Shares (comprising 174,668,000 New Shares and 53,517,500 Sale Shares and subject to adjustment and the Over-allotment Option)
- Offer Price : HK\$6.60 per Offer Share, plus brokerage of 1.0%, SFC transaction levy of 0.003% and Hong Kong Stock Exchange trading fee of 0.005% (payable in full on application in Hong Kong dollars)
- Nominal Value : HK\$0.01 per Share
- Stock Code : 03669

#### 全球發售

- 全球發售的發售股份數目 : 253,539,500 股股份 (包括 200,022,000 股新股份及 53,517,500 股銷售股份,並視乎超額配股權行使與否而定)
- 香港發售股份數目 : 25,354,000 股新股份 (可予調整)
- 國際發售股份數目 : 228,185,500 股股份 (包括 174,668,000 股新股份及 53,517,500 股銷售股份,並可予調整及視乎超額配股權行使與否而定)
- 發售價 : 每股發售股份 6.60 港元,另加 1.0% 經紀佣金、0.003% 證監會交易徵費及 0.005% 香港聯交所交易費(須於申請時以港元繳足)
- 面值 : 每股股份 0.01 港元
- 股份代號 : 03669

#### Application Form for Hong Kong Offer Shares 香港發售股份申請表格

Applications will be accepted until 12:00 noon on Thursday, July 5, 2012 (or such other time or date as may subsequently be announced).

You must read the conditions and instructions attached to this Application Form. To be valid, you must complete all applicable parts of this Application Form.

Please write clearly in ink.

接受認購申請的截止時間為

二零一二年七月五日(星期四)中午十二時正(或隨後可能公佈的該等其他時間或日期)。

閣下務須細閱本申請表格所附載的條件及指示。

本申請表格各適用部分均須以墨水筆清楚填妥,方為有效。

To: China Yongda Automobiles Services Holdings Limited  
UBS AG, Hong Kong Branch  
The Hongkong and Shanghai Banking Corporation Limited  
BOCOM International Securities Limited  
The Hong Kong Underwriters

致: 中國永達汽車服務控股有限公司  
瑞銀集團,香港分行  
香港上海銀行有限公司  
交銀國際證券有限公司  
香港包銷商

- I/We: apply for the number of the Hong Kong Offer Shares set forth below, subject to the terms and conditions of the Prospectus and this Application Form, and subject to the Memorandum of Association and the Articles of Association;
- enclose payment in full for the Hong Kong Offer Shares applied for, calculated at the Offer Price of HK\$6.60 per Offer Share, (payable in full on application, plus 1.0% brokerage, 0.003% SFC transaction levy and 0.005% Hong Kong Stock Exchange trading fee);
- undertake and agree to accept the Hong Kong Offer Shares applied for, or any lesser number allotted to me/us pursuant to this application;
- declare that this is the only application made and the only application intended to be made by me/us on a WHITE or YELLOW Application Form or by giving electronic application instructions to HKSCC or to the designated White Form eIPO Service Provider through the White Form eIPO service (www.eipo.com.hk), to benefit me/us or for whom benefit I/we are applying;
- understand that the declarations and representations given by me/us in this Application Form will be relied upon by the Company, the Joint Global Coordinators and the Underwriters in deciding whether or not to make any allotment of Hong Kong Offer Shares in response to this application;
- authorize the Company to place the name of HKSCC Nominees on the register of members of the Company as the holder(s) of any Hong Kong Offer Shares to be allotted to me/us, and, subject to the terms and conditions set forth in the Prospectus and this Application Form, to deposit the relevant Share certificate(s) directly into CCASS operated by HKSCC for the credit of my/our CCASS Investor Participant stock account or the stock account of my/our designated CCASS Participant;
- have read the terms and conditions and the application procedures set forth on this Application Form and in the Prospectus and agree to be bound by them;
- request that any refund cheques be made payable to me/me first-named of us (in the case of joint applicants) in this Application Form and to send the refund cheques by ordinary post and at my/our risk to the address given in this Application Form (except where I/we have applied for 1,000,000 Hong Kong Offer Shares or more and have indicated on this Application Form that I/we wish to collect any refund cheques) in person in accordance with the procedures prescribed in this Application Form and the Prospectus;
- undertake, confirm and declare that I am/not we are/not none of the persons for whose benefit I am/we are applying is restricted by any applicable laws of Hong Kong or elsewhere from making this application, and that I am/not we are is a US person (as defined in Regulation S) or the allotment of or the application for the Hong Kong Offer Shares or by whom or for whose benefit this application is made would require the Company to comply with any applicable securities law or regulation (whether or not having the force of law) of any territory outside Hong Kong; and that I/we or the person for whose benefit I am/we are applying have not applied for or taken up, or indicated an interest for, and will not apply for or take up, or indicate an interest for, any International Offer Shares;
- undertake to sign all documents and to do all things necessary to enable me to be registered as the holder of the Hong Kong Offer Shares to be allocated to me, and as required by the Articles of Association;
- represent, warrant and undertake that the allotment of or application for the Hong Kong Offer Shares to or by whom or for whose benefit this application is made would not require the Company to comply with any requirements under any law or regulation (whether or not having the force of law) of any territory outside Hong Kong;
- represent, warrant and undertake that I/we understand that the Hong Kong Offer Shares have not been and will not be registered under the US Securities Act and that I am/we are outside the United States (within the definition of Regulation S) when completing and submitting this Application Form or the persons described in paragraph (b)(3) of Rule 902 of Regulation S; and
- agree that this application, any acceptance of it and the resulting contract, shall be governed by and construed in accordance with the laws of Hong Kong.

- 本人/吾等: 按照招股章程及本申請表格所載的條款及條件,並依據組織章程大綱及組織章程細則所載的各項規定,申請認購下列數目的香港發售股份;
- 隨附申請認購香港發售股份所需按每股發售股份售價6.60港元計算的全數款項(須於申請時繳足,另加1.0%經紀佣金、0.003%證監會交易徵費及0.005%香港聯交所交易費);
- 承諾並同意接納所申請的香港發售股份,或根據是項申請配發予本人/吾等的任何較少數目的香港發售股份;
- 聲明是項申請乃本人/吾等,以本人/吾等為受益人或本人/吾等為該人士的利益以白色或黃色申請表格或透過向香港結算或透過白表eIPO服務(www.eipo.com.hk)向指定白表eIPO服務供應商發出電子認購指示而提交及擬提交的唯一申請;
- 明白貴公司、聯席全球協調員及包銷商將依賴本人/吾等在本申請表格作出的聲明及陳述,以決定是否就是項申請配發任何香港發售股份;
- 授權貴公司將香港結算代理人的名稱列入貴公司股東名冊內,作為我/我們配發予本人/吾等的香港發售股份的持有人,並於招股章程及本申請表格所載條款及條件的規限下,將有關股票直接存入由香港結算操作的中央結算系統,以記存於本人/吾等的中央結算系統投資者戶口持有人股份戶口或本人/吾等指定的中央結算系統參與者的股份賬戶內;
- 已細閱本申請表格及招股章程所載的條款、條件及申請手續,並同意受其約束;
- 要求任何退款支票以本人/本申請表格內吾等中排名首位者(如屬聯名申請人)為抬頭人及以普通郵遞方式將退款支票寄至本申請表格所提供的地址,郵遞風險概由本人/吾等承擔(除本人/吾等申請1,000,000股或以上香港發售股份,並於本申請表格表明本人/吾等想親自領取退款支票外);
- 承諾、確認及聲明香港或其他地區的任何適用法律並未限制本人/吾等或本人/吾等為其利益作出申請的人士作出此申請,而本人/吾等並非美國人士(定義見規則)或向其分配香港發售股份或由香港發售股份或其利益作出本申請的人士;
- 承諾並保證本人/吾等明白香港發售股份並無亦不會根據美國證券法進行登記,而本人/吾等在填寫及提交本申請表格時身處美國境外(定義見規則),或S規則第902條(b)(3)段所述人士;
- 同意本申請、任何有關接納及因此前訂立的合同須受香港法例規管並按其詮釋。

Signed by (all) applicant(s) (all joint applicants must sign):

由(所有)申請人簽署(所有聯名申請人必須簽署):

Date: 日期: ..... / ..... / .....  
D 日 M 月 Y 年

- Warning: It is important that you read the terms and conditions and the application procedures overleaf.
- Only one application may be made for the benefit of any person on a WHITE or YELLOW Application Form or by giving electronic application instructions to HKSCC via CCASS or to the designated White Form eIPO Service Provider through the White Form eIPO service (www.eipo.com.hk). Multiple or suspected multiple applications on WHITE and/or YELLOW Application Forms or by giving electronic application instructions to HKSCC via CCASS or to the designated White Form eIPO Service Provider through the White Form eIPO service (www.eipo.com.hk), or applications made by an applicant for more than 50% of the Hong Kong Offer Shares being initially offered for public subscription (the details of which are set forth in the terms and conditions of this Application Form) and applications where cheques or banker's cashier orders are dishonoured upon first presentation will be rejected.
- All applicable boxes in the Application Form must be completed, otherwise the application is liable to be rejected.
- You may be prosecuted if you make a false declaration.
- You must complete this application in English (except Chinese name) unless otherwise stated, otherwise the application is liable to be rejected.
- You must sign this Application Form in writing (and not by way of personal chop), otherwise the application is liable to be rejected.

- 警告: 閣下務須細閱背頁的條款、條件及申請手續。
- 只准向一人或多人作出一次認購申請,以白色或黃色申請表格或透過中央結算系統向香港結算或透過白表eIPO服務(www.eipo.com.hk)向指定白表eIPO服務供應商發出電子認購指示作出一次認購申請。以白色或黃色申請表格或透過中央結算系統向香港結算或透過白表eIPO服務(www.eipo.com.hk)向指定白表eIPO服務供應商發出電子認購指示而提交或疑屬重複申請或由一位申請人認購超過半數予公眾認購(詳情載於本申請表格的條款及條件)的香港發售股份的一半以上及支票或銀行本票於首次遞交時不獲兌現的申請均將被拒絕受理。
- 必須填妥本申請表格的適用欄位,否則申請可被拒絕。
- 閣下如作出虛假聲明,可遭檢控。
- 除非另有指明,閣下必須以英文填寫本申請(中文姓名除外),否則申請可被拒絕受理。
- 閣下必須親筆簽署本申請表格(而不得以個人印章代簽),否則申請可被拒絕。

#### For Broker use 經紀專用

Lodged by 由以下經紀遞交

Broker No. 經紀號碼	
Broker's Chop 經紀印章	

Use this Application Form if you want the Hong Kong Offer Shares to be issued in the name of HKSCC Nominees Limited ("HKSCC Nominees") and deposited directly into the Central Clearing and Settlement System ("CCASS") for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant.

閣下如欲以香港中央結算(代理人)有限公司(「香港結算代理人」)的名義登記 閣下將獲發行的香港發售股份,並直接存入中央結算及交收系統(「中央結算系統」),以記存於 閣下的中央結算系統投資者戶口持有人股份戶口或 閣下指定的中央結算系統參與者的股份賬戶內,請使用本申請表格。

Number of the Hong Kong Offer Shares applied for (not more than 12,677,000 Hong Kong Offer Shares being 50% of the Hong Kong Offer Shares initially available under the Hong Kong Public Offering) 申請認購的香港發售股份數目 (不超過12,677,000股香港發售股份,即根據香港公開發售初步可供認購之香港發售股份的50%)		Cheque/banker's cashier order number 支票/銀行本票號碼	
Total amount of payment 款項總額	HK\$ 港元	Name of bank on which cheque/banker's cashier order is drawn* 支票/銀行本票的付款銀行名稱*	

\* Cheque or banker's cashier order should be crossed "Account payee only" and made payable to "HSBC Nominees (Hong Kong) Limited — Yongda Automobiles Public Offer".  
\* 支票或銀行本票須以「只准存入抬頭人賬戶」方式劃線開出,並須註明抬頭人為「滙豐代理人(香港)有限公司—永達汽車公開發售」。  
To be completed in BLOCK letters in English in ink, except as stated otherwise. Joint applicants should give the address of the first-named applicant only.  
除另有指明外,請用墨水筆以英文正楷填寫。聯名申請人僅須填寫排名首位的申請人地址。

Your name (in English) 閣下的英文姓名/名稱	Family name or company name 姓氏或公司名稱	Forename(s) 名字
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Your name (in Chinese) 閣下的中文姓名/名稱	Family name or company name 姓氏或公司名稱	Forename(s) 名字
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Your occupation (in English) 閣下的職業 (以英文填寫)	Your Hong Kong Identity Card no./Passport no./Hong Kong Business Registration no. (Please delete as appropriate)** 閣下的香港身份證號碼/護照號碼/香港商業登記號碼 (請刪去不適用者)**
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Names of all other joint applicant(s) in English (if any) 所有其他聯名申請人的英文姓名/名稱(如有)	Hong Kong Identity Card no./Passport no./Hong Kong Business Registration no. of all other joint applicants (Please delete as appropriate)** 所有其他聯名申請人的香港身份證號碼/護照號碼/香港商業登記號碼 (請刪去不適用者)**
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Your address (in English) and telephone number (joint applicants should give the address in Hong Kong and the telephone number of the first-named applicant only) (only an address in Hong Kong will be accepted) 閣下的地址(以英文填寫)及電話號碼(聯名申請人須填寫排名首位申請人的香港地址及電話號碼)(僅接受香港地址)	Tel. no. 電話號碼
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For nominees: Please provide an account number or identification code for each beneficial owner (or, as the case may be, joint beneficial owners).  
如屬代名人:請填寫各實益擁有人(或聯名實益擁有人,視乎情況而定)的賬戶號碼或識別編碼。

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If you are a nominee, the account number or identification code for each beneficial owner (or, as the case may be, joint beneficial owners) must be provided. If you do not complete this section, this application will be treated as being made for your own benefit.  
如閣下為代名人,則必須填寫各實益擁有人(或聯名實益擁有人,視乎情況而定)的賬戶號碼或識別編碼。若閣下並無填寫本欄,則是項申請將視為閣下本身的利益而作出。

\*\* (1) If you are a CCASS Investor Participant, only a Hong Kong Identity Card number (if you are an individual) or a Hong Kong Business Registration number (if you are a body corporate) will be accepted for application. It is important that you refer to paragraph 2 under the section headed "How to make your application" in this Application Form.  
(2) If you are applying through a designated CCASS Participant (other than a CCASS Investor Participant); for individuals, you must provide your Hong Kong Identity Card number or passport number. If you hold a Hong Kong Identity Card, please provide the Hong Kong Identity Card number. If you do not hold a Hong Kong Identity Card, please provide your passport number. For a body corporate, please provide the Hong Kong Business Registration number. All joint applicants must give (if they are individuals) their Hong Kong Identity Card numbers, or, where appropriate, passport numbers, or (if they are bodies corporate) their Hong Kong Business Registration numbers. Hong Kong Identity Card/passport/Hong Kong Business Registration numbers will be used for checking the validity of your Application Form and such data may be transferred to third parties for the accomplishment of such purposes.  
(3) Part of your Hong Kong Identity Card number/passport number, or, if you are joint applicants, part of the Hong Kong Identity Card number/passport number of the first-named applicant, provided by you may be printed on your refund cheque (if any). Such data may also be transferred to a third party for refund purpose. Your banker may require verification of your Hong Kong Identity Card number/passport number before encashment of your refund cheque. Inaccurate completion of your Hong Kong Identity Card number/passport number may lead to delay in encashment of or may invalidate your refund cheque.  
(4) Tick this box if you have applied for 1,000,000 Hong Kong Offer Shares or more and wish to collect your refund cheque(s) (if any) in person from Computershare Hong Kong Investor Services Limited at Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong. Please see the sections overleaf headed "If your application for the Hong Kong Offer Shares is successful (in whole or in part)" and "Refund of your application monies" for details of when, where and how to collect your refund cheque(s) (if any).  
閣下如申請認購1,000,000股或以上香港發售股份,並欲親臨香港中央證券登記有限公司(地址為香港灣仔皇后大道東183號合和中心17樓1712-1716室)領取退款支票(如有),請在左端方格加上「✓」號。有關領取退款支票(如有)的時間、地點及方法的詳情,請參閱背頁「倘成功申請認購(全部或部分)香港發售股份」及「退還申請股款」兩節。  
Any alteration to any application detail that you provide on this form should be authorized by the signature of the applicant.  
對閣下在本表格內提供的任何申請資料的任何更正應由申請人簽字授權方可進行。

<b>DETAILS FOR CCASS PARTICIPANT 中央結算系統參與者資料</b>
<b>This box must be duly completed 此欄必須填寫妥當</b>
<b>Participant ID of the CCASS Investor Participant or designated CCASS Participant</b> 中央結算系統投資者戶口持有人或指定中央結算系統參與者的參與者編號
<b>For designated CCASS Participant or Corporate CCASS Investor Participant, please also affix the company chop bearing its company name</b> 指定中央結算系統參與者或公司中央結算系統投資者戶口持有人 請加蓋顯示公司名稱的公司印鑑
(See paragraph 2 in the section "How to make your application" overleaf) (請參閱背頁「申請手續」一節第2段)

<b>For Bank use 此欄供銀行填寫</b>
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**ADDRESS LABEL 地址標貼**  
Please repeat name(s) and address as set forth above in BLOCK letters  
請用正楷填寫上表所示姓名/名稱及地址

Name(s) 姓名/名稱
Address 地址



# China Yongda Automobiles Services Holdings Limited

## 中國永達汽車服務控股有限公司

(Incorporated in the Cayman Islands with limited liability)

### GLOBAL OFFERING

#### Conditions of your application

##### A. Who can apply

1. You, the applicant(s), and any person(s) for whose benefit you are applying, must be 18 years of age or older and must have a Hong Kong address.
2. If you are a firm, the application must be made in the name(s) of the individual member(s), not in the firm's name.
3. If you are a body corporate, the Application Form must be stamped with the company chop (bearing the company name) and signed by a duly authorized officer, who must state his or her representative capacity.
4. Save under the circumstances permitted by the Listing Rules, you cannot apply for any Hong Kong Offer Shares if you or any person(s) for whose benefit you are applying is/are:
  - an existing beneficial owner of the Shares;
  - the chief executive or a director of the Company or any of its subsidiaries;
  - an associate (as defined in the Listing Rules) of any of the above;
  - a connected person (as defined in the Listing Rules) of the Company or will become a connected person of the Company immediately upon completion of the Global Offering;
  - a person who does not have a Hong Kong address;
  - within the United States (within the meaning of Regulation S under the U.S. Securities Act), other than a person described in paragraph h(3) of Rule 902 of Regulation S under the U.S. Securities Act;
  - a legal or natural person of the PRC (except qualified domestic institutional investors or those who have obtained approval from competent regulatory authorities); or
  - have been allocated or have applied for any International Offer Shares under the International Offering or otherwise participate in the International Offering.

##### B. If you are a nominee

5. The total number of joint applicants may not exceed four.
- If you are a nominee, you may both give electronic application instructions to HKSCC via CCASS (if you are a CCASS Participant) and lodge more than one Application Form in your own name if each application is made on behalf of different beneficial owners. In the box on this Application Form marked "For nominees" you must include, for each beneficial owner (or, in the case of joint beneficial owners, for each such beneficial owner):
- an account number; or
  - some other identification code.

If you do not include this information, the application will be treated as being made for your own benefit. A nominee who submits this application on behalf of other person(s) is deemed to have represented to and undertaken with the Company, the Joint Global Coordinators and the Underwriters that he/she has been duly authorized by such person (or, if more than one, all of them) to submit this application and to agree to the terms of this Application Form on behalf of such person (or, if more than one, all of them). You further undertake to supply to the Company, the Joint Global Coordinators and the Underwriters such information about such person/each such person as any of them may require for any of the purposes set forth under the heading "Purposes" in the section below headed "Personal Data" of this Application Form.

##### C. Lodge only one application on a WHITE or YELLOW Application Form or through giving electronic application instructions to HKSCC or to the designated White Form eIPO Service Provider through the White Form eIPO service (www.eipo.com.hk) for your own benefit

- Save in the case of applications made by nominees in accordance with paragraph B above, multiple or suspected multiple applications will be rejected. If any of your applications will be rejected as multiple applications if you, or you and your joint applicant(s) together or any of your joint applicants:
- make more than one application (whether individually or jointly with others) on a WHITE or YELLOW Application Form or by giving electronic application instructions to HKSCC via CCASS or to the designated White Form eIPO Service Provider through the White Form eIPO service (www.eipo.com.hk);
  - apply (whether individually or jointly with others) on one WHITE Application Form and one YELLOW Application Form or on one WHITE or YELLOW Application Form and give electronic application instructions to HKSCC via CCASS or to the designated White Form eIPO Service Provider through the White Form eIPO service (www.eipo.com.hk);
  - apply (whether individually or jointly with others) on one WHITE or YELLOW Application Form or by giving electronic application instructions to HKSCC via CCASS or to the designated White Form eIPO Service Provider through the White Form eIPO service (www.eipo.com.hk) for more than 12,677,000 Shares, being 50% of the Shares initially being offered for public subscription under the Hong Kong Public Offering; or
  - have applied for or taken up, or indicated an interest for, or have been or will be placed or allocated (including conditionally and/or provisionally) International Offer Shares under the International Offering.

Save as referred to above, all of your applications will also be rejected as multiple applications if more than one application on a WHITE or a YELLOW Application Form or by giving electronic application instructions to HKSCC or to the designated White Form eIPO Service Provider through the White Form eIPO service (www.eipo.com.hk) is made for your own benefit (including the part of an application made by HKSCC Nominees acting on electronic application instructions).

- If an application is made by an unlisted company and:
- the principal business of that company is dealing in securities; and
  - you exercise statutory control over that company,

then the application will be treated as being made for your own benefit.

**Unlisted company means a company with no equity securities listed on the Hong Kong Stock Exchange.**

- Statutory control in relation to a company means you:**
- control the composition of the board of directors of that company; or
  - control more than half of the voting power of that company; or
  - hold more than half of the issued share capital of that company (not counting any part of it which carries no right to participate beyond a specified amount in a distribution of either profits or capital).

##### D. Allocation of Hong Kong Offer Shares — Pools A and B

There will initially be a total of 25,354,000 Hong Kong Offer Shares to be offered for subscription by members of the public under the Hong Kong Public Offering, representing approximately 10% of the total number of Offer Shares being offered under the Global Offering. The total number of the Hong Kong Offer Shares will be divided equally into two pools for allocation purposes: pool A and pool B. The Hong Kong Offer Shares in pool A will consist of 12,677,000 Shares and will be allocated on an equitable basis to applicants who have applied for Hong Kong Offer Shares with an aggregate price of HK\$5 million (excluding the brokerage of 1.0%, the Hong Kong Stock Exchange trading fee of 0.005% and the SFC transaction levy of 0.003% payable) or less. The Hong Kong Offer Shares in pool B will consist of 12,677,000 Shares and will be allocated on an equitable basis to applicants who have applied for Hong Kong Offer Shares with an aggregate price of more than HK\$5 million (excluding the brokerage of 1.0%, the Hong Kong Stock Exchange trading fee of 0.005% and the SFC transaction levy of 0.003% payable) up to the total value of pool B.

You should be aware that the allocation ratios for applications in pool A and applications in pool B may be different. If the Hong Kong Offer Shares in one (but not both) of the pools are under-subscribed, the unsubscribed Hong Kong Offer Shares will be transferred to the other pool to satisfy demand in that other pool and be allocated accordingly. You can only receive an allocation of the Hong Kong Offer Shares from either pool A or pool B but not from both pools. Save as aforesaid, allocation of the Hong Kong Offer Shares to investors under the Hong Kong Public Offering will be based solely on the level of valid applications received under the Hong Kong Public Offering. The basis of allocation may vary, depending on the number of the Hong Kong Offer Shares validly applied for by applicants in each of pool A and pool B. Such allocation could, where appropriate, include balloting, which would mean that some applicants may receive a higher allocation than others who have applied for the same number of the Hong Kong Offer Shares, and those applicants who are not successful in the balloting may not receive any Hong Kong Offer Shares. Multiple or suspected multiple applications and any application made for more than 12,677,000 Offer Shares, being 50% of the number of the Hong Kong Offer Shares initially available under the Hong Kong Public Offering, are liable to be rejected.

##### E. Supplemental Information

If any supplement to the Prospectus is issued, applicant(s) who have already submitted this Application Form may or may not (depending on the information contained in the supplement) be notified that they can withdraw their applications. If applicant(s) has/have not been so notified, or if applicant(s) has/have not been notified but has/have not withdrawn their applications in accordance with the procedure to be notified, all applications that have been submitted remain valid and may be accepted. Subject to the above and below, an application once made is irrevocable and applicants shall be deemed to have applied on the basis of the Prospectus as supplemented.

##### F. Effect of completing and submitting this Application Form

By completing and submitting this Application Form, you (and if you are joint applicants, each of you jointly and severally) for yourself or as agent or nominee and/or on behalf of each person for whom you act as agent or nominee:

- agree that all the Hong Kong Offer Shares to be allotted to you shall be issued in the name of HKSCC Nominees and deposited directly into CCASS for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant (as the case may be);
- instruct and authorize the Company and/or the Joint Global Coordinators (or their respective agents or nominees), as agents of the Company, to do on your behalf all things necessary to register any Hong Kong Offer Shares allotted to you in the name of HKSCC Nominees, as required by Memorandum of Association and the Articles of Association, and otherwise to give effect to the arrangements described in the Prospectus and this Application Form;
- undertake to sign all documents and to do all things necessary to enable the name of HKSCC Nominees to be registered as the holder of the Hong Kong Offer Shares to be allotted to you, and as required by the Memorandum of Association and Articles of Association and otherwise to give effect to the arrangements described in the Prospectus and this Application Form;
- represent, warrant and undertake that you understand that the Hong Kong Offer Shares have not been and will not be registered under the US Securities Act and you and any person for whose account or benefit you are acquiring the Hong Kong Offer Shares are outside the United States (as defined in Regulation S under the US Securities Act) or a person described in paragraph h(3) of Rule 902 of Regulation S under the U.S. Securities Act when completing this Application Form;
- if the laws of any place outside Hong Kong are applicable to your application, agree and warrant that you have complied with all such laws of the Company, the Joint Global Coordinators and the Underwriters nor any of their respective officers or advisers will infringe any law outside Hong Kong as a result of the acceptance of your offer to purchase, or any action arising from your rights and obligations under the terms and conditions contained in the Prospectus;
- confirm that you have received a copy of the Prospectus and have only relied on the information and representations contained in the Prospectus in making your application and will not rely on any other information and representations save as set forth in the supplement to the Prospectus;
- agree that the Company, the Joint Global Coordinators, the Joint Bookrunners, the Joint Lead Managers, the Joint Sponsors and the Underwriters and any of their respective directors, officers, employees, partners, agents or advisors and any other parties involved in the Global Offering are liable only for the information and representations contained in the Prospectus and any supplement to the Prospectus (and only then to the extent such liability is held to exist by a court with competent jurisdiction);

- agree (without prejudice to any other rights which you may have) that once your application has been accepted, you cannot rescind it because of an innocent misrepresentation;
- (if the application is made for your own benefit) warrant that this is the only application which has been or will be made for your own benefit on a WHITE or YELLOW Application Form or by giving electronic application instructions to HKSCC via CCASS or to the designated White Form eIPO Service Provider through the White Form eIPO service (www.eipo.com.hk);
- (if the application is made by an agent on your behalf) warrant that you have validly and irrevocably conferred on your agent all necessary power and authority to make the application;
- (if you are an agent for another person) warrant that reasonable enquiries have been made of that other person, that this is the only application which has been or will be made for the benefit of that other person on a WHITE or YELLOW Application Form or by giving electronic application instructions to HKSCC via CCASS or to the designated White Form eIPO Service Provider through the White Form eIPO service (www.eipo.com.hk), and that you are duly authorized to sign this Application Form as that other person's agent;
- undertake and agree to accept the Hong Kong Offer Shares applied for, or any lesser number allotted to you under the application;
- confirm that you are aware of the restrictions on offering of the Hong Kong Offer Shares described in the Prospectus;
- agree with the Company and each Shareholder of the Company that the Hong Kong Offer Shares are freely transferable by the holder thereof;
- undertake and confirm that you (if the application is made for your own benefit) or the person(s) for whose benefit you have made this application have not applied for or taken up, or indicated an interest for, or have not applied for or taken up, or indicated an interest for, and have not received or been placed or allocated (including conditionally or provisionally) any International Offer Shares under the International Offering nor otherwise participated in the International Offering;
- agree that your application for acceptance of it and the resulting contract will be governed by and construed in accordance with the laws of Hong Kong;
- warrant the truth and accuracy of the information contained in this Application Form;
- agree to disclose to the Company, the Joint Sponsors, the Joint Global Coordinators, the Underwriters, the Hong Kong Share Registrar, the receiving bankers and/or their respective advisers and agents personal data and any information which they require about you (or the person(s) for whose benefit you have made this application);
- agree that each of HKSCC and HKSCC Nominees reserves the right at its absolute discretion (1) not to accept any or part of the Hong Kong Offer Shares allotted to you in the name of HKSCC Nominees or not to accept such Hong Kong Offer Shares for credit to your CCASS account, (2) to cause such Hong Kong Offer Shares to be withdrawn from CCASS and transferred into your name at your own risk and costs; and (3) to cause such allotted Hong Kong Offer Shares to be issued in your name (or, if you are a joint applicant, to the first-named applicant) and in such a case, to post the Share certificates for such allotted Hong Kong Offer Shares at your own risk to the address on your Application Form by ordinary post or to make available the same for your collection;
- agree that each of HKSCC and HKSCC Nominees may adjust the number of the Hong Kong Offer Shares issued in the name of HKSCC Nominees;
- agree that neither HKSCC nor HKSCC Nominees shall have any liability for the information and representations not so contained in the Prospectus and this Application Form;
- agree that neither HKSCC nor HKSCC Nominees shall be liable to you in any way;
- agree with the Company and each Shareholder of the Company, and the Company agrees with each of the Shareholders, to observe and comply with the Companies Ordinance, the Memorandum of Association and the Articles of Association; and

— agree that the processing of your application, including the dispatch of refund cheques (if any), may be done by any of the Company's receiving bankers and is not restricted to the bank at which your application was lodged.

The Company, the Joint Global Coordinators, the Joint Bookrunners, the Joint Lead Managers, the Joint Sponsors, the Underwriters and their respective directors, officers, employees, partners, agents, advisers and any other parties involved in the Global Offering are entitled to rely on any warranty, representation or declaration made by you in this application. In the event of the application being made by joint applicants, all the warranties, representations, declarations and obligations expressed to be made, given or assumed by or imposed on the joint applicants shall be deemed to have been made, given or assumed by and imposed on the applicants jointly and severally. You may be prosecuted if you make a false declaration.

##### G. Power of attorney

Any application made by a person duly authorized under a power of attorney, the Company, the Joint Global Coordinators, the Underwriters and their respective agents and nominees, each severally as the Company's agent(s), may accept your application at their discretion, subject to any conditions they may think fit, including production of evidence of the authority of your attorney.

##### H. Offer Price

The Offer Price is HK\$6.60 per Share. Applicants for Hong Kong Offer Shares are required to pay, on application, the Offer Price of HK\$6.60 for each Hong Kong Offer Share together with a brokerage of 1.0%, SFC transaction levy of 0.003% and the Hong Kong Stock Exchange trading fee of 0.005%. The Joint Global Coordinators (on behalf of the Underwriters) may, with the consent of the Company and the Selling Shareholder, reduce the number of Offer Shares being offered under the Global Offering at any time on or prior to the morning of the last day for lodging applications under the Hong Kong Public Offering. In such a case, notices of the reduction in the number of Offer Shares will be published in the South China Morning Post (in English) and the Hong Kong Economic Times (in Chinese) and on the website of the Company (www.ydauto.com.cn) and the website of the Hong Kong Stock Exchange (www.hkexnews.hk) as soon as practicable following the decision to make such reduction, and in any event not later than the morning of the day which is the last day for lodging applications under the Hong Kong Public Offering.

##### Allotment of the Hong Kong Offer Shares

Subject to the terms and conditions set forth herein and in the Prospectus, no proceedings will be taken on applications for the Hong Kong Offer Shares and no allocation of any such Shares will be made until after the closing of the application lists.

The Company expects to release and announce the level of indications of interest in the International Offering, the level of applications in the Hong Kong Public Offering and basis of allotment under the Hong Kong Public Offering on Wednesday, July 11, 2012 in the South China Morning Post (in English), the Hong Kong Economic Times (in Chinese), on the website of the Company (www.ydauto.com.cn) and on the website of the Hong Kong Stock Exchange at [www.hkexnews.hk](http://www.hkexnews.hk). Results of allocations of the Hong Kong Public Offering and the Hong Kong Investor Card/passport/Hong Kong Business Registration numbers (if successful applicants (where appropriate) will be made available through various channels as described in the section headed "How to Apply for Hong Kong Offer Shares — Publication of Results" in the Prospectus on Wednesday, July 11, 2012.

##### If your application for the Hong Kong Offer Shares is successful (in whole or in part)

If your application is wholly or partially successful, the Share certificate(s) will be issued in the name of HKSCC Nominees and deposited directly into CCASS for the credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant as instructed by you in this Application Form on Wednesday, July 11, 2012, or under contingent situation, on any other date as shall be determined by HKSCC or HKSCC Nominees.

— If you are applying through a designated CCASS Participant (other than a CCASS Investor Participant):

For Hong Kong Offer Shares credited to the stock account of your designated CCASS Participant (other than a CCASS Investor Participant), you can check the number of the Hong Kong Offer Shares allotted to you with that CCASS Participant.

— If you are applying as a CCASS Investor Participant:

The Company expects to publish the results of CCASS Investor Participants' applications together with the results of the Hong Kong Public Offering in the manner specified in the paragraph headed "Allotment of the Hong Kong Offer Shares" on Wednesday, July 11, 2012. You should check the announcements published by the Company and report any discrepancies to HKSCC before 5:00 p.m. on Wednesday, July 11, 2012 or such other date as shall be determined by HKSCC or HKSCC Nominees. Immediately after the credit of the Hong Kong Offer Shares to your CCASS Investor Participant stock account, you can check your new account balance via the CCASS Phone System and CCASS Internet System (under the procedures contained in HKSCC's "An Operating Guide for Investor Participants" in effect from time to time). HKSCC will also make available to you an activity statement showing the number of the Hong Kong Offer Shares credited to your CCASS Investor Participant stock account.

The Company will not issue any temporary documents or evidence of title. No receipt will be issued for application monies paid.

Share certificates will be issued on Wednesday, July 11, 2012 but will only become valid at around 8:00 a.m. (Hong Kong time) on the Listing Date provided that the Hong Kong Public Offering has become unconditional in all respects and the right of termination under the Underwriting Agreements and described in the section entitled "Underwriting — Underwriting Arrangements and Expenses — Hong Kong Public Offering — Grounds for Termination" in the Prospectus has not been exercised. Investors who trade Shares prior to the receipt of Share certificate(s) or prior to the Share certificate(s) becoming valid do so entirely at their own risk.

##### Circumstances in which you will not be allotted the Hong Kong Offer Shares

You may not be allotted the Hong Kong Offer Shares for any of the following reasons:

1. Your application is rejected at the full discretion of the Company, the Joint Global Coordinators, or their respective agents and nominees:
  - The Company and the Joint Global Coordinators (as agents for the Company), or their respective agents and nominees, have full discretion to reject or accept any application, or to accept only part of any application. No reasons have to be given for any rejection or acceptance.
2. You will not receive any allotment if:
  - you make multiple applications or suspected multiple applications;
  - you or the person for whose benefit you apply for have applied for or taken up, or indicated an interest or applied for or received, or have been or will be placed or allocated (including conditionally and/or provisionally) International Offer Shares under the International Offering;
  - your payment is not made correctly;
  - you pay by cheque or banker's cashier order and the cheque or banker's cashier order is dishonored upon its first presentation;
  - your Application Form is not completed in accordance with the instructions as stated in the Application Form;
  - the Company or the Joint Global Coordinators believe that by accepting your application, this would violate the applicable securities or other laws, rules or regulations of the jurisdiction in which your application is received or your address is located;
  - if you apply for more than 50% of the Hong Kong Offer Shares initially being offered in the Hong Kong Public Offering for subscription (that is 12,677,000 Hong Kong Offer Shares);
  - the Underwriting Agreements do not become unconditional; or
  - the Hong Kong Underwriting Agreement and/or the International Underwriting Agreement are/is terminated in accordance with their respective terms.

**Use this Application Form if you want the Hong Kong Offer Shares to be issued in the name of HKSCC Nominees Limited ("HKSCC Nominees") and deposited directly into the Central Clearing and Settlement System ("CCASS") for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant.**

3. **If your application is revoked:**  
By completing and submitting an Application Form you agree that you cannot revoke your application before the expiration of the fifth day after the time of opening of the application list (excluding for this purpose any day which is not a business day in Hong Kong), unless a person responsible for the Prospectus under section 40 of the Companies Ordinance gives a public notice under that section which excludes or limits the responsibility of that person for the Prospectus. This agreement will take effect as a collateral contract with the Company, and will become binding when you lodge your Application Form. This collateral contract will be in consideration of the Company agreeing that it will not offer any Hong Kong Offer Shares to any person until the expiration of the fifth day after the time of opening of the application list (excluding for this purpose any day which is not a business day in Hong Kong), except by means of one of the procedures referred to in the Prospectus.

If any supplement to the Prospectus is issued, applicants (s) who have already submitted an application may or may not (depending on the information contained in the supplement) be notified that they can withdraw their applications. If you have not been so notified, or if you have been notified but have not withdrawn your applications in accordance with the procedure to be notified, all applications that have been submitted remain valid and may be accepted. Subject to the above, an application once made is irrevocable and applicants shall be deemed to have applied on the basis of the Prospectus as supplemented.

If your application has been accepted, it cannot be revoked. For this purpose, acceptance of applications which are not rejected will be constituted by notification in the announcement of the results of allocation, and where such basis of allocation is subject to certain conditions or provides for allocation by ballot, such acceptance will be subject to the satisfaction of such conditions or results of the ballot, respectively.

4. **If your allotment of Hong Kong Offer Shares is void:**  
The allotment of the Hong Kong Offer Shares to you will be void if the Listing Committee of the Hong Kong Stock Exchange does not grant permission to list the Hong Kong Offer Shares either:  
— within three weeks from the closing date of the application lists; or  
— within a longer period of up to six weeks if the Listing Committee of the Hong Kong Stock Exchange notifies the Company that that longer period within three weeks of the closing date of the application lists.

**Refund of your application monies**  
If you do not receive any Hong Kong Offer Shares for any of the above reasons, the Company will refund your application monies, including the related brokerage of 1.0%, SFC transaction levy of 0.003% and Hong Kong Stock Exchange trading fee of 0.005% to you. **No interest will be paid to you and all interest will be retained for the benefit of the Company.** If your application is accepted only in part, the Company will refund to you the appropriate portion of your application monies, including the related brokerage of 1.0%, SFC transaction levy of 0.003% and Hong Kong Stock Exchange trading fee of 0.005%, without interest. All interest accrued on such monies prior to the date of despatch of the refund cheques will be retained for the benefit of the Company. In a contingency situation involving a substantial over-subscription, at the discretion of the Company and the Joint Global Coordinators, cheques for applications for certain small denominations of Hong Kong Offer Shares (apart from successful applications) may not be cleared.

Refund cheques will be crossed "Account payee only", and made out to you, or, in the case of joint applicants, to the first-named applicant on your Application Form. Part of your Hong Kong Identity Card number/passport number, or, if you are joint applicants, part of the Hong Kong Identity Card number/passport number of the first-named applicant, provided by you, may be printed on your refund cheque, if any. Such data may also be transferred to a third party for refund purpose. Your banker may require verification of your Hong Kong Identity Card number/passport number before encashment of your refund cheque. Inaccurate completion of your Hong Kong Identity Card number/passport number may lead to delay in encashment of, or may invalidate, your refund cheque.

If you have applied for 1,000,000 Hong Kong Offer Shares or more and have indicated on your Application Form that you wish to collect your refund cheque (if any) in person, you may collect it in person from:

**Computershare Hong Kong Investor Services Limited**  
Shops 1712-1716  
17th Floor  
Hopewell Centre  
183 Queen's Road East  
Wanchai  
Hong Kong

between 9:00 a.m. and 1:00 p.m. on Wednesday, July 11, 2012 or such other place or date to be notified by the Company in the newspapers as the place or date of collection/dispatch of refund cheques.

If you are an individual who opts for personal collection, you must not authorize any other person to make collection on your behalf. If you are a corporate applicant who opts for personal collection, you must attend by your authorized representative bearing a letter of authorization from your corporation stamped with your corporation's chop. Both individuals and authorized representatives (if applicable) must produce, at the time of collection, evidence of identity acceptable to Computershare Hong Kong Investor Services Limited. If you do not collect your refund cheque (if any) personally within the time specified for collection in this Application Form, it will be sent to the address on your Application Form promptly thereafter by ordinary post and at your own risk. If you have applied for less than 1,000,000 Hong Kong Offer Shares or if you have applied for 1,000,000 Hong Kong Offer Shares or more but have not indicated on your Application Form that you will collect your refund cheque (if any) in person, your refund cheque (if any) will be sent to the address on your Application Form on Wednesday, July 11, 2012, by ordinary post and at your own risk.

**How to make your application**

1. Use the table set forth below to calculate how many Hong Kong Offer Shares you want to apply for, and how much you must pay. Your application must be for a minimum of 500 Hong Kong Offer Shares. Applications must be in one of the numbers referred to in the table below. No application for any other number of the Hong Kong Offer Shares will be considered on any such application is liable to be rejected. You must pay the Offer Price of HK\$6.60 for each Hong Kong Offer Share, plus 1.0% brokerage, 0.003% SFC transaction levy and 0.005% Hong Kong Stock Exchange trading fee. The table also sets out the total amount payable for certain numbers of Hong Kong Offer Shares up to 12,677,000 Hong Kong Offer Shares.

2. You, as the applicant(s), must complete the form as indicated below and sign on the first page of the Application Form. **Only written signatures will be accepted.**

**If you are applying through a designated CCASS Participant (other than a CCASS Investor Participant):**  
— the designated CCASS Participant must endorse this form with its company chop (bearing its company name) and insert its participant I.D. in the appropriate box in this Application Form.

**If you are applying as an individual CCASS Investor Participant:**  
— this Application Form must contain your name and Hong Kong Identity Card number; and  
— your participant I.D. must be inserted in the appropriate box in this Application Form.

**If you are applying as a joint individual CCASS Investor Participant:**  
— the Application Form must contain the names and the Hong Kong Identity Card numbers of all joint CCASS Investor Participants; and  
— your participant I.D. must be inserted in the appropriate box in this Application Form.

**If you are applying as a corporate CCASS Investor Participant:**  
— this Application Form must contain your company's name and Hong Kong Business Registration number; and  
— your participant I.D. and your company chop (bearing your company name) must be inserted in the appropriate box in this Application Form.

Incorrect or incomplete details of the CCASS Participant or the omission or inadequacy of participant I.D. or other similar matters may render the application invalid.

3. Each application must be accompanied by either one cheque or one banker's cashier order.

4. Staple your payment to this Application Form. You must pay for the Hong Kong Offer Shares applied for by one cheque or by one banker's cashier order.

**If you pay by cheque, the cheque must:**  
— be in Hong Kong dollars;  
— be drawn on your Hong Kong dollar bank account in Hong Kong;  
— show your account name. This name must either be pre-printed on the cheque, or be endorsed on the back by a person authorized by the bank. This account name must be your name. If it is a joint application, the account name must be the same as the name of the first-named applicant;  
— be payable to "HSBC Nominees (Hong Kong) Limited — Yongda Automobiles Public Offer";  
— be crossed "Account payee only"; and  
— not be post-dated.

Your application will be rejected if your cheque:  
— does not meet all these requirements; or  
— is dishonoured on its first presentation.

**If you pay by banker's cashier order, the banker's cashier order must:**  
— be issued by a licensed bank in Hong Kong and have your name certified on the back by a person authorized by the bank. The name on the back of the banker's cashier order and the name on the Application Form must be the same. If it is a joint application, the name on the banker's cashier order must be the same as the name of the first-named applicant;  
— be payable to "HSBC Nominees (Hong Kong) Limited — Yongda Automobiles Public Offer";  
— be crossed "Account payee only";  
— be in Hong Kong dollars; and  
— not be post-dated.

Your application will be rejected if your banker's cashier order:  
— does not meet all these requirements; or  
— is dishonoured on its first presentation.

The Company intends to make special efforts to avoid undue delay in refunding application monies, the related brokerage, the SFC transaction levy and the Hong Kong Stock Exchange trading fee where appropriate.

**Personal Data**  
**Personal information collection statement**  
The main provisions of the Personal Data (Privacy) Ordinance (the "Ordinance") came into effect in Hong Kong on December 20, 1996. This Personal Information Collection Statement informs the applicant for and holder of the Hong Kong Offer Shares of the policies and practices of the Company and its Hong Kong Share Registrar in relation to personal data and compliance with the Ordinance.

1. **Reasons for the collection of your personal data**  
From time to time it is necessary for applicants for the Hong Kong Offer Shares or registered holders of the Hong Kong Offer Shares to supply their latest correct personal data to the Company and its Hong Kong Share Registrar when applying for the Hong Kong Offer Shares or transferring the Hong Kong Offer Shares into or out of their names or in procuring the services of the Hong Kong Share Registrar. Failure to supply the requested data may result in your application for the Hong Kong Offer Shares being rejected or delayed or the inability of the Company and its Hong Kong Share Registrar to effect transfers or render their services. It may also prevent or delay registration or transfer of the Hong Kong Offer Shares which you have successfully applied for and/or the dispatch of Share certificate(s), and/or the dispatch of refund cheque(s) (if any) to which you are entitled. It is important that holders of the Hong Kong Offer Shares inform the Company and its Hong Kong Share Registrar immediately of any inaccuracies in the personal data supplied.

2. **Purposes**  
The personal data of the holders of the Hong Kong Offer Shares may be used, held and/or stored (by whatever means) for the following purposes:

- processing of your application and refund cheque, where applicable, and verifications of compliance with the terms and application procedures set forth in this Application Form and the Prospectus and announcing the results of allocations of the Hong Kong Offer Shares;
- enabling compliance with all applicable laws and regulations in Hong Kong and elsewhere;
- registering Hong Kong Offer Shares or transfers into or out of the name of holders of the Hong Kong Offer Shares including, where applicable, in the name of HKSCC Nominees;
- maintaining or updating the register of members of the Company;
- conducting or assisting to conduct signature verifications, any verification or exchange of information;
- establishing benefit entitlements of holders of the Hong Kong Offer Shares of the Company, such as dividends, rights issues and bonus issues;
- distributing communications from the Group;
- compiling statistical information and shareholder profiles;
- making disclosures as required by laws, rules or regulations;
- disclosing relevant information to facilitate claims on entitlements; and
- any other incidental or associated purposes relating to the above and/or to enable the Company and its Hong Kong Share Registrar to discharge their obligations to holders of the Hong Kong Offer Shares and/or regulators, and/or any other purposes to which the holders of the Hong Kong Offer Shares may from time to time agree.

3. **Transfer of personal data**  
Personal data held by the Company and its Hong Kong Share Registrar relating to the holders of the Hong Kong Offer Shares will be kept confidential but the Company and its Hong Kong Share Registrar may, to the extent necessary for achieving the above purposes or any of them, make such enquiries as they consider necessary to confirm the accuracy of the personal data and in particular, they may disclose, obtain, transfer (whether within or outside Hong Kong) the personal data of the holders of the Hong Kong Offer Shares to, from or with any and all of the following persons and entities:

- the Company or its appointed agents such as financial advisers and receiving bankers and overseas principal registrars;
- where applicants for the Hong Kong Offer Shares request to deposit into CCASS, HKSCC and HKSCC Nominees, who will use the personal data for the purposes of operating CCASS;
- any agents, contractors or third-party service providers who offer administrative, telecommunications, computer, payment or other services to the Company or its subsidiaries and/or the Hong Kong Share Registrar in connection with the operation of their respective businesses;
- the Hong Kong Stock Exchange, the SFC and any other statutory, regulatory or governmental bodies; and
- any other persons or institutions with which the holders of the Hong Kong Offer Shares have or propose to have dealings, such as their bankers, solicitors, accountants or stockbrokers etc.

4. **Access and correction of personal data**  
The Ordinance provides the applicants for and the holders of the Hong Kong Offer Shares with rights to ascertain whether the Company or its Hong Kong Share Registrar hold their personal data, to obtain a copy of that data, and to correct any data that is inaccurate. In accordance with the Ordinance, the Company and its Hong Kong Share Registrar have the right to charge a reasonable fee for the processing of any data access request. All requests for access to data or correction of data or for information regarding policies and practices and the kinds of data held should be addressed to the Company for the attention of the Company Secretary or (as the case may be) its Hong Kong Share Registrar for the attention of the Privacy Compliance Officer.

By signing this Application Form, you agree to all of the above.

5. **Tear off the Application Form, fold the form once and lodge it in one of the special collection boxes at:**

(a) **any of the following branches of The Hongkong and Shanghai Banking Corporation Limited:**

Branch Name	Address
<b>Hong Kong Island</b>	Hong Kong Office North Point Branch Des Voeux Road Central Branch Chai Wan Branch
<b>Kowloon</b>	Kwun Tong Branch Mong Kok Branch Tsim Sha Tsui Branch
<b>New Territories</b>	Kwai Hing Branch Tuen Shing Street Branch

(b) **any of the following branches of Bank of Communications Co., Ltd. Hong Kong Branch:**

Branch Name	Address
<b>Hong Kong Island</b>	Hong Kong Branch 20 Pedder Street, Central
<b>Kowloon</b>	Wong Tai Sin Sub-Branch Shops 127-129, 1/F., Lung Cheung Plaza, 136 Lung Cheung Road
<b>New Territories</b>	Sha Tsui Road Sub-Branch 122-124 Sha Tsui Road, Tsuen Wan

6. Your Application Form can be lodged at these times:

Friday, June 29, 2012	9:00 a.m. to 4:30 p.m.
Saturday, June 30, 2012	9:00 a.m. to 1:00 p.m.
Tuesday, July 3, 2012	9:00 a.m. to 4:30 p.m.
Wednesday, July 4, 2012	9:00 a.m. to 4:30 p.m.
Thursday, July 5, 2012	9:00 a.m. to 12:00 noon

7. The latest time for lodging your application is **12:00 noon on Thursday, July 5, 2012**. The application lists will open from 11:45 a.m. to 12:00 noon on that day, subject to the weather conditions. The application lists will not open if there is:  
• a tropical cyclone warning signal number 8 or above; or  
• a "black" rainstorm warning signal  
in force in Hong Kong at any time between 9:00 a.m. and 12:00 noon on Thursday, July 5, 2012. Instead they will open between 11:45 a.m. and 12:00 noon on the next Business Day which does not have either of those warnings in force in Hong Kong at any time between 9:00 a.m. and 12:00 noon.

**Business Day** means a day which is not a Saturday, Sunday or a public holiday in Hong Kong.  
8. The right is reserved to present all or any remittances for payment. Your cheque or banker's cashier order will not be presented for payment before 12:00 noon on Thursday, July 5, 2012. You will not be given a receipt for your payment. The Company will retain any interest on your application monies for its own benefit. The right is also reserved to retain any Share certificates and/or refund cheques and/or any surplus application monies or refunds, pending clearance of your cheque or banker's cashier order.

**NUMBER OF SHARES THAT MAY BE APPLIED FOR AND PAYMENTS**

No. of Hong Kong Offer Shares applied for	Amount payable on application HK\$	No. of Hong Kong Offer Shares applied for	Amount payable on application HK\$	No. of Hong Kong Offer Shares applied for	Amount payable on application HK\$	No. of Hong Kong Offer Shares applied for	Amount payable on application HK\$
500	3,333.27	8,000	53,332.22	200,000	1,333,305.60	5,000,000	33,332,640.00
1,000	6,666.53	9,000	59,998.75	300,000	1,999,958.40	6,000,000	39,999,168.00
1,500	9,999.80	10,000	66,665.28	400,000	2,666,611.20	7,000,000	46,665,696.00
2,000	13,333.06	20,000	133,330.56	500,000	3,333,264.00	8,000,000	53,332,224.00
2,500	16,666.33	30,000	199,995.84	600,000	3,999,916.80	9,000,000	59,998,752.00
3,000	19,999.58	40,000	266,661.12	700,000	4,666,569.60	10,000,000	66,665,280.00
3,500	23,332.85	50,000	333,326.40	800,000	5,333,222.40	11,000,000	73,331,808.00
4,000	26,666.11	60,000	399,991.68	900,000	5,999,875.20	12,000,000	79,998,336.00
4,500	29,999.38	70,000	466,656.96	1,000,000	6,666,528.00	12,677,000 <sup>(1)</sup>	84,511,575.46
5,000	33,332.64	80,000	533,322.24	2,000,000	13,333,056.00		
6,000	39,999.17	90,000	599,987.52	3,000,000	19,999,584.00		
7,000	46,665.70	100,000	666,652.80	4,000,000	26,666,112.00		

<sup>(1)</sup> Maximum number of Hong Kong Offer Shares you may apply for.

閣下如欲以香港中央結算(代理人)有限公司(「香港結算代理人」)的名義登記閣下將獲發行的香港發售股份,並直接存入中央結算及交收系統(「中央結算系統」),以記存於閣下的中央結算系統投資者戶口持有人股份戶口或閣下指定的中央結算系統參與者的股份賬戶內,請使用本申請表格。



# China Yongda Automobiles Services Holdings Limited

## 中國永達汽車服務控股有限公司

(於開曼群島註冊成立之有限公司)

全球發售

### 申請條件

#### 甲. 申請人資格

- 閣下作為申請人及閣下為其利益而提出申請的任何人士必須年滿18歲或以上且須擁有香港地址。
- 倘屬商號,則須以商號內個別成員而非以商號的名義作出申請。
- 倘屬法人團體,申請表格必須加蓋(附有公司名稱的)公司印章,並由該法人團體正式授權的高級職員簽署,並註明其代表身份。
- 除上市規則許可的情況外,閣下或閣下為其利益而提出申請的任何人士如為下列人士,則不得申請認購任何香港發售股份:
  - 股份的現有實益擁有人;
  - 本公司或其任何附屬公司的行政總裁或董事;
  - 任何上述人士的聯繫人(定義見上市規則);
  - 本公司關連人士(定義見上市規則)或緊隨全球發售完成後將成為本公司關連人士的人士;
  - 並無擁有香港地址的人士;
  - 身處美國(定義見美國證券法S規例)境內,惟美國證券法S規例第902條(h)(3)段所描述的人士除外;
  - 中國的法人或自然人(合資格境內機構投資者或已取得主管監管部門批准的投資者除外);或
  - 已獲分配或可申請認購國際發售項下的任何國際發售股份或以其他方式參與國際發售。
- 聯名申請人的總數不可超過四人。

#### 乙. 閣下為代名人

- 倘閣下為代名人,在每一份申請表格可以本身名義代表不同實益擁有人同時透過中央結算系統向香港結算發出電子認購指示(如閣下為中央結算系統參與者)及遞交超過一份申請表格,惟必須於本申請表格中「如屬代名人」一欄填寫每名實益擁有人(或如屬聯名實益擁有人,則為每名該等實益擁有人)的:
- 賬戶號碼;或
  - 其他身份識別編碼。
- 如未有列明以上資料,則申請將被視為閣下本身的利益而遞交。代名人如代表其他人士遞交是項申請,則視作已向本公司、聯席全球協調人及包銷商聲明並承諾已獲該人士(或倘多於一人,則全部該等人士)正式授權,以代表該人士(或倘多於一人,則全部該等人士)遞交及向香港結算,並代表向香港結算的條款。閣下進一步承諾向本公司、聯席全球協調人及包銷商提供其中任何一方可能要求的有關該人士/各名該等人士的資料,以作本申請表格「個人資料」一節中「資料用途」所載的用途。

#### 丙. 僅可為閣下本身的利益以白色或黃色申請表格或透過向香港結算或透過白表eIPO服務(www.eipo.com.hk)向指定白表eIPO服務供應商發出電子認購指示提出認購申請

- 除按照上文乙段由代名人提出的申請外,重複或疑屬重複的申請將不予受理。閣下或閣下關下的聯名申請人或閣下任何聯名申請人如有下列情況,則閣下的所有申請將視為重複申請而將不予受理:
- (不論個別或與他人聯名)以白色或黃色申請表格或透過中央結算系統向香港結算或透過白表eIPO服務(www.eipo.com.hk)向指定白表eIPO服務供應商發出電子認購指示遞交超過一份申請;
  - (不論個別或與他人聯名)同時以一份白色及一份黃色申請表格或以一份白色或黃色申請表格及透過中央結算系統向香港結算或透過白表eIPO服務(www.eipo.com.hk)向指定白表eIPO服務供應商發出電子認購指示提出申請;
  - (不論個別或與他人聯名)以一份白色或黃色申請表格或透過中央結算系統向香港結算或透過白表eIPO服務(www.eipo.com.hk)向指定白表eIPO服務供應商發出電子認購指示,申請認購超過12,677,000股股份(即根據香港公開發售初步提呈以供公眾認購的股份的50%);或
  - 已申請或認購或表示有意認購或已獲或將獲配售或發配(包括有條件及/或暫定)國際發售項下的國際發售股份。
- 除上述所述者外,如為閣下本身的利益以一份白色或黃色申請表格或向香港結算或透過白表eIPO服務(www.eipo.com.hk)向指定白表eIPO服務供應商發出電子認購指示遞交超過一份申請,則閣下的所有申請(包括香港結算代理人按照電子認購指示所提交申請的部分)同樣將被視為重複申請而不予受理。
- 如申請非上市公提出,且:
- 該公司的主要業務為買賣證券;及
  - 閣下對該公司行使法定控制權,
- 則該申請將被視為閣下本身利益而作出。
- 非上市公司指其股本證券並無在香港聯交所上市的公司。

#### 公司法定控制權指:

- 控制該公司董事會的組成;或
- 控制該公司過半數投票權;或
- 持有該公司過半數已發行股本(不計股本中無權分享超出指定金額的溢利或資本分派之任何部分)。

#### 丁. 分配香港發售股份一甲組及乙組

根據香港公開發售,初步會有合共25,354,000股香港發售股份提呈予公眾人士以供認購,佔根據全球發售提呈的總發售股份總數約10%。就分配而言,香港發售股份的總數將平均分為兩組,甲組及乙組。甲組的香港發售股份將包括12,677,000股股份,並將按公平基準分配予申請總額為5百萬港元(不包括應付的1.0%經紀佣金、0.005%香港聯交所交易費及0.003%證監會交易徵費)或以下的香港發售股份的申請人。乙組的香港發售股份將包括12,677,000股股份,並將按公平基準分配予申請總額為5百萬港元(不包括應付的1.0%經紀佣金、0.005%香港聯交所交易費及0.003%證監會交易徵費)以上至多為乙組總額的香港發售股份的申請人。

閣下應留意,甲組及乙組申請之分配的分配比例可能有所不同。倘任何一組(並非兩組)的香港發售股份認購不足,未獲認購的香港發售股份將轉撥至另一組以滿足該組的需求並作出相應分配。閣下僅可從甲組或乙組而非兩組中獲分配香港發售股份。除上述者外,投資者根據香港公開發售獲分配的香港發售股份數目僅取決於按香港公開發售所接獲的有效申請數目。分配基準將予申請人甲組及乙組獲分配的香港發售股份數目而有所不同。上述分配可以包括按抽籤(倘適用)形式分配,此舉則表示部分申請人會較其他申請相同數目的香港發售股份的人士獲分配較多股份,而未能中籤的申請人將不獲分配任何香港發售股份。任何重複或疑屬重複申請及申請認購超過12,677,000股香港發售股份(即香港公開發售初步提呈的香港發售股份數目的50%)的申請將不予受理。

#### 戊. 補充資料

倘刊登招股章程的任何補充文件,已提交本申請表格的申請人可能會或可能不會(視乎補充文件所載資料而定)獲通知彼等可以撤銷其申請,如申請人未獲通知,或申請人已獲通知但未有根據獲通知的撤銷程序撤銷彼等的申請,則所有已提交的申請將仍屬有效並可供接納。受上文及下文所規限,申請一經提交即不得撤回,而申請人將被視為根據其作出的招股章程提出申請。

#### 己. 填妥及提交本申請表格的效用

- 本申請表格一經填妥及提交,即表明閣下(如屬聯名申請人,則閣下與聯名申請人共同及個別)本身或(作為代理人或代名人)閣下作為其代理人或代名人的每名人士:
- 同意將閣下所獲發售的所有香港發售股份以香港結算代理人的名義予以發行,並直接存入中央結算系統,以記存於閣下的中央結算系統投資者戶口持有人股份戶口或閣下指定的中央結算系統參與者的股份賬戶內(視乎情況而定);
  - 指示及授權本公司及/或聯席全球協調人(或彼等各自的代理人或代名人)作為本公司的代理人,根據組織章程大綱及組織章程細則規定,代表閣下辦理一切必需手續,務求以香港結算代理人名義向香港結算發出任何配發予閣下的香港發售股份,並使招股章程及本申請表格所述各項安排生效;
  - 承諾簽署所有必需文件及辦理所有必需手續,以便按組織章程大綱及組織章程細則規定,將香港結算代理人登記成為閣下獲發售的香港發售股份的所有人,及使招股章程及本申請表格所述各項安排生效;
  - 聲明、保證及承諾閣下明白香港發售股份並無亦不會根據美國證券法進行登記,而閣下及閣下作為其代表或為其利益認購香港發售股份的任何人士在填寫本申請表格時身處美國境外(定義見美國證券法S規例)或屬美國證券法S規例第902條(h)(3)段所描述的人士;
  - 倘香港境外任何地方的法律適用於閣下的申請,則閣下同意並保證,閣下已遵守所有該等法律,而本公司、聯席全球協調人、包銷商以及彼等各自的任何高級職員或顧問,概不會因該法下的購買要約,或因閣下在招股章程所載條款及條件項下的權利與責任所產生的任何行動而觸犯任何香港境外法律;
  - 確認閣下已收到一份招股章程,並於提出申請時依賴招股章程所載的資料及陳述,而將不會依賴除招股章程任何補充文件所載者以外的任何其他資料及陳述;
  - 同意本公司、聯席全球協調人、聯席賬簿管理人、聯席牽頭經辦人、聯席保薦人及包銷商及其各自的董事、高級職員、僱員、合夥人、代理人或顧問及參與全球發售的任何其他方,僅須對招股章程及招股章程的任何補充文件所載的資料及陳述負責(而僅限於具有司法管轄權法院裁定存在的該等責任);

- 同意(在不影響閣下可能擁有的任何其他權利的情况下)閣下的申請一經接納,即不得因無意的失實陳述而撤銷;
- (如申請乃為閣下本身的利益作出)保證是項申請已經或將會為閣下本身的利益以白色或黃色申請表格或透過中央結算系統向香港結算或透過白表eIPO服務(www.eipo.com.hk)向指定白表eIPO服務供應商發出電子認購指示而作出的唯一申請;
- (倘申請由代理代表閣下提出)保證閣下已經有效地及不可撤回地向閣下的代理授予所有必要的權力及授權以提出申請;
- (如閣下為他人的代理人)保證已向有關人士作出合理查詢,證實此乃已經或將會為該人士利益以白色或黃色申請表格或透過中央結算系統向香港結算或透過白表eIPO服務(www.eipo.com.hk)向指定白表eIPO服務供應商發出電子認購指示而作出的唯一申請,而閣下已獲正式授權,以該人士代理人的身份簽署本申請表格;
- 承諾並同意接納所申請認購的香港發售股份,或閣下根據申請所獲配發任何較少數量的香港發售股份;
- 確認閣下知悉招股章程所述關於提呈香港發售股份各項限制;
- 向本公司及本公司各股東表示同意,股份持有人可自由轉讓香港發售股份;
- 承諾並確認閣下(如為閣下本身的利益申請)或閣下為其利益提出申請的人士並無申請或認購或表示有意認購申請認購,亦不會申請或認購或表示有意認購申請認購,也未會收取或獲配或發配(包括有條件或暫時性)國際發售的任何國際發售股份,也不會以任何其他方式參與國際發售;
- 同意閣下的申請、接納申請及由此而訂立的合同均受香港法律管轄,並按其詮釋;
- 保證本申請表格所載資料屬真實及準確;
- 同意向本公司、聯席保薦人、聯席全球協調人、包銷商、香港證券登記處、收銀銀行及/或彼等各自的顧問及代理人提供個人資料及彼等所需資料,閣下或閣下為其利益提出申請的人士的任何資料;
- 同意香港結算及香港結算代理人均可採取其絕對酌情權(1)不接納任何或部份以香港結算代理人的名義發配予閣下的香港發售股份或不接納或減低香港發售股份存於中央結算系統;及(2)促使該等香港發售股份由中央結算系統中提取並存入閣下名下(有關風險及費用概由閣下承擔);及(3)促使該等配發予閣下的香港發售股份(倘予或如屬聯名申請人,則以掛名首位申請人名義予以發行。在此情況下,該等獲配發的香港發售股份的股票將以普通郵遞方式寄往閣下於申請表格所示地址(郵誤風險概由閣下承擔),或可供閣下親身領取);
- 同意香港結算及香港結算代理人均可對以香港結算代理人名義發出的香港發售股份數目作出調整;
- 同意香港結算及香港結算代理人無須對未載列於本申請表格的資料及本申請表格的資料及陳述承擔任何責任;
- 同意香港結算及香港結算代理人無須在何種情況下閣下承擔責任;
- 與本公司及本公司各股東同意,而本公司亦與各股東同意,會遵守及遵從公司條例及組織章程大綱與組織章程細則;及
- 同意本公司的任何收款銀行,而不限於閣下提出申請的銀行,處理閣下的申請,包括發出退款支票(如有)。

本公司、聯席全球協調人、聯席賬簿管理人、聯席牽頭經辦人、聯席保薦人、包銷商及彼等各自的董事、高級職員、僱員、合夥人、代理人、顧問及參與全球發售的任何其他各方均有權依賴閣下在是次申請中作出的任何保證、陳述或聲明。倘為聯名申請人提出的申請,聯名申請人提出、作出或承擔或須履行的所有保證、陳述、聲明及責任,均視為申請人共同及個別地提出、作出或承擔及須履行的保證、陳述、聲明及責任。閣下如作出虛假聲明,可遭檢控。

#### 庚. 授權書

倘閣下透過遞補授權書而獲得正式授權的人士提出申請,本公司、聯席全球協調人、包銷商及彼等各自的代理人及代名人各自作為本公司的代理人,可在符合彼等認為合適的任何條件(包括出示閣下代表的授權證明文件)的情況下,將接納閣下的申請。

#### 辛. 發售價

發售價為每股6.60港元。香港發售股份申請人須於申請時支付發售價每股香港發售股份6.60港元,連同1.0%經紀佣金、0.003%證監會交易徵費及0.005%香港聯交所交易費。聯席全球協調人(代表包銷商)可在獲得本公司及售股股東同意下,調低香港公開發售提交申請結果,以及成功申請人的香港身份證/護照/香港商業登記號碼(如適用),將於二零一二年七月十一日(星期三)通過招股章程「如何申請香港發售股份一公佈結果」一節所述的多個渠道公佈。倘成功申請認購(全部或部分)香港發售股份

#### 香港發售股份的配發

視乎本申請表格及招股章程載列的條款及條件而定,本公司於截止辦理申請登記後,方會開始處理香港發售股份的申請及配發任何該等香港發售股份。

本公司預期將分別於二零一二年七月十一日(星期三)於南華早報(以英文)、香港經濟日報(以中文),以及本公司網站(www.ydauto.com.cn)及香港聯交所網站www.hkexnews.hk發表及公佈國際發售的踴躍程度、香港公開發售的申請踴躍程度及香港公開發售的分配基準。香港公開發售的分配結果,以及成功申請人的香港身份證/護照/香港商業登記號碼(如適用),將於二零一二年七月十一日(星期三)通過招股章程「如何申請香港發售股份一公佈結果」一節所述的多個渠道公佈。倘成功申請認購(全部或部分)香港發售股份

倘閣下的申請全部或部分獲接納,則股票將以香港結算代理人名義發出,並於二零一二年七月十一日(星期三)或在突發情況下於香港結算或香港結算代理人指定的任何其他日期,按閣下於本申請表格作出的指示直接存入中央結算系統,以記存於閣下的中央結算系統投資者戶口持有人股份戶口或閣下指定的中央結算系統參與者的股份賬戶內。

- 閣下透過指定的中央結算系統參與者(中央結算系統投資者戶口持有人除外)申請:
  - 就記存於閣下指定的中央結算系統參與者(中央結算系統投資者戶口持有人除外)的股份賬戶的香港發售股份而言,閣下可向該中央結算系統參與者查詢閣下所獲配發的香港發售股份數目。

- 閣下向中央結算系統投資者戶口持有人的身份申請:
  - 本公司預期將於二零一二年七月十一日(星期三)按「香港發售股份的配發」一節所述的方式刊登中央結算系統投資者戶口持有人的申請及香港公開發售的結果。閣下應查閱本公司刊發的公佈,如有任何差異,須於二零一二年七月十一日(星期三)下午五時正前或向香港結算或香港結算代理人指定的其他日期前向香港結算呈報。緊隨香港發售股份配發存閣下中央結算系統投資者戶口持有人股份戶口後,閣下可透過「結算通」電話系統及中央結算系統互聯網系統(根據不時生效的香港結算「投資者戶口操作簡介」所載的程序)核對閣下賬戶最新結餘。香港結算同時亦會向閣下提供一份活動結單,列明已記存閣下中央結算系統投資者戶口持有人股份戶口的香港發售股份數目。

本公司不會發出任何臨時所有權文件或證明。已繳付的申請款項將不獲發收據。

僅當香港公開發售在各方面已成為無條件且招股章程中「包銷一包銷安排及開支—香港公開發售—終止理由」一節所述包銷協議項下的終止權未獲行使,於二零一二年七月十一日(星期三)發行的股票方會於上市日期上午八時正前(香港時間)生效。投資者如在收取股票前或在股票成為有效的所有權證前買賣股份,所有風險概由投資者自行承擔。

#### 丙. 閣下不獲配發香港發售股份的情況

- 閣下可能基於下列任何理由而不獲配發香港發售股份:
- 本公司、聯席全球協調人或彼等各自的代理人及代名人全權酌情拒絕受理閣下的申請;本公司及聯席全球協調人(作為本公司代理人)或彼等各自的代理人及代名人,可全權酌情決定拒絕或接納閣下的申請,或僅接納閣下申請的部分。拒絕或接納任何申請,均無須作出解釋。
  - 在下列情況下閣下不會獲得配發任何股份:
    - 閣下的申請不重複或疑屬重複;
    - 閣下或閣下為其利益作出申請的人士已申請或認購或表示有意認購申請或收到或已獲或將獲配發或配發(包括有條件及/或暫時)國際發售項下的國際發售股份;
    - 閣下未按正確方法付款;
    - 閣下以支票或銀行本票付款,而該支票或銀行本票於首次過戶時不獲兌現;
    - 閣下的申請表格未按申請表格所載指示填妥;
    - 本公司或聯席全球協調人相信,接納閣下的申請將觸犯接納閣下的申請或閣下地址所示司法權區的適用證券法或其他法律、規則或法規;
    - 閣下申請認購在香港公開發售中初步提呈以供認購的香港發售股份超過50%(即12,677,000股香港發售股份);
    - 包銷協議未能成為無條件;或
    - 香港包銷協議及/或國際包銷協議按各自的條款予以終止。

閣下如欲以香港中央結算(代理人)有限公司(「香港結算代理人」)的名義登記閣下將獲發行的香港發售股份,並直接存入中央結算及交收系統(「中央結算系統」),以記存於閣下的中央結算系統投資者戶口持有人股份戶口或閣下指定的中央結算系統參與者的股份賬戶內,請使用本申請表格。

3. 倘閣下的申請被撤銷:

一經填妥及遞交申請表格,即表示閣下同意不得在接受申請時間後第五日(就此而言,不包括非香港營業日)屆滿時之前撤銷閣下的申請,除非招股章程的負責人根據公司條例第40條發出公告,免除或限制該人士對招股章程的責任。此協議將作為與本公司訂立的一項附屬合同,並將在閣下遞交申請表格時即具有效力。作為此附屬合同的代價,本公司同意,除按照招股章程所述其中一項程序外,本公司不會在接受申請時間後第五日(就此而言,不包括非香港營業日)屆滿時之前向任何人提出發售香港發售股份。

倘刊發招股章程的任何補充文件,已提交申請的申請人可能會或可能不會(視乎補充文件所載資料而定)獲通知如欲可以撤銷其申請。倘閣下未獲通知或倘閣下已獲通知但未有根據獲通知的手續撤銷閣下的申請,則所有已提交申請的申請仍屬有效及可供接納。在上文的規限下,申請一經提出即不得撤銷,而申請人將視為根據已作補充的招股章程提出申請。

閣下的申請一經接納,即不得撤銷。就此而言,透過公佈配發結果作出通知即為接納未遭拒絕受理的申請。倘有關配發基準準受若干條件所限制或規定以抽籤方式進行配發,則申請獲接納與否分別視乎閣下是否符合該等條件,或以抽籤結果為準。

4. 倘香港發售股份的配發作廢:

倘香港聯交所上市委員會在下列任何一段期間並無批准香港發售股份上市,則向閣下配發的香港發售股份將會作廢:

- 截止辦理申請登記日期後三星期內;或
- 香港聯交所上市委員會在截止辦理申請登記日期後三星期內通知本公司的較長期限(最多為六星期)。

退還申請股款

倘閣下基於上述任何原因而未獲發任何香港發售股份,本公司將向閣下退還閣下的申請股款,包括有關1.0%經紀佣金、0.003%證監會交易費及0.005%香港聯交所交易費。閣下將不會獲得利息,而所有利息將撥歸本公司所有。倘閣下的申請僅部分接納,本公司將不計利息向閣下退還適當部分的申請股款,包括有關1.0%經紀佣金、0.003%證監會交易費及0.005%香港聯交所交易費。在寄發退還支票日期前的該等款項的所有應計利息將撥歸本公司所有。在大量超額認購的突發情況下,本公司及聯席全球協調人可酌情決定,若干小額的香港發售股份申請(成功申請者除外)的支票可能不會寄出。

退還支票將劃線註明「只准存入抬頭人賬戶」,並以閣下為抬頭人,或如屬聯名申請人,則以閣下申請表格內排名首位的申請人為抬頭人。閣下所提供的香港身份證號碼/護照號碼(或如屬聯名申請人,則為排名首位申請人的香港身份證號碼/護照號碼)的一部分或會印列於閣下的退還支票(如有)。該等資料亦可能轉交第三方支付退還用途。於兌現閣下的退還支票前,閣下的銀行須核實閣下的香港身份證號碼/護照號碼。倘閣下的香港身份證號碼/護照號碼並無正確,或會延遲或無法兌現閣下的退還支票。

倘閣下已申請認購1,000,000股或以上的香港發售股份,並在申請表格上表明欲親身領取退還支票(如有),則可於二零一二年七月十一日(星期三)或本公司於報章上公佈作為領取/寄發退還支票的其他地址或日期上午九時正至下午一時正,親身前往以下地點領取:

香港中央證券登記有限公司  
香港  
皇后大道東183號  
怡和中心  
17樓  
1712-1716室

倘閣下屬個人申請人並選擇親身領取,則不得授權任何其他人士代為領取。

倘閣下屬公司申請人並選擇親身領取,則須由獲權代表備同蓋上公司印章的授權書代為領取。個人申請人或獲權代表(如適用)領取時必須出示香港中央證券登記有限公司接納的身份證明文件。倘閣下未於本申請表格指定領取時間內親身領取退還支票(如有),則退還支票將在其後立即以普通郵遞方式寄往閣下於申請表格所示地址,郵遞風險概由閣下承擔。倘閣下申請認購1,000,000股以下的香港發售股份,或倘閣下申請認購1,000,000股或以上香港發售股份但未有在申請表格上表明欲親身領取退還支票(如有),則閣下的退還支票(如有)將於二零一二年七月十一日(星期三)以普通郵遞方式寄往閣下於申請表格所示地址,郵遞風險概由閣下承擔。本公司擬作出特別安排,以避免不適當地延遲退還申請股款、有關經紀佣金、證監會交易費及香港聯交所交易費(如適用)。

申請手續

- 請按照下表計算閣下擬申請香港發售股份的數目及應繳款項。申請認購香港發售股份的數目最少為500股。申請認購須為載於下表的數目。申請認購任何其他數目的香港發售股份,將不獲考慮,而該等認購申請亦不予受理。閣下須繳付每股香港發售股份售價6.60港元,另加1.0%經紀佣金、0.003%證監會交易費及0.005%香港聯交所交易費。下列列出認購若干數目的香港發售股份(最多為12,677,000股香港發售股份)的應繳款項總額。
- 閣下作為申請人必須按下列所示填妥,並在申請表首頁簽署,只接納親筆簽名。
  - 閣下透過指定的中央結算系統參與者(中央結算系統投資者戶口持有人除外)申請:
    - 指定的中央結算系統參與者必須於本申請表格適當方格內蓋上其公司印鑑(印鑑印列公司名稱),及填寫其參與者編號。
    - 閣下以個人中央結算系統投資者戶口持有人的身份申請:
      - 必須在本申請表格內填上閣下之姓名及香港身份證號碼;及
      - 必須在本申請表格適當的空格內填上閣下之參與者編號。
    - 閣下以聯名個人中央結算系統投資者戶口持有人的身份申請:
      - 必須在本申請表格內填上所有聯名中央結算系統投資者戶口持有人的姓名及香港身份證號碼;及
      - 必須在本申請表格適當的空格內填上閣下的參與者編號。
    - 閣下以公司中央結算系統投資者戶口持有人的身份申請:
      - 必須在本申請表格內填上閣下之公司名稱及香港商業登記號碼;及
      - 必須在本申請表格適當的空格內填上閣下的參與者編號及蓋上公司印鑑(印鑑印列公司名稱)。

倘中央結算系統參與者的資料不準確或不全或參與者編號遺漏或不全或其他類似事宜,均可導致申請無效。每份認購申請必須附有一張支票或一張銀行本票。

付款支票須填於表格上。閣下必須以一張支票或一張銀行本票支付香港發售股份的款項。

如以支票付款,該支票必須:

- 為港元支票;
- 由閣下在香港的港元銀行賬戶開出;
- 顯示閣下的賬戶名稱,而該賬戶名稱必須已預印在支票上,或由有關銀行授權簽署的人士在該支票背面加簽。該賬戶必須為閣下名下賬戶,如屬聯名認購申請,則該賬戶名稱必須與排名首位的申請人的姓名相同;
- 註明抬頭人為「滙豐代理人(香港)有限公司—永達汽車公開發售」;
- 劃線註明「只准存入抬頭人賬戶」;及
- 並非期票。

下列情況將導致認購申請不予受理:

- 支票未能符合所有上述規定;或
- 支票於首次過戶時不獲兌現。

如以銀行本票付款,該銀行本票必須:

- 由香港特許銀行發出,並由該銀行的授權人士在銀行本票背面簽署核證閣下的姓名。銀行本票背面所示名稱必須與申請表格所示的名稱相同。如屬聯名認購申請,則銀行本票所示名稱必須與排名首位申請人的名稱相同;
- 註明抬頭人為「滙豐代理人(香港)有限公司—永達汽車公開發售」;
- 劃線註明「只准存入抬頭人賬戶」;
- 為港元本票;及
- 並非期票。

下列情況將導致認購申請不予受理:

- 銀行本票未能符合所有上述規定;或
- 銀行本票於首次過戶時不獲兌現。

個人資料

個人資料收集聲明

個人資料(私隱)條例(「條例」)的主要條文於一九九六年十二月二十日在香港生效。此個人資料收集聲明乃向香港發售股份申請人及持有人說明本公司及其香港證券登記處就個人資料而制訂的政策及條例及遵例措施。

1. 收集閣下個人資料的原因

香港發售股份申請人在申請認購香港發售股份或香港發售股份登記時將有人將香港發售股份轉入或轉出其名下,或要求香港證券登記處提供服務時,須不時向本公司及其香港證券登記處提供彼等最新而準確的個人資料。倘未能提供所需資料,或會導致閣下認購香港發售股份的申請不予受理或被延誤或本公司及其香港證券登記處無法進行過戶或提供服務,亦可能阻礙或延誤登記或過戶。閣下已成功申請的香港發售股份及/或寄發股票及/或寄發閣下的退還支票(如有)。

香港發售股份持有人所提供的個人資料如有任何不準確,必須即時知會本公司及其香港證券登記處。

2. 資料用途

- 香港發售股份持有人的個人資料可以任何方式被採用、持有及/或保存,以作下列用途:
- 處理閣下的認購申請及退還支票(如適用)及核實是否遵守本申請表格及招股章程所載列的條款及申請手續以及公佈香港發售股份的分配結果;
  - 使香港及其他地區的所有適用法律及法規得到遵守;
  - 登記香港發售股份或香港發售股份持有人將股份轉入或轉出其名下,包括(如適用)以香港結算代理人的名義進行;
  - 保存或更新本公司的股東名冊;
  - 核對或協助核對簽署或任何資料核對或交換;
  - 確定本公司香港發售股份持有人享有股息、供股及紅股發行等權利;
  - 寄發集團的通訊;
  - 編製統計資料及股東來函;
  - 遵照法律、規則或規例的要求作出披露;
  - 披露有關資料以作法律程序之用;
  - 與上述有關的任何其他附帶或相關用途及/或使本公司及其香港證券登記處可向香港發售股份持有人及/或監管機構履行其責任的用途,以及/或香港發售股份持有人可能不時同意的任何其他用途。

3. 轉交個人資料

本公司及其香港證券登記處會將其持有的香港發售股份持有人的個人資料會保留,但本公司及其香港證券登記處可能作出上述認為必要的查詢,以確定個人資料的準確性,以便資料可作任何上述用途,尤其可能向下列任何及所有人士及實體披露,取得、轉交(不論在香港還是外地)香港發售股份持有人的個人資料:

- 本公司或其委任的代理人,例如財務顧問及收款銀行及主要海外登記處;
- (如香港發售股份申請人要求將股份存入中央結算系統)香港結算及香港結算代理人將獲操作中央結算系統而使用個人資料;
- 任何向本公司或附屬公司及/或香港證券登記處提供與其各自業務運作有關的行政、電訊、電腦、付款或其他服務的代理人、承包商或第三方服務供應商;
- 香港聯交所、證監會及任何其他法定、監管或政府機關;
- 與香港發售股份持有人已有或計劃進行買賣的任何其他人士或機構,例如彼等的銀行、律師、會計師或股票經紀等。

4. 查閱及更正個人資料

條例賦予申請人及香港發售股份持有人權利查閱本公司或其香港證券登記處是否有彼等的個人資料,索取該等資料的副本及更正任何不準確的資料。根據條例,本公司及其香港證券登記處有權處理任何查閱資料的要求收取合理費用。所有關於查閱資料或更正資料或查詢關於政策及措施的資料及所持的資料類別的要求,應向本公司的公司秘書或香港證券登記處(視乎情況而定)閣下的私隱條例事務主任提出。

閣下簽署本申請表格,即表示同意上述各項。

5. 請將下申請表格,對摺一次,然後投入下列任何一間分行的特備收集箱內:

(a) 香港上海滙豐銀行有限公司的以下任何分行:

分行名稱	地址
香港總行	皇后大道中1號3樓
香港總行	北角英皇道306-316號雲華大廈地下
北角分行	德輔道中141號中保集團大廈
德輔道中分行	柴灣宏德居B座地下1-11號舖
葵興分行	觀塘裕民坊1號
九龍	旺角彌敦道673號地庫及高層地下
旺角分行	尖沙咀彌敦道82-84號地庫及1樓
尖沙咀分行	
新界	葵興分行
屯門分行	屯門興芳路166-174號新葵興廣場3樓2號舖
屯電街分行	屯門屯電街1號屯門市廣場1期1225號舖

(b) 交通銀行股份有限公司香港分行的以下任何分行:

分行名稱	地址
香港總行	香港分行
九龍	中環畢打街20號
黃大仙支行	龍翔道136號龍翔廣場一樓127-129號舖
新界	沙咀道支行
沙咀道支行	荃灣沙咀道122-124號

6. 閣下可於下列時間內提交申請表格:

- 二零一二年六月二十九日(星期五) — 上午九時正至下午四時三十分
- 二零一二年六月三十日(星期六) — 上午九時正至下午一時正
- 二零一二年七月三日(星期日) — 上午九時正至下午四時三十分
- 二零一二年七月四日(星期三) — 上午九時正至下午四時三十分
- 二零一二年七月五日(星期四) — 上午九時正至中午十二時正

7. 申請表格最遲必須於二零一二年七月五日(星期四)中午十二時正遞交,認購申請將於當日上午十一時四十五分至中午十二時正期間接受登記,惟須視乎天氣情況而定。倘香港在二零一二年七月五日(星期四)上午九時正至中午十二時正期間內任何時間懸掛下列警告訊號,將不會登記認購申請:

- 八號或以上熱帶氣旋警告訊號;或
  - 「黑色」暴雨警告訊號
- 並改為下列一個在上午九時正至中午十二時正期間任何時間在香港再無懸掛上述任何警告的營業日上午十一時四十五分至中午十二時正期間申請登記。
- 營業日指星期六、星期日或香港公眾假期以外的日子。

8. 本公司保留視現所有或任何款項的權利。閣下的支票或銀行本票將不會於二零一二年七月五日(星期四)中午十二時正前兌現。閣下將不獲發付款收據。閣下的申請認購股款的任何利息將撥歸本公司所有。本公司亦有權在閣下的支票或銀行本票過戶之前保留任何股票及/或退還支票及/或任何超額申請股款或退還款。

可供申請認購股份數目及應繳款項

申請認購的香港發售股份數目	申請時應繳款項 港元	申請認購的香港發售股份數目	申請時應繳款項 港元	申請認購的香港發售股份數目	申請時應繳款項 港元	申請認購的香港發售股份數目	申請時應繳款項 港元
500	3,333.27	8,000	53,332.22	200,000	1,333,305.60	5,000,000	33,332,640.00
1,000	6,666.53	9,000	59,998.75	300,000	1,999,958.40	6,000,000	39,999,168.00
1,500	9,999.80	10,000	66,665.28	400,000	2,666,611.20	7,000,000	46,665,696.00
2,000	13,333.06	20,000	133,330.56	500,000	3,333,264.00	8,000,000	53,332,224.00
2,500	16,666.33	30,000	199,995.84	600,000	3,999,916.80	9,000,000	59,998,752.00
3,000	19,999.58	40,000	266,661.12	700,000	4,666,569.60	10,000,000	66,665,280.00
3,500	23,332.85	50,000	333,326.40	800,000	5,333,222.40	11,000,000	73,331,808.00
4,000	26,666.11	60,000	399,991.68	900,000	5,999,875.20	12,000,000	79,998,336.00
4,500	29,999.38	70,000	466,656.96	1,000,000	6,666,528.00	12,677,000 <sup>(1)</sup>	84,511,575.46
5,000	33,332.64	80,000	533,322.24	2,000,000	13,333,056.00		
6,000	39,999.17	90,000	599,987.52	3,000,000	19,999,584.00		
7,000	46,665.70	100,000	666,652.80	4,000,000	26,666,112.00		

<sup>(1)</sup> 閣下可申請認購的香港發售股份最高數目。