



Please use this form if you want the Hong Kong Offer Shares to be issued in your name 如閣下欲以本身的名義登記將獲發行的香港發售股份，請用本表格

Number of Hong Kong Offer Shares applied for, not to exceed 8,133,500 Hong Kong Offer Shares being 50% of the Hong Kong Offer Shares initially available for subscription under the Hong Kong Public Offering  
申請香港發售股份數目(不得超過8,133,500股香港發售股份，即香港公開發售項下初步提呈可供認購的香港發售股份的50%)

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Cheque/banker's cashier order number  
支票/銀行本票號碼

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Total amount of payment  
付款總額

HK\$	港元
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Name of bank on which cheque/banker's cashier order is drawn\*  
支票/銀行本票的付款銀行名稱\*

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\* Cheque and banker's cashier order should be crossed "Account Payee Only" and made payable to "Bank of China (Hong Kong) Nominees Limited — Yitai Public Offer".  
\* 支票及銀行本票須劃線註明「只准存入抬頭人賬戶」，並須註明抬頭人為「中國銀行(香港)代理人有限公司—伊泰公開發售」。

To be completed in BLOCK letters in English in ink, except as stated otherwise. Joint applicants should give the address of the first-named applicant only.  
除另有說明外，請用墨水筆或原子筆以英文正楷填寫。聯名申請人只須填寫排名首位申請人的地址。

Your name (in English)  
英文姓名/名稱

Family name or company name 姓氏或公司名稱	Forename(s) 名字
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Your name (in Chinese)  
中文姓名/名稱

Family name or company name 姓氏或公司名稱	Forename(s) 名字
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Your occupation  
(in English)  
職業(以英文填寫)

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Your Hong Kong identity card No./Passport No./Hong Kong business registration No.\*\*  
(Please delete as appropriate)  
閣下的香港身份證號碼/護照號碼/香港商業登記號碼\*\*  
(請刪除不適用者)

Names of all other joint applicants  
(in English) (if any)  
所有其他聯名申請人的英文姓名/名稱(如有)

(1)	
(2)	
(3)	

Hong Kong identity card No./Passport No./Hong Kong business registration No. of all other joint applicants\*\*  
(Please delete as appropriate)  
所有其他聯名申請人的香港身份證號碼/護照號碼/香港商業登記號碼\*\*  
(請刪除不適用者)

Your address (in English)  
(joint applicants should give address and telephone number of the first-named applicant only) Only an address in Hong Kong will be accepted  
地址(以英文填寫)(聯名申請人只須填寫排名首位申請人的地址及電話號碼)只接受香港地址

	Telephone No. 電話號碼

For nominees: Please provide an account number or identification code for each (joint) beneficial owner(s).  
由代理人遞交：請填寫各(聯名)實益擁有人的賬戶號碼或識別編碼。

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If you are a nominee and you do not complete this section, this application will be treated as being made for your benefit.  
如閣下為代理人，而並無填寫本節，則是項申請將被視為閣下本身利益提出。

\*\* (a) For individuals, you must provide your Hong Kong identity card number or passport number. If you hold a Hong Kong identity card, please provide your Hong Kong identity card number. If you do not hold a Hong Kong identity card, please provide your passport number. For a body corporate, please provide your Hong Kong business registration number. Such Hong Kong identity card number/passport number/Hong Kong business registration number will be used for checking the validity of Application Forms and for processing the application for H Shares and such data would be transferred to a third party for the accomplishment of such purposes. All joint applicants must give (if they are individuals) their Hong Kong identity card numbers or, where applicable, passport numbers, or (if they are bodies corporate) their Hong Kong business registration numbers.  
如屬個人人士，閣下必須填寫閣下的香港身份證號碼或護照號碼。如閣下持有香港身份證，請填寫香港身份證號碼；否則，請填寫護照號碼。如屬法人團體，請填寫香港商業登記號碼。該等香港身份證號碼/護照號碼/香港商業登記號碼將用於核實申請表格的有效性及處理H股的申請，為此，該等資料將轉交第三方以供該等目的之用。所有聯名申請人必須提供(如屬個人人士)其香港身份證號碼或護照號碼(如適用)或(如屬法人團體)其香港商業登記號碼。

(b) Part of your Hong Kong identity card number/passport number or, if you are joint applicants, part of the Hong Kong identity card number/passport number of the first-named applicant, provided by you, may be printed on your refund cheque (if any). Such data would also be transferred to a third party for refund purpose. Your banker may require verification of your Hong Kong identity card number/passport number before encashment of your refund cheque. Inaccurate completion of your Hong Kong identity card number/passport number may lead to delay in encashment of or may invalidate your refund cheque.  
閣下所提供的香港身份證號碼/護照號碼一部分，或如屬聯名申請人，則排名首位申請人的香港身份證號碼/護照號碼一部分，或會列印在退款支票(如有)上。有關資料亦會轉交第三方作退款用途。閣下將退款支票兌現之前，銀行可能會要求查證閣下的香港身份證號碼/護照號碼。未有準確填寫閣下的香港身份證號碼/護照號碼，或會導致退款支票延遲兌現或退款支票無效。

Applicants who have applied for 1,000,000 or more Hong Kong Offer Shares and wish to collect H Share certificate(s) and/or refund cheque(s) (where relevant), in person from the Company's H Share Registrar, Computershare Hong Kong Investor Services Limited, at Shops 1712-1716, 17/F, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong on the date for dispatch/collection of H Share certificate(s)/e-Refund payment instructions/refund cheque(s) (where relevant), which is expected to be on Wednesday, July 11, 2012, or such other date notified by the Company in the newspapers as the date of dispatch/collection of H Share certificates/e-Refund payment instructions/refund cheques, should mark "✓" in the box on the left. Please refer to the section entitled "How to Apply for the Hong Kong Offer Shares — 11. Dispatch/Collection of H Share Certificates and Refunds of Application Monies" in the Prospectus for more information.  
凡申請1,000,000股或以上香港發售股份，並擬親身於發送/領取H股股票/電子退款指示/退款支票(如適用)當日(預計為2012年7月11日(星期三))或本公司在報章上公佈的發送/領取H股股票/電子退款指示/退款支票的其他日期前往本公司的H股證券登記處香港中央證券登記有限公司(地址為香港灣仔皇后大道東183號合和中心17樓1712-1716室)領取H股股票及/或退款支票(如適用)的申請人，請在左方空格內填上「✓」號。有關詳情請參閱招股說明書「如何申請認購香港發售股份—11.發送/領取H股股票及退還申請股款」一節。

ADDRESS LABEL 地址標貼

Please repeat your name(s) and address as set out above in BLOCK letters  
請用正楷字母填寫上表所示姓名/名稱及地址

Name(s) 姓名/名稱
Address 地址

For Bank use 此欄供銀行填寫

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# 内蒙古伊泰煤炭股份有限公司

## INNER MONGOLIA YITAI COAL CO., LTD.\*

(A joint stock limited company incorporated in the People's Republic of China with limited liability)

### GLOBAL OFFERING

#### Conditions of your application

Unless otherwise stated, terms used in these conditions have the same meaning ascribed thereto in the Prospectus.

#### A. Who can apply

- You, the applicant(s), and any person(s) for whose benefit you are applying, must be 18 years of age or older and must have a Hong Kong address.
- If you are an **individual**, the application must be in the names of the individual members, not the firm's name.
- If you are a **body corporate**, the Application Form must be signed by a duly authorised officer, who must state his or her representative capacity.
- The number of joint applicants may not exceed 4.
- Save under the circumstances permitted by the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules"), you **cannot** apply for any Hong Kong Offer Shares if you are or any person(s) for whose benefit you are applying is/are:
  - an existing beneficial owner of Shares in the Company or any of its subsidiaries;
  - the chief executive, a Director or a Supervisor of the Company or any of its subsidiaries;
  - an associate (as defined in the Listing Rules) of any of the above;
  - a Connected Person (as defined in the Listing Rules) of the Company or a person who will become a Connected Person immediately upon completion of the Global Offering;
  - a person who has been allocated or will receive any International Offer Shares or otherwise participated in the International Offering or indicated an interest for the International Offer Shares;
  - a United States person (as defined in Regulation S under the Securities Act), or a legal or natural person (except qualified domestic institutional investors) of the People's Republic of China (other than Hong Kong, Macau and Taiwan);
  - a person inside the United States (as defined in Regulation S under the Securities Act) when completing and submitting this Application Form and you are not a person described in paragraph (h)(3) of Rule 902 of Regulation S under the Securities Act; or
  - a person who does not have a Hong Kong address.

#### B. If you are a nominee

- You may make more than one application for the Hong Kong Offer Shares if and only if you are a **nominee**, in which case you may make an application as an **electronic application** to HKSCC via CCASS (if you are a CCASS Participant) or
- using a **WHITE or YELLOW Application Form**, and lodge more than one application in your own name if each application is made on behalf of different beneficial owners.
- In the box on this Application Form marked "For nominees", you must include:
- an account number; or
  - some other identification code
- for each beneficial owner or, in the case of joint beneficial owners, for each such beneficial owner. If you do not include this information, the application will be treated as being made for your own benefit. As a nominee, you are deemed to have warranted that you are duly authorised to sign this Application Form on behalf of the relevant beneficial owner and agreed to disclose personal data relating to such beneficial owner on the terms set out in section F and the section entitled "Personal Data" below.

#### C. Lodge only one application for your benefit (for you and any of your joint applicant)

- Multiple applications or suspected multiple applications will be rejected. Except where you are a nominee and provide the information required to be provided in your application, all of your applications (including the part of the application made by HKSCC Nominees Limited ("HKSCC Nominees") acting on **electronic application instructions**) will be rejected as multiple applications if you, or you and your joint applicant(s) together:
- make more than one application (whether individually or jointly) on a **WHITE or YELLOW Application Form** or by giving **electronic application instructions** to HKSCC (if you are a CCASS Investor Participant or applying through a CCASS Clearing Participant or Custodian Participant) or to the White Form eIPO Service Provider via the **White Form eIPO service** ([www.eipo.com.hk](http://www.eipo.com.hk)); or
  - both apply (whether individually or jointly) on one **WHITE Application Form** and one **YELLOW Application Form** or on one **WHITE or YELLOW Application Form** and give **electronic application instructions** to HKSCC via CCASS (if you are a CCASS Investor Participant or applying through a CCASS Clearing Participant or Custodian Participant) or to the White Form eIPO Service Provider via the **White Form eIPO service** ([www.eipo.com.hk](http://www.eipo.com.hk)); or
  - apply on one **WHITE or YELLOW Application Form** (whether individually or jointly) or by giving **electronic application instructions** to HKSCC via CCASS (if you are a CCASS Investor Participant or applying through a CCASS Clearing Participant or Custodian Participant) or to the White Form eIPO Service Provider via the **White Form eIPO service** ([www.eipo.com.hk](http://www.eipo.com.hk)) for more than 50% of the H Shares (i.e. 8,133,500 H Shares) initially being offered for public subscription under the Hong Kong Offering; or
  - have applied for or taken up, or indicated an interest in, or have been or will be placed (including conditionally and/or provisionally) International Offer Shares under the International Offering.

Save as referred to above, all of your applications will also be rejected as multiple applications if more than one application is made for your benefit (including the part of the application made by HKSCC Nominees acting on **electronic application instructions**). If an application is made by an unlisted company and:

- the principal business of that company is dealing in securities; and
- you exercise statutory control over that company,

then the application will be treated as being made for your benefit.

**Unlisted company** means a company with no equity securities listed on the Hong Kong Stock Exchange.

#### Statutory control means you:

- control the composition of the board of directors of a company; or
- control more than half of the voting power of a company; or
- hold more than half of the issued share capital of a company (not counting any part of it which carries no right to participate beyond a specified amount in a distribution of either profits or capital).

#### D. Allocation of Hong Kong Offer Shares — Pools A and B

The 16,267,000 Hong Kong Offer Shares initially being offered for subscription under the Hong Kong Public Offering (subject to any adjustment in the number of Offer Shares allocated between the Hong Kong Public Offering and the International Offering) will be divided into two pools for allocation purposes: 8,133,500 H Shares in Pool A and 8,133,500 H Shares in Pool B. The Hong Kong Offer Shares in Pool A will be allocated on an equitable basis to successful applicants who have applied for Hong Kong Offer Shares with a total subscription amount (excluding 1% brokerage, 0.003% SFC transaction levy and 0.005% Hong Kong Stock Exchange trading fee) of HK\$5,000,000 or less. The Hong Kong Offer Shares in Pool B will be allocated on an equitable basis to successful applicants who have applied for Hong Kong Offer Shares with a total subscription amount (excluding 1% brokerage, 0.003% SFC transaction levy and 0.005% Hong Kong Stock Exchange trading fee) of more than HK\$5,000,000 and up to the total value of Pool B. You should be aware that applicants in Pool A and applicants in Pool B are likely to receive different allocation ratios. If Hong Kong Offer Shares in one pool (but not both pools) are undersubscribed, the surplus Hong Kong Offer Shares in that pool will be transferred to the other pool to satisfy demand in that other pool and be allocated accordingly. You can only receive an allocation of Hong Kong Offer Shares from either Pool A or Pool B but not from both pools. Multiple or suspected multiple applications and any application for more than 8,133,500 Hong Kong Offer Shares are liable to be rejected. Allocation of Hong Kong Offer Shares to investors under the Hong Kong Public Offering, both in relation to Pool A and Pool B, will be based solely on the level of valid applications received under the Hong Kong Public Offering. The basis of allocation in each pool may vary, depending on the number of Hong Kong Offer Shares validly applied for by applicants, although the allocation of Hong Kong Offer Shares could, where appropriate, consist of balloting, which would mean that some applicants may receive a higher allocation than others who have applied for the same number of Hong Kong Offer Shares, and those applicants who are not successful in the balloting may not receive any Hong Kong Offer Shares.

#### E. Supplemental information

If any supplement to the Prospectus is issued, applicant(s) who have already submitted an application may or may not (depending on the information contained in the supplement) be notified that they can withdraw their applications. If applicant(s) have not been so notified, or if applicant(s) have been notified but have not withdrawn their applications in accordance with the procedure to be notified, all applications that have been submitted remain valid and may be accepted. Subject to the above, an application once made is irrevocable and applicant(s) shall be deemed to have applied on the basis of the Prospectus as supplemented.

#### F. Effect of completing and submitting this Application Form

- By completing and submitting this Application Form, you (and if you are joint applicants, each of you jointly and severally) for yourself or as agent or nominee and on behalf of each person for whom you act as agent or nominee:
- warrant** that you are duly authorised to sign this Application Form as that other person's agent;
  - represent and warrant** that you are not a person who is prohibited from acting as a representative agent or nominee(s) to execute any transfer forms, contract notes or other documents on your behalf and to do on your behalf all other things necessary to effect registration of any Hong Kong Offer Shares allotted to you in your name(s) as required by the Articles of Association and otherwise to give effect to the arrangements described in the Prospectus and this Application Form;
  - undertake** to sign all documents and to do all things necessary to enable you to be registered as the holder of the Hong Kong Offer Shares allotted to you, and as required by the Articles of Association;
  - confirm** that you have read and understood the Prospectus and have only relied on the information and representations contained in the Prospectus in making your application, and will not rely on any other information and representations save as set out in any supplement to the Prospectus;
  - agree** that the Company, the Joint Sponsors, the Joint Bookrunners, the Joint Lead Managers, the Underwriters and any of their respective directors, officers, employees, agents or advisers and any other parties involved in the Global Offering are liable only for the information and representations contained in the Prospectus, the Application Forms and any supplement to the Prospectus;
  - agree** (without prejudice to any other rights which you may have) that once your application has been accepted, you may not rescind it because of an innocent misrepresentation and you may not revoke it other than as provided in the Prospectus;
  - (if the application is made for your own benefit) **warrant** that the application is the only application which will be made for your benefit on a **WHITE or YELLOW Application Form** or by giving **electronic application instructions** to HKSCC via CCASS or to the White Form eIPO Service Provider via the **White Form eIPO service** ([www.eipo.com.hk](http://www.eipo.com.hk));
  - (if the application is made by an agent on your behalf) **warrant** that you have validly and irrevocably conferred on your agent all necessary power and authority to make this application;
  - (if you are an agent for another person) **warrant** that reasonable enquiries have been made of the beneficial owner that this is the only application which will be or has been made for the benefit of that other person on a **WHITE or YELLOW Application Form** or by giving **electronic application instructions** to HKSCC via CCASS or to the White Form eIPO Service Provider via the **White Form eIPO service** ([www.eipo.com.hk](http://www.eipo.com.hk));
  - undertake and confirm** that you (if the application is made for your benefit) or the person(s) for whose benefit you have made the application have not applied for or taken up, or indicated an interest in or received or been placed or allocated (including conditionally and/or provisionally), and will not apply for or take up or indicate any interest in any International Offer Shares under the International Offering, nor otherwise have participated or will participate in the International Offering;
  - warrant** the truth and accuracy of the information contained in your application;
  - agree** to disclose to the Company, the H Share Registrar, the Joint Bookrunners, the Joint Lead Managers and their respective advisers and agents any personal data or other information which they require about you or the person(s) for whose benefit you have made this application;
  - agree** that your application, any acceptance of it and the resulting contract will be governed by and construed in accordance with the laws of Hong Kong;
  - undertake and agree** to accept the Hong Kong Offer Shares applied for, or any lesser number allocated to you under this application;
  - authorise** the Company to place your name(s) on the register of members of the Company as the holder(s) of any Hong Kong Offer Shares allotted to you, and the Company and/or its agents to send any H Share certificate(s) and/or any refund cheque(s) (where applicable) to you or (in case of joint applicants) its first-named applicant in the Application Form by ordinary post at your own risk to the address stated in your Application Form (except that if you have applied for 1,000,000 Hong Kong Offer Shares or more and have indicated in the Application Form that you wish to receive your H Share certificate(s) and refund cheque(s) (where applicable) in person, you can collect your H Share certificate(s) and/or refund cheque(s) (where applicable) in person between 9:00 a.m. and 1:00 p.m. on Wednesday, July 11, 2012 or such other date as notified by the Company in the newspapers as the date of dispatch/collection

- of H Share certificate(s)-Refund payment instructions/refund cheques from Computershare Hong Kong Investor Services Limited;
- understand** that these declarations and representations will be relied upon by the Company, the Joint Bookrunners and the Joint Lead Managers in deciding whether or not to allocate any Hong Kong Offer Shares in response to your application and that you may be prosecuted for making a false declaration;
- if the laws of any place outside Hong Kong are applicable to your application, you **agree and warrant** that you have complied with all such laws and none of the Company, the Joint Sponsors, the Joint Bookrunners, the Joint Lead Managers, the Underwriters and the other parties involved in the Global Offering nor any of their respective officers or advisers will infringe any laws outside Hong Kong as a result of the acceptance of your offer to purchase, or any actions arising from your rights and obligations under the terms and conditions contained in the Prospectus;
- agree** with the Company, for itself and for the benefit of each Shareholder of the Company, and so that the Company will be deemed by its acceptance in whole or in part of the application, including applications made by HKSCC Nominees to have agreed for itself and on behalf of each Shareholder of the Company, to observe and comply with the PRC Company Law, the Special Regulations, and the Articles of Association;
- agree** with the Company, each Shareholder, Director, Supervisor, manager and officer of the Company, and the Company (acting for itself and for each Director, Supervisor, manager and officer) agrees with each Shareholder of the Company, to refer all differences and claims arising from the Articles of Association or any rights of obligations conferred or imposed by the PRC Company Law or other relevant laws and administrative regulations concerning its shares to arbitration in accordance with the Articles of Association, and any reference to arbitration shall be deemed to authorise the arbitration tribunal to conduct hearings in open session and to publish its award, which arbitration shall be final and conclusive;
- agree** with the Company and each Shareholder of the Company that H Shares in the Company are freely transferable by the holders thereof;
- authorise** the Company to enter into a contract on behalf of you with each of the Directors, Supervisors and officers of the Company whereby each such Director, Supervisor and officer undertakes to observe and comply with his obligations to Shareholders as stipulated in the Articles of Association;
- represent and warrant** that you understand the H Shares have not been and will not be registered under the Securities Act and you are outside the United States (as defined in Regulation S under the Securities Act) when completing the Application Form or are a person described in paragraph (h)(3) of Rule 902 of Regulation S under the Securities Act;
- confirm** that you understand entirely that your registered share capital comprises Domestic Shares, B Shares and H Shares and that holders of H Shares shall have the same rights as holders of Domestic Shares, B Shares save as to the differences due to the listing rules requirements of the stock exchange where the Shares are listed; and
- confirm** that you agree to be bound by the terms and conditions and application procedures set out in the Prospectus and this Application Form.

The Company, the Joint Sponsors, the Joint Bookrunners, the Joint Lead Managers, the Underwriters, other parties involved in the Global Offering and their respective directors, officers, employees, partners, agents and advisers are entitled to rely on any warranty, representation or declaration made by you in this application. In the event of the application being made by joint applicants, all the warranties, representations, declarations and obligations expressed to be made, given or assumed by or imposed on the joint applicants shall be deemed to have been made, given and assumed by and imposed on the applicants jointly and severally.

#### G.

If your application is made through a duly authorised attorney under a valid power of attorney, the Company and the Joint Bookrunners (or their respective agents and nominees) may accept your application at their discretion, and subject to any conditions any of them may think fit, including production of evidence of the authority of your attorney. The Company and the Joint Bookrunners in their capacity as agent for the Company have full discretion to reject or accept any application, in full or in part, without assigning any reason.

#### H. Determination of Offer Price

The Offer Price is expected to be fixed by agreement between the Joint Bookrunners (on behalf of the Underwriters) and the Company on or around Friday, July 6, 2012 and, in any event, not later than Tuesday, July 10, 2012. Applicants for Hong Kong Offer Shares are required to pay, on application, the maximum offer price of HK\$53 for each Hong Kong Offer Share together with 1% brokerage, 0.003% SFC transaction levy and 0.005% Hong Kong Stock Exchange trading fee, subject to refund of any resulting surplus application monies to successful applicants, without interest if the offer price should be lower than HK\$53. The fixed offer price will be announced on Wednesday, July 11, 2012 in the South China Morning Post (in English) and the Hong Kong Economic Times (in Chinese) and on the website of the Hong Kong Stock Exchange at [www.hkexnews.hk](http://www.hkexnews.hk) and the Company's website at [www.yitaitai.com](http://www.yitaitai.com). If, for any reason, the Offer Price is not agreed between the Company and the Joint Bookrunners (on behalf of the Underwriters) on or before Tuesday, July 10, 2012, the Hong Kong Public Offering and International Offering will not proceed.

#### Allotment of Hong Kong Offer Shares

The application monies for the Hong Kong Offer Shares will not be processed and no allocation of any such H Shares will be made until after the closing of the application lists.

The Company expects to announce the Offer Price on Wednesday, July 11, 2012, whereas the general level of indication of interest in the International Offering, the basis of allotment and the level of applications under the Hong Kong Public Offering are expected to be published on Wednesday, July 11, 2012 in the South China Morning Post (in English), the Hong Kong Economic Times (in Chinese) and the website of the Hong Kong Stock Exchange at [www.hkexnews.hk](http://www.hkexnews.hk) and the Company's website at [www.yitaitai.com](http://www.yitaitai.com). The results of allotment and the Hong Kong identity and passport/Hong Kong business registration numbers of successful applicants under the Hong Kong Public Offering will be available in a manner described in the paragraph headed "Dispatch/Collection of H Share Certificates and Refunds of Application Monies" in the section entitled "How to Apply for the Hong Kong Offer Shares" in the Prospectus.

#### If your application for Hong Kong Offer Shares is successful (in Whole or in Part)

If you have applied for 1,000,000 Hong Kong Offer Shares or more and have indicated on your Application Form that you wish to collect your H Share certificate(s) (where applicable), you may collect it/them in person from:

Computershare Hong Kong Investor Services Limited  
Shops 1712-1716, 17/F, Hopewell Centre  
183 Queen's Road East, Wanchai, Hong Kong

between 9:00 a.m. and 1:00 p.m. on the date notified by the Company in the newspapers as the date of dispatch/collection of H Share certificate(s)/Refund payment instructions/refund cheques. This is expected to be Wednesday, July 11, 2012.

If you are an individual, you must not authorise any other person to make collection on your behalf. You must produce evidence of identity (which must be acceptable to Computershare Hong Kong Investor Services Limited). If you are a corporate applicant, you must attend by your authorised representative (bearing a letter of authorisation from your corporation stamped with your corporation's chop. Such authorised representative must produce, at the time of collection, evidence of identity acceptable to Computershare Hong Kong Investor Services Limited. If you do not collect your H Share certificate(s) personally within the time period specified for collection, they will be dispatched to you by ordinary post to the address as specified in this Application Form at your own risk.

If you have applied for less than 1,000,000 Hong Kong Offer Shares or if you have applied for 1,000,000 or more Hong Kong Offer Shares but have not indicated on your Application Form that you wish to collect your H Share certificate(s) in person, then your H Share certificate(s) will be sent to the address on this Application Form on the date of dispatch, which is expected to be on Wednesday, July 11, 2012, by ordinary post and at your own risk. H Share certificates will only become valid certificates of title provided that the Hong Kong Public Offering has become unconditional and not having been terminated in accordance with the right of termination described in the paragraph headed "Hong Kong Public Offering — Grounds for Termination" under the section entitled "Underwriting" in the Prospectus at 8:00 a.m. on Thursday, July 12, 2012.

The Company will not issue temporary documents of title. No receipt will be issued for sums paid on application. In the event that the Offer Price is less than the price per share of the surplus application monies (including 1% brokerage, 0.003% SFC transaction levy and 0.005% Hong Kong Stock Exchange trading fee attributable to such surplus) will be refunded to you without interest.

#### Circumstances in which you will not be allotted Hong Kong Offer Shares

You may not be allotted Hong Kong Offer Shares for any of the following reasons:

- Full discretion of the Company or its agents to reject or accept your application**  
The Company and the Joint Bookrunners (as agents for the Company) and the White Form eIPO service provider, or their respective agents and nominees, have full discretion to reject or accept any application, in whole or in part, without having to give any reasons for such rejection or acceptance.
- If your application is revoked or withdrawn**  
By completing and submitting this Application Form you agree that you cannot revoke your application on or before Sunday, July 29, 2012. This agreement will take effect as a collateral contract with the Company, and will become binding when you lodge your Application Form. This collateral contract will be in consideration of the Company agreeing that it will not offer any Hong Kong Offer Shares to any person on or before Thursday, July 5, 2012 except by means of one of the procedures referred to in the Prospectus.  
Your application may be revoked on or before Sunday, July 29, 2012 if a person responsible for the Prospectus under section 40 of the Companies Ordinance (as applied by section 342E of the Companies Ordinance) gives a public notice under that section which excludes or limits the responsibility of that person for the Prospectus.  
If any supplement to the Prospectus is issued, applicant(s) who have already submitted an application may or may not (depending on the information contained in the supplement) be notified that they can withdraw their applications. If applicant(s) have not been so notified, or if applicant(s) have been notified but have not withdrawn their applications in accordance with the procedure to be notified, all applications that have been submitted remain valid and may be accepted. Subject to the above, an application once made is irrevocable and applicant(s) shall be deemed to have applied on the basis of the Prospectus as supplemented.  
If your application has been accepted, it cannot be revoked or withdrawn. For this purpose, acceptance of application will be constituted by notification to the press of the results of allocation and, where such basis of allocation is subject to certain conditions or provides for allocation by ballot, such acceptance will be subject to satisfaction of such conditions or the results of such ballot, respectively.
- If the allotment of Hong Kong Offer Shares is void**  
Your allotment of Hong Kong Offer Shares to you, if made, will be void if the Listing Committee of the Hong Kong Stock Exchange does not grant permission to list the H Shares either:
  - within three weeks from the closing of the application lists; or
  - within a longer period of up to six weeks if the Listing Committee of the Hong Kong Stock Exchange notifies the Company of that longer period within three weeks of the closing of the application lists.
- You made applications under the Hong Kong Public Offering as well as the International Offering**  
Your application will be rejected if:
  - you make multiple applications or suspected multiple applications;
  - the application for Shares is not for one of the amounts set out in the table in this Application Form;
  - you or the person for whose benefit you are applying have applied for or taken up, or indicated an interest in, or have been or will be placed or allocated (including conditionally and/or provisionally) Hong Kong Offer Shares and/or Offer Shares under the International Offering. By filling in any of the **WHITE or YELLOW Application Forms** or applying by giving **electronic application instructions** to HKSCC or to the designated **White Form eIPO service provider** under the **White Form eIPO service**, you agree not to apply for Hong Kong Offer Shares as well as International Offer Shares under the International Offering. Reasonable steps will be taken to identify and reject applications in the Hong Kong Public Offering from investors who received International Offer Shares under the International Offering, and to identify and reject indications of interest in the International Offering from investors who have received Hong Kong Offer Shares in the Hong Kong Public Offering;
  - your Application Form is not completed in accordance with the instructions as stated in the Application Form (if you apply by an Application Form);
  - your payment is not made correctly;
  - you pay by cheque or banker's cashier order and the cheque or banker's cashier order is dishonoured upon its first presentation;
  - the Underwriting Agreements do not become unconditional;
  - the Underwriting Agreements are terminated in accordance with their respective terms;
  - the Company or the Joint Bookrunners believe that by accepting your application, they would violate the applicable securities or other laws, rules or regulations of the jurisdiction in which your application is completed and signed; or
  - your application is for more than 50% of the H Shares (i.e. 8,133,500 H Shares) initially being offered for public subscription under the Hong Kong Public Offering.

# Please use this form if you want the Hong Kong Offer Shares to be issued in your name

## Refund of your money

If you do not receive any Hong Kong Offer Shares for any of the above reasons, the Company will refund to you your application monies (including the related 1% brokerage, 0.003% SFC transaction levy and 0.005% Hong Kong Stock Exchange trading fee). No interest will be paid thereon. If your application is accepted only in part, the Company will refund to you the appropriate portion of your application monies (including the related 1% brokerage, 0.003% SFC transaction levy and 0.005% Hong Kong Stock Exchange trading fee) without interest. If the Offer Price as finally determined is less than the maximum offer price of HK\$53 per H Share paid on application, the Company will refund to you the surplus application monies together with the related 1% brokerage, 0.003% SFC transaction levy and 0.005% Hong Kong Stock Exchange trading fee attributable to the surplus application monies, without interest. All such interest accrued on such monies prior to the date of dispatch of refund cheques will be retained for the benefit of the Company. In the contingency of a substantial over-subscription, at the discretion of the Company and the Joint Bookrunners, cheques for applications for certain small denominations of Hong Kong Offer Shares (apart from successful applications) may not be cleared. Refund cheques will be crossed "Account Payee Only", and made out to you, or, if you are a joint applicant, to the first-named applicant on your Application Form. Part of your Hong Kong identity card number/passport number, or, if you are joint applicants, part of the Hong Kong identity card number/passport number of the first-named applicant, provided by you may be printed on your refund cheque, if any. Such data would also be transferred to a third party for refund purpose. Your banker may require verification of your Hong Kong identity card number/passport number before encashment of your refund cheque. Inaccurate completion of your Hong Kong identity card number/passport number may lead to delay in encashment of or may invalidate your refund cheque.

If you have applied for 1,000,000 Hong Kong Offer Shares or more and have indicated on your Application Form that you wish to collect your refund cheque(s) (if any) in person, you may collect it from:

Computershare Hong Kong Investor Services Limited  
Shops 1712-1716, 17/F, Hopewell Centre  
183 Queen's Road East, Wanchai, Hong Kong

between 9:00 a.m. and 1:00 p.m. on the date notified by the Company in the newspapers as the date of dispatch/collection of e-Refund payment instructions/refund cheques/H Share certificates. The date of dispatch is expected to be Wednesday, July 11, 2012.

If you are an individual who opts for personal collection, you must not authorize any other person to make collection on your behalf. You must produce evidence of identity (which must be acceptable to Computershare Hong Kong Investor Services Limited) for collection of your refund cheque(s). If you are a corporate applicant and opt for personal collection, you must attend by your authorised representative bearing a letter of authorisation from your corporation stamped with your corporation's chop. Such authorised representative must produce at the time of collection, evidence of identity acceptable to Computershare Hong Kong Investor Services Limited.

If you do not collect your refund cheque(s) personally within the time specified for collection, it/they will be dispatched to you by ordinary post to the address on this Application Form at your own risk.

If you have applied for less than 1,000,000 Hong Kong Offer Shares or you have applied for 1,000,000 Hong Kong Offer Shares or more but have not indicated on your Application Form that you wish to collect your refund cheque in person, your refund cheque will be sent to the address on your Application Form on the date of dispatch, which is expected to be on Wednesday, July 11, 2012, by ordinary post and at your own risk. It is intended that special efforts will be made to avoid undue delay in refunding monies where appropriate.

## Application by HKSCC Nominees

Where this Application Form is signed by HKSCC Nominees on behalf of persons who have given **electronic application instructions** to apply for the Hong Kong Offer Shares, the provisions of this Application Form which are inconsistent with those set out in the Prospectus shall not apply and provisions in the Prospectus shall prevail. Without limiting the generality of this paragraph, the following sections of this Application Form are inapplicable where this form is signed by HKSCC Nominees:

- all warranties on the first page, except the first warranty concerning application for Hong Kong Offer Shares on the terms and conditions of the Prospectus and this Application Form, and subject to the Articles of Association;
- "Warning" on the first page;
- "If you are a nominee";
- "Lodge only one application for your benefit" (for you and any of your joint applicant);
- All representations and warranties under the section headed "Effect of completing and submitting this Application Form", except the first two regarding registration of Hong Kong Offer Shares in the applicant's name and the signing of documents to enable the applicant to be registered as the holder of the Hong Kong Offer Shares applied for;
- "If your application for Hong Kong Offer Shares is successful (in whole or in part)";
- "Circumstances in which you will not be allotted Hong Kong Offer Shares"; and
- "Refund of your money".

## Personal Data

### Personal Information Collection Statement

The main provisions of the Personal Data (Privacy) Ordinance (the "Ordinance") came into effect in Hong Kong on December 20, 1996. This Personal Information Collection Statement informs the applicant for and holder of the H Shares of the policies and practices of the Company and its H Share Registrar in relation to personal data and the Ordinance.

#### 1. Reasons for the collection of your personal data

From time to time it is necessary for applicants for securities or registered holders of securities to supply their latest correct personal data to the Company or its agents and the H Share Registrar when applying for securities or transferring securities into or out of their names or in procuring the services of the registrars.

Failure to supply the requested data may result in your application for securities being rejected, or in delay or the inability of the Company or its H Share Registrar to effect transfers or otherwise tender their services. It may also prevent or delay registration or transfers of the Hong Kong Offer Shares which you have successfully applied for and/or the dispatch of H Share certificate(s) and/or the dispatch of refund cheque(s) to which you are entitled.

It is important that holders of securities inform the Company and the H Share Registrar immediately of any inaccuracies in the personal data supplied.

#### 2. Purposes

The personal data of the applicants and the holders of securities may be used, held and/or stored (by whatever means) for the following purposes:

- processing of your application and refund cheque, where applicable, and verification of compliance with the terms and application procedures set out in this Application Form and the Prospectus and announcing results of allocations of Hong Kong Offer Shares;
- enabling compliance with all applicable laws and regulations in Hong Kong and elsewhere;
- registering new issues or transfers into or out of the names of holders of securities including, where applicable, HKSCC Nominees;
- maintaining or updating the register of holders of securities of the Company;
- conducting or assisting the conduct of signature verifications, any other verification or exchange of information;
- establishing benefit entitlements of the holders of securities of the Company, such as dividends, rights issues and bonus issues etc.;
- distributing communications from the Company and its subsidiaries;
- compiling statistical information and shareholder profiles;
- making disclosures as required by laws, rules or regulations;
- disclosing relevant information to facilitate claims on entitlements; and
- any other incidental or associated purposes relating to the above and/or to enable the Company and the H Share Registrar to discharge their obligations to holders of securities and/or regulators and/or any other purposes to which the holders of securities may from time to time agree.

#### 3. Transfer of personal data

Personal data held by the Company and its H Share Registrar relating to the holders of securities will be kept confidential but the Company and its H Share Registrar may, to the extent necessary for achieving the above purposes or any of them, make such enquiries as they consider necessary to confirm the accuracy of the personal data and in particular, they may disclose, obtain, transfer (whether within or outside Hong Kong) the personal data of the holders of securities to, from or with any and all of the following persons and entities:

- the Company or its appointed agents such as financial advisers, receiving bankers and overseas principal registrars;
- where applicants for securities request deposit into CCASS, HKSCC or HKSCC Nominees, who will use the personal data for the purposes of operating CCASS;
- any agents, contractors or other third party service providers who offer administrative, telecommunications, computer, payment or other services to the Company or the H Share Registrar in connection with the operation of their respective business;
- any statutory, regulatory or governmental bodies (including the Hong Kong Stock Exchange and the SFC); and
- any other persons or institutions with which the holders of securities have or propose to have dealings, such as their bankers, solicitors, accountants or stockbrokers, etc.

#### 4. Access to and correction of personal data

The Ordinance provides the holders of securities with rights to ascertain whether the Company or the H Share Registrar hold their personal data, to obtain a copy of that data and to correct any data that is inaccurate. In accordance with the Ordinance, the Company and the H Share Registrar have the right to charge a reasonable fee for the processing of any such access request. All requests for access to data or correction of data or for information regarding policies and practices and the levels of data held should be addressed to the Company at its registered office disclosed in the section entitled "Corporate Information" in the Prospectus or as notified from time to time in accordance with applicable law, for the attention of the Company Secretary or (as the case may be) the H Share Registrar for the attention of the privacy compliance officer.

By signing this Application Form or by giving electronic application instructions to HKSCC, you agree to all of the above.

## How to make your application

1. Use the table set out below to calculate how much you must pay for the number of Hong Kong Offer Shares you want to subscribe for. Your application must be for a minimum of 100 Hong Kong Offer Shares. Applications must be in one of the numbers set out in the table below. No application for any other number of Hong Kong Offer Shares will be considered and any such application is liable to be rejected. The table also sets out the total amount payable for such numbers of Hong Kong Offer Shares up to 8,133,500 Hong Kong Offer Shares. On application, you must pay the maximum offer price of HK\$53 per H Share, plus 1% brokerage, 0.003% SFC transaction levy and 0.005% Hong Kong Stock Exchange trading fee. The table below sets out the total amount payable for certain numbers of the Hong Kong Offer Shares.

2. Complete this Application Form and sign it. **Only written signatures** will be accepted.

3. Staple your cheque or banker's cashier order to this Application Form. You must pay for the Hong Kong Offer Shares applied for by one cheque or by one banker's cashier order.

Each application must be accompanied by either one separate cheque or one separate banker's cashier order.

- If you pay by cheque, the cheque must:
- be in Hong Kong dollars;
  - be drawn on your Hong Kong dollar bank account in Hong Kong;
  - show your account name. This name must either be pre-printed on the cheque, or be endorsed on the back by a person authorised by the bank. This account name must correspond with your name on your Application Form. If it is a joint application, the account name must be the same as the name of the first-named applicant. If the cheque is drawn on a joint account, one of the joint account names must be the same as the name of the first-named applicant;
  - be payable to "Bank of China (Hong Kong) Nominees Limited – Vitai Public Offer";
  - be crossed "Account Payee Only";
  - each application must be accompanied by either a separate cheque or banker's cashier order; and
  - the cheque must not be post-dated.

Your application will be **rejected** if your cheque:

- does not meet all these requirements; or
- is dishonoured upon its first presentation.

If you pay by banker's cashier order:

- the banker's cashier order must be in Hong Kong dollars;
- you must purchase the banker's cashier order from licensed banks in Hong Kong, and have your name certified on the back by a person authorised by the bank. The name on the banker's cashier order and the name on the Application Form must be the same. If it is a joint application, the name on the back of the banker's cashier order must be the same as the name of the first-named applicant;
- the banker's cashier order must be made payable to "Bank of China (Hong Kong) Nominees Limited – Vitai Public Offer";
- the banker's cashier order must be crossed "Account Payee Only" and;
- the banker's cashier order must not be post-dated.

Your application may be **rejected** if your banker's cashier order does not meet all these requirements.

4. Tear off the Application Form, fold it once and lodge it in one of the special collection boxes at any of the following branches of:

	Branch Name	Address
(a) Bank of China (Hong Kong) Limited	<b>Hong Kong Island</b>	Bank of China Tower Branch 3/F, 1 Garden Road Block B, Walton Estate, 341-343 Choi Wan Road, Choi Wan
	<b>Kowloon</b>	Chai Wan Branch Humphrey's Avenue Branch Wong Tai Sin Branch Mei Foo Mount Sterling Mall Branch Tai Po Branch
	<b>New Territories</b>	
	<b>Hong Kong Island</b>	Wanchai Sub-Branch Sheung Shui Sub-Branch Cheung Sha Wan Plaza Sub-Branch
	<b>Kowloon</b>	Tsuen Wan Sub-Branch
(b) Bank of Communications Co., Ltd. Hong Kong Branch	<b>Hong Kong Island</b>	GF, 32-34 Johnston Road Shop 38, GF, City Plaza 2, 18 Taikoo Shing Road
	<b>New Territories</b>	Unit G04, Cheung Sha Wan Plaza, 833 Cheung Sha Wan Road GF, Shop G9B-G11, Pacific Commercial Plaza, Bo Shek Mansion, 328 Sha Tsui Road Shop 7-8, GF, Castle Peak Lin Won Building, 2-4 Yan Ching Street Shops 10-14, GF, Sheung Shui Centre Shopping Arcade
(c) Wing Lung Bank Limited	<b>Hong Kong Island</b>	Head Office North Point Branch Kennedy Town Branch
	<b>Kowloon</b>	Mongkok Branch San Po Kong Branch To Kwa Wan Branch

5. Your Application Form can be lodged at these times

Friday, June 29, 2012	9:00 a.m. to 5:00 p.m.
Saturday, June 30, 2012	9:00 a.m. to 1:00 p.m.
Tuesday, July 3, 2012	9:00 a.m. to 5:00 p.m.
Wednesday, July 4, 2012	9:00 a.m. to 5:00 p.m.
Thursday, July 5, 2012	9:00 a.m. to 12:00 noon

6. The latest time for lodging your application is 12:00 noon on Thursday, July 5, 2012. The application lists will be open between 11:45 a.m. and 12:00 noon on that day, subject only to the weather conditions. The application lists will not be open if there is:

- a tropical cyclone warning signal number 8 or above, or
  - a "black" rainstorm warning signal
- in force in Hong Kong at any time between 9:00 a.m. and 12:00 noon on Thursday, July 5, 2012. Instead they will be open between 11:45 a.m. and 12:00 noon on the next Business Day which does not have either of those warnings in force at any time between 9:00 a.m. and 12:00 noon.

Business days mean a day that is not a Saturday, Sunday or a public holiday in Hong Kong.

7. The right is reserved to present all or any remittance for payment. However, your cheque or banker's cashier order will not be presented for payment before 12:00 noon on Thursday, July 5, 2012. The Company will not give you a receipt for your payment. The Company will keep any interest accrued on your application monies. The right is also reserved to retain any H Share certificates and/or any surplus application monies or refunds pending clearance of your cheque or banker's cashier order.

## NUMBER OF SHARES THAT MAY BE APPLIED FOR AND PAYMENTS

No. of Hong Kong Offer Shares applied for	Amount payable on application (HK\$)	No. of Hong Kong Offer Shares applied for	Amount payable on application (HK\$)	No. of Hong Kong Offer Shares applied for	Amount payable on application (HK\$)	No. of Hong Kong Offer Shares applied for	Amount payable on application (HK\$)
100	5,353.43	3,500	187,369.85	70,000	3,747,396.80	3,000,000	160,602,720.00
200	10,706.85	4,000	214,136.96	80,000	4,282,739.20	4,000,000	214,136,960.00
300	16,060.28	4,500	240,904.09	90,000	4,818,081.60	5,000,000	267,671,200.00
400	21,413.70	5,000	267,671.20	100,000	5,353,424.00	6,000,000	321,205,440.00
500	26,767.13	6,000	321,205.44	200,000	10,706,848.00	7,000,000	374,739,680.00
600	32,120.54	7,000	374,739.68	300,000	16,060,272.00	8,000,000	428,273,920.00
700	37,473.97	8,000	428,273.92	400,000	21,413,696.00	8,133,500 <sup>(1)</sup>	435,420,741.05
800	42,827.39	9,000	481,808.16	500,000	26,767,120.00		
900	48,180.82	10,000	535,342.40	600,000	32,120,544.00		
1,000	53,534.24	20,000	1,070,684.80	700,000	37,473,968.00		
1,500	80,301.37	30,000	1,606,027.20	800,000	42,827,392.00		
2,000	107,068.48	40,000	2,141,369.60	900,000	48,180,816.00		
2,500	133,835.61	50,000	2,676,712.00	1,000,000	53,534,240.00		
3,000	160,602.72	60,000	3,212,054.40	2,000,000	107,068,480.00		

<sup>(1)</sup> Maximum number of Hong Kong Offer Shares you may apply for.



