

Hong Kong Public Offering - Yellow Form 香港公開發售 - 黃色申請表格

Please use this form if you want the Hong Kong Offer Shares to be issued in the name of HKSCC Nominees Limited ("HKSCC Nominees") and deposited directly into the Central Clearing and Settlement System ("CCASS") for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant.

如欲以香港中央結算(代理人)有限公司(香港結算代理人)的名義登記獲配發的香港發售股份,並直接存入中央結算及交收系統(中央結算系統),以記存於閣下的中央結算系統投資者戶口持有人股份戶口或閣下指定的中央結算系統參與者的股份戶口,請使用本表格。

NOTE: Unless otherwise defined herein, terms and expressions used in this Application Form bear the same meanings as defined in the prospectus issued by The People's Insurance Company (Group) of China Limited, ("the Company") dated November 26, 2012 (the "Prospectus") together with any supplement thereto.

附註: 除本申請表格另有定義外,本申請表格所用的詞彙和用語具有中國人民保險集團股份有限公司(本公司)於2012年11月26日刊發的招股說明書(招股說明書)及其任何補充文件所界定的涵義。

Staple your payment here 請將股款緊釘在此

Hong Kong Exchanges and Clearing Limited, The Stock Exchange of Hong Kong Limited ("The Hong Kong Stock Exchange") and Hong Kong Securities Clearing Company Limited ("HKSCC") take no responsibility for the contents of this Application Form, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this Application Form.



中国人民保險集團股份有限公司

THE PEOPLE'S INSURANCE COMPANY (GROUP) OF CHINA LIMITED *

(A joint stock company incorporated in the People's Republic of China with limited liability) (在中華人民共和國註冊成立的股份有限公司)

GLOBAL OFFERING

- Number of Offer Shares in the Global Offering : 6,898,209,000 H Shares (subject to the H Share Over-allotment Option)
Number of International Offer Shares : 6,553,299,000 H Shares (subject to adjustment and the H Share Over-allotment Option)
Number of Hong Kong Offer Shares : 344,910,000 H Shares (subject to adjustment)
Maximum Offer Price : HK\$4.03 per Hong Kong Offer Share, plus brokerage of 1%, SFC transaction levy of 0.003%, and Hong Kong Stock Exchange trading fee of 0.005% (payable in full on application in Hong Kong dollars and subject to refund)
Nominal value : RMB1.00 each
Stock code : 1339
全球發售
全球發售的發售股份數目 : 6,898,209,000股H股(視乎H股超額配售權行使與否而定)
國際發售股份數目 : 6,553,299,000股H股(可予調整及視乎H股超額配售權行使與否而定)
香港發售股份數目 : 344,910,000股H股(可予調整)
最高發售價 : 每股香港發售股份4.03港元,另加1%經紀佣金、0.003%證監會交易徵費及0.005%香港聯交所交易費(股款須於申請時以港元繳足,多繳股款可予退還)
面值 : 每股人民幣1.00元
股份代號 : 1339

Application Form 申請表格

Applications will be accepted until 12:00 noon on Thursday, November 29, 2012. You must read the conditions and instructions attached to this Application Form. To be valid, you must complete all applicable parts of this Application Form. Please write clearly.

截止接受申請時間為 2012年11月29日(星期四)中午十二時正 閣下必須細閱本申請表格所附載的條件及指示。 本申請表格各適用部分必須全部清楚填妥,方為有效。

To: The People's Insurance Company (Group) of China Limited, China International Capital Corporation Hong Kong Securities Limited, HSBC Corporate Finance (Hong Kong) Limited, Credit Suisse (Hong Kong) Limited, Goldman Sachs (Asia) L.L.C., Hong Kong Underwriters
I/We: apply for the desired number of Hong Kong Offer Shares set out below, on the terms and conditions of the Prospectus and this Application Form, and subject to the Articles of Association;
enclose payment in full for the Hong Kong Offer Shares applied for, including brokerage of 1%, SFC transaction levy of 0.003% and Hong Kong Stock Exchange trading fee of 0.005%;
undertake and agree to accept the Hong Kong Offer Shares applied for, or any lesser number allocated to me/us on this application;
undertake, confirm and declare that this is the only application which will be made and the only application included by me/us to be made for my/our benefit whether on a WHITE or YELLOW Application Form or by giving electronic application instructions to HKSCC via CCASS or to the White Form eIPO Service Provider under the White Form eIPO service (www.eipo.com.hk);

致: 中國人民保險集團股份有限公司, 中國國際金融香港證券有限公司, HSBC Corporate Finance (Hong Kong) Limited, 瑞士信貸(香港)有限公司, 高盛(亞洲)有限責任公司, 香港承銷商
本人/吾等: 按照招股說明書及本申請表格的條款及條件,並在公司章程所載的各項規定限下,申請以下合意數目的香港發售股份;
夾附申請認購香港發售股份所需的全數款項(包括1%經紀佣金、0.003%證監會交易徵費及0.005%香港聯交所交易費);
承諾及同意接納本人/吾等根據本申請所申請認購的香港發售股份,或本人/吾等獲分配的任何較少數目的香港發售股份;
承諾、確認及聲明是項申請是為本人/吾等的利益,或本人/吾等所代表人士的利益以白色或黃色申請表格或透過中央結算系統向香港結算或根據白表eIPO服務(www.eipo.com.hk)向白表eIPO服務供應商發出電子認購指示將作出擬作出的唯一申請;

Signed by (all) applicant(s) (all joint applicants must sign): 由(所有)申請人簽署(所有聯名申請人必須簽署):

Date: 日期: / /

Warning: It is important that you read the terms and conditions and application procedures on the pages attached overleaf. You must complete this application in English unless stated otherwise, otherwise this application is liable to be rejected.

警告: 閣下必須細閱背頁的條款及條件及申請手續。除另有說明,閣下必須以英文填寫本申請,否則本申請可遭拒絕受理。

Form for Broker use: For Broker use 此欄供經紀填寫 Lodged by 由以下經紀遞交. Includes fields for Broker No., 經紀號碼, and Broker's Chop, 經紀印章.

* for identification purpose only 僅供識別

Please use this form if you want the Hong Kong Offer Shares to be issued in the name of HKSC Nominees Limited ("HKSC Nominees") and deposited directly into the Central Clearing and Settlement System ("CCASS") for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant. 如欲以香港中央結算(代理人)有限公司(「香港結算代理人」)的名義登記獲配發的香港發售股份，並直接存入中央結算及交收系統(「中央結算系統」)，以記存於閣下的中央結算系統投資者戶口持有人股份戶口或閣下指定的中央結算系統參與者的股份戶口，請使用本表格。

Number of Hong Kong Offer Shares applied for, not to exceed 172,455,000 Hong Kong Offer Shares being 50% under the Hong Kong Public Offering 申請香港發售股份數目(不超過172,455,000股香港發售股份(即香港公開發售項下50%))		Cheque/banker's cashier order number 支票/銀行本票號碼	
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Total amount of payment 付款總額	HK\$ 港元	Name of bank on which cheque/banker's cashier order is drawn* 支票/銀行本票的付款銀行名稱*	
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* Cheques or banker's cashier orders should be crossed "Account Payee Only" and made payable to "HSBC Nominees (Hong Kong) Limited - PICC Public Offer". 支票或銀行本票須以「只准入抬頭人賬戶」方式劃線開出，並須註明抬頭人為「滙豐代理人(香港)有限公司-一人保公開發售」。

To be completed in BLOCK letters in English in ink, except as stated otherwise. Joint applicants should give the address of the first-named applicant only. 除另有說明外，請用墨水筆或原子筆以英文正楷填寫。聯名申請人只須填寫名列首位的申請人的地址。

Name in English 英文姓名/名稱	Family name or company name 姓氏或公司名稱	Forename(s) 名字
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Name in Chinese 中文姓名/名稱	Family name or company name 姓氏或公司名稱	Forename(s) 名字
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Occupation (in English) 職業(以英文填寫)	Hong Kong Identity Card No./Passport No./Hong Kong Business Registration No.** (Please delete as appropriate) 香港身份證號碼/護照號碼/香港商業登記號碼** (請刪去不適用者)
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Names of all other joint applicants in English (if any) 所有其他聯名申請人的英文姓名/名稱(如有)	(1)	Hong Kong Identity Card No./Passport No./Hong Kong Business Registration No. of all other joint applicants* (Please delete as appropriate) 所有其他聯名申請人的香港身份證號碼/護照號碼/香港商業登記號碼* (請刪去不適用者)	(1)
	(2)		(2)
	(3)		(3)

Address (in English) (joint applicants should give the address and telephone number of the first-named applicant only) 地址(以英文填寫) (聯名申請人只須填寫排名首位申請人的地址及電話號碼) Only an address in Hong Kong will be accepted 只接受香港地址	Tel. No. 電話號碼
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For nominees: 由代名人遞交:	Please provide an account number or identification code for each (joint) beneficial owner. 請填寫每一名(聯名)實益擁有人的賬戶號碼或識別編碼。
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If you are a nominee and you do not complete this section, this application will be treated as being made for your benefit. The account number or identification code for each (joint) beneficial owner must be provided.

如閣下為代名人，而並無填寫此節，則是項認購申請將視為閣下本身利益提出。必須填寫各(聯名)實益擁有人的賬戶號碼或識別編碼。

- ** (1) If you are a CCASS Investor Participant, only a Hong Kong Identity Card number (if you are an individual) or a Hong Kong Business Registration number (if you are a body corporate) will be accepted for this application. Please see paragraph 2 under the section "How to make your application" overleaf.
如閣下為中央結算系統投資者戶口持有人，或本申請前會接納香港身份證號碼(倘閣下為個人)或香港商業登記號碼(倘閣下為法人團體)。請參閱背頁「申請手續」一節第2段。
- (2) If you are applying through a designated CCASS Participant (other than a CCASS Investor Participant): For individuals, if you hold a Hong Kong Identity Card, please provide that number. If you do not hold a Hong Kong Identity Card, please provide your passport number. For bodies corporate, please provide your Hong Kong Business Registration number. The Hong Kong Identity Card/Passport/Hong Kong Business Registration number will be used for checking the validity of Application Forms and otherwise for processing the application for Offer Shares and such data would be transferred to a third party for the accomplishment of such purposes.
如閣下透過指定中央結算系統參與者(中央結算系統投資者戶口持有人除外)提出申請，如屬個人人士，如閣下持有香港身份證，請填寫香港身份證號碼，否則，請填寫護照號碼，如為法人團體，請填寫香港商業登記號碼。香港身份證/護照/香港商業登記號碼將會用核對本申請表格是否有效及處理香港發售股份申請，並會轉交第三方以達上述目的。
- (3) All joint applicants must give (if they are individuals) their Hong Kong Identity Card numbers or, where applicable, passport numbers, or (if they are bodies corporate) their Hong Kong Business Registration numbers.
所有聯名申請人必須提供(如屬個人)其香港身份證號碼或(如適用)護照號碼，或(如屬法人團體)香港商業登記號碼。
- (4) Part of your Hong Kong Identity Card number/passport number (or, in the case of joint applicants, part of the Hong Kong Identity Card number/passport number of the first-named applicant) provided by you may be printed on your refund cheque, if any. Such data will be used for checking the validity of Application Forms and such data would also be transferred to a third party for such purpose and refund purpose. Your banker may require verification of your Hong Kong Identity Card number/passport number before encashment of your refund cheque. Inaccurate completion of your Hong Kong Identity Card number/passport number may lead to delay in encashment of, or may invalidate, your refund cheque.
閣下所提供的閣下香港身份證號碼/護照號碼的一部分(或者，在聯名申請人的情況下，名列首位的申請人的香港身份證號碼/護照號碼的一部分)可能被印刷在閣下的退款支票(如有)上。該等資料將會用作核對申請表格是否有效，並將被轉送至第三方以達上述目的及退款目的。在兌現閣下的退款支票之前，銀行可能要求查閱閣下的香港身份證號碼/護照號碼。如果閣下的香港身份證號碼/護照號碼填寫不準確，可能會導致閣下退款支票兌現延遲或無效。

Applicants who have applied for 1,000,000 or more Hong Kong Offer Shares and wish to collect (where relevant) refund cheque(s) in person from the Company's H Share Registrar, Computershare Hong Kong Investor Services Limited, at Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong on the date of collection of (where relevant) refund cheque(s) which is expected to be on Thursday, December 6, 2012 should mark "I" in the box on the left. Please see the section overleaf headed "Refund of your money" for details of when, where and how to collect your refund cheques (if any).

凡申請1,000,000股或以上香港發售股份，並擬親自領取退款支票(如適用)日期(預期為2012年12月6日(星期四))在本公司的H股證券登記處香港中央證券登記有限公司(地址為香港灣仔皇后大道東183號合和中心17樓1712-1716室)領取退款支票(如有)的申請人，請在左方空格內填上「I」號。有關領取退款支票(如有)的時間、地點及方法詳情，見背頁「退還款項」一節。

DETAILS FOR CCASS PARTICIPANT 中央結算系統參與者資料

THIS BOX MUST BE DULY COMPLETED 此空格必須填寫妥當
Participant I.D. of the designated CCASS Participant or CCASS Investor Participant 指定中央結算系統參與者或中央結算系統投資者戶口持有人編號
For designated CCASS Participant or Corporate CCASS Investor Participant, please also affix the company chop bearing its company name 指定中央結算系統參與者或中央結算系統公司投資者戶口持有人請加蓋顯示公司名稱之公司印鑑
(See paragraph 2 in the section "How to make your application" overleaf) (請參閱背頁「申請手續」一節第2段)

For Bank Use 此欄供銀行填寫

ADDRESS LABEL 地址標貼

Please repeat your name(s) and address as set out above in BLOCK letters
請用正楷填寫上表所示姓名/名稱及地址

Name(s) 姓名/名稱
Address 地址

如欲以香港中央結算(代理人)有限公司(「香港結算代理人」)的名義登記獲配發的香港發售股份,並直接存入中央結算及交收系統(「中央結算系統」),以記存於閣下的中央結算系統投資者戶口持有人股份戶口或閣下指定的中央結算系統參與者的股份戶口內,請使用本表格。

- 3. 如閣下的認購申請被撤銷或撤回... 申請表格一經填妥及遞交,即表明閣下同意... 閣下僅可在根據香港公司條例第40條... 4. 如所獲配發的香港發售股份作廢...

退還款項 如閣下因任何原因而未獲得任何香港發售股份... 閣下因任何原因而未獲得任何香港發售股份,本公司將不計利息退還申請款項... 閣下如欲申請退還款項,應將申請表格...

香港中央證券登記有限公司 香港灣仔 皇后大道東173號 和合中心11樓 1712-1716室 寄發支票的日期預計為2012年12月6日(星期四)...

申請手續

- 1. 請按照下表計算閣下擬申請認購的香港發售股份數目... 2. 閣下作為申請人,必須按下文所述填寫本申請表格... 3. 閣下應將申請表格連同下列文件一併遞交...

- 5. 閣下申請表格,對摺一次,然後投入下列任何一間銀行分行的特設收摺箱內: 中國銀行(香港)有限公司... 香港銀行

閣下未有於指定時間內親自領取閣下的退款支票(如適用)及/或各份H股股票(如適用),該支票(如適用)將以普通郵遞方式寄往本申請表格所示地址...

個人資料

- 1. 收集閣下個人資料的原因 證券申請人申請認購證券時或證券登記持有人將證券轉往其名下... 2. 資料用途 證券持有人的個人資料可以任何方式採用、持有及/或保存...

閣下如欲更正個人資料,應向本公司或H股證券登記處提供其個人資料,並索取該資料副本及更正任何不準確資料的權利...

交通銀行股份有限公司香港分行

Table with 3 columns: 分行名稱, 地址. Lists various branches including 香港總行, 九龍, 新界, 香港上海滙豐銀行有限公司, and 中國工商銀行(亞洲)有限公司.

- 6. 閣下可於下列時間內遞交申請表格: 2012年11月26日(星期一) - 上午九時正至下午四時三十分... 7. 申請最遲須於2012年11月29日(星期四)中午十二時正或前(如該日並無開始辦理申請登記)...

可申請認購的香港發售股份數目及應繳款項

Table with 8 columns: 申請香港發售股份數目, 申請時應繳款項港元, 申請香港發售股份數目, 申請時應繳款項港元, 申請香港發售股份數目, 申請時應繳款項港元, 申請香港發售股份數目, 申請時應繳款項港元.