# 中國旺旺



股份代號: 0151 Stock Code: 0151



2012 Annual Report 年報



中國旺旺控股有限公司 Want Want China Holdings Limited



Corporate Information 公司資料	2	Independent Auditor's Report 獨立核數師報告	86
Corporate Profile 公司簡介	5	Consolidated Balance Sheet 綜合資產負債表	88
Corporate Culture 企業文化	6	Balance Sheet 資產負債表	90
Spirit of Want Want 旺旺精神	8	Consolidated Income Statement 綜合收益表	9′
Financial Highlights 財務摘要	10	Consolidated Statement of Comprehensive Income	93
Financial Summary	11	綜合全面收益表	
財務概要		Consolidated Statement of	0
Rice Dragon of the World 世界米龍	12	Changes in Equity 綜合權益變動表	94
Major Awards and Recognition 主要獎項及榮譽	13	Consolidated Cash Flow Statement 綜合現金流量表	96
Chairman's Statement 主席報告	14	Notes to the Consolidated Financial Statements 綜合財務報表附註	98
Management Discussion and Analysis 管理層討論及分析	18	添 n	
Corporate Governance Report 企業管治報告	35		
Directors and Senior Management 董事及高級管理人員	59		
Report of the Directors 董事會報告	69		

The English text of this annual report shall prevail over the Chinese text in case of any inconsistency. 本年報中英文如有歧義,概以英文本為準。

# 中國旺旺控股有限公司 公司資料 Corporate Information

### **LEGAL NAME OF THE COMPANY**

Want Want China Holdings Limited

### PLACE OF LISTING AND TRADING CODE

The Stock Exchange of Hong Kong Limited Stock code: 0151

Taiwan Stock Exchange Corporation Taiwan Depositary Receipts code: 9151

### **WEBSITE**

www.want-want.com

### **DIRECTORS**

### **Executive Directors**

Mr. Tsai Eng-Meng (Chairman and Chief Executive Officer)

Mr. Liao Ching-Tsun (Vice Chairman and Vice President)

Mr. Tsai Wang-Chia (Vice President and Chief Operating Officer)

Mr. Chu Chi-Wen (Chief Financial Officer)

Mr. Chan Yu-Feng (Chief of Staff)

### Non-executive Directors

Mr. Tsai Shao-Chung

Mr. Maki Haruo

Mr. Cheng Wen-Hsien

### Independent non-executive Directors

Mr. Toh David Ka Hock

Dr. Pei Kerwei

Mr. Chien Wen-Guey

Mr. Lee Kwang-Chou

Dr. Kao Ruey-Bin

### **COMPANY SECRETARY**

Ms. Lai Hong Yee

### **AUDIT COMMITTEE**

Mr. Toh David Ka Hock (Chairman)

Dr. Pei Kerwei

Mr. Chien Wen-Guey

Mr. Lee Kwang-Chou

### 公司法定名稱

中國旺旺控股有限公司

### 上市地點及代號

香港聯合交易所有限公司

股份代號:0151

臺灣證券交易所股份有限公司 臺灣存託憑證代號:9151

### 網址

www.want-want.com

### 董事

### 執行董事

蔡衍明先生(主席及行政總裁) 廖清圳先生(副主席兼副總裁) 蔡旺家先生(副總裁兼首席營運官)

朱紀文先生(財務總監) 詹豫峯先生(幕僚長)

### 非執行董事

蔡紹中先生 楨春夫先生 鄭文憲先生

### 獨立非執行董事

卓家福先生

貝克偉博士

簡文桂先生

李光舟先生

高瑞彬博士

### 公司秘書

黎康儀女士

### 審核委員會

卓家福先生(主席)

貝克偉博士

簡文桂先生

李光舟先生

### 公司資料 Corporate Information Want Want China Holdings Limited

### **REMUNERATION COMMITTEE**

Mr. Toh David Ka Hock (Chairman)

Dr. Pei Kerwei

Mr. Chien Wen-Guey

Mr. Lee Kwang-Chou

Mr. Chu Chi-Wen

Mr. Tsai Shao-Chung

### **NOMINATION COMMITTEE**

Dr. Pei Kerwei (Chairman)

Mr. Toh David Ka Hock

Mr. Lee Kwang-Chou

Mr. Tsai Shao-Chung

Dr. Kao Ruey-Bin

### STRATEGY COMMITTEE

Mr. Tsai Eng-Meng (Chairman)

Mr. Liao Ching-Tsun

Mr. Tsai Wang-Chia

Mr. Chu Chi-Wen

Mr. Chan Yu-Feng

Dr. Pei Kerwei

Dr. Kao Ruey-Bin

Mr. Tomita Mamoru

### **AUDITOR**

PricewaterhouseCoopers

### **LEGAL ADVISOR**

Sullivan & Cromwell

### **PRINCIPAL BANKERS**

### **PRC**

China Merchants Bank Co. Limited

### Hong Kong

Rabobank International

### Taiwan

Bank of America, N.A. Taipei Branch Chinatrust Commercial Bank Ltd. Offshore Banking Branch HSBC Bank (Taiwan) Limited JPMorgan Chase Bank, N.A., Taipei Branch Mizuho Corporate Bank, Ltd., Offshore Banking Unit Taiwan

### 薪酬委員會

卓家福先生(主席)

貝克偉博士

簡文桂先生

李光舟先生

朱紀文先生

蔡紹中先生

### 提名委員會

貝克偉博士(主席)

卓家福先生

李光舟先生

蔡紹中先生

高瑞彬博士

### 策略委員會

蔡衍明先生(主席)

廖清圳先生

蔡旺家先生

朱紀文先生

詹豫峯先生

貝克偉博士

高瑞彬博士

冨田守先生

### 核數師

羅兵咸永道會計師事務所

### 法律顧問

蘇利文●克倫威爾律師事務所

### 主要往來銀行

### 中國

招商銀行股份有限公司

### 香港

荷蘭合作銀行

### 台灣

美商美國銀行股份有限公司台北分行 中國信託商業銀行股份有限公司境外分行 滙豐(台灣)商業銀行股份有限公司 美商摩根大通銀行股份有限公司台北分行 日商瑞穗實業銀行國際金融業務分行

# 中國旺旺控股有限公司 公司資料 Corporate Information

### **AUTHORIZED REPRESENTATIVES**

Mr. Chu Chi-Wen Ms. Lai Hong Yee

### SHARE REGISTRAR AND TRANSFER OFFICE

### Principal

Royal Bank of Canada Trust Company (Cayman) Limited 4th Floor, Royal Bank House 24 Shedden Road, George Town Grand Cayman KY1-1110 Cayman Islands

### Hong Kong Branch

Computershare Hong Kong Investor Services Limited Shops 1712-1716, 17th Floor, Hopewell Centre 183 Queen's Road East, Wanchai Hong Kong

### **REGISTERED OFFICE**

M&C Corporate Services Limited P.O. Box 309GT. Ugland House South Church Street George Town, Grand Cayman Cayman Islands

### PRINCIPAL PLACE OF BUSINESS AND ADDRESS OF HEADQUARTERS

#1088 Hong Song Dong Road, Shanghai **PRC** 

### PLACE OF BUSINESS IN HONG KONG

Unit 918, Miramar Tower No. 132 Nathan Road, Kowloon Hong Kong

### 法定代表

朱紀文先生 黎康儀女士

### 股份過戶登記處

### 總處

Royal Bank of Canada Trust Company (Cayman) Limited 4th Floor, Royal Bank House 24 Shedden Road, George Town Grand Cayman KY1-1110 Cayman Islands

### 香港分處

香港中央證券登記有限公司 香港 灣仔,皇后大道東183號 合和中心 17樓, 1712-1716號舖

### 註冊辦事處

M&C Corporate Services Limited P.O. Box 309GT, Ugland House South Church Street George Town, Grand Cayman Cayman Islands

### 主要營業地點及總部地址

上海,紅松東路1088號

### 香港營業地點

香港 九龍,彌敦道132號 美麗華大廈918室

### **HISTORY AND DEVELOPMENT**

- 1962 Establishment of I Lan Foods Industrial Co., Ltd in Taiwan in May 1962, which manufactured canned agricultural products mainly for export.
- In 1983, we collaborated with Iwatsuka Confectionery Co., Ltd 1983 ("ICCL"), one of the leading Japanese rice cracker producers, to jointly develop the rice cracker market in Taiwan. Since 1983, we have been producing and marketing our products under the "Want Want" brand.
- 1989 We completed the "Want Want" brand trademark registration in the People's Republic of China (the "PRC") in 1989.
- 1992 We ventured into the PRC and established our first subsidiary in Hunan province in the PRC in 1992. In the following years, we grew from a pure rice cracker company to a diversified food and beverages company.
- 1996 In May 1996, Want Want Holdings Ltd. ("WWHL"), our subsidiary, was listed on the Main Board of Singapore Exchange Securities Trading Limited ("SGX-ST") and subsequently diversified into the hospital, hotel and property businesses and other investments.
- 2007 WWHL delisted from SGX-ST in September 2007 and conducted a group restructuring which involved (i) the incorporation of Want Want China Holdings Limited (the "Company") as the new holding company of our core operations related to the food and beverages businesses; (ii) the divestment and transfer of the hospital, hotel and property businesses and other investments to San Want Holdings Limited ("San Want") on 31 December 2007, and the interests in San Want were distributed to the then shareholders of WWHL by way of dividend in specie.
- 2008 Our Company was listed on the Stock Exchange of Hong Kong Limited (the "HK Stock Exchange") on 26 March 2008 (the "Listing"). In the same year, we were selected as a constituent of the Hang Seng Mainland Composite Index and the Morgan Stanley Capital International China Index.
- 2009 Our Taiwan Depositary Receipts were listed on the Taiwan Stock Exchange Corporation on 28 April 2009.
- 2011 Our Company was selected as a constituent stock of the Hang Seng Index in Hong Kong on 5 December 2011.

### **PRINCIPAL ACTIVITIES**

The principal activities of the Company and its subsidiaries (the "Group") are the manufacturing, distribution and sale of rice crackers, dairy products and beverages, snack foods and other products.

### **KEY MARKETS**

Most of our operations are located in the PRC, which is one of the fastest growing economies in the world, with the rest located in Taiwan, Japan, Hong Kong and Singapore. We have an extensive nationwide sales and distribution network throughout the PRC. We also export our products to other markets, including the United States, Canada, countries in South East Asia and Europe.

### 歷史沿革

於1962年5月在台灣成立宜蘭食品工業股 份有限公司,該公司當時從事製造罐頭農 產品並以出口外銷業務為主。

於1983年,我們與日本領先的米果製造商 之一的岩塚制果株式會社(「岩塚制果」)合 作,攜手開拓台灣米果市場。自1983年 起,我們開始生產及營銷「旺旺」品牌的產 品。

我們於1989年在中華人民共和國(「中國」) 完成「旺旺」商標註冊。

於1992年進軍中國並在湖南省設立首間位 於中國的附屬公司。此後數年,我們成功 從一家單一米果公司發展為多元化的食品 及飲料公司。

我們的附屬公司旺旺控股有限公司(「旺旺 控股」)於1996年5月在新加坡證券交易所 (「新交所」) 主板上市。其後,更將業務作 多元化發展至醫院、酒店及地產業務以及 其他投資項目。

旺旺控股於2007年9月在新交所除牌。隨 後進行重組,包括(i)成立中國旺旺控股有 限公司(「本公司」)為其所有食品及飲料業 務的新投資控股公司;(ii)把醫院、酒店及 地產業務以及其他投資項目剝離並於2007 年12月31日轉移至San Want Holdings Limited(「神旺」),再透過向當時旺旺控股 股東派發神旺權益的實物股息而剝離。

於2008年3月26日,本公司正式在香港 聯合交易所有限公司(「香港聯交所」)上市 (「上市 |)。同年,我們被列入恆生中國內 地綜合指數及摩根士丹利資本國際中國指 數成分股。

於2009年4月28日,本公司台灣存託憑證 在台灣證券交易所股份有限公司上市。

本公司自2011年12月5日起被納入香港恒 生指數成分股。

### 主要業務

本公司及其附屬公司(「本集團」)之主要業 務為米果、乳品及飲料、休閒食品及其他 產品之製造及銷售。

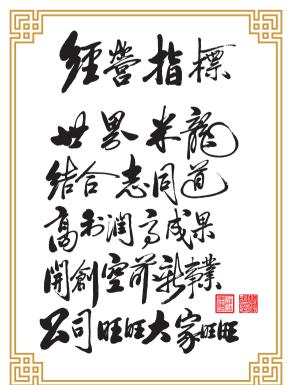
### 主要市場

我們的業務大部分位於全球增長速度最快 經濟體之一的中國,其餘則位於台灣、日 本、香港及新加坡。我們在中國的全國性 銷售及分銷網絡龐大,我們也出口產品至 其他市場例如美國、加拿大、東南亞及歐 洲國家。











### 「旺旺達人秀」及「旺旺精神操」

### "Want Want Talent Show" and "Want Want Morning Exercise Competition"

為凝聚旺旺員工及經銷商士氣,2012年9月集團舉辦了「旺旺達人秀 | 及 「旺旺精神操 | 等全 國性企業文化活動,共有來自全國近千人積極參與兩項賽事。藉此活動使全體旺旺人及經銷 商夥伴更加融入旺旺這個大家庭。

To keep up and boost the morale of our staff and distributors, the Group held corporate culture activities such as "Want Want Talent Show" and "Want Want Morning Exercise Competition" across the nation in September 2012 and such activities attracted nearly a thousand participants. Through these activities, all staff and distributors were assimilated into Want Want.

### 綠色環保 安全生產 -

### Protecting environment and safe production

旺旺在保證產能增加外,也致力於對水、氣、能源的節能環保工作。旺旺採用了全自 動污水控制系統確保污水排放安全,安裝節水設備取代舊型設備,增設了換熱設備進 行熱風能源的回收,運用省能LED替代耗電日光燈等等措施。儘管我們在節能環保上 做了許多努力,但我們還將持續在集團內部倡導節能減排的重要性,提高員工的環保 意識,不斷改善和更新環保設備,為綠色地球盡一份心力。

Along with increasing production capacity. Want Want is also committed to

environmental protection work in water conservation, gas emission and energy consumption. We have adopted a fully automated wastewater control system to ensure the safety of wastewater discharge, replaced our water conservation equipment with a new model, added a heat exchanger to recover energy from hot air, and replaced power-consuming fluorescent lights with energy-saving LED lights. Notwithstanding our current efforts towards environmental protection and energy conservation, we will continue to advocate energy conservation and emission reduction within the Group by emphasizing on their importance, enhancing environmental awareness of our employees and installing and upgrading our environmental friendly equipment.



#### 2012年12月13日 13 December 2012 蔡旺家先生 副總裁兼首席營運官(左一)

殷長勳先生 利樂大中華區總裁(右一)

Left: Mr. Tsai Wang Chia (Vice President and Chief Operating Officer)

Right: Mr. Steve Yin (President, Tetra Pak China)

### 利樂與旺旺兩百億包慶典 -

### Tetra Pak and Want Want celebrating together the 20 billionth tetrapak Hot-Kid milk

自2001年旺旺第一包125ml利樂包旺仔牛奶誕生,歷經了10年才達到100億包 的規模,但第2個百億包我們僅僅用了2年零1個月的時間。目前旺旺已成為全球 125ML 利樂磚單一規格最大的使用者, 125ML 利樂生產線的數量為全球最多, 達 到了百餘條。我們不僅是生產線最多的公司,同時我們的設備綜合運行效率也在 全球首屈一指,我們通過持續改善向着世界級製造邁進。

We took 10 years to produce the 10 billionth 125ml tetra-pak Hot-Kid milk since its first introduction in 2001. Yet, it took us only 2 years and 1 month to reach the second 10 billionth mark. Currently, Want Want is the world's largest user of the 125ml tetra-pak packaging and we have the most number of production lines in the world for such packaging with over 100 production lines. In addition to possessing the largest number of production lines, we also have world-renowned integrated operation efficiency. Through continuous improvement, we are on the road to becoming a world-class manufacturer.

### 小微貸款 -

### Small-and-micro loan

為解決旺旺經銷商在旺季資金需求,集團特別推薦旺旺優質經銷商給招商銀 行,2012年9月招商銀行為通過其資質評估的經銷商舉行「小微貸款」授信儀 式,預計將有1,000名以上的優質旺旺經銷商可因此獲得融資額度,對於解決旺 旺經銷商於旺季時面臨的資金壓力幫助良多。

To satisfy the funding requirements of our distributors during the peak seasons. the Group referred quality distributors to China Merchants Bank. In September 2012, China Merchants Bank held a ceremony for granting "Small-and-micro Loans" to those quality distributors who have passed its credit review. It is expected that more than 1,000 quality distributors are eligible for the credit facility from the Bank, which will help to relieve funding pressure on our distributors during peak seasons.



2012年9月10日 10 September 2012 連柏林先生 招商銀行上海分行行長(左一) 廖清圳先生 副主席兼副總裁(左二)

Left: Mr. Lian Bo Lin (Branch General Manager. China Merchants Bank, Shanghai Branch) Right: Mr. Liao Ching-Tsun (Vice Chairman and Vice President)

### 旺旺精神 Spirit of Want Want



### **MANAGEMENT PHILOSOPHY:**

### People-Oriented

Healthy working relationships form the bedrock of any successful organisation. As signified by Hot-Kid's round head, we believe excellent employer-employee cohesion fosters long-lasting harmony and progress. Equally important is a strong management cadre. Hot-Kid's crown of spiky hair symbolises our eagerness to embrace new talents. We deeply value relationships and talents.

### Self Confidence

Confidence comes with good preparation. Hot-Kid's smiling countenance reflects our belief in preparedness and the confidence that glows from within.





### Unity

Hot-Kid's open arms reflect our team spirit. His left arm denotes our unity. We believe with the right strategies and concerted effort, victory is already half won. Even with less-than-expected performances, our collective efforts will ensure minimal deviations.

### **MANAGEMENT GOALS:**

### Rice Dragon of the World

Hot-Kid stands like the Chinese character "rice". The dragon is an oriental representation of the king. We constantly strive to be the foremost rice consumer in the world - rice being one of our food products. We work steadily towards our vision of being the undisputed leader in the global food market.





### United with People of Common Aspirations

Hot-Kid's right arm denotes a helping hand. Corporate advancement is the product of the intricate interplay among management talent, skills, capital funds and markets. As we strive to achieve our corporate vision of becoming the "Rice Dragon of the World", our doors are always open to people with common aspirations and those who share our ideals.

### High Margins, Great Success

Hot-Kid's upward-looking eyes point to where our management sights are set - the skies. We aim high and achieve far. Only through prudent management and judicious foresight, our enterprise will progress with sustainable profits. Preparedness also prevents unwanted unexpectancies. With good yields, our shareholders and employees will share the fruits of our success.





### Successful Business Ventures

Hot-Kid's roll-up sleeves and pants imply embracing our future with hardwork. To realise our goal of becoming the "Rice Dragon of the World", we will undertake new ventures periodically. Every employee should travel extra miles and ensure tasks are successfully accomplished.

### Prosperity for the Group and the Individuals

Hot-Kid's bare feet symbolise our unwavering pragmatism. To garner customer support and recognition, a company needs to conduct its business honestly and earnestly. To win our customers' and associates' support, every employee should be conscientious and down-to-earth when dealing with them. Consequently, a company will prosper and likewise its employees.



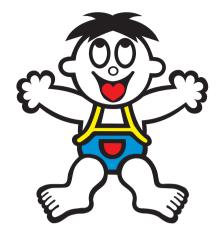
## 旺旺精神 Spirit of Want Want Want China Holdings Limited



### 經營理念:

### 緣 頭圓渥髮

旺仔之圓頭和渥髮代表惜緣及延攬賢士。公司非常惜緣惜 才,公司就像一個大家庭,大家有緣在一起就應該盡各自 職責,珍惜這個大家庭,亦即你心中有我,我心中有你, 這才是真正惜緣。



### 自信 笑口由己

旺仔笑口常開代表充滿自信。你的自信來自你周全的準 備,當你充滿自信時,一定可以充滿笑容。自信是我們 做事的第一基礎。





### 大團結 左手擁抱

旺仔的雙手展開做擁抱狀,左手表示大團結。如果策略是對的,會因團結而創造無限美好的 前景,即使策略是失敗的,也會因團結而使損失降到最低。在一個大家庭裡,大家務必心連 心,手連手,團結在一起。

### 經營指標:

### 世界米龍 立志雄心

旺仔站立猶如「米 | 字。龍是帝王之稱,也就是我們要有雄心朝「世界米龍 | 的目標而努力。除 了用米量稱世界之冠,廣義的說,米是食品的一種,亦即我們要朝著世界食品王國而奮鬥。





### 結合志同道 右手提挈

旺仔右手擁抱表示提挈,亦即相互幫忙提挈之意。企業發展的動力,不外乎是人才、技術、資 金、市場、我們以朝著「世界米龍」的目標前進,尚有賴更多理念一致,志同道合的賢士,不論 是技術的提供,亦或是共同經營,結合在一起。



旺仔的眼睛往上看代表企業經營要看得遠,經營得法。利潤是企業延續的生命。經營得法, 掌握該有的利潤在手中,必須靠大家敏鋭的眼光,能夠洞察先機,防範未然,避免事後的彌 補。公司一定可得到高的利潤,員工也定能分享其成果。





### 開創空前新事業 奮袂而起

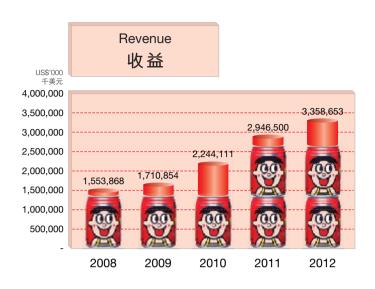
旺仔挽起的袖手及褲子,表示呼應空前新事業,並勤奮努力。我們立志雄心成為「世界米 龍」,年年都將會有新的事業體,為了開創新事業,大家要在自己的工作崗位上努力勤奮地 完成公司交付給大家的任務。

### 公司旺旺大家旺旺 腳踏實地

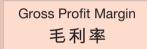
旺仔四平八穩沒有穿鞋的大腳,表示腳踏實地。企業要得到社會大眾的支持與肯定,只有 腳踏實地,實實在在做事。相同的道理,每一個人都能腳踏實地做事、做人,也會受到大 家的尊重與支持。如此,公司必然旺旺,大家也必然旺旺。

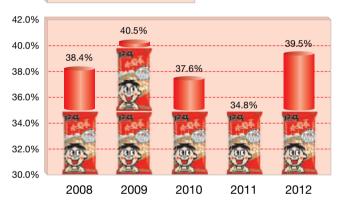


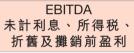
### 中國旺旺控股有限公司





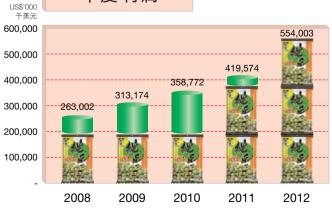




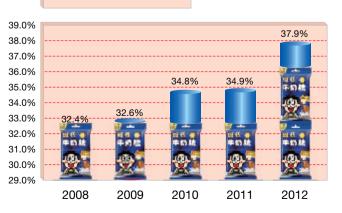




### Profit for the Year 年度利潤



### Return on Equity 權益回報率



# 財務概要 Financial Summary Want Want China Holdings Limited

### **CONSOLIDATED INCOME STATEMENT** 綜合收益表

### Year ended 31 December

截至12月31日止年度

		2008	2009	2010	2011	2012
		US\$'000	US\$'000	US\$'000	US\$'000	US\$'000
		千美元	千美元	千美元	千美元	千美元
Revenue	收益	1,553,868	1,710,854	2,244,111	2,946,500	3,358,653
Profit before income tax	除所得税前利潤	309,858	360,072	442,820	538,236	748,963
Income tax expense	所得税	(46,856)	(46,898)	(84,048)	(118,662)	(194,960)
Profit for the year	年度利潤	263,002	313,174	358,772	419,574	554,003
Profit attributable to:	應佔利潤:					
Equity holders of the Company	本公司權益持有人	262,656	312,628	358,428	419,458	553,818
Non-controlling interests	非控制性權益	346	546	344	116	185

### **CONSOLIDATED BALANCE SHEET** 綜合資產負債表

### As at 31 December

於12月31日

		M 12/131 H				
		2008	2009	2010	2011	2012
		US\$'000	US\$'000	US\$'000	US\$'000	US\$'000
		千美元	千美元	千美元	千美元	千美元
Assets	資產					
Non-current assets	非流動資產	606,972	682,542	836,452	1,020,175	1,193,226
Current assets	流動資產	818,133	1,075,600	1,453,839	2,103,324	2,267,872
Total assets	總資產	1,425,105	1,758,142	2,290,291	3,123,499	3,461,098
Equity and liabilities	權益及負債					
Total equity	總權益	935,873	993,026	1,076,326	1,332,553	1,603,569
Liabilities	負債					
Non-current liabilities	非流動負債	165,000	140,000	358,174	274,031	676,863
Current liabilities	流動負債	324,232	625,116	855,791	1,516,915	1,180,666
Total liabilities	總負債	489,232	765,116	1,213,965	1,790,946	1,857,529
Total equity and liabilities	總權益及負債	1,425,105	1,758,142	2,290,291	3,123,499	3,461,098

# 中國旺旺控股有限公司 世界米龍 Rice Dragon of the World

The map below shows the locations of our sales offices and production facilities: 以下地圖顯示我們營業所及生產設施位置:



### As at 31 December 2012:

PRC: around 8,000 distributors, 356 sales offices, 36 production bases and 96 factories

### 於2012年12月31日:

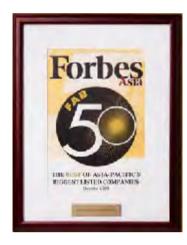
中國:約8,000名經銷商,356間營業所,36個生產基地,96間工廠

For the purpose of this annual report, references in this annual report to the "PRC" do not apply to Taiwan, the Macau Special Administrative Region and the Hong Kong Special Administrative Region.

### 附註:

僅就本年報作參考而言,本年報對於「中國」的提述並不包括台灣、澳門特別行政區及香港特別行政區。

### 主要獎項及榮譽 Major Awards and Recognition Want Want China Holdings Limited



福布斯「亞洲50強| 中國旺旺控股有限公司 連續四年榮獲入選福布 斯「亞洲50強」榜單。 2012 [亞洲50強]是 從1,295家候選亞太上 市公司企業中選出,其 標準是營收或市場資本 不少於30億美元,並根 據過去5年收益記錄, 營運利潤和資本回報 率,以及近期業績和股 價走向, 以至其預測的 未來前景,作為評選的 準則。

### Forbes Asia's "Fab 50"

Want Want China Holdings Limited is honoured to be chosen again as one of the "Asia's Fab 50" for the fourth consecutive year.

The Company was selected from 1,295 listed companies with at least US\$3 billion in revenue or market capitalization in the Asia-Pacific region. Companies were evaluated on their five-year track records for revenue, operating profits and return on capital, as well as their most recent results, movements in share prices and company outlook.

### 2012 最佳現金管理系統應用企業

由中信銀行與中國財資研究發展中心發起的中國財資™ 獎「企業財資專家一中國第三屆企業現金管理評選」活動 中,中國旺旺控股有限公司榮獲「2012最佳現金管理系 統應用企業」獎。

### 2012 Best Corporation for Cash **Management System**

Want Want China Holdings Limited was awarded "Best Corporation for Cash Management System of 2012" in China Treasury™ Award, "The Third Session of the Chinese Annual Figure Awards in Corporate Treasury", held by China Citic Bank and China Treasury R&D Center.







### 2012 臺灣 20 大 國 際 品牌價值調查

「旺旺」品牌連續四年入選 臺灣經濟部國際貿易局所 主辦的「2012年臺灣20大 國際品牌價值調查 | 前10

### 2012 Taiwan Top 20 **Global Brands**

Our "Want Want" brand was ranked top 10 in "2012 Taiwan Top 20 Global Brands" organised by the Bureau of Foreign Trade of the Ministry of Economic Affairs of Taiwan for the fourth consecutive year.

### 2012 比利時布魯塞爾食品評鑒獎

2012年,旺旺集團外銷產品在比利時布魯塞爾Monde Selection評比中榮獲多個獎項,旺旺有機方形薄餅多穀 物味(Want-Want Town Square Crackers)榮獲銀牌獎、 旺仔有機貝比瑪瑪原味 (Want-Want Organic Baby Mum-Mum)榮獲銅牌獎。世界煙酒食品評鑒會是從全世界80個 以上國家,共3,000件產品中評選出獲獎產品的。

### Award in 2012 Monde Selection, Brussels, **Belgium**

In 2012, several of our exported products were awarded prizes in Monde Selection, Brussels, Belgium, including Silver Quality Award for Want-Want Town Square Crackers and Bronze Quality Award for Want-Want Organic Baby Mum-Mum. Awarded products of Monde Selection were selected from about 3.000 products from over 80 countries around the world.





# 中國旺旺控股有限公司 主席報告 Chairman's Statement

Dear Shareholders.

In 2012, we invited some retired employees to Shanghai to celebrate with us the 30th anniversary of the founding of Want Want and the 20th anniversary of our entry into mainland China. We cherished our current results that has not come easily while commemorating our years of hardwork in the past. We are confident in our future and our spirit is high.

In 2012, attributable to the slowdown in the Chinese economy and the shift in the lunar new year period, our Company recorded a revenue of US\$3,358.7 million, representing a 14.0% moderate growth from 2011, while gross profit margin increased significantly by 4.7 percentage points from 34.8% in 2011 to 39.5% in 2012 due to the decrease in certain raw material prices and upward adjustments to the prices of our key products. Meanwhile, our gross profit increased by 29.6% from 2011 to US\$1,328.1 million and our operating profit grew by 36.0% from 2011 to US\$710.5 million in 2012 owing to the improvement in our gross profit and our effective control over the selling and marketing expenses. As a result, profit attributable to equity holders of the Company increased to US\$553.8 million, representing a growth of 32.0% from 2011. Our management once again realised the "high profit, high growth" operational target of Want Want.

The slowdown in the Chinese economy and overall retail industry have further reinforced our dedication in implementing our marketing initiatives in recent years. The visibility of our great variety of Want Want products is greatly enhanced when our Want Want products appear in thousands of points-of-sales by way of standardized shelf spaces and displays customized based on product features. At the same time, the determination of our distributors and retail partners in carrying our products in the long run is fortified. All of the above is critical to the medium and long term development of our Want Want brand and products. In the future, we will continue to invest in shopping guides and other resources at our points-of-sales to help consumers to find and readily add their favorite Want Want products to their shopping carts.

### 各位股東:

2012年我們邀請了幾位退休的員工來上海 一同慶祝旺旺創業30週年及進軍中國大陸 20 週年的活動,當所有旺旺人一齊細數過 去這段充滿艱辛及汗水的歲月時,我們更 加珍惜目前得來不易的成果,對於明天, 我們信心滿滿與鬥志昂揚。

由於受到中國經濟放緩及春節日期不同影 響,本公司2012年營業額較2011年穩步 成長了14.0%,達到33.587億美元,但毛利 率因部分原材料價格下跌及主要產品調價 影響,達到了39.5%,較2011年的34.8% 大幅上升4.7個百分點,毛利額比2011年 成長了29.6%達到13.281億美元。由於毛 利的改善及行銷費用管控得宜,營運利潤 也較2011年成長了36.0%,達到7.105億 美元。最後,本公司權益持有人應佔利潤 較2011年成長了32.0%,達到5.538億美 元,全體管理層員工再一次落實了旺旺的 「高利潤,高成長」的經營指標。

當我們看到中國經濟及整體零售業放緩 時,更增強了我們這幾年推行「亮旺工程」 的信心,當旺旺產品透過標準化的陳列貨 架,及按產品特性精心設計的陳列方式出 現在成千上萬個終端點時,大大提高了旺 旺品類眾多產品的能見度,也鞏固了經銷 商及零售商夥伴們對於長期經營旺旺產品 的決心,這對於旺旺品牌及產品中長期的 發展有著關鍵的影響。未來,我們會繼續 在終端網點投入導購人員及其他資源,幫 助消費者找到其喜愛的旺旺產品,並毫不 猶豫的放到他們的購物車中。

### 主席報告 Chairman's Statement Want Want China Holdings Limited

Further, in view of rising labour costs in mainland China, we have launched a series of production automation program, which included upgrading selected equipment, optimizing production process and concentrating certain of our production lines in our new highly automated facilities. Through our efforts and commitment to continuous improvement, we hope to ensure stability in our product quality and also for our products to achieve the highest competitiveness.

I always have confidence in the potential of every Want Want product. To ensure these products with Chinese characteristics attract market attention, we will continue to optimize our business organizational structure according to market needs, which include dividing the current business group into product divisions in order to assign staff dedicated to groom products with lower visibility. We will also increase the number of regional product managers in our sales division who will work closely with the central product managers to ensure customer satisfaction and effective use of channel resources to meet our intensive market development objective.

### **DIVIDEND:**

In view of the Group's financial results in 2012 and after taking into account factors including our earnings, financial position and capital expenditure requirements, the board of directors of the Company will recommend the payment of a final dividend of US1.96 cents per share for the year 2012 at the annual general meeting to be held on 26 April 2013. The Company also paid out an interim dividend of US0.90 cent per share in October 2012.

另外,有鑒於近年來大陸地區人工成本持 續攀升,我們也啟動了一系列的生產自動 化方案,其中計劃包括有:更新部分設 備,優化產線流程及將部分產線集中於自 動化程度高的新廠區生產等,期望透過一 系列的努力及持續改善,不僅能確保旺旺 產品品質穩定,並能使我們的產品有最佳 競爭力。

一直以來,我對於旺旺的每一項產品的潛 力都深具信心,為確保這些具有中國特色 的產品都能被市場關注,我們會按照市場 需要持續優化營業組織結構,包括將目前 的事業群細分為產品事業部,以便讓目前 能見度低的產品能有專人專責培育。另外 也會在我們的營業組織中增加產品專員, 以便讓產品經理人與地方渠道資源及客戶 需求能充分結合,達到精耕細作市場的目 的。

#### 股息:

鑒於本集團2012年的績效,並考慮到我們 的盈餘,財務狀況,資本開支需求等,本 公司董事會將於2013年4月26日舉行的股 東周年大會上提出建議派發2012年末期現 金股息每股1.96美仙。本公司亦曾於2012 年10月派發每股0.90美仙的中期股息。

# 中國旺旺控股有限公司 主席報告 Chairman's Statement

### **CONCLUSION:**

Although we have been thriving in the China market for 20 years, we still have to be creative and flexible at all times to cope with the changing market. I believe the competition for "people" is our major competition in the future, which includes gaining the recognition of our Company from our customers, suppliers and employees. Therefore, we will continue to provide value-added services to our distributors and retailers, establish long-term strategic partnership with our major suppliers and find means to improve employees' loyalty. I firmly believe that the future of our Group will be a wonderland filled with hopes and boundless possibilities, if all of our Want Want people can cooperate wholeheartedly and seamlessly.

### Tsai Eng-Meng

Chairman of the Board and Chief Executive Officer

Hong Kong, 5 March 2013

### 結語:

雖然我們已經在中國市場奮鬥了20年, 但仍須時刻求新求變以應對每天成長中的 市場,而我認為未來的競爭取決於對「人」 的競爭,這其中包括了爭取客戶、供應商 及員工對公司的認同,因此,我們會持續 對經銷商及零售商提供加值型服務,也會 結盟主要供應商形成長期戰略合作夥伴關 係,更要想方設法提高員工的向心力,如 果我們能讓所有在旺旺這艘船上的人都能 裏應外合的無縫隙合作,我堅信,迎向我 們的未來將是一個充滿希望與無限可能的 新天地。

### 蔡衍明

董事會主席及行政總裁

香港,2013年3月5日









FINANCIAL HIGHLIGHTS	財務摘要		
	Year ended	31 December	Change
	截至12月31日止年度		同期比
	2012	2011	%
	US\$'000	US\$'000	
	千美元	千美元	
Key income statement items			
主要收益表項目			
Revenue			
收益	3,358,653	2,946,500	+14.0
Gross profit			
毛利	1,328,096	1,024,863	+29.6
Operating profit			
營運利潤	710,523	522,451	+36.0
EBITDA <sup>1</sup>			
未計利息、所得税、折舊及攤銷前盈利1	798,353	594,744	+34.2
Profit attributable to equity holders of the Company			
本公司權益持有人應佔利潤	553,818	419,458	+32.0
		31 December	Change
	截至12月31日止年度		同期比
	2012	2011	% point
	%	%	個百分點
Key financial ratios			
主要財務比率			
Gross profit margin			
毛利率	39.5	34.8	+4.7
Operating profit margin			
營運利潤率	21.2	17.7	+3.5
Margin of profit attributable to equity holders of the Company			
本公司權益持有人應佔利潤率	16.5	14.2	+2.3
Return on equity <sup>2</sup>	•= -	0.4.0	.0.5
權益回報率2	37.9	34.9	+3.0

# 管理層討論及分析 Management Discussion and Analysis Want Want China Holdings Limited

Year ended 31 December 截至12月31日止年度 2042

	2012	2011
Key operating ratios		
主要營運比率		
Inventory turnover days <sup>3</sup>		
存貨周轉天數3	78	71
Trade receivables turnover days4		
貿易應收款周轉天數4	18	16
Trade payables turnover days <sup>3</sup>		
貿易應付款周轉天數 <sup>3</sup>	40	37

- EBITDA refers to earnings before interest, income tax, depreciation and amortisation.
- The return on equity is based on profit attributable to equity holders of the Company divided by the average of the opening and closing balances of the equity (excluding non-controlling interests).
- The calculation of inventory and trade payables turnover days is based on the average of the opening and closing balances divided by cost of sales and multiplied by 365 days.
- The calculation of trade receivables turnover days is based on the average of the opening and closing balances divided by revenue and multiplied by 365 days.

- 未計利息、所得税、折舊及攤銷前盈利 是指扣除利息、所得税、折舊和攤銷前 的盈利。
- 權益回報率以本公司權益持有人應佔利 潤除以年初及年末權益(不含非控制性權 益)的平均值計得。
- 存貨及貿易應付款周轉天數是按年初及 年末結餘的平均數除以銷貨成本再乘以 365 天計算。
- 貿易應收款周轉天數是按年初及年末結 餘的平均數除以收益再乘以365天計算。







### **SUMMARY**

Since China was affected by the global economic conditions in 2012, the gross domestic product ("GDP") growth rate slowed down slightly to 7.8% while total retail sales of consumer goods and per capita disposable income of the urban population grew by 14.3% and 12.6% respectively. Notwithstanding the global economic slowdown, total revenue of our Group for 2012 amounted to US\$3,358.7 million, representing an increase of 14.0% over the previous year. The three key product segments, namely, rice crackers, dairy products and beverages and snack foods accounted for 24.2%, 50.9% and 24.7% of our total revenue respectively. Benefiting from improved gross profit margin and effective cost control measures, profit attributable to equity holders of the Company increased by 32.0% to US\$553.8 million as compared with that of the previous year.

### **REVENUE**

Total revenue of our Group increased by 14.0% from US\$2,946.5 million in 2011 to US\$3,358.7 million in 2012, of which, revenue attributable to dairy products and beverages as well as snack foods increased by 22.6% and 14.8% respectively. Revenue attributable to rice crackers was substantially the same as that of 2011 due to the shift in calendar dates of the lunar new years.

### 概覽

2012年中國因受累於全球金融環境影響, 故國內生產總值(GDP)同比增長速度略有 放緩達到7.8%,社會消費品零售總額同比 增長14.3%,城鎮居民人均可支配收入同 比增長12.6%。雖然全球總體經濟景氣放 緩,但本集團2012年仍實現33.587億美元 的總收益,較去年同比成長14.0%。三大 類產品佔本集團總收益的佔比分別為:米 果類佔24.2%,乳品及飲料類佔50.9%, 休閒食品類佔24.7%。並且由於毛利率的 改善及費用管控得宜,本公司權益持有人 應佔利潤較去年同期增長32.0%,達到 5.538億美元。

### 收益

本集團的總收益成長14.0%,從2011年 的29.465 億美元增加到2012年的33.587 億美元。其中乳品及飲料類收益成長 22.6%, 休閒食品類收益成長14.8%, 米 果類收益因受中國農曆春節日期差異,故 基本與2011年持平。







### **REVENUE** (continued)

### Rice crackers

Revenue of rice crackers for 2012 amounted to US\$812.1 million. As the revenue of rice crackers recorded during lunar new year represents a significant portion of our annual sales, the dates on which lunar new year falls have a significant impact on the annual sales of rice crackers of the Group. Since the number of days for recording lunar new year sales in 2012 was shorter than that of 2011 and 2013, revenue of rice crackers recorded in 2012 for this festive season was smaller than that of 2011. In particular, revenue from our gift pack decreased from US\$232.8 million in 2011 to US\$217.6 million in 2012 but we expect the seasonality effect of our lunar new year sales to return to normal in 2013. The overall performance of our rice crackers was also affected in part by the suspension of our sale of sub-brand rice cracker products in the first half of 2012 due to profit consideration. However, revenue of our core brand, "Want Want" rice crackers, recorded a growth of 4.0% from 2011 to US\$577.8 million. In the future, our Group will introduce different flavoured rice crackers and invest in shopping guides and displays at points-of-sales to drive rice cracker products consumption.

### Dairy products and beverages

Revenue of dairy products and beverages grew by 22.6% from US\$1,393.6 million in 2011 to US\$1,708.6 million in 2012 which was driven mainly by the steady growth in the sales of "Hot-Kid milk" and the realization of the associated price increase strategy. Despite the overall market slowdown in 2012, revenue of "Hot-Kid milk" increased by 23.3% over the previous year to US\$1,529.0 million in 2012 due to its firmly established reputation. Besides, revenue of other beverages, which accounted for 7.7% of the revenue of dairy products and beverages, increased by 37.2% over the previous year. In particular, the revenue of yogurt drinks and "O Bubble fruit milk" increased by 43.4% and 27.0% respectively over the previous year. The Group will continue to launch specific products with high margin and continue to leverage on our established brands and channels towards the sustainable revenue growth of our dairy products and beverages.

### 收益(續) 米果類

2012年米果類收益為8.121億美元。由 於米果於春節期間銷售佔全年業績比重極 大,故春節日期對於本集團米果的全年銷 售業績有極重大影響。由於2012年春節銷 售天數較 2011 年及 2013 年都短,故 2012 年錄入的此類產品春節收益較去年少,大 禮包收益從2011年2.328億美元降到2012 年2.176億美元,預計春節效應在2013 年將能再次正常體現;另外,副品牌米果 由於上半年因考慮利潤原因暫停銷售,也 對米果整體業績造成一定影響,但主品牌 「旺旺 | 米果收益仍比 2011 年成長 4.0% 至 5.778億美元。未來,本集團會適時推出 不同口味米果及於終端增加導購資源及陳 列以拉動米果類產品消費。

### 乳品及飲料類

乳品及飲料類收益成長22.6%,從2011年 的13.936億美元增加到2012年的17.086億 美元,主要得益於「旺仔牛奶」銷量的穩步 成長及售價提升策略的效果體現。「旺仔牛 奶 | 因已於消費者心中建立了長期穩固的口 碑,故雖然2012年整體市場動銷稍慢,但 其收益仍較去年同期成長23.3%至15.290 億美元;另外佔乳品及飲料類收益7.7%的 其他飲料收益較去年同期成長37.2%,其中 包括乳酸菌飲料較去年同期成長43.4%, 「O泡果奶」較去年同期成長27.0%。未來 本集團仍會持續推出具有特色且高毛利產 品,並會善加利用既有品牌及通路優勢, 維持本集團乳品及飲料類產品收益的可持 續性成長。



### **REVENUE** (continued)

### Snack foods

Revenue of snack foods increased by 14.8% from US\$723.0 million in 2011 to US\$829.8 million in 2012, primarily due to our effective marketing strategy and well management of points-ofsales. All our main snack food products recorded a remarkable growth where revenue of popsicles and jellies, ball cakes as well as beans and others increased by 16.8%, 17.2% and 22.6%, respectively, over the previous year. The Group will organize various marketing activities in the future and work towards more impressive display at points-of-sales to highlight and present our snack foods products in an eye-catching manner and draw consumers' attention so as to drive revenue growth.

### **COST OF SALES**

Cost of sales increased from US\$1,921.6 million in 2011 to US\$2,030.6 million in 2012, which was in line with our revenue increase. The prices of certain key raw materials such as sugar, potato starch, palm oil and milk powder fell at various scales. Our Group has always emphasized on quality as the foundation of an enterprise. In order to achieve continuous quality enhancement and cost control effectiveness, we have carried out a nationwide Quality Control Circle (QCC) program in our factories since 2011 and have achieved positive preliminary results. The Group will further expand the QCC program to achieve optimization of production quality and efficiency. In addition, to maintain the quality and stability in the supply of major raw materials, the Group will also enter into long-term strategic alliances with major suppliers to ensure our products will enjoy the best competitive advantage.

### 收益(續)

### 休閒食品類

休閒食品類收益成長14.8%,從2011年的 7.230億美元增加到2012年的8.298億美 元,主要歸功於積極的行銷政策及終端網 點管理得宜,休閒產品的主要品項均實現 可觀成長,冰品及果凍、小饅頭、豆類及 其他的收益較去年同期分別成長16.8%、 17.2%和22.6%。未來本集團會於終端網 點舉辦各類活動及加強展示效果,以便使 旺旺眾多休閒產品能重點突出在消費者眼 前以帶動其收益成長。

### 銷貨成本

隨著收益的成長,銷貨成本由2011年的 19.216 億美元增加到 2012 年的 20.306 億 美元。其中部份主要原物料,如白糖、馬 澱粉、棕櫚油及奶粉等價格有不同程度回 落。本集團一直奉行品質是企業的生命, 為實現品質不斷精進及成本有效改善,自 2011年開始在全國各工廠逐步開展「品管 圈」(QCC)活動,並取得了初步成效,本 集團未來將於現有基礎上進一步拓展QCC 活動,從而實現生產品質及生產效益的最 優化。另外,為維持集團主要原物料品質 及貨源穩定,本集團亦會與主要供應商簽 訂長期戰略合作協定,以確定集團產品有 最佳競爭優勢。





### **GROSS PROFIT**

Owing to our effective cost improvement measures, fall in certain key raw material prices and product price increases during the second half of 2011, gross profit margin increased by 4.7 percentage points from 34.8% in 2011 to 39.5% in 2012. The Group's gross profit increased by 29.6% from US\$1,024.9 million in 2011 to US\$1,328.1 million in 2012.

### Rice crackers

Gross profit margin of rice crackers increased by 1.4 percentage points from 2011 to 39.0% in 2012, attributable mainly to progressive price increases during the second half of 2011 and also improved cost-cutting measures adopted by the Group as well as fall in raw material prices such as palm oil, sugar and plastic packaging materials which offset part of the labour cost increases. In the future, the management will continue to devote to the continuous enhancement of various improvement measures. Besides, as the proportion of labour cost in rice crackers is higher than that of the two other types of products, our Group will carry out automation projects in several rice crackers production plants in the coming years to cope with labour shortages and escalating labour cost as well as to ensure consistency and stability in our product quality in the long run.

### 毛利

由於本集團各項成本改善措施的實行效果 陸續體現,及部分主要大宗原物料價格回 落,加上2011年下半年產品提價效果影 響,毛利率從2011年的34.8%上升4.7個 百分點至2012年的39.5%,毛利總額成長 29.6%,由2011年的10.249億美元增加到 2012年的13.281億美元。

### 米果類

米果類毛利率較2011年上升1.4個百分點 至2012年的39.0%,主要是由於本集團從 2011年下半年即開始陸續加價並採取改善 成本措施,以及大宗原物料如棕櫚油、白 糖、塑膠膜價格回落,也抵消了人工成本 上漲的部分影響,未來管理層仍將致力於 各項改善措施的持續鞏固。另外,由於人 工成本佔米果類產品比重較其他二類產品 稍高,故本集團亦會於未來數年內於部分 米果廠區實施自動化專案,以因應中國勞 動力短缺及成本上漲壓力,同時亦更能確 保產品品質的長期穩定。





### **GROSS PROFIT** (continued)

### Dairy products and beverages

The gross profit margin of dairy products and beverages in 2012 increased by 6.1 percentage points to 39.5% over the previous year as a result of various measures, including effective product price increases, adopted by our Group. The optimization of product structure and price adjustment of our Pocket-Drinks and yogurt drinks have also made positive contributions to our gross profit. In addition, the prices of major raw materials such as milk powder and sugar also came down. In the future, the management will continue to focus on operational efficiency as well as the details of key raw material procurement, so as to ensure the stability of the quality of our dairy products and beverages while achieving the best competitive advantage for the cost structure of these products.

### Snack foods

The gross profit margin of snack foods increased by 5.9 percentage points from 34.5% in 2011 to 40.4 % in 2012. The significant increase in gross profit margin of snack foods was attributed mainly to the impact of various improvement measures adopted by the management since the second half of 2011 and the decrease in prices of raw materials such as potato starch, sugar and plastic packaging materials. The management will continue to take proactive and effective measures in response to market conditions and the Group will consolidate several production lines to improve supply chain efficiency and optimize our cost structure.

### 毛利(續)

### 乳品及飲料類

2012年乳品及飲料類產品的毛利率為 39.5%,較去年同期上升6.1個百分點,主 要由於本集團採取的售價提升等措施有效 拉升了乳品及飲料類的毛利率,其中口袋 包飲品及乳酸菌飲料經過優化產品結構及 調價後也對毛利貢獻良多,此外,主要原 物料奶粉、白糖的價格也有所回落。未來 管理層仍會時刻關注各品項營運效率及大 宗原物料供應鏈採購細節,以便確保乳飲 類產品品質穩定,同時也能保證該類產品 成本結構之最佳競爭優勢。

### 休閒食品類

休閒食品類產品毛利率從2011年的34.5% 上升5.9個百分點到2012年的40.4%。休 閒食品類毛利率大幅提升主要得益於管理 層從2011年下半年開始大範圍推動的各項 改善措施的效果顯現,以及大宗原物料如 馬澱粉、白糖、塑膠包材價格回落影響。 未來管理層仍會針對市場情況做出積極有 效應對措施,本集團亦會針對部分產線實 施整併以便提升供應鏈效率及優化成本結



# 中國旺旺控股有限公司 管理層討論及分析 Management Discussion and Analysis

### **DISTRIBUTION COSTS**

Distribution costs increased by 17.2% from US\$331.8 million in 2011 to US\$389.0 million in 2012. Distribution costs accounted for 11.6% of revenue in 2012, up by 0.3 percentage point over the previous year mainly due to the increase in labour cost. In addition, advertising and promotion expenses of the Group amounted to US\$100.8 million in 2012, representing 3.0% of revenue and 0.2 percentage point higher than that of the previous year, which was mainly due to the increase in expenses associated with the modern channel. Transportation expenses to revenue ratio decreased by 0.1 percentage point to 4.1% as compared with that of the previous year, which was attributed mainly to improving supply chain efficiency.

### **ADMINISTRATIVE EXPENSES**

Administrative expenses increased from US\$231.9 million in 2011 to US\$275.1 million in 2012, primarily due to the increase in labour cost, urban maintenance and construction tax, education surcharge and research and development expenses. The overall administrative expense to revenue ratio was 8.2%, representing an increase of 0.3 percentage point over the previous year.

### **OPERATING PROFIT**

Due to the increase in gross profit margin and the effective management of distribution cost, operating profit margin increased by 3.5 percentage points from 17.7% in 2011 to 21.2% in 2012. Operating profit increased by 36.0% from US\$522.5 million in 2011 to US\$710.5 million in 2012.

### **INCOME TAX EXPENSE**

Our income tax expense increased from US\$118.7 million in 2011 to US\$195.0 million in 2012, based on a tax rate of 26.0% which represented an increase of 4.0 percentage points over the tax rate of 22.0% in the previous year. The increase was attributed to the expiry of the tax preferential treatment of most of the Company's PRC subsidiaries and the increase in withholding tax provision on dividend distributions from the Company's PRC subsidiaries.

### 分銷成本

本集團的分銷成本上升17.2%,從2011年 的3.318億美元增加至2012年的3.890億 美元,分銷成本佔收益比率較去年同期上 漲0.3個百分點至2012年的11.6%,主要 是用人成本增加。另外,本集團2012年廣 促費1.008億美元,佔收益比率3.0%,較 去年同期上升0.2個百分點,主要因為現 代渠道費用增加所致; 運費佔收益比率下 降 0.1 個百分點至 4.1%, 主要因為供應鏈 效率提升所致。

### 行政費用

本集團的行政費用從2011年的2.319億美 元增加至2012年的2.751億美元,主要 是用人成本增加,城市維護建設税及教育 費附加等税金以及研究發展費用也有所增 加。整體行政費用佔收益比率為8.2%,較 去年上升0.3個百分點。

### 營運利潤

由於毛利率上升及分銷成本管控得宜,故 本集團營運利潤率從2011年的17.7%上升 3.5 個百分點至2012年的21.2%。所以, 本集團營運利潤從2011年的5.225億美元 增至2012年的7.105億美元,成長36.0%。

### 所得稅

本集團的所得税由2011年的1.187億美元 升至2012年的1.950億美元,所得税率為 26.0%,較去年同期的22.0%增加4.0個百 分點,主要受多數中國子公司税率優惠已 到期以及預提中國子公司股利預扣税增加 之影響。

### PROFIT ATTRIBUTABLE TO EQUITY HOLDERS **OF THE COMPANY**

Benefiting from the improved gross profit margin and effective cost control measures, the profit attributable to equity holders of the Company increased by 32.0% from US\$419.5 million in 2011 to US\$553.8 million in 2012. The margin of profit attributable to equity holders of the Company increased by 2.3 percentage points from 14.2% in 2011 to 16.5% in 2012.

### LIQUIDITY AND CAPITAL RESOURCES

### Cash and borrowings

We finance our operations and capital expenditure by internally generated cash flows as well as banking facilities provided by our principal bankers.

As at 31 December 2012, our bank balances and deposits amounted to US\$1,499.2 million (31 December 2011: US\$1,437.0 million) representing an increase of 4.3%. Over 97% of our cash was denominated in RMB.

Our total borrowings as at 31 December 2012 decreased by US\$21.6 million to US\$1,003.0 million (31 December 2011: US\$1,024.6 million). Over 65% of our borrowings had a maturity of more than 1 year and more than 99% of our borrowings was denominated in US dollars.

We were in a net cash position (cash and cash equivalents less total borrowings) of US\$496.2 million as at 31 December 2012 (31 December 2011: US\$412.4 million). Cash and cash equivalents less total borrowings balance increased by US\$83.8 million as compared with that as at 31 December 2011. Our net gearing ratio (total borrowings net of cash and cash equivalents divided by total equity at the end of the period (excluding non-controlling interests)) as at 31 December 2012 was -31.1% (31 December 2011: -31.0%). We maintain sufficient cash and available banking facilities for our working capital requirements and for capitalizing on any potential investment opportunities in the future. The management will from time to time make prudent financial arrangements and decisions to address changes in the domestic and international financial environment.

### 本公司權益持有人應佔利潤

由於毛利率的改善及費用管控得宜,本公 司權益持有人應佔利潤由2011年的4.195 億美元增加至2012年的5.538億美元, 成長32.0%。本公司權益持有人應佔利 潤率由2011年的14.2%上升至2012年 的16.5%,上升了2.3個百分點。

### 流動性與資本財力

### 現金與借款

本集團營運所需資金及資本開支主要來源 於內部營運產生的現金流量及主要往來銀 行提供的信貸額度。

於2012年12月31日,本集團銀行存款餘 額 為 14.992 億 美 元 (2011 年 12 月 31 日: 14.370 億美元),增加了4.3%。本集團 97%以上的現金是人民幣。

本集團於2012年12月31日的總借款為 10.030億美元(2011年12月31日:10.246 億美元),減少了2,160萬美元。65%以上 借款償還期為1年以上。99%以上借款幣 別為美元。

本集團於2012年12月31日的淨現金(現 金及現金等價物扣除總借款)為4.962億美 元(2011年12月31日:4.124億美元), 現金及現金等價物扣除總借款較2011年12 月31日增加8.380萬美元。本集團於2012 年12月31日的淨權益負債率(扣除現金及 現金等價物的總借款除以期末總權益(不 含非控制性權益))為-31.1%(2011年12月 31日:-31.0%)。本集團擁有充足的現金及 銀行信貸額度,既能滿足本集團營運資金 的需求,也能滿足將來巨大的投資機會的 資金需求。管理層也會隨時針對國內外金 融環境變化做出審慎財務安排及決定。

### **LIQUIDITY AND CAPITAL RESOURCES** (continued)

### Cash flow

In 2012, our net cash increased by US\$62.2 million. US\$615.8 million was generated from our operating activities. US\$312.0 million was spent on financing activities and US\$244.0 million was spent on investment activities. Cash outflow from financing activities was mainly used in paying our dividends of US\$299.0 million. Cash outflow from investment activities was mainly related to the expansion of production facilities and the purchase of property, plant and equipment.

### Capital expenditure

Capital expenditure for the Group in 2013 is expected to be around US\$270 million. This amount will be used mainly in acquiring factory land, constructing factories and acquiring machinery and equipment and adding facilities for information technology, warehousing and storage.

In 2012, our total capital expenditure amounted to US\$243.4 million (2011: US\$223.5 million). We spent approximately US\$41.0 million, US\$99.9 million and US\$67.8 million on additions to factory buildings and facilities for rice crackers, dairy products and beverages and snack foods respectively so as to further enhance our production capacity. The remaining capital expenditure was mainly expensed on adding information technology and packaging facilities.

The above capital expenditure was financed mainly by our internally generated cash flows and banking facilities.

### Inventory analysis

Our inventory consists primarily of finished goods, goods in transit, work in progress for rice crackers, dairy products and beverages, snack foods and other products, as well as raw materials and packaging materials.

### 流動性與資本財力(續)

### 現金流量

2012年,本集團淨現金增加6,220萬美 元,其中營運活動產生的淨現金流入為 6.158 億美元,融資活動產生的淨現金流 出為3.120億美元,及投資活動產生的淨 現金流出為2.440億美元。融資活動的淨 現金流出,主要為支付股息2.990億美元; 投資活動的淨現金流出,主要用於擴大生 產規模、購買物業、機器與設備。

### 資本開支

2013年本集團資本開支預計為2.7億美元 左右,主要用於:工廠用地、廠房建設、 機械設備採購、增加資訊設施、倉庫以及 倉儲設備等。

2012年,本集團的資本開支為2.434億美 元(2011年:2.235億美元)。本集團分別 投入了大約4,100萬美元、9,990萬美元 和6.780萬美元用於增加三大類產品(米果 類、乳品及飲料類及休閒食品類)的生產 廠房和設備,以進一步提升生產能力。剩 餘的資本支出,主要用於增加資訊設施和 包裝設施等。

上述資本開支的籌措主要來源於公司的內 部現金流以及銀行信貸額度。

#### 存貨分析

存貨主要包括米果類、乳品及飲料類、休 閒食品類及其它類的製成品、在途存貨和 在製品,以及原材料和包裝材料。

### **LIQUIDITY AND CAPITAL RESOURCES** (continued)

### Inventory analysis (continued)

The following table sets forth the number of our inventory turnover days for the years ended 31 December 2012 and 31 December 2011:

### 流動性與資本財力(續)

### 存貨分析(續)

下表列示了本集團截至2012年12月31日 止年度與截至2011年12月31日止年度的 存貨周轉天數:

> Year ended 31 December 截至12月31日止年度

2012 2011

Inventory turnover days 存貨周轉天數

78

71

#### Trade receivables

Our trade receivables represent the receivables from our customers. The terms of credit granted to our customers are usually 60 to 90 days. Most of our sales in the PRC is on a cashon-delivery basis. We only grant credit to customers in our modern channels, which then on-sell our products to end-consumers.

The following table sets forth the number of our trade receivables turnover days for the years ended 31 December 2012 and 31 December 2011:

### 貿易應收款

本集團的貿易應收款,指的是本集團對客 戶賒銷產生的應收款項。本集團的賒銷期 限通常是60天至90天。本集團對中國的 大部分客戶以款到發貨的方式銷售產品。 本集團只給予現代渠道的信貸客戶提供賒 銷,由他們將產品銷售給本集團的最終消 費者。

下表列示了截至2012年12月31日止年度 與截至2011年12月31日止年度本集團的 貿易應收款周轉天數:

> Year ended 31 December 截至12月31日止年度

2012 2011

Trade receivables turnover days 貿易應收款周轉天數

18

16

### Trade payables

Our trade payables mainly relate to the purchase of raw materials from our suppliers with credit terms generally between 30 days and 60 days after receipt of goods and invoices.

### 貿易應付款

本集團的貿易應付款主要由賒購原材料產 生。我們的供應商給予的信貸條件一般為 30天至60天(從收到貨物及發票後的日期 算起)。

# 中國旺旺控股有限公司 管理層討論及分析 Management Discussion and Analysis

### **LIQUIDITY AND CAPITAL RESOURCES** (continued)

### Trade payables (continued)

The following table sets forth the number of our trade payables turnover days for the years ended 31 December 2012 and 31 December 2011:

### 流動性與資本財力(續)

### 貿易應付款(續)

下表列示了截至2012年12月31日止年度 與截至2011年12月31日止年度本集團的 貿易應付款周轉天數:

> Year ended 31 December 截至12月31日止年度

2012 2011

Trade payables turnover days 貿易應付款周轉天數

40

37

### Pledge of assets

As at 31 December 2012, none of our assets was pledged.

### **HUMAN RESOURCES AND REMUNERATION OF EMPLOYEES**

As at 31 December 2012, we had approximately 56,000 employees and our total remuneration expense in 2012 was US\$429.1 million, representing an increase of 22.6% over the previous year. The remuneration packages of our employees include fixed salary, commissions and allowances (where applicable), and performance-based rewards.

We invest significantly in the continuing education and training of our employees to constantly improve their knowledge and skills. Training programs, both external and internal, are also provided to relevant staff as and when required.

### **FOREIGN EXCHANGE RISK**

Our Company's functional currency is US\$ and majority of our subsidiaries' functional currency is RMB. Foreign exchange risk arises from future purchases from overseas and certain recognized assets or liabilities. The Group has not hedged its foreign exchange rate risk as the Group considers the exposure, after netting off the assets and liabilities subject to foreign exchange risk, is not significant.

### 資產抵押

於2012年12月31日,本集團並無任何資 產抵押。

### 人力資源和員工薪酬

截至2012年12月31日,員工人數約為 56,000人,2012年總薪酬為4.291億美 元,總薪資較去年成長22.6%。員工的薪 酬包括固定工資,佣金及津貼(如適用), 以及基於績效的年終獎勵。

本集團對員工的持續教育和培訓計劃有相 當的投入,以不斷提升員工的知識與技 能。本集團經常在必要時給相關的工作人 員提供外部及內部的培訓課程。

#### 外匯風險

本公司的功能貨幣為美元,而其大多數附 屬公司的功能貨幣為人民幣。外滙風險源 自境外的未來採購,及若干已確認資產或 負債。本集團認為涉及外滙風險的資產與 負債抵消後之風險承擔度並不重大,故本 集團並無對沖其外幣滙率風險。

Our Company, together with its subsidiaries, are committed to maintain and uphold high standards of corporate governance practices and procedures. We recognize the value and importance of achieving high corporate governance standards to promote corporate transparency and accountability and to enhance shareholders' value.

本公司連同其附屬公司致力實現及保持高 標準的企業管治常規及程序。我們認同實 現高水準企業管治之價值及重要性,可提 升企業透明度和問責性及提升股東價值。

#### **CORPORATE GOVERNANCE PRACTICES**

The Code on Corporate Governance Practices (the "Old Code") as set out in Appendix 14 to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules") was amended and revised as the Corporate Governance Code (the "CG Code") which became effective on 1 April 2012. We have, throughout the year ended 31 December 2012, complied with the code provisions of the Old Code and the CG Code as and when they were/are applicable and in force, except for the deviations from code provisions A.2.1 and A.4.1 for the reasons explained in this corporate governance report.

We will periodically review and improve our corporate governance practices with reference to the latest corporate governance developments. The key corporate governance principles and practices of our Company are summarized below.

#### **DIRECTORS' SECURITIES TRANSACTIONS**

We have adopted the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") as set out in Appendix 10 to the Listing Rules regarding directors' securities transactions. Formal written notices, together with a copy of the Model Code, are sent to our directors ("Directors") prior to the commencement of the periods of 30 days immediately preceding the publication of our interim results announcement and 60 days immediately preceding the publication of our annual results announcement, as a reminder that Directors may not deal in the securities of the Company during those periods up to and including the date of publication of the results. Having made specific enquiries with our Directors, all Directors confirmed that they have complied with the required standard set out in the Model Code throughout the year ended 31 December 2012.

## 企業管治常規

香港聯合交易所有限公司上市規則(「上市 規則」)附錄14所載的企業管治常規守則 (「舊守則」) 經修改及修訂為企業管治守則 (「企業管治守則」),自2012年4月1日起 生效。截至2012年12月31日止年度,我 們已遵守舊守則及企業管治守則(於其生 效時適用)的守則條文,惟關於守則條文 第A.2.1條及第A.4.1條有所偏離除外。該 等偏離之原因於此企業管治報告中進一步 説明。

我們將參考企業管治之最新發展, 定期檢 討及提升企業管治常規。本公司採取的主 要企業管治原則及常規概述如下。

#### 董事的證券交易

我們已採納載於上市規則附錄10就董事進 行證券交易之上市公司董事進行證券交易 的標準守則(「標準守則」)。董事分別在中 期業績刊發日期30天前及年度業績刊發日 期60天前獲發書面通知連同標準守則文 本,以提醒董事在這期間直至並包括業績 刊發日當天不得買賣本公司的任何證券。 本公司已向每位董事查詢,並獲得所有董 事確認,彼等於截至2012年12月31日止 年度已遵守標準守則所訂之標準。

## 企業管治報告 Corporate Governance Report

#### THE BOARD OF DIRECTORS

#### Roles of the Board

The Board is responsible for the leadership and control of our Group. The principal roles of the Board are:

- to formulate the medium and long-term strategies of our Group;
- to lay down the objectives, policies and business plans of our Group;
- to monitor and evaluate the Group's operating and financial performance;
- to review and approve our Group's annual operating and capital expenditure budgets, interim and annual results, material contracts and transactions, declaration of dividend, Directors' appointment or re-appointment following the recommendation(s) by the Nomination Committee as well as other ad hoc matters which need to be dealt with by the Board;
- to establish effective control measures so as to assess and manage risks in pursuit of our objectives; and
- to review and ensure our Group has in place adequate accounting systems and appropriate human resources to fulfill the accounting and financial reporting functions.

#### 董事會

## 董事會之角色

董事會負責領導及監控本集團。董事會的 主要角色如下:

- 制訂本集團之中、長期策略;
- 訂立本集團之目標、政策及業務計 劃;
- 監控及評估本集團之營運及財務表現;
- 審閱及批准本集團之全年營運及資本開支預算、中期及全年業績、重大合約及交易、宣派股息、根據提名委員會之建議委任或重選董事,以及其他須由董事會處理之臨時事項;
- 建立有效監控措施來進行風險評估 及管理以達至本集團之目標;及
- 檢討及確保本集團在會計及財務匯 報職能方面有足夠的會計系統及合 適的人力資源。

## THE BOARD OF DIRECTORS (continued)

## Roles of the Board (continued)

Our management team, which possesses extensive operating experience and industry knowledge, has been delegated by the Board with the authority and responsibility for the day-today management and implementation of strategies approved by the Board in relation to the business and operations of our Group. In addition, the Board has also delegated certain specific responsibilities to the various Board committees, namely, audit committee (the "Audit Committee"), remuneration committee (the "Remuneration Committee"), nomination committee (the "Nomination Committee") and strategy committee (the "Strategy Committee"). Further details of these committees are set out on pages 45 to 53 in this Annual Report.

## **Corporate Governance Functions**

The Board is also responsible for performing the corporate governance duties set out in its terms of reference, including:

- to develop and review the Company's policies and practices on corporate governance;
- to review and monitor the training and continuous professional development of Directors and senior management;
- to review and monitor the Company's policies and practices on compliance with legal and regulatory requirements;
- to develop, review and monitor the code of conduct and compliance manual (if any) applicable to employees and Directors of the Company; and
- to review the Company's compliance with the code provisions as set out in Appendix 14 to the Listing Rules and disclosure in the corporate governance report.

### 董事會(續)

## 董事會之角色(續)

我們的管理團隊經驗豐富,並具備廣博的 行業知識,已獲董事會授權並負責管理本 集團之日常事務及實施經董事會批准有關 本集團業務及運作的策略。此外,董事會 亦分派若干責任予各董事委員會,如審核 委員會、薪酬委員會、提名委員會及策略 委員會。該等委員會之進一步詳情載於本 年報第45至53頁。

### 企業管治職能

董事會應負責履行以下職權範圍所載的企 業管治職責:

- 制定及檢討本公司的企業管治政策 及常規;
- 檢討及監察董事及高級管理人員的 培訓及持續專業發展;
- 檢討及監察本公司在遵守法律及監 管規定方面的政策及常規;
- 制定、檢討及監察僱員及董事的操 守準則及合規手冊(如有);及
- 檢討本公司遵守上市規則附錄14所 載的守則條文的情況及在企業管治 報告內的披露。

## 企業管治報告 Corporate Governance Report

## THE BOARD OF DIRECTORS (continued)

## Composition of the Board

As the date of this Annual Report, the Board consists of thirteen Directors, comprising five executive Directors, three non-executive Directors and five independent non-executive Directors. For details of the composition of the Board during the year and up to the date of this Annual Report, please refer to page 71 in this Annual Report.

The Company has entered into formal letters of appointment with all Directors setting out their duties, terms and conditions of appointment.

An updated list of Directors of the Company identifying their roles and functions is available on our website and the website of the HK Stock Exchange.

Biographical details of the Directors and their relationships with one another are set out in the section headed "Directors and Senior Management" in this Annual Report.

## 董事會(續)

## 董事會之組成

於本年報報告日,董事會由13名董事組成,包括5名執行董事、3名非執行董事及 5名獨立非執行董事。有關董事會於年內 及截至本年報日期止之成員詳情,請參閱 本年報第71頁。

本公司已與所有董事訂立正式的委任書訂 明董事的職責及有關委任的主要條款及條 件。

本公司最新的董事會成員名單,並列明其 角色和職能,載於本公司及香港聯交所之 網站內。

董事履歷及彼等之間之關係載於本年報 「董事及高級管理人員」一節。

## THE BOARD OF DIRECTORS (continued)

## Appointment, re-election and removal of Directors

The appointment of a new Director is made by shareholders at a general meeting or by the Board upon recommendation by the Nomination Committee.

Currently, our non-executive Directors and independent nonexecutive Directors do not have specific terms of appointment, which deviates from code provision A.4.1 which provides that non-executive Directors should be appointed for a specific term, subject to re-election.

The articles of association of our Company ("Articles of Association") provide that all our Directors are subject to retirement by rotation at least once every three years and at each annual general meeting, one-third of our Directors for the time being or, if the number is not a multiple of three, then the number nearest to but not less than one-third, shall retire from office by rotation and offer themselves for re-election. As such, the Board considers that sufficient measures have been put in place to ensure our Company's corporate governance practice in this aspect provides sufficient protection for the interests of shareholders to a standard commensurate with that of the code.

The Articles of Association also provides that any Director appointed to fill a casual vacancy or as an addition to the Board shall hold office only until the Company's next following general meeting and shall then be eligible for re-election at that meeting.

#### Independence and relationship

We have complied with Rule 3.10 of the Listing Rules in relation to the appointment of a sufficient number of independent non-executive Directors. Mr. Toh David Ka Hock, one of our independent non-executive Directors, possesses appropriate professional qualifications and accounting or related financial management expertise.

We have received a written annual confirmation from each independent non-executive Director confirming his independence in accordance with Rule 3.13 of the Listing Rules and we therefore consider each of them to be independent. The independent nonexecutive Directors are expressly identified as such in all corporate communications of the Company that disclose the names of Directors. None of the independent non-executive Directors has served the Company for more than nine years.

#### 董事會(續)

### 委任、重選及罷免董事

新任董事是由股東於股東週年大會或由董 事會按提名委員會推薦獲委任。

目前本公司之非執行董事及獨立非執行董 事並無指定任期,這偏離於守則條文第 A.4.1條有關非執行董事應以指定任期聘任 並須接受重選之規定。

根據本公司組織章程細則(「公司章程細 則 |), 所有董事至少每3年須輪席退任一 次。於每屆股東週年大會上,當時三分之 一之在任董事(倘人數並非三之倍數,則 最接近但不少於三分之一之人數)須輪值 卸任並膺選連任。因此,董事會認為此方 面已採取足夠措施確保本公司之企業管治 常規可充分保障股東之權益,並符合守則 所規定的標準。

公司章程細則亦規定任何獲委任以填補臨 時空缺或以作董事會新增成員之董事的任 期須僅至本公司緊接其委任後的來屆股東 週年大會,惟屆時彼等可於該會上膺選連 任。

#### 獨立性及關係

本公司已遵守上市規則第3.10條有關委任 足夠數量之獨立非執行董事。本公司其中 一名獨立非執行董事卓家福先生擁有合適 之專業資格,並擁有會計或相關財務管理 的專業知識。

本公司已接獲各獨立非執行董事就彼等根 據上市規則第3.13條規定之獨立性作出 之调年書面確認,故認為彼等各自均為獨 立人士。本公司所有載有董事姓名的通訊 中,均明確説明獨立非執行董事身份。每 位獨立非執行董事在任均不超過9年。

## THE BOARD OF DIRECTORS (continued)

#### **Board meetings**

The Board meets regularly at quarterly intervals and ad hoc Board meetings are held as and when necessary.

During the year ended 31 December 2012, five Board meetings were held to discuss our business strategies; to review and monitor our operating and financial performance; to review the development of business activities and approve investment opportunities; to approve our annual budget, interim and annual results, the re-designation of director and the appointment of the Group's chief financial officer and chief operating officer of the Company; to adopt the shareholders communication policy, terms of reference of the Board and to approve revisions to the terms of reference of the Board committees; to declare the payment of interim dividend and to make recommendation of final dividend for shareholders' approval at the annual general meeting. The composition of our Board and the attendance record of each Director at board meetings is as follows:

## 董事會(續)

## 董事會會議

董事會定期於每個季度開會。此外,必要 時會舉行董事會特別會議。

於截至2012年12月31日止年度董事會 共舉行5次例會討論業務策略;檢討及監 察本集團之營運及財務表現;檢討業務發 展及審批投資項目;審批本集團之全年預 算、中期及全年業績,董事調任以及本集 團財務總監和首席營運官的任命;採納股 東通訊政策及董事會職權範圍書,以及批 准本公司董事委員會的職權範圍書的修 訂;宣派中期股息及建議末期股息予股東 於股東週年大會上批准。董事會之組成以 及各董事出席會議之出席記錄如下:

Board members	董事會成員	Note 註	Meetings attended/held 出席次數/會議舉行次數	Attendance rate 出席率
Executive Directors	執行董事			
Mr. Tsai Eng-Meng	蔡衍明先生		5/5	100%
Mr. Liao Ching-Tsun	廖清圳先生		5/5	100%
Mr. Tsai Wang-Chia	蔡旺家先生	1	5/5	100%
Mr. Chu Chi-Wen	朱紀文先生	2	5/5	100%
Mr. Chan Yu-Feng	詹豫峯先生		5/5	100%
Non-executive Directors	非執行董事			
Mr. Tsai Shao-Chung	蔡紹中先生		5/5	100%
Mr. Maki Haruo	楨春夫先生		5/5	100%
Mr. Cheng Wen-Hsien	鄭文憲先生		5/5	100%
Independent				
non-executive Directors	獨立非執行董事			
Mr. Toh David Ka Hock	卓家福先生		5/5	100%
Dr. Pei Kerwei	貝克偉博士		5/5	100%
Mr. Chien Wen-Guey	簡文桂先生		5/5	100%
Mr. Lee Kwang-Chou	李光舟先生		5/5	100%
Dr. Kao Ruey-Bin	高瑞彬博士		5/5	100%

## THE BOARD OF DIRECTORS (continued)

## Board meetings (continued)

Note:

- (1) Mr. Tsai Wang-Chia was appointed as the Group's chief operating officer on 18 December 2012.
- (2) Mr. Chu Chi-Wen was re-designated from a non-executive Director to an executive Director with effect from 9 March 2012 and re-appointed as the Group's chief financial officer effective on the same date.

The Board having considered the directorships and major commitments of each Director and the attendance rate of each Director at Board meetings and applicable Board committee meetings is satisfied that all Directors have spent sufficient time in performing their responsibilities during the year ended 31 December 2012.

Regular Board meetings for each year are usually scheduled in advance to give Directors adequate time to plan their schedules to attend the meetings. Notices of regular Board meetings are served to all Directors at least 14 days before the meetings.

One of the important roles of the Chairman is to provide leadership for the Board ensuring that the Board works effectively and performs its responsibilities. All Directors are encouraged to actively participate in the discussion at the Board meetings. The Chairman has allowed sufficient time for discussion of issues and ensured that Board decisions fairly reflect Board consensus.

The Chairman has ensured that all key and appropriate issues are discussed by the Board in a timely manner. The Chairman has delegated the responsibility for drawing up the agenda for each Board meeting to the company secretary. The agenda and the accompanying Board papers are generally circulated to all Directors at least three days before the intended date of a regular Board meeting (and as soon as practicable for ad hoc Board meetings). Directors are invited to include any matters which they believe to be appropriate in the agenda of regular Board meetings and they have full and direct access to the advice and services of the company secretary whenever necessary. The Chairman has also ensured that all the Directors are properly briefed on issues to be discussed at Board meetings, and that all the Directors receive adequate information, which is complete and reliable, in a timely manner.

## 董事會(續) 董事會會議(續)

註:

- (1) 蔡旰家先生於2012年12月18日獲委任為 首席營運官。
- (2) 朱紀文先生於2012年3月9日由非執行董事調 任為執行董事並於同日重新獲委任為本集團 財務總監。

經考慮各董事所持之董事職務及主要任 命,以及各位董事參與董事會及適用的董 事委員會會議的出席率,董事會認為所有 董事於截至2012年12月31日止之年度期 間均付出足夠時間履行其董事職責。

每年都會預先編定董事會定期會議的舉行 日期,使各董事有充裕時間安排出席會 議。董事會定期會議通告於會議最少14天 前送交全體董事。

主席其中一項重要職責是領導董事會確保 董事會有效地運作及充分履行其應有職 責。主席鼓勵所有董事積極參與討論,並 給予充分時間討論,以確保董事會的決定 能公正反映董事會的共識。

主席確保及時就主要而合適的事項進行討 論。主席把草擬董事會會議的議程責任轉 授公司秘書。議程及隨附之會議文件一般 在董事會定期會議舉行日期不少於3天前 (其他董事會會議則在儘快切實時間內)送 呈全體董事。董事獲邀將任何彼等認為合 適之事項列入董事會定期會議議程內。全 體董事在必要時均可全面及直接獲取公司 秘書之意見及服務。主席亦確保董事會會 議上所有董事均適當知悉當前的事項,及 所有董事及時收到充分的資訊,而有關資 訊亦必須完備可靠。

## THE BOARD OF DIRECTORS (continued)

### Board meetings (continued)

The Chairman is also responsible for promoting a culture of openness and debate by facilitating the effective contribution of non-executive Directors in particular and ensuring constructive relations between executive and non-executive Directors. The Chairman also has to ensure meetings are held with non-executive Directors (including independent non-executive Directors) annually without the executive Directors present.

Detailed minutes are recorded for Board meetings. Draft minutes of each Board meeting are sent to all Directors for their comments before being tabled at the following Board meeting for approval. Minutes of all Board meetings and meetings of Board committees are kept by the company secretary and open for inspection at any reasonable time on reasonable notice by any Director.

If a substantial shareholder (as defined in the Listing Rules) or a Director has a conflict of interest in a matter to be considered by the Board which the Board has determined to be material, the matter will be discussed in a physical Board meeting instead of being dealt with by way of circulation of written resolution and the interested Director will abstain from voting on the relevant Board resolutions in which he/she or any of his/her associates have a material interests and that he/she will not be counted in the quorum present at the Board meetings. Independent non-executive Directors with no material interests in the transaction should be present at such Board meeting.

We have acquired insurance coverage on Directors' and officers' liabilities in respect of any legal actions which may be taken against our Directors and officers in the execution and discharge of their duties or in relation thereto.

#### 董事會(續)

## 董事會會議(續)

主席須提倡公開、積極討論的文化,促進 董事(特別是非執行董事)對董事會作出有 效貢獻,並確保執行董事與非執行董事之 間維持建設性的關係。主席亦確保至少每 年與非執行董事(包括獨立非執行董事)舉 行一次沒有執行董事出席的會議。

董事會會議均有詳細記錄。每份董事會會 議記錄的初稿均先發送至全體董事以供彼 等提供意見方提交於下次的董事會會議中 審批。公司秘書負責備存所有董事會及董 事委員會之會議記錄。任何董事於合理時 間內發出合理誦知後可查閱有關文件。

倘主要股東(定義見上市規則)或董事在 董事會將予考慮之事項中存在董事會認為 屬重大之利益衝突,則有關事項將不會以 書面決議案形式通過,而須召開董事會會 議處理而該董事就彼或任何聯繫人士具有 重大利益衝突之相關董事會決議案放棄投 票,且不會計入出席該董事會會議之法定 人數內。在交易中沒有牽涉重大利益衝突 之獨立非執行董事將會出席該董事會會 議。

本公司已為董事及行政人員購買責任保 險,保障彼等因履行其職責或相關事宜時 可能要承擔的訴訟責任。

## THE BOARD OF DIRECTORS (continued)

#### Training for Directors

Every newly appointed Director, on appointment, will attend an induction training program and receive a memorandum on the principal continuing obligations and responsibilities to which the Company and its Directors are subject to under the Listing Rules and other laws and regulations.

Directors are provided with updates on latest developments and changes in the Listing Rules and other relevant legal and regulatory requirements from time to time. Trainings conducted by our legal advisor regarding Listing Rules' updates have been provided to the Directors to ensure a high standard of corporate governance is upheld and that the Directors possess up-to-date information to discharge their duties. Directors are encouraged to seek, where necessary, independent professional advice at our Company's expenses.

Furthermore, with effect from 1 April 2012, Directors are provided with monthly updates on the Company's performance, position and prospects to enable the Directors to discharge their duties.

All Directors are encouraged to participate in continuous professional development to develop and refresh their knowledge and skills. We have arranged in-house trainings in various forms for our Directors such as attending briefings, seminars or training courses conducted by lawyers, external auditors and other professional or regulatory bodies, giving presentations and reading materials relevant to the director's duties and responsibilities. A summary of training received by our Directors for the year ended 31 December 2012 according to the records provided by the Directors is as follows:

### 董事會(續)

#### 董事培訓

新任董事在獲委任時將安排參加就任培訓 及給予一套就任資料文件,當中載有根據 上市規則規定及其他法律和法定要求,公 司及其董事應履行之主要持續責任和義 務。

我們不時為董事提供有關上市規則以及其 他相關法律及監管規定的最新發展及變動 的最新資訊並安排法律顧問提供有關上市 規則更新的培訓以確保董事會保持高水準 的企業管治及董事們掌握最新資訊以履行 其職責。董事於必要時可尋求獨立專業建 議,費用均由本公司支付。

此外,自2012年4月1日起,董事亦獲提 供本公司有關績效、狀況及前景的每月更 新資料,以便董事履行其職責。

本公司鼓勵所有董事參與持續專業發展並 更新其知識及技能。本公司為董事們安排 各種形式的內部培訓,如參加簡介會、座 談會或由律師、外部核數師及其他專業人 士或監管機構所提供的培訓,發表演説, 以及閱讀有關董事職務和責任的資料。根 據董事所提供的記錄,董事於截至2012年 12月31日止年度期間所接受的培訓概要如 下:

## THE BOARD OF DIRECTORS (continued)

## 董事會(續) 董事培訓(續)

Training for Directors (continued)

Name of Directors	董事姓名	Type of tra 培訓類別	inings	Topics on training covered 培訓所涵蓋的主題
Executive Directors	執行董事			
Tsai Eng-Meng	蔡衍明	I, III		A, B
Liao Ching-Tsun	廖清圳	I, III		A, B
Tsai Wang-Chia	蔡旺家	I, III		A, B
Chu Chi-Wen	朱紀文	I, III		A, B, C
Chan Yu-Feng	詹豫峯	I, III		A, B
Non-executive Directors	非執行董事			
Tsai Shao-Chung	蔡紹中	I, III		A, B
Maki Haruo	楨春夫	I, III		A, B
Cheng Wen-Hsien	鄭文憲	I, III		A, B
Independent				
non-executive Directors	獨立非執行董事			
Toh David ka Hock	卓家福	I, III		A, B, C
Pei Kerwei	貝克偉	1, 11, 111		A, B, C
Chien Wen-Guey	簡文桂	I, III		A, B
Lee Kwang-Chou	李光舟	I, III		A, B
Kao Ruey-Bin	高瑞彬	I, III		A, B
Note:			附註	
I. Attending briefings, semin	nars or training courses		1.	參加簡介會、座談會或培訓
II. Giving presentations			11.	發表演説
III. Reading materials			<i>III.</i>	閱讀資料
A. Board practice and deve regulatory updates	elopment, corporate gov	ernance and	А.	董事會常規及發展,企業管治及法規更 新
B. Risk management and str	rategy/business/industry s	specific	В.	風險管理,策略/業務/行業相關
C. Accounting, finance and t	ax		C.	會計、財務及税務

#### **CHAIRMAN AND CHIEF EXECUTIVE OFFICER**

Code provision A.2.1 provides that the roles of chairman and chief executive officer should be separate and should not be performed by the same person. Our Company deviates from this provision because Mr. Tsai Eng-Meng performs both the roles of chairman and chief executive officer. Mr. Tsai is the founder of our Group and has over 35 years of experience in the food and beverages industry. Given the current stage of development of our Group, the Board believes that vesting the two roles in the same person provides our Company with strong and consistent leadership and facilitates the implementation and execution of our Group's business strategies. We shall nevertheless review the structure from time to time in light of the prevailing circumstances.

#### **BOARD COMMITTEES**

The Board has established four committees, namely the Remuneration Committee, Audit Committee, Nomination Committee and Strategy Committee for overseeing particular aspects of the affairs of our Company. These committees are established with written terms of reference. The terms of reference of the Remuneration Committee. Audit Committee and Nomination Committee are available on our website and on the website of the HK Stock Exchange.

#### **Remuneration Committee**

The Remuneration Committee was established on 18 February 2008. Details of the duties and responsibilities of the Remuneration Committee are set out in its terms of reference. The Remuneration Committee is established primarily for the purpose of ensuring that we can recruit, retain and motivate high quality personnel who are essential to the success of our Group and to make recommendations to the Board on the remuneration packages of individual executive Director and senior management.

As at the date of this Annual Report, the Remuneration Committee comprises four independent non-executive Directors, a nonexecutive Director and an executive Director and is chaired by an independent non-executive Director.

### 主席及行政總裁

根據守則條文第A.2.1條,主席與行政總裁 的角色應予區分,不應由一人同時兼任。 由於蔡衍明先生擔任主席兼行政總裁兩個 職務,故本公司偏離此條文。蔡先生為本 集團之創辦人,於食品及飲料行業方面擁 有逾35年經驗。考慮到本集團目前之發展 階段,董事會認為,由一人同時兼任主席 與行政總裁,在實施並執行本集團的業務 策略時,可為本公司提供強大而貫徹之領 導。然而,本集團將根據屆時情況不時檢 討現行架構。

## 董事委員會

董事會已成立4個委員會,即薪酬委員 會、審核委員會、提名委員會及策略委員 會,專門監管本公司之特定事務。該等委 員會均已制訂書面職權範圍書。薪酬委員 會、審核委員會及提名委員會之職權範圍 書可於本公司及香港聯交所的網站查閱。

#### 薪酬委員會

本公司於2008年2月18日成立薪酬委員 會。薪酬委員會之職責詳情載於其職權範 圍書內。薪酬委員會成立之主要目的是確 保本公司能夠招攬、挽留及激勵高質素之 僱員,彼等乃本集團成功之根基,以及就 各執行董事及高級管理人員的薪酬待遇向 董事會提供推薦意見。

於本年報報告日,薪酬委員會包括4名獨 立非執行董事,1名非執行董事及1名執行 董事,而該委員會主席由獨立非執行董事 擔任。

## **BOARD COMMITTEES** (continued)

## Remuneration Committee (continued)

According to its terms of reference, the Remuneration Committee shall meet at least once a year. The Remuneration Committee convened two meetings during the year ended 31 December 2012. The attendance record of the members at the Remuneration Committee meetings is as follows:

## 董事委員會(續)

## 薪酬委員會(續)

根據薪酬委員會之職權範圍書,薪酬委員 會須每年最少召開1次會議。於截至2012 年12月31日止年度,薪酬委員會共舉行2 次會議。薪酬委員會各成員出席會議之出 席記錄如下:

薪酬委員會成員	Meetings attended/held 出席次數/會議舉行次數	Attendance rate 出席率
執行董事	0/0	4000/
朱紀乂先生	2/2	100%
非執行董事		
蔡紹中先生	2/2	100%
獨立非執行董事		
卓家福先生 <i>(主席)</i>	2/2	100%
貝克偉博士	2/2	100%
簡文桂先生	2/2	100%
李光舟先生	2/2	100%
	<i>執行董事</i> 朱紀文先生 <i>非執行董事</i> 蔡紹中先生 <i>獨立非執行董事</i> 卓家福先生( <i>主席</i> ) 貝克偉博士 簡文桂先生	薪酬委員會成員       出席次數/會議舉行次數         執行董事       2/2         非執行董事       2/2         獨立非執行董事       2/2         貝克偉博士       2/2         簡文桂先生       2/2

The following is a summary of the work performed by the Remuneration Committee in 2012:

- 薪酬委員會於2012年所進行之工作概述如 下:
- reviewed and made recommendations to the Board on the remuneration package of executive Directors and senior management;
- reviewed and considered revisions of the terms of reference of the Remuneration committee in light of the relevant amendments to the Listing Rules and recommended the Board to adopt the revised terms;
- reviewed the Directors' fees and made recommendations to the Board on the fees of non-executive Directors; and
- discussed the objectives, principles and key components of a long-term incentive scheme in general.

- 審閱並向董事會建議執行董事及高 級管理人員之薪酬待遇;
- 鑒於上市規則的有關修訂、審閱及 考慮修改薪酬委員會的職權範圍 書,並向董事會提出採納該等修訂 的推薦意見;
- 檢討董事袍金,並就非執行董事之 袍金向董事會提出推薦建議;及
- 討論長期激勵計劃應有的目的、原 則及關鍵元素。

## **BOARD COMMITTEES** (continued)

## Remuneration Committee (continued)

The remuneration package for the executive Directors and senior management is made up of two parts, namely a fixed component and a variable incentive. The fixed component comprises mainly salary, retirement benefit scheme contributions and other allowances which are determined by reference to the remuneration benchmark in similar industry or industry with similar market capitalization and prevailing market conditions. The variable incentive is bonus, which is performance-based and determined by the Board and the Group based on the Group's and individual work performance.

Pursuant to code provision B.1.5 of the CG Code, the remuneration of the members of the senior management by band for the year ended 31 December 2012 is set out below:

## 董事委員會(續) 薪酬委員會(續)

執行董事及高級管理人員之薪酬結構由2 部分組成,即固定薪酬及浮動獎金。固定 薪酬主要指薪金、退休福利計劃供款及其 他津貼,以上均根據同業或具相同市值業 界水平及當時市場環境而釐定;浮動獎金 指花紅,金額由董事會及本集團根據本集 團及個人工作表現而釐定。

根據企業管治守則條文第B.1.5條,於截至 2012年12月31日止年度按薪酬組別劃分 之高級管理人員薪酬載列如下:

#### Number of individuals

In the band of	組別介乎	人數 ——————
US\$129,001 (HK\$1,000,001)	129,001美元(1,000,001港元)	
to US\$257,000 (HK\$2,000,000)	至257,000美元(2,000,000港元)	7
US\$257,001 (HK\$2,000,001)	257,001美元(2,000,001港元)	
to US\$387,000 (HK\$3,000,000)	至387,000美元(3,000,000港元)	1

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#### **Audit Committee**

The Audit Committee was established on 18 February 2008. Details of the duties and responsibilities of the Audit Committee are set out in its terms of reference. The Audit Committee is established primarily for the purpose of overseeing our Group's financial reporting system, risk management and evaluating internal controls and auditing processes.

As at the date of this Annual Report, the Audit Committee comprises four independent non-executive Directors and is chaired by an independent non-executive Director.

#### 審核委員會

審核委員會於2008年2月18日成立。審核 委員會之職責詳情載於其職權範圍書內。 審核委員會成立之主要目的是監察本集團 之財務匯報系統、風險管理及評估內部監 控及審核程序。

於本年報報告日,審核委員會由4名獨立 非執行董事組成,而該委員會主席由獨立 非執行董事擔任。

## 企業管治報告 Corporate Governance Report

## **BOARD COMMITTEES** (continued)

## Audit Committee (continued)

According to its terms of reference, the Audit Committee shall meet at least twice a year. The Audit Committee held four meetings during the year ended 31 December 2012 with the external auditor present at three of these meetings. The attendance record of the members at the Audit Committee meetings is as follows:

## **董事委員會**(續) 審核委員會(續)

根據審核委員會之職權範圍書,審核委員會須每年最少召開2次會議。於截至2012年12月31日止年度審核委員會共舉行4次會議。而外聘核數師出席了其中3次會議。審核委員會各成員出席會議之出席記錄如下:

Audit Committee members	審核委員會成員	Meetings attended/held 出席次數/會議舉行次數	Attendance rate 出席率
Executive Director	執行董事		
Mr. Chu Chi-Wen	朱紀文先生	1/1*	100%
Independent			
non-executive Directors	獨立非執行董事		
Mr. Toh David Ka Hock (Chair	<i>man)</i> 卓家福先生 <i>(主席)</i>	4/4	100%
Dr. Pei Kerwei	貝克偉博士	4/4	100%
Mr. Chien Wen-Guey	簡文桂先生	4/4	100%
Mr. Lee Kwang-Chou	李光舟先生	4/4	100%

\* One Audit Committee meeting was held prior to the resignation of Mr. Chu Chi-Wen as a member of Audit Committee of the Company.

朱紀文先生辭任本公司審核委員會成員 之前舉行了1次審核委員會會議。

The following is a summary of the work performed by the Audit Committee in 2012:

- reviewed the recent updates and development of accounting and financial reporting standards and assessed their potential impact on our Group;
- reviewed report and management letter submitted by the external auditor which summarised matters arising from the audit of the Group for the year ended 31 December 2011 and the corresponding management responses;
- discussed with the external auditor on the nature and scope of the audit prior to the commencement of the audit for the year ended 31 December 2012;
- reviewed our Group's annual and interim financial results before submitting the same to the Board for approval;

審核委員會於2012年所進行之工作概述如 下:

- 檢討會計及財務報告準則的更新和 變動及評估其對本集團之影響;
- 審閱外聘核數師提交的報告及致管理層函件説明截至2011年12月31日止年度審計的情況及事項,以及管理層的回應;
- 截至2012年12月31日止年度審核工作展開前,與外聘核數師討論審核工作之性質及範圍;
- 審閱本集團之全年及中期財務業績 並呈交董事會批准;

## **BOARD COMMITTEES** (continued)

#### Audit Committee (continued)

- reviewed the annual budget and capital expenditure budget of our Group;
- approved the remuneration and terms of engagement of external auditor:
- made recommendation on the re-appointment of external auditor:
- reviewed guarterly internal audit reports and 2012 internal audit plans:
- reviewed our Group's financial control, internal control and risk management systems in particular on supply chain risk management;
- invited the procurement department to make presentations at the meetings on the process and procedures in deriving the procurement strategies and decision of the key raw material items as well as the rationale and justification behind such decision:
- discussed with the external auditor on our Group's financial reporting function, in particular on the adequacy of resources of our Group's accounting and financial reporting function, qualifications and experience of our staff and their training program;
- conducted an annual review of non-exempt continuing connected transactions of our Group;
- reviewed the "whistle-blowing" reports and investigated any suspected acts of fraud or misconduct as reported anonymously under the "whistle-blowing" mechanism; and
- reviewed and considered revisions of the terms of reference of the Audit Committee in light of the relevant amendments of the Listing Rules and recommended the Board to adopt the revised terms.

## 董事委員會(續)

## 審核委員會(續)

- 檢閱本集團之年度預算及資本開支 預算;
- 批准外聘核數師之酬金及委聘條款;
- 提出續聘外聘核數師之建議;
- 檢閱季度內部審核報告及2012年度 內部審核計劃;
- 評估本集團之財務監控、內部監控 及風險管理系統特別是供應鏈風險 管理:
- 採購總處獲邀出席審核委員會會議 講述主要原材料的採購策略和決策 的過程及程序,以及決策背後的依 據和理由;
- 與外聘核數師商討本集團財務匯報 職能方面,特別是在會計及財務匯 報職能方面的資源、員工資歷及經 驗是否足夠,以及員工培訓計劃;
- 審閱本集團本年度之非豁免持續關 連交易;
- 檢閱「舉報」報告及在現行「舉報」機 制下,以匿名形式舉報的可疑欺詐 或不當行為作進一步調查;及
- 鑒於上市規則的有關修訂,審閲及 考慮修改審核委員會的職權範圍 書,並向董事會提出採納該等修訂 的推薦意見。

## **BOARD COMMITTEES** (continued)

# Audit Committee (continued)

# Auditor's Remuneration

The fees charged by the external auditor of our Company in respect of the audit and non-audit services rendered to the Group during the year ended 31 December 2012 were US\$856,000 and US\$35,000 respectively.

## **Nomination Committee**

The Nomination Committee was established on 18 February 2008. Details of the duties and responsibilities of the Nomination Committee are set out in its terms of reference. The Nomination Committee is established primarily for the purpose of regularly reviewing the structure, size and composition of the Board and making recommendations to the Board on nominations and appointment of Directors and succession planning for Directors.

As at the date of this Annual Report, the Nomination Committee comprises four independent non-executive Directors and one nonexecutive Director and is chaired by an independent non-executive Director.

According to its terms of reference, the Nomination Committee shall meet at least twice a year. The Nomination Committee held three meetings during the year ended 31 December 2012. The attendance record of the members at the Nomination Committee meetings is as follows:

## 董事委員會(續) 審核委員會(續) 核數師酬金

於截至2012年12月31日止年度,外聘核 數師向本集團提供審核及非審核服務之費 用分別為856,000美元及35,000美元。

## 提名委員會

提名委員會於2008年2月18日成立。提名 委員會之職責詳情載於其職權範圍書內。 提名委員會成立之主要目的是定期檢討董 事會之架構、規模和組成,及就董事之提 名及委任和繼任計劃向董事會提出建議。

於本年報報告日,提名委員會由4名獨立 非執行董事及1名非執行董事組成,而該 委員會主席由獨立非執行董事擔任。

根據提名委員會之職權範圍書,提名委員 會須每年最少召開2次會議。於截至2012 年12月31日止年度提名委員會共舉行3次 會議。提名委員會各成員出席會議之出席 記錄如下:

Nomination Committee members	提名委員會成員	Meetings attended/held 出席次數/會議舉行次數	Attendance rate 出席率
Non-executive Director	非執行董事		
Mr. Tsai Shao-Chung	蔡紹中先生	3/3	100%
Independent			
non-executive Directors	獨立非執行董事		
Mr. Toh David Ka Hock	卓家福先生	3/3	100%
Dr. Pei Kerwei (Chairman)	貝克偉博士 <i>(主席)</i>	3/3	100%
Mr. Lee Kwang-Chou	李光舟先生	3/3	100%
Dr. Kao Ruey-Bin	高瑞彬博士	3/3	100%

## **BOARD COMMITTEES** (continued)

## Nomination Committee (continued)

The following is a summary of the work performed by the Nomination Committee in 2012:

- reviewed the structure, size and composition of the Board and made recommendations to the Board with regard to any change. The Nomination Committee recommended the re-designation of Mr. Chu Chi-Wen from the non-executive Director to an executive Director and his re-appointment as the Group's chief financial officer during the year under review:
- made recommendations to the Board on the appointment of Mr. Tsai Wang-Chia as the chief operating officer of the Group;
- recommended to the Board the Directors who should retire and make themselves available for re-election pursuant to the Company's Articles of Association;
- assessed the independence of all independent nonexecutive Directors:
- reviewed and considered revisions of the terms of reference of the Nomination Committee in light of the relevant amendments of the Listing Rules and recommended the Board to adopt the revised terms; and
- discussed the latest development of the Listing Rules on board diversity and related new code provision A.5.6 in the CG Code which will take effect on 1 September 2013.

## 董事委員會(續) 提名委員會(續)

提名委員會於2012年所進行之工作概述如 下:

- 檢討董事會之架構、規模及組成, 並就任何改動向董事會提出推薦建 議。於回顧年內提名委員會推薦朱 紀文先生由非執行董事調任為執行 董事及重新委任他為集團財務總監 予董事會以作批准;
- 向董事會推薦委任蔡旺家先生為本 集團首席營運官;
- 向董事會建議根據本公司章程細則 須御任及可膺選連任之董事人選;
- 評估獨立非執行董事的獨立性;
- 鑒於上市規則的有關修訂,審閱及 考慮修改提名委員會的職權範圍 書,並向董事會提出採納該等修訂 的推薦意見;及
- 討論上市規則就董事會多元化主題 上的最新發展,以及相關的新增企 業管治守則條文第A.5.6條,該守則 條文將於2013年9月1日起生效。

## **BOARD COMMITTEES** (continued)

## **Strategy Committee**

The Strategy Committee was established on 30 June 2010. Details of the duties and responsibilities of the Strategy Committee are set out in its terms of reference.

The Strategy Committee is established primarily for the purpose of working closely with the Board in formulating the medium and long-term strategic plans of our Group for the continuous growth and sustainable competitive advantages of our Group. It also proactively addresses issues relating to management succession planning and overall human resources planning and makes recommendations to improve operation efficiencies and enhance competitiveness in order to capture market potential and tackle future challenges. It will also make recommendations to the Board on material investment and financial decisions as well as the establishment, development and expansion of the Group's business in all aspects.

As at the date of the Annual Report, the Strategy Committee comprises all five executive Directors, two independent nonexecutive Directors and a past non-executive Director and is chaired by our Chairman.

According to its terms of reference, the Strategy Committee shall meet at least once a year. During the year ended 31 December 2012, the Strategy Committee held three meetings to review the business strategies, strategies in areas such as human resources, sales and marketing, supply chain risk diversification, channels development, product management and information technology, to review the organization structure of the Group and to consider various measures to enhance the coordination between departments, improve operation efficiency, optimize productivity and improve utilisation. The attendance record of the members at the Strategy Committee meetings is as follows:

#### 董事委員會(續)

### 策略委員會

策略委員會於2010年6月30日成立。策略 委員會之職責詳情載於其職權範圍書內。

策略委員會成立之主要目的是與董事會密 切合作為本集團的持續發展和可持續競爭 優勢制訂中、長期策略計劃,積極處理管 理層繼任計劃及整體人力資源規劃的事 宜,並提供改善營運效率及提高競爭力的 建議,以便把握市場商機,應付將來的挑 戰。策略委員會還將就重大投資及財務決 定,以及就本集團各方面的建設、發展和 擴展,向董事會提出建議。

於本年報報告日,策略委員會由5名執行 董事、2名獨立非執行董事及1名前任非執 行董事組成,而該委員會主席由集團主席 擔任。

根據策略委員會之職權範圍書,策略委員 會須每年最少召開1次會議。於截至2012 年12月31日止年度,策略委員會共舉行3 次會議檢討本集團的經營策略,特定領域 的策略,如人力資源、行銷、供應鏈風險 分散、通路發展、產品管理以及資訊科技 等方面以及檢討集團組織結構,並考慮各 種措施,加強各部門之間的協調、提升營 運效率、優化生產力和提高產能利用率。 策略委員會各成員出席會議之出席記錄如 下:

## **BOARD COMMITTEES** (continued)

Strategy Committee (continued)

## 董事委員會(續) 策略委員會(續)

Strategy Committee members	策略委員會成員	Meetings attended/held 出席次數/會議舉行次數	Attendance rate 出席率
Executive Directors	執行董事		
Mr. Tsai Eng-Meng (Chairman)	蔡衍明先生 <i>(主席)</i>	3/3	100%
Mr. Liao Ching-Tsun	廖清圳先生	3/3	100%
Mr. Tsai Wang-Chia	蔡旺家先生	3/3	100%
Mr. Chan Yu-Feng	詹豫峯先生	3/3	100%
Mr. Chu Chi-Wen*	朱紀文先生*	2/2	100%
Independent			
non-executive Directors	獨立非執行董事		
Dr. Pei Kerwei	貝克偉博士	3/3	100%
Dr. Kao Ruey-Bin	高瑞彬博士	3/3	100%
Consultant	顧問		
Mr. Tomita Mamoru	冨田守先生	1/3	33%

Two Strategy Committee meetings were held subsequent to the re-appointment of Mr. Chu Chi-Wen as a member of the Strategy Committee on 9 March 2012.

## 朱紀文先生於2012年3月9日獲重新委任為本 公司策略委員會成員後,舉行了2次策略委員 會會議。

### **INTERNAL CONTROLS**

The Board is responsible for the internal control systems of our Group and reviewing the effectiveness of such systems. The Board assesses and reviews the effectiveness of the internal control systems and procedures based on the information derived from discussions with the senior management, internal audit team and external auditor and the reports from the internal audit team. Our internal audit team regularly reviews the effectiveness of our Company's material internal controls, including financial, operational and compliance controls and risk management functions according to the audit plans and reports to the Board with its findings and makes recommendations to improve the internal controls of our Group. Comments of external auditors provided at the Audit Committee meetings were considered by the Audit Committee.

#### 內部監控

董事會負責本集團內部監控系統及檢討其 效果。董事會透過與高級管理人員、內部 審核團隊及外聘核數師進行討論的方式及 內部審核 團隊 所呈交之報告,來評估及檢 討內部監控系統之有效性。內部審核團隊 定期按其審核計劃檢討所有重要的監控, 包括財務監控、營運及合規監控,以及風 險管理功能,並向董事會匯報其審查結果 及提供改善本集團內部監控之建議。審核 委員會已在審核委員會會議上考慮外聘核 數師提出之建議。

## **INTERNAL CONTROLS** (continued)

The Board conducted a review of the effectiveness of the internal control system of the Company and its subsidiaries. The Board assessed the effectiveness of internal control by considering reviews performed by the Audit Committee, management team and both internal and external auditors. The annual review also considered the adequacy of resources, staff qualifications and experience, training programs and budget of the Group's accounting and financial reporting function.

For the year ended 31 December 2012, based on the assessment made by the Audit Committee, the senior management and the internal audit team, the Board is satisfied that there is an ongoing process in place for identifying, evaluating and managing the significant risks faced by our Group.

## **DIRECTORS' RESPONSIBILITY ON THE CONSOLIDATED FINANCIAL STATEMENTS**

The Directors acknowledge their responsibility for preparing the consolidated financial statements which give a true and fair view of the state of affairs of the Company and of the Group as at 31 December 2012 and of the Group's profit and cash flows for the year then ended and ensuring that such statements are prepared in accordance with the statutory requirements and applicable accounting standards.

The reporting responsibility of the external auditor of the Company on the consolidated financial statements of our Group for the year ended 31 December 2012 is set out on pages 86 to 87 of this Annual Report.

#### 內部監控(續)

董事會對本公司及其附屬公司之內部監控 系統之效率進行檢討。董事會參考審核委 員會、管理層以及內部和外聘核數師之評 價,從而對內部監控之效益作出評估。年 度檢討亦考慮到集團在會計及財務匯報職 能方面的資源、員工資歷及經驗是否足 夠,以及員工所接受的培訓課程及有關預 算是否充足。

截至2012年12月31日止年度,根據審核 委員會、高級管理人員及內部審核團隊作 出之評估,本集團已備有持續進行程序以 確認、評估及管理本集團所面對之重大風 險,董事會對此感到滿意。

## 董事於綜合財務報表之責任

董事確認彼等對編製綜合財務報表之責 任,該等財務報表乃真實而公平地反映本 公司及本集團於2012年12月31日的事務 狀況及本集團截至該日止年度的利潤及現 金流量, 並確保財務報表乃根據法定規定 及適用會計準則編製。

本公司外聘核數師於截至2012年12月31 日止年度之綜合財務報表之報告責任詳情 載於本年報第86至87頁。

#### **PARTICULARS OF SHAREHOLDERS' RIGHTS**

The Company has one class of shares. All shares are entitled to the same voting rights and to dividends declared on a pari passu basis.

## Method for convening an extraordinary general meeting

Any two or more shareholders, or any one shareholder which is a recognised clearing house (or its nominee(s)), holding not less than one-tenth of the paid-up capital of the Company may. in accordance with the requirements and procedures set out in the Articles of Association of the Company, make a requisition to the Board to convene an extraordinary general meeting of the Company and putting forward proposals at the meeting. The objects of the meeting must be stated in the written requisition which must be signed by the requisitionist(s) and deposited at the principal office of the Company in Hong Kong at Unit 918, Miramar Tower, No. 132 Nathan Road, Kowloon, Hong Kong.

There are no provisions allowing shareholders to put forward new resolutions at general meetings under Cayman Islands law or the Articles of Association of the Company. Shareholders who wish to put forward a resolution may request the Company to convene an extraordinary general meeting in accordance with the procedures set out above.

#### Method for nominating directors

If a shareholder wishes to propose a person other than a retiring director for election as a director of the Company at any general meeting (including an annual general meeting), the shareholder shall lodge a written notice of his intention to propose such person for election as a director with the company secretary of the Company at the principal office of the Company in Hong Kong at Unit 918, Miramar Tower, No. 132 Nathan Road, Kowloon, Hong Kong during a period of at least seven days commencing no earlier than the day after the dispatch of the notice of the meeting appointed for such election and ending no later than seven days prior to the date of such meeting. Such written notice must be accompanied by a notice in writing signed by the person to be proposed of his willingness to be elected.

#### 股東權利的詳情

本公司僅有一種類別股份。所有股份擁有 相同之投票權及有權享有所宣派之股息。

## 召開股東特別大會的方法

根據本公司章程細則列明之規定及程序, 兩名或以上持有本公司不少於十分之一繳 足股本之股東或任何一名(為一間認可結 算所(或其代名人))持有本公司不少於十 分之一繳足股本之股東,可根據本公司章 程細則向本公司董事會要求召開股東特別 大會,並於會上提呈議案。召開會議之目 的必須列明於有關書面要求內,並由提出 該請求之人士簽署及送達本公司於香港的 主要辦事處,地址為香港九龍彌敦道132 號美麗華大廈918室。

開曼群島公司法或本公司章程細則並無列 明股東可在股東大會上提呈新決議案。有 意提呈決議案之股東可按上述程序要求本 公司召開股東特別大會。

#### 提名候選董事的方法

倘股東擬推選個別人士(將於股東大會上 膺選連任董事除外)於股東大會(包括股東 週年大會)上選舉為本公司董事,須於期 限內向本公司公司秘書遞交書面通知(地 址為香港九龍彌敦道132號美麗華大廈 918室),表示有意推選個別人士選舉為董 事。遞交該書面通知之期限最少為七天, 該期限須由不早於就委任董事進行之選舉 而召開之大會之通告寄發日期翌日起,直 至不遲於該大會日期前七天為止。該書面 通知須附上一份由獲提議推選之候選人發 出其願意參選之經簽署書面通知。

#### PARTICULARS OF SHAREHOLDERS' RIGHTS

#### (continued)

#### Participation in general meetings

Each shareholder is entitled to receive notice of (in writing or by electronic means) and attend at every general meeting of the Company.

At any general meeting on a show of hands every shareholder who is present in person (or, in the case of a shareholder being a corporation by its duly authorised representative) shall have one vote, and on a poll every shareholder who is present in person (or, in the case of a shareholder being a corporation by its duly authorised representative) or by proxy shall have one vote for each share registered in his name in the register of members of the Company. On a poll a shareholder entitled to more than one vote is under no obligation to cast all his votes in the same way.

## **COMMUNICATION WITH SHAREHOLDERS AND INVESTORS**

The Board has established a shareholders' communication policy with the objectives of keeping shareholders and the investment community informed as soon as reasonably practicable of the information on the Group and keeping them abreast of the Company's developments and ensuring they are provided with relevant, balanced and clear information in a timely manner.

The Board recognizes the importance of continuing communications with our shareholders and investors and maintains ongoing dialogues with them through various channels, including the Company's annual general meeting ("AGM"), analyst presentations following the release of the interim and final results as well as participation in investor conferences.

The Chairman of the Board, the Chairmen of the Audit Committee, Remuneration Committee and Nomination Committee, other Board members and the external auditor were available at the 2012 AGM held on 27 April 2012 to answer shareholders' questions directly. A shareholder's circular including the notice of the 2012 AGM and other relevant information of the proposed resolutions were sent to all shareholders at least 20 business days before the 2012 AGM.

#### 股東權利的詳情

#### (續)

#### 參與股東大會

每名股東均有權以書面或電子形式收取本 公司各股東大會的通知並出席有關大會。

於任何股東大會上以舉手表決時,每名親 自出席之股東(或如股東為公司,則指其 正式授權代表)可獲一票投票權,而於投 票表決時,則每名親自出席之股東(或如 股東為公司,則指其正式授權代表)或委 任代表可於以其名義於本公司股東名冊登 記的每股股份獲一票投票權。於投票表決 時,投超過一票之股東並無義務一律以同 樣方式作出投票。

## 與股東及投資者的溝通

董事會制定了股東通訊政策,旨在合理切 實可行的情況下通知本公司股東及投資者 本集團有關的資料,讓他們了解公司的發 展及確保彼等可適時取得相關、全面及明 確的本公司資料。

董事會認同與本公司股東及投資者維持溝 通的重要,並通過各種渠道與股東及投資 者保持持續性對話,包括本公司的股東週 年大會(「股東週年大會」),於發佈中期及 全年業績公佈後舉行之分析員會議及參加 投資者會議等。

本公司主席、審核委員會主席、薪酬委員 會主席和提名委員會主席、董事會其他成 員及外聘核數師均在2012年4月27日舉行 的2012年股東週年大會直接回答股東提出 之問題。2012年股東週年大會的通函載列 股東週年大會的通告及其他建議的決議案 的有關資料已於2012年股東週年大會舉行 前最少20個營業日寄發予所有股東。

## **COMMUNICATION WITH SHAREHOLDERS AND INVESTORS** (continued)

Attendance record of each individual Director at the 2012 AGM is as follows:

## 與股東及投資者的溝通(續)

各董事出席2012年股東週年大會之出席記 錄如下:

Name of Directors	董事姓名	Meeting attended/held 出席次數/會議舉行次數	Attendance rate 出席率
Executive Directors	執行董事		
Mr. Tsai Eng-Meng	蔡衍明先生	1/1	100%
Mr. Liao Ching-Tsun	廖清圳先生	1/1	100%
Mr. Tsai Wang-Chia	蔡旺家先生	1/1	100%
Mr. Chu Chi-Wen	朱紀文先生	1/1	100%
Mr. Chan Yu-Feng	詹豫峯先生	1/1	100%
Non-executive Directors	非執行董事		
Mr. Tsai Shao-Chung	蔡紹中先生	1/1	100%
Mr. Maki Haruo	楨春夫先生	1/1	100%
Mr. Cheng Wen-Hsien	鄭文憲先生	1/1	100%
Independent			
non-executive Directors	獨立非執行董事		
Mr. Toh David ka Hock	卓家福先生	1/1	100%
Dr. Pei Kerwei	貝克偉博士	1/1	100%
Mr. Chien Wen-Guey	簡文桂先生	1/1	100%
Mr. Lee Kwang-Chou	李光舟先生	1/1	100%
Dr. Kao Ruey-Bin	高瑞彬博士	1/1	100%

We maintain a website (www.want-want.com) to keep our shareholders and the general public informed on our latest corporate news, interim and annual results announcements, financial reports and other public announcements.

我們設有網站(www.want-want.com)向股 東及公眾匯報本集團動態、中期及年度業 績公佈、財務報告及其他公告。

## 企業管治報告 Corporate Governance Report

# **COMMUNICATION WITH SHAREHOLDERS AND INVESTORS** (continued)

We always welcome shareholders' and investors' views and input. Shareholders may send their enquires in writing to the Board by addressing them to our company secretary. The contact details of our company secretary are as follows:

Address: The Company Secretary

Want Want China Holdings Limited

Unit 918, Miramar Tower, No. 132 Nathan Road,

Tsimshatsui, Kowloon, Hong Kong

Telephone: (852) 27307780

Fax: (852) 27307781

For enquiries from institutional investors and securities analysts, please contact our investor relations office at:

Address: The Investor Relations Office

Want Want China Holdings Limited

Unit 918, Miramar Tower, No. 132 Nathan Road,

Tsimshatsui, Kowloon, Hong Kong

Telephone: (852) 27307780

Fax: (852) 27307781

Email: investor@want-want.com

## 與股東及投資者的溝通(續)

我們歡迎股東及投資者的寶貴意見。股東可透過公司秘書以書面方式向董事會提出 查詢。公司秘書的聯絡詳情如下:

地址: 公司秘書

中國旺旺控股有限公司香港,九龍,尖沙咀,

彌敦道132號 美麗華大廈918室

電話: (852) 27307780

傳真: (852) 27307781

至於機構投資者及證券分析員如有查詢, 可聯絡我們的投資者關係室:

地址: 投資者關係室

中國旺旺控股有限公司香港,九龍,尖沙咀,

彌敦道132號 美麗華大廈918室

電話: (852) 27307780

傳真: (852) 27307781

電郵: investor@want-want.com

#### **DIRECTORS**

#### **Executive Director**

TSAI Eng-Meng, aged 56, is our Chairman, Chief Executive Officer, executive Director and also the chairman of our Strategy Committee. Mr. Tsai is also a director of a number of the Group's subsidiaries. He succeeded his father to become the Group's Chairman in April 1987. Mr. Tsai joined our Group and began his career in the food and beverages industry in 1976 and has more than 35 years of experience in the industry. He was a council member of the Standing Committee of Taiwan Confectionery, Biscuit and Floury Food Industry Association, and the Food Development Association of Taiwan. Mr. Tsai is a director of Hot-Kid Holdings Limited and Norwares Overseas Inc. which have discloseable interests in the Company under Part XV of the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong). Mr. Tsai is the father of Mr. Tsai Shao-Chung and Mr. Tsai Wang-Chia and the uncle of Mr. Cheng Wen-Hsien.

LIAO Ching-Tsun, aged 61, is our Vice Chairman, vice president of our snack foods business group, executive Director and also a member of our Strategy Committee. Mr. Liao is also a director of a number of the Group's subsidiaries. Mr. Liao graduated from Taipei College of Maritime Technology with a degree in aquatic food processing. Mr. Liao has 40 years of experience in the food and beverages industry. He joined our Group in July 1977 and has served our Group for more than 35 years. Mr. Liao held the positions of head of production section, head of quality control section, deputy factory manager and factory manager of I Lan Foods Industrial Co., Ltd, a subsidiary of our Company. He is one of the pioneers in spearheading the Group's China operations.

## 董事

### 執行董事

蔡衍明,56歲,本集團主席、行政總裁、 執行董事及策略委員會主席。蔡先生亦是 本集團多家附屬公司的董事。他於1987 年4月繼承父業而成為本集團主席。蔡先 生於1976年加入本集團及開始從事食品 和飲料行業的事業,於業界具有逾35年 經驗。他曾擔任台灣區糖果餅乾麵食工業 同業工會及食品發展協會的常務理監事。 根據證券及期貨條例(香港法例第571章) 第XV部, Hot-Kid Holdings Limited及 Norwares Overseas Inc. 持有本公司須予 披露之股份權益,而蔡先生是這兩家公司 之董事。蔡先生為蔡紹中先生及蔡旺家先 生的父親及鄭文憲先生的舅父。

廖清圳,61歲,本集團副主席、休閒食品 事業群副總裁、執行董事及策略委員會成 員。廖先生亦是本集團多家附屬公司的董 事。廖先生畢業於臺北海洋技術學院,取 得水產食品加工學學位。廖先生於食品及 飲料行業具有40年經驗。他於1977年7月 加入本集團,效力本集團逾35年。廖先生 曾於本公司附屬公司宜蘭食品工業股份有 限公司擔任生產部主管,品保部主管,副 廠長及廠長職務。他是開創本集團中國業 務的先鋒之一。

# 中國斑斑控股有限公司 董事及高級管理人員 Directors and Senior Management

## **DIRECTORS** (continued)

## Executive Director (continued)

TSAI Wang-Chia, aged 28, is our Chief Operating Officer, vice president of the dairy and beverages business group, executive Director and also a member of our Strategy Committee. Mr. Tsai Wang-Chia is also a director of a number of subsidiaries of our Group. Mr. Tsai Wang-Chia graduated from the Canadian International School in Singapore in July 2003. He joined the Group in April 2004 and has years of experience in the food and beverage industry. He had undergone management job rotations in several areas such as product marketing and planning in the snack foods business unit and had also acted as a manager in the Chairman's office. He was appointed as the deputy general manager of the dairy business unit in May 2008 and was promoted to vice president of the dairy and beverages business group in 2009. He was appointed as the Chief Operating Officer of the Group in December 2012. Mr. Tsai Wang-Chia is the son of Mr. Tsai Eng-Meng, the younger brother of Mr. Tsai Shao-Chung and a cousin of Mr. Cheng Wen-Hsien.

CHU Chi-Wen, aged 47, is our Chief Financial Officer, executive Director and also a member of our Remuneration and Strategy Committees. Mr. Chu is also a director of Beijing Ming-Want Foods Ltd., a subsidiary of our Company. Mr. Chu graduated from Michigan State University with a master's degree in economics in 1992. He also graduated with a master's degree in professional accountancy from the Chinese University of Hong Kong & Shanghai National Accounting Institute. Mr. Chu has 20 years of experience in financial management. Before joining our Group in April 1997, Mr. Chu was a financial analyst for the Taiwan Provincial Government from 1992 to 1995 and a finance supervisor at Delta Electronics, Inc. from 1995 to 1996. He worked at Dialer & Business Co. Ltd from 1996 to 1997 as an assistant finance manager.

## 董事(續)

## 執行董事(續)

蔡旺家,28歲,本集團首席營運官、乳飲 事業群副總裁、執行董事及策略委員會成 員。蔡旺家先生亦是本集團多家附屬公司 的董事。蔡旺家先生於2003年7月畢業 於新加坡的加拿大國際學校。於2004年4 月加入本集團,擁有多年的食品及飲料行 業經驗。蔡旺家先生於本集團內曾擔任多 個管理職務,如休閒食品事業部的產品企 劃、幕僚處經理等。於2008年5月調至乳 品事業部任副總經理,2009年升任乳飲事 業群副總裁。蔡旺家先生於2012年12月獲 委任為本集團的首席營運官。蔡旺家先生 為蔡衍明先生的兒子, 並分別為蔡紹中先 生及鄭文憲先生的弟弟和表弟。

朱紀文,47歲,本集團財務總監、執行董 事、薪酬委員會及策略委員會成員。朱先 生亦是本公司的附屬公司北京明旺食品有 限公司的董事。朱先生於1992年畢業於密 西根州立大學,取得經濟學碩士學位。他 亦於香港中文大學及上海國家會計學院合 辦的課程取得專業會計學碩士學位。朱先 生於財務管理方面具有20年經驗。於1997 年4月加入本集團前,朱先生於1992年至 1995年出任台灣省政府財務分析師,於 1995年至1996年任職台達電子工業股份 有限公司財務部主管。朱先生於1996年至 1997年曾任職大霸電子股份有限公司為助 理財務經理。

## **DIRECTORS** (continued)

### Executive Director (continued)

CHAN Yu-Feng, aged 44, is our chief of staff, executive Director and also a member of our Strategy Committee. Mr. Chan is also a director of a number of the Group's subsidiaries. Mr. Chan graduated from Soochow University with a bachelor's degree in business administration and he also holds a master's degree in business administration from National Chengchi University. Mr. Chan has nearly 20 years of experience in information technology and supply chain management. He joined our Group as a director of the information technology department in 2005 and was responsible for the Group's information infrastructure. He was promoted to the Group's chief of staff in 2009. During the period from 2009 to 2012, Mr. Chan also acted as the managing director of the Chairman's office. Prior to joining our Group, Mr. Chan was an executive responsible for information technology and supply chain of various listed electronic companies.

#### Non-executive Director

TSAI Shao-Chung, aged 31, is our non-executive Director and also a member of our Remuneration and Nomination Committees. Mr. Tsai Shao-Chung is also a director of a number of the Group's subsidiaries. Mr. Tsai Shao-Chung joined our Group in March 2001, following his graduation from the Canadian International School in Singapore. Prior to being appointed to his current position, he had undergone management job rotations within our Group and had served management roles in several areas such as logistics, human resources, information technology, planning and operations. Mr. Tsai Shao-Chung is a director of Union Insurance Company (a company listed on the Taiwan Stock Exchange Corporation). He has been a director of Asia Television Limited since 16 April 2009 and was appointed as a director of the Straits Exchange Foundation in March 2009. Mr. Tsai Shao-Chung is the son of Mr. Tsai Eng-Meng, the elder brother of Mr. Tsai Wang-Chia and a cousin of Mr. Cheng Wen-Hsien.

MAKI Haruo, aged 61, is our non-executive Director. Mr. Maki is the president of ICCL, a listed company in Japan and one of the leading rice cracker producers in Japan as well as our technical cooperation partner. Mr. Maki graduated from Toyama National University with a bachelor's degree. Mr. Maki joined ICCL in 1976 and has served ICCL for more than 35 years, and was promoted to become its president in 1998. Mr. Maki joined our Group in May 2001. He is a director of Want Want Japan Co., Ltd, a subsidiary of the Group.

## 董事(續)

## 執行董事(續)

詹豫峯,44歲,本集團幕僚長、執行董事 及策略委員會成員。詹先生亦是本集團多 家附屬公司的董事。詹先生畢業於東吳大 學企業管理學系,取得企管學士學位,並 持有國立政治大學經營管理碩士學位。詹 先生於資訊及供應鏈管理方面具有近20年 經驗。於2005年加入本集團,擔任資訊 處處長一職,負責本集團資訊建設,並於 2009年升任本集團幕僚長。此外,詹先生 於2009年至2012年期間曾出任幕僚總處 總處長。詹先生於加入本集團前,歷任多 家電子上市公司資訊及供應鏈高階主管。

### 非執行董事

蔡紹中,31歲,非執行董事、薪酬委員 會及提名委員會成員。蔡紹中先生亦是本 集團多家附屬公司的董事。蔡紹中先生 於2001年3月在新加坡的加拿大國際學 校畢業後加入本集團。他獲委任現行職務 前,曾於本集團的物流、人力資源、資訊 科技、策劃及營運等崗位擔任管理職位。 蔡紹中先生為旺旺友聯產物保險股份有限 公司(在台灣證券交易所上市的公司)的董 事。他亦自2009年4月16日起出任亞洲電 視有限公司董事及於2009年3月獲委任為 財團法人海峽交流基金會董事。蔡紹中先 生為蔡衍明先生的兒子,蔡旺家先生的兄 長及鄭文憲先生的表弟。

植春夫,61歲,非執行董事。植先生為 日本一家上市公司、日本著名米果生產商 兼本公司技術合作夥伴岩塚制果的總裁。 植先生畢業于國立富山大學,取得學士學 位。植先生於1976年加入岩塚制果,於岩 塚制果任職逾35年,並於1998年晉升為該 公司總裁。楨先生於2001年5月加入本集 團。楨先生是本集團的附屬公司旺旺日本 株式會社的董事。

# 中國斑斑控股有限公司 董事及高級管理人員 Directors and Senior Management

## **DIRECTORS** (continued)

## Non-executive Director (continued)

CHENG Wen-Hsien, aged 49, is our non-executive Director. He graduated from the Graduate School of Commerce of Waseda University with a master's degree in commerce. Prior to joining our Group, Mr. Cheng worked at Izumi Securities in Japan and Cathay Trust Investment and Chinfon Bank in Taiwan, before his appointment as vice president of Daiwa Securities SMBC-Cathay Co., Ltd. in Taiwan for almost 10 years. Mr. Cheng joined our Group in August 2004. Mr. Cheng is the nephew of Mr. Tsai Eng-Meng and a cousin of Mr. Tsai Shao-Chung and Mr. Tsai Wang-Chia.

#### Independent non-executive Director

**TOH David Ka Hock**, aged 60, is our independent non-executive Director, the chairman of our Audit and Remuneration Committees and also a member of our Nomination Committee. Mr. Toh holds a bachelor's degree in commerce from the University of New South Wales, Australia and is a member of the Institute of Chartered Accountants in Australia. During the period from 1975 to 1990, Mr. Toh worked at various accounting firms in Sydney and Hong Kong. Mr. Toh joined the then Coopers and Lybrand, Singapore as a tax principal in 1990 and later served as head of corporate tax. After Coopers and Lybrand merged with Pricewaterhouse to form PricewaterhouseCoopers, Mr. Toh was the leader for providing tax advice on mergers and acquisition transactions in Asia and the head of China Desk. Mr. Toh retired from PricewaterhouseCoopers Singapore in July 2007 and joined our Group in November 2007.

## 董事(續)

## 非執行董事(續)

鄭文憲,49歲,非執行董事。他畢業於 早稻田大學商業研究院,取得商業碩士學 位。鄭先生於加入本集團前,曾任職於日 本住友集團泉證券及台灣國泰信託及慶豐 銀行,繼而擔任日本大和證券集團臺北附 屬公司大和國泰證券股份有限公司副總裁 近10年。鄭先生於2004年8月加入本集 團。鄭先生為蔡衍明先生的外甥及蔡紹中 先生和蔡旺家先生的表兄。

## 獨立非執行董事

卓家福,60歲,獨立非執行董事、審 核委員會和薪酬委員會主席及提名委員 會成員。卓先生持有澳洲新南威爾斯大 學商科學士學位。現為澳洲特許會計師 公會會員。卓先生於1975年至1990年 期間曾在悉尼及香港多家會計師事務所 任職。卓先生於1990年加入當時的新 加坡Coopers & Lybrand擔任税務主 管及後擔任企業税務主管。於Coopers and Lybrand與Pricewaterhouse合併 以組成PricewaterhouseCoopers後, 卓先生出任亞洲區主管,負責提供併購 交易的税務意見,以及中國税務顧問部 主管。卓先生於2007年7月在新加坡 PricewaterhouseCoopers退休後,於 2007年11月加入本集團。

## **DIRECTORS** (continued)

## Independent non-executive Director

PEI Kerwei, aged 56, is our independent non-executive Director, the chairman of our Nomination Committee and a member of our Audit, Remuneration and Strategy Committees. He graduated from Southern Illinois University with a master's degree in accountancy and holds a doctorate degree in accounting from the University of North Texas. Dr. Pei is a Professor of Accounting and the Associate Dean at the W.P Carey School of Business at Arizona State University. Throughout his 26-year career at Arizona State University, Dr. Pei has held the positions of Assistant Professor, Associate Professor and Professor. He was promoted to the position of Associate Dean in 2003. He was the director of the W. P. Carev EMBA program in Beijing and also the founding and current director of the W. P. Carey EMBA program in Shanghai. Under his leadership, the W. P. Carey School of Business launched a DBA program with the Shanghai Advanced Institute of Finance in the Fall of 2012. He was also the director of the China MBA program and the director of the MSIM/ MBA program at Arizona State University from 1997 to 2003. Dr. Pei has acted as a consultant for a number of multi-national companies, including Motorola Inc., Intel Corporation, Bank of America Corporation, Dial Corporation, Raytheon Company, Cisco Systems Inc. and Honeywell International Inc.. Dr. Pei has been an independent director and the chairman of the audit committee of Baoshan Iron & Steel Co., Ltd. (a company listed on the Shanghai Stock Exchange Limited) since 2006 and an independent non-executive director and the chairman of the remuneration committee of Zhong An Real Estate Limited (a company listed on the main board of the HK Stock Exchange) since 2007. Dr. Pei has also acted as an independent non-executive director of Zhejiang Expressway Co., Ltd. (a company listed on the main board of the HK Stock Exchange) since June 2012. Dr. Pei is a member of American Accounting Association. He was the chairman of the Steering Committee on Globalization of the American Accounting Association and the chairman of the Chinese Accounting Professors' Association of North America. Dr. Pei joined our Group in November 2007.

## 董事(續)

## 獨立非執行董事(續)

貝克偉,56歲,獨立非執行董事、提名 委員會主席、審核委員會、薪酬委員會及 策略委員會成員。他畢業於美國南伊利諾 大學,取得會計學碩士學位,並持有北德 克薩斯州大學會計博士學位。貝博士為美 國阿利桑那州立大學凱瑞商學院的會計教 授及副院長,於26年間歷任阿利桑那州 立大學的助理教授、副教授及教授。他於 2003年晉升至副院長。他曾出任凱瑞商學 院北京EMBA課程主任。他是現任凱瑞商 學院上海EMBA課程主任,並且是該課程 的創始人。在他的領導下,凱瑞商學院與 上海高級金融學院合作在2012年秋季開辦 工商管理博士DBA課程。1997年至2003 年間,他亦出任阿利桑那州立大學的中國 工商管理碩士課程主任及MSIM/MBA課 程主任。貝博士曾擔當摩托羅拉公司、 英特爾公司、美國銀行、代爾企業、 雷神公司、思科系統公司及Honeywell International Inc. 等多間跨國公司的顧 問。自2006年起擔任寶山鋼鐵股份有限公 司(在上海聯交所上市的公司)獨立董事兼 審核委員會主席,自2007年起擔任眾安房 產有限公司(在香港聯交所主板上市的公 司)獨立非執行董事兼薪酬委員會主席。 貝博士亦自2012年6月起擔任淅江滬杭甬 高速公路股份有限公司(在香港聯交所主 板上市的公司)獨立非執行董事。貝博士 現為美國會計學會會員。他曾獲委任為美 國會計學會全球委員會主席及北美華人會 計教授學會歷屆主席。貝博士於2007年11 月加入本集團。

# 中國赶赶控股有限公司 董事及高級管理人員 Directors and Senior Management

## **DIRECTORS** (continued)

### Independent non-executive Director

CHIEN Wen-Guey, aged 75, is our independent non-executive Director and also a member of our Audit and Remuneration Committees, Mr. Chien graduated from Tung Wu University with a bachelor's degree in economics. Mr. Chien worked at Formosa Chemicals & Fibre Corporation of Formosa Plastics Group for 18 years from 1965 to 1983 and had held various positions, including associate director of the accounting department and chief of staff in the office of the chief executive officer. Mr. Chien joined Taiwan Pulp & Paper Corporation in 1983 and had held various positions in his 12 years with the company, including finance manager, vice president and executive director. Mr. Chien joined our Group in February 2008.

LEE Kwang-Chou, aged 69, is our independent non-executive Director and also a member of our Audit, Remuneration and Nomination Committees. Mr. Lee graduated from National Chung Hsing University with a bachelor's degree in agricultural economy. Mr. Lee worked at the First Commercial Bank of Taiwan for 24 years from 1968 to 1992 and held various positions, including branch manager, head of audit department and departmental manager at the headquarter. Mr. Lee joined the headquarters of Grand Commercial Bank in 1992 as an executive vice president of operations division. Mr. Lee held various positions in different divisions in his 13 years with Grand Commercial Bank, including executive vice president of the business division, president of the central division and the private banking division at its headquarters. Mr. Lee retired as vice president of Grand Commercial Bank and a consultant of Chinatrust Commercial Bank in 2005. Mr. Lee joined our Group in January 2008. Mr. Lee has been appointed as an independent director of President Securities Corporation (a company listed on the Taiwan Stock Exchange Corporation) since June 2009.

### 董事(續)

## 獨立非執行董事(續)

簡文桂,75歲,獨立非執行董事、審核委 員會及薪酬委員會成員。簡先生畢業於東 吳大學,取得經濟學學士學位。於1965年 至1983年,簡先生於台塑關係企業轄下的 台灣化學纖維股份有限公司任職18年,曾 擔任多個職務,包括會計部副經理以及行 政總裁辦公室的員工主管。簡先生於1983 年加入台灣紙業股份有限公司,於他任職 的12年間曾擔任多個職務,包括財務經 理、副主席及執行董事。簡先生於2008年 2月加入本集團。

李光舟,69歲,獨立非執行董事、審核委 員會、薪酬委員會及提名委員會成員。李 先生畢業於國立中興大學,取得農業經濟 學學士學位。於1968年至1992年這24年 間,李先生於台灣第一商業銀行任職,曾 擔任多個職位,包括分行經理、總行審計 部主管及各部經理。於1992年,李先生加 入萬通商業銀行總行,出任營運部協理。 於萬通商業銀行任職的13年間,李先生曾 於多個部門擔任多個職位,包括總行業務 部協理、中心部門及私人理財部門主管。 於2005年,李先生退任萬通商業銀行副 總裁及中國信託商業銀行顧問。李先生於 2008年1月加入本集團。李先生自2009年 6月起擔任统一綜合證券股份有限公司(在 台灣證券交易所上市的公司)獨立董事。

## **DIRECTORS** (continued)

## Independent non-executive Director

KAO Ruey-Bin, aged 52, is our independent non-executive Director and also a member of our Nomination and Strategy Committees. Dr. Kao graduated from Tam-Kang University in Taiwan with a bachelor's degree in computer science. He also holds a master's degree in computer and information science from the University of Delaware and a doctorate degree in business administration from the Hong Kong Polytechnic University. Dr. Kao is well recognized within the telecommunication industry with a proven track record in his 25 years with famous multinational companies. He had held various positions in business, marketing, product management and research and development in AT&T Bell Labs in the United States and China. He worked at Motorola Inc. for over 16 years from 1993 to 2010 and had held various positions. He was previously the chairman of Motorola Asia-Pacific Business Council and the chairman of Motorola (China) Electronics Ltd. Dr. Kao was the managing director and vice president of the enterprise business of China Hewlett-Packard Co., Ltd from September 2010 to April 2011. Dr. Kao has been acting as the vice president of Applied Materials Inc. and president of Applied Materials China since December 2011 and has also served as an external director of Shenhua Group Corporation Limited and an abroad delegate of Zhejiang Provincial People's Political Consultative Conference since 2006. Dr. Kao joined our Group in August 2011.

## 董事(續)

## 獨立非執行董事(續)

高瑞彬,52歲,獨立非執行董事、提名委 員會及策略委員會成員。高博士畢業於台 灣淡江大學,獲計算機科學學士學位。他 亦擁有美國特拉華大學計算機和信息科學 碩士學位,以及香港理工大學工商管理博 士學位。高博士在多家著名大型跨國企業 工作達25年,在電信業內擁有優良的業績 記錄。高博士曾在美國和中國的AT&T貝 爾實驗室擔任過業務、營銷、產品管理和 研發等方面的不同職務。他從1993年至 2010年任職摩托羅拉公司達16年並擔任多 個職位。他曾擔任摩托羅拉亞太業務理事 會主席兼摩托羅拉(中國)電子有限公司董 事長。他曾於2010年9月至2011年4月期 間擔任中國惠普有限公司總裁兼企業業務 集團總經理。高博士從2011年12月起擔任 美國應用材料公司副總裁兼中國區總裁。 自2006年起,高博士擔任神華集團有限責 任公司外部董事及浙江省人民政治協商會 議海外特邀委員。高博士於2011年8月加 入本集團。

#### **SENIOR MANAGEMENT**

HUANG Yung-Sung, aged 60, is the Chief Marketing Officer of the sales operation department. Mr. Huang graduated from Taiwan Mingsin Junior College of Technology with a degree in engineering. Mr. Huang has more than 30 years of experience in sales and marketing. He joined our Group in January 1985 and was responsible for sales and marketing management. Mr. Huang was our general manager of the East China region from 1995 to 1998 responsible for the operation within the eastern region. In 1999, Mr. Huang was promoted to director of our international sales division responsible for our international sales operations. He then took over the China sales and marketing division in 2002. acting as the Chief Marketing Officer of mainland China until present.

#### 高級管理人員

黄永松,60歲,營運總處總處長。黃先生 畢業於台灣明新工業專科學校,取得工程 學學位,於銷售及行銷方面具有30多年經 驗。黃先生於1985年1月加入本集團,負 責企劃及行銷相關事務。1995年至1998 年間,他任職華東區總經理,負責營運管 理。其後,黃先生於1999年獲晉升為國際 事業處處長,自2002年起出任大陸地區營 運總處總處長。

# 中國斑斑控股有限公司 董事及高級管理人員 Directors and Senior Management

## **SENIOR MANAGEMENT** (continued)

CAO, Yong-Mei, aged 40, is the managing director of the manufacturing department and director of the Chairman's office. Ms. Cao graduated from Jiangnan University (the former Wuxi University of Light Industry) with a doctoral degree in food science. Ms. Cao joined our Group in January 2001 and has held various positions, such as manager of research and development and the manager as well as director of the Chairman's office. In March 2012, Ms. Cao was promoted to managing director of the manufacturing department and director of the Chairman's office facilitating the Group's manufacturing system, quality control, research team development and strategy execution. Ms. Cao has also been the director of Shanghai Society of Food Science since 31 December, 2012.

Cui Yu-Man, aged 43, is the general manager of both the dairy business unit and the Happy-Bulk Business Unit. Mr. Cui graduated from Shanghai Business School with a bachelor's degree in marketing. He also holds a master's degree in business administration from the Belgium Business School. Mr. Cui has 18 years of experience in the food and beverages industry. Mr. Cui was a manager of KelaiYa Food Co., Ltd from 1994 to 1996 and a business manager of Shanghai PengLai Ltd from 1996 to 1997. Mr. Cui joined our Group in April 1998 and has held various positions, ascending through the ranks and appointed as general manager in 2005 primarily responsible for coordinating the marketing activities of our "Want Want Gift Pack" and the bulk packaging "Happy" series products across the nation, to December 31, 2012. From January, 2010 to October 2012, he was an executive assistant to the sales and marketing department, assisting the marketing managers throughout the nation in training and business management. Mr. Cui was further appointed as the general manager of the dairy unit on 1 January 2012, overseeing the marketing activities of our Hot-Kid milk and its associated products across the nation. In January 2013, he was appointed as the general manager of the Happy-Bulk Business Unit, managing national marketing of Happy-Bulk products.

## 高級管理人員(續)

曹永梅,40歲,生產總處總處長兼幕僚 處處長。曹女士畢業於江南大學(原無錫 輕工大學),取得食品科學博士學位,於 2001年1月加入集團,歷任研發處及幕僚 處經理,後升任幕僚處處長,2012年3月 晉升為生產總處總處長兼幕僚處處長,負 責集團生產體系、品質體系、研發團隊的 不斷發展及經營決策的推行。2012年12月 31日榮任上海市食品學會理事。

崔玉滿,43歲,乳品事業部總經理兼開心 散裝事業部總經理。崔先生畢業於上海商 學院,取得市場學學位。他持有阿利桑那 州立大學凱瑞商學院工商管理碩士學位和 Belgium Business School工商管理碩士 學位。崔先生在食品及飲料行業具有18年 經驗。崔先生於1994年至1996年任職柯 萊雅食品經營公司總經理。他於1996年至 1997年任職上海鵬萊事業有限公司業務經 理。崔先生於1998年4月加入本集團,歷 任多個職務,積功晉升並於2005年獲委任 為通路發展事業部總經理,並負責本集團 「旺旺大禮包」和「開心」散裝的全國行銷統 籌工作至2012年12月31日。其於2010年 1月起兼任營運總處特別助理,協助全國 行銷幹部的梯隊培養和業務管理至2012年 10月。2012年1月1日任集團乳品事業部 總經理,負責旺仔牛奶及延伸乳產品在全 國市場的營銷管理工作,並於2013年1月 兼任開心散裝事業部總經理,負責開心散 裝產品的全國行銷統籌工作。

## **SENIOR MANAGEMENT** (continued)

LEE Yu-Sheng, aged 55, is the managing director of the administration department. Mr. Lee holds a bachelor of laws degree from the National Chung Hsing University. He joined our Group in May 1986 and was a director of various divisions. including the administration, investment, legal, civil engineering, equipment engineering and human resources divisions. Mr. Lee was appointed as a representative member of the Food Development Association of Taiwan in 1999. He has been a member of the Taiwan Beverage Industries Association and Taiwan Confectionery, Biscuit and Flour Food Industry Association since 2006 and a member of the Intellectual Property Office of the Ministry of Economic Affairs of Taiwan since 2010.

LIN Chen-Shih, aged 59, is the technology officer and executive assistant to the Chairman. Mr. Lin graduated from National Chung Hsing University with a bachelor's degree in food chemistry and engineering. Mr. Lin has more than 30 years of experience in the food and beverages industry. Mr. Lin was appointed as the manager of research and development in 1995. Since then, he has held various positions, including director of the production department and managing director of the manufacturing department. Prior to joining our Group in August 1995, he was the head of the quality control section at Taiwan Heysong Beverage Holdings Ltd. From 1979 to 1995. Mr. Lin was a director of the Shanghai Society of Food Science. Mr. Lin was awarded the Outstanding Alumni Awards by the National Chung Hsing University in 2010.

Ting Hong-Hsing, aged 43, is the managing director of the human resources department. Mr. Ting graduated from the Hong Kong Polytechnic University and holds a master's degree in hotel and tourism management. He had worked in the information system field for many years. Mr. Ting joined our Group in February 2006 responsible for information system development. In 2007 and 2008, he was the deputy director of the information technology department focusing on information network and system development. In 2009, Mr. Ting was promoted to director of the Chairman's office facilitating the Group's overall strategy execution. He has served as the managing director of the human resources department of the Group starting from January 2012.

### 高級管理人員(續)

李玉生,55歲,管理總處總處長。李先生 持有國立中興大學法律學士,於1986年5 月加入本集團,並曾任本集團多個部門的 主管,包括管理處、投資總處、法務處、 土木工程處、設備工程總處及人力資源總 處。1999年李先生獲委任為台灣食品產業 發展協會代表成員,2006年起成為台灣區 飲料工業同業公會及台灣區糖果餅乾麵食 工業同業公會的會員,2010年起成為台灣 經濟部智慧財產局商標審查品質諮詢委員 會委員。

林鎮世,59歲,集團技術長兼總裁特別助 理。林先生畢業於國立中興大學,取得食 品化學工程學士學位。林先生於食品及飲 料行業具有超過30年經驗。林先生於1995 年獲委任為研發部經理。自此他曾歷任多 個職務,包括生產處處長及生產總處總處 長。於1995年8月加入本集團前,他於 1979年至1995年出任台灣黑松飲料股份 有限公司品保課長。林先生曾任上海市食 品科學學會理事。林先生2010年榮獲國立 中興大學傑出校友。

丁鴻興,43歲,人力資源總處總處長。丁 先生畢業於香港理工大學,取得酒店管理 及旅遊業管理學碩士學位,於資訊系統方 面具有多年工作經驗。丁先生於2006年2 月加入本集團,負責資訊系統相關事務。 2007年至2008年間,他任職資訊處副處 長,負責集團資訊、網絡系統建設及管 理。其後,丁先生於2009年獲晉升為本集 團幕僚處處長,協助集團經營決策的追蹤 及執行。自2012年1月起出任本集團人力 資源總處總處長。

# 中國斑斑控股有限公司 董事及高級管理人員 Directors and Senior Management

## **SENIOR MANAGEMENT** (continued)

MEI, Philip Hong Tao, age 57, is the managing director of the international business division. He joined our Group in November 2001. Mr. Mei graduated from Concordia University in Canada with a bachelor of commerce degree. Mr. Mei has 25 years of experience in the food and beverages industry in China and Taiwan and 31 years of experience in sales, marketing and management. Prior to joining our Group, he worked at Unilever Taiwan Ltd. and Unilever China Ltd. and held various senior positions between 1987 and 2001. Mr. Mei was the marketing manager of the wines and spirits division at Jardine, Mathesons & Co. Taiwan from 1983 to 1987. He had also previously served as an executive director of the Taiwan Soap & Detergents Association and a director of the Department Stores Association of the Taipei Chamber of Commerce.

TSAO Chun-Tai, aged 47, is the general sales manager and the general marketing manager of the snack foods business group as well as the general manager of the rice crackers, beans and nuts business unit. Mr. Tsao graduated with a bachelor's degree from the Department of Advertising of the National Chengchi University. He also holds a master's degree in business administration from the W.P Carey School of Business at Arizona State University. Mr. Tsao joined our Group in 2002 and has held various positions, such as assistant marketing manager of the rice crackers business unit, deputy general manager of the snack foods 2nd division in 2005 and director of the channel division under sales and marketing department in 2007, general manager of the county development business unit and executive assistant to the sales and marketing department in 2009 assisting in facilitating the Group's organization restructuring, process reengineering and promoting e-business. In January 2013, Mr. Tsao was promoted to the positions of general sales manager of rice crackers, beans and nuts business unit.

### 高級管理人員(續)

梅鴻道,57歲,國際事業總處總處長。他 於2001年11月加入本集團。梅先生畢業 於加拿大 Concordia University, 取得商 科學士學位,於中國與台灣的食品及飲料 行業具有25年經驗,並於銷售、營銷及管 理方面具有31年經驗。加入本集團前, 梅先生於1987年至2001年間任職聯合利 華股份有限公司及聯合利華(中國)有限公 司,並擔任總經理等多個高管職務。1983 年至1987年,他曾擔任台灣Jardine, Mathesons & Co. 公司洋酒部行銷經理。 他曾出任台灣區肥皂清潔劑工業同業公會 常務理事及台北市百貨商業同業公會理 事。

曹君泰,47歲,休閒食品事業群行銷總 經理、銷售總經理及米果炒貨事業部總經 理。曹先生畢業於國立政治大學廣告學 系,取得學士學位,並持有阿利桑那州 立大學凱瑞商學院工商管理碩士學位。 2002年加入本集團,歷任米果事業部行銷 協理,2005年任休閒食品事業二部副總 經理、2007年任營運總處流通處處長、 2009年任縣城發展事業部總經理,兼任營 運總處特別助理,協助推動集團業務組織 重整、作業流程再造及e化。於2013年1 月起獲委任為米果炒貨事業部總經理。

Our Directors are pleased to present their report together with the audited financial statements for the year ended 31 December 2012.

全體董事欣然提呈其報告, 連同截至2012 年12月31日止年度之經審核財務報表。

## **PRINCIPAL ACTIVITIES**

The Company is an investment holding company and its subsidiaries are principally engaged in the manufacturing, distribution and sales of food and beverages.

An analysis of the performance of the Group for the year by business segments is set out in Note 5 to the consolidated financial statements.

#### **SUBSIDIARIES**

Particulars of the Company's principal subsidiaries as at 31 December 2012 are set out in Note 38 to the consolidated financial statements.

#### **RESULTS**

The results of the Group for the year ended 31 December 2012 are set out in the consolidated income statement on pages 91 to 92 of this Annual Report.

## **DIVIDENDS AND CLOSURE OF REGISTER OF MEMBERS**

An interim dividend of US0.90 cent (2011: US0.60 cent) per ordinary share, totalling US\$119,050,000 (2011: US\$79,318,000), was paid to shareholders of the Company in October 2012.

The Board has recommended the payment of a final dividend of US1.96 cents per ordinary share of the Company in respect of the year ended 31 December 2012. Subject to the approval of shareholders at the forthcoming AGM to be held on 26 April 2013, the final dividend will be paid on or about 23 May 2013. Shareholders registered under the principal register of members in Cayman Islands will automatically receive their dividends in United States dollars while shareholders registered under the Hong Kong branch register of members will receive their dividends in Hong Kong dollars. The Hong Kong dollar final dividend will be calculated with reference to the exchange rate of United States dollars against Hong Kong dollars on 26 April 2013, being the date of the 2013 AGM on which the final dividend will be proposed to the shareholders of the Company for approval.

## **主要業務**

本公司為一間投資控股公司,其附屬公司 主要從事製造、分銷及銷售食品及飲料。

本年度本集團按業務分部之業績表現分析 載於綜合財務報表附註5。

### 附屬公司

於2012年12月31日,本公司的主要附屬 公司之詳情載於綜合財務報表附註38。

#### 業績

本集團截至2012年12月31日止年度之綜 合業績載於本年報第91至92頁的綜合收益 表。

#### 股息及暫停辦理股份過戶登記手續

中期股息每普通股0.90美仙(2011年: 0.60美仙), 合共119,050,000美元(2011 年:79,318,000美元)已於2012年10月派 付本公司股東。

董事會建議就截至2012年12月31日止年 度派發末期股息,每普通股1.96美仙。派 息建議待股東於2013年4月26日舉行的應 屆股東週年大會上批准後, 末期股息將於 2013年5月23日或前後派付。於開曼群島 主要股東名冊登記之股東將會自動以美元 收取彼等之現金股息,而於香港股東名冊 分冊登記之股東將自動以港元收取彼等之 現金股息。以港元派付之末期股息將按於 2013年4月26日(即提呈末期股息予本公 司股東於2013年股東週年大會上批准派發 末期股息建議當日)決定美元兑港元之滙 率換算。

## **DIVIDENDS AND CLOSURE OF REGISTER OF MEMBERS** (continued)

In order to qualify to attend and vote at the forthcoming AGM, all transfers accompanied by the relevant share certificates must be lodged with the Company's Hong Kong branch share registrar and transfer office, Computershare Hong Kong Investor Services Limited at Shops 1712-1716, 17th floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong, not later than 4:30pm on 22 April 2013. The register of members of the Company will be closed from 23 April 2013 to 26 April 2013 (both dates inclusive).

In order to qualify for the abovementioned final dividend, all transfers accompanied by the relevant share certificates must be lodged with the Company's Hong Kong branch share registrar and transfer office, Computershare Hong Kong Investor Services Limited at Shops 1712-1716, 17th floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong, not later than 4:30pm on 3 May 2013. The register of members of the Company will be closed from 6 May 2013 to 8 May 2013 (both dates inclusive).

### **RESERVES**

As at 31 December 2012, the distributable reserves of the Company amounted to US\$553,691,000 (2011: US\$333,081,000). Movements in the reserves of the Group and the Company during the year are set out in Note 20 to the consolidated financial statements.

## **SHARE CAPITAL**

Details of the movements in the share capital of the Company during the year are set out in Note 18 to the consolidated financial statements.

## **MAJOR CUSTOMERS AND SUPPLIERS**

The five largest customers contributed in aggregate less than 30% of the Group's total revenue for the financial year.

The five largest suppliers constituted in aggregate 33% of the Group's total purchases for the financial year. The percentage of purchases for the year attributable to the largest supplier was 15%.

At no time during the year did the Directors or any of their associates or any shareholder of the Company (which to the knowledge of the Directors owns more than 5% of the Company's issued share capital) have any interests in these suppliers.

## 股息及暫停辦理股份過戶登記手續 (續)

為確定有權出席應屆股東週年大會並於會 上投票,所有轉讓文件連同有關之股票須 於2013年4月22日下午4時30分前送達 本公司之香港股份過戶登記分處香港中央 證券登記有限公司,地址為香港灣仔皇后 大道東183號合和中心17樓1712至1716 號舖辦理股份過戶登記手續。本公司將由 2013年4月23日至2013年4月26日(包括 首尾兩天) 暫停辦理股份過戶登記手續。

為符合獲派上述建議末期股息資格,所 有轉讓文件連同有關之股票須於2013 年5月3日下午4時30分前送達本公司 之香港股份過戶登記分處香港中央證 券 登 記 有 限 公 司 , 地 址 為 香 港 灣 仔 皇 后 大 道 東 183 號 合 和 中 心 17 樓 1712 至 1716號舖辦理股份過戶登記手續。本公司 將由2013年5月6日至2013年5月8日(包 括首尾兩天)暫停辦理股份過戶登記手續。

#### 儲備

於2012年12月31日,本公司可分派儲備 為553.691.000美元(2011年: 333.081.000 美元)。本年度本集團及本公司之儲備變 動載於綜合財務報表附註20。

#### 股本

本公司於年內之股本變動詳情載於綜合財 務報表附註18。

### 主要客戶及供應商

五大客戶合共佔本集團本年度收益總額不 足30%。

五大供應商合共佔本集團本年度採購總 額33%。而最大供應商佔本年度採購總額 15% •

各董事、任何彼等之聯繫人或任何據董事 所知擁有本公司已發行股本5%以上的股 東於本年內概無擁有該等供應商之任何權 益。

#### **DIRECTORS**

The Directors during the year and up to the date of this Annual Report are:

#### **Executive Directors**

Mr. Tsai Eng-Meng (Chairman and Chief Executive Officer)

Mr. Liao Ching-Tsun (Vice Chairman and Vice President)

Mr. Tsai Wang-Chia (Vice President and Chief Operating Officer)\*

Mr. Chu Chi-Wen (Chief Financial Officer)\*\*

Mr. Chan Yu-Feng (Chief of Staff)

#### Non-executive Directors

Mr. Tsai Shao-Chung

Mr. Maki Haruo

Mr. Cheng Wen-Hsien

#### Independent non-executive Directors

Mr. Toh David Ka Hock

Dr. Pei Kerwei

Mr. Chien Wen-Guey Mr. Lee Kwang-Chou

Dr. Kao Ruey-Bin

- Mr. Tsai Wang-Chia was appointed as the Chief Operating Officer on 18 December 2012.
- \*\* Mr. Chu Chi-Wen was re-designated from non-executive Director to executive Director and re-appointed as the Chief Financial Officer on 9 March 2012.

In accordance with Article 130 of the Articles of Association, Mr. Tsai Eng-Meng, Mr. Chu Chi-Wen, Mr. Cheng Wen-Hsien, Mr. Toh David Ka Hock and Mr. Lee Kwang-Chou shall retire from office as Directors by rotation at the forthcoming AGM and being eligible, offer themselves for re-election.

#### **BIOGRAPHIES OF DIRECTORS**

The biographical details of the Directors are set out under the section headed "Directors and Senior Management" of this Annual Report.

#### 董事

年內及截至本年報報告日之董事如下:

#### 執行董事

蔡衍明先生(主席及行政總裁) 廖清圳先生(副主席兼副總裁) 蔡旺家先生(副總裁兼首席營運官)\* 朱紀文先生(財務總監)\*\* 詹豫峯先生(幕僚長)

#### 非執行董事

蔡紹中先生 植春夫先生 鄭文憲先生

#### 獨立非執行董事

卓家福先生 貝克偉博士 簡文桂先生 李光舟先生 高瑞彬博士

- 蔡旺家先生於2012年12月18日獲委任為首 席營運官。
- \*\* 朱紀文先生於2012年3月9日由非執行董事 調任為執行董事並獲重新委任為財務總監。

根據公司章程細則第130條,蔡衍明先 生、朱紀文先生、鄭文憲先生、卓家福先 生及李光舟先生將於應屆股東週年大會上 輪值告退,惟符合資格並願意膺選連任。

#### 董事履歷

董事之履歷詳情載於本年報「董事及高級 管理人員 | 一節。

## 中國斑斑控股有限公司 董事會報告 Report of the Directors

#### **DIRECTORS' SERVICE CONTRACTS**

Directors being proposed for re-election at the forthcoming AGM do not have any service contract with the Company or its subsidiaries which is not determinable by the Group within one year without payment of compensation other than statutory compensation.

#### PROPERTY, PLANT AND EQUIPMENT

Details of the movements in the property, plant and equipment of the Group and the Company during the year are set out in Note 6 to the consolidated financial statements.

#### **BORROWINGS**

The details of the borrowings of the Group are set out in Note 23 to the consolidated financial statements.

#### **DONATIONS**

The charitable and other donations made by the Group during the year amounted to approximately US\$813,000 (2011: US\$1,723,000).

#### FINANCIAL SUMMARY

A summary of the results and the assets and liabilities of the Group for the last five financial years is set out on page 11 of this Annual Report.

#### CONFIRMATION OF INDEPENDENCE OF **INDEPENDENT NON-EXECUTIVE DIRECTORS**

The Company has received a confirmation of independence pursuant to Rule 3.13 of the Listing Rules from each of the independent non-executive Directors and the Company considers Mr. Toh David Ka Hock, Dr. Pei Kerwei, Mr. Lee Kwang-Chou, Mr. Chien Wen-Guey and Dr. Kao Ruey-Bin to be independent.

### **DIRECTORS' INTERESTS AND SHORT POSITIONS IN SHARES, UNDERLYING SHARES** AND DEBENTURES OF THE COMPANY AND ITS **ASSOCIATED CORPORATION**

As at 31 December 2012, the interests and short positions of the Directors in the shares, underlying shares and debentures of the Company or any associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) ("SFO")) as recorded in the register required to be kept under section 352 of the SFO or as otherwise notified to the Company and the HK Stock Exchange pursuant to the Model Code are as follows:

#### 董事服務合約

擬於即將召開之應屆股東週年大會上膺選 連任之董事, 概無與本公司或其附屬公司 訂立本集團不可於一年內毋須賠償(法定 賠償除外)而終止之服務合約。

#### 物業、機器及設備

本集團及本公司之物業、機器及設備於年 內之變動詳情載於綜合財務報表附註6。

#### 借款

本集團之借款詳情載於綜合財務報表 附註23。

#### 捐贈

年內本集團的慈善捐款及其他捐贈總額約 為813,000美元(2011年:1,723,000美元)。

#### 財務概要

本集團於過去五個財政年度之業績及資產 和負債概要載於本年報第11頁。

#### 獨立非執行董事之獨立性確認

本公司根據香港聯交所上市規則第3.13條 已取得各獨立非執行董事就其獨立性發出 之確認,而本公司認為卓家福先生、貝克 偉博士、李光舟先生、簡文桂先生及高瑞 彬博士確屬獨立人士。

#### 董事於本公司及其相聯法團之股份、 相關股份及債券之權益及淡倉

於2012年12月31日,本公司董事於本公 司或其任何相聯法團(定義見證券及期貨 條例(香港法例第571章)第XV部)之股 份、相關股份及債券根據證券及期貨條例 第352條須存置於登記冊內或根據標準守 則須知會本公司及香港聯交所之權益及淡 倉如下:

## 董事會報告 Report of the Directors Want Want China Holdings Limited

### **DIRECTORS' INTERESTS AND SHORT POSITIONS IN SHARES, UNDERLYING SHARES** AND DEBENTURES OF THE COMPANY AND ITS **ASSOCIATED CORPORATION** (continued)

董事於本公司及其相聯法團之股份、 相關股份及債券之權益及淡倉(續)

(i) Interest in the Company (long position)

(i) 於本公司的權益(好倉)

#### **Number of securities**

		置参數目				
Name of Directors	Beneficial interests 實益權益	Family interests 家族權益	Interests in controlled corporations 受控制 公司權益	Total 细軸	Approximate % of interests in the Company 佔本公司	
董事姓名	具盆惟盆	<b>多</b> 族惟盆	公可惟益	總數	權益的概約百分比	
Tsai Eng-Meng 蔡衍明		200,000,000(1)	6,143,843,100(2)	6,343,843,100	47.9586%	
Liao Ching-Tsun 廖清圳	90,200			90,200	0.0007%	
Tsai Wang-Chia 蔡旺家	42,000		100,000,000(3)	100,042,000	0.7563%	
Chu Chi-Wen 朱紀文	137,200(4)			137,200	0.0010%	
Tsai Shao-Chung 蔡紹中			100,000,000 <sup>(5)</sup>	100,000,000	0.7560%	
Maki Haruo 楨春夫	1,000,000			1,000,000	0.0076%	
Cheng Wen-Hsien 鄭文憲	76,600		458,058,040 <sup>(6)</sup>	458,134,640	3.4634%	

(ii) Interest in an associated corporation of the Company (ii) 於本公司相聯法團的權益(好倉) (long position)

	Name of the		Number	Approximate % of total issued share capital of the
Name of Director	associated corporation	Nature of interest	of securities	associated corporation
董事姓名	相聯法團名稱	權益性質	證券數目	佔有關相聯法團已發行 股本總數概約百分比
Tsai Shao-Chung 蔡紹中	Want Want Holdings Ltd. 旺旺控股有限公司	Beneficial interest 實益權益	9,680	0.0008%

## 中國斑斑控股有限公司 董事會報告 Report of the Directors

### **DIRECTORS' INTERESTS AND SHORT POSITIONS IN SHARES, UNDERLYING SHARES** AND DEBENTURES OF THE COMPANY AND ITS ASSOCIATED CORPORATION (continued)

#### Notes:

- These shares are beneficially owned by Mr. Tsai Eng-Meng's children under the age of 18.
- These shares are directly held by Hot-Kid Holdings Limited ("HKHL") and Norwares Overseas Inc. ("NOI") as to 4,020,063,100 shares and 2,123,780,000 shares respectively. Both HKHL and NOI are beneficially owned by Mr. Tsai Eng-Meng.
- These shares are directly held by ThemePark Dome Limited, a company beneficially owned by Mr. Tsai Wang-Chia.
- These shares represent 101,200 shares directly held by Mr. Chu Chi-Wen and also 36,000 shares underlying the 36,000 units of Taiwan Depositary Receipts beneficially owned by Mr. Chu.
- These shares are directly held by Twitcher Limited, a company beneficially owned by Mr. Tsai Shao-Chung.
- These shares are directly held by Mr Big Capital Limited and Mr Big Limited as to 158,568,040 shares and 299,490,000 shares respectively. Mr Big Capital Limited is beneficially owned by Mr. Cheng Wen-Hsien. Mr. Cheng is also the controlling shareholder of Mr Big Limited and his children under the age of 18 also have interests in the company.

Save as disclosed above, none of the directors or the chief executive of the Company or their spouses and children under the age of 18 had any right to subscribe for the securities of the Company, or had exercised any such right.

#### 董事於本公司及其相聯法團之股份、 相關股份及債券之權益及淡倉(續)

#### 附註:

- 該等股份由蔡衍明先生未滿18歲的子女 實益擁有。
- (2) 該等股份為分別由Hot-Kid Holdings Limited(「HKHL」)及 Norwares Overseas Inc.(「NOII)直接持有的4.020.063.100 股及 2,123,780,000 股股份。HKHL及 NOI均由蔡衍明先生實益擁有。
- 該等股份由ThemePark Dome Limited直 接持有,而該公司由蔡旺家先生實益擁
- (4) 該等股份為101,200股由朱紀文先生直 接持有的股份,以及由朱先生實益擁有 的36,000單位臺灣存託憑證所表彰之 36.000 股相關股份。
- 該等股份由Twitcher Limited直接持有, 而該公司由蔡紹中先生實益擁有。
- (6) 該等股份為分別由Mr Big Capital Limited及Mr Big Limited直接持有的 158,568,040 股及299,490,000股股份。 Mr Big Capital Limited由鄭文憲先生實益 擁有。鄭先生是Mr Big Limited 的控股股 東,而他未滿18歲的子女亦在該公司擁 有權益。

除上述所披露者外,概無本公司董事或主 要行政人員或其配偶或未滿18歲子女擁有 任何權利以認購本公司之證券或行使任何 此等權利。

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### **INTERESTS AND SHORT POSITIONS OF** SUBSTANTIAL SHAREHOLDERS DISCLOSABLE **UNDER THE SFO**

As at 31 December 2012, insofar as the directors are aware. the interests and short positions of any person, other than any director or the chief executive of the Company, in the shares and underlying shares of the Company as recorded in the register required to be kept under section 336 of the SFO are as follows:

#### Interest in the Company (long position)

#### 根據證券及期貨條例主要股東須予披 露之權益及淡倉

於2012年12月31日,就董事所悉,根據 證券及期貨條例第336條須存置於本公司 之登記冊中,以下人士(本公司董事或主 要行政人員除外)持有本公司股份或相關 股份之權益或淡倉:

#### 於本公司的權益(好倉)

Name of shareholder	Nature of interest	Number of Shares	% of interest in the Company 佔本公司權益的
股東姓名	權益性質	股份數目	概約百分比
HKHL	Beneficial interest 實益擁有人	4,020,063,100	30.3911%
NOI	Beneficial interest 實益擁有人	2,123,780,000	16.0555%

#### Notes:

The shares held by HKHL and NOI were beneficially owned by Mr. Tsai Eng-Meng and are the same shares as disclosed as Mr. Tsai Eng-Meng's interests in controlled corporations as set out under the heading "Directors' interests and short positions in shares, underlying shares and debentures of the Company and its associated corporation" above.

Save as disclosed above, as at 31 December 2012, the Company has not been notified by any persons (other than directors and chief executive of the Company) who had interests or short positions in the shares or underlying shares of the Company which requires disclosure to the Company under the provisions of Part XV of the SFO, or which were recorded in the register required to be kept under section 336 of the SFO.

#### 附註:

上述HKHL及NOI所持有的股份均由蔡衍明先生 實益擁有,而該等股份為上文「董事於本公司及 其相聯法團之股份、相關股份及債券之權益及 淡倉 | 一段蔡衍明先生所披露之受控制公司權益 所載之相同股份。

除上文所披露者外,於2012年12月31 日,概無任何人士(本公司董事或主要行 政人員除外)曾知會本公司擁有根據證券 及期貨條例第XV部份須向本公司披露或根 據證券及期貨條例第336條須存置於本公 司之登記冊中的本公司股份或相關股份之 權益或淡倉。

#### **DIRECTORS' INTERESTS IN CONTRACT OF** SIGNIFICANCE

Save as disclosed in the section headed "Continuing Connected Transactions" below, no contracts of significance, in relation to the Group's business to which the Company or any of its subsidiaries was a party and in which a Director had a material interest, whether directly or indirectly, subsisted at the end of the year or at any time during the year.

#### **DIRECTORS' INTERESTS IN COMPETING BUSINESS**

None of the Directors and their respective associates (as defined in the Listing Rules) has an interest in any business which competes or may compete with the business in which the Group is engaged.

#### **CONTINUING CONNECTED TRANSACTIONS**

During the year ended 31 December 2012, the Group had the following non-exempt continuing connected transactions under the Listing Rules:

#### (1) Framework property lease agreement

The Company entered into a framework property lease agreement (the "Framework Property Lease Agreement") on 18 December 2009 with San Want. Pursuant to the Framework Property Lease Agreement, San Want and its subsidiaries agreed to lease to the Group certain properties with a total gross area of approximately 22,500, 22,900 and 23,300 square meters for the years commencing on 1 January 2010, 2011 and 2012, respectively. The leased properties are used as the Group's offices in Shanghai. The term of each lease entered into under the Framework Property Lease Agreement is valid from 1 January 2010 to 31 December 2012.

#### 董事於重大合約中之權益

除下文「持續關連交易」一節所披露者外, 本公司或其任何附屬公司於本年內或本年 內任何時間,並無訂立任何本公司董事直 接或間接佔有重大利益的任何與本公司業 務有關的重大合約。

#### 董事於競爭業務之權益

董事及彼等各自之聯繫人(定義見上市規 則) 概無擁有與本集團構成或可能構成競 爭之任何業務之權益。

#### 持續關連交易

截至2012年12月31日止年度,本集團進 行下列根據上市規則之不獲豁免持續關連 交易:

#### (1) 框架物業租賃協議

本公司與神旺於2009年12月18日 訂立框架物業租賃協議(「框架物業 租賃協議一)。根據框架物業租賃協 議,神旺及其附屬公司同意於2010 年、2011年及2012年1月1日起計 年度分別向本集團出租總建築面積 約22,500平方米、22,900平方米及 23,300平方米的若干物業。該等租 用物業用作本集團之上海辦公室。 框架物業租賃協議下各項租賃的期 限,由2010年1月1日起至2012年 12月31日止有效。

#### **CONTINUING CONNECTED TRANSACTIONS** (continued)

#### (1) Framework property lease agreement (continued)

The annual rent under the Framework Property Lease Agreement was RMB19,306,000, RMB21,203,000 and RMB23,306,000 for the years commencing on 1 January 2010, 2011 and 2012, respectively, and was payable in advance in four equal cash instalments per year on a quarterly basis. The annual rent was to be reviewed every three years, taking into account prevailing market conditions, but shall not be higher than the rent payable by a third-party tenant at the relevant time.

Under the Framework Property Lease Agreement, the Group had the right to terminate the lease of any property at any time prior to its expiry at the Group's discretion. As such, the Group enjoyed the flexibility to relocate to other sites or premises at any time if the Company considers that any property leased under the Framework Property Lease Agreement was no longer cost competitive or suitable for use.

The Framework Property Lease Agreement is renewable at the option of the Company. The renewal of the term of the Framework Property Lease Agreement shall comply with the rules applicable to connected transactions under the Listing Rules.

The total rent incurred by the Group pursuant to the Framework Property Lease Agreement for the year ended 31 December 2012 was RMB22,379,000 (equivalent to US\$3,546,000).

On 18 December 2012, the Company entered into a renewed framework property lease agreement ("Renewed Framework Property Lease Agreement") with San Want in respect of the renewal of the lease of certain properties for a term of three years from 1 January 2013 to 31 December 2015, upon the expiry of the Framework Property Lease Agreement on 31 December 2012.

Pursuant to the Renewed Framework Property Lease Agreement, San Want will lease to the Group certain properties with a total gross area of approximately 27,300, 28,600 and 28,600 square meters for the years commencing on 1 January 2013, 2014 and 2015 respectively. Such properties leased will be used as the Group's offices in Shanghai. The term of each lease to be entered into under the Renewed Framework Property Lease Agreement will be valid from 1 January 2013 to 31 December 2015.

#### 持續關連交易(續)

#### (1) 框架物業租賃協議(續)

根據框架物業租賃協議應付的年 度租金費用於2010年、2011年及 2012年1月1日起計分別為人民幣 19,306,000元、人民幣21,203,000 元及人民幣23,306,000元,並須每年 分四期按季以現金預先支付。年度租 金須每三年考慮現行市況進行檢討, 但不得高於第三方租戶於有關時間應 付的租金。

根據框架物業租賃協議,本集團有 權酌情於期滿前隨時終止任何物業 的租賃期。因此,本集團擁有靈活 性,倘本公司認為根據框架物業租 賃協議租用的任何物業不再具成本 競爭力或不再適用,則可隨時遷至 其他場地或場所。

框架物業和賃協議可由本公司選擇 續期與否。框架物業租賃協議的延 續, 須遵照上市規則下適用於關連 交易的規定。

截至2012年12月31日止年度本集 團根據框架物業租賃協議之租金費 用總額人民幣22,379,000元(折合 3,546,000美元)。

本公司於2012年12月18日與神旺簽 訂已更新框架物業租賃協議(「已更 新框架物業租賃協議」)。根據已更 新框架物業租賃協議, 在框架物業 租賃協議於2012年12月31日屆滿 後,將予訂立的各項租賃期限將自 2013年1月1日起至2015年12月31 日止有效3年。

根據已更新框架物業租賃協議,神 旺將於2013年、2014年及2015年1 月1日起計年度分別向本集團出租總 建築面積約27,300平方米、28,600 平方米及28,600平方米的若干物 業。該等租用物業將用作本集團之 上海辦公室。根據已更新框架物業 租賃協議將予訂立的各項租賃的期 限,將自2013年1月1日起至2015 年12月31日止有效。

## 中國斑斑控股有限公司 董事會報告 Report of the Directors

#### **CONTINUING CONNECTED TRANSACTIONS** (continued)

#### (1) Framework property lease agreement (continued)

The annual rent payable under the Renewed Framework Property Lease Agreement is RMB31,122,000, RMB33,911,000 and RMB35,624,000 for the years commencing on 1 January 2013, 2014 and 2015, respectively, and is payable in four equal instalments in cash in advance on a quarterly basis.

Mr. Tsai Eng-Meng, our Chairman, Chief Executive Officer, executive Director and controlling shareholder, is the controlling shareholder of San Want. As such, San Want is an associate of Mr. Tsai Eng-Meng and hence a connected person of the Company. The transaction contemplated under the Framework Property Lease Agreement as well as the Renewed Framework Property Lease Agreement constituted continuing connected transactions and are subject to the reporting, announcement and annual review requirements but are exempt from independent shareholders' approval under Chapter 14A of the Listing Rules.

#### (2) Sale of goods to Four Seas Mercantile Limited

On 18 December 2009, Want Want Four Seas Company Limited ("Want Want Four Seas"), a subsidiary of the Company entered into a sales distribution agreement ("Sales Distribution Agreement") with Four Seas Mercantile Limited ("Four Seas"). Pursuant to the Sales Distribution Agreement, Want Want Four Seas agreed to continue to sell food and beverage products produced by the Group to Four Seas at wholesale market prices on normal commercial terms and Four Seas agreed to continue to act as a sales agent for some of the Group's products for a period of three years commencing on 1 January 2010 and expiring on 31 December 2012. Want Want Four Seas would issue an invoice to Four Seas on a monthly basis which shall be settled in cash within 120 days from the date of invoice.

For the year ended 31 December 2012, the aggregate amount of sales to Four Seas was approximately US\$3,825,000.

#### 持續關連交易(續)

#### (1) 框架物業租賃協議(續)

根據已更新框架物業租賃協議應付 的年度租金於2013年、2014年及 2015年1月1日起計分別為人民幣 31,122,000元、人民幣33,911,000 元及人民幣35,624,000元,並須分 四期每季以現金預先支付。

本公司主席、行政總裁、執行董事 及控股股東蔡衍明先生為神旺的控 股股東。因此,神旺是蔡衍明先生 的聯繫人及本公司的關連人士。根 據上市規則第14A章,框架物業租賃 協議及已更新框架物業租賃協議下 的交易構成持續關連交易,須遵守 申報、公告及年度審核規定,但獲 豁免遵守獨立股東批准規定。

#### (2) 向四洲貿易有限公司銷售貨物

本集團附屬公司,旺旺四洲有限公 司(「旺旺四洲 |) 於2009年12月18日 與四洲貿易有限公司(「四洲」)訂立 銷售分銷協議(「銷售分銷協議」)。 根據銷售分銷協議,旺旺四洲同意 繼續按正常商業條款以批發市價 向四洲出售本集團所生產的食品及 飲料產品,而四洲同意繼續為本集 團若干產品擔任銷售代理, 為期三 年,由2010年1月1日開始至2012年 12月31日屆滿。旺旺四洲將每月向 四洲開出發票,須自發票日期起120 天內以現金付清。

截至2012年12月31日止年度,向四 洲進行銷售的總金額約為3,825,000 美元。

#### **CONTINUING CONNECTED TRANSACTIONS** (continued)

### (2) Sale of goods to Four Seas Mercantile Limited (continued)

On 19 December 2012, the Company entered into a renewed sales distribution agreement ("Renewed Sales Distribution Agreement") with Four Seas under which Four Seas will continue to act as a sales agent for some of the Group's products for a term of three years from 1 January 2013 to 31 December 2015, upon the expiry of the Sales Distribution Agreement on 31 December 2012.

Four Seas is a substantial shareholder of Want Want Four Seas, which is a non-wholly owned subsidiary of the Company. As a result. Four Seas is a connected person under the Listing Rules. The transaction contemplated under the Sales Distribution Agreement constituted a continuing connected transaction and is subject to the reporting, announcement and annual review requirements but is exempt from independent shareholders' approval under Chapter 14A of the Listing Rules.

With the application of the exemption under Rule 14A.33 (4) of the Listing Rules, the transactions contemplated under the Renewed Sales Distribution Agreement will be exempted from the reporting, annual review, announcement and independent shareholders' approval requirements under Chapter 14A of the Listing Rules so long as the transaction meets the requirements under the aforesaid Rule of the Listing Rules.

#### Confirmation of independent non-executive Directors

Our independent non-executive Directors have reviewed the abovementioned continuing connected transactions of the Group and confirmed that the transactions have been entered into:

- in the ordinary and usual course of business of the Company; (1)
- on normal commercial terms or on terms no less favourable to the Company than terms available to or from (as appropriate) independent third parties; and
- (3) in accordance with the relevant agreement governing them on terms that are fair and reasonable and in the interests of the shareholders of the Company as a whole.

#### 持續關連交易(續)

#### (2) 向四洲貿易有限公司銷售貨物 (續)

本公司於2012年12月19日與四洲簽 訂已更新銷售分銷協議(「已更新銷售 分銷協議」)。根據已更新銷售分銷協 議,在銷售分銷協議於2012年12月 31日屆滿後,四洲繼續為本集團若干 產品擔任銷售代理,自2013年1月1 日起至2015年12月31日止有效3年。

四洲為旺旺四洲(本公司非全資擁有的附 屬公司)的主要股東,故根據上市規則, 四洲為一關連人士。根據上市規則第14A 章,銷售分銷協議下的交易構成持續關連 交易,須遵守申報、公告及年度審核規 定,但獲豁免遵守獨立股東批准規定。

鑒於上市規則第14A.33(4)條的豁免規定 適用於已更新銷售分銷協議項下的交易, 只要該等交易符合上述上市規則的規定, 該等交易將可獲豁免遵守上市規則第14A 章項下有關申報、年度審核、公告及獨立 股東批准的規定。

#### 獨立非執行董事之確認

我們的獨立非執行董事已審閱上述本集團 之持續關連交易,並確認該等交易均按下 列方式進行:

- (1) 於本公司正常業務過程中訂立;
- (2) 按一般商業條款訂立,或按不遜於 獨立第三方可獲或開出之條款(視乎 情況而定)訂立;及
- (3) 根據有關協議按公平合理及符合本 公司股東整體利益之條款訂立。

### 董事會報告 Report of the Directors

#### **CONTINUING CONNECTED TRANSACTIONS** (continued)

The Company's auditor was engaged to report on the Group's continuing connected transactions in accordance with Hong Kong Standard on Assurance Engagements 3000 "Assurance Engagements Other Than Audits or Reviews of Historical Financial Information" and with reference to Practice Note 740 "Auditor's Letter on Continuing Connected Transactions under the Hong Kong Listing Rules" issued by the Hong Kong Institute of Certified Public Accountants. The auditor has issued an unqualified letter containing his findings and conclusions in respect of the continuing connected transactions in accordance with Rule 14A.38 of the Listing Rules. A copy of the auditor's letter has been provided by the Company to HK Stock Exchange.

#### **Related Party Transactions**

Details of the significant related party transactions entered into by the Group during the year ended 31 December 2012 are set out in Note 37 to the consolidated financial statements. None of these related party transactions constitutes a discloseable connected transaction as defined under the Listing Rules, except for the transactions described in this paragraph headed "Continuing Connected Transactions", in respect of which the disclosure requirements in accordance with Chapter 14A of the Listing Rules have been complied with.

#### **SHARE OPTIONS**

The Company adopted a pre-IPO share option scheme (the "Pre-IPO Share Option Scheme") and a share option scheme (the "Share Option Scheme") on 4 February 2008.

#### Pre-IPO Share Option Scheme

Options to subscribe for an aggregate of 50,362,400 shares were granted to 1,637 participants by the Company at a consideration of HK\$1.00 payable by each grantee under the Pre-IPO Share Option Scheme. All the options under the Pre-IPO Share Option Scheme were granted on 4 February 2008. Details of movements of the options granted under the Pre-IPO Share Option Scheme for the year ended 31 December 2012 are as follows:

#### 持續關連交易(續)

本公司已按照香港會計師公會頒佈的香港 鑒證業務準則第3000號「歷史財務資料審 核或審閱以外之鑒證工作」及參考實務説 明第740號「香港上市規則規定的持續關連 交易的核數師函件」,委任其核數師報告 本集團之持續關連交易。根據上市規則規 14A.38條,本公司之核數師已就持續關連 交易之審查結果及結論出具無保留函件。 本公司已將核數師出具的函件副本提交予 香港聯交所。

#### 關連方交易

本集團於截至2012年12月31日止年度訂立之重大關連方交易詳情載於綜合財務報表附註37。除於「持續關連交易」一節所述的交易(而此等交易已遵守上市規則第14A章的披露規定)外,該等關連方交易概無構成須予披露的關連交易(定義見上市規則)。

#### 購股權

本公司於2008年2月4日已採納一項首次公開發售前購股權計劃(「首次公開發售前購股權計劃(「所以附發售前購股權計劃」)及一項購股權計劃(「購股權計劃」)。

#### 首次公開發售前購股權計劃

本公司根據首次公開發售前購股權計劃於2008年2月4日按各承授人支付1.00港元的代價向1,637名參與者授出可認購合共50,362,400股股份之購股權。截至2012年12月31日止年度,根據首次公開發售前購股權計劃授出之購股權之變動詳情如下:

### **SHARE OPTIONS** (continued)

#### Pre-IPO Share Option Scheme (continued)

#### 購股權(續)

首次公開發售前購股權計劃(續)

Number of options to subscribe for shares

of the Company

認購本公司股份之購股權數目

				Balance				Balance	Market value
Name or			Exercise	as at	Granted	Exercised	Lapsed	as at	per share
category			price	1 January	during	during	during	31 December	on exercise
of grantees	Date of grant	Exercisable period	per share	2012	the year	the year	the year	2012	of options
									行使購股權
	授出日期	行使期	每股行使價	於2012年				於2012年	之每股市價
承授人	(dd/mm/yy)	(dd/mm/yy)	(HK\$)	1月1日				12月31日	(HK\$)
姓名或類別	(日/月/年)	(日/月/年)	(港元)	之結餘	年內授出	年內行使	年內失效	之結餘	(港元)
Directors of the Co	mpany								
本公司董事									
Liao Ching-Tsun									
廖清圳	04/02/2008	26/03/2012-26/03/2013	3.00	22,550	-	(22,550)	-	-	8.74*
Tsai Wang-Chia									
蔡旺家	04/02/2008	26/03/2012-26/03/2013	3.00	10,500	_	(10,500)	_	_	8.74*
Chu Chi-Wen						, , ,			
朱紀文	04/02/2008	26/03/2012-26/03/2013	3.00	17,800	_	(17,800)			8.74*
	04/02/2000	20/03/2012-20/03/2013	3.00	17,000	_	(17,000)	-	_	0.74
Chan Yu-Feng	04/00/0000	00/00/0044 00/0/0040	0.00	45.750		(45.750)			0.74*
詹豫峯	04/02/2008	26/03/2011-26/3/2013	3.00	15,750	-	(15,750)	-	-	8.74*
	04/02/2008	26/03/2012-26/3/2013	3.00	15,750	-	(15,750)	-	-	8.74*
Cheng Wen-Hsien									
鄭文憲	04/02/2008	26/03/2012-26/03/2013	3.00	19,150	-	(19,150)	-	-	8.74*
Sub-total									
小計				101,500	_	(101,500)	_	_	
.7.81				101,000		(101,300)			
Employees of the C	Group								
本集團僱員	04/02/2008	26/03/2009-26/03/2013	3.00	48,456	-	(29,142)	(19,314)	-	8.74*
	04/02/2008	26/03/2010-26/03/2013	3.00	119,454	-	(84,153)	(35,301)	-	8.74*
	04/02/2008	26/03/2011-26/03/2013	3.00	1,171,399	-	(563,363)	(608,036)	-	8.74*
	04/02/2008	26/03/2012-26/03/2013	3.00	8,411,762	-	(7,144,761)	(1,267,001)	-	8.74*
Sub-total									
小計				9,751,071		(7,821,419)	(1,929,652)		
. J.B.(				3,131,011		(1,021,719)	(1,020,002)		
Total									
總計				9,852,571	-	(7,922,919)	(1,929,652)	-	

Being the closing price of the Company's ordinary shares immediately before the date on which the options were exercised.

即本公司普通股於緊接購股權獲行使日 期前一日之收市價。

## 中國斑斑控股有限公司 董事會報告 Report of the Directors

#### **SHARE OPTIONS** (continued)

#### Pre-IPO Share Option Scheme (continued)

The exercise price per share under the Pre-IPO Share Option Scheme is HK\$3.00 per share, being the offer price under our alobal offering.

Each option has a 4-year exercise period with 25% vesting on each of 26 March 2009, 2010, 2011 and 2012.

Save for the options which have been granted as described above, no further options have been or will be granted under the Pre-IPO Share Option Scheme.

Subject to the above, the material terms of the Pre-IPO Share Option Scheme are substantially the same as the terms of the Share Option Scheme.

#### Share Option Scheme

The terms of the Share Option Scheme are in accordance with the provisions of Chapter 17 of the Listing Rules.

The purpose of the Share Option Scheme is to provide the Company with a means of incentivising and retaining employees, and to encourage employees to work towards enhancing the value and promoting the long-term growth of the Company. This scheme will link the value of the Company with the interests of the participants, enabling the participants and the Company to develop and promote the Company's corporate culture together.

The Directors may, at their discretion, invite any Directors, employees and officers of any member of the Group and any advisors, consultants, distributors, contractors, contract manufacturers, agents, customers, business partners, joint venture business partners and service providers of any member of the Group who the Board considers, in its sole discretion, have contributed or will contribute to the Group to participate in the Share Option Scheme.

#### 購股權(續)

#### 首次公開發售前購股權計劃(續)

首次公開發售前購股權計劃的每股行使價 為3.00港元(即全球發售項下之發售價)。

每份購股權的行使期為4年,於2009年、 2010年、2011年及2012年3月26日各有 25%之歸屬。

除已授出上述購股權外,概無進一步授出 或將會授出根據首次公開發售前購股權計 劃之購股權。

綜上所述,首次公開發售前購股權計劃的 實質條款與購股權計劃條款是一致的。

#### 購股權計劃

購股權計劃的條款符合上市規則第17章的 條文。

購股權計劃旨在給予本公司一個途徑激勵 和保留僱員,以及鼓勵僱員為提升本公司 的價值而工作和推動本公司長遠發展。此 計劃將本公司的價值與參與者的利益連繫 起來,讓參與者及本公司共同建立和推動 本公司的企業文化。

董事可全權酌情邀請董事會自行認為對本 集團已作出或將會作出貢獻的本集團任何 成員公司的任何董事、僱員及高級職員及 本集團任何成員公司的任何顧問、諮詢顧 問、經銷商、承包商、合約製造商、代理 人、客戶、業務夥伴、合營企業業務夥伴 及服務供應商參與購股權計劃。

## 董事會報告 Report of the Directors Want Want China Holdings Limited

#### **SHARE OPTIONS** (continued)

#### Share Option Scheme (continued)

Initially the maximum number of shares which may be issued upon exercise of all the options to be granted under the Share Option Scheme or any other share option schemes adopted by the Company (and to which the provisions of Chapter 17 of the Listing Rules are applicable) shall not exceed 10% of the aggregate number of the shares in issue as at the date of the Listing which was 1,325,272,275 shares, representing 10.02% of the issued share capital of the Company as at the date of this Annual Report. The total number of shares which may be issued upon exercise of all the options granted and yet to be exercised under the Share Option Scheme or any other share option schemes adopted by the Company (and to which the provisions of Chapter 17 of the Listing Rules are applicable) must not exceed 30% of the aggregate number of the shares in issue from time to time.

Unless approved by shareholders, the total number of shares issued and to be issued upon exercise of the options granted to each participant (including both exercised, cancelled and outstanding options) under the Share Option Scheme or any other share option scheme adopted by the Company (and to which the provisions of Chapter 17 of the Listing Rules are applicable) in any 12 month period must not exceed 1% of the shares in issue.

The vesting periods, exercise periods and vesting conditions may be specified by the Company at the time of the grant, and the share options shall expire no later than 10 years from the relevant date of grant.

At the time of the grant of the options, the Company may specify any performance target(s) which must be achieved before the options can be exercised. The Share Option Scheme does not contain any performance targets.

#### 購股權(續)

#### 購股權計劃(續)

根據購股權計劃或本公司採納的任何其 他購股權計劃(上市規則第17章的條文適 用)授出的所有購股權獲行使時可發行的 股份總數,初步不得超過於上市日期已發 行股份總數的10%為1,325,272,275股, 佔本公司於本年報報告日之已發行股本 10.02%。根據購股權計劃或本公司採納 的任何其他購股權計劃(上市規則第17章 的條文適用)授出而尚未行使的所有購股 權獲行使時可發行的股份總數,不得超過 不時已發行股份總數的30%。

除非獲股東批准,在任何12個月期間根據 購股權計劃或本公司採納的任何其他購股 權計劃(上市規則第17章的條文適用)授予 每名參與者的購股權(包括已行使、已註 銷及尚未行使的購股權)獲行使時已發行 及將發行的股份總數,不得超過已發行股 份的1%。

本公司可於授出日期列明歸屬期、行使期 及歸屬條件,而購股權自相關授出日期10 年內終止。

於授出購股權時,本公司可列明於行使購 股權前必須達到的任何表現目標。購股權 計劃並無載有任何表現目標。

## 中國斑斑控股有限公司 董事會報告 Report of the Directors

#### **SHARE OPTIONS** (continued)

#### Share Option Scheme (continued)

The amount payable by a grantee on acceptance of a grant of options is HK\$1.00.

The subscription price for the shares of the Company being the subject of the options shall be no less than the higher of (i) the closing price of the shares as stated in the daily quotation sheet issued by the HK Stock Exchange on the date of grant; (ii) the average closing price of the shares as stated in the daily quotation sheets issued by the HK Stock Exchange for the five HK Stock Exchange business days immediately preceding the date of grant; and (iii) the nominal value of a share on the date of grant.

The Share Option Scheme will expire on 4 February 2018.

As at 31 December 2012, no options has been granted under the Share Option Scheme.

#### **PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES**

During the year 31 December 2012, neither the Company nor any of its subsidiaries had purchased, sold, or redeemed any of the listed securities of the Company.

#### **MODEL CODE FOR DIRECTORS' SECURITIES TRANSACTIONS**

Details of compliance by the Group with the Model Code are set out in the Corporate Governance Report on pages 35 to 58 of this Annual Report.

#### CHANGES OF DIRECTORS' INFORMATION

The changes of Directors' information as required to be disclosed pursuant to Rule 13.51B of the Listing Rules are set out below.

Mr. Tsai Wang Chia, an executive Director of the Company, was appointed as the Group's Chief Operating Officer with effect from 18 December 2012.

#### 購股權(續)

#### 購股權計劃(續)

承授人接納購股權的授出時須支付1.00港 元。

購股權下的股份認購價格不得低於以下三 者的較高者(i)股份於授出日期在香港聯交 所發出的每日報表所報的收市價;(ii)股份 於緊接授出日期前五個香港聯交所營業日 在香港聯交所發出的每日報表所報的平均 收市價;及(iii)股份於授出日期的面值。

購股權計劃將於2018年2月4日結束。

於2012年12月31日,概無購股權授出。

#### 購買、出售或贖回本公司之上市證券

截至2012年12月31日止年度,本公司或 其任何附屬公司概無購買、出售或贖回任 何本公司之上市證券。

#### 董事進行證券交易之標準守則

本集團遵守標準守則之詳情,載於本年報 第35至58頁之「企業管治報告」中。

#### 董事變更資料

以下是根據上市規則第13.51B條而披露之 董事變更資料。

本公司執行董事蔡旺家先生獲委任為本集 團首席營運官,自2012年12月18日起生 效。

#### **PRE-EMPTIVE RIGHTS**

There are no provisions for pre-emptive rights under the Articles of Association or the laws of the Cayman Islands (where the Company is incorporated) which would oblige the Company to offer new shares on a pro-rata basis to existing shareholders first.

#### **SUFFICIENCY OF PUBLIC FLOAT**

Based on the information publicly available to the Company and to the knowledge of the Directors, the Company has maintained the level of public float as required under the Listing Rules during the year ended 31 December 2012.

#### **AUDITOR**

The financial statements for the year ended 31 December 2012 have been audited by PricewaterhouseCoopers. A resolution for the re-appointment of PricewaterhouseCoopers as the Company's auditor for the ensuring year will be proposed at the AGM.

On behalf of the Board

#### Tsai Eng-Meng

Chairman and Chief Executive Officer

Hong Kong, 5 March 2013

#### 優先購買權

公司章程細則或本公司註冊成立地點開曼 群島之法律並無關於優先購買權的規定, 致令本公司必須首先按比例向現有股東發 售新股份。

#### 足夠公眾持股量

根據本公司所獲取的公開資料以及就董事 所悉,本公司於截至2012年12月31日止 年度一直維持上市規則所規定之公眾持股

#### 核數師

羅兵咸永道會計師事務所已審核截至2012 年12月31日止年度之財務報表。於應屆股 東週年大會將提出在下一年度續聘羅兵咸 永道會計師事務所為本公司核數師的決議 案。

承董事會命

#### 蔡衍明

主席及行政總裁

香港,2013年3月5日



### 羅兵咸永道

### To the shareholders of Want Want China Holdings Limited (incorporated in the Cayman Islands with limited liability)

We have audited the consolidated financial statements of Want Want China Holdings Limited (the "Company") and its subsidiaries (together, the "Group") set out on pages 88 to 196, which comprise the consolidated and company balance sheets as at 31 December 2012, and the consolidated income statement, the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated cash flow statement for the year then ended, and a summary of significant accounting policies and other explanatory information.

#### Directors' Responsibility for the Consolidated Financial Statements

The directors of the Company are responsible for the preparation of consolidated financial statements that give a true and fair view in accordance with Hong Kong Financial Reporting Standards issued by the Hong Kong Institute of Certified Public Accountants and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on these consolidated financial statements based on our audit and to report our opinion solely to you, as a body, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

We conducted our audit in accordance with Hong Kong Standards on Auditing issued by the Hong Kong Institute of Certified Public Accountants. Those standards require that we comply with ethical

#### 致中國旺旺控股有限公司股東 (於開曼群島註冊成立的有限公司)

本核數師(以下簡稱「我們」)已審計列載 於第88至196頁中國旺旺控股有限公司 (以下簡稱「貴公司」)及其附屬公司(統稱 「貴集團」)的綜合財務報表,此綜合財務 報表包括於2012年12月31日的綜合和公 司資產負債表與截至該日止年度的綜合收 益表、綜合全面收益表、綜合權益變動表 及綜合現金流量表,以及主要會計政策概 要及其他附註解釋資料。

#### 董事就綜合財務報表須承擔的責任

貴公司董事須負責根據香港會計師公會頒 佈的香港財務報告準則及香港《公司條例》 的披露規定編製綜合財務報表,以令綜合 財務報表作出真實而公平的反映,及落實 其認為編製綜合財務報表所必要的內部控 制,以使綜合財務報表不存在由於欺詐或 錯誤而導致的重大錯誤陳述。

#### 核數師的責任

我們的責任是根據我們的審計對該等綜合 財務報表作出意見,並僅向整體股東報告 我們的意見,除此之外本報告別無其他目 的。我們不會就本報告的內容向任何其他 人士負上或承擔任何責任。

我們已根據香港會計師公會頒佈的香港審 計準則進行審計。該等準則要求我們遵守 道德規範,並規劃及執行審計,以合理確

## 獨立核數師報告 Independent Auditor's Report Want Want China Holdings Limited

requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

定綜合財務報表是否不存在任何重大錯誤 陳沭。

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of consolidated financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the consolidated financial statements.

審計涉及執行程序以獲取有關綜合財務報 表所載金額及披露資料的審計憑證。所選 定的程序取決於核數師的判斷,包括評估 由於欺詐或錯誤而導致綜合財務報表存在 重大錯誤陳述的風險。在評估該等風險 時,核數師考慮與該公司編製綜合財務報 表以作出真實而公平的反映相關的內部控 制,以設計適當的審計程序,但目的並非 對公司內部控制的有效性發表意見。審計 亦包括評價董事所採用會計政策的合適性 及作出會計估計的合理性,以及評價綜合 財務報表的整體列報方式。

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

我們相信,我們所獲得的審計憑證能充足 和適當地為我們的審計意見提供基礎。

#### **Opinion**

### In our opinion, the consolidated financial statements give a true and fair view of the state of affairs of the Company and of the Group as at 31 December 2012, and of the Group's profit and cash flows for the year then ended in accordance with Hong Kong Financial Reporting Standards and have been properly prepared in accordance with the disclosure requirements of the Hong Kong Companies Ordinance.

#### 意見

我們認為,該等綜合財務報表已根據香港 財務報告準則真實而公平地反映貴公司及 貴集團於2012年12月31日的事務狀況, 及貴集團截至該日止年度的利潤及現金流 量,並已按照香港《公司條例》的披露規定 妥為編製。

#### **PricewaterhouseCoopers**

Certified Public Accountants

Hong Kong, 5 March 2013

羅兵咸永道會計師事務所 執業會計師

香港, 2013年3月5日

# 中國旺旺控股有限公司 綜合資產負債表 Consolidated Balance Sheet

As	at 31	Dece	mbe
	<b>於 1</b>	2 8 3	1 🗆

			/J\ 12/.	
		Note	2012	2011
		附註	US\$'000	US\$'000
		773 ALL	千美元	千美元
			1 × 70	1 52,70
ASSETS	資產			
Non-current assets	非流動資產			
Property, plant and equipment	物業、機器及設備	6	1,045,742	890,952
Leasehold land and land use rights	租賃土地及土地使用權	7	130,366	116,035
Investment properties	投資物業	8	3,173	3,048
Intangible assets	無形資產	9	1,010	1,088
Investments in associates	聯營公司投資	11	5,393	3,044
Deferred income tax assets	遞延所得税資產	24	1,402	779
Available-for-sale financial assets	可供出售金融資產	13	6,140	5,229
Available-101-Sale III allicial assets	り	13	0,140	3,229
			1,193,226	1,020,175
Current assets	流動資產			
Inventories	存貨	14	460,821	410,220
Trade receivables	貿易應收款	15	165,901	159,960
Prepayments, deposits and	預付款項、按金及			
other receivables	其他應收款	16	141,942	95,789
Financial assets at fair value	按公平值透過損益記賬			
through profit or loss	的金融資產		_	318
Cash and cash equivalents	現金及現金等價物	17	1,499,208	1,437,037
			2,267,872	2,103,324
Total assets	總資產		3,461,098	3,123,499
EQUITY	權益			
Equity attributable to equity	本公司權益持有人			
holders of the Company	應佔權益			
Share capital	股本	18	264 555	264,396
•			264,555	204,390
Reserves  Proposed final dividend	儲備	20	250 204	470 700
Proposed final dividend  Others	- 擬派末期股息 基	33	259,264	179,790
- Others			1,071,663	885,561
			1,595,482	1,329,747
Non-controlling interests	北 坎 华 W 林 梅 米			2,806
Non-controlling interests	非控制性權益		8,087	∠,000
Total equity	總權益		1,603,569	1,332,553
i otal equity	かい 作主 1111		1,000,000	1,002,000

## 綜合資產負債表 Consolidated Balance Sheet Want Want China Holdings Limited

### As at 31 December 於12月31日

			JN 12 F	311
		Note	2012	2011
		附註	US\$'000	US\$'000
		773 #==	千美元	千美元
LIABILITIES	負債			
Non-current liabilities	非流動負債			
Borrowings	借款	23	653,000	250,000
Deferred income tax liabilities	遞延所得税負債	24	9,662	14,561
Other non-current liabilities	其他非流動負債		14,201	9,470
			676,863	274,031
Current liabilities	流動負債			
Trade payables	貿易應付款	21	231,415	211,301
Accruals and other payables	應計費用及其他應付款	22	539,417	480,652
Current income tax liabilities	當期所得税負債		59,834	50,340
Borrowings	借款	23	350,000	774,622
			1,180,666	1,516,915
Total liabilities	總負債		1,857,529	1,790,946
Total equity and liabilities	總權益及負債		3,461,098	3,123,499
Total equity and nabilities	//VC/IE		0,701,090	3,123,733
Net current assets	流動資產淨值		1,087,206	586,409
Total assets less current liabilities	總資產減流動負債		2,280,432	1,606,584

The notes on pages 98 to 196 are an integral part of these financial statements.

第98至第196頁之附註為財務報表之一部

The financial statements on pages 88 to 196 were approved by the Board of Directors on 5 March 2013 and were signed on its behalf.

第88至196頁之財務報表已由董事會於 2013年3月5日批准,並代表董事會簽署。

Tsai Wang-Chia 蔡旺家 Director 董事

Chu Chi-Wen 朱紀文 Director 董事

## 中國旺旺控股有限公司 資產負債表 Balance Sheet

As at 31	December
於 <b>1</b>	2日31日

		於12月	31 🗆
	Note 附註	<b>2012</b> US\$'000 千美元	2011 US\$'000 千美元
資產 非流動資產 物業、機器及設備 於附屬公司的投資	6 10	2 887,190	15 887,190
		887,192	887,205
流動資產 應收附屬公司的款項 預付款項、按金及 甘他確收款	10	350,749 171	159,299 167
現金及現金等價物	17	536	660
		351,456	160,126
總資產		1,238,648	1,047,331
權益 本公司權益持有人 應佔權益 股本 儲備 一擬派末期股息 一其他	18 20 33	264,555 259,264 294,427	264,396 179,790 154,805
總權益		818,246	598,991
負債 流動負債 應付附屬公司的款項 其他應付款	10 22	420,347 55	448,273 67
總負債		420,402	448,340
總權益及負債		1,238,648	1,047,331
流動負債淨值		(68,946)	(288,214)
總資產減流動負債		818,246	598,991
	非物於 流應預 現 總 權本 股儲 總 負流應其 總 總 流流業附 動收付其金 資 益公應本備一一 權 債動付他 負 權 動機公 產 司(收款等) 一种 人 息 人 息 資	所注 資産 資産 資産 資産 資産 資産 資産 資産 資産 資産	Note 附註     2012 US\$'000 T美元       資產     非流動資產       物業、機器及設備 6 2 於附屬公司的投資 10 887,190     887,192       流動資產 應收附屬公司的款項 10 預付款項、按金及 其他應收款 16 171 536     171 536       規企及現金等價物 17 536     351,456       總資產 1,238,648     1,238,648       權益 本公司權益持有人 應佔權益 20 一擬派末期股息 33 259,264 294,427     204,427       總權益 818,246     10 420,347 22       總權益 9債  420,402     420,402       總權益及負債 1,238,648     1,238,648       流動負債  420,402     420,406

The notes on pages 98 to 196 are an integral part of these financial statements.

第98至第196頁之附註為財務報表之一部 分。

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Tsai Wang-Chia 蔡旺家 Director 董事

Chu Chi-Wen 朱紀文 Director 董事

## 綜合收益表 Consolidated Income Statement Want Want China Holdings Limited

## Year ended 31 December

截至12月31日止年度

		<b>截主 Ⅰ2 万 3 Ⅰ</b> Ⅰ		日正十及
		Note 附註	2012 US\$'000	2011 US\$'000
			千美元	千美元
Revenue	收益	5	3,358,653	2,946,500
Cost of sales	銷貨成本	27	(2,030,557)	(1,921,637)
Gross profit	毛利		1,328,096	1,024,863
Distribution costs	分銷成本	27	(388,957)	(331,816)
Administrative expenses	行政費用	27	(275,065)	(231,929)
Other income	其他收入	25	56,177	60,917
Other (losses)/gains – net	其他(虧損)/收益			
	一淨額	26	(9,728)	416
Operating profit	營運利潤		710,523	522,451
o postantig promi			,	,···
Finance income	融資收入	29	51,576	26,146
Finance costs	融資成本	29	(13,775)	(10,466)
Finance income – net	融資收入-淨額	29	37,801	15,680
Share of profit of associates	應佔聯營公司利潤	11	639	105
	-1 -1 -1 -1 -1 -1 -1 -1 -1 -1 -1 -1 -1 -			
Profit before income tax	除所得税前利潤		748,963	538,236
Income tax expense	所得税	30	(194,960)	(118,662)
Profit for the year	年度利潤		554,003	419,574
Profit attributable to:	應佔利潤:			
Equity holders of the Company	本公司權益持有人		553,818	419,458
Non-controlling interests	非控制性權益		185	116
			554,003	419,574

## 中國旺旺控股有限公司 綜合收益表 Consolidated Income Statement

### Year ended 31 December

截至12	<b>B</b> 21	П	止任日	÷
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		Note 附註	2012 US\$'000 千美元	2011 US\$'000 千美元
Earnings per share from profit attributable to equity holders of the Company during the year	本公司權益持有人 年內應佔利潤的 每股盈利			
Basic earnings per share	每股基本盈利	32	US4.19 cents 4.19 美仙	US3.17 cents 3.17 美仙
Diluted earnings per share	每股攤薄盈利	32	US4.19 cents 4.19美仙	US3.17 cents 3.17美仙

The notes on pages 98 to 196 are an integral part of these financial statements.

第98至第196頁之附註為財務報表之一部 分。

#### Year ended 31 December

或至 12 月 31	日止年度
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		Note	2012	2011
		附註	<b>US\$'000</b> 千美元	US\$'000 千美元
Dividende	w e	22	270 244	250 109
Dividends	股息	33	378,314	259,108

#### Year ended 31 December

截至12月31日止年度

	-	Note 衍註	<b>2012</b> US\$'000 千美元	2011 US\$'000 千美元
Profit for the year	年度利潤		554,003	419,574
Other comprehensive income:	其他全面收益:			
Change in value of available-for-sale	可供出售金融資產			
financial assets	價值變動	13	1,033	364
Currency translation differences	貨幣滙兑差額		6,927	93,072
Other comprehensive income for the year	年度其他全面收益		7,960	93,436
Total comprehensive income for the year	年度全面收益總額		561,963	513,010
Attributable to:	應佔:			540.047
Equity holders of the Company	-本公司權益持有人		561,758	512,817
Non-controlling interests	一非控制性權益		205	193
Total comprehensive income				
for the year	年度全面收益總額		561,963	513,010

The notes on pages 98 to 196 are an integral part of these financial statements.

第98至第196頁之附註為財務報表之一 部分。

# 中國旺旺控股有限公司 綜合權益變動表 Consolidated Statement of Changes in Equity

### Attributable to equity holders of the Company 本公司權益持有人應佔

		Note	Share capital	Share premium	Other reserves	Retained earnings	Total	Non- controlling interests 非控制性	Total equity
		附註	股本 US\$'000	股份溢價 US\$'000	其他儲備 US\$'000	保留盈利 US\$'000	總計 US\$'000	權益 US\$'000	總權益 US\$'000
			千美元	千美元	千美元	千美元	千美元	千美元	千美元
Balance at 1 January 2011	2011年1月1日結餘		264,233	86,870	(675,891)	1,398,211	1,073,423	2,903	1,076,326
Comprehensive income	全面收益								
Profit for the year	年度利潤		-	-	-	419,458	419,458	116	419,574
Other comprehensive income	其他全面收益								
Fair value gains on	可供出售金融資產								
available-for-sale financial assets	公平值收益	13, 20	-	-	364	-	364	-	364
Currency translation differences	貨幣滙兑差額	20	-	-	92,995	-	92,995	77	93,072
Total other comprehensive income	其他全面收益總額		-	-	93,359	-	93,359	77	93,436
Total comprehensive income	全面收益總額		-	-	93,359	419,458	512,817	193	513,010
Transactions with owners	與擁有人之交易								
Employees share option scheme	僱員購股權計劃								
<ul> <li>Value of employee services</li> </ul>	-僱員服務價值	20	_	_	279	_	279	_	279
- Proceeds from shares issued	-已發行股份的所得款項	18, 20	163	3,803	(820)	_	3,146	_	3,146
Dividends paid	支付股息	20	-	(36,000)	_	(223,108)	(259,108)	(48)	(259,156)
Appropriation to statutory reserves	劃撥至法定儲備	20	-	-	34,136	(34,136)	-	-	_
Total contributions by and distributions to owners	擁有人投入及向擁有人 作出分配之總額		163	(32,197)	33,595	(257,244)	(255,683)	(48)	(255,731)
Changes in ownership interests	不導致失去控制權的								
in a subsidiary that do not result	附屬公司								
in a loss of control	權益變動	36		-	(810)	-	(810)	(242)	(1,052)
Total transactions with owners	與擁有人之交易總額		163	(32,197)	32,785	(257,244)	(256,493)	(290)	(256,783)
Balance at 31 December 2011	2011年12月31日結餘		264,396	54,673	(549,747)	1,560,425	1,329,747	2,806	1,332,553

### Attributable to equity holders of the Company 本公司權益持有人應佔

		Note 附註	Share capital 股本 US\$'000 千美元	Share premium 股份溢價 US\$'000 千美元	Other reserves 其他儲備 US\$'000 千美元	Retained earnings 保留盈利 US\$'000 千美元	Total 總計 US\$'000 千美元	Non- controlling interests 非控制性 權益 US\$'000 千美元	Total equity 總權益 US\$'000 千美元
Balance at 1 January 2012	2012年1月1日結餘		264,396	54,673	(549,747)	1,560,425	1,329,747	2,806	1,332,553
Comprehensive income Profit for the year	全面收益年度利潤		-	-	-	553,818	553,818	185	554,003
Other comprehensive income Change in value of	<b>其他全面收益</b> 可供出售金融資產								
available-for-sale financial assets	可以 日本版 頁 座	13, 20	_	_	1,033	_	1,033	_	1,033
Currency translation differences	貨幣滙兑差額	20	-	-	6,907	-	6,907	20	6,927
Total other comprehensive income	其他全面收益總額		-	-	7,940	-	7,940	20	7,960
Total comprehensive income	全面收益總額		-	-	7,940	553,818	561,758	205	561,963
Transactions with owners Employees share option scheme	與擁有人之交易 僱員購股權計劃								
- Value of employee services	-僱員服務價值	20	-	-	(140)	-	(140)	-	(140)
<ul> <li>Proceeds from shares issued</li> </ul>	-已發行股份的所得款項	18, 20	159	4,279	(1,374)	-	3,064	-	3,064
Dividends paid	支付股息	20	-	(10,000)	-	(288,947)	(298,947)	(69)	(299,016)
Appropriation to statutory reserves	劃撥至法定儲備	20	-	-	63,923	(63,923)	-	-	-
Capital contribution by non-controlling interests	非控制性權益 資本投入		_			_	_	5,145	5,145
Hon-controlling interests	貝쒸仅八							5,145	3,143
Total transactions with owners	與擁有人之交易總額		159	(5,721)	62,409	(352,870)	(296,023)	5,076	(290,947)
Balance at 31 December 2012	2012年12月31日結餘		264,555	48,952	(479,398)	1,761,373	1,595,482	8,087	1,603,569

The notes on pages 98 to 196 are an integral part of these financial statements.

第98至第196頁之附註為財務報表之一部

# 中國旺旺控股有限公司 綜合現金流量表 Consolidated Cash Flow Statement

## Year ended 31 December

截至12	2月31	日止年度

		Note 附註	<b>2012</b> US\$'000 千美元	2011 US\$'000 千美元
Cash flows from operating activities	營運活動的現金流量			
Cash generated from operations	營運產生的現金	34	768,933	655,082
Interest paid	已付利息	29	(13,775)	(10,466)
Interest received	已收利息	29	51,576	26,146
Income tax paid	已付所得税		(190,954)	(91,516)
Net cash generated from operating activities	營運活動產生的 淨現金		615,780	579,246
Cash flows from investing activities Acquisition of a subsidiary, net of	投資活動的現金流量 收購一間附屬公司,			
cash acquired	扣除購入現金		(400)	_
Purchases of property, plant	購入物業、機器			
and equipment	及設備		(226,838)	(175,167)
Purchases of leasehold land	購入租賃土地			
and land use rights	及土地使用權		(16,528)	(48,194)
Purchases of intangible assets	購入無形資產	9	(75)	(182)
New investment in an	於一間聯營公司的			
associate	新投資	11	(1,600)	_
Proceeds from sale of property, plant	出售物業、機器及			
and equipment	設備所得款項	34	1,411	1,412
Net cash used in investing activities	投資活動所用的淨現金	È	(244,030)	(222,131)

## Year ended 31 December

截至12月31日止年度

		Note 附註	2012 US\$'000 千美元	2011 US\$'000 千美元
Cash flows from financing activities	融資活動的現金流量			
Shares issued under the employee	根據僱員購股權計劃			
share option scheme	發行之股份		3,064	3,146
Proceeds from borrowings	借款所得款		1,229,250	1,253,483
Repayments of borrowings	償還借款		(1,250,436)	(873,129)
Capital contribution by	非控制性權益作出		( , ==, ==,	(= =, =,
non-controlling interests	資本投入		5,145	_
Cash paid to non-controlling	向非控制性權益持有人		·	
interests holder for additional	購買附屬公司額外			
ownership interests in a subsidiary	權益支付的現金	36	_	(1,052)
Dividends paid to the equity holders	向本公司權益持有人			
of the Company	支付股息	20	(298,947)	(259,108)
Dividends paid to non-controlling	向非控制性權益持有人			
interests holders	支付股息		(66)	(48)
Net cash (used in)/generated from	融資活動(所用)/			
financing activities	產生的現金淨額		(311,990)	123,292
Net increase in cash and	現金及現金等價物			
cash equivalents	淨增加		59,760	480,407
Cash and cash equivalents	年初的現金及			
at beginning of year	現金等價物		1,437,037	905,851
Exchange gains on cash	現金及現金等價物			
and cash equivalents	的滙兑收益		2,411	50,779
Ocah and asah aminalanta	左纵如田人卫			
Cash and cash equivalents	年終的現金及	47	4 400 000	4 407 007
at end of the year	現金等價物	17	1,499,208	1,437,037

The notes on pages 98 to 196 are an integral part of these financial statements.

第98至第196頁之附註為財務報表之一部 分。

#### 1. GENERAL INFORMATION

Want Want China Holdings Limited ("the Company") and its subsidiaries (together "the Group") are principally engaged in the manufacturing and distribution of food and beverages. The Group's activities are primarily conducted in the People's Republic of China ("the PRC"), Taiwan, Japan, Hong Kong and Singapore, and its products are also sold to the United States, Canada, countries in South-East Asia and Europe.

The Company was incorporated in the Cayman Islands on 3 October 2007 as an exempted company with limited liability under the Companies Law of the Cayman Islands. The address of its registered office is M&C Corporate Services Limited, P.O. Box 309GT, Ugland House, South Church Street, George Town, Grand Cayman, Cayman Islands.

The Company has had its primary listing on the Main Board of The Stock Exchange of Hong Kong Limited since 26 March 2008.

These financial statements are presented in United States dollars (US\$), unless otherwise stated. These financial statements were approved for issue by the Board of Directors on 5 March 2013.

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies applied in the preparation of these consolidated financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

#### 2.1 Basis of preparation

The consolidated financial statements of the Group have been prepared in accordance with Hong Kong Financial Reporting Standards ("HKFRS"). The consolidated financial statements have been prepared under the historical cost convention, as modified by available-for-sale financial assets and financial assets at fair value through profit or loss.

#### 1. 一般資料

中國旺旺控股有限公司(「本公司」) 及其附屬公司(統稱「本集團」)主 要從事製造及分銷食品和飲料。本 集團的活動主要在中華人民共和國 (「中國」)、台灣、日本、香港及新 加坡進行,其產品亦銷往美國、加 拿大、東南亞及歐洲國家。

本公司於2007年10月3日根據開曼群島公司法在開曼群島註冊成立為獲豁免有限公司。本公司的註冊辦事處地址為 M&C Corporate Services Limited, P.O. Box 309GT, Ugland House, South Church Street, George Town, Grand Cayman, Cayman Islands。

本公司股份自2008年3月26日起首次在香港聯合交易所有限公司主板上市。

除另有註明外,此等財務報表均以 美元(「美元」)呈列。此等財務報表 已於2013年3月5日獲得董事會批准 刊發。

#### 2. 重要會計政策摘要

編製本綜合財務報表採用的主要會 計政策載於下文。除另有説明外, 此等政策在所列報的所有年度內貫 徹應用。

#### 2.1 編製基準

本集團的綜合財務報表是根據 香港財務報告準則編製。綜 合財務報表按照歷史成本法編 製,並就可供出售金融資產及 按公平值透過損益記賬的金融 資產的重估而作出修訂。

#### **SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (continued)

#### 2.1 Basis of preparation (continued)

The preparation of financial statements in conformity with HKFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Group's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements are disclosed in Note 4.

- New and amended standards adopted by the Group
- The Hong Kong Institute of Certificated Public Accountants has amended HKAS 12, 'Income taxes', to introduce an exception to the principle for the measurement of deferred income tax assets or liabilities arising on an investment property measured at fair value. HKAS 12 requires an entity to measure the deferred income tax relating to an asset depending on whether the entity expects to recover the carrying amount of the asset through use or sale. The amendment introduces a rebuttable presumption that an investment property measured at fair value is recovered entirely by sale. The amendment is applicable retrospectively to annual periods beginning on or after 1 January 2012.

The Group has adopted this amendment retrospectively for the financial year ended 31 December 2012, however, this amendment did not have material impact on the Group's consolidated financial statements.

#### 重要會計政策摘要(續)

#### 2.1 編製基準(續)

編製符合香港財務報告準則的 財務報表需要使用若干關鍵會 計估計。這亦需要管理層在應 用本集團的會計政策過程中行 使其判斷。涉及高度的判斷或 高度複雜性的範疇,或涉及對 綜合財務報表作出重大假設和 估計的範疇,在附註4中披露。

- 本集團已採納的新訂和已 修訂準則
- 香港會計師公會已修訂香 港會計準則第12號「所 得税」,以加入按公允值 計量的投資物業產生遞延 税項資產或負債的計量原 則的例外情況。香港會計 準則第12號規定,實體 應視乎是否預期透過使用 或出售收回資產的賬面 值,來計量有關資產的遞 延所得税項。該修訂引入 一項可推翻的假設,即該 項按公允值計量的投資物 業的價值可透過銷售全數 收回。此項修訂適用於 2012年1月1日或以後開 始的年度期間追溯應用。

本集團已於截至2012年 12月31日止財政年度採 納此項修訂,然而,此項 修訂對本集團之綜合財務 報表並無重大影響。

### 綜合財務報表附註 Notes to the Consolidated Financial Statements

# 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 2.1 Basis of preparation (continued)

(b) New and amended standards issued but are not effective for the financial year beginning 1 January 2012 and have not been early adopted

The Group's assessment of the impact of these new and amended standards is set out below.

Amendments to HKFRS 7 'Financial instruments:
 Disclosures' on asset and liability offsetting,
 effective for annual periods beginning on or
 after 1 January 2013. The amendments require
 new disclosure requirements which focus on
 quantitative information about recognised
 financial instruments that are offset in balance
 sheet, as well as those recognised financial
 instruments that are subject to master netting
 or similar arrangements irrespective of whether
 they are offset.

#### 2. 重要會計政策摘要(續)

#### 2.1 編製基準(續)

(b) 已公布但於2012年1月1 日之財政年度內未生效及 無提前採納的新訂和修訂 準則

> 本集團對該等新訂及已修 訂準則的影響的評估載列 如下。

• 香港財務報告準則第7號 (修訂)「金融工具:披露」 有關對銷金融資產及目 融負債,2013年1月1日 或之後開始之年度期間 或之後開始之年度期間債, 效。該修訂對資產工具 內被抵消的金融工具( 及受總互抵協定或類(無 定約束的金融工具(無 其是否被抵消)的定 料有新的披露規定。

#### **SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (continued)

#### Basis of preparation (continued)

- New and amended standards issued but are not effective for the financial year beginning 1 January 2012 and have not been early adopted (continued)
- HKFRS 9, 'Financial instruments', addresses the classification, measurement and recognition of financial assets and financial liabilities. effective for annual periods beginning on or after 1 January 2015. HKFRS 9 was issued in November 2009 and October 2010. It replaces the parts of HKAS 39 that relate to the classification and measurement of financial instruments. HKFRS 9 requires financial assets to be classified into two measurement categories: those measured as at fair value and those measured at amortised cost. The determination is made at initial recognition. The classification depends on the entity's business model for managing its financial instruments and the contractual cash flow characteristics of the instrument. For financial liabilities, the standard retains most of the HKAS 39 requirements. The main change is that, in cases where the fair value option is taken for financial liabilities, the part of a fair value change due to an entity's own credit risk is recorded in other comprehensive income ("OCI") rather than the income statement, unless this creates an accounting mismatch.

#### 重要會計政策摘要(續)

#### 編製基準(續)

- (b) 已公布但於2012年1月1 日之財政年度內未生效及 無提前採納的新訂和修訂 準則(續)
- 香港財務報告準則第9號 「金融工具」針對金融資 產和金融負債的分類、 計量和確認,對2015年 1月1日或之後開始之年 度期間生效。香港財務 報告準則第9號在2009年 11月及2010年10月發佈。 其取代香港會計準則第 39號有關金融工具的分 類和計量。香港財務報告 準則第9號規定金融工具 必須分類為兩大計量類 別:按公允價值計量和按 攤銷成本計量。此釐定必 須在首次確認時決定。分 類視乎主體管理其金融工 具的經營模式, 以及工具 合同的現金流量特點。對 於金融負債,此準則保留 了香港財務報告準則第 39號的大部份規定。主 要改變為,如對金融負債 採用公允價值法,除非會 造成會計錯配,否則歸屬 於主體本身負債信貸風險 的公允價值變動部分在其 他全面收益(「OCI」)中而 非收益表中確認。

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 2.1 Basis of preparation (continued)

- (b) New and amended standards issued but are not effective for the financial year beginning 1 January 2012 and have not been early adopted (continued)
- HKFRS 10, 'Consolidated financial statements', builds on existing principles by identifying the concept of control as the determining factor in whether an entity should be included within the consolidated financial statements of the parent company, effective for annual periods beginning on or after 1 January 2013. The standard provides additional guidance to assist in the determination of control where this is difficult to assess.
- HKFRS 11, 'Joint arrangements', is a more realistic reflection of joint arrangements by focusing on the rights and obligations of the arrangements rather than its legal form, effective for annual periods beginning on or after 1 January 2013. There are two types of joint arrangements: joint operations and joint ventures. Joint operations arise where a joint operator has rights to the assets and obligations relating to the arrangement and hence accounts for its interest in assets, liabilities, revenue and expenses. Joint ventures arise where the joint operator has rights to the net assets of the arrangement and hence equity accounts for its interest. Proportional consolidation of joint ventures is no longer allowed.

#### 2. 重要會計政策摘要(續)

- (b) 已公布但於2012年1月1 日之財政年度內未生效及 無提前採納的新訂和修訂 準則(續)
- 香港財務報告準則第10 號「綜合財務報表」建基 於現有原則上括在原則上主體是否應包括在內時是否應包括在內時之 制權概念為一項之時之 制權概念為一項之年度期 之後開始之年度期以協助評估難以 以協助評估難以 時控制權的釐定。
- 香港財務報告準則第11 號「合營安排」更現實地反 映合營安排,集中針對合 營安排的權利及義務,而 非其法定形式,對2013 年1月1日或之後開始之 年度期間生效。合營安排 有兩類:共同經營及合營 企業。共同經營指其共同 經營者有權獲得與安排有 關的資產和債務,因而將 其於資產、負債、收入及 開支的權益入賬。在合營 企業中,凡合營者享有安 排下淨資產的權利,因而 以權益法將其權益入賬。 現已不再容許以比例合併 法將合營企業的權益入 賬。

#### **SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (continued)

#### Basis of preparation (continued)

- New and amended standards issued but are not effective for the financial year beginning 1 January 2012 and have not been early adopted (continued)
- HKFRS 12, 'Disclosures of interests in other entities', includes the disclosure requirements for all forms of interests in other entities, including ioint arrangements, associates, special purpose vehicles and other off balance sheet vehicles, effective for annual periods beginning on or after 1 January 2013.
- HKFRS 13, 'Fair value measurement', aims to improve consistency and reduce complexity by providing a precise definition of fair value and a single source of fair value measurement and disclosure requirements for use across HKFRSs, effective for annual periods beginning on or after 1 January 2013. The requirements, which are largely aligned between HKFRSs and US GAAP, do not extend the use of fair value accounting but provide guidance on how it should be applied where its use is already required or permitted by other standards within HKFRSs.

#### 重要會計政策摘要(續)

- 已公布但於2012年1月1 日之財政年度內未生效及 無提前採納的新訂和修訂 準則(續)
- 香港財務報告準則第12 號「在其他實體權益的披 露」包括在其他實體的所 有形式的權益的披露規 定,包括合營安排、聯 營、特別目的工具和其他 資產負債表外工具的披露 規定,對2013年1月1日 或之後開始之年度期間生 效。
- 香港財務報告準則第13 號「公允價值計量」旨在 透過提供一個公允價值的 清晰定義及作為各項香港 財務報告準則就公允價值 計量和披露規定的單一來 源,以提升-致性及減低 複雜程度,對2013年1月 1日或之後開始之年度期 間生效。此規定主要將香 港財務報告準則與美國公 認會計原則接軌,並不延 伸至公允價值會計入賬的 使用,惟就其使用在香港 財務報告準則內其他準則 已規定或准許的情況下應 如何應用提供指引。

### 綜合財務報表附註 Notes to the Consolidated Financial Statements

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 2.1 Basis of preparation (continued)

- (b) New and amended standards issued but are not effective for the financial year beginning 1 January 2012 and have not been early adopted (continued)
- Amendments to HKAS 1 'Presentation of financial statements' regarding OCI, effective for annual periods beginning on or after 1 July 2012. The main change resulting from these amendments is a requirement for entities to group items presented in OCI on the basis of whether they are potentially reclassifiable to profit or loss subsequently (reclassification adjustments). The amendments do not address which items are presented in OCI.
- HKAS 19 (Amendment) 'Employee benefits', effective for annual periods beginning on or after 1 January 2013. These amendments eliminate the corridor approach and calculate finance costs on a net funding basis.
- HKAS 27 (revised 2011), 'Separate financial statements', includes the provisions on separate financial statements that are left after the control provisions of HKAS 27 have been included in the new HKFRS 10, effective for annual periods beginning on or after 1 January 2013.

#### 2. 重要會計政策摘要(續)

- (b) 已公布但於2012年1月1 日之財政年度內未生效及 無提前採納的新訂和修訂 準則(續)
- 香港會計準則第19號(修 訂)「職工福利」,對2013 年1月1日或之後開始之 年度期間生效。修訂刪除 了區間法,按淨注資基準 計算融資成本。
- 香港會計準則第27號(2011 年經修訂)「獨立財務報 表」香港會計準則第27 號之控制權條文已納入新 香港財務報告準則第10 號,只載入有關獨立財務 報表的條文,對2013年1 月1日或之後開始之年度 期間生效。

#### **SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (continued)

#### Basis of preparation (continued)

- New and amended standards issued but are not effective for the financial year beginning 1 January 2012 and have not been early adopted (continued)
- HKAS 28 (revised 2011) 'Associates and joint ventures' includes the requirements for joint ventures, as well as associates, to be equity accounted following the issue of HKFRS 11. effective for annual periods beginning on or after 1 January 2013.
- Amendments to HKAS 32 'Financial instruments: Presentation' on asset and liability offsetting, effective for annual periods beginning on or after 1 January 2014. These amendments are to elaborate application guidance in HKAS 32, 'Financial instruments: Presentation', and clarify some of the requirements for offsetting financial assets and financial liabilities on the balance sheet.

#### 重要會計政策摘要(續)

- (b) 已公布但於2012年1月1 日之財政年度內未生效及 無提前採納的新訂和修訂 準則(續)
- 香港會計準則第28號 (2011年經修訂)「聯營和 合營」在香港財務報告準 則第11號頒佈後,該準 則包括有關須以權益法將 聯營和合營入賬的規定, 對2013年1月1日或之後 開始之年度期間生效。
- 就香港會計準則第32號 「金融工具:呈報」有關 對銷金融資產及金融負債 之修訂,對2014年1月1 日或之後開始之年度期間 生效。有關修訂闡述香港 會計準則第32號「金融工 具:呈報」的應用指引, 並澄清於資產負債表上對 銷金融資產及金融負債的 規定。

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 2.1 Basis of preparation (continued)

(b) New and amended standards issued but are not effective for the financial year beginning 1
January 2012 and have not been early adopted (continued)

The Group is yet to assess the full impact of the amendments and standards and intends to adopt the amendments no later than the respective effective dates of the amendments.

There are no other HKFRSs or HK(IFRIC) interpretations that are not yet effective that would be expected to have a material impact on the Group.

#### 2.2 Subsidiaries

#### 2.2.1 Consolidation

Subsidiaries are all entities over which the Group has the power to govern the financial and operating policies generally accompanying a shareholding of more than one half of the voting rights. The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether the Group controls another entity.

Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are de-consolidated from the date that control ceases.

Inter-company transactions, balances, income and expenses on transactions between group companies are eliminated. Profits and losses resulting from inter-company transactions that are recognised in assets are also eliminated. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

#### 2. 重要會計政策摘要(續)

#### 2.1 編製基準(續)

(b) 已公布但於2012年1月1 日之財政年度內未生效及 無提前採納的新訂和修訂 準則(續)

> 本集團並未評估修訂及準 則的全面影響,有意不遲 於各修訂各自的生效日期 採用。

> 並無其他香港財務報告準則或香港(國際財務報告 設釋委員會)的詮釋尚未 生效而預期將對本集團產 生重大影響。

#### 2.2 附屬公司

#### 2.2.1合併賬目

附屬公司指本集團有權管 控其財政及經營政策的所 有主體,一般附帶超過完 數投票權的股權。在評定 本集團是否控制另一主體 時,目前可行使或可兑與 的潛在投票權的存在及影 響均予考慮。

附屬公司在控制權轉移至 本集團之日全面合併入 賬。附屬公司在控制權終 止之日起停止合併入賬。

#### 2.2 Subsidiaries (continued)

#### 2.2.1 Consolidation (continued)

#### **Business combinations**

The Group applies the acquisition method to account for business combinations. The consideration transferred for the acquisition of a subsidiary is the fair values of the assets transferred, the liabilities incurred to the former owners of the acquiree and the equity interests issued by the Group. The consideration transferred includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. The Group recognises any noncontrolling interest in the acquiree on an acquisition-by-acquisition basis, either at fair value or at the non-controlling interest's proportionate share of the recognised amounts of acquiree's identifiable net assets.

Acquisition-related costs are expensed as incurred.

Goodwill is initially measured as the excess of the aggregate of the consideration transferred and the fair value of noncontrolling interest over the net identifiable assets acquired and liabilities assumed. If this consideration is lower than the fair value of the net assets of the subsidiary acquired, the difference is recognised in profit or loss.

#### 重要會計政策摘要(續)

#### 2.2 附屬公司(續)

#### 2.2.1合併賬目(續)

#### (a) 業務合併

本集團採用購買法 將業務合併入賬。 購買附屬公司的轉 讓對價為本集團所 轉讓資產、對被收 購方前擁有人所產 生負債及所發行股 權的公平值。轉讓 對價包括或有對價 安排產生的任何資 產或負債的公平 值。於業務合併時 所購買的可識別資 產及所承擔的負債 及或然負債,初步 按購買日的公平值 計量。就個別收購 基準,本集團以公 平值或按非控制性 權益所佔被購買方 資產淨值可確認的 比例確認於被購買 方之任何非控制性 權益。

購買相關成本於產 生時列為開支。

商譽初步按所轉撥 總對價及所收購非 控制性權益之公平 值超出可辨認資產 淨值及所承擔負債 之數額計量。倘此 對價低於所購買附 屬公司資產淨值之 公平值,則差額於 損益中確認。

#### 2.2 Subsidiaries (continued)

#### 2.2.1 Consolidation (continued)

(b) Changes in ownership interests in subsidiaries without change of control

Transactions with non-controlling interests that do not result in loss of control are accounted for as equity transactions – that is, as transactions with the owners in their capacity as owners. The difference between fair value of any consideration paid and the relevant share acquired of the carrying value of net assets of the subsidiary is recorded in equity. Gains or losses on disposals to non-controlling interests are also recorded in equity.

#### (c) Disposal of subsidiaries

When the Group ceases to have control, any retained interest in the entity is remeasured to its fair value at the date when control is lost, with the change in carrying amount recognised in profit or loss. The fair value is the initial carrying amount for the purposes of subsequently accounting for the retained interest as an associate, joint venture or financial asset. In addition, any amounts previously recognised in OCI in respect of that entity are accounted for as if the Group had directly disposed of the related assets or liabilities. This may mean that amounts previously recognised in OCI are reclassified to profit or loss.

#### 2. 重要會計政策摘要(續)

#### 2.2 附屬公司(續)

#### 2.2.1合併賬目(續)

(b) 不導致失去控制權 之附屬公司所有者 權益變動

不之易易其進已所屬值益益作導致控賬即為的對購司差向售金失制列與所交價相淨額控配向售過去性作所有易公關資額控盈。以權權有者。平應產列制虧極。

#### (c) 出售附屬公司

本集團失去控制權 時,於實體之任何 保留權益按失去控 制權當日之公平值 重新計量,有關賬 面值變動在損益確 認。公平值為就保 留權益的後續入賬 而言為聯營、合營 或金融資產的初始 賬面值。此外,先 前於其他全面收益 確認與該實體有關 之任何金額按猶如 本集團已直接出售 有關資產或負債之 方式入賬。此可能 意味先前在其他全 面收益確認之金額 重新分類至損益。

#### 2.2 Subsidiaries (continued)

#### 2.2.2 Separate financial statements

Investments in subsidiaries are accounted for at cost less impairment. Cost is adjusted to reflect changes in consideration arising from contingent consideration amendments. Cost also includes direct attributable costs of investment. The results of subsidiaries are accounted for by the Company on the basis of dividend and receivable.

#### 2.3 Associates

Associates are all entities over which the Group has significant influence but not control, generally accompanying a shareholding of between 20% and 50% of the voting rights. Investments in associates are accounted for using the equity method of accounting. Under the equity method, the investment is initially recognised at cost, and the carrying amount is increased or decreased to recognise the investor's share of the profit or loss of the investee after the date of acquisition. The Group's investment in associates includes goodwill identified on acquisition.

If the ownership interest in an associate is reduced but significant influence is retained, only a proportionate share of the amounts previously recognised in OCI is reclassified to profit or loss where appropriate.

#### 重要會計政策摘要(續)

#### 2.2 附屬公司(續)

#### 2.2.2 獨立財務報表

附屬公司投資按成本扣除 減值列賬。成本經調整以 反映修改或有對價所產生 的對價變動。成本亦包括 投資的直接歸屬成本。附 屬公司的業績由本公司按 已收及應收股息入賬。

#### 2.3 聯營公司

聯營公司指所有本集團對其有 重大影響力而無控制權的實 體,通常附帶有20%至50%投 票權的股權。聯營公司投資以 權益法入賬。根據權益法,投 資初步以成本確認, 賬面值會 增加或減少,以確認投資者佔 被投資方收購日期後損益之比 例。本集團於聯營公司的投資 包括購買時已辨認的商譽。

如聯營公司的權益持有被削減 但仍保留重大影響力,只有按 比例將之前在其他全面收益中 確認的數額重新分類至損益(如 適用)。

### 綜合財務報表附註 Notes to the Consolidated Financial Statements

# 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 2.3 Associates (continued)

The Group determines at each reporting date whether there is any objective evidence that the investment in the associate is impaired. If this is the case, the Group calculates the amount of impairment as the difference between the recoverable amount of the associate and its carrying value and recognises the amount adjacent to 'share of profit of associates' in the income statement.

Profits and losses resulting from upstream and downstream transactions between the Group and its associate are recognised in the Group's financial statements only to the extent of unrelated investor's interests in the associates. Unrealised losses are eliminated unless the transaction provides evidence of an impairment of the asset transferred. Accounting policies of associates have been changed where necessary to ensure consistency with the policies adopted by the Group.

Dilution gains and losses arising in investments in associates are recognised in the income statement.

#### 2.4 Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker, who is responsible for allocating resources and assessing performance of the operating segments, has been identified as the executive Directors that make strategic decisions.

#### 2. 重要會計政策摘要(續)

#### 2.3 聯營公司(續)

本集團於各報告日期釐定是否 有任何客觀證據顯示於聯營公 司的投資已經減值。倘出現可 情況,本集團會按聯營公司可 收回金額與其賬面值計算減值 金額,並於收益表「應佔聯營公 司利潤」確認有關金額。

在聯營公司的投資所產生的攤薄收益和虧損於收益表確認。

#### 2.4 分部報告

營運的分部按照向主要營運決 策者提供的內部報告貫徹一致 的方式報告。負責分配資源和 評估經營分部表現的主要經營 決策者被認定為作出策略性決 定的執行董事。

#### 2.5 Foreign currency translation

#### Functional and presentation currency

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates ('the functional currency'). The consolidated financial statements are presented in US\$, which is the Company's functional and the Group's presentation currency.

#### Transactions and balances (b)

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions or valuation where items are re-measured. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the consolidated income statement.

All foreign exchange gains and losses are presented in the consolidated income statement within 'other (losses)/gains - net'.

Changes in the fair value of monetary securities denominated in foreign currency classified as available-for-sale are analysed between translation differences resulting from changes in the amortised cost of the security and other changes in the carrying amount of the security. Translation differences related to changes in the amortised cost are recognised in profit or loss, and other changes in the carrying amount are recognised in OCI.

#### 重要會計政策摘要(續)

#### 2.5 外幣折算

#### (a) 功能和列報貨幣

本集團每個主體的財務報 表所列項目均以該主體經 營所在的主要經濟環境的 貨幣計量(「功能貨幣」)。 本綜合財務報表按本公司 之功能及本集團之列報貨 幣美元列報。

#### (b) 交易及結餘

外幣交易採用交易或項目 重新計量的估值日期的滙 率換算為功能貨幣。結算 此等交易產生的滙兑收益 和虧損以及將外幣計值的 貨幣資產和負債以年終滙 率折算產生的滙兑收益和 虧損在綜合收益表確認。

所有滙兑收益和虧損在綜 合收益表內的「其他(虧 損)/收益-淨額」中列 報。

以外幣為單位被分類為可 供出售的貨幣性證券的公 平值變動,按照證券的攤 銷成本變動與該證券賬面 值的其他變動所產生的折 算差額進行分析。與攤銷 成本變動有關的折算差額 確認為利潤或虧損,賬面 值的其他變動則於其他全 面收益中確認。

#### 2.5 Foreign currency translation (continued)

(b) Transactions and balances (continued)

Translation differences on non-monetary financial assets and liabilities such as equities held at fair value through profit or loss are recognised in profit or loss as part of the fair value gain or loss. Translation differences on non-monetary financial assets such as equities classified as available-for-sale are included in OCI.

#### (c) Group companies

The results and financial position of all the Group entities (none of which has the currency of a hyperinflationary economy) that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- assets and liabilities for each balance sheet presented are translated at the closing rate at the date of that balance sheet;
- (ii) income and expenses for each consolidated income statement are translated at average exchange rates (unless this average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at the rates on the dates of the transactions); and
- (iii) all resulting exchange differences are recognised in OCI.

#### 2. 重要會計政策摘要(續)

### 2.5 外幣折算(續)

(b) 交易及結餘(續)

非貨幣性金融資產及負債 (例如按公平值透過損益 持有的權益)的折算差額 在損益中確認為公平值 益和虧損的一部份。 幣性金融資產(例如的 幣性金融資產(例如的的 等性出售的權益)的 算差額包括在權益中其他 全面收益內。

#### (c) 集團公司

其功能貨幣與本集團的列報貨幣不同的所有集團內的主體(當中沒有惡性通貨膨脹經濟的貨幣)的業績和財務狀況按如下方法換算為列報貨幣:

- (i) 每份列報的資產負 債表內的資產和負 債按該資產負債表 日期的期末滙率換 算;
- (iii) 所有由此產生的滙 兑差額於其他全面 收益確認。

#### 2.5 Foreign currency translation (continued)

#### Group companies (continued)

Goodwill and fair value adjustments arising on the acquisition of a foreign entity are treated as assets and liabilities of the foreign entity and translated at the closing rate. Exchange differences arising are recognised in OCI.

#### Disposal of foreign operation and partial disposal

On the disposal of a foreign operation (that is, a disposal of the Group's entire interest in a foreign operation, or a disposal involving loss of control over a subsidiary that includes a foreign operation, a disposal involving loss of joint control over a jointly controlled entity that includes a foreign operation, or a disposal involving loss of significant influence over an associate that includes a foreign operation), all of the exchange differences accumulated in equity in respect of that operation attributable to the equity holders of the company are reclassified to profit or loss.

In the case of a partial disposal that does not result in the Group losing control over a subsidiary that includes a foreign operation, the proportionate share of accumulated exchange differences are re-attributed to non-controlling interests and are not recognised in profit or loss. For all other partial disposals (that is, reductions in the Group's ownership interest in associates or jointly controlled entities that do not result in the Group losing significant influence or joint control) the proportionate share of the accumulated exchange difference is reclassified to profit or loss.

#### 重要會計政策摘要(續)

#### 2.5 外幣折算(續)

#### (c) 集團公司(續)

購買境外主體產生的商譽 及公平值調整視為該境外 主體的資產和負債,並按 期末滙率換算。所引起之 匯兑差額於其他全面收益 內確認。

### 境外經營的處置和部分處

對於境外經營的處置(即 處置集團在境外經營中的 全部權益,或者處置涉及 喪失對擁有境外經營的子 公司的控制權,或涉及喪 失對擁有境外經營的共同 控制主體的共同控制權, 或涉及喪失對擁有境外 經營的聯營企業的控制 權),就該項經營累計計 入權益的歸屬於公司權益 持有者的所有匯兑差額均 重分類至損益。

對於並不導致集團喪失對 擁有境外經營的子公司 的控制權的部分處置,集 團在累計匯兑差額中的比 例份額重新歸屬於非控制 性權益並且不在損益中確 認。對於所有其他部分處 置(即集團在聯營企業或 共同控制主體中的所有權 權益的減少並不導致集團 喪失重大影響或共同控制 權),集團在累計匯兑差 額中的比例份額重分類至 損益。

### 綜合財務報表附註 Notes to the Consolidated Financial Statements

# 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 2.6 Property, plant and equipment

Property, plant and equipment is stated at historical cost less accumulated depreciation and accumulated impairment losses, if any. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Freehold land is stated at cost less accumulated impairment losses, if any. Cost represents consideration paid for the purchase of the land. Freehold land is not subject to depreciation.

Construction-in-progress (the "CIP") represents buildings, plant and machinery under construction or pending installation and is stated at cost less accumulated impairment losses, if any. Cost includes the costs of construction and acquisition and capitalised borrowing costs. No depreciation is made on CIP until such time as the relevant assets are completed and ready for intended use. When the assets concerned are available for use, the costs are transferred to property, plant and equipment and depreciated in accordance with the policy as stated below.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognised. All other repairs and maintenance are charged to the consolidated income statements during the financial period in which they are incurred.

#### 2. 重要會計政策摘要(續)

#### 2.6 物業、機器及設備

物業、機器及設備乃按歷史成本值減累計折舊及累計減值虧損(如有)後列賬。歷史成本包括收購該等項目直接產生的開支。

永久業權土地按成本減累計減 值虧損(如有)後列賬。成本指 購買土地已付代價。永久業權 土地不計提折舊。

#### 2.6 Property, plant and equipment (continued)

Depreciation is calculated using the straight-line method to allocate the cost less impairment loss (if any), other than freehold land and construction in progress, to their residual values over their estimated useful lives, as follows:

_	Buildings	20 - 60	years

Furniture, machinery

and equipment 2 - 15 years

Vehicles, aircraft and

transportation 5 - 20 years

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing the proceeds with carrying amounts and are recognised within 'other (losses)/gains - net' in the consolidated income statement.

#### 2.7 Leasehold land and land use rights

Leasehold land and land use rights are stated at cost less accumulated amortisation and accumulated impairment losses (if any). Cost represents consideration paid for the rights to use the land on which various plants and buildings are situated for periods from 20 to 70 years. Amortisation of leasehold land and land use rights is calculated on a straight-line basis over the period of the leases.

#### 重要會計政策摘要(續)

#### 2.6 物業、機器及設備(續)

除永久業權土地和在建工程 外,折舊均以直線法計算,以 於估計可使用年期將成本減減 值虧損(如有)分配至其餘值, 有關估計可使用年期如下:

樓宇 20-60年

**傢俬、機器** 

及設備 2-15年

車輛、飛機

及運輸工具 5-20年

資產的剩餘價值及可使用年期 在每個報告期末進行檢討,及 在適當時調整。

若資產的賬面值高於其估計可 收回金額,其賬面值即時撇減 至可收回金額。

出售的收益和虧損按所得款與 賬面值的差額釐定,並在綜 合收益表內「其他(虧損)/收 益一淨額」中確認。

#### 2.7 租賃土地及土地使用權

和賃土地及土地使用權乃按成 本值減累計攤銷及累計減值虧 損(如有)列賬。成本值指就各 廠房及樓宇所在年限介乎20至 70年不等土地使用權所支付的 代價。租賃土地及土地使用權 的攤銷於租賃期內以直線法計 算。

### 綜合財務報表附註 Notes to the Consolidated Financial Statements

# 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 2.8 Investment properties

Properties that are held for long-term rental yields or for capital appreciation or both, and that are not occupied by the Group, are classified as investment properties.

Freehold investment properties and the building component of leasehold investment properties are stated at cost less accumulated depreciation and accumulated impairment loss (if any). The land component of leasehold investment properties is accounted for as leasehold land and classified in leasehold land and land use rights.

Depreciation of investment properties is calculated using the straight-line method to allocate cost less impairment loss (if any) to their residual value over their estimated useful lives of 10 to 40 years.

#### 2.9 Intangible assets

#### (a) Goodwill

Goodwill arises on the acquisition of subsidiaries, associates and joint ventures and represents the excess of the consideration transferred over the Company's interest in net fair value of the net identifiable assets, liabilities and contingent liabilities of the acquiree and the fair value of the non-controlling interest in the acquiree.

For the purpose of impairment testing, goodwill acquired in a business combination is allocated to each of the cash-generating units ("CGUs"), or groups of CGUs, that is expected to benefit from the synergies of the combination. Each unit or group of units to which the goodwill is allocated represents the lowest level within the entity at which the goodwill is monitored for internal management purposes. Goodwill is monitored at the operating segment level.

#### 2. 重要會計政策摘要(續)

#### 2.8 投資物業

持有作長期租金收益或資本增 值或上述兩種目的及並非由本 集團佔用的物業,乃列作投資 物業。

永久業權的投資物業與租賃投資物業的樓宇部分以成本減累計折舊及累計減值虧損(如有)列賬。租賃投資物業的土地部分作為租賃土地入賬及列為租賃土地及土地使用權。

投資物業的折舊以直線法將成本減去減值虧損(如有)至殘值分攤至其估計可使用年期10至40年計算。

#### 2.9 無形資產

#### (a) 商譽

#### Intangible assets (continued)

#### Goodwill (continued)

Goodwill impairment reviews are undertaken annually or more frequently if events or changes in circumstances indicate a potential impairment. The carrying value of goodwill is compared to the recoverable amount, which is the higher of value in use and the fair value less costs to sell. Any impairment is recognised immediately as an expense and is not subsequently reversed.

#### (b) Trademarks

Separately acquired trademarks are shown at historical cost. Trademarks acquired in a business combination are recognised at fair value at the acquisition date. Trademarks have finite useful lives and are carried at cost less accumulated amortisation. Amortisation is calculated using the straight-line method to allocate the cost of trademarks over their estimated useful lives of 10 years.

#### 2.10 Impairment of investment in subsidiaries, associates and non-financial assets

Assets that have an indefinite useful life, for example goodwill, are not subject to amortisation and are tested annually for impairment. Assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). Non-financial assets other than goodwill that suffered an impairment are reviewed for possible reversal of the impairment at each reporting date.

#### 重要會計政策摘要(續)

#### 2.9 無形資產(續)

#### (a) 商譽(續)

商譽每年淮行減值檢討, 或當有事件出現或情況改 變顯示可能出現減值時, 作出更頻密檢討。商譽 賬面值與可收回金額作比 較,可收回金額為使用值 與公平值減出售成本之較 高者。任何減值即時確認 為開支,且其後不會撥 □ ∘

#### (b) 商標

分開購入的商標按歷史成 本列賬。在業務合併中購 入的商標按購買日的公平 值列賬。商標均有限定的 可使用年期,並按成本減 累計攤銷列賬。攤銷利用 直線法將商標的成本分攤 至其估計可使用年期10 年計算。

#### 2.10 附屬公司、聯營公司及非金融 資產投資的減值

使用年期不確定的資產(例如商 譽)毋需攤銷,但每年須就減 值進行測試。各項資產,當有 事件出現或情況改變顯示賬面 值可能無法收回時就進行減值 檢討。減值虧損按資產的賬面 值超出其可收回金額的差額確 認。可收回金額以資產的公平 值扣除銷貨成本及使用價值兩 者之間較高者為準。於評估減 值時,資產按可分開辨認現金 流量(現金產生單位)的最低層 次組合。除商譽外,已蒙受減 值的非金融資產在每個報告日 期均就減值是否可以轉回進行 檢討。

# 2.10 Impairment of investment in subsidiaries, associates and non-financial assets *(continued)*

Impairment testing of the investments in subsidiaries or associates is required upon receiving dividends from these investments if the dividend exceeds the total comprehensive income of the subsidiary or associate in the period the dividend is declared or if the carrying amount of the investment in the separate financial statements exceeds the carrying amount in the consolidated financial statements of the investee's net assets including goodwill.

#### 2.11 Financial assets

#### 2.11.1 Classification

The Group classifies its financial assets in the following categories: at fair value through profit or loss, loans and receivables, and available-forsale. The classification depends on the purpose for which the financial assets are acquired. Management determines the classification of its financial assets at initial recognition.

## (a) Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss are financial assets held for trading. A financial asset is classified in this category if acquired principally for the purpose of selling in the short-term. Derivatives are also categorised as held for trading unless they are designated as hedges. Assets in this category are classified as current assets if expected to be settled within 12 months; otherwise, they are classified as non-current.

#### 2. 重要會計政策摘要(續)

#### 2.10 附屬公司、聯營公司及非金融 資產投資的減值(續)

#### 2.11 金融資產

#### 2.11.1 分類

本集團將其金融資產分類 為以下類別:按公平值 透過損益記賬、貸款及 收款,以及可供出售。分 類視乎購入金融資產之目 的。管理層應在初始類 時釐定金融資產的分類。

### (a) 按公平值透過損益 記賬的金融資產

#### 2.11 Financial assets (continued)

#### 2.11.1 Classification (continued)

#### Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in current assets, except for maturities greater than 12 months after the end of the report period and are classified as non-current assets. The Group's loans and receivables comprise 'trade and other receivables' and 'cash and cash equivalents' in the balance sheet.

#### Available-for-sale financial assets

Available-for-sale financial assets are nonderivatives that are either designated in this category or not classified in any of the other categories. They are included in non-current assets unless the investment matures or management intends to dispose of the investment within 12 months of the end of the reporting period.

#### 重要會計政策摘要(續)

#### 2.11 金融資產(續)

#### 2.11.1 分類(續)

#### (b) 貸款及應收款

貸款及應收款為有固 定或可確定付款額且 沒有在活躍市場上報 價的非衍生金融資 產。此等項目包括在 流動資產內,但若由 報告期末起計超過 12個月方到期者, 則分類為非流動資 產。本集團的貸款及 應收款由資產負債表 「貿易應收款及其他 應收款」與「現金及現 金等價物」組成。

#### 可供出售金融資產 (c)

可供出售金融資產 為被指定作此類別 或並無分類為任何 其他類別的非衍生 工具。除非投資到 期或管理層有意在 報告期末後12個月 則此等資產列在非 流動資產內。

#### 2.11 Financial assets (continued)

#### 2.11.2 Recognition and measurement

Regular way purchases and sales of financial assets are recognised on the trade-date - the date on which the Group commits to purchase or sell the asset. Investments are initially recognised at fair value plus transaction costs for all financial assets not carried at fair value through profit or loss. Financial assets carried at fair value through profit or loss are initially recognised at fair value, and transaction costs are expensed in the consolidated income statement. Financial assets are derecognised when the rights to receive cash flows from the investments have expired or have been transferred and the Group has transferred substantially all risks and rewards of ownership. Available-for-sale financial assets and financial assets at fair value through profit or loss are subsequently carried at fair value. Loans and receivables are subsequently carried at amortised cost using the effective interest method.

Gains or losses arising from changes in the fair value of the 'financial assets at fair value through profit or loss' category are presented in the consolidated income statement within 'other (losses)/gains – net', in the period in which they arise. Dividend income from financial assets at fair value through profit or loss is recognised in the consolidated income statement as part of 'other income' when the Group's right to receive payments is established.

#### 2. 重要會計政策摘要(續)

#### 2.11 金融資產(續)

#### 2.11.2 確認和計量

常規購買及出售的金融資 產在交易日確認 - 交易日 指本集團承諾購買或出售 該資產之日。對於並非按 公平值诱過損益記賬的所 有金融資產, 其投資初始 按其公平值加交易成本確 認。按公平值透過損益記 賬的金融資產,初始按公 平值確認, 而交易成本則 在綜合收益表支銷。當從 投資收取現金流量的權利 已到期或已轉讓,而本集 團已實質上將所有權的所 有風險和報酬轉讓時,金 融資產即終止確認。可供 出售金融資產及按公平值 诱過損益記賬的金融資產 其後按公平值列賬。貸款 及應收款項其後利用實際 利率法按攤銷成本列賬。

#### 2.11 Financial assets (continued)

#### 2.11.2 Recognition and measurement (continued)

Changes in the fair value of monetary and nonmonetary securities classified as available-forsale are recognised in OCI.

When securities classified as available-for-sale are sold or impaired, the accumulated fair value adjustments recognised in equity are included in the income statement as 'other (losses)/gainsnet'.

Interest on available-for-sale securities calculated using the effective interest method is recognised in the income statement as part of other income. Dividends on available-for-sale equity instruments are recognised in the income statement as part of other income when the Group's right to receive payments is established.

### 2.12 Offsetting financial instruments

Financial assets and liabilities are offset and the net amount reported in the balance sheet when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis, or realise the asset and settle the liability simultaneously.

#### 重要會計政策摘要(續)

#### 2.11 金融資產(續)

#### 2.11.2 確認及計量(續)

分類為可供出售的貨幣性 及非貨幣性證券的公平值 變動在其他全面收益中確

當分類為可供出售的證券 售出或減值時,在權益中 確認的累計公平值調整列 入收益表內作為「其他(虧 損)/收益-淨額」。

可供出售證券利用實際利 率法計算的利息在收益表 內確認為部份其他收入。 至於可供出售權益工具的 股息,當本集團收取有關 款項的權利確定時,在收 益表內確認為部份其他收 入。

#### 2.12 抵銷金融工具

當有法定可執行權力可抵銷已 確認金額,並有意圖按淨額基 準結算或同時變現資產和結算 負債時,金融資產與負債可互 相抵銷,並在資產負債表報告 其淨額。

#### 2.13 Impairment of financial assets

#### (a) Assets carried at amortised cost

The Group assesses at the end of each reporting period whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is impaired and impairment losses are incurred only if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

Evidence of impairment may include indications that the debtors or a group of debtors is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganisation, and where observable data indicate that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

For loans and receivables category, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced and the amount of the loss is recognised in the consolidated income statement. If a loan has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract. As a practical expedient, the Group may measure impairment on the basis of an instrument's fair value using an observable market price.

#### 2. 重要會計政策摘要(續)

#### 2.13 金融資產減值

#### (a) 以攤銷成本列賬的資產

就貸款及應收款種類而 言,損失金額乃根據資產 賬面值與按金融資產原實 際利率貼現而估計未來現 金流量(不包括仍未產生 的未來信用損失)的現值 兩者的差額計量。資產賬 面值予以削減,而損失金 額則在綜合收益表確認。 如貸款或持有至到期投資 有浮動利率,計量任何減 值損失的貼現率為按合同 釐定的當前實際利率。在 實際應用中,本集團可利 用可觀察的市場價格,按 工具的公平值計量減值。

#### 2.13 Impairment of financial assets (continued)

Assets carried at amortised cost (continued)

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised (such as an improvement in the debtor's credit rating), the reversal of the previously recognised impairment loss is recognised in the consolidated income statement.

Assets classified as available-for-sale

The Group assesses at the end of each reporting period whether there is objective evidence that a financial asset or a group of financial assets is impaired. For debt securities, the Group uses the criteria refer to (a) above. In the case of equity investments classified as available-for-sale, a significant or prolonged decline in the fair value of the security below its cost is also evidence that the assets are impaired. If any such evidence exists for available-for-sale financial assets, the cumulative loss - measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognised in profit or loss is removed from equity and recognised in the consolidated income statement. Impairment losses recognised in the consolidated income statement on equity instruments are not reversed through the consolidated income statement. If, in a subsequent period, the fair value of a debt instrument classified as availablefor-sale increases and the increase can be objectively related to an event occurring after the impairment loss was recognised in profit or loss, the impairment loss is reversed through the consolidated income statement.

#### 重要會計政策摘要(續)

#### 2.13 金融資產減值(續)

以攤銷成本列賬的資產

如在後繼期間,減值虧損 的數額減少,而此減少 可客觀地聯繫至減值在確 認後才發生的事件(例如 債務人的信用評級有所改 善),則之前已確認的減 值虧損可在綜合收益表轉 0

#### 可供出售資產

本集團在每個報告期末評 估是否有客觀證據證明 某一金融資產或某一金融 資產組已經減值。對於債 券,本集團利用上文(a) 的標準。至於分類為可供 出售的權益投資,證券公 平值的大幅度或長期跌至 低於其成本值,亦是資產 已經減值的證據。若可供 出售金融資產存在此等證 據,累計虧損-按購買成 本與當時公平值的差額, 減該金融資產之前在收益 表確認的任何減值虧損計 算一自權益中剔除並在綜 合收益表記賬。在綜合收 益表確認的權益工具的減 值虧損不會透過單獨的綜 合收益表轉回。如在較後 期間,被分類為可供出售 債務工具的公平值增加, 而增加可客觀地與減值虧 損在損益確認後發生的事 件有關,則將減值虧損在 綜合收益表轉回。

#### 2.14 Inventories

Inventories are stated at the lower of cost and net realisable value. Cost is determined using the weighted average method. The cost of finished goods and work in progress comprises raw materials, labour, other direct costs and related production overheads (based on normal operating capacity). It excludes borrowing costs. Net realisable value is the estimated selling price in the ordinary course of business, less applicable variable selling costs.

#### 2.15 Trade and other receivables

Trade receivables are amounts due from customers for merchandise sold or services performed in the ordinary course of business. If collection of trade and other receivables is expected in one year or less, they are classified as current assets. If not, they are presented as non-current assets.

Trade and other receivables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less provision for impairment.

#### 2.16 Cash and cash equivalents

In the consolidated cash flow statement, cash and cash equivalents includes cash in hand, deposits held at call with banks and other short-term highly liquid investments with original maturities of three months or less.

#### 2. 重要會計政策摘要(續)

#### 2.14 存貨

#### 2.15 貿易應收款及其他應收款

貿易應收款為在日常營運活動 中就商品銷售或服務執行而應 收客戶的款項。如貿易應收款 及其他應收款的收回預期在一 年或以內,其被分類為流動資 產;否則分類為非流動資產。

貿易應收款及其他應收款以公 平值為初始確認,其後利用實 際利率法按攤銷成本扣除減值 準備計量。

#### 2.16 現金及現金等價物

於綜合現金流量表中現金及現金等價物包括手頭現金、銀行通知存款以及原到期為三個月或以下的其他短期高流動性投資。

#### 2.17 Share capital

Ordinary shares are classified as equity.

Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction, net of tax, from the proceeds.

Where any group company purchases the Company's equity share capital (treasury shares), the consideration paid, including any directly attributable incremental costs (net of income taxes) is deducted from equity attributable to the Company's equity holders until the shares are cancelled or reissued. Where such shares are subsequently reissued, any consideration received, net of any directly attributable incremental transaction costs and the related income tax effects, is included in equity attributable to the Company's equity holders.

#### 2.18 Trade payables

Trade payables are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Trade payables are classified as current liabilities if payment is due within one year or less. If not, they are presented as noncurrent liabilities.

Trade payables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method.

#### 2.19 Borrowings

Borrowings are recognised initially at fair value, net of transaction costs incurred. Borrowings are subsequently stated at amortised cost; any difference between the proceeds (net of transaction costs) and the redemption value is recognised in the consolidated income statement over the period of the borrowings using the effective interest method.

#### 重要會計政策摘要(續)

#### 2.17 股本

普通股被分類為權益。

直接歸屬於發行新股或購股權 的新增成本在權益中列為所得 款的減少(扣除税項)。

如任何集團公司購入本公司的 權益股本(庫存股),所支付的 對價,包括任何直接所佔的新 增成本(扣除所得税),自歸屬 於本公司權益持有人的權益中 扣除,直至股份被註銷或重新 發行為止。如股份其後被重新 發行,任何已收取的對價(扣除 任何直接所佔的新增交易費用 及相關受影響的所得税)包括在 歸屬於本公司權益持有人的權 益內。

#### 2.18 貿易應付款

貿易應付款為在日常營運活動 中購買商品或服務而應支付供 應商的義務。如應付款的支付 日期在一年或以內,貿易應付 款被分類為流動負債;否則分 類為非流動負債。

貿易應付款以公平值為初始確 認,其後利用實際利率法按攤 銷成本計量。

#### 2.19 借款

借款按公平值並扣除產生的交 易費用為初始確認。借款其後 按攤銷成本列賬;所得款(扣除 交易成本)與贖回價值的任何差 額利用實際利率法於借款期間 內在綜合收益表確認。

#### 2.19 Borrowings (continued)

Fees paid on the establishment of loan facilities are recognised as transaction costs of the loan to the extent that it is probable that some or all of the facility will be drawn down. In this case, the fee is deferred until the draw-down occurs. To the extent there is no evidence that it is probable that some or all of the facility will be drawn down, the fee is capitalised as a prepayment for liquidity services and amortised over the period of the facility to which it relates.

Borrowings are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least 12 months after the balance sheet date.

#### 2.20 Borrowing costs

General and specific borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale.

Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalisation.

All other borrowing costs are recognised in profit or loss in the period in which they are incurred.

#### 2.21 Current and deferred income tax

The income tax expense for the period comprises current and deferred income tax. Income tax is recognised in the consolidated income statement, except to the extent that it relates to items recognised in OCI or directly in equity. In this case the income tax is also recognised in OCI or directly in equity, respectively.

#### 2. 重要會計政策摘要(續)

#### 2.19 借款(續)

除非本集團可無條件將負債的 結算遞延至資產負債表日後最 少12個月,否則借款分類為流 動負債。

#### 2.20 借款成本

可直接歸屬且需經較長時間的 購建活動方能達至預定可使用 或出售狀態之合資格資產購建 或生產的一般及特定借款成 本,計入該等資產之成本,直 至達至其預定可使用或出售狀 態為止。

就特定借款,因有待合資格資 產的支出而臨時投資賺取的投 資收入,須自合資格資本化之 借款成本中扣除。

所有其他借款成本於其產生期 間於損益確認。

#### 2.21 當期及遞延所得税

本期間所得税項支出包括當期 和遞延所得税項。所得税在綜 合收益表中確認,但與在其他 全面收益中或直接在權益中確 認的項目有關者則除外。在該 情況下,所得税亦分別在其他 全面收益或直接在權益中確認。

#### 2.21 Current and deferred income tax (continued)

#### Current income tax

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the balance sheet date in the countries where the Company's subsidiaries and associates operate and generate taxable income. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

#### Deferred income tax

#### Inside basis differences

Deferred income tax is recognised, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. However, the deferred income tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantially enacted by the balance sheet date and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled.

Deferred income tax assets are recognised only to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

#### 重要會計政策摘要(續)

#### 2.21 當期及遞延所得稅(續)

#### 當期所得税

當期所得税支出根據本公 司的附屬公司及聯營公 司經營及產生應課税收入 的國家於資產負債表日已 頒佈或實質上已頒佈的税 務法例計算。管理層就適 用税務法例解釋所規限的 情況定期評估報税表的狀 況,並在適用情況下根據 預期須向税務機關支付的 税款設定準備。

#### (b) 遞延所得税

#### 內部基本差額

遞延所得税利用負債法確 認資產和負債的稅基與資 產和負債在綜合財務報表 的賬面值差額而產生的暫 時性差異。然而,若遞延 所得税來自在交易(不包 括業務合併)中對資產或 負債的初始確認,而在交 易時不影響會計損益或應 課税利潤或損失,則不作 記賬。遞延所得税採用在 資產負債表日前已頒佈或 實質上已頒佈,並在有關 的遞延所得税資產實現或 遞延所得税負債結算時預 期將會適用的税率(及法 例)而釐定。

遞延所得税資產是就很可 能有未來應課税利潤而就 此可使用暫時性差異而確 認。

#### 2.21 Current and deferred income tax (continued)

(b) Deferred income tax (continued)

#### Outside basis differences

Deferred income tax is provided on temporary differences arising on investments in subsidiaries and associates, except for deferred income tax liability where the timing of the reversal of the temporary difference is controlled by the Group and it is probable that the temporary difference will not reverse in the foreseeable future.

#### 2.22 Employee benefits

(a) Pension obligations (defined contribution plans)

A defined contribution plan is a pension plan under which the Group pays contributions into a separate entity. The Group has no legal or constructive obligations to pay further contributions if the fund does not hold sufficient assets to pay all employees the benefits relating to employee service in the current and prior periods. The contributions made by the Group are recognised as employee benefit expense when they are due.

The Group participates in various defined contribution plans administered by the relevant authorities or third parties, where appropriate, in the PRC, Hong Kong, Singapore and Japan for its employees. The Group is required to pay monthly contributions to these plans at certain percentages and at relevant portion of the payroll of these employees to the pension plans to fund the benefits. The Group has no further obligation for post-retirement benefits beyond the contributions made. The relevant authorities undertake to assume the retirement benefit obligation payable to these existing and future retired employees under these plans.

#### 2. 重要會計政策摘要(續)

#### 2.21 當期及遞延所得稅(續)

(b) 遞延所得税(續)

外部基本差額

遞延税項就附屬公司和聯營公司投資產生的暫時性差異而準備,但假若本集團可以控制暫時性差異的轉回時間,而暫時性差異的在可預見將來很可能不會轉回則除外。

#### 2.22 職工福利

(a) 退休金義務(界定供款計 劃)

#### 2.22 Employee benefits (continued)

#### Bonus plan

The Group recognises provision for bonuses where contractually obliged or where there is a past practice that has created a constructive obligation.

#### Employee leave entitlements

A provision is made for the estimated liability for annual leave and long-service leave as a result of services rendered by employees up to the balance sheet date. Employee entitlements to sick leave and maternity leave are not recognised until the time of leave.

#### 2.23 Share-based payments

#### Equity-settled share-based payment transactions

The Group operates two equity-settled, share-based compensation schemes, under which the Group receives services from employees as consideration for equity instruments (options) of the Group. The fair value of the employee services received in exchange for the grant of the options is recognised as an expense. The total amount to be expensed is determined by reference to the fair value of the options granted, excluding the impact of any service and nonmarket performance vesting conditions (for example, profitability, sales growth targets and remaining employees of the entity over a specified time period).

Non-market vesting conditions are included in assumptions about the number of options that are expected to vest. The total expense is recognised over the vesting period, which is the period over which all of the specified vesting conditions are to be satisfied. At the end of each reporting period, the entity revises its estimates of the number of options that are expected to vest based on the non-market vesting conditions. It recognises the impact of the revision to original estimates, if any, in the income statement, with a corresponding adjustment to equity.

#### 重要會計政策摘要(續)

#### 2.22 職工福利(續)

#### (b) 花紅計劃

本集團於合約規定或因以 往慣例產生推定責任時就 花紅確認撥備。

#### 僱員享有假期權利

僱員假期乃按截至資產負 債表日止因僱員提供服務 而產生之估計年假及長期 服務假計提撥備。僱員應 享病假及產假之權利,僅 於支取假期時方予確認。

#### 2.23 以股份為基礎的支付

### 以權益結算以股份為基礎的交

本集團設有兩個以權益結算以 股份為基礎的酬金計劃,根據 該項計劃,本集團以權益工具 (購股權)為報酬收取僱員的服 務。僱員為獲取授予購股權而 提供的服務的公平值確認為費 用。作為費用的總金額參考授 予的購股權的公平值釐定,不 包括任何服務及非市場表現歸 屬條件(例如盈利能力、銷售增 長目標和僱員在某特定時期內 留任實體)的影響。

非市場歸屬條件包括在有關預 期歸屬的購股權數目的假設 中。總費用在歸屬期間內確 認,歸屬期間指符合所有特定 歸屬條件的期間。在每個報告 期末,主體依據非市場可行權 條件修訂其對預期歸屬的購股 權數目的估計。主體在收益表 確認對原估算修訂(如有)的影 響,並對權益作出相應調整。

#### 2.23 Share-based payments (continued)

Equity-settled share-based payment transactions (continued)

When the options are exercised, the Company issues new shares. The proceeds received net of any directly attributable transaction costs are credited to share capital (nominal value) and share premium when the options are exercised.

The grant by the Company of options over its equity instruments to the employees of subsidiary undertakings in the Group is treated as a capital contribution. The fair value of employee services received, measured by reference to the grant date fair value, is recognised over the vesting period as an increase to investment in subsidiary undertakings, with a corresponding credit to equity.

#### 2.24 Provisions

Provisions are recognised when the Group has a present legal or constructive obligation as a result of past events; it is probable that an outflow of resources will be required to settle the obligation; and the amount has been reliably estimated. Provisions are not recognised for future operating losses.

When there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognised even if the likelihood of an outflow with respect to any one item included in the same class of obligations may be small.

Provisions are measured at the present value of the expenditures expected to be required to settle the obligation using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the obligation. The increase in the provision due to passage of time is recognised as interest expense.

#### 2. 重要會計政策摘要(續)

#### 2.23 以股份為基礎的支付(續)

以權益結算以股份為基礎的交 易(續)

在購股權行使時,本公司發行 新股。收取的所得款扣除任何 直接歸屬交易成本在購股權行 使時撥入股本(面值)和股本溢 價。

本公司向集團附屬公司的職工授予其權益工具的購股權,被視為資本投入。收取職工服務的公平值,參考授出日的公平值計量,在歸屬期內確認,作為對附屬公司投資的增加,並相應貸記權益。

#### 2.24 準備

當本集團因已發生的事件而產生現有的法律或推定義務;很可能需要有資源的流出以結算義務;及金額已被可靠估計,則確認準備。但不會就未來經營虧損確認準備。

如有多項類似義務,其需要在 結算中有資源流出的可能性, 則可根據義務的類別整體考 慮。即使在同一義務類別所包 含的任何一個項目相關的資源 流出的可能性極低,仍須確認 準備。

準備採用税前利率按照預期需結算有關義務的支出現值計量,該利率反映當時市場對金錢時間值和有關義務固有風險的評估。隨著時間過去而增加的準備確認為利息費用。

#### 2.25 Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable, and represents amounts receivable for goods supplied, stated net of discounts returns and value-added taxes. The Group recognises revenue when the amount of revenue can be reliably measured; when it is probable that future economic benefits will flow to the entity; and when specific criteria have been met for each of the Group's activities, as described below. The Group bases its estimates of return on historical results, taking into consideration the type of customer, the type of transaction and the specifics of each arrangement.

#### (a) Sales of goods

Revenue from the sales of goods is recognised when the risk and reward of the goods has been transferred to the customer, which is usually at the date when a group entity has delivered products to the customer, the customer has accepted the products, and there is no unfulfilled obligation that could affect the customer's acceptance of the products.

#### Rental income

Rental income is recognised on a straight-line basis over the period of the relevant leases.

#### Interest income (c)

Interest income is recognised on a timeproportion basis using the effective interest method. When a loan and receivable is impaired, the Group reduces the carrying amount to its recoverable amount, being the estimated future cash flow discounted at original effective interest rate of the instrument, and continues unwinding the discount as interest income.

#### 重要會計政策摘要(續)

#### 2.25 收入確認

收入按已收取或應收取對價之 公平值估量確認,即提供商品 之應收款項減退貨折扣及增值 税。當收入的金額能夠可靠計 量、未來經濟利益很可能流入 有關實體,而本集團每項活動 均符合具體條件時(如下文所 述),本集團便會將收入確認。 本集團會根據其過往業績並考 慮客戶類別、交易種類和每項 安排的特點作出退貨估計。

#### (a) 貨品銷售

銷售貨物的收入於貨物的 風險和回報轉讓予客戶時 確認,通常即集團實體向 客戶付運產品、客戶已接 納產品及再無可影響客戶 接納產品的未履行責任當 日。

#### (b) 租金收入

租金收入於有關租賃的期 間以直線法確認。

#### (c) 利息收入

利息收入採用實際利率法 按時間比例基準確認。倘 貸款和應收款出現減值, 本集團會將賬面值減至可 收回款額,即估計的未來 現金流量按該工具的原實 際利率折現值,並繼續將 折現計算並確認為利息收 入。

#### 2.25 Revenue recognition (continued)

#### (d) Dividend income

Dividend income is recognised when the right to receive payment is established.

#### 2.26 Government grants

Grants from the government are recognised at their fair value where there is a reasonable assurance that the grant will be received and the Group will comply with all attached conditions.

Government grants relating to costs are deferred and recognised in the income statement over the period necessary to match them with the costs that they are intended to compensate.

Government grants relating to property, plant and equipment are included in non-current liabilities as deferred government grants and are credited to the income statement on a straight-line basis over the expected lives of the related assets.

#### 2.27 Operating leases

Leases in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) are charged to the income statement on a straight-line basis over the period of the lease.

#### 2.28 Dividend distribution

Dividend distribution to the Company's shareholders is recognised as a liability in the Group's and Company's financial statements in the period in which the dividend is approved by the Company's shareholders or Directors, when appropriate.

#### 2. 重要會計政策摘要(續)

#### 2.25 收入確認(續)

#### (d) 股息收入

股息收入在收取款項的權 利確定時確認。

#### 2.26 政府補助金

當能夠合理地保證政府補助金將可收取,而本集團將會符合所有附帶條件時,將政府提供的補助按其公平值確認入賬。

與成本有關之政府補助金遞延 入賬,並配合按擬補償之成本 所需期間計入收益表中。

與購買物業、機器及設備有關 的政府補助金列入非流動負債 作為遞延政府補助金,並按有 關資產之預計年期以直線法在 收益表列賬。

#### 2.27 經營租約

如租賃所有權的重大部份風險和報酬由出租人保留,分類為經營租賃。根據經營租賃支付的款項(扣除自出租人收取的任何優惠後)於租賃期內以直線法在收益表支銷。

#### 2.28 股息分派

分派予本公司股東的股息於股息獲本公司股東或董事(如適用)批准期間在本集團及本公司的財務報表中確認為負債。

#### **FINANCIAL RISK MANAGEMENT**

#### 3.1 Financial risk factors

The Group's activities expose it to a variety of financial risks: market risk (including foreign exchange risk, price risk, cash flow interest rate risk), credit risk and liquidity risk. The Group's overall risk management program focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the Group's financial performance.

#### (a) Market risk

#### Foreign exchange risk

The Company's functional currency is US\$ and majority of its subsidiaries' functional currency is RMB. Foreign exchange risk arises from future purchases from overseas, and certain recognised assets or liabilities, such as the available-for-sale financial assets which are denominated in Japanese Yen and RMB (Note 13). the cash and cash equivalents which are denominated in RMB, US\$ and other currencies (Note 17) and bank borrowings which are denominated in US\$ and other currencies (Note 23), and net investments in foreign operations. The Group has not hedged its foreign exchange rate risk because the exposure, after netting off the assets and liabilities subject to foreign exchange risk, is not significant.

As at 31 December 2012 and 2011, if US\$ had strengthened/weakened by 10% against RMB with all other variables held constant, the post-tax profit for the year would have been US\$2,240,000 (2011: US\$2,276,000) higher/lower, mainly as a result of foreign exchange gains/losses on translation of US\$ denominated cash and cash equivalents and receivables.

#### 財務風險管理

#### 3.1 財務風險因素

本集團的活動承受著多種的財 務風險:市場風險(包括外滙 風險、價格風險、現金流量利 率風險)、信用風險及流動性 風險。本集團的整體風險管理 計劃專注於金融市場的難預測 性,並尋求儘量減低對本集團 財務表現的潛在不利影響。

#### 市場風險

#### (i) 外滙風險

本公司的功能貨幣 為美元,而其大多 數附屬公司的功能 貨幣為人民幣。外 滙風險源自境外的 未來購買,及若干 已確認資產或負 倩,例如以日元及 人民幣列值之可供 出售金融資產(附註 13)、以人民幣、 美元及其他貨幣列 值之現金及現金等 價物(附註17)和以 美元及其他貨幣列 值之銀行借款(附註 23) 和境外營運的 淨投資。由於涉及 外滙風險的資產與 負債抵消後之風險 承擔度並不重大, 本集團並無對沖其 外幣滙率風險。

在2012年及2011年 12月31日, 假若美 元兑人民幣升值/貶 值10%,而所有其他 因素維持不變, 年內 的除税後利潤將會增 加/減少2,240,000美 元(2011年: 2,276,000 美元),主要由於換 算以美元列值的現金 及現金等價物和應收 款所引致的滙兑收 益/虧損。

### 綜合財務報表附註 Notes to the Consolidated Financial Statements

### 3. FINANCIAL RISK MANAGEMENT (continued)

#### 3.1 Financial risk factors (continued)

- (a) Market risk (continued)
  - (ii) Price risk

The Group is exposed to equity securities price risk because investments held by the Group are classified on the consolidated balance sheets as available-for-sale. The Group has not hedged its price risk arising from these investments (Note 13).

For the Group's equity investments that are publicly traded, the fair value is determined with reference to quoted market prices. For the Group's equity investments that are not publicly traded, the Group uses its judgment to select a variety of methods and make assumptions that are mainly based on market conditions existing at each balance sheet date.

#### 3. 財務風險管理(續)

#### 3.1 財務風險因素(續)

- (a) 市場風險(續)
  - (ii) 價格風險

就的公價團股集出每的出集工程的公價團股集出每的出售票投參定公資用方產市。開而判法負場所,就買言斷和債狀買言場本賣,以依表況買言斷本實,以依表況

#### FINANCIAL RISK MANAGEMENT (continued)

#### 3.1 Financial risk factors (continued)

#### Market risk (continued)

#### Cash flow interest rate risk

The Group's interest rate risk arises from borrowings. Borrowings obtained at variable rates expose the Group to cash flow interest rate risk. The Group has not hedged its cash flow interest rate risk. The interest rates and terms of repayments of borrowings are disclosed in Note 23.

For the years ended 31 December 2012 and 2011, if interest rates on bank borrowings had been 10% higher/lower with all other variables held constant, the post-tax profit for each year would have been US\$1,378,000 (2011: US\$1,047,000) lower/higher, mainly as a result of higher/ lower interest expenses on floating rate borrowings.

As the Group has no significant interestbearing assets, except for short-term bank deposits, the Group's income and operating cash flows are substantially independent of changes in market interest rates. Management does not anticipate significant impact on interest-bearing assets resulted from the changes in interest rates because the interest rates of bank deposits are relatively low and not expected to change significantly.

#### 財務風險管理(續)

#### 3.1 財務風險因素(續)

#### 市場風險(續)

#### (iii) 現金流量利率風險

本集團的利率風險 源自借款。按浮動 利率計息的借款使 本集團面臨現金流 量利率風險。本集 團並無對沖其現金 流量利率風險。借 款的利率和還款期 披露於附註23。

截至2012年及2011 年12月31日止年度, 倘銀行借款的利率上 升/下跌10%而全 部其他變數保持不 變,於各年度的除稅 後利潤將會減少/ 增加1,378,000美元 (2011年:1,047,000 美元),主要由於浮 息借款的利息開支增 加/減少所致。

由於本集團並無重大 計息資產,除短期銀 行存款外,本集團的 收益和經營現金流量 基本上不受市場利率 變化的影響。管理層 預期計息資產利率變 動不會導致顯著影 響,因為銀行存款利 率相對較低且預計不 會大幅變動。

#### 3. FINANCIAL RISK MANAGEMENT (continued)

#### 3.1 Financial risk factors (continued)

#### (b) Credit risk

The Group has no significant concentrations of credit risk. The carrying amounts of bank deposits, cash and cash equivalents, trade and other receivables included in the consolidated financial statements represent the Group's maximum exposure to credit risk in relation to its financial assets.

As at 31 December 2012 and 2011, all bank deposits and cash and cash equivalents were deposited in the high quality financial institutions without significant credit risk.

Most of the Group's sales are settled in cash or in checks by its customers on delivery of goods. Credit sales are made only to selected customers with good credit history. The Group has policies in place to ensure that trade receivables are followed up on a timely basis.

In relation to balances with subsidiaries, the Company assessed the credibility of the subsidiaries by reviewing their operating results and cash flow position periodically.

#### (c) Liquidity risk

Prudent liquidity risk management implies maintaining sufficient cash and cash equivalents, the availability of funding through an adequate amount of committed credit facilities. The Group's objective is to maintain adequate committed credit lines and cash balances to ensure sufficient and flexible funding is available to the Group.

The table below analyses the Group's financial liabilities that will be settled on a net basis into relevant maturity groupings based on the remaining period at the balance sheet date to the contractual maturity date. The amounts disclosed in the table are the contractual undiscounted cash flows.

#### 3. 財務風險管理(續)

#### 3.1 財務風險因素(續)

#### (b) 信用風險

本集團並無高度集中的信 用風險。包括在綜合財 報表內的銀行存款、貿易應 及現金等價物款之賬應 款及其他應收款之賬面 相當於本集團有關其金融 資產的信用風險最高承擔 額。

於2012年及2011年12月 31日,所有銀行存款及 現金及現金等價物均存放 在並無重大信用風險的高 質素金融機構。

本集團大部分銷售額於付 運貨品時由客戶以現金 或支票結算。向具良好信 用紀錄的選定客戶作出賒 銷。本集團設有政策以確 保適時跟進該等貿易應收 款。

至於附屬公司結餘,本公司透過定期審閱其經營業 績及現金流狀況,評估附 屬公司的信用度。

#### (c) 流動性風險

下表根據資產負債表日至 合約到期日的餘下期間將 本集團將按淨額基準結算 的金融負債按相關到期組 別進行分析。於表中披露的金額為合約性未折算現金流量。

### FINANCIAL RISK MANAGEMENT (continued)

### 3. 財務風險管理(續)

### 3.1 Financial risk factors (continued)

#### 3.1 財務風險因素(續)

(c) Liquidity risk (continued)

(c) 流動性風險(續)

		Less than 3 months 3個月以下 US\$'000 千美元	Between 3 months and 1 year 3個月至1年內 US\$'000 千美元	Between 1 and 2 years 1至2年內 US\$'000 千美元	Between 2 and 5 years 2至5年內 US\$'000 千美元	Over 5 years 5年以上 US\$'000 千美元	Total 總計 US\$'000 千美元
At 31 December 2012	於2012年12月31日						
The Group Borrowings (Note 23)	本集團 借款(附註23)	350,000	_	403,000	250,000	_	1,003,000
Interests payable	應付利息	2,963	5.755	7,159	1,226	_	17,103
Trade payables (Note 21)	貿易應付款(附註21)	215,897	13,262	2,256	-	-	231,415
Accruals and other payables	應計費用及其他						
and other non-current	應付款及其他						
liabilities	非流動負債	218,799	711	949	2,846	15,793	239,098
		787,659	19,728	413,364	254,072	15,793	1,490,616
At 31 December 2011	於2011年12月31日						
The Group	本集團						
Borrowings (Note 23)	借款(附註23)	424,622	350,000	_	250,000	_	1,024,622
Interests payable	應付利息	3,233	4,449	1,962	327	-	9,971
Trade payables (Note 21)	貿易應付款(附註21)	206,302	2,999	2,000	-	-	211,301
Accruals and other payables	應計費用及其他						
and other non-current	應付款及其他						
liabilities	非流動負債	171,240	248	331	992	7,816	180,627
		805,397	357,696	4,293	251,319	7,816	1,426,521

### 綜合財務報表附註 Notes to the Consolidated Financial Statements

### 3. FINANCIAL RISK MANAGEMENT (continued)

#### 3. 財務風險管理(續)

#### 3.1 Financial risk factors (continued)

#### 3.1 財務風險因素(*續*)

#### (c) Liquidity risk (continued)

(c) 流動性風險(續)

		Less than 3 months 3個月以下 US\$'000 千美元	Between 3 months and 1 year 3 個月至1年 US\$'000 千美元	Between 1 and 2 years 1至2年 US\$'000 千美元	Between 2 and 5 years 2至5年 US\$'000 千美元	Over 5 years 5年以上 US\$'000 千美元	Total 總計 US\$'000 千美元
At 31 December 2012 The Company Due to subsidiaries Other payables	於2012年12月31日 本公司 應付附屬公司款項 其他應付款	420,347 55	-	:	:	:	420,347 55
		420,402	_	_	_	_	420,402
Financial guarantee contracts	財務擔保合約	167,000	181,837	403,000	250,000	_	1,001,837
At 31 December 2011 The Company	於 <b>2011</b> 年12月31日 本公司						
Due to subsidiaries Other payables	應付附屬公司款項 其他應付款	448,273 67	-	-	- -	-	448,273 67
		448,340	-	-	_	_	448,340
Financial guarantee contracts	財務擔保合約	216,950	556,380	-	250,000	-	1,023,330

The financial guarantee contracts were signed by the Company for the Group's subsidiaries.

財務擔保合約乃由本公司為本 集團附屬公司而簽訂。

#### 3.2 Capital risk management

The Group's objectives when managing capital are to safeguard the Group's ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital.

In order to maintain or adjust the capital structure, the Group may adjust the amount of dividends paid to shareholders, return capital to shareholders, issue new shares or sell assets to reduce debts.

Consistent with others in the industry, the Group monitors capital on the basis of the net gearing ratio. This ratio is calculated as total borrowings net of cash and cash equivalents divided by total equity excluding non-controlling interests.

#### 3.2 資本風險管理

本集團的資本管理政策,是保 障本集團能繼續經營,以為股 東提供回報和為其他利益關係 者提供利益,同時維持最佳的 資本結構以減低資本成本。

為了維持或調整資本結構,本 集團可能會調整支付予股東的 股息數額、向股東退還資本、 發行新股或出售資產以減低債 務。

與業內其他公司一樣,本集團 利用淨權益負債比率監察其資 本。此比率按扣除現金及現金 等價物的總借款除以總權益(不 含非控制性權益)計得。

### FINANCIAL RISK MANAGEMENT (continued)

#### 3.2 Capital risk management (continued)

The net gearing ratios at 31 December 2012 and 2011 were as follows:

#### 財務風險管理(續)

#### 3.2 資本風險管理(續)

在2012年及2011年12月31日, 淨權益負債率如下:

		2012 US\$'000 千美元	2011 US\$'000 千美元
Total borrowings (Note 23) Less: Cash and cash	總借款(附註23) 減:現金及現金等價物	1,003,000	1,024,622
equivalents (Note 17)	(附註17)	(1,499,208)	(1,437,037)
Net debt Total equity excluding	債務淨額 總權益,不含非控制性權益	(496,208)	(412,415)
non-controlling interests		1,595,482	1,329,747
Net gearing ratio	淨權益負債率	(31.1%)	(31.0%)

#### 3.3 Fair value estimation

The table below analyses financial instruments carried at fair value, by valuation method. The different levels have been defined as follows:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1).
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (level 2).
- Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (level 3).

#### 3.3 公平值估計

下表利用估值法分析按公平值 入賬的金融工具。不同層級的 定義如下:

- 相同資產或負債在活躍市 場的報價(未經調整)(第 1層)。
- 除了第1層所包括的報價 外,該資產或負債的可 觀察的其他輸入可為直接 (即例如價格)或間接(即 源自價格)(第2層)。
- 資產或負債並非依據可觀 察市場數據的輸入(即非 可觀察輸入)(第3層)。

### 綜合財務報表附註 Notes to the Consolidated Financial Statements

#### 3. FINANCIAL RISK MANAGEMENT (continued)

#### 3.3 Fair value estimation (continued)

The following tables present the Group's assets that are measured at fair value at 31 December 2012 and 2011:

#### 3. 財務風險管理(續)

#### 3.3 公平值估計(續)

下表顯示本集團資產按2012年及2011年12月31日計量的公平值:

		Level 1 第1層 US\$'000 千美元	Level 2 第2層 US\$'000 千美元	Level 3 第3層 US\$'000 千美元	Total 總計 US\$'000 千美元
At 31 December 2012 Available-for-sale financial assets	於2012年12月31日 可供出售金融資產	5,932	-	_	5,932
At 31 December 2011 Financial assets at fair value	於2011年12月31日按公平值透過損益記賬			040	040
through profit or loss Available-for-sale financial assets (Note 13)	的金融資產 可供出售金融資產 (附註13)	- 5,057	-	318 172	318 5,229
Total	總計	5,057	_	490	5,547

# 4. CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

The Group makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are addressed below.

#### 4. 重大會計估計及判斷

估計及判斷會持續評估,並按過往 經驗及其他因素(包括於有關情況下 相信為合理之未來事件之預測)而作 出。

本集團對未來作出估計和假設。所得的會計估計如其定義,很少會與 其實際結果相同。很大機會導致下 個財政年度的資產和負債的賬面值 作出重大調整的估計和假設討論如 下。

#### **CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS** (continued)

#### PRC taxes

The Group is mainly subject to different taxes in the PRC. Significant judgment is required in determining the provision for income taxes. There are some transactions and calculations for which the ultimate tax determination is uncertain during the ordinary course of business. The Group recognizes liabilities for anticipated tax audit issues based on estimates of whether additional taxes will be due. Where the final tax outcome of these matters is different from the amounts that are initially recorded, such differences will impact the current income tax and deferred income tax provisions in the period in which such determination is made.

#### **SEGMENT INFORMATION**

The chief operating decision-maker has been identified as the executive Directors. The executive Directors review the Group's internal reports in order to assess performance and allocate resources. Management has determined the operating segments based on their reports.

The executive Directors consider the business from a product perspective. Management assesses the performance of rice crackers, dairy products and beverages, snack foods and other products. The chief operating decision-maker assesses the performance of the operating segments based on a measure of segment profit or loss.

The Group's operations are mainly organized under four business segments, including manufacturing and sale of:

- Rice crackers, including sugar coated crackers, savoury crackers and fried crackers;
- Dairy products and beverages, including flavoured milk, yogurt drinks, ready-to-drink coffee, juice drinks, carbonated drinks, herbal tea and milk powder;

#### 重大會計估計及判斷(續)

#### 中國税項

本集團主要須繳納中國不同税項。 於釐定所得税撥備時,須作出重大 判斷。於日常業務過程中,有眾多 交易及計算是無法肯定最終的税務 決定。本集團根據是否估計將有額 外的税項到期而確認所預計税務審 核事宜的責任。凡該等事宜的最終 税務結果有別於初步記錄的金額, 該等差異將影響作出有關決定的期 間的現行所得税税項及遞延所得税 税項撥備。

#### 分部資料

執行董事為主要營運決策者。執行 董事負責審閱本集團之內部報告, 以評估表現和分配資源。管理層乃 根據其報告釐定營運分部。

執行董事從產品的角度考慮業務。 管理層評估米果、乳品及飲料、休 閒食品和其他產品之表現。主要營 運決策者則根據分部損益之量度基 準評估營運分部之表現。

本集團的營運主要以下列四個業務 分部統籌,包括生產及銷售:

- 米果產品,包括糖衣燒米餅、 咸酥米餅及油炸小食;
- 乳品及飲料,包括風味牛奶、 乳酸飲料、即飲咖啡、果汁飲 料、碳酸飲料、涼茶及奶粉;

### 綜合財務報表附註 Notes to the Consolidated Financial Statements

### **5. SEGMENT INFORMATION** (continued)

- Snack foods, including candies, popsicles and jellies, ball cakes and beans and nuts; and
- Other products, including mainly wine and other food products.

Over 90% of the Group's revenue and business activities are conducted in the PRC.

The executive Directors assess the performance of the business segments based on profit before income tax without allocation of finance income/(costs) and share of profit of associates, which is consistent with that in the financial statements.

The revenue of the Group for the years ended 31 December 2012 and 2011 are set out as follows:

#### 5. 分部資料(續)

- 休閒食品,包括糖果、碎冰冰和果凍、小饅頭及豆類和果仁;及
- 其他產品,主要為酒類及其他 食品。

本集團超過90%的收益及業務都是 在中國進行。

執行董事根據除所得稅前利潤(不計 對融資收入/(成本)及應佔聯營公 司利潤之分配)評估業務分部之表 現,與財務報表一致。

本集團截至2012年及2011年12月 31日止年度的收益如下:

		2012 US\$'000 千美元	2011 US\$'000 千美元
Rice crackers	米果	812,083	816,795
Dairy products and beverages	乳品及飲料	1,708,559	1,393,637
Snack foods	休閒食品	829,840	723,014
Other products	其他產品	8,171	13,054
Total revenue	總收益	3,358,653	2,946,500

## **SEGMENT INFORMATION** (continued)

## 5. 分部資料(續)

The segment information for the year ended 31 December 2012 is as follows:

截至2012年12月31日止年度分部資 料如下:

Year ended 31 December 2012 截至2012年12月31日止年度

		数王 2012 〒 12 万 J1 日					
		Rice crackers 米果 US\$'000 千美元	Dairy products and beverages 乳品及飲料 US\$'000 千美元	Snack foods 休閒食品 US\$'000 千美元	Other products 其他產品 US\$'000 千美元	Unallocated 未分配 US\$'000 千美元	Group 集團 US\$'000 千美元
Segment results	分部業績						
Revenue	收益	812,083	1,708,559	829,840	8,171	-	3,358,653
Segment profit/(loss) Finance income — net Share of profit of associates	分部利潤/(虧損) 融資收入一淨額 應佔聯營公司利潤	146,254	434,030	184,319	(548)	(53,532)	710,523 37,801 639
Profit before income tax Income tax expense	除所得税前利潤 所得税						748,963 (194,960)
Profit for the year	年度利潤						554,003
Other segment items included in the income statement Depreciation of property,	計入收益表之 其他分部項目 物業、機器及						
plant and equipment	設備折舊	22,771	32,408	23,971	814	5,043	85,007
Amortisation of leasehold land and land use rights	租賃土地及土地 使用權攤銷	544	1,034	939	91	27	2,635
Depreciation of investment properties Amortisation of intangible assets	投資物業折舊 無形資產攤銷	-	-	-	17 -	- 171	17 171
Capital expenditure	資本開支	41,005	99,896	67,776	32,396	2,368	243,441

## 綜合財務報表附註 Notes to the Consolidated Financial Statements

## **5. SEGMENT INFORMATION** (continued)

Segment assets exclude equity investments and other unallocated head office and corporate assets as these assets are managed on a group basis. Segment liabilities exclude other unallocated head office and corporate liabilities as these liabilities are managed on a group basis.

The segment assets and liabilities as at 31 December 2012 are as follows:

### 5. 分部資料(續)

分部資產不包括權益投資,以及其 他未分配的總部及公司資產,因該 等資產按集團層面管理。分部負債 不包括其他未分配的總部及公司負 債,因該等負債按集團層面管理。

於2012年12月31日的分部資產及負債如下:

31 December 2012 於2012年12月31日

		Rice crackers 米果 US\$'000 千美元	Dairy products and beverages 乳品及飲料 US\$'000 千美元	Snack foods 休閒食品 US\$'000 千美元	Other products 其他產品 US\$'000 千美元	Unallocated 未分配 US\$'000 千美元	Group 集團 US\$'000 千美元
Segment assets and liabilities Segment assets	分部資產及負債 分部資產	890,333	1,514,924	889,715	124,504	36,229	3,455,705
Investments in associates	聯營公司投資						5,393
Total assets	總資產						3,461,098
Total liabilities	總負債	284,496	315,581	208,087	35,074	1,014,291	1,857,529

## **SEGMENT INFORMATION** (continued)

## 5. 分部資料(續)

The segment information for the year ended 31 December 2011 is as follows:

截至2011年12月31日止年度分部資 料如下:

Year ended 31 December 2011 截至2011年12月31日止年度

		Rice crackers 米果 US\$'000 千美元	Dairy products and beverages 乳品及飲料 US\$'000 千美元	Snack foods 休閒食品 US\$'000 千美元	Other products 其他產品 US\$'000 千美元	Unallocated 未分配 US\$'000 千美元	Group 集團 US\$*000 千美元
Segment results	分部業績						
Revenue	收益	816,795	1,393,637	723,014	13,054	-	2,946,500
Segment profit/(loss) Finance income — net Share of profit of associates	分部利潤/(虧損) 融資收入-淨額 應佔聯營公司利潤	160,465	274,595	132,716	2	(45,327)	522,451 15,680 105
Profit before income tax Income tax expense	除所得税前利潤 所得税						538,236 (118,662)
Profit for the year	年度利潤						419,574
Other segment items included in the income statement Depreciation of property,	計入收益表之 其他分部項目 物業、機器及						
plant and equipment  Amortisation of leasehold land	設備折舊租賃土地及土地	18,325	27,176	19,824	876	4,149	70,350
and land use rights	世 使用權攤銷	377	648	616	94	29	1,764
Depreciation of investment properties Amortisation of intangible assets	投資物業折舊 無形資產攤銷	- -	- -	- -	17 -	- 162	17 162
Capital expenditure	資本開支	32,065	91,992	61,469	33,293	4,724	223,543

## 中國旺旺控股有限公司 綜合財務報表附註 Notes to the Consolidated Financial Statements

## **SEGMENT INFORMATION** (continued)

## 5. 分部資料(續)

The segment assets and liabilities as at 31 December 2011 are as follows:

於2011年12月31日的分部資產及負 債如下:

31 December 2011 於2011年12月31日

		Rice crackers 米果 US\$'000 千美元	Dairy products and beverages 乳品及飲料 US\$'000 千美元	Snack foods 休閒食品 US\$'000 千美元	Other products 其他產品 US\$'000 千美元	Unallocated 未分配 US\$'000 千美元	Group 集團 US\$'000 千美元	
Segment assets and liabilities Segment assets	分部資產及負債 分部資產	864,929	1,319,871	777,767	111,076	46,812	3,120,455	•
Investments in associates	聯營公司投資						3,044	_
Total assets	總資產						3,123,499	
Total liabilities	總負債	290,634	280,822	169,271	18,940	1,031,279	1,790,946	

#### 6. PROPERTY, PLANT AND EQUIPMENT – GROUP 6. 物業、機器及設備-集團及公司 **AND COMPANY**

Group 集團

				Furniture, machinery	Vehicles, aircraft		
	1	Freehold	Desilation on	and		Construction	Tatal
		land 永久	Buildings		transportation 汽車、飛機及	in progress	Total
		業權土地	樓宇	設備	運輸工具	在建工程	總計
		US\$'000 千美元	US\$'000 千美元	US\$'000 千美元	US\$'000 千美元	US\$'000 千美元	US\$'000 千美元
		1 2/0	1 7/10	1 7/10	1 2/0	1 2/0	1 7/10
At 1 January 2011	於2011年1月1日	F 000	000 704	704 700	05.407	404.004	4 040 040
Cost	成本 累計折舊	5,833	336,724	704,733	35,137	134,391	1,216,818
Accumulated depreciation	糸引加造		(94,152)	(349,839)	(14,463)	_	(458,454)
Net book amount	賬面淨值	5,833	242,572	354,894	20,674	134,391	758,364
Year ended 31 December 2011	截至2011年12月31日止年度						
Opening net book amount	年初賬面淨值	5,833	242,572	354,894	20,674	134,391	758,364
Additions	增添	-	16,529	33,807	3,345	113,898	167,579
Transfer upon completion	完成時轉撥	-	27,731	83,825	468	(112,024)	-
Disposals (Note 34)	處置(附註34)	-	(378)	(2,462)	(114)	-	(2,954)
Depreciation (Note 27)	折舊(附註27)	-	(16,041)	(51,352)	(2,957)	-	(70,350)
Exchange differences	滙兑差額	(223)	11,355	18,417	356	8,408	38,313
Closing net book amount	年終賬面淨值	5,610	281,768	437,129	21,772	144,673	890,952
At 31 December 2011	於2011年12月31日						
Cost	成本	5,610	397,779	849,133	38,629	144,673	1,435,824
Accumulated depreciation	累計折舊	, <u> </u>	(116,011)	(412,004)			(544,872)
Net book amount	賬面淨值	5,610	281,768	437,129	21,772	144,673	890,952
		5,5.0		,	,,	,	,
Year ended 31 December 2012	截至2012年12月31日止年度年初賬面淨值	5,610	281,768	427 420	21,772	144 672	900.052
Opening net book amount Additions	平彻 歌 四 净 但 增 添	3,010	8,279	437,129 35,209	21,772	144,673 191,572	890,952 237,932
Acquisition of a subsidiary	4が 収購一間附屬公司	_	276	53,209	2,072	191,372	833
Transfer upon completion	完成時轉撥	_	22,635	72,583	802	(96,020)	-
Disposals (Note 34)	處置(附註34)	_	(887)	(1,480)			(2,520)
Depreciation (Note 27)	折舊(附註27)	_	(17,119)	(64,779)			(85,007)
Exchange differences	進兑差額 進兑差額	217	946	1,490	27	872	3,552
Closing net book amount	年終賬面淨值	5,827	295,898	480,688	22,232	241,097	1,045,742
Sideling het book amount		0,021	200,000	+00,000	22,232	441,097	1,073,174
At 31 December 2012	於2012年12月31日						
Cost	成本	5,827	429,928	951,458	40,716	241,097	1,669,026
Accumulated depreciation	累計折舊	-	(134,030)	(470,770)	(18,484)	-	(623,284)
Net book amount	賬面淨值	5,827	295,898	480,688	22,232	241,097	1,045,742

## 刻可可打压取用帐公司

## 6. PROPERTY, PLANT AND EQUIPMENT – GROUP AND COMPANY (continued)

## 6. 物業、機器及設備-集團及公司 (續)

Company

公司

		Furniture and equipment 傢俬及設備 US\$'000 千美元	Vehicles and transportation 汽車及運輸工具 US\$'000 千美元	Total 總計 US\$'000 千美元
At 1 January 2011	於2011年1月1日			
Cost	成本	61	65	126
Accumulated depreciation	累計折舊	(60)	(37)	(97)
Net book amount	賬面淨值	1	28	29
Year ended 31 December 2011	截至 <b>2011年12月31</b> 日 止年度			
Opening net book amount	年初賬面淨值	1	28	29
Depreciation	折舊	(1)	(13)	(14)
Closing net book amount	年終賬面淨值	-	15	15
At 31 December 2011	於2011年12月31日			
Cost	成本	61	65	126
Accumulated depreciation	累計折舊	(61)	(50)	(111)
Net book amount	賬面淨值	-	15	15
Year ended 31 December 2012	截至 <b>2012</b> 年12月31日 止年度			
Opening net book amount	年初賬面淨值	-	15	15
Depreciation	折舊	-	(13)	(13)
Closing net book amount	年終賬面淨值	-	2	2
At 31 December 2012	於2012年12月31日			
Cost	成本	61	65	126
Accumulated depreciation	累計折舊	(61)	(63)	(124)
Net book amount	賬面淨值	-	2	2

## **PROPERTY, PLANT AND EQUIPMENT - GROUP AND COMPANY** (continued)

The Group holds freehold land and buildings in Taiwan. The majority of the buildings of the Group are located in the PRC and are erected on leasehold land and land use rights (Note 7). The buildings comprised factories, offices, sales offices and warehouses.

Depreciation expenses of US\$57,692,000 (2011: US\$47,852,000) have been charged in 'cost of sales', US\$519,000 (2011: US\$615,000) in 'distribution costs' and US\$26,796,000 (2011: US\$21,883,000) in 'administrative expenses'.

There is no pledge of property, plant and equipment for the Group and the Company as at 31 December 2012 and 2011.

## 物業、機器及設備-集團及公司 (續)

本集團在台灣持有永久業權土地及 樓宇。本集團大部分樓宇位於中國 並建於租賃土地及土地使用權之上 (附註7)。該等樓宇包括廠房、辦公 室、銷售辦事處及貨倉。

折舊開支中,已於「銷貨成本」中支銷 57,692,000美元(2011年:47,852,000 美元),於「分銷成本」中支銷519,000 美元(2011年:615,000美元)及於「行 政費用」中支銷26,796,000美元(2011 年:21,883,000美元)。

於2012年及2011年12月31日,本 集團及本公司概無抵押任何物業、 機器及設備。

## **LEASEHOLD LAND AND LAND USE RIGHTS -GROUP**

#### 租賃土地及土地使用權一集團 7.

		2012 US\$'000 千美元	2011 US\$'000 千美元
At 1 January Additions Acquisition of a subsidiary Amortisation (Note 27) Exchange differences	於1月1日 增添 收購一間附屬公司 攤銷(附註27) 滙兑差額	116,035 16,528 101 (2,635) 337	65,282 48,194 – (1,764) 4,323
At 31 December	於12月31日	130,366	116,035

The Group's interests in leasehold land and land use rights represent prepaid operating lease payments. Most of the Group's leasehold land and land use rights are located in the PRC. The lease periods of the Group's leasehold land and land use rights are as follows:

本集團的租賃土地及土地使用權權 益指預付經營租賃款項。本集團的 大部分租賃土地及土地使用權均位 於中國。集團的租賃土地及土地使 用權租賃期如下:

		<b>2012</b> US\$'000 千美元	2011 US\$'000 千美元
Leases of between 20 to 50 years Leases of over 50 years	20至50年的租賃 50年以上的租賃	130,050 316	115,713 322
		130,366	116,035

## 7. LEASEHOLD LAND AND LAND USE RIGHTS – GROUP (continued)

The Group's leasehold land and land use rights comprise land for buildings of factories, offices, sales offices and warehouses

The amortisation of the Group's leasehold land and land use rights has been charged to administrative expenses in the income statement.

There is no pledge of leasehold land and land use rights for the Group and the Company as at 31 December 2012 and 2011.

#### 8. INVESTMENT PROPERTIES - GROUP

### 7. 租賃土地及土地使用權一集團(續)

本集團的租賃土地及土地使用權包 括廠房、辦公室、銷售辦事處及貨 倉等樓宇的土地。

本集團的租賃土地及土地使用權攤銷已經在收益表的行政費用中支銷。

於2012年及2011年12月31日,本 集團及本公司並無抵押租賃土地及 土地使用權。

## 8. 投資物業-集團

		<b>2012</b> US\$'000 千美元	2011 US\$'000 千美元
Freehold investment properties	永久業權投資物業		
At 1 January	於1月1日	3,048	3,187
Depreciation	折舊	(17)	(17)
Exchange differences	滙兑差額	142	(122)
At 31 December	於12月31日	3,173	3,048
Cost	成本	3,548	3,391
Accumulated depreciation	累計折舊	(375)	(343)
Net book amount	賬面淨值	3,173	3,048

Freehold investment properties represent offices, sales outlets and warehouses held by the Group in Taiwan erected on freehold land, and include the cost of land and buildings.

Net lease rental income amounting to approximately US\$92,000 (2011: US\$120,000) (Note 25) for the year ended 31 December 2012 was related to the lease of freehold investment properties.

The fair value of the freehold investment properties as at 31 December 2012 was US\$7,184,000 (2011: US\$7,160,000). These estimates made were based on market transacted prices for similar properties in the vicinity of the relevant properties. In cases where market transacted prices were not available, fair values were estimated using published price index and guidelines from the relevant government authorities.

永久業權投資物業指本集團在台灣 所持有在永久業權土地上興建的辦 公室、銷售商店及貨倉,並包括土 地及樓宇的成本。

截至2012年12月31日止年度的租賃租金淨收入約92,000美元(2011年:120,000美元)(附註25),乃有關永久業權投資物業的租賃。

於2012年12月31日,永久業權投資物業的公平值為7,184,000美元(2011年:7,160,000美元)。該等估計乃根據在有關物業鄰近地區的類似物業的市場成交價格而釐定。倘無市場成交價格,則使用有關政府當局所發表的價格指數及指引而估計公平值。

### **INTANGIBLE ASSETS – GROUP**

### 9. 無形資產-集團

		Goodwill 商譽 US\$'000 千美元	Trademarks 商標 US\$'000 千美元	Total 總計 US\$'000 千美元
At 1 January 2011	於2011年1月1日			
Cost	成本	394	2,897	3,291
Accumulated amortisation	累計攤銷	-	(2,218)	(2,218)
Net book amount	賬面淨值	394	679	1,073
Year ended 31 December 2011	截至2011年12月31日止年度			
Opening net book amount	年初賬面淨值	394	679	1,073
Additions	增添	_	182	182
Amortisation charge (Note 27)	攤銷費用(附註27)	_	(162)	(162)
Exchange differences	滙兑差額	-	(5)	(5)
Closing net book amount	年終賬面淨值	394	694	1,088
At 31 December 2011	於2011年12月31日			
Cost	成本	394	3,069	3,463
Accumulated amortisation	累計攤銷	_	(2,375)	(2,375)
Net book amount	賬面淨值	394	694	1,088
Year ended 31 December 2012	截至2012年12月31日止年度			
Opening net book amount	年初賬面淨值	394	694	1,088
Additions	增添	-	75	75
Amortisation charge (Note 27)	攤銷費用(附註27)	_	(171)	(171)
Exchange differences	進兑差額 進兑差額	-	18	18
Closing net book amount	年終賬面淨值	394	616	1,010
At 31 December 2012	於2012年12月31日			
Cost	成本	394	3,227	3,621
Accumulated amortisation	累計攤銷	-	(2,611)	(2,611)
Net book amount	賬面淨值	394	616	1,010

Amortisation of US\$171,000 (2011: US\$162,000) has been charged to 'administrative expenses' in the income statement.

攤銷171,000美元(2011年:162,000 美元)已在收益表「行政費用」內支銷。

## 中國旺旺控股有限公司 綜合財務報表附註 Notes to the Consolidated Financial Statements

## 10. INVESTMENTS IN AND DUE FROM/TO **SUBSIDIARIES - COMPANY**

## 10. 於附屬公司的投資及應收/應付附 屬公司的款項-公司

		<b>2012</b> US\$'000 千美元	2011 US\$'000 千美元
Investments, at cost	投資,按成本	887,190	887,190
Due from subsidiaries	應收附屬公司款項	350,749	159,299
Due to subsidiaries	應付附屬公司款項	420,347	448,273

The amounts due from/to subsidiaries are unsecured. interest-free and without fixed terms of repayment.

應收/應付附屬公司款項為無抵 押、免息及並無固定償還期限。

The carrying amounts of the Group's receivables and payables approximated their fair values as at the balance sheet dates.

本集團應收款及應付款的賬面值於 各資產負債表日與其公平值相若。

A list of the principal subsidiaries of the Company as at 31 December 2012 is set out in Note 38.

本公司於2012年12月31日的主要附 屬公司列表載於附註38。

### 11. INVESTMENTS IN ASSOCIATES - GROUP

#### 11. 聯營公司投資-集團

		<b>2012</b> US\$'000 千美元	2011 US\$'000 千美元
At 1 January Addition Share of profit, net Exchange differences	於1月1日 增添 應佔利潤,淨額 滙兑差額	3,044 1,600 639 110	2,896 - 105 43
At 31 December	於12月31日	5,393	3,044

### 11. INVESTMENTS IN ASSOCIATES - GROUP

#### (continued)

In June 2012, the Group invested US\$1,600,000 for a 20% equity interest in a new joint venture company, Nanjing Yanzhenwang Packaging Ltd., which will be engaged in the manufacturing of packaging materials. The joint venture company has started operation since June 2012.

The Group's share of the results of its associates, all of which are unlisted, and their aggregated assets and liabilities are as follows:

#### 11. 聯營公司投資-集團(續)

於2012年6月, 本 集 團 投 資 1,600,000美元,以獲取一間新合 營企業南京岩真旺包裝材料有限公 司之20%股權。新合營企業將主要 從事包裝物料之製造。合營企業自 2012年6月已開始營運。

本集團分佔其聯營公司(全部為非上 市)業績及其總資產與負債詳情載列 如下:

Name 名稱	Country/place of incorporation 註冊成立國家/地點	Assets 資產 US\$'000 千美元	Liabilities 負債 US\$'000 千美元	Revenue 收益 US\$'000 千美元	Profit/ (loss) 利潤/(損失) US\$'000 千美元	<b>% Interest</b> <b>held</b> 所持權益百分比
2012						
Jung Times International Ltd.	British Virgin Islands 英屬處女群島	3,106	1,298	4,591	681	25%
Jiangsu Xing-Want Rice Co., Ltd. 江蘇興旺米業有限公司	PRC 中國	1,515	13	57	(1)	25%
Associates in Taiwan 台灣聯營公司	Taiwan 台灣	2,699	2,184	1,539	-	25%
Nanjing Yanzhenwang Packaging 南京岩真旺包裝材料有限公司	Ltd. PRC 中國	1,582	14	-	(41)	20%
		8,902	3,509	6,187	639	
2011						
Jung Times International Ltd.	British Virgin Islands 英屬處女群島	3,208	1,831	2,877	105	25%
Jiangsu Xing-Want Rice Co., Ltd. 江蘇興旺米業有限公司	PRC 中國	1,523	13	97	-	25%
Associates in Taiwan 台灣聯營公司	Taiwan 台灣	1,319	1,162	496	-	25%
		6,050	3,006	3,470	105	

## 12. FINANCIAL INSTRUMENTS BY CATEGORY -**GROUP AND COMPANY**

## 12. 金融工具類別-集團及公司

集團 Group

		Available-		Cash	
		for-sale financial assets	Receivables	and cash equivalents	Total
		<b>丁</b> /  山		現金及	
		可供出售 金融資產	應收款	現金等 價物	總計
		US\$'000	US\$'000	US\$'000	US\$'000
		千美元 ————————————————————————————————————	千美元	千美元	千美元
31 December 2012	於2012年12月31日				
Assets as per balance sheet	資產負債表的資產				
Available-for-sale financial assets (Note 13)	可供出售金融資產(附註13)	6,140	-	-	6,140
Trade receivables (Note 15)	貿易應收款(附註15)	-	165,901	-	165,901
Other receivables (Note 16)	其他應收款(附註16)	-	21,802	-	21,802
Cash and cash equivalents (Note 17)	現金及現金等價物(附註17)	-	-	1,499,208	1,499,208
Total	總計	6,140	187,703	1,499,208	1,693,051
				Other	
				financial	
		Pa	yables	liabilities	Total
			應付款 其	他金融負債	總計
		U	S\$'000	US\$'000	US\$'000
			千美元	千美元	千美元
Liabilities as per balance sheet	資產負債表的負債				
Trade payables (Note 21)	貿易應付款(附註21)	2	31,415	-	231,415
Accruals and other payables (Note 22)	應計費用及其他應付款(附註22)	2	18,562	-	218,562
Borrowings (Note 23)	借款(附註23)		-	1,003,000	1,003,000
Total	總計	4	49.977	1.003.000	1.452.977

## 12. FINANCIAL INSTRUMENTS BY CATEGORY -**GROUP AND COMPANY** (continued)

## 12. 金融工具類別-集團及公司(續)

Group (continued)

集團(續)

,						
		Available-		Assets at		
		for-sale		fair value	Cash	
		financial		through	and cash	
		assets	Receivables	profit or loss	equivalents	Total
		addotto	rtoocivableo	按公平值	現金及	Total
		可供出售		透過損益	現金等	
		金融資產	應收款	記賬的資產	元亚守 價物	總計
		业版具度 US\$'000	US\$'000	US\$'000	US\$'000	US\$'000
		千美元	千美元	千美元	千美元	千美元
		一大儿	一大九	一大九	一大儿	一大ル
31 December 2011	於2011年12月31日					
Assets as per balance sheet	資產負債表的資產					
Available-for-sale financial assets (Note 13)	可供出售金融資產(附註13)	5,229	_	_	_	5,229
Trade receivables (Note 15)	貿易應收款(附註15)	-	159,960	_	_	159,960
Other receivables (Note 16)	其他應收款(附註16)	_	15,323	_	_	15,323
Financial assets at fair value	按公平值透過損益記賬		10,020			10,020
through profit or loss	的金融資產	_	_	318	_	318
Cash and cash equivalents (Note 17)	現金及現金等價物(附註17)	_	_	-	1,437,037	1,437,037
Cach and Gach Equivalence (Note 17)	%亚次%亚牙顶侧(门肛口)				1,101,001	1,101,001
Total	總計	5,229	175,283	318	1,437,037	1,617,867
					Other	
				fi	nancial	
			Payable	s lia	abilities	Total
			應付款	款 其他金	融負債	總計
			US\$'00	0 U	S\$'000	US\$'000
			千美元	Ţ	千美元	千美元
Liabilities as per balance sheet	資產負債表的負債					
Trade payables (Note 21)	貿易應付款(附註21)		211,30	1	_	211,301
Accruals and other payables (Note 22)	應計費用及其他應付款(附註22)	)	171,15		_	171,157
Borrowings (Note 23)	借款(附註23)				24,622	1,024,622
Total	總計		382,45	8 10	24,622	1,407,080
. ****	IN OUT		00 <u>-</u> , 10	1,0	,	.,, , , , , , , , , , , , , , , , ,

## 12. FINANCIAL INSTRUMENTS BY CATEGORY -**GROUP AND COMPANY** (continued)

## 12. 金融工具類別-集團及公司(續)

Company

公司

		Receivables 應收款 US\$'000 千美元	Cash and cash equivalents 現金及 現金等價物 US\$'000 千美元	Total 總計 US\$'000 千美元
31 December 2012	於2012年12月31日			
Assets as per balance sheet Due from subsidiaries (Note 10) Other receivables (Note 16) Cash and cash equivalents (Note 17)	資產負債表的資產 應收附屬公司款項(附註10) 其他應收款(附註16) 現金及現金等價物(附註17)	350,749 171 –	- - 536	350,749 171 536
Total	總計	350,920	536	351,456

**Payables** 應付款 US\$'000 千美元

Liabilities as per balance sheet  Due to subsidiaries (Note 10)  Other payables (Note 22)	資產負債表的負債 應付附屬公司款項(附註10) 其他應付款(附註22)	420,347 55
Total	總計	420,402

## 12. FINANCIAL INSTRUMENTS BY CATEGORY -**GROUP AND COMPANY** (continued)

## 12. 金融工具類別-集團及公司(續)

Company (continued)

Total

公司(續)

		Receivables 應收款	Cash and cash equivalents 現金及 現金等價物	Tota 總言
		US\$'000 千美元	US\$'000 千美元	US\$'00 千美
31 December 2011	於2011年12月31日			
Assets as per balance sheet Due from subsidiaries (Note 10) Other receivables (Note 16) Cash and cash equivalents (Note 17)	資產負債表的資產 應收附屬公司款項(附註10) 其他應收款(附註16) 現金及現金等價物(附註17)	159,299 167 —	- - 660	159,29 16 66
Total	總計	159,466	660	160,12
				Payable 應付 US\$'00 千美
Liabilities as per balance sheet	資產負債表的負債			
Due to subsidiaries (Note 10) Other payables (Note 22)	應付附屬公司款項(附註10) 其他應付款(附註22)			448,27 6

## 13. AVAILABLE-FOR-SALE FINANCIAL ASSETS – 13. 可供出售金融資產 – 集團 **GROUP**

總計

		2012 US\$'000 千美元	2011 US\$'000 千美元
At 1 January	於1月1日	5,229	4,865
Addition	增添	318	_
Impairment	減值	(125)	_
Disposals	處置	(330)	_
Net gains transferred with	淨收益與權益間		
equity (Note 20)	的轉移(附註20)	1,033	364
Exchange differences	滙兑差額	15	_
At 31 December	於12月31日	6,140	5,229

448,340

## 中國旺旺控股有限公司

## **13. AVAILABLE-FOR-SALE FINANCIAL ASSETS – GROUP** (continued)

#### 13. 可供出售金融資產-集團(續)

Available-for-sale financial assets included the followings:

可供出售金融資產包括以下各項:

		2012 US\$'000 千美元	2011 US\$'000 千美元
Listed equity securities Unlisted equity securities	上市證券 非上市證券	5,932 208	5,057 172
Total	總計	6,140	5,229
Market value of listed securities	上市證券市值	5,932	5,057

#### 14. INVENTORIES - GROUP

### 14. 存貨-集團

		2012 US\$'000 千美元	2011 US\$'000 千美元
Raw materials and	原材料及		407.044
packaging materials	包裝物料	236,237	197,044
Work in progress	在製品	40,794	32,082
Finished goods	製成品	122,738	165,857
Goods in transit	運送中貨物	61,052	15,237
Total	總計	460,821	410,220

The cost of inventories recognised as expense and included in 'cost of sales' amounted to approximately US\$1,637,964,000 (2011: US\$1,574,232,000) (Note 27).

The Group recognises losses of approximately US\$8,508,000 (2011: US\$6,150,000) in respect of the loss on obsolete inventories and write-down of inventories for the year ended 31 December 2012 (Note 27).

確認為開支並總計入「銷貨成本」的存貨成本約 為1,637,964,000美元(2011年:1,574,232,000美元)(附註27)。

截至2012年12月31日止年度,本集團分別就陳舊存貨及撇減存貨而確認虧損約8,508,000美元(2011年:6,150,000美元)(附註27)。

#### 15. TRADE RECEIVABLES - GROUP

#### 15. 貿易應收款-集團

		<b>2012</b> US\$'000 千美元	2011 US\$'000 千美元
Trade receivables	貿易應收款	467.020	464.000
<ul><li>from third parties</li><li>from a related party</li></ul>	-應收第三方 -應收關連方	167,039	161,060
(Note 37(b))	(附註 37(b))	1,595	1,240
		168,634	162.300
Less: provision for impairment	減:貿易應收款	100,004	102,000
of trade receivables	減值撥備	(2,733)	(2,340)
Trade receivables, net	貿易應收款淨額	165,901	159,960

Most of the Group's sales are on cash-on-delivery basis whereas those made through modern distribution channels are normally on credit terms ranging from 60 to 90 days (2011: 60 to 90 days).

As at 31 December 2012 and 2011, the ageing analysis of trade receivables is as follows:

本集團大部分的銷售以款到發貨的方式進行,透過現代分銷渠道的信貸客戶一般獲授予60日至90日的信貸期(2011年:60日至90日)。

於2012年及2011年12月31日,貿易應收款的賬齡分析如下:

		<b>2012</b> US\$'000 千美元	2011 US\$'000 千美元
Within 60 days	60日內	150,183	153,959
61-90 days	61至90日	13,034	5,490
91-180 days	91至180日	4,607	1,580
181-365 days	181至365日	197	362
Over 365 days	365日以上	613	909
		168,634	162,300

As at 31 December 2012, trade receivables aged over 90 days amounted to US\$5,417,000 (2011: US\$2,851,000) which were impaired and provided for. The amount of provision was US\$2,733,000 (2011: US\$2,340,000). The individually impaired receivables mainly related to the customers with different credit ratings. It is assessed that a portion of the receivables is expected to be recovered.

The carrying amounts of the Group's trade receivables approximated their fair values as at the balance sheet dates.

於2012年12月31日,所呈列賬齡超過90日的貿易應收款5,417,000美元(2011年:2,851,000美元)為已減值及已作撥備。有關撥備金額為2,733,000美元(2011年:2,340,000美元)。個別的已減值應收款項主要與具不同信貸評級的客戶有關。經評估後,預期將會收回部分的應收款。

本集團貿易應收款的賬面值於資產 負債表日與其公平值相若。

## 綜合財務報表附註 Notes to the Consolidated Financial Statements

## **15. TRADE RECEIVABLES – GROUP** (continued)

# As at 31 December 2012 and 2011, the Group's trade receivables, before provision for impairment, are denominated in the following currencies:

#### 15. 貿易應收款-集團(續)

於2012年及2011年12月31日,未 扣除減值撥備前之貿易應收款以下 列貨幣計值:

		2012 US\$'000 千美元	2011 US\$'000 千美元
RMB US\$ New Taiwan Dollar Other currencies	人民幣 美元 新台幣 其他貨幣	148,470 7,060 10,879 2,225	142,242 6,378 10,400 3,280
		168,634	162,300

Movements on the Group's provision for impairment of trade receivables are as follows:

本集團的貿易應收款的減值撥備變動如下:

		2012 US\$'000 千美元	2011 US\$'000 千美元
At 1 January	於1月1日	2,340	1,913
Provision for impairment of	貿易應收款 減值撥備(附註27)	1,055	488
trade receivables (Note 27) Receivables written-off during	本年度將撇銷應收款項	1,055	400
the year as uncollectible	當作不可收回款項	(624)	(32)
Exchange differences	滙兑差額	(38)	(29)
At 31 December	於12月31日	2,733	2,340

The creation and release of provision for impaired receivables have been included in 'administrative expenses' in the income statement (Note 27). Amounts charged to the allowance account are generally written off, when there is no expectation of recovering additional cash.

The maximum exposure to credit risk at the reporting date is the carrying values of trade receivables as mentioned above. The Group does not hold any collateral as security. 對已減值應收款撥備的設立和轉回已包括在收益表中「行政費用」內(附註27)。在撥備賬戶中扣除的數額一般會在預期無法收回額外現金時撤銷。

於報告日期的信貸風險最高承擔額 為上述的貿易應收款的賬面值。本 集團並無持有任何抵押品作為抵押。

## 16. PREPAYMENTS, DEPOSITS AND OTHER **RECEIVABLES - GROUP AND COMPANY**

## 16. 預付款項、按金及其他應收款-集 團及公司

Group

集團

		<b>2012</b> US\$'000 千美元	2011 US\$'000 千美元
Prepayments – advanced	預付款項-		
payments to suppliers	向供應商預付款項	76,206	51,082
Amounts due from related	應收-關連方款項		
parties (Note 37(b))	(附註37(b))	441	587
Recoverable value added tax	可抵扣增值税	40,253	28,612
Prepayment for income tax	預付所得税款項	3,681	772
Deposits	按金	3,138	4,072
Others	其他	18,223	10,664
T. (.)	/æ → I	444.040	05.700
Total	總計	141,942	95,789

公司 Company

		2012 US\$'000 千美元	2011 US\$'000 千美元
Prepayments, deposits and other receivables	預付款項、按金及 其他應收款	171	167

The carrying amounts of deposits and other receivables approximated their fair values as at the balance sheet dates.

於各有關資產負債表日,預付款 項、按金及其他應收款的賬面值與 其公平值相若。

## 17. CASH AND CASH EQUIVALENTS - GROUP AND **COMPANY**

## 17. 現金及現金等價物-集團及公司

		Group 集團		Company 公司	
		<b>2012</b> US\$'000 千美元	2011 US\$'000 千美元	<b>2012</b> US\$'000 千美元	2011 US\$'000 千美元
Cash at bank and on hand Short-term bank deposits	銀行及手頭現金 短期銀行存款	1,427,700 71,508	540,119 896,918	76 460	70 590
Total	總計	1,499,208	1,437,037	536	660

## 17. CASH AND CASH EQUIVALENTS – GROUP AND COMPANY (continued)

## 17. 現金及現金等價物-集團及公司 (續)

Cash and cash equivalents are denominated in the following currencies:

現金及現金等價物以下列貨幣計值:

			Group 集團		npany :司
		2012 US\$'000 千美元	2011 US\$'000 千美元	<b>2012</b> US\$'000 千美元	2011 US\$'000 千美元
RMB US\$ Others	人民幣 美元 其他	1,458,397 17,580 23,231	1,373,359 44,859 18,819	- 460 76	1 588 71
		1,499,208	1,437,037	536	660

RMB is not a freely convertible currency in the international market. The conversion of RMB into foreign currency and remittance of RMB out of the PRC are subject to the rules and regulations of exchange controls promulgated by the PRC authorities.

人民幣在國際市場並非可自由兑換 貨幣。將人民幣兑換為外滙及將人 民幣滙出中國,須受中國機關頒布 之外滙管制規則及規例所限。

### 18. SHARE CAPITAL - GROUP AND COMPANY

## 18. 股本-集團及公司

		Number of shares 股數	Registered capital US\$'000 註冊資本 千美元
Authorized:	法定:		
As at 1 January 2011 till 31 December 2012	於2011年1月1日至 2012年12月31日	30,000,000,000	600,000
till 31 December 2012	2012年12月31日	30,000,000,000	800,000
		Number of shares	Share Capital US\$'000 股本
		股數	千美元
Issued:			
At 1 January 2011 Employee share option scheme	於 <b>2011</b> 年1月1日	13,211,668,753	264,233
<ul> <li>Proceeds from shares issue</li> </ul>		8,147,713	163
At 31 December 2011 Employee share option scheme	於 <b>2011</b> 年12月31日 : 僱員購股權計劃:	13,219,816,466	264,396
<ul> <li>Proceeds from shares issue</li> </ul>		7,922,919	159
At 31 December 2012	於2012年12月31日	13,227,739,385	264,555

### 19. SHARE-BASED PAYMENT - GROUP AND COMPANY

#### (1) Pre-IPO Share Option Scheme

The Company adopted a Pre-IPO share option scheme (the "Pre-IPO Share Option Scheme") on 4 February 2008. The purpose of the Pre-IPO Share Option Scheme is to provide the Company with means of incentivising and retaining employees, and to encourage employees to work towards enhancing the value of the Company and promote the long-term growth of the Company.

The Pre-IPO share options for 50,362,400 shares of the Company were granted on 4 February 2008 and no further share options were granted under the Pre-IPO Share Option Scheme. The Pre-IPO share options are exercisable on or before 26 March 2013.

Movements in the number of share options outstanding and their related weighted average exercise prices are

#### 19. 以股份為基礎的支付-集團及公司

#### (1) 首次公開發售前購股權計劃

本公司於2008年2月4日採納首 次公開發售前購股權計劃(「首 次公開發售前購股權計劃」)。 首次公開發售前購股權計劃旨 在給予本公司一個途徑獎勵和 挽留僱員,以及鼓勵僱員為提 升本公司的價值並促進公司的 長期發展而不懈努力。

本公司50,362,400股股份之首 次公開發售前購股權已於2008 年2月4日授出,並將不會根據 首次公開發售前購股權進一步 授出購股權。首次公開發售前 購股權於2013年3月26日或之 前可行使。

未行使購股權數目及其相關加 權平均行使價之變動如下:

			2012	2	011
		Average		Average	
		exercise		exercise	
	ı	orice in HK\$	Options	price in HK\$	Options
		per share	(thousands)	per share	(thousands)
		平均行使價		平均行使價	
		(港元/	購股權	(港元/	購股權
		每股)	(千股)	每股)	(千股)
At 1 January	於1月1日	3.00	9,852	3.00	18,032
Exercised	行使	3.00	(7,923)	3.00	(8,148)
Forfeited	失效	3.00	(1,929)	3.00	(32)
At 31 December	於12月31日	3.00	_	3.00	9,852

## 19. SHARE-BASED PAYMENT – GROUP AND COMPANY (continued)

#### (1) Pre-IPO Share Option Scheme (continued)

The total fair value of the Pre-IPO share options granted during the year ended 31 December 2008 were valued by an independent qualified valuer using Binomial valuation model at a fair value of US\$4,964,000. The significant inputs into the model included spot share price of HK\$3.00 at the grant date, exercise price shown above, volatility of 33.68%, dividend yield of 2.36%, an expected option life of approximately 5 years, and an annual risk-free interest rate of 2.32%. Please refer to Note 28 for the total expense recognised in the income statement for share options granted to Directors and employees.

#### (2) Share option scheme

The Company adopted a share option scheme (the "Scheme") pursuant to a written resolution passed on 4 February 2008. The total number of shares which may be issued under the Scheme must not exceed 1,325,272,275 shares, representing approximately 10% of the total number of shares issued by the Company as at the 26 March 2008, the listing date. The scheme will remain in force for a period of 10 years commencing 4 February 2008.

As at the date of this report, no options have been granted under the Scheme.

## 19. 以股份為基礎的支付-集團及公司 (續)

## (1) 首次公開發售前購股權計劃

#### (2) 購股權計劃

本公司根據2008年2月4日通過的書面決議案採納購股權計劃(「計劃」)。根據計劃可發行的股份總數不得超過1,325,272,275股,相當於本公司於上市日期2008年3月26日已發行股份總數約10%。計劃將自2008年2月4日開始生效起為期10年有效。

於本報告日期,概無根據計劃 授予任何購股權。

## 20. RESERVES - GROUP AND COMPANY

## 20. 儲備-集團及公司

Group 集團

		Note M註	Share premium 股份溢價 US\$'000 千美元 (Note (a)) (附註 (a))	Capital reserves 資本儲備 US\$'000 千美元 (Note (b))	Share-based compensation reserve 以股份為基礎的 酬金儲備 US\$'000 千美元	Available- for-sale financial assets 可供出售 金融資產 US\$'000 千美元	Currency realignment reserve 貨幣調整 儲備 US\$*000 千美元	Statutory reserves 注定儲備 US\$'000 千美元 (Note (c)) (附註(c))	Subtotal 小計 US\$'000 千美元	Retained earnings 保留盈利 US\$'000 千美元	Total 總計 US\$'000 千美元
As at 1 January 2011	於2011年1月1日		86,870	(971,883)	2,055	1,780	157,065	135,092	(589,021)	1,398,211	809,190
Profit for the year Employees share option scheme	年度利潤 僱員購股權計劃		-	-	-	-	-	-	-	419,458	419,458
Value of employee services     Proceeds from shares issued     Fair value gains on     available-for-sale	一僱員服務價值 一已發行股份的所得款項 可供出售金融資產 公平值	28	3,803	-	279 (820)	-	-	-	279 2,983	-	279 2,983
financial assets Dividends paid Changes in ownership interests in a subsidiary that do	收益 支付股息 不導致失去控制權的 附屬公司	13	(36,000)	-	-	364 -	-	-	364 (36,000)	(223,108)	364 (259,108)
not result in a loss of control Appropriation to statutory reserves Currency translation differences	權益變動 劃撥至法定儲備 貨幣滙兑差額	36	- - -	(810) - -	- - -	- - -	- - 92,995	- 34,136 -	(810) 34,136 92,995	- (34,136) -	(810) - 92,995
As at 31 December 2011	於2011年12月31日		54,673	(972,693)	1,514	2,144	250,060	169,228	(495,074)	1,560,425	1,065,351
As at 1 January 2012	於2012年1月1日		54,673	(972,693)	1,514	2,144	250,060	169,228	(495,074)	1,560,425	1,065,351
Profit for the year  - Value of employee services  - Proceeds from shares issued Change in value of available-for-sale	年度利潤 一個員服務價值 一已發行股份的所得款項 可供出售金融資產 價值變動	28	- - 4,279		(140) (1,374)		-	- - -	- (140) 2,905	553,818 - -	553,818 (140) 2,905
financial assets Dividends paid Appropriation to statutory reserves Currency translation differences	支付股息 劃撥至法定儲備 貨幣滙兇差額	13	- (10,000) - -	- - -	- - -	1,033 - - -	- - - 6,907	- - 63,923 -	1,033 (10,000) 63,923 6,907	(288,947) (63,923)	1,033 (298,947) – 6,907
As at 31 December 2012	於2012年12月31日		48,952	(972,693)	-	3,177	256,967	233,151	(430,446)	1,761,373	1,330,927

### **20. RESERVES – GROUP AND COMPANY** (continued)

#### 20. 儲備-集團及公司(續)

Company

公司

		Note 附註	Share premium 股份溢價 US\$'000 千美元	Share-based compensation reserve 以股份為基礎 的酬金儲備 US\$'000 千美元	Retained earnings 保留盈利 US\$'000 千美元	Total 總計 US\$'000 千美元
As at 1 January 2011 Profit for the year (Note (d)) Employees share option scheme	於2011年1月1日 年度利潤(附註(d)) 僱員購股權計劃		86,870 –	2,055 _	144,254 357,262	233,179 357,262
<ul><li>Value of employee services</li><li>Proceeds from shares issued</li><li>Dividends paid</li></ul>	一僱員服務價值 一已發行股份的所得款項 支付股息	28	3,803 (36,000)	279 (820) —	- - (223,108)	279 2,983 (259,108)
As at 31 December 2011	於2011年12月31日		54,673	1,514	278,408	334,595
As at 1 January 2012 Profit for the year (Note (d)) Employees share option scheme – Value of employee services	於2012年1月1日 年度利潤(附註(d)) 僱員購股權計劃 一僱員服務價值	28	54,673 - -	1,514 - (140)	278,408 515,278	334,595 515,278 (140)
<ul> <li>Proceeds from shares issued</li> <li>Dividends paid</li> </ul>	一已發行股份的所得款項 支付股息		4,279 (10,000)	(1,374) <b>–</b>	(288,947)	2,905 (298,947)
As at 31 December 2012	於2012年12月31日		48,952	-	504,739	553,691

#### (a) Share premium

Pursuant to Section 34 of the Cayman Companies Law (2003 Revision) and the Articles of Association of the Company, share premium of the Company is available for distribution to shareholders subject to a solvency test on the Company and the provision of the Articles of Association of the Company.

In 2011, the Group paid 2010 final dividend of US\$179,790,000 comprising amounts of US\$36,000,000 and US\$143,790,000 from share premium and retained earnings respectively, and 2011 interim dividend of US\$79,318,000 which had been deducted from retained earnings.

In 2012, the Group paid 2011 final dividend of US\$179,897,000, which had been deducted from retained earnings, and 2012 interim dividend of US\$119,050,000 comprising amounts of US\$10,000,000 and US\$ 109,050,000 from share premium and retained earnings respectively.

#### (a) 股份溢價

根據開曼群島公司法(2003年修訂)第34條及本公司的公司章程細則,本公司的股份溢價可供分派予股東,惟須受本公司的償債能力測試及本公司的公司章程細則條文所限。

於2011年,本集團派付2010年 末期股息179,790,000美元分別 來自股份溢價36,000,000美元 及來自保留盈利143,790,000 美元,並從保留盈利派付2011 年中期股息79,318,000美元。

於2012年,本集團派付2011年 末期股息179,897,000美元來 自保留盈利,及派付2012年中 期股息119,050,000美元分別 來自股份溢價10,000,000美元 及來自保留盈利109,050,000 美元。

### **20. RESERVES – GROUP AND COMPANY** (continued)

#### (b) Capital reserves

This represents principally capital reserves arising from the share swap transactions during the Group reorganisation in 2007.

#### Statutory reserves (c)

The PRC laws and regulations require companies registered in the PRC to provide for certain statutory reserves, which are to be appropriated from the net profit (after offsetting accumulated losses from prior years) as reported in their respective statutory financial statements, before profit distributions to equity holder. All statutory reserves are created for specific purposes. PRC companies are required to appropriate 10% of statutory net profits to statutory surplus reserves, upon distribution of their post-tax profits of the current year. A company may discontinue the contribution when the aggregate sum of the statutory surplus reserve is more than 50% of its registered capital. The statutory surplus reserves shall only be used to make up losses of the companies, to expand the companies' production operations, or to increase the capital of the companies. In addition, a company may make further contribution to the discretional surplus reserve using its post-tax profits in accordance with resolutions of the Board of Directors.

The Taiwan Company Law requires a company to appropriate 10% of its annual net income to legal reserve before it declares any part of such net income as dividends and/or bonuses, until the accumulated legal reserve equals the total registered capital. This reserve can only be used to cover losses, or, if the balance of the reserve exceeds 50% of the registered capital, to increase the registered capital by an amount not exceeding 50% of the legal reserve.

#### (d) Profit for the year

The profit of the Company mainly represents dividend income from the subsidiaries.

#### 20. 儲備-集團及公司(續)

#### (b) 資本儲備

此主要為於2007年集團重組時 進行股份互換交易產生的資本 儲備。

#### 法定儲備 (c)

中國法律法規要求在中國註冊 的公司從各自法定財務報表所 呈報的淨利潤(抵銷以往年度的 累計虧損後)中,於分派利潤予 權益持有人前, 劃撥款項以提 撥若干法定儲備金。所有法定 儲備金均為特別用途而設立。 中國公司於分派當年度的除稅 後利潤,須向法定盈餘儲備劃 撥淨利潤的10%。當公司法 定盈餘儲備的總和超過其註冊 資本的50%時,公司可停止劃 撥。法定盈餘儲備只可用作彌 補公司的虧損、擴大公司的生 產營運或增加公司的資本。此 外,按照董事會的決議案,公 司可使用其除税後利潤酌情向 盈餘儲備作出進一步供款。

台灣公司法規定公司於宣派任 何部分的年度淨收入作為股息 及/或紅利前,將其年度淨收 入的10% 劃撥為法定儲備,直 至累計法定儲備等於總註冊資 本為止。該儲備只可用作彌補 虧損,或假若該儲備的結餘超 逾註冊資本的50% ,則可用作 增加註冊資本,惟數額不得超 過法定儲備的50%。

### (d) 本年度利潤

本公司之年度利潤主要為來自 附屬公司的股息收入。

### 21. TRADE PAYABLES - GROUP

### 21. 貿易應付款-集團

		<b>2012</b> US\$'000 千美元	2011 US\$'000 千美元
Trade payables – to third parties	貿易應付款-應付第三方	231,415	211,301

The ageing analysis of the trade payables as at 31 December 2012 and 2011 is as follows:

於2012年及2011年12月31日貿易 應付款的賬齡分析如下:

		<b>2012</b> US\$'000 千美元	2011 US\$'000 千美元
Within 60 days	60日內	194,108	199,485
61 to 180 days	61至180日	33,972	8,930
181 to 365 days	181至365日	1,079	886
Over 365 days	365日以上	2,256	2,000
		231,415	211,301

The carrying amounts of trade payables approximated their fair values as at the balance sheet dates.

於各資產負債表日,貿易應付款的 賬面與其公平值相若。

## 22. ACCRUALS AND OTHER PAYABLES - GROUP **AND COMPANY**

### 22. 應計費用及其他應付款-集團及公 司

集團 Group

		2012 US\$'000 千美元	2011 US\$'000 千美元
Advanced receipts from customers Accruals Salary and welfare payables Deposits Other taxes and levies payable Others	從客戶收取的預付款 應計費用 應付薪金及福利款項 按金 其他應付税項及徵費 其他	241,301 144,782 56,469 42,932 23,085 30,848	248,500 115,013 41,592 34,742 19,403 21,402
Total	總計	539,417	480,652

## 22. ACCRUALS AND OTHER PAYABLES - GROUP **AND COMPANY** (continued)

## 22. 應計費用及其他應付款-集團及公 司(續)

Company

公司

		2012 US\$'000 千美元	2011 US\$'000 千美元
Salary and welfare payables Other payables	應付薪金及福利款項 其他應付款	_ 55	2 65
Total	總計	55	67

The carrying amounts of accruals and other payables approximated their fair values as at the balance sheet dates. 於各資產負債表日,應計費用及其 他應付款的賬面值與其公平值相若。

### 23. BORROWINGS - GROUP

#### 23. 借款-集團

		<b>2012</b> US\$'000 千美元	2011 US\$'000 千美元
Non-current	非流動		
Long term bank borrowings – unsecured	長期銀行借款-無抵押	653,000	250,000
Current	流動		
Current portion of long term	長期銀行借款流動部分		
bank borrowings – unsecured	-無抵押	_	350,000
Short term bank borrowings – unsecured	短期銀行借款-無抵押	350,000	424,622
		350,000	774,622
Total borrowings	借款總額	1,003,000	1,024,622

The bank borrowings are at floating interest rates. The effective weighted average interest rates per annum at the balance sheet dates are as follows:

銀行借款按浮息計算。於各資產負 債表日的實際加權平均年利率如下:

		2012	2011
US\$	美元	1.16%	1.20%
Other currencies	其他貨幣	1.04%	1.05%

The unsecured bank borrowings amounted to US\$1,001,837,000 (2011: US\$1,023,330,000) as at 31 December 2012 were guaranteed by the Company.

於2012年12月31日,無抵押銀行 借款 1,001,837,000美元(2011年: 1,023,330,000美元)由本公司擔保。

## 中國旺旺控股有限公司 綜合財務報表附註 Notes to the Consolidated Financial Statements

## **23. BORROWINGS** – **GROUP** (continued)

#### 23. 借款-集團(續)

At 31 December 2012 and 2011, the Group's borrowings were repayable as follows:

於2012年及2011年12月31日,本 集團的借款應償還款項如下:

		<b>2012</b> US\$'000 千美元	2011 US\$'000 千美元
Within 1 year Between 1 and 2 years Between 2 and 5 years	1年以內 1至2年 2至5年	350,000 403,000 250,000	774,622 - 250,000
		1,003,000	1,024,622
		2012 US\$'000 千美元	2011 US\$'000 千美元
Wholly repayable within 5 years	於5年內悉數償還	1,003,000	1,024,622

The carrying amounts of the borrowings approximated their fair values as at the balance sheet date.

於資產負債表日借款的賬面值與其 公平值相若。

The carrying amounts of the Group's borrowings were denominated in the following currencies:

本集團借款的賬面值以下列貨幣為 單位:

		2012 US\$'000 千美元	2011 US\$'000 千美元
US\$ Other currencies	美元 其他貨幣	999,045 3,955	1,020,232 4,390
		1,003,000	1,024,622

The Group had the following undrawn bank borrowing facilities as at the balance sheet date:

於資產負債表日本集團有下列未提 取的銀行借款融通:

		2012 US\$'000 千美元	2011 US\$'000 千美元
RMB facilities US\$ facilities Other facilities	人民幣融通 美元融通 其他融通	34,856 495,739 35,148	66,520 112,205 31,977
		565,743	210,702

### 24. DEFERRED INCOME TAX - GROUP

### 24. 遞延所得稅-集團

The analysis of deferred income tax assets and deferred income tax liabilities is as follows:

遞延所得税資產及遞延所得税負債 分析如下:

		<b>2012</b> US\$'000 千美元	2011 US\$'000 千美元
Deferred income tax assets:  - Deferred income tax assets to be recovered after more	遞延所得税資產: 一超過12個月後 收回的遞延	4 402	770
than 12 months	所得税資產	1,402	779
Deferred income tax liabilities:  – Deferred income tax liabilities to be recovered after more	遞延所得税負債: 一超過12個月後 收回的遞延		
than 12 months	所得税負債	9,662	14,561

The movements in deferred income tax assets and liabilities during the year, without taking into consideration the offsetting of balances within the same tax jurisdiction, are as follows:

年內遞延所得税資產和負債(沒有考 慮結餘可在同一征税區內抵銷)的變 動如下:

#### Deferred income tax assets:

#### 遞延所得税資產:

		Provisions 撥備 US\$'000 千美元	Others 其他 US\$'000 千美元	Total 總計 US\$'000 千美元
At 1 January 2011 Credit to the income statement Exchange differences	於2011年1月1日	575	210	785
	在收益表貸記	25	-	25
	滙兑差額	(23)	(8)	(31)
At 31 December 2011 Credit to the income statement Exchange differences	於2011年12月31日	577	202	779
	在收益表貸記	587	-	587
	滙兑差額	27	9	36
At 31 December 2012	於2012年12月31日	1,191	211	1,402

## 綜合財務報表附註 Notes to the Consolidated Financial Statements

### **24. DEFERRED INCOME TAX – GROUP** (continued)

#### 24. 遞延所得稅-集團(續)

#### Deferred income tax liabilities:

#### 遞延所得税負債:

		Withholding tax 預扣税 US\$'000 千美元	Others 其他 US\$'000 千美元	Total 總計 US\$'000 千美元
At 1 January 2011 Charge to the income statement Transfer to tax payable Exchange differences	於2011年1月1日	7,349	825	8,174
	在收益表支銷	10,000	-	10,000
	轉撥至應付税項	(3,674)	-	(3,674)
	滙兑差額	–	61	61
At 31 December 2011 Charge to the income statement Transfer to tax payable Exchange differences	於2011年12月31日	13,675	886	14,561
	在收益表支銷	15,952	487	16,439
	轉撥至應付税項	(21,342)	-	(21,342)
	滙兑差額	–	4	4
At 31 December 2012	於2012年12月31日	8,285	1,377	9,662

Deferred income tax assets are recognised for tax losses carry-forward to the extent that the realisation of the related tax benefit through the future taxable profits is probable. The Group did not recognise deferred income tax assets of approximately US\$6.5 million (2011: US\$6.9 million) in respect of tax losses amounting approximately to US\$26.0 million (2011: US\$27.7 million) as at 31 December 2012 that can be carried forward against future taxable income. The tax losses as at 31 December 2012 amounting to US\$1.3 million, US\$6.4 million, US\$7.3 million, US\$5.3 million and US\$5.7 million will expire in year 2013, year 2014, year 2015, year 2016 and year 2017, respectively.

Deferred income tax liabilities have been recognised for the withholding tax that would be payable on the earnings of certain subsidiaries incorporated in PRC for 2012 that are expected to be distributed in the foreseeable future. As to the other subsidiaries incorporated in PRC, the Group has no plan to distribute the respective retained earnings as at 31 December 2012. The unremitted earnings of subsidiaries amounted to US\$963,327,000 (2011: US\$663,807,000), and the related deferred income tax liabilities that have not been recognised would amount to US\$48,166,000 (2011: US\$33,190,000) as at 31 December 2012.

倘很有可能透過未來應繳稅利潤而實現相關稅務利益,則會就結轉的稅務虧損而確認遞延所得稅資產之 於2012年12月31日,本集團就 結轉以抵銷未來應繳稅收入的預 虧損約26.0百萬美元(2011年:27.7 百萬美元)並未確認遞延所得稅 稅6.5百萬美元(2011年:6.9百萬美元)。於2012年12月31日之稅 損數為1.3百萬美元、6.4百萬美元 7.3百萬美元、5.3百萬美元 及5.7百萬美元將分別於2013年、2014年、2015年、2016年及2017年屆滿。

2012年就中國註冊成立的若干附屬公司將於可見未來分派之盈利而應支付之預扣税已確認遞延所得税負債。就中國註冊成立的其他附屬公司而言,本集團並無計劃分派於2012年12月31日的各相關保留盈利。於2012年12月31日,附屬公司的未分派盈利為963,327,000美元(2011年:663,807,000美元),而有關遞延所得稅負債為48,166,000美元(2011年:33,190,000美元)。

#### 25. OTHER INCOME

### 25. 其他收入

		2012 US\$'000 千美元	2011 US\$'000 千美元
Government grants Sale of scraps Rental income from	政府補助金 出售廢棄物資 投資物業所得	42,703 12,946	47,416 12,418
investment properties, net (Note 8)	租金收入淨額(附註8)	92	120
Others	其他	436	963
Total	總計	56,177	60,917

The government grants represent subsidy income received from various government authorities as incentives to certain subsidiaries of the Group in the PRC.

政府補助金指從各政府機構收到的 補貼收入,作為給予本集團在中國 若干附屬公司的獎勵。

### 26. OTHER (LOSSES)/GAINS - NET

### 26. 其他(虧損)/收益-淨額

		2012 US\$'000 千美元	2011 US\$'000 千美元
Net foreign exchange (losses)/gains	滙兑淨(虧損)/收益	(1,335)	2,085
Gains on financial assets at	按公平值透過損益記賬		
fair value through profit or loss	的金融資產的收益	95	46
Losses on disposal of available-	出售可供出售金融		
for-sale financial assets	資產虧損	(230)	_
Losses on sales of property,	出售物業、機器及設備的		
plant and equipment	虧損淨額	(1,109)	(1,542)
Donation expenses	捐贈開支	(813)	(1,723)
Losses caused by fire and typhoon	火災及颱風造成虧損	(8,320)	_
Others	其他	1,984	1,550
Total	總計	(9,728)	416

In July 2012, one of the warehouses of the Group's subsidiaries was damaged during a fire accident and one of the warehouses of the Group's sales branches was damaged by typhoon, resulted in a loss on assets damaged amounting to US\$ 8,320,000.

於2012年7月,本集團一家附屬 公司的一個生產貨倉於火災意外中 受到破壞,及本集團一個銷售分支 的貨倉遭受颱風的破壞, 造成總額 8,320,000美元的資產損毀。

### **27. EXPENSES BY NATURE**

### 27. 按性質劃分的開支

		2012 US\$'000 千美元	2011 US\$'000 千美元
Raw materials used and changes	已用原材料及		
in inventories of finished goods	製成品及在製品 存貨變化	1,637,964	1 574 222
and work in progress  Promotion and advertising expenses	宣傳及廣告開支	100,811	1,574,232 83,067
Employee benefit expenses including		100,011	63,007
Directors' emoluments (Note 28)	(包括董事酬金)(附註28)	429,074	350,087
Transportation expenses	運輸開支	137,062	125,067
Water, electricity and energy	水電及能源	101,002	0,00.
expenses	開支	126,448	117,409
Depreciation of property,	物業、機器及	ŕ	·
plant and equipment (Note 6)	設備折舊(附註6)	85,007	70,350
Amortisation of leasehold land	租賃土地及土地使用權		
and land use rights (Note 7)	攤銷(附註7)	2,635	1,764
Amortisation of intangible	無形資產攤銷		
assets (Note 9)	(附註9)	171	162
Operating lease in respect of	有關租賃土地及		
lease hold land and buildings	樓宇的經營租賃	23,046	22,278
Losses on obsolete and write-down	陳舊及存貨撇減虧損		
of inventories (Note 14)	(附註14)	8,508	6,150
Provision for impairment	貿易應收款減值		
of trade receivables (Note 15)	撥備(附註15)	1,055	488
Auditor's remuneration	核數師酬金	891	807
Others	其他	141,907	133,521
Total cost of sales, distribution costs	銷貨成本、分銷成本		
and administrative expenses	及行政費用總計	2,694,579	2,485,382

## 28. EMPLOYEE BENEFIT EXPENSE, INCLUDING 28. 僱員福利開支(包括董事酬金) **DIRECTORS' EMOLUMENTS**

		<b>2012</b> US\$'000 千美元	2011 US\$'000 千美元
Wages and salaries Pension and other social welfare Employee share option scheme – value of employee service	工資及薪酬 退休金及其他社會福利 僱員購股權計劃 一僱員服務價值	347,943 55,798	282,853 46,357
(Note 20) Other benefits	(附註 20) 其他福利	(140) 25,473	279 20,598
Total including Directors' emoluments	總計 包括董事酬金	429,074	350,087

## 28. EMPLOYEE BENEFIT EXPENSE, INCLUDING **DIRECTORS' EMOLUMENTS** (continued)

### (a) Directors' and senior management's emoluments

The remuneration of each Director of the Company for the year ended 31 December 2012 is set out below:

## 28. 僱員福利開支(包括董事酬金)

### (a) 董事及高級管理人員酬金

本公司各董事截至2012年12月 31日止年度的薪酬如下:

Name of Director		Fees	Salary	Discre- tionary bonuses		Employer's contribution to pension scheme 僱主對 退休金計劃	Total
董事姓名		費用 US\$'000 千美元	薪金 <b>US\$'000</b> 千美元	酌情花紅 US\$'000 千美元	其他福利 <sup>*</sup> <b>US\$'000</b> 千美元	的供款 US\$'000 千美元	總計 US\$'000 千美元
Executive Directors:	執行董事:						
Tsai Eng-Meng	蔡衍明	10	148	13,240	38	2	13,438
Liao Ching-Tsun	廖清圳	10	65	241	57	-	373
Tsai Wang-Chia	蔡旺家	10	13	80	20	-	123
Chu Chi-Wen	朱紀文	60	74	144	40	2	320
Chan Yu-Feng	詹豫峯	10	62	132	36	2	242
Non-executive Directors:	非執行董事:						
Tsai Shao-Chung	蔡紹中	10	-	-	-	-	10
Maki Haruo	楨春夫	10	-	-	-	-	10
Cheng Wen-Hsien	鄭文憲	10	-	-	-	-	10
Independent non-executive Directors:	獨立非執行董事:						
Toh David Ka Hock	卓家福	60	-	-	-	-	60
Pei Kerwei	貝克偉	70	-	-	-	-	70
Chien Wen-Guey	簡文桂	20	-	-	-	-	20
Lee Kwang-Chou	李光舟	20	-	-	-	-	20
Kao Ruey-Bin	高瑞彬	30	-		-	-	30
		330	362	13,837	191	6	14,726

## 28. EMPLOYEE BENEFIT EXPENSE, INCLUDING **DIRECTORS' EMOLUMENTS** (continued)

## (a) Directors' and senior management's emoluments (continued)

The remuneration of each Director of the Company for the year ended 31 December 2011 is set out below:

## 28. 僱員福利開支(包括董事酬金) (續)

### (a) 董事及高級管理人員酬金(續)

本公司各董事截至2011年12月 31日止年度的薪酬如下:

Name of Director 董事姓名		Fees 費用	Salary 薪金	Discretionary bonuses	Other Benefits <sup>*</sup> 其他福利 <sup>*</sup>	Employer's contribution to pension scheme 僱主對 退休金計劃 的供款	Total
		US\$'000 千美元	US\$'000 千美元	US\$'000 千美元	US\$'000 千美元	US\$'000 千美元	US\$'000 千美元
Executive Directors:	<b>払仁芝市・</b>						
Tsai Eng-Meng	執行董事: 蔡衍明	10	148	8,940	15	4	9,117
Liao Ching-Tsun	廖清圳	10	64	223	37	-	334
Tsai Wang-Chia	蔡旺家	10	13	87	_	_	110
Chan Yu-Feng	詹豫峯	10	62	142	17	2	233
Non-executive Directors:	非執行董事:						
Tsai Shao-Chung	蔡紹中	10	_	_	_	_	10
Maki Haruo	楨春夫	10	_	_	_	_	10
Cheng Wen-Hsien	鄭文憲	10	_	_	_	_	10
Chu Chi-Wen	朱紀文	33	51	37	16	-	137
Independent non-executive Directors:	獨立非執行董事:						
Toh David Ka Hock	卓家福	55	_	_	_	_	55
Pei Kerwei	貝克偉	48	-	-	-	-	48
Chien Wen-Guey	簡文桂	20	-	-	-	-	20
Lee Kwang-Chou	李光舟	20	-	-	-	-	20
Kao Ruey-Bin	高瑞彬	11	_	_	_	_	11
		257	338	9,429	85	6	10,115

## 28. EMPLOYEE BENEFIT EXPENSE, INCLUDING **DIRECTORS' EMOLUMENTS** (continued)

#### Five highest paid individuals

The five individuals whose emoluments are the highest in the Group included four Directors (2011: three) whose emoluments are reflected in the analysis presented above. The emoluments payable to the remaining one (2011: two) highest paid individuals during the years are as follows:

### 28. 僱員福利開支(包括董事酬金) (續)

#### (b) 五名最高薪人士

本集團具最高薪酬的五名人 士包括四名董事(2011年:三 名),其薪酬在上文呈報的分析 中反映。於相關年度應付其餘 一名(2011年: 兩名)最高薪人 士的酬金如下:

		<b>2012</b> US\$'000 千美元	2011 US\$'000 千美元
Salaries Discretionary bonuses	薪金 酌情花紅	78 201	128 307
Other benefits*	其他福利*	29	34
		308	469
In the band of: US\$129,001 (HK\$1,000,001) to US\$257,000 (HK\$2,000,000) US\$257,001 (HK\$2,000,001)	幅度介乎: 129,001美元(1,000,001港元) 至257,000美元 (2,000,000港元) 257,001美元(2,000,001港元)	-	2
to US\$387,000 (HK\$3,000,000)	至387,000美元(3,000,000港元)	1	

Other benefits include housing and car allowances and share based compensations.

For the years ended 31 December 2012 and 2011, no payments had been made by the Group to the Directors or the highest paid individuals in respect of inducement to join or compensation for loss of office, and no Director or the highest paid individual waived any of the emoluments.

截至2012年及2011年12月31日止年 度,本集團概無因就職或離職補償 而向董事或最高薪人士支付款項, 概無董事或最高薪人士放棄收取酬 金。

其他福利包括房屋及汽車津貼以及 股份為基礎的酬金。

## 中國旺旺控股有限公司 綜合財務報表附註 Notes to the Consolidated Financial Statements

### 29. FINANCE INCOME - NET

## 29. 融資收入-淨額

		<b>2012</b> US\$'000 千美元	2011 US\$'000 千美元
Finance cost  – Interest expenses  on bank borrowings	融資成本 一銀行借款 利息開支	(13,775)	(10,466)
Finance income  – Interest income on cash and cash equivalents	融資收入 -現金及現金等價物 利息收入	51,576	26,146
Net finance income	融資收入淨額	37,801	15,680

## **30. INCOME TAX EXPENSE**

## 30. 所得稅

		2012 US\$'000 千美元	2011 US\$'000 千美元
Current income tax:	當期所得税:		
Current income tax	年度利潤的當期		
on profits for the year	所得税	179,108	108,687
Deferred income tax (Note 24):	遞延所得税(附註24):		
Withholding tax on dividends	中國附屬公司股息之		
from PRC subsidiaries	預扣税	15,952	10,000
Origination of temporary differences	暫時性差額的產生	(100)	(25)
Income tax expense	所得税	194,960	118,662

#### **30. INCOME TAX EXPENSE** (continued)

#### The tax on the Group's profit before income tax differs from the theoretical amount that would arise using the statutory tax rate in the PRC of 25% (2011: 25%) as follows:

#### 30. 所得稅(續)

本集團除所得稅前利潤所繳納的稅 項與按中國法定税率25%(2011年: 25%)計算的理論税額的差額如下:

		<b>2012</b> US\$'000 千美元	2011 US\$'000 千美元
Profit before income tax	除所得税前利潤	748,963	538,236
Income tax calculated at statutory tax rate in the PRC Effect of different tax rates, tax holiday and preferential tax	按中國法定税率計算的 所得税 附屬公司不同税率、税務 優惠期及優惠	187,241	134,559
rates of subsidiaries	税率的影響	(18,508)	(29,988)
Expenses not deductible for tax purposes Withholding tax on dividends	不可扣税 開支 中國附屬公司股息之	10,275	4,091
from PRC subsidiaries	預扣税	15,952	10,000
Income tax charge	所得税	194,960	118,662

The Company is incorporated in the Cayman Islands as an exempted company with limited liability under the Companies Law of the Cayman Islands and, accordingly, is exempted from payment of Cayman Islands income tax.

本公司在開曼群島根據開曼群島公 司法註冊成立為獲豁免有限公司, 因而獲豁免繳納開曼群島所得税。

# 綜合財務報表附註 Notes to the Consolidated Financial Statements

#### **30. INCOME TAX EXPENSE** (continued)

Effective from 1 January 2008, the Company's subsidiaries incorporated in the PRC are required to determine and pay the Corporate Income Tax ("CIT") in accordance with the Corporate Income Tax Law of the PRC (the "New CIT Law") as approved by the National People's congress on 16 March 2007 and Detailed Implementations Regulations of the New CIT Law (the "DIR") as approved by the State Council on 6 December 2007. According to the New CIT Law and DIR, the income tax rates for both domestic and foreign investment enterprises have been unified at 25% effective from 1 January 2008. For enterprises which are established before the publication of the New CIT Law and are entitled to preferential treatments of reduced CIT rates granted by relevant tax authorities, the new CIT rate will be gradually increased from the preferential rates to 25% within 5 years after the effective date of the New CIT Law on 1 January 2008. For the regions that enjoy a reduced CIT rate at 15%, the tax rate would gradually increase to 18% for 2008, 20% for 2009, 22% for 2010, 24% for 2011 and 25% for 2012 according to the grandfathering rules stipulated in the DIR and related circulars. Enterprises that are currently entitled to exemptions or reductions from the standard income tax rate for a fixed term may continue to enjoy such treatments until the fixed term expires.

Enterprises incorporated in Taiwan, Hong Kong and other places (mainly including Singapore, Japan and British Virgin Islands) are subject to income tax at the prevailing rates of 17%,16.5% and 0% to 30% (2011: 17%,16.5% and 0% to 30%) respectively.

# 31. PROFIT ATTRIBUTABLE TO EQUITY HOLDERS OF THE COMPANY

The profit attributable to equity holders of the Company is dealt with in the financial statements of the Company to the extent of a profit of US\$515,278,000 (2011: US\$357,262,000).

#### 30. 所得稅(續)

在中國境內許冊成立的本公司附屬 公司應按照於2007年3月16日全 國人民代表大會通過的中華人民共 和國企業所得税法(「新企業所得税 法」)和國務院於2007年12月6日頒 佈的新企業所得税法的條例實施細 則(「條例實施細則」)確定和支付企 業所得税(「企業所得税」),由2008 年1月1日起生效。根據新企業所得 税法及條例實施細則,內地及外資 企業的所得税率自2008年1月1日 起劃一為25%。就於新企業所得稅 法頒佈前設立並享有相關税務機關 授予減免所得税優惠税率的企業而 言,新企業所得税率將自新企業所 得税法於2008年1月1日生效之後 5年內由優惠税率逐漸增至25%。 根據載於條例實施細則及相關通函 的守則,享有所得税率減免(税率為 15%)的地區,税率將分別於2008 年、2009年、2010年、2011年 及 2012年逐漸增加至18%、20%、 22%、24%及25%。目前有權於一 段固定期間獲得標準所得税率豁免 或減免的企業,可繼續享有該項待 遇,直至該段固定期限屆滿為止。

在台灣、香港及其他地方(主要包括新加坡、日本及英屬處女群島)註冊成立的企業須按當地現行的所得税率分別為17%、16.5%及0%至30%(2011年:17%、16.5%及0%至30%)繳納稅項。

#### 31. 本公司權益持有人應佔本公司利潤

計入本公司財務報表的本公司權益持有人應佔本公司利潤為515,278,000美元(2011年:357,262,000美元)。

#### 32. EARNINGS PER SHARE

# 32. 每股盈利

(a) Basic

> Basic earnings per share is calculated by dividing the profit attributable to equity holders of the Company by the weighted average number of ordinary shares in issue during the year.

# (a) 基本

每股基本盈利按本公司權益持 有人應佔利潤除以本年度已發 行普通股之加權平均數計算。

		2012	2011
Profit attributable to equity holders of the Company (US\$'000)	本公司權益持有人 應佔利潤 (千美元)	553,818	419,458
Weighted average number of ordinary shares in issue	已發行普通股 加權平均數		
(thousands)	(千股)	13,225,539	13,217,578
Basic earnings per share	每股基本盈利	US4.19 cents 4.19 美仙	US3.17 cents 3.17美仙

#### 攤薄 (b) Diluted (b)

Diluted earnings per share is calculated by adjusting the weighted average number of ordinary shares outstanding assuming the conversion of all dilutive potential ordinary shares. The Company's potentially dilutive ordinary shares comprised share options.

每股攤薄盈利假設所有可攤薄 的潛在普通股被兑換後,根據 已發行普通股的加權平均數計 算。本公司潛在攤薄影響的普 通股包括購股權。

		2012	2011
Profit attributable to equity holders of the Company (US\$'000)	本公司權益持有人 應佔利潤 (千美元)	553,818	419,458
Weighted average number of ordinary shares in issue (thousands) Adjustments for share	已發行普通股 加權平均數 (千股) 購股權的調整	13,225,539	13,217,578
options (thousands)	(千股)	1,780	5,638
Weighted average number of ordinary shares for diluted earnings per share (thousands)	每股攤薄盈利的 普通股加權 平均數(千股)	13,227,319	13,223,216
Diluted earnings per share	每股攤薄盈利	US4.19 cents 4.19 美仙	US3.17 cents 3.17 美仙

# 綜合財務報表附註 Notes to the Consolidated Financial Statements

#### 33. DIVIDENDS

#### 33. 股息

		<b>2012</b> US\$'000 千美元	2011 US\$'000 千美元
Interim dividend paid of US0.90 (2011: US0.60) cent per ordinary share Proposed final dividend of US1.96 (2011: US1.36)	已付普通股中期 股息每股 0.90 美仙 (2011年:0.60 美仙) 擬派付本公司普通股 末期股息每股 1.96 美仙	119,050	79,318
cents per ordinary share	(2011年:1.36美仙)	259,264	179,790
		378,314	259,108

On 5 March 2013, the Board recommended the payment of a final dividend of US1.96 cents (2011: US1.36 cents) per ordinary share, totalling US\$259,264,000 (2011: US\$179,790,000) for the year ended 31 December 2012. The proposed final dividend in respect of the year ended 31 December 2012 is calculated based on the total number of shares in issue as at the date of this report. The payment of the proposed final dividend is to be approved by the shareholders at the Company's forthcoming Annual General Meeting. The financial statements do not reflect this dividend payable.

The dividends paid in 2012 amounted to US\$298,947,000, comprising the final dividend for the year ended 31 December 2011 of US\$179,897,000 and the interim dividend for the six months ended 30 June 2012 of US\$119,050,000 which were paid in May and October 2012 respectively. The aggregate amounts of the dividends paid and proposed during 2012 and 2011 have been disclosed in the consolidated income statement in accordance with the Hong Kong Companies Ordinance.

於2013年3月5日,董事會建議派付截至2012年12月31日止年度的末期股息每股普通股1.96美仙(2011年: 1.36美仙),共計259,264,000美元(2011年:179,790,000美元)。截至2012年12月31日止年度的擬派末期股息乃按照於本報告日期已發行股份總數計算。派付該股息之建議將於本公司應屆股東週年大會上經股東批准。財務報表未反映此應付股息。

2012年派付的股息為298,947,000 美元,包括分別於2012年5月及10 月派付的截至2011年12月31日止年 度的末期股息179,897,000美元及截 至2012年6月30日止六個月的中期 股息119,050,000美元。2012年及 2011年派付的及擬派付的股息總數 已根據香港公司條例於綜合收益表 中披露。

#### 34. CASH GENERATED FROM OPERATIONS

## 34. 營運產生的現金

		2012 US\$'000 千美元	2011 US\$'000 千美元
Profit before income tax Adjustments for:  – Depreciation of property,	除所得税前利潤 就以下各項作出調整: -物業、機器及	748,963	538,236
plant and equipment (Note 6)  – Amortisation of leasehold land	設備折舊(附註6) 一租賃土地及土地使用權	85,007	70,350
and land use rights (Note 7)  – Depreciation of investment	攤銷(附註7) 一投資物業折舊	2,635	1,764
properties (Note 8)  – Amortisation of intangible	(附註8) -無形資產攤銷	17	17
assets (Note 9)  – Losses on sales of property,	(附註9) 一出售物業、機器及	171	162
plant and equipment (Note 26)  - Losses on disposal of available-for-		1,109	1,542
sale financial assets (Note 26)  – Losses on obsolete inventories and write-down of inventories	金融資產虧損(附註26) -陳舊存貨及存 貨撇減虧損	230	_
(Note 27)  – Provision for impairment of trade	(附註27) 一貿易應收款減值撥備	8,508	6,150
receivables (Note 27)  – Interest income (Note 29)	(附註27) -利息收入(附註29)	1,055 (51,576)	488 (26,146)
<ul> <li>Interest income (Note 29)</li> <li>Interest expenses (Note 29)</li> <li>Share of profit of associates</li> </ul>	一利息開支(附註29) 一應佔聯營公司利潤	13,775	10,466
(Note 11)  - Employees share option scheme	(附註11) 一僱員購股權計劃	(639)	(105)
<ul><li>value of employee services</li><li>(Note 28)</li></ul>	-僱員服務價值 (附註28)	(140)	279
	00 VP 70 A 65 F1	809,115	603,203
Changes in working capital:  – Increase in inventories	營運資金變動: 一存貨增加	(58,938)	(77,210)
- Increase in trade receivables - (Increase)/decrease in	一貿易應收款增加 一預付款項、按金及	(6,867)	(59,323)
prepayments, deposits and other receivables  – Decrease in financial assets at	其他應收款 (增加)/減少 -透過損益按公平值計量	(42,184)	11,309
fair value through profit or loss	的金融資產減少	-	287
- Increase in trade payables - Increase in accruals and	一貿易應付款增加 一應計費用及	20,095	27,778
other payables	其他應付款增加	47,712	149,038
Cash generated from operations	營運產生的現金	768,933	655,082

#### **34. CASH GENERATED FROM OPERATIONS** (continued)

#### 34. 營運產生的現金(續)

In the cash flow statement, proceeds from sale of property, plant and equipment comprise:

於現金流量表中,出售物業、機器 及設備的所得款項包括:

		2012 US\$'000 千美元	2011 US\$'000 千美元
Net book amount of property, plant and equipment (Note 6) Losses on sales of property, plant and equipment (Note 26)	物業、機器及設備 賬面淨值(附註6) 出售物業、機器及設備 產生之虧損淨額(附註26)	2,520 (1,109)	2,954 (1,542)
Proceeds from sales of property, plant and equipment	出售物業、機器及設備 所得款項	1,411	1,412

#### 35. COMMITMENTS - GROUP

#### 35. 承擔-集團

#### (a) Capital commitments

## The capital commitments of the Group as at 31 December 2012 and 2011 comprised:

#### (a) 資本承擔

本集團於2012年及2011年12 月31日的資本承擔包括:

		<b>2012</b> US\$'000 千美元	2011 US\$'000 千美元
Contracted but not accounted for:	已簽約但未入賬:		
<ul> <li>Property, plant</li> </ul>	-物業、機器		
and equipment	及設備	47,341	66,462

#### (b) Operating lease commitments

#### (b) 經營租賃承擔

Operating lease commitments – as lessee

經營租賃承擔-為承租方

The Group leases buildings under lease agreements. The Group's future aggregate minimum lease payments under these operating leases are as follows:

本集團根據租賃協議租用建築 物。本集團在該等經營租賃下 的未來最低租賃付款總額如 下:

		<b>2012</b> US\$'000 千美元	2011 US\$'000 千美元
No later than 1 year Later than 1 year and	1年以內	12,994	12,498
no later than 5 years	1至5年	6,588	6,552
Later than 5 years	5年以上	9,785	10,134
		29,367	29,184

#### **35. COMMITMENTS – GROUP** (continued)

#### (b) Operating lease commitments (continued)

Operating lease commitments – as lessor

The Group leases out certain office premises, plant and equipment under operating lease agreements. The leases have various terms and renewal rights. The future aggregate minimum rental receivables under these operating leases are as follows:

#### 35. 承擔-集團(續)

#### (b) 經營租賃承擔(續)

經營租賃承擔一為出租方

本集團根據經營租賃協議出租 若干辦公室物業、機器及設 備。該等租賃具不同年期及續 約權利。根據該等經營租賃, 未來最低應收租金總額如下:

		<b>2012</b> US\$'000 千美元	2011 US\$'000 千美元
No later than 1 year Later than 1 year and	1年以內	105	100
no later than 5 years	1至5年	183	8
		288	108

#### 36. TRANSACTIONS WITH NON-CONTROLLING **INTERESTS**

#### (a) Acquisition of additional interest in a subsidiary

In 2011, Want Want Holdings Ltd. bought back an additional 0.02% of its own shares for a purchase consideration of US\$1,052,000. The carrying amount of the non-controlling interests in Want Want Holdings Ltd. on the date of acquisition was US\$242,000. The Group recognised a decrease in non-controlling interests of US\$242,000 and a decrease in equity attributable to equity holders of the Company of US\$810,000.

The effect of changes in the ownership interest of the Group on the equity attributable to equity holders of the Company during the year is summarised as follows:

#### 36. 與非控制性權益的交易

#### (a) 收購附屬公司額外權益

於2011年,旺旺控股有限公司 回購其另外0.02%股份權益, 收購對價為1,052,000美元。 於收購日期,於旺旺控股有限 公司的非控制性權益的賬面值 為242,000美元。本集團確認 非控制性權益減少242,000美 元及本公司權益持有人應佔權 益減少810,000美元。

於本年度,於本公司權益持有 人應佔本集團所有權權益變動 的影響概要如下:

		2012 US\$'000 千美元	2011 US\$'000 千美元
Carrying amount of non-controlling interests acquired Consideration paid to	所收購非控制性 權益的 賬面價值 已付非控制性	-	242
non-controlling interests	權益的對價	_	(1,052)
Excess of consideration paid recognised in the transactions with non-controlling interests	與權益內非控制性 權益儲備 交易確認的 超出已付對價		
reserve within equity	部分	-	(810)

There were no similar transactions with non-controlling interests in 2012.

於2012年並無類似與非控制性 權益的交易。

#### 36. TRANSACTIONS WITH NON-CONTROLLING **INTERESTS** (continued)

(b) Effects of transactions with non-controlling interests on the equity attributable to equity holders of the Company for the years ended 31 December 2012 and 2011

#### 36. 與非控制性權益的交易(續)

(b) 截至2012年12月31日止年度 與本公司權益持有人應佔權益 的非控制性權益交易的影響

	2012 US\$'000 千美元	2011 US\$'000 千美元
Total comprehensive income for the year attributable to the equity holders of the Company Changes in equity attributable to equity holders of the Company arising from acquisition of additional 本公司權益持有人 應佔年內 全面收益總額 因收購附屬公司 知以關於權益產生的 本公司權益 持有人	561,758	512,817
interests in a subsidiary 應佔權益變動	-	(810)
	561,758	512,007

#### **37. RELATED PARTY TRANSACTIONS**

The ultimate controlling parties of the Group are Mr. Tsai Eng-Meng, the Chairman and Chief Executive Officer of the Group, and his families.

#### Transactions with related parties

#### 37. 關連方交易

本集團之最終控股方為蔡衍明先生 (本集團之主席及行政總裁)及其家 族。

#### (a) 與連方的交易

	2012 US\$'000	2011 US\$'000
Sales of goods 銷售貨物 - a minority shareholder of -本集團一間附屬 a subsidiary of the Group 公司之一名少數k	投東 3,825	3,449
Purchases of goods and services 購買商品及服務  – a company which a Director of —本集團一名董事擁有 the Group has beneficial interest 實益權益之一間犯		448
Rental of buildings to subsidiaries 支付 Hot-Kid Holdings of Hot-Kid Holdings Limited 附屬公司之樓宇租金一本集團主席 by the Chairman of the Group 實益擁有之公司		3,146
Acquisition of a subsidiary 收購一間附屬公司  — a company which a Director of —本集團一名董事擁有 the Group has beneficial interest 實益權益之一間犯		_

#### **37. RELATED PARTY TRANSACTIONS** (continued)

#### (a) Transactions with related parties (continued)

In the opinion of the Directors of the Company, the above transactions are carried out in the ordinary course of business and in accordance with the terms of the underlying agreements.

#### Balances with related parties

(b) 與關連方的結餘

(a) 與關連方的交易(續)

37. 關連方交易(續)

本公司董事認為上述交易於日 常業務過程中並根據相關協議 之條款進行。

	US\$'000 千美元	US\$'000 千美元
貿易應收款(附註15) 一本集團附屬公司		
之少數股東	1,595	1,240
其他應收款(附註16) 一本集團主席實益 擁有之公司的	441	587
	一本集團附屬公司 之少數股東 其他應收款(附註16) 一本集團主席實益	千美元 貿易應收款(附註15) -本集團附屬公司 之少數股東 1,595 其他應收款(附註16) -本集團主席實益 擁有之公司的

The receivables are unsecured, bear no interest and without fixed repayment terms. There is no provision held against receivables from related parties (2011: nil).

#### (c) Key management compensation

Key management includes Directors (executive and non-executive) and senior management. The compensation paid or payable to key management for employee services is shown below:

應收款為無抵押、免息及並無 固定償還條款。本公司並未 就應收關連方款項作出撥備 (2011年:無)。

#### (c) 主要管理人員補償

主要管理人員包括董事(執行董 事與非執行董事)和高級管理人 員。向主要管理人員支付作為 僱員服務的已付或應付酬金如 下:

		<b>2012</b> US\$'000 千美元	2011 US\$'000 千美元
Fees	 費用	330	257
Salaries	薪金	857	762
Discretionary bonuses	酌情花紅	14,564	10,177
Other benefits	其他福利	483	217
Employer's contribution	僱主對退休金計劃		
to pension scheme	的供款	13	6
Total	總計	16,247	11,419

# 中國旺旺控股有限公司 綜合財務報表附註 Notes to the Consolidated Financial Statements

#### 38. PRINCIPAL SUBSIDIARIES

## 38. 主要附屬公司

The following sets out the details of the principal subsidiaries of the Group as at 31 December 2012.

於2012年12月31日,本集團的主要 附屬公司詳情載列如下。

Company name 公司名稱	Country/place of operation/ incorporation 營運/註冊 成立國家/地點	Issued and paid up capital/registered capital 已發行及 繳足股本/ 註冊資本	Effective interests held by the Group % 本集團 持有的實 際權益%	Principal activities 主要活動
Directly owned				
直接擁有				
Want Want Holdings Ltd.	Singapore	US\$212,331,000	99.99	Investment Holding
旺旺控股有限公司	新加坡	212,331,000美元		投資控股
Long Wave Foods Limited	Hong Kong	HK\$100	100	Trading of food and beverages
浪味食品有限公司	香港	100港元		食品及飲料貿易
Want-Want Foods Limited	Hong Kong	HK\$2	100	Trading of food and beverages
旺旺食品有限公司	香港	2港元		食品及飲料貿易
Wellstand Enterprises Limited	BVI	US\$1	100	Trading of raw materials,
	英屬處女群島	1美元		machineries and etc.
				原材料、機械等貿易
Leading Guide Corporation	BVI	US\$40,000,000	100	Trading of raw materials,
	英屬處女群島	40,000,000美元		machineries and etc.
				原材料、機械等貿易
Want Want (HK) Holdings Limited	Hong Kong	US\$10,000,000	100	Investment holding
香港旺旺控股有限公司	香港	10,000,000美元		投資控股
Big Want (HK) Holdings Limited	Hong Kong	US\$1	100	Investment holding
香港大旺控股有限公司	香港	1美元		投資控股
Indirectly owned				
間接擁有				
Anji Rimalt Foods Ltd.	PRC	US\$1,400,000	100	Manufacturing and distribution
安吉瑞麥食品有限公司	中國	1,400,000美元		of food and beverages
				製造及分銷食品和飲料
Anqing Big-Want Foods Ltd.	PRC	US\$7,000,000	100	Manufacturing and distribution
安慶大旺食品有限公司	中國	7,000,000美元		of food and beverages
				製造及分銷食品和飲料
Anging Want Want Foods Ltd.	PRC	US\$51,000,000	100	Manufacturing and distribution
安慶旺旺食品有限公司	中國	51,000,000美元		of food and beverages 製造及分銷食品和飲料
Anyang Lee-Want Foods Ltd.	PRC	US\$1,610,000	100	表起及刀頭及阳和跃行 Manufacturing and distribution
安陽立旺食品有限公司	中國	1,610,000美元	100	of food and beverages
<b>◇「はなまり」</b>	1 四	1,010,000 50		製造及分銷食品和飲料
Anyang Rimalt Foods Ltd.	PRC	US\$1,820,000	100	Manufacturing and distribution
安陽瑞麥食品有限公司	中國	1,820,000美元		of food and beverages
				製造及分銷食品和飲料

Company name 公司名稱	Country/place of operation/incorporation  營運/註冊 成立國家/地點	Issued and paid up capital/registered capital 已發行及 繳足股本/ 註冊資本	Effective interests held by the Group % 本集團 持有的實 際權益%	Principal activities 主要活動
47) HID	74. 五四为(	ILIUS.1	小小庄皿 70	工头/I型
Indirectly owned (continued) 間接擁有(續)				
Anyang Want Want Foods Ltd.	PRC	US\$4,000,000	100	Manufacturing and distribution
安陽旺旺食品有限公司	中國	4,000,000美元		of food and beverages 製造及分銷食品和飲料
Anyang Big-Want Foods Ltd.	PRC	US\$1,500,000	100	Manufacturing and distribution
安陽大旺食品有限公司	中國	1,500,000美元		of food and beverages 製造及分銷食品和飲料
Bao Want Technology Packaging	Taiwan	NTD9,000,000	60	Sales of chemical materials
Materials Co., Ltd.	台灣地區	9,000,000新台幣	00	and plastic films/bags
包旺科技包材股份有限公司		3,000,000 利日 市		銷售化學物料及膠片/袋
Baotou Salaqi Ming Want Dairy Co., Ltd.	PRC	US\$5,000,000	100	Manufacturing and distribution
包頭薩拉齊明旺乳業有限公司	中國	5,000,000美元	100	of food and beverages
已织胜过月初吐孔来行似云可	<b>丁</b>	5,000,000天九		製造及分銷食品和飲料
Baotou Salaqi Want Want Foods Co., Ltd.	PRC	US\$5,000,000	100	表足及刀頭良品和飲料 Manufacturing and distribution
包頭薩拉齊旺旺食品有限公司	中國	5,000,000美元	100	of food and beverages
				製造及分銷食品和飲料
Beijing Be-Want Foods Ltd.#	PRC	US\$9,350,000	100	Manufacturing and distribution
北京必旺食品有限公司 <sup>#</sup>	中國	9,350,000美元		of food and beverages 製造及分銷食品和飲料
Beijing Big-Want Foods Ltd.#	PRC	US\$13,000,000	100	Manufacturing and distribution
北京大旺食品有限公司 <sup>#</sup>	中國	13,000,000美元		of food and beverages 製造及分銷食品和飲料
Beijing Cheng-Want Foods Ltd.	PRC	US\$1,440,000	100	Manufacturing and distribution
北京成旺食品有限公司	中國	1,440,000美元		of food and beverages
- San Aller	. –	.,,		製造及分銷食品和飲料
Beijing Dairy-Want Foods Ltd.	PRC	US\$25,100,000	100	Manufacturing and distribution
北京乳旺食品有限公司	中國	25,100,000美元		of food and beverages 製造及分銷食品和飲料
Beijing Lee-Want Foods Ltd.	PRC	US\$1,400,000	100	Manufacturing and distribution
北京立旺食品有限公司	中國	1,400,000美元		of food and beverages 製造及分銷食品和飲料
Beijing Lion-Want Packing Ltd.#	PRC	US\$2,100,000	100	Manufacturing of packing materials
北京來旺包裝有限公司 <sup>#</sup>	中國	2,100,000美元	100	製造包裝物料
Beijing Ming-Want Foods Ltd.#	PRC	RMB40,000,000	75.59	Manufacturing and distribution
北京明旺食品有限公司 <sup>#</sup>	中國	人民幣40,000,000元	10.00	of food and beverages 製造及分銷食品和飲料
Beijing Rimalt Foods Ltd.	PRC	US\$1,400,000	100	Manufacturing and distribution
北京瑞麥食品有限公司	中國	1,400,000美元	100	of food and beverages 製造及分銷食品和飲料

## 38. PRINCIPAL SUBSIDIARIES (continued) 38. 主要附屬公司(續)

Company name	Country/place of operation/ incorporation	Issued and paid up capital/registered capital 已發行及	Effective interests held by the Group % 本集團	Principal activities
公司名稱	營運/註冊 成立國家/地點	繳足股本/ 註冊資本	持有的實 際權益%	主要活動
Indirectly owned (continued)				
間接擁有(續)				
Beijing Want Want Foods Ltd.	PRC	US\$6,000,000	100	Manufacturing and distribution
北京旺旺食品有限公司	中國	6,000,000美元		of food and beverages 製造及分銷食品和飲料
Changchun Want Want Foods Ltd.*	PRC	RMB50,000,000	100	Manufacturing and distribution
長春旺旺食品有限公司*	中國	50,000,000人民幣		of food and beverages 製造及分銷食品和飲料
Changsha Ming-Want Condensed Milk Ltd	. PRC	US\$1,350,000	100	Manufacturing and distribution
長沙明旺煉乳有限公司	中國	1,350,000美元		of food and beverages
				製造及分銷食品和飲料
Changsha Want Want Foods Ltd.	PRC	US\$17,970,000	100	Manufacturing and distribution
長沙旺旺食品有限公司	中國	17,970,000美元		of food and beverages
				製造及分銷食品和飲料
Chengdu Big-Want Foods Ltd.	PRC	US\$5,000,000	100	Manufacturing and distribution
成都大旺食品有限公司	中國	5,000,000美元		of food and beverages
4				製造及分銷食品和飲料
Chengdu Ming-Want Dairy Ltd.#	PRC	US\$35,700,000	100	Manufacturing and distribution
成都明旺乳業有限公司 <sup>#</sup>	中國	35,700,000美元		of food and beverages
				製造及分銷食品和飲料
Chengdu Want Want Foods Ltd.	PRC	US\$9,800,000	100	Manufacturing and distribution
成都旺旺食品有限公司	中國	9,800,000美元		of food and beverages 製造及分銷食品和飲料
First Family Enterprise Co., Ltd.	Taiwan	NTD66,500,000	100	Trading of snack Food
旺家貿易股份有限公司	台灣地區	66,500,000新台幣		休閒食品貿易
Guangdong Ming-Want Foods Ltd.*	PRC	RMB50,000,000	100	Manufacturing and distribution
廣東明旺乳業有限公司*	中國	50,000,000人民幣		of food and beverages
				製造及分銷食品和飲料
Guangdong Want Want Foods Ltd.*	PRC	RMB50,000,000	100	Manufacturing and distribution
廣東旺旺食品有限公司*	中國	50,000,000人民幣		of food and beverages 製造及分銷食品和飲料
Guangxi Want Want Foods Ltd.	PRC	US\$11,000,000	100	Manufacturing and distribution
廣西旺旺食品有限公司	中國	11,000,000美元		of food and beverages
				製造及分銷食品和飲料
Guangxi Ming-Want Foods Ltd.#	PRC	US\$16,000,000	100	Manufacturing and distribution
廣西明旺食品有限公司 <sup>#</sup>	中國	16,000,000美元		of food and beverages 製造及分銷食品和飲料
Guangzhou Be-Want Foods Ltd.	PRC	US\$4,850,000	100	Manufacturing and distribution
廣州必旺食品有限公司	中國	4,850,000美元		of food and beverages
				製造及分銷食品和飲料
Guangzhou Big-Want Foods Ltd.	PRC	US\$10,000,000	100	Manufacturing and distribution
廣州大旺食品有限公司	中國	10,000,000美元		of food and beverages 製造及分銷食品和飲料

Company name	Country/place of operation/ incorporation	Issued and paid up capital/registered capital 已發行及	Effective interests held by the Group % 本集團	Principal activities
公司名稱	營運/註冊 成立國家/地點	繳足股本/ 註冊資本	持有的實 際權益%	主要活動
Indirectly owned (continued) 間接擁有(續)				
Guangzhou Lee-Want Foods Ltd. 廣州立旺食品有限公司	PRC 中國	US\$6,000,000 6,000,000美元	100	Manufacturing and distribution of food and beverages 製造及分銷食品和飲料
Guangzhou Ming-Want Dairy Ltd. 廣州明旺乳業有限公司	PRC 中國	US\$15,000,000 15,000,000美元	100	Manufacturing and distribution of food and beverages 製造及分銷食品和飲料
Guangzhou Want Want Foods Ltd. 廣州旺旺食品有限公司	PRC 中國	US\$9,000,000 9,000,000美元	100	Manufacturing and distribution of food and beverages 製造及分銷食品和飲料
Guangzhou Xiang-Want Foods Ltd. 廣州祥旺食品有限公司	PRC 中國	US\$14,000,000 14,000,000美元	100	Manufacturing and distribution of food and beverages 製造及分銷食品和飲料
Guangzhou Yong-Want Foods Ltd. 廣州永旺食品有限公司	PRC 中國	US\$7,000,000 7,000,000美元	100	Manufacturing and distribution of food and beverages 製造及分銷食品和飲料
Hangzhou Big-Want Foods Ltd. 杭州大旺食品有限公司	PRC 中國	US\$11,250,000 11,250,000美元	100	聚垣及刀朝良面相似村 Manufacturing and distribution of food and beverages 製造及分銷食品和飲料
Hangzhou Lee-Want Foods Ltd. 杭州立旺食品有限公司	PRC 中國	US\$4,500,000 4,500,000美元	100	Manufacturing and distribution of food and beverages
Hangzhou Mei-Want Machinery Ltd. 杭州美旺機械制造有限公司	PRC 中國	US\$600,000 600,000美元	100	製造及分銷食品和飲料 Manufacturing and sales of machineries and related services
Hangzhou Sun-Want Foods Ltd. 杭州神旺食品有限公司	PRC 中國	US\$12,000,000 12,000,000美元	100	製造及銷售機械及相關服務 Manufacturing and distribution of food, wine and beverages
Hangzhou Tiane Foods Chemical Co., Ltd 杭州台年化工有限公司	. PRC 中國	US\$1,050,000 1,050,000美元	100	製造及分銷食品、酒類及飲料 Manufacturing of dehydrating, deoxidating, preservative and related products 製造及銷售干燥性、除氧性、 防腐性及相關產品
Hangzhou Want Want Foods Ltd.# 杭州旺旺食品有限公司#	PRC 中國	US\$9,800,000 9,800,000美元	100	Manufacturing and distribution of food and beverages
Harbin Rimalt Foods Ltd. 哈爾濱瑞麥食品有限公司	PRC 中國	US\$1,820,000 1,820,000美元	100	製造及分銷食品和飲料 Manufacturing and distribution of food and beverages 製造及分銷食品和飲料
Harbin Want Want Foods Ltd. 哈爾濱旺旺食品有限公司	PRC 中國	US\$5,000,000 5,000,000美元	100	Manufacturing and distribution of food and beverages 製造及分銷食品和飲料

# 38. PRINCIPAL SUBSIDIARIES (continued) 38. 主要附屬公司 (續)

Company name	Country/place of operation/ incorporation	Issued and paid up capital/registered capital 已發行及	Effective interests held by the Group % 本集團	Principal activities
公司名稱	營運/註冊 成立國家/地點	繳足股本/ 註冊資本	持有的實 際權益%	主要活動
Indirectly owned (continued) 間接擁有(續)				
Hefei Xiang-Want Foods Co., Ltd.	PRC	US\$3,000,000	100	Manufacturing and distribution
合肥祥旺食品有限公司	中國	3,000,000美元		of food and beverages 製造及分銷食品和飲料
Hefei Want Want Foods Ltd.	PRC	US\$3,000,000	100	Manufacturing and distribution
合肥旺旺食品有限公司	中國	3,000,000美元		of food and beverages 製造及分銷食品和飲料
Henan Rimalt Foods Ltd.	PRC	US\$1,750,000	100	Manufacturing and distribution
河南瑞麥食品有限公司	中國	1,750,000美元		of food and beverages 製造及分銷食品和飲料
Houma Want Want Foods Ltd.	PRC	US\$3,700,000	100	Manufacturing and distribution
侯馬旺旺食品有限公司	中國	3,700,000美元		of food and beverages 製造及分銷食品和飲料
Huaian Want Want Foods Ltd.	PRC	US\$85,100,000	100	Manufacturing and distribution
淮安旺旺食品有限公司	中國	85,100,000美元		of food and beverages 製造及分銷食品和飲料
Hubei Lee-Want Foods Ltd.	PRC	US\$4,500,000	100	Manufacturing and distribution
湖北立旺食品有限公司	中國	4,500,000美元		of food and beverages 製造及分銷食品和飲料
Hubei Want Want Foods Ltd.	PRC	US\$3,000,000	100	Manufacturing and distribution
湖北旺旺食品有限公司	中國	3,000,000美元		of food and beverages 製造及分銷食品和飲料
Hubei Ming-Want Foods Ltd.#	PRC	US\$10,000,000	100	Manufacturing and distribution
湖北明旺食品有限公司#	中國	10,000,000美元		of food and beverages 製造及分銷食品和飲料
Hunan Big-Want Foods Ltd.	PRC	US\$22,900,000	100	Manufacturing and distribution
湖南大旺食品有限公司	中國	22,900,000美元		of food and beverages 製造及分銷食品和飲料
Hunan Jet-Want Packaging Ltd.	PRC	US\$5,500,000	100	Manufacturing of packing bags
湖南真旺塑料包材包裝有限公司	中國	5,500,000美元		and carton boxes 製造包裝袋及紙盒
Hunan Want Want Foods Ltd.	PRC	US\$15,000,000	100	Manufacturing and distribution
湖南旺旺食品有限公司	中國	15,000,000美元		of food and beverages 製造及分銷食品和飲料
I Lan Foods Industrial Co., Ltd.	Taiwan	NTD10,000,000	100	Manufacturing and distribution
宜蘭食品工業股份有限公司	台灣地區	10,000,000 新台幣		of food and beverages 製造及分銷食品和飲料
Island Port Corporation	BVI	US\$25,000,000	100	Investment holding
	英屬處女群島	25,000,000美元		投資控股
Jiangxi Be-Wang Foods Ltd.	PRC	US\$12,600,000	100	Manufacturing and distribution
江西必旺食品有限公司	中國	12,600,000美元		of food and beverages 製造及分銷食品和飲料

Company name	Country/place of operation/ incorporation	Issued and paid up capital/registered capital 已發行及	Effective interests held by the Group % 本集團	Principal activities
公司名稱	營運/註冊 成立國家/地點	繳足股本/ 註冊資本	持有的實 際權益%	主要活動
Indirectly owned (continued) 間接擁有(續)				
Jiaxing Mei-Want Machinery Ltd.	PRC	US\$9,000,000	100	Manufacturing and sales of
嘉興美旺機械制造有限公司	中國	9,000,000美元		machineries and related service 製造及銷售機械及相關服務
Jiangxi Want Want Foods Ltd.#	PRC	US\$6,000,000	100	Manufacturing and distribution
立 江西旺旺食品有限公司 <sup>#</sup>	中國	6,000,000美元		of food and beverages 製造及分銷食品和飲料
Lianyungang Want Want Foods Ltd.	PRC	US\$8,000,000	100	Manufacturing and distribution
連雲港旺旺食品有限公司	中國	8,000,000美元		of food and beverages 製造及分銷食品和飲料
Longchang Lee-want Foods Ltd.	PRC	US\$10,000,000	100	Manufacturing and distribution
隆昌立旺食品有限公司	中國	10,000,000美元		of food and beverages 製造及分銷食品和飲料
Longchang Rimalt Foods Ltd.	PRC	US\$1,750,000	100	Manufacturing and distribution
隆昌瑞麥食品有限公司	中國	1,750,000美元		of food and beverages 製造及分銷食品和飲料
Longchang Want Want Foods Ltd.	PRC	US\$700,000	100	Manufacturing and distribution
隆昌旺旺食品有限公司	中國	700,000美元		of food and beverages 製造及分銷食品和飲料
Longchang Xiang Want Foods Ltd.	PRC	US\$4,100,000	100	Manufacturing and distribution
隆昌祥旺食品有限公司	中國	4,100,000美元		of food and beverages 製造及分銷食品和飲料
Luohe Big-Want Foods Ltd.*	PRC	RMB100,000,000	100	Manufacturing and distribution
漯河大旺食品有限公司*	中國	100,000,000人民幣		of food and beverages 製造及分銷食品和飲料
Luohe Want-Want Foods Ltd.	PRC	US\$7,000,000	100	Manufacturing and distribution
漯河旺旺食品有限公司	中國	7,000,000美元		of food and beverages 製造及分銷食品和飲料
Media Sense INC.	BVI 英屬處女群島	US\$25,000,000 25,000,000美元	100	Investment holding 投資控股
Ming Want Worldwide Limited	BVI	US\$250,000	100	Investment holding
3	英屬處女群島	250,000美元		投資控股
Nanjing Big-Want Foods Ltd.	PRC	US\$78,550,000	100	Manufacturing and distribution
南京大旺食品有限公司	中國	78,550,000美元		of food and beverages 製造及分銷食品和飲料
Nanjing Cubic-Want Plastic Ltd.	PRC	US\$2,500,000	100	Production of packaging
南京品旺包裝材料有限公司	中國	2,500,000美元		materials and cans 生產包裝物料及罐
Nanjing Fore-Want Foods Ltd.	PRC	US\$6,300,000	100	Manufacturing and distribution
南京福旺食品有限公司	中國	6,300,000美元		of food and beverages 製造及分銷食品和飲料

# 38. PRINCIPAL SUBSIDIARIES (continued) 38. 主要附屬公司(續)

Company name	Country/place of operation/ incorporation 營運/註冊	Issued and paid up capital/registered capital 已發行及 繳足股本/	Effective interests held by the Group % 本集團 持有的實	Principal activities
公司名稱	成立國家/地點	註冊資本	際權益%	主要活動
Indirectly owned (continued) 間接擁有(續)				
Nanjing Jet-Want Packaging Ltd. 南京真旺塑料有限公司	PRC 中國	US\$17,000,000 17,000,000美元	95	Manufacturing of packing bags and carton boxes 製造包裝袋及紙盒
Nanjing Lion-Want Packaging Ltd. 南京來旺包裝有限公司	PRC 中國	US\$3,700,000 3,700,000美元	100	Manufacturing of packing materials 製造包裝物料
Nanjing Minghong Want Foods Ltd. 南京名紅旺食品有限公司	PRC 中國	US\$15,000,000 15,000,000美元	51	Manufacturing and distribution of food and beverages 製造及分銷食品和飲料
Nanjing Rimalt Foods Ltd. 南京瑞麥食品有限公司	PRC 中國	US\$2,500,000 2,500,000美元	100	Manufacturing and distribution of food and beverages 製造及分銷食品和飲料
Nanjing Want Want Foods Ltd. <sup>#</sup> 南京旺旺食品有限公司 <sup>#</sup>	PRC 中國	US\$6,400,000 6,400,000美元	91	Manufacturing and distribution of food and beverages
Ningxia Ming-Want Dairy Ltd. 寧夏明旺乳業有限公司	PRC 中國	US\$12,000,000 12,000,000美元	100	製造及分銷食品和飲料 Manufacturing and distribution of food and beverages
Qihe Want Want Foods Ltd. 齊河旺旺食品有限公司	PRC 中國	US\$35,130,000 35,130,000美元	100	製造及分銷食品和飲料 Manufacturing and distribution of food and beverages
Quanzhou Lee-want Foods Ltd. 泉州立旺食品有限公司	PRC 中國	US\$15,000,000 15,000,000美元	100	製造及分銷食品和飲料 Manufacturing and distribution of food and beverages
Quanzhou Rimalt Foods Ltd. 泉州瑞麥食品有限公司	PRC 中國	US\$10,000,000 10,000,000美元	100	製造及分銷食品和飲料 Manufacturing and distribution of food and beverages
Shandong Big-Want Foods Ltd. 山東大旺食品有限公司	PRC 中國	US\$4,500,000 4,500,000美元	100	製造及分銷食品和飲料 Manufacturing and distribution of food and beverages
Shandong Jet-Want Packaging Ltd. 山東真旺包裝材料有限公司	PRC 中國	US\$5,000,000 5,000,000美元	100	製造及分銷食品和飲料 Manufacturing and sales of packaging materials and carton boxes
Shandong Want Want Foods Ltd. 山東旺旺食品有限公司	PRC 中國	US\$52,350,000 52,350,000美元	100	製造及銷售包裝物料及紙盒 Manufacturing and distribution of food and beverages 製造及分銷食品和飲料
Shanggao Rimalt Foods Ltd. 上高瑞麥食品有限公司	PRC 中國	US\$1,800,000 1,800,000美元	100	製造及方銷長品和飲料 Manufacturing and distribution of food and beverages 製造及分銷食品和飲料

Company name	Country/place of operation/ incorporation	Issued and paid up capital/registered capital 已發行及	Effective interests held by the Group % 本集團	Principal activities
公司名稱	營運/註冊 成立國家/地點	繳足股本/ 註冊資本	持有的實 際權益%	主要活動
Indirectly owned (continued) 間接擁有(續)				
回按擁有 (韻) Shanggao Want Want Foods Ltd.	PRC	US\$5,000,000	100	Manufacturing and distribution
上高旺旺食品有限公司	中國	5,000,000美元	100	of food and beverages 製造及分銷食品和飲料
Shanghai Dragon's Moral Corporate	PRC	US\$10,350,000	100	Provision of consultancy services
Management Ltd. 龍道 (上海) 企業管理有限公司	中國	10,350,000美元		and information 提供諮詢服務及資訊
Shanghai Want Want Trading Ltd.	PRC	US\$140,000	100	Trading of food and beverages
上海旺旺商貿有限公司	中國	140,000美元		and related activities 食品及飲料貿易以及 相關業務活動
Shanghai Lee-Want Foods Ltd.	PRC	US\$15,000,000	100	Manufacturing and distribution
上海立旺食品有限公司	中國	15,000,000美元		of food and beverages 製造及分銷食品和飲料
Shenyang Big-Want Foods Ltd.	PRC	US\$9,950,000	100	Manufacturing and distribution
瀋陽大旺食品有限公司	中國	9,950,000美元		of food, wine and beverages 製造及分銷食品、酒類及飲料
Shenyang Rice-Want Cereals & Oils Ltd.	PRC	US\$9,600,000	100	Processing and sales of rice and
瀋陽糧旺糧油制品有限公司	中國	9,600,000美元		oil products 米及油產品加工及銷售
Shenyang Want Want Foods Ltd.	PRC	US\$10,000,000	100	Manufacturing and distribution
瀋陽旺旺食品有限公司	中國	10,000,000美元		of food and beverages 製造及分銷食品和飲料
Shenyang Yan-Want Rice Flour	PRC	US\$3,300,000	100	Rice Flour Manufacturing
Manufacturing Co., Ltd.* 瀋陽岩旺米粉制造有限公司*	中國	3,300,000美元		製造米粉
Shijiazhuang Ming-Want Dairy Ltd.	PRC	US\$22,750,000	100	Manufacturing and distribution
石家莊明旺乳業有限公司	中國	22,750,000美元		of food and beverages 製造及分銷食品和飲料
Shuangcheng Rimalt Foods Ltd.	PRC	US\$1,800,000	100	Manufacturing and distribution
哈爾濱雙城瑞麥食品有限公司	中國	1,800,000美元		of food and beverages 製造及分銷食品和飲料
Tongchuan Want Want Foods Ltd.	PRC	US\$15,600,000	100	Manufacturing and distribution
銅川旺旺食品有限公司	中國	15,600,000美元		of food and beverages 製造及分銷食品和飲料
Tongchuan Rimalt Foods Ltd.	PRC	US\$6,750,000	100	Manufacturing and distribution
銅川瑞麥食品有限公司	中國	6,750,000美元		of food and beverages 製造及分銷食品和飲料
Want Want Food Pte Ltd.	Singapore	SGD100,000	100	Trading of food and beverages
旺旺食品私人有限公司	新加坡	100,000新加坡元		食品及飲料貿易

#### 38. 主要附屬公司(續)

Company name	Country/place of operation/ incorporation 營運/註冊	Issued and paid up capital/registered capital 已發行及 繳足股本/	Effective interests held by the Group % 本集團 持有的實	Principal activities
公司名稱	宮建/ 註冊 成立國家/地點	椒皮成平/ 註冊資本	将有的員 際權益%	主要活動
Indirectly owned (continued) 間接擁有(續)				
Want Want Four Seas Company Limited 旺旺四洲有限公司	Hong Kong 香港	HK\$2,000,000 2,000,000港元	70	Distributing of food and beverages and related activities 分銷食品及飲料以及相關活動
Want Want Japan Co., Ltd. 旺旺日本株式會社	Japan 日本	JPY100,000,000 100,000,000 日圓	60	Import, export and distribution of food and beverages and related services 食品及飲料進出口及分銷以及相關服務
Weifang Rimalt Foods Ltd. 濰坊瑞麥食品有限公司	PRC 中國	US\$3,000,000 3,000,000美元	100	Manufacturing and distribution of food and beverages 製造及分銷食品和飲料
Wingate Overseas Holdings Ltd.	BVI 英屬處女群島	US\$50,000 50,000美元	100	表色及が射及品が取得 Investment holding 投資控股
Xiantao Rimalt Foods Ltd. 仙桃瑞麥食品有限公司	PRC 中國	US\$1,400,000 1,400,000美元	100	Manufacturing and distribution of food and beverages 製造及分銷食品和飲料
Xiantao Want Want Foods Ltd. 仙桃旺旺食品有限公司	PRC 中國	US\$700,000 700,000美元	100	Manufacturing and distribution of food and beverages 製造及分銷食品和飲料
Xining Want Want Foods Ltd. 西寧旺旺食品有限公司	PRC 中國	US\$6,000,000 6,000,000美元	100	Manufacturing and distribution of food and beverages 製造及分銷食品和飲料
Xinjiang Ru-Want Dairy Ltd. 新疆乳旺食品有限公司	PRC 中國	US\$6,100,000 6,100,000美元	100	Manufacturing and distribution of food and beverages 製造及分銷食品和飲料
Xinjiang Want Want Foods Ltd. 新疆旺旺食品有限公司	PRC 中國	US\$7,500,000 7,500,000美元	100	Manufacturing and distribution of food and beverages 製造及分銷食品和飲料
Xuzhou Big-Want Foods Ltd. 徐州大旺食品有限公司	PRC 中國	US\$11,500,000 11,500,000美元	100	Manufacturing and distribution of food and beverages 製造及分銷食品和飲料
Zhejiang Ming-Want Dairy Ltd.# 浙江明旺乳業有限公司#	PRC 中國	US\$49,100,000 49,100,000美元	100	Manufacturing and distribution of food and beverages 製造及分銷食品和飲料

#### Notes:

- \* represents sino-foreign equity/cooperative joint venture.
- \* represents enterprise wholly-owned by a legal entity.

The remaining enterprises incorporated in PRC are all foreign-invested enterprises.

#### 附註:

- \* 代表中外合資/合作企業。
- \* 代表法人獨資企業。

其餘註冊在中國的企業均為外商投資企業。



# BIBI