

Use this Application Form to apply for Reserved Share Stapled Units if you are a Qualifying Great Eagle Shareholder  
閣下如為合資格鷹君股東，請使用本申請表格申請預留股份合訂單位

NOTE: Unless otherwise defined herein, terms used in this Application Form shall have the same meanings as defined in the prospectus dated 16 May 2013 (the "Prospectus") of Langham Hospitality Investments as constituted pursuant to a deed of trust on 8 May 2013 under the laws of Hong Kong, the trustee of which is LHHL Manager Limited ("Langham Hospitality Investments") and Langham Hospitality Investments Limited (the "Company") together with any supplement thereto.  
附註：除本申請表格另有界定外，本申請表格所使用的詞彙與朗廷酒店投資（根據香港法例按日期為二零一三年五月八日之信託契約組成，其受託人為朗廷酒店經理人有限公司（「朗廷酒店投資」）及朗廷酒店投資有限公司（「本公司」）於二零一三年五月十六日刊發的招股章程（「招股章程」）相同且任何補充文件所界定者具有相同涵義。

A copy of this Application Form, together with a copy of each of the WHITE, YELLOW and GREEN Application Forms, the Prospectus and the other documents specified in the section headed "Documents Delivered to the Registrar of Companies and Available for Inspection" in Appendix X to the Prospectus, have been registered by the Registrar of Companies in Hong Kong as required by Section 342C of the Companies Ordinance (Chapter 32 of the Laws of Hong Kong) (the "Companies Ordinance"). The Securities and Futures Commission of Hong Kong ("SFC") and the Registrar of Companies in Hong Kong take no responsibility for the contents of any of these documents.

本申請表格同各印白色、黃色及綠色申請表格、招股章程及招股章程附錄11（送呈公司註冊處處長及備查文件）一併所列明的其他文件，已遵照香港法例第32章《公司條例》（「公司條例」）第342C條的規定，送呈香港公司註冊處處長登記。香港證券及期貨事務監察委員會（「證監會」）及香港公司註冊處處長，對任何該等文件的內容概不負責。Nothing in this Application Form or the Prospectus constitutes an offer to sell or the solicitation of an offer to subscribe or buy nor shall there be any subscription or sale of Share Stapled Units in any jurisdiction in which offer, solicitation or sales would be unlawful. This Application Form and the Prospectus are not for distribution, directly or indirectly, in or into the United States, nor is this application an offer of Share Stapled Units for sale or subscription in the United States. The Share Stapled Units have not been and will not be registered under the U.S. Securities Act of 1933, as amended (the "U.S. Securities Act") or any state securities law in the United States. The Hong Kong Offer Share Stapled Units are being offered and sold in offshore transactions in accordance with Regulation S under the U.S. Securities Act. Securities may not be offered or sold within the United States absent registration or an exemption from registration under the U.S. Securities Act. There will be no public offer or sale of Share Stapled Units in the United States. 本申請表格及招股章程不得在美國境內直接或間接派發，而此項申請亦不在美國出售或認購股份合訂單位的要約。股份合訂單位亦未曾亦將不會根據1933年美國證券法（經修訂）（「美國證券法」）或美國任何州份的證券法登記。香港發售股份合訂單位乃根據美國證券法S規例在離岸交易中呈發售或出售。尚未根據美國證券法登記或獲豁免登記的證券，概不得在美國境內呈發售或出售。股份合訂單位亦不會在美國公開發售或出售。This Application Form is not for publication, distribution or release in the United States, Canada, Singapore, the PRC, Australia, Malaysia, New Zealand, the Philippines, Thailand or any other jurisdictions where such distribution is not permitted by the relevant law. 本申請表格不得在美國、加拿大、新加坡、中國、澳洲、馬來西亞、紐西蘭、菲律賓、泰國或相關法律不准許此項派發的任何其他司法權區內刊登、派發或發佈。

GLOBAL OFFERING OF SHARE STAPLED UNITS  
全球發售  
to be jointly issued by

由  
LANGHAM  
HOSPITALITY INVESTMENTS

Langham Hospitality Investments  
朗廷酒店投資

(As constituted pursuant to a deed of trust on 8 May 2013 under the laws of Hong Kong, the trustee of which is LHHL Manager Limited)  
(根據香港法例按日期為二零一三年五月八日之信託契約組成，其受託人為朗廷酒店經理人有限公司)

與

Langham Hospitality Investments Limited  
朗廷酒店投資有限公司

(Incorporated in the Cayman Islands with limited liability)  
(於開曼群島註冊成立的有限公司)

聯合發行的股份合訂單位

Number of Offer Share Stapled Units under the Global Offering	:	852,174,000 Share Stapled Units (subject to the Over-allotment Option)
Number of Hong Kong Offer Share Stapled Units	:	85,218,000 Share Stapled Units (subject to reallocation)
Number of International Offer Share Stapled Units	:	766,956,000 Share Stapled Units (subject to reallocation and the Over-allotment Option)
Maximum Offer Price	:	HK\$5.36 per Offer Share Stapled Unit plus brokerage of 1.0%, SFC transaction levy of 0.003% and Stock Exchange trading fee of 0.005% (payable in full on application in Hong Kong dollars and subject to refund)
Stock Code	:	1270

全球發售的發售股份合訂單位數目	:	852,174,000個股份合訂單位（視乎超額配售權行使與否而定）
香港發售股份合訂單位數目	:	85,218,000個股份合訂單位（可予重新分配）
國際發售股份合訂單位數目	:	766,956,000個股份合訂單位（可予重新分配及視乎超額配售權行使與否而定）
最高發售價	:	每個發售股份合訂單位5.36港元，另加1.0%經紀佣金、0.003%證監會交易費及0.005%聯交所交易費（須於申請時以港元繳足，多繳款項可予退還）
股份代號	:	1270

Application Form for Reserved Share Stapled Units  
預留股份合訂單位申請表格

For Qualifying Great Eagle Shareholders, applications will be accepted  
until 12:00 noon on Wednesday, 22 May 2013.

You must read the conditions and instructions attached to this Application Form.  
To be valid, you must complete all applicable parts of this Application Form.  
Please write clearly in English and in ink.

合資格鷹君股東的截止接受申請時間為  
二零一三年五月二十二日（星期三）中午12時正。  
閣下務必細閱本申請表格所載之條件及指示。

本申請表格全部適用部分必須以英文及墨水筆或原子筆清楚填寫，方為有效。

To: LHHL Manager Limited  
Langham Hospitality Investments Limited  
Deutsche Securities Asia Limited  
HSBC Corporate Finance (Hong Kong) Limited  
Deutsche Bank AG, Hong Kong Branch  
The Hongkong and Shanghai Banking Corporation Limited  
Hong Kong Underwriters

I/We:

- being the Qualifying Great Eagle Shareholder(s) named overleaf, apply for the number of Reserved Share Stapled Units specified or deemed to be specified, on the terms and conditions of the Prospectus and this Application Form, and subject to the Trust Deed and the Memorandum and Articles of Association of the Company;
- enclose payment in full for the Reserved Share Stapled Units applied for at the maximum Offer Price of HK\$5.36 per Hong Kong Offer Share Stapled Unit, including a 1% brokerage fee, a 0.003% SFC transaction levy and a 0.005% Stock Exchange trading fee;
- undertake and agree to accept the Reserved Share Stapled Units applied for, or any lesser number allotted to me/us on this application;
- warrant that this is the only application made by me/us for Reserved Share Stapled Units for my/our own benefit;
- understand and confirm that these declarations and representations will be relied upon by the Trustee-Manager, the Company and the Joint Global Coordinators in deciding whether or not to make any allotment of Reserved Share Stapled Units to me/us in response to this application and that I/we may be prosecuted for making a false declaration;
- authorise the Trustee-Manager and the Company to place my/our name(s) on the Share Stapled Units Register as the holder(s) of any Reserved Share Stapled Units to be allotted to me/us and such other registers as required under the Trust Deed, and despatch any Share Stapled Unit certificate(s) (where applicable) and/or any refund cheque(s) (where applicable) to me/us by ordinary post at my/our own risk to the address stated in this Application Form unless I/we have applied for 1,000,000 Reserved Share Stapled Units or more and I/we choose to collect any Share Stapled Unit certificate(s) and/or any refund cheque (where applicable) personally, as provided in this Application Form;
- undertake to sign all documents and to do all things necessary to enable me/us to be registered as the holder of the Hong Kong Offer Share Stapled Units to be allocated to me/us, and as required by the Trust Deed and the Memorandum and Articles of Association of the Company;
- request that any refund cheque(s) be made payable to me/the first-named of us (in the case of joint applicants) in this Application Form;
- have read the terms and conditions and application procedures set out on the pages attached to this Application Form and in the Prospectus and agree to be bound by them, and am aware of the restrictions on the Preferential Offering described in the Prospectus;
- represent, warrant and undertake that the allotment of, or application for, the Reserved Share Stapled Units would not require the Trustee-Manager, the Company, the Joint Sponsors, the Joint Global Coordinators, the Joint Bookrunners, the Joint Lead Managers or the Underwriters to comply with any requirements under any law or regulation (whether or not having the force of law) of any territory outside Hong Kong;
- represent, warrant and undertake that I am not/we are not restricted by any applicable laws of Hong Kong or elsewhere from making this application, paying any application monies for, or being allotted or taking up any Reserved Share Stapled Units; that I/we understand that the Reserved Share Stapled Units have not been and will not be registered under the U.S. Securities Act; and that I/we will acquire the Reserved Share Stapled Units in an "offshore transaction" (within the meaning of Regulation S under the U.S. Securities Act); and
- agree that this application, any acceptance of it and the resulting contract, will be governed by and construed in accordance with the laws of Hong Kong.

致：朗廷酒店經理人有限公司  
朗廷酒店投資有限公司  
德意志證券亞洲有限公司  
HSBC Corporate Finance (Hong Kong) Limited  
德意志銀行香港分行  
香港上海滙豐銀行有限公司  
香港包銷商

本人/我們：

- 乃名列背頁之合資格鷹君股東，按照招股章程及本申請表格所載條款及條件以及在信託契約和 貴公司組織章程大綱及細則之規限下，申請所指定或視作指定數目之預留股份合訂單位；
- 夾附以最高發售價每個香港發售股份合訂單位5.36港元計算申請認購預留股份合訂單位所需的全數付款（包括1%經紀佣金、0.003%證監會交易費及0.005%聯交所交易費）；
- 承諾及同意接納本人/我們就預留股份合訂單位為本人/我們本利益作出之唯一申請；
- 保證是項申請乃本人/我們就預留股份合訂單位為本人/我們本利益作出之唯一申請；
- 明白及確認託管人—經理人、貴公司及聯席全球協調人將依賴該等聲明及陳述，以決定是否根據本申請向本人/我們配發任何預留股份合訂單位，而本人/我們如果作出虛假陳述可能會被檢控；
- 授權託管人—經理人、貴公司將本人/我們的姓名/名稱列入股份合訂單位登記冊內，作為將配發予本人/我們的任何預留股份合訂單位的持有人，及根據信託契約規定的其他登記冊內，並按本申請表格上所示地址以普通通郵方式向本人/我們將發售任何股份合訂單位證書（如適用）及/或任何退款支票（如適用），並讓風險歸由本人/我們自行承擔（除非本人/我們申請1,000,000個或以上預留股份合訂單位，並已於本申請表格上表明選擇按本申請表格所述親自領取任何股份合訂單位證書及/或任何退款支票（如適用））；
- 承諾簽署所有文件並進行所有必要的事宜，以及根據信託契約與 貴公司組織章程大綱及細則規定讓本人/我們登記為獲分配的香港發售股份合訂單位的持有人；
- 要求任何退款支票以本人/本申請表格內我們的排名首位者（倘屬聯名申請人）為抬頭人；
- 已細閱本申請表格隨附各頁及招股章程所載的條款、條件及申請程序，並同意受其約束且知悉招股章程所述有關優先發售的限制；
- 聲明、保證及承諾獲配發或申請認購預留股份合訂單位不會引致託管人—經理人、貴公司、聯席保薦人、聯席全球協調人、聯席保薦人、聯席承領經辦人或包銷商須從香港以外任何地區的任何法律或法規的任何規定（不論是否具法律效力）；
- 聲明、保證及承諾本人/我們並非香港或任何其他地區適用法律規定不得作出是項申請，支付任何申請款項以獲配發或接納任何預留股份合訂單位的受限制人士；及本人/我們明白預留股份合訂單位基位未曾亦不會根據美國證券法予以登記，而本人/我們將不在「離岸交易」（定義見美國證券法S規例）中購買預留股份合訂單位；及
- 同意本申請、任何對本申請的接納以及因此訂立的合同，將受香港法規規管及按其詮釋。

Warning:

- It is important that you read the terms and conditions and application procedures overleaf.
- You must sign this application in writing (and not by way of personal chop), otherwise the application is liable to be rejected.
- Only one application may be made for the benefit of any person for Reserved Share Stapled Units on a BLUE Application Form. The following are liable to be rejected: multiple or suspected multiple applications for Reserved Share Stapled Units and applications where cheques or banker's cashier orders are dishonoured upon the first presentation.
- You may be prosecuted if you make a false declaration.
- All information stated in this Application Form must be the same as that maintained by Great Eagle or any of its wholly-owned subsidiaries.
- You must complete this application in English (except Chinese name) unless stated, otherwise the application is liable to be rejected.
- Any alteration to any application detail that you provide on this Application Form should be authorised by the signature of the applicant.
- You or, if you are joint applicants, the first-named applicant must provide your Hong Kong identity card number/passport number/Hong Kong business registration certificate number.

警告：

- 閣下必須細閱背頁的條款和條件及申請程序。
- 閣下必須以書面方式（不得以個人印章方式）簽署本申請，否則申請會被拒絕受理。
- 任何人士僅可為本身利益以藍色申請表格就預留股份合訂單位作出一項申請。下列情況將不獲受理：就預留股份合訂單位作出的重複或疑屬重複申請以及支票或銀行本票在首次過戶時未能兌現的申請。
- 倘閣下作出虛假聲明，則可遭檢控。
- 在本申請表格中聲明的所有資料必須與鷹君或其任何全資附屬公司所保留者相同。
- 除中文姓名/名稱外，閣下必須以英文填寫本申請（除非另有指明），否則申請會被拒絕受理。
- 閣下於本申請表格提供的任何申請資料如有任何更改，須由申請人簽署確認。
- 閣下或（倘閣下為聯名申請人）排名首位申請人必須提供香港身份證號碼/護照號碼/香港商業登記證號碼。



**Use this Application Form to apply for Reserved Share Stapled Units if you are a Qualifying Great Eagle Shareholder**  
閣下如為合資格鷹君股東，請使用本申請表格申請預留股份合訂單位

Name(s) and address of the Qualifying Great Eagle Shareholder  
合資格鷹君股東姓名及地址

Application Form number  
申請表格編號

Identifier  
識別號

**Option 3 – Apply for Excess Share Stapled Units only**

If an application is made on this Application Form for Excess Share Stapled Units only, such application will only be met to the extent that there are sufficient Available Reserved Share Stapled Units. Such application will be subject to the terms and conditions set out in this Application Form and the Prospectus and assuming that the conditions of the Preferential Offering are satisfied.  
**The number of Excess Share Stapled Units applied for should either be one of the numbers set out in the table above, or else you must calculate the correct amount of remittance payable on application for the number of Excess Share Stapled Units applied for by using the formula set out below.**

Box F  
已備

Number of Excess Share Stapled Units applied for (not to exceed 42,608,000 Share Stapled Units) 申請之超額股份合訂單位數目 (不得超過42,608,000個股份合訂單位)	Amount payable for Excess Share Stapled Units 超額股份合訂單位之應付款項
	HKS 港元

**選項3 – 只申請超額股份合訂單位**

倘以本申請表格只申請超額股份合訂單位，有關申請則只有在有足夠的可用預留股份合訂單位的情況下方獲接納。有關申請將受到本申請表格及招股章程所載條款及條件的規限且假設優先發售的條件得以達成。  
申請的超額股份合訂單位數目應為上文一覽表所列的其中一個數目，否則閣下必須利用下方所載的公式計算申請的超額股份合訂單位數目的應付申請款項。

**Option 4 – Apply for a number of Reserved Share Stapled Units that is less than your Assured Entitlement**

A valid application made on this Application Form for a number of Reserved Share Stapled Units that is less than a Qualifying Great Eagle Shareholder's Assured Entitlement will be accepted in full, subject to the terms and conditions set out in this Application Form and the Prospectus and assuming that the conditions of the Preferential Offering are satisfied.

Box G  
已備

Number of Reserved Share Stapled Units applied for that is less than your Assured Entitlement 申請少於保證配額之預留股份合訂單位數目	Amount payable for less than your Assured Entitlement 少於保證配額之應付款項
	HKS 港元

If your application is made for a number of Reserved Share Stapled Units that is less than your Assured Entitlement as a Qualifying Great Eagle Shareholder, you should either apply for a number which is one of the numbers set out in the table above, or else you must calculate the correct amount of remittance payable on application for the number of Reserved Share Stapled Units applied for by using the formula set out below.

**選項4 – 申請之預留股份合訂單位數目少於閣下的保證配額**

在本申請表格及招股章程所載條款及條件規限下且假設優先發售之條件得以達成，以本申請表格認購少於合資格鷹君股東保證配額數目之預留股份合訂單位之有效申請將獲全數接納。  
倘閣下申請之預留股份合訂單位數目少於閣下的合資格鷹君股東保證配額，閣下應申請上表中載列的其中一個數目，否則閣下必須按照下方所載之公式計算申請有關預留股份合訂單位數目之正確應繳金額。

**Formula for calculating total amount of remittance payable:**

A = No. of Reserved Share Stapled Units applied for x HK\$5.36  
B = A x 0.01 (round to the nearest cent)  
C = A x 0.00005 (round to the nearest cent)  
D = A x 0.00003 (round to the nearest cent)  
Total Amount Payable = A+B+C+D

If you apply for 500 Reserved Share Stapled Units:

A = 500 x HK\$5.36 = HK\$2,680.00  
B = A x 0.01 (round to the nearest cent) = HK\$26.80  
C = A x 0.00005 (round to the nearest cent) = HK\$0.13  
D = A x 0.00003 (round to the nearest cent) = HK\$0.08  
Total Amount Payable = HK\$2,707.01

**計算應繳總額的公式：**

A = 申請預留股份合訂單位數目 x 5.36港元  
B = A x 0.01 (四捨五入至仙位)  
C = A x 0.00005 (四捨五入至仙位)  
D = A x 0.00003 (四捨五入至仙位)  
應繳款項總額 = A+B+C+D

如閣下申請500個預留股份合訂單位：

A = 500 x 5.36港元 = 2,680.00港元  
B = A x 0.01 (四捨五入至仙位) = 26.80港元  
C = A x 0.00005 (四捨五入至仙位) = 0.13港元  
D = A x 0.00003 (四捨五入至仙位) = 0.08港元  
應繳款項總額 = 2,707.01港元

**YOU CAN APPLY RESERVED SHARE STAPLED UNITS BY CHOOSING ONE OF THE FOUR OPTIONS ABOVE**

閣下可選擇使用上方四個選項中其中一個申請預留股份合訂單位

\* Cheque or banker's cashier order should be crossed "Account Payee Only" and made payable to "HSBC Nominees (Hong Kong) Limited – Langham Preferential Offer".

支票或銀行本票須以「只准入抬頭人賬戶」方式劃線開出，並須註明抬頭人為「滙豐代理人（香港）有限公司－朗廷優先發售」。

Applicants who have applied for 1,000,000 Reserved Share Stapled Units or more and wish to collect their Share Stapled Unit certificates and/or refund cheques (where relevant) in person from Computershare Hong Kong Investor Services Limited at Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong from 9:00 a.m. to 1:00 p.m. on Wednesday, 29 May 2013 or such other dates as notified by the Trustee-Manager and the Company in the newspapers as the dates of despatch/collection of Share Stapled Unit certificate(s)/e-Refund Payment instructions/refund cheque(s), should mark "✓" in the box on the left.

如申請人申請1,000,000個或以上預留股份合訂單位，及欲於二零一三年五月二十九日（星期三）或託管人－經理及本公司在報章上公佈發送／領取股份合訂單位證書／電子退款指示／退款支票之其他日期上午9時正至下午1時正，親臨香港中央證券登記有限公司（地址為香港灣仔皇后大道東183號合和中心17樓1712-1716室）領取股份合訂單位證書及／或退款支票（如相關），應在左欄方格上劃上「✓」號。

Cheque/Banker's cashier order number\*

支票／銀行本票號碼\*

Name of bank on which cheque/

banker's cashier order is drawn\*

支票／銀行本票之付款銀行名稱\*

Contact telephone no.

聯絡電話號碼

**Must be signed by all applicants to be valid (all joint applicants must sign):**  
所有申請人必須簽署方為有效（所有聯名申請人必須簽署）：

**You or, if you are joint applicants, the first-named applicant must provide your Hong Kong identity card number/passport number/Hong Kong business registration certificate number (Please delete as appropriate)**

閣下或（倘閣下為聯名申請人）排名首位申請人必須提供香港身份證號碼／護照號碼／香港商業登記證號碼（請刪除不適用者）

Date 日期： ..... / ..... / .....  
D日 M月 Y年

GLOBAL OFFERING OF SHARE STAPLED UNITS  
to be jointly issued by

LANGHAM  
HOSPITALITY INVESTMENTS

Langham Hospitality Investments

(As constituted pursuant to a deed of trust on 8 May 2013 under the laws of Hong Kong, the trustee of which is LHIL Manager Limited)

and

Langham Hospitality Investments Limited

(Incorporated in the Cayman Islands with limited liability)

CONDITIONS OF YOUR APPLICATION

Unless otherwise stated, terms used in these conditions have the same meanings ascribed thereto in the Prospectus.

A. Who can apply

- You, the applicant(s), and any person(s) for whose benefit you are applying, must be Qualifying Great Eagle Shareholder(s).
- If you are a firm, the application must be in the names of the individual members, not in the name of the firm.
- If you are a body corporate, the application must be stamped with the company chop (bearing the company name) and signed by a duly authorised officer, who must state his or her representative capacity.
- Save under the circumstances permitted by the Listing Rules, you cannot apply for any Reserved Share Stapled Units if you or any person(s) for whose benefit you are applying are:
  - an existing beneficial owner of Shares or shares in any of the Company's subsidiaries or the existing beneficial owner of Share Stapled Units;
  - an associated person in the Listing Rules or any of the above;
  - a connected person (as defined in the Listing Rules) of Langham Hospitality Investments, the Trustee-Manager or the Company or a person who will become a connected person of Langham Hospitality Investments, the Trustee-Manager or the Company immediately upon completion of the Global Offering (except Directors and/or their associates who are Qualifying Great Eagle Shareholders);
  - a legal or natural person of the PRC (except qualified domestic institutional investors);
  - within the United States (within the meaning of Regulation S under the U.S. Securities Act), other than a person described in paragraph h(3) of Rule 902 of Regulation S under the U.S. Securities Act; or
  - a Non-Qualifying Great Eagle Shareholder

Non-Qualifying Great Eagle Shareholders are:

- Great Eagle Shareholders whose names appeared in the register of members of Great Eagle at 4:30 p.m. on the Record Date and whose addresses as shown in such register is/are in any of the Specified Territories; and
- Great Eagle Shareholders or Beneficial Great Eagle Shareholders at 4:30 p.m. on the Record Date who are otherwise known by Great Eagle to be resident in any of the Specified Territories.

Notwithstanding any other provision in the Prospectus or this Application Form, the Trustee-Manager and the Company reserve the right to permit any Great Eagle Shareholder to apply for his/her/its Assured Entitlement to the Reserved Share Stapled Units if the Trustee-Manager and the Company, in their absolute discretion, are satisfied that the transaction in question is exempt from or not subject to the legislation or regulations giving rise to the restrictions described above.

5. The number of joint applicants may not exceed four.

B. Allocation of Reserved Share Stapled Units

A valid application for a number of Reserved Share Stapled Units that is less than or equal to your Assured Entitlement will be accepted in full, subject to the terms and conditions set out in this Application Form and assuming that the conditions of the Preferential Offering are satisfied. If an application is made for a number of Reserved Share Stapled Units that is less than your Assured Entitlement, you should apply for a number in one of the numbers set out in the table of numbers and payments in this Application Form. Otherwise you must calculate the correct amount of remittance payable on application for the number of Reserved Share Stapled Units applied for by using the special formula set out in this Application Form. If an application is made for a number of Reserved Share Stapled Units that is greater than your Assured Entitlement, the relevant Assured Entitlement will be satisfied in full, but the excess portion of such application will only be met to the extent that there are sufficient Available Reserved Share Stapled Units. To the extent that excess applications for the Reserved Share Stapled Units are:

- less than the Available Reserved Share Stapled Units, the Available Reserved Share Stapled Units will first be allocated to satisfy such excess applications for the Reserved Share Stapled Units in full and thereafter will be allocated, at the discretion of the Joint Global Coordinators, to the International Offering;
- equal to the Available Reserved Share Stapled Units, the Available Reserved Share Stapled Units will be allocated to satisfy such excess applications for the Reserved Share Stapled Units in full; or
- more than the Available Reserved Share Stapled Units, the Available Reserved Share Stapled Units will be allocated with an allocation basis which will be consistent with the allocation basis commonly used in the case of over-subscriptions in public offerings in Hong Kong, where a higher allocation percentage will be applied in respect of smaller applications. If there is an odd lot number of Share Stapled Units left after satisfying the excess applications, such number will be allocated to the Available Reserved Share Stapled Units at the discretion of the Joint Global Coordinators, to the International Offering. For the avoidance of doubt, additional Share Stapled Units to satisfy excess applications for the Reserved Share Stapled Units which are more than the Available Reserved Share Stapled Units will not be made available.

Save for the above, the Preferential Offering will not be subject to the clawback arrangement between the International Offering and the Hong Kong Public Offering. If no number is inserted in Box C or Box D or Box E or Box F or Box G overall, you will be deemed to have applied for such number of Reserved Share Stapled Units shown in Box B. Qualifying Great Eagle Shareholders are entitled to apply on the basis of an Assured Entitlement of one Reserved Share Stapled Unit for every integral multiple of 15 Great Eagle Shares held by the Qualifying Great Eagle Shareholders as at 4:30 p.m. on the Record Date, being Wednesday, 15 May 2013. Any Qualifying Great Eagle Shareholder holding less than 15 Great Eagle Shares as at 4:30 p.m. on the Record Date will not be entitled to apply for the Reserved Share Stapled Units. Qualifying Great Eagle Shareholders should note that Assured Entitlements to Reserved Share Stapled Units may not represent a number of a full board lot of 500 Share Stapled Units. Further, the Reserved Share Stapled Units allocated to the Qualifying Great Eagle Shareholders will be rounded down to the closest whole number, if required, and dealings in odd lots of the Share Stapled Units may be at a price below the prevailing market price for full board lots.

If you are a Qualifying Great Eagle Shareholder applying for Reserved Share Stapled Units under the Preferential Offering on this Application Form, you may also make one application for Hong Kong Offer Share Stapled Units either on a WHITE or YELLOW Application Form or electronically through CCASS (if you are a CCASS Investor Participant or act through a CCASS Clearing or Custodian Participant) or submit an application through the White Form eIPO Service at [www.eipo.com.hk](http://www.eipo.com.hk). However, in respect of any application for Hong Kong Offer Share Stapled Units using the above mentioned methods, you will not enjoy the preferential treatment accorded to you under the Preferential Offering as described in the section headed "Structure of the Global Offering – The Preferential Offering" in the Prospectus.

C. Supplemental information

If any supplement to the Prospectus is issued, applicants who have already submitted an application may or may not (depending on the information contained in the supplement) be notified that they are required to confirm their applications. If applicants have been so notified but have not confirmed their applications in accordance with the procedure to be notified, all unconfirmed applications will not be valid. Subject to the above, an application once made is irrevocable and applicants shall be deemed to have applied on the basis of the Prospectus as supplemented.

D. Effect of completing and submitting this Application Form

By completing and submitting this Application Form, you (and if you are joint applicants, each of you jointly and severally) for yourself or as agent or nominee and on behalf of each person for whom you act as agent or nominee:

- instruct and authorise the Trustee-Manager, the Company, the Joint Sponsors, the Joint Global Coordinators, the Joint Bookrunners, and/or the Joint Lead Managers (or their respective agents or nominees), to execute any transfer forms, contract notes or other documents on your behalf and to do on your behalf all other things necessary to effect the registration of any Reserved Share Stapled Units issued to you in your name(s) as required by the Trust Deed or the Articles of Association of the Company and otherwise to give effect to the arrangements described in the Prospectus and this Application Form;
- undertake to sign all documents and to do all things necessary to enable you to be registered as the holder of the Reserved Share Stapled Units allocated to you, and as required by the Trust Deed or the Articles of Association of the Company;
- represent, warrant and undertake that you understand that the Reserved Share Stapled Units have not been and will not be registered under the U.S. Securities Act; and that, with the exception of HKSCC Nominees, you or any other person for whose account or benefit you are acquiring Reserved Share Stapled Units will acquire the Reserved Share Stapled Units in an "offshore transaction" (within the meaning of Regulation S under the U.S. Securities Act);
- confirm that you have only relied on the information and representations contained in the Prospectus in making this application, and will not rely on any other information or representation save as set out in any supplement to the Prospectus;
- agree that the Trustee-Manager, the Company, the Joint Global Coordinators, the Joint Bookrunners, the Joint Lead Managers, the Joint Sponsors and the Underwriters, any of their respective directors, officers, employees, agents or advisers and any other parties involved in the Global Offering, are liable only for the information and representations contained in the Prospectus and any supplement to the Prospectus (and only then to the extent such liability is held to be agreed by a court with competent jurisdiction);
- agree (without prejudice to any other rights which you may have) that once this application has been accepted, you may not rescind it due to an innocent misrepresentation;
- (if the application is made by an agent on your behalf) warrant that you have validly and irrevocably conferred on your agent all necessary power and authority to make this application;
- (if you are an agent for another person) warrant that reasonable enquiries have been made of the beneficial owner that this application is the only application which will be made for the benefit of that other person on a BLUE Application Form and that you are duly authorised to sign this Application Form as that other person's agent;
- agree that once your application is accepted, your application will be evidenced by the results of the Preferential Offering made available by the Trustee-Manager and the Company;
- warrant the truth and accuracy of the information contained in this application;
- agree to disclose to the Trustee-Manager, the Company, the Share Stapled Units Registrar, the receiving bankers, the Joint Global Coordinators, the Joint Bookrunners, the Joint Lead Managers and the Joint Sponsors, and their respective advisers and agents, any information about you or, with the exception of HKSCC Nominees, the person(s) for whose benefit you have made the application which they require;
- warrant that, in making an application, you or any person(s) on whose behalf you may be acting is/are Qualifying Great Eagle Shareholder(s);
- (with the exception of Directors and/or their associates who are Qualifying Great Eagle Shareholders) represent, warrant and undertake that you understand that you and/or, with the exception of HKSCC Nominees, any person(s) for whose benefit you may be acting or not connected person(s) or persons who will become connected person(s) of Langham Hospitality Investments, the Trustee-Manager or the Company immediately upon completion of the Global Offering, the subscription for Reserved Share Stapled Units by you and/or, with the exception of HKSCC Nominees, any person(s) on whose behalf you may be acting is not financed directly or indirectly by a connected person of Langham Hospitality Investments, the Trustee-Manager or the Company, and you and/or, with the exception of HKSCC Nominees, any person(s) on whose behalf you may be acting is not taking instructions from a connected person of Langham Hospitality Investments, the Trustee-Manager or the Company in making this subscription for Reserved Share Stapled Units;

- agree that your application, any acceptance of it and the resulting contract will be governed by and construed in accordance with the laws of Hong Kong;
- undertake and agree to accept the Reserved Share Stapled Units applied for, or any lesser number allocated to you under the application;
- authorise the Trustee-Manager and the Company to place your name(s) on the Share Stapled Units Register as the holder(s) of any Reserved Share Stapled Units allocated to you and such other registers as required under the Trust Deed, and dispatch any Share Stapled Unit certificate(s) (where applicable) and/or any refund cheque(s) (where applicable) to you or (in case of joint applicants) the first-named applicant in this Application Form by ordinary post at your own risk to the address stated on this Application Form (even if you have applied for 1,000,000 Reserved Share Stapled Units or more and have indicated in your Application Form your wish to collect your refund cheque and Share Stapled Unit certificate(s) (where applicable) in person);
- agree that the processing of your application, including the despatch of refund cheque(s) (if any), may be done by any of the receiving bankers and is not restricted to the bank at which your Application Form is lodged;
- confirm that you are aware of the restrictions on the Preferential Offering of the Reserved Share Stapled Units described in the Prospectus;
- understand that these declarations and representations will be relied upon by the Trustee-Manager, the Company, the Joint Global Coordinators, the Joint Bookrunners, the Joint Lead Managers and the Joint Sponsors in deciding whether or not to allocate any Reserved Share Stapled Units in response to your application;
- if the laws of any place outside Hong Kong are applicable to your application, you agree and warrant that you have completed the applicable such laws and regulations, and you agree and warrant that the Joint Global Coordinators, the Joint Bookrunners, the Joint Lead Managers, the Joint Sponsors and the Underwriters, nor any of their respective officers or advisers, will infringe any laws outside Hong Kong as a result of the acceptance of your offer to purchase any Reserved Share Stapled Units, or any actions arising from your rights and obligations under the terms and conditions contained in the Prospectus;
- agree with the Trustee-Manager and the Company for Langham Hospitality Investments and the Company and for the benefit of each Holder of Share Stapled Units (and so that the Trustee-Manager and the Company shall be deemed by their acceptance in whole or in part of this application to have agreed, for itself and on behalf of each Holder of Share Stapled Units (and if applicable, with each CCASS Participant giving electronic application instructions), and the Trustee-Manager and the Company, to be bound by the laws of the Cayman Islands, the Trust Deed, the Memorandum and Articles of Association of the Company;
- agree with the Trustee-Manager, the Company and each Holder of Share Stapled Units that the Share Stapled Units are freely transferable by the holder thereof; and
- agree to disclose to the Trustee-Manager, the Company, the Share Stapled Units Registrar, the receiving bankers, the Joint Global Coordinators, the Joint Bookrunners, the Joint Lead Managers and the Joint Sponsors, and their respective advisers and agents, any information about you and/or any other information which they require about you or, with the exception of HKSCC Nominees, the person(s) for whose benefit you have made the application.

The Trustee-Manager, the Company, the Joint Global Coordinators, the Joint Bookrunners, the Joint Lead Managers, the Joint Sponsors, the Underwriters, their respective directors and any other parties involved in the Global Offering, are entitled to rely on any warranty, representation or declaration made by you in this application. In the event of the application being made by joint applicants, the warranties, representations, declarations and obligations expressed to be made, given or assumed by or imposed on the joint applicants shall be deemed to have been made, given and assumed by and imposed on the applicants jointly and severally. You may be prosecuted if you make a false declaration.

**You must complete this application in English, unless otherwise stated, and you or (in case of joint applicants) each of the joint applicants must sign this application in writing (and not by way of personal chop), otherwise the application is liable to be rejected.**

Power of attorney

If your application is made by a person duly authorised under a power of attorney, the Trustee-Manager, the Company and the Joint Global Coordinators, as the Trustee-Manager's and the Company's agent, may accept it at their discretion and subject to any conditions they think fit, including production of evidence of the authority of your attorney. The Trustee-Manager, the Company and Great Eagle and the number of Offer Share Stapled Units to be allocated under the various offerings will be determined shortly thereafter. The Offer Price will not be more than HK\$5.36 per Offer Share Stapled Unit and is expected to be not less than HK\$4.65 per Offer Share Stapled Unit unless otherwise announced, as further explained below. Applicants under the Hong Kong Public Offering must pay, on application, the maximum Offer Price of HK\$5.36 per Offer Share plus brokerage of 1.0% SFC trading levy of 0.003% and Stock Exchange trading fee of 0.005%, subject to refund if the Offer Price as finally determined is lower than HK\$5.36. The Joint Global Coordinators (on behalf of the Underwriters) may, with the consent of the Trustee-Manager and the Company, reduce the number of Offer Share Stapled Units and/or the Offer Price range below that stated in the Prospectus (which is HK\$4.65 to HK\$5.36) at any time on or prior to the morning of the last day for lodging applications under the Hong Kong Public Offering, but such an announcement will be made in the number of Offer Share Stapled Units and/or the Offer Price range will be published in The Standard (in English) and the Hong Kong Economic Times (in Chinese) not later than the morning of the day which is the last day for lodging applications under the Hong Kong Public Offering. If, for whatever reason, the Joint Global Coordinators (on behalf of the Underwriters), the Trustee-Manager and the Company are not able to agree on the Offer Price on or before Tuesday, 28 May 2013, the Global Offering will not proceed and will lapse.

Determination of Offer Price

Pricing for the Offer Share Stapled Units for the purpose of the various offerings under the Global Offering will be fixed on the Price Determination Date, which is expected to be on or about Thursday, 23 May 2013 and, in any event, not later than Tuesday, 28 May 2013, by agreement between the Joint Global Coordinators (on behalf of the Underwriters), the Trustee-Manager, the Company and Great Eagle and the number of Offer Share Stapled Units to be allocated under the various offerings will be determined shortly thereafter. The Offer Price will not be more than HK\$5.36 per Offer Share Stapled Unit and is expected to be not less than HK\$4.65 per Offer Share Stapled Unit unless otherwise announced, as further explained below. Applicants under the Hong Kong Public Offering must pay, on application, the maximum Offer Price of HK\$5.36 per Offer Share plus brokerage of 1.0% SFC trading levy of 0.003% and Stock Exchange trading fee of 0.005%, subject to refund if the Offer Price as finally determined is lower than HK\$5.36. The Joint Global Coordinators (on behalf of the Underwriters) may, with the consent of the Trustee-Manager and the Company, reduce the number of Offer Share Stapled Units and/or the Offer Price range below that stated in the Prospectus (which is HK\$4.65 to HK\$5.36) at any time on or prior to the morning of the last day for lodging applications under the Hong Kong Public Offering, but such an announcement will be made in the number of Offer Share Stapled Units and/or the Offer Price range will be published in The Standard (in English) and the Hong Kong Economic Times (in Chinese) not later than the morning of the day which is the last day for lodging applications under the Hong Kong Public Offering. If, for whatever reason, the Joint Global Coordinators (on behalf of the Underwriters), the Trustee-Manager and the Company are not able to agree on the Offer Price on or before Tuesday, 28 May 2013, the Global Offering will not proceed and will lapse.

ALLOTMENT OF RESERVED SHARE STAPLED UNITS

Subject to the terms and conditions as set out herein and in the Prospectus, the Hong Kong Offer Share Stapled Units will be allotted after the application lists close.

The Offer Price is expected to be announced on Wednesday, 29 May 2013 and the level of applications in the Hong Kong Public Offering and the Preferential Offering, the level of indications of interest in the International Offering and the basis of allocations of the Reserved Share Stapled Units are also expected to be announced on Wednesday, 29 May 2013 in both cases in The Standard (in English) and the Hong Kong Economic Times (in Chinese) and the websites of the Company at [www.langhamhospitality.com](http://www.langhamhospitality.com) and the Stock Exchange at [www.hkexnews.hk](http://www.hkexnews.hk). Results of allocations of the Preferential Offering, and the Hong Kong identity card/passport/Hong Kong business registration numbers of successful applicants (where appropriate) will be made available through various channels as described in the section headed "Hong Kong Offer Share Stapled Units and Reserved Share Stapled Units – Publication of Results" in the Prospectus on Wednesday, 29 May 2013.

IF YOUR APPLICATION FOR RESERVED SHARE STAPLED UNITS IS SUCCESSFUL (IN WHOLE OR IN PART)

If you apply for 1,000,000 Reserved Share Stapled Units or more and have indicated your intention on this Application Form to collect your Share Stapled Unit certificate(s) and/or refund cheque(s) (where applicable) in person, you may collect the Share Stapled Unit certificate(s) and/or refund cheque(s) from the Share Stapled Units Registrar, Computershare Hong Kong Investor Services Limited at Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong, from 9:00 a.m. to 1:00 p.m. on Wednesday, 29 May 2013 or such other place or date as notified by the Trustee-Manager and the Company in the newspapers at the place or date of despatch/collection of Share Stapled Unit certificate(s)-Refund payment instructions/refund cheques. If you are an individual applicant who opts for personal collection, you must authorise any other person to make collection on your behalf. If you are a corporate applicant which opts for personal collection, your authorised representative must attend bearing a letter of authorisation from your corporation stamped with your corporation's chop. Both individuals and authorised representatives (if applicable) must produce, at the time of collection, evidence of identity acceptable to the Share Stapled Units Registrar. If you do not collect your Share Stapled Unit certificate(s) and/or refund cheque(s) (where applicable) in person within the time specified for collection, it/they will be sent to the address as specified in this Application Form thereafter by ordinary post and at your own risk. If you apply for less than 1,000,000 Reserved Share Stapled Units or if you apply for 1,000,000 or more Reserved Share Stapled Units but have not indicated in this Application Form that you wish to collect your Share Stapled Unit certificate(s) and/or refund cheque(s) (where applicable) in person, your Share Stapled Unit certificate(s) and/or refund cheque(s) (where applicable) will be sent to the address as specified in this Application Form on Wednesday, 29 May 2013 by ordinary post and at your own risk.

The Trustee-Manager and the Company will not issue temporary documents of title. Share Stapled Unit certificates will only become valid at 8:00 a.m. on Thursday, 30 May 2013 provided that the Global Offering has become unconditional in all respects and the right of termination under the Underwriting Agreements and described in the section headed "Underwriting – Underwriting Arrangements and Expenses – The Global Offering – Offer Termination" in the Prospectus has not been exercised. No receipt will be issued for application monies paid. If the event that the Offer Price is less than the price per Reserved Share Stapled Unit paid by you, the surplus application money (including the brokerage fee, the SFC transaction levy and the Stock Exchange trading fee attributable to such surplus) will be refunded to you without interest. Investors who trade Share Stapled Units prior to the receipt of Share Stapled Unit certificates or prior to the Share Stapled Unit certificates becoming valid do so entirely at their own risk.

CIRCUMSTANCES IN WHICH YOU WILL NOT BE ALLOTTED RESERVED SHARE STAPLED UNITS

You may not be allocated Reserved Share Stapled Units for any of the following reasons:

- If your application is revoked:
  - By completing and submitting an Application Form, you agree that your application cannot be revoked on or before the fifth day after the time of the opening of the application lists (excluding for this purpose any day which is not a business day), unless a person responsible for the Prospectus under Section 40 of the Companies Ordinance gives a public notice which excludes or limits the responsibility of that person for the Prospectus. This agreement will take effect as a collateral contract with the Trustee-Manager and the Company, and will become binding when you lodge this Application Form. This collateral contract will be in consideration of the Trustee-Manager and the Company agreeing that they will not offer any Reserved Share Stapled Units to any person on or before Wednesday, 29 May 2013, except by means of one of the procedures referred to in the Prospectus. If any supplement to the Prospectus is issued, applicants who have already submitted an application may or may not (depending on the information contained in the supplement) be notified that they are required to confirm their applications. If applicants have been so notified but have not confirmed their applications in accordance with the procedure to be notified, all unconfirmed applications will not be valid. Subject to the above, an application once made is irrevocable and applicants shall be deemed to have applied on the basis of the Prospectus as supplemented.
  - If your application has been accepted, it cannot be revoked. For this purpose, acceptance of applications which are not rejected will be constituted by notification in the press of the results of allocation, and where such basis of allocation is subject to certain conditions or provides for allocation by ballot, such acceptance will be subject to the satisfaction of such conditions or results of the ballot, respectively.
- Full discretion of the Trustee-Manager, the Company, the Joint Global Coordinators, and their respective agents or nominees, to reject or accept your application:
  - The Trustee-Manager, the Company, the Joint Global Coordinators, and their respective agents or nominees, have full discretion to reject or accept any application, or to accept only part of any application. No reasons have to be given for any rejection or acceptance.

# Use this Application Form to apply for Reserved Share Stapled Units if you are a Qualifying Great Eagle Shareholder

- If you allotment of Reserved Share Stapled Units to you will be void if the Listing Committee does not grant permission to list the Share Stapled Units either:
  - within three weeks from the closing of the application lists; or
  - within a longer period of up to six weeks if the Listing Committee of the Stock Exchange notifies the Trustee-Manager and/or the Company of a longer period within three weeks of the closing date of the application lists.
- You will not receive any allotment if:
  - your application is a multiple or a suspected multiple application for Reserved Share Stapled Units;
  - your Application Form is not completed in accordance with the instructions as stated in the Application Form;
  - your Application Form has not been duly signed (only written signatures are acceptable) (for joint applicants, not all applicants have signed);
  - for body corporate applicants, the Application Form has not been duly signed (only written signature is acceptable) by authorised officer or affixed with the company chop;
  - there is a defective cheque/banker's cashier order/Application Form;
  - the Application Form is not accompanied by a cheque/banker's cashier order or is accompanied by more than one cheque/banker's cashier order;
  - the account name of the cheque/banker's cashier order is not pre-printed or certified by the issuing bank;
  - the banker's cashier order was not issued by a licensed bank in Hong Kong, or did not have your name certified on the back by a person authorised by the bank;
  - the cheque/banker's cashier order is not drawn on a Hong Kong dollar bank account in Hong Kong;
  - the name of the payee on the cheque/banker's cashier order is not "HSBC Nominees (Hong Kong) Limited – Langham Preferential Offer";
  - the cheque has not been crossed "Account payee only";
  - the cheque was post-dated;
  - your payment is not made correctly or you paid by cheque or banker's cashier order and the cheque or banker's cashier order is dishonoured on its first presentation;
  - your name/the first applicant's name on the joint application is not the same as the name pre-printed or certified/endorsed by the bank on the cheque/banker's cashier order;
  - alteration(s) to the application details on application form has not been authorised by the signature(s) of the applicant(s);
  - your application is completed by pencil;
  - the Trustee-Manager and the Company believe that by accepting the application, the Trustee-Manager and/or the Company would violate the applicable securities or other laws, rules or regulations of the jurisdiction in which the application is received and the securities are located;
  - the Trustee-Manager, the Company and the Joint Global Coordinators, and their respective agents or nominees, exercise their discretion to reject or accept any applications, or to accept only part of any application. No reasons have to be given for any rejection or acceptance.
- If you are applying for a number of Reserved Share Stapled Units equal to your Assured Entitlement (Option 1):
  - your application will be rejected if the amount on the cheque/banker's cashier order does not match with and is less than the amount payable in Box B set out in your BLUE Application Form.
- If you are applying for both Assured Entitlement Reserved Share Stapled Units and excess Reserved Share Stapled Units ("Excess Share Stapled Units") (Option 2):
  - your application will be rejected if the amount on the cheque/banker's cashier order does not match with and is less than the amount payable in Box C set out in your BLUE Application Form;
  - your application for Assured Entitlement Reserved Share Stapled Units will be accepted in full but your application for Excess Share Stapled Units will be rejected if the amount on the cheque/banker's cashier order matches with or is more than the amount payable in Box C but is less than the amount payable in Box E as set out in your BLUE Application Form.
- If you are applying for Excess Share Stapled Units only (Option 3):
  - when the number of Reserved Share Stapled Units applied for is one of the numbers set out in the payment table in your BLUE Application Form, your application will be rejected if the amount on the cheque/banker's cashier order does not match with and is less than the amount payable set out in the table in your BLUE Application Form.
  - when the number of Reserved Share Stapled Units applied for is not one of the numbers set out in the payment table in your BLUE Application Form, your application will be rejected if the amount on the cheque/banker's cashier order does not match with and is less than the amount payable in respect of the number of Excess Share Stapled Units applied for calculated by using the formula set out in your BLUE Application Form.
- If you are applying for less than your Assured Entitlement (Option 4):
  - when the number of Reserved Share Stapled Units applied for is one of the numbers set out in the payment table in your BLUE Application Form, your application will be rejected if the amount on the cheque/banker's cashier order does not match with and is less than the amount payable set out in the table in your BLUE Application Form.
  - when the number of Reserved Share Stapled Units applied for is not one of the numbers set out in the payment table in your BLUE Application Form, your application will be rejected if the amount on the cheque/banker's cashier order does not match with and is less than the amount payable in respect of the number of Reserved Share Stapled Units applied for calculated by using the formula set out in your BLUE Application Form.

## REFUND OF APPLICATION MONIES

If you do not receive any Reserved Share Stapled Units for any of, but not limited to, the above reasons, the Trustee-Manager and/or the Company will refund your application monies (together with 1% brokerage, 0.005% Stock Exchange trading fee and 0.003% SFC transaction levy) to you without interest. If your application is accepted in part, the Trustee-Manager and/or the Company will refund the appropriate portion of your application monies, brokerage, Stock Exchange trading fee and SFC transaction levy to you, without interest. If the Offer Price as finally determined is less than the Maximum Offer Price per Reserved Share Stapled Unit initially paid by you on application, the surplus application monies (including brokerage, Stock Exchange trading fee and SFC transaction levy attributable to such surplus) will be returned to you without interest. All such interest accrued prior to the date of despatch of refund cheques will be retained for the benefit of the Trustee-Manager and the Company.

Refund cheques will be crossed "Account Payee Only", and made out to you, or if you are joint applicants, to the first-named applicant in this Application Form. Part of your Hong Kong identity card number/passport number, or, if you are joint applicants, part of the Hong Kong identity card number/passport number of each applicant, provided by you on your application, will be used to identify you. Such data would also be transferred to a third party for refund purpose. Your banker may require verification of your Hong Kong identity card number/passport number before encashment of your refund cheque. Inaccurate completion of your Hong Kong identity card number/passport number may lead to delay in encashment of or may invalidate your refund cheque. Please also refer to the section headed "Despatch of Reserved Share Stapled Unit Certificates/Refund Payment Instructions/Refund Cheques" for details regarding collection of refund cheques. It is intended that special efforts will be made to avoid undue delays in refunding application monies where appropriate.

## HOW TO MAKE YOUR APPLICATION

You may choose one of the four options in the BLUE Application Form to apply for Reserved Share Stapled Units.

- Option 1 – Apply for a number of Reserved Share Stapled Units that is equal to your Assured Entitlement:**
    - You need to complete and submit the BLUE Application Form and submit one cheque (or banker's cashier order) for the exact amount of remittance printed in Box B on the BLUE Application Form.
  - Option 2 – Apply for both Assured Entitlement Reserved Share Stapled Units and Excess Share Stapled Units:**
    - In Box C, you (other than HKSCC Nominees) should put the number of Assured Entitlement Reserved Share Stapled Units applied for and the amount payable for such Assured Entitlement Reserved Share Stapled Units. If you apply for the full amount of your Assured Entitlement set out in Box B, then the remittance payable on application is the corresponding amount set out in Box B. You should refer to the table or the formula, as applicable, in your BLUE Application Form to find the amount payable for the number of Share Stapled Units applied for if you apply for less than the amount of your Assured Entitlement.
    - In Box D, you (other than HKSCC Nominees) should put the number of Reserved Share Stapled Units in excess of your Assured Entitlement applied for and the corresponding amount payable for such Excess Share Stapled Units. You should refer to the table or the formula, as applicable, in your BLUE Application Form to find the amount payable for the number of Reserved Share Stapled Units applied for.
    - In Box E, you (other than HKSCC Nominees) should show the total number of Reserved Share Stapled Units applied for by adding together the number of Assured Entitlement Reserved Share Stapled Units applied for in Box C together with the number of Excess Share Stapled Units applied for in Box D. You should also show the amount payable for the Assured Entitlement Reserved Share Stapled Units and Excess Share Stapled Units applied for and put the corresponding total amount payable in Box E; and
    - when submitting the application monies, submit the total application monies in the exact amount set out in Box E in one cheque (or banker's cashier order).If you (other than HKSCC Nominees) intend to apply for both Assured Entitlement Reserved Share Stapled Units and Excess Share Stapled Units, your application for Assured Entitlement Reserved Share Stapled Units will be accepted in full but your application for Excess Share Stapled Units will be rejected if the amount of the cheque/banker's cashier order submitted in relation to your Assured Entitlement Reserved Share Stapled Units applied for is less than the total amount payable in relation to the Assured Entitlement Reserved Share Stapled Units and Excess Share Stapled Units applied for in your BLUE Application Form. If you (other than HKSCC Nominees) intend to apply for both Assured Entitlement Reserved Share Stapled Units, your application will be rejected if the amount of the cheque/banker's cashier order does not match with and is less than the amount payable in relation to the Assured Entitlement Reserved Share Stapled Units applied for. If the number of Assured Entitlement Reserved Share Stapled Units you (other than HKSCC Nominees) intend to apply for is less than your Assured Entitlement, your application should either correspond to one of the numbers set out in the table in your BLUE Application Form or else be calculated in accordance with the formula set out in your BLUE Application Form. Your application will be rejected if the amount of the cheque/banker's cashier order does not match with and is less than the amount payable in respect of the number of Assured Entitlement Reserved Share Stapled Units applied for as set out in your BLUE Application Form, or the amount calculated in accordance with the formula as set out in your BLUE Application Form, as applicable. The number of Excess Share Stapled Units you (other than HKSCC Nominees) apply for should either be one of the numbers, and your application must be accompanied by the corresponding amount, set out in the table in your BLUE Application Form, or else you must calculate the correct amount of remittance payable on application for Excess Share Stapled Units applied for by using the formula set out in your BLUE Application Form. Your application will be rejected if the amount of the cheque/banker's cashier order does not match with and is less than the amount payable in relation to all the Assured Entitlement Reserved Share Stapled Units and Excess Share Stapled Units applied for in your BLUE Application Form.
- In Box F, you (other than HKSCC Nominees) should put the number of Excess Share Stapled Units applied for and the amount payable for such Excess Share Stapled Units. You should refer to the table or the formula, as applicable, in your BLUE Application Form to find the amount payable for the number of Excess Share Stapled Units applied for; and
  - when submitting the application monies, submit the total application monies in the exact amount set out in Box F in one cheque (or banker's cashier order).
- The number of Excess Share Stapled Units applied for should either be one of the numbers set out in the table in your BLUE Application Form, or else you must calculate the correct amount of remittance payable on application for the number of Excess Share Stapled Units applied for by using the formula set out in your BLUE Application Form. Your application will be rejected if the amount of the cheque/banker's cashier order does not match with and is less than the corresponding amount shown in the table in your BLUE Application Form or the amount calculated in accordance with the formula as set out in your BLUE Application Form, as applicable.
- Option 3 – Apply for Excess Share Stapled Units only:**
  - In Box G, you (other than HKSCC Nominees) should put the number of Excess Share Stapled Units applied for and the amount payable for such Excess Share Stapled Units. You should refer to the table or the formula, as applicable, in your BLUE Application Form to find the amount payable for the number of Excess Share Stapled Units applied for; and
  - when submitting the application monies, submit the total application monies in the exact amount set out in Box G in one cheque (or banker's cashier order).If your application is made for a number of Reserved Share Stapled Units that is less than your Assured Entitlement as a Qualifying Great Eagle Shareholder, you should either apply for a number which is one of the numbers set out in the table in your BLUE Application Form, or else you must calculate the correct amount of remittance payable on application for the number of Reserved Share Stapled Units applied for by using the formula set out in your BLUE Application Form. To the extent that the excess applications for the Reserved Share Stapled Units are:
  - less than the Available Reserved Share Stapled Units, the Available Reserved Share Stapled Units will first be allocated to satisfy such excess applications for the Reserved Share Stapled Units in full and thereafter will be allocated at the discretion of the Joint Global Coordinators, to the International Offering;
  - more than the Available Reserved Share Stapled Units, the Available Reserved Share Stapled Units will be allocated to satisfy such excess applications for the Reserved Share Stapled Units in full; or
  - more than the Available Reserved Share Stapled Units, the Available Reserved Share Stapled Units will be allocated on an equitable basis with reference made to the number of excess Reserved Share Stapled Units applied for in Box G, over the number of board seats. If the number of Reserved Share Stapled Units left after satisfying the excess applications, such number of odd lot Reserved Share Stapled Units will be re-allocated, at the discretion of the Joint Global Coordinators, to the International Offering. For the avoidance of doubt, additional Share Stapled Units to satisfy excess applications for the Reserved Share Stapled Units which are more than the Available Reserved Share Stapled Units will not be made available.Save for the above, the Preferential Offering will not be subject to the clawback arrangement between the International Offering and the Hong Kong Public Offering.
- Option 4 – Apply for a number of Reserved Share Stapled Units that is less than your Assured Entitlement:**
  - In Box H, you (other than HKSCC Nominees) should put the number of Assured Entitlement Reserved Share Stapled Units applied for and the amount payable for such Assured Entitlement Reserved Share Stapled Units. You should refer to the table or the formula, as applicable, in your BLUE Application Form to find the amount payable for the number of Assured Entitlement Reserved Share Stapled Units applied for; and
  - when submitting the application monies, submit the total application monies in the exact amount set out in Box H in one cheque (or banker's cashier order).If your application is made for a number of Reserved Share Stapled Units that is less than your Assured Entitlement as a Qualifying Great Eagle Shareholder, you should either apply for a number which is one of the numbers set out in the table in your BLUE Application Form, or else you must calculate the correct amount of remittance payable on application for the number of Reserved Share Stapled Units applied for by using the formula set out in your BLUE Application Form. To the extent that the excess applications for the Reserved Share Stapled Units are:
  - less than the Available Reserved Share Stapled Units, the Available Reserved Share Stapled Units will first be allocated to satisfy such excess applications for the Reserved Share Stapled Units in full and thereafter will be allocated at the discretion of the Joint Global Coordinators, to the International Offering;
  - more than the Available Reserved Share Stapled Units, the Available Reserved Share Stapled Units will be allocated to satisfy such excess applications for the Reserved Share Stapled Units in full; or
  - more than the Available Reserved Share Stapled Units, the Available Reserved Share Stapled Units will be allocated on an equitable basis with reference made to the number of excess Reserved Share Stapled Units applied for in Box H, over the number of board seats. If the number of Reserved Share Stapled Units left after satisfying the excess applications, such number of odd lot Reserved Share Stapled Units will be re-allocated, at the discretion of the Joint Global Coordinators, to the International Offering. For the avoidance of doubt, additional Share Stapled Units to satisfy excess applications for the Reserved Share Stapled Units which are more than the Available Reserved Share Stapled Units will not be made available.Save for the above, the Preferential Offering will not be subject to the clawback arrangement between the International Offering and the Hong Kong Public Offering.

If you apply for 1,000,000 Reserved Share Stapled Units or more and have indicated in your Application Form that you wish to collect refund cheques (where applicable) and/or Share Stapled Units certificate(s) (where applicable) in person, you may collect your refund cheque(s) (where applicable) and/or Share Stapled Unit certificate(s) (where applicable) from the Share Stapled Units Registrar, Computershare Hong Kong Investor Service Limited, at Shop 1712 – 1716, 17th Floor Hopewell Centre, 183 Queen's Road East, Wan Chai, Hong Kong from 9:00 a.m. to 1:00 p.m. on Wednesday, 29 May 2013, or any other place or date notified by the Trustee-Manager and the Company in the company's website or by the dispatch/collection of Share Stapled Unit certificate(s)/Refund payment instructions/refund cheques. If you are an individual who opts for personal collection, you must not authorise any other person to make collection on your behalf. If you are a corporate applicant which opts for personal collection, your authorised representative must attend by your authorised representative bearing a letter of authorisation from your corporation stamped with your corporation's chop. Both individuals and authorised representatives (if applicable) must produce, at the time of collection, evidence of identity acceptable to Computershare Hong Kong Investor Service Limited. If you do not collect your refund cheque(s) personally within the time period specified for collection, they will be despatched promptly to you by ordinary post to the address as specified in your Application Form at your own risk. If you apply for less than 1,000,000 Reserved Share Stapled Units or if you have applied for 1,000,000 Reserved Share Stapled Units or more but have not indicated in your Application Form that you wish to collect your refund cheques in person, your refund cheque(s) (where applicable) will be sent to the address on your Application Form on Wednesday, 29 May 2013 by ordinary post at your own risk.

## PERSONAL DATA

### Personal Information Collection Statement

The main provisions of the Personal Data (Privacy) Ordinance (Chapter 486 of the Laws of Hong Kong) (the "Ordinance") came into effect in Hong Kong on 20 December 1996. This Personal Information Collection Statement informs the applicant for and holder of the Reserved Share Stapled Units of the policies and practices of the Trustee-Manager, the Company and the Share Stapled Units Registrar in relation to personal data and the Ordinance.

- Reasons for the collection of your personal data**

From time to time it is necessary for applicants for securities or registered holders of securities to supply their latest correct personal data to the Trustee-Manager, the Company and/or the Share Stapled Units Registrar when applying for securities or transferring securities into or out of their names or in procuring the services of the Share Stapled Units Registrar.

Failure to supply the requested data may result in your application for securities being rejected or in delay or inability of the Trustee-Manager, the Company and the Share Stapled Units Registrar to effect transfers or otherwise render their services. It may also prevent or delay registration or transfer of the Reserved Share Stapled Units which you have successfully applied for and/or the despatch of Share Stapled Unit certificate(s), and/or refund cheque(s) to which you are entitled.

It is important that holders of securities inform the Trustee-Manager, the Company and the Share Stapled Units Registrar immediately of any inaccuracies in the personal data supplied.
- Purposes**

The personal data of the applicants and the holders of securities may be used, held and/or stored (by whatever means) for the following purposes:

  - processing of your application and verification of compliance with the terms and application procedures set out in this Application Form and the Prospectus and announcing results of allocations of the Reserved Share Stapled Units;
  - enabling compliance with all applicable laws and regulations in Hong Kong and elsewhere;
  - registering new issues or transfers into or out of the name of holders of securities including, where applicable, in the name of HKSCC Nominees;
  - maintaining or updating the register of holders of Share Stapled Units and the registers of holders of securities of the Company;
  - conducting or assisting in the conducting of signature verifications, any other verification or exchange of information;
  - establishing benefit entitlements of holders of Share Stapled Units, such as dividends, rights issues and bonus issues;
  - distributing communications from the Trustee-Manager, the Company and its subsidiaries;
  - compiling statistical information and shareholder profiles;
  - making disclosures as required by law or regulations (whether statutory or otherwise);
  - disclosing identities of successful applicants by way of press announcements; or otherwise;
  - disclosing relevant information to facilitate claims on entitlements; and
  - any other incidental or associated purposes relating to the above and/or to enable the Trustee-Manager, the Company and the Share Stapled Units Registrar to discharge their obligations to holders of securities and/or regulators and/or other purpose to which the holders of securities may from time to time agree.
- Transfer of personal data**

Personal data held by the Trustee-Manager, the Company and the Share Stapled Units Registrar relating to the applicants and the holders of securities will be kept confidential but the Trustee-Manager, the Company and the Share Stapled Units Registrar, to the extent necessary for achieving the above purposes or any of them, may make such inquiries as they consider necessary to confirm the accuracy of the personal data and in particular, they may disclose, obtain or transfer (whether within or outside Hong Kong) the personal data of the applicants and the holders of securities to or from any and all of the following persons and entities:

  - the Trustee-Manager, the Company or their respective appointed agents such as financial advisors and receiving bankers; HKSCC and HKSCC Nominees, who will use the personal data for the purposes of operating CCASS (in cases where the applicants have requested for the Reserved Share Stapled Units to be deposited into CCASS);
  - any agents, contractors or third-party service providers who offer administrative, telecommunications, computer, payment or other services to the Trustee-Manager, the Company and/or the Share Stapled Units Registrar in connection with the operation of their businesses;
  - the Stock Exchange, the SFC and any other statutory, regulatory or governmental bodies; and
  - any other persons or institutions with which the holders of securities have or propose to have dealings, such as their bankers, solicitors, accountants or stockbrokers.

**Access and correction of personal data**

The Ordinance empowers and the holders of securities with rights to ascertain whether the Trustee-Manager, the Company and/or the Share Stapled Units Registrar holds their personal data, to obtain a copy of that data, and to correct any data that is inaccurate. In accordance with the Ordinance, the Trustee-Manager, the Company and the Share Stapled Units Registrar have the right to charge a reasonable fee for the processing of any data access request. All requests for access to data or correction of data must be made in writing and accompanied by the practices or the kinds of data held should be addressed to the Trustee-Manager at its registered address enclosed in the "Corporate Information" section in the Prospectus or as notified from time to time in accordance with applicable law, for the attention of the company secretary or (as the case may be) the Share Stapled Units Registrar for the attention of the privacy compliance officer.

By signing this Application Form, you agree to all of the above.

This Application Form sets out the amount of remittance payable for applications in certain numbers and multiples of Reserved Share Stapled Units. It should be noted that Assured Entitlements may represent Share Stapled Units not in whole multiples of a full board lot of 500 Share Stapled Units. There is no guarantee that your resultant aggregate holding of Share Stapled Units will form an integral multiple of 500 Share Stapled Units.

Complete this Application Form and sign it. Only written signatures will be accepted. Staple your payment to this Application Form. You must pay for the Reserved Share Stapled Units applied for by cheque or by banker's cashier order. Each application must be accompanied by either a separate cheque or banker's cashier order. If you pay by cheque, the cheque must:

- be in Hong Kong dollars;
- be drawn on your Hong Kong dollar bank account in Hong Kong;
- show your account name;
- be authorised by the bank. This account name must be the same name as the name on the cheque or be endorsed at the back by a person authorised by the bank. This account name must be the same name as the name of the first-named applicant;
- be made payable to "HSBC Nominees (Hong Kong) Limited – Langham Preferential Offer";
- be crossed "Account Payee Only"; and
- not be post-dated.

Your application may be rejected if your cheque:

- does not meet all these requirements; or
- is dishonoured on its first presentation.

If you pay by banker's cashier order, the cashier order must:

- be in Hong Kong dollars;
- be issued by a licensed bank in Hong Kong; and have your name certified at the back of the order by a person authorised by the bank. The name on the back of the order and the name on this Application Form must be the same. If it is a joint application, the name at the back of the order must be the same as the name of the first-named applicant;
- be made payable to "HSBC Nominees (Hong Kong) Limited – Langham Preferential Offer";
- be crossed "Account Payee Only"; and
- not be post-dated.

Your application may be rejected if your banker's cashier order does not meet all these requirements.

Tear off this Application Form, fold the form once and lodge it in the special collection box at any one of the following branches or sub-branches of:

(a) **The Hongkong and Shanghai Banking Corporation Limited**

Branch Name	Address
Hong Kong Island	Hong Kong Office: Level 3, 1 Queen's Road Central Joint Branch: 77 Ngau Tau Kok Road Des Voeux Road Central: China Insurance Group Building, 145 Des Voeux Road Central Hopewell Centre Branch: Shops 2A, 2/F, Hopewell Centre, 183 Queen's Road East, Wan Chai
Kowloon	Amoy Plaza Branch: Shops G193 – 200 & 203, G/F, Amoy Plaza Phase II Mong Kok Branch: Basement & U/G, 673 Nathan Road, Mong Kok
New Territories	Shatin Plaza Branch: Shop 49, Level 1, Shatin Plaza, 21-27 Sha Tin Central Street, Sha Tin Yuen Long Branch: G/F, HSBC Building Yuen Long, 150-160 Castle Peak Road, Yuen Long

(b) **Bank of China (Hong Kong) Limited**

Branch Name	Address
Hong Kong Island	Bank of China Tower: 3/F, 1 Garden Road Branch: 13-14 Connaught Road Central Central Branch: Shop G106, Ho Sing Mansion, Taikoo Shing
Kowloon	Yau Ma Tei Branch: 471 Nathan Road, Yau Ma Tei Tsim Sha Tsui East Branch: Shop G02-03, Inter-Continental Plaza, 94 Granville Road, Tsim Sha Tsui North Wan Branch: 200-202, North Wan Road, To Kwa Wan Tsung Kwan O Plaza Branch: Shop 112-125, Level 1, Tsung Kwan O Plaza, Tsung Kwan O
New Territories	Castle Peak Road (Tsuen Wan) Branch: 201-207 Castle Peak Road, Tsuen Wan

This Application Form can be lodged at these times:

Day	Time
Thursday, 16 May 2013	9:00 a.m. to 4:30 p.m.
Saturday, 18 May 2013	9:00 a.m. to 1:00 p.m.
Monday, 20 May 2013	9:00 a.m. to 4:30 p.m.
Tuesday, 21 May 2013	9:00 a.m. to 4:30 p.m.
Wednesday, 22 May 2013	9:00 a.m. to 12:00 noon

The latest time for lodging your application is 12:00 noon on Wednesday, 22 May 2013, or, if the application lists are not open on that day, then by 12:00 noon on the next day the lists are open. The application lists will be open between 11:45 a.m. and 12:00 noon on that day, subject only to weather conditions. The application lists will not open if there is:

- a tropical cyclone warning signal 8 or above, or
- "black" rainstorm warning.

In force in Hong Kong at any time between 9:00 a.m. and 12:00 noon on Wednesday, 22 May 2013. Instead they will be open between 11:45 a.m. and 12:00 noon on the next business day which does not have either of those warnings in force at any time between 9:00 a.m. and 12:00 noon.

Business days means a day that is not a Saturday, Sunday or public holiday in Hong Kong.

The right is reserved to present all or any remittances for payment. However, your cheque or banker's cashier order will not be presented for payment before 12:00 noon on Wednesday, 22 May 2013. You will not be given a receipt for your payment. The Trustee-Manager and the Company will retain any interest accrued on your application monies. The right is also reserved to retain any Share Stapled Unit certificate(s) and/or any surplus application monies (if any) pending clearance of your cheque or banker's cashier order.

Save for the above, the Preferential Offering will not be subject to the clawback arrangement between the International Offering and the Hong Kong Public Offering.

The amount of the remittance payable on application will be equal to the number of Reserved Share Stapled Units applied for multiplied by the Offer Price of HK\$5.00 per Share Stapled Unit (together with 1% brokerage, 0.005% Stock Exchange trading fee and 0.003% SFC transaction levy and then rounded up to the nearest cent. For your easy reference, the



