## Hong Kong Public Offering - WHITE FORM 香港公開發售 - 白色表格 Use this Application Form if you want the allotted Hong Kong Offer Shares to be issued in your name 如 閣下欲以本身名義獲發行所配發的香港發售股份,請使用本申請表格

Staple your payment here 請將股款 緊釘在此

V to the Prospecius, have been registered by the Registrar of Companies in Hong Kong as required by section 342C of the Companies Ordinance. The Securities and Futures Commission in mong song an me necessaria of companies in Hong Kong as required by section 342C of the Companies Ordinance. The Securities and Futures Commission in mong song an me necessaria of companies in Hong Kong as required by section 342C of the Companies Ordinance. The Securities and Futures Commission in mong song an me necessaria of companies in the United States and the District of Columbia; and pulse of the United States and the District of Columbia; or any other purisdiction where such distribution is not permitted by the relevant law. These materials do not constitute or form a part of any offer or solicitation to purst between the United States. Art his Application is not permitted by the relevant law. These materials do not constitute or form a part of any offer or solicitation to purst between the United States. Art his Application form is not permitted by the relevant law. These materials do not constitute or form a part of any offer or solicitation to purst between the United States. Art his Application contained in this Application from does not constitute on form a part of any offer or solicitation to purst between the United States. Securities the Art his Application contained in this Application from does not constitute an offer of securities to be securities to solicitation to solicit in the United States will be securitied under the United States. Securities and not be offered or solid in the United States will be registered under applicable exemption from registration. The securities referred to herein have not been made will not be registered under the United States will be made by means of a prospectus. Suppose the Solicitation of the Company in the United States will be selling security holder and will incompanie the United States will be made by means of a prospectus which be obtained from the company in the United S



## HARMONY AUTO 和諧汽車

# China Harmony Auto Holding Limited 中國和諧汽車控股有限公司

(Incorporated in the Cayman Islands with limited liability) (於開曼群島註冊成立的有限公司)

## **GLOBAL OFFERING**

Number of Offer Shares under the Global Offering Number of Hong Kong Offer Shares Number of International Offer Shares

adjustment and the Over-allotment Option)
brokerage of 1.0%, SFC transaction levy of 0.003% and of 0.005% (payable in full on application in Hong Kong

Nominal value

全球發售項下發售股份數目 香港發售股份數目

**Maximum Offer Price** 

275,126,000股股份 27,513,000股股份( 預配股權行使與否而定)

275,126,000股股份(為乎超額配股權行使與否而定) 27,513,000股股份(可予調整) 247,613,000股股份(可予調整及視乎超額配股權行使與否而定) 每股發養時股份8.88港元,另加1.0%經紀佣金、0.003%證監會交易徵費及 10,005%聯交所交易費(須於申請時以港元繳足,可予退還) 身股股份0.01港元

面值

最高發售價

## Application Form 申請表格

Applications will be accepted until 12:00 noon on Wednesday, June You must read the conditions and instructions attached to this Applic on For You must complete all parts of this Application Form. Please write clear name(s) on this page.

China Harmony Auto Holding Limited (the "Company") Goldman Sachs (Asia) L.L.C. China International Capital Corporation Hong Kong Securities Limited

- china International Capital Corporation Hong Kong Securities Limited

  apply for the number of Hong Kong Offer Shares set out below, on the terms and subject to the conditions of the Procedure and the Abrelication Form, and subject to the memorandum and Articles:
  enclose payment in full for the Hong Kong Offer Shares applied for, being not gave than HKS548 set. Share payable up full on applying the Hong Kong Offer Shares applied for, being not gave than HKS548 set. Share payable up full on applying the Hong Kong Offer Shares applied for, or any fisser number allotted to mobe on this application indeed and the only application intended to he made by me who she there on a WHITE or YELLOW Application Form, or by giving electronic application instructions, or HKSTC via CCAS5 or to the HK tight White Form Service Provider under the HK eIG White Form Service (arww.hkfer). hb), to been applied and the head of the HK tight White Form Service have the company to the head of the head of

Signed by (all) applicant(s) (all joint applicants must sign): 由(所有)申請人簽署(所有聯名申請人必須簽署):

Date 日期:		/	/	
	DΒ	M月	Y年	

- The provider under the HK eIPO White Form service (www.hkejpo.hk), for most either application instructions to HKSCC via CCASS or to the HK eIPO White Form service provider under the HK eIPO White Form service (www.hkejpo.hk). The following are liable to be rejected: multiple or suspected multiple applications on WHITE and/or YELLOW Application Form(s and/or by giving electronic applications and/or by giving electronic applications applications form or either a WHITE or Application Form or either a WHITE or YELLOW Application Form, or by giving electronic application instructions to HKSCC via CCASS or to the HK eIPO White Form service (www.hkejpo.hk), and applications made by one applicant (or joint applicants) or either a WHITE or YELLOW Application Form, or by giving electronic application instructions to HKSCC via CCASS or to the HK eIPO White Form service for the HK eIPO White Form service www.hkejpo.hk), for more than 13,756.50 Hong Kong Offer Shares (being 50% of the Hong Kong Offer Shares initially made available for subscription under the Hong Kong Public Offering); and where cheques or banker's easibier orders are dishonored upon the first presentation.

截止接受認購申請時間為2013年6月5日(星期三)中午十二時正。
閣下須細閱本申請表格所附載的條件及指示。
本申請表格各部分必須以墨水筆全部清楚填妥並於本頁簽署,方為有效。

中國和諧汽車控股有限公司(「貴公司」) 高盛(亞洲)有限責任公司 中國國際金融香港證券有限公司

- 審等: 经照相股查程及本申請表格的條款及條件,並依據 费公司的组缴章程大綱及細則規定。申請認購以下載目的香港等作股份; 關曆申請認辦香港發售股份所當金數款項。有關款項不超越每股x88港元、須於申請時以港元繳是(可予退還),另加15無紀價金。00.05%或證券企及數徵收入65%數徵收入65%數徵收入65%或未入/含等根據本申請所申請認辦香港發售股份,或提分配的任何較少數目的香港發售股份。 承籍及國東於納木人/各等根據本申請所申請認辦的香港發售股份,或提分配的任何較少數目的香港發售股份。 實明是就說辦事的以北本人/含等成本人/含等成本人/含等是人以自自成業費申詢表格。劃上自表服務(www.hkcipo.hk)向關上自表服務(www.hkcipo.hk)向關上自表服務(www.hkcipo.hk)向關上自表服務(www.hkcipo.hk)向關上自表限所把認傳和不所作以及操作出的唯一認時申請。 對明,養觀及美術、本人/音等更及本人/音等系值美國股份(定處美國商者法院股份)亦并美籍人士(定義 對明,養觀及美術、本人/音等表數、換程度發或接對任何香港發發股份。 14本人/音等最美規股外(定處美麗國若法院的)亦并美籍人士(定義 學明,養觀及美麗斯 與公司,應或能物理的與因的本人/否等或及其利益提出中申請的人士經營費股份或本人/否等或為其利益提出中申請的人工程等是限稅の成本人/否等或為其利益提出本申請的人士程等是限稅の成本人/否等或為其利益提出本申請的人士程等是限稅の成本人人/否等或為其利益提出本申請的人士程等是限稅。

For Broker use 此欄供經紀填寫 Lodged by 申請由以下經紀遞交						
Broker No. 經紀號碼						
Broker's Chop 經紀印章						

- . 関下務必細閱背頁所載條款及條件以及申請手續。 除非另有訂明, 閣下必須以英文填妥本申請表格(中文姓名除外)。
- 除非另有訂明, 閣下必須以英文填妥本申請表格(中文姓名除外)。 關下必須數筆簽署本申請表格、不得以個人印章代替,否則申請將不獲受理。 條限以白色或黃色申請表格成透過中央結算系統向香港結算或透過網上白表服務(www.hkcipo.hk)向網上白表服務(應商發出電子認購指示以安益人身份提出一次認博申請。如出現下列情況,則有關認博申 請概不予受理:以白色及/或黃色申請表格及透過中央結算系統向香港結算或透過網上白表服務(www.hkcipo.hb)向網上白表服務(應商發出電子認購指示作出重複或疑圖重複申請;由一名申請人(或聯名申請人)以白色或黃色申請表格成透過中央結算系統向香港結算或透過網上白表服務(www.hkcipo.hb)向網上白表服務(晚商發出電子認購指示提出申請記聘超過13,756,500股香港發售股份(即根據香港公開發借初步可供認購香港發售股份60%);及支票或銀行本票於首次過戶時不獲兑現。 閣下如作出虚假聲明,可能會被檢控。

For Bank Use 此欄供銀行填寫



# China Harmony Auto Holding Limited 中國和諧汽車控股有限公司

(Incorporated in the Cayman Islands with limited liability)

## **GLOBAL OFFERING**

these conditions have the same meanings ascribed thereto in the Prospectus

## Who can apply

- You, the applicant(s), and any person(s) for whose benefit you are applying, must be 18 years of age or older and must have a Hong Kong address.
- Hong Kong address.

  If you are a firm, the application must be in the names of the individual members, not the firm's name.

  If you are a body corporate, the application must be signed by a duly authorized officer, who must state his or her representative
- capacity.

  Save under the circumstances permitted by the Listing Rules, you cannot apply for any Hong Kong Offer Shares if you or any Save under the circumstances permitted by the Listing Rules, you cannot apply for any Hong Kong Offer Shares if you or any person(s) for whose benefit you are applying isdare:

  the chief executive or a Director of the Company or any of its subsidiaries;
  a connected person (as defined in the Listing Rules) of the Company or a person who will become a connected person immediately upon completion of the Global Offering;
  an existing beneficial owner of Shares;
  an associate (as defined in the Listing Rules) of any of the above;
  a United States person (as defined in Regulation S under the U.S. Securities Act);
  inside the United States;
  a person who does not have a Hong Kong address; or
  a legal or natural person of the People's Republic of China (except qualified domestic investors).

  The number of joint applicants may not exceed four.

If you are a nominee
You may make more than one application for the Hong Kong Offer Shares only if you are a nominee, in which case you may make an application as a nominee by: (i) giving electronic application instructions to HKSCC via CCASS (if you are a CCASS Participant); or (ii) using a WHITE or YELLOW Application Form, and lodging more than one Application Form in your own name on behalf of different beneficial owners. In the box on this Application Form marked "For nominees", you must include:

different heneficial owners. In the box on this Application Form marked "For nominees", you must include:

an account number, or

another identification number
for each beneficial owner or, in the case of joint beneficial owners, for each such beneficial owner or, in the case of joint beneficial owners, for each such beneficial owner or, in the case of joint beneficial owners, for each such beneficial owner or, in the case of joint beneficial owners, the submits this Application Form on behalf of another person is deemed to have represented to and undertaken with the Company, the Joint Bookmuners, and the Hong Kong Underwriters the Hoshs has been duly authorized by such person (or, if more than one, all of them) to submit this Application Form and to agree to the terms of this Application Form and to agree to the terms of this Application Form and to agree to the terms of this Application Form and to agree to the terms of this Application Form and to agree to the terms of this Application Form on behalf of such person/every such person. You further undertake to supply to the Company, the Joint Bookrumers, the Hong Kong Underwriters, the Hong Kong Stare Registrar, receiving bankers, advisors and agents such information about such person/every such person as any of them may require.

Lodge only one application for your benefit
Save in the case of applications made by nominees in accordance with paragraph B above, multiple or suspected multiple applica
liable to be rejected. All of your applications are liable to be rejected as multiple applications if you, or you and your joint app

iable to be rejected. All of your applications are liable to be rejected as multiple applications if you, or you and your joint applicant(s) or gother.

Make more than one application (whether individually or jointly with others) on a WHITE or YELLOW Application Form or by giving electronic application instructions to HRSCC via CASS or to the designated HK eIPO White Form service (www.hkeipo.hk):

both apply (whether individually or jointly) on one WHITE Application Form and one YELLOW Application Form or no one WHITE or YELLOW Application Form and give electronic application instructions to HRSCC via CASS or to the designated HK eIPO White Form service provider through the Key EiPO White Form service provider through the Key EiPO White Form service (www.hkeipo.hk) (individually or jointly with others) for more than 13,756,500 Hong Kong Offer Shares (being 50% of the Hong Kong Offer on apply for or take up any Shares under the International Offering or otherwise participate in the International Offering or indicate an interest for any International Offer Shares.

Not of your applications are also liable to be rejected if more than one application instructions to the HK eIPO White Form service (www.hkeipo.hk)) in accordance with the terms therein.

It of your applications are also liable to be rejected if more than one application in structions or to the HK eIPO White Form service (www.hkeipo.hk)) in accordance with the terms therein.

It of your applications are also inable to be rejected if more than one applicat

non more und one-road of the issues state explained of mile company decreasing that the participate beyond a specified amount in a distribution of either profits for dipital).

Allocation of Hong Kong Offer Shares - Pools A and B

For allocation only, the total number of Hong Kong Offer Shares initially being differed for subscription under the Hong Kong Public Offering on a WHITE or YELLOW Application Form or by giving electronic supplication instructions to HKSCC or to the designated HK eIPO White Form service provider through the HK eIPO White Form service twww.hkelpon.bkg subject to any reallocation of the Shares between the International Offering and the Hong Kong Public Offering will be divided equally (to the nearest board lot) into two pools: Pool A comprising 137-56,004 long Kong Offer Shares and Pool B, comprising 137-56,500 Hong Kong Offer Shares with a dotal amount (excluding rotorage SPC transverted levy and 50kt b, change variety for the Offer Shares should be aware that applications that the SPC transverted levy and 50kt b, change variety also either of the SPC transverted levy and 50kt b, change variety also either of the SPC transverted levy and 50kt b, change variety also either of the SPC transverted levy and 50kt b, change variety also either of the SPC transverted levy and 50kt b, change variety also either of the SPC transverted levy and 50kt b, change variety also either of the SPC transverted levy and 50kt b, change variety also either of the SPC transverted levy and 50kt b, change variety also either of the SPC transverted levy and 50kt b, change variety also either of the SPC transverted levy and 50kt b, change variety also either of the SPC transverted levy and 50kt b, change variety also either the SPC transverted levy and 50kt b, change variety also either the SPC transverted levy and 50kt b, change variety also either the SPC transverted levy and 50kt b, change variety also either the SPC transverted levy and 50kt b, change variety also either the SPC transverted levy and 50kt b, c

## Supplemental information

If my supplement to the Prospectus is issued, applicant(s) who have already submitted an application may or may not (depending on the information contained in the supplement) be notified that they can withdraw their applications. If application(s) have not been ontified but application is necordance with the procedure to be notified that applications in accordance with the procedure to be notified all applications that have been submitted remain valid and may be accepted. Subject to the above, an application once made is irrevocable and applicants shall be deemed to have applied on the basis of the Prospectus as supplemented.

- and applicants shall be deemed to have applied on the basis of the Prospectus as supplemented.

  Effect of completing and submitting this Application Form
  By completing this Application Form, you (and if you are joint applicants, each of you jointly and severally) for yourself or as agent or moninee:

  instruct and authorize the Company and/or the Joint Bookrunners (or their agents or nominees.)

  execute any documents on your behalf and to do on your behalf all things necessary to effect the registration of any Hong Kong Offer Shares allocated to you in your name(s) as required by the memorandum and Articles of the Company, and otherwise to give effect to the arrangements described in the Prospectus and the relevant Application Form; as the holder of the Hong Kong Offer Shares to be allocated to you, and as required by the memorandum and Articles of the Company.

  undertake to sign all documents and to do all things necessary to enable you to be registered as the holder of the Hong Kong Offer Shares to be allocated to you, and as required by the memorandum and Articles of the Company agrees with each of its shareholders, and the Company agrees with each of its shareholders, and the Company agrees with the memorandum and Articles and the Companies Cordinance.

  confirm that you have read the terms and conditions and application procedures set out in the Prospectus and agree to be bound by them.

- by them;

  confirm that you have received and/or read a copy of the Prospectus and have only relied on the information and representations confirm that you have received and/or read a copy of the Prospectus and have only relied on the information or representations have as set out in any supplement to the Prospectus;

  confirm that you are aware of the restrictions on the Global Offering disclosed in the Prospectus;

  agree that none of the Company, the Joint Bookrumers, the Underwriters, their respective directors, officers, employees, partners, agents, advisers and any other parties involved in the Global Offering is or will be liable for any information and representations not contained in the Prospectus (and any supplement thereto);

  undertake and confirm that you (if the application is made for your benefit) or the person(s) for whose benefit you have made the application have not applied for or take up, or indicated an interest for, any Offer Shares under the International Offering nor otherwise participated in the International Offering; agree to disclose to the Company, the Hong Kong Share Registrar, receiving bankers, the Joint Bookrumers, the Underwriters and/or their respective advisers and agents any personal data which they may require about you and the person(s) for whose benefit you have made the application;
- and/or their respective advisers and agents any personal data writes use may require the problem of the benefit you have complied with all sheefit you have controlled their days of any place outside Hong Kong are applicable to your application, agree and warrant that you have complied with all such as we almost of the Company, the Joint Bookrunners and the Underwriters not any of their respective officers or advisers will infringe any law outside Hong Kong as a result of the acceptance of your offer to purchase, or any action arising from your rights and obligations under the terms and conditions contained in the Prospectus;

  agree (without prejudice to any other rights which you may have) that once your application has been accepted, you may not rescind it because of an innocent misrepresentation;

- (if this application is made for your own benefit) warrant that this application is the only application which has been or be made for your benefit on a WHITE or YELLOW Application Form or by giving electronic application instruction HKSCC via CCASS or to the designated HK eIPO White Form service provider through the HK eIPO White Form service provider through the HK eIPO White Form
- HKSCC via CCASS or to the designated HK eIPO White Form service provider through the HK eIPO White Form service (www.hkeipo.hk):

  (if the application is made by an agent on your behalf) warrant that you have validly and irrevocably conferred on the agent all more consumptions are an authority to make the application;

  (if you are an agent for another person) warrant that reasonable enquiries have been made of that other person that this application is the only application which has beener will be made in the benefit of that other person on a WHITE or YELLOW Application Form or by giving electronic application instructions to HKSCC via CCASS or to the designated HK eIPO White Form service provider through the HK eIPO White Form service is tww.hkeipo.hk), and that you are duly authorized to sign this Application Form as that other person's seems agree that your application, any accertance of it, and the resulting contract will be governed by and construct in accordance with the laws of Hong Kong;

  represent, warrant and undertake that you understhad that the Hong Kong Offer Shares have not been and will not be registered under the U.S. Securities Acquirally you and any approved or shoots executed or kenefit you are applying for the Hong Kong Offer Shares are outside the United Stage (as defined) in Recylation 50 whose computing and submitting any Application Form or
- one cone offer shares have not been and will not be registered account or benefit you are applying for the Hong Kong Offer S) when completing and submitting any Application Form on described in paragraph (h)(3) of Rule 902 of Regulation S;
- en of members of the Company as the holder(s) of any Hong Kong penh, to dishatch any Share certificate(s) and/or any e-Auto Refund n used upont application to application, except that if you have applicat for 1,000,000 or more papication, except that if you have applicated in 1,000,000 or more pilicatop that you will collect the Share certificate(s) and/or refund and/or refund decupe(s) (as applicable) in person between 9:00 a.m. orm Tricor Investor Services Limited; half with each of the Directors and officers whereby each such heir obligations to shareholders of the Company, as stipulated in the
- will be relied upon by the Company and the Joint Bookrunners in deciding s in response to this application and you may be prosecuted for making a
- y be done by any of the Company's receiving bankers and is not restricted to the

The form was beinged.

The Update rifers, the Joint Sponsors and their respective directors and any other parties involved an International Offering are entitled to rely on any and all warranty, representation or declaration in the event of the application being made by joint applicants, all the warranties, representations, d up to made, given or assumed by or imposed on the joint applicants shall be deemed to have been osced on the applicants jointly and severally.

Porm in English, unless otherwise stated, and you must sign this application in writing (and wise the application is liable to be rejected.

ower of attorney ▶your application is made by a person duly authorized under a valid power rationing application is made by a person duly authorized under a valid power of attorney, the Joint Bookrunners, the Company, riters (or its respective agents or nominees) as their agents may accept it at its discretion, and subject to any conditions they the duling production of evidence of the authority of the attorney. The Company and the Joint Bookrunners, in their capacity as y's agents, will have full discretion to reject or accept any application, in full or in part, without assigning any reason.

Company's agents, will have full discretion to reject or accept any application, in full or in part, without assigning any reason.

Detarmantion of Offer Price:

The Offer Price is expected to be fixed by agreement between the Joint Bookrunners (on behalf of the Underwriters) and the Company on captured Thursday, June 6, 103 Jan din any event, no later than Tuesday, June 11, 2013.

The Joint Bookrunners, on behalf of the Underwriters, may, with the consent of the Company, reduce the number of Offer Shares being offered under the Global Offering and/or the indicative Offer Price range below that stated in the Prospectus (while is HKS6.08 to HKS8.88 per Share) at any time on or prior to the morning of the last day for lodging applications under the Hong Kong Public Offering, and as we have considered the Company will, as soon as practicable following the decision to make such reduction, and in any event nater than the morning of the last day for lodging applications under the Hong Kong Public Offering on Wednesday, June 5, 2013 cause to be published in the South China Morning Post (in English) and the Hong Kong Economic Times (in Chinese) notice of the reduction in the number of Offer Shares being offered under the Global Offering and/or the Indicative Offer Price range. Such notice will also include confirmation financial information which may change as a result of such reduction. If for any reason, the Offer Price is not agreed by Tuesday, June 11, 2013 between the Joint Bookrunners (on behalf of the Underwriters) and the Company, the Global Offering will not proceed and will lapse.

## Allotment of Hong Kong Offer Shares

Allotment of Hong Kong Offer Shares

Subject to the terms and conditions as set out herein and in the Prospectus, Hong Kong Offer Shares will be allotted (either conditionally) or unconditionally) after the applications is close. The Company expects to publish the announcement on the level of applications in the Hong Kong Public Offering, the beats of allotment of the Mong Kong Offer Shares and the Offer Price in South China Morning Post (in English) and the Hong Kong Economic Times (in Chinese) on or before Tuesday, June 11, 2013. The results of allocations in the Hong Kong Public Offering (including successful applicants' identification in the Hong Kong Public Offering (including successful applicants' identification dument numbers, where appropriate) will be published on the website of the Stock Exchange at <a href="https://www.heckenumbers.org/www.heckenumbers.org/www.heckenumbers.org/www.heckenumbers.org/www.heckenumbers.org/ww

If your application for the Hong Kong Offer Shares is successful (in whole or in part)

If you apply for 1,000,000 Hong Kong Offer Shares or more and you have elected on this Application Form to collect your refund cheque(s)
(where applicable) and/or Share certificate(s) (where applicable) in person, you may collect your refund cheque(s) (where applicable) and/or Share certificate(s) (where applicable) from:

Tricor Investor Services Limited 26th Floor, Tesbury Centre 28 Queen's Road East Wanchai Hong Kong

from 9:00 a.m. to 1:00 p.m. on Tuesday. June 11, 2013, after which they will be posted to you by ordinary post at your own risk to the address

from 9:00 a.m. to 1:00 p.m. on Tuesday, June 11, 2013, after which they will be posted to you by ordinary post at your own risk to the address stated on this Application Form.

Applicants being individuals who opt for personal collection must not authorize any other person to make collection on their behalf. Corporate applicants being individuals who opt for personal collection must attend by their authorized representatives bearing letters of authorization from the corporation stamped with the corporation's chops. Both individuals and authorized representatives (if applicable) must produce, at the time of collection, evidence of identity acceptable to Tricor Investor Services Limited.

If you apply for less than 1,000,000 Hong Kong Offer Shares or, if you apply for 1,000,000 Hong Kong Offer Shares or more but have not indicated on your Application Form that you will collect your refund cheque(s) (where applicable) and your Share certificates (where applicable) in person, your Share certificate(s) (where applicable) and/or refund cheque(s) (where applicable) will be dispatched to the address on your Application Form on or before Tuesday, June 11, 2013 by ordinary post and at your own risk.

The Company will not issue temporary documents of title. No receipt will be issued for application monies received.

# Circumstances in which you will not be allotted Hong Kong Offer Shares You may not be allotted Hong Kong Offer Shares for any of the following reasons:

instances in which you will not be allotted Hong Kong Offer Shares

ay not be allotted Hong Kong Offer Shares for any of the following reasons:

If you revoke your application:

By completing and submitting an Application Form or giving electronic application instructions to HKSCC, you agree that your application in the application made by HKSCC Nominees on your behalf is irrevocable until after the fifth day after the time of the opening of the application lists (excluding for this purpose any day which is Saturday, Sunday or public holiday in Hong Kong, This agreement will take effect as a collateral contract with the Company, and will become binding when you lodge your Application Form or give your electronic application instructions to HKSCC and an application has been made by HKSC Nominees on your behalf accordingly. This collateral contract will be in consideration of the Company agreeing that it will not offer any Hong Kong Offer Shares to any person on or before the end of the fifth day after the opening of the application has been made by HKSC Nominees on your behalf accordingly. This collateral contract will be in consideration of the Proseculeus collection of the application or the application made by HKSC Nominees on your behalf may only be revoked on the Prospectus. Meeting the prospectus was the Prospectus under section 40 of the Companies Continue to application or the application made by HKSC Nominees on your behalf may only be revoked on the Prospectus. If a person repossible for the Prospectus under section 40 of the Companies Ordinance) gives a public notice under that section which excludes or limits the responsibility of that person for the Prospectus. If a person repossible for the Prospectus is issued, applicant(s) who have already submitted an application may or may notified but have not withdrawn their applications in accordance with the procedure or if applicantios) have been notified but have not withdrawn their application in a contained to the very piece of the prospectus as upsuple

If the Company, the Joint Bookrunners or their respective agents exercise their discretion:
The Company, the Joint Bookrunners, HK eIPO White Form service provider (where applicable) and their respective agents or nominees have full discretion to reject or accept any application, or to accept only part of any application, without having to give any reasons for any rejection or acceptance.

## If your application is rejected or not accepted

- your application is rejected or not be accepted if:
  your application is a multiple or a suspected multiple applications;
  your application from is not completed correctly in accordance with the instructions as stated herein;
  your payment is not made correctly or you pay by cheque or banker's cashier order and the cheque or banker's cashier order is
  dishonored on its first presentation;

## Use this Application Form if you want the allotted Hong Kong Offer Shares to be issued in your name

- on for whose benefit you are applying have applied for and/or received or will receive Offer Shares under the
- International Offering;
  the Company or the Joint Bookrunners believe that by accepting your application would violate the applicable securities or other
  laws, rules or regulations of the jurisdiction in which your application is received or your address is located; if
  you apply for more than 50% of the Hong Kong Offer Shares initially being offered for subscription by the public;
  any of the Underwriting Agreements does not become unconditional or it is terminated in accordance with their respective terms

- thereof; or you or the person for whose benefit you are applying have applied for or taken up, or indicated an interest for, or have been or will be placed or allocated (including conditionally and/or provisionally) Hong Kong Offers Shares and/or Offer Shares in the International Offering. By filling in any of the WHITE or YELLOW Application Forms or applying by giving electronic application instructions to HKSCC or to the designated HK eIPO White Form Service Provider through HK eIPO White Form service (www.hkejno.hk), you agree not to apply for any International Offerings are in the International Offering Reasonable steps will be taken to identify and reject applications in the Hong Kong Public Offering from investors who have received Offer Shares in the International Offering, and to identify and reject adjusted actions of interest in the International Offering from investors who have received Hong Kong Offer Shares in the Hong Kong Public Offering.

- who have received Hong Aong Unica status as the activation of the allotment of Hong Kong Offer Shares is void:

  If the allotment of Hong Kong Offer Shares to you or the HKSCC Nominees will be void if the Listing Committee of the Stock Exchange does not grant permission to list the Shares (either:

  within three weeks from the closing of the application lists; or

  within a longer period of up to six weeks if the Listing Committee of the Stock Exchange notifies the Company of that longer period within three weeks of the closing of the application lists.

Refund of your money

If you do not receive any Hong Kong Offer Shares for any of, but not limited to, the above reasons, the Company will refund your application monies, including brokerage. SFC transaction levy and Stock Exchange trading fee. No interest will be paid thereon. If your application accepted only in part, the Company will refund to you the appropriate portion of your application monies (including the related brokerage, SFC transaction levy and Stock Exchange trading fee here to monies (including the related brokerage, SFC transaction levy and Stock Exchange trading fee here on plantally determined is less than the initial price per Share (excluding brokerage, SFC transaction levy and Stock Exchange trading fee thereon) paid on application, the Company will refund to you the surplus application monies, together with the related brokerage of 1%, SFC transaction levy and 05.003% and Stock Exchange trading fee of 0.003% and Stock Exchange trading for the benefit of the Company.

Refund cheques will be crossed "Account Payee Only", and made out to you, or, if you are joint applicants, to the firstnamed applicant on your Application from. Part of your Hong Kong identity card number/passport number, or, if you are joint applicants, part of the Hong Kong identity card number/passport number are censulated to a third party for refund purpose. Your banker may require verification of your Hong Kong identity card number/passport number before encashment of your refund cheque. Inaccurate completion of your Hong Kong identity card number/passport number will be a supplicated to a supplication of or many invalidate your refund cheque in a supplication for the Hong Kong Offer Shares is successful (in whole or in part)" above for details regarding the collection of refund cheque(s.)

The Company intends to make special efforts to avoid delays in refunding application monies where appropriate.

Application by HKSCC Nominees Limited

Where this Application form is signed by HKSC2 Nominees On behalf of persons who have given electronic application instructions to apply
for the Hong Kong Offer Shares, the provisions of this Application Form which are inconsistent with those set out in the Prospectus shall not apply and provisions in the Prospectus shall prevail. Without limiting the generality of this paragraph, the following sections of this Application
Form are inapplicable where this Application Form is signed by HKSCC Nominees.

all warranties on the first page, except the first warranty concerning application for Hong Kong Offer Shares on the terms and conditions of the Prospectus and this Application Form, and subject to the memorandum and Articles;

"Warning" on the first page.

"If you are a nominee".

- "Warning" on the Irist page;
  "If you are a noninee";
  "Lodge only one application for your benefit";
  all representations and warranties under the section headed "Effect of completing and submitting this Application Form", except the first
  two regarding registration of Hong Kong Offer Shares in the applicant's name and the signing of documents to enable the applicant to be
  registered as the holder of the Hong Kong Offer Shares in pited for;
  "If your application for Hong Kong Offer Shares is successful (in whole or in part)";
  "Circumstances in which you will not be allotted Hong Kong Offer Shares"; and
  "Refund of your money".

# PERSONAL DATA Personal Information Collection Statement

Personal Information Collection Statement
The main provisions of the Personal Data (Privacy) Ordinance (the "Ordinance") came into effect in Hong Kong on 20 December, 1996. This
Personal Information Collection Statement informs the applicant for and holder of the Shares of the policies and practices of the Company and its
Hong Kong Shar Registrar (the "Hong Kong Shar Registrar") in relation to personal data and the Ordinance.

1. Reasons for the collection of your personal data
From time to time it is necessary for applicants for securities or registered holders of securities to supply their latest correct personal
data to the Company and the Hong Kong Share Registrar when applying for securities or transferring securities into or out of their names
or in procuring the services of the Hong Kong Share Registrar Failure to supply the requested data may result in your application for
securities being delayed or your application may not be considered. It may also prevent or delay registration or transfer of the Hong Kong
Offer Shares which you have successfully applied for andfor the dispatch of Share certificate(s), and/or the dispatch of E-Aun Refund
pyment instructions, and/or see (shapatch of Ferdinc cheque(s) to which you are entitled it is important that holders of securities inform
the Company and the Hong Kong Share Registrar immediately of any inaccuractes in the personal data supplies.

- Purposes
  The personal data of the holders of securities may be used, held and/or stored (by whatever means) for the following purposes:

  processing of your application and refund cheque, where applicable, and verification of compliance with the terms and application procedures set out in this form and the Prospectus and announcing results of allocations of the Hong Kong Offer Shares; registering new issues or transfers into or out of the names of holders of securities including, where applicable, in the name of HKSCC Nominees;

  which is the registers of holders of securities of the Company;

  - HKSCC Nomines:
    maintaining or updating the registers of holders of securities of the Company;
    conducting or assisting the conduct of signature verifications, any other verification or exchange of information;
    establishing benefic intitlements of holders of securities of the Company, such as dividends, rights issues and bonus issues, etc;
    distributing communications from the Company and its subsidiaries;
    compiling statistical information and investor profiles;
    making disclosures as required by laws, rules or regulations;
    disclosing indicatities of successful applicants by way of press announcement(s) or otherwise;
    disclosing relevant information to facilitate claims on entitlements; and
    any other incidental or associated purposes relating to the above and/or to enable the Company and the Hong Kong Share
    Registrar to discharge their obligations to holders of securities and/or regulators and any other purpose to which the holders of
    securities may from time to time ugree.

Transfer of personal data
Personal data beld by the Company and the Hong Kong Share Registrar relating to the holders of securities will be kept confidential
but the Company and the Hong Kong Share Registrar may, to the extent necessary for achieving the above purposes or any of them,
make such enquiries as they consider necessary to confirm the accuracy of the personal data and in particular, they may disclose, obtain,
transfer (whether within or outside Hong Kong) the personal data of the holders of securities to, from or with any and all of the following
persons and entities:

- and entities:
  the Company, its advisors or its appointed agents such a financial advisors, receiving bankers and overseas principal registrar;
  where applicants for securities request deposit into CAASS, to HKSCC and HKSCC Nominees, who will use the personal data for
  the purposes of operating CCASS;
  any broker whose company chop or other identification number has been placed on this Application Forms;
  any agents, contractors or third-party service providers who offer administrative, telecommunications, computer, payment or other
  services to the Company and/or the Hong Konf Sinfer Registratin convention with the operation of their respective businesses;
  the Stock Exchange, the SFC and any other statusty, regulators of governmental bodies; and
  any other persons or institutions with which the moders of accurate the second of propose to have dealings, such as their bankers,
  solicitors, accountants or stockbrokers, each.

ner the Company or the Hong Kong Share Registrar it is inneutrate. In accordance with the Ordinance, the sle fee for the processing of any data access request, alices and practices and the kinds of data held should ease may be) the Hong Kong Share Registrar for the he Ordinance provides the notation old their personal data, to obtain a colompany and the Hong Kong Share Researches to data or correct Aii requ be addri be addressed to the Company tor attention of the Privacy Comptian

By signing this Application F

## How to make your application

- to make your application

  Use the table set out below to calculate how many Hong Kong Offer Shares you want to buy, and how much you must pay. Your application must be for a minimum of 500 Hong Kong Offer Shares. Applications must be in one of the number of Shares set out under the column headed "No. of Hong Kong Offer Shares applied for" in the table below. No application for any other number of Shares will be considered and any such application is liable to be rejected. You must pay the maximum Offer Price of HKS-88 per Share, plus brokerage of 1%, the Stock Exchange trading fee of 0.005%, and the SFC transaction levy of 0.003%. Complete this Application Form correctly in accordance with the instructions and sign it. Only written signatures will be accepted. Staple your payment to this Application Form. You must pay for the Shares applied for by cheque or by banker's cashier order. If you pay by cheque, the cheque must:

  \*\*Each application must be accompanied by either a separate cheque or banker's cashier order.

  If you pay by cheque, the cheque must:

  \*\*be in Hone Kong dollars.

- t pay by cheque, the cheque must:

  be in Hong Kong dollars;

  not be post-dated;

  be drawn on your Hong Kong dollar hank account in Hong Kong;

  show your account name, which must either be pre-printed on the cheque, or be endorsed on the back by a person authorize

  show your account name, which must either be pre-printed on the Application Form. If it is a joint application, the account is

  must be the same as the name of the first-samed applicant;

  be made payable or "The Bank of East Asia (Nominees) Limited China Harmony Auto Public Offer";

  and

  application is liable to be rejected if your cheque:

  does not meet all these proximents.

- pplication is liable to be rejected if your cheque:
  does not metal these requirements;
  is dishonored on its first presentation.
  pay by banker's cashier order, the banker's cashier order must:
  be issued by a licensed bank in Hong Kong and have your name certified on the back by a person authorized by
  The name on the back of the banker's cashier order and the name on the Application Form must be the same. If it
  application, the name on the back of the banker's cashier order must be the same as the name of the
  instrument isning
  be in Hong Kong dollars;

  the post-diated;
- e post-dated; ade payable to "The Bank of East Asia (Nominees) Limited China Harmony Auto Public Off
- per count Payee Only".

  application is liable to be rejected if your banker's cashier order does not meet all the off the Application Form, fold it once and lodge it in one of the special collection by

	Drunen runne	ruuress
Hong Kong Island	Main Branch	10 Des Voeux Road Central, HI
	Causeway Bay Branch	46 Yee Wo Street
	Wanchai Branch	Shop A-C, G/F, Easey Commerc
	Chai Wan Branch	345 Chai Wan Road

253-261 Hennessy Road, Wanchai

Centre Tak Street, Tseung Kwan O

Yuen Long (Hang Fat Mansion) Sheung Shui Branch Securities

3/F, 1 Garden Road 252 Des Voeux Road Central 25 Wu Pak Street, Aberdeen 193-209 King's Road, North Point

Address

4-4A Humphrey's Avenue, Tsim Sha Tsui

pplication Form can be lodged at these times:

Friday, May 31, 2013 — 9:00 a.m. to 5:00 p.m.
Saturday, June 1, 2013 — 9:00 a.m. to 1:00 p.m.
Monday, June 3, 2013 — 9:00 a.m. to 5:00 p.m.
Tuesday, June 4, 2013 — 9:00 a.m. to 5:00 p.m.
Vednesday, June 5, 2013 — 9:00 a.m. to 12:00 noo

The latest time for lodging your application is 12:00 noon on Wednesday, June 5, 2013, or, if the application lists are not open on that day, then by the time and date stated below. The application lists will be opened between 11:45 a.m. and 12:00 noon on that day, subject only to weather conditions. The application lists will not open in relation to the Hong Kong Public Offering if there is:

a tropical cyclone warning signal number 8 or above; or

a "black" rainstorm warning signal.
force in Hong Kong at any time between 9:00 a.m. and 12:00 noon on Wednesday, June 5, 2013. Instead, they will open between 11:45 a.m. and 12:00 noon in the next Business Day which does not fall within the above circumstances at any time between 9:00 a.m. and 12:00 noon in Hong Kong.

a.m. and 12:00 noon on the next Business Day which does not fall within the above circumstances at any time between 9:00 a.m. and 12:00 noon in Hong Kong.

Business day means a day (other than a Saturday or Sunday) on which banks in Hong Kong are open for business.

The right is reserved to present all or any remittances for payment. However, your cheque or banker's cashier order will not be presented for payment before 12:00 noon on Wednesday, June 5, 2013. The Company will not give you a receipt for your payment. The Company will keep any interest accrued on your application monies (up until, in the case of monies to be refunded, the date of dispatch of refund cheques). The right is also reserved to retain any Share certificates and/or any surplus application monies or refunds pending clearance of your cheque or banker's cashier order.

NUMBER OF SHARES THAT MAY BE APPLIED FOR AND PAYMENTS						
No. of Hong Kong Offer Shares applied for	Amount payable on application HK\$	No. of Hong Kong Offer Shares applied for	Amount payable on application HK\$	No. of Hong Kong Offer Shares applied for	Amount payable on application HK\$	
500	4,484.75	40,000	358,780.42	3,000,000	26,908,531.20	
1,000	8,969.51	50,000	448,475.52	4,000,000	35,878,041.60	
1,500	13,454.27	60,000	538,170.62	5,000,000	44,847,552.00	
2,000	17,939.02	70,000	627,865,73	6,000,000	53,817,062,40	
2,500	22,423,78	80,000	717,560,83	7,000,000	62,786,572,80	
3,000	26,908,53	90,000	807,255,94	8,000,000	71,756,083,20	
3,500	31,393,28	100,000	896,951.04	9,000,000	80,725,593,60	
4.000	35.878.05	200,000	1.793.902.08	10,000,000	89,695,104.00	
4,500	40,362,80	300,000	2,690,853,12	11,000,000	98,664,614,40	
5,000	44.847.55	400,000	3,587,804.16	12,000,000	107,634,124.80	
6,000	53,817.06	500,000	4,484,755,20	13,000,000	116,603,635,20	
7,000	62.786.57	600,000	5.381.706.24	13,756,500(1)	123,389,069,82	
8,000	71.756.08	700,000	6.278.657.28	12,750,500	,-0>,00>.02	
9,000	80.725.60	800,000	7.175.608.32			
10,000	89.695.10	900,000	8,072,559.36	(1) Maximum number of Hong Ko	Maximum number of Hong Kong Offer Shares you may apply for.	
20,000	179.390.21	1,000,000	8.969.510.40			
30,000	269,085.31	2,000,000	17,939,020.80			

# HARMONY AUTO

# 和諧汽車

# China Harmony Auto Holding Limited 中國和諧汽車控股有限公司

## 全球發售

## 由請條件

:另有説明外,該等條件所用詞彙與招股章程所用者具有相同涵義。

## 申請人資格

- ョン | 関下作為申請人及 関下為其利益提出申請的任何人士必須年滿18歲或以上,並須有香港地址。 如 関下屬**商號**,則須以個別成員而非以該命跡と幸坦ル中××

- 同一所である。 即下屬**憲**、則須以僧別成員而非以該商號名義提出申請。 如 閣下屬**法人團體**,申請表格須由獲正式授權的高級職員簽署,並須註明其代表職銜。 除非獲上市規則批准,如 閣下或 閣下為其利益提出申請的任何人士為下列人士,則**不得**申請認購任 何香港發售股份:

  - 影發售股份:
    本公司或現任何附屬公司的主要行政人員或董事;
    本公司的關連人士(定義見上市規則)或繁隨全球發售完成後成為關連人士的人士;
    股份的現有實益擁有人;
    上速任何人士的聯繫人(定義見上市規則);
    美籍人士(定義見美國證券法S規例);
    身處美國境內;
    (本老準納也以上十二次

  - 無香港地址的人士;或 中華人民共和國的法人或自然人(合資格境內投資者除外)。
- 聯名申請人的數目不得超過四名

如 閣下為代名人 閣下僅倘為代名人 

- 展戶號碼;或 其他身份識別號碼

具他身份識別號碼 如 關下未填至上述資料,則申請將被視作為 關下本身的利益遞交。代表另一名人士遞交本申請表格的代名 人,被視為已向本公司、聯席賬簿管理人及香港包銷商發出聲明及承諾,表示已獲該名人士(或如多於一名人士,則為全體)正式技權代表該名人士/每名該等人土遞交本申請表格並同意本申請表格的條款。 關下進一步向本公司、辦席賬簿管理人、香港包萄商、香港股份過戶登記處、收款銀行、顧問及代理人承諾,在任何該等人士可能提出要求時,提供有關該名人士/每名該等人士的資料。

- 等人工り貼成日安水町, 使以刊廊収石八上/ 号日取平八上以及日 僅可為 閣下本身的利益提交一份申請 除根據上文乙段由代名人遞交的申請外,重複或疑屬重複的申請概不獲受理。如 閣下或 閣下時同聯名申請 人作出以下事宜。 閣下的所有申請即被視為重複申請而遭拒絕受理: (編論個人或共同)以白色或黃色申請表格或透過中央結算系統向香港結算或透過網上白表服務 (www.hkeipo.hk)向指定網上白表服務(應商發出電子認購指示的方式提交超過一份申請 ・ 個人或共同)同時以一份白色申請表格及一份黃色申請表格或以一份白色或黃色申請、結區同時透過中 央結算系統向香港結算或透過網上白表服務(www.hkeipo.hk)向指定網上白表服務供應商發出電子認購指 示据安申請;
- 不提交申請; (無論個人或共同)以一份白色或黃色申請表格或透過中央結算系統向香港結算或透過網上自表服務 (www.hkeipo.hk)向指定網上白表服務供應商發出電子認購指示申請認購超過13,756,500股香港發售股份 (即初步提呈發售可供公眾認購香港發售股份的50%);或 申請或接納任何國際發售股份,或以其他方式參與國際發售或表示有與整認購任何國際發售股份。 根據相關條款,如 閣下提交超過一份為 閣下的利益而提出的申請(包括香港結算(超人根據電子認購指示 提出的申請或透過網上白表服務(www.hkeipo.hk)向網上白表服務供應商發出的申詢數分分,則 閣下的所有申 禁心的會應知為思想。

## 香港發售股份的分配 一 甲組及乙組

香港發售股份的分配。甲粗及乙組 借出於分配目的。根據香港公開發售初步提呈可採以白色改黃色中调瓷格或透過的香港結算或透過網上白表 服務(www.hkeipo.hk)向指定網上白表服務供應商資出電子器。指示中高器嗎的香港發售股份總數 或會因國 廢業售與香港公開發售之間的任何數位調整而被象) 將平身內。兩组(以加接近買賣單位為準):甲組(包括 13,756,5000度香港發售股份)从乙劃+超過3,756,5000股香地發售與份、兩組均會按公平基準配營予成功申請 人。總額為5百萬港元或以下(不包括經紀佣金、證監會效易徵收集)、所組均會按公平基準配營予成功申請 人。總額為5百萬港元或以下(不包括經紀佣金、證監會效易徵收集)、不多數)的所有香港發售股份有效申 調關甲組,總額為5百萬港元或以下(不包括經紀佣金、證監會效易徵收集) 不分易數)的所有香港發售股份有效申請屬是組。 图》所到香港、特里版之组的申請所獲分配的國金會一個。如其中一組 (而非兩组)的香港發售股份。15年21 19多时的香港、貨幣與鄉特接至另一組,以滿足該組的需求,或往出相 應分配。图 即下僅可獲分配甲型或之到增于非兩組的香港發售股份如出現超額證明,分配予者能公開發售投资 者的香港發售股份。15年21 19多时的香港發售股份的中部數量而定。每一组的分配基準或 會依據申請人有效申請的香港發售股份數目而有所不同一香港發售股份的中部人為多。而未中數的申請人則可能不發 會依據申請人有效申請的香港發售股份數目而有所不同一香港發售股份的申請人為多。而未中數的申請人則可能不可 申請人可能獲分配的股份數目較其他申請相同數日香港

不耐穴力能及分配。 影任何香港整管股份。 同一组別或不同组別的重複或疑屬重複申請,及以白色或黃色申請表格或透過向香港結算或透過網上白表服務 (www.hkeip.nb.的指定網上白表服務供應商發出電子線購指示提出申請認購超過香港公開發售初步可供申請 27.513,000股股份的50%(即13,756,500股香港發售股份)的申請將不獲受理。

網水具符 如刊發招股章程的任何補充文件,已提交申請的申請人未必會(視乎補充文件所載資料而定)獲通知可以撤回 彼等的申請。如申請人未接獲通知,或申請人接獲通知後並未根據所通知的手續撤回申請,則所有已提交的申 請仍有效及可獲接納。除上文另有規定外,申請一經提交即不可撤銷,且申請人均視為根據招股章程(經補充)

## 填妥及遞交本申請表格的效用

- (如是項申請是為 閣下自己的利益提出)保體本申請是為 閣下利益,以白色或黃色申請表格或透過中 央結算系統向香港結算或透過網上白表服務(<u>www.hkcipo.hk</u>)向指定網上白表服務供應商發出電子認購指 示,已經或將會作出的唯一申請;
- 大國子亦是一個 京、已經或辦會作出的唯一申請; 《衛由代理代表 關下提出申請)保證 関下已有效及不可撤回地賦予該名代理提出申請的所有必要權力 及授權;
  (倘 閣下為另一人士的代理人)保證已向有關
- 人士作出合理查詢,證實其申請是為該人士利益,以白色 哲算或透過網上白表服務(www.hkeipo.hk)向指定網上白表服 出的唯一申載,而 關下已獲正式授權,以該人士代理人的 (倘 閣下為另一人士的代理人)保證已向有關人士 或黃色申請表格或透過中央結算系統向香港結算或 務供應商發出電子認購指示所作出或將會作出的唯

- 明滿分配子 陽下的較少數目的香港發售股份; 版本公司的戲東名圖、作為 關下獲分配的任何香港發售股份的持有 以為通鄉。方式校無申請所以地此,向 關下或 (如屬聯名申請人) 向 沒任何應求於、 歲後性 信仰華白動號數指示及 / 或與數文票,郵談 關下申請1,000,000歲減以上的香港發售股份,並已在相關申請中表 最款文潔、则 關下面 / 2013年6月11日 (星期二)上午九時正至下午一 發記有限公司須取股票表/或規款支票(如適用); 公為類成員所為合約,據此談等董事及高級職員各自承諾將按本公司之 經年其對本公司收應並的責任; 根據該等聲明及陳述,以決定是否因應本申請分配任何香港發售股份, 校上

即及那多次。理人而都振該等聲明及陳延,以汉定是合因應不甲前分配任何香港發售股份, 明年所以及別。可被接一份下經之中請表格的銀行,處理 関下的申請。 鎮管理 一包新商、需保施人及被等各自的董事及參與香光學與長級國際發售的任何其他 開下在不輔、各格(執)的任何及所有保證、聲明或陳述。如為聯名申請人提出申請,則聯名 提供,經濟基地加於。名申請人的所有保證、聲明、陳建及責任將被視為由申請,共同及關 常被以及施加於申請。 否則 關下必多以英文填妥本申請表格,並必須親筆簽署本申請表格,不得以個人印章代替, 要理。

授權書 如 關下透過有效授權書後正式授權的人士提出申請,則聯席賬簿管理人、本公司、包銷商(或其各自的代理 或代名人)作為其代理可在其認為適當的任何情況(包括出示 關下代表的授權證明)下酌情決定接納 關下的 事請。本公司及聯席賬簿管理人(以本公司代理的身份)將可全權酌情拒絕或接納全部或任何部分申請而毋須 給工任何理由

將不會進行並告失效。

## 香港發售股份的配發

香港教**售放**份的配**敘** 受本表格及招股章程所載條款及條件所限,香港發售股份的配發(有條件或無條件)將於認賻申請登記截止後 進行。本公司預期於2013年6月11日(星期二)或之前於南華早報(英文)及香港經濟日報(中文)刊登有關香 港公開發售申請的顕耀程度、國際發售的頭羅程度、香港發售股份的配發基準及發售價的公告。香港公開發 港公開發售申請的避耀程度、國際發售的頭羅程度、香港發售股份的配發基準及發售價的公告。香港公開發 继回成功申請人的身份證明文件號碼,如適用)將在聯交所網站<u>www.hexnews.hk</u>、本公司網站 <u>www.hexieauto.com</u>及分配結果網站 <u>www.hexieauto.com</u>及分配結果網站 <u>www.hexieauto.com</u>及分配結果網站 <u>www.hexieauto.com</u>及分配結果網站 <u>www.hexieauto.com</u>及分配結果網站 <u>www.hexieauto.com</u>及分配結果

## 如成功申請認購(全部或部分)香港發售股份

如成功甲酮認納(主部以即方) 首後被告版切如關下申請認購1,000,000股或以上香港發售股份並在本申請表格上表明擬親自領取退款支票(如適用)及/或股票(如適用),則 關下可於2013年6月11日(星期二)上午九時正至下午一時正前往以下地點領取退款支票(如適用)及/或股票(如適用):

卓佳證券登記有限公司 香港灣仔 皇后大道東28號 金鐘匯中心26樓

閣下未在指定時間內親自領取股票,則將以普通郵遞方式按申請表格上列明的地址寄發予 閣下,郵誤風險概 閣下承擔。

ш мы гьчы。 選擇親自領取的個人申請人不得授權任何其他人士代為領取。選擇親自領取的公司申請人須由其授權代表持有該公司 發出加蓋公司印章的授權書領取。個人申請人及授權代表(如適用) 須於領取時出示獲卓佳證券登記有限公司接納的

身份證明文件。
如 閣下申請認購1,000,000股以下香港發售股份,或如 閣下申請認購1,000,000股或以上香港發售股份且並未在 閣下的申請表格內表明擬親自領取 閣下的退款支票(如適用)及及或退款支票(如適用)將於2013年6月11日(星期二)或之前以普通郵鑑方式寄往 閣下申請表格所示地址,郵誤 風險概由 閣下承擔。
本公司將不會發出臨時所有權文件,亦不會就所收取的申請股款發出任何收據。

## 閣下不獲配發香港發售股份的情況

如本公司、聯席賬簿管理人或彼等各自的代理人行使酌情權: 本公司、聯席賬簿管理人、網上白表服務供應商(如適用)及彼等各自的代理人或代名人有絕對酌情權可拒絕 或接納任何申請,或僅接納任何申請的部分,而毋須就任何拒絕或接納給予任何理由。

- 如 閣下的申請遭拒絕受理或不被接納:

## 閣下欲以本身名義獲發行所配發的香港發售股份,請使用本申請表格 如

- 閣下或 閣下所作申請的受益人已根據國際發售申請及/或收取或將收取發售股份; 本公司或聯席賬簿管理人認為接納 閣下的申請將違反收取 閣下的申請或 閣下地址所在的司法權區
- 的適用證券或其他法例、提助或規例; 如 閣下申請的股份數目超過香港發售股份中初步可供公眾認購的股份數目的50%; 任何包銷協議未能成為無條件或已根據各自的條款終止;或
- 港發售股份並表示有興趣參與國際發售的投資者

## 如香港發售股份的配發無效

如聯交所上市委員會於下列時間內並無批准股份上市,則 閣下或香港結算代理人所獲配發的香港發售股份將

- 截止登記申請起計三星期內;或
- 聯交所上市委員會於截止登記申請起計三星期內通知本公司的較長時間(不得超過六星期)。

## 很濃款項

是於文宗和問題為[1] 八世八世紀(1547年) (2015年) (20

有關領取退款支票的詳情,請參閱前頁「如成功申請認購(全部或部分)香港發售股份」一節。 本公司擬作出特別安排,以盡量避免延遲退還申請股款(如適用)。

## 香港中央結算(代理人)有限公司的申請

如本申請表格乃由香港結算代理人代表發出電子認購指示申請香港發售股份的人士簽署,則本申請表格與招股章程不符的一切規定將不適用,且以招股章程所述者為準。在不限制此段一般原則下,本申請表格的以下章節在香港結算代理人作簽署人的情况下並不適用:

- 第一百所載的所有保證,惟第一項有關根據招股竟程及本申請表格的條款與條件及本公司之纠繼竟程士繼及細 則的規定申請認購香港發售股份的保證除外;
- 第一頁的「警告」
- 如 閣下為代名人

- 如成功申請認購(全部或部分)香港發售股份」; 閣下不獲配發香港發售股份的情況」;及
- 「退還款項」。

## 個人資料收集聲明

個人資料(私隱)條例(「條例」)的主要條文已於1996年12月20日在香港生效。此個人資料收集聲明是向股份申請人及持有人說明本公司及其香港股份過戶登記處(「香港股份過戶登記處」)就個人資料及條例而制訂的政策及慣例。

□ 下面人質科的原因 證券申請人或證券登記持有人申請證券或轉讓或受讓證券或尋求香港股份過戶登記處的服務時,須不時向本公 司及香港股份過戶登記處据供其最新的正確個人資料。未能提供所需資料會導致 關下有關證券的申請延誤或 握拒絕受理,亦可能妨確或經測 閣下成即申請認購香港發售股份的登記或過戶及,或奇發 閣下有權收取的 股票及/或發送電子自動退紮指示及/或奇發退款支票。如提供的個人資料有任何錯誤,證券持有人必須即 時知會本公司及香港股份過戶登記處。

- が認識券持有人的個人資料可以任何方式採用、持有及/或保存以作下列用途: 處理 関下的申請及退款支票(知適用)及核實是否符合本表格及招股章程所列的條款及申請手續及公佈 香港裝賣股份的分配結果; □ 以(如適用)香港結算代理人等的名義為證券持有人登記新發行證券或將證券轉至其名下或由其名下轉譲
- 予他人
- 存置或更新本公司證券持有人名冊
- 行且或交易中公司加速行引入公司。 核實或協助核實簽名或核實或交換其他資料; 確定本公司證券持有人可獲取的利益,如股息、供股及紅股等; 寄發本公司及其附屬公司的公司通訊;
- 編製統計資料及投資者資料

- 編製练計資料及投資者資料; 機捷法例、規則或規例作出披露; 透過報章公告或以其他方式披露成功申請人的身份; 披露有關關資料以便就權益索償;及 技工的任何其他附帶或相關用途及/或讓本公司及香港股份過戶登記處履行彼等對證券持有人 及/或監管機構的責任及證券持有人不時同意的任何其他用途。

## 向他人轉交個人資料

同他人轉交個人資料 本公司及香港股份過戶發記處會對所持有關證券持有本的個人資料保密,但本公司及香港股份過戶發記處可能 會作出其認為必要的查詢以確定個人資料的準確性與建到上述任何用途,尤其可能會將證券持有人的個人資料 向下列任何及所有人土及實體披露、優取或轉交有關資料(不論在香港或以外地區): 本公司、其顧問或其委任的代理人,如身形動門。收款而行及海外主要過戶發記處; 電證券申請人要求將證券存入中央結束事然時,悉述禁算及香港結算代理人將就中央結算系統的運作使 田田(4) 經過

- **支等各自的業務運作有關的行政、電訊、電腦、付款或**
- 當證券申請人要求審證券存入中央結弃等統時,香港數用個人資料。 任何已將公司印章或其他讓國人經濟列於本申結查核上的經 任何向本公司及一或香港股份實,從記憶實與及被除名自 其他服務的代理人,承述而或第一方次係供 聯交所、證監會及任何其他協定、等所或政府裁斷。及 與證券持有人有業務往來或被私業將在來的任何其他人土 經紀等。 十市機構 如彼等的銀行、律師、會計師或股票

## 查閱及更正個人資料

過戶登記處是 記處有權就處。 修例賦予證券持有 本公司戓香 有其個人資料、索取資料副本及更正任何不 香港股份過戶登記 9要求或查詢政策 記處屬下的私隱權 確資料 言,所有**查閱** (視情況而定)

协业

## 申請手續

## 閣下以支票付款,該支票必須

- 閣下在香港的港元銀行賬戶開出
- 名稱相同; 註明抬頭人為「東亞銀行受託代管有限公司 中國和諧汽車公開發售」;及 劃線註明「只准入抬頭人賬戶」。 下列情況將導致 閣下之申請可能。 支票結於給戶土號符合上號所令 支票首次過戶不獲兑現。

- 閣下以銀行本票繳付股款,銀行本票必須:
- 銀行

- 不付為別示。 註明拾頭人為「東亞銀行受託代管有限公司 中國和諧汽車公開發售 劃線註明「只准入拾頭人賬戶」。 關下的銀行本票未能符合上述所有規定,則 關下的申請將不嫌受理。 「下申請表格」對指一次,然後投入下列任何一即維否从行的持續減失等

## ttla til-分行名稱

港島區

、 、時商業大廈地下A-C號

九龍區 虎恆利商業大廈地下 美孚新邨分行

大埔分行 屯門分行 大埔墟寶鄉街62至66號 新規區 雅都花園商場地下G16號 將軍澳唐德街9號將軍澳中心地下G6號

# 港島區

旺角總統商業大廈分行 黄埔花園分行 德福花園分行

元朗恒發樓分行 上水分行證券服務中心

## 德輔道中252號 香港仔湖北街25號 北角英皇道193-209號

旺角彌敦道608號 紅磡黃埔花園第一期商場G8B號 九龍灣德福花園商場P2號

元朗青山公路8-18號 上水新豐路136號

## 閣下可於下列時間內遞交申請表格:

2013年5月31日(星期五) 上午九時正至下午五時正 上午九時正至下午一時正 上午九時正至下午五時正 上午九時正至下午五時正 上午九時正至下午五時正 上午九時正至中午十二時正 2013年6月1日(星期六) 2013年6月3日(星期一) 2013年6月4日(星期二) 2013年6月5日(星期三)

- 题交申請的截止時間為2013年6月5日(星期三)中午十二時正,或如該日並無開始辦理認聘申請登記,則為下列時間及日期之前。認聘申請將於當日上午十一時四十五分至中午十二時正接受登記,惟須視乎天氣情況而定。如香港於2013年6月5日 尾期三)上午九時正至中午十二時正期間任何時間發出:
   八號或以上熱帶氣旋警告倍號;或

「「黑色」是兩警告信號;或
 「「黑色」是兩警告信號;或
 」所述。是兩警告信號。
 則不會辦理有關香港公開發售的認購申請登記。如於下一個營業日上午九時正至中午十二時正期間任何時間香港並無發出任何上越警告信號,則改為當日上午十一時四十五分至中午十二時正辦理登記。
 響業自指香港経行剛門營業的日子(死色括星期六或星期日)。
 本公司保留將 關下的一切或任何股款過戶的權利。惟 關下的支票或銀行本票不會於2013年6月5日(星期三)中午十二時正辦過戶。本公司不會向 關下發出付款收據。本公司將保留 關下的申請股款的應計利息(如屬退款,則計至退款支票需發日期止)。本公司亦有權在 關下的支票或銀行本票過戶前保留任何股票及/或任何多收的申請認購款項或退款。

可供申請認購的股份數目及股款					
申請認購的香港 發售股份數目	申請時應繳款項 港元	申請認購的香港 發售股份數目	申請時應繳款項 港元	申請認購的香港 發售股份數目	申請時應繳款項 港元
500 1,000 1,500 2,000 2,500 3,000 3,500 4,000 4,500 5,000 7,000 8,000 9,000 10,000 30,000	4,484.75 8,969.51 13,454.27 17,939.02 22,423.78 26,908.53 31,393.28 35,878.05 40,362.80 44,847.55 53,817.06 62,786.57 71,756.08 80,725.60 89,695.10 179,390.21 269,085.31	40,000 50,000 60,000 70,000 80,000 90,000 100,000 200,000 400,000 500,000 600,000 700,000 800,000 900,000 1,000,000 2,000,000	358,780.42 448,475.52 538,170.62 627,865.73 717,560.83 807,255.94 896,951.04 1,793,902.08 2,690,853.12 3,587,804.16 4,484,755.20 5,381,706.24 6,278,657.28 7,175,608.32 8,072,559.36 8,969,510.40 17,939,020.80	3,000,000 4,000,000 5,000,000 6,000,000 7,000,000 8,000,000 9,000,000 10,000,000 11,000,000 12,000,000 13,000,000 13,756,500(1)	26,908,531.20 35,878,041.60 44,847,552.00 53,817,062.40 62,786,572.80 71,736,083.20 80,725,593.60 89,695,104.00 98,664,614.40 107,634,124.80 116,603,635.20 123,389,069.82