

Hong Kong Public Offering – YELLOW FORM 香港公開發售 – 黃色表格

Use this Application Form if you want the allotted Hong Kong Offer Shares to be issued in the name of HKSCC Nominees Limited (“HKSCC Nominees”) and deposited directly into the Central Clearing and Settlement System (“CCASS”) for credit to your CCASS Investor Participant stock account or your designated CCASS Participant’s stock account maintained in CCASS. 如閣下欲以香港中央結算(代理人)有限公司(「香港結算代理人」)的名義獲發行所配發的香港發售股份,並直接存入中央結算及交收系統(「中央結算系統」),以記存於閣下的中央結算系統投資者戶口持有人股份戶口或閣下指定的中央結算系統參與者於中央結算系統設立的股份戶口內,請使用本申請表格

Note: Unless otherwise defined herein, terms in this Application Form shall have the same meanings as those defined in the prospectus issued by China Harmony Auto Holding Limited dated Friday, May 31, 2013 (the “Prospectus”).
附註: 除非本申請表格另有界定外,本申請表格所用詞彙與中國和諧汽車控股有限公司於2013年5月31日(星期五)刊發的招股章程(「招股章程」)為準,兩者具有相同涵義。
Hong Kong Exchanges and Clearing Limited, The Stock Exchange of Hong Kong Limited (“Stock Exchange”) and Hong Kong Securities Clearing Company Limited (“HKSCC”) take no responsibility for the contents of this Application Form, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this Application Form.
香港交易所及結算有限公司、香港聯合交易所有限公司(「聯交所」)及香港中央結算有限公司(「香港結算」)對本申請表格的內容概不負責,對其準確性或完整性亦不發表任何聲明,並明確表示概不就因本申請表格全部或任何部分內容而產生或因依賴該等內容而引致的任何損失承擔任何責任。
A copy of this Application Form, together with a copy of the WHITE and GREEN Application Forms, the Prospectus and the other documents specified under “Documents Delivered to the Registrar of Companies and Available for Inspection” in Appendix V to the Prospectus, have been registered by the Registrar of Companies in Hong Kong and approved by section 342C of the Companies Ordinance, The Securities and Futures Commission in Hong Kong and the Registrar of Companies in Hong Kong take no responsibility for the contents of any of these documents.
本申請表格連同白色及綠色申請表格、招股章程及招股章程附錄V(「送呈公司註冊處處長及備查文件」)所述的其他文件,已遵照公司條例第342C條的規定,送呈香港公司註冊處處長登記。香港證券及期貨事務監察委員會及香港公司註冊處處長對任何此等文件的內容概不負責。
The information contained in this Application Form is not for publication, distribution or release, directly or indirectly, in or into the United States (including its territories and dependencies, any state of the United States and the District of Columbia) or any other jurisdiction where such distribution is not permitted by the relevant law. These materials do not constitute or form a part of any offer or solicitation to purchase or subscribe for securities in the United States.
本申請表格所載資料不會於或向美國境內(包括其領土及屬地、美國各州及哥倫比亞特區)或有關法律並不允許分發的任何其他法域直接或間接分發、分發或發售。該等資料並不構成或視為在美國境內或認購證券的任何要約或招攬。
The information contained in this Application Form does not constitute an offer of securities for sale in the United States. Securities may not be offered or sold in the United States unless they are registered under applicable laws or are exempt from registration. The securities referred to herein have not been and will not be registered under the United States Securities Act of 1933, as amended, and may not be offered or sold in the United States absent registration or an applicable exemption from registration. Any public offering of securities to be made in the United States will be made by means of a prospectus. Such prospectus may be obtained from the company making the offer or the selling security issuer and will contain detailed information about the company and its management and financial statements. No public offer of securities to be made by the Company in the United States.
本申請表格所載資料並不構成或視為在美國境內或認購證券的要約。證券並未根據適用法例登記或已獲豁免登記,否則不得在美國發售或出售。本申請表格所載證券並無亦不會根據1933年美國證券法(經修訂)登記,未辦理登記或未獲豁免登記的證券不可在美國發售或出售。凡在美國公開發售證券,均須基於招股章程進行。該招股章程可從發售公司或發售證券之持有人獲得,並會載有有關該公司及其管理層和財務報表的資料。本公司不會在美國公開發售證券。

Staple your payment here 請將股款緊釘在此



HARMONY AUTO 和諧汽車

China Harmony Auto Holding Limited 中國和諧汽車控股有限公司

(Incorporated in the Cayman Islands with limited liability) (於開曼群島註冊成立的有限公司)

GLOBAL OFFERING

Number of Offer Shares under the Global Offering	:	275,126,000 Shares (subject to the Over-allotment Option)
Number of Hong Kong Offer Shares	:	27,513,000 Shares (subject to adjustment)
Number of International Offer Shares	:	247,613,000 Shares (subject to adjustment and the Over-allotment Option)
Maximum Offer Price	:	HK\$8.88 per Offer Share plus brokerage of 1.0%, SFC transaction levy of 0.003% and Stock Exchange trading fee of 0.005% (payable in full on application in Hong Kong dollars and subject to refund)
Nominal value	:	HK\$0.01 per Share
Stock code	:	3836

全球發售

全球發售項下發售股份數目	:	275,126,000股股份(視乎超額配股權行使與否而定)
香港發售股份數目	:	27,513,000股股份(可予調整)
國際發售股份數目	:	247,613,000股股份(可予調整及視乎超額配股權行使與否而定)
最高發售價	:	每股發售股份8.88港元,另加1.0%經紀佣金、0.003%證監會交易徵費及0.005%聯交所交易費(須於申請時以港元繳足,可予退還)
面值	:	每股股份0.01港元
股份代號	:	3836

Application Form 申請表格

Applications will be accepted until 12:00 noon on Wednesday, June 5, 2013. You must read the conditions and instructions attached to this Application Form. You must complete all parts of this Application Form. Please write clearly in ink and sign your name(s) on this page.

截止接受認購申請時間為2013年6月5日(星期三)中午十二時正。閣下須細閱本申請表格所附載的條件及指示。本申請表格各部分必須以墨水筆全部清楚填妥並於本頁簽署,方為有效。

To: China Harmony Auto Holding Limited (the “Company”)
Goldman Sachs (Asia) L.L.C.
China International Capital Corporation Hong Kong Securities Limited

I/We:

- apply for the number of Hong Kong Offer Shares set out below, on the terms and subject to the conditions of the Prospectus and this Application Form, and subject to the memorandum and Articles of the Company;
- enclose payment in full for the Hong Kong Offer Shares applied for, being not more than HK\$8.88 per Share payable in full on application in Hong Kong dollars, subject to refund, plus brokerage of 1%, SFC transaction levy of 0.003% and Stock Exchange trading fee of 0.005%;
- undertake and agree to accept the Hong Kong Offer Shares applied for on any lesser number allotted to me/us on this application;
- declare that this is the only application made and the only application intended to be made by me/us whether on a WHITE or YELLOW Application Form, or by giving electronic application instructions to HKSCC via CCASS or to the HK eIPO White Form Service Provider under the HK eIPO White Form service (www.hkeipo.hk), to benefit me/us or the person for whose benefit I am/we are applying;
- represent, warrant and undertake to you that I am/we are none of the persons for whose benefit I am/we are applying is restricted by any applicable laws of Hong Kong or elsewhere, making this application, paying and application monies for, or being allotted or taking up any Hong Kong Offer Shares, and that I am/we are outside the United States (as defined in Regulation S under the U.S. Securities Act) and that I am/none of us is a U.S. person (as defined in Regulation S under the U.S. Securities Act);
- represent, warrant and undertake to you that I am/we are not making this application, paying and application monies for, or being allotted or taking up any Hong Kong Offer Shares, and that I am/we are outside the United States (as defined in Regulation S under the U.S. Securities Act) and that I am/none of us is a U.S. person (as defined in Regulation S under the U.S. Securities Act);
- undertake and confirm that I/we and the person for whose benefit I am/we are applying have not indicated an interest for or taken up and will not indicate an interest for or take up any of the International Offer Shares;
- understand that these declarations and representations will be relied upon by the Company, the Joint Bookrunners and the Hong Kong Underwriters in deciding whether or not to make any allotment of Hong Kong Offer Shares in response to this application;
- authorize the Company to place the name of HKSCC Nominees on the register of members of the Company as the holder of any Hong Kong Offer Shares to be allotted to me/us, and to deposit the relevant Share certificate(s) directly into CCASS for credit to my/our CCASS Investor Participant stock account or my/our designated CCASS Investor Participant stock account;
- request that any refund cheque(s) be made payable to me/us (or in the case of joint applicants, to the first-named applicant) and send any refund cheque(s) by ordinary post at my/our risk to the address specified in this Application Form (except where I have applied for 1,000,000 or more Hong Kong Offer Shares and have indicated on this Application Form that I/we wish to collect any refund cheque in person in accordance with the procedures prescribed in this Application Form and Prospectus);
- have read the terms and conditions and application procedures set out in this Application Form and in the Prospectus and agree to be bound by them; and
- agree that this application, any acceptance of it and the resulting contract will be governed by and construed in accordance with the laws of Hong Kong.

Signed by (all) applicant(s) (all joint applicants must sign):
由(所有)申請人簽署(所有聯名申請人必須簽署):

Date 日期: / /
D 日 M 月 Y 年

致: 中國和諧汽車控股有限公司(「貴公司」)
高盛(亞洲)有限責任公司
中國國際金融香港證券有限公司

本人/吾等:

- 按照招股章程及本申請表格的條款及條件,並依據 貴公司的組織章程大綱及細則規定,申請認購以下數目的香港發售股份;
- 隨附申請認購香港發售股份所需全數款項,有關款項不超過港幣8.88港元,須於申請時以港元繳足(可予退還),另加1%經紀佣金、0.003%證監會交易徵費及0.005%聯交所交易費;
- 承諾及同意接納本人/吾等根據本申請所申請認購的香港發售股份,或獲分配的較少數目的香港發售股份;
- 聲明是項認購申請乃以本人/吾等或本人/吾等代為申請的人士為受益人以白色或黃色申請表格,或透過中央結算系統向香港結算或透過網上白表服務(www.hkeipo.hk)向網上白表服務供應商發出電子認購指示所作出及擬作出的唯一認購申請;
- 聲明、保證及承諾,本人/吾等及本人/吾等為其利益提出認購申請的人士均並無接受香港或其他地區任何適用法例所限不得提出本申請、支付任何申請款項,或獲配發或接納任何香港發售股份,且本人/吾等身處美國境外(定義見美國證券法6規則)亦非美國人士(定義見美國證券法6規則);
- 聲明、保證及承諾 貴公司、聯席賬簿管理人及/或香港包銷商毋須向本人/吾等或為其利益提出申請的人士配發香港發售股份或本人/吾等或為其利益提出申請的人士申請認購香港發售股份而遵守香港以外任何地區的法例或規則(不論是是否具有法律效力)的任何限制;
- 承諾及保證,本人/吾等及本人/吾等為其利益提出認購申請的人士並無表示有意認購或已接納且將不會表示有意認購或接納任何國際發售股份;
- 明白 貴公司、聯席賬簿管理人及香港包銷商將依該等聲明及陳述,以決定是否就本申請而配發任何香港發售股份;
- 授權 貴公司將香港結算代理人的名稱列入 貴公司的股東名冊內,作為本人/吾等所獲配發的香港發售股份的持有人,並將有關股票直接存入中央結算系統,以記存於本人/吾等的中央結算系統投資者戶口持有人股份戶口或本人/吾等指定的中央結算系統參與者股份戶口;
- 要求任何退款支票以本人/吾等(或如屬聯名申請人,則為排名首位的申請人)為抬頭人,並以普通郵遞方式發送任何退款支票至本申請表格標明的地址,郵票風險概由本人/吾等承擔(惟如本人已申請1,000,000股或以上的香港發售股份並已在本申請表格上表示本人/吾等有根據本申請表格及招股章程所規定的手續親身領取任何退款支票除外);
- 已細閱本申請表格及招股章程所載條款及條件與申請手續,並屬受其約束;及
- 同意本申請、任何對本申請的接納及因此訂立的合約須受香港法例規管及按其解釋。

For Broker use 此欄供經紀填寫 Lodged by 由以下經紀遞交

Broker No. 經紀號碼				
Broker's Chop 經紀印章				

Warning:

- It is important that you read the terms and conditions and the application procedures overleaf.
- You must complete this Application Form in English (except Chinese name) unless otherwise stated.
- You must sign this Application Form in writing (and not by personal cheque), otherwise the application is liable to be rejected.
- Only one application may be made for the benefit of any person on a WHITE or YELLOW Application Form, or by giving electronic application instructions to HKSCC via CCASS or to the HK eIPO White Form Service Provider under the HK eIPO White Form service (www.hkeipo.hk); and applications made by one applicant (or joint applicants) on either a WHITE or YELLOW Application Form, or by giving electronic application instructions to HKSCC via CCASS or to the HK eIPO White Form Service Provider under the HK eIPO White Form service (www.hkeipo.hk), for more than 13,756,000 Hong Kong Offer Shares (being 50% of the Hong Kong Offer Shares initially made available for subscription under the Hong Kong Public Offering); and where cheques or banker's cashier orders are dishonored upon the first presentation.
- You may be prosecuted if you make a false declaration.

警告:

- 閣下務必細閱背頁所載條款及條件以及申請手續。
- 除非另有訂明,閣下必須以英文填寫本申請表格(中文姓名除外)。
- 閣下必須親筆簽署本申請表格,不得以個人印章代替,否則申請將不獲受理。
- 僅限以白色或黃色申請表格,或透過中央結算系統向香港結算或透過網上白表服務(www.hkeipo.hk)向網上白表服務供應商發出電子認購指示以受益人身份提出一次認購申請。如出現下列情況,則有關認購申請概不予受理:以白色及/或黃色申請表格及/或透過中央結算系統向香港結算或透過網上白表服務(www.hkeipo.hk)向網上白表服務供應商發出電子認購指示作出重複或疑慮重複申請;由一名申請人(或聯名申請人)以白色或黃色申請表格或透過中央結算系統向香港結算或透過網上白表服務(www.hkeipo.hk)向網上白表服務供應商提出申請認購超過13,756,000股香港發售股份(即根據香港公開發售初步可供認購香港發售股份的50%);及支票或銀行本票於首次過戶時不獲兌現。
- 閣下如作出虛假聲明,可能會被檢控。

Hong Kong Public Offering – YELLOW FORM 香港公開發售 – 黃色表格

Use this Application Form if you want the allotted Hong Kong Offer Shares to be issued in the name of HKSCC Nominees and deposited directly into CCASS for credit to your CCASS Investor Participant stock account or your designated CCASS Participant's stock account maintained in CCASS
 如閣下欲以香港結算代理人的名義獲發行所配發的香港發售股份，並直接存入中央結算系統，
 以寄存於閣下的中央結算系統投資者戶口持有人股份戶口或閣下指定的中央結算系統參與者於中央結算系統設立的股份戶口內，請用本申請表格

Number of Hong Kong Offer Shares applied for (unless provided otherwise, not to exceed 13,756,500 Hong Kong Offer Shares) 申請認購香港發售股份數目(除非另有規定, 否則不得超過13,756,500股香港發售股份)		Cheque/banker's cashier order number 支票/銀行本票號碼	
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Total amount of payment 付款總額	HK\$ _____ 港元	Name of bank on which cheque/banker's cashier order is drawn* 支票/銀行本票的付款銀行名稱*	
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* Cheques or banker's cashier orders should be crossed "Account Payee Only" and made payable to "The Bank of East Asia (Nominees) Limited – China Harmony Auto Public Offer".
 * 支票或銀行本票須以劃線註明「只准入抬頭人賬戶」方式開出，並須註明抬頭人為「東亞銀行受託代管有限公司 – 中國和諧汽車公開發售」。

To be completed in **BLOCK** letters in English in ink, except as stated otherwise. Joint applicants should give the address of the first-named applicant only.
 除另有說明外，請以墨水筆以英文**正楷**填寫。聯名申請人只須填寫排名首位申請人的地址。

Name in English 英文姓名/名稱	Family name or company name 姓氏或公司名稱	Forename(s) 名字
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Name in Chinese 中文姓名/名稱	Family name or company name 姓氏或公司名稱	Forename(s) 名字
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Occupation in English 職業(以英文填寫)	Your Hong Kong Business Registration No./ Hong Kong Identity Card No./ Passport No. (Please delete as appropriate)* 閣下的香港商業登記號碼/ 香港身份證號碼/護照號碼 (請刪去不適用者)*
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Name(s) of all other joint applicants in English (if any) 所有其他聯名申請人的英文姓名/名稱(如有)	Hong Kong Business Registration No./ Hong Kong Identity Card No./ Passport No. of all other joint applicants (Please delete as appropriate)* 所有其他聯名申請人的香港商業登記號碼/ 香港身份證號碼/護照號碼(請刪去不適用者)*
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Hong Kong address in English (joint applicants should give the address and telephone number of the first-named applicant only) 香港地址(以英文填寫) (聯名申請人只須填寫排名首位申請人的地址及電話號碼)	Telephone Number 電話號碼
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For nominees: Give an account number or identification code for each beneficial owner (or in the case of joint beneficial owners, for each beneficial owner). If you are a nominee and you do not complete this section, this application will be treated as being made for your benefit.
 由代名人遞交: 請填寫各實益擁有人(或如屬聯名實益擁有人, 則為每名實益擁有人)的賬戶號碼或身份識別編碼。如閣下為代名人且無填寫此欄, 則是項申請將被視作以閣下本身利益提出。

- + (1) For a CCASS Investor Participant, only a Hong Kong identity card number (if you are an individual) or Hong Kong business registration number (if you are a body corporate) will be accepted for this application (Please see paragraph 2 under the section "How to make your application" overleaf). If you are applying through a designated CCASS Participant (other than a CCASS Investor Participant) and you hold a Hong Kong identity card, please provide that number. If you do not hold a Hong Kong identity card, please provide your passport number. For a body corporate, please provide your Hong Kong business registration number. All joint applicants must give (if they are individuals) their Hong Kong identity card numbers or, where appropriate, passport numbers, or (if they are body corporates) their Hong Kong business registration numbers. Your Hong Kong identity card or passport number (if you are an individual) or Hong Kong business registration number (if you are a body corporate) will be used for checking the validity of Application Forms and such data will be transferred to a third party for the accomplishment of such purpose.
 如屬中央結算系統投資者戶口持有人, 本申請表格只接納香港身份證號碼(如閣下為個別人士)或香港商業登記號碼(如閣下為法人團體)(請參閱背頁「申請手續」一節第2段)。如閣下透過指定的中央結算系統參與者(中央結算系統投資者戶口持有人除外)申請認購, 閣下持有香港身份證, 請填寫香港身份證號碼, 否則, 請填寫護照號碼。如為法人團體, 請填寫香港商業登記號碼。所有聯名申請人必須填寫(如屬個別人士)其香港身份證號碼或(如適用)護照號碼, 或(如屬法人團體)其香港商業登記號碼。閣下的香港身份證或護照號碼(如閣下為個別人士)或香港商業登記號碼(如閣下為法人團體)將用以核實申請表格是否有效, 有關資料會轉交予第三方以供核實之用。
- (2) Part of your Hong Kong identity card number/passport number, or, if you are joint applicants, part of the Hong Kong identity card number/passport number of the first-named applicant, provided by you may be printed on your refund cheque, if any. Such data would also be transferred to a third party for refund purposes. Your banker may require verification of your Hong Kong identity card number/passport number before encashment of your refund cheque. Inaccurate completion of your Hong Kong identity card number/passport number may lead to delay in encashment of or may invalidate your refund cheque.
 閣下所提供的香港身份證號碼/護照號碼的一部分, 或如屬聯名申請人, 則排名首位申請人的香港身份證號碼/護照號碼的一部分, 或會列印在閣下的退款支票(如有)上。有關資料亦會轉交予第三方作退款用途。銀行或會於兌現閣下的退款支票前, 要求核實閣下的香港身份證號碼/護照號碼。未有準確填寫閣下的香港身份證號碼/護照號碼, 或會導致延誤兌現退款支票甚至無效。

If you have applied for 1,000,000 Hong Kong Offer Shares or more and you wish to collect your refund cheque(s) (where applicable) in person from Tricor Investor Services Limited at 26th Floor, Tesbury Centre, 28 Queen's Road East, Wanchai, Hong Kong, put a ✓ in the box on the right. Please see the sections overleaf headed "If your application for the Hong Kong Offer Shares is successful (in whole or in part)" and "Refund of your money" for details of when, where and how to collect your refund cheque(s) (where applicable).
 如閣下申請1,000,000股或以上香港發售股份, 並擬親身前往最佳證券登記有限公司(地址為香港灣仔皇后大道東28號金鐘匯中心26樓)領取閣下的退款支票(如適用), 請在右方空格內填上「✓」號。有關領取退款支票(如適用)的時間、地點及方式詳情, 請參閱背頁「如成功申請認購(全部或部分)香港發售股份」及「退還款項」兩節。
 Any alteration to any application detail that you provide on this form should be authorized by the signature of the applicant.
 對閣下在本表格內提供的任何申請資料的任何更正應由申請人簽字授權方可進行。

THIS BOX MUST BE DULY COMPLETED 此空格必須填寫妥當

Participant I.D. of the designated CCASS Participant or CCASS Investor Participant
 指定中央結算系統參與者或中央結算系統投資者戶口持有人的編號

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For designated CCASS Participant or Corporate CCASS Investor Participant, please also affix the company chop bearing its company name.
 指定中央結算系統參與者或公司中央結算系統投資者戶口持有人請加蓋顯示公司名稱的公司印章。

(see paragraph 2 under section headed "How to make your application" overleaf)
 (請參閱背頁「申請手續」一節第2段)

For Bank Use 此欄供銀行填寫

ADDRESS LABEL 地址標貼

Please repeat your name(s) and address as set out above in BLOCK letters in English
 請用英文**正楷**填寫上表所示姓名/名稱及地址

Name 姓名/名稱
Address 地址

Use this Application Form if you want the allotted Hong Kong Offer Shares to be issued in the name of HKSCC Nominees and deposited directly into CCASS for credit to your CCASS Investor Participant stock account or your designated CCASS Participant's stock account maintained in CCASS



HARMONY AUTO
和諧汽車

China Harmony Auto Holding Limited
中國和諧汽車控股有限公司
(Incorporated in the Cayman Islands with limited liability)

GLOBAL OFFERING

Conditions of your application

Unless otherwise stated, terms used in these conditions have the same meanings ascribed thereto in the Prospectus.

A. Who can apply

1. You, the applicant(s), and any person(s) for whose benefit you are applying, must be 18 years of age or older and must have a Hong Kong address.
2. If you are a **firm**, the application must be in the names of the individual members, not the firm's name.
3. If you are a **body corporate**, the application must be signed by a duly authorized officer, who must state his or her representative capacity.
4. Save under the circumstances permitted by the Listing Rules, you **cannot** apply for any Hong Kong Offer Shares if you or any person(s) for whose benefit you are applying is/are:
 - the chief executive or a Director of the Company or any of its subsidiaries;
 - a connected person (as defined in the Listing Rules) of the Company or a person who will become a connected person immediately upon completion of the Global Offering;
 - an existing beneficial owner of Shares;
 - an associate (as defined in the Listing Rules) of any of the above;
 - a United States person (as defined in Regulation S under the U.S. Securities Act);
 - inside the United States;
 - a person who does not have a Hong Kong address; or
 - a legal or natural person of the People's Republic of China (except qualified domestic investors).
5. The number of joint applicants may not exceed four.

B. If you are a nominee

- You may make more than one application for the Hong Kong Offer Shares only if you are a **nominee**, in which case you may make an application as a nominee by: (i) giving **electronic application instructions** to HKSCC via CCASS (if you are a CCASS Participant); or (ii) using a **WHITE** or **YELLOW** Application Form, and lodging more than one Application Form in your own name on behalf of different beneficial owners. In the box on this Application Form marked "For nominees", you must include:
- an account number;
 - another identification number
- for each beneficial owner or, in the case of joint beneficial owners, for each such beneficial owner. If you do not include this information, the application will be treated as being made for your own benefit. A nominee who submits this Application Form on behalf of another person is deemed to have represented to and undertaken with the Company, the Joint Bookrunners and the Hong Kong Underwriters that he/she has been duly authorized by such person (or, if more than one, all of them) to submit this Application Form and to agree to the terms of this Application Form on behalf of such person/every such person. You further undertake to supply to the Company, the Joint Bookrunners, the Hong Kong Underwriters, the Hong Kong Share Registrar, receiving bankers, advisors and agents such information about such person/every such person as any of them may require.

C. Lodge only one application for your benefit

- Save in the case of nominees in accordance with paragraph B above, multiple or suspected multiple applications are liable to be **rejected**. All of your applications are liable to be rejected as multiple applications if you, or you and your joint applicant(s) together:
- make more than one application (whether individually or jointly with others) on a **WHITE** or **YELLOW** Application Form or by giving **electronic application instructions** to HKSCC via CCASS or to the designated **HK eIPO White Form** service provider through the **HK eIPO White Form** service (www.hkeipo.hk);
 - both apply (whether individually or jointly) on one **WHITE** Application Form and one **YELLOW** Application Form or on one **WHITE** or **YELLOW** Application Form and give **electronic application instructions** to HKSCC via CCASS or to the designated **HK eIPO White Form** service (www.hkeipo.hk);
 - apply on one **WHITE** or **YELLOW** Application Form or by giving **electronic application instructions** to HKSCC via CCASS or to the designated **HK eIPO White Form** service provider through the **HK eIPO White Form** service (www.hkeipo.hk) (whether individually or jointly with others) for more than 13,756,500 Hong Kong Offer Shares (being 50% of the Hong Kong Offer Shares initially being offered for subscription by the public); or
 - apply for or take up any Shares under the International Offering or otherwise participate in the International Offering or indicate an interest for any International Offer Shares.
- All of your applications are also liable to be rejected if more than one application is made for your benefit (including the part of an application made by HKSCC nominees acting on **electronic application instructions** or to the **HK eIPO White Form** Service Provider through the **HK eIPO White Form** service (www.hkeipo.hk)) in accordance with the terms therein.
- If an application is made by an **unlisted company**:
- the principal business of that company is dealing in securities; and
 - you exercise statutory control over that company, then the application will be treated as being for your benefit.
- An unlisted company means a company with no securities listed on Stock Exchange.**
- Statutory control in relation to a company means you:**
- control the composition of the board of directors of that company; or
 - control more than half of the voting power of that company; or
 - hold more than half of the issued share capital of that company (not counting any part of it which carries no right to participate beyond a specified amount in a distribution of either profits or capital).

D. Allocation of Hong Kong Offer Shares – Pools A and B

- For allocation only, the total number of Hong Kong Offer Shares initially being offered for subscription under the Hong Kong Public Offering on a **WHITE** or **YELLOW** Application Form or by giving **electronic application instructions** to HKSCC or to the designated **HK eIPO White Form** Service Provider through the **HK eIPO White Form** service (www.hkeipo.hk) (subject to any reallocation of the Shares between the International Offering and the Hong Kong Public Offering) will be divided equally to the nearest board lot into two pools: Pool A comprising 13,756,500 Hong Kong Offer Shares and Pool B comprising 13,756,500 Hong Kong Offer Shares, both of which are available on an equitable basis to successful applicants. All valid applications that have been received for Hong Kong Offer Shares with a total amount (excluding brokerage, SFC transaction levy and Stock Exchange trading fee) of HK\$5 million or below will fall into Pool A and all valid applications that have been received for Hong Kong Offer Shares with a total amount (excluding brokerage, SFC transaction levy and Stock Exchange trading fee) of over HK\$5 million and up to the total value of Pool B, will fall into Pool B. You should be aware that applications in Pool A and Pool B are likely to receive different allocation ratios. If Hong Kong Offer Shares in one pool (but not both pools) are under-subscribed, the surplus Hong Kong Offer Shares will be transferred to the other pool to satisfy demand in that other pool. However, if there is over-subscription, allocation of the Hong Kong Offer Shares to investors under the Hong Kong Public Offering, both in relation to Pool A and Pool B, will be based solely on the level of valid applications received under the Hong Kong Public Offering. The basis of allocation in each pool may vary, depending on the number of Hong Kong Offer Shares validly applied for by applicants. The allocation of Hong Kong Offer Shares, which, where appropriate, consist of balloting, which would mean that some applicants may receive a higher allocation than others who have applied for the same number of Hong Kong Offer Shares, and those applicants who are not successful in the ballot may not receive any Hong Kong Offer Shares.
- Multiple or suspected multiple applications within either pool or between pools and any application on a **WHITE** or **YELLOW** Application Form or by giving **electronic application instructions** to HKSCC via CCASS or to the designated **HK eIPO White Form** Service Provider through the **HK eIPO White Form** service (www.hkeipo.hk) for more than 50% of the 27,513,000 Shares initially comprised in the Hong Kong Public Offering (that is, 13,756,500 Hong Kong Offer Shares) are liable to be rejected.

E. Supplemental information

- If any supplement to the Prospectus is issued, applicant(s) who have already submitted an application may or may not (depending on the information contained in the supplement) be notified that they can withdraw their applications. If applicant(s) has not been so notified, or if applicant(s) has been notified but have not withdrawn their applications in accordance with the procedure to be notified, all applications that have been submitted remain valid and may be accepted. Subject to the above, an application once made is irrevocable and applicants shall be deemed to have applied on the basis of the Prospectus as supplemented.

F. Effect of completing and submitting this Application Form

- By completing this Application Form, you (and if you are joint applicants, each of you jointly and severally) for yourself or as agent or nominee and on behalf of each person for whom you can act as agent or nominee:
- **instruct and authorize** the Company and/or the Joint Bookrunners (for their agents or nominees), as agents of the Company, to execute any documents on your behalf and to do any things necessary to effect the registration of any Hong Kong Offer Shares allocated to you in the name of HKSCC Nominees as required by the memorandum and Articles of the Company, and otherwise to give effect to the arrangements described in the Prospectus and the relevant Application Form;
 - **undertake** to sign all documents and to do any things necessary to enable HKSCC Nominees to register as the holder of the Hong Kong Offer Shares to be allocated to you, and as required by the memorandum and Articles of the Company;
 - **agree** that any Hong Kong Offer Shares allotted to you shall be registered in the name of HKSCC Nominees and deposited directly into CCASS operated by HKSCC for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant, in accordance with your election on this Application Form;
 - **agree** that each of HKSCC and HKSCC Nominees reserves the right at its absolute discretion (1) not to accept any or part of such allotted Hong Kong Offer Shares issued in the name of HKSCC Nominees or not to accept such allotted Hong Kong Offer Shares for deposit into CCASS; (2) to cause such allotted Hong Kong Offer Shares to be withdrawn from CCASS and transferred into your name (or, in the case of joint applicants, to the name of the first-named applicant) at your own risk and costs; and (3) the Shares between the International Offering and the Hong Kong Public Offering will be divided equally to the nearest board lot (applicant and) in such a case, to post the Share certificates for such allotted Hong Kong Offer Shares at your own risk to the address on your Application Form by ordinary post or to make available the same for your collection;
 - **agree** that each of HKSCC and HKSCC Nominees may adjust the number of allotted Hong Kong Offer Shares issued in the name of HKSCC Nominees;
 - **agree** that neither HKSCC nor HKSCC Nominees shall have any liability for the information and representations not so contained in the Prospectus and this Application Form;
 - **agree** that neither HKSCC nor HKSCC Nominees shall be liable to you in any way;
 - **agree** with the Company and its shareholders and the Company agrees with each of its shareholders, to observe and comply with the memorandum and Articles and the Companies Ordinance;
 - **confirm** that you have read the terms and conditions and application procedures set out in the Prospectus and agree to be bound by them;
 - **confirm** that you have received and/or read a copy of the Prospectus and have only relied on the information and representations contained in the Prospectus in making your application and will not rely on any other information or representations save as set out in any supplement to the Prospectus;
 - **confirm** that you are aware of the restrictions on the Global Offering disclosed in the Prospectus;
 - **confirm** that none of the directors, the Joint Bookrunners, the Underwriters, their respective directors, officers, employees, partners, agents, advisers and any other parties involved in the Global Offering is or will be liable for any information and representations not contained in the Prospectus (and any supplement thereto);
 - **undertake and confirm** that you (if the application is made for your benefit) or the person(s) for whose benefit you have made the application have not applied for or taken up, or indicated an interest for, and will not apply for or take up, or indicate an interest for, any Offer Shares under the International Offering nor otherwise participated in the International Offering;
 - **agree** to disclose to the Company, the Hong Kong Share Registrar, receiving bankers, the Joint Bookrunners, the Underwriters and/or their respective advisers and agents any personal data which they may require about you and the person(s) for whose benefit you have made the application;

- if the laws of any place outside Hong Kong are applicable to your application, **agree and warrant** that you have complied with all such laws and none of the Company, the Joint Bookrunners and the Underwriters nor any of their respective officers or advisers will infringe any law outside Hong Kong as a result of the acceptance of your offer to purchase, or any action arising from your rights and obligations under the terms and conditions contained in the Prospectus;
- **agree** (without prejudice to any other rights which you may have) that once your application has been accepted, you may not rescind it because of an innocent misrepresentation;
- (if this application is made for your own benefit) **warrant** that this application is the only application which has been or will be made for your benefit on a **WHITE** or **YELLOW** Application Form or by giving **electronic application instructions** to HKSCC via CCASS or to the designated **HK eIPO White Form** service provider through the **HK eIPO White Form** service (www.hkeipo.hk);
- (if the application is made by an agent on your behalf) **warrant** that you have validly and irrevocably conferred on the agent all necessary power and authority to make the application;
- (if you are an agent for another person) **warrant** that reasonable enquiries have been made of that other person that this application is the only application which has been or will be made for the benefit of that other person on a **WHITE** or **YELLOW** Application Form or by giving **electronic application instructions** to HKSCC via CCASS or to the designated **HK eIPO White Form** service provider through the **HK eIPO White Form** service (www.hkeipo.hk), and that you are duly authorized to sign this Application Form as that other person's agent;
- **agree** that your application, any acceptance of it and the resulting contract will be governed by and construed in accordance with the laws of Hong Kong;
- **represent, warrant and undertake** that you understand that the Hong Kong Offer Shares have not been and will not be registered under the U.S. Securities Act and you and any person for whose account or benefit you are applying for the Hong Kong Offer Shares are outside the United States (as defined in Regulation S) when completing and submitting any Application Form or applying through the **HK eIPO White Form** service or are a person described in paragraph (h)(3) of Rule 902 of Regulation S;
- **warrant** the truth and accuracy of the information contained in this application;
- **undertake and agree** to accept the Hong Kong Offer Shares applied for, or any lesser number allocated to you under the application;
- **authorize** the Company to place the name of the HKSCC Nominees on the register of members of the Company as the holder(s) of any Hong Kong Offer Shares allocated to you, and the Company and/or its agents to deposit any share certificate(s) into CCASS and/or send you or your Refund payment instructions and/or send any refund cheque(s) to you or (in case of joint applicants) to the first-named applicant of the applicants by ordinary post at your own risk to the address stated on the application, except that you have applied for 1,000,000 or more Hong Kong Offer Shares and have indicated in the relevant application that you will collect the refund cheque(s) in person, you can collect your refund cheque(s) (as applicable) in person between 9:00 a.m. and 1:00 p.m. on Tuesday, June 11, 2013 (Hong Kong time) from Tricor Investor Services Limited;
- **authorize** the Company to enter into a contract on your behalf with each of the Directors and officers whereby each such Director and officer undertakes to observe and comply with their obligations to shareholders of the Company, as stipulated in the memorandum and Articles of the Company;
- **understand** that these declarations and representations will be relied upon by the Company and the Joint Bookrunners in deciding whether or not to allocate any Hong Kong Offer Shares in response to this application and you may be prosecuted for making a false declaration;
- **agree** that the processing of your application may be done by any of the Company's receiving bankers and is not restricted to the bank at which your Application Form was lodged.

The Company, the Joint Bookrunners, the Underwriters, the Joint Sponsors and their respective directors and any other parties involved in the Hong Kong Public Offering and International Offering are entitled to rely on any and all warranty, representation or declaration made by you in this Application Form. In the event of the application being made by joint applicants, all the warranties, representations, declarations and obligations expressed to be made, given or assumed by or imposed on the joint applicants shall be deemed to have been made, given and assumed by and imposed on the applicants jointly and severally. You must complete this Application Form in English, unless otherwise stated, and you must sign this application in writing (and not by way of personal chop), otherwise the application is liable to be rejected.

G. Power of attorney

If your application is made by a person duly authorized under a valid power of attorney, the Joint Bookrunners, the Company, the Underwriters and the nominees may accept it at their discretion, and subject to any conditions they think fit, including production of evidence of the authority of the attorney. The Company and the Joint Bookrunners, in their capacity as the Company's agents, will have full discretion to reject or accept any application in full or in part, without assigning any reason.

H. Determination of Offer Price

The Offer Price is expected to be fixed by agreement between the Joint Bookrunners (on behalf of the Underwriters) and the Company on or around Thursday, June 6, 2013 and in any event, no later than Tuesday, June 11, 2013. The Joint Bookrunners, on behalf of the Underwriters, may, with the consent of the Company, reduce the number of Offer Shares being offered under the International Offering and/or the indicative Offer Price range below that stated in the Prospectus (which is HK\$6.08 to HK\$8.88 per Share) at any time on or prior to the morning of the last day for lodging applications under the Hong Kong Public Offering. In such a case, the Company will, as soon as practicable following the decision to make such reduction, and in any event not later than the morning of the last day for lodging applications under the Hong Kong Public Offering on Wednesday, June 5, 2013, cause to be published in the South China Morning Post (in English) and the Hong Kong Economic Times (in Chinese) notice of the reduction in the number of Offer Shares being offered under the Global Offering and/or the indicative Offer Price range. Such notice will also include confirmation or revision, as appropriate, of the offering statistics as currently set out in the section headed "Summary" of the Prospectus and any other financial information which may change as a result of such reduction. If for any reason, the Offer Price is not agreed by Tuesday, June 11, 2013 between the Joint Bookrunners (on behalf of the Underwriters) and the Company, the Global Offering will not proceed and will lapse.

Allocation of Hong Kong Offer Shares

Subject to the terms and conditions set out herein and in the Prospectus, Hong Kong Offer Shares will be allotted (either conditionally or unconditionally) after the application lists close. The Company expects to publish the announcement on the level of applications in the Hong Kong Public Offering and the indicative Offer Price range, the basis of allocation of the Hong Kong Offer Shares and the Offer Price in South China Morning Post (in English) and the Hong Kong Economic Times (in Chinese) on or before Tuesday, June 11, 2013. The results of allocations in the Hong Kong Public Offering (including successful applicants' identification document numbers, where appropriate) will be published on the website of the Stock Exchange at www.hkexnews.hk, the Company's website at www.heviauto.com, our results of allocations website at www.tricor.com.hk/ipo/result and other channels as described in the section headed "How to apply for Hong Kong Offer Shares – Publication of Results" in the Prospectus.

If your application for the Hong Kong Offer Shares is successful (in whole or in part)

If your application is wholly or partially successful, your Share certificate(s) will be issued in the name of HKSCC Nominees and deposited into CCASS for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant as instructed by you in this Application Form on Tuesday, June 11, 2013 or in the event of contingency, on any other date as shall be determined by HKSCC or HKSCC Nominees.

- **If you are applying through a designated CCASS Participant (other than a CCASS Investor Participant):** For Hong Kong Offer Shares credited to the stock account of your designated CCASS Participant (other than a CCASS Investor Participant), you can check the number of Hong Kong Offer Shares allocated to you with that CCASS Participant.
- **If you are applying as a CCASS Investor Participant:** The Company expects to publish the results of CCASS Investor Participants' applications together with the results of the Hong Kong Public Offering on the website of the Stock Exchange (www.hkexnews.hk), the Company's website (www.heviauto.com) and other channels as described in section headed "How to Apply For Hong Kong Offer Shares – Publication of Results" in the Prospectus on Tuesday, June 11, 2013. You should check the announcement published by the Company and report any discrepancies to HKSCC before 5:00 p.m. on Tuesday, June 11, 2013 or such other date as shall be determined by HKSCC or HKSCC Nominees. Immediately after the credit of the Hong Kong Offer Shares to your CCASS Investor Participant stock account, you can check your new account balance via the CCASS Phone System and the CCASS Internet System (under the procedures contained in HKSCC's "An Operating Guide for Investor Participants" in effect from time to time). HKSCC will also make available to you an activity statement showing the number of Hong Kong Offer Shares credited to your CCASS Investor Participant stock account.

Share(s) credited to the stock account of your designated CCASS Participant or your CCASS Investor Participant stock account will only become valid share(s) which is expected to be around 8:00 a.m. on Thursday, June 13, 2013 provided that: (i) the Hong Kong Public Offering has been unconditional in all respects; (ii) neither of the Underwriting Agreements has been terminated in accordance with its terms. The Company will not issue temporary documents of title. No receipt will be issued for application monies received.

Circumstances in which you will not be allotted Hong Kong Offer Shares

- You may not be allotted Hong Kong Offer Shares for any of the following reasons:
1. **If you revoke your application:**
 - By completing and submitting an Application Form or giving **electronic application instructions** to HKSCC, you agree that your application is irrevocable until after the fifth day after the time of the opening of the application lists (excluding for this purpose any day which is Saturday, Sunday or public holiday in Hong Kong). This agreement will take effect as a collateral contract with the Company, and will become binding when you lodge your Application Form or give your **electronic application instructions** to HKSCC and an application has been made by HKSCC Nominees on your behalf accordingly. This collateral contract will be in consideration of the Company agreeing that it will not offer any Hong Kong Offer Shares to any person or before the end of the fifth day after the opening of the application lists (except for this purpose any day which is a Saturday, Sunday or a public holiday in Hong Kong), except by means of one of the procedures referred to in the Prospectus. Your application or the application made by HKSCC nominees on your behalf may only be revoked on or before the end of the fifth day after the opening of the application lists (except for this purpose any day which is a Saturday, Sunday or a public holiday in Hong Kong) if a person responsible for the Prospectus under section 40 of the Companies Ordinance (as applied by section 342E of the Companies Ordinance) gives a public notice under that section which excludes or limits the responsibility of that person for the Prospectus. If any supplement to the Prospectus is issued, applicant(s) who have already submitted an application may or may not (depending on the information contained in the supplement) be notified that they can withdraw their applications. If applicant(s) have not been so notified, or if applicant(s) have been notified but have not withdrawn their applications in accordance with the procedure to be notified, all applications that have been submitted remain valid and may be accepted. Subject to the above, an application once made is irrevocable and applicants shall be deemed to have applied on the basis of the Prospectus as supplemented. If your application has been accepted or the application made by HKSCC nominees on your behalf, it cannot be revoked. For this purpose, acceptance of the application does not refer to the results of the application as published in the press or the results of allocation, and where such basis of allocation is subject to certain conditions or provides for allocation by ballot, such acceptance will be subject to the satisfaction of such conditions or results of the ballot respectively.
 2. **If the Company, the Joint Bookrunners or their respective agents exercise their discretion:** The Company, the Joint Bookrunners, **HK eIPO White Form** Service Provider (where applicable) and their respective agents or nominees have full discretion to reject or accept any application, or to accept only part of any application, without having to give any reasons for any rejection or acceptance.

Use this Application Form if you want the allotted Hong Kong Offer Shares to be issued in the name of HKSCC Nominees and deposited directly into CCASS for credit to your CCASS Investor Participant stock account or your designated CCASS Participant's stock account maintained in CCASS

3. **If your application is rejected or not accepted:**
Your application will be rejected or not accepted if:
- your application is a multiple or a suspected multiple applications;
 - your Application Form is not completed correctly in accordance with the instructions as stated herein;
 - your payment is not made correctly or you pay by cheque or banker's cashier order and the cheque or banker's cashier order is dishonored on its first presentation;
 - you or the person for whose benefit you are applying have applied for and/or received or will receive Offer Shares under the International Offering;
 - the Company or the Joint Bookrunners believe that by accepting your application would violate the applicable securities or other laws, rules or regulations of the jurisdiction in which your application is received or your address is located;
 - if you apply for more than 50% of the Hong Kong Offer Shares initially being offered for subscription by the public;
 - any of the Underwriting Agreements does not become unconditional or it is terminated in accordance with their respective terms thereof;
 - you or the person for whose benefit you are applying have applied for or taken up, or indicated an interest for, or have been or will be placed or allocated (including conditionally and/or provisionally) Hong Kong Offer Shares and/or Offer Shares in the International Offering. By filling in any of the WHITE or YELLOW Application Forms or applying by giving electronic application instructions to HKSCC or to the designated HK eIPO White Form Service Provider through HK eIPO White Form service (www.hkeipo.hk), you agree not to apply for any International Offer Shares in the International Offering. Reasonable steps will be taken to identify and reject applications in the Hong Kong Public Offering from investors who have received Offer Shares in the International Offering, and to identify and reject indications of interest in the International Offering from investors who have received Hong Kong Offer Shares in the Hong Kong Public Offering.

4. **If the allotment of Hong Kong Offer Shares is void:**
The allotment of Hong Kong Offer Shares to you or to HKSCC Nominees will be void if the Listing Committee of the Stock Exchange does not grant permission to list the Shares either:
- within three weeks from the closing of the application lists; or
 - within a longer period of up to six weeks if the Listing Committee of the Stock Exchange notifies the Company of that longer period within three weeks of the closing of the application lists.

Refund of your money

If you do not receive any Hong Kong Offer Shares for any of, but not limited to, the above reasons, the Company will refund your application monies, including brokerage, SFC transaction levy and Stock Exchange trading fee. No interest will be paid thereon. If your application is accepted only in part, the Company will refund to you the appropriate portion of your application monies (including the related brokerage, SFC transaction levy and Stock Exchange trading fee) without interest. If the Offer Price as finally determined is less than the initial price per Share (excluding brokerage, SFC transaction levy and Stock Exchange trading fee) paid on application, the Company will refund to you the surplus application monies with the related brokerage of 1%, SFC transaction levy of 0.003% and Stock Exchange trading fee of 0.005%, without interest. All such interest accrued prior to the date of dispatch of refund monies will be retained for the benefit of the Company. Refund cheques will be crossed "Account Payee Only", and made out to you, or, if you are joint applicants, to the firstnamed applicant on your Application Form. Part of your Hong Kong identity card number/passport number, or, if you are joint applicants, part of the Hong Kong identity card number/passport number of the first-named applicant, provided by you may be printed on your refund cheque, if any. Such data would also be transferred to a third party for refund purpose. Your banker may require verification of your Hong Kong identity card number/passport number before encashment of your refund cheque. Inaccurate completion of your Hong Kong identity card number/passport number may lead to delay in encashment of or may invalidate your refund cheque.

If you apply for 1,000,000 Hong Kong Offer Shares or more and you have elected on this Application Form to collect your refund cheque(s) in person, you may collect it from:

Tricor Investor Services Limited
26th Floor, Tesbury Centre
28 Queen's Road East
Wanchai, Hong Kong

from 9:00 a.m. to 1:00 p.m. on Tuesday, June 11, 2013, after which your refund cheque(s) will be posted to you by ordinary post at your own risk to the address stated on this Application Form.

Applicants being individuals who opt for personal collection must not authorize any other person to make collection on their behalf. Corporate applicants who opt for personal collection must attend by their authorized representatives bearing letters of authorization from the corporation stamped with the corporation's chops. Both individuals and authorized representatives (if applicable) must produce, at the time of collection, evidence of identity acceptable to Tricor Investor Services Limited.

If you apply for less than 1,000,000 Hong Kong Offer Shares or, if you apply for 1,000,000 Hong Kong Offer Shares or more but have not indicated on your Application Form that you will collect your refund cheque(s) in person, your refund cheque(s) (where applicable) will be dispatched to the address on your Application Form on or before Tuesday, June 11, 2013 by ordinary post and at your own risk. The Company intends to make special efforts to avoid delays in refunding application monies where appropriate.

How to make your application

1. Use the table set out below to calculate how many Hong Kong Offer Shares you want to buy, and how much you must pay. Your application must be for a minimum of 500 Hong Kong Offer Shares. Applications must be in one of the number of Shares set out under the column headed "No. of Hong Kong Offer Shares applied for" in the table below. **No application for any other number of Shares will be considered and any such application is liable to be rejected.** You must pay the maximum Offer Price of HK\$8.88 per Share, plus brokerage of 1%, the Stock Exchange trading fee of 0.005%, and the SFC transaction levy of 0.003%.

2. You, as the applicant(s), must complete the Application Form as indicated below and sign on the first page of the Application Form. Only written signatures will be accepted:

- **If you are applying through a designated CCASS Participant (other than a CCASS Investor Participant):**
 - the designated CCASS Participant must endorse the form with its company chop (bearing its company name) and insert its CCASS Participant I.D. in the appropriate box in the Application Form.

- **If you are applying as an individual CCASS Investor Participant:**
 - the Application Form must contain your CCASS Investor Participant's name and Hong Kong identity card number; and
 - you must insert your CCASS Participant I.D. in the appropriate box in the Application Form.

- **If you are applying as a joint individual CCASS Investor Participant:**
 - the Application Form must contain all joint CCASS Investor Participants' names and their Hong Kong identity card numbers; and
 - your CCASS Participant I.D. must be inserted in the appropriate box in the Application Form.

- **If you are applying as a corporate CCASS Investor Participant:**
 - the Application Form must contain the CCASS Investor Participant's company name and Hong Kong business registration number; and
 - your CCASS Participant I.D. and your company chop (bearing your company name) must be inserted in the appropriate box.

Incorrect or incomplete details of the CCASS Participant or the omission or inadequacy of CCASS participant I.D. and/or company chop bearing its company name or other similar matters may render your application invalid.

3. Staple your payment to this Application Form. You must pay for the Shares applied for by cheque or by banker's cashier order. Each application must be accompanied by either a separate cheque or banker's cashier order.

- If you pay by cheque, the cheque must:**
- be in Hong Kong dollars;
 - not be post-dated;
 - be drawn on your Hong Kong dollar bank account in Hong Kong;
 - show your account name, which must either be pre-printed on the cheque, or be endorsed on the back by a person authorized by the bank. This account name must be the same as the name on the Application Form. If it is a joint application, the account name must be the same as the name of the first-named applicant;
 - be made payable to "The Bank of East Asia (Nominees) Limited – China Harmony Auto Public Offer" and
 - be crossed "Account Payee Only".

- Your application is liable to be rejected if your cheque:
- does not meet all these requirements;
 - is dishonored on its first presentation.

- If you pay by banker's cashier order, the banker's cashier order must:**
- be issued by a licensed bank in Hong Kong and have your name certified on the back by a person authorized by the bank.
 - The name on the back of the banker's cashier order and the name on the Application Form must be the same. If it is a joint application, the name on the back of the banker's cashier order must be the same as the name of the first-named joint applicant;
 - be in Hong Kong dollars;
 - not be post-dated;
 - be made payable to "The Bank of East Asia (Nominees) Limited – China Harmony Auto Public Offer"; and
 - be crossed "Account Payee Only".

Your application is liable to be rejected if your banker's cashier order does not meet all these requirements.

PERSONAL DATA

Personal Information Collection Statement

The main provisions of the Personal Data (Privacy) Ordinance (the "Ordinance") came into effect in Hong Kong on 20 December, 1996. This Personal Information Collection Statement informs the applicant for and holder of the Shares of the policies and practices of the Company and its Hong Kong Share Registrar (the "Hong Kong Share Registrar") in relation to personal data and the Ordinance.

1. Reasons for the collection of your personal data

From time to time it is necessary for applicants for securities or registered holders of securities to supply their latest correct personal data to the Company and the Hong Kong Share Registrar when applying for securities or transferring securities into or out of their names or in procuring the services of the Hong Kong Share Registrar. Failure to supply the requested data may result in your application for securities being delayed or your application may not be considered. It may also prevent or delay registration or transfer of the Hong Kong Offer Shares which you have successfully applied for and/or the dispatch of Share certificate(s), and/or the despatch of e-Auto Refund payment instructions, and/or the dispatch of refund cheque(s) to which you are entitled. It is important that holders of securities inform the Company and the Hong Kong Share Registrar immediately of any inaccuracies in the personal data supplied.

2. Purposes

- The personal data of the holders of securities may be used, held and/or stored (by whatever means) for the following purposes:
 - processing of your application and refund cheque, where applicable, and verification of compliance with the terms and application procedures set out in this Form and the Prospectus and announcing results of allocations of the Hong Kong Offer Shares;
 - registering new issues or transfers into or out of the names of holders of securities including, where applicable, in the name of HKSCC Nominees;
 - maintaining or updating the registers of holders of securities of the Company;
 - conducting or assisting the conduct of signature verifications, any other verification or exchange of information;
 - establishing benefit entitlements of holders of securities of the Company, such as dividends, rights issues and bonus issues, etc.;
 - distributing communications from the Company and its subsidiaries;
 - compiling statistical information and investor profiles;
 - making disclosures as required by laws, rules or regulations;
 - disclosing identities of successful applicants by way of press announcement(s) or otherwise;
 - disclosing relevant information to facilitate claims on entitlements; and
 - any other incidental or associated purposes relating to the above and/or to enable the Company and the Hong Kong Share Registrar to discharge their obligations to holders of securities and/or regulators and any other purpose to which the holders of securities may from time to time agree.

3. Transfer of personal data

Personal data held by the Company and the Hong Kong Share Registrar relating to the holders of securities will be kept confidential but the Company and the Hong Kong Share Registrar may, to the extent necessary for achieving the above purposes or any of them, make such enquiries as they consider necessary to confirm the accuracy of the personal data and in particular, they may disclose, obtain, transfer (whether within or outside Hong Kong) the personal data of the holders of securities, to from or with any and all of the following persons and entities:

- the Company, its advisors or its appointed agents such as financial advisors, receiving bankers and overseas principal registrar;
- where applicants for securities request deposit into CCASS, to HKSCC and HKSCC Nominees, who will use the personal data for the purposes of operating CCASS;
- any broker whose company chop or other identification number has been placed on this Application Form;
- any agents, contractors or third-party service providers who offer administrative, telecommunications, computer, payment or other services to the Company and/or the Hong Kong Share Registrar in connection with the operation of their respective businesses;
- the Stock Exchange, the SFC and any other statutory, regulatory or governmental bodies; and
- any other persons or institutions with which the holders of securities have or propose to have dealings, such as their bankers, solicitors, accountants or stockbrokers, etc.

4. Access and correction of personal data

The Ordinance provides the holders of securities with rights to ascertain whether the Company or the Hong Kong Share Registrar hold their personal data to obtain a copy of their data, and to correct any data that is inaccurate. In accordance with the Ordinance, the Company and the Hong Kong Share Registrar have the right to charge a reasonable fee for the processing of any data access request. All requests for access to data or correction of data or for information regarding policies and practices and the kinds of data held should be addressed to the Company for the attention of the Company secretary or (as the case may be) the Hong Kong Share Registrar for the attention of the Privacy Compliance Officer for the purposes of the Ordinance.

By signing this Application Form, you agree to all of the above.

4. Tear off the Application Form, fold it once and lodge it in one of the special collection boxes provided at any of the following branches or:

The Bank of East Asia, Limited

Branch Name	Address
Hong Kong Island	
Maau Branch	10 Des Voeux Road Central, HK
Queenway Bag Branch	46 Yee Wo Street
Wanchai Branch	Shop A-C, G/F, Eassey Commercial Building, 253-261 Hennessy Road, Wanchai
Chai Wan Branch	345 Chai Wan Road
Kowloon	
Prince Edward Branch	G/F, Hanley House, 776-778 Nathan Road
Hoi Yuen Road Branch	Unit 1, G/F, Hewlett Centre, 54 Hoi Yuen Road
Mei Foo Sun Chuen Branch	Shop N57, G/F, Mount Sterling Mall
New Territories	
Tai Po Branch	62-66 Po Heung Street, Tai Po Market
Tuen Mun Branch	Shop G16, G/F, Eldo Court Shopping Centre
Park Central Branch	Shop G6, G/F, Park Central, 9 Tong Tak Street, Tsung Kwan O

Bank of China (Hong Kong) Limited

Branch Name	Address
Hong Kong Island	
Bank of China Tower Branch	3/F, 1 Garden Road
Sheung Wan Branch	252 Des Voeux Road Central
Aberdeen Branch	25 Wu Pak Street, Aberdeen
North Point (King's Centre) Branch	193-209 King's Road, North Point
Kowloon	
Mong Kok (President Commercial Centre) Branch	608 Nathan Road, Mong Kok
Whampoa Garden Branch	Shop G8B, Site 1, Whampoa Garden, Hung Hom
Telford Gardens Branch	Shop P2 Telford Gardens, Kowloon Bay
Humphrey's Avenue Branch	4-4A Humphrey's Avenue, Tsim Sha Tsui
New Territories	
Yuen Long (Hang Fat Mansion) Branch	8-18 Castle Peak Road, Yuen Long
Sheung Shui Branch Securities Services Centre	136 San Fung Avenue, Sheung Shui

5. Your Application Form can be lodged at these times:

Friday, May 31, 2013	— 9:00 a.m. to 5:00 p.m.
Saturday, June 1, 2013	— 9:00 a.m. to 1:00 p.m.
Monday, June 3, 2013	— 9:00 a.m. to 5:00 p.m.
Tuesday, June 4, 2013	— 9:00 a.m. to 5:00 p.m.
Wednesday, June 5, 2013	— 9:00 a.m. to 12:00 noon

6. The latest time for lodging your application is 12:00 noon on Wednesday, June 5, 2013, or, if the application lists are not open on that day, then by the time and date stated below. The application lists will not open in relation to the Hong Kong Public Offering if there is:

- a tropical cyclone warning signal number 8 or above; or
 - a "black" rainstorm warning signal.
- in force in Hong Kong at any time between 9:00 a.m. and 12:00 noon on Wednesday, June 5, 2013. Instead, they will open between 11:45 a.m. and 12:00 noon on the next Business Day which does not fall within the above circumstances at any time between 9:00 a.m. and 12:00 noon in Hong Kong.

Business day means a day (other than a Saturday or Sunday) on which banks in Hong Kong are open for business.

7. The right is reserved to present all or any remittances for payment. However, your cheque or banker's cashier order will not be presented for payment before 12:00 noon on Wednesday, June 5, 2013. The Company will not give you a receipt for your payment. The Company will keep any interest accrued on your application monies (up until, in the case of monies to be refunded, the date of dispatch of refund cheques). The right is also reserved to retain any Share certificates and/or any surplus application monies or refunds pending clearance of your cheque or banker's cashier order.

NUMBER OF SHARES THAT MAY BE APPLIED FOR AND PAYMENTS

No. of Hong Kong Offer Shares applied for	Amount payable on application HK\$	No. of Hong Kong Offer Shares applied for	Amount payable on application HK\$	No. of Hong Kong Offer Shares applied for	Amount payable on application HK\$
500	4,484.75	40,000	358,780.42	3,000,000	26,908,531.20
1,000	8,969.51	50,000	448,475.52	4,000,000	35,878,041.60
1,500	13,454.27	60,000	538,170.62	5,000,000	44,847,552.00
2,000	17,939.02	70,000	627,865.73	6,000,000	53,817,062.40
2,500	22,423.78	80,000	717,560.83	7,000,000	62,786,572.80
3,000	26,908.53	90,000	807,255.94	8,000,000	71,756,083.20
3,500	31,393.28	100,000	896,951.04	9,000,000	80,725,593.60
4,000	35,878.05	200,000	1,793,902.08	10,000,000	89,695,104.00
4,500	40,362.80	300,000	2,690,853.12	11,000,000	98,664,614.40
5,000	44,847.55	400,000	3,587,804.16	12,000,000	107,634,124.80
6,000	53,817.06	500,000	4,484,755.20	13,000,000	116,603,635.20
7,000	62,786.57	600,000	5,381,706.24	13,756,500 ⁽¹⁾	123,389,069.82
8,000	71,756.08	700,000	6,278,657.28		
9,000	80,725.60	800,000	7,175,608.32		
10,000	89,695.10	900,000	8,072,559.36		
20,000	179,390.21	1,000,000	8,969,510.40		
30,000	269,085.31	2,000,000	17,939,020.80		

⁽¹⁾ Maximum number of Hong Kong Offer Shares you may apply for.

如閣下欲以香港結算代理人的名義獲發行所配發的香港發售股份，並直接存入中央結算系統，以記存於閣下的中央結算系統投資者戶口持有人股份戶口或閣下指定的中央結算系統參與者於中央結算系統設立的股份戶口內，請使用本申請表格



HARMONY AUTO

和諧汽車

China Harmony Auto Holding Limited

中國和諧汽車控股有限公司

(於開曼群島註冊成立的有限公司)

全球發售

申請條件

除另有說明外，該等條件所用詞彙與招股章程所用者具有相同涵義。

甲. 申請人資格

- 閣下作為申請人及閣下為其利益提出申請的任何人士必須年滿18歲或以上，並須有香港地址。
- 如閣下屬**團體**，則須以個別成員而非以該團體名義提出申請。
- 如閣下屬**法人團體**，申請表格須由獲正式授權的高級職員簽署，並須註明其代表職務。
- 除非獲上市規則批准，如閣下或閣下為其利益提出申請的任何人士為下列人士，則不得申請認購任何香港發售股份：
 - 本公司或其任何附屬公司的主要行政人員或董事；
 - 本公司的關連人士(定義見上市規則)或緊隨全球發售完成後成為關連人士的人士；
 - 股份的現有實益擁有人；
 - 上述任何人士的聯繫人(定義見上市規則)；
 - 美籍人士(定義見美國證券法S規例)；
 - 身處美國境內；
 - 無香港地址的人士；或
 - 中華人民共和國的法人或自然人(合資格境內投資者除外)。

乙. 閣下為代名人

- 閣下僅倘為代名人，方可提交多於一份香港發售股份申請。閣下可以代名人名義：(i)透過中央結算系統向香港結算發出**電子認購指示**(如閣下為中央結算系統參與者)；或(ii)使用**白色或黃色**申請表格提出申請，並以本身名義代表不同實益擁有人遞交超過一份申請表格。閣下必須在本申請表格上註有「由代名人遞交」一欄內填上各實益擁有人(或如屬聯名實益擁有人，則為每名該等實益擁有人)的：
- 賬戶號碼；或
 - 其他身份識別號碼
- 如閣下填妥上述資料，則申請將被視為閣下本身的利益遞交。代表另一名人士遞交本申請表格的代名人，被視為已向本公司、聯席賬簿管理人及香港包銷商發出聲明及承諾，表示已獲該名人士(或如多於一名人士，則為全體)正式授權代表該名人士/每名該等人士遞交本申請表格並同意本申請表格的條款。閣下進一步向本公司、聯席賬簿管理人、香港包銷商、香港證券登記處、收款銀行、顧問及代理人承諾，在任何該等人士可能提出要求時，提供有關該名人士/每名該等人士的所有資料。

丙. 僅可為閣下本身的利益遞交一份申請

- 除根據上文乙段由代名人遞交的申請外，重複或疑屬重複的申請**概不獲受理**。如閣下或閣下聯同申請人作出以下事宜，閣下的所有申請即被視為重複申請而遭拒絕受理：
- (無論個人或共同)以**白色或黃色**申請表格或透過中央結算系統向香港結算或透過網上白表服務(www.hkeipo.hk)向指定網上白表服務供應商發出**電子認購指示**的方式提交超過一份申請；
 - (個人或共同)同時以一份**白色**申請表格及一份**白色或黃色**申請表格或同時透過中央結算系統向香港結算或透過網上白表服務(www.hkeipo.hk)向指定網上白表服務供應商發出**電子認購指示**提交申請；
 - (無論個人或共同)以一份**白色或黃色**申請表格或透過中央結算系統向香港結算或透過網上白表服務(www.hkeipo.hk)向指定網上白表服務供應商發出**電子認購指示**申請認購超過13,756,500股香港發售股份(即初步提呈發售可供公眾認購香港發售股份的50%)；或
 - 申請或接納任何國際發售股份，或以其他方式參與國際發售或表示有興趣認購任何國際發售股份
- 根據相關條款，閣下提交超過一份為閣下的利益而提出的申請(包括香港結算代理人根據**電子認購指示**提出的申請或透過網上白表服務(www.hkeipo.hk)向網上白表服務供應商發出的申請部分)，則閣下的所有申請亦均遭拒絕受理。
- 如申請人為非上市公司，且：
- 該公司的主要業務為證券交易；及
 - 閣下對該公司行使法定控制權，則該項申請將被視為閣下本身的利益作出。
- 非上市公司將並無股本證券在聯交所上市的公司。
- 有關公司的**法定控制權**指：
- 控制該公司董事會的組成；或
 - 控制該公司一半以上的投票權；或
 - 持有該公司一半以上的已發行股本(不計任何無權獲得超出指定金額的溢利或股本分派之任何部分)。

丁. 香港發售股份的分配 - 甲組及乙組

僅出於分配目的，根據香港公開發售初步提呈可供以**白色或黃色**申請表格或透過香港結算或透過網上白表服務(www.hkeipo.hk)向指定網上白表服務供應商發出**電子認購指示**申請認購香港發售股份(或會因國際發售與香港公開發售之間的任何分配調整而改變)將平均分為兩組(以最終認購單位為準)：甲組(包括13,756,500股香港發售股份)及乙組(包括13,756,500股香港發售股份)。兩組均會按公平基準分配予成功申請人。總額為5百萬港元或以下(不包括交易費及聯交所交易費)的所有香港發售股份有效申請屬甲組；總額為5百萬港元以上但不超過2億港元(不包括交易費及聯交所交易費)的所有香港發售股份有效申請屬乙組。閣下務須注意，甲組及乙組的申請所獲分配的配額可能會不同。如其中一組(而非兩組)的香港發售股份認購不足，則多出的香港發售股份將撥至另一組，以滿足該組的需求，並作出相應分配。閣下僅可獲分配甲組或乙組中的香港發售股份。如出現超額認購，分配予香港公開發售股份的香港發售股份(甲組及乙組)將按香港公開發售所接獲的有效申請數量而定。每一組的分配比率或會依據申請人有效申請的香港發售股份數目而有所不同。香港發售股份的分配(如適用)可包括抽籤，即部分申請人可能獲分配的股份數目較其他申請人獲分配的香港發售股份申請人為多，而中籤的申請人則可能不獲發任何香港發售股份。

同一類別或不同類別的重複或疑屬重複申請，以及**白色或黃色**申請表格或透過香港結算或透過網上白表服務(www.hkeipo.hk)向指定網上白表服務供應商發出**電子認購指示**提出申請認購超過香港公開發售初步可供申請27,513,000股股份的50%(即13,756,500股香港發售股份)的申請將不獲受理。

戊. 補充資料

如刊登招股章程的任何補充文件，已提交申請的申請人未必會(視乎補充文件所載資料而定)獲通知可撤回彼等的申請。如申請人未接獲通知，或申請人接獲通知後並未獲通知的手續撤回申請，則所有已提交的申請均有效及可獲接納。除上文另有規定外，申請一經提交即不可撤銷，且申請人均視為根據招股章程(經補充)作出申請。

己. 填妥及遞交本申請表格的效用

- 本申請表格一經填妥，即表明閣下(及如屬聯名申請人，即閣下與聯名申請人共同及個別)為本身或作為代理人或代名人及代表閣下出任其代理人或代名人的每名人士：
- 指示及授權**本公司及/或作為本公司代理的聯席賬簿管理人(或彼等的代理或代名人)，為按照本公司之組織章程大綱及細則規定登記閣下以香港結算代理人名義獲分配的任何香港發售股份，以及為促使招股章程及有關申請表格所述的安排生效，而代表閣下簽署任何文件及進行一切必需事宜；
 - 承諾**為使香港結算代理人按本公司之組織章程大綱及細則的規定，登記為閣下獲分配的香港發售股份的持有人而簽署所有文件及進行一切必需事宜；
 - 同意**發給予閣下的任何香港發售股份將以香港結算代理人的名義登記，並直接存入香港結算系統參與者於中央結算系統，以記存於閣下的中央結算系統投資者戶口持有人股份戶口或閣下指定的中央結算系統參與者於中央結算系統設立的股份戶口內(按閣下在本申請表格上的選擇而定)；
 - 同意**香港結算及香港結算代理人各自保留絕對酌情權(1)不接納以香港結算代理人名義發行的任何或部份該等獲分配的香港發售股份或香港發售股份存入中央結算系統；(2)促使由中央結算系統提取該等獲分配的香港發售股份並轉為閣下(或如屬聯名申請人，則轉為排名首位的申請人)的名義(風險及成本由閣下承擔)；及(3)促使該等獲分配的香港發售股份將以閣下的名義發行(或如屬聯名申請人，則以排名首位的申請人)；而於該情況下，該等獲分配的香港發售股份的股票以普通郵遞方式寄往閣下填妥的申請表格上所示地址(風險由閣下承擔)或獲閣下領取；
 - 同意**香港結算及香港結算代理人各自可對以香港結算代理人名義發行的獲分配的香港發售股份數目作出調整；
 - 同意**香港結算及香港結算代理人對並無關於招股章程及本申請表格上的資料及陳述概不負責；
 - 同意**香港結算及香港結算代理人無論如何均須對閣下負責任何責任；
 - 向**本公司及其各股東表示**同意**，而本公司亦向本公司各股東表示同意，將遵守及符合本公司之組織章程大綱及細則以及本公司條例之規定。
 - 確認**閣下已細閱招股章程所載的條款及條件及申請程序，並同意受其約束；
 - 確認**閣下已接獲及/或細閱招股章程，並在提出申請時確係依據招股章程載列的資料及陳述，且除招股章程任何補充文件外，將不會依賴任何其他資料及陳述；
 - 確認**閣下已知悉招股章程所載有關全球發售的限制；
 - 同意**本公司、聯席賬簿管理人、包銷商、彼等各自的董事、高級職員、僱員、合夥人、代理、顧問及參與全球發售的任何其他方毋須對招股章程(及其任何補充文件)並未載列的任何資料及陳述負責；
 - 承諾及確認**閣下(倘為閣下本身的利益遞交申請)或閣下為其利益而代為提出申請的人士且並無亦不獲同意或接納或表示有意認購國際配下的任何香港發售股份(或其他方式參與國際配)；
 - 同意**應本公司、香港證券登記處、收款銀行、聯席賬簿管理人、包銷商及/或彼等各自的顧問及代理的要求，向彼等披露有關閣下或閣下為其利益而代為提出申請的人士的任何個人資料；

- 若香港境外任何地方的法例適用於閣下的申請，則**同意**及**保證**閣下已遵守所有有關法例，及本公司、聯席賬簿管理人及包銷商和彼等各自的高級職員或顧問概不會因接受閣下的購買要約，或閣下在招股章程所載的條款及條件項下的權利及責任所引致的任何行動，而違反香港境外的任何法例；
- 同意**(在不影響閣下可能享有的任何其他權利下)閣下的申請一經接納，即不得因無意作出的失實陳述而撤銷；
- (如是項申請為閣下自己的利益提出)保證本申請書為閣下利益，以**白色或黃色**申請表格或透過中央結算系統向香港結算或透過網上白表服務(www.hkeipo.hk)向指定網上白表服務供應商發出**電子認購指示**，已經或將會作出的唯一申請；
- (倘由代理代表閣下提出申請)保證閣下已有效及不可撤回地賦予該名代理提出申請的所有必要權力及授權；
- (倘閣下為另一人士的代理人)保證已向有關人士作出合理查詢，證實其申請是為該人士提出，以**白色或黃色**申請表格或透過中央結算系統向香港結算或透過網上白表服務(www.hkeipo.hk)向指定網上白表服務供應商發出**電子認購指示**所作出或將會作出的唯一申請，而閣下已獲正式授權，以該人士代理人的身份簽署申請表格；
- 同意**閣下的申請，其接納及據此訂立的合約將受香港法例規管，並按其詮釋；
- 聲明、保證及承諾**閣下明白香港發售股份並無亦不會根據美國證券法登記，以及在填妥及提交任何申請表格或透過中央結算系統向香港結算或透過網上白表服務(www.hkeipo.hk)向指定網上白表服務供應商發出**電子認購指示**時，閣下及閣下作為其利益而申請香港發售股份的任何人士均處美國境外(定義見規例)或是S規例第902條(b)(3)段所述的人士；
- 保證申請所載的資料真實準確；
- 承諾及同意接納申請項目或根據申請分配予閣下的較少數目的香港發售股份；
- 授權本公司將香港結算代理人的名稱列載於本公司的股東名冊，作為閣下獲分配的香港發售股份的持有人，並授權本公司及/或其代理將任何股票存入中央結算系統，及/或以普通郵遞方式按照申請指示地址，向閣下或(如屬聯名申請人)向申請表格中排名首位的申請人寄發任何電子自動退還指示及/或普通退還支票，郵票及/或支票；
- 閣下自行承擔，除非閣下申請1,000,000股或以上香港發售股份，且已在相關申請中表明閣下將親自領取退還支票，則閣下可於2013年6月11日(星期二)上午九時正至下午一時正(香港時間)親身於卓佳證券登記有限公司領取退還支票(如適用)；
- 授權本公司代表閣下與各董事及高級職員訂立合約，據此該等董事及高級職員各自承諾將按本公司之組織章程大綱及細則規定進行及遵守其對本公司股東應盡的責任；
- 明白本公司及聯席賬簿管理人將依據該等聲明及陳述，以決定是否因應本申請分配任何香港發售股份，而閣下不作任何虛假聲明，可被檢控；及
- 同意本公司任何一間收款銀行(不限於閣下遞交申請表格的銀行)處理閣下的申請。

本公司、聯席賬簿管理人、包銷商、聯席賬簿人及彼等各自的董事及參與香港公開發售及國際發售的任何其他各方均應依閣下在本申請表格作出的任何及所有保證、聲明或陳述。如為聯名申請人提出申請，則聯名申請人均應作出、提供、承擔或施加以證明申請人的所有保證、聲明、陳述及責任將被視為由申請人共同及個別作出、提供、承擔以及施加於申請人。

除非另有說明，否則閣下必須以英文填妥本申請表格，並必須親筆簽署本申請表格，不得以個人印章代替，否則申請將不獲受理。

庚. 授權書

如閣下通過有效授權書獲正式授權的人士提出申請，則聯席賬簿管理人、本公司、包銷商及其代名人)可在其認為適當的任何情況下(包括出示閣下代為的授權證明)酌情決定接納閣下的申請。本公司及聯席賬簿管理人(以本公司代理的身份)將可全權酌情拒絕或接納全部或部分申請而毋須給予任何理由。

辛. 釐定發售價

發售價預期由聯席賬簿管理人(代表包銷商)與本公司於2013年6月6日(星期四)或該日前通過協議釐定，惟無論如何不遲於2013年6月11日(星期二)。

聯席賬簿管理人(代表包銷商)可經本公司同意，於遞交香港公開發售申請截止日期上午或之前隨時調低根據全球發售所提呈發售的發售股份數目及/或指撥發售範圍至低於招股章程所述者(即每股股份6.08港元至8.88港元)。在該情況下，本公司將於決定作出上述調低後在切實可行情況下盡快並無如何不遲於遞交香港公開發售申請截止日期(2013年6月5日(星期三)上午)向華早報(英文)及香港經濟日報(中文)刊登有關調低全球發售所提呈發售的發售股份數目及/或指撥發售範圍的通告。有關通告將包括招股章程「概要」一節現時所載發售數目的確認或修訂(如適用)及可能因上述調低而更改的任何其他財務資料。倘基於任何原因導致聯席賬簿管理人(代表包銷商)及本公司截至2013年6月11日(星期二)仍未能釐定發售價，則全球發售將不會進行並告失效。

香港發售股份的配發

受本表格及招股章程所載條款及條件所限，香港發售股份的配發(有條件或無條件)將於認購申請登記截止後進行。本公司預期於2013年6月11日(星期二)或之前於華早報(英文)及香港經濟日報(中文)刊登有關香港公開發售申請的踴躍程度、國際發售的踴躍程度、香港發售股份的配發比率及發售價的公告。香港公開發售分配結果(連同成功申請人的身份證明文件號碼，如適用)將在聯交所網站www.hkexnews.hk、本公司網站www.hexiaotuo.com及分區結果網站www.tricor.com.hk/ipo/result，以及通過招股章程「如何申請香港發售股份 - 公佈結果」一節所述的其他方式公佈。

如何成功申請認購(全部或部分)香港發售股份

- 閣下的申請全部或部分獲接納，則閣下的股票將以香港結算代理人的名義發行，並於2013年6月11日(星期二)或(在受發售情況下)由香港結算或香港結算代理人指定的其他日期，存入中央結算系統以記存於閣下在本申請表格內指定的中央結算系統投資者戶口持有人股份戶口或閣下指定的中央結算系統參與者於中央結算系統設立的股份戶口。
 - 如閣下透過遞交的**中央結算系統參與者(中央結算系統投資者戶口持有人)**提出申請：
 - 香港發售股份將記存於閣下指定的中央結算系統參與者(中央結算系統投資者戶口持有人除外)的股份戶口內，而閣下可向該中央結算系統參與者查詢核實所獲分配的香港發售股份數目；
 - 如閣下以**中央結算系統投資者戶口持有人的身份**提出申請：
 - 本公司預期將於2013年6月11日(星期二)在聯交所網站(www.hkexnews.hk)、本公司網站(www.hexiaotuo.com)及招股章程「如何申請香港發售股份 - 公佈結果」一節所載其他途徑公佈中央結算系統投資者戶口持有人的申請結果連同香港公開發售結果，閣下應查核本公司刊登的公告，如有任何差異，須於2013年6月11日(星期二)或香港結算或香港結算代理人決定的任何其他日期下午五時正前知會香港結算，緊隨香港發售股份記存於閣下中央結算系統投資者戶口持有人股份戶口內可透過「結算通」電話系統及中央結算系統互聯網系統(根據香港結算不時生效的「投資者戶口操作簡介」所載的程序)查詢閣下的最新戶口餘額。香港結算亦會向閣下發出交易結果，列明記存於閣下中央結算系統投資者戶口持有人的香港發售股份數目。
 - 只有在(i)香港公開發售所有方面均成為無條件，及(ii)香港公開發售並未根據其條款終止的情況下，記存閣下指定的中央結算系統參與者於中央結算系統設立的股份戶口或閣下指定的中央結算系統投資者戶口持有人的股份戶口的股份方會成為有效的股份(預期於2013年6月13日(星期四)上午八時正前後)。
- 閣下將不會發出臨時所有權的文件，亦不會就所收取的申請款項發出任何收據。

閣下不獲配發香港發售股份的情況

- 閣下可能因下列原因不獲配發香港發售股份：
- 閣下**撤回申請**：
 - 本申請表格填妥及遞交或向香港結算發出**電子認購指示**，即表示閣下同意不得於開始發售認購申請後五日內(就此而言，不包括星期六、星期日或香港公眾假期)撤銷閣下提出的申請或香港結算代理人閣下提出的申請。該協議將成為與本公司訂立的附屬合同，並與閣下遞交申請表格或向香港結算發出**電子認購指示**及香港結算代理人因此代閣下提出申請後即具有約束力。根據該附屬合同，本公司同意，除按招股章程所述任何一項程序外，不會開始辦理申請登記後五日(就此而言不包括星期六、星期日或香港公眾假期)內向任何人提出提呈發售任何香港發售股份。
 - 除非根據本公司條例第40條(按公司條例第342E條應用)須對招股章程承擔責任的人士根據該條規定發出公告，免除或限制其對招股章程的責任，否則閣下不可於開始辦理申請登記後五日(就此而言不包括星期六、星期日或香港公眾假期)內撤銷閣下提出的申請。如刊登招股章程任何補充文件，已提交申請的申請人未必(視乎補充文件所載資料而定)獲通知可撤回彼等的申請或香港結算代理人閣下提出的申請。如申請人未接獲通知，或申請人接獲通知後並未獲通知的手續撤回申請，則所有已提交的申請仍有效及可獲接納。除上文另有規定外，申請一經提交即可撤銷，且申請人均須為根據招股章程(經補充)為基礎而作出申請。
 - 閣下提出的申請或香港結算代理人代閣下提出的申請一經接納，即不得撤回。就此而言，在報章上刊登分配結果通知，未獲接納的申請將視為已獲接納，而如有關分配基準須受若干條件所規限或規定以抽籤方式進行分配，則該項接納須視乎該等條件能否達成或抽籤結果而定。
 - 如本公司、聯席賬簿管理人或彼等各自的代理人行使**酌情權**：
 - 本公司、聯席賬簿管理人、網上白表服務供應商(如適用)及彼等各自的代理人或代名人有絕對酌情權可拒絕或接納任何申請，或僅接納任何申請的部分，而毋須就任何拒絕或接納給予任何理由。

如閣下欲以香港結算代理人的名義獲發行所配發的香港發售股份，並直接存入中央結算系統，以記存於閣下的中央結算系統投資者戶口持有人股份戶口或閣下指定的中央結算系統參與者於中央結算系統設立的股份戶口內，請使用本申請表格

3. 如閣下的申請遭拒絕受理或不獲接納：
在下列情況下，閣下的申請將遭拒絕受理或不獲接納：
• 閣下的申請為重複或疑屬重複申請；
• 閣下並未按照本申請表格所述的指示正確填妥本申請表格；
• 閣下未按照規定方式付款或閣下以支票或銀行本票付款，而該支票或銀行本票在首次過戶時未能兌現；
• 閣下或閣下所作申請的受益人已根據閣下的申請及／或收取或將收取發售股份；
• 本公司或聯席賬簿管理人認為閣下將違反收取閣下的申請或閣下地址所在的司法權區的適用證券或其他法律、規則或規例；
• 如閣下申請的股份數目超過香港發售股份中初步可供公眾認購的股份數目的50%；
• 任何包銷協議未能成為無條件或已根據各自的條款終止；或
• 閣下或閣下為其利益提出申請的人士已申請或接納或表示有興趣或已經或將獲配售或配發（包括有條件及／或暫時）香港發售股份及／或國際發售的股份。於填寫任何白色或黃色申請表格或向香港結算或透過網上白表服務(www.hkeipo.hk)向指定網上白表服務供應商發出電子認購指示作出申請後，即表示閣下同意不會申請國際發售的任何國際發售股份。本公司將採取合理措施，識別並拒絕已根據國際發售獲得發售股份的投資者根據香港公開發售提出的申請，以及識別並拒絕已根據香港公開發售獲得香港發售股份並表示有興趣參與國際發售的投資者。
4. 如香港發售股份的配發無效：
如香港交易所上市委員會於下列時間內並無批准股份上市，則閣下或香港結算代理人所獲配發的香港發售股份將無效：
• 截止登記申請起計三星期內；或
• 經交所上市委員會於截止登記申請起計三星期內通知本公司的較長時間（不得超過六星期）。

退還款項
如閣下因（包括但不限於）上述任何原因而不能收取任何香港發售股份，本公司將不計利息退還申請股款（連同經紀佣金、證監會交易徵費及聯交所交易費）。如閣下的申請僅部分獲接納，本公司將按比例不計利息閣下退還有關申請股款（連同相關的經紀佣金、證監會交易徵費及聯交所交易費）。如最終確定的發售價低於申請時所繳付初步每股股份價格（不包括經紀佣金、證監會交易徵費及聯交所交易費），則本公司將不計利息閣下退還多繳申請股款，連同有關的1%經紀佣金、0.003%證監會交易徵費及0.005%聯交所交易費。發還退款日期前的所有應計利息將撥歸本公司所有。
退還支票將繼續註明「只准入抬頭人賬戶」，並以閣下作為收款人，或如閣下為聯名申請人，則以申請表格上排名首位的申請人為收款人。閣下所提供香港身份證號碼／護照號碼的一部分（或如屬聯名申請人，則排名首位申請人的香港身份證號碼／護照號碼的一部分）或會列印於退款支票（如有）。有關資料亦會轉交第三方支付退還用途。銀行或會於兌現閣下的退款支票前，要求核實閣下的香港身份證號碼／護照號碼。未有準確填妥閣下的香港身份證號碼／護照號碼，或會導致延誤兌現退款支票甚至無效。
如閣下申請認購1,000,000股或以上香港發售股份並在本申請表格上表明擬親自領取退款支票，則閣下可於2013年6月11日（星期二）上午九時正至下午一時正前往以下地點領取：
卓佳證券登記有限公司
灣仔
皇后大道東28號
金鐘匯中26樓

如閣下未在指定時間內親自領取退款支票，則將以普通郵遞方式按申請表格上列明的地址寄發予閣下，郵誤風險概由閣下承擔。
選擇親自領取的人士申請人不得授權任何其他人代為領取。選擇親自領取的人士申請人須由其授權代表持有該公司發出加蓋公司印章的授權書領取。個人申請人及授權代表（如適用）須於領取時出示獲卓佳證券登記有限公司接納的身份證明文件。
如閣下申請認購1,000,000股以下香港發售股份，或如閣下申請認購1,000,000股或以上香港發售股份且並未在閣下的申請表格內表明擬親自領取閣下的退款支票，則閣下的退款支票（如適用）將於2013年6月11日（星期二）或之前以普通郵遞方式寄往閣下申請表格所示地址，郵誤風險概由閣下承擔。
本公司擬作出特別安排，以盡量避免延遲退還申請股款（如適用）。

申請手續

1. 按照下表計算閣下擬申請認購的香港發售股份數目及應繳股款。閣下的申請股數必須最少為500股香港發售股份。申請認購股數須按照下表「申請認購的香港發售股份數目」欄載列的股份數目提出。申請認購任何其他數目的股份將不予考慮，而任何有關認購申請將概不受理。閣下須繳付最高發售價每股股份8.88港元，另加1%經紀佣金、0.005%聯交所交易費及0.003%證監會交易徵費。
2. 閣下作為申請人必須按下列指示填妥申請表格，並在申請表格首頁簽署。本公司僅接納親筆簽名。
如閣下透過指定的中央結算系統參與者（中央結算系統投資者戶口持有人除外）提出申請：
• 該指定的中央結算系統參與者必須在表格蓋上附有其公司名稱的公司印章，並在申請表格適當方格內填上其中央結算系統參與者編號。
如閣下以個人中央結算系統投資者戶口持有人的名義提出申請：
• 必須在申請表格填上閣下的中央結算系統投資者戶口持有人的姓名及香港身份證號碼；及
• 閣下必須在申請表格適當方格內填上閣下的中央結算系統參與者編號。
如閣下以聯名個人中央結算系統投資者戶口持有人的名義提出申請：
• 必須在申請表格填上所有聯名中央結算系統投資者戶口持有人的姓名及彼等的香港身份證號碼；及
• 必須於申請表格的適當方格內填上閣下的中央結算系統參與者編號。
如閣下以公司中央結算系統投資者戶口持有人的名義提出申請：
• 必須在申請表格填上中央結算系統投資者戶口持有人的公司名稱及香港商業登記號碼；及
• 必須於適當方格內填上閣下的中央結算系統參與者編號及蓋上附有閣下公司名稱的公司印章。
中央結算系統參與者資料不確或不全或中央結算系統參與者編號及／或附有其公司名稱的公司印章有遺漏或不正確或出現其他類似事宜，均可導致申請無效。
3. 股款須繳付在本申請表格上。申請認購股份的股票必須以支票或銀行本票支付。
每份申請均須附有單獨開出的支票或銀行本票。
如閣下以支票付款，該支票必須：
• 為港元支票，該支票必須：
• 不得為期票；
• 由閣下在香港的港元銀行賬戶開出；
• 顯示閣下的賬戶名稱，而該賬戶名稱必須已預印於支票上，或由獲銀行授權的人士在該支票背面加簽。該賬戶名稱必須與申請表格上所示名稱相同。如屬聯名申請，則賬戶名稱必須與排名首位的申請人名稱相同；
• 註明抬頭人為「東亞銀行受託代管有限公司－中國和諧汽車公開發售」；及
• 劃線註明「只准入抬頭人賬戶」。
下列情況將導致閣下之申請可能被拒絕受理：
• 支票未能符合上述所有規定；
• 支票首次過戶不獲兌現。
如閣下以銀行本票繳付股款，銀行本票必須：
• 由香港持牌銀行發出，而閣下名稱須列於銀行本票背面，並由獲銀行授權的人士確認。銀行本票背面所列名稱必須與申請表格上所示名稱相同。如屬聯名申請，則銀行本票背面所列名稱必須與排名首位的聯名申請人名稱相同；
• 為港元本票；
• 不得為期票；
• 註明抬頭人為「東亞銀行受託代管有限公司－中國和諧汽車公開發售」；及
• 劃線註明「只准入抬頭人賬戶」。
如閣下的銀行本票未能符合上述所有規定，則閣下的申請將不獲受理。

個人資料

個人資料收集聲明
個人資料（私隱）條例（「條例」）的主要條文已於1996年12月20日在香港生效。此個人資料收集聲明是向股份申請人及持有人說明本公司及其香港股份過戶登記處（「香港股份過戶登記處」）就個人資料及條例而制訂的政策及慣例。

1. **收集閣下個人資料的原因**
證券申請人或證券登記持有人申請證券或讓與證券或尋求香港股份過戶登記處的有關服務時，須不時向本公司及香港股份過戶登記處提供其最新的正確個人資料。未能提供所需資料會導致閣下有閣證券的申請延誤或遭拒絕受理，亦可能妨礙或延誤閣下成功申請認購香港發售股份的股票或過戶及／或寄發閣下有權收取的股票及／或發送電子自動退款指示及／或寄發退款支票。如提供的個人資料有任何錯誤，證券持有人必須即時知會本公司及香港股份過戶登記處。
2. **用途**
證券持有人的個人資料可以任何方式採用、持有及／或保存以作下列用途：
• 處理閣下的申請及退款支票（如適用）及核實是否符合本表格及招股章程所列的條款及申請手續及公佈香港發售股份的分配結果；
• 以（如適用）香港結算代理人的名義為證券持有人登記新發行證券或將證券轉至其名下或由其中轉讓予他人；
• 存置或更新本公司證券持有人名冊；
• 核實或協助核實簽名或核實或交換其他資料；
• 確定本公司證券持有人可獲取的利益，如股息、供股及紅股等；
• 寄發本公司及其附屬公司的公司通訊；
• 編製統計資料及投資者資料；
• 根據法律、規則或規例作出披露；
• 透過報章公告或以其他方式披露成功申請人的身份；
• 披露有關資料以便就權益索償；及
• 與上述有關的任何其他附帶或相關用途及／或讓本公司及香港股份過戶登記處履行彼等對證券持有人及／或監管機構的責任及證券持有人不時同意的任何其他用途。
3. **向他人轉交個人資料**
本公司及香港股份過戶登記處會對所有有關證券持有人的個人資料保密，但本公司及香港股份過戶登記處可能會作出其認為必要的查詢以確定個人資料的準確性以達到上述任何用途，尤其可能會將證券持有人的個人資料向下列任何及所有人士及實體披露、獲取或轉交有關資料（不論在香港或以外地區）：
• 本公司，其顧問或其委任的代理人，如財務顧問、收款銀行及海外主要過戶登記處；
• 當證券申請人要求將證券存入中央結算系統時，香港結算及香港結算代理人將就中央結算系統的運作使用個人資料；
• 任何已將公司印章或其他識別號碼列於本申請表格上的經紀；
• 任何向本公司及／或香港股份過戶登記處提供與彼等各自的業務運作有關的行政、電訊、電腦、付款或其他服務的代理人、承包商或第三方服務供應商；
• 聯交所、證監會及任何其他法定、監管或政府機構；及
• 與證券持有人有業務往來或擬有業務往來的任何其他人士或機構，如彼等的銀行、律師、會計師或股票經紀等。
4. **查閱及更正個人資料**
閣下賦予證券持有人權利確定本公司或香港股份過戶登記處是否持有其個人資料、索取資料副本及更正任何不確資料。依據條例，本公司及香港股份過戶登記處有權就處理任何有關資料的要求收取合理費用。就條例而言，所有查閱資料或更正資料的請求或查詢政策及實際應用及所附資料類別的要求，應向本公司的公司秘書或（視情況而定）香港股份過戶登記處屬下的私隱權條例事務主任提出。

一經簽署本申請表格，即表示閣下同意上述各項。

4. 請將下列申請表格，對摺一次，然後投入下列任何一間銀行提供的特備收集箱內：

東亞銀行有限公司	分行名稱	地址
港島區	總行	香港德輔道中10號
	銅鑼灣分行	怡和街46號
	灣仔分行	灣仔軒尼詩道253-261號依時商業大廈地下A-C號
	柴灣分行	柴灣道345號
九龍區	太子分行	彌敦道776-778號恒利商業大廈地下
	開源道分行	開源道54號豐利中心地下1號
	美孚新邨分行	萬事達廣場地下N57號
新界區	大埔分行	大埔墟寶鄉街62至66號
	屯門分行	雅都花園商場地下G16號
	將軍澳中心分行	將軍澳唐德街9號將軍澳中心地下G6號
中國銀行（香港）有限公司		
	分行名稱	地址
港島區	中銀大廈分行	花園道1號3樓
	上環分行	德輔道中252號
	香港仔分行	香港仔湖北街25號
	北角英皇中心分行	北角英皇道193-209號
九龍區	旺角總匯商業大廈分行	旺角彌敦道608號
	黃埔花園分行	紅磡黃埔花園第一期商場G8B號
	德福花園分行	九龍灣德福花園商場P2號
	堪富利士道分行	尖沙咀堪富利士道4-4A
新界區	元朗恒發樓分行	元朗青山公路8-18號
	上水分行證券服務中心	上水新豐路136號

5. 閣下可於下列時間內遞交申請表格：
- | | | |
|-----------------|---|--------------|
| 2013年5月31日（星期五） | — | 上午九時正至下午五時正 |
| 2013年6月1日（星期六） | — | 上午九時正至下午一時正 |
| 2013年6月3日（星期一） | — | 上午九時正至下午五時正 |
| 2013年6月4日（星期二） | — | 上午九時正至下午五時正 |
| 2013年6月5日（星期三） | — | 上午九時正至中午十二時正 |

6. 遞交申請的截止時間為2013年6月5日（星期三）中午十二時正，或如該日並無開始辦理認購申請登記，則為下列時間及日期之前。認購申請將於當日上午十一時四十五分至中午十二時正接受登記，惟須視乎天氣情況而定。如香港於2013年6月5日（星期三）上午九時正至中午十二時正期間任何時間發出：
• 八號或以上熱帶氣旋警告信號；或
• 「黑色」暴雨警告信號，
則不會辦理有關香港公開發售的認購申請登記。如於下一個營業日上午九時正至中午十二時正期間任何時間香港並無發出任何上述警告信號，則改為當日上午十一時四十五分至中午十二時正辦理登記。
營業日指香港銀行開門營業的日子（不包括星期六或星期日）。
7. 本公司保留將閣下的一切或任何股款過戶的權利。惟閣下的支票或銀行本票不於2013年6月5日（星期三）中午十二時正前過戶。本公司不會向閣下發出付款收據。本公司將保留閣下的申請股款（如屬退款，則計至退款支票寄發日期止）。本公司亦有權在閣下的支票或銀行本票過戶前保留任何股票及／或任何多收的申請認購款項或退款。

可供申請認購的股份數目及股款

申請認購的香港發售股份數目	申請時應繳款項 港元	申請認購的香港發售股份數目	申請時應繳款項 港元	申請認購的香港發售股份數目	申請時應繳款項 港元
500	4,484.75	40,000	358,780.42	3,000,000	26,908,531.20
1,000	8,969.51	50,000	448,475.52	4,000,000	35,878,041.60
1,500	13,454.27	60,000	538,170.62	5,000,000	44,847,552.00
2,000	17,939.02	70,000	627,865.73	6,000,000	53,817,062.40
2,500	22,423.78	80,000	717,560.83	7,000,000	62,786,572.80
3,000	26,908.53	90,000	807,255.94	8,000,000	71,756,083.20
3,500	31,393.28	100,000	896,951.04	9,000,000	80,725,593.60
4,000	35,878.05	200,000	1,793,902.12	10,000,000	89,695,104.00
4,500	40,362.80	300,000	2,690,853.18	11,000,000	98,664,614.40
5,000	44,847.55	400,000	3,587,804.16	12,000,000	107,634,124.80
6,000	53,817.06	500,000	4,484,755.20	13,000,000	116,603,635.20
7,000	62,786.57	600,000	5,381,706.24	13,756,500 ⁽¹⁾	123,389,069.82
8,000	71,756.08	700,000	6,278,657.28		
9,000	80,725.60	800,000	7,175,608.32		
10,000	89,695.10	900,000	8,072,559.36		
20,000	179,390.21	1,000,000	8,969,510.40		
30,000	269,085.31	2,000,000	17,939,020.80		

⁽¹⁾ 閣下可申請的香港發售股份最高數目。