

Hong Kong Public Offering – WHITE Form 香港公開發售 – 白表

Please use this form if you want the Hong Kong Offer Shares to be issued in your name 閣下如欲以本身名義登記將獲發行香港發售股份，請使用本表格

NOTE: Unless defined herein, terms used in this Application Form bear the same meanings as defined in the prospectus dated Thursday, 6 June 2013 (the Prospectus) of Hopewell Hong Kong Properties Limited (the Company) together with any supplement thereto.
附註：除本申請表格另有界定者外，合和香港房地產有限公司(本公司)於二零一三年六月六日(星期四)刊發的招股章程(招股章程)連同任何補充文件所界定詞彙在本申請表格具有相同涵義。

Please staple your payment here 請將股款緊釘在此
The information contained in this Application Form is not for publication, distribution, or release outside of the United States, Canada, Malaysia, Singapore and the United Kingdom.

HOPEWELL HONG KONG PROPERTIES LIMITED
合和香港房地產有限公司
(Incorporated in the Cayman Islands with limited liability)
(於開曼群島註冊成立之有限公司)

GLOBAL OFFERING

Table with 2 columns: Offer Details and Amount. Includes Global Offering, Hong Kong Offer Shares, International Offer Shares, Maximum Offer Price, Nominal value, Stock code, and Global Offering details.

Application Form 申請表格

Applications will be accepted until 12:00 noon on Tuesday, 11 June 2013 (or such other time or date as may subsequently be announced).
截止接受申請時間為二零一三年六月十一日(星期二)中午十二時正(或其後可能公佈的其他時間或日期)。

Mixed Media Offer
The Company will be relying on section 9A of the Companies Ordinance (Exemption of Companies and Prospectuses from Compliance with Provisions) and Notice (Chapter 32 of the Laws of Hong Kong) and will be issuing the WHITE, YELLOW, BLUE and PINK Application Forms without them being accompanied by a printed Prospectus.

混合媒介發售
本公司將依據香港條例第32章公司條例(豁免公司及招股章程條文)公告第9A條，在並非與招股章程之印刷本一同發出的情況下，發出白、黃、藍及粉紅色申請表格。

To: Hopewell Hong Kong Properties Limited, BOCI Asia Limited, Credit Suisse (Hong Kong) Limited, Hong Kong Underwriters
I/we: apply for the number of Hong Kong Offer Shares set out below, subject to the terms and conditions of this Application Form, and subject to the Memorandum and Articles of Association of the Company and the Prospectus and the Application Form.

致：合和香港房地產有限公司, 中銀國際亞洲有限公司, 瑞士銀行有限公司, 香港包銷商
本人/吾等：按照招股章程及本申請表格的條款及條件，並在貴公司的組織章程大綱及章程細則所載的各項規限下，申請認購以下數目的香港發售股份。

Signed by (all) applicant(s) (all joint applicants must sign):
由(所有)申請人簽署(所有聯名申請人必須簽署)：

Date: 日期: D / M / Y
日 / 月 / 年

Warning:
It is important that you read the terms and conditions and application procedures overleaf.
You must sign this application in writing (and not by way of personal chop), otherwise the application is liable to be rejected.

For Broker use 此欄供經紀填寫
Lodged by 申請由以下經紀遞交

Form with fields for Broker No. 經紀號碼 and Broker's Chop 經紀印章.

閣下必須細閱背頁的條款及條件及申請程序。
閣下必須以親筆(不得以個人印章方式)簽署本申請表格，否則申請會被拒絕受理。

Hong Kong Public Offering – WHITE Form 香港公開發售 – 白表

Please use this form if you want the Hong Kong Offer Shares to be issued in your name 閣下如欲以本身名義登記將獲發行香港發售股份，請使用本表格

Number of Hong Kong Offer Shares applied for (not more than 23,800,000 Shares) 申請認購香港發售股份數目 (不超過23,800,000股股份)		Cheque/banker's cashier order number 支票/銀行本票號碼	
Total amount of payment 股款總額	HK\$ 港幣	Name of bank on which cheque/banker's cashier order is drawn* 支票/銀行本票的付款銀行名稱*	

* Cheque and banker's cashier order should be crossed "Account Payee Only" and made payable to "Bank of China (Hong Kong) Nominees Limited – Hopewell Public Offer".
支票及銀行本票須以劃線註明「只准存入抬頭人賬戶」的方式開出，並須註明抬頭人為「中國銀行（香港）代理人有限公司—合和公開發售」。

To be completed in BLOCK letters in English in ink, except as stated otherwise. Joint applicants should give the address of the first-named applicant only.
除另有註明外，請用墨水筆或原子筆以英文正楷填寫。聯名申請人只須填寫排名首位申請人的地址。

Name (in English) 英文姓名/名稱	Family name or company name 姓氏或公司名稱	Forename(s) 名字
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Name (in Chinese) 中文姓名/名稱	Family name or company name 姓氏或公司名稱	Forename(s) 名字
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Occupation (in English) 職業 (以英文填寫)	Hong Kong Identity Card no./Passport no.** Hong Kong Business Registration no.** (please delete as appropriate) 香港身份證號碼/護照號碼** 香港商業登記號碼** (請刪去不適用者)
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Names of all other joint applicants (in English) (if any) 所有其他聯名申請人的英文姓名/名稱 (如有)	(1)	Hong Kong Identity Card no./Passport no./Hong Kong Business Registration no.** of all other joint applicants (if any) (please delete as appropriate) 所有其他聯名申請人 (如有) 的 香港身份證號碼/護照號碼** 香港商業登記號碼** (請刪去不適用者)	(1)
	(2)		(2)
	(3)		(3)

Address (in English) (Joint applicants should give the address in Hong Kong and the telephone number of the first-named applicant only). Only an address in Hong Kong will be accepted 地址 (以英文填寫) (聯名申請人只須填寫排名首位的申請人的香港地址及電話號碼)。僅接受香港地址	Telephone no. 電話號碼
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For nominees: Please provide an account number or identification code for each (joint) beneficial owner(s).
由代名人遞交：請填寫各 (聯名) 實益擁有人的賬戶號碼或識別編碼。

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If you are a nominee and you do not complete this section, this application will be treated as being made for your benefit. The account number or identification code for each (joint) beneficial owner must be provided.
如閣下為代名人而並無填寫本欄，則是項申請將視作以閣下本身利益而遞交。務必填寫各 (聯名) 實益擁有人的賬戶號碼或識別編碼。

** (1) For an individual, you must provide your Hong Kong Identity Card number or passport number. If you hold a Hong Kong Identity Card, please provide your Hong Kong Identity Card number. If you do not hold a Hong Kong Identity Card, please provide your passport number. For a body corporate, please provide the Hong Kong Business Registration number. All joint applicants must give (if they are individuals) their Hong Kong Identity Card numbers, where appropriate, passport numbers, or (if they are bodies corporate) their Hong Kong Business Registration numbers. The Hong Kong Identity Card/Passport/Hong Kong Business Registration numbers will be used for checking the validity of your Application Forms and otherwise for processing the application for Shares and such data would be transferred to a third party for the accomplishment of such purposes.

如屬個別人士，閣下必須填寫香港身份證號碼或護照號碼。倘若閣下持有香港身份證，請填寫香港身份證號碼；否則，請填寫護照號碼。如屬法人團體，請填寫香港商業登記號碼。所有聯名申請人 (如屬個別人士) 須填寫其香港身份證號碼 (如適用)、護照號碼或 (如屬法人團體) 香港商業登記號碼。香港身份證/護照/香港商業登記號碼將會用作核對閣下的申請表格是否有效或處理股份申請，並會將有關資料轉交予第三方以達上述目的。

(2) Part of your Hong Kong Identity Card number or passport number, or, if you are joint applicants, part of the Hong Kong Identity Card number or passport number of the first-named applicant, provided by you may be printed on your refund cheque, if any. Such data would also be transferred to a third party for refund purpose. Your banker may require verification of your Hong Kong Identity Card number or passport number before encashment of your refund cheque. Inaccurate completion of your Hong Kong Identity Card number or passport number may lead to delay in encashment of or may invalidate your refund cheque.

閣下提供的部份香港身份證號碼或護照號碼，或 (倘閣下為聯名申請人) 閣下提供的排名首位的申請人的部份香港身份證號碼或護照號碼，可能會印在閣下的退款支票上 (如有)。上述資料亦可能轉交予第三方以便退款。在兌現閣下的退款支票前，銀行可能會要求核實閣下的香港身份證號碼或護照號碼。倘閣下的香港身份證號碼或護照號碼填寫有誤，或會造成閣下的退款支票兌現延遲或使其失效。

Tick this box if you are applying for 1,000,000 Hong Kong Offer Shares or more and wish to collect your Share certificate(s) and/or refund cheque(s) (if any) in person from Computershare Hong Kong Investor Services Limited at Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wan Chai, Hong Kong. Please see the sections overleaf headed "If your application for Hong Kong Offer Shares is successful (in whole or in part)" and "Refund of your money" for details of when, where and how to collect your Share certificate(s) and/or refund cheque(s) (if any).
倘閣下申請認購1,000,000股或以上香港發售股份，並欲親自前往香港中央證券登記有限公司 (地址為香港灣仔皇后大道東183號合和中心17樓1712-1716室) 領取閣下的股票及/或退款支票 (如有)，請在左端方格加上「✓」號。有關領取股票及/或退款支票 (如有) 的時間、地點及方法詳情，請參閱背頁「如閣下成功申請認購香港發售股份 (全部或部份)」及「退還閣下的款項」兩節。

Any alteration to any application detail that you provide on this form should be authorised by the signature of the applicant.
對閣下在本表格內提供的任何申請資料的任何更正應由申請人簽字授權方可進行。

ADDRESS LABEL 地址標貼

Please repeat your name(s) and address in Hong Kong as set out above in

BLOCK LETTERS

請用正楷填寫上表所示姓名/名稱及香港地址

Name(s) 姓名/名稱
Address 地址

For Bank use 此欄供銀行填寫



HOPEWELL HONG KONG PROPERTIES LIMITED

合和香港房地產有限公司

(Incorporated in the Cayman Islands with limited liability)

GLOBAL OFFERING

Conditions of your application

Unless otherwise stated, terms used in these conditions have the same meanings ascribed thereto in the Prospectus.

A. Who can apply

1. You, the applicant(s), and any person(s) for whose benefit you are applying, must be 18 years of age or older and must have a Hong Kong address.
2. If you are a **firm**, the application must be in the names of the individual members, not in the name of the firm.
3. If you are a **body corporate**, the application must be signed by a duly authorised officer, who must state his or her representative capacity.
4. Save under circumstances permitted by the Listing Rules, you **cannot** apply for any Hong Kong Offer Shares using this WHITE Application Form if you or any person(s) for whose benefit you are applying:
 - are/is an existing beneficial owner of Shares in the Company or any of its subsidiaries;
 - are/is the chief executive or a director of the Company or any of its subsidiaries;
 - are/is an associate (as defined in the Listing Rules) of any of the above;
 - are/is a connected person (as defined in the Listing Rules) of the Company or will become a connected person of the Company immediately upon completion of the Global Offering;
 - are/is a legal or natural person of the PRC (except qualified domestic institutional investors);
 - are/is a person who does not have a Hong Kong address;
 - are/is within the United States (within the meaning of Regulation S under the U.S. Securities Act), other than a person described in paragraph h(3) of Rule 902 of Regulation S under the U.S. Securities Act; or
 - have been allocated or have applied for any International Offer Shares under the International Offering or otherwise participate in the International Offering, other than an application (if any) on the BLUE Application Form or through the BLUE Form eIPO service (www.eipo.com.hk) in the capacity of a Qualifying Hopewell Shareholder.
5. The number of joint applicants must not exceed four.

B. If you are a nominee

You may make more than one application for the Hong Kong Offer Shares if and only if you are a nominee, in which case you may make an application as a nominee by (i) giving electronic application instructions to HKSCC (if you are a CCASS Participant), and (ii) using the WHITE or YELLOW Application Form, and lodging more than one Application Form in your own name if each application is made on behalf of different beneficial owners. In the box on the Application Form marked "For nominees" you must include:

- an account number; or
- some other identification code

for each beneficial owner or, in the case of joint beneficial owners, for each joint beneficial owner. If you do not include this information, the application will be treated as being made for your benefit. A nominee who submits this Application Form on behalf of another person is deemed to have represented to and undertaken with the Company, the Joint Global Coordinators, the Joint Bookrunners, the Joint Sponsors and the Underwriters that he/she has been duly authorised by such person (or, if more than one, all of them) to submit this Application Form and to agree to the terms of this Application Form on behalf of such person/every such person. You further undertake to supply to the Company, the Joint Global Coordinators, the Joint Bookrunners, the Joint Sponsors and the Underwriters such information about such person/every such person as any of them may require for any of the purposes set out in the section below headed "Personal Data".

C. Lodge only one application for your benefit (for you and any of your joint applicants)

Except where you are a nominee and provide the information required to be provided in your application, all of your applications will be rejected as multiple applications if you, or you and your joint applicant(s) together:

- make more than one application (whether individually or jointly) on a WHITE or YELLOW Application Form or by giving electronic application instructions to HKSCC or through the White Form eIPO service (www.eipo.com.hk);
- apply (whether individually or jointly) on both one WHITE Application Form and one YELLOW Application Form or on one WHITE or YELLOW Application Form and give electronic application instructions to HKSCC or through the White Form eIPO service (www.eipo.com.hk);
- apply on one WHITE or YELLOW Application Form (whether individually or jointly) or by giving electronic application instructions to HKSCC or through the White Form eIPO service (www.eipo.com.hk) for more than 23,800,000 Hong Kong Offer Shares (being 50% of the 51,000,000 Hong Kong Offer Shares initially available for subscription under the Hong Kong Public Offering after deducting the 3,400,000 Hong Kong Offer Shares initially available for subscription by Eligible Employees using PINK Application Forms or through the Pink Form eIPO service (www.eipo.com.hk)); or
- have indicated an interest for, or have been or will be placed (including conditionally and/or provisionally), any International Offer Shares under the International Offering (except in respect of Reserved Shares applied for under the Preferential Offering).

All of your applications will also be rejected as multiple applications if more than one application is made for your benefit (including the part of the application made by HKSCC Nominees acting on electronic application instructions) unless you are a Qualifying Hopewell Shareholder who has made an application on a BLUE Application Form or through the Blue Form eIPO service (www.eipo.com.hk) and/or an Eligible Employee who has made an application on a PINK Application Form or through the Pink Form eIPO service (www.eipo.com.hk).

- If an application is made by an unlisted company and
 - the principal business of that company is dealing in securities; and
 - you exercise statutory control over that company,

then the application will be treated as being made for your benefit.

Unlisted company means a company with no equity securities listed on the Stock Exchange.

Statutory control means you:

- control the composition of the board of directors of the company; or
- control more than half of the voting power of the company; or
- hold more than half of the issued share capital of the company (not counting any part of it which carries no right to participate beyond a specified amount in a distribution of either profits or capital).

D. Allocation of Hong Kong Offer Shares — Pools A and B

The 47,600,000 Hong Kong Offer Shares (after deducting the 3,400,000 Hong Kong Offer Shares initially available for subscription by Eligible Employees using PINK Application Forms or through the Pink Form eIPO service (www.eipo.com.hk)) and subject to any adjustment between the Hong Kong Public Offering and the International Offering available under the Hong Kong Public Offering for subscription by the public in Hong Kong, will initially be divided into two pools for allocation purposes: Pool A and Pool B with any odd board lots being allocated to Pool A. Accordingly, the maximum number of Hong Kong Offer Shares initially in Pool A and Pool B will be 23,800,000 and 23,800,000, respectively. The Hong Kong Offer Shares in Pool A will be allocated on an equitable basis to applicants who have applied for Hong Kong Offer Shares with a total subscription amount (excluding brokerage, SFC transaction levy and the Stock Exchange trading fee) of HK\$5 million or less; and the Hong Kong Offer Shares in Pool B will be allocated on an equitable basis to applicants who have applied for Hong Kong Offer Shares with a total subscription amount (excluding brokerage, SFC transaction levy and the Stock Exchange trading fee) of more than HK\$5 million and up to the amount of Pool B. Applicants should be aware that applications to Pool A and Pool B are likely to receive different allocation rates. If Hong Kong Offer Shares in one pool (but not both pools) are under-subscribed, the surplus Hong Kong Offer Shares will be transferred to the other pool to satisfy demand in that other pool and be allocated accordingly. Applicants can only receive an allocation of Hong Kong Offer Shares from either Pool A or Pool B but not from both pools. Multiple or suspected multiple applications and any application for more than 23,800,000 Hong Kong Offer Shares (being 50% of the 51,000,000 Hong Kong Offer Shares initially available for subscription under the Hong Kong Public Offering after deducting the 3,400,000 Hong Kong Offer Shares initially available for subscription by Eligible Employees using PINK Application Forms or through the Pink Form eIPO service (www.eipo.com.hk)) are liable to be rejected. Allocation of Shares to investors under the Hong Kong Public Offering will be based solely on the level of valid applications received under the Hong Kong Public Offering. The basis of allocation may vary depending on the number of Hong Kong Offer Shares validly applied for by applicants. The allocation of Hong Kong Offer Shares could, where appropriate, consist of balloting, which would mean that some applicants may receive a higher allocation than others who have applied for the same number of Hong Kong Offer Shares, and those applicants who are not successful in the ballot may not receive any Hong Kong Offer Shares.

E. Supplemental information

If any supplement to the Prospectus is issued, applicant(s) who have already submitted this Application Form may or may not (depending on the information contained in the supplement) be notified that they can withdraw their applications. If applicant(s) has/have not been so notified, or if applicant(s) has/have been notified but has/have not withdrawn their applications in accordance with the procedure to be notified, all applications that have been submitted remain valid and may be accepted. Subject to the above and below, an application once made is irrevocable and applicants shall be deemed to have applied on the basis of the Prospectus as supplemented.

F. Effect of completing and submitting this Application Form

- By completing this Application Form, you (and if you are joint applicants, each of you jointly and severally) for yourself or as agent or nominee and on behalf of each person for whom you act as agent or nominee:
- **instruct and authorise** the Company, the Joint Global Coordinators, the Joint Bookrunners and/or the Joint Sponsors (or their respective agents or nominees) to execute any transfer forms, contract notes or other documents on your behalf and to do on your behalf all other things necessary to effect the registration of any Hong Kong Offer Shares allocated to you in your name(s) as required by the Articles of Association and otherwise to give effect to the arrangements described in the Prospectus and this Application Form;
 - **undertake** to sign all documents and to do all things necessary to enable you to be registered as the holder of the Hong Kong Offer Shares allocated to you, and as required by the Articles of Association;
 - **represent, warrant and undertake** that you understand that the Hong Kong Offer Shares have not been and will not be registered under the U.S. Securities Act and you and any person for whose account or benefit you are acquiring the Hong Kong Offer Shares are outside the United States (as defined in Regulation S under the U.S. Securities Act) or a person described in paragraph h(3) of Rule 902 of Regulation S under the U.S. Securities Act;
 - **confirm** that you have received a copy of the Prospectus and have only relied on the information and representations contained in the Prospectus in making your application, and will not rely on any other information or representation save as set out in any supplement to the Prospectus;
 - **agree** (without prejudice to any other rights which you may have) that once your application has been accepted, you may not rescind it because of an innocent misrepresentation;

- (if the application is made for your own benefit) **warrant** that the application is the only application which will be made for your benefit in respect of Hong Kong Offer Shares on a WHITE or YELLOW Application Form (by giving electronic application instructions to HKSCC or by applying through the White Form eIPO service (www.eipo.com.hk)) unless you are an Eligible Employee who has made an application on a PINK Application Form or through the Pink Form eIPO service (www.eipo.com.hk);
- (if the application is made by an agent on your behalf) **warrant** that you have validly and irrevocably conferred on your agent all necessary power and authority to make the application;
- (if you are an agent for another person) **warrant** that reasonable enquiries have been made of the beneficial owner that the application is the only application which will be made for the benefit of that other person on a WHITE or YELLOW Application Form or by giving electronic application instructions to HKSCC or by applying through the White Form eIPO service (www.eipo.com.hk)) and that you are duly authorised to sign the Application Form as that other person's agent;
- **agree** that once your application is accepted, your application will be evidenced by the results of the Hong Kong Public Offering made available by the Company;
- **undertake and confirm** that you (if the application is made for your benefit) or the person(s) for whose benefit you have made the application have not applied for, taken up or indicated an interest in, or received or been placed or allocated (including conditionally and/or provisionally) and will not apply for or take up or indicate any interest in any International Offer Shares in the International Offering, nor be placed or allocated, nor otherwise participate in the International Offering (except in respect of Reserved Shares applied for under the Preferential Offering);
- **warrant** the truth and accuracy of the information contained in your application;
- **agree** that your application, any acceptance of it and the resulting contract will be governed by and construed in accordance with the laws of Hong Kong;
- **undertake and agree** to accept the Shares applied for, or any lesser number allocated to you under the application;
- **authorise** the Company to place your name(s) on the Company's register of members as the holder(s) in Hong Kong of any Hong Kong Offer Shares allocated to you, and the Company and/or the Company's agents to send any Share certificate(s) (where applicable) and/or any refund cheque (where applicable) to you or (in case of joint applicants) the first-named applicant in the Application Form by ordinary post, at your own risk to the address stated on your Application Form (except if you have indicated in the Application Form that you are applying for 1,000,000 Hong Kong Offer Shares or more and have indicated in your Application Form your wish to collect your refund cheque and Share certificate(s) (where applicable) in person);
- **agree** that the processing of your application, which will be done by any of the receiving bankers and is not restricted to the bank at which your Application Form is lodged;
- **confirm** that you are aware of the restrictions on offering of the Hong Kong Offer Shares described in the Prospectus;
- **authorise** the Company to enter into a contract on your behalf with each of the Directors and officers of the Company whereby each such Director and officer of the Company undertakes to observe and comply with their obligations to the Shareholders as stipulated in the Articles;
- **understand** that these declarations and representations will be relied upon by the Company, the Joint Global Coordinators, the Joint Bookrunners and the Joint Sponsors in deciding whether or not to allocate any Hong Kong Offer Shares in response to your application;
- if the laws of any place outside Hong Kong are applicable to your application, you **agree and warrant** that you have complied with all such laws and none of the Company, the Joint Global Coordinators, the Joint Bookrunners, the Joint Sponsors and the Underwriters, nor any of their respective officers or advisors will infringe any laws outside Hong Kong as a result of the acceptance of your offer to subscribe, or any actions arising from your rights and obligations under the terms and conditions contained in the Prospectus;
- **agree** with the Company and each Shareholder of the Company, and the Company agrees with each of the Company's shareholders, to observe and comply with the Cayman Companies Law, the Companies Ordinance and the Articles of Association;
- **agree** with the Company and each Shareholder of the Company that the Shares are freely transferable by the holder thereof; **agree** that the Company, the Joint Global Coordinators, the Joint Bookrunners, the Joint Sponsors and the Underwriters and any of their respective directors, officers, employees, agents or advisors and any other parties involved in the Global Offering are liable only for the information and representations contained in the Prospectus and any supplement to the Prospectus (and only to the extent such liability is held to exist by a court with competent jurisdiction); and
- **understand** that the Company, the Company's Hong Kong Share Registrar, the receiving bankers, the Joint Global Coordinators, the Joint Bookrunners, the Joint Sponsors and their respective advisors and agents any personal data or other information which they require about you or the person(s) for whose benefit you have made the application.

You must complete this application in English, unless otherwise stated, and you or (in case of joint applicants) each of the joint applicant must sign this application in writing (and not by way of personal chop), otherwise the application is liable to be rejected.

The Company, the Joint Global Coordinators, the Joint Bookrunners, the Joint Sponsors, the Underwriters and their respective directors and any other parties involved in the Global Offering are entitled to rely on any warranty, representation or declaration made by you in your application.

In the event of your application being made by joint applicants, all the warranties, representations, declarations and obligations expressed to be made, given or assumed by or imposed on the joint applicants shall be deemed to have been made, given or assumed by or imposed on the applicants jointly and severally. You may be prosecuted if you make a false declaration.

G. Power of attorney

If your application is made by a person duly authorised under a valid power of attorney, the Company and the Joint Global Coordinators, as the Company's agents, may accept it at their discretion and subject to any conditions as they think fit, including production of evidence of the authority of your attorney. The Company and the Joint Global Coordinators, as the Company's agents, will have full discretion to reject or accept any application, in full or in part, without having to give any reasons for any rejection or acceptance.

H. Determination of Offer Price

The Offer Price is expected to be fixed by agreement between the Joint Global Coordinators (jointly on behalf of the Underwriters), the Company and Hopewell Holdings Limited on the Price Determination Date. The Price Determination Date is expected to be on or around Wednesday, 12 June 2013 and, in any event, not later than Tuesday, 18 June 2013. The Offer Price will be not more than HK\$17.80 per Share and is expected to be not less than HK\$15.30 per Share. Applicants for Hong Kong Offer Shares are required to pay, on application, the maximum Offer Price of HK\$17.80 for each Hong Kong Offer Share together with a brokerage of 1%, SFC transaction levy of 0.003% and Stock Exchange trading fee of 0.005%, subject to refund if the Offer Price should be lower than HK\$17.80. The Joint Global Coordinators (jointly on behalf of the Underwriters) may, with the consent of the Company, reduce the number of Offer Shares and/or the indicative Offer Price range below that stated in the Prospectus (which is HK\$15.30 to HK\$17.80) at any time prior to the morning of the last day for lodging applications under the Hong Kong Public Offering. In such a case, an announcement of the reduction in the number of Offer Shares and/or the indicative Offer Price range will be published in South China Morning Post (in English) and Hong Kong Economic Times (in Chinese) not later than the morning of the day which is the last day for lodging applications under the Hong Kong Public Offering. Such announcement will also be available at the websites of the Stock Exchange at www.hkexnews.hk and the Company at www.hopewellhkproperties.com. If, for whatever reason, Joint Global Coordinators (jointly on behalf of the Underwriters) and the Company are not able to agree on the Offer Price on or before Tuesday, 18 June 2013 the Global Offering (including the Hong Kong Public Offering) will not proceed and will lapse.

Allotment of Hong Kong Offer Shares

Subject to the terms and conditions as set out herein and in the Prospectus, the Hong Kong Offer Shares will be allotted after the application lists close.

The Offer Price is expected to be announced on Tuesday, 18 June 2013 and the level of applications in the Hong Kong Public Offering, the level of indications of interest in the International Offering and the basis of allocations of the Hong Kong Offer Shares are also expected to be announced on Tuesday, 18 June 2013 in both cases in South China Morning Post (in English) and Hong Kong Economic Times (in Chinese) and the websites of the Stock Exchange at www.hkexnews.hk and the Company at www.hopewellhkproperties.com. Results of allocations of the Hong Kong Public Offering, and the Hong Kong Identity card/passport/Hong Kong business registration numbers of successful applicants (where appropriate) will be made available through various channels as described in the section headed "How to apply for Hong Kong Offer Shares, Reserved Shares and Employee Reserved Shares" in the Prospectus on Tuesday, 18 June 2013.

If your application for Hong Kong Offer Shares is successful (in whole or in part)

If you apply for 1,000,000 Hong Kong Offer Shares or more and have indicated your intention in your Application Form to collect your Share certificate(s) (where applicable) in person, you may collect the Share certificate(s) from the Hong Kong Share Registrar, Computershare Hong Kong Investor Services Limited, at Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wan Chai, Hong Kong, from 9:00 a.m. to 1:00 p.m. on Tuesday, 18 June 2013 or such other place or date as notified by the Company in the newspapers as the place of date of despatch/collection of Share certificate(s)/refund payment instructions/refund cheques. If you are an individual who opts for personal collection, you must not authorise any other person to make collection on your behalf. If you are a corporate applicant which opts for personal collection, your authorised representative must attend bearing a letter of authorisation from your corporation stamped with your corporation's chop. Both individuals and authorised representatives (if applicable) must produce, at the time of collection, evidence of identification acceptable to the Hong Kong Share Registrar. If you do not collect your Share certificate(s) personally within the time specified for collection, they will be sent to the address as specified in your Application Form promptly thereafter by ordinary post and at your own risk. If you apply for less than 1,000,000 Hong Kong Offer Shares or if you apply for 1,000,000 Hong Kong Offer Shares or more but have not indicated on your Application Form that you will collect your Share certificate(s) (where applicable) in person, your Share certificate(s) (where applicable) will be sent to the address as specified on your Application Form on Tuesday, 18 June 2013 by ordinary post and at your own risk.

The Company will not issue temporary documents of title. Share certificates will only become valid at 8:00 a.m. on Wednesday, 19 June 2013 provided that the Hong Kong Public Offering has become unconditional in all respects and the right of termination under the Underwriting Agreements and described in the section headed "Underwriting — Underwriting Arrangements and Expenses — Hong Kong Public Offering — Grounds for Termination" in the Prospectus has not been exercised. No receipt will be issued for application monies paid. In the event that the Offer Price is less than the price per Hong Kong Offer Share paid by you, the surplus application monies (including the brokerage fee, the SFC transaction levy and the Stock Exchange trading fee attributable to such surplus) will be refunded to you without interest. Investors who trade Shares prior to the receipt of Share certificates or prior to the Share certificates becoming valid do so entirely at their own risk.

