

Hong Kong Public Offering — YELLOW Form 香港公開發售 — 黃表

Please use this form if you want the Hong Kong Offer Shares to be issued in the name of HKSCC Nominees Limited (HKSCC Nominees) and deposited directly into the Central Clearing and Settlement System (CCASS) for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant.

閣下如欲以香港中央結算(代理人)有限公司(香港結算代理人)名義獲發行香港發售股份,並直接存入中央結算及交收系統(中央結算系統),以記存於閣下的中央結算系統投資者戶口持有人股份戶口或閣下指定的中央結算系統參與者的股份戶口內,請使用本表格。

Number of Hong Kong Offer Shares applied for (not more than 23,800,000 Shares) 申請認購香港發售股份數目 (不超過23,800,000股股份)		Cheque/banker's cashier order number 支票/銀行本票號碼	
Total amount of payment 股款總額	HKS 港幣	Name of bank on which cheque/banker's cashier order is drawn* 支票/銀行本票的付款銀行名稱*	

* Cheque and banker's cashier order should be crossed "Account Payee Only" and made payable to "Bank of China (Hong Kong) Nominees Limited — Hopewell Public Offer".
支票及銀行本票須以劃線註明「只准存入抬頭人賬戶」的方式開出,並須註明抬頭人為「中國銀行(香港)代理人有限公司—合和公開發售」。

To be completed in BLOCK letters in English in ink, except as stated otherwise. Joint applicants should give the address of the first-named applicant only.
除另有訂明外,請用墨水筆或原子筆以英文正楷填寫。聯名申請人只須填寫排名首位的申請人的地址。

Name (in English) 英文姓名/名稱	Family name or company name 姓氏或公司名稱	Forename(s) 名字
Name (in Chinese) 中文姓名/名稱	Family name or company name 姓氏或公司名稱	Forename(s) 名字
Occupation (in English) 職業(以英文填寫)	Hong Kong Identity Card no./Passport no./ Hong Kong Business Registration no.** (Please delete as appropriate) 香港身份證號碼/護照號碼/ 香港商業登記號碼** (請刪去不適用者)	
Names of all other joint applicants (in English) (if any) 所有其他聯名申請人 (如有)的英文姓名/名稱	(1)	Hong Kong Identity Card no./Passport no./ Hong Kong Business Registration no.** of all other joint applicants (if any) (please delete as appropriate) 所有其他聯名申請人(如有)的香港身份證號碼/ 護照號碼/香港商業登記號碼** (請刪去不適用者)
	(2)	(2)
	(3)	(3)
Address (in English) (Joint applicants should give the address in Hong Kong and the telephone number of the first-named applicant only) Only an address in Hong Kong will be accepted 地址(以英文填寫) (聯名申請人只須填寫排名首位的申請人的香港地址及電話號碼)僅接受香港地址	Telephone No. 電話號碼	

For nominees:
由代名人遞交:

Please provide an account number or identification code for each (joint) beneficial owner(s).
請填寫各(聯名)實益擁有人的賬戶號碼或識別編碼。

If you are a nominee and you do not complete this section, this application will be treated as being made for your benefit. The account number or identification code for each (joint) beneficial owner(s) must be provided.

如閣下為代名人而並無填寫本欄,則是項申請將視作以閣下本身利益而遞交。務必填寫各(聯名)實益擁有人的賬戶號碼或識別編碼。

** (1) If you are a CCASS Investor Participant, only a Hong Kong Identity Card number (if you are an individual) or a Hong Kong Business Registration number (if you are a body corporate) will be accepted for this application. Please refer to paragraph 2 under the section "How to make your application" in this Application Form.
倘閣下為中央結算系統投資者戶口持有人,此申請只接受香港身份證號碼(如閣下為個人)或香港商業登記號碼(如閣下為法人團體)。務請參閱本申請表格「申請程序」一節第2段。

(2) If you are applying through a designated CCASS Participant (other than a CCASS Investor Participant) for an individual, you must provide your Hong Kong Identity Card number or passport number. If you hold a Hong Kong Identity Card, please provide your Hong Kong Identity Card number. If you do not hold a Hong Kong Identity Card, please provide your passport number. For a body corporate, please provide the Hong Kong Business Registration number. The Hong Kong Identity Card/Passport/Hong Kong Business Registration number will be used for checking the validity of your Application Forms and otherwise for processing the application for Shares and such data would be transferred to a third party for the accomplishment of such purposes.
倘閣下欲通過指定的中央結算系統參與者(中央結算系統投資者戶口持有人除外)提出申請,如屬個人人士,閣下必須填寫香港身份證號碼或護照號碼。倘閣下持有香港身份證,請填寫香港身份證號碼;否則,請填寫護照號碼。如屬法人團體,請填寫香港商業登記號碼、香港身份證、護照/香港商業登記號碼將會用作核對閣下的申請表格是否有效或處理股份申請,並會將有關資料轉交予第三方以達上述目的。

(3) Part of your Hong Kong Identity Card number or passport number, or, if you are joint applicants, part of the Hong Kong Identity Card number or passport number of the first-named applicant, provided by you may be printed on your refund cheque, if any. Such data would also be transferred to a third party for refund purpose. Your banker may require verification of your Hong Kong Identity Card number or passport number before encashment of your refund cheque. Inaccurate completion of your Hong Kong Identity Card number or passport number may lead to delay in encashment of or may invalidate your refund cheque.
閣下提供的部份香港身份證號碼或護照號碼,或(倘閣下為聯名申請人)閣下提供的排名首位的申請人的部份香港身份證號碼或護照號碼,可能會印在閣下的退款支票上(如有)。上述資料亦可轉交予第三方以便退款。在兌現閣下的退款支票前,銀行可能會要求核實閣下的香港身份證號碼或護照號碼。倘閣下的香港身份證號碼或護照號碼填寫有誤,或會造成閣下的退款支票兌現延遲或使其失效。

Tick this box if you are applying for 1,000,000 Hong Kong Offer Shares or more and wish to collect your refund cheque(s) (if any) in person from Computershare Hong Kong Investor Services Limited at Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wan Chai, Hong Kong. Please see the sections overleaf headed "If your application for Hong Kong Offer Shares is successful (in whole or in part) and "Refund of your money" for details of when, where and how to collect your refund cheque(s) (if any).
倘閣下申請認購1,000,000股或以上香港發售股份,並欲親自前往香港中央證券登記有限公司(地址為香港灣仔皇后大道東183號合和中心17樓1712-1716室)領取閣下的退款支票(如有),請在左端方格加上「✓」號。有關領取退款支票(如有)的時間、地點及方法詳情,請參閱背頁「閣下成功申請認購香港發售股份(全部或部份)及「退還閣下的款項」兩節。

Any alteration to any application detail that you provide on this form should be authorised by the signature of the applicant.
對閣下在本表格內提供的任何申請資料的任何更正應由申請人簽字授權方可進行。

DETAILS FOR CCASS PARTICIPANT
中央結算系統參與者資料

THIS BOX MUST BE DULY COMPLETED
此欄必須填寫

Participant I.D. of the designated CCASS Participant or CCASS Investor Participant 指定中央結算系統參與者或中央結算系統投資者戶口持有人的參與者編號
For designated CCASS Participant or Corporate CCASS Investor Participant, please also affix the company chop bearing its company name. 指定中央結算系統參與者或中央結算系統公司投資者戶口持有人請加蓋附有其公司名稱的公司印章。
See paragraph 2 under the section overleaf headed "How to make your application" 請參閱背頁「申請程序」一節第2段
For Bank use 此欄供銀行填寫

ADDRESS LABEL 地址標貼

Please repeat name(s) and address in Hong Kong as set out above in BLOCK letters

請用正楷填寫上表所示姓名/名稱及香港地址

Name(s) 姓名/名稱
Address 地址



HOPEWELL HONG KONG PROPERTIES LIMITED

合和香港房地產有限公司

(Incorporated in the Cayman Islands with limited liability)

GLOBAL OFFERING

Conditions of your application

Unless otherwise stated, terms used in these conditions have the same meanings ascribed thereto in the Prospectus.

A. Who can apply

- You, the applicant(s), and any person(s) for whose benefit you are applying, must be 18 years of age or older and must have a Hong Kong address.
- If you are a **firm**, the application must be in the names of the individual members, not in the name of the firm.
- If you are a **body corporate**, the application must be signed by a duly authorised officer, who must state his or her representative capacity.
- Save under circumstances permitted by the Listing Rules, you **cannot** apply for any Hong Kong Offer Shares using this **YELLOW** Application Form if you or any person(s) for whose benefit you are applying:
 - are/is an existing beneficial owner of Shares in the Company or any of its subsidiaries;
 - are/is the chief executive or a director of the Company or any of its subsidiaries;
 - are/is an associate (as defined in the Listing Rules) of any of the above;
 - are/is a connected person (as defined in the Listing Rules) of the Company or a person who will become a connected person of the Company immediately upon completion of the Global Offering;
 - are/is a legal or natural person of the PRC (except qualified domestic institutional investors);
 - are/is a person who does not have a Hong Kong address;
 - are/is within the United States (within the meaning of Regulation S under the U.S. Securities Act), other than a person described in paragraph h(3) of Rule 902 of Regulation S under the U.S. Securities Act; or
 - have been allocated or have applied for any International Offer Shares under the International Offering or otherwise participate in the International Offering, other than an application (if any) on the **BLUE** Application Form or through the **Blue Form eIPO** service (www.eipo.com.hk) in the capacity of a Qualifying Hopewell Shareholder.
- The number of joint applicants must not exceed four.

B. If you are a nominee

You may make more than one application for the Hong Kong Offer Shares if and only if you are a nominee, in which case you may make an application as a nominee by (i) giving **electronic application instructions** to HKSCC (if you are a CCASS Participant) and (ii) using the **WHITE** or **YELLOW** Application Form, and lodging more than one Application Form in your own name if each application is made on behalf of different beneficial owners. In the box on the Application Form marked "For nominees" you must include:

- an account number; or
- some other identification code

for each beneficial owner or in the case of joint beneficial owners, for each joint beneficial owner. If you do not include this information, the application will be treated as being made for your benefit. A nominee who submits this Application Form on behalf of another person is deemed to have represented to and undertaken with the Company, the Joint Global Coordinators, the Joint Bookrunners, the Joint Sponsors and the Underwriters that he/she has been duly authorised by such person (or, if more than one, all of them) to submit this Application Form and to agree to the terms of this Application Form on behalf of such person/every such person. You further undertake to supply to the Company, the Joint Global Coordinators, the Joint Bookrunners, the Joint Sponsors and the Underwriters such information about such person/every such person as any of them may require for any of the purposes set out in the section below headed "Personal Data".

C. Except only one application for your benefit (for you and any of your joint applicants)

- Lodge where you are a nominee and provide the information required to be provided in your application, all of your applications will be rejected as multiple applications if you, or you and your joint applicants) together:
- make more than one application (whether individually or jointly) on a **WHITE** or **YELLOW** Application Form or by giving **electronic application instructions** to HKSCC or through the **White Form eIPO** service (www.eipo.com.hk);
 - apply (whether individually or jointly) on both one **WHITE** Application Form and one **YELLOW** Application Form or on one **WHITE** or **YELLOW** Application Form and give **electronic application instructions** to HKSCC or through the **White Form eIPO** service (www.eipo.com.hk);
 - apply on one **WHITE** or **YELLOW** Application Form (whether individually or jointly) or by giving **electronic application instructions** through the **White Form eIPO** service (www.eipo.com.hk) for more than 23,800,000 Hong Kong Offer Shares (being 50% of the 51,000,000 Hong Kong Offer Shares initially available for subscription under the Hong Kong Public Offering, after deducting the 3,400,000 Hong Kong Offer Shares initially available for subscription by Eligible Employees using **PINK** Application Forms or through the **Pink Form eIPO** service (www.eipo.com.hk)); or
 - have indicated an interest for, or have been or will be placed (including conditionally and/or provisionally), any International Offer Shares under the International Offering (except in respect of Reserved Shares applied for under the Preferential Offering).

All of your applications will also be rejected as multiple applications if more than one application is made for your benefit (including the part of the application made by HKSCC Nominees acting on **electronic application instructions** unless you are a Qualifying Hopewell Shareholder who has made an application on a **BLUE** Application Form or through the **Blue Form eIPO** service (www.eipo.com.hk)) and an Eligible Employee who has made an application on a **PINK** Application Form or through the **Pink Form eIPO** service (www.eipo.com.hk).

- if an application is made by an unlisted Company and
 - the principal business of that company is dealing in securities; and
 - you exercise statutory control over that company
- then the application will be treated as being made for your benefit.

"Unlisted company" means a company with no equity securities listed on the Stock Exchange.

"Statutory control" means you:

- control the composition of the board of directors of the company; or
- control more than half of the voting power of the company; or
- hold more than half of the issued share capital of the company (not counting any part of it which carries no right to participate beyond a specified amount in a distribution of either profits or capital).

D. Allocation of Hong Kong Offer Shares – Pools A and B

The 47,600,000 Hong Kong Offer Shares (after deducting the 3,400,000 Hong Kong Offer Shares initially available for subscription by Eligible Employees using **PINK** Application Forms or through the **Pink Form eIPO** service (www.eipo.com.hk)) and subject to any adjustment between the Hong Kong Public Offering and the International Offering available under the Hong Kong Public Offering for subscription by the public in Hong Kong, representing approximately 15% of the total number of Offer Shares initially being offered under the Global Offering, will initially be divided into two pools for allocation purposes: Pool A and Pool B with any odd bond lots being allocated to Pool A. Accordingly, the maximum number of Hong Kong Offer Shares initially in Pool A and Pool B will be 23,800,000 and 23,800,000, respectively. The Hong Kong Offer Shares in Pool A will be allocated on an equitable basis to applicants who have applied for Hong Kong Offer Shares with a total subscription amount (excluding brokerage, SFC transaction levy and the Stock Exchange trading fee) of HK\$5 million or less; and the Hong Kong Offer Shares in Pool B will be allocated on an equitable basis to applicants who have applied for Hong Kong Offer Shares with a total subscription amount (excluding brokerage, SFC transaction levy and the Stock Exchange trading fee) of more than HK\$5 million and up to the value of Pool B. Applicants should be aware that applications in Pool A and Pool B are likely to receive different allocation ratios. If Hong Kong Offer Shares in one pool (but not both pools) are under-subscribed, the surplus Hong Kong Offer Shares will be transferred to the other pool to satisfy demand in that other pool and be allocated accordingly. Applicants can only receive an allocation of Hong Kong Offer Shares from either Pool A or Pool B but not from both pools. Multiple or suspected multiple applications and any application for more than 23,800,000 Hong Kong Offer Shares (being 50% of the 51,000,000 Hong Kong Offer Shares initially available for subscription under the Hong Kong Public Offering after deducting the 3,400,000 Hong Kong Offer Shares initially available for subscription by Eligible Employees using **PINK** Application Forms or through the **Pink Form eIPO** service (www.eipo.com.hk)) will be rejected. Allocation of Shares to investors under the Hong Kong Public Offering will be based solely on the level of valid applications received under the Hong Kong Public Offering. The basis of allocation may vary, depending on the number of Hong Kong Offer Shares validly applied for by applicants. The allocation of Hong Kong Offer Shares, where appropriate, consist of balloting, which would mean that some applicants may receive a higher allocation than others who have applied for the same number of Hong Kong Offer Shares, and those applicants who are not successful in the ballot may not receive any Hong Kong Offer Shares.

E. Supplemental information

If any supplement to the Prospectus is issued, applicant(s) who have already submitted this Application Form may or may not (depending on the circumstances in the supplement) be notified that they can withdraw their applications. If applicant(s) have not been so notified, or if applicant(s) has/have been notified but has/have not withdrawn their applications in accordance with the procedure to be notified, all applications that have been submitted remain valid and may be accepted. Subject to the above and below, an application once made is irrevocable and applicants shall be deemed to have applied on the basis of the Prospectus as supplemented.

F. Effect of completing and submitting this Application Form

By completing this Application Form, you (and if you are joint applicants, each of you jointly and severally) for yourself or as agent or nominee and on behalf of each person for whom you act as agent or nominee:

- instruct** the Company, the Joint Global Coordinators, the Joint Bookrunners and/or the Joint Sponsors (or their respective agents or nominees) to execute any transfer forms, contract notes or other documents on your behalf and to do on your behalf all other things necessary to effect the registration of any Hong Kong Offer Shares allocated to you in the name of HKSCC Nominees as required by the Articles of Association and otherwise to give effect to the arrangements described in the Prospectus and this Application Form;
- undertake** to sign all documents and to do all things necessary to enable HKSCC Nominees to be registered as the holder of the Hong Kong Offer Shares allocated to you, and as required by the Articles of Association;
- represent, warrant and undertake** that you understand that the Hong Kong Offer Shares have not been and will not be registered under the U.S. Securities Act, and you and any person for whose account or benefit you are acquiring the Hong Kong Offer Shares are outside the United States (as defined in Regulation S under the U.S. Securities Act) or a person described in paragraph h(3) of Rule 902 of Regulation S under the U.S. Securities Act;
- confirm** that you have received a copy of the Prospectus and have only relied on the information and representations contained in the Prospectus in making your application, and will not rely on any other information or representation save as set out in any supplement to the Prospectus;
- agree** (without prejudice to any other rights which you may have) that once your application has been accepted, you may not rescind it because of an innocent misrepresentation;
- (if the application is made for your own benefit) **warrant** that the application is the only application which will be made for your benefit in respect of Hong Kong Offer Shares on a **WHITE** or **YELLOW** Application Form or by giving **electronic application instructions** to HKSCC or by applying through the **White Form eIPO** service (www.eipo.com.hk);
- (if the application is made by an agent on your behalf) **warrant** that you have validly and irrevocably conferred on your agent all necessary power and authority to make the application;

- (if you are an agent for another person) **warrant** that reasonable enquiries have been made of the beneficial owner that the application is the only application which will be made for the benefit of that other person on a **WHITE** or **YELLOW** Application Form or by giving **electronic application instructions** to HKSCC or by applying through the **White Form eIPO** service (www.eipo.com.hk) and that you are duly authorised to sign the Application Form as that other person's agent;
- agree** that once your application is accepted, your application will be evidenced by the results of the Hong Kong Public Offering made available by the Company;
- undertake and confirm** that you (if the application is made for your benefit) or the person(s) for whose benefit you have made the application have not applied for, taken up or indicated an interest in, or received or been placed or allocated (including conditionally and/or provisionally) and will not apply for or take up or indicate any interest in any International Offer Shares in the International Offering, nor be placed or allocated or otherwise participate in the International Offering (except in respect of Reserved Shares applied for under the Preferential Offering);
- warrant** the truth and accuracy of the information contained in your application;
- agree** that your application, any acceptance of it and the resulting contract will be governed by and construed in accordance with the laws of Hong Kong;
- undertake and agree** to accept the Shares applied for, or any lesser number allocated to you under the application;
- authorise** the Company to place the name of HKSCC Nominees on the Company's register of members as the holder(s) in Hong Kong of any Hong Kong Offer Shares allocated to you, and the Company and/or the Company's agents to deposit the Share certificate(s) (where applicable) directly into CCASS and/or send any refund cheque (where applicable) to you or (in case of joint applicants) the first-named applicant in the Application Form by ordinary post at your own risk to the address stated on your Application Form (except if you have applied for 1,000,000 Hong Kong Offer Shares or more and have indicated in your Application Form your wish to collect your refund cheque (where applicable) in person));
- agree** that the processing of your application may be done by any of the receiving bankers and is not restricted to the bank at which your Application Form is lodged;
- authorise** the Company to enter into a contract on your behalf with each of the Directors and officers of the Company whereby each such Director and officer of the Company undertakes to observe and comply with their obligations to the Shareholders as stipulated in the Articles;
- confirm** that you are aware of the restrictions on offerings of the Hong Kong Offer Shares described in the Prospectus;
- understand** that the representations and undertakings will be relied upon by the Company, the Joint Global Coordinators, the Joint Bookrunners, and the Joint Sponsors in deciding whether or not to allocate any Hong Kong Offer Shares in response to your application;
- if the laws of any place outside Hong Kong are applicable to your application, you **agree** and **warrant** that you have complied with all such laws and none of the Company, the Joint Global Coordinators, the Joint Bookrunners, the Joint Sponsors and the Underwriters, nor any of their respective officers or advisors will infringe any laws outside Hong Kong as a result of the acceptance of your offer to subscribe, or any actions arising from your rights and obligations under the terms and conditions contained in the Prospectus;
- agree** with the Company and each Shareholder of the Company, and the Company agrees with each of the Company's shareholders, to observe and comply with the Cayman Companies Law, the Companies Ordinance and the Articles of Association;
- agree** with the Company and each Shareholder of the Company that the Shares in the Company are freely transferable by the holder thereof;
- agree** that the Company, the Joint Global Coordinators, the Joint Bookrunners, the Joint Sponsors, the Underwriters and any of their respective directors, officers, employees, agents or advisors and any other parties involved in the Global Offering are liable only for the information and representations contained in the Prospectus and any supplement to the Prospectus (and only then to the extent such liability is held to exist by a court with competent jurisdiction);
- agree** to disclose to the Company, the Company's Hong Kong Share Registrar, the receiving bankers, the Joint Global Coordinators, the Joint Bookrunners, the Joint Sponsors and their respective advisors and agents any personal data or other information which they require about you or the person(s) for whose benefit you have made the application;
- (if you are joint applicants, each of you jointly and severally) **agree** that any Hong Kong Offer Shares allocated to you shall be registered in the name of HKSCC Nominees and deposited directly into CCASS operated by HKSCC for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant in accordance with your election on the Application Form;
- (if you are joint applicants, each of you jointly and severally) **agree** that each of HKSCC and HKSCC Nominees reserves the right (i) not to accept any or part of such allotted Hong Kong Offer Shares issued in the name of HKSCC Nominees or not to accept such allotted Hong Kong Offer Shares for deposit into CCASS; (2) to cause such allotted Hong Kong Offer Shares to be withdrawn from CCASS and transferred into your name (or, if you are a joint applicant, to the first-named applicant) at your own risk and costs; and (3) to cause such allotted Hong Kong Offer Shares to be issued in your name (or, if you are a joint applicant, to the first-named applicant) and in such a case, to post the Share certificates for such allotted Hong Kong Offer Shares at your own risk to the address on your Application Form by ordinary post or to make available the same for your collection;
- (if you are joint applicants, each of you jointly and severally) **agree** that each of HKSCC and HKSCC Nominees may adjust the number of allotted Hong Kong Offer Shares issued in the name of HKSCC Nominees;
- (if you are joint applicants, each of you jointly and severally) **agree** that neither HKSCC nor HKSCC Nominees shall have any liability for the information and representations not so contained in the Prospectus and the Application Form; and
- (if you are joint applicants, each of you jointly and severally) **agree** that neither HKSCC nor HKSCC Nominees shall be liable to you in any way.

You must complete this application in English, unless otherwise stated, and you (or in case of joint applicants) each of the joint applicant must sign this application in writing (and not by way of personal chop), otherwise the application is liable to be rejected. The Company, the Joint Global Coordinators, the Joint Bookrunners, the Joint Sponsors, the Underwriters and their respective directors and any other parties involved in the Global Offering are entitled to rely on any warranty, representation or declaration made by you in your application.

In the event of this application being made by joint applicants, all the warranties, representations, declarations and obligations expressed to be made, given or assumed by or imposed on the joint applicants shall be deemed to have been made, given or assumed by or imposed on the applicants jointly and severally. You may be prosecuted if you make a false declaration.

G. Power of attorney

If your application is made by a person duly authorised under a valid power of attorney, the Company and the Joint Global Coordinators, as the Company's agents, may accept it at their discretion and subject to any conditions as they think fit, including production of evidence of the authority of your attorney. The Company and the Joint Global Coordinators, as the Company's agents, will have full discretion to reject or accept any application, in full or in part without having to give any reasons for any rejection or acceptance.

H. Determination of Offer Price

The Offer Price is expected to be fixed by agreement between the Joint Global Coordinators (jointly on behalf of the Underwriters), the Company and Hopewell Holdings Limited on the Price Determination Date. The Price Determination Date is expected to be on or around Wednesday, 12 June 2013, and, in any event, not later than Tuesday, 18 June 2013. The Offer Price will be not more than HK\$17.80 per Share, which is expected to be not less than HK\$13.30 per Share. Applicants for Hong Kong Offer Shares are required to apply, on application, the maximum Offer Price of HK\$17.80 for each Hong Kong Offer Share together with a brokerage of 1%, SFC transaction levy of 0.003% and Stock Exchange trading fee of 0.005%, subject to refund if the Offer Price should be lower than HK\$17.80. The Joint Global Coordinators (jointly on behalf of the Underwriters) may, with the consent of the Company, reduce the number of Offer Shares and/or the indicative Offer Price range below that stated in the Prospectus (which is HK\$15.30 to HK\$17.80) at any time prior to the close of the last day for lodging applications under the Hong Kong Public Offering. In such a case, an announcement of the reduction in the number of Offer Shares and/or the indicative Offer Price range will be published in South China Morning Post (in English) and Hong Kong Economic Times (in Chinese) not later than the morning of the day which is the last day for lodging applications under the Hong Kong Public Offering. Such announcement will also be available at the websites of the Stock Exchange at www.hkexnews.hk and the Company at www.hopewellhkproperties.com. If, for whatever reason, Joint Global Coordinators (jointly on behalf of the Underwriters) and the Company are not able to agree on the Offer Price on or before Tuesday, 18 June 2013 the Global Offering (including the Hong Kong Public Offering) will not proceed and will lapse.

Allotment of Hong Kong Offer Shares

Subject to the terms and conditions as set out herein and in the Prospectus, the Hong Kong Offer Shares will be allotted after the application lists close.

The Offer Price is expected to be announced on Tuesday, 18 June 2013 and the level of applications in the Hong Kong Public Offering, the level of indications of interest in the International Offering and the basis of allocations of the Hong Kong Offer Shares are also expected to be announced on Tuesday, 18 June 2013 in both cases in South China Morning Post (in English) and Hong Kong Economic Times (in Chinese) and the websites of the Stock Exchange at www.hkexnews.hk and the Company at www.hopewellhkproperties.com. Results of allocations of the Hong Kong Public Offering, and the Hong Kong Identity card/passport/Hong Kong business registration numbers of successful applicants (where appropriate) will be made available through various channels as described in the section headed "How to apply for Hong Kong Offer Shares, Reserved Shares and Employee Reserved Shares" in the Prospectus on Tuesday, 18 June 2013.

If your application for Hong Kong Offer Shares is successful (in whole or in part)

If you apply for Hong Kong Offer Shares and your application is wholly or partially successful, your Share certificate(s) will be issued in the name of HKSCC Nominees and deposited into CCASS for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant as instructed by you in your Application Form on Tuesday, 18 June 2013 or in the event of a contingency, on any other date as shall be determined by HKSCC or HKSCC Nominees.

If you are applying through a designated CCASS Participant (other than a CCASS Investor Participant) for Hong Kong Offer Shares credited to the stock account of your designated CCASS Participant (other than a CCASS Investor Participant), you can check the number of Hong Kong Offer Shares allocated to you with that CCASS Participant. If you are applying as a CCASS Investor Participant, you can also check the number of the Hong Kong Offer Shares allotted to you via the CCASS Phone System and the CCASS Internet System (under the procedures contained in HKSCC's "An Operating Guide for Investor Participants" in effect from time to time) on 18 June 2013. The Company will announce the results of the CCASS Investor Participants' application together with the results of the public offer through various channels as described in the section headed "How to apply for Hong Kong Offer Shares, Reserved Shares and Employee Reserved Shares" in the Prospectus on Tuesday, 18 June 2013. You should check the results and report any discrepancies to HKSCC before 5:00 p.m. on Tuesday, 18 June 2013 or such other date as shall be determined by HKSCC or HKSCC Nominees. Immediately after the credit of the Hong Kong Offer Shares to your stock account HKSCC will also make available to you an activity statement showing the number of Hong Kong Offer Shares credited to your stock account.

The Company will not issue temporary documents of title. Share certificates will only become valid at 8:00 a.m. on Wednesday, 19 June 2013 provided that the Hong Kong Public Offering has become unconditional in all respects and the right of termination under the Underwriting Agreements and described in the section headed "Underwriting – Underwriting Arrangements and Expenses – The Hong Kong Public Offering – Grounds for Termination" in the Prospectus has not been exercised. No receipt will be issued for application monies paid. In the event that the Offer Price is less than the price per Hong Kong Offer Shares paid by you, the surplus application money (including the brokerage fee, the SFC transaction levy and the Stock Exchange trading fee attributable to such surplus) will be refunded to you without interest. Investors who trade Shares prior to the receipt of Share certificates or prior to the Share certificates becoming valid do so entirely at their own risk.

Hong Kong Public Offering – YELLOW Form

Please use this form if you want the Hong Kong Offer Shares to be issued in the name of HKSCC Nominees Limited (HKSCC Nominees) and deposited directly into the Central Clearing and Settlement System (CCASS) for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant.

Circumstances in which you will not be allotted Hong Kong Offer Shares

You may not be allotted Hong Kong Offer Shares for any of the following reasons:

- If your application is revoked:**
 - By completing and submitting this Application Form you agree that your application cannot be revoked on or before the expiration of the fifth day after the time of the opening of the application lists (excluding for this purpose any day which is not a business day), unless a person responsible for this Prospectus under Section 40 of the Companies Ordinance gives a public notice under that section which excludes or limits the responsibility of that person for this Prospectus. This agreement will take effect as a collateral contract with the Company, and will become binding when you lodge your Application Form. This collateral contract will be in consideration of the Company agreeing that it will not offer any Hong Kong Offer Shares to any person on or before Wednesday, 19 June 2013 except by means of one of the procedures referred to in the Prospectus. If your application has been accepted, it cannot be revoked. For this purpose, acceptance of applications which are not rejected will be constituted by notification in the press of the results of allocation, and where such basis of allocation is subject to certain conditions or provides for allocation by ballot, such acceptance will be subject to the satisfaction of such conditions or results of the ballot respectively.
- Full discretion of the Company and the Joint Global Coordinators or its or their respective agents or nominees to reject or accept:**
 - The Company and the Joint Global Coordinators or its or their respective agents or nominees have full discretion to reject or accept any application, or to accept only part of any application. No reasons have to be given for any rejection or acceptance.
- If the allotment of Hong Kong Offer Shares is void:**
 - The allotment of Hong Kong Offer Shares will be void if the Listing Committee of the Stock Exchange does not grant permission to list the Shares either:
 - within three weeks from the closing of the application lists; or
 - within a longer period of up to six weeks if the Listing Committee of the Stock Exchange notifies the Company of that longer period within three weeks of the closing date of the application lists.
- You will not receive any allotment if:**
 - you made multiple applications or you are suspected of making multiple applications (other than an application (if any) made on a BLUE Application Form or through the Blue Form eIPO service (www.eipo.com.hk) in your capacity as a Qualifying Hopewell Shareholder and/or an application made on a PINK Application Form or through the PINK Form eIPO service (www.eipo.com.hk) in your capacity as an Eligible Employee);
 - you or the person for whose benefits you apply for have taken up or so indicated an interest or applied for or received or have been or will be placed or allocated (including conditionally and/or provisionally), any International Offer Shares under the International Offering. By filling in any of the Application Forms or submitting electronic application instructions, you agree not to apply for or indicate an interest for International Offer Shares in the International Offering (other than an application made on a BLUE Application Form or through the Blue Form eIPO service (www.eipo.com.hk)). Reasonable steps will be taken to identify and reject applications in the Hong Kong Public Offering from investors who have received any International Offer Shares in the International Offering (except in respect of Reserved Shares applied for under the Preferential Offering), and to identify and reject indications of interest in the International Offering (except in respect of Reserved Shares applied for under the Preferential Offering) from investors who have received Hong Kong Offer Shares in the Hong Kong Public Offering;
 - your payment is not made correctly or you pay by cheque or banker's cashier order and the cheque or banker's cashier order is dishonoured upon its first presentation;
 - your Application Form is not completed in accordance with the instructions as stated in the Application Form;
 - you apply for more than 23,800,000 Hong Kong Offer Shares (being 50% of the Hong Kong Offer Shares initially available for subscription under the Hong Kong Public Offering after deducting the 3,400,000 Hong Kong Offer Shares initially available for subscription by Eligible Employees using PINK Application Forms or through the PINK Form eIPO service (www.eipo.com.hk));
 - the Company believes that by accepting your application, it would violate the applicable securities or other laws, rules or regulations of the jurisdiction in which your application is received or your address is located;
 - the Underwriting Agreements do not become unconditional; or
 - the Hong Kong Underwriting Agreement and/or the International Underwriting Agreement are/is terminated in accordance with their respective terms.

Refund of your money

If you do not receive any Hong Kong Offer Shares for any of, but not limited to, the above reasons, the Company will refund your application monies (including the brokerage fee of 1%, SFC transaction levy of 0.003% and Stock Exchange trading fee of 0.005%). No interest will be paid thereon. If your application is accepted only in part, the Company will refund to you the appropriate portion of your application monies (including the related brokerage fee of 1%, SFC transaction levy of 0.003% and Stock Exchange trading fee of 0.005%) without interest. If the Offer Price as finally determined is less than the initial price of HK\$17.80 per Share (excluding brokerage, SFC transaction levy and Stock Exchange trading fee) on application, the Company will refund to you the surplus application monies, together with the related brokerage fee of 1%, SFC transaction levy of 0.003% and Stock Exchange trading fee of 0.005%, without interest. All such interest accrued on such monies prior to the date of refund will be retained for the Company's benefit. Refund of your application monies (if any) will be made on Tuesday, 18 June 2013 in accordance with the various arrangements as described in the Prospectus. Refund cheques will be crossed "Account Payee Only" made out to you, or if you are joint applicants, to the first-named applicant. Part of your Hong Kong Identity Card number or passport number, or if you are joint applicants, part of the Hong Kong Identity Card number or passport number of the first-named applicant, provided by you may be printed on your refund cheque, if any. Such data would also be transferred to a third party for refund purposes. Your banker may require verification of your Hong Kong Identity Card number or passport number before encashment of your refund cheque. Inaccurate completion of your Hong Kong Identity Card number or passport number may lead to delay in encashment or may invalidate your refund cheque. It is intended that special efforts will be made to avoid any undue delay in refunding application monies where appropriate. If you apply for 1,000,000 Hong Kong Offer Shares or more and have indicated your intention in your Application Form to collect your refund cheque(s) (where applicable) from Computershare

How to make your application

- Use the table set out below to calculate how much you must pay for the number of Hong Kong Offer Shares you want to subscribe for. Your application must be for a minimum of 200 Hong Kong Offer Shares. Applications must be in one of the numbers set out in the table below. No application for any other number of Hong Kong Offer Shares will be considered and any such application is liable to be rejected. The maximum number of Hong Kong Offer Shares that you may apply for is 23,800,000. You must pay the maximum Offer Price of HK\$17.80 per Hong Kong Offer Share plus a brokerage fee of 1%, a SFC transaction levy of 0.003% and a Stock Exchange trading fee of 0.005%. The table below sets out the total amount payable for certain numbers of Hong Kong Offer Shares.
- You, as applicant(s), must complete the form as indicated below and sign on the first page of the application form. **Only written signatures will be accepted.**
 - If you are applying through a designated CCASS Participant (other than a CCASS Investor Participant):
 - the designated CCASS Participant must endorse the Application Form with its company chop (bearing its company name) and insert its Participant I.D. in the appropriate box;
 - If you are applying as an individual CCASS Investor Participant:
 - the Application Form must contain your name and Hong Kong Identity Card number; and
 - your Participant I.D. must be inserted in the appropriate box.
 - If you are applying as a joint individual CCASS Investor Participant:
 - the Application Form must contain the names and the Hong Kong Identity Card numbers of all of the joint CCASS Investor Participants; and
 - your Participant I.D. must be inserted in the appropriate box.
 - If you are applying as a corporate CCASS Investor Participant:
 - the Application Form must contain your CCASS Investor Participant's Company name and Hong Kong Business Registration number; and
 - your Participant I.D. and your company chop (bearing your company name) must be inserted in the appropriate box.

Incorrect or omission of details of the CCASS Participant (including participant I.D. and/or company chop bearing its company name) or other similar matters may render the application invalid.

Nominees who wish to submit separate applications in their names on behalf of different beneficial owners are requested to designate on each Application Form in the box marked "For nominees" an account number or other identification code for each beneficial owner or, in the case of joint beneficial owners, for each such beneficial owner.

Failure to provide the account number(s) or other identification code(s) for the beneficial owner(s) will result in the application being deemed to be submitted for the benefit of the nominee(s) if requested.
- Each application must be accompanied by either one cheque or one banker's cashier order.
- Staple your cheque or cashier order to the Application Form. You must pay for the Hong Kong Offer Shares applied for by one cheque or by one banker's cashier order.
 - If you pay by cheque, the cheque must:
 - be in Hong Kong dollars;
 - be drawn on your Hong Kong dollar bank account in Hong Kong;
 - show your account name. This name must either be pre-printed on the cheque, or be endorsed on the back by a person authorised by the bank. This account name must be the same as the name on this form. If it is a joint application, the account name must be the same as the name of the first-named applicant;
 - be made payable to "Bank of China (Hong Kong) Nominees Limited – Hopewell Public Offer";
 - not be post-dated;
 - be crossed "Account Payee Only"; and
 - your application may be rejected if your cheque;
 - does not meet all these requirements; or
 - is dishonoured on its first presentation.
 - If you pay by banker's cashier order, the banker's cashier order must:
 - be in Hong Kong dollars;
 - be issued by licensed banks in Hong Kong and have your name certified on the back by a person authorised by the bank. The name on the back of the banker's cashier order and the name on the Application Form must be the same. If it is a joint application, the name on the back of the banker's cashier order must be the same as the name of the first-named applicant;
 - be made payable to "Bank of China (Hong Kong) Nominees Limited – Hopewell Public Offer";
 - not be post-dated;
 - your application may be rejected if your cheque or banker's cashier order does not meet all these requirements.

Hong Kong Investor Services Limited and have provided all information required by your Application Form, you may collect your refund cheque(s) (where applicable) from Computershare Hong Kong Investor Services Limited at Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wan Chai, Hong Kong from 9:00 a.m. to 1:00 p.m. on Tuesday, 18 June 2013 or such other place or date as notified by the Company in the newspapers as the place or date of despatch of refund cheques. If you are an individual who opts for personal collection, you must not authorise any other person to collect on your behalf. If you are a corporate applicant which opts for personal collection, your authorised representative must attend bearing a letter of authorisation from your corporation stamped with your corporation's chop. Both individuals and authorised representatives of corporations (if applicable) must produce, at the time of collection, evidence of identity acceptable to Hong Kong Share Registrar. If you do not collect your refund cheques personally within the time specified for their collection, they will be sent to the address as specified in your Application Form promptly thereafter by post and at your own risk. If you apply for less than 1,000,000 Hong Kong Offer Shares or if you apply for 1,000,000 Hong Kong Offer Shares or more but have not indicated on your Application Form that you will collect your refund cheque(s) in person, your refund cheque(s) will be sent to the address as specified on your Application Form on Tuesday, 18 June 2013 by ordinary post and at your own risk.

Personal Data

Personal information collection statement

The main provisions of the Personal Data (Privacy) Ordinance (Chapter 486 of the Laws of Hong Kong) (the "Ordinance") came into effect in Hong Kong on December 20, 1996. This Personal Information Collection Statement informs the applicant for and holder of the Shares of the policies and practices of the Company and its Hong Kong Share Registrar in relation to personal data and the Ordinance.

- Reasons for the collection of your personal data**

From time to time it is necessary for applicants for securities or registered holders of securities to supply their latest correct personal data to the Company and its Hong Kong Share Registrar when applying for securities or transferring securities into or out of their names or in procuring the services of the Hong Kong Share Registrar. Failure to supply requested data may result in your application for securities being rejected or in delay or inability of the Company or the Hong Kong Share Registrar to effect transfers or otherwise render their services. It may also prevent or delay registration or transfer of the Hong Kong Offer Shares which you have successfully applied for and/or the despatch of the Share certificate(s), and/or the despatch of refund cheque(s) to which you are entitled. It is important that holders of securities inform the Company and the Hong Kong Share Registrar immediately of any inaccuracies in the personal data supplied.
- Purposes**

The personal data of the applicants and holders of securities may be held, used and/or stored (by whatever means) for the following purposes:

 - processing of your application and refund cheque, where applicable, and verification of compliance with the terms and application procedures set out in this Application Form and the Prospectus and announcing results of allocations of the Hong Kong Offer Shares;
 - enabling compliance with all applicable laws and regulations in Hong Kong and elsewhere;
 - registering new issues or transfers into or out of the name of holders of securities including, where applicable, in the name of HKSCC Nominees;
 - maintaining or updating the registers of holders of securities of the Company;
 - conducting or assisting to conduct signature verifications, any other verification or exchange of information;
 - establishing benefit entitlements of holders of securities of the Company, such as dividends, rights issues and bonus issues, etc;
 - distributing communications from the Company and its subsidiaries;
 - compiling statistical information and shareholder profiles;
 - making disclosures as required by laws, rules or regulations (whether statutory or otherwise) in Hong Kong or elsewhere;
 - disclosing relevant information to facilitate claims on entitlements; and
 - any other incidental or associated purposes relating to the above and/or to enable the Company and its Hong Kong Share Registrar to discharge their obligations to holders of securities and/or regulators and/or other purpose to which the holders of securities may from time to time agree.
- Transfer of personal data**

Personal data held by the Company and its Hong Kong Share Registrar relating to the applicants and the holders of securities will be kept confidential but the Company and its Hong Kong Share Registrar, to the extent necessary for achieving the above purposes or any of them, may make such enquiries as they consider necessary to confirm the accuracy of the personal data and in particular, they may disclose, obtain, transfer (whether within or outside Hong Kong) the personal data of the applicants and the holders of securities to, from or with any and all of the following persons and entities:

 - the Company or its respective agents or advisers and receiving bankers;
 - HKSCC and HKSCC Nominees, who will use the personal data for the purposes of operating CCASS (in cases where the applicants have requested for the Hong Kong Offer Shares to be deposited into CCASS);
 - any agents, contractors of third-party service providers who offer administrative, telecommunications, computer, payment or other services to the Company and/or its Hong Kong Share Registrar in connection with the operation of their respective businesses;
 - the Stock Exchange, the SFC and any other statutory, regulatory or governmental bodies in Hong Kong or elsewhere; and
 - any other persons or institutions with which the holders of securities have or propose to have dealings, such as their bankers, solicitors, accountants or stockbrokers.
- Access to and correction of personal data**

The Ordinance provides the applicants and the holders of securities with rights to ascertain whether the Company or its Hong Kong Share Registrar holds their personal data, to obtain a copy of that data, and to correct any data that is inaccurate. In accordance with the Ordinance, the Company and its Hong Kong Share Registrar have the right to charge a reasonable fee for the processing of any data access request. All requests for access to, or correction of, or for information regarding policies and practices and kinds of data held should be addressed to the Company, at its registered address disclosed in the "Corporate Information" section in the Prospectus or as notified from time to time in accordance with applicable law, for the attention of the company secretary, or the Hong Kong Share Registrar for the attention of the privacy compliance officer.

By signing this Application Form, you agree to all of the above.

- Tear off the Application Form, fold the form once and lodge it in one of the special collection boxes at any one of the following branches:

(a) Bank of China (Hong Kong) Limited

Branch Name	Address
Hong Kong Island	Bank of China Tower Branch Wan Chai (Wu Chung House) Branch
Kowloon	Kwun Tong Branch Yau Ma Tei Branch
New Territories	Lucky Plaza Branch Tuen Mun San Hui Branch

(b) The Bank of East Asia, Limited

Branch Name	Address
Hong Kong Island	Main Branch Queen's Road Central Branch
Kowloon	Mongkok North Branch Waterloo Road Branch
New Territories	East Point City Branch Tsuen Wan Branch
	Tai Po Plaza Branch

(c) Hang Seng Bank Limited

Branch Name	Address
Hong Kong Island	Head Office North Point Branch
Kowloon	Tsim Sha Tsui Branch Kowloon Main Branch Kung Hom Branch
New Territories	Tsuen Wan Branch

- Your Application Form can be lodged at these times:

Thursday, 6 June 2013	— 9:00 a.m. to 5:00 p.m.
Friday, 7 June 2013	— 9:00 a.m. to 5:00 p.m.
Saturday, 8 June 2013	— 9:00 a.m. to 1:00 p.m.
Monday, 10 June 2013	— 9:00 a.m. to 5:00 p.m.
Tuesday, 11 June 2013	— 9:00 a.m. to 12:00 noon

- The latest time for lodging your application is 12:00 noon on Tuesday, 11 June 2013. The application lists will be open from 11:45 a.m. to 12:00 noon on that day, subject only to the weather conditions. The application lists will not be open if there is:
 - a tropical cyclone warning signal number 8 or above; or
 - a "black" rainstorm warning signal.

In force in Hong Kong at any time between 9:00 a.m. to 12:00 noon on Tuesday, 11 June 2013. Instead they will be open between 11:45 a.m. and 12:00 noon on the next Business day which does not have either of those warning signals in force in Hong Kong at any time between 9:00 a.m. to 12:00 noon.

The term "business day" means a day that is not a Saturday, Sunday or public holiday in Hong Kong.
- The right is retained to present all or any remittances for payment. Your cheque or banker's cashier order will not be presented for payment before 12:00 noon on Tuesday, 11 June 2013. You will not be given a receipt for your payment. The Company will retain any interest accrued on your application monies. The right is also reserved to retain any Share certificates and/or any surplus application money(ies) or refunds pending clearance of your cheque or banker's cashier order.

NUMBER OF HONG KONG OFFER SHARES THAT MAY BE APPLIED FOR AND PAYMENTS

No. of Hong Kong Offer Shares applied for	Amount payable on application HK\$	No. of Hong Kong Offer Shares applied for	Amount payable on application HK\$	No. of Hong Kong Offer Shares applied for	Amount payable on application HK\$	No. of Hong Kong Offer Shares applied for	Amount payable on application HK\$
200	3,595.89	7,000	125,855.97	300,000	5,393,827.20	8,000,000	143,835,392.00
400	7,191.77	8,000	143,835.39	400,000	7,191,769.60	9,000,000	161,814,816.00
600	10,787.65	9,000	161,814.82	500,000	8,989,712.00	10,000,000	179,794,240.00
800	14,383.54	10,000	179,794.24	600,000	10,787,654.40	20,000,000	359,588,480.00
1,000	17,979.42	20,000	359,588.48	700,000	12,585,596.80	23,800,000 ⁽¹⁾	427,910,291.20
1,200	21,575.31	30,000	539,382.72	800,000	14,383,539.20		
1,400	25,171.20	40,000	719,176.96	900,000	16,181,481.60		
1,600	28,767.07	50,000	898,971.20	1,000,000	17,979,424.00		
1,800	32,362.96	60,000	1,078,765.44	2,000,000	35,958,848.00		
2,000	35,958.85	70,000	1,258,559.68	3,000,000	53,938,272.00		
3,000	53,938.27	80,000	1,438,353.92	4,000,000	71,917,696.00		
4,000	71,917.70	90,000	1,618,148.16	5,000,000	89,897,120.00		
5,000	89,897.12	100,000	1,797,942.40	6,000,000	107,876,544.00		
6,000	107,876.54	200,000	3,595,884.80	7,000,000	125,855,968.00		

⁽¹⁾ Maximum number of Hong Kong Offer Shares you may apply for.

閣下如欲以香港中央結算(代理人)有限公司(香港結算代理人)名義獲發行香港發售股份，並直接存入中央結算及交收系統(中央結算系統)，以記存於閣下的中央結算系統投資者戶口持有人股份戶口或閣下指定的中央結算系統參與者的股份戶口內，請使用本表格。



HOPEWELL HONG KONG PROPERTIES LIMITED
合和香港房地產有限公司
(於開曼群島註冊成立之有限公司)

全球發售

申請條件

除另有說明外，招股章程已界定的詞語在該等條件中具有相同涵義。

甲. 申請人資格

- 閣下作為申請人及閣下為其利益提出申請的任何人士必須年滿18歲或以上並須有香港地址。
閣下為高層，有關申請必須以個別成員名義提出，而非以該商號名義申請。
閣下為法人團體，申請須由獲正式授權的高級職員簽署，而該高級職員須說明其代表身份。
除非在上市規則批准的情況下，倘閣下或閣下為其利益提出申請的任何人士為下列人士，則不得使本黃色申請表格申請認購任何香港發售股份：
本公司或其任何附屬公司股份的現有實益擁有人；
本公司或其任何附屬公司的最高行政人員或董事；
以上任何人士之聯繫人(定義見上市規則)；
本公司的關連人士(定義見上市規則)或在緊隨全球發售完成後將成為本公司關連人士的人士；
中國的法人或自然人(不包括合資格境內機構投資者)；
無香港地址的人士；
身處美國境內(定義見美國證券法S規例)且非美國證券法S規例第902條h(3)段所述人士；或
除合資格合和股東身份以藍色申請表格或透過藍表eIPO服務(www.eipo.com.hk)提出的申請(如有)外，已獲分配或已申請認購國際發售的任何國際發售股份，或以其他方式參與國際發售。

乙. 聯名申請人不得超過四位。

- 閣下作為代名人
閣下作為代名人，方可提交多於一份香港發售股份申請，在此情況下，閣下以下列方式提出申請：(a)向香港結算發出電子認購指示(倘閣下為中央結算系統參與者)及(ii)使用白色或黃色申請表格作出申請，並以閣下本身的名義代表不同的實益擁有人提交超過一份申請表格。閣下必須在申請表格上註有由代名人遞交一欄內填上各實益擁有人(如屬聯名實益擁有人，則各聯名實益擁有人)的：
賬戶號碼；或
其他身份識別號碼。
閣下未填妥上述信息，則申請將視為閣下本身的利益而作出。代表其他人士遞交本申請表格的代名人一組，視為已向本公司、聯席全球協調人、聯席賬簿管理人、聯席保薦人及包銷商發出聲明及承諾，表明已正式獲該名人士(如多於一名人士則為所有有關人士)授權遞交本申請表格，並代表該名人士/每名有關人士同意本申請表格的條款。閣下亦向本公司、聯席全球協調人、聯席賬簿管理人、聯席保薦人及包銷商承諾，會應要求就下文「個人資料」一節所載任何目的，提供該名人士/每名有關人士的相關信息。

- 丙. 閣下為閣下本身的利益(為閣下及閣下的任何聯名申請人)提交一份申請
僅可為代名人並提供閣下申請所需的信息外，如果閣下或閣下聯名申請人作出以下事宜，閣下的所有申請即視為重複申請而遭拒絕受理：
(無論個別或連同他人)使用白色或黃色申請表格或向香港結算或透過白表eIPO服務(www.eipo.com.hk)發出電子認購指示提出超過一份申請；
(無論個別或連同他人)同時以一份白色申請表格及一份黃色申請表格或以一份白色或黃色申請表格及向香港結算或透過白表eIPO服務(www.eipo.com.hk)發出電子認購指示提出申請；
(無論個別或連同他人)以一份白色或黃色申請表格或通過白表eIPO服務(www.eipo.com.hk)發出電子認購指示，申請認購超過23,800,000股香港發售股份(即香港公開發售初步可供認購的51,000,000股香港發售股份(已扣除合資格僱員使用粉紅色申請表格或透過粉紅表eIPO服務(www.eipo.com.hk)初步可供認購的3,400,000股香港發售股份)的50%)；或
曾經表示有意認購，或曾經獲得配售或將會獲得配售(包括有條件及/或暫定)國際發售的任何國際發售股份(惟根據優先發售申請預留股份除外)。
如果閣下提交超過一份為閣下的利益而提出的申請(包括香港結算代理人發出的電子認購指示提出的申請部份)，閣下的所有申請亦視為重複申請而遭拒絕受理，惟以合資格合和股東身份以藍色申請表格或透過藍表eIPO服務(www.eipo.com.hk)作出的申請及/或以合資格僱員身份以粉紅色申請表格或透過粉紅表eIPO服務(www.eipo.com.hk)作出的申請除外。

- 如果由一家非上市公司提出申請並且：
該公司主要的業務是證券交易；及
閣下行使對該公司的法定控制權，
則該項申請將視為閣下的利益而提交。
[非上市公司]指並無股本證券在聯交所上市的公司。
[法定控制權]是指：
控制該公司董事會的構成；或
控制該公司一半以上的投票權；或
持有該公司一半以上已發行股本(不計任何無權獲得超出指定金額的利潤或股本分派之任何該公司已發行股本)。

- 丁. 香港發售股份的分配-甲組及乙組
根據香港公開發售可供香港公眾認購的47,600,000股香港發售股份(已扣除合資格僱員使用粉紅色申請表格或透過粉紅表eIPO服務(www.eipo.com.hk)初步可供認購的3,400,000股香港發售股份)(數目或會因香港公開發售與國際發售之間重新分配而調整)將初步分為兩組：甲組及乙組(任何零碎股份將分配至甲組)。因此，甲組及乙組的香港發售股份最高數目分別為23,800,000股及23,800,000股。甲組的香港發售股份將公平分配予認購申請，亦包括經紀佣金、證監會交易徵費及聯交所交易費)為港幣500萬元或以下的香港發售股份申請人。乙組的香港發售股份將公平分配予總認購額(不包括經紀佣金、證監會交易徵費及聯交所交易費)為港幣500萬元或以上但不超過乙組價值的香港發售股份的申請人。申請人請注意，甲組和乙組的申請所獲分配的百分比可能有所不同。倘其中一組(而非兩組)的香港發售股份出現認購不足的情況，則多出的香港發售股份將轉撥至另一組，以滿足另一組的需求並作相應的分配。申請人僅可獲分配甲組或乙組而非兩組的香港發售股份。重複或疑屬重複申請以及超出23,800,000股香港發售股份(即根據香港公開發售初步可供認購51,000,000股香港發售股份(已扣除合資格僱員使用粉紅色申請表格或透過粉紅表eIPO服務(www.eipo.com.hk)初步可供認購的3,400,000股香港發售股份)的50%)的申請將不受理。根據香港公開發售向投資者分配股份，將純粹根據所接獲香港公開發售的有效認購申請數目而定。分配基準或會因申請人有效申請認購的香港發售股份數目而有所不同。香港發售股份的分配可能會因應情況而進行抽籤，即部份申請人可能獲分配數目較其他申請認購相同數目香港發售股份的申請人為多的股份，而未中籤的申請人則不獲分配任何香港發售股份。

- 戊. 補充資料
如果招股章程列明任何補充文件，已提交本申請表格的申請人未必會(視乎補充文件所載資料而定)獲通知可以撤回其申請。倘申請人並未獲通知可以撤回申請，或申請人已獲通知但並未根據通知的程序撤回申請，所有已提交申請仍屬有效，並可能獲接納。除上文所述情況外，已作出的申請均不可撤回，且申請人均獲視為根據補充之招股章程作出申請。
己. 填妥及提交本申請表格的效用
閣下填妥本申請表格，即表示閣下(如屬聯名申請人，即各聯名申請人共同及個別)代表閣下自己，或作為代理或代名人及代表委託。閣下作為代理或代名人的每位人士：
指示並授權本公司、聯席全球協調人、聯席賬簿管理人及/或聯席保薦人(或其各自的代理或代名人)代表閣下簽署任何過戶表格、成交表格或其他文件，並根據組織章程細則的規定代表閣下進行所有其他必要的事情，以便登記任何以香港結算代理人名義向閣下分配的香港發售股份，並以此種方式進行招股章程和本申請表格中所述的各項安排；
承諾簽署所有文件並進行所有必要的事情，以及根據組織章程細則規定登記香港結算代理人為閣下獲分配香港發售股份的所有人；
聲明、保證並承諾閣下明白香港發售股份並無亦不會根據美國證券法進行登記，且閣下及閣下作為其代表或為其利益認購香港發售股份的任何人士身處美國境外(定義見美國證券法S規例)或為美國證券法S規例第902條h(3)段所述人士；
確認閣下已經收到招股章程，並在申請時只依賴招股章程所載資料和陳述，且不會依賴招股章程的任何補充文件所載以外的任何其他資料或陳述；
同意(在不影響閣下可能享有的任何其他權利的前提下)閣下的申請一經接納，則閣下不得因非蓄意失實陳述而撤銷申請；
(倘申請是為閣下自身的利益而提出)保證有關申請是為閣下利益就香港發售股份以白色或黃色申請表格或向香港結算或通過白表eIPO服務(www.eipo.com.hk)發出電子認購指示所作出的唯一申請；

- (倘申請是代理代表閣下提出)保證閣下已經有效、不可撤銷地向閣下的代理授出所有必要的權力和授權以提交申請；
(倘閣下是其他人士的代理)保證已向該實益擁有人作出合理查詢，申請將會是為該名其他人士的利益以白色或黃色申請表格或向香港結算或通過白表eIPO服務(www.eipo.com.hk)發出電子認購指示提交申請的唯一申請，且閣下已獲正式授權作為該名其他人士的代理簽署申請表格；
同意閣下的申請一經接納，閣下申請的結果將以本公司發出的香港公開發售結果為準；
承諾並確認閣下(倘申請是為閣下的利益作出)或閣下為其利益作出申請的人士並無申請認購、接納或表示有意認購或已收取或獲配售或分配(包括有條件及/或暫定)國際發售的任何國際發售股份，亦將不會申請認購或接納或表示有意認購國際發售的任何國際發售股份，或獲配售或分配亦無以其他方式參與國際發售(惟根據優先發售申請預留股份除外)；
保證閣下申請中所載的資料屬屬真實及準確；
同意閣下的申請，其任何接納及因此訂立的合同將受香港法例規管並按此解釋；
承諾並同意接受所申請認購的股份，或閣下申請獲分配的何股少數量的股份；
授權本公司將香港結算代理人的名稱列入本公司的股東名冊中，作為分配閣下的任何香港發售股份給閣下的持有人，並授權本公司及/或本公司的代理將股票(如適用)直接存入中央結算系統及/或以任何申請表格(如適用)以普通郵遞方式將申請表格上所填寫的地址寄往閣下(如屬聯名申請人)申請表格填首位的申請人，郵遞風險由閣下自行承擔(除非閣下申請認購1,000,000股或以上的香港發售股份並在申請表格填首，閣下擬親自領取申請表格及/或股票)；
同意向香港銀行(而不限於閣下指定的申請表格之銀行)處理閣下的申請；
授權本公司代表閣下與閣下各董事及高級職員訂立合約，據此該等董事及高級職員各自承諾將按規則規定，履行及遵守其對股東應盡的責任；
確認閣下已悉知有關招股章程所載提呈發售香港發售股份的限制；
明白本公司、聯席全球協調人、聯席賬簿管理人及聯席保薦人將依賴上述聲明和陳述，以決定是否根據閣下的申請分配任何香港發售股份；
如果香港以外任何地區的法律適用於閣下的申請，則閣下同意並保證，閣下已遵守所有該等法律，且本公司、聯席全球協調人、聯席賬簿管理人、聯席保薦人、包銷商以及其各自的任何高級職員或顧問，概不負責閣下對認購申請被接受或閣下根據招股章程所載條款及條件所享有的權利與承擔的責任所引起任何訴訟而延遲香港以外地區的任何法律；
向本公司及本公司各股東表示同意，及本公司亦向本公司各股東表示同意，遵守及符合開曼群島公司法、公司條例及組織章程細則；
向本公司及本公司各股東表示同意本公司股份持有人可自由轉讓股份；
同意本公司、聯席全球協調人、聯席賬簿管理人、聯席保薦人、包銷商及彼等各自的任何董事、高級職員、顧問、代理或顧問參與全球發售的任何其他各方，僅須對招股章程及招股章程的任何補充資料及陳述負責(且僅限於其有司法管轄權法院裁定存在的責任)；
同意向本公司、本公司香港證券登記處、收款銀行、聯席全球協調人、聯席賬簿管理人、聯席保薦人及其各自的顧問和代理披露任何上述各方所需關於閣下或閣下為其利益而提出申請人士的個人資料或其他信息；
(倘閣下為聯名申請人，則每名申請人共同及個別)同意閣下獲分配的任何香港發售股份以香港結算代理人的名義登記，並直接存入香港結算系統，以按閣下於申請表格的指示記存於閣下的中央結算系統投資者戶口持有人股份戶口或指定中央結算系統參與者股份戶口；
(倘閣下為聯名申請人，則每名申請人共同及個別)同意香港結算和香港結算代理人各自有權(1)不接受閣下獲分配的任何部份香港發售股份以香港結算代理人名義登記及不接受閣下獲分配的任何香港發售股份記存於中央結算系統；(2)安排從中央結算系統提取閣下獲分配的香港發售股份，轉移到閣下名下(如閣下為聯名申請人，則轉移到排名首位的申請人名下)，風險和費用由閣下自行承擔；及(3)安排閣下獲分配的香港發售股份以閣下的名義登記(如閣下為聯名申請人，則以排名首位的申請人的名義登記)，並將相關股票票以普通郵遞方式寄往閣下申請表格所列地址(郵遞風險由閣下自行承擔)或備妥股票供閣下領取；
(倘閣下為聯名申請人，則每名申請人共同及個別)同意香港結算和香港結算代理人都可以調整分配予閣下以及以香港結算代理人名義登記的香港發售股份數目；
(倘閣下為聯名申請人，則每名申請人共同及個別)同意香港結算和香港結算代理人對招股章程和申請表格中沒有包含的信息和陳述概毋須承擔任何責任；及
(倘閣下為聯名申請人，則每名申請人共同及個別)同意香港結算或香港結算代理人對閣下概毋須承擔任何責任。

除另有指明外，閣下必須以英文填妥本申請，且閣下或(如屬聯名申請人)每名聯名申請人必須親筆簽署本申請(而非加蓋個人印鑑)，否則申請不予受理。本公司、聯席全球協調人、聯席賬簿管理人、聯席保薦人、包銷商及其各自的董事及參與全球發售的任何其他各方均有權依賴閣下於申請中所作的任何保證、陳述或聲明。倘本申請乃由聯名申請人所作出，所有由聯名申請人明確作出、表示或承擔或施加於聯名申請人的保證、陳述、聲明及責任將視為由申請人共同及個別作出、表示或承擔或共同及個別施加於申請人。閣下如作出虛假聲明，可能會被檢控。

庚. 投標書
如閣下通過正式授權的人士以有效的授權書提出申請，本公司及作為本公司代理的聯席全球協調人可酌情並在該申請符合其任何一方認為合適的任何條件(包括上述閣下代理人的授權證明)的情況下接納閣下的申請。本公司及作為本公司代理的聯席全球協調人可全權酌情決定拒絕或接受任何申請的全部或部份，而毋須申述任何理由。

辛. 釐定發售價
發售價預期由聯席全球協調人(共同代表包銷商)、本公司及合和實業有限公司於定價日釐定。定價日預期為二零一三年六月十二日(星期三)前後，而無論如何不遲於二零一三年六月十八日(星期二)。發售價將不超過每股港幣17.80元，而預期不低於每股港幣15.30元。申請香港發售股份的申請人須於申請時支付每股香港發售股份的最高發售價港幣17.80元，另加1%經紀佣金、0.003%證監會交易徵費及0.005%證監會交易費，倘發售價低於港幣17.80元，則多繳申請款可予退還。聯席全球協調人(共同代表包銷商)經本公司同意後，可於遞交香港公開發售申請截止日期前隨時調低發售股份數目及/或指示性發售價範圍至低於招股章程所述者(即港幣15.30元至港幣17.80元)。在該情況下，本公司將會不遲於遞交香港公開發售申請截止日期前在《南華早報》(英文)及《香港經濟日報》(中文)和聯交所網站www.hkexnews.hk及本公司網站www.hopewellhkgproperties.com刊登調低發售股份數目及/或指示性發售價範圍的公告。倘聯席全球協調人(共同代表包銷商)與本公司因任何原因未能於二零一三年六月十八日(星期二)之前協定發售價，則全球發售(包括香港公開發售)將不會進行並告失效。

香港發售股份的發售
根據本申請表格及招股章程所載的條款及條件，香港發售股份將於認購申請截止日後配發。本公司預期於二零一三年六月十八日(星期二)公佈發售價，並預期於二零一三年六月十八日(星期二)在《南華早報》(英文)及《香港經濟日報》(中文)及聯交所網站www.hkexnews.hk及本公司網站www.hopewellhkgproperties.com公佈香港公開發售的申請水、國際發售的認購踴躍度及香港發售股份的分配結果及成功申請人的香港身份證/護照/香港商業登記號碼(如適用)將於二零一三年六月十八日(星期二)按招股章程如何申請香港發售股份、預留股份及僱員預留股份(一節所述的多個渠道)公佈。
如閣下成功申請認購香港發售股份(全部或部份)
如閣下申請認購香港發售股份且閣下的申請全部或部份獲接納，閣下的股票將以香港結算代理人名義登記，並於二零一三年六月十八日(星期二)或(倘出現變故)由香港結算或香港結算代理人決定的任何其他日期直接存入中央結算系統。以閣下在申請表格的指示記存於閣下的中央結算系統投資者戶口持有人股份戶口或閣下指定的中央結算系統參與者股份戶口。
倘閣下通過指定的中央結算系統參與者(中央結算系統投資者戶口持有人除外)提出申請，香港發售股份將記存於閣下指定的中央結算系統參與者(中央結算系統投資者戶口持有人除外)股份戶口，閣下可向該中央結算系統參與者查詢閣下所獲分配的認購踴躍度及香港發售股份數目。倘閣下以中央結算系統投資者戶口持有人身份提出申請，閣下亦可於二零一三年六月十八日(星期二)通過「結算通」電話系統及中央結算系統互聯網系統(根據不時生效的香港結算「投資者戶口持有人操作簡介」(載程程序)表格)閣下所獲分配的香港發售股份數目。本公司將於二零一三年六月十八日(星期二)按招股章程「如何申請香港發售股份、預留股份及僱員預留股份」一節所述的多個渠道公佈中央結算系統投資者戶口持有人申請結果。閣下應查核有關結果，如有任何差誤，請於二零一三年六月十八日(星期二)向香港結算或香港結算代理人決定的其他日期下午五時前向香港結算，緊隨香港發售股份記存於閣下的股份戶口後，香港結算亦會向閣下提供一份交易結果，列出記存於閣下股份戶口的香港發售股份數目。
倘閣下不會發出過戶時有權文件，股票僅在各方成為無條件，以及招股章程中「包銷及開支-香港公開發售」一節所述之理由由一節所述包銷協議的終止理由並未無條件行使的情況下，方會於二零一三年六月十九日(星期三)上午八時正成為有效。倘有應繳，本公司不會就遞交申請股款或繳納認購費、證監會交易徵費及聯交所交易費將不計利息退還予閣下。投資者如於取得股票之前或股票成為有效後有權證之前買賣股票，風險概由彼等自行承擔。

