

Name(s) and address of the Eligible Employee
合資格僱員姓名及地址

User ID
使用者編號

Access Code
通行編號

You can use your User ID and Access Code to apply for Employee Reserved Shares online via the designated website www.eipo.com.hk.
閣下可使用使用者編號及通行編號透過指定網站 www.eipo.com.hk 於網上申請僱員預留股份。

To be completed in English and in ink.
請以英文及墨水筆或原子筆填寫。

<p>Apply for Employee Reserved Shares Eligible Employees applying for one board lot to five board lots will be allocated in full. Eligible Employees applying for the number of shares exceeding five board lots will be subject to an allocation basis that is based on the level of valid applications received. You need to complete and sign this Application Form and submit one cheque (or banker's cashier order) for the exact amount of remittance filled in Box A on the right. You must apply for a number of Employee Reserved Shares in one of the numbers set out below in the table of numbers and payments on the back page of this Application Form.</p>	<p>Box A: 甲欄： Write down the number of Employee Reserved Shares you want to apply in the box below (not more than 3,400,000 Shares): 於下方表格填寫 閣下欲申請之僱員預留股份數目(不超過3,400,000股股份):</p>	<p>Write down the amount payable in the box below: 於下方表格填寫應付股款總額:</p>
<p>You must apply for a number of Employee Reserved Shares in one of the numbers set out below in the table of numbers and payments on the back page of this Application Form. 申請僱員預留股份 合資格僱員申請一手至五手買賣單位將獲全數分配。倘合資格僱員申請超過五手買賣單位，獲分配的股份數目將視乎本公司接獲的有效申請數量而定。 閣下須填寫及簽署本申請表格並提交一張支票(或銀行本票)支付於右方甲欄填寫的應付款項。 閣下申請的僱員預留股份數目及付款須為下文本申請表格背頁表格其中一個數目。</p>		<p>HK\$ 港幣</p>

You must tick this box if you are a Relevant Person (as defined below)
Before proceeding with this application, please ensure that you have read and fully understood the terms and conditions set out in the Prospectus and this Application Form and the meaning of Relevant Person and Associate below.

- Relevant Person** means an Eligible Employee:
 - who is a director of the Company and/or its subsidiaries (a **Director**);
 - who is an Associate (as defined below). Please note that an Associate includes the spouse of a Director;
 - whose acquisition of Shares has been financed directly or indirectly by a Director or his Associate; or
 - who is accustomed to take instructions from a Director or his Associate in relation to the acquisition, disposal, voting or other disposition of the Shares registered in his name or otherwise held by him.
- Associate** in relation to a Director means:
 - a Director's spouse;
 - any Director's child or step-child, natural or adopted, under the age of 18 years of such individual or of his spouse (together with 2(a) above, the **Family interests**);
 - the trustees, acting in their capacity as such trustees, of any trust of which the Director or any of his Family Interests is a beneficiary or, in the case of a discretionary trust, is (to his knowledge) a discretionary object and any company (the **Trustee-Controlled Company**) in the equity capital of which the trustees, acting in their capacity as such trustees, are directly or indirectly interested so as to exercise or control the exercise of 30% (or such other amount as may from time to time be specified in the Hong Kong Code on Takeovers and Mergers as being the level for triggering a mandatory general offer) or more of the voting power at general meetings, or to control the composition of a majority of the board of directors and any other company which is its subsidiary (together, the **Trustee Interests**);
 - a holding company of a Trustee-Controlled Company or a subsidiary of any such holding company; and
 - any company in the equity capital of which a Director, his Family interests, any of the trustees referred to in 2(c) above, acting in their capacity as such trustees, and/or any Trustee interests taken together are directly or indirectly interested so as to exercise or control the exercise of 30% (or such other amount as may from time to time be specified in the Hong Kong Code on Takeovers and Mergers as being the level for triggering a mandatory general offer) or more of the voting power at general meetings, or to control the composition of a majority of the board of directors and any other company which is its subsidiary or holding company or a fellow subsidiary of any such holding company.

閣下如為相關人士(定義見下文)，則必須於方格內填上「J」號
在遞交是項申請前，請確保閣下已閱讀並完全明白招股章程及本申請表格載列的條款及條件，以及下文所載有關相關人士及聯繫人的涵義。

- 相關人士**指：
 - 身為本公司及/或其附屬公司的一名董事(董事)的合資格僱員；
 - 身為一名聯繫人(定義見下文)的合資格僱員。務請注意，聯繫人包括一名董事的配偶；
 - 直接或間接由一名董事或其聯繫人提供資金以收購股份的合資格僱員；或
 - 慣常就其各名義登記或由其他方持有的股份的收購、出售、投票或其他處理聽取一名董事或其聯繫人的指示的合資格僱員。
- 董事而言，聯繫人**指：
 - 一名董事配偶；
 - 該個別人士或其配偶任何未滿18歲的親生或領養子女或繼子女(與上文2(a)統稱**家族權益**)；
 - 董事或其家族權益為受益人或(據其所知)為全權信託對象(如為全權信託)的任何信託的受託人(以其信託人身份)，以及信託人(以其信託人身份)直接或間接擁有股本權益的任何公司(信託人控制公司)，而彼等所擁有的股本權益足以使彼等在股東大會上可行使或控制行使30%(或根據香港公司收購及合併守則不時指定會觸發強制性全面收購的百分比)或以上的投票權，或足以使彼等控制董事局大部份成員的組成，以及上述公司的任何附屬公司(信託人權益)；
 - 信託人控制公司的控股公司或任何該等控股公司的附屬公司；及
 - 董事、其家族權益、上文2(c)條所指的任何信託人(以其信託人身份)及/或任何信託人權益直接或間接擁有股本權益的任何公司，而該等所合共擁有的股本權益足以使彼等在股東大會上行使或控制行使30%(或根據香港公司收購及合併守則不時指定會觸發強制性全面收購的百分比)或以上的投票權，或足以使彼等控制董事局大部份成員的組成，以及上述公司的任何附屬公司或其控股公司的其他附屬公司。

* (1) Please provide your Hong Kong Identity Card number or passport number. Your Hong Kong Identity Card number/passport number will be used for checking the validity of Application Forms and such data may be transferred to third parties for such purpose.
(2) Part of your Hong Kong Identity Card number/passport number provided by you may be printed on your refund cheque(s), if any. Such data may also be transferred to a third party for refund purposes. Your banker may require verification of your Hong Kong Identity Card number/passport number before encashment of your refund cheque(s). Inaccurate completion of your Hong Kong Identity Card number/passport number may lead to delay in encashment of or may invalidate your refund cheque(s).
(1) 請填寫閣下之香港身份證號碼或護照號碼。閣下之香港身份證號碼/護照號碼將用以查核申請表格是否有效，而有關資料可能轉交予第三方以辦理以上事項。
(2) 閣下提供之香港身份證號碼/護照號碼部份或會印列於閣下之退款支票(如有)。該等資料亦會轉交予第三方以安排退款。兌現閣下之退款支票前，銀行可能要求核實閣下之香港身份證號碼/護照號碼。倘閣下填寫之香港身份證號碼/護照號碼有誤，閣下之退款支票兌現可能有延誤或失效。

Cheque or banker's cashier order should be crossed "Account Payee Only" and made payable to "Bank of China (Hong Kong) Nominees Limited – Hopewell Public Offer".
支票或銀行本票須以「只准抬頭人取用」方式劃線開出，並須註明抬頭人為「中國銀行(香港)代理人有限公司 – 合和公開發售」。

All information stated above must be the same as that maintained by the Company, or any of its wholly-owned subsidiaries.
上述所有資料必須與本公司或其任何全資附屬公司所存者相同。

This Application Form should be completed in English and in ink unless otherwise stated and you must sign this application in writing (and not by way of personal chop), otherwise the application is liable to be rejected.
除另有規定外，請以英文及墨水筆或原子筆填寫本申請表格，且閣下必須親筆簽署本申請表格(而非蓋上個人印鑑)，否則申請將遭拒絕受理。

Any alteration to any application detail that you provide on this form should be authorised by the signature of the applicant.
更改閣下在本表格提供之資料須經申請人簽字授權。

Contact telephone no.
聯絡電話號碼 _____

Cheque/banker's cashier order number**
支票/銀行本票號碼** _____

Signed by the applicant:
申請人簽署: _____

Name of bank on which cheque/
banker's cashier order is drawn**
支票/銀行本票之付款銀行名稱** _____

Date: 日期: / /
D日 M月 Y年



HOPEWELL HONG KONG PROPERTIES LIMITED

合和香港房地產有限公司

(Incorporated in the Cayman Islands with limited liability)

GLOBAL OFFERING

Conditions of your application

A. Who can apply

- You must be 18 years of age or older and must have a Hong Kong address.
- You must be an **Eligible Employee**.
- You must apply as an individual. Joint applications will not be accepted.
- Save under the circumstances permitted by the Listing Rules, you cannot apply for Employee Reserved Shares if you:
 - are an existing beneficial owner of shares in the Company or any of its subsidiaries;
 - are an associate (as defined in the Listing Rules) of the above;
 - are a connected person (as defined in the Listing Rules) of the Company or will become a connected person of the Company immediately upon completion of the Global Offering (unless you are a Relevant Person);
 - are a legal or natural person of the PRC (except qualified domestic institutional investors);
 - are a person who does not have a Hong Kong address; or
 - are within the United States (within the meaning of Regulation S under the U.S. Securities Act) other than a person described in paragraph h(3) of Rule 902 of Regulation S under the U.S. Securities Act.

B. Lodge only one application for your benefit

Your application on this PINK Application Form is liable to be rejected if you apply on one PINK Application Form for more than 3,400,000 Employee Reserved Shares.
Only the application submitted via **Pink Form eIPO** service (www.eipo.com.hk) will be accepted and the other will be rejected, if you submit applications both by PINK Application Form and through the **Pink Form eIPO** service. Eligible Employees who have applied for Employee Reserved Shares on a PINK Application Form may also make an application on a **WHITE** or **YELLOW** Application Form or by way of giving **electronic application instructions** to HKSCC via CCASS or through the **White Form eIPO** service (www.eipo.com.hk).

C. Allocation of Employee Reserved Shares

In order to enable Eligible Employees to participate in the Global Offering on a preferential basis (as to allocation only), Eligible Employees are being invited to apply for an aggregate of 3,400,000 Employee Reserved Shares, subject to the terms and conditions set out in the Prospectus, the designated website of the **Pink Form eIPO** service (www.eipo.com.hk) and this Application Form. The Employee Reserved Shares are being offered out of the Hong Kong Public Offering (but are not subject to the clawback mechanism as set out in the section headed "Structure of the Global Offering – The Hong Kong Public Offering – Reallocation" in the Prospectus). Eligible Employees applying for one board lot to five board lots will be allocated in full. Eligible Employees applying for more than five board lots will be subject to an allocation basis that is based on the level of valid applications received. No allocation preference will be given to Eligible Employees who apply for a large number of Employee Reserved Shares. Allocation of the Employee Reserved Shares to applications made on this Application Form will be based on the written guidelines distributed to the Eligible Employees which are consistent with the allocation guidelines contained in Practice Note 20 to the Listing Rules and will not be based on the identity, the seniority or the length of service or the work performance of an Eligible Employee. The Joint Global Coordinators, on behalf of the Underwriters, will allocate any Employee Reserved Shares not taken up by Eligible Employees to the Hong Kong Public Offering.
Eligible Employees will receive no preference as to entitlement or allocation in respect of such further application or indication of interest made under the Hong Kong Public Offering or the International Offering.

D. Supplemental information

If any supplement to the Prospectus is issued, applicant(s) who have already submitted an application may or may not (depending on the information contained in the supplement) be notified that they can withdraw the application(s). If applicant(s) has/have not been so notified, or if applicant(s) has/have been notified but have not withdrawn their applications in accordance with the procedure to be notified, all applications that have been submitted remain valid and may be accepted. Subject to the above and other circumstances set out below, an application once made is irrevocable and applicants shall be deemed to have applied on the basis of the Prospectus as supplemented.

E. Effect of completing and submitting this Application Form

- By completing and submitting this Application Form, you:
 - warrant that in making an application on this Application Form, you are acting as an Eligible Employee;
 - instruct and authorise the Company and/or the Joint Global Coordinators (or their agents or nominees), as agents of the Company, to execute any documents on your behalf and to do on your behalf all things necessary to effect the registration of any Employee Reserved Shares allocated to you in your name required by the Articles of Association, and otherwise to give effect to the arrangements described in the Prospectus and this Application Form;
 - undertake to sign all documents and to do all things necessary to enable you to be registered as the holder of the Employee Reserved Shares to be allocated to you, and as required by the Articles of Association;
 - represent, warrant and undertake that you understand that the Employee Reserved Shares have not been and will not be registered under the U.S. Securities Act and you are outside the United States (as defined in Regulation S) when completing and submitting this Application Form or are a person described in paragraph (h)(3) of Rule 902 of Regulation S under the U.S. Securities Act;
 - confirm that you have received and read a copy of the Prospectus and have only relied on the information and representations contained in the Prospectus in making your application and will not rely on any other information or representations save as set out in any supplement to the Prospectus;
 - agree (without prejudice to any other rights which you may have) that once your application has been accepted, you may not rescind it because of an innocent misrepresentation;
 - agree that, insofar as you are a Relevant Person, your application for the Employee Reserved Shares may be reduced by the Company (but not less than five board lots) before the allocation of the Employee Reserved Shares to you and other applicants under the Employee Preferential Offering for the purposes of ensuring that the number of Shares held by the public upon completion of the Global Offering would not be below the prescribed minimum required by the Stock Exchange (such reduction, if any, being on a pro rata basis (subject to rounding to the nearest whole number of board lots));
 - warrant that you are an Eligible Employee and confirm that, if you are not a Relevant Person, this application is the only application by you for the Employee Reserved Shares, other than an application (if any) made on a **WHITE** or **YELLOW** Application Form or by giving **electronic application instructions** to HKSCC or through the **White Form eIPO** service (www.eipo.com.hk) and/or an application made on a **BLUE** Application Form or by giving **electronic application instructions** to HKSCC via CCASS or through the **Blue Form eIPO** service (www.eipo.com.hk) in the capacity of a Qualifying Hopewell Shareholder;
 - confirm that, if you are a Relevant Person, this application is the only application by you for the Employee Reserved Shares other than an application (if any) on a **BLUE** Application Form or through the **Blue Form eIPO** service (www.eipo.com.hk) in the capacity of a Qualifying Hopewell Shareholder;
 - agree that once your application is accepted, your application will be evidenced by the results of the Hong Kong Public Offering made available by the Company;
 - undertake and confirm that you have only applied for, taken up or indicated an interest in, or received or been placed or allocated (including conditionally and/or provisionally) and will only apply for or take up or indicate any interest in either, but not both of, the Hong Kong Offer Shares in the Hong Kong Offering (except in respect of Employee Reserved Shares applied for under the Employee Preferential Offering) or the International Offer Shares in the International Offering (except in respect of Reserved Shares applied for under the Preferential Offering);
 - warrant the truth and accuracy of the information contained in the application;
 - agree that your application, any acceptance of it and the resulting contract will be governed by and construed in accordance with the laws of Hong Kong;
 - undertake and agree to accept the Employee Reserved Shares applied for, or any lesser number allocated to you under the application;
 - authorise the Company to place your name on the register of members of the Company as the holder of any Employee Reserved Shares allocated to you, and the Company and/or its agents to despatch any Share certificate(s) and/or any e-Refund payment instructions and/or any refund cheque(s) to the Company on the date of despatch and the Company will arrange for onward despatch to you at the address specified in the Application Form or as otherwise notified by you to the Company. Any despatch to you will be by ordinary post and at your own risk;
 - agree that the processing of your application, may be done by any of the receiving bankers and is not restricted to the bank at which your Application Form is lodged;

- confirm that you are aware of the restrictions on the Global Offering disclosed in the Prospectus;
- understand that these declarations and representations will be relied upon by the Company and the Joint Global Coordinators in deciding whether or not to allocate any Employee Reserved Shares in response to this application;
- if the laws of any place outside Hong Kong are applicable to your application, agree and warrant that you have complied with all such laws and none of the Company, the Joint Global Coordinators, and the Underwriters nor any of their respective officers or advisers will infringe any law outside Hong Kong as a result of the acceptance of your offer to purchase, or any action arising from your rights and obligations under the terms and conditions contained in the Prospectus;
- agree with the Company and each Shareholder of the Company, and the Company agrees with each of the Company's shareholders, to observe and comply with the Cayman Companies Law, the Companies Ordinance and the Articles of Association;
- agree that the Company, the Joint Global Coordinators, the Joint Bookrunners, the Joint Sponsors, the Underwriters and any of their respective directors, officers, employees, agents or advisors and any other parties involved in the Global Offering are liable only for the information and representations contained in the Prospectus and any supplement to the Prospectus (and only then to the extent such liability is held to exist by a court with competent jurisdiction); and
- agree to disclose to the Company, the Hong Kong Share Registrar, receiving bankers, the Joint Global Coordinators, the Underwriters and/or their respective advisers and agents any personal data which they may require about you and the person(s) for whose benefit you have made the application.

You must complete this application in English, unless otherwise stated, and you or (in case of joint applicants) each of the joint applicant must sign this application in writing (and not by way of personal chop), otherwise the application is liable to be rejected.

The Company, the Joint Global Coordinators, the Hong Kong Underwriters and their respective directors, officers, advisors, agents and any parties involved in the Global Offering are entitled to rely on any warranty, representation or declaration made by you in this application.

F. Power of attorney

If your application is made by a person duly authorised under a valid power of attorney, the Company and the Joint Global Coordinators, as the Company's agents, may accept it at their discretion and subject to any conditions as they think fit, including production of evidence of the authority of your attorney. The Company and the Joint Global Coordinators, as the Company's agents, will have full discretion to reject or accept any application, in full or in part without having to give any reasons for any rejection or acceptance. You may be prosecuted if you make a false declaration.

G. Determination of Offer Price

The Offer Price is expected to be fixed by agreement between the Joint Global Coordinators (jointly on behalf of the Underwriters), the Company and Hopewell Holdings Limited on the Price Determination Date. The Price Determination Date is expected to be on or around Wednesday, 12 June 2013 and, in any event, not later than Tuesday, 18 June 2013. The Offer Price will be not more than HK\$17.80 per Share and is expected to be not less than HK\$15.30 per Share. Applicants for Employee Reserved Shares are required to pay, on application, the maximum Offer Price of HK\$17.80 for each Offer Share together with a brokerage of 1%, a SFC transaction levy of 0.003% and a Stock Exchange trading fee of 0.005%, subject to refund if the Offer Price should be lower than HK\$17.80. The Joint Global Coordinators (jointly on behalf of the Underwriters) may, with the consent of the Company, reduce the number of Offer Shares and/or the indicative Offer Price range below that stated in the Prospectus (which is HK\$15.30 to HK\$17.80) at any time prior to the morning of the last day for lodging applications under the Hong Kong Public Offering. In such a case, an announcement of the reduction in the number of Offer Shares and/or the indicative Offer Price range will be published in South China Morning Post (in English) and Hong Kong Economic Times (in Chinese) not later than the morning of the day which is the last day for lodging applications under the Hong Kong Public Offering. Such announcement will also be available at the websites of the Stock Exchange at www.hkexnews.hk and the Company at www.hopewellhkproperties.com. If, for whatever reason, Joint Global Coordinators (jointly on behalf of the Underwriters) and the Company are not able to agree on the Offer Price on or before Tuesday, 18 June 2013 the Global Offering (including the Hong Kong Public Offering) will not proceed and will lapse.

Allotment of Employee Reserved Shares

Subject to the terms and conditions set out in the Prospectus, the Employee Reserved Shares will be allotted after the application lists close. The Company expects to release the final Offer Price, an indication of the level of interest in the International Offering and the basis of allocation of the Employee Reserved Shares available under the Employee Preferential Offering on Tuesday, 18 June 2013 in South China Morning Post (in English) and Hong Kong Economic Times (in Chinese) and on the websites of the Hong Kong Stock Exchange at www.hkexnews.hk and the Company at www.hopewellhkproperties.com.

The results of allocations of the Employee Reserved Shares and the Hong Kong identity card numbers, passport numbers, Hong Kong business registration certificate numbers of successful applicants will be made available through a variety of channels, as described in the section headed "How to apply for Hong Kong Offer Shares, Reserved Shares and Employee Reserved Shares – Publication of Results" in the Prospectus.

If your application for Employee Reserved Shares is successful (in whole or in part)

If your application is successful (in whole or in part), the Hong Kong Share Registrar will send the Share certificate(s) to the Company on the date of despatch which is expected to be on Tuesday, 18 June 2013. The Company will arrange for onward despatch of the Share certificate(s) to you at the address as specified on your Application Form or as otherwise notified by you to the Company. Share certificate(s) will be sent to you by ordinary post and at your own risk. The Company will not issue temporary documents of title. Share certificates will only become valid at 8:00 a.m. on Wednesday, 19 June 2013 provided that the Hong Kong Public Offering has become unconditional in all respects and the right of termination under the Underwriting Agreements and described in the section headed "Underwriting – Underwriting Arrangements and Expenses – Hong Kong Public Offering – Grounds for Termination" in the Prospectus has not been exercised. No receipt will be issued for application monies paid. In the event that the Offer Price is less than the price per Employee Reserved Share paid by you, the surplus application money (including the brokerage fee, the SFC transaction levy and the Stock Exchange trading fee attributable to such surplus) will be refunded to you without interest. Investors who trade Shares prior to the receipt of Share certificates or prior to the Share certificates becoming valid do so entirely at their own risk.

Circumstances in which you will not be allocated Employee Reserved Shares

You may not be allocated Employee Reserved Shares for any of the following reasons:

- If your application is revoked:
 - By completing and submitting this Application Form you agree that your application cannot be revoked before the expiration of the fifth day after the time of the opening of the application lists (excluding for this purpose any day which is not a business day), unless a person responsible for the Prospectus under Section 40 of the Companies Ordinance gives a business notice under that section which excludes or limits the responsibility of that person for the Prospectus. This agreement will take effect as a collateral contract with the Company, and will become binding when you lodge your Application Form. This collateral contract will be in consideration of the Company agreeing that it will not offer any Hong Kong Offer Shares to any person on or before Tuesday, 18 June 2013 except by means of one of the procedures referred to in the Prospectus.
 - If your application has been accepted, it cannot be revoked. For this purpose, acceptance of applications which are not rejected will be constituted by notification in the press of the results of allocation, and where such basis of allocation is subject to certain conditions or provides for allocation by ballot, such acceptance will be subject to the satisfaction of such conditions and results of the ballot, respectively.
- Full discretion of the Company and the Joint Global Coordinators or our or their respective agents or nominees to reject or accept:
 - The Company and the Joint Global Coordinators or its or their respective agents or nominees have full discretion to reject or accept any application, or to accept only part of any application. No reasons have to be given for any rejection or acceptance.
- If the allotment of Employee Reserved Shares is void:
 - The allotment of Employee Reserved Shares to you will be void if the Listing Committee of the Stock Exchange does not grant permission to list the Shares either:
 - within three weeks from the closing of the application lists; or
 - within a longer period of up to six weeks if the Listing Committee of the Stock Exchange notifies the Company of that longer period within three weeks of the closing date of the application lists.

Hong Kong Public Offering – PINK Form 香港公開發售 – 粉紅表

Please use this Application Form if you are an Eligible Employee and have difficulties applying online via www.eipo.com.hk
閣下如為合資格僱員且透過 www.eipo.com.hk 進行網上申請時遇到困難，則請使用本申請表格

4. You will not receive any allotment if:

- you apply for, have taken up, or indicated an interest or applied for or received or have been or will be placed or allocated (including conditionally and/or provisionally) both Hong Kong Offer Shares (other than an application (if any) made on a PINK Application Form or through the Pink Form eIPO service (www.eipo.com.hk) in the capacity of an Eligible Employee) and International Offer Shares (other than an application (if any) on a BLUE Application Form or through the Blue Form eIPO service (www.eipo.com.hk) in your capacity as a Qualifying Hopewell Shareholder). Reasonable steps will be taken to identify and reject applications in the Hong Kong Public Offering (except in respect of Employee Reserved Shares applied for under the Employee Preferential Offering) from investors who have received International Offer Shares in the International Offering (except in respect of Reserved Shares applied for under the Preferential Offering), and to identify and reject indications of interest in the International Offering (except in respect of Reserved Shares applied for under the Preferential Offering) from investors who have received Hong Kong Offer Shares in the Hong Kong Public Offering (except in respect of Employee Reserved Shares applied for under the Employee Preferential Offering);
- your payment is not made correctly or you pay by cheque or banker's cashier order and the cheque or banker's cashier order is dishonoured upon its first presentation;
- your Application Form is not completed in accordance with the instructions as stated in the Application Form;
- you apply for more than 3,400,000 Employee Reserved Shares;
- the Company believes that by accepting your application, we would violate the applicable securities or other laws, rules or regulations of the jurisdiction in which your application is received or your address overleaf is located;
- the Underwriting Agreements do not become unconditional; or
- the Hong Kong Underwriting Agreement and/or the International Underwriting Agreement are/its terminated in accordance with their respective terms.

Refund of your money

If you do not receive any Employee Reserved Shares for any of, but not limited to, the above reasons, the Company will refund your application monies, including the brokerage fee of 1%, SFC transaction levy of 0.003% and Stock Exchange trading fee of 0.005%. No interest will be paid thereon. If your application is accepted only in part, the Company will refund to you the appropriate portion of your application monies (including the related brokerage fee of 1%, SFC transaction levy of 0.003% and Stock Exchange trading fee of 0.005%) without interest. If the Offer Price as finally determined is less than the initial price of HK\$17.80 per Share (excluding brokerage, SFC transaction levy and Stock Exchange trading fee thereon) paid on application, the Company will refund to you the surplus application monies, together with the related brokerage fee of 1%, SFC transaction levy of 0.003% and Stock Exchange trading fee of 0.005%, without interest. All such interest accrued on such monies prior to the date of refund will be retained for the Company's benefit. Refund of your application monies (if any) will be made on Tuesday, 18 June 2013.

Refund cheques will be crossed "Account Payee Only" made out to you. Part of your Hong Kong Identity Card number or passport number provided by you may be printed on your refund cheque, if any. Such data would also be transferred to a third party for refund purposes. Your banker may require verification of your Hong Kong Identity Card number or passport number before encashment of your refund cheque. Inaccurate completion of your Hong Kong Identity Card number or passport number may lead to delay in encashment of or may invalidate your refund cheque.

The Hong Kong Share Registrar will send refund cheque(s) to the Company on the date of despatch which is expected to be on Tuesday, 18 June 2013. The Company will arrange for onward despatch of the refund cheque(s) (if any) to you at the address as specified on your Application Form or as otherwise notified by you to the Company. Refund cheque(s) (if any) will be sent to you by ordinary post and at your own risk.

Personal Data

Personal information collection statement

The main provisions of the Personal Data (Privacy) Ordinance (Chapter 486 of the Laws of Hong Kong) (the *Ordinance*) came into effect in Hong Kong on December 20, 1996. This Personal Information Collection Statement informs the applicant for and holder of the Shares of the policies and practices of the Company and its Hong Kong Share Registrar in relation to personal data and the Ordinance.

1. Reasons for the collection of your personal data

From time to time it is necessary for applicants for securities or registered holders of securities to supply their latest correct personal data to the Company and its Hong Kong Share Registrar when applying for securities or transferring securities into or out of their names or in procuring the services of the Hong Kong Share Registrar.

Failure to supply the requested data may result in your application for securities being rejected or in delay or inability of the Company or its Hong Kong Share Registrar to effect transfers or otherwise render their services. It may also prevent or delay registration or transfer of the Hong Kong Offer Shares which you have successfully applied for and/or the despatch of Share certificate(s), and/or the despatch of refund cheque(s) to which you are entitled. It is important that holders of securities inform the Company and the Hong Kong Share Registrar immediately of any inaccuracies in the personal data supplied.

2. Purposes

The personal data of the applicants and the holders of securities may be used, held and/or stored (by whatever means) for the following purposes:

- processing of your application and refund cheque, where applicable, and verification of compliance with the terms and application procedures set out in this Application Form and the Prospectus and announcing results of allocations of the Hong Kong Offer Shares;
- enabling compliance with all applicable laws and regulations in Hong Kong and elsewhere;
- registering new issues or transfers into or out of the name of holders of securities including, where applicable, in the name of HKSCC Nominees;
- maintaining or updating the registers of holders of securities of the Company;
- conducting or assisting in the conduct of signature verifications, any other verification or exchange of information;
- establishing benefit entitlements of holders of securities of the Company, such as dividends, rights issues and bonus issues, etc.;
- distributing communications from the Company and its subsidiaries;
- compiling statistical information and shareholder profiles;
- making disclosures as required by laws, rules or regulations (whether statutory or otherwise) in Hong Kong or elsewhere;
- disclosing relevant information to facilitate claims on entitlements; and
- any other incidental or associated purposes relating to the above and/or to enable the Company and its Hong Kong Share Registrar to discharge their obligations to holders of securities and/or regulators and/or other purpose to which the holders of securities may from time to time agree.

3. Transfer of personal data

Personal data held by the Company and its Hong Kong Share Registrar relating to the applicants and the holders of securities will be kept confidential but the Company and its Hong Kong Share Registrar, to the extent necessary for achieving the above purposes or any of them, may make such enquiries as they consider necessary to confirm the accuracy of the personal data and in particular, they may disclose, obtain, transfer (whether within or outside Hong Kong) the personal data of the applicants and the holders of securities to, from or with any and all of the following persons and entities:

- the Company or its respective appointed agents such as financial advisors and receiving bankers;
- HKSCC and HKSCC Nominees, who will use the personal data for the purposes of operating CCASS (in cases where the applicants have requested for the Hong Kong Offer Shares to be deposited into CCASS);
- any agents, contractors or third party service providers who offer administrative, telecommunications, computer, payment or other services to the Company and/or its Hong Kong Share Registrar in connection with the operation of their respective businesses;
- the Stock Exchange, the SFC and any other statutory, regulatory or governmental bodies in Hong Kong or elsewhere; and
- any other persons or institutions with which the holders of securities have or propose to have dealings, such as their bankers, solicitors, accountants or stockbrokers.

4. Access to and correction of personal data

The Ordinance provides the applicants and the holders of securities with rights to ascertain whether the Company or its Hong Kong Share Registrar holds their personal data, to obtain a copy of that data, and to correct any data that is inaccurate. In accordance with the Ordinance, the Company and its Hong Kong Share Registrar have the right to charge a reasonable fee for the processing of any data access request. All requests for access to data or correction of data or for information regarding policies and practices and kinds of data held should be addressed to the Company, at its registered address disclosed in the section headed "Corporate Information" in the Prospectus or as notified from time to time in accordance with applicable law, for the attention of the company secretary, or the Hong Kong Share Registrar for the attention of the privacy compliance officer.

By signing this Application Form, you agree to all of the above.

How to make your application

1. Use the table set out below to calculate how much you must pay for the number of Employee Reserved Shares you want to subscribe for. Your application must be for a minimum of 200 Employee Reserved Shares. Applications must be in one of the numbers set out in the payment table below. No application for any other number of Employee Reserved Shares will be considered and any such application is liable to be rejected. The maximum number of Employee Reserved Shares that you may apply for is 3,400,000. The table sets out the total amount payable for such numbers of Employee Reserved Shares up to 3,400,000 Employee Reserved Shares. You must pay the maximum Offer Price of HK\$17.80 per Employee Reserved Share plus a brokerage fee of 1%, a SFC transaction levy of 0.003% and a Hong Kong Stock Exchange trading fee of 0.005%.

2. Complete the form and sign it. Only written signatures will be accepted.

3. Staple your cheque or banker's cashier order to the form. You must pay for the Hong Kong Offer Shares applied for by **one cheque or by one banker's cashier order**. Each application must be accompanied by either a separate cheque or banker's cashier order.

If you pay by cheque, the cheque must:

- be in Hong Kong dollars;
- be drawn on your Hong Kong dollar bank account in Hong Kong;
- show your account name. This name must either be pre-printed on the cheque, or be endorsed at the back by a person authorised by the bank. This account name must correspond with your name. If it is a joint application, the account name must be that of the first applicant;
- be made payable to "Bank of China (Hong Kong) Nominees Limited — Hopewell Public Offer";
- be crossed "Account Payee Only"; and
- not be post-dated.

Your application will be rejected if your cheque:

- does not meet all these requirements; or
- is dishonoured on its first presentation.

If you pay by banker's cashier order, the banker's cashier order must:

- be in Hong Kong dollars;
- be issued by a licensed bank in Hong Kong, and have your name certified on the back by a person authorised by the bank. The name on the banker's cashier order and the name on the Application Form must be the same;
- be made payable to "Bank of China (Hong Kong) Nominees Limited — Hopewell Public Offer";
- be crossed "Account Payee Only"; and
- not be post-dated.

Your application will be rejected if your cheque or banker's cashier order does not meet all these requirements.

4. **Fold the Application Form once and return to the Company's company secretary at the Company's headquarters and principal place of business in Hong Kong at 63-01, 63rd Floor, Hopewell Centre, 183 Queen's Road East, Wan Chai, Hong Kong by 12:00 noon on Tuesday, 11 June 2013.**

5. **The latest time for lodging your application is 12:00 noon on Tuesday, 11 June 2013, or if the application lists are not open on that day, by the time and date stated below. The application lists will be open between 11:45 a.m. and 12:00 noon on Tuesday, 11 June 2013, subject only to the weather conditions. The application lists will not open if there is:**

- a tropical cyclone warning signal number 8 or above; or
- a "black" rainstorm warning signal

in force in Hong Kong at any time between 9:00 a.m. and 12:00 noon on Tuesday, 11 June 2013. Instead they will open between 11:45 a.m. and 12:00 noon on the next Business Day which does not have either of those warnings in force in Hong Kong at any time between 9:00 a.m. and 12:00 noon.

Business day means a day that is not a Saturday or Sunday or public holiday in Hong Kong.

6. **The right is reserved to present all or any remittances for payment. You will not be given a receipt for your payment. The Company will keep any interest on your application monies. The right is also reserved to retain any Share certificate and/or refunds pending clearance of your cheque or banker's cashier order.**

NUMBER OF EMPLOYEE RESERVED SHARES THAT MAY BE APPLIED FOR AND PAYMENTS

No. of Employee Reserved Shares applied for	Amount payable on application HK\$	No. of Employee Reserved Shares applied for	Amount payable on application HK\$	No. of Employee Reserved Shares applied for	Amount payable on application HK\$	No. of Employee Reserved Shares applied for	Amount payable on application HK\$
200	3,595.89	4,000	71,917.70	60,000	1,078,765.44	800,000	14,383,539.20
400	7,191.77	5,000	89,897.12	70,000	1,258,559.68	900,000	16,181,481.60
600	10,787.65	6,000	107,876.54	80,000	1,438,353.92	1,000,000	17,979,424.00
800	14,383.54	7,000	125,855.97	90,000	1,618,148.16	2,000,000	35,958,848.00
1,000	17,979.42	8,000	143,835.39	100,000	1,797,942.40	3,000,000	53,938,272.00
1,200	21,575.31	9,000	161,814.82	200,000	3,595,884.80	3,400,000 ⁽¹⁾	61,130,041.60
1,400	25,171.20	10,000	179,794.24	300,000	5,393,827.20		
1,600	28,767.07	20,000	359,588.48	400,000	7,191,769.60		
1,800	32,362.96	30,000	539,382.72	500,000	8,989,712.00		
2,000	35,958.85	40,000	719,176.96	600,000	10,787,654.40		
3,000	53,938.27	50,000	898,971.20	700,000	12,585,596.80		

⁽¹⁾ Maximum number of Employee Reserved Shares you may apply for.



HOPEWELL HONG KONG PROPERTIES LIMITED

合和香港房地產有限公司

(於開曼群島註冊成立之有限公司)

全球發售

申請條件

甲. 可提出申請的人士

- 閣下必須年滿18歲且有香港地址。
- 閣下必須為合資格僱員。
- 閣下以個人身份申請。聯名申請將不獲受理。
- 除上市規則容許之情況外，閣下如屬下列人士，則不得申請僱員預留股份：
 - 本公司及/或其任何附屬公司股份的現有實益擁有人；
 - 上述任何人士之聯繫人(定義見上市規則)；
 - 本公司關連人士(定義見上市規則)，或於全球發售完成後將成為本公司關連人士之人士(惟閣下為關連人士則除外)；
 - 中國法人或自然人(合資格境外機構投資者除外)；
 - 無香港地址的人士；或
 - 身處美國境內(定義見美國證券法S規例)(美國證券法S規例第902條第(h)(3)段所述人士除外)。

乙. 僅可為閣下本身利益提交一份申請

如果閣下以一份粉紅色申請表格申請超過3,400,000股僱員預留股份，閣下以本粉紅色申請表格提出的申請會遭拒絕受理。

倘閣下同時以粉紅色申請表格及透過粉紅表eIPO服務提交申請，則僅會接納透過粉紅表eIPO服務(www.eipo.com.hk)提交的申請，而不受理其他申請。

以粉紅色申請表格申請僱員預留股份的合資格僱員亦可以白色或黃色申請表格或透過中央結算系統向香港結算及透過白表eIPO服務(www.eipo.com.hk)發出電子認購指示提出申請。

丙. 僱員預留股份之分配

為確保合資格僱員僅以分配形式按優先基準參與全球發售，合資格僱員獲選根據招股章程、粉紅表eIPO服務指定網站(www.eipo.com.hk)及本申請表格所載條款及條件申請合共3,400,000股僱員預留股份。從香港公開發售中提呈發售的僱員預留股份不受招股章程「全球發售安排—香港公開發售—重新分配」所載的撥回機制所限。

合資格僱員申請一手至五手買賣單位將獲全數分配。倘合資格僱員申請超過五手買賣單位，獲分配的股份數目將視乎本公司接獲的有效申請數量而定。申請大量僱員預留股份的合資格僱員在分配上不會獲優待。以本申請表格申請的僱員預留股份將按與上市規則第20項應用指引的分配指引一致的分派予合資格僱員的書面指引，而非按照合資格僱員的身份、地位、服務期限或工作表現分配。聯席全球協調人(代表包銷商)會將未獲合資格僱員承購之僱員預留股份全部分配至香港公開發售。

合資格僱員根據香港公開發售或國際發售進一步申請或表示有意認購發售股份時在配額或分配上不會獲優待。

丁. 補充資料

倘發出任何有關招股章程之補充附件，已遞交申請之申請人不一定(視乎補充附件所載資料而定)獲通知彼等可撤回其申請。倘申請人未獲通知，或倘申請人獲通知後並無根據獲通知之手續撤回其申請，所有已遞交之申請將維持有效而可能獲得接納。除上文所述及下文所載之其他情況下，申請一經作出即不得撤回，申請人將視為根據經補充之招股章程作出申請。

戊. 填妥及提交本申請表格之效果

- 一經填妥本申請表格，即表示閣下：
- 保證在以本申請表格提出申請時，閣下以合資格僱員身份行事；
 - 指示及授權本公司及/或作為本公司代理的聯席全球協調人(或彼等的代理或代名人)為按照組織章程細則規定以閣下名義登記分配的僱員預留股份，以及為使招股章程及本申請表格所述安排生效，而代表閣下簽署任何文件，及代表閣下採取一切必要行動；
 - 承諾為使閣下按組織章程細則的規定，登記為閣下獲分配的僱員預留股份的持有人而簽署所有文件，以及採取一切必要行動；
 - 聲明、保證及承諾閣下明白僱員預留股份並無亦不會根據美國證券法登記，而在填妥及交回本申請表格時，閣下身處美國境外(定義見S規例)或是美國證券法S規例第902條第(h)(3)段所述的人士；
 - 確認閣下已接獲及細閱招股章程，且僅依據招股章程載列的資料及聲明與招股章程補充文件而非任何其他資料及聲明提出申請；
 - 同意(在不影響閣下可能享有的任何其他權利的情况下)閣下的申請一經獲接納，即不得因無意的失實陳述而撤銷；
 - 同意(倘閣下為關連人士)，本公司根據僱員優先發售向本人及其他申請人分配僱員預留股份前或會調減閣下申請的僱員預留股份(但不會少於五手買賣單位)，以確保全球發售完成後公眾所持股份數目不低於聯交所規定之指定最低值，該調減(如有)按比例進行，或會約整至最接近的整數買賣單位；
 - 保證閣下為合資格僱員並確認，倘閣下並非關連人士，則本申請是閣下提出的唯一一份僱員預留股份申請，惟以白色或黃色申請表格或向香港結算或透過白表eIPO服務(www.eipo.com.hk)發出電子認購指示提出的申請(如有)及/或以合資格和股東身份以藍色申請表格或透過中央結算系統向香港結算或根據藍表eIPO服務(www.eipo.com.hk)發出電子認購指示提出的申請除外；
 - 確認倘閣下為關連人士，則本申請是閣下提出的唯一一份僱員預留股份申請，惟以合資格和股東身份以藍色申請表格或根據藍表eIPO服務(www.eipo.com.hk)作出的申請(如有)除外；
 - 同意閣下的申請一經接納，則閣下的申請將以本公司公佈的香港公開發售結果為證明；
 - 承諾及確認閣下僅申請、認購或表示有意申請或認購，或已經接納或獲配售或分配(包括有條件及/或暫時性質)且將會備申請、認購或表示有意申請或認購香港發售的香港發售股份(惟根據僱員優先發售申請僱員預留股份除外)或國際發售的國際發售股份(惟根據僱員優先發售申請預留股份除外)而非兩者；
 - 保證申請所載的資料真實準確；
 - 同意閣下的申請、申請獲接納及據此訂立的合約將受香港法例規管，並按其詮釋；
 - 承諾及同意接納所申請數目或根據申請分配予閣下的較少數目的僱員預留股份；
 - 授權本公司將閣下的姓名列載於本公司的股東名冊，作為閣下獲分配的任何僱員預留股份的持有人，並授權本公司及/或其代理於寄發日期將股票及/或電子退款指示及/或退款支票寄予本公司，而本公司按申請表格所示或閣下另行通知本公司的地址安排以普通郵遞方式轉寄予閣下，郵誤風險概由閣下自行承擔；
 - 同意任何收款銀行(而不限於閣下遞交申請表格之銀行)處理閣下的申請；
 - 確認閣下已知悉招股章程所披露有關全球發售的限制；

- 明白本公司及聯席全球協調人將依據該等聲明及陳述，決定是否因應本申請分配僱員預留股份；
- 若香港境外任何地方的法例適用於閣下的申請，則同意及保證閣下已遵守所有有關法例，本公司、聯席全球協調人及包銷商和彼等各自的高級職員或顧問概不會因接受閣下的購買要約，或閣下根據招股章程所載條款及條件擁有的權利及承擔的責任所引致的任何行動，而違反香港境外的任何法例；
- 與本公司及本公司各股東同意，且本公司與本公司各股東同意遵守及遵從開曼群島公司法、公司條例及組織章程細則；
- 同意本公司、聯席全球協調人、聯席賬簿經理人、聯席保薦人、包銷商、彼等各自的董事、高級職員、僱員、代理、顧問及參與全球發售的任何其他方毋須對招股章程(及任何補充文件)未有載列的任何資料及陳述負責(且僅限於具有管轄法院裁定存在的責任)；及
- 同意應本公司、香港證券登記處、收款銀行、聯席全球協調人、包銷商及/或彼等各自的顧問及代理的要求，向彼等披露有關閣下或閣下代為提出申請的人士的任何個人資料。

除另有指明外，閣下必須以英文填妥本申請，且閣下或(如屬聯名申請人)每名聯名申請人必須親筆簽署本申請(而非加蓋個人印章)，否則申請不予受理。

本公司、聯席全球協調人、香港包銷商及彼等各自的董事、高級職員、顧問、代理人及參與全球發售的任何各方均有權依賴閣下在本申請中所作的任何保證、陳述或聲明。

己. 授權書

如閣下的申請由根據有效授權書獲正式授權的人士提出，則本公司及聯席全球協調人(作為本公司代理)可按彼等認為適合之任何條件(包括出示閣下代表之授權證明)酌情接受閣下之申請。本公司及聯席全球協調人(作為本公司之代理)可全權拒絕或接納全部或部份申請，而毋須說明任何理由。倘閣下作出請求聲明，或會遭撤銷。

庚. 釐定發售價

預期發售價由聯席全球協調人(共同代表包銷商)、本公司及合和實業有限公司於定價日協定。定價日預計為二零一三年六月十三日(星期三)，無論如何不遲於二零一三年六月十八日(星期二)。發售價不會高於每股股份港幣17.80元且預計不會低於每股股份港幣15.30元。僱員預留股份之申請人於申請時須支付每股發售股份之最高發售價港幣17.80元，另加1%經紀佣金、0.003%證監會交易費及0.005%聯交所交易費，倘發售價低於港幣17.80元，則多繳申請股款可予退還。聯席全球協調人(共同代表包銷商)經本公司同意，可於遞交香港公開發售申請截止日期早上或之前隨時調減發售股份數目及/或指示性發售價範圍至低於招股章程所述者(即港幣15.30元至港幣17.80元)。在此情況下，本公司將不遲於遞交香港公開發售申請截止日期上午在南華早報(英文)及香港經濟日報(中文)刊登調減發售股份數目及/或指示性發售價範圍之公佈。該公佈亦會刊載於聯交所網站www.hkexnews.hk及本公司網站www.hopewellhkproperties.com。倘聯席全球協調人(共同代表包銷商)及本公司因任何原因未於二零一三年六月十八日(星期二)前協定發售價，則全球發售(包括香港公開發售)將不會進行而告失效。

僱員預留股份之分配

根據招股章程所載條款及條件，僱員預留股份會於截止辦理申請登記後分配。本公司預期於二零一三年六月十八日(星期二)於南華早報(英文)及香港經濟日報(中文)及香港聯交所網站www.hkexnews.hk及本公司網站www.hopewellhkproperties.com公佈最終發售價、國際發售的踴躍程度及僱員優先發售的僱員預留股份之分配基準。

按招股章程「如何申請香港發售股份、預留股份及僱員預留股份—公佈結果」一節所述，僱員預留股份的分配情況，以及成功申請人的香港身份證號碼、護照號碼及香港商業登記證編號將可透過多種渠道查閱。

如成功申請認購(全部或部份)僱員預留股份

倘申請全部或部份獲接納，則香港證券登記處將於寄發日期(預計為二零一三年六月十八日(星期二))寄發股票予本公司，本公司將以普通郵遞方式，轉寄往閣下申請表格所示地址或閣下以其他方式通知本公司的地址，郵誤風險概由閣下自行承擔。

本公司不會發出臨時所有權文件。股票僅會於香港公開發售全面成為無條件及招股章程「包銷—包銷安排及開支—香港公開發售—終止理由」一節所述的包銷協議終止權利並無行使的情況下方會於二零一三年六月十九日(星期三)上午八時正成為有效的所有權憑證。已繳付的申請款項將不獲收據。倘發售價低於閣下支付的每股僱員預留股份價格，多繳的申請款項(包括多繳款項應佔的經紀佣金、證監會交易費及聯交所交易費)將不計利息退還予閣下。投資者在接獲股票前或在股票成為有效前買賣股份，須自行承擔全部風險。

導致閣下不獲分配僱員預留股份之情況

閣下可能因下列任何原因不獲分配僱員預留股份：

1. 閣下撤回申請：

填妥及遞交本申請表格後，即表示閣下同意不得於開始辦理申請登記後第五日(就此而言不包括任何非營業日)或之前撤回閣下的申請，除非根據公司條例第40條須對招股章程負責的人士根據該條規定發出公告，免除或限制該人士對招股章程的責任。此協議將成為與本公司訂立的附屬合約，在閣下遞交申請表格後即具約束力。該附屬合約的代價為本公司同意，除按招股章程所述任何一項程序外，不會於二零一三年六月十八日(星期二)或之前向任何人士提呈發售任何香港發售股份。

閣下的申請一經接納，即不得撤回。就此而言，在報章刊登分配結果的通知即構成並無撤回的申請已獲接納，而倘該分配基準須待達成若干條件或訂明須以抽籤方式分配方可作實，則該接納須分別待達成有關條件或視乎抽籤結果而定。

2. 本公司及聯席全球協調人或吾等或彼等各自的代理或代名人全權酌情拒絕或接納：

本公司及聯席全球協調人或彼等各自的代理或代名人可全權酌情拒絕或接納任何申請或僅接納部份申請，且毋須就拒絕或接納任何申請解釋原因。

3. 僱員預留股份的配發失效：

倘聯交所上市委員會於下列任何期間未批准股份上市，則配發予閣下的僱員預留股份將作廢：

- 截止辦理申請登記日期後三個月內；或
- 聯交所上市委員會於截止辦理申請登記日期後三個月內通知本公司的較長期間，該期限最長不超過六個月。

4. 在下列情況下，閣下將不獲任何配發：

- 閣下同時申請、認購或表示有意申請或認購或已經申請或收取或已經或將會獲配發或分配(包括有條件及/或暫定)香港發售股份(惟以合資格僱員身份以粉紅色申請表格或透過粉紅表eIPO服務(www.eipo.com.hk)作出的申請(如有)除外)及國際發售股份(惟以合資格合和股東身份使用藍色申請表格或透過藍表eIPO服務(www.eipo.com.hk)作出的申請(如有)除外)。本公司將採取合理措施，識別並拒絕已在國際發售中獲得國際發售股份(惟根據優先發售申請預留股份除外)的投資者所提出的香港公開發售申請(惟根據僱員優先發售申請預留股份除外)，並識別及拒絕已在香港公開發售中獲得香港發售股份(惟根據僱員優先發售申請預留股份除外)的投資者在國際發售的認購意向(惟根據優先發售申請預留股份除外)；
- 閣下不按規定方式付款或閣下以支票或銀行本票付款，但該支票或銀行本票在首次過戶時不獲兌現；
- 閣下未有根據申請表格上的指示正確填妥申請表格；
- 閣下申請認購超過3,400,000股僱員預留股份；
- 本公司相信閣下的申請一經接納，會違反接納閣下申請或閣下地址所在的司法權區的適用證券或其他法律、規則或法規；
- 包銷協議未能成為無條件；或
- 香港包銷協議及/或國際包銷協議根據其各自的條款終止。

退還閣下的款項

倘閣下基於(但不限於)上述任何原因而未獲任何僱員預留股份，本公司將不計利息退還閣下的申請款項，連同1%經紀佣金、0.003%證監會交易費及0.005%聯交所交易費。如閣下的申請僅部份獲接納，本公司會將閣下申請款項(包括相關的1%經紀佣金、0.003%證監會交易費及0.005%聯交所交易費)的適當部份不計利息退還予閣下。如最終釐定的發售價低於申請時初步繳付的每股股份港幣17.80元(不包括經紀佣金、證監會交易費及聯交所交易費)，本公司將不計利息退還多收申請款項，連同相關的1%經紀佣金、0.003%證監會交易費及0.005%聯交所交易費。該等款項於退款日期前的所有應計利息歸本公司所有。閣下的申請款項退款(如有)將於二零一三年六月十八日(星期二)退還。

退款支票將以劃線註明「只准存入抬頭人賬戶」退還予閣下。閣下所提供的香港身份證號碼或護照號碼的一部份，或會列印於退款支票(如有)。有關資料亦會轉交第三方作退款用途。閣下將退款支票兌現前，銀行或會要求查證閣下的香港身份證號碼或護照號碼。未有準確填妥閣下的香港身份證號碼或護照號碼，或會導致退款支票延遲兌現或無效。

香港證券登記處將於寄發日期(預計為二零一三年六月十八日(星期二))寄發退款支票(如有)予本公司，本公司將以普通郵遞方式，轉寄往閣下申請表格所示地址或閣下以其他方式通知本公司的地址，郵誤風險概由閣下自行承擔。

個人資料

收集個人資料聲明

香港法例第486章《個人資料(私隱)條例》(「該條例」)的主要條款已於一九九六年十二月二十日在香港生效。此項收集個人資料聲明是向股份申請人和持有人說明有關本公司及其香港證券登記處在個人資料和該條例方面的政策和慣例。

1. 收集閣下個人資料的原因

證券申請人或證券登記持有人以自己的名義申請認購證券或轉讓或受讓證券時或尋求香港證券登記處的服務時，須不時向本公司及其香港證券登記處提供其最近的準確個人資料。

未能提供所要求的資料可能導致閣下申請證券被拒或延遲，或本公司或其香港證券登記處無法落實轉讓或提供服務，亦可能妨礙或延遲登記或轉讓閣下成功申請認購的香港發售股份及/或發送股票及/或發送閣下應得的退款支票。

如提供的個人資料有任何錯誤，證券持有人須立即通知本公司和香港證券登記處。

2. 目的

- 申請人及證券持有人的個人資料可以作以下目的使用、持有及/或保存(以任何方式)：
- 處理閣下的申請及退款支票(如適用)及核實是否符合本申請表格及招股章程載列的條款和申請程序，以及公佈香港發售股份的分配結果；
 - 遵守香港及其他地區的一切適用法律法規；
 - 登記新發行證券或以證券持有人的名義(包括以香港結算代理人名義(如適用))轉讓或受讓證券；
 - 存置或更新本公司證券持有人的名冊；
 - 核實或協助核實簽名、任何其他核證或交換信息；
 - 確立本公司證券持有人的受益權利，如股息、供股和紅股等；
 - 分發本公司及其附屬公司的通訊；
 - 編製統計信息和股東資料；
 - 根據香港或其他地區的法律、規則或法規進行披露(無論法定或其他)；
 - 披露有關信息以便就權益申索；及
 - 與上述有關的任何其他附帶或相關目的及/或使本公司及其香港證券登記處能履行對證券持有人及/或監管者承擔的責任及/或證券持有人不時同意的任何其他目的。

3. 個人資料的轉送

本公司和其香港證券登記處持有的關於證券申請人及持有人的個人資料將會保密。但本公司和其香港證券登記處可以在為達到上述目的或當申任何目的的必要的情况下，作出彼等認為必要的查詢以確認個人資料的準確性，尤其為彼等可向或從下列任何及全部人士和實體或與下列任何及全部人士和實體互相披露、取得或轉送(無論在香港境內或境外)證券申請人及證券持有人的個人資料：

- 本公司或其各自指定的代理，如財務顧問和收款銀行；
- 香港結算及香港結算代理人，彼等將會就中央結算系統的運作使用個人資料(倘申請人要求將香港發售股份記存於中央結算系統)；
- 任何向本公司及/或香港證券登記處提供與其各自業務營運有關的行政、電訊、電腦、付款或其他服務的代理、承包商或第三方服務供應商；
- 聯交所、證監會及香港或其他地區的任何其他法定、監管或政府機關；及
- 證券持有人與其進行或擬進行交易的任何其他人士或機構，如彼等的銀行、律師、會計師或股票經紀等。

4. 查閱和更正個人資料

該條例規定，證券申請人及持有人有權確定本公司或其香港證券登記處是否持有其個人資料，並有權索取有關資料的副本並更正任何不準確資料。根據該條例，本公司和其香港證券登記處有權處理任何查閱資料的要求收取合理的費用。所有查閱資料或更正資料的要求或查詢有關政策及慣例以及持有資料種類的要求，均須按招股章程「公司資料」一節所披露或不時按適用法例獲知會的註冊地址送交本公司的公司秘書或送交香港證券登記處私隱監管人員。

如閣下簽署本申請表格，即表示閣下同意上述各項。

申請手續

- 請按照下表計算閣下就擬認購的僱員預留股份應繳的股款。申請認購的僱員預留股份數目最少須為200股。申請數目必須為應付股款一覽表所載之其中一個數目。任何其他僱員預留股份數目之申請一律不獲考慮，而該等申請亦不予受理。閣下最多可申請認購3,400,000股僱員預留股份。下表列出申請認購不多於3,400,000股僱員預留股份之應繳股款總額。閣下必須按最高發售價每股僱員預留股份港幣17.80元繳款，另加1%經紀佣金、0.003%證監會交易費及0.005%香港聯交所交易費。
- 請填妥並簽署申請表格。只接納親筆簽名。
- 付款支票或銀行本票須緊釘於表格上。閣下必須以一張支票或一張銀行本票支付香港發售股份之申請款項。每份申請必須附有獨立開出之支票或銀行本票。

閣下如以支票付款，則該支票必須：

- 為港幣支票；
- 以閣下在香港之港幣銀行賬戶付款；
- 顯示閣下的賬戶名稱，而該賬戶名稱必須預印在支票上，或由有關銀行授權人在該支票背面加蓋證明。該賬戶名稱必須與閣下姓名相同。如屬聯名申請，該賬戶名稱必須與名列首位申請人之姓名相同；
- 註明抬頭人為「中國銀行(香港)代理人有限公司—合和公開發售」；
- 劃線註明「只准存入抬頭人賬戶」；及
- 並非期票。

下列情況將導致閣下之申請不獲接納：

- 支票不符合所有上述規定；或
- 支票首次過戶時未獲兌現。

閣下如以銀行本票付款，則該銀行本票必須：

- 為港幣本票；
- 香港持牌銀行發出，並由有關銀行授權人在該銀行本票背面簽署證明閣下姓名。銀行本票所示姓名必須與申請表格所示姓名相同；
- 註明抬頭人為「中國銀行(香港)代理人有限公司—合和公開發售」；
- 劃線註明「只准存入抬頭人賬戶」；及
- 不得為期票。

如閣下之支票或銀行本票不符合上述所有規定，閣下之申請將遭拒絕受理。

4. 對摺申請表格一次，然後於二零一三年六月十一日(星期二)中午十二時正前交回位於本公司總部及香港主要營業地點(地址為香港灣仔皇后大道東183號合和中心63樓63-01室)的公司秘書。

5. 遞交申請表格截止時間為二零一三年六月十一日(星期二)中午十二時正(倘該日不辦理認購登記，則為下文所述其他日期及時間)。認購申請將於二零一三年六月十一日(星期二)上午十一時四十五分至中午十二時正期間登記，惟須視乎天氣情況而定。如香港於二零一三年六月十一日(星期二)上午九時正至中午十二時正內任何時間懸掛下列警告訊號，將不會辦理登記認購申請：

- 八號或以上熱帶氣旋警告訊號；或
- 「黑色」暴雨警告訊號。

屆時認購申請將於上午九時正至中午十二時正期間香港並無懸掛上述任何警告訊號的下一營業日(即除星期六、星期日或香港公眾假期以外)之日子。

6. 本公司有權將所有或任何支票或銀行本票兌現。閣下不會獲發付款收據。本公司將保留閣下之申請認購股款之任何利息。本公司亦有權在閣下之支票或銀行本票過戶之前保留任何股票及/或退款。

可供申請認購的僱員預留股份數目及款項

申請認購的 僱員預留股份數目	申請時應繳 款項 港幣	申請認購的 僱員預留股份數目	申請時應繳 款項 港幣	申請認購的 僱員預留股份數目	申請時應繳 款項 港幣	申請認購的 僱員預留股份數目	申請時應繳 款項 港幣
200	3,595.89	4,000	71,917.70	60,000	1,078,765.44	800,000	14,383,539.20
400	7,191.77	5,000	89,897.12	70,000	1,258,559.68	900,000	16,181,481.60
600	10,787.65	6,000	107,876.54	80,000	1,438,353.92	1,000,000	17,979,424.00
800	14,383.54	7,000	125,855.97	90,000	1,618,148.16	2,000,000	35,958,848.00
1,000	17,979.42	8,000	143,835.39	100,000	1,797,942.40	3,000,000	53,938,272.00
1,200	21,575.31	9,000	161,814.82	200,000	3,595,884.80	3,400,000 ⁽¹⁾	61,130,041.60
1,400	25,171.20	10,000	179,794.24	300,000	5,393,827.20		
1,600	28,767.07	20,000	359,588.48	400,000	7,191,769.60		
1,800	32,362.96	30,000	539,382.72	500,000	8,989,712.00		
2,000	35,958.85	40,000	719,176.96	600,000	10,787,654.40		
3,000	53,938.27	50,000	898,971.20	700,000	12,585,596.80		

⁽¹⁾ 閣下可申請認購的僱員預留股份最高數目。