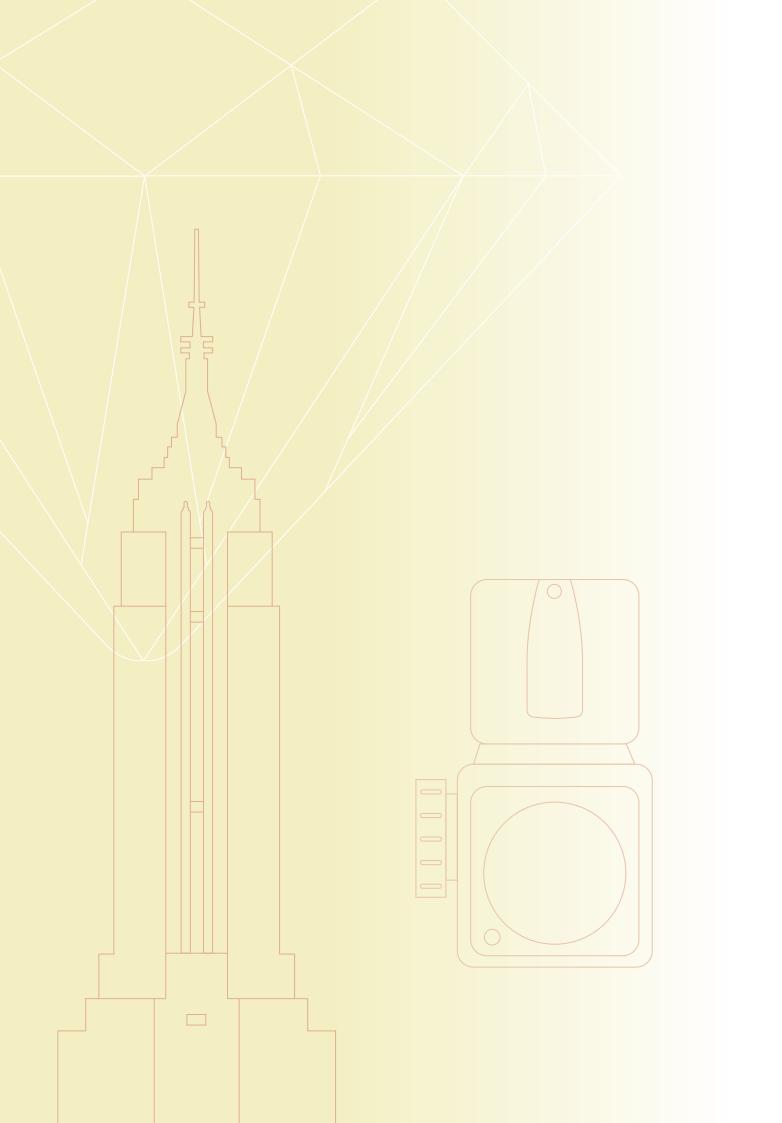








恒隆集團有限公司 HANG LUNG GROUP LIMITED 股份代號 STOCK CODE: 00010



只選好的 只做對的 We Do It Right

我們的業務貫徹一個理念:「只選好的 只做對的」。這不僅是我們的核心業務所繫,也是我們對員工、社會和環境的關顧準則。我們相信,這是我們的成功基石,有助我們贏得持份者的信心。

本年報敘述我們年內的業務進展,並採用永恆經典之作為比喻。這些 經典之作象徵著我們為旗下世界級項目注入的心血和質量,以及為 股東、租戶及顧客帶來的超凡價值。

步入業務發展的新高峰之際,我們繼續保持最高標準,矢志成為香港和中國內地最受尊崇並具領導地位的全國性商業地產發展商。

We Do It Right is a principle that extends beyond our core business and embraces the initiatives we undertake on behalf of our staff, the community and the environment. We believe this is fundamental to our success and helps us win the trust of our stakeholders.

In this annual report we describe the progress we have made during the year, using iconic representations of timeless design classics. These symbols stand for the care and quality that go into all of our world-class buildings and the unparalleled value brought to our shareholders, tenants and customers.

As we enter an exciting new phase in our business expansion, we will continue to maintain our high standards in order to become the most admired and leading national commercial property developer in Hong Kong and mainland China.

目錄

Contents

- O3 公司簡介 Corporate Profile
- O4 財務摘要 Financial Highlights



- 08 董事長致股東函 Chairman's Letter to Shareholders
- 23 管理層之討論及分析 Management Discussion and Analysis



- 86 可持續發展 Sustainable Development
- 92 財務日誌 Financial Calendar
- 93 企業管治報告 Corporate Governance Report



- 118 董事簡介 Profile of the Directors
- 123 主要行政人員簡介 Profile of Key Executive



- 124 董事局報告 Report of the Directors
- 133 獨立核數師報告 Independent Auditor's Report
- 135 財務報表 Financial Statements



- 214 十年財務概覽 Ten-Year Financial Summary
- 215 公司資料 Corporate Information
- 216 上市資料 Listing Information





公司簡介

Corporate Profile

恒隆集團有限公司

恒隆集團有限公司(股份代號:00010)是香港最具資歷的上市公司之一,在物業發展市場擁有逾五十年經驗。透過恒隆地產有限公司(股份代號:00101),我們在香港和內地享有尊崇地位,被公認為一家重視質量的頂級地產發展商。

恒隆集團的香港業務包括發展物業供銷售和租賃。旗下物業組合龐大,涵蓋大型商場、 辦公樓與住宅物業,均以精心策劃及地點優越而著稱。

我們早於九十年代初在內地作出首項投資,為日後發展內地業務邁出第一步。我們在內地的策略是於主要城市的黃金地段,發展最優質的物業。時至今日,集團在上海擁有兩項大型投資物業,包括集商場、辦公樓和住宅於一身的港匯恒隆廣場,以及結合商場和辦公樓功能的恒隆廣場。加上分別在濟南擁有恒隆廣場和在瀋陽建有皇城恒隆廣場與市府恒隆廣場,我們正以此等項目的成功為基礎,於無錫、天津、大連、昆明和武漢等主要城市,發展同類的物業項目。

我們不僅繼續拓展內地的版圖,亦會投資於香港市場的物業組合,矢志發展成為最受尊 崇並具領導地位的全國性商業地產發展商。

HANG LUNG GROUP LIMITED

Hang Lung Group Limited (stock code: 00010) is one of the most established listed companies in Hong Kong with more than 50 years of experience in the property development market. Through Hang Lung Properties Limited (stock code: 00101), we have built a leading reputation as a top-tier property developer in Hong Kong and on the Mainland, with a recognized commitment to quality.

Hang Lung Group's businesses in Hong Kong include property development for sale and lease. Our substantial portfolio encompasses well-planned large-scale commercial, office and residential developments in prominent locations.

We made our first investment on the Mainland in the early 1990s as the foremost step in our future business expansion. Adhering to the strategy of developing prime sites in major cities, our portfolio of investment properties currently comprises two large-scale developments in Shanghai – the commercial, office and residential complex Grand Gateway 66, and the commercial and office complex Plaza 66. Together with our prime landmark complexes of Parc 66 in Jinan, as well as Palace 66 and Forum 66 in Shenyang, we are vigorously building on our successes to develop similar properties in major cities including Wuxi, Tianjin, Dalian, Kunming and Wuhan.

We will continue not only to expand our horizons on the Mainland, but also to invest in our portfolio in Hong Kong, as we aim to become the most admired and leading national commercial property developer of the highest quality in the market.





財務摘要

Financial Highlights

業績

RESULTS

截至十二月三十一日止年度 For the year ended December 31

| 以港幣百萬元計算 (除另有註明) | in HK\$ Million (unless otherwise stated) | 2013 | 2012 |
|---------------------|--|---------|--------|
| 營業額 | Turnover | | |
| 物業租賃 | Property leasing | 7,216 | 6,711 |
| 香港 | Hong Kong | 3,232 | 3,185 |
| 中國內地 | Mainland China | 3,984 | 3,526 |
| 物業銷售 | Property sales | 2,518 | 1,275 |
| 營業額總計 | Total turnover | 9,734 | 7,986 |
| 股東應佔純利 | Net profit attributable to shareholders | 4,557 | 5,262 |
| 股息 | Dividends | 1,079 | 1,066 |
| 股東權益 | Shareholders' equity | 70,572 | 65,224 |
| 每股資料 | Per share data | | |
| 盈利 | Earnings | \$3.38 | \$3.90 |
| 股息 | Dividends | | |
| 中期 | Interim | \$0.19 | \$0.19 |
| 末期 | Final | \$0.61 | \$0.60 |
| 總計 | Total | \$0.80 | \$0.79 |
| 股東權益 | Shareholders' equity | \$52.3 | \$48.3 |
| 資產淨值 | Net assets | \$101.0 | \$96.0 |
| 財務比率 | Financial ratio | | |
| 派息比率 | Payout ratio | 24% | 20% |
| 淨債項股權比率(附註1) | Net debt to equity ratio (Note 1) | 3.9% | 0% |
| 債項股權比率 | Debt to equity ratio | 33.0% | 29.0% |

基本業績

UNDERLYING RESULTS

截至十二月三十一日止年度 For the year ended December 31

| 以港幣百萬元計算 (除另有註明) | in HK\$ Million (unless otherwise stated) | 2013 | 2012 |
|---------------------|---|--------|--------|
| 股東應佔基本純利(附註2) | Underlying net profit attributable to shareholders (Note 2) Earnings per share (Note 3) Payout ratio (Note 3) | 3,071 | 3,564 |
| 每股盈利(附註3) | | \$2.27 | \$2.64 |
| 派息比率(附註3) | | 35% | 30% |

附註

- 1. 淨債項指銀行貸款及其他借貸扣除現金及銀行存款。股權則包括股東權益及非控股權益。
- 2. 為加強對本集團營運業績的理解,呈報股東應佔基本純利時已撇除因採納香港會計準則第40號《投資物業》之影響,該準則規定投資物業及發展中投資物業公平值之變動並扣除相關遞延税項及非控股權益於損益中入賬。
- 3. 有關計算乃根據股東應佔基本純利計算。

Notes:

- Net debt represents bank loans and other borrowings less cash and deposits with banks. Equity comprises shareholders' equity and non-controlling interests.
- 2. To facilitate better understanding of the Group's operational results, the underlying net profit attributable to shareholders is presented by excluding the effect of adopting Hong Kong Accounting Standard 40, Investment Property which requires changes in fair value of investment properties and investment properties under development, net of related deferred tax and non-controlling interests be accounted for in profit or loss.
- 3. The relevant calculations are based on the underlying net profit attributable to shareholders.









租金收入和溢利持續增長 SUSTAINABLE RENTAL TURNOVER AND PROFIT GROWTH







Growth % would be 12% for overall and 10% for Hong Kong if excluding the discontinued operations

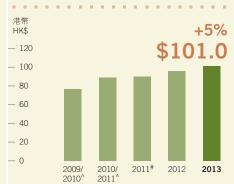
^ 截至六月三十日止財政年度 Financial year ended June 30





每股資產淨值





每股股息

Dividends per Share



由於財政年度年結日由六月三十日更改為十二月三十一日,此財政期為由二零一一年 一月一日至十二月三十一日止十二個月

The financial period represented 12-month period covering from January 1, 2011 to December 31, 2011 due to the change of financial year end date from June 30 to December 31

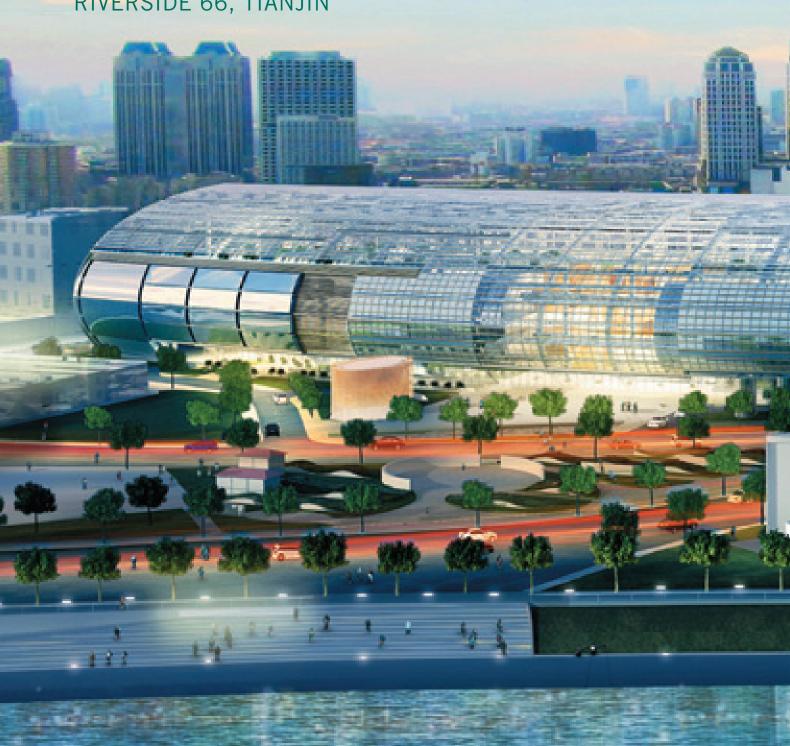
† 二零一一年七月一日至二零一一年十二月三十一日止六個月財政期之末期股息 Final dividend for the six-month financial period from July 1, 2011 to December 31, 2011



自一九九零年代起,我們在中國內地的主要城市打造世界級商業綜合項目。隨著天津的恒隆廣場 於二零一四年開幕,我們的內地業務將開創另一新里程碑。

Since the 1990s, we have been branching out into mainland China with world-class commercial complexes in key cities. With the opening of Riverside 66 in Tianjin in 2014, we are poised to celebrate yet another milestone in our development on the Mainland.

恒隆廣場 • 天津 RIVERSIDE 66, TIANJIN









董事長致股東函 Chairman's Letter to Shareholders









業績及股息

截至二零一三年十二月三十一日止年度, 營業額增長百分之二十二,至港幣九十七 億三千四百萬元。由於出售之非核心投資 物業較去年為少,因此股東應佔純利減少 百分之十三,至港幣四十五億五千七百 萬元;每股盈利亦因而下降百分之十三, 至港幣三元三角八仙。

倘扣除重估收益的所有影響,股東應佔 基本純利減少百分之十四,至港幣三十億 七千一百萬元;每股基本盈利相應下降至 港幣二元二角七仙。

董事局建議派發末期股息每股港幣六角一仙。如獲股東批准,截至二零一三年十二 月三十一日止年度的股息總額為每股港幣 八角,較上年度增加百分之一點三。

業務回顧

RESULTS AND DIVIDEND

For the year ended December 31, 2013, turnover increased 22% to HK\$9,734 million. Net profit attributable to shareholders decreased 13% to HK\$4,557 million as there were fewer disposals of non-core investment properties compared to the year before. Consequently, earnings per share also fell 13% to HK\$3.38.

When excluding all effects of revaluation gain, the underlying net profit attributable to shareholders was 14% lower at HK\$3,071 million. Underlying earnings per share retreated similarly to HK\$2.27.

The Board recommends a final dividend of HK\$0.61 per share. If approved by shareholders, total dividends per share for the year ended December 31, 2013 will be HK\$0.80, an increase of 1.3% compared to the previous year.

BUSINESS REVIEW

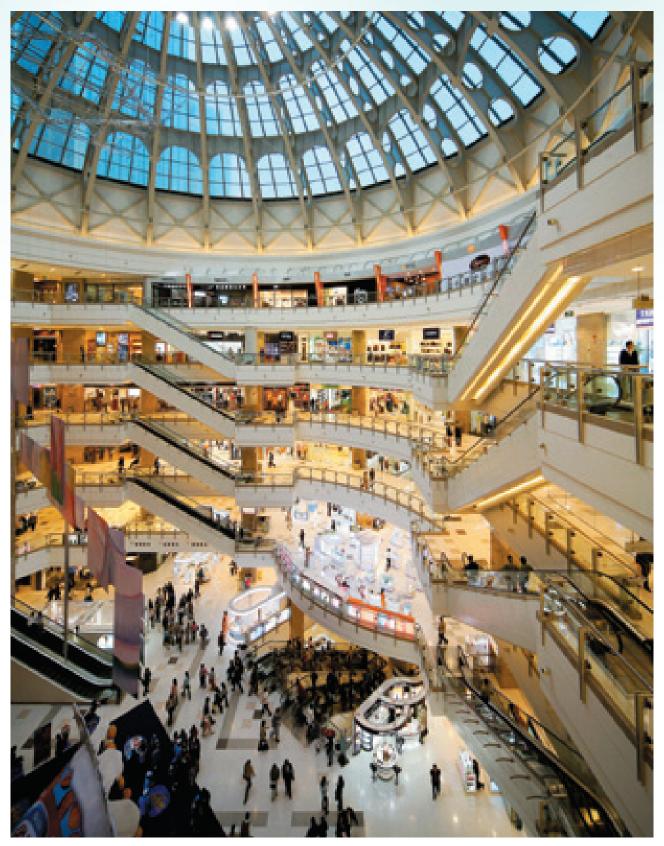
Real estate everywhere, especially the residential segment, is to a good extent affected by government policies. There are many reasons and they are all understandable. Just to name a few: home ownership is a cornerstone to social stability. For most people, a dwelling unit is the biggest investment in his or her life and the mortgage is the greatest debt burden. As a result, home purchase is very significant to most citizens. Whether one owns or rents, housing is a basic necessity of life and the government is expected to ensure its steady supply. In many places such as mainland China and Hong Kong, land supply is controlled by the government. Building construction is a complicated process involving big dollars. Its quality control is critical in the sense that a house should be safe and should last for at least decades. Being a major part of any economy, the knock-on effect of house building is critical to its overall health.





董事長致股東函

Chairman's Letter to Shareholders



自二零零零年代初起,上海的港匯恒隆廣場一直是集團的中流砥柱之一 Grand Gateway 66 in Shanghai has been part of the Group's foothold since the early 2000s







無怪乎各地政府均小心監察我們的地產業,而地產公司亦對政府之政策甚為敏感。本公司之業務分佈中國內地和香港,而近來兩個市場均有新政府班子上場。依我們所見,彼等與各自的上屆政府有一個重大分別:兩個新政府均作出積極領導,這意味著許多新政策的推出,部分發展會影響我們的地產業。由是觀之,發展商現在必須面對一個勇敢新世界。

內地如此積極反腐,乃本人前所未見。 而在香港,現屆政府正竭力扭轉上屆政府 多年之消極怠政;一方面致力提供土地, 另一方面則採取行政措施遏抑需求。雖然 兩個市場之新政策均令我們的業務受創, 但由於它們乃正確之舉,因此我們仍鼎力 支持。

舉凡我們在內地踏足之處,針對政府官員的反腐反奢措施均正影響某些奢侈品銷售。縱使不是全部,但以往確有相當部分之高檔產品與昂貴服務之購置餽贈,乃與政府官員有關,如今此等行徑已受到嚴厲打遏。

有人問我對該等政策何時放寬有何看法, 本人之回應始終如一:我希望永遠會會 寬。以世界其他地方為鑑,建基於與 不當消費之經濟斷難持久,其乃自掘濟 面已。中國擁有大量合法及蓬勃的如同 動,對這樣的國家來說,將此等。 動的貪腐之風割除實早勝於晚。 會創造新 需求,取代不當經濟活動。 No wonder every government carefully watches our industry, and property companies are very sensitive to government policies. In both mainland China and Hong Kong, the two markets where we play, there is a new administration of late. From what we can tell, they differ from their respective predecessors in one critical respect: they both provide active leadership which means many new policies. Some of them will inevitably affect our industry. In this sense, it is a brave new world that developers must now face.

On the Mainland, I have never seen such serious efforts to curb corruption. And in Hong Kong, the present government is doing its best to reverse years of inaction on the part of the last administration. It strives to supply land on the one hand, and on the other, employs administrative measures to check demand. In both places, such new policies are hurting our business. But since they are the right things to do, we fully support them.

Everywhere we go on the Mainland, anti-corruption and anti-opulence measures targeting civil servants are affecting the sales of certain luxury goods. Previously a good portion – although to be sure not all – of the purchases of high-end products for gifting and expensive services was no doubt related to government officials. These purchases are now seriously curtailed.

Some have asked for my opinion on when these policies will be relaxed. My answer has always been: I hope they never will. As many other parts of the world have shown, economies built upon improper spending such as that relating to corruption cannot last. They are merely sowing the seeds of their own demise. It is much better that a country like China with myriads of legitimate and vibrant economic activities should sooner rather than later rid itself of such cancerous elements. In the long term, the economy will grow more healthily and will generate new demand to replace the shady ones.





董事長致股東函

Chairman's Letter to Shareholders

我們旗下的內地購物商場約一半屬高檔次,彼等之零售額尤其受到該等政策的影響。然而,在如斯不利之環境下,我們的內地租金收入仍上升百分之十三,相關營業溢利亦上升百分之十二。倘不計入瀋陽的市府恒隆廣場及無錫的恒隆廣場兩個較新物業,該兩項數字仍有分別百分之五及百分之七的升幅。

Roughly half of our Mainland malls can be considered deluxe. Their retail sales were particularly affected by the policies. Nevertheless, in the face of such an unfavorable environment, we still managed on the Mainland to increase rents by 13% and related operating profit by 12%. When excluding the newer properties of Forum 66 and Center 66, the two numbers still advanced by 5% and 7% respectively.

香港本土市場方面,行政長官梁振英先生 領導的政府推出嚴厲措施遏抑需求。加上 於可見將來之土地供應,樓價只會應聲向 下。幸好我們把握時機,透過附屬公司 恒隆地產,以接近過往之邊際利潤售出 二百七十二個住宅單位。 In our home market Hong Kong, the government under Chief Executive Mr C.Y. Leung has introduced rather draconian measures to stall demand. Together with the foreseeable supply of land, residential prices have no place to go but down. As such, we, through our subsidiary Hang Lung Properties, were fortunate to have seized the window of opportunity and sold 272 units at a margin very similar to that of our previous sales.

Our Hong Kong investment properties on the other hand are a beneficiary of the government's non-real estate-related policies. The continual arrival of Mainland tourists has buoyed retail sales. Our rental turnover and operating profit respectively went up 10% and 11% after removing the effects of the sales of numerous fringe assets the year before. The nominal increases were respectively 1% and 3%. We received 12% more revenue from retail space and 9% from offices. Occupancy rates were respectively 98% and 94% for the two product types. Overall rental margin improved two points to 85% which reflected the effects of the sale of non-core properties in 2012.

至於佔整體物業組合比重較小的住宅和服 務式寓所,其空置率雖有輕微上升,但整 體租金收入仍錄得增長。 For our residential and serviced apartments, which are insignificant to our overall portfolio, the vacancy rate rose a little but total rents received went up.









我們把握時機於年內售出浪澄灣住宅單位 We catch the right timing to sell the residential units of The Long Beach during the year





董事長致股東函

Chairman's Letter to Shareholders



內地訪港旅客為本港零售額帶來支持,香港投資物業的租金收入亦因而錄得升幅
Mainland tourists support the retail sales of Hong Kong and rental turnover of our investment properties in Hong Kong also records an increase

前景

未來一年,本人預期香港現行遏抑樓市需求之措施不會有所改變。然而,隨著住宅 供應量遞增及樓價逐步下跌,屆時政策有 望逆轉。

因此,我們在這段期間將繼續伺機出售已 落成之住宅物業。情況固然不會一帆風順,但亦不需要過於悲觀。不消説,我們 定必竭盡所能保持相對較高的邊際利潤。 正如本人約兩年前所撰述,我們不應過於 貪婪。

過去一段日子,我們見證了香港頗佳的 租金收入增長。至少就今年而言,這情況 理應有機會持續。

PROSPECTS

In the coming year, I do not foresee changes to the current demandcurbing measures in Hong Kong. But after home supply sets in and prices fall somewhat, it is conceivable to have a policy reversal at that time.

So in the interim, we will continue to watch out for opportunities to sell completed apartments. Things will not move briskly but neither do we need to be overly bearish. Needless to say, we will do our best to the extent possible to maintain a relatively high profit margin. As I have written almost two years ago, we should not be too greedy.

In the recent past, we have witnessed respectable rental growth in Hong Kong. There is a reasonable chance that this will continue at least for this year.







內地方面,反腐反奢行動何時告一段落實在難以預測,本人盼望其能持久,令政策效益變成常態。畢竟,恒隆是長期參與者,願意犧牲短期市場利益來換取長期經濟穩健。我們有理由相信,這個結果可望實現。

在該日子來臨前,我們會集中力量提升營 運效率。為此我們須做好兩件事:優化營 運系統及強化管理團隊,包括重建適切的 企業文化。

過去兩至三年,我們已就前者做了大量工作。例如,我們安裝了全新的企業資源規劃(ERP)系統,進一步加強內地辦事處和香港相互的聯繫,亦強化了內部審計部,並取得成果。

同時,我們亦有逼切需要壯大和強化管理 團隊。這於小型創業公司較常見,像我們 一家有逾半世紀歷史的大企業則屬罕見。 恒隆曾出現如此快速的擴張,只有一九六 零年成立後之十年,以及一九八零年代初 在香港發展逾十個鐵路上蓋物業項目之時。

On the Mainland, it is impossible to predict how long the anti-corruption/ anti-opulence campaign will last. My personal hope is that it will stay long enough to turn the effects of the policies into a normal state of affairs. After all, Hang Lung is a long-term player willing to sacrifice short-term market gains for economic health in the long run. There is reasonable hope that such an outcome will materialize.

Before that day arrives, we will focus our efforts on improving operational efficiency. For that we need to do two things: enhance our operating system, and strengthen our management team including the rebuilding of an appropriate corporate culture.

In the past two to three years, much work has been done on the former. For example, we have installed a new Enterprise Resource Planning system that further integrates our Mainland offices with Hong Kong and with each other. Our internal audit, having been fortified, has also borne fruit.

The need for a bigger and stronger management team seems relentless. This is a condition usually associated with a small start-up firm and not a sizable company like ours with over half a century of history. The only other times that Hang Lung has seen such a fast pace of expansion was the decade immediately following our founding in 1960 and in the early 1980s when we took on over ten projects atop Hong Kong's subway stations.

The explosive growth of the 1960s led to our going public in October 1972. By some measures, at that time we were perhaps the single largest Chinese-managed real estate company in Hong Kong. The only one bigger than us was Hongkong Land. The second expansion however ended in near disaster. After committing to many projects in a single basket, we ran into the political turmoil surrounding the Sino-British negotiations on Hong Kong's return to her Motherland. The market fell precipitously and we were in serious financial difficulties. Fortunately we survived but it took us years to nurse ourselves back to health. This has taught us to be strategically cautious and financially prudent. Such lessons are still ingrained in our genes.





董事長致股東函

Chairman's Letter to Shareholders

現在,本公司迎來與內地有關的第三趟大型 擴張。此乃一項經過長期部署的規劃,我們 首先以上海作為實驗,前後為期約十二年。 在進駐之前,我們於一九九一年至一九九三年 在地心研究市場;一九九二年和一九九三年 在上海購置兩幅地塊及開始施工;一九九三年 在上海購置兩幅地塊及開始施工;一九九三年 在上海購置兩幅地塊及開始施工;一九九 年及二零零年港匯恒隆廣場和恒隆廣場 座購物商場分別開業。待兩者成功營運數 年,再加上進一步研究,我們方才著手拓總 二線城市購入數幅土地。當首個在上海 選之城市購入數幅土地。當首個在上海 的購物商場於二零一零年在瀋陽開業時, 距離我們首次進軍內地已十八載。

要執行上述工作,管理團隊至為重要。 自二零零零年代中期,我們加強施工管理 隊伍,繼而擴大租賃團隊,與此同時強化 企業員工,以支援及監督壯大了的團隊。 Now we are facing the third major expansion of the Company which relates to the Mainland. Strategically it was a long time in the making. We first spent about 12 years to experiment in Shanghai. Prior to jumping in, we carefully studied the market in 1991-1992, acquired two pieces of land in 1992 and 1993, built them out and opened the two malls – Grand Gateway 66 and Plaza 66 – in 1999 and 2000 respectively. Only after successfully running them for a few years and only upon further research did we venture into second tier cities. Starting from 2005, we bought several plots of land in carefully selected cities and opened the first mall outside of Shanghai, in Shenyang in 2010, 18 years after our initial entry into the Mainland.

The management necessary to execute the above is not inconsequential. Beginning in the second half of the 2000s, we beefed up our construction management capability. This was followed by the expansion of our leasing team. All along, we enhanced our corporate staff to support and monitor the enlarged team.



儘管上海零售市場的整體銷售額下降,上海的恒隆廣場的租金收入仍錄得升幅 Rental turnover of the mall of Plaza 66 records an increase despite the decrease in sales in the overall retail market in Shanghai

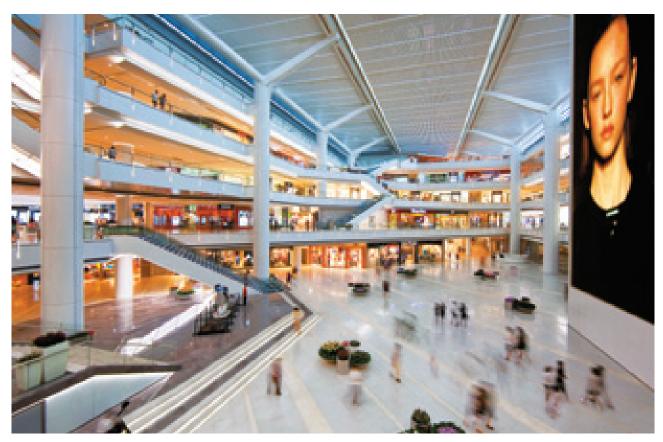






本人深信,單有前述的良好制度和優質員 工尚未足夠。正如本人以往撰述,我們必 須建立一個企業文化來維繫制度和員工, 管理基因必須健康。 Inasmuch as a lot has already been accomplished, the humongous Chinese market with practically limitless opportunities kept beckoning. As shareholders know, we are extremely careful in accepting new projects, but once in a great while a particularly attractive one comes along and we buy. (In the nine years since 2005, we have only chosen eight sites in seven cities.) All that necessitates an expanded team. Much as we would like to stick to our tradition of being a lean organization – a few years ago, there was one year when each staff member produced some HK\$10 million of after-tax profit – we also know that there can be a risk of being understaffed. Now that we have projects spread across the country, and given that a huge but transitional economy like China abounds with challenging ethical issues, risk management becomes paramount.

I am a firm believer that good systems and quality staff aforementioned alone are not sufficient. As I have previously written, we must build a corporate culture to supplement the system and the people. The genetics of management must be healthy.



瀋陽的皇城恒隆廣場在完成首個租約期後,現正重整租戶組合 Palace 66 in Shenyang is now undergoing tenant mix reshuffle after the completion of the first lease term





董事長致股東函

Chairman's Letter to Shareholders



武漢的恒隆廣場為集團在內地發展的第十個項目 Heartland 66 in Wuhan is the $10^{\rm th}$ project the Group develops on the Mainland







鑑於市道在可見未來料仍疲憊,我們將投入更多時間把該等必備元素日臻完善。有一點可以肯定:牛市遲早必會重臨。在市道暢旺時,眾人包括我們均忙於抓緊機會,其並非加強制度和管理之時。如今正是我們重整裝備,以迎接更好日子來臨之良機。

Since the market will likely be lethargic in the foreseeable future, we will devote more time to perfecting these necessary elements. One thing we are certain: a bull market will sooner or later return. In good times, people, ourselves included, are busy exploiting opportunities. Those will not be auspicious times to strengthen systems and management. Now is the time to tune up the engine for better days ahead.

今天的情況可一言以蔽之:我們正處於一個系統性升浪裏的週期性衰退。城鎮化和個人消費蘊藏於中國崛起的大勢頭,而中國的崛起則是世界的大趨勢。本公司的定位極為優越,可在這個長期升浪中揚帆破浪。

One way to characterize today's situation is: we are in a cyclical downturn amidst a systemic upsurge. Urbanization and consumer spending are mega trends embedded in the rise of China which in itself is a mega trend of the world. We are extraordinarily well positioned to ride that long-term wave.

本人抱有信心,恒隆的第三趟擴張將為公司帶來一個前所未見的黃金時代。種種跡象給予我們充分信心。試想一想:當我們所有內地項目完成後,縱使彼等表現只及上海兩個項目之一半,其所帶來的整體租金收入和投資回報將甚為可觀。

I am confident that the third expansion of Hang Lung will lead to a golden era that the Company has not seen before. Enough signs are there to give us due confidence. Consider this: when all the Mainland projects are completed and if they only perform half as well as our two in Shanghai, the result in terms of both total rents received and return on investment will be impressive indeed.

董事長 陳啟宗

香港,二零一四年一月二十三日

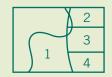
Ronnie C. Chan

Chairman Hong Kong, January 23, 2014



我們的物業由出類拔萃的國際頂級建築師行設計。由於我們對最高標準的堅持,所以旗下物業 不僅美感盎然,在造型和功能上亦登峰造極。

Our properties are designed by outstanding architects from leading international firms. It is our insistence on the highest standards of design that results in properties which are not only aesthetically pleasing, but are also crowning achievements of form and function.



1 恒隆廣場 ◆ 大連 Olympia 66, Dalian

二零一三年度新興市場城市景觀建築大獎「零售項目 — 未來」組別最高殊榮

Top honor in 2013 Cityscape Awards for Emerging Markets in the category of Retail Project Awards – Future

2 恒隆廣場●昆明(購物商場及辦公樓)Spring City 66, Kunming(Shopping Mall and Office)

美國綠色建築協會「能源及環境設計 先鋒獎 — 核心及外殼組別」金獎預認證

Precertification under the Leadership in Energy and Environmental Design (LEED) for Core and Shell Development – Gold Level issued by the U.S. Green Building Council

3 恒隆廣場 ● 無錫 Center 66, Wuxi

第十五屆中國國際房地產與建築科技展覽會商業建築設計優勝獎(購物

Commercial Building Design Excellence Award (Mall Category) at the 15th China International Real Estate Architectural Technology Fair

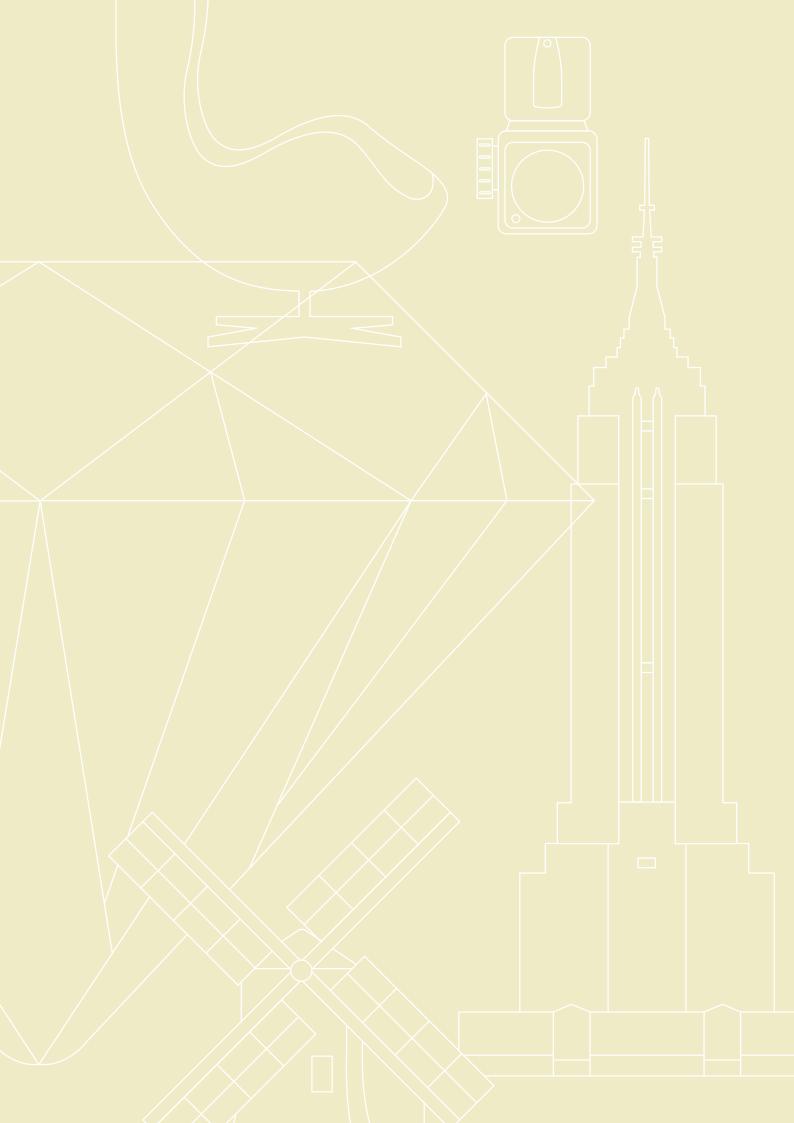
4 恒隆廣場 ● 濟南 • Parc 66, Jinan

國際購物中心協會二零一三年度VIVA (視野、創意、價值與成就)終極大獎 「可持續設計及發展組別」的「世界最佳」 殊榮

2013 VIVA (Vision, Innovation, Value and Achievement) Best-of-the-Best Award for Sustainable Design and Development bestowed by the International Council of Shopping Centers







管理層之討論及分析

Management Discussion and Analysis



24 業務概覽 Business Overview



- 32 香港物業租賃 Hong Kong Property Leasing
- 40 香港物業發展及銷售 Hong Kong Property Development and Sales



- 44 中國內地物業租賃 Mainland China Property Leasing
- 58 中國內地物業發展 Mainland China Property Development
- 66 集團主要物業 Major Group Properties
- 74 財務回顧 Financial Review



80 風險管理 Risk Management







業務概覽

Business Overview

二零一三年內,恒隆集團繼續奉行「只選好的 只做對的」方針。儘管物業市場挑戰 重重,但我們仍堅持選擇黃金地點興建優質物業,致力打造世界級的綜合發展項目。

We Do It Right continued to be a guiding principle for Hang Lung Group during 2013. We remained committed to building quality properties in the right locations, and creating mixed development projects with world-class designs despite challenges that arose in the property market.

二零一三年內,我們管理完善的現有物業組合及新發展項目,繼續提供穩健的租金收入,有助本集團錄得理想業績,為股東帶來另一個穩定增長的年度。

In 2013, we saw the continuation of steady rental turnover from both our existing, well-managed portfolio and from our new developments. Both income streams contributed to the impressive results we achieved, enabling us to deliver yet another year of stable growth for our shareholders.



[^] 截至六月三十日止財政年度 Financial year ended June 30

[#] 重列二零一一年十二月三十一日止十二個月 Restated to 12-month period ended December 31, 2011







營業總額為港幣九十七億三千四百萬元, 比二零一二財政年度增長百分之二十二。 鑑於出售的投資物業較二零一二年大幅減 少,股東應佔基本純利下降百分之十四至 港幣三十億七千一百萬元,每股盈利下降 百分之十四至港幣二元二角七仙。 Total turnover was HK\$9,734 million, up 22% from the 2012 financial year. As there was insignificant gain on disposal of investment properties compared to 2012, underlying net profit attributable to shareholders was down by 14% to HK\$3,071 million, and earnings per share declined 14% to HK\$2.27 as a result.

物業租賃

截至二零一三年十二月三十一日止十二個 月期內,集團物業租賃核心業務的溢利繼 續穩健地增長。期內香港的租金收入上升 百分之一(倘不計入已終止營運的物業的影 響,則上升百分之十):中國內地上升百分 之十三。整體租金收入總額增長百分之八 至港幣七十二億一千六百萬元。

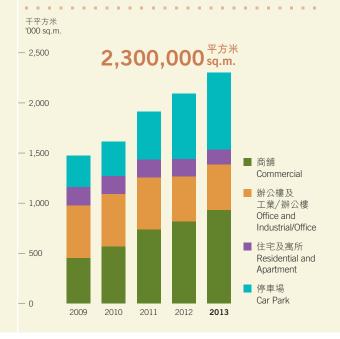
PROPERTY LEASING

Profit growth in our core business of property leasing saw solid returns for the 12-month period ended December 31, 2013. Rental turnover during this period increased 1% (increased 10% when excluding the impact of the discontinued operations) in Hong Kong and 13% in mainland China, contributing to a total overall increase of 8% to HK\$7,216 million.

投資物業面積之業務分類

Area of Investment Properties by Business Segment

於十二月三十一日 At December 31



投資物業面積之地域分佈

Area of Investment Properties by Geographical Location

於二零一三年十二月三十一日 At December 31, 2013







業務概覽

Business Overview



香港的物業組合錄得穩步增長 Our property portfolio in Hong Kong achieves steady growth

香港

倘不計入已終止營運的物業的影響,租金 收入及營業溢利穩步增長,分別上升百分 之十至港幣三十二億三千二百萬,以及百 分之十一至港幣二十七億三千六百萬元。 整體而言,租金收入及營業溢利分別較去 年上升百分之一及百分之三。

二零一三年度,香港物業租賃業務佔本集 團租金收入總額的百分之四十五。

中國內地

儘管內地近年經濟增長略為放緩,恒隆在 內地市場仍錄得穩健增長,租金收入總額 上升至港幣三十九億八千四百萬元,較二 零一二年增長百分之十三,營業溢利總額 增加百分之十二至港幣二十九億九千五百 萬元。

Hong Kong

The Company was able to achieve a steady growth in 2013, reporting an increase in rental turnover of 10% to HK\$3,232 million and operating profit by 11% to HK\$2,736 million, when excluding the impact of the discontinued operations. Overall, the year-on-year growth in rental turnover and operating profit were 1% and 3%, respectively.

In 2013, the property leasing business in Hong Kong contributed 45% to the Group's total rental turnover.

Mainland China

Economic growth on the Mainland was relatively moderate in recent years. However, Hang Lung achieved stable growth in this market, with total rental turnover rising to HK\$3,984 million, up 13% from 2012. Total operating profit increased by 12% to HK\$2,995 million.







本集團其中一個新項目 — 無錫的恒隆廣場,於二零一三年九月開幕,租出率達百分之九十五,首三個月營運期的租金收入達港幣七千七百萬元。

Center 66 in Wuxi, one of the Group's new developments, opened in September 2013 with 95% occupancy rate, accounting for a rental turnover of HK\$77 million in the first three months of operation.

自二零零零年代初起,上海的恒隆廣場和 港匯恒隆廣場一直是集團的中流砥柱。兩 者於二零一三年的租出率穩定保持在百分 之九十六,合共的租金收入上升百分之六 至港幣三十億九千八百萬元。 Plaza 66 and Grand Gateway 66 have been part of the Group's strong real estate foothold in Shanghai since the early 2000s. In 2013, they recorded stable occupancy rates at 96%. Rental turnover from these properties amounted to HK\$3,098 million, up 6%.

二零一三年內,瀋陽的市府恒隆廣場近乎 全部租出,租出率為百分之九十九。皇城 恒隆廣場在完成首個租約期後,現正重整 租戶組合,租出率為百分之八十八。 In 2013, Forum 66 was almost fully let, with occupancy rate of 99%. Palace 66 is now reshuffling the tenant mix after the completion of the first lease term, with occupancy rate recorded at 88%.

位於山東省省會濟南的恒隆廣場,在重組 租戶的過程中,租金收入微升百分之一至 港幣三億六千七百萬元。 Located in Jinan, the capital city of Shandong Province, Parc 66, in the course of tenant reshuffle, recorded an increase of 1% in rental turnover to HK\$367 million.

中國內地物業租賃業務持續增長,現佔本集團租金收入總額的百分之五十五。

The expansion of our mainland China operations means that this side of the business now accounts for 55% of the Group's total rental turnover.



於二零一三年在無錫開業的恒隆廣場,突顯了本公司在建築設計上對最高標準的堅持 Opened in 2013, Center 66 exhibits the Company's commitment to upholding the highest standards of excellence in architectural design





業務概覽

Business Overview

物業發展

隨著江蘇省無錫市的恒隆廣場於二零一三年九月盛大開幕,恒隆集團的項目發展再創里程碑。此項新地標擁有超過二百五十家世界級租戶,為無錫市民帶來全新的購物和消閒體驗。

無錫的恒隆廣場置身中國內地經濟最活躍的長江三角洲地區,享有龐大發展機遇。項目一期的購物商場坐落無錫市核心商圈崇安區人民中路,未計算停車場的面積,其總樓面面積達十一萬八千一百三十五平方米。除購物商場外,項目一期還包括於二零一四年起分期落成的兩座甲級辦公樓。

二零一三年十一月十九日,武漢的恒隆廣場舉行開工剪綵儀式,標誌著恒隆集團首次進軍華中地區。這項巧奪天工的新商業綜合物業坐落武漢市中心的繁盛商貿樞紐,是糅合東西文化的現代建築與設計典範。這是集團在內地發展的第十個項目,預期於二零一九年起分期建成,勢將成為集團在華中地區的橋頭堡。

另一個令人振奮的購物商場項目是天津的 恒隆廣場,項目將於二零一四年第三季盛 大開幕,此座世界級購物商場現已開始 預租。

二零一三年十一月二十六日,集團另一個 大型地標項目 一 位於遼寧省大連市的恒隆 廣場舉行主體結構封頂儀式。項目於二零 一五年開幕後將成為大連市最大的商業地 標物業,總樓面面積約達二十二萬一千九 百平方米(不包括停車場面積)。項目設有 相連中庭,將提供逾四百家商舖、一所電 影院及溜冰場。

恒隆集團其他所有內地發展項目,於二零 一三年內均如期施工並且進度良好。

PROPERTY DEVELOPMENT

In September 2013, Hang Lung Group achieved a milestone in its property development division with the grand opening of a new landmark shopping mall, Center 66 in Wuxi, Jiangsu Province. Home to more than 250 world-class tenants, Center 66 brings an all-new shopping and leisure experience to the public in Wuxi.

Center 66, strategically located in the Yangtze River Delta, will tap into the enormous potential of mainland China's most dynamic economic region. Situated on Renmin Zhong Lu in the heart of the city's Chong'an central business district, the mall of Phase 1 has a gross floor area of 118,135 square meters, excluding the car park areas. In addition to the shopping mall, the first phase of this development will ultimately include two Grade A office towers that are due to be completed, in stages, beginning in 2014.

Marking Hang Lung Group's first entry into central China, we held a groundbreaking ceremony on November 19, 2013 in Wuhan for Heartland 66. This new state-of-the-art commercial complex is located in the commercial and business heart of Wuhan. Combining the best design elements of East and West, Heartland 66 will be a showcase of modern architecture. This project represents the Group's 10th development on the Mainland and will be its flagship property in this part of the country when completed, in phases, from 2019.

Another exciting shopping mall development, Riverside 66 in Tianjin, will have its grand opening in the third quarter of 2014. Pre-leasing of the mall's world-class retail facilities is underway.

On November 26, 2013, a topping-out ceremony of its major structure was held for another of the Group's major landmark projects, Olympia 66 in Dalian, Liaoning Province. Opening in 2015, Olympia 66 will become the largest commercial landmark in Dalian, with a gross floor area of approximately 221,900 square meters (excluding the car park areas). Olympia 66 will include more than 400 shops, a cinema and a skating rink, all of which will be interconnected by a series of exciting atrium spaces.

Hang Lung Group has several other projects in development on the Mainland, and each of them progressed well and according to plan in 2013.







財務狀況

二零一三年內,恒隆集團繼續保持雄厚資本。現金及銀行存款達港幣三百九十七億零四百萬元。扣除債項總額港幣四百五十億二千四百萬元後,集團的淨債項股權比率為百分之三點九。

集團財政穩健,實力充裕,不僅足以為現 有發展項目提供融資,亦可把握未來出現 的擴展良機。

展望

憑藉對內地物業市場的深厚掌握及對優質 設計的專心致志,恒隆穩步發展成為一家 業務橫跨全國多個城市並具領導地位的商 業物業發展商。我們同時擁有雄厚財力, 除足以跨越近期市道放緩的影響外,更能 把握機會進一步購置土地。

香港方面,我們旗下物業均坐落於黃金地點,質量出眾,故能吸引優質長期租戶。 我們掌握時機優化租戶組合,提升物業設施及定期舉辦市場推廣活動,增加物業的吸引力和盈利能力。此外,我們密切監察樓市,在最適當的時間推售住宅單位。

除天津的恒隆廣場將於二零一四年開幕 外,我們在內地還有其他多個重大的發展 項目。彼等均以「恒隆廣場」這卓越品牌命 名,將於未來數年相繼落成,現正按計劃 進行並且進度良好。

我們對恒隆集團在香港和內地的長遠發展 前景充滿信心。由於集團於二零一三年穩 步發展,因此儘管未來一年的經濟將充滿 挑戰,我們預期集團於二零一四年可繼續 取得成功。

FINANCIAL POSITION

Hang Lung Group continued to enjoy a healthy balance sheet during 2013. Cash and bank balances amounted to HK\$39,704 million. After deducting total borrowings of HK\$45,024 million, the Group had a net debt to equity ratio of 3.9%.

Our strong financial position provides us with ample capacity to fund not only our current development projects, but also allows us to be well positioned for capturing any future expansion opportunities that may arise.

OUTLOOK

Hang Lung has advanced into becoming a leading national commercial property developer with operations across many cities. This exceptional growth is a direct result of our deep knowledge of the Mainland property market, combined with a tight focus on quality design. These factors, along with our robust financial position, have enabled us to rise above the impact of the recent market slowdown and, importantly, to capitalize on opportunities for further land acquisitions.

In Hong Kong, our outstanding portfolio of properties, all in excellent locations, allows us to attract and retain high quality tenants. We take the opportunity to refine our tenant mix, upgrade our properties and run regular promotional campaigns to market the attractiveness and profitability of our properties. By monitoring the residential market very closely, we are able to offer the sale of residential units at the most opportune time.

In addition to Riverside 66 which will open in Tianjin in 2014, we have other important projects underway in mainland China. These projects will come on stream over the next few years, and each will carry our renowned "66" brand name. Work on these new projects is progressing well and according to plan.

We are confident about our long-term development prospects both in Hong Kong and on the Mainland. As a result of the steady progress we made in 2013, and despite the economy is full of challenge for the year ahead, Hang Lung Group looks forward to continued success in 2014.



珍如拱璧

PRECIOUS AND TRUE

為確保旗下物業質量出眾,我們精挑細選優質建材,從每項微細物料到各式裝置,每個細節均一 絲不苟,實徹「只選好的 只做對的」宗旨。

We ensure our properties live up to our reputation for quality by carefully selecting only the finest building materials. From the marble we choose to the fixtures we install, we insist We Do It Right by taking care of every single detail.

香港物業發展

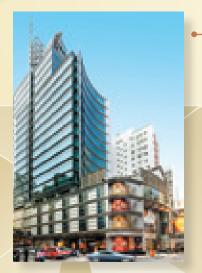
HONG KONG PROPERTY DEVELOPMENT



家樂坊 GALA PLACE



荷李活商業中心 HOLLYWOOD PLAZA

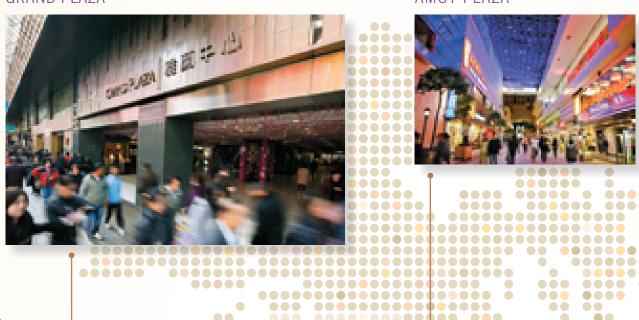


格蘭中心 GRAND CENTRE



恒隆中心 HANG LUNG CENTRE

雅蘭中心 **GRAND PLAZA**



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淘大商場 AMOY PLAZA



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旺角MONGKOK

-● ● ● 牛頭角NGAU TAU KOK

→●◆ 尖沙咀TSIM SHA TSUI

銅鑼灣CAUSEWAY BAY 🔸 鰂魚涌QUARRY BAY



康怡廣場 KORNHILL PLAZA



名店坊 **FASHION WALK**



山頂廣場 THE PEAK GALLERIA





香港物業租賃

Hong Kong Property Leasing

恒隆透過深思熟慮的策略部署,在旗下位於香港的物業進行優化租戶及全面提升資產等舉措,進一步強化集團的香港物業組合的整體表現,令業務在整體經濟不明朗因素的影響下,仍然錄得穩健增長。

Through thoughtful consideration, tenant mix optimization and vigorous asset upgrades, Hang Lung further strengthened the overall performance of the Hong Kong portfolio and succeeded in generating stable growth despite the uncertainties in the economy.

二零一三年內,政府遏抑樓市措施導致物業交投縮減,業主售樓意欲有所下降。這 對消費信心及我們部分主要租戶的銷售表 現帶來影響。 Government measures led to the cooling down of the property market in 2013. Property transactions were suppressed over the course of the year with the result that owners were discouraged from selling their properties. In turn, these measures affected consumer sentiment, and the sales performance of some of our anchor tenants suffered as a result.

然而,我們旗下的商業物業仍表現理想, 商場租出率上升兩個基點至百分之九十八, 辦公樓亦上升一個基點至百分之九十四。 Nevertheless, our commercial properties continued to do well. The occupancy rate of our retail properties increased by two points to 98% and that of our office properties went up one point to 94%.





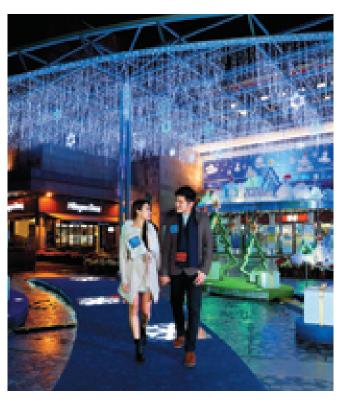








香港物業租賃 Hong Kong Property Leasing



山頂廣場舉行「冬日星願・閃爍山頂」活動,顧客反應熱烈 Twinkle Twinkle Wishing Star Christmas event at The Peak Galleria receives an overwhelming response



「康怡學林」為兒童提供各類互動教育課程,繼續深受家長歡迎,同時為康怡廣場的租戶帶來大量客流和業務 Welcomed by parents, Kornhill Learnscape provides a comprehensive offering of interactive educational programs for children, bringing increased exposure and business to the tenants in Kornhill Plaza

二零一三年內,我們多項物業均有租金調升,倘不計入已終止營運的物業的影響,租金收入增長百分之十至港幣三十二億三千二百萬元,營業溢利增長百分之十一至港幣二十七億三千六百萬元。總體而言,租金收入及營業溢利分別比去年增長百分之一及百分之三。

展望二零一四年的經濟環境將充滿挑戰, 儘管如此,基於我們的商場及商舖物業坐 擁黃金地利,加上我們努力不懈地提升租 戶組合和服務質量,我們預期租戶銷售額 及租金收入仍會增長。 We saw many positive rental reversions over the course of the year in 2013. We saw growth in rental turnover and operating profit of 10% to HK\$3,232 million and 11% to HK\$2,736 million, respectively, on a comparable basis. Overall rental turnover and operating profit were up 1% and 3%, respectively, compared to a year ago.

Despite the economic environment is full of challenge in 2014, due to the prime locations of our commercial and retail properties, together with our sustained efforts to improve our tenant mix and quality of service, we still expect a sustainable growth in tenant sales and rental turnover.







商舖

我們的購物商場業務表現理想,租金收入 增長百分之七至港幣十七億三千八百萬 元,整體租出率亦上升兩個基點至百分之 九十八。

山頂廣場獲周大福、莎莎、Coach 及湯美巴哈馬等商戶加盟,業務表現理想。這不僅為我們帶來穩健租金收入,也促進了商場的銷售額及整體購物體驗。

此外,隨著更多本地特色品牌店進駐,例如香港電車文化館、曲奇薈和泰昌餅家等,山頂廣場成功加強其「香港品味」的定位及知名度。為進一步發揮商場的獨特地理優勢,山頂廣場更首度與凌霄閣和香港旅遊發展局合辦「冬日星願·閃爍山頂」活動,深受公眾歡迎。

年內,集團持續提升銅鑼灣名店坊的租戶組合,致力把物業打造成高消費力顧客及時裝、美食愛好者與潮流先驅的獨有消閒熱點。新加盟商戶包括COS、Francfranc、King Ludwig德國餐廳等,深受顧客歡迎。droog、GumGumGum等品牌的嶄新期間限定店,配合我們密集的市場推廣活動及對社交媒體的掌握,成功吸納更多顧客,為名店坊注入更多朝氣。

集團與全球最大時裝零售商之一H&M Hennes & Mauritz AB (H&M)簽訂租務協議。 H&M將於二零一五年夏季落戶恒隆中心, 開設其於亞洲首間及最大型的全球旗艦 店。這勢令恒隆在銅鑼灣的商舖物業組合 增添吸引力及賣點,鞏固恒隆中心和 名店坊作為該區零售和消閒中心的地位。

COMMERCIAL

Our shopping malls performed satisfactorily, reporting an increase of 7% in rental turnover to HK\$1,738 million. The overall occupancy rate also recorded a rise of two points to 98%.

The Peak Galleria has been performing well after Chow Tai Fook, Sa Sa, Coach and Tommy Bahama joined the mall. These businesses not only contributed to our strong rental situation, but also increased sales within the mall and improved the overall shopping experience.

What's more, bringing in stores with a unique local story such as Hong Kong Trams Station, Cookie Galerie and Tai Cheong Bakery increased media exposure for the mall and strengthened our Love Hong Kong Style branding. To maximize the potential of its unique location, The Peak Galleria joined with the Peak Tower and the Hong Kong Tourism Board for the first time to organize the Twinkle Twinkle Wishing Star Christmas event, which was well received by the public.

Supporting our vision to reshape **Fashion Walk** as a "distinctive lifestyle destination" for affluent and sophisticated fashion or food lovers and trendsetters, progressive tenant mix improvements continued to take place in 2013. New brands such as COS, Francfranc and King Ludwig German Restaurant have been introduced and they were all well received by our target customers. Novel pop-up stores including droog and GumGumGum, complemented with a bustling schedule of promotional activities and social media efforts, further engaged shoppers with our area brand and injected exciting energies to Fashion Walk.

A lease agreement was signed with H & M Hennes & Mauritz AB (H&M), one of the world's largest, most well-known fashion retailers. H&M will open its first Asian and the biggest global flagship store at **Hang Lung Centre** in the summer of 2015. Undoubtedly, this will add to the strength and appeal of our retail portfolio in Causeway Bay, underscoring the importance of Hang Lung Centre and Fashion Walk as the retail and entertainment hub in the district.





香港物業租賃 Hong Kong Property Leasing



旺角雅蘭中心已於二零一三年完成大部分內部翻新,外貌亦將於二零一五年耳目一新 Grand Plaza in Mongkok finished most of its interior renovation in 2013 and will have a new façade in 2015

康怡廣場在二零一三年內近乎全部租出。 這很大程度上是由於我們在二零一二年提 升商場的食肆組合,並於年內舉辦多項市 場推廣活動,以提升顧客購物體驗所致。 在這些前提下,商場成功提高銷售額及取 得可觀的業務增長。

雅蘭中心於二零一三年已完成大部分內部翻新工程,有助租金收入鋭增約百分之二十二。商場現正進行外牆翻新工程,預計將於二零一五年第一季完工。物業於二零一四年計劃繼續優化租戶組合,包括增設複式店舖。

訪港旅客,尤其具中檔消費能力的內地遊客人數持續上升,這將是未來數年本港零售業的重要支持,而翻新後的雅蘭中心的定位亦會迎合此重要的顧客群。

Kornhill Plaza remained virtually fully let throughout 2013. This achievement can be attributed, in large part, to the major upgrade of the mall's restaurant businesses in 2012. Additionally, the mall held numerous promotional activities that further enhanced the shopping experience of customers. As a result of these promotions, the mall was able to improve sales performance and achieve remarkable growth.

Almost completed in 2013, the interior renovation of **Grand Plaza** contributed to an outstanding rental turnover growth of approximately 22%. Work is now underway to complete the façade, with a completion date scheduled in the first quarter of 2015. Continued improvements to the tenant mix at Grand Plaza are being planned in 2014, including the arrival of new duplex shops soon.

The continued growth in tourism, particularly of mainland Chinese tourists with medium range of spending power, will be a prevailing theme in the coming years. Grand Plaza is ideally positioned to match the profile of this important group of retail customers.







淘大商場於二零一三年重組租戶組合,原有的餐飲租戶由更年青及更富活力的時尚品牌和化妝品店取代,後者有能力支付較高租金。加上續租表現理想,帶動該物業的整體租金收入增長百分之九。商場現正進行另一項大型的優化租戶計劃,進展良好,相信可於二零一四年進一步提升銷售額。

Amoy Plaza underwent a tenant reshuffle during 2013. The goal was to replace the original F&B tenants with younger, more energetic fashion brands and cosmetics retailers. These new tenants have the ability to pay higher rents. Together with the satisfactory rent reversion rate upon tenancy renewals, the overall rental turnover increased by 9% in the year. In the same vein, another major tenant upgrading plan is underway and making good progress. We believe this upgrade will result in even higher sales growth in 2014 in the mall.

辦公樓及工業/辦公樓

二零一三年內,在可同比較的基礎上,集 團旗下辦公樓及工業物業的租金收入總額 增加百分之九至港幣十億七千七百萬元, 租出率高企於百分之九十四。

自二零一二年十月迄今,**渣打銀行大廈**之辦公樓均全部租出。其商場亦已租出所有店舖,年內加盟的新租戶包括擁有眾多忠實高檔客戶的奢侈時尚品牌愛斯卡達(Escada),以及高級中式餐飲品牌Mottl//32。

OFFICE AND INDUSTRIAL/OFFICE

During 2013, we increased total rental turnover in our office and industrial properties by 9% to HK\$1,077 million, on a comparable basis, and maintaining a high occupancy rate of 94%.

Office units at the **Standard Chartered Bank Building** have been fully let since October 2012. In addition, all the shops in the commercial podium of the building have been leased. Among the new tenants acquired during 2013 were Escada, a luxury fashion brand with many loyal and upscale customers, and Mott//32, a modern high-end Chinese restaurant.



在渣打銀行大廈開店之高檔品牌 Luxury brands open shops at the Standard Chartered Bank Building



香港物業租賃 Hong Kong Property Leasing

隨著愛斯卡達 (Escada) 和 Mott//32於二零一四年首季開店,渣打銀行大廈作為中環甲級辦公樓的形象將更加鮮明。這兩家地位顯赫的新租戶將與區內其他商舖發揮協同效益。

物業的主要租戶渣打銀行,年內開設了其 在香港的首間數碼分行。分行外牆換上新 的面貌,並設置了巨型電視屏幕,為物業 帶來新的驚喜。

自國際零售商於二零一二年在皇后大道中一帶大規模擴張後,中環於二零一三年的租賃情況有所放緩。由於皇后大道中租金高昂,而該等零售商的銷售表現遜於預期,因此他們現正在中環區尋找較相宜的舖位。在這情況下,我們預期渣打銀行大廈的商舖和辦公樓於二零一四年的租金收入將穩定增長。

年內,剛獲米芝蓮一星級的全新食肆都爹利會館進駐了位於都**爹利街**一號的上, 灣。我們的整體租賃及市場推廣策略上, 標是在吸納純辦公樓及非辦公樓租戶的 東得平衡,這個策略成功為都爹利街的物 業組合的業務帶來了溫和的增長。趁著未來 部分租約即將期滿,我們計劃提升印刷行 及樂成行商舖部分的租戶組合,相信這 有助提升都爹利街的整體購物氛圍, 有租戶帶來更佳的協同效應。

位於康怡廣場辦公大樓的「康怡學林」的教育概念,發展成熟並廣受社區歡迎,與商場部分產生協同效應,吸引更多顧客,進一步發揮該區整體物業組合的潛在商機。

雅蘭中心辦公樓一期的租金收入在二零一三年錄得穩定增長。這主要由位於「杏林」及「唯美」專區,租金負擔能力較純辦公樓用途租戶為高的租戶所帶動。我們會持續提升物業的硬件設施和專業的管理服務予租戶及顧客,以進一步優化這些主題區域。

Escada and Mott//32 will open their doors in the first quarter of 2014. Both are prestigious tenants, and both will enhance the building's profile as a Grade A office tower in the central business district. Their presence will also create greater synergy with other shops in this exclusive shopping area of Hong Kong.

Our major tenant, Standard Chartered Bank, set up its first digital branch in Hong Kong at the Standard Chartered Bank Building. The stylish façade features a giant TV screen that brought a completely fresh new look to the building.

2012 was a year of aggressive expansion by international retailers along Queen's Road Central, followed in 2013 by a cooling of the rental climate in the central business district. High rents on Queen's Road Central and lower-than-anticipated sales performance drove the retailers to look for other rental alternatives in the area. Against this backdrop, we expect stable income growth for our commercial and office leases in the Standard Chartered Bank Building in 2014.

A new F&B tenant, Duddell's, which was just awarded a Michelin One Star has been introduced within the Shanghai Tang premises at **1 Duddell Street** in 2013. Overall our strategic leasing and marketing initiatives aiming to strike a balance between pure office and non-office tenants succeeded in generating moderate growth among the buildings in the portfolio of Duddell Street. Taking advantage of the coming lease expiry, we are also planning for a tenant mix upgrade in the commercial segment of **Printing House** and **Baskerville House**, which will also help to enhance the overall shopping environment of Duddell Street and bring a synergy effect to existing tenants.

The educational concept of Kornhill Learnscape at the **Office Tower of Kornhill Plaza** has been well-developed and has gained a good reputation in the community, creating a synergy effect with the shopping mall by attracting more shoppers, maximizing the business potential of the whole portfolio.

Rental turnover of **Office Tower One of Grand Plaza** recorded steady growth in 2013. This was attributable to the medical and beauty trades which have a higher rental affordability compared to tenants of pure office use. We will continuously enhance these theme zones by upgrading the hardware as well as the professional management services to our tenants and customers.







住宅及服務式寓所

二零一三年內,我們的住宅及服務式寓所的 整體租出率保持於百分之七十四,倘不計入 已終止營運的物業的影響,租金收入總額增 長百分之三至港幣二億八千九百萬元。

RESIDENTIAL AND SERVICED APARTMENT

In 2013, the overall occupancy rate of our residential and serviced apartments kept at 74%, with total rental turnover recording an increase of 3% to HK\$289 million, when excluding the impact of discontinued operations.

香港投資物業之按地域分析 GEOGRAPHICAL ANALYSIS OF HONG KONG INVESTMENT PROPERTIES

於十二月三十一日 At December 31

總樓面面積* (千平方米) Total Gross Floor Area* ('000 sq.m.)

| | | 2013 | 2012 |
|--------------|--|------|------|
| 港島 | Hong Kong Island | | |
| 中環及金鐘 | Central and Admiralty | 51 | 51 |
| 銅鑼灣及灣仔 | Causeway Bay and Wan Chai | 92 | 92 |
| 康怡及鰂魚涌 | Kornhill and Quarry Bay | 135 | 135 |
| 山頂及半山區 | The Peak and Mid-Levels | 47 | 47 |
| 港島南區 | Hong Kong South | 12 | 12 |
| 九龍 | Kowloon | | |
| 旺角 | Mongkok | 140 | 140 |
| 尖沙咀及西九龍 | Tsim Sha Tsui and West Kowloon | 88 | 88 |
| 牛頭角及觀塘 | Ngau Tau Kok and Kwun Tong | 78 | 78 |
| 長沙灣、葵涌、荃灣及屯門 | Cheung Sha Wan, Kwai Chung, Tsuen Wan and Tuen Mun | 97 | 123 |
| 總計 | Total | 740 | 766 |

^{*} 包括停車場之樓面面積 Including gross floor area of car parks

香港投資物業之按類分析

SEGMENTAL ANALYSIS OF HONG KONG INVESTMENT PROPERTIES

截至十二月三十一日止年度 For the year ended December 31

| | | 總樓面面積 (千平方米) Total Gross Floor Area ('000 sq.m.) | | 租金收入 (港幣百萬元) Rental Turnover (HK\$ Million) | | 租出率 (百分比) Occupancy Rate (%) | |
|-----------------|--------------------------------------|---|------|--|-------|---------------------------------------|------|
| | | 2013 | 2012 | 2013 | 2012 | 2013 | 2012 |
| | Commercial Office and | 262 | 262 | 1,738 | 1,619 | 98 | 96 |
| 工業/辦公樓 住宅及寓所 | Industrial/Office Residential and | 223 | 223 | 1,077 | 1,097 | 94 | 93 |
| | Apartment | 68 | 88 | 289 | 341 | 74 | 74 |
| 停車場 | Car Park | 187 | 193 | 128 | 128 | N/A | N/A |
| 總計 | Total | 740 | 766 | 3,232 | 3,185 | 93 | 91 |





香港物業發展及銷售

Hong Kong Property Development and Sales

恒隆集團於黃金地段興建優質住宅物業, 並採取策略性的銷售計劃來創造最大價值,因此我們旗下的物業深受市場歡迎。 Hang Lung Group builds top quality residential properties in prime locations. We take a highly disciplined approach to sales in order to optimize value. The result is that our properties are consistently well received in the market.

二零一三年內,物業市場情緒有所逆轉。 由於環球經濟的不確定因素以及港府採取 遏抑樓市措施,導致來自中國內地及海外 的買家數目減少。 The year 2013 saw a change in the property market. Activity slowed down due to uncertain global economic factors, and the Hong Kong government's cooling measures caused a decline in the number of buyers from mainland China and overseas.

銷售浪澄灣、君臨天下、碧海藍天等物業,為二零一三年的物業銷售創造港幣二十五億一千八百萬元的收入,較二零一二財政年度增加百分之九十七。

The proceeds generated from the sales of The Long Beach, The HarbourSide, AquaMarine and other properties amounted to HK\$2,518 million, up by 97% compared with the 2012 financial year.

浪澄灣

THE LONG BEACH

浪澄灣坐落於九龍西南區黃金地段,是一個共設八座大樓,提供合共一千八百二十九個單位的高檔住宅項目。除波浪型特色設計外,還包括遼闊海景,以及樓高四層的頂級住客會所和康樂設施,提供最優質的現代生活家居。

With a prime location in southwestern Kowloon, The Long Beach is a high-end residential complex featuring a total of 1,829 units in eight towers. The project offers the best in contemporary living and includes a wave-like design, spectacular sea views and a best-in-class clubhouse comprised of four-story of luxury facilities and recreational services.

二零一三年內,我們售出該物業的二百 六十七個單位,銷售總額為港幣二十四億 一千七百萬元,邊際利潤達百分之六十。 In 2013, we sold 267 units and the profit margin on total sales of HK\$2,417 million was 60%.

君臨天下

THE HARBOURSIDE

君臨天下聳立於港鐵九龍站,是九龍西南 區黃金地段的頂級尊貴豪宅項目。 Rising above Kowloon Station, The HarbourSide is a prestigious, top-end residential development located in a prime area of southwestern Kowloon.

該物業共有三座相連住宅大廈,提供合共 一千一百二十二個單位,坐擁一百八十度 維港全海景,建築瑰麗新穎,現代生活設 施一應俱全。 With a total of 1,122 units in three connected towers, this ultra-modern property enjoys sweeping 180-degree views of Victoria Harbour and the best in contemporary lifestyle facilities.

二零一三年內,該物業售出一個單位,銷 售總額為港幣五千三百萬元。 During 2013, one unit was sold with total proceeds amounting to HK\$53 million.









浪澄灣提供合共一千八百二十九個高檔住宅單位 The Long Beach provides a total of 1,829 high-end residential units

藍塘道23-39

「藍塘道23-39」豪宅項目位於跑馬地高尚地區,地盤面積達七千八百五十平方米。這個尊貴不凡的項目取得美國綠色建築協會「能源及環境設計先鋒獎 — 住宅」的金獎認證,是該認證迄今在中國最大的得獎項目及國際試點計劃中全球首個註冊項目。

項目亦於二零一三年第十屆透視設計大賞 中,贏得專業組最佳建築作品優異獎。

23-39 BLUE POOL ROAD

A unique and prestigious project, 23-39 Blue Pool Road in Happy Valley is a luxury development in a prime location on a site area of 7,850 square meters. The U.S. Green Building Council awarded the residential project its Gold Level certificate under the Leadership in Energy and Environmental Design (LEED) for Homes. To date, this is the largest project in China to gain this certification, and the first project in the world registered under the International Pilot Scheme.

The project was also awarded a Certificate of Excellence in Architecture (Best Residential) in the professional category at the 10^{th} Perspective Awards in 2013.



獨佔鰲頭

ABOVE AND BEYOND

我們的建築和管理服務秉持最高質量標準,這項堅持令我們在中國內地鶴立雞群,同時為所在城市的零售業貫注新動力,為市民帶來多彩多姿的休閒生活和購物體驗。

We have maintained our commitment to the highest quality standards in construction and management services. This commitment has enabled us to rise above our competitors in mainland China and inject new energy into the retail industry to bring local citizens a dynamic lifestyle, shopping and leisure experience.

中國內地物業發展

MAINLAND CHINA PROPERTY DEVELOPMENT









中國內地物業租賃 Mainland China Property Leasing

早於一九九零年代起,恒隆已率先進入中國內地物業市場。我們專注打造由頂級建築師設計的世界級商業項目和地標物業作為長遠投資。

In the 1990s, Hang Lung became one of a few Hong Kong property developers to establish a presence in mainland China's property market. Our focus has been to build world-class commercial complexes and iconic landmarks, designed by leading architects, for long-term investment.



無錫的恒隆廣場於二零一三年九月十六日盛大開幕 Center 66 in Wuxi celebrates its grand opening on September 16, 2013







縱使於二零一三年內,中國內地經濟增長 放緩,但我們在內地的租賃業務,仍能取 得穩健增長。這是因為現有物業表現穩 健,加上於二零一二年九月在瀋陽開業的 市府恒隆廣場為全年度營運,以及無錫的 恒隆廣場於二零一三年九月開幕等因素, 均為穩健業績作出貢獻。

Despite a moderate growth in the Chinese economy in 2013, our property leasing business in mainland China still recorded a solid performance. Contributing to this was the steady performance of the existing portfolio, together with the full year impact of Forum 66 in Shenyang which commenced operation in September 2012, and the new mall, Center 66 in Wuxi, which opened in September 2013.

二零一三年內,中國內地物業租賃業務的 租金收入達港幣三十九億八千四百萬元, 較二零一二年增長百分之十三。 In 2013, the total rental turnover of property leasing in mainland China was HK\$3,984 million, up 13% from 2012.







中國內地物業租賃 Mainland China Property Leasing



得獎項目「仲夏 IN 巴黎」為上海的恒隆廣場的顧客帶來巴黎式的時尚購物體驗 The award-winning Summer in Paris campaign brings a Parisian-style shopping experience to customers of Plaza 66, Shanghai

恒隆廣場 • 上海

受惠於年內可觀的租金調升,上海的恒隆 廣場的商場租金收入上升百分之六至港幣 七億七千二百萬元。

儘管政府於年內採取政策規範送禮文化, 尤其影響鐘錶及珠寶行業的銷售額,但全 賴商場的奢侈品旗艦店及時裝設計師品牌 店表現穩健,上海的恒隆廣場的總零售額 只輕微下降。

其他影響上海零售業整體市道的因素還包括由於部分高消費力顧客因人民幣升值而轉往海外消費,而普遍市民亦集中消費於旅遊上,導致上海本土市場的零售額下降。

PLAZA 66, SHANGHAI

Rental turnover of the mall of Plaza 66 increased by 6% to HK\$772 million, mainly attributable to positive rental reversions during the year.

Despite the government's policy and control on gifting, which affected the sales performance of certain trades such as watches and jewelry, retail sales of Plaza 66 recorded just a slight decrease, attributable to the satisfactory performance of the mall's luxury flagship stores and fashionable designer labels.

In 2013, other factors affecting the retail market as a whole included the fact that some affluent shoppers chose to spend their money overseas, taking advantage of the strong RMB, while mass consumers focused more of their spending power on travel, causing local sales in Shanghai to decrease.







二零一三年十一月,上海的恒隆廣場的香奈兒(Chanel)精品店經翻新和擴充後重新開幕。這家面積達八百平方米的嶄新兩層高精品店,為顧客帶來巴黎式的優雅氣派及超時代購物體驗。

為鞏固市場地位及持續優化租戶組合,商場於二零一三年引入多個新品牌,包括伯爾魯帝(Berluti)、璞琪(Emilio Pucci)、麗派朵(Repetto)首家上海分店,以及新的特色餐廳和生活品味咖啡館。原有的國際時尚品牌於二零一三年內亦有理想的銷售表現。

上海的恒隆廣場於二零一三年舉辦了「仲夏 IN巴黎」等多項推廣活動,以提高商場的 知名度和銷售額。該活動不僅吸引眾多顧 客,更獲得由上海市商務委員會和上海市 商業聯合會頒發的「二零一三年上海優秀商 業形象作品 — 空間展示」金獎。

展望二零一四年,我們會繼續優化租戶組合,為顧客帶來更豐富的體驗。我們亦會引入更多的餐飲店,提供更多選擇予顧客,並同時進行策略性市場推廣計劃,以保持項目的優越定位和銷售額。

儘管市場於二零一三年內有多幢新辦公樓落成,上海的恒隆廣場的辦公樓繼續享有高租出率。其快速的租戶承接力,證明該辦公樓是上海商業中心區深受垂青的地標項目。二零一三年內的新租戶包括方達律師事務所和電子商務公司VIP。

由於新舊租戶均提供穩定需求,辦公樓享有可觀的租金調升及穩健的收入增長。年內租金收入為港幣八億元,較二零一二年增加百分之七。

兩座辦公樓現正計劃進行翻新,有助我們 於浦西區其他新辦公樓落成之際在市場保 持領先地位。 In November 2013, after an impressive refurbishment and expansion program, Plaza 66 welcomed the re-opening of the Chanel Plaza 66 boutique. The new 800-square meter two-story boutique offers customers a Parisian shopping experience that is both timeless and elegant.

As part of Plaza 66's ongoing repositioning and trade mix reorganization, new brands were introduced to the mall in 2013, including Berluti, Emilio Pucci, the first Repetto store in Shanghai, as well as new specialty restaurants and lifestyle cafés. Satisfactory sales performances were also achieved in 2013 by the existing international fashion labels.

To promote the mall and increase sales, Plaza 66 held a number of marketing activities in 2013, such as the Summer in Paris campaign. This event attracted a large number of shoppers and, as a result of its success, Plaza 66 received the Gold Award of Spatial Display from the Shanghai Municipal Commission of Commerce and the Shanghai Commercial Association.

Looking ahead, trade mix refinement will be carried out continuously to enrich shoppers' experience and excitement in 2014. We plan to introduce more F&B outlets to provide an attractive offering to shoppers, and launch strategic marketing campaigns in order to maintain the luxury positioning and sales turnover of Plaza 66.

The office towers of Plaza 66 continued to enjoy a high occupancy rate in 2013, despite several new commercial spaces entering the market. Rapid tenant replacements also proved that Plaza 66 is a desirable landmark development in the central business district of Shanghai. New tenants in 2013 included the law firm Fangda Partners and VIP, an e-business company.

As a result of steady demand by new and existing tenants, the office towers at Plaza 66 enjoyed favorable rental reversions and stable revenue growth in 2013. Rental turnover during the year was HK\$800 million, up 7% from 2012.

We are in the process of planning the renovation of the two office towers at Plaza 66. This will help us stay at the forefront of the market as new office buildings come on stream in Puxi district.





中國內地物業租賃 Mainland China Property Leasing



港匯恒隆廣場的奢侈品牌店開幕,顧客反應熱烈 The opening of a luxury brand store at Grand Gateway 66 attracts a large crowd of customers

港匯恒隆廣場 • 上海

上海市道放緩對港匯恒隆廣場購物商場的 租金收入影響有限,其於二零一三年的租 金收入增加百分之六至港幣十億六千八百 萬元。

二零一三年內,商場二樓完成翻新後,共有十七個國際品牌開業,包括曼之(Maje)、衫卓(Sandro)、Red Valentino及迪賽(Diesel)。恩思恩(MCM)於一樓的店舖銷售理想,亦在二樓開設了另一家新店。

衣念中國(Eland China)繼落戶瀋陽的皇城恒隆廣場、市府恒隆廣場及濟南的恒隆廣場後,其於二零一三年更租用港匯恒隆廣場五個單位。

多項因素對上海的整體零售市道構成壓力,包括奢侈品牌暫緩其在亞洲的擴展計劃、縮減市場推廣開支,以及網上購物興起等。此外,由於其他新商場在上海相繼開業,導致競爭加劇。

GRAND GATEWAY 66, SHANGHAI

The softening retail environment in Shanghai had limited effect on the rental turnover of the shopping mall. Rental turnover of Grand Gateway 66 increased 6% to HK\$1,068 million in 2013.

During 2013, following the completion of the second floor renovation, a total of 17 international brands including Maje, Sandro, Red Valentino and Diesel opened their doors in Grand Gateway 66. Additionally, MCM set up one more shop on the second floor, following the success of its store located on the first floor.

Eland China, which already has a presence at Palace 66, Forum 66 in Shenyang and Parc 66 in Jinan, leased five units at Grand Gateway 66 in 2013.

Several factors combined to put pressure on the retail market in Shanghai, including luxury brands holding back on their expansion plans for Asia, reduced marketing budgets, and the rise of on-line shopping. As well, competition intensified in 2013 with the opening of new shopping malls in Shanghai.







然而,二零一三年內亦出現一些利好趨勢:環球經濟呈現復甦跡象,以及中國人均收入上升,均有助增加消費者的消費能力,最終可支持港匯恒隆廣場零售商戶的業務增長。

根據現有租戶於年內的表現,我們預期二零一四年的零售額和租金收入將繼續遞增。未來一年,港匯恒隆廣場會繼續透過市場推廣及宣傳活動支持租戶,同時也會推出貴賓會員計劃及進行物業翻新,以保持我們在中高端豪華商場中的領導地位。

年內,港匯恒隆廣場辦公樓的租出率為百分之九十三,而住宅大樓則為百分之八十九。兩者的租金收入分別達港幣二億七千七百萬元及港幣一億八千一百萬元。港匯恒隆廣場整體租金收入較二零一二年增加百分之五至港幣十五億二千六百萬元。

皇城恒隆廣場 ● 瀋陽

瀋陽的皇城恒隆廣場於二零一零年開業, 在完成首個租約期後,於二零一三年進行 了較大規模的租戶優化工作,因此,租金 收入按年輕微下降百分之二至港幣一億六 千萬元。 Nevertheless, there were positive trends that emerged during 2013 and these are worth noting. The global economy began to show signs of recovery while average income in mainland China increased. These indicators will give consumers greater spending power and ultimately support the growth of the retail tenants in Grand Gateway 66.

Based on the performance of our existing tenants during the review period, we expect both retail sales and rental turnover to continue to increase in 2014. In the year ahead, Grand Gateway 66 will continue to support tenants and invest in various marketing and promotional campaigns, while also launching a VIP program and a renovation program in order to maintain the leading position of the mall in the mid- to high-end luxury market.

During the year, occupancy rate of the office towers recorded at 93%, while the residential apartments were leased at 89%, generating rental turnover of HK\$277 million and HK\$181 million, respectively. Overall rental turnover of Grand Gateway 66 was HK\$1,526 million, up 5% from 2012.

PALACE 66, SHENYANG

Commenced operation in 2010, the mall was in the process of a large scale tenant mix reshuffle in 2013 after the completion of the first lease cycle. As a result, rental turnover for the year slipped 2% year-on-year to HK\$160 million.



皇城恒隆廣場推出精彩的市場推廣活動,保持商場作為潮流與時尚中心的定位 Fabulous marketing programs are held at Palace 66 to maintain the mall's positioning as a fashion and lifestyle center





中國內地物業租賃

Mainland China Property Leasing

隨著商場一樓的國際時尚品牌和流行服飾區開幕,我們吸引了更多新租戶加盟,如 Juicy Couture、BMW Lifestyle、Aape、 Mandarina Duck、CHOCOOLATE及Monki 等,帶動二零一三年的零售額增長。

Aape, Mandarina Duck, CHOCOOLATE and Monki after opening the international lifestyle brands and fashion zones on the first floor of the mall. These initiatives led to an increase in retail sales in 2013.

為了營造輕鬆和時尚的購物氛圍,商場引入了星巴克(Starbucks)、太平洋咖啡(Pacific Coffee)及一家茶館。一系列創新的廣告和市場推廣活動更進一步提高了商場的知名度。此外,商場外圍的道路工程已於二零一三年八月完成,有助客流於年內逐步增加。

Starbucks, Pacific Coffee and a teahouse were introduced to the mall for creating a relax and stylish shopping ambience. A series of creative advertising and promotional campaigns further contributed to the mall's growing popularity. Additionally, the completion of road works in August 2013 helped to increase footfall gradually during the year.

We attracted new tenants such as Juicy Couture, BMW Lifestyle,

未來一年,商場將繼續優化租戶組合, 引入更多大眾化的奢侈品類、時尚服飾品 牌、餐飲店,以及瑜伽和健身中心等生活 店舖,旨在為商場吸引更多人流,尤其是 年青一輩的顧客。憑藉更優化的租戶組 合,我們相信皇城恒隆廣場的租金收入將 穩健地增長。 In the year ahead, we will continue to upgrade the trade mix by bringing in affordable luxury brands, fast fashion brands, more F&B outlets, and lifestyle-oriented services such as a yoga & fitness center. The mall's positioning as a fashion and lifestyle center targets to attract more customers, especially from the young age group. With enhanced tenant mix, we are confident that rental turnover of Palace 66 will grow satisfactorily.

恒隆廣場 ● 濟南

PARC 66, JINAN

濟南的恒隆廣場自二零一一年開業後,已在當地市場奠定其作為潮流及生活熱點的獨特地位。商場引入多個首次進駐濟南的時尚品牌,包括Ed Hardy和東田造型(Tony Studio),潮流服飾品牌包括J.Lindeberg、Masfer.Su、d'zzit及愛美麗(imi's)亦選擇在濟南的恒隆廣場開設旗艦店,並深受市場歡迎,取得良好的銷售額。其他現有品牌包括Massimo Dutti、Muji、Pierre Balmain、Armani Jeans、Coach、Juicy Couture、高檔超市Ole'等,年內的銷售表現亦見理想。

Since opening in Jinan in 2011, Parc 66 has optimized its unique positioning in the local market as a trend-setting fashion and lifestyle shopping destination. In 2013, trendy brands introduced by Parc 66 for the first time in Jinan included Ed Hardy and Tony Studio, and popular fashion brands J.Lindeberg, Masfer.Su, d'zzit and imi's also chose to open their flagship stores here. These tenants have been well accepted by the market and are enjoying healthy sales turnover. Existing brands such as Massimo Dutti, Muji, Pierre Balmain, Armani Jeans, Coach, Juicy Couture, and the upscale supermarket Ole' also recorded a satisfactory sales performance during the year.

為給商戶營造優良的營商環境,同時為顧客帶來全面的購物體驗,我們舉辦了一系列具創意的市場推廣活動,包括與場內品牌攜手合辦的時裝秀、為慶祝商場開業兩週年而舉辦的「快閃」活動,以及成功吸引了年青一輩顧客的萬聖節巡遊活動等。

A variety of creative marketing campaigns was held to provide a favorable business environment for our tenants, as well as to give our customers an all-round shopping experience. These included shows hosted jointly with fashion brands in the mall, the flash mob performance as a celebration of Parc 66's second anniversary, and the Halloween parade, which succeeded especially in attracting customers from the young age group.









濟南的恒隆廣場舉行活動慶祝開業兩週年 Parc 66 celebrates its second anniversary

二零一三年內,濟南的恒隆廣場的顧客人流穩定增長至平均每天五萬人次。租金收入為港幣三億六千七百萬元,比上年度上升百分之一。在完成首個租約期後,在優化商場租戶組合的過程中,租出率略為不經,但零售額仍有百分之八的增長,明確顯示濟南零售市場蘊含了巨大潛力。而憑藉更有效的成本控制,租賃邊際利潤及營業溢利亦分別增加三個基點及百分之七。

濟南市場的消費者購買力強,但消費習慣較為保守,大部分人仍著重價值相宜的家庭式產品。來年,我們會繼續提升商場表現,包括探討在場內發展主題區域,例謝流服飾專區、嶄新品牌專區及本地設計師品牌專區等,為顧客提供便利的一點對時級。同時,我們會繼續與品牌舉軍更多創新的推廣活動,提升整體購物氛圍及銷售額。

In 2013, Parc 66 enjoyed steady growth in traffic up to a daily average of 50,000 visitors. Rental turnover was HK\$367 million, up 1% from the previous year. After the completion of the first lease cycle, a lower occupancy rate was recorded in the course of tenant reshuffle. Nevertheless, retail sales of Parc 66 increased 8% during 2013, which proved the great potential in the Jinan retail market. As a result of more efficient cost control, the rental margin and operating profit also recorded increases by three points and 7%, respectively.

In the Jinan market, consumers have strong purchasing power but tend to be conservative in their spending habits, with the majority still focused on value-for-money household products. In the year ahead, we will continue to upgrade the mall by exploring the development of special theme zones such as international trendy fashion brands, first-in-Jinan brands and domestic designer brands to provide a more convenient one-stop shopping environment. We will also continue to organize more brand promotions with tenants and more creative promotional activities to boost the overall shopping ambience and the sales performance.





中國內地物業租賃 Mainland China Property Leasing



市府恒隆廣場舉辦多彩多姿的推廣活動,更不時邀請知名人士出席以增添盛況 Diversified marketing events at Forum 66 always include appearances by renowned celebrities, boosting the shopping ambience

著名德國皮革用品恩思恩(MCM),已於二零一四年一月在恒隆廣場開設其在濟南的首家分店;著名韓國化妝品牌悦詩風吟(Innisfree),亦即將於二零一四年二月開幕。憑藉這些新品牌為商場注入新的另一次及我們為提升租戶組合及舉行多元化市場推廣活動所付出的努力,我們有信心在二零一四年,商場的零售額將可有更可觀的增長,逐步達成我們把商場打造成為濟南必到之地的目標。

市府恒隆廣場 • 瀋陽

自二零一二年九月開業以來,市府恒隆廣場已吸引多個國際頂級品牌落戶,有助二零一三年的租出率保持在百分之九十九, 近乎全部租出的狀態。

透過有效的廣告策略和市場推廣活動,商場增加了知名度及客流。我們並與租戶緊密合作,攜手舉行各項市場推廣活動,例如在中庭舉辦「春夏鬥秀場」新裝展示會等,這些創新的推廣活動顯著提升商場的購物氛圍。

MCM, a famous German crafts luxury leather goods retailer, has already opened its first store in Jinan in January 2014. Innisfree, a very popular Korean cosmetics brand, will also open its first store in Jinan at Parc 66 in February 2014. With this new energy injected into the mall, together with our continuous effort in upgrading the trade mix and organizing diversified marketing campaigns, we are confident that retail sales of the mall will have a more substantial growth in 2014 and achieve the target of positioning Parc 66 as the must-visit place in Jinan.

FORUM 66, SHENYANG

Forum 66 has attracted high-end international brands since opening in September 2012. These tenants helped us maintain a 99% occupancy rate in 2013. The mall was almost fully let.

Strategic advertising and promotional campaigns have proved highly effective, enabling us to increase awareness of the mall and traffic to it. Enlisting the close cooperation of the tenants, we held several co-marketing events including fashion shows in the atrium. These innovative marketing initiatives have significantly enhanced the shopping ambience of the mall.







其他於二零一三年成功舉辦的推廣活動還包括瀋陽首個手機程式推廣活動「iButterfly 繽紛送禮物」、「聖誕香榭麗舍時尚之旅」及 其他聖誕、新年特備活動,以及著名香港 藝人劉德華亮相市府恒隆廣場百麗宮影院 為其電影《風暴》舉行首映會。

隨著市府恒隆廣場與地鐵新線的連接通道 已經開通,我們預期商場人流將會增加。 另外,項目的辦公樓一期正在施工,計劃 於二零一四年封頂。

恒隆廣場 • 無錫

儘管無錫的恒隆廣場剛於二零一三年九月 才開業,但商場在短短數月內已在當地吸納了一群忠實顧客。

商場能夠早傳捷報,乃由於其高端定位、 精心設計的購物環境,以及優越地利,配 合大規模的市場推廣計劃,突顯其作為時 尚都會購物熱點的特色。 Other successful campaigns held at Forum 66 in 2013 included the launch of iButterfly, the first ever mobile app marketing event held in Shenyang; Les Champs-Elysées au Forum 66 2013; a number of events held in connection with Christmas and New Year; and the premiere of the movie *Firestorm* at Palace Cinema with a special guest appearance by renowned Hong Kong artist Andy Lau.

We expect increased pedestrian traffic in the mall with the opening of the new metro station. The station is directly connected to Forum 66. The Office Tower One, now under construction, is expected to be topped out in 2014.

CENTER 66, WUXI

In the few short months after its opening in September 2013, Center 66 has quickly established a following in Wuxi.

These factors contributed to its early success: the mall's high-end positioning, a well-designed shopping environment and a desirable location. These components were supported by an extensive marketing campaign promoting Center 66 as a fashionable and cosmopolitan place to shop.



更多高端品牌將於二零一四年落戶無錫的恒隆廣場 More high-end brands will open their doors at Center 66 in 2014





中國內地物業租賃

Mainland China Property Leasing

無錫的恒隆廣場臻達頂尖建築設計標準,勢將成為我們在無錫的業務旗艦。其購物商場雲集環球國際品牌、餐飲店和生活設施,為顧客締造非凡的生活購物體驗。已進駐的二百五十家商戶包括:尚美巴黎(CHAUMET)、凱特絲 蓓(kate spade)、普拉達(PRADA)、羅 傑 ● 維 維 亞 (Roger Vivier)、華 倫 天 奴(Valentino)、切瑞蒂(Cerruti 1881)、安普里奥 ● 阿 瑪尼(EMPORIO ARMANI)、日默瓦(RIMOWA)、托 德 斯 (TOD'S) 及 優 衣 庫(Uniqlo)等。

Destined to become the flagship of our operations in Wuxi, Center 66 offers the highest standards of excellence in architectural design. All under one roof, the mall presents shoppers with an exclusive shopping experience with global brands, F&B outlets, and lifestyle offerings. Among the 250 tenants who have leased premises in Center 66 are CHAUMET, kate spade, PRADA, Roger Vivier, Valentino, Cerruti 1881, EMPORIO ARMANI, RIMOWA, TOD'S and Uniqlo.

雖然近年內地政府採取措施調控經濟,以及無錫當地湧現其他新的商業項目,但是我們對商場的前景非常樂觀。新地鐵連接通道及辦公樓均將於二零一四年啟用,將帶來更多人流。新租戶如路易威登(Louis Vuitton)、蘋果(Apple)、傑尼亞(Ermenegildo Zegna)、萬寶能(MONT BLANC)、沛納海(Panerai)及積家(JAEGER-LECOULTRE),以及多個高端餐飲品牌亦行將落戶。更多其他品牌亦積極考慮進駐我們的商場。

Although the mainland China government has implemented measures to rein in the economy, and there has also been an influx of new commercial projects into Wuxi in recent years, we are optimistic about the prospects for Center 66. More footfall is expected as the new subway passageway and office tower will both open in 2014. New tenants such as Louis Vuitton, Apple, Ermenegildo Zegna, MONT BLANC, Panerai and JAEGER-LECOULTRE, as well as a number of high-end F&B brands, will arrive. In addition, other renowned brands are also paying keen attention to Center 66, creating more and more excitement and opportunities for the mall.

恒隆廣場 • 天津

天津的恒隆廣場將於二零一四年第三季盛 大開幕,各準租戶、顧客、媒體及當地政 府均翹首以待。

新商場定位為一個擁有卓越建築設計和優質管理服務的時尚潮流生活熱點。我們積極進行營銷,現已成功與多家旗艦租戶、國際時裝品牌店、餐飲店及生活時尚概念店簽訂租約。部分租戶初次涉足天津,將在我們的商場開設其在當地的首家店舖。

天津的恒隆廣場將以生活奢侈品和高端時 尚品牌為重點,為天津市民引入嶄新的時 尚購物體驗。

RIVERSIDE 66, TIANJIN

Anticipation is growing among prospective tenants, consumers, the media and local government in advance of the grand opening of Riverside 66 in the third quarter of 2014.

Positioned as a stylish and trend-setting lifestyle destination, this new mall will attract attention with its outstanding architectural design and quality management services. Our marketing efforts have been successful as we have signed or secured commitments from anchor tenants and from international fashion brands, F&B outlets and lifestyle retailers. Some of these tenants are new to the market and will open their first store in Tianjin.

Our focus for the mall is on lifestyle luxury products and high-end fashion brands. The new tenants at Riverside 66 are able to support this new, trend-setting shopping experience we are bringing to Tianjin.









天津的恒隆廣場將成為魅力動人的時尚潮流生活熱點 Riverside 66 provides an exciting and trend-setting lifestyle destination

項目的盛大開幕將成為集團在二零一四年的重頭戲,我們現正計劃一系列多彩多姿的推廣活動以保持各界對項目的殷切期待。

未來數年,天津及鄰近地區將有更多綜合物業、國際級辦公樓、酒店、服務式寓所及豪宅物業落成。我們預期這些項目將為天津的恒隆廣場提供穩定和優質的客流。雖然天津的市場競爭激烈,我們抱有信心,以項目的頂級物業管理服務加上創新的營銷推廣活動,可成功吸引優質租戶和天津的消費者,並建立長期客群。

The grand opening of Riverside 66 will be the most important event for the Group in 2014. To keep expectations and anticipation high, we are planning a series of exciting marketing events.

Over the course of next few years, Tianjin and the surrounding area will see an increase in the number of mixed-use developments, international office towers, hotels, serviced apartments and luxury residences. We expect these developments will contribute to a stable and high quality source of consumer traffic for Riverside 66. Despite the competitive market situation in Tianjin, we remain confident that our first-class property management services, as well as creative marketing and promotional activities will be successful in attracting and retaining quality tenants and consumers in Tianjin.

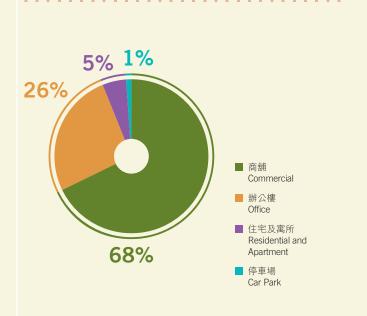




中國內地物業租賃 Mainland China Property Leasing

中國內地租金收入 Mainland China Rental Turnover 港幣百萬元 \$3,984 南萬元 Million HK\$ Million - 4.000 **—** 3,500 -3.000**-** 2,500 **-** 2,000 - 1,500 - 1,000 - 500 **—** 0 2010/ 2011^ 2011# 2012 2010

中國內地租金收入之業務分類 Mainland China Rental Turnover by Business Segment 於二零一三年十二月三十一日 At December 31, 2013



中國內地投資物業之按類分析

SEGMENTAL ANALYSIS OF MAINLAND CHINA INVESTMENT PROPERTIES

截至十二月三十一日止年度 For the year ended December 31

| | | 總樓面面積 [#] (千平方米) Total Gross Floor Area [#] ('000 sq.m.) | | (港幣) Rental 1 | 租金收入 (港幣百萬元) Rental Turnover (HK\$ Million) | | 出率 分比) ncy Rate %) |
|-------|-----------------|---|-------|------------------|--|------|-----------------------------|
| | | 2013 | 2012 | 2013 | 2012 | 2013 | 2012 |
| 商舗 | Commercial | 674 | 556 | 2,695 | 2,305 | 93 | 97 |
| 辦公樓 | Office | 227 | 227 | 1,059 | 990 | 94 | 98 |
| 住宅及寓所 | Residential and | | | | | | |
| | Apartment | 83 | 83 | 181 | 183 | 89 | 96 |
| 停車場 | Car Park | 576 | 460 | 49 | 48 | N/A | N/A |
| 總計 | Total | 1,560 | 1,326 | 3,984 | 3,526 | 93 | 97 |

[#] 包括地面及地底之樓面面積 Including gross floor area above and below ground

[^] 截至六月三十日止財政年度 Financial year ended June 30

[#] 重列二零一一年十二月三十一日止十二個月 Restated to 12-month period ended December 31, 2011







中國內地投資物業及發展中投資物業之按地域分析 GEOGRAPHICAL ANALYSIS OF MAINLAND CHINA INVESTMENT PROPERTIES AND INVESTMENT PROPERTIES UNDER DEVELOPMENT

於二零一三年十二月三十一日 At December 31, 2013

總樓面面積* (千平方米) Total Gross Floor Area* ('000 sq.m.)

| 投資物業 | Investment Properties | |
|-----------|---|------------|
| 上海 | Shanghai | |
| 徐匯區 | Xuhui District | 315 |
| 靜安區 | Jing'an District | 273 |
| 瀋陽 | Shenyang | |
| 瀋河區(中街路) | Shenhe District (Zhongjie Lu) | 181 |
| 瀋河區(青年大街) | Shenhe District (Qingnian Da Jie) | 301 |
| 濟南 | Jinan | 256 |
| 無錫 | Wuxi | |
| 崇安區(人民中路) | Chong'an District (Renmin Zhong Lu) | 234 |
| 總計 | Total | 1,560 |
| 發展中投資物業 | Investment Properties Under Development | |
| 瀋陽 | Shenyang | |
| 瀋河區(青年大街) | Shenhe District (Qingnian Da Jie) | 759 |
| 無錫 | Wuxi | |
| 崇安區(人民中路) | Chong'an District (Renmin Zhong Lu) | 145 |
| 崇安區(健康路) | Chong'an District (Jiankang Lu) | 109 |
| 天津 | Tianjin | 153 |
| 1 3-4- | | |
| 大連 | Dalian | 222 |
| 大連 昆明 | Dalian Kunming | 222 434 |
| | | |

^{*} 包括地面及地底之樓面面積 Including gross floor area above and below ground





中國內地物業發展 Mainland China Property Development

集團在中國東北地區另一項地標建築 — 天津的恒隆廣場將於第三季隆重開幕,標誌著我們物業發展業務於二零一四年的另一大亮點。

In the third quarter of 2014, one of the highlights for our property development business will be the grand opening of Riverside 66 in Tianjin, another iconic landmark in northeastern China.









中國內地物業發展 Mainland China Property Development

恒隆廣場 • 天津

天津的恒隆廣場坐落於市內核心地段 — 「全國十大著名商業街」之一的和平路,這座地標物業提供十五萬二千八百平方米的世界級商舖,落成後將成為中國最長的購物商場之一。

這個富有特色的嶄新設計獲得多項大獎,包括美國建築師聯合會紐約分會頒發「二零一零年美國建築師聯合會紐約分會設計年獎(在建項目組別)」。其他獎項包括「二零零七年 MIPIM Architectural Review未來項目大獎 — 零售及消閒組別」及獲美國綠色建築協會頒發「能源及環境設計先鋒獎 — 核心及外殼組別」金獎預認證。項目的預租及其他與租務相關的準備工作正進行得如火如荼,將於二零一四年第三季盛大開幕。

RIVERSIDE 66, TIANJIN

Riverside 66 is strategically located in the heart of Tianjin on a prime site in Heping Lu, one of the "Ten Most Famous Commercial Streets in China". Encompassing 152,800 square meters of world-class commercial facilities, Riverside 66 will be a landmark development and one of the longest shopping malls in China.

Riverside 66 has been widely acclaimed for its innovative design which allowed it to garner several design awards, including the 2010 AIA New York Chapter's Design Awards – Unbuilt Category from the American Institute of Architects (AIA) New York Chapter. Other recognitions included the MIPIM Architectural Review Future Project Awards 2007 – Retail and Leisure award, and Precertification under the Leadership in Energy and Environmental Design (LEED) for Core and Shell Development – Gold Level issued by the U.S. Green Building Council. Pre-leasing and other tenant-related activity are now in top gear in preparation for the grand opening in the third quarter of 2014.



天津的恒隆廣場座落市內核心地段和平路 Riverside 66 is located in the heart of Tianjin on Heping Lu







恒隆廣場一期及二期 • 無錫

二零一三年九月十六日,位於江蘇省無錫市的恒隆廣場(一期)購物商場舉行了盛大的開幕儀式,這是我們在富裕的長江三角洲地區最新開業的商業綜合項目。

這座世界級購物商場坐落無錫市核心商圈 崇安區人民中路。連同隨後於二零一四年 起分期落成的兩座甲級辦公樓在內,項目 的總樓面面積達二十六萬二千七百平方米 (不包括停車場面積)。

項目二期位處人民中路南面,集商場、酒 店與服務式寓所等卓越設施於一身,落成 後整個項目將成為無錫市核心商業區內最 大的零售和商業地標。

CENTER 66 - PHASE 1 & PHASE 2, WUXI

On September 16, 2013, we held a ceremony to celebrate the grand opening of the shopping mall in Phase 1 of Center 66 in Wuxi, Jiangsu Province. This enterprise represents our latest commercial complex project to open its doors in the affluent Yangtze River Delta region.

Conveniently located in Wuxi's Chong'an central business district on Renmin Zhong Lu, this world-class shopping mall has a gross floor area of 262,700 square meters (excluding car park areas). Plans for two Grade A office towers, due for completion in phases beginning from 2014 onwards, will round out the shopping mall.

Phase 2, just south of Renmin Zhong Lu, will provide excellent commercial facilities, as well as a hotel and serviced apartments. Upon its completion, Center 66 will be the largest retail and commercial landmark in the central business district of Wuxi.



無錫的恒隆廣場雲集國際品牌,為顧客提供非凡的購物體驗 Center 66 offers shoppers an exceptional shopping experience with a host of international brands





中國內地物業發展 Mainland China Property Development

市府恒隆廣場 • 瀋陽

市府恒隆廣場位於遼寧省的最大城市瀋陽,總樓面面積達一百零六萬平方米。

項目的購物商場已於二零一二年九月開業。其樓高超過三百五十米的雙塔式辦公樓之首座低及中層預期於二零一五年落成,全部竣工後勢將成為「東北第一高」。 除購物商場和辦公樓外,項目還包括酒店及服務式寓所。

市府恒隆廣場坐落貫通瀋陽市中心有「金廊」之稱的青年大街,鄰近瀋陽市最著名的地標,如遼寧大劇院、遼寧省博物館、市政府辦公樓及市府廣場等。此外,直達項目的地鐵新線及車站已於二零一三年開通,令該區迸發新活力及進一步帶動市府恒隆廣場的人流。

項目的購物商場按照頂尖環保標準興建, 獲美國綠色建築協會頒發「能源及環境設計 先鋒獎 — 核心及外殼組別」金獎認證。

FORUM 66, SHENYANG

Located in Shenyang, the largest city of Liaoning Province, Forum 66 covers a gross floor area of 1,060,000 square meters.

The shopping mall opened in September 2012 and will eventually be joined by two office towers rising 350 meters above the city. These towers will be the tallest office buildings in northeast China. The low and middle zone of Office Tower One has an expected inauguration date in 2015. In addition to the shopping mall and office towers, Forum 66 will include hotels and serviced apartments.

The Forum 66 complex is strategically located on Qingnian Da Jie, the "Golden Corridor" which runs through the Shenyang city center. It is also close to Shenyang's most well-known landmarks such as the Liaoning Grand Theater, the Liaoning Provincial Museum, the Municipal Government Building and City Plaza. Additionally, a new metro line and station opened in 2013, providing direct access to Forum 66, injecting new energy into the area and bringing more pedestrian traffic to the mall.

Built to the high level of environmental standards, the shopping mall of Forum 66 has been awarded Certification under the Leadership in Energy and Environmental Design (LEED) for Core and Shell Development – Gold Level by the U.S. Green Building Council.











大連的恒隆廣場於二零一三年十一月舉行主體結構封頂儀式 Olympia 66 holds a topping-out ceremony of its major structure in November 2013

恒隆廣場 • 大連

位於遼寧省大連市的恒隆廣場將是一個嶄新的地標項目,提供二十二萬一千九百平方米的購物、餐飲及娛樂設施。項目坐落大連市主要商業街之一的五四路,毗鄰奧林匹克廣場,預期於二零一五年落成,勢將成為大連市最大的嶄新購物商場。

秉持「只選好的 只做對的」原則,我們為 大連的恒隆廣場引入頂級環保設施,項目 獲美國綠色建築協會頒發「能源及環境設計 先鋒獎 — 核心及外殼組別」金獎的預認 證,足證我們的努力獲得認同。

OLYMPIA 66, DALIAN

Covering a total of 221,900 square meters in the city of Dalian, Liaoning Province, Olympia 66 will provide an iconic new shopping, dining and entertainment complex to the area. Centrally located at Wusi Lu, one of the city's leading commercial avenues adjacent to Olympic Square, Olympia 66 is destined to become the largest new shopping mall development in Dalian. The opening of Olympia 66 is scheduled for 2015.

A new landmark for the city, this shopping mall has already received wide acclaim for its unique design that blends traditional Chinese and modern design elements. The design is based on the concept of the auspicious Chinese Tai Chi twin dancing carps. It has won numerous awards, including the MIPIM Asia Awards 2011 – Bronze Award in the category of the Best Chinese Futura Projects, as well as the highly coveted Best Retail Architecture in Asia Pacific and Five-star Best Retail Architecture in China awards at the International Property Awards 2011. We are immensely proud that Olympia 66 outperformed other projects from across the world to bring home the Best International Retail Architecture 2011 award. The project was also awarded the top honor in the 2013 Cityscape Awards for Emerging Markets in the category of Retail Project Awards – Future.

As part of our We Do It Right principle, the Olympia 66 project was designed as truely environmentally-friendly building. Our efforts were rewarded when the project received Precertification under the Leadership in Energy and Environmental Design (LEED) for Core and Shell Development – Gold Level from the U.S. Green Building Council.





中國內地物業發展

Mainland China Property Development

恒隆廣場 • 昆明

二零一二年十一月,集團位於雲南省昆明市的大型新項目恒隆廣場舉行了開工剪綵儀式,象徵著我們的內地業務翻開了新的篇章。項目總樓面面積達四十三萬三千五百平方米(地上及地底,不包括停車場面積),集世界級購物商場、甲級辦公樓及服務式寓所於一體,預期於二零一八年起分期建成。

昆明的恒隆廣場位處市中心商業區心臟地帶,穩踞規劃中的中央商務區的核心圈內。項目坐落原昆明市政府大樓地塊,北臨東風東路,西至北京路,即昆明市兩條主要交通幹道兼商業大道之交匯點,佔盡地利。

在建中的地鐵二號線及三號線將與昆明的 恒隆廣場連接,進一步促進項目人流。

SPRING CITY 66, KUNMING

Opening a new chapter in our Mainland operations, we broke ground for Spring City 66 in November 2012. Spring City 66 represents a major new development for Hang Lung in the city of Kunming, Yunnan Province. The complex will encompass a total gross floor area of 433,500 square meters (ground level or above and B1 commercial area, excluding car park areas), accommodating a world-class shopping mall, a Grade A office tower and serviced apartments. The project is due for completion in phases from 2018.

A new central business district is now being planned for Kunming, and Spring City 66 is situated in a desirable central location in the core business and commercial heart of the city. Located on the site of the former municipal building of the Kunming government, Spring City 66 is ideally positioned along the intersection of Dongfeng Dong Lu to the north and Beijing Lu to the west, the two leading commercial avenues and main thoroughfares in the city.

Metro Lines 2 and 3 now under construction will provide direct access to Spring City 66 and attract further traffic to the complex.



昆明的恒隆廣場坐落市中心商業區心臟地帶,佔盡地利 Spring City 66 enjoys a perfect location in the business and commercial heart of Kunming









武漢的恒隆廣場於二零一三年十一月舉行開工剪綵儀式 Heartland 66 has its groundbreaking ceremony in November 2013

恒隆廣場 • 武漢

位於湖北省省會武漢的恒隆廣場,是集團 發展的另一個重要里程碑。

二零一三年十一月十九日,我們為武漢的恒 隆廣場舉行開工剪綵儀式。這是我們在內地 的第十個項目,也是我們進入華中地區的橋 頭堡。武漢作為國家中部崛起戰略上的重要 支點,以及中國內陸最大的交通樞紐,可讓 我們在該區經濟蓬勃發展下獲益。

武漢的恒隆廣場是糅合東西文化的現代建築與設計典範,將成為集團在華中地區的旗艦項目。其設施將包括世界級購物商場、甲級辦公樓及公寓式酒店,總樓面面積達四十六萬平方米(地上及地底,不包括停車場面積)。

物業坐落市中心繁盛的商貿樞紐 — 礄口區 京漢大道,鄰近輕軌和地鐵網絡,預期於 二零一九年起分期建成,最先落成的為購 物商場。

HEARTLAND 66, WUHAN

Another important milestone for Hang Lung is Heartland 66 in Wuhan, the capital city of Hubei Province.

On November 19, 2013, we held a groundbreaking ceremony for Heartland 66, our 10th development on the Mainland and one that will give us a major presence in the central region of the country. Wuhan is a focal point for the nation's "Rise of Central China" strategy, as well as being a key transportation hub. Both these factors will allow us to benefit from the economic development currently underway in the area.

Heartland 66 will be a showcase of modern architecture and design, bringing together the best of East and West. It will be our flagship project for central China and will comprise a world-class shopping mall, a Grade A office tower and serviced apartments covering a total gross floor area of 460,000 square meters (ground level or above and B1 commercial area, excluding car park areas).

Situated conveniently near light rail and mass railway connections, Heartland 66 enjoys an ideal location on Jinghan Da Dao in the vibrant Qiaokou District, the commercial and business heart of Wuhan. Scheduled for completion in phases from 2019, the shopping mall will be the first structure to be completed.





集團主要物業

Major Group Properties

A 主要發展中物業

MAJOR PROPERTIES UNDER DEVELOPMENT

於二零一三年十二月三十一日 At December 31, 2013

| 地點 | Location | 地盤面積 (平方米) Site Area (sq.m.) | 主要用途 Main Usage | 總樓面面積 (平方米) Total Gross Floor Area (sq.m.) | 集團應佔權益 (百分比) Group's Attributable Interest (%) | 施工階段 Stage of Completion | 預計 落成日期 Expected Completion Date |
|----------------------------|---|---------------------------------------|-----------------------|--|---|--------------------------------|--|
| 香港 | HONG KONG | | | | | | |
| 藍塘道, 內地段5747號 | Blue Pool Road, IL 5747 | 7,850 | R | 8,585 | 52.5 | 建築上蓋 Superstructure | 2014 |
| 瀋陽 | SHENYANG | | | | | | |
| 市府恒隆廣場, 青年大街, 瀋河區 | Forum 66, Qingnian Da Jie, Shenhe District | 92,065 | C/H/O/S | 758,800 | 52.5 | 建築上蓋 Superstructure | 2015 起 onwards |
| 無錫 | WUXI | | | | | | |
| 恒隆廣場 (一期), 人民中路, 崇安區 | Center 66 (Phase 1), Renmin Zhong Lu, Chong'an District | 37,324 | 0 | 144,590 | 52.5 | 建築上蓋 Superstructure | 2014 起 onwards |
| 恒隆廣場(二期), 健康路, 崇安區 | Center 66 (Phase 2), Jiankang Lu, Chong'an District | 16,767 | C/H/O/S | 108,980 | 52.5 | 計劃中 Planning | |
| 天津 | TIANJIN | | | | | | |
| 恒隆廣場, 和平路, 和平區 | Riverside 66, Heping Lu, Heping District | 42,697 | С | 152,800 | 52.5 | 建築上蓋 Superstructure | 2014 |
| 大連 | DALIAN | | | | | | |
| 恒隆廣場, 五四路, 西崗區 | Olympia 66, Wusi Lu, Xigang District | 63,400 | С | 221,900 | 52.5 | 建築上蓋 Superstructure | 2015 |
| 昆明 | KUNMING | | | | | | |
| 恒隆廣場, 東風東路, 盤龍區 | Spring City 66, Dongfeng Dong Lu, Panlong District | 56,042 | C/O/S | 433,500 | 52.5 | 地基工程 Foundation | 2018 起 onwards |
| 武漢 | WUHAN | | | | | | |
| 恒隆廣場, 京漢大道, 礄口區 | Heartland 66 Jinghan Da Dao, Qiaokou District | 82,637 | C/O/S | 460,000 | 52.5 | 計劃中 Planning | 2019 起 onwards |

C: 商場 Commercial

H:酒店 Hotel

O:辦公樓 Office

R:住宅 Residential

S:服務式寓所/公寓式酒店 Serviced Apartment







B 已建成待售物業

PROPERTIES COMPLETED FOR SALE

於二零一三年十二月三十一日 At December 31, 2013

| 地點 | Location | 主要用途 Main Usage | 總樓面面積 (平方米) Total Gross Floor Area (sq.m.) | 集團應佔權益 (百分比) Group's Attributable Interest (%) | 待售 住宅單位 數目 No. of Residential Unit for Sale | 待售 車位數目 No. of Car Park Space for Sale |
|----------------------------------|--|--------------------|--|---|--|---|
| 香港 | HONG KONG | | | | | |
| 君臨天下, 柯士甸道西1號, 九龍內地段11080號 | The HarbourSide, 1 Austin Road West, KIL 11080 | R | 35,729 | 52.5 | 272 | 254 |
| 浪澄灣, 海輝道8號, 九龍內地段11152號 | The Long Beach, 8 Hoi Fai Road, KIL 11152 | R | 71,585 | 52.5 | 859 | 390 |
| 碧海藍天, 深盛路8號, 新九龍內地段6338號 | AquaMarine, 8 Sham Shing Road, NKIL 6338 | R | 1,678 | 52.5 | 17 | 494 |
| 君逸山, 迦密村街9號, 九龍內地段11122號 | Carmel-on-the-Hill, 9 Carmel Village Street, KIL 11122 | R | 286 | 52.5 | 2 | 14 |

R:住宅 Residential





集團主要物業

Major Group Properties

C主要投資物業

MAJOR INVESTMENT PROPERTIES

於二零一三年十二月三十一日 At December 31, 2013

總樓面面積 (平方米) Total Gross Floor Area (sq.m.)

| 地點 | Location | 地契屆滿年期 Lease Expiry | 商舗 Commercial | 辦公樓及 工業/辦公樓 Office and Industrial/ Office | 住宅及寓所 Residential and Apartment | 車位數目 No. of Car Park Space |
|--|---|------------------------|------------------|---|--|-------------------------------------|
| 香港 | HONG KONG | | | | | |
| 中環 | CENTRAL | | | | | |
| 印刷行, 都爹利街6號, 內地段339號 | Printing House, 6 Duddell Street, IL 339 | 2848 | 1,709 | 5,980 | - | - |
| 都爹利街1號, 內地段7310號 | 1 Duddell Street, IL 7310 | 2848 | 2,340 | 6,616 | _ | _ |
| 樂成行, 雪廠街22號, 內地段644號 | Baskerville House, 22 Ice House Street, IL 644 | 2880 | 1,473 | 3,379 | - | - |
| 渣打銀行大廈, 德輔道中4-4A號, 海傍地段103號 A段及B段 | Standard Chartered Bank Building, 4-4A Des Voeux Road Central, Sections A&B of ML 103 | 2854 | 4,814 | 23,730 | - | 16 |
| 銅鑼灣及灣仔 | CAUSEWAY BAY AND WAN C | HAI | | | | |
| 恒隆中心, 百德新街2-20號, 內地段524號及749號 | Hang Lung Centre, 2-20 Paterson Street, IL 524 & IL 749 | 2864 | 8,777 | 22,131 | - | 126 |
| 名店坊, 百德新街、厚誠街、 記利佐治街、 加寧街、京士頓街、 告士打道, 海傍地段231號 及52號,內地段 469號及470號 | Fashion Walk, Paterson Street, Houston Street, Great George Street, Cleveland Street, Kingston Street, Gloucester Road, ML 231 & ML 52, IL 469 & IL 470 | 2842, 2864 & 2868 | 31,072 | - | 7,935 | - |
| 瑞安中心, 15至28樓, 港灣道6-8號, 內地段8633號 | Shui On Centre, 15/F-28/F, 6-8 Harbour Road, IL 8633 | 2060* | - | 16,313 | _ | 42 |

^{*} 可續期七十五年

With an option to renew for a further term of 75 years





總樓面面積 (平方米) Total Gross Floor Area (sq.m.)

| 地點 | Location | · 地契屆滿年期 Lease Expiry | 商舗 Commercial | 辦公樓及 工業/辦公樓 Office and Industrial/ Office | 住宅及寓所 Residential and Apartment | 車位數目 No. of Car Park Space |
|---|--|-----------------------------|------------------|---|--|-------------------------------------|
| 香港 (續) | HONG KONG (Continued) | | | | | |
| 康怡(鰂魚涌) | KORNHILL (QUARRY BAY) | | | | | |
| 康怡廣場, 康山道1-2號, 內地段8566號 | Kornhill Plaza, 1-2 Kornhill Road, IL 8566 | 2059* | 53,080 | 10,577 | - | 1,069 |
| 康蘭居, 康山道2號, 內地段8566號 | Kornhill Apartments, 2 Kornhill Road, IL 8566 | 2059* | - | - | 35,275 | - |
| 山頂及半山區 | THE PEAK AND MID-LEVELS | | | | | |
| 山頂廣場, 山頂道118號, 市郊地段3號 | The Peak Galleria, 118 Peak Road, RBL 3 | 2047 | 12,446 | - | - | 493 |
| 花園臺, 2-3號第二座, 舊山頂道8A號, 內地段896號及2850號 | Nos. 2&3, Garden Terrace, Block 2, 8A Old Peak Road, IL 896 & IL 2850 | 2078 & 2886 | - | - | 558 | 25 |
| 御峯, 司徒拔道41C號, 內地段8870號 | The Summit, 41C Stubbs Road, IL 8870 | 2047 | - | - | 15,225 | 54 |
| 港島南區 | HONG KONG SOUTH | | | | | |
| 濱景園, 南灣道9號, 市郊地段994號 | Burnside Villa, 9 South Bay Road, RBL 994 | 2072 | - | - | 9,212 | 89 |

^{*} 可續期七十五年 With an option to renew for a further term of 75 years





集團主要物業

Major Group Properties

C 主要投資物業(續)

MAJOR INVESTMENT PROPERTIES (CONTINUED)

於二零一三年十二月三十一日 At December 31, 2013

總樓面面積 (平方米) Total Gross Floor Area (sq.m.)

| 地點 | Location | · 地契屆滿年期 Lease Expiry | 商舗 Commercial | 辦公樓及 工業/辦公樓 Office and Industrial/ Office | 住宅及寓所 Residential and Apartment | 車位數目 No. of Car Park Space |
|--|--|-----------------------------|------------------|---|--|-------------------------------------|
| 香港(續) | HONG KONG (Continued) | | | | | |
| 旺角 | MONGKOK | | | | | |
| 旺角中心第一期, 彌敦道688號, 九龍內地段1262號 | Argyle Centre, Phase I, 688 Nathan Road, KIL 1262 | 2060 | 114 | - | - | - |
| 雅蘭中心, 彌敦道625號及639號, 九龍內地段 10234號及10246號 | Grand Plaza, 625 & 639 Nathan Road, KIL 10234 & KIL 10246 | 2060 | 20,905 | 31,251 | - | 40 |
| 恒通大廈, 廣東道1112-1120號, 九龍內地段 9708號 | Hang Tung Building, 1112-1120 Canton Road, KIL 9708 | 2045* | _ | - | _ | 1,000 |
| 栢裕商業中心/ 家樂坊, 登打士街56號, 九龍內地段 9590號 | Park-In Commercial Centre/ Gala Place, 56 Dundas Street, KIL 9590 | 2044* | 7,454 | 30,205 | - | 478 |
| 荷李活商業中心, 彌敦道610號, 九龍內地段 11024號 | Hollywood Plaza, 610 Nathan Road, KIL 11024 | 2047 | 9,139 | 17,941 | _ | - |
| 君逸山, 迦密村街9號, 九龍內地段 11122號 | Carmel-on-the-Hill, 9 Carmel Village Street, KIL 11122 | 2050 | 2,131 | - | - | 11 |

^{*} 可續期七十五年

With an option to renew for a further term of 75 years







總樓面面積 (平方米) Total Gross Floor Area (sq.m.)

| 地點 | Location | 地契屆滿年期 Lease Expiry | 商舗 Commercial | 辦公樓及 工業/辦公樓 Office and Industrial/ Office | 住宅及寓所 Residential and Apartment | 車位數目 No. of Car Park Space |
|--|--|------------------------|------------------|---|--|-------------------------------------|
| 香港(續) | HONG KONG (Continued) | | | | | |
| 尖沙咀及西九龍 | TSIM SHA TSUI AND WEST | KOWLOON | | | | |
| 格蘭中心, 堪富利士道8號, 九龍內地段 7725號及8026號 | Grand Centre, 8 Humphreys Avenue, KIL 7725 & KIL 8026 | 2038 | 3,688 | 7,198 | - | - |
| 恒福時裝雅集, 彌敦道221B-E號, 九龍內地段10619號及 8132號 | Hanford Fashion, 221B-E Nathan Road, KIL 10619 & KIL 8132 | 2037 | 1,444 | 4,891 | _ | - |
| 碧海藍天, 深盛路8號, 新九龍內地段 6338號 | AquaMarine, 8 Sham Shing Road, NKIL 6338 | 2050 | 22,350 | - | _ | 494 |
| 浪澄灣, 海輝道8號, 九龍內地段 11152號 | The Long Beach, 8 Hoi Fai Road, KIL 11152 | 2050 | 20,174 | - | _ | 390 |
| 牛頭角 | NGAU TAU KOK | | | | | |
| 淘大商場, 牛頭角道77號, 新九龍內地段53號、 1482號、2660號 及3947號 | Amoy Plaza, 77 Ngau Tau Kok Road, NKIL 53, NKIL 1482, NKIL 2660 & NKIL 3947 | 2047 | 49,006 | - | - | 620 |
| 淘大工業中心, 牛頭角道7號, 新九龍內地段 1744號 | Amoycan Industrial Centre, 7 Ngau Tau Kok Road, NKIL 1744 | 2047 | - | 8,589 | _ | - |





集團主要物業

Major Group Properties

C 主要投資物業(續)

MAJOR INVESTMENT PROPERTIES (CONTINUED)

於二零一三年十二月三十一日 At December 31, 2013

總樓面面積 (平方米) Total Gross Floor Area (sq.m.)

| 地點 | Location | 地契屆滿年期 Lease Expiry | 商舗 Commercial | 那公侯及 工業/辦公樓 Office and Industrial/ Office | 住宅及寓所 Residential and Apartment | 車位數目 No. of Car Park Space |
|--|---|------------------------|------------------|---|--|-------------------------------------|
| 香港(續) | HONG KONG (Continued) | | | | | |
| 長沙灣、葵涌及荃灣 | CHEUNG SHA WAN, KWAI CI | HUNG AND TSUI | EN WAN | | | |
| 荔枝角道822號, 新九龍內地段5568號 | 822 Lai Chi Kok Road, NKIL 5568 | 2047 | _ | 9,004 | - | 73 |
| 永康街9號, 新九龍內地段6229號 | 9 Wing Hong Street, NKIL 6229 | 2047 | _ | 35,223 | _ | 95 |
| 荔灣花園, 荔景山道1A1、1A2、 5A、6A及6B號商舖, 測量約分4號地段 3336號 | Laichikok Bay Garden, Shops 1A1, 1A2, 5A, 6A & 6B, Lai King Hill Road, Lot 3336 of SD 4 | 2047 | 3,109 | _ | - | 172 |
| 灣景花園, 荃灣青山道633號, 荃灣市地段329號 屯門 | Bayview Garden, 633 Castle Peak Road, Tsuen Wan, TWTL 329 TUEN MUN | 2047 | 4,959 | - | _ | 52 |
| 大興花園, 屯門震寰路11號及 河興街10號A, 屯門市地段312號 | Tai Hing Gardens, 11 Tsun Wen Road and 10A Ho Hing Circuit, Tuen Mun, TMTL 312 | 2047 | 10,970 | - | - | 387 |
| 聯昌中心, 屯門業旺路8號, 丈量約分131號 地段1169號 | Luen Cheong Can Centre, 8 Yip Wong Road, Tuen Mun, Lot 1169 in DD 131 | 2047 | - | 7,856 | - | 37 |





總樓面面積# (平方米) Total Gross Floor Area# (sq.m.)

| 地點 | Location | 地契屆滿年期 Lease Expiry | 商舗 Commercial | 辦公樓及 工業/辦公樓 Office and Industrial/ Office | 住宅及寓所 Residential and Apartment | 車位數目 No. of Car Park Space |
|--------------------------------------|---|------------------------|------------------|---|--|-------------------------------------|
| 上海 | SHANGHAI | | | | | |
| 港匯花園 第一期及第二期, 華山路2118號, 徐匯區 | Grand Gateway 66 Gardens 1 & 2, 2118 Hua Shan Lu, Xuhui District | 2063 | - | - | 64,900 | - |
| 港匯恒隆廣場, 虹橋路1號, 徐匯區 | Grand Gateway 66, 1 Hong Qiao Lu, Xuhui District | 2043 | 120,000 | 67,200 | 18,300 | 835 |
| 恒隆廣場, 南京西路1266號, 靜安區 | Plaza 66, 1266 Nan Jing Xi Lu, Jing'an District | 2044 | 53,700 | 159,600 | - | 804 |
| 瀋陽 | SHENYANG | | | | | |
| 皇城恒隆廣場, 中街路128號, 瀋河區 | Palace 66, 128 Zhongjie Lu, Shenhe District | 2057 | 109,300 | _ | - | 864 |
| 市府恒隆廣場, 青年大街, 瀋河區 | Forum 66, Qingnian Da Jie, Shenhe District | 2058 | 101,960 | - | - | 2,139 |
| 濟南 | JINAN | | | | | |
| 恒隆廣場, 泉城路188號, 歷下區 | Parc 66, 188 Quancheng Lu, Lixia District | 2059 | 171,000 | - | _ | 789 |
| 無錫 | WUXI | | | | | |
| 恒隆廣場 (一期), 人民中路, 崇安區 | Center 66 (Phase 1), Renmin Zhong Lu, Chong'an District | 2049 | 118,135 | _ | - | 1,292 |

[#] 包括地面及地底之樓面面積 Including gross floor area above and below ground





財務回顧

Financial Review

二零一三年財務業績

倘不計入二零一二年已出售的投資物業的影響,本集團之營業額及營業溢利分別增長百分之二十六及百分之二十一至港幣九十七億三千四百萬元及港幣七十二億五千二百萬元。總體而言,營業額增長百分之二十二,主要由於租金收入上升百分之八至港幣七十二億一千六百萬元。

2013 FINANCIAL RESULTS

When excluding the effect of investment properties disposed of in 2012, turnover and operating profit of the Group increased by 26% and 21% to HK\$9,734 million and HK\$7,252 million, respectively. Otherwise, turnover advanced by 22% which was mainly attributable to the 8% rental growth to HK\$7,216 million and the 97% increase in property sales to HK\$2,518 million.

| | | | 營業額 Turnover | | | | | 業溢利 ating Profit | |
|-------|------------------|-------|-----------------|--------------|---|-------|-------|---------------------|---|
| 港幣百萬元 | HK\$ Million | 2013 | 2012 | 改變 Change | 可同比較 基礎之改變 Change on a comparable basis | 2013 | 2012 | 改變 Change | 可同比較 基礎之改變 Change on a comparable basis |
| 物業租賃 | Property leasing | 7,216 | 6,711 | 8% | 12% | 5,731 | 5,313 | 8% | 12% |
| 物業銷售 | Property sales | 2,518 | 1,275 | 97% | 97% | 1,521 | 847 | 80% | 80% |
| 總額 | Total | 9,734 | 7,986 | 22% | 26% | 7,252 | 6,160 | 18% | 21% |

集團的核心業務 - 香港及中國內地物業租 賃業務繼續錄得穩健增長。持續經營業務 之租金收入及營業溢利同告上升百分之十 二,分別達至港幣七十二億一千六百萬元 及港幣五十七億三千一百萬元。總體而 言,租金收入及營業溢利均增長百分之八。

整體物業租賃業務的邊際利潤為百分之七十九,中國內地物業組合佔本集團租金收入及營業溢利之比重分別為百分之五十五及百分之五十二。

The core property leasing business in Hong Kong and Mainland China continued to achieve solid growth. Rental turnover and operating profit of the continuing operations both advanced by 12% to HK\$7,216 million and HK\$5,731 million, respectively. Overall, both rental turnover and operating profit was up 8%.

Profit margin of the entire leasing business was 79%. Our Mainland China portfolio accounted for 55% and 52% of the Group's rental turnover and operating profit, respectively.







租金收入及租賃溢利按地區概述如下:

Leasing turnover and profit by region is summarized as follows:

| | | | 營業額 Turnover | | | | | 業溢利 ating Profit | |
|-------|----------------|-------|-----------------|--------------|---|-------|-------|---------------------|---|
| 港幣百萬元 | HK\$ Million | 2013 | 2012 | 改變 Change | 可同比較 基礎之改變 Change on a comparable basis | 2013 | 2012 | 改變 Change | 可同比較 基礎之改變 Change on a comparable basis |
| 香港 | Hong Kong | 3,232 | 3,185 | 1% | 10% | 2,736 | 2,645 | 3% | 11% |
| 中國內地 | Mainland China | 3,984 | 3,526 | 13% | 13% | 2,995 | 2,668 | 12% | 12% |
| 總額 | Total | 7,216 | 6,711 | 8% | 12% | 5,731 | 5,313 | 8% | 12% |

與二零一二年在可同比較的基礎上相比, 香港投資物業的租金收入增長百分之十十至 養百分之十一至港幣二十七億三千六百萬 元。總體而言,租金收入及營業溢利較 年度分別上升百分之一及百分之三。此 增長主要由於商舖及辦公樓物業的租出 組合所致。商舖及辦公樓物業的租出 別上升兩個基點至百分之九十八及一個基 點至百分之九十四。 Compared to 2012, Hong Kong investment properties generated a 10% growth in rental turnover to HK\$3,232 million and 11% growth in operating profit to HK\$2,736 million on a comparable basis. Overall rental turnover and operating profit was up 1% and 3%, respectively compared to a year ago. The growth was mainly achieved through optimizing the tenant mix in the Commercial and Office segments. Occupancy rates of the Commercial segment increased two points to 98% and the Office segment was up one point to 94%.

中國內地業務的租金收入及營業溢利分別上升百分之十三至港幣三十九億八千四百萬元及百分之十二至港幣二十九億九千五百萬元。上海物業持續增長,加上於二零一二年九月在瀋陽開業的市府恒隆廣場為全年度營運,以及無錫的恒隆廣場於二零一三年九月開幕,均為理想的業績作出貢獻。

Rental turnover and operating profit of our Mainland China operations rose 13% to HK\$3,984 million and 12% to HK\$2,995 million, respectively. The robust results were contributed by the continuous growth of our properties in Shanghai, the full year impact of the mall in Shenyang, Forum 66, which commenced operation in September 2012, and the new mall in Wuxi, Center 66, which opened in September 2013.

儘管因為內地政府於年內採取反腐反奢措施而導致奢侈品銷情普遍放緩,上海的恒隆廣場及港匯恒隆廣場之租金收入分別增長百分之七及百分之六。港匯恒隆廣場的購物商場保持全部租出,而恒隆廣場的購物商場租出率達百分之九十六;兩者的辦公樓租出率達百分之九十四。

Shanghai Plaza 66 and Grand Gateway 66 collected 7% and 6% more rents, respectively despite a general slowdown of luxury goods sales as a result of government's anti-corruption and anti-opulence measures on the Mainland. The Grand Gateway 66 mall remained fully let and Plaza 66 mall reached 96% occupancy. Occupancy rate of our office towers in Shanghai was around 94%.





財務回顧

Financial Review

與二零一二年的租金收入相比,瀋陽的皇城恒隆廣場下跌百分之二,濟南的恒隆廣場上升百分之一。在完成首個租約期後,兩個購物商場均正陸續調整和優化租戶組合,因此對其租出率帶來不利影響。儘管租出率下降,該兩個商場之零售額均有理想的增長,明確顯示該商場蘊含的巨大潛力。

Rental turnover of Shenyang Palace 66 decreased by 2% and Jinan Parc 66 rose 1% when compared to 2012. Both shopping malls have been going through the process of tenant reshuffling after completion of the first lease term since their opening. Meanwhile, occupancy rates were adversely affected. Retail sales of both malls increased satisfactorily year-on-year despite lower occupancy rates which showed the great potential of the malls.

於二零一二年九月在瀋陽開業的市府恒隆 廣場,按每天平均基準計算,其租金收入 及零售額分別上升百分之四及百分之十五。 Shenyang Forum 66, opened in September 2012, recorded a 4% and 15% increase in rental turnover and retail sales on an average daily basis.

開業三個半月的無錫恒隆廣場,其商場人 流及零售額均上升,表現令人鼓舞:租出 率穩企於百分之九十五。 Performance of Wuxi Center 66, which was 3.5 months old at year end date, was encouraging with rising footfall and retail sales. Occupancy rate stood at 95%.

香港住宅市道於二零一三年最後一季度逐漸改善,我們把握機會售出二百六十七個浪澄灣單位;連同一個君臨天下、四個碧海藍天及兩個其他單位,二零一三年合共售出二百七十四個住宅單位。與二零一二年相比,物業銷售營業額及營業溢利分別增長百分之九十七至港幣二十五億二千一百萬元,平均邊際利潤為百分之六十。

With the gradual improvement in sentiments of the Hong Kong residential market during the last quarter of 2013, we capitalized on such opportunity and part with 267 units of The Long Beach apartments. Together with one unit of The HarbourSide, four units of Aqua Marine and two other apartments, a total of 274 apartments were sold during 2013. Compared to 2012, property sales turnover and operating profit advanced by 97% to HK\$2,518 million and 80% to HK\$1,521 million, respectively. Average profit margin was 60%.

由於集團在二零一三年出售的投資物業明 顯地少於上年度,因此其他收入減少百分 之九十七,由港幣二十一億八千四百萬元 減至港幣六千三百萬元。二零一三年來自 出售投資物業的一次性收益僅為港幣九百 萬元,比二零一二年之港幣二十一億四千 九百萬元為少。 Other income decreased by 97% or HK\$ 2,184 million to HK\$63 million because the Group sold much fewer investment properties during 2013 as compared to a year ago. The one-off gain from disposal of investment properties in 2013 amounted to only \$9 million which was significantly less than the gain of HK\$2,149 million recorded in 2012.







淨利息收入較上年度上升百分之六十三至 港幣四億二千九百萬元,其中部分原因為 受惠於現金及銀行平均結餘增加,另外亦 由於內地發展中項目新增昆明及武漢的恒 隆廣場,故利息支出資本化金額上升所致。 Net interest income surged 63% to HK\$429 million when compared with the previous year. This was partly due to a higher average cash and bank balance and partly attributable to the capitalization of a larger amount of interest expenses following the addition of the Kunming Spring City 66 and Wuhan Heartland 66 to projects under development on the Mainland.

集團旗下投資物業的公平值於二零一三年增加百分之二或港幣二十六億五千一百萬元。物業估值由獨立專業估值師第一太平戴維斯執行,採用的估值方法及資本化率與上年度的一致。

In 2013, the fair value of the Group's investment properties increased by 2% or HK\$2,651 million. Property revaluation was undertaken by an independent professional valuer, Savills. There was no change in valuation methodology and capitization rates used between the two years.

由於來自出售投資物業的一次性收益大幅 減少,股東應佔溢利較上年度下降百分之 十三至港幣四十五億五千七百萬元。倘不 計入一次性收益及已終止業務的影響,股 東應佔溢利較上年度上升百分之九。 As a result of a much lower one-off gain arising from the disposal of investment properties, profit attributable to shareholders decreased by 13% to HK\$4,557 million compared to the previous year. When excluding the one-off gain and the effect of the discontinued operations, profit attributable to shareholders would increase 9% compared to a year ago.

二零一三年財務狀況

2013 FINANCIAL POSITION

本集團保持雄厚資本,擁有充裕的流動資金和財務資源以履行各項資本承擔以及把握新投資機遇。集團資產淨值增長超過百分之五,淨債項股權比率處於百分之三點九的低水平。

The Group continued to maintain a strong balance sheet with a high degree of liquidity and financial resources to meet future capital commitments and seize new investment opportunities. Net assets increased by over 5% and net debt to equity ratio maintained at a low level of 3.9%.

由於無錫的恒隆廣場新開業後轉列為投資物業,加上現有投資物業的估值上升百分之二,因此投資物業價值較二零一二年上升百分之九至港幣一千一百五十八億一千八百萬元。

With the transfer of the newly opened Wuxi Center 66 mall and a 2% revaluation gain on the existing portfolio, the amount of investment properties increased by 9% to HK\$115,818 million compared to 2012.





財務回顧

Financial Review

待售物業指於結算日時已落成可供出售的住宅單位的成本,其中包括八百五十九個浪澄灣單位、二百七十二個君臨天下單位、十七個碧海藍天單位、兩個君逸山單位及位於跑馬地藍塘道二十三至三十九號即將落成之十八個單位。待售物業金額較上年度減少,主要由於二零一三年內售出二百七十四個單位所致。

集團於結算日的現金及銀行結餘為港幣三百九十七億零四百萬元,其中超過百分之九十三為人民幣銀行存款;持有人民幣存款旨在為以人民幣計價的內地項目的施工費幣值波動風險提供自然對沖。扣除債項總額港幣四百五十億二千四百萬元後,集團於二零一三年十二月三十一日的淨債項股權比率為百分之三點九。

Investment properties under development increased by 24% or HK\$5,996 million to HK\$30,478 million which comprised projects in Shenyang, Wuxi, Tianjin, Dalian, Kunming & Wuhan. The increase was attributed to the acquisition of a prime lot of about 82,650 square meters in Wuhan for RMB3.3 billion and construction payments of the above-mentioned projects, after deducting the amount relating to the transfer out of Wuxi Center 66 to completed investment properties. The opening of our new shopping mall in Tianjin, Riverside 66, is scheduled in the second half of 2014. Other projects under development on the Mainland are progressing as planned.

Properties for sale represent the cost of the completed residential apartments available for sale at the year end date. It comprised of 859 units of The Long Beach, 272 units of The HarbourSide, 17 units of Aqua Marine, 2 units of Carmel-on-the-Hill and the near completion of 18 houses located at 23-39 Blue Pool Road in Happy Valley. The amount of properties for sale decreased comparing to the previous year was due to the sale of 274 apartments during 2013.

At the balance sheet date, cash and bank balances amounted to HK\$39,704 million, of which over 93% was held in RMB bank deposits to provide a natural hedge against the currency fluctuations of our RMB construction commitments on the Mainland. After deducting total borrowings amounted to HK\$45,024 million, the net debt to equity ratio was 3.9% as at December 31, 2013.







財務資源及資本承擔

除上述港幣三百九十七億零四百萬元的現 金及銀行結餘外,集團於本年結日擁有的 備用承諾信貸總額達港幣八十七億八千一 百萬元。另外,集團透過附屬公司恒隆地 產有限公司繼續維持中期票據計劃,可發 行最大額度相等於三十億美元(約港幣二百 三十二億九千萬元)的債券,而截至本年結 日集團合共發行了港幣七十二億九千萬元 的債券,故集團倘有需要可進一步發行港 幣一百六十億元的債券。該等港幣七十二 億九千萬元已發行的債券當中,包括了於 二零一三年內發行的港幣十四億九千萬元 的定息债券。所有已發行的債券之加權平 均償還期為八點二年(二零一二年:九點四 年);彼等已發行的債券均沒有評級,票面 利率每年介乎二點九五厘至四點七五厘(二 零一二年:三點五五厘至四點七五厘)。

集團於二零一三年十二月三十一日的資本 承擔總額為港幣四百九十億元,主要為內 地的發展中項目並以人民幣計價的建築成 本,該等項目需時多年完成。如上文所 述,集團擁有充裕的財政實力及多元化的 集資渠道以滿足各項資本承諾的資金需要。

集團將繼續採取審慎卓越的財務管理策略,以支持長遠發展。憑藉雄厚的資本及優質的經常性租金收入,集團穩佔優越地位,可於合適機會出現時進一步增加土地儲備。

FINANCIAL RESOURCES AND CAPITAL COMMITMENT

In addition to the HK\$39,704 million cash and bank balance as stated above, the Group had committed undrawn banking facilities amounted to HK\$8,781 million at the year end date. The Group also maintained a Medium Term Note ("MTN") Program through its principle subsidiary, Hang Lung Properties Ltd, which would enable it to issue debt securities up to an equivalent of US\$3,000 million (approximately HK\$23,290 million). At the balance sheet date, the Group had issued a total of HK\$7,290 million under the Program. The Group could issue a further amount of HK\$16,000 million MTN under the Program if necessary. Out of the total amount of HK\$7,290 million MTN was HK\$1,490 million fixed rate MTN issued during 2013. The weighted average remaining tenor of all MTN issued was 8.2 years (2012: 9.4 years). All MTN was un-rated and issued with coupon rates ranged from 2.95% to 4.75% (2012: 3.55% to 4.75%) per annum.

As at December 31, 2013, the Group had total capital commitments amounted to HK\$49 billion, which were mainly RMB denominated construction costs in respect of projects under development on the Mainland. Those projects would take many years to complete. As outlined above, the Group has ample financial resources to meet those commitments when they fall due.

The Group will continue to adopt a prudent and sound financial management strategy to support its long-term growth. With a strong balance sheet and quality recurring rental income, the Group is well positioned to further build up its land bank when suitable opportunities arise.





風險管理 Risk Management

土地儲備購置及物業發展

恒隆集團在中國內地採取長期增長策略, 從而減低短期市場波動及政府構建所 的影響。依照這項策略,我們構建內 意住的土地儲備以供物業發展項目 會出現時,我們如於 會出關風險和回報,包括考慮及時 的政府政策、當地政府的支持程度 的政府政策、經濟數據和周邊的基建 因素。若有關項目或地塊符合要求 因素。若有關項目或地塊符合要求 會提交建議書予董事局作最後審批。

當項目進行時,項目團隊小心監察其進度,並評估及審批在設計或施工方面的變動。管理層亦參與監察項目,定期審查其 進度,於有需要改動時迅速作出決定。

我們的項目團隊,均具備相關的專業技術 和經驗,他們負責向董事局定期提交詳盡 報告。

項目成功有賴成本和質量監控,當多項大型發展項目相繼展開時,這些監控尤其重要。管理層於項目的不同階段均嚴格監控成本及篩選承建商和材料供應商,以保持高效的卓越標準。

LAND BANK ACQUISITION AND PROPERTY DEVELOPMENT

Hang Lung Group has a long-term expansion strategy for mainland China to minimize the effects of short-term market fluctuations and government policies. Under this strategy, we have established and continued to maintain a solid land bank for property development. When the right opportunities arise, we carefully scrutinize each project or parcel of land for related risks and returns. These include consideration and assessment of relevant government policies, the level of local government support, market demand and conditions, and economic data as well as infrastructure support in the neighboring area. If these requirements are met, we will present a proposal to the Board for their final approval.

When a project is underway, our project team closely monitors its progress and evaluates and approves any necessary changes to the design or construction works. Our management also takes part in supervising projects and conducts regular progress reviews. If changes are required, management is thus able to make prompt decisions.

Our skilled and professional project team is also responsible for keeping the Board fully informed through regular and comprehensive reports.

As is the case with any development, cost and quality controls are essential to a project's success. This is particularly important when several large development projects are in the pipeline. Throughout different stages of a project, management will maintain tight controls over its cost and the selection of contractors and material suppliers in order to maintain the high standards of excellence.







內部監控環境

我們維持嚴謹的內部監控機制,以清晰的 指引列明定期的管理層檢核、職責分工、 財政預算監控、對各種權限級別的規定、 告密機制、全體員工和交易夥伴的紀律守 則,以及員工的發展和培訓等。

我們堅持良好的企業管治及透明度,清楚 列出董事進行證券交易須履行的責任,並 規定所有行政人員每半年提交申報書,確 認彼等遵守紀律守則內有關「公司股票交 易」的規範。

財務風險

我們透過財務政策,竭力把集團面對的各 類財務風險減至最低。

(a) 利率及匯率

集團大部分借貸均為浮息銀行貸款,故須 面對利率波動。我們密切監察利率風險, 於適當時採取措施以管理有關風險,這些 措施包括但不限於發行固定利率債券及進 行利率調期。

鑒於集團的內地業務和投資均主要以人民幣結算,我們審慎管理人民幣匯率風險,以求取得最大保障。我們的經常性人民幣租金收入為該等投資提供自然對沖,而我們亦持有適量的人民幣資源,以滿足集團現有內地項目的資本需求。

由於集團僅有少量的美元風險淨額,同時 在香港聯繫匯率制度下港幣與美元掛鈎, 我們認為集團面對的美元匯率風險並不 重大。

INTERNAL CONTROL ENVIRONMENT

We adhere to a stringent set of internal controls using well-established guidelines for regular management reviews, segregation of duties, budgetary controls, limits for various levels of authority, a whistle-blowing mechanism, Code of Conduct for both staff and trading partners, and training for staff development.

As part of our commitment to good corporate governance and transparency, we have clearly defined the responsibilities of Directors with regard to security transactions and require all executive staff to submit a signed declaration of compliance with the Code of Conduct regarding "Transactions in the Company's Shares" on a half-yearly basis.

TREASURY RISK

We have made every effort through our treasury policies to mitigate the various treasury risks to which we are exposed.

(a) Interest Rates and Foreign Exchange

Most of the Group's borrowings are floating-rate bank loans, which expose us to movements in interest rates. We closely monitor the interest rate risks and when appropriate will adopt measures to manage the associated risks – including but not limited to the issuance of fixed rate bonds and the use of interest rate swaps.

As our business and investments on the Mainland are conducted primarily in Renminbi, we manage our Renminbi exchange rate risks prudently for maximum protection. Our recurring rental turnover in Renminbi provides a natural hedge for these investments. We also maintain an appropriate level of Renminbi resources to meet the Group's capital requirements for our ongoing projects on the Mainland.

The US Dollar exchange rate risk is considered not significant as our net exposure to the US Dollar is moderate and the HK Dollar is pegged to the US Dollar under the prevailing pegged rate regime in Hong Kong.





風險管理

Risk Management

(b) 現金管理、融資及流動資金

集團從整體企業層面管理和監控其現金和 融資,確保我們可爭取較佳的借貸條件及 統一管理財務風險。

為依時履行債務承擔,集團確保擁有足夠資金和銀行貸款額度,並維持多元化集之。同時,我們小心規劃存款和貸款和日,以減低流動性風險。年內,我們透過安排長期銀行貸款及發行長期債務還款期延長。在中期債務還款期延長。在申期債務還款期延長。在申時在關於有關資。集團密切留意市場動態,審慎管理再融資風險。

(c) 信貸/交易對手

信貸/交易對手風險主要涉及應收租金、物 業銷售相關的應收分期付款,以及存放在 銀行的存款。

為減輕應收租金的風險,我們對準租戶仔細作出信用評估,並會收取租金按金,同時密切監察租金的拖欠情況。我們持有相關物業作為抵押,以保障物業銷售有關的應收款項。我們對每間銀行的存款均設有限額,避免過度集中存款所帶來的風險。銀行存款並只存放在財力雄厚及/或擁有高度信貸評級的銀行。

(d) 使用衍生工具

我們僅使用衍生工具以對沖金融風險,集 團政策絕不容許投機性的衍生工具交易。

(b) Cash Management, Funding and Liquidity

The Group's cash and financing are managed and controlled at the corporate level. This enables us to negotiate better borrowing terms and practice coherent financial risk management.

To meet our obligations as and when needed, the Group maintains sufficient funds, banking facilities and multiple fund raising channels. The maturity of deposits and loans is carefully planned and managed to reduce liquidity risk. During the year, we lengthened the average debt maturity of the Group through the arrangement of long-term loan facilities and issuance of long-dated bonds. Our Medium Term Note Program gives us the flexibility to tap the bond market if necessary. The Group closely monitors the markets to manage the refinancing risks in a prudent manner.

(c) Credit/Counterparty

Credit/counterparty risk exposure is primarily in the areas of rents receivable, installments receivable relating to property sales, and deposits placed with banks.

We undertake careful credit assessments of prospective tenants, collect rental deposits and closely monitor outstanding rents in order to mitigate rents receivable risk. We also protect receivables related to property sales by using properties as collateral. Bank exposure limits are assigned so that we can mitigate concentration risks on our deposits, which are only made with banks that have sound financial strength and/ or good credit ratings.

(d) Use of Derivatives

We use derivative instruments for hedging purpose only; the Group's policies do not permit derivative transactions for speculative purposes.







業務和經營風險

我們密切監察市場趨勢和營商環境,確保旗下物業保持競爭優勢及最高標準之與完期保養及翻新,確保物業學主題。為保護集團資產和翻新門理與人工。為與其他人、層大型,值極保險,可有過一個人或其他人。屬我是人,一個人或其他人,一個人或其他人,一個人可不可不過,一個人可不可不過,一個人可不可不可以一個人。

除這些監控外,我們設有獨立的內部審計部,定期審查集團的主要業務以及財務和營運監控機制,確保運作有效無誤。作為集團危機管理計劃的一部分,我們亦已制定各項預防及應急措施,保障集團的業務免受潛在損失或損害所影響。

作為環球企業公民,我們克盡己任。可持續發展是集團旗下所有物業在設計和興建過程中考慮的重要因素。我們秉持「只選好的」,只做對的」方針,不囿於僅符合相關法則的最低要求,力臻至善確保旗下物業達至高水平的環保標準。

人才風險

透過提名及薪酬委員會,我們確保集團董事及高級管理層的薪酬水平具有市場競爭力。委員會亦制定了管理層繼任機制,確保集團業務持續運作。

企業成功有賴人才。為吸引並保留精英僱員,我們緊貼市場薪酬趨勢以評核員工的薪酬待遇,並為員工提供培訓或資助他們修讀認可的專業課程,藉此協助他們發揮最大潛能。為鼓勵員工進行雙向對話,我們為各級員工提供明確的溝通及申訴渠道。當員工離職時,我們與其進行面談,收集相關資料以作進一步改善。

BUSINESS AND OPERATIONAL RISK

We ensure our properties remain competitive and up to the highest standards by closely monitoring market trends and the business environment. Regular maintenance and renovation help us uphold the safety and quality of our properties. To protect the Group's assets, we employ seasoned professionals who oversee the design, progress and capital expenditures of major maintenance and renovation projects. They report to an Asset Enhancement Committee of senior management representatives from different departments. Together with appropriate insurance coverage against accidental losses and/or other hazards, we have established internal controls to safeguard our assets and reputation against any potential liabilities.

In addition to these controls, we have an independent internal audit team who reviews key activities of the Group and ensures all material controls, including financial and operational, are functioning effectively. As part of the Group's crisis management plan, precautionary and contingency measures are also in place to ensure the Group is protected against any potential loss, damage or impact to our operations.

As a global corporate citizen, we have a duty to act responsibly. We place a high priority on sustainability in design and construction of new buildings. Guided by our We Do It Right principle, we not only meet minimal regulatory requirements but go beyond them to ensure our properties meet the high level of environmental standards.

PEOPLE RISK

Through our Nomination and Remuneration Committee, we ensure the Group's remuneration levels for Directors and senior management are competitive in the market. This Committee has also established a management succession plan to ensure the continuity of our operations.

Our success as a business depends on the caliber of our people. In order to attract, motivate and retain talented employees, we evaluate our employee remuneration packages and monitor them against market trends. We also provide training or financial support for additional training through recognized professional programs to help our staff reach their full potential. To encourage two-way staff dialogue, we have clearly-established channels of communication and a grievance reporting system in place for all levels of staff. When staff depart, we conduct exit interviews to gather feedback and suggestions for future improvement.



惠澤社群

COMMITTED TO SUSTAINABILITY

我們作為良好的企業公民,對員工、社會及環境責無旁貸。我們悉力以赴,不僅因著關愛企業之名,更因為這是正確之舉。

As a good corporate citizen, we are mindful of our obligations to our staff, the community and the environment. We act responsibly to maintain our reputation as a caring company and, more importantly, because it is the right thing to do.









可持續發展

Sustainable Development

恒隆在可持續發展上,貫徹「只選好的 只做對的」方針。也就是說,我們於業務所在地追求經濟和社會進步之同時,亦務求減少旗下發展和管理的物業對環境的影響。我們諮詢持份者的意見,確保達至他們對可持續發展的期望和願景,並建立了新的架構,更有效地收集相關數據,有助我們繼續提升在可持續發展方面的表現。

Being committed to sustainable development is how We Do It Right at Hang Lung. This means continuously striving to achieve economic and social progress in the communities in which we operate while mitigating the environmental impact of the buildings we develop and manage. We consult our stakeholders to ensure that we meet their expectations and aspirations on sustainability and have established a new framework for collecting information on our sustainability performance to allow us to make continuous improvement.

我們的物業

秉承我們的長遠營運模式 — 建造可恆久持有的建築物,我們旗下在香港和中國內地的項目均採納了可持續發展的高水平環保標準。我們相信,以國際標準作為這些建築物的環保表現準則,可確保集團在任何業務地區所設計、興建及管理的物業,均達到一致的高水平環保標準。

我們位於跑馬地藍塘道的住宅項目「藍塘道23-39」,於二零一三年獲美國綠色建築協會「能源及環境設計先鋒獎 — 住宅」金獎認證:渣打銀行大廈獲香港綠色建築議會綠建環評(BEAM Plus)1.2版(既有建築)的暫定金級認證,是全港首幢獲得是項認證的既有建築物:同時,山頂廣場亦獲得綠建環評1.1版(既有建築)的暫定銀級認證。

OUR BUILDINGS

Reflecting our long-term business model of building to own and building to last, we incorporate the high standard of environmental sustainability in our projects in Hong Kong and mainland China. We believe that benchmarking our buildings' environmental performance against international standards enables the Group to maintain the same high environmental standards when designing, building and managing our properties wherever we operate.

In 2013, we received the Gold Level certificate under the Leadership in Energy and Environmental Design (LEED) for Homes from the U.S. Green Building Council for our residential project, 23-39 Blue Pool Road, at Blue Pool Road, Happy Valley. We also received the Gold Rating of Provisional Assessment under the BEAM Plus EB version 1.2 of the Hong Kong Green Building Council (HKGBC) for our Standard Chartered Bank Building, which is the first existing building in Hong Kong to achieve this recognition. The Peak Galleria also achieved the Silver Rating of Provisional Assessment under the BEAM Plus EB version 1.1.









香港綠色建築議會綠建環評 (BEAM Plus) 認證,肯定了恒隆在投放資源提升渣打銀行大廈環保表現的努力The recognition of BEAM Plus by HKGBC endorses the efforts that Hang Lung has made in constantly enhancing the environmentally-friendly qualities of the Standard Chartered Bank Building

恒隆在旗下物業設置廢物分類設施,鼓勵租戶及顧客參與廢物回收 Waste segregation facilities are set up in our properties to encourage tenants and customers to participate in waste recycling

With around 90% of total electricity consumption in Hong Kong contributed by buildings, the Group recognizes the importance of enhancing energy efficiency in our properties. In 2012, the Buildings Energy Efficiency Ordinance came into full operation in Hong Kong requiring all newly constructed buildings to comply with more stringent requirements. In response to the Ordinance, we set a target of reducing our electricity consumption by 5% in 2015 based on the 2010 baseline to ensure that we achieve greater energy efficiency in buildings and that continuous improvement is made. As of the end of 2013, we are on track to meeting this target with a 2% reduction in electricity consumption as compared to the 2010 baseline.

Recognizing that waste is a pressing issue for the community, we are supporting our tenants in managing their waste more effectively by introducing waste segregation facilities at our properties and requiring our waste contractors to provide data on waste collected. In 2013, 3,641 tonnes of materials were collected in our properties for recycling. We plan to extend this initiative into mainland China in 2014/2015. In 2013, we introduced a pilot scheme for recycling fluorescent light tubes across our business. We are also examining the feasibility of recycling glass bottles and aluminum cans. In addition, we are exploring installing food waste composer in The Peak Galleria. We aim to implement these initiatives by 2014 and plan to extend our recycling efforts across other properties in Hong Kong and mainland China by 2016.





可持續發展

Sustainable Development



管理培訓生計劃已連續推行九年,致力培育專業人才以滿足公司未來需要 The Management Trainee Program has been organized for the ninth consecutive year to constantly build a pool of talents and professionals to meet the future needs of the Company

我們的人才

人才乃恒隆地產最寶貴的資產,亦是我們 賴以維持業務增長及持續發展的重要元 素。我們為員工提供一系列培訓及發展計 劃,讓他們盡展所長。同時亦根據各地員 工的意見來提供培訓機會,確保切合員工 的期望及集團的業務需要。二零一三年 內,我們為員工提供的培訓時數達五萬六 千二百九十七小時。

年內,我們將員工參與放在更重要的層面,全面貫徹可持續發展的承諾。「恒隆綠事辦」於二零一三年八月成立,在香港和中國內地辦公室選出環保大使,全力推動智「綠」工作間,每個辦公室每年須完成不少於二十項綠色行動。



OUR PEOPLE

People are the most precious asset of Hang Lung and the key to realizing our business and sustainability vision. We provide a range of training and development programs for our staff to grow their professional development. We provide training opportunities based on employees' feedback from across the Company to ensure that the training meets the aspirations and expectations of our staff, as well as the needs of our business. In 2013, a total of 56,297 hours of training were delivered.

During the year, we placed a greater emphasis on ensuring that our employees are fully on board with our sustainable development commitment. We introduced the Hang Lung Green Office initiative in August 2013 with the aim of promoting a SmartGreen workplace. Under the initiative, Green Office Ambassadors are nominated in our Hong Kong and mainland China offices to promote and drive forward this initiative. Each of our offices has to fulfill no less than 20 green actions on its task list annually.

「恒隆綠事辦」在二零一三年成立,鼓勵同事將環保行動融入日常工作 The Hang Lung Green Office initiative was launched in 2013 to encourage colleagues to implement green practices in the workplace







員工年內亦到位於香港的全球首間同時獲 得三項鉑金級環保建築認證的酒店作實地 考察,了解如何將環保設計及技術更佳地 應用到物業中。

為切合員工的期望,我們積極聽取員工的意見,並透過員工大會、部門會議、大型會議和座談會等渠道,定期與員工溝通。 「與董事總經理午間共聚」活動亦讓更多前線員工接觸管理層。為進一步促進同事的互動交流,我們於二零一三年推出了全新的內聯網,除了提供更清晰的版面外,亦強化了各項功能,為同事提供嶄新體驗。

除了舉辦定期交流活動外,我們亦進一步 緊貼員工的需要,於年內為香港和中國內 地的前線員工推出新制服以配合不同崗位 的員工所需,員工和客戶對新制服反應 良好。 An educational tour was organized for our employees during the year at a hotel in Hong Kong, the first high-rise building in the world to achieve the Triple Platinum of Green Certificates, to further understand how we can do better in incorporating environmental designs and practices in our properties.

Receiving feedback from employees is crucial to ensuring that we are meeting their expectations. We engage regularly with our staff through our Town Hall, departmental and team meetings, conferences, focus groups and the "Long Service Employees Lunch with Managing Director" at which junior staff are able to have informal gatherings with the Managing Director. To further improve communications and connections among colleagues, the Company's intranet was revamped in 2013 with a brand new look and enhanced functions to bring refreshing user experiences to colleagues.

In addition to regular engagement activities, we also engaged with our employees during the year when revamping the uniforms for our frontline colleagues in Hong Kong and mainland China to ensure that they suited the needs of our staff in different areas of our business. The feedback on the new uniforms from both our staff and customers has been positive.



管理層透過員工大會・促進與員工的雙向溝通 Mutual communication with staff is encouraged by senior management through Town Hall meetings



藝人陳豪走上天橋,演繹恒隆前線員工的全新制服 Celebrity Moses Chan is invited to display the new uniforms in a fashion show





可持續發展

Sustainable Development



藝人薛家燕和恒隆義工與長者合力烹調賀年菜式,慶祝新春佳節 Volunteers and celebrity Nancy Sit make a festive dish with the elderly to celebrate Chinese New Year

我們的社區

我們深明地產業務與當地社區息息相關, 因此十分重視旗下物業對社區帶來的影響。在物業施工期間,我們設有熱線電 話,確保我們及時回應大眾的查詢。而當 我們在富有歷史或文化價值的地區發展項 目時,亦盡力與社區人士合作進行保育和 活化工作。

在關顧社會方面,我們除提供金錢捐助外,旗下物業亦免費提供場地,以支持持類慈善活動。二零一三年內,我們直接接款港幣一千六百萬元以支持不同類型的養工作,而「恒隆一心義工隊」亦繼續積極服務社群,並以環保、青少年發展和老人服務為重點。在二零一三年,我們在香港和中國內地的義工隊的義務工作時數超六千四百小時,較二零一二年增加百分之六十六。

OUR COMMUNITY

We recognize the importance of considering the impact that our business has on local communities throughout the life cycle of our buildings. During the construction of buildings, we set up telephone hotlines to respond to public enquiries in a timely manner. In areas of significant historical or cultural interest in our development projects, we work with the community to preserve or revitalize them as much as we can.

In our community involvement, we provide financial donations and offer free space in our properties to support a range of charitable activities. In 2013, we donated HK\$16 million to support various charitable causes. Our volunteer team, Hang Lung As One, continues to serve the community enthusiastically, targeting the environment, youth development and elderly services. In 2013, our volunteers in Hong Kong and mainland China contributed over 6,400 hours in voluntary services, a 66% increase compared to 2012.







與持份者建立關係

我們需要與持份者建立互信及高效的合作關係,因此通過各個平台與持份者保持溝通。承接之前一年的工作,我們於年內繼續向外界持份者進行獨立諮詢,以便更更面地了解持份者對我們的期望,以及彼與如何攜手實現可持續發展目標。今年參則計劃的外界持份者包括租戶和投資者,其意見有助集團在可持續發展報告。

第二份可持續發展報告

為貫徹對持份者的承諾,我們今年繼續以誠信和透明度為本,發表我們第二年獨立成刊的可持續發展報告。我們於二零一三年內投入了很多時間以建立一個更有效的系統,精簡數據收集程序,並為持份者提供一個更全面的可持續發展表現回顧。此舉讓我們精益求精,找出可改進之處以及向持份者提供更全面的資料。

有關我們的可持續發展工作詳情,請參閱 我們的二零一三年可持續發展報告。

OUR ENGAGEMENT WITH STAKEHOLDERS

Recognizing the need to build trusting and productive relationships with our stakeholders, we engage regularly with them through various communication platforms. During the year, we built on last year's exercise and carried out an independent engagement with external stakeholders to gain a more comprehensive view of what stakeholders expect from us and how we can work together to achieve our sustainability goals. External stakeholders engaged this year included tenants and investors. Their feedback is constructive in enabling the Group to further strengthen our sustainability performance and in shaping the content of this year's Sustainability Report.

OUR SECOND SUSTAINABILITY REPORT

This year marks the second year in which we publish a standalone Sustainability Report to fulfill our commitment to honesty and transparency to stakeholders. We spent much of 2013 establishing a more effective system of streamlining our data collection process to provide a more comprehensive review of our sustainability performance to our stakeholders. Through this exercise, we are now able to identify areas where we can do better and further strengthen both our performance and disclosure to stakeholders.

Please refer to our Sustainability Report 2013 for more details on our sustainability performance.



「恒隆一心義工隊」舉辦多元化活動,服務不同社群 The Hang Lung As One volunteer team serves the community by organizing diversified activities



「恒隆綠先鋒」計劃向學生宣揚保護環境的訊息 The Hang Lung Green LEEDers program teaches students the importance of environmental protection





財務日誌

Financial Calendar

2013

七月JUL

中期業績公佈

Announcement of interim results

二零一三年七月三十一日

July 31, 2013

九月SEP

派發中期股息 Interim dividend paid

二零一三年九月二十六日 September 26, 2013

2014

一月JAN

全年業績公佈

Announcement of annual results

二零一四年一月二十三日 January 23, 2014

四月APR

截止辦理股份過戶

(就出席股東週年大會及於會上投票而言)

Latest time for lodging transfers

(for attending and voting at annual general meeting)

二零一四年四月十七日 下午四時三十分

4:30 p.m. on April 17, 2014

暫停辦理股份過戶登記

(就出席股東週年大會及於會上投票而言)

Closure of share register

(for attending and voting at annual general meeting)

二零一四年四月二十二日至二十四日

(首尾兩天包括在內) April 22 to 24, 2014 (both days inclusive)

股東週年大會

(細節請參閱本年報附上之股東週年大會通告)

Annual general meeting

(Details are set out in the notice of annual general meeting accompanying this annual report)

二零一四年四月二十四日

上午十一時正

11:00 a.m. on April 24, 2014

截止辦理股份過戶(就末期股息而言)

Latest time for lodging transfers (for final dividend)

二零一四年四月二十九日

下午四時三十分

4:30 p.m. on April 29, 2014

暫停辦理股份過戶登記(就末期股息而言)

Closure of share register (for final dividend)

二零一四年四月三十日

April 30, 2014

五月 MAY

派發建議之末期股息

Proposed final dividend payable

二零一四年五月十五日

May 15, 2014







Corporate Governance Report

堅持管治信念

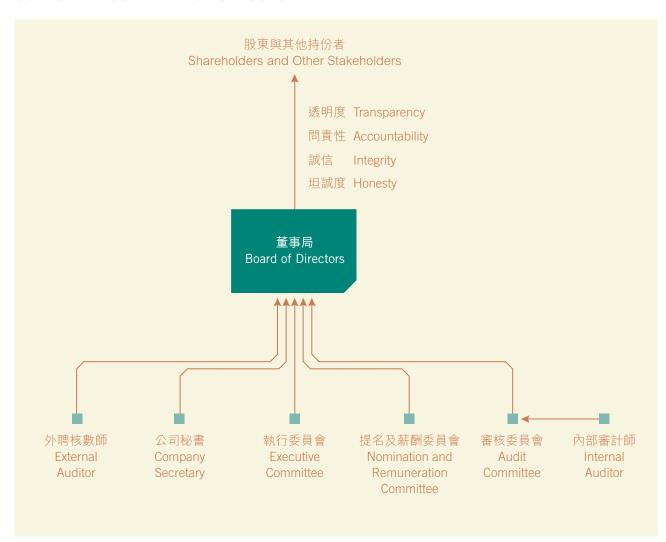
恒隆堅信,強而有力的管治能為我們奠定基石,使我們可達成企業目標,為持份者提供最大的長期回報。能幹稱職的董事局(「董事局」),是我們管治架構裏的核心。他們致力維持高水平的企業管治標準、健全的內部監控機制,以及有效的風險管理,並積極提高透明度、問責性、誠信及坦誠度,努力贏取股東和其他持份者的信心。

OUR STRONG BELIEF IN GOVERNANCE

Hang Lung firmly believes that strong governance is the foundation for delivering the corporate objective of maximizing return to its stakeholders over the long term. The core of the governance structure is an effective and qualified Board of Directors (the "Board") which is committed to maintaining a high standard of corporate governance, sound internal controls and effective risk management to enhance transparency, accountability, integrity and honesty, in order to earn the confidence of our shareholders and other stakeholders.

企業管治架構

CORPORATE GOVERNANCE STRUCTURE







Corporate Governance Report

卓越企業文化

良好的管治是企業成功之本,故企業管治在本集團的文化中扮演核心角色。良好的管治文化須植根於每個職級。管理層與董事局努力建立內部和外部監控機制確保良好的企業管治文化,以持份者的利益為依歸。

專業專責團隊

董事局由社會多個範疇的專業人士組成,他們為董事局帶來豐富的商務和財務經驗及專才。執行董事與非執行董事在董事局中佔均衡比重,使董事局擁有強大的獨立元素,能有效地作出獨立判斷。為加強功能,董事局成立了三個董事局委員會,包括執行委員會、審核委員會和提名及薪酬委員會,負責不同的工作。

審慎管理風險

本集團明白旗下業務面對各類風險因素,並以專業方式作出管理。我們建立良好的內部監控機制,並持續作出改善,以適應不斷變化的營運需要。詳情於下文及本年報之管理層之討論及分析中標題為「風險管理」之段落內作進一步披露。

A SOUND CORPORATE CULTURE

As good governance is essential to corporate success, we instill the core principle of good corporate governance into our corporate culture. A sound governance culture has to reach all levels. The management together with the Board strive to build up controls internally as well as externally to ensure a good corporate governance culture which will benefit all stakeholders.

PROFESSIONAL AND RESPONSIBLE MANAGEMENT

The Board comprises professionals from different facets of society who bring a wide range of business and financial experience and expertise to the Board. The Board includes a balanced composition of Executive and Non-Executive Directors so that there is a strong independent element on the Board which can effectively exercise independent judgment. To enhance the function of the Board, three Board Committees, namely the Executive Committee, Audit Committee and Nomination and Remuneration Committee had been set up to take up different responsibilities.

PRUDENT RISK MANAGEMENT

The Group recognizes the various risk factors it will face in its operations, and properly deals with them in a manageable manner by setting a good internal control environment and making continuous improvements to suit changing operational needs. Further explanations are disclosed hereunder and under the paragraph headed "Risk Management" in the Management Discussion and Analysis of this annual report.







以下為我們的企業管治常規在香港聯合交易所有限公司(「聯交所」)證券上市規則 (「上市規則」)附錄十四《企業管治守則》 所載之守則條文及若干建議最佳常規以外 的主要範疇。

治架構、公司刊物及網上廣播分析員簡報

會,以供瀏覽。

The following are the major aspects of our corporate governance practice in addition to the code provisions and some recommended best practices of the Corporate Governance Code (the "CG Code") as stated in Appendix 14 of the Rules Governing the Listing of Securities (the "Listing Rules") on The Stock Exchange of Hong Kong Limited (the "Stock Exchange").

and webcasts of analysts' briefings are available on our website.

| | ● 董事局於二零一三年舉行了六次定期會議。 | Six regular Board Meetings were held in 2013. |
|---|--|--|
| | 由於半數董事均為獨立非執行董事, 董事局擁有強大的獨立元素。 | A strong independent element is maintained on the Board as half of the Board is represented by Independent Non-Executive Directors. |
| | 在適當情況下管理層會被邀請出席董事局會議提供適當的資料,使董事能夠在掌握有關資料的情況下作出決定,並能履行其作為本公司董事的職責及責任。 | Management is invited to join the Board Meetings, where appropriate, to provide appropriate information to enable the Directors to make an informed decision and to discharge their duties and responsibilities. |
| | 提名及薪酬委員會的所有成員均為獨立非執行董事,以確保並無任何執行董事參與 釐訂彼等各自的薪酬待遇。 | The Nomination and Remuneration Committee comprises only Independent Non-Executive Directors to ensure no Executive Director is involved in deciding his own remuneration package. |
| | 於二零一三年,審核委員會在沒有執行董事局成員列席的情況下,與外聘核數師舉行四次會議。 | The Audit Committee met the external auditor four times without the presence of the Executive Board members in 2013. |
| , | 自二零零八年起,公司於會計期結束後一個月內公佈中期和全年業績。 | Since 2008, the Company has announced its interim and annual results within one month from the end of the accounting period. |
| | 公司設有內部審計部,該部門獨立於本公司之日常運作及會計職務。 | Our Internal Audit Department is independent of our daily operation and accounting functions. |
| | 公司自一九九四年起,採納一套適用於所有僱員及董事的企業紀律守則。該守則載有我們的舉報政策。 | The Company has adopted a corporate Code of Conduct since 1994, which is applicable to all staff and Directors. The Code of Conduct contains our whistle-blowing policy. |
| | 公司持續加強網站之使用,作為與持份者 溝通的渠道,網站內亦載有主要的企業等 | The Company continuously enhances its website as a means of communication with stakeholders. Principal corporate governance structures, newsletters |





Corporate Governance Report

(一) 董事局

1. 組成及功能

董事局現有八名成員:

- 三名執行董事,分別為陳啟宗先生、 陳南禄先生及何孝昌先生;
- 一名非執行董事,為陳樂宗先生;及
- 四名獨立非執行董事,分別為殷尚賢先生、鄭漢鈞博士、陳樂怡女士及葉錫安先生。彼等均具備適當之學術及專業資格或相關之財務管理專才,並以其豐富的商務及財務經驗為董事局作出貢獻。

公司及香港交易及結算所有限公司(「香港交易所」)之網頁提供最新的董事局成員名單,列明其角色和職能,以及註明其是否獨立非執行董事。董事的履歷詳情於本年報第一百一十八至第一百二十二頁內披露,並設存於本公司網頁。

董事局負責(當中包括):

- 確保領導層之連續性;
- 設定卓越之業務策略;
- 確保資金和管理資源足以應付業務策略 之推行;及
- 確保財務及內部監控系統健全,業務運 作符合適用之法律及規定。

(I) The Board

1. Composition and Functions

The Board currently comprises eight persons:

- three Executive Directors, namely, Mr Ronnie C. Chan, Mr Philip N.L.
 Chen and Mr H.C. Ho;
- one Non-Executive Director, Mr Gerald L. Chan; and
- four Independent Non-Executive Directors, namely, Mr S.S. Yin, Dr H.K. Cheng, Ms Laura L.Y. Chen and Mr Simon S.O. Ip. They possess appropriate academic and professional qualifications or related financial management expertise and have brought a wide range of business and financial experience to the Board.

The Board has established a policy setting out the approach to achieve diversity on the Board (the "Board Diversity Policy") with the aims of enhancing Board effectiveness and corporate governance as well as achieving our business objectives and sustainable development. Board diversity has been considered from a number of aspects, including but not limited to gender, age, cultural and educational background, ethnicity, professional experience, required expertise, skills, knowledge and length of service. The current Board consists of a diverse mix of Board members appropriate to the requirement of the business of the Company, and depending on the growing business needs and availability of the human resources market, suitable qualified individuals will be considered.

An updated list of Board members identifying their roles and functions and whether they are Independent Non-Executive Directors is maintained on our website and the website of Hong Kong Exchanges and Clearing Limited ("HKEx"). Their biographical details, disclosed on pages 118 to 122 of this annual report, are also maintained on our website.

The Board is responsible for, among other things:

- ensuring continuity of leadership;
- · development of sound business strategies;
- availability of adequate capital and managerial resources to implement the business strategies adopted; and
- adequacy of systems of financial and internal controls and conduct of business in conformity with applicable laws and regulations.







非執行董事(包括獨立非執行董事)透過提供獨立、富建設性及有根據的意見對本公司制定策略及政策作出正面貢獻。彼等亦定期出席董事局會議及其同時出任委員會成員的委員會會議,並積極參與會務,以其技能、專業知識及不同的背景及資格作出貢獻。

所有董事必須向本公司披露其於公眾公司 或組織擔任的職位及其他重大承擔。

於二零一三年,董事局舉行了六次定期會議,其中三次會議在造訪行程中舉行,包括出席無錫恒隆廣場開幕典禮及武漢恒隆 廣場開工剪綵儀式。

董事於二零一三年出席各類會議的記錄詳 情如下: Non-Executive Directors (including the Independent Non-Executive Directors) have made a positive contribution to the development of the Company's strategies and policies through independent, constructive and informed comments. They gave the Board and the Committees on which they serve the benefit of their skills, expertise and varied backgrounds and qualifications through regular attendance and active participation.

All Directors are required to disclose to the Company their offices held in public companies or organizations and other significant commitments.

In 2013, six regular Board Meetings were held. Three Board Meetings were held during three offsite Board trips including visits to Wuxi for the opening ceremony of Center 66 and Wuhan for the groundbreaking ceremony of Heartland 66.

Details of Directors' attendance records in 2013 are set out below:

出席/舉行會議 Meetings Attended/Held

| 董事 | Directors | 董事局 Board | 審核委員會 Audit Committee | 提名及 薪酬委員會 Nomination and Remuneration Committee | 二零一三年 股東週年大會 (「週年大會」) 2013 Annual General Meeting ("AGM") |
|---------|-------------------------------------|--------------|-----------------------------|---|--|
| 獨立非執行董事 | Independent Non-Executive Directors | | | | |
| 殷尚賢 | S.S. Yin | 5/6 | 不適用 N/A | 不適用 N/A | 1/1 |
| 鄭漢鈞 | H.K. Cheng | 6/6 | 4/4 | 1/1 | 1/1 |
| 陳樂怡 | Laura L.Y. Chen | 4/6 | 3/4 | 1/1 | 0/1 |
| 葉錫安 | Simon S.O. Ip | 6/6 | 4/4 | 1/1 | 1/1 |
| 非執行董事 | Non-Executive Director | | | | |
| 陳樂宗 | Gerald L. Chan | 3/6 | 不適用 N/A | 不適用 N/A | 0/1 |
| 執行董事 | Executive Directors | | | | |
| 陳啟宗 | Ronnie C. Chan | 6/6 | 不適用 N/A | 不適用 N/A | 1/1 |
| 陳南祿 | Philip N.L. Chen | 6/6 | 不適用 N/A | 不適用 N/A | 1/1 |
| 何孝昌 | H.C. Ho | 6/6 | 不適用 N/A | 不適用 N/A | 1/1 |





Corporate Governance Report

所有董事均可向董事長或公司秘書提出在 董事局會議之議程內列入商討事項。 局或各委員會的全部會議文件,至少於有 畫舉行會議日期的三天前分別交予所有 事或委員會成員。管理層為董事局及 員會提供了充分資料和解釋,讓董事局 各委員會於作出決定前能充分掌握有關財 務及其他資料。在適當情況下,管理層亦 會獲邀出席董事局會議。

此外,管理層每月均向所有董事局成員提供最新資料,載列有關本公司的表現、財務狀況及前景的公正及易於理解的評估, 內容足以讓整個董事局及每位董事履行上 市規則所規定的職責。

所有董事均有權取得有關本公司業務的適 時資料,於有需要時作出進一步查詢,並 可個別地聯絡管理層。

此外,公司秘書為本公司的全職僱員,負,有實際保董事局依循程序及遵守適用法律。 規則及規例;所有董事均可獲得公司秘書確保董事局成成 之意見及服務。公司秘書確保董事局成成 之間有良好的資訊交流,亦就企業管治守則之施行事宜,向宣事局提供意見。公司秘書確的相關專 及董事局提供意見。公司、時的相關專 等一三年已參加不少於十五小時的相關專 等培訓。

董事局並已同意董事尋求獨立專業意見之 程序,其所需費用由本公司支付。

根據本公司的組織章程細則,任何涉及董 事或其任何聯繫人之重大利益的任何合約 或安排時,有關董事不得參加表決或計算 在會議法定人數以內。

本公司已為董事和高級人員購買適當保險,保障彼等因履行職務有可能承擔之法 律訴訟責任。 All Directors can give notice to the Chairman or the Company Secretary if they intend to include matters in the agenda for Board Meetings. Full Board or Committee papers will be sent to all Directors or Committee members at least three days before the intended date of a Board Meeting or Committee Meeting respectively. Management also supplies the Board and its Committees with sufficient information and explanations so as to enable them to make an informed assessment of financial and other information put before the Board and its Committees for approval. Management is also invited to join Board Meetings where appropriate.

Furthermore, management provides all Board members with monthly updates which give a balanced and understandable assessment of the Company's performance, position and prospects in sufficient detail to enable the Board as a whole and each Director to discharge their duties under the Listing Rules.

All the Directors are entitled to have access to timely information in relation to our business and make further enquiries where necessary, and they can have separate and independent access to management.

In addition, all Directors have access to the advice and services of the Company Secretary, a full time employee of the Company, who is responsible to the Board for ensuring that procedures are followed and that all applicable laws, rules and regulations are complied with. The Company Secretary supports the Board by ensuring good information flow within the Board and is also a source of advice to the Chairman and to the Board on corporate governance and the implementation of the CG Code. The Company Secretary has confirmed that she has taken no less than 15 hours of relevant professional training in 2013.

Procedures have also been agreed by the Board to enable Directors to seek independent professional advice at the Company's expense.

Under our articles of association, a Director shall not vote or be counted in the quorum in respect of any contract or arrangement in which he/ she or any of his/her associates is/are materially interested.

We have also arranged appropriate insurance cover on Directors' and officers' liabilities in respect of legal actions against them arising from corporate activities.







2. 董事長及董事總經理

董事長及董事總經理的責任清楚區分,以確保權力和授權分佈均衡。

董事長

董事長陳啟宗先生為董事局之領導人。彼 負責確保所有董事均可適時獲得充分、準 確清晰及完備可靠之資料,以及確保在董 事局會議上董事均適當知悉當前的事項。 彼亦確保:

- 董事局有效地運作及履行責任;
- 董事局及時就所有重要及適當事項進行 討論;
- 公司建立良好之企業管治常規和程序;及
- 公司採取適當步驟與股東有效地溝通, 而股東之意見可傳達到整個董事局。

董事長最少每年與非執行董事(包括獨立非執行董事)會面一次,執行董事不會列席。

董事長主要負責釐定並批准每次董事局會 議議程,並在適當情況下考慮把其他董事 提出之任何事宜列入議程。彼亦可把此項 責任交由公司秘書執行。

董事長鼓勵所有董事積極地為董事局之事務作出貢獻,並以身作則,確保董事局之行事符合本公司之最佳利益。彼亦鼓勵持不同意見的董事均表達其本身關注的事宜,並給予董事局充足時間討論這些事宜,以便慎重考慮並作出決定。

董事長亦提倡公開、積極討論的文化,促 進董事(特別是非執行董事)對董事局作出 有效之貢獻,並確保執行董事與非執行董 事保持有建設性之關係。

2. Chairman and Managing Director

There is a clear division of responsibilities between the Chairman and the Managing Director to ensure a balance of power and authority.

Chairman

The Chairman, Mr Ronnie C. Chan, provides leadership for the Board. He is responsible for ensuring that all Directors receive, in a timely manner, adequate information which must be accurate, clear, complete and reliable and that Directors are properly briefed on issues arising at Board Meetings. He also ensures that:

- the Board works effectively and discharges its responsibilities;
- all key and appropriate issues are discussed by the Board in a timely manner;
- good corporate governance practices and procedures are established; and
- appropriate steps are taken to provide effective communication with shareholders and that their views are communicated to the Board as a whole.

He, at least annually, holds meetings with the Non-Executive Directors (including Independent Non-Executive Directors) without the Executive Directors being present.

He is primarily responsible for drawing up and approving the agenda for each Board Meeting. He takes into account, where appropriate, any matters proposed by the other Directors for inclusion in the agenda, or delegates such responsibility to the Company Secretary.

He encourages all Directors to make an active contribution to the Board's affairs and takes the lead to ensure that the Board acts in the best interests of the Company. He encourages Directors with different views to voice their concerns, and allows sufficient time for discussion of issues on which the Board can deliberate and reach decisions.

He promotes a culture of openness and debate by facilitating the effective contributions of Non-Executive Directors in particular and ensures constructive relations between Executive Directors and Non-Executive Directors.





Corporate Governance Report

董事總經理

身為本公司執行委員會的成員,董事總經 理陳南祿先生負責:

- 本公司之整體業務運作,並執行董事局 所採納之政策和策略;
- 按董事局的指示管理本公司之日常 業務;
- 就董事局所設定之目標和優先次序制定 策略性業務計劃,並致力維持本公司之 業務表現;及
- 確保本公司有足夠的財務和內部監控系 統以及業務運作均充分符合適用法律及 規定。

董事總經理負責主持本公司每月舉行之 部門營運會議,彼不時向董事局匯報重大 事宜。

3. 非執行董事之獨立性

我們已接獲每位獨立非執行董事按上市規則第3.13條所提交有關其獨立性之年度確認書。我們認為所有獨立非執行董事均保持其獨立性。

為進一步提高問責性,凡服務董事局超過 九年之獨立非執行董事,須獲股東以獨立 決議案批准方可連任。我們會在週年大會 通告中,向股東列明董事局認為該獨立非 執行董事仍屬獨立人士的原因,以及我們 向股東提議就獨立非執行董事之重選投贊 成票。

Managing Director

The Managing Director, Mr Philip N.L. Chen, is a member of the Executive Committee of the Company and is responsible for:

- operating the business of the Company and implementing policies and strategies adopted by the Board;
- the Company's day-to-day management in accordance with the instructions issued by the Board;
- developing strategic operating plans that reflect the objectives and priorities established by the Board and maintaining operational performance; and
- ensuring the adequacy of financial and internal control systems and the conduct of business in conformity with applicable laws and regulations.

The Managing Director chairs the monthly meetings of the Company's various operational divisions. He reports to the Board from time to time on matters of material importance.

3. Independence of Non-Executive Directors

We have received from each of our Independent Non-Executive Directors an annual confirmation of his/her independence pursuant to rule 3.13 of the Listing Rules. We consider the Independent Non-Executive Directors are independent.

To further enhance accountability, any appointment of an Independent Non-Executive Director who has served on the Board for more than nine years will be subject to a separate resolution to be approved by shareholders. We will state in the notice of the AGM the reason why we consider the Independent Non-Executive Director is still independent and our recommendation to shareholders to vote in favor of the re-election of such Independent Non-Executive Director.







4. 委任、重選和罷免

遵照本公司之組織章程細則,董事人數三 分之一須於週年大會上輪值告退後再獲股 東重選方可連任。此外,每位董事須最少 每三年輪值告退一次,新委任之董事須於 緊接其委任後召開之股東大會獲股東重新 選任。所有該等合資格重選之董事姓名連 同其個人詳細履歷,均會載於股東大會通 告內。

非執行董事及獨立非執行董事之委任有指 定任期,彼等之任職屆滿日期與彼等之預 期輪值告退日期(最少每三年一次)一致。

5. 董事持續專業發展

本公司鼓勵所有董事參與持續專業發展, 發展並更新其知識及技能,以確保其繼續 在具備全面資訊及切合所需的情況下對董 事局作出貢獻。於二零一三年,本公司為 董事安排主題為《網上購物之發展與其帶來 的挑戰》的研討會及三次董事局造訪行程, 當中包括兩次造訪位於中國內地之物業發 展項目。

4. Appointment, Re-election and Removal

In accordance with our articles of association, one-third of the Directors are required to retire from office by rotation for re-election by shareholders at an AGM. In addition, every Director is subject to retirement by rotation at least once every three years, and new appointments to the Board are subject to re-election by shareholders at the upcoming general meeting. Names of such Directors eligible for re-election being accompanied by detailed biographies will be stated in the notice of the general meeting.

The Non-Executive Director and Independent Non-Executive Directors are appointed for specific terms, which coincide with their expected dates of retirement by rotation at least once every three years.

5. Directors' Continuous Professional Development

Every newly appointed Director will meet with fellow Directors and key executives, and will receive a comprehensive, formal and tailored induction on the first occasion of his/her appointment. Subsequently, he/she will receive any briefing and professional development necessary to ensure he/she has a proper understanding of the Company's operations and business and full awareness of his/her responsibilities under statute and common law, the Listing Rules, legal and other regulatory requirements, and especially the Company's business and governance policies. The Company Secretary facilitates induction and professional development of Directors.

All Directors are encouraged to participate in continuous professional development to develop and refresh their knowledge and skills to ensure their contribution to the Board remains informed and relevant. In 2013, the Company has arranged for Directors a presentation on the development of online shopping and its challenges ahead and three offsite Board trips including two visits to our property development projects in mainland China.





Corporate Governance Report

每位現任董事於二零一三年所接受的培訓 記錄簡要如下: Record of training received by each existing Director in 2013 is summarized below:

| 董事 | Directors | 培訓類型 Types of Training |
|-----|------------------|---------------------------|
| 陳啟宗 | Ronnie C. Chan | A, B, C, D |
| 殷尚賢 | S.S. Yin | A, B, D |
| 陳南祿 | Philip N.L. Chen | A, B, C, D |
| 陳樂宗 | Gerald L. Chan | A, B, D |
| 鄭漢鈞 | H.K. Cheng | A, B, D |
| 陳樂怡 | Laura L.Y. Chen | A, B, C, D |
| 葉錫安 | Simon S.O. Ip | A, B, D |
| 何孝昌 | H.C. Ho | A, B, D |

- A 出席研討會/論壇 Attending seminar(s)/forum(s)
- B 閱讀有關一般業務、地產發展及投資、董事職責及責任等之資料 Reading materials relating to general business, property development and investment, directors' duties and responsibilities and so on
- C 於外部研討會/論壇致辭
 Giving talks to external seminar(s)/forum(s)
- D 出席公司活動/造訪行程 Attending corporate event(s)/visit(s)

(二) 董事局權力的轉授

執行委員會、審核委員會和提名及薪酬委 員會分別於一九八九年、一九九九年及二 零零三年成立。

1. 執行委員會

本公司董事局之執行委員會乃於一九八九 年成立,現有成員包括全部執行董事, 等定期舉行會議,藉以制定本公司之之事 性方向及監察管理層之表現。董事局已 納清晰的職權範圍,並已就若干須 委員 事局決定的事項制訂了指引。每位董事 成員均完全清楚哪些事項須 交由 體決定、哪些事項可交由委員會或管理層 負責。

(II) Delegation by the Board

The Executive Committee, Audit Committee and Nomination and Remuneration Committee were formed in 1989, 1999 and 2003 respectively.

1. Executive Committee

The Executive Committee of the Board of the Company was formed in 1989. Its members are all the Executive Directors of the Company, who meet regularly to establish the strategic direction of the Company, and to monitor the performance of management. Clear terms of reference have been adopted by the Board, and guidelines were also set up for certain issues requiring Board approval. Each of the Committee members has full understanding on determining which issues require a decision of the full Board and which are delegated by the Board to the Committee or management.







2. 審核委員會

審核委員會乃於一九九九年由董事局設立,目前成員包括三名獨立非執行董事, 分別為葉錫安先生(委員會主席)、鄭漢鈞博士及陳樂怡女士。彼等均具備適當之學術及專業資格或相關之財務管理專才。

根據企業管治守則,審核委員會須每年與 外聘核數師舉行最少兩次會議。 會亦於有需要時會與外聘核數師另一 (管理層並不列席)。於二零時會 (管理層並不列席)。於二零中 要員會 超越企業管治守則的討論不 四次會議,以(其中包括)討論集團之 作之性質和範疇,以及評核集團 控。此外,委員會於二零一三年的情況下 會面四次。

公司及香港交易所之網頁均載有審核委員會之職權範圍,闡明其角色及職責,以供 瀏覽。該職權範圍已涵蓋企業管治職能的 有關職責,以及不低於上市規則所規定之 具體職責。

委員會獲董事局授權,可調查其職權範圍內之任何事項;向任何僱員索取任何所需資料,而所有僱員均須就委員會之要求作出通力合作;向外界法律人士或其他獨立專業人士尋求意見;及於有需要時邀請具有相關經驗和專才之外界人士參與會議。委員會獲提供足夠資源以履行其職責。

2. Audit Committee

An Audit Committee was established by the Board in 1999, and now comprises three Independent Non-Executive Directors with appropriate academic and professional qualifications or related financial management expertise, namely Mr Simon S.O. Ip (Chairman of the Committee), Dr H.K. Cheng and Ms Laura L.Y. Chen.

Under the CG Code, it is required that meetings are held at least two times a year with the external auditor. Separate meetings will also need to be held with the external auditor (in the absence of management) as and when required. The Audit Committee has exceeded the CG Code and has held four meetings for the purpose of, inter alia, discussing the nature and scope of internal audit work and assessing the Group's internal controls in 2013. Moreover, the Committee met the external auditor four times in 2013 without the presence of the Executive Board members.

The terms of reference explaining the Committee's role and authority, which include duties regarding corporate governance functions and as a minimum the specific duties as stipulated in the Listing Rules are available on both our website and the website of HKEx.

The Committee is authorized by the Board to investigate any activity within its terms of reference; to seek any information it requires from any employee and all employees are directed to co-operate with any requests made by the Committee; to obtain outside legal or other independent professional advice; and to secure the attendance of outsiders with relevant experience and expertise to their meetings if necessary. Sufficient resources are provided to the Committee to discharge its duty.





Corporate Governance Report

於二零一三年,審核委員會履行了(其中包括)以下之職責:

In 2013, the Audit Committee has performed, inter alia, the following:

與外聘核數師的關係、審閱財務資料與監 管財務申報制度及內部監控程序

- 檢討並向管理層和外聘核數師取得有關 中期業績和全年業績之解釋,包括與以 往會計期有改變之原因、採用新會計政 策之影響、對上市規則和有關法規的遵 例情況、以及任何核數事宜,然後建議 董事局採納有關業績;
- 考慮及向董事局建議再度委任畢馬威會 計師事務所為本公司之外聘核數師;
- 考慮及審批僱用外聘核數師為本公司提供非核數服務之程序和指引;
- 收取及檢討內部審計師之內部審計報告;
- 與外聘核數師開會(管理層並不列席)以 商討任何重大核數事宜;
- 與內部審計師另行開會以商討重大內部 審計事宜;
- 審批二零一四年之內部審計計劃;及
- 檢討本公司的內部監控系統,包括高級 管理人員架構、風險管理、資源、員工 資歷及經驗是否足夠、員工所接受的培 訓課程是否充足,以及本公司財務及職 能匯報的程序。

企業管治職能

- 檢討及審批本公司在企業管治,以及遵 守法律及監管規定方面的政策;
- 檢討及監察董事的培訓及持續專業發展;及
- 檢討本公司遵守企業管治守則的情況及 在企業管治報告內的披露。

Relationship with External Auditor, Review of Financial Information and Oversight of Financial Reporting System and Internal Control Procedures

- reviewed and obtained explanation from management and the external auditor on the interim and annual results, including causes of changes from the previous accounting period, effects on the application of new accounting policies, compliance with the Listing Rules and relevant legislation, and any audit issues, before recommending their adoption by the Board;
- considered and proposed to the Board the re-appointment of KPMG as the Company's external auditor;
- considered and approved the procedures and guidelines in employing the external auditor to perform non-audit assignments for the Company;
- received and reviewed the internal audit reports from the Internal Auditor:
- held meetings with the external auditor in the absence of management to discuss any material audit issues;
- held meetings with the Internal Auditor in private to discuss material internal audit issues;
- · approved the internal audit program for 2014; and
- carried out reviews of the internal control system of the Company including senior management's structure, risk management, the adequacy of resources, staff qualifications and experience, training programs and the Company's procedures for financial and functional reporting.

Corporate Governance Functions

- reviewed and approved the Company's policies on corporate governance and compliance with legal and regulatory requirements;
- reviewed and monitored the training and continuous professional development of Directors; and
- reviewed the Company's compliance with the CG Code and disclosure in the Corporate Governance Report.







3. 提名及薪酬委員會

提名及薪酬委員會於二零零三年設立,目前成員包括三名獨立非執行董事,分別為鄭漢鈞博士(委員會主席)、陳樂怡女士及葉錫安先生。該委員會定期舉行會議以審閱有關人力資源之議題,包括集團薪酬架構之重大改變及影響執行董事和高級管理人員之條款及條件之重大改變。於二零一三年,委員會舉行了一次會議,以審閱(其中包括)董事局之成員架構、董事薪酬及董事局成員多元化政策。

委員會之職權範圍經參照企業管治守則於 二零一三年之更改而予以檢討及修訂。經 修訂之委員會職權範圍(包括不低於上市規 則所規定之具體職責)載於公司及香港交易 所之網頁,以供瀏覽。

於二零一三年,委員會已履行的主要職責 如下:

- 檢討董事局成員多元化政策及其執行 情況;
- 檢討董事局之架構、規模及多元化;
- 評估獨立非執行董事的獨立性;
- 按資歷及相關專業知識,挑選提名有關人士出任董事,並就此向董事局提出 建議;
- 就重選於週年大會上退任之董事向董事 局提出建議;
- 就本公司全體董事和高級管理人員之薪 酬政策及架構,向董事局提出建議;
- 釐定個別執行董事和高級管理人員之薪酬待遇,包括非金錢利益、退休金權利及賠償金額;及
- 就非執行董事及獨立非執行董事之酬金 向董事局提出建議。

3. Nomination and Remuneration Committee

A Nomination and Remuneration Committee, set up in 2003, now comprises three Independent Non-Executive Directors, namely Dr H.K. Cheng (Chairman of the Committee), Ms Laura L.Y. Chen and Mr Simon S.O. Ip. Regular meetings were held to review human resources issues, including significant changes in the salary structure of the Group and terms and conditions affecting Executive Directors and senior management. The Committee met once in 2013 to review, inter alia, the composition of Board members, Directors' remuneration and the Board Diversity Policy.

The terms of reference explaining the Committee's role have been reviewed and revised with reference to the changes to the CG Code during 2013. The revised terms of reference, include as a minimum the specific duties as stipulated in the Listing Rules can be accessed on both our website and the website of HKEx.

The major work performed by the Committee in 2013 included the following:

- reviewed the Board Diversity Policy and its implementation;
- reviewed the structure, size and diversity of the Board;
- assessed the independence of the Independent Non-Executive Directors;
- made recommendations to the Board on the selection of individuals nominated for directorship in view of the qualifications and related expertise;
- made recommendations to the Board on the re-election of retiring Directors at the AGM;
- made recommendations to the Board on the Company's policy and structure for all Directors and senior management remuneration;
- determined the remuneration packages of individual Executive Directors and senior management, including benefits in kind, pension rights and compensation payments; and
- made recommendations to the Board on the remuneration of the Non-Executive Director and Independent Non-Executive Directors.





Corporate Governance Report

執行董事和高級管理人員之薪酬待遇(包括 酌定花紅及股份期權),乃基於以下準則:

- 個人表現;
- 技能和知識;
- 對本集團事務之參與程度;
- 達成之業務目標;及
- 本集團之表現及盈利。

委員會並考慮各項因素,包括可供比較之公 司所支付之薪金、董事所投入之時間及承擔 之責任、以及集團其他職位之僱用條件。

委員會取得指標報告以評估董事和高級管理人員薪酬之有關市場趨勢及競爭水平。 委員會獲提供足夠資源以履行其職責。委員會可就其他執行董事的薪酬建議諮詢董事長及董事總經理,並可在有需要時徵詢獨立專業意見。

高級管理人員(只包括執行董事)的薪酬詳情,於財務報表附註第七項內披露。

4. 管理功能

The remuneration package of Executive Directors and senior management, including discretionary bonus and share options, is based on the following criteria:

- individual performance;
- skills and knowledge;
- involvement in the Group's affairs;
- · achievement of business targets; and
- performance and profitability of the Group.

The Committee also considers factors such as salaries paid by comparable companies, time commitment and responsibilities, and employment conditions elsewhere in the Group.

The Committee obtains benchmark reports for evaluation of market trends and the competitive levels of remuneration being offered to Directors and senior management. Sufficient resources are provided to the Committee to discharge its duties. The Committee may consult the Chairman and the Managing Director about remuneration proposals of other Executive Directors and has access to independent professional advice if necessary.

Details of remuneration payable to members of the senior management (which includes Executive Directors only) are disclosed in note 7 on the financial statement.

4. Management Functions

Senior management includes Executive Directors of the Company only. Their duties were explained in the paragraph headed "Executive Committee" above. Key executives are responsible for the day-to-day operations and administration function of the Group under the leadership of the Executive Directors. The Board has given clear directions to management as to the matters that must be approved by the Board before decisions are made on behalf of the Company. The types of decisions to be delegated by the Board to management include implementation of the strategy and direction determined by the Board, operation of the Group's businesses, preparation of financial statements and operating budgets, and compliance with applicable laws and regulations. These arrangements will be reviewed periodically to ensure that they remain appropriate to our needs.







(三) 董事的證券交易及持有之股份 權益

1. 遵守標準守則

本公司之紀律守則內有關「買賣本公司之股份」之指引,載有本公司已採納的一套根據上市規則附錄十所載之《上市發行人董事進行證券交易的標準守則》(「標準守則」)所規定的董事進行證券交易標準的行為守則。本公司已向所有董事作出特定查詢,確認已遵守標準守則及紀律守則所規定的董事進行證券交易標準。

2. 董事持有之股份權益

於二零一三年十二月三十一日,董事持有 本公司及其上市附屬公司恒隆地產有限公 司之股份權益之詳情如下:

(III) Directors' Securities Transactions and Share Interests

1. Compliance with Model Code

We have set out guidelines regarding securities transactions by Directors under "Transactions in the Company's Shares" in our Code of Conduct according to the required standard set out in the Model Code for Securities Transactions by Directors of Listed Issuers contained in Appendix 10 to the Listing Rules (the "Model Code"). The Company has made specific enquiries to all Directors and confirmed that they have complied with the required standard set out in the Model Code and the Code of Conduct regarding Directors' securities transactions.

2. Share Interests of Directors

Details of Directors' interests in shares of the Company and our listed subsidiary, Hang Lung Properties Limited, as at December 31, 2013 are as follows:

| | | | x公司 Company | 恒隆地產有限公司 Hang Lung Properties Limited | | |
|------|-------------------|-----------------------------|--|--|--|--|
| 董事姓名 | Name of Directors | 股份數目 Number of Shares | 根據期權 可認購之股數 Number of Shares under Option | 股份數目 Number of Shares | 根據期權 可認購之股數 Number of Shares under Option | |
| 陳啟宗 | Ronnie C. Chan | _ | 11,790,000 | - | 41,070,000 | |
| 殷尚賢 | S.S. Yin | _ | _ | _ | _ | |
| 陳南祿 | Philip N.L. Chen | _ | - | - | 19,000,000 | |
| 陳樂宗 | Gerald L. Chan | _ | _ | _ | _ | |
| 鄭漢鈞 | H.K. Cheng | _ | - | - | - | |
| 陳樂怡 | Laura L.Y. Chen | _ | _ | _ | _ | |
| 葉錫安 | Simon S.O. Ip | _ | - | _ | - | |
| 何孝昌 | H.C. Ho | _ | _ | _ | 8,600,000 | |





企業管治報告

Corporate Governance Report

(四) 問責及核數

1. 財務匯報

董事對本公司以持續營運為基準所編製的財務報表承擔責任,並於有需要時為財務報表作出合理的假設和保留意見。本公別務報表乃按照上市規則、公司條例之財務報表乃按照上市規則之規定而編製之營港公認會計原則及守則之規定而編製便會計師事務所已在本公司財務報表的獨立核數師報告中就他們的申報責任作出聲明。

董事於年報、中期報告、股價敏感公佈及 按上市規則和法規要求的其他披露文件 內,致力確保就本公司之狀況和前景作出 平衡、清晰及易於理解之評審。

2. 內部監控

我們維持良好的內部監控環境,確保內部 監控系統及程序有效運作,並在必要時作 出改善。紀律守則詳述本集團之經營業務 宗旨,作為所有員工依從之標準。

設立內部監控系統,旨在監察本集團之整體財務狀況、防止資產受損或被挪用;就重大欺詐及錯失作出合理預防措施;以及就因無法達成本集團之目標而可能帶來之風險作出管理。我們的內部監控系統乃參考COSO(Committee of Sponsoring Organizations of the Treadway Commission)之原則所訂立。有效的內部監控系統需具備以下五大重要元素:

(IV) Accountability and Audit

1. Financial Reporting

Directors acknowledge their responsibility for preparing the financial statements on a going concern basis, with supporting assumptions or qualifications as necessary. The Company's financial statements are prepared in accordance with the Listing Rules, Companies Ordinance and also the accounting principles and practices generally accepted in Hong Kong. Appropriate accounting policies are selected and applied consistently; judgments and estimates made are prudent and reasonable. A statement by the external auditor, KPMG, about their reporting responsibilities is included in the Independent Auditor's Report on the Company's financial statements.

The Directors endeavor to ensure a balanced, clear and understandable assessment of the Company's position and prospects in annual reports, interim reports, price-sensitive announcements and other disclosures required under the Listing Rules and other statutory requirements.

2. Internal Controls

We maintain a good internal control environment to enable the internal control systems and procedures to perform effectively and to make improvements where necessary. The Code of Conduct details the Group's philosophy in running its business and acts as a benchmark for all staff to follow.

Internal control systems have been designed to allow us to monitor the Group's overall financial position, to safeguard its assets against loss and misappropriation, to provide reasonable assurance against material fraud and errors, and to manage the risk in failing to achieve the Group's objectives. Our internal control systems are developed with reference to the COSO (Committee of Sponsoring Organizations of the Treadway Commission) principles. There are five important elements for an effective internal control system as follows:







監控環境 — 是作為其他內部監控元素的基礎。監控環境對內部監控系統的整體效益發揮重要作用,並為企業推行內部監控設定了主要基調。可影響監控環境的的因素型標式、職責授權及員工管理與人才發展有度。董事及高級管理人員深知一個強而有力的監控環境能夠與其他內部監控元素相輔相成。因此,我們由高層訂立良好的基調,並設定了期許的行為準則。

風險評估 — 即指就對實現集團業務目標的潛在風險進行識別、評估及分析的相關程序。風險評估能幫助管理層決定如何管理和減輕該等風險。董事及高級管理人員能透過風險評估去辨認內部及外部的風險,並考慮該等風險的可能性和對企業營運的影響。之後,我們設計及實施相關監控措施以減輕該等風險來達致我們的目標。

監控活動 — 是指制訂一系列的政策與程序,令管理方針得以貫徹,並對可能阻礙集團達到目標的風險採取必要的措施。因此,我們已設計及實施多種監控活動,例如批核和授權政策、效績評估、職責分工、部門程序和手冊、設立委員會及工作小組等,以確保集團高效運作。此外我們會因應風險的改變而定期審視上述的監控活動以達致我們的業務目標。

資訊及溝通 — 是指識別、取得及傳達相關資訊的程序及系統,以便適時傳遞給相關的對象。董事及高級管理人員秉著開放的態度,鼓勵並促進集團內部的有效溝通。此外,我們已推行職能匯報政策,內地子公司的管理層也需要向香港的相關職能部門主管匯報。因此,資訊可以直接及有效地於集團內傳達。

Control environment – the foundation for the other components of internal control. The resulting control environment has a pervasive impact on the effectiveness of the overall internal control systems. It provides the basis for carrying out internal control across the organization. The factors that may affect the control environment include integrity, ethical values, management's operating style, delegation of authority, as well as the processes for managing and developing people. Directors and senior management understand a strong control environment supports the functioning of all other components of internal control. As a result, we have established the right tone at the top regarding the importance of internal control including expected standards of conduct.

Risk assessment – the identification, evaluation and analysis of risks underlying the achievement of our business objectives. It helps management to determine how such risks should be managed and mitigated. Directors and senior management use the risk assessment process to identify risks, both internally and externally, and assess their likelihood that may impact our operation. After that, we design and implement the controls to mitigate such risk in order to achieve our objectives.

Control activities – the policies and procedures that help to ensure management directives are carried out and necessary actions are taken to address the risks that may hinder the achievement of the Group's objectives. Therefore, we have designed and implemented different types of control activities such as the approvals and authorization policies, performance reviews, segregation of duties, departmental procedures and manuals, establishment of committees and working groups etc., in order to ensure the efficient and effective operation of the Group. Moreover, we will revisit these activities periodically, so that they can address the latest changes of the risks in achieving our business objectives.

Information and communication – the process and system to identify, capture and communicate pertinent information to the right person in a timely manner. Directors and senior management have adopted an open environment to facilitate the effective communication within the Group. In addition, we have implemented a functional reporting mechanism so that the local management at subsidiaries level can report to the respective functional head in Hong Kong. As a result, the information can be communicated directly and effectively throughout the Group.





企業管治報告

Corporate Governance Report

監察 — 是指時刻評估內部監控系統效績之程序,並確保集團的內部監控持續有效地運作。此等程序由管理層透過持之以恆的監察措施及評估而實現。更重要的是內部審計部會定期進行獨立的稽查並直接向審核委員會匯報。內部監控的缺陷將會直接上報,並會透過各種解決方案使系統持續改善。

在恒隆,我們對執行委員會、董事、行政 人員及高級職員之活動設有明確之特定權 限。年度及中期預算案的所有資本及收 項目編製後,均須先獲高級管理人員及主 要行政人員批准方可採納。我們密切監察 各項業務,審閱每月之財務業績及與預第 作出比較,並不時檢討,更新及改善內部 監控以面對未來的挑戰。

我們積極採取預防措施處理及發佈股價敏 感資料。此等資料僅為須知人士所悉。 我們已採納披露股價敏感資料政策,並每 六個月就該政策的合規要求向高級行政人 員發出提示。

本公司設有內部審計部,獨立於本公司之 日常運作及會計職務。內部審計師直接向 審核委員會匯報。內部審計程序乃根據風 險評估方法設計,並由審核委員會每年作 出審閱。內部審計師每月與管理層商討其 內部審計工作及結果,而管理層則就各項 有關事宜作出適當之回應。內部審計師每 季均向審核委員會提交報告。

於二零一三年,內部審計師與審核委員會 每三個月舉行一次正式會議,商討內會 計事宜。審核委員會舉行會議時,亦會 於聘核數師查詢其對本公司財務及內 控事宜之意見。審核委員會有權與外聘核 數師直接商討,雙方並會最少每年就 對師直接商討,雙方並會最少每年就 行一次會議,倘有需要,管理層不 所。執行董事出席審核委員會會 審核委員會會議上提出的事宜。 Monitoring – the process that assesses the quality of the system's performance over time. It ascertains that the internal control of the Group continues to operate effectively. This is accomplished through ongoing monitoring activities and evaluations performed by management. More significantly, Internal Audit performs regular independent reviews on the Group's internal control and directly reports to the Audit Committee. Deficiencies in internal control are reported upstream and rectifications are taken to ensure continuous improvement of the system.

In Hang Lung, we have a well-defined specific limit of authority governing activities of the Executive Committee, Directors, executives and senior staff. Annual and mid-year budgets on all capital and revenue items are prepared and approved by senior management and key executives before being adopted. We monitor the business activities closely and review monthly financial results of operations against budgets. We also review, update and improve the internal controls to meet upcoming challenges.

We take proactive precautionary measures in handling and dissemination of price-sensitive information. Such information is restricted to a need-to-know basis. We have adopted a policy on disclosure of price-sensitive information and senior executives are reminded of the compliance requirements of the policy every six months.

We maintain an Internal Audit Department which is independent of our daily operations and accounting functions. The Internal Auditor reports directly to the Audit Committee. An internal audit program based on risk assessment methodology has been designed and reviewed by the Audit Committee on an annual basis. On a monthly basis, the Internal Auditor discusses his internal audit reviews and findings with the management and obtains management's responses on various issues. Internal audit reports are prepared for the Audit Committee every quarter.

Formal meetings were held every three months between the Internal Auditor and the Audit Committee to discuss internal audit issues in 2013. During Audit Committee Meetings, the Audit Committee also enquired on financial and internal control matters with the external auditor. The Audit Committee has the authority to have direct discussion with the external auditor in the absence of management if deemed necessary, and they meet at least once annually for this purpose. Executive Director(s) is/are present at the Audit Committee Meetings to answer enquiries from the Audit Committee and to report to the Board on matters arising.







董事明白,彼等有責任維持有效的風險管理及內部監控系統,並於二零一三年檢討有關制度四次。董事管理風險的方法包括作出策略性規劃;委任合適資歷及經驗豐富的人士擔任高層職位;定期監察本集團之表現;對資本支出及投資保持有效的監控;以及制定紀律守則供所有董事及員工依從。

The Directors acknowledged that it is their responsibility to maintain effective risk management and internal control systems, and had reviewed them four times in 2013. The Directors manage risks by strategic planning, appointing appropriately qualified and experienced personnel at senior positions, monitoring the Group's performance regularly, maintaining effective control over capital expenditure and investments, and setting a Code of Conduct for all Directors and employees to follow.

截至二零一三年十二月三十一日止財政年度,董事已就本公司及其附屬公司之所有主要監控機制作出檢討,範圍涵蓋財務、營運及合規監控,以及風險管理功能,對運作中的內部監控系統的成效和足夠程度感到滿意。

The Directors had conducted a review covering all material controls, including financial, operational and compliance controls and risk management functions of the Company and its subsidiaries for the financial year ended December 31, 2013, and were satisfied that an effective and adequate internal control system had been in operation.

董事亦審議本公司在會計及財務匯報職能方面的資源,員工資歷及經驗,以及員工所接受的培訓課程及有關預算是否足夠。作出此項結論,乃基於公司的政策和程序,並已設定權限、監控財政預算及定期監察集團之表現,並已參考外聘核數師及內部審計師之報告。

Considerations are also given to the adequacy of resources, staff qualifications and experience, training programs and budget of the Company's accounting and financial reporting function. The Directors came to such a conclusion based on the Company's policies and procedures, specific limits of authority, budgetary controls, regular monitoring of performance and the reports from both the external auditor and the Internal Auditor.

我們識別集團不同範疇所面對之主要風險,相關風險詳情已在本年報之管理層之討論及分析中標題為「風險管理」之段落內披露。

We identify major risks in different areas of the Group. The major risks have been covered under the paragraph headed "Risk Management" in the Management Discussion and Analysis of this annual report.

董事確定,與上一財政年度比較,本公司 所面對的主要風險,在性質上和程度上均 無重大不利變化;本公司有能力應付其營 商環境及外在環境之任何相關變化。

The Directors confirm that there have been no major downside changes in the nature and extent of significant risks faced by us from the previous financial year, and the Company has the ability to respond to any such changes in our business and the external environment.

此外,本公司於二零一三年並無尚未修正之重大監控失誤或弱項。我們持續地密切監察本公司的內部監控系統,並獲審核委員會進一步驗證,內部監控職能正有效地運作。我們一直遵守企業管治守則之守則條文所載有關維持有效的內部監控系統的規定。

Furthermore, there were no significant control failings or weaknesses identified that have not been rectified in 2013. We closely monitor our system of internal controls, and received further assurance from the Audit Committee that the internal audit function has been functioning effectively. We have complied with the code provisions set out in the CG Code in respect of maintaining an effective internal control system.





企業管治報告

Corporate Governance Report

3. 紀律守則

本公司自一九九四年起採納企業紀律守 則,並不時更新。

紀律守則清楚列出本公司的原則:法律規定;處理利益衝突的方式;處理機密育關和公司財產;使用資訊和通訊系統;有關舉報政策的申訴渠道;與供應商和投應商和投傳等計劃;以及對社會的責任等。對於經營宗旨,作為所有員工和供應商的依從標準。

為監察及貫徹紀律守則之遵從,各部門經理負責確保其下屬充分了解及遵守該包護規之僱員會受到處分離職,或如需要,向有關關於或如需要,向有關關於或如需要,向有關關於國際,或如需要,向有關關於國際,不可以與一個人。 東、潛在股東、客戶、消費者、供源的政策。 承辦商及本公司之僱員所作出回答,執 行董事須直接向該董事作出回答, 有關投訴獲公正及有效率之處理。

我們設有舉報機制,以舉報違反紀律守則的實際或潛在行為及其他可疑違規,該政策旨在鼓勵僱員及其他有關的第三者例如承辦商及租客在機密情況下就本集團任何失當行為、欺詐活動或舞弊行為,向本公司提出其嚴肅關注。所有舉報將直接送交內部審計部主管,並由內部審計部秘密調查,本公司並為此設有電郵戶口(whistleblowing@hanglung.com)。

我們透過紀律守則、政策及程序,讓所有僱員清楚誠信的重要性。於二零一三年,我們為中國內地僱員安排由一所具領導地位的內地律師事務所提供一項全面兼特為彼等而設的誠信培訓計劃。

3. Code of Conduct

We have adopted a corporate Code of Conduct since 1994 which is updated from time to time.

The Code of Conduct clearly spells out the Company's stance, the legal requirements, conflicts of interest, handling of confidential information and company property, use of information and communication systems, avenue for whistle-blowing, fair trading with suppliers and contractors, payment procedures, responsibilities to shareholders and the financial community, relationship with customers and consumers, employment practices, and responsibilities to the community. In essence, it details the Group's philosophy in running its business and acts as a benchmark for all staff and suppliers to follow.

In order to monitor and enforce compliance to the Code of Conduct, functional managers are responsible for ensuring their subordinates fully understand and comply with the standards and requirements as stipulated. Any violation thereof will result in the employee being disciplined, including termination of employment or reporting to appropriate authorities if necessary. The Executive Directors will also answer directly to any Board member for impartial and efficient handling of complaints received from all shareholders and potential shareholders, customers and consumers, suppliers and contractors and our employees.

A whistle-blowing mechanism has been put in place for reporting actual or potential violations of the Code of Conduct and other suspected irregularities. It is designed to encourage employees and other related third parties such as contractors and tenants to raise serious concerns in confidence about misconduct, fraudulent activities, or malpractices in any matter related to the Group. All the cases will be addressed to the Head of Internal Audit directly and investigated by Internal Audit on a confidential basis. The Company has also set up an email account (whistleblowing@hanglung.com).

All staff are made aware of integrity issues through the Code of Conduct, policies and procedures. A comprehensive and tailored training program on integrity conducted by a leading mainland law firm was arranged for the staff in mainland China in 2013.







此外,為確保所有業務管理均按照高水平 的實務準則及企業管治準則進行,我們會 每六個月向所有僱員就處理利益衝突情況 的政策發出提示。而行政人員均須每六個 月填寫並簽署申報表格,披露其直接或間 接在本公司或其附屬公司或聯營公司持有 之利益。

Also, to make sure that all operations are managed in accordance with a high standard of practice and corporate governance, all employees are reminded of the policy governing conflict of interest situations every six months. The executives are also required to complete and sign a declaration form every six months declaring their interests, directly or indirectly, with the Company and our subsidiaries and associated companies.

4. 核數師酬金

二零一三年週年大會上,股東批准再度委 任畢馬威會計師事務所為本公司之外聘核 數師,直至二零一四年週年大會為止。彼 等之主要責任乃就年度綜合財務報表提供

核數服務。

4. Auditor's Remuneration

KPMG was re-appointed as our external auditor by shareholders at the 2013 AGM until the conclusion of the 2014 AGM. They are primarily responsible for providing audit services in connection with the annual consolidated financial statements.

付予外聘核數師服務之總酬金如下:

The total remuneration in respect of services provided by the external auditor is as follows:

| | | 截至二零一三年 十二月三十一日止年度 Year ended December 31, 2013 港幣百萬元 HK\$ (in Million) | 截至二零一二年 十二月三十一日止年度 Year ended December 31, 2012 港幣百萬元 HK\$ (in Million) |
|---------|--------------------------|---|---|
| 法定核數服務 | Statutory audit services | 11 | 12 |
| 税務及其他服務 | Tax and other services | 5 | 5 |

(五) 與持份者的溝通

1. 股東

董事局已制定股東通訊政策,載列本公司 已落實有關促進與股東之間有效溝通之策 略,以確保股東獲提供有關本公司資訊, 及促使股東與本公司加強溝通,並在知情 的情況下行使股東的權利。我們會定期檢 討此政策以確定其有效運作。

本公司之週年大會為董事局與股東提供溝 通良機。董事長及各委員會之主席一般均 出席以解答股東提出之問題,外聘核數師 每年也會出席週年大會。週年大會通告及 有關文件於大會舉行日期前最少二十個營 業日寄予股東。董事長就每項獨立的事宜 個別提出決議案。週年大會獲股東踴躍 出席。

(V) Communication with Stakeholders

Shareholders

The Board has established a shareholders communication policy setting out strategies that the Company has in place to promote effective communication with shareholders, with the aim of ensuring shareholders are provided with information about the Company and enabling them to engage actively with the Company and to exercise their rights as shareholders in an informed manner. The policy is regularly reviewed to ensure its effectiveness.

Our AGM provides a good opportunity for communication between the Board and shareholders. The Chairmen of the Board and of the Committees are normally present to answer queries raised by shareholders. The external auditor also attends the AGM every year. Notice of the AGM and related papers are sent to shareholders at least 20 clear business days before the meeting. Each separate issue is proposed by a separate resolution by the Chairman. The meeting enjoys strong participation from shareholders.





企業管治報告

Corporate Governance Report

根據《公司條例》,佔本公司總表決權最少 百分之五的股東,可提出請求召開股東特 別大會。請求書須列明該大會上處理的事 務,並由有關股東簽署及存放於本公司的 註冊辦事處註明公司秘書收。此外,根據 《公司條例》,(i)佔本公司全體股東的總表 決權最少百分之二點五的股東;或(ii)最少 五十名持有股份而每名股東所持股份已繳 足的平均股款不少於港幣二千元的股東(此 項平均股款之要求將於二零一四年三月三 日生效的新《公司條例》時被刪除),可將 要求在本公司股東大會上考慮其建議的書 面請求書,送交本公司的註冊辦事處註明 公司秘書收。於二零一四年三月三日新《公 司條例》實施後,以上經提出該要求者認證 之請求書將可採用電子形式送交本公司, 電郵地址為ir@hanglung.com。

倘股東有特別查詢或建議,可書面致函本公司的註冊地址予董事局或公司秘書或電郵至本公司,電郵地址為ir@hanglung.com。此外,股東如有任何有關其股份及股息之查詢,可以聯絡本公司的股份過戶及登記處香港中央證券登記有限公司,其聯絡詳情已載於本年報之「上市資料」內。

Shareholder(s) representing at least 5% of the total voting rights of the Company can make a requisition to convene an extraordinary general meeting pursuant to the Companies Ordinance. The requisition must state the business to be dealt with at the meeting, signed by the relevant shareholder(s) and deposited at our registered office for the attention of the Company Secretary. Furthermore, the Companies Ordinance provides that (i) shareholder(s) representing at least 2.5% of the total voting rights of all shareholders of the Company or (ii) at least 50 shareholders holding the shares which has been paid up an average sum of not less than HK\$2,000 per shareholder (the requirement of such average sum will be removed when the new Companies Ordinance becomes effective from March 3, 2014) can put forward proposals for consideration at a general meeting of the Company by sending a requisition in writing to the registered office of the Company for the attention of the Company Secretary. The above requisitions authenticated by the person or persons making them may also be sent to the Company in electronic form to ir@hanglung.com after the operation of the new Companies Ordinance on March 3, 2014.

According to our articles of association, if any shareholder(s) representing not less than one-tenth of the total voting rights of all the shareholders having the right to attend and vote at general meetings of the Company wish(es) to propose a person (other than a retiring director) for election as a director (the "Candidate") at a general meeting of the Company, the following documents must be lodged at our registered office: (i) a written notice of such proposal duly signed by the shareholder(s) concerned; and (ii) a written consent duly signed by the Candidate indicating his/her willingness to be elected. The period for lodgment of the above documents (being a period of at least seven days) shall commence no earlier than the day after the dispatch of the notice of the meeting appointed for such election and end no later than seven days prior to the date of such meeting.

Specific enquiries and suggestions by shareholders can be sent in writing to the Board or the Company Secretary at our registered address or by e-mail to our Company at ir@hanglung.com. In addition, shareholders can contact Computershare Hong Kong Investor Services Limited, the share registrar of the Company, if they have any enquiries about the shareholdings and entitlement to dividend. Relevant contact details are set out under "Listing Information" of this annual report.





本公司上屆週年大會於二零一三年四月十 八日在香港金鐘道八十八號太古廣場港 酒店大堂低座港麗大禮堂舉行,合共會 百位股東親身或委派代表出席方会會 上,董事長要求以投票方式表決實 案,及已向股東提供以投票方式進年表 於二零一三年 的詳細程序。所有於二零一三年報 於開日傍晚在本公司及香港次 於同日傍晚在本公司的組織章程 大鋼及章程細則並無任何修改。 Our last AGM was held on April 18, 2013 at Grand Ballroom, Lower Lobby, Conrad Hong Kong, Pacific Place, 88 Queensway, Hong Kong. The meeting was attended by 200 shareholders present in person or by proxy. At the meeting, the Chairman had demanded a poll on each of the resolutions submitted for voting, and the shareholders were provided with detailed procedures for conducting a poll. All resolutions tabled at the 2013 AGM, inter alia, adoption of the financial statements, re-election of Directors, re-appointment of auditor and renewal of general mandates were voted on by poll, and the results of poll voting were posted on the websites of our Company and of HKEx in the evening on the same day. There are no changes in our memorandum and articles of association in 2013.







企業管治報告

Corporate Governance Report

董事局將於二零一四年四月二十四日舉行之週年大會上動議對本公司之組織修訂(「修正零一四年至訂(「修正零」),使其與將於二零一四年三月建立,使其與將於二零一四年一月連於東東國政東,包括明東軍,之中,與東西,以及一零一五年四月舉行。

To align with the new Companies Ordinance to become effective from March 3, 2014, the Board proposed to make certain amendments to the memorandum and articles of association of the Company at the forthcoming AGM to be held on April 24, 2014. Details are set out in the circular to shareholders to be sent together with this annual report. The important shareholders' dates for the coming financial year, which include the Board Meetings for considering the payments of interim and final dividends for the year ending December 31, 2014 and the AGM, are expected to be held at around late July 2014, late January 2015 and in April 2015 respectively.

2. 投資者

於二零一三年十二月三十一日之股東所屬 地詳情如下:

2. Investors

Details of shareholders by domicile as at December 31, 2013 are as follows:

| | | 股東 Shareholders | 5 | 持股量 Shareholdings | | |
|--------|---------------------------|--------------------|--------|--------------------------|--------|--|
| 所屬地 | Domicile | 人數 Number | 百分比 | 股份數目 Number of Shares | 百分比 | |
| 香港 | Hong Kong | 2,110 | 97.87 | 966,429,142 | 71.60 | |
| 中國內地 | Mainland China | 6 | 0.28 | 128,375 | 0.01 | |
| 澳門 | Macau | 4 | 0.19 | 116,075 | 0.01 | |
| 台灣 | Taiwan | 2 | 0.09 | 2,874 | 0.00 | |
| 澳洲及新西蘭 | Australia and New Zealand | 4 | 0.19 | 18,200 | 0.00 | |
| 加拿大及美國 | Canada and USA | 15 | 0.70 | 127,990 | 0.01 | |
| 東南亞 | South East Asia | 1 | 0.04 | 33,000 | 0.00 | |
| 英國 | United Kingdom | 7 | 0.32 | 32,758 | 0.00 | |
| 其他 | Others | 7 | 0.32 | 382,939,828 | 28.37 | |
| 總計 | TOTAL | 2,156 | 100.00 | 1,349,828,242 | 100.00 | |







於二零一三年十二月三十一日之股東持股 量組別詳情如下: Details of shareholders by holding range as at December 31, 2013 are as follows:

| | | 股東 * Shareholde | ′ S* | 持股量* Shareholdings* | | |
|--------------------|-------------------------|--------------------|-------------|--------------------------|----------|--|
| 持股量組別 | Holding Range | 人數 Number | 百分比 | 股份數目 Number of Shares | 百分比 % | |
| 1 - 1,000 股 | 1 - 1,000 shares | 440 | 20.41 | 239,683 | 0.02 | |
| 1,001 - 5,000 股 | 1,001 - 5,000 shares | 747 | 34.65 | 2,284,368 | 0.17 | |
| 5,001 - 10,000 股 | 5,001 - 10,000 shares | 370 | 17.16 | 3,071,857 | 0.23 | |
| 10,001 - 100,000 股 | 10,001 - 100,000 shares | 550 | 25.51 | 15,114,255 | 1.12 | |
| 100,000 股以上 | Over 100,000 shares | 49 | 2.27 | 1,329,118,079 | 98.46 | |
| 總計 | TOTAL | 2,156 | 100.00 | 1,349,828,242 | 100.00 | |

^{*} 包括二百六十八名參與中央結算及交收系統之人士, 彼等在所屬之持股量組別內, 以香港中央結算 代理人有限公司名義登記持有合共七億九千二百六 十四萬七千六百六十八股股份

截至本年報日期,根據本公司可以得悉而 本公司董事亦知悉之公開資料,本公司已 維持上市規則訂明之公眾持股量。 Based on the information that is publicly available to the Company and within the knowledge of the Directors of the Company as at the date of this annual report, the Company has maintained the prescribed public float under the Listing Rules.

本公司致力向股東和投資者披露其業務之 相關資料,除透過本公司之年報及中期報 告外,亦定期與分析員會面;舉行記者 會;發放新聞稿和電郵;以及在本公司網 頁提供資料。股東、投資者、傳媒或公眾 人士之所有查詢及建議,均由執行董事、 公司秘書或適當之主要行政人員負責解答。 We are committed to disclosing relevant information on our activities to our shareholders and investors through regular analysts' briefings, press conferences and press releases, e-mails and our website, apart from through our annual and interim reports. All enquiries and proposals received from shareholders, investors, media or the public are responded to by Executive Directors, the Company Secretary or appropriate key executives.

任何人士均可登上本公司之網頁查閱本公司之資料。本公司之網頁除提供財務等傳統資料外,亦提供本公司其他最新資料,包括可供出售物業、租賃物業、最新之已發行股份數目、主要股東之股份權益、公司刊物、公司大事紀要及常見問題等。

The Company's information is accessible to all via our website. Besides providing traditional financial data, our website also contains the most current information including properties available for sale and leasing, latest number of issued shares, updated substantial shareholders' interests in shares, newsletters, major corporate events and frequently asked questions.

遵守企業管治守則

COMPLIANCE WITH CORPORATE GOVERNANCE CODE

作為良好的企業公民,我們已採納及完全 遵守企業管治守則,並在許多情況下超越 企業管治守則之守則條文及部分建議最佳 常規。 As good corporate citizens, we have adopted and fully complied with, and in many cases exceeded, the code provisions and some recommended best practices of the CG Code.

^{*} incorporating, in their respective shareholdings range, 268 participants of Central Clearing and Settlement System holding a total of 792,647,668 shares registered in the name of HKSCC Nominees Limited





董事簡介 Profile of the Directors



陳啟宗先生 Mr Ronnie Chichung Chan

董事長 Chairman

Aged 64, Mr Chan joined the Group in 1972, becoming Chairman in 1991. He also serves as Chairman of Hang Lung Properties Limited, the Group's major publicly listed subsidiary. Mr Chan is Vice-President of The Real Estate Developers Association of Hong Kong, Co-Chair of Asia Society and Chairman of its Hong Kong Center. He also acts as an advisor to China Development Research Foundation in Beijing. Mr Chan sits on the governing or advisory bodies of several think-tanks and universities, including The Hong Kong University of Science and Technology, University of Southern California, USA, where he received his MBA, Tsinghua University in Beijing and Fudan University in Shanghai. Mr Chan is the brother of Mr Gerald Chan, a Non-Executive Director of the Company.



殷尚賢先生
Mr Shang Shing Yin
副董事長(獨立非執行董事)
Vice Chairman (Independent Non-Executive Director)

殷先生現年八十二歲,於一九七零年加盟本集團,曾擔任董事局多個職位,包括由一九八六年至一九九二年出任董事總經理,並自一九九二年起出任副董事長。殷先生在物業投資及發展方面積逾四十年經驗,且為資深銀行家,並於英國倫敦獲英國銀行學會頒授銀行學文憑。彼亦為恒隆地產有限公司之副董事長。

Aged 82, Mr Yin joined the Group in 1970. Holding various positions on the Board, including Managing Director between 1986 and 1992, he has been Vice Chairman since 1992. He has over 40 years of experience in the fields of property investment and development, and is a qualified banker with a Banking Diploma from The Chartered Institute of Bankers in London, UK. Mr Yin also serves as Vice Chairman of Hang Lung Properties Limited.









陳南祿先生 Mr Philip Nan Lok Chen

董事總經理 Managing Director

陳先生現年五十八歲,於二零一零年七月 加盟本公司及其主要上市附屬公司恒隆地 產有限公司出任董事總經理。陳先生擁有 逾三十年的管理經驗,期間主要任職於航 空界,不論在香港、中國內地以及世界各 地,都具備豐富經驗。陳先生一九七七年 畢業於香港大學取得文學士學位,其後取 得該大學的工商管理碩士學位。 Aged 58, Mr Chen joined the Company and its major listed subsidiary, Hang Lung Properties Limited, as Managing Director in July 2010. Mr Chen has more than 30 years of management experience, mostly in the aviation industry, acquiring a wealth of experience in Hong Kong, Mainland China and beyond. Mr Chen graduated from the University of Hong Kong in 1977 with a Bachelor of Arts degree and holds a Master's degree in Business Administration from the same university.



陳樂宗先生 Mr Gerald Lokchung Chan

非執行董事 Non-Executive Director

陳先生現年六十二歲,自一九八六年起出, 任本公司董事。陳先生由一九八七年起, 通過其所共同創辦的晨興集團,活躍於 險投資和私募股權投資領域。他亦擔任美 國加州大學洛杉磯分校、哈佛大學、復旦 大學等多間大學的顧問委員會委員及香港 中文大學晨興書院監委會主席。陳先生母 加州大學洛杉磯分校完成了工程學高。陳先 生為本集團董事長陳啟宗先生的胞弟。 Aged 62, Mr Chan has been a Director of the Company since 1986. As co-founder of Morningside, Mr Chan has been active in venture capital and private equity investments since 1987. He also serves on the advisory boards of numerous universities including the University of California, Los Angeles, Harvard University, Fudan University and also the Chair of Overseers Committee of Morningside College, The Chinese University of Hong Kong. Mr Chan received his undergraduate training in engineering at the University of California, Los Angeles, and his Doctor of Science degree from Harvard University. He is the brother of Mr Ronnie Chan, Chairman of the Group.





董事簡介 Profile of the Directors



鄭漢鈞博士 金紫荊星章、OBE、太平紳士
Dr Hon Kwan Cheng GBS, OBE, JP
獨立非執行董事 Independent Non-Executive Director

鄭博士現年八十六歲,於一九九三年加盟 本集團。鄭博士持有天津大學工程學學士 學位及英國倫敦帝國學院深造文憑,並為 英國倫敦帝國學院資深院士。彼為香港工 程師學會之前會長及該會榮譽資深會員及 金獎章獲得者,亦為香港工程科學院院 士、英國結構工程師學會前副會長、該會 資深會員及金獎章獲得者、英國土木工程 師學會資深會員、澳洲工程師學會榮譽資 深會員,以及香港建築物條例之認可人士 及香港註冊結構工程師,具有國家一級註 冊結構工程師資格。鄭博士曾為行政及立 法兩局議員以及香港房屋委員會主席。鄭 博士為永亨銀行有限公司、雅居樂地產控 股有限公司及天津發展控股有限公司之獨 立非執行董事。彼亦為恒隆地產有限公司 之獨立非執行董事。

Aged 86, Dr Cheng joined the Group in 1993. Dr Cheng obtained an engineering degree from Tianjin University and a postgraduate diploma from Imperial College, London, UK, of which he is a Fellow. He is a past President, Honorary Fellow and Gold Medallist of The Hong Kong Institution of Engineers, Fellow of the Hong Kong Academy of Engineering Sciences, and past Vice President, Fellow and Gold Medallist of The Institution of Structural Engineers, Fellow of The Institution of Civil Engineers, UK, Honorary Fellow of The Institution of Engineers, Australia, and an Authorized Person and Registered Structural Engineer in Hong Kong, with a State Class 1 Registered Structural Engineer qualification. Dr Cheng was a Member of both the Executive and Legislative Councils and Chairman of the Hong Kong Housing Authority. Dr Cheng is an Independent Non-Executive Director of Wing Hang Bank, Limited, Agile Property Holdings Limited and Tianjin Development Holdings Limited. He is also an Independent Non-Executive Director of Hang Lung Properties Limited.









陳樂怡女士 Ms Laura Lok Yee Chen ^{獨立非執行董事 Independent Non-Executive Director}

陳女士現年六十五歲,於一九九七年加盟 恒隆。彼自八十年代初活躍於美國及香港 之金融/地產行業,為一位經驗豐富之專業 人士。陳女士自一九九三年起出任私人投 資企業常興集團之執行董事,管理環球資 本市場之不同組合;自二零零零年起,轉 為關注發展及管理慈善範疇,現為一家香 港私人基金之執行主席。陳女士對非牟利 機構的良好企業管治與能力建設,以及具 影響力的私人/公共合夥企業之創立尤感關 注。彼現為亞洲協會香港中心之信託人, 以及約翰霍普金斯大學與南京大學合作的 中美文化研究中心之顧問委員會成員。 陳女士為美國首都華盛頓喬治華盛頓大學 工商管理學系碩士,並持有美國維珍尼亞 大學國際銀行學深造證書。彼亦為恒隆地 產有限公司之獨立非執行董事。

Aged 65, Ms Chen joined Hang Lung in 1997. As an experienced professional, Ms Chen has been active in the financial/real estate industries both in the United States and in Hong Kong since the early 80's. Since 1993 she became an executive director of the Sterling Group — a private investment entity managing various portfolios in global capital markets. From 2000 onwards, Ms Chen has transitioned her interest into the development and management in the philanthropic arena. She is currently the executive chair of a Hong Kong based private foundation. She is particularly interested in good corporate governance of and capacity building for non-profit organizations, and in the creation of high impact private/public partnerships. Ms Chen serves as a Trustee of Asia Society Hong Kong Center, and is an advisory council member of Johns Hopkins University's Hopkins Nanjing Center. She holds an MBA from the George Washington University in Washington, DC, USA, and a postgraduate certificate in International Banking from the University of Virginia, USA. Ms Chen is also an Independent Non-Executive Director of Hang Lung Properties Limited.





董事簡介 Profile of the Directors



葉錫安先生 CBE、太平紳士
Mr Simon Sik On Ip CBE, JP
獨立非執行董事 Independent Non-Executive Director

葉先生現年六十五歲,於一九九八年加入 董事局。彼為執業律師及公證人。葉先生 熱心社會服務工作,曾任立法局議員、香 港律師會前會長,以及曾為外匯基金諮詢 委員會及離職公務員就業申請諮詢委員會 之委員,彼為香港教育學院創校主席、香 港賽馬會之副主席,並擔任本港兩所大學 及清華大學之名譽職位。 Aged 65, Mr Ip joined the Board in 1998. He is a solicitor and Notary Public. Mr Ip has a distinguished record of public service. A former Legislative Councillor, past President of the Law Society of Hong Kong, and a past member of the Exchange Fund Advisory Committee and The Advisory Committee on Post-service Employment of Civil Servants, he is the Founding Chairman of the Hong Kong Institute of Education, the Deputy Chairman of the Hong Kong Jockey Club, and he also holds honorary positions in two local universities and Tsinghua University.



何孝昌先生 Mr Hau Cheong Ho ^{執行董事 Executive Director}

何先生現年五十四歲,於二零零八年加盟本集團,並於二零年九月獲委任為本公司及其上市附屬公司恒隆地產有限公之董事局成員。彼現為本公司及恒隆地產有限公司之首席財務總監。何先生在英國、澳洲、中國內地以及香港之廣泛行業中擁有逾三十年之管理經驗。彼分別為,在蘭及威爾斯以及澳洲的特許會計學工商管理碩士學位。 持有澳洲墨爾本大學工商管理碩士學位。 英國伯明翰大學商業(會計)學士學位。 Aged 54, Mr Ho joined the Group in 2008 and was appointed to the Board of the Company and of its publicly listed subsidiary, Hang Lung Properties Limited, in September 2010. He is the Chief Financial Officer of the Company and Hang Lung Properties Limited. Mr Ho possesses more than 30 years of management experience covering a wide range of industries in England, Australia, Mainland China and Hong Kong. He qualified as a chartered accountant in England and Wales and Australia and holds an MBA from the University of Melbourne, Australia and a Bachelor of Commerce Degree in Accounting from the University of Birmingham, UK.







主要行政人員簡介 Profile of Key Executive

蔡碧林女士

公司秘書、總法律顧問及助理董事 — 集團事務

蔡女士現年四十三歲,於二零一一年加入 集團為公司秘書、總法律顧問及助理董 事一集團事務,負責管理本集團的公司秘 書、法律及人力資源及培訓的職務。彼於 加盟本集團前曾於另外兩間香港聯合交分 所有限公司上市公司擔任法律主管及公司 秘書多年。蔡女士為香港執業律師, 在香港中文大學之工商管理碩士學位及香 港大學之法學學位。

Ms Bella Peck Lim Chhoa

Company Secretary, General Counsel and Assistant Director – Corporate Affairs

Aged 43, Ms Chhoa joined the Group as Company Secretary, General Counsel and Assistant Director – Corporate Affairs in 2011. She is responsible for overseeing the company secretarial, legal and human resources and training functions of the Group. Prior to joining the Group, she was head of the legal department and company secretary of two other companies listed on The Stock Exchange of Hong Kong Limited for a number of years. Ms Chhoa is a solicitor qualified to practice in Hong Kong. She holds a Master of Business Administration degree from The Chinese University of Hong Kong and a Bachelor degree in Law from The University of Hong Kong.





董事局報告

Report of the Directors

董事局欣然提呈截至二零一三年十二月三 十一日止年度之董事局報告及已審核財務 報表。 The directors have pleasure in submitting their report together with the audited Financial Statements for the year ended December 31, 2013.

主要業務

本公司之主要業務為控股投資,並透過其 附屬公司發展物業以供銷售及租賃,投資 物業以供收租,以及其他投資。本公司及 其附屬公司(統稱「本集團」)亦經營停車 場管理及物業管理業務,並透過合營公司 經營乾洗服務。

財政年度內按經營分部分析之本集團之營業額及業績載於財務報表附註第三項內。

主要附屬公司及合營企業

主要附屬公司及合營企業,連同其營業及註冊地點、已發行股本/註冊資本等資料載於財務報表附註第三十四及三十五項內。

業績

本集團截至二零一三年十二月三十一日止年度之溢利及本公司與本集團於該日之財務狀況載於財務報表第一百三十六至二百一十三頁內。

十年財務概覽

本集團過去十個財政年度之業績、資產及 負債概要載於第二百一十四頁內。

PRINCIPAL ACTIVITIES

The principal activities of the Company are investment holding, and through its subsidiaries, property development for sales and leasing, property investment for rental income, and other investments. The Company and its subsidiaries (collectively referred to as the "Group") also operate in car park management and property management, and through its joint ventures, are involved in the operation of dry-cleaning.

An analysis of the turnover and trading results of the Group by operating segments during the financial year is set out in Note 3 on the Financial Statements.

PRINCIPAL SUBSIDIARIES AND JOINT VENTURES

A list of principal subsidiaries and joint ventures, together with their places of operations and incorporation and particulars of their issued share capital/registered capital, is set out in Notes 34 and 35 on the Financial Statements.

FINANCIAL RESULTS

The profit of the Group for the year ended December 31, 2013, and the state of affairs of the Company and of the Group at that date are set out in the Financial Statements on pages 136 to 213.

TEN-YEAR FINANCIAL SUMMARY

A summary of the results and of the assets and liabilities of the Group for the last ten financial years is set out on page 214.







股息

董事現建議派發末期股息每股港幣六角一 仙,連同於二零一三年九月二十六日已派 發之中期股息每股港幣一角九仙,截至二 零一三年十二月三十一日止年度之全年派 息將合共為每股港幣八角。擬派發之末, 股息倘於二零一四年四月二十四日舉行之 股東週年大會中獲股東通過,將於二零一 四年五月十五日派發予二零一四年四月三 十日名列股東名冊之股東。

主要供應商及客戶

年內本集團五大供應商合共所佔之購貨額 百分比及本集團五大客戶合共所佔之營業 額或銷售額百分比各不超過本集團總購貨 額及營業額或銷售額百分之三十。

儲備

年內本公司及本集團之儲備變動情況載於 財務報表附註第二十三項內。

捐款

年內本集團之捐款為港幣一千六百萬元(二零一二年:港幣一千四百萬元)。

固定資產

年內固定資產之變動詳情載於財務報表附 註第十二項內。

DIVIDENDS

The directors now recommend a final dividend of HK61 cents per share which, together with the interim dividend of HK19 cents per share paid on September 26, 2013, makes a total of HK80 cents per share in respect of the year ended December 31, 2013. The proposed final dividend, if approved by the shareholders at the annual general meeting on April 24, 2014, will be paid on May 15, 2014 to shareholders whose names appear on the register of members on April 30, 2014.

MAJOR SUPPLIERS AND CUSTOMERS

During the year, both the percentage of purchases attributable to the Group's five largest suppliers combined and the percentage of turnover or sales attributable to the Group's five largest customers combined were less than 30% of the total purchases and turnover or sales of the Group respectively.

RESERVES

Movements in the reserves of the Company and of the Group during the year are set out in Note 23 on the Financial Statements.

DONATIONS

Donations made by the Group during the year amounted to HK\$16 million (2012: HK\$14 million).

FIXED ASSETS

Details of movements in fixed assets during the year are set out in Note 12 on the Financial Statements.





董事局報告

Report of the Directors

銀行貸款及其他借貸

本集團於二零一三年十二月三十一日之銀 行貸款及其他借貸情況載於財務報表附註 第十九項內。

資本化之借貸支出

年內本集團資本化之借貸支出款項為港幣 七億一千六百萬元(二零一二年:港幣三億 九千三百萬元)。

集團主要物業

於二零一三年十二月三十一日本集團主要物業之詳情載於第六十六至七十三頁內。

股本

年內因根據本公司之股份期權計劃行使股份期權而發行了二十三萬五千股(二零一二年:一百一十五萬二千股)每股港幣一元之股份,總代價為港幣二百二十二萬零七百五十元(二零一二年:港幣一千六百四十二萬一千四百元),從而增加已發行及繳足股本。

年內本公司股本之變動詳情載於財務報表 附註第二十二項內。

BANK LOANS AND OTHER BORROWINGS

Particulars of bank loans and other borrowings of the Group as at December 31, 2013 are set out in Note 19 on the Financial Statements.

BORROWING COSTS CAPITALIZATION

Borrowing costs capitalized by the Group during the year amounted to HK\$716 million (2012: HK\$393 million).

MAJOR GROUP PROPERTIES

Details of major properties of the Group as at December 31, 2013 are set out on pages 66 to 73.

SHARE CAPITAL

During the year, the issued and fully paid share capital was increased by an issue of 235,000 shares (2012: 1,152,000 shares) of HK\$1.00 each for total consideration of HK\$2,220,750 (2012: HK\$16,421,400) as a result of the exercise of share options under the Company's share option scheme.

Details of movements in share capital of the Company during the year are set out in Note 22 on the Financial Statements.







本公司之上市附屬公司之股本

於本年度內,本公司之上市附屬公司恒隆 地產有限公司(「恒隆地產」)因根據恒隆地 產之股份期權計劃行使股份期權而發行了 二百三十二萬九千六百二十五股(二零一二 年:三百七十九萬六千股)每股港幣一元之 繳足股份,總代價為港幣四千五百一十五 萬五千零二十元(二零一二年:港幣五千九 百八十二萬七千零八十元)。

董事

於本報告日之本公司董事名單載於第二百 一十五頁內,而彼等之簡歷載於第一百一 十八至一百二十二頁內。彼等之薪酬詳情 載於財務報表附註第七項內。

遵照本公司組織章程細則第一百零三及一百零四條規定,陳樂宗先生、陳樂怡女士 及陳啟宗先生於應屆股東週年大會上輪值 告退,惟願參選連任。

董事之服務合約

擬於將舉行之股東週年大會上參選連任之 董事並無與本公司或其任何附屬公司訂立 於一年內倘終止須作出賠償(法定賠償除 外)之服務合約。

董事之合約權益

於年內任何時間或年結日,本公司董事並 無在本公司或其任何附屬公司之任何與本 集團業務有關的重要合約中直接或間接擁 有重大權益。

SHARE CAPITAL OF THE COMPANY'S LISTED SUBSIDIARY

During the year, the Company's listed subsidiary, Hang Lung Properties Limited ("HLPL") issued 2,329,625 shares (2012: 3,796,000 shares) of HK\$1.00 each, fully paid, for total consideration of HK\$45,155,020 (2012: HK\$59,827,080) as a result of the exercise of share options under HLPL's share option schemes.

DIRECTORS

The directors of the Company as at the date of this report are listed on page 215 and their brief biographical details are set out on pages 118 to 122. Details of their remuneration are set out in Note 7 on the Financial Statements.

In accordance with articles 103 and 104 of the Company's articles of association, Mr Gerald L. Chan, Ms Laura L.Y. Chen and Mr Ronnie C. Chan retire from the board by rotation at the forthcoming annual general meeting and, being eligible, offer themselves for re-election.

DIRECTORS' SERVICE CONTRACTS

No director proposed for re-election at the forthcoming annual general meeting has a service contract with the Company or any of its subsidiaries which is not determinable within one year without payment of compensation (other than statutory compensation).

DIRECTORS' INTERESTS IN CONTRACTS

No contract of significance in relation to the Group's business to which the Company or any of its subsidiaries was a party, and in which a director of the Company was materially interested, whether directly or indirectly, subsisted at any time during the year or at the end of the year.





董事局報告

Report of the Directors

董事於股份、相關股份及債權證之 權益及淡倉

根據證券及期貨條例(「證券條例」)第XV 部或根據上市公司董事進行證券交易的標 準守則須知會本公司及香港聯合交易所有 限公司,或根據證券條例第三百五十二條 規定須予備存之登記冊所記錄,各董事於 二零一三年十二月三十一日持有本公司及 其相聯法團(定義見證券條例)之股份、相 關股份及債權證之權益或淡倉如下:

DIRECTORS' INTERESTS AND SHORT POSITIONS IN SHARES, UNDERLYING SHARES AND DEBENTURES

As at December 31, 2013, the interests or short positions of each of the directors in the shares, underlying shares and debentures of the Company and its associated corporations (within the meaning of the Securities and Futures Ordinance (the "SFO")) which were required to be notified to the Company and The Stock Exchange of Hong Kong Limited pursuant to Part XV of the SFO or pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers or which were recorded in the register required to be kept by the Company under section 352 of the SFO are as follows:

| | | | | The Co | 本公司 (好倉 mpany (Long | | (好倉) ed (Long Position) | | |
|------|----|----------------------|----------|-----------------------------|--|--|-----------------------------|--|--|
| 董事姓名 | 身份 | Name of Directors | Capacity | 股份數目 Number of Shares | 已發行 股本之 百分比 % of Issued Capital | 根據期權 可認購之股數 (附註1) Number of Shares under Option (Note 1) | 股份數目 Number of Shares | 已發行 股本之 百分比 % of Issued Capital | 根據期權 可認購之股數 (附註2) Number of Shares under Option (Note 2) |
| 陳啟宗 | 個人 | Ronnie C. Chan | Personal | - | - | 11,790,000 | _ | - | 41,070,000 |
| 殷尚賢 | - | S.S. Yin | - | = | - | = | - | _ | = |
| 陳南祿 | 個人 | Philip N.L. Chen | Personal | - | - | - | - | - | 19,000,000 |
| 陳樂宗 | _ | Gerald L. Chan | - | - | _ | _ | - | _ | - |
| 鄭漢鈞 | _ | H.K. Cheng | - | - | _ | - | - | - | - |
| 陳樂怡 | _ | Laura L.Y. Chen | - | - | - | - | - | - | - |
| 葉錫安 | - | Simon S.O. Ip | - | - | - | - | - | - | - |
| 何孝昌 | 個人 | H.C. Ho | Personal | _ | _ | _ | _ | _ | 8,600,000 |

附註 Notes

1. 根據本公司之股份期權計劃的期權變動 Movement of Options under the Share Option Scheme of the Company

| | | | | 期權可認購力 of Shares un | | 每股行使價 (港幣) | | |
|--|-----|----------------|--|---|---|--|--|---|
| 授出日期 (月/日/年) Date Granted (mm/dd/yyyy) | 姓名 | Name | 於2013年 1月1日 As at Jan 1, 2013 | 年內行使 Exercised during the Year | 於2013年 12月31日 As at Dec 31, 2013 | Exercise Price per Share (HK\$) | 歸屬日期 (月/日/年) Vested Dates (mm/dd/yyyy) | 到期日 (月/日/年) Expiry Date (mm/dd/yyyy) |
| 05/20/2004 | 陳啟宗 | Ronnie C. Chan | 5,090,000 | - | 5,090,000 | \$9.45 | 05/20/2005: 25% 05/20/2006: 25% 05/20/2007: 25% 05/20/2008: 25% | 05/19/2014 |
| 11/20/2006 | 陳啟宗 | Ronnie C. Chan | 6,700,000 | - | 6,700,000 | \$20.52 | 11/20/2007: 10% 11/20/2008: 20% 11/20/2009: 30% 11/20/2010: 40% | 11/19/2016 |







2. 根據恒隆地產有限公司之股份期權計劃的期權變動 Movements of Options under the Share Option Schemes of Hang Lung Properties Limited

(i) 於二零零二年十一月二十二日獲採納之股份期權計劃 Share Option Scheme adopted on November 22, 2002

| | | | 根據期權可認購之股數 Number of Shares under Option | | | 每股行使價 (港幣) | | |
|--|-------------------|---|---|---|---|---------------------------------|--|---|
| 授出日期 (月/日/年) Date Granted (mm/dd/yyyy) | 姓名 | Name | 於2013年 1月1日 As at Jan 1, 2013 | 年內行使 Exercised during the Year | 於2013年 12月31日 As at Dec 31, 2013 | Exercise Price per Share (HK\$) | 歸屬日期 (月/日/年) Vested Dates (mm/dd/yyyy) | 到期日 (月/日/年) Expiry Date (mm/dd/yyyy) |
| 05/20/2004 | 陳啟宗 | Ronnie C. Chan | 5,090,000 | - | 5,090,000 | \$9.20 | 05/20/2005: 25% 05/20/2006: 25% 05/20/2007: 25% 05/20/2008: 25% | 05/19/2014 |
| 11/20/2006 | 陳啟宗 | Ronnie C. Chan | 2,000,000 | - | 2,000,000 | \$17.14 | 11/20/2007: 10% 11/20/2008: 20% 11/20/2009: 30% 11/20/2010: 40% | 11/19/2016 |
| 08/21/2007 | 陳啟宗 | Ronnie C. Chan | 3,640,000 | - | 3,640,000 | \$25.00 | 08/21/2008: 10% 08/21/2009: 20% 08/21/2010: 30% 08/21/2011: 40% | 08/20/2017 |
| 08/21/2007 | 陳啟宗 | Ronnie C. Chan | 5,600,000 | - | 5,600,000 | \$25.00 | 08/21/2009: 10% 08/21/2010: 20% 08/21/2011: 30% 08/21/2012: 40% | 08/20/2017 |
| 09/01/2008 | 何孝昌 | H.C. Ho | 300,000 | - | 300,000 | \$24.20 | 09/01/2010: 10% 09/01/2011: 20% 09/01/2012: 30% 09/01/2013: 40% | 08/31/2018 |
| 12/31/2008 | 陳啟宗 何孝昌 | Ronnie C. Chan H.C. Ho | 9,240,000 300,000 | - | 9,240,000 300,000 | \$17.36 | 12/31/2010: 10% 12/31/2011: 20% 12/31/2012: 30% 12/31/2013: 40% | 12/30/2018 |
| 02/08/2010 | 陳啟宗 | Ronnie C. Chan | 6,500,000 | - | 6,500,000 | \$26.46 | 02/08/2012: 10% 02/08/2013: 20% 02/08/2014: 30% 02/08/2015: 40% | 02/07/2020 |
| 07/29/2010 | 陳南祿 | Philip N.L. Chen | 10,000,000 | - | 10,000,000 | \$33.05 | 07/29/2012: 10% 07/29/2013: 20% 07/29/2014: 30% 07/29/2015: 40% | 07/28/2020 |
| 09/29/2010 | 何孝昌 | H.C. Ho | 2,000,000 | - | 2,000,000 | \$36.90 | 09/29/2012: 10% 09/29/2013: 20% 09/29/2014: 30% 09/29/2015: 40% | 09/28/2020 |
| 06/13/2011 | 陳啟宗 陳南禄 何孝昌 | Ronnie C. Chan Philip N.L. Chen H.C. Ho | 4,500,000 4,500,000 3,000,000 | - - - | 4,500,000 4,500,000 3,000,000 | \$30.79 | 06/13/2013: 10% 06/13/2014: 20% 06/13/2015: 30% 06/13/2016: 40% | 06/12/2021 |





董事局報告

Report of the Directors

- 2. 根據恒隆地產有限公司之股份期權計劃的期權變動(續)
 Movements of Options under the Share Option Schemes of Hang Lung Properties Limited (Continued)
- (ii) 於二零一二年四月十八日獲採納之股份期權計劃 Share Option Scheme adopted on April 18, 2012

| | | | | 據期權可認購之 ∙ of Shares und | | 每股行使價 (港幣) | | |
|---|-------------------|---|--|---------------------------------------|---|---------------------------------|--|---|
| 授出日期 (月/日/年) Date Granted (mm/dd/yyyy) | 姓名 | Name | 於2013年 1月1日 As at Jan 1, 2013 | 年內授出 Granted during the Year | 於2013年 12月31日 As at Dec 31, 2013 | Exercise Price per Share (HK\$) | 歸屬日期 (月/日/年) Vested Dates (mm/dd/yyyy) | 到期日 (月/日/年) Expiry Date (mm/dd/yyyy) |
| 06/04/2013 | 陳啟宗 陳南祿 何孝昌 | Ronnie C. Chan Philip N.L. Chen H.C. Ho | - - - | 4,500,000 4,500,000 3,000,000 | 4,500,000 4,500,000 3,000,000 | \$28.20 | 06/04/2015: 10% 06/04/2016: 20% 06/04/2017: 30% 06/04/2018: 40% | 06/03/2023 |

除以上所披露外,本公司董事或彼等之任何聯繫人並無於二零一三年十二月三十一日持有本公司或任何相聯法團之股份、相關股份或債權證之權益或淡倉。

除以上所述外,於年內任何時間,本公司 或其任何附屬公司並無作出任何安排使本 公司董事(包括彼等之配偶及未滿十八歲之 子女)可藉購入本公司或任何其他機構之股 份或債權證而獲益。

主要股東及其他人士於股份及相關股份之權益及淡倉

根據證券條例第三百三十六條規定須予備存之登記冊所記錄,主要股東及依據證券條例第XV部須披露其權益之其他人士於二零一三年十二月三十一日持有本公司之股份及相關股份之權益以及淡倉之詳情如下:

Save as disclosed above, none of the directors of the Company or any of their associates had, as at December 31, 2013, any interests or short positions in the shares, underlying shares or debentures of the Company or any associated corporations.

Other than as stated above, at no time during the year was the Company or any of its subsidiaries a party to any arrangement to enable the directors of the Company (including their spouses and children under 18 years of age) to acquire benefits by means of the acquisition of shares in or debentures of the Company or any other body corporate.

SUBSTANTIAL SHAREHOLDERS' AND OTHER PERSONS' INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES

As at December 31, 2013, details of substantial shareholders' and other persons' (who are required to disclose their interests pursuant to Part XV of the SFO) interests and short positions in the shares and underlying shares of the Company as recorded in the register required to be kept under section 336 of the SFO are as follows:







| | | | 持有股份或相關 Number of S Underlying Sha | hares or | 已發行股本之百分比 % of Issued Capital | |
|-------------------------------------|--|---|--|-----------------------------|----------------------------------|-----------------------------|
| 名稱 | Name | | (好倉) (Long Position) | (淡倉) (Short Position) | (好倉) (Long Position) | (淡倉) (Short Position) |
| 陳譚慶芬 | Chan Tan Ching Fen | 1 | 498,428,580 | - | 36.93 | - |
| Cole Enterprises Holdings Limited | Cole Enterprises Holdings Limited | 1 | 498,428,580 | - | 36.93 | _ |
| Merssion Limited | Merssion Limited | 1 | 498,428,580 | _ | 36.93 | _ |
| Kingswick Investment Limited | Kingswick Investment Limited | 2 | 97,965,000 | _ | 7.26 | _ |
| Aberdeen Asset Management Plc 及其聯繫人 | Aberdeen Asset Management Plc and its associates | 3 | 201,924,756 | - | 14.96 | _ |
| Dodge & Cox | Dodge & Cox | 3 | 69,549,300 | _ | 5.15 | _ |

附註

1. 此等股份與一信託基金所持有之股份為同一批股份。陳譚慶芬女士為該信託基金之成立人。Cole Enterprises Holdings Limited 為該信託基金之受託人。

Merssion Limited 持有四億九千八百四十二萬八千五百八十股股份,當中九千七百九十六萬五千股股份由其附屬公司 Kingswick Investment Limited 持有。

- 2. Kingswick Investment Limited 所持有之九千七百九十六萬五千股股份已包括在上述由陳譚慶芬女士/ Cole Enterprises Holdings Limited/Merssion Limited 所持有之四億九千八百四十二萬八千五百八十股股份之數目內。
- 3. 此等股份乃以投資經理身份所持有。

除以上所披露外,於二零一三年十二月三十一日,本公司並無獲知會任何其他權益,而須記錄於根據證券條例第三百三十六條規定須予備存之登記冊內。

關連人士交易

在日常業務中進行的重大關連人士交易詳 情載於財務報表附註第二十九項內。該等 關連人士交易並不構成香港聯合交易所有 限公司證券上市規則界定的須予披露關連 交易。

Notes

1. These shares were the same parcel of shares held by a trust of which Ms Chan Tan Ching Fen was the founder. Cole Enterprises Holdings Limited was the trustee of the trust.

Merssion Limited held 498,428,580 shares, of which 97,965,000 shares were held by its subsidiary, Kingswick Investment Limited.

- 2. The 97,965,000 shares held by Kingswick Investment Limited were included in the above-mentioned number of 498,428,580 shares held by Ms Chan Tan Ching Fen/Cole Enterprises Holdings Limited/Merssion Limited.
- 3. These shares were held in the capacity of investment managers.

Save as disclosed above, as at December 31, 2013, no other interest required to be recorded in the register kept under section 336 of the SFO has been notified to the Company.

RELATED PARTY TRANSACTIONS

Details of the significant related party transactions undertaken in the usual course of business are set out in Note 29 on the Financial Statements. None of these related party transactions constitutes a discloseable connected transaction as defined under the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited.





董事局報告 Report of the Directors

管理合約

年內本公司並無就本公司全部或任何重大 部分業務訂立或現存任何管理及行政合約。

購回、出售或贖回上市證券

年內本公司或其任何附屬公司並無購回、 出售或贖回其任何上市證券。

企業管治

本公司之企業管治常規載於第九十三至一 百一十七頁之企業管治報告內。

核數師

本公司將於即將舉行之股東週年大會上提 出決議案,建議再度委任畢馬威會計師事 務所為本公司核數師,直至下屆股東週年 大會結束為止。

承董事局命 公司秘書

蔡碧林

香港,二零一四年一月二十三日

MANAGEMENT CONTRACTS

No contract for the management and administration of the whole or any substantial part of the business of the Company was entered into or existed during the year.

PURCHASE, SALE OR REDEMPTION OF LISTED SECURITIES

During the year, neither the Company nor any of its subsidiaries purchased, sold or redeemed any of its listed securities.

CORPORATE GOVERNANCE

The Company's corporate governance practices are set out in the Corporate Governance Report on pages 93 to 117.

AUDITOR

A resolution for the re-appointment of KPMG as auditor of the Company until the conclusion of the next annual general meeting is to be proposed at the forthcoming annual general meeting.

By Order of the Board

Bella Peck Lim Chhoa

Company Secretary
Hong Kong, January 23, 2014

獨立核數師報告

Independent Auditor's Report



獨立核數師報告 致恒隆集團有限公司股東

(在香港註冊成立的有限公司)

本核數師(以下簡稱「我們」)已審核列載 於第一百三十六頁至第二百一十三頁恒隆 集團有限公司(「貴公司」)及其附屬公司 (以下合稱「貴集團」)的綜合財務報表,此 綜合財務報表包括於二零一三年十二月 三十一日的綜合財務狀況表及 貴公司的財 務狀況表與截至該日止年度的綜合收益 表、綜合全面收益表、綜合權益變動表和 綜合現金流量表,以及主要會計政策概要 及其他附註解釋資料。

董事就財務報表須承擔的責任

貴公司的董事須負責根據香港會計師公會 頒佈的香港財務報告準則及香港《公司條 例》編製綜合財務報表,以令綜合財務報表 作出真實而公平的反映及落實其認為編製 綜合財務報表所必要的內部控制,以使綜 合財務報表不存在由於欺詐或錯誤而導致 的重大錯誤陳述。

核數師的責任

我們的責任是根據我們的審核對該等財務報表作出意見。我們是按照香港《公司條例》第141條的規定,僅向整體股東報告。除此之外,我們的報告書不可用作其他用途。我們概不就本報告書的內容,對任何其他人士負責或承擔法律責任。

我們已根據香港會計師公會頒佈的香港審計準則進行審核。這些準則要求我們遵守 道德規範,並規劃及執行審核,以合理確 定此等財務報表是否不存有任何重大錯誤 陳述。

Independent Auditor's Report to the Shareholders of Hang Lung Group Limited

(Incorporated in Hong Kong with limited liability)

We have audited the consolidated financial statements of Hang Lung Group Limited ("the Company") and its subsidiaries (together "the Group") set out on pages 136 to 213, which comprise the consolidated and company statements of financial position as at December 31, 2013, the consolidated income statement, the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated cash flow statement for the year then ended and a summary of significant accounting policies and other explanatory information.

DIRECTORS' RESPONSIBILITY FOR THE CONSOLIDATED FINANCIAL STATEMENTS

The directors of the Company are responsible for the preparation of consolidated financial statements that give a true and fair view in accordance with Hong Kong Financial Reporting Standards issued by the Hong Kong Institute of Certified Public Accountants and the Hong Kong Companies Ordinance and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

AUDITOR'S RESPONSIBILITY

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. This report is made solely to you, as a body, in accordance with section 141 of the Hong Kong Companies Ordinance, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

We conducted our audit in accordance with Hong Kong Standards on Auditing issued by the Hong Kong Institute of Certified Public Accountants. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

獨立核數師報告

Independent Auditor's Report



An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of the consolidated financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the consolidated financial statements.

我們相信,我們所獲得的審核憑證是充足 和適當地為我們的審核意見提供基礎。 We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

意見

我們認為,該等綜合財務報表已根據香港 財務報告準則真實而公平地反映 貴公司 及 貴集團於二零一三年十二月三十一日 的事務狀況及 貴集團截至該日止年度的 利潤及現金流量,並已按照香港《公司條 例》妥為編製。

OPINION

In our opinion, the consolidated financial statements give a true and fair view of the state of affairs of the Company and of the Group as at December 31, 2013 and of the Group's profit and cash flows for the year then ended in accordance with Hong Kong Financial Reporting Standards and have been properly prepared in accordance with the Hong Kong Companies Ordinance.

畢馬威會計師事務所 執業會計師

香港中環 遮打道10號 太子大廈8樓

二零一四年一月二十三日

KPMG
Certified Public Accountants

8th Floor, Prince's Building 10 Chater Road Central, Hong Kong

January 23, 2014

財務報表

Financial Statements

- 136 綜合收益表 Consolidated Income Statement
- 137 綜合全面收益表 Consolidated Statement of Comprehensive Income
- 138 財務狀況表 Statements of Financial Position
- 139 綜合權益變動表 Consolidated Statement of Changes in Equity
- 140 綜合現金流量表 Consolidated Cash Flow Statement
- 141 財務報表附註 Notes to The Financial Statements
- 141 1. 主要會計政策 Principal Accounting Policies
- 160 2. 會計政策之變動 Changes in Accounting Policies
- 162 3. 營業額及分部資料 Turnover and Segment Information
- 164 4. 其他收入 Other Income
- 165 5. 利息收入淨額 Net Interest Income
- 165 6. 除税前溢利 Profit Before Taxation
- 166 7. 董事及高級管理人員之酬金 Emoluments of Directors and Senior Management
- 168 8. 綜合收益表內之稅項 Taxation in the Consolidated Income Statement
- 169 9. 股東應佔純利 Net Profit Attributable to Shareholders
- 170 10. 股息 Dividends
- 170 11. 每股盈利 Earnings Per Share
- 172 12. 固定資產 集團 Fixed Assets Group
- 177 13. 附屬公司權益 Interest in Subsidiaries
- 178 14. 合營企業權益 Interest in Joint Ventures
- 179 15. 其他資產 Other Assets
- 180 16. 現金及銀行存款 Cash and Deposits with Banks
- 181 17. 應收賬款及其他應收款 Trade and Other Receivables
- 181 18 待售物業 Properties for Sale
- 182 19. 銀行貸款及其他借貸 Bank Loans and Other Borrowings
- 183 20. 應付賬款及其他應付款 Trade and Other Payables
- 183 21. 於綜合財務狀況表上之税項 Taxation in the Consolidated Statement of Financial Position
- 185 22. 股本 Share Capital
- 186 23. 儲備 Reserves
- 189 24. 非控股權益 Non-Controlling Interests
- 189 25. 來自經營業務之現金 Cash Generated from Operations
- 190 26. 或然負債 Contingent Liabilities
- 190 27. 承擔 Commitments
- 191 28. 僱員福利 Employee Benefits
- 198 29. 關連人士交易 Related Party Transactions
- 199 30. 財務風險管理目標及政策 Financial Risk Management Objectives and Policies
- 203 31. 重要會計估計及判斷 Significant Accounting Estimates and Judgments
- 204 32. 會計政策之未來變動 Future Changes in Accounting Policies
- 204 33. 核准財務報表 Approval of Financial Statements
- 205 34. 主要附屬公司 Principal Subsidiaries
- 213 35. 主要合營企業 Principal Joint Ventures

綜合收益表

Consolidated Income Statement

截至二零一三年十二月三十一日止年度 For the year ended December 31, 2013

| 以港幣百萬元計算 | in HK\$ Million | 附註 Note | 2013 | 2012 |
|------------------------|---|------------|---------|---------|
| 一 | Turnover | 3(a) | 9,734 | 7,986 |
| 宮未與 直接成本及營業費用 | | 3(a) | • | (1,826) |
| | Direct costs and operating expenses | | (2,482) | |
| 毛利 | Gross profit | | 7,252 | 6,160 |
| 其他收入 | Other income | 4 | 63 | 2,247 |
| 行政費用 | Administrative expenses | | (698) | (695) |
| 未計入投資物業之公平值 變動的營業溢利 | Operating profit before change in fair value of investment properties | | 6,617 | 7,712 |
| 投資物業之公平值增加 | Increase in fair value of investment properties | 12 | 2,651 | 3,057 |
| 已計入投資物業之公平值 變動的營業溢利 | Operating profit after change in fair value of investment properties | | 9,268 | 10,769 |
| 利息收入 | Interest income | | 978 | 722 |
| 財務費用 | Finance costs | | (549) | (458) |
| 利息收入淨額 | Net interest income | 5 | 429 | 264 |
| 應佔合營企業溢利 | Share of profits of joint ventures | 14 | 431 | 276 |
| 除税前溢利 | Profit before taxation | 3(a) & 6 | 10,128 | 11,309 |
| 税項 | Taxation | 8(a) | (1,567) | (1,379) |
| 本年度溢利 | Profit for the year | | 8,561 | 9,930 |
| | Attributable to: | | | |
| 股東 | Shareholders | 23 | 4,557 | 5,262 |
| 非控股權益 | Non-controlling interests | 24 | 4,004 | 4,668 |
| | | | 8,561 | 9,930 |
| 每股盈利 | Earnings per share | 11(a) | | |
| 基本 | Basic | | \$3.38 | \$3.90 |
| 攤薄 | Diluted | | \$3.36 | \$3.87 |

財務報表附註乃本財務報表之一部分。 年內股東應佔股息詳列於附註10。

The accompanying notes form part of these financial statements. Details of dividends payable to equity shareholders of the Company attributable to the year are set out in note 10.

綜合全面收益表

Consolidated Statement of Comprehensive Income

截至二零一三年十二月三十一日止年度 For the year ended December 31, 2013

| 以港幣百萬元計算 | in HK\$ Million | 附註 Note | 2013 | 2012 |
|-----------------------|---|------------|--------|--------|
| 本年度溢利 | Profit for the year | | 8,561 | 9,930 |
| 其他全面收益 | Other comprehensive income | 8(d) | | |
| 其後可重新分類至損益之 項目: | Items that may be reclassified subsequently to profit or loss: | | | |
| 投資估值儲備變動 淨額 | Net movement in investment revaluation reserve | | 13 | 11 |
| 換算海外附屬公司賬項 產生之匯兑差異 | Exchange difference arising from translation of overseas subsidiaries | | 2,989 | 171 |
| | | | 3,002 | 182 |
| 本年度全面收益總額 | Total comprehensive income for the year | | 11,563 | 10,112 |
| 應佔全面收益總額: | Total comprehensive income attributable to: | | | |
| 股東 | Shareholders | | 6,289 | 5,371 |
| 非控股權益 | Non-controlling interests | | 5,274 | 4,741 |
| | | | 11,563 | 10,112 |

財務狀況表

Statements of Financial Position

於二零一三年十二月三十一日 At December 31, 2013

| | | ₩ 計 | 集團 Group 附註 —————— | | 公司 Company | |
|--|---------------------------------------|-------|--------------------------|---------------|---------------|--------|
| 以港幣百萬元計算 | in HK\$ Million | Note | 2013 | 2012 | 2013 | 2012 |
| 非流動資產 | Non-current assets | | | | | |
| 固定資產 | Fixed assets | | | | | |
| 投資物業 | Investment properties | | 115,818 | 106,102 | - | - |
| 發展中投資物業 | Investment properties | | 20.470 | 04.400 | | |
| 其他固定資產 | under development Other fixed assets | | 30,478 295 | 24,482 255 | - | _ |
| 共他回足貝烓 | Other liked assets | | | | | |
| | | 12 | 146,591 | 130,839 | | - |
| 附屬公司權益 | Interest in subsidiaries | 13 | _ | - | 15,550 | 15,001 |
| 合營企業權益 | Interest in joint ventures | 14 | 2,991 | 2,247 | - | _ |
| 其他資產 | Other assets | 15 | 1,282 | 1,258 | - | - |
| 遞延税項資產 ———————————————————————————————————— | Deferred tax assets | 21(b) | 19 | 19 | | |
| | | | 150,883 | 134,363 | 15,550 | 15,001 |
| | Current assets | | | | | |
| 現金及銀行存款 | Cash and deposits with banks | 16 | 39,704 | 40,183 | 2 | _ |
| 應收賬款及其他應收款 | Trade and other receivables | 17 | 2,661 | 860 | - | _ |
| 其他資產 | Other assets | 15 | - | 452 | - | - |
| 待售物業 | Properties for sale | 18 | 5,717 | 6,139 | - | - |
| 待出售之資產 | Assets held for sale | | - | 906 | - | - |
| | | | 48,082 | 48,540 | 2 | _ |
| | Current liabilities | | | | | |
| 銀行貸款及其他借貸 | Bank loans and other borrowings | 19 | 1,657 | 1,113 | _ | _ |
| 應付賬款及其他應付款 | Trade and other payables | 20 | 6,250 | 5,240 | 11 | 7 |
| 應付税項 | Taxation payable | 21(a) | 646 | 446 | - | _ |
| 待出售之負債 | Liabilities held for sale | | - | 13 | - | _ |
| | | | 8,553 | 6,812 | 11 | 7 |
| 流動資產/(負債) 淨值 | Net current assets/(liabilities) | | 39,529 | 41,728 | (9) | (7) |
| 資產總值減流動負債 | Total assets less current liabilities | | 190,412 | 176,091 | 15,541 | 14,994 |
| | Non-current liabilities | | | | | |
| 銀行貸款及其他借貸 | Bank loans and other borrowings | 19 | 43,367 | 36,532 | _ | _ |
| 應付附屬公司款項 | Amounts due to subsidiaries | 13(b) | - | _ | 471 | 373 |
| 遞延税項負債 | Deferred tax liabilities | 21(b) | 10,637 | 9,944 | - | - |
| | | | 54,004 | 46,476 | 471 | 373 |
| 資產淨值 | NET ASSETS | | 136,408 | 129,615 | 15,070 | 14,621 |
| | Capital and reserves | | | | | |
| 股本 | Share capital | 22 | 1,350 | 1,350 | 1,350 | 1,350 |
| 儲備 | Reserves | 23 | 69,222 | 63,874 | 13,720 | 13,271 |
| | Shareholders' equity | | 70,572 | 65,224 | 15,070 | 14,621 |
| 非控股權益 | | 0.4 | | | - 7 | ., |
| | Non-controlling interests | 24 | 65,836 | 64,391 | - 1 | _ |

陳南祿

Philip N.L. Chen

董事總經理

Managing Director

何孝昌

H.C. Ho

執行董事

Executive Director

財務報表附註乃本財務報表之一部分。

The accompanying notes form part of these financial statements.

綜合權益變動表

Consolidated Statement of Changes in Equity

截至二零一三年十二月三十一日止年度 For the year ended December 31, 2013

| | | 股東權益 Shareholders' equity | | | | | |
|------------------------------------|--|---|--|--|-------------|--|------------------------|
| 以港幣百萬元計算 | in HK\$ Million | 股本 Share capital (附註22) (Note 22) | 其他儲備 Other reserves (附註23) (Note 23) | 保留溢利 Retained profits (附註23) (Note 23) | 總額 Total | 非控股權益 Non- controlling interests (附註24) (Note 24) | 總權益 Total equity |
| 於二零一二年一月一日 | At January 1, 2012 | 1,348 | 8,180 | 50,982 | 60,510 | 60,658 | 121,168 |
| 本年度溢利 | Profit for the year | - | _ | 5,262 | 5,262 | 4,668 | 9,930 |
| 投資估值儲備變動淨額 | Net movement in investment revaluation reserve | _ | 11 | _ | 11 | _ | 11 |
| 換算海外附屬公司賬項產生 之匯兑差異 | Exchange difference arising from translation of overseas subsidiaries | _ | 98 | _ | 98 | 73 | 171 |
| 本年度全面收益總額 | Total comprehensive income for the year | _ | 109 | 5,262 | 5,371 | 4,741 | 10,112 |
| 上年度末期股息 | Final dividends in respect of previous financial year | _ | _ | (513) | (513) | _ | (513) |
| 本年度中期股息 | Interim dividends in respect of current financial year | _ | _ | (256) | (256) | _ | (256) |
| 發行股份 | Issue of shares | 2 | 15 | _ | 17 | _ | 17 |
| 僱員股權費用 | Employee share-based payments | _ | (4) | 113 | 109 | 124 | 233 |
| 因本集團在一間附屬公司 之股權減少而產生 非控股權益變動 | Change in non-controlling interests arising from decrease of the Group's shareholding in a subsidiary | - | (14) | - | (14) | 74 | 60 |
| 已付非控股權益股息 | Dividends paid to non-controlling interests | _ | _ | _ | _ | (1,176) | (1,176) |
| 償還予非控股權益款項 | Repayment to non-controlling interests | _ | _ | _ | _ | (30) | (30) |
| 於二零一二年十二月三十一日 及二零一三年一月一日 | At December 31, 2012 and January 1, 2013 | 1,350 | 8,286 | 55,588 | 65,224 | 64,391 | 129,615 |
| 本年度溢利 | Profit for the year | - | _ | 4,557 | 4,557 | 4,004 | 8,561 |
| 投資估值儲備變動淨額 | Net movement in investment revaluation reserve | _ | 13 | _ | 13 | _ | 13 |
| 換算海外附屬公司賬項產生 之匯兑差異 | Exchange difference arising from translation of overseas subsidiaries | _ | 1,719 | _ | 1,719 | 1,270 | 2,989 |
| 本年度全面收益總額 | Total comprehensive income for the year | _ | 1,732 | 4,557 | 6,289 | 5,274 | 11.563 |
| 上年度末期股息 | Final dividends in respect of previous financial year | _ | | (810) | (810) | - | (810) |
| 本年度中期股息 | Interim dividends in respect of current financial year | _ | _ | (256) | (256) | _ | (256) |
| 發行股份 | Issue of shares | _ | 2 | _ | 2 | _ | 2 |
| 僱員股權費用 | Employee share-based payments | _ | 67 | 22 | 89 | 75 | 164 |
| 因本集團在一間附屬公司 之股權增加而產生 非控股權益變動 | Change in non-controlling interests arising from increase of the Group's shareholding in a subsidiary | _ | 34 | _ | 34 | (2,184) | (2,150) |
| 已付非控股權益股息 | Dividends paid to non-controlling interests | _ | _ | _ | _ | (1,704) | (1,704) |
| 償還予非控股權益款項 | Repayment to non-controlling interests | _ | _ | _ | _ | (16) | (16) |
| 於二零一三年十二月三十一日 | At December 31, 2013 | 1,350 | 10,121 | 59,101 | 70,572 | 65,836 | 136,408 |

綜合現金流量表

Consolidated Cash Flow Statement

截至二零一三年十二月三十一日止年度 For the year ended December 31, 2013

| 以港幣百萬元計算 | in HK\$ Million | 附註 Note | 2013 | 2012 |
|---------------------------------------|--|------------|---------|---------|
| 經營活動 | Operating activities | | | |
| 來自經營業務之現金 | Cash generated from operations | 25 | 6,147 | 6,219 |
| 已付税項 | Tax paid | | | |
| 已付香港利得税 | Hong Kong Profits Tax paid | | (386) | (455) |
| 已付中國所得税 | China Income Tax paid | | (589) | (596) |
| 來自經營活動之現金淨額 | Net cash generated from operating activities | | 5,172 | 5,168 |
| 投資活動 | Investing activities | | | |
| 購買固定資產 | Payment for fixed assets | | (9,896) | (5,360) |
| 出售固定資產所得款項淨額 | Net sale proceeds from disposal of fixed assets | | 40 | 5,171 |
| 已收待出售之資產按金 | Deposits received for assets held for sale | | _ | 91 |
| 出售附屬公司所得款項淨額 | Net sale proceeds from disposal of subsidiaries | | 802 | _ |
| 已收持至到期日投資款項 | Receipt of matured held-to-maturity investments | | 452 | 450 |
| 已收利息 | Interest received | | 984 | 682 |
| 已收合營企業股息 | Dividends received from joint ventures | | 19 | 40 |
| 合營企業(借款)/還款 | (Advance to)/Repayment from joint ventures | | (332) | 141 |
| 已收非上市投資項目股息 | Dividends received from unlisted investments | | _ | 3 |
| 非上市投資償還貸款 | Repayment of advances to unlisted investments | | _ | 1 |
| 於三個月後到期的銀行 存款之減少/(增加) | Decrease/(Increase) in bank deposits with maturity greater than three months | | 7,635 | (3,223) |
| ————————————————————————————————————— | Net cash used in investing activities | | (296) | (2,004) |
| 融資活動 | Financing activities | | | |
| 新增銀行貸款及 其他借貸所得款項 | Proceeds from new bank loans and other borrowings | | 7,655 | 16,054 |
| 償還銀行貸款 | Repayment of bank loans | | (475) | (5,920) |
| 行使股份期權所得款項 | Proceeds from exercise of share options | | 2 | 17 |
| 已付利息及其他借貸費用 | Interest and other borrowing costs paid | | (1,221) | (968) |
| 已付融資租賃費用 | Finance lease charges paid | | _ | (3) |
| 已付股息 | Dividends paid | | (1,066) | (769) |
| 已付非控股權益股息 | Dividends paid to non-controlling interests | | (1,704) | (1,176) |
| 償還非控股權益款項 | Repayment to non-controlling interests | | (16) | (30) |
| 附屬公司非控股權益 (減少)/增加 | (Decrease)/Increase in non-controlling interests in subsidiaries | | (2,129) | 60 |
| 融資租賃之資本部份 | Capital element of finance lease | | _ | (104) |
| 來自融資活動之現金淨額 | Net cash generated from financing activities | | 1,046 | 7,161 |
| 現金及現金等價物之增加 | Increase in cash and cash equivalents | | 5,922 | 10,325 |
| 匯率變動之影響 | Effect of foreign exchange rate change | | 1,115 | 444 |
| 於一月一日之現金及 現金等價物 | Cash and cash equivalents at January 1 | | 32,072 | 21,303 |
| 於十二月三十一日之 現金及現金等價物 | Cash and cash equivalents at December 31 | 16 | 39,109 | 32,072 |

財務報表附註乃本財務報表之一部分。 The accompanying notes form part of these financial statements.

財務報表附註

Notes to the Financial Statements

(以港幣為單位) (Expressed in Hong Kong dollars)

1 主要會計政策

(a) 遵例聲明

本財務報表乃根據所有適用之《香港財務報告準則》(「HKFRSs」)編製,而該統稱涵蓋香港會計師公會頒佈之所有適用個別《香港財務報告準則》、《香港會計準則》(「HKASs」)及詮釋、香港公認會計原則及香港《公司條例》之規定。本財務報表亦符合《香港聯合交易所有限公司證券上市規則》之適用披露規定。本集團採用之主要會計政策概述如下。

香港會計師公會頒佈多項新訂及經修訂之 HKFRSs。此等準則在本集團及本公司當前 之會計期間開始生效或可供提前採用。首 次採用此等變動所引致本集團當前和以往 會計期間的會計政策變動已於本財務報表 內反映,有關資料載列於附註2。

本集團並無採用任何在當前會計期間尚未 生效之新準則、修訂本或詮釋(附註32)。

(b) 財務報表編製基準

綜合財務報表包括本公司及其附屬公司(統稱「本集團」)及本集團於合營企業之權益。

除下文所載之會計政策另有所指外,財務 報表均以歷史成本作為編製基準。

1 PRINCIPAL ACCOUNTING POLICIES

(a) Statement of compliance

These financial statements have been prepared in accordance with all applicable Hong Kong Financial Reporting Standards ("HKFRSs"), which collective term includes all applicable individual Hong Kong Financial Reporting Standards, Hong Kong Accounting Standards ("HKASs") and Interpretations issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA"), accounting principles generally accepted in Hong Kong and the requirements of the Hong Kong Companies Ordinance. These financial statements also comply with the applicable disclosure provisions of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited. A summary of the principal accounting policies adopted by the Group is set out below.

The HKICPA has issued certain new and revised HKFRSs that are first effective or available for early adoption for the current accounting period of the Group and the Company. Note 2 provides information on any changes in accounting policies resulting from initial adoption of these developments to the extent that they are relevant to the Group for the current and prior accounting periods reflected in these financial statements.

The Group has not applied any new standard, amendment or interpretation that is not yet effective for the current accounting period (note 32).

(b) Basis of preparation of the financial statements

The consolidated financial statements comprise the Company and its subsidiaries (collectively referred to as the "Group") and the Group's interest in joint ventures.

The measurement basis used in the preparation of the financial statements is the historical cost basis except as otherwise stated in the accounting policies set out below.

財務報表附註

Notes to the Financial Statements

1 主要會計政策(續)

(b) 財務報表編製基準(續)

為編製符合 HKFRSs 之財務報表,管理層須對影響政策之應用、資產負債及收支列報作出判斷、估計及假設。有關估計及相關之假設乃根據過往經驗,以及多項在當時情況下相信屬合理之其他因素而作出,有關結果構成在未能依循其他途徑即時確切得知資產與負債賬面值時所作出判斷的基礎。實際結果可能與此等估計或有不同。

管理層會不斷審閱各項估計和相關假設。 如果會計估計的修訂只是影響某一期間, 其影響便會在該期間內確認;如果修訂對 當前和未來期間均有影響,則在作出修訂 的期間和未來期間確認。

管理層在應用 HKFRSs 時所作出對財務報表有重大影響的判斷及估計不確定性的主要原因於附註31論述。

(c) 附屬公司及非控股權益

附屬公司為本集團控制之公司。當本集團 參與該實體業務所得可變動回報的風險承 擔或權利、及能否對該實體行使權力以影 響回報金額時,則視為可控制該實體。評 估控制權時,只考慮實際之權利(由本集團 及其他人士持有)。

於附屬公司之投資自開始控制之日起至失去控制權當日已包括於綜合財務報表內。集團內部往來之結餘及交易,以及集團內部交易所產生之任何未變現溢利,會在編製綜合財務報表時全數抵銷。集團內部交易所引致未變現虧損之抵銷方法與未變現收益相同,但抵銷額只限於沒有證據顯示已出現減值之部份。

1 PRINCIPAL ACCOUNTING POLICIES (Continued)

(b) Basis of preparation of the financial statements (Continued)

The preparation of financial statements in conformity with HKFRSs requires management to make judgments, estimates and assumptions that affect the application of policies and reported amounts of assets, liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgments about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

Judgments made by management in the application of HKFRSs that have significant effect on the financial statements and major sources of estimation uncertainty are discussed in note 31.

(c) Subsidiaries and non-controlling interests

Subsidiaries are entities controlled by the Group. The Group controls an entity when it is exposed, or has rights, to variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. When assessing whether the Group has power, only substantive rights (held by the Group and other parties) are considered.

An investment in a subsidiary is consolidated into the consolidated financial statements from the date that control commences until the date that control ceases. Intra-group balances, transactions and cash flows and any unrealized profits arising from intra-group transactions are eliminated in full in preparing the consolidated financial statements. Unrealized losses resulting from intra-group transactions are eliminated in the same way as unrealized gains but only to the extent that there is no evidence of impairment.

(c) 附屬公司及非控股權益(續)

非控股權益為非本公司直接或透過附屬公司間接擁有權益所佔之附屬公司的資產權益所佔之附屬並未向向該無團並未有人同意任何附加條款負債。就此而言,本集團致債債。於綜合財務狀況表內債定定,非控股東權益所以於權益,以於權益應以數額的分配於綜合收益表內呈列。

本集團於附屬公司的權益變動不對控制權 有所改變,則按權益交易方式入賬,即只 調整在綜合權益內之控股及非控股股東權 益的金額以反映其相關權益的變動,但不 調整商譽及確認損益。

當本集團失去一附屬公司之控制權,將按出售該附屬公司之所有權益入賬,而所產生的盈虧確認為損益。任何在喪失控制權日仍保留該前度附屬公司之權益按公平值確認,而此金額被視為初始確認為金融資產的公平值,或(如適用)按成本初始確認為聯營公司或合營企業投資。

在本公司之財務狀況表內,附屬公司之 投資乃按成本值減去任何減值虧損列賬 (附註1(j))。

1 PRINCIPAL ACCOUNTING POLICIES (Continued)

(c) Subsidiaries and non-controlling interests (Continued)

Non-controlling interests represent the portion of the net assets of subsidiaries attributable to interests that are not owned by the Company, whether directly or indirectly through subsidiaries, and in respect of which the Group has not agreed any additional terms with the holders of those interests which would result in the Group as a whole having a contractual obligation in respect of those interests that meets the definition of a financial liability. Non-controlling interests are presented in the consolidated statement of financial position within equity, separately from equity attributable to the equity shareholders of the Company. Non-controlling interests in the results of the Group are presented on the face of the consolidated income statement and the consolidated statement of comprehensive income as an allocation of the total profit or loss and total comprehensive income for the period between non-controlling interests and the equity shareholders of the Company.

Changes in the Group's interests in a subsidiary that do not result in a loss of control are accounted for as equity transactions, whereby adjustments are made to the amounts of controlling and non-controlling interests within consolidated equity to reflect the change in relative interests, but no adjustments are made to goodwill and no gain or loss is recognized.

When the Group loses control of a subsidiary, it is accounted for as a disposal of the entire interest in that subsidiary, with a resulting gain or loss being recognized in profit or loss. Any interest retained in that former subsidiary at the date when control is lost is recognized at fair value and this amount is regarded as the fair value on initial recognition of a financial asset or, when appropriate, the cost on initial recognition of an investment in an associate or joint venture.

In the Company's statement of financial position, investments in subsidiaries are stated at cost less impairment losses (note 1(j)).

Notes to the Financial Statements

1 主要會計政策(續)

(d) 合營企業

合營企業為本集團或本公司及其他人士按 合約同意下分配控制權及淨資產擁有權之 安排。

本集團於合營企業之權益乃以權益法在綜 合財務報表內列賬,初步以成本入賬,其 後按本集團應佔合營企業之淨資產於收購 後之改變作出調整。綜合收益表包括本集 團應佔合營企業於收購後及除稅後之本期 業績,而本集團應佔合營企業於收購後及 除稅後之其他全面收益於綜合全面收益表 內確認。

當本集團對合營企業承擔的虧損額超過其所佔權益時,本集團所佔權益便會減少至零,並且不須再確認往後的虧損;但如本集團須履行法定或推定義務,或代合營企業作出付款則除外。就此而言,本集團在合營企業所佔權益為按照權益法計算之投資賬面價值,以及實質上構成本集團對合營企業投資淨額一部份之長期權益。

當本集團喪失對合營企業之共同控制權, 將按出售該投資之所有權益入賬,而所產 生的盈虧確認為損益。任何在喪失控股權 日仍保留該前度投資之權益按公允價值確 認,而此金額被視為首次確認為金融資產 的公平值。

本集團與其合營企業之間交易所產生之未 變現溢利或虧損,均按本集團於合營企業 所佔之權益比例抵銷;但如未變現虧損證 明所轉讓資產已出現減值,則會即時在損 益中確認該虧損。

在本公司之財務狀況表內,合營企業之投資 乃按成本值減任何減值虧損列賬(附註1(j))。

1 PRINCIPAL ACCOUNTING POLICIES (Continued)

(d) Joint ventures

A joint venture is an arrangement whereby the Group or Company and other parties contractually agree to share control of the arrangement, and have rights to the net assets of the arrangement.

The Group's interests in joint ventures are accounted for in the consolidated financial statements under the equity method and are initially recorded at cost and adjusted thereafter for the post-acquisition change in the Group's share of the joint ventures' net assets. The consolidated income statement includes the Group's share of the post-acquisition, post-tax results of the joint ventures for the year, whereas the Group's share of the post-acquisition, post-tax items of the joint ventures' other comprehensive income is recognized in the consolidated statement of comprehensive income.

When the Group's share of losses exceeds its interest in the joint venture, the Group's interest is reduced to nil and recognition of further losses is discontinued except to the extent that the Group has incurred legal or constructive obligations or made payments on behalf of the joint venture. For this purpose, the Group's interest in the joint venture is the carrying amount of the investment under the equity method together with the Group's long-term interests that in substance form part of the Group's net investment in the joint venture.

When the Group ceases to have joint control over a joint venture, it is accounted for as a disposal of the entire interest in that investee, with a resulting gain or loss being recognized in profit or loss. Any interest retained in that former investee at the date when joint control is lost is recognized at fair value and this amount is regarded as the fair value on initial recognition of a financial asset.

Unrealized profits and losses resulting from transactions between the Group and its joint ventures are eliminated to the extent of the Group's interest in the joint venture, except where unrealized losses provide evidence of an impairment of the asset transferred, in which case they are recognized immediately in profit or loss.

In the Company's statement of financial position, investments in joint ventures are stated at cost less impairment losses (note 1(j)).

(e) 商譽

商譽是指企業合併之成本超過本集團在被 收購方之可辨別資產、負債和或然負債之 公平值中所佔部份之差額。

商譽是按成本減去累計減值虧損後列賬, 並須定期接受減值測試(附註1(j))。

本集團在被收購方之可辨別資產、負債和 或然負債的公平值中所佔部份,超過企業 合併之成本部份,會當作為議價收購即時 在損益中確認。

當出售一間公司時,任何應佔購入商譽於出售時計入損益內。

(f) 物業

1. 投資物業及發展中投資物業

投資物業是根據租賃權益擁有或持有, 用作賺取租金收入及/或資本增值之土地 及/或樓宇。當中包括現時持有但未確定將 來用途之土地及仍在興建或發展中以供日 後用作投資物業之物業。

投資物業以公平值入賬,除非物業於結算 日仍在興建或發展而物業的公平值在當時 不能可靠計量。因公平值變動或報廢或出 售投資物業所產生的任何收益或虧損將確 認為損益。投資物業之租金收入如附註1(q) 所述入賬。

倘本集團根據營業租賃持有一項物業權益 以賺取租金收入及/或作資本增值,該權益 則按不同的物業而分類及入賬為投資物 業。任何已分類為投資物業的物業權益乃 分類為猶如根據融資租賃持有的權益,相 同的會計政策亦適用於根據融資租賃持有 的其他投資物業的權益。應付租金如附註 1(g)所述入賬。

1 PRINCIPAL ACCOUNTING POLICIES (Continued)

(e) Goodwill

Goodwill represents the excess of the cost of a business combination over the Group's share of the fair value of the acquiree's identifiable assets, liabilities and contingent liabilities.

Goodwill is stated at cost less accumulated impairment losses and is tested regularly for impairment (note 1(j)).

Any excess of the Group's interest in the fair value of the acquiree's identifiable assets, liabilities and contingent liabilities over the cost of a business combination is recognized immediately in profit or loss as a gain on a bargain purchase.

On disposal of an entity, any attributable amount of purchased goodwill is included in the calculation of the profit or loss on disposal.

(f) Properties

1. Investment properties and investment properties under development

Investment properties are land and/or buildings which are owned or held under a leasehold interest to earn rental income and/or for capital appreciation. These include land held for a currently undetermined future use and property that is being constructed or developed for future use as investment property.

Investment properties are stated at fair value, unless they are still in the course of construction or development at the end of the reporting period and their fair value cannot be reliably measured at that time. Any gain or loss arising from a change in fair value or from the retirement or disposal of an investment property is recognized in profit or loss. Rental income from investment properties is accounted for as described in note 1(q).

When the Group holds a property interest under an operating lease to earn rental income and/or for capital appreciation, the interest is classified and accounted for as an investment property on a property-by-property basis. Any such property interest which has been classified as an investment property is accounted for as if it were held under a finance lease, and the same accounting policies are applied to that interest as are applied to other investment properties leased under finance leases. Lease payments are accounted for as described in note 1(g).

Notes to the Financial Statements

1 主要會計政策(續)

(f) 物業(續)

2. 待售發展中物業

待售發展中物業皆列入流動資產內,並以成本值及可變現淨值之較低者入賬。成本包括土地購買成本、發展成本、資本化之借貸成本(附註1(o))及其他直接開支之總和。可變現淨值乃估計物業售價扣除估計落成成本及出售物業涉及之費用。

3. 待售已建成物業

待售已建成物業皆列入流動資產內,並以成本值及可變現淨值之較低者入賬。成本乃按未出售單位應佔之比例攤分總發展成本,包括資本化借貸(附註1(o))成本而釐定。可變現淨值指管理層參照目前市況而釐定之估計物業售價減出售物業涉及之費用。

(g) 其他固定資產

1. 其他固定資產按成本值減累計折舊及 任何減值虧損列賬(附註1(j))。報廢 或處置固定資產所產生的損益以處置 所得款項淨額與資產賬面金額之間的 差額釐定,並於報廢或處置日在損益 中確認。

2. 租賃資產

本集團確定協議具有在協定期限內通過支付一筆或一系列款項而使用某一特定資產或多項資產之權利,則該協議(由一宗交易或一系列交易組成)為租賃或包括租賃。該釐定乃根據安排之內容評估而作出,而無論安排是否具備租賃之法律形式。

1 PRINCIPAL ACCOUNTING POLICIES (Continued)

(f) Properties (Continued)

2. Properties under development for sale

Properties under development for sale are classified under current assets and stated at the lower of cost and net realizable value. Costs include the acquisition cost of land, aggregate cost of development, borrowing costs capitalized (note 1(o)) and other direct expenses. Net realizable value represents the estimated selling price less estimated costs of completion and costs to be incurred in selling the property.

3. Completed properties for sale

Completed properties for sale are classified under current assets and stated at the lower of cost and net realizable value. Cost is determined by apportionment of the total development costs, including borrowing costs capitalized (note 1(o)), attributable to unsold properties. Net realizable value represents the estimated selling price as determined by reference to management estimates based on prevailing market conditions, less costs to be incurred in selling the property.

(g) Other fixed assets

1. Other fixed assets are stated at cost less accumulated depreciation and any impairment losses (note 1(j)). Gains or losses arising from the retirement or disposal of an item of other fixed assets are determined as the difference between the net disposal proceeds and the carrying amount of the item and are recognized in profit or loss on the date of retirement or disposal.

2. Leased assets

An arrangement, comprising a transaction or a series of transactions, is or contains a lease if the Group determines that the arrangement conveys a right to use a specific asset or assets for an agreed period of time in return for a payment or a series of payments. Such a determination is made based on an evaluation of the substance of the arrangement and is regardless of whether the arrangement takes the legal form of a lease.

(g) 其他固定資產(續)

2. 租賃資產(續)

(i) 租予本集團之資產分類

分類乃評估有關安排的實質內容後釐定, 而不論有關安排是否具備租約的法律形式。由承租人承擔資產擁有權之絕大部份 風險及利益之資產租約均列為融資租約, 而租賃人未有把資產擁有權之全部風險及 利益轉移之資產租約則列為營業租約,但 下列情況除外:

- 以營業租約持有但在其他方面均符合投資物業定義之物業會逐項劃歸為投資物業,其入賬方式會如同以融資租約持有一致;及
- 以營業租約持作自用,但無法在租賃開始時將其公平值與建於其上之建築物之公平值分開計量之土地,是按以融資租約持有方式入賬;但清楚地以營業租約持有之建築物除外。就此而言,租賃之開始時間是指本集團首次訂立租約時,或自前承租人接收建築物時。

(ii) 根據融資租約購入之資產

如本集團根據融資租約購入資產之使用權,則所租賃資產之公平值或有關資產之份產之。 最少應付租金之現值兩者之較低者計費。 定資產,而相應之負債在扣除融資是不 關之租約期內或資產之可使用年期(內 資產成本或估值之比率計提;有關之之 可使用年期載列於附註1(h)。減值虧損資 可使用年期載列於附註1(h)。減值虧損資期 註1(j)所述入賬。包含在租金內之融資費用 於租約期內在損益內扣除,使每個計期 於租約期內在損益內扣除,使每會計期間 之融資費用佔承擔餘額的比率大為開 或然租金在其產生之會計期間作為開 支撇銷。

1 PRINCIPAL ACCOUNTING POLICIES (Continued)

(g) Other fixed assets (Continued)

2. Leased assets (Continued)

(i) Classification of assets leased to the Group

The classification is determined based on an evaluation of the substance of the arrangement and is regardless of whether the arrangement takes the legal form of a lease. Leases of assets under which the lessee assumes substantially all the risks and benefits of ownership are classified as finance leases. Leases of assets under which the lessor has not transferred all the risks and benefits of ownership are classified as operating leases, with the following exceptions:

- property held under operating leases that would otherwise meet the definition of an investment property is classified as an investment property on a property-by-property basis and is accounted for as if held under a finance lease; and
- land held for own use under an operating lease, the fair value of which cannot be measured separately from the fair value of a building situated thereon at the inception of the lease, is accounted for as being held under a finance lease, unless the building is also clearly held under an operating lease. For these purposes, the inception of the lease is the time that the lease was first entered into by the Group, or taken over from the previous lessee.

(ii) Assets acquired under finance leases

Where the Group acquires the use of assets under finance leases, the amounts representing the fair value of the leased asset, or, if lower, the present value of the minimum lease payments, of such assets are included in fixed assets and the corresponding liabilities, net of finance charges, are recorded as obligations under finance leases. Depreciation is provided at rates which write off the cost or valuation of the assets over the term of the relevant lease or, where it is likely the Company or the Group will obtain ownership of the asset, the life of the asset, as set out in note 1(h). Impairment losses are accounted for as described in note 1(j). Finance charges implicit in the lease payments are charged to profit or loss over the period of the leases so as to produce an approximately constant periodic rate of charge on the remaining balance of the obligations for each accounting period. Contingent rentals are written off as an expense of the accounting period in which they are incurred.

Notes to the Financial Statements

1 主要會計政策(續)

(g) 其他固定資產(續)

2. 租賃資產(續)

(iii) 營業租賃費用

如果本集團是以營業租賃獲得資產之使用權,則根據租約作出之付款在租約期內所涵蓋之會計期間內,以等額在損益中列支;但如有其他基準能更清楚地反映租賃資產所產生之收益模式則除外。所獲之租金優惠在損益中確認為淨租金總額之不可分割組成部份。或然租金在其產生之會計期間內在損益中列支。

(h) 折舊

1. 投資物業

投資物業及發展中投資物業毋須計提折舊 撥備。

2. 其他固定資產

其他固定資產之折舊乃將成本值減其估計 剩餘價值(如有),按下列預計可使用年期 以直線法撇銷:

樓宇 五十年或地契尚餘年期

(取較短者)

傢俬及設備 四至二十年

車輛 五年

(i) 金融資產

1. 持至到期日投資

持至到期日投資項目乃非衍生金融資產, 具固定或可釐定之付款及固定到期日,以 及本集團管理層具有積極意向及能力持至 到期日為止。持至到期日投資項目按公平 值加交易成本初始確認,其後按實際利率 法以攤銷成本並減去任何可識別減值撥備 入賬。當有客觀證據證明資產已減值時, 減值撥備經確認並計入損益(附註1(j))。

1 PRINCIPAL ACCOUNTING POLICIES (Continued)

(g) Other fixed assets (Continued)

2. Leased assets (Continued)

(iii) Operating leases charges

Where the Group has the use of assets held under operating leases, payments made under the leases are charged to profit or loss in equal instalments over the accounting periods covered by the lease term, except where an alternative basis is more representative of the pattern of benefits to be derived from the leased asset. Lease incentives received are recognized in profit or loss as an integral part of the aggregate net lease payments made. Contingent rentals are charged to profit or loss in the accounting period in which they are incurred.

(h) Depreciation

1. Investment properties

No depreciation is provided for investment properties and investment properties under development.

2. Other fixed assets

Depreciation on other fixed assets is calculated to write off the cost, less their estimated residual value, if any, on a straight line basis over their estimated useful lives as follows:

Buildings 50 years or unexpired lease term,

whichever is shorter

Furniture and equipment 4–20 years
Motor vehicles 5 years

(i) Financial assets

1. Held-to-maturity investments

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and fixed maturity which the Group's management has the positive intention and ability to hold to maturity. Held-to-maturity investments are initially recognized in the statement of financial position at fair value plus transaction costs and subsequently carried at amortized cost using the effective interest method, less any identified impairment loss. Any impairment loss is recognized in profit or loss when there is objective evidence that the asset is impaired (note 1(j)).

(i) 金融資產(續)

2. 其他股本證券投資

在本集團承諾購買/出售投資或投資到期當日確認/終止確認有關的投資。

(i) 資產減值

本集團於每個結算日均對流動或非流動資產(以重估值列賬之物業除外)進行評估, 決定是否有任何客觀證據顯示減值跡象。 如屬可供出售股權投資,於釐定投資是否 減值時,會考慮該投資之公平值是否重大 或長時間低於其成本值。

1 PRINCIPAL ACCOUNTING POLICIES (Continued)

(i) Financial assets (Continued)

2. Other investments in equity securities

Investments in equity securities that do not have a quoted market price in an active market and whose fair value cannot be reliably measured are recognized in the statement of financial position at cost less impairment losses (note 1(j)). Other investments in equity securities are classified as available-for-sale equity securities and are initially recognized at fair value plus transaction costs. At the end of the reporting period, the fair value is remeasured, with any resultant gain or loss being recognized in other comprehensive income and accumulated separately in equity. Dividend income from these investments is recognized directly in profit or loss in accordance with the policy set out in note 1(q). When these investments are derecognized, the cumulative gain or loss previously recognized directly in equity is reclassified to profit or loss.

Investments are recognized/derecognized on the date the Group commits to purchase/sell the investments or they expire.

(j) Impairment of assets

An assessment is carried out at the end of each reporting period to determine whether there is objective evidence that a current or non-current asset, other than properties carried at revalued amounts, is impaired. In the case of equity investments classified as available-forsale, a significant or prolonged decline in the fair value of the investment below its cost is considered in determining whether the investments are impaired.

Notes to the Financial Statements

1 主要會計政策(續)

(j) 資產減值(續)

如有任何此類證據存在,減值虧損則會按 以下方式釐定及確認:

- 就以攤銷成本列賬之流動應收款而言, 當貼現之影響重大時,減值虧損按以資產之賬面值與來 減值證據確認及以資產之賬面值與來來 金流量現值之間之差額計量。減值之 觀證據包括本集團所注意到有關對資 之預計未來現金流量有影響之事件(例 如債務人之重大財政困難)之可觀察 據。倘減值虧損在其後期間減少,則 值虧損會於損益撥回。減值虧損之稱 不應使資產之賬面值超過其在以往每度 並無確認任何減值虧損而釐定之數額。

應收款之可收回性被視為可疑,但不是可能性極低,減值虧損會採用準備賬來列賬。當本集團認為收回的實會直接內時,被視為不可收回的數額便會直接內銷應收款,與該債務有關而在準備賬內持有的任何數額也會撥回。其後收回早前計入準備賬的其它變動和其後收回早前直接沖銷的數額均在損益確認。

1 PRINCIPAL ACCOUNTING POLICIES (Continued)

(j) Impairment of assets (Continued)

If any such indication exists, any impairment loss is determined and recognized as follows:

For current receivables carried at amortized cost, the impairment loss is recognized when there is objective evidence of impairment and measured as the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the financial asset's original effective rate where the effect of discounting is material. Objective evidence of impairment includes observable data that comes to the attention of the Group about events that have an impact on the asset's estimated future cash flows such as significant financial difficulty of the debtor. If in a subsequent period the amount of impairment loss decreases, the impairment loss is reversed through profit or loss. A reversal of an impairment loss is limited to the asset's carrying amount that would have been determined had no impairment loss been recognized in prior years.

Impairment losses for receivables whose recovery is considered doubtful but not remote are recorded using an allowance account. When the Group is satisfied that recovery is remote, the amount considered irrecoverable is written off against receivables directly and any amounts held in the allowance account relating to that debt are reversed. Subsequent recoveries of amounts previously charged to the allowance account are reversed against the allowance account. Other changes in the allowance account and subsequent recoveries of amounts previously written off directly are recognized in profit or loss.

(j) 資產減值(續)

- 就可供出售投資,已於投資重估儲備中確認之累計虧損轉至損益。於損益中確認之累計虧損是以收購成本(扣除任何本金償還及攤銷)與當時公平值之差額,並減去以往就該資產於損益中確認的任何減值虧損後計算。就可供出售投資於損益中確認之減值虧損不會透過損益撥回。該等資產公平值其後之任何增加會於其他全面收益中確認。

(k) 應收賬款及其他應收款

應收賬款及其他應收款初步按公平值確認,其後按實際利率法入賬的攤銷成本減去呆壞賬減值虧損後入賬(附註1(j)):但如應收款為免息貸款或其貼現影響並不重大則除外。在此情況下,應收款會按成本減去呆壞賬減值虧損後入賬(附註1(j))。

1 PRINCIPAL ACCOUNTING POLICIES (Continued)

(j) Impairment of assets (Continued)

- For available-for-sale equity securities, the cumulative loss that has been recognized in investment revaluation reserve is reclassified to profit or loss. The amount of the cumulative loss that is recognized in profit or loss is the difference between the acquisition cost (net of any principal repayment and amortization) and current fair value, less any impairment loss on that asset previously recognized in profit or loss. Impairment loss recognized in profit or loss in respect of available-for-sale equity securities is not reversed through profit or loss. Any subsequent increase in the fair value of such assets is recognized in other comprehensive income.
- For other non-current assets, the recoverable amount is the greater of its fair value less costs of disposal and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. An impairment loss is recognized as an expense in profit or loss whenever the carrying amount exceeds the recoverable amount. An impairment loss is reversed if there has been a favorable change in the estimates used to determine the recoverable amount. A reversal of impairment losses is limited to the asset's carrying amount that would have been determined had no impairment loss been recognized in prior years. Reversals of impairment losses are credited to profit or loss in the year in which the reversals are recognized. An impairment loss in respect of goodwill is not reversed.

(k) Trade and other receivables

Trade and other receivables are initially recognized at fair value and thereafter stated at amortized cost using the effective interest method, less impairment losses for bad and doubtful debts (note 1(j)), except where the receivables are interest-free loans or the effect of discounting would be immaterial. In such cases, the receivables are stated at cost less impairment losses for bad and doubtful debts (note 1(j)).

Notes to the Financial Statements

1 主要會計政策(續)

(I) 現金及現金等價物

現金及現金等價物包括銀行及手頭之現金、於銀行及其他財務機構之活期存款, 及短期而高流動性之投資,即在沒有涉及 重大價值轉變之風險下可以即時轉換為已 知數額之現金的投資。就編製綜合現金流 量表而言,現金及現金等價物包括即期償 還及構成本集團現金管理之不可分割組成 部份之銀行透支。

(m) 應付賬款及其他應付款

應付賬款及其他應付款初步按公平值確認,其後按攤銷成本入賬;但如貼現影響並不重大,則按成本入賬。

(n) 計息借貸

計息借貸初步按公平值減應佔交易成本確認。初次確認後,計息借貸按攤銷成本列 賬,成本與贖回價值間之差額以實際利率 法按借貸年期於損益內確認。

(o) 借貸成本

收購、興建或製造之資產因需較長時間方可用作擬定用途或可供出售之直接相關借貸成本資本化為該資產成本之一部分。其他借貸成本於產生期間列支。

在合資格資產之開支及借貸成本開始產生時,以及將該資產投入擬定用途或出售所需之籌備工作正在進行,即開始將借貸成本資本化,作為合資格資產的成本之一部分。當將合資格資產投入擬定用途或出售所需之大部分籌備工作被中斷或完成時,借貸成本資本化則被暫停或終止。

1 PRINCIPAL ACCOUNTING POLICIES (Continued)

(I) Cash and cash equivalents

Cash and cash equivalents comprise cash at bank and on hand, demand deposits with banks and other financial institutions, and short-term, highly liquid investments that are readily convertible into known amounts of cash and which are subject to an insignificant risk of changes in value. Bank overdrafts that are repayable on demand and form an integral part of the Group's cash management are also included as a component of cash and cash equivalents for the purpose of the consolidated cash flow statement.

(m) Trade and other payables

Trade and other payables are initially recognized at fair value and thereafter stated at amortized cost unless the effect of discounting would be immaterial, in which case they are stated at cost.

(n) Interest-bearing borrowings

Interest-bearing borrowings are recognized initially at fair value less attributable transaction costs. Subsequent to initial recognition, interest-bearing borrowings are stated at amortized cost with any difference between costs and redemption value being recognized in profit or loss over the period of the borrowings using the effective interest method.

(o) Borrowing costs

Borrowing costs that are directly attributable to the acquisition, construction or production of an asset which necessarily takes a substantial period of time to get ready for its intended use or sale are capitalized as part of the cost of that asset. Other borrowing costs are expensed in the period in which they are incurred.

The capitalization of borrowing costs as part of the cost of a qualifying asset commences when expenditure for the asset is being incurred, borrowing costs are being incurred and activities that are necessary to prepare the asset for its intended use or sale are in progress. Capitalization of borrowing costs is suspended or ceases when substantially all the activities necessary to prepare the qualifying assets for its intended use or sale are interrupted or complete.

(p) 已發出財務擔保、撥備及 或然負債

1. 已發出財務擔保

財務擔保乃要求發行人(即擔保人)就擔保 受益人(「持有人」)因特定債務人未能根據 債務工具的條款於到期時付款而蒙受的損 失,而向持有人支付特定款項的合約。

最初以遞延收入入賬的擔保金額按擔保條文於損益內攤銷,作為提供財務擔保之收入。此外,倘若(i)擔保合約持有人很可能要求本公司履行擔保合約;及(ii)向本公司索償的款項預期超過現時列於應付賬款及其他應付款內的擔保金額(即最初確認的金額減累計攤銷),則須按附註1(p)(2)方法計提撥備。

1 PRINCIPAL ACCOUNTING POLICIES (Continued)

(p) Financial guarantees issued, provisions and contingent liabilities

1. Financial guarantees issued

Financial guarantees are contracts that require the issuer (i.e. the guarantor) to make specified payments to reimburse the beneficiary of the guarantee (the "holder") for a loss the holder incurs because a specified debtor fails to make payment when due in accordance with the terms of a debt instrument.

Where the Company issues a financial guarantee, the fair value of the guarantee is initially recognized as deferred income within trade and other payables. The fair value of financial guarantees issued at the time of issuance is determined by reference to fees charged in an arm's length transaction for similar services, when such information is obtainable, or is otherwise estimated by reference to interest rate differentials, by comparing the actual rates charged by lenders when the guarantee is made available with the estimated rates that lenders would have charged, had the guarantees not been available, where reliable estimates of such information can be made. Where consideration is received or receivable for the issuance of the guarantee, the consideration is recognized in accordance with the Company's policies applicable to that category of asset. When no such consideration is received or receivable, an immediate expense is recognized in profit or loss on initial recognition of any deferred income.

The amount of the guarantee initially recognized as deferred income is amortized in profit or loss over the term of the guarantee as income from financial guarantees issued. In addition, provisions are recognized in accordance with note 1(p)(2) if and when (i) it becomes probable that the holder of guarantee will call upon the Company under the guarantee, and (ii) the amount of that claim on the Company is expected to exceed the amount currently carried in trade and other payables in respect of that guarantee i.e. the amount initially recognized, less accumulated amortization.

Notes to the Financial Statements

1 主要會計政策(續)

(p) 已發出財務擔保、撥備及 或然負債(續)

2. 其他撥備及或然負債

倘若本集團或本公司須就過往事件承擔法 律或推定責任,而且履行責任可能涉及付 出經濟利益,並可作出可靠的估計,則須 就未能確定時間或數額的負債確認撥備。 如果貨幣時間值重大,則按預計所需支出 的現值計提準備。

倘若不大可能涉及付出經濟利益,或無法 對有關數額作出可靠估計,則會將責任披 露為或然負債,惟付出經濟利益的可能性 極低時則除外。如果本集團的責任須視乎 某宗或多宗未來事件是否發生才能確定是 否存在,亦會披露為或然負債,但資源外 流的可能性極低則除外。

(q) 收入確認

收入按已收或應收款之代價之公平值計算。於經濟利益可能會流入本集團,而收入及成本(如適用)能可靠地計算時,收入乃按以下方式於損益內確認:

1. 銷售物業

建成物業之銷售收入乃於簽訂買賣協議或 相關政府部門發出入伙紙(以較遲者為準) 時確認,其時該物業擁有權之風險及回報 已轉至買方。

2. 租金收入

營業租賃所得租金收入乃按個別租約之年 期以直線法確認,或按其他更能反映使用 租賃資產所產生利益模式的方式予以確 認。所給予之租賃獎勵按其作為組成應收 租賃淨付款總額之組成部分於損益中確 認。或然租金乃於賺取之會計期間內確認 為收入。

1 PRINCIPAL ACCOUNTING POLICIES (Continued)

(p) Financial guarantees issued, provisions and contingent liabilities (Continued)

2. Other provisions and contingent liabilities

Provisions are recognized for liabilities of uncertain timing or amount when the Group or the Company has a legal or constructive obligation arising as a result of past event, it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate can be made. When the time value of the money is material, provisions are stated at the present value of the expenditure expected to settle the obligation.

Where it is not probable that an outflow of economic benefits will be required, or the amount cannot be estimated reliably, the obligation is disclosed as a contingent liability, unless the probability of outflow of economic benefits is remote. Possible obligations, whose existence will only be confirmed by the occurrence or non-occurrence of one or more future events are also disclosed as contingent liabilities unless the probability of outflow of economic benefits is remote.

(g) Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable. Provided it is probable that the economic benefits will flow to the Group and the revenue and costs, if applicable, can be measured reliably, revenue is recognized in profit or loss as follows:

1. Sale of properties

Revenue from sale of completed properties is recognized upon the later of the signing of sale and purchase agreements or the issue of occupation permit by the relevant government authorities, which is taken to be the point in time when the risks and rewards of ownership of the property have passed to the buyer.

2. Rental income

Rental income under operating leases is recognized on a straight line basis over the terms of the respective leases, except where an alternative basis is more representative of the pattern of benefits to be derived from the use of the leased asset. Lease incentives granted are recognized in profit or loss as an integral part of the aggregate net lease payment receivable. Contingent rentals are recognized as income in the accounting period in which they are earned.

(q) 收入確認(續)

3. 利息收入

利息收入於產生時按實際利率法確認。

4. 股息

股息於收款權確立時確認。

(r) 税項

本年度所得税包括本年税項、遞延税項資產及負債的變動。除某些在其他全面收益確認或在權益內直接確認的項目之相關的税項亦應分別記入其他全面收益或在權益內直接確認外,其他本年度税項及遞延税項資產及負債的變動則於損益確認。

本年税項指期內就應課税收入按結算日已 生效或實質上已生效的税率計算之預期應 付税項,並已包括以往年度應付税項的任 何調整。

遞延税項資產和負債分別由可扣稅及應課 税暫時差異產生,而暫時差異乃資產及負 債在財務報表上的賬面值與這些資產及負 債的納稅基礎兩者之差異。遞延稅項資產 亦可來自未使用的稅項虧損及未使用的稅 項抵免。

1 PRINCIPAL ACCOUNTING POLICIES (Continued)

(q) Revenue recognition (Continued)

3. Interest income

Interest income is recognized as it accrues using the effective interest method.

4. Dividends

Dividends are recognized when the right to receive payment is established.

(r) Taxation

Income tax for the year comprises current tax and movements in deferred tax assets and liabilities. Current tax and movements in deferred tax assets and liabilities are recognized in profit or loss except to the extent that they relate to items recognized in other comprehensive income or directly in equity, in which case the relevant amounts of tax are recognized in other comprehensive income or directly in equity, respectively.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the end of the reporting period, and any adjustment to tax payable in respect of previous years.

Deferred tax assets and liabilities arise from deductible and taxable temporary differences respectively, being the differences between the carrying amounts of assets and liabilities for financial reporting purposes and their tax bases. Deferred tax assets also arise from unused tax losses and unused tax credits.

Apart from certain limited exceptions, all deferred tax liabilities, and all deferred tax assets to the extent that it is probable that future taxable profits will be available against which the asset can be utilized, are recognized. The limited exceptions to recognition of deferred tax assets and liabilities are those temporary differences arising from goodwill not deductible for tax purposes, the initial recognition of assets and liabilities that affect neither accounting nor taxable profits, and temporary differences relating to investments in subsidiaries to the extent that, in the case of taxable differences, the Group controls the timing of the reversal and it is probable that the differences will not reverse in the foreseeable future, or in the case of deductible differences, unless it is probable that they will reverse in the future.

Notes to the Financial Statements

1 主要會計政策(續)

(r) 税項(續)

當投資物業及發展中投資物業根據附註 1(f)(1) 所載按公平價值列賬,除該物業是 可折舊及以一個商業模式所持有,而此模 式並非透過出售形式而使用該物業之時 的大部份經濟利益,按投資物業之賬所 的大部份經濟利益,按投資物業之 出售時所產生之稅項負債,計算其下 業之任何遞延稅項。在其他情況下 發達 遞延稅項的金額是根據該項資工, 與面值之預期變現或償還方式, 時 日已生效或實質上已生效的稅率計算。 延稅項資產及負債均不貼現計算。

本集團於各結算日重新審閱遞延税項資產的賬面值,對預期不再可能有足夠應課稅 溢利以實現相關稅務利益的遞延稅項資產 予以扣減。若日後可能出現足夠的應課稅 溢利時,則有關扣減予以轉回。

因宣派股息所產生的額外所得税於支付有 關股息的責任確立時確認。

(s) 外幣換算

在本集團各公司之財務報表中之項目乃以 最能反映與該公司相關的實質經濟狀況及 事務之貨幣(「功能貨幣」)計算。本集團財 務報表乃以港幣列報。

年內之外幣交易按交易日之匯率換算。以 外幣計值的貨幣資產及負債則按結算日之 匯率換算。匯兑收益及虧損均於損益確認。

1 PRINCIPAL ACCOUNTING POLICIES (Continued)

(r) Taxation (Continued)

When investment properties and investment properties under development are carried at their fair value in accordance with the accounting policy set out in note 1(f)(1), the amount of deferred tax recognized is measured using the tax rates that would apply on sale of those assets at their carrying value at the end of the reporting period unless the property is depreciable and is held within a business model whose objective is to consume substantially all of the economic benefits embodied in the property over time, rather than through sale. In all other cases, the amount of deferred tax recognized is measured based on the expected manner of realization or settlement of the carrying amount of the assets and liabilities, using tax rates enacted or substantively enacted at the end of the reporting period. Deferred tax assets and liabilities are not discounted.

The carrying amount of a deferred tax asset is reviewed at the end of each reporting period and is reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow the related tax benefit to be utilized. Any such reduction is reversed to the extent that it becomes probable that sufficient taxable profits will be available.

Additional income taxes that arise from the distribution of dividends are recognized when the liability to pay the related dividends is recognized.

(s) Translation of foreign currencies

Items included in the financial statements of each entity in the Group are measured using the currency that best reflects the economic substance of the underlying events and circumstances relevant to the entity ("functional currency"). The financial statements of the Group are presented in Hong Kong dollars.

Foreign currency transactions during the year are translated at the foreign exchange rates ruling at the transaction dates. Monetary assets and liabilities denominated in foreign currencies are translated at the foreign exchange rates ruling at the end of the reporting period. Exchange gains and losses are recognized in profit or loss.

(s) 外幣換算(續)

外幣結餘之以歷史成本值列賬的非貨幣性 資產及負債是按交易當日之兑換率折算。 外幣結餘之以公平值列賬的非貨幣性資產 及負債是按計算當日公平值之兑換率折算。

海外業務之業績按與交易日匯率相若之匯率換算為港幣。財務狀況表之項目則按結算日之匯率換算為港幣。所產生之匯兑差額於其他全面收益確認,以及於權益中之匯兑儲備累計。

於出售海外業務時,當出售損益確認時, 該海外業務有關之累計匯兑差額將由權益 項下重新分類至損益。

(t) 關連人士

- 1. 倘屬以下人士,即該人士或與該人士 關係密切的家庭成員與本集團有關連:
- (i) 控制或共同控制本集團;
- (ii) 對本集團有重大影響;或
- (iii) 為本集團或本集團母公司之主要管理 層人員。

1 PRINCIPAL ACCOUNTING POLICIES (Continued)

(s) Translation of foreign currencies (Continued)

Non-monetary assets and liabilities that are measured in terms of historical cost in a foreign currency are translated using the foreign exchange rate ruling at the transaction dates. Non-monetary assets and liabilities denominated in foreign currencies that are stated at fair values are translated using the foreign exchange rates ruling at the dates the fair value was determined.

The results of foreign operations are translated in Hong Kong dollars at the exchange rates approximating the foreign exchange rates ruling at the dates of the transactions. Statement of financial position items are translated into Hong Kong dollars at the foreign exchange rates ruling at the end of the reporting period. The resulting exchange differences are recognized in other comprehensive income and accumulated separately in equity in the exchange reserve.

On disposal of a foreign operation, the cumulative amount of the exchange differences relating to that foreign operation is reclassified from equity to profit or loss when the profit or loss on disposal is recognized.

(t) Related parties

- 1. A person, or a close member of that person's family, is related to the Group if that person:
- (i) has control or joint control over the Group;
- (ii) has significant influence over the Group; or
- (iii) is a member of the key management personnel of the Group or the Group's parent.

Notes to the Financial Statements

1 主要會計政策(續)

(t) 關連人士(續)

- 2. 倘符合下列任何條件,即該實體與本 集團有關連:
- (i) 該實體與本集團屬同一集團之成員公司(即各母公司、附屬公司及同系附屬公司彼此間有關連)。
- (ii) 一間實體為另一實體的聯營公司或合營 企業(或另一實體為成員公司之集團旗 下成員公司之聯營公司或合營企業)。
- (iii) 兩間實體均為同一第三方的合營企業。
- (iv) 一間實體為第三方實體的合營企業, 而另一實體為該第三方實體的聯營 公司。
- (v) 該實體為本集團或與本集團有關連之 實體就僱員利益設立的離職福利計劃。
- (vi) 該實體受於附註1(t)(1) 所述的人士控制或受共同控制。
- (vii) 於附註1(t)(1)(i)所述的人士對該實體 有重大影響力或屬該實體(或該實體 的母公司)主要管理層成員。

與該人士關係密切的家庭成員是指他們在 與實體進行交易時,預期可能會影響該人 士或受該人士影響的家庭成員。

(u) 分部報告

經營分部的呈報形式與提供予本集團的最高執行管理層供其分配資源、評估本集團 不同業務或地域分佈的表現而作出的內部 財務報告一致。就披露資料而言,可呈報 分部可由一個或多個經營分部(該等分部因 具備相類似的經濟特點及規管環境的性質 而可予合併),或單一經營分部(因不能合 併或超逾數量限額而單獨披露)組成。

1 PRINCIPAL ACCOUNTING POLICIES (Continued)

(t) Related parties (Continued)

- 2. An entity is related to the Group if any of the following conditions applies:
- (i) The entity and the Group are members of the same Group (which means that each parent, subsidiary and fellow subsidiary is related to the others).
- (ii) One entity is an associate or joint venture of the other entity (or an associate or joint venture of a member of a Group of which the other entity is a member).
- (iii) Both entities are joint ventures of the same third party.
- (iv) One entity is a joint venture of a third entity and the other entity is an associate of the third entity.
- (v) The entity is a post-employment benefit plan for the benefit of employees of either the Group or an entity related to the Group.
- (vi) The entity is controlled or jointly controlled by a person identified in note 1(t)(1).
- (vii) A person identified in note 1(t)(1)(i) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity).

Close members of the family of a person are those family members who may be expected to influence, or be influenced by, that person in their dealings with the entity.

(u) Segment reporting

Operating segments are reported in a manner consistent with the Group's internal financial reporting to the Group's most senior executive management for the purposes of allocating resources to, and assessing the performance of the Group's various lines of business and geographical locations. For disclosure purpose, a reportable segment comprises either one or more operating segments which can be aggregated together because they share similar economic characteristics and nature of the regulatory environment, or single operating segments which are disclosable separately because they cannot be aggregated or they exceed quantitative thresholds.

(v) 僱員福利

1. 短期僱員福利及定額供款退休計劃 供款

薪金、年終花紅、有薪年假、非貨幣性福 利成本及對界定供款退休計劃之供款(包括 於中國內地及香港根據有關法例應付之款 項)乃於本集團僱員提供有關服務之期內 計提。

2. 股權支付

授予僱員之股份期權之公平值乃計及授出 期權之條款及條件於授出日期計算,並依 據期權將歸屬的可能性根據歸屬期按直線 法列作開支,相應增加乃於權益(僱員股份 補償儲備)中予以確認。

本公司在歸屬期內檢討預期歸屬之股份期權數目。已於以往年度確認之累計公平價值之任何所產生調整會在檢討當年在損益中列支/計入(若原來之僱員支出符合確認為資產的資格除外),並在僱員股份補償儲備作出相應調整。已確認為支出之數額會在歸屬日作出調整,以反映所歸屬股份期權之實際數目(同時對僱員股份補償儲備作出相應調整)。

倘股份期權獲行使,則相關僱員股份補償 儲備連同行使價一併轉撥至股本及股份溢 價。倘期權到期或於歸屬期後失效,則相 關僱員股份補償儲備直接轉撥至保留溢利。

1 PRINCIPAL ACCOUNTING POLICIES (Continued)

(v) Employee benefits

1. Short term employee benefits and contributions to defined contribution retirement schemes

Salaries, annual bonuses, paid annual leave, the cost of non-monetary benefits and obligation for contributions to defined contribution retirement schemes, including those payables in mainland China and Hong Kong under relevant legislation, are accrued in the year in which the associated services are rendered by employees of the Group.

2. Share-based payments

The fair value of share options granted to employees is measured at grant date, taking into account the terms and conditions upon which the options were granted, and is expensed on a straight line basis over the vesting period taking into account the probability that the options will vest, with a corresponding increase in equity (employee share-based compensation reserve).

During the vesting period, the number of share options that is expected to vest is reviewed. Any resulting adjustment to the cumulative fair value recognized in prior years is charged/credited to profit or loss for the year of the review, unless the original employee expenses qualify for recognition as an asset, with a corresponding adjustment to the employee share-based compensation reserve. On vesting date, the amount recognized as an expense is adjusted to reflect the actual number of options that vest (with a corresponding adjustment to the employee share-based compensation reserve).

At the time when the share options are exercised, the related employee share-based compensation reserve is transferred to share capital and share premium, together with the exercise price. If the options expire or lapse after the vesting period, the related employee share-based compensation reserve is transferred directly to retained profits.

Notes to the Financial Statements

2 會計政策之變動

香港會計師公會頒佈多項新訂及經修訂之 HKFRSs。此等準則在本集團當前之會計期 間開始生效。其中與本集團相關的新準則 及修訂如下:

- HKAS 1(修訂本),財務報表的呈報 其他全面收益項目之呈報
- HKFRS 10,綜合財務報表
- HKFRS 11, 聯合協議
- HKFRS 12,其他組織權益披露
- HKFRS 13,公平值之量計
- 2009-2011年HKFRSs系列之年度改進
- HKFRS 7 (修訂本) ─ 披露 ─ 抵消金融 資產及金融負債

(a) HKAS 1 (修訂本),財務報表的呈報 — 其他全面收益項目之呈報

HKAS 1 (修訂本) 規定,在符合若干條件的情況下,實體須將可能於日後重新分類為損益的其他全面收益項目與永不會重新分類為損益的其他全面收益項目分開列報。本集團於財務報表中所呈報之其他全面收益已作出相應變更。

(b) HKFRS 10, 綜合財務報表

HKFRS 10 取代有關編製綜合財務報表之 HKAS 27 「綜合及獨立財務報表」及HK(SIC)-Int 12 「合併 — 特殊目的之實體」之規定。 此項準則採用單一控制模式,以釐定是否合 併被投資公司之賬目,視乎有關實體是否有 權控制被投資公司、參與被投資公司業務所 得可變動回報的風險承擔或權利、及能否對 被投資公司行使權力以影響回報金額。

因採用 HKFRS 10 後,本集團已修訂有關 釐定是否有權控制被投資公司之會計政 策。採用此準則不會改變本集團於二零 一三年一月一日對參與其他實體業務所達 致的任何有關控制權之結論。

2 CHANGES IN ACCOUNTING POLICIES

The HKICPA has issued a number of new HKFRSs and amendments to HKFRSs that are first effective for the current accounting period of the Group. Of these, the following developments are relevant to the Group's financial statements:

- Amendments to HKAS 1, Presentation of financial statements –
 Presentation of items of other comprehensive income
- HKFRS 10, Consolidated financial statements
- HKFRS 11, Joint arrangements
- HKFRS 12, Disclosure of interests in other entities
- HKFRS 13, Fair value measurement
- Annual Improvements to HKFRSs 2009–2011 Cycle
- Amendments to HKFRS 7 Disclosures Offsetting financial assets and financial liabilities

(a) Amendments to HKAS 1, Presentation of financial statements – Presentation of items of other comprehensive income

The amendments to HKAS 1 require entities to present the items of other comprehensive income that would be reclassified to profit or loss in the future if certain conditions are met separately from those that would never be reclassified to profit or loss. The Group's presentation of other comprehensive income in these financial statements has been modified accordingly.

(b) HKFRS 10, Consolidated financial statements

HKFRS 10 replaces the requirements in HKAS 27 "Consolidated and separate financial statements" relating to the preparation of consolidated financial statements and HK(SIC)-Int 12 "Consolidation – Special purpose entities". It introduces a single control model to determine whether an investee should be consolidated, by focusing on whether the entity has power over the investee, exposure or rights to variable returns from its involvement with the investee and the ability to use its power to affect the amount of those returns.

As a result of the adoption of HKFRS 10, the Group has changed its accounting policy with respect to determining whether it has control over an investee. The adoption does not change any of the control conclusions reached by the Group in respect of its involvement with other entities as at January 1, 2013.

2 會計政策之變動(續)

(c) HKFRS 11, 聯合協議

HKFRS 11取代HKAS 31「合營企業權益」,把聯合協議劃分為合營業務及合營企業。實體須就其在該等安排下的權力和責任,考慮聯合協議之結構、法律形式、合約條款及其他事項及情況,以釐定其類型。聯合協議若按HKFRS 11歸類為合營業務,則按所佔共同經營的權益限以分項總計法確認。其他所有聯合協議則根據HKFRS 11歸類為合營企業,並須按權益法在本集團合併財務報表入賬。會計政策中不再有比例合併的選擇權。

因採用 HKFRS 11後,本集團已改變有關所 佔聯合協議權益之會計政策,並重新評估 其參與聯合協議的情況。採用 HKFRS 11後 對本集團之財務狀況和業績並無任何重大 影響。

(d) HKFRS 12, 其他組織權益披露

HKFRS 12 對實體於附屬公司、聯合協議、聯營公司及未經綜合入賬結構實體之權益之所有相關披露規定,匯集成單一標準。HKFRS 12之披露規定較以往相關準則之規定一般都更為廣泛。在此規定適用於本集團的範圍內,本集團已在附註13及14中作出披露。

(e) HKFRS 13, 公平值之量計

HKFRS 13 以單一公平值計量指引,取代個別 HKFRSs 於此事宜的現有指引。HKFRS 13 也就有關金融工具及非金融工具之公平值計量包含廣泛披露規定。在此規定適用於本集團的範圍內,本集團已在附註12及30中作出披露。

(f) 2009-2011年 HKFRSs 系列之年 度改進

此年度改進系列包括五項準則的修訂及其 他準則和詮釋的相應修訂。採用此等修訂 後對本集團之財務報表並無任何重大影響。

2 CHANGES IN ACCOUNTING POLICIES (Continued)

(c) HKFRS 11, Joint arrangements

HKFRS 11, which replaces HKAS 31 "Interests in joint ventures" divides joint arrangements into joint operations and joint ventures. Entities are required to determine the type of an arrangement by considering the structure, legal form, contractual terms and other facts and circumstances relevant to their rights and obligations under the arrangement. Joint arrangements which are classified as joint operations under HKFRS 11 are recognized on a line-by-line basis to the extent of the joint operator's interest in the joint operation. All other joint arrangements are classified as joint ventures under HKFRS 11 and are required to be accounted for using the equity method in the Group's consolidated financial statements. Proportionate consolidation is no longer allowed as an accounting policy choice.

As a result of the adoption of HKFRS 11, the Group has changed its accounting policy with respect to its interests in joint arrangements and re-evaluated its involvement in its joint arrangements. The adoption of HKFRS 11 does not have any material impact on the financial position and the financial result of the Group.

(d) HKFRS 12, Disclosure of interests in other entities

HKFRS 12 brings together into a single standard all the disclosure requirements relevant to an entity's interests in subsidiaries, joint arrangements, associates and unconsolidated structured entities. The disclosures required by HKFRS 12 are generally more extensive than those previously required by the respective standards. To the extent that the requirements are applicable to the Group, the Group has provided those disclosures in notes 13 and 14.

(e) HKFRS 13, Fair value measurement

HKFRS 13 replaces existing guidance in individual HKFRSs with a single source of fair value measurement guidance. HKFRS 13 also contains extensive disclosure requirements about fair value measurements for both financial instruments and non-financial instruments. To the extent that the requirements are applicable to the Group, the Group has provided those disclosures in notes 12 and 30.

(f) Annual Improvements to HKFRSs 2009-2011 Cycle

This cycle of annual improvements contains amendments to five standards with consequential amendments to other standards and interpretations. The adoption of these amendments does not have significant impact on the financial statements of the Group.

Notes to the Financial Statements

2 會計政策之變動(續)

(g) HKFRS 7 (修訂本) — 披露 — 抵消金融資產及金融負債

此修訂引入有關金融資產與金融負債互相 抵銷的新增披露事項。新增的披露規定涵 蓋所有已按照 HKAS 32「金融工具:列報」 對銷的已確認金融工具,亦涵蓋類似該等 金融工具和交易的可執行的總淨額結算安 排或類似協議,不管該等金融工具是否已 按照 HKAS 32互相抵銷。

由於本集團並無抵銷金融工具,也沒有於 呈報期間訂立受到HKFRS 7具披露規定的 總淨額結算安排或類似協議,因此採納本 修訂對本集團呈報期間的財務報表並無 影響。

3 營業額及分部資料

本集團按其提供之服務及產品的性質來管理其業務。管理層已確定三個應列報的經營分部以計量表現及分配資源。三個分部分別是香港及中國內地的物業租賃,及香港的物業銷售。

物業租賃分部包括物業租賃營運。本集團 之投資物業組合主要包括位於香港及中國 內地的商鋪、寫字樓、住宅、服務式寓所 及停車場。物業銷售分部包括發展及銷售 本集團位於香港之銷售物業。

管理層主要根據除税前溢利來評估表現。

分部資產主要包括直接屬於每個分部的全部非流動資產及流動資產,惟合營企業權益、其他資產、遞延税項資產、待出售之資產和現金及銀行存款除外。分部資產包括以公平值列賬之投資物業,但分部溢利並不包括投資物業之公平值變動。

2 CHANGES IN ACCOUNTING POLICIES (Continued)

(g) Amendments to HKFRS 7 - Disclosures

- Offsetting financial assets and financial liabilities

The amendments introduce new disclosures in respect of offsetting financial assets and financial liabilities. Those new disclosures are required for all recognized financial instruments that are set off in accordance with HKAS 32 "Financial instruments: Presentation" and those that are subject to an enforceable master netting arrangement or similar agreement that covers similar financial instruments and transactions, irrespective of whether the financial instruments are set off in accordance with HKAS 32.

The adoption of the amendments does not have an impact on these financial statements because the Group has not offset financial instruments, nor has it entered into master netting arrangement or similar agreement which is subject to the disclosures of HKFRS 7 during the periods presented.

3 TURNOVER AND SEGMENT INFORMATION

The Group manages its businesses according to the nature of services and products provided. Management has determined three reportable operating segments for the measurement of performance and the allocation of resources. The segments are property leasing in Hong Kong and mainland China and property sales in Hong Kong.

Property leasing segment includes property leasing operation. The Group's investment properties portfolio, which mainly consists of retail, office, residential, serviced apartments and carparks are primarily located in Hong Kong and mainland China. Property sales segment includes development and sale of the Group's trading properties in Hong Kong.

Management evaluates performance primarily based on profit before taxation.

Segment assets principally comprise all non-current assets and current assets directly attributable to each segment with the exception of interest in joint ventures, other assets, deferred tax assets, assets held for sale and cash and deposits with banks. The investment properties of the Group are included in segment assets at their fair values whilst the change in fair value of investment properties is not included in segment profits.

3 營業額及分部資料(續)

3 TURNOVER AND SEGMENT INFORMATION

(Continued)

(a) 分部營業額及業績

(a) Turnover and results by segments

| | | | 業額 nover | 除税前 Profit befor | |
|----------------------------|---|-------|-------------|---------------------|--------|
| 以港幣百萬元計算 | in HK\$ Million | 2013 | 2012 | 2013 | 2012 |
| 分部 | Segment | | | | |
| 物業租賃 | Property leasing | | | | |
| - 香港 | – Hong Kong | 3,232 | 3,185 | 2,736 | 2,645 |
| - 中國內地 | Mainland China | 3,984 | 3,526 | 2,995 | 2,668 |
| | | 7,216 | 6,711 | 5,731 | 5,313 |
| 物業銷售 | Property sales | | | | |
| - 香港 | – Hong Kong | 2,518 | 1,275 | 1,521 | 847 |
| 分部總額 | Segment total | 9,734 | 7,986 | 7,252 | 6,160 |
| 其他收入 | Other income | | | 63 | 2,247 |
| 行政費用(附註) | Administrative expenses (Note) | | | (698) | (695) |
| 未計入投資物業 之公平值變動的 營業溢利 | Operating profit before change in fair value of investment properties | | | 6,617 | 7,712 |
| 投資物業之 公平值增加 | Increase in fair value of investment properties | | | 2,651 | 3,057 |
| - 於香港之物業租賃 | property leasing in Hong Kong | | | 1,660 | 2,112 |
| - 於中國內地之物業租 | 賃 – property leasing in mainland China | | | 991 | 945 |
| | | | | | |
| 利息收入 | Interest income | | | 978 | 722 |
| 財務費用 | Finance costs | | | (549) | (458) |
| 利息收入淨額 | Net interest income | | | 429 | 264 |
| 應佔合營企業溢利 | Share of profits of joint ventures | | | 431 | 276 |
| 除税前溢利 | Profit before taxation | | | 10,128 | 11,309 |

附註:

行政費用包括股權費用一億六千四百萬元(二零一二年:二億三千三百萬元)。股權費用為授予僱員的股份期權於歸屬期內之公平值的攤銷,本集團沒有因此產生現金流出。

Note:

Administrative expenses included share-based payments of \$164 million (2012: \$233 million) representing the amortization of the fair value of options granted to employees over the vesting period and do not involve any cash outflow for the Group.

Notes to the Financial Statements

3 營業額及分部資料(續)

3 TURNOVER AND SEGMENT INFORMATION

總資產

(Continued)

(b) 分部總資產

(b) Total assets by segments

| | | | Total assets | |
|----------|------------------------------------|---|--------------|---------|
| 以港幣百萬元計算 | in HK\$ Million | - | 2013 | 2012 |
| 分部 | Segment | | | |
| 物業租賃 | Property leasing | | | |
| - 香港 | Hong Kong | | 57,042 | 55,282 |
| - 中國內地 | Mainland China | | 90,417 | 76,394 |
| | | | 147,459 | 131,676 |
| 物業銷售 | Property sales | | | |
| - 香港 | – Hong Kong | | 7,510 | 6,162 |
| 分部總額 | Segment total | | 154,969 | 137,838 |
| 合營企業權益 | Interest in joint ventures | | 2,991 | 2,247 |
| 其他資產 | Other assets | | 1,282 | 1,710 |
| 遞延税項資產 | Deferred tax assets | | 19 | 19 |
| 待出售之資產 | Assets held for sale | | _ | 906 |
| 現金及銀行存款 | Cash and deposits with banks | | 39,704 | 40,183 |
| 總資產 | Total assets | | 198,965 | 182,903 |

4 其他收入

4 OTHER INCOME

| 以港幣百萬元計算 | in HK\$ Million | 2013 | 2012 |
|--------------|---|------|-------|
| 出售投資物業收益 | Gain on disposal of investment properties | 9 | 2,149 |
| 上市投資項目之股息收入 | Dividend income from listed investments | 4 | 3 |
| 非上市投資項目之股息收入 | Dividend income from unlisted investments | 11 | 3 |
| 匯兑收益淨額 | Net exchange gain | 38 | 10 |
| 其他 | Others | 1 | 82 |
| | | 63 | 2,247 |

5 利息收入淨額

5 NET INTEREST INCOME

| 以港幣百萬元計算 | in HK\$ Million | 2013 | 2012 |
|-----------------------|--|-------|-------|
| 利息收入 | Interest income on | | |
| 銀行存款 | Bank deposits | 967 | 703 |
| 非上市持至到期日投資 | Unlisted held-to-maturity investments | 11 | 19 |
| | | 978 | 722 |
| 利息支出 | Interest expenses on | | |
| 須於五年內償還之銀行貸款及 其他借貸 | Bank loans and other borrowings repayable within 5 years | 750 | 489 |
| 須於五年後償還之銀行貸款及 其他借貸 | Bank loans and other borrowings repayable over 5 years | 430 | 292 |
| | | 1,180 | 781 |
| 融資租賃費用 | Finance lease charges | _ | 3 |
| 其他借貸成本 | Other borrowing costs | 85 | 67 |
| 借貸成本總額 | Total borrowing costs | 1,265 | 851 |
| 減:借貸成本資本化(附註) | Less: Borrowing costs capitalized (Note) | (716) | (393) |
| 財務費用 | Finance costs | 549 | 458 |
| 利息收入淨額 | Net interest income | 429 | 264 |

附註:

Note:

發展中物業之借貸成本已按每年百分之三(二零一二年:百分之二點六)之平均率資本化。

The borrowing costs have been capitalized at an average rate of 3.0% (2012: 2.6%) per annum for properties under development.

6 除税前溢利

6 PROFIT BEFORE TAXATION

| 以港幣百萬元計算 | in HK\$ Million | 2013 | 2012 |
|--|--|-------|-------|
| 除税前溢利已扣除下列各項: | Profit before taxation is arrived at after charging: | | |
| 已出售物業成本 | Cost of properties sold | 794 | 355 |
| 職工成本,包括僱員股權費用 一億六千四百萬元(二零一二年: 二億三千三百萬元) | Staff costs, including employee share-based payments of \$164 million (2012: \$233 million) | 1,002 | 935 |
| 折舊 | Depreciation | 40 | 38 |
| 營業租賃費用 | Operating lease charges | _ | 20 |
| 核數師酬金 | Auditors' remuneration | | |
| - 核數服務 | audit services | 11 | 12 |
| - 税務及其他服務 | tax and other services | 5 | 5 |
| 並已計入: | and after crediting: | | |
| 投資物業之租金收入總額,已扣除 直接支出十四億八千五百萬元 (二零一二年:十三億九千八百萬元) 包括或然租金三億零一百萬元 (二零一二年:三億四千五百萬元) | Gross rental income from investment properties less direct outgoings of \$1,485 million (2012: \$1,398 million), including contingent rentals of \$301 million (2012: \$345 million) | 5,731 | 5,313 |

Notes to the Financial Statements

7 董事及高級管理人員之酬金

提名及薪酬委員會包括三名獨立非執行董事。該委員會向董事會提供有關非執行董事及獨立非執行董事的薪酬福利建議,並決定個別執行董事的薪酬福利。董事的酬金乃按照職責及問責範圍、執行董事的個別表現,經考慮本公司的表現及盈利、市場慣例及現行的業務狀況等而釐定。

(a) 董事酬金

董事酬金詳列如下:

7 EMOLUMENTS OF DIRECTORS AND SENIOR MANAGEMENT

The Nomination and Remuneration Committee consists of three Independent Non-Executive Directors. The Committee makes recommendation to the Board on the Non-Executive Director's and Independent Non-Executive Directors' remuneration packages and determines the remuneration package of individual Executive Directors. The emoluments of directors are determined by the scope of responsibility and accountability, and performance of individual Executive Directors, taking into consideration of the Company's performance and profitability, market practice and prevailing business conditions, etc.

(a) Directors' emoluments

Details of directors' emoluments are summarized below:

| 以港幣百萬元計算 姓名 | in HK\$ Million Name | 袍金 Fees | 薪金、津貼 及實物利益 Salaries, allowances and benefits in kind | 酌定花紅 Discretionary bonuses | 本集團對 退休金 計劃之供款 Group's contributions to retirement scheme | 2013 | 2012 |
|----------------------|---------------------------------|------------|--|----------------------------------|---|------|------|
| 執行董事 | Executive Directors | | | | | | |
| 陳啟宗 | Ronnie C. Chan | 1.8 | 23.5 | 8.0 | 2.4 | 35.7 | 33.4 |
| 陳南祿 | Philip N.L. Chen | 1.3 | 22.1 | 8.0 | 1.1 | 32.5 | 30.7 |
| 何孝昌 | H.C. Ho | 1.3 | 4.5 | 3.7 | 0.3 | 9.8 | 8.7 |
| 非執行董事 | Non-Executive Director | | | | | | |
| 陳樂宗 | Gerald L. Chan | 0.7 | - | - | _ | 0.7 | 0.3 |
| 獨立非執行董事 | Independent Non-Executive Dire | ctors | | | | | |
| 殷尚賢 | S.S. Yin | 1.3 | _ | - | - | 1.3 | 0.5 |
| 陳樂怡 | Laura L.Y. Chen | 1.8 | - | - | - | 1.8 | 0.8 |
| 鄭漢鈞 | H.K. Cheng | 1.9 | _ | - | _ | 1.9 | 0.9 |
| 葉錫安 | Simon S.O. Ip | 0.9 | - | - | - | 0.9 | 0.4 |
| 前董事 | Ex-Director | | | | | | |
| 高伯遒 | William P.Y. Ko | | | | | | |
| (於二零一二年 十二月十二日辭任) | (Resigned on December 12, 2012) | - | _ | _ | _ | _ | 14.3 |
| 二零一三年 | 2013 | 11.0 | 50.1 | 19.7 | 3.8 | 84.6 | 90.0 |
| 二零一二年 | | 5.1 | 57.0 | 23.5 | | 90.0 | |

除以上酬金外,高伯遒先生於二零一二年 十二月三十一日止年度獲取八十萬元受僱 為恒隆地產有限公司僱員提供服務之薪金。 In addition to the above emoluments, Mr. William P.Y. Ko received \$0.8 million for the year ended December 31, 2012 for his service as employee of Hang Lung Properties Limited ("HLP").

7 董事及高級管理人員之酬金(續)

(b) 最高薪人士之酬金

在五名最高薪人士中,三位(二零一二年:三位)為本公司董事及無(二零一二年:一位)本公司之前董事。有關該其餘兩位(二零一二年:一位)人士之酬金如下:

7 EMOLUMENTS OF DIRECTORS AND SENIOR MANAGEMENT (Continued)

(b) Individuals with highest emoluments

Of the five individuals with the highest emoluments, three (2012: three) are existing directors of the Company, nil (2012: one) is ex-director of the Company and the emoluments in respect of the remaining two (2012: one) individuals are as follows:

| 以港幣百萬元計算 | in HK\$ Million | 2013 | 2012 |
|--------------|--|------|------|
| | Fees | _ | 0.2 |
| 薪金、津貼及實物利益 | Salaries, allowances and benefits in kind | 9.1 | 6.2 |
| 酌定花紅 | Discretionary bonuses | 2.0 | _ |
| 本集團對退休金計劃之供款 | Group's contributions to retirement scheme | 0.8 | 0.6 |
| | | 11.9 | 7.0 |

以上兩位(二零一二年:一位)人士之酬金 介乎以下酬金範疇: The emoluments of the above two (2012: one) individuals are within the following bands:

1 #

| | 入数 Number of individuals | |
|---------------------------|-----------------------------|------|
| | 2013 | 2012 |
| \$4,000,001 - \$4,500,000 | 1 | _ |
| \$7,000,001 - \$7,500,000 | _ | 1 |
| \$7,500,001 - \$8,000,000 | 1 | _ |
| | 2 | 1 |

- (c) 除以上酬金外,若干董事根據本公司 及恒隆地產的股份期權計劃獲授予股 份期權。本公司及恒隆地產授出之股 份期權詳情於附註28(b)披露。
- (d) 截至二零一三年及二零一二年十二月 三十一日止年度,概無向上述董事及 高級行政人員支付款項作為離職補償 或招攬彼等加盟本集團。
- (c) In addition to the above emoluments, certain directors of the Company were granted share options under the share option schemes of the Company and of HLP. Details of which are disclosed in note 28(b).
- (d) During the years ended December 31, 2013 and 2012, there were no amounts paid to directors and senior executives above for compensation of loss of office and inducement for joining the Group.

Notes to the Financial Statements

8 綜合收益表內之税項

8 TAXATION IN THE CONSOLIDATED INCOME STATEMENT

(a) 綜合收益表內之稅項為:

(a) Taxation in the consolidated income statement represents:

| 以港幣百萬元計算 | in HK\$ Million | 2013 | 2012 |
|--------------|---|-------|-------|
| 本年税項 | Current tax | | |
| 香港利得税 | Hong Kong Profits Tax | 582 | 448 |
| 以往年度撥備之多提 | Over-provision in prior years | (13) | (14) |
| | | 569 | 434 |
| 中國所得税 | China Income Tax | 601 | 608 |
| | | 1,170 | 1,042 |
| 遞延税項 | Deferred tax | | |
| 投資物業之公平值變動 | Change in fair value of investment properties | 248 | 236 |
| 其他源自及撥回暫時性差額 | Other origination and reversal of temporary differences | 149 | 101 |
| 合計 (附註21(b)) | Total (Note 21(b)) | 397 | 337 |
| 税項支出總計 | Total income tax expense | 1,567 | 1,379 |

香港利得稅稅項撥備乃按年度內之估計應 課稅溢利以百分之十六點五(二零一二年: 百分之十六點五)計算。中國所得稅主要為 中國企業所得稅按百分之二十五(二零一二年:百分之二十五)計算及中國預提所得稅 按適用稅率計算。就香港公司從中國內地 之外商投資企業獲取由二零零八年一月一 日起產生之盈利所派發之股息均須按百分 之五繳納預提所得稅。 Provision for Hong Kong Profits Tax is calculated at 16.5% (2012: 16.5%) of the estimated assessable profits for the year. China Income Tax mainly represents China Corporate Income Tax calculated at 25% (2012: 25%) and China withholding income tax at the applicable rates. A withholding tax of 5% is levied on the Hong Kong companies in respect of dividend distributions arising from profits of foreign investment enterprises in mainland China earned after January 1, 2008.

- (b) 截至二零一三年十二月三十一日止年度之應佔合營企業税項回撥一千七百萬元(二零一二年:税項支出二千三百萬元)已計入應佔合營企業溢利內。
- **(b)** Share of joint ventures' tax credit for the year ended December 31, 2013 of \$17 million (2012: charge of \$23 million) is included in the share of profits of joint ventures.

8 綜合收益表內之税項(續)

- 8 TAXATION IN THE CONSOLIDATED INCOME STATEMENT (Continued)
- (c) 税項支出與除税前溢利以適用税率計 算之調節:
- **(c)** Reconciliation between actual tax expense and profit before taxation at applicable tax rates:

| 以港幣百萬元計算 | in HK\$ Million | 2013 | 2012 |
|-------------------------------|--|--------|--------|
| 除税前溢利 | Profit before taxation | 10,128 | 11,309 |
| 按除税前溢利以適用税率計算之税項 | Tax on profit before taxation at applicable rates | 1,994 | 2,181 |
| 非應課税收入之税項影響 | Tax effect of non-taxable income | (490) | (822) |
| 非扣減支出之税項影響 | Tax effect of non-deductible expenses | 114 | 75 |
| 因已使用之税務虧損及其他 可扣減暫時性差異之税項影響 | Tax effect of tax losses utilized and other deductible temporary differences | (127) | (118) |
| 未確認之税務虧損之税項影響 | Tax effect of unrecognized tax losses | 74 | 66 |
| 其他 | Others | 15 | 11 |
| 以往年度撥備之多提 | Over-provision in prior years | (13) | (14) |
| 實際税項支出 | Actual tax expense | 1,567 | 1,379 |

- (d) 年內,在其他全面收益下所示的項目 均無税務影響。
- **(d)** There is no tax effect relating to the components of the other comprehensive income for the year.

9 股東應佔純利

股東應佔純利包括本公司財務報表內之溢 利十五億一千三百萬元(二零一二年: 十一億零一百萬元)。

9 NET PROFIT ATTRIBUTABLE TO SHAREHOLDERS

Net profit attributable to shareholders includes a profit of \$1,513 million (2012: \$1,101 million) which has been dealt with in the financial statements of the Company.

Notes to the Financial Statements

10 股息

10 DIVIDENDS

(a) 本年度股息

(a) Dividends attributable to the year

| 以港幣百萬元計算 in HKS | Million | 2013 | 2012 |
|-----------------|---|-------|-------|
| | m dividend declared and paid of 19 cents 112: 19 cents) per share | 256 | 256 |
| | dividend of 61 cents (2012: 60 cents) per share posed after the end of the reporting period | 823 | 810 |
| | | 1,079 | 1,066 |

於結算日後擬派之末期股息,並無確認為 結算日之負債。

The dividend proposed after the end of the reporting period has not been recognized as a liability at the end of the reporting period.

(b) 截至二零一二年十二月三十一日止年 度之八億一千萬元末期股息(根據每 股六十仙並按派息日之已發行股本計 算)於二零一三年十二月三十一日止 年度批准及派發(二零一二年: 五億一千三百萬元)。

(b) The final dividend of \$810 million (calculated based on 60 cents per share with issued share capital as at dividend pay-out date) for the year ended December 31, 2012 was approved and paid in the year ended December 31, 2013 (2012: \$513 million).

11 每股盈利

11 EARNINGS PER SHARE

(a) 每股基本及攤薄盈利乃按以下數據 計算:

(a) The calculation of basic and diluted earnings per share is based on the following data:

| in HK\$ Million | 2013 | 2012 |
|--|--|--|
| Earnings for calculation of basic and diluted earnings per share (net profit attributable to shareholders) | 4,557 | 5,262 |
| | 股份 Number | 數目 of shares |
| in Million | 2013 | 2012 |
| Weighted average number of shares used in calculating basic earnings per share | 1,350 | 1,349 |
| Effect of dilutive potential shares – share options | 7 | 9 |
| Weighted average number of shares used in calculating diluted earnings per share | 1,357 | 1,358 |
| | Earnings for calculation of basic and diluted earnings per share (net profit attributable to shareholders) in Million Weighted average number of shares used in calculating basic earnings per share Effect of dilutive potential shares – share options Weighted average number of shares used in | Earnings for calculation of basic and diluted earnings per share (net profit attributable to shareholders) 4,557 股份 Number in Million 2013 Weighted average number of shares used in calculating basic earnings per share Effect of dilutive potential shares – share options 7 Weighted average number of shares used in |

11 每股盈利(續)

(b) 股東應佔基本純利(不包括投資物業 公平值變動,並扣除相關遞延税項及 非控股權益)之計算如下:

11 EARNINGS PER SHARE (Continued)

(b) The underlying net profit attributable to shareholders which excluded changes in fair value of investment properties net of related deferred tax and non-controlling interests, is calculated as follows:

| 以港幣百萬元計算 | in HK\$ Million | 2013 | 2012 |
|------------------------|---|---------|---------|
| 股東應佔純利 | Net profit attributable to shareholders | 4,557 | 5,262 |
| 投資物業之公平值變動之影響 | Effect of changes in fair value of investment properties | (2,651) | (3,057) |
| 相關遞延税項之影響 | Effect of corresponding deferred tax | 248 | 236 |
| 合營企業的投資物業之 公平值變動之影響 | Effect of change in fair value of investment properties of joint ventures | (243) | (145) |
| | | (2,646) | (2,966) |
| 非控股權益 | Non-controlling interests | 1,160 | 1,268 |
| | | (1,486) | (1,698) |
| 股東應佔基本純利 | Underlying net profit attributable to shareholders | 3,071 | 3,564 |

根據股東應佔基本純利計算之每股盈利為: The earnings per share based on underlying net profit attributable to shareholders are:

| | | 2013 | 2012 |
|----|---------|--------|--------|
| 基本 | Basic | \$2.27 | \$2.64 |
| 攤薄 | Diluted | \$2.26 | \$2.62 |

Notes to the Financial Statements

12 固定資產 — 集團 12 FIXED ASSETS – GROUP

| 以港幣百萬元計算 | in HK\$ Million | 投資物業 Investment properties | 發展中投資物業 Investment properties under development | 其他 Others | 合計 Total |
|--------------------|---|----------------------------------|--|--------------|-------------|
| 成本值或估值: | Cost or valuation: | | | | |
| 於二零一二年一月一日 | At January 1, 2012 | 101,833 | 23,613 | 575 | 126,021 |
| 匯 | Exchange adjustment | 34 | (37) | (1) | (4) |
| 添置 | Additions | 409 | 5,614 | 92 | 6,115 |
| 出售 | Disposals | (3,054) | _ | (19) | (3,073) |
| 公平值增加 | Increase in fair value | 3,057 | _ | - | 3,057 |
| 轉入/(轉出) | Transfer | 4.708 | (4,708) | _ | _ |
| 重新分類至待出售之資產 | Reclassification to assets | .,, | (1,7 00) | | |
| | held for sale | (885) | | (82) | (967) |
| 於二零一二年十二月三十一日 | At December 31, 2012 and | | | | |
| 及二零一三年一月一日 | January 1, 2013 | 106,102 | 24,482 | 565 | 131,149 |
| 匯 兑調整 | Exchange adjustment | 1,602 | 767 | 6 | 2,375 |
| 添置 | Additions | 752 | 9,951 | 77 | 10,780 |
| 出售 | Disposals | (11) | _ | (4) | (15) |
| 公平值增加 | Increase in fair value | 2,651 | _ | _ | 2,651 |
| 轉入/(轉出) | Transfer | 4,722 | (4,722) | - | |
| 於二零一三年十二月三十一日 | At December 31, 2013 | 115,818 | 30,478 | 644 | 146,940 |
| 累計折舊: | Accumulated depreciation: | | | | |
| 於二零一二年一月一日 | At January 1, 2012 | - | - | 349 | 349 |
| 匯兑調整 | Exchange adjustment | _ | _ | (1) | (1) |
| 本年度折舊 | Charge for the year | _ | _ | 38 | 38 |
| 因出售撥回 | Written back on disposals | _ | _ | (7) | (7) |
| 重新分類至待出售之資產 | Reclassification to assets held for sale | | | (69) | (69) |
| | | | | (03) | (05) |
| 於二零一二年十二月三十一日 | At December 31, 2012 and | | | 210 | 210 |
| 及二零一三年一月一日 | January 1, 2013 | _ | _ | 310 | 310 |
| 匯 | Exchange adjustment | _ | _ | 2 | 2 |
| 本年度折舊 | Charge for the year | _ | _ | 40 | 40 |
| 因出售撥回 | Written back on disposals | _ | | (3) | (3) |
| 於二零一三年十二月三十一日 | At December 31, 2013 | _ | | 349 | 349 |
| 賬面淨值: | Net book value: | | | | |
| 於二零一三年十二月三十一日 | At December 31, 2013 | 115,818 | 30,478 | 295 | 146,591 |
| 於二零一二年十二月三十一日 | At December 31, 2012 | 106,102 | 24,482 | 255 | 130,839 |
| 固定資產之成本值或 估值如下: | Cost or valuation of the fixed ass is made up as follows: | ets | | | |
| 二零一三年十二月三十一日 | December 31, 2013 | | | | |
| 估值 | Valuation | 115,818 | 30,478 | _ | 146,296 |
| 成本值 | Cost | _ | _ | 644 | 644 |
| | | 115,818 | 30,478 | 644 | 146,940 |
| 二零一二年十二月三十一日 | December 31, 2012 | | | | |
| 估值 | Valuation | 106,102 | 24,482 | _ | 130,584 |
| 成本值 | Cost | _ | _ | 565 | 565 |
| | | 100 100 | 04.400 | | |
| | | 106,102 | 24,482 | 565 | 131,149 |

12 固定資產 — 集團 (續)

(a) 物業公平值計量

(i) 公平值層級

下表載列本集團經常性地於結算日按公平 值計量的投資物業及發展中投資物業的價值,並根據HKFRS 13「公平值之量計」所 界定的公平值層級分類為三個級別。公平 值之級別分類乃參考估值方法採用的輸入 元素的可觀察性及重要性,説明如下:

- 第一級估值:僅使用第一級輸入元素計量的公平值,即於計量日採用相同資產或負債於活躍市場的未經調整報價
- 第二級估值:使用第二級輸入元素計量 的公平值,即可觀察的輸入元素,其未 能滿足第一級的要求,但也不屬於重大 不可觀察的輸入元素。不可觀察輸入元 素為無市場數據的輸入元素
- 第三級估值:使用重大不可觀察輸入元素計量的公平值

12 FIXED ASSETS – GROUP (Continued)

(a) Fair value measurement of properties

(i) Fair value hierarchy

The following table presents the fair value of the Group's investment properties and investment properties under development measured at the end of the reporting period on a recurring basis, categorized into a three-level fair value hierarchy as defined in HKFRS 13 "Fair value measurement". The level into which a fair value measurement is classified and determined with reference to the observability and significance of the inputs used in the valuation technique is as follows:

- Level 1 valuations: Fair value measured using only Level 1 inputs i.e. unadjusted quoted prices in active markets for identical assets or liabilities at the measurement date
- Level 2 valuations: Fair value measured using Level 2 inputs i.e. observable inputs which fail to meet Level 1, and not using significant unobservable inputs. Unobservable inputs are inputs for which market data are not available
- Level 3 valuations: Fair value measured using significant unobservable inputs

於二零一三年十二月三十一日之公平值計量 Fair Value measurement as December 31, 2013

| 以港幣百萬元計算 | in HK\$ Million | 第一級 Level 1 | 第二級 Level 2 | 第三級 Level 3 |
|----------|---|----------------|----------------|----------------|
| 投資物業 | Investment properties | _ | 115,818 | - |
| 發展中投資物業 | Investment properties under development | _ | _ | 30,478 |

按本集團之政策,當公平值層級發生轉撥 時予以確認。年內,除價值四十七億二千 二百萬元的恒隆廣場•無錫購物商場於開業 時由發展中投資物業轉撥至投資物業外, 並無其他公平值層級的轉撥。

本集團之投資物業及發展中投資物業已於 二零一三年十二月三十一日由第一太平戴 維斯估值及專業顧問有限公司之註冊專業 測量師(產業測量)陳超國先生按市值基準 進行估值。管理層已就估值假設及估值結 果於各中期及年度報告日期與測量師進行 討論。 The Group's policy is to recognize transfers between levels of fair value hierarchy at the time in which they occur. During the year, except for the transfer from investment properties under development to investment properties of \$4,722 million upon opening of Center 66 mall, there were no transfers between levels of fair value hierarchy.

The investment properties and investment properties under development of the Group were revalued as at December 31, 2013 by Mr. Charles C.K. Chan, Registered Professional Surveyor (General Practice), of Savills Valuation and Professional Services Limited, on a market value basis. Management has discussion with the surveyors on the valuation assumptions and valuation results when the valuation is performed at each interim and annual reporting date.

Notes to the Financial Statements

12 固定資產 — 集團 (續)

- (a) 物業公平值計量(續)
- (ii) 第二級公平值計量使用之估值方法 及輸入元素

投資物業之公平值乃按收入資本化法估值,並參考現有之市場租金及資本化比率 該等市場數據。

(iii) 第三級公平值計量的資料

位於中國內地的發展中投資物業之公平值 乃按直接比較法估值,並參考市場上可比 較之交易,計算假設物業落成時之公平 值,及如適用,再扣減以下項目:

- 預計市場參與者需投入之開發成本使該 物業可以落成;及
- 預計市場參與者就持有及發展該物業至 落成時所需之邊際利潤。

較高之預計開發成本及邊際利潤將減少發 展中投資物業之公平值。

本集團使用之主要的第三級不可觀察輸入 元素載列如下:

本集團發展中投資物業預計總開發成本介 乎三十九億至二百一十四億元。有關預計 成本與本集團內部按管理經驗及對市場認 知而設定之預算大致相同。

12 FIXED ASSETS – GROUP (Continued)

- (a) Fair value measurement of properties (Continued)
- (ii) Valuation techniques and inputs used in Level 2 fair value measurements

The fair value of investment properties is determined by using income capitalization approach with reference to current market rents and capitalization rates using market data.

(iii) Information about Level 3 fair value measurements

The fair value of investment properties under development in mainland China is determined by using direct comparison approach, with reference to comparable market transactions as available in the market to derive the fair value of the property assuming it was completed and, wherever appropriate, deducted the following items:

- Estimated development cost to be expended to complete the properties that would be incurred by a market participant; and
- Estimated profit margin that a market participant would require to hold and develop the property to completion.

The higher the estimated development cost or profit margin, the lower the fair value of investment properties under construction.

The main Level 3 unobservable inputs used by the Group are as follows:

The total estimated development costs of the Group's investment properties under development ranged from \$3.9 billion to \$21.4 billion. The estimates are largely consistent with the budgets developed internally by the Group based on management experience and knowledge of market conditions.

12 固定資產 — 集團(續)

(a) 物業公平值計量(續)

(iii) 第三級公平值計量的資料(續)

年內該等第三級公平值計量金額的變動情 況如下:

12 FIXED ASSETS – GROUP (Continued)

(a) Fair value measurement of properties (Continued)

(iii) Information about Level 3 fair value measurements (Continued)

The movements during the year in the balances of these Level 3 fair value measurements are as follows:

| 以港幣百萬元計算 | in HK\$ Million | 發展中投資物業 — 中國內地 Investment properties under development – Mainland China |
|---------------|---|--|
| 於二零一三年一月一日 | At January 1, 2013 | 24,482 |
| 匯兑調整 | Exchange adjustment | 767 |
| 添置 | Additions | 9,951 |
| 公平值增加 | Increase in fair value | - |
| 轉出至第二級 | Transfer to Level 2 | (4,722) |
| 於二零一三年十二月三十一日 | At December 31, 2013 | 30,478 |
| 已計入損益之全年收益總額 | Total gains for the year included in profit or loss | - |

投資物業及發展中投資物業之公平值調整 於綜合收益表中以「投資物業之公平值增 加」一項列賬。 Fair value adjustments of investment properties and investment properties under development is recognized in "Increase in fair value of investment properties" in the consolidated income statement.

(b) 物業之賬面淨值分析如下:

(b) An analysis of net book value of properties is as follows:

| | 發展中投資物業 投資物業 Investment proper Investment properties under developme | | ** ** * **** | | properties |
|----------|--|---------|--------------|--------|------------|
| 以港幣百萬元計算 | in HK\$ Million | 2013 | 2012 | 2013 | 2012 |
| 香港長期地契 | Long leases in Hong Kong | 35,618 | 34,440 | _ | - |
| 香港境外長期地契 | Long leases outside Hong Kong | 1,330 | 1,282 | 835 | 797 |
| 香港中期地契 | Medium term leases in Hong Kong | 21,070 | 20,464 | - | _ |
| 香港境外中期地契 | Medium term leases outside Hong Kong | 57,800 | 49,916 | 29,643 | 23,685 |
| | | 115,818 | 106,102 | 30,478 | 24,482 |

Notes to the Financial Statements

12 固定資產 — 集團(續)

(c) 本集團其他固定資產之賬面淨值包括 位於香港以長期地契持有之土地及建 築物九百萬元(二零一二年:九百萬 元) 以及香港境外以中期地契持有之 土地及建築物八百萬元(二零一二 年:八百萬元)及以長期地契持有之 土地及建築物四千八百萬元(二零 一二年:三千五百萬元)。

> 物業租賃收益包括投資物業之租金收 入總額七十二億一千六百萬元(二零 一二年:六十七億一千一百萬元)。

(d) 本集團根據營業租賃出租其物業。該 等租約一般初步為期二至五年,其中 部份有權選擇續約,屆時重新協商所 有條款。長期租約通常會訂明重新檢 討或調整租金之條款,而本集團每年 均有一定比例的租約期滿續約。若干 租約包括或然租金,乃參照租戶之收 入而釐定。

> 於結算日,本集團就投資物業及發展 中投資物業,根據不可撤銷之營業租 賃最少應收之未來租金總額如下:

12 FIXED ASSETS – GROUP (Continued)

(c) The net book value of other fixed assets of the Group included long leases of \$9 million (2012: \$9 million) in respect of land and building held in Hong Kong, medium term leases of \$8 million (2012: \$8 million) and long leases of \$48 million (2012: \$35 million) in respect of land and buildings held outside Hong Kong respectively.

Property leasing revenue includes gross rental income from investment properties of \$7,216 million (2012: \$6,711 million).

The Group leases out its properties under operating leases. Leases typically run for an initial period of two to five years, with some having the option to renew, at which time all terms are renegotiated. Long term leases contain rent review or adjustment clauses and the Group has a regular proportion of its leases up for renewal each year. Certain leases include contingent rentals calculated with reference to the revenue of tenants.

At the end of the reporting period, the Group's total future minimum lease income under non-cancellable operating leases in respect of investment properties were as follows:

| 以港幣百萬元計算 | in HK\$ Million | 2013 | 2012 |
|----------|---------------------------------|--------|--------|
| 一年內 | Within 1 year | 6,006 | 5,294 |
| 一年後但五年內 | After 1 year but within 5 years | 8,174 | 7,826 |
| 五年後 | After 5 years | 1,992 | 2,217 |
| | | 16,172 | 15,337 |

13 附屬公司權益

13 INTEREST IN SUBSIDIARIES

| | | | pany |
|-----------|-------------------------------|--------|--------|
| 以港幣百萬元計算 | in HK\$ Million | 2013 | 2012 |
| 非上市股份,成本值 | Unlisted shares, at cost | 181 | 181 |
| 應收附屬公司款項 | Amounts due from subsidiaries | 15,369 | 14,820 |
| | | 15,550 | 15,001 |

主要附屬公司之詳細資料載於附註34。

Details of principal subsidiaries are set out in note 34.

下表載列有關恒隆地產有限公司(「恒隆地產」)(本集團於其中擁有重大非控股權益) 的資料。下列財務資料概要為公司之間抵 銷前之金額。 The following table lists out the information relating to Hang Lung Properties Limited ("HLP") in which the Group has material non-controlling interest ("NCI"). The summarized financial information presented below represents the amounts before any inter-company elimination.

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| 以港幣百萬元計算 | in HK\$ Million | 2013 | 2012 |
|---------------|---|----------|----------|
| 於結算日之非控股權益百分比 | NCI percentage at the end of the reporting period | 47.5% | 49.3% |
| 非流動資產 | Non-current assets | 139,399 | 124,008 |
| 流動資產 | Current assets | 42,881 | 43,856 |
| 流動負債 | Current liabilities | (8,267) | (6,316) |
| 非流動負債 | Non-current liabilities | (42,846) | (37,570) |
| 資產淨值 | Net assets | 131,167 | 123,978 |
| 非控股權益賬面值 | Carrying amount of NCI | 62,304 | 61,121 |
| 營業額 | Turnover | 9,138 | 7,372 |
| 本年度溢利 | Profit for the year | 7,757 | 8,920 |
| 本年度全面收益總額 | Total comprehensive income for the year | 10,433 | 9,070 |
| 分配至非控股權益溢利 | Profit allocated to NCI | 3,685 | 4,398 |
| 已付非控股權益股息 | Dividend paid to NCI | 1,623 | 1,169 |
| 淨現金流: | Net cash flow: | | |
| 來自經營活動 | generated from operating activities | 5,156 | 5,033 |
| 用於投資活動 | used in investing activities | (896) | (2,524) |
| 來自融資活動 | generated from financing activities | 559 | 5,863 |

- (a) 應收附屬公司款項為無抵押、免息及 無固定還款期,而因預期該等款項於 未來十二個月內不會收回,故列作非 流動資產。
- (b) 應付附屬公司款項為無抵押、免息及 無固定還款期,而因預期該等款項於 未來十二個月內不會償還,故列作非 流動負債。
- (a) Amounts due from subsidiaries are unsecured, interest-free with no fixed terms of repayment and classified as non-current assets as they are not expected to be recoverable within the next twelve months.
- (b) Amounts due to subsidiaries are unsecured, interest-free with no fixed terms of repayment and classified as non-current liabilities as they are not expected to be repaid within the next twelve months.

Notes to the Financial Statements

14 合營企業權益

14 INTEREST IN JOINT VENTURES

| | | 集團 Group | | 公司 Company | |
|-----------|---------------------------------|-------------|-------|---------------|------|
| 以港幣百萬元計算 | in HK\$ Million | 2013 | 2012 | 2013 | 2012 |
| 非上市股份,成本值 | Unlisted shares, at cost | _ | _ | 5 | 5 |
| 應佔資產淨值 | Share of net assets | 2,152 | 1,740 | _ | - |
| | | 2,152 | 1,740 | 5 | 5 |
| 應收合營企業款項 | Amounts due from joint ventures | 846 | 514 | 2 | 2 |
| 應付合營企業款項 | Amounts due to joint ventures | (7) | (7) | (7) | (7) |
| | | 2,991 | 2,247 | _ | _ |

應付合營企業款項均為無抵押、以市場利 率計息及無固定還款期,而因預期該等款 項不會於未來十二個月內償還,故列作非 流動負債。

主要合營企業之詳細資料載於附註35。本 集團於個別並不重大的合營企業之權益的 合計相關財務資料概述如下:

Amounts due to joint ventures are unsecured, interest-bearing at market rate with no fixed terms of repayment and classified as non-current liabilities as it is not expected to be repayable within the next twelve months.

Details of principal joint ventures are set out in note 35. The aggregate financial information related to the Group's share of joint ventures that are not individually material are as follows:

| 以港幣百萬元計算 | in HK\$ Million | 2013 | 2012 |
|--------------|--|---------|-------|
| 非流動資產 | Non-current assets | 3,024 | 2,317 |
| 流動資產 | Current assets | 267 | 172 |
| 非流動負債 | Non-current liabilities | (1,067) | (670) |
| 流動負債 | Current liabilities | (72) | (79) |
| 資產淨值 | Net assets | 2,152 | 1,740 |
| | | | |
| 以港幣百萬元計算 | in HK\$ Million | 2013 | 2012 |
| 營業額 | Turnover | 275 | 236 |
| 本年度溢利及全面收益總額 | Profit and total comprehensive income for the year | 431 | 276 |

15 其他資產

15 OTHER ASSETS

| | | 集團 Group | |
|--------------------------|--|-------------|-------|
| 以港幣百萬元計算 | in HK\$ Million | 2013 | 2012 |
| 上市投資,按市值 | Listed investments at market value | | |
| - 香港 | – Hong Kong | 70 | 67 |
| - 香港境外 | Outside Hong Kong | 10 | _ |
| | | 80 | 67 |
| 香港非上市持至到期日 投資(附註(a)) | Unlisted held-to-maturity investments in Hong Kong (Note (a)) | _ | 452 |
| 貸款予非上市投資公司 減撥備 | Advances to unlisted investee companies less provision | 20 | 9 |
| 無形資產 (附註(b)) | Intangible assets (Note (b)) | 1,182 | 1,182 |
| | | 1,282 | 1,710 |
| 減:到期日少於一年之香港 非上市持至到期日 | Less: Unlisted held-to-maturity investments in Hong Kong with maturity | | |
| 投資 (附註(a)) | less than one year (Note (a)) | - | (452) |
| | | 1,282 | 1,258 |

附註:

- (a) 本集團持有非上市債券投資:此投資於二零一三年 十一月及二零一三年十二月到期。此債券按每年二 點七厘(二零一二年:一點六厘至二點九厘)之有 效收益率計息,每季度或半年派息。
- (b) 無形資產為本集團於二零零九年七月一日之前於其 附屬公司恒隆地產之股本權益而產生之商譽。於結 算日,本集團曾比較商譽與可收回金額作為減值測 試,並無錄得減值。

Notes:

- (a) The Group held investments in unlisted bonds with maturity in November 2013 and December 2013. The effective yield of the bonds was 2.7% (2012: 1.6% to 2.9%) per annum, payable quarterly or semi-annually. All unlisted bonds were redeemed upon maturity.
- (b) Intangible assets represent goodwill arising from the Group's additions in equity interests in its subsidiary, HLP, for transactions before July 1, 2009. At the end of the reporting period, an impairment test was performed by comparing the goodwill with its recoverable amount and no impairment was recorded.

Notes to the Financial Statements

16 現金及銀行存款

16 CASH AND DEPOSITS WITH BANKS

| | | 集團 Group | |
|----------------------|--|-------------|---------|
| 以港幣百萬元計算 | in HK\$ Million | 2013 | 2012 |
| 定期存款 | Time deposits | 36,890 | 37,474 |
| 銀行存款 | Cash at banks | 2,814 | 2,709 |
| 綜合財務狀況表的現金及 銀行存款 | Cash and deposits with banks in the consolidated statement of financial position | 39,704 | 40,183 |
| 減:於三個月後到期的 銀行存款 | Less: Bank deposits with maturity greater than three months | (595) | (8,111) |
| 綜合現金流量表的現金及 現金等價物 | Cash and cash equivalents in the consolidated cash flow statement | 39,109 | 32,072 |

於結算日,本集團之現金及銀行存款按平 均利率每年二點五厘(二零一二年:二點二 厘) 計息,其貨幣種類分佈如下:

At the end of the reporting period, the Group's cash and deposits with banks were interest-bearing at an average rate of 2.5% (2012: 2.2%) per annum with currencies denominated in:

| | | | 集團 Group | |
|----------|----------------------------------|------|------------------|----|
| 以港幣百萬元計算 | in HK\$ Million | 20 | 20 | 12 |
| 港幣等值: | Hong Kong Dollars equivalent of: | | | |
| 人民幣 | Renminbi | 37,1 | 36,9 | 13 |
| 港幣 | Hong Kong Dollars | 2,2 | 2,22 | 23 |
| 美元 | United States Dollars | 3 | 1,04 | 47 |
| | | 39,7 | '04 40,18 | 83 |

本集團持有人民幣銀行存款以應付其於中 國內地的發展項目持續的付款責任。

The Group holds Renminbi bank deposits to meet its ongoing payment obligations in relation to its development projects in mainland China.

現金及銀行存款扣除銀行貸款及其他借貸 後,本集團於結算日之債項淨額(二零一二 年:淨現金)如下:

After deducting cash and deposits from bank loans and other borrowings, the net debt (2012: net cash) position of the Group at the end of the reporting period was as follows:

| | 集團 Group | |
|--|-------------|----------|
| 以港幣百萬元計算 in HK\$ Million | 2013 | 2012 |
| 銀行貸款及其他借貸 (附註19) Bank loans and other borrowings (Note 19) | 45,024 | 37,645 |
| 減:現金及存款 Less: Cash and deposits | (39,704) | (40,183) |
| 淨債項/(現金) Net Debt/(Cash) | 5,320 | (2,538) |

17 應收賬款及其他應收款

17 TRADE AND OTHER RECEIVABLES

- (a) 已計入應收賬款及其他應收款之應收賬款(以到期日為基礎)賬齡分析如下:
- (a) Included in trade and other receivables are trade receivables (based on the due date) with the following terms:

| | | (| 集團 Group | |
|----------|----------------------------|-------|-------------|--|
| 以港幣百萬元計算 | in HK\$ Million | 2013 | 2012 | |
| 現期及一個月內 | Current and within 1 month | 1,834 | 47 | |
| 一至三個月 | 1-3 months | 14 | 4 | |
| 三個月以上 | Over 3 months | S | 4 | |
| | | 1,857 | 55 | |

呆壞賬債務餘額並不重大。本集團之信貸 政策詳情載列於附註30(c)。 The balance of bad and doubtful debts is insignificant. The details on the Group's credit policy are set out in note 30(c).

(b) 本集團之其他應收款包括三億一千 八百萬元(二零一二年:三億零八百 萬元)於中國內地購買土地之押金。 (b) Included in other receivables of the Group is deposit of land acquisition in mainland China of \$318 million (2012: \$308 million).

18 待售物業

18 PROPERTIES FOR SALE

| | | 集團 Group | |
|----------------|---|-------------|-------|
| 以港幣百萬元計算 | in HK\$ Million | 2013 | 2012 |
| 待售發展中物業 — 長期地契 | Properties under development for sale – long leases | | |
| - 香港 | – Hong Kong | 1,662 | 1,296 |
| 待售已建成物業 — 中期地契 | Completed properties for sale – medium term leases | | |
| - 香港 | – Hong Kong | 4,051 | 4,839 |
| - 香港境外 | – Outside Hong Kong | 4 | 4 |
| | | 4,055 | 4,843 |
| | | 5,717 | 6,139 |

Notes to the Financial Statements

19 銀行貸款及其他借貸

於結算日,無抵押銀行貸款及其他借貸之 還款期如下:

19 BANK LOANS AND OTHER BORROWINGS

At the end of the reporting period, bank loans and other borrowings were unsecured and repayable as follows:

| | | 集團 Group | |
|---------------------|---|-------------|---------|
| 以港幣百萬元計算 | in HK\$ Million | 2013 | 2012 |
| 銀行貸款(附註(a)) | Bank loans (Note (a)) | | |
| 一年內或即期 | Within 1 year or on demand | 1,657 | 1,113 |
| 一年後但二年內 | After 1 year but within 2 years | 16,663 | 1,378 |
| 兩年後但五年內 | After 2 years but within 5 years | 15,186 | 26,915 |
| 五年以上 | Over 5 years | 4,519 | 2,724 |
| | | 38,025 | 32,130 |
| 其他借貸(附註(b)) | Other borrowings (Note (b)) | | |
| 兩年後但五年內 | After 2 years but within 5 years | 375 | _ |
| 五年以上 | Over 5 years | 6,915 | 5,799 |
| | | 7,290 | 5,799 |
| | | 45,315 | 37,929 |
| 減:未攤銷之財務費用 | Less: unamortized front end fees | (291) | (284) |
| 銀行貸款及其他借貸總額 | Total bank loans and other borrowings | 45,024 | 37,645 |
| 列入流動負債下 一年內到期的款項 | Amount due within 1 year included under current liabilities | (1,657) | (1,113) |
| | | 43,367 | 36,532 |

附註

(a) 年內,所有銀行貸款均按零點八厘至七點九厘 (二零一二年:零點六厘至八點五厘)年利率計息。

本集團之若干借貸受到財務契約限制,該等財務契約要求本集團於任何時間之綜合有形資產淨值不得低於及借貸佔綜合有形資產淨值之比率不得高於規定水平。年內,本集團已完全遵守該等契約的要求。

於二零一三年十二月三十一日,本集團擁有八十七億八千一百萬元(二零一二年:八十五億九千七百萬元)未動用的銀行承諾信貸。

(b) 恒隆地產之一間全資擁有的附屬公司設立一個價值 三十億美元(二零一二年:三十億美元)之中期票 據計劃(「計劃」)。於結算日,本集團在此計劃下 發行票據,票據年利率為二點九五厘至四點七五厘 (二零一二年:三點五五厘至四點七五厘)。

Notes

(a) All bank loans are interest-bearing at rates ranging from 0.8% to 7.9% (2012: 0.6% to 8.5%) per annum during the year.

Certain of the Group's borrowings are attached with financial covenants which require that at any time, the Group's consolidated tangible net worth is not less than and the ratio of borrowings to consolidated tangible net worth is not more than certain required levels. During the year, all these covenants have been complied with by the Group.

At December 31, 2013, the Group had \$8,781 million (2012: \$8,597 million) committed undrawn banking facilities.

(b) A wholly-owned subsidiary of HLP has a US\$3 billion (2012: US\$3 billion) Medium Term Note Program (the "Program"). At the end of the reporting period, the bonds have been issued with coupon rates ranged from 2.95% to 4.75% (2012: 3.55% to 4.75%) per annum under the Program.

20 應付賬款及其他應付款

20 TRADE AND OTHER PAYABLES

| | 集團 Group | |
|--|-------------|-------|
| 以港幣百萬元計算 in HK\$ Million | 2013 | 2012 |
| 應付款及應計費用 (附註(a)) Creditors and accrued expenses (Note (a)) | 4,347 | 3,547 |
| 已收按金(附註(b)) Deposits received (Note (b)) | 1,903 | 1,693 |
| | 6,250 | 5,240 |

附註:

- (a) 應付款及應計費用包括預期於一年內不會償付之 保留款項五億零八百萬元(二零一二年: 三億三千五百萬元)。
- (b) 已收按金十一億五千五百萬元(二零一二年: 九億九千二百萬元)預期於一年內不會償付。

已計入應付賬款及其他應付款之應付賬款 其賬齡分析如下:

Notes:

- (a) Creditors and accrued expenses include retention money payable of \$508 million (2012: \$335 million) which is not expected to be settled within one year.
- (b) Deposits received of \$1,155 million (2012: \$992 million) are not expected to be settled within one year.

Included in trade and other payables are trade creditors with the following aging analysis:

| | | 集團 Group | |
|----------|--------------------|-------------|-------|
| 以港幣百萬元計算 | in HK\$ Million | 2013 | 2012 |
| 一個月內到期 | Due within 1 month | 2,693 | 2,509 |
| 三個月後到期 | Due after 3 months | 548 | 367 |
| | | 3,241 | 2,876 |

21 於綜合財務狀況表上之税項

21 TAXATION IN THE CONSOLIDATED STATEMENT OF FINANCIAL POSITION

(a) 本年税項

(a) Current taxation

| | | 集團 Group | |
|--------------|---|-------------|------|
| 以港幣百萬元計算 | in HK\$ Million | 2013 | 2012 |
| 香港利得税撥備 | Provision for Hong Kong Profits Tax | 366 | 207 |
| 中國所得税撥備 | Provision for China Income Tax | 251 | 234 |
| 以往年度之應付香港利得税 | Hong Kong Profits Tax payable relating to prior years | 29 | 5 |
| | | 646 | 446 |

Notes to the Financial Statements

21 於綜合財務狀況表上之税項(續)

21 TAXATION IN THE CONSOLIDATED STATEMENT OF FINANCIAL POSITION (Continued)

(b) 遞延税項

(b) Deferred taxation

| | | 集團 Group | |
|----------|------------------------------|-------------|-------|
| 以港幣百萬元計算 | in HK\$ Million | 2013 | 2012 |
| 遞延税項負債 | Deferred tax liabilities | 10,637 | 9,944 |
| 遞延税項資產 | Deferred tax assets | (19) | (19) |
| 遞延税項負債淨額 | Net deferred tax liabilities | 10,618 | 9,925 |

於綜合財務狀況表上確認之遞延税項負 債/(資產)的組成及年內之變動如下:

The components of deferred tax liabilities/(assets) recognized in the consolidated statement of financial position and the movements during the year are as follows:

| 以港幣百萬元計算 遞延税項產生於: | in HK\$ Million Deferred tax arising from: | 折舊免税額 多於相關折舊 Depreciation allowances in excess of related depreciation | 物業重估 Revaluation of properties | 因税務虧 損產生之 將來得益 Future benefit of tax losses | 其他 Others | 總數 Total |
|---------------------------------|--|--|--------------------------------------|--|--------------|-------------|
| 於二零一二年一月一日 | At January 1, 2012 | 1,365 | 8,173 | (45) | 99 | 9,592 |
| 於匯兑儲備內扣除 | Charged to exchange reserve | _ | (2) | - | _ | (2) |
| 於損益內扣除/(撥入) (附註8(a)) | Charged/(Credited) to profit or loss (Note 8(a)) | 76 | 236 | 30 | (5) | 337 |
| 重新分類至待 出售之資產/負債 | Reclassification to assets/ liabilities held for sale | (8) | _ | 6 | _ | (2) |
| 於二零一二年十二月 三十一日及二零一三年 一月一日 | At December 31, 2012 and January 1, 2013 | 1,433 | 8,407 | (9) | 94 | 9,925 |
| 於匯兑儲備內撥入 | Credited to exchange reserve | 34 | 263 | - | (1) | 296 |
| 於損益內扣除 (附註8(a)) | Charged to profit or loss (Note 8(a)) | 98 | 248 | 6 | 45 | 397 |
| 於二零一三年 十二月三十一日 | At December 31, 2013 | 1,565 | 8,918 | (3) | 138 | 10,618 |

「其他」主要包括就外商投資企業在中國內 地之未分配利潤確認之相關遞延税項負債。

Included in "Others" is mainly deferred tax liabilities recognized in respect of undistributed profits of foreign investment enterprises in mainland China.

21 於綜合財務狀況表上之税項(續)

(c) 未確認之遞延税項資產

本集團尚未就若干附屬公司營運期間出現的三十八億二千五百萬元(二零一二年:三十五億零一百萬元)稅務虧損所產生的遞延稅項資產作出確認,因為於二零一三年十二月三十一日,可用作抵銷有關資產的日後應課稅溢利仍不存在。此等香港業務的稅務虧損於現時稅務法規上並未逾時,而中國內地業務的稅務虧損則於相關會計年結日五年後逾時。

21 TAXATION IN THE CONSOLIDATED STATEMENT OF FINANCIAL POSITION (Continued)

(c) Deferred tax assets not recognized

The Group has not recognized deferred tax assets in respect of tax losses of \$3,825 million (2012: \$3,501 million) sustained in the operations of certain subsidiaries as the availability of future taxable profits against which the assets can be utilized is not probable at December 31, 2013. The tax losses arising from Hong Kong operations do not expire under current tax legislation. The tax losses arising from the operations in mainland China expire five years after the relevant accounting year end date.

22 股本

22 SHARE CAPITAL

| | | 2013 | | 201 | 2 |
|-------------------|---|---|--|---|--|
| | | 股份數目 Number of shares (百萬股) (Million) | 股本金額 Amount of share capital (百萬元) (\$Million) | 股份數目 Number of shares (百萬股) (Million) | 股本金額 Amount of share capital (百萬元) (\$Million) |
| 法定 | Authorized | | | | |
| 每股面值一元 | Shares of \$1 each | 2,000 | 2,000 | 2,000 | 2,000 |
| 已發行及繳足 | Issued and fully paid | | | | |
| 於一月一日 | At January 1 | 1,350 | 1,350 | 1,348 | 1,348 |
| 根據股份期權計劃 發行之股份 | Shares issued under share option scheme | _ | _ | 2 | 2 |
| 於十二月三十一日 | At December 31 | 1,350 | 1,350 | 1,350 | 1,350 |

Notes to the Financial Statements

23 儲備

23 RESERVES

(a) 集團

(a) The Group

| 其他儲備 | |
|---------------|--|
| Other reserve | |

| | | | | | Other re | eserves | | | | | |
|--|---|------------------------------|--|--|-----------------------------|--|---------------------------------|---|-------------|---------------------------------|--------------------------|
| 以港幣百萬元計算 | in HK\$ Million | 股份 溢價 Share premium | 資本 贖回儲備 Capital redemption reserve | 投資重估 儲備 Investment revaluation reserve | 匯兑儲備 Exchange reserve | 僱員股份 補償儲備 Employee share-based compensation reserve | 普通 儲備金 General reserve | 其他資 本儲備 Other capital reserve | 總額 Total | 保留 溢利 Retained profits | 總儲備 Total reserves |
| 於二零一二年 一月一日 | At January 1, 2012 | 2,435 | 26 | (2) | 3,503 | 294 | 275 | 1,649 | 8,180 | 50,982 | 59,162 |
| 本年度溢利 | Profit for the year | - | - | - | - | _ | _ | - | - | 5,262 | 5,262 |
| 上市投資公平值 之增加 | Increase in fair value of listed investments | - | - | 11 | - | - | - | - | 11 | - | 11 |
| 換算海外附屬 公司賬項產生 之匯兑差異 | Exchange difference arising from translation of overseas subsidiaries | _ | _ | _ | 98 | _ | _ | _ | 98 | _ | 98 |
| 本年度全面收益 總額 | Total comprehensive income for the year | _ | _ | 11 | 98 | _ | _ | _ | 109 | 5,262 | 5,371 |
| 上年度末期股息 | Final dividends in respect of previous financial year | _ | _ | _ | _ | _ | _ | - | _ | (513) | (513) |
| 本年度中期股息 | Interim dividends in respect of current financial year | _ | - | _ | _ | _ | _ | _ | _ | (256) | (256) |
| 發行股份 | Issue of shares | 15 | _ | _ | - | - | _ | - | 15 | - | 15 |
| 僱員股權費用 | Employee share-based payments | 4 | _ | _ | _ | (8) | _ | _ | (4) | 113 | 109 |
| 因本集團在一間 附屬公司之 股權增加而 產生非控股權 益變動 | Change in non-controlling interests arising from increase of the Group's shareholding in a subsidiary | _ | _ | _ | - | _ | - | (14) | (14) | _ | (14) |
| 於二零一二年 十二月三十一日 及二零一三年 一月一日 | At December 31, 2012 and January 1, 2013 | 2,454 | 26 | 9 | 3,601 | 286 | 275 | 1,635 | 8,286 | 55,588 | 63,874 |
| 本年度溢利 | Profit for the year | _ | - | - | - | _ | - | - | - | 4,557 | 4,557 |
| 上市投資公平值 之增加 | Increase in fair value of listed investments | _ | - | 13 | _ | _ | _ | _ | 13 | _ | 13 |
| 換算海外附屬 公司賬項產生 之匯兑差異 | Exchange difference arising from translation of overseas subsidiaries | _ | _ | _ | 1,719 | _ | _ | _ | 1,719 | _ | 1,719 |
| 本年度全面 收益總額 | Total comprehensive income for the year | _ | - | 13 | 1,719 | _ | _ | - | 1,732 | 4,557 | 6,289 |
| 上年度末期股息 | Final dividends in respect of previous financial year | _ | _ | _ | _ | _ | _ | _ | _ | (810) | (810) |
| 本年度中期股息 | Interim dividends in respect of current financial year | _ | _ | _ | _ | _ | _ | _ | _ | (256) | (256) |
| 發行股份 | Issue of shares | 2 | _ | _ | _ | _ | _ | _ | 2 | _ | 2 |
| 僱員股權費用 | Employee share-based payments | 1 | _ | _ | _ | 66 | _ | _ | 67 | 22 | 89 |
| 因本集團在一間 附屬公司之股 權增加而產生 非控股權益變動 | Change in non-controlling interests arising from increase of the Group's shareholding in a subsidiary | _ | _ | _ | _ | _ | _ | 34 | 34 | _ | 34 |
| | | | | | | | | | | | |

23 儲備(續)

23 RESERVES (Continued)

(b) 公司

(b) The Company

| | | | | 其他儲備 Other reserves | | | | |
|---------------------------------|--|------------------------------|--|--|---------------------------------|-------------|---------------------------------|--------------------------|
| 以港幣百萬元計算 | in HK\$ Million | 股份 溢價 Share premium | 資本 贖回儲備 Capital redemption reserve | 僱員股份 補償儲備 Employee share-based compensation reserve | 普通 儲備金 General reserve | 總額 Total | 保留 溢利 Retained profits | 總儲備 Total reserves |
| 於二零一二年一月一日 | At January 1, 2012 | 2,435 | 26 | 52 | 862 | 3,375 | 9,549 | 12,924 |
| 本年度溢利及全面收益 總額 | Profit and total comprehensive income for the year | - | _ | _ | - | - | 1,101 | 1,101 |
| 上年度末期股息 | Final dividends in respect of previous financial year | - | _ | _ | - | - | (513) | (513) |
| 本年度中期股息 | Interim dividends in respect of current financial year | - | _ | _ | - | - | (256) | (256) |
| 發行股份 | Issue of shares | 15 | _ | _ | _ | 15 | _ | 15 |
| 僱員股權費用 | Employee share-based payments | 4 | _ | (4) | - | - | _ | _ |
| 於二零一二年 十二月三十一日及 二零一三年一月一日 | At December 31, 2012 and January 1, 2013 | 2,454 | 26 | 48 | 862 | 3,390 | 9,881 | 13,271 |
| 本年度溢利及全面收益 總額 | Profit and total comprehensive income for the year | - | _ | _ | _ | - | 1,513 | 1,513 |
| 上年度末期股息 | Final dividends in respect of previous financial year | _ | - | - | _ | - | (810) | (810) |
| 本年度中期股息 | Interim dividends in respect of current financial year | - | _ | _ | _ | - | (256) | (256) |
| 發行股份 | Issue of shares | 2 | - | - | - | 2 | - | 2 |
| 僱員股權費用 | Employee share-based payments | 1 | _ | (1) | - | _ | _ | _ |
| 於二零一三年 十二月三十一日 | At December 31, 2013 | 2,457 | 26 | 47 | 862 | 3,392 | 10,328 | 13,720 |

本集團於二零一三年十二月三十一日的保留溢利包括二億六千四百萬元(二零一二年:一億八千六百萬元)的中國內地附屬公司之盈餘公積。

The retained profits for the Group at December 31, 2013 included \$264 million (2012: \$186 million) in respect of statutory reserves of the subsidiaries in mainland China.

Notes to the Financial Statements

23 儲備(續)

(b) 公司(續)

於二零一三年十二月三十一日,本公司 可供分派予股東之儲備金總額為一百 一十一億九千萬元(二零一二年:一百零 七億四千三百萬元)。

資本管理

本集團的資本管理政策之首要目標為保障 本集團能持續營運,以為股東提供回報及 為其他持份者提供利益,同時以合理成本 取得融資。

本集團積極及定期檢討及管理其資本結構,以在較高借貸水平可能帶來的較佳股東回報與雄厚資本所帶來的優勢及保障之間取得平衡,並因應本集團之業務組合及經濟環境之變動對資本結構作出調整。

本集團透過檢討槓桿比率(淨債項股權比率及債項股權比率)及現金流量的需求,並考慮到其未來的財務承擔來監察其資本結構。淨債項指銀行貸款及其他借貸扣除現金及銀行存款。股權包括股東權益及非控股權益。

23 RESERVES (Continued)

(b) The Company (Continued)

The application of the share premium account and the capital redemption reserve are governed by Section 48B and Section 49H of the Hong Kong Companies Ordinance respectively. The investment revaluation reserve comprises the cumulative net change on the fair value of available-for-sale securities held at the end of the reporting period and is dealt with in accordance with the accounting policies in note 1(i)(2). The exchange reserve comprises the exchange differences arising from the translation of the financial statements of overseas subsidiaries. The employee share-based compensation reserve comprises the fair value of share options granted which are yet to be exercised, as explained in note 1(v). The general reserve was derived from retained profits and is distributable. The other capital reserve represents any difference between the cost of the additional investment and the carrying amount of the net assets acquired at the date of exchange when acquiring an additional non-controlling interest in a existing subsidiary.

The aggregate amount of the Company's reserves available for distribution to equity shareholders of the Company at December 31, 2013 was \$11,190 million (2012: \$10,743 million).

Capital management

The Group's primary objectives when managing capital are to safeguard the Group's ability to continue as a going concern, so that it can continue to provide returns for shareholders and benefits to other stakeholders, and to secure access to finance at a reasonable cost.

The Group actively and regularly reviews and manages its capital structure to maintain a balance between the higher shareholders' returns that might be possible with higher levels of borrowings and the advantages and security afforded by a sound capital position, and makes adjustments to the capital structure in the light of changes in the Group's business portfolio and economic conditions.

The Group monitors its capital structure by reviewing its leveraging ratio (net debt to equity and debt to equity) and cash flow requirements, taking into account its future financial obligations and commitments. Net debt represents bank loans and other borrowings less cash and deposits with banks. Equity comprises shareholders' equity and non-controlling interests.

23 儲備(續)

(b) 公司(續)

於二零一三年十二月三十一日,本集團之 淨債項股權比率及債項股權比率分別為 百分之三點九(二零一二年:淨現金水平) 及百分之三十三(二零一二年:百分之二十 九)。本公司或其任何附屬公司並無受到外 間實施資本需求之規限。

24 非控股權益

非控股權益為其他股東於本集團(於十二月 三十一日)非全資擁有的附屬公司的股本權 益及應佔溢利或虧損。非控股權益之變動 詳情載於綜合權益變動表。

23 RESERVES (Continued)

(b) The Company (Continued)

Net debt to equity ratio and debt to equity ratio as at December 31, 2013 were 3.9% (2012: net cash position) and 33.0% (2012: 29.0%), respectively. Neither the Company nor any of its subsidiaries are subject to externally imposed capital requirements.

24 NON-CONTROLLING INTERESTS

Non-controlling interests represent the equity interests and the share of profit or loss attributable to other shareholders in respect of the subsidiaries not wholly-owned by the Group as at December 31. Details of movement of non-controlling interests are set out in the consolidated statement of changes in equity.

25 來自經營業務之現金

25 CASH GENERATED FROM OPERATIONS

| 以港幣百萬元計算 | in HK\$ Million | 2013 | 2012 |
|----------------|--|---------|---------|
| 除税前溢利 | Profit before taxation | 10,128 | 11,309 |
| 調整: | Adjustments for: | | |
| 出售投資物業收益 | Gain on disposal of investment properties | (9) | (2,149) |
| 銀行利息收入 | Bank interest income | (967) | (703) |
| 非上市持至到期日投資利息收入 | Interest income from unlisted held-to-maturity investments | (11) | (19) |
| 非上市投資項目之股息收入 | Dividend income from unlisted investments | (11) | (3) |
| 財務費用 | Finance costs | 549 | 458 |
| 折舊 | Depreciation | 40 | 38 |
| 出售其他固定資產虧損 | Loss on disposal of other fixed assets | 1 | 12 |
| 投資物業之公平值之增加 | Increase in fair value of investment properties | (2,651) | (3,057) |
| 應佔合營企業溢利 | Share of profits of joint ventures | (431) | (276) |
| 僱員股權費用 | Employee share-based payments | 164 | 233 |
| 待售物業之減少 | Decrease in properties for sale | 408 | 20 |
| 應收賬款及其他應收款之增加 | Increase in trade and other receivables | (1,801) | (23) |
| 應付款及應計費用之增加 | Increase in creditors and accrued expenses | 559 | 211 |
| 已收按金之增加 | Increase in deposits received | 179 | 168 |
| 來自經營業務之現金 | Cash generated from operations | 6,147 | 6,219 |

Notes to the Financial Statements

26 或然負債

26 CONTINGENT LIABILITIES

於結算日之或然負債如下:

At the end of the reporting period, contingent liabilities were as follows:

公司

| | | Com | • |
|-------------------------|---|--------|-------|
| 以港幣百萬元計算 | in HK\$ Million | 2013 | 2012 |
| 就附屬公司所獲得之銀行 信貸而提供之擔保 | Guarantees given to banks to secure credit facilities drawn by subsidiaries | 10,080 | 7,960 |

本公司並無就附屬公司之借貸及其他銀行 信貸提供之擔保確認任何遞延收入,因該 等借貸及銀行信貸之公平值無法可靠地計 量及成交價為零(二零一二年:零)。

The Company has not recognized any deferred income for the guarantees given in respect of borrowings and other bank facilities for subsidiaries as their fair value cannot be reliably measured and their transaction price was \$Nil (2012: \$Nil).

27 承擔

於結算日尚未於財務報表計提之資本承擔

27 COMMITMENTS

At the end of the reporting period, capital commitments not provided for in the financial statements were as follows:

| | | | 集圏 Group | |
|----------|-----------------------------------|-----|-------------|--------|
| 以港幣百萬元計算 | in HK\$ Million | 2 | 013 | 2012 |
| 已簽約 | Contracted for | 5, | 252 | 5,527 |
| 已授權但尚未簽約 | Authorized but not contracted for | 44, | 031 | 29,344 |
| | | 49, | 283 | 34,871 |

上述承擔主要包括就本集團於中國內地多 個城市發展之投資物業將產生之土地成本 及建築相關成本。

The above commitments include mainly the land costs and construction related costs to be incurred in respect of the Group's development of its investment properties in various cities in mainland China.

28 僱員福利

(a) 退休福利

本集團已為其僱員設立界定供款退休金計劃,該計劃下之資產由一間獨立公司受託 人掌管,並由專業基金經理管理,與本集團之資產分開處理。

一項集成信託強制性公積金計劃(「強積金計劃」)已成立,並交由獨立服務機構營辦。僱主及僱員分別按僱員之每月有關收入(上限為二萬五千元)之百分之五作出強制性供款。本集團之供款會全數及即時歸屬於僱員之賬戶並列為僱員在計劃內之累算權益。本集團於年內作出之強積金供款總額為四百萬元(二零一二年:四百萬元)。

由於本集團之退休金計劃乃一項獲豁免於 強積金條例的職業退休計劃(「職業退休計 劃」),職業退休計劃與強積金計劃之成員 資格相同,而新僱員可一次性選擇參與職 業退休計劃或強積金計劃。

本公司在中國內地經營業務之附屬公司, 其僱員乃中國當地市政府所營辦之退休。 利計劃(「中國退休福利計劃」)之成員。 等中國內地附屬公司所需承擔之正分 任,乃按僱員之支薪金額之某個百分起 有中國退休福利計劃作出供款以所 福利資金,而中國當地市政府則承擔。 中國內地附屬公司之所有現職及將來地 中國內地附屬公司之供款總額為三千 至僱員之退休福利責任。該等中國內 屬公司於年內作出之供款總額為三千 萬元(二零一二年:二千七百萬元)。

28 EMPLOYEE BENEFITS

(a) Retirement benefits

The Group operates a defined contribution provident fund scheme for its employees. The assets of the scheme are held separately from those of the Group by an independent corporate trustee and managed by professional fund managers.

Contributions are made by both the employer and the employees at a certain percentage of employees' basic salaries, the percentage varying with their length of service. When an employee leaves the scheme prior to his or her interest in the Group's contributions being fully vested, forfeited contributions are credited to reserves of the fund. Depending on the level of reserves, the Group may direct the trustee to credit dividends to members' accounts out of the reserves of the fund. The Group's contributions may be reduced by the forfeited contributions, but there was no such reduction of the Group's contributions during the year. Total contributions made by the Group for the year amounted to \$21 million (2012: \$21 million) and forfeited sums credited to reserves amounted to \$9 million (2012: \$1 million).

A master trust Mandatory Provident Fund Scheme (the "MPF Scheme") is operated by an independent service provider. Mandatory contributions are made by both the employer and the employees at 5% of the employees' monthly relevant income, up to a limit of \$25,000. The Group's contributions will be fully and immediately vested in the employees' accounts as their accrued benefits in the scheme. Total MPF contributions made by the Group for the year amounted to \$4 million (2012: \$4 million).

As the Group's provident fund scheme is an MPF Exempted Occupational Retirement Scheme (the "ORSO Scheme"), eligibility for membership of the ORSO and MPF schemes is identical. New employees are offered a one-off option to join either the ORSO or the MPF scheme.

Staff in the Company's subsidiaries operating in mainland China are members of a retirement benefits scheme (the "Mainland RB Scheme") operated by the local municipal government in mainland China. The only obligation of the subsidiaries in mainland China is to contribute a certain percentage of their payroll to Mainland RB Scheme to fund the retirement benefits. The local municipal government in mainland China undertakes to assume the retirement benefits obligations of all existing and future retired employees of subsidiaries in mainland China. Total contributions made by subsidiaries in mainland China for the year amounted to \$35 million (2012: \$27 million).

Notes to the Financial Statements

28 僱員福利(續)

(b) 股份補償福利

本公司

本公司於二零零零年十一月二十四日所採納之股份期權計劃已屆滿。並無任何股份期權據此予以授出,但計劃條款於所有其他方面將繼續具十足效力及作用,且於屆滿前所授出及於屆滿日期尚未獲行使之全部股份期權將會繼續有效。

恒隆地產有限公司

本公司附屬公司恒隆地產於二零零二年 十一月二十二日所採納之股份期權計劃」),已零零二年股份期權計劃」),即一二零零二年股份期權計劃」,與同二零十八日採納新股份期權計劃」,與同二零一二年股份期權計劃於稱為「計劃」)後零零零以終止。並無任何股份期權可根據二零零軍份期權計劃之條文於所有其他方期權計劃之條文於所有其他方期尚未獲行使之所有股份期權計劃之條文於所有其他方期尚未獲行使之所有股份期權計劃及於終止日期尚未獲行使之所有股份期權計劃自其採納日起計十年內有效直至其代的。

28 EMPLOYEE BENEFITS (Continued)

(b) Equity compensation benefits

The Company

The share option scheme adopted by the Company on November 24, 2000 has expired. No further options shall be offered thereunder, but in all other respects the provisions of the scheme shall remain in full force and effect and all options granted prior to such expiration and not exercised at the expiry date shall remain valid.

Under the scheme, the board of directors (the "Board") of the Company is authorized to grant options to selected participants, including employees and directors of any company in the Group, to subscribe for shares of the Company as incentives or rewards for their contributions to the Group. The exercise price of the options is determined by the Board at the time of grant, and shall be the highest of the nominal value of the shares, the closing price of the shares at the date of grant and the average closing price of the shares for the five business days immediately preceding the date of grant. The period open for acceptance of the option and amount payable thereon, the vesting period, the exercisable period and the number of shares subject to each option are determined by the Board at the time of grant.

Hang Lung Properties Limited

The share option scheme adopted by the Company's subsidiary, HLP, on November 22, 2002 (the "2002 Share Option Scheme") was terminated upon the adoption of a new share option scheme on April 18, 2012 (the "2012 Share Option Scheme", together with the 2002 Share Option Scheme are referred to as the "Schemes"). No further options shall be offered under the 2002 Share Option Scheme, but in all other respects the provisions of the 2002 Share Option Scheme shall remain in full force and effect and all options granted prior to such termination and not exercised at the date of termination shall remain valid. The 2012 Share Option Scheme remains in force for a period of 10 years commencing on its adoption date and expiring on the tenth anniversary thereof.

28 僱員福利(續)

(b) 股份補償福利(續)

恒隆地產有限公司(續)

計劃旨在令恒隆地產可向經揀選參與人士授出股份期權,激勵或獎勵彼等為恒隆地產集團所作出的貢獻。透過向其提供機會購買恒隆地產之股權方式,以吸引具備專業技術及經驗豐富之人才,鼓勵彼等留任恒隆地產集團,並激勵彼等為恒隆地產集團之未來發展及擴充作出努力。

於本報告日期,根據二零一二年股份期權 計劃而可予發行之恒隆地產股份總數為 二億九千七百二十二萬四千二百五十三 股,佔恒隆地產已發行股份百分之六點 六四。每名參與者在任何十二個月內獲授 的期權(包括已行使或未行使)予以行使時 所發行及將發行之股份總數將不超過恒隆 地產已發行股份之百分之一。

28 EMPLOYEE BENEFITS (Continued)

(b) Equity compensation benefits (Continued)

Hang Lung Properties Limited (Continued)

The purposes of the Schemes are to enable HLP to grant options to selected participants as incentives or rewards for their contributions to HLP group, to attract skilled and experienced personnel, to incentivize them to remain with HLP group and to motivate them to strive for the future development and expansion of HLP group by providing them with the opportunity to acquire equity interests in HLP.

Under the Schemes, the Board of HLP is authorized to grant options to selected participants, including employees and directors of any company in HLP group, subject to the terms and conditions such as performance targets as the Board of HLP may specify on a case-by-case basis or generally. The exercise price of the options is determined by the Board of HLP at the time of grant, and shall be the highest of the nominal value of HLP shares, the closing price of HLP shares at the date of grant and the average closing price of HLP shares for the five business days immediately preceding the date of grant. The period open for acceptance of the option and amount payable thereon, the vesting period, the exercisable period and the number of HLP shares subject to each option are determined by the Board of HLP at the time of grant.

As at the date of this report, the total number of HLP shares available for issue under the 2012 Share Option Scheme is 297,224,253 shares, representing 6.64% of the issued share capital of HLP. The total number of HLP shares issued and to be issued upon exercise of options (including both exercised and outstanding) granted to each participant shall not exceed in any 12-month period 1% of HLP shares in issue.

Notes to the Financial Statements

28 僱員福利(續)

(b) 股份補償福利(續)

年內本公司股份期權之變動如下:

28 EMPLOYEE BENEFITS (Continued)

(b) Equity compensation benefits (Continued)

The movements of share options of the Company during the year are as follows:

| 股份期權數目 |
|-------------------------|
| Number of share options |

| 授出日期 Date granted | 於二零一三年 一月一日 尚未被行使 Outstanding on January 1, 2013 | 已行使 Exercised | 已沒收/ 已失效 Forfeited/ Lapsed | 於二零一三年 十二月三十一日 尚未被行使 Outstanding on December 31, 2013 | 股份期權之行使期 Period during which options are exercisable | 行使價 (港幣) Exercise price (HK\$) |
|----------------------------------|---|------------------|-------------------------------------|--|--|--|
| 二零零四年五月二十日 May 20, 2004 | 5,325,000 | (235,000) | _ | 5,090,000 | 二零零五年五月二十日至 二零一四年五月十九日 May 20, 2005 to May 19, 2014 | 9.45 |
| 二零零六年十一月二十日 November 20, 2006 | 6,700,000 | - | _ | 6,700,000 | 二零零七年十一月二十日至 二零一六年十一月十九日 November 20, 2007 to November 19, 2016 | 20.52 |
| 總計Total | 12,025,000 | (235,000) | _ | 11,790,000 | | |

上述所有股份期權可於授出日期起計一至 五年後歸屬,並可於授出日期十週年屆滿 期間行使,此後股份期權將告失效。年內 並無股份期權被註銷。

尚未被行使之本公司股份期權數目及 (i) 其有關加權平均行使價之變動如下:

All the above options may vest after one to five years of the grant date and are exercisable up to the tenth anniversary of the date of grant, after which they will lapse. No options were cancelled during the year.

Movements in the number of share options of the Company outstanding (i) and their related weighted average exercise prices are as follows:

| | | 20 | 13 | 2012 | | |
|---------------|----------------------------|---|------------------------------------|---|------------------------------------|--|
| | | 加權平均行使價 (港幣) Weighted average exercise price (HK\$) | 股份 期權數目 Number of options | 加權平均行使價 (港幣) Weighted average exercise price (HK\$) | 股份 期權數目 Number of options | |
| 於一月一日尚未被行使 | Outstanding at January 1 | 15.62 | 12,025,000 | 15.48 | 13,227,000 | |
| 已行使 | Exercised | 9.45 | (235,000) | 14.25 | (1,152,000) | |
| 已註銷 | Cancelled | _ | _ | 9.45 | (50,000) | |
| 於十二月三十一日尚未被行使 | Outstanding at December 31 | 15.74 | 11,790,000 | 15.62 | 12,025,000 | |
| 於十二月三十一日可予行使 | Exercisable at December 31 | 15.74 | 11,790,000 | 15.62 | 12,025,000 | |

年內董事並沒有行使股份期權。於年內僱 員行使之股份期權在緊接期權行使日期之 前的加權平均收市價為四十六元二仙。

於年內行使之股份期權行使當日之加權平 均股價為四十六元二角七仙。

(ii) 於結算日尚未被行使之股份期權之加 權平均剩餘合約期為一點八年(二零 一二年:二點八年)。

No share options were exercised by the directors during the year. The weighted average closing price of the shares immediately before the dates of exercise by the employees during the year was \$46.02.

The weighted average share price at the dates of exercise for share options during the year was \$46.27.

The weighted average remaining contractual life of options outstanding at the end of the reporting period was 1.8 years (2012: 2.8 years).

28 僱員福利(續)

(b) 股份補償福利(續)

2. 年內恒隆地產股份期權之變動如下:

28 EMPLOYEE BENEFITS (Continued)

- **(b) Equity compensation benefits** (Continued)
- 2. The movements of share options of HLP during the year are as follows:

(i) 二零零二年股份期權計劃

(i) 2002 Share Option Scheme

股份期權數目 Number of share options

| 授出日期 Date granted | 於二零一三年 一月一日 尚未被行使 Outstanding on January 1, 2013 | 已行使 Exercised | 已沒收/ 已失效 Forfeited/ Lapsed | 於二零一三年 十二月三十一日 尚未被行使 Outstanding on December 31, 2013 | 股份期權之行使期 Period during which options are exercisable | 行使價 (港幣) Exercise price (HK\$) |
|---|---|------------------|-------------------------------------|--|--|--|
| 二零零四年五月二十日 May 20, 2004 | 5,430,625 | (140,625) | - | 5,290,000 | 二零零五年五月二十日至 二零一四年五月十九日 May 20, 2005 to May 19, 2014 | 9.20 |
| 二零零六年十一月十四日至 二零零七年三月十九日 November 14, 2006 to March 19, 2007 | 4,770,000 | (225,000) | - | 4,545,000 | 二零零七年十一月十四日至 二零一七年三月十八日 November 14, 2007 to March 18, 2017 | 16.75 – 22.55 |
| 二零零七年八月二十一日至 二零零八年十二月三十一日 August 21, 2007 to December 31, 2008 | 44,296,000 | (1,964,000) | (708,000) | 41,624,000 | 二零零八年八月二十一日至 二零一八年十二月三十日 August 21, 2008 to December 30, 2018 | 17.36 – 27.90 |
| 二零一零年二月八日至 二零一零年六月一日 February 8, 2010 to June 1, 2010 | 13,780,000 | - | - | 13,780,000 | 二零一二年二月八日至 二零二零年五月三十一日 February 8, 2012 to May 31, 2020 | 26.46 – 27.27 |
| 二零一零年七月二十九日至 二零一一年六月十三日 July 29, 2010 to June 13, 2011 | 38,390,000 | - | (2,538,000) | 35,852,000 | 二零一二年七月二十九日至 二零二一年六月十二日 July 29, 2012 to June 12, 2021 | 30.79 – 36.90 |
| 二零一一年十二月七日 December 7, 2011 | 1,350,000 | - | (1,350,000) | - | 二零一三年十二月七日至 二零二一年十二月六日 December 7, 2013 to December 6, 2021 | 24.10 |
| 總計Total | 108,016,625 | (2,329,625) | (4,596,000) | 101,091,000 | | |

上述所有股份期權可於授出日期起計一或 兩至五年後歸屬,並可於授出日期至十週 年屆滿期間行使,此後股份期權將告失 效。年內並無股份期權被註銷。 All the above options may vest after one/two to five years of the grant date and are exercisable up to the tenth anniversary of the date of grant, after which they will lapse. No options were cancelled during the year.

Notes to the Financial Statements

28 僱員福利(續)

(b) 股份補償福利(續)

(i) 二零零二年股份期權計劃(續)

尚未被行使之恒隆地產股份期權數目及其有關加權平均行使價之變動如下:

28 EMPLOYEE BENEFITS (Continued)

(b) Equity compensation benefits (Continued)

(i) 2002 Share Option Scheme (Continued)

Movements in the number of share options of HLP outstanding and their related weighted average exercise prices are as follows:

| | | 20 | 13 | 2012 | | |
|-------------------|----------------------------|--|------------------------------------|--|------------------------------------|--|
| | | 加權平均行使價 (港幣) Weighted average exercise price (HK\$) | 股份 期權數目 Number of options | 加權平均行使價 (港幣) Weighted average exercise price (HK\$) | 股份 期權數目 Number of options | |
| 於一月一日尚未被行使 | Outstanding at January 1 | 24.89 | 108,016,625 | 24.34 | 147,823,625 | |
| 已行使 | Exercised | 19.38 | (2,329,625) | 12.92 | (3,796,000) | |
| 已註銷 | Cancelled | _ | _ | 23.16 | (32,630,000) | |
| 已沒收/已失效 | Forfeited/Lapsed | 27.20 | (4,596,000) | 27.61 | (3,381,000) | |
| 於十二月三十一日 尚未被行使 | Outstanding at December 31 | 24.91 | 101,091,000 | 24.89 | 108,016,625 | |
| 於十二月三十一日 可予行使 | Exercisable at December 31 | 21.41 | 61,758,200 | 21.06 | 40,141,525 | |

年內並無授出股份期權。

年內,本公司董事於其出任董事期間並沒 有行使恒隆地產之股份期權。於年內僱員 行使之股份期權在緊接期權行使日期之前 的恒隆地產加權平均收市價為二十九元。

於年內行使之股份期權行使當日之恒隆地 產股份加權平均股價為二十九元五仙。

於結算日尚未被行使之恒隆地產股份期權 之加權平均剩餘合約期為五點三年(二零 一二年:六點四年)。 No share options were granted during the year.

No share options of HLP were exercised by the directors in the period of their employment as directors of the Company during the year. The weighted average closing price of the shares of HLP immediately before the dates of exercise by the employees during the year was \$29.00.

The weighted average share price of HLP at the dates of exercise for share options during the year was \$29.05.

The weighted average remaining contractual life of HLP options outstanding at the end of the reporting period was 5.3 years (2012: 6.4 years).

28 僱員福利(續)

(b) 股份補償福利(續)

(ii) 二零一二年股份期權計劃

28 EMPLOYEE BENEFITS (Continued)

(b) Equity compensation benefits (Continued)

(ii) 2012 Share Option Scheme

股份期權數目 Number of share options

| _ | | | moor or orial o optio | ,,,,, | | _ | |
|---------------------------|---|----------------|-----------------------|-------------------------------------|--|---|--|
| 授出日期 Date granted | 於二零一三年 一月一日 尚未被行使 Outstanding on January 1, 2013 | 已授出 Granted | 已行使 Exercised | 已沒收/ 已失效 Forfeited/ Lapsed | 於二零一三年 十二月三十一日 尚未被行使 Outstanding on December 31, 2013 | 股份期權之行使期 Period during which options are exercisable | 行使價 (港幣) Exercise price (HK\$) |
| 二零一三年六月四日 June 4, 2013 | - | 40,000,000 | _ | (1,380,000) | 38,620,000 | 二零一五年六月四日至 二零二三年六月三日 June 4, 2015 to June 3, 2023 | 28.20 |
| 總計Total | - | 40,000,000 | - | (1,380,000) | 38,620,000 | | |

上述所有恒隆地產股份期權可於授出日期 起計兩至五年後歸屬,並可於授出日期十 週年屆滿前行使,此後股份期權將告失 效。年內並無恒隆地產股份期權被註銷。

於年內恒隆地產股份在緊接期權授出日期 之前的收市價為二十七元七角五仙。

於結算日尚未被行使之恒隆地產股份期權 之加權平均剩餘合約期為九點四年。

年內授出之恒隆地產股份期權於授出日期 採用「柏力克 — 舒爾斯」定價模式,經考 慮授出期權之條款及條件而估計之每份股 份期權之加權平均價值為八元一仙。所採 用之加權平均假設如下: All the above options may vest after two to five years of the grant date and are exercisable up to the tenth anniversary of the date of grant, after which they will lapse. No options of HLP were cancelled during the year.

The closing price of HLP shares immediately before the date of grant during the year was \$27.75.

The weighted average remaining contractual life of options of HLP outstanding at the end of the reporting period was 9.4 years

The weighted average value per share option of HLP granted during the year estimated at the date of grant using a Black-Scholes pricing model taking into account the terms and conditions upon which the options were granted was \$8.01. The weighted average assumptions used are as follows:

| 授出日期之恒隆地產股價 | HLP Share price at grant date | \$27.50 |
|-------------|-------------------------------|---------|
| 行使價 | Exercise price | \$28.20 |
| 無風險利率 | Risk-free interest rate | 0.49% |
| 預期使用年期(年) | Expected life (in years) | 6 |
| 波幅 | Volatility | 0.41 |
| 預期每股股息 | Expected dividend per share | \$0.74 |

按預期股價回報之標準差衡量之波幅,乃 按緊接授出日期前一年內每日股價之統計 分析為準。預期每股股息根據過往股息而 釐定。更改輸入項目假設可對公平值估計 造成重大影響。 The volatility measured at the standard deviation of expected share price returns is based on statistical analysis of daily share prices over the one year immediately preceding the grant date. Expected dividend per share is based on historical dividend. Changes in the input assumptions could materially affect the fair value estimate.

Notes to the Financial Statements

28 僱員福利(續)

(b) 股份補償福利(續)

- (iii) 就本公司及恒隆地產授予本公司董事 (彼等亦為恒隆地產的董事)之股份期 權,依據附註1(v)(2)所載之本集團會 計政策估計,截至二零一三年十二月 三十一日止年度確認之相關支出如下:
 - (1) 陳啟宗先生:二千五百一十萬元 (二零一二年:二千八百萬元);
 - (2) 陳南祿先生:三千四百五十萬元 (二零一二年:三千六百二十萬 元);及
 - (3) 何孝昌先生:一千五百一十萬元 (二零一二年:一千三百八十 萬元)。

28 EMPLOYEE BENEFITS (Continued)

- (b) Equity compensation benefits (Continued)
- (iii) In respect of share options of the Company and HLP granted to the directors of the Company, who were also directors of HLP, the related charge recognized for the year ended December 31, 2013, estimated in accordance with the Group's accounting policy in note 1(v)(2) was as follows:
 - (1) Mr. Ronnie C. Chan, \$25.1 million (2012: \$28.0 million);
 - (2) Mr. Philip N.L. Chen, \$34.5 million (2012: \$36.2 million); and
 - (3) Mr. H.C. Ho, \$15.1 million (2012: \$13.8 million).

29 關連人士交易

除該等已於財務報表其他部份披露之交易 及結餘外,年內,本集團於其日常業務過 程中訂立以下關連人士交易:

- (a) 本集團一間合營企業參與香港鐵路有限公司東涌站第一期物業發展計劃及一個位於東涌的新商業項目,本集團持有該合營企業百分之二十權益。於二零一三年十二月三十一日,本集團已向該合營企業合共墊款九億四千五百萬元(二零一二年五億二千五百萬元)。所有墊款均為無抵押、免息及無固定償還期。
- (b) 董事及主要管理層酬金已於附註7及 28(b)披露。

29 RELATED PARTY TRANSACTIONS

Except for the transactions and balances already disclosed elsewhere in the financial statements, the Group entered into the following related party transactions during the year in its ordinary course of business:

- (a) The Group has a 20% interest in a joint venture which participated in the development of Package One of the MTRC Tung Chung Station Development Project and a new commercial project in Tung Chung. At December 31, 2013, the Group advanced to this joint venture a total of \$945 million (2012: \$525 million). All advances are unsecured, non-interest bearing and have no fixed terms of repayment.
- (b) Emoluments to directors and key management has been disclosed in notes 7 and 28(b).

30 財務風險管理目標及政策

利率、流動資金、信貸及貨幣風險來自本 集團之正常業務。本集團有以下經管理層 批准之政策及方法以管理該等風險。

(a) 利率風險

本集團之利率風險來自銀行存款及浮息借貸。本集團密切監察利率變動,以及於有利定價機會來臨時(如適用)以新銀行融資替換原有借貸。此外,本集團已設立一個提供固定利率設施之計劃以管理利率風險。

計息財務資產及負債之利率於附註15、16 及19予以披露。

根據期末進行關於銀行存款及借貸之模擬分析,如所有其他變數維持不變,而市場利率較年結日適用之利率增加一百個基點,則本集團之除稅後溢利及總權益將大約增加五千八百萬元(二零一二年:一億一千七百萬元)。

此分析乃根據假設情況而進行,因為實際上,市場利率很少單獨改變,故此不應被 視作未來溢利或虧損之預測。這分析假定 以下各項:

- 市場利率變化會影響浮息金融工具及銀行借貸之利息收入及支出;及
- 所有其他財務資產及負債維持不變。

30 FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

Exposure to interest rate, liquidity, credit and currency risks arises in the normal course of the Group's business. The Group has policies and practices approved by management as described below in managing these risks.

(a) Interest rate risk

The Group's interest rate risk arises primarily from deposits with banks and borrowings issued at floating rates. Interest rate trend and movements are closely monitored and, if appropriate, existing borrowings will be replaced with new bank facilities when favorable pricing opportunities arise. In addition, the Group established the Program which provides fixed interest rate facilities to the Group and assists the Group to manage its interest rate risk.

The interest rates of interest-bearing financial assets and liabilities are disclosed in notes 15, 16 and 19.

Based on the simulations performed at year end in relation to the Group's bank deposits and borrowings, it was estimated that the impact of a 100 basis-point increase in market interest rates from the rates applicable at the year end date, with all other variables held constant, would increase the Group's profit after taxation and total equity by approximately \$58 million (2012: \$117 million).

This analysis is based on a hypothetical situation, as in practice market interest rates rarely change in isolation, and should not be considered a projection of likely future profits or losses. The analysis assumes the following:

- changes in market interest rates affect the interest income and interest expenses of floating rate financial instruments and bank borrowings; and
- all other financial assets and liabilities are held constant.

Notes to the Financial Statements

30 財務風險管理目標及政策(續)

(b) 流動資金風險

本集團在集團層面集中管理本公司及其附屬公司之盈餘現金及流動資金風險,旨在確保其維持充裕的現金及銀行信貸額度,以應付其全部資金需求。本集團透過不同來源的信貸額度維持資金高度流動性,以掌握未能預見之機會及事項。

於二零一三年十二月三十一日 At December 31, 2013

30 FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (Continued)

(b) Liquidity risk

The Group manages its surplus cash centrally and the liquidity risk of the Company and its subsidiaries at the corporate level. The objective is to ensure that an adequate amount of cash and committed bank facilities are available to meet all funding requirements. Significant flexibility is maintained through diverse sources of committed credit lines to respond to unforeseeable opportunities and events.

7,489

18,719

18,313

12,951

| | | | 集團 Group | | | | | |
|------------|---------------------------------|---------------------------|---|-------------------------|--------------------------------------|--------------------------------------|-------------------------|--|
| | | | 合約未折現現金流量 Contractual undiscounted cash flow | | | | | |
| 以港幣百萬元計算 | in HK\$ Million | 賬面值 Carrying amount | 總計 Total | 一年內 Within 1 year | 一至兩年內 Between 1 and 2 years | 二至五年內 Between 2 and 5 years | 五年以上 Over 5 years | |
| 銀行貸款及其他借貸 | Bank loans and other borrowings | 45,024 | 51,222 | 2,902 | 17,696 | 17,742 | 12,882 | |
| 應付賬款及其他應付款 | Trade and other payables | 6,250 | 6,250 | 4,587 | 1,023 | 571 | 69 | |

51,274

57,472

| | | | 合約未折現現金流量 Contractual undiscounted cash flow | | | | |
|---------------|---------------------------------|---------------------------|---|-------------------------|--------------------------------------|--------------------------------------|-------------------------|
| 以港幣百萬元計算 | in HK\$ Million | 賬面值 Carrying amount | 總計 Total | 一年內 Within 1 year | 一至兩年內 Between 1 and 2 years | 二至五年內 Between 2 and 5 years | 五年以上 Over 5 years |
| 銀行貸款及其他借貸 | Bank loans and other borrowings | 37,645 | 43,679 | 2,128 | 2,326 | 28,726 | 10,499 |
| 應付賬款及其他應付款 | Trade and other payables | 5,240 | 5,240 | 3,913 | 773 | 465 | 89 |
| 於二零一二年十二月三十一日 | At December 31, 2012 | 42,885 | 48,919 | 6,041 | 3,099 | 29,191 | 10,588 |

(c) 信貸風險

本集團之信貸風險主要來自應收賬款及存於信譽良好的銀行及金融機構之存款及債券。

本集團推行明確之信貸政策,其中涵蓋對租戶之嚴謹信貸評估及對需支付租賃按金的規定。來自物業銷售的應收樓價乃按實賣協議的條款釐定。租客除支付租賃按金外亦需預繳有關租賃物業的月租。除本集團所發展之物業銷售外,本集團定期檢閱其應收款,並嚴格監控,藉以將任何相關之信貸風險減至最低。

(c) Credit risk

The Group's credit risk is primarily attributable to trade receivables and deposits and bonds held with reputable banks and financial institutions.

It maintains a defined credit policy including stringent credit evaluation on and payment of a rental deposit from tenants. Proceeds from property sales are receivable pursuant to the terms of the sale and purchase agreements. In addition to the payment of rental deposits, tenants are required to pay monthly rents in respect of leased properties in advance. Except for sale of properties developed by the Group, it does not hold any collateral over the receivables. Receivables are regularly reviewed and closely monitored to minimize any associated credit risk.

30 財務風險管理目標及政策(續)

(c) 信貸風險(續)

本集團並無進行任何衍生工具交易。盈餘 現金乃根據信貸評級及其他因素而預設之 限額存放於聲譽良好之銀行及金融機構, 以將集中信貸風險減至最低。

除本公司所作出之財務擔保外(如附註26 所述),本集團並無提供其他擔保而或會導 致本集團或本公司承擔任何重大信貸風險。

本集團並無重大集中信貸風險。

對信貸風險之承擔上限為綜合財務狀況表 內各財務資產之賬面值。

(d) 貨幣風險

貨幣風險來自確認本集團公司以非功能貨幣列值的資產及負債。本集團有若干美元銀行存款,金額為四千一百美元(二零一二年:一億四千三百萬美元),及價值五億美元(二零一二年:五億美元)十年期票據。鑒於港幣與美元掛鈎,該等的存款所引致之貨幣風險並不重大。

本集團亦透過其中國內地附屬公司在當地 從事物業發展及投資,該等附屬公司之淨 資產承受外幣風險。本集團持有人民幣銀 行存款及債券以應付其於中國內地的發展 項目持續的付款責任。於合適的時候,本 集團會尋求以人民幣借貸對沖在中國內地 之投資。

30 FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (Continued)

(c) Credit risk (Continued)

The Group does not engage in any derivative transactions. Surplus cash is placed with reputable banks and financial institutions in accordance with pre-determined limits based on credit ratings and other factors to minimize concentration risk.

Except for the financial guarantees given by the Company as set out in note 26, the Group does not provide any other guarantee which would expose the Group or the Company to material credit risk.

There are no significant concentrations of credit risk within the Group.

The maximum exposure to credit risk is represented by the carrying amount of each financial asset in the consolidated statement of financial position.

(d) Currency risk

Currency risk arises when recognized assets and liabilities are denominated in a currency other than the functional currency of the Group's entities to which they related. The Group maintains certain bank deposits denominated in United States dollars amounting to US\$41 million (2012: US\$143 million) and 10-year bonds amounting to US\$500 million (2012: US\$500 million). Given that Hong Kong dollars are pegged to United States dollars, the resulting currency risk on such deposits is considered insignificant.

The Group also engaged in property development and investments in mainland China through its local subsidiaries whose net assets are exposed to currency risk. In addition, the Group holds Renminbi deposits and bonds to meet its ongoing payment obligations in relation to its development projects in mainland China which is denominated in Renminbi. Where appropriate, the Group seeks to minimize its exposure to currency risk in mainland China through borrowings denominated in Renminbi.

Notes to the Financial Statements

30 財務風險管理目標及政策(續)

(d) 貨幣風險(續)

管理層估計,人民幣兑港幣匯率升值/貶值百分之一將不會對本集團之溢利造成重大影響,惟本集團之除稅後溢利及股東應佔權益將相應增加/減少五億一千一百萬元(二零一二年:四億五千萬元)。

上述分析乃假設匯率變動於結算日已發生,而所有其他變數(特別是利率)保持不變。

(e) 公平值

(i) 以公平值計量之金融資產

以公平值定期計量之金融資產包括分類為 可供出售股本證券之上市投資,乃使用交 投活躍之同類資產(第一級)之市場報價計 量。年內,級別之間概無公平值計量之 轉換。

(ii) 其他非以公平值計量之金融資產及 負債

於結算日,持至到期日工具、非上市投資、應收賬款及其他應收款、應付賬款及 其他應付款、現金及銀行存款、銀行貸款 及其他借貸之公平值被視為與彼等之賬面 值相若。

30 FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (Continued)

(d) Currency risk (Continued)

Management estimated that a 1% appreciation/depreciation of Renminbi against Hong Kong dollar would not have a material effect on the Group's profit after taxation and the Group's equity attributable to shareholders would be increased/decreased by \$511 million (2012: \$450 million).

The above analysis has been determined assuming that the change in foreign exchange rates had occurred at the end of the reporting period and that all other variables, in particular interest rates, remain constant.

(e) Fair value

(i) Financial assets measured at fair value

Financial assets under recurring fair value measurement comprise listed investments classified as available-for-sale equity securities, which are measured using quoted prices in an active market for identical assets (level 1). During the year, there were no transfers between levels of fair value hierarchy.

(ii) Fair values of financial assets and liabilities carried at other than fair value

The fair values of held-to-maturity instruments, unlisted investments, trade and other receivables, trade and other payables, cash and deposits with banks, bank loans and other borrowings are considered approximate to their carrying amounts at the end of the reporting period.

31 重要會計估計及判斷

估計不確定性之主要原因

附註12(a)、28(b)及30載有與投資物業及發展中投資物業之估值及已授出股份期權及金融工具公平值有關之假設及風險之資料。估計不確定性之其他主要原因如下:

(a) 待售物業

本集團參照獨立物業估值師提供之現行市場數據及市場調查報告,以估計未來銷售價減除銷售時產生之相關成本而釐定待售物業之可變現淨值。

(b) 資產減值

本集團定期進行減值測試,以確定商譽及 其他可使用年期不確定之資產是否有任何 減值跡象。其他資產之減值評估於有事件 或情況之變動顯示有關資產之賬面值高於 其可收回金額時進行。可收回金額以公平 值減銷售成本或按使用價值計算法釐定(如 適用)。該等計算方法需要使用估計數據。

(c) 所得税

於日常業務過程中,由於若干交易及釐定 最終稅項之計算方法未能確定而需要就所 得稅撥備作出判斷。倘該等事項之最終稅 項結果與最初記錄之金額不同,有關差額 將會影響作出決定年度之所得稅及遞延稅 項撥備。

(d) 遞延税項資產確認

本集團綜合財務狀況表內之遞延稅項資產 只會在未來應課稅溢利有可能用作抵銷暫 時差異及未用稅項虧損可被使用時才會確 認。本集團需作出判斷,或根據對未來財 務表現、未來應課稅溢利金額及其變現時 限之評估,來確認遞延稅項資產。

31 SIGNIFICANT ACCOUNTING ESTIMATES AND JUDGMENTS

Key sources of estimation uncertainty

Notes 12(a), 28(b) and 30 contain information about the assumptions and their risk relating to valuation of investment properties and investment properties under development, and fair value of share options granted and financial instruments. Other key sources of estimation uncertainty are as follows:

(a) Properties held for sale

The Group determines the net realizable value of unsold properties based on estimation of future selling price less costs to be incurred in relation to the sale, with reference to the prevailing market data and market survey reports available from independent property valuers.

(b) Impairment of assets

The Group tests regularly whether goodwill and other assets that have indefinite useful lives have suffered any impairment. Other assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of the asset exceeds its recoverable amount. The recoverable amount is determined using fair value less costs to sell or value-in-use calculations as appropriate. These calculations require the use of estimates.

(c) Income taxes

There are transactions and calculations for which the ultimate tax determination is uncertain during the ordinary course of business and judgment is required in determining the provision for income taxes. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the income tax and deferred tax provisions in the year in which such determination is made.

(d) Recognition of deferred tax assets

The amount of the deferred tax assets included in the consolidated statement of financial position of the Group is recognized only to the extent that it is probable that future taxable profits will be available against which the temporary differences and unused tax losses can be utilized. The recognition of deferred tax assets requires the Group to make judgments or based on the assessment of future financial performance, the amount of future taxable profits and the timing of when these will be realized.

Notes to the Financial Statements

32 會計政策之未來變動

截至二零一三年十二月三十一日止年度, 本集團並無提早採用由香港會計師公會頒 佈惟尚未生效之修訂、新準則或詮釋。採 用以下修訂、準則或詮釋並不會對本集團 之會計政策帶來重大變動。

32 FUTURE CHANGES IN ACCOUNTING POLICIES

The Group has not early applied the following amendments, new standards or interpretations which have been issued by the HKICPA but are not yet effective for the year ended December 31, 2013. The adoption of the following amendments or standards will not result in substantial changes to the Group's accounting policies.

於以下日期或以後

| | | 開始之會計期間生效 Effective for accounting periods beginning on or after |
|---|--|--|
| HKAS 32 (修訂本) HKAS 32 (Amended) | 金融工具:呈列 — 抵銷金融資產及金融負債 Financial instruments: Presentation – Offsetting financial assets and financial liabilities | 二零一四年一月一日 January 1, 2014 |
| HKAS 36 (修訂本) HKAS 36 (Amended) | 資產減值 — 非金融資產可收回金額之披露 Impairment of assets – Recoverable amounts disclosure for non-financial assets | 二零一四年一月一日 January 1, 2014 |
| HKAS 39 (修訂本) HKAS 39 (Amended) | 金融工具:披露 — 衍生工具之替換及延續對沖會計 Financial instruments: Disclosures – Novation of derivatives and continuation of hedge accounting | 二零一四年一月一日 January 1, 2014 |
| HKFRS 10 (修訂本), HKFRS 12 (修訂本)及 HKAS 27 (修訂本) HKFRS 10 (Amended), HKFRS 12 (Amended) and HKAS 27 (Amended) | 綜合財務報表, 其他組織權益披露及 獨立財務報表「投資實體」 Consolidated financial statements, Disclosure of interests in other entities and Separate financial statements "Investment entities" | 二零一四年一月一日 January 1, 2014 |
| HKFRS 9 HKFRS 9 | 金融工具 Financial Instruments | 不適用 * N/A* |

^{*} 原訂於二零一五年一月一日之生效日期已被取消, 新的法定生效日期有待決定。

33 核准財務報表

董事局於二零一四年一月二十三日核准並 許可刊發財務報表。

33 APPROVAL OF FINANCIAL STATEMENTS

The financial statements were approved and authorized for issue by the Board of Directors on January 23, 2014.

^{*} The original effective date of January 1, 2015 is removed and the new mandatory effective date is to be determined.

34 主要附屬公司 34 PRINCIPAL SU 於二零一三年十二月三十一日 At December 31, 2013

34 PRINCIPAL SUBSIDIARIES

| 公司 Company | 已發行股本 (港幣) Issued Share Capital (HK\$) | 集團所持 權益百分比 % Held by The Group | 公司所持 權益百分比 % Held by The Company | 業務 Activity | 註冊成立 及營業地點 Place of Incorporation and Operations |
|--|--|---|---|---|--|
| Akihiro Company Limited | 2 | 100 | 100 | 物業發展及租賃 Property development & leasing | 香港 Hong Kong |
| Antonis Limited* | 10,000 | 52.5 | - | 物業租賃 Property leasing | 香港 Hong Kong |
| AP City Limited | 2 | 52.5 | - | 物業租賃 Property leasing | 香港 Hong Kong |
| AP Joy Limited | 2 | 52.5 | - | 物業發展及租賃 Property development & leasing | 香港 Hong Kong |
| AP Properties Limited | | | | 物業發展及租賃 Property development & leasing | 香港 Hong Kong |
| 「A」股 'A' shares | 34 | 52.5 | - | | |
| 「B」股 'B' shares | 6 | 52.5 | - | | |
| AP Star Limited* | 2 | 52.5 | - | 控股投資 Investment holding | 香港 Hong Kong |
| AP Success Limited | 2 | 52.5 | - | 物業租賃 Property leasing | 香港 Hong Kong |
| AP Universal Limited* | 2 | 52.5 | _ | 物業租賃 Property leasing | 香港 Hong Kong |
| AP Win Limited* | 1,000,000 | 52.5 | - | 物業租賃 Property leasing | 香港 Hong Kong |
| AP World Limited | 2 | 52.5 | _ | 物業發展 Property development | 香港 Hong Kong |
| Bayliner Investment Ltd.* | 1美元 US\$1 | 100 | 100 | 控股投資 Investment holding | 英屬維爾京群島 British Virgin Islands |
| Believecity Limited* | 2 | 100 | _ | 控股投資及證券買賣 Investment holding & securities trading | 香港 Hong Kong |
| Bonna Estates Company Limited | 1,000,000 | 52.5 | - | 物業租賃 Property leasing | 香港 Hong Kong |
| 基道企業有限公司* Caddo Enterprises, Limited* | 4,000,000 | 52.5 | - | 物業租賃 Property leasing | 香港 Hong Kong |

Notes to the Financial Statements

34 主要附屬公司 (續) 34 PRINCIPAL SU 於二零一三年十二月三十一日 At December 31, 2013 34 主要附屬公司(續)

34 PRINCIPAL SUBSIDIARIES (Continued)

| 公司 Company | 已發行股本 (港幣) Issued Share Capital (HK\$) | 集團所持 權益百分比 % Held by The Group | 公司所持 權益百分比 % Held by The Company | 業務 Activity | 註冊成立 及營業地點 Place of Incorporation and Operations |
|---|--|---|---|--|--|
| Cititop Limited | 2 | 52.5 | - | 物業發展及租賃 Property development & leasing | 香港 Hong Kong |
| Cokage Limited* | 2 | 100 | 100 | 控股投資 Investment holding | 香港 Hong Kong |
| 港邦發展有限公司 Country Bond Development Limited | | | | 控股投資 Investment holding | 香港 Hong Kong |
| 「A」股 'A' shares | 990 | 52.0 | _ | | |
| 「B」股 'B' share | 1 | 52.5 | _ | | |
| 港豐企業有限公司 Country First Enterprises Limited | 2 | 100 | - | 控股投資 Investment holding | 香港 Hong Kong |
| 港興企業有限公司 Country Link Enterprises Limited | 5,000,000 | 56.2 | _ | 控股投資 Investment holding | 香港 Hong Kong |
| Curicao Company Limited* | 2 | 100 | _ | 控股投資 Investment holding | 香港 Hong Kong |
| Dokay Limited* | 2 | 52.5 | _ | 物業租賃 Property leasing | 香港 Hong Kong |
| Dynamia Company Limited | 2 | 100 | 100 | 物業發展及租賃 Property development & leasing | 香港 Hong Kong |
| 怡傑發展有限公司 Ease Smart Development Limited | | | | 控股投資 Investment holding | 香港 Hong Kong |
| 「A」股 'A' share | 1 | 100 | - | | |
| 「B」股 'B' share | 1 | 52.5 | - | | |
| 怡冠企業有限公司 Easegood Enterprises Limited | 2 | 52.5 | - | 控股投資 Investment holding | 香港 Hong Kong |
| 恒穎投資有限公司 Ever Brilliant Investment Limited | 2 | 100 | 100 | 控股投資 Investment holding | 香港 Hong Kong |
| Folabs Limited* | 2 | 100 | _ | 物業租賃 Property leasing | 香港 Hong Kong |

ー**ヘ rij 燭 公 可** (續) 於二零一三年十二月三十一日

34 PRINCIPAL SUBSIDIARIES (Continued)

At December 31, 2013

| 公司 Company | 已發行股本 (港幣) Issued Share Capital (HK\$) | 集團所持 權益百分比 % Held by The Group | 公司所持 權益百分比 % Held by The Company | 業務 Activity | 註冊成立 及營業地點 Place of Incorporation and Operations |
|--|--|---|---|---|--|
| Fu Yik Company Limited* | 3 | 52.5 | - | 物業租賃 Property leasing | 香港 Hong Kong |
| 璧玉有限公司* Gala Ruby Limited* | 2 | 52.5 | - | 控股投資 Investment holding | 香港 Hong Kong |
| 恒景置業有限公司* Glory View Properties Limited* | 2 | 100 | 100 | 物業租賃 Property leasing | 香港 Hong Kong |
| Gowily Limited | 2 | 52.5 | - | 物業租賃 Property leasing | 香港 Hong Kong |
| Grand Centre Limited | 4 | 52.5 | - | 物業租賃 Property leasing | 香港 Hong Kong |
| Grand Hotel Group Limited | 10,200 | 52.5 | - | 服務式住宅經營及管理 Apartment operating & management | 香港 Hong Kong |
| 格蘭酒店集團有限公司 Grand Hotel Holdings Limited | | | | 控股投資 Investment holding | 香港 Hong Kong |
| 「A亅股 'A' shares | 62,163,123 | 52.5 | - | | |
| 「B亅股 'B'shares | 6,000,000 | 52.5 | - | | |
| 恒宜發展有限公司 Great Cheer Development Limited | 2 | 100 | 100 | 物業發展 Property development | 香港 Hong Kong |
| Hang Chui Company Limited | 2 | 52.5 | - | 物業租賃 Property leasing | 香港 Hong Kong |
| Hang Far Company Limited* | 2 | 52.5 | - | 控股投資 Investment holding | 香港 Hong Kong |
| 恒快有限公司 Hang Fine Company Limited | 200 | 52.5 | - | 物業租賃 Property leasing | 香港 Hong Kong |
| Hang Kwok Company Limited* | 10,000 | 52.5 | - | 物業租賃 Property leasing | 香港 Hong Kong |
| 恒隆 (行政) 有限公司 Hang Lung (Administration) Limited | 10,000 | 52.5 | - | 管理服務 Management services | 香港 Hong Kong |
| 恒隆 (中國) 有限公司 Hang Lung (China) Limited | 2 | 100 | 100 | 控股投資 Investment holding | 香港 Hong Kong |

Notes to the Financial Statements

34 主要附屬公司 (續) 34 PRINCIPAL SU 於二零一三年十二月三十一日 At December 31, 2013 34 主要附屬公司(續)

34 PRINCIPAL SUBSIDIARIES (Continued)

| 公司 Company | 已發行股本 (港幣) Issued Share Capital (HK\$) | 集團所持 權益百分比 % Held by The Group | 公司所持 權益百分比 % Held by The Company | 業務 Activity | 註冊成立 及營業地點 Place of Incorporation and Operations |
|---|--|---|---|------------------------------|--|
| 恒隆 (大連) 有限公司 Hang Lung (Dalian) Limited | 1 | 52.5 | - | 控股投資 Investment holding | 香港 Hong Kong |
| 恒隆企業有限公司* Hang Lung Enterprises Limited* | 2 | 100 | 100 | 控股投資 Investment holding | 香港 Hong Kong |
| 恒隆財務管理有限公司 Hang Lung Financial Services Limite | 2 ed | 100 | 100 | 財務 Financial services | 香港 Hong Kong |
| 恒隆投資有限公司* Hang Lung Investments Limited* | 2 | 100 | 100 | 控股投資 Investment holding | 香港 Hong Kong |
| 恒隆 (江蘇) 有限公司 Hang Lung (Jiangsu) Limited | 1 | 52.5 | - | 控股投資 Investment holding | 香港 Hong Kong |
| 恒隆 (濟南) 有限公司 Hang Lung (Jinan) Limited | 1 | 52.5 | - | 控股投資 Investment holding | 香港 Hong Kong |
| 恒隆 (昆明) 有限公司 Hang Lung (Kunming) Limited | 1 | 52.5 | - | 控股投資 Investment holding | 香港 Hong Kong |
| 恒隆 (遼寧) 有限公司 Hang Lung (Liaoning) Limited | 1 | 52.5 | - | 控股投資 Investment holding | 香港 Hong Kong |
| Hang Lung Park-In Limited | 2 | 52.5 | - | 物業租賃 Property leasing | 香港 Hong Kong |
| 恒隆工程策劃有限公司* Hang Lung Project Management Limited* | 10,000 | 52.5 | _ | 工程項目管理 Project management | 香港 Hong Kong |
| 恒隆地產有限公司 Hang Lung Properties Limited | 4,478,895,670 | 52.5 | - | 控股投資 Investment holding | 香港 Hong Kong |
| 恒隆物業管理有限公司* Hang Lung Property Management Limited* | 100,000 | 52.5 | - | 物業管理 Property management | 香港 Hong Kong |
| 恒隆地產代理有限公司* Hang Lung Real Estate Agency Limited* | 2 | 52.5 | - | 物業代理 Property agencies | 香港 Hong Kong |
| 恒隆 (瀋陽) 有限公司 Hang Lung (Shenyang) Limited | 2 | 52.5 | _ | 控股投資 Investment holding | 香港 Hong Kong |
| 恒隆 (天津) 有限公司 Hang Lung (Tianjin) Limited | 2 | 52.5 | - | 控股投資 Investment holding | 香港 Hong Kong |
| 恒隆集團融資有限公司 Hang Lung Treasury Limited | 2 | 100 | 100 | 財務 Financial services | 香港 Hong Kong |

ー**ヘrij 燭公司**(續) 於二零一三年十二月三十一日

34 PRINCIPAL SUBSIDIARIES (Continued)

At December 31, 2013

| 公司 Company | 已發行股本 (港幣) Issued Share Capital (HK\$) | 集團所持 權益百分比 % Held by The Group | 公司所持 權益百分比 % Held by The Company | 業務 Activity | 註冊成立 及營業地點 Place of Incorporation and Operations |
|---|--|---|---|------------------------------|--|
| 恒隆 (武漢) 有限公司 Hang Lung (Wuhan) Limited | 1 | 52.5 | _ | 控股投資 Investment holding | 香港 Hong Kong |
| 恒隆 (無錫) 有限公司 Hang Lung (Wuxi) Limited | 1 | 52.5 | - | 控股投資 Investment holding | 香港 Hong Kong |
| Hantak Limited | 2 | 100 | 100 | 控股投資 Investment holding | 香港 Hong Kong |
| Hang Wise Company Limited* | 200 | 100 | 100 | 物業租賃 Property leasing | 香港 Hong Kong |
| Hebo Limited | 2 | 100 | 100 | 物業發展 Property development | 香港 Hong Kong |
| HL Enterprises Limited* | 2 | 100 | 100 | 控股投資 Investment holding | 香港 Hong Kong |
| 恒隆按揭 (恒豐園) 有限公司 * HL Mortgage (HTG) Limited* | 2 | 100 | 100 | 財務 Financial services | 香港 Hong Kong |
| 恒隆按揭 (名逸居) 有限公司* HL Mortgage (NH) Limited* | 2 | 100 | 100 | 財務 Financial services | 香港 Hong Kong |
| 恒隆按揭 (景峰豪庭) 有限公司 * HL Mortgage (NP) Limited* | 2 | 100 | 100 | 財務 Financial services | 香港 Hong Kong |
| 恒隆地產 (中國) 有限公司 HLP (China) Limited | 2 | 52.5 | - | 控股投資 Investment holding | 香港 Hong Kong |
| HLP Finance Limited [^] | 1美元 US\$1 | 52.5 | - | 財務 Financial services | 英屬維爾京群島 British Virgin Islands |
| 恒隆地產財務管理有限公司 HLP Financial Services Limited | 人民幣1元 RMB1 | 52.5 | - | 財務 Financial services | 香港 Hong Kong |
| HLP Fortune Limited | 1 | 52.5 | - | 物業發展 Property development | 香港 Hong Kong |
| 恒隆地產融資有限公司 HLP Treasury Limited | 2 | 52.5 | - | 財務 Financial services | 香港 Hong Kong |
| HLP Treasury Services Limited* | 2 | 52.5 | - | 控股投資 Investment holding | 香港 Hong Kong |
| Hoi Sang Limited* | 2 | 52.5 | _ | 控股投資 Investment holding | 香港 Hong Kong |

Notes to the Financial Statements

34 主要附屬公司 (續) 34 PRINCIPAL SU 於二零一三年十二月三十一日 At December 31, 2013 34 主要附屬公司(續)

34 PRINCIPAL SUBSIDIARIES (Continued)

| 公司 Company | 已發行股本 (港幣) Issued Share Capital (HK\$) | 集團所持 權益百分比 % Held by The Group | 公司所持 權益百分比 % Held by The Company | 業務 Activity | 註冊成立 及營業地點 Place of Incorporation and Operations |
|---|--|---|---|--|--|
| Kindstock Limited* | 2 | 100 | - | 控股投資 Investment holding | 香港 Hong Kong |
| 樂古有限公司* Lockoo Limited* | 1,000,002 | 52.5 | - | 物業發展 Property development | 香港 Hong Kong |
| 運生投資有限公司 Luckyson Investments Limited | 10,000 | 100 | - | 控股投資 Investment holding | 香港 Hong Kong |
| 隆新按揭 (帝欣苑) 有限公司 * Lungsun Mortgage (PV) Limited* | 20 | 89.7 | - | 財務 Financial services | 香港 Hong Kong |
| Magic Modern International Limited* | 1 | 52.5 | - | 廣告 Advertising | 香港 Hong Kong |
| Mansita Limited* | 2 | 52.5 | - | 物業租賃 Property leasing | 香港 Hong Kong |
| Modalton Limited | 2 | 52.5 | - | 物業租賃 Property leasing | 香港 Hong Kong |
| Monafat Limited* | 2 | 52.5 | - | 物業租賃 Property leasing | 香港 Hong Kong |
| 力奧有限公司 Nikco Limited | 2 | 100 | - | 物業租賃 Property leasing | 香港 Hong Kong |
| Palex Limited* | 2 | 52.5 | - | 物業租賃 Property leasing | 香港 Hong Kong |
| Paradot Limited* | 2 | 100 | 100 | 物業發展 Property development | 香港 Hong Kong |
| Pocaliton Limited | 2 | 52.5 | - | 物業租賃 Property leasing | 香港 Hong Kong |
| Promax Limited | 2 | 89.7 | _ | 物業發展 Property development | 香港 Hong Kong |
| 恒旺有限公司 Prosperland Housing Limited | 1,560,000 | 100 | 100 | 控股投資 Investment holding | 香港 Hong Kong |
| Purotat Limited* | 2 | 100 | 100 | 控股投資 Investment holding | 香港 Hong Kong |
| Rago Star Limited | 2 | 52.5 | _ | 物業租賃 Property leasing | 香港 Hong Kong |
| Scotat Limited | 2 | 89.7 | - | 控股投資 Investment holding | 香港 Hong Kong |
| 敦汶置業有限公司 Stanman Properties Limited | 20 | 100 | 100 | 物業發展及租賃 Property development & leasing | 香港 Hong Kong |

34 主要附屬公司(續)

34 PRINCIPAL SUBSIDIARIES (Continued)

於二零一三年十二月三十一日

At December 31, 2013

| 公司 Company | 已發行股本 (港幣) Issued Share Capital (HK\$) | 集團所持 權益百分比 % Held by The Group | 公司所持 權益百分比 % Held by The Company | 業務 Activity | 註冊成立 及營業地點 Place of Incorporation and Operations |
|---|--|---|---|---|--|
| Stooket Limited | 2 | 52.5 | - | 物業租賃 Property leasing | 香港 Hong Kong |
| Style Giant Limited | 2 | 89.7 | - | 物業發展 Property development | 香港 Hong Kong |
| 恒豪發展有限公司* Success Cosmos Development Limited* | 2 | 100 | 100 | 物業發展 Property development | 香港 Hong Kong |
| Tegraton Limited | 2 | 52.5 | - | 物業租賃 Property leasing | 香港 Hong Kong |
| Topnic Limited | 2 | 100 | 100 | 物業租賃 Property leasing | 香港 Hong Kong |
| Velan Limited* | 2 | 100 | 100 | 物業發展 Property development | 香港 Hong Kong |
| 偉聯置業有限公司* Wai Luen Investment Company, Limited* | 100,000 | 52.5 | - | 物業租賃 Property leasing | 香港 Hong Kong |
| Yangli Limited* | 2 | 52.5 | - | 物業租賃 Property leasing | 香港 Hong Kong |
| 愉快置業有限公司* Yee Fly Investment Limited* | 1,000 | 100 | 100 | 控股投資及證券買賣 Investment holding & securities trading | 香港 Hong Kong |

Notes to the Financial Statements

34 主要附屬公司(續)

34 PRINCIPAL SUBSIDIARIES (Continued)

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於二零一三年十二月三十一日

At December 31, 2013

| 中國內地外商獨資企業 Wholly Foreign Owned Enterprises in mainland China | 註冊資本 Registered Capital | 集團所持 權益百分比 % Held by The Group | 公司所持 權益百分比 % Held by The Company | 業務 Activity | 註冊成立 及營業地點 Place of Incorporation and Operations |
|---|--|---|---|--|--|
| 大連恒隆地產有限公司 Dalian Hang Lung Properties Ltd. | 人民幣3,556,877,355元 RMB3,556,877,355 | 52.5 | - | 物業發展 Property development | 中國內地 Mainland China |
| 昆明恒穎地產有限公司 Kunming Hang Ying Properties Ltd. | 人民幣4,537,321,800元 RMB4,537,321,800 | 52.5 | - | 物業發展 Property development | 中國內地 Mainland China |
| 遼寧恒隆地產有限公司 Liaoning Hang Lung Properties Ltd. | 人民幣5,382,096,324元 RMB5,382,096,324 | 52.5 | - | 物業發展及租賃 Property development & leasing | 中國內地 Mainland China |
| 山東恒隆地產有限公司 Shandong Hang Lung Properties Ltd. | 385,000,000美元 US\$385,000,000 | 52.5 | - | 物業發展及租賃 Property development & leasing | 中國內地 Mainland China |
| 瀋陽恒隆地產有限公司 Shenyang Hang Lung Properties Ltd. | 349,990,000美元 US\$349,990,000 | 52.5 | - | 物業發展及租賃 Property development & leasing | 中國內地 Mainland China |
| 天津恒隆地產有限公司 Tianjin Hang Lung Properties Ltd. | 港幣3,820,000,000元 HK\$3,820,000,000 | 52.5 | - | 物業發展 Property development | 中國內地 Mainland China |
| 無錫恒隆地產有限公司 Wuxi Hang Lung Properties Ltd. | 人民幣3,837,746,261元 RMB3,837,746,261 | 52.5 | - | 物業發展及租賃 Property development & leasing | 中國內地 Mainland China |
| 無錫恒穎地產有限公司 Wuxi Hang Ying Properties Ltd. | 港幣509,000,000元 HK\$509,000,000 | 52.5 | - | 物業發展 Property development | 中國內地 Mainland China |
| 湖北恒隆房地產開發有限公司 Hubei Hang Lung Property Development Co., Ltd. | 人民幣3,680,000,000元 RMB3,680,000,000 | 52.5 | - | 物業發展 Property development | 中國內地 Mainland China |
| 中國內地中外合資企業 Equity Joint Venture in mainland China | 註冊資本 (美元) Registered Capital (US\$) | 集團所持 權益百分比 % Held by The Group | 公司所持 權益百分比 % Held by The Company | 業務 Activity | 註冊成立 及營業地點 Place of Incorporation and Operations |
| 上海恒邦房地產開發有限公司 Shanghai Hang Bond Property Development Co., Ltd. | 167,004,736 | 51.7 | - | 物業發展及租賃 Property development & leasing | 中國內地 Mainland China |
| 上海恒城房地產有限公司 Shanghai Heng Cheng Real Estate Development Co., Ltd. | 17,766,000 | 70 | - | 物業發展 Property development | 中國內地 Mainland China |
| 上海港匯房地產開發有限公司 Shanghai Kong Hui Property Development Co., Ltd. | 165,000,000 | 52.8 | - | 物業發展及租賃 Property development & leasing | 中國內地 Mainland China |

^{*} 非經畢馬威會計師事務所審核

上表列出董事認為對本集團之溢利及資產 有重大影響之主要附屬公司。

The above list gives the principal subsidiaries of the Group which in the opinion of the directors, principally affect the profit and assets of the Group.

[^] 在香港經營

^{*} Not audited by KPMG

[^] Operated in Hong Kong

35 主要合營企業

35 PRINCIPAL JOINT VENTURES

於二零一三年十二月三十一日

At December 31, 2013

| 公司 Company | 已發行股本 (港幣) Issued Share Capital (HK\$) | 集團所持 權益百分比 % Held by The Group | 公司所持 權益百分比 % Held by The Company | 業務 Activity | 註冊成立 及營業地點 Place of Incorporation and Operations |
|--|--|---|---|--|--|
| 日威發展有限公司 Daily Win Development Limited | 400 | 25 | - | 物業租賃 Property leasing | 香港 Hong Kong |
| 恒興按揭 (大興) 有限公司 Hang Hing Mortgage (TH) Limited | 2 | 50 | - | 財務 Financial services | 香港 Hong Kong |
| 恒隆白洋舍乾洗有限公司 Hang Lung-Hakuyosha Dry Cleaning Limited | 519,000 | 50 | - | 乾洗及洗衣服務 Dry and laundry cleaning | 香港 Hong Kong |
| Newfoundworld Finance Limited | 100,000 | 20 | - | 財務 Financial services | 香港 Hong Kong |
| Newfoundworld Holdings Limited | 2,000,000 | 20 | - | 控股投資 Investment holding | 香港 Hong Kong |
| Newfoundworld Investment Holdings Limited | 1美元 US\$1 | 20 | - | 控股投資 Investment holding | 英屬維爾京群島 British Virgin Islands |
| Newfoundworld Limited | 2,000,000 | 20 | - | 物業發展 Property development | 香港 Hong Kong |
| Pure Jade Limited | 1,000 | 20 | - | 物業發展 Property development | 香港 Hong Kong |
| 星際發展有限公司 Star Play Development Limited | 3 | 17.5 | - | 物業租賃 Property leasing | 香港 Hong Kong |

上列公司並非經畢馬威會計師事務所審核。

The above companies are not audited by KPMG.

上表列出董事認為對本集團之溢利及資產 有重大影響之主要合營公司。 The above list gives the principal joint ventures of the Group which in the opinion of the directors, principally affect the profit and assets of the Group.

十年財務概覽

Ten-Year Financial Summary

| | | | 十二月 - Dec | 七至 十二月 Jul-Dec | 截至六月三十日止年度 For the year ended June 30 | | | | | | |
|-----------------------|--|---------|--------------|---------------------------|--|---------|--------|--------|--------|--------|--------|
| 以港幣百萬元計算 (除另有註明) | in HK\$ Million (unless otherwise stated) | 2013 | 2012 | 2011 (附註1) (Note 1) | 2011 | 2010 | 2009 | 2008 | 2007 | 2006 | 2005 |
| 總資產 | Total assets | 198,965 | 182,903 | 163,088 | 155,367 | 126,512 | 98,676 | 93,489 | 76,222 | 66,508 | 58,704 |
| 投資物業 | Investment properties | 115,818 | 106,102 | 101,833 | 94,003 | 88,633 | 69,958 | 66,136 | 52,539 | 43,753 | 39,370 |
| 出售物業 | Properties for sale | | | | | | | | | | |
| - 已建成 | Completed | 4,055 | 4,843 | 5,158 | 5,089 | 5,086 | 6,954 | 6,805 | 9,706 | 10,215 | 10,757 |
| - 發展中 | Under development | 1,662 | 1,296 | 987 | 905 | 800 | 760 | 43 | 41 | - | - |
| 現金及銀行存款 | Cash and deposits with banks | 39,704 | 40,183 | 26,149 | 28,274 | 11,852 | 9,632 | 10,738 | 7,092 | 6,189 | 3,734 |
| 總負債 | Total liabilities | 62,557 | 53,288 | 41,920 | 35,170 | 24,167 | 19,907 | 21,432 | 17,733 | 20,182 | 14,738 |
| 銀行貸款及 其他借貸 | Bank loans and other borrowings | 45,024 | 37,645 | 27,694 | 20,901 | 10,790 | 9,966 | 9,040 | 8,482 | 11,787 | 6,397 |
| 浮息票據 | Floating rate notes | _ | _ | - | - | - | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 |
| 股東權益 | Shareholders' equity | 70,572 | 65,224 | 60,510 | 58,972 | 52,973 | 40,640 | 36,782 | 29,095 | 25,013 | 22,839 |
| 資產淨值(包括 非控股權益) | Net assets (including non-controlling interests) | 136,408 | 129,615 | 121,168 | 120,197 | 102,345 | 78,769 | 72,057 | 58,489 | 46,326 | 43,966 |
| 營業額 | Turnover | 9,734 | 7,986 | 3,361 | 5,714 | 12,580 | 4,696 | 10,553 | 4,778 | 4,200 | 7,472 |
| 股東應佔純利 | Net profit attributable to shareholders | 4,557 | 5,262 | 1,578 | 3,529 | 13,139 | 2,559 | 7,516 | 4,786 | 2,833 | 4,644 |
| 基本純利(附註2) | Underlying net profit (Note 2) | 3,071 | 3,564 | 1,000 | 1,733 | 3,695 | 1,454 | 2,555 | 1,996 | 950 | 1,869 |
| 股息 | Dividends | 1,079 | 1,066 | 512 | 1,025 | 1,017 | 941 | 941 | 813 | 739 | 725 |
| 每股資料 | Per share data | | | | | | | | | | |
| 盈利 | Earnings | | | | | | | | | | |
| - 基本 | – Basic | \$3.38 | \$3.90 | \$1.17 | \$2.62 | \$9.83 | \$1.92 | \$5.64 | \$3.59 | \$2.13 | \$3.50 |
| - 攤薄 | – Diluted | \$3.36 | \$3.87 | \$1.16 | \$2.60 | \$9.71 | \$1.90 | \$5.56 | \$3.56 | \$2.11 | \$3.48 |
| 基本盈利(附註2) | Underlying earnings (Note 2) | | | | | | | | | | |
| - 基本 | – Basic | \$2.27 | \$2.64 | \$0.74 | \$1.29 | \$2.76 | \$1.09 | \$1.92 | \$1.50 | \$0.71 | \$1.41 |
| - 攤薄 | - Diluted | \$2.26 | \$2.62 | \$0.74 | \$1.28 | \$2.73 | \$1.08 | \$1.89 | \$1.48 | \$0.71 | \$1.40 |
| 股息 | Dividends | | | | | | | | | | |
| - 中期 | – Interim | 19¢ | 19¢ | - | 19¢ | 19¢ | 16.5¢ | 16.5¢ | 14.5¢ | 14.5¢ | 14.5¢ |
| - 末期 | – Final | 61¢ | 60¢ | 38¢ | 57¢ | 57¢ | 54¢ | 54¢ | 46.5¢ | 41¢ | 40¢ |
| - 全年/期 | Total for the year/period | 80¢ | 79¢ | 38¢ | 76¢ | 76¢ | 70.5¢ | 70.5¢ | 61¢ | 55.5¢ | 54.5¢ |
| 股東權益(附註3) | Shareholders' equity (Note 3) | \$52.3 | \$48.3 | \$44.9 | \$43.7 | \$39.6 | \$30.5 | \$27.6 | \$21.8 | \$18.8 | \$17.2 |
| 資產淨值(包括 非控股權益)(附註3 | Net assets (including non- 3) controlling interests) (Note 3) | \$101.0 | \$96.0 | \$89.9 | \$89.2 | \$76.4 | \$59.0 | \$54.0 | \$43.9 | \$34.8 | \$33.1 |
| 淨債項股權 比率(附註4) | Net debt to equity ratio (Note 4) | 3.9% | 0% | 1.4% | 0% | 0% | 2.8% | 0.4% | 5.9% | 16.7% | 11.1% |
| 派息比率 | Pay-out ratio | 24% | 20% | 32% | 29% | 8% | 37% | 13% | 17% | 26% | 16% |
| 基本派息比率(附註2) | Underlying pay-out ratio (Note 2) | 35% | 30% | 51% | 59% | 28% | 65% | 37% | 41% | 78% | 39% |
| 已發行股數 (百萬股) | Number of shares issued (in Million) | 1,350 | 1,350 | 1,348 | 1,348 | 1,339 | 1,334 | 1,334 | 1,334 | 1,332 | 1,328 |

附註:

- 1. 於二零一一年十一月,董事會批准本集團之財政年 度年結日由六月三十日更改為十二月三十一日。因 此,本集團之財政期間為二零一一年七月一日至 十二月三十一日止六個月。
- 2. 為加強對本集團營運業績的理解,上述之基本純利、每股盈利及派息比率均已撇除投資物業及發展中投資物業之公平值變動及其有關遞延稅項及非控股權益的影響。
- 3. 根據於結算日之結餘除已發行股數。
- 4. 淨債項指銀行貸款及其他借貸、浮息票據及融資租 賃承擔,扣除現金及銀行存款。股權則包括股東權 益及非控股權益。

Notes:

- 1. In November 2011, the Board of Directors approved the change of the Group's financial year end date from June 30 to December 31. Thus, the Group had a six-month financial period from July 1 to December 31, 2011.
- 2. To facilitate better understanding of the Group's operational results, the underlying net profit, earnings per share and pay-out ratio are presented by excluding the effect of changes in fair value of investment properties and investment properties under development and their related deferred tax and non-controlling interests.
- 3. Based on year end balance divided by number of shares issued at the end of the reporting period.
- 4. Net debt represents bank loans and other borrowings, floating rate notes and finance lease obligations, less cash and deposits with banks. Equity comprises shareholders' equity and non-controlling interests.

公司資料

Corporate Information

董事

陳啟宗(董事長) 殷尚賢(副董事長)*

陳南禄(董事總經理)

陳樂宗#

鄭漢鈞 金紫荊星章、OBE、太平紳士*

陳樂怡*

葉錫安 CBE、太平紳士*

何孝昌

非執行董事

* 獨立非執行董事

DIRECTORS

Ronnie C. Chan (Chairman)

S.S. Yin (Vice Chairman)*

Philip N.L. Chen (Managing Director)

Gerald L. Chan#

H.K. Cheng GBS, OBE, JP*

Laura L.Y. Chen*

Simon S.O. Ip CBE, JP*

H.C. Ho

Non-Executive Director

* Independent Non-Executive Director

審核委員會

葉錫安 CBE、太平紳士(主席)

鄭漢鈞 金紫荊星章、OBE、太平紳士

陳樂怡

AUDIT COMMITTEE

Simon S.O. Ip CBE, JP (Chairman)

H.K. Cheng GBS, OBE, JP

Laura L.Y. Chen

提名及薪酬委員會

鄭漢鈞 金紫荊星章、OBE、太平紳士(主席)

陳樂怡

葉錫安 CBE、太平紳士

NOMINATION AND REMUNERATION COMMITTEE

H.K. Cheng GBS, OBE, JP (Chairman)

Laura L.Y. Chen

Simon S.O. Ip CBE, JP

授權代表

陳南祿

蔡碧林

蔡碧林

AUTHORIZED REPRESENTATIVES

Philip N.L. Chen

Bella P.L. Chhoa

公司秘書

COMPANY SECRETARY

Bella P.L. Chhoa

註冊辦事處

香港中環德輔道中四號

渣打銀行大廈二十八樓

電話:2879 0111

傳真: 2868 6086

REGISTERED OFFICE

28th Floor, Standard Chartered Bank Building

4 Des Voeux Road Central, Hong Kong

Tel: 2879 0111

Fax: 2868 6086

互聯網網址

網址: http://www.hanglunggroup.com

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核數師

畢馬威會計師事務所

執業會計師

AUDITOR

KPMG

Certified Public Accountants

上市資料

Listing Information

於二零一三年十二月三十一日 At December 31, 2013

| 每手買賣單位(股份) | BOARD LOT SIZE (SHARE) | 1,000 |
|---|--|---------|
| 彭博 | Bloomberg | 10HK |
| 路透社 | Reuters | 0010.HK |
| 香港聯合交易所 | Hong Kong Stock Exchange | 00010 |
| 股份代號 | STOCK CODE | |
| 1,349,828,242 股每股面值港幣1.00元 在香港聯合交易所有限公司上市之股份 | 1,349,828,242 shares of HK\$1.00 each listed on The Stock Exchange of Hong Kong Limited | |
| | | |

美國預託證券

第一級保薦(櫃台交易) 證券識別統一號碼/票據代號 預託證券對股份之比率 存託銀行:紐約梅隆銀行

網址:

AMERICAN DEPOSITARY RECEIPT

Sponsored Level-1 (Over the Counter)

CUSIP Number/Ticker Symbol ADR: Underlying Share Ratio

Depositary Bank: The Bank of New York Mellon

Website:

http://www.adrbnymellon.com

41043E102/HNLGY

ir@hanglung.com

1:5

股票過戶及登記處

香港中央證券登記有限公司 香港灣仔皇后大道東一百八十三號

合和中心十七M樓

電話: 傳真:

SHARE REGISTRARS

Computershare Hong Kong Investor Services Limited

17M Floor, Hopewell Centre

183 Queen's Road East, Wan Chai, Hong Kong

Tel: 2862 8555 2865 0990 Fax:

投資者關係聯絡

關則輝

電郵地址:

INVESTOR RELATIONS CONTACT

C.F. Kwan

Email address:

股份資料

Share Information

| | 股價 | 股價 Price | | | 股價 Price | | _ | |
|---|--------------------------|-------------------------|---|--------------------|--------------------------|-------------------------|---|--|
| | 最高 High 港幣 HK\$ | 最低 Low 港幣 HK\$ | 總成交額 Total Trading Volume 股份數目(千股) Number of Shares ('000) | | 最高 High 港幣 HK\$ | 最低 Low 港幣 HK\$ | 總成交額 Total Trading Volume 股份數目(千股) Number of Shares ('000) | |
| 2013 | | | | 2012 | | | | |
| 第一季 First quarter | 48.25 | 42.65 | 66,587 | 第一季 First quarter | 54.95 | 42.60 | 40,513 | |
| 第二季 Second quarter | 47.70 | 38.50 | 54,193 | 第二季 Second quarter | 51.75 | 43.65 | 26,846 | |
| 第三季 Third quarter | 42.25 | 37.60 | 36,894 | 第三季 Third quarter | 51.75 | 45.80 | 22,595 | |
| 第四季 Fourth quarter | 42.90 | 37.30 | 44,563 | 第四季 Fourth quarter | 51.00 | 41.80 | 203,636 | |
| 於二零一三年十二月三十一日之股價: 港幣39.15元 Share Price as at December 31, 2013: HK\$39.15 | | | 於二零一二年十二月三十一日之股價: 港幣44.05元 Share Price as at December 31, 2012: HK\$44.05元 | | | | | |
| 於二零一三年十二月三十一日之市值: 港幣528.5億元 Market Capitalization as at December 31, 2013: HK\$52.85 billion | | | | | | | | |

