

## SUMMARY

- The Offer Price has been determined at HK\$2.39 per Share (exclusive of brokerage of 1%, SFC transaction levy of 0.003% and Stock Exchange trading fee of 0.005%).
- Based on the Offer Price of HK\$2.39 per Share, the net proceeds from the Global Offering to be received by the Company after deducting the underwriters' discounts and commissions and other estimated expenses payable by the Company in relation to the Global Offering, is estimated to be approximately HK\$996.3 million.
- A total of 839 valid applications pursuant to the Hong Kong Public Offering on **WHITE** and **YELLOW** Application Forms and through giving **electronic application instructions** to HKSCC via CCASS and through the **HK eIPO White Form** Service Provider under the **HK eIPO White Form** service ([www.hkeipo.hk](http://www.hkeipo.hk)) for a total of 44,995,000 Hong Kong Public Offer Shares were received, representing approximately 1.01 times the total number of 44,480,000 Hong Kong Public Offer Shares initially available for subscription under the Hong Kong Public Offering. The Offer Shares initially offered under the Hong Kong Public Offering have been slightly over-subscribed. Accordingly, no clawback mechanism has been effected. 44,480,000 Offer Shares will be allotted and issued to the applicants under the Hong Kong Public Offering.
- The final number of Offer Shares allocated to the placees under the International Offering is 400,320,000 Offer Shares, representing 90% of the total number of the Offer Shares under the Global Offering. The Offer Shares initially offered under the International Offering have been slightly over-subscribed and no over-allocation of the Shares was and will be made in the International Offering.

- Based on the Offer Price of HK\$2.39 per Share, and pursuant to the cornerstone investment agreement with Bao Hua Investments Limited (“Bao Hua”) which Bao Hua has agreed to subscribe for such number of Shares which may be purchased with an aggregate amount of US\$30 million (inclusive of brokerage of 1%, SFC transaction levy of 0.003%, Stock Exchange trading fee of 0.005% and other related expenses), Bao Hua is entitled to the subscription for and has subscribed for 96,222,000 Shares (rounded down to the nearest whole board lot of 1,000 Shares) calculated at the exchange rate of U.S. Dollar to Hong Kong Dollar on the Price Determination Date as stipulated in the cornerstone investment agreement, representing approximately 1.51% of the Shares in issue immediately following the completion of the Global Offering and the Capitalization Issue, without taking into account any Shares which may be issued pursuant to any options under the Pre-IPO Share Option Scheme and the Share Option Scheme. Please refer to the section headed “Cornerstone Investor” in the Prospectus for further details relating to the subscription by Bao Hua.
- In relation to the Hong Kong Public Offering, the Company announces that the results of allocations under the Hong Kong Public Offering, including the Hong Kong identity card numbers, passport numbers or Hong Kong business registration numbers of successful applicants (where supplied) and the number of Hong Kong Public Offer Shares successfully applied for under **WHITE** and **YELLOW** Application Forms, by **HK eIPO White Form** and by giving **electronic application instructions** to HKSCC via CCASS, will be made available at the times and dates and in the manner specified below:
  - Results of allocations for the Hong Kong Public Offering will be available from the Company’s website at **www.youjimilk.com** and the website of the Stock Exchange at **www.hkexnews.hk** by no later than 9:00 a.m. on Monday, July 14, 2014;

- Results of allocations for the Hong Kong Public Offering will be available from the designated results of allocations website at **www.tricor.com.hk/ipo/result** with a “search by ID” function on a 24-hour basis from 8:00 a.m. on Monday, July 14, 2014 to 12:00 midnight on Sunday, July 20, 2014. The user will be required to key in the Hong Kong identity card/passport/Hong Kong business registration number provided in his/her/its application to search for his/her/its own allocation result;
- Results of allocations will be available from the Hong Kong Public Offering allocation results telephone enquiry line. Applicants may find out whether or not their applications have been successful and the number of Hong Kong Public Offer Shares allocated to them, if any, by calling 3691 8488 between 9:00 a.m. and 6:00 p.m. from Monday, July 14, 2014 to Thursday, July 17, 2014 on a business day; and
- Special allocation results booklets setting out the results of allocations will be available for inspection during opening hours from Monday, July 14, 2014 to Wednesday, July 16, 2014 at all the receiving banks designated branches and sub-branches at the addresses set out in the paragraph “Results of Allocations under the Hong Kong Public Offering” in this announcement.
- Applicants who have applied for 1,000,000 Hong Kong Public Offer Shares or more and have provided all information required by their **WHITE** Application Form and applicants who have applied for 1,000,000 Hong Kong Public Offer Shares or more through the **HK eIPO White Form** service by submitting an electronic application through the designated website **www.hkeipo.hk** and their application is wholly or partially successful, may collect their Share certificate(s) (where applicable) from the Hong Kong Share Registrar, Tricor Investor Services Limited, at Level 22, Hopewell Centre, 183 Queen’s Road East, Hong Kong from 9:00 a.m. to 1:00 p.m. on Monday, July 14, 2014.
- Share certificates for Hong Kong Public Offer Shares allotted to applicants using **WHITE** Application Forms or **HK eIPO White Form** which are either not available for personal collection or which are available but are not collected in person, are expected to be despatched to those entitled to the address specified in the relevant **WHITE** Application Form or in the relevant application instructions through the **HK eIPO White Form** service at their own risk on Monday, July 14, 2014.

- Wholly or partially successful applicants on **YELLOW** Application Form or by giving **electronic application instructions** to HKSCC will have their Share certificate(s) issued in the name of HKSCC Nominees Limited and deposited directly into CCASS for credit to their CCASS Investor Participant stock account or the stock account of their designated CCASS Participant as instructed by the applicant in the **YELLOW** Application Form or any designated CCASS Participant giving **electronic application instructions** on their behalf on Monday, July 14, 2014.
- Applicants applying through a designated CCASS Participant (other than a CCASS Investor Participant) should check the number of Hong Kong Public Offer Shares allocated to them with that CCASS Participant.
- Applicants on **WHITE** or **YELLOW** Application Forms who have applied for 1,000,000 Hong Kong Public Offer Shares or more and have provided all information required by their **WHITE** or **YELLOW** Application Forms, may collect their refund cheque(s) (where applicable) from the Hong Kong Share Registrar, Tricor Investor Services Limited at Level 22, Hopewell Centre, 183 Queen's Road East, Hong Kong from 9:00 a.m. to 1:00 p.m. on Monday, July 14, 2014.
- Refund cheques for wholly or partially successful or unsuccessful applicants on **WHITE** or **YELLOW** Application Forms which are either not available for personal collection or which are available but are not collected in person, are expected to be despatched by ordinary post to those entitled at their own risk on Monday, July 14, 2014.
- Applicants who have applied through the **HK eIPO White Form** service and paid the application monies from a single bank account, refund monies (if any) will be despatched to their application payment bank account in the form of e-Auto Refund payment instructions. Applicants who have applied through the **HK eIPO White Form** service and paid the application monies from multiple bank accounts, refund monies (if any) will be despatched to the address as specified on the **HK eIPO White Form** application in the form of refund cheque(s) by ordinary post and at their own risk.

- Refund monies (if any) for applicants giving **electronic application instructions** to HKSCC via CCASS are expected to be credited to the relevant applicants' designated bank accounts or the designated bank accounts of their brokers or custodians on Monday, July 14, 2014.
- Share certificates issued in respect of the Hong Kong Public Offer Shares will only become valid certificates of title at 8:00 a.m. on Tuesday, July 15, 2014, provided that the Global Offering has become unconditional in all respects and the right of termination as described in the section headed "Underwriting — Underwriting Arrangements and Expenses — Hong Kong Public Offering — Grounds for Termination" in the Prospectus has not been exercised.
- The Company will not issue any temporary documents of title in respect of the Hong Kong Public Offer Shares or any receipts for sums paid on application.
- Dealings in the Shares on the Stock Exchange are expected to commence at 9:00 a.m. on Tuesday, July 15, 2014. The Shares will be traded in board lots of 1,000 Shares each. The stock code of the Shares is 1432.

## **OFFER PRICE**

The Offer Price has been determined at HK\$2.39 per Share (exclusive of brokerage of 1%, SFC transaction levy of 0.003% and Stock Exchange trading fee of 0.005%).

## **NET PROCEEDS FROM THE GLOBAL OFFERING**

Based on the Offer Price of HK\$2.39 per Share, the net proceeds from the Global Offering to be received by the Company after deducting the underwriters' discounts and commissions and other estimated expenses payable by the Company in relation to the Global Offering, are estimated to be approximately HK\$996.3 million. The Company currently intends to apply such net proceeds as follows:

- approximately 25% of the net proceeds, or HK\$249.1 million, for constructing 6 new dairy farms from 2014 to 2015;
- approximately 30% of the net proceeds, or HK\$299.0 million, for acquiring no less than 13,360 dairy cows from 2014 to 2015;
- approximately 5% of the net proceeds, or HK\$49.8 million, for sales and marketing activities and expansion of our distribution network from 2014 to 2015;
- approximately 15% of the net proceeds, or HK\$149.4 million, for expanding our liquid milk production capacity;

- approximately 15% of the net proceeds, or HK\$149.4 million, for the repayment of loans; and
- approximately 10% of the net proceeds, or HK\$99.6 million, for additional working capital and other general corporate purposes.

To the extent that the net proceeds of the Global Offering are not immediately applied to the above purposes and to the extent permitted by applicable law and regulations, we intend to deposit the net proceeds into short term demand deposits and/or money market instruments.

## **APPLICATIONS AND INDICATIONS OF INTEREST RECEIVED**

The Company announces that at the close of the application lists at 12:00 noon on Monday, July 7, 2014, a total of 839 valid applications pursuant to the Hong Kong Public Offering on **WHITE** and **YELLOW** Application Forms and through giving **electronic application instructions** to HKSCC via CCASS and under the **HK eIPO White Form** service ([www.hkeipo.hk](http://www.hkeipo.hk)) for a total of 44,995,000 Hong Kong Public Offer Shares were received, representing approximately 1.01 times the total number of 44,480,000 Hong Kong Public Offer Shares initially available for subscription under the Hong Kong Public Offering. The Offer Shares initially offered under the Hong Kong Public Offering have been slightly over-subscribed. Accordingly, no clawback mechanism has been effected.

- 835 valid applications in respect of a total of 16,755,000 Hong Kong Public Offer Shares were for the Hong Kong Public Offering with an aggregate subscription amount based on the maximum Offer Price of HK\$2.95 per Share (excluding brokerage of 1%, SFC transaction levy of 0.003% and Stock Exchange trading fee of 0.005%) of HK\$5 million or less, representing approximately 0.75 time the 22,240,000 Hong Kong Public Offer Shares initially comprised in Pool A; and
- 4 valid applications in respect of a total of 28,240,000 Hong Kong Public Offer Shares were for the Hong Kong Public Offering with an aggregate subscription amount based on the maximum Offer Price of HK\$2.95 per Share (excluding brokerage of 1%, SFC transaction levy of 0.003% and Stock Exchange trading fee of 0.005%) of more than HK\$5 million, representing approximately 1.27 times the 22,240,000 Hong Kong Public Offer Shares initially comprised in Pool B.

Applications not completed in accordance with the instructions set out in the Application Forms have been rejected. No application has been rejected due to invalid applications. No multiple application or suspected multiple application has been identified and rejected. 1 application has been rejected due to bounced cheque. No application for more than 50% of the Hong Kong Public Offer Shares initially available under the Hong Kong Public Offering (that is, more than 22,240,000 Hong Kong Public Offer Shares) has been identified.

## **INTERNATIONAL OFFERING AND OVER-ALLOTMENT OPTION**

The final number of Offer Shares allocated to the places under the International Offering is 400,320,000 Offer Shares, representing 90% of the total number of the Offer Shares under the Global Offering. The Offer Shares initially offered under the International Offering have been slightly over-subscribed and no over-allocation of the Shares was and will be made in the International Offering.

Based on the Offer Price of HK\$2.39 per Share, and pursuant to the cornerstone investment agreement with Bao Hua which Bao Hua has agreed to subscribe for such number of Shares which may be purchased with an aggregate amount of US\$30 million (inclusive of brokerage of 1%, SFC transaction levy of 0.003%, Stock Exchange trading fee of 0.005% and other related expenses), Bao Hua is entitled to the subscription for and has subscribed for 96,222,000 Shares (rounded down to the nearest whole board lot of 1,000 Shares) calculated at the exchange rate of U.S. Dollar to Hong Kong Dollar on the Price Determination Date as stipulated in the cornerstone investment agreement, representing approximately 1.51% of the Shares in issue immediately following the completion of the Global Offering and the Capitalization Issue, without taking into account any Shares which may be issued pursuant to any options under the Pre-IPO Share Option Scheme and the Share Option Scheme.

All Offer Shares to be subscribed for by Bao Hua will be counted towards the public float of the Company. Bao Hua has covenanted with and undertaken to the Company and the Joint Global Coordinators that, without the prior written consent of the Company and the Joint Global Coordinators, it will not, at any time during the period of six months following the Listing Date, directly or indirectly, dispose in any manner of any Offer Shares subscribed for pursuant to the cornerstone investment agreement other than transfers to its direct or indirect wholly-owned subsidiaries provided that the transferee will be subject to the restrictions and obligations as imposed on Bao Hua under the cornerstone investment agreement. Please refer to the section headed “Cornerstone Investor” in the Prospectus for further details relating to the cornerstone investment of Bao Hua.

In connection with the Global Offering, the Company has granted the Over-allotment Option to the International Underwriters, exercisable by the Joint Global Coordinators on behalf of the International Underwriters, at any time from the date of the International Underwriting Agreement until August 6, 2014, being the 30th day after the date of closing of the application lists under the Hong Kong Public Offering, to require the Company to issue up to an aggregate of 66,720,000 additional new Shares, representing 15% of the Offer Shares initially available under the Global Offering, at the Offer Price to, among other things, cover over-allocations in the International Offering, if any. The Joint Global Coordinators confirm that there has been no over-allocation in the International Offering and the Over-allotment Option will not be exercised. In view of the fact that there has been no over-allocation in the International Offering, no stabilization activity as described in the Prospectus will take place during the Stabilization Period.

The Directors confirm that no Offer Shares has been allocated to applicants who are connected persons, directors or existing shareholders of the Company or their associates within the meaning of the Listing Rules. The International Offering is in compliance with the Placing Guidelines for Equity Securities as set out in Appendix 6 to the Listing Rules (the “**Placing Guidelines**”). No Offer Shares placed by or through the Joint Global Coordinators and the Underwriters under the Global Offering have been placed with any connected person (as such term is defined in the Listing Rules) of the Company or to any connected clients (as set out in paragraph 5(1) of the Placing Guidelines) or persons set out in paragraph 5(2) of the Placing Guidelines, whether in their own names or through nominees. No placee will, individually, be placed more than 10% of the enlarged issued share capital of the Company immediately after the Global Offering. None of the placees under the International Offering will become a substantial shareholder (as defined in the Listing Rules) of the Company after the International Offering and the number of Shares to be held by the public will satisfy the minimum percentage prescribed by Rule 8.08 of the Listing Rules.



## BASIS OF ALLOTMENT UNDER THE HONG KONG PUBLIC OFFERING

Subject to the satisfaction of the conditions set out in the section headed “Structure and Conditions of the Global Offering — Conditions of the Hong Kong Public Offering” in the Prospectus, valid applications made by the public on **WHITE** and **YELLOW** Application Forms, under the **HK eIPO White Form** service and through giving **electronic application instructions** to HKSCC via CCASS will be conditionally allocated on the basis set out below:

NO. OF SHARES APPLIED FOR	NO. OF VALID APPLICATIONS	BASIS OF ALLOTMENT	APPROXIMATE PERCENTAGE ALLOTTED OF THE TOTAL NO. OF SHARES APPLIED FOR
<b>POOL A</b>			
1,000	299	1,000 shares	100.00%
2,000	93	2,000 shares	100.00%
3,000	60	3,000 shares	100.00%
4,000	25	4,000 shares	100.00%
5,000	41	5,000 shares	100.00%
6,000	16	6,000 shares	100.00%
7,000	12	7,000 shares	100.00%
8,000	16	8,000 shares	100.00%
9,000	3	9,000 shares	100.00%
10,000	91	10,000 shares	100.00%
20,000	46	20,000 shares	100.00%
30,000	18	30,000 shares	100.00%
40,000	15	40,000 shares	100.00%
50,000	29	50,000 shares	100.00%
60,000	11	60,000 shares	100.00%
70,000	9	70,000 shares	100.00%
80,000	2	80,000 shares	100.00%
90,000	2	90,000 shares	100.00%
100,000	26	100,000 shares	100.00%
200,000	13	200,000 shares	100.00%
300,000	2	300,000 shares	100.00%
500,000	4	500,000 shares	100.00%
600,000	1	600,000 shares	100.00%
1,000,000	<u>1</u>	1,000,000 shares	100.00%
TOTAL	<u><u>835</u></u>		

NO. OF SHARES APPLIED FOR	NO. OF VALID APPLICATIONS	BASIS OF ALLOTMENT	APPROXIMATE PERCENTAGE ALLOTTED OF THE TOTAL NO. OF SHARES APPLIED FOR
		<b>POOL B</b>	
2,000,000	3	1,963,000 shares plus 2 out of 3 applicants to receive an additional 1,000 shares	98.18%
22,240,000	<u>1</u>	21,834,000 shares	98.17%
TOTAL	<u><u>4</u></u>		

## RESULTS OF ALLOCATIONS UNDER THE HONG KONG PUBLIC OFFERING

In relation to the Hong Kong Public Offering, the Company announces that the results of allocations under the Hong Kong Public Offering, including the Hong Kong identity card numbers, passport numbers or Hong Kong business registration numbers of successful applicants (where supplied) and the number of Hong Kong Public Offer Shares successfully applied for under **WHITE** and **YELLOW** Application Forms, by **HK eIPO White Form** and by giving **electronic application instructions** to HKSCC via CCASS, will be made available at the times and dates and in the manner specified below:

- Results of allocations for the Hong Kong Public Offering will be available from the Company's website at **www.youjimilk.com** and the website of the Stock Exchange at **www.hkexnews.hk** by no later than 9:00 a.m. on Monday, July 14, 2014;
- Results of allocations for the Hong Kong Public Offering will be available from the designated results of allocations website at **www.tricor.com.hk/ipo/result** with a "search by ID" function on a 24-hour basis from 8:00 a.m. on Monday, July 14, 2014 to 12:00 midnight on Sunday, July 20, 2014. The user will be required to key in the Hong Kong identity card/passport/Hong Kong business registration number provided in his/her/its application to search for his/her/its own allocation result;

- Results of allocations will be available from the Hong Kong Public Offering allocation results telephone enquiry line. Applicants may find out whether or not their applications have been successful and the number of Hong Kong Public Offer Shares allocated to them, if any, by calling 3691 8488 between 9:00 a.m. and 6:00 p.m. from Monday, July 14, 2014 to Thursday, July 17, 2014 on a business day; and
- Special allocation results booklets setting out the results of allocations will be available for inspection during opening hours from Monday, July 14, 2014 to Wednesday, July 16, 2014 at all the receiving banks' designated branches and sub-branches at the addresses set out below:

(a) **Bank of China (Hong Kong) Limited**

	<b>Branch</b>	<b>Address</b>
Hong Kong Island	Taikoo Shing Branch 409 Hennessy Road Branch	Shop G1006, Hoi Sing Mansion, Taikoo Shing 409-415 Hennessy Road, Wan Chai
Kowloon	194 Cheung Sha Wan Road Branch Hoi Yuen Road Branch Lam Tin Branch	194-196 Cheung Sha Wan Road, Sham Shui Po 55 Hoi Yuen Road, Kwun Tong Shop 12, 49 Kai Tin Road, Lam Tin
New Territories	Yuen Long (Hang Fat Mansion) Branch	8-18 Castle Peak Road, Yuen Long

(b) **Wing Lung Bank, Limited**

	<b>Branch</b>	<b>Address</b>
Hong Kong Island	Aberdeen Branch Johnston Road Branch	201 Aberdeen Main Road 118 Johnston Road
Kowloon	Mongkok Branch Tsim Sha Tsui Branch	B/F Wing Lung Bank Centre, 636 Nathan Road 4 Carnarvon Road
New Territories	Tsuen Wan Branch	251 Sha Tsui Road

(c) **Bank of Communications Co., Ltd. Hong Kong Branch**

	<b>Branch</b>	<b>Address</b>
Hong Kong Island	Central District Sub-Branch	G/F., Far East Consortium Building, 125A Des Voeux Road C., Central
	North Point Sub-Branch	442-444 King's Road, North Point
Kowloon	Hunghom Sub-Branch	Flat/Rm A6, G/F., Wing Kwai Building, 1-3 Tak Man Street, Whampoa Estate
New Territories	Sheung Shui Sub-Branch	Shops 1010-1014, G/F., Sheung Shui Centre Shopping Arcade, Sheung Shui
	Tiu Keng Leng Sub-Branch	Unit L2-064 & 065, Metro Town Shopping Mall, 8 King Ling Road, Tiu Keng Leng