

Please use this form if you want the Hong Kong Offer Shares to be issued in the name of HKSCC Nominees Limited (“HKSCC Nominees”) and deposited directly into the Central Clearing and Settlement System (“CCASS”) for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant
如閣下欲以香港中央結算(代理人)有限公司(「香港結算代理人」)的名義登記將獲發行的香港發售股份，並直接存入中央結算及交收系統(「中央結算系統」)，以記存於閣下的中央結算系統投資者戶口持有人股份戶口或閣下指定的中央結算系統參與者股份戶口，請使用本表格

Staple your
payment here
請將股款
緊釘在此

This Application Form uses the same terms as defined in the prospectus of BAIC Motor Corporation Limited (the “Company”) dated December 9, 2014 (the “Prospectus”). 本申請表格所使用詞語與北京汽車股份有限公司(「本公司」)於2014年12月9日刊發的招股書(「招股書」)所界定者具相同涵義。

Neither this Application Form nor the Prospectus constitutes an offer to sell or the solicitation of an offer to buy any Hong Kong Offer Shares in any jurisdiction other than Hong Kong. The Hong Kong Offer Shares may not be offered or sold in the United States without registration or an exemption from registration under the U.S. Securities Act. 本申請表格及招股書並非在香港以外任何司法權區出售或邀請購買任何香港發售股份的要約。若無根據美國證券法登記或豁免登記，香港發售股份不得在美國提呈發售或出售。

This Application Form and the Prospectus may not be forwarded or distributed or reproduced (in whole or in part) in any manner whatsoever in any jurisdiction where such forwarding, distribution or reproduction is not permitted under the law of that jurisdiction. 在任

何根據當地法例不得發送、派發或複製本申請表格及招股書的司法權區內，概不得以任何方式發送、派發或複製(全部或部分)本申請表格及招股書。

Copies of the Prospectus, all related Application Forms and the other documents specified in the “Documents Delivered to the Registrar of Companies and Available for Inspection” section in Appendix VII to the Prospectus, have been registered by the Registrar of Companies in Hong Kong, Hong Kong Exchanges and Clearing Limited, The Stock Exchange of Hong Kong Limited (the “Hong Kong Stock Exchange”), Hong Kong Securities Clearing Company Limited (“HKSCC”), the Securities and Futures Commission of Hong Kong (the “SFC”) and the Registrar of Companies of Hong Kong take no responsibility for the contents of these documents. 招股書、所有相關申請表格及招股書附錄七「送呈公司註冊處處長及備查文件」一節所述其他文件已送呈香港公司註冊處處長登記。香港交易及結算有限公司、香港聯合交易所有限公司(「香港聯交所」)、香港中央結算有限公司(「香港結算」)、香港證券及期貨事務監察委員會(「證監會」)及香港公司註冊處處長對此等文件的內容概不負責。



北京汽車
BAIC MOTOR

北京汽車股份有限公司
BAIC MOTOR CORPORATION LIMITED*

(A joint stock company incorporated in the People’s Republic of China with limited liability)
(於中華人民共和國註冊成立的股份有限公司)

Stock code : 1958

股份代號 : 1958

Maximum Offer Price : HK\$9.80 per H Share (payable in full on application in Hong Kong dollars and subject to refund on final pricing), plus brokerage of 1.0%, SFC transaction levy of 0.0027% and Hong Kong Stock Exchange trading fee of 0.005%

最高發售價 : 每股H股9.80港元(須於申請時以港元繳足，最終定價後，多繳款項可予退還)，另加1.0%經紀佣金、0.0027%證監會交易費及0.005%香港聯交所交易費

You should read this Application Form in conjunction with the Prospectus, which contains further information on the application procedures. 招股書尚有關於申請程序的其他資料，因此本申請表格應與招股書一併閱讀。

Application Form 申請表格

To: BAIC Motor Corporation Limited
Joint Global Coordinators
Joint Bookrunners
The Hong Kong Underwriters

致：北京汽車股份有限公司
聯席全球協調人
聯席賬簿管理人
香港承銷商

Applicants’ declaration

I/We agree to the terms and conditions and application procedures in this Application Form and the Prospectus. Please refer to the “Effect of completing and submitting this Application Form” section of this Application Form.

申請人聲明

本人/吾等同意本申請表格及招股書的條款及條件以及申請程序。請參閱本申請表格「填交本申請表格的效用」一節。

Warning: Only one application may be made for the benefit of any person. Please refer to the last four bullets of “Effect of completing and submitting this Application Form” section.

警告：任何人士只限作出一次為其利益而進行的認購申請。 請參閱「填交本申請表格的效用」一節最後四點。

* For identification purposes only.

* 僅供識別。

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Signed by (all) applicant(s) (all joint applicants must sign):
由(所有)申請人簽署(所有聯名申請人必須簽署):

Date: 日期: / /
D 日 M 月 Y 年

Number of Hong Kong Offer Shares applied for (not more than 30,970,500 H Shares)
申請香港發售股份數目(不超過30,970,500股H股)

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Total amount 總額

HK\$	港元
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Name in English 英文姓名/名稱

Family name or company name 姓氏或公司名稱

Name in Chinese 中文姓名/名稱

Family name or company name 姓氏或公司名稱

Occupation in English 職業(以英文填寫)

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Names of all other joint applicants in English (if any)
所有其他聯名申請人的英文姓名/名稱(如有)

1)
2)
3)

Hong Kong address in English and telephone no. (joint applicants should give the address and the telephone number of first-named applicant only) 香港地址(以英文填寫)及電話號碼(聯名申請人只須填寫排名首位申請人的地址及電話號碼)

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For Broker use 此欄供經紀填寫 Lodged by 遞交申請的經紀

Broker No. 經紀號碼	Broker's Chop 經紀印章

Cheque/banker's cashier order number 支票/銀行本票號碼

Name of bank on which cheque/Banker's cashier order is drawn (see “How to make your application” section)
兌現支票/銀行本票的銀行名稱(見「申請手續」一節)

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Forename(s) 名字

Forename(s) 名字

Hong Kong Identity Card No./Passport No./Hong Kong Business Registration No.* (Please delete as appropriate) 香港身份證號碼/護照號碼/香港商業登記證號碼*(請刪除不適用者)

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Hong Kong Identity Card No./Passport No./Hong Kong Business Registration No. of all other joint applicants* (Please delete as appropriate) 所有其他聯名申請人的香港身份證號碼/護照號碼/香港商業登記證號碼*(請刪除不適用者)

1)
2)
3)

Telephone No. 電話號碼

For Nominees: You will be treated as applying for your own benefit if you do not complete this section. Please provide an account number or identification code for each (joint) beneficial owner. 由代名人遞交:若無填寫本節,則是項認購申請將視作為閣下本身利益提出。請填寫每名(聯名)實益擁有人的賬戶號碼或識別編碼。

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ADDRESS LABEL 地址標貼(Your name(s) and address in Hong Kong in BLOCK letters 請用正楷填寫姓名/名稱及香港地址)

For Internal use
此欄供內部使用

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THIS BOX MUST BE DULY COMPLETED
必須填妥此欄

Participant I.D. of the CCASS Investor Participant or designated CCASS Participant 中央結算系統投資者戶口持有人或指定中央結算系統參與者的參與者編號

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For designated CCASS Participant or Corporate CCASS Investor Participant, please also affix the company chop bearing its company name 指定中央結算系統參與者或中央結算系統公司投資者戶口持有人,請加蓋顯示公司名稱的公司印鑑

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(See paragraph 2 in the section “How to make your application”) (見「申請手續」一節第2段)

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- * (1) If you are a CCASS Investor Participant, only a Hong Kong Identity Card number (if you are an individual) or a Hong Kong Business Registration number (if you are a body corporate) will be accepted for this application, please see paragraph 2 under the section “How to make your application”. 如閣下為中央結算系統投資者戶口持有人，是項申請僅接納香港身份證號碼(如屬個人申請者)或香港商業登記證號碼(如屬法人團體)，請參閱「申請手續」一節第2段。
- (2) If you are applying through a designated CCASS Participant (other than a CCASS Investor Participant): For an individual, you must provide your Hong Kong Identity Card number or passport number. If you hold a Hong Kong Identity Card, please provide that number. If you do not hold a Hong Kong Identity Card, please provide your passport number. For a body corporate, please provide your Hong Kong Business Registration number. 如閣下透過中央結算系統投資者戶口持有人以外的指定中央結算系統參與者提出申請：如屬個人申請者，必須填寫閣下的香港身份證號碼或護照號碼(持有香港身份證者，請填寫香港身份證號碼，否則請填寫護照號碼)；如屬法人團體，請填寫香港商業登記證號碼。
- (3) Part of the Hong Kong Identity Card number/passport number of you or, for joint applicants, the first-named applicant may be printed on your refund cheque (if any). Such data will be used for checking the validity of Application Form and such data would also be transferred to a third party for such purpose and refund purpose. Your banker may require verification of your Hong Kong Identity Card number/passport number before you can cash your refund cheque. 退款支票(如有)上或會印有閣下或(如屬聯名申請人)排名首位申請人的香港身份證號碼/護照號碼的一部分。有關資料將用於核實申請表格是否有效，亦會轉交第三方作資料核實和退款。銀行兌現退款支票前或會要求查證閣下的香港身份證號碼/護照號碼。
- (4) If an application is made by an unlisted company and:
- the principal business of that company is dealing in securities; and
 - you exercise statutory control over that company,
- then the application will be treated as being made for your benefit.
倘若申請人是一家非上市公司，而：
- 該公司主要從事證券買賣業務；及
 - 閣下對該公司可行使法定控制權，
- 則是項申請將視作為閣下的利益提出。
- (5) All joint applicants must give (if they are individuals) their Hong Kong Identity Card numbers or, where applicable, passport numbers, or (if they are bodies corporate) their Hong Kong Business Registration numbers. 所有聯名申請人必須提供(如屬個人申請者)其香港身份證號碼或(如適用)護照號碼，或(如屬法人團體)其香港商業登記證號碼。

樣版

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Sample

Please use this form if you want the Hong Kong Offer Shares to be issued in the name of HKSCC Nominees Limited (“HKSCC Nominees”) and deposited directly into the Central Clearing and Settlement System (“CCASS”) for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant

How to make your application

- Use the table below to calculate how much you must pay. Your application must be for a minimum of 500 Hong Kong Offer Shares and in one of the numbers set out in the table, or your application will be rejected.

BAIC MOTOR CORPORATION LIMITED (HK\$9.80 per H Share) NUMBER OF H SHARES THAT MAY BE APPLIED FOR AND PAYMENTS							
No. of Hong Kong Offer Shares applied for	Amount payable on application	No. of Hong Kong Offer Shares applied for	Amount payable on application	No. of Hong Kong Offer Shares applied for	Amount payable on application	No. of Hong Kong Offer Shares applied for	Amount payable on application
	HK\$		HK\$		HK\$		HK\$
500	4,949.38	10,000	98,987.55	200,000	1,979,750.92	7,000,000	69,291,282.20
1,000	9,898.75	15,000	148,481.32	300,000	2,969,626.38	8,000,000	79,190,036.80
1,500	14,848.14	20,000	197,975.09	400,000	3,959,501.84	9,000,000	89,088,791.40
2,000	19,797.51	25,000	247,468.87	500,000	4,949,377.30	10,000,000	98,987,546.00
2,500	24,746.89	30,000	296,962.64	600,000	5,939,252.76	15,000,000	148,481,319.00
3,000	29,696.26	35,000	346,456.41	700,000	6,929,128.22	20,000,000	197,975,092.00
3,500	34,645.65	40,000	395,950.18	800,000	7,919,003.68	25,000,000	247,468,865.00
4,000	39,595.02	45,000	445,443.96	900,000	8,908,879.14	30,970,500 ⁽¹⁾	306,569,379.34
4,500	44,544.40	50,000	494,937.73	1,000,000	9,898,754.60		
5,000	49,493.77	60,000	593,925.28	2,000,000	19,797,509.20		
6,000	59,392.53	70,000	692,912.82	3,000,000	29,696,263.80		
7,000	69,291.28	80,000	791,900.37	4,000,000	39,595,018.40		
8,000	79,190.04	90,000	890,887.91	5,000,000	49,493,773.00		
9,000	89,088.79	100,000	989,875.46	6,000,000	59,392,527.60		

- You, as the applicant(s), must complete the form in English as indicated below and sign on the second page of the Application Form. Only written signatures will be accepted (and not by way of personal chop).

If you are applying through a designated CCASS Participant (other than a CCASS investor participant):

- the designated CCASS Participant must endorse the form with its company chop (bearing its company name) and insert its participant I.D. in the appropriate box.

If you are applying as an individual CCASS Investor Participant:

- the form must contain your NAME and Hong Kong I.D. Card number.
- your participant I.D. must be inserted in the appropriate box.

If you are applying as a joint individual CCASS Investor Participant:

- the form must contain all joint investor participants' NAMES and the Hong Kong I.D. Card number of all joint investor participants;
- your participant I.D. must be inserted in the appropriate box.

If you are applying as a corporate CCASS Investor Participant:

- the form must contain your company NAME and Hong Kong Business Registration number;
- your participant I.D. and your company chop (bearing your company name) must be inserted in the appropriate box.

Incorrect or omission of details of the CCASS Participant including participant I.D. and/or company chop bearing its company name or other similar matters may render your application invalid.

- Staple your cheque or banker's cashier order to the form. Each application for the Hong Kong Offer Shares must be accompanied by either one separate cheque or one separate banker's cashier order. Your application will be rejected if your cheque or banker's cashier order does not meet all the following requirements:

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The cheque must:	Banker’s cashier order must:
<ul style="list-style-type: none"> • be in Hong Kong dollars; • not be post-dated; • be made payable to “ICBC (Asia) Nominee Limited — BAIC Motor Public Offer”; • be crossed “Account Payee Only”; 	
<ul style="list-style-type: none"> • be drawn on your Hong Kong dollar bank account in Hong Kong; and • show your account name, which must either be pre-printed on the cheque, or be endorsed on the back by a person authorized by the bank. This account name must correspond with your name. If it is a joint application, the account name must be the same as the first-named applicant’s name. 	<ul style="list-style-type: none"> • be issued by a licensed bank in Hong Kong, and have your name certified on the back by a person authorized by the bank. The name on the banker’s cashier order must correspond with your name. If it is a joint application, the name on the back of the banker’s cashier order must be the same as the first-named applicant’s name.

4. Tear off the Application Form, fold it once and lodge your completed Application Form (with cheque or banker’s cashier order attached) to one of the collection boxes at any of the following branches of:

Industrial and Commercial Bank of China (Asia) Limited

	Branch	Address
Hong Kong Island	West Point Branch Quarry Bay Branch	242–244 Queen’s Road West, Sai Ying Pun, Hong Kong Shop SLG1, Sub-Lower Ground Floor, Westlands Gardens, Nos. 2–12, Westlands Road, Quarry Bay, Hong Kong
Kowloon	Mongkok Branch Ngau Tau Kok Branch	G/F., Belgian Bank Building, 721–725 Nathan Road, Mongkok, Kowloon Shop Nos. G211–214, G/F, Phase II, Amoy Plaza, 77 Ngau Tau Kok Road, Kowloon
New Territories	Tuen Mun Branch Tai Po Branch	217 A-F Central Services Building, Nan Fung Industrial City, 18 Tin Hau Road, Tuen Mun, New Territories Shop F, G/F, Mee Fat Building, No 34–38 Tai Wing Lane, Tai Po, New Territories

Bank of Communications Co., Ltd. Hong Kong Branch

	Branch	Address
Hong Kong Island	Hong Kong Branch King’s Road Sub-Branch	20 Pedder Street, Central, Hong Kong 67–71 King’s Road, Hong Kong
Kowloon	Tsim Sha Tsui Sub-Branch Cheung Sha Wan Plaza Sub-Branch	Shop 1–3, G/F., 22–28 Mody Road, Tsim Sha Tsui, Kowloon Unit G04, Cheung Sha Wan Plaza, 833 Cheung Sha Wan Road, Kowloon
New Territories	Yuen Long Sub-Branch Tseung Kwan O Sub-Branch	Shop 2B, G/F., Man Yu Building, 2–14 Tai Fung Street, Yuen Long, New Territories Shop 253–255, Metro City Shopping Arcade, Phase I, Tseung Kwan O, New Territories

Wing Lung Bank, Limited

	Branch	Address
Hong Kong Island	Johnston Road Branch North Point Branch	118 Johnston Road 361 King’s Road
Kowloon	Lam Tin Sceneway Plaza Branch To Kwa Wan Branch	Shop 59, 3/F Sceneway Plaza, 8 Sceneway Road, Lam Tin 64 To Kwa Wan Road
New Territories	Tsuen Wan Branch Sheung Shui Branch	251 Sha Tsui Road 128 San Fung Avenue

5. Your Application Form can be lodged at these times:

Tuesday, December 9, 2014 — 9:00 a.m. to 5:00 p.m.
Wednesday, December 10, 2014 — 9:00 a.m. to 5:00 p.m.
Thursday, December 11, 2014 — 9:00 a.m. to 5:00 p.m.
Friday, December 12, 2014 — 9:00 a.m. to 12:00 noon

6. The latest time for lodging your application is 12:00 noon on Friday, December 12, 2014. The application lists will be open between 11:45 a.m. and 12:00 noon on that day, subject only to the weather conditions, as described in “10. Effect of bad weather on the Opening of the Application Lists” in the “How to Apply for the Hong Kong Offer Shares” section of the Prospectus.

如閣下欲以香港中央結算(代理人)有限公司(「香港結算代理人」)的名義登記將獲發行的香港發售股份，並直接存入中央結算及交收系統(「中央結算系統」)，以記存於閣下的中央結算系統投資者戶口持有人股份戶口或閣下指定的中央結算系統參與者股份戶口，請使用本表格

申請手續

1. 使用下表計算閣下應付的款項。閣下申請認購的股數須至少為500股香港發售股份，並為下表所列的其中一個數目，否則不受理。

北京汽車股份有限公司 (每股H股9.80港元) 可供申請認購H股數目及應繳款項							
申請認購的 香港發售股份 數目	申請時 應繳款項	申請認購的 香港發售股份 數目	申請時 應繳款項	申請認購的 香港發售股份 數目	申請時 應繳款項	申請認購的 香港發售股份 數目	申請時 應繳款項
	港元		港元		港元		港元
500	4,949.38	10,000	98,987.55	200,000	1,979,750.92	7,000,000	69,291,282.20
1,000	9,898.75	15,000	148,481.32	300,000	2,969,626.38	8,000,000	79,190,036.80
1,500	14,848.14	20,000	197,975.09	400,000	3,959,501.84	9,000,000	89,088,791.40
2,000	19,797.51	25,000	247,468.87	500,000	4,949,377.30	10,000,000	98,987,546.00
2,500	24,746.89	30,000	296,962.64	600,000	5,939,252.76	15,000,000	148,481,319.00
3,000	29,696.26	35,000	346,456.41	700,000	6,929,128.22	20,000,000	197,975,092.00
3,500	34,645.65	40,000	395,950.18	800,000	7,919,003.68	25,000,000	247,468,865.00
4,000	39,595.02	45,000	445,443.96	900,000	8,908,879.14	30,970,500 ⁽¹⁾	306,569,379.34
4,500	44,544.40	50,000	494,937.73	1,000,000	9,898,754.60		
5,000	49,493.77	60,000	593,925.28	2,000,000	19,797,509.20		
6,000	59,392.53	70,000	692,912.82	3,000,000	29,696,263.80		
7,000	69,291.28	80,000	791,900.37	4,000,000	39,595,018.40		
8,000	79,190.04	90,000	890,887.91	5,000,000	49,493,773.00		
9,000	89,088.79	100,000	989,875.46	6,000,000	59,392,527.60		

2. 閣下作為申請人，必須按照下列指示以英文填妥表格，並於申請表格第二頁簽署，只接納親筆簽名(不得以個人印章代替)。
- 如閣下透過中央結算系統投資者戶口持有人以外的指定中央結算系統參與者提出申請：
- 該指定中央結算系統參與者必須於表格的適當方格內蓋上公司印鑑(附有公司名稱)及填寫參與者編號。
- 如閣下以個人中央結算系統投資者戶口持有人名義提出申請：
- 表格須載有閣下的姓名和香港身份證號碼。
 - 須在適當方格內填寫閣下的參與者編號。
- 如閣下以聯名個人中央結算系統投資者戶口持有人名義提出申請：
- 表格須載有所有聯名投資者戶口持有人的姓名和香港身份證號碼；
 - 須在適當方格內填寫閣下的參與者編號。
- 如閣下以公司中央結算系統投資者戶口持有人名義提出申請：
- 表格須載有閣下的公司名稱和香港商業登記證號碼；
 - 須在適當方格內填寫閣下的參與者編號並蓋上公司印鑑(附有公司名稱)。
- 中央結算系統參與者的資料(包括參與者編號及/或顯示公司名稱之公司印鑑)如不正確或遺漏或其他同類事項，均可能導致申請無效。
3. 閣下須將支票或銀行本票釘於表格上。每份香港發售股份申請須附一張獨立開出支票或一張獨立開出銀行本票。支票或銀行本票必須符合以下所有規定，否則有關認購申請將不獲接納：

如閣下欲以香港中央結算(代理人)有限公司(「香港結算代理人」)的名義登記將獲發行的香港發售股份，並直接存入中央結算及交收系統(「中央結算系統」)，以記存於閣下的中央結算系統投資者戶口持有人股份戶口或閣下指定的中央結算系統參與者股份戶口，請使用本表格

支票必須：	銀行本票必須：
<ul style="list-style-type: none"> 為港元支票； 不得為期票； 註明抬頭人為「工銀亞洲代理人有限公司—北汽股份公開發售」； 劃線註明「只准入抬頭人賬戶」； 	
<ul style="list-style-type: none"> 從閣下在香港的港元銀行賬戶中開出；及 顯示閣下的賬戶名稱，而該賬戶名稱必須已預印在支票上，或由有關銀行授權的人士在支票背書。賬戶名稱必須與閣下姓名／名稱相同。如屬聯名申請，則賬戶名稱必須與排名首位申請人的姓名／名稱相同。 	<ul style="list-style-type: none"> 須由香港持牌銀行開出，並由有關銀行授權的人士在銀行本票背面簽署核證閣下姓名／名稱。銀行本票所示姓名／名稱須與閣下姓名／名稱相同。如屬聯名申請，銀行本票背面所示姓名／名稱必須與排名首位申請人的姓名／名稱相同。

4. 請撕下申請表格，對摺一次，然後將填妥的申請表格(連同隨附的支票或銀行本票)投入下列任何一家分行特設的收集箱：

中國工商銀行(亞洲)有限公司

	分行名稱	地址
香港島	西環分行	香港西營盤皇后大道西242-244號
	鰂魚涌分行	香港鰂魚涌華蘭路2-12號惠安苑地下低層SLG1號舖
九龍	旺角分行	九龍旺角彌敦道721-725號華比銀行大廈地下
	牛頭角分行	九龍牛頭角道77號淘大商場第二期地下211-214號舖
新界	屯門分行	新界屯門天后路18號南豐工業城中央服務大樓217號A-F
	大埔分行	新界大埔大榮里34至38號美發大廈地下F舖

交通銀行股份有限公司香港分行

	分行名稱	地址
香港島	香港分行	香港中環畢打街20號
	英皇道支行	香港英皇道67-71號
九龍	尖沙咀支行	九龍尖沙咀麼地道22-28號地下1-3號舖
	長沙灣廣場支行	九龍長沙灣道833號長沙灣廣場G04號舖
新界	元朗支行	新界元朗泰豐街2-14號文裕大廈地下2B號舖
	將軍澳支行	新界將軍澳新都城商場一期253-255號舖

永隆銀行有限公司

	分行名稱	地址
香港島	莊士敦道分行	莊士敦道118號
	北角分行	英皇道361號
九龍	藍田匯景廣場分行	藍田匯景道8號匯景廣場3樓59號舖
	土瓜灣分行	土瓜灣道64號
新界	荃灣分行	沙咀道251號
	上水分行	新豐路128號

5. 閣下可於下列時間遞交申請表格：

2014年12月9日(星期二) — 上午九時正至下午五時正
2014年12月10日(星期三) — 上午九時正至下午五時正
2014年12月11日(星期四) — 上午九時正至下午五時正
2014年12月12日(星期五) — 上午九時正至中午十二時正

6. 截止遞交申請的時間為2014年12月12日(星期五)中午十二時正。本公司將於當日上午十一時四十五分至中午十二時正期間開始辦理申請登記，惟須視當日的天氣情況而定(詳見招股書「如何申請香港發售股份」一節「10.惡劣天氣對開始辦理申請登記的影響」)。

Please use this form if you want the Hong Kong Offer Shares to be issued in the name of HKSCC Nominees Limited (“HKSCC Nominees”) and deposited directly into the Central Clearing and Settlement System (“CCASS”) for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant



北京汽车
BAIC MOTOR

北京汽車股份有限公司
BAIC MOTOR CORPORATION LIMITED*

(A joint stock company incorporated in the People’s Republic of China with limited liability)

GLOBAL OFFERING

Conditions of your application

A. Who can apply

1. You and any person(s) for whose benefit you are applying must be 18 years of age or older and must have a Hong Kong address.
2. If you are a firm, the application must be in the individual members’ names.
3. The number of joint applicants may not exceed 4.
4. If you are a body corporate, the application must be signed by a duly authorized officer, who must state his representative capacity, and stamped with your corporation’s chop.
5. You must be outside the United States, not be a United States Person (as defined in Regulation S under the U.S. Securities Act) and not be a legal or natural person of the PRC.
6. Unless permitted by the Listing Rules, you cannot apply for any Hong Kong Offer Shares if you are:
 - an existing beneficial owner of shares in the Company and/or any of its subsidiaries;
 - a Director, a Supervisor or chief executive officer of the Company and/or any of its subsidiaries;
 - a connected person of the Company or will become a connected person of the Company immediately upon completion of the Global Offering;
 - an associate of any of the above; or
 - have been allocated or have applied for any International Offer Shares or otherwise participate in the International Offering.

B. If you are a nominee

You, as a nominee, may make more than one application for the Hong Kong Offer Shares by: (i) giving electronic instructions to HKSCC via Central Clearing and Settlement System (“CCASS”) (if you are a CCASS Participant); or (ii) using a **WHITE** or **YELLOW** Application Form, and lodge more than one application in your own name on behalf of different beneficial owners.

C. Effect of completing and submitting this Application Form

By completing and submitting this Application Form, you (and if you are joint applicants, each of you jointly and severally) for yourself or as an agent or a nominee on behalf of each person for whom you act:

- undertake to execute all relevant documents and instruct and authorize the Company and/or the Joint Global Coordinators (or their agents or nominees), as agents of the Company, to execute any documents for you and to do on your behalf all things necessary to register any Hong Kong Offer Shares allocated to you in the name of HKSCC Nominees as required by the Articles of Association;
- agree to comply with the Companies Ordinance, the Companies (Winding Up and Miscellaneous Provisions) Ordinance and the Articles of Association;
- confirm that you have read the terms and conditions and application procedures set out in the Prospectus and in this Application Form and agree to be bound by them;
- confirm that you have received and read the Prospectus and have only relied on the information and representations

* For identification purposes only.

- contained in the Prospectus in making your application and will not rely on any other information or representations except those in any supplement to the Prospectus;
- confirm that you are aware of the restrictions on the Global Offering in the prospectus;
- agree that none of the Company, the Joint Global Coordinators, the Joint Sponsors, the Joint Bookrunners, the Underwriters, their respective directors, officers, employees, partners, agents, advisers and any other parties involved in the Global Offering is or will be liable for any information and representations not in the Prospectus (and any supplement to it);
- undertake and confirm that you or the person(s) for whose benefit you have made the application have not applied for or taken up, or indicated an interest for, and will not apply for or take up, or indicate an interest for, any Offer Shares under the International Offering nor participated in the International Offering;
- agree to disclose to the Company, the H Share Registrar, receiving banks, the Joint Global Coordinators, the Joint Sponsors, the Joint Bookrunners, the Underwriters and/or their respective advisers and agents any personal data which they may require about you and the person(s) for whose benefit you have made the application;
- if the laws of any place outside Hong Kong apply to your application, agree and warrant that you have complied with all such laws and none of the Company, the Joint Global Coordinators, the Joint Sponsors, the Joint Bookrunners and the Underwriters nor any of their respective officers or advisers will breach any law outside Hong Kong as a result of the acceptance of your offer to purchase, or any action arising from your rights and obligations under the terms and conditions contained in the Prospectus and this Application Form;
- agree that once your application has been accepted, you may not rescind it because of an innocent misrepresentation;
- agree that your application will be governed by the laws of Hong Kong;
- represent, warrant and undertake that (i) you understand that the Hong Kong Offer Shares have not been and will not be registered under the U.S. Securities Act; and (ii) you and any person for whose benefit you are applying for the Hong Kong Offer Shares are outside the United States (as defined in Regulation S) or are a person described in paragraph (h)(3) of Rule 902 of Regulation S;
- warrant that the information you have provided is true and accurate;
- agree to accept the Hong Kong Offer Shares applied for, or any lesser number allocated to you under the application;
- authorize the Company to place the name of the HKSCC Nominees on the Company’s register of members as the holder(s) of any Hong Kong Offer Shares allocated to you, and the Company and/or its agents to deposit any H Share certificate(s) into CCASS and/or to send any refund cheque(s) to you or the first-named applicant for joint application by ordinary post at your own risk to the address stated on the application, unless you have chosen to collect refund cheque(s) in person;

Please use this form if you want the Hong Kong Offer Shares to be issued in the name of HKSCC Nominees Limited (“HKSCC Nominees”) and deposited directly into the Central Clearing and Settlement System (“CCASS”) for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant

- agree that the H Shares to be allotted shall be issued in the name of HKSCC Nominees and deposited directly into CCASS for credit to your investor participant stock account or the stock account of your designated CCASS Participant;
- agree that each of HKSCC and HKSCC Nominees reserves the right (1) not to accept any or part of such allotted shares issued in the name of HKSCC Nominees or not to accept such allotted shares for deposit into CCASS; (2) to cause such allotted shares to be withdrawn from CCASS and issued in your name at your own risk and costs; and (3) to cause such allotted shares to be issued in your name (or, if you are a joint applicant, to the first-named applicant) and in such a case, to post the certificates for such allotted shares at your own risk to the address on your application form by ordinary post or to make available the same for your collection;
- agree that each of HKSCC and HKSCC Nominees may adjust the number of allotted shares issued in the name of HKSCC Nominees;
- agree that neither HKSCC nor HKSCC Nominees shall have any liability for the information and representations not so contained in the Prospectus and this application form;
- agree that neither HKSCC nor HKSCC Nominees shall be liable to you in any way;
- declare and represent that this is the only application made and the only application intended by you to be made to benefit you or the person for whose benefit you are applying;
- understand that the Company and the Joint Global Coordinators will rely on your declarations and representations in deciding whether or not to make any allotment of any of the Hong Kong Offer Shares to you and that you may be prosecuted for making a false declaration;
- (if the application is made for your own benefit) warrant that no other application has been or will be made for your benefit on a **WHITE** or **YELLOW** Application Form or by giving electronic application instructions to HKSCC or through the **White Form eIPO** Service by you or by any one as your agent or by any other person; and
- (if you are making the application as an agent for the benefit of another person) warrant that (i) no other application has been or will be made by you as agent for or for the benefit of that person or by that person or by any other person as agent for that person on a **WHITE** or **YELLOW** Application Form or by giving electronic application instructions to HKSCC; and (ii) you have due authority to sign the Application Form or give electronic application instructions on behalf of that other person as their agent.

D. Power of attorney

If your application is made through an authorized attorney, the Company and the Joint Global Coordinators may accept or reject your application at their discretion, and on any conditions they think fit, including evidence of the attorney’s authority.

Determination of Offer Price and Allocation of Hong Kong Offer Shares

The Offer Price is expected to be fixed on or around Friday, December 12, 2014. Applicants are required to pay the maximum Offer Price of HK\$9.80 for each Hong Kong Offer Share together with 1% brokerage, 0.0027% SFC transaction levy and 0.005% Hong Kong Stock Exchange trading fee. If the Offer Price is not agreed between the Company, BAIC Group (for itself and on behalf of the other Selling Shareholders), the Joint Global Coordinators, the Joint Bookrunners and the Underwriters, on or before Monday, December 15, 2014, the Global Offering will not proceed.

Applications for Hong Kong Offer Shares will not be processed and no allotment of any Hong Kong Offer Shares will be made until the application lists close.

The Company expects to announce the fixed offer price, the indication of the level of interest in the International Offering, the level of applications in the Hong Kong Public Offering and the basis of allocation of the Hong Kong Offer Shares on Thursday, December 18, 2014 in the South China Morning Post (in English) and the Hong Kong Economic Times (in Chinese), the website of the Hong Kong Stock Exchange at www.hkexnews.hk and the Company’s website at www.baicmotor.com. Results of allocations in Hong Kong Public Offering, and the Hong Kong Identity Card/passport/Hong Kong business registration numbers of successful applicants (where applicable) will be available on the above websites.

If your application for Hong Kong Offer Shares is successful (in whole or in part)

If your application is wholly or partially successful, your H Share certificate(s) (subject to their becoming valid certificates of title provided that the Hong Kong Public Offering has become unconditional and not having been terminated at 8:00 a.m. on Friday, December 19, 2014) will be issued in the name of HKSCC Nominees and deposited directly into CCASS for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant as instructed by you in your Application Form on Thursday, December 18, 2014 or, in the event of a contingency, on any other date as shall be determined by HKSCC or HKSCC Nominees.

- If you are applying through a designated CCASS Participant (other than a CCASS Investor Participant): For Hong Kong Offer Shares credited to the stock account of your designated CCASS Participant (other than a CCASS Investor Participant), you can check the number of Hong Kong Offer Shares allotted to you with that CCASS Participant.
- If you are applying as a CCASS Investor Participant: The Company expects to publish the results of CCASS Investor Participants’ applications together with the results of the Hong Kong Public Offering in the South China Morning Post (in English) and the Hong Kong Economic Times (in Chinese) on Thursday, December 18, 2014. You should check the announcement published by the Company and report any discrepancies to HKSCC before 5:00 p.m. on Thursday, December 18, 2014 or such other date as shall be determined by HKSCC or HKSCC Nominees. Immediately after the credit of the Hong Kong Offer Shares to your stock account you can check your new account balance via the CCASS Phone System and CCASS Internet System (under the procedures contained in HKSCC’s “An Operating Guide for Investor Participants” in effect from time to time). HKSCC will also make available to you an activity statement showing the number of Hong Kong Offer Shares credited to your stock account.

No receipt will be issued for application money paid. The Company will not issue temporary documents of title.

Refund of your money

If you do not receive any Hong Kong Offer Shares or if your application is accepted only in part, the Company will refund to you your application monies (including the related 1% brokerage, 0.0027% SFC transaction levy and 0.005% Hong Kong Stock Exchange trading fee) without interest. If the offer price is less than the maximum Offer Price, the Company will refund to you the surplus application monies (including the related 1% brokerage, 0.0027% SFC transaction levy and 0.005% Hong Kong Stock Exchange trading fee) without interest.

The refund procedures are stated in the “14. Despatch/Collection of H Share Certificates and Refund Monies” in the “How to Apply for the Hong Kong Offer Shares” section of the Prospectus.

閣下欲以香港中央結算(代理人)有限公司(「香港結算代理人」)的名義登記將獲發行的香港發售股份，並直接存入中央結算及交收系統(「中央結算系統」)，以記存於閣下的中央結算系統投資者戶口持有人股份戶口或閣下指定的中央結算系統參與者股份戶口，請使用本表格



北京汽車
BAIC MOTOR

北京汽車股份有限公司
BAIC MOTOR CORPORATION LIMITED*
(於中華人民共和國註冊成立的股份有限公司)

全球發售

申請條件

甲、可提出申請的人士

- 閣下及閣下為其利益提出申請的人士必須年滿18歲並有香港地址。
- 如閣下為商號，則申請須以個別成員名義提出。
- 聯名申請人不得超過四名。
- 如閣下為法人團體，申請須獲正式授權人員簽署，並註明其所代表身份及蓋上公司印鑑。
- 閣下必須身處美國境外，並非美籍人士(定義見美國證券法S規例)，亦非中國法人或自然人。
- 除上市規則批准外，下列人士概不得申請認購任何香港發售股份：
 - 本公司及／或其任何附屬公司股份的現有實益擁有人；
 - 本公司及／或其任何附屬公司的董事、監事或行政總裁；
 - 本公司關連人士或緊隨全球發售完成後成為本公司關連人士的人士；
 - 上述任何人士的聯繫人；或
 - 已獲分配或已申請國際發售的任何國際發售股份或以其他方式參與國際發售。

乙、如閣下為代名人

閣下作為代名人可提出超過一次香港發售股份申請，方法是：(i)透過中央結算及交收系統(「中央結算系統」)向香港結算發出電子認購指示(如閣下為中央結算系統參與者)；或(ii)使用白色或黃色申請表格以自身名義代表不同的實益擁有人提交超過一份申請。

丙、填交本申請表格的效用

閣下填妥並遞交本申請表格，即表示閣下(如屬聯名申請人，即各人共同及個別)代表閣下本身，或作為閣下代其行事的每位人士的代理或代名人：

- 承諾簽立所有相關文件，並指示及授權本公司及／或作為本公司代理的聯席全球協調人(或彼等的代理或代名人)，代表閣下簽立任何文件，並按照公司章程的規定代表閣下辦理一切必要事宜以將閣下獲分配的任何香港發售股份以香港結算代理人的名義登記；
- 同意遵守公司條例、公司(清盤及雜項條文)條例及公司章程；
- 確認閣下已細閱招股書及本申請表格所載的條款及條件以及申請程序，並同意受其約束；

* 僅供識別。

- 確認閣下已接獲及細閱招股書，提出申請時也僅依據招股書載列的資料及陳述，且除招股書任何補充文件所載者外，不會依賴任何其他資料或陳述；
- 確認閣下知悉招股書內有關全球發售的限制；
- 同意本公司、聯席全球協調人、聯席保薦人、聯席賬簿管理人、承銷商、彼等各自的董事、高級職員、僱員、合夥人、代理、顧問及參與全球發售的任何其他人士現時及日後均毋須對並非載於招股書(及其任何補充文件)的任何資料及陳述負責；
- 承諾及確認閣下或閣下為其利益提出申請的人士並無申請或接納或表示有意認購(亦不會申請或接納或表示有意認購)國際發售的任何發售股份，亦無參與國際發售；
- 同意在本公司、H股證券登記處、收款銀行、聯席全球協調人、聯席保薦人、聯席賬簿管理人、承銷商及／或彼等各自的顧問及代理提出要求時，向彼等披露其所要求提供有關閣下及閣下為其利益提出申請人士的個人資料；
- 若香港境外任何地方的法例適用於閣下的申請，則同意及保證閣下已遵守所有有關法例，且本公司、聯席全球協調人、聯席保薦人、聯席賬簿管理人及承銷商和彼等各自任何高級職員或顧問概不會因接納閣下的購買要約，或閣下在招股書及本申請表格所載條款及條件項下的權利及責任所引致的任何行動，而違反香港境外的任何法例；
- 同意閣下的申請一經接納，即不得因無意的失實陳述而撤銷；
- 同意閣下的申請受香港法例規管；
- 聲明、保證及承諾：(i) 閣下明白香港發售股份不曾亦不會根據美國證券法登記；及(ii) 閣下及閣下為其利益申請香港發售股份的人士均身處美國境外(定義見S規例)，又或屬S規例第902條第(h)(3)段所述的人士；
- 保證閣下提供的資料真實及準確；
- 同意接納所申請數目或根據申請分配予閣下較少數目的香港發售股份；
- 授權本公司將香港結算代理人的名稱列入本公司股東名冊，作為閣下獲分配任何香港發售股份的持有人，並授權本公司及／或其代理將任何H股股票存入中央結算系統及／或以普通郵遞方式按申請所示地址向閣下或聯名申請排名首位的申請人寄發任何退款支票，郵誤風險由閣下承擔，惟閣下已選擇親身領取退款支票則除外；

閣下欲以香港中央結算(代理人)有限公司(「香港結算代理人」)的名義登記將獲發行的香港發售股份，並直接存入中央結算及交收系統(「中央結算系統」)，以記存於閣下的中央結算系統投資者戶口持有人股份戶口或閣下指定的中央結算系統參與者股份戶口，請使用本表格

- 同意獲配發的H股股份是以香港結算代理人的名義發行，並直接存入中央結算系統，以便記存於閣下的投資者戶口持有人股份戶口或閣下的指定中央結算系統參與者股份戶口；
- 同意香港結算及香港結算代理人各自的保留權利(1)不接納以香港結算代理人名義發行的該等獲配發的任何或部分股份，或不接納該等獲配發的股份存入中央結算系統；(2)安排該等獲配發的股份從中央結算系統提取，並以閣下名義發行，有關風險及費用概由閣下自行承擔；及(3)安排該等獲配發的股份以閣下名義發行(或如屬聯名申請人，則以排名首位申請人的名義發行)，而在此情況下，會以普通郵遞方式將該等獲配發股份的股票寄往閣下在申請表格上所示地址(郵誤風險概由閣下自行承擔)或提供該等股票予閣下領取；
- 同意香港結算及香港結算代理人均可調整以香港結算代理人名義發行的獲配發股份數目；
- 同意香港結算及香港結算代理人對招股書及本申請表格未載列的資料及陳述概不負責；
- 同意香港結算及香港結算代理人無論如何毋須對閣下負責；
- 聲明及表示此乃閣下為本身或閣下為其利益提出申請人士的利益提出及擬提出的唯一申請；
- 明白本公司及聯席全球協調人將依據閣下的聲明及陳述決定是否向閣下配發任何香港發售股份，閣下如作出虛假聲明，可能會被檢控；
- (如本申請是為閣下本身利益提出)保證閣下或作為閣下代理的任何人士或任何其他人士不曾亦不會為閣下利益而以白色或黃色申請表格或向香港結算或透過白表eIPO服務發出電子認購指示而提出其他申請；及
- (如閣下作為代理為另一人士的利益提出申請)保證(i)閣下(作為代理或為該人士利益)或該人士或任何其他作為該人士代理的人士不曾亦不會以白色或黃色申請表格或向香港結算發出電子認購指示而提出其他申請；及(ii)閣下獲正式授權作為該人士的代理代為簽署申請表格或發出電子認購指示。

丁、授權書

如閣下透過授權代理人提出申請，本公司及聯席全球協調人可按其認為合適的任何條件(包括出示代理人獲授權證明)酌情接納或拒絕閣下的申請。

釐定發售價及香港發售股份的分配

預期發售價會於2014年12月12日(星期五)或前後釐定。申請人須繳付每股香港發售股份9.80港元的最高發售價，另加1%經紀佣金、0.0027%證監會交易徵費及0.005%香港聯交所交易費。倘若本公司、北汽集團(本身及代表其他出售股東)、聯席全球協調人、聯席賬簿管理人及承銷商並無於2014年12月15日(星期一)或之前協定發售價，全球發售將不會進行。

截止登記認購申請前概不處理香港發售股份的申請或配發任何香港發售股份。

本公司預期於2014年12月18日(星期四)在《南華早報》(英文)、《香港經濟日報》(中文)、香港聯交所網站www.hkexnews.hk及本公司網站www.baicmotor.com公佈協定發售價、國際發售踴躍程度、香港公開發售的申請水平及香港發售股份的分配基準。香港公開發售的分配結果以及獲接納申請人的香港身份證號碼/護照號碼/香港商業登記證號碼(如適用)亦會於上述網站公佈。

如閣下成功申請認購香港發售股份(全部或部分)如閣下的申請全部或部分獲接納，閣下的H股股票(前提為截至2014年12月19日(星期五)上午八時正香港公開發售成為無條件且並無終止，股票成為有效的所有權證明)將以香港結算代理人名義發出，並按閣下在申請表格的指示於2014年12月18日(星期四)或在特別情況下由香港結算或香港結算代理人決定的任何其他日期直接存入中央結算系統，記存於閣下的中央結算系統投資者戶口持有人股份戶口或閣下指定的中央結算系統參與者股份戶口。

- 如閣下透過中央結算系統投資者戶口持有人以外的指定中央結算系統參與者提出申請：香港發售股份將存入閣下指定的中央結算系統參與者(非中央結算系統投資者戶口持有人)股份戶口，閣下可向該中央結算系統參與者查詢閣下獲配發的香港發售股份數目。
- 如閣下以中央結算系統投資者戶口持有人身份提出申請：本公司預期於2014年12月18日(星期四)在《南華早報》(英文)及《香港經濟日報》(中文)刊登中央結算系統投資者戶口持有人的申請結果及香港公開發售結果。閣下應查閱本公司刊發的公告，如有任何資料不符，請於2014年12月18日(星期四)下午五時正前或香港結算或香港結算代理人決定的任何其他日期下午五時正前知會香港結算。在香港發售股份存入閣下的股份戶口後，閣下即可透過「結算通」電話系統及中央結算系統互聯網系統(根據香港結算當時有效的「投資者戶口操作簡介」所載程序)查詢閣下的新戶口結餘。香港結算亦將向閣下提供一份活動結單，列出存入閣下股份戶口的香港發售股份數目。

本公司不會就申請時繳付的款項發出收據，亦不會發出臨時所有權文件。

退回款項

若閣下未獲分配任何香港發售股份或申請僅部分獲接納，本公司將不計利息退回閣下的申請股款(包括相關的1%經紀佣金、0.0027%證監會交易徵費及0.005%香港聯交所交易費)。如發售價低於最高發售價，本公司將不計利息退回多收申請股款(包括相關的1%經紀佣金、0.0027%證監會交易徵費及0.005%香港聯交所交易費)。

有關退款程序載於招股書「如何申請香港發售股份」一節「14.寄發/領取H股股票及退款」。

Personal Data

Personal Information Collection Statement

This Personal Information Collection Statement informs the applicant for, and holder of, Hong Kong Offer Shares, of the policies and practices of the Company and its H Share Registrar in relation to personal data and the Personal Data (Privacy) Ordinance (Chapter 486 of the Laws of Hong Kong) (the “Ordinance”).

1. Reasons for the collection of your personal data

It is necessary for applicants and registered holders of securities to supply correct personal data to the Company or its agents and the H Share Registrar when applying for securities or transferring securities into or out of their names or in procuring the services of the H Share Registrar.

Failure to supply the requested data may result in your application for securities being rejected, or in delay or the inability of the Company or its H Share Registrar to effect transfers or otherwise render their services. It may also prevent or delay registration or transfers of the Hong Kong Offer Shares which you have successfully applied for and/or the despatch of H Share certificate(s) and/or refund cheque(s) to which you are entitled.

It is important that securities holders inform the Company and the H Share Registrar immediately of any inaccuracies in the personal data supplied.

2. Purposes

The personal data of the securities holders may be used, held, processed, and/or stored (by whatever means) for the following purposes:

- processing your application and refund cheque, where applicable, verification of compliance with the terms and application procedures set out in this Application Form and the Prospectus and announcing results of allocation of the Hong Kong Offer Shares;
- compliance with applicable laws and regulations in Hong Kong and elsewhere;
- registering new issues or transfers into or out of the names of securities’ holders including, where applicable, HKSCC Nominees;
- maintaining or updating the register of securities’ holders of the Company;
- verifying securities holders’ identities;
- establishing benefit entitlements of securities’ holders of the Company, such as dividends, rights issues, bonus issues, etc.;
- distributing communications from the Company and its subsidiaries;
- compiling statistical information and securities’ holder profiles;
- disclosing relevant information to facilitate claims on entitlements; and
- any other incidental or associated purposes relating to the above and/or to enable the Company and the H Share Registrar to discharge their obligations to securities’ holders and/or regulators and/or any other purposes to which the securities’ holders may from time to time agree.

3. Transfer of personal data

Personal data held by the Company and its H Share Registrar relating to the securities holders will be kept confidential but the Company and its H Share Registrar may, to the extent necessary for achieving any of the above purposes, disclose, obtain or transfer (whether within or outside Hong Kong) the personal data to, from or with any of the following:

- the Company’s appointed agents such as financial advisers, receiving bankers and overseas principal share registrar;
- where applicants for securities request a deposit into CCASS, HKSCC or HKSCC Nominees, who will use the personal data for the purposes of operating CCASS;
- any agents, contractors or third-party service providers who offer administrative, telecommunications, computer, payment or other services to the Company or the H Share Registrar in connection with their respective business operation;
- the Hong Kong Stock Exchange, the SFC and any other statutory regulatory or governmental bodies or otherwise as required by laws, rules or regulations; and
- any persons or institutions with which the securities’ holders have or propose to have dealings, such as their bankers, solicitors, accountants or stockbrokers etc.

4. Retention of personal data

The Company and its H Share Registrar will keep the personal data of the applicants and holders of securities for as long as necessary to fulfil the purposes for which the personal data were collected. Personal data which is no longer required will be destroyed or dealt with in accordance with the Ordinance.

5. Access to and correction of personal data

Securities holders have the right to ascertain whether the Company or the H Share Registrar hold their personal data, to obtain a copy of that data, and to correct any data that is inaccurate. The Company and the H Share Registrar have the right to charge a reasonable fee for the processing of such requests.

All requests for access to data or correction of data should be addressed to us, at our registered address disclosed in the “Corporate Information” section of the Prospectus or as notified from time to time, for the attention of the company secretary, or our H Share Registrar for the attention of the privacy compliance officer.

By signing an Application Form or by giving electronic application instructions to HKSCC, you agree to all of the above.

如閣下欲以香港中央結算(代理人)有限公司(「香港結算代理人」)的名義登記將獲發行的香港發售股份，並直接存入中央結算及交收系統(「中央結算系統」)，以記存於閣下的中央結算系統投資者戶口持有人股份戶口或閣下指定的中央結算系統參與者股份戶口，請使用本表格

個人資料

個人資料收集聲明

此項個人資料收集聲明是向香港發售股份的申請人和持有人說明有關本公司及其H股證券登記處有關個人資料和香港法例第486章《個人資料(私隱)條例》(「《條例》」)方面的政策及措施。

1. 收集閣下個人資料的原因

證券申請人及登記持有人以本身名義申請證券或轉讓或受讓證券時或尋求H股證券登記處的服務時，必須向本公司或其代理人及H股證券登記處提供準確個人資料。

未能提供所需資料可能導致閣下申請證券被拒或延遲，或本公司或其H股證券登記處無法落實轉讓或提供服務。此舉也可能妨礙或延遲登記或轉讓閣下成功申請的香港發售股份及／或寄發閣下應得的H股股票及／或退款支票。證券持有人所提供的個人資料如有任何錯誤，須立即通知本公司及H股證券登記處。

2. 目的

證券持有人的個人資料可以任何方式被採用、持有、處理及／或保存，以作下列用途：

- 處理閣下的申請及退款支票(如適用)、核實是否符合本申請表格及招股書載列的條款和申請程序以及公佈香港發售股份的分配結果；
- 遵守香港及其他地區的適用法律及法規；
- 以證券持有人(包括香港結算代理人(如適用))的名義登記新發行證券或轉讓或受讓證券；
- 存置或更新本公司證券持有人的名冊；
- 核實證券持有人的身份；
- 確定本公司證券持有人的受益權利，例如股息、供股和紅股等；
- 分發本公司及其附屬公司的通訊；
- 編製統計數據和證券持有人資料；
- 披露有關資料以便就權益索償；及
- 與上述有關的任何其他附帶或相關目的及／或使本公司及H股證券登記處能履行對證券持有人及／或監管機構承擔的責任及／或證券持有人不時同意的任何其他目的。

3. 轉交個人資料

本公司及其H股證券登記處所持有關證券持有人的個人資料將會保密，但本公司及其H股證券登記處可以在為達到上述任何目的之必要情況下，向下列任何人士披露、獲取或轉交(無論在香港境內或境外)有關個人資料：

- 本公司委任的代理人，例如財務顧問、收款銀行和主要海外證券登記處；
- (如證券申請人要求將證券存於中央結算系統)香港結算或香港結算代理人，彼等將會就中央結算系統的運作使用有關個人資料；
- 向本公司或H股證券登記處提供與其各自業務營運有關的行政、電訊、電腦、付款或其他服務的任何代理人、承包商或第三方服務供應商；
- 香港聯交所、證監會及任何其他法定監管機關或政府部門或遵照其他法例、規則或法規；及
- 證券持有人與其進行或擬進行交易的任何人士或機構，例如彼等的銀行、律師、會計師或股票經紀等。

4. 保留個人資料

本公司及其H股證券登記處將按收集個人資料所需的用途保留證券申請人及持有人的個人資料。毋須保留的個人資料將會根據條例銷毀或處理。

5. 查閱和更正個人資料

證券持有人有權確定本公司或H股證券登記處是否持有其個人資料，並有權索取有關資料的副本並更正任何不準確資料。本公司和H股證券登記處有權就處理該等要求收取合理費用。

所有查閱資料或更正資料的要求應按招股書「公司資料」一節所披露或不時通知的本公司註冊地址送交公司秘書，或向本公司H股證券登記處的私隱條例事務主任提出。

閣下簽署申請表格或向香港結算發出電子認購指示，即表示同意上述各項。