



## 美聯旺舖

MIDLAND SHOPS

(459) 香港上市工商舖物業代理集團成員



## 美聯工商

MIDLAND COMMERCIAL

(459) 香港上市工商舖物業代理集團成員

至強網絡 盡佔市場  
與客攜手 共創財富



## 美聯工商舖

MIDLAND IC&I

(459) 香港聯交所上市公司



## 美聯商業

MIDLAND COMMERCIAL

字樓旗艦店

(459) 香港上市工商舖物業代理集團成員



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## Corporate Information

### BOARD OF DIRECTORS

#### Non-Executive Directors

Ms. TANG Mei Lai, Metty *(Chairman)*  
 Mr. TSANG Link Carl, Brian  
*(with Mr. CHU Kuo Fai, Gordon as his alternate)*

#### Executive Directors

Ms. WONG Ching Yi, Angela  
 Mr. WONG Hon Shing, Daniel *(Chief Executive Officer)*

#### Independent Non-Executive Directors

Mr. YING Wing Cheung, William  
 Mr. SHA Pau, Eric  
 Mr. HO Kwan Tat, Ted

### AUDIT COMMITTEE

Mr. HO Kwan Tat, Ted *(Committee Chairman)*  
 Mr. YING Wing Cheung, William  
 Mr. SHA Pau, Eric

### REMUNERATION COMMITTEE

Mr. HO Kwan Tat, Ted *(Committee Chairman)*  
 Ms. TANG Mei Lai, Metty  
 Mr. WONG Hon Shing, Daniel  
 Mr. YING Wing Cheung, William  
 Mr. SHA Pau, Eric

### NOMINATION COMMITTEE

Ms. TANG Mei Lai, Metty *(Committee Chairman)*  
 Mr. WONG Hon Shing, Daniel  
 Mr. YING Wing Cheung, William  
 Mr. SHA Pau, Eric  
 Mr. HO Kwan Tat, Ted

### COMPANY SECRETARY

Ms. MUI Ngai May, Joel

### AUTHORISED REPRESENTATIVES

Ms. WONG Ching Yi, Angela  
 Mr. WONG Hon Shing, Daniel

### REGISTERED OFFICE

Cricket Square  
 Hutchins Drive  
 P.O. Box 2681  
 Grand Cayman KY1-1111  
 Cayman Islands

### HEAD OFFICE AND PRINCIPAL PLACE OF BUSINESS IN HONG KONG

Room 1801A, 18th Floor  
 Office Tower One, Grand Plaza  
 625 & 639 Nathan Road  
 Mongkok, Kowloon  
 Hong Kong

### AUDITOR

PricewaterhouseCoopers  
*Certified Public Accountants*  
 22nd Floor  
 Prince's Building  
 Central  
 Hong Kong

### PRINCIPAL BANKERS

Bank of China (Hong Kong) Limited  
 Bank of Communications Co., Ltd. Hong Kong Branch  
 DBS Bank (Hong Kong) Limited  
 Hang Seng Bank Limited  
 The Hongkong and Shanghai Banking Corporation Limited  
 Standard Chartered Bank (Hong Kong) Limited

### HONG KONG LEGAL ADVISER

Lu, Lai & Li  
 Rooms 2201, 2201A & 2202  
 22nd Floor, Tower I  
 Admiralty Centre  
 No. 18 Harcourt Road  
 Hong Kong

### CAYMAN ISLANDS LEGAL ADVISER

Conyers Dill & Pearman  
 2901 One Exchange Square  
 8 Connaught Place  
 Central  
 Hong Kong

### PRINCIPAL SHARE REGISTRAR AND TRANSFER OFFICE

Codan Trust Company (Cayman) Limited  
 Cricket Square  
 Hutchins Drive  
 P.O. Box 2681  
 Grand Cayman KY1-1111  
 Cayman Islands

### HONG KONG BRANCH SHARE REGISTRAR AND TRANSFER OFFICE

Tricor Tengis Limited  
 Level 22  
 Hopewell Centre  
 183 Queen's Road East  
 Hong Kong

### WEBSITE

[www.midlandici.com.hk](http://www.midlandici.com.hk)

### STOCK CODE

459



## BUSINESS REVIEW

For the year ended 31 December 2014, Midland IC&I Limited (the "Company") and its subsidiaries (the "Group") recorded a profit attributable to equity holders of HK\$39,661,000, up 59% from 2013, while revenue for the year fell by 3% to HK\$547,678,000.

### Profitability improved

According to the figures from Land Registry, in 2014, the value of sales registrations of non-residential properties fell by 28%, while the number of sales registrations of non-residential properties dropped by 11%, as compared with 2013. The fact that the Group's revenue fell less than the value of the sales registrations suggests that the Group outperformed the market last year.

The improvement in the Group's profitability could be mainly attributed to the sharp drop of the impairment of receivables which increased significantly in 2013 as a result of the adjustment of ad valorem stamp duty. As the market has become less speculative, impairment of receivables as a percentage of revenue fell to a lower level in 2014. During the year under review, the Group also spent efforts in containing costs. For instance, rental expenses stayed virtually flat and marketing expenses decreased.

## Letter from Chief Executive Officer



### Tough business environment

In general, investors and speculators were less keen to make move even some with strong and solid financial strength were still actively looking for investment opportunities. Clearly, the overall business environment remained challenging last year. Both buyers and sellers were reluctant to act. Low interest rate environment encouraged property owners to stay put while hefty stamp duty discouraged potential buyers to buy. Of course, low-end segment was relatively active because of low transaction cost incurred. However, its contribution to the overall market was minimal as the transaction value was low. Hence, average value per transaction fell by 19% in 2014.

Office, shop and industrial segments did not perform that well. First, the launch of Shanghai-Hong Kong Stock Connect has yet to boost the demand for office sector. Then, poor retail sales figures and weak tourist spending casted uncertainty over the outlook for shops. Industrial segment also suffered as it lost its appeal to the investors after prices for such premises rose sharply in past few years.

### Good decisions bore good fruits

During the year under review, fortunately, the Group continued to reap benefits from the good business decisions made in the past. Some relatively new business initiatives, such as expansion of HKP shops division, have made contribution to the Group. For example, HKP shops division clinched the exclusivity of the sale of the subdivided units in Kingswood City. Also, it was appointed as the sole agent for the sale of several lots of car parks. And they received strong market response. Our team also brokered some remarkable rental transactions, such as the leasing of the whole of 19th Floor of Dah Sing Financial Centre in No. 108 Gloucester Road, Wanchai which was rented for approximately HK\$0.63 million per month, and Units 801-10 of Bank of America Tower in No. 12 Harcourt Road, Admiralty with monthly rental of approximately HK\$0.56 million. Meanwhile, during the year, the Group also handled some big deals, such as the sale and purchase of en-bloc building, "Union Park Tower" in No. 168 Electric Road, North Point of approximately HK\$450 million and the whole of 6th Floor of World-Wide House, No. 19 Des Voeux Road Central of approximately HK\$334 million.

Amid the challenging environment, the Group strove hard to enhance its brand value. Various property market seminars were held, strengthening our communication and relationship with clients. This kind of marketing event is particular efficient when the market is dominated by buyers with tight budget.

## Letter from Chief Executive Officer



1 "Hong Kong Leaders' Choice Award" was presented to Mr. Daniel WONG, Chief Executive Officer of the Company, by Metro Finance.



2 The Company always participates in charitable activities to show its commitment to the society. Our Chief Executive Officer, Mr. Daniel WONG, and the convener of volunteer team visited Hunan floods region to distribute quilts to victims last year.



3 The Company in collaboration with universities organised "Summer Job Internship Programme", which provides students with opportunity to get some hands-on experience of working, in order to plan for a better future career.

## OUTLOOK

In 2015, GDP growth and inflation are expected to be moderate in Hong Kong. Undoubtedly, the macro-environment is full of uncertainties. Devaluations of major currencies, volatilities of commodities prices, and effectiveness of the central banks' monetary policies etc. are just some of the factors which can have material impacts on the global economy. However, there are signs that US economy has been recovering. If the world's biggest economy can continue to grow mildly without interest rates hikes, Hong Kong's economic growth will remain stable.

Reshaping by the central government, Mainland economy is expected to enter a new stage. China's GDP growth target was slashed to 7% in 2015 from 7.5% in 2014. Growth of the economy may slow down but it is expected to be more sustainable. Meanwhile, the central government has loosened monetary policies through interest rate cuts and adjustment of banks' reserve ratios so as to support economic activities. So the Group remains positive on the medium and long term outlook for the Mainland economy.

## Letter from Chief Executive Officer

### Stable economic outlook

Hong Kong is expected to gain continuously from the steady economic growth of Mainland. For instance, the Shanghai-Hong Kong Stock Connect which was launched last November helps strengthen the role of Hong Kong as the global financial hub. Even though its impact on the office sector still remains to be seen, the potential demand for office can be enormous if the tie between the two markets further strengthens. The Group is optimistic that if the proposed Shenzhen-Hong Kong Stock Connect is launched in the later part of this year, the office sector will benefit.

For the retail sector, the 10-year consecutive growth of retail sales finally came to an end last year. The drop in spending in Hong Kong of the Mainland tourists in the recent Chinese New Year holidays shows that the consolidation will not end soon. Demand for shops in prime shopping areas may further weaken. The flip side of the coin is that landlords who have been unwilling to cut price or rent may finally give in. A mild correction in price or rent may trigger transaction volume to rise.

Despite the year-on-year decline of 11% last year, the number of non-residential properties sales registrations registered an increase of 34% in the second half of 2014 as compared to the first half of 2014. Undeniably, the level of transaction activity did not come close to the level before the government intervention. However, market seems to have started to digest the impact of the property market cooling measures. And the latest round of the tightening of the mortgage requirements by Hong Kong Monetary Authority is not expected to affect the industrial, commercial and shop sectors significantly.

### Kowloon East

According to the policy address, Kowloon East, an emerging core business district, has the potential to supply an additional commercial/office floor area of about 5 million square metres. The Government is considering relocating the existing government facilities in Kowloon East. Starting from 2014, some suitable sites within that area have been made available to the market. The Government will improve the infrastructure of this district and have plans to add some world-class tourism, entertainment and leisure attractions to it to enhance its attractiveness. As the growth potential of that district increases, there are some big deals taking place in the market. One example is the Citigroup's acquisition of the East Tower at One Bay East for approximately HK\$5.425 billion. Another is the sale of a commercial site in Kwun Tong to joint venture formed by Link Reit and Nan Fung for approximately HK\$5.86 billion. This year, some new office towers are expected to be put up on the market for sale in Kowloon East, and the market responses are highly likely to be strong.

### Seek opportunities for growth

Clearly, the market sentiment has improved but the appetite of the investors has not come back yet. Demand for local non-residential properties is still undermined by high transaction cost. Some investors are looking for investment properties abroad. Hence we have plans to develop overseas market. Meanwhile, we shall strengthen our ties with the China division of Midland Holdings Limited and look for new source of buyers for the local non-residential properties.

### APPRECIATION

In 2014, the Group faced various difficulties and challenges. I would like to take this opportunity to express my sincere gratitude to our shareholders and customers for their continuous support, and to the management and all staff members for their hard work and dedication throughout the year.

**WONG Hon Shing, Daniel**  
*Chief Executive Officer*

Hong Kong, 25 March 2015

## Profile of Directors

### NON-EXECUTIVE DIRECTORS

**Ms. TANG Mei Lai, Metty**, aged 59, has been the Chairman of the Company since September 2008. She had also been an Executive Director and the Managing Director of the Company since September 2008 and October 2008 respectively before her re-designation as Non-Executive Director of the Company in December 2014. Ms. TANG is also the chairman of the Nomination Committee and a member of the Remuneration Committee of the Company.

Ms. TANG leads the board of directors of the Company (the "Board") and is responsible for ensuring that the Board functions effectively and acts in the best interests of the Company. Ms. TANG is responsible for the overall corporate development as well as investment strategy and management of Midland Holdings Limited ("Midland Holdings"), a company listed on the main board of The Stock Exchange of Hong Kong Limited (the "Stock Exchange") and the controlling shareholder of the Company, and its subsidiaries (collectively, "Midland Group").

Ms. TANG has been an Executive Director of Midland Holdings since December 2005. She was the Deputy Chairman of Midland Holdings from December 2005 to March 2011.

Ms. TANG is currently the director, president and honorary member of Midland Charitable Foundation Limited. She joined Midland Group in 2004. She is the spouse of Mr. WONG Kin Yip, Freddie, the Chairman and Non-Executive Director of Midland Holdings, and the mother of Ms. WONG Ching Yi, Angela, an Executive Director of the Company and the Deputy Chairman, Managing Director and Executive Director of Midland Holdings.

**Mr. TSANG Link Carl, Brian**, aged 51, has been the Non-Executive Director of the Company since March 2005.

Mr. TSANG is a practising solicitor in Hong Kong and a partner of Lu, Lai & Li, the legal adviser of the Company and Midland Holdings. He graduated from King's College London with an LLB Degree. He is also admitted to practise law in England and Wales, Singapore, New South Wales, Queensland and the Australian Capital Territory.

Mr. TSANG was the Independent Non-Executive Director of CITIC Resources Holdings Limited from August 2000 to April 2011, Walker Group Holdings Limited from May 2007 to February 2011 and Pacific Century Premium Developments Limited from October 2002 to June 2009, all listed on the main board of the Stock Exchange.

Mr. TSANG was also an adjudicator of the Registration of Persons Tribunal from June 2005 to June 2009, a member of the Disciplinary Panel of the Hong Kong Institute of Certified Public Accountants from February 2006 to February 2010 and a member of the Appeal Panel (Housing) from July 2006 to April 2010.

### EXECUTIVE DIRECTORS

**Ms. WONG Ching Yi, Angela**, aged 34, has been the Executive Director of the Company since December 2011. She was the Executive Director of the Company from June 2007 to March 2008.

Ms. WONG is responsible for formulating, overseeing and implementing the overall corporate strategies and policies of Midland Group as well as the corporate development and governance of Midland Group. She is also responsible for the overall management and sales operations of Midland Group, and oversees other operations ranging from finance, professional services, investor relations, information technology to corporate communications.

Ms. WONG has solid experience in real estate industry and has been a key contributor to the growth and development of Midland Group. She has demonstrated strong leadership and has been instrumental in leading Midland Group to promote its strategies and meet challenges in the increasingly competitive environment. She has introduced a series of strategic initiatives, which had improved the operating efficiency and profitability of Midland Group as well as strengthened the competitiveness and position of Midland Group.

## Profile of Directors

Ms. WONG has been the Executive Director of Midland Holdings since March 2008 and has been the Deputy Chairman of Midland Holdings since March 2011, and had been the Deputy Managing Director of Midland Holdings since August 2011 before her re-designation as Managing Director of Midland Holdings in December 2014.

Ms. WONG is a director of various members of Midland Group and a director of mReferral Corporation Limited, a joint venture company of Midland Group with a leading developer. She is also a director and the vice president of Midland Charitable Foundation Limited.

Ms. WONG is a member of the Hong Kong Institute of Certified Public Accountants. She graduated from The University of Hong Kong with a bachelor's degree in business administration (accounting and finance) and also holds a master's degree in business administration from Hong Kong University of Science and Technology.

Prior to joining Midland Group, she worked for PricewaterhouseCoopers, an international accounting firm, for several years. She is the vice chairman of Youth Professionals Committee, Standing Committee member of The Association of Hong Kong Professionals, member of The Y.Elites Association and Honorary Vice President of the advisory board of Business Association BEA HKUSU. She was a member of the Practice and Examination Committee of the Estate Agents Authority and is currently a member of the Professional Development Committee of the Estate Agents Authority. She is also a member of the Sponsorship and Development Fund Committee of The Open University of Hong Kong Jubilee College.

Ms. WONG is the daughter of Mr. WONG Kin Yip, Freddie, the Chairman and Non-Executive Director of Midland Holdings and Ms. TANG Mei Lai, Metty, the Chairman and Non-Executive Director of the Company and the Executive Director of Midland Holdings.

**Mr. WONG Hon Shing, Daniel**, aged 51, has been appointed as the Executive Director and Chief Executive Officer of the Company since December 2011. He is also a member of the Remuneration Committee and Nomination Committee of the Company.

Mr. WONG is a certified financial planner of The Institute of Financial Planners of Hong Kong. He graduated from The Open University of Hong Kong with a bachelor's degree in Business Administration and also holds a Master Degree of Science in International Real Estate from The Hong Kong Polytechnic University. He is a professional member of The Royal Institution of Chartered Surveyors.

Mr. WONG was the Sales Director of the Commercial Department of the Group and from May 2009 to December 2011, he acted as the Chief Operating Officer of the Group. He joined Midland Group in 1994 and joined the Group in 2006. He has over 25 years of experience in non-residential property agency business in Hong Kong. Mr. WONG is a director of various members of the Group.

### INDEPENDENT NON-EXECUTIVE DIRECTORS

**Mr. YING Wing Cheung, William**, aged 64, has been the Independent Non-Executive Director of the Company since May 2005. He is also a member of the Audit Committee, Remuneration Committee and Nomination Committee of the Company.

Mr. YING has over 40 years of experience in electronic products manufacturing business and is well versed in marketing and corporate strategic planning. He is currently the managing director of Way Mild Company Limited and a director of Yangzhou Jiangwei Electronics Technology Co. Ltd.

Mr. YING was a member of the Eighth, Ninth and Tenth Guangdong Provincial Committee of Chinese People's Political Consultative Conference from 1998 to 2013. He also serves in various social organisations. He is currently the president of Sze Yap Clansmen Association (New Territories, Hong Kong) Limited and a member of Jiangsu Province Chinese Overseas Friendship Association. Mr. YING was a member of the Eighth and Ninth Jiangmen Committee of Chinese People's Political Consultative Conference from 1993 to 2003.

## Profile of Directors

**Mr. SHA Pau, Eric**, aged 57, has been the Independent Non-Executive Director of the Company since March 2006. He is also a member of the Audit Committee, Remuneration Committee and Nomination Committee of the Company.

Mr. SHA is the founder and is currently the managing director of Konda Industries Limited, a special leather goods manufacturing and exporting firm. He has over 29 years of solid experience in international marketing field and specialises in corporate strategy formulation, overall management and marketing. Mr. SHA holds a bachelor's degree in arts from the University of Windsor, Ontario, Canada.

**Mr. HO Kwan Tat, Ted**, aged 50, has been the Independent Non-Executive Director of the Company since December 2007. He is also the Chairman of the Audit Committee and Remuneration Committee and a member of the Nomination Committee of the Company.

Mr. HO is a practising Certified Public Accountant in Hong Kong and is a partner of World Link CPA Limited. He is a member of the Association of Chartered Certified Accountants and the Hong Kong Institute of Certified Public Accountants. He has extensive experience in audit and taxation.

Mr. HO was the Independent Non-Executive Director of three companies listed on the main board of the Stock Exchange, namely, Suncorp Technologies Limited from March 2008 to May 2012, CIAM Group Limited from September 2004 to July 2008 and The Sun's Group Limited (now known as Loudong General Nice Resources (China) Holdings Limited) from May 2007 to April 2008.

### ALTERNATE DIRECTOR

**Mr. CHU Kuo Fai, Gordon**, aged 49, has been the alternate director to Mr. TSANG Link Carl, Brian since February 2012. Mr. CHU is currently a practising solicitor in Hong Kong and is a partner of Lu, Lai & Li, the legal adviser of the Company and Midland Holdings. Mr. CHU graduated from King's College London with an LLB Degree. He is also admitted to practise law in England and Wales, Australian Capital Territory, New York, Queensland and New South Wales.

## Corporate Governance Report

The Board recognises that sound and effective corporate governance practices and procedures, with an emphasis on integrity, transparency, accountability and independence, are essential to enhance the shareholders' value and safeguard the shareholders' interest. The Company is committed to maintaining a good corporate governance standard and endeavors to ensure that its businesses are conducted in accordance with all applicable rules and regulations.

### CORPORATE GOVERNANCE PRACTICES

The Company has complied with all the code provisions set out in the Corporate Governance Code (the "Code") as stated in Appendix 14 to the Rules Governing the Listing of Securities on the Stock Exchange (the "Listing Rules") throughout the year ended 31 December 2014.

### BOARD OF DIRECTORS

#### (i) Board Responsibilities and Delegation

The Board is responsible for the management of the Company, which includes, inter alia, formulating business strategies, directing and supervising the Company's affairs, approving interim and annual reports, announcements of interim and annual results, considering dividend policy, and approving the grant of share options or any change in the capital structure of the Company.

The daily management, administration and operation of the Group are delegated to the management of the Company. The Board gives clear directions to the management as to its powers and circumstances in which the management shall report to the Board.

All the directors of the Company (the "Directors") have full and timely access to all relevant information and have access to the advice and services of the Company Secretary of the Company, with a view to ensuring that all proper Board procedures, applicable rules and regulations are followed. All the Directors including the Independent Non-Executive Directors may seek independent professional advice in appropriate circumstances at the Company's expense in carrying out their functions, upon making request to the Board.

The Company has arranged appropriate liability insurance to indemnify the Directors for their liabilities arising out of corporate activities. The insurance coverage is reviewed regularly.

#### (ii) Board Composition

The Board currently comprises seven Directors with two Executive Directors, two Non-Executive Directors (with an alternate for one Non-Executive Director) and three Independent Non-Executive Directors. The composition of the Board is set out as follows:

##### *Non-Executive Directors*

Ms. TANG Mei Lai, Metty (*Chairman*)

Mr. TSANG Link Carl, Brian (*with Mr. CHU Kuo Fai, Gordon as his alternate*)

##### *Executive Directors*

Ms. WONG Ching Yi, Angela

Mr. WONG Hon Shing, Daniel (*Chief Executive Officer*)

##### *Independent Non-Executive Directors*

Mr. YING Wing Cheung, William

Mr. SHA Pau, Eric

Mr. HO Kwan Tat, Ted

## BOARD OF DIRECTORS (Continued)

### (ii) Board Composition (Continued)

Save and except Ms. TANG Mei Lai, Metty ("Ms. TANG") is the mother of Ms. WONG Ching Yi, Angela, none of the members of the Board are related to one another. The biographical details of the Directors are set out in the section of "Profile of Directors" on pages 7 to 9 of this Annual Report.

Taking into account the knowledge, expertise and experience of the Directors, the Board considers that the Directors have balanced skills, experience and diversity of perspectives appropriate to the business and development of the Group.

### (iii) Chairman and Chief Executive Officer

The roles of Chairman and Chief Executive Officer of the Company are separated.

Ms. TANG leads the Board and is responsible for ensuring that the Board functions effectively and acts in the best interests of the Company.

Mr. WONG Hon Shing, Daniel is the Chief Executive Officer of the Company. The Chief Executive Officer of the Company is responsible for formulating the corporate and business strategies and development, and the implementation of strategies and policies to achieve the overall objectives of the Group.

### (iv) Board Meetings and Directors' Attendance

During the year ended 31 December 2014, the Board held six meetings to discuss and approve, inter alia, the interim and annual results and other significant issues of the Group. At least 14 days' notice of regular Board meetings is given to the Directors who are given the opportunity to include other matters in the agenda of meetings. Individual attendance records of each of the Directors at the respective Board, committees and general meetings are set out on page 15 of this Annual Report.

### (v) Non-Executive Directors

The term of office of Ms. TANG and Mr. TSANG Link Carl, Brian (with Mr. CHU Kuo Fai, Gordon as his alternate), both the Non-Executive Directors, have been appointed for a specific term of two years and one year respectively. Mr. HO Kwan Tat, Ted and Mr. SHA Pau, Eric, both the Independent Non-Executive Directors, have been appointed for a specific term of one and a half years whereas Mr. YING Wing Cheung, William, the Independent Non-Executive Director, has been appointed for a specific term of two years. They are all subject to retirement by rotation and shall be eligible for re-election at the Company's annual general meeting at least once every three years in accordance with the articles of association of the Company.

Throughout the year ended 31 December 2014 and up to the date of this Annual Report, the Board has at all times met the requirements under Rule 3.10 of the Listing Rules relating to the appointment of at least three Independent Non-Executive Directors with at least one of them possessing appropriate professional qualifications or accounting or related financial management expertise and the requirements under Rule 3.10A of the Listing Rules relating to the appointment of the Independent Non-Executive Directors representing at least one-third of the Board. The Board has received from each of the Independent Non-Executive Directors an annual written confirmation of his independence in accordance with Rule 3.13 of the Listing Rules and considered that all the Independent Non-Executive Directors are independent.

### (vi) Nomination, Appointment and Re-election of Directors

All new appointment of Directors and nomination of Directors proposed for re-election at the annual general meeting are first considered by the Nomination Committee. The Nomination Committee will assess the candidate or incumbent on criteria such as experience, skills, knowledge and time commitment to carry out the duties and responsibilities of director. The recommendations of the Nomination Committee will then be put to the Board for decision. Details of the role and function as well as a summary of the work performed by the Nomination Committee are set out under the heading of "Nomination Committee" below.

## Corporate Governance Report

### BOARD OF DIRECTORS (Continued)

#### (vi) Nomination, Appointment and Re-election of Directors (Continued)

In accordance with the Company's articles of association, one-third of the Directors for the time being (or, if their number is not a multiple of three (3), the number nearest to but not less than one-third) shall retire from office by rotation but are eligible for re-election by shareholders at the annual general meeting provided that every Director is subject to retirement by rotation at least once every three years. If an Independent Non-Executive Director serves more than 9 years, his further appointment should be subject to a separate resolution to be approved by the shareholders of the Company. All Directors appointed to fill a casual vacancy or as an addition to the existing Board shall hold office only until the next annual general meeting of the Company and shall then be eligible for re-election at that meeting.

#### (vii) Directors' Training

All Directors are encouraged to participate in continuous professional development to develop and refresh their knowledge and skills. The Company would provide a comprehensive induction package comprising a summary of the responsibilities and liabilities of a director of a Hong Kong listed company, the Company's constitutional documents and a publication entitled "A Guide on Directors' Duties" issued by the Companies Registry to each newly appointed Director to ensure that he/she is sufficiently aware of his/her responsibilities and obligations under the Listing Rules and other regulatory requirements.

The Company Secretarial Department of the Company reports from time to time the latest changes and development of the Listing Rules, corporate governance practices and other regulatory regime to the Directors and may provide them with written materials, where appropriate, as well as organises seminars on the professional knowledge and latest development of regulatory requirements related to director's duties and responsibilities.

During the year, the Company arranged an in-house seminar covering corporate governance, regulatory development and other suitable topics with training materials provided. A summary of the record of training received by the Directors during the year 2014 is as follows:

Directors	Training on corporate governance, regulatory development and other suitable topics
<i>Non-Executive Directors</i>	
Ms. TANG Mei Lai, Metty	✓
Mr. TSANG Link Carl, Brian	✓
Mr. CHU Kuo Fai, Gordon	✓
<i>(alternate director to Mr. TSANG Link Carl, Brian)</i>	
<i>Executive Directors</i>	
Ms. WONG Ching Yi, Angela	✓
Mr. WONG Hon Shing, Daniel	✓
<i>Independent Non-Executive Directors</i>	
Mr. YING Wing Cheung, William	✓
Mr. SHA Pau, Eric	✓
Mr. HO Kwan Tat, Ted	✓

## Corporate Governance Report

### BOARD COMMITTEES

The Board has established four Board committees, including the Executive Committee, Audit Committee, Remuneration Committee and Nomination Committee for overseeing the respective aspects of the Group's affairs.

The Board committees are provided with sufficient resources to discharge their duties and, upon reasonable request, are able to seek independent professional advice at the Company's expense in appropriate circumstances.

#### (i) Executive Committee

The Executive Committee mainly operates as a general management committee with delegated authority from the Board. It has the authority delegated by the Board to approve matters relating to the daily operations and management and business affairs of the Group. The Board reserves the power to make broad policy decisions and approve important corporate actions. The Executive Committee comprises two members including Ms. WONG Ching Yi, Angela and Mr. WONG Hon Shing, Daniel, all being the Executive Directors.

#### (ii) Audit Committee

The Audit Committee comprises three members and is chaired by Mr. HO Kwan Tat, Ted, with two other members namely Mr. YING Wing Cheung, William and Mr. SHA Pau, Eric, all being the Independent Non-Executive Directors. Mr. HO Kwan Tat, Ted, is a practising certified public accountant with extensive experience and expertise in professional accounting, auditing and taxation.

The Audit Committee is mainly responsible for, inter alia, reviewing the Company's financial statements including the interim and annual results and reports, the effectiveness of the Company's financial control, internal control and risk management systems, and reviewing the Group's financial and accounting policies and practices. The Audit Committee makes recommendation to the Board on the selection and remuneration of the external auditor, and reviews and monitors the external auditor's independence and objectivity and the effectiveness of the audit process in accordance with applicable standards. The written terms of reference of the Audit Committee setting out its roles and responsibilities are available on the websites of the Company and the Stock Exchange.

During the year, two Audit Committee meetings were held to review and approve the relevant issues mentioned above. Other members of the management and the external auditor of the Company were invited to attend and discuss at the Audit Committee meetings. There was no disagreement between the Board and the Audit Committee regarding the re-appointment of the external auditor of the Company.

For the year ended 31 December 2014, the Company had in place the arrangement for employees and stakeholders of the Group to raise concerns about possible improprieties in financial reporting, internal control or other matters and the whistleblowing policy.

#### (iii) Remuneration Committee

The Remuneration Committee is chaired by Mr. HO Kwan Tat, Ted, being the Independent Non-Executive Director, with four other members namely Ms. TANG, Mr. WONG Hon Shing, Daniel, Mr. YING Wing Cheung, William and Mr. SHA Pau, Eric. Majority of the Remuneration Committee members are Independent Non-Executive Directors.

## Corporate Governance Report

### BOARD COMMITTEES (Continued)

#### (iii) Remuneration Committee (Continued)

The Remuneration Committee is mainly responsible for, inter alia, reviewing and determining the remuneration packages of individual Executive Directors and senior management of the Company and recommending the remuneration of the Non-Executive Directors (including Independent Non-Executive Directors) to the Board for approval. The written terms of reference of the Remuneration Committee setting out its roles and responsibilities are available on the websites of the Company and the Stock Exchange.

The work of the Remuneration Committee during the year included reviewing the remuneration policy of the Group, reviewing and determining the remuneration package of the relevant Executive Directors and recommending the remuneration of the relevant Non-Executive Directors (including Independent Non-Executive Directors) to the Board for approval. No Director or senior management was involved in the determination of his/her own remuneration package. During the year, three Remuneration Committee meetings were held.

The remuneration of the members of the senior management by band for the year ended 31 December 2014 is set out below:

Remuneration bands	Number of person(s)
HK\$0 – HK\$1,000,000	1
HK\$1,000,001 – HK\$2,000,000	–
HK\$2,000,001 – HK\$3,000,000	1
HK\$3,000,001 – HK\$4,000,000	1

Details of Directors' emoluments and five highest paid individuals during the year are set out in note 9 to the financial statements on pages 59 to 61 of this Annual Report.

#### (iv) Nomination Committee

The Nomination Committee is chaired by Ms. TANG, being the Non-Executive Director, with four other members namely Mr. WONG Hon Shing, Daniel, Mr. YING Wing Cheung, William, Mr. SHA Pau, Eric and Mr. HO Kwan Tat, Ted, majority of whom being the Independent Non-Executive Directors.

The Nomination Committee is mainly responsible for, inter alia, formulating and reviewing the nomination policy, making recommendations to the Board on the nomination, appointment and re-appointment of Directors and Board succession, and assessing the independence of the Independent Non-Executive Directors. The written terms of reference of the Nomination Committee setting out its roles and responsibilities are available on the websites of the Company and the Stock Exchange.

The work of the Nomination Committee during the year included reviewing and making recommendation to the Board on the Board composition and the re-designation of Director, assessing the independence of the Independent Non-Executive Directors and reviewing the retirement and rotation plan of the Directors. During the year, three Nomination Committee meetings were held.

## Corporate Governance Report

## BOARD COMMITTEES (Continued)

## (iv) Nomination Committee (Continued)

The Company recognises and embraces the benefits of having a diverse Board, and sees diversity at Board level as an essential element in maintaining a competitive advantage. As such, the Company adopted a board diversity policy in August 2013. In achieving a truly diverse Board, candidates with different talents, skills, knowledge, regional, industry and professional experience, cultural and educational background, race, age, gender and other qualities will be selected as members of the Board. Selection of candidates is based on a range of diversity perspectives. The ultimate decision is based on merit and contribution which would be brought by the candidates to the Board if he/she were selected as a Director. The Nomination Committee is of the view that the current composition of the Board has achieved the objectives set in the above board diversity policy.

## ATTENDANCE RECORDS AT THE BOARD, COMMITTEES AND GENERAL MEETINGS

The attendance records of the individual Directors at the Board, Audit Committee, Remuneration Committee, Nomination Committee and general meetings for the year ended 31 December 2014 are set out below:

Directors	No. of Meetings Attended/Held				
	Board	Audit Committee	Remuneration Committee	Nomination Committee	Annual General
<i>Non-Executive Directors</i>					
Ms. TANG Mei Lai, Metty (Chairman)	6/6	N/A	3/3	3/3	1/1
Mr. TSANG Link Carl, Brian	6/6	N/A	N/A	N/A	0/1
Mr. CHU Kuo Fai, Gordon (alternate director to Mr. TSANG Link Carl, Brian)	0/6	N/A	N/A	N/A	1/1
<i>Executive Directors</i>					
Ms. WONG Ching Yi, Angela	6/6	N/A	N/A	N/A	1/1
Mr. WONG Hon Shing, Daniel (Chief Executive Officer)	6/6	N/A	3/3	3/3	1/1
<i>Independent Non-Executive Directors</i>					
Mr. YING Wing Cheung, William	6/6	2/2	3/3	3/3	1/1
Mr. SHA Pau, Eric	6/6	2/2	3/3	3/3	1/1
Mr. HO Kwan Tat, Ted	5/6	1/2	3/3	3/3	1/1

## CODE OF CONDUCT REGARDING SECURITIES TRANSACTIONS BY DIRECTORS

The Company has adopted its own code of conduct regarding securities transactions by Directors on terms no less exacting than the required standard set out in the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") as set out in Appendix 10 to the Listing Rules.

On specific enquiries made, all the Directors confirmed that they had complied with the required standard set out in the Model Code and the Company's code of conduct regarding Directors' securities transactions throughout the year ended 31 December 2014.

## DIRECTORS' INTERESTS

Details of Directors' interests in the shares, underlying shares and debentures of the Company and the associated corporation are set out in the Report of the Directors on pages 21 to 22 of this Annual Report.

## Corporate Governance Report

### DIRECTORS' RESPONSIBILITY FOR THE FINANCIAL STATEMENTS

The Directors acknowledged their responsibility for preparation of financial statements which give a true and fair view of the Group's state of affairs as at 31 December 2014 and of the Group's results and cash flows for the year ended 31 December 2014. In preparing the financial statements for the year ended 31 December 2014, the Directors selected suitable accounting policies and applied them consistently, and made judgments and estimates that are prudent, fair and reasonable and prepared the financial statements on a going concern basis.

The reporting responsibilities of the independent auditor of the Company on the 2014 financial statements of the Group are set out in the "Independent Auditor's Report" on pages 33 to 34 of this Annual Report.

### CORPORATE GOVERNANCE FUNCTION

In order to achieve enhanced corporate governance of the Company, the Board has undertaken and delegated to the Executive Committee to constantly review the Company's policies and practices on corporate governance, the training and continuous professional development of Directors and senior management, the Company's policies and practices on compliance with legal and regulatory requirements, the code of conduct and compliance manual applicable to employees and the Directors, and the Company's compliance with the Code and disclosure in this Corporate Governance Report. During the year, the Executive Committee performed the duties relating to corporate governance matters as aforementioned.

### AUDITOR'S REMUNERATION

The remuneration payable or paid to the Group's independent external auditor, PricewaterhouseCoopers, in respect of audit and non-audit services provided to the Group for the year ended 31 December 2014 amounted to approximately HK\$781,000 (2013: HK\$725,000) and HK\$389,000 (2013: HK\$434,000) respectively. The non-audit services mainly include interim results review, taxation and other professional services.

### INTERNAL CONTROLS

The Board has overall responsibilities for maintaining effective internal control systems of the Group. The Internal Audit Department of the Company reports directly to the Audit Committee and is independent of the Company's daily operation. It is responsible for conducting regular audit on the major activities of the Group. Its objective is to ensure that all material controls, including financial, operational and compliance controls and risk management functions are in place and functioning effectively.

During the year ended 31 December 2014, the Board, with the assistance of the Internal Audit Department and the Audit Committee, conducted an annual review of the effectiveness of the Group's system of internal control. The review also included the consideration of the adequacy of resources, staff qualifications and experience, training programmes and budget of the Company's accounting and financial reporting function.

### COMPANY SECRETARY

The Company engages an external service provider to provide secretarial services and has appointed Ms. MUI Ngar May, Joel ("Ms. MUI") as its Company Secretary. Ms. MUI is not an employee of the Group and Mr. SZE Ka Ming, the Chief Financial Officer of the Company, is the person whom Ms. MUI can contact for the purpose of code provision F.1.1 of the Code. Ms. MUI undertook over 15 hours of professional training during the year.

### COMMUNICATION WITH SHAREHOLDERS AND INVESTOR RELATIONS

The Company is committed to ensuring that the Group shall comply with disclosure obligations under the Listing Rules and other applicable laws and regulations, and that all shareholders and potential investors have opportunities to receive and obtain information issued by the Company. Information regularly provided to the shareholders includes annual and interim reports, circulars and announcements in accordance with the applicable laws and regulations.

## Corporate Governance Report

### COMMUNICATION WITH SHAREHOLDERS AND INVESTOR RELATIONS (Continued)

Pursuant to the Listing Rules, voting by poll becomes mandatory on all resolutions (except resolutions relate purely to procedural or administrative matters) put forward at general meetings and the poll results will be posted on the websites of the Stock Exchange and the Company. Notice to shareholders will be sent in the case of annual general meetings at least 20 clear business days before the meeting and at least 10 clear business days in the case of all other general meetings in accordance with the Code.

The Company provides an opportunity for its shareholders to seek clarification and to obtain a better understanding of the Group's performance in general meetings of the Company. The Company acknowledges that general meetings are good communication channels with the shareholders. The Company welcomes the attendance of shareholders at general meetings to express their views. At the general meeting, each substantial issue will be considered by a separate resolution, including the re-election of individual retiring Directors, and the poll procedures will be clearly explained. The Chairman of the Board and the Chairmen of the relevant Board committees and/or their duly appointed delegates and/or Board committee members are available to attend the annual general meeting to interact with, and answer questions from, the shareholders. The external auditor is also required to be present at the annual general meeting to answer questions about the conduct of the audit, the preparation and content of the independent auditor's report, the accounting policies and auditor's independence.

To foster effective communications with shareholders and investors, the Company maintains a website at [www.midlandici.com.hk](http://www.midlandici.com.hk) where the Company's announcements, circulars, notices, financial reports, business developments, corporate governance practices, latest memorandum and articles of association of the Company and other information are posted.

The 2014 annual general meeting of the Company was held on 25 June 2014. At the meeting, separate resolution was proposed by the chairman of the meeting in respect of each separate issue, including re-election of retiring Directors, and voted by way of poll. The Company announced the results of the poll in the manner prescribed under the Listing Rules. The Directors including chairman of the Board, chairman and members of the Audit Committee, Nomination Committee and Remuneration Committee as well as the representative of PricewaterhouseCoopers attended the 2014 annual general meeting and had effective communication with shareholders of the Company.

During the year, there were no changes to the memorandum and articles of association of the Company.

### SHAREHOLDERS' RIGHTS

#### (i) Procedures for Shareholders to Convene an Extraordinary General Meeting ("EGM")

The Board shall, at all times, on the requisition in writing to the Board or the Company Secretary of the Company by one or more shareholders holding at the date of deposit of the requisition not less than one-tenth of the paid up capital of the Company carrying the right of voting at general meetings of the Company (the "Eligible Shareholder(s)"), forthwith proceed to convene an EGM in accordance with the articles of association of the Company.

If within twenty-one days of the deposit of such requisition, the Board fails to proceed to convene such EGM, the requisitionist(s) himself/herself/themselves may do so in accordance with the articles of association of the Company, and all reasonable expenses incurred by the requisitionist(s) concerned as a result of the failure of the Board shall be reimbursed to the requisitionist(s) concerned by the Company.

#### (ii) Procedures for Putting Forward Proposals at EGM

Eligible Shareholders who wish to require an EGM to be called by the Board for the purpose of making proposals at the EGM must deposit a written requisition (the "Requisition") signed by the Eligible Shareholder(s) concerned to the principal office of the Company in Hong Kong at Room 1801A, 18th Floor, Office Tower One, Grand Plaza, 625 & 639 Nathan Road, Mongkok, Kowloon, Hong Kong for the attention of "Manager, Company Secretarial Department".

## Corporate Governance Report

### SHAREHOLDERS' RIGHTS (Continued)

#### (ii) Procedures for Putting Forward Proposals at EGM (Continued)

The Requisition must state clearly the name(s) of the Eligible Shareholder(s) concerned, his/her/their shareholding in the Company, the reason(s) to convene an EGM, the agenda of the EGM including the details of the business(es) proposed to be transacted at the EGM, and signed by the Eligible Shareholder(s) concerned.

The Company will check the Requisition and the identity and the shareholding of the Eligible Shareholder will be verified with the Company's branch share registrar. If the Requisition is found to be proper and in order, the Board will convene an EGM within 2 months and/or include the proposal or the resolution proposed by the Eligible Shareholder at the EGM after the deposit of the Requisition. On the contrary, if the Requisition has been verified as not in order, the Eligible Shareholder(s) concerned will be advised of this outcome and accordingly, the Board will not convene an EGM and/or include the proposal or the resolution proposed by the Eligible Shareholder at the EGM.

The procedures for a shareholder of the Company to propose a person for election as a Director is posted on the website of the Company.

#### (iii) Shareholders' Enquiries

Shareholders should direct their questions about their shareholdings to the Company's Hong Kong branch share registrar and transfer office, Tricor Tengis Limited. Shareholders and the investment community may during office hours make a request for the Company's information to the extent that such information is publicly available. Shareholders may also send their enquiries and concerns to the Board by addressing them to the Investor Relations Department by post at Room 1801A, 18th Floor, Office Tower One, Grand Plaza, 625 & 639 Nathan Road, Mongkok, Kowloon, Hong Kong or by email at [investor@midlandici.com.hk](mailto:investor@midlandici.com.hk).

## Report of the Directors

The Directors are pleased to present their report together with the audited financial statements of the Group for the year ended 31 December 2014.

### PRINCIPAL ACTIVITIES AND SEGMENT INFORMATION

The principal activity of the Company is investment holding. The activities of its principal subsidiaries are set out in note 32 to the financial statements.

Details of the analysis of the Group's performance for the year ended 31 December 2014 by operating segment are set out in note 6 to the financial statements.

### RESULTS AND APPROPRIATIONS

The results of the Group for the year ended 31 December 2014 are set out in the consolidated statement of comprehensive income on page 35 of this Annual Report.

The Board does not recommend the payment of a final dividend for the year ended 31 December 2014 (2013: Nil).

### RESERVES

Details of the movements in the reserves of the Group and the Company during the year are set out in note 24 to the financial statements.

### CHARITABLE DONATIONS

During the year, the Group made charitable donations totalling HK\$179,000 (2013: HK\$289,000).

### PROPERTY AND EQUIPMENT

Details of the movements in property and equipment of the Group during the year are set out in note 16 to the financial statements.

### INVESTMENT PROPERTIES

Details of the movements in investment properties of the Group during the year are set out in note 17 to the financial statements. Details of the properties held for investment purposes are set out on page 79 of this Annual Report.

### SHARE CAPITAL

Details of the movements in the share capital of the Company during the year are set out in note 23 to the financial statements.

### PRE-EMPTIVE RIGHTS

There is no provision for pre-emptive rights under the Company's articles of association and there are no restrictions against such rights under the applicable laws of the Cayman Islands.

### DISTRIBUTABLE RESERVES

As at 31 December 2014, the reserves of the Company available for distribution to shareholders comprised the share premium, contributed surplus and retained earnings which in aggregate amounted to HK\$1,070,283,000 (2013: HK\$1,072,026,000). Under the Companies Law of the Cayman Islands, the share premium of the Company may be applied for paying distributions or dividends to shareholders subject to the provisions of the Company's articles of association and provided that immediately following the payment of distributions or dividends, the Company shall be able to pay its debts as they fall due in the ordinary course of business.

## Report of the Directors

### FIVE-YEAR FINANCIAL SUMMARY

A summary of the results and of the assets and liabilities of the Group for the last five financial years is set out on page 80 of this Annual Report.

### PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES

Neither the Company nor any of its subsidiaries purchased, sold or redeemed any of the Company's listed securities during the year ended 31 December 2014.

### BOARD OF DIRECTORS

The Directors who held office during the year ended 31 December 2014 and up to the date of this Annual Report are:

#### *Non-Executive Directors*

Ms. TANG Mei Lai, Metty (*Chairman*)

Mr. TSANG Link Carl, Brian (*with Mr. CHU Kuo Fai, Gordon as his alternate*)

#### *Executive Directors*

Ms. WONG Ching Yi, Angela

Mr. WONG Hon Shing, Daniel (*Chief Executive Officer*)

#### *Independent Non-Executive Directors*

Mr. YING Wing Cheung, William

Mr. SHA Pau, Eric

Mr. HO Kwan Tat, Ted

According to Article 87 of the articles of association of the Company, Ms. TANG Mei Lai, Metty, Mr. YING Wing Cheung, William and Mr. HO Kwan Tat, Ted shall retire by rotation at the forthcoming annual general meeting of the Company (the "AGM") and, being eligible, will offer themselves for re-election.

### DIRECTORS' SERVICE CONTRACTS

None of the Directors who are proposed for re-election at the AGM have service contracts with the Company or any of its subsidiaries which are not determinable by the Group within one year without payment of compensation, other than statutory compensation.

### DIRECTORS' INTERESTS IN CONTRACTS OF SIGNIFICANCE

Save as disclosed in this Annual Report, no contracts of significance in relation to the Group's business to which the Company or any of its subsidiaries was a party and in which a Director had a material interest, whether directly or indirectly, subsisted at the end of the year or at any time during the year.

## Report of the Directors

**DIRECTORS' AND CHIEF EXECUTIVE'S INTERESTS AND SHORT POSITIONS IN SHARES, UNDERLYING SHARES AND DEBENTURES**

As at 31 December 2014, the interests and short positions of each of the Directors and the chief executive of the Company in the shares, underlying shares and debentures of the Company or any of its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (the "SFO")), as recorded in the register required to be kept under section 352 of the SFO, or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code as set out in Appendix 10 to the Listing Rules were as follows:

**(i) Long positions in the shares and underlying shares of the Company**

Name of Director	Nature of interest/ Capacity	Number of ordinary shares	Number of underlying shares	Total	Approximate percentage of issued share capital of the Company
Mr. WONG Hon Shing, Daniel	Personal interest/ Beneficial owner	20,000,000	15,000,000 <i>(Note 1)</i>	35,000,000	0.26%
Mr. TSANG Link Carl, Brian	Personal interest/ Beneficial owner	–	5,000,000 <i>(Note 2)</i>	5,000,000	0.04%
Mr. YING Wing Cheung, William	Personal interest/ Beneficial owner	3,000,000	5,000,000 <i>(Note 3)</i>	8,000,000	0.06%
Mr. SHA Pau, Eric	Personal interest/ Beneficial owner	–	5,000,000 <i>(Note 4)</i>	5,000,000	0.04%
Mr. HO Kwan Tat, Ted	Personal interest/ Beneficial owner	–	5,000,000 <i>(Note 5)</i>	5,000,000	0.04%

*Notes:*

- These underlying shares were held by Mr. WONG Hon Shing, Daniel by virtue of the interests in the share options of the Company granted to him.
- These underlying shares were held by Mr. TSANG Link Carl, Brian by virtue of the interests in the share options of the Company granted to him.
- These underlying shares were held by Mr. YING Wing Cheung, William by virtue of the interests in the share options of the Company granted to him.
- These underlying shares were held by Mr. SHA Pau, Eric by virtue of the interests in the share options of the Company granted to him.
- These underlying shares were held by Mr. HO Kwan Tat, Ted by virtue of the interests in the share options of the Company granted to him.
- Details of the share options granted by the Company to the above Directors are set out in the section headed "SHARE OPTION SCHEME".

## Report of the Directors

## DIRECTORS' AND CHIEF EXECUTIVE'S INTERESTS AND SHORT POSITIONS IN SHARES, UNDERLYING SHARES AND DEBENTURES (Continued)

## (ii) Long positions in the shares and underlying shares of associated corporation of the Company

Name of associated corporation	Name of Director	Nature of interest/ Capacity	Number of ordinary shares	Number of underlying shares	Total	Approximate percentage of issued share capital of associated corporation
Midland Holdings	Ms. TANG	Family interest/ Interest of spouse	185,830,144 <i>(Note 7)</i>	7,209,160 <i>(Note 8)</i>	193,039,304	26.88%
		Personal interest/ Beneficial owner	-	7,209,160 <i>(Note 9)</i>	7,209,160	1.00%
Midland Holdings	Ms. WONG Ching Yi, Angela	Personal interest/ Beneficial owner	-	7,209,160 <i>(Note 10)</i>	7,209,160	1.00%

*Notes:*

7. These shares represent the shares held directly or indirectly by Mr. WONG Kin Yip, Freddie ("Mr. WONG"), the spouse of Ms. TANG, as ultimate beneficial owner in the shares of Midland Holdings, the associated corporation of the Company.
8. These underlying shares represent the interests in the share options of Midland Holdings held by Mr. WONG, the spouse of Ms. TANG, by virtue of the interests in the share options of Midland Holdings granted to him.
9. These underlying shares were held by Ms. TANG by virtue of the interests in the share options of Midland Holdings granted to her.
10. These underlying shares were held by Ms. WONG Ching Yi, Angela by virtue of the interests in the share options of Midland Holdings granted to her.

Saved as disclosed above, as at 31 December 2014, neither the Directors nor the chief executive of the Company had any interests or short positions in the shares, underlying shares or debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) as recorded in the register required to be kept under section 352 of the SFO, or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code.

## Report of the Directors

**DIRECTORS' RIGHTS TO ACQUIRE SHARES OR DEBENTURES**

Save as disclosed in this Annual Report, at no time during the year was the Company or any of its subsidiaries a party to any arrangements to enable the Directors to acquire benefits by means of the acquisition of shares in, or debentures of, the Company or any other body corporate.

**SUBSTANTIAL SHAREHOLDERS' OR OTHER PERSONS' INTERESTS IN SHARES AND UNDERLYING SHARES**

As at 31 December 2014, the interests and short positions of the substantial shareholders and other persons, other than the Directors or chief executive of the Company, in the shares and underlying shares of the Company as recorded in the register required to be kept under section 336 of the SFO were as follows:

**Long positions in the shares and underlying shares of the Company**

Name of substantial shareholder	Number of ordinary shares	Holding capacity/ Nature of interest	Approximate percentage of issued share capital of the Company
Midland Holdings	9,700,000,000 <i>(Note)</i>	Interest in controlled corporation/ Corporate interest	70.80%
Valuewit Assets Limited ("Valuewit")	9,700,000,000 <i>(Note)</i>	Beneficial owner/ Beneficial interest	70.80%

*Note:* Valuewit was an indirect wholly-owned subsidiary of Midland Holdings. Midland Holdings was deemed to be interested in these 9,700,000,000 shares held by Valuewit under the SFO.

Save as disclosed above, as at 31 December 2014, no other substantial shareholders or persons had any interests or short positions in the shares or underlying shares of the Company as recorded in the register required to be kept under section 336 of the SFO.

**SHARE OPTION SCHEME**

At the Company's extraordinary general meeting held on 19 September 2008, a share option scheme of the Company (the "Share Option Scheme") was adopted by the Company and approved by its shareholders.

The major terms of the Share Option Scheme are summarised as follows:

**(a) Purposes of the Share Option Scheme**

The principal purposes of the Share Option Scheme are to enable the Group and any entity in which any member of the Group holds an equity interest ("Invested Entity") to recruit and retain high calibre eligible persons and attract human resources that are valuable to the Group or Invested Entities, to recognise the contributions of the eligible persons to the growth of the Group or Invested Entities by rewarding them with opportunities to obtain ownership interest in the Company and to motivate and to give incentives to these eligible persons to continue to contribute to the long term success and prosperity of the Group or Invested Entities.

## Report of the Directors

### SHARE OPTION SCHEME (Continued)

#### (b) Participants of the Share Option Scheme

The Board may invite any eligible person as the Board may in its absolute discretion select, having regard to each person's qualifications, skills, background, experience, service records and/or contribution or potential value to the relevant member(s) of the Group or Invested Entity, to take up the options under the Share Option Scheme.

"eligible person" means any employee (whether full time or part time), senior executive or officer, manager, director (including executive, non-executive and independent non-executive director) or consultant of the Company, any of its affiliates or any Invested Entity, or any of their respective associates or chief executives or substantial shareholder who, as determined by the Board, has contributed or will contribute to the growth and development of the Group or any Invested Entity.

#### (c) Total number of shares available for issue

The total number of shares available for issue for all outstanding options as at the date of this Annual Report is 150,000,000, representing approximately 1.09% of the issued share capital of the Company. The total number of shares available for issue in respect of options which may be granted is 680,000,000, representing approximately 4.96% of the issued share capital of the Company as at the date of this Annual Report.

#### (d) Maximum entitlement of each eligible person

The maximum number of shares issued and to be issued upon exercise of the options granted to each eligible person under the Share Option Scheme and any other share option scheme(s) of the Company (including exercised, cancelled and outstanding options) in any 12-month period must not exceed 1% of the shares of the Company in issue.

Any further grant of share options in excess of the above-mentioned limit shall be subject to separate approval by the shareholders of the Company and, for so long as the Company remains a subsidiary of Midland Holdings, the shareholders of Midland Holdings at their respective general meetings with such eligible person and his or her associates abstaining from voting, other requirements prescribed under the Listing Rules and/or other applicable statutory regulations or rules which must be complied with.

#### (e) Maximum entitlement of each eligible person who is a connected person

The maximum number of shares issued and to be issued upon exercise of the options granted under the Share Option Scheme and any other share option scheme(s) of the Company to each eligible person who is an Independent Non-Executive Director or a substantial shareholder of the Company, in any 12-month period shall not exceed 0.1% of the total number of shares of the Company in issue and an aggregate value which based on the closing price of the shares of the Company as stated in the Stock Exchange's daily quotations sheet on the date of each grant shall not exceed HK\$5,000,000.

Any further grant of share options in excess of the above-mentioned limit shall be separately approved by the shareholders of the Company and, for so long as the Company remains a subsidiary of Midland Holdings, by the shareholders of Midland Holdings with all connected persons of the Company and, for so long as the Company remains a subsidiary of Midland Holdings, of Midland Holdings abstaining from voting at their respective general meetings, except that any connected person may vote against the relevant resolution at the general meeting(s) provided that his or her intention to do so has been stated in the circular(s) to be sent to the relevant shareholders, and subject to other requirements prescribed under the Listing Rules and/or other applicable statutory regulations or rules which must be complied with.

#### (f) Time of exercise of option

An option may be exercised in accordance with the terms of the Share Option Scheme at any time during a period within which the option shall be exercised, to be notified by the Board to each eligible person who accepts an offer in accordance with the terms of the Share Option Scheme, provided that it shall commence on a date not more than ten years from the date of grant.

## Report of the Directors

## SHARE OPTION SCHEME (Continued)

## (g) Acceptance of offer

An offer for the grant of an option made by the Company must be accepted within ten business days from the day on which such offer is made. The amount payable to the Company on acceptance of the offer for the grant of an option is HK\$1.

## (h) Basis of determining the exercise price

The exercise price of an option to subscribe for shares granted under the Share Option Scheme shall be a price determined by the Board at its absolute discretion and notified to an eligible person but shall not be less than the highest of:

- (i) the closing price of the shares of the Company as stated in the Stock Exchange's daily quotations sheet on the offer date;
- (ii) the average closing price of the shares of the Company as stated in the Stock Exchange's daily quotations sheets for the five business days immediately preceding the offer date; and
- (iii) the nominal value of a share of the Company.

## (i) Remaining life of the Share Option Scheme

The Share Option Scheme became effective on 19 September 2008 and will remain in force for a period of ten years from the date of adoption.

Movements in the outstanding share options granted under the Share Option Scheme during the year were as follows:

Name of director	Date of grant	Exercise price per share (HK\$)	Number of share options				Balance outstanding as at 31 December 2014	Exercisable period
			Balance outstanding as at 1 January 2014	Granted during the year	Cancelled/lapsed during the year	Exercised during the year		

## Directors of the Company

Mr. WONG Hon Shing, Daniel	10 December 2014	0.044 <i>(Note)</i>	-	5,000,000	-	-	5,000,000	15 December 2014 to 14 December 2019
	10 December 2014	0.044 <i>(Note)</i>	-	5,000,000	-	-	5,000,000	15 December 2015 to 14 December 2019
	10 December 2014	0.044 <i>(Note)</i>	-	5,000,000	-	-	5,000,000	15 December 2016 to 14 December 2019
Mr. TSANG Link Carl, Brian	2 September 2011	0.053	5,000,000	-	-	-	5,000,000	1 October 2011 to 30 September 2016
Mr. YING Wing Cheung, William	2 September 2011	0.053	5,000,000	-	-	-	5,000,000	1 October 2011 to 30 September 2016

## Report of the Directors

## SHARE OPTION SCHEME (Continued)

Name of director	Date of grant	Exercise price per share (HK\$)	Number of share options				Balance outstanding as at 31 December 2014	Exercisable period
			Balance outstanding as at 1 January 2014	Granted during the year	Cancelled/lapsed during the year	Exercised during the year		
<b>Directors of the Company</b>								
Mr. SHA Pau, Eric	2 September 2011	0.053	5,000,000	-	-	-	5,000,000	1 October 2011 to 30 September 2016
Mr. HO Kwan Tat, Ted	2 September 2011	0.053	5,000,000	-	-	-	5,000,000	1 October 2011 to 30 September 2016
<b>Directors of Midland Holdings</b>								
Mr. WONG Tsz Wa, Pierre	10 December 2014	0.044 <i>(Note)</i>	-	30,000,000	-	-	30,000,000	15 December 2014 to 14 December 2019
	10 December 2014	0.044 <i>(Note)</i>	-	30,000,000	-	-	30,000,000	15 December 2015 to 14 December 2019
	10 December 2014	0.044 <i>(Note)</i>	-	30,000,000	-	-	30,000,000	15 December 2016 to 14 December 2019
Ms. IP Kit Yee, Kitty	10 December 2014	0.044 <i>(Note)</i>	-	3,330,000	-	-	3,330,000	15 December 2014 to 14 December 2019
	10 December 2014	0.044 <i>(Note)</i>	-	3,330,000	-	-	3,330,000	15 December 2015 to 14 December 2019
	10 December 2014	0.044 <i>(Note)</i>	-	3,340,000	-	-	3,340,000	15 December 2016 to 14 December 2019
Mr. CHEUNG Kam Shing	10 December 2014	0.044 <i>(Note)</i>	-	5,000,000	-	-	5,000,000	15 December 2014 to 14 December 2019
	10 December 2014	0.044 <i>(Note)</i>	-	5,000,000	-	-	5,000,000	15 December 2015 to 14 December 2019
	10 December 2014	0.044 <i>(Note)</i>	-	5,000,000	-	-	5,000,000	15 December 2016 to 14 December 2019
Total			20,000,000	130,000,000	-	-	150,000,000	

*Note:* The closing price of the shares immediately before the date of grant of such share options was HK\$0.043.

## Report of the Directors

### SHARE OPTION SCHEME (Continued)

Information on the value of options granted and the accounting policy for share options granted under the Share Option Scheme is provided in notes 23 and 3(r) to the financial statements respectively.

Save as disclosed above, no share options were granted, exercised, cancelled or lapsed under the Share Option Scheme during the year.

### MANAGEMENT CONTRACTS

No contract concerning the management and administration of the whole or any substantial part of the business of the Company was entered into or existed during the year.

### MAJOR CUSTOMERS AND SUPPLIERS

Sales to the Group's five largest customers accounted for less than 30% of the total turnover of the Group during the year ended 31 December 2014.

The Group had no major suppliers due to the nature of the principal activities of the Group.

### RELATED PARTY TRANSACTIONS

The Group entered into certain transactions with parties regarded as "Related Parties" under applicable accounting principles. The significant related party transactions entered into by the Group during the year set out in note 31 to the financial statements included transactions that constitute connected/continuing connected transactions for which the disclosure requirements under the Listing Rules have been complied with.

### CONTINUING CONNECTED TRANSACTIONS

The following transactions between certain connected persons (as defined in the Listing Rules) of the Company and the Group were entered into and ongoing for which relevant announcements, if necessary, had been made by the Company in accordance with the Listing Rules.

1. A tenancy agreement was made on 7 April 2014 between Midland Alliance Limited, an indirect wholly-owned subsidiary of the Company, as tenant and Shun Yik International Limited, a company wholly owned by an associate of Ms. TANG, the Chairman and a Non-Executive Director of the Company (as at the date of the agreement, Ms. TANG was the Chairman, the Managing Director and an Executive Director of the Company) and Ms. WONG Ching Yi, Angela ("Ms. WONG"), the Executive Director of the Company, as landlord whereby the landlord agreed to let the premises located at Nos.11-16 on 7/F, Tower B, New Mandarin Plaza, No.14 Science Museum Road, Kowloon, Hong Kong as office for the real estate agency business of the Group for a term of two years commencing from 1 May 2014 to 30 April 2016 at a monthly rental of HK\$162,000 without rent-free period and option to renew (details of which were disclosed in the announcement of the Company dated 7 April 2014).
2. A licence agreement was made on 23 September 2013 between Crown Lucky Investment Limited, an indirect wholly-owned subsidiary of the Company, as licensee and Moral Winner Investment Limited, a company indirectly wholly owned by an associate of Ms. TANG and Ms. WONG, as licensor whereby a licence was granted to install signage(s) at the lower part of the external wall facing Shanghai Street of the building known as "No. 33 Argyle" at Nos. 611-617 Shanghai Street and No. 33 Argyle Street, Kowloon for marketing and promotion of the real estate agency business of the Group for a term of two years commencing from 1 November 2013 to 31 October 2015 at a monthly licence fee of HK\$68,000 (details of which were disclosed in the announcement of the Company dated 7 April 2014).

## Report of the Directors

### CONTINUING CONNECTED TRANSACTIONS (Continued)

3. A services agreement (the "Services Agreement") was made on 7 April 2014 between the Company and Midland Holdings, the holding company and controlling shareholder of the Company, whereby Midland Holdings may refer prospective purchasers of property in Hong Kong to the Company to apply for certain cashier order payments in favour of property developers or any entity designated by such property developers. The service fees (exclusive of disbursements) payable by Midland Holdings to the relevant member of the Group in connection with each cashier order which is provided or renewed by the relevant member of the Group pursuant to the Services Agreement shall be charged at the rate of 0.125% of the face value of the cashier's order for every 15 day period. Midland Holdings and the Company acknowledged and agreed that the aggregate value of cashier orders issued but not returned to the relevant member of the Group at any one time in connection with the services provided pursuant to the Services Agreement shall not exceed HK\$400,000,000. The said transactions would provide flexibility to the Group to utilise its surplus cash at its discretion for an enhanced return. The term of the Services Agreement is 3 years commencing from 1 January 2014 to 31 December 2016.

Under the Services Agreement, the maximum annual amount of fees payable by the relevant members of Midland Holdings to the Group under the Services Agreement for the year ended 31 December 2014 and the two years ending 31 December 2015 and 2016 had been fixed at HK\$10 million, HK\$12 million and HK\$12 million respectively. The aggregate annual value for the service fees payable by the relevant members of Midland Holdings to the Group in 2014 was HK\$5.3 million, which had not exceeded the maximum aggregate annual value for that year (details relating to the Services Agreement and the annual caps were set out in the announcement of the Company dated 7 April 2014).

4. A tenancy agreement was made on 13 March 2014 between Teamway Group Limited, an indirect wholly-owned subsidiary of the Company, as landlord and City First Limited, an indirect wholly-owned subsidiary of Midland Holdings, as tenant whereby the landlord agreed to let the premises located at the whole of 21st Floor, Ford Glory Plaza, No.37 Wing Hong Street, Kowloon, Hong Kong for generating secure and steady income and providing price certainty on rental for the benefits of the Group for a term of two years commencing from 19 March 2014 to 18 March 2016 at a monthly rental of HK\$175,000 without rent-free period and option to renew (details of which were disclosed in the announcement of the Company dated 13 March 2014).
5. A cross referral services agreement (the "Cross Referral Services Agreement") was made on 31 October 2012 between the Company and Midland Holdings in relation to referral services provided between the relevant members of Midland Group (excluding the Group) and of the Group, whereby Midland Group may refer estate agency business in respect of industrial and commercial properties and shops in Hong Kong, Macau and the People's Republic of China (the "PRC") to the relevant members of the Group from time to time, and the Group may refer estate agency business in respect of residential properties in Hong Kong, Macau and the PRC to the relevant members of Midland Group from time to time (the "Transactions"). The Transactions had been conducted on a case-by-case basis and on normal commercial terms. The Transactions contemplated thereunder and the relevant annual caps were approved by the independent shareholders of the Company at the extraordinary general meeting held on 13 December 2012.

Under the Cross Referral Services Agreement, the annual caps for the referral fees payable by the Group to Midland Group for the year ended 31 December 2013, the year ended 31 December 2014 and the year ending 31 December 2015 had been fixed at HK\$84 million, HK\$89 million and HK\$94 million respectively, while the annual caps for the referral fees payable by Midland Group to the Group for the year ended 31 December 2013, the year ended 31 December 2014 and the year ending 31 December 2015 had been fixed at HK\$40 million, HK\$45 million and HK\$50 million respectively. The aggregate annual values for the referral fees payable by the Group to Midland Group in 2014 were approximately HK\$87.7 million and for the referral fees payable by Midland Group to the Group in 2014 were approximately HK\$27.3 million, which had not exceeded the maximum aggregate annual values for that year (details relating to the Cross Referral Services Agreement and the annual caps were set out in the announcement and circular of the Company dated 31 October 2012 and 21 November 2012 respectively).

## Report of the Directors

### CONTINUING CONNECTED TRANSACTIONS (Continued)

6. A tenancy agreement was made on 30 April 2012 between Midland Alliance Limited, an indirect wholly-owned subsidiary of the Company, as tenant and Shun Yik International Limited, a company wholly owned by an associate of Ms. TANG and Ms. WONG, as landlord whereby the landlord agreed to let the premises located at Nos.11-16 on 7/F, Tower B, New Mandarin Plaza, No.14 Science Museum Road, Kowloon, Hong Kong as office for the real estate agency business of the Group for a term of two years commencing from 1 May 2012 to 30 April 2014 at a monthly rental of HK\$144,601 without rent-free period and option to renew (details of which were disclosed in the announcement of the Company dated 30 April 2012).
7. A tenancy agreement was made on 19 March 2012 between Teamway Group Limited, an indirect wholly-owned subsidiary of the Company, as landlord and City First Limited, an indirect wholly-owned subsidiary of Midland Holdings, as tenant whereby the landlord agreed to let the premises located at the whole of 21st Floor, Ford Glory Plaza, No. 37 Wing Hong Street, Kowloon, Hong Kong as back office of Midland Holdings for generating secured steady income to the Group for a term of two years commencing from 19 March 2012 to 18 March 2014 at a monthly rental of HK\$150,000 without rent-free period and option to renew (details of which were disclosed in the announcements of the Company dated 19 March 2012 and 19 March 2009).

Pursuant to Rule 14A.55 of the Listing Rules, the aforesaid continuing connected transactions (the "Continuing Connected Transactions") have been reviewed by the Independent Non-Executive Directors who have confirmed that the Continuing Connected Transactions have been entered into:

- (i) in the ordinary and usual course of business of the Group;
- (ii) on normal commercial terms or better; and
- (iii) according to the agreement governing them on terms that are fair and reasonable and in the interests of the shareholders of the Company as a whole.

The Company's auditor was engaged to report on the Continuing Connected Transactions in accordance with Hong Kong Standard on Assurance Engagements 3000 "Assurance Engagements Other Than Audits or Reviews of Historical Financial Information" and with reference to Practice Note 740 "Auditor's Letter on Continuing Connected Transactions under the Hong Kong Listing Rules" issued by the Hong Kong Institute of Certified Public Accountants. The auditor has issued its unqualified letter containing its findings and conclusions in respect of the Continuing Connected Transactions disclosed by the Group on pages 27 to 29 of this Annual Report in accordance with Rule 14A.56 of the Listing Rules. A copy of the auditor's letter has been provided by the Company to the Stock Exchange.

### CHANGES IN DIRECTORS' INFORMATION

Changes in the information of Directors of the Company since the disclosure made in the interim report of the Company for the six months ended 30 June 2014, that is required to be disclosed pursuant to Rule 13.51B(1) of the Listing Rules, are set out below:

1. Ms. TANG has been re-designated from Managing Director and Executive Director to Non-Executive Director of the Company with effect from 11 December 2014. She will continue to serve as the Chairman of the Company. Ms. TANG's remuneration in the Company has been reduced and with effect from 11 December 2014, Ms. TANG is entitled to a director's fee of HK\$120,000 per annum which she has agreed to pay to Midland Holdings. The term of appointment of Ms. TANG has been changed from 3 years to 2 years with effect from 11 December 2014.
2. Ms. WONG Ching Yi, Angela has been re-designated from Deputy Chairman and Deputy Managing Director to Deputy Chairman and Managing Director of Midland Holdings with effect from 11 December 2014.
3. The term of appointment of Mr. WONG Hon Shing, Daniel has been changed from 3 years to 2 years with effect from 15 December 2014.

## Report of the Directors

### RETIREMENT SCHEME

Details of the Group's retirement scheme are set out in note 8 to the financial statements.

### PRINCIPAL SUBSIDIARIES

Details of the Company's principal subsidiaries as at 31 December 2014 are set out in note 32 to the financial statements.

### BANK LOAN

An analysis of bank loan of the Group as at 31 December 2014 is set out in note 26 to the financial statements. Apart from the aforesaid, the Group had no other borrowings as at 31 December 2014.

### EMOLUMENT POLICY

The emolument policy regarding the employees of the Group is based on their merit, qualifications and competence. The emoluments of the Executive Directors are reviewed and determined by the Remuneration Committee, having regard to the Group's operating results, individual performance and prevailing market condition. The emoluments of the Non-Executive Directors and Independent Non-Executive Directors are reviewed by the Remuneration Committee and determined by the Board. No Director or any of his or her associates was involved in deciding his or her own remuneration. The Company has a share option scheme as an incentive to Directors and eligible employees, details of the scheme are set out in the section headed "SHARE OPTION SCHEME".

### DIRECTORS' INTEREST IN COMPETING BUSINESS

During the year, none of the Directors had an interest in any business constituting competing business to the Group.

### SUFFICIENCY OF PUBLIC FLOAT

Based on information that is publicly available to the Company and within the knowledge of the Directors, as at the date of this Annual Report, there is sufficient public float of at least 25% of the issued share capital of the Company as required under the Listing Rules.

### AUDITOR

The financial statements of the Group for the year ended 31 December 2014 have been audited by PricewaterhouseCoopers, auditor of the Company, who shall retire and, being eligible, will offer itself for re-appointment as auditor at the AGM. A resolution will be proposed at the AGM to re-appoint it and to authorise the Board to fix its remuneration.

On behalf of the Board  
**Midland IC&I Limited**

**WONG Hon Shing, Daniel**  
*Chief Executive Officer and Executive Director*

Hong Kong, 25 March 2015

## Management Discussion and Analysis

### FINANCIAL REVIEW

#### Liquidity, Financial Resources and Funding

As at 31 December 2014, the Group had cash and bank balances of HK\$640,214,000 (2013: HK\$572,220,000), whilst bank loan amounted to HK\$9,118,000 (2013: HK\$10,030,000). The Group's bank loan was secured by investment properties held by the Group of HK\$59,550,000 (2013: HK\$57,400,000) and with maturity profile set out as follows:

	2014 HK\$'000	2013 HK\$'000
Repayable		
Within 1 year	928	913
After 1 year but within 2 years	945	930
After 2 years but within 5 years	2,947	2,895
Over 5 years	4,298	5,292
	<b>9,118</b>	<b>10,030</b>

*Note:* The amounts due are based on the scheduled repayment dates set out in the loan agreement and ignore the effect of any repayment on demand clause.

As at 31 December 2014, the Group had unutilised banking facilities amounting to HK\$15,500,000 (2013: HK\$15,500,000) from a bank. The Group's cash and bank balances are deposited in Hong Kong Dollars and the Group's bank loan is in Hong Kong Dollars. The bank loans and overdraft facilities were granted to the Group on a floating rate basis.

As at 31 December 2014, the gearing ratio of the Group was 1.3% (2013: 1.5%). The gearing ratio is calculated on the basis of the Group's total bank loan over total equity of the Group. The liquidity ratio of the Group, which represents a ratio of current assets over current liabilities, to reflect the adequacy of the financial resources, was 3.6 (2013: 4.6).

The Directors are of the view that there are sufficient financial resources to satisfy the Group's capital commitments and on-going working capital requirements.

#### Capital Structure and Foreign Exchange Exposure

During the year, there was no material change in the Company's capital structure. The Group generally finances its operations and investing activities with equity holders' funds.

The Group's income and monetary assets and liabilities are denominated in Hong Kong Dollars. The Directors considered that the foreign exchange exposure of the Group is minimal.

#### Contingent Liabilities

Details of contingent liabilities of the Company and the Group at the end of the year are set out in note 28 to the financial statements.

## Management Discussion and Analysis

### Employee Information

As at 31 December 2014, the Group employed 754 full-time employees (2013: 746).

The Group provides remuneration package to employees largely based on industry practice, individual performance, qualification and experience. In addition, discretionary bonus, incentives tied in with profits and share options may be granted to eligible staff by reference to the Group's performance and individual performance. The Group also provides other benefits to its employees such as education subsidies, medical and retirement benefits. In respect of staff development, both in-house and external training and development programmes are conducted on a regular basis.



羅兵咸永道

## TO THE SHAREHOLDERS OF MIDLAND IC&I LIMITED

(incorporated in the Cayman Islands with limited liability)

We have audited the consolidated financial statements of Midland IC&I Limited (the "Company") and its subsidiaries (together, the "Group") set out on pages 35 to 78, which comprise the consolidated and company balance sheets as at 31 December 2014, and the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

### DIRECTORS' RESPONSIBILITY FOR THE CONSOLIDATED FINANCIAL STATEMENTS

The directors of the Company are responsible for the preparation of consolidated financial statements that give a true and fair view in accordance with Hong Kong Financial Reporting Standards issued by the Hong Kong Institute of Certified Public Accountants and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### AUDITOR'S RESPONSIBILITY

Our responsibility is to express an opinion on these consolidated financial statements based on our audit and to report our opinion solely to you, as a body, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

We conducted our audit in accordance with Hong Kong Standards on Auditing issued by the Hong Kong Institute of Certified Public Accountants. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of consolidated financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Independent Auditor's Report

### OPINION

In our opinion, the consolidated financial statements give a true and fair view of the state of affairs of the Company and of the Group as at 31 December 2014, and of the Group's profit and cash flows for the year then ended in accordance with Hong Kong Financial Reporting Standards and have been properly prepared in accordance with the disclosure requirements of the Hong Kong Companies Ordinance.

**PricewaterhouseCoopers**  
*Certified Public Accountants*

Hong Kong, 25 March 2015

## Consolidated Statement of Comprehensive Income

For the year ended 31 December 2014

	Note	2014 HK\$'000	2013 HK\$'000
Revenues	6(a)	547,678	562,505
Other income	7	7,650	7,558
Staff costs	8	(280,464)	(295,616)
Rebate incentives		(128,927)	(101,273)
Advertising and promotion expenses		(14,538)	(18,781)
Operating lease charges in respect of office and shop premises		(34,031)	(34,156)
Impairment of receivables		(12,990)	(40,933)
Depreciation expenses		(6,984)	(7,035)
Other operating costs		(34,213)	(42,746)
Operating profit	10	43,181	29,523
Finance income	11	2,474	3,332
Finance costs	11	(179)	(196)
Profit before taxation		45,476	32,659
Taxation	12	(5,815)	(7,755)
Profit for the year attributable to equity holders		39,661	24,904
Other comprehensive income			
<i>Item that is reclassified to profit or loss</i>			
Release of currency translation differences arising from disposal of subsidiaries		-	11
<i>Item that may be subsequently reclassified to profit or loss</i>			
Currency translation differences		-	17
Total comprehensive income for the year attributable to equity holders		39,661	24,932
		HK cents	HK cents
Earnings per share	15		
Basic		0.289	0.182
Diluted		0.289	0.182

## Consolidated Balance Sheet

As at 31 December 2014

	Note	2014 HK\$'000	2013 HK\$'000
<b>ASSETS</b>			
<b>Non-current assets</b>			
Property and equipment	16	5,835	12,177
Investment properties	17	59,550	57,400
Deferred taxation assets	20	3,760	2,064
		69,145	71,641
<b>Current assets</b>			
Trade and other receivables	21	241,929	185,939
Tax recoverable		521	1,496
Cash and bank balances	22	640,214	572,220
		882,664	759,655
<b>Total assets</b>		<b>951,809</b>	<b>831,296</b>
<b>EQUITY AND LIABILITIES</b>			
<b>Equity holders</b>			
Share capital	23	137,000	137,000
Share premium	23	549,168	549,168
Reserves	24	20,826	(19,714)
<b>Total equity</b>		<b>706,994</b>	<b>666,454</b>

## Consolidated Balance Sheet

As at 31 December 2014

	Note	2014 HK\$'000	2013 HK\$'000
<b>Non-current liabilities</b>			
Deferred taxation liabilities	20	466	473
<b>Current liabilities</b>			
Trade and other payables	25	231,367	151,788
Bank loan	26	9,118	10,030
Taxation payable		3,864	2,551
		244,349	164,369
<b>Total liabilities</b>		<b>244,815</b>	<b>164,842</b>
<b>Total equity and liabilities</b>		<b>951,809</b>	<b>831,296</b>
<b>Net current assets</b>		<b>638,315</b>	<b>595,286</b>
<b>Total assets less current liabilities</b>		<b>707,460</b>	<b>666,927</b>

**WONG Ching Yi, Angela**  
Director

**WONG Hon Shing, Daniel**  
Director

## Balance Sheet

As at 31 December 2014

	Note	2014 HK\$'000	2013 HK\$'000
<b>ASSETS</b>			
<b>Non-current assets</b>			
Investments in subsidiaries	18	640,000	640,000
<b>Current assets</b>			
Amounts due from subsidiaries	19	619,197	615,803
Other receivables, prepayments and deposits	21	1,135	1,008
Bank balances	22	87	30
		620,419	616,841
<b>Total assets</b>		<b>1,260,419</b>	<b>1,256,841</b>
<b>EQUITY AND LIABILITIES</b>			
<b>Equity holders</b>			
Share capital	23	137,000	137,000
Share premium	23	549,168	549,168
Reserves	24	522,556	523,420
<b>Total equity</b>		<b>1,208,724</b>	<b>1,209,588</b>
<b>Current liabilities</b>			
Amounts due to subsidiaries	19	49,135	45,797
Other payables and accruals	25	2,560	1,456
		51,695	47,253
<b>Total liabilities</b>		<b>51,695</b>	<b>47,253</b>
<b>Total equity and liabilities</b>		<b>1,260,419</b>	<b>1,256,841</b>
<b>Net current assets</b>		<b>568,724</b>	<b>569,588</b>
<b>Total assets less current liabilities</b>		<b>1,208,724</b>	<b>1,209,588</b>

**WONG Ching Yi, Angela**  
Director

**WONG Hon Shing, Daniel**  
Director

## Consolidated Statement of Changes in Equity

For the year ended 31 December 2014

	Share capital HK\$'000	Share premium HK\$'000	Reserves HK\$'000 (note 24)	Total equity HK\$'000
At 1 January 2014	137,000	549,168	(19,714)	666,454
Total comprehensive income				
Profit for the year	-	-	39,661	39,661
Transaction with owners				
Employee share options scheme - value of employee services	-	-	879	879
At 31 December 2014	137,000	549,168	20,826	706,994
At 1 January 2013	137,000	549,168	(44,646)	641,522
Comprehensive income				
Profit for the year	-	-	24,904	24,904
Other comprehensive income				
Release of currency translation differences arising from disposal of subsidiaries	-	-	11	11
Currency translation differences	-	-	17	17
Total comprehensive income	-	-	24,932	24,932
At 31 December 2013	137,000	549,168	(19,714)	666,454

## Consolidated Statement of Cash Flows

For the year ended 31 December 2014

	Note	2014 HK\$'000	2013 HK\$'000
<b>Cash flows from operating activities</b>			
Net cash generated from operations	27(a)	72,529	116,904
Hong Kong profits tax paid		(5,230)	(22,560)
Interest paid		(179)	(196)
Net cash from operating activities		67,120	94,148
<b>Cash flows from investing activities</b>			
Net cash outflow from disposal of subsidiaries	27(b)	-	(1,506)
Purchase of property and equipment	16	(688)	(10,909)
Bank interest received		2,474	3,332
Net cash from/(used in) investing activities		1,786	(9,083)
<b>Cash flows from financing activity</b>			
Repayment of bank loan		(912)	(896)
Net cash used in financing activity		(912)	(896)
Net increase in cash and cash equivalents		67,994	84,169
Cash and cash equivalents at 1 January		572,220	488,051
Cash and cash equivalents at 31 December	22	640,214	572,220

## Notes to the Financial Statements

### 1 GENERAL INFORMATION

The Company is a limited liability company incorporated in the Cayman Islands and listed on the main board of The Stock Exchange of Hong Kong Limited (the "Stock Exchange"). The address of its registered office is Cricket Square, Hutchins Drive, P.O. Box 2681, Grand Cayman KY1-1111, Cayman Islands and its head office and principal place of business in Hong Kong is Room 1801A, 18th Floor, Office Tower One, Grand Plaza, 625 & 639 Nathan Road, Mongkok, Kowloon, Hong Kong.

The principal activities of the Group are provision of property agency services in respect of commercial and industrial properties and shops in Hong Kong.

The ultimate holding company is Midland Holdings Limited ("Midland Holdings"), a company incorporated in Bermuda and listed in Hong Kong.

The consolidated financial statements have been approved by the board of directors (the "Board") on 25 March 2015.

### 2 BASIS OF PREPARATION

(a) The consolidated financial statements of the Company have been prepared in accordance with Hong Kong Financial Reporting Standards ("HKFRS") issued by the Hong Kong Institute of Certified Public Accountants. The consolidated financial statements have been prepared under the historical cost convention, as modified by the revaluation of investment properties which are carried at fair values.

The consolidated financial statements are prepared in accordance with the applicable disclosure requirements of the predecessor Companies Ordinance (Cap. 32) for this financial year and the comparative period.

The preparation of financial statements in conformity with HKFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Group's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements, are disclosed in note 5 below.

(b) Amendments effective in 2014

HKAS 32 (Amendment)	Financial Instruments: Presentation – Offsetting Financial Assets and Financial Liabilities
HKAS 36 (Amendment)	Impairment of Assets – Recoverable Amount Disclosures for Non-Financial Assets

The adoption of the above amendments to standards did not have significant effect on the financial information or result in any significant changes in the Group's significant accounting policies, except for certain changes in presentation and disclosures.

## Notes to the Financial Statements

### 2 BASIS OF PREPARATION (Continued)

#### (c) Standards and amendments which are not yet effective

The following new standards and amendments to standards have been issued but are not effective for 2014 and have not been early adopted by the Group.

#### *Effective for the year ending 31 December 2015*

Annual Improvements Project	Annual Improvements 2010–2012 Cycle
Annual Improvements Project	Annual Improvements 2011–2013 Cycle

#### *Effective for the year ending 31 December 2016*

HKAS 16 and HKAS 38 (Amendment)	Clarification of Acceptable Methods of Depreciation and Amortisation
Annual Improvements Project	Annual Improvements 2012–2014 Cycle

#### *Effective for the year ending 31 December 2017*

HKFRS 15	Revenue from Contracts with Customers
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#### *Effective for the year ending 31 December 2018*

HKFRS 9	Financial Instruments
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The Group is assessing the impact of these new standards and amendments to standards. The adoption of these new standards and amendments to standards will not result in a significant impact on the results and financial position of the Group.

### 3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies adopted in the preparation of these consolidated financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

#### (a) Subsidiaries

The consolidated financial statements of the Group include the financial statements of the Company and its subsidiaries made up to 31 December.

#### *(i) Consolidation*

A subsidiary is an entity (including a structured entity) over which the Group has control. The Group controls an entity when the Group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Subsidiaries are consolidated from the date on which control is transferred to the Group. They are de-consolidated from the date that control ceases.

The Group applies the acquisition method to account for business combinations. The consideration transferred for the acquisition of a subsidiary is the fair values of the assets transferred, the liabilities incurred and the equity interests issued by the Group. The consideration transferred includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Acquisition-related costs are expensed as incurred. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. On an acquisition-by-acquisition basis, the Group recognises any non-controlling interest in the acquiree either at fair value or at the non-controlling interest's proportionate share of the acquiree's net assets.

## Notes to the Financial Statements

## 3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## (a) Subsidiaries (Continued)

*(i) Consolidation (Continued)*

Inter-company transactions, balances and unrealised gain on transactions between group companies are eliminated. Unrealised loss are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

When the Group ceases to have control, any retained interest in the entity is re-measured to its fair value at the date when control is lost, with the change in carrying amount recognised in the consolidated comprehensive statement of income. The fair value is the initial carrying amount for the purposes of subsequently accounting for the retained interest as an associate, joint venture or financial asset. In addition, any amounts previously recognised in other comprehensive income in respect of that entity are accounted for as if the Group had directly disposed of the related assets or liabilities. This may mean that amounts previously recognised in other comprehensive income are reclassified to the profit or loss.

*(ii) Separate financial statements*

In the Company's balance sheet, the investments in subsidiaries are stated at cost less provision for impairment. The results of subsidiaries are accounted for by the Company on the basis of dividend income.

## (b) Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker, who is responsible for allocating resources and assessing performance of the operating segments, has been identified as the executive directors of the Company that makes strategic decisions.

## (c) Foreign currency translation

*(i) Functional and presentation currency*

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates (the "functional currency"). The financial statements are presented in Hong Kong Dollars, which is the Company's functional and the Group's presentation currency.

*(ii) Transactions and balances*

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at exchange rates ruling at the balance sheet date of monetary assets and liabilities denominated in foreign currencies are recognised in the consolidated statement of comprehensive income.

## Notes to the Financial Statements

### 3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### (c) Foreign currency translation (Continued)

##### *(ii) Transactions and balances (Continued)*

Changes in the fair value of monetary securities denominated in foreign currency classified as available-for-sale are analysed between translation differences resulting from changes in the amortised cost of the security and other changes in the carrying amount of the security. Translation differences related to changes in the amortised cost are recognised in the profit or loss, and other changes in the carrying amount are recognised in other comprehensive income.

Translation difference on non-monetary financial assets and liabilities such as equities held at fair value through profit or loss are recognised in profit or loss as part of the fair value gain or loss. Translation differences on non-monetary financial assets, such as equities classified as available-for-sale, are included in other comprehensive income.

##### *(iii) Group companies*

The results and financial position of all the Group entities that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- assets and liabilities for each balance sheet presented are translated at the closing rate at the date of that balance sheet;
- income and expenses for each statement of comprehensive income are translated at average exchange rates; and
- all resulting exchange differences are recognised in other comprehensive income.

On consolidation, exchange differences arising from the translation of the net investment in foreign operations, and of borrowings and other currency instruments designated as hedges of such investments, are taken to equity. When a foreign operation is partially disposed or sold, exchange differences that were recorded in equity are recognised in the profit or loss as part of the gain or loss on sale

Goodwill and fair value adjustments arising on the acquisition of a foreign entity are treated as assets and liabilities of the foreign entity and translated at the exchange rate at the balance sheet date.

#### (d) Property and equipment

Property and equipment is stated at historical cost less accumulated depreciation and accumulated impairment. Historical cost includes expenditure that is directly attributable to the acquisition of the assets.

Subsequent costs are included in the carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognised. All other repairs and maintenance are charged in the consolidated statement of comprehensive income during the financial period in which they are incurred.

## Notes to the Financial Statements

## 3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## (d) Property and equipment (Continued)

Depreciation is calculated using the straight-line method to allocate their cost or revalued amounts to their residual values over their estimated useful lives, as follows:

Leasehold improvements	Over the period of lease
Furniture and fixtures	4 years
Office equipment	4 years

The residual values and useful lives are reviewed, and adjusted if appropriate, at each balance sheet date. The carrying amount is written down immediately to its recoverable amount if the carrying amount is greater than its estimated recoverable amount.

Gain and loss on disposals are determined by comparing proceeds with carrying amount and are recognised within other operating cost, in the consolidated statement of comprehensive income.

## (e) Investment properties

Property that is held for long-term rental yield or for capital appreciation or both, and that is not occupied by the Group, is classified as investment property. Investment property comprises land held under operating leases and buildings held under finance leases. Land held under operating leases are classified and accounted for as investment property when the rest of the definition of investment property is met. The operating lease is accounted for as if it were a finance lease.

Investment property is measured initially at its cost, including related transaction costs. After initial recognition, investment property is carried at fair value, representing estimated open market value determined at each reporting date by qualified valuers. The market value of each property is calculated on the discounted net rental income allowing for reversionary potential. Changes in fair values are recognised in the consolidated statement of comprehensive income as part of other income or other operating costs.

Subsequent expenditure is charged to the carrying amount of the property only when it is probable that future economic benefits associated with the asset will flow to the Group and the cost of the asset can be measured reliably. All other repairs and maintenance costs are expensed in the consolidated statement of comprehensive income during the financial period in which they are incurred.

If an investment property becomes owner-occupied, it is reclassified as property and equipment, and its fair value at the date of reclassification becomes its cost for accounting purposes. Property that is being constructed or developed as investment property is carried at fair value. Where fair value is not reliably determinable, such investment property under construction is measured at cost until either its fair value becomes reliably determinable or construction is completed (whichever is earlier).

If a property becomes an investment property because its use has changed, any difference resulting between the carrying amount and the fair value of this property at the date of transfer is recognised in equity as a revaluation of property and equipment. However, if a fair value gain reverses a previous impairment, the gain is recognised in the consolidated statement of comprehensive income.

## Notes to the Financial Statements

### 3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### (f) Impairment of investments in subsidiaries and non-financial assets

Assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). Assets that suffered an impairment are reviewed for possible reversal of the impairment at each balance sheet date.

Impairment testing of the investments in subsidiaries is required upon receiving dividends from these investments if the dividend exceeds the total comprehensive income of the subsidiary in the period the dividend is declared or if the carrying amount of the investment in the separate financial statements exceeds the carrying amount in the consolidated financial statements of the investee's net assets including goodwill.

#### (g) Financial assets

The Group classifies its financial assets as loans and receivables. The classification depends on the purposes for which the financial assets were acquired. Management determines the classification of its financial assets at initial recognition.

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in current assets, except for maturities greater than twelve months after the balance sheet date. These are classified as non-current assets. Loans and receivables are classified as 'trade and other receivables' and 'cash and bank balances' in the consolidated balance sheet.

Regular purchases and sales of financial assets are recognised on the trade-date, the date on which the Group commits to purchase or sell the asset. Investments are initially recognised at fair value plus transaction costs for all financial assets not carried at fair value through profit or loss. Financial assets carried at fair value through profit or loss are initially recognised at fair value, and transaction costs are expensed in the consolidated statement of comprehensive income. Financial assets are derecognised when the rights to receive cash flows from the investments have expired or have been transferred and the Group has transferred substantially all risks and rewards of ownership. Financial assets at fair value through profit or loss are subsequently carried at fair value. Loans and receivables are subsequently carried at amortised cost using the effective interest method.

The fair values of quoted investments are based on current bid prices. If the market for a financial asset is not active (and for unlisted securities), the Group established fair value by using valuation techniques. These include the use of recent arm's length transactions, reference to other instruments that are substantially the same, discounted cash flow analysis and option pricing models, making maximum use of market inputs and relying as little as possible on entity-specific inputs.

#### (h) Offsetting financial instruments

Financial assets and liabilities are offset and the net amount reported in the consolidated balance sheet when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis or realise the asset and settle the liability simultaneously.

## Notes to the Financial Statements

## 3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## (i) Impairment of financial assets

The Group assesses at each balance sheet date whether there is objective evidence that a financial asset or a group of financial assets is impaired. Impairment recognised in the consolidated statement of comprehensive income on equity instruments are not reversed through the consolidated statement of comprehensive income.

## (j) Trade and other receivables

Trade receivables are amounts due from customers for services rendered in the ordinary course of business. If collection of trade and other receivables is expected in one year or less (or in the normal operating cycle of the business if longer), they are classified as current assets. If not, they are presented as non-current assets.

Trade and other receivables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less provision for impairment. A provision for impairment of trade and other receivables is established when there is objective evidence that the Group will not be able to collect all amounts due according to the original terms of the debtors. Significant financial difficulties of the debtor, probability that the debtor will enter bankruptcy or financial reorganisation, and default or delinquency in payments are considered indicators that the trade receivables are impaired. The amount of the provision is the difference between the carrying amount and the present value of estimated future cash flows, discounted at the original effective interest rate. The carrying amount of the assets is reduced through the use of an allowance account, and the amount of the loss is recognised in the consolidated statement of comprehensive income within other operating costs. When a trade receivable is uncollectible, it is written off against the allowance account for trade receivables. Subsequent recoveries of amounts previously written off are credited against other operating costs in the consolidated statement of comprehensive income.

## (k) Cash and cash equivalents

Cash and cash equivalents include cash in hand, deposits held at call with banks, other short-term highly liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities on the balance sheet.

## (l) Share capital

Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction, net of tax, from the proceeds.

Where any group company purchases the Company's equity share capital, the consideration paid, including any directly attributable incremental costs (net of income taxes) is deducted from equity.

## (m) Trade and other payables

Trade payables are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Trade payable are classified as current liabilities if payment is due within one year or less (or in the normal operating cycle of the business if longer). If not, they are presented as non-current liabilities.

Trade and other payables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method.

## Notes to the Financial Statements

### 3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### (n) Borrowings

Borrowings are recognised initially at fair value, net of transaction costs incurred. Borrowings are subsequently carried at amortised cost; any difference between the proceeds (net of transaction costs) and the redemption value is recognised in the consolidated statement of comprehensive income over the period of the borrowings using the effective interest method.

Borrowings are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least twelve months after the balance sheet date.

#### (o) Borrowings costs

General and specific borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale.

Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalisation.

All other borrowing costs are recognised in profit or loss in the period in which they are incurred.

#### (p) Taxation

The current taxation charge is calculated on the basis of the tax laws enacted or substantively enacted at the balance sheet date in the countries where the subsidiaries operate and generate taxable income. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation and establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

Deferred taxation is provided, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. However, deferred taxation is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss. Deferred taxation is determined using tax rates (and laws) that have been enacted or substantively enacted by the balance sheet date and are expected to apply when the related deferred taxation asset is realised or the deferred taxation liability is settled.

Deferred taxation assets are recognised to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

Deferred taxation is provided on temporary differences arising on investments in subsidiaries except where the timing of the reversal of the temporary difference is controlled by the Group and it is probable that the temporary difference will not reverse in the foreseeable future.

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income tax assets and liabilities relate to income taxes levied by the same taxation authority on either the taxable entity or different taxable entities where there is an intention to settle the balances on a net basis.

## Notes to the Financial Statements

## 3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## (q) Employee benefits

*(i) Employee leave entitlements*

Employee entitlements to annual leave are recognised when they accrue to employees. A provision is made for the estimated liability for annual leave as a result of services rendered by employees up to the balance sheet date.

Employee entitlements to sick leave and maternity or paternity leave are not recognised until the time of leave.

*(ii) Retirement scheme obligations*

Contributions to defined contribution retirement schemes which are available to all employees, calculated at rates specified in the rules of the schemes, are charged to the consolidated statement of comprehensive income when the contributions are payable to the fund.

## (r) Share-based payment

*(i) Equity-settled share-based payment transactions*

The Group operates a number of equity-settled, share-based compensation plans, under which the entity receives services from employees as consideration for equity instruments (options) of the Group. The fair value of the employee services received in exchange for the grant of the options is recognised as an expense. The total amount to be expensed is determined by reference to the fair value of the options granted:

- including any market performance conditions (for example, an entity's share price);
- excluding the impact of any service and non-market performance vesting conditions (for example, profitability, sales growth targets and remaining an employee of the entity over a specified time period); and
- including the impact of any non-vesting conditions (for example, the requirement for employees to save or holding shares for a specified period of time).

At the end of each reporting period, the Group revises its estimates of the number of options that are expected to vest based on the non-marketing performance and service conditions. It recognises the impact of the revision to original estimates, if any, in the consolidated statement of comprehensive income, with a corresponding adjustment to equity.

In addition, in some circumstances employees may provide services in advance of the grant date and therefore the grant date fair value is estimated for the purposes of recognising the expense during the period between service commencement period and grant date.

When the options are exercised, the Company issues new shares. The proceeds received net of any directly attributable transaction costs are credited to share capital (and share premium).

*(ii) Share-based payment transactions among Group entities*

The grant by the Company of options over its equity instruments to the employees of subsidiary undertakings in the Group is treated as a capital contribution. The fair value of employee services received, measured by reference to the grant date fair value, is recognised over the vesting period as an increase to investment in subsidiary undertakings, with a corresponding credit to equity in the parent entity accounts.

## Notes to the Financial Statements

### 3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### (s) Provisions

Provisions are recognised when the Group has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation; and the amount has been reliably estimated. Provisions are not recognised for future operating losses.

When there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognised even if the likelihood of an outflow with respect to any one item included in the same class of obligations may be small.

Provisions are measured at the present value of the expenditures expected to be required to settle the obligation using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the obligation. The increase in the provision due to passage of time is recognised as interest expense.

#### (t) Revenue recognition

Revenue comprises the fair value of the consideration for the sale of goods and services in the ordinary course of the activities of the Group. Revenue is recognised when it is probable that future economic benefits will flow to the Group, the amount can be measured reliably and specific criteria for each of the activities have been met. Revenue is shown net of discounts and other revenue reducing factors.

Agency fee from property agency business is recognised when services are rendered which is generally the time when the transacting parties first come into an agreement.

Operating lease rental income is recognised on a straight-line basis.

Interest income is recognised on a time proportion basis using the effective interest method.

#### (u) Operating leases

Leases in which a significant portion of the risks and rewards of ownership are retained by the lessors are classified as operating leases. Payments made under operating leases, net of any incentives received from the lessor are charged to the consolidated statement of comprehensive income on a straight-line basis over the period of the lease.

#### (v) Dividend distribution

Dividend distribution is recognised as a liability in the consolidated financial statements in the financial period in which the dividends are approved by the shareholders or directors, as appropriate.

## Notes to the Financial Statements

**3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)****(w) Contingent liabilities**

A contingent liability is a possible obligation that arises from past events and whose existence will only be confirmed by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Group. It can also be a present obligation arising from past events that is not recognised because it is not probable that outflow of economic resources will be required or the amount of obligation cannot be measured reliably.

A contingent liability is not recognised but is disclosed in the notes to the consolidated financial statements. When a change in the probability of an outflow occurs so that outflow is probable, they will then be recognised as a provision.

**4 FINANCIAL RISK MANAGEMENT****(a) Financial risk factors**

The Group's activities expose it to credit risk, cash flow and fair value interest rate risk and liquidity risk. The overall risk management programme of the Group focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the financial performance of the Group.

*(i) Credit risk*

The Group is exposed to credit risk in relation to its cash and bank balances, trade and other receivables. The Group's maximum exposure to credit risk is the carrying amounts of these financial assets.

To manage this risk, management has monitoring procedures to ensure that follow-up action is taken to recover overdue debts. In addition, management reviews regularly the recoverable amount of each individual trade receivable by taking into account of the market conditions, customers' profiles and completion terms to ensure that adequate impairment is made for the irrecoverable amounts.

Cash and bank balances are deposits in banks with sound credit ratings. Given their sound credit ratings, the Group does not expect to have high credit risk in this aspect.

The Company has no significant exposure to credit risk because the Company's assets are mainly relating to balances with subsidiaries.

*(ii) Cash flow and fair value interest rate risk*

The Group has no significant interest bearing assets other than bank deposits at variable rates. The Group also has variable-rate bank borrowings.

At the balance sheet date, if interest rates had been 25 basis point higher/lower with all other variables held constant, the Group's profit before taxation would have been approximately HK\$1,384,000 (2013: HK\$1,047,000) higher/lower for the year ended 31 December 2014.

## Notes to the Financial Statements

## 4 FINANCIAL RISK MANAGEMENT (Continued)

## (a) Financial risk factors (Continued)

## (iii) Liquidity risk

The Group aims to finance its operations with its own capital and earnings and did not have any significant borrowings or credit facilities utilised during the year. The Group maintains its own treasury function to monitor the current and expected liquidity requirements and aims to maintain flexibility by keeping sufficient cash and cash equivalents generated from operations.

The following tables show the remaining contractual maturity at the end of the reporting period of the Group's financial liabilities based on undiscounted cash flows and the earliest date the Group can be required to pay. Specifically, for the bank loan which contains a repayment on demand clause which can be exercised at the banks' sole discretion, the analysis shows the cash outflow based on the earliest period in which the Group can be required to pay, that is if the lenders were to invoke their unconditional rights to call the loan with immediate effect. Balances due within 12 months equal their carrying balances (including both interest and principal) as the impact of discounting is not significant.

	Group		Company	
	On demand HK\$'000	Less than 1 year HK\$'000	On demand HK\$'000	Less than 1 year HK\$'000
At 31 December 2014				
Trade and other payables	-	231,367	-	2,560
Bank loan	9,929	-	-	-
	9,929	231,367	-	2,560
At 31 December 2013				
Trade and other payables	-	151,788	-	1,456
Bank loan	11,010	-	-	-
	11,010	151,788	-	1,456

## (b) Capital risk management

The Group's objectives when managing capital are to finance its operations with its owned capital and to safeguard the Group's ability to continue as a going concern in order to provide returns for shareholders.

The capital structure of the Group consists of equity attributable to the equity holders and bank borrowing. In order to maintain or adjust the capital structure, the Group will consider macro-economic conditions, prevailing borrowing rate in the market and adequacy of cash flows generating from operations and may raise funding through bank borrowing as necessary.

The Group monitors capital on the basis of the total debt to equity ratio. This ratio is calculated as total borrowing divided by total equity.

## Notes to the Financial Statements

## 4 FINANCIAL RISK MANAGEMENT (Continued)

## (b) Capital risk management (Continued)

The total debt to equity ratios at 31 December 2014 and 2013 were as follows:

	2014 HK\$'000	2013 HK\$'000
Bank loan	9,118	10,030
Total equity	706,994	666,454
Total debt to equity ratio	1.3%	1.5%

## (c) Fair value estimation

The carrying amounts of the financial assets of the Group, including cash and cash equivalents, deposits with approved financial institutions, trade and other receivables and financial liabilities including trade and other payables approximate their fair values due to their short-term maturities.

The fair value estimation of investment properties is disclosed in note 17.

## 5 CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectation of future events that are believed to be reasonable under the circumstances.

The Group makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The judgements in applying the Group's accounting policies, and estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

## (a) Revenue recognition

Management reviews sales transactions to determine whether it is probable that future economic benefits arising from the sales transactions would flow to the Group, taking into account the market conditions, customers' profiles, completion terms and other relevant factors. Revenues from these transactions whose economic benefits are not probable to flow into Group would not be recognised in the consolidated statement of comprehensive income until relevant transactions are completed or until the uncertainty is removed.

## (b) Impairment of trade receivables

Management reviews regularly the recoverable amount of each individual trade receivables to ensure that adequate impairment is made for the irrecoverable amounts. Management assesses the recoverable amount of each individual trade receivables whether there is objective evidence that the trade receivables are impaired. This evidence may include observable data indicating that there has been an adverse change in the payment status of the debtors and the local economic conditions that correlate with the potential risk of impairment on the transactions.

Management reassesses the provision at each balance sheet date.

## Notes to the Financial Statements

### 5 CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS (Continued)

(c) Fair value of investment properties

The fair value of investment properties is determined by using valuation technique. Details of the judgement and assumptions have been disclosed in note 17.

(d) Income taxes

Deferred tax assets relating to certain temporary differences and tax losses are recognised to the extent that management considers it is probable that future taxable profit will be available against which the temporary differences or tax losses can be utilised. Where the expectation is different from the original estimate, such differences will impact the recognition of deferred taxation assets and taxation in the periods in which such estimate is changed.

### 6 REVENUES AND SEGMENT INFORMATION

(a) Revenues

	2014 HK\$'000	2013 HK\$'000
Turnover		
Agency fee	545,539	549,139
Internet education and related services	–	11,479
	545,539	560,618
Other revenues		
Rental income from a fellow subsidiary	2,046	1,825
Rental income from third party	93	42
Others	–	20
<b>Total revenues</b>	<b>547,678</b>	<b>562,505</b>

(b) Segment information

The chief operating decision-makers have been identified as the Executive Directors of the Company (the "Executive Directors"). The Executive Directors review the Group's internal reporting in order to assess performance and allocate resources. Management determined the operating segments based on these reports.

Management assesses the performance based on the nature of the Group's business principally located in Hong Kong, which comprises property agency businesses for commercial and industrial properties and shops, and other business mainly includes the provision of internet education and related services. The internet education and related services business was disposed in August 2013.

## Notes to the Financial Statements

## 6 REVENUES AND SEGMENT INFORMATION (Continued)

## (b) Segment information (Continued)

	Year ended 31 December 2014				
	Property agency				
	Commercial properties HK\$'000	Industrial properties HK\$'000	Shops HK\$'000	Others HK\$'000	Total HK\$'000
Total revenues	209,381	80,472	279,330	–	569,183
Inter-segment revenues	(11,422)	(3,841)	(8,381)	–	(23,644)
Revenues from external customers	197,959	76,631	270,949	–	545,539
Segment results	18,025	5,263	42,526	(3)	65,811
Impairment of receivables	2,186	1,739	9,065	–	12,990
Depreciation expenses	2,414	2,202	2,118	–	6,734
Additions to non-current assets	294	28	255	–	577

	Year ended 31 December 2013				
	Property agency				
	Commercial properties HK\$'000	Industrial properties HK\$'000	Shops HK\$'000	Others HK\$'000	Total HK\$'000
Total revenues	242,914	88,009	252,332	11,498	594,753
Inter-segment revenues	(20,447)	(3,709)	(9,960)	(19)	(34,135)
Revenues from external customers	222,467	84,300	242,372	11,479	560,618
Segment results	28,265	(3,991)	18,202	568	43,044
Impairment of receivables	12,926	10,214	17,131	662	40,933
Depreciation expenses	2,274	2,080	1,963	494	6,811
Additions to non-current assets	3,883	3,843	2,700	323	10,749
Gain on disposal of subsidiaries	–	–	–	2,205	2,205

The Executive Directors assess the performance of the operating segments based on a measure of operating results from each reportable segment. Corporate expenses, fair value gain on investment properties, finance income, finance costs and taxation are not included in the segment results.

## Notes to the Financial Statements

## 6 REVENUES AND SEGMENT INFORMATION (Continued)

## (b) Segment information (Continued)

Revenues between segments arose from transactions which are carried out on terms with reference to market practice. Revenues from external customers reported to the Executive Directors are measured in a manner consistent with that in the consolidated statement of comprehensive income.

Reportable revenues from external customers are reconciled to total revenues as follows:

	2014 HK\$'000	2013 HK\$'000
Revenues from external customers for reportable segments	545,539	560,618
Rental income from a fellow subsidiary	2,046	1,825
Rental income from third party	93	42
Others	-	20
Total revenues per consolidated statement of comprehensive income	547,678	562,505

A reconciliation of segment results to profit before taxation is provided as follows:

	2014 HK\$'000	2013 HK\$'000
Segment results for reportable segments	65,811	43,044
Service fee from a fellow subsidiary (note 31(a))	5,264	-
Corporate expenses	(30,044)	(18,251)
Fair value gain on investment properties	2,150	4,730
Finance income	2,474	3,332
Finance costs	(179)	(196)
Profit before taxation per consolidated statement of comprehensive income	45,476	32,659

Segment assets and liabilities exclude corporate assets and liabilities and deferred taxation, all of which are managed on a central basis. The following is total segment assets and liabilities by reportable segment:

	Property agency				
	Commercial properties HK\$'000	Industrial properties HK\$'000	Shops HK\$'000	Others HK\$'000	Total HK\$'000
Segment assets	103,448	28,866	112,309	-	244,623
Segment liabilities	94,489	26,077	95,773	-	216,339

## Notes to the Financial Statements

## 6 REVENUES AND SEGMENT INFORMATION (Continued)

## (b) Segment information (Continued)

As at 31 December 2013	Property agency				Total HK\$'000
	Commercial properties HK\$'000	Industrial properties HK\$'000	Shops HK\$'000	Others HK\$'000	
	Segment assets	88,962	149,298	90,457	
Segment liabilities	53,062	22,639	64,002	-	139,703

Reportable segment assets are reconciled to total assets as follows:

	2014 HK\$'000	2013 HK\$'000
Segment assets	244,623	328,778
Corporate assets	703,426	500,454
Deferred taxation assets	3,760	2,064
<b>Total assets per consolidated balance sheet</b>	<b>951,809</b>	<b>831,296</b>

Reportable segment liabilities are reconciled to total liabilities as follows:

	2014 HK\$'000	2013 HK\$'000
Segment liabilities	216,339	139,703
Corporate liabilities	28,010	24,666
Deferred taxation liabilities	466	473
<b>Total liabilities per consolidated balance sheet</b>	<b>244,815</b>	<b>164,842</b>

## Notes to the Financial Statements

## 7 OTHER INCOME

	2014 HK\$'000	2013 HK\$'000
Fair value gain on investment properties (note 17)	2,150	4,730
Gain on disposal of subsidiaries	–	2,205
Service fee from a fellow subsidiary (note 31(a))	5,264	–
Others	236	623
	7,650	7,558

## 8 STAFF COSTS, INCLUDING DIRECTORS' EMOLUMENTS

	2014 HK\$'000	2013 HK\$'000
Salaries and allowances	106,648	118,817
Commissions	165,986	169,157
Pension costs for defined contribution plans	6,951	7,642
Share-based benefits	879	–
	280,464	295,616

The Group participates in a mandatory provident fund ("MPF") scheme which is available to eligible employees of the Group, including Executive Directors. Contributions to the MPF scheme by the Group and employees are calculated at rates specified in the rules of the MPF scheme. The assets of the MPF scheme are held separately from those of the Group in an independently administered fund.

The cost of the MPF scheme charged to the consolidated statement of comprehensive income represents contributions paid and payable by the Group to the fund.

## Notes to the Financial Statements

## 9 DIRECTORS' EMOLUMENTS AND FIVE HIGHEST PAID INDIVIDUALS

## (a) Directors' emoluments

The remuneration of each director for the year ended 31 December 2014 is set out below:

Name of director	Fees HK\$'000	Salaries and allowances HK\$'000	Performance incentives HK\$'000	Retirement benefit costs HK\$'000	Total HK\$'000
<i>Executive Directors</i>					
Ms. WONG Ching Yi, Angela	30	-	-	2	32
Mr. WONG Hon Shing, Daniel	-	1,441	1,867	17	3,325
	30	1,441	1,867	19	3,357
<i>Non-Executive Director</i>					
Ms. TANG Mei Lai, Metty (Note)	7	2,875	-	17	2,899
Mr. TSANG Link Carl, Brian	120	-	-	-	120
Mr. CHU Kuo Fai, Gordon (alternate director to Mr. TSANG Link Carl, Brian)	-	-	-	-	-
	127	2,875	-	17	3,019
<i>Independent Non-Executive Directors</i>					
Mr. SHA Pau, Eric	120	-	-	-	120
Mr. YING Wing Cheung, William	120	-	-	-	120
Mr. HO Kwan Tat, Ted	120	-	-	-	120
	360	-	-	-	360
	517	4,316	1,867	36	6,736

Note: Ms. TANG Mei Lai, Metty was re-designated from an Executive Director to a Non-Executive Director on 11 December 2014. The emoluments from 1 January 2014 up to the date of re-designation were \$2,892,000.

In addition to the directors' emoluments disclosed above, the estimated value of share options granted to Mr. WONG Hon Shing, Daniel amounted to HK\$101,000 (2013: nil). Including the estimated value of share options granted, total remuneration of Mr. WONG Hon Shing, Daniel for the year ended 31 December 2014 amounted to HK\$3,426,000 (2013: HK\$4,088,000).

The director's fee in the sum of HK\$7,000 received by Ms. TANG Mei Lai, Metty was paid back to Midland Holdings Limited, ultimate holding company of the Company.

## Notes to the Financial Statements

## 9 DIRECTORS' EMOLUMENTS AND FIVE HIGHEST PAID INDIVIDUALS (Continued)

## (a) Directors' emoluments (Continued)

The remuneration of each director for the year ended 31 December 2013 is set out below:

Name of director	Fees HK\$'000	Salaries and allowances HK\$'000	Performance incentives HK\$'000	Retirement benefit costs HK\$'000	Total HK\$'000
<i>Executive Directors</i>					
Ms. TANG Mei Lai, Metty	-	3,048	-	15	3,063
Ms. WONG Ching Yi, Angela	30	-	-	2	32
Mr. WONG Hon Shing, Daniel	-	1,673	2,400	15	4,088
	30	4,721	2,400	32	7,183
<i>Non-Executive Director</i>					
Mr. TSANG Link Carl, Brian	120	-	-	-	120
Mr. CHU Kuo Fai, Gordon (alternate director to Mr. TSANG Link Carl, Brian)	-	-	-	-	-
	120	-	-	-	120
<i>Independent Non-Executive Directors</i>					
Mr. SHA Pau, Eric	120	-	-	-	120
Mr. YING Wing Cheung, William	120	-	-	-	120
Mr. HO Kwan Tat, Ted	120	-	-	-	120
	360	-	-	-	360
	510	4,721	2,400	32	7,663

No director waived or agreed to waive any emoluments during the year (2013: Nil). No incentive payment for joining the Group was paid or payable to any directors during the year (2013: Nil).

## Notes to the Financial Statements

## 9 DIRECTORS' EMOLUMENTS AND FIVE HIGHEST PAID INDIVIDUALS (Continued)

## (b) Five highest paid individuals

The five individuals whose emoluments were the highest for the year include two (2013: two) directors whose emoluments are reflected in the analysis presented above. The emoluments payable to the remaining three (2013: three) individuals during the year are as follows:

	2014 HK\$'000	2013 HK\$'000
Salaries and allowances	1,815	2,130
Discretionary bonuses	53	1,032
Retirement benefit costs	50	40
	1,918	3,202

The emoluments fell within the following bands:

	Number of individuals	
	2014	2013
HK\$0 – HK\$1,000,000	3	1
HK\$1,000,001 – HK\$1,500,000	–	2

## 10 OPERATING PROFIT

Operating profit is arrived at after charging:

	2014 HK\$'000	2013 HK\$'000
Loss on disposal of property and equipment	46	208
Direct operating expenses arising from investment properties that generated rental income	21	27
Auditor's remuneration		
– Audit services	781	725
– Non-audit services	343	434
Fair value loss on financial assets at fair value through profit or loss	–	12

## Notes to the Financial Statements

## 11 FINANCE INCOME AND COSTS

	2014 HK\$'000	2013 HK\$'000
Finance income		
Bank interest income	2,474	3,332
Finance costs		
Interest on borrowings not wholly repayable within five years (note)	(179)	(196)
Finance income, net	2,295	3,136

Note: The classification by repayment period is based on the scheduled repayment dates set out in the loan agreement and ignores the effect of any repayment on demand clause.

## 12 TAXATION

	2014 HK\$'000	2013 HK\$'000
Current		
Hong Kong profits tax	7,518	4,497
Deferred (note 20)	(1,703)	3,258
	5,815	7,755

Hong Kong profits tax has been provided at the rate of 16.5% (2013: 16.5%) on the estimated assessable profit for the year.

The tax on the Group's profit before taxation differs from the theoretical amount that would arise using the Hong Kong profits tax rate as follows:

	2014 HK\$'000	2013 HK\$'000
Profit before taxation	45,476	32,659
Calculated at a taxation rate of 16.5% (2013: 16.5%)	7,504	5,389
Income not subject to taxation	(763)	(1,694)
Expenses not deductible for taxation purposes	145	5
Utilisation of previously unrecognised tax losses	(2,256)	-
Tax losses not recognised	1,125	4,021
Others	60	34
Taxation charge	5,815	7,755

## Notes to the Financial Statements

**13 (LOSS)/PROFIT ATTRIBUTABLE TO EQUITY HOLDERS OF THE COMPANY**

The loss attributable to equity holders of the Company is dealt with in the financial statements of the Company to the extent of HK\$1,743,000 (2013: profit of HK\$599,234,000).

**14 DIVIDEND**

The Board does not recommend the payment of any dividend for the year ended 31 December 2014 (2013: Nil).

**15 EARNINGS PER SHARE**

The calculation of basic and diluted earnings per share is based on the following:

	2014 HK\$'000	2013 HK\$'000
Profit attributable to equity holders	39,661	24,904
Number of shares for calculation of basic and diluted earnings per share (thousands)	13,700,000	13,700,000
Basic earnings per share (HK cents)	0.289	0.182
Diluted earnings per share (HK cents)	0.289	0.182

Basic earnings per share is calculated by dividing the profit attributable to equity holders of the Company by the weighted average number of shares in issue during the year.

In calculating the diluted earnings per share, the weighted average number of shares is adjusted to assume conversion of all dilutive potential shares from share options. Adjustment has been made to determine the number of shares that could have been acquired at fair value (according to the average market share price of the shares of the Company) based on the monetary value of the subscription rights attached to the outstanding share options. The number of shares calculated above is compared with the number of shares that would have been issued assuming the exercise of the share options. Diluted earnings per share for the year ended 31 December 2014 and 2013 did not assume the exercise of share options since the exercise of share options would have an anti-dilutive effect.

## Notes to the Financial Statements

## 16 PROPERTY AND EQUIPMENT

Group

	Leasehold improvements HK\$'000	Furniture and fixtures HK\$'000	Office equipment HK\$'000	Total HK\$'000
<b>At 1 January 2014</b>				
Cost	12,744	2,341	18,404	33,489
Accumulated depreciation	(7,633)	(1,432)	(12,247)	(21,312)
<b>Net book amount</b>	<b>5,111</b>	<b>909</b>	<b>6,157</b>	<b>12,177</b>
<b>Year ended 31 December 2014</b>				
Opening net book amount	5,111	909	6,157	12,177
Additions	38	12	638	688
Disposals	(16)	(5)	(25)	(46)
Depreciation expenses	(4,314)	(327)	(2,343)	(6,984)
<b>Closing net book amount</b>	<b>819</b>	<b>589</b>	<b>4,427</b>	<b>5,835</b>
<b>At 31 December 2014</b>				
Cost	12,333	2,328	18,946	33,607
Accumulated depreciation	(11,514)	(1,739)	(14,519)	(27,772)
<b>Net book amount</b>	<b>819</b>	<b>589</b>	<b>4,427</b>	<b>5,835</b>
<b>At 1 January 2013</b>				
Cost	10,448	1,935	16,297	28,680
Accumulated depreciation	(7,219)	(1,210)	(11,076)	(19,505)
<b>Net book amount</b>	<b>3,229</b>	<b>725</b>	<b>5,221</b>	<b>9,175</b>
<b>Year ended 31 December 2013</b>				
Opening net book amount	3,229	725	5,221	9,175
Additions	6,095	573	4,241	10,909
Disposals	(84)	(52)	(72)	(208)
Disposal of subsidiaries (note 27(b))	(43)	(10)	(611)	(664)
Depreciation expenses	(4,086)	(327)	(2,622)	(7,035)
<b>Closing net book amount</b>	<b>5,111</b>	<b>909</b>	<b>6,157</b>	<b>12,177</b>
<b>At 31 December 2013</b>				
Cost	12,744	2,341	18,404	33,489
Accumulated depreciation	(7,633)	(1,432)	(12,247)	(21,312)
<b>Net book amount</b>	<b>5,111</b>	<b>909</b>	<b>6,157</b>	<b>12,177</b>

## Notes to the Financial Statements

## 17 INVESTMENT PROPERTIES

	Group	
	2014 HK\$'000	2013 HK\$'000
Opening net book amount	57,400	52,670
Change in fair value to the consolidated statement of comprehensive income (note 7)	2,150	4,730
Closing net book amount	59,550	57,400

The fair value gain on investment properties is included in "Other income" in the consolidated statement of comprehensive income (note 7).

As at 31 December 2014, valuations were undertaken by Midland Surveyors Limited (2013: Knight Frank Petty Limited, an independent qualified professional valuer), a qualified professional valuer with appropriate professional qualifications and recent experience in the valuation of similar properties in the relevant locations. Fair values of investment properties are generally derived using the income capitalisation method. This valuation method is based on the capitalisation of the net income and reversionary income potential by adopting appropriate capitalisation rates, which are derived from analysis of sale transactions and valuers' interpretation of prevailing investor requirements or expectations. The prevailing market rents adopted in the valuation have reference to valuers' view of recent lettings, within the subject properties and other comparable properties.

The Group's policy is to recognise transfers between fair value measurements as of the date of the event or change in circumstances that caused the transfer.

Information about fair value measurements using significant unobservable inputs for the investment properties in Hong Kong:

Valuation method	Range of significant unobservable inputs	
	Prevailing market rent per month	Capitalisation rate
Income capitalisation	HK\$23 (2013: HK\$22) per square foot (saleable)	3.6% (2013: 3.6%)

Prevailing market rents are estimated based on qualified valuers' view of recent lettings, within the subject properties and other comparable properties. The higher the rents, the higher the fair value.

Capitalisation rates are estimated by qualified valuers based on the risk profile of the properties being valued. The lower the rates, the higher the fair value.

There were no changes to valuation techniques during the year.

## Notes to the Financial Statements

## 17 INVESTMENT PROPERTIES (Continued)

Investment properties at their net book values are analysed as follows:

	Group	
	2014 HK\$'000	2013 HK\$'000
In Hong Kong Leases of between 10 and 50 years	59,550	57,400

Investment properties are pledged as security for the Group's bank loan (note 26).

## 18 INVESTMENTS IN SUBSIDIARIES

	Company	
	2014 HK\$'000	2013 HK\$'000
Unlisted shares, at cost	640,000	640,000

Details of principal subsidiaries are set out in note 32 to the financial statements.

## 19 AMOUNTS DUE FROM/(TO) SUBSIDIARIES

The amounts receivable and payable are unsecured, interest free and repayable on demand.

## 20 DEFERRED TAXATION

	Group	
	2014 HK\$'000	2013 HK\$'000
Deferred taxation assets	3,760	2,064
Deferred taxation liabilities	(466)	(473)
	3,294	1,591

## Notes to the Financial Statements

## 20 DEFERRED TAXATION (Continued)

The net movements on the deferred taxation are as follows:

	Group	
	2014 HK\$'000	2013 HK\$'000
At 1 January	1,591	4,885
Recognised in the consolidated statement of comprehensive income (note 12)	1,703	(3,258)
Disposal of subsidiaries (note 27(b))	-	(36)
At 31 December	3,294	1,591

The movements in deferred taxation assets and liabilities during the year, without taking into consideration the offsetting of balances within the same tax jurisdiction, are as follows:

## Deferred taxation assets

## Group

	Decelerated tax depreciation		Provision		Total	
	2014 HK\$'000	2013 HK\$'000	2014 HK\$'000	2013 HK\$'000	2014 HK\$'000	2013 HK\$'000
At 1 January	193	153	2,089	5,420	2,282	5,573
Recognised in the consolidated statement of comprehensive income	459	76	1,019	(3,331)	1,478	(3,255)
Disposal of subsidiaries	-	(36)	-	-	-	(36)
At 31 December	652	193	3,108	2,089	3,760	2,282

## Deferred taxation liabilities

## Group

	Accelerated tax depreciation	
	2014 HK\$'000	2013 HK\$'000
At 1 January	(691)	(688)
Recognised in the consolidated statement of comprehensive income	225	(3)
At 31 December	(466)	(691)

## Notes to the Financial Statements

**20 DEFERRED TAXATION (Continued)**

Deferred taxation assets are recognised for tax losses carry forward to the extent that the realisation of the related tax benefit through future taxable profits is probable. The Group did not recognise deferred taxation assets of HK\$2,762,000 (2013: HK\$4,135,000) in respect of losses amounting to HK\$16,741,000 (2013: HK\$25,061,000) as at 31 December 2014. These tax losses can be carried forward against future taxable income indefinitely.

The analysis of deferred taxation assets and deferred taxation liabilities is as follows:

	Group	
	2014 HK\$'000	2013 HK\$'000
Deferred taxation assets		
– Recoverable more than twelve months	3,760	2,064
Deferred taxation liabilities		
– Payable or settle after more than twelve months	(466)	(473)

**21 TRADE AND OTHER RECEIVABLES**

	Group		Company	
	2014 HK\$'000	2013 HK\$'000	2014 HK\$'000	2013 HK\$'000
Trade receivables	267,773	213,335	–	–
Less: provision for impairment	(44,560)	(45,473)	–	–
Trade receivables, net	223,213	167,862	–	–
Other receivables, prepayments and deposits	18,716	18,077	1,135	1,008
	241,929	185,939	1,135	1,008

## Notes to the Financial Statements

## 21 TRADE AND OTHER RECEIVABLES (Continued)

Trade receivables mainly represent agency fee receivables from customers whereby no general credit terms are granted. The customers are obliged to settle the amounts due upon completion of or pursuant to the terms and conditions of the relevant agreements. The ageing analysis of the trade receivables is as follows:

	Group	
	2014 HK\$'000	2013 HK\$'000
Not yet due	214,306	136,803
Less than 30 days	3,560	15,601
31 to 60 days	4,133	4,437
61 to 90 days	950	1,293
91 to 180 days	171	3,148
Over 180 days	93	6,580
	223,213	167,862

Trade receivables of HK\$8,907,000 (2013: HK\$31,059,000) are past due but not impaired. Such receivables are past due less than six months or subsequently received after the year end.

As at 31 December 2014, provision for impairment for trade receivables of HK\$44,560,000 (2013: HK\$45,473,000) was made after taking into account the ageing of the trade receivables, the default history of customers or other specific reasons.

Movements in the provision for impairment of trade receivables are as follows:

	Group	
	2014 HK\$'000	2013 HK\$'000
At 1 January	45,473	54,795
Provision for impairment	12,990	40,933
Write-off of uncollectible debts	(13,903)	(49,285)
Disposal of subsidiaries	-	(970)
At 31 December	44,560	45,473

The comparative figures relating to provision for impairment of HK\$29,019,000, which had been previously net off with "trade receivables", is now presented as "provision for impairment" for a better understanding of the Group's performance and activities.

The other classes within trade and other receivables do not contain impaired assets. The Group does not hold any collateral as security.

The Group's trade and other receivables are denominated in Hong Kong Dollars.

## Notes to the Financial Statements

## 22 CASH AND BANK BALANCES

	Group		Company	
	2014 HK\$'000	2013 HK\$'000	2014 HK\$'000	2013 HK\$'000
Cash at banks and on hand	78,015	174,665	87	30
Short term bank deposits	562,199	397,555	–	–
	640,214	572,220	87	30

## 23 SHARE CAPITAL AND PREMIUM

## (a) Share capital and premium

	Number of issued shares (HK\$0.01 each)	Nominal value HK\$'000	Share premium HK\$'000	Total HK\$'000
At 1 January 2013, 31 December 2013 and 31 December 2014 (note)	13,700,000,000	137,000	549,168	686,168

Note: The total authorised number of ordinary shares is 50 billion shares (2013: 50 billion shares) with a nominal value of HK\$0.01 per share (2013: HK\$0.01 per share). All issued shares are fully paid.

## (b) Share options

On 19 September 2008, the Company adopted a share option scheme (the "Scheme") by shareholders at an extraordinary general meeting. Under the Scheme, the Company may grant options to any employees, senior executives or officers, managers, directors (including executive, non-executive and independent non-executive directors) or consultants of the Company and its subsidiaries, or any other eligible persons, who, as determined by the directors of the Company (the "Directors"), have contributed or will contribute to the growth and development of the Group to subscribe for shares of the Company, subject to a maximum of 10% of the nominal value of the issued share capital of the Company at the adoption date, excluding for this purpose shares issued on the exercise of options. The exercise price will be determined by the Directors, and will not be less than the highest of: (i) the nominal value of the shares of the Company; (ii) the average closing price of the shares of the Company as stated in the Stock Exchange's daily quotations sheets for the five business days immediately preceding the offer date; and (iii) the closing price of the shares of the Company as stated in the Stock Exchange's daily quotations sheet on the offer date, which must be a business day as defined in the Rules Governing the Listing of Securities on the Stock Exchange. The Scheme will remain in force for a period of ten years commencing from 19 September 2008.

## Notes to the Financial Statements

## 23 SHARE CAPITAL AND PREMIUM (Continued)

## (b) Share options (Continued)

*(i) Terms of unexpired and unexercised share options at balance sheet date*

Share options outstanding at the end of the year have the following exercisable periods and exercise prices:

Exercisable period	Exercise price per option HK\$	Number of options	
		2014	2013
1 October 2011 to 30 September 2016	0.053	20,000,000	20,000,000
15 December 2014 to 14 December 2019	0.044	43,330,000	-
15 December 2015 to 14 December 2019	0.044	43,330,000	-
15 December 2016 to 14 December 2019	0.044	43,340,000	-
		150,000,000	20,000,000

The vesting period of these options ends when they become exercisable.

*(ii) Movements in the number of share options outstanding and their related weighted average exercise prices:*

	2014		2013	
	Weighted average exercise price per option HK\$	Number of options	Weighted average exercise price per option HK\$	Number of options
At beginning of the year	0.053	20,000,000	0.053	20,000,000
Granted	0.044	130,000,000	-	-
At end of the year	0.045	150,000,000	0.053	20,000,000

*(iii) Fair value of share options and assumptions*

The fair value of options granted during the year determined using the Trinomial valuation model was HK\$0.0191 or HK\$0.0195 per option. The significant inputs into the model were closing share price of HK\$0.043 at the grant date, exercise price shown above, volatility of 54.47%, expected dividend yield of 0%, an expected option life of three to five years, and an annual risk-free interest rate of 1.3%. The volatility measured at the standard deviation of continuously compounded share returns is based on statistical analysis of daily share prices over the last five years.

Out of the 150,000,000 outstanding options (2013: 20,000,000), 63,330,000 options (2013: 20,000,000) were exercisable as at 31 December 2014.

The options outstanding as at 31 December 2014 had an exercise price of HK\$0.044 or HK\$0.053 (2013: HK\$0.053) and a weighted average remaining contractual life of 3.69 years (2013: 2.75 years).

## Notes to the Financial Statements

## 23 SHARE CAPITAL AND PREMIUM (Continued)

## (b) Share options (Continued)

## (iii) Fair value of share options and assumptions (Continued)

No share option had been exercised during the year (2013: nil).

The Group recognised a total expense of HK\$879,000 for the year ended 31 December 2014 (2013: nil) in relation to share options granted under the Scheme.

## 24 RESERVES

## Group

	Merger reserve HK\$'000 (note (a))	Capital reserve HK\$'000 (note (b))	Exchange reserve HK\$'000	Employee benefits reserve HK\$'000	Retained earnings HK\$'000	Total HK\$'000
At 1 January 2013	(559,073)	14,918	(28)	562	498,975	(44,646)
Profit for the year	-	-	-	-	24,904	24,904
Release of currency translation differences arising from disposal of subsidiaries	-	-	11	-	-	11
Currency translation differences	-	-	17	-	-	17
At 31 December 2013	(559,073)	14,918	-	562	523,879	(19,714)
At 1 January 2014	(559,073)	14,918	-	562	523,879	(19,714)
Profit for the year	-	-	-	-	39,661	39,661
Employee share options scheme – value of employee services	-	-	-	879	-	879
At 31 December 2014	(559,073)	14,918	-	1,441	563,540	20,826

## Notes to the Financial Statements

## 24 RESERVES (Continued)

Company

	Contributed surplus HK\$'000 (note (c))	Employee benefits reserve HK\$'000	(Accumulated losses)/ retained earnings HK\$'000	Total HK\$'000
At 1 January 2013	2,509	562	(78,885)	(75,814)
Profit for the year	-	-	599,234	599,234
At 31 December 2013	2,509	562	520,349	523,420
At 1 January 2014	2,509	562	520,349	523,420
Loss for the year	-	-	(1,743)	(1,743)
Employee share options scheme – value of employee services	-	879	-	879
At 31 December 2014	2,509	1,441	518,606	522,556

## Notes:

- (a) Merger reserve represents the difference between the net asset value of subsidiaries acquired and the consideration paid to Midland Holdings, ultimate holding company of the Company, totaling HK\$640,000,000 pursuant to the group reorganisation on 6 June 2007.
- (b) Capital reserve represents the difference between the nominal value of the ordinary share issued by the Company and the aggregate of the share capital and share premium of subsidiaries acquired through an exchange of shares pursuant to the group reorganisation on 28 February 2001.
- (c) Contributed surplus represents the difference between the nominal value of the ordinary shares issued by the Company and the net asset value of a subsidiary acquired through an exchange of shares pursuant to group reorganisation on 28 February 2001.

## 25 TRADE AND OTHER PAYABLES

	Group		Company	
	2014 HK\$'000	2013 HK\$'000	2014 HK\$'000	2013 HK\$'000
Commissions payable	196,823	122,001	-	-
Other payables and accruals	34,544	29,787	2,560	1,456
	231,367	151,788	2,560	1,456

Commissions payable to property consultants, co-operative estate agents and clients are due for payment only upon the receipt of corresponding agency fees from customers. These balances include HK\$32,268,000 (2013: HK\$15,906,000) which are due for payment within 30 days, and all the remaining commissions payable are not yet due.

## Notes to the Financial Statements

## 26 BANK LOAN

The Group's bank loan is repayable as follows:

	2014 HK\$'000	2013 HK\$'000
Within 1 year	928	913
After 1 year but within 2 years	945	930
After 2 years but within 5 years	2,947	2,895
Over 5 years	4,298	5,292
	9,118	10,030

The bank loan contains a repayment on demand clause and classified as current liabilities. The above amounts due are based on the scheduled repayment dates set out in the loan agreement and ignore the effect of any repayment on demand clause. The bank loan is not wholly repayable within 5 years.

The Group's bank loan is denominated in Hong Kong Dollars.

The bank loan is secured by investment properties held by the Group (note 17) and corporate guarantee given by the Company.

The effective interest rate of bank loan is 1.89% (2013: 1.86%). The carrying amount and fair value of the bank loan are as follows:

	Carrying amount		Fair value	
	2014 HK\$'000	2013 HK\$'000	2014 HK\$'000	2013 HK\$'000
Bank loan	9,118	10,030	9,118	10,030

The fair value is based on cash flows discounted using a rate based on the borrowing rate of 1.89% (2013: 1.86%).

The Group has the following undrawn borrowing facilities:

	Group	
	2014 HK\$'000	2013 HK\$'000
Floating rates Expiring within one year	15,500	15,500

## Notes to the Financial Statements

## 27 NOTES TO CONSOLIDATED STATEMENT OF CASH FLOWS

## (a) Reconciliation of operating profit to net cash generated from operations

	2014 HK\$'000	2013 HK\$'000
Operating profit	43,181	29,523
Impairment of receivables	12,990	40,933
Depreciation expenses	6,984	7,035
Fair value gain on investment properties	(2,150)	(4,730)
Gain on disposal of subsidiaries	–	(2,205)
Loss on disposal of property and equipment	46	208
Fair value loss on financial assets at fair value through profit or loss	–	12
Share-based benefits	879	–
Operating profit before working capital changes	61,930	70,776
(Increase)/decrease in trade and other receivables	(68,980)	231,951
Increase/(decrease) in trade and other payables	79,579	(185,823)
Net cash generated from operations	72,529	116,904

## (b) Disposal of subsidiaries

	2014 HK\$'000	2013 HK\$'000
Net liabilities disposed:		
Property and equipment	–	664
Deferred taxation assets	–	36
Trade and other receivables	–	4,044
Financial assets at fair value through profit or loss	–	143
Trade and other payables	–	(8,609)
Cash and bank balances	–	3,506
Exchange reserve realised	–	(216)
Gain on disposal of subsidiaries	–	11
Gain on disposal of subsidiaries	–	2,205
Total consideration	–	2,000
Net cash outflow from disposal of subsidiaries:		
Cash consideration	–	2,000
Cash and bank balances disposed	–	(3,506)
	–	(1,506)

## Notes to the Financial Statements

### 28 CONTINGENT LIABILITIES

As at 31 December 2014, the Company executed corporate guarantees amounting to HK\$29,780,000 (2013: HK\$29,780,000) as the securities for general banking facilities and bank loan granted to certain wholly-owned subsidiaries. As at 31 December 2014, HK\$9,118,000 of the banking facilities were utilised by a subsidiary (2013: HK\$10,030,000).

The Group has been involved in certain claims/litigations in respect of property agency services, including a number of cases in which third party customers alleged that certain Group's employees, when advising the customers, had made misrepresentations about the properties that the customers intended to acquire. After seeking legal advice, the management is of the opinion that either an adequate provision has been made in the financial statements to cover any potential liabilities or that no provision is required as based on the current facts and evidence there is no indication that an outflow is probable.

### 29 FUTURE LEASE RENTAL RECEIVABLE

The Group had future minimum lease rental receivable under non-cancellable operating leases as follows:

	Group	
	2014 HK\$'000	2013 HK\$'000
Within one year	2,107	430
Between one year and five years	452	7
	<b>2,559</b>	<b>437</b>

### 30 COMMITMENTS

#### (a) Capital commitments

The Group and the Company did not have any significant capital commitments as at 31 December 2014 and 2013.

#### (b) Operating lease commitments

The Group had future aggregate minimum lease payments under non-cancellable operating leases in respect of office and shop premises as follows:

	Group	
	2014 HK\$'000	2013 HK\$'000
Within one year	22,313	28,297
After one year but within five years	9,437	5,951
	<b>31,750</b>	<b>34,248</b>

The Company did not have any significant operating lease commitments as at 31 December 2014 and 2013.

## Notes to the Financial Statements

## 31 SIGNIFICANT RELATED PARTY TRANSACTIONS

The Group had the following significant transactions with related parties during the year and balances with related parties at the balance sheet date:

## (a) Transactions with related parties

	Note	2014 HK\$'000	2013 HK\$'000
Agency fee income from fellow subsidiaries	(i)	27,314	39,187
Rental income in respect of office premise from a fellow subsidiary	(ii)	2,046	1,825
Service fee income from a fellow subsidiary	(iii)	5,264	-
Rebate incentives to fellow subsidiaries	(iv)	(87,657)	(63,482)
Operating lease rental expense to related companies	(v)	(2,855)	(2,551)

Notes:

- (i) Agency fee income from fellow subsidiaries represents agency fee for property agency transactions referred to fellow subsidiaries on terms mutually agreed by both parties.
- (ii) The Group entered into a lease agreement with a fellow subsidiary on terms mutually agreed by both parties.
- (iii) Service fee income from a fellow subsidiary represents service fee for assistance provided by the Group in procuring the issuance of cashier orders to prospective purchasers of primary residential property referred by the fellow subsidiary which is charged on terms mutually agreed by both parties.
- (iv) Rebate incentives to fellow subsidiaries represents commission for property agency transactions referred by fellow subsidiaries on terms mutually agreed by both parties.
- (v) The Group entered into certain operating lease agreements with certain related companies, in which a director of the Company and a director of the ultimate holding company have beneficial interests, on terms mutually agreed by both parties.

In addition to the above, the Group shared administrative and corporate services on a cost basis with an aggregate amount of HK\$13,010,000 (2013: nil) with its fellow subsidiaries during the year.

## (b) The balances with related parties included in trade receivables and trade and other payables are as follows:

	2014 HK\$'000	2013 HK\$'000
Amounts due from fellow subsidiaries	27,654	42,697
Amounts due to fellow subsidiaries	(54,907)	(21,565)

## Notes to the Financial Statements

## 31 SIGNIFICANT RELATED PARTY TRANSACTIONS (Continued)

## (c) Key management compensation

	2014 HK\$'000	2013 HK\$'000
Fees, salaries, allowances and incentives	6,213	7,151
Retirement benefit costs	36	32
Share-based benefits	101	-
	6,350	7,183

The amount represents emolument paid or payable to Executive Directors of the Company for the year.

## 32 PARTICULARS OF PRINCIPAL SUBSIDIARIES

Company name	Place of incorporation/ establishment	Issued/ registered and paid up capital	Principal activities and place of operation	Interest held (%)	
				2014	2013
Ketanfall Group Limited (note)	British Virgin Islands	14 shares of US\$1 each	Investment holding in Hong Kong	100	100
Midland IC&I Surveyors Limited	Hong Kong	1 share of HK\$1	Provision of surveying services in Hong Kong	100	100
Midland IC&I Treasury Services Limited	Hong Kong	1 share of HK\$1	Provision of treasury services to the group companies in Hong Kong	100	100
Midland Realty (Comm. & Ind.) Limited	Hong Kong	500,000 shares of HK\$1 each	Property agency in Hong Kong	100	100
Midland Realty (Comm.) Limited	Hong Kong	500,000 shares of HK\$1 each	Property agency in Hong Kong	100	100
Midland Realty (Shops) Limited	Hong Kong	500,000 shares of HK\$1 each	Property agency in Hong Kong	100	100
Hong Kong Property Services (IC&I) Limited	Hong Kong	2 shares of HK\$1 each	Property agency in Hong Kong	100	100
Hong Kong Property (Comm.) Limited	Hong Kong	1 share of HK\$1	Property agency in Hong Kong	100	100
Hong Kong Property (I&O) Limited	Hong Kong	1 share of HK\$1	Property agency in Hong Kong	100	100
Teamway Group Limited	British Virgin Islands	1 share of US\$1	Property investment in Hong Kong	100	100
Gainwell Group Limited (note)	British Virgin Islands	1 share of US\$1	Investment holding in Hong Kong	100	100
Leader Concord Limited	Hong Kong	2 shares of HK\$1 each	Provision of management services in Hong Kong	100	100

Note: The subsidiaries are directly held by the Company.

## List of Investment Properties

Location	Lot Number	Existing use	Lease term	Group's Interest
21/F, Ford Glory Plaza, 37-39 Wing Hong Street, Cheung Sha Wan, Kowloon	NKIL2828	Commercial	Medium	100%
Car Park P19 2/F, Ford Glory Plaza, 37-39 Wing Hong Street, Cheung Sha Wan, Kowloon	NKIL2828	Commercial	Medium	100%

## Five-Year Financial Summary

	Year ended 31 December				
	2014 HK\$'000	2013 HK\$'000	2012 HK\$'000	2011 HK\$'000 (Restated)	2010 HK\$'000 (Restated)
<b>For the year</b>					
Revenue	547,678	562,505	814,368	457,104	534,650
Profit before taxation	45,476	32,659	206,866	108,065	143,570
Profit attributable to equity holders of the Company	39,661	24,904	175,822	91,343	121,095
<b>Cashflows</b>					
Net cash inflow from operating activities	67,120	94,148	87,500	97,926	93,445
<b>At year end</b>					
Total assets	951,809	831,296	1,018,289	586,931	564,976
Total liabilities	244,815	164,842	376,767	121,213	191,026
Total equity	706,994	666,454	641,522	465,718	373,950
Cash and bank balances	640,214	572,220	488,051	406,813	316,002
<b>Per share data</b>					
Earnings per share-basic (HK cents)	0.289	0.182	1.283	0.669	0.888

Note: The figures for 2010–2011 are restated for the adoption of amendment to HKAS12 (Amendment) – Deferred Tax: Recovery of Underlying Assets.

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