

# CHINA-HONGKONG PHOTO PRODUCTS HOLDINGS LIMITED

中港照相器材集團有限公司 (Stock Code: 1123)

# 2015/16

Interim Report 中期業績報告

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### Corporate Information

#### 公司資料

董事會 **Board of Directors** 

執行董事 **Executive Directors** 

孫大倫(主席) Sun Tai Lun Dennis (Chairman)

孫道弘(副主席及行政總裁) Sun Tao Hung Stanley (Deputy Chairman and Chief Executive Officer)

吳玉華 Ng Yuk Wah Eileen 鄧國棠 Tang Kwok Tong Simon

獨立非執行董事 **Independent Non-executive Directors** 

區文中 Au Man Chung Malcolm

Li Ka Fai David 李家暉 劉暉 Liu Hui Allan Wong Chi Yun Allan 黃子欣

非執行董事 **Non-executive Director** 馮裕津 Fung Yue Chun Stephen

公司秘書 **Company Secretary** 陳蕙君 Chan Wai Kwan Rita

主要銀行 **Principal Bankers** 

中國銀行(香港)有限公司 Bank of China (Hong Kong) Limited 中國工商銀行(亞洲)有限公司 Industrial and Commercial Bank of China (Asia) Limited

三菱東京UFJ銀行 The Bank of Tokyo-Mitsubishi UFJ, Limited

香港上海滙豐銀行有限公司 The Hongkong and Shanghai Banking Corporation Limited

律師 **Solicitors** 

何耀棣律師事務所 Gallant Y. T. Ho & Co.

核數師 **Auditors** 

羅兵咸永道會計師事務所 PricewaterhouseCoopers

註冊辦事處 **Registered Office** Canon's Court Canon's Court 22 Victoria Street 22 Victoria Street Hamilton HM12 Hamilton HM12

Bermuda Bermuda

香港荃灣

香港主要辦事處 **Principal Office in Hong Kong** 

8th Floor Tsuen Wan Industrial Centre 德士古道220-248號 220-248 Texaco Road

荃灣工業中心8樓 Tsuen Wan, Hong Kong

主要股份過戶登記處 **Principal Share Registrar and Transfer Office** 

MUFG Fund Services (Bermuda) Limited MUFG Fund Services (Bermuda) Limited The Belvedere Building The Belvedere Building

69 Pitts Bay Road 69 Pitts Bay Road Pembroke HM08 Pembroke HM08 Bermuda Bermuda

香港股份過戶登記處分處 Hong Kong Share Registrar and Transfer Office

卓佳登捷時有限公司 Tricor Tengis Limited Level 22, Hopewell Centre 香港灣仔

皇后大道東183號 183 Queen's Road East 合和中心22樓 Wanchai, Hong Kong

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#### 摘要

- 綜合收益下跌16.3%
- 集團於本期內錄得港幣800萬元虧損
- 董事會不建議派發中期股息

#### 管理層討論及分析

截至2015年9月30日止6個月,集團綜合營業額 為港幣4.36億元,較去年同期港幣5.21億元下跌 16.3%。這主要是受大規模外圍因素影響,尤其是 經濟下滑影響消費者信心,導致消費開支減少。此 外,香港零售業繼續面臨租金高昂以及員工薪金及 其他經常性業務成本上升的壓力。集團亦因而受該 等因素所波及,於本財政年度上半年錄得虧損。

然而,集團持續推行一系列措施以推廣產品及服務,並因應不斷變化的市場實況迅速調整策略。此外,集團亦非常積極地探索新機遇及業務方向,集團與kikki.K成立的新業務,正是其中一例,集團相信該等新嘗試將有助鞏固及構建集團的業務架構。

#### 業務回顧

#### 產品銷售

#### 攝影產品

零售市場低迷,集團即影即有攝影產品銷量按年下跌18.6%,數碼產品銷量亦錄得23.6%跌幅。面對消費意欲疲弱,集團的經銷商態度審慎,紛紛削減數碼產品訂貨量。此外,自從香港成為內地攝影愛好者購買最新數碼攝影器材的熱點,內地旅客一直是相當重要的消費群,但近月訪港內地旅客數目大幅下跌,亦打擊攝影產品銷量。與此同時,日圓持續貶值,匯率吸引內地旅客前往日本購買相機。集團將密切留意市況,並採取適當行動。

#### **HIGHLIGHTS**

- Consolidated revenue decreased by 16.3%
- · Group recorded loss of HK\$8 million for the current period
- · The Board of Directors does not recommend any interim dividend

#### **MANAGEMENT DISCUSSION AND ANALYSIS**

For the six months ended 30 September 2015, the Group generated consolidated turnover of HK\$436 million, a decrease of 16.3% compared to the HK\$521 million recorded during the same period last year. This is primarily attributed to large-scale external factors, specifically downturns in the economy and consumer confidence that resulted in a drop in consumer spending. In addition, the Hong Kong retail sector continued to face pressures including high rents as well as rising staff salaries and other recurring business costs. The Group was inevitably affected by these factors, recording a loss for the first half of the financial year.

However, the Group continues to implement a range of initiatives promoting its products and services, and it has been quick to adjust its strategies in light of shifting market realities. The Group also remains highly proactive in exploring new opportunities and business directions. A newly business set up with kikki.K, is one of these ventures that the Group believes will help reinforce and build its profile.

#### **BUSINESS REVIEW**

#### Merchandising

Photographic Products

A sluggish retail market saw the Group's year-on-year sales of instant products fall by 18.6% and sales of digital products fall by 23.6%. Faced with weakened consumer sentiment, the Group's dealers are proceeding cautiously and reducing their order volumes for digital products. In addition, the significant decline in Mainland tourists entering Hong Kong in recent months has impacted sales of photographic products. These visitors have become a relatively important consumer group since Hong Kong established itself as a favoured destination for Mainland photography enthusiasts to purchase state-of-the-art digital equipment. Meanwhile, the on-going depreciation of the Japanese yen and favourable exchange rate have drawn many Mainland tourists to Japan to purchase cameras. The Group will closely monitor the market situation and take appropriate action.

#### 護膚產品

由於市場競爭劇烈,加上租金及工資成本上漲,集團自去年精簡其護膚產品業務,摒棄高成本的實體店舖,專注拓展網上業務。該業務分類於回顧期內錄得虧損,而集團亦持續探討如何鞏固品牌於香港市場的獨有地位,從而建立忠實的客戶群。

集團一直致力向美容院及美容護理中心推廣產品,對於增加品牌於香港的知名度大有裨益。其中涉及與知名美容院合作,引入集團的優質護膚產品,用於面部護理服務。此外,集團主動接觸香港多家大型銀行,希望借助各銀行備受歡迎的促銷活動,推廣集團的護膚產品。集團亦已著手與大型企業治談企業銷售事宜。上述舉措均處於起步階段,集團深信日後將有助護膚品業務逐步開闢新收入來源。

#### 消費電子產品及家用電器

集團於2013年收購有關業務,過去兩年一直非常 積極打造品牌及建立客戶忠誠度。目前以不同品 牌名稱營運共17家門市。於回顧期內,集團於鑽 石山荷里活廣場新增一家生活影音門市。

門市出售的各種消費電子產品及家用電器中,以電視機的銷量最高,佔此業務分類總營業額55.8%。

儘管此業務分類受本財政年度上半年消費情緒疲弱影響,但集團相信,長遠來看,消費電子產品及家用電器業務潛力極大。集團旗下品牌已在香港市場建立穩固形象,成為高級優質產品的代名詞。按照政府政策,未來十年將全力增建公共房屋,屆時將會為產品銷量的增長帶來優厚潛力。

#### Skincare Products

Last year, the Group made the decision to close the brick-and-mortar outlets for its skincare business due to intense market competition as well as rising rental and labour costs. Since then it has operated the business online. The segment recorded a loss during the period under review as the Group continued to explore ways to consolidate its niche in Hong Kong and build on its loyal customer base.

The Group has been focusing on promoting its products to beauty houses and beauty treatment centres, which are influential for brand recognition in Hong Kong. This has involved networking with a number of beauty houses to introduce the Group's high-quality skincare products for use in facial treatments. In addition, the Group has approached leading banks with the aim of featuring its skincare products in their popular promotional programmes. The Group has also begun to negotiate corporate sales to certain large enterprises in Hong Kong. All these initiatives are still in their early phases, and while the Group is confident that they will gradually help it consolidate its skincare business to achieve new revenue streams.

Consumer Electronic Products and Household Appliances

The Group acquired this business in 2013 and has been very active over the past two years establishing the brand and building customer loyalty. Currently the segment has 17 retail shops operating under a range of names. During the period under review the Group opened one new AV Life store, at Plaza Hollywood in Diamond Hill.

Of the wide range of consumer electronic products and household electrical appliances sold in these stores, televisions were the highest-selling products. This category contributed 55.8% of the segment's total turnover.

Although generally soft consumer sentiment impacted the segment during the first six months of the financial year, in the longer term, the Group believes the consumer electronic products and household electrical appliances business holds great potential. Its brands are firmly establishing themselves in Hong Kong's public consciousness as being synonymous with high-end, high-quality products. With the Government's policy to increase the number of new public housing estates in the next decade, there is strong potential for higher sales.

#### 服務

#### 沖印及技術服務

集團的沖印及技術服務業務分類於回顧期內表現 出色。截至2015年9月30日,集團於全港擁有70 家門市,與去年同期數目相同。每間店舖所設自 助式數碼站仍維持為3台。

集團網上業務的成績更進一步,總銷售按年大幅上升73%。此乃直接受惠於快圖美網站成功更新,刺激集團各種網上產品及服務銷售全線錄得增長。例如,本財政年度首六個月的網上訂相數目達210萬張,較去年同期上升20.8%。

影像禮品服務的總銷售額按年上升32.8%,主要由於DIY影像禮品的網上銷售急升224%。由於「賞」簿總銷售較上期上升90.4%,帶動Fotobook系列產品銷售上升39.8%。證件相片拍攝業務銷售較去年同期穩步上升14.3%。長線而言,由於有關需求將維持穩定可觀增長,期內升幅或只反映其增長潛力的一小部分。集團因此將繼續推廣品質卓越的證件相片拍攝服務,並預期有關銷售將會上升。

#### 訂製、設計及安裝服務

集團的訂製、設計及安裝服務主要提供影音項目的設計及安裝,服務對象包括大學及學校、醫院、政府部門等非牟利機構,以及酒店及會議主辦方等商業機構。此業務分類自推出以來已在行內建立良好口碑,並於回顧期內落實多個重大項目,包括一個為觀塘甲級寫字樓宏利金融中心影音系統提供設計、供應及安裝服務的大型項目。

#### **Servicing**

#### Photofinishing and Technical Services

The Group's photofinishing and technical services segment performed well during the period under review. As at 30 September 2015, the Group had 70 stores across Hong Kong, the same number as at the same date last year. Digital kiosks per shop also remained stable at 3 units.

The Group achieved further positive results in its online business, with total sales jumping by 73% year-on-year. This was a direct result of the successful Fotomax website revamp, which created growth across all aspects of the Group's online offerings. For example, prints made from internet orders in the first six months amounted to 2.1 million, an increase of 20.8% compared with the same period last year.

Total sales for the Imaging Gift service increased by 32.8% year-on-year. This was primarily due to significant sales growth arising from online DIY image gift items, which soared by 224%. Fotobook sales rose 39.8% because of the successful Year Album service, where total sales increased 90.4% over the previous period. Sales for the ID photo business increased by a solid 14.3% as compared with the same period last year, and this could indicate just a fraction of its growth potential since the demand for ID images will remain constant and substantial over the long term. The Group will therefore continue to promote its superior ID photo service with the expectation that sales will rise.

#### Custom Design and Installation Service

The Group's custom design and installation service mainly provides audio-visual project design and installation for non-commercial organisations such as universities and schools, hospitals, government departments, and commercial enterprises like hotels and conference organisers. Since it launch, this business segment has gained a favourable reputation in the industry. It won several important projects during the period under review, including a large project for the design, supply and installation of an AV system in Manulife Tower, a grade A building in Kwun Tong.

#### 品牌管理

集團一如以往,於本財政年度上半年非常積極推廣最新型號FUJIFILM相機及配件。集團於報章雜誌、港鐵車站大堂及戶外廣告板等印刷及媒體平台,以及YouTube及各流動應用程式等網上流動平台大力宣傳FUJIFILM X-A2相機。所有宣傳照片均於日本取景,並由本港攝影師以富士相機拍攝。

FUJIFILM X-T10可換鏡頭數碼相機於6月全球發售。該相機配有精密的自動對焦系統及追蹤快速移動物件的創新系統,以及先進的電子取景器。 其內置的Wi-Fi裝置可讓相機接駁任何智能手機 或平板電腦作遙控拍攝,相片亦可直接傳送至 FUJIFILM INSTAX SHARE SP-1打印機列印。

集團多款相機型號亦再次贏得享負盛名的國際獎項殊榮,有助刺激銷售表現。FUJIFILM X-T1於《e-zone》及《香港經濟日報》合辦的「e-世代品牌大獎」中奪得「最佳可換鏡頭數碼相機」大獎。該型號亦獲歐洲影音協會(EISA)選為「2015-2016年度歐洲消費者輕便系統相機」,並獲Digital Photographer Review網站(DPreview.com)頒發銀獎。

FUJIFILM INSTAX SHARE SP-1 instax無線打印機 於《PCM電腦廣場》舉辦的「香港IT至尊大獎2014」 中奪得「至尊流動照片打印機大獎」。該獎項是由 《PCM電腦廣場》雜誌讀者及評選委員會選出。

集團亦舉辦多項展覽及比賽,令相機產品廣受注目,同時體現集團致力透過優秀攝影技術呈現藝術作品及促進流行社交活動。集團於6月30日於九龍塘創新中心舉辦PCM x FUJIFILM Creativity Every Day X-T10獨家首試分享會,讓參加者有機會試用FUJIFILM X-T10相機。活動亦邀請了資深攝影記者暨藝術家Vincent Yu及知名攝影愛好者Hugo Poon分享使用該機拍照的經驗。

#### **BRAND MANAGEMENT**

The Group was again highly active in promoting the latest FUJIFILM cameras and camera accessories in the first half of the financial year. The FUJIFILM X-A2 camera model was widely advertised across various print and media platforms, including newspapers and magazines, MTR concourses and outdoor billboards. It was also advertised on online mobile platforms such as YouTube and various mobile apps. The photos used to promote the X-A2 were all taken on location in Japan and shot by a local Hong Kong photographer using FUJIFILM camera.

In June, the FUJIFILM X-T10 interchangeable lens digital camera was given a global release. The camera features a sophisticated autofocus system and an innovative system for tracking fast-moving objects, along with an advanced electronic viewfinder. Its internal Wi-Fi device enables the camera to be connected with any smartphone or tablet for remote shooting, and photos can be transferred directly to a FUJIFILM INSTAX SHARE SP-1 printer for printing.

The Group's camera models were once again successful in prestigious international awards programmes, which always lead to higher sales. The FUJIFILM X-T1 won the "best interchangeable lenses digital camera e-brand" award in a competition jointly run by e-zone and the Hong Kong Economic Times. The same model also was recognised as a EUROPEAN CONSUMER COMPACT SYSTEM CAMERA 2015-2016 by the European Imaging and Sound Association (EISA), and it won a Silver Award in Digital Photographer Review (DPreview.com).

The wireless FUJIFILM INSTAX SHARE SP-1 instax printer won the Hong Kong IT Supreme Award 2014 in the Supreme Mobile Photo Printer Awards organised by PCM. The winner was selected by PCM magazine readers and members of the evaluation committee.

The Group also ran a number of exhibitions and competitions to keep its camera products in the spotlight, as well as to reinforce its commitment to quality photography as an art form and popular social activity. On 30 June, the Group held an event called PCM x FUJIFILM Creativity Every Day at Innocentre in Kowloon Tong, where attendees had the opportunity to try out the FUJIFILM X-T10. The event also featured talks by senior photography reporter and artist Vincent Yu and renowned photography lover Hugo Poon, who shared their experiences using the FUJIFILM X-T10.

集團於9月初參與由香港國際攝影節及香港攝影業商會有限公司於香港會議展覽中心舉行的「攝影未來:香港新聞攝影及攝影設備發展論壇」。論壇旨在加強本地傳媒及攝影設備供應商等業內各群組之間的互動。論壇不但匯聚業內傑出人士,更為集團提供推廣產品及增加品牌曝光的絕佳機會。

集團的護膚產品業務現雖已全線改作網上營運,但開發及推出全新及輔加產品的步伐並未放緩。於回顧期內,集團推出全新ASTALIFT美白防曬露SPF50+ PA++++。此產品採用突破性的D-UVGUARD技術,改進美白效果及提供更佳防護。集團向特選客戶發出電子優惠券,以折扣價購買該產品,作為推廣。同時,集團透過吸引的秋季推廣活動,令現有護膚產品如Jelly Aquarysta及Moisturizing Mask維持高人氣。

快圖美參與5月15至17日舉行的「百家寶BB展」, 於活動上向年青父母及將為人父母的目標受眾推 介最新的「賞」簿系列產品。「賞」簿系列以年青父 母非常熟悉的楊鎧凝小妹妹作代言人,其照片亦 於快圖美攤位上展示。

集團為展示其FotoBook服務的無限創意,於9月與 U Magazine合辦工作坊。專家於活動上示範如何 使用快圖美的FotoBook軟件設計FotoBook,其後 參與者實踐剛學的設計技巧,並訂購FotoBook。 雜誌記者到場採訪,邀請參與者講述他們的創 作。有關活動的報道以廣告形式刊載於多份報章 雜誌。

Facebook繼續成為推廣快圖美品牌的重要工具,它有助與現有客戶溝通並吸納新客。於回顧期內,集團定期更新快圖美的最新訊息及推廣,並舉辦多個小型遊戲吸引更多支持者及增加與現有支持者的互動。為鼓勵更多支持者「like」快圖美的Facebook專頁,集團亦於7月與U Magazine合辦Facebook攝影比賽。

In early September, the Group took part in the Future of Photography: Hong Kong Photojournalism and Photographic Device Development Forum, organised by the Hong Kong International Photo Festival and the Hong Kong Photo Marketing Association and held at the Hong Kong Convention and Exhibition Centre. The Forum aimed to enhance interaction between different groups within the photographic industry, such as local media and photographic device suppliers. Besides bringing together prominent figures, it gave the Group an excellent opportunity to promote its products and increase its brand exposure.

Although the Group's skincare business has now moved wholly online, there has been no let-up in the development and launch of new and supplementary products. During the period under review the Group unveiled the brand-new ASTALIFT Whitening Sunscreen Lotion SPF50+ PA++++, a product that incorporates groundbreaking D-UV GUARD technology for an improved whitening effect and better skin protection. To promote the product, the Group sent select members electronic coupons entitling them to discounts on purchases. Meanwhile, attractive autumn promotions helped maintain the high profiles of existing skincare products Jelly Aquarysta and Moisturizing Mask.

Fotomax took part in the Peegaboo Baby Expo held from 15-17 May, where it introduced its new Year Album product to its target audience of young parents and parents-to-be. The Fotomax booth featured photographs of Year Album spokesperson Celine Yeung, who is a very well known figure among young parents.

To showcase the creative possibilities of its FotoBook service, the Group held a workshop in collaboration with U Magazine in September. Experts demonstrated how to design a FotoBook using Fotomax's FotoBook software, and attendees then practised their new design skills and ordered their own FotoBooks. Magazine reporters were on hand to interview participants about their creations, and an advertorial about the event was published in a range of magazines and newspapers.

Facebook continued to be an important tool for promoting the Fotomax brand, helping it communicate with customers and attract new ones. During the period under review, the Group posted regular updates with the latest Fotomax news and promotions, and it ran mini games to attract more fans and increase interaction with existing ones. To encourage more fans to "like" the Fotomax Facebook page, the Group also organised a Facebook Photo Competition with U Magazine in July.

集團借助多項推廣及獎勵活動支持其沖印服務, 部份推廣活動以Hello Kitty及迪士尼Tsum Tsum 玩具為主題,其他活動包括向惠顧沖印服務的顧 客免費提供3R及4R相簿。

證件相片拍攝服務亦極受歡迎。為進一步建立快 圖美在有關服務範疇的領導地位,集團於多份本 地主要報章刊載報道式廣告,介紹品牌的專業服 務。

為建立顧客對集團消費電子產品及家用電器業務分類的產品及服務的忠誠度,以及提高公眾對有關產品及服務的認識,集團於2015年4月推出生活影音新會員推廣活動。活動鼓勵顧客於集團任何一家生活影音門市登記成為生活影音會員,接收最新訊息及特別推廣,並專享獨家優惠。

於夏季期間,生活影音亦與三星合辦活動,於生活影音門市購買指定三星產品的顧客有機會贏取吸引的休閒及旅遊獎品,包括歐洲或南韓旅遊度假套票、香港迪士尼樂園或海洋公園門票。另外,生活影音亦與康泰旅遊有限公司合作,向購買指定產品的顧客贈送前往歐洲、泰國及北京等熱門旅遊目的地優惠券。

#### 展望

過去數年,集團業務結構經歷重大轉變,當中一些較新的業務仍處於起步階段或正在摸索發展模式,以應對不斷變化的市況。加上近幾個月零。前道下滑,均對集團盈利能力構成短期影響。然而,就中長期而言,集團相信業務可維持穩健增長。訪港內地旅客數量下跌,令近期零售黃金地段的租金壓力有所舒緩,構成有利因素。當前東段的租金壓力有所舒緩,構成有利因素。當前東東京政本上升。為此集團將繼續設法減低快圖等工資成本上升。為此集團將繼續設法減低快圖的運營成本,同時堅守品牌高質素、高效率的口融。

The Group supported its D&P service through various promotions and incentives. Some promos featured always-popular Hello Kitty and Disney Tsum Tsum toys, while others involved offers of free 3R and 4R photo albums when customers used the photo printing service.

The ID photo service has also proved popular. To further establish Fotomax as a leader in ID photos, the Group placed advertorials introducing the brand's professional services in leading local newspapers.

To generate loyalty and raise public awareness of the products and services offered under its consumer electronic products and household appliances segment, the Group launched an AV Life New Membership Campaign in April 2015. The campaign encouraged customers to register as AV Life members at any one of the Group's AV Life outlets to receive the latest information and special promotions, and enjoy exclusive privileges.

During the summer, AV Life also rolled out a campaign in collaboration with Samsung, which gave customers who purchased specific Samsung products at AV Life stores the chance of winning attractive leisure and travel prizes. These included a European vacation package, a South Korea vacation package, and tickets for Hong Kong Disneyland or Ocean Park. In addition, AV Life partnered with Hong Thai Travel Services Limited to offer coupons to hot travel destinations such as Europe, Thailand and Beijing upon purchase of designated items.

#### **OUTLOOK**

The Group's business mix has changed significantly over the past few years, and some of its newer businesses are still establishing themselves or adapting to changing market conditions. This, combined with the retail downturn in recent months, has had a short-term impact on the Group's profitability. However, in the medium and longer terms, the Group believes that its prospects for steady growth are good. This should be helped by the recent gradual decline in rents for prime retail locations, caused by falling visitation among Mainland tourists. One current issue is the severe shortage of manpower for retail operations such as Fotomax, which translates into higher staff costs. The Group will continue to address this by looking at ways to streamline its Fotomax operating costs without compromising the brand's reputation for quality and efficiency.

此外,集團繼續利用團購及大量採購策略吸引較 少惠顧的消費者,尤其是在淡季。有關服務提供 大額折扣,有效提升客戶消費意欲,同時有助增 加沖印總量。

集團另一重要業務領域是證件相拍攝服務,按年銷售增長達14.3%,現時已佔影像業務36.8%。快圖美營造舒適便利的環境,由配備專業器材以至技巧純熟的攝影師提供服務,廣受顧客好評。因此,集團能夠提供百分百滿意保證,包括供消費者選擇無限次拍攝。證件相業務料將繼續蓬勃發展。

DIY禮品銷售按年增長32.8%,現時佔集團影像業務8.6%。此領域亦展現良好的增長潛力,尤其集團已開發方便消費者的網上DIY工具,對鼓勵消費者網上訂購個人化產品發揮顯著作用。有見廣受歡迎的「賞」簿推出預售券反應熱烈,集團正計劃在旺季來臨前推出不同類型的「賞」簿預售券,以提高產品知名度。

Imaging, which includes the Group's photo print and ID photo services, DIY image gifts and DocuXpress service, remains Fotomax's core business. In recent years it has contributed approximately 80% of profits for this segment. Despite the downturn during the period under review, the imaging business performed well, and this is expected to continue. Although the number of traditional prints handled by Fotomax has fallen in recent years, the fact remains that photo prints are still recognised as the best way to preserve images and pass on precious memories to future generations. With this in mind, the Group transformed the Fotomax website and mobile app into a convenient online platform through which customers can order prints via the internet, and the result has been double-digit year-onyear growth. Internet prints now represent 15.8% of the total number of prints the Group processes, a portion that is expected to keep growing as online activity increases. Internet printing should be a growth driver for the Group in the future.

In addition, the Group is continuing to utilise group buying and bulk buying strategies to attract less-frequent users of its services, especially during low seasons. These services offer significant discounts that are proven to stimulate customer interest as well as help increase total print volume.

Another important area is the Group's ID photo shooting service, which after year-on-year sales growth of 14.3% now makes up 36.8% of the imaging business. This service is proving popular because Fotomax offers customers a comfortable, convenient environment in which skilled photographers operate with professional equipment. The Group is therefore able to offer a total satisfaction guarantee for customers, including the option of unlimited shooting. The ID photo business should continue to thrive.

DIY gift items enjoyed year-on-year sales growth of 32.8% and now represents 8.6% of the Group's imaging business. This area also shows good potential, especially now that the Group has developed a user-friendly online DIY tool which has been very effective in encouraging customers to order personalised items via the internet. Following the great success of the launch of pre-sale coupons for the popular Year Album, the Group is now planning to launch different types of Year Album pre-sale coupons in advance of the peak seasons to raise product awareness.

DocuXpress文件解決方案服務現時佔集團影像業務7%,銷售按年增長4.5%。此一站式服務包括文件輸出、影印、傳真、釘裝及過膠服務。服務推出至今一直錄得穩健增長,並因採用先進的富士施樂設備而憑優良質素贏得口碑。集團預期此項服務具備優勢於來年繼續吸引新客源。

集團於2014年與兩間出版商合作推出全新按需印刷業務,其後一直全力發展此項業務,目前正與更多出版商拓展企業對企業(B2B)及企業對客戶(B2C)合作模式。除了與出版商合作,集團亦嘗試將圖書出版範圍擴展至旅遊及個人興趣等大眾書目。隨著涵蓋範圍不斷拓寬,集團預期業務除了將會帶來額外收益及溢利,亦會吸引更多年輕及以前未曾光顧快圖美的客戶光臨門市,並藉此在年輕消費者中推廣影像服務。

集團亦相信,隨著消費電子產品業務優質及專業 的良好信譽日漸穩固,長遠而言將取得良好表 現。於2015年10月,集團於銅鑼灣崇光百貨開設 生活影音旗艦店,創新的店中店設計將店舖分為 數個專區。影音專區設有數台用作陳列展示的大 尺寸電視機(60吋至80吋)。高級音響專區不僅網 羅一系列先進的擴音機、揚聲器和播放器,更引 入一台由普林斯頓大學Edgar Y. Choueiri教授研 發的BACCH-SP 3D聲效過濾器。智能家居系統專 區則展示簡單易用的綜合家居系統,其有線或無 線技術的傳送信號不受距離限制,可透過手機及 平板電腦iPad控制冷氣機、電視機、影音系統、 燈光、窗簾及家居保安系統。訓練有素的影音顧 問於各個專區提供服務,解答客戶有關影音產品 及服務的疑問,並就訂製設計及安裝服務提供建 議。

The DocuXpress document solution service now occupies 7% of the Group's imaging business with year-on-year sales growth of 4.5%. This one-stop service includes file output, photocopying, fax, binding and lamination options. It has grown steadily since its launch, and it has developed a reputation for quality based on its use of advanced Fuji Xerox equipment. The Group anticipates that the service's advantages will continue to attract new customers in the year ahead.

In 2014, the Group launched a new On Demand Printing business in partnership with two publishers. Since then it has been working hard on the business' development, and it is currently collaborating with more publishers for the B2B and B2C models. Apart from our venture with publishers, the Group is also looking to expand its book coverage to general books on topics such as travel and hobbies. The expectation is that this gradual expansion will not only bring in extra revenue and profit, but also attract new and younger customers to Fotomax shops, representing an opportunity to extend imaging services to the youth market.

The Group also believes its consumer electronics segment will do well in the longer term as it continues to build a solid reputation for quality and expertise. In October 2015, the Group opened a new flagship AV Life outlet at Sogo in Causeway Bay, an innovative store within a store that is divided into several specialty zones. The AV zone incorporates several large-size TV sets (60" to 80") for demonstration purposes. The premium audio zone includes not only a wide range of sophisticated amplifiers, speakers and players, but also a groundbreaking new sound effects filter display: the BACCH-SP 3D, researched and developed by Professor Edgar Y. Choueiri of Princeton University. The intelligent home system zone demonstrates integrated home systems that are simple and convenient, with wired or wireless setups that feature signal transmission unaffected by distance. They can be controlled by mobile phone and iPad and can operate air conditioners, TVs, AV systems, lighting, curtains and security systems. Highly trained AV service advisors are stationed within the specialty zones to deal with customers' enquiries about AV products and services, and advise on custom design and installation.

於2015年8月,集團成功與澳洲精品文具品牌kikki.K設立聯營公司以開設新店鋪,其產品設計洋溢瑞典風格。集團現於香港擁有兩間kikki.K專門店,分別位於銅鑼灣時代廣場及尖沙咀海港城。集團預期kikki.K極具個人風格的文具產品及禮品將會得到富有品味且消費能力較高的香港客戶青睞,集團計劃來年增設更多kikki.K專門店。

於2015年11月,集團將推出全新自助印相機一富士神奇印相站。印相機採用新型自助式服務站設計,針對習慣頻繁使用手機拍照但極少印相的消費者。印相機操作特別為智能手機用家設計,讓消費者直接透過手機輕鬆存取、整理及印相。集團相信這項創新設備有助帶動印相的新潮流,開

拓一個龐大且尚未完全開發的市場。

儘管集團於回顧期間錄得虧損,就中長期而言, 集團相信業務可維持穩健增長,而其核心業務的 基礎實力雄厚,集團有信心近期業績下滑只屬暫 時性。當中相片沖印及消費電子產品業務的增長 前景最為理想,新服務領域及店舖開張有助延續 品牌的聲勢。預期集團能夠藉上述成功舉措鞏固 地位,並在不久將來恢復盈利能力。

#### 財務資源

於回顧期內,集團之財務狀況保持穩健。集團於 2015年9月30日之現金及銀行結餘約為港幣2.81 億元,資產負債比率為零。期內錄得之貿易應收 賬項為港幣3,400萬元,存貨則為港幣1.80億元。

#### 人力資源

集團員工數目為525名(2014年:518名),員工之酬金則多數按照行業常規(包括公積金、保險及醫療福利)而定。集團亦有採納一個每年按照集團及僱員表現而釐訂之非強制性花紅制度。

In August 2015, the Group has successfully opened new stores through an associate with kikki.K, a premium stationery brand from Australia that embraces Swedish design principles for its products. The Group now has two kikki.K stores in Hong Kong, one is at Times Square in Causeway Bay and the other is at Harbour City in Tsim Sha Tsui. The Group anticipates that kikki.K's personalised stationery products and gifts will prove attractive to discerning and higher-spending Hong Kong consumers. There are plans to add more kikki.K shops in the coming year.

In November 2015, the Group will be introducing a new self-service photo-printing machine, the FUJIFILM Wonder Print Station. The new kiosk-style machines are designed to appeal to users who typically take lots of photos on their mobile phones but seldom print them out. The machines will feature optimised operations tailored specifically for smartphone users, making it easier than ever for mobile phone owners to access, organise and print directly from their phone devices. The Group believes this innovation could help stimulate a new interest in photo prints from a significant and relatively untapped market.

Although the Group recorded a loss during the period under review, the Group believes that in the medium and longer terms its prospects for steady growth are good, and that the fundamental strengths of its core businesses will help ensure that the downturn will be a temporary one. In particular, the photo developing and consumer electronic products segments have shown real promise, with new services and store openings keeping their brand profiles high. The Group expects it will be able to build on these successful activities to consolidate its position and return to profitability in the near future.

#### **FINANCIAL RESOURCES**

The financial position of the Group remained sound and healthy during the period under review. As at 30 September 2015, the Group's cash and bank balances were approximately HK\$281 million with a zero gearing ratio. Trade receivables of HK\$34 million were recorded for the period, while inventories were HK\$180 million.

#### **HUMAN RESOURCES**

The Group had 525 employees (2014: 518), remunerated largely based on industry practice, including provident funds, insurance and medical benefits. The Group also adopted a discretionary bonus programme determined annually based upon the performance of the Group and the employee.

#### 股息

董事會不建議就截至2015年9月30日止6個月派發中期股息。

#### 董事於股份及相關股份之權益及淡倉

於2015年9月30日,按照本公司根據證券及期貨條例第352條存置之登記冊所示,或本公司及香港聯合交易所有限公司(「聯交所」)根據上市發行人董事進行證券交易之標準守則(「標準守則」)以其他方式獲知會者,董事於本公司或其相聯法團(定義見證券及期貨條例(「證券及期貨條例」)第XV部)之股本及相關股份中擁有之權益及淡倉如下:

#### 本公司普通股好倉:

#### **DIVIDENDS**

The Board does not recommend payment of any interim dividend for the six months ended 30 September 2015.

# DIRECTORS' INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES

As at 30 September 2015, the interests and short positions of the directors in the share capital and underlying shares of the Company or its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (the "SFO")), as recorded in the register required to be kept by the Company pursuant to Section 352 of the SFO, or as otherwise notified to the Company and The Stock Exchange of Hong Kong Limited (the "Stock Exchange") pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code"), were as follows:

Long positions in ordinary shares of the Company:

Number of shares held, capacity and nature of interest 持有股份數目、身份及權益性質

							Percentage of
		Directly					the Company's
		beneficially	Founder of	Beneficiary of	Interest of		issued share
Name of director	Notes	owned	a trust	a trust	spouse	Total	capital
							佔本公司已發行
董事姓名	附註	直接實益擁有	信託創辦人	信託受益人	配偶權益	總計	股本之百分比
Dr Sun Tai Lun Dennis 孫大倫博士	(i) – (iii)	1,000,000	700,034,214	11,242,000	220,000	712,496,214	60.11
Mr Sun Tao Hung Stanley 孫道弘先生	(iv) & (v)	-	-	711,276,214	-	711,276,214	60.01
Ms Ng Yuk Wah Eileen 吳玉華女士		250,000	-	-	-	250,000	0.02
Mr Tang Kwok Tong Simon 鄧國棠先生		1,142,000	-	-	-	1,142,000	0.10
Mr Fung Yue Chun Stephen 馮裕津先生	(vi)	-	-	70,000,000	-	70,000,000	5.90

相聯法團股份及相關股份之好倉:

Long positions in shares and underlying shares of associated corporations:

Capacity			Relationship	Name of	
and nature	Number of		with the	associated	Name of
of interest	shares held	Shares	Company	corporation	director
身份及	持有				
權益性質	股份數目	股份	與本公司關係	相聯法團名稱	董事姓名
Beneficiary	25	Ordinary shares	Company's	Searich Group	Dr Sun Tai Lun
of a trust		(note (i))	immediate	Limited	Dennis
			holding		孫大倫博士
			company		
信託受益人		普通股(附註(i))	本公司之直接		
			控股公司		
Founder	75	Ordinary shares	-ditto-	-ditto-	
of a trust		(note (ii))			
信託創辦人		普通股(附註(ii))	同上	同上	
	100				
Founder	103,000,000	Ordinary shares	Company's	Fine Products	Dr Sun Tai Lun
of a trust		(note (ii))	ultimate	Limited	Dennis
			holding		孫大倫博士
			company		
信託創辦人		普通股(附註(ii))	本公司之最終		
			控股公司		
	and nature of interest 身份及權益性質 Beneficiary of a trust 信託受益人 Founder of a trust 信託創辦人	Number of shares held of interest of interest 持有 身份及 機益性質 25 Beneficiary of a trust 信託受益人 75 Founder of a trust 信託創辦人 100 Founder of a trust	Number of shares held of interest shares held of interest 持有 身份及股份數目 權益性質 Ordinary shares (note (i)) 信託受益人 信託受益人 Ordinary shares (note (ii)) 有 trust 信託創辦人	with the Company Shares Shares held of interest shares held of interest 持有 身份及 與本公司關係 股份 股份數目 權益性質 Company's Ordinary shares immediate (note (i)) of a trust holding company 本公司之直接 普通股(附註(i)) 信託受益人 控股公司 Ordinary shares (note (ii)) of a trust 信託創辦人 信託創辦人	associated corporation Company Shares Shares held of interest 持有 身份及 相聯法團名稱 與本公司關係 股份 股份數目 權益性質 Searich Group Limited immediate (note (i)) of a trust holding company 本公司之直接 普通股(附註(i)) 信託受益人 控股公司 75 Founder (note (ii)) of a trust 同上 同上 普通股(附註(ii)) 信託創辦人

#### 附註:

- i) 孫大倫博士被視作合共擁有本公司 11,242,000股股份之權益。該等股份 由一間於英屬處女群島註冊成立之公 司Dago Corporation直接持有。Dago Corporation為Trident Trust Company (B.V.I.) Limited(作為代表孫大倫博士及 其家族成員利益而設立之酌情信託The Dennis Family Trust之受託人身份)所 擁有。Dago Corporation亦持有Searich Group Limited已發行股本25%。
- (ii) 由於孫大倫博士是The Sun Family Trust 之創辦人,該信託持有Fine Products Limited之全部已發行股本,故孫大倫博士被視為擁有Fine Products Limited 所持有之700,034,214股本公司股份之權益。Searich Group Limited之已發行股本75%由Fine Products Limited持有。Fine Products Limited及Searich Group Limited所持本公司權益之資料詳見下文「主要股東及其他個人於股份及相關股份之權益及淡倉」一節。

#### Notes:

- i) Dr Sun Tai Lun Dennis is deemed to be interested in a total of 11,242,000 shares of the Company directly held by Dago Corporation, which is a company incorporated in the British Virgin Islands and is owned by Trident Trust Company (B.V.I.) Limited in its capacity as the trustee of The Dennis Family Trust, a discretionary trust established for the benefit of Dr Sun Tai Lun Dennis and his family members. Dago Corporation also holds 25% of the issued share capital of Searich Group Limited.
- (ii) Dr Sun Tai Lun Dennis is deemed to be interested in 700,034,214 shares of the Company held by Fine Products Limited by virtue of him being the founder of The Sun Family Trust which holds the entire issued share capital of Fine Products Limited. 75% of the issued share capital of Searich Group Limited is held by Fine Products Limited. Details of the interest of Fine Products Limited and Searich Group Limited in the Company can be found in the section "Substantial shareholders' and other persons' interests and short positions in shares and underlying shares" below.

- (iii) 孫大倫博士被視為透過配偶鄧秀英女士 之權益而擁有220,000股本公司股份之 權益。該等本公司股份為鄧秀英女士於 2014年從其先母之遺產中承繼。
- (iv) 孫道弘先生被視作合共擁有本公司 11,242,000股股份之權益。該等股份 由一間於英屬處女群島註冊成立之公 司Dago Corporation直接持有。Dago Corporation為Trident Trust Company (B.V.I.) Limited (作為代表孫大倫博 士及其家族成員(包括孫道弘先生) 利益而設立之酌情信託The Dennis Family Trust之受託人身份)所擁有。 Dago Corporation亦持有Searich Group Limited已發行股本25%。
- (v) 由於孫道弘先生是The Sun Family Trust 之受益人,該信託持有Fine Products Limited之全部已發行股本,故孫道弘 先生被視為擁有Fine Products Limited 持有之700,034,214股本公司股份之權益。Searich Group Limited之已發行股本75%由Fine Products Limited持有。Fine Products Limited持有。Fine Products Limited及Searich Group Limited所持本公司權益之資料詳見下文「主要股東及其他個人於股份及相關股份之權益及淡倉」一節。
- (vi) 馮裕津先生憑藉其身為信託受益人(而 HSBC Trustees (C.I.) Limited作為信託 人)被視為擁有HSBC Trustees (C.I.) Limited所持70,000,000股本公司股份 之權益。HSBC Trustees (C.I.) Limited 所持本公司權益之資料詳見下文「主要 股東及其他個人於股份及相關股份之權 益及淡倉」一節。

除上文所披露者外,於2015年9月30日,本公司董事及彼等之聯繫人士於本公司或其任何相聯法團(定義見證券及期貨條例第XV部)之股份、相關股份或債權證中概無註冊擁有權益或淡倉,而須根據證券及期貨條例第352條載入該條所述之登記冊內;或根據標準守則須知會本公司及聯交所。

#### 董事收購股份或債權證之權利

除上文「董事於股份及相關股份之權益及淡倉」一節所披露者外,期內並無董事或其各自之配偶或未成年子女獲授可藉購入本公司之股份或債權證而獲益之權利,彼等亦無行使任何該等權利。本公司、其任何控股公司或附屬公司亦無訂立任何安排致使董事可收購任何其他法人團體之該等權利。

- (iii) Dr Sun Tai Lun Dennis is deemed to be interested in 220,000 shares of the Company through the interests of his spouse, Ms Tang Sau Ying Betty who inherited the said shares from her mother's legacy in 2014.
- (iv) Mr Sun Tao Hung Stanley is deemed to be interested in a total of 11,242,000 shares of the Company directly held by Dago Corporation, which is a company incorporated in the British Virgin Islands and is owned by Trident Trust Company (B.V.I.) Limited in its capacity as the trustee of The Dennis Family Trust, a discretionary trust established for the benefit of Dr Sun Tai Lun Dennis and his family members including Mr Sun Tao Hung Stanley. Dago Corporation also holds 25% of the issued share capital of Searich Group Limited.
- (v) Mr Sun Tao Hung Stanley is deemed to be interested in 700,034,214 shares of the Company held by Fine Products Limited by virtue of him being the beneficiary of The Sun Family Trust which holds the entire issued share capital of Fine Products Limited. 75% of the issued share capital of Searich Group Limited is held by Fine Products Limited. Details of the interest of Fine Products Limited and Searich Group Limited in the Company can be found in the section "Substantial shareholders' and other persons' interests and short positions in shares and underlying shares" below.
- (vi) Mr Fung Yue Chun Stephen is deemed to be interested in 70,000,000 shares of the Company held by HSBC Trustees (C.I.) Limited by virtue of him being a beneficiary of a trust of which HSBC Trustees (C.I.) Limited act as trustee. Details of the interest of HSBC Trustees (C.I.) Limited in the Company can be found in the section "Substantial shareholders' and other persons' interests and short positions in shares and underlying shares" below.

Save as disclosed above, as at 30 September 2015, none of the directors of the Company and their associates had registered an interest or short position in the shares, underlying shares or debentures of the Company or any of its associated corporations (within the meaning of part XV of SFO) that was required to be recorded pursuant to Section 352 of the SFO, or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code.

#### **DIRECTORS' RIGHTS TO ACQUIRE SHARES OR DEBENTURES**

Save as disclosed in the section "Directors' interests and short positions in shares and underlying shares" above, at no time during the period were rights to acquire benefits by means of the acquisition of shares in or debentures of the Company granted to any director or their respective spouse or minor children, or were any such rights exercised by them; or was the Company or any of its holding company or subsidiaries a party to any arrangement to enable the directors to acquire such rights in any other body corporate.

# 主要股東及其他個人於股份及相關股份之權益及淡倉

於2015年9月30日,按照本公司根據證券及期貨條例第336條規定備存之權益登記冊所載,下列人 士持有本公司股份及相關股份之權益及淡倉:

有權行使或控制行使本公司任何股東大會上5%或 以上之投票權之主要股東之好倉:

# SUBSTANTIAL SHAREHOLDERS' AND OTHER PERSONS' INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES

At 30 September 2015, the following interests and short positions in the shares and the underlying shares of the Company were recorded in the register of interests required to be kept by the Company pursuant to Section 336 of the SFO:

Long positions of substantial shareholders who were entitled to exercise or control the exercise of 5% or more of the voting power at any general meeting of the Company:

Name of shareholder	Capacity and nature of interest	Number of ordinary shares held	Notes	Percentage of the Company's issued share capital 佔本公司 已發行股本
股東名稱	身份及權益性質	持有普通股數目	附註	之百分比
Dr Sun Tai Lun Dennis 孫大倫博士	Beneficial owner 實益擁有人	1,000,000		
	Beneficiary of a trust 信託受益人	11,242,000		
	Founder of a trust 信託創辦人	700,034,214		
	Interest of spouse 配偶權益	220,000		
		712,496,214		60.11
Fine Products Limited	Beneficial owner & interest of a controlled corporation 實益擁有人及受控法團權益	700,034,214	(i) & (ii)	59.06
Searich Group Limited	Beneficial owner 實益擁有人	600,034,214	(i) & (ii)	50.62
Trident Trust Company (B.V.I.) Limited	Trustee 信託人	711,276,214	(i) & (ii)	60.01
Ms Tang Sau Ying Betty 鄧秀英女士	Beneficial owner 實益擁有人	220,000		0.02
	Interest of spouse 配偶權益	712,276,214	(ii) & (iii)	60.09
		712,496,214		60.11
Mr Sun Tao Hung Stanley 孫道弘先生	Beneficiary of a trust 信託受益人	711,276,214	(iv)	60.01
Mr Fung Yue Chun Stephen 馮裕津先生	Beneficiary of a trust 信託受益人	70,000,000	(v), (vii) & (viii)	5.90

# 主要股東及其他個人於股份及相關股份之權益及淡倉(續)

# SUBSTANTIAL SHAREHOLDERS' AND OTHER PERSONS' INTERESTS AND SHORT POSITIONS IN SHARES AND

**UNDERLYING SHARES** (Continued)

其他主要股東之好倉:

Long positions of other substantial shareholders:

				Percentage of
		Number of		the Company's
	Capacity and	ordinary		issued share
Name of shareholder	nature of interest	shares held	Notes	capital
				佔本公司
				已發行股本
股東名稱	身份及權益性質	持有普通股數目	附註	之百分比
Mr Fung Kwok Lun William 馮國綸先生	Interest of a controlled corporation 受控法團權益	70,000,000	(vi) & (viii)	5.90
Fung Retailing Limited 馮氏零售集團有限公司	Beneficial owner 實益擁有人	70,000,000		5.90
Fung Holdings (1937) Limited 馮氏控股(1937)有限公司	Interest of a controlled corporation 受控法團權益	70,000,000		5.90
King Lun Holdings Limited 經綸控股有限公司	Interest of a controlled corporation 受控法團權益	70,000,000		5.90
HSBC Trustee (C.I.) Limited	Trustee 信託人	70,000,000	(vii) & (viii)	5.90

#### 附註:

# (i) 該100,000,000股股份(佔本公司已發行股份之8.44%)由Fine Products Limited直接擁有。餘下之600,034,214股股份由Searich Group Limited擁有,而Fine Products Limited則擁有該公司已發行股本75%。Fine Products Limited為一間於英屬處女群島註冊成立之公司,並為Trident Trust Company (B.V.I.) Limited以The Sun Family Trust信託人身份所擁有。

#### Notes:

- (i) 100,000,000 shares representing 8.44% of the Company's shares in issue are directly owned by Fine Products Limited. The remaining 600,034,214 shares are owned by Searich Group Limited, in which Fine Products Limited holds 75% of its issued share capital. Fine Products Limited is a company incorporated in the British Virgin Islands and is owned by Trident Trust Company (B.V.I.) Limited in its capacity as the trustee of The Sun Family Trust.
- (ii) 該等權益已包括在孫大倫博士之權益之 內。

份之權益。

- (iv) 孫道弘先生憑藉其身為The Sun Family Trust及The Dennis Family Trust之受益 人被視為擁有合共711,276,214股本公 司股份之權益。
- (ii) Such interests have been included as the interests of Dr Sun Tai Lun Dennis.
- (iii) Ms Tang Sau Ying Betty is deemed to be interested in 712,276,214 shares of the Company through the interests of her spouse, Dr Sun Tai Lun Dennis.
- (iv) Mr Sun Tao Hung Stanley is deemed to be interested in a total of 711,276,214 shares of the Company by virtue of him being a beneficiary of The Sun Family Trust and The Dennis Family Trust.

- (v) 馬裕津先生憑藉其身為信託受益人(而 HSBC Trustees (C.I.) Limited作為信託 人)被視為合共擁有70,000,000股本公 司股份之權益。
- (vi) 馮國綸先生之權益乃透過一系列受控法 團而持有,即馮氏零售集團有限公司、 馮氏控股(1937)有限公司及經綸控股有 限公司(由馮國綸先生擁有50%權益)。
- (vii) HSBC Trustee (C.I.) Limited之權益乃 透過一系列受控法團而持有,即馮氏零 售集團有限公司、馮氏控股(1937)有 限公司及經綸控股有限公司(由HSBC Trustee (C.I.) Limited擁有50%權益)。
- (viii) 上述附註(vi)及(vii)所述馮國綸先生及 HSBC Trustee (C.I.) Limited之權益指 同一批本公司股份。

除上文所披露者外,於2015年9月30日,除本公司董事外(其權益載於上文「董事於股份及相關股份之權益及淡倉」一節),概無其他人士於本公司股份或相關股份中擁有權益或淡倉而須根據證券及期貨條例第336條作出記錄。

#### 進行證券交易之標準守則

本公司已就董事及僱員買賣本公司證券採納條款 不遜於上市規則附錄10所載上市發行人董事進行 證券交易之標準守則(「標準守則」)所載規定準則 之本身操守準則(「本身守則」)。

經向全體董事作出具體查詢後,各董事確認,彼 等於截至2015年9月30日止期間一直遵守本身守 則及標準守則。

本公司並不知悉有任何僱員未有遵守本身守則。

#### 購買、出售或贖回上市證券

回顧期內本公司及其任何附屬公司並無購買、出售或贖回本公司任何上市證券。

- (v) Mr Fung Yue Chun Stephen is deemed to be interested in a total of 70,000,000 shares of the Company by virtue of him being a beneficiary of a trust of which HSBC Trustee (C.I.) Limited act as trustee.
- (vi) The interests of Mr Fung Kwok Lun William are held via a chain of controlled corporations, namely Fung Retailing Limited, Fung Holdings (1937) Limited and King Lun Holdings Limited (which is 50% owned by Mr Fung Kwok Lun William).
- (vii) The interests of HSBC Trustee (C.I.) Limited are held via a chain of controlled corporations, namely Fung Retailing Limited, Fung Holdings (1937) Limited and King Lun Holdings Limited (which is 50% owned by HSBC Trustee (C.I.) Limited).
- (viii) The interests of Mr Fung Kwok Lun William and HSBC Trustee (C.I.) Limited as mentioned in the above notes (vi) and (vii) refer to the same block of shares in the Company.

Save as disclosed above, as at 30 September 2015, no other person, other than the directors of the Company, whose interests are set out in the section "Directors' interests and short positions in shares and underlying shares" above, had registered an interest or short position in the shares or underlying shares of the Company that was required to be recorded pursuant to Section 336 of the SFO.

#### MODEL CODE FOR SECURITIES TRANSACTIONS

The Company has adopted its own code of conduct regarding director's and employee's dealings in the Company's securities (the "Own Code") on terms no less exacting than the required standard set out in the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") as set out in Appendix 10 to the Listing Rules.

Specific enquiry has been made of all the directors and the directors have confirmed that they have complied with the Own Code and the Model Code throughout the period ended 30 September 2015.

No incident of non-compliance of the Own Code by the employees was noted by the Company.

#### PURCHASE, SALE OR REDEMPTION OF LISTED SECURITIES

Neither the Company, nor any of its subsidiaries purchased, sold or redeemed any of the Company's listed securities during the period under review.

#### 審核委員會及中期業績審閱

依據上市規則第3.21條,本公司已成立審核委員會(「審核委員會」),以審閱及監督集團之財務申報程序及內部監控。審核委員會共包括四名本公司獨立非執行董事及一名非執行董事。於2015年11月25日經董事會批准之集團截至2015年9月30日止6個月之財務報表已由審核委員會審閱,且審核委員會認為上述財務報表乃遵照適用之會計準則編製並作出妥善披露。此外,本公司核數師亦根據香港會計師公會頒佈之香港審核委聘準則第2410號「實體的獨立核數師審閱中期財務資料」審閱了上述未經審核之中期財務資料。

#### 企業管治常規守則

董事認為,本公司於截至2015年9月30日止6個月,已遵照主板上市規則附錄14所載之守則條文。

#### **AUDIT COMMITTEE AND REVIEW OF INTERIM RESULTS**

The Company has an audit committee (the "Committee") which was established in accordance with the Rules 3.21 of the Listing Rules, for the purpose of reviewing and providing supervision over the Group's financial reporting process and internal controls. The Committee comprises a total of four independent non-executive directors and one non-executive director of the Company. The Group's financial statements for the six months ended 30 September 2015, approved by the Board of Directors on 25 November 2015, have been reviewed by the Committee, which is of the opinion that such statements comply with the applicable accounting standards and that adequate disclosures have been made. In addition, the Company's auditor, have also reviewed the aforesaid unaudited interim financial information in accordance with Hong Kong Standard on Review Engagement 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by Hong Kong Institute of Certified Public Accountants.

#### **CODE ON CORPORATE GOVERNANCE PRACTICES**

In the opinion of the directors, the Company had complied with the code provisions as set out in Appendix 14 of the Main Board Listing Rules throughout the six months ended 30 September 2015.

# Report on Review of Condensed Consolidated Interim Financial Information 簡明綜合中期財務資料審閱報告



羅兵咸永道

#### 致中港照相器材集團有限公司董事會

(於百慕達註冊成立之有限公司)

#### 引言

本核數師已審閱載列於第19至第36頁之簡明綜 合中期財務資料,此簡明綜合中期財務資料包括 中港照相器材集團有限公司(「貴公司」)及其附屬 公司(統稱「貴集團」)於2015年9月30日之簡明綜 合財務狀況表以及截至該日止6個月期間之有關 簡明綜合損益表、簡明綜合全面損益表、簡明綜 合權益變動表及簡明綜合現金流動表,以及主要 會計政策概要及其他説明附註。根據香港聯合交 易所有限公司證券上市規則,中期財務資料報告 之編製必須符合上市規則之相關規定及香港會計 師公會頒佈之香港會計準則第34號「中期財務報 告」。 貴公司董事負責根據香港會計準則第34號 「中期財務報告」編製及呈列本簡明綜合中期財務 資料。本核數師負責根據吾等之審閲對本簡明綜 合中期財務資料發表結論,並僅根據協定之委聘 條款向 閣下作為一個實體報告吾等之結論,而 並無其他用途。本核數師不會就本報告之內容而 對任何其他人士承擔或負上責任。

#### 審閱範圍

本核數師乃根據香港會計師公會頒佈之《香港審閱工作準則》第2410號「實體之獨立核數師對中期財務資料之審閱」進行審閱工作。簡明綜合中期財務資料之審閱包括主要向負責財務及會計事宜之人員作出查詢,並運用分析及其他審閱程序。由於審閱之範圍遠較根據香港審核準則進行之審核為小,因此不能保證本核數師會知悉在審核中可能會發現之所有重大事宜。因此,本核數師不發表審核意見。

#### 結論

根據本核數師之審閱工作,本核數師並無發現任何事宜,使本核數師相信簡明綜合中期財務資料在所有重大方面並無根據香港會計準則第34號「中期財務報告」之規定編製。

#### 羅兵咸永道會計師事務所

執業會計師

香港,2015年11月25日

#### To the Board of Directors of China-Hongkong Photo Products Holdings Limited

(incorporated in Bermuda with limited liability)

#### **INTRODUCTION**

We have reviewed the condensed consolidated interim financial information set out on pages 19 to 36, which comprise the condensed consolidated statement of financial position of China-Hongkong Photo Products Holdings Limited (the "Company") and its subsidiaries (together, the "Group") as at 30 September 2015 and the related condensed consolidated income statement, condensed consolidated statement of comprehensive income, condensed consolidated statement of changes in equity and condensed consolidated statement of cash flows for the six-month period then ended, and a summary of significant accounting policies and other explanatory notes. The Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited require the preparation of a report on interim financial information to be in compliance with the relevant provisions thereof and Hong Kong Accounting Standard 34 "Interim Financial Reporting" issued by the Hong Kong Institute of Certified Public Accountants. The directors of the Company are responsible for the preparation and presentation of this condensed consolidated interim financial information in accordance with Hong Kong Accounting Standard 34 "Interim Financial Reporting". Our responsibility is to express a conclusion on this condensed consolidated interim financial information based on our review and to report our conclusion solely to you, as a body, in accordance with our agreed terms of engagement and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

#### **SCOPE OF REVIEW**

We conducted our review in accordance with Hong Kong Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Hong Kong Institute of Certified Public Accountants. A review of condensed consolidated interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Hong Kong Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### **CONCLUSION**

Based on our review, nothing has come to our attention that causes us to believe that the condensed consolidated interim financial information is not prepared, in all material aspects, in accordance with Hong Kong Accounting Standard 34 "Interim Financial Reporting".

#### **PricewaterhouseCoopers**

Certified Public Accountants

Hong Kong, 25 November 2015

#### **Condensed Consolidated Income Statement**

日止6個月 For the six months ended 30 September 2015

		Note 附註	ended 30	x months September D日止6個月 2014 (Unaudited) (未經審核) HK\$'000 港幣千元
收益	Revenue	4	436,198	520,975
銷售成本	Cost of sales		(333,391)	(397,908)
溢利總額	Gross profit		102,807	123,067
其他收入及收益銷售及分銷費用廣告及市場推廣開支行政開支其他經營開支,淨額經營(虧損)/溢利應佔一間聯營公司業績	Other income and gains Selling and distribution costs Advertising and marketing expenses Administrative expenses Other operating expense, net  Operating (loss)/profit Share of results of an associate	5	6,386 (67,310) (11,126) (37,433) - (6,676)	6,705 (70,454) (17,145) (35,808) (63) 6,302
除税前(虧損)/溢利	(Loss)/profit before tax	6	(6,823)	5,677
所得税開支	Income tax expense	7	(1,176)	(1,524)
期內(虧損)/溢利	(Loss)/profit for the period		(7,999)	4,153
(虧損)/溢利歸屬於: 本公司擁有人 非控股權益	(Loss)/profit attributable to: Owners of the Company Non-controlling interests		(7,896) (103) (7,999)	4,179 (26) 4,153
本公司擁有人應佔 每股(虧損)/盈利 基本	(Loss)/earnings per share attributable to owners of the Company Basic	9	HK(0.67) cent港仙	HK0.35 cent港仙
攤薄	Diluted		HK(0.67) cent港仙	HK0.35 cent港仙

股息之詳情於簡明綜合中期財務資料附註8內披露。

Details of the dividends are disclosed in note 8 to the condensed consolidated interim financial information.

# Condensed Consolidated Statement of Comprehensive Income

截至2015年9月30日止6個月 For the six months ended 30 September 2015

		For the six months		
		ended 30	September	
		截至9月30	日止6個月	
		2015	2014	
		(Unaudited)	(Unaudited)	
		(未經審核)	(未經審核)	
		HK\$'000	HK\$'000	
		港幣千元	港幣千元	
期內(虧損)/溢利	(Loss)/profit for the period	(7,999)	4,153	
其他全面(虧損)/收入	Other comprehensive (loss)/income			
可能重新分類至損益之	Item that may be reclassified to profit or loss			
項目				
換算海外業務	Exchange differences on translation			
匯兑差額	of foreign operations	(740)	540	
期內全面(虧損)/收入總額	Total comprehensive (loss)/income for the period	(8,739)	4,693	
全面(虧損)/收入總額	Total comprehensive (loss)/income			
歸屬於:	attributable to:			
本公司擁有人	Owners of the Company	(8,636)	4,719	
非控股權益	Non-controlling interests	(103)	(26)	
		(8,739)	4,693	

#### Condensed Consolidated Statement of Financial Position

As at 30 September 2015

30 September 31 March Note 2015 2015 附註 2015年9月30日 2015年3月31日 (Unaudited) (Audited) (未經審核) (經審核) HK\$'000 HK\$'000 港幣千元 港幣千元 非流動資產 Non-current assets 物業、廠房及設備 Property, plant and equipment 10 78,434 83,189 投資物業 Investment properties 10 177,035 177,185 商譽 Goodwill 10 44,207 44,207 商標 **Trademarks** 10 13,999 14,388 按金 **Deposits** 15,734 13,894 遞延税項資產 Deferred tax assets 160 293 非流動資產總額 329,569 333,156 Total non-current assets 流動資產 **Current assets** 存貨 Inventories 179,560 196,675 貿易應收賬項 Trade receivables 11 33,946 37,073 應收一間聯營公司款項 Amount due from an associate 3,673 預付款項、按金及 Prepayments, deposits and 其他應收賬項 other receivables 28,542 35,668 可收回税項 Tax recoverable 21 21 現金及銀行結餘 Cash and bank balances 280,628 270,192 流動資產總額 **Total current assets** 526,370 539,629 **Current liabilities** 流動負債 貿易應付賬項及票據 Trade and bills payables 12. 42,405 43,016 應計負債及其他應付賬項 Accrued liabilities and other payables 47,687 52,161 應付税項 Tax payable 8,959 9,518 104,136 流動負債總額 **Total current liabilities** 99,610 流動資產淨值 **NET CURRENT ASSETS** 426,760 435,493 總資產減流動負債 Total assets less current liabilities 756,329 768,649 非流動負債 **Non-current liabilities** 應計負債 Accrued liabilities 2,272 5,773 Deferred tax liabilities 遞延税項負債 23,641 23,721 非流動負債總額 **Total non-current liabilities** 25,913 29,494 資產淨值 730,416 739,155 **Net assets** 

# 簡明綜合財務狀況表(續) Condensed Consolidated Statement of Financial Position (Continued)

於2015年9月30日

As at 30 September 2015

		30 September	31 March
		2015	2015
		2015年9月30日	2015年3月31日
		(Unaudited)	(Audited)
		(未經審核)	(經審核)
		HK\$'000	HK\$'000
		港幣千元	港幣千元
權益	EQUITY		
本公司擁有人應佔權益	Equity attributable to owners		
	of the Company		
股本	Share capital	118,532	118,532
儲備	Reserves	612,539	621,175
		731,071	739,707
非控股權益	Non-controlling interests	(655)	(552)
總權益	Total equity	730,416	739,155

## 簡明綜合權益變動表

## Condensed Consolidated Statement of Changes in Equity

截至2015年9月30日止6個月

For the six months ended 30 September 2015

# Attributable to owners of the Company 本公司擁有人應佔

			Share	Capital	Exchange	Asset				Non-	
		Issued capital 已發行	account* 股份溢	redemption reserve* 資本贖	reserve* 匯率變	revaluation reserve* 資產重	Retained profits*	Proposed dividends	Total	controlling interests 非控股	Total equity
		股本 HK\$'000 港幣千元	價賬* HK\$'000 港幣千元	回儲備* HK\$'000 港幣千元	動儲備' HK\$'000 港幣千元	估儲備* HK\$'000 港幣千元	保留溢利* HK\$'000 港幣千元	擬派股息 HK\$'000 港幣千元	總計 HK\$'000 港幣千元	權益 HK\$'000 港幣千元	總權益 HK\$'000 港幣千元
於 <b>2014</b> 年 <b>4</b> 月 <b>1</b> 日結餘 (經審核)	Balance at 1 April 2014 (Audited)	118,532	490,378	1,619	2,980	25,387	146,153	23,706	808,755	228	808,983
期內溢利/(虧損) 期內其他全面收入: 換算海外業務匯兑差額	Profit/(loss) for the period Other comprehensive income for the period: Exchange differences on translation	-	-	-	-		4,179	-	4,179	(26)	4,153
<b>沃</b> 弃冯万未仍	of foreign operations	-	-	-	540	-	-	-	540	-	540
期內全面收入/ (虧損) 總額	Total comprehensive income/(loss) for the period	-	-	-	540	-	4,179	-	4,719	(26)	4,693
已付2013/2014年度 末期股息	2013/2014 final dividend paid					_		(11,853)	(11,853)	_	(11,853)
已付2013/2014年度 末期特別股息	2013/2014 final special dividend paid	_	_	_	_	_	_	(11,853)	(11,853)	_	(11,853)
宣派2014/2015年度 中期股息	2014/2015 interim dividend declared	-	-	-	-	-	(11,853)	11,853	-	-	-
直接於權益確認之與本 公司擁有人交易總額	Total transactions with owners of the Company, recognised directly in equity	-	-	-	-		(11,853)	(11,853)	(23,706)	-	(23,706)
於 <b>2014年9</b> 月 <b>30</b> 日結餘 (未經審核)	Balance at 30 September 2014 (Unaudited)	118,532	490,378	1,619	3,520	25,387	138,479	11,853	789,768	202	789,970
於2015年4月1日結餘 (經審核)	Balance at 1 April 2015 (Audited)	118,532	490,378	1,619	2,780	25,387	101,011	-	739,707	(552)	739,155
期內虧損期內其他全面虧損:	Loss for the period Other comprehensive loss for the period:	~	-	-	-	-	(7,896)	-	(7,896)	(103)	(7,999)
換算海外業務匯兑差額	Exchange differences on translation of foreign operations	-	-	-	(740)	-	_	-	(740)	-	(740)
期內全面虧損總額	Total comprehensive loss for the period	-	-	-	(740)	-	(7,896)	-	(8,636)	(103)	(8,739)
於2015年9月30日結餘 (未經審核)	Balance at 30 September 2015 (Unaudited)	118,532	490,378	1,619	2,040	25,387	93,115	-	731,071	(655)	730,416

<sup>\*</sup> 該等儲備賬包括簡明綜合財務狀況表的綜合儲 \* 備港幣612,539,000元(2015年3月31日:港幣621,175,000元)。

These reserve accounts comprise the consolidated reserves of HK\$612,539,000 (31 March 2015: HK\$621,175,000) in the condensed consolidated statement of financial position.

#### Condensed Consolidated Statement of Cash Flows

截至2015年9月30日止6個月 For the six months ended 30 September 2015

For the six months ended 30 September 截至9月30日止6個月

		2015	2014
		2015	2014
		(Unaudited)	(Unaudited)
		(未經審核)	(未經審核)
		HK\$'000	HK\$'000
		港幣千元	港幣千元
經營業務之現金流動	Cash flows from operating activities		
除税前(虧損)/溢利	(Loss)/profit before income tax	(6,823)	5,677
經下列調整:	Adjustments for:		
利息收入	Interest income	(1,458)	(2,067)
物業、廠房及設備之折舊	Depreciation of property, plant and equipment	9,910	9,508
商標攤銷	Amortisation of trademarks	389	389
出售物業、廠房及	Losses on disposals of property,		
設備之虧損	plant and equipment	-	63
存貨撥備/(撥備回撥)	Provision/(write back of provision) for inventories	1,096	(1,724)
貿易應收賬項撥備	Provision for trade receivables	85	247
應佔一間聯營公司業績	Share of results of an associate	147	625
		3,346	12,718
營運資金變動	Change in working capital		
存貨減少/(增加)	Decrease/(increase) in inventories	16,019	(36,109)
貿易應收賬項之減少	Decrease in trade receivables	3,042	1,373
按金、預付款項及其他	Decrease in deposits, prepayments		
應收賬項之減少	and other receivables	5,286	5,141
貿易應付賬項及票據之減少	Decrease in trade and bills payable	(611)	(15,861)
應計負債及其他應付	Decrease in accrued liabilities and other payables		
賬項之減少		(7,975)	(7,677)
經營業務所得/(所用)現金	Cash generated from/(used in) operations	19,107	(40,415)
已付海外税項	Overseas taxes paid	(462)	(80)
經營業務所得/(所用)	Net cash generated from/(used in)		
現金淨額	operating activities	18,645	(40,495)

期初現金及現金等值項目

現金及現金等值項目之

匯兑(虧損)/收益

期終現金及現金等值項目

For the six months ended 30 September 2015

		For the six months		
		ended 30 S	September	
		截至9月30	日止6個月	
		2015		
		(Unaudited)	(Unaudited)	
		(未經審核)	(未經審核)	
		HK\$'000	HK\$'000	
		港幣千元	港幣千元	
投資活動之現金流動	Cash flows from investing activities			
已收利息	Interest received	1,458	2,067	
購入物業、廠房及設備	Purchases of property, plant and equipment	(5,578)	(17,000)	
原到期日超過三個月	Decrease in non-pledged time deposits with			
之無抵押定期存款減少	original maturity of more than three months	~	59	
向一間聯營公司的墊款	Advances to an associate	(3,673)	(500)	
投資於一間聯營公司	Cash paid for the investment in an associate			
所支付的現金		(147)	-	
投資活動所用之現金淨額	Net cash used in investing activities	(7,940)	(15,374)	
融資活動之現金流動	Cash flow from a financing activity			
已付股息及融資活動	Dividends paid and net cash used			
所用之現金淨額 	in a financing activity	_	(23,706)	
現金及現金等值項目之	Net increase/(decrease) in cash and			
增加/(減少)淨額	cash equivalents	10,705	(79,575)	

Cash and cash equivalents at beginning of period

Cash and cash equivalents at end of period

Exchange (losses)/gains on cash and

cash equivalents

270,192

280,628

(269)

360,070

280,801

306

#### 1 公司資料

中港照相器材集團有限公司為一間於百慕達註冊成立之有限公司。本公司註冊辦事處位於Canon's Court, 22 Victoria Street, Hamilton, HM 12, Bermuda。本公司之主要營業地址為香港荃灣德士古道220-248號荃灣工業中心8樓。

本公司及其附屬公司(統稱「本集團」)主要從事(i) 推廣及經銷攝影、沖印及印刷產品,以及銷售照 相商品、護虜產品、消費電子產品及家用電器; 及(ii)提供照相沖印產品技術服務、專業影音顧 問及訂製、設計及安裝服務。

本公司以香港聯合交易所有限公司為主要上 市地。

#### 2 編製基準

截至2015年9月30日止6個月之本中期簡明綜合財務資料,乃根據香港會計準則(「香港會計準則」)第34號「中期財務報告」編製。中期簡明綜合財務資料應與根據香港財務報告準則(「香港財務報告準則」)編製截至2015年3月31日止年度之年度財務報表一併閱讀。

#### 1 CORPORATE INFORMATION

China-Hongkong Photo Products Holdings Limited is a limited company incorporated in Bermuda. The registered office of the Company is located at Canon's Court, 22 Victoria Street, Hamilton, HM 12, Bermuda. The principal place of business of the Company is located at 8/F, Tsuen Wan Industrial Centre, 220-248 Texaco Road, Tsuen Wan, Hong Kong.

The Company and its subsidiaries (together, the "Group") is principally involved in (i) the marketing and distribution of photographic developing, processing and printing products and the sale of photographic merchandises, skincare products, consumer electronic products and household appliances; (ii) the provision of technical services for photographic developing and processing products, professional audio-visual advisory and custom design and installation service.

The Company has its primary listing on The Stock Exchange of Hong Kong Limited.

#### **2 BASIS OF PREPARATION**

This condensed consolidated interim financial information for the six months ended 30 September 2015 has been prepared in accordance with Hong Kong Accounting Standard ("HKAS") 34 "Interim financial reporting". The condensed consolidated interim financial information should be read in conjunction with the annual financial statements for the year ended 31 March 2015, which have been prepared in accordance with Hong Kong Financial Reporting Standards ("HKFRSs").

#### 2 編製基準(續)

#### 2.1 會計政策及披露之變動

除下文所述者外,所應用之會計政策與截至 2015年3月31日止年度之年度財務報表所 應用者(已於該等年度財務報表中載述)貫 徹一致。

本集團已於本期間之財務資料首次採納下列 新訂及經修訂之香港財務報告準則。

香港會計準則第19號(修訂) 界定福利計劃:

僱員供款

年度改進 2010年至2012年

週期之年度改進

年度改進 2011年至2013年

週期之年度改進

採納此等新準則及現有準則之修訂及詮釋對 本集團之中期簡明綜合財務資料之業績及財 務狀況並無任何重大影響。

#### 2 BASIS OF PREPARATION (Continued)

#### 2.1 Changes in accounting policies and disclosures

Except as described below, the accounting policies applied are consistent with those of the annual financial statements for the year ended 31 March 2015, as described in those annual financial statements.

The Group has adopted the following new and revised HKFRSs for the first time for the current period's financial information.

HKAS 19 (Amendment) Defined benefit plans: employee

contributions

Annual improvements Annual improvements 2010-2012

cycle

Annual improvements Annual improvements 2011-2013

cycle

The adoption of these new standards, amendments and interpretation to existing standards does not have any significant impact to the results and financial position of the Group's condensed consolidated interim financial information.

#### 2 編製基準(續)

#### 2.2 已頒佈但尚未生效之香港財務報告準則

本集團並無於本中期簡明綜合財務資料內應 用以下已頒佈但尚未生效之新訂及經修訂之 香港財務報告準則。

#### 於下列日期或 之後開始之會 新訂或經修訂準則 計期間生效 香港會計準則第1號 披露計劃 2016年1月1日 香港會計準則第16 澄清折舊及攤銷的可 2016年1月1日 號及香港會計準 接受方法 則第38號之修訂 香港會計準則第16 結果實的植物 2016年1月1日 號及香港會計準 則第41號(修訂) 香港會計準則第27 獨立財務報表中使用 2016年1月1日 號之修訂 權益法 香港財務報告準則 投資者及其聯營公司 2016年1月1日 第10號及香港會 或合營企業之間的 計準則第28號 資產出售或注資 (修訂) 香港財務報告準則 投資實體:應用合併 2016年1月1日 的例外規定 第10號、香港財 務報告準則第12 號及香港會計準 則第28號(修訂) 香港財務報告準則 收購共同經營權益之 2016年1月1日 第11號(修訂) 會計處理 香港財務報告準則 監管遞延賬目 2016年1月1日 第14號 年度改進 2012年至2014年週 2016年1月1日 期之年度改進 香港財務報告準則 源自客戶合約的收益 2018年1月1日 香港財務報告準則 金融工具 2018年1月1日 第9號(2014年)

本集團現正評估初次應用該等新訂或經修訂準則 及修訂的影響,但尚未確定該等新訂或經修訂準 則及修訂是否將對本集團的經營業績及財務狀況 造成任何重大影響。

#### 2 BASIS OF PREPARATION (Continued)

# 2.2 Issued but not yet effective Hong Kong Financial Reporting Standards

The Group has not applied the following new and revised HKFRSs, that have been issued but are not yet effective, in this condensed consolidated interim financial information.

New or revised		Effective for accounting periods beginning on
standards		or after
HKAS 1 Amendments to HKAS	The disclosure initiative Clarification of acceptable	1 January 2016 1 January 2016
16 and HKAS 38	methods of depreciation and amortisation	,
HKAS 16 and HKAS 41 (Amendment)	Agriculture for bearer plants	1 January 2016
Amendment to HKAS 27	Equity method in separate financial statements	1 January 2016
HKFRS 10 and HKAS 28 (Amendment)	Sale or contribution of assets between an investor and its associate or joint venture	1 January 2016
HKFRS 10, HKFRS 12 and HKAS 28	Investment entities:	1 January 2016
(Amendment)	applying the consolidation exception	
HKFRS 11 (Amendment)	Accounting for acquisitions of interest in joint operations	1 January 2016
HKFRS 14	Regulatory deferral accounts	1 January 2016
Annual improvements	Annual improvements 2012- 2014 cycle	1 January 2016
HKFRS 15	Revenue from contracts with customers	1 January 2018
HKFRS 9 (2014)	Financial instruments	1 January 2018

The Group is in the process of making an assessment of the impact of these new or revised standards and amendments upon initial application and is not yet in a position to state whether these new or revised standards and amendments have any significant impact on the Group's result of operations and financial position.

#### 3 估計

編製中期簡明綜合財務資料時,管理層須作出判 斷、估計及假設,而其將影響會計政策之應用, 以及資產及負債與收入及開支之呈報金額。實際 結果可能與估計有所差異。

於編製本中期簡明綜合財務資料時,管理層應用本集團會計政策時所作重大判斷及估計不明朗因素之主要來源與編製截至2015年3月31日止年度的綜合財務報表時所應用者相同。

#### 4 分類資料

就管理目的而言,本集團已按產品及服務劃分業 務單位,四個可呈報的分類如下:

- (a) 產品銷售分類從事推廣及經銷攝影、沖印及 印刷產品,以及銷售照相商品、護膚產品、 消費電子產品及家用電器;
- (b) 服務分類從事提供攝影及沖印產品的技術服務、專業影音顧問及訂製及安裝服務;
- (c) 投資分類包括本集團投資物業的業務;及
- (d) 企業及其他業務分類,包括本集團的企業收 支項目及其他投資業務。

#### 3 ESTIMATES

The preparation of condensed consolidated interim financial information requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates.

In preparing this condensed consolidated interim financial information, the significant judgements made by management in applying the Group's accounting policies and the key sources of estimation uncertainty were the same as those that were applied to the consolidated financial statements for the year ended 31 March 2015.

#### 4 SEGMENT INFORMATION

For management purposes, the Group is organised into business units based on their products and services and has four reportable segments as follows:

- (a) the merchandise segment engages in the marketing and distribution of photographic developing, processing and printing products and the sale of photographic merchandises, skincare products, consumer electronic products and household appliances;
- (b) the service segment engages in the provision of technical services for photographic developing and processing products, professional audio-visual advisory and custom design and installation service;
- (c) the investment segment comprises the Group's business in investment properties; and
- (d) the corporate and other segment comprises the Group's corporate income and expense items and other investment businesses.

#### 4 分類資料(續)

本集團之主要經營決策者為董事會。董事會獨立 監察各業務分類的業績,以作出有關資源分配及 表現評估的決定。分類表現乃根據可呈報分類的 (虧損)/溢利(即計量經調整除稅前(虧損)/溢 利)評估。經調整除稅前(虧損)/溢利乃與本集 團除稅前(虧損)/溢利貫徹計量,惟有關計量並 不包括利息收入及應佔一間聯營公司業績。

下表呈列本集團截至2015年及2014年9月30日 止6個月各分類之收益及(虧損)/溢利。

#### 4 **SEGMENT INFORMATION** (Continued)

The chief operating decision maker of the Group has been identified as the Board of Directors. The Board of Directors monitors the results of its operating segments separately for the purpose of making decisions about resources allocation and performance assessment. Segment performance is evaluated based on reportable segment (loss)/profit, which is a measure of adjusted (loss)/profit before tax. The adjusted (loss)/profit before tax is measured consistently with the Group's (loss)/profit before tax except that interest income and share of results of an associate are excluded for such measurement.

The following table presents revenue and (loss)/profit of the Group's segments for the six months ended 30 September 2015 and 2014.

							Unau 未經	dited 審核					
		Merch	andise	Ser	vice	Inves	tment		and other	Elimin	ations	Consol	lidated
		產品		服	務	投	資	企業及			銷		合
		2015	2014	2015	2014	2015	2014	2015	2014	2015	2014	2015	2014
		HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
		港幣千元	港幣千元	港幣千元	港幣千元	港幣千元	港幣千元	港幣千元	港幣千元	港幣千元	港幣千元	港幣千元	港幣千元
分類收益:	Segment revenue:												
外界客戶之銷售	Sales to external customers	364,574	451,141	71,624	69,834	_	_	_	-	_	_	436,198	520,975
部門間之銷售	Inter-segment sales	12,360	15,089	1,609	1,631	-	_	-	-	(13,969)	(16,720)	-	_
其他收入及收益	Other income and gains	503	472	2	-	4,423	4,166	-	-	-	-	4,928	4,638
總計	Total	377,437	466,702	73,235	71,465	4,423	4,166	-	-	(13,969)	(16,720)	441,126	525,613
分類業績	Segment results	(8,250)	6,451	2,237	307	2,631	1,847	(4,752)	(4,370)	-	-	(8,134)	4,235
利息收入	Interest income											1,458	2,067
應佔一間聯營公司業績	Share of results of an associate											(147)	(625)
除税前(虧損)/溢利	(Loss)/profit before tax											(6,823)	5,677
所得税開支	Income tax expense											(1,176)	(1,524)
期內(虧損)/溢利	(Loss)/profit for the period											(7,999)	4,153

#### 5 其他收入及收益

#### 5 OTHER INCOME AND GAINS

For the six months ended 30 September 截至9月30日止6個月 2015 2014 (Unaudited) (从和udited) (未經審核) (未經審核) HK\$'000

		HK\$'000 港幣千元	HK\$'000 港幣千元
租金收入總值 銀行存款之利息收入 其他	Gross rental income Interest income on bank deposits Others	4,422 1,458 506	4,135 2,067 503
		6,386	6,705

#### 6 除税前(虧損)/溢利

本集團除税前(虧損)/溢利已扣除:

#### 6 (LOSS)/PROFIT BEFORE TAX

The Group's (loss)/profit before tax is arrived at after charging:

For the six months ended 30 September 截至9月30日止6個月

2015 2014 (Unaudited) (Unaudited)

 (未經審核)
 (未經審核)

 HK\$'000
 HK\$'000

 港幣千元
 港幣千元

出售設備項目之虧損(附註(a)) 63 Loss on disposals of equipment (note (a)) 存貨撥備/(撥備回撥) Provision/(write back of provision) for (附註(b)) inventories (note(b)) 1,096 (1,724)銷售存貨成本(附註(b)) Cost of inventories sold (note (b)) 296,331 362,893 提供服務成本(附註(b)) Cost of services provided (note (b)) 35,964 36,739 專業及法律費用 840 Professional and legal expenses 840 折舊及攤銷 9,897 Depreciation and amortisation 10,299

#### 附註:

- (a) 該等項目已於簡明綜合損益表「其他經營開支,淨額」一欄內列賬。
- (b) 該等項目已於簡明綜合損益表「銷售成本」一欄內 列賬。

#### Note:

- (a) Included in "Other operating expense, net" on the face of the condensed consolidated income statement.
- (b) Included in "Cost of sales" on the face of the condensed consolidated income statement.

#### 所得税開支

本期所得税:

年內計提

-中國內地:

年內計提

期內税項支出總額

遞延税項

往年之超額撥備

-香港:

#### **INCOME TAX EXPENSE**

For the six months ended 30 September 截至9月30日止6個月 2015 2014 (Unaudited) (Unaudited) (未經審核) (未經審核) HK\$'000 HK\$'000 港幣千元 港幣千元 Current income tax: 650 1,857 Charge for the year Over-provision in prior years (138)(414)- Mainland China: Charge for the year 541 444 1,053 1,887 123 (363)

香港利得税根據期內在香港賺取之估計應課税溢 利,按税率16.5%(截至2014年9月30日止6個 月:16.5%)計提準備。期內中華人民共和國(「中 國」)應課税溢利之税項按本集團經營業務所在地 區之現行税率計算。

- Hong Kong:

Deferred tax

Total tax charge for the period

Hong Kong profits tax has been provided for at the rate of 16.5% (six months ended 30 September 2014: 16.5%) on the estimated assessable profits arising in Hong Kong during the period. Taxation on profits assessable for the period in the People's Republic of China ("PRC") has been calculated at the rates of tax prevailing in the location in which the Group operates.

1,176

1,524

#### 股息

#### **DIVIDEND**

		For the si	x months
		ended 30	September
		截至9月30	日止6個月
		2015	2014
		(Unaudited)	(Unaudited)
		(未經審核)	(未經審核)
		HK\$'000	HK\$'000
		港幣千元	港幣千元
中期股息-每股普通股零	Interim – Nil (six months ended		
(截至2014年9月30日止	30 September 2014: HK1 cent)		
6個月:港幣1仙)	per ordinary share	-	11,853

#### 9 本公司擁有人應佔每股(虧損)/盈利

#### (a) 每股基本(虧損)/盈利

截至2015年及2014年9月30日止6個月之每股基本(虧損)/盈利乃根據以下項目計算:

# 9 (LOSS)/EARNINGS PER SHARE ATTRIBUTABLE TO OWNERS OF THE COMPANY

#### (a) Basic (loss)/earnings per share

The calculations of the basic (loss)/earnings per share for the six months ended 30 September 2015 and 2014 are based on:

For the six months ended 30 September 截至9月30日止6個月

2015 2014 (Unaudited) (Unaudited) (未經審核) (未經審核) HK\$'000 HK\$'000 港幣千元 港幣千元

(虧損)/盈利:	(Loss)/earnings:		
用於計算每股基本(虧損)/盈利	(Loss)/profit attributable to owners of the		
之本公司擁有人應佔	Company, used in the basic (loss)/earnings		
(虧損)/溢利	per share calculation	(7,896)	4,179
	Shares:		
	Shares: Weighted average number of ordinary shares		
用於計算每股基本(虧損)/盈利	Weighted average number of ordinary shares	1,185,318,349	1,185,318,349

#### (b) 每股攤薄(虧損)/盈利

由於本集團於截至2015年及2014年9月30 日止6個月並無已發行潛在攤薄普通股,故 並未就截至2015年及2014年9月30日止6個 月呈列之每股基本(虧損)/盈利作出攤薄 調整。

#### (b) Diluted (loss)/earnings per share

No adjustment has been made to the basic (loss)/earnings per share amounts presented for the six months ended 30 September 2015 and 2014 in respect of a dilution as the Group had no potentially dilutive ordinary shares in issue during the six months ended 30 September 2015 and 2014.

# 商譽

#### 10 物業、廠房及設備、投資物業、商標及 10 PROPERTY, PLANT AND EQUIPMENT, INVESTMENT PROPERTIES, TRADEMARKS AND GOODWILL

		Property, plant and equipment 物業、廠房 及設備 HK\$'000 港幣千元	Investment properties 投資物業 HK\$'000 港幣千元	Trademarks 商標 HK\$'000 港幣千元	Goodwill 商譽 HK\$'000 港幣千元
截至2015年9月30日	Six months ended				
止6個月	30 September 2015				
賬面淨值或估值	Net book value or valuation				
於2015年4月1日結餘	Balance at 1 April 2015 (Audited)				
(經審核)		83,189	177,185	14,388	44,207
增加	Additions	5,578	-	-	-
折舊及攤銷	Depreciation and amortisation	(9,910)	~	(389)	-
匯兑差額	Exchange differences	(423)	(150)	-	-
於2015年9月30日結餘	Balance at 30 September 2015				
(未經審核)	(Unaudited)	78,434	177,035	13,999	44,207
截至 <b>2014</b> 年 <b>9</b> 月 <b>30</b> 日 止 <b>6</b> 個月	Six months ended 30 September 2014				
賬面淨值或估值	Net book value or valuation				
於2014年4月1日結餘	Balance at 1 April 2014 (Audited)				
(經審核)		77,877	168,720	15,173	80,085
增加	Additions	13,568	_	_	_
出售	Disposals	(63)	-	_	_
折舊及攤銷	Depreciation and amortisation	(9,508)	-	(389)	_
匯兑差額	Exchange differences	200	85	_	
於2014年9月30日結餘	Balance at 30 September 2014				
(未經審核)	(Unaudited)	82,074	168,805	14,784	80,085

於2015年9月30日,董事認為本集團投資物業之 賬面值(以重估值入賬)於結算日與公平值之差額 並不重大。

As at 30 September 2015, the directors considered that the carrying amounts of the Group's investment properties, which are carried at revalued amounts, do not differ significantly from their fair values at the balance sheet date.

#### 11 貿易應收賬項

本集團與顧客之交易以現金或賒賬方式進行。 就賒賬銷售而言,賒賬期一般為15至30日,但 部份信譽良好的長期顧客的賒賬期可延長至120 日。

按付款到期日計算,扣除減值後本集團貿易應收 賬項於報告期末之賬齡分析如下:

#### 11 TRADE RECEIVABLES

The Group's trading terms with its customers are either on a cash basis or on credit. For credit sales, the credit period is generally 15 to 30 days, except for certain well-established customers where the terms are extended to 120 days.

An ageing analysis of the Group's trade receivables as at the end of the reporting period, based on the payment due date and net of impairment, is as follows:

		30 September	31 March
		2015	2015
		2015年9月30日	2015年3月31日
		(Unaudited)	(Audited)
		(未經審核)	(經審核)
		HK\$'000	HK\$'000
		港幣千元	港幣千元
即期	Current	23,088	25,634
1至3個月	1 to 3 months	8,871	7,682
3個月以上	Over 3 months	1,987	3,757
		33,946	37,073

#### 12 貿易應付賬項及票據

按購買貨品及獲得服務之日期計算,本集團貿易應付賬項及票據於報告期末之賬齡分析如下:

#### 12 TRADE AND BILLS PAYABLES

An ageing analysis of the Group's trade and bills payables as at the end of the reporting period, based on the date of goods purchased and services rendered, is as follows:

		30 September	31 March
		2015	2015
		2015年9月30日	2015年3月31日
		(Unaudited)	(Audited)
		(未經審核)	(經審核)
		HK\$'000	HK\$'000
		港幣千元	港幣千元
3個月以內	Within 3 months	41,004	42,183
3個月以上	Over 3 months	1,401	833
		42,405	43,016

#### 13 關連人士交易

本集團給予主要管理人員之酬金如下:

#### 13 RELATED PARTY TRANSACTIONS

The Group's compensation of key management personnel are as follows:

For the six months ended 30 September 截至9月30日止6個月 2015

2014

2,764	3,574
HK\$'000 港幣千元	HK\$'000 港幣千元
(未經審核)	(未經審核)
(Unaudited)	(Unaudited)

短期僱員福利	Short term employee benefits Post-employment benefits	2,764	3,574
離職後福利		36	35
給予主要管理人員之酬金總額	Total compensation paid to key management personnel	2,800	3,609

#### 14 金融風險管理

#### 金融資產及負債之公平值

於本期間結算日,本集團金融資產及金融負債之 賬面淨值與其公平值相若。

公平值以市場報價為基準而釐定,否則將參考專業估值及/或計及就影響該金融工具價值的因素而作出的假設及估計後所得出之估算,而即使改用其他合理及可能之假設及估計再作估算,應不會對本集團期內業績及於本期間結算日之財務狀況產生重大影響。

#### 15 批准中期簡明綜合財務資料

董事會於2015年11月25日批准及授權刊發此中期簡明綜合財務資料。

#### 14 FINANCIAL RISK MANAGEMENT

#### Fair value of financial assets and liabilities

At the period end date, the net book value of the Group's financial assets and financial liabilities approximated to their fair values.

Fair values are determined based on quoted market price, otherwise, with reference to professional valuations and/or estimations that take into account assumptions and estimates on factors affecting the value of the financial instruments and change of such assumptions and estimates to reasonably possible alternatives would not have material effect on the Group's results for the period and financial position at the period end date.

# 15 APPROVAL OF THE CONDENSED CONSOLIDATED INTERIM FINANCIAL INFORMATION

The condensed consolidated interim financial information were approved and authorised for issue by the board of directors on 25 November 2015.



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