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#### **Corporate Information**

#### 公司資料

#### **BOARD OF DIRECTORS**

#### **Executive Directors**

Mr. Ziming Yang (Chairman)

Mr. Siu Keung Ng (Chief Executive Officer)

Mr. Rongqin Ke Mr. Dongliang Tian

Mr. Qiang Wei

#### **Independent Non-Executive Directors**

Mr. Yung Kwok Tsui Mr. Honghui Chen Mr. Ming Shu Leung

#### **AUDIT COMMITTEE**

Mr. Yung Kwok Tsui (Chairman)

Mr. Honghui Chen Mr. Ming Shu Leung

#### REMUNERATION COMMITTEE

Mr. Yung Kwok Tsui (Chairman)

Mr. Ming Shu Leung Mr. Siu Keung Ng

#### NOMINATION COMMITTEE

Mr. Ziming Yang (Chairman)

Mr. Honghui Chen Mr. Ming Shu Leung

#### **CORPORATE GOVERNANCE COMMITTEE**

Mr. Siu Keung Ng (Chairman)

Mr. Qiang Wei Mr. Yung Kwok Tsui Mr. Ming Shu Leung

#### **AUTHORISED REPRESENTATIVES**

Mr. Siu Keung Ng

Ms. Lai Wah Wong FCPA

#### **COMPANY SECRETARY**

Ms. Lai Wah Wong FCPA

#### **REGISTERED OFFICE**

Cricket Square, Hutchins Drive P.O. Box 2681

Grand Cayman KY1-1111

Cayman Islands

#### 董事會

#### 執行董事

楊紫明先生(主席) 吳少強先生(行政總裁)

柯榕欽先生 田棟樑先生 韋強先生

#### 獨立非執行董事

徐容國先生 陳宏輝先生 梁銘樞先生

#### 審核委員會

徐容國先生(主席) 陳宏輝先生 梁銘樞先生

#### 薪酬委員會

徐容國先生(主席) 梁銘樞先生 吳少強先生

#### 提名委員會

楊紫明先生(主席) 陳宏輝先生 梁銘樞先生

#### 企業管治委員會

吳少強先生(主席) 韋強先生 徐容國先生

梁銘樞先生

#### 授權代表

吳少強先生 黃麗華女十,FCPA

#### 公司秘書

黃麗華女士, FCPA

#### 註冊辦事處

Cricket Square, Hutchins Drive P.O. Box 2681 Grand Cayman KY1-1111

Cayman Islands

#### **HEADQUARTERS IN CHINA**

Cabbeen Apparel Building No. 379 Shougouling Road Tianhe District Guangzhou 510507 PRC

# PRINCIPAL PLACE OF BUSINESS IN HONG KONG

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# CAYMAN ISLANDS SHARE REGISTRAR AND TRANSFER OFFICE

Royal Bank of Canada Trust Company (Cayman) Limited 4th Floor, Royal Bank House 24 Shedden Road P.O. Box 1586 Grand Cayman KY1-1110 Cayman Islands

# HONG KONG BRANCH SHARE REGISTRAR

Computershare Hong Kong Investor Services Limited Shops 1712-1716 17/F, Hopewell Centre 183 Queen's Road East Wanchai Hong Kong

#### **AUDITOR**

KPMG, Certified Public Accountants

#### LEGAL ADVISOR AS TO HONG KONG LAW

Orrick, Herrington & Sutcliffe

#### **WEBSITE**

www.ir.cabbeen.com

#### 中國總部

中國 廣州市 天河區 瘦狗嶺路379號 卡賓服飾大廈 郵編510507

#### 香港主要營業地點

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#### 開曼群島股份過戶登記處

Royal Bank of Canada Trust Company (Cayman) Limited 4th Floor, Royal Bank House 24 Shedden Road P.O. Box 1586 Grand Cayman KY1-1110 Cayman Islands

#### 香港股份過戶登記分處

香港中央證券登記有限公司香港灣仔皇后大道東183號合和中心17樓1712-1716號鋪

#### 核數師

畢馬威會計師事務所,*執業會計師* 

#### 香港法律顧問

奥睿律師事務所

#### 網站

www.ir.cabbeen.com

# Financial Highlights 財務摘要

| As of 31 December<br>於十二月三十一日  |   | 2015<br>二零一五年<br>RMB'000<br>人民幣千元          | 2014<br>二零一四年<br>RMB'000<br>人民幣千元          | Changes<br>變動<br>%<br>%              |
|--|---|--|--|--------------------------------------|
| Financial highlights Revenue Gross profit Profit from operation Profit for the year          | 財務摘要       收益       毛利       經營溢利       年內溢利              | 1,356,486<br>626,454<br>394,841<br>287,558 | 1,098,188<br>462,003<br>322,213<br>235,502 | +23.5%<br>+35.6%<br>+22.5%<br>+22.1% |
| Earnings per share<br>(RMB cents)<br>– Basic<br>– Diluted                                    | 每股盈利<br>(人民幣分)<br>- 基本<br>- 攤薄                            | 40.44<br>40.18                             | 33.12<br>33.08                             | +22.1%<br>+21.5%                     |
| Dividend per share (HK cents)  – Interim dividend  – Final dividend  – Total dividend        | 每股股息(港仙)<br>一 中期股息<br>一 末期股息<br>一 總股息                     | 10.5<br>9.0<br>19.5                        | 8.0<br>9.0<br>17.0                         | +14.7%                               |
| <b>Profitability ratios</b> Gross profit margin  | <b>盈利比率</b><br>毛利率  | 46.2%                                      | 42.1%                                      | +4.1 ppt<br>個百分點                     |
| Operating margin   | 經營利潤率   | 29.1%                                      | 29.3%                                      | 四百万和<br>-0.2 ppt<br>個百分點             |
| Net profit margin  | 純利率   | 21.2%                                      | 21.4%                                      | 四百万和<br>-0.2 ppt<br>個百分點             |
| Return on total assets <sup>(1)</sup>  | 資產總值回報率(1)  | 15.4%                                      | 16.6%                                      | -1.2 ppt<br>個百分點                     |
| Return on equity(2)  | 權益回報率 <sup>②</sup>  | 32.1%                                      | 32.8%                                      | -0.7 ppt<br>個百分點                     |
| Liquidity ratios Current ratio Average inventory turnover days <sup>(3)</sup>                | 流動資金比率<br>流動比率<br>平均存貨周轉天數 <sup>(3)</sup>                 | 1.86                                       | 1.95<br>45                                 |                                      |
| Average trade and bills receivables turnover days <sup>(4)</sup>                             | 平均貿易應收款項<br>及應收票據周轉天數 <sup>(4)</sup>                      | 67   | 48   |                                      |
| Average trade and bills payables turnover days <sup>(5)</sup>                                | 平均貿易應付款項<br>及應付票據周轉天數 <sup>©</sup>                        | 256  | 247  |                                      |
| Capital ratio Interest coverage ratio <sup>(6)</sup> Net debt to equity ratio <sup>(7)</sup> | <b>資金比率</b><br>盈利對利息倍數 <sup>⑥</sup><br>淨債權比率 <sup>⑺</sup> | 125.9<br>Net cash<br>淨現金                   | 209.5<br>Net cash<br>淨現金                   |                                      |
| Gearing ratio <sup>(8)</sup>   | 資產負債比率®   | 24.6%                                      | 14.1%                                      |                                      |

附註: Notes: (1) 資產總值回報率等於年內純利除以資產總值年終 (1) Return on total assets equals net profit for the year divided by the closing balance of total assets. 結餘。 (2) Return on equity equals net profit for the year divided by the (2)權益回報率等於年內純利除以股東權益總額年終 closing balance of total shareholders' equity. 結餘。 平均存貨周轉天數等於年初及年終存貨結餘的平 (3) Average inventory turnover days is equal to the average of the (3)均值除以銷售成本,再乘以年內天數。 beginning and closing inventory balance divided by cost of sales and multiplied by the number of days in the year. 平均貿易應收款項及應收票據周轉天數等於貿易 (4)Average trade and bills receivables turnover days is equal to the (4)應收款項及應收票據的年初及年終結餘的平均值 average of the beginning and closing trade and bills receivables balance divided by turnover (including value-added tax) and 除以營業額(包括增值税),再乘以年內天數。 multiplied by the number of days in the year. (5) Average trade and bills payables turnover days is equal to the (5)平均貿易應付款項及應付票據周轉天數等於貿易 應付款項及應付票據的年初及年終結餘的平均值 average of the beginning and closing trade and bills payables 除以銷售成本,再乘以年內天數。 balance divided by costs of sales and multiplied by the number of days in the year. Interest coverage ratio equals profit before interest and tax for 盈利對利息倍數等於一個期間的扣除利息及稅項 (6)(6)前溢利除以同期利息開支。 one period divided by interest expenses of the same period. Net debt to equity ratio equals net debt divided by total equity (7) 淨債權比率等於年末債務淨額除以權益總額。債 (7) 務淨額包括扣除現金及現金等價物的所有借款。 as of the end of the year. Net debt includes all borrowings net of cash and cash equivalents.

(8)

(8)

Gearing ratio equals total debts divided by total equity.

資產負債比率等於債務總額除以權益總額。

# **Chairman's Statement**

主席報告





To all shareholders.

I am pleased to present the annual results of Cabbeen Fashion Limited (the "Company") and its subsidiaries (collectively the "Group" or "Cabbeen Fashion") for 2015."

Mr. Ziming Yang Chairman

#### TO ALL SHAREHOLDERS,

On behalf of the board (the "Board") of directors (the "Directors") of Cabbeen Fashion Limited (the "Company", stock code: 2030), I am pleased to present the results of the Company and its subsidiaries (collectively referred to as the "Group" or "Cabbeen") for the year ended 31 December 2015.

For the year ended 31 December 2015, the Group's total revenue increased by 23.5% to approximately RMB1,356.5 million (2014: RMB1,098.2 million). Profit for the year increased by 22.1% to approximately RMB287.6 million (2014: RMB235.5 million). Earnings per share were RMB40.44 cents (2014: RMB33.12 cents). The Board is pleased to propose a final dividend of HK9 cents per share. Including the interim dividend of HK10.5 cents paid during the year, total dividend payout ratio for the year is approximately 39.6%.

#### 致各位股東:

本人謹此代表卡賓服飾有限公司(「本公司」,股份代號:2030)董事(「董事」)會(「董事會」),欣然宣佈本公司及附屬公司(統稱「本集團」或「卡寶」)截至二零一五年十二月三十一日止年度的業績。

截至二零一五年十二月三十一日止年度,本集團的總收益約為人民幣1,356.5百萬元(二零一四年:人民幣1,098.2百萬元),同比增加23.5%。年內溢利約為人民幣287.6百萬元(二零一四年:人民幣235.5百萬元),同比增加22.1%。每股盈利為人民幣40.44分(二零一四年:人民幣33.12分)。董事會欣然建議派付末期股息每股9港仙。若計入年內已派付的中期股息每股10.5港仙,全年總派息比率約為39.6%。

#### **Chairman's Statement (continued)**

#### 主席報告(續)

China apparel industry is experiencing softer growth due to slower economic environment during the year. In addition, competition in the China apparel industry is keen and we expect that it will continue to undergo consolidation in the near term. We remain cautious of the macroeconomic dynamics in the mainland China. But we believe there are still tremendous growth opportunities for us as the growth in China will continue to be fueled by growth in consumption across emerging middle-class. We will continue to seize the existing opportunity and tap the market potential with our unique status as a Chinese designer brand and our diverse and modern branding collection.

年內,由於中國經濟增長放緩,服裝行業進入 緩慢的增長階段。另一方面,由於競爭異常激 烈,我們預期中國服裝行業在短期內將繼續面 臨行業整合。我們將繼續審慎留意中國內地的 宏觀經濟動態。但我們相信長遠而言中產階層 的消費提升將繼續拉動中國經濟的增長,所以 本集團業務仍存在巨大的增長潛力。我們將繼 續憑藉作為中國設計師品牌的獨特定位及旗下 一系列多元化時尚品牌把握機遇,進一步擴充 業務。

At the same time, the rapid development of e-commerce and the emergence of new media as convenient sales channels in recent years changed the retail industry and customers' shopping behavior. Accordingly, we have launched our own flagship stores on popular e-commerce platforms and our own official website in 2015. It is also our on-going exercise to rationalize sales channels and close down un-performing stores. Structure of sales channels will focus more on shopping malls and cities with growing middle-class population.

與此同時,近幾年來,電子商貿業務的迅速發展及新媒體便捷銷售渠道的興起,改變了零售行業及消費者的購物習慣。因此,我們已於二零一五年在熱門電子商貿平台及公司官網開設自有旗艦店。我們亦始終致力於銷售渠道整合及關閉經營不善店舖。銷售渠道架構將更加專注於商場及中產人口不斷增加的城市。

We are dedicated to enhance our operational efficiency. Firstly, we are undergoing business model transformation to a mix of wholesale, consignment and retail model aiming to improve flow of inventory in retail channel. Furthermore, we will continue to streamline our supply chain to minimize lead time, optimize resources and inventory which could help us respond faster to changing market conditions. In addition, we will continue to invest in our in-house design and research and development capabilities, upgrade relevant tools and machinery and attract talents from all around the world to join our design team.

我們多管齊下,致力於提升營運效率。首先,業務模式向批發、代銷及零售混合轉型,旨在提升零售渠道存貨流動性。其次,我們將繼續精簡供應鏈環節,節約貨物交付時間、優化資源及存貨配置,從而協助我們更快應對市況變動。此外,我們將持續投資於內部設計及研發能力、升級改造相關機器設備並吸納全球各地的人才加入我們的設計團隊。

Looking ahead, we will continue to strategically expand our retail network and increase penetration into markets with rising income level and population. We also plan to open more multi-brand concept stores for promoting our brand awareness and enhancing customers' shopping experience. We will also continue with our multi-brand strategy so as to diversify the source of revenue from different group of customers. Considering the recent economic condition, industrial over-capacity and massive retail discounts from other apparel brands in China, we have adopted a more prudent approach in business development for the coming year, including our store opening plan and the pace of transformation to the consignment model.

展望來年,我們將繼續戰略性地擴展零售網絡,以滲透收入水平及人口有增長潛力的市場。我們亦計劃開辦更多品牌概念店,以推廣我們的品牌知名度及提升客戶的購物體驗。我們還將繼續多品牌的策略,以期多元化客戶群及收益來源。鑒於當前中國經濟狀況、產能過剩及其他服裝品牌的深度打折速銷活動,我們更加審慎地推動來年業務發展,包括開店計劃及代銷模式轉型節奏。

Finally, on behalf of the Board, I would like to express my sincere gratitude to all staff members for their dedication and contribution, and for the support from our shareholders and business partners. We will continue with our endeavor to pursue growth of our business and create value to our shareholders.

最後,本人謹代表董事會衷心感謝本集團全體 員工的努力及貢獻,以及所有股東及合作夥伴 的鼎力支持。我們將繼續努力推動本集團業務 增長並為股東創造價值。

Chairman

**Ziming Yang** 

3 February 2016

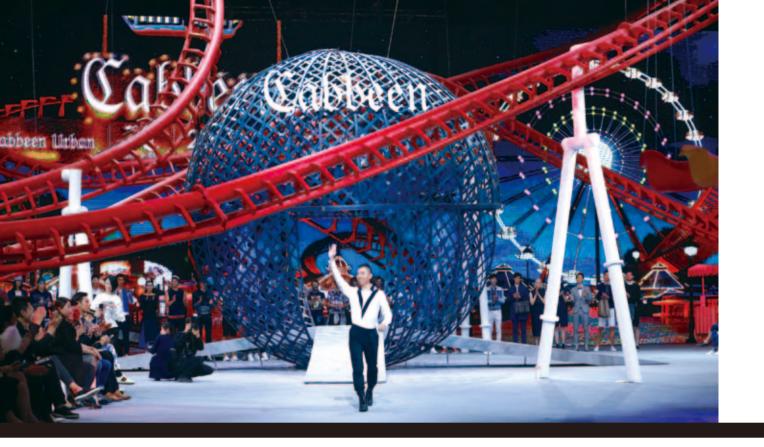
*主席* 楊紫明

二零一六年二月三日

# Management Discussion and Analysis

管理層討論及分析





#### **INDUSTRY OVERVIEW**

The slowdown of economy in China and intense competition in its fashion retail industry made 2015 a challenging year, but we remain optimistic about the prospects of the industry. We believe in the long run, rising household income, ongoing urbanization and expanding middle-class populations in China will generate a strong demand on apparel products. Considering we have not penetrated all of the market in China yet, we believe there is still room for us to grow.

China apparel industry is very competitive and highly fragmented. We believe the industry will continue to undergo consolidation process in the near term. We compete not only with other Chinese brands but also international brands. In addition, we do not compete merely on price or marketing tactics but more on brand identify and value-for-money products. We believe these are the real opportunities to us. We will tap the market potential with our unique status as a Chinese designer brand and our experiences in the Chinese market accumulated over the years.

The rapid development of e-commerce and the emergence of new media as convenient sales channels in recent years changed the retail industry and customers' shopping behavior. We have accordingly started to develop our own e-commerce sales channels since June 2015. Branding

#### 行業回顧

二零一五年是充滿挑戰的一年。儘管中國經濟增長放緩及服裝零售行業競爭激烈,但是我們仍然對該行業的未來感到樂觀。我們相信,中國居民收入持續增加、城鎮化發展及中產階級人口上升長遠而言可帶動對服裝產品的強勁需求。而且我們的零售網點尚未滲透至中國所有市場,所以本集團業務仍存在巨大的增長潛力。

中國服裝行業競爭非常激烈並高度分散。我們相信在短期內服裝行業將繼續面臨行業整合。我們的競爭對手不僅來自其他中國本地男裝品牌,亦來自其他國際服裝品牌。此外,競爭的領域不只在產品價格或市場營銷力度,亦包括品牌認知度及產品性價比。我們相信當中實際蘊含著商機。我們將憑藉作為中國設計師品牌的獨特定位及在中國市場累積的多年經驗,把握機遇進一步擴充業務。

近幾年來,電子商貿業務的迅速發展及新媒體 便捷銷售渠道的興起,改變了零售行業及消費 者的購物習慣。有鑒於此,我們自二零一五年 六月開始發展自有電商銷售渠道。品牌對線上 市場日益重要;實體店設施有利於更加直接及

#### 管理層討論及分析(續)

is becoming more important for the online market while brick and mortar stores facilitate more direct and personalized customer interaction and allow us to express our products and brand characteristics in the finest details. Therefore, we believe the online and offline retail stores can complement each other. Though e-commerce business in the short term may not be a profit driver, we still believe it is an important sales channel for future development.

人性化的顧客互動,以便我們展現產品細節及品牌的特徵。所以,我們仍然相信線上及線下零售店舖可互為補充。儘管電子商貿業務短期內未能成為盈利增長動力,我們仍然堅信這是未來發展的一個重要銷售渠道。

#### **BUSINESS REVIEW**

#### Retail channel performance

The key indicators that we used to evaluate our own business performance include the financial performance of our Group and the performance and sustainability of all our distribution channels which include retail outlets operated by our distributors and sub-distributors. Operation data of our retail outlets generated from our ERP system are summarized below.

- Total retail revenue generated by the retail channels operated by us and by our distributors and subdistributors increased by approximately 5.7% (2014: 10.1%) in the year 2015 as compared to that in 2014. The increase was mainly attributable to an increase in the number of retail outlets.
- The same-store sales growth for retail outlets operated by our distributors and sub-distributors and our self-managed retail stores, which have been in operation during the entire 24-month period immediately before the respective year end date, was 3.2% (2014: 5.5%). The decrease in same store sales growth was due to the slower economic environment in China and relatively warm winter months during the last quarter of 2015.
- Up to 31 January 2016, sell-through rate at retail level of the Group's 2015 collections was over 65.8%.
- Average retail discount of our products for the year ended 31 December 2015 was approximately 22.4% (2014: 20.8%). Retail discounts for the year 2015 were widen slightly in view of the slower sellthrough rate of our winter collections products and massive discounting activities of other apparel brands.

#### 業務回顧

#### 零售渠道表現

我們評估自身業務表現時所用的主要指標包括本集團的財務表現及我們所有分銷渠道(包括分銷商及二級分銷商所經營的零售店舖)的表現及持續性。ERP系統所得出的我們的零售店舖的營運數據概述如下。

- 與二零一四年相比,二零一五年我們以及分銷商及二級分銷商所經營零售渠道所產生的零售收益總額增加約5.7%(二零一四年:10.1%)。該增加主要由於零售店舗數目增長所致。
- 分銷商及二級分銷商以及本集團(於緊接各年結日前整個24個月期間經營)所經營零售店舖的同店銷售增長為3.2%(二零一四年:5.5%)。同店銷售增長有所減少乃由於中國經濟增長放緩及二零一五年最後一季度數月屬於相對溫暖的冬季所致。
- 截至二零一六年一月三十一日,本集團 二零一五年系列產品的零售層面售罄率 超過65.8%。
- 截至二零一五年十二月三十一日止年度,產品的平均零售折扣約為22.4%(二零一四年:20.8%)。二零一五年度的零售折扣率稍有上升是因為我們的冬季產品售罄率較預期低及其他服裝品牌的深度打折速銷活動影響所致。

#### **Distribution network**

#### 分銷網絡



#### 管理層討論及分析(續)

#### **Physical stores**

We emphasize on enhancing the overall efficiency and profitability of each store rather than expanding merely for the sake of increasing sales points. Our Group has adopted a conservative approach in expanding our retail network and established stringent store-opening requirements to increase the success rate of newly opened retail outlets. During the year, retail outlets of the Group increased slightly by 8.3% from 1,052 as at 31 December 2014 to 1,139 as at 31 December 2015.

As of 31 December 2015, 76% of our retail outlets are situated in second and third tier cities in the PRC. This was strategically planned because we believe there is larger room for growth in those cities.

Percentage of retail outlets in shopping malls was increasing because we saw a switch of consumer traffic to commercial shopping complex in certain regions as a result of urbanization and a trend that customers prefer the shopping environment in malls and specialty stores.

As of 31 December 2015, one of our self-managed stores is a concept store located in Shanghai City while the rest of our self-managed stores are located in Guangdong province. We believe self-managed store could enhance our brand image and profile, demonstrate our standards for store appearance and provide guidance to distributors in brand promotion and retail management.

#### 實體店

我們重視提升整體效率及各間店舗的盈利能力,而非單單為增加銷售點而進行擴展。本集團已採取審慎態度擴展零售網絡,並訂立嚴格開店要求以提高新開設零售店舖的成功機率。年內,本集團的零售店舖由二零一四年十二月三十一日的1,052間輕微增加8.3%至二零一五年十二月三十一日的1,139間。

於二零一五年十二月三十一日,我們有76%的零售店舖遍佈中國二、三線城市。該零售網絡乃由於我們相信該等城市存在更大的增長空間而精心規劃。

由於城市化及客戶傾向選擇商場及專門店的購物環境,我們注意到若干地區的顧客流量轉往 大型商場,因此商場零售店舖的百分比一直增加。

於二零一五年十二月三十一日,我們其中一間 自營店舖為位於上海市的概念店,其餘自營店 舖則位於廣東省。我們相信,自營店舖可提升 我們的品牌形象,展示我們店面佈置的標準以 及向分銷商提供品牌推廣及零售管理的指引。

#### Retail outlets by geographical region

#### 按地區劃分的零售店舖

|                    |    |                  | As of 31 Dec     | ember 2014   |       |                  | As of 31 De      | cember 2015  |   |
|--------------------|----|------------------|------------------|--------------|-------|------------------|------------------|--------------|---|
|                    |    |                  | 於二零一四年十          | -二月三十一日      |       |                  | 於二零一五年           | 十二月三十一日      |   |
|                    |    | Operated by      | Operated by      |              |       | Operated by      | Operated by      |              |   |
|                    |    | distributors     | distributors     |              |       | distributors     | distributors     |              |   |
|                    |    | and              | and              |              |       | and              | and              |              |   |
|                    |    | sub-distributors | sub-distributors |              |       | sub-distributors | sub-distributors |              |   |
|                    |    | on wholesales    | on consignment   |              |       | on wholesales    | on consignment   |              |   |
|                    |    | basis            | basis            | Self-managed | Total | basis            | basis            | Self-managed | T |
|                    |    | 由分銷商及            |                  | v            |       | 由分銷商及            |                  | Ů            |   |
|                    |    | 二級分銷商            | 由分銷商及            |              |       | 二級分銷商            | 由分銷商及            |              |   |
|                    |    | 按批發              | 二級分銷商            |              |       | 按批發              | 二級分銷商            |              |   |
|                    |    | 形式經營             | 按代銷形式經營          | 自營           | 總計    | 形式經營             | 按代銷形式經營          | 自營           | į |
| F 1 011            | ## | 100              |                  |              | 444   |                  | 0.5              | ,            |   |
| Eastern China      | 華東 | 100              | 11               | -            | 111   |                  | 95               | 1            |   |
| Northern China     | 華北 | 110              | 3                | -            | 113   | 115              | -                | -            |   |
| Northwestern China | 西北 | 64               | 1                | -            | 65    | 77               | -                | -            |   |
| Southwestern China | 西南 | 184              | 13               | -            | 197   | 219              | 7                | -            |   |
| Southern China     | 華南 | 136              | 142              | 9            | 287   | -                | 275              | 36           |   |
| Northeastern China | 東北 | 21               | 1                | -            | 22    | 21               | -                | -            |   |
| Central China      | 華中 | 238              | 19               | -            | 257   | 293              | -                | -            |   |
| Total              | 總計 | 853              | 190              | 9            | 1,052 | 725              | 377              | 37           | 1 |

#### Retail outlets by brands

#### 按品牌劃分的零售店舖

|   | ,                           | # 11 = 373 113 1 7 1 1 1 1 1 1 1 1 1 1 1 1 1 1 |                               |                        |                                |  |
|---|-----------------------------|--|-------------------------------|------------------------|--------------------------------|--|
|   |                             | 31-Dec-14<br>二零一四年十二月三十一日                      |                               |                        | [十一日                           |  |
| Cabbeen Lifestyle<br>Cabbeen Urban<br>2AM<br>Concept stores | 卡賓休閒<br>卡賓都市<br>凌晨兩點<br>概念店 | 954<br>98<br>-<br>-                            | 90.7%<br>9.3%<br>0.0%<br>0.0% | 946<br>172<br>10<br>11 | 83.1%<br>15.0%<br>0.9%<br>1.0% |  |
| Total   | 總計                          | 1,052  | 100.0%                        | 1,139                  | 100.0%                         |  |

#### Retail outlets by channel

#### 按渠道劃分的零售店舖

|   | ,                | 37.17.C = 37.11.0      |                         |                                  |                         |  |
|---|------------------|------------------------|-------------------------|----------------------------------|-------------------------|--|
|   |                  | 31-Dec-14<br>二零一四年十二月三 | E+-B                    | <b>31-Dec-15</b><br>二零一五年十二月三十一日 |                         |  |
| Shopping mall Department store Street shops | 商場<br>百貨公司<br>街舗 | 210<br>443<br>399      | 20.0%<br>42.1%<br>37.9% | 291<br>462<br>386                | 25.5%<br>40.6%<br>33.9% |  |
| Total                                       | 總計               | 1,052                  | 100.0%                  | 1,139                            | 100.0%                  |  |

#### 管理層討論及分析(續)

#### E-commerce

Before June 2015, we did not operate any online shops. Instead we authorized an independent online distributor to sell our distributors' out-of-season products online through popular e-commerce platforms. In June 2015, we started our own online stores. At the same time, we also launched an online flagship store on our official website where our in-season products are sold. We believe online stores directly operated by us could further promote our brands, allow us to capture the enormous opportunity in the online consumption market and at the same time help us track the relevant market and customer data.

#### Partial transformation to consignment model

We have been transforming retail outlets operated under wholesales models to consignment models. As of 31 December 2015, 377 (2014: 190) retail outlets have been successfully changed to operate on consignment basis, representing approximately 33.1% (2014: 18.1%) of our total retail outlets. Shops operated using consignment model include a majority of our retail shops in Guangdong, Guangxi, Hainan, Fujian, Anhui, Jiangsu, Zhejiang Provinces and Shanghai. We plan to gradually increase the number of retail outlets to be operated on consignment model in the coming few years. Accordingly, the Group's own revenue and financial performance will reflect retail channel performance more timely when the number of retail outlets operated on consignment basis increases going forward.

We believe the consignment business model helps us improve operational efficiency as well as induce more distributors to join us for expanding local retail network. When expanding our consignment business, we will consider factors including the additional working capital required from us, impact on our profitability and financial position, feedback from our distributors, availability of human resources and retail channel sales performance.

#### 電子商貿

於二零一五年六月之前,我們並無經營任何網店。反之,我們授權一間獨立網上分銷商透過熱門電子商貿平台銷售分銷商的過季產品。於二零一五年六月,我們自行開設網店,並於官方網站設立網上旗艦店銷售當季產品。我們相信,我們直接經營的網上店舖可進一步推廣品牌,讓我們把握網上消費市場的龐大機遇,同時亦協助我們追蹤相關市場及客戶數據。

#### 部分轉型為代銷模式

我們一直致力於將以批發模式經營的零售店舖向代銷模式轉型。於二零一五年十二月三十一日,377間(二零一四年:190間)零售店舖已成功轉型為以代銷形式經營,約佔我們零售店舖總數的33.1%(二零一四年:18.1%)。採用代銷模式經營的店舖包括我們大部分在廣東、廣西、海南、福建、安徽、江蘇、浙江省與上海的零售店舖。我們計劃於未來數年逐漸增加以代銷模式經營的零售店舖增加,本集團的有收益及財務表現將更為及時地反映零售渠道表現。

我們相信,代銷業務模式有助提升營運效率,並可招攬更多分銷商加盟以擴大零售網絡。當擴大代銷業務時,我們將考慮所需額外營運資金、對本集團盈利能力及財務狀況的影響、分銷商的意見、可動用人力資源及零售渠道銷售表現等各項因素。

#### **Distribution channel management**

Our rationale in managing retail outlets is to position ourselves as if we operated those retail outlets and our customers included end customers who bought our products from retail outlets. Our centralized management control over our distribution network ensures that our brand concepts are fully reflected, our channel inventories are well managed; our sales and promotion strategies are executed at the retail sale level and we can promptly respond to changing market conditions.

#### **ERP** system

We believe that our ERP system plays an important role in managing distribution network. Our ERP system does not only manage information relating to our procurement and supply chain, but also tracks each of our products from delivery to and storage in our warehouse to its eventual sale and covers all of our retail outlets. We are able to track and monitor purchases, sales and inventories of each distributor and sub-distributor on a real time basis and therefore monitor their inventory level. This provide us with first-hand information of market trend and customer preferences for making our sales forecasts, providing purchase guidance to distributors and managing inventories in our distribution network in a more reliable and efficient manner, reallocating inventories among distributors and thus improving the efficiency of our distribution network. In addition, we are able to convey our messages to and receive timely feedback from our end customers, which further enables us to anticipate shifts in fashion trends and adjust our product offerings accordingly.

#### Training and incentive programs

We conducted training for our distributors, their management teams and shop managers. The training programs covered retail management, industrial knowledge, coaching and management skills. In addition, we provide general training at our sales fairs to our distributors and their sub-distributors regarding market development, customer preferences, our design theme and product displays techniques and also collect operating knowledge and feedback from our distributors regarding the operations of their retail outlets.

#### 分銷渠道管理

我們管理零售店舗的理念,就是將分銷商經營的零售店舗視為如同自營店一樣,亦將從零售店舗中選購產品的終端消費者視為我們的客戶。我們對分銷網絡實行集中管理控制,以確保全面反映品牌概念、妥善管理渠道存貨,並在零售銷售層面實施我們的銷售及推廣策略,從而使我們可以迅速應對市況變動。

#### ERP系統

#### 培訓及獎勵計劃

我們對分銷商、其管理團隊及店舖經理進行培訓。培訓課程涵蓋零售管理、行業知識、領導及管理技巧。此外,我們於產品展銷會向我們的分銷商及其二級分銷商提供有關市場發展、客戶喜好、我們的設計主題及產品展示技術的一般培訓,亦向分銷商收集有關零售店舖營運的知識及意見。

#### 管理層討論及分析(續)



#### Branding, marketing and promotion

The Group continued to launch promotional activities with particular emphasis on new media and mobile platforms. We also sponsored sports events, organized fashion show and collaborate with reputable shopping malls for seasonal promotion campaigns. These promotional efforts received wide media coverage and customer support.

#### 品牌、市場推廣及宣傳

本集團繼續進行宣傳活動,特別著重於新媒體 及流動平台作推廣。我們亦贊助體育活動、舉 辦時裝騷及與知名商場合辦季度推廣活動。該 等宣傳工作受傳媒廣泛報道並獲得客戶支持。

#### **Enhance in-store experience**

We believe comfortable shopping environments and good store image are pivotal for the increase in same store sales. Accordingly, we and our distributors renovate the retail outlets once a few years. We also opened more concept stores with shop area ranging from 500 m² to 1000 m² for cross-selling all of our brands with other lifestyle products. We believe concept stores could provide better shopping experience to our customers and promote our brand image.

#### VIP customer base

We kept direct communications with our VIP members so that we can provide them with our promotional events and new product launch information in a timely manner.

We also encouraged distributors to create and provide their own value-added services to our VIP end customers. We believe that our customer-oriented sales management has helped us build a large and loyal end customer base. According to the operation data generated from our ERP system, retail sales to the Group's VIP members contributed nearly 40% of the total retail revenue of the branded retail outlets operated by our distributors and sub-distributors and our self-operated retail outlets during the years ended 31 December 2014 and 2015.

#### **Design and product development**

Consumer preferences have been changing quickly and becoming more sophisticated and increasingly focused on design, value and quality. We are therefore dedicated to investing in our in-house design and research and development capabilities. We have a wide variety of product items for our customers who are stylish and look for products with characteristics. We offered over 4,400 (2014: over 3,400 SKUs for 2014 product collections) new stock-keeping-units (SKUs) for 2015 product collections.

#### 提升店舖購物體驗

我們相信舒適的購物環境及良好店舖形象有助增加同店銷售。因此,我們與分銷商每隔數年便會翻新零售店舖。我們亦開設更多店舖面積介乎500平方米至1000平方米的概念店,同時銷售旗下所有品牌產品及其他時尚生活用品。我們相信,概念店可為客戶提供更佳購物體驗並提升我們的品牌形象。

#### VIP客戶群

我們與VIP會員保持直接溝通,以便我們適時 向彼等提供推廣活動及新產品的資訊。

我們亦鼓勵分銷商向我們的VIP終端客戶提供增值服務。我們認為,以客戶為中心的銷售管理有助我們建立強大且忠實的終端客戶群。根據ERP系統所得出營運數據,截至二零一四年及二零一五年十二月三十一日止年度,向本集團VIP會員的零售銷售佔分銷商及二級分銷商所經營品牌零售店舖以及我們的自營零售店舖的零售收益總額約40%。

#### 設計及產品開發

客戶喜好瞬息萬變且愈趨複雜,並日益注重設計、價值及質素。因此,我們致力投資於內部設計及研發能力。我們擁有各種各樣的產品主題,可迎合追求時尚及產品特色的客戶需求。我們就二零一五年產品系列提供超過4,400(二零一四年產品系列:超過3,400)個新款。

#### 管理層討論及分析(續)

As of 31 December 2015, our in-house design and research and development team consisted of a total of 147 members (31 December 2014: 139), including 34 designers joining from the mainland China, Hong Kong and Europe. We also work with design institutes and contract designers from around the world. Our R&D team is responsible for capturing fashion trends and product designs, transforming design concepts into commercially viable products with quality at reasonable cost, and working with upstream manufacturers of fibres innovation. Our R&D team also analyzes information about end customers preferences from our ERP system, and such analysis provides insights for product offerings and helps us speed up our response to the market.

於二零一五年十二月三十一日,我們的內部設計及研發團隊共有147名(二零一四年十二月三十一日:139名)成員,包括34名來自中國內地、香港及歐洲的設計師。我們亦與全球各地的設計機構及合約設計師合作。我們的研發團隊負責掌握時尚潮流及產品設計,將設計概念轉變為品質上乘、價格合理的商業產品,並與上游生產商就創新面料通力合作。我們的研發團隊亦分析來自ERP系統有關終端客戶喜好的資料,以制定產品組合並協助我們加快應對市場。

#### **PROSPECTS**

We remain cautious of the macroeconomic dynamics in the mainland China and 2016 is going to be another challenging year. But we believe there are still tremendous growth opportunities for us in the long run as the growth in China will continue to be fueled by growth in consumption across emerging middle-class, and middle class customers particularly prefer style-oriented quality garments.

Going forward, we will continue with our multi-brand strategy and offer a wider range of apparel products. In addition, we will expand our retail networks through collaboration with our distributors and strategic cooperation with quality shopping malls. At the same time, we will keep improving operational efficiency through upgrading internal system and supply chain. Last but not least, we are dedicated to enhance retail channel efficiency and continue the transformation to consignment model. Considering the recent economic condition, and industrial over-capacity in China, we adopt a more prudent approach in business development for the coming year, including our store opening plan and the pace of transformation to the consignment model.

#### 前景

我們將繼續審慎留意中國內地的宏觀經濟動態。二零一六年仍將為充滿挑戰的一年。但我們相信長遠而言,中產階層的消費力提升將繼續拉動中國經濟的增長,而中產階層對注重風格的優質服裝有強勁的需求,所以本集團業務仍存在巨大的增長潛力。

展望來年,我們將秉持多品牌策略,提供更豐富多樣的服裝產品。此外,我們將繼續和分銷商和優質商場合作開拓零售網點。同時,我們亦繼續致力於提升營運效率,例如提升集團內的工作流程和供應鏈。最後的但同樣重要的是我們也會專注於提升零售渠道的效率及逐步將店舖轉型至代銷模式。鑒於當前中國經濟狀況及產能過剩,我們更加審慎地推動來年業務發展,包括開店計劃及代銷模式轉型節奏。

#### **FINANCIAL REVIEW**

For the year ended 31 December 2015, profit attributable to equity shareholders was RMB287.6 million, representing an increase of 22.1% as compared to RMB235.5 million for the year ended 31 December 2014. Total revenue increased by over 23.5% to RMB1,356.5 million. Net profit margin was 21.2% (2014: 21.4%) for the year ended 31 December 2015.

#### 財務回顧

截至二零一五年十二月三十一日止年度,權益股東應佔溢利為人民幣287.6百萬元,較截至二零一四年十二月三十一日的人民幣235.5百萬元增長22.1%。總收益增加超過23.5%至人民幣1,356.5百萬元。截至二零一五年十二月三十一日止年度的純利率為21.2%(二零一四年:21.4%)。

Revenue 收益

|   |                                  | 2015<br>二零一五年<br>RMB'000<br>人民幣千元       | 2014<br>二零一四年<br>RMB'000<br>人民幣千元       |
|---|----------------------------------|---|---|
| Wholesale revenue Consignment sales revenue Retail revenue e-Commerce revenue | 批發收益<br>代銷銷售收益<br>零售收益<br>電子商貿收益 | 882,446<br>359,838<br>77,526<br>133,437 | 1,050,634<br>56,345<br>21,178<br>45,980 |
| Less: products repurchased  | 減:產品回購總計                         | 1,453,247<br>(96,761)<br>1,356,486      | 1,174,137<br>(75,949)<br>1,098,188      |

The increase in total revenue by approximately 23.5% to RMB1,356.5 million for the year 2015 from RMB1,098.2 million for the year 2014. The revenue growth was mainly driven by the increase in sales volume with an expansion of retail network and same store sales growth, and increase in revenue from e-commerce business.

總收益由二零一四年的人民幣 1,098.2 百萬元增加約 23.5%至二零一五年的人民幣 1,356.5 百萬元。收益增長主要由零售網絡擴大導致銷量上升及同店銷售增長以及電子商貿業務收益增加所致。

#### Wholesale

Decrease in wholesale revenue for the year 2015 was due to the decrease in number of retail outlets operated under wholesale model as and when more retail outlets operated by the Group's distributors and sub-distributors were gradually changed from the wholesale model to the consignment model. As of 31 December 2015, there were 725 (2014: 853) retail outlets operated using wholesale model.

#### 批發

二零一五年批發收益減少是由於本集團分銷商 及二級分銷商經營的更多零售店舖逐漸由批發 轉向代銷模式所致,所以批發模式下經營的零 售店舖數量減少。於二零一五年十二月三十一 日,725間(二零一四年:853間)零售店舖採 用批發模式經營。

#### 管理層討論及分析(續)

#### Consignment

As of 31 December 2015, there were 377 (2014: 190) retail outlets operated using consignment model. The significant increase in revenue from consignment business in 2015 as compared to 2014 was because the consignment business only started in August 2014.

#### **Self-managed stores**

As of 31 December 2015, the Group had 37 self-managed retail shops comparing to 9 as of 31 December 2014. Accordingly, retail revenue generated increased significantly for the year ended 31 December 2015.

#### e-Commerce

Prior to June 2015, we did not directly operate online shops. Instead, we authorized an independent third party distributor to do so. This online distributor purchased off-season inventories from our distributors and placed replenishment orders to us for popular off-season items.

In June 2015, we stopped authorizing this distributor to sell our products online so that we could start our own online shop on our official website as well as other popular e-commerce platforms. In addition, as a transitional arrangement, we sold the inventories possessed by that online distributor on T-mall.com on consignment basis and charged a service fee in return.

Sales from us to that online distributor for the years ended 31 December 2014 and 2015 amounted to RMB46.0 million and RMB113.0 million, respectively. Service fee income charged to the distributor for selling its inventories through our online store amounted to RMB18.0 million (2014: Nil). Revenue generated by us from sales of products on e-commerce platforms amounted to RMB2.4 million (2014: Nil) for the year ended 31 December 2015.

#### 代銷

於二零一五年十二月三十一日,377間(二零一四年:190間)零售店舖採用代銷模式經營。二零一五年的代銷業務收益較二零一四年大幅增加乃由於本公司從二零一四年八月方逐步開始代銷業務。

#### 自營店

於二零一五年十二月三十一日,本集團設有 37間自營零售店舖,而二零一四年十二月 三十一日則有9間。因此,截至二零一五年 十二月三十一日止年度產生的零售收益大幅增 加。

#### 電子商貿

於二零一五年六月前,我們未直接經營網店, 而是授權一名獨立第三方分銷商經營。此網上 分銷商向我們的分銷商購買過季存貨及向我們 補充訂購過季熱門產品。

於二零一五年六月,我們停止授權此分銷商於網上銷售我們的產品,以便我們能於官方網站及其他熱門電子商貿平台開設網店。此外,作為一個過渡性安排,我們同時在天貓網店代銷此網上分銷商手頭上的卡賓產品,並向其收取代銷服務費。

截至二零一四年及二零一五年十二月三十一日 止年度,我們向該網上分銷商所得銷售額分別 達到人民幣46.0百萬元和人民幣113.0百萬元。 向透過我們的網店銷售存貨的分銷商收取的服 務費收入為人民幣18.0百萬元(二零一四年: 無)。截至二零一五年十二月三十一日止年 度,我們透過電子商貿平台銷售產品產生的收 益為人民幣2.4百萬元(二零一四年:無)。

#### **Product repurchased**

Since the second half of 2014, we repurchased some products from our distributors for a total consideration of RMB172.7 million for the purpose of starting consignment business. The repurchase of products from distributors were recorded as a reduction in revenue. Up to 31 January 2016, approximately 91.0% of the products repurchased were sold to end customers.

#### Cost of sales and gross profit

For the year ended 31 December 2015, cost of sales amounted to RMB730.0 million (2014: RMB636.2 million), and gross profit margin was 46.2% (2014: 42.1%). The increase in cost of sales was mainly due to increase in sales volume. The increase in gross profit margin was because the percentage contribution of consignment and retail revenue increased, given the price of products sold on consignment and retail basis was higher than that on wholesale basis.

#### Other income

Other income primarily consists of interest income from bank deposits, government grants and net foreign exchange differences. The decrease in other income from RMB60.1 million in 2014 to RMB56.8 million in 2015 was mainly due to foreign exchange losses of RMB10.4 million in total attributable mainly to RMB deposits and short term bank loans denominated in Hong Kong dollar in group companies outside PRC.

#### Selling and distribution expenses

Selling and distribution expenses consist of mainly staff costs, rental expenses for self-managed retail stores, advertising and promotion, commission for on-line sales. The Group's selling and distribution costs amounted to RMB121.6 million (2014: RMB78.6 million) for the year ended 31 December 2015, accounting for 9.0% (2014: 7.2%) of the Group's total revenue. The increase in selling and distribution expenses for the year ended 31 December 2015 was attributable to additional staff costs, rental expenses of newly opened self-managed retail stores, commission for on-line sales, online advertisements and additional promotion activities during the year.

#### 產品回購

自二零一四年下半年起,我們按總代價人民幣 172.7 百萬元向分銷商購回若干產品以開展代銷業務。自分銷商購回的產品以減少收益形式入賬。截至二零一六年一月三十一日,約91.0%的回購產品已售予終端客戶。

#### 銷售成本及毛利

截至二零一五年十二月三十一日止年度,銷售成本為人民幣730.0百萬元(二零一四年:人民幣636.2百萬元),而毛利率為46.2%(二零一四年:42.1%)。銷售成本增加主要由於銷量上升。毛利率增加乃由於代銷及自營店銷售收益所佔百分比有所上升,而以代銷及零售形式出售的產品的價格高於以批發形式出售的價格。

#### 其他收入

其他收入主要包括銀行存款的利息收入、政府補助及匯兑差異。其他收入由二零一四年的人民幣60.1百萬元減少至二零一五年的人民幣56.8百萬元,主要由於中國境外集團公司所持人民幣銀行存款及港元短期銀行貸款出現外匯虧損共計人民幣10.4百萬元所致。

#### 銷售及分銷開支

銷售及分銷開支主要包括員工成本、自營零售店舖的租金開支、廣告及推廣以及網上銷售平台的銷售扣點。截至二零一五年十二月三十一日止年度,本集團銷售及分銷成本為人民幣121.6百萬元(二零一四年:人民幣78.6百萬元),佔本集團總收益9.0%(二零一四年:7.2%)。截至二零一五年十二月三十一日止年度的銷售及分銷開支增加乃由於年內額外員工成本、新開張的自營零售店舖的租金開支、網上銷售平台的銷售扣點、網上廣告及額外推廣活動所致。

#### 管理層討論及分析(續)

# Administrative and other operating expenses

Administrative and other operating expenses mainly comprised of staff costs, design, research and development expenses, management consulting expenses, office rental, depreciation and amortization charges and other miscellaneous expenses. Administrative expenses for the year ended 31 December 2015 amounted to RMB166.8 million representing an increase of RMB45.5 million or 37.6% from that in 2014. The increase in administrative expenses in 2015 was mainly due to an increase of salary, design fee and recruitment consultancy fee. Included in administrative and other operating expenses was a provision of inventory of RMB5.2 million (2014: Nil).

#### **Profit from operations**

The Group recorded a profit from operations of RMB394.8 million (2014: RMB322.2 million ) for the year ended 31 December 2015, representing an increase of approximately 22.5%. Operating margin remained stable at approximately 29% for the years ended 31 December 2014 and 2015.

#### **Finance costs**

For the year ended 31 December 2015, the Group's finance costs amounted to RMB3.1 million (2014: RMB1.5 million) or 0.2% (2014: 0.1%) of the Groups revenue. Finance costs represent primarily interest expenses for bank loans. The increase in interest expenses for the year ended 31 December 2015 was because of the increase in average bank loan balance.

#### Income tax

For the year ended 31 December 2015, income tax expenses of the Group amounted to RMB104.1 million (2014: RMB85.2 million) and the effective tax rate was 26.6% (2014: 26.6%). The effective tax rate for the years ended 31 December 2014 and 2015 remained at similar level because the effect of preferential income tax rate of 15% for a subsidiary in the mainland China was offset by an increase in provision of dividend withholding tax for the Company's subsidiaries in the mainland China.

#### 行政及其他營運開支

行政及其他營運開支主要包括員工成本、設計、研發開支、管理顧問開支、辦公室租金、 折舊及攤銷開支及其他雜項開支。截至二零 一五年十二月三十一日止年度,行政開支為人 民幣 166.8 百萬元,較二零一四年增加人民幣 45.5 百萬元或37.6%。二零一五年行政開支 增加主要由於薪金、設計費以及招聘顧問費增 加。行政及其他營運開支包括存貨撥備人民幣 5.2 百萬元(二零一四年:無)。

#### 經營溢利

截至二零一五年十二月三十一日止年度,本集團錄得經營溢利人民幣394.8百萬元(二零一四年:人民幣322.2百萬元),增幅約22.5%。截至二零一四年及二零一五年十二月三十一日止年度的經營利潤率保持約29%。

#### 融資成本

截至二零一五年十二月三十一日止年度,本集團的融資成本為人民幣3.1百萬元(二零一四年:人民幣1.5百萬元),佔本集團收益0.2%(二零一四年:0.1%)。融資成本主要為銀行貸款的利息開支。截至二零一五年十二月三十一日止年度的利息開支增加乃由於平均銀行貸款額上升所致。

#### 所得税

截至二零一五年十二月三十一日止年度,本集團的所得税開支為人民幣104.1百萬元(二零一四年:人民幣85.2百萬元),有效税率為26.6%(二零一四年:26.6%)。截至二零一四年及二零一五年十二月三十一日止年度的有效税率持平,原因是本公司一間中國內地附屬公司的優惠所得税税率為15%的效應被本公司中國內地附屬公司的股息預扣税撥備增加所抵銷。

#### Profit for the year

Profit for the year ended 31 December 2015 increased by 22.1% or RMB52.1 million to RMB287.6 million from RMB235.5 million for 2014. Net profit margin for the year ended 31 December 2015 was 21.2% (2014: 21.4%). Basic and diluted earnings per share increased to RMB40.44 cents (2014: RMB33.12 cents) and RMB40.18 cents (2014: RMB33.08 cents), respectively. The increase in net profit for the year ended 31 December 2015 was mainly attributable to an increase in revenue and gross profit.

#### Other key financial ratios

Average inventory turnover days of the Group were 93 days for 2015, higher than the 45 days for 2014. The inventory balance as at 31 December 2015 was RMB266.8 million, as compared to RMB105.0 million as of 31 December 2014. The increase in inventory balance and turnover days for the year 2015 was mainly attributable to the increase in number of self-managed retail stores and retail outlets operated using consignment models.

Average turnover days of trade and bills receivables for 2015 increased to 67 days for the year ended 31 December 2015 as compared to 48 days for the year ended 31 December 2014. The increase was attributable to extended credit period to our distributors in 2015 due to the slower-than-expected sell-through of retail inventories.

Average trade and bills payable turnover days were 247 days and 256 days for the year ended 31 December 2014 and 2015, respectively. This is consistent with the credit period granted by the Group's suppliers and the Group's practice of using 6-month bank bills to settle trade payables.

#### 年內溢利

截至二零一五年十二月三十一日止年度的溢利由二零一四年的人民幣235.5百萬元增加22.1%或人民幣52.1百萬元至人民幣287.6百萬元。截至二零一五年十二月三十一日止年度的純利率為21.2%(二零一四年:21.4%)。每股基本及攤薄盈利分別增加至人民幣40.44分(二零一四年:人民幣33.12分)及人民幣40.18分(二零一四年:人民幣33.08分)。截至二零一五年十二月三十一日止年度的純利增加乃主要由於收益及毛利增加所致。

#### 其他主要財務比率

於二零一五年,本集團平均存貨周轉天數為93日,較二零一四年的45日為高。於二零一五年十二月三十一日的存貨結餘為人民幣266.8百萬元,而截至二零一四年十二月三十一日則為人民幣105.0百萬元。二零一五年的存貨結餘及周轉天數增加乃主要由於自營零售店舖及採用代銷模式經營的零售店舖數目增加。

於二零一五年,貿易應收款項及應收票據平均 周轉天數增至截至二零一五年十二月三十一 日止年度的67日,而截至二零一四年十二月 三十一日止年度則為48日。有關增加乃由於 二零一五年零售存貨售罄率較預期低而向分銷 商授出的信用期延長。

截至二零一四年及二零一五年十二月三十一日 止年度,貿易應付款項及應付票據平均周轉天 數分別為247日及256日。有關天數與本集團 供應商所授出信貸期及本集團以6個月銀行匯 票支付貿易應付款項的慣例貫徹一致。

#### 管理層討論及分析(續)

#### LIQUIDITY AND FINANCIAL RESOURCES

The Group's financial position remained solid. As at 31 December 2015, the Group had net current assets of RMB822.8 million (2014: RMB665.4 million), which included cash and cash equivalents of RMB294.5 million (2014: RMB324.5 million). The decrease in cash and cash equivalents for the year ended 31 December 2015 was a combined effect of net operating cash inflow generated of RMB51.1 million, an increase in pledged bank deposits of RMB121.1 million, a decrease in bank deposits with original maturity over three months of RMB66.6 million, the payment of dividends of RMB110.8 million and a net increase in bank loan of RMB110.5 million.

The Group recorded net operating cash inflow of RMB51.1 million (2014: RMB146.2 million) for the year ended 31 December 2015. The reduction in cashflow generated from operating activities in 2015 was mainly attributable to an increase in consignment inventories and trade and bills receivables.

Net cash used in investing activities for the year ended 31 December 2015 was RMB78.6 million (2014: RMB238.2 million, which represented mainly investments in additional retail outlets and upgrading ERP system and an increase in pledged bank deposits.

Net cash used in financing activities was RMB3.0 million (2014: RMB116.9 million) for the year ended 31 December 2015. This mainly consisted of payments of 2014 final dividend and 2015 interim dividend totaled of RMB110.8 million, repayment of bank loans of RMB89.3 million and new bank loans of RMB199.8 million.

As at 31 December 2015, the Group held cash and cash equivalents, pledged deposits, financial assets and time deposits with initial terms of over three months totaling RMB1,021.5 million (2014: RMB986.9 million), and was in a net cash position of RMB74.1 million (2014: RMB223.2 million). Net cash position equals cash and cash equivalents less bank borrowings.

As at 31 December 2015, the Group's available and unutilized banking facilities amounted to RMB425 million.

#### 流動資金及財務資源

本集團的財務狀況維持穩健。於二零一五年十二月三十一日,本集團的流動資產淨值為人民幣822.8百萬元(二零一四年:人民幣665.4百萬元),當中已計入現金及現金等價物人民幣294.5百萬元(二零一四年:人民幣324.5百萬元)。截至二零一五年十二月三十一日止年度的現金及現金等價物減少乃由於錄得經營現金流入淨額人民幣11.1百萬元、原到期日逾三個月的銀行存款減少人民幣66.6百萬元、派付股息人民幣110.8百萬元及銀行貸款增加淨額人民幣110.5百萬元綜合影響所致。

截至二零一五年十二月三十一日止年度,本集團錄得經營現金流入淨額人民幣51.1百萬元(二零一四年:人民幣146.2百萬元)。二零一五年經營活動所得現金流量減少主要由於代銷存貨及貿易應收款項及應收票據增加。

截至二零一五年十二月三十一日止年度,投資活動所用淨現金為人民幣78.6百萬元(二零一四年:人民幣238.2百萬元),此乃主要用於開設自營店、升級ERP系統及已抵押銀行存款增加所致。

截至二零一五年十二月三十一日止年度,融資活動所用淨現金為人民幣3.0百萬元(二零一四年:人民幣116.9百萬元),主要包括派付二零一四年末期股息及二零一五年中期股息合共人民幣110.8百萬元、償還銀行貸款人民幣89.3百萬元及新借銀行貸款人民幣199.8百萬元。

於二零一五年十二月三十一日,本集團持有現金及現金等價物、已抵押存款、金融資產及原到期日超過三個月的定期存款合共人民幣1,021.5百萬元(二零一四年:人民幣986.9百萬元),而現金狀況淨額為人民幣74.1百萬元(二零一四年:人民幣223.2百萬元)。現金狀況淨額相等於現金及現金等價物減銀行借款。

於二零一五年十二月三十一日,本集團的可動用及未動用銀行融資額度為人民幣 425 百萬元。

The Group adopts centralized financing and treasury policies in order to ensure the Group's funding is utilized efficiently. The Group's liquidity position remains strong and the Group possesses sufficient cash and available banking facilities to meet its commitments and working capital requirements. This strong cash position enables the Group to explore investment and business development opportunities when expanding its market share in mainland China.

本集團採納集中式融資及庫務政策以確保有效 運用本集團資金。本集團維持健全的流動資金 狀況,備有充足現金及可動用銀行融資以應付 其承擔及營運資金所需。該強勁現金狀況讓本 集團可在擴展於中國內地的市場份額時發掘投 資及業務發展機會。

The Group's primary objectives for managing its capital are to safeguard the Group's ability to provide returns to shareholders and benefits for other stakeholders, by pricing products commensurately with the level of risk and by securing access to finance at a reasonable cost. The Group actively and regularly reviews and manages its capital structure to maintain a balance between the higher shareholder's returns that might be possible with higher level of borrowings and the advantages and security based on a sound capital position, and makes adjustments to the capital structure in light of changes in economic conditions.

本集團管理資本的首要目標為保障本集團透過 因應風險水平為產品定價以及以合理成本取得 融資,從而為股東帶來回報及為其他權益持有 人帶來利益的能力。本集團積極定期審視及管 理其資本架構,以期在可能須透過增加借款而 爭取更高股東回報與維持穩健資本狀況帶來的 好處及安全之間取得平衡,並且因應經濟情況 的變化調整資本架構。

#### **FOREIGN CURRENCY RISKS**

# The Group mainly operates in the mainland China with most of the transactions originally denominated and settled in RMB, of which foreign exchange risk is considered insignificant. On the other hand, a majority of bank deposits held by group companies outside the mainland China were Renminbi which is not in the respective group companies' functional currency. In addition, the Group pays dividends in Hong Kong dollars. Therefore, significant movement in exchange rates would expose the Group to foreign exchange risk. The foreign exchange risks are primarily with respect to Hong Kong Dollars.

The Group manages its foreign exchange risk by performing regular reviews of the Group's net foreign exchange exposures and to mitigate the impact on exchange rate fluctuations by entering into currency hedge arrangement, if necessary. During the year ended 31 December 2014 and 2015, no forward foreign exchange or hedging contracts had been entered into by the Group.

#### 外匯風險

本集團主要於中國內地營運業務,大部分交易以人民幣計值及結算,而其外匯風險並不重大。另一方面,中國內地境外集團公司所持大部分存款為人民幣存款,而人民幣並非該等集團公司的功能貨幣。此外,本集團以港元派付股息。因此,匯率大幅波動將令本集團面臨外匯風險。外匯風險主要與港元有關。

本集團透過定期審視其淨外匯風險,並於有需要時訂立貨幣對沖安排,以減輕匯率波動帶來的影響。截至二零一四年及二零一五年十二月三十一日止年度,本集團概無訂立任何遠期外匯或對沖合約。

管理層討論及分析(續)

#### **PLEDGE OF ASSETS**

As at 31 December 2015, deposits with certain banks totalling RMB428.4 million (2014: RMB307.2 million) were pledged as securities for bank loans and bills payable facilities. The pledged bank deposits will be released upon the settlement of relevant bank loans and bills payable.

# CAPITAL COMMITMENTS AND CONTINGENCIES

As at 31 December 2015, the Group had total capital commitments of RMB15.9 million, primarily related to the development of ERP system and setting up self-managed retail outlets. As at 31 December 2015, the Group had no material contingent liabilities.

#### **HUMAN RESOURCES**

As at 31 December 2015, the Group had 500 staff (31 December 2014: 401 employees). Total staff costs, including directors emoluments, for the period amounted to approximately RMB105.2 million (2014: RMB77.3 million).

#### **CLOSURE OF REGISTER OF MEMBERS**

The register of members of the Company will be closed from Thursday, 31 March 2016 to Tuesday, 5 April 2016 (both days inclusive) for the purpose of determining shareholders who are entitled to attend and vote at the 2016 AGM. In order to qualify for attending and voting at the 2016 AGM, all transfers accompanied by the relevant share certificate must be lodged with the Company's share registrar and transfer office, Computershare Hong Kong Investor Services Limited at Shops 1712–1716, 17/F., Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong not later than 4:30 p.m. on Wednesday, 30 March 2016.

#### 資產抵押

於二零一五年十二月三十一日,總額人民幣 428.4百萬元(二零一四年:人民幣307.2百萬 元)的若干銀行存款已抵押作為銀行貸款及應 付票據融資的擔保。已抵押銀行存款將於清償 相關銀行貸款及應付票據後解除。

#### 資本承擔及或有負債

於二零一五年十二月三十一日,本集團有資本 承擔總額人民幣15.9百萬元,主要與提升ERP 系統及設立自營零售店舖有關。於二零一五年 十二月三十一日,本集團並無重大或有負債。

#### 人力資源

於二零一五年十二月三十一日,本集團有500名僱員(二零一四年十二月三十一日:401名僱員)。期內總員工成本(包括董事薪酬)約為人民幣105.2百萬元(二零一四年:人民幣77.3百萬元)。

#### 暫停股份過戶登記

本公司將於二零一六年三月三十一日(星期四)至二零一六年四月五日(星期二)(首尾兩天包括在內)暫停辦理股份過戶登記手續,以確定符合資格出席二零一六年股東週年大會並於會上投票的股東的身份。為符合資格出席二零一六年股東週年大會並於會上投票,股東最遲須於二零一六年三月三十日(星期三)下午四時三十分前,將所有過戶文件連同有關股票一併送達本公司的股份過戶登記處香港中央證券登記有限公司,地址為香港灣仔皇后大道東183號合和中心17樓1712-1716號舖。

In addition, subject to the approval of the proposed final dividend by the shareholders at the 2016 AGM on Tuesday, 5 April 2016, the register of members will be closed on Monday, 11 April 2016 for the purpose of determining shareholders who qualify for the proposed final dividend. In order to qualify for the proposed final dividend, all transfers accompanied by the relevant share certificate must be lodged with the Company's share registrar and transfer office, Computershare Hong Kong Investor Services Limited at Shops 1712–1716, 17/F., Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong not later than 4:30 p.m. on Friday, 8 April 2016.

此外,倘股東於二零一六年四月五日(星期二)舉行的二零一六年股東週年大會批准擬派末期股息,本公司將於二零一六年四月十一日(星期一)暫停辦理股份過戶登記手續,以確定符合資格收取擬派末期股息的股東。為符合資格收取擬派末期股息,股東最遲須於二零一六年四月八日(星期五)下午四時三十分前,將所有過戶文件連同有關股票一併送達本公司的股份過戶登記處香港中央證券登記有限公司,地址為香港灣仔皇后大道東183號合和中心17樓1712-1716號舖。

#### **FINAL DIVIDEND**

The Board recommended the payment of a final dividend of HK9 cents (2014: HK9 cents) per ordinary share for the financial year. Including the interim dividend paid for the year ended 31 December 2015, total dividend payout for the year is approximately HK\$138.7 million (equivalent to approximately RMB113.8 million) (2014: HK\$120.9 million, equivalent to approximately RMB96.3 million) or a dividend payout ratio of 39.6% (2014: 41%). Subject to shareholders' approval at the forthcoming annual general meeting of the Company, the final dividend will be paid in cash on or around Tuesday, 19 April 2016 to shareholders whose names appear on the register of members of the Company on Monday, 11 April 2016.

#### 末期股息

董事會建議就本財政年度派付末期股息每股普通股9港仙(二零一四年:9港仙)。計及截至二零一五年十二月三十一日止年度派付的中期股息,全年共派息約138.7百萬港元(相等於約人民幣113.8百萬元)(二零一四年:120.9百萬港元,相等於約人民幣96.3百萬元)或派息率為39.6%(二零一四年:41%)。本公司將於二零一六年四月十九日(星期二)或前後以現金向於二零一六年四月十一日(星期一)名列本公司股東名冊的股東派付末期股息,惟須待股東於本公司即將舉行的股東週年大會批准。

管理層討論及分析(續)

#### **USE OF PROCEEDS**

The shares of the Company were listed on the main board of The Stock Exchange of Hong Kong Limited (the "Stock Exchange") on 28 October 2013 with net proceeds from the global offering of approximately HK\$390.7 million (after deducting underwriting commissions and related expenses). As of 31 December 2015 and the date of this report, proceeds not utilized of approximately HK\$225.7 million were deposited into interest bearing bank accounts with licensed commercial banks.

On 3 February 2016, the Board resolved to change the proposed use of the net proceeds from the Global Offering by (i) reallocating part of the net proceeds originally intended for enhancing the Group's design, research and development capabilities to enhancing and upgrading the Group's ERP system and to supporting and facilitating the Group's transformation to the consignment model; and (ii) changing the use of the net proceeds originally intended for construction of a development center in Guangzhou to other means of enhancing of the capabilities of our design team and development of new brands. Details of the original allocation of the net proceeds, the revised allocation of the net proceeds as at the date of this announcement are summarised below:

#### 所得款項用途

本公司股份於二零一三年十月二十八日在香港聯合交易所有限公司(「**聯交所**」)主板上市,全球發售的所得款項淨額約為390.7百萬港元(扣除包銷佣金及相關開支)。於二零一五年十二月三十一日及本報告日期,未動用所得款項約225.7百萬港元存入持牌商業銀行的計息銀行賬戶。

於二零一六年二月三日,董事會議決透過下列 方式更改全球發售所得款項淨額的擬定用途: (i)將原擬用於提升本集團的設計及研發能力的 部分所得款項淨額重新分配至提升及更新本集 團的ERP系統以及支持並促進本集團轉型為代 銷模式:及(ii)將原擬用於籌建廣州研發中心的 所得款項淨額更改為提升設計團隊能力及開發 新品牌的其他用途。有關所得款項淨額的原定 分配、所得款項淨額的修訂分配及所得款項淨 額於本公佈日期的動用額度的詳情概述如下:

|   |   | Original allocation                 | Revised allocation                   | Utilisation<br>as at<br>the date<br>of this<br>announcement<br>於本公佈<br>日期動用 | Remaining<br>balance<br>after<br>revised<br>allocation<br>於修訂<br>分配後的 |
|---|---|-------------------------------------|--------------------------------------|---|---|
| Uses  | 用途  | <b>原定分配</b><br>HK\$ million<br>百萬港元 | 修 <b>訂分配</b><br>HK\$ million<br>百萬港元 | <b>的額度</b><br>HK\$ million<br>百萬港元  | <b>剩餘結餘</b><br>HK\$ million<br>百萬港元                                   |
| Enhancing the Group's design, research and development capabilities, including acquiring land and constructing a new building in Guangzhou, Guangdong province for the expansion of the Group's design, research and development center, and acquiring related fixed assets and | 提升本集團的設計<br>及研發能本中廣區的<br>及在廣區<br>大學的廣<br>是一個<br>是一個<br>是一個<br>是一個<br>是一個<br>是一個<br>是一個<br>是一個<br>是一個<br>是一個 |                                     |                                      |   |   |
| technological equipment   |   | 156.3                               | _                                    | _   |   |
| Brand promotion and   | 品牌推廣及營銷   |                                     |                                      |   |   |
| marketing Establishment of additional self-operated retail  | 開設額外自營<br>零售店舗  | 78.1                                | 78.1                                 | 75.2  | 2.9   |
| outlets   |   | 78.1                                | 78.1                                 | 27.2  | 50.9  |
| Enhancing and upgrading<br>the Group's ERP system<br>Working capital and  | 改善及提升本集團<br>的ERP系統<br>營運資金及   | 39.1                                | 75.4                                 | 23.5  | 51.9  |
| general corporate purposes  | 一般公司用途  | 39.1                                | 39.1                                 | 39.1  |   |
| Enhancing product design, research and development capabilities, including co-operation with designers and design institutions, personnel recruitment, acquisition/development  | 提升產品設計及研發能力包括與設計師<br>及設計機構合作、<br>招聘人才及收購/<br>開發新品牌  | ,                                   |                                      |   |   |
| of new brands<br>Transformation to  | 轉型為代銷業務模式   | N/A不適用                              | 60.0                                 | -   | 60.   |
| consignment business<br>model   |   | N/A 不適用                             | 60.0                                 |   | 60.   |
|   |   | 390.7                               | 390.7                                | 165.0   | 225.  |

Save for the aforesaid changes, there has been no other change in the use of the net proceeds.

除上述變動外,所得款項淨額的用途概無其他 變動。

#### **Corporate Governance Report**

#### 企業管治報告

The Board is committed to upholding a high standard of corporate governance and business ethics in the firm belief that they are essential for enhancing investors' confidence and maximizing shareholders' returns. The Board reviews its corporate governance practices from time to time in order to meet the rising expectations of stakeholders, and to comply with increasingly stringent regulatory requirements as well as fulfill its commitment to excellence in corporate governance.

董事會致力秉持高水準的企業管治及商業道德標準,堅信此乃提升投資者信心及增加股東回報的必然舉措。董事會不時檢討其企業管治慣例以符合權益持有人日益提高的期望、遵守愈發嚴格的監管規定並履行其對卓越企業管治的承擔。

After reviewing the Company's corporate governance practices and the relevant regulations of the Corporate Governance Code and Corporate Governance Report (the "CG code") as set out in Appendix 14 to the Rules Governing the Listing of Securities on the Stock Exchange (the "Listing Rules"), the Board is satisfied that the Company complied with the CG code provisions for the entire year ended 31 December 2015.

經審閱本公司的企業管治慣例以及聯交所證券上市規則(「上市規則」)附錄十四所載企業管治守則及企業管治報告(「企業管治守則」)的相關規例,董事會信納本公司於截至二零一五年十二月三十一日止整個年度已遵守企業管治守則條文。

#### **BOARD OF DIRECTORS**

# The Board is committed to providing effective and responsible leadership for the Company. The Directors, individually and collectively, must act in good faith and in the best interests of the Company and its shareholders. The Board has established four Board committees, being the Audit Committee, the Remuneration Committee, the Nomination Committee and the Corporate Governance Committee (each a "Board Committee" and collectively the "Board Committees"), to oversee different areas of the Company's affairs.

The Board currently comprises five executive Directors, namely Mr. Ziming Yang, Mr. Siu Keung Ng, Mr. Rongqin Ke, Mr. Donglian Tian and Mr. Qiang Wei and three independent non-executive Directors, namely, Mr. Yung Kwok Tsui, Mr. Honghui Chen and Mr. Ming Shu Leung.

Their biographical details and (where applicable) their family relationships are set out in the section headed "Biographical Details of Directors and Senior Management" on pages 49 to 56 in this annual report. A list of the Directors identifying their roles and functions are available on the websites of the Company and the Stock Exchange.

#### 董事會

董事會承諾為本公司提供有效及負責任的領導。董事須個別及共同地為本公司及其股東最佳利益真誠行事。董事會已成立四個董事會委員會,即審核委員會、薪酬委員會、提名委員會及企業管治委員會(各自稱為「董事會委員會」)及統稱為「該等董事會委員會」),以監察本公司事務的不同範疇。

董事會現時包括五名執行董事楊紫明先生、吳 少強先生、柯榕欽先生、田棟樑先生及韋強先 生,以及三名獨立非執行董事徐容國先生、陳 宏輝先生及梁銘樞先生。

彼等的履歷詳情及(如適用)彼等的親屬關係載於本年報第49至56頁「董事及高級管理層履歷詳情」一節。列明董事角色及職能的董事名單可於本公司及聯交所網站查閱。

Mr. Ziming Yang, the Chairman and an executive Director of the Company, is the cousin of Mr. Dongliang Tian and brother-in-law of Mr. Rongqin Ke, both of whom are executive Directors of the Company. Save as disclosed herein, there are no other financial, business, family or other material/relevant relationships among members of the Board

本公司主席兼執行董事楊紫明先生為本公司執行董事田棟樑先生的表兄弟及執行董事柯榕欽 先生的姻兄。除所披露者外,董事會成員之間 概無其他財務、業務、親屬或其他重大/相關 關係。

The Board sets the Group's overall objectives and strategies, monitors and evaluates its operating and financial performance and reviews the corporate governance standard of the Group. It also decides on matters such as annual and interim results, major transactions, director appointments or re-appointments, investment policy, dividend and accounting policies. The Board has delegated the authority and responsibility for implementing its business strategies and managing the daily operations of the Group's businesses to the executive Directors and members of senior management. The functions and power that are so delegated are reviewed periodically to ensure that they remain appropriate.

董事會制訂本集團的整體目標及策略、監察及評估其營運及財務表現並審閱本集團的企業管治準則。其亦就年度及中期業績、主要交易、委任及續聘董事、投資政策、股息及會計政策等事宜作出決定。董事會已指派及授權執行董事及高級管理層成員負責執行其業務策略及管理本集團業務的日常營運。董事會定期檢討所委派職能及權力以確保有關指派仍屬合適。

The Board is also responsible for developing, reviewing and monitoring the policies and practices on corporate governance and legal and regulatory compliance of the Group, and the training and continuous professional development of directors and senior management. The Board also reviews the disclosures in the Corporate Governance Report to ensure compliance.

董事會亦負責制定、檢討及監察本集團的企業 管治政策及慣例與遵守法律及法規情況,以及 董事及高級管理層的培訓及持續專業發展。董 事會亦審閱企業管治報告內的披露資料以確保 符合要求。

All Board members have separate and independent access to the Group's senior management to fulfill their duties. Independent professional advice can be sought to assist the relevant Directors to discharge their duties at the Group's expense upon their request.

各董事會成員可分別獨立接觸本集團的高級管理層,以履行彼等的職責。相關董事亦可自身要求徵詢獨立專業意見,協助彼等履行職責,費用由本集團承擔。

All Directors are required to declare to the Board upon their first appointment, the directorships or other positions they are concurrently holding at other companies or organizations. These interests are updated on an annual basis and when necessary.

全體董事須於首次獲委任時向董事會申報彼等 同時在其他公司或機構擔任的董事或其他職 務,有關利益申報每年或於需要時更新。

#### **Corporate Governance Report (continued)**

#### 企業管治報告(續)

#### **BOARD COMMITTEES**

The Board is supported by a number of committees, including the Audit Committee, Nomination Committee, Remuneration Committee and Corporate Governance Committee. Each Board Committee has its defined and written terms of reference approved by the Board covering its duties, powers and functions. Their terms of reference are available on the websites of the Company and the Stock Exchange.

All Board Committees are provided with sufficient resources to discharge their duties, including access to management or professional advice if considered necessary.

#### (i) Audit Committee

The Audit Committee was established on 8 October 2013. The Audit Committee comprises three Independent non-executive Directors, namely Mr. Yung Kwok Tsui, Mr. Honghui Chen, and Mr. Ming Shu Leung. Mr. Yung Kwok Tsui, who has appropriate professional qualifications and experience in accounting matters, was appointed as the chairman of the Audit Committee.

The principal responsibilities of the Audit Committee are to assist the Board in providing an independent view of the effectiveness of the financial reporting process, internal control and risk management systems, and relationship with external auditors of the Group, overseeing the audit process and performing other duties and such responsibilities as assigned by the Board. These include reviewing the Group's interim and annual reports.

The Audit committee held 3 meetings during the year ended 31 December 2015. Major work completed by the Audit Committee during the year includes:

 reviewing the Group's annual report, interim financial information and annual financial statements;

#### 董事會委員會

董事會獲得多個委員會包括審核委員會、提名 委員會、薪酬委員會及企業管治委員會支援。 各董事會委員會均設經董事會批准的明確書面 職權範圍,涵蓋其職責、權力及職能。彼等的 職權範圍於本公司及聯交所網站可供查閱。

所有該等董事會委員會均獲提供足夠資源以履 行其職務,包括於需要時取得管理層或專業意 見。

#### (i) 審核委員會

審核委員會於二零一三年十月八日成立。審核委員會包括三名獨立非執行董事徐容國先生、陳宏輝先生及梁銘樞先生。徐容國先生擁有合適專業資格且具備會計事務經驗,獲委任為審核委員會主席。

審核委員會的主要職責乃就財務申報過程、內部監控及風險管理系統是否有效及維持與本集團外聘核數師關係提供獨立意見藉以協助董事會、監督審核過程及履行董事會委派的其他職責。該等職責包括審閱本集團的中期報告及年報。

審核委員會於截至二零一五年十二月 三十一日止年度舉行三次會議。審核委 員會於年內完成的重要工作包括:

審閱本集團的年報、中期財務資料及年度財務報表;

- reviewing accounting policies adopted by the Group and issues related to accounting practice;
- reviewing the external auditor's qualifications, independence and performance;
- reviewing the external auditor's management letter and the management's response;
- assisting the Board to evaluate on the effectiveness of financial reporting procedures and internal control system; and
- advising on material event or drawing the attention of the management on related risks.

#### (ii) Remuneration Committee

The Remuneration Committee was established on 8 October 2013. The Remuneration Committee comprises two independent non-executive Directors and one Executive Director, namely Mr. Yung Kwok Tsui, Mr. Ming Shu Leung and Mr. Siu Keung Ng. Mr. Yung Kwok Tsui is the chairman of the Remuneration Committee. The principal responsibilities of the Remuneration Committee are to review and make recommendations to the Board on the overall remuneration structure and policy for all Directors and senior management as well as the specific remuneration packages for the executive Directors and senior management and on the establishment of a formal and transparent process for developing such remuneration policy. No Director takes part in any discussion on his own remuneration. The Company's objective for its remuneration policy is to maintain fair and competitive packages based on business requirements and industry practice. In order to determine the level of remuneration and fees paid to members of the Board, market rates and factors such as each director's workload, performance, responsibility, job complexity and the Group's performance are taken into account.

- 審閱本集團採納的會計政策及與 會計慣例有關事宜;
- 審閱外聘核數師的資格、獨立身份及表現;
- 審閱外聘核數師的管理函件及管理層回應;
- 協助董事會評估財務報告程式及 內部監控系統的有效性;及
- 就重大事件提供意見或敦請管理 層垂注有關風險。

#### (ii) 薪酬委員會

薪酬委員會於二零一三年十月八日成 立。薪酬委員會包括兩名獨立非執行董 事徐容國先生及梁銘樞先生以及一名執 行董事吳少強先生。徐容國先生為薪酬 委員會主席。薪酬委員會的主要職責為 檢討全體董事及高級管理層的整體薪酬 架構及政策以及執行董事及高級管理層 的個別薪酬組合,及就制定此等薪酬政 策設立正規而具透明度的程式,並就以 上事項向董事會提供建議。概無董事參 與有關其本身薪酬的討論。本公司對薪 酬政策的目標是根據業務所需及行業慣 例,確保薪酬待遇公平及具競爭力。本 公司因應市場水準、各董事的工作量、 表現、職責、工作難度及本集團表現等 因素,釐定向董事會成員支付的薪酬及 袍金水平。

#### **Corporate Governance Report (continued)**

#### 企業管治報告(續)

The Remuneration Committee held one meeting during the year ended 31 December 2015 and has reviewed the remuneration policy and structure relating to the Directors and senior management of the Company.

The remuneration of the members of the senior management of the Group by band for the year ended 31 December 2015 is set out below:

薪酬委員會於截至二零一五年十二月 三十一日止年度內舉行一次會議,檢討 有關董事及本公司高級管理層的薪酬政 策及架構。

截至二零一五年十二月三十一日止年度 按範圍劃分本集團高級管理層成員的酬 金載列如下:

| Remuneration bands<br>酬金範圍     |                         | Number of persons<br>人數 |
|--------------------------------|-------------------------|-------------------------|
|                                | <del></del>             |                         |
| Nil to HK\$1,000,000           | 零至1,000,000             | _                       |
| HK\$1,000,001 to HK\$1,500,000 | 1,000,001港元至1,500,000港元 | 2                       |
| HK\$1,500,001 to HK\$2,000,000 | 1,500,001港元至2,000,000港元 | 1                       |
| HK\$2,000,001 to HK\$2,500,000 | 2,000,001港元至2,500,000港元 | _                       |
| HK\$2,500,001 to HK\$3,000,000 | 2,500,001港元至3,000,000港元 | _                       |
| HK\$3,000,001 to HK\$3,500,000 | 3,000,001港元至3,500,000港元 | 1                       |
| HK\$3,500,001 to HK\$4,000,000 | 3,500,001港元至4,000,000港元 | 1                       |
|                                |                         |                         |

Further particulars regarding Directors' remuneration and the five highest paid employees as required to be disclosed pursuant to Appendix 16 to the Listing Rules are set out in notes 6 and 7 to the financial statements.

根據上市規則附錄十六須予披露的有關 董事酬金及五名最高薪酬僱員的進一步 詳情載於財務報表附註6及7。

#### (iii) Nomination Committee

The Nomination Committee was established on 8 October 2013. It comprises one executive Director and two independent non-executive Directors, namely Mr. Ziming Yang, Mr. Honghui Chen and Mr. Ming Shu Leung. Mr. Ziming Yang is the Chairman of the Nomination Committee. The principal responsibilities of the Nomination Committee are to review the composition of the Board, including its structure, size and diversity at least annually to ensure that it has a balance of expertise, skills and experience appropriate to the requirements of the business of the Group. It is also responsible for considering and recommending to the Board suitably qualified persons to become a member of the Board, monitor the succession planning of Directors and assess the independence of independent non-executive Directors. The Nomination Committee will also give consideration to the Board Diversity Policy (as defined below) when identifying suitably qualified candidates to become members of the Board, and the Board will review the Board Diversity Policy (as defined below), so as to develop and review measurable objectives for the implementing the Board Diversity Policy (as defined below) and to monitor the progress on achieving these objectives.

The Nomination Committee held one meeting during the year ended 31 December 2015 and reviewed the size, diversity and composition of the board.

#### (iii) 提名委員會

提名委員會於二零一三年十月八日成 立。委員會包括一名執行董事楊紫明先 生以及兩名獨立非執行董事陳宏輝先生 及梁銘樞先生。楊紫明先生為提名委員 會主席。提名委員會的主要職責為最少 每年檢討董事會的組成一次,內容包括 其架構、規模及多元化,以確保董事會 具備適合本集團業務所需均衡專業知 識、技能及經驗。提名委員會亦負責考 慮及向董事會推薦適當合資格人士加入 董事會,並監察董事繼任安排與及評估 獨立非執行董事的獨立身份。提名委員 會於物色合適的合資格人選成為董事會 成員時,亦考慮董事會多元化政策(定 義見下文),而董事會將檢討董事會多 元化政策(定義見下文)以為執行董事會 多元化政策(定義見下文)訂立及檢討 可計量目標,並監察達成該等目標的進 度。

提名委員會於截至二零一五年十二月 三十一日止年度內舉行一次會議,檢討 董事會的規模、多元化及組成。

#### **Corporate Governance Report (continued)**

#### 企業管治報告(續)

#### (iv) Corporate Governance Committee

The Corporate Governance Committee was established on 8 October 2013. It comprises two executive Directors and two independent nonexecutive Directors, namely Mr. Siu Keung Ng, Mr. Qiang Wei, Mr. Yung Kwok Tsui and Mr. Ming Shu Leung. Mr. Siu Keung Ng is the Chairman of the Corporate Governance Committee. The principal responsibilities of the Corporate Governance Committee are to review and monitor the Company's policies and practices on corporate governance, the training and continuous professional development of the Company's Directors and senior management, the Company's policies and practices on compliance with legal and regulatory requirements, and to review the Company's compliance with the CG Code set out in Appendix 14 to the Listing Rules.

The Corporate Governance Committee held one meeting during the year ended 31 December 2015 and has reviewed the Group's corporate governance policies and practices and sufficiency of training to the Company's Directors and senior management.

#### **BOARD MEETINGS**

Board meetings are held regularly and at least four times a year at approximately quarterly intervals. For regular Board meetings, notices of at least 14 days are given to facilitate maximum attendance of the Directors and agenda with supporting papers are sent to Directors not less than 3 days before the relevant meeting is held. Directors may propose to the Chairman or the Company Secretary to include matters in the agenda for regular board meetings. At the meeting, the Directors are provided with the relevant documents to be considered and approved. Draft and final versions of minutes are sent to all Directors for their comments and records respectively within a reasonable time after the board meeting is held. Minutes of Board meetings are taken by the Company Secretary or a duly appointed secretary of the Board meeting and are open for inspection by any Director.

#### (iv) 企業管治委員會

企業管治委員會於截至二零一五年十二 月三十一日止年度內舉行一次會議,檢 討本集團的企業管治政策及慣例以及向 本公司董事及高級管理層提供的培訓是 否充足。

#### 董事會會議

董事會會議定期舉行,每年至少四次,約每季 度舉行一次。就定期董事會會議而言,董事於 舉行相關會議前最少14天接獲通知,以便 多董事出席會議,而議程(連同開會文件)於可 國會議舉行前最少3天送呈各董事會議 主席或公司秘書建議於定期董事會議 增加事項。於會議上,董事獲提供相關文件 供考慮及批准。於董事會會議召開後合理時 內,全體董事均獲發會議記錄的初稿及定稿 以供彼等提供意見和記錄存檔。董事會 錄由公司秘書或董事會會議正式委任的秘書負 責保存,可公開由任何董事查閱。 The table below sets out the attendance of each Director at the annual general meeting (the "AGM") and the meetings of the Board and other Board committees held during the year:

下表載列各董事出席年內舉行的股東週年大會 (「**股東週年大會**」)、董事會會議及其他董事會 委員會會議的情況:

|                                     |         | Meetings attended/held<br>出席/舉行會議 |       |                      |                           |                      |  |
|-------------------------------------|---------|-----------------------------------|-------|----------------------|---------------------------|----------------------|--|
|                                     |         | AGM                               | Board | Audit F<br>Committee | Remuneration<br>committee | Nomination committee | Corporate<br>governance<br>committee<br>企業管治 |
|                                     |         | 股東週年大會                            | 董事會   | 審核委員會                | 薪酬委員會                     | 提名委員會                | 委員會  |
| Executive Directors                 | 執行董事    |                                   |       |                      |                           |                      |  |
| Mr. Ziming Yang                     | 楊紫明先生   | 1/1                               | 4/4   | N/A不適用               | N/A不適用                    | 1/1                  | N/A不適用                                       |
| Mr. Siu Keung Ng                    | 吳少強先生   | 1/1                               | 4/4   | N/A不適用               | 1/1                       | N/A 不適用              | 1/1  |
| Mr. Rongqin Ke                      | 柯榕欽先生   | 0/1                               | 4/4   | N/A不適用               | N/A不適用                    | N/A 不適用              | N/A不適用                                       |
| Mr. Donglian Tian                   | 田棟樑先生   | 0/1                               | 4/4   | N/A不適用               | N/A不適用                    | N/A 不適用              | N/A不適用                                       |
| Mr. Qiang Wei                       | 韋強先生    | 0/1                               | 4/4   | N/A不適用               | N/A不適用                    | N/A不適用               | 1/1  |
| Independent non-executive Directors | 獨立非執行董事 |                                   |       |                      |                           |                      |  |
| Mr. Yung Kwok Tsui                  | 徐容國先生   | 0/1                               | 4/4   | 3/3                  | 1/1                       | N/A 不適用              | 1/1  |
| Mr. Honghui Chen                    | 陳宏輝先生   | 0/1                               | 4/4   | 3/3                  | N/A不適用                    | 1/1                  | N/A不適用                                       |
| Mr. Ming Shu Leung                  | 梁銘樞先生   | 1/1                               | 4/4   | 3/3                  | 1/1                       | 1/1                  | 1/1  |

Reference is made to the 2013 and 2014 annual report of the Company. The Company would like to clarify there was one board meeting held in the year ended 31 December 2013 with all directors attended in person and there was one meeting held by the corporate governance committee in the year ended 31 December 2014 in which Mr. Siu Keung Ng, Mr. Qiang Wei, Mr Yung Kwok Tsui and Mr. Ming Shu Leung attended in person.

茲提述本公司的二零一三年及二零一四年年報。本公司謹此澄清,截至二零一三年十二月三十一日止年度舉行了一次董事會會議,全體董事均親自出席。企業管治委員會於截至二零一四年十二月三十一日止年度舉行了一次會議,吳少強先生、韋強先生、徐容國先生及梁銘樞先生均親自出席。

## APPOINTMENT AND RE-ELECTION OF DIRECTORS

Each of the executive Directors and independent non-executive Directors of the Company has entered into a service contract with the Company for a term of three years commencing from 28 October 2013, the date on which the Company's shares are listed on the Stock Exchange (the "Listing Date") subject to his retirement and re-election at annual general meeting in accordance with the Company's articles of association.

#### 委任及重選董事

本公司各執行董事及獨立非執行董事均與本公司訂有服務合約,任期為自本公司股份於聯交所上市之日期二零一三年十月二十八日(「上市日期」)起計三年,惟須根據本公司的組織章程細則於股東週年大會退任及重選。

#### **Corporate Governance Report (continued)**

#### 企業管治報告(續)

In accordance with the Company's articles of association, a person may be appointed as a Director either by the shareholders in general meeting or by the Board. Any Directors appointed by the Board as additional Directors or to fill casual vacancies shall hold office until the next following general meeting, and are eligible for re-election by the shareholders. In addition, all Directors are required to retire by rotation at least once every three years at the annual general meeting, and are eligible for re-election by the shareholders.

根據本公司的組織章程細則,任何人士均可由 股東於股東大會上或由董事會委任為董事。任 何獲董事會委任為新增董事或委任以填補臨時 空缺的董事的任期僅直至下屆股東大會為止, 惟彼等符合資格由股東重選。此外,全體董事 均須最少每隔三年於股東週年大會上輪值告 退,並符合資格由股東重選。

#### **BOARD DIVERSITY POLICY**

Pursuant to the CG Code, the Board adopted a board diversity policy (the "Board Diversity Policy") on 8 October 2013. The Company recognizes and embraces the benefits of diversity of Board members. While all Board appointments will continue to be made on a merit basis, the Company will ensure that the Board has a balance of skills, experience and diversity of perspectives appropriate to the needs of the Company's business. Selection of candidates will be based on a range of diversity perspectives, including but not limited to gender, age, cultural and educational background, experience (professional or otherwise), skills and knowledge.

## DIRECTORS' AND OFFICERS' INSURANCE

The Company has arranged appropriate insurance cover in respect of potential legal actions against its Directors and officers.

#### 董事會多元化政策

根據企業管治守則,董事會於二零一三年十月 八日採納董事會多元化政策(「**董事會多元化政** 策」)。本公司肯定及接受董事會成員多元化的 益處。在董事會所有任命將繼續奉行任人唯才 的原則的同時,本公司將確保董事會在切合本 公司業務所需的技能、經驗、不同觀點方面取 得平衡。挑選候選人將基於多種不同觀點,包 括但不限於性別、年齡、文化及教育背景、專 業或其他經驗、技術及知識。

#### 董事及行政人員的保險

本公司已就其董事及行政人員可能會面對的法律訴訟作出適當的投保安排。

### DIRECTORS' CONTINUOUS TRAINING AND PROFESSIONAL DEVELOPMENT

All Directors are aware of their responsibilities to the Shareholders and have exercised their duties with care, skill and diligence, in pursuit of the development of the Group. All Directors are provided with monthly updates on the Company's performance and financial position to enable the Board as a whole and each Director to discharge their duties. In addition, briefings and updates on the latest development regarding the Listing Rules and other applicable regulatory requirements are provided to the Board during Board meetings to ensure compliance and enhance their awareness of good corporate governance practices. In November 2015, the Company, together with its legal adviser, organized a training session to provide the Directors with an update on the Listing Rules.

#### 董事持續培訓及專業發展

全體董事均知悉彼等對股東的責任,履行彼等的職責時已傾注其關注、技術及勤勉,致力發展本集團。全體董事每月均獲提供有關本公司表現及財務狀況的最新資料,以便董事會會議及各董事履行職務。此外,於董事會會議期間,各董事獲提供有關上市規則及其他適用監管規定的最新發展簡介及更新資料,確保有關規定獲得遵守及提升董事對良好企業管治規的關注。於二零一五年十一月,本公司連同其法律顧問已舉辦培訓以向各董事提供上市規則的更新資料。

## CHAIRMAN AND CHIEF EXECUTIVE OFFICER

The roles of the Chairman and Chief Executive Officer are separate and are not performed by the same individual as this ensures better checks and balances and hence better corporate governance. Mr. Ziming Yang holds the position of the Chairman, who is primarily responsible for strategic positioning. Mr. Siu Keung Ng serves as the Chief Executive Officer, who is primarily responsible for the operations and business development of the Group.

#### 主席及行政總裁

主席及行政總裁的職能乃屬獨立,且並非由同一人士執行以確保較好的制衡作用,從而達至更佳的企業管治。楊紫明先生擔任主席,主要負責制定策略。吳少強先生擔任行政總裁,主要負責本集團營運及業務發展。

## INDEPENDENCE OF INDEPENDENT NON-EXECUTIVE DIRECTORS

The role of the Independent Non-executive Directors is to provide independent and objective opinions to the Board, giving adequate control and balances for the Group to protect the overall interests of the shareholders and the Group. They serve actively on the Board and its committees to provide their independent and objective views.

#### 獨立非執行董事的獨立身份

獨立非執行董事的角色乃向董事會提供獨立及客觀的意見,為本集團提供足夠的制約及平衡,以保障股東及本集團整體利益。彼等於董事會及其委員會上積極提供獨立及客觀的意見。

#### **Corporate Governance Report (continued)**

#### 企業管治報告(續)

In compliance with Rules 3.10(1) and 3.10A of the Listing Rules, the Company has appointed three independent non-executive Directors, representing more than one-third of the Board. One of the independent non-executive Directors has the appropriate professional qualifications in accounting or related financial management expertise as required by Rule 3.10(2) of the Listing Rules.

為遵守上市規則第3.10(1)條及3.10A條,本公司已委任三名獨立非執行董事,超過董事會人數三分之一。按上市規則第3.10(2)條的規定,其中一名獨立非執行董事具備合適會計專業資格或相關財務管理專業知識。

Each independent non-executive Director has submitted annual confirmation of his independence to the Company pursuant to rule 3.13 of the Listing Rules. Based on the contents of such confirmations, the company considers that all of the independent non-executive Directors are independent.

各獨立非執行董事已按上市規則第3.13條規定,向本公司提交其年度獨立身份確認書。根據該等確認書的內容,本公司認為全體獨立非執行董事均屬獨立。

## SECURITIES TRANSACTIONS BY DIRECTORS

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers as set out in Appendix 10 to the Listing Rules as the Company's code of conduct regarding Directors' securities transactions (the "Securities Dealing Code"). Upon specific enquiries, all Directors confirmed that they have complied with the relevant provisions of the Securities Dealing Code throughout the year ended 31 December 2015.

Senior management who, because of their office in the Company, are likely to be in possession of inside information, have also been requested to comply with the provisions of the Securities Dealing Code when dealing in the Company's shares.

#### 董事進行證券交易

本公司已採納上市規則附錄十所載上市發行人董事進行證券交易的標準守則作為本公司有關董事進行證券交易的行為守則(「證券交易守則」)。經作出特定查詢後,全體董事均已確認彼等於截至二零一五年十二月三十一日止整個年度一直遵守證券交易守則的相關條文。

因受聘於本公司而可能獲得內幕消息的高級管理層,於買賣本公司股份時亦須遵守證券交易守則的條文。

#### **COMPANY SECRETARY**

Ms. Lai Wah Wong, the Company Secretary of the Company, is a full time employee of the Group and has day-to-day knowledge of the Company's affairs. She also serves as the secretary of the Audit Committee, the Nomination Committee, the Remuneration Committee, the Corporate Governance Committee and other board committees as organised by the Board from time to time. Ms. Wong is responsible for advising the Board through the Chairman and/or the Chief Executive Officer on governance matters.

#### 公司秘書

本公司公司秘書黃麗華女士為本集團全職僱員,熟悉本公司的日常事務。其亦擔任審核委員會、提名委員會、薪酬委員會、企業管治委員會及董事會不時組織的其他董事委員會的秘書。黃女士負責就管治事宜透過主席及/或行政總裁向董事會提供意見。

During the financial year, the Company Secretary complied with the relevant professional training requirement under Rule 3.29 of the Listing Rules. The biographical details of the Company Secretary is set out in the section headed "Biographical Details of Directors and Senior Management" on pages 49 to 56 in the annual report.

於財政年度內,公司秘書已遵守上市規則第 3.29條下相關專業培訓規定。公司秘書的履歷 詳情載於本年報第49至56頁「董事及高級管 理層履歷詳情」一節。

## FINANCIAL REPORTING AND INTERNAL CONTROL

#### **Financial Reporting**

The Board acknowledges its responsibility to prepare the Company's accounts which give a true and fair view of the Group's state of affairs, results and cash flows for the year and in accordance with the International Financial Reporting Standards issued by the International Accounting Standards Board, and the Companies Ordinance. The Company has selected appropriate accounting policies and has applied them consistently based on prudent and reasonable judgments and estimates. The Board considers that the Group has adequate resources to continue in business for the foreseeable future and not aware of any material uncertainties relating to events or conditions that may affect the business of the Company or cast doubts on its ability to continue as going concern.

#### **Internal Controls**

The Board recognizes its responsibility to ensure the Company maintains a sound and effective internal control system. The Group's internal control system is designed to safeguard assets against misappropriation and unauthorized disposition and to manage operational risks. Review of the Group's internal controls covering major financial, operational and compliance controls, as well as risk management functions of different systems has been done on a systematic basis based on the risk assessments of the operations and controls. No major issue but areas for improvement have been identified. The Board and the Audit Committee considered that the key areas of the Group's internal control systems are reasonably implemented.

#### 財務報告及內部監控

#### 財務報告

董事會明白本身有責任根據國際會計準則委員 會頒布的國際財務報告準則及公司條例規定編 製本公司賬目,真實公平反映本集團於本年度 的事務狀況、業績及現金流量。本公司已根據 審慎及合理判斷及估計選擇合適的會計政策 實徹採用。董事會認為本集團備有充足資源於 可見未來繼續經營業務,且並不知悉任何可能 影響本公司業務或致令本公司持續經營能力成 疑的事件或狀況的重大不確定因素。

#### 內部監控

董事會確認其確保本公司維持健全有效內部監控系統的責任。本集團的內部監控系統乃為確保資產不會被不當挪用及未經授權處理以及管理經營風險而設計。本集團已根據各業務及監控的風險評估,有系統地檢討主要財務、營運及合規監控以及風險管理職能等不同系統的內部監控。概無發現重大事項,惟已識別需改進事項。董事會及審核委員會認為本集團已合理實施內部監控系統的主要部分。

#### **Corporate Governance Report (continued)**

企業管治報告(續)

#### **EXTERNAL AUDITOR**

KPMG has been appointed as the external auditor of the Company. The Audit Committee has been notified of the nature and the service charges of non-audit services performed by KPMG and considered that such services have no adverse effect on the independence of the external auditor.

During the year, the fees payable to KPMG or its affiliated firms comprise service charges for the following:

#### 外聘核數師

畢馬威會計師事務所已獲委任為本公司的外聘 核數師。審核委員會已獲知會畢馬威會計師事 務所提供非核數服務的性質及服務收費,認為 有關服務對外聘核數師的獨立身份並無不利影 響。

於本年度,應付畢馬威會計師事務所或其聯屬 公司的費用(包括服務費)如下:

|  |         | 2015<br>二零一五年<br>RMB'000<br>人民幣千元 | 2014<br>二零一四年<br>RMB'000<br>人民幣千元 |
|--|---------|-----------------------------------|-----------------------------------|
| Statutory audit Review of interim results Internal control review Other non-audit services | 法定審核    | 2,100                             | 1,700                             |
|  | 審閲中期業績  | 800                               | 700                               |
|  | 內部監控審閲  | 200                               | 200                               |
|  | 其他非審核服務 | 70                                | 140                               |

There was no disagreement between the Board and the Audit Committee on the selection and appointment of the external auditor during the year under review.

於回顧年度,董事會與審核委員會就挑選及委 任外聘核數師並無任何意見分歧。

## NON-COMPETE UNDERTAKING BY CONTROLLING SHAREHOLDERS

Mr. Ziming Yang, Acute Result Holdings Limited, Ascend Fame Limited, Prime Ascend Limited are the controlling shareholders (within the meaning of the Listing Rules) of the Company (the "Controlling Shareholders"). Each of the Controlling Shareholders has confirmed to the Company that none of them is engaged in, or interested in any business (other than the Group) which directly or indirectly competes or may compete with the business of the Group. To protect the Group from any potential competition, the Controlling Shareholders have given an irrevocable non-compete undertaking in the Group's favour on 8 October 2013 (the "Deed of Non-competition").

#### 控股股東作出的不競爭承諾

楊紫明先生、鋭成控股有限公司、昇譽有限公司及元陞有限公司為本公司控股股東(「**控股股東**」,具上市規則涵義)。各控股股東已向本公司確認,除本集團業務外,彼等概無從事任何與本集團業務存在或可能存在直接或間接競爭的業務,亦無於該等業務中擁有權益。為保障本集團免於面對任何潛在競爭,控股股東已於二零一三年十月八日向本集團作出不可撤回不競爭承諾(「**不競爭契據**」)。

In order to properly manage any potential or actual conflict of interests between the Group and the Controlling Shareholders in relation to the compliance and enforcement of the non-compete undertaking, the Company has adopted the following corporate governance measures:

為妥善管理任何本集團與控股股東之間有關遵 守及執行不競爭承諾的任何潛在或實際利益衝 突,本公司已採納以下企業管治措施:

- (a) the independent non-executive Directors will review, on an annual basis, the compliance with the undertaking given by the Controlling Shareholders under the Deed of Non-competition;
- (a) 獨立非執行董事將每年檢討控股股東遵 守不競爭契據項下承諾的情況;
- (b) the Controlling Shareholders undertake to provide all information requested by the Company which is necessary for the annual review by the independent non-executive Directors and the enforcement of the Deed of Non-competition;
- (b) 控股股東承諾提供本公司所要求就獨立 非執行董事進行年度審閱及不競爭契據 執行情況的一切所需資料:
- (c) the Company will disclose decisions on matters reviewed by the independent non-executive Directors relating to compliance and enforcement of the non-compete undertaking of the Controlling Shareholders under the Deed of Non-competition in the annual reports of the Company; and
- (c) 本公司將透過本公司年報披露獨立非執 行董事有關檢討控股股東遵守及執行不 競爭契據項下承諾事宜的任何決定:及
- (d) the Controlling Shareholders will make an annual declaration on compliance with their undertaking under the Deed of Non-competition in the annual report of the Company.
- (d) 控股股東將每年於本公司年報內就遵守 彼等於不競爭契據項下承諾作出聲明。

The Directors consider that the above corporate governance measures are sufficient to manage any potential conflict of interests between the Controlling Shareholders and their respective associates and the Group and to protect the interests of the shareholders, in particular, the minority shareholders.

董事認為,上述企業管治措施足以管理控股股東及彼等各自的聯繫人士與本集團之間任何潛在利益衝突,以及保障股東(尤其是少數股東)的利益。

Each of the Controlling Shareholders has confirmed to the Company that he/it has complied with the Deed of Noncompetition. The independent non-executive Directors of the Company have reviewed the status of compliance and enforcement of the Deed of Non-competition and confirmed that all the undertakings thereunder have been complied with.

各控股股東已向本公司確認,其已遵守不競爭 契據。本公司獨立非執行董事已審閱不競爭契 據的遵守及執行情況,並確認契據項下一切承 諾已獲遵守。

#### **Corporate Governance Report (continued)**

企業管治報告(續)

## COMMUNICATION WITH SHAREHOLDERS AND SHAREHOLDERS' RIGHTS

The Company aims to, via its corporate governance structure, enable all its shareholders an equal opportunity to exercise their rights in an informed manner and allow all shareholders to engage actively with the Company. Under the Company's articles of association, the shareholder communication policy and other relevant internal procedures of the Company, the shareholders of the Company enjoy, among others, the following rights:

#### (i) Participation at general meetings

The general meetings of the Company provide an opportunity for direct communication between the Board and the shareholders. The Company encourages the participation of the shareholders through annual general meetings and other general meetings where the shareholders meet and exchange views with the Board, and to exercise their right to vote at meetings. The Company shall arrange notices of meetings and circulars containing details on proposed resolutions to be sent to the shareholders no less than 20 business days before the meeting. At general meetings, separate resolutions are proposed on each substantial issue, including the election of individual Directors.

#### (ii) Enquiries and proposals to the Board

The Company encourages shareholders to attend Shareholders' meetings and make proposals by either directly raising questions on both operational and governance matters to the Board and Board Committees at the general meetings or providing written notice of such proposals for the attention of the Company Secretary at the registered office of the Company in Hong Kong currently situated at Unit A&B, 26 Floor, Billion Plaza II, 10 Cheung Yue Street, Cheung Sha Wan, Kowloon or via email to ir@cabbeen.com.

#### 與股東溝通及股東權利

本公司旨在透過其企業管治架構,讓全體股東有平等機會在知情情況下行使其權利,並讓全體股東積極參與本公司業務。根據本公司的組織章程細則、股東溝通政策及本公司其他相關內部程式,本公司股東可享(其中包括)以下權利:

#### (i) 參加股東大會

本公司的股東大會提供機會讓董事會與 股東直接溝通。本公司鼓勵股東透過東 原股東週年大會及其他股東大會參 公司事務,會上股東可與董事會會 交流意見,及行使其投票權利。 終安排於舉行大會前不少於20個 等 時向股東發出大會通告及載有提呈 報 大事項(包括選舉個別董事)提呈獨立 決議案。

#### (ii) 向董事會查詢及提出建議

本公司鼓勵股東出席股東大會,並透過以下方式作出建議:於股東大會向董事會及該等董事會委員會就有關營運及管治事宜直接提問,或將有關建議以書面形式送交本公司的香港註冊辦事處,現時地址為九龍長沙灣長裕街10號億京廣場二期26樓A及B室,或電郵至ir@cabbeen.com以呈交公司秘書。

## (iii) Convening extraordinary general meetings

The Directors may, whenever they think fit, convene an extraordinary general meeting. Extraordinary general meetings shall also be convened on the requisition of one or more shareholders holding, at the date of deposit of the requisition, not less than one tenth of the paid up capital of the Company having the right of voting at general meetings. Such requisition shall be made in writing to the Directors or the Company Secretary and deposited at the registered office of the Company in Hong Kong currently situated at Unit A&B, 26 Floor, Billion Plaza II, 10 Cheung Yue Street, Cheung Sha Wan, Kowloon for the purpose of requiring an extraordinary general meeting to be called by the Directors for the transaction of any business specified in such requisition. Such meeting shall be held within two months after the deposit of such requisition. If within twenty-one (21) days of such deposit the Directors fail to proceed to convene such meeting, the requisitionist(s) himself (themselves) may do so in the same manner, and all reasonable expenses incurred by the requisitionist(s) as a result of the failure of the Directors shall be reimbursed to the requisitionist(s) by the Company.

There are no provisions under the Company's articles of association or the Companies Law, Cap 22 (Law 3 of 1961, as consolidated and revised) of the Cayman Islands regarding procedures for Shareholders to put forward proposals at general meetings other than a proposal of a person for election as director. Shareholders may follow the procedures set out above to convene an extraordinary general meeting for any business specified in such written requisition.

#### (iii) 召開股東特別大會

董事可酌情隨時召開股東特別大會。於 提呈有關要求當日擁有權利於股東大會 投票的本公司繳足股本不少於十分之一 的一名或多名股東亦可要求召開股東特 別大會。有關要求應以書面方式向董事 或公司秘書提出,並送交本公司的香港 註冊辦事處,現時地址為九龍長沙灣長 裕街10號億京廣場二期26樓A及B室, 以要求董事就有關要求所指交易或任何 事務召開股東特別大會。有關大會須於 提出要求後兩個月內召開。倘於提出有 關要求後二十一(21)日內董事仍未召開 有關大會,則提出要求的人士可以相同 形式召開大會,而提出要求人士因董事 未有因應要求召開大會而產生的合理開 支將由本公司償付。

本公司組織章程細則或開曼群島第22章公司法(一九六一年第3號法案,綜合及經修訂)概無有關股東在股東大會提出建議的程式的規定(提名候選董事的建議除外)。股東可根據上述程式召開股東特別大會以處理有關書面要求提出的任何事務。

#### **Corporate Governance Report (continued)**

#### 企業管治報告(續)

The notice of annual general meeting together with the accompanying circular setting out the relevant information as required under the Listing Rules are sent to shareholders at least 20 clear business days prior to the meeting. Poll voting has been adopted for decision-making at Shareholders' meetings to ensure that each share is entitled to one vote. Details of the poll voting procedures are set out in the circular sent to Shareholders prior to the meeting and explained at the commencement of the meeting. Voting results are posted on the Company's website on the day of the annual general meeting.

股東週年大會通告連同上市規則規定須列明相關資料的隨附通函於大會前至少20個完整營業日向股東發出。於股東大會上的決定乃採納按股數投票表決方式,以確保每股股份均有一票投票權。投票表決程式的詳情載於在大會開始時加以解釋。投票表決結果於股東週年大會當日在本公司網站公佈。

## (iv) Procedures for proposing a person for election as a Director

Pursuant to the Article 85 of the articles of associations of the Company, no person other than a Director retiring at the meeting shall, unless recommended by the Directors for election, be eligible for election as a Director at any general meeting unless a Notice (as defined therein) signed by a Member (as defined therein) (other than the person to be proposed) duly qualified to attend and vote at the meeting for which such notice is given of his intention to propose such person for election and also a Notice signed by the person to be proposed of his willingness to be elected shall have been lodged at the head office or at the Registration Office provided that the minimum length of the period, during which such Notice(s) are given, shall be at least seven (7) days and that (if the Notices are submitted after the despatch of the notice of the general meeting appointed for such election) the period for lodgment of such Notice(s) shall commence on the day after the despatch of the notice of the general meeting appointed for such election and end no later than seven (7) days prior to the date of such general meeting.

#### (iv) 提名人士參選董事的程式

#### **CONSTITUTIONAL DOCUMENTS**

There was no change in the memorandum and articles of association of the Company during the year ended 31 December 2015.

#### **章**程文件

於截至二零一五年十二月三十一日止年度,本 公司的組織章程大綱及細則概無變動。

## Biographical Details of Directors and Senior Management 董事及高級管理層履歷詳情

#### **EXECUTIVE DIRECTORS**

Mr. Ziming Yang (楊紫明), aged 44, is the founder of our Group. He is also the chairman of the Board of our Company. He was appointed as an executive Director on 3 November 2011. Mr. Yang has over 20 years of experience in the fashion and retail industry and is primarily responsible for our overall corporate strategies, planning and business development. Mr. Yang first started his fashion and wholesale of apparel business in April 1992. In October 1997, Mr. Yang began to design and wholesale our Cabbeen branded apparel. Mr. Yang has over 20 year of experience in design and leads our design and research and development team. He has been one of the most famous designers in China, who won the award for "Best Menswear Designer"\* (最佳男裝設計師) at the China International Fashion Week\* (中國國際時裝週) in 2009 and "The 14th China Fashion Design Top Award"\* (第14屆中國時裝設計金頂獎), which is the top honor in apparel design in China in 2010. Mr. Yang was accredited as "2010 Quanzhou Economic Figure" (2010年度泉州經 濟人物) and was the member of the 10th China Young Entrepreneurs Association (第十屆中國青年企業家協會 會員) in 2010. In 2011, he was the chairperson of Shishi Youth Chamber of Commerce's Council (石獅市青年商 會理事會會長), honorable president of Shishi Textile & Garments Commerce Chamber's Council (石獅市紡織服 裝商會理事會名譽會長) and a committee member of the 11th Committee of All-China Youth Federation (中華全國 青年聯合會第十一屆委員會委員). In 2012, Mr. Yang was the first president of the Fashion Designers' Association of Fujian Province\* (福建省服裝設計師協會第一屆會長) and the honorable president of Quanzhou APEC Commerce Chamber's Council\* (泉州APEC商務協會名譽會長). In March 2013, Mr. Yang became the consulting professor of Beijing Institute of Fashion Technology (北京服裝學院). In April 2014, Fujian Normal University (福建師範大學) appointed Mr. Yang as a guest professor. In addition, Mr. Yang is currently the vice president and a member of the standing committee and the arts committee of the China Fashion Designers Association (中國服裝設計師協會). Mr. Yang received his EMBA in Sun Yat-Sen University (中山大 學) in June 2011. Mr. Yang has been the vice president of the standing committee of the China Garment Association\*

#### 執行董事

楊紫明先生,44歲,本集團創辦人。彼亦為本 公司董事會主席。彼於二零一一年十一月三日 獲委任為執行董事。楊先生於時裝及零售業擁 有逾二十年經驗,主要負責我們的整體公司策 略、規劃及業務發展。楊先生最初於一九九二 年四月開始其時裝及服裝批發業務。一九九七 年十月,楊先生開始設計及批發Cabbeen品牌 服裝。楊先生在設計方面擁有逾二十年經驗, 領導我們的設計及研發團隊。彼為中國最知名 設計師之一,於二零零九年中國國際時裝週榮 獲「最佳男裝設計師」獎,並於二零一零年榮 獲中國服裝設計最高榮譽的「第14屆中國時 裝設計令頂獎|。楊先生於二零一零年獲評為 「2010年度泉州經濟人物」,並為第十屆中國 青年企業家協會會員。二零一一年,彼為石獅 市青年商會理事會會長、石獅市紡織服裝商會 理事會名譽會長及中華全國青年聯合會第十一 屆委員會委員。二零一二年,楊先生擔任福建 省服裝設計師協會第一屆會長及泉州APEC商 務協會名譽會長。二零一三年三月,楊先生出 任北京服裝學院顧問教授。二零一四年四月, 楊先生獲福建師範大學聘任為客座教授。此 外,楊先生現為中國服裝設計師協會副主席及 常務理事會理事和藝術委員會委員。楊先生於 二零一一年六月取得中山大學 EMBA。楊先生 亦自二零一三年十月起擔任中國服裝協會理事 會副會長,在二零一三年四月,楊先生獲中國

## Biographical Details of Directors and Senior Management (continued) 董事及高級管理層履歷詳情(續)

(中 國 服 裝 協 會) since October 2013. In April 2013, Mr. Yang was awarded as 2012 Innovative person of China textile industry\* (2012 中國紡織行業年度創新人物) by The Association of China Textile Industry\* (中國紡織工業聯合會). Mr. Yang is the cousin of Mr. Dongliang Tian (田楝樑) and brother-in-law of Mr. Rongqin Ke (柯 榕 欽), both of whom are also our executive Directors.

紡織工業聯合會評為二零一二年中國紡織行業 年度創新人物。楊先生為執行董事田棟樑先生 的表兄弟及執行董事柯榕欽先生的姻兄。

Mr. Siu Keung Ng (吳少強), aged 45, is one of the founding members of our Group and has been appointed as an executive Director of our Company on February 18, 2013. Mr. Siu Keung Ng is primarily responsible for our overall corporate planning and strategy execution and is the chief executive officer of our Group since July 2010. Mr. Ng has over 15 years of experience in various aspects, including business operation, management, sales, procurement, financial and human resource. Mr. Ng has been with our Group since 1997. Mr. Ng obtained his bachelor's degree in material engineering majoring in forge craft and equipment from Shanghai Jiao Tong University (上 海交通大學) in July 1992.

吳少強先生,45歲,本集團創辦人之一,於 二零一三年二月十八日獲委任為本公司執行董 事。吳少強先生主要負責我們的整體公司規劃 及策略執行,自二零一零年七月起出任本集團 的行政總裁。吳先生於包括業務營運、管理、 銷售、採購、財務及人力資源等多個範疇擁有 逾十五年經驗。吳先生自一九九七年以來一直 任職於本集團。吳先生於一九九二年七月獲上 海交通大學材料工程學士學位,主修熔爐工藝 及設備。

Mr. Rongqin Ke (柯榕欽), aged 41, is one of the founding members of our Group and has been appointed as an executive Director of our Company on February 18, 2013. Mr. Rongqin Ke is primarily responsible for the business development of our markets in eastern China. Mr. Ke has over 15 years of experience in various aspects, including manufacturing, product design and research and development and procurement. Mr. Ke has been with our Group since 1997.

柯榕欽先生,41歲,本集團創辦人之一,於 二零一三年二月十八日獲委任為本公司執行董 事。柯榕欽先生主要負責本集團在華東市場的 業務發展。柯先生於包括製造、產品設計、研 發及採購等多個範疇擁有逾十五年經驗。柯先 生自一九九七年以來一直任職於本集團。

Mr. Ke obtained his diploma certificate in business administration from Hunan University of Technology (湖南工業大學) in January 2008. He completed the EMBA program at Lingnan College of Sun Yat-Sen University (中山大學嶺南學院) in June 2013. Mr. Ke was accredited as "2011-2012 Top Ten Professional Managers of Apparel Industry in Guangdong Province"\* (2011-2012年度廣東省服裝行業十佳職業經理人) in August 2012. Mr. Rongqin Ke is the brother-in-law of Mr. Ziming Yang.

柯先生於二零零八年一月取得湖南工業大學工商管理文憑。彼於二零一三年六月在中山大學 嶺南學院完成EMBA課程。柯先生於二零一二年八月獲評為「2011-2012年度廣東省服裝行業十佳職業經理人」。柯榕欽先生為楊紫明先生的姻弟。 Mr. Dongliang Tian (田棟樑), aged 41, is one of the founding members of our Group and has been appointed as an executive Director of our Company on February 18, 2013. Mr. Dongliang Tian is primarily responsible for the business development of our markets in northern China. Mr. Tian has over 15 years of experience in sales and marketing. Mr. Tian has been with our Group since 1997.

Mr. Tian obtained his diploma certificate in business administration from Hunan University of Technology (湖南 工業大學) in January 2008. He also completed the "Cabbeen Guangzhou Mini-EMBA" program\* (廣州市卡賓服裝有限公司 Mini-EMBA課程研修班) at Lingnan College of Sun Yat-Sen University (中山大學嶺南學院) on December 2007. Mr. Dongliang Tian is the cousin of Mr. Ziming Yang.

Mr. Qiang Wei (韋強), aged 41, has been the vice president of our Group since July 2010 and was appointed as an executive Director of our Company on February 18, 2013. Mr. Wei is primarily responsible for our finance, operation and legal affairs and human resource of our Group. Mr. Wei has over 15 years of experience in finance and accounting. Prior to joining us, Mr. Wei was an accountant in Guangxi Bobai County Foreign Trade and Economic Company\* (廣西博白縣對外經濟貿易總公司) from January 1997 to October 1998. He was then worked in the finance department of Guangzhou Complacent Industrial Co., Ltd. (廣州永益有限公司) from November 1998 to October 2002. From April 2003 to March 2004 and from March 2004 to September 2008, Mr. Wei had been the finance manager and finance director, respectively, in Guangzhou Sai De Electrical Equipment Co., Ltd.\* (廣州賽德機電設備有限公司) and Foshan U Right Garment Co., Ltd. (佛山佑威服裝有限公司). Mr. Wei joined our Group in December 2008 as the financial director of Cabbeen Clothing (China) Limited and took in charge of the company's finance.

田棟樑先生,41歲,本集團創辦人之一,於二零一三年二月十八日獲委任為本公司執行董事。田棟樑先生主要負責本集團在華北市場的業務發展。田先生於銷售及營銷方面擁有逾十五年經驗。田先生自一九九七年以來一直任職於本集團。

田先生於二零零八年一月取得湖南工業大學工商管理文憑。彼亦於二零零七年十二月完成中山大學嶺南學院的「廣州市卡賓服裝有限公司Mini-EMBA課程研修班」。田棟樑先生為楊紫明先生的表弟。

## Biographical Details of Directors and Senior Management (continued) 董事及高級管理層履歷詳情(續)

Mr. Wei completed a self-taught accounting diploma course in April 1999 held by the Commission of Self-taught Higher Education Examination of Guangxi Zhaung Autonomous Region (廣西壯族自治區高等教育自學考試委員會), and subsequently obtained the Medium Level Accountant title granted by Ministry of Finance of the PRC in May 2002. Mr. Wei obtained his diploma certificate in accounting through online courses from China University of Geosciences (中國地質大學) in July 2007. Mr. Wei also completed the "Cabbeen China-EMBA" program\* (卡賓服飾(中國)有限公司EMBA高級課程研修班) in November 2009 at Lingnan College of Sun Yat-Sen University (中山大學嶺南學院).

章先生於一九九九年四月完成由廣西壯族自治 區高等教育自學考試委員會舉辦的自修會計文 憑課程,其後於二零零二年五月取得中國財政 部認可的中級會計師職稱。章先生於二零零七 年七月通過網上課程學習取得中國地質大學會 計專業文憑。章先生亦於二零零九年十一月完 成中山大學嶺南學院的「卡賓服飾(中國)有限 公司EMBA高級課程研修班」。

## INDEPENDENT NON-EXECUTIVE DIRECTORS

Mr. Yung Kwok Tsui (徐容國), aged 47, is our independent non-executive Director and was appointed to our Board on February 18, 2013. Mr. Tsui has over 20 years of extensive experience in auditing and accounting, including experience from corporations and an international accounting firm. Mr. Tsui joined Ju Teng International Holdings Limited (巨騰國際控股有限公司) (stock code: 3336) in August 2004 and has been the company's executive director, chief financial officer and company secretary since its listing in the Stock Exchange. He has also respectively been an independent non-executive director of Shenguan Holdings (Group) Limited (神 冠 控 股(集團)有限公司) (stock code: 829) since September 2009, SITC International Holdings Company Limited (海豐 國際控股有限公司) (stock code: 1308) since September 2010 and 361 Degrees International Limited (361 度國際有 限公司) (stock code: 1361) since September 2012, all of which are listed on the Stock Exchange.

Mr. Tsui obtained his bachelor's degree of business in accounting from Curtin University of Technology in August 1992 and his master's degree of corporate governance from The Hong Kong Polytechnic University in December 2007. Mr. Tsui has been a member of Hong Kong Institute of Certified Public Accountants since February 1997, a member of Chartered Accountants Australia and New Zealand since June 2000, and a member of CPA Australia since September 1996. He has also been a member of The Hong Kong Institute of Chartered Secretaries since December 2007.

#### 獨立非執行董事

徐容國先生,47歲,我們的獨立非執行董事, 於二零一三年二月十八日獲委任加入董事會。 徐先生於審計及會計方面擁有逾二十年豐富經 驗,曾任職多家企業及一家國際會計師事務 所。徐先生於二零零四年八月加入巨騰國際 控股有限公司(股份代號:3336),並自該公 司於聯交所上市後擔任執行董事、財務總監 及公司秘書。彼亦分別自二零零九年九月 之二零一零年九月及二零一二年九月起出任聯 交所上市公司神冠控股(集團)有限公司(股份 代號:829)、海豐國際控股有限公司(股份代 號:1308)及361度國際有限公司(股份代號: 1361)的獨立非執行董事。

徐先生於一九九二年八月獲 Curtin University of Technology 的會計商業學士學位,並於二零零七年十二月獲香港理工大學的企業管治碩士學位。徐先生自一九九七年二月起為香港會計師公會會員、自二零零年六月起為澳洲及紐西蘭特許會計師協會會員及自一九九六年九月起為澳洲會計師公會會員。彼亦自二零零七年十二月起為香港特許秘書公會會員。

Mr. Honghui Chen (陳宏輝), aged 44, is our independent non-executive Director and was appointed to our Board on 18 February 2013. Mr. Chen has over 20 years of extensive experience teaching universities in the fields of management, economics and corporate social responsibility. From July 1993 to June 2003, Mr. Chen worked in Wuhan University of Science and Technology, primarily teaching management and economics. From July 2003 till now, Mr. Chen has worked in Sun Yat-Sen University, primarily teaching courses including strategic management and corporate social responsibility. Mr. Chen had been granted the title of deputy professor from April 2004 to July 2008 and has been subsequently granted the title of professor since July 2008. Mr. Chen had also been the deputy dean of Lingnan College in Sun Yat-Sen University from November 2007 to March 2012 and has been the director of the Research Center for Corporate Social Responsibility at Lingnan College of Sun Yat-Sen University\* (中山大學嶺南學院企業社會責任研究中心主 任) from July 2009 and the chair of the Department of Business Management at Lingnan College of Sun Yat-Sen University\* (中山大學嶺南學院經濟管理系主任), respectively. From 2004 till now, Mr. Chen has done various researches on the topics of corporate social responsibility and strategic management and economics efficiency, which were subsidies by the PRC or local government. The essay written by Mr. Chen in 2007 was accredited as the Second Prize of The Philosophy and Society Science Outstanding Achievement in Guangdong Province\* (廣 東省哲學社會科學優秀成果二等獎). Mr. Chen has also been the independent director of Guangdong Telepower Communication Co., Ltd.\* (廣東天波資訊技術股份有 公司) from January 2012 to December 2015. Mr. Chen obtained the Qualification of Teacher of the PRC in 1996. He also obtained his doctoral degree in enterprise management from Zhejiang University in June 2003.

陳宏輝先生,44歲,我們的獨立非執行董事, 於二零一三年二月十八日獲委任加入董事會。 陳先生擁有逾二十年在大學教授管理、經濟及 企業社會責任學科的豐富經驗。一九九三年七 月至二零零三年六月,陳先生在武漢科技大學 任教,主要教授管理及經濟。二零零三年七 月至今,陳先生一直在中山大學任教,主要教 授的課程包括戰略管理及企業社會責任。陳先 生於二零零四年四月至二零零八年七月獲授副 教授職銜,並於隨後自二零零八年七月起獲授 教授職銜。陳先生於二零零十年十一月至二零 一二年三月亦曾任中山大學嶺南學院副院長, 並自二零零九年七月起一直分別擔任中山大學 嶺南學院企業社會責任研究中心主任及中山大 學嶺南學院經濟管理系主任。二零零四年至 今,陳先生曾就企業社會責任以及戰略管理及 經濟效益等題目進行多項研究,有關研究均由 中國或地方政府資助。陳先生於二零零七年完 成的論文獲頒發廣東省哲學社會科學優秀成果 二等獎。陳先生於二零一二年一月至起二零 一五年十二月期間為廣東天波資訊技術股份有 限公司的獨立董事。陳先生於一九九六年取得 中國教師資質。彼亦於二零零三年六月獲浙江 大學頒發企業管理博士學位。

## Biographical Details of Directors and Senior Management (continued) 董事及高級管理層履歷詳情(續)

Mr. Ming Shu Leung (梁銘樞), aged 40, was appointed as an independent non-executive Director on February 18, 2013. Mr. Leung has been the chief financial officer and company secretary of China ITS (Holdings) Co., Ltd. (中國 智能交通系統(控股)有限公司), a company listed on the Stock Exchange (stock code: 1900), since January 2008. He has also been an independent non-executive director of Comtec Solar Systems Group Limited (卡姆丹克太陽能 系統集團有限公司) (stock code: 712), a company listed on the Stock Exchange, since June 2008, and was an independent non-executive director of Shengli Oil & Gas Pipe Holdings Limited (勝利油氣管道控股有限公司) (stock code: 1080), a company listed on the Stock Exchange, from January 2011 to April 2013. Mr. Leung has over 15 years of experience in the areas of corporate finance and accounting. Mr. Leung started his professional career at PricewaterhouseCoopers in Hong Kong as an auditor in 1998. He then worked at the global corporate finance division of Arthur Andersen & Co. in Hong Kong, which subsequently merged with PricewaterhouseCoopers, until December 2000.

梁銘樞先生,40歲,於二零一三年二月十八日 獲委任為獨立非執行董事。自二零零八年一月 起,梁先生一直擔任聯交所上市公司中國智慧 交通系統(控股)有限公司(股份代號:1900) 的財務總監兼公司秘書。彼自二零零八年六月 起亦為聯交所上市公司卡姆丹克太陽能系統集 團有限公司(股份代號:712)的獨立非執行董 事,且於二零一一年一月至二零一三年四月曾 為聯交所上市公司勝利油氣管道控股有限公司 (股份代號:1080)的獨立非執行董事。梁先 生在公司財務及會計方面擁有逾十五年經驗。 梁先生於一九九八年在羅兵咸永道會計師事務 所香港辦事處開始其核數師專業事業。彼其後 於香港安達信會計師事務所(其後與羅兵咸永 道會計師事務所合併)的全球公司融資部任職 至二零零零年十二月。

From July 2001 to February 2003, Mr. Leung also worked as a business consultant in Market Catalyst International (Hong Kong) Limited, where he advised companies on issues of strategy, organization and operations. Mr. Leung then spent approximately three years from February 2003 to January 2006 at CDC Corporation, a NASDAQlisted company, as a senior manager in the mergers and acquisitions department, and as the chief financial officer of China.com Inc., a subsidiary of CDC Corporation and a company listed on the Stock Exchange. From February 2006 to October 2006, Mr. Leung served as the chief financial officer of Beijing Xinwei Telecom Technology Co., Ltd., a related party of 大唐電信科技股份有限公司 (Datang Telecom Technology Co., Ltd., a company listed on The Shanghai Stock Exchange) which is engaged in the development of telecommunication standard and manufacture of telecommunication equipment. From November 2006 to January 2008, he served as the chief financial officer of Beijing Lingtu Spacecom Technology Co., Ltd (北京靈圖星訊科技有限公司), a subsidiary of Beijing Lingtu Software Co., Ltd (北京靈圖軟件技術有 限公司), a PRC digital mapping and navigation software company.

二零零一年十月至二零零三年二月,梁先生亦 曾擔任卓進市場策動(香港)有限公司的業務 顧問,就策略、組織及營運等事宜向公司提供 意見。其後,梁先生自二零零三年二月起至二 零零六年一月約三年間,在納斯達克上市公司 CDC Corporation 擔任併購部高級經理,並在 CDC Corporation的附屬公司中華網科技公司 (聯交所上市公司)擔任首席財務官。二零零 六年二月至二零零六年十月,梁先生擔任上海 證券交易所上市公司大唐電信科技股份有限公 司(從事電信標準開發,並為電信設備製造商) 的關聯方北京信威通信技術股份有限公司的首 席財務官。二零零六年十一月至二零零八年一 月,彼擔任中國電子地圖及導航軟件公司北京 靈圖星訊科技有限公司(北京靈圖軟件技術有 限公司的附屬公司)的首席財務官。

Mr. Leung obtained his bachelor's degree in arts with first class honor in accountancy from The City University of Hong Kong in June 1998 and a master's degree in accountancy from The Chinese University of Hong Kong in November 2001. He is a fellow member of the Association of Chartered Certified Accountants (FCCA) and a fellow member of The Hong Kong Institute of Certified Public Accountants (FCPA).

梁先生於一九九八年六月獲香港城市大學頒發會計第一級榮譽文學學士學位,並於二零零一年十一月獲香港中文大學頒發會計碩士學位。 彼為英國特許公認會計師公會資深會員及香港會計師公會資深會員。

#### **SENIOR MANAGEMENT**

Ms. Lai Wah Wong (黃麗華), aged 41, is the chief financial officer of our Group. Ms. Wong is also our company secretary and one of the authorized representatives of our Company. Ms. Wong joined our group in April 2012 and is primarily responsible for our overall financial management and company secretarial affairs and coordination of investor relations. Ms. Wong has over 15 years of experience in auditing, tax and financial management. Prior to joining us, she had worked in international accounting firms and other companies listed on the main board of the Stock Exchange. Ms. Wong obtained her bachelor's degree of arts in accounting at The Hong Kong Polytechnic University in November 1997 and master's degree of science in corporate finance at The Hong Kong University of Science and Technology in 2014. She is also a fellow member of The Hong Kong Institute of Certified Public Accountants.

#### 高級管理層

黃麗華女士,41歲,為本集團財務總監。黃女士亦為我們的公司秘書及本公司其中一名授權代表。黃女士於二零一二年四月加入本集團,主要負責我們的整體財務管理、公司秘書事宜及統籌投資者關係。黃女士於審計、稅務及財務管理方面擁有逾十五年經驗。加入我們之前,彼曾任職於國際會計師行及其他聯交所主板上市公司。黃女士於一九九七年十一月取得香港理工大學會計文學學士學位及於二零一四年取得香港科技大學企業融資理學碩士學位。彼亦為香港會計師公會資深會員。

## Biographical Details of Directors and Senior Management (continued) 董事及高級管理層履歷詳情(續)

Ms. Tsang Jioe (游崢), aged 45, is the vice president of our Group. Ms. Jioe joined our Group in July 2011 and is primarily responsible for the supply chain and product management. Ms. Jioe has over five years of experience in retail industry and over 13 years of experience in human resource. Prior to joining us, Ms. Jioe had worked in Fila Sport (HK) Ltd for 15 years from May 1991 to December 2006 and held various positions, including administration officer, human resource and administration manager and the regional human resource and administration manager. From January 2007 to May 2007, Ms. Jioe was the corporate human resource manager in Pacific Coffee Company Ltd. From June 2007 to February 2011, Ms. Jioe worked at Fila Marketing (Hong Kong) Limited as the general manager. She also took up the role as the PRC vice president of product and retail development of Fila Marketing (Hong Kong) Limited from November 2009 to September 2010. Ms. Jioe obtained her bachelor's degree in business administration from The Open University of Hong Kong in June 2003. She also completed the "First Semester of Shenzhen Executive Certificate Program in Human Resource Management"\* (人力資源管理高級經 理研究課程專案深圳第一期) in January 2006 held by The School of Economics and Management of Tsinghua University (清華大學經濟管理學院).

游崢女士,45歲,本集團副總裁。游女士於 二零一一年七月加入本集團,主要負責供應鏈 及商品管理。游女士於零售業擁有逾五年經驗 而於人力資源管理方面擁有逾十三年經驗。加 入我們之前,游女士於一九九一年五月至二零 零六年十二月在Fila Sport (HK) Ltd工作十五 年,歷任多個職位,包括行政主任、人力資源 及行政經理以及區域人力資源及行政經理。二 零零七年一月至二零零七年五月,游女士擔任 Pacific Coffee Company Ltd.的公司人力資源 經理。二零零七年六月至二零一一年二月,游 女士擔任Fila Marketing (Hong Kong) Limited 的總經理。彼亦於二零零九年十一月至二零 一零年九月擔任Fila Marketing (Hong Kong) Limited的產品及零售發展中國副總裁。游女 士於二零零三年六月取得香港公開大學工商管 理學士學位。彼亦於二零零六年一月完成清華 大學經濟管理學院的「人力資源管理高級經理 研究課程專案深圳第一期」課程。

#### **Report of the Directors**

#### 董事會報告

The Directors are pleased to present the annual report together with the audited consolidated financial statements of the Group for the year ended 31 December 2015.

董事欣然提呈本集團截至二零一五年十二月 三十一日止年度的年報,連同經審核綜合財務 報表。

#### PRINCIPAL PLACE OF BUSINESS

The Company was incorporated in the Cayman Islands and is domiciled in Hong Kong and has its registered office at Unit A&B, 26/F, Billion Plaza II, 10 Cheung Yue Street, Cheung Sha Wan, Kowloon, Hong Kong. The Group's principal place of business is in the PRC.

## 主要營業地點本公司在開曼群島

本公司在開曼群島註冊成立,並以香港為居駐地,其註冊辦事處位於香港九龍長沙灣長裕街10號億京廣場二期26樓A及B室。本集團的主要營業地點位於中國。

#### PRINCIPAL ACTIVITIES

The principal activities of the Group are wholesaling and retailing of branded menswear and related accessories in the PRC. The principal activities and other particulars of the subsidiaries are set out in note 11 to the financial statements.

#### 主要業務

本集團的主要業務為於中國批發及零售品牌男裝及相關配飾。附屬公司的主要業務及其他資料載於財務報表附註11。

#### **MAJOR CUSTOMERS AND SUPPLIERS**

During the year ended 31 December 2015, aggregate sales to the Group's largest and five largest customers accounted for 10.4% (2014: 8.9%) and 43.3% (2014: 40.0%), respectively, of the Group's total revenue for the year.

#### 主要客戶及供應商

截至二零一五年十二月三十一日止年度,向本集團的最大及五大客戶銷售總額分別佔本集團年內總營業額的10.4%(二零一四年:8.9%)及43.3%(二零一四年:40.0%)。

Aggregate purchases from the Group's largest and five largest suppliers of OEM products accounted for 14.1% (2014: 17.7%) and 41.3% (2014: 50.2%), respectively, of the Group's total purchases from suppliers for the year ended 31 December 2015.

向本集團的外包產品最大及五大供應商採購總額分別佔本集團截至二零一五年十二月三十一日止年度自供應商採購總額的14.1% (二零一四年:17.7%)及41.3%(二零一四年:50.2%)。

At no time during the year have the Directors, their associates or any shareholder of the Company (who or which to the knowledge of the Directors owns more than 5% of the Company's issued share capital) had any interest in the Group's five largest customers and suppliers.

董事、彼等的聯繫人士或本公司任何股東(就 董事所知擁有本公司已發行股本超過5%的股 東)於年內概無於本集團五大客戶及供應商中 擁有任何權益。

### Report of the Directors (continued)

#### 董事會報告(續)

#### **FIVE-YEAR FINANCIAL SUMMARY**

A summary of the results and of the assets and liabilities of the Group for the latest five financial years is set out on page 175 of the annual report. This summary does not form part of the audited consolidated financial statements.

#### FINANCIAL STATEMENTS

The profit of the Group for the year ended 31 December 2015 and the state of the Company's and the Group's affairs as at that date are set out in the consolidated financial statements on pages 87 to 174 of the annual report.

#### **RESERVES**

Details of movements in reserves of the Company and the Group are set out in note 22 to the financial statements and in the consolidated statement of changes in equity, respectively.

#### **DISTRIBUTABLE RESERVES**

As at 31 December 2015, the Group's reserves available for distribution, calculated in accordance with the Companies Law, Cap. 22 (Law 3 of 1961, as consolidated and revised) of the Cayman Islands, amounted to approximately RMB68.5 million.

#### **DIVIDEND**

On 30 July 2015, the Company declared an interim dividend of HK10.5 cents (2014: HK8 cents) per ordinary share for the six months ended 30 June 2015. The Directors now recommend the payment of a final dividend of HK9 cents (2014: HK9 cents) per ordinary share in respect of the year ended 31 December 2015.

#### **CHARITABLE DONATIONS**

Charitable donations made by the Group during the year amounted to RMB100,000 (2014: RMB229,482).

#### 五年財務概要

本集團於最近五個財政年度的業績及資產負債 概要載於年報第175頁。該概要並不屬於經審 核綜合財務報表的組成部分。

#### 財務報表

本集團截至二零一五年十二月三十一日止年度 的溢利以及本公司及本集團於該日的事務狀況 載於本年報第87至174頁的綜合財務報表內。

#### 儲備

本公司及本集團的儲備變動詳情分別載於財務報表附註22及綜合權益變動表內。

#### 可供分派儲備

於二零一五年十二月三十一日,本集團的可供 分派儲備約為人民幣68.5百萬元,乃根據開 曼群島法律第22章公司法(1961年第3號法 例,經綜合及修訂)計算所得。

#### 股息

本公司已於二零一五年七月三十日宣派截至二零一五年六月三十日止六個月的中期股息每股普通股10.5港仙(二零一四年:8港仙)。董事現建議就截至二零一五年十二月三十一日止年度派付末期股息每股普通股9港仙(二零一四年:9港仙)。

#### 慈善捐款

本集團於年內的慈善捐款為人民幣 100,000 元 (二零一四年:人民幣 229,482元)。

#### **NON-CURRENT ASSETS**

Details of acquisitions and other movements of non-current assets (including plant and equipment and intangible assets) are set out in notes 9 and 10 to the consolidated financial statements.

#### **SHARE CAPITAL**

Details of movements in the share capital of the Company during the year are set out in note 22 to the consolidated financial statements.

#### **BUSINESS REVIEW**

#### Overview

The Group currently has four menswear brands targeting customers aged between 20 and 35. During the year 2015, our main brand, Cabbeen Lifestyle, continued to contribute over 90% of our revenue.

As of 31 December 2015, the Group had 1,139 retail outlets, representing a slight increase of 87 retail outlets from 1,052 as at 31 December 2014. Over 76% of our retail outlets are situated in second and third tier cities in the PRC because we believe there is greater potential for growth in those areas. Proportion of retail outlets in shopping malls was increasing in recent years because we saw a switch of consumer traffic to commercial shopping complex as a result of urbanization and a trend that customers prefer the shopping environment in malls. As of 31 December 2015, over 25% of our retail outlets were in shopping malls.

Among all of our retail outlets, 725 (2014: 853) were operated under wholesales model, 377 (2014: 190) were under consignment model and 37 (2014: 9) were self-managed retail stores. In addition, we have started to operate online shops on our official website and other popular e-commerce platforms since June 2015.

#### 非流動資產

非流動資產(包括廠房及設備以及無形資產)的 購置及其他變動詳情載於綜合財務報表附註9 及10。

#### 股本

本公司股本年內變動詳情載於綜合財務報表附 註22。

#### 業務回顧

#### 回顧

本集團現有四個男裝品牌,目標客戶的年齡介 乎20歲至35歲。於二零一五年度,我們的主 要品牌卡賓休閒繼續佔收益逾90%。

於二零一五年十二月三十一日,本集團有1,139間零售店舖,較二零一四年十二月三十一日的1,052間輕微增加87間。我們超過76%零售店舖位於中國二、三線城市,因為我們相信該等地區有更大的增長潛力。近年,由於城鎮化及客戶傾向選擇商場的購物環境,我們注意到顧客流量轉往大型購物商場,因此商場零售店舖的比例一直增加。於二零一五年十二月三十一日,本集團超過25%零售店舖位於商場。

在我們的所有零售店舖中,725間(二零一四年:853間)採用批發模式經營,377間(二零一四年:190間)採用代銷模式經營及37間(二零一四年:9間)為自營零售店。此外,我們自二零一五年六月起於官網及其他熱門電子商貿平台上銷售產品。

#### Report of the Directors (continued) 董事會報告(續)

We have 31 (2014: 40) distributors as of 31 December 2015. The reduction in number of distributors was due to some distributors merging their businesses during the year. The five largest distributors contributed approximately 43.3% (2014: 40.0%) of our revenue for the year ended 31 December 2015. Our major distributors are from Guangdong, Sichan, Hunan, Hubei and Fujian Provinces.

We outsourced the production of all of our products and the five largest suppliers contributed 41.3% (2014: 50.2%) of our total purchases during the year 2015.

#### Financial key performance indicators

For the year ended 31 December 2015, the Group's total revenue increased by 23.5% to approximately RMB1,356.5 million (2014: RMB1,098.2 million). Profit for the year increased by 22.1% to approximately RMB287.6 million (2014: RMB235.5 million). Net profit margin was 21.2% (2014: 21.4%) for the year ended 31 December 2015. Earnings per share were RMB40.44 cents (2014: RMB33.12 cents). The Board is pleased to propose a final dividend of HK9 cents per share. Including the interim dividend of HK10.5 cents paid during the year, total dividend payout ratio for the year is 39.6%.

Revenue from wholesale operations remained the main contribution to our revenue but its contribution by percentage has been decreasing because the number of retail outlets which has transformed from the wholesale model to the consignment model has increased from 190 as of 31 December 2014 to 377 as of 31 December 2015. On the other hand, revenue contribution from consignment sales increased from 5.1% for the year 2014 to 26.5% for the year 2015.

Overall revenue growth was mainly driven by the increase in sales volume with an expansion of retail network and same store sales growth, and increase in revenue from e-commerce business. The increase in net profit was in line with the increase in revenue and gross profit.

於二零一五年十二月三十一日,我們擁有31名(二零一四年:40名)分銷商。分銷商數目有所減少乃由於部分分銷商於二零一五年間進行業務合併。五大分銷商佔我們截至二零一五年十二月三十一日止年度的收益約43.3%(二零一四年:40.0%)。我們的主要分銷商來自廣東、四川、湖南、湖北及福建各省。

我們的所有產品均外包生產,五大供應商佔我們二零一五年採購總額的41.3%(二零一四年:50.2%)。

#### 財務主要表現指標

截至二零一五年十二月三十一日止年度,本集團的總收益增加23.5%至約人民幣1,356.5百萬元(二零一四年:人民幣1,098.2百萬元)。年內溢利增加22.1%至約人民幣287.6百萬元(二零一四年:人民幣235.5百萬元)。截至二零一五年十二月三十一日止年度的淨利潤率為21.2%(二零一四年:21.4%)。每股盈利為人民幣40.44分(二零一四年:人民幣33.12分)。董事會欣然建議派付末期股息每股9港仙。計及年內宣派的中期股息10.5港仙,全年總派息比率為39.6%。

批發業務收入仍是我們收入的主要貢獻來源。 不過,由於已從批發模式轉營至代銷模式的店 舖數目從於二零一四年十二月三十一日的190 間增加至於二零一五年十二月三十一日的377 間,批發業務的銷售收入佔比已開始下降。另 一方面,本集團來自代銷的收入佔比亦由二零 一四年的5.1%上升至二零一五年的26.5%。

總收益增長主要由於零售網絡擴展及同店銷售 增長令銷售額增加及電子商貿業務收益增加。 純利潤的增加與收益及毛利增加一致。 The Group's financial position remained solid. The Group generated positive operating cashflows for the year ended 31 December 2015 amounted to RMB51.1 million (2014: RMB146.2 million). The decrease of operating cash inflow in 2015 as compared to that in 2014 was attributable to increase in consignment inventories and longer credit terms granted to our customers.

Average inventory turnover days of the Group were 93 days for 2015, higher than the 45 days for 2014. The increase in inventory turnover days for the year 2015 was mainly attributable to the increase in number of selfmanaged retail stores and retail outlets operated using consignment model. Average turnover days of trade and bills receivables for 2015 increased to 67 days for the year ended 31 December 2015 as compared to 48 days for the year ended 31 December 2014. The increase was attributable to extended credit period to our distributors in 2015. Average trade and bills payable turnover days were 247 days and 256 days for the year ended 31 December 2014 and 2015, respectively. This is consistent with the credit period granted by the Group's suppliers and the Group's practice of using 6-month bank bills to settle trade payables.

#### **Future Development**

The Group will continue with its multi-brand strategy and offer a wider range of apparel products. In 2016, we will offer more product items and shop floor areas to our current sportswear collection. We will also introduce more sub-brands in the near future for broadening our customer base.

We will continue with our conservative approach in expanding our retail network, particularly when the macroeconomic environment in the mainland China is slow in recent years. At the same time, it is our ongoing exercise to rationalize sales channel and close unperforming stores. Structure of sales channels will focus more on shopping malls. In addition, we will continue to use the on-line sales platform for clear channel inventories as well as further business development.

本集團的財務狀況仍然穩健。本集團於截至二零一五年十二月三十一日止年度產生經營現金流入人民幣51.1百萬元(二零一四年:人民幣146.2百萬元)。與二零一四年相比,二零一五年的經營現金流入減少乃由於代銷存貨增加及授予客戶的信用期較長。

於二零一五年,本集團平均存貨周轉天數為 93日,較二零一四年的45日為高。二零售 年的存貨周轉天數增加乃主要由於自營零售店 舖及採用代銷模式經營的零售店舖數目增增 至二零一五年十二月三十一日止年度 應收款項及應收票據平均周轉天數增至67日 底收款項及應收票據平均周轉天數增至67度 高援出的信用期延長。截至二零一四年及計 商授出的信用期延長。截至二零一四年及計 商授出的信用期延長。截至二零一四年及款 及應付票據平均周轉天數分別為247日及256日。有關天數與本集團供應商所授出信用期項的 個月銀行匯票支付貿易應付款項的 慣例貫徹一致。

#### 未來發展

本集團將繼續貫徹其多品牌策略,提供更加豐富的服裝產品。於二零一六年,我們將在現有運動休閒系列的基礎上推出更多產品款式及增加該產品系列的銷售店面。近期我們亦將推出更多子品牌,以拓闊我們的客戶群。

我們將繼續採取審慎態度擴展零售網絡,尤其 鑒於近年來中國內地宏觀經濟環境發展緩慢。 同時,我們繼續提升銷售渠道的質素,關閉業 績欠佳的店舖。銷售渠道架構將更加集中於商 場。此外,我們將繼續利用網上銷售平台清理 渠道存貨以及促進業務發展。

#### Report of the Directors (continued) 董事會報告(續)

We believe the consignment model allows more efficient inventory flow among retail outlets in different markets by saving the lead time and expenses for inventory distribution among distributors in different locations, enabling the Group to have more control over the inventory mix to be produced and displayed in retail outlets, and hence shorten the time between product development, production planning and delivery of products to the points of sales. The Group believes these benefits will improve the inventory turnover and sell-through rate at distribution channel and in turn improve the Group's revenue, profits and sustain growth. The transformation to consignment model will continue in the coming few years and the Group targets to have approximately 50% of its retail outlets operated on consignment model by the end of 2016. We will evaluate the pace of transformation to consignment model and will adjust the plan as and when necessary. Factors we consider include additional working capital required from us, impact on our profitability and financial position, feedback from our distributors, availability of human resources and sales performance of retail channels.

We will keep up investing in our in-house design and research and development capabilities, by upgrading relevant tools and machinery and inducing talents from all around the world to join our design team.

我們將持續投資提升集團內部的設計及研發能力,升級相關機械設備,並向全世界招賢納士加入我們的設計團隊。

#### Principal risks and uncertainties

A number of factors may affect the results and business operations of the Group, some of which are inherent to fashion business and some are from external sources. Major risks are summarized below.

#### (i) Fashion risk

Our success depends on our ability to define products trends and anticipate, gauge and react to changing consumer demands in a timely manner. Failure to anticipate and respond timely to changing consumer preferences could lead to lower sales and excess inventory levels. Within each design concept it is important to have the right volumes and achieve the right balance in the mix between fashion basics and the latest trends. To optimize fashion precision. we introduce products in different batches throughout the season and will further shorten the product development cycle in order to reduce the lead time between production and delivery to customers. In addition, shopping patterns and the length of product seasons can vary in different provinces in the mainland China. Accordingly, we adjust the delivery dates and product volumes for the various markets and stores depending on market condition.

#### (ii) Intense competition

We compete not only with local Chinese menswear brands, but also with other international fashion brands. Areas of competition include product designs, production costs, marketing programs, customer services. If we do not respond timely to our competitors, our costs may increase or the consumer demand for our products may decline and our revenue and profits would decrease.

#### 主要風險及不確定因素

本集團的業績及業務營運受多個因素的影響, 若干為服裝業所固有,若干則來源於外界。主 要風險概述如下。

#### (i) 時裝趨勢

#### (ii) 競爭激烈

我們的競爭對手不僅來自中國本地男裝品牌,亦來自其他國際服裝品牌。競爭的領域包括產品設計、生產成本、營銷計劃及客戶服務。倘我們無法及時應對競爭對手的挑戰,或會導致我們的成本增加或客戶對我們的產品需求下降,以及我們的收益及溢利減少。

### Report of the Directors (continued)

#### 董事會報告(續)

#### (iii) Macroeconomic environment

The risk exists that negative macroeconomic changes may result in negative changes in the business environment. Fashion products may be considered as discretionary items for customers. Slower consumer spending may result in reduced demand for our products, reduced orders from our distributors, order cancellations, higher discounts, increased inventories, lower revenue and margins. It is therefore important that the Group is aware of any such changes of economic environment and adjusts its store opening plan, buying volume and business plan under different market conditions.

#### (iv) Supply chain

We do not own or operate any manufacturing facilities and depend upon independent manufacturers to produce all of our products and materials. Any disruption in the supply of fabric, raw materials and products from suppliers may cause problems in our supply chain. We have no long-term contracts with any of our suppliers and we may need to compete with other companies for fabrics, raw materials and apparel products. Nevertheless, we have developed long-standing relationships with a number of our vendors so as to minimize the impact from any supply disruptions and ensure we can locate alternative suppliers of comparable quality at a reasonable price all the time. For the year ended 31 December 2015, 41.3% (2014: 50.2%) of our products were produced by our top five suppliers and we have more than five years' business relationship with these suppliers.

#### (iii) 宏觀經濟環境

負面的宏觀經濟變化或會導致業務環境 發生不利變動的風險。消費者可能將時 裝產品視為非必需消費品。消費支 緩或會導致對我們的產品的需求減 來自分銷商的訂單減少、取消這 加銷售折扣、存貨增加以及收益超 下降。因此,本集團需及時關注經 境的任何變化,並調整其在不 問題 的開店計劃、產品購買量及整體業務規 劃。

#### (iv) 供應鏈

#### (v) Financial health of our distributors

We extend credit to our distributors based on as assessments of their financial conditions, repayment history and sales performance of the retail outlets operated by them, generally without requiring collateral. To assist in the scheduling of production of our products, our customers could place orders four to five months ahead of delivery under our sales fair ordering system. These advance orders may be cancelled and the risk of cancellation may increase when dealing with distributors struggling with financial difficulties. A slowing economy could also adversely affect the financial health of our customers, which in turn could have an adverse effect on our results of operation. In addition, product sales are dependent in part on an appealing store environment to attract consumers, which requires continuing investments by distributors. Distributors that experience financial difficulties may fail to make such investments and result in lower sales and orders for our products.

#### (vi) Information system

We are dependent on information technology systems and networks, including the internet and third-party hosted services across many of our operating activities, including sales and distribution, ordering and purchases, sales and distribution, inventory management in all retail outlets, e-commerce business, customer relationship management, digital marketing and financial reporting. Any material disruption or slowdown of our IT systems, including a disruption or slowdown caused by our failure to successfully upgrade our systems, system failures, viruses or cyber attacks could cause a loss of data or operation interruption. Therefore, we invest continuously in our IT and ERP system so as to keep up with the technology security and availability and integrity of critical operation data.

#### (v) 分銷商的財務狀況

我們根據分銷商財務狀況、支付記錄及 其營運的零售店舖的銷售表現,來評估 分銷商可獲得的信用期。我們一般不會 要求分銷商提供抵押品。為配合產品的 生產安排,分銷商可根據我們的訂貨會 訂單系統於貨品交付前四至五個月下 單。該等預訂單可能被取消,而當與遭 遇財務困難的分銷商交易時,取消的風 險將會增加。經濟放緩亦對我們的分銷 商的財務狀況造成不利影響,從而對我 們的經營業績造成不利影響。此外,產 品銷售在一定程度上依賴具吸引力的店 舖環境以吸引消費者,這需要分銷商的 持續投資。遭遇財務困難的分銷商可能 無法作出有關投資,並會導致我們的產 品銷售量及訂單減少。

#### (vi) 資訊系統

#### Report of the Directors (continued)

#### 董事會報告(續)

#### (vii) Reputational risk

Cabbeen is one of the leading Chinese fashion causal designer brands and our success depends on our ability to maintain and enhance our brand image and reputation. Maintaining and promoting our brands will depend on our product design, marketing efforts and product quality. In addition, effect of our marketing activities depends on our ability to adapt to the rapid changing media environment, including social media and online advertising campaigns. Should existing and potential customers lose confidence in Cabbeen/or one of its brands, or in the industry in general, because of negative publicity, the Group's sales would decrease. To safeguard and manage the brand, it is important that the Group continues to uphold its brand value, corporate image, product safety and maintain high business ethics. In addition, it is also important that communication with our shareholders, customers and other stakeholders is accurate, transparent and reliable.

#### (viii) Weather

Extreme weather conditions in the areas in which our retail stores, suppliers and customers are located could adversely affect our operating results and financial condition.

#### **Key Relationships**

#### (i) Employees

Human resources are one of the greatest assets of the Group and the Group regards the personal development of its employees as highly important. The Group wants to continue to be an attractive employer for committed employees.

#### (vii) 聲譽風險

卡賓為中國領先的時尚設計師品牌之 一,我們的成功取決於我們維持並提升 我們的品牌形象及聲譽的能力。維持並 提升我們的品牌將取決於我們的產品設 計、營銷力度及產品質素。此外,我們 的營銷活動的效果將取決於我們適應快 速變化的媒體環境的能力,包括社交媒 體及網絡廣告活動。倘由於負面宣傳, 現有及潛在客戶對卡賓/或其任何品牌 或整個行業失去信心,本集團的銷售將 會下降。為維護及管理品牌,本集團繼 續維護其品牌價值、公司形象、產品安 全及維持高度的商業道德至關重要。此 外,與我們的股東、客戶及其他權益持 有人保持準確、透明及可靠的溝通亦相 當重要。

#### (viii) 天氣

我們的零售店舖、供應商及客戶所在地 區的極端天氣狀況可能對我們的經營業 績及財務狀況造成不利影響。

#### 重要關係

#### (i) 僱員

人力資源為本集團的最大資產之一,本 集團高度重視僱員的個人發展。本集團 欲繼續為具吸引力的僱主。 The Group strives to motivate its employees with a clear career path and opportunities for advancement and improvement of their skills. The Group provides pre-employment and on-the-job training and development opportunities to our staff members. The training programs cover areas such as managerial skills, sales and production, customer services, quality control, sales fairs planning, workplace ethics and training of other areas relevant to the industry.

The Group conducts employee engagement survey across its Hong Kong and mainland China operations once a year. We seriously consider all those valuable feedback from our employees for enhancing workplace productivity and harmony.

In addition, the Group offers competitive remuneration packages to our employees. The Group has also adopted share option schemes to recognize and reward the contribution of the employees to the growth and development of the Group.

#### (ii) Suppliers

We have developed long-standing relationships with a number of our vendors and take great care to ensure that they share our commitment to quality and ethics. We carefully select our OEM and require them to satisfy certain assessment criteria including track record, experience, financial strength, reputation, ability to produce high-quality products and quality control effectiveness. We also require our OEMs to comply with our anti-bribery policy.

本集團致力以清晰的事業發展路徑以及 提高及完善技能的機會激勵僱員。本集 團為員工提供職前及在職培訓及發展機 會。培訓課程包括管理技能、銷售與生 產、客戶服務、質量監控、展銷會策 劃、工作操守及其他與行業相關範疇的 培訓。

本集團每年在其香港及中國內地業務進 行一次僱員滿意度調查。我們會慎重考 慮僱員有關提升工作效率及和諧工作氣 氛的所有寶貴反饋意見。

此外,本集團為僱員提供具競爭力的薪酬待遇。本集團亦已採納購股權計劃, 以表揚及獎勵對本集團增長與發展作出 貢獻的員工。

#### (ii) 供應商

我們已與多家供應商建立長期的合作關係,並盡力確保其遵守我們對質素及道德的承諾。我們審慎挑選供應商,並要求其滿足若干評估標準,包括往績記錄、經驗、財務實力、聲譽、生產高質素產品的能力及質量控制效力。我們亦要求供應商遵守我們的反賄賂政策。

#### Report of the Directors (continued)

#### 董事會報告(續)

#### (iii) Distributors

We sell our products to end customers through third-party distributors. We work with our distributors like we are business partners and ensure we share the view for upholding our brand value and customer services, specifically focusing on attracting and retaining customers in order to drive sales growth. We and our distributors reach an agreement on retail sales target and store expansion plan before they place their orders. We require our distributors and sub-distributors to comply with our retail policies, including but not limited to nationwide product retail selling price, standard store images, promotional activities and use of our ERP system. We also monitor the financial condition and repayment history of our distributors, and retail sales performance of the stores operated by them.

#### (iv) Customers

We are committed to offer a broad and diverse range of inspiring, value-for money, good-quality fashion with our various brands to our customers. We also stay connected with our customers. We maintain our VIP database and have ongoing communications with our customers through various channels like the Company's website, telephone, direct mail, marketing materials and social media. We also work with our distributors and provide training to their key sales personnel to provide quality and value-added customer services at retail channels.

#### **Environmental Policies**

We are committed to building an environmentally-friendly corporation that pays close attention to conserving natural resources. We strive to minimize our environmental impact by saving electricity and encouraging recycle of office supplies and other materials. We also require factories of our OEM to operate in strict compliance with the relevant environmental regulations and rules and possess all necessary permission and approval from the relevant Chinese regulators.

#### (iii) 分銷商

#### (iv) 客戶

我們致力提供多元化、啟發靈感的、物有所值的優質時裝產品。我們亦與客戶保持聯繫。我們維護VIP數據庫,並透過本公司網站、電話、郵件、營銷材料及社交媒體等不同渠道與客戶保持溝通。我們亦與分銷商合作,提供培訓予其主要的前線銷售人員,以於零售店舖提供優質及增值的服務給我們的終端消費者。

#### 環保政策

我們關注保護自然資源並致力創建環保型的工作環境。我們透過節約用電及鼓勵回收辦公用品及其他材料,努力降低對環境的影響。我們亦要求供應商嚴格遵守有關環保法規及規則,並取得有關中國監管機構的所有必要許可及批文。

#### **Compliance with Laws and Regulations**

The Group's operations are mainly carried out by the Company's subsidiaries in the mainland China while the Company itself is listed on the Stock Exchange. Our establishment and operations accordingly shall comply with relevant laws and regulations in the mainland China and Hong Kong. During the year ended 31 December 2015 and up to the date of this report, we have complied with all the relevant laws and regulations in the mainland China and Hong Kong.

#### SUFFICIENCY OF PUBLIC FLOAT

Based on the information that is publicly available to the Company and within the knowledge of the Directors of the Company as at the date of this annual report, the Company has maintained the prescribed public float under the Listing Rules throughout the year ended 31 December 2015 and at any time up to the date of this annual report.

#### **PRE-EMPTIVE RIGHTS**

There are no provisions for pre-emptive rights under the Company's articles of association or the laws of the Cayman Islands where the Company is incorporated.

### PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES

Neither the Company nor any of its subsidiaries purchased, redeemed or sold any of the Company's listed securities during the year ended 31 December 2015.

#### **DIRECTORS**

The Directors during the financial year were:

#### **Executive Directors**

Mr. Ziming YANG (Chairman)

Mr. Siu Keung NG (Chief Executive Officer)

Mr. Ronggin KE

Mr. Dongliang TIAN

Mr. Qiang WEI

#### **Independent non-executive Directors**

Mr. Yung Kwok TSUI

Mr. Honghui CHEN

Mr. Ming Shu LEUNG

#### 遵守法律及法規

本集團的業務主要由本公司於中國內地的附屬公司進行,而本公司本身於聯交所上市。因此,我們的成立及營運須遵守中國內地及香港的有關法律及法規。截至二零一五年十二月三十一日止年度及直至本報告日期,我們已遵守中國內地及香港的所有有關法律及法規。

#### 足夠公眾持股量

根據本公司可取得的公開資料及就本公司董事 於本年報日期所知,本公司於截至二零一五年 十二月三十一日止年度及於截至本年報日期的 任何時間一直維持上市規則所指定的公眾持股 量。

#### 優先購股權

根據本公司組織章程細則或開曼群島(即本公司註冊成立地點)的法律,概無有關優先購股權的條文。

#### 購買、出售或贖回本公司的上市證 <sup></sup>

截至二零一五年十二月三十一日止年度,本公司或其任何附屬公司均無購買、贖回或出售任何本公司 上市證券。

#### 董事

本財政年度的董事為:

#### 執行董事

楊紫明先生(主席)

吳少強先生(行政總裁)

柯榕欽先生

田棟樑先生

韋強先生

#### 獨立非執行董事

徐容國先生

陳宏輝先生

梁銘樞先生

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#### Report of the Directors (continued) 董事會報告(續)

Each of the executive Directors and independent nonexecutive Directors of the Company has entered into a service contract with the Company for a term of three years commencing from 28 October 2013 subject to his retirement and re-election at annual general meeting in accordance with the Company's articles of association. The details of the remuneration of each of the Directors are revealed on note 6 and note 7 to the consolidated financial statements. 本公司各執行董事及獨立非執行董事已與本公司訂立服務合約,任期為自二零一三年十月二十八日起計三年,惟須根據本公司的組織章程細則於股東週年大會退任及重選。各董事的薪酬詳情已於綜合財務報表附註6及附註7披露。

Details of the Directors' biographies have been set out on pages 49 to 56 of the annual report. In accordance with article 84 of the Company's articles of association, Mr. Siu Keung Ng, Mr. Qiang Wei and Mr. Yung Kwok Tsui will retire from the Board by rotation at the forthcoming annual general meeting and, being eligible, offer themselves for re-election.

董事的履歷詳情載於年報第49至56頁。根據本公司組織章程細則第84條,吳少強先生、 章強先生及徐容國先生將於應屆股東週年大會 輪值告退,惟彼等符合資格並願意應選連任。

No Director proposed for re-election at the forthcoming annual general meeting has an unexpired service contract with the Group which is not determinable by the Company or any of its subsidiaries within one year without payment of compensation, other than statutory compensation.

本集團概無與擬將於應屆股東週年大會應選連 任的董事訂有不可於一年內由本公司或其任何 附屬公司終止而免付賠償(法定賠償除外)的未 屆滿服務合約。

#### **MANAGEMENT CONTRACTS**

# No contracts concerning the management and administration of the whole or any substantial part of the business of the Group were entered into or in existence during the year ended 31 December 2015.

#### 管理合約

截至二零一五年十二月三十一日止年度,概無 就本集團整體或任何業務重大部分的管理及行 政工作訂立任何合約。

#### **CONFIRMATION OF INDEPENDENCE**

#### The Company has received from each of the independent non-executive Directors an annual confirmation of independence pursuant to Rule 3.13 of the Listing Rules and considers all the independent non-executive Directors to be independent.

#### 獨立身份確認

本公司已接獲各獨立非執行董事根據上市規則 第3.13條發出的年度獨立身份確認書,並認 為全體獨立非執行董事均為獨立人士。

# DIRECTORS' AND CHIEF EXECUTIVES' INTERESTS IN SECURITIES

As at 31 December 2015, the interests and short positions of the directors and chief executives of the Company in the shares, underlying shares and debentures of the Company and its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (the "SFO")), as recorded in the register required to be kept by the Company under Section 352 of the SFO or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") contained in Appendix 10 to the Listing Rules, were as follows:

### 董事及主要行政人員於證券的權益

於二零一五年十二月三十一日,本公司董事及主要行政人員於本公司及其相聯法團(定義見證券及期貨條例(「證券及期貨條例」)第XV部)的股份、相關股份及債權證中擁有根據證券及期貨條例第352條須記錄於該條所述登記冊的權益及淡倉,或根據上市規則附錄十所載上市發行人董事進行證券交易的標準守則(「標準守則」)須另行知會本公司及聯交所的權益及淡倉如下:

### Long positions in the Company

### 於本公司的好倉

| Name of director<br>董事姓名             | ·        | Number of<br>shares held<br>所持有股份數目 | Number of<br>underlying<br>shares<br>comprised<br>in options <sup>(4)</sup><br>購股權所涉及<br>相關股份數目 <sup>(4)</sup> | Total<br>總計 | Approximate percentage of shares in issue <sup>(5)</sup> 佔已發行股份 概約百分比 <sup>(5)</sup> |
|--------------------------------------|----------|-------------------------------------|--|-------------|--|
| Mr. Zinning Von (1)(2)(3)            | 楊紫明先生⑴⑵⑶ | 401 700 000                         | N III 🚈  | 401 700 000 | C4 000/  |
| Mr. Ziming Yang <sup>(1)(2)(3)</sup> |          | 461,700,000                         | Nil無   | 461,700,000 | 64.92%   |
| Mr. Siu Keung Ng                     | 吳少強先生    | 2,091,000                           | 900,000  | 2,991,000   | 0.42%  |
| Mr. Rongqin Ke                       | 柯榕欽先生    | 3,850,000                           | 700,000  | 4,550,000   | 0.64%  |
| Mr. Dongliang Tian                   | 田棟樑先生    | Nil無                                | 700,000  | 700,000     | 0.0984%  |
| Mr. Qiang Wei                        | 韋強先生     | 403,000                             | 700,000  | 1,103,000   | 0.1551%  |

- (1) Acute Result Holdings Limited ("Acute Result"), Ascend Fame Limited ("Ascend Fame") and Prime Ascend Limited ("Prime Ascend") are wholly-owned and controlled by Mr. Ziming Yang and Mr. Ziming Yang is therefore deemed to be interested in all the shares in which Acute Result, Ascend Fame and Prime Ascend are interested.
- (1) 鋭成控股有限公司(「**鋭成**」)、昇譽有限公司(「**昇** 譽」)及元陞有限公司(「**元陞**」)由楊紫明先生全資 擁有及控制,因此,楊紫明先生被視為於鋭成、 昇譽及元陞享有權益的全部股份中擁有權益。

### Report of the Directors (continued)

### 董事會報告(續)

- (2) Multiplus International Limited ("Multiplus") is owned as to 99% by Ms. Liting Ke and 1% by Mr. Ziming Yang. By virtue of a shareholders' agreement dated 31 July 2012 by and between Ms. Liting Ke and Mr. Ziming Yang in addition to the voting right attached to the share Mr. Ziming Yang holds in Multiplus, he also has the right to control the exercise of the voting rights attached to all the shares in Multiplus held by Ms. Liting Ke. Accordingly, Mr. Ziming Yang is deemed to be interested in all the shares in which Multiplus is interested.
- (3) Mr. Ziming Yang is the spouse of Ms. Liting Ke. Accordingly, Mr. Yang is deemed to be interested in all the shares in which Ms. Liting Ke is interested.
- (4) These represent interest in underlying shares of the Pre-IPO Share Option Scheme (as defined below) granted by the Company.
- (5) Based on a total of 711,148,000 issued shares of the Company as at 31 December 2015.

Saved as disclosed above, as at 31 December 2015, none of the Directors and the chief executives of the Company and their respective associates had any interests and short positions in the shares, underlying shares and debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) as recorded in the register of the Company required to be kept under Section 352 of the SFO or as otherwise notified to the Company and the Stock Exchange pursuant to the Securities Dealing Code.

- (2) 豐衡國際有限公司(「豐衡」)由柯麗婷女士擁有 99%權益及由楊紫明先生擁有1%權益。根據柯 麗婷女士與楊紫明先生所訂立日期為二零一二年 七月三十一日的股東協議,除楊紫明先生於豐衡 持有的股份所附投票權外,彼亦有權控制行使由 柯麗婷女士持有的豐衡全部股份所附投票權。因 此,楊紫明先生被視為於豐衡享有權益的全部股 份中擁有權益。
- (3) 楊紫明先生為柯麗婷女士的配偶。因此,楊先生 被視為於柯麗婷女士擁有權益的全部股份中擁有 權益。
- (4) 此為本公司於首次公開發售前購股權計劃(定義見下文)下授出的相關股份權益。
- (5) 基於二零一五年十二月三十一日的合共 711,148,000股本公司已發行股份計算。

除上文披露者外,於二零一五年十二月三十一日,按照本公司根據證券及期貨條例第352條存置的登記冊所載,或根據證券交易守則另行知會本公司及聯交所者,概無董事及本公司主要行政人員以及彼等各自的聯繫人士於本公司或其任何相聯法團(定義見證券及期貨條例第XV部)的股份、相關股份及債權證中擁有任何權益及淡倉。

# INTERESTS AND SHORT POSITIONS OF SUBSTANTIAL SHAREHOLDERS

As at 31 December 2015, the persons or corporations (not being a Director or chief executive of the Company) who had an interest or short position in the shares and underlying shares of the Company which were required to be disclosed to the Company under the provisions of Division 2 and 3 of Part XV of the SFO, or which were recorded in the register required to be kept under section 336 of the SFO were as follows:

### 主要股東的權益及淡倉

於二零一五年十二月三十一日,以下人士或法團(非董事或本公司主要行政人員)於本公司股份及相關股份中擁有根據證券及期貨條例第XV部第2及3分部條文須向本公司披露或記錄於按證券及期貨條例第336條規定所存置登記冊的權益或淡倉:

| Name<br>姓名/名稱   | Capacity/Nature of interest<br>身份/權益性質                                  | Number of<br>Shares<br>股份數目 | Approximate percentage of shareholding interest <sup>(5)</sup> 持股權概約 百分比 <sup>(5)</sup> |
|---|---|-----------------------------|---|
| Ms Liting Ke <sup>(1)(2)(3)</sup><br>柯麗婷女士 <sup>(1)(2)(3)</sup> | Interest in a controlled corporation/ Interest of spouse 於受控法團的權益/配偶的權益 | 461,700,000                 | 64.92%  |
| Acute Result <sup>(2)(4)</sup><br>鋭成 <sup>(2)(4)</sup>          | Beneficial owner<br>實益擁有人   | 288,450,000                 | 40.56%  |
| Ascend Fame <sup>(2)(4)</sup><br>昇譽 <sup>(2)(4)</sup>           | Beneficial owner<br>實益擁有人   | 52,500,000                  | 7.38%   |
| Keen Network <sup>(2)(4)</sup><br>建協 <sup>(2)(4)</sup>          | Beneficial owner<br>實益擁有人   | 42,000,000                  | 5.91%   |
| Prime Ascend <sup>(2)(4)</sup><br>元陞 <sup>(2)(4)</sup>          | Interest in a controlled corporation 於受控法團的權益                           | 42,000,000                  | 5.91%   |
| Multiplus <sup>⑶</sup><br>豐衡 <sup>⑶</sup>                       | Beneficial owner<br>實益擁有人   | 78,750,000                  | 11.07%  |

- (1) Ms. Liting Ke is the spouse of Mr. Ziming Yang. Accordingly, Ms. Liting Ke is deemed to be interested in all the shares in which Mr. Ziming Yang is interested.
- (2) Acute Result, Ascend Fame and Prime Ascend are whollyowned and controlled by Mr. Ziming Yang and Mr. Ziming Yang is therefore deemed to be interested in all the shares in which Acute Result, Ascend Fame and Prime Ascend are interested.
- 柯麗婷女士為楊紫明先生的配偶。因此,柯麗婷 女士被視為於楊紫明先生享有權益的全部股份中 擁有權益。
- 2) 鋭成、昇譽及元陞由楊紫明先生全資擁有及控制,因此,楊紫明先生被視為於鋭成、昇譽及元 陞享有權益的全部股份中擁有權益。

### Report of the Directors (continued)

### 董事會報告(續)

- (3) Multiplus is owned as to 99% by Ms. Liting Ke and 1% by Mr. Ziming Yang. By virtue of a shareholders' agreement dated 31 July 2012 by and between Ms. Liting Ke and Mr. Ziming Yang, in addition to the voting right attached to the share Mr. Ziming Yang holds in Multiplus, he also has the right to control the exercise of the voting rights attached to all the shares in Multiplus held by Ms. Liting Ke. Accordingly, Mr. Ziming Yang is deemed to be interested in all the shares in which Multiplus is interested.
- (4) Keen Network Holdings Limited ("Keen Network") is owned as to 25% by Prime Ascend, 25% by Dominant Success Holdings Limited ("Dominant Success"), 25% by Rosy Connect Investments Limited ("Rosy Connect") and 25% by Zhang Hong Limited ("Zhang Hong"). Prime Ascend is directly and whollyowned by Mr. Ziming Yang. Dominant Success is directly and wholly owned by Mr. Siu Keung Ng. Rosy Connect is directly and wholly-owned by Mr. Rongqin Ke. Zhang Hong is directly and wholly-owned by Mr. Dongliang Tian. All of Mr. Ziming Yang, Mr. Siu Keung Ng, Mr. Rongqin Ke and Mr. Dongliang Tian are executive Directors.

By virtue of a shareholders' agreement dated 31 July 2012 by and among the shareholders of Keen Network, in addition to the voting rights attached to the shares in Keen Network that it holds, Prime Ascend also has the right to control the exercise of the voting rights attached to all the shares in Keen Network held by other shareholders. Accordingly, Prime Ascend is deemed to be interested in all the shares in which Keen Network is interested.

(5) Based on a total of 711,148,000 issued shares of the Company as at 31 December 2015.

Save as disclosed above, as at 31 December 2015, the Directors were not aware of any other person or corporation having an interest or short position in shares and underlying shares of the Company which were required to be disclosed to the Company under the provisions of Division 2 and 3 of Part XV of the SFO, or which were recorded in the register required to be kept under section 336 of the SFO.

- (3) 豐衡由柯麗婷女士擁有99%權益及由楊紫明先生擁有1%權益。根據柯麗婷女士與楊紫明先生所訂立日期為二零一二年七月三十一日的股東協議,除楊紫明先生於豐衡持有的股份所附投票權外,彼亦有權控制行使由柯麗婷女士持有的豐衡全部股份所附投票權。因此,楊紫明先生被視為於豐衡享有權益的全部股份中擁有權益。
- (4) 建協控股有限公司(「建協」)由元陞、Dominant Success Holdings Limited(「Dominant Success」)、錦匯投資有限公司(「錦匯」)及長泓有限公司(「長泓」)各自擁有25%權益。元陞由楊紫明先生直接全資擁有。Dominant Success由吳少強先生直接全資擁有。錦匯由柯榕欽先生直接全資擁有。最溫由田楝樑先生直接全資擁有。楊紫明先生、吳少強先生、柯榕欽先生及田楝樑先生均為執行董事。

根據由建協股東之間所訂立日期為二零一二年七月三十一日的股東協議,除其持有的建協股份所附投票權外,元陞亦有權控制行使由其他股東持有的建協全部股份所附投票權。因此,元陞被視為於建協享有權益的全部股份中擁有權益。

(5) 基於二零一五年十二月三十一日的合共 711,148,000股本公司已發行股份計算。

除上文披露者外,於二零一五年十二月三十一日,董事並不知悉有任何其他人士或法團於本公司股份及相關股份中擁有根據證券及期貨條例第XV部第2及3分部條文須向本公司披露或記錄於按證券及期貨條例第336條規定所存置登記冊的權益或淡倉。

### **CONTINUING CONNECTED TRANSACTIONS**

The related party transactions for the year as disclosed in note 25(a) to the consolidated financial statements also constituted continuing connected transactions as defined under the Listing Rules. Details of such continuing connected transactions (as defined under the Listing Rules) which are required to be disclosed in this report in accordance with Chapter 14A of the Listing Rules are set out below:

### Tenancy Agreement with Shishi City Junyuan Development Company Limited (石獅市駿源發展有限公司) ("Junyuan Development")

Junyuan Development is wholly owned by Mr. Yang Ziming, the Chairman and executive Director and Controlling Shareholder (within the meaning of the Listing Rules) of the Company. Junyuan Development is therefore a connected person of the Company under Chapter 14A of the Listing Rules.

Certain members of our Group have entered into the following leases (the "Leases") with Junyuan Development for a term commencing from 28 October 2013 to 31 December 2015. The transactions contemplated under the Leases constitute continuing connected transactions on the part of the Company under Chapter 14A of the Listing Rules.

### (i) Lease of warehouse between Cabbeen Clothing (China) Co., Ltd.\* 卡賓服飾(中國) 有限公司 ("Cabbeen China") and Junyuan Development

On 8 October 2013, Cabbeen China, an indirect wholly-owned subsidiary of the Company, entered into a lease agreement with Junyuan Development, pursuant to which, Cabbeen China leased part of the first, second and third floors of a building located at Block 3, Industry Park, Baogai town, Shishi city, Fujian province, PRC, with a total floor area of approximately 5,403.7 sq.m., from Junyuan Development for storage purpose at RMB48,633.30 per month.

### 持續關連交易

於綜合財務報表附註25(a)披露的年內關聯方交易亦構成上市規則項下的持續關連交易。根據上市規則第14A章須於本報告內披露的持續關連交易(定義見上市規則)的詳情載列如下:

# 與石獅市駿源發展有限公司(「駿源發展」)的租賃協議

駿源發展由本公司主席、執行董事兼控股股東 (定義見上市規則)楊紫明先生全資擁有。因此,根據上市規則第14A章,駿源發展為本公司關連人士。

本集團若干成員公司與駿源發展訂立以下租賃 (「該等租賃」),租期自二零一三年十月二十八 日起至二零一五年十二月三十一日止。根據上 市規則第14A章,該等租賃項下擬進行交易構 成本公司之持續關連交易。

# (i) 卡賓服飾(中國)有限公司(「卡賓中國」)與駿源發展之間進行的倉庫租賃

於二零一三年十月八日,本公司的間接 全資附屬公司卡賓中國與駿源發展訂立 租賃協議,據此,卡賓中國向駿源發展 租賃位於中國福建省石獅市寶蓋鎮工業 園三座一棟樓宇第一層、第二層及第 三層部分作倉儲用途,總建築面積約 為5,403.7平方米,租金為每月人民幣 48,633.30元。

### Report of the Directors (continued)

### 董事會報告(續)

## (ii) Lease of office between Cabbeen China and Junyuan Development

On 8 October 2013, Cabbeen China also entered into another lease agreement with Junyuan Development, pursuant to which, Cabbeen China leased an office building located at Industry Park, Baogai town, Shishi city, Fujian province, PRC, with a total floor area of approximately 2,070.3 sq.m. from Junyuan Development for office use at RMB22,772.86 per month.

### (iii) Lease of storage area between Guangzhou Cabbeen Clothing Co., Ltd.\* (廣州市卡賓服 飾有限公司) ("Cabbeen Guangzhou") and Junyuan Development

On 8 October 2013, Cabbeen Guangzhou, an indirect wholly-owned subsidiary of the Company, entered into a lease agreement with Junyuan Development pursuant to which, Cabbeen Guangzhou leased part of the first and second floors of a building located at Block 3, Industry Park, Baogai town, Shishi city, Fujian province, PRC, with a total floor area of approximately 929.0 sq.m., from Junyuan Development for storage purpose at RMB8,361.00 per month.

During the year ended 31 December 2015, the Group leased additional premises from Junyuan Development for warehouse, office and dormitory purposes in Shishi city, Fujian province, PRC, under certain new lease agreements (the "**New Leases**") entered into between the Group and Junyuan Development. The total rental paid or payable by the Group to Junyuan Development for the year ended 31 December 2015 under all the leases entered into with Junyuan Development was RMB2,425,000.

### (ii) 卡賓中國與駿源發展之間進行的辦 公室和賃

於二零一三年十月八日,卡賓中國與駿源發展亦訂立另一份租賃協議,據此,卡賓中國向駿源發展租賃位於中國福建省石獅市寶蓋鎮工業園的一幢辦公樓作辦公室用途,總建築面積約為2,070.3平方米,租金為每月人民幣22,772.86元。

### (iii) 廣州市卡賓服飾有限公司(「卡賓廣州」)與駿源發展之間進行的倉儲區 租賃

於二零一三年十月八日,本公司的間接 全資附屬公司卡賓廣州與駿源發展訂立 租賃協議,據此,卡賓廣州向駿源發展 租賃位於中國福建省石獅市寶蓋鎮工業 園三座一棟樓宇第一層及第二層部分作 倉儲用途,總建築面積約為929.0平方 米,租金為每月人民幣8,361.00元。

截至二零一五年十二月三十一日止年度,本集團根據其與駿源發展訂立的若干新租賃協議(「該等新租賃」),向駿源發展租賃位於中國福建省石獅市的其他物業,作倉庫、辦公室及宿舍用途。本集團於截至二零一五年十二月三十一日止年度根據與駿源發展訂立的所有租賃而已付或應付駿源發展的租賃款項總額為人民幣2,425,000元。

As the New Leases were entered into on normal commercial terms, the relevant applicable percentage ratios with respect to the aggregate annual transaction amount of the New Leases were less than 5% and the aggregate annual consideration of the New Leases was less than HK\$3,000,000 (whether individually or aggregated with all the leases entered into between the Group and Junyuan Development), the New Leases constituted continuing connected transactions of the Company which were fully exempt from the annual review, shareholders' approval and all disclosure requirements under Chapter 14A of the Listing Rules pursuant to Rule 14A.76(1) of the Listing Rules.

由於該等新租賃乃按一般商業條款訂立,該 等新租賃全年交易總額的相關適用百分比率 低於5%,且該等新租賃的全年代價總額少於 3,000,000港元(無論是單獨計算還是與本集團 及駿源發展訂立的所有租賃合併計算),故根 據上市規則第14A.76(1)條規定,該等新租賃 構成本公司的持續關連交易,悉數獲豁免遵守 上市規則第14A章的年度審閱、股東批准及所 有披露規定。

### Opinion from the independent nonexecutive Directors and auditor on the continuing connected transaction

The Directors (including all independent non-executive Directors) have reviewed the continuing connected transactions and confirmed that these transactions were entered into:

- (1) in the ordinary and usual course of business of the Group:
- (2) on normal commercial terms or better; and
- (3) in accordance with the relevant agreements governing them and on terms that are fair and reasonable and in the interests of the shareholders of the Company as a whole.

### 獨立非執行董事及核數師對持續關連 交易的意見

董事(包括全體獨立非執行董事)已審閱持續關 連交易,並確認該等交易:

- (1) 於本集團一般及日常業務過程中訂立;
- (2) 按一般商業條款或更佳條款進行;及
- (3) 根據監管交易的相關協議及按公平合理 的條款進行,且符合本公司股東整體利 益。

### Report of the Directors (continued) 董事會報告(續)

KPMG, the auditor of the Company, was engaged to report on the Group's continuing connected transactions in accordance with Hong Kong Standard on Assurance Engagements 3000 "Assurance Engagements Other Than Audits or Reviews of Historical Financial Information" and with reference to Practice Note 740 "Auditor's Letter on Continuing Connected Transactions under the Hong Kong Listing Rules" issued by the Hong Kong Institute of Certified Public Accountants. The Company has received an unqualified letter from KPMG containing their finding and conclusions in respect of the continuing connected transaction disclosed above in accordance with Rule 14A.56 of the Listing Rules. A copy of the auditor's letter has been provided by the Company to the Stock Exchange.

本公司的核數師畢馬威會計師事務所已獲委聘,根據香港會計師公會所頒佈《香港核證工作準則》第3000號「歷史財務資料審計或審閱以外的核證工作」,及參考《實務説明》第740號「關於香港上市規則所述持續關連交易的核數師函件」,就本集團的持續關連交易作出匯報。本公司已收到畢馬威會計師事務所按上市規則第14A.56條規定發出有關上文所披露持續關連交易的無保留意見函件,當中載有其發現及結論。本公司已向聯交所提供核數師函件副本。

The Company has complied with the disclosure requirements in accordance with Chapter 14A of the Listing Rules in respect of the aforesaid continuing connected transactions.

本公司已就上述持續關連交易遵守上市規則第 14A章之披露規定。

#### **DIRECTORS' INTERESTS IN CONTRACTS**

Save as disclosed in note 25 to the consolidated financial statements, no contract of significance to which the Company, or any of its holding company, subsidiaries or fellow subsidiaries was a party, and in which a Director of the Company had a material interest, subsisted at the end of the year or at any time during the year under review.

### 董事所佔合約權益

除綜合財務報表附註25所披露者外,概無本公司董事於本公司或其任何控股公司、附屬公司或同系附屬公司於年終結算日或回顧年度任何時間所訂立的重大合約中擁有重大權益。

#### **CONTRACTS OF SIGNIFICANCE**

During the year under review, save as disclosed in note 25 to the consolidated financial statements and in the paragraph headed "Continuing Connected Transaction" in this report, there had been no contract of significance between the Company or any of its subsidiaries and a controlling shareholder (as defined in the Listing Rules) of the Company or any of its subsidiaries.

### 重大合約

於回顧年度,除綜合財務報表附註25及本報告「持續關連交易」一段所披露者外,本公司或其任何附屬公司概無與本公司或其任何附屬公司的控股股東(定義見上市規則)訂立重大合約。

### **COMPETING BUSINESS**

None of the Directors of the Company had any interest in any competing business with the Company or any of its subsidiaries during the year under review. Each of Mr. Ziming Yang, Acute Result, Ascend Fame and Prime Ascend (the controlling shareholders (within the meaning of the Listing Rules) of the Company) has confirmed to the Company that he/it has complied with the noncompete undertaking given by them to the Company under the Deed of Non-competition on 8 October 2013. The independent non-executive Directors of the Company have reviewed the status of compliance and enforcement of the non-compete undertaking and confirmed that all the undertakings thereunder have been complied with throughout the year ended 31 December 2015.

### **SHARE OPTION SCHEMES**

The Company adopted a pre-initial public offering share option scheme (the "Pre-IPO Share Option Scheme") and a share option scheme (the "Share Option Scheme") on 8 October 2013 for the purpose of providing incentives and rewards to eligible participants who contribute to the Group.

### **Pre-IPO Share Option Scheme**

The Company adopted the Pre-IPO Share Option Scheme on 8 October 2013 for the purpose of rewarding certain eligible persons for their past contributions and attracting and retaining, or otherwise maintaining on-going relationships with, such eligible persons who are significant to and/or whose contributions are or will be beneficial to the performance, growth or success of the Group. Options to subscribe for an aggregate of 8,520,000 shares (the "Shares") of the Company (the "Pre-IPO Share Options") were granted on 8 October 2013. The exercise price per Share is HK\$2.024, being 80% of the initial public offering price. No further option could be granted under the Pre-IPO Share Option Scheme after 8 October 2013. All Pre-IPO Share Options granted under the Pre-IPO Share Option Scheme may be exercised during the option period commencing from the first anniversary of the Listing Date to the date falling 10 years from the grant date of the Pre-IPO Share Options and can only be exercised in the following manner:

### 競爭業務

於回顧年度,本公司董事概無於與本公司或其任何附屬公司競爭的任何業務中擁有任何權益。本公司控股股東(定義見上市規則)楊紫明先生、鋭成、昇譽及元陞已各自向本公司確認,其已遵守其於二零一三年十月八日根據不競爭契據向本公司出具的不競爭承諾。本公司獨立非執行董事已檢討不競爭承諾的遵守及執行情況,並確認於截至二零一五年十二月三十一日止整個年度所有承諾已獲得遵守。

### 購股權計劃

本公司於二零一三年十月八日採納首次公開發售前購股權計劃(「**首次公開發售前購股權計**劃」),為對本集團作出貢獻的合資格參與者提供鼓勵及獎賞。

### 首次公開發售前購股權計劃

本公司於二零一三年十月八日採納首次公開發 售前購股權計劃,旨在獎勵若干合資格人士過 往的貢獻,吸引及留聘對本集團的表現、增長 或成功屬重要及/或其貢獻現時或將會對本集 團的表現、增長或成功有利的合資格人士或以 其他方式維持與彼等的持續關係。於二零一三 年十月八日,已授出可認購合共8,520,000股 本公司股份(「股份」)之購股權(「首次公開發 售前購股權」)。每股股份之行使價為2.024港 元,為初步公開發售價80%。於二零一三年十 月八日後,不可再根據首次公開發售前購股權 計劃授出購股權。所有根據首次公開發售前購 股權計劃授出的首次公開發售前購股權可於購 股權期間(自上市日期首週年起至首次公開發 售前購股權授出日期起第十年當日)行使,且 僅可按以下方式行使:

### Report of the Directors (continued) 董事會報告(續)

- (i) 30% of each Pre-IPO Share Options may be exercised from the first anniversary of the Listing Date:
- (i) 各項首次公開發售前購股權的30%可於 上市日期首週年起行使;
- (ii) 60% of each Pre-IPO Share Options may be exercised from the second anniversary of the Listing Date; and
- (ii) 各項首次公開發售前購股權的60%可於 上市日期兩週年起行使;及
- (iii) 100% of each Pre-IPO Share Options may be exercised from the third anniversary of the Listing Date.
- (iii) 各項首次公開發售前購股權的100%可 於上市日期三週年起行使。

Details of the Pre-IPO Share Options as at 31 December 2015 are as follows:

於二零一五年十二月三十一日首次公開發售前 購股權詳情如下:

|   |                                 | Outstanding<br>as at<br>1 January<br>2015<br>於二零一五年<br>一月一日 | 31 December<br>2015<br>截至二零一五年 | Exercised during the year ended 31 December 2015 截至二零一五年十二月三十一日 | Outstanding<br>as at<br>31 December<br>2015<br>於二零一五年 | Percentage of enlarged issued share capital of the Company as at the date of this report 於本報告 日期佔本公司 經擴大已發行 |
|---|---------------------------------|---|--------------------------------|---|---|---|
| Name  | 姓名                              | 尚未行使  | 止年度已失效                         | 止年度已行使  | 尚未行使  | 股本百分比   |
| Mr. Siu Keung Ng<br>Mr. Dongliang Tian<br>Mr. Rongqin Ke<br>Mr. Qiang Wei | 吳少強先生<br>田棟樑先生<br>柯榕欽先生<br>韋強先生 | 900,000<br>700,000<br>700,000<br>700,000                    |                                | -<br>-<br>-   | 900,000<br>700,000<br>700,000<br>700,000              | 0.1266%<br>0.0984%<br>0.0984%<br>0.0984%  |
| In aggregate  | 合計                              | 5,520,000   | 231,000                        | 198,000(1)  | 5,091,000   | 0.7159%   |
| Total   | 總計                              | 8,520,000   |                                | -   | 8,091,000   | 1.1377%   |

Note 1: The weighted average closing price of the corresponding Shares immediately before the dates on which these Pre-IPO Share Options were exercised was HK\$4.68.

附註1:緊接該等首次公開發售前購股權獲行使日期前的 相應股份的加權平均收市價為4.68港元。

The total number of Shares available for issue under the Pre-IPO Share Option Scheme is 8,091,000, representing approximately 1.14% of the Company's issued share capital as at the date of this annual report, i.e. 711,148,000 Shares. 231,000 Pre-IPO Share Options were lapsed and 198,000 Pre-IPO Share Options were exercised during the year ended 31 December 2015. No Pre-IPO Share Options were canceled during the year ended 31 December 2015.

根據首次公開發售前購股權計劃可予發行的股份總數為8,091,000股,佔本年報日期本公司已發行股本(即711,148,000股股份)約1.14%。截至二零一五年十二月三十一日止年度,231,000份首次公開發售前購股權已告失效,而198,000份首次公開發售前購股權則獲行使。截至二零一五年十二月三十一日止年度概無註銷任何首次公開發售前購股權。

### **Share Option Scheme**

The Company adopted the Share Option Scheme on 8 October 2013 for the purpose of rewarding certain eligible persons for their past contributions and attracting and retaining, or otherwise maintaining on-going relationships with, such eligible persons who are significant to and/or whose contributions are or will be beneficial to the performance, growth or success of the Group. Subject to the earlier termination of the Share Option Scheme in accordance with the rules thereof, the Share Option Scheme shall remain in force for a period of ten years commencing on 28 October 2013.

Eligible participants of the Scheme include any proposed, full-time or part-time employees, executives or officers of the Company or any of its subsidiaries; any Directors or proposed Director (including non-executive Director and independent non-executive Directors) of the Company or any of its subsidiaries; any direct or indirect shareholder of the Company or any of its subsidiaries; and any advisers, consultants, suppliers, customers and agents to the Company or any of its subsidiaries. The maximum number of shares which may be issued upon exercise of all options to be granted under the Share Option Scheme and any other schemes of the Group shall not in aggregate exceed 10% of the shares in issue as at the Listing Date, i.e. 70,000,000 Shares.

No option may be granted to any participant of the Share Option Scheme such that the total number of Shares issued and to be issued upon exercise of the options granted and to be granted to that person in any 12-month period up to the date of the latest grant exceeds 1% of the Company's issued share capital from time to time.

### 購股權計劃

本公司於二零一三年十月八日採納購股權計劃,旨在獎勵若干合資格人士過往的貢獻,吸引及留聘對本集團的表現、增長或成功屬重要及/或其貢獻現時或將會對本集團的表現、增長或成功有利的合資格人士或以其他方式維持與彼等的持續關係。購股權計劃自二零一三年十月二十八日起計十年期間內維持有效,惟購股權計劃可根據本身的規則提前終止。

計劃的合資格參與者包括本公司或其任何附屬公司的任何建議、全職或兼職僱員、行政人員或高級職員;本公司或其任何附屬公司的任何董事或建議董事(包括非執行董事及獨立非執行董事);本公司或其任何附屬公司的任何諮詢人、顧問、供應商、客戶及代理。因行使根據購股權計劃及本集團任何其他計劃授出的所有購股權而可能發行的最高股份數目,合共不得超過於上市日期本公司已發行股份的10%(即70,000,000)股份)。

倘因任何購股權計劃參與者行使在截至最近授 出日期起計任何12個月期間內已獲授及將獲 授購股權而發行及將予發行的股份總數超過本 公司不時已發行股本的1%,則不得向該名人 士授出任何購股權。

## Report of the Directors (continued)

### 董事會報告(續)

An option may be exercised in accordance with the terms of the Share Option Scheme at any time during a period as determined by the Board and not exceeding 10 years from the date of the grant. There is no minimum period for which an option must be held before it can be exercised; however, the Board may, subject to the provisions of the Listing Rules, in its absolute discretion when offering the grant of an Option impose any conditions, restrictions or limitations in relation thereto in addition to those set forth in the Share Option Scheme as it may think fit. Participants of the Share Option Scheme are required to pay the Company HK\$1.00 upon acceptance of the grant on or before 30 days after the offer date. The exercise price of the options is determined by the Board in its absolute discretion and shall not be less than whichever is the highest of:

購股權可於董事會釐定的期間根據購股權計劃 的條款隨時行使,惟有關期間不得超過授出日 期起計10年。購股權毋須被持有一定期限方 可行使;然而,根據上市規則規定,如董事會 認為恰當,可全權酌情於提呈授出購股權時會 購股權計劃所載之上施加有關購股權的任何條 件、約束或限制。購股權計劃參與者須於要約 日期起計30日或之前接納所獲授購股權時向 本公司支付1.00港元。購股權行使價乃由董 事會全權酌情釐定,惟不得低於下列最高者:

- (a) the nominal value of a Share;
- (b) the closing price of a Share as stated in the Stock Exchange's daily quotations sheets on the offer date; and
- (c) the average closing price of a Share as stated in the Hong Kong Stock Exchange's daily quotation sheets for the five Business Days (as defined in the Listing Rules) immediately preceding the offer date.

As at 31 December 2015, no option had been granted under the Share Option Scheme.

As at the date of this report, the total number of shares available for issue under the Share Option Scheme was 70,000,000, representing approximately 9.84% of the Company's issued share capital, and the remaining life of the Share Option Scheme was about 7 years and 8 months.

- (a) 股份面值;
- (b) 於要約日期聯交所每日報價表所列股份 收市價:及
- (c) 緊接要約日期前五個營業日(定義見上 市規則)香港聯交所每日報價表所列股 份平均收市價。

於二零一五年十二月三十一日,概無根據購股 權計劃授出任何購股權。

於本報告日期,根據購股權計劃可供發行的股份總數為70,000,000股,相當於本公司已發行股本約9.84%,購股權計劃的剩餘年期約為七年零八個月。

## ARRANGEMENT FOR DIRECTORS TO PURCHASE SHARES OR DEBENTURES

Save as disclosed in "Share Option Schemes" above, at no time during the year were rights to acquire benefits by means of the acquisition of shares in or debentures of the Company granted to any Director of the Company or their respective spouses or minor children, or were such rights exercised by them, or was the Company, its holding company or any of its subsidiaries a party to any arrangements to enable the Directors of the Company to acquire benefits by means of the acquisition of shares in, or debt securities (including debentures) of the Company or any other body corporate.

### 董事購買股份或債權證的安排

除上文「購股權計劃」所披露者外,於年內任何時間,概無向任何本公司董事或彼等各自的配偶或未成年子女授出透過收購本公司股份或債權證而獲益的權利,或本公司、其控股公司或其任何附屬公司並無參與訂立任何安排讓本公司董事可透過收購本公司或任何其他法團的股份或債務證券(包括債權證)而獲利。

#### **RETIREMENT SCHEMES**

The Group participates in defined contribution retirement benefit schemes organized by the PRC municipal and provincial government authorities for the Group's eligible employees in the PRC, and operates a Mandatory Provident Fund scheme for the employees in Hong Kong. Particulars of these retirement plans are set out in note 20 to the consolidated financial statements.

### 退休計劃

本集團就本集團合資格的中國僱員參與由中國省及市政府機關組織的界定供款退休福利計劃,並為香港僱員安排參與強制性公積金計劃。該等退休計劃的詳情載於綜合財務報表附註20。

### **EVENTS AFTER THE REPORTING PERIOD**

There were no significant events after the reporting period of the Group.

### 報告期後事件

本集團報告期後概無任何重大事件。

### **AUDITOR**

The consolidated financial statements for the year ended 31 December 2015 have been audited by KPMG, who shall retire and, being eligible, offer themselves for reappointment. A resolution for the re-appointment of KPMG as auditor of the Company is to be proposed at the forthcoming annual general meeting.

### 核數師

截至二零一五年十二月三十一日止年度的綜合 財務報表已獲畢馬威會計師事務所審核,其將 退任並符合資格及願意接受續聘。本公司將於 應屆股東週年大會提呈決議案,以續聘畢馬威 會計師事務所為本公司核數師。

By order of the Board

#### **Ziming YANG**

Chairman

Hong Kong, 3 February 2016

承董事會命

主席

#### 楊紫明

香港,二零一六年二月三日

### **Independent Auditor's Report**

### 獨立核數師報告



## Independent auditor's report to the shareholders of Cabbeen Fashion Limited

(Incorporated in the Cayman Islands with limited liability)

We have audited the consolidated financial statements of Cabbeen Fashion Limited ("the Company") and its subsidiaries (together "the Group") set out on pages 87 to 174, which comprise the consolidated statement of financial position as at 31 December 2015, the consolidated statement of profit or loss and other comprehensive income, the consolidated statement of changes in equity and the consolidated cash flow statement for the year then ended and a summary of significant accounting policies and other explanatory information.

# DIRECTORS' RESPONSIBILITY FOR THE CONSOLIDATED FINANCIAL STATEMENTS

The directors of the Company are responsible for the preparation of consolidated financial statements that give a true and fair view in accordance with International Financial Reporting Standards issued by the International Accounting Standards Board and the disclosure requirements of the Hong Kong Companies Ordinance and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### **AUDITOR'S RESPONSIBILITY**

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. This report is made solely to you, as a body, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

### 獨立核數師報告 致卡賓服飾有限公司股東

(於開曼群島註冊成立的有限公司)

本核數師已審核載於第87至174頁之卡賓服飾有限公司(「貴公司」)及其附屬公司(統稱「貴集團」)的綜合財務報表,當中包括於二零一五年十二月三十一日的綜合財務狀況表與截至該日止年度的綜合損益及其他全面收益表、綜合權益變動表及綜合現金流量表,以及主要會計政策概要及其他説明資料。

### 董事就綜合財務報表須承擔的責任

貴公司董事須負責根據國際會計準則委員會頒 佈的國際財務報告準則及香港公司條例的披露 規定編製真實而公平地反映狀況的綜合財務報 表,及落實其認為編製綜合財務報表所必要的 內部控制,以使綜合財務報表不存在由於欺詐 或錯誤而導致的重大錯誤陳述。

### 核數師的責任

本核數師的責任是根據吾等的審核對該等綜合 財務報表發表意見。本報告僅為 閣下(作為 整體)而編製,並無其他用途。吾等並不就本 報告之內容對任何其他人士承擔任何義務或負 上任何責任。 We conducted our audit in accordance with Hong Kong Standards on Auditing issued by the Hong Kong Institute of Certified Public Accountants. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

吾等已根據香港會計師公會頒佈的香港審計準 則進行審核。該等準則要求吾等遵守道德規 範,並規劃及執行審核,以合理保證綜合財務 報表是否不存有任何重大錯誤陳述。

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of the consolidated financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the consolidated financial statements.

審計涉及執行程序以獲取有關綜合財務報表所載金額及披露資料的審計憑證。所選定的程序取決於核數師的判斷,包括評估由於欺詐或錯誤而導致綜合財務報表存在重大錯誤陳述的風險。在評估該等風險時,核數師考慮與誤該會關納內部控制,以設計於有關情況下適當內部控制的並非對實體內部控制的有對實體內部控制的會計程序,但目的並非對實體內部控制的會計程序,但目的並非對實體內部控制的會計程序,但目的並非對實體內部控制的會計與實際是否合適及所作出會計估計是否合理,以及評價綜合財務報表的整體列報方式。

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion. 吾等相信,吾等所獲審計憑證能充足及適當地 為吾等的審核意見提供基礎。

### **Independent Auditor's Report (continued)**

### 獨立核數師報告(續)

### **OPINION**

In our opinion, the consolidated financial statements give a true and fair view of the financial position of the Group as at 31 December 2015 and of the Group's financial performance and cash flows for the year then ended in accordance with International Financial Reporting Standards and have been properly prepared in compliance with the disclosure requirements of the Hong Kong Companies Ordinance.

### 意見

吾等認為,該等綜合財務報表已根據國際財務報告準則真實而公平地反映貴集團於二零一五年十二月三十一日的財務狀況,及貴集團截至該日止年度的財務表現及現金流量,並已遵照香港公司條例的披露規定妥為編製。

#### **KPMG**

Certified Public Accountants 8th Floor, Prince's Building 10 Chater Road Central, Hong Kong

3 February 2016

### 畢馬威會計師事務所

執業會計師 香港中環 遮打道10號 太子大廈8樓

二零一六年二月三日

# Consolidated Statement of Profit or Loss and Other Comprehensive Income 綜合損益及其他全面收益表

for the year ended 31 December 2015 截至二零一五年十二月三十一日止年度 (Expressed in Renminbi) (以人民幣列示)

|   |   | Note<br>附註 | 2015<br>二零一五年<br>RMB'000<br>人民幣千元 | 2014<br>二零一四年<br>RMB'000<br>人民幣千元 |
|---|---|------------|-----------------------------------|-----------------------------------|
| Revenue   | 收益  | 2          | 1,356,486                         | 1,098,188                         |
| Cost of sales   | 銷售成本  |            | (730,032)                         | (636,185)                         |
| Gross profit  | 毛利  |            | 626,454                           | 462,003                           |
| Other income  | 其他收入  | 3          | 56,805                            | 60,115                            |
| Selling and distribution expenses   | 銷售及分銷開支   |            | (121,607)                         | (78,641)                          |
| Administrative and other  | 行政及其他營運開支   |            |                                   |                                   |
| operating expenses  |   |            | (166,811)                         | (121,264)                         |
| Profit from operations  | 經營溢利  |            | 394,841                           | 322,213                           |
| Finance costs   | 融資成本  | 4(a)       | (3,137)                           | (1,538)                           |
| Profit before taxation  | 除税前溢利   | 4          | 391,704                           | 320,675                           |
| Income tax expense  | 所得税開支   | 5(a)       | (104,146)                         | (85,173)                          |
| Profit for the year   | 年內溢利  |            | 287,558                           | 235,502                           |
| Other comprehensive income for the year   | 年內其他全面收益  |            |                                   |                                   |
| Item that may be reclassified<br>subsequently to profit or loss:  – Exchange differences on<br>translation of the financial<br>statements of operations<br>outside the mainland | 可能於其後重新分類<br>到損益的項目:<br>-換算中國內地境外<br>業務的財務報表<br>的匯兑差額 |            |                                   |                                   |
| China   |   |            | 1,072                             | 2,119                             |
| Total comprehensive income for the year   | 年內全面收益總額  |            | 288,630                           | 237,621                           |
| Earnings per share (RMB cents)  | 每股盈利(人民幣分)  | 8          |                                   |                                   |
| Basic   | 基本  |            | 40.44                             | 33.12                             |
| Diluted   | 攤薄  |            | 40.18                             | 33.08                             |

The notes on pages 93 to 174 form part of these financial statements. Details of dividends payable to equity shareholders of the Company are set out in note 22(b).

第93至174頁所載附註為該等財務報表組成部分。有關應付本公司權益股東的股息詳情載於附註22(b)。

### **Consolidated Statement of Financial Position**

### 綜合財務狀況表

(Expressed in Renminbi) (以人民幣列示)

|  |                             | Note<br>附註        | 2015<br>二零一五年<br>RMB'000<br>人民幣千元 | 2014<br>二零一四年<br>RMB'000<br>人民幣千元 |
|--|-----------------------------|-------------------|-----------------------------------|-----------------------------------|
| Non-current assets   | 非流動資產                       |                   |                                   |                                   |
| Property, plant and equipment<br>Intangible assets<br>Deferred tax assets  | 物業、廠房及設備<br>無形資產<br>遞延税項資產  | 9<br>10<br>12(b)  | 29,817<br>35,297<br>24,368        | 15,657<br>22,275<br>16,661        |
|  |                             |                   | 89,482                            | 54,593                            |
| Current assets   | 流動資產                        |                   |                                   |                                   |
| Inventories<br>Trade and other receivables<br>Available-for-sale financial | 存貨<br>貿易及其他應收款項<br>可供出售金融資產 | 13<br>14          | 266,765<br>485,917                | 105,024<br>272,914                |
| assets Deposits with banks with original maturity date                     | 原到期日逾三個月 的銀行存款              | 15                | 10,000                            | _                                 |
| over three months Pledged bank deposits Cash and cash equivalents          | 已抵押銀行存款 現金及現金等價物            | 16<br>17          | 288,622<br>428,375<br>294,543     | 355,231<br>307,235<br>324,451     |
|  |                             |                   | 1,774,222                         | 1,364,855                         |
| Current liabilities  | 流動負債                        |                   |                                   |                                   |
| Bank borrowings<br>Trade and other payables<br>Current tax payable         | 銀行借款<br>貿易及其他應付款項<br>應付即期税項 | 18<br>19<br>12(a) | 220,479<br>704,182<br>26,758      | 101,212<br>566,449<br>31,799      |
|  |                             |                   | 951,419                           | 699,460                           |
| Net current assets   | 流動資產淨值                      |                   | 822,803                           | 665,395                           |
| Total assets less current liabilities                                      | 資產總值減流動負債                   |                   | 912,285                           | 719,988                           |
| Non-current liabilities  | 非流動負債                       |                   |                                   |                                   |
| Deferred tax liabilities   | 遞延税項負債                      | 12(b)             | 15,384                            | 2,781                             |
| NET ASSETS   | 資產淨值                        |                   | 896,901                           | 717,207                           |

The notes on pages 93 to 174 form part of these financial statements.

|                           |          | Note<br>附註 | 2015<br>二零一五年<br>RMB'000<br>人民幣千元 | 2014<br>二零一四年<br>RMB'000<br>人民幣千元 |
|---------------------------|----------|------------|-----------------------------------|-----------------------------------|
| CAPITAL AND RESERVES      | 資本及儲備    | 22         |                                   |                                   |
| Share capital<br>Reserves | 股本<br>儲備 |            | 5,580<br>891,321                  | 5,578<br>711,629                  |
| TOTAL EQUITY              | 總權益      |            | 896,901                           | 717,207                           |

Approved and authorised for issue by the board of 經董事會於二零一六年二月三日批准及授權刊 directors on 3 February 2016.

發。

Mr. Siu Keung Ng 吳少強先生

Chief Executive Officer and Executive Director 行政總裁兼執行董事

Mr. Qiang Wei 韋強先生

Executive Director 執行董事

The notes on pages 93 to 174 form part of these financial statements.

# Consolidated Statement of Changes in Equity 綜合權益變動表

for the year ended 31 December 2015 截至二零一五年十二月三十一日止年度 (Expressed in Renminbi) (以人民幣列示)

|   |                                      | Note<br>附註 |              |              |              | Statutory<br>reserve<br>法定儲備<br>RMB'000<br>人民幣千元<br>(Note 22(d)(iii))<br>(附註22(d)(iii)) |            | Retained<br>profits<br>保留溢利<br>RMB'000<br>人民幣千元 | Total<br>總計<br>RMB'000<br>人民幣千元 |
|---|--------------------------------------|------------|--------------|--------------|--------------|---|------------|---|---------------------------------|
| As at 1 January 2014  | 於二零一四年一月一日                           |            | 5,578        | 325,586      | 38,051       | 30,136  | 7,224      | 196,013   | 602,588                         |
| Changes in equity for 2014: Profit for the year Other comprehensive income for the year             | 於二零一四年<br>的權益變動:<br>年內溢利<br>年內其他全面收益 |            | -            | -            | -            | -<br>-  | -<br>2,119 | 235,502   | 235,502                         |
| Total comprehensive income for the year   | 年內全面收益總額                             |            | <del>-</del> | <del>_</del> | <del>-</del> | <del>_</del>  | 2,119      | 235,502   | 237,621                         |
| Dividend declared<br>Equity-settled   | 已宣派股息<br>權益結算以股份                     | 22(b)      | -            | (126,076)    | -            | -   | -          | -   | (126,076)                       |
| share-based<br>transactions   | 為基礎的交易                               | 4(b)       | -            | -            | 3,074        | -   | -          | -   | 3,074                           |
| Appropriation to<br>statutory reserves  | 轉至法定儲備                               |            | -            | -            | -            | 4,288   | -          | (4,288)   | _                               |
| As at 31 December<br>2014 and<br>1 January 2015   | 於二零一四年<br>十二月三十一日及<br>二零一五年一月一日      |            | 5,578        | 199,510      | 41,125       | 34,424  | 9,343      | 427,227   | 717,207                         |
| Changes in equity<br>for 2015:<br>Profit for the year<br>Other comprehensive<br>income for the year | 於二零一五年<br>的權益變動:<br>年內溢利<br>年內其他全面收益 |            | -            | -            | -            | -   | -<br>1,072 | 287,558   | 287,558<br>1,072                |
| Total comprehensive income for the year   | 年內全面收益總額                             |            | 5,578        | 199,510      | 41,125       | 34,424  | 10,415     | 714,785   | 1,005,837                       |
| Dividend declared   | 已宣派股息                                | 22(b)      | -            | (110,764)    | -            | -   | -          | -   | (110,764)                       |
| Shares issued under<br>share option scheme<br>Equity-settled  | 根據購股權計劃<br>發行股份<br>權益結算以股份           | 22(c)(ii)  | 2            | 458          | (139)        | -   | -          | -   | 321                             |
| share-based transactions  | 為基礎的交易                               | 4(b)       | _            | -            | 1,507        | -   | -          | -   | 1,507                           |
| Appropriation to<br>statutory reserves  | 轉至法定儲備                               |            | -            | -            | -            | 3,410   | -          | (3,410)   | -                               |
| As at 31 December 2015  | 於二零一五年<br>十二月三十一日                    |            | 5,580        | 89,204       | 42,493       | 37,834  | 10,415     | 711,375   | 896,901                         |

The notes on pages 93 to 174 form part of these financial statements.

### **Consolidated Cash Flow Statement**

### 綜合現金流量表

for the year ended 31 December 2015 截至二零一五年十二月三十一日止年度 (Expressed in Renminbi) (以人民幣列示)

|   |  | Note<br>附註 | 2015<br>二零一五年<br>RMB'000<br>人民幣千元 | 2014<br>二零一四年<br>RMB'000<br>人民幣千元 |
|---|--|------------|-----------------------------------|-----------------------------------|
| Operating activities  | 經營活動   |            |                                   |                                   |
| Cash generated from operations Income tax paid                              | s 經營活動所得現金<br>已付所得税                                | 17(b)      | 155,358<br>(104,291)              | 231,559<br>(85,388)               |
| Net cash generated from operating activities                                | 經營活動所得淨現金  |            | 51,067                            | 146,171                           |
| Investing activities  | 投資活動   |            |                                   |                                   |
| Payment for the purchase of property, plant and                             | 購買物業、廠房及<br>設備付款                                   |            | (00 (17)                          | (0.500)                           |
| equipment Payment for the purchase  | 購買無形資產付款   |            | (26,177)                          | (8,536)                           |
| of intangible assets  | 出售物業、廠房及   |            | (13,805)                          | (5,695)                           |
| Proceeds from disposal of property, plant and equipment                     | 設備所得款項   |            | 37                                | 170                               |
| Decrease/(increase) of deposits with banks with original maturity date over | 原到期日逾三個月的 銀行存款減少/(増加)                              |            |                                   |                                   |
| three months  | 已抵押銀行存款增加淨額  |            | 66,609                            | (195,041)                         |
| Net increase in pledged bank deposits                                       | L143件蚁11 (什. ) ( ) ( ) ( ) ( ) ( ) ( ) ( ) ( ) ( ) |            | (121,140)                         | (106,512)                         |
| Proceeds from disposal of financial assets                                  | 出售金融資產之所得款項  |            | 131,962                           | 513,985                           |
| Payments for the purchase   | 購買金融資產付款   |            | 101,302                           | 010,900                           |
| of financial assets   | 已收利息   |            | (140,000)                         | (450,000)                         |
| Interest received   | <b>- 以</b> 不下心                                     |            | 23,921                            | 13,472                            |
| Net cash used in investing activities                                       | 投資活動所用淨現金  |            | (78,593)                          | (238,157)                         |

The notes on pages 93 to 174 form part of these financial statements.

### **Consolidated Cash Flow Statement (continued)**

### 綜合現金流量表(續)

for the year ended 31 December 2015 截至二零一五年十二月三十一日止年度 (Expressed in Renminbi) (以人民幣列示)

|   |                       | Note<br>附註 | 2015<br>二零一五年<br>RMB'000<br>人民幣千元 | 2014<br>二零一四年<br>RMB'000<br>人民幣千元 |
|---|-----------------------|------------|-----------------------------------|-----------------------------------|
| Financing activities                            | 融資活動                  |            |                                   |                                   |
| Proceeds from bank borrowings Repayment of bank | 銀行借款所得款項              |            | 199,820                           | 128,351                           |
| borrowings<br>Dividends paid                    | 已付股息                  | 22(b)      | (89,285)<br>(110,764)             | (117,589)<br>(126,076)            |
| Interest paid Proceeds from issue of shares     | 已付利息<br>發行股份所得款項      | 22(c)(iii) | (3,137)                           | (1,538)                           |
| Net cash used in financing activities           | 融資活動所用淨現金             |            | (3,045)                           | (116,852)                         |
| Net decrease in cash and cash equivalents       | 現金及現金等價物<br>減少淨額      |            | (30,571)                          | (208,838)                         |
| Cash and cash equivalents at 1 January          | 於一月一日的現金及<br>現金等價物    |            | 324,451                           | 531,786                           |
| Effect of foreign exchange rate changes         | 外匯匯率變動影響              |            | 663                               | 1,503                             |
| Cash and cash equivalents at 31 December        | 於十二月三十一日<br>的現金及現金等價物 | 17(a)      | 294,543                           | 324,451                           |

The notes on pages 93 to 174 form part of these financial statements.

### Notes to the Financial Statements 財務報表附註

(Expressed in Renminbi unless otherwise indicated) (除另行指明者外,以人民幣列示)

# 1 SIGNIFICANT ACCOUNTING POLICIES

### (a) Statement of compliance

These financial statements have been prepared in accordance with all applicable International Financial Reporting Standards ("IFRSs"), which collective term includes all applicable individual International Financial Reporting Standards, International Accounting Standards ("IASs") and Interpretations issued by the International Accounting Standards Board ("IASB"). These financial statements also comply with the applicable disclosure requirements of the Hong Kong Companies Ordinance. These financial statements also comply with the applicable disclosure provisions of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited ("SEHK"). A summary of the significant accounting policies adopted by the Group is set out below.

The IASB has issued certain new and revised IFRSs that are first effective or available for early adoption for the current accounting period of the Group and the Company. Note 1(c) provides information on the new and revised IFRSs that are relevant to the Group for the current and prior accounting periods reflected in these financial statements.

### 1 主要會計政策

### (a) 合規聲明

國際會計準則委員會已頒佈若干新訂及經修訂國際財務報告準則,該等準則於本集團及本公司現行會計期間首次生效或可提早採納。與本集團現行及過往會計期間有關並已反映於該等財務報表內的新訂及經修訂國際財務報告準則有關資料列載於附註1(c)。

### **Notes to the Financial Statements (continued)**

### 財務報表附註(續)

(Expressed in Renminbi unless otherwise indicated)

(除另行指明者外,以人民幣列示)

# 1 SIGNIFICANT ACCOUNTING POLICIES (Continued)

# (b) Basis of preparation of the financial statements

The consolidated financial statements for the year ended 31 December 2015 comprise the Company and its subsidiaries (together referred to as the "Group").

The financial statements is presented in Renminbi ("RMB"), rounded to the nearest thousand, as the Group's principal activities were carried out in the PRC. RMB is the functional currency for the Company's subsidiaries established in the mainland China. The functional currency of the Company and the Company's subsidiaries outside the mainland China are Hong Kong dollars.

The financial statements is prepared on the historical cost basis except that financial assets at fair value through profit or loss and available-for-sale financial assets which are stated at their fair value as explained in the accounting policies below (note 1(e)).

### 1 主要會計政策(續)

### (b) 編製財務報表的基準

截至二零一五年十二月三十一日 止年度的綜合財務報表包括本 公司及其附屬公司(統稱「本集 團」)。

由於本集團於中國進行主要業務活動,財務報表以人民幣(「人民幣」)呈列,湊整至最接近千元。 人民幣為本公司於中國內地成立的附屬公司的功能貨幣。本公司 及本公司於中國內地境外附屬公司的功能貨幣為港元。

財務報表按歷史成本基準編製,惟下文會計政策所述按公平值計入損益的金融資產及按公平值列賬的可供出售金融資產(附註1(e))除外。

# 1 SIGNIFICANT ACCOUNTING POLICIES (Continued)

# (b) Basis of preparation of the financial statements (Continued)

The preparation of financial statements in conformity with IFRSs requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets, liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgements about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

Judgements made by management in the application of IFRSs that have significant effect on the financial statements and major sources of estimation uncertainty are discussed in note 26.

### 1 主要會計政策(續)

### (b) 編製財務報表的基準(續)

各項估計及相關假設會持續檢討。會計估計的修訂如僅影響修訂期間,則有關修訂於該期間內確認。如該項會計估計的修訂影響該期間及未來期間,則有關修訂會於該期間及未來期間內確認。

有關管理層在應用國際財務報告 準則時所作出對財務報表有重大 影響的判斷,以及估計不確定因 素的主要來源,乃於附註26論 述。

### **Notes to the Financial Statements (continued)**

### 財務報表附註(續)

(Expressed in Renminbi unless otherwise indicated)

(除另行指明者外,以人民幣列示)

# 1 SIGNIFICANT ACCOUNTING POLICIES (Continued)

# (c) New and revised IFRSs that are first effective for the current accounting period

The IASB has issued the following amendments to IFRSs that are first effective for the current accounting period of the Group and the Company:

- Amendments to IAS 19, Employee benefits: Defined benefit plans: Employee contributions
- Annual Improvements to IFRSs 2010-2012 Cycle
- Annual Improvements to IFRSs 2011-2013 Cycle

These amendments do not have an impact on these financial statements. The Group has not applied any new standard or interpretation that is not yet effective for the current accounting period.

### 1 主要會計政策(續)

### (c) 於現行會計期間首次生效的 新訂及經修訂國際財務報告 準則

國際會計準則委員會已頒佈下列 對國際財務報告準則的修訂,該 等修訂於本集團及本公司現行會 計期間首次生效:

- 國際會計準則第19號修 訂,僱員福利:界定福利 計劃:僱員供款
- 國際財務報告準則二零一零年至二零一二年週期的年度改進
- 國際財務報告準則二零 一一年至二零一三年週期 的年度改進

該等修訂並無對該等財務報表構 成任何影響。本集團並無應用於 現行會計期間尚未生效的任何新 訂準則或詮釋。

# 1 SIGNIFICANT ACCOUNTING POLICIES (Continued)

### (d) Subsidiaries

Subsidiaries are entities controlled by the Group. The Group controls an entity when it is exposed, or has rights, to variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. When assessing whether the Group has power, only substantive rights (held by the Group and other parties) are considered.

An investment in a subsidiary is consolidated into the consolidated financial statements from the date that control commences until the date that control ceases. Intra-group balances, transactions and cash flows and any unrealised profits arising from intra-group transactions are eliminated in full in preparing the consolidated financial statements. Unrealised losses resulting from intra-group transactions are eliminated in the same way as unrealised gains but only to the extent that there is no evidence of impairment.

In the Company's statement of financial position, an investment in a subsidiary is stated at cost less impairment losses (note 1(i)).

### 1 主要會計政策(續)

### (d) 附屬公司

附屬公司指本集團控制的實體。 倘本集團因參與實體而面對回報 有所不同的風險或有權享有回報,並且有能力透過其權力影響 實體的該等回報,則本集團控制 該實體。於評估本集團是否有權 力時,僅考慮(由本集團及其他 方持有的)實質權利。

於附屬公司的投資自控制權開始之日至控制權終止當日計內公司的投資自控制權開入日至控制權終止當日計內公司間於數數,交易及集團內公司間變現公司間變現之一,在編製綜合財務報表時受現數學,有數對對。集團內公司的對於對對的未變現的情況下按與對於大數與收益相同的方法對對。

於本公司的財務狀況表中,於附屬公司的投資按成本減減值虧損 (附註1(i))列賬。

### **Notes to the Financial Statements (continued)**

### 財務報表附註(續)

(Expressed in Renminbi unless otherwise indicated)

(除另行指明者外,以人民幣列示)

# 1 SIGNIFICANT ACCOUNTING POLICIES (Continued)

### (e) Financial assets at fair value through profit or loss and available-for-sale financial assets

# (i) Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss are initially stated at fair value, which is their transaction price unless fair value can be more reliably estimated using valuation techniques whose variables include only data from observable markets. Cost includes attributable transaction cost.

Financial assets at fair value through profit or loss are classified as current assets. Any attributable transaction costs are recognised in profit or loss as incurred. At the end of each reporting period the fair value is remeasured, with any resultant gain or loss being recognised in profit or loss. The net gain or loss recognised in profit or loss does not include any interest earned on these financial assets as these are recognised in accordance with the policies set out in note 1(r)(ii).

### 1 主要會計政策(續)

### (e) 按公平值計入損益的金融資 產及可供出售金融資產

### (i) 按公平值計入損益的金 融資產

按公平值計入損益的金融 資產初步按公平值列賬, 該公平值為其交易價,除 非公平值可採用估值技術 (其可變因素僅包括來自可 觀察市場的數據)更可靠地 予以估計。成本包括應佔 交易成本。

# 1 SIGNIFICANT ACCOUNTING POLICIES (Continued)

# (e) Financial assets at fair value through profit or loss and available-for-sale financial assets

(Continued)

## (ii) Available-for-sale financial assets

Available-for-sale financial assets are initially stated at fair value plus any directly attributable transaction costs. Interest income from these financial assets is recognised using the effective interest method in profit or loss in accordance with the policy set out in note 1(r)(ii). When these financial assets are derecognised or impaired (note 1(i)), the cumulative gain or loss is reclassified from equity to profit or loss.

### (f) Property, plant and equipment

Property, plant and equipment are stated at cost less accumulated depreciation and impairment losses (note 1(i)).

The cost of self-constructed items of property, plant and equipment includes the cost of materials, direct labour, the initial estimate, where relevant, of the costs of dismantling and removing the items and restoring the site on which they are located, and an appropriate proportion of production overheads and borrowing costs (note 1(t)).

No depreciation is provided in respect of construction in progress.

### 1 主要會計政策(續)

### (e) 按公平值計入損益的金融資 產及可供出售金融資產(續)

#### (ii) 可供出售金融資產

可供出售金融資產初步按 公平值加任何直接應佔交 易成本列值。該等金融資 產的利息收入根據附註1(r) (ii)所載政策於損益按實際 利率法確認。當該等金融 資產取消確認或減值時(附 註1(i)),則累計收益或 損由權益重新分類至損益。

### (f) 物業、廠房及設備

物業、廠房及設備按成本減去累計折舊及減值虧損(附註1(i))列 賬。

自建物業、廠房及設備項目的成本包括物料成本、直接勞工成本,及如適用,初步估計拆卸及搬遷項目以及恢復項目所在地原貌的成本,以及適當比例的生產經常費用及借款成本(附註1(t))。

概無就在建工程計提任何折舊。

### **Notes to the Financial Statements (continued)**

### 財務報表附註(續)

(Expressed in Renminbi unless otherwise indicated)

(除另行指明者外,以人民幣列示)

### SIGNIFICANT ACCOUNTING **POLICIES** (Continued)

#### (f) Property, plant and equipment

(Continued)

Depreciation is calculated to write off the cost of items of property, plant and equipment, less their estimated residual value, if any, using the straight-line method over their estimated useful lives as follows:

| - | Leasehold           | Shorter of 3 – 5 years |
|---|---------------------|------------------------|
|   | improvements        | or remaining term      |
|   |                     | of the lease           |
| - | Plant and machinery | 5 – 10 years           |
| _ | Motor vehicles      | 4 - 5 years            |
| _ | Furniture, fixtures | 3 - 5 years            |
|   | and equipment       |                        |

Both the useful life of an asset and its residual value, if any, are reviewed annually.

Gains or losses arising from the retirement or disposal of an item of property, plant and equipment are determined as the difference between the net disposal proceeds and the carrying amount of the item and are recognised in profit or loss on the date of retirement or disposal.

### 主要會計政策(續)

#### (f) 物業、廠房及設備(續)

物業、廠房及設備項目的折舊按 下列估計可使用年期,以直線法 撇銷其成本減其估計剩餘價值 (如有)計算:

租賃物業裝修 3至5年或 租賃尚餘期限較短者

廠房及機器 5至10年 汽車 4至5年 **傢俬、裝置及設備** 3至5年

資產的可使用年期及其剩餘價值 (如有)均於每年進行審閱。

報廢或出售物業、廠房及設備項 目所產生的收益或虧損以該項目 的出售所得款項淨額與其賬面值 之間的差額釐定,並於報廢或出 售當日在損益內確認。

### SIGNIFICANT ACCOUNTING **POLICIES** (Continued)

#### Intangible assets (q)

Intangible assets that are acquired by the Group are stated at cost less accumulated amortisation (where the estimated useful life is finite) and impairment losses (note 1(i)).

Amortisation of intangible assets with finite useful lives is charged to profit or loss on a straight-line basis over the assets' estimated useful lives. Computer software with finite useful lives is amortised from the date it is available for use and its estimated useful live is 5 to 10 years.

Both the period and method of amortisation are reviewed annually.

Intangible assets are not amortised while their useful lives are assessed to be indefinite. Any conclusion that the useful life of an intangible asset is indefinite is reviewed annually to determine whether events and circumstances continue to support the indefinite useful life assessment for that asset. If they do not, the change in the useful life assessment from indefinite to finite is accounted for prospectively from the date of change and in accordance with the policy for amortisation of intangible assets with finite lives as set out above.

### 主要會計政策(續)

#### 無形資產 (g)

本集團購入的無形資產按成本減 累計攤銷(如估計可使用年期屬 有限)及減值虧損(附註1(i))列賬。

可使用年期有限的無形資產攤銷 於資產的估計可使用年期內以百 線法自損益扣除。可使用年期有 限的電腦軟件自可供使用日期起 進行攤銷,其估計可使用年期為 5至10年。

攤銷期間及方法均於每年進行審 関。

如無形資產的可使用年期被評估 為無限期,則該等無形資產不會 被攤銷。有關無形資產的可使用 年期為無限期的任何結論,會每 年審閱以釐定事件及情況是否繼 續支持該資產的無限期可使用年 期評估。倘不繼續支持,則可使 用年期評估由無限期變為有限 期,並自變化的日期根據上述使 用年期有限的無形資產攤銷政策 採用未來適用法處理。

### **Notes to the Financial Statements (continued)**

### 財務報表附註(續)

(Expressed in Renminbi unless otherwise indicated)

(除另行指明者外,以人民幣列示)

#### SIGNIFICANT ACCOUNTING 1 POLICIES (Continued)

#### **Operating lease charges** (h)

Leases which do not transfer substantially all the risks and rewards of ownership to the Group are classified as operating leases. Where the Group has the use of assets held under operating leases, payments made under the leases are charged to profit or loss in equal instalments over the accounting periods covered by the lease terms, except where an alternative basis is more representative of the pattern of benefits to be derived from the leased asset. Lease incentives received are recognised in profit or loss as an integral part of the aggregate net lease payments made. Contingent rentals are charged to profit or loss in the accounting period in which they are incurred.

#### (i) Impairment of assets

### Impairment of investments in debt securities and receivables

Investments in debt securities and receivables that are stated at cost or amortised cost or are classified as available-for-sale financial assets are reviewed at the end of each reporting period to determine whether there is objective evidence of impairment. Objective evidence of impairment includes observable data that comes to the attention of the Group about one or more of the following loss events:

### 主要會計政策(續)

#### 經營和賃費用 (h)

絕大部分與所有權有關的風險及 回報並無轉移至本集團的租賃乃 分類為經營租賃。除非有更具代 表性的基準衡量從租賃資產獲取 利益的模式,否則於本集團使用 根據經營租賃持有的資產時,會 根據租賃支付的款項在租賃期所 涵蓋的會計期間內在損益內等額 分期扣除。獲取的租賃優惠在損 益內確認為租賃付款淨值總額的 組成部分。或有租金將於其產生 的會計期間在損益內扣除。

#### 資產減值 (i)

#### (i) 債務證券投資及應收款 項減值

本集團於各報告期結束時 審閱以成本或攤銷成本列 賬或分類為可供出售金融 資產的債務證券投資及應 收款項,以釐定是否存在 客觀減值證據。客觀減值 證據包括本集團就下列一 項或多項損失事件所注意 到的可觀察數據:

### SIGNIFICANT ACCOUNTING **POLICIES** (Continued)

- (i) **Impairment of assets** (Continued)
  - Impairment of investments in debt securities and receivables (Continued)
    - significant financial difficulty of the debtor:
    - a breach of contract, such as a default or delinquency in interest or principal payments;
    - it becoming probable that the debtor will enter bankruptcy or other financial reorganisation; and
    - significant changes in the technological, market, economic or legal environment that have an adverse effect on the debtor;

If any such evidence exists, any impairment loss is determined and recognised as follows:

### 主要會計政策(續)

#### 資產減值(續) (i)

- 債務證券投資及應收款 (i) 項減值(續)
  - **情務人出現重大財** 務困難;
  - 違約(如拖欠或延遲 支付利息或本金);
  - 債務人可能破產或 進行其他財務重組; 及
  - 科技、市場、經濟 或法律環境出現對 債務人有不利影響 的重大變動。

倘存在任何有關跡象,減 值虧損按下列方式釐定並 確認:

### **Notes to the Financial Statements (continued)**

### 財務報表附註(續)

(Expressed in Renminbi unless otherwise indicated)

(除另行指明者外,以人民幣列示)

#### SIGNIFICANT ACCOUNTING 1 **POLICIES** (Continued)

- (i) **Impairment of assets** (Continued)
  - Impairment of investments in debt securities and receivables (Continued)
    - For receivables carried at amortised cost, if any such evidence exists, the impairment loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the financial asset's original effective interest rate (i.e. the effective interest rate computed at initial recognition of these assets), where the effect of discounting is material. This assessment is made collectively where these financial assets share similar risk characteristics. such as similar past due status, and have not been individually assessed as impaired. Future cash flows for financial assets which are assessed for impairment collectively are based on historical loss experience for assets with credit risk characteristics similar to the collective group.

### 主要會計政策(續)

- 資產減值(續) (i)
  - 債務證券投資及應收款 (i) 項減值(續)
    - 有關按攤銷成本列 賬的應收款項,倘 存在任何有關跡 象,其減值虧損以 資產的賬面值與估 計未來現金流量現 值之間的差額計 量,倘貼現影響重 大,則以金融資產 的原始實際利率(即 按該等資產的初始 確認計算的實際利 率)貼現。倘該等 金融資產具備類似 的風險特徵(例如類 似的逾期情況及並 未單獨被評估為減 值),該等資產會一 併評估。一併進行 減值評估的金融資 產的未來現金流量 根據與一併評估組 別具有類似信貸風 險特徵資產的過往 虧損經歷估算。

### SIGNIFICANT ACCOUNTING **POLICIES** (Continued)

#### (i) **Impairment of assets** (Continued)

Impairment of investments in debt securities and receivables (Continued)

> If in a subsequent period the amount of an impairment loss decreases and the decrease can be linked objectively to an event occurring after the impairment loss was recognised, the impairment loss is reversed through profit or loss. A reversal of an impairment loss shall not result in the asset's carrying amount exceeding that which would have been determined had no impairment loss been recognised in prior years.

For available-for-sale financial assets, the cumulative loss that has been recognised in the fair value reserve is reclassified to profit or loss. The amount of the cumulative loss that is recognised in profit or loss is the difference between the acquisition cost (net of any principal repayment and amortisation) and current fair value, less any impairment loss on that asset previously recognised in profit or loss.

> Impairment losses in respect of available-for-sale debt securities are reversed if the subsequent increase in fair value can be objectively related to an event occurring after the impairment loss was recognised. Reversals of impairment losses in such circumstances are recognised in profit or loss.

### 主要會計政策(續)

#### (i) 資產減值(續)

債務證券投資及應收款 (i) 項減值(續)

> 如於其後期間,減 值虧損數額減少, 而有關減少可客觀 地與在確認減值虧 損後發生的事件聯 繋,則減值虧損會 诱渦損益撥回。減 **值虧損撥回不得導** 致資產賬面值超出 在猧往年度並無確 認減值虧損的情況 下原應釐定的金額。

有關可供出售金融 資產,已於公平值 儲備確認的累計 虧損重新分類至損 益。於損益確認的 累計虧損金額為收 購成本(扣除任何本 金環款及攤銷)與當 前公平值之差額減 去先前於損益確認 資產的仟何減值虧 指。

> 倘其後公平值增加 客觀上與確認減值 虧損後發生事件有 關,則撥回可供出 售債務證券的減值 虧損。該等情況下 的減值虧損撥回於 損益確認。

### **Notes to the Financial Statements (continued)**

### 財務報表附註(續)

(Expressed in Renminbi unless otherwise indicated)

(除另行指明者外,以人民幣列示)

#### SIGNIFICANT ACCOUNTING 1 POLICIES (Continued)

- (i) **Impairment of assets** (Continued)
  - Impairment of investments in debt securities and receivables (Continued)

Impairment losses are written off against the corresponding assets directly, except for impairment losses recognised in respect of trade and bills receivables included within trade and other receivables, whose recovery is considered doubtful but not remote. In this case, the impairment losses for doubtful debts are recorded using an allowance account. When the Group is satisfied that recovery is remote, the amount considered irrecoverable is written off against trade and bills receivables directly and any amounts held in the allowance account relating to that debt are reversed. Subsequent recoveries of amounts previously charged to the allowance account are reversed against the allowance account. Other changes in the allowance account and subsequent recoveries of amounts previously written off directly are recognised in profit or loss.

### 主要會計政策(續)

- 資產減值(續) (i)
  - 債務證券投資及應收款 (i) 項減值(續)

減值虧損直接於相 關資產 撇銷,惟就 計入貿易及其他應 收款項內可收回性 存疑但並非不可能 的貿易應收款項及 應收票據確認的 減值虧損則除外。 在此情况下,呆賬 的減值虧損使用備 抵賬列賬。倘本集 團信納收回的機會 微乎其微,則被視 為不可收回的金額 會直接從貿易應收 款項及應收票據撇 銷,而在備抵賬中 持有有關該債務的 任何金額會被撥 回。其後收回過往 於備抵賬中扣除的 款項,會從備抵賬 撥回。備抵賬的其 他變動及過往直接 撇銷而其後收回的 款項,均在損益中 確認。

## SIGNIFICANT ACCOUNTING **POLICIES** (Continued)

### (i) Impairment of assets (Continued)

# Impairment of other assets

Internal and external sources of information are reviewed at the end of each reporting period to identify indications that the following assets may be impaired or an impairment loss previously recognised no longer exists or may have decreased:

- property, plant and equipment;
- construction in progress;
- intangible assets; and
- investments in subsidiaries in the Company's statement of financial position.

If any such indication exists, the asset's recoverable amount is estimated. In addition, for intangible assets that have indefinite useful lives, the recoverable amount is estimated annually whether or not there is any indication of impairment.

## 主要會計政策(續)

### 資產減值(續) (i)

### 其他資產減值 (ii)

本集團會於各報告期結束 時檢討內部及外部資料來 源,以確定下列資產是否 減值,或過往確認的減值 虧損是否不再存在或已經 減少:

- 物業、廠房及設備;
- 在建工程;
- 無形資產;及
- 本公司財務狀況表 項下於附屬公司的 投資。

倘存在任何有關跡象,則 會估計資產的可收回金 額。此外,就可使用年期 為無限的無形資產而言, 不論是否存在任何減值跡 象,均會每年估計其可回 收金額。

# 財務報表附註(續)

(Expressed in Renminbi unless otherwise indicated)

(除另行指明者外,以人民幣列示)

### SIGNIFICANT ACCOUNTING 1 **POLICIES** (Continued)

- (i) **Impairment of assets** (Continued)
  - Impairment of other assets (Continued)
    - Calculation of recoverable amount

The recoverable amount of an asset is the greater of its fair value less costs of disposal and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pretax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. Where an asset does not generate cash inflows largely independent of those from other assets, the recoverable amount is determined for the smallest group of assets that generates cash inflows independently (i.e. a cash-generating unit).

## 主要會計政策(續)

- 資產減值(續) (i)
  - 其他資產減值(續) (ii)
    - 計算可收回金額

資產的可收回金額 為其公平值減出售 成本與使用價值之 間的較高者。於評 估使用價值時,估 計未來現金流量乃 按能反映現時市場 對貨幣時間值及資 產特定風險的評估 的税前貼現率貼現 至其現值。倘資產 所產生現金流入大 致上不能獨立於其 他資產所產生的現 金流入,則就能獨 立產生現金流入的 最小資產組別(即現 金產生單位)釐定可 收回余額。

## SIGNIFICANT ACCOUNTING **POLICIES** (Continued)

- (i) **Impairment of assets** (Continued)
  - Impairment of other assets (Continued)
    - Recognition of impairment losses

An impairment loss is recognised in profit or loss if the carrying amount of an asset, or the cash-generating unit to which it belongs, exceeds its recoverable amount. Impairment losses recognised in respect of cash-generating units are allocated first to reduce the carrying amount of the other assets in the unit (or group of units) on a pro rata basis, except that the carrying value of an asset will not be reduced below its individual fair value less costs of disposal (if measurable) or value in use (if determinable).

## 主要會計政策(續)

- 資產減值(續) (i)
  - 其他資產減值(續) (ii)
    - 確認減值虧損

每當資產或其所屬 現金產生單位的賬 面值超過其可收回 金額,即會於損益 中確認減值虧損。 就現金產生單位確 認的減值虧損首先 按比例分配,以減 少單位(或一組單 位)中其他資產的賬 面值,惟資產賬面 值不會減少至低於 其個別公平值減出 售成本(倘可計量) 或使用價值(若能釐 定)。

# 財務報表附註(續)

(Expressed in Renminbi unless otherwise indicated)

(除另行指明者外,以人民幣列示)

## SIGNIFICANT ACCOUNTING **POLICIES** (Continued)

### (i) **Impairment of assets** (Continued)

## Impairment of other assets (Continued)

Reversals of impairment losses

An impairment loss is reversed if there has been a favourable change in the estimates used to determine the recoverable amount. A reversal of impairment loss is limited to the asset's carrying amount that would have been determined had no impairment loss been recognised in prior years. Reversals of impairment losses are credited to profit or loss in the year in which the reversals are recognised.

### (i) **Inventories**

Inventories are carried at the lower of cost and net realisable value.

Cost is calculated using the weighted average cost formula and comprises all costs of purchase, costs of conversion and other costs incurred in bringing the inventories to their present location and condition.

Net realisable value is the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale.

## 主要會計政策(續)

### 資產減值(續) (i)

其他資產減值(續) (ii)

### 減值虧損撥回

倘用以釐定可收回 金額的估計出現有 利變動,有關減值 虧損將予撥回。撥 回的減值虧損以在 過往年度並無確認 減值虧損的情況下 原應釐定的資產賬 面值為限。撥回的 減值虧損乃於確認 撥回的年度內計入 損益。

### 存貨 (i)

存貨以成本及可變現淨值兩者中 的較低者入賬。

成本乃使用加權平均成本公式計 算, 並包括所有採購成本、轉換 成本及將存貨運至現址及使其達 至現時狀況所產生的其他成本。

可變現淨值乃於日常業務過程中 的估計售價,減去估計完成的成 本及進行銷售所需的估計成本。

## SIGNIFICANT ACCOUNTING **POLICIES** (Continued)

### (i) **Inventories** (Continued)

When inventories are sold, the carrying amount of those inventories is recognised as an expense in the period in which the related revenue is recognised. The amount of any write down of inventories to net realisable value and all losses of inventories are recognised as an expense in the period the write-down or loss occurs. The amount of any reversal of any write-down of inventories is recognised as a reduction in the amount of inventories recognised as an expense in the period in which the reversal occurs.

### (k) Trade and other receivables

Trade and other receivables are initially recognised at fair value and thereafter stated at amortised cost using the effective interest method, less allowance for impairment of doubtful debts (note 1(i)), except where the receivables are interest-free loans made to related parties without any fixed repayment terms or the effect of discounting would be immaterial. In such cases, the receivables are stated at cost less allowance for impairment of doubtful debts.

## 主要會計政策(續)

### 存貨(續) (i)

於出售存貨時,該等存貨的賬面 值在相關收入確認的期間確認為 開支。存貨撇減至可變現淨值的 金額及存貨的所有虧損在撇減或 出現虧損的期間確認為開支。存 貨的任何撇減撥回金額確認為存 貨金額的減少,並於撥回發生期 間確認為開支。

### 貿易及其他應收款項 (k)

貿易及其他應收款項初步按公平 值列賬,其後採用實際利率法以 攤銷成本減呆賬的減值撥備(附 註1(i))列賬。如應收款項為向關 聯方作出的免息、無固定還款期 的貸款或貼現的影響並不重大, 在此情況下,應收款項乃按成本 減呆賬減值撥備列賬。

## 財務報表附註(續)

(Expressed in Renminbi unless otherwise indicated)

(除另行指明者外,以人民幣列示)

## SIGNIFICANT ACCOUNTING POLICIES (Continued)

### **(I) Interest-bearing borrowings**

Interest-bearing borrowings are recognised initially at fair value less attributable transaction costs. Subsequent to initial recognition, interest-bearing borrowings are stated at amortised cost with any difference between the amount initially recognised and redemption value being recognised in profit or loss over the period of the borrowings, together with any interest and fees payable, using the effective interest method.

### (m) Trade and other payables

Trade and other payables are initially recognised at fair value and subsequently stated at amortised cost unless the effect of discounting would be immaterial, in which case they are stated at cost.

### (n) Cash and cash equivalents

Cash and cash equivalents comprise cash at bank and on hand, demand deposits with banks and other financial institutions, and short-term, highly liquid investments that are readily convertible into known amounts of cash and which are subject to an insignificant risk of changes in value, having been within three months of maturity at acquisition.

## 主要會計政策(續)

### 計息借款 **(I)**

計息借款初始按公平值減應佔交 易成本確認。初始確認後,計息 借款按攤銷成本列賬,而初始確 認金額與贖回值之間的任何差額 連同任何利息及應付費用使用實 際利率法於借款期內在損益中確 認。

### (m) 貿易及其他應付款項

貿易及其他應付款項初始按公平 值確認,其後按攤銷成本列賬, 除非貼現的影響並不重大,在此 情况下則按成本列賬。

### (n) 現金及現金等價物

現金及現金等價物包括銀行存款 及手頭現金、銀行及其他金融機 構的活期存款,以及可隨時兑換 為已知數額現金的短期高流動性 投資,該等投資所面對的價值變 動風險並不重大,並於購入起計 三個月內到期。

# 1 SIGNIFICANT ACCOUNTING POLICIES (Continued)

### (o) Employee benefits

(i) Short term employee benefits and contributions to defined contribution retirement plans

Salaries, annual bonuses, paid annual leave, contributions to defined contribution retirement plans and the cost of non-monetary benefits are accrued in the year in which the associated services are rendered by employees. Where payment or settlement is deferred and the effect would be material, these amounts are stated at their present values.

Contributions to appropriate local defined contribution retirement schemes pursuant to the relevant labour rules and regulations in the People's Republic of China (the "PRC") are recognised as an expense in profit or loss as incurred.

### (ii) Share-based payments

The fair value of share options granted to employees is recognised as an employee cost with a corresponding increase in a capital reserve within equity. The fair value is measured at grant date using the binomial option pricing model, taking into account the terms and conditions upon which the options were granted. Where the employees have to meet vesting conditions before becoming unconditionally entitled to the options, the total estimated fair value of the options is spread over the vesting period, taking into account the probability that the options will vest.

## 1 主要會計政策(續)

### (o) 僱員福利

(i) 短期僱員福利及界定供 款退休計劃的供款

薪金、年度花紅、有薪年假、界定供款退休計劃供款以及非貨幣性福利成本均在僱員提供相關服務的年度內計算。倘付款或結算遭遞延,且影響重大,則該等金額按其現值列賬。

根據中華人民共和國(「中國」)有關勞工規則及法規 向當地適當界定供款退休 計劃作出的供款於產生期 間在損益內確認為開支。

### (ii) 以股份為基礎付款

# 財務報表附註(續)

(Expressed in Renminbi unless otherwise indicated)

(除另行指明者外,以人民幣列示)

### 1 SIGNIFICANT ACCOUNTING **POLICIES** (Continued)

### **Employee benefits** (Continued)

### **Share-based payments**

(Continued)

During the vesting period, the number of share options that is expected to vest is reviewed. Any resulting adjustment to the cumulative fair value recognised in prior years is charged/credited to the profit or loss for the year of the review, unless the original employee expenses qualify for recognition as an asset, with a corresponding adjustment to the capital reserve. On vesting date, the amount recognised as an expense is adjusted to reflect the actual number of options that vest (with a corresponding adjustment to the capital reserve) except where forfeiture is only due to not achieving vesting conditions that relate to the market price of the Company's shares. The equity amount is recognised in the capital reserve until either the option is exercised (when it is transferred to the share premium account) or the option expires (when it is released directly to retained profits).

## 主要會計政策(續)

### 僱員福利(續) (o)

以股份為基礎付款(續) (ii)

> 於歸屬期內,本公司會檢 討預期歸屬的購股權數 目。所導致於過往年度確 認累計公平值的任何調整 乃扣自/計入有關檢討年 度的損益,除非原有的僱 員支出符合確認為資產的 資格而資本儲備作出相應 調整則作別論。於歸屬 日,本公司調整確認為一 項支出的款額,以反映歸 屬的實際購股權數目(連同 資本儲備的相應調整),惟 倘沒收僅因未達致與本公 司股份的市價有關的歸屬 條件則除外。股權款額乃 於資本儲備中確認,直至 購股權獲行使(當其轉撥至 股份溢價賬時)或購股權屆 滿(當其直接轉出至保留溢 利時)為止。

## SIGNIFICANT ACCOUNTING **POLICIES** (Continued)

### (p) Income tax

Income tax for the year comprises current tax and movements in deferred tax assets and liabilities. Current tax and movements in deferred tax assets and liabilities are recognised in profit or loss except to the extent that they relate to items recognised in other comprehensive income or directly in equity, in which case the relevant amounts of tax are recognised in other comprehensive income or directly in equity, respectively.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the end of reporting period, and any adjustment to tax payable in respect of previous years.

Deferred tax assets and liabilities arise from deductible and taxable temporary differences respectively, being the differences between the carrying amounts of assets and liabilities for financial reporting purposes and their tax bases. Deferred tax assets also arise from unused tax losses and unused tax credits.

## 主要會計政策(續)

### 所得税 (a)

年內所得税包括即期税項及遞延 税項資產與負債的變動。即期稅 項及遞延税項資產與負債的變動 均在損益內確認,惟倘與於其他 全面收益或直接於權益中確認的 項目有關,則有關稅項金額分別 於其他全面收益或直接於權益中 確認。

即期税項為年內應課税收入的預 期應付税項,採用於報告期結束 時已頒佈或實質已頒佈的税率計 算,以及就過往年度應付税項作 出的仟何調整。

遞延税項資產及負債分別由可扣 税及應課税暫時性差額所產生, 暫時性差額即資產及負債就財務 報告而言的賬面值與其稅基兩者 之間的差額。遞延稅項資產亦會 因未動用税項虧損及未動用税項 抵免而產生。

# 財務報表附註(續)

(Expressed in Renminbi unless otherwise indicated)

(除另行指明者外,以人民幣列示)

### SIGNIFICANT ACCOUNTING 1 **POLICIES** (Continued)

### (p) **Income tax** (Continued)

Apart from certain limited exceptions, all deferred tax liabilities, and all deferred tax assets to the extent that it is probable that future taxable profits will be available against which the asset can be utilised, are recognised. Future taxable profits that may support the recognition of deferred tax assets arising from deductible temporary differences include those that will arise from the reversal of existing taxable temporary differences, provided those differences relate to the same taxation authority and the same taxable entity, and are expected to reverse either in the same period as the expected reversal of the deductible temporary difference or in periods into which a tax loss arising from the deferred tax asset can be carried back or forward. The same criteria are adopted when determining whether existing taxable temporary differences support the recognition of deferred tax assets arising from unused tax losses and credits, that is, those differences are taken into account if they relate to the same taxation authority and the same taxable entity, and are expected to reverse in a period, or periods, in which the tax loss or credit can be utilised.

## 主要會計政策(續)

### 所得税(續) (a)

除若干少數例外情況外,所有遞 延税項負債及所有遞延税項資產 均於日後可能有應課税溢利用以 抵銷可動用資產時確認。可支持 確認產生自可扣稅暫時性差額的 遞延税項資產的日後應課税溢利 包括該等將產生自撥回現有應課 税暫時性差額的數額,惟該等差 額須與相同税務機關及相同應課 税實體有關,並預期於撥回可扣 税暫時性差額的同一期間或產生 自遞延税項資產的税項虧損可承 後或承前結轉的期間撥回。在釐 定現有應課税暫時性差額是否支 持確認由未動用税項虧損及抵免 產生的遞延税項資產時採用相同 的標準,即倘該等暫時性差額與 相同税務機關及相同應課税實體 有關,且預期在可動用稅項虧損 或抵免期間內撥回則會計入該等 暫時性差額。

## SIGNIFICANT ACCOUNTING **POLICIES** (Continued)

### (p) Income tax (Continued)

The amount of deferred tax recognised is measured based on the expected manner of realisation or settlement of the carrying amount of the assets and liabilities, using tax rates enacted or substantively enacted at the end of reporting period. Deferred tax assets and liabilities are not discounted.

The carrying amount of a deferred tax asset is reviewed at the end of each reporting period and is reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow the related tax benefit to be utilised. Any such reduction is reversed to the extent that it becomes probable that sufficient taxable profits will be available.

Current tax balances and deferred tax balances, and movements therein, are presented separately from each other and are not offset. Current tax assets are offset against current tax liabilities, and deferred tax assets against deferred tax liabilities, if the Group has the legally enforceable right to set off current tax assets against current tax liabilities and the following additional conditions are met:

## 主要會計政策(續)

### 所得税(續) (a)

已確認的遞延税項金額乃按資產 及負債賬面值的預期變現或清償 方式,使用於報告期結束時已頒 佈或實質已頒佈的稅率計量。遞 延税項資產及負債並無貼現。

遞延税項資產的賬面值會於各報 告期結束時審閱,並減至不再可 能有足夠應課税溢利以利用有關 税務優惠時為止。任何減幅會於 可能有足夠應課税溢利時撥回。

即期税項結餘及遞延税項結餘及 其變動會分開列示,並不予抵 銷。即期税項資產與即期税項負 債,以及遞延税項資產與遞延税 項負債只會在本集團有合法可執 行權利以即期税項資產抵銷即期 税項負債,並在符合下列附帶條 件的情況下,才可互相抵銷:

# 財務報表附註(續)

(Expressed in Renminbi unless otherwise indicated)

(除另行指明者外,以人民幣列示)

### SIGNIFICANT ACCOUNTING 1 **POLICIES** (Continued)

### (p) **Income tax** (Continued)

- in the case of current tax assets and liabilities, the Group intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously; or
- in the case of deferred tax assets and liabilities, if they relate to income taxes levied by the same taxation authority on either:
  - the same taxable entity; or
  - different taxable entities, which, in each future period in which significant amounts of deferred tax liabilities or assets are expected to be settled or recovered, intend to realise the current tax assets and settle the current tax liabilities on a net basis or realise and settle simultaneously.

## 主要會計政策(續)

### 所得税(續) (a)

- 倘屬即期税項資產及負 債,本集團計劃按淨額基 準結算,或同時變現該資 產及清償該負債;或
- 倘屬遞延税項資產及負 債,該資產及負債須與相 同税務機關就以下其中一 項徵收的所得税有關:
  - 相同應課税實體; 或
  - 不同應課税實體, 計劃在預期有重大 金額的遞延税項負 債或資產須予清償 或收回的每個未來 期間,按淨額基準 變現即期稅項資產 及清償即期税項負 債,或同時變現即 期税項資產及清償 即期税項負債。

# 1 SIGNIFICANT ACCOUNTING POLICIES (Continued)

# (q) Provisions and contingent liabilities

Provisions are recognised for other liabilities of uncertain timing or amount when the Group or the Company has a legal or constructive obligation arising as a result of a past event, it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate can be made. Where the time value of money is material, provisions are stated at the present value of the expenditure expected to settle the obligation.

Where it is not probable that an outflow of economic benefits will be required, or the amount cannot be estimated reliably, the obligation is disclosed as a contingent liability, unless the probability of outflow of economic benefits is remote. Possible obligations, whose existence will only be confirmed by the occurrence or non-occurrence of one or more future events are also disclosed as contingent liabilities unless the probability of outflow of economic benefits is remote.

## 1 主要會計政策(續)

### (q) 撥備及或有負債

倘本集團或本公司因過去事項須 承擔法律或推定責任,而履行該 責任很可能須付出經濟效益及能 夠作出可靠估計時,為未確定時 間或金額的其他負債計提撥備。 倘貨幣時間值重大,則按履行責 任預計所需開支的現值計提撥 備。

當須付出經濟效益的可能性不大,或其金額未能可靠估計情人,或其金額未能可靠估負債經濟效益流出的可能性極濟效益流出的可能性極過少。倘可能責任僅視乎一個不力。倘可能責任不可能是否存在,亦會披露為可能性極大性經濟效益流出的可能性極低者除外。

# 財務報表附註(續)

(Expressed in Renminbi unless otherwise indicated)

(除另行指明者外,以人民幣列示)

## SIGNIFICANT ACCOUNTING **POLICIES** (Continued)

### (r) Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable. Provided it is probable that the economic benefits will flow to the Group and the revenue and costs, if applicable, can be measured reliably, revenue is recognised in profit or loss as follows:

#### (i) Sale of goods

Revenue is recognised when the customer has accepted the related risks and rewards of ownership. Revenue represented the sales value of goods sold less returns, discounts, rebates and value added tax ("VAT").

### (ii) Interest income

Interest income is recognised as it accrues using the effective interest method.

#### (iii) E-commerce service income

E-commerce service income is recognised when the consigned goods from distributors sold through the Group's online shops are delivered and accepted by end customers.

## 主要會計政策(續)

### 收益確認 (r)

收益乃按已收或應收代價的公平 值計量。倘經濟效益很可能流入 本集團,而收益及成本(如適用) 能可靠計算,則收益按下列基準 在損益內確認:

### 銷售貨品 (i)

收益在客戶接收所有權的 相關風險及回報時確認。 收益指已售貨品的銷售價 值,扣除退貨、折扣、回 扣及增值税(「增值税」)。

#### 利息收入 (ii)

利息收入於產生時以實際 利率法確認。

### (iii) 電子商務服務收入

電子商務服務收入於分銷 商透過本集團的網店出售 的代銷貨品交付予終端消 費者並獲其接納時予以確 認。

## SIGNIFICANT ACCOUNTING **POLICIES** (Continued)

### (r) Revenue recognition (Continued)

### **Government grants**

Government grants are recognised in the statement of financial position initially when there is reasonable assurance that they will be received and that the Group will comply with the conditions attaching to them. Grants that compensate the Group for expenses incurred are recognised as revenue in profit or loss on a systematic basis in the same year in which the expenses are incurred. Grants that compensate the Group for the cost of an asset are deducted from the carrying amount of the asset and consequently are effectively recognised in profit or loss over the useful lives of the asset by way of reduced depreciation expense.

Unconditional discretionary government grants from the local municipal government authorities are recognised in the profit or loss as other revenue when the amount is received.

## 主要會計政策(續)

### 收益確認(續) (r)

### (iv) 政府補助

政府補助將於收到合理保 證及本集團將符合附帶條 件時,初步於財務狀況表 確認。補償本集團所產生 開支的補助,於產生開支 的相同年度按系統基準在 損益內確認為收益。補償 本集團一項資產成本的補 助會於資產的賬面值中扣 減,然後於資產的可使用 年期內採用降低折舊費用 法於損益內確認。

來自當地市政府機關無條 件的政府酌情補助乃於收 取款項時在損益中確認為 其他收益。

# 財務報表附註(續)

(Expressed in Renminbi unless otherwise indicated)

(除另行指明者外,以人民幣列示)

### SIGNIFICANT ACCOUNTING 1 POLICIES (Continued)

### Translation of foreign currencies (s)

Foreign currency transactions during the year are translated at the foreign exchange rates ruling at the transaction dates. Monetary assets and liabilities denominated in foreign currencies are translated at the foreign exchange rates ruling at the end of reporting period. Exchange gains and losses are recognised in profit or loss.

Non-monetary assets and liabilities that are measured in terms of historical cost in a foreign currency are translated using the foreign exchange rates ruling at the transaction dates.

The results of operations outside mainland China are translated into Renminbi at the average exchange rates for the year which approximating the foreign exchange rates ruling at the dates of the transactions. Statement of financial position items are translated into Renminbi at the closing foreign exchange rates ruling at the end of reporting period. The resulting exchange differences are recognised in other comprehensive income and accumulated separately in equity in the exchange reserve.

On disposal of an operation outside mainland China, the cumulative amount of the exchange differences relating to that foreign operation is reclassified from equity to profit or loss when the profit or loss on disposal is recognised.

## 主要會計政策(續)

### 外幣換算 (s)

年內,外幣交易按交易日的匯率 換算。以外幣計值的貨幣資產及 負債則按報告期結束時的匯率換 算。匯兑收益或虧損於損益中確 認。

以外幣按歷史成本計算的非貨幣 資產及負債採用交易日的匯率換 算。

中國內地境外業務的業績按年內 與交易日匯率相若年度的平均匯 率換算為人民幣。財務狀況表內 的項目按報告期結束時的匯率換 算為人民幣。由此產生的匯兑差 額直接於其他全面收益內確認並 單獨於匯兑儲備權益中累積。

於出售中國內地境外的業務時, 與該海外業務相關的累計匯兑差 額在出售損益獲確認時由權益重 新分類至損益。

# 1 SIGNIFICANT ACCOUNTING POLICIES (Continued)

### (t) Borrowing costs

Borrowing costs that are directly attributable to the acquisition, construction or production of an asset which necessarily takes a substantial period of time to get ready for its intended use or sale are capitalised as part of the cost of that asset. Other borrowing costs are expensed in the period in which they are incurred.

### (u) Research and development

Expenditure on research activities is recognised as an expense in the year in which it is incurred. Expenditure on development activities is capitalised if the product or process is technically and commercially feasible and the Group has sufficient resources and the intention to complete development. The expenditure capitalised includes the cost of materials, direct labour and an appropriate proportion of overheads. Other development expenditure is recognised as an expense in the year which it is incurred.

## 1 主要會計政策(續)

## (t) 借款成本

收購、建造或生產需要長時間方可投入擬定用途或銷售的資產直接應佔的借款成本,將予資本化為該資產成本的一部分。其他借款成本則於產生期間支銷。

## (u) 研發

研究活動產生的開支在其產生年 度確認為支出。如果某項產品或 程序在技術和商業上可行,而且 本集團有充足的資源及有意完成 開發工作,開發活動的開支便會 予以資本化。資本化開支包括物 料成本、直接勞工成本及適當比 例的經常費用。其他開發開支則 在其產生年度確認為支出。

## 財務報表附註(續)

(Expressed in Renminbi unless otherwise indicated)

(除另行指明者外,以人民幣列示)

### SIGNIFICANT ACCOUNTING 1 **POLICIES** (Continued)

### (v) **Related parties**

- A person, or a close member of that person's family, is related to the Group if that person:
  - has control or joint control over the Group:
  - has significant influence over the (ii) Group; or
  - (iii) is a member of the key management personnel of the Group or the Group's parent.
- (b) An entity is related to the Group if any of the following conditions applies:
  - (i) The entity and the Group are members of the same Group (which means that each parent, subsidiary and fellow subsidiary is related to the others).
  - (ii) One entity is an associate or joint venture of the other entity (or an associate or joint venture of a member of a group of which the other entity is a member).
  - (iii) Both entities are joint ventures of the same third party.

## 主要會計政策(續)

### 關聯方 (v)

- 倘屬以下人士,即該人士 (a) 或該人士的近親與本集團 有關聯:
  - 控制或共同控制本 集團;
  - 對本集團有重大影 (ii) 響力;或
  - 為本集團或本集團 (iii) 母公司的主要管理 層成員。
- 倘符合下列任何條件,即 (b) 實體與本集團有關聯:
  - (i) 該實體與本集團屬 同一集團的成員公 司(即各母公司、 附屬公司及同系附 屬公司彼此間有關 聯)。
  - 一間實體為另一間 (ii) 實體的聯營公司或 合營企業(或另一實 體為成員公司的集 團旗下成員公司的 聯營公司或合營企 業)。
  - (iii) 兩間實體均為同一 第三方的合營企業。

### SIGNIFICANT ACCOUNTING 1 **POLICIES** (Continued)

### (v) Related parties (Continued)

- (Continued)
  - One entity is a joint venture of a (iv)third entity and the other entity is an associate of the third entity.
  - (v) The entity is a post-employment benefit plan for the benefit of employees of either the Group or an entity related to the Group.
  - (vi) The entity is controlled or jointly controlled by a person identified in (a).
  - A person identified in (a)(i) has (vii) significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity).
  - (viii) The entity, or any member of a group of which it is a part, provides key management personnel services to the Group or to the Group's parent.

Close family members of an individual are those family members who may be expected to influence, or be influenced by, that individual in their dealings with the entity.

## 主要會計政策(續)

### 關聯方(續) (v)

- (續) (b)
  - 一間實體為第三方 (iv)實體的合營企業, 而另一實體為該第 三方實體的聯營公 司。
  - 實體為本集團或與 (v) 本集團有關聯的實 體就僱員利益設立 的離職福利計劃。
  - 實體受(a)所識別人 (vi) 士控制或共同控制。
  - (a)(i)所識別人士對實 (vii) 體有重大影響力或 屬該實體(或該實體 的母公司)主要管理 層成員。
  - 實體或其所屬集團 (viii) 的任何成員公司向 本集團或本集團的 母公司提供主要管 理人員服務。

一名人士的近親是指與該實體交 易時預期可影響該人士或受該人 十影響的家庭成員。

# 財務報表附註(續)

(Expressed in Renminbi unless otherwise indicated)

(除另行指明者外,以人民幣列示)

## SIGNIFICANT ACCOUNTING POLICIES (Continued)

### (w) Segment reporting

Operating segments, and the amounts of each segment item reported in the financial statements, are identified from the financial statements provided regularly to the Group's most senior executive management for the purposes of allocating resources to, and assessing the performance of the Group's various lines of business and geographical locations.

Individually material operating segments are not aggregated for financial reporting purposes unless the segments have similar economic characteristics and are similar in respect of the nature of products and services, the nature of production processes, the type or class of customers, the methods used to distribute the products or provide the services, and the nature of the regulatory environment. Operating segments which are not individually material may be aggregated if they share a majority of these criteria.

The Group operates in a single segment of sale of menswear goods. Accordingly, no segmental analysis is presented.

## 主要會計政策(續)

### 分部報告 (w)

於財務報表之營運分部及各分部 項目之金額乃於財務報表中確 認,並定期向本集團最高管理層 提供以分配資源及評估本集團各 業務類別及地域位置之表現。

個別重大營運分部不會因財務報 告而綜合入賬,惟各分部具有類 似的經濟性質,以及產品與服務 的性質、生產過程的性質、客戶 類型或級別、分銷產品或提供服 務所採用方法及監管環境的性質 相似的情況除外。不屬重大的個 別營運分部如符合絕大部分該等 標準,則可綜合入賬。

本集團經營單一分部男裝貨品銷 售。因此, 並無呈列分部分析。

## 2 REVENUE

The principal activities of the Group are the sale of menswear goods and E-commerce service.

The amount of each significant category of revenue is as follows:

## 2 收益

本集團的主要業務為男裝貨品銷售以及 電子商務服務。

各主要收入類別的金額如下:

|   |                    | 2015<br>二零一五年<br>RMB'000<br>人民幣千元 | 2014<br>二零一四年<br>RMB'000<br>人民幣千元 |
|---|--------------------|-----------------------------------|-----------------------------------|
| Sale of menswear goods<br>E-commerce service income | 男裝貨品銷售<br>電子商務服務收入 | 1,338,470<br>18,016               | 1,098,188                         |
|   |                    | 1,356,486                         | 1,098,188                         |

The Group has been selling its menswear goods through distributors (wholesale) and its own retails shops (retail). Since the second half of 2014, the Group has commenced consignment operation with certain selected distributors. As part of negotiation with these selected distributors, the Group have repurchased certain products from these selected distributors at a consideration of RMB96,760,000 (2014: RMB75,949,000), which have been used for consignment sales through these selected distributors during the year ended 31 December 2015. The amount of RMB96,760,000 (2014: RMB75,949,000) was deducted from the Group's revenue for the year ended 31 December 2015. Revenue from sale of these products are recognised when they are sold to customers at the retail outlets.

During the year ended 31 December 2015, the Group had one (2014: nil) customer with whom transactions have exceeded 10% of the Group's revenue. The amount of sales to this customer during the year ended 31 December 2015 was RMB145,136,000. Details of concentrations of credit risk arising from customers are set out in note 23(a).

截至二零一五年十二月三十一日止年度,本集團與一名(二零一四年:零)客戶的交易超出本集團收益的10%。截至二零一五年十二月三十一日止年度向該客戶的銷售額為人民幣145,136,000元。有關該等客戶所產生的集中信貸風險詳情載於附註23(a)。

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# 財務報表附註(續)

(Expressed in Renminbi unless otherwise indicated)

(除另行指明者外,以人民幣列示)

## **OTHER INCOME**

## 其他收入

|   |                                       | 2015<br>二零一五年<br>RMB'000<br>人民幣千元 | 2014<br>二零一四年<br>RMB'000<br>人民幣千元 |
|---|---------------------------------------|-----------------------------------|-----------------------------------|
| Interest income Government grants (note) Net gain on sale of promotion                        | 利息收入<br>政府補助(附註)<br>銷售推廣及展示           | 23,027<br>36,623                  | 21,906<br>35,961                  |
| and display materials  Net foreign exchange loss  Net (loss)/gain on disposal of              | 材料的淨收益<br>外匯虧損淨額<br>出售物業、廠房及          | 1,830<br>(10,379)                 | 1,127<br>(5,322)                  |
| property, plant and equipment  Net fair value gain on financial  assets at fair value through | 設備的(虧損)/收益淨額<br>按公平值計入損益的<br>金融資產的公平值 | (5)                               | 83                                |
| profit or loss Investment income on available-for-sale financial                              | 淨收益<br>可供出售金融資產的<br>投資收入              | 563                               | 1,502                             |
| assets  |                                       | 1,399                             | 2,483                             |
| Others  | 其他                                    | 3,747                             | 2,375                             |
|   |                                       | 56,805                            | 60,115                            |

Note: Government grants in the years ended 31 December 2015 and 2014 represented unconditional cash awards granted by government authorities.

附註: 於截至二零一五年及二零一四年十二月 三十一日止年度的政府補助指政府部門授 予的無條件現金獎勵。

## PROFIT BEFORE TAXATION

### 除税前溢利 4

Profit before taxation is arrived at after charging:

除税前溢利已扣除:

|     |  |                               | 2015<br>二零一五年<br>RMB'000<br>人民幣千元 | 2014<br>二零一四年<br>RMB'000<br>人民幣千元 |
|-----|--|-------------------------------|-----------------------------------|-----------------------------------|
| (a) | Finance costs  | 融資成本                          |                                   |                                   |
|     | Interest on bank<br>borrowings                                   | 銀行借款利息                        | 3,137                             | 1,538                             |
| (b) | Staff costs  | 員工成本                          |                                   |                                   |
|     | Contributions to defined contribution retirement plans (note 20) | 界定供款退休計劃供款(附註20)              | 5,847                             | 3,732                             |
|     | Equity settled share-based payment expenses (note 21)            | 權益結算以股份為<br>基礎的付款開支<br>(附註21) | 1,507                             | 3,074                             |
|     | Salaries, wages and other benefits                               | 薪金、工資及其他福利                    | 97,881                            | 70,452                            |
|     |  |                               | 105,235                           | 77,258                            |
|     |  |                               |                                   |                                   |

# 財務報表附註(續)

(Expressed in Renminbi unless otherwise indicated)

(除另行指明者外,以人民幣列示)

### PROFIT BEFORE TAXATION (Continued) 4 除税前溢利(續)

Profit before taxation is arrived at after charging:

除税前溢利已扣除:

|     |  |                              | 2015<br>二零一五年<br>RMB'000<br>人民幣千元 | 2014<br>二零一四年<br>RMB'000<br>人民幣千元 |
|-----|--|------------------------------|-----------------------------------|-----------------------------------|
| (c) | Other items  | 其他項目                         |                                   |                                   |
|     | Amortisation of intangible assets                                | 無形資產攤銷                       | 4,036                             | 3,393                             |
|     | Depreciation   | 折舊                           | 8,538                             | 6,680                             |
|     | Operating lease charges in respect of properties – minimum lease | 關於物業的經營<br>租賃費用:<br>- 最低租賃付款 | 0,000                             | 0,000                             |
|     | payments   |                              | 33,258                            | 17,195                            |
|     | <ul> <li>contingent rentals</li> </ul>                           | -或有租金                        | 10,242                            | _                                 |
|     | Auditor's remuneration   | 核數師酬金                        | 3,218                             | 2,531                             |
|     | Research and development cost (note)                             | 研發成本(附註)                     | 41,239                            | 31,114                            |
|     | Cost of inventories (note13(b))                                  | 存貨成本(附註13(b))                | 735,247                           | 636,185                           |

Notes:

For the year ended 31 December 2015, research and development costs include staff costs of employees in the design, research and development department of RMB18,869,000 (2014: RMB18,706,000) which are included in the staff costs as disclosed in note 4(b).

附註:

截至二零一五年十二月三十一日止年度,研發成 本分別包括設計、研究及開發部門僱員的員工 成本人民幣18,869,000元(二零一四年:人民幣 18,706,000元),有關金額計入附註4(b)所披露員 工成本內。

# 5 INCOME TAX IN THE CONSOLIDATED STATEMENT OF PROFIT OR LOSS

- 5 綜合損益表中的所得税
- (a) Income tax in the consolidated statement of profit or loss represents:
- (a) 綜合損益表中的所得税指:

|   | 2015<br>二零一五年<br>RMB'000<br>人民幣千元        | 2014<br>二零一四年<br>RMB'000<br>人民幣千元 |
|---|--|-----------------------------------|
| Current tax PRC corporate income tax (iii) Hong Kong Profits Tax (ii) (Over)/under-provision in respect of prior years PRC withholding tax - dividend (iv) - others  product provision product product provision product product product provision product prod | 94,532<br>205<br>(562)<br>4,000<br>1,075 | 86,630<br>964<br>562<br>-         |
| <b>Deferred tax</b> Sorigination and reversal   | 99,250                                   | 88,156                            |
| of temporary 差額(附註12(b)) differences (note 12(b)) Effect on deferred tax 税率變動對一月一日的 balances at 1 January 遞延税項結餘的影響 resulting from a change in tax rate   | 3,865<br>1,031                           | (2,983)                           |
|   | 104,146                                  | 85,173                            |

# 財務報表附註(續)

(Expressed in Renminbi unless otherwise indicated)

(除另行指明者外,以人民幣列示)

### **INCOME TAX IN THE** 5 CONSOLIDATED STATEMENT OF PROFIT OR LOSS (Continued)

## (a) Income tax in the consolidated statement of profit or loss

represents: (Continued)

Notes:

- (i) Pursuant to the rules and regulations of the Cayman Islands and the British Virgin Islands ("BVI"), the Group is not subject to any income tax in the Cayman Islands and the BVI.
- (ii) For the years ended 31 December 2015 and 2014, the provision for Hong Kong Profits Tax was calculated at 16.5% of the estimated assessable profits for the year.
- (iii) Guangzhou Zixi Enterprise Management Co., Ltd ("Zixi") is recognised as a High and New Technology Enterprise ("HNTE") and is entitled to a preferential income tax rate of 15% effective from 2015. Zixi obtained the approval in October 2015 from Guanadona Provincial Department of Science and Technology. Except for Zixi, the statutory income tax rate applicable to the Company's other subsidiaries in mainland China is 25%.
- (iv) Pursuant to the PRC Corporate Income Tax Law and its related regulations, non-PRC-resident enterprises are levied withholding tax at 10% (unless reduced by tax treaties/arrangements) on dividends receivable from PRC enterprises for profits earned since 1 January 2008. The Group adopted the 10% withholding tax rate for PRC withholding tax purposes during the year ended 31 December 2015.

### 綜合損益表中的所得税(續) 5

### 綜合損益表中的所得稅指: (a) (續)

附註:

- 根據開曼群島及英屬處女群島 (「英屬處女群島」)的規則及法 規,本集團毋須繳納開曼群島及 英屬處女群島的任何所得税。
- 截至二零一五年及二零一四年 (ii) 十二月三十一日止年度,香港利 得税撥備按年內估計應課税溢利 的16.5%計算。
- (iii) 廣州市紫曦企業管理有限公司 (「紫曦」)被確定為高新技術企業 (「高新企業」),自二零一五年起 享受15%的優惠所得税税率。紫 曦於二零一五年十月獲得廣東省 科技廳批准。除紫曦外,本公司 其他中國內地附屬公司須按法定 税率25%繳納所得税。
- 根據中國企業所得税法及其有關 (iv) 法規,自二零零八年一月一日 起,非中國居民企業須就自中國 企業所賺取溢利的應收股息按 10%繳納預扣稅(除非根據稅項 條約/安排減免)。本集團於截至 二零一五年十二月三十一日止年 度已就中國預扣税採納10%預扣 税税率。

### **INCOME TAX IN THE** 5 **CONSOLIDATED STATEMENT OF** PROFIT OR LOSS (Continued)

- 綜合損益表中的所得税(續) 5
- (b) Reconciliation between tax expense and accounting profit at applicable tax rates:
- 税項開支與按適用税率計算 (b) 的會計溢利的對賬:

|                                   |                                   |  | - 1-1-   |
|-----------------------------------|-----------------------------------|--|--|
| 2014<br>二零一四年<br>RMB'000<br>人民幣千元 | 2015<br>二零一五年<br>RMB'000<br>人民幣千元 |  |  |
| 320,675                           | 391,704                           | 除税前溢利                                  | Profit before taxation   |
|                                   |                                   | 按適用於各税務權區<br>標準税率計算的<br>除税前溢利的<br>名義税項 | Notional tax on profit before taxation, calculated at the standard tax rates applicable to the |
| 80,099                            | 98,725                            | 不可扣税開支的影響                              | respective tax jurisdictions Effect of non-deductible  |
| 703                               | 460                               | 毋須課税收入的影響                              | expenses<br>Effect of non-taxable  |
| _                                 | (340)                             |  | income   |
| 1,028                             | 1,875                             | 未確認税項虧損的影響                             | Effect of tax losses not recognised  |
| 1,020                             | (164)                             | 動用過往未確認税項虧損                            | Utilisation of previously unrecognised tax losses  |
|                                   | 1,031                             | 税率變動對一月一日<br>的遞延税項結餘的<br>影響            | Effect on deferred tax balances at 1 January resulting from a change in tax rate               |
|                                   | (14,557)                          | 法定税務減免                                 | Statutory tax concession   |
| 562                               | (562)                             | 過往年度的<br>(超額撥備)/<br>撥備不足               | (Over)/under-provision in prior years  |
|                                   |                                   | 中國股息預扣税<br>(附註12(b))                   | PRC dividend withholding tax   |
| 2,781<br>-                        | 16,603<br>1,075                   | 其他預扣税                                  | (Note 12(b)) Other withholding tax   |
| 85,173                            | 104,146                           | 實際税項開支                                 | Actual tax expense   |
|                                   |                                   |  |  |

# 財務報表附註(續)

(Expressed in Renminbi unless otherwise indicated)

(除另行指明者外,以人民幣列示)

### **DIRECTORS' EMOLUMENTS** 6

### 董事薪酬 6

The details of directors' emoluments are disclosed as follows:

董事薪酬詳情披露如下:

|                         |                      |            | Salaries,  |                | B. P I        |           | quity-settled |          |
|-------------------------|----------------------|------------|------------|----------------|---------------|-----------|---------------|----------|
|                         |                      | Diverteral | allowances | Nia avatianam. | Retirement    |           | share-based   | 0045     |
|                         |                      | Directors' |            |                | scheme        | 0         | payments      | 2015     |
|                         |                      | fee        | in kind    | ponuses (      | contributions | Sub-total | (note)        | total    |
|                         |                      |            | ±          |                |               |           | 以股份為          |          |
|                         |                      |            | 薪金、        |                | ᄱᄯᅬᇸ          |           | 基礎的股權         | <b>-</b> |
|                         |                      | ++ \L A    | 津貼及        | 71.15.44.7-    | 退休計劃          | 1.51      | 結算付款          | 二零一五年    |
|                         |                      | 董事袍金       |            | 酌情花紅           | 供款            | 小計        | (附註)          | 總計       |
|                         |                      | RMB'000    | RMB'000    | RMB'000        | RMB'000       | RMB'000   | RMB'000       | RMB'000  |
|                         |                      | 人民幣千元      | 人民幣千元      | 人民幣千元          | 人民幣千元         | 人民幣千元     | 人民幣千元         | 人民幣千元    |
|                         | ±1 /= ++ <del></del> |            |            |                |               |           |               |          |
| Executive directors     | 執行董事                 |            |            |                |               |           |               |          |
| Mr. Ziming Yang         | 楊紫明先生                | 431        | 801        | -              | 87            | 1,319     | -             | 1,319    |
| Mr. Siu Keung Ng        | 吳少強先生                | 431        | 754        | -              | 68            | 1,253     | 157           | 1,410    |
| Mr. Dongliang Tian      | 田棟樑先生                | 431        | 708        | -              | 56            | 1,195     | 122           | 1,317    |
| Mr. Rongqin Ke          | 柯榕欽先生                | 431        | 620        | -              | 56            | 1,107     | 122           | 1,229    |
| Mr. Qiang Wei           | 韋強先生                 | 431        | 669        | -              | 56            | 1,156     | 122           | 1,278    |
| Independent             | 獨立非執行董事              |            |            |                |               |           |               |          |
| non-executive directors |                      |            |            |                |               |           |               |          |
| Mr. Yung Kwok Tsui      | 徐容國先生                | 294        | _          | _              | _             | 294       | _             | 294      |
| Mr. Honghui Chen        | 陳宏輝先生                | 282        | _          | _              | _             | 282       | _             | 282      |
| Mr. Ming Shu Leung      | 梁銘樞先生                | 294        | -          | -              | -             | 294       | -             | 294      |
|                         | / <b>4</b> .⊁1       |            |            |                | •             |           |               |          |
| Total                   | 總計                   | 3,025      | 3,552      | -              | 323           | 6,900     | 523           | 7,423    |

### **DIRECTORS' EMOLUMENTS** 6

## 董事薪酬(續)

|  |  | Directors'<br>fee<br>董事袍金<br>RMB'000<br>人民幣千元 | Salaries,<br>allowances<br>and benefits<br>in kind<br>薪金、<br>津貼及<br>實物福利<br>RMB'000<br>人民幣千元 | Discretionary<br>bonuses<br>動情花紅<br>RMB'000<br>人民幣千元 | Retirement<br>scheme<br>contributions<br>退休計劃<br>供款<br>RMB'000<br>人民幣千元 | Sub-total<br>小計<br>RMB'000<br>人民幣千元       | Equity-settled share-based payments (note) 以股份為基礎的股權結算付款 (附註) RMB'000人民幣千元 | 2014<br>total<br>二零一四年<br>總計<br>RMB'000<br>人民幣千元 |
|--|--|---|--|--|---|---|--|--|
| Executive directors Mr. Ziming Yang Mr. Siu Keung Ng Mr. Dongliang Tian Mr. Rongqin Ke Mr. Qiang Wei   | 執行董事<br>楊紫明先生<br>吳少強先生<br>田棟樑先生<br>柯榕欽先生<br>章強先生 | 432<br>432<br>432<br>432<br>432               | 705<br>795<br>722<br>670<br>668  | -<br>-<br>-<br>-                                     | 75<br>56<br>50<br>50<br>50  | 1,212<br>1,283<br>1,204<br>1,152<br>1,150 | -<br>319<br>248<br>248<br>248  | 1,212<br>1,602<br>1,452<br>1,400<br>1,398        |
| Independent<br>non-executive directors<br>Mr. Yung Kwok Tsui<br>Mr. Honghui Chen<br>Mr. Ming Shu Leung | <b>獨立非執行董事</b><br>徐容國先生<br>陳宏輝先生<br>梁銘樞先生        | 282<br>282<br>282                             | -<br>-<br>-  | -<br>-<br>-  | -<br>-<br>-   | 282<br>282<br>282                         | -<br>-<br>-  | 282<br>282<br>282                                |
| Total  | 總計   | 3,006   | 3,560  | -  | 281   | 6,847                                     | 1,063  | 7,910  |

Note:

These represent the estimated value of share options granted to the directors under the Company's pre-IPO share option scheme. The value of these share options is measured according to the Group's accounting policies for share based payment transactions as set out in note 1(o)(ii).

The details of these benefits in kind, including the principal terms and number of options granted, are disclosed under the paragraph "Share Option Schemes" in Report of The Directors and note 21.

附註:

該等金額指根據本公司之首次公開發售前購股權 計劃向董事授出的購股權的估計價值。該等購股 權的價值乃根據附註1(o)(ii)所載本集團就以股份 為基礎付款交易的會計政策而計量。

該等實物福利詳情,包括主要條款及所授出購股 權數目於董事會報告「購股權計劃」一段及附註 21 披露。

# 財務報表附註(續)

(Expressed in Renminbi unless otherwise indicated)

(除另行指明者外,以人民幣列示)

## **INDIVIDUAL WITH HIGHEST EMOLUMENTS**

Of the five individuals with the highest emoluments, two (2014: two) are directors whose emoluments are disclosed in note 6 above. The aggregate of the emoluments in respect of the remaining individuals are as follows:

## 最高薪酬人士

五名最高薪酬人士中,兩名(二零一四 年:兩名)為董事,彼等的薪酬於上文 附註6披露。餘下個別人士的薪酬總額 如下:

|   |                     | 2015<br>二零一五年<br>RMB'000<br>人民幣千元 | 2014<br>二零一四年<br>RMB'000<br>人民幣千元 |
|---|---------------------|-----------------------------------|-----------------------------------|
| Salaries and other emoluments Contributions to retirement | 薪金及其他薪酬<br>退休福利計劃供款 | 6,692                             | 4,090                             |
| benefit scheme  |                     | 89                                | 80                                |
| Discretionary bonus                                       | 酌情花紅                | -                                 | 674                               |
| Equity settled share-based                                | 以股份為基礎的股權           |                                   |                                   |
| payments  | 結算付款                | 296                               | 474                               |
|   |                     | 7,077                             | 5,318                             |

The emoluments of the three (2014: three) individuals with the highest emoluments are within the following bands:

三名(二零一四年:三名)最高薪酬人士 的薪酬介乎下列範圍:

|  | 2015<br>二零一五年<br>Number of<br>individuals<br>人數 | 2014<br>二零一四年<br>Number of<br>individuals<br>人數 |
|--|---|---|
| HK\$1,500,001 to HK\$2,000,0001,500,001港元至2,000,000港元HK\$2,000,001 to HK\$2,500,0002,000,001港元至2,500,000港元HK\$3,000,001 to HK\$3,500,0003,000,001港元至3,500,000港元HK\$3,500,001 to HK\$4,000,0003,500,001港元至4,000,000港元 | 1<br>-<br>1<br>1                                | -<br>3<br>-<br>-                                |

## **8 EARNINGS PER SHARE**

### (a) Basic earnings per share

The calculation of basic earnings per share is based on the profit for the year of RMB287,558,000 (2014: RMB235,502,000) and the weighted average number of 711,087,000 ordinary shares (2014: 710,950,000) in issue during the year, calculated as follows:

## 8 每股盈利

### (a) 每股基本盈利

每股基本盈利乃以年內溢利人民幣287,558,000元(二零一四年:人民幣235,502,000元)及年內的已發行普通股加權平均數711,087,000股(二零一四年:710,950,000股)為基準計算如下:

|   | 2015<br>二零一五年<br>'000<br>千股 | 2014<br>二零一四年<br>'000<br>千股 |
|---|-----------------------------|-----------------------------|
| Issued ordinary shares at 於一月一日的已發行普通股<br>1 January<br>Effect of share options 行使購股權的影響<br>exercised (note 22(c)(ii)) (附註22(c)(ii)) | 710,950<br>137              | 710,950<br>–                |
| Weighted average number 於十二月三十一日的 of ordinary shares 普通股加權平均數 at 31 December  | 711,087                     | 710,950                     |

## (b) Diluted earnings per share

For the year ended 31 December 2015, the calculation of diluted earnings per share is based on the profit for the year of RMB287,558,000 (2014: RMB235,502,000) and the weighted average number of ordinary shares of 715,658,000 shares (2014: 711,962,000 shares), calculated as follows:

## (b) 每股攤薄盈利

截至二零一五年十二月三十一日 止年度,每股攤薄盈利乃以年內 溢利人民幣287,558,000元(二 零一四年:人民幣235,502,000 元)及普通股加權平均數 715,658,000股(二零一四年: 711,962,000股)為基準計算如下:

|  |  | '000<br>千股       |
|--|--|------------------|
| Weighted average number of ordinary shares at 31 December Effect of deemed issue of shares under the Company's share option scheme for nil consideration (note 21) | 於十二月三十一日的普通股<br>加權平均數<br>視作根據本公司購股權計劃<br>以零代價發行股份的影響<br>(附註21) | 711,087<br>4,571 |
| Weighted average number of ordinary shares (diluted) at 31 December  | 於十二月三十一日的普通股<br>加權平均數(攤薄)                                      | 715,658          |

# 財務報表附註(續)

(Expressed in Renminbi unless otherwise indicated)

(除另行指明者外,以人民幣列示)

## **PROPERTY, PLANT AND EQUIPMENT**

# 9 物業、廠房及設備

|  |   | Leasehold improvements               | Plant and machinery              | Motor<br>vehicles               | Furniture,<br>fixtures and<br>equipment<br>傢俬、裝置 | Construction in progress            | Total                                |
|--|---|--------------------------------------|----------------------------------|---------------------------------|--|-------------------------------------|--------------------------------------|
|  |   | <b>租賃物業裝修</b><br>RMB'000<br>人民幣千元    | <b>廠房及機器</b><br>RMB'000<br>人民幣千元 | <b>汽車</b><br>RMB'000<br>人民幣千元   | <b>及設備</b><br>RMB'000<br>人民幣千元                   | <b>在建工程</b><br>RMB'000<br>人民幣千元     | <b>總計</b><br>RMB'000<br>人民幣千元        |
| Cost: At 1 January 2014 Additions Transfer Disposals Exchange adjustment   | <b>成本:</b><br>於二零一四年一月一日<br>添置<br>轉撥<br>出售<br>匯兑調整    | 11,205<br>703<br>-<br>-<br>5         | 954<br>610<br>-<br>(228)         | 10,165<br>-<br>-<br>(76)<br>13  | 18,192<br>2,115<br>2,504<br>(4)                  | 1,707<br>5,108<br>(2,504)<br>-<br>- | 42,223<br>8,536<br>-<br>(308)<br>19  |
| At 31 December 2014<br>and 1 January 2015<br>Additions<br>Disposals<br>Transfer<br>Exchange adjustment               | 於二零一四年十二月三十一日<br>及二零一五年一月一日<br>添置<br>出售<br>轉撥<br>匯兑調整 | 11,913<br>13,773<br>-<br>8,929<br>12 | 1,336<br>65<br>-<br>-            | 10,102<br>1,370<br>-<br>-<br>29 | 22,808<br>2,128<br>(666)<br>-<br>6               | 4,311<br>5,396<br>-<br>(8,929)      | 50,470<br>22,732<br>(666)<br>-<br>47 |
| At 31 December 2015  | 於二零一五年十二月三十一日   | 34,627                               | 1,401                            | 11,501                          | 24,276   | 778                                 | 72,583                               |
| Accumulated depreciation: At 1 January 2014 Charge for the year Written back on disposals Exchange adjustment        | <b>累計折舊:</b><br>於二零一四年一月一日<br>年內扣除<br>出售撥回<br>匯兑調整    | 6,608<br>2,822<br>-<br>2             | 397<br>156<br>(163)<br>–         | 8,878<br>427<br>(55)<br>20      | 12,448<br>3,275<br>(3)                           | -<br>-<br>-<br>-                    | 28,331<br>6,680<br>(221)<br>23       |
| At 31 December 2014<br>and 1 January 2015<br>Charge for the year<br>Written back on disposals<br>Exchange adjustment | 於二零一四年十二月三十一日<br>及二零一五年一月一日<br>年內扣除<br>出售撥回<br>匯兑調整   | 9,432<br>4,678<br>-<br>9             | 390<br>210<br>-<br>-             | 9,270<br>347<br>-<br>29         | 15,721<br>3,303<br>(624)<br>1                    | -<br>-<br>-<br>-                    | 34,813<br>8,538<br>(624)<br>39       |
| At 31 December 2015  | 於二零一五年十二月三十一日   | 14,119                               | 600                              | 9,646                           | 18,401   | <del></del>                         | 42,766                               |
| <b>Net book value:</b><br>At 31 December 2015  | <b>賬面淨值:</b><br>於二零一五年十二月三十一日                         | 20,508                               | 801                              | 1,855                           | 5,875  | 778                                 | 29,817                               |
| At 31 December 2014  | 於二零一四年十二月三十一日   | 2,481                                | 946                              | 832                             | 7,087  | 4,311                               | 15,657                               |

## 10 INTANGIBLE ASSETS

## 10 無形資產

|  |                                 | Computer<br>software<br>電腦軟件<br>RMB'000<br>人民幣千元 | Others<br>其他<br>RMB'000<br>人民幣千元 | Total<br>總計<br>RMB'000<br>人民幣千元 |
|--|---------------------------------|--|----------------------------------|---------------------------------|
| Cost:                                    | 成本:                             |  |                                  |                                 |
| At 1 January 2014<br>Addition            | 於二零一四年一月一日<br>添置                | 33,291<br>1,206                                  | -<br>-                           | 33,291<br>1,206                 |
| At 31 December 2014 and 1 January 2015   | 於二零一四年<br>十二月三十一日及<br>二零一五年一月一日 | 34,497   | _                                | 34,497                          |
| Additions                                | 添置                              | 10,245   | 6,813                            | 17,058                          |
| At 31 December 2015                      | 於二零一五年<br>十二月三十一日               | 44,742   | 6,813                            | 51,555                          |
| Accumulated amortisation:                | :累計攤銷:                          |  |                                  |                                 |
| At 1 January 2014<br>Charge for the year | 於二零一四年一月一日<br>年內扣除              | 8,829<br>3,393                                   | -<br>-                           | 8,829<br>3,393                  |
| At 31 December 2014 and 1 January 2015   | 於二零一四年<br>十二月三十一日及<br>二零一五年一月一日 | 12,222   | _                                | 12,222                          |
| Charge for the year                      | 年內扣除                            | 4,036  | _                                | 4,036                           |
| At 31 December 2015                      | 於二零一五年<br>十二月三十一日               | 16,258   | -                                | 16,258                          |
| Net book value:                          | 賬面淨值:                           |  |                                  |                                 |
| At 31 December 2015                      | 於二零一五年<br>十二月三十一日               | 28,484   | 6,813                            | 35,297                          |
| At 31 December 2014                      | 於二零一四年<br>十二月三十一日               | 22,275   |                                  | 22,275                          |
|  |                                 |  |                                  |                                 |

The amortisation charge of intangible assets for the year is included in "administrative and other operating expenses" and "selling and distribution expenses" in the consolidated statement of profit or loss and other comprehensive income.

年內無形資產攤銷開支乃計入綜合損益 及其他全面收益表項下的「行政及其他 營運開支」及「銷售及分銷開支」。

# 財務報表附註(續)

(Expressed in Renminbi unless otherwise indicated)

(除另行指明者外,以人民幣列示)

### **INVESTMENTS IN SUBSIDIARIES** 11

## The following list contains only the particulars of subsidiaries which principally affected the results, assets or liabilities of the Group. The class of shares held is ordinary unless otherwise stated.

## 11 於附屬公司的投資

下表僅載列對本集團業績、資產或負債 有重大影響的附屬公司詳情。除另有指 明外,所持股份屬普通股。

|  |  |   | Proportion of ownership interest<br>擁有權權益比例      |                                      |  |  |
|--|--|---|--|--------------------------------------|--|--|
| Name of company<br>公司名稱  | Place of incorporation and business 註冊成立及 營業地點 | Particulars of issued and paid up capital 已發行及 繳足資本詳情 | Group's<br>effective<br>interest<br>本集團的<br>實際權益 | Held by the<br>Company<br>本公司<br>所持有 | Held by the<br>subsidiaries<br>附屬公司<br>所持有 | Principal activities<br>主要活動                       |
| Cabbeen Clothing China<br>Co., Ltd.* (note)<br>("Cabbeen China")<br>卡賓服飾(中國)有限公司(附註)<br>(「卡賓中國」) | PRC<br>中國                                      | HK\$50,000,000<br>50,000,000港元                        | 100%   | -                                    | 100%                                       | Wholesale of menswear<br>批發男裝                      |
| Guangzhou Cabbeen Clothing<br>Co., Ltd.* (note)<br>廣州市卡賓服飾有限公司(附註)                               | PRC<br>中國                                      | HK\$20,000,000<br>20,000,000港元                        | 100%   | -                                    | 100%                                       | Wholesale of menswear<br>批發男裝                      |
| Guangzhou Zixi Enterprise<br>Management Co., Ltd. *<br>(note)<br>廣州市紫曦企業管理有限公司<br>(附註)           | PRC<br>中國                                      | HK\$2,000,000<br>2,000,000港元                          | 100%   | -                                    | 100%                                       | Trademark holding and retail of menswear 商標持有及男裝零售 |
| Guangzhou Xubin Clothing<br>Co.,Ltd.* (note)<br>廣州市旭賓服飾有限公司(附註)                                  | PRC<br>中國                                      | RMB5,000,000<br>人民幣5,000,000元                         | 100%   | -                                    | 100%                                       | Retail of menswear<br>男装零售                         |
| Fujian Zhuogao Clothing<br>Co.,Ltd.* (note)<br>福建卓高服飾有限公司(附註)                                    | PRC<br>中國                                      | RMB10,000,000<br>人民幣10,000,000元                       | 100%   | -                                    | 100%                                       | Retail of menswear<br>男裝零售                         |

Note: These are wholly foreign owned enterprises in the PRC.

附註: 該等公司為中國外商獨資企業。

The English translation of the companies' names is for reference only. The official names of these companies are in Chinese.

## 12 INCOME TAX IN THE **CONSOLIDATED STATEMENT OF FINANCIAL POSITION**

## 12 綜合財務狀況表內的所得税

- (a) Current taxation in the consolidated statement of financial position represents:
- 綜合財務狀況表內的即期稅 (a) 項指:

|   | 2015<br>二零一五年<br>RMB'000<br>人民幣千元 | 2014<br>二零一四年<br>RMB'000<br>人民幣千元 |
|---|-----------------------------------|-----------------------------------|
| PRC Corporate Income Tax 中國企業所得税<br>Hong Kong Profits Tax 香港利得税 | 25,472<br>1,286                   | 30,835<br>964                     |
|   | 26,758                            | 31,799                            |

## (b) Deferred tax assets and liabilities recognised:

The components of deferred tax assets/ (liabilities) recognised in the consolidated statement of financial position and the movements during the year are as follows:

## (b) 已確認的遞延税項資產及負 債:

於綜合財務狀況表確認的遞延税 項資產/(負債)的組成部分及年 內變動如下:

| Deferred tax arising fr<br>以下各項所產生遞延税項  |                             | Inventory<br>provision<br>存貨撥備<br>RMB'000<br>人民幣千元 | Accrued expenses 應計開支 RMB'000 人民幣千元 | Unrealised profits  未變現溢利 RMB'000 人民幣千元 | PRC dividend withholding tax relating to the undistributed profits of the Company's PRC subsidiaries 有關本公司中國附屬黨和的中國股息預扣稅 RMB'000人民幣千元 | Total<br>總計<br>RMB'000<br>人民幣千元 |
|---|-----------------------------|--|-------------------------------------|---|---|---------------------------------|
| At 1 January 2014<br>Charged/(credited) to<br>consolidated statemer               |                             | -  | 10,623                              | 274                                     | -   | 10,897                          |
| profit or loss (note 5(a)   |                             | _  | 1,583                               | 4,181                                   | (2,781)   | 2,983                           |
| At 31 December 2014 at 1 January 2015 Charged/(credited) to consolidated statemer | 及二零一五年一月一日<br>扣除自/(計入)綜合損益表 | -  | 12,206                              | 4,455                                   | (2,781)   | 13,880                          |
| profit or loss (note 5(a)   |                             | 1,304  | (3,678)                             | 10,081                                  | (12,603)*   | (4,896)                         |
| At 31 December 2015   | 於二零一五年十二月三十一日               | 1,304  | 8,528                               | 14,536                                  | (15,384)  | 8,984                           |

## 財務報表附註(續)

(Expressed in Renminbi unless otherwise indicated)

(除另行指明者外,以人民幣列示)

## 12 INCOME TAX IN THE CONSOLIDATED STATEMENT OF FINANCIAL POSITION (Continued)

## (b) Deferred tax assets and liabilities recognised: (Continued)

The amount included the provision of withholding tax on profits of the PRC subsidiaries amounting to RMB16,603,000 for the year ended 31 December 2015 (2014: RMB2.781.000), and the reversal of deferred tax liabilities on withholding tax upon distribution of dividends amounting to RMB4,000,000 during the year ended 31 December 2015(2014: Nil).

### (c) Deferred tax assets not recognised

The Group did not recognise deferred tax assets in respect of tax losses of certain PRC subsidiaries of RMB42,000 (2014: RMB680,000), which will be expired in five years, as well as unused tax losses of its Hong Kong subsidiaries of RMB11,298,000 (2014: RMB5,875,000) which do not expire under current tax legislation. The tax effect on such tax losses has not been recognised as it is not probable that future taxable profits against which the losses can be utilised will be available in the relevant tax jurisdiction and entity.

### (d) **Deferred tax liabilities not** recognised

Deferred tax liabilities in respect of the PRC dividend withholding tax relating to certain undistributed profits of the Company's PRC subsidiaries were not recognised as the Company controls the dividend policy of these subsidiaries. Based on the assessment made by management as at the end of each reporting period, it was determined that the undistributed profits of RMB602,678,000 (2014: RMB457,263,000) of the Company's PRC subsidiaries would not be distributed in the foreseeable future.

# 綜合財務狀況表內的所得稅

### (b) 已確認的遞延税項資產及負 **債**:(續)

該金額包括就截至二零一五年 十二月三十一日止年度之中國附 屬公司溢利作出的預扣税撥備人 民幣 16,603,000 元(二零一四年: 人民幣2.781.000元),及於截至 二零一五年十二月三十一日止年 度就派息後的預扣税作出的遞延 税項負債撥回人民幣4,000,000 元(二零一四年:零)。

### 未確認的遞延税項資產 (c)

本集團並無確認有關若干中國附 屬公司的税項虧損人民幣42,000 元(二零一四年:人民幣680,000 元)的遞延税項資產,遞延税項 資產將於五年內到期,亦無確認 其香港附屬公司根據現行稅務法 例並無到期日的未動用税項虧損 人民幣11,298,000元(二零一四 年:人民幣5,875,000元)。由於 於相關稅務權區相關實體日後不 大可能有能用以抵銷虧損的應課 税溢利,故並無確認有關該等税 項虧損的稅務影響。

### 未確認的遞延税項負債 (d)

並無確認與本公司中國附屬公司 的若干未分派溢利有關的中國股 息預扣税的遞延税項負債,原因 為本公司控制該等附屬公司的股 息政策。按照管理層於各報告期 结束時作出的評估,已決定本公 司中國附屬公司的未分派溢利人 民幣602,678,000元(二零一四 年:人民幣457,263,000元)將不 會於可見將來分派。

### 13 INVENTORIES

### 13 存貨

- Inventories in the consolidated statement of (a) financial position comprise:
- 綜合財務狀況表的存貨包括: (a)

|                                 |            | 2015<br>二零一五年<br>RMB'000<br>人民幣千元 | 2014<br>二零一四年<br>RMB'000<br>人民幣千元 |
|---------------------------------|------------|-----------------------------------|-----------------------------------|
| Raw materials<br>Finished goods | 原材料<br>製成品 | 4,132<br>262,633                  |                                   |
|                                 |            | 266,765                           | 105,024                           |

- The analysis of the amount of inventories (b) recognised as an expense and included in profit or loss is as follows:
- 確認為開支並計入損益的存貨金 (b) 額分析如下:

|  | 2015<br>二零一五年<br>RMB'000<br>人民幣千元 | 2014<br>二零一四年<br>RMB'000<br>人民幣千元 |
|--|-----------------------------------|-----------------------------------|
| Carrying amount of 已出售存貨的賬面值 inventories sold Write down of inventories 存貨撇減 | 730,032<br>5,215                  | 636,185<br>–                      |
|  | 735,247                           | 636,185                           |

### 財務報表附註(續)

(Expressed in Renminbi unless otherwise indicated)

(除另行指明者外,以人民幣列示)

#### TRADE AND OTHER RECEIVABLES 14 貿易及其他應收款項 14

|  |                                | 2015<br>二零一五年<br>RMB'000<br>人民幣千元 | 2014<br>二零一四年<br>RMB'000<br>人民幣千元 |
|--|--------------------------------|-----------------------------------|-----------------------------------|
| Trade receivables<br>Bills receivable                | 貿易應收款項<br>應收票據                 | 270,199<br>105,000                | 197,608<br>10,910                 |
| Trade and bills receivables                          | 貿易應收款項及應收票據                    | 375,199                           | 208,518                           |
| Prepayments to suppliers Other deposits, prepayments | 向供應商預付款項<br>其他按金、預付款項及<br>應收款項 | 12,994                            | 11,405                            |
| and receivables                                      | /芯·1X·7X·79                    | 97,724<br>485,917                 | 52,991<br>272,914                 |
|  |                                |                                   |                                   |

All of the current trade and other receivables are expected to be recovered or recognised as expense within one year, except for the Group's deposits which are expected to be recovered after more than one year. Such deposits amounted to RMB8,178,000 as at 31 December 2015 (2014: RMB2,436,000).

The Group accepts bank acceptance bills from major banks in the PRC for settlement of trade debts. The management considered that the risk of these bills relates substantially to credit risk. Accordingly, when these bills were transferred by either discounting or endorsement, they were derecognised as a financial asset. At 31 December 2015, the Group transferred bank acceptance bills totalling RMB324,600,000 (2014: RMB299,180,000), and derecognised them as financial assets. These bank acceptance bills mature between six to twelve months from the date of issue.

所有即期貿易及其他應收款項預期將於 一年內收回或確認為開支,惟預期將於 超過一年後收回的本集團的按金除外。 於二零一五年十二月三十一日,該等按 金為數人民幣8,178,000元(二零一四 年:人民幣2,436,000元)。

本集團就結清貿易債項接納中國主要銀 行的銀行承兑票據。管理層認為該等票 據的風險主要與信貸風險有關。因此, 當該等票據透過貼現或背書轉讓時,該 等票據已終止確認為金融資產。於二零 一五年十二月三十一日,本集團已轉 讓總額為人民幣324,600,000元(二零 一四年:人民幣299,180,000元)的銀 行承兑票據,並終止確認其為金融資 產。該等銀行承兑票據自發行日期起計 六個月至十二個月期間到期。

#### 14 TRADE AND OTHER RECEIVABLES

Bills receivable as at 31 December 2015 amounted to RMB105,000,000 were all commercial outstanding acceptance bills, among which, RMB50,000,000 has been transferred to bank by discounting. However, as the transferee has recourse to the Group in case of default payment by the Group's customer, which is the issuer of this commercial acceptance bill, the Group has not derecognised this bills receivable.

#### (a) Ageing analysis

Included in trade and other receivables are trade and bills receivables with the following ageing analysis based on invoice date as at 31 December 2015 and 2014 are as follows:

#### 貿易及其他應收款項(續) 14

於二零一五年十二月三十一日的應收 票據共人民幣105,000,000元均為未承 兑商業承兑票據,其中,為數人民幣 50.000.000 元已诱過貼現轉讓予銀行。 然而,由於在本集團客戶(即該商業承 兑票據發行人)發生支付違約的情況 下,承讓人對本集團有追索權,故本集 團並未終止確認該等應收票據。

#### 賬齡分析 (a)

於二零一五年及二零一四年十二 月三十一日計入貿易及其他應收 款項的貿易應收款項及應收票據 根據發票日期的賬齡分析如下:

|  | 2015<br>二零一五年<br>RMB'000<br>人民幣千元 | 2014<br>二零一四年<br>RMB'000<br>人民幣千元 |
|--|-----------------------------------|-----------------------------------|
| Within 3 months 三個月以內 More than 3 months but 三個月以上六個月以 | 365,909                           | 182,821                           |
| within 6 months  | 9,260                             | 25,397                            |
| More than 6 months but                                 | 30                                | _                                 |
| More than 1 year ——年以上                                 | _                                 | 300                               |
|  | 375,199                           | 208,518                           |
|  | 375,199                           | 200,516                           |

Trade and bills receivables derived under wholesaling arrangement are due within 90-180 days from the date of billing. Trade receivables generated under consignment arrangement (note 2) are due within 45 days from the date the product is sold. Further details on the Group's credit policy are set out in note 23(a).

批發安排項下所產生貿易應收款 項及應收票據於開票日期起計90 至180日內到期。代銷安排項下 所產生貿易應收款項(附註2)於 產品售出日期起計45日內到期。 有關本集團信貸政策的進一步詳 情載於附註23(a)。

### 財務報表附註(續)

(Expressed in Renminbi unless otherwise indicated)

(除另行指明者外,以人民幣列示)

#### 14 TRADE AND OTHER RECEIVABLES

#### Impairment of trade and bills (b) receivables

Impairment losses in respect of trade and bills receivables are recorded using allowance account unless the Group is satisfied that the recovery of the amount is remote, in which case the impairment loss is written off against trade and bills receivables directly (note 1(i)). For the year ended 31 December 2015, the Group did not record any impairment losses in respect of trade and bills receivables (2014: Nil).

#### (c) Trade and bills receivables that are not impaired

The ageing analysis of trade and bills receivables that are neither individually nor collectively considered to be impaired are as follows:

#### 貿易及其他應收款項(續) 14

#### (b) 貿易應收款項及應收票據的 減值

有關貿易應收款項及應收票據的 減值虧損通過使用撥備賬入賬, 除非本集團認為收回款項的可能 性極低,在此情況下減值虧損首 接從貿易應收款項及應收票據中 撇銷(附註1(i))。截至二零一五 年十二月三十一日止年度,本集 團並未錄得有關貿易應收款項及 應收票據的任何減值虧損(二零 一四年:無)。

#### 並無減值的貿易應收款項及 (c) 應收票據

並無個別或整體上被視為出現減 值的貿易應收款項及應收票據的 賬齡分析如下:

|   | 2015<br>二零一五年<br>RMB'000<br>人民幣千元 | 2014<br>二零一四年<br>RMB'000<br>人民幣千元 |
|---|-----------------------------------|-----------------------------------|
| Neither past due nor 未逾期亦無減值 impaired 6 to 12 months past due 逾期六至十二個月 More than 1 year past due 逾期超過一年 | 375,169<br>30<br>—                | 208,218<br>-<br>300               |
|   | 375,199                           | 208,518                           |

Receivables that were neither past due nor impaired related to a wide range of customers for whom there was no recent history of default.

未逾期亦無減值的應收款項乃與 近期並無拖欠記錄的多名客戶有

### TRADE AND OTHER RECEIVABLES

#### Trade and bills receivables that (c) are not impaired (Continued)

Receivables that were past due but not impaired relate to an independent customer (2014: one) that has ceased trading with the Group. Based on experience, management believes that no impairment allowance is necessary in respect of the balance as there has not been a significant change in credit quality and the balance is still considered fully recoverable.

### 15 AVAILABLE-FOR-SALE FINANCIAL **ASSETS**

As at 31 December 2015, the Group invested in one principal-guaranteed wealth management product issued by a bank in the PRC with principal amount of RMB10,000,000, which is to be matured on 4 February 2016.

#### 16 PLEDGED BANK DEPOSITS

Bank deposits have been pledged as security for bills payable (note 19) and bank borrowings (note 18). The pledged bank deposits will be released upon the settlement of relevant bills payable and bank borrowings.

#### **CASH AND CASH EQUIVALENTS** 17

### (a) Cash and cash equivalents comprise:

#### 貿易及其他應收款項(續) 14

#### 並無減值的貿易應收款項及 (c) 應收票據(續)

已逾期但無減值的應收款項乃與 一名(二零一四年:一名)已與本 集團終止貿易往來的獨立客戶有 關。根據經驗,由於信貸質素並 無重大變動,而有關結餘仍被視 為可全數收回,故管理層相信毋 須就有關結餘作出減值撥備。

#### 可供出售金融資產 15

於二零一五年十二月三十一日,本集團 投資一項由一家中國銀行發行的保本型 理財產品,本金額為人民幣10,000,000 元,將於二零一六年二月四日到期。

#### 16 已抵押銀行存款

銀行存款已抵押作為應付票據(附註19) 及銀行借款(附註18)的擔保。已抵押 銀行存款將於清償有關應付票據及銀行 借款後解除。

#### 現金及現金等價物 17

### 現金及現金等價物包括:

|                                    | 2015<br>二零一五年<br>RMB'000<br>人民幣千元 | 2014<br>二零一四年<br>RMB'000<br>人民幣千元 |
|------------------------------------|-----------------------------------|-----------------------------------|
| Cash at bank and on hand 銀行存款及手頭現金 | 294,543                           | 324,451                           |

### 財務報表附註(續)

(Expressed in Renminbi unless otherwise indicated)

(除另行指明者外,以人民幣列示)

#### **CASH AND CASH EQUIVALENTS** 17

#### Cash and cash equivalents (a) comprise: (Continued)

At 31 December 2015, cash and cash equivalents placed with banks in the mainland China amounted to RMB288,600,000 (2014: RMB308,981,000). Remittance of funds out of mainland China is subject to the relevant rules and regulations of foreign exchange control promulgated by the PRC government.

### (b) Reconciliation of profit before taxation to cash generated from operations:

#### 現金及現金等價物(續) 17

#### 現金及現金等價物包括: (a)

(續)

於二零一五年十二月三十一日, 存置於中國內地銀行的現金及現 金等價物為人民幣288.600.000 元(二零一四年:人民幣 308,981,000元)。自中國內地匯 出的資金須遵守中國政府頒佈的 外匯管制的相關規則及法規。

#### 除税前溢利與經營活動所得 (b) 現金的對賬:

| operations.  |              |                                   |                                   |
|--|--------------|-----------------------------------|-----------------------------------|
|  | Note<br>附註   | 2015<br>二零一五年<br>RMB'000<br>人民幣千元 | 2014<br>二零一四年<br>RMB'000<br>人民幣千元 |
| Profit before taxation 除稅前溢利   |              | 391,704                           | 320,675                           |
| Amortisation of 無形資產攤銷   | 4(c)<br>4(c) | 8,538                             | 6,680                             |
| intangible assets<br>Interest expense 利息開支<br>Net foreign exchange 外匯虧損淨額                                | 4(a)         | 4,036<br>3,137                    | 3,393<br>1,538                    |
| loss<br>Interest income 利息收入<br>Net loss/(gain) on 出售物業、廠房   | 3            | 9,133<br>(23,027)                 | 4,997<br>(21,906)                 |
| disposal of property, 及設備虧損/plant and equipment (收益)淨額 Net fair value gain on 按公平值計入final assets (表面)公平值 | 3            | 5                                 | (83)                              |
| at fair value through 資產的公平值 profit or loss 淨收益 Investment income on 可供出售金融 available-for-sale 資產的       | 3            | (563)                             | (1,502)                           |
| financial assets 投資收入 Equity settled share-based 權益結算以股份為  | 3            | (1,399)                           | (2,483)                           |
|  | 4(b)         | 1,507                             | 3,704                             |
| Increase in trade and 貿易及其他應收  |              | (161,741)                         | (54,657)                          |
| other receivables 款項增加 Increase in trade and 貿易及其他應付   |              | (213,705)                         | (98,579)                          |
| other payables 款項增加  |              | 137,733                           | 69,782                            |
| Cash generated from 經營活動所得現金 operations  |              | 155,358                           | 231,559                           |

### **18 BANK BORROWINGS**

As at 31 December 2015, the Group's bank loans were secured by pledged bank deposits of RMB205,412,000 (2014: RMB146,349,000) while the Company's bank loan was secured by pledged bank deposits of RMB50,412,000 (2014: RMB46,349,000) (note 16).

Certain of the Group's banking borrowings amounted to RMB170,479,000 (2014: RMB85,248,000) are subject to the fulfilment of covenants relating to certain of the Group's statement of financial position ratios, as are commonly found in lending arrangements with financial institutions. If the Group were to breach the covenants, the drawn down facilities would become payable on demand. The Group regularly monitors its compliance with these covenants. As at 31 December 2015, none of the covenants relating to drawn down facilities had been breached.

#### 銀行借款 18

於二零一五年十二月三十一日,本集 團的銀行貸款以已抵押銀行存款人民 幣205,412,000元(二零一四年:人民 幣 146.349.000元)作抵押,而本公司 的銀行貸款以已抵押銀行存款人民幣 50,412,000元(二零一四年:人民幣 46.349.000元)作抵押(附註16)。

本集團為數人民幣170,479,000元(二 零一四年:人民幣85,248,000元)的若 干銀行借款須達成若干有關本集團財 務狀況表比率的契約,有關契約常見於 與財務機構的貸款安排。倘本集團違反 契約,所提取融資即成為可隨時要求償 還。本集團定期監察該等契約的遵守情 况。於二零一五年十二月三十一日,並 無違反有關提取融資的契約。

#### TRADE AND OTHER PAYABLES 19

### 19 貿易及其他應付款項

|  |                                | 2015<br>二零一五年<br>RMB'000<br>人民幣千元 | 2014<br>二零一四年<br>RMB'000<br>人民幣千元 |
|--|--------------------------------|-----------------------------------|-----------------------------------|
| Trade payables<br>Bills payable (note (a))               | 貿易應付款項<br>應付票據(附註(a))          | 112,324<br>461,443                | 63,906<br>387,814                 |
| Trade and bills payables (note (b))  Receipts in advance | 貿易應付款項及<br>應付票據(附註(b))<br>預收款項 | 573,767<br>24,319                 | 451,720<br>22,971                 |
| Other payables and accruals                              | 其他應付款項及應計費用                    | 106,096                           | 91,758                            |
|  |                                | 704,182                           | 566,449                           |

All of the trade and other payables are expected to be settled or recognised as income within one year or are repayable on demand.

所有貿易及其他應付款項預計將於一年 內結清或確認為收入或須應要求償還。

### 財務報表附註(續)

(Expressed in Renminbi unless otherwise indicated)

(除另行指明者外,以人民幣列示)

#### TRADE AND OTHER PAYABLES 19

### 19 貿易及其他應付款項(續)

- Bills payable as at 31 December 2015 (a) were secured by pledged bank deposits of RMB222,963,000 (2014: RMB160,886,000) (note 16).
- 二零一五年十二月三十一日的應 付票據以已抵押銀行存款人民幣 222,963,000元(二零一四年:人 民幣 160,886,000元) 作擔保(附 **計16**)。
- An ageing analysis of the trade and bills (b) payables based on the invoice date is as follows:
- 貿易應付款項及應付票據根據發 (b) 票日期的賬齡分析如下:

|                        |            | 2015<br>二零一五年<br>RMB'000<br>人民幣千元 | 2014<br>二零一四年<br>RMB'000<br>人民幣千元 |
|------------------------|------------|-----------------------------------|-----------------------------------|
| Within 3 months        | 三個月以內      | 275,060                           | 280,762                           |
|                        | 三個月以上六個月以內 |                                   |                                   |
| within 6 months        |            | 298,382                           | 170,926                           |
| More than 6 months but | 六個月以上一年以內  |                                   |                                   |
| within 1 year          |            | 305                               | 28                                |
| More than 1 year       | 一年以上       | 20                                | 4                                 |
|                        |            |                                   |                                   |
|                        |            | 573,767                           | 451,720                           |
|                        |            |                                   |                                   |

#### 20 EMPLOYEE RETIREMENT **BENEFITS**

### **Defined contribution retirement plans**

The PRC subsidiaries of the Group participate in defined contribution retirement benefit schemes (the "Schemes") organised by the PRC municipal and provincial government authorities whereby the PRC subsidiaries are required to make contributions at the rate of 8% to 18% of the eligible employees' salaries to the Schemes. The Group has accrued for the required contributions which are remitted to the respective local government authorities when the contributions become due. The local government authorities are responsible for the pension obligations payable to the retired employees covered under the Schemes.

The Group also operates a Mandatory Provident Fund Scheme (the "MPF scheme") under the Hong Kong Mandatory Provident Fund Schemes Ordinance for employees employed under the jurisdiction of the Hong Kong Employment Ordinance. The MPF scheme is a defined contribution retirement plan administered by independent trustees. Under the MPF scheme, the employer and its employees are each required to make contributions to the plan at 5% of the employees' relevant income, subject to a cap of monthly relevant income of HK\$25,000 prior to June 2014 and HK\$30,000 after June 2014. Contributions to the plan vest immediately.

The Group has no other material obligation for the payment of pension benefits beyond the contributions described above.

#### 僱員退休福利 20

### 界定供款退休計劃

本集團的中國附屬公司參與由中國市級 及省級政府機構所成立的界定供款退休 福利計劃(「該計劃」),據此,中國附屬 公司須以合資格僱員薪金的8%至18% 的比率向該計劃作出供款。本集團已積 累所需供款,於供款到期時匯付予各地 方政府機關。地方政府機關就向該計劃 涵蓋的退休僱員支付退休金承擔責任。

本集團亦根據香港強制性公積金計劃條 例,為於香港僱傭條例項下司法權區僱 用的僱員提供強制性公積金計劃(「強 積金計劃」)。強積金計劃為由獨立受託 人管理的界定供款退休計劃。根據強積 金計劃,僱主及其僱員各自須向計劃供 款,供款額為僱員有關收入的5%,惟 不得超過每月相關收入25,000港元(二 零一四年六月前)及30,000港元(二零 一四年六月後)的上限。向計劃作出的 供款即時歸屬。

除上文所述供款外,本集團於退休金福 利付款方面並無其他重大責任。

### 財務報表附註(續)

(Expressed in Renminbi unless otherwise indicated)

(除另行指明者外,以人民幣列示)

#### **EQUITY SETTLED SHARE-BASED** 21 **TRANSACTIONS**

The Company adopted a share option scheme on 28 October 2013. On 28 October 2013, 8,520,000 share options were granted under the share option scheme whereby the directors of the Company invited a distributor and certain employees of the Group, including certain directors of the Group, to take up share options at consideration of HK\$1 (equivalent to RMB0.792 at the date of grant). Each option entitles the option holders to subscribe one ordinary share of the Company.

#### The terms and conditions of the (a) grants are as follows:

#### 權益結算以股份為基礎的交易 21

本公司於二零一三年十月二十八日採 納一項購股權計劃。於二零一三年十 月二十八日,已根據購股權計劃授出 8,520,000份購股權,據此,本公司董 事邀請本集團一名分銷商及若干僱員, 包括本集團若干董事以代價1港元(於 授出日期相當於人民幣0.792元)接納購 股權。每份購股權授權購股權持有人認 購一股本公司普通股。

#### 有關授出的條款及條件如 (a) 下:

| <br>grante are ac              |  |   | •          |                               |            |
|--------------------------------|--|---|------------|-------------------------------|------------|
|                                |  |   |            | Options granted<br>向以下人士授出購股權 |            |
|                                |  |   |            | Employees and                 |            |
| Date granted                   | Vesting period   | Exercise period   | Directors  | a distributor<br>僱員及一名        | Total      |
| 授出日期                           | 歸屬期  | 行使期   | 董事<br>'000 | 分銷商<br>' <b>000</b>           | 總計<br>'000 |
|                                |  |   | 千份         | 千份                            | 千份         |
| 28 October 2013<br>二零一三年十月二十八日 | 28 October 2013 to<br>27 October 2014<br>二零一三年十月二十八日至<br>二零一四年十月二十七日 | 28 October 2014 to<br>8 October 2023<br>二零一四年十月二十八日至<br>二零二三年十月八日 | 900        | 1,656                         | 2,556      |
|                                | 28 October 2013 to<br>27 October 2015                                | 28 October 2015 to<br>8 October 2023<br>二零一五年十月二十八日至<br>二零二三年十月八日 | 900        | 1,656                         | 2,556      |
|                                | 28 October 2013 to<br>27 October 2016                                | 28 October 2016 to<br>8 October 2023<br>二零一六年十月二十八日至              | 1,200      | 2,208                         | 3,408      |
|                                |  |   | 3,000      | 5,520                         | 8,520      |

#### 21 **EQUITY SETTLED SHARE-BASED** TRANSACTIONS (Continued)

#### The terms and conditions of the (a) grants are as follows: (Continued)

Pursuant to the rules of the share option scheme, options will lapse when the grantee ceases to be an employee of the Group for reasons other than death, permanent disability, retirement and transfer of employment to related parties, or terminates the business with the Group.

#### The number and weighted (b) average exercise prices of share options are as follows:

The shares options outstanding as at 31 December 2015 totalling 8,091,000 (2014: 8,520,000) had an exercise price of HK\$2.024 (2014: HK\$2.024) and a weighted average remaining contractual life of 7.8 years (2014: 8.8 years). As at 31 December 2015, 5,112,000 share options became exercisable (2014: 2,556,000), among which 198,000 share options have been exercised during the year ended 31 December 2015 (2014: Nil). 231,000 share options have been lapsed as a grantee resigned from the Group during the year (2014: Nil). The weighted average share price at the date of exercise for share options exercised during the year was HK\$4.94.

### 權益結算以股份為基礎的交易 21

#### (a) 有關授出的條款及條件如 下:(續)

根據購股權計劃的規則,倘承授 人因身故、永久殘障、退休及調 職至關聯方以外的原因而不再為 本集團僱員或其終止與本集團的 業務,則購股權將告失效。

#### 購股權數目及加權平均行使 (b) 價如下:

於二零一五年十二月三十一日, 合 共8.091.000份( 二 零 一 四 年:8,520,000份)尚未行使購股 權的行使價為2.024港元(二零 一四年:2.024港元),而加權平 均餘下合約年期為7.8年(二零 一四年:8.8年)。於二零一五年 十二月三十一日,5,112,000份 購股權可予行使(二零一四年: 2,556,000份),其中198,000份 購股權已於截至二零一五年十二 月三十一日止年度行使(二零 一四年:無)。年內231,000份購 股權因承授人辭任本集團而告失 效(二零一四年:無)。年內已行 使購股權於行使日期的加權平均 股價為4.94港元。

### 財務報表附註(續)

(Expressed in Renminbi unless otherwise indicated)

(除另行指明者外,以人民幣列示)

### **CAPITAL, RESERVES AND DIVIDENDS**

#### (a) Movements in components of equity

The reconciliation between the opening and closing balances of each component of the Group's consolidated equity is set out in the consolidated statement of changes in equity. Details of the changes in the Company's individual components of equity between the beginning and the end of the year are set out below:

### 22 資本、儲備及股息

#### 權益部分變動 (a)

本集團綜合權益各部分的年初及 年終結餘的對賬載於綜合權益變 動表。本公司權益個別部分於年 初至年終的變動詳情載列如下:

| Company<br>本公司   |  | Note<br>附註 | Share capital 股本<br>RMB'000<br>人民幣千元 | Share<br>premium<br>股份溢價<br>RMB'000<br>人民幣千元 | Capital<br>reserves<br>資本儲備<br>RMB'000<br>人民幣千元 | Exchange<br>reserve<br>匯兑儲備<br>RMB'000<br>人民幣千元 | Accumulated<br>losses<br>累計虧損<br>RMB'000<br>人民幣千元 | Total<br>總計<br>RMB'000<br>人民幣千元 |
|--|--|------------|--------------------------------------|--|---|---|---|---------------------------------|
| Balance at 1 January 2014 Changes in equity for 2014: Total comprehensive income | 於二零一四年一月一日的結餘<br>二零一四年的權益變動:<br>年內全面收益總額 | 27         | 5,578                                | 325,586                                      | 697   | (1,283)   | (24,130)  | 306,448                         |
| for the year   |  |            | -                                    | -  | -   | 4,910   | (4,360)   | 550                             |
| Equity settled share-based transactions  | 權益結算以股份為基礎的交易                            |            | -                                    | -  | 3,074   | -   | _   | 3,074                           |
| Dividends declared   | 已宣派股息                                    | 22(b)      | -                                    | (126,076)                                    | -   | -   | -   | (126,076)                       |
| Balance at 31 December 2014 and 1 January 2015                                   | 於二零一四年十二月三十一日<br>及二零一五年一月一日的結餘           |            | 5,578                                | 199,510                                      | 3,771   | 3,627   | (28,490)  | 183,996                         |
| Changes in equity for 2015:  | 二零一五年的權益變動:                              |            |                                      |  |   |   |   |                                 |
| Total comprehensive income for the year  | 年內全面收益總額                                 |            | -                                    | -  | -   | 3,707   | (4,677)   | (970)                           |
| Shares issued under share option scheme  | 根據購股權計劃發行股份                              | 22(c)      | 2                                    | 458  | (139)   | -   | _   | 321                             |
| Equity settled share-based transactions  | 權益結算以股份為基礎的交易                            |            | -                                    | -  | 1,507   | -   | -   | 1,507                           |
| Dividends declared   | 已宣派股息                                    | 22(b)      | -                                    | (110,764)                                    | -   | -   | -   | (110,764)                       |
| Balance at 31 December 2015  | 於二零一五年十二月三十一日的結餘                         | 27         | 5,580                                | 89,204                                       | 5,139   | 7,334   | (33,167)  | 74,090                          |

## 22 CAPITAL, RESERVES AND DIVIDENDS (Continued)

### (b) Dividends

Subsequent to 31 December 2015, the directors proposed a final dividend of HK\$0.09 (2014: HK\$0.09) per ordinary share, amounting to RMB53,507,000 (2014: RMB51,073,000). The final dividend proposed after the end of the reporting period has not been recognised as a liability as at 31 December 2015.

Interim dividend of HK\$0.105 per ordinary share, amounting to RMB59,677,000, was declared by the Company on 30 July 2015. The amount was fully paid on 14 August 2015.

On 31 July 2014, the Company declared a dividend of RMB45,193,000. The amount was fully paid on 19 August 2014.

### (c) Share capital

(i) Authorised and issued share capital

### 22 資本、儲備及股息(續)

### (b) 股息

於二零一五年十二月三十一日後,董事建議派發末期股息每股普通股0.09港元(二零一四年:0.09港元),合共人民幣53,507,000元(二零一四年:人民幣51,073,000元)。於報告期結束後建議派發末期股息並未確認為二零一五年十二月三十一日的負債。

本公司於二零一五年七月三十日 宣派中期股息每股普通股0.105 港元,合共人民幣59,677,000 元。有關款項已於二零一五年八 月十四日全部支付。

於二零一四年七月三十一日,本公司宣派股息人民幣45,193,000元。有關款項已於二零一四年八月十九日全部支付。

### (c) 股本

(i) 法定及已發行股本

| <br>Сарітаі  |                                       |                |          |         |                |          |         |
|--|---------------------------------------|----------------|----------|---------|----------------|----------|---------|
|  |                                       |                | 2015     |         |                | 2014     |         |
|  | 二零一五年                                 |                | 二零一五年    |         |                | _零一四年    |         |
|  |                                       | No. of shares  | HK\$'000 | RMB'000 | No. of shares  | HK\$'000 | RMB'000 |
|  |                                       | 股份數目           | 千港元      | 人民幣千元   | 股份數目           | 千港元      | 人民幣千元   |
| <b>Authorised:</b> Ordinary shares of HK\$0.01 each  | <b>法定:</b><br>每股面值 0.01港元<br>之普通股     | 10,000,000,000 | 100,000  | 79,208  | 10,000,000,000 | 100,000  | 79,208  |
| HNQU.UT EdCIT  | 人日旭以                                  | 10,000,000,000 | 100,000  | 19,200  | 10,000,000,000 | 100,000  | 19,200  |
| Ordinary shares, issued and fully paid:              | 已發行繳足普通股:                             |                |          |         |                |          |         |
| At 1 January Shares issued under share option scheme | 於一月一日<br>根據購股權計劃發行股份<br>(附註22(c)(ii)) | 710,950,000    | 7,110    | 5,578   | 710,950,000    | 7,110    | 5,578   |
| (note 22 (c)(ii))                                    |                                       | 198,000        | 2        | 2       | -              | -        | -       |
| At 31 December                                       | 於十二月三十一日                              | 711,148,000    | 7,112    | 5,580   | 710,950,000    | 7,110    | 5,578   |
|  | · · · · · · · · · · · · · · · · · · · |                |          |         |                |          |         |

### 財務報表附註(續)

(Expressed in Renminbi unless otherwise indicated)

(除另行指明者外,以人民幣列示)

#### 22 **CAPITAL. RESERVES AND DIVIDENDS** (Continued)

### Share capital (Continued)

### **Authorised and issued share** capital (Continued)

The equity shareholders are entitled to receive dividends as declared from time to time and are entitled to one vote per share at meetings of the Company. All ordinary shares rank equally with regard to the Company's residual assets.

(ii) Terms of unexpired and unexercised share options at the end of the reporting period

### 資本、儲備及股息(續)

#### (c) 股本(續)

法定及已發行股本(續) (i)

> 權益股東有權收取不時宣 派的股息, 並有權就每股 股份於本公司股東大會上 投一票。所有普通股就本 公司剩餘資產享有同等地 <u></u> 。

於報告期結束時尚未到 (ii) 期及尚未行使的購股權 年期

| Exercise period<br>行使期   |   | Exercise price<br>行使價                     | 2015<br>二零一五年<br>Number<br>數目       | 2014<br>二零一四年<br>Number<br>數目       |
|--|---|---|-------------------------------------|-------------------------------------|
| 28 October 2014<br>to 8 October 2023<br>28 October 2015<br>to 8 October 2023<br>28 October 2016<br>to 8 October 2023 | 二零一四年十月二十八日至<br>二零二三年十月八日<br>二零一五年十月二十八日至<br>二零二三年十月八日<br>二零一六年十月二十八日至<br>二零二三年十月八日 | HK\$2.024港元<br>HK\$2.024港元<br>HK\$2.024港元 | 2,358,000<br>2,457,000<br>3,276,000 | 2,556,000<br>2,556,000<br>3,408,000 |
|  |   |   | 8,091,000                           | 8,520,000                           |

#### (iii) Share issued under share option scheme

On 5 March 2015 and 12 June 2015, options were exercised to subscribe for a total of 198,000 ordinary shares in the Company at a consideration of RMB321,000, of which RMB2,000 and RMB319,000 were credited to share capital and the share premium account respectively. The amount of RMB139,000 was transferred from the capital reserve to the share premium account in accordance with policy set out in note 1(o).

#### 根據購股權計劃發行股 (iii) 份

於二零一五年三月五日及 二零一五年六月十二日, 已行使購股權認購合共 198,000股本公司普通股, 代價為人民幣321,000元, 其中人民幣2.000元及人 民幣319,000元已分別計 入股本及股份溢價賬。為 數人民幣139,000元的金 額已根據附註1(o)所載政 策自資本儲備轉撥至股份 溢價賬。

### 22 CAPITAL. RESERVES AND **DIVIDENDS** (Continued)

#### (d) Nature and purpose of reserves

### **Share premium**

Under the Companies Law of the Cayman Islands, the funds in the Company's share premium account are distributable to the shareholders provided that immediately following the date on which the dividend is proposed to be distributed, the Company will be in a position to pay off its debts as they fall due in the ordinary course of business.

#### (ii) **Capital reserve**

Capital reserves comprise the followings:

### 資本、儲備及股息(續)

#### 儲備的性質及用途 (d)

#### (i) 股份溢價

根據開曼群島公司法,本 公司股份溢價賬上的資金 可分派予股東,前提為 緊隨建議派發股息當日之 後,本公司仍有能力在日 常業務過程中清償到期欠 債。

#### 資本儲備 (ii)

資本儲備包括以下項目:

|  | 2015<br>二零一五年<br>RMB'000<br>人民幣千元 | 2014<br>二零一四年<br>RMB'000<br>人民幣千元 |
|--|-----------------------------------|-----------------------------------|
| The Group  Equity settled share-based 權益結算以股份為 transactions (Note 21)  Arising from reorganisation (內tes (i) and (ii))  本集團  建益結算以股份為 基礎的交易(附註21)  基礎的交易(附註21) | 5,000<br>37,493                   | 3,632<br>37,493                   |
|  | 42,493                            | 41,125                            |
| The Company 本公司 Equity settled share-based 權益結算以股份為 transactions (Note 21) 基礎的交易(附註21) Arising from reorganisation 因重組產生(附註(ii)) (note (ii))                   | 5,000<br>139                      | 3,632<br>139                      |
|  | 5,139                             | 3,771                             |

### 財務報表附註(續)

(Expressed in Renminbi unless otherwise indicated)

(除另行指明者外,以人民幣列示)

### **CAPITAL. RESERVES AND DIVIDENDS** (Continued)

### Nature and purpose of reserves (Continued)

- (ii) Capital reserve (Continued) Note:
  - (i) On 18 May 2009, the controlling shareholder sold his entire equity interest in Cabbeen China to Cabbeen China Investments Limited ("Cabbeen Investments"), so that Cabbeen Investments became the holding company of Cabbeen China. The consideration for the transaction was RMB11,200,000. The difference of RMB37,354,000 between the initial cash consideration and the capital of Cabbeen China was recorded as a capital reserve.
  - (ii) On 31 July 2012, the Company issued and allotted 100 shares with par value of HK\$0.01 each as a consideration to purchase the entire issued share capital of Grandfull International Holdings Limited ("Grandfull International") and Cabbeen International Holdings Limited from the controlling shareholder. The difference of RMB139,000 between the purchase consideration and the share capital of Grandfull International and Cabbeen International Holdings Limited was recorded as an increase of shareholder's contribution in capital reserve.

### 22 資本、儲備及股息(續)

#### 儲備的性質及用涂(續) (d)

- 資本儲備(續) (ii) 附註:
  - 於二零零九年五月十八 日,控股股東將其於卡 賓中國的全部股權出售 予卡賓中國投資有限公 司(「卡賓投資」),故卡 賓投資成為卡賓中國的 控股公司。該交易的代 價為人民幣11,200,000 元。最初現金代價與卡 賓中國資本間的差額人 民幣37,354,000元計入 資本儲備。
  - 於二零一二年七月三十 一日,本公司發行及配 發100股每股面值0.01 港元的股份,作為向控 股股東購買君富國際控 股有限公司(「君富國 際」)及卡賓國際控股有 限公司全部已發行股本 的代價。購買代價與君 富國際及卡賓國際控股 有限公司的股本之間的 差額人民幣139,000元於 資本儲備中作為股東出 資的增加入賬。

### 22 CAPITAL. RESERVES AND **DIVIDENDS** (Continued)

#### (d) Nature and purpose of reserves

(Continued)

#### (iii) Statutory reserve

As stipulated by regulations in the PRC, the Company's subsidiaries established and operated in the mainland China are required to appropriate 10% of their after-taxprofit (after offsetting prior year losses) as determined in accordance with the PRC accounting rules and regulations, to the statutory surplus reserve until the reserve balance reaches 50% of the registered capital. The transfer to this reserve must be made before distribution of profits to parent companies.

The statutory reserve can be utilised, upon approval by the relevant authorities, to offset accumulated losses or to increase capital of the subsidiary, provided that the balance after such issue is not less than 25% of its registered capital.

#### (iv) **Exchange reserve**

The exchange reserve comprises all foreign exchange differences arising from the translation of the financial statements of operations outside mainland China which are dealt with in accordance with the accounting policies set out in note 1(s).

### 22 資本、儲備及股息(續)

#### (d) 儲備的性質及用途(續)

#### 法定儲備 (iii)

按中國的法規規定,本公 司於中國內地成立及營運 的附屬公司須將其按中國 會計規則及法規釐定的除 税後溢利的約10%(經抵 銷往年虧損後)撥入法定盈 餘儲備,直至儲備結餘達 註冊資本的50%為止。撥 款予該儲備須於向母公司 分派溢利前進行。

法定儲備待相關機構批准 後方可用以抵銷累計虧損 或增加附屬公司的資本, 惟於有關使用後的結餘不 得低於其註冊資本的25%。

### (iv) 匯兑儲備

匯兑儲備包括因換算中國 內地境外業務財務報表而 產生的所有外匯差額,此 換算乃根據附註1(s)所載 會計政策處理。

### 財務報表附註(續)

(Expressed in Renminbi unless otherwise indicated)

(除另行指明者外,以人民幣列示)

#### 22 **CAPITAL. RESERVES AND DIVIDENDS** (Continued)

## Nature and purpose of reserves

(Continued)

#### (v) Distributability of reserves

At 31 December 2015, the aggregate amount of reserves available for distribution to equity shareholders of the Company was RMB68,510,000 (2014: RMB178,418,000). After the end of the reporting period the directors propose a final dividend of HK\$0.09 (2014: HK\$0.09) per ordinary share (note 22(b)).

#### (e) **Capital management**

The Group's primary objectives when managing capital are to safeguard the Group's ability to continue as a going concern, so that it can continue to provide returns for its equity shareholders and benefits for other stakeholders, by pricing products commensurately with the level of risk and by securing access to finance at a reasonable cost.

The Group actively and regularly reviews and manages its capital structure to maintain a balance between the higher shareholder returns that might be possible with higher levels of borrowings and the advantages and security afforded by a sound capital position, and makes adjustments to the capital structure in light of changes in economic conditions.

### 22 資本、儲備及股息(續)

#### 儲備的性質及用途(續) (d)

#### 儲備的分派能力 (v)

於二零一五年十二月 三十一日,可供分派予本 公司權益股東的儲備總 額 為 人 民 幣 68,510,000 元(二零一四年:人民幣 178,418,000元)。於報告 期結束後,董事建議派付 末期股息每股普通股0.09 港元(二零一四年:0.09港 元)(附註22(b))。

#### (e) 資本管理

本集團管理資本的首要目標為保 障本集團持續經營的能力,透過 因應風險水平為產品定價以及以 合理成本取得融資,繼續為權益 股東帶來回報及為其他權益股東 帶來利益。

本集團積極定期審視及管理其資 本架構,以期在爭取在更高水平 的借款下可能實現的更高股東回 報與維持穩健資本狀況的好處及 安全之間維持平衡,並且因應經 濟情況的變化調整資本架構。

### CAPITAL. RESERVES AND **DIVIDENDS** (Continued)

### **Capital management** (Continued)

The Group monitors its capital structure with reference to its debt position. The Group's strategy is to maintain the equity and debt in a balanced position and ensure there are adequate working capital to service its debt obligations. The Group's debt to asset ratio, being the Group's total liabilities over its total assets, at 31 December 2015 was 52% (2014: 49%).

Neither the Company nor any of its subsidiaries are subject to externally imposed capital requirements.

### FINANCIAL RISK MANAGEMENT **AND FAIR VALUES**

Exposure to credit, liquidity, interest rate and currency risks arises in the normal course of the Group's business. The Group's exposure to these risks and the financial risk management policies and practices used by the Group to manage these risks are described below.

#### (a) Credit risk

The Group's credit risk is primarily attributable to trade and other receivables, deposits with banks and available-for-sale financial assets. Management has a credit policy in place and the exposures to these credit risks are monitored on an ongoing basis.

### 資本、儲備及股息(續)

#### (e) 資本管理(續)

本集團參照其債務情況監察資本 架構。本集團的策略是保持權益 與債務的適當平衡,確保有足夠 營運資金支付債務。於二零一五 年十二月三十一日,本集團的債 務資產比率(即本集團的總負債 除以總資產所得比率)為52%(二 零一四年:49%)。

本公司或其任何附屬公司均不受 外界施加的資本規定所限制。

### 金融風險管理及公平值

本集團於日常業務過程中產生信貸、流 動資金、利率及貨幣風險。下文説明本 集團面臨該等風險的狀況及本集團管理 該等風險所採用的金融風險管理政策及 慣例。

#### 信貸風險 (a)

本集團的信貸風險主要來自貿易 及其他應收款項、銀行存款及可 供出售金融資產。管理層已實施 信貸政策,並持續監察該等信貸 風險。

### 財務報表附註(續)

(Expressed in Renminbi unless otherwise indicated)

(除另行指明者外,以人民幣列示)

#### **FINANCIAL RISK MANAGEMENT** 23 AND FAIR VALUES (Continued)

#### (a) Credit risk (Continued)

### Trade and other receivables

Credit evaluations are performed on customers requiring credit terms. These evaluations focus on the customer's history of making payments and current abilities to pay and take into account information specific to the customer as well as to the economic environment.

The Group's exposure to credit risk is influenced mainly by the individual characteristics of each customer and therefore significant concentrations of credit risk primarily arise when the Group has significant exposure to individual customers. As at 31 December 2015, 24% (2014: 13%) of the total trade and bills receivables were concentrated in one customer, and 58% (2014: 50%) of the total trade and bills receivables were concentrated in five customers of the Group.

The maximum exposure to credit risk is represented by the carrying amount of each financial asset in the consolidated statement of financial position after deducting any impairment allowance. As at 31 December 2015, the Group does not provide any guarantees which would expose the Group to credit risk.

Further quantitative disclosures in respect of the Group's exposure to credit risk arising from trade and other receivables are set out in note 14.

#### 金融風險管理及公平值(續) 23

#### 信貸風險(續) (a)

#### 貿易及其他應收款項 (i)

本公司對要求信用期的客 戶進行信貸評估。該等評 估的重點在於客戶的支付 記錄及現時的支付能力, 並考慮客戶以及經濟環境 的特定資料。

本集團承受的信貸風險主 要受各客戶個人特徵的影 響,因此倘本集團承受個 別客戶的重大風險,則會 使信貸風險重大集中。於 二零一五年十二月三十一 日,貿易應收款項及應 收票據總額的24%(二零 一四年:13%)集中於一個 客戶,而貿易應收款項及 應收票據總額的58%(二 零一四年:50%)集中於本 集團的五個客戶。

最高信貸風險指經扣除任 何減值撥備後綜合財務狀 況表內各金融資產的賬面 值。於二零一五年十二月 三十一日,本集團未提供 將使本集團承受信貸風險 的任何擔保。

有關本集團所承受來自貿 易及其他應收款項的信貸 風險進一步定量披露載於 附註14。

## 23 FINANCIAL RISK MANAGEMENT AND FAIR VALUES (Continued)

### (a) Credit risk (Continued)

### (i) Trade and other receivables

(Continued)

As at 31 December 2015, the Group had transferred bank acceptance bills totalling RMB324,600,000 (2014: RMB299,180,000), which were derecognised as financial asset. The transferees have recourse right to the Group in case of default by the issuing banks. In such cases, the Group would have to repurchase these bank acceptance bill at face value. These bank acceptance bills mature between six to twelve months from respective dates of issue and the Group's maximum loss in case of default are RMB324,600,000 (2014: RMB299,180,000) as at 31 December 2015.

The Group accepts bank acceptance bills issued by major banks in the PRC and considers that the credit risk associated with such bank acceptance bills to be insignificant.

#### (ii) Deposits with banks

The Group mitigates its exposure to credit risk by placing deposits with financial institutions with established credit rating. Given the high credit ratings of the banks, management does not expect any counterparty to fail to meet its obligations.

### 23 金融風險管理及公平值(續)

### (a) 信貸風險(續)

### (i) 貿易及其他應收款項 (續)

於二零一五年十二月 三十一日,本集團已轉讓 銀行承兑票據合共人民幣 324,600,000元(二零一四 年: 人民幣299,180,000 元)已終止確認為金融資 產。倘發證銀行違約,承 讓人對本集團有追索權。 在此情況下,本集團將不 得不按面值購回該等銀行 承兑票據。該等銀行承兑 票據自其各自的發行日期 起計六個月至十二月之間 到期,如出現違約,本集 團於二零一五年十二月 三十一日承受的最大虧 損為人民幣324,600,000 元(二零一四年:人民幣 299.180.000元)。

本集團接納中國主要銀行 出具的銀行承兑票據,並 認為與該等銀行承兑票據 有關的信貸風險並不重大。

### (ii) 銀行存款

本集團透過在信貸評級卓著的金融機構存款減低信貸風險。由於銀行信貸評級良好,管理層預計任何對手方均不會不履行其責任。

### 財務報表附註(續)

(Expressed in Renminbi unless otherwise indicated)

(除另行指明者外,以人民幣列示)

#### **FINANCIAL RISK MANAGEMENT** 23 AND FAIR VALUES (Continued)

#### (a) Credit risk (Continued)

### Available-for-sale financial assets

The Group entered into certain wealth management products with banks during the year ended 31 December 2015. The management considers that the counterparties are the banks with high credit rating and, therefore, the default risk is remote.

#### (b) Liquidity risk

Individual operating entities within the Group are responsible for their own cash management, including the short term investment of cash surpluses and the raising of loans to cover expected cash demands, subject to approval by the management and directors when the borrowings exceed certain predetermined levels of authority.

The Group's policy is to regularly monitor its liquidity requirements and its compliance with lending covenants, if any, to ensure that it maintains sufficient reserves of cash and adequate committed lines of funding from major financial institutions to meet its liquidity requirements in the short and longer term.

All non-interest bearing financial liabilities and discounted bills of the Group are carried at amount not materially different from their contractual undiscounted cash flow as all the financial liabilities are with maturities within one year or repayable on demand at the end of the reporting period.

#### 金融風險管理及公平值(續) 23

#### 信貸風險(續) (a)

#### 可供出售金融資產 (iii)

於截至二零一五年十二月 三十一日 1 上 年 度 , 本 集 團 與銀行訂立若干理財產 品。管理層認為對手方為 具高信貸評級的銀行,故 違約風險極低。

#### 流動資金風險 (b)

本集團內的個別經營實體負責其 本身的現金管理,包括現金盈餘 的短期投資及募集貸款以應付預 期的現金需求,惟倘借款超出若 干預定的授權水平,則須取得管 理層及董事批准。

本集團的政策乃定期監察流動資 金需求及其借貸契諾(如有)的遵 守情況,以確保其維持充裕現金 儲備及取得主要金融機構提供足 夠的承諾資金,以應付短期及長 期的流動資金需求。

由於所有金融負債於一年內屆滿 或須於報告期結束時應要求償 還,故本集團的所有免息金融負 債及貼現票據均按與其合約未貼 現現金流量相近的金額計算。

## 23 FINANCIAL RISK MANAGEMENT AND FAIR VALUES (Continued)

### (b) Liquidity risk (Continued)

The contractual undiscounted cash flow and carrying amount of the short-term bank borrowings as at 31 December 2015 are set out as follow:

### 23 金融風險管理及公平值(續)

### (b) 流動資金風險(續)

於二零一五年十二月三十一日, 短期銀行借款的合約未貼現現金 流量及賬面值載列如下:

|  | 2015<br>二零一五年<br>RMB'000<br>人民幣千元 | 2014<br>二零一四年<br>RMB'000<br>人民幣千元 |
|--|-----------------------------------|-----------------------------------|
| Contractual undiscounted 合約未貼現現金流量 cash flow | 221,775                           | 101,728                           |
| Carrying amount 賬面值                          | 220,479                           | 101,212                           |

### (c) Interest rate risk

The Group's interest rate risk arises primarily from bank borrowings carried at variable rates, which exposes the Group to cash flow interest rate risk. The effective interest rate of the bank borrowings of the Group as at 31 December 2015 was 1.47% (2014: 1.24%).

#### Sensitivity analysis

At 31 December 2015, it is estimated that a general increase/decrease of 1% in interest rates, with all other variables held constant, would have decreased/increased the Group's profit after tax for the year and retained profits by approximately RMB1,492,000 (2014: RMB871,000). Other components of equity would not be affected by the changes in interest rates.

### (c) 利率風險

本集團的利率風險主要來自按浮息計算的銀行借款,令本集團面臨現金流量利率風險。於二零一五年十二月三十一日,本集團的銀行借款實際利率為1.47%(二零一四年:1,24%)。

#### 敏感度分析

於二零一五年十二月三十一日,估計當利率整體上升/下降1%而所有其他變量保持不變,本集團年內除稅後溢利及保留溢利將減少/增加約人民幣1,492,000元(二零一四年:人民幣871,000元)。股權的其他部分不會受利率變動的影響。

### 財務報表附註(續)

(Expressed in Renminbi unless otherwise indicated)

(除另行指明者外,以人民幣列示)

#### **FINANCIAL RISK MANAGEMENT** 23 AND FAIR VALUES (Continued)

### **Interest rate risk** (Continued)

### Sensitivity analysis (Continued)

The sensitivity analysis above indicates the impact on the Group's profit for the year and retained profits that would arise assuming that there is an annualised impact on interest income and expense by a change in interest rates. The analysis has been performed on the same basis for 2014.

#### (d) **Currency risk**

The Group is exposed to currency risk primarily arising from bank deposits of RMB128,434,000 (2014: RMB221,579,000) denominated in RMB held by the entities for which HK\$ is the functional currency.

### Sensitivity analysis

At 31 December 2015, it is estimated that a general appreciation/depreciation of 1% in RMB, with all other variables held constant, would have increased/decreased the Group's net profit for the year and retained profits by approximately RMB1,156,000 (2014: RMB1,927,000).

The sensitivity analysis assumes that the change in foreign exchange rate had been applied to re-measure the bank deposits which expose the Group to foreign currency risk at the end of the reporting period. The analysis excludes differences that would result from the translation of the financial statement of foreign operations into the Group's presentation currency.

#### (e) Fair value

The carrying amounts of the Group's financial instruments are carried at amounts not materially different from their fair values as at 31 December 2015 and 2014.

#### 金融風險管理及公平值(續) 23

#### 利率風險(續) (c)

### 敏感度分析(續)

上述敏感度分析顯示假設利率變 動對全年利息收入及開支產生影 響情況下對本集團年內溢利及保 留溢利造成的影響。該分析乃按 二零一四年的相同基準進行。

#### 貨幣風險 (d)

本集團承受的貨幣風險主要源自 以港元作為功能貨幣的實體持有 的人民幣計值銀行存款人民幣 128,434,000元(二零一四年:人 民幣 221.579.000 元)。

#### 敏感度分析

於二零一五年十二月三十一日, 估計當人民幣整體升值/貶值 1%而所有其他變量保持不變, 本集團年內純利及保留溢利將增 加/減少約人民幣1,156,000元 (二零一四年:人民幣1,927,000 元)。

上述敏感度分析假設已採用外幣 匯率變動以重新計算銀行存款, 該等存款導致本集團於報告期結 束時承受外匯風險。有關分析並 無考慮將海外業務財務報表換算 為本集團呈報貨幣所產生的差 異。

#### 公平值 (e)

於二零一五年及二零一四年十二 月三十一日,本集團的金融工具 賬面值按與其公平值並無重大差 異的款項列賬。

### **24 COMMITMENTS**

### (a) Capital commitments

Capital commitments outstanding at 31 December 2015 not provided for in the financial statements were as follows:

#### (a) 資本承擔

於二零一五年十二月三十一日, 未於財務報表撥備的未履行資本 承擔如下:

|  | 2015<br>二零一五年<br>RMB'000<br>人民幣千元 | 2014<br>二零一四年<br>RMB'000<br>人民幣千元 |
|--|-----------------------------------|-----------------------------------|
| Contracted for 已訂約 Authorised but not 已授權惟未訂約 contracted for | 5,387<br>10,475                   | 1,473<br>12,026                   |
|  | 15,862                            | 13,499                            |

### (b) Operating leases commitments

At 31 December 2015, the total future minimum lease payments under noncancellable operating leases are payable as follows:

#### 經營租賃承擔 (b)

於二零一五年十二月三十一日, 根據不可撤銷經營租賃應付的未 來最低租賃付款總額如下:

|  | 2015<br>二零一五年<br>RMB'000<br>人民幣千元 | 2014<br>二零一四年<br>RMB'000<br>人民幣千元 |
|--|-----------------------------------|-----------------------------------|
| Within 1 year — —年內 After 1 year but within —年後五年內 | 30,476                            | 17,575                            |
| 5 years<br>After 5 years     五年後                   | 68,220<br>23,544                  | 36,378<br>-                       |
|  | 122,240                           | 53,953                            |

The Group leases a number of properties under operating leases. The leases typically run for an initial period for one to eight years, at the end of which period all terms are renegotiated.

本集團根據經營租約租賃多項物 業。租約一般初步為期一至八 年,所有條款可於租約期末重新 磋商。

### 財務報表附註(續)

(Expressed in Renminbi unless otherwise indicated)

(除另行指明者外,以人民幣列示)

#### 25 **MATERIAL RELATED PARTY TRANSACTIONS**

In addition to the related party information disclosed elsewhere in the financial statements, the Group entered into the following material related party transactions.

#### Operating lease with related (a) parties

The operating lease charges in respect of properties paid and payable to Shishi City Junyuan Development Co., Ltd.\* ("Junyuan Development") (石獅市駿源發展有限公 司) amounted to RMB2,425,000 (2014: RMB1,010,000) for the year ended 31 December 2015, in which RMB2,425,000 (2014: RMB1,010,000) constitute continuing connected transactions as defined in Chapter 14A of the Listing Rules. Junyuan Development is 100% indirectly owned by Mr. Ziming Yang, the controlling shareholder. The disclosures required by Chapter 14A of the Listing Rules are provided in section headed "Continuing connected transactions" of the Reports of the Directors.

The total future minimum lease payments under non-cancellable operating leases that are payable to Junyuan Development as follows:

### 25 重大關聯方交易

除財務報表其他部分披露的關聯方資料 外,本集團訂立以下重大關聯方交易:

#### 與關聯方的經營租賃 (a)

截至二零一五年十二月三十一日 止年度,就物業已付及應付石獅 市駿源發展有限公司(「駿源發 展」)的經營租賃費用為人民幣 2,425,000元(二零一四年:人民 幣 1,010,000元),其中人民幣 2,425,000元(二零一四年:人民 幣 1,010,000 元) 構成上市規則第 14A章所界定的持續關連交易。 駿源發展由控股股東楊紫明先生 間接全資擁有。上市規則第14A 章所規定披露已於董事會報告中 「持續關連交易」一節作出。

不可撤銷經營租賃項下應付駿源 發展的日後最低租賃付款總額如 下:

|                     | 2015<br>二零一五年<br>RMB'000<br>人民幣千元 | 2014<br>二零一四年<br>RMB'000<br>人民幣千元 |
|---------------------|-----------------------------------|-----------------------------------|
| Within 1 year — —年內 | 2,425                             | 1,833                             |

## 25 MATERIAL RELATED PARTY TRANSACTIONS (Continued)

## (b) Key management personnel compensation

Remuneration for key management personnel of the Group, including amounts paid to the Company's directors as disclosed in note 6 and certain of the highest paid employees as disclosed in note 7, is as follows:

### 25 重大關聯方交易(續)

### (b) 主要管理人員薪酬

本集團主要管理人員酬金(包括 附註6所披露向本公司董事支付 的款項及於附註7披露的若干最 高薪僱員酬金)如下:

|                             |          | 2015<br>二零一五年<br>RMB'000<br>人民幣千元 | 2014<br>二零一四年<br>RMB'000<br>人民幣千元 |
|-----------------------------|----------|-----------------------------------|-----------------------------------|
| Short-term employee         | 短期僱員福利   |                                   |                                   |
| benefits                    |          | 15,400                            | 11,890                            |
| Contributions to retirement | 退休福利計劃供款 |                                   |                                   |
| benefit scheme              |          | 427                               | 374                               |
| Discretionary bonus         | 酌情花紅     | 24                                | 674                               |
| Equity settled share-based  | 權益結算以股份為 |                                   |                                   |
| payment expenses            | 基礎的付款開支  | 856                               | 1,736                             |
|                             |          | 16 707                            | 14.674                            |
|                             |          | 16,707                            | 14,674                            |

Total remuneration is included in "staff costs" (note 4(b)).

薪酬總額載於「員工成本」(附註4(b))。

## 26 SIGNIFICANT ACCOUNTING ESTIMATES AND JUDGEMENTS

Estimates and judgements are continually evaluated and are based on experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

The selection of critical accounting policies, the judgements and other uncertainties affecting application of those policies and the sensitivity of reported results to changes in condition and assumptions are factors to be considered when reviewing the financial statements. The principal accounting policies are set forth in note 1. The Group believes the following critical accounting policies involve the most significant judgements and estimates used in the preparation of the financial statements.

### 26 重大會計估計及判斷

估計及判斷會以經驗及其他因素(包括 因應當時情況認為屬對未來事件的合理 預期)為基準持續評估。

重要會計政策的選擇、影響該等政策應用的判斷及其他不明朗因素以及所呈報業績對條件及假設變動的敏感度均為審閱財務報表時考慮的因素。主要會計政策載列於附註1。本集團相信,以下重要會計政策涉及編製財務報表所使用最為重要的判斷及估計。

### 財務報表附註(續)

(Expressed in Renminbi unless otherwise indicated)

(除另行指明者外,以人民幣列示)

#### **26** SIGNIFICANT ACCOUNTING **ESTIMATES AND JUDGEMENTS**

#### (a) Net realisable value of inventories

Net realisable value of inventories is the estimated selling price in the ordinary course of business less estimated costs of completion and the estimated costs necessary to make the sale. These estimates are based on the current market conditions and the historical experience of selling products with similar nature. Any change in the assumptions would increase or decrease the amount of inventories write-down or the related reversals of write-down made in prior years and affect the Group's net assets value. The Group reassesses these estimates annually.

#### (b) Impairment of trade and other receivables

The Group estimates the impairment allowances for trade and other receivables by assessing the recoverability based on credit history and prevailing market conditions. This requires the use of estimates and judgements. Allowances are applied to trade and other receivables where events or changes in circumstances indicate that the balances may not be collectible. Where the expectation is different from the original estimate, such difference will affect the carrying amounts of trade and other receivables and thus the impairment loss in the period in which such estimate is changed. The Group reassesses the impairment allowances annually.

### 26 重大會計估計及判斷(續)

#### (a) 存貨的可變現淨值

存貨的可變現淨值乃於日常業務 過程中的估計售價,減估計完成 的成本及進行銷售所需的估計成 本。該等估計乃基於目前市況及 銷售類似性質產品的過往經驗。 假設的任何變動將增加或減少過 往年度作出的存貨撇減的金額或 有關撇減撥回,並影響本集團的 資產淨值。本集團每年重新評估 該等估計。

#### 貿易及其他應收款項減值 (b)

本集團通過基於信貸歷史及目前 市況評估貿易及其他應收款項的 可收回性估計其減值撥備。這需 要使用估計及判斷。倘有事件出 現或情況變動顯示結餘或不可收 回,則就貿易及其他應收款項計 提撥備。倘預期與初步估計有所 不同,則有關差額將影響貿易及 其他應收款項的賬面值,繼而影 響估計變動期間的減值虧損。本 集團每年重新評估減值撥備。

## 26 SIGNIFICANT ACCOUNTING ESTIMATES AND JUDGEMENTS

(Continued)

### (c) Depreciation and amortisation

Property, plant and equipment are depreciated on a straight-line basis over the estimated useful lives, after taking into account the estimated residual value. Intangible assets except for those with an indefinite live are amortised on a straightline basis over the estimated useful lives. The Group reviews the estimated useful lives of the assets regularly in order to determine the amount of depreciation and amortisation expenses to be recorded during any reporting period. The useful lives are based on the Group's experience with similar assets and taking into account anticipated technological changes. The depreciation and amortisation expenses for future periods are adjusted prospectively if there are significant changes from previous estimates.

### (d) Bank acceptance bills

As set out in note 23(a)(i), the Group considers that the credit risk associated with bank acceptance bills issued by major banks in the PRC to be insignificant. The Group monitors the credit risk of issuing banks. The judgement to derecognise bank acceptance bills upon discounting or endorsement is reviewed when the credit risk of issuing banks deteriorates significantly.

### 26 重大會計估計及判斷(續)

### (c) 折舊及攤銷

### (d) 銀行承兑票據

如附註23(a)(i)所述,本集團認為中國主要銀行發行的銀行承兑票據相關的信貸風險並不重大。本集團監察發行銀行的信貸風險。當發行銀行的信貸風險顯著惡化時,貼現或背書後終止確認銀行承兑票據的判斷將加以審閱。

### 財務報表附註(續)

(Expressed in Renminbi unless otherwise indicated)

(除另行指明者外,以人民幣列示)

### 27 COMPANY-LEVEL STATEMENT OF 27 公司財務狀況表 **FINANCIAL POSITION**

|   |                               | Note<br>附註 | 2015<br>二零一五年<br>RMB'000<br>人民幣千元 | 2014<br>二零一四年<br>RMB'000<br>人民幣千元 |
|---|-------------------------------|------------|-----------------------------------|-----------------------------------|
| Non-current assets  | 非流動資產                         |            |                                   |                                   |
| Investments in subsidiaries                                       | 於附屬公司的投資                      |            | 5,067                             | 3,560                             |
| Current assets  | 流動資產                          |            |                                   |                                   |
| Other receivables Pledged bank deposits Cash and cash equivalents | 其他應收款項<br>已抵押銀行存款<br>現金及現金等價物 |            | 74,835<br>50,412<br>1,242         | 156,810<br>46,349<br>8,905        |
|   |                               |            | 126,489                           | 212,064                           |
| Current liabilities   | 流動負債                          |            |                                   |                                   |
| Bank borrowings Other payables and accruals                       | 銀行借款<br>其他應付款項及               |            | 15,666                            | 15,964                            |
|   | 應計費用                          |            | 41,800                            | 15,664                            |
|   |                               |            | 57,466                            | 31,628                            |
| Net current assets  | 流動資產淨值                        |            | 69,023                            | 180,436                           |
| NET ASSETS  | 資產淨值                          |            | 74,090                            | 183,996                           |
| CAPITAL AND RESERVES  | 資本及儲備                         | 22(a)      |                                   |                                   |
| Capitals<br>Reserves  | 資本<br>儲備                      |            | 5,580<br>68,510                   | 5,578<br>178,418                  |
| NET ASSETS  | 資產淨值                          |            | 74,090                            | 183,996                           |

Approved and authorised for issue by the board of directors on 3 February 2016.

經董事會於二零一六年二月三日批准及 授權刊發。

Mr. Siu Keung Ng 吳少強先生

Chief Executive Officer and Executive Director 行政總裁兼執行董事

Mr. Qiang Wei 韋強先生 Executive Director 執行董事

#### 28 **ULTIMATE CONTROLLING PARTIES**

As at 31 December 2015, the directors consider the ultimate controlling party of the Company to be Mr. Ziming Yang.

### **POSSIBLE IMPACT OF AMENDMENTS, NEW STANDARDS** AND INTERPRETATIONS ISSUED **BUT NOT YET EFFECTIVE FOR THE** YEAR ENDED 31 DECEMBER 2015

Up to the date of issue of these financial statements. the IASB has issued a number of amendments and new standards which are not yet effective for the year ended 31 December 2015 and which have not been adopted in these financial statements. These include the following which may be relevant to the Group.

#### 最終控股方 28

於二零一五年十二月三十一日,董事認 為本公司的最終控股方為楊紫明先生。

### 29 截至二零一五年十二月 三十一日止年度已頒佈惟 尚未生效的修訂、新訂準則及 詮釋的可能影響

截至本財務報表刊發日期,國際會計準 則委員會已頒佈多項修訂及新訂準則, 該等修訂及新訂準則於截至二零一五年 十二月三十一日止年度尚未生效,且於 本財務報表並未採用。以下為可能與本 集團相關的有關準則。

> **Effective for** accounting periods beginning on or after 於下列日期或之後 開始的會計期間生效

Annual Improvements to IFRSs 2012-2014 Cycle 國際財務報告準則二零一二年至二零一四年週期的年度改進

Amendments to IFRS 10 and IAS 28, Sale or contribution of assets between an investor and its associate or joint venture

國際財務報告準則第10號及國際會計準則第28號的修訂, 投資者與其聯營公司或合營企業之間的資產出售或注資

Amendments to IFRS 11, Accounting for acquisitions of interests in joint operations 國際財務報告準則第11號的修訂,收購合營業務權益的會計方法 1 January 2016 二零一六年一月一日

1 January 2016 二零一六年一月一日

1 January 2016 二零一六年一月一日

### 財務報表附註(續)

(Expressed in Renminbi unless otherwise indicated)

(除另行指明者外,以人民幣列示)

### 29 POSSIBLE IMPACT OF **AMENDMENTS. NEW STANDARDS** AND INTERPRETATIONS ISSUED **BUT NOT YET EFFECTIVE FOR THE** YEAR ENDED 31 DECEMBER 2015

截至二零一五年十二月 三十一日止年度已頒佈惟 尚未生效的修訂、新訂準則及 **詮釋的可能影響**(續)

**Effective for** accounting periods beginning on or after 於下列日期或之後 開始的會計期間生效

Amendments to IAS 1, Disclosure initiative 國際會計準則第1號的修訂,披露計劃

1 January 2016 二零一六年一月一日

Amendments to IAS 16 and IAS 38, Clarification of acceptable methods of depreciation and amortisation 國際會計準則第16號及國際會計準則第38號的修訂, 澄清可接受的折舊及攤銷方式

1 January 2016 二零一六年一月一日

IFRS 15, Revenue from contracts with customers 國際財務報告準則第15號,來自客戶合約收益

1 January 2017 二零一十年一月一日

IFRS 9, Financial instruments 國際財務報告準則第9號,金融工具 1 January 2018 二零一八年一月一日

The Group is in the process of making an assessment of what the impact of these amendments and new standards is expected to be in the period of initial application. So far it has concluded that the adoption of them is unlikely to have a significant impact on the consolidated financial statements.

本集團正評估該等修訂及新訂準則於首 次應用期間預期帶來的影響。迄今得出 的結論為採納該等修訂及新訂準則不大 可能對綜合財務報表造成重大影響。

### **Five Years Summary**

### 五年概要

The Company was incorporated on 3 November 2011 and became the holding company of the subsidiaries through a reorganisation in preparation of the listing of the Company's shares on the main board of Stock Exchange on 31 July 2012. The combined financial statements of the Group for the year ended 31 December 2011 to 2012 had been prepared as if the Group had been in existence throughout the years presented, or since the respective dates of incorporation or establishment of the group companies.

本公司於二零一一年十一月三日註冊成立,並 於二零一二年七月三十一日透過就籌備本公司 股份於聯交所主板上市而進行的重組成為附屬 公司的控股公司。已編製本集團截至二零一一 年至二零一二年十二月三十一日止年度的合併 財務報表,猶如本集團於所呈列年度或自集團 公司各自的註冊成立或成立日期起一直存在。

|                          |           | 2015<br>二零一五年 | 2014<br>二零一四年 | 2013<br>二零一三年 | 2012<br>二零一二年 | 2011                                  |
|--------------------------|-----------|---------------|---------------|---------------|---------------|---------------------------------------|
|                          |           | RMB'000       | RMB'000       | RMB'000       | RMB'000       | RMB'000                               |
|                          |           | 人民幣千元         | 人民幣千元         | 人民幣千元         | 人民幣千元         | 人民幣千元                                 |
| Revenue                  | 收益        | 1,356,486     | 1,098,188     | 943,492       | 940,057       | 890,190                               |
| Cost of sales            | 銷售成本      | (730,032)     | (636,185)     | (553,757)     | (559,757)     | (606,490)                             |
| COSt Of Sales            | 明旨以午      | (130,032)     | (000,100)     | (000,707)     | (559,757)     | (000,490)                             |
| Gross profit             | 毛利        | 626,454       | 462,003       | 389,735       | 380,300       | 283,700                               |
| Other income             | 其他收入      | 56,805        | 60,115        | 44,171        | 6,607         | 7,757                                 |
| Selling and distribution | 銷售及分銷開支   |               | 33,1.3        | ,             | 0,00.         | .,                                    |
| expenses                 |           | (121,607)     | (78,641)      | (45,143)      | (48,288)      | (70,440)                              |
| Administrative and       | 行政及其他營運開支 | (-1,000)      | (,            | (12,112)      | (:-,=)        | (1.5)                                 |
| other operating expense  |           | (166,811)     | (121,264)     | (107,324)     | (110,595)     | (89,959)                              |
| 1 0 1                    |           | ' '           | ( , ,         | ( , ,         | ( , ,         | · · · · · · · · · · · · · · · · · · · |
| Profit from operations   | 經營溢利      | 394,841       | 322,213       | 281,439       | 228,024       | 131,058                               |
| Finance cost             | 融資成本      | (3,137)       | (1,538)       | (7,045)       | (27,249)      | (21,962)                              |
|                          |           |               |               |               |               |                                       |
| Profit before taxation   | 除税前溢利     | 391,704       | 320,675       | 274,394       | 200,775       | 109,096                               |
| Income tax               | 所得税       | (104,146)     | (85,173)      | (79,039)      | (70,558)      | (31,124)                              |
|                          |           |               |               |               |               |                                       |
| Profit for the year      | 年內溢利      | 287,558       | 235,502       | 195,355       | 130,217       | 77,972                                |
|                          |           |               |               |               |               |                                       |
| Earnings per share       | 每股盈利      |               |               |               |               |                                       |
| Basic (RMB)              | 基本(人民幣)   | 0.404         | 0.33          | 0.35          | 0.25          | 0.15                                  |
| Diluted (RMB)            | 攤薄(人民幣)   | 0.402         | 0.33          | 0.35          | 0.25          | 0.15                                  |

## Five Years Summary (continued)

## 五年概要(續)

|  |   | 2015               | 2014               | 2013              | 2012              | 2011               |
|--|---|--------------------|--------------------|-------------------|-------------------|--------------------|
|  |   | 二零一五年<br>RMB'000   | 二零一四年<br>RMB'000   | 二零一三年<br>RMB'000  | 二零一二年<br>RMB'000  | 二零一一年<br>RMB'000   |
|  |   | 人民幣千元              | 人民幣千元              | 人民幣千元             | 人民幣千元             | 人民幣千元              |
|  |   |                    |                    |                   |                   |                    |
| Non-current assets                               | 非流動資產                                     |                    |                    |                   |                   |                    |
| Property, plant and equipmen                     |   | 29,817             | 15,657             | 13,892            | 18,044            | 38,866             |
| Intangible assets<br>Other receivables           | 無形資產<br>其他應收款項                            | 35,297             | 22,275             | 24,462            | 27,453            | 24,079             |
| Deferred tax assets                              | 兵他應收                                      | 24,368             | 16,661             | 10,897            | 15,261<br>11,485  | 5,711              |
| Dolottod tax associs                             | <b>严</b> 色仍仅其注                            | 24,000             | 10,001             | 10,001            | 11,700            | 0,711              |
|  |   | 89,482             | 54,593             | 49,251            | 72,243            | 68,656             |
|  |   |                    |                    |                   |                   |                    |
| Current assets                                   | 流動資產                                      |                    | 105.004            | 50.007            | 44.005            | 107.005            |
| Inventories  Trade and other receivables         | 存貨<br>貿易及其他應收款項                           | 266,765<br>485,917 | 105,024<br>272,914 | 50,367<br>162,648 | 41,025<br>337,282 | 127,625<br>706,012 |
| Current tax recoverable                          | 可收回即期税項                                   | 405,917            | 272,914            | 102,040           | 337,202           | 3,576              |
| Financial assets at                              | 按公平值計入損益                                  |                    |                    |                   |                   | 0,010              |
| fair value through profit                        | 的金融資產                                     |                    |                    |                   |                   |                    |
| or loss  | F-11-10-0-10-10-10-10-10-10-10-10-10-10-1 | 10,000             | _                  | 60,000            | 131,205           | -                  |
| Deposits with banks                              | 原到期日逾三個月                                  |                    |                    |                   |                   |                    |
| with original maturity<br>date over three months | 的銀行存款                                     | 288,622            | 355,231            | 165,960           | _                 | _                  |
| Pledged bank deposits                            | 已抵押銀行存款                                   | 428,375            | 307,235            | 199,330           | 97,660            | 132,584            |
| Cash and cash equivalents                        | 現金及現金等價物                                  | 294,543            | 324,451            | 531,786           | 186,044           | 61,817             |
|  |   |                    |                    |                   |                   |                    |
|  |   | 1,774,222          | 1,364,855          | 1,170,091         | 793,216           | 1,031,614          |
| Current liabilities                              | 流動負債                                      |                    |                    |                   |                   |                    |
| Bank borrowings                                  | 銀行借款                                      | 220,479            | 101,212            | 90,450            | 136,961           | 396,115            |
| Trade and other payables                         | 貿易及其他應付款項                                 | 704,182            | 566,449            | 497,273           | 569,150           | 575,744            |
| Current tax payable                              | 應付即期税項                                    | 26,758             | 31,799             | 29,031            | 32,740            | 12,412             |
|  |   |                    | 000 100            | 0.4.5. == :       | 700.07            | 00:                |
|  |   | 951,419            | 699,460            | 616,754           | 738,851           | 984,271            |
| Non-current liabilities                          | 非流動負債                                     |                    |                    |                   |                   |                    |
| Deferred tax liabilities                         | 遞延税項負債                                    | 15,384             | 2,781              | _                 | _                 | _                  |
|  |   |                    |                    |                   |                   |                    |
| Net assets                                       | 資產淨值                                      | 896,901            | 717,207            | 602,588           | 126,608           | 115,999            |
| Capital and reserves                             | 資金及儲備                                     |                    |                    |                   |                   |                    |
| Share capital                                    | 股本  | 5,580              | 5,578              | 5,578             | -                 | 139                |
| Reserves   | 儲備  | 891,321            | 711,629            | 597,010           | 126,608           | 115,860            |
| Total equity                                     | 權益總額                                      | 896,901            | 717,207            | 602,588           | 126,608           | 115,999            |
| Total oquity                                     | I F TITT IND HY                           | 330,301            | 111,201            | 002,000           | 120,000           | 110,000            |

# Cabbeen

Cabbeen Fashion Limited 卡賓服飾有限公司

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