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# ANNOUNCEMENT OFFER TO REPURCHASE FOR CASH BY

# EASTERN AIR OVERSEAS (HONG KONG) CORPORATION LIMITED (THE "COMPANY")

(incorporated in Hong Kong with limited liability)

ANY AND ALL OF ITS CNY3,300,000,000 4.8% GUARANTEED BONDS DUE 2017 (Stock code: 85953)

Unconditionally and Irrevocably Guaranteed by



#### AND CONSENT SOLICITATION

This announcement is made pursuant to the disclosure obligations under Part XIVA of the Securities and Futures Ordinance and Rule 13.09(2)(a) of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited.

In March 2014, the Company issued an aggregate principal amount of RMB2,500,000,000 4.8% guaranteed bonds which will mature on 13 March 2017. In May 2014, the Company further issued an aggregate principal amount of RMB800,000,000 4.8% guaranteed bonds which were consolidated and form a single series with the Original Bonds and will also mature on 13 March 2017. The Bonds are irrevocably and unconditionally guaranteed by China Eastern Airlines Corporation Limited (the "Guarantor").

On 21 March 2016 at 17:00 hours (Hong Kong time), the Offeror will commence an offer to repurchase for cash any and all of the Bonds and to the Consent Solicitation to solicit consents from the holders of the Bonds.

The Offeror and the Guarantor have appointed DBS Bank Ltd. as the Sole Dealer Manager, and Deutsche Bank AG, Hong Kong Branch as the Tender Agent in relation to the Offer and the Consent Solicitation. Holders may participate in the Offer and/or the Consent Solicitation by validly submitting or arranging the submission on their behalf of Tender Instructions, and/or the Consent Solicitation (as the case may be), prior to the Expiration Deadline. The terms of the Offer and the Consent Solicitation including details regarding the tender procedures, the conditions of the Offer and the terms of the Consent Solicitation are more particularly set out in the tender offer and consent solicitation memorandum dated 18 March 2016 issued by the Offeror. Upon the Tender Acceptance Date, the Offeror will determine, in its sole discretion and among other things, and announce, whether to accept valid tenders of the Bonds pursuant to the Offer and, if so accepted, the Acceptance Amount, the Purchase Price, and the Scaling Factor (if applicable) that the Offeror decides to purchase pursuant to the Offer.

This announcement is made pursuant to the disclosure obligations under Part XIVA of the Securities and Futures Ordinance and Rule 13.09(2)(a) of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited.

#### BACKGROUND

In March 2014, the Offeror (a wholly-owned subsidiary of the Guarantor), issued an aggregate principal amount of RMB2,500,000,000 4.8% guaranteed bonds which will mature on 13 March 2017. In May 2014, the Offeror further issued in an aggregate principal amount of RMB800,000,000 4.8% guaranteed bonds which were consolidated and formed a single series with the Original Bonds. The Bonds will mature on 13 March 2017. The Bonds are irrevocably and unconditionally guaranteed by the Guarantor.

Reference is made to the announcements of the Guarantor dated 7 March 2014 and 15 May 2014 in relation to the issuance of the Bonds by the Offeror. As at the date of this announcement, the aggregate outstanding principal amount of the Bonds is CNY3,300,000,000. The Bonds are listed on the Hong Kong Stock Exchange (Stock code: 85953).

To the best knowledge, information and belief of the Directors of the Company and the Guarantor having made all reasonable inquiry, the Holders of the Bonds are third parties independent of the Guarantor and connected persons of the Guarantor and do not themselves constitute connected persons of the Guarantor.

The Offeror intends to offer to purchase for cash any and all of the outstanding Bonds. The Offer may be amended from time to time and the amount purchased may be increased, decreased or otherwise modified by the Offeror in its sole discretion. A single Purchase Price of the Bonds will be determined by a modified Dutch auction process as described below.

In addition to the Offer, the Offeror invites the Bondholders to approve the modification of the terms and conditions of the Bonds and the Trust Deed to provide the Offeror with the option to redeem all, but not some only, of the Bonds remaining (if any) at a redemption price of 99.00% of their principal amount plus accrued interest to the date of redemption on giving Bondholders five Business Days' prior notice.

#### THE OFFER AND THE CONSENT SOLICITATION

#### Timetable of events

Action
A

18 March 2016

## Announcement Date for the Offer and the Consent Solicitation

- Announcement of the Offer and the Consent Solicitation.
- Memorandum (including the Notice of Meeting) delivered to those persons who are shown in the records of the CMU as holders of the relevant principal amount of the Bonds as at 18:30 hours (Hong Kong time) one business day before the Announcement Date and also available upon request from the Sole Dealer Manager and the Tender Agent. Notice of the Offer and the Consent Solicitation provided through the Hong Kong Stock Exchange as soon as reasonably practicable thereafter.

#### 21 March 2016 at 17:00 hours, Hong Kong time

#### Commencement of the Offer and Consent Solicitation

- Notice of Meeting delivered to those persons who are shown in the records of the CMU as holders of the relevant principal amount of the Bonds as at 18:30 hours (Hong Kong time) two business days before the date of the Notice of Meeting and also available upon request from the Sole Dealer Manager and the Tender Agent.
- Commencement of the Offer and delivery of Tender Instructions to participate in the Offer.
- Commencement of the Consent Solicitation and delivery of Consent Instructions to participate in the Consent Solicitation.

Date	Action			
31 March 2016 at 18:30 hours, Hong Kong time	Record Date for the Offer and the Consent Solicitation			
	• The time and date that the Holders of Record are determined.			
8 April 2016 at 17:00 hours, Hong Kong time	Expiration Deadline for the Offer and the Consent Solicitation			
	• Deadline for receipt by the Tender Agent of all valid Tender Instructions and Consent Instructions.			
13 April 2016	Meeting Date			
	• Bondholders' Meeting to be held at the offices of Linklaters, 10th Floor, Alexandra House, 18 Chater Road, Central, Hong Kong.			
	• If the Extraordinary Resolution is passed and is implemented, execution of the Supplemental Trust Deed.			
13 April 2016	Tender Acceptance Date			
	Announcement of Purchase Price, Acceptance and Results			
	• Announcement by the Offeror of whether it will accept valid tenders of the Bonds pursuant to the Offer and if so accepted, the Acceptance Amount, the Purchase Price and the Scaling Factor (if applicable) to be applied to valid tenders of the Bonds.			
15 April 2016	Settlement Date for the Offer and the Consent Solicitation			
	• Payment of the Settlement Amount to relevant Holders of Record.			
	• Transfer of Bonds to the Offeror in relation to Bonds which have been accepted for repurchase pursuant to the Offer.			
	• Return of Bonds from the Escrow Account to Holders of Record in relation to Non-Accepted Tenders (following and subject to receipt of matching instructions from relevant Holders of Record).			

**Date** Action

- Return of Bonds from the Escrow Account to Holders of Record in relation to Bonds the subject of Consent Instructions and which, for the avoidance of doubt, are not the subject of Tender Instructions (following and subject to receipt of matching instructions from relevant Holders of Record through the CMU system).
- Announcement of settlement of the Offer and Consent Solicitation.

Each of the Offer and the Consent Solicitation commences at 17:00 hours (Hong Kong time) on 21 March 2016 and will expire at 17:00 hours (Hong Kong time) on 8 April 2016, unless extended, withdrawn or terminated at the sole discretion of the Offeror. An appropriate announcement will be made if and when the Expiration Deadline is extended.

#### Material terms of the Offer

The following table summarises the material terms of the Offer:

Description of the Bonds	CMU Instrument Number/ Common Code	Outstanding Principal Amount	Minimum Offer Price	Maximum Offer Price	Consent Fee
CNY3,300,000,000 4.8% Guaranteed Bonds due 2017	DBANFB14009/ 104483305	CNY 3,300,000,000	CNY 9,800 for each CNY10,000 principal amount of the Bonds	CNY10,100 for each CNY10,000 principal amount of the Bonds	CNY50.00 for each CNY10,000 principal amount of the Bonds

Pursuant to the Offer, the Offeror will pay for each CNY10,000 in principal amount of the Bonds validly tendered for purchase and accepted by it a Purchase Price as determined pursuant to the Modified Dutch Auction Procedure.

Under the Modified Dutch Auction Procedure, the Offeror will determine, in its sole discretion, following expiration of the Offer (a) the Acceptance Amount and (b) the Purchase Price, taking into account the principal amount of the Bonds so tendered and the Offer Prices specified (or deemed to be specified as explained below) by tendering Bondholders. The Purchase Price will represent the lowest price that will enable the Offeror to purchase the Acceptance Amount. The determination of the Purchase Price by the Offeror will, in the absence of manifest error, be final and binding on all parties.

#### **Tender Instructions and Consent Instructions**

A Holder of Record wishing to offer Bonds for purchase pursuant to the Offer must deliver (and not revoke) a valid Tender Instruction that is received by the Tender Agent on or prior to the Expiration Deadline. For the avoidance of doubt, a Holder of Record wishing to participate in the Offer will not be required to deliver a separate Consent Instruction, provided that a valid Tender Instruction has been delivered (and not revoked) by such Holder of Record in accordance with the Memorandum.

A Bondholder wishing to participate in the Consent Solicitation only must validly deliver (and not revoke) a Consent Instruction which is received by the Tender Agent on or prior to the Expiration Deadline. Tender Instructions and Consent Instructions must be submitted in respect of a principal amount of Bonds of no less than the Specified Denomination.

#### Competitive Offers

A Competitive Offer will specify a purchase price that such Holder would be willing to accept as Purchase Price in respect of the Bonds that are the subject of the particular Tender Instruction (the "Offer Price") and the principal amount, in Specified Denomination of the Bonds. The Offer Price must be between the Minimum Offer Price and the Maximum Offer Price and any Offer Price above the Minimum Offer Price shall be in increments of CNY25.00 per CNY10,000 in principal amount of the Bonds. The details of the Competitive Offer are more fully described in the Memorandum.

#### Non-Competitive Offers

A Non-Competitive Offer will specify the principal amount, which must be in the Specified Denomination of the Bonds that the relevant Holder of Record is offering. Tender Instructions that do not specify an Offer Price or specify an Offer Price below the Minimum Offer Price will be treated as Non-Competitive Offers. A Holder of Record submitting a Non-Competitive Offer will be deemed to have agreed, subject to the Tender Instruction, to accept a Purchase Price which may be equal to (but shall not be less than) the Minimum Offer Price. The Offeror will accept all Non-Competitive Offers if it accepts any Competitive Offers.

#### Acceptance of Tender Instructions

All validly submitted Non-Competitive Offers will be accepted first, subject to possible pro-ration in the event that such Tender Instructions have been submitted with respect to a principal amount greater than the Acceptance Amount. All validly submitted Competitive Offers that specify Offer Prices lower than the Purchase Price will be accepted second, and all validly submitted Competitive Offers that specify Offer Prices equal to the Purchase Price will be accepted third, subject to possible pro-ration in the event that such Competitive Offers when aggregated with all Tender Instructions referred to above and accepted for purchase results in a principal amount which is greater than the Acceptance Amount.

#### **Expiration and settlement of the Offer**

The Offer will end on the Expiration Deadline (at 17:00 hours (Hong Kong time) on 8 April 2016) (such date and time, as may be extended by the Offeror) unless extended by the Offeror, in which case notification to that effect will be given by or on behalf of the Offeror by way of announcements via the website of the Hong Kong Stock Exchange and delivered to those persons who are shown in the records of the CMU as holders of the Bonds as at 18:30 hours (Hong Kong time) one business day before the Announcement Date and, if different, the Holders of Record on the Record Date.

On the Tender Acceptance Date, the Offeror will determine in its sole discretion, among other things, the Acceptance Amount, the Purchase Price, and the Scaling Factor (if applicable) to be applied to valid tenders of the Bonds that the Offeror decides to purchase pursuant to the Offer.

The Settlement Date is expected to be 15 April 2016 unless otherwise extended by the Offeror at its sole and absolute discretion. The Offeror will pay each Holder of Record the Purchase Price in respect of the aggregate principal amount of such Bonds validly tendered and accepted by the Offeror, the Accrued Interest Payment, and/or the Consent Fee, if applicable, in respect of those Bonds.

#### Extension, Termination and Amendment of the Offer

Subject to applicable laws and as provided in the Memorandum, the Offeror may, in its sole discretion, extend, re-open, withdraw, or terminate the Offer and may amend or waive any of the terms and conditions of the Offer, at any time after the announcement of the Offer, including with respect to any Tender Instructions already submitted as of the time of any such extension, re-opening, withdrawal, termination, amendment or waiver.

In the event of a withdrawal or termination of the Offer, any Bonds offered for sale will not be purchased and the Bonds tendered and deposited in the Escrow Account will be transferred back to the relevant Holders of Record by the Escrow Agent as soon as reasonably practicable after such withdrawal or termination. In such circumstances the Holders of Record of such Bonds will be required to give instructions to effect such transfers back by the Escrow Agent through the CMN system and must at the same time deliver a copy of such instructions to the Escrow Agent (to facilitate the Escrow Agent to give its matching instructions through the CMN system)

#### Material terms of the Consent Solicitation

#### Extraordinary Resolution

The Offeror also invites Bondholders to approve the modification of the terms and conditions of the Bonds and the Trust Deed. The proposed modification would provide, among other things, the Offeror with the option to redeem all, but not some only, of the Bonds remaining (if any) on giving Bondholders not less than five Business Days' prior notice at a redemption price equal to CNY9,900 for each CNY10,000 principal amount of the Bonds, plus accrued interest (the "**Proposed Modification**").

The Proposed Modification is more particularly set out in (i) the Extraordinary Resolution contained in the Notice of Meeting (as defined in the Memorandum) and (ii) the draft Second Supplemental Trust Deed (as defined in the Memorandum), copies of which are available for inspection at the registered office of the Issuer and also the location where the Bondholders' Meeting will be held 15 minutes prior to the Bondholders' Meeting.

#### Bondholders' Meeting

The Bondholders' Meeting will be held on 13 April 2016 for the purpose of considering and, if thought fit, passing the Extraordinary Resolution (which includes, *inter alia*, the Proposed Modification) in accordance with the provisions of the Trust Deed.

The quorum required at the Bondholders' Meeting is two or more persons present in person holding Bonds or being proxies or representatives and holding or representing in the aggregate not less than 66 per cent. in principal amount of the Bonds for the time being outstanding. If a quorum is not present at the Bondholders' Meeting, the Bondholders' Meeting will be adjourned and the Extraordinary Resolution will be considered at an adjourned Bondholders' Meeting (notice of which will be given to the Bondholders). The quorum at such an adjourned meeting will be two or more persons present holding Bonds or being proxies and representatives and holding or representing in the aggregate not less than 33 per cent. in principal amount of the Bonds for the time being outstanding.

A Holder of Record not wishing to attend and vote at the Bondholders' Meeting in person may appoint a proxy to act on his or its behalf by delivering the form of proxy as set out in the Notice of Meeting. If the proxy appointed is not the chairman of the Bondholders' Meeting, the Bondholder must also deliver by facsimile or by hand to the Trustee as Registrar and Transfer Agent at its specified office a copy of the proxy's identification document (Hong Kong ID card or passport) for the identification and registration of such proxy at the Bondholders' Meeting (or, if applicable, any adjournment of such Bondholders' Meeting).

By offering to tender Bonds in the Offer, Holders of Record will have been deemed to have instructed the Tender Agent to arrange for the appointment of the chairman of the Bondholders' Meeting (or such other person appoint by the chairman) as a proxy to vote in favour of the Extraordinary Resolution.

#### Consent Fee

Provided that the Extraordinary Resolution is passed at the Bondholders' Meeting, each Holder of Record entitled to vote at the meeting and who votes in favour of the Extraordinary Resolution will be eligible to receive a one-time fee in an amount equal to CNY50.00 per CNY10,000 principal amount of Bonds held by such Bondholder.

#### ESCROW OF THE BONDS AND DECLARATION OF TRUST

When considering whether to tender Bonds in the Offer or vote in the Consent Solicitation, Bondholders should take into account that Bonds the subject of a Tender Instruction or Consent Instruction will need to be transferred to and deposited in the Escrow Account at the time of submission of the Tender Instruction(s) or Consent Instruction(s), as the case may be. A Holder of Record will, on tendering Bonds in the Offer or voting in the Consent Solicitation, agree that the Bonds will be transferred to and deposited in the Escrow Account from the business day after the submission of the Tender Instruction(s) or Consent Instruction(s), as the case may be is made until as soon as reasonably practicable after the Settlement Date.

The Offeror will open a special escrow account with Deutsche Bank AG, Hong Kong Branch, as escrow agent. The Offeror has entered into the Declaration of Trust to declare that the Offeror holds such Bonds as are credited to the Escrow Account as trustee on behalf of the relevant Holder(s) of Record solely for the purposes of the Offer and the Consent Solicitation. The Declaration of Trust will be available for inspection at the specified offices of the Offeror and the Tender Agent specified on the last page of the Memorandum or a soft copy can be requested to be emailed by the Tender Agent (on proof of being a Holder of Record).

So long as the Bonds are deposited in the Escrow Account, such Bonds will be subject to restrictions on transfer, trading and other dealings.

#### CONDITIONS TO THE OFFER

The acceptance by the Offeror of Bonds for purchase and settlement of the Offer will be subject to: (i) there not having been threatened, instituted or pending any action or proceeding before any court or governmental, regulatory or administrative body that: (1) makes or seeks to make illegal the payment for, or acceptance of payment for, any of the Bonds pursuant to the terms and conditions contained in the Memorandum; (2) would or might result in a delay in, or restrict, the ability of the Offeror to purchase any of the Bonds; or (3) imposes or seeks to impose limitations on the ability of the Offeror to purchase the Bonds; (ii) no actual or threatened legal impediment to the purchase of the Bonds having arisen; and (iii) no change or development, including a prospective change or development, that has or may have a material adverse effect on the Offeror or the Guarantor or the market price or the value of the Bonds having occurred.

The above conditions are for the sole benefit of the Offeror and may be waived by the Offeror, in whole or in part, at any time and from time to time, in its sole and absolute discretion. Any determination by the Offeror concerning the conditions set forth above (including whether or not such condition has been satisfied or waived) will be final and binding upon all parties.

#### OTHER INFORMATION

The Guarantor and the Offeror have appointed DBS Bank Ltd. as the Sole Dealer Manager. The Offeror has also retained Deutsche Bank AG, Hong Kong Branch as the Tender Agent in relation to the Offer. Any questions relating to the Offer should be directed to the Sole Dealer Manager by facsimile +852 2169 3836 or by email liabilitymgmt@dbs.com. Requests for copies of the Memorandum and its related documents should be directed to the Tender Agent at facsimile (+852 2203 7320) or by email (hk.csg@list.db.com).

The terms of the Offer and the Consent Solicitation are more fully described in the Memorandum, which sets out further details regarding the tender procedures and the conditions of the Offer and the Consent Solicitation.

ONLY PERSONS OUTSIDE HONG KONG OR PROFESSIONAL INVESTORS, AS DEFINED UNDER THE SECURITIES AND FUTURES ORDINANCE (CAP. 571) OF THE LAWS OF HONG KONG AND ANY RULES MADE THEREUNDER ARE ELIGIBLE TO VIEW THE MEMORANDUM. THE MEMORANDUM IS FOR DISTRIBUTION TO PROFESSIONAL INVESTORS ONLY.

THIS ANNOUNCEMENT IS NOT AN OFFER TO PURCHASE, A SOLICITATION OF AN OFFER TO PURCHASE, OR A SOLICITATION OF AN OFFER TO SELL THE BONDS. AN OFFER MAY ONLY BE MADE PURSUANT TO THE TERMS OF THE MEMORANDUM.

The Offeror may reject tenders of Bonds which it considers in its sole and absolute discretion not to have been validly tendered in the Offer and the Offeror is under no obligation to any relevant Holder of Record to furnish any reason or justification for refusing to accept such tenders. For example, tenders of Bonds may be rejected and not accepted and may be treated as not having been validly tendered in the Offer if any such tender does not comply with the requirements of a particular jurisdiction.

If any Bondholder is in any doubt as to the action it should take or is unsure of the impact of the Offer and the Consent Solicitation, it is recommended to seek its own financial and legal advice, including with regard to any tax consequences, from its stockbroker, bank manager, solicitor, attorney, tax adviser or other independent financial or legal adviser. None of the Company, the Guarantor, the Sole Dealer Manager, the Tender Agent, the Escrow Agent, the Trustee, the Agents or any of their respective directors, officers, employees, agents or affiliates provides any legal, business, tax, investment or other advice in connection with the Offer and the Consent Solicitation.

#### **DEFINITIONS**

**Acceptance Amount** The aggregate principal amount (if any) of the Bonds validly

tendered pursuant to the Offer that the Offeror determines, in its sole discretion, that it will accept for purchase pursuant to

the Offer.

Accrued Interest Interest accrued and unpaid on the Bonds from (and

including) the interest payment date for such Bonds immediately preceding the Settlement Date to (but

excluding) the Settlement Date.

Accrued Interest Payment An amount in cash (rounded to the nearest cent with half a

cent rounded upwards) equal to the Accrued Interest on the Bonds validly tendered for purchase by a Bondholder and

accepted by the Offeror.

**Agents** The Principal Paying Agent, the CMU Lodging Agent, the

Registrar and the Transfer Agent.

**Announcement Date** 18 March 2016.

**Bondholders** or **Holders** The holders of the Bonds, including, where relevant, the

Holders of Record.

**Bondholders' Meeting** A meeting of the Bondholders convened by the Issuer to be

held at the offices of Linklaters, 10th Floor, Alexandra House, 18 Chater Road, Central, Hong Kong at 10:00 hours (Hong Kong) time for the purpose of considering the Extraordinary

Resolution.

**Bonds** CNY3,300,000,000 4.8%. Guaranteed Bonds due 2017 (CMU

Instrument Number DBANFB14009 and Common Code 104483305) issued by Eastern Air Overseas (Hong Kong) Corporation Limited, of which CNY3,300,000,000 remain

outstanding as at the date of the Memorandum.

**Business Day** A day (other than a Saturday or a Sunday or a public holiday)

on which the CMU is operating and commercial banks are open for business and settlement of Renminbi payments in

Hong Kong.

**Company** or **Issuer** Eastern Air Overseas (Hong Kong) Corporation Limited.

Competitive Offer A Tender Instruction which specifies a purchase price in

accordance with the modified Dutch auction procedure

described further in the Memorandum.

**CMU** Central Moneymarkets Unit Service.

CMU Lodging Agent Deutsche Bank AG, Hong Kong Branch in its capacity as

CMU lodging agent in respect of the Bonds.

**CNY, RMB** or **Renminbi** The lawful currency of the PRC.

Consent Fee A fee of CNY50 per CNY10,000 in principal amount of the

Bonds paid to Holders of Record submitting instructions in favour of the Consent Solicitation (whether in the form of a Tender Instruction or a Consent Instruction) provided that it

is approved by Bondholders.

Consent Instruction The instruction signed by a Holder of Record relating to

the voting on the proposed amendments under the Consent Solicitation. The form of Consent Instruction is set out in the

Notice of Meeting.

**Consent Solicitation** A request by the Offeror to the holders of the Bonds to

consent to certain proposed amendments to the terms and conditions of the Bonds and the Trust Deed as set out in the

Memorandum.

**Declaration of Trust**The declaration of trust made by the Offeror in favour of the

Holders of Record in respect of the Bonds deposited to the

Escrow Account.

**Escrow Account** The account in the name of "DBHK-CTAS-DBHK as EA for

Eastern Air Overseas" with linkage to CMU DBAN115. The

escrow account number is 002566104008.

**Escrow Agent** Deutsche Bank AG, Hong Kong Branch.

**Expiration Deadline** 17:00 hours (Hong Kong time) on 8 April 2016 (subject to

the right of the Offeror to extend, re-open, withdraw and/or

terminate the Offer, as applicable).

**Extraordinary Resolution** The extraordinary resolution to approve the Consent

Solicitation to be proposed and considered at the Bondholders' Meeting. An Extraordinary Resolution of the Bonds must be passed by a majority of at least 75 per cent. of the votes cast at the relevant meeting voting in favour of the resolution. The quorum requirement for each initial meeting is 66 per cent. of the principal amount of the Bonds outstanding at the original meeting and 33 per cent. at any

adjourned meeting.

**Guarantor** China Eastern Airlines Corporation Limited.

**Holder of Record** Each person who is shown in the records of the CMU as the

holder of a particular principal amount of the Bonds as at

18:30 hours (Hong Kong time) on the Record Date.

**Hong Kong Stock Exchange** The Stock Exchange of Hong Kong Limited.

**Maximum Offer Price** CNY10,100 per CNY10,000 principal amount of the Bonds.

Memorandum The tender offer and consent solicitation memorandum

dated 18 March 2016 issued by the Offeror to the Holders in

connection with the Offer.

Minimum Offer Price CNY9,800 per CNY10,000 principal amount of the Bonds.

Modified Dutch Auction A procedure by which the Purchase Price is determined. The Offeror will determine in its sole discretion the Acceptance

Offeror will determine in its sole discretion the Acceptance Amount and the Purchase Price, taking into account the principal amount of Bonds so tendered and the Offer Prices specified or deemed to be specified. The Purchase Price for the Bonds shall be the lowest price that will enable the Offeror to purchase an aggregate principal amount of the Bonds which equals the Acceptance Amount and shall be an amount divisible by CNY25 per CNY10,000 in principal

amount of the Bonds.

**Non-Accepted Tenders** Tender Instructions not accepted by the Offeror as the Offer

Price is greater than the Purchase Price confirmed by the

Offeror.

Non-Competitive Offer A Tender Instruction which does not specify an Offer Price

or specifies an Offer Price below the Minimum Offer Price.

**Notice of Meeting** The notice to Bondholders dated 21 March 2016 in respect

of the Bondholders' Meeting as set out in Annex 2 to the

Memorandum

Offer The invitation by the Offeror to Bondholders (subject to the

Offer and Distribution Restrictions) to tender their Bonds for purchase by the Offeror for cash, on the terms and subject to

the conditions set out in the Memorandum.

**Offeror** or **Issuer** The Company.

Offer Price

The price specified by a Holder of Record for the Bonds which are the subject of such Tender Instruction that such Holder of Record would be willing to accept as the purchase price in respect of such Bonds.

**Original Bonds** 

The bonds in an aggregate principal amount of RMB2,500,000,000 4.8%, issued by the Company and guaranteed by the Guarantor, and which will mature on 13 March 2017.

**PRC** 

The People's Republic of China.

**Principal Paying Agent** 

Deutsche Bank AG, Hong Kong Branch in its capacity as principal paying agent in respect of the Bonds.

**Proposed Modification** 

The proposed amendment to the terms of the Bonds and the Trust Deed that would provide, among other things, the Offeror with the option to redeem all, but not some only, of the Bonds remaining (if any) on giving relevant Bondholders not less than five Business Days' notice at an early redemption amount equal to 99% of the principal amount of the Bonds plus accrued interest.

**Purchase Consideration** 

An amount in cash (rounded to the nearest cent with half a cent rounded upwards) calculated by applying the Purchase Price to the aggregate principal amount of such Bonds validly tendered by a Holder of Record and accepted for purchase by the Offeror.

**Purchase Price** 

The amount payable by the Offeror for each CNY10,000 in principal amount of the Bonds validly tendered and accepted by it for purchase pursuant to the Offer, which is to be determined by the Offeror in accordance with the Modified Dutch Auction Procedure.

**Record Date** 

18:30 hours (Hong Kong time) on 31 March 2016.

Registrar

Deutsche Bank AG, Hong Kong Branch in its capacity as registrar in respect of the Bonds.

**Scaling Factor** 

The Acceptance Amount less the aggregate principal amount of Bonds accepted for purchase not subject to pro-ration, divided by the aggregate principal amount of the Bonds validly tendered in the Offer that are subject to pro-ration.

#### **Settlement Amount**

In respect of any Bonds accepted for purchase pursuant to the Offer, the Settlement Amount shall be the Purchase Consideration for such Bonds plus (i) the Accrued Interest Payment for such Bonds and (ii) if the Extraordinary Resolution is passed and the Second Supplemental Trust Deed is executed, the aggregate Consent Fee for such Bonds.

In respect of any Bonds in respect of which a vote in favour of the Consent Solicitation has been provided by Bondholders participating in the Consent Solicitation only, if the Extraordinary Resolution is passed and the Supplemental Trust Deed is executed, the Settlement Amount shall be the aggregate Consent Fee for such Bonds only.

In relation to the Offer, receipt of the relevant Settlement Amount by the relevant Holder of Record on the Settlement Date shall constitute full and final discharge of the obligations of the Issuer and the Guarantor with respect to payment of all amounts due on the Bonds tendered and not revoked by such Holder of Record, and no other amounts, whether by way of premium or otherwise, shall be payable to the Holder of Record of such Bonds.

#### **Settlement Date**

Expected to be on or about 15 April 2016 (subject to the Bondholders' Meeting not being adjourned for lack of quorum and the right of the Issuer, in its sole discretion, to extend, re-open, amend and/or terminate or withdraw the Offer or extend, re-open, amend and/or terminate or withdraw the Consent Solicitation).

#### Sole Dealer Manager

DBS Bank Ltd.

### Specified Denomination of the Bonds

CNY1,000,000 and integral multiples of CNY10,000 in excess thereof.

#### Second Supplemental Trust Deed

The second supplemental trust deed to be executed by the Issuer, the Guarantor, and the Trustee if the Extraordinary Resolution is passed.

#### **Tender Acceptance Date**

Expected to be on or about 13 April 2016.

#### **Tender Agent**

Deutsche Bank AG, Hong Kong Branch.

**Tender Instruction** The instruction signed by a Holder of Record relating to the

principal amount of Bonds tendered and the purchase price

of the Bonds.

**Transfer Agent** Deutsche Bank AG, Hong Kong Branch in its capacity as

transfer agent in respect of the Bonds.

**Trust Deed** The trust deed dated 21 February 2014 in respect of the

Bonds as supplemented by the supplemental deed dated 21 May 2014, each entered into between the Offeror, the

Guarantor, and the Trustee.

**Trustee** DB Trustees (Hong Kong) Limited as trustee of the Bonds.

**United States** The United States of America, its territories and possessions.

% per cent.

Hong Kong, 18 March 2016

As at the date of this announcement, the directors of Eastern Air Overseas (Hong Kong) Corporation Limited are Wu Yongliang, Wu Zhiwei, Guo Lijun, Yuan Jun, and Jin Yunqiu.

As at the date of this announcement, the directors of China Eastern Airlines Corporation Limited are:

Liu Shaoyong Chairman

Ma Xulun Vice Chairman, President

Xu Zhao Director Gu Jiadan Director

Li Yangmin Director, Vice President Tang Bing Director, Vice President Tian Liuwen Director, Vice President

Ji WeidongIndependent non-executive DirectorLi RuoshanIndependent non-executive DirectorMa WeihuaIndependent non-executive DirectorShao RuiqingIndependent non-executive Director