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GET NICE HOLDINGS LIMITED

結好控股有限公司

(Incorporated in the Cayman Islands with limited liability)

(Stock Code: 0064)

ANNOUNCEMENT OF FINAL RESULTS FOR THE YEAR ENDED 31 MARCH 2016

RESULTS

The directors (“Directors”) of Get Nice Holdings Limited (the “Company”) are pleased to announce the consolidated results of the Company and its subsidiaries (the “Group”) for the year ended 31 March 2016 with comparative figures for the previous financial year as follows:

CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the year ended 31 March 2016

		2016	2015
	Notes	HK\$'000	HK\$'000
Revenue	2	581,242	362,581
Other operating income	4a	5,878	35,052
Other gains and losses	4b	67,482	(7,904)
Amortisation and depreciation		(7,311)	(6,810)
Commission expenses		(23,535)	(17,258)
Staff costs	5	(19,954)	(15,091)
Finance costs	6	(2,027)	(652)
Other expenses		(57,837)	(33,094)
Profit before taxation	7	543,938	316,824
Taxation	8	(80,272)	(47,745)
Profit for the year		463,666	269,079

	<i>Notes</i>	2016 HK\$'000	2015 HK\$'000
Other comprehensive income (expense)			
<i>Items that may be reclassified subsequently to profit or loss</i>			
Exchange difference arising on translation		(19)	(22)
Fair value gain (loss) on available-for-sale Investments		2,660	(3,049)
Deferred tax arising on revaluation of available-for-sale investments		(439)	503
<i>Items that will not be reclassified to profit or loss</i>			
Surplus on revaluation of properties		2,706	1,583
Deferred tax arising on revaluation of properties		(419)	(261)
Other comprehensive income (expense) for the year		4,489	(1,246)
Total comprehensive income for the year		468,155	267,833
Profit (loss) for the year attributable to:			
Owners of the Company		463,714	260,583
Non-controlling interests		(48)	8,496
		463,666	269,079
Total comprehensive income (expense) attributable to:			
Owners of the Company		468,203	259,337
Non-controlling interests		(48)	8,496
		468,155	267,833
Earnings per share			
– Basic (HK cents)	10	6.97	5.51

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

At 31 March 2016

	<i>Notes</i>	2016 HK\$'000	2015 HK\$'000
Non-current assets			
Prepaid lease payments and property and equipment		126,982	127,750
Investment properties		69,650	47,600
Intangible assets		8,955	8,955
Goodwill		15,441	15,441
Other assets		5,220	4,547
Deferred tax assets		1,281	1,686
Loans and advances	13	62,041	267,686
Investments in securities		101,539	93,455
		391,109	567,120
Current assets			
Accounts receivable	11	3,317,491	3,042,821
Loans and advances	13	565,435	366,616
Prepayments, deposits and other receivables		10,958	31,682
Tax recoverable		886	67
Investments in securities		89,123	87,915
Bank balances – client accounts		402,409	205,388
Bank balances – general accounts and cash		1,271,207	1,237,590
		5,657,509	4,972,079

	<i>Notes</i>	2016 HK\$'000	2015 <i>HK\$'000</i>
Current liabilities			
Accounts payable	12	493,927	278,371
Accrued charges and other payables		7,467	799,512
Amounts due to non-controlling shareholders		52,684	124,688
Tax payable		183,531	166,403
Bank borrowings		435,000	328,490
		1,172,609	1,697,464
Net current assets		4,484,900	3,274,615
Total assets less current liabilities		4,876,009	3,841,735
Non-current liabilities			
Deferred tax liabilities		7,008	6,175
Net assets		4,869,001	3,835,560
Capital and reserves			
Share capital	14	671,021	447,348
Reserves		4,168,338	3,452,190
Equity attributable to owners of the Company		4,839,359	3,899,538
Non-controlling interests		29,642	(63,978)
Total equity		4,869,001	3,835,560

Notes:

1. APPLICATION OF NEW AND AMENDMENTS TO HONG KONG FINANCIAL REPORTING STANDARDS (“HKFRSs”) AND BASIS OF PREPARATION

Amendments to HKFRSs applied in the current year

The Group has applied the following amendments to HKFRSs issued by the Hong Kong Institute of Certified Public Accountants (the “HKICPA”) for the first time in the current year:

Amendments to HKFRSs	Annual improvements to HKFRSs 2010 – 2012 cycle
Amendments to HKFRSs	Annual improvements to HKFRSs 2011 – 2013 cycle

The application of these amendments to HKFRSs in the current year has had no material impact on the Group’s financial performance and positions for the current and prior years and/or on the disclosures set out in these consolidated financial statements.

New and amendments to standards issued but not yet effective

The Group has not early applied the following new and amendments to HKFRSs that have been issued but are not yet effective, which may be relevant to the Group:

HKFRS 9	Financial instruments ¹
HKFRS 15	Revenue from contracts with customers ¹
HKFRS 16	Leases ²
Amendments to HKFRS 15	Clarifications to HKFRS 15 Revenue from contracts with customers ¹
Amendments to HKAS 1	Disclosure initiative ³
Amendments to HKAS 7	Disclosure initiative ⁴
Amendments to HKAS 12	Recognition of deferred tax assets for unrealised losses ⁴
Amendments to HKAS 16 and HKAS 38	Clarification of acceptable methods of depreciation and amortisation ³
Amendments to HKFRSs	Annual improvements to HKFRSs 2012 – 2014 cycle ³

¹ Effective for annual periods beginning on or after 1 January 2018.

² Effective for annual periods beginning on or after 1 January 2019.

³ Effective for annual periods beginning on or after 1 January 2016.

⁴ Effective for annual periods beginning on or after 1 January 2017.

The directors of the Company anticipate that the application of HKFRS 9 in the future may have a material impact on amounts reported in respect of the Group’s financial assets and financial liabilities. Regarding the Group’s financial assets and financial liabilities, it is not practicable to provide a reasonable estimate of that effect until a detailed review has been completed.

The directors of the Company anticipate that the application of HKFRS 15 in the future may have an impact on the amounts reported and disclosures made in the Group’s consolidated financial statements. However, it is not practicable to provide a reasonable estimate of the effect of HKFRS 15 until the Group performs a detailed review.

Except for the above, the directors of the Company do not anticipate that the application of the other new and amendments to HKFRSs will have a material impact on the consolidated financial statements.

The consolidated financial statements have been prepared in accordance with HKFRSs issued by the HKICPA. In addition, the consolidated financial statements include applicable disclosures required by the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the “Listing Rules”) and by the Hong Kong Companies Ordinance.

Basis of preparation

The consolidated financial statements have been prepared on the historical cost basis except for certain properties and financial instruments that are measured at revalued amounts or fair values at the end of each reporting period.

2. REVENUE

	2016 <i>HK\$'000</i>	2015 <i>HK\$'000</i>
Brokerage commission	83,048	54,827
Underwriting and placing commission	45,042	12,252
Proof of funds commission	16,000	10,859
Other commission	22	–
Interest income from loans and receivables		
– clients	410,131	266,374
– financial institutions	1,710	2,335
– clearing house	2	1
Financial assets designated as at fair value through profit or loss (FVTPL)		
– convertible notes	706	874
– debt securities	–	104
Available-for-sale investments		
– debt securities	5,767	5,058
Clearing and handling fee income	15,108	7,151
Advisory fee income	2,962	2,002
Property rental income	744	744
	581,242	362,581

3. SEGMENT INFORMATION

The Group is currently organised into five operating divisions, namely broking, securities margin financing, money lending, corporate finance and investments. These divisions are the basis on which Board of Directors of the Company, being the chief operating decision maker, reviews the operating results and financial information. The principal activities of these divisions are as follows:

Broking	– provision of stockbroking, futures and options broking and underwriting and placements
Securities margin financing	– provision of securities margin financing
Money lending	– provision of mortgage and consumer loans
Corporate finance	– provision of corporate advisory services
Investments	– holding of investment properties situated in Hong Kong and financial instruments

The accounting policies of the operating segments are the same as the Group's accounting policies. For the purposes of monitoring segment performance and allocating resources between segments:

- all assets are allocated to operating segments other than certain prepaid lease payments and property and equipment, club memberships, goodwill, certain other assets, certain prepayments, deposits and other receivables, certain bank balances, tax recoverable and deferred tax assets.
- all liabilities are allocated to operating segments other than certain accrued charges and other payables, amounts due to non-controlling shareholders, bank borrowings, tax payable and deferred tax liabilities.
- all profit or loss are allocated to operating segments other than certain amortisation and depreciation, certain finance costs, certain staff costs and certain other expenses incurred for strategic planning by the Group.

Segment information about these divisions is presented below.

Segment revenue and results

The following is an analysis of the Group's revenue and results by reportable and operating segments:

For the year ended 31 March 2016

	Broking <i>HK\$'000</i>	Securities margin financing <i>HK\$'000</i>	Money lending <i>HK\$'000</i>	Corporate finance <i>HK\$'000</i>	Investments <i>HK\$'000</i>	Consolidated <i>HK\$'000</i>
SEGMENT REVENUE FROM EXTERNAL CUSTOMERS	<u>160,715</u>	<u>341,800</u>	<u>67,391</u>	<u>2,988</u>	<u>8,348</u>	<u>581,242</u>
SEGMENT PROFIT	<u>92,354</u>	<u>338,589</u>	<u>60,653</u>	<u>2,213</u>	<u>78,050</u>	<u>571,859</u>
Unallocated corporate expenses						<u>(27,921)</u>
Profit before taxation						<u><u>543,938</u></u>

For the year ended 31 March 2015

	Broking <i>HK\$'000</i>	Securities margin financing <i>HK\$'000</i>	Money lending <i>HK\$'000</i>	Corporate finance <i>HK\$'000</i>	Investments <i>HK\$'000</i>	Consolidated <i>HK\$'000</i>
SEGMENT REVENUE FROM EXTERNAL CUSTOMERS	<u>87,467</u>	<u>200,981</u>	<u>62,313</u>	<u>2,040</u>	<u>9,780</u>	<u>362,581</u>
SEGMENT PROFIT	<u>39,567</u>	<u>203,771</u>	<u>57,404</u>	<u>1,317</u>	<u>2,010</u>	<u>304,069</u>
Unallocated income						23,552
Unallocated corporate expenses						<u>(10,797)</u>
Profit before taxation						<u><u>316,824</u></u>

Segment assets and liabilities

The following is an analysis of the Group's assets and liabilities by reportable and operating segments:

As at 31 March 2016

	Broking HK\$'000	Securities margin financing HK\$'000	Money lending HK\$'000	Corporate finance HK\$'000	Investments HK\$'000	Consolidated HK\$'000
SEGMENT ASSETS	<u>1,055,012</u>	<u>3,615,315</u>	<u>690,638</u>	<u>7,988</u>	<u>272,227</u>	5,641,180
Unallocated assets (<i>note 1</i>)						<u>407,438</u>
Consolidated total assets						<u>6,048,618</u>
SEGMENT LIABILITIES	<u>117,668</u>	<u>421,317</u>	<u>3,211</u>	<u>-</u>	<u>719</u>	542,915
Unallocated liabilities (<i>note 2</i>)						<u>636,702</u>
Consolidated total liabilities						<u>1,179,617</u>

As at 31 March 2015

	Broking HK\$'000	Securities margin financing HK\$'000	Money lending HK\$'000	Corporate finance HK\$'000	Investments HK\$'000	Consolidated HK\$'000
SEGMENT ASSETS	<u>317,960</u>	<u>3,086,990</u>	<u>609,867</u>	<u>8,181</u>	<u>317,725</u>	4,340,723
Unallocated assets (<i>note 1</i>)						<u>1,198,476</u>
Consolidated total assets						<u>5,539,199</u>
SEGMENT LIABILITIES	<u>377,524</u>	<u>114,193</u>	<u>284</u>	<u>66</u>	<u>150</u>	492,217
Unallocated liabilities (<i>note 2</i>)						<u>1,211,422</u>
Consolidated total liabilities						<u>1,703,639</u>

Note 1: The balance comprises bank balances of HK\$257,060,000 (2015: HK\$1,060,339,000).

Note 2: The balance includes amounts due to non-controlling shareholders amounting to HK\$52,684,000 (2015: HK\$124,688,000).

Other segment information

For the year ended 31 March 2016

	Broking	Securities margin financing	Money lending	Corporate finance	Investments	Consolidated
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Amounts included in the measure of segment profit or loss or segment assets:						
Additions of property and equipment	1,800	–	–	–	1,592	3,392
Depreciation of property and equipment	955	–	2	–	460	1,417
Net recognition of impairment loss on loans to securities margin clients	–	3,129	–	–	–	3,129
Net recognition of impairment loss on loans and advances	–	–	4,207	–	–	4,207
Gain on disposal of property and equipment	112	–	–	–	95	207
Fair value losses on investment properties	–	–	–	–	6,150	6,150
Fair value (gains) losses on financial assets						
– held for trading	54	–	–	–	(21,675)	(21,621)
– designated as at FVTPL	–	–	–	–	(129)	(129)
Commission expenses	23,535	–	–	–	–	23,535

For the year ended 31 March 2015

	Broking	Securities margin financing	Money lending	Corporate finance	Investments	Consolidated
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Amounts included in the measure of segment profit or loss or segment assets:						
Additions of property and equipment	589	–	–	–	–	589
Depreciation of property and equipment	962	–	2	4	5,842	6,810
Net reversal of impairment loss on loans to securities margin clients	–	3,013	–	–	–	3,013
Net recognition of impairment loss on loans and advances	–	–	4,511	–	–	4,511
Loss on disposal of property and equipment	1,469	–	–	–	–	1,469
Fair value gains on investment properties	–	–	–	–	1,400	1,400
Fair value (gains) losses on financial assets						
– held for trading	(76)	–	–	–	3,906	3,830
– designated as at FVTPL	–	–	–	–	4,812	4,812
Commission expenses	17,258	–	–	–	–	17,258

All segments' operations are primarily located in Hong Kong and substantially all of the Group's revenue is derived from Hong Kong.

Information about major customers

During the years ended 31 March 2016 and 2015, there were no customers contributing over 10% of the Group's total revenue.

4. OTHER OPERATING INCOME/OTHER GAINS AND LOSSES

	2016 HK\$'000	2015 HK\$'000
4a. Other operating income		
Bank interest income	3,326	4,079
Net reversal of impairment loss on loans to securities margin clients	–	3,013
Sundry income	2,552	5,790
Imputed interest income	–	22,170
	<u>5,878</u>	<u>35,052</u>
	2016 HK\$'000	2015 HK\$'000
4b. Other gains and losses		
Fair value changes on investment properties	(6,150)	1,400
Net recognition of impairment loss on – loans to securities margin clients	(3,129)	–
– loans and advances	(4,207)	–
Net realised gains (losses) on error trades	17	(51)
Fair value changes on financial assets – held for trading	21,621	(3,830)
– designated as at FVTPL	129	(4,812)
Realised gain on disposal of financial assets – held for trading	39,707	–
– designated as at FVTPL	9,049	–
Net exchange loss	(776)	(611)
Gain from a bargain purchase of a subsidiary	12,753	–
Loss on disposal of a subsidiary	(1,476)	–
Gain on disposal of property and equipment	207	–
Other losses	(263)	–
	<u>67,482</u>	<u>(7,904)</u>

Included above are gains from listed investments of approximately HK\$61,328,000 (2015: losses of HK\$3,830,000) and from unlisted investments of approximately HK\$9,178,000 (2015: losses of HK\$4,812,000).

5. STAFF COSTS

	2016 <i>HK\$'000</i>	2015 <i>HK\$'000</i>
Staff costs, including directors' remuneration:		
Salaries and other benefits	19,441	14,645
Contributions to retirement benefits scheme	513	446
	<u>19,954</u>	<u>15,091</u>

6. FINANCE COSTS

	2016 <i>HK\$'000</i>	2015 <i>HK\$'000</i>
Interest on bank borrowings	1,798	532
Interest on clients' accounts	229	120
	<u>2,027</u>	<u>652</u>

7. PROFIT BEFORE TAXATION

	2016 <i>HK\$'000</i>	2015 <i>HK\$'000</i>
Profit before taxation has been arrived at after charging (crediting):		
Auditor's remuneration	3,040	1,960
Listing expenses relating to spin off of a subsidiary	9,051	–
Recognition (reversal) of impairment loss, net		
– loans and advances	4,207	4,511
– loans to securities margin clients	3,129	(3,013)
Operating lease rentals in respect of rented premises	997	19
Rental income from investment properties	(744)	(744)
(Gain) loss on disposal of property and equipment	(207)	1,469
	<u></u>	<u></u>

8. TAXATION

	2016 <i>HK\$'000</i>	2015 <i>HK\$'000</i>
Current tax:		
Hong Kong	80,181	48,031
Macau	–	308
Overprovision in prior years		
Hong Kong	(289)	(219)
	<u>79,892</u>	<u>48,120</u>
Deferred taxation		
Current year	380	(375)
	<u>80,272</u>	<u>47,745</u>

Hong Kong Profits Tax is calculated at 16.5% of the estimated assessable profit for both years. The Macau Complementary Income Tax is calculated at the applicable rate of 12% of the estimated assessable profit for both years.

9. DIVIDENDS

	2016 <i>HK\$'000</i>	2015 <i>HK\$'000</i>
Final dividend for prior financial year, paid – HK1 cent (2015: HK 1 cent) per share	67,102	44,735
Interim dividend for current financial year, paid – HK 1 cent (2015: HK 1 cent) per share	67,102	44,735
	<u>134,204</u>	<u>89,470</u>

A final dividend in respect of the year ended 31 March 2016 of HK 1 cent per share, amounting to approximately HK\$67,102,000 (2015: HK\$67,102,000) has been proposed by the directors of the Company and is subject to the approval by the owners of the Company in the forthcoming annual general meeting.

10. EARNINGS PER SHARE

The calculation of the basic earnings per share attributable to the owners of the Company is based on the following data:

	2016 HK\$'000	2015 HK\$'000
Earnings		
Profit for the year attributable to the owners of the Company for the purpose of basic earnings per share	463,714	260,583
	2016 '000	2015 '000

Number of shares

Weighted average number of ordinary shares for the purpose of basic earnings per share	6,656,015	4,731,969
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For the years ended 31 March 2016 and 2015, no diluted earnings per share was presented because there were no potential ordinary shares outstanding during both years.

11. ACCOUNTS RECEIVABLE

	2016 HK\$'000	2015 HK\$'000
Accounts receivable arising from the business of dealing in securities:		
– Cash clients	8,605	12,969
– Margin clients:		
– Directors and their close family members	453	1,566
– Other margin clients	3,286,201	2,996,931
– A broker	22	629
– Hong Kong Securities Clearing Company Limited	35,375	40,094
Accounts receivable from futures clearing house arising from the business of dealing in futures contracts	4,164	5,234
	3,334,820	3,057,423
Less: Impairment allowance	(17,329)	(14,602)
	3,317,491	3,042,821

The normal settlement terms of accounts receivable from cash clients and securities clearing house are two days after trade date while for accounts receivable from futures clearing house are one day after trade date.

Included in the accounts receivable from cash clients are debtors with a carrying amount of HK\$407,000 (2015: HK\$835,000) which are past due at the end of the reporting period but which the directors of the Company consider not to be impaired as there has not been a significant change in credit quality and a substantial portion of the carrying amount is subsequently settled.

In respect of accounts receivable from cash clients which are past due but not impaired at the end of the reporting period, the ageing analysis (from settlement date) is as follows:

	2016 HK\$'000	2015 HK\$'000
0 – 30 days	375	748
31 – 60 days	1	67
Over 60 days	31	20
	407	835

The accounts receivable from cash clients with a carrying amount of HK\$8,198,000 (2015: HK\$12,134,000) are neither past due nor impaired at the end of the reporting period and the directors of the Company are of the opinion that the amounts are recoverable.

Loans to securities margin clients are secured by clients' pledged securities with fair value of HK\$15,604,593,000 (2015: HK\$15,915,005,000). Significant portion of the pledged securities are listed equity securities in Hong Kong. The loans are repayable on demand subsequent to settlement date and carry interest typically at Hong Kong prime rate + 2% to 4.45% per annum as at 31 March 2016 (and in some cases the rate may go up to 18% per annum) (2015: Hong Kong prime rate +2% to 4.45% per annum) (and in some cases the rate may go up to 18% per annum). Securities are assigned with specific margin ratios for calculating their margin values. Additional funds or collateral are required if the outstanding amount exceeds the eligible margin value of securities deposited. The collateral held can be replighted and can be sold at the Group's discretion to settle any outstanding amount owed by margin clients.

The Group has concentration of credit risk as 45% (2015: 38%) of the total loans to securities margin clients was due from the Group's ten largest securities margin clients. The balance due from the ten largest securities margin clients includes an aggregate amount of HK\$1,469,212,000 (2015: HK\$1,149,865,000), which is neither past due nor impaired and is secured by clients' pledged securities with an aggregate fair value of HK\$6,144,376,000 (2015: HK\$7,132,851,000). The Group believes that the amount is considered recoverable given the collateral is sufficient to cover the entire balance on individual basis. No ageing analysis is disclosed, as in the opinion of the directors of the Company, the ageing analysis does not give additional value in view of the nature of business of securities margin financing.

Included in the Group's accounts receivable are margin loans with an aggregate outstanding balance of HK\$24,726,000 (2015: HK\$35,815,000) which are not fully secured. The Group has no significant concentration of credit risk on these loans, with exposure spread over a number of clients, and which are closely monitored by the Group. The Group held collateral of listed equity securities with a fair value of HK\$7,226,000 (2015: HK\$14,597,000) at the end of the reporting period in respect of these loans. Impairment allowance of HK\$17,329,000 (2015: HK\$14,602,000) has been made for margin loans with an aggregate outstanding balance of HK\$22,299,000 (2015: HK\$19,475,000). No further impairment allowance is considered necessary for the remaining margin loans based on the Group's evaluation of their collectability.

In determining the allowances for impaired loans to securities margin clients, the management of the Group considers the margin shortfall by comparing the market value of stock portfolio and the outstanding balance of loan to securities margin clients individually. Impairments are made for those clients with margin shortfall as at year end and with no settlement after the year end.

Movements in the allowances for impaired debts in respect of loans to securities margin clients are as follows:

	2016 <i>HK\$'000</i>	2015 <i>HK\$'000</i>
Balance at beginning of the year	14,602	17,615
Net charge (reversal) for the year	3,129	(3,013)
Write-off	(402)	–
Balance at end of the year	<u>17,329</u>	<u>14,602</u>

In addition to the individually assessed allowances for impaired debts, the Group has also assessed, on a collective basis, a loan impairment allowance for accounts receivable arising from the business of dealing in securities with margin clients that are individually insignificant or accounts receivable where no impairment has been identified individually. Objective evidence of collective impairment could include the Group's past experience of collecting payments, internal credit rating and observable changes in national or local economic conditions that correlate with default on receivables. No significant amount of collective impairment allowance is considered necessary based on the Group's evaluation.

12. ACCOUNTS PAYABLE

	2016 <i>HK\$'000</i>	2015 <i>HK\$'000</i>
Accounts payable arising from the business of dealing in securities:		
– Cash clients	61,478	144,913
– Margin clients	421,317	114,360
– Clearing houses	224	1,219
– A broker	–	84
Accounts payable to clients arising from the business of dealing in futures contracts	10,908	17,795
	493,927	278,371

The normal settlement terms of accounts payable to cash clients, securities clearing houses and a broker are two days after trade date.

Amounts due to securities margin clients and future clients are repayable on demand and carry interest at 0.25% (2015: 0.25%) per annum. No ageing analysis is disclosed as, in the opinion of directors of the Company, the ageing analysis does not give additional value in view of the nature of business of securities margin financing.

Included in accounts payable to margin clients arising from the business of dealing in securities are amounts due to directors of the Company, their close family members and an entity controlled by Hung Hon Man of HK\$756,000 (2015: HK\$280,000).

Accounts payable to clients arising from the business of dealing in futures contracts are margin deposits received from clients for their trading of futures contracts on the Hong Kong Futures Exchange Limited (the “HKFE”). The excesses of the outstanding amounts over the required initial margin deposits stipulated by the HKFE are repayable to clients on demand. No ageing analysis is disclosed as, in the opinion of directors of the Company, the ageing analysis does not give additional value in view of the nature of business of futures contract dealing.

13. LOANS AND ADVANCES

	2016 HK\$'000	2015 HK\$'000
Fixed-rate loan receivables	631,914	633,813
Variable-rate loan receivables	–	5,000
	<u>631,914</u>	<u>638,813</u>
Less: allowances for impaired debts	(4,438)	(4,511)
	<u>627,476</u>	<u>634,302</u>
Secured	376,176	269,645
Unsecured	251,300	364,657
	<u>627,476</u>	<u>634,302</u>
Analysed as:		
Current	565,435	366,616
Non-current	62,041	267,686
	<u>627,476</u>	<u>634,302</u>

The fixed rate loan receivables carry interest ranging from 8% to 24% (2015: 8% to 24%) per annum.

The Group has concentration of credit risk as 75% (2015: 81%) of the total loans and advances was due from the Group's five largest borrowing customers. The balance includes an aggregate amount of HK\$468,429,000 (2015: HK\$516,450,000) which is neither past due nor impaired, of which the carrying amount of HK\$335,000,000 (2015: HK\$248,750,000) is secured by a first mortgage of a property in Hong Kong with an aggregate fair value of HK\$501,000,000 (2015: HK\$360,000,000). The remaining carrying amount of HK\$133,429,000 (2015: HK\$267,700,000) represent unsecured loans with personal or corporate guarantees. The management of the Group believes that the amount is considered recoverable given the collateral is sufficient to cover the entire balance for secured loans and no recent history of default of borrowers for unsecured loans. The directors of the Company believe that the allowances for impaired debts are sufficient.

14. SHARE CAPITAL

	Number of shares		Amount	
	2016 '000	2015 '000	2016 HK\$'000	2015 HK\$'000
Ordinary shares of HK\$0.10 each				
Authorised:				
At beginning of year	10,000,000	10,000,000	1,000,000	1,000,000
Increase on 20 August 2015	20,000,000	—	2,000,000	—
At end of year	<u>30,000,000</u>	<u>10,000,000</u>	<u>3,000,000</u>	<u>1,000,000</u>
Issued and fully paid:				
At beginning of year	4,473,476	4,473,476	447,348	447,348
Shares issued under rights issue on 10 April 2015 (<i>note</i>)	2,236,738	—	223,673	—
At end of year	<u>6,710,214</u>	<u>4,473,476</u>	<u>671,021</u>	<u>447,348</u>

Note: On 10 April 2015, the Company allotted and issued 2,236,737,979 shares by way of rights issue at a subscription price of HK\$0.28 per rights share on the basis of one rights share for every two shares held. For the year ended 31 March 2016, approximately 35% and 39% of the net proceeds have been used to support the Group's money lending business and margin financing business, respectively. The remainder of approximately 26% of the net proceeds have been used for the general working capital of the Group.

15. EVENT AFTER THE REPORTING PERIOD

Get Nice Financial Group Limited ("GNFGL"), a directly wholly owned subsidiary of the Group, became listed on the Main Board of The Stock Exchange of Hong Kong Limited through way of initial public offering and dealing of its shares on the Main Board commenced on 8 April 2016.

Another wholly owned subsidiary of the Group entered into a loan agreement to provide an independent third party a loan amount of HK\$200,000,000 on 17 May 2016 which has been disclosed in the Company's announcement dated 17 May 2016.

Another wholly owned subsidiary of the Group entered into a sale and purchase agreement with an independent third party to acquire an investment property at a cash consideration of HK\$350,000,000 on 23 May 2016 which has been disclosed in the Company's announcement dated 23 May 2016.

FINAL DIVIDEND

The Directors recommended a final dividend of HK 1 cent per share, together with the interim dividend paid during the year, amounting to total dividends of HK 2 cents per share for this financial year.

The final dividend will be payable on or about 13 September 2016 to shareholders of the Company whose names appear on the register of members of the Company on 31 August 2016.

CLOSURE OF REGISTER OF MEMBERS

The register of members of the Company will be closed on the following time periods during which no transfer of shares of the Company will be registered:

For attendance to 2016 Annual General Meeting : 19 August 2016 – 24 August 2016,
both dates inclusive

For entitlement to final dividend : 1 September 2016 – 2 September 2016
both dates inclusive
(Record date being 31 August 2016)

In order to qualify for attendance to the Company's 2016 Annual General Meeting which is scheduled to be held on 24 August 2016, Wednesday and/or entitlement to the final dividend, all transfer forms accompanied by the relevant share certificates must be lodged with the Company's registrar, Tricor Secretaries Limited of Level 22, Hopewell Centre, 183 Queen's Road East, Hong Kong, for registration not later than 4:30 p.m. on the following dates:

Events	Last date of lodgment of transfer documents
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<i>For attendance to 2016 Annual General Meeting</i>	: 18 August 2016, Thursday
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<i>For entitlement to final dividend</i>	: 31 August 2016, Wednesday
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OVERVIEW

For the year ended 31 March 2016 (the "Year"), the Group's revenue amounted to approximately HK\$581.2 million, representing a surge of 60.3% as compared with approximately HK\$362.6 million reported in the last corresponding financial year. Profit attributable to owners of the Company in the Year was approximately HK\$463.7 million (2015: HK\$260.6 million). The substantial increase in revenues was mainly attributable to the increase in commission income from securities broking and interest income from margin financing business in the Year. The increase in profit was also mainly contributed from securities broking and margin financing segment, which was further enhanced by the improved result from investment segment. Therefore, basic earnings per share increased to HK6.97 cents (2015: HK5.51 cents).

REVIEW AND OUTLOOK

Financial Services Business

Market review

During the year under review, the Hong Kong stock market experienced a roller coaster ride. Starting from April to June 2015, a bullish outlook of the mainland stock market and southbound flow of money from the mainland investors putting into Hong Kong stocks led to a significant increase in trading turnover in the market. The average daily turnover of main board for the second quarter of 2015 was HK\$162,707 million, an increase of 186% when compared with HK\$56,986 million for the same period last year. The Hang Seng index recorded a sharp increase from 25,083 points on 1 April 2015 to a 7-year record high of 28,443 points on 28 April 2015 and closed at 26,250 points on 30 June 2015. The local stock market in the beginning of the year was stimulated by such encouraging market sentiment.

The rally came fast and left fast; the stock market lost its momentum soon after the peak. The early summer Eurozone crisis triggered by near default of Greece, a series of policies implemented by the Chinese regulatory bodies for easing the overheated speculation in the mainland stock market, coupled with disappointing economic indicators of China's economy led the stock market to correct from July 2015 onwards. The decision of the People's Bank of China to devalue renminbi in August 2015 further weakened the confidence of investors. In addition, the market remained cautious over the pace of interest hike in the United States during the year and the statistic of the global economy remained fragile. As a result, the Hong Kong stocks market fell from record highs; the average daily turnover of main board for the first quarter of 2016 dropped to HK\$72,244 million when compared with HK\$162,707 million for the second quarter of 2015. The Hang Seng index recorded a sharp decrease from 26,250 points on 30 June 2015 to a closing of 20,777 points on 31 March 2016, representing a decrease of 20.8%.

It was also a challenging year for property market. Although the prevailing mortgage rate in Hong Kong remained low and the property developers provided various concessionary offers in the primary market, the decline in the number of buyers from Mainland China led to a downturn of the market. In addition to various market uncertainties arising from volatile global financial markets, the pace of interest hike in United States and property-related policies implemented by the government, both sales volume and transactions price demonstrated a modest decrease.

Business Review

Broking and securities margin financing

During the Year, the Group recorded encouraging growths from both its brokerage and margin financing businesses. Operating result of the broking business boosted by 133% as a result of the increase in revenue from securities trading activities and underwriting transactions. Interest income from securities margin financing also went up with the increase in securities margin lending. Revenue from broking for the Year surged by

83.7% to approximately HK\$160.7 million (2015: HK\$87.5 million) as compared with last financial year, of which approximately HK\$45.0 million (2015: HK\$12.3 million) was contributed by the underwriting and placing business. The broking business posted a profit of approximately HK\$92.4 million (2015: HK\$39.6 million) for the Year. The increases in broking turnover and interest income from securities margin financing were buoyed by the increase in average market turnover during the Year.

Securities margin financing remained to be the Group's major revenue contributor for the Year. During the Year, total interest income from securities margin financing surged by 70.1% to approximately HK\$341.8 million (2015: HK\$201.0 million). Total outstanding of securities margin financing at the end of the Year amounted to approximately HK\$3,286.6 million (2015: HK\$2,998.5 million), which surged by 9.6% as compared with that on 31 March 2015. Impairment charge HK\$3.1 million was recorded in the Year (2015: reversal of impairment charge of HK\$3.0 million).

Money lending

The Group's money lending business involves both consumer financing and mortgage loans. Total loan outstanding was around HK\$627.5 million (2015: HK\$634.3 million) at the end of the Year. Interest income for the Year was approximately HK\$67.4 million (2015: HK\$62.3 million), representing an increase of 8%. The entire loan portfolio was financed by internal resources. An impairment charge of approximately HK\$4.2 million (2015: HK\$4.5 million) was recorded for the business for the Year.

Corporate finance

The Group's corporate finance business focused on the provision of financial advisory services to listed companies in Hong Kong. During the Year, it completed 12 financial advisory transactions (2015: 5). The operation reported a profit of approximately HK\$2.2 million for the Year (2015: HK\$1.3 million). The Group was able to capture more business opportunities when the fund raising activities and transactions relating to takeover were active during the Year.

Investments

The Group's investment portfolio in general is comprised of properties and financial instruments. For the Year, there was a profit of approximately HK\$78.1 million (2015: HK\$2.0 million) that was attributable to the fair value gain in financial instruments, interest and rental income earned from financial instruments and investment properties and partially offset by decrease in fair value of investment properties. As at 31 March 2016, the Group held a portfolio of equity and debt securities with a total fair market value of approximately HK\$190.7 million (2015: HK\$181.4 million). The Group's investment strategy is to identify investments with reasonable returns and capital gain potential, or those providing synergies with the Group's core businesses.

Outlook

As the global economic outlook is clouded with uncertainties amid recovery of global market, the slowing Mainland China economy, plunging commodity prices, and the pace of US interest rate-hike cycle, it would be challenging for Hong Kong, being a highly externally oriented economy, in the coming future. Nevertheless, the Group has successfully solidified the robustness of its main revenue streams over the past years and time and again proved its resilience in various economic cycles. Looking ahead, the Group will take a proactive approach to enhance the growth of the businesses aiming to maximizing shareholders' wealth.

The Group is utilising the proceeds from the separate listing of its subsidiary, GNFG, to expand our securities margin financing and broking business and further develop our underwriting and placing service. Larger amount of funds would allow us to offer more margin loans to our clients, to enlarge our sales and marketing team and corporate finance team, and to facilitate potential underwriting and placing deals.

After the separate listing of GNFG, the Group is endeavoring to strengthen the Group's brand by building higher profile and visibility in the market and to render comprehensive services to our affluent and high-net-worth clients in order to increase and maintain our clients' confidence and loyalty.

The Group has leveraged opportunities stemming from the launch of the Shanghai-Hong Kong Stock Connect by offering platform to trade on the Shanghai Stock Exchange and the Group has always been forward-looking. The market expects the Shenzhen-Hong Kong Stock Connect is in the pipeline and the Group is well prepared to seize the potential arising from the outbound investment flows from Mainland China.

The Group will also continue to improve IT infrastructure to support further business growth and consolidate existing trading platforms to ensure efficiency.

Given the current market conditions and increasingly stringent conventional bank lending requirements, licensed and non-bank money lenders provide one of the best alternatives for potential borrowers to obtain efficient and flexible liquidity solutions. This has driven an increase in demand for loan services from money lenders, and creates a huge potential for the Group to further expand its money lending segment. Accordingly, the Group will strive to sharpen its edge and increase its penetration in the money lending market, whilst seeking to strengthen its lending capacity to enhance overall profitability.

The Group's diversification strategy hinges on our teams vigilance in spotting sound diversification opportunities. This includes looking for potential properties to acquire with good yields. Given that the leasing demand of commercial complexes in key commercial district areas remains strong, the Group has entered into a sale and purchase agreement in May 2016 to acquire a commercial complex in Hung Hom at a cash consideration of HK\$350,000,000. The Group will continue to source quality and

upscale investment properties with good potential to enhance its investment property portfolio and continue to provide a source of steady rental income in the future. Furthermore, we have set up a new business line engaged in real estate agency services in order to further diversify our business operations and provide a fresh stream of wealth generation.

Given our lean and efficient organization structure, stable clients base, strong track record and solid business fundamentals, the Group is poised to expand its horizons and scale new heights in the years to come in order to continue maximizing returns and value for all shareholders.

SPIN-OFF AND SEPARATE LISTING OF GET NICE FINANCIAL GROUP LIMITED

On 8 April 2016, the Group has successfully spun off its financial services business through a separate listing of its subsidiary, GNFGGL (stock code: 1469) on the Main Board of the Stock Exchange. The spin off involved (i) distribution in specie of 167,755,348 shares of GNFGGL to the Qualifying GN Shareholders (as defined in the Company's circular dated 24 November 2015) in the proportion of one share of GNFGGL for every 40 shares of the Company; and (ii) the Global Offering (as defined in the GNFGGL's prospectus dated 24 March 2016) of 507,554,481 shares of GNFGGL at the offer price of HK\$1.00, raising a net proceeds of approximately HK\$475.6 million. Immediately following the completion of the GNFGGL spin-off, the Group's equity interest in GNFGGL was diluted from 100% to 72.99%.

FINANCIAL REVIEW

Financial Resources and Gearing Ratio

Equity attributable to owners of the Company amounted to approximately HK\$4,839.4 million as at 31 March 2016 (2015: HK\$3,899.5 million), representing an increase of approximately HK\$939.9 million or 24% over that of last financial year end. The increase was mainly attributed to increase in share capital and share premium of HK\$626.3 million resulting from the completion of rights issue in April 2015, increase in profit attributable to owners of the Company of HK\$463.7 million and the deduction of dividend payments of HK\$134.2 million.

As at 31 March 2016, the Group's net current assets amounted to HK\$4,484.9 million (2015: HK\$3,274.6 million), and its liquidity as represented by current ratio (current assets/current liabilities) was 4.8 times (2015: 2.9 times). Increase was mainly due to increase in working capital generated from the operating profit for the Year and additional funds from the rights issue. Cash on hand amounted to HK\$1,271.2 million (2015: HK\$1,237.6 million). Bank borrowings were around HK\$435.0 million (2015: HK\$328.5 million). Unutilised banking facilities as at the end of the Year were around HK\$540.0 million (2015: HK\$715.1 million), which were secured by charges over clients' pledged securities, certain properties owned by the Group, as well as corporate guarantees issued by the Company.

The number of issued shares of Company amounted to 6,710,213,938 shares as at 31 March 2016 (2015: 4,473,475,959 shares).

As at 31 March 2016, the Group's gearing ratio (total liabilities over equity attributable to owners of the Company) was 0.24 time (2015: 0.44 time).

The business activities of the Group are not exposed to any major exchange risks.

The Group had no material contingent liabilities at the end of the Year.

As at 31 March 2016, the Group had total loan commitments of HK\$12.2 million (2015: HK\$103.3 million).

Charges on Group Assets

As at 31 March 2016, investment properties, leasehold land and building of the Group with a carrying amount of HK\$110.8 million (2015: HK\$122.6 million) were pledged for banking facilities granted to the Group.

Material Acquisitions and Disposals of Subsidiaries, Associates and Jointly Controlled Entities

Apart from the reorganisation relating to the spin off and separate listing of Get Nice Financial Group Limited, there were no material acquisitions or disposals of subsidiaries, associates or jointly controlled entity completed during the Year.

Employee Information

As at 31 March 2016, the Group had 85 (2015: 66) full time employees. The Group's employees were remunerated according to their performance, working experience and market conditions. The total amount of remuneration cost of employees of the Group for the Year was HK\$20.0 million (2015: HK\$15.1 million). The Group provides employee benefits including mandatory provident fund, discretionary share options and performance bonus to its staff.

PURCHASE, SALES OR REDEMPTION OF THE COMPANY'S LISTED SHARES

During the Year, neither the Company nor any of its subsidiaries purchased, redeemed or sold any of the listed shares of the Company.

CORPORATE GOVERNANCE CODE

Throughout the year ended 31 March 2016, the Company has applied the principles of, and complied with, the applicable code provisions of the Corporate Governance Code and Corporate Governance Report (the "CG Code") as set out in Appendix 14 of the Rules Governing the Listing of Securities on the Stock Exchange, except for a deviation which is summarised below:

Code A.4.1

CG Code provision A.4.1 stipulates that non-executive Directors should be appointed for a specific term subject to re-election. The non-executive Directors of the Company are not appointed for specific terms but subject to retirement by rotation and re-election at the annual general meeting of the Company according to the provisions of the Articles of Association.

AUDIT COMMITTEE REVIEW

The Audit Committee has reviewed with management of the Group's financial statements for the year ended 31 March 2016, including the accounting principles and practices adopted by the Group.

SCOPE OF WORK OF MESSRS. DELOITTE TOUCHE TOHMATSU

The figures in respect of the Group's consolidated statement of financial position, consolidated statement of profit or loss and other comprehensive income and the related notes thereto for the year ended 31 March 2016 as set out in the preliminary announcement have been agreed by the Group's auditor, Messrs. Deloitte Touche Tohmatsu, to the amounts set out in the Group's audited consolidated financial statements for the year. The work performed by Messrs. Deloitte Touche Tohmatsu in this respect did not constitute an assurance engagement in accordance with Hong Kong Standards on Auditing, Hong Kong Standards on Review Engagements or Hong Kong Standards on Assurance Engagements issued by the Hong Kong Institute of Certified Public Accountants and consequently no assurance has been expressed by Messrs. Deloitte Touche Tohmatsu on the preliminary announcement.

PUBLICATION OF THE FINAL RESULTS AND ANNUAL REPORT

This results announcement is published on the websites of Hong Kong Exchanges and Clearing Limited at <http://www.hkexnews.hk> under "Latest Listed Company Information" and the Company at <http://www.getnice.com.hk>. The 2016 Annual Report of the Company containing all the information required by the Listing Rules will be dispatched to shareholders of the Company and published on the websites of Hong Kong Exchanges and Clearing Limited at <http://www.hkexnews.hk> under "Latest Listed Company Information" and the Company at <http://www.getnice.com.hk> in due course.

By Order of the Board
GET NICE HOLDINGS LIMITED
Hung Hon Man
Chairman

Hong Kong, 29 June 2016

As at the date of this announcement, the executive directors of the Company are Mr. Hung Hon Man (Chairman), Mr. Cham Wai Ho, Anthony, Mr. Lung Hon Lui and Ms. Tang Nga Yan, Grace; and the independent non-executive directors of the Company are Mr. Man Kong Yui, Mr. Sun Ka Ziang, Henry and Mr. Siu Hi Lam, Alick.