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北京汽车
BAIC MOTOR

北京汽車股份有限公司

BAIC MOTOR CORPORATION LIMITED*

(A joint stock company incorporated in the People's Republic of China with limited liability)

(Stock Code: 1958)

**VOLUNTARY ANNOUNCEMENT ON
SALES VOLUME FOR JULY 2016**

This is a voluntary announcement made by BAIC Motor Corporation Limited (the “Company”).

The Company is pleased to announce the following information on total sales volume of the Company for July 2016 and the seven months ended July 31, 2016:

Unit: vehicle

	Total sales volume for July 2016	Total sales volume for July 2015	Total sales volume of 2016 as at the end of July 2016	Total sales volume of 2015 as at the end of the corresponding period of 2015	Percentage Year on Year increase/decrease
Beijing Brand (including the three series of Senova, BJ and Wevan)	29,078	14,092	232,079	162,604	42.73%
SUV	17,137	904	115,142	11,815	874.54%
Sedan	444	3,167	7,103	45,448	-84.37%
MPV	6,473	5,749	73,734	62,519	17.94%
CUV	1,027	3,064	16,954	35,398	-52.10%
NEV	3,997	1,208	19,146	7,424	157.89%
Beijing Benz	23,909	22,825	167,307	125,859	32.93%
Beijing Hyundai	70,016	54,175	592,785	564,451	5.02%

Please note that the sales volumes above are unaudited figures and have not been confirmed by the Company's auditors and may be subject to adjustment and final confirmation. Shareholders of the Company and potential investors are advised to read the financial results of the Company and its subsidiaries carefully when they are published.

By order of the board of directors
BAIC Motor Corporation Limited
Xu Heyi
Chairman

Beijing, PRC
August 5, 2016

As at the date of this announcement, the Board comprises Mr. Xu Heyi, as Chairman of the Board and non-executive Director; Mr. Zhang Xiyong, Mr. Li Zhili as non-executive Directors, Mr. Li Feng, as executive Director; Mr. Ma Chuanqi, Mr. Qiu Yinfu, Mr. Hubertus Troska, Mr. Bodo Uebber, Ms. Wang Jing and Mr. Yang Shi, as non-executive Directors; and Mr. Fu Yuwu, Mr. Wong Lung Tak Patrick, Mr. Bao Robert Xiaochen, Mr. Zhao Fuquan and Mr. Liu Kaixiang, as independent non-executive Directors.

* *For identification purpose only*