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北京汽车
BAIC MOTOR

北京汽車股份有限公司

BAIC MOTOR CORPORATION LIMITED*

(A joint stock company incorporated in the People's Republic of China with limited liability)

(Stock Code: 1958)

VOLUNTARY ANNOUNCEMENT ON SALES VOLUME FOR AUGUST 2016

This is a voluntary announcement made by BAIC Motor Corporation Limited (the “Company”).

The Company is pleased to announce the following information on total sales volume of the Company for August 2016 and the eight months ended August 31, 2016:

Unit: vehicle

	Total sales volume for August 2016	Total sales volume for August 2015	Total sales volume of 2016 as at the end of August 2016	Total sales volume of 2015 as at the end of the corresponding period of 2015	Percentage Year on Year increase/decrease
Beijing Brand (including the three series of Senova, BJ and Wevan)	30,608	16,366	262,687	178,970	46.78%
SUV	16,837	1,337	131,979	13,152	903.49%
Sedan	946	2,958	8,049	48,406	-83.37%
MPV	8,005	10,563	81,739	73,082	11.85%
CUV	754	0	17,708	35,398	-49.97%
NEV	4,066	1,508	23,212	8,932	159.87%
Beijing Benz	30,005	24,987	197,312	150,846	30.80%
Beijing Hyundai	82,025	70,146	674,810	634,597	6.34%

Please note that the sales volumes above are unaudited figures and have not been confirmed by the Company's auditors and may be subject to adjustment and final confirmation. Shareholders of the Company and potential investors are advised to read the financial results of the Company and its subsidiaries carefully when they are published.

By order of the board of directors
BAIC Motor Corporation Limited
Xu Heyi
Chairman

Beijing, PRC
September 6, 2016

As at the date of this announcement, the Board comprises Mr. Xu Heyi, as Chairman of the Board and non-executive Director; Mr. Zhang Xiyong, Mr. Li Zhili as non-executive Directors, Mr. Li Feng, as executive Director; Mr. Ma Chuanqi, Mr. Qiu Yinfu, Mr. Hubertus Troska, Mr. Bodo Uebber, Ms. Wang Jing and Mr. Yang Shi, as non-executive Directors; and Mr. Fu Yuwu, Mr. Wong Lung Tak Patrick, Mr. Bao Robert Xiaochen, Mr. Zhao Fuquan and Mr. Liu Kaixiang, as independent non-executive Directors.

* *For identification purpose only*