

**Everbright Securities Company Limited**

**2016**

**Environmental, Social  
and  
Governance Report**

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## ABOUT THE REPORT

This report truly and objectively describes the efforts of Everbright Securities Company Limited to perform its social responsibilities as a good corporate citizen in 2016.

## SCOPE OF THE REPORT

Time duration: from January 1, 2016 to December 31, 2016. This report is prepared on an annual basis.

Scope of reporting organizations: Unless otherwise specified, this report covers the head office, branch companies, branches and subsidiaries of Everbright Securities Company Limited.

## BASIS OF PREPARATION OF THE REPORT

This report was prepared with reference to, among other things, the “Sustainability Reporting Guidelines (G3.1)” issued by the Global Reporting Initiative (GRI), the “Ten Principles of the United Nations Global Compact”, the “Guidelines to State-owned Enterprises Directly under the Central Government on Fulfilling Corporate Social Responsibilities” issued by the State-owned Assets Supervision and Administration Commission of the State Council, the “Guidelines for Environmental Information Disclosure of the Companies Listed on the Shanghai Stock Exchange” and the “Report on the Performance of Corporate Social Responsibilities by Companies” issued by the Shanghai Stock Exchange, the “Environmental, Social and Governance Reporting Guide” contained in Appendix 27 to the “Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited”, the “Guidelines on Preparation of Corporate Social Responsibility Report for Enterprises in China” issued by the Chinese Academy of Social Sciences, and the “ISO26000: 2010 Guidance on Social Responsibility” issued by the International Organization for Standardization (ISO).

## COMPLIANCE WITH THE ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORTING GUIDE

Everbright Securities Company Limited complied with the “comply or explain” provisions under the Environmental, Social and Governance Reporting Guide set out in Appendix 27 to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited during the year.

## ACCESS OF THE REPORT

The online version of this report is available on the websites of The Stock Exchange of Hong Kong Limited ([www.hkexnews.hk](http://www.hkexnews.hk)) and Everbright Securities Company Limited ([www.ebscn.com](http://www.ebscn.com)).

## COMPANY PROFILE

Established in 1996, Everbright Securities Company Limited (the “Company” or “Everbright Securities”) is a national comprehensive joint-stock securities company invested and majority-controlled by China Everbright Group Ltd. (“Everbright Group”), and is also one of China’s first three securities firms licensed to engage in “innovative” business approved by the China Securities Regulatory Commission (the “CSRC”). The Company successfully issued A shares on August 4, 2009 to raise the proceeds of a total amount of RMB10.962 billion and was listed on the Shanghai Stock Exchange on August 18, 2009 under the abbreviated stock name of “光大證券” and the stock code of “601788”. On August 18, 2016, the H shares of the Company were listed on the Main Board of The Stock Exchange of Hong Kong Limited (the “Hong Kong Stock Exchange”) under the abbreviated Chinese stock name of “光大證券”, the abbreviated English stock name of “EB SECURITIES” and the stock code of “06178”.

Adhering to the philosophy of “customer-orientation” and the core value of “striving for prosperity of the country and building wealth for the world”, the Company operates in compliance with laws and regulations and steadily, with sufficient capital, strict internal control, safe operation, quality services, forward-looking strategies and leading innovation capabilities.

The Company is a leading full-service securities group in the industry with strong competitiveness, and has established a nationwide operational network. It has strong innovation capabilities and an integrated onshore and offshore business platform. Such platform is one of the largest overseas business platforms among Chinese brokerage firms. As the core financial services platform of the Everbright Group, the Company firmly leverages the integration of onshore and offshore capital markets, focuses on medium-and-high net worth clients, puts clients’ demand as its priority, and expands capital intermediary businesses, in order to achieve the constant growth of its business. The Company’s business scale and key operating indicators rank top among domestic securities firms.

Looking forward, the Company will further promote comprehensive operations, and business synergy and innovation to achieve the integration and coordination of its onshore and offshore platforms and to offer one-stop, cross-border and innovative financial products and services, thus striving to establish Everbright Securities as an internationally competitive full-service investment bank.

## 2016 BUSINESS OVERVIEW

2016 is a year with special meaning in the history of Everbright Securities. While celebrating the significant milestone of the 20th anniversary of its establishment, reform and breakthrough remained the Company's two major themes of development. With the aim of becoming a full-service investment bank, the Company adhered to comprehensive operation, collaborative synergies and innovative development with the capital intermediary as the linking business. The Company continued to promote market-oriented reforms in the management system, operational mechanism and business model, the focus of which was on promoting the Company's transformation in order to continue to substantially enhance its competitiveness and market image.

Over the past year, the Company's regulatory ratings improved amid a general downgrading trend in the industry, witnessed by regaining Class A Category AA, being one of the only eight securities firms that were rated Category AA. Successfully listed on the Main Board of the Hong Kong Stock Exchange, the Company made its debut in the international capital markets, spreading the influence of Everbright Group and setting up a new image for Everbright Securities. In the face of a market downturn, the Company achieved its best performance in history only second to the results of 2015 since the Company's A shares were listed. The Company fulfilled its expected goal of accomplishing the "second venture" in three years, thus achieving new development.

## TRUST OF CLIENTS

### Practicing the Client-oriented Core Philosophy

Adhering to the core philosophy of client orientation, the Company commenced reforms in clients service systems to continuously enhance the standards of its comprehensive financial services.

Being market-oriented and clients' demand-oriented, the Company has reorganized and adjusted its clients service systems and perfected its clients classification and segmentation management among its various market services groups such as retail clients, institutional clients, fellow financial firms, and strategic clients. The Company established the Financial Products Committee to co-ordinate the allocation of internal resources and promote synergies, thus continuously improving the efficiency and quality of the Company's services.

### Strengthening Investor Education

The Company has always attached great importance to investor education. In order to help investors make rational investments, enhance their capabilities in identifying and safeguarding themselves from illegal securities activities, guide them to understand their own rights, and improve their awareness of self-protection and rights protection, the Company launched a series of events and promotional and education activities throughout the year to protect the legitimate interests of financial investors.



In response to the Investor Voice, the research work conducted by the Shanghai Stock Exchange, the Company coordinated with branch heads to timely reflect the opinions and recommendations of the front-line investors. To safeguard the legitimate rights and interests of the investors, the Company took the "World Consumer Rights Day" on March 15 as an opportunity to organize a series of activities on investor education and protection, such as the "Be a Rational Investor" seminar. To guide investors to establish a correct investment philosophy and to protect the interests of general investors, the Company has set up publicity work groups in its branches to launch various publicity activities with the theme of investor rights protection. To help investors stay away from illegal securities activities, the Company organized a month-long program known as "Staying away from Illegal Securities Activities and Conveying Positive Energy" to combat against illegal securities activities.



## TRUST OF CLIENTS

In 2016, the Company held a total of 466 specific activities for investors with an attendance of 173,655 persons.

Starting time of activities	Organizers	Activities	Contents of the activities
March 5, 2016	Shanghai Branch Company	Campaign of Investors Rights Protection on March 15	The Shanghai Branch Company promoted the relevant knowledge about investor rights protection, the harm of illegal investment and awareness of the management of investor suitability.
March 16, 2016	Zhejiang Branch Company	Event titled “Implementing Suitability Management and Establishing New Image”	The Zhejiang Branch Company organized diversified educational activities and campaigns for investors about anti-money laundering, rights protection of investors of private funds and promotion of the “Measures for Securities and Futures Investors’ Suitability Management”.
March 30, 2016	Branch of Century Boulevard, Shanghai	Investors Rights Protection Campaign	Branch of Century Boulevard, Shanghai promoted the basic ideas and means of investor suitability management and provided trainings such as product business risks.
April 12, 2016	Branch of E'shan Road, Shanghai	Special event on illegal capital allocation	The branch strengthened employee trainings to deepen employees’ understanding of illegal capital allocation, and enhanced risk awareness by posting the risk reminders on the notice boards and investors education area in the premise of the branch.
June 18, 2016	Branch of Nanshan Road, Fenghua	Event on implementing suitability	The branch held special activities of implementing suitability and establishing new image.

## TRUST OF CLIENTS

Starting time of activities	Organizers	Activities	Contents of the activities
August 1, 2016	Guangzhou Branch Company	Special event on the suitability management system	Guangzhou Branch Company set up specific posts for investor education to provide trainings for clients and employees, promoted to investors the suitability management system through communication tools such as the official WeChat account and official messaging platform, organized regular trainings; and provided guidelines and explanation for clients who conducted transactions through the counters in the branch.
September 2, 2016	Shenzhen Branch Company	"Promoting Investor Protection Knowledge" campaign	The campaign focused on investor protection, such as investor suitability system, investors' rights and obligations, diversified resolution mechanism for disputes arising from securities investment, and prevention of illegal securities activities.
September 13, 2016	Beijing Branch Company	"Rational Investment and Protecting Wealth" campaign	Beijing Branch Company organized special educational events for investors; held innovative educational activities for investors such as large-scaled activities in squares, community and high school visits, and new product conferences; implemented video playback of event themes and relevant cases in a scrolled list; set up consultation desks to answer investors' enquiries; and put up posters about investor education and interests protection.
October 10, 2016	Branch of Yongjiang Avenue, Ningbo	Investor protection knowledge promotion	The branch promoted knowledge on investor protection, such as the investor suitability system, investors' rights and obligations, the diversified resolution mechanism for disputes arising from securities investment, and prevention of illegal securities activities.
October 13, 2016	Branch of Renmin Middle Road, Kunming	Fortune Seminar of Kunming Branch	The branch initiated campaigns titled "Promotion of Investor Protection Knowledge" with the theme of investor interests to promote the related knowledge on investor interests protection, prevention of illegal financial activities, and the investor suitability management.



## TRUST OF CLIENTS

Starting time of activities	Organizers	Activities	Contents of the activities
October 15, 2016	Shenyang Branch	Investment Salon	The branch conducted a seminar on investor suitability education.
October 17, 2016	Branch of Ziyang Road, Wuhan	Everbright Pramerica Product Forum	The branch formulated and implemented the investor suitability system. It conducted risk profiling for investors, allowing them to understand their investment risk tolerance level and helping them choose financial products or services based on their conditions.
October 27, 2016	Branch of Renmin Middle Road, Kunming	Fortune Seminar of Kunming Branch	The branch introduced trading rules, investment techniques, investment risks, and requirements of suitability management of a range of financial products and businesses including margin financing and securities lending, stock options, National Equities Exchange and Quotations and structured funds.
December 29, 2016	Branch of Shida Road, Liaobu, Dongguan	Education of Suitability of Shenzhen-Hong Kong Stock Connect Programme	The branch held educational activities for investors to explain the Shenzhen-Hong Kong Stock Connect programme, and conducted investor suitability education.

## Strengthening Client Suitability Management

A richer category of financial products, together with a deepening business, imposes a higher demand on client suitability management. By adhering to the latest regulatory requirements and trends, the Company made timely additions and revisions to its internal business management systems. In its daily operation, the Company has standardized its business processes, strictly implemented relevant business systems, while diligently understanding clients' risk appetite, investment experience, related business knowledge level and other information to ensure the products and services that the clients will invest or select are suitable for them. The Company also strengthened its advocacy and services through various information announcements and investor education activities.

In 2016, the Shanghai Securities Regulatory Bureau, Shenzhen Securities Regulatory Bureau, National Equities Exchange and Quotation Co., Ltd., China Securities Depository and Clearing Co., Ltd., Shanghai Stock Exchange and Shenzhen Stock Exchange conducted several on-site inspections of the Company, during which they highly recognized the Company's client suitability management and investor education services.

## TRUST OF CLIENTS

## Protecting Clients' Information

The Company attaches great importance to the protection of client information security, and requires all business departments, branches and subsidiaries to protect client information security strictly complying with the relevant requirements. When providing services for clients, the Company requires customer services executives to strictly comply with the principle of cryptographic check which allows them to provide clients with relevant account information only if clients are able to pass the verification of the account transaction passwords.

## Improving Client Complaint Resolution Mechanism

To safeguard the legitimate rights and interests of the investors, regulate securities brokerage business, improve the quality of client service and enhance client satisfaction, the Company continues to improve its complaint mechanism and has made great efforts to strengthen the management of procedures in handling client complaints. The Company has established complaints handling systems by formulating and amending the "Measures for Work involving Petition of Everbright Securities Company Limited (Revised)" and the "Client Complaints Management System for Retail Transaction Business" according to the applicable regulatory requirements and the situation of the Company. By clearly defining complaints responsibilities, departments at all levels are responsible to handle customer complaints that involve business of their own department. Additionally, special posts were also set up in the Company's headquarters and branches to deal with client complaints. Client complaints are handled strictly according to three principles: firstly, the Company insists on adopting the "first inquiry accountability system", where the first person taking up the complaint is responsible for tracking the processes and results; secondly, the Company adheres to the principle of regional management and hierarchical accountability, where the responsible department heads are held accountable; and thirdly, the Company insists on the principle of combining timely and on-the-spot resolution with guidance and education. The Company strictly follows the complaint handling procedures to acknowledge client complaints and identify the nature of complaints. The complaints are transferred to the corresponding processing departments according to difference clients and business, while the outcome of complaints are timely reverted to the clients and related departments. Adopting the measures of "proactive precautions in advance, timely handling during complaints, and post-complaint analysis and summarization", the Company endeavors to resolve complaints at the lowest level as far as possible. Channels of complaints are kept open and available, complaint handling methods of the Company and its branches are open to all, and dedicated staff members are assigned during business hours to take up complaints. The Company strictly implements the compliant reporting mechanism with major complaints timely reported in writing by the complaint receiving department to the Company's senior management.

## Ensuring a Safe and Stable Trading System

In 2016, focusing on system building and process control, the Company effectively strengthened its daily operation management and risk control, achieving safe operation throughout the year with no incident. The Company constantly optimized its business systems and processes, continuously improving business efficiency and business processing. Being demand-centric, the Company set up and launched the "E-Counter" system. Through industry innovation such as paperless counter service and workflow engine, there was significant improvement in client experience, teller operation convenience and business error control, which assured that the Company's operations, including transaction management, fund management, settlement and accounting, were safe, smooth, efficient and orderly.

## TRUST OF CLIENTS

### Strengthening Supply Chain Management and Adhering to Green Procurement

Due to its business nature, the Company does not have any major suppliers. The Company has been improving its supplier management, mainly including:

1. Paying attention to the business ethics and social responsibility of the suppliers and cooperating with the suppliers which observe contracts, value credit and have a strong sense of social responsibility while abiding by the principle of good faith.
2. Ensuring the suppliers can compete with each other in an open and fair manner in terms of institution. There shall not be any differential treatment or discrimination towards the suppliers under unreasonable conditions. Commercial bribery activities shall be strictly monitored and prevented.
3. Strictly implementing discipline of tendering and prohibiting open tendering where results are pre-decided internally, leaking information on tendering and other bidding collusion. Prohibiting obtaining or receiving kickbacks other than those agreed under contracts. Prohibiting unauthorized field trips or tours arranged by suppliers. Prohibiting employee's embezzlement of the legitimate business interests which shall be provided by the suppliers to the Company in a proper way.

The Company adheres to green procurement, insisting on following environmental standards in the daily procurement process : (a) corresponding credit points will be added to suppliers which have obtained the environmental management system certification and quality management system certification when considering their tender documents, (b) it is clearly stated in tender documents that tenderers should use double-sided printing in preparing their tenders, while extravagant packing is discouraged.

### Protecting Intellectual Property

The Company respects and protects intellectual property and uses the software and hardware products provided by the vendors within the scope of the contracts. By strictly complying with the "Advertisement Law of the People's Republic of China" and the "Trademark Law of the People's Republic of China", the product promotion and advertisement of the Company are in line with the relevant requirements.

## COMMUNITY RESPECT

While achieving sound economic results, the Company always strives to take up corresponding social responsibilities so as to become a good social citizen who is respected by the society. In 2016, the Company was listed in “Fortune China 500”, re-elected as the “Best Securities Company of the Year” (by Financial News and the Institute of Finance and Banking of the Chinese Academy of Social Sciences), and listed in “Asian Brands 500” and “Top 500 Chinese Brands” (both elected by the China Brand Value Research Institute). The Company was again awarded the “Best Financial Brand by the Hurun Report”. These accomplishments helped the Company’s social influence to reach a new height.

### Financing the Real Economy

In 2016, striving to getting back to the origin of the industry, the Company insisted on deepening its efforts in the regional economy and the real economy. The aim was to become an investment and financing arranger, market organizer, venture capitalist for products, liquidity provider and risk manager providing the necessary markets, products, institutional arrangements and risk management for the development of the real economy. Among these areas, PPP (public-private partnership) finance represents an important exploration and innovation of the Company’s deepening efforts in the regional market and in serving the real economy. The Company established PPP financial services models, represented by the Kunming squatter settlement rebuilding model, state-owned enterprises cooperation model and purchase-instead-of-build model. The Company established close cooperation with more than ten large-scale state-owned enterprises directly under the Central Government with service areas covering more than 10 provinces including Yunnan, Zhejiang, Jiangsu, Shaanxi and Anhui. Service projects involved various businesses including region development, transportation, water conservancy, which effectively served the development of the real economy.

### Fulfilling Social Responsibility through Taking Targeted Measures in Poverty Alleviation

In 2016, the Company actively responded to the appeal of the Central Government to fulfill its social responsibilities, forming pairing partnership for poverty alleviation respectively with Xintian County in Hunan, Wan’an County and Xingguo County in Jiangxi, and Xiji County in Ningxia. The Company selected key business personnel to work in Xintian County, participating in the local economic and social development. The Company also provided professional trainings and guidance to the relevant departments of Xintian County and major enterprises in Xingguo County. On-site visits were made to local enterprises in the target service areas, and new poverty alleviation models with targeted measures were explored together with the local governments incorporating the characteristics of Everbright and taking the local circumstances into consideration.



## COMMUNITY RESPECT

During the reporting period, the Company successfully recommended a company located in a poverty-stricken area to quote its shares on the National Equities Exchange and Quotations, and provided constant supervision to this company.

The Company organized its employees to actively participate in Everbright Group's "Mingde" Scholarship Program:

- A total of 709 employees of the Company pledged to sponsor 234 primary school students (RMB1,200/two years) and 208 secondary school students (RMB2,000/two years) with a total donation of RMB697,200.
- Sponsoring 35 university freshmen (RMB4,000/year) with financial difficulties in Xintian County in 2016 with a total donation of RMB140,000.
- The Company followed up and completed support work of the reconstruction of Everbright Daozhu Primary School (光大道竹小學) in Zunyi, to rebuild its shower rooms and heating rooms on top of the existing structure and build four additional rooms with RMB58,000 in total, which greatly improved the school environment.
- By initiating a "One-to-One Sponsorship Program" for Everbright Daozhu Primary School, the Company's employees sponsored 19 primary school students (RMB500/year) with a total donation of RMB10,200.
- For the whole year, the Company donated RMB600,000 to the poverty alleviation fund under the Securities Association of China, RMB800,000 (including RMB140,000 to the university freshmen with financial difficulties in Xintian County in 2016) to poverty-stricken areas, and RMB160,000 to Guangdong Foundation for Poverty Alleviation.

## Proactively Fulfilling Taxpayer's Responsibility

The Company believes that payment of taxes according to law is central to the fulfillment of its corporate social responsibility. Since its establishment, the Company has always adhered to the philosophy of paying taxes honestly according to law, truthfully and timely declaring and paying various taxes as a way of repaying society in fulfilling its social responsibility. For the whole year of 2016, the parent company, Everbright Securities, paid total taxes of RMB4.362 billion. The Company timely contributed to the Securities Investor Protection Fund managed by China Securities Investor Protection Fund Corporation according to the relevant requirements, through which the Company implemented the work plan of mitigating securities market risks promoted by the regulatory authorities and contributed to the stable development of the securities market. In 2016, the parent company contributed RMB50 million to the Securities Investor Protection Fund.

## COMMUNITY RESPECT

## Committing to Social Charity Activities

In addition to actively participating in poverty alleviation, the Company's various branches also actively took part in local charitable activities:

- The employees of Zhejiang Branch Company actively took part in the "Journey to Siming for Financial Inclusion" charity fundraising activity, and donated RMB24,200 to the old revolutionary base at Liangnong Town of Yuyao in Siming Mountain.
- Guangdong Branch Company actively supported the Chinese New Year Poverty Alleviation and Fun Gala for Xiayi Village held by Guangdong Securities Regulatory Bureau by sponsoring a total of RMB11,400.
- The employees of Chongqing Branch Company actively joined the "Winter Sunshine Warming You and Me" Chinese New Year social care activity to help young people in hardship in Yuzhong District to spend a warm lunar new year.
- Branch of Maidi Road, Huizhou actively participated in public welfare activities, donating various items in different ways, including 90 winter blankets, ten packs of rice, eight barrels of edible oil, eggs and four boxes of noodles, to the local elderly homes, orphanages, old people living alone and households in hardship, and poor children and elderly individuals living in Lushui County of Yunnan Province.
- The employees of Branch of Furong Middle Road, Changsha participated in the "Charity Day Donation" activity organized by the Securities Industry Association of Hunan Province with a total donation of RMB6,200.
- Branch of Xiamen promoted financial knowledge and financial risk information to students in their fourth year of college at the Finance and Economics Institute at Jimei University in Xiamen, with over 100 participants giving enthusiastic response during the seminar.
- Branch of Qingdao actively joined the student sponsorship program of Project Hope by sponsoring the education of an outstanding secondary school student in Pingdu City until the completion of higher education.
- In addition, the Company actively organized its employees to participate in non-remunerated blood donation to fulfill its corporate citizen responsibility, exceeding the target of the Company's 2016 annual blood donation plan.



## COMMUNITY RESPECT

### Green Energy Saving and Environmental Friendly

The Company vigorously promotes the concept of “energy saving and environmental protection”, conforming to the development requirements of a low-carbon economy. While minimizing the impact of its operations on the environment, the Company insists on exploring the development of finance business that emphasizes energy saving and environmental protection with the optimal allocation of resources.

In respect of emissions, as a financial institution, the Company does not produce wastewater, exhaust gas and hazardous waste emissions in its daily operations, only discharging a small amount of wastewater and domestic garbage from its offices. With regard to domestic garbage, the waste is sorted by the cleaning staff of the property management office before those unrecyclable garbage is collected on schedule by municipal contractors. As for domestic wastewater, the Company strictly abides by the “Water Pollution Prevention and Control Law of the People’s Republic of China” and other laws and regulations. After the initial sedimentation treatment, the wastewater is discharged into municipal sewage pipes, and the sediment is treated by the municipal services authorities. In respect of greenhouse gas emissions, the Company actively adopts energy-saving measures to improve power usage effectiveness. The Company encourages a paperless office by using recyclable office supplies. The Company also advocates environmentally friendly low-carbon travel and has been phasing out heavily polluting vehicles.

In terms of use of resources, the Company strictly abides by the “Energy Conservation Law of the People’s Republic of China”, and has always been committed to improving the efficiency of use of energy, water resource and materials in order to continuously enhance the Company’s resource utilization performance. The Company has adopted a variety of approaches to put energy-saving and emission reduction work into effect throughout its daily operation:

- In renovating the Company’s headquarters and in decoration and refurbishment work of its branches and subsidiaries, priority is given to the use of environmental friendly and energy-saving materials and equipment.
- The Company maximizes natural lighting in office areas to reduce power consumption of the lighting equipment, while minimizing the standby time of computers, printers and copiers.
- Air conditioning temperature is set at 25 degrees Celsius or above in summer and below 22 degrees Celsius in winter.
- The employees are encouraged to take the stairs to reach the lower floors, and no elevator service is provided for the lower floors during rush hours.
- Posters are put up in staff canteens to promote food conservation, and stickers are posted and daily inspections are carried out to prevent dripping taps.

## COMMUNITY RESPECT

- The research and development and the launch of the Company's new office automation (OA) system has been completed. Requisition, use, recycling and disposal of office supplies are regulated; and double-sided printing and waste paper recycling are highly encouraged.
- The entire Company earnestly implements the relevant requirements of the "Eight-point Code" issued by the Central Government to promote the practice of thrift and saving and to reject extravagance and waste.

In respect of the environment and natural resources, the Company actively supports the development of the environmental protection industry by assisting the enterprises engaged in environmental protection industry to become larger and stronger through mergers and acquisitions. The Company provides various services and takes practical actions to promote the development of the enterprises engaged in environment protection industry, including assisting their issuance of green financial bonds, refinancing and listing on the National Equities Exchange and Quotations, raising proceeds of over RMB60 billion.

The Company advocates paperless billing, and vigorously develops an online trading system, enabling customers to carry out various types of online securities transactions. Such a practice saves customers time and transportation costs to travel to the Company's branches to handle transactions, avoiding a large number of vehicles on the roads thereby reducing exhaust emission, which not only conforms to the current trend of environmental protection and energy conservation, but also helps enhance our customer experience.

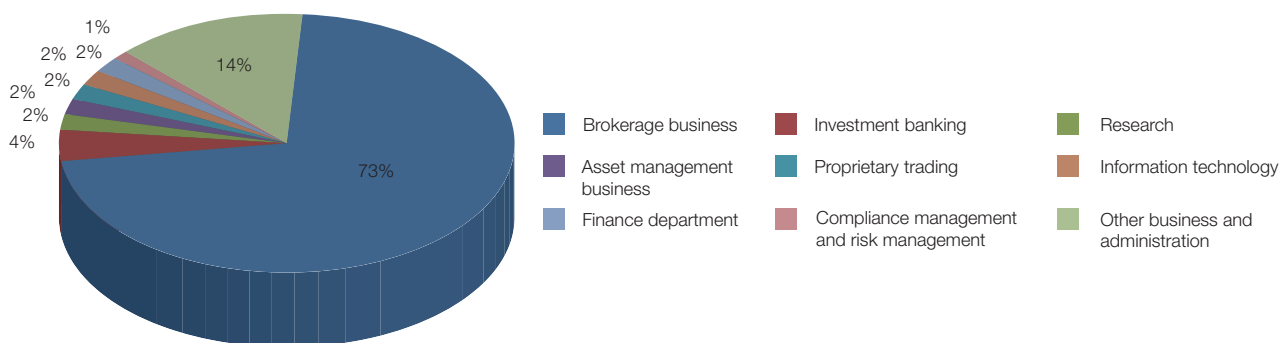


## EMPLOYEE WELL-BEING

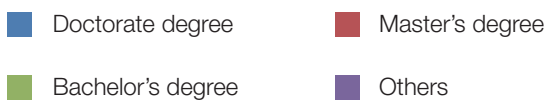
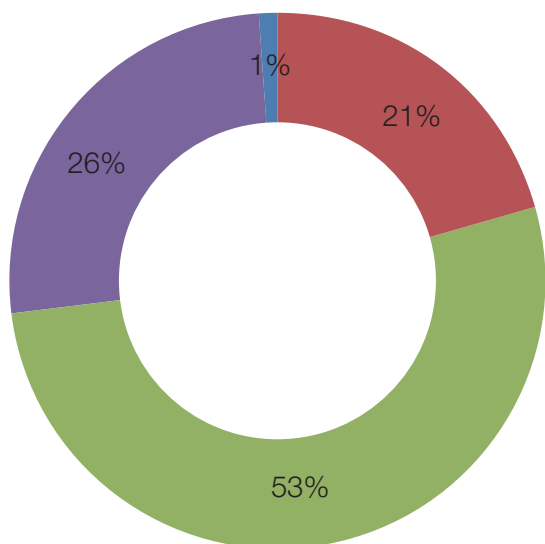
### Total Number and Composition of Employees

As at the end of 2016, the Company had a total of 7,932 employees (including securities brokers), among which 6,835 employees were at the parent company and 1,097 employees were at the Company's wholly-owned and controlled subsidiaries. Among these employees, 1% of them had a doctorate degree, 21% of them had a master's degree, 52% of them had a bachelor's degree, and 26% of them had a college degree or below. In terms of age, 38% of the employees were 30 years old or below, 38% were from 31 to 40 years old and 24% were 41 years old or above.

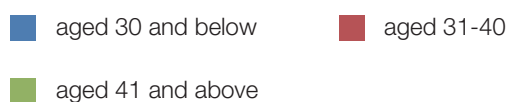
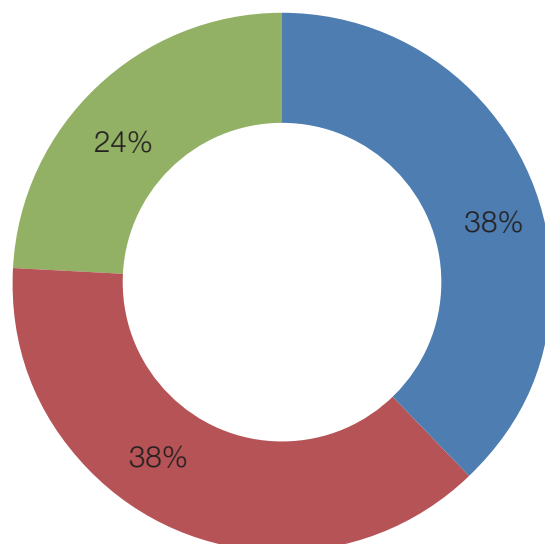
#### Composition of the work force of the Company



#### Academic degree distribution of the employees of the Company



#### Age distribution of the employees of the Company



## EMPLOYEE WELL-BEING

### Principles of Human Resources-related Works

The Company sticks to the principle of “fairness, openness and equal competition” to carry out its human resources related works, including providing equal and open job opportunities for the general public and transparent access to promotion for its employees. The Company publicly releases the recruitment information on the social platform and upholds the unified and transparent recruitment standards. Job applicants are not discriminated due to their gender, race, physical conditions, region, religious belief or the other factors during the employment. The Company insists recruiting talents from various fields, whose educational background covers banking, economics, computer, finance and engineering, from different organizations such as banks, consulting companies and internet enterprises. When the Company hires talents with overseas background, it insists recruiting talents with talent-based standards and adhering to the human resources policy of “flexible employment, soft management, and personalized services” instead of applying rigid restraints such as nationality, household register, region and personnel relations. The adoption of such policies allows the Company to practically solve the problems of introduction of overseas talents, accelerate the internationalization of human resources, and demonstrate the framework of “well utilizing talents from all over the world” of the Company.

### Protecting Employees’ Rights and Benefits

The Company has strictly complied with the relevant laws and regulations, such as Labor Law of the People’s Republic of China and Labor Contract Law of the People’s Republic of China, to manage the labor relationship. The Company has signed collective contracts with labor unions and reached written agreements with regard to matters such as remuneration, working hours, rest days and leaves, occupational health and safety as well as insurance and benefits of its employees. Labor contracts are signed with the employees on the basis of equality, willingness and consensus, which set out the rights and obligations of both parties and to form the labor relationship by law. The Company has not employed child labor nor any forced labor.

The Company continuously refines its remuneration and benefit system with an aim of offering its employees competitive remuneration incentives and comprehensive benefit protection. In 2016, the Company reconstructed the remuneration system of its branches by moderately adjusting the variable remuneration ratio of its frontline employees, harmonizing the significant impact of market fluctuation on remuneration and hence safeguarding the income of its junior staff. In addition, the Company adopted the model of “same business, same incentive” in which the employee performance is closely linked with corporate performance outcomes and value so as to give full play to the initiative and creativity of the staff.

The Company has established a multi-level welfare system in order to release its employees from worries about the future. For this regard, the Company contributes to social insurance (including pension, medical insurance, unemployment insurance, maternity insurance and work injury insurance) for all employees, sets up corporate annuity scheme as an effective complement of the basic pension, insured its employees with supplementary business insurance (including group personal accident insurance and critical illness insurance etc.). Some schemes also cover the family members of employees. For example, the Company insures the minor children of the employees with supplementary medical insurance.

## EMPLOYEE WELL-BEING

Placing great importance on workplace safety, the Company has formulated a series of contingency plans such as Contingency Plan for Fire Accident of Everbright Securities Company Limited and Contingency Plan for Emergency Evacuation of Everbright Securities Company Limited and further improved its fire safety measures by continuously strengthening the fire management system of the headquarters, all subsidiaries, branch companies, branches and office premises and carrying out safety inspection with timely replacement of carbon dioxide fire extinguishers and equipment such as gas masks and fire axes. Specified contingency drills such as fire evacuation are regularly conducted as a preventive measure to raise awareness of fire prevention and reduction as well as the ability in responding to contingency among the Company's employees in accordance with the requirement of Regulations Governing the Contingency Plan for Critical Emergency of Everbright Securities Company Limited.

The Company cares about its employees' health and organizes regular body checks for all employees (including temporary staff and retirees) every year and invites prestigious medical experts to offer its employees health consultations and seminars.

## Reinforcing Employee Training

Adhering to the principle of "Employees Grow with the Company", the Company continuously enhances and enriches its hierarchical education and training system. To satisfy the need of employees to grow at different development stages, the Company commences stratified and classified training programs clustering the characteristics of the career development at every stage for newcomers, key business executives and the management.

The Company effectively motivates active learning among its employees by constantly innovating new training methods. On top of multi-dimensional research methods with focus on key contents such as strategic transformation, frontier and business development, new training methods, such as lectures, games, role play, sitcoms, case study and bullet curtain, are used to realize the role of promoting reform, culture dissemination and self-reliance.

Capitalizing on the internal, external and internet resources, the Company provides diverse learning opportunities to its employees. In 2016, the training investment amounted to approximately RMB6.06 million with an attendance of 7,346 in a total of 118 sessions of internal trainings and an attendance of 436 in a total of 203 sessions of external trainings. To materialize training for all staff, online training via internet, WeChat and videos was used as a supplementary to offline training, which vigorously satisfied the development needs of the staff.



## EMPLOYEE WELL-BEING



## Improving Career Development System for Employees

The Company has placed a great emphasis on career development of talents and dedicated to provide its employees abundant opportunities for career development. In 2016, the Company provided the opportunity of “horizontal” and “vertical” development to its employees through sequential “dual-channel” development, management rotation, expatriate assignment and fruitful training courses.

The Company reasonably sets up training courses to equip its employees with the knowledge and strengthens their unity as a support for subsequent career development. The Company arranged a wide range of interactive training programs for its new and old employees offered online and face to face, such as cultural workshops, recreation, sharing sessions for new and old employees as well as aerial display and focused on themes such as corporate culture, business introduction and career planning. The Management Trainee Scheme of the Company is designed specifically for fresh graduates so as to enable them to accumulate the knowledge and capabilities for career development which provides high-caliber human resources for company growth.

While building up an equitable and positive career development platform with judicious employment, the Company has introduced the MD system to expand the career development channel for its employees. The MD system defines the requirement for employees’ career development and establishes a professional development path based on performance and capabilities for all the staff (including temporary labors), which allows flexible “vertical” career development path.



## EMPLOYEE WELL-BEING

Taking the need of business development and talent characteristics into deep consideration, the Company has effectively resolved the issues such as divisive management, structural rigidity and job immobility by undertaking management rotation, which has resulted in significant achievements on cultivating compound talents and facilitating industry synergy and opportunity of “horizontal” development for the employees.

### Caring For Special Groups

Further improving the seamless link of daily assistance with intensive condolence, the Company has formalized and standardized its volunteer work under the complementary mechanism of sudden illness and hardship assistance and prolonged volunteering to ensure the comfort and caring based on the principles of “full-covered, follow-up and service-oriented”. The management of the Company visits disadvantaged employees and expresses their concern twice a year during New Year’s Day and Chinese New Year. In 2016, the Company consoled its employees in hardship for 43 times with a sum of RMB168,000 as consolation money while 5 persons were given a donation of RMB410,000 from the charity and relief fund of the Company.

The Company expresses concern about the housing problem of its young employees. The Company joined hand with the government of Jing’an District, Shanghai to build Everbright Securities Youth Hostel in 2016. The initiative of “Some Government Grant, Some Business Aid and Some Self Fund” solves the housing problem of more than 100 young employees. The hostel is well-equipped, allowing the young employees to move in by early 2017. Leveraging various resources to build mingling platform for young employees and expand their social circles, the Company also organized seven gatherings for the young people working at finance industry in Shanghai to help them pursue their own happiness.

Upholding the vision in caring its employees, the Company attaches great important to the particular benefits of female staff and is committed to be a reliable “family member” of them. Female employees are covered by special insurance for gynecological cancer as an additional healthcare protection. The nursing room has been upgraded in order to provide intimate service to breastfeeding mothers. The Company conveyed the heartwarming culture of Everbright to its female employees by carefully planning activities such as “Everbright’s Dream Girl Festival” on March 8 and “The Most Glorious Star of Everbright” on June 1.



## EMPLOYEE WELL-BEING

To show its concern about the employees' well-being and encourage the employees to enrich their lives, the Company has maintained a reading room and an activity center and organized cooking classes for employees. As a result of deepening the strategic cooperation projects and the launch of labor union card, employees are able to enjoy quality travel services and quality life. House-call services of the traditional prescription and medical consultation are provided for employees.

### Building Team Harmony

To celebrate the 20th anniversary of the establishment the Company, the Company, through the help of "Everbright e-home" Corporate Culture Network Platform, organized a series of activities including a writing competition and a photography competition to create a positive corporate culture and to activate pride and sense of honor among its employees. The Company is determined to organize monthly cultural and leisure activities with an aim of opening its employees up to opportunities and creating a positive atmosphere of "happy work and healthy life". Various cultural and leisure activities were held by the Company for its employees during the reporting period, including:

- a series of cultural and leisure activities under the theme of "New Start, New Milestone" comprising the second session of orienteering hiking in Binjiang Forest Park and the second session of afternoon challenge in the headquarters.
- Staff Sports Day in Beijing, Chongqing and Zhejiang branch companies.
- six sessions of "Walkathon" walking activity, which was organized in two quarters with nearly 1,400 participants.
- in addition to supporting the badminton, basketball and football teams to organize activities, the Company also formed the Everbright running team and organized teams to take part in the snooker, soccer and basketball competitions. The Company achieved outstanding results in the Shanghai Securities Practitioners Badminton Tournament sponsored and hosted by the Company. The Company also obtained great achievements in the 2016 Jing'an International Indoor Rowing Championship, 2016 Shanghai Coordinates City Orienteering Challenge, 2016 Champion Run Shanghai Dishui Lake International Half Marathon, the 5km Walkathon for Million Financial Practitioners (Shanghai) and the "Bring the Party Flag with You on the Journey" Orienteering Walk, which was part of the July 1 Special Events of Jing'an District Working Committee.



### Stimulating Pride of Employees by Benchmarking

The commencement of annual appraisal for advancement has been a longstanding tradition of the Company. It also plays an important role in stimulating the enthusiasm, initiative and creativity of employees. In 2016, the Company carried out the award selection for advanced group, advanced project working team, advanced sales department and advanced personnel for 2015 in order to reward the outstanding performance of the employees in 2015 and to guide them towards on-the-job learning and mastering business skills, which in turn formed a positive environment for the initiatives of "Setting the Benchmark, Learning from the Benchmark and Rewarding the Benchmark".

## BUILDING SHAREHOLDERS' CONFIDENCE

### Strengthening Corporate Governance

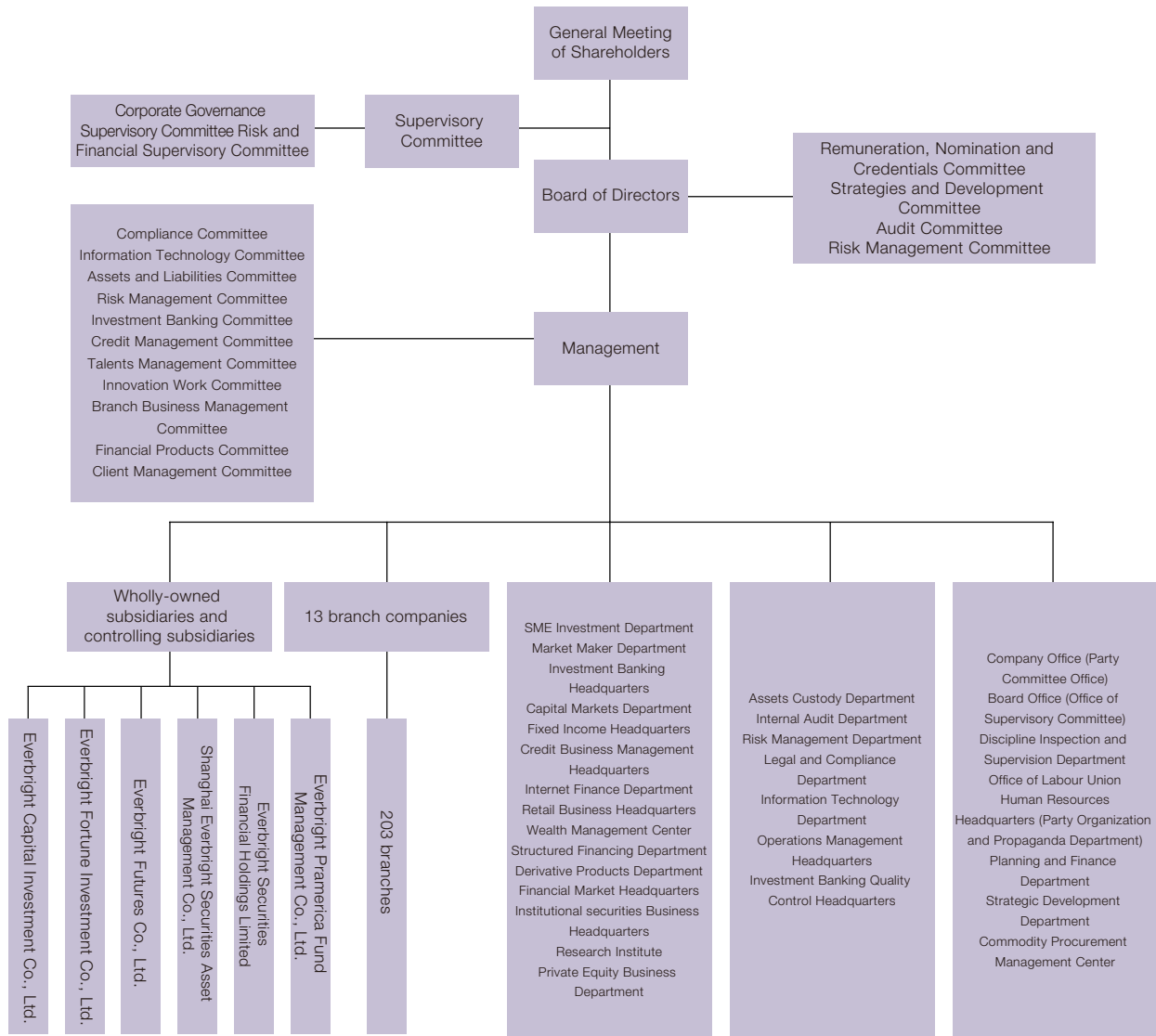
The Company has strictly complied with the requirements of the laws, regulations and normative documents, including the Company Law of the People's Republic of China (the "Company Law"), the Securities Law of the People's Republic of China, Code of Corporate Governance for Listed Companies, Code of Corporate Governance for Securities Companies and Rules Governing the Listing of Securities on the Hong Kong Stock Exchange, to gradually optimize the corporate governance structure and further strengthened the corporate governance among the competent authority, the decision-making body, the supervision body and the management in terms of their accountabilities, operational norms and check-and-balance mechanism.

According to the articles of association of the Company (the "Articles of Association"), the board of directors of the Company (the "Board") may exercise its powers over 18 matters, including convening a general meeting, reporting at a general meeting and executing the resolutions of a general meetings. During the reporting period, 10 board meetings were convened, five of which were held on site, two through communication means and three by combination of both methods. One annual general meeting and two extraordinary general meetings were called and convened by the board of directors of the Company.

In strict compliance with the relevant requirements of the Company Law, the Articles of Association and the relevant rules of procedure, the Supervisory Committee of the Company performed its duties proactively and independently according to laws, supervised over the implementation of resolutions of the general meetings by the Board and the ordinary operations, financial position, compliance and internal control of the Company, in an effort to protect the legitimate interests of the Company and the shareholders as well as to guarantee the standard operation of the Company. During the reporting period, five meetings were convened by the Supervisory Committee, four meetings of which were conducted on site and one through communication means.

## BUILDING SHAREHOLDERS' CONFIDENCE

The organizational chart of the Company is as follows:



Note: The above organizational chart is the organization structure as of the date of this report and only contains the first-level controlling subsidiaries of the Company.



## BUILDING SHAREHOLDERS' CONFIDENCE

### Enhancing Information Disclosure

As a responsible listed company, the Company is dedicated to effective protection of minority shareholders of the Company and their full right of information so as to ensure the fairness of information disclosure. The Company has also continued to take a series of concrete actions to further improve and intensify its communication with investors. The Company has successively formulated the “Information Disclosure Management System of Everbright Securities Company Limited”, “Management Measures on Persons with Knowledge of Inside Information of Everbright Securities Company Limited” as well as other rules and regulations. The Company appointed the secretary to the Board and the company secretary to be responsible for information disclosure. The company secretary, the representative of securities affairs and the office of the Board assist in information disclosure and maintenance of investor relations.

In 2016, the Company strictly complied with the laws, regulations and regulatory requirements in disclosing all material information to ensure that its investors are kept informed of the significant events of the Company. During the reporting period, the Company disclosed information on the Shanghai Stock Exchange and the Hong Kong Stock Exchange in compliance with the laws and regulations. All the contents disclosed were accurate and up to the standards of disclosure. The Company did not commit any unlawful acts in relation to information disclosure.

### Actively Initiating Investor Relationship Management

During the reporting period, by upholding its principles of standardization and fairness, the Company actively initiated investor relationship management. The Company actively listened to the reasonable advices and recommendations from various investors. The investors were informed timely with the circumstances of the Company while the issues that the investors concerned about and important feedbacks were in turn delivered to the management and the Board, which facilitated the interaction between the Company and the capital markets.

### Reinforcing Internal Control Standard

The Company has established a comprehensive corporate internal control structure which defines the responsibility of the Board, the Supervisory Committee, the management, internal control supervisory department, all internal organizations and the relevant units in internal control in accordance with the requirements and the relevant regulatory requirements of The Basic Standard for Enterprise Internal Control and its supplementary guidelines. The Board is responsible for the well establishment and effective implementation of internal control; the Supervisory Committee oversees the establishment and implementation of internal control undertaken by the Board; and the management is responsible for leading the daily operation of internal control within the Company. The legal and compliance department, the risk management department and the internal audit department independently perform their internal control inspections concerning compliance supervision, risk monitoring, internal audit and other matters, make recommendations in respect of the internal control weakness identified, reinforce prompt improvement from the relevant responsible parties and report them according to the relevant reporting path. All departments, wholly-owned or controlled subsidiaries of the Company are responsible departments of the Company's internal control and take the first responsibility for the internal control in their respective departments. On top of the leadership group for internal control appraisal and the working group for internal control appraisal, the Company has also established the mechanism for internal control contact, which is responsible for conducting the annual self-assessment on internal control of the Company and the report thereon is disclosed on the websites of the Shanghai Stock Exchange and the Hong Kong Stock Exchange. Meanwhile, the Company has engaged an accounting firm to perform the annual internal control audit. By advocating internal control as everyone's business, the Company continuously enhances its capabilities in operational management and risk prevention through strengthening and standardizing its internal control. The Company was rated Class A Category AA in the Classified Supervision and Administration of Securities Companies for the Year published by the CSRC in July 2016.

## BUILDING SHAREHOLDERS' CONFIDENCE

### Continuously Implementing Anti-money Laundering

The Company earnestly performs its responsibility for anti-money laundering and improves the effectiveness of anti-money laundering and anti-terrorist financing with an aim of practically preventing and combating against anti-money laundering in any kind. In 2016, the Company reviewed the external regulatory requirements and internal workflow, reviewing the external investigations of branches, and amending, adding and issuing 12 anti-money laundering policies. As a result, the anti-money laundering management system was further improved. In order to better enforce the latest regulatory requirements, the anti-money laundering system was fully upgraded. As compared to the original system, the new system was significantly improved in terms of completeness, accuracy and reasonableness which provided a clearer delineation for subsequent artificial selection.

While constantly optimizing the management system, the Company closely monitored the implementation of anti-money laundering and continued to carry out anti-money laundering trainings. In 2016, anti-money laundering inspections and self-inspections covering 13 branch companies and over 130 branches were carried out and rectifications required in relevant departments were monitored. To increase the knowledge of anti-money laundering in branches, the legal and compliance department delivered professional lectures and on anti-money laundering for five branch companies covering over 80 branches in the areas. Meanwhile, the Company opened five anti-money laundering courses via the platform of Sunshine College (陽光學院) of the Company. The courses contain “Introduction to Compliance Management for Securities Companies and Anti-money Laundering Seminar”, “Code of Conduct for Securities Practitioners and Anti-money Laundering Training”, “Practical Anti-money Laundering Training for Securities Companies”, “Business Training for Anti-money Laundering” and “Anti-money Laundering Policy Dynamics in China and Discussion on Anti-money Laundering Practices for Securities Industry” which cultivate the active responsibility of the employees to anti-money laundering in daily operation.

### Strictly Preventing Commercial Bribery, Extortion and Fraud

The Company strictly abides by the “Anti-Unfair Competition Law of the People’s Republic of China”, “Anti-Commercial Bribery Convention of the Members of Asset Management Association of China” and other laws and regulations as well as industry conventions. The Company attaches great importance to shareholders’ interest and strictly prevents compliance risk. A series of tasks focusing on prevention of commercial bribery were launched. In July 2016, the Company invited King & Wood Mallesons, the PRC legal advisers to the Company, to organize anti-commercial bribery training. In August, with an aim of further raising the legal awareness of anti-commercial bribery among its employees, the Company organized anti-commercial bribery education activities, by which the relevant regulation of anti-commercial bribery, regulatory cases and relevant learning materials as well as commitment letters for anti-commercial bribery were distributed and all departments, branch companies and subsidiaries were strictly required to follow them and all employees were required to study in earnest. The combination of online and offline education methods have played a full role in education and warning.

## BUILDING SHAREHOLDERS' CONFIDENCE

### Reinforcing the Chinese Walls System

Having the Measures for the Administration of Chinese Walls of Everbright Securities Company Limited as the backbone, coupled with the respective Chinese Walls systems on different business lines, the Company has constructed a relatively comprehensive Chinese Walls system. The Company has strictly complied with the external regulatory requirements and internal policies. It implemented basic isolation measures such as department isolation, personnel isolation, capital independence, accounts independence, physical isolation and information system isolation and its relevant cross-wall approval procedures for reverse isolation to ensure effective isolation and individual management of organizations, personnel, office premises, information system, capitals and accounts. On the basis of undertaking the basic isolation measures, by way of combining information technology control and manual control, the Company adopted supervision, disclosure or restrictive measures towards the relevant incident of conflict of interest. An independent central controlling room was built to monitor and carry out regular comparison analysis on businesses that contain potential risk of conflict of interest.

As the development of various businesses becomes more complicated, cooperation between the parent company and its subsidiaries has become more frequent. In order to improve the prevention and management in conflict of interest, the Company made amendments to about 10 policies including the Measures for the Administration of Chinese Walls and business management policies in 2016. Meanwhile, the Chinese Walls system was upgraded based on the actual need of the Company where functions such as update notification, tracking and monitoring were added on top of the existing functions and the cross-wall approval procedures was migrated to the new office automation (OA) system to increase the functionality of the system.

### Combating Insider Trading

In 2016, the Company continued to implement the requirements of Chinese Walls in accordance with the internal and external requirements. Through setting up a series of internal systems and procedures in isolating the insider information and information that actually or potentially constitute conflict of interest from business areas that are of conflict of interest to prevent insider trading. For the sensitive information of the Company, centralized and effective monitoring management was carried out with restriction lists and observation list drawn. The business black-out periods for securities research reports were set up. The Company organized and implemented relevant measures on supervision, disclosure, restriction and waiver approval. For conflict of interest between businesses of the Company and between the Company and its subsidiaries, identification, judgment and adjustment were made while accepting compliance consultation regarding conflict of interest management from all business departments, branches and subsidiaries. Continuous development and improvement on the implementation measures and procedures of Chinese Walls for all business departments and financial innovative business areas were carried out. Monitoring and regular sampling were undertaken on phone recordings and online activities of key employees who published securities research reports and conducted businesses such as investment banking and securities investment and participated in managing sensitive information in Chinese Walls in order to identify compliance risks. Compliance education and training on prevention of insider trading and conflict of interest prevention were promoted.

**BUILDING SHAREHOLDERS' CONFIDENCE****Continuously Returning to Shareholders**

The Company highly values the reasonable investment returns to shareholders, and the shareholders' legitimate interests of receiving gains on assets have been fully safeguarded. The Company has specified the adoption of consistent and stable profit distribution policy in the Articles of Association and formulated the Dividend Management Measures of Everbright Securities Company Limited. The profit distribution policy of the Company values the reasonable investment returns to investors while taking into account the sustainable development of the Company.

In 2016, the Company kept on enhancing the profitability and sustainable development capability, and achieved its best performance in history only second to the results of 2015 since the Company's A shares were listed, creating lucrative returns for shareholders. For the operating results and profit distribution of the Company during the reporting period, please refer to the relevant information in the Announcement of Annual Results for 2016 disclosed by the Company on the website of the Hong Kong Stock Exchange and the Company's website.

## APPENDIX I: HONORS AND SOCIAL RECOGNITION

**Table 1: Awards won by organizations**

Awardee	Awards	Awarding organizations
The Company	The 2016 Fortune China 500 list with a rank of 40th	Fortune Magazine
The Company	Best Securities Firm in 2016	Financial News Office Institute of Finance and Banking of the Chinese Academy of Social Science
The Company	Advanced Unit for Corporate Culture Building of Nationwide Financial System	Chinese Society of Ideological and Political Work Financial Corporations Culture Promotion Association of China
The Company	Advanced Unit in Ideological and Political Work of Nationwide Financial System	Chinese Society of Financial Ideological and Political Work of CCPPD Financial Corporations Culture Promotion Association of China
The Company	The 2016 Asia's 500 Most Influential Brands list with a rank of 257th	China Brand Value Research Institute
The Company	The 2016 China's 500 Most Valuable Brands list with a rank of 98th	China Brand Value Research Institute
The Company	The 2016 Hurun Financial Brand Value List	Hurun Research Institute
The Company	Best Wealth Management Institution in China in 2016	Securities Times
The Company	Best Investment Consultant in China in 2016	Securities Times
The Company	Best Institutional Service Broker in China in 2016	Securities Times
The Company	Most Influential Market Maker	China Business Network
Cross-border Acquisition of MP&Silva project led by the Company	Best Media Acquisition Award of TMT Finance in the UK	TMT Finance from the UK

## APPENDIX I: HONORS AND SOCIAL RECOGNITION

Awardee	Awards	Awarding organizations
Branch of Jiefang Avenue, Changchun	National Worker Pioneer	All-China Federation of Trade Unions
Branch of Jiefang Avenue, Changchun	National Finance Pioneer	The National Committee of Chinese Financial Workers' Union
Labor Union of the Company	Outstanding Organization Award of Shanghai Financial Workers Innovative Activities Meritorious Competition	Financial Labor Union Working Committee of Shanghai City Financial Youth Working Committee of Shanghai City
Human Resources Center of the Company	Outstanding Human Resources Management Award	www.51job.com
Human Resources Center of the Company	2016 Outstanding Unit of Financial Reporting Unit Labor Wage Statistics in Annual and Quarterly Reports of Shanghai City	Shanghai Municipal Statistics Bureau
Financial Market Center of the Company	"Excellent Underwriter of Financial Bonds of Agriculture Development Bank of China in 2015"	Agriculture Development Bank of China
Financial Market Center of the Company	Entry Award of the "Second Stock Index Options Market-Making Simulated Trading Competition"	China Financial Futures Exchange
Financial Market Center of the Company	Excellent Underwriter Award of "2015 Excellent Members of the Bond Market in China"	China Government Securities Depository Trust & Clearing Co. Ltd.
Research Institute of the Company	8th Research Institute with Best Comprehensive Strength in 2016	China Business Network
Research Institute of the Company	8th Best Oversea Market Research Institute in 2016	China Business Network
Research Institute of the Company	3rd Best Oversea Sales Service Team of New Fortune	New Fortune Magazine

## APPENDIX I: HONORS AND SOCIAL RECOGNITION

Awardee	Awards	Awarding organizations
IT Department of the Company	“Securities Trading Cloud Orders Platform” received “Award of Innovative Contribution for Financial Industry in 2016”	Financial Computerizing Magazine
Derivative Products Department of the Company	Outstanding Organization Award of Writing Activity with the theme of Shenzhen Stock Option Business in 2016	Shenzhen Stock Exchange
Chongqing Branch Company	Advanced Unit for Financial Contribution in 2015	General Office of the Chongqing Municipal People's Government
Chongqing Branch Company	Outstanding Team Award of Chongqing Financial System Service Skills Competition in 2016	Chongqing Working Committee of Chinese Financial Worker's Union Finance Working Committee of Chongqing Communist Youth League Chongqing Banking Association
Chongqing Branch Company	Outstanding Organization Award of the Second Financial Industry Worker Skills Competition in Chongqing	Chongqing General Labor Union The Administrative Department of Chongqing Branch of the People's Bank of China Chongqing Bureau of China Securities Regulatory Commission Chongqing Bureau of China Insurance Regulatory Commission
Zhejiang Branch Company	The 2nd Runner-up (Group Section) in 2016 Ningbo Financial System Banking Securities Insurance Comprehensive Business Skills Competition	Ningbo General Labor Union Ningbo Working Committee of Chinese Financial Workers' Union Ningbo Banking Association The Securities and Futures Association of Ningbo Ningbo Insurance Association
Wuhan Branch Company	The 2nd Runner-up (Group Section) in Hubei Financial System Banking Securities Insurance Comprehensive Business Skills Competition	Hubei Working Committee of Chinese Financial Workers' Union

## APPENDIX I: HONORS AND SOCIAL RECOGNITION

Awardee	Awards	Awarding organizations
Branch of North Renmin Road, Shanghai	Quality Service Branch in Shanghai Financial Worker Counter Quality Service Meritorious Competition	Working Committee of Shanghai Financial Workers' Union Shanghai Financial Youth Working Committee
Branch of North Renmin Road, Shanghai	5-Star Quality Services Branch	Shanghai Finance Working Committee Shanghai Financial Services Office
Branch of Dongzhong Street, Beijing	The 1st Runner-up (Group Section) in Beijing Regional Tryout (Securities Group) of 2016 National Financial System Banking Securities Insurance Comprehensive Business Skills Competition	Beijing Working Committee of Chinese Financial Workers' Union
Branch of Guanhaiwei, Cixi	Outstanding Unit of Establishing Sound Finance in Cixi	Guiding Group Office for Establishing Sound Finance in Cixi
Branch of Beilun, Ningbo	Ningbo Beilun Financial Unit with Advanced and Quality Service	Ningbo Beilun Finance Office
Branch of Taoyuan Road, Nanning	Excellent Branch in 2015	The Securities and Futures Association of Guangxi
Branch of Wucheng Main Street, Chengdu	Top 100 Integrity Demonstration Unit	The Securities and Futures Association of Sichuan
Branch of Gongyuan Street, Neijiang	The Securities and Futures Association of Sichuan	The Securities and Futures Association of Sichuan
Branch of Huanghe Road, Xining	2015 Qinghai Financial Institution Anti-Money Laundering Work Class-A Unit	Xining Center Sub-branch of the People's Bank of China
Shanghai Everbright Securities Asset Management Co., Ltd. ("Everbright Asset Management")	Best Quantitative Investments Team in China in 2016	Securities Times



## APPENDIX I: HONORS AND SOCIAL RECOGNITION

Awardee	Awards	Awarding organizations
Everbright Asset Management	The Support Project for Yuguang Energy Heat Supply Charging Right Asset received the 2016 Top 10 Innovative Asset Management/Fund Products Award	Securities Times
Everbright Capital Investment Co., Ltd. ("Everbright Capital")	Ranked 17th among China Private Equity Fund, and 1st among Direct Investment Subsidiary of Securities Companies	China Fund of Funds Union
Everbright Capital	Shanghai Financial Labor-Day Certificate	Shanghai Working Committee of Chinese Financial Workers' Union
Everbright Capital	Classic Case of China Financial Market in 2016	Law Studies Centre of Financial Innovative Experimental Areas in the Bund, Hong Kong and Macau Investment and Financial Law Studies Centre and China and Taiwan Investment and Financial Law Studies Centre
Everbright Futures Co., Ltd. ("Everbright Futures")	Best Futures Brokerage in the 9th Survey for China's Best Futures Brokerages and Best Futures Analysts	Futures Daily and Securities Times
Everbright Futures	Futures Brokerage for the Year – 2016 Value List of China Business Network	China Business Network
Everbright Futures	Excellent Trading Services Award in the 10th National Futures Live Trading Competition	Futures Daily
Everbright Futures	Excellent Member for 2015, Best Agricultural Products Service Award, Best Industrial Products Service Award	Dalian Commodity Exchange

## APPENDIX I: HONORS AND SOCIAL RECOGNITION

Awardee	Awards	Awarding organizations
Everbright Futures	Excellent Member of Market Development for 2015, Excellent Member of Industry Service, Excellent Member of different industry service (steam coal, PTA, sugar, cotton and colza oil)	Zhengzhou Commodity Exchange
Everbright Futures	Top 30 Excellent Members for 2015, Steel Industry Service Award, Aluminum Industry Service Award, Nickel Industry Service Award, Zinc and Lead Industry Service Award	Shanghai Futures Exchange
Everbright Futures' Branch of Zhaojiabang Road, Shanghai	Characteristic Service Award in Shanghai Financial System Workers Meritorious Competition	Shanghai Finance Working Committee
Everbright Futures' Branch of Zhaojiabang Road, Shanghai, Everbright Futures' Branch of Xinzha Road, Shanghai	Futures Industry Five-Good Services Counter (Branch) for 2015	Shanghai Municipal Futures Industry Association
Everbright Securities (International) Limited ("ESIL")	Outstanding IPO Project Award (Investment Banking Section) of Financial Institution Awards 2016	Bloomberg Businessweek/Chinese Version
ESIL	Outstanding Dealer Award of Hong Kong Stock Exchange	Hong Kong Stock Exchange
China Everbright Forex & Futures (HK) Limited	Additional RMB Currency Futures Active Brokerage Award	Hong Kong Stock Exchange
China Everbright Securities (Hong Kong) Company Limited	Investors' Most Popular Chinese-funded Brokerage	Hong Kong Commercial Daily, Economic Information & Agency, and Federation Economic and Commerce of Hong Kong Limited

## APPENDIX I: HONORS AND SOCIAL RECOGNITION

Awardee	Awards	Awarding organizations
Everbright Fortune Investment Co., Ltd.,	Zhejiang Excellent Projects – Top 10 Investment Institution in 2016 Zhejiang Medium, Small and Micro-Enterprises Innovation Business Establishing Competition	Economic & Information Commission of Zhejiang Province Development and Reform Commission of Zhejiang Province Alibaba Group Zhejiang Daily Press Group Zhejiang Research Institute of Tsinghua University, Zhejiang Yangtze River Delta
The Company	5th Place in Seven Man Football Match of Shanghai Securities Industry for 2016	Shanghai Securities Association
The Company	Second Runner-up in “Oriental Security Cup”, Basketball Match of Shanghai Securities Industry for 2016	Shanghai Securities Association
Everbright Futures	Champion (Group Section) in the Sixth Hongyuan Futures Cup Table Tennis Match	Beijing Futures Association
Chongqing Branch Company	Outstanding Organization Award in 2016 Chongqing Financial System Workers Fun Sport Games	Chongqing Working Committee of Chinese Financial Worker's Union
Everbright Futures	3rd Place in the Basketball Tournament for Shanghai Companies held by Everbright Group	Sun Life Everbright

## APPENDIX I: HONORS AND SOCIAL RECOGNITION

Table 2: Awards won by individuals

Awardee	Awards	Awarding organizations
Xue Feng	Shanghai Financial Labor-Day Medal	Shanghai Working Committee of Chinese Financial Workers' Union
Xue Feng	Exemplary Leader in Ideological and Political Work of Nationwide Financial System	Chinese Society of Ideological and Political Work Financial Corporations Culture Promotion Association of China
Xue Feng	Exemplary Leader in Corporate Culture Building in the National Financial System	Chinese Society of Ideological and Political Work Financial Corporations Culture Promotion Association of China
Xue Feng	Nomination in the 15th "Asia Business Leader Awards"	CNBC (an American global financial cable and satellite television news channel of NBC Universal News Group)
Chen Lan	First Prize in the 1st "Think-Tank Forum" Writing Competition for the non-Party Cadres and returned overseas Chinese or family members of the Central Government Departments under the CPC Central Committee	The Consolidation Department of the Working Committee of the Central Government Departments under the CPC Central Committee
Zhu Qin (the Board office of the Company)	Outstanding Award – in the 1st "Think-Tank Forum" Writing Competition for the non-Party Cadres and returned overseas Chinese or family members of the Central Government Departments under the CPC Central Committee	The Consolidation (Workers) Department (Mass Work) of the Working Committee of the Central Government Departments under the CPC Central Committee
Zeng Hong (the labor union office of the Company)	National Outstanding Labor Union Worker	All-China Federation of Trade Unions

## APPENDIX I: HONORS AND SOCIAL RECOGNITION

Awardee	Awards	Awarding organizations
Yan Qiang (the IT department of the Company)	Excellent Expert of the Securities Sub-Committee of China Finance Standardization Technical Committee	The Securities Sub-Committee of China Finance Standardization Technical Committee
Wang Xiufang (the legal compliance department of the Company)	The Most Popular Legal Person of the Central Government Departments under the CPC Central Committee	Working Committee of the Central Government Departments under the CPC Central Committee The National Office of the Popularization of Law China Law Society People's Daily Online
Zhang Wei (human resources department of the Company)	First Prize of the Study in Ideological and Political Work and Corporate Culture Building of Nationwide Financial System for 2015	Chinese Society of Ideological and Political Work under CCPD
Wen Sha (Branch of Ziyang Road, Wuhan)	Second Prize in 2016 National Financial System Banking Securities Insurance Comprehensive Business Skills Competition (Securities Group)	Chinese Financial Workers' Union
Sun Lisha (Branch of Zhongxin Road, Danyang)	Third Prize in 2016 National Financial System Banking Securities Insurance Comprehensive Business Skills Competition (Securities Group)	Chinese Financial Workers' Union
Kuai Wanzhen (Branch of Dongzhong Street, Beijing)	Outstanding Award in 2016 National Financial System Banking Securities Insurance Comprehensive Business Skills Competition (Securities Group)	Chinese Financial Workers' Union
Sheng Ping (the operations and management division of the Company)	Outstanding Professional Essay Award of Forum for China Youth in Financial Sector	Central Finance Work Committee

## APPENDIX I: HONORS AND SOCIAL RECOGNITION

Awardee	Awards	Awarding organizations
Kuai Wanzhen (Branch of Dongzhong Street, Beijing)	The 1st Runner-up (Individual Section) in Beijing Regional Tryout (Securities Comprehensive Business Skills) of 2016 National Financial System Banking Securities Insurance Comprehensive Business Skills Competition	Beijing Working Committee of Chinese Financial Workers' Union
Feng Yuan (Branch of Dongzhong Street, Beijing)	The 2nd Runner-up (Individual Section) in Beijing Regional Tryout (Securities Comprehensive Business Skills) of 2016 National Financial System Banking Securities Insurance Comprehensive Business Skills Competition	Beijing Working Committee of Chinese Financial Workers' Union
Yao Xiaoxi (Branch of Dongzhong Street, Beijing)	The 2nd Runner-up (Individual Section) in Beijing Regional Tryout (Securities Comprehensive Business Skills) of 2016 National Financial System Banking Securities Insurance Comprehensive Business Skills Competition	Beijing Working Committee of Chinese Financial Workers' Union
Pan Tingting (Everbright Futures)	"5-star Quality Service Celebrity" of Shanghai Financial System Workers Meritorious Competition	Financial Working Committee of Shanghai City of the CPC
Chen Hui (Branch of North Renmin Road, Shanghai)	5-star Quality Service Celebrity	Financial Working Committee of Shanghai City of the CPC Financial Service Office of Shanghai City
Chen Hui (Branch of North Renmin Road, Shanghai)	Quality Service Celebrity of Shanghai Financial Workers Counter Quality Service Meritorious Competition	Working Committee of Shanghai Financial Workers' Union Shanghai Financial Youth Working Committee

## APPENDIX I: HONORS AND SOCIAL RECOGNITION

Awardee	Awards	Awarding organizations
Li Junwei (Branch of Central Tibet Road, Shanghai)	Achievement Award in Shanghai Financial Workers Counter Quality Service Meritorious Competition	Working Committee of Shanghai Financial Workers' Union Shanghai Financial Youth Working Committee
Du Jia (the Planning and Finance Department of the Company)	Skill Award in Shanghai Financial Workers Counter Quality Service Meritorious Competition	Working Committee of Shanghai Financial Workers' Union Shanghai Financial Youth Working Committee
Wang Junjie (group No.4 for investment banking projects of the Company)	Skill Award in Shanghai Financial Workers Counter Quality Service Meritorious Competition	Working Committee of Shanghai Financial Workers' Union Shanghai Financial Youth Working Committee
Cao Lu (Shanghai investment bank department No.2 of the Company)	Skill Award in Shanghai Financial Workers Counter Quality Service Meritorious Competition	Working Committee of Shanghai Financial Workers' Union Shanghai Financial Youth Working Committee
Wu Yanjie (Shanghai investment bank department No.5 of the Company)	Skill Award in Shanghai Financial Workers Counter Quality Service Meritorious Competition	Working Committee of Shanghai Financial Workers' Union Shanghai Financial Youth Working Committee
Sun Xiaoxiang (the SMEs Financing Department No.2 of the Company)	Skill Award in Shanghai Financial Workers Counter Quality Service Meritorious Competition	Working Committee of Shanghai Financial Workers' Union Shanghai Financial Youth Working Committee
Wang Cong (the SMEs investment department and trading department of the Company)	Skill Award in Shanghai Financial Workers Counter Quality Service Meritorious Competition	Working Committee of Shanghai Financial Workers' Union Shanghai Financial Youth Working Committee
Chen Yafeng (the risk management department of the Company)	Skill Award in Shanghai Financial Workers Counter Quality Service Meritorious Competition	Working Committee of Shanghai Financial Workers' Union Shanghai Financial Youth Working Committee
Dong Yingke (the risk management department of the Company)	Skill Award in Shanghai Financial Workers Counter Quality Service Meritorious Competition	Working Committee of Shanghai Financial Workers' Union Shanghai Financial Youth Working Committee

## APPENDIX I: HONORS AND SOCIAL RECOGNITION

Awardee	Awards	Awarding organizations
Xie Yongling (Branch of Lijiatuo, Chongqing)	Outstanding Award of 2016 Chongqing Financial System Basic Service Skills Competition	Chongqing Working Committee of Chinese Financial Workers' Union Chongqing Financial Working Committee of Communist Youth League Chongqing Banking Association
Xie Tingting (Branch of Yongchuan, Chongqing)	Third Prize in the Securities and Futures Knowledge Contest of the 2nd Occupational Skills in Financial Industry Competition in Chongqing	Chongqing General Labor Union The Administrative Department of Chongqing Branch of the PBOC Chongqing Bureau of China Securities Regulatory Commission Chongqing Bureau of China Insurance Regulatory Commission
Hao Hongxia (Branch of Mincyuan Road, Chongqing)	Third Prize in the Computer Entry Contest of the 2nd Occupational Skills in Financial Industry Competition in Chongqing	Chongqing General Labor Union The Administrative Department of Chongqing Branch of the PBOC Chongqing Bureau of China Securities Regulatory Commission Chongqing Bureau of China Insurance Regulatory Commission
Sun Lisha (Branch of Zhongxin Road, Danyang)	First Prize in the Comprehensive Business Skills for Banking, Securities and Insurance Competition of Jiangsu Financial System	Jiangsu Working Committee of Chinese Financial Workers' Union
Wen Sha (Branch of Ziyang Road, Wuhan)	Third Prize in the Securities Comprehensive Business Contest of the Comprehensive Business Skills for Banking, Securities and Insurance Competition of Hubei Financial System	Hubei Working Committee of Chinese Financial Workers' Union
Huang Jinjie (the derivative products department of the Company)	Second Prize in the Risk Management Themed Essay Contest of Shenzhen Stock Options Business in 2016	Shenzhen Stock Exchange



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Awardee	Awards	Awarding organizations
Hu Wenlong (the derivative products department of the Company)	Second Prize in the Trading Practice Themed Essay Contest of Shenzhen Stock Options Business in 2016	Shenzhen Stock Exchange
Li Ping (Branch of Gongyuan Street, Neijiang)	Contribution Award of the 20th Anniversary of Joining the Securities and Futures Association of Sichuan	The Securities and Futures Association of Sichuan
Zhou Mingludeng (Branch of Sanbeixi, Cixi)	Second Prize in the Research Projects of the Securities & Futures Association of Ningbo in 2015	The Securities & Futures Association of Ningbo
Bao Yanxia (Everbright Futures)	Third Prize in the Selection of Research Projects in 2015	The Securities & Futures Association of Ningbo
Li Yijun (Branch of South Kangzhuang Road, Ningbo)	Third Prize in the Selection of Research Projects in 2015	The Securities & Futures Association of Ningbo
Chen Miner (Branch of Beilun, Ningbo)	Individual Excellence Award of the Comprehensive Business Skills for Banking, Securities and Insurance Competition of Ningbo Financial System in 2017	The Securities & Futures Association of Ningbo
Zhang Chanzhi (Everbright Futures)	Advanced Individual for the "Evaluation of Information Management of Financial Institutions in 2015"	The Operational Management Department of Xian Branch of the People's Bank of China
Qin Bo (Research Institute of the Company)	Ranked No. 1 in the 14th New Fortune Overseas Market Research Team in 2016	New Fortune
Qin Bo (Research Institute of the Company)	Ranked No. 3 in the 14th New Fortune Overseas Market Sales Team in 2016	New Fortune

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Awardee	Awards	Awarding organizations
Li Jie (Research Institute of the Company)	Ranked No. 3 in the Textiles and Clothing Segment of the 14th New Fortune Overseas Market Research Team in 2016	New Fortune
Chen Junpeng (Research Institute of the Company), Zheng Xiaobo (Research Institute of the Company), Song Lei (Research Institute of the Company)	Became shortlisted in the Public Utilities Segment such as Electricity, Gas and Water of the 14th New Fortune Best Analyst in 2016	New Fortune
Zhang Mingfang (Research Institute of the Company), Liu Xin (Research Institute of the Company), Liu Yang (Research Institute of the Company)	Became shortlisted in the Pharmaceutical and Biology Segment of the 14th New Fortune Best Analyst in 2016	New Fortune
Liu Xiaobo (Research Institute of the Company)	Became shortlisted in the Research on Small and Medium-Sized Market of the 14th New Fortune Best Analyst in 2016	New Fortune
Li Jie (Research Institute of the Company)	Ranked No. 1 in the Textiles and Clothing Segment of the 2016 Gold Bull Analysts	China Securities Daily
Wang Guoxun (Research Institute of the Company), Jiang Guoping (Research Institute of the Company), Xue Liang (Research Institute of the Company)	Ranked No. 4 in the Research on Electronics Segment of the 2016 Gold Bull Analysts	China Securities Daily
Zhang Mingfang (Research Institute of the Company), Liu Yang (Research Institute of the Company)	Ranked No. 5 in the Pharmaceutical and Biology Segment of the 2016 Gold Bull Analysts	China Securities Daily

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Awardee	Awards	Awarding organizations
Liu Xiaobo (Research Institute of the Company)	Ranked No. 5 in the Research on Small and Medium-Sized Market of the 2016 Gold Bull Analysts	China Securities Daily
Chen Zhong (Branch of Shennan Avenue, Shenzhen)	2015 The Warmest Investment Advisor in China	Securities Times
Li Jie (Research Institute of the Company), Jiang Hao (Research Institute of the Company)	Ranked No. 2 in the Durable Consumer Goods and Clothing Segment of the Best Analyst Selection of China Business Network in 2016)	China Business Network
Jiang Guoping (Research Institute of the Company), Xue Liang (Research Institute of the Company)	Ranked No. 4 in the Software and Service Segment of the Best Analyst Selection of China Business Network in 2016	China Business Network
Zhao Yang (Research Institute of the Company), Chen Zhizhong (Research Institute of the Company)	Ranked No. 5 in the Strategy Segment of the Best Analyst Selection of China Business Network in 2016	China Business Network
Liu Xiaobo (Research Institute of the Company)	Ranked No. 5 in the Small and Medium-Sized Market of the Best Analyst Selection of China Business Network in 2016	China Business Network
Xie Ningling (Research Institute of the Company)	Ranked No. 5 in the Consumer Services Segment of the Best Analyst Selection of China Business Network in 2016	China Business Network
Niu Pengyun (Research Institute of the Company)	Ranked No. 1 in the Electronic Equipment Segment of the Best Analyst in the "Quick-Sighted" Ranking	Financial industry
Gao Hui (Research Institute of the Company)	Ranked No. 1 in the Culture and Media Segment of the Best Analyst in the "Quick-Sighted" Ranking	Financial industry

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Awardee	Awards	Awarding organizations
Liu Yang (Research Institute of the Company)	Ranked No. 1 in the Automotive Segment of the Best Analyst in the “Quick-Sighted” Ranking	Financial industry
Li Jie (Research Institute of the Company)	Ranked No. 1 in the Textiles and Clothing Segment of the Best Analyst in the “Quick-Sighted” Ranking	Financial industry
Jiang Hao (Research Institute of the Company)	Ranked No. 1 in the Light Industry Manufacturing Segment of the Best Analyst in the “Quick-Sighted” Ranking	Financial industry
Wang Hai Shan (Research Institute of the Company)	Ranked No. 1 in the Machinery and Equipment Segment of the Best Analyst in the “Quick-Sighted” Ranking	Financial industry
Wang Na (Everbright Futures), Zhao Yan (Everbright Futures)	“The Best Futures Analyst for Agricultural Products” in the “9th Best Futures Operators and the Best Futures Analyst Selection in China”	Futures Daily Securities Times
Li Jie (Research Institute of the Company)	The Most Accurate Analyst in the Profit Forecast for Textiles and Clothing Segment of China Best Analyst	Tianyan China
Tian Minghua (Research Institute of the Company)	The Best Stock Analyst in the Profit Forecast for Telecommunication Segment of China Best Analyst	Tianyan China
Wang Zheng (Research Institute of the Company)	The Best Stock Analyst in the Profit Forecast for Telecommunication Segment of China Best Analyst	Tianyan China
Tang Jiarui (Research Institute of the Company)	Ranked No. 3 in the Commence and Trading Segment of Excess Return in the First Three Quarters in 2016 of the “Meishi” Application	Meishi Software
Liu Jun Yu (Branch of Ninghai, Ningbo)	Ranked No. 3 in the Stock Market Simulation Contest of Xdstock Platform	Hangzhou Xdstock Internet Co., Ltd. Dongguan Securities hexun.com

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Awardee	Awards	Awarding organizations
Chen Zhongtong (Branch of Ninghai, Ningbo)	Ranked No. 8 in the Stock Market Simulation Contest of Xdstock Platform	Hangzhou Xdstock Internet Co., Ltd. Dongguan Securities hexun.com
Xue Hong (Branch of Ninghai, Ningbo)	Ranked No. 13 in the Stock Market Simulation Contest of Xdstock Platform	Hangzhou Xdstock Internet Co., Ltd. Dongguan Securities hexun.com
Xue Hong (Branch of Ninghai, Ningbo)	Ranked No. 1 in “Who’s the Best-Looking” of the Xdstock Stock Market Contest	Hangzhou Xdstock Internet Tech. Co., Ltd.
Tian Yalin (Everbright Futures)	Runner-up in the Senior Management Group of the “6th Hongyuan Futures Cup Table Tennis Tournament”	Beijing Futures Association
Shen Lichen (Everbright Futures), Hu Bingtao (Everbright Futures)	Champion and Runner-up in the Youth Group of the “6th Hongyuan Futures Cup Table Tennis Tournament”	Beijing Futures Association
Liang Meimei (Research Institute of the Company)/Huang Suqing (the Institutional Business General Office of the Company)	Final Eight in Mixed Doubles in the “Everbright Securities Cup” of Shanghai Securities Industry Badminton Contest of 2016	Shanghai Securities Association
Li Jing (the general operations and management division of the Company), Fan Min (Research Institute of the Company)	Ranked No. 4 in Mixed Doubles in the “Everbright Securities Cup” of Shanghai Securities Industry Badminton Contest of 2016	Shanghai Securities Association
Wang Wenbo (Everbright Futures)	Ranked No. 2 in Women’s Singles in the “Everbright Securities Cup” of Shanghai Securities Industry Badminton Contest of 2016	Shanghai Securities Association
Liu Yidong (Branch of Huaihai Road, Shanghai)	Ranked No. 1 in Men in the Shanghai Securities Industry American Snooker Contest in 2016	Shanghai Securities Association

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Awardee	Awards	Awarding organizations
Shao Jiadan (Branch of North Renmin Road, Shanghai)	Ranked No. 3 in Women in the Shanghai Securities Industry American Snooker Contest in 2016	Shanghai Securities Association
Tian Yalin (Everbright Futures), Yu Dawei (Everbright Futures)	First Runner-up and Second Runner-up in the Men's Aged 40+ Group in the "Everbright Cup" Table Tennis Tournament of the Fun Sports Meet of Shanghai Futures Association	Shanghai Futures Association
Shen Lichen (Everbright Futures)	First Runner-up in the Men's Aged 40-Group in the "Everbright Cup" Table Tennis Tournament of the Fun Sports Meet of Shanghai Futures Association	Shanghai Futures Association
Wang Wenbo (Everbright Futures)	Champion in the Women's Group in the Badminton Tournament of the Fun Sports Meet of Shanghai Futures Association	Shanghai Futures Association
Zhu Sixiang (Everbright Futures)	Champion of Chinese Chess in the Fun Sports Meet of Shanghai Futures Association	Shanghai Futures Association
Wang Xiao (Branch of North Tianhe Road, Guangzhou)	Champion in the Women's 4 x 100 Meters Relay of the First Track Meet of the Securities & Futures Association of Guangdong	The Securities and Futures Association of Guangdong
Dong Jingyi (Branch of Zhongshan II Road, Guangzhou)	Champion in the Women's 100 Meters of the First Track Meet of the Securities & Futures Association of Guangdong	The Securities and Futures Association of Guangdong
Dong Jingyi (Branch of Zhongshan II Road, Guangzhou)	Champion in the Women's 4 x 100 Meters Relay of the First Track Meet of the Securities & Futures Association of Guangdong	The Securities and Futures Association of Guangdong

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Awardee	Awards	Awarding organizations
Zheng Weien (Branch of Zhongshan II Road, Guangzhou)	Champion in the Women's 4 x 100 Meters Relay of the First Track Meet of the Securities & Futures Association of Guangdong	The Securities and Futures Association of Guangdong
He Zhihong (Branch of Baogang Avenue, Guangzhou)	Champion in the Women's 4 x 100 Meters Relay of the First Track Meet of the Securities & Futures Association of Guangdong	The Securities and Futures Association of Guangdong
Chou Jian (Branch of West Zhongshan Road, Ningbo)	Champion in the Women's Singles in the 4th Table Tennis Tournament of Securities & Futures Association of Ningbo	The Securities and Futures Association of Ningbo
Wang Jian (office of the Company)	Third Prize in the Realistic Category (Photography) of "Life and Property Insurance Cup" Spring-Welcoming Photography, Calligraphy and Painting Exhibition of the Shanghai Financial System in 2016	Shanghai Federation of Finance, Literary and Art Circles

## APPENDIX II: CONTENT INDEX OF THE ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORTING GUIDE

Aspects and General Disclosures	Descriptions	Relevant Sections in the Environmental, Social and Governance Report 2016 of Everbright Securities Company Limited
<b>A1: Emissions</b>		
General Disclosure	<p>Information on:</p> <p>(a) the policies; and</p> <p>(b) compliance with relevant laws and regulations that have a significant impact on the issuer</p> <p>relating to air and greenhouse gas emissions, discharges into water and land, and generation of hazardous and non-hazardous waste</p>	COMMUNITY RESPECT – Green Energy Saving and Environmental Friendly
<b>A2: Use of Resources</b>		
General Disclosure	Policies on the efficient use of resources, including energy, water and other raw materials	COMMUNITY RESPECT – Green Energy Saving and Environmental Friendly
<b>A3: The Environment and Natural Resources</b>		
General Disclosure	Policies on minimizing the issuer's significant impact on the environment and natural resources	COMMUNITY RESPECT – Green Energy Saving and Environmental Friendly
<b>B1: Employment</b>		
General Disclosure	<p>Information on:</p> <p>(a) the policies; and</p> <p>(b) compliance with relevant laws and regulations that have a significant impact on the issuer</p> <p>relating to compensation and dismissal, recruitment and promotion, working hours, rest periods, equal opportunity, diversity, anti-discrimination, and other benefits and welfare</p>	EMPLOYEE WELL-BEING – Protecting Employees' Rights and Benefits



## APPENDIX II: CONTENT INDEX OF THE ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORTING GUIDE

Aspects and General Disclosures	Descriptions	Relevant Sections in the Environmental, Social and Governance Report 2016 of Everbright Securities Company Limited
<b>B2: Health and Safety</b>		
General Disclosure	<p>Information on:</p> <p>(a) the policies; and</p> <p>(b) compliance with relevant laws and regulations that have a significant impact on the issuer</p> <p>relating to providing a safe working environment and protecting employees from occupational hazards</p>	EMPLOYEE WELL-BEING – Protecting Employees' Rights and Benefits
<b>B3: Development and Training</b>		
General Disclosure	Policies on improving employees' knowledge and skills for discharging duties at work. Description of training activities	EMPLOYEE WELL-BEING – Reinforcing Employee Training, Improving Career Development System for Employees
<b>B4: Labor Standards</b>		
General Disclosure	<p>Information on:</p> <p>(a) the policies; and</p> <p>(b) compliance with relevant laws and regulations that have a significant impact on the issuer</p> <p>relating to preventing child and forced labor</p>	EMPLOYEE WELL-BEING – Protecting Employees' Rights and Benefits
<b>B5: Supply Chain Management</b>		
General Disclosure	Policies on managing environmental and social risks of the supply chain	TRUST OF CLIENTS – Strengthening Supply Chain Management and Adhering to Green Procurement

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Aspects and General Disclosures	Descriptions	Relevant Sections in the Environmental, Social and Governance Report 2016 of Everbright Securities Company Limited
<b>B6: Product Responsibility</b>		
General Disclosure	<p>Information on:</p> <p>(a) the policies; and</p> <p>(b) compliance with relevant laws and regulations that have a significant impact on the issuer</p> <p>relating to health and safety, advertising, labelling and privacy matters relating to products and services provided and methods of redress</p>	<p>TRUST OF CLIENTS –</p> <p>Protecting Clients' Information, Protecting Intellectual Property</p>
<b>B7: Anti-corruption</b>		
General Disclosure	<p>Information on:</p> <p>(a) the policies; and</p> <p>(b) compliance with relevant laws and regulations that have a significant impact on the issuer</p> <p>relating to bribery, extortion, fraud and money laundering</p>	<p>BUILDING SHAREHOLDERS' CONFIDENCE –</p> <p>Continuously Implementing Anti-money Laundering, Strictly Preventing Commercial Bribery, Extortion and Fraud, Combating Insider Trading</p>
<b>B8: Community Investment</b>		
General Disclosure	<p>Policies on community engagement to understand the needs of the communities where the issuer operates and to ensure its activities take into consideration the communities' interests</p>	<p>COMMUNITY RESPECT –</p> <p>Fulfilling Social Responsibility through Taking Targeted Measures In Poverty Alleviation, Proactively Fulfilling Taxpayer's Responsibility, Committing to Social Charity Activities</p>