

# 烟台北方安德利果汁股份有限公司 YANTAI NORTH ANDRE JUICE CO.,LTD.

(a joint stock limited company incorporated in the People's Republic of China) (Stock Code: 02218)

> A Professional Concentrated Juice Manufacturer

Environmental, Social and Governance Report 2016

# **About This Report**

In recent years, enterprises around the globe have been experiencing an unprecedented environmental and social transformation. Amid escalation of global resources distribution, rapid growth of population and improvement of living standards, green and healthy food has become people's constant pursuit, which in turn promises vast development potential for pure natural apple juice market.

As a leading enterprise in the apple juice concentrate market in China, Yantai North Andre Juice Co., Ltd.\* (the "Company") has its manufacturing bases situated in Shandong, Jiangsu, Liaoning, Shaanxi, Shanxi, Sichuan and other provinces. The Company acknowledges that protecting environment and performing social responsibility shall be the fundamental obligations of agricultural products processing enterprises. Meanwhile, it is firmly believed that the sustainable development of the Company also relies on efforts and dedication of its staff as well as the social support and inclusion.

By adherence to the product philosophy of "From Nature to Concentrate" ("源於自然 濃縮 精華"), the Company's engagement in manufacturing and sales of apple juice concentrate, pear juice concentrate, bio-feed stuff and related products is closely related to environmental protection and utilization of natural resources. Therefore, the Company has established a series of policies and measures for administering environmental and natural resources protection regarding energy, water, production materials, use of manpower and disposal of emissions, demonstrating its commitment to making contribution to the sustainable development of China and the world as a whole and fulfilling the social responsibility at different operation levels. Further details of the environmental and natural resources protection policies and measures of the Company are set out in sections below.

## **Standards and Scope of the Report**

This Environmental, Social and Governance Report (the "Report") is prepared according to the ESG Reporting Guide issued by The Stock Exchange of Hong Kong Limited (the "Stock Exchange"), containing the measures in respect of environment, society and governance adopted by the Company and its subsidiaries and the progress thereof during the period from 1 January to 31 December 2016.

The board of the Company (the "Board") has reviewed and approved the Report, and will continue to perform its duties in supervision, reporting and improvement of the related responsibilities. Besides, the Board would like to express its sincere appreciation to all the persons who make contribution to the Report and the Company's outstanding performance in environment, society and governance.

## **Contact Information**

For any advice or suggestion on the Report, please feel free to contact us by the following means:

Yantai North Andre Juice Co., Ltd.\*

The principal place of business in Hong Kong: Unit A, 10/F, Winsan Tower, 98 Thomson Road, Wanchai, Hong Kong

Tel: (852) 2511-6988

Fax: (852) 2587-9166

Email: andrehk@northandre.com

## **Corporate Culture**

As an agricultural products processing enterprise, the Company has been insisting on its own corporate culture which attaches great importance to environmental and social responsibilities. Through proactive cooperation with relevant industrial associations and government, the Company is enabled to take the leading position in development of the industry. Numerous prizes and honors obtained by the Company reflect the market recognition of the Company's performance in corporate governance, investor relation as well as social and environmental responsibilities.

Corporate spirit: honest, united, pioneering and efficient	Market vision: Customer-oriented and Services for Global Markets
Business philosophy: integrity and quality	Management philosophy: to unite people by culture and to manage behavior by systems
Corporate vision: establishment of a brand with hundred years of history enjoying reputation across the world	R&D philosophy: pioneering the industrial innovation to realize scientific development
Corporate mission: green products in pursuit of healthy lifestyle	Human resources philosophy: people- oriented, scientific cultivation, possession of morality and talent, and morality as the priority
Core value: develop enterprise, delight staff and reward society	Working attitude: dependable and stable
Development philosophy: green and recycled development focusing on environmental protection	Execution: to accomplish assignments with satisfying performance within the prescribed time
Product philosophy: From Nature to Concentrate	Personal cultivation: behave yourself before task accomplishment

### The major prizes and honors obtained by the Company from 2015 to 2016:

Provincial Enterprise with Outstanding Performance in Contract Compliance and Credit Establishment\* (省級守合同重信用企業)

National Enterprise with Outstanding Performance in Contract Compliance and Credit Establishment\* (國家級守合同重信用企業)

The 2nd prize of Progress Award in Scientific Innovation Technology issued by Chinese Institute of Food Science and Technology for 2016

A Reputable Brand in Shandong

The 3rd prize of Progress Award in Science and Technology in Yantai

The national leading enterprise in agricultural industrialization

The provincial leading enterprise in forestry

Whether a company is able to realize sustainable development is subject to the environmental protection. That is also why the Company attaches great importance to environmental protection and sustainable development, even to taking environmental protection, energy conservation and emission reduction as the significant integral part of its target to build a green Andre with hundred years of reputation\*(綠色安德利、百年安德利). In



addition to reinforcing safety, production and operation management, the Company has been advocating the idea of environmental protection, endeavored to improve the utilization rate of various energies, water and materials, reduced utilization of natural resources in compliance with relevant environment rules and regulations and proactively propelled clean production, energy conservation and emission reduction, with a view to make itself an environmental friendly enterprise.

### **Production of Emissions and Policies on Emission**

The exhaust gas and greenhouse gas emitted by the Company are mainly generated from utilization of power and steam and burning of fossil fuel, which are discharged by the Company in strict compliance with the Environmental Protection Law of the People's Republic of China and the Air Pollution Prevention Law of the People's Republic of China. With respect to greenhouse gas, the Company has constantly paid close attention to Paris Agreement and other similar acts in relation to reducing emission of greenhouse gas. In addition to abiding by the aforesaid laws and regulations, the Company has established and implemented effective measures to reduce emission of greenhouse gas.

The sewage discharged by the Company mainly relates to cleaning and washing fruits and manufacturing equipment. The sewage produced by the Company is discharged to the municipal pipeline network instead of rivers and land after professional treatment in its own sewage treatment facilities, as required by the Environmental Protection Law of the People's Republic of China, the Water Pollution Prevention Law of the People's Republic of China and the local environment authorities. In 2016, no notice or punishment concerning illegal discharge of sewage has been obtained by the Company from competent environment authorities.

The wastes produced during the procedure of processing fruits are treated in strict accordance with the Environmental Protection Law of the People's Republic of China and the Solid Wastes Pollution Prevention Law of the People's Republic of China. In detail, pomace is all used to abstract pectin after necessary treatment. Cartons and package bags are recycled for reuse by designated parties.

## **Environmental Protection and Emission Reduction Measures**

- 1. To upgrade manufacturing process and improve energy utilization efficiency. Our R&D department has continued to increase research and development of the core technology in relation to energy conservation, elimination of hazardous wastes, consumption reduction and emission control during the further processing of fruits. The Company aims to reduce discharge of pollutants and hazardous or non-hazardous wastes through constant enhancement of energy utilization efficiency of its crafts in further processing fruits.
- 2. To improve utilization rate of water resources and decrease waste of water. In order to save water in an effective manner, the fruit steam evaporated during the manufacturing procedure has been collected for reuse, sanitary wares highlighted with water and energy conservation are adopted, and prompt repair and maintenance are conducted to bring down leakage rate of the tap water pipelines, all of which enable the Company to achieve efficient use of water.
- 3. Constant use of energy-saving technology. Lighting in offices and workshops are changed to LED to reduce power consumption.
- 4. To increase efforts in environmental protection and minimize the impact of emissions on the environment. The sewage produced during manufacturing procedure is collected in a special pool to experience biological contact oxidation. In order to ensure that the discharged water satisfies relevant national and local standards, the Company conducts regular test and monitoring on a daily basis. Till now, the existing environment equipment of the Company are in a smooth running, reaching the specific emission standards applicable in the places in which the Company is located.
- 5. To establish company systems and strengthen routine management. The Company sets detailed requirements on use of lighting and air conditioners based on seasonality and actual weather. Besides, various measures are in place to reduce paper consumption in office.
- 6. To diversify forms of work and going-out to reduce carbon emission. The Company has introduced video conference system, so as to decrease carbon emission arising from the business travel. Staff are encouraged to choose public traffic tools for business travels, and the internal scheduled bus is arranged to pick up staff between the Company and the urban area, thus to reduce carbon emission arising from separate use of private cars.
- 7. To push forward clean production and to gradually eliminate fossil fuel which is serious pollutant. Forklifts fueled with clean natural gas or accumulators are adopted to replace those old-styled ones fueled with fuel oil.

The Company has made its best to deliver a working atmosphere of "big family". Large activities, serving as facilitators, are organized by the Company to cultivate staff's awareness of teambuilding, cooperation and competition. Besides, internal and external trainings are provided to encourage staff to acquire multiple expertise in their positions. The Company works hard to create harmonious labor relationship in the pursuit of full exercise of their capabilities and achievement of self-value. The Company has adhered to the "people-oriented" development philosophy, under which, every single employee is treated equally with no discrimination in terms of gender, nationality, religion and age.

## **Working Environment and Employment Standards**

Based on the actual needs for production, the Company enters into employment contract or labor service contract with the long-term employees and short-term seasonal employees respectively, subject to the Labor Law of the People's Republic of China, the Labor Contract Law of the People's Republic of China and other relevant laws and regulations. In particular, the execution rate of the employment contracts and/or labor service contracts reaches 100%. In addition, since the Company seeks for diversified development and abidance of fairness, it adopts no different treatment in employment, management, promotion, training, resignation and retirement due to the factors of, among others, gender, nationality, age and religion.

The Labor Law of the People's Republic of China is strictly referred to by the Company on determining



remuneration and dismissal of employees. Besides, the Company has established a series of internal systems and code of conduct on an open, fair and equal basis. In detail, definite working standards and performance assessment systems are established for any particular position, the performance of which may be accordingly reflected directly in the performancerelated bonus of that month, while the year-end bonus of employees is linked to the Company's economic benefits, product quality, production safety and force of execution. Benefitting from implementation of such assessment system, all

the members of the Company are inspired to attach great importance to cost management, focus on product quality and reinforce awareness of safety, which in turn enables the Company to consolidate management and ensure harmonious and steady labor relationship. Income of individual staff keeps rising since the benefits of the Company are secured. In 2016, it is delightful that all of our staff receive an income that is higher than such minimum levels as required by the respective local governments. Moreover, no labor dispute has occurred in 2016.

Vigorous efforts are made by the Company for staff to maintain balance between work and life. Holidays available for staff are subject to the relevant national provisions. For those who sacrifice their holidays to meet the Company's working schedule during the pressing season, other times would be arranged as compensation. There is an obvious division of peak season and offseason in fruit juice manufacturing. When there is no production, the Company holds numerous training courses to improve employees' expertise. Benefits in kind are granted to employees for every traditional festival, blessings and birthday gifts are prepared for their birthdays, chance of appreciating art exhibition and artistic performance are provided to employees each year free of charge, and attractive culture and entertainment activities are organized to encourage participation by employees, such as Spring sports day, basketball campaign, badminton competition, beach party, artistic performance, Christmas or New Year's Day evening parties. Such a series of culture and entertainment activities are organized to assist formulation of mental and physical health of staff, inspire their energy, and agglomerate team spirit and collective sense of honor.







# **Staff Employment**

As at 31 December 2016, the Company had 1,057 staff, as listed below by type of employment contract, age and gender:



# Staff by Type of Employment Contract

## Staff by Geographical Area



The Company attracted staff to render long-term service by favorable working environment, provision of development platform, emphasis on staff health and security, and other aspects. During 2016, turnover rate of long-term in-service staff remained below 4%.



### Staff Turnover Rate by Gender

13.51%

5.41%

16.22%

13.51%

13.51%

Shandong Yantai	35.14%
Other regions of Shandong	2.70%

Shaanxi Province

Liaoning Province

**Jiangsu** Province

Shanxi Province

Sichuan Province

### Staff Turnover Rate by Geographical Area



The Company strictly follows the Labor Law of the People's Republic of China and the Provisions on the Prohibition of Using Child Labor promulgated by the State Council as well as other laws and regulations, and stands firmly against employment of child labor and forced labor. The Company sets out Management Procedures on Prohibiting Employment of Child Labor and Juvenile Workers (《禁止使用童工及未成年工管 理程序》), clarifying that child labor is prohibited from taking any position in the Company and that recruitment procedures must be executed word to word, with strict verification on information of candidates. Candidates will be admitted into registration and on-boarding procedures only when verification on ID cards (and

check on residence registration as necessary) has not discovered any issues. Candidates who cannot provide valid certificates of identity will not be qualified for employment. Once the Company realizes that it has hired child labor by mistake, it has to make rectification immediately. The Company has to report the case to relevant labor authorities for review and verification, keeps such staff from working and sends the staff to hospital for health check. If the case is verified, the Company will pay salaries in full to the staff and send notice to families for returning the staff to the care of families in a timely manner. The Company will also provide financial support if the family is a seriously impoverished one. In addition, the Company will properly maintain the copy of age document of the staff for filing. In 2016, the Company did not have any position taken by staff under 18 or by forced labor.

The Company also sets up Management Procedures on Prohibition of Discrimination (《禁止歧 視管理程序》), Management Procedures on Protection of Female Staff (《女工保護管理程序》), and other rules and systems in strict compliance with local and state laws and regulations, so as to effectively protect legitimate rights and interests of its staff.

## **Development and Training**

The Company attaches great importance to staff training. In order to improve staff's job skills and professional competence, human resource department works out annual training plans at beginning of each year by taking account of training requirements and plans of each department. Professional trainings based on different job responsibilities are offered to staff at different positions, which cover state laws and regulations, corporate rules and systems, production safety, operation skills, and quality control system. For short-term seasonal staff, the Company offers pre-service trainings, skill trainings and safety trainings. All of these aims to construct a development platform for staff, helping them make continuous improvement in their comprehensive quality and professional skills.

To help its staff realize development and growth, the Company adopts the pattern that highlights internal trainings and takes in external trainings as supplement. External trainings have two forms: bringing in trainers and sending trainees to third parties. The Company once invited professors from Beihang University for special trainings. It also collaborated with professional training institutions, and arranged its staff to Shenzhen Ju Cheng (深圳聚成), VMTA Qingdao (青島健峰) and Qimingxing Yantai (烟台 啟明星) for courses.



Title of trainee	Average training hours of each trainee
Senior management = 1.4%	Senior management = 18 hours
Middle management = 5.2%	Middle management = 36 hours
Junior management = 11.5%	Front-line management = 36 hours
Specialists and other management = 5%	Specialists and other management = 17 hours
Plant staff = 76.9%	Plant staff = 21 hours

Gender of trainee	Average training hours of each trainee
Male = 69%	Male = 23 hours
Female = 31%	Female = 23 hours

### **Health and Safety**



The Company sets safe production environment for staff and life, health and safety of front-line staff as its supreme principle. In accordance with the Work Safety Law of the People's Republic of China, the Labor Law of the People's Republic of China and relevant laws and regulations, the Company keeps improving production safety rules, standard operation procedures and emergency rescue plans. It makes operation guidelines in production site as conspicuous as possible and requires managerial staff at all levels to have field visit for the purpose of timely

and effective management. It also has supervision and reviews on how its staff executes relevant rules and operation procedures, and sets such conduct as a compulsory indicator for monthly assessment of staff performance.

Regarding safety management and protection for front-line staff, the Company focuses on safety education and training. It offers necessary labor protection articles and facilities to staff according to their job responsibilities, and urges work group leaders and managerial staff at higher levels to review the proper utilization of such articles and facilities. The Company conducts comprehensive checks on irregular basis to identify any risk factors. It also organizes production safety quiz, helping staff raise safety awareness and enhance self-protection abilities.

In first and second half of 2016, the Company invited firefighters to train its staff how to escape from danger, which enabled staff to take proper response in case of emergency. It also invited professionals of Yantai Red Cross Society for trainings on cardiopulmonary resuscitation and common first-aid measures, and equips each work group with staff holding life rescue certification. All of these are aimed to protect the life, health and safety of front-line staff.

Every year, the Company engaged professional agencies to assess factors leading to occupational diseases at regular intervals. Effective assessment on the environment



affected by noise, dust and chemicals helps identify impact of workplace on staff's health. With reference to assessment results, the Company offers not only common labor protection articles, but also special protective articles including earplugs, mouth-muffle, rubber aprons and sleevelets, gloves with resistance of acid and alkali, eye protectors, masks and biochemical protective suits. It organizes regular health check for all front-line staff, so as to minimize the occupational harm. In 2016, the Company recorded no death from work injury; 185 workdays in total recorded losses arising from work injury.

Food quality and safety is an important indicator concerning the interests of consumers, and it is also one of management focuses of the Company. Food is the paramount necessity of people and food safety is the top priority. Since its foundation, the Company has been strictly following six international certifications (see below pictures) and committing itself to provision of high-quality, safe and reliable concentrated juice products. It has strict safety and quality control on process ranging from raw and auxiliary materials supply, production and processing, to various links such as storage of finished products, logistics and transportation, so as to guarantee the safety and reliability of finished products.

ISO9001 Quality Management System HACCP Food Safety Management System BRC British Retail Consortium Certification KOSHER Kosher Certification SGF Sure Global Fair HALAL Halal Certification



# **Supply Chain Management**

#### 1. Management of Raw Fruit Bases

Food safety control starts on raw material supply. Raw fruits intended for the Company's production are distributed in Shandong, Hebei, Jiangsu, Anhui, Liaoning, Jilin, Shaanxi, Shanxi and Sichuan. Raw material suppliers comprise fruit growers of raw fruit bases and suppliers, and supply quantity varies every year.



#### **Regarding fruit growers of raw fruit bases:** During the growing period of fruit trees, the Company engaged agricultural experts to provide fruit growers with trainings regarding apple tree planting, pest control and self-protection, and offer guidance on various links such as soil quality testing, water quality testing, fertilizer utilization, farm chemical selection, pest control and apple picking in the bases. The Company sends guidelines for farm chemical utilization to fruit growers, recommends farm chemicals that leave few residues or no residues, and requires fruit growers to keep records

of farm chemical usage. The farm chemical investigation group of Andre Juice conducts monthly supervision on all fruit growers during the period of the farm chemical utilization on the fruit trees (4-8 months), with a view to grasp the detailed information on the farm chemical utilization by the fruit growers, forming records with the fruit growers' signatures thereon. It also maintains unified identifiers for fruit growers from raw fruit bases, and issues Certificate of Base Fruit Grower (《基地果農證明》) to them.

# **Product Quality and Safety Responsibilities**

**Regarding suppliers:** The Company determines whether suppliers are qualified with reference to their locations, tools of transportation and means of packaging, and historical supply record, and such evaluation is conducted once every year. It maintains unified identifiers for suppliers and issues Certificate of Qualified Supplier (《合格供應商證明》) to them. The Company conducts monthly spot checks on the fruit growers involved by the suppliers during the period of the farm chemical utilization on the fruit trees (4-8 months), with the specific method being that each salesman carries out the spot check on 2 of the fruit growers involved. In the case that the fruit growers are found to utilize the prohibited farm chemicals in spot checks, the salesman would be notified to reject to accept their raw fruits. When delivering raw fruits to the Company, suppliers must take the Certificate of Qualified Supplier with them, and provide identity of fruit growers on Raw Fruit Acceptance Record (《原料果驗收記錄》) for raw material tracking purpose.

#### 2. Acceptance for Raw Fruit

The Quality Control Department of the Company conducts spot checks on fruit delivering trucks in a certain proportion in advance, and takes 2 or 3 raw fruits each from upper, middle and lower layer of fruit delivering trucks for inspection to conduct tests on farm chemical residues. If results show that farm chemical residues stand higher than the required levels, weighing operators will reject such fruit delivery according to Raw Fruit Rejection Notice issued by the Quality Control Department. Before weighing for fruit delivering trucks,



the weighing operators shall check the Certificate of Qualified Supplier or Certificate of Base Fruit Grower and Pass Notice (the absence of either one would be rejected), and fill in CCP1 record for qualified ones.

#### 3. Auxiliary materials Quality Management

To control the product safety risks arising from auxiliary materials and packaging materials, the Company carries out strict eligibility verification procedures on suppliers of auxiliary materials and packaging materials. When necessary, the Company may visit suppliers and try out their products first. The suppliers who meet the standards of the Company will be listed as qualified suppliers, and they are subject to strict acceptance rules on product delivery. The Company reviews the eligibility of suppliers every year, and makes improvement recommendations to suppliers who have provided substandard products, otherwise, the Company will replace such suppliers. For every batch of products delivered to the Company,

it is required, according to the acceptance rule, to produce the product quality certificate, together with quality and safety report, so as to control food safety risk arising from auxiliary materials and packaging materials.

In 2016, the Company has 130 auxiliary materials suppliers, mainly located in Shandong, Jiangsu, Shaanxi, Hebei, Shanghai, Tianjin, Sichuan and others.



# **Product Quality and Safety Responsibilities**

#### **Product Responsibilities**

#### 1. Quality Control

Clients' satisfaction about products is crucial to company's ongoing operation and development. The Company strictly follows ISO9001 International Standards and Good Manufacture Practice (GMP), and establishes complete quality management system and food safety management system, so as to ensure excellent, sustained and stable quality.





In the process of production, the Company upholds the control philosophy that "finished products could meet standards by 100 percent only when every process is up to standards". With reference to the Hazard Analysis and Critical Control Point (HACCP) system, the Company sets scientific critical control points, closely monitors critical control points and makes timely hazard analysis, eliminating factors that would affect food safety and thus minimizing the quality and safety risk of products.

Tests on finished products are conducted in strict compliance with the HACCP system. The Company classifies test items as compulsory, independent and random in accordance with state and industry standards and client prescribed indicators. Every batch of products must pass tests before they are deemed as qualified as marketable products. Samples of

each batch of products are required to be kept for subsequent tests.

The Company is committed to establish a sound product recall system and client feedback channel, and has set up an after-sales and complaint hotline and established product recall taskforce. With the establishment of Product Identification and Traceability Control Procedures (《產品標識和可追溯性控制程式》) (the "Product Control Procedures"), the Company conducts inspections on products sold according to the Product Control Procedures once client have



feedbacks and comments. When recall is determined as necessary for products under inspection due to all reasons, the Company launches recall procedures immediately and maintains such inspection records, ensuring that all substandard products are fully recalled in a timely manner. In 2016, the Company recorded no product recalls attributable to quality issues and received no complaints on product quality.

It is the philosophy of strict quality control that helps the Company to win trust from customers, which enables its products become popular in markets around the world.

#### 2. Respect to and Protection of Intellectual Property



Improvement in competitiveness requires not only technology innovation, but also protection and management of intellectual property. The Company attaches great importance to application and protection of proprietary intellectual property. Realizing that intellectual property serves to drive, guide, safeguard and evaluate innovation achievements, it sets up a complete intellectual property management mechanism. Besides, the Company respects others' legitimate rights and is vigilant over intellectual property infringement risk in technology development, product innovation, business

development and daily operating management. During the reporting year, the Company recorded no material infringement of intellectual property.

#### 3. Protection for Client Information and Privacy Policy

In relation to information confidentiality, the Company strictly complies with the Contract Law of the People's Republic of China and relevant laws and regulations. It draws up rules for managing market-related files and executes these rules strictly. Designated personnel are responsible for managing client-related documents and information and performing strict borrowing and lending procedures. By implementing such rules and procedures, the Company endeavors to keep client information and privacy in the safest manner.

#### 4. Policy on Advertising and Labeling

If advertisement is necessary, the marketing department of the Company will work with advertising agencies to design the advertisements based on market demands and development strategies of the Company. As for labeling for products, the Company strictly executes the relevant laws and regulations as well as the national standards like food laws issued by the State.

### **Anti-Corruption**

The Company has explicitly set up code on corporate governance practices, and strictly follows the Anti-Unfair Competition Law of the People's Republic of China and other laws and regulations. In addition to well-defined responsibilities and powers, the Company works out detailed reporting policies and establishes a rewarding system, encouraging staff to report any suspicious corruption case to the Chairman of the Board and to the chairman of Audit Committee, and making sure that information of reporters are kept in confidentiality. All purchase contracts in ordinary business activities must include terms that stay against commercial bribe. As its business continues to develop, the Company will keep improving its anti-corruption system and tighten supervision in this regard, so as to offer strong support to sustainable development in the future. In the case of blackmail or fraud, the Company will report to the Board immediately, and report to relevant government authorities at the soonest. In 2016, the Company has not discovered any case of corruption, blackmail or fraud.

# **Social Responsibilities**

Without support and trust from the society, the Company would have not succeeded in the past two decades. Therefore, it is obliged to repaying the society and bringing more benefits to its people.

The Company has always been keeping close communication and interaction with communities, and making contribution to local development. As a company engaging in farm product processing, the Company takes in fruits including apples and pears as raw materials and builds a righteo us cycle for fruit industry, relieving fruit growers from concerns on sales of fruits, especially on non-commercial fruits. Purchase of large quantity of non-commercial fruit helps increase incomes of fruit growers and helps boost their confidence in fruit growing, offers more job opportunities to local people, and fuels development of local storage, transportation, and packaging industries.

The Company is playing an active role in helping the fruit growers to fight against natural disasters. In early September 2016, where the Company is located in was attacked by unprecedented hailstorm. Almost all apples ready for harvest were hit badly by the storm, and fruit growers were suffering from great losses. Apples affected by the storm would go rotten if not treated timely. To minimize losses of fruit growers, the Company had proactive cooperation with the government and local agriculture authority, sparing no effort to provide guarantees for fruit weighing and unloading, making payments on site, extending the full-day purchase time of fruits and offering free packaging and free meals to fruit growers and drivers; in addition the Company had acquired fruits affected in the storm at prices higher than other raw fruits. The Company has been offering assistance to fruit growers with concrete actions, which shows how the Company values its social responsibilities.

The Company is devoted to charity, and never stops in caring about disadvantaged groups and supporting and sponsoring education and environmental protection activities. It also organizes and encourages its staff to participate in such activities.





Looking ahead, the Company will still uphold its product concept – "From Nature to Concentrate" ("源於自然、濃縮精華"), practice its business philosophy – "*Integrity and Quality*" ("誠信為本、 品質求存") and its market vision – "Customer-oriented and Services for Global Markets" ("客戶 至上、服務全球"), realize its mission – "Green Products in Pursuit of Healthy Lifestyle" ("生產綠 色產品,追求健康生活"). It will continue to serve the public with quality products and services.

In the meantime, the Company will fulfill more social responsibilities, and incorporate social work into day-to-day business management. With a people-oriented philosophy, it will enhance interest protection for staff, clients, suppliers, the society and other related parties, press ahead with technology innovation and realize energy conservation and consumption reduction. When seeking economic benefits, the Company will offer more interest protection and more occupational trainings to its staff, take an active role in charity and environmental protection, repaying the society with practical actions and contributing more to social harmony and corporate sustainable development.

Yantai North Andre Juice Co., Ltd. 15 June 2017