



# 2016 Corporate Social Responsibility Report

Hong Kong Stock Exchange Stock Code: 1138

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Building Green Ships

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# CHAIRMAN'S STATEMENT

In the end of June, 2016, COSCO SHIPPING Energy Transportation Co., Ltd was restructured, which not only marks the restructuring integration work of COSCO SHIPPING business has made great achievements, but also means that the development of China and even the global energy transportation has opened a new chapter.

The establishment of COSCO SHIPPING Energy is an inevitable choice to comply with the new trend of global energy and international market and adapt to the new demand of China energy security strategy. It is also an important step to implement "the Belt and Road Initiative", deepen the reform of the state-owned enterprises and improve quality and efficiency. Besides, it has made a significant breakthrough in actively fulfilling the social responsibility and pursuing the sustainable development.

The restructured COSCO SHIPPING Energy adheres to the strategic guidance, formulates to be "the Most Admirable and Reliable Global Energy Transportation Service Provider", builds up the corporate value of "Integrated Capacity, Infinite Capacity", puts forward the "Four Global Leading" strategic goals of operation capacity, business structure, security marketing and business model, and leading the sustainable future with strategies.

The restructured COSCO SHIPPING Energy adheres to the innovative development, commits to better ensure global energy supply and achieves "the World's First Tanker Fleet" and the "China Unique" operation capacity of LNG transportation. The business model of interaction between domestic and international trade, the black and white oil, the large and small fleet and the flexible and diversified business model are initially shaped. The shipping security ability is further advanced, and there has been no general or more safety accidents around the year. The success ratio against typhoons and piracy is 100%. We have completed the layout of globalization in Britain, America, Singapore and other countries, and provided excellent service for our customers with customer

#### satisfaction reaching 100%.

The restructured COSCO SHIPPING Energy adheres to the green development, strictly complies with the international and domestic environmental protection laws and regulations, establishes and improves the environmental management system and green operations. We introduce the new technology to build the energy conservation, environmental protective, safe and efficient transportation fleet, reasonably arrange the routes, and carry out the low speed navigation, make efforts to reduce the energy consumption and pollution emissions in the process of ship navigation, and protect the blue sea and sky with heart of awe.

The restructured COSCO SHIPPING Energy adheres to the people-oriented principle, safeguards employees' legitimate rights and interests in accordance with law, and takes good care of the safety and health of staff especially the crew. We focus on employees' capacity cultivation and career development, and ensure their balance between work and life. We also attach great importance on the friendly relationships with community, undertake the fixed-point poverty alleviation, public welfare support, community governance, sea rescue and other social missions, try to achieve the harmonious development among enterprises, employees and operating in communities.

There is still a long way to go, and we shall never stop. The establishment of COSCO SHIPPING Energy is only the first step on this long journey. Our faith and steps of pursuing the sustainable development will never be ceased. We will continue our efforts on safe development, cooperative development and innovative development, achieve the original will with patience, and lead the industry with confidence, stride forward to be the world first-class enterprise that is "More Large-scale, More Global, More Competitive and More Valuable".



# ABOUT US

COSCO SHIPPING Energy Transportation Co., Ltd (short for" COSCO SHIPPING Energy") is the subsidiary of China COSCO SHIPPING CORPORATION Limited that is engaged in such energy as oil and gas transportation with its former of China Shipping Development Co., Ltd (01138HK, 600026SS) and is headquartered in Shanghai. We are determined to be "the Most Admirable and Reliable Global Energy Transportation Service Provider". Relying on the national strategy of "the Belt and Road Initiative", targeted at serving the globalization management strategy of the large petrochemical enterprises and strategic partners, we offer our customers with the whole ship, globalized and all-weather excellent service.

By the end of 2016, we have occupied 100 tanker capacities with 14.67 million dwt; 1 LNG ship has been put into operation with 0.17 million cubic meters. The age of self-owned vessels was 7.6 year on average, and the tanker capacity scale ranked "the First around the World".

### Organization Structure of COSCO SHIPPING Energy



Corporate slogan Con Integrated Capacity, Be Can Infinite Capacity and Tran Prov



COSCO SHIPPING

Energy

Transp

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Co:,

Гtd

# Corpora

Be "the N and Reliab Transpor



#### te Vision

ost Admirable Global Energy ation Service

# Development Concept

- Safe Development
- Cooperative Development
- Innovative Development

nghai) Co.,	Shanghai Beihai Shipping Co., Ltd(40%)
& Trading	
gapore)	
: (Hong )	China Shipping (Singapore) Petroleum Pte. Ltd(5%)
	China Energy Shipping Investment Co., Ltd(51%)
ment	<ul> <li>Arctic Purple LNG Shipping Limited(50%)</li> </ul>
	<ul> <li>Arctic Green LNG Shipping Limited(50%)</li> </ul>
	Arctic Blue LNG Shipping Limited(50%)
vestment	Aries LNG Shipping Limited(30%)
	Capricorn LNG Shipping Limited(30%)
estment	Aquarius LNG Shipping Limited (30%)
	Gemini LNG Shipping Limited(30%)
ing )	
ng &	— Dalian Huachang Shipping Co. Ltd(100%)
	COSCO Shipping Tanker (Dalian) Seaman & Ship Management Co. Ltd(100%)
Со.,	- Pan Cosmos Shipping & Enterprises Co. Ltd(100%)
	— Sino-Ocean Shipping Co., Ltd(50%)
	— DA-IN Ferry Co., Ltd(15%)
A) Co.,	COSCO Shipping Tanker (Dalian) Haven Automation Co., Ltd(57.5%)
	- Shenzhen COSCO LPG Shipping Co., Ltd(70%)
1+d/2E0/)	<ul> <li>Offshore Oil Shipping Co., Ltd(43%)</li> </ul>
Ltd(25%)	— COSCO Shipping Tanker (Dalian) Electronic Co., Ltd(60%)
	— COSCO (Dalian) Shipyard Co., Ltd(2.24%)
ian) Co.,	— COSCO Finance Co., Ltd(3%)
	China LNG Shipping (Holdings) Limited(50%)

# **CORPORATE GOVERNANCE**

Good corporate governance can improve its scientific decision-making and risk prevention capabilities, ensure its normal and effective operation, and promote its sustainable development. COSCO SHIPPING Energy strictly comply with the domestic and overseas laws and regulations, companies listed securities regulatory rules, the Articles of Association of COSCO SHIPPING Energy Transportation Co., Ltd and other rules and regulations, constantly improve the corporate governance system in light of the actual situation of company's management, make reasonable adjustments on related issues in a timely manner, enhance the effectiveness of corporate governance mechanism and improve the science of Board of Directors' decision-making.

### Governance Structure of COSCO SHIPPING Energy

# Continuing to Strengthen Internal Management in 2016

Revise the Detailed Rules of Auditing Committee of the Board of Directors, further define the responsibility scope of the audit committee members, increase the internal auditing, and internal control and risk management and supervision responsibilities.

Formulate the Information Disclosure Delay and Immunities Transaction Management System of COSCO SHIPPING Energy Transportation Co., Ltd.

Revise the Investor Relations Management System and the Information Disclosure Affairs Management System.





# **Improve Governance Structure**

Since the reform and restructure on June 6, 2016, we have quickly improved the corporate governance structure that consisted of the general meeting of shareholders, the board of directors, the corresponding special committee, the board of supervisors and the general manager according to the Corporate Governance Standards for Listed Companies, Shanghai Stock Exchange Listed Company Governance Guidelines of China securities regulatory commission, Code on Corporate Governance Practices of Stock Exchange of Hong Kong Limited and other rules and regulations. We also guarantee the coordinated running and effective balance of every governance body, maintain the continuity and stability of corporate governance and improve its science and effectiveness of decision-making.



Note: The data above is till the end of 2016, all the meetings and decisions strictly abide by the statutory procedures, and we ensure the decisions of the board of directors are lawful and compliant.

The Top 10 Stakeholders Shareholdings of COSCO SHIPPING Energy (by the end of			
	December	31th, 2016)	
China Shipping (Group) Company	38.12%	GF Fund- Agricultural Bank of China- GF CSI Financial Asset Management Plan	0.62%
HKSCC NOMINEES LIMITED	31.86%	Zhongou Fund - Agricultural Bank of China- Zhongou CSI Financial Asset Management Plan	0.62%
Central Huijin Assets Management Co., Ltd	2.30%	Industrial and Commercial Bank of China- Lion Value Growth Stock Securities Investment Fund	0.37%
China Securities Finance Co., Ltd	0.89%	Southern Fund- Agricultural Bank of China- Southern CSI Financial Asset Management Plan	0.31%
Harvest Fund- Agricultural Bank of China- Harvest CSI Financial Asset Management Plan	0.62%	Huang Peiling	0.31%

#### The "Three Meetings and One Level" Member Structure of COSCO SHIPPING Energy



Member of the board 4 11 people

# **Strengthening Information Disclosure**

We formulate the information disclosure affairs management and investor relations management measures that meet the information disclosure requirements of a listed company. Disclose the relevant information normally, accurately, completely and timely through performance recommendation, reverse road show, conference call, investor relations website, released annual report, the social responsibility report and other methods, actively cooperate with the CSRC and the listed company association on its survey and consultation, answer and provide feedback on the investors' related concerns, understand the appealing of the small and medium-sized shareholders through various channels, and ensure that all shareholders get effective information in a timely manner. By the end of 2016, we have released 121 announcements.



- Disclosure Affairs Management System
- Improve the information disclosure process
- Exchange Website, the Hong Kong Stock Exchange Website and the company's official website







# In 2016

**Reception of investors** 

over **100** times

### Answering incoming

Strengthen

the Investor

Relations

Management

investors call

over 500 times

Improve information Disclosure Channels

• Receive the investors and analysts' visiting and answer their calls in time

- Conduct the daily surveys of investors
- Maintain a good relationship with the small and medium-sized investors through calls, online Q&A, e Disclosure of the Shanghai Stock Exchange and other ways

# Leading a Sustainable Future

Strategy

COSCO SHIPPING Energy adheres to the strategic leading, builds up the value of responsibility that corresponds to the enterprise's sustainable development, sticks to abiding by the responsible business rules, promotes the substantial stakeholder engagement, and ensures our operation complies with legal ethics, conforms to our own development needs and the stakeholder demands. We use strategy to lead the sustainable future of our company and the society.







 $\bigcirc$  Stakeholder Engagement

# THE VALUE OF RESPONSIBILITY **AND STRATEGY**

# The Value of Responsibility

We take the corporate slogan of "Integrated Capacity, Infinite Capacity" as the power, regard the government, shareholders, customers, partners, employees, communities, environment and other stakeholders as the indispensable important power that guarantees company's development, and commit to responsible for each stakeholder.



# **Challenges and Opportunities**

Based on the external macro view, we adhere to focus on both the reality and the perspective, use the SWOT analysis tools, and systematically review our advantages, disadvantages, opportunities and challenges that we encounter in the process of operation and development. From it we formulate the strategic countermeasures to promote sustainable development of company.

- We have significant economies of scale and development advantages, and have good cooperation relations with over 200 foreign and domestic petrochemical companies and oil trading companies
- We have the most balanced global ship type structures, the youngest age and the highest degree of modern oil tanker fleets. Our team advantages are obvious
- We have the advantages of multiple market linkage among the domestic and international trade, the crude oil and refined products, Advantages the large and small fleets and the oil and gas

Opportunities • The adjustment of global oil and gas trade and

- transportation structure brings the opportunity of market structure adjustment
- The historically low level of international shipping market brings the opportunity of fleet low-cost expansion
- The rapid growth of global LNG capacity brings the opportunity of business development
- The adjustment of energy strategy after America's new President took office, the energy demand growth in Asian countries such as China and India

- We completed the restructure and reform in June, 2016. It still needs time and efforts to integrate further
- The transport business of the third countries is obviously low, and we have not much cooperation with BP, SHELL, EXXONMOBIL and other international oil giants. Our overseas network construction has just started, and the competitiveness in international market needs to be further improved

# Disectenteges Internal

Challenges

external

• With the slow recovery of world economy, the growth of domestic economy has slowed down, and the demand of shipping market is not prosperous

- The situation of capacity exceeding demand still exists, and enterprises operate under increasing pressure
- The effect of OPEC cutting capacity agreement and many other factors all have stronger uncertainties

# Sustainable Development Strategy

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We take "Being the Most Admirable and Reliable Global Energy Transportation Service Provider" as corporate vision, focus on the "Four Global Leading" strategic goals of operation capacity, business structure, security marketing and business model, adhere to the strategy leading, innovation-driven, reform deepening, development speeding up, commit to the shift from the follower in the international market to the leader, consolidate and strengthen the main national energy transport fleet status, ensure the safety of such national strategic energy transportation as oil and gas, build up to be the global first competitive fleet and the world's first-class operating energy transport enterprise.



• Constantly improve the proportion of stable income business, continuously consolidate the oil market advantage of domestic trade crude, accelerate to expand LNG transportation business; Dynamically achieve the flexibility of each subdivided market management operation and the maximization of the efficiency of resources disposition, establish the leading position of product oil in domestic trade, and seize the opportunity to develop China's product oil export market.

• Continue to build the leading safety management performance in industry; Give full play to the advantages of internal coordination, focus on forging a unified safety marketing brand, safety management system and safety management personnel; build the external cooperation mechanism, improve the marketing ability and promote the industry voice and influences.

- Domestic trade transportation market: To make innovation cooperation mode improves the efficiency and effectiveness of resource utilization capacity; explore customer needs deeply, and offer the entire logistics solutions for clients; guide counterparts to establish industry alliance, and improve market competition environment.
- International trade transportation market: To make innovation on the cooperation mode with the big owners; promote to sign the security services agreement with big owners, and improve the industry barriers to entry while provide value-added services to customers.

# **RESPONSIBLE BUSINESS RULES**

# Operating in Accordance with the Law of Compliance

We stick to operate in accordance with the law of compliance. strictly abide by the international convention and the national laws and regulations, and ensure to operate in accordance with the laws and regulations. Before signing a contract, the legal audit shall be conducted by the legal department to effectively guard against legal risks, reduce such financial risks as directly because of being fined or indirectly affected by reputation; the commitment terms including the ban of special connection transaction and the commercial bribery are incorporated into the contract between our company and partners, promote the operation of upstream and downstream industry chain in accordance with law of compliance; always integrate the legal popularization work closely with company's actual management, carry out legal publicity and education, knowledge guestionnaire problem solving and other activities, strengthen corporate legal system construction, and raise the legal consciousness of managers and employees. In 2016, there were no major punishments due to violation of laws and regulations in our company.



# <u>(15</u>

# Comprehensive Risk Management and Internal Control

Under the background of company's reform and restructure, comprehensive risk management and internal control is the key to guarantee company's steady operation. We strictly abide by the policies and regulations, follow up the work methods of "Strengthening Foundation and Body, Make the Top-level Design and be Pragmatic and Efficient", formulate the Manual of Comprehensive Risk Management and Internal Control System Management, systematically explore every risk of various business points, make critical control measures and the core early warning indicators, standardize company's systematical process of risk management and internal control; actively explore the special risk management, conclude 56 major risk sources from the five dimensions of strategic risk, financial risk, market risk, operational risk and legal risk. The annual top ten risks are voted and identified by all staff up and down and conduct risk response in advance; manage the risk management of major projects. Concerning the site selection off coast branches, the working group of risk management assesses and responses from various aspects including political environment, corporate governance, legal compliance requirements of local operation, tax demands, labor requirement and commercial bribery, and ensures the safety advance of our key overseas projects.

# **Anti-corruption and Anti-commercial Bribery**

COSCO SHIPPING Energy strictly abides by the business rules of incorruptible employment, takes anti-corruption and commercial bribery as the focus of company management, continually improve systems and mechanisms and strengthen the responsibility implementation, promote integrity risk prevention and control work solidly, carry out the feedback of inspection group from the Group Party, exploit the sword role of internal supervision and auditing, develop the integrity education at all levels, and form the long-term mechanism of "Dare not Corruption, Cannot Corruption, Do not Want Corruption". In 2016, there were no increasing lawsuits about integrity in COSCO SHIPPING Energy. During the year ended 31 December 2016, we complied with the relevant laws and regulations relating to bribery, extortion, fraud and money laundering.



# STAKEHOLDER ENGAGEMENT **Substantive Issues Analysis**

According to the work process and methods of social responsibility issues management that are developed by research institutions, we collect and recognize the social responsibility issues from many stakeholders and sources, and analyze and determine the substance and importance of issues in accordance with the analysis matrix of "the Impact on Company-the Influence on Stakeholders", and provide guidance to carry out the social responsibility work with diversification and target.

### **Recognition on Social Responsibility Issues**

	Sources of Issues		
Experience source	International standard guidelines: the Un Principles, International Organization for St on Social Responsibility(2010), Global Report Guidelines (GRI4.0), Hong Kong Stock E governance reporting instructions(2016).		
	Benchmarking: Such as Maersk group susta Yusen Kabushiki Kaisha social responsibility re		
	Company's monitoring on policy legal er environment		
Internal	The social and environmental impact analysis		
source	Collect social responsibility issues from the in		
	Corporate public opinion monitoring		
External Source	Investors visiting, customers survey, m communication, community visiting, social or experts outside		
Theory Source	Triple bottom line theory, stakeholder theory,		
The Impact on Stakeho	• Green Shipping		
Stakeh	t •Community Participation		

• Sea Rescue • Fixed-point Poverty Alleviation

Staff Volunteers

• Green Office

Trough

The Analysis Matrix of Social Responsibility Issues

;	Issues List
United Nations Global Compact 10 Standardization, ISO26000 Guidance rting Initiative Sustainability Reporting Exchange Environment, social and tainable development report, Nippon report and so on. environment and social and natural s in company's operations inside meeting with government, media organizations and communicating with	Anti-corruption and anti-commercial bribery; secure global energy supply; excellent service; responsible purchase; Safety shipping; Green shipping; Climate change; Green office; Rights and interests of employees; Career development; Occupational safety and health; Community participation; Sea rescue; the fixed-point
, the pyramid model	poverty alleviation; Staff volunteers
Excellent Service     Anti-corruption and Anti	ety Shipping -commercial Bribery onal Safety and Health
Midpoint	Peak
The l	mpact on Companies

# List of Stakeholders

Type of Stakeholders		Appealing and Expectations	Company Respons	
<b>222</b>	State-owned Assets Supervision and Adminis- tration Commission of the State Council	<ul> <li>Preserving and increasing the value of state property</li> <li>Consciously accept the oversight of state-owned assets supervision and administration</li> <li>Play the leading role of state-owned enterprises and actively fulfill the social responsibility</li> </ul>	<ul> <li>Promote the sustainable and steady growth of business and pr</li> <li>Strengthen the communication and report with the state-owner</li> <li>Release the 2015 corporate social responsibility report, and act alleviation</li> </ul>	
Shareholders	2 major shareholders and 132552 minority shareholders	<ul> <li>Transparent operation, Major decisions are public to shareholdersa</li> <li>Steady growth of share prices</li> </ul>	<ul> <li>Constantly improve profitability</li> <li>There were 2 times general meeting of stockholders in 2016.</li> <li>Release the annual report and social responsibility report on a memory of the steady dividend policy</li> </ul>	
Government	Central government Shanghai municipal government Dalian municipal govern- ment	<ul> <li>Operate in accordance with the law of compliance</li> <li>Promote employment and local economic and social development</li> <li>Strengthen environmental protection</li> </ul>	<ul> <li>Observing laws and disciplines, there was 0 corruption laws</li> <li>Create tens of thousands of jobs</li> <li>Drive the development of upstream and downstream</li> <li>The performance of environmental protection all reaches the</li> </ul>	
Customers	CNOOC, PetroChina and other big customers and small and medium-sized customers	<ul><li>Energy transportation is safe, efficient and lower</li><li>The service is qualified and respond quickly</li></ul>	<ul> <li>Optimize the layout of global network, offer the closely servi</li> <li>Open channels of customer complaints, and the complaint f</li> <li>Conduct the shipping safety management well, 100% succession</li> </ul>	
Employees	3368 employees 6300 crew	<ul> <li>The steady growth of wages and benefits</li> <li>Opportunities for Career Advancement</li> <li>Safe and healthy working environment</li> <li>the open channel of interests expression</li> </ul>	<ul> <li>Provide better benefits</li> <li>We have launched 284 times trainings of all kinds with 5109</li> <li>Conduct staff's comprehensive mutual medical security plaemployees in difficulty</li> <li>Launch the workers congress, employees symposium and</li> </ul>	
Suppliers	666 suppliers	<ul> <li>Stable business relationship</li> <li>fair open and just business procurement</li> <li>capacity promotion and mutual growth</li> </ul>	<ul> <li>Provide the fair opportunity and select the best</li> <li>Require reasonable price and high quality service</li> <li>Conduct responsible procurement and grow up together with</li> </ul>	
Partners	Jimei University Dalian Maritime University Shanghai Maritime University Guangzhou Institute of Navigation	Cooperate to play their respective advantages to achieve mutual benefit     and win-win results	<ul> <li>signing a strategic cooperation agreement</li> <li>Open the ships to university students for internships</li> <li>Senior leaders also undertake part-time professors at university</li> </ul>	
Media	Newspaper and magazine, news agency, new media	<ul><li>Transparent operation</li><li>Timely communicate and respond to major issues</li></ul>	<ul> <li>There were 5 times media communication meetings and pre</li> <li>Release 89 news information</li> </ul>	
Coummunity	Shanghai, Dalian and other operations; Targeted anti-poverty county Yongdecounty in Yunnan province	<ul><li>Protect the community living environment</li><li>Promote the development of community out of poverty</li></ul>	<ul> <li>Fund for community to build and the public poverty alleviation</li> <li>Launch the fellowship activity with the street and community warm</li> </ul>	
Social Organizations	Association of Chinese Ports, China Association of Port-of-Entry and other social organizations that concerns about ocean transportation	<ul> <li>Protect our marine environment</li> <li>participate in the supporting the development of the environment and community and other programs for public good</li> <li>Promote the development of ocean shipping industry</li> </ul>	<ul> <li>Release the CSR Report to disclose performance in society</li> <li>Attend 12 times industry forum meetings</li> <li>Donate to social organizations or pay membership dues.</li> </ul>	



#### onses

nd profit. The operating income is up to 13.006 billion yuan owned assets supervision and administration commission d actively implement such CSR projects as company poverty

16. on a regular basis

lawsuit case in 2016.

es the standard.

service and the customer satisfaction is 100% aint handling rate is 100%

successfully respond to the pirates and natural disasters

5109 employees attending ity plan, comfort the frontline staff and care for the

and other communication meetings

er with suppliers

university

nd press conference

viation

nunity residents, hold the activities of sending love and

ociety, environment and other aspects on our own initiative

# Cooperation

# Promoting Industry Win-win Growth

COSCO SHIPPING Energy adheres to innovative development and win-win cooperation. While ensuring the supply of global energy and the safety of shipping nature, we innovate in the relationships with clients and partners, strive to become the maker of industry rules, the integrator of industrial resources and the offer of the whole logistics solutions, promote the mutual benefit and sustainable growth of the value chain of energy transport industry.

- Supporting Global Energy Supply
- → Improving Shipping Intrinsically Safet
- → Professional Service for Global Customers

 $\bigcirc$  Promoting Win-win Cooperation with Partners



# SUPPORTING GLOBAL **ENERGY SUPPLY**

We take "being the Most Admirable and Reliable Global Energy Transportation Service Provider" as the development vision, and regard the oil and as transport as the two development engines, commit to the development operation of tanker and LNG fleet. innovate in the energy transport business model, strengthen the intensity of market development in domestic and foreign trade, and provide strong transportation guarantee for global energy supplies. In 2016, the volume of goods transported by tankers is 103.81 million tons, including 95.26 million tons crude oil transportation and 8.55 million tons refined oil product.

In 2016, we completed 16.378 billion tons sea miles turnover of domestic oil transport with an increase of 0.3%, and the market share of domestic oil transport kept around 55%.



In 2016, we continue to exploit the backbone of "Stateowned Oil with State-owned Transport", completed 44.13 million tons imported supply of goods transportation for 5 main domestic oil companies, accounting for 52.1% of our



total transport in international trade; complete 331.565 billion tons sea miles turnover of international oil transport with a fall of 4.37% (mainly because of part proprietary ships transferred to rent)



After assets integration, we established "the Only in Domestic" market position, LNG projects were promoted continuously and steadily, and the economic benefit is rising steadily. In 2016, there was 1 ship put into operation in the subsidiary of Shanghai LNG with about 36.31 million yuan revenue of the whole year and 19.58 million yuan operating profit. The joint venture CLNG now has 6 ships in operation with the revenue of 1.041 billion yuan and the net profit of 0.369 billion yuan. The income from investment confirmed was about 0.108 billion yuan; Besides, the subsidiary of East LNG, North LNG was confirmed 11.59 million yuan and 19.82 million vuan revenue respectively. Now there are 23 LNG ships under construction with 3.98 million cubic meters, which all will be delivered by the end of 2020.

# **Building the World-class Operation Scale**

As an energy transport company, promoting the large-scale, enlargement and high-end oriented of the shipping fleet is the key to ensure energy safety and efficient supply. In 2016, through merger and reorganization, we transferred the bulk assets to COSCO Group, acquired 100% stock rights of Dalian Ocean at the same time, and became the specific oil and gas transportation enterprise. We adopt acquisition, lease and other methods to possess and control 137 oil tankers of all kinds and LNG transport ships (105 state-owned ships in total). The whole scale of transport capacity is over 17 million DWT. We become the largest oil and gas transportation enterprise. In 2016, there were 5 new ships put into operation including CESI Gladstone Fleet and "Yuanzhihu' Fleet, further improving our ship structure and modern level.

### The large-scale of tankers ranks "the First in the Global"

105 own ships, 14.68 million DWT; rent 7 tankers (6 VLCC and 1 PANAMAX), 1.97 million DWT; include the joint venture, 23 tankers under construction, 4.01 million DWT, the large-scale of tankers ranks "the First in the Global"

11 LNG ships are put into operation(1 own ship), 1.35 million cubic meters, including 23 LNG ships invested by joint ventures under construction, the LNG transport is "China Only"



The vessel of "Tianhongzuo" is the new ship that was first lelivered after the reform and restructure of Group energy ector, and is also the first 65000thousand ton crude oil ship





### The LNG transport is "China Only"

#### Modern tanker fleet

The most balanced ship structure, the youngest ship age and the highest modern level of tanker fleet around the world.



'CESI Gladstone" is the most advanced LNG ship around the world, which drives the industry development of nearly hipbuilding, electromechanical, marine manufacturing and other national industries.

# **Optimizing the Business Structure of Domestic and Foreign Trade**

We are committed to building the world's leading business structure, geared to the needs of customer requirements, and strengthen customer thinking. Based on the trade end and supply side, we rethink the shipping market development strategy, give consideration to the two-way development of domestic and foreign trade, enrich the crude oil, refined oil products, liquefied natural gas (LNG) and other business sectors, and guarantee the global energy transport with sustainable competitive power.



# **Foreign Trade** Market

Improve market analysis ability, seize market opportunities, adhere to the diversification strategy and the operation level outperforms the market.



# **Domestic Trade**

Market

Integrate industrial resources, lead the model innovation, improve the service standard an d consolidate the leader position in industry

Business model innovation is the key of enterprise's successful competition. We take full advantage of the strong customer marketing ability in domestic trade crude oil transport market, the high ship management level, the high market share and brand recognition, make innovation in diversified business model including "Longkou Model", "Laizhou Model", "Weizhou model", "Xingzhong Model" and "Ship and Routeing", Strengthen the integration of upstream and downstream industry chain, establish closer ties of capital assets with related parties, improve the efficiency and effectiveness of operations of the ship, and build the new ecological shareable development.



Affected by seasonal climate, the vessel unloading operation around Bohai Sea Area is highlighted inefficiencies when in winter, and seriously affects the normal production and operation. In 2016, we explored the effective path of improving quality and efficiency, put forward the operating model of "Ship and Routing Liner" based on clients' actual practice and demand, provided the fixed ship and route for customers, which not only improved the operation efficiency of our ships, but also reduced the shipping quality disputes substantially.

Since 2016, we have conducted this pattern through collaboration with 6 customers. Take the "Ship and Routing Liner" as an example, as one of the ship routes pioneered the routing, the average turnover days of this route in the first three quarters of 2016 was 0.5 days less than that in 2015, improving 7% ship route efficiency; the average loading capacity increased by 1000 tons than that in 2015, improving 2% ship route efficiency; the average oil consumption reduced 6 tons than that in 2015, reducing 3.6% cost. The increasing efficiency and reducing cost helped improve about 10% ship route efficiency in total.





# **Innovating in Diversified Business Model**

# Exploring the New Pattern of "Ship and Routing Liner", Promoting Win-win Results of Improving Quality and Efficiency

# **IMPROVING SHIPPING INTRINSICALLY SAFETY**

Oil transport industry has high safety risks and standards. Making shipping safety is not only an effective means to provide valueadded service for our customers and obtain the core competitiveness, but also a competitive strategy to lead formulating industry standards and raise barriers to entry in segmented market. COSCO SHIPPING Energy establishes the development strategy of "Global Leading Safety Marketing", takes the "Safety Priority" as the principle, the "Intrinsically Safety" as the core and the "Safety Development" as the main line, considers safety as our core competitive power, make innovation in safety concept, model, path and build the safety brand, strives to provide the safest and best logistics solutions for global customers.

# Safety Production Concept



### 2016 Safety Performance Table of COSCO SHIPPING Energy

Performance Index	Unit	2016	Performance Index	Unit	2016
Investment in production safety	10 thousand yuan	15279	The success rate of preventing typhoon	%	100%
Severe accidents	Unit	0	The success rate of anti-piracy	%	100%
Major accidents	Unit	0	ISPS passing rate of checkup	%	100%
Accidents	Unit	0	Potential safety hazard checking and controlling activities	wTimes	12
Ordinary accident	Unit	0	Potential safety hazard	Items	16213
Minor accidents	Unit	5	Rectify and reform	Items	15901
PSC passing rate of checkup	%	100%	The rate of rectify and reform	%	98.08%
The passing rate of zero defect annotation	%	75.30%	Dying event of occupational injury	Unit	0

# **Strengthening Safety Management System**

We adhere to the function orientation of "Leading and Dominating, Fusion and Collaborative, Serving and Supervising", focus on the five core elements of "Personnel Safety, Equipment Safety, Environment Safety, Standards Safety and Management Safety", strengthen the top-level design and system construction, accelerate the deep integration of team, culture, policy and system, give full play to its synergy effect, learn from each other, continuously strengthen the security basic management, constantly improve safety management performance, promote the high standards and high efficiency of energy system security management.



Take "Intrinsically Safe and Safe Development" as the goal, focus on the "Five Preventions", make solid progress on over 10 reform and innovative measures including total control, dual channels, director following ships, Inspection center of Singapore, crew performance evaluation, hidden danger identification, pre-job training and looking back, strive to move the threshold of security management forward.

# • Openned Port Security Checks Promoting the Level of Ship Safety Management

On June 14th, 2016, we conducted the open security check with Ningbo Maritime Bureau on "Ludingtan" vessel, aiming at narrowing the distance between the ship and port through the open and transparent check, and established a platform with learning from security check, and launched the onsite training on the existing general and preventive problems in the process of ship safety management, learned from each other, promoted the level of ship safety management between port and ships, and further enhanced the implementation of actual work management standards.



Innovate in safety management means

# **Improving Safety Level of Ships**

# **Optimizing Ship Structure**

The ship and its equipment performance are the important indicators of security technology status. Since our merger and restructure, we have constantly adjusted the fleet structure, promoted the usage of new ships, accelerated the elimination of old ships, minimized the security risks of old ships resulting from equipment aging and high attrition rate, and improved the intrinsic safety of the whole ships. By the end of 2016, our ship age has been 7.6 years on average

# The Age Structure of COSCO





# **Full Life Cycle Maintenance of Ships**

Strengthening the maintenance of ship structure, mechanical and electrical equipment and important system is the key to guarantee the safe operation of ships. We promote the maintenance concept of the whole life cycle plan of ships, by means of safety investment and reasonable degree evaluation, start with the new building ships, carry out the comprehensive demonstration of ship's full life cycle, and draw up the detailed maintenance plan. In the process of ship operation, we strengthen the ship maintenance and always ensure that the ship is seaworthy and cargo-worthy.



# **Eliminating Security Risks**

We move the threshold of security management forward, strengthen suppliers management, strictly carry out the supplier access mechanism audit system, and implement the "One-vote Veto" and blacklist system to the suppliers with major safety and guality accidents. In 2016, we had annual negotiations with more than 20 main suppliers including paint, lubricating, materials, spare parts and repairs, eliminated 2 suppliers with low standards, canceled 2 small brand chemicals suppliers and avoided accidents from the security source .

# **Building Security Brand Image**

We increase the security to the strategic height of marketing, build safety to be products, make innovation on the cooperation model of safety service, spare no effort to display company's image and brands, improve the power and influence in industry, commit to dedicated to bring customers the best and safest service and become Dupont in shipping industry.

Take the safety service UNIPEC UK as the template, strengthen the connection, service and cooperation with the domestic major oil companies, ports and harbors, display the image of company's safety, technology and service, and constantly expand the domestic influences.

Continue to improve "Qinzhou Operation Model" and "Weizhou Model", actively participate in the rules formulation of government and authorities, raise the voice and increase the power of influence, and become the leader in domestic industry and the rule maker.

Take every opportunity to show the company image and brand, preach our security concept and the best management practices, and become the leader of industrial safety management ideas.

Strengthen the cooperation with external professional companies, Maritime universities and classification society, constantly conduct R&D and make innovation on security technologies; Regularly visit international big companies like SHELL, BP and EXXONMOBIL and create a favorable environment for company development.



On December 8th, 2016, the 7th "China Oil Transport Security Forum" was successfully launched in Dalian with the theme of "Safety Sharing and Innovative Development" by COSCO Shipping Energy and other units. Since established in 2010, "China Oil Transport Security Forum" has set up communicating platform for China energy production, sales, transport and other related parties, and made a great contribution to the healthy development of China oil transport. COSCO Shipping Energy actively organized and participated in this activity, and effectively improved our position and raised voice in oil transport industry.







# We participating in holding "China Oil Transport Security Forum" -



# **Strengthening Security Risk Prevention and Control**

Collisions with rocks, fire explosion, industrial accidents, pirate robbery and extreme weather are the five important security risks to the shipping company. We focus on the improvement and optimization of people, ship, environment, management and standard, continuously strengthen employees' training and evaluation, maintenance, seasonal prevention, risk evaluation and management change, system improvement and implementation and other risk management means, and ensure the double safety of customers' goods and crew.

### Safety Risks and Prevention Measures

### **Pirates Robbery**

Compile and issue the security information every month, timely report last year's anti-piracy situation analysis of every sea area, its characteristics and the recent anti-piracy status

Strengthen training drills, adhere to the risk assessment, follow-up monitoring, strengthen the ship on duty, participate in navy escort, employ armed security guards

Our ships went through 109 times in the Indian Ocean, 11 times in the Gulf of Aden, 23 times in West Africa and 132 times in Southeast Asian waters. The successful rate of anti-pirates was 100%

### **Fire Explosion**

We have issued Report on Fire explosion accident of Jingjiang Factory, Jiangsu Province, Circular Telegram On Further Strengthening the Management of Dangerous Chemicals and Circular Telegram On Strengthening Ship Smoking Management and Security Control

Organize ships to actively conduct propaganda activities of "119 Fire Prevention Day"

There was no fire explosion accidents in 2016

### **Collisions with Rocks**

Launch a special navigation safety inspection for one month

After the ship collision accident happened in brothers unit, we launched the topic analysis meeting and arranged the anticollision work

At the same time playback CCTV monitoring of the ship and solemn duty to discipline

There was no major collision accident in 2016

#### Industrial Accidents

Hold two workshops industrial injury prevention successively



Make industrial injury prevention measures

Conduct industrial injury prevention training to onshore staff

Issue training materials to ships

There was 0 dying from industrial injury accidents in 2016

#### **Extreme Weather**

Strengthen the surveillance and monitoring of restricted visibility, typhoon, strong convection, cold wave, winds and other seasonal weather



Hold workshops in time, make arrangement to carry out the preventive measures as early as possible, and arrange personnel on duty when necessary

In 2016, the successful rate of antityphoon was 100%

# **Conducting the Construction of Safety Culture**

We focus on building a team of high standard crew with excellent business and physical quality, safety consciousness and qualified capacity. Match the crew team reasonably according to their qualifications and business ability; strengthen the crew training, By sent before training, pre-service training, safety personnel training, labor protection supervision inspector training, skills competition training, orientation training, shore-based safety education and other aspects of trainings, we promote the crew's business skills and professional quality. We conduct Dupont safety culture learning, security prize essay, production safety month and other activities, strengthen the concept of safety development and enhance the quality safety of all crews. In 2016, we completed 31 times crew safety trainings in total with 527 persons attending it.

### Frontline Staff Presence of Safety Management

captain Zhou Hongli-—"Draw the Blade of Sword Earlier, Sharpen up the Edge"

> "Break through the sea e and develop channe



Good boatswai an Shibin and conscientious goo

hief Engineer Zho

# **PROFESSIONAL SERVICE FOR GLOBAL CUSTOMERS**

"Goal 17. Strengthen the implementation means and revive the global partnership for sustainable development.

• Based on partnership experience and resource allocation strategy, encourage and promote effective partnerships between public-private sector and civil society."

-The United Nations "Sustainable Development Agenda in 2030"

We closely focus on the development strategy of "Big Customers, Big Cooperation and Big Service", further shift to the operating model of "Customer-centric", continue to improve customer service ability, accelerate the globalization process of layout, deeply conduct customer communication activities, and strive to provide the most professional attitude and service for global customers.We have also been strictly conforming to the Advertising Law of China and fully disclosing the risks related to our products and services. By the end of 2016, we maintained good cooperation relations with more than 220 customers around the world, and our routes covered around the world.

# **Accelerating Global Layout Process**

As the world's biggest oil transport logistics enterprise and China only LNG transport service provider, we accelerate the global layout and overseas branches construction, and have formed full coverage of the world's major energy trade center branches including Hong Kong, Singapore, London, Houston and other places, promote COSCO Shipping Energy to further enhance the level of management effect and fleet remote control with the help of regional advantage, provide global customers with 24 hours across time zones all-weather, all-round and all ships transport service, and effectively enhance the competitiveness of COSCO Shipping Energy in the field of international energy transport.

# Status of Global Layout



Big oil companies in the UK, British refinery plant/traders and so on

## Hong Kong Company-Hong Kong Oil companies in Hong Kong, local traders in Hong Kong and so on

🔺 😐 🔳 🔶

**USA Company-Houston** 

Big oil companies in America, American

refinery plant/traders and so on

### 🔺 🔴 🔳 🔶 Singapore Company-Singapore Big oil companies in Singapore, local traders in Singapore and so on

#### **Primary Functions of Overseas Branches:**

- A Provide customers with personalized service in a region
- Regional market development and market information collection
- Fleet Regional Business
- Managed Security Service

# **Promoting Customer Service Ability**

Customer satisfaction is an important power of enterprise progress. We constantly strengthen customer service work, improve customer service system, optimize service procedure, improve customer complaints handling ability, focus on customer demand, meet customer expectation, constantly improve customer experience and satisfactory. In 2016, we received 76 commendatory letter in total, the rate of complaints handling was up to 100%, and the customer satisfactory was 100%.

Version) Implementation Detailed Rules for Agent Management of COSCO SHIPPING Energy Transportation Co., Ltd Management Measures for Charterers Credit Rating of COSCO SHIPPING Energy Transportation Co., Ltd (Trial Version)

In 2016, we formulated the following management systems to improve customer service ability effectively: Ocean Chartering Business Administrative Measures of COSCO SHIPPING Energy Transportation Co., Ltd (Trial

### Flow Chart of Company Customer Complaint Processing



# - ()- "Big Customers, Big Cooperation and Big Service" •

We have established strategic cooperation relationships with China Petrochemical Corporation (SINOPEC), China National Petroleum Corporation (CNPC), China National Offshore Oil Corporation (CNOOC), Zhenhua Oil Holding Co., Ltd (Zhenhua Oil) and SINOCHEM GROUP (SINOCHEM), practice the big customer strategy, establish customer thinking, and achieve the shift from shipcentric to providing all high-end service for customers.

In 2016, the carrier oil amount of our foreign trade for the five strategic customers above was about 44.13 million tons, accounting for 52.1% of total foreign trade cargo.

The five strategic customers abov
44.13 million tons
Total foreign trade cargo
52.1%

### Graph Work Pattern of "Big Customers, Big Cooperation and Big Service"





Weizhou terminal is an oil drilling platform under CNOOC, and is the only sea terminal undertaken all transportation tasks by COSCO Shipping Energy. Based on many years of experience, COSCO Shipping Energy creatively initiates the operation and management mode of "Weizhou Terminal" revolving around guaranteeing the platform transportation service. In 2016, the guarantee team of Weizhou operation completed 35 times terminal oil extraction in total, the average trip time is shortened by 1.45 days. The marine utilization and operating efficiency are improved substantially. The hedging surface is up to 100%.

"Hope COSCO Shipping Energy can play a crucial role in guaranteeing marine oil terminal production and stable domestic marine oil transportation."

# **Ensuring Customer Information Security**

We strictly implement the system of secrecy. Through conducting encryption processing to important data with technological means, implementing ISO17799 information security management system, formulating information security management procedure, signing confidential agreement with employees and customers, safekeeping the information of customers and the related parties and other means, we ensure customer privacy and information security aren't violated or leaked. Except for company employees, agent authorized by customers, partners and subsidiaries, we ensure that do not share customer information with others, and don't let it out or sell information about clients or potential clients.During the year ended 31 December 2016, we complied with the relevant laws and regulations relating to privacy in all material respects.

# **Strengthening Customer Communicating and Exchanges**

Through holding promotion conference, communication meeting and talks with stakeholders and other means, we make business operations open and transparent, listen attentively to the views and suggestions of stakeholders, strive to keep good communication and contact with all stakeholders, enhance mutual understanding and trust, and optimize company external development environment.







# Making First Appearance on Founding Congress •

On June 6th, 2016, COSCO Shipping Energy Held the founding congress and promotion conference, promoted corporate vision, development strategy, the historical opportunity of routing selection and so forth to customers, which marked the world's largest energy transport enterprises set sail.



# Communicating and Meeting Enhancing Understanding •

We actively conduct communication activities with stakeholders. Through the face-to face communication with customers, we further experience the new changes of global economic order, investment structure, trade structure and transport structure, and firm the confidence and determination on implementing Follow Ip strategy and Go Out policy under the background of the reconstruction of global economic order and the construction of national "Belt and Road Initiative". In 2016, we mainly communicated with Maersk (China), NAVIOS, China Oil International Business Co., Ltd, CHINA TALLY, China United Oil (America) Corporation, China United Chemical(America) Corporation, SHELL (America) Corporation, EXXONMOBIL、KOCH and COSCO Shipping (America) Company, and earned mutual trust



ting China Oil International Business Americ



We take the common development with partners as the foundation of enterprise sustainable development, actively build the strategic cooperation mechanism with cooperative companies, achieve mutual benefits and reciprocity, and join hands to grow up; establish industry cooperation platform, promote the benign development of industry; regulate supplier management work, build responsible supply chain, and achieve the sustainable development of the whole society.

# **Strengthening Corporate Cooperation**

We actively expand international and domestic market, develop LNG upstream and downstream industry chain, constantly improve company development potential, and commit to becoming the international first-class level of partner in ship, construction and management aspects.



Take achieving the customer value as





# Considering Clients' Demand as Our Duty and Growing Together with Customers

In December, 2016, the Crude oil distribution customer suddenly increased their demand plan to the Qingdao Storage Branch of CNPC Oil and Fuel Co., Ltd, and required to complete delivery task by the end of month, otherwise the customers of this company might have to halt their production. While this incident coincided with the lasting fog effect in north, Ships were backlog in ports, and the ship transporting plan was extremely tense. Faced with this situation, COSCO Shipping Energy actively coordinated customers and reasonably dispatched ships. Meanwhile, because of the lower oil temperature in the process of distribution, it had been impossible to meet customer's demand only by shore tank heating, COSCO Shipping Energy coordinated for heating ships in the first time till it met customer's demand. Ultimately it ensured the delivery of task execution on time with good guality.

"The qualified service provided by you keeps our reputation, and helps win our customers' support and recognition for us. We truly believe that with your strong support. both of us will create more brilliant future



# **Enhancing Industrial Communication**

The overall development prospect of industry is an indicator of enterprise development. We constantly strengthen the communication and collaboration with industry partners in the process of our development, through participating in the Industry Association/ Institutes organized and established by the competent authorities at all levels of government, Maritime Organization, Maritime colleges and ship owners, actively build the trade platform of industry chain" Ship Cargo Trade" and other work, share development experience with industrial partners and create bright future.

#### Association/Institutes Attended in 2016



# **Building Responsible Supply Chain**

We stick to the fair and transparent procurement principle, focus on the impact of suppliers on society and environment. Procurement, regulate company procurement and outsourcing business management process and the control process of suppliers with Outsourcing and Supplier Management Program, regulate the entry, selection, evaluation and elimination mechanism, put forward the specific requirements including security, environmental protection, occupational health and energy management to suppliers. At the same time, the commercial bribery is introduced in part of the contract clause as one of the offer, gradually improve the social responsibility management consciousness and spirit of accountability of suppliers and achieve the sustainable development together with suppliers.

In 2016, we had 666 cooperative suppliers in total, including 106 Hong Kong, Macao and Taiwan and overseas suppliers, 560 mainland suppliers. The supplier audit coverage was 85%.





666

The supplier audit coverage

85%



COSGRANO LAKE

SERAND LAKE

- development.



# Committing to Build Green Shipping

'Goal 13. Take immediate action to respond to climate change and its impacts. reducing the impact and early warning."

COSCO SHIPPING Energy sticks to the ten principles of global enterprise contract, care for climate change, fully carry out the green operation, strengthen environmental management, advocate the low speed shipping, promote energy saving, environmental protection, safe and efficient transport fleet construction process, build the low carbon and green shipping, and lead the industrial sustainable

 $\bigcirc$  Committing to Green Operation



 $\bigcirc$  Building Green Ships

 $\bigcirc$  Promoting Green Office

# COMMITTING TO GREEN OPERATION

We integrate green into all aspects of company operations, carry out the environmental protection laws and regulations, continuously improve the environmental management system, strengthen the environmental management and the staff training of environmental protection and energy saving, improve the ship pollution prevention consciousness and skills of key personnel, adhere to the green office and centralized purchasing, reduce environmental impact and promote company green development. In 2016, COSCO Shipping Energy had no environmental pollution accidents.



# **Strengthening Environmental Protection Management**

Environmental management system is the enterprise strong support of low carbon operation. In 2016, we effectively carried out the relevant laws and regulations of environmental protection and international conventions, continue to improve the "Energy Management System", and strengthen the comprehensive, all staff and the whole process control on energy management; strengthen the marine environmental protection and energy saving consciousness and skills training of staff, especially the key personnel, improve the capacity of environmental protection; strengthen the communication with related parties, effectively propaganda and implement the latest environmental management requirements and company green development. During the year ended 31 December 2016, we complied with the relevant laws and regulations relating to air and greenhouse gas emissions, discharges into water and land, and generation of hazardous and non-hazardous waste in all material respects.



# **Promoting Green Shipping**

With the growing concern for the shipping industry impact of climate change, we actively practice corporate citizen responsibility, reasonably arrange the routes and implement low speed navigation, strengthen the cooperation with ship owners, reduce pollutant emission, advocate to save water, improve resource utilization, and strive to reduce the environmental impact in the process of navigation of ships.

Area	Major Measure
Advocate low speed navigation	<ul> <li>Under the premise of safe navigation speed reasonably</li> <li>Explore the best benefit speed plan, a the best benefit speed measure</li> <li>Dalian Oil implements extreme spetypical ships of VLCC、SUEZMAX, and form the ship navigation management of extreme speed down management of ship marine main adjust the new host running speconsumption indicators in time.</li> <li>Conduct trace analysis of ship speed regular basis</li> </ul>
Reduce pollutant emission	<ul> <li>Strengthen the cooperation of owner the exchange of capacity.</li> <li>Regulate oil heated advanced and more reduce the energy consumption</li> <li>Improve port oil discharging effireduce the pollutant emission.</li> <li>Strengthen oil bunker, usage, oily or treatment and other whole process mand control</li> <li>Cooperate with Antarctic Pole Chidevelop marine sewage treatment waste incineration system</li> <li>Further strengthen the daily oil consumption daily content and unirecord</li> <li>Focus on the monitor on shiconsumption, cargo oil heating consumption, cargo oil heating consumption, analyze the result on a regular basis.</li> <li>Dalian Oil Transport implements management system of ship prima and monitor on daily report.</li> </ul>
Strengthen the management of saving water	<ul> <li>Improve the water saving consciousne</li> <li>Advocate the cycling use of living wa</li> <li>Strengthen the rainwater collesupplement fresh water supply of the</li> </ul>



res	Performance
on, arrange the	
and formulate	The total oil consumption was about 0.78 million tons
peed down in X PANAMAX, a technology yn n navigation n engine, and beed and fuel ed down on a	<ul> <li>The per oil consumption was about 2.2242 kg/thousand ton mils</li> <li>The consumption of lubricating oil was 6704.38 tons</li> </ul>
ners, carry out	<ul> <li>The amount of nitrogen oxide emission was 67863.02 tons</li> </ul>
nonitored, and	• The amount of sulfur oxide emission was
ficiency, and	46802.08 tons
waste water management	• The amount of greenhouse gases emission was 2540573.02 tons
hina Oasis to nt plant and	• The amount of carbon dioxide emission was about 2425907.92 tons
consumption gulate the fuel hified file and	• The amount of oil pollutant emission was 63641 tons
hipping oil sumption, and	• The amount of hazardous wastes emission was 368.14 tons
ts the quota ary pollutant	• The amount of non-hazardous wastes emission was 10376.89 tons
ness of crew rater lection, and ne ship	• Save water 161607 cubic meters

# **BUILDING GREEN SHIPS**

We seize the revolution opportunity of global ship intelligence brought by "Made in China 2025 Strategy", vigorously promote the application of energy conservation and environmental protection technology in shipping, initiatively modify or eliminate the high polluting and high energy consumption ships, build the energy saving, environmental protection, safe and efficient transport fleet, and establish ships new standards.

#### Promote the performance of BWM convention

• According to the requirement of "the performance technological expert team of Group BWM Convention" and the addition plan of ship ballast water treatment system finally decided by the 70th meeting of amendment of the international maritime organization marine environment protection committee, there are 21 ships installing ballast water treatment system, including 1 current ship installment and the other 20 new ships installment.

## Promote the application of low-sulphur fuel

• The promotion usage scope of low-sulphur fuel is expanded from port area to more overseas area, and reduces the oceans pollutant emission

# Integrating Green Concept into New Shipbuilding

COSCO Shipping Energy strengthens the cooperation with R&D institution, practices green environmental protection concept, integrate the reduction of energy consumption and the improvement of oil consumption efficiency into the basic technology requirement of new shipbuilding, and build a safe and reliable energy conservation and environmental protection oil and gas fleet.

#### Taking the VLCC Oil Tanker Under Construction as an Example:

The oil consumption per day is 79.7 tons, which is 14.3 tons less than that of traditional ships, falling by 15.2%

Estimated by the Middle East -China route and 15 design speed navigations, 4290 tons oil consumption and 13361 tons carbon emissions can be reduced every year.

Energy Saving Technology Application of 308 thousand **DWT Supertanker (VLCC)** 



# **PROMOTING GREEN OFFICE**





work, save every drop of resource, put an end to waste, adhere to the centralized purchasing and strive to build green office space.

The total office elec			
685000 <sup>degree</sup>			
(	video conference	25	
	450 times		



# Happiness

# Creating a Better Life Hand in Hand

COSCO SHIPPING Energy sticks to people-orientation, focuses on employees' rights and growth, strengthen employees' engagement management with dialogue, interaction and other methods; improve employees' development ability by expanding career development, conducting employee trainings; We also attach great importance on the friendly relationships with communities, through fixed point poverty alleviation, public welfare assistance and other means, help communities improve their respective development capacities, strive to achieve the common development of company, employees and communities.

 $\bigcirc$  Caring for Employees' Growth

 $\bigcirc$  Launching Fixed-point Poverty Alleviation

 $\Rightarrow$  Joining Actively into Social Welfare Activities



# CARING FOR EMPLOYEES' GROWTH

We stick to the concept of "Only Talents Prosperity can Make Business Flourishes", safeguard the legitimate rights and interests of employees in accordance with law, strengthen the training and management of employees, respect the demand of employees balancing work and life, actively build the equal, non-discriminatory, democracy and harmonious development environment, achieve the common growth of company and employees.

# **Safeguarding Employees' Legitimate Rights and Interests**

"Goal 8. Promote persistent inclusive and sustainable economic growth, promote full and productive employment and everyone has a decent job.

- By 2030, all the men and women, including the youth and the disabled, all achieve full and productive employment, get decent jobs and realize same work equal pay;
- Immediately take effective measures to ensure the prohibition and elimination of the worst forms of child labor, eradicate forced labor. By 2025, Terminate all forms of child labor, including recruiting and using child soldiers;
- Protect labor rights, and promote to create a safe and secure working environment for all workers, including migrant workers, especially migrant women and employment instability."

----The United Nations "Sustainable Development Agenda in 2030"

We strictly abide by the Labor Law of P.R. China and other laws and regulations, the international convention promised by Chinese government, international labor standards and law and regulations relating to preventing child and forced labour, ensure the legitimate rights and interests of employees in equal employment, career development, democratic participation and other aspects.

# **Equal Normative Employment**

We stick to employment by law, adhere to the principle of "Open, Fair and Just" in recruitment and dismissal, in accordance with "COSCO SHIPPING Energy Transportation Co., Ltd Personnel Management Guide", and put an end to any discrimination, advocates equal employment, applies same standards on pay scale, as well as reasonable working hours and holidays; clearly ban the use of child labor, oppose to the forced labor, and avoid any related violations occurrence. We focus on establishing harmonious labor relations, sign labor agreement with every employee, pay the social insurance according to the relevant provisions of the state and local, gradually improve the compensation management measures and performance evaluation mechanism of cadre, staff and crew, provide the salary and welfare fully matched with their values, and stimulate their endogenous driving force, in strict accordance with the "COSCO SHIPPING Energy Transportation Co., Ltd compensation management practices (Trial)" and other policies.

During the year ended 31 December 2016, we had 3368 employees, including 9 disabled employees, 140 minority employees, 108 new employees, 15 expatriate employees and 0 foreign employee.

employees
3368people
new employees
108people











# - Establishing and Improving Compensation and Welfare System -

COSCO Shipping Tanker (Dalian) Co., Ltd regards talents as the most valuable wealth of enterprise, implement the post performance salary, adopt the method of "Payment by Post, Payment by Skills and Payment by Performance", pay employee's salary according to their position grade, skills, qualifications and work performance, and allows employees value to win fully recognition and the fairest return.

#### Employees' Welfare Provided by COSCO Shipping Tanker (Dalian) Co., Ltd

Training	Annual paid vacation	Social Insurance (endowment insurance, medical insurance, unemployment insurance, industrial injury insurance and maternity insurance)	On traffic accident damage insurance	Public accumulation fund for housing construction, enterprise annuity, healthy check-up, heating subsidies, lunch
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### Launching the Seminar of "Keeping Seafarers' Rights and Owner's Interests"

To celebrate the 6th "Day of the Seafarer", the Seminar of "Keeping Seafarers' Rights and Owner's Interests" was launched in the 5th floor of Ocean Plaza hosted by Liaoning Maritime Safety Authority and organized by COSCO Shipping Tanker (Dalian) Co., Ltd. The associate professor of Liaoning Normal University, maritime law Doctor Liwei was invited. He explained the labor contract, overtime pay, service time, social insurance and other matters related to crew's vital interests in detail, and introduced the legal risks that need to be avoided from the perspective of enterprises in signing labor contracts, the lowest salary, probation period, non-competition, rules and regulations, contract workers sent by enterprises and other aspects. Over 200 crew from 10 companies attended this seminar.



# **Focusing on Gender Equality**

We respect the legal rights and interests and special benefits of female employees, establish female worker committee, launch female worker symposium regularly, understand their requirements and opinions, carry the Labor Protection Special Law of the Women Staff out seriously, implement the wedding leave, maternity leave and parental leave of female workers, focus on ensuring the return after parental leave of female workers, and guarantee the female workers enjoy equal rights with men in marriage, pregnancy, birth, breastfeeding promotion, rise, evaluation of professional technical titles and qualifications and other benefits, and ensure female workers' equal opportunities for development. In 2016, the return rate after parental leave of our female workers was up to 100%.

# Launching Essay Activities to Celebrate the "Women's Day" •-

To show female workers and the vast majority of the crew's family members and carry forward the spirit of their silently contribution for enterprise development, COSCO Shipping Tanker (Dalian) Co., Ltd launched the essay activities to celebrate the "Women's Day", our ship shore workers responded actively, contributed article wholeheartedly, expresses their misses, worries, gratitude and blessings to their mothers and wife in narrative, prose, poetry and other literature, and the admiration for female colleague's hardwork. This activity won the consistent high praise of company ship shore staff, and further inspired the gathering strength of cadres and workers.



**(**52





# **Encouraging Employees' Engagement**

We attach great importance to the democratic management and the subject status of employees, establish and improve the workers congress system, the system of joint conference for staff and workers' congress, staff supervisor system, take labor union, workers congress and staff meeting as a platform for permanent communication with employees, solicit the reasonable suggestions from the grassroots widely, ensure all the employee's right to know about the company's handling plan in the form of a written feedback, and promote employees to participate in decision-making and management of company maximum furthest.

In 2016, we formulated the Detailed Rules for the Workers Congress of COSCO SHIPPING Energy, the Measures for the Management of Union Funds Balance of Payments of COSCO SHIPPING Energy, the Measures for Meals Management Committee of COSCO SHIPPING Energy and other systems; Launched the first Membership Representative conference, produced the first Labor Union Committee, the Review Committee, elected the chairman of Labor Union, the director of the review committee, the director of the Female Worker Committee, and improved the organization structure of the Labor Union.

In 2016, the construction rate of company labor union was 100%, and we received 18 employee suggestion schemes, and the scheme handling rate was 100%; we launched 3 employee seminars with 70 employees attending, solicited reasonable suggestions and made them effectively implemented.





We Launched the First Workers Congress and the Joint Conference for Staff and Workers' Congress

On July 8th, 2016, we launched the first workers congress and the joint conference for staff and worker's congress of COSCO SHIPPING Energy Transportation Co., Ltd, 37 representatives recommended by corporate organ, Shanghai Oil, Dalian Oil and Shanghai LNG attended this conference. The establishment of Labor Union was an important component of the reform and restructure of COSCO SHIPPING Energy, and marked the Labor Union of COSCO SHIPPING Energy stepped into the orbit of standardization and regularization.



In 2016, we conducted the activities of "Contributing Ideas and Exerting Efforts for 20 Key Problems" among all employees. This activity was launched in online BBS, and there were 614 employees registering and discussing in 10 days (accounting for 80% of onshore employees), 1879 posts and comments. This big discussion inspired the enthusiasm of the staff involved in democratic management, created the atmosphere of promoting reform to deepwater area, and the new view and new atmosphere constantly sprung up.





# **Promoting Staff Development Ability**

We take the staff growth and development as the first task of human resources management, improve the personnel training system and promotion management, strengthen staff training and cultivation, organize employee skills competition, and grow up together with staff hand in hand in the development of enterprises.

# **Clearing Career Development Channel**

We broaden the talent development channels, provide professional talents with diversified growth options through cadre exit mechanism, dual-channel promotion mechanism of post and rank, breaking through the transformation of technology and management jobs and other methods, and ensure the capacities and specialties of employees can be given full play.

In 2016, we actively established talent pool of various fields, explored the professional manager system, strived to build a highgrade, expertised and advanced talent team in the fields of shipping operation, capital operation, marketing, ship management, party construction and other aspects, cultivated expert-type talents with solutions for complex problems in professional fields, and promoted the introduction plan of professional talents. Meanwhile, we strengthened the team construction of backbone crew, and built the first-class crew team matching the development of ship team advancing with the times to meet the development demand of fleet.

# Improving Staff Training System

With the goal of talent development, we constantly improve the training work mechanism and training system, and optimize the training process. We promote the R&D on the training content, improve the course system, enrich training resources, improve training efficiency according to the business category, and conduct pertinent cultivation to employees through internal trainings, external trainings, autonomous trainings and other methods, and build a learning, knowledgeable, technical and innovative employee team.

In 2016, the total investment of company trainings was 3.916 million yuan. 284 times employees training had been conducted with 5109 employees attending and 58 training hours per person.





Staff Training Proportion of COSCO SHIPPING Energy at All Levels

New employee

# Table Employees Training Content System



On every Friday of the period from October 14th, 2016 to December 6th, COSCO Shipping Tanker (Shanghai) Co., Ltd continuously organized employees and launched 4 times outward bounds. Each outward bound lasted for 3 days and 2 nights. During the trainings, everyone cooperated with each other and strived to overcame various difficulties, and completed many training projects including "Heading for Future Together", "Kapai Wind and Cloud", "Tower of Hanoi" and "Battle City", further strengthened the deep integration with land and shore employees, improved employees psychological guality and group cohesiveness, and enhanced the executive ability and innovation capacity.

"With outward bound, we deeply understand the importance of teamwork, rapport, cooperation, communication, inspiration, devotion thanksgiving and trust. Every successful challenge cannot be without the support and help of team members, every action taken cannot be without rage and trust on others, every task completed cannot be without everyone's coordination and common effort.

— Employees of COSCO Shipping Tanker (Shanghai) Co., Ltd



headquarters

Employees academic

ualification training c



#### Ë Launching the Training Classes of Security Guards -

To further improve the security guard response ability of ships and the security guard capacity of crew, from October 10th, 2016, to 13th, COSCO Shipping Tanker (Dalian) Co., Ltd held the 2016 training classes of security guards.

The outside experts and professional personnel of relevant departments were invited to this training class and gave onsite teaching and guidance. They mainly explained the related topics including ISPS performance trainings, the Gulf of Aden escort and ocean anti-terror measures, the international antipiracy cooperation mechanisms, fire prevention knowledge and emergency trainings, and answered the security questions security guards met in their practical work. Over 40 employees ranging from captain, political commissar, chief engineer, boatswain to crew chief of frontlines attended the training classes.



# Establishing and Improving Business Skills Training Mechanism of New Captains

Shanghai Oil requires that every new captain shall pass the shifting group training, and invites senior crew to attend onshore emergency exercise at least once in each year. Senior crew, especially captains, take advantage of senor crew seminar, the security management evaluation and other opportunities to receive the trainings.



# **Organizing Employees Skill Competition**

We take the skill competition as one of the measures taken to cultivate and select the outstanding reserve-talented persons, actively organize the diversified labor skills competition, stimulate the enthusiasm of employees, and improve their professional capacities and comprehensive qualities.



COSCO Shipping Tanker (Dalian) Co., Ltd attaches great importance to the skill trainings of the frontline crew especially the backbone crew. Through launching various skills competitions, we allow the frontline employees with excellent skills to display their capacities, and play a significant role in improving crew's comprehensive quality and adjusting the fleet development.

### Skill contest of boatswain and crew chief

In September, 2016, we launched the skill contest of boatswain and crew chief in the crew training base. There were 55 boatswains and crew chiefs to participate in the 6 technology trainings of boatswains and 5 technology trainings of crew chiefs competitive projects respectively.





### Skill contest of ship kitchen workers

From July 4th, 2016 to 8th, we conducted kitchen workers training competition in training base. There were 26 kitchen workers from the frontline to attend this training contest. Judges has carried on the detailed evaluation score according to the rules of the game on the color, smell, taste, shape, knife skills, cooking finish and so on of players work, voted the awards of the three categories of cooking, pastries and comprehensive skills.



# **Cultivating Global Talents**

We accelerate the talent pool construction of expatriate cadres, cultivate the international talents with hierarchy, category, plan and importance, gradually introduce the high-end, urgently demanded overseas operation management talents, strengthen the assessment on expatriate cadres, give full play the platform role of overseas branches in exercising talents, and provide the storage and support of human resources for company globalization strategy.

In 2016, we actively organized the selected examination on the talent pool of expatriate cadres. All the employees from the 5 departments of headquarters costal, ocean, operation, security and finance should complete the tests. There were 76 employees attending it in total. After several rounds of entrance exams and interviews, now there have been 13 employees entering into the expatriate talent pool of Group, and made a solid foundation for the UK and American business development and employees storage of overseas branches construction.



We Focusing on the Cultivation of Global Talents

# **Balancing Employees' Work and Life**

We highly focus on the physical and mental health of employees, provide them with warm, happy and healthy work and living environment through focusing on occupational health, caring for employees, enriching cultural and sports activities and other methods, balance their work and life, and strengthen their loyalty and cohesion.

# **Focusing on Occupational Health**

We strictly implement the relevant state regulations and standards on labor safety, provide employees with work conditions and places in accordance with labor security requirements, send out labor protection supplies, purchase medical insurance for employees, organize employees to have healthy check up regularly, improve employees' physical examination archives, help employees improve the ability of reducing psychological stress and emotional management through propaganda education, seminar, trainings and other methods, and build the stereoscopic defence for employees' health. In 2016, the coverage rate of employees' physical examination was 100%.



COSCO Shipping Tanker (Dalian) Co., Ltd has always highly focused on employees health, and arranges employees to have physical examination regularly with the concept of "People-oriented" and caring for employees, and propaganda the healthy hygiene knowledge through launching health lectures and other activities, which wins the wide support and praises of employees. Meanwhile, it provides driving force for further inspiring employees' enthusiasm and strengthening company cohesion.

# **Enhancing Caring for Employees**

We continuously conduct the caring and visiting activities to employees and their family members, coordinate the work of dealing with various problems of employees in Shanghai through helping employees who are in difficulty and conducting visits to employees and their families, we strive to make company to become employees' "the Second Family", create better company environment, further strengthen their loyalty and cohesion as well as their families' acceptance and support. In 2016, we had helped 112 employees in difficulty and distributed 1129000 yuan in help and support.



**COSCO SHIPPING Energy** 





Support Amount Distribution Proportion of

Help employees in difficulty	Visit the frontline crew and their families	Carry out employees' problems
<ul> <li>Conduct the comprehensive medical mutual guarantee scheme of employees.</li> <li>Organize to visit the affected employees, crew, the retired cadres and disease trapped employees</li> </ul>	<ul> <li>Visit crew on board in New Year, Spring Festivals, holidays and high temperature seasons, and send warmth and give out heatstroke prevention productions to employees on board.</li> <li>Through organizing recreational activities, symposium visits and other forms, strengthen the understanding and support of crew's family.</li> </ul>	<ul> <li>Actively contact the related departments to implement the staff accommodation, daily life, their children entering school and other problems in Shanghai.</li> <li>Coordinate to carry out the headquarters staff refund, health physical examination, medical treatment in Shanghai and other matters</li> <li>Launch the activity of "Education Assistance in Golden Autumn"</li> </ul>

# • Organizing Director of Family Members Contacting Station to Launch Summer Beach Activities

In summer of 2016, COSCO Shipping Tanker (Dalian) Co., Ltd organized over 20 Directors of Family Members Contacting Station and crew from Liaoning, Shandong and other places to launch summer beach activities in Golden Mountain of Lvshun. Thank for their contribution and efforts they made to the crew's family, and hope they could be assurance, and continue to play a good bridge between company and crew.

"Company's caring and love to the crew and families is the most driving force to encourage them to do the director better."

——Director of Family Members Contacting Station

# **Building Corporate Culture**

We take being "the Most Admirable and Reliable Global Energy Transportation Service Provider" as our corporate vision and propaganda it widely, implement corporate vision and value scheme internally and externally through subject research, brand building, subject propaganda and other means and channels, build corporate culture and strengthen company cohesion and centripetal force.



# Subject Research

Carry out the research on core values of firstclass energy transport enterprises



#### Brand Building

Implement brand image communication plan, make corporate promotional film and enterprise culture manual, take advantage of founding assembly, listing subsidiaries, oil transport security forum, new ship and important information released to invite relative media to report onsite

### Subject Propaganda

Implement propaganda scheme with the theme of "Story of 'Excellent' Person", tell the story of energy people working wholeheartedly revolving around the "Reform, Development, Innovation, Risk Control and Party Construction", inspire and lead all the staff to "Compare, Learn, Catch, Help and Surpass" with the example around us.

# **Enriching Employees' Life**

We encourage and advocate employees' balance between work and life, launch various healthy and uplifting cultural and sports activities, enrich employees' life, reduce their work pressure, and strengthen their coordination abilities and company cohesion.

<b>(</b>	The first "COSCO SHIPPING Cup" sports activity	The COSCO SHIPPING Energy representative team consisted of COSCO SHIPPING Energy headquarter, Shanghai Oil and LNG, formed a swimming team, football team, table tennis team, badminton team and cheer team, fully showed the spirit o f "Integrated Capacity, Infinite Capacity"
Sports       Hiking fitness         of Golden       Autumn         fitness       employees and         families       families		Company headquarters organized two times team to hike in Chongming Dongtan wetland, visit in LNG ships, hike in Dishui Lake and visit maritime museum activities
ω ω	The first workers games of COSCO Shipping Tanker (Dalian) Co., Ltd	Over 500 athletes from the organ body, ship and grass-roots level of Dalian Oil Transport participated in 17 competitions, 5 interesting projects and the tug of war contest.
Reading and communicating	Reading and communicating activities of young crew	The youth league of company recommended the political theory, sinology, enterprise management, navigation technology, turbine management and other good readings to young crew. All the league branch of company ships actively responded and organized the young crew to select books in which they are interested to read, and make their personal learning plans, and had reading communicating as the unit of league branch of company ships

## Choosing Excellent Employees to Participate in Outside Training

The "second generation" youth talent cultivation project of Pudong new area co-hosted by the party committee, the human resources and social security bureau and the Youth League Committee of Pudong new area allowed more young talents to show on stage, develop with opportunity and create with incentives, cultivated and built a backup talents team for the second startup of Pudong new area. On November 1st, 2016, the 5th training class of the "second generation" youth talent cultivation project of Pudong new area was held officially. 1 youth representative attended in the study and communication of the 5th class, and had four months training revolving around the theme of "Innovation in Social Governance".

# LAUNCHING FIXED-POINT POVERTY ALLEVIATION

As the director unit of COSCO Shipping Charitable Foundation, we actively participate in the fixed-point poverty alleviation (Aiding Tibet) work plan of China COSCO Shipping Corporation Limited, earnestly implement the central requirements about poverty alleviation work and the project funding plan of 9 counterpart poverty alleviation (Aiding Tibet) counties including Luolong and Yongde in the "13th Five Year Plan". According to the group's unified deployment, steadily push forward the poverty alleviation, through deploying cadres, providing funding support and other means, we take the assistance in education, assistance in infrastructure construction, Assistance in hygiene, economic product development and other assistance as the starting point, promote the self-development ability poor regions, and achieve the sustainable development.

### Assistance in education

- Funding Project of "COSCO's Hope Class"
- Since the beginning of 2007, we have launched 4 "COSCO's Ho in Yongde country. There were 50 students recruited in every s undergraduate online rate of students from the first 3 "COSCO's Ho was 100%, established brand name of "COSCO's Class" among the and naments in country.
- Assistance in Building Schools Infrastructure Projects
- The Wan primary school of Dachushui village, Dedang town, Y is located in the southeast of Yongde country. There are 127 steachers with the area of 2680 square meters, including 500 steep hill. At present, the classroom is crowed, and there are so for the located in school. We availed part of funding funding
- school buildings and related facilities construction
- "Waves Wishes" Pairing Support
- Take one-on-one way, provide long-term pair support for excelle with difficult family living conditions. At present, "Wave Wishes" paired 110 pairs. There are 110 primary, middle school and colle getting this funding.
- "Sailing Chasing Dream" Lincang Elementary Education Donation Since the beginning of 2007, "Sailing Chasing Dream" activit conducted by stages and in batches to support Lincang educa Conduct project assistance in students' living facilities and to facilities of primary school in the poor areas of Lincang city

# Assistance in grassroo

- Making Innovation in Propaganda Carrier
- Establish the Wechat official account of "Public Service Yongan Community", promote the related work, policy a content carried out by community, broaden the scope of public information, and improve the efficiency of serving pub-
- Enriching the Pattern of Activities.
- Action"; Organize all staff to collectively pledge during Ju member, and organize the community party members to soliciting article event with the theme of "the Day Joinin Sign an agreement of the co-construction of spiritual civiliz sharing of popular science resources between communit with the first middle school of Yongde county
- Propagating Scientific Knowledge
  - nrougn developing community website, producing science i ind issuing publicity materials, propaganda low carbon pro ving, daily life popular scientific knowledge such as health fe tips. Yongan community was awarded the honorary title cience Demonstration Community in Yunnan Province"



be Classes" ession. The pe Classes" candidates

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### Assistance ir Hygiene

 Invest part of money to assist in the construction of 2 village clinic and accessory works with 240 square meters in Zame village, Wumulong town and Longzhuwa village, Conggang town, improve the poor rural medical and health conditions and solve the problem of villagers' difficulty in medical treatment.

## Assistance in country surplus labor force output

 Recruit large numbers of workers in Yongde country, offer better employment conditions, encourage farmers to move out for work, solve the poverty issue fundamentally, change the "Blood Transfusion" into "Hematopoietic".

# JOINING ACTIVELY INTO SOCIAL WELFARE **ACTIVITIES**

We actively participate in salvage, cultivate future industrial talents together with stakeholders, and continuously promote the public welfare and employees voluntary activities. While make contributions in finance and human resources to the improvement of community living quality, we improve the external development environment and improve our sustainable development capacity.

# **Actively Participating in Salvage**

We respect and focus on the public interests and fully carry forward the humanitarian spirit. Through participating in maritime search and rescue exercises, the formulation of sea rescue emergency plan and other means, we improve salvage skills, And in the critical moment that the human life, property and safety of other ships are seriously threatened, respond in the first time according to the coordination and arrangement of maritime search and rescue center, give a hand and build marine safety with all parties.

# "Rongci Vessel" Participating in the Largest Maritime Search and Rescue Exercise

On May 19th, 2017, the "Rongci Vessel" of COSCO SHIPPING Energy participated in the largest maritime search and rescue exercise in Zhuhai Guishan island waters. This exercise was firstly adopted the method of combining the national level drill with onsite exercise. 42 units including the 19 ministries and commissions of the state power and its subordinate, Guangdong provincial government, Hong Kong and Macao SAR government and non-governmental forces cooperated to complete it. It used 35 ships, four aircrafts, over 1300 people, and had been the maritime search and rescue exercises with the most units and departments so far.

On the exercise day, the chemical ship acted by the "Rongci Vessel" had a collision accident. The cargo storage went into explosion and fire, which would cause serious influence on the life, property safety of the ship, the marine environment and the production and living of inland and island residents nearby. After explosion, all the crew of chemical ship immediately launched self-help action according to the ship's emergency response procedures. At the same time under the guidance of country's emergency assistance and company emergency response command group, we successfully put out the fire and avoided even greater calamities. In the exercise, the "Rongci Vessel" showed high level of training, completed all the courses required in this exercise with high quality and high standards.

The performance of "Rongci Vessel" of COSCO SHIPPING Group reflected the first ship management level of COSCO SHIPPING Group, and also reflected the first-class emergency perform professional response and comprehensive qualities of general crew. Thanks very much for all your contributions to the successful completion of exercise.

——A Leader from State department of Transportation



# **Cultivating Industrial Talents Hand in Hand**

We keep close cooperation with Jimei University, Shanghai Maritime University, Guangzhou Institute of Navigation and other navigation colleges and universities, and apply our own resources and excellent service on the cultivation of future qualified maritime talents through entering into cooperative agreements, open ships for college students' internship, senior leaders with additional post of university professors and other methods.



Joining Hands with Colleges and Universities to Strengthen \_\_\_\_\_ Ship Bridge Resource Management (BRM) Training

COSCO SHIPPING Energy requires every direct affiliate to conduct simulator trainings on bridge resource management in approved onshore institutes for drivers on a regular basis, and constantly improve the bridge resource management ability and business skills. Dalian Oil Transport signed a long term agreement with Dalian Maritime University. 2 Bridge Resource Management Trainings are launched every year, and result of the training was positive.

# Striving to Give Back to Society

We highly focus on people's livelihood, and proactively assume social responsibility, and we are actively involved in public welfare undertakings, launch the education assistance, voluntary service, environmental protection and other welfare activities, and give back to community.



# "Setting Sail•Chasing Dream" Basic Education Public Welfare Project •--

In 2016, as the director unit of COSCO Shipping Charitable Foundation, we actively participate in the fixed-point poverty alleviation (Aiding Tibet) work plan of China COSCO Shipping Corporation Limited, and promoted "Setting Sail•Chasing Dream" basic education donation project in Anhua, Hunan province.

The "Setting Sail•Chasing Dream" basic education donation project was the charitable project launched by China COSCO Shipping Corporation Limited and implemented by COSCO Shipping Charitable Foundation. Since from 2007 to 2015, COSCO Shipping Charitable Foundation carried out 9 "Setting Sail•Chasing Dream" basic education donation projects in the primary schools of minority poverty areas, Lincang city, Yunnan province according to the principle of "Comprehensive Promotion, Outstanding Improvement and Students First", invested 14.19 million yuan to purchase 31652 sets of desks and chairs for meals, 7182 sets of bunk beds, 2529 sets of office desks and chairs for teachers, 1035 sets of desks for teachers in 141 primary schools around the 6 countries of Lincang city. This project got the central financial support twice, and won the China charity award in 2009.



Desks Before and After Project Implemented

"Golden Belt" that Connecting Lujiazui Area •

Lujiazui street is located in the core area of Lujiazui financial district and financial city in Shanghai free trade area. This region is clustered with more than 80 commercial office buildings, over 10000 companies, including more than 2700 Chinese and foreign financial institutions and over 0.2 million employees. Since 2015, the street has explored and formed the "Golden Belt" pattern of "Two Floor Linkage and Two Ends Expanding" to improve the efficiency and level of community governance. As the director unit of golden belt project, we actively participate in community innovation and serve its development.

#### "Love" on the Tip of Tongue

In 2016, COSCO Shipping Tanker (Shanghai) Co., Ltd invited employees to make manual biscuit, cake, nougat and other

food for sale with the theme of "Love on the Tip of Tongue". On March 4th, "Love on the Tip of Tongue" participated in the public welfare charity sale of brothers unit in No. 118 Yuanshen Road, and raised 1493 yuan love fund specially used for aiding the needy students.

#### "Lightening Wishes"

We actively participated in the "Lightening Wishes" Lujiazui young love public welfare action led by Lujiazui street, and respond to 1 or 2 New Year's wishes of Lujiazui community families' children every year, help children acquire gifts and present New Year greeting cards, and lighten their new year's wishes with love.



# OUR COMMITMENT

2017 is an important year of the "13th Five Year Plan", and will embrace the 19th congress of the Party. COSCO SHIPPING Energy Transportation Co., Ltd will be guided by the spirit of the central economic work conference, comprehensively implement work deployment of Group work conference, grasp the new normal economic development, revolving around the new energy strategy, target at the "Four Global Leading", actively undertake the economic, social and environmental responsibility, improve sustainable competitiveness, and achieve the common development of enterprises and the economic society.

Development Goals	
Lead sustainable development future	<ul> <li>Enhance the level of value management and invidevelopment and capital operation</li> <li>Further improve the system of information disc disclosure</li> <li>Integrate company information resources, elimit analysis ability, enhance the level of informationiz</li> <li>Start with the "Four Global Leading" strategic get Business Model", launch the standard management</li> </ul>
Promote industrial win-win growth	<ul> <li>Promote the comprehensive fusion of the safety unified security management system in energy set.</li> <li>Strictly implement the safety system, strengthe supervision management mechanism</li> <li>Take shifting from the center of ship to provid provide customers with one-stop service integrate</li> <li>Conduct customer manager system, take cust of process, promote the reengineering and op experience and service levels, achieve reunification</li> <li>Take providing across time zones, 24-hour unim geographical advantage of the network, provid achieve the comprehensive sharing of the custom</li> <li>Deepen the exchange and communication within supplier evaluation system, create the responsible</li> </ul>
Commit to build green shipping	<ul> <li>Improve environment management system, estab</li> <li>Promote the construction of low carbon fleet, re continuous ship management improvement and t</li> <li>Promote the low speed navigation, and constantit</li> <li>Advocate green new development model, and o efficiency and low emission</li> </ul>
Create bright life hand in hand	<ul> <li>Solve the structural problems of talents, estable explore the professional manager system, complicompetition for a post and eliminate the last system.</li> <li>Establish and improve training system, optimize assessment and evaluation system, establish long-human resources</li> <li>Strengthen democratic management, promote case and help to ensure the safety of maritime</li> <li>Counterpart support and the poverty alleviation version of the concept and spirit of voluntary service pattern, and promote the normalization, standard</li> </ul>



#### Work Direction

vestor relations management, achieve the two-wheel driven of business sclosure, and constantly improve the quality of corporate information ninate information isolated island, strengthen the comprehensive data nization goals of "Operation Capacity, Business Structure, Security Marketing and nent in an all-round way y culture, concept, system and measures of energy system, establish the ector nen the implementation of production safety responsibility system and de customers with the entire high-end service as the reform direction, ted with freight, dispatching, business and claims tomers as the center to form a special team, stick to the forerunner optimization of business process synchronously, improve the customer on of the marketing and customer service nterrupted customer service for global clients as the goal, highlight the ide the entire personalized service for big customers within the areas, mer service resources in energy sector in industry, expand industry upstream and downstream value, improve the le and win-win supply chain blish a sound system of energy conservation and emissions reduction realize saving energy resources consumption and reduce emissions with technology innovation tly improve solid, liquid waste and waste gas treatment develop the energy-saving technology represented by LNG with high ablish the market mechanism of talents selection and employment. pletes the internationalized talent development planning, promote the the allocation of compensation system, carry out the comprehensive -term incentive mechanism, and improve the use efficiency of company caring employees, improve employee demand response mechanism te the emergency response ability and the ability of resource allocation, work promote regional economic and social development deep inside, innovate and improve the volunteer service organization rdization and institutionalization of voluntary service

# **KEY DATA**

Category	Index	Unit	2016	iyear
			A stock	H stock
	Total assets	0.1 billion yuan	580.22	580.22
	Operating income	0.1 billion yuan	130.06	125.20
	Net profit	0.1 billion yuan	19.55	19.34
	Self-owned ships	set	105	105
***	Gross tonnage	10 thousand DWT/10 thousand cubic meters	1468/17	1468/17
\$ \$ \$	Volume of freight	0.1 billion tons	10365	10365
Economic Performance	Rotation volume of freight transport	0.1 billion tons	3479	3479
	Volume of crude oil shipment	10 thousand tons	9496	9496
	Volume of refined oil shipment	10 thousand tons	855	855
	Average boat age	year	7.6	7.6
	Number of total suppliers	Unit	666	666
	Number of total suppliers	Unit	106	106
	Mainland suppliers	Unit	560	560
	Environment Performance	ton	67863	8.0189
	The unit turnover emission of nitrogen oxide	of kg/thousand ton miles 0.1		935
	The amount of sulfur oxide emission	ton	4680	2.082
	The unit turnover emission of sulfur oxide	kg/thousand ton miles	0.1	335
	The amount of greenhouse gases emission	ton	25405	73.018
	The unit turnover emission of greenhouse gases	kg/thousand ton miles 7.2441		441
	The amount of carbon dioxide emission	ton	2425907.917	
	The unit turnover emission of carbon dioxide	kg/thousand ton miles	6.9172	
Environment Performance	The amount of oil pollutant emission	ton	63641	
	Oil content of oil pollutant	ton	10	930
	The amount of hazardous wastes emission	ton	368	.135
	The unit turnover emission of hazardous wastes	kg/thousand ton miles	0.0	001
	The amount of non-hazardous wastes emission	ton	1037	6.89
	The unit turnover of non- hazardous wastes emission	kg/thousand ton miles	0.0	296
	Total energy consumption (electricity, gas and oil)	10 thousand standard coal	1115	364.6
		Ton standard coal/thousand ton miles	3.1	803

Unit oil consumption Unit oil consumption Oil and gas conservation Lubricating oil consumption Total water consumption Water conservation The total office water consumption The total office electricity consumption The total fuel consumption of official vehicles Total number of employees Number of expatriate workers Number of new employees

Number of minority employees

Number of the disabled

Coverage rate of labor contract Coverage rate of social insurance

return rate of parental leave

Total investment in trainings

Times of employees' trainings

Training hours per person

**Customer Satisfaction** Number of Customer Complaints

**Complaints Handling Rate** 

**Customer Satisfaction** 

Number of Customer Complaints

**Complaints Handling Rate** 

The supplier audit coverage

The passing rate of zero defect annotation success rate of preventing typhoon

The success rate of anti-piracy

ISPS passing rate of checkup

Potential safety hazard checking and controlling activities



10 thousand tons	79.34
kg/thousand ton miles	2.28
ton	-10477
ton	6704.38
cubic meter	142519
cubic meter	161607
ton	6000
degree	685000
liter	69233
person	3368
person	15
person	108
person	140
person	9
%	100
%	100
%	100
10 thousand	391.6
Term	284
hour	58
%	100
piece	11
%	100
%	100
piece	1
%	100
%	85
%	75.30
%	100
%	100
%	100
Times	12

# **APPENDIX**

# **ESG Guidance Table**

		-	Aspects, General Disclosures and KPIs		
"Comply or explain" Recommended Disclosures					
			A. Environmental		
	(a) the pol (b) complia relating to of hazardo Note: Air e regulation Greenhous perfluoroc	General Disclosure Information on: (a) the policies; and (b) compliance with relevant laws and regulations that have a significant impact on the issuer relating to air and greenhouse gas emissions, discharges into water and land, and generation of hazardous and non-hazardous waste. Note: Air emissions include NOx, SOx, and other pollutants regulated under national laws and regulations. Greenhouse gases include carbon dioxide, methane, nitrous oxide, hydrofluorocarbons, perfluorocarbons and sulphur hexafluoride. Hazardous wastes are those defined by national regulations.			P42、P43、P4
Aspect A1:	KPI A1.1	The types of en	nissions and respective emissions data.		P45
Emissions	KPI A1.2		s emissions in total (in tonnes) and, where appropriate, intensity (e.g. per ion volume, per facility).		P45
	KPI A1.3		s waste produced (in tonnes) and, where appropriate, intensity (e.g. per ion volume, per facility).		P45
	KPI A1.4	Total non-hazardous waste produced (in tonnes) and, where appropriate, intensity (e.g. per unit of production volume, per facility).		/	P45
	KPI A1.5	Description of measures to mitigate emissions and results achieved.		/	P45、P46
	KPI A1.6	Description of h and results achie	ow hazardous and non-hazardous wastes are handled, reduction initiatives eved.		P45、P46
		the efficient use ourcesmaybeused	re ficient use of resources, including energy, water and other raw materials. naybeusedinproduction, in storage, transportation, in buildings, electronic		P43、P44、P4
	KPI A2.1		direct energy consumption by type (e.g. electricity, gas or oil) in total (kWh in sity (e.g. per unit of production volume, per facility).		P49
Aspect A2: Use of	KPI A2.2	Water consump	tion in total and intensity (e.g. per unit of production volume, per facility).		P73
Resources	KPI A2.3	Description of e	nergy use efficiency initiatives and results achieved.	/	P45、P46、P47 P48、P49
	KPI A2.4		whether there is any issue in sourcing water that is fit for purpose, water ives and results achieved.		P45
	KPI A2.5	KPI A2.5         Total packaging material used for finished products (in tonnes) and, if applicable, with reference to per unit produced.			Not suitable
Aspect A3: The Environment		eneral Disclosure olicies on minimising the issuer's significant impact on the environment and natural resources.		P45	
and Natural Resources	KPI A3.1		ne significant impacts of activities on the environment and natural resources taken to manage them.		P45

"Comply or explain" Recommended Disclosures			Page		
	B. Social				
	Employment and Labour Practices				
	General Disclosure Informatio	n on:		/	P52、P53、P5
Aspect B1:	(a) the policies; and (b) compliance with relevant laws and regulations that have a significant impact on the issuer relating to compensation and dismissal, recruitment and promotion, working hours, rest periods, equal opportunity, diversity, anti-discrimination, and other benefits and welfare.	on the issuer dismissal, recruitment	KPI B1.1	Total workforce by gender, employment type, age group and geographical region.	P52、P53、P5
employment		KPI B1.2	Employee turnover rate by gender, age group and geographical region.	P54	
				/	P26、P27、P6
Aspect B2:	General Disclosure Informatio (a) the policies; and	n on:	KPI B2.1	Number and rate of work- related fatalities.	P26
Health and Safety	(b) compliance with relevant laws and regulations that have a significant impact on the issuer relating to providing a safe working environment	KPI B2.2	Lost days due to work injury.	P26	
		KPI B2.3	Description of occupational health and safety measures adopted, how they are implemented and monitored.	P 2 7 、 P 3 0 . P31、P63、P6	
				/	P58
Aspect B3: Development and Training	Note: Training refers to vocati	work. Description of	KPI B3.1	The percentage of employees trained by gender and employee category (e.g. senior management, middle management).	P58
	include internal and external courses paid employer.	courses paid by the	KPI B3.2	The average training hours completed per employee by gender and employee category.	P58
				/	P50、P52
Aspect B4:General Disclosure Information on: (a) the policies; andLabour(b) compliance with relevant laws and regulation that have a significant impact on the issuer relating to preventing child and forced labour.		KPI B4.1	Description of measures to review employment practices to avoid child and forced labour.	P52	
		KPI B4.2	Description of steps taken to eliminate such practices when discovered.	Not suitable	



	Operating P	ractices		
		1		P39、P41
Aspect B5:	General Disclosure	KPI B5.1	Number of suppliers by geographical region.	P41
Supply Chain Management	Policies on managing environmental and social risks of the supply chain.	KPI B5.2	Description of practices relating to engaging suppliers, number of suppliers where the practices are being implemented, how they are implemented and monitored.	P41
			1	P32、P35、P37
		KPI B6.1	Percentage of total products sold or shipped subject to recalls for safety and health reasons.	Not suitable
Aspect B6:	General Disclosure Information on: (a) the policies; and (b) compliance with relevant laws and regulations that have a significant impact on the issuer relating to health and safety, advertising, labelling and privacy matters relating to products and services provided and methods of redress.	KPI B6.2	Number of products and service related complaints received and how they are dealt with.	P34
Product Responsibility		KPI B6.3	Description of practices relating to observing and protecting intellectual property rights.	P34
		KPI B6.4	Description of quality assurance process and recall procedures.	P36
		KPI B6.5	Description of consumer data protection and privacy policies, how they are implemented and monitored.	P34、P37
			/	P16
Aspect (b B7: Anti- corruption re	General Disclosure Information on: (a) the policies; and (b) compliance with relevant laws and regulations that have a significant impact on the issuer relating to bribery, extortion, fraud	KPI B7.1	Number of concluded legal cases regarding corrupt practices brought against the issuer or its employees during the reporting period and the outcomes of the cases.	P16
	and money laundering.	KPI B7.2	Description of preventive measures and whistle-blowing procedures, how they are implemented and monitored.	P16
	Commur	nity		
			/	P67、P68
Aspect B8: Community	General Disclosure Policies on community engagement to understand the needs of the communities where the issuer operates	KPI B8.1	Focus areas of contribution (e.g. education, environmental concerns, labour needs, health, culture, sport).	P64、P66、P67、 P68、P69、P70
Investment	and to ensure its activities take into consideration the communities' interests.	KPI B8.2	Resources contributed (e.g. money or time) to the focus area.	P63、P70

# **Comparison Table of the Ten Principles of UN Global Compact**

	Main disclosure level and principles	Disclosure of the position
Human	(1) Enterprises should respect and maintain the internationally recognized human rights	P52
Rights	Human rights       (1) Enterprises should respect and maintain the internationally recognized human rights         (2)Never participate in any behavior that disregard for or abuses human rights         (3) Enterprises should maintain the freedom of association, and accept the rights of bargaining         (4) Eliminate all forms of forced labor radically         (5)Eliminate child labor         (6) Put an end to any discrimination in employment and industry         (7) Companies take precautions to deal with environmental challenges	P52
		P56
Labor	(4) Eliminate all forms of forced labor radically	P52、P54
Standards	(5)Eliminate child labor	
	(6) Put an end to any discrimination in employment and industry	P52
	(7) Companies take precautions to deal with environmental challenges	P43-P49
Environment	(8)Take the initiative to increase the responsibility of environmental protection.	P43-P49
	(9)Encourage the development and promotion of harmless environmental technology	P46-P48
Anti- Corruption	10)Enterprises should oppose all forms of corruption, including extortion and bribery	P16



# **About the Report**

# **Report Scope of Time**

This report is from January 1st, 2016 to December 31, 2016 (including reconstruction). Part of contents is beyond the scope above.

# **Report Scope of Organizations**

COSCO SHIPPING Energy and its subsidiaries. To facilitate elaboration and reading, "COSCO SHIPPING Energy Transportation Co., Ltd" is short for "COSCO SHIPPING Energy" and "we". "COSCO Shipping Tanker (Shanghai) Co., Ltd" is short for "Shanghai Tanker"; "COSCO Shipping Tanker (Dalian) Co., Ltd" is short for "Dalian Tanker"; "COSCO SHIPPING LNG Investment (Shanghai) Co., Ltd" is short for "Shanghai LNG".

# **Release Cycle of Report**

Every financial year. This report is the first social responsibility report released after COSCO SHIPPING Energy restructured.

# **Report data description**

All information and data included in this report come from the official documents and related statistics of COSCO SHIPPING Energy.

# **Report Reference Standard**

Environmental Information Disclosure of Listed Companies of Shanghai Stock Exchange Guidelines, the Annex II Compilation Guidelines of Company Performing Social Responsibility Report of No.1 Annual Report of Listed Companies in 2009 Memos, Hong Kong Stock Exchange Environment, Social and Governance Reporting Instructions(2016), the United Nations Global Compact 10 Principles, International Organization for Standardization, ISO26000 Guidance on Social Responsibility(2010), Global Reporting Initiative Sustainability Reporting Guidelines (GRI4.0). This report has been prepared in compliance with the Environmental, Social and Governance Reporting Guide in Appendix 27 to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited.

# **Release Form of Report**

The report is released with the two forms of print and online publication, and the search and download of online publication link is: http://www.coscoshippingenergy.com/

# **Report Language Version**

This report has the 4 versions of full version (Chinese Simplified, Traditional Chinese, English version) and Chinese simple version. If any questions, the Chinese Simplified version shall prevail.

# **Report Obtaining**

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# **Readers' Feedback**

#### Dea

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Dear Readers,				1
	process of writing this			2016". Flaws and omissions are suggestions and give feedbacks
				Thank you.
			COSCO SHIPPING	G Energy Transportation Co., Ltd
				March 28th, 2017
Multiple Cho	oice Question	s (please tick	/ in the corre	sponding position)
		-		ficant impact of COSCO
		ociety and environm	_	·
🗆 Best	Better	🗆 General	□ Worse	□ Worst
(2) The respon	ise and disclosure	e of this report to the	e stakeholders' c	oncerns ?
🗆 Best	Better	□ General	□ Worse	□ Worst
(3) Is the inform	mation, index and	data disclosed in th	is report clear, ac	curate and complete?
🗆 Best	Better	□ General	□ Worse	□ Worst
(4) The reada	bility of this report	, i.e. the logic threa	d, content design,	language and words and
format design?				
🗆 Best	Better	□ General	□ Worse	□ Worst
Open Quest	ions			
What do you thin	lk is the part of thi	s report that makes	vou most satisfie	42
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What 's your ac	dvice on our socia	l responsibility repo	rt released in futu	re?

# Op





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