

*Hong Kong Exchanges and Clearing Limited and The Stock Exchange of Hong Kong Limited take no responsibility for the contents of this announcement, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this announcement.*



瑞安房地產  
SHUI ON LAND

**Shui On Land Limited**

**瑞安房地產有限公司\***

*(Incorporated in the Cayman Islands with limited liability)*

**(Stock code: 272)**

## **ANNOUNCEMENT**

### **PROPERTY SALES UPDATE FOR THE MONTH ENDED 30 JUNE 2018**

This announcement is made by Shui On Land Limited (the “**Company**”, together with its subsidiaries and associates, the “**Group**”) pursuant to the Inside Information Provisions (as defined under the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the “**Listing Rules**”) under Part XIVA of the Securities and Futures Ordinance (Cap. 571) and Rule 13.09(2)(a) of the Listing Rules.

The Company wishes to provide to its shareholders the attached property sales update which contains certain operating data of the Group for the month ended 30 June 2018 (the “**Property Sales Update**”). The Property Sales Update is also available on the website of the Company ([www.shuionland.com](http://www.shuionland.com)). The Property Sales Update has been prepared on the basis of internal management records. It has not been audited or reviewed by external auditor, and as such the data is for investors’ reference only. The Property Sales Update is not an offer or solicitation for the purchase or sale of any securities or financial instruments or to provide any investment service or investment advice.

**Shareholders of the Company and potential investors should exercise caution when investing in or dealing in the securities of the Company.**

By Order of the Board  
**Shui On Land Limited**  
**Vincent H. S. LO**  
*Chairman*

Hong Kong, 5 July 2018

*At the date of this announcement, the executive directors of the Company are Mr. Vincent H. S. LO (Chairman) and Mr. Douglas H. H. SUNG (Chief Financial Officer); the non-executive director of the Company is Mr. Frankie Y. L. WONG; and the independent non-executive directors of the Company are Sir John R. H. BOND, Dr. William K. L. FUNG, Professor Gary C. BIDDLE, Dr. Roger L. McCARTHY, Mr. David J. SHAW and Mr. Anthony J. L. NIGHTINGALE.*

*\* For identification purposes only*



瑞安房地產  
SHUI ON LAND

## Shui On Land Limited

### 瑞安房地產有限公司\*

(Incorporated in the Cayman Islands with limited liability)

(Stock code: 272)

## PROPERTY SALES UPDATE FOR THE MONTH ENDED 30 JUNE 2018

- Unaudited data for the first six months of 2018:

For the six months ended June	Contracted property sales (RMB million)	Year-on-Year change (%)	Contracted property sales sold area (sq. m.)	Year-on-Year change (%)	Other assets disposal (RMB million)	Year-on-Year change (%)	Subscribed property sales (RMB million)	Year-on-Year change (%)
2018	5,979	36%	202,300	80%	7,749	87%	4,529	12%
2017	4,397		112,700		4,133		4,035	

- In June 2018, contracted property sales and other assets disposal amounted to RMB6,169 million, comprising residential property sales of RMB1,567 million, commercial property sales of RMB13 million and other assets disposal of RMB4,589 million, respectively.
- In June 2018, total gross floor area (“GFA”) of contracted property sales were 44,200 square metres (“sq. m.”) and 55 units of carpark.
- The Group’s average selling price of the signed contracts respecting property sales for June 2018 was RMB35,800 per sq. m.
- In June 2018, contracted other assets disposal referred to the disposal of 49.5% of the interests in certain portfolio of properties in relation to Shanghai Rui Hong Xin Cheng project. The details of the transaction were set out in the announcement of the Company dated 26 June 2018 which is available on the websites of Hong Kong Exchanges and Clearing Limited and the Company.
- Accumulated contracted property sales and other assets disposal amounted to RMB13,728 million for the first six months of 2018, comprising residential property sales of RMB5,908 million, commercial property sales of RMB71 million and other assets disposal of RMB7,749 million, respectively. Aggregated GFA sold for contracted property sales reached 202,300 sq. m. with the average selling price of RMB29,600 per sq. m. In addition, 141 units of carpark were sold in the first six months of 2018.
- In addition to the contracted property sales and other assets disposal reported above, as of 30 June 2018, the Group had recorded a total of RMB4,529 million of subscribed property sales, which is expected to be subsequently turned into contracted property sales in the following months. The subscribed property sales were mainly contributed by the launch of pre-sales of Shanghai Taipingqiao Lakeville Luxe in April.

*Note: This Property Sales Update has been prepared on the basis of internal management records. It has not been audited or reviewed by external auditor, and as such the data contained herein is for investors' reference only.*

\* *For identification purposes only*