



甘肅銀行股份有限公司*

BANK OF GANSU CO., LTD.*

(A joint stock company incorporated in the People's Republic of China with limited liability)

Stock Code: 2139



2017

Environmental, Social and Governance Report

* Bank of Gansu Co., Ltd. is not an authorized institution within the meaning of the Banking Ordinance (Chapter 155 of the Laws of Hong Kong), not subject to the supervision of the Hong Kong Monetary Authority, and not authorized to carry on banking/deposit-taking business in Hong Kong.

Contents

1.	Statement on the Report	2
2.	Chairman's Speech	3
3.	Overview	4
3.1.	Company Profile	4
3.2.	Corporate Governance	4
3.3.	Honors Received During the Year	5
4.	Sustainable Development Strategy	6
5.	Improving the Responsibility System	7
5.1.	Comprehensive Risk Construction	7
5.2.	Anti-corruption and Clean Governance Construction	7
5.3.	Security of Client Information	9
5.4.	Handling Opinions from Clients	9
5.5.	Supplier Management	10
5.6.	Advertisements and Intellectual Property Rights	10
6.	Adhering to People-oriented	11
6.1.	Equal Employment Mechanism	11
6.2.	Ensuring Employee Benefits	12
6.3.	Focus on Employee Health	12
6.4.	Staff Cultivation and Development	16
7.	Committed to Low Carbon and Environmental Protection	19
7.1.	Advocating Green Finance	20
7.2.	Practicing Green Operation	21
8.	Adhering to Giving Back to the Society	26
8.1.	Supporting National Strategy	27
8.2.	Promoting the Real Economy	29
8.3.	Supporting Targeted Poverty Alleviation	31
8.4.	Focusing on the People's Livelihood	34
9.	Looking into the Future	37
	Appendix: Index of Environmental, Social and Governance Reporting Guide of Stock Exchange of Hong Kong	38

1. Statement on the Report

About the Report

Bank of Gansu Co., Ltd. (hereinafter referred to as “Bank of Gansu”) and its subsidiaries (the “Bank” or “We”) officially opened on November 19, 2011 and were listed on the Main Board of The Stock Exchange of Hong Kong Limited (the “Stock Exchange”) on January 18, 2018. The Bank has, in accordance with the *Rules Governing the Listing of Securities on the Stock Exchange of Hong Kong Limited* (the “Listing Rules on the Stock Exchange”), prepared and published the Report, disclosing and outlining the Bank’s strategic policies, strategies and objectives for the environment, society and governance for the year 2017, and elaborating on the vision, commitments and initiatives to fulfill the concept of sustainable development and corporate social responsibility.

Scope of the Report

We are pleased to publish the first Environmental, Social and Governance Report (hereinafter referred to as the “ESG Report”). The contents of the ESG Report are mainly focused on the core business of the Bank, describing the Bank’s overall performance in achieving sustainable development and fulfilling its corporate social responsibility during the period from January 1, 2017 to December 31, 2017 (hereinafter referred to as the “Year”). Unless specifically stated, the Report covers any businesses directly controlled by Bank of Gansu.

Standards for the Report

The Report has been prepared in accordance with the *Guidelines for Environmental, Social and Governance Report* (hereinafter referred to as the “Guidelines”) in Appendix 27 to the Listing Rules on the Stock Exchange. The contents covered by the Report are also in compliance with the disclosure requirements of the Guidelines, and include key performance indicators at the environmental and social levels of the Company’s headquarters. Unless otherwise stated, the currency in the ESG Report is RMB.

Form of Publication

The Report will be published in electronic version. For electronic version, please refer to the HKEXnews website of the Stock Exchange (www.hkexnews.hk) and the website of the Bank (www.gsbankchina.com).

Contact Information

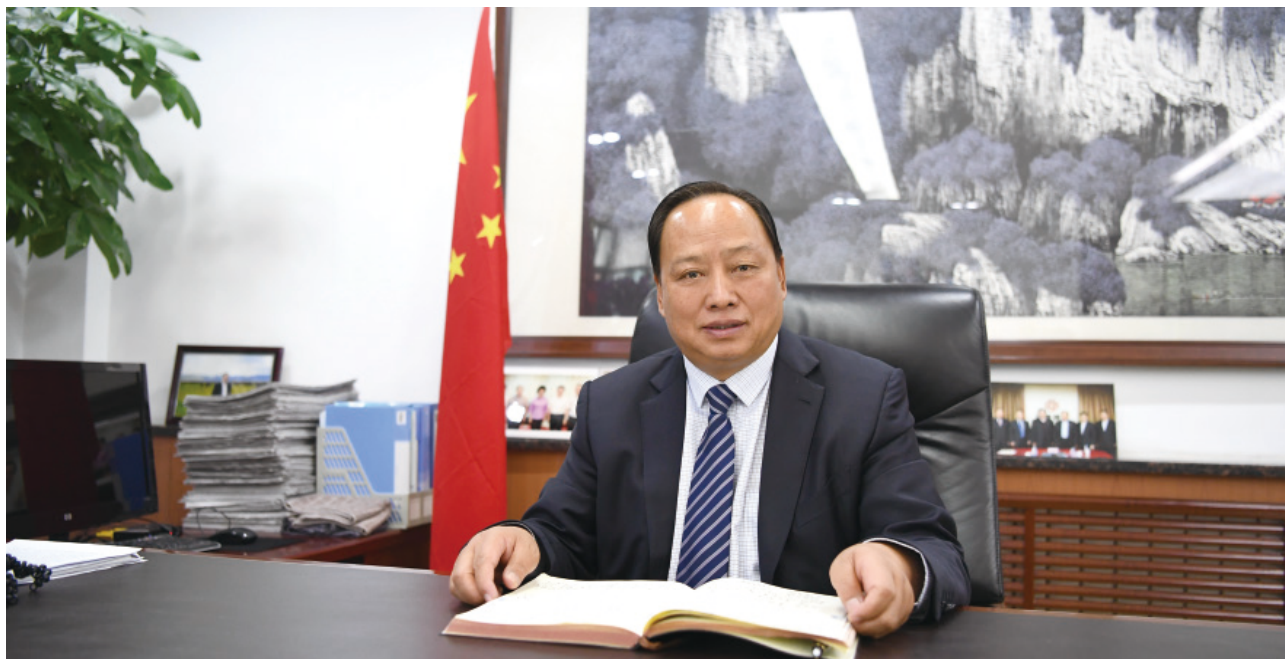
Address: No. 525 Donggang West Road, Chengguan District, Lanzhou, Gansu Province (Bank of Gansu Building)

Email: zhangkuixi.zh@gsbankchina.com

Telephone: 0931-8770491

Fax: 0931-8771877

2. Chairman's Speech



Since its establishment, the Bank has always kept in mind the trust and expectations of the Gansu Provincial Committee and Provincial Government, has always adhered to the market positioning of “Serving Local Economy, Serving the Development of Agriculture, Rural Areas and Farmers, Serving Small and Medium-sized Enterprises and Serving Urban and Rural Residents”, and is committed to becoming an “inclusive bank for the public”. Through improving the responsibility system, promoting economic transformation, advocating ecological civilization, strengthening integrity building, caring for employee growth and repaying the society, the Bank has achieved the simultaneous improvement of social benefits and its own operating efficiency in supporting local economic development, thus resulting in the rapid and steady development of various businesses constantly. According to the Statistics of the British Magazine *The Banker*, the Bank is ranked the 391st place among the top 1,000 global banks based on Tier 1 capital at the end of 2017. During the Year, the Bank fully promoted the issuance of H shares, and was successfully listed on the Main Board of the Stock Exchange of Hong Kong on January 18, 2018, becoming the first listed city commercial bank in Northwest China.

Since its establishment, the Bank has firmly established and implemented new development concepts, and continued to support the national strategy, promote the real economy, assist in the targeted poverty alleviation, pay attention to the people's livelihood, advocate green finance, and promote green services, which as a result gains recognition from all sides in sustainable development. It also won the “Provincial Governor Financial Award” and the “Popular Award” for poverty alleviation for four times, and was named the “Top Ten Targeted Poverty Alleviation Bank” by the Financial Times.

In the future, the Bank will continue to adhere to the development strategies of integrated operation, promoting differential development, remaining at the forefront of financial technology, enhancing refined management and underscoring the importance of talents to continuously create maximum value and return for clients and shareholders, and to strive to build itself into a leading and first-class modern city commercial bank in Gansu and in Western China, and comprehensive financial group integrating consumer finance, financial leasing and asset management.

Li Xin

Chairman

Bank of Gansu

3. Overview

3.1. Company Profile

Bank of Gansu (Stock Code: 2139) officially opened on November 19, 2011. At the beginning of its establishment, the total assets were RMB6.981 billion, the general deposit balance was RMB5.475 billion, and the balance of various loans was RMB3.778 billion. The Bank has the sales department of the head office and two Tier-1 branches of Pingliang Branch and Baiyin Branch, with a total of 41 outlets. After more than six years of development, as of the end of 2017, the total assets reached RMB217.148 billion, the general deposit balance was RMB192.231 billion, the loan balance was RMB130.284 billion, and the key development indicators all increased by more than 30 times. There are 202 business organizations in the whole bank, covering 14 cities and counties in the province, forming a business system with Lanzhou as the axis and the cities and counties as the radiation. There are 23 Tier-1 branches under the head office with 19 departments and a subsidiary Pingliang Jingning Chengji Rural Bank Co., Ltd. On January 18, 2018, it was listed on the Main Board of the Stock Exchange of Hong Kong and became the first listed bank in Northwest China.

The Bank is committed to steadily developing its business through the improvement of operational norms, while constantly making innovation and transformation. As of the end of the Year, the Bank recorded a total operating income of RMB8,052.5 million, with an increase of 15.5% as compared with RMB6,970.9 million in 2016. The net profits of the Bank increased by 75.1% from RMB1,921.0 million in 2016 to RMB3,363.7 million in 2017. The Bank's performance has not only brought stable returns to shareholders and investors, but also laid a solid foundation for its sustainable development.



The picture shows H Shares IPO Press Conference of the Bank



The picture shows Mr. Song Liang (Right), a standing committee member of Gansu Provincial Committee and executive vice governor of Gansu Province and Mr. Li Xin (Left), chairman of the Bank and secretary to the party committee beat a gong on the listing ceremony for the Bank.

3.2. Corporate Governance

In 2017, the Bank was committed to continuously improving corporate governance by building a mechanism for the coordinative operation and effective check and balance of the shareholders' general meeting, the Board of Directors and the Board of Supervisors. During the Year, three shareholders' general meetings, eight meetings of the Board of Directors, and five meetings of the Board of Supervisors were convened.

For details of the Bank's corporate governance in 2017, please refer to the "Corporate Governance" Section of the 2017 Annual Report of the Bank. For details, please refer to the Investor Relations Section on the website (www.gsbankchina.com).

3.3. Honors Received During the Year

During the Year, we received awards from different organizations, which reflected our contribution and status in the industry, affirmed our continued efforts to provide high-quality services to our clients, and highlighted our competitive advantages and development potential in the industry. The awards mainly include:

Awards and Honors	Organizing/Awarding Authority
“2017 Excellent Data Center Award in China”	Data Center of China Computer Users Association
“2017 Excellent Project Management Team Award of China Data Center”	Data Center of China Computer Users Association
“Excellent Women Award in Gansu Province”	Department of Human Resources and Social Security of Gansu Province and Gansu Federation of Trade Unions
Grade A Bank in Anti-Money Laundering Assessment of the Province	People’s Bank of China, Lanzhou Center Sub-branch
2017 “Excellent Communications and Liaison Unit”	Gansu Finance Society
“2017 Provincial Excellent Team Award in Primary Level Theory Explanation”	Propaganda Department of Gansu Provincial Committee and Gansu Provincial Party Committee Lecturer
“Best Progress Award of National Interbank Funding Center”	National Interbank Funding Center
“Outstanding Contribution Award for Financial Technology Innovation — Operation and Maintenance Innovation Contribution Award”	China Fintech Company
“2017 Banking Industry Information Technology Risk Management Research Award, Class III”	High-Level Guiding Committee of Information Technology Risk of Banking Industry
“2017 Innovative Application Award for Direct Banking”	China Financial Certification Authority (CFCA)
“2016 Top 10 City Commercial Banks”	“2016 Top 10 City Commercial Banks” Financial News, China Academy of Regional Finance and Nationwide Regional Financial Forum Office
“2016 Banking Technology Development Award, Class III, of People’s Bank of China”	People’s Bank of China
“2017 Awarded Articles in the Northwest Financial Forum — Excellent Example of Green Finance”	Gansu Daily, Lanzhou University of Finance and Economics and Gansu Finance Society
Excellent Organization Award for Essay Contest of “A Family Letter”	Gansu Federation of Trade Unions
“Network Security Knowledge Contest Award for Financial Institutions in Gansu Banking Industry” Class II	Cyberspace Administration of Gansu Provincial Party Committee, People’s Bank of China, Lanzhou Center Sub-branch
“2016 Provincial Governor Financial Award”	Gansu Provincial People’s Government
“Top 10 Targeted Poverty Alleviation Banks”	Organizing Committee of China New Financial Institution Forum and Financial Times
“2017 Excellent CCDC Member — Excellent Proprietary Institution Award”	China Central Depository & Clearing Co., Ltd.
“2017 Excellent CCDC Member — Excellent Issuing Institution Award”	China Central Depository & Clearing Co., Ltd.

4. Sustainable Development Strategy

We always, by adhering to the social responsibility concept of “Inclusive Finance, Poverty Alleviation, Care for the Public Benefit, and Giving back to the Society”, regulated the service for the local economy, and strived to regard sustainable development as a priority for the entire business operation.

The Bank has set up an information publicity work team to arrange special personnel to perform social responsibilities. The main responsibility is to implement the Bank’s decisions on fulfilling social responsibilities, including but not limited to relevant decisions or practices in sponsorship and support for public welfare undertakings, donation and support for education, care for education, poverty alleviation, disaster donation, etc.

We have exchanged views with our stakeholders through various channels to formulate our corporate sustainable development strategy by dividing it into four areas - “Improving the Responsibility System”, “Adhering to People-oriented”, “Committed to Low-Carbon and Environmental Protection” and “Adhering to Giving Back to the Society”. The Report will also reflect the priorities and contributions of the Bank’s annual social responsibility in these four areas.



The Bank’s stakeholders include shareholders, clients, employees, government and regulatory authorities, suppliers, and the general public. In order to understand their opinions and expectations of the Bank and establish long-term and mutual trust relationship, we take the initiative to understand the areas of concern and determine the scope of the Report.

The Board of Directors of the Bank assumed the ultimate responsibility for the environmental, social and governance strategies and reporting of the Bank, assessed and determined the Bank’s environmental, social and governance risk management and internal control systems to ensure that the Bank complies with relevant laws and regulatory requirements, and monitors and responds to the latest environmental, social and governance topics. Through the establishment of an efficient operating model, the Bank used resources more efficiently, reduced the energy consumed in business operations, and contacted the community to contribute to sustainable development.

5. Improving the Responsibility System

In 2017, the Bank conscientiously implemented the decision-making arrangements of the Gansu Provincial Committee and the Provincial Government, focused on the province's economic development strategy and industrial orientation, continuously increased service support for local economic construction, and actively strengthened risk management and continuously improved internal control to promote the healthy and sustainable development of various businesses. We strictly abided by the *Law of the People's Republic of China on Commercial Banks*, the *Company Law of the People's Republic of China*, the *Guarantee Law of the People's Republic of China*, the *Contract Law of the People's Republic of China* and other relevant laws and regulations, and strived to be an "Inclusive bank for the Public".

5.1. Comprehensive Risk Construction

The Bank continuously promoted the construction of the comprehensive risk management system and actively prevented and controlled systemic risks; actively promoted and continuously improved the construction of the comprehensive risk management system in terms of credit risk, market risk, operational risk, liquidity risk and reputational risk, and implemented active risk management in accordance with the principle of "Preventing and Controlling Key Risks and Systemic Risks, and Maintaining the Bottom Line of Risk" throughout the entire process of business work, to ensure the full coverage of risk prevention and control during development of various businesses, and actively prevented and controlled systemic risks.

Three lines of defense for prevention and control

The Bank continuously improved the risk management organizational structure and constantly optimized the management process, established a multi-level risk management structure, and built three lines of defense for prevention and control that consist of business departments, risk management departments at all levels, legal compliance department, audit department and discipline inspection and supervision department under the leadership of senior management to achieve effective supervision and management at all stages of business process. Efforts were made to strengthen internal control management, actively cultivate awareness of legal and operational compliance among all employees, and continuously improve the construction of risk management systems and mechanisms according to business development needs and requirements of financial regulatory policies, and continuously optimize management process.

The Bank established comprehensive risk management objectives covering vertical management, unified authorization, assessment and evaluation, accountability for violation, risk reporting, and risk control monitoring, and actively enhanced the binding force of risk management. The Bank implemented the risk director dispatch system and established the risk asset monitoring center under vertical management by the head office, thereby effectively enhancing the vertical and professional management capabilities in risk management.

5.2. Anti-corruption and Clean Governance Construction

Anti-money laundering and anti-terrorist financing

The Bank strictly implemented the internal control system, highlighted the key tasks of anti-corruption and clean governance, and resolutely resisted illegal operations such as money laundering and terrorist fundraising. In order to prevent criminals from engaging in money laundering activities through the Bank, in accordance with the *Anti-Money Laundering Law of the People's Republic of China*, the *Measures for the Administration of Client Identity Identification and Materials and Transaction Records Preservation of Financial Institutions*, and the *Measures for the Administration of the Reporting by Financial Institutions of Suspicious Transactions Involving*

5. Improving the Responsibility System

Terrorist Financing and other laws and regulations, the Bank has formulated *the Measures for Implementation of the Anti-money Laundering Confidential Management of Bank of Gansu* (《甘肅銀行反洗錢保密管理實施辦法》), the *Measures for Client Identity Identification and Materials and Transaction Records Preservation of Bank of Gansu* (《甘肅銀行客戶身份識別及客戶身份資料和交易記錄保存辦法》), and strictly performed the anti-money laundering and anti-terrorist financing work. During the Year, there was no money laundering or terrorist financing activities in the Bank.

The Bank established the *Measures for the Administration of Client Risk Classification for Anti-Money Laundering and Anti-Terrorist Financing of Bank of Gansu* (《甘肅銀行反洗錢和反恐怖融資客戶風險等級分類管理辦法》) and the client risk level classification system for anti-money laundering. According to client characteristics or account attributes, and taking into account region, industry, bank products, trading rules and other factors, client risks were divided into five levels, and the Bank carried out risk assessment on client money laundering and terrorist financing according to standards, procedures and requirements, and prudently conducted client risk classification. The Bank paid higher attention to high-risk clients than the clients at the other levels of risk, and took measures for enhancing identification to strengthen monitoring.

After receiving a report on suspicious transactions, the anti-money laundering leading group will make a careful analysis and conduct identification repeatedly, and if there is reasonable reason to believe that the transaction or client relates to money laundering, terrorist activities and other criminal activities, it will report to the local branches of the People's Bank of China, and cooperate with the People's Bank of China in its anti-money laundering administrative investigation work.

In order to promote the anti-money laundering system to its employees at all levels, the Bank carried out several seminars on anti-money laundering business knowledge and special trainings during the Year to publicize the anti-money laundering obligations of citizens, anti-money laundering laws and regulations and the significance of anti-money laundering work, so that employees can understand the relevant anti-money laundering laws, regulations and legal responsibilities, and the Bank can improve its ability to perform the anti-money laundering work.

Codes for prevention from bribery and financial crimes

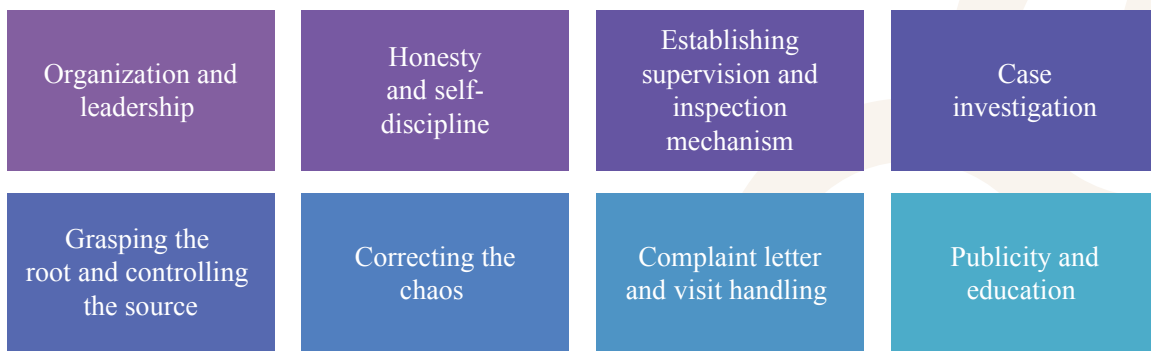
The Bank has consistently pursued a clean and self-disciplined approach, requiring employees to abide by professional ethics and eliminate unfair practices in business operations. In accordance with the Party Constitution and the *Regulations on the Inner Party Supervision of the Communist Party of China*, the *Provisions on the Implementation of the Responsibility System for the Party Style and Clean Government Construction*, and the *Opinions of the CPC Gansu Provincial Committee on Implementing the Subject Responsibility for the Party Style and Clean Government Construction*, the Bank has set up the *Opinions of Bank of Gansu Party Committee on Implementing the Subject Responsibility and Strengthening the Party Style and Clean Government Construction* (《甘肅銀行黨委關於落實主體責任加強黨風廉政建設的實施意見》), and solidly promoted the Party style with clean government construction and anti-corruption work. During the Year, there was no bribery and other financial crimes activities in the Bank.

We require our employees to strictly abide by relevant laws, industry standards, professional ethics and the rules and regulations of the Bank, and establish a good atmosphere of honesty, integrity, diligence and dedication. The Discipline Inspection and Supervision Office is responsible for organizing and implementing anti-fraud management within the Bank to prevent employees from embezzling, encroaching, misappropriating, stealing, defrauding or occupying by other illegal means the Bank's funds and properties by taking advantage of their positions. The directors, supervisors and senior officers of the Bank will also lead by example, take the lead in publicizing and strengthening the education on compliant operation, create an atmosphere of anti-fraud for all employees within the Bank, and prevent acts that would harm the interests of the Bank.

5. Improving the Responsibility System

In order to implement an effective supervisory responsibility system, the Bank formulated the *Measures for the Assessment of the Party Style and Clean Government Construction of Bank of Gansu* (《甘肅銀行黨風廉政建設工作考核辦法》) and established a leading group for the Party style and clean government construction and anti-corruption work, insisted on improving the responsibility assessment, determined the specific assessment contents in many aspects, and regularly conducted targeted inspections and assessments. The assessment results serve as an important basis for the promotion, competition for employment and comment on the first evaluation, etc., in order to promote the Party style and clean government construction.

Assessment contents of the responsibility system for the Party style and clean government construction



5.3. Security of Client Information

The Bank attached great importance to the protection of information security and established an internal control system for personal financial information protection to ensure the security of personal financial information and prevent information divulgement and abuse. We strictly abide by the *Personal Data (Privacy) Regulations and the Information System Security Management Requirements* and other relevant national laws, regulations and regulations of regulatory authorities, formulated the *Administrative Measures for the Protection of Personal Financial Information of Bank of Gansu* (《甘肅銀行個人金融信息保護工作管理辦法》), and improved the Bank's information security system to ensure the Bank's ability to protect information security. In collection of information, the purpose of the information collection shall be clearly stated, information unrelated to business shall not be collected, or information shall not be collected in an improper manner. We also prohibit employees from divulging information to external parties without permission of clients, and copying and taking away from the workplace any business data and client data without authorization.

In addition, we have established a three-in-one management system for integrated internal control compliance and operational risk through the construction and application of a new generation of credit management system and credit risk big data early warning system, further optimizing the risk identification, measurement, monitoring, analysis and control levels. At the same time, with the help of big data technology, we constantly improved the efficiency and accuracy in pre-loan investigation, credit approval, loan granting and post-loan management, and actively optimized the client experience of financial products and services.

5.4. Handling Opinions from Clients

The Bank thoroughly implemented the "Client-oriented" service concept, standardized the work concerning the handling of any opinions or complaints from the Bank's clients, further improved the quality of problem handling, improved the problem handling process to ensure that opinions and complaints from its clients were handled in a timely and effective manner, and the

5. Improving the Responsibility System

client satisfaction were therefore enhanced. The Bank has formulated the *Measures for Management of the Handling of Client Problems of Bank of Gansu* (《甘肅銀行客戶問題處理管理辦法》) in accordance with the relevant policies such as the *Notice on Strengthening the Handling of Complaints from Banking Clients* issued by the General Office of the China Banking Regulatory Commission and the *Notice on Improving the Handling Mechanism for Complaints from Clients of Financial Institutions in the Banking Industry to Effectively Protect Financial Consumers* issued by the China Banking Regulatory Commission.

We will handle clients' inquiries, suggestions and complaints by classification upon receipt of the same according to the nature of the problems reflected by clients and their affected scope, and promise that the clients' feedback and complaints can be replied in a timely and appropriate manner. The Bank also continuously improved its complaint channels, established a typical case reporting and information sharing system for financial consumer rights protection, integrated internal resources, improved the consumer rights protection work reporting system, and established the consumer complaint management system of "unified management, classification handling, ad hoc person responsibility, and escalation through line management" to ensure the protection of the legitimate rights and interests of consumers.

5.5. Supplier Management

The Bank actively strengthened the management of centralized procurement suppliers and established the *Measures for Centralized Procurement Management of Bank of Gansu* (《甘肅銀行集中採購管理辦法》) and the *Management and Operation Procedures for Information Technology Suppliers* (《信息技術供應商管理操作程序》). The electronic products purchased by the Bank mainly include general-purpose electronic equipment servers, encryption equipment, storage equipment and network equipment. The 32 key suppliers are from Gansu, Beijing and Shanghai, respectively. We followed the principles of openness, fairness and justice for suppliers selection. In addition to considering quality, cost, efficiency and risk prevention, we also assessed the potential suppliers about the standards for environmental protection, corporate governance, labor conditions and ethics, with an aim to influence and enhance the social responsibility awareness of suppliers, and to achieve a sustainable supply chain with suppliers.

5.6. Advertisements and Intellectual Property Rights

The Bank attaches great importance to the work related to intellectual property protection, and has formulated the *Measures for the Genuine Software Management of Bank of Gansu* (《甘肅銀行軟件正版化管理辦法》) in accordance with the *Guidelines for the Genuine Software Management* issued by the State Intellectual Property Office and the relevant laws and regulations concerning intellectual property rights to strengthen the management of computer software use, protect the intellectual property rights of computer software, standardize genuine software procurement and management processes. We ensure that our employees' computers are equipped with safe and genuine computer software and do not illegally use the intellectual property rights of any third party. If anyone needs to install, upgrade or uninstall software due to his/her personal work requirement, he or she must fill in a form and let the technicians of the relevant department carry out software installation or uninstallation. The Bank also strengthens the genuine software training from time to time, and holds at least one training course on genuine software every year.

In addition to intellectual property for internal operations, we also extended its standards to the code of practice for selecting external suppliers, stipulating that the services or service achievements provided by suppliers shall not infringe any legal rights of any third party such as patents, trademarks, copyrights, etc.

The Bank also strictly abided by relevant laws and regulations to ensure that all advertisements for brand promotion deliver complete, true and accurate product information to the public, and eliminated all false and misleading product descriptions to deceive clients.

6. Adhering to People-oriented

The Bank always adheres to the talent concept of “People-oriented, Achievement for You and Me, Work Together, and Go Hand in Hand”, and is committed to providing employees with a competitive salary system and a harmonious development environment to help employees plan their careers and mobilize the employees to do their best. We have established and continuously improved the human resources system, and are responsible for preparing the Bank’s human resources management policies, formulating the specific systems and measures for cadre management, professional technical personnel management, employee management, compensation management, staffing management, and annual assessment of leadership team and leading cadres of each Tier-1 branches, specifying recruitment standards, processes, employee benefits, welfare and employee training plans, etc., and regarding taking care for employees as an important part of the Bank’s corporate culture construction.

The following are key performance indicators at the employee level of Bank of Gansu as of 31 December 2017:

Bank of Gansu		Number	Percentage
Total number of employees		3,955	100%
Gender	Male	1,922	49%
	Female	2,033	51%
Region	The Mainland	3,955	100%
Education	Master degree and above	258	7%
	Bachelor degree	3,236	82%
	Tertiary education	402	10%
	Technical secondary school and below	59	1%
Age	30 years old and below	2,433	61%
	31 to 40 years old	859	22%
	41 to 50 years old	592	15%
	Over 51 years old	71	2%
	Average age	32	—

6.1. Equal Employment Mechanism

The Bank has strictly abided by the *Labor Law*, the *Labor Contract Law*, the *Law on the Protection of Minors*, and the *Regulations on Prohibition of Use of Child Labor* and relevant laws and regulations, to ensure that child labor is eliminated, employment discrimination and forced exploitation are prohibited, and a zero-tolerance attitude will be taken to any form of discrimination or harassment. During the reporting period, there were no violations involving discrimination, child labor or forced labor.



For further improving cadre team structure, finding and inspiring talents, the Anning Branch of the Bank held public selection of reserve talents.

6. Adhering to People-oriented

In order to establish and improve the mechanism for selecting and employing talents required by the modern joint-stock city commercial banks, we have formulated the *Measures for Job Management of Personnel in Management Positions* so as to improve the employment system for the personnel in management positions of the Bank, and to improve the selection and employment of personnel in a scientific, standardized and institutionalized manner. We recruited new employees through a unified and equal selection criteria and recruitment process and by carrying out such procedures as review, written test, interview and approval, reviewing job seekers' morality, academic qualifications, work experience, skills, etc., and undertook that, regardless of gender, age, nationality and ethnicity, all have equal job opportunities. We adhered to the principle of "Taking Meritocracy and Taking Morality First" for employment of personnel in management positions.

6.2. Ensuring Employee Benefits

The Bank is committed to providing competitive compensation and benefits to enhance employees' sense of belonging and fully mobilize employees' work enthusiasm and initiative, and has formulated the *Administrative Measures for Employee Compensation*. We are committed to establishing a sound, scientific and reasonable compensation management organizational structure, regularly assessing the wage and welfare policies according to the economic situation, price index and industry trends, development and changes, and results of employee performance assessment to ensure the stability of the workforce so as to promote the long-term sustainable development of various businesses of the Bank.

The Bank attaches great importance to employee benefits and provides employee benefits that exceed legal minimum requirements. In order to protect employees' right to rest and vacation, we have formulated the *Administrative Measures for Rest and Vacations of Employees*. In addition to paid annual leave, statutory paid sick leave, casual leave, and maternity leave, we also have marriage leave, breastfeeding leave, nursing leave, family leave and funeral leave, etc. for employees.

Enterprise Annuity Plan

We have established an endowment security system to ensure that employees can maintain a normal living standard after retirement. We provide an enterprise annuity plan, so that employees can participate in the supplementary endowment insurance system voluntarily on the basis of participating in the basic endowment insurance in accordance with law to enhance the cohesiveness and creativity of our employees.

6.3. Focus on Employee Health

The Bank pays attention to the physical and mental health and safety of its employees. It is committed to creating a safe, healthy and easy-going workplace environment for its employees in accordance with *the Law of the People's Republic of China on the Prevention and Control of Occupational Diseases*, *the Regulations on the Supervision and Administration of Occupational Health in the Workplace*, and *the Regulations on Industrial Injury Insurance*. During the reporting period, the Bank did not have any work related death accidents, but six employees suffered work injuries due to personal accidents. The Bank will strengthen the production safety education to guard against employee injuries.



Lanzhou New District Sub-branch has launched the "Healthcare Corner". The picture shows that the employee measured blood pressure by herself.

6. Adhering to People-oriented

Additional Medical Protection

In addition to providing basic medical insurance for employees, the Bank provides additional supplementary medical protection for employees. The supplementary medical insurance system can inter work with the basic medical insurance system to expand the scope of medical protection for employees, improve the level of medical protection for employees, reduce the burden of medical expenses for employees, and provide comprehensive protection for employees, so that employees can focus on their careers.

Medical Expenses Relief Funds for Major Diseases of Employees

In addition to the general enterprises that only rely on the basic medical insurance reimbursement or the common practice of “Basic Medical Insurance Reimbursement + Commercial Insurance Compensation”, the Bank has formulated the *Administrative Measures for Medical Expenses Relief Funds for Major Diseases of Employees*, taking the lead in establishing the medical expenses relief funds for major diseases of employees. On the basis of the basic and supplementary medical protection, we add a medical protection system for all employees to reduce the burden of medical expenses for employees with major diseases, and strive to continuously improve the medical protection mechanism for them. In terms of physical and mental health of employees, we hold health lectures and various cultural and sports activities regularly to promote a healthy lifestyle with sports. Every year, we provide regular physical examination for our employees, offer full range of supplementary medical insurances with high insurance coverage and help staff members who suffer from disaster, serious disease or live a hard life with different humanistic care.

In order to create a happy life for our employees, we organize various group activities which are good for physical and mental health, such as knowledge contests, calligraphy and painting competitions, outreach activities, badminton and table tennis competitions, so as to enhance the group cohesion, group spirit, sense of belonging and solidarity of employees, which drives them to work with full passion and dedicate themselves to the Bank.



Calligraphy, Painting and Photography Exhibition themed on “Appreciate the Party’s Kindness, Keep It in Mind, Gather All Powers, Promote Development”



The Bank held basketball tournament with the Higher People’s Court of Gansu province

6. Adhering to People-oriented



Bank of Gansu celebrated July 1st by quality development activity themed on "Keep the Party's Kindness in Mind to Celebrate July 1st, Unite and Get Together to Promote Development"



Staff in the Bank's headquarters watch the opening ceremony of the 19th CPC National Congress

Example

The Third National Financial System Staff Games 2017



The Bank participated in the track & field and tug-of-war preliminary contest of the Third National Financial System Staff Games 2017 held in the Hefei Sports Center of Anhui Province. There were 45 teams or nearly 2,000 athletes from the national financial system participating in the Games. Headed by the Deputy Secretary of the Party Committee and the Secretary of the Disciplinary Committee of the head office of the Bank, the team of 14 employees took part in the tug-of-war preliminary contest on behalf of Financial Union of Gansu Province. After the intense competition, the Bank team won the second place in the group and successfully advanced to the national Top 8. Then they went to Jinan, Shandong Province for national finals, fully interpreting Bank of Gansu's entrepreneurial spirit of "Be Courageous to Think, Act, Fight and Win".

6. Adhering to People-oriented

Example

League Day Event Themed on “Hold Your Original Will and Follow the Party”



Youth League committee of the head office of the Bank commenced the league day event themed on “Hold Your Original Will and Follow the Party”



Youth League general branch of New District Branch commenced the league day event.

On the eve of the Youth Day, the Youth League committee of the Bank held the league day event themed on “Hold Your Original Will and Follow the Party” at the Huishi Building, Huining County in order to fully implement the important spirit of the speech given by Jinping Xi, the General Secretary, and further carry out the educational practice of “Study Speeches by the General Secretary to be a Qualified Member of the Communist Youth League” in the whole Committee by the Central Committee of the Communist Youth League to educate and guide the young employees to always hold high the great banner of socialism with Chinese characteristics, keep firmly “Four Consciousnesses” in mind, keep ideals and faith strong and persist in studying hard, working hard, commitment and dedication.

The young employees came to old site where the Red Army joined forces in Huining to pay tribute to revolutionary martyrs and dedicate flower baskets at the Huishi Tower with the majestic song of “The Internationale”. Under the guidance of the guide, we visited the Memorial Hall for Red Army Long March Victory, and old photos, relics of the Red Army, huge copper reliefs and the simulated scenes arranged by the acoustic and electric light effects in the Memorial Hall truly reproduced the hardships of the Red Army Long March. Everyone was deeply touched by the spirit of Red Army Long March and had a further understanding of how lucky and happy we are to live a peaceful life.

After the activity, everyone said that they would inherit and carry forward the spirit of Long March which was the valuable spiritual wealth left to us by the Red Army Long March. And they would turn their respect for the revolutionary martyrs into their driving force for work and strive for the first-class working performance on their positions, making their contribution to the development of Bank of Gansu with their action.

6. Adhering to People-oriented

6.4. Staff Cultivation and Development

The Bank strives to cultivate and improve the quality of employees through the improvement of the talent cultivation mechanism, development of employee training and broadened channels of staff career development in order to build an excellent team. In line with the development goals of the Bank, we have formulated *the Regulations for the Management of Staff Training of Bank of Gansu* (《甘肃银行员工培训管理办法》) and *the Regulations for the Management of Internal Trainers of Bank of Gansu* (《甘肃银行内部培训师管理办法》) to systematically strengthen staff's working ability and understanding of the corporate culture, enhance their quality and realize their potentials so as to develop a high-quality team for Bank of Gansu to meet the development requirements of modern commercial banks.



The Bank centralized retail business line training



This was the site where all staff of Pingliang Branch participated in the upgrading marketing skills training of Good Start in 2017



Dingxi Branch organized outdoor development training for employees.



The customer service center of the head office carried out outdoor development activities,

We truly believe that employees in different positions also need continuous study and development. In 2017, the Bank selected some personnel to attend the “Intensive Rotational Training Course on Conference Spirit of the 13th Provincial Party Congress”, the “Rotational Training Course on Further Studying and Implementing the Conference Spirit of the 19th National Congress for Prefectural Leading Cadres in Gansu Province” and the “Training Course for Young and Middle-aged Cadres in Gansu Province” and the “Overseas Training Course for Financial Management Personnel in Gansu Province”. In order to enhance human performance and enrich staff knowledge and skills, we also held training courses for intensive study at overseas universities and benchmarking financial institutions, financial innovation and business development training courses in Guanghua School of Management of Peking University and comprehensive capacity improvement training courses for bank governors of grassroots sub-branches in Shanghai University of Finance and Economics. During the Year the Bank held 123 trainings with over 7,700 participants and more than 430 days of training in total. Here are the average training hours of our employees and various types of training programs, their purposes and examples.

6. Adhering to People-oriented

Staff's average training hours for 2017, by gender and type of work

Average Training Hours (by Gender)	Hours
Male	207
Female	153
Average Training Hours (by type of work)	Hours
Senior	345
Intermediate	108
Primary	209

Type of training	Purpose of training	Training examples
Operation and Management personnel training	While strengthening the political thinking, moral quality and party culture education of officers, we focus on the leadership quality model with leadership development as the main content to enhance their capability of execution, innovation, marketing and management.	❖ For Operation and Management Officers of Guanghai Modern Commercial Bank at Peking University Training Course
Business line staff training	We focus on research and analysis of the behavior characteristics of high-performance employee at different levels and in different positions, establish a post competency quality model, and gradually build a job position training program for business line classification and grading to improve work practice and increase product knowledge and business procedure training.	❖ Financial manager professional knowledge, marketing skills training ❖ Securities investment fund expertise, marketing skills ❖ Basic knowledge on financial investment
Grassroots staff training	We promote the staff business knowledge training for new employees, and also carry out job qualification examinations for purpose of offering knowledge reserve for employees' cross-position development and personal development.	❖ New employee training ❖ Job qualification training ❖ Frontline staff education and training
Risk control training	We educate employees on the current risk assessment and authorization management systems and policies, understand the issues that need to be solved in the current business development of each bank through discussion to ensure that staff members strictly implement risk management procedures, and understand the importance of risk management to the business.	❖ Risk assessment indicators and authorization management training course ❖ Fraud audit method and case analysis training course ❖ Financial industry risk management and control training course

6. Adhering to People-oriented Principle

Example

Opening Ceremony of New Employee (through Campus Recruitment) Orientation Training



In July 2017, the Bank held the 2017 opening ceremony of new employee (through campus recruitment) orientation training in Gansu Provincial Party School. A total of 164 new employees recruited in campus attended the opening ceremony and a 16-day new employee training covering professional knowledge introduction, skill training, team development, warning education, and final exams. Through the training, new employees got an initial understanding of the Bank's business, processes, rules and regulations, etc.

7. Committed to Low Carbon and Environmental Protection

The Bank actively practiced the new development concept of “Innovation, Coordination, Green, Openness and Sharing”, focused on the impact of our operations on the environment and natural resources, and complied with the environmental protection Legislations in each operating area, encouraged employees to use resources more effectively and protect the environment during the business operation to cope with global climate change.



Crescent Moon Spring Environmental Protection Special Funds was set up



The staff of Jiayuguan Branch took part in the sanitary cleaning activities of Jiayuguan



The staff of Dingxi Branch cleared roadside rubbish as Volunteers

7. Committed to Low Carbon and Environmental Protection

7.1. Advocating Green Finance

In active response to the policies and documents such as the *Guiding Opinions on Building a Green Financial System* jointly issued by seven ministries and commissions such as the People's Bank of China, the Bank formulated the *Administrative Measures for Raising Funds by Bank of Gansu for Green Financial Bonds* (《甘肅銀行綠色金融債券募集資金管理辦法》) and the *Green Credit Policy of Bank of Gansu Co., Ltd.* (《甘肅銀行股份有限公司綠色信貸政策》), to actively explore the development path of green finance. During the Year, Bank of Gansu also established the Green Finance Department to lay a solid foundation for the development of green finance business.

The Bank strongly supported the development of green economy in Gansu Province, actively participated in the ADB loan to Gansu characteristic agriculture and financial service system construction project, encouraged and prioritized support to agricultural innovation, high efficiency, sustainable use of water, soil and energy sub-project activities, established the inclusive and environment-friendly agricultural production model to realize the rapid development of agriculture in Gansu Province. Taking into account the issues such as the high risk of the project and related green industry business, high financing threshold and high costs the Bank introduced a professional green guarantee mechanism and actively signed a cooperation agreement for financing guarantee business of RMB5 billion with Gansu Provincial Agricultural Credit Guarantee Co., Ltd., a policy guarantee company in Gansu province, providing a credit policy with preferential lending rate especially for the financing entity of the guarantee.



The Bank strongly supported the building of the green mine of Jinhui Mining



The journalist from China Economic Information Service, a division of Xinhua news agency visited the Bank to investigate green finance business

Example

Successfully issued the first RMB1 billion green financial bond in the province

With the approval of the People's Bank of China, on May 22, 2017, the Bank successfully issued in the national inter-bank bond market a three-year RMB1 billion green financial bond with the final issuance rate of 4.9% and the debt rating of AA+ by way of bookbuilding. This is the first green financial bond successfully issued in Gansu Province since the Central Bank Green Bond Announcement (People's Bank of China Announcement [2015] No. 39).

The funds raised by the Bank through the issuance of green financial bonds are all used for green industry projects such as energy conservation, clean transportation, clean energy, pollution prevention, ecological protection and adaptation to climate change, resource conservation and recycling in Gansu Province. The issuance of green financial bonds is an active practice of the Bank's green industry policy and development strategy for the "13th Five-Year" plan. It is also a beneficial practice for vigorously developing green finance and provides a strong financial protection to promote of the development of green projects in Gansu Province.

7. Committed to Low Carbon and Environmental Protection

7.2. Practicing Green Operation

The Paris Agreement, the climate change agreement with historical meaning, reached in December 2015 among 195 countries in the world at the 21st United Nations Climate Change Conference (COP21) convened in Paris is determined to work together to address climate change.

Main Objectives of the Paris Agreement:

- To keep a global average temperature rise no more than 2°C (many scientists believe that exceeding this limit may have a catastrophic effect) prior to the industrialization and to strive to limit the temperature increase within 1.5°C.
- To reach the peak value of global greenhouse gas (GHG) emissions as soon as possible and to achieve the global “Carbon Neutrality” objective between 2050 and 2100, i.e the balance between the emission and absorption of greenhouse gases.
- To set the target of reducing carbon emissions and to update them once every five years.

The People's Republic of China has actively implemented its own contributions and strived to reach the peak as soon as possible. It has issued important policies such as the *National Planning on Climate Change (2014–2020)* and the *National Climate Change Adaptation Strategy*. In line with the national goals, the Bank also actively put the concept of green low-carbon into practice and advocates corporate social responsibility and green competitiveness.

In order to make contribution to global climate change, the Bank conducted the first greenhouse gas (GHG) emissions audit for headquarters office building in accordance with *GHG Protocol* developed by the World Resources Institute and the World Business Council for Sustainable Development and the ISO14064-1 prepared by the International Organization for Standardization, and the summary of greenhouse gas emissions during the reporting period is stated as follows:

GHG emissions performance	Unit	2017
GHG emissions		
Direct GHG emissions (Scope 1)	Megatonne of CO ₂ equivalent	97.49
Indirect GHG emissions (Scope 2)	Megatonne of CO ₂ equivalent	24.30
Other indirect GHG emissions (Scope 3)	Megatonne of CO ₂ equivalent	171.23
Total GHG emissions (Scope 1, 2 & 3)	Megatonne of CO ₂ equivalent	293.02
GHG emissions intensity		
Per square metre floor area (Scope 1, 2 & 3)	Megatonne of CO ₂ equivalent/m ² of floor area	0.01
Per employee (Scope 1, 2 & 3)	Megatonne of CO ₂ equivalent/employee	0.07

Scope 1: Direct GHG emissions from sources that are owned and controlled by the company.

Scope 2: Indirect GHG emissions from power generation, heating and cooling or consumption of steam purchased by the company.

Scope 3: Indirect GHG emissions from sources that are not owned or controlled by the company but are related to the company's business activities.

7. Committed to Low Carbon and Environmental Protection

After the GHG emissions audit, the Bank's GHG emissions can be divided into direct emissions (Scope 1) and indirect emissions (Scope 2 and Scope 3). The GHG emissions from each of the source categories are emissions from fuel (Scope 1) consumed by vehicles owned by the Bank, consumption of electricity (Scope 2) and waste landfill and paper consumption (Scope 3) during operations, respectively.

Through sorting out the circumstance of GHG emissions, the Bank actively directed employees to save energy and developed measures to reduce GHG emissions and improve energy efficiency. We are committed to reducing the GHG emissions and energy consumption generated by our daily operations with innovative technologies, and strictly abiding by the environmental laws and regulations of the Mainland and Hong Kong and other relevant requirements, with a view to enhancing the Bank's overall performance on environmental protection and fulfilling our responsibilities as a world citizen.

Energy Conservation

All business activities of the Bank are mainly performed in office, and no high-energy-consumption production projects are involved. The Bank pays particular attention to the engineering quality of our data centers, which are the one of the equipment with the highest energy consumption, and is committed to strengthening technological innovation and continuously building more efficient data centers to save energy. During the Year, our data center construction project won the "China Excellent Data Center Award 2017" sponsored by the China Computer User Association Computer Room Data Center Branch. At the same time, the Bank's new data center construction project management team received the "China Data Center Excellent Project Management Team Award 2017".

In order to reduce the number of air-conditioning systems (which are one of the most power-hungry equipment in the office), we regularly clean their filtrating screens, check and replace the pressure meters, pressure hoses and the air compressor connectors so as to decrease the possibility of refrigerant leakage to improve the energy efficiency. We encourage our employees to turn air conditioners off when the office is not in use. In addition, we use low-emissivity glass for windows to repel the UV rays that generate heat so as to reduce the heat absorption.

In terms of lighting systems, the Bank keeps the lighting devices and lights clean to improve their energy efficiency. Dynamic sensors are mounted in public areas of the office to reduce any wastage of electricity consumption. We have divided the office into a number of different lighting areas and installed independently controllable lighting switches in different lighting areas, so that employees can turn off part of the lighting system when they leave their seats to reduce energy consumption and carbon emissions.

Regarding electronic equipment and electrical appliances, we prioritize the purchase of electronic equipment with energy-efficient labels and put the employees' computers into automatic standby and sleep mode when idle and switched off all electronic equipment in the office during non-working hours, rest days and holidays to avoid energy wastage. We used virtual computer equipment to reduce power consumption and hardware installation. For instance, we provided a set of infrastructure-as-a-service (IaaS) or platform-as-a-service (PaaS) over a cloud computing, computing infrastructure, or computing solution platform that can eliminate the need to purchase hardware or software resources.

7. Committed to Low Carbon and Environmental Protection

Example

Adhering to the Energy Conservation Idea in the Process of the Construction of the Data Center

The Bank completed the data center by adopting the way of modular data center in accordance with A-class Computer Room Rating of National Standard (GB50174-2008) (part of the modular are built by referencing to the T4-Class of the International Standard (TIA-942)) during the Year.

The Bank adheres to the green and energy conservation idea in the process of the construction of the data center. The data center adopts double cooling source energy-saving precision air-conditioning system that the air-conditioning water and wind system can complement each other, and introduces the advanced cold channel closure technology at the same time in order to reduce energy consumption effectively in heating and ventilation. The air-conditioning wind system adopts the variable frequency EC fan which can reduce energy consumption by regulating the speeds of the fan while the demands for cooling capacity is lower; the air-conditioning water system adopts water-side natural cooling which is classified into three operational modes, namely refrigerators cooling mode, partially natural cooling mode and completely natural cooling mode. The system supplies cooling in the natural cooling mode through heat exchanger while the outdoor temperature drops to a certain value, which can reduce energy consumption effectively. According to the preliminary estimate, the Bank can reduce the energy consumption of 2.434 million kWh annually by adopting double cooling source energy-saving precision air-conditioning system. The capacity of saving energy and reducing consumption has a significant improvement. The cold channel closure technology mainly refers to the installation of replica roof with electromagnetic absorption on the top of the aisle of every two groups of equipment cabinet and closed doors at both ends of the cabinet group to close the entire cold air areas which forms a cold channel containment airflow system to improve the cooling efficiency of the air-conditioning system, and achieve energy saving and consumption reduction.



The outdoor facilities of HVAC system



The exterior of closed cold aisle



The interior of closed cold aisle

7. Committed to Low Carbon and Environmental Protection

Water Conservation

Although our business is not an industry with high water consumption, we are still actively facing the global crisis of water scarcity. We use toilet fittings with water-saving labels and decrease the water pressure to a minimum possible level to encourage water conservation. In addition, the Bank regularly conducts leak test on concealed water pipes and check the overflowing water tanks, regularly check the water meter readings and any hidden water leaks. The grey water is recycled in the Bank for cleaning and irrigation purposes to reduce the wastage of water resources.

Paper Saving

The Bank strives to create a paperless office in the ordinary course of business and management, and adopts electronic office system (OA System) instead of traditional paper records for the administrative affairs in the office. We use a smaller font and line spacing for files that must be printed and leave the duplex printing and ink-saving mode as default for the computer and printer. We set up a recycling bin next to the printer in order for the employees to recycle those recyclable paper documents, such as waste paper, posters, letters and envelopes, etc. In addition to encouraging employees to use electronic communication technology to transfer information as much as possible to reduce the use of papers, the Bank also regularly monitors paper consumption by paper volume statistics and makes appropriate improvement measures when necessary. The Bank is committed to supporting the recycling of materials and encouraging the use of printing paper, toilet paper and paper towels containing recycled materials in the office.

Waste Management

The Bank strictly abides by the laws and regulations on waste and insists on reducing the loss of natural resources through recycling and cyclic utilization. The Bank's waste mainly comes from the daily operations in the office, mainly including waste paper, office solid waste, waste electrical appliances and electronic products (electronic waste). We encourage our employees to reduce the use of disposable and non-recyclable products and reuse envelopes, binders, recyclable toner cartridges or ink cartridges.

Except for papers with confidential information, all discarded papers are sent to the waste paper recycling company for recycling. We collectively hand in hazardous waste, such as some electrical and electronic products that cannot be repaired, to qualified hazardous waste disposal companies to ensure proper disposal.

Environment and Natural Resources

The Bank is pleased to assess and report on the GHG emissions performance of the headquarters office for the first time during the Year, and hopes to expand the scope and depth of environmental performance reporting in the future, and will insist on continuous monitoring of sustainable development performance, and conduct a more in-depth analysis and review of GHG emissions, while conducting benchmarking with the aim to enhance the Bank's overall contribution to environmental protection and take on more social responsibilities in environmental protection. During the Year, there are no major incidents that may affect the environment and natural resources and no penalty and litigation related to environment.

7. Committed to Low Carbon and Environmental Protection

The following are key performance indicators for other environmental aspects of the Bank's headquarters:

Other environmental performance	Unit	2017
Fuel consumption		
Diesel consumption	Megatonne	0.90
Fuel consumed by the fleet	Megatonne	41.51
Energy consumption		
Total energy consumption	Kilowatt hour	36,432.69
The total intensity of energy consumption (per square meter of floor area)	Kilowatt hour/m ² of floor area	1.23
The total intensity of energy consumption (per employee)	Kilowatt hour/employee	9.21
Water consumption		
Total water consumption	m ³	8,085.00
The total intensity of water consumption (per square meter of floor area)	m ³ /m ² of floor area	0.27
The total intensity of water consumption (per employee)	m ³ /employee	2.04
Hazardous waste		
Hazardous waste production	Megatonne	0
The intensity of hazardous waste (per employee)	Megatonne	0
Nonhazardous waste		
Solid waste production	Megatonne	14.40
The intensity of nonhazardous waste (per employee)	Megatonne/Employee	0.0036
A4 paper	Ream	1,084.00
Air travel		
GHG emissions of air travel	Megatonne of CO ₂ equivalent	161.61
The intensity of GHG emissions of air travel (per employee)	Megatonne of CO ₂ equivalent/employee	0.05

8. Adhering to Giving Back to the Society

As a local corporate financial institution, the Bank has actively fulfilled its social responsibilities since its establishment. Adhering to the belief of “Inclusive Finance, Poverty Alleviation, Care for the Public Good, and Giving Back to the Society”, the Bank mainly performed its social responsibilities in four aspects, including supporting the national strategy, promoting economic development, supporting targeted poverty alleviation, and focusing on the people’s livelihood in 2017. During the Year, the Bank totally donated or sponsored more than RMB7.5 million.

We fully implemented major policies set by the 18th National Congress and the 19th National Congress of the Communist Party of China, always adhered to the market positioning of “Serving the Local Economy, Serving Small and Medium-sized Enterprises, Serving the Development of Agriculture, Rural Areas and Farmers, and Serving Urban and Rural Residents”, endeavored to serve the local economy, and did a lot of fruitful work in the promotion of the development of “Agriculture, Rural Areas and Farmers” in Gansu Province. In order to implement community construction in a more standard manner, the Bank has set up a



Central Plaza Branch launched the public welfare activity of caring for autistic children themed “Let us walk into your world”



Central Plaza Branch launched the activity of “Caring for Environmental Sanitation, Warm Lantern Festival” and provided free sweet dumplings for the sanitation workers



Qingyang Branch practiced the Chinese traditional virtues, and went to the nursing home to send a deep affection to the elderly on the Dragon Boat Festival.



Qingyang Branch actively practiced the spirit of contributing to the society, and participated in the city's Lei Feng Day public welfare activity

8. Adhering to Giving Back to the Society

dedicated work team to implement the matters of the Bank related to fulfilling social responsibilities, making earnest efforts to promote the public good, making donations to schools, caring for the education, and helping the poor, etc. By giving full play to its advantages, the Bank actively explored and practiced on the road of benefiting, supporting and enhancing the agriculture and continuously made contribution to the development of local economy.

In order to implement the new strategic plan of the 19th National Congress Report for the “Agriculture, Rural Areas and Farmers” work, “implementing rural revitalization strategy, and resolutely winning the fight against poverty”, the Bank was concerned about Longyuan (Gansu), worked hard, made contribution to the people, gave back to the society, practiced inclusive finance, and gave full supports to economic and social development of Gansu Province with its practical actions.

8.1. Supporting National Strategy

The Bank gave vigorous supports to the “Belt and Road” national strategy. At present, as an important lifeline of Gansu Province’s economic and social development, transportation is still the bottleneck and shortcoming that restricts Gansu’s development. In order to accurately grasp the demands for financial services, and focus on the construction of the Silk Road Economic Belt and the province’s transportation development deployment, the Bank strengthened its ties with the government and enterprises, timely understood the construction of key projects in the province, and gave full supports to the construction of transportation projects, such as roads, railways and aviation. As of the end of 2017, we have provided financing supports over RMB6 billion for transportation project construction on a cumulative basis. At the same time, the Bank adopted innovative cooperation models and actively undertook key demonstration projects. Lianghui Expressway Project is the only expressway in the province selected as the PPP demonstration project of the Ministry of Finance of the People’s Republic of China in 2015, as well as the first expressway constructed by the province with the use of the PPP model. Total investment of the project was RMB7.53 billion, 40% of which was from government funds and social capital. The Bank contacted the competent authorities at the first moment. After repeated communications, the “Build-Operation-Transfer-Viability Gap Funding” model was finally determined, and the first PPP business in the province was realized. The road from Longnan to Baoji and Hanzhong will be opened up after the completion of the project.



The headquarters of the Bank entered into a strategic cooperation agreement with Gansu Highway and Bridge Construction Group Co., Ltd



The headquarters of the Bank entered into a strategic cooperation agreement with Lanshi Group Company Limited, an energy equipment research and development manufacturing enterprise

8. Adhering to Giving Back to the Society



Exclusive sponsorship of the opening ceremony of the 7th Dunhuang Line • Silk Road International Tourism Festival

Supporting the construction of roads and bridges in Gansu

The Bank has entered into a strategic cooperation agreement with Gansu Road and Bridge Construction Group, pursuant to which it will provide a comprehensive credit facility of RMB40 billion for Gansu Road and Bridge Construction Group, and provide all-around financial service package in many aspects such as fund settlement, agency, wealth management value-added services, personal business, and international business, so as to fully support the financial demands of Gansu Road and Bridge Construction Group in the process of its operation and development.

The chairman of the Board of Directors of Gansu Road and Bridge Construction Group fully affirmed and thanked Bank of Gansu for the supports. He said, “Bank of Gansu has made positive contributions to the construction of roads and bridges. Since the establishment of cooperation between the two parties, the work has progressed very smoothly. I hope that Bank of Gansu will continue to increase financial supports for Gansu Road and Bridge Construction Group in order to promote the development of both parties and achieve a win-win situation.”

Supporting the national “Belt and Road” Initiative Projects

In addition, the Bank has further supported the construction project of Lanzhou International Port, one of the national “Belt and Road” Initiative projects and one of the key construction projects of the “13th Five-Year” plan of Gansu Province. Since the implementation of the project, Bank of Gansu has entered into a strategic cooperation agreement, giving an intentional loan amount of RMB6 billion and comprehensive credit facility of RMB500 million. At present, the multimodal transport project of the port has been completed and selected into the first batch of multimodal transport demonstration projects in China. In the next step, the Bank will continue to give vigorous supports to the port by means of project loans, non-standard debt investment, governmental and social capital cooperation model, and financial leasing, etc., and set up a sub-branch at the port to enrich the financial services at the port.

In terms of supporting the development of cultural tourism, the Bank also spared no effort to provide more than RMB4 billion of credit support to key cultural tourism projects in the province. It has successively supported the construction of main venue of the first “Silk Road” (Dunhuang) International Cultural Expo, Jiayuguan Fantawild Adventure, and Kongtong Mountain Smart Scenic Area, etc., and continuously making contributions to local economic development.

8. Adhering to Giving Back to the Society

Implementing national policies

The Bank supported the overcapacity industries to “reduce capacity, deleverage, reduce costs, and repair shortcomings”, promoted the processes of deleveraging of overcapacity industries and the achievement of difficulty-relief development of enterprises, formulated targeted and differentiated industrial credit policies, supported the “Digestion, Transfer, Integration, Elimination” of excess capacity, transformation and updating, implemented industrial classification management and optimized credit investment structure.

According to the industry and customer dimensions, the Bank implemented differentiated investment management strategies, divided the industries into four categories: priority support, moderate support, prudent intervention and compression exit, and classified the overcapacity industries such as steel industry and coal industry into prudent intervention category, carried out parametric design for the overcapacity industries in new generation of credit management system and early warning system, dynamically changed the parameters according to national and industrial policy adjustment and the Bank’s credit policy adjustment, and enhanced the mechanical control level.

Adhering to supports under control

On the basis of the principles of risk control and commercial sustainability, Bank of Gansu meets reasonable capital demands of enterprises in the industries with overcapacity problem. In the credit facility service, as for overcapacity steel and coal enterprises which have strong strength in terms of process equipment, cost control, energy conservation and environmental protection, the Bank selects good ones to support and meet their business demands in the aspects of merger and reorganization, technological transformation, energy conservation and emissions reduction, and “Going Out”; as for overcapacity steel and coal enterprises which are difficult to repay principals and interests on time temporarily but with good prospects, under the premise of monitoring the quality of loans, the Bank implements loan restructuring by changing the repayment method, adjusting the loan terms, etc.; as for overcapacity steel and coal enterprises with small production scale, poor technical equipment level, and poor operating conditions and development prospects, the Bank implemented a compression exit; as for enterprises incompliant with national industrial policies or failing to eliminate backward production capacity within the time limit set by the government, the Bank will not provide credit facility support.

8.2. Promoting the Real Economy

Promoting the development of “Agriculture, Rural Areas and Farmers”

Gansu is a major agricultural province. The Bank considers providing good services for “Agriculture, Rural Areas and Farmers” and “making Longyuan (Gansu) prosperous” as key points of the development strategy of the whole bank for promotion and implementation. Centering on the features of agricultural industry in Gansu Province, the Bank mainly supported special industries, such as potato, Chinese herbal medicine, economic forests and fruits, herbivorous livestock, modern seed production, fruits and vegetables, etc., and promoted the refining and deepening, branding and clustering development of agricultural product processing industry. The Bank also actively expanded financing channels and successfully issued special financial bonds of RMB2.5 billion for “Agriculture, Rural Areas and Farmers”. The raised funds were used to support leading agricultural enterprises, farmers’ professional cooperatives, family farms, big and specialized operators and other new agricultural business entities, and promote the development of agriculture-related industries such as planting and breeding, agricultural product processing, landscaping, rural tourism, and cold chain logistics, etc.

8. Adhering to Giving Back to the Society



Participated in research on the province's special loans for industrial poverty alleviation and comprehensive improvement of rural human living environment



Fully supported the construction of modern agricultural demonstration zones

Financial service network covering the whole province

Poor financial service facilities and insufficient provision of basic financial services are another prominent problem that restricts poverty alleviation and prosperity achievement at rural areas, especially at poverty-stricken areas. In order to make up for the problem of less primary outlets and weak service capacity, Bank of Gansu continuously promoted service sinking and outlet expansion. The number of banking offices of Bank of Gansu grew from 41 at the beginning of its establishment to 202 just over 6 years. 62 convenient financial service outlets were set up to fill the gap in institutional financial services in towns. The Bank also launched 781 sets of self-service equipment and 170 off-bank self-service banks, which enhanced the ability to serve the province's economic development and urban and rural areas continuously. By vigorously developing Internet finance, the Bank will speed up the establishment of a multi-level and wide-coverage financial service network at rural areas, link the development of "Agriculture, Rural Areas and Farmers" in Gansu with that of the whole country, and enable rural residents to experience safe, efficient, convenient and green financial services like urban residents.

Promoting the development and opening-up of Lanzhou New District

Lanzhou New District is the fifth national-level new district in China, the first national-level new district in the northwest region, an important economic growth pole the State Council determined to construct in the northwest region, an important national industrial base, and an important strategic platform opening to the west. The Bank actively carried out the enterprise and project financing partnering, had a deep understanding of the funding demands of key areas and projects in Lanzhou New District, and tried every means to increase financing support for infrastructure construction, the plan of relocation of enterprises of Lanzhou city, investment promotion and other projects, and totally provided credit support of over RMB10 billion for the construction of Lanzhou New District. In order to give active support to the construction of Lanzhou New District, the People's Government of Gansu Province decided to move all vocational education schools to Lanzhou New District. Total number of teachers and students will reach 200,000. The Bank quickly followed up the key project of vocational education park, provided financing support for the project of vocational education park and promoted smooth progressing of the construction of the park.

8. Adhering to Giving Back to the Society



The Bank established the technology innovation and development industry fund and the technology cultural tourism industry fund with Lanzhou New District Financial Investment Holdings Co., Ltd. and Lanzhou New Area Science and Technology Culture Tourism Group Co., Ltd



The headquarters of the Bank entered into a cooperation agreement with Lanzhou New District vocational education park, and fully supported the construction of vocational education park

8.3. Supporting Targeted Poverty Alleviation

According to the overall arrangement and deployment made by the CPC Committee and the People's Government of Gansu Province for strengthening the work of poverty alleviation and support, the Bank earnestly fulfilled its responsibilities and made every effort to promote poverty alleviation by taking solid and effective measures. The Bank's work of poverty alleviation and support has been recognized by the government and all walks of life. The Bank has won the "Popular Award" of the province for poverty alleviation for four successive years. In 2017, it was awarded the honorary title of one of the "National Top Ten Targeted Poverty Alleviation Banks" by the Financial Times.

Strengthening organizational leadership

In 2017, according to the spirit of the *Opinions on Adjusting and Strengthening the Poverty Alleviation and Support Work Forces of Gansu Province* issued by the General Office of the CPC Committee of Gansu Province and the General Office of the People's Government of Gansu Province, the Bank attached great importance, acted promptly, implemented the work requirements conscientiously, established the poverty alleviation and support leading team of Bank of Gansu, specified the division of labor and the responsibility system, designated a leader to take charge of poverty alleviation. The leading team consists of a support office and a support team, ensuring rational division of labor and vigorous promotion of poverty alleviation work progress. A total of 167 support cadres of the Bank were responsible for supporting 337 registered poverty-stricken households with cards, carried out the activities of "Sending Warmth and Offering Love", and gave winter clothes and school bags to 215 students of Zhongling Primary School of Zhongling Village and Nalenggou Primary School of Nalenggou Village, Longquan Town, Dongxiang County. In addition, centering on "Increasing the Income of Poverty-stricken Households", the Bank established industrial development projects focusing on the development of special cultivation such as Chinese pepper, corn and potato, etc., labor services, and livestock breeding such as sheep breeding, cattle breeding, formulated poverty alleviation planning and support plans, worked hard to solve the practical problems of poverty-stricken households, such as no measures and methods for getting rid of poverty, becoming rich, and realizing vigorous development, provided guarantees for implementing "One-on-One" targeted support and helping the people at poverty-stricken areas achieve poverty alleviation goals early. In 2017, as accepted by the county, the prefecture and the province, 48 households and 251 people were out of poverty.

8. Adhering to Giving Back to the Society

Granting targeted poverty alleviation loans

Focusing on innovation drive, poverty alleviation and enrichment, and ecological protection, the Bank totally granted targeted poverty alleviation loan of RMB6.595 billion to 6 counties and 1 district of Dingxi, benefiting 146,300 registered poverty-stricken households with cards. The Bank actively explored the implementation of various guarantee methods that always had “Difficulties in Guarantee”, such as rural land contractual management right mortgage, agricultural machinery mortgage, forest right mortgage, multi-household joint guarantee, “Company + Farmer” guarantee, etc., to enhance the availability of loans for agriculture-related customers. In addition, the Bank customized personalized financial products such as “E-commerce Loans”, “Loan for Enriching Farmers” and “Dongxiang Catering-easy Loan”, to help the development of industries enriching the people in deep poverty-stricken areas.



Dingxi Branch held a distribution ceremony for special loans of targeted poverty alleviation



Dingxi Branch set up a mobile processing point for special loans of targeted poverty alleviation to make farmers to handle business conveniently



Dingxi Branch distributed special loans of targeted poverty alleviation to poverty-stricken households on a case-by-case basis



Actively carried out the work of distributing special loans of targeted poverty alleviation

8. Adhering to Giving Back to the Society

Donation and credit support

In order to thoroughly implement the spirit of the speech of Lin Duo, the Secretary of the provincial Party Committee of Gansu Province, at the provincial poverty alleviation promotion conferences and the provincial special work conferences on poverty alleviation at deep poverty-stricken areas, in 2017, by means of on-site investigation and docking with 5 supported villages of Dashu Town and Longquan Town of Dongxiang County, Linxia Prefecture, the Bank studied 8 supportive projects, with capital investment more than RMB2.9 million, and gave supports in the aspects that needed prompt solution, such as infrastructure construction, repair of damaged roads, drinking water of the people, dilapidated housing rehabilitation, relocation of poverty-stricken areas, etc.

The Bank not only helps the poverty-stricken areas improve the basic living conditions of the people and let the people see hope, but more importantly helps people in straitened circumstances solve the problem of lack of ideas and methods in poverty alleviation, and makes full use of the advantages of financial enterprises to effectively ensure the fulfillment of poverty alleviation and support. Our active opinion survey is the basis for doing a good job in poverty alleviation. We did practical things for poverty-stricken areas and masses, and made a breakthrough in poverty alleviation. We also insist that the combination of donation and credit support is the key to obtaining significant results in poverty alleviation at deep poverty-stricken areas. Credit products such as “Enriching Loan” and “Catering Loan” customized by the Bank for the contacting villages help the farmers develop sheep breeding and catering, under which RMB11.42 million and RMB9.67 million have been granted, respectively.



Li Xin, the Secretary to the Party committee of the Bank, the chairman of the Board of Directors and Ma Zhiqiang, the Deputy Secretary to the Party Committee and the Secretary of the Committee for Discipline Inspection carried out poverty alleviation work at Longquan Town, Dongxiang County



The leaders of the headquarters carried out on-site investigation into the topographical condition of the road (from Nalenggou Village to Tangwang Town) built under the help of the Bank



The members of Qingyang Branch support group went into a farmer's home to carry out targeted support work



The staff of the headquarters went to a home of the support target to provide help

8. Adhering to Giving Back to the Society

8.4. Focusing on the People's Livelihood

Bank of Gansu regards the people's livelihood as an important measure to fulfill social responsibility and promote spiritual civilization construction, and transmits positive energy in education development, hospital construction and social security, showing our spirits of courage to undertake social responsibility and make selfless contribution to the society.

Supporting educational development

As of the end of 2017, the Bank granted loans of RMB1.412 billion to school customers, mainly for the construction of campuses, of which, RMB492 million was granted to Gansu Police Vocational College, RMB196 million was granted to Mianyang Middle School Longnan Yucai School, RMB183 million was granted to Lanzhou Institute of Technology, and RMB102 million was granted to Longdong Middle School.



Dingxi Branch distributed educational supplies in the Supportive Village Primary School



The Communist youth league committee of the Bank and the Communist youth league Lanzhou Municipal Committee worked together to make a caring donation to Jiu zhuanggou Primary School in Ma Po Town, Yuzhong County



On the day of the National Higher Education Entrance Examination, Pingliang Branch and clients carried out the public welfare activity to send students to the exam sites with love



Jiayuguan Branch carried out the promotion activity themed on "Supporting the National Higher Education Entrance Examination with Love"

8. Adhering to Giving Back to the Society

Supporting health care

In 2017, the Bank granted loans of RMB1.288 billion to hospital customers, mainly for relocation of hospitals and the transformation and upgrading of hospital equipment, of which, RMB557 million was granted to the People's Hospital of Wuwei City, RMB279 million was granted to Gansu Chunhui Hospital Management Co., Ltd., RMB105 million was granted to the People's Hospital of Qingcheng County, and RMB50 million was granted to the People's Hospital of Pingliang City.

Popularizing financial knowledge

The Bank has the compelling obligation to publicize financial knowledge and financial risk identification and prevention knowledge to the public and constantly carries out public education activities in the banking industry in all aspects. In 2017, the Bank successively organized and launched a series of special publicity activities, such as “March 15 Consumers’ Rights Protection Promotion”, “Financial Knowledge Popularization Month”, “Delivering Financial Knowledge to Thousands of Families”, “Combating and Preventing Financial Crimes”, and “Anti-Money Laundering Promotion”. Guided by the protection of the people’s livelihood and the protection of legitimate rights and interests of the public and various market entities, the Bank systematically publicized anti-illegal fund-raising, anti-telecom fraud, anti-counterfeit currency, anti-money laundering crimes and other means of economic crimes in close connection with the people’s life and the knowledge of preventing them, as well as other mass crime harms and results of combating, strengthened the publicity of knowledge on the safely use of settlement accounts, credit management, treasury and payment business, guided and helped the masses and all walks of life to identify and prevent economic crimes, so as to improve public prevention awareness and ability.



The head office of the Bank carried out the activity themed on “Delivering Financial Knowledge to Campus”



Jiangyuguan Branch organized and carried out the promotion activity themed on “Financial Knowledge Popularization Month”



The head office of the Bank organized and carried out the May 15th Publicity Day activity on combating and preventing economic crimes for 2017



The head office of the Bank organized and carried out the promotion activity themed on June 14th “Credit Record Caring Day”

8. Adhering to Giving Back to the Society



Anning Branch publicized and popularized anti-counterfeit currency and telecom fraud, and other financial knowledge in colleges



Pingliang Branch carried out the activity on "Financial Knowledge Popularization Month"



The head office of the Bank released risk cases on Internet foreign exchange financial management platform through WeChat official accounts



Qingyang Branch carried out the promotion activity on March 15th Consumer Rights Day

9. Looking into the Future

Bank of Gansu has always been concerned about social responsibility. In the future, the Bank will continuously fulfill its corporate social responsibility, firmly establish and consistently implement new development concepts, integrate resources to provide the highest quality services, continuously support national strategies, promote the real economy, support targeted poverty alleviation, care about the people's livelihood, advocate green finance, promote environmental protection projects, act as a responsible corporate citizen, and be committed to becoming a comprehensive financial group with sustainable development and integrating consumer finance, financial leasing and asset management.



Appendix: Index of Environmental, Social and Governance Reporting Guide of Stock Exchange of Hong Kong

Indicator			Relevant Section	Page
A. Environmental Area				
A1: Emissions	General Disclosure	Information on: (a) the policies; and (b) compliance with relevant laws and regulations that have a significant impact on the issuer relating to air and greenhouse gas emissions, discharges into water and land, and generation of hazardous and non-hazardous waste.	Advocating Green Finance Practicing Green Operation	P. 19–25
	A1.1	The types of emissions and respective emissions data.	Practicing Green Operation	P. 21, 25
	A1.2	Greenhouse gas emissions in total and intensity.	Practicing Green Operation	P. 21
	A1.3	Total hazardous waste produced and intensity.	Practicing Green Operation	P. 25
	A1.4	Total non-hazardous waste produced and intensity.	Practicing Green Operation	P. 25
	A1.5	Description of measures to mitigate emissions and results achieved.	Practicing Green Operation	P. 20–24
	A1.6	Description of how hazardous and non-hazardous wastes are handled, reduction initiatives and results achieved.	Practicing Green Operation	P. 24
A2: Use of Resources	General Disclosure	Policies on the efficient use of resources, including energy, water and other raw materials.	Practicing Green Operation	P. 22–24
	A2.1	Direct and/or indirect energy consumption by type (e.g. electricity, gas or oil) in total and intensity.	Practicing Green Operation	P. 25
	A2.2	Water consumption in total and intensity.	Practicing Green Operation	P. 25
	A2.3	Description of energy use efficiency initiatives and results achieved.	Practicing Green Operation	P. 22–24
	A2.4	Description of whether there is any issue in sourcing water that is fit for purpose, water efficiency initiatives and results achieved.	Practicing Green Operation	P. 24
	A2.5	Total packaging material used for finished products and with reference to per unit produced.	Not applicable, the Company's business does not involve packaging materials	—
A3: The Environment and Natural Resources	General Disclosure	Policies on minimizing the issuer's significant impact on the environment and natural resources.	Advocating Green Finance Practicing Green Operation	P. 19–24
	A3.1	Description of the significant impacts of activities on the environment and natural resources and the actions taken to manage them.	Advocating Green Finance Practicing Green Operation	P. 19–24

Appendix: Index of Environmental, Social and Governance Reporting Guide of Stock Exchange of Hong Kong

Indicator			Relevant Section	Page
B. Social Area				
B1: Employment	General Disclosure	Information on: (a) the policies; and (b) compliance with relevant laws and regulations that have a significant impact on the issuer relating to compensation and dismissal, recruitment and promotion, working hours, rest periods, equal opportunity, diversity, anti-discrimination, and other benefits and welfare.	Equal Employment Mechanism Ensuring Employee Benefits Focus on Employee Health Staff Cultivation and Development	P. 11–18
	B1.1	Total workforce by gender, employment type, age group and geographical region.	Adhering to People-oriented	P. 11
	B1.2	Employee turnover rate by gender, age group and geographical region.	Will disclose in the future ESG Report	—
B2: Health and Safety	General Disclosure	Information on: (a) the policies; and (b) compliance with relevant laws and regulations that have a significant impact on the issuer relating to providing a safe working environment and protecting employees from occupational hazards.	Focus on Employee Health	P. 12–15
	B2.1	Number and rate of work-related fatalities.	Focus on Employee Health	P. 12
	B2.2	Lost days due to work injury.	Will be disclosed in the future ESG Report	—
	B2.3	Description of occupational health and safety measures adopted, and how they are implemented and monitored.	Focus on Employee Health	P. 12–15
B3: Development and Training	General Disclosure	Policies on improving employees' knowledge and skills for discharging duties at work. Description of training activities.	Staff Cultivation and Development	P. 16–18
	B3.1	Percentage of employees trained by gender and employee category (e.g. senior management, middle management, etc.)	Will disclose in the future ESG Report	—
	B3.2	The average training hours completed per employee by gender and employee category.	Staff Cultivation and Development	P. 17
B4: Labour Standards	General Disclosure	Information on: (a) the policies; and (b) compliance with relevant laws and regulations that have a significant impact on the issuer relating to preventing child and forced labour.	Equal Employment Mechanism	P. 11–12
	B4.1	Description of measures to review employment practices to avoid child and forced labour.	Equal Employment Mechanism	P. 11–12
	B4.2	Description of steps taken to eliminate such practices when discovered.	Equal Employment Mechanism	P. 11–12
B5: Supply Chain Management	General Disclosure	Policies on managing environmental and social risks of the supply chain.	Supplier Management	P. 10
	B5.1	Number of suppliers by geographical region.	Supplier Management	P. 10
	B5.2	Description of practices relating to engaging suppliers, number of suppliers where the practices are being implemented, how they are implemented and monitored.	Supplier Management	P. 10

Appendix: Index of Environmental, Social and Governance Reporting Guide of Stock Exchange of Hong Kong

Indicator			Relevant Section	Page
B6: Product Responsibility	General Disclosure	Information on: (a) the policies; and (b) compliance with relevant laws and regulations that have a significant impact on the issuer relating to health and safety, advertising, labelling and privacy matters relating to products and services provided and methods of redress.	Advertisements and Intellectual Property Rights	P. 9–10
	B6.1	Percentage of total products sold or shipped subject to recalls for safety and health reasons.	Not applicable	—
	B6.2	Number of products and service related complaints received and how they are dealt with.	Handling Opinions from Clients	P. 9–10
	B6.3	Description of practices relating to observing and protecting intellectual property rights.	Advertisements and Intellectual Property Rights	P. 10
	B6.4	Description of quality assurance process and recall procedures.	Not applicable	—
	B6.5	Description of consumer data protection and privacy policies, how they are implemented and monitored.	Security of Client Information	P. 9
B7: Anti-corruption	General Disclosure	Information on: (a) the policies; and (b) compliance with relevant laws and regulations that have a significant impact on the issuer relating to bribery, extortion, fraud and money laundering.	Anti-corruption and Clean Governance Construction	P. 7–9
	B7.1	Number of concluded legal cases regarding corrupt practices brought against the issuer or its employees during the reporting period and the outcomes of the cases.	Anti-corruption and Clean Governance Construction	P. 7–9
	B7.2	Description of preventive measures and whistle-blowing procedures, how they are implemented and monitored.	Anti-corruption and Clean Governance Construction	P. 7–9
B8: Community Investment	General Disclosure	Policies on community engagement to understand the needs of the communities where the issuer operates and to ensure its activities take into consideration the communities' interests.	Adhering to Giving Back to the Society	P. 26–36
	B8.1	Focus areas of contribution (e.g. education, environmental concerns, labour needs, health, culture, sport).	Adhering to Giving Back to the Society	P. 26–36
	B8.2	Resources contributed to the focus area.	Adhering to Giving Back to the Society	P. 26–36



 **96666**
Inside the province call

 **400-86-96666**
Outside the province call

 網址: www.gsbankchina.com
Website : www.gsbankchina.com