

豆本豆

The second

婯

植物蛋白:3.0克/100車升 低地和脂肪、无能思想 原味 净含量:250m

豆本豆

》 净含量:360ml

豆本豆

黑豆奶

MM 品质餐句

雪醇面包

**《》**品质容

蜂巢蛋糕

品质智包

胡萝卜面包

拔丝蛋糕

Stock Code 股份代號: 3799

精物蛋白: 3.6 克/100毫升

净含量:250ml

豆本豆

<u>休豆奶</u>

4.0



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# **CORPORATE INFORMATION** 公司資料

# **BOARD OF DIRECTORS**

#### **Executive Directors**

Mr. Xu Shihui (*Chairman and Chief Executive Officer*) Mr. Zhuang Weiqiang Ms. Xu Yangyang

#### **Non-executive Directors**

Ms. Xu Biying Ms. Hu Xiaoling

#### Independent Non-executive Directors

Mr. Cheng Hanchuan Mr. Liu Xiaobin Dr. Lin Zhijun

# AUDIT COMMITTEE

Dr. Lin Zhijun *(Chairman)* Ms. Hu Xiaoling Mr. Cheng Hanchuan

### **REMUNERATION COMMITTEE**

Dr. Lin Zhijun *(Chairman)* Ms. Xu Yangyang Mr. Liu Xiaobin

### NOMINATION COMMITTEE

Mr. Xu Shihui *(Chairman)* Mr. Liu Xiaobin Mr. Cheng Hanchuan

# JOINT COMPANY SECRETARIES

Ms. Chen Ying Ms. Cheng Pik Yuk

# **AUTHORISED REPRESENTATIVES**

Ms. Xu Yangyang Ms. Cheng Pik Yuk

# PLACE OF LISTING AND STOCK CODE

The Stock Exchange of Hong Kong Limited Stock Code: 03799

# 董事會

執行董事

許世輝先生 *(主席兼行政總裁)* 莊偉強先生 許陽陽女士

#### 非執行董事

許碧英女士 胡曉玲女士

#### 獨立非執行董事

程漢川先生 劉小斌先生 林志軍博士

# 審核委員會

林志軍博士(*主席)* 胡曉玲女士 程漢川先生

# 薪酬委員會

林志軍博士(*主席)* 許陽陽女士 劉小斌先生

# 提名委員會

許世輝先生(*主席)* 劉小斌先生 程漢川先生

### 聯席公司秘書

陳穎女士 鄭碧玉女士

# 授權代表

許陽陽女士 鄭碧玉女士

# 上市地及股份代號

香港聯合交易所有限公司 股份代號:03799



# HEAD OFFICE IN THE PEOPLE'S REPUBLIC OF CHINA

Linkou, Zishan Hui'an, Fujian Province The People's Republic of China

# 中華人民共和國總部

# PRINCIPAL PLACE OF BUSINESS IN HONG KONG

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# **REGISTERED OFFICE**

Maples Corporate Services Limited PO Box 309, Ugland House Grand Cayman, KY1-1104 Cayman Islands

# **COMPANY'S WEBSITE**

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# **AUDITORS**

Ernst & Young Certified Public Accountants

# HONG KONG LEGAL ADVISOR

Luk & Partners In Association with Morgan, Lewis & Bockius

# HONG KONG BRANCH SHARE REGISTRAR

Computershare Hong Kong Investor Services Limited Shops 1712–1716, 17th Floor Hopewell Centre 183 Queen's Road East Wanchai, Hong Kong

# CAYMAN ISLANDS PRINCIPAL SHARE REGISTRAR

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香港九龍紅磡 德豐街18號 海濱廣場一座 26樓2601室

# 註冊辦事處

Maples Corporate Services Limited PO Box 309, Ugland House Grand Cayman, KY1-1104 Cayman Islands

# 公司網站

http://www.dali-group.com

# 核數師

安永會計師事務所 *執業會計師* 

# 香港法律顧問

陸繼鏘律師事務所 與摩根路易斯律師事務所聯營

# 香港證券登記分處

香港中央證券登記有限公司 香港灣仔 皇后大道東183號 合和中心 17樓1712-1716舖

# 開曼群島主要股份過戶登記處

Maples Fund Service (Cayman) Limited PO Box 1093, Boundary Hall Cricket Square, Grand Cayman KY1-1102, Cayman Islands

# FINANCIAL HIGHLIGHTS 財務摘要



# FINANCIAL HIGHLIGHTS 財務摘要



# MANAGEMENT DISCUSSION & ANALYSIS 管理層討論及分析



# MANAGEMENT DISCUSSION AND ANALYSIS 管理層討論及分析

#### INDUSTRY ENVIRONMENT

According to the National Bureau of Statistics of China, China's GDP in the first half of 2018 was RMB42 trillion, representing an increase of 6.8% as compared with the corresponding period last year. In particular, the second quarter saw a growth of 6.7% as compared with the corresponding period last year, dropped by 0.1 percentage points when compared to the first quarter. Domestic consumption power continued to grow steadily. In the first half of 2018, the total retail sales of consumer goods exceeded RMB18 trillion, representing an increase of 9.4% as compared with the corresponding period last year, with a growth rate of the second quarter 0.4 percentage points lower than that of the first guarter. In the first half of the year, the actual increase in national per capita consumption expenditure was 6.7%. On one hand, the Chinese economy is highly resilient and has strong growth potential, together with the improving national living standard has laid a solid foundation for the development of the consumer goods market; on the other hand, changes in the global market condition, slowdown in domestic economic growth, and the rapid shifting of consumer demand have intensified the market competition and resulted in frequent industry fluctuations. On the whole, with the coexistence of opportunities and challenges, the industry condition was more favorable to the long-term development of leading enterprises.

The Group believes that the food and beverage market in China remained the biggest and most attractive one in the world which still has significant market potentials in terms of per capita consumption of food and beverage. New market opportunities have arrived with the deepening of health concept and the increase in level of per capita disposable income. For enterprises with keen sense of perception and strong innovation and execution capability, the prospects for development remain enormous.

# BUSINESS OVERVIEW FOR THE FIRST HALF OF 2018

In the first half of 2018, the Group continued to adhere to the "Multi-Brands and Multi-Products" development strategy to further expand the household consumer market through establishing two new segments of soy milk and quality breakfast. In the meantime, the market share of existing products in respective markets was consolidated and strengthened by optimizing product structure, improving quality, expanding and optimizing channel structure, and continuing to invest in brand building. By establishing the dual growth engine in the segments of leisure industry and household consumption, the Group achieved a healthy growth in overall results and profitability.

#### 行業環境

根據中國國家統計局數據,二零一八年上半年中 國國內生產總值42萬億元人民幣,同比增長 6.8%。其中,二季度同比增長6.7%,增速比一 季度放緩0.1個百分點。國民消費力持續穩定增 長。二零一八年上半年,社會消費零售總額超過 18萬億元人民幣,同比增長9.4%,二季度增速 比一季度回落0.4個百分點。上半年,全國居民 人均消費支出實際增長6.7%。一方面,中國經濟 體迅速復元,並具深厚增長潛力,國民生活水平 不斷提高,為消費品市場的發展奠定了穩定的基 礎;另一方面,全球市場環境的變化、國內經濟 增速放緩、消費者需求的快速轉換,使市場競爭 加劇,產業波動頻繁。綜合而言,機遇與挑戰並 存,行業形勢對龍頭企業的長遠發展更為有利。

本集團相信中國食品及飲料市場依然是世界最 大、最具吸引力的市場。中國人均食品飲料消費 仍然有較大的提升空間。隨著健康理念的深化和 人均可支配收入水平的提高,新的市場機遇已經 來臨。對於觸覺敏鋭、具備強大的創新能力和執 行能力的企業來說,發展前景依然巨大。

# 二零一八年上半年業務概況

二零一八年上半年,本集團繼續秉承「多品牌、 多品類」的發展戰略,通過豆奶和品質早餐兩大 新產業的建設,進一步開拓家庭消費市場;同時 通過優化產品結構、提升品質,拓展和優化渠道 結構、持續投資於品牌建設,鞏固和加強了既有 品類在各自市場的份額。構建了休閑產業和家庭 消費雙增長引擎,從而實現了集團整體業績和盈 利的健康增長。

# MANAGEMENT DISCUSSION AND ANALYSIS 管理層討論及分析

In the first half of 2018, revenue of the Group increased by 11.4% as compared with the corresponding period last year to RMB11.01 billion, with revenue from food and beverage segments recorded a growth of 5.6% and 18.6% respectively as compared with the corresponding period last year. Gross profit reached RMB4.34 billion, representing an increase of 13.7% as compared with the corresponding period last year. Gross profit from food and beverage segments were RMB1.79 billion and RMB2.53 billion, representing an increase of 4.0% and 21.7% respectively as compared with the corresponding period last year. Overall gross profit margin of the Group was 39.4%, increased by 0.8 percentage point as compared with the corresponding period last year. Gross profit margin of food business amounted to 35.0%, decreased by 0.6 percentage point as compared with the corresponding period last year. Gross profit margin of beverage business was 47.7%, increased by 1.2 percentage point as compared with the corresponding period last year. As at June 30, 2018, sales and distribution expenses accounted for 16.6% of the revenue, increased by 0.2 percentage point as compared with the corresponding period last year. Operating profit margin improved 0.4 percentage point to 20.2%. Net profit recorded a growth of 12.3% to RMB1.97 billion as compared with the corresponding period last year. Net profit margin was 17.9%, increased by 0.2 percentage point as compared with the corresponding period last year.

二零一八年上半年,本集團收入同比增長11.4% 至人民幣110.1億元,其中食品與飲料分部的收 入分別同比增長5.6%及18.6%。實現毛利人民 幣43.4億元,同比增長13.7%;食品與飲料分部 的毛利分別為人民幣17.9億元與人民幣25.3億 元,同比分別增長4.0%和21.7%。集團整體毛利 率為39.4%,比去年同期上升0.8個百分點;其 中食品業務毛利率為35.0%,比去年同期下滑0.6 個百分點。飲料業務的毛利率為47.7%,比去年 同期上升1.2個百分點。截至二零一八年六月 三十日的銷售及經銷開支占收入的比例為 16.6%,比去年同期提升0.2個百分點。經營利潤 率提升0.4個百分點至20.2%。淨利潤同比增長 12.3%至人民幣19.7億元,淨利潤率為17.9%, 比去年同期增長0.2個百分點。

#### **Food Business**

食品業務

			Revenue for the six months ended June 30 截至六月三十日止六個月收益		
		2018			
				百分比變動	
	RMB		(Thousand)		
		(Thousand) 人民幣(千元)	(Thousand) (Thousand) 、民幣(千元) 人民幣(千元)		
Food	食品				
Bread, Cakes and Pastries	糕點類	2,911,953	2,850,263	2.2	
Potato Puffed Food	薯類膨化食品	1,369,442	<b>1,369,442</b> 1,187,540		
Biscuit	餅乾	820,097	<b>820,097</b> 794,406 3.2		
Food Segment Total	食品分部總計	5,101,492	4,832,209	5.6	

Sales revenue of food segment increased by 5.6% from RMB4,832 million for the first half of 2017 to RMB5,101 million for the first half of 2018 while sales revenue of bread, cake and pastries, potato puffed food and biscuit increased by 2.2%, 15.3% and 3.2% respectively as compared to the first half of 2017.

食品板塊銷售收入由二零一七年上半年的人民幣 48.32億元增加5.6%至二零一八年上半年的人民 幣51.01億元,糕點、薯類膨化類食品及餅乾銷 售收入較二零一七上半年分別增長2.2%、15.3% 和3.2%。

#### Bread, Cakes and Pastries

According to statistics, currently medium shelf-life bread and short shelf-life bread in China accounted for more than RMB10 billion of total market size respectively, and achieved double digit growth every year. Consumers have higher expectation for bread, cakes and pastries products in terms of freshness, healthy ingredients, diversified flavors and brand reputation. The Group timely grasped the market opportunities and strategically introduced medium shelf-life (30 to 60 days shelf-life) products under the quality breakfast series by leveraging the strength of its strong brand power, research and development capability, nation-wide production layout and allchannel distributor network with breakfast as main consumption. Meanwhile, the Group actively adjusted the operation model of medium and short shelflife products market in order to further optimize the channel resources and strengthen retailer management, laving the foundation for the launch of short shelf-life products. The above initiatives further reinforced the leading position of Daliyuan brand in the baking market. At the same time, the Group's traditional products maintained a leading market share.

In the second half of 2018, the Group will further improve its logistic capabilities, upgrade the sales system, and launch a number of medium shelf-life bread and short shelf-life bread series products as planned, with a view to building a solid foundation for our next step in expanding the breakfast market.

#### Potato Puffed Food

The Copico potato chips is the leading brand of domestic potato chips with good market reputation. In the first half of 2018, the Crayfish Group rapidly implemented the market introduction of fresh-cut potato chips and increased the penetration of modern channels through the use of more abundant product lines. Leveraging the advantage of nation-wide distribution of factories, Copico has significantly increased its market share in certain major regions. Summer is the peak season for sale of puffed food. Along with the school summer vacations and hot topics of the World Cup matches, Copico organized the "Crayfish Festival" and "Vacation Discount, Enjoy Summer" theme activities at core supermarkets and stores to promote the spicy crayfish-flavored fresh cut chips in various forms, which achieved remarkable results among the young consumer group. The above initiatives further strengthened the Group's market position in the potato puffed food markets.

#### 糕點

據統計,目前我國中保與短保麵包糕點總體市場 容量分別超過人民幣百億元,且每年呈雙位數增 長。消費者對麵包糕點產品在新鮮度、健康材 質、口味多樣化、品牌美譽度等方面有更高的要 求。本集團敏鋭把握市場機遇,憑藉強大的品牌 力、研發能力、全國性的生產佈局、覆蓋全渠道 的經銷商體系優勢,戰略性地推出品質早餐中保 (30至60天保質期)系列產品,主攻早餐為主的 消費場景。同時,本集團積極針對中短保市場調 整了操作模式,進一步優化了渠道資源,強化了 終端管理,為推出短保產品奠定基礎。上述舉措 使得達利園品牌在烘焙市場主導者的地位得到進 一步鞏固。同時,本集團傳統產品保持領先的市 場佔有率。

二零一八年下半年,本集團將進一步完善物流配 送能力,提升銷售體系,按照規劃推出多款中保 餐包和短保餐包系列產品,為下一步拓展早餐市 場奠下紮實基礎。

#### 薯類膨化食品

可比克薯片是國產薯片品牌龍頭,市場口碑良 好。二零一八年上半年,本集團快速進行了純切 薯片的市場導入,並利用更豐富的產品綫加大了 在現代渠道的滲透力度。依靠本集團的全國性工 廠佈局優勢,可比克大幅提升了在一些重要區域 市場的份額。暑期是膨化食品的銷售旺季,結合 學校暑假以及世界杯賽事熱點,可比克在核心商 超和門店進行「小龍蝦節」和「暑期放價,暢玩盛 夏」主題活動,以多種形式重點推廣以麻辣小龍 蝦口味為代表的純切薯片,在年輕消費者群體中 取得顯著效果。上述舉措進一步鞏固本集團在薯 類膨化食品市場的地位。

# MANAGEMENT DISCUSSION AND ANALYSIS 管理層討論及分析

#### Biscuit

In the first half of 2018, the sales of Haochidian Biscuit grew steadily. Traditional products such as the crispy series and the high-fiber series were still the leaders in market segments. Among them, the performance of the Haochidian high-fiber series, crispy series and Xiongzibing series were outstanding mainly due to the good quality and taste of the products themselves, precise pricing strategies and effective marketing.

#### **Beverage Business**

#### 餅乾類

二零一八上半年好吃點餅乾銷售增長穩健。傳統 產品如香脆系列、高纖系列依然是細分市場的龍 頭。其中,好吃點高纖系列、香脆系列及熊字餅 系列表現突出。這主要得益於產品本身的優良品 質和口味,精準的定價策略以及有效的市場推廣。

#### 飲料業務

			Revenue for the six months ended June 30 截至六月三十日止六個月收益			
		2018	% Change			
		二零一八年 二零一七年 RMB RMB (Thousand) (Thousand)		百分比變動		
		人民幣(千元)	人民幣(千元)			
Beverage	飲料					
Energy Drinks	功能飲料	1,898,910	1,566,221	21.2		
Plant-based and Milk Beverage	植物蛋白飲料和含乳飲料	1,375,762	799,778	72.0		
Herbal Tea	涼茶	1,564,817	1,533,114	2.1		
Other Beverages	其他飲料	467,444	<b>467,444</b> 575,292 (18.			
Beverage Segment Total	飲料分部總計	5,306,933	4,474,405	18.6		

Sales of beverage products increased by 18.6% from RMB4,474 million in the first half of 2017 to RMB5,307 million in the first half of 2018, of which sales of energy drinks, plant-based and milk beverage (including Doubendou) and herbal tea increased by 21.2%, 72.0% and 2.1% respectively, while that of other beverages decreased by 18.7%.

#### **Energy Drinks**

The energy drinks market in China is at the stage of rapid development along with a higher regulatory entry barrier. In the fierce market competition, the Group timely seized market opportunities and hot topics, and continuously improved market share in certain major regions. Meanwhile, the Group significantly enhanced the recognition of Hi-Tiger as an energy drink among consumers through diversified interactions with consumers via major channels and stores. In addition, Hi-Tiger continued to enhance its brand building in the first half of 2018 by exclusively sponsoring the Tencent Games Arena, the largest official variety e-sports event in the nation, the naming of FIA F4 China Championship 2018 and China Formula Grand Prix as well as sponsoring Clubs Super Cup (國際足球俱樂部超級杯) and other brand activities, which has raised our brand reputation.

飲料產品銷售額由二零一七年上半年的人民幣 44.74億元增加18.6%至二零一八年上半年的人 民幣53.1億元,其中功能飲料、植物蛋白和含乳 飲料(包括豆本豆)及涼茶銷售額分別增長 21.2%、72.0%,2.1%,而其他飲料則下滑 18.7%。

#### 功能飲料

中國的功能飲料市場處於快速發展階段,同時又 有較高的監管進入門檻。在激烈的市場競爭中, 本集團及時把握市場機遇和熱點,持續在一些重 點區域市場提升市場份額。同時,通過在核心渠 道和門店進行多樣化消費者交流活動,顯著提升 了樂虎作為功能飲料在消費者心目中的認知度。 此外,二零一八年上半年,樂虎繼續加強品牌營 造,通過特約贊助全國最大電競官方綜合賽事一 TGA大獎賽,冠名2018國際汽聯F4中國錦標賽 和中國方程式大獎賽,贊助國際足球俱樂部超級 杯等品牌活動,提升了品牌美譽度。

#### Herbal Tea

In the first half of 2018, despite the sluggish growth of the overall herbal tea market and intensified industry competition, Heqizheng Herbal Tea recorded a growth of 2.1% as compared with the corresponding period last year. In particular, performance of canned Heqizheng Herbal Tea was extraordinary in the first half of the year. In the meantime, the Group improved the bottle packaging of Heqizheng Herbal Tea and introduced a smaller PET bottle of 500ml, which not only boosted the ease for store display, but also facilitated the consumers to carry and drink. At the same time, leveraging on the advantages of the Group's product matrix under its multi-products strategy, Heqizheng successfully exploited the catering channels of certain markets, resulting in higher market penetration rate in key regions.

#### Plant-based and Milk Beverage

Doubendou soymilk products, which redefined the category of soymilk products with the concept of "purely natural products without additives", have become the industry benchmark since its launch in April 2017. In the first half of 2018, Doubendou introduced two new products "Black Bean Soymilk and Green Bean Soymilk" to further establish the product matrix in the aspects of taste and packaging. In response to the characteristics of household consumer market, the Group reorganized the distributor team of Doubendou by the introduction of numerous distributors with extensive related industry experience, which greatly increased the number of point of sales as well as enhancement of channel inventory management. These initiatives drove the sales of Doubendou effectively and laid the foundation for us to take a step forward to industry expansion at a faster pace. In April 2018, with its excellent quality and renowned brand, Doubendou successfully became the official designated soymilk of the Boao Forum for Asia. In May 2018, Doubendou organic soymilk won the gold award of Soymilk Industry Product of China International Organic Products Expo. Moreover, Doubendou won the 2018 Superior Taste Award of the global food and beverage industry in June, which further enhanced its brand power and reputation.

The differentiation of plant-based protein drinks market has caused shrinkage in the entire market of peanut milk. Leveraging the advantages of the Group's product matrix under its multi-products strategy, Daliyuan Peanut Milk actively increased channel penetration and maintained the market share.

In addition, the Group has made appropriate adjustments on other products in the beverage segment. Daliyuan Plum Fruit Tea is a unique product in the tea market with a stable consumer group. On this basis, the Group launched new products of Green Plum Tea, Green Plum Oolong Tea and Green Plum Black Tea which enriched the product offerings and achieved good market performance.

#### 涼茶

二零一八年上半年,儘管涼茶市場整體增長乏力 且行業競爭加劇,和其正涼茶同比增長2.1%。其 中和其正罐裝涼茶在上半年表現優異。同時,本 集團對和其正瓶裝涼茶進行了包裝改良,推出 550ml短PET瓶裝,提高了進入貨架的便利度, 也更方便消費者携帶及飲用。同時,利用本集團 多品類的產品矩陣優勢,和其正成功開拓了局部 市場的餐飲渠道,提升重點地區的市場滲透率。

#### 植物蛋白和含乳飲料

豆本豆系列豆奶產品以「純天然、無添加」的產 品理念重新定義豆奶品類,自二零一七年四月推 出後就成為了行業標杆。二零一八年上半年豆本 豆推出「黑豆奶、青豆奶」兩款新產品,進一步 從口味和包裝兩方面構建產品矩陣。針對家庭消 費市場的特點,本集團調整了豆本豆經銷商的隊 伍,引進了大批有相關產業經驗的經銷商,大幅 增加了終端網點的數量,同時加強了渠道庫存管 理力度。這些措施有力地推動了豆本豆的銷售, 也為下一步更快速的產業拓展奠定了基礎。二零 一八年四月,豆本豆成功憑藉優異的品質和品牌 市場地位成為「博鰲亞洲論壇官方指定豆奶」。二 零一八年五月豆本豆有機豆奶榮獲中國國際有機 產品博覽會豆奶行業產品金獎。六月,豆本豆又 獲得世界食品飲料行業二零一八年頂級美味大獎 Superior Taste Award, 進一步提升了豆本豆的品 牌力和美譽度。

植物蛋白飲料市場的分化,使花生牛奶整個品類 處於萎縮狀態。達利園花生牛奶利用本集團多品 類的產品矩陣優勢,積極提高渠道滲透率,維持 市場份額。

此外,本集團對飲料分部的其他產品適當進行了 調整。達利園青梅果味茶飲料是市場上一款別具 特色的產品,一直擁有穩定的消費群體。本集團 在其基礎上推出新品青梅花茶、青梅烏龍茶和青 梅紅茶,豐富了產品系列,取得了良好的市場表 現。

#### Cost of Sales and Gross Profit Margin

The principal cost of sales of the Group consist of raw material costs (such as sugar, palm oil and flour), packaging materials costs (such as chips, corrugated paper, etc.), manufacturing costs (such as depreciation, amortization and utilities), wages and salaries, and surcharges. Among them, the raw material costs represented 51.1% of total cost of sales and the packaging material costs represented 26.9% of total cost of sales. In the first half of 2018, the market prices of raw material and packaging material increased substantially as compared with the corresponding period last year. Meanwhile, wages and manufacturing costs increased as compared with the first half of 2017.

In the first half of 2018, gross profit margin of the Group increased by 0.8 percentage point to 39.4% through optimizing sales structure and effective cost control. In particular, Gross profit margin of food business decreased by 0.6 percentage point to 35.0% as compared with the corresponding period last year. Gross profit margin of beverage business increased by 1.2 percentage points to 47.7% as compared with the corresponding period last year.

#### 銷售成本與毛利率

本集團的主要銷售成本包括原材料成本(如糖、 标油、麵粉)、包裝材料成本(如切片、瓦楞紙 等)、製造費用(如折舊、攤銷及水電費)、工資 及薪金以及附加税等。其中,原材料成本佔總銷 售成本的51.1%,包裝材料成本佔比26.9%。二 零一八年上半年,原材料和包裝材料的市場價格 同比上漲明顯。同時,人工及製造費用成本較二 零一七年上半年有所提升。

二零一八年上半年,通過優化銷售結構和有效的 成本控制,本集團毛利率上升0.8個百分點至 39.4%。其中食品業務毛利率同比下降0.6個百 分點至35.0%,飲料業務毛利率同比提升1.2個 百分點至47.7%。

#### Revenue for the six months ended June 30

#### 截至六月三十日止六個月收益

		20	)18	20	17
		二零一	二零一八年		-七年
			Gross profit		Gross profit
		Gross profit	margin	Gross profit	margin
		毛利	毛利率	毛利	毛利率
		RMB		RMB	
		(Thousand)	%	(Thousand)	%
		人民幣(千元)	%	人民幣(千元)	%
Food products	食品產品	1,786,877	35.0	1,718,276	35.6
Beverage products	飲料產品	2,530,969	47.7	2,079,549	46.5
Others	其他	19,747	3.3	17,797	3.1
Total	總計	4,337,593	39.4	3,815,622	38.6

# **OTHER FINANCIAL INFORMATION**

#### Sales and Distribution Expenses

Sales and distribution expenses of the Group increased by 12.7% from RMB1,620 million in the first half of 2017 to RMB1,825 million in the first half of 2018. Such expenses as a percentage of revenue increased slightly from 16.4% in the first half of 2017 to 16.6% in the first half of 2018. The increase was mainly attributable to the Group's continuous investment in marketing of new products and core products of high gross profit, as well as the expansion of sales team and the increase of wage costs caused by rising average remuneration.

#### **Administrative Expenses**

Administrative expenses of the Group increased by 20.3% from RMB237 million for the first half of 2017 to RMB285 million for the first half of 2018. The increase was mainly attributable to the increase of wage costs caused by rising average remuneration. Such expenses as a percentage of revenue remained stable at 2.6% as compared with the first half of 2017.

#### **Cash and Borrowings**

As at June 30, 2018, the Group had pledged deposits and cash and bank balances in the aggregate amount of RMB10,381 million (as at December 31, 2017: RMB8,146 million). This change was primarily attributable to the total payment of dividend of approximately RMB190 million for 2017 during the first half of the year, a decrease of RMB653 million in cash due to the purchase of fixed assets and a net increase of RMB3,096 million on operating cash flow. As at June 30, 2018, 79.9% and 19.4% of the Group's cash and bank deposits were denominated in RMB and HKD, respectively.

As at June 30, 2018, the Group did not have any borrowings (as at December 31, 2017: nil).

The Group's gearing ratio as at June 30, 2018 was 20.5% (as at December 31, 2017: 15.6%), which is calculated by total liabilities divided by equity plus total liabilities.

# **其他財務信息** 銷售及經銷開支

本集團的銷售及經銷開支由二零一七年上半年的 人民幣16.20億元增加12.7%至二零一八年上半 年的人民幣18.25億元。此開支佔收益的百分比 由二零一七年上半年的16.4%略微上升至二零 一八年上半年的16.6%。增加的原因主要是集團 持續為新產品以及高毛利的核心產品投入市場費 用以及銷售團隊的擴充和平均薪酬上漲導致的人 工成本上升。

#### 行政開支

本集團的行政開支由二零一七年上半年的人民幣 2.37億元增加20.3%至二零一八年上半年的人民 幣2.85億元。增加的原因主要是平均薪酬上漲導 致的人工成本上升。此開支佔收益的百分比與二 零一七年上半年基本持平,為2.6%。

#### 現金及借款

於二零一八年六月三十日,本集團有質押存款以 及現金及銀行結餘總值人民幣103.81億元(於二 零一七年十二月三十一日:人民幣81.46億元), 變動的主要原因是上半年支付了二零一七年共計 約人民幣1.90億元的股息,購買固定資產使得現 金減少人民幣6.53億元以及經營現金流量淨增加 人民幣30.96億元。於二零一八年六月三十日, 本集團79.9%及19.4%的現金及銀行存款分別為 人民幣與港元。

於二零一八年六月三十日,本集團並無任何借款 (二零一七年十二月三十一日:無)。

於二零一八年六月三十日,本集團的資產負債比率 為20.5%(二零一七年十二月三十一日:15.6%), 資產負債比率乃負債總額除以權益加上負債總額。

#### **Inventories**

The Group's inventories decreased by 35.8% from RMB1,333 million as at December 31, 2017 to RMB856 million as at June 30, 2018, mainly due to the fact that finished goods balance at the end of 2017 was higher than that of June 30, 2018 as a result of the stock-up for the Chinese New Year at the end of 2017. The inventory turnover days decreased from 36.1 days as at December 31, 2017 to 29.5 days for the first half of 2018.

#### Trade and Bills Receivables

The Group's trade receivables decreased from RMB1,085 million as at December 31, 2017 to RMB1,010 million as at June 30, 2018, primarily due to the strengthened management of receivables. The trade receivables turnover days increased from 12.6 days as at December 31, 2017 to 17.1 days for the first half of 2018, mainly attributable to the relaxation of credit conditions for some distributors with good credit records, which led to the higher balance of trade receivables at the end of last year and as at June 30, 2018, resulting in an increase in turnover days.

#### Trade and Bills Payables

The Group's trade and bills payables decreased by 0.7% from RMB889 million as at December 31, 2017 to RMB883 million as at June 30, 2018. The trade and bills payables turnover days decreased from 28.0 days as at December 31, 2017 to 23.9 days for the first half of 2018.

#### **Foreign Currency Risk**

The Group's businesses are located in Mainland China and as such nearly all transactions are conducted in RMB. As nearly all of the assets and liabilities of the subsidiaries of the Company in Mainland China were denominated in RMB, the subsidiaries of the Company in Mainland China were not subject to significant foreign currency risk. As at June 30, 2018, the Group's assets and liabilities denominated in HKD were mainly held by the Company and certain subsidiaries incorporated outside Mainland China and had currencies other than RMB as their functional currencies.

The Company and these subsidiaries incorporated outside Mainland China also held bank balances denominated in RMB, from which foreign currency exposures arise. The Group has not undertaken any hedging activities.

#### 存貨

本集團的存貨由二零一七年十二月三十一日的人 民幣13.33億元減少35.8%至二零一八年六月 三十日的人民幣8.56億元。主要由於二零一七年 底為春節備貨導致二零一七年底製成品餘額高於 二零一八年六月三十日的製成品餘額。存貨周轉 天數由二零一七年十二月三十一日的36.1天降低 至二零一八年上半年的29.5天。

#### 貿易應收款項及應收票據

本集團的貿易應收款項由二零一七年十二月 三十一日的人民幣10.85億元降至二零一八年六 月三十日的人民幣10.10億元,主要原因是集團 加強了對應收賬款的管理。貿易應收款周轉天數 由二零一七年十二月三十一日的12.6天增加至二 零一八年上半年的17.1天,主要是由於放寬了部 分信譽良好的經銷商信用條件使得去年年底和二 零一八年六月三十日的應收賬款餘額較高導致週 轉天數上升。

#### 貿易應付款項及應付票據

本集團的貿易應付款項及應付票據由二零一七年 十二月三十一日的人民幣8.89億元減少0.7%至 二零一八年六月三十日的人民幣8.83億元。貿易 應付款項及應付票據周轉天數由二零一七年十二 月三十一日的28.0天減少至二零一八年上半年的 23.9天。

#### 外幣風險

本集團的業務位於中國內地,故幾乎全部交易以 人民幣進行。因為本公司於中國內地的附屬公司 幾乎全部資產及負債以人民幣計值,所以本公司 的中國內地附屬公司不存在重大外幣風險。於二 零一八年六月三十日,本集團以港元計值的資產 及負債主要由本公司及若干附屬公司(於中國內 地以外地區註冊成立)持有,並以人民幣以外的 其他貨幣作為功能貨幣。

本公司及這些附屬公司(於中國內地以外地區註 冊成立)亦持有以人民幣計值的銀行結餘,從中 產生外幣風險。本集團並未進行任何對沖活動。

#### **Contingent Liabilities**

As at June 30, 2018, the Group did not have any significant contingent liabilities.

#### **Asset Pledge**

As at June 30, 2018, the Group's bills payable and letter of credit were secured by pledging its short-term deposits of RMB26 million (as at December 31, 2017: RMB50 million).

#### Financial assets at fair value through profit or loss

As at June 30, 2018, the Group's total financial assets measured at fair value through profit or loss amounted to RMB256 million (Available-for-sale investments as at December 31, 2017: RMB250 million). The Group's financial assets measured at fair value through profit or loss of RMB256 million as at June 30, 2018 were wealth management products purchased from financial institutions by the Company with maturity period of 190 days.

#### Use of Proceeds from the Listing

The shares of the Company were listed on the Main Board of The Stock Exchange of Hong Kong Limited (the "**Stock Exchange**") on November 20, 2015 with net proceeds from the global offering of approximately HK\$8,665 million (after deduction of underwriting fees and commissions and estimated expenses payable by the Company in connection with the global offering). According to the intended use as set out in "Future Plans and Use of Proceeds" in the prospectus dated November 10, 2015 (the "**Prospectus**"), the amount utilised as at June 30, 2018 was as follows:

#### 或然負債

二零一八年六月三十日,本集團無任何重大或然 負債。

#### 資產質押

二零一八年六月三十日,本集團的應付票據及信 用證以質押其短期存款人民幣0.26億元作抵押(二 零一七年十二月三十一日:人民幣0.50億元)。

#### 按公平值計入損益的金融資產

於二零一八年六月三十日,本集團的按公平值計 入損益的金融資產總額為人民幣2.56億元(可供 出售投資二零一七年十二月三十一日:人民幣 2.50億元)。本集團於二零一八年六月三十日人 民幣2.56億元的按公平值計入損益的金融資產為 本公司向金融機構購買的理財產品,將於190天 到期。

#### 上市所得款項用途

本公司股份於二零一五年十一月二十日在香港聯 合交易所有限公司(「**聯交所**」)主板上市,來自全 球發售所得款項淨額約為86.65億港元(扣除本公 司因全球發售應付的包銷費用佣金及估計開支)。 根據二零一五年十一月十日發佈的招股章程(「招 股章程」)內「未來計劃及所得款項用途」所載的 擬定用途,於二零一八年六月三十日的已動用金 額如下:

#### Use of Proceeds from the Listing (As at June 30, 2018)

#### 上市所得款項用途(截止2018年6月30日)

(Unit: HKD million) 單位:百萬港元

					Utilised to date	
No. 序號	Items 項目		Percentage 佔比	Available 可動用	累計 已動用	Unutilised 未動用
1	Development, introduction and promotion of new products	開發、推出及推廣新產品	20%	1,733	617	1,116
2	Expansion and upgrade of production facilities and manufacturing network	擴充及提升生產設施及 生產網絡	20%	1,733	1,356	377
3	Enhancing presence in sales channels and promoting brands	提升在銷售渠道的地位及 推廣品牌	20%	1,733	1,534	199
4	Potential acquisitions and business cooperation	潛在收購及業務合作	30%	2,600	-	2,600
5	Working capital and other general corporate purposes	營運資金及其他一般 公司用途	10%	866	866	-
Total		合計		8,665	4,373	4,292

The proceeds were used and are proposed to be used as and when appropriate based on the Group's business needs according to the intentions previously disclosed in the Prospectus.

#### **Capital Expenditures and Capital Commitments**

As at June 30, 2018, the Group's capital expenditures amounted to RMB680 million, primarily incurred from (i) the construction of Doubendou's production line; (ii) the construction of production facilities for medium and short shelf-life bread; (iii) the construction of fresh-cut potato chips production line; and (iv) upgrade of beverage production facilities.

As at June 30, 2018, the Group's capital commitments relating to property, plant and equipment amounted to RMB430 million, which were primarily used for the construction of beverage production lines for soy milk, the construction of production lines for medium and short shelf-life food, house renovation and project transformation.

所得款項已按或擬按早前在招股章程披露的意願 於適當時間按本集團業務需要使用。

#### 資本開支及資本承諾

本集團於二零一八年六月三十日的資本開支為人 民幣6.80億元,主要用於(i)豆本豆生產綫的建設; (ii)中短保麵包生產綫設備的建設;(iii)純切薯片生 產綫的建設;及(iv)飲料生產設備更新。

於二零一八年六月三十日,本集團與物業、廠房 及設備有關的資本承諾為人民幣4.30億元,主要 用作豆奶等飲料生產綫的建設、中短保食品生產 綫的建設、房屋裝修及工程改造。

#### Human Resources and Staff Remuneration

The Group always believes that talent is the core competitiveness of enterprises and regards employees as important strategic resources for corporate development. The Group has made active efforts in establishing a sound talent selection and training mechanism to improve the overall competitiveness of employees and their sense of belonging to the Group. In the first half of 2018, the Group continued to introduce a large number of professional high-end talents, and actively identified talents from the existing employees and jointly established a training mechanism with the talents in key universities and colleges in China on a long-term basis. The Group established a tutor management system, a training management system and a learning and development model such as visiting external model enterprises to form a talent selection and promotion mechanism for competition for posts and performance appraisal, maintain the core competitiveness of corporate talents, and cultivate an experienced, stable and reliable management team. Meanwhile, the Group continued to optimize and upgrade our management structure, promote fine management, upgrade information management and strengthen the headquarters' control of the market, laying a solid foundation for the Group's sustainable development.

As at June 30, 2018, the Group had a total of 38,611 employees (as at December 31, 2017: 35,985). The Group's employees are remunerated with reference to their positions, performance, experience and prevailing salary trends in the market. In addition to basic salaries, the Company provides various staff benefits to its employees.

For the six months ended June 30, 2018, the total employee benefits expenses (including Directors' remuneration) were RMB1,138 million (for the six months ended June 30, 2017: RMB940 million), which was primarily attributable to the increase in the number of sales and production personnel and average salary level. The increase in the number of the Group's employees was primarily attributable to sales and production personnel of food and beverage sectors.

#### 人力資源及員工薪酬

本集團始終堅信人才是企業的核心競爭力,把員 工視為企業發展的重要戰略資源,積極建立完善 的人才選拔培養機制,提高員工的整體競爭力和 對本集團的歸屬感。二零一八年上半年,本集團 持續引進大量專業高端人才,並積極從現有員工 中發掘人才,長期與全國重點高校人才聯合建立 培訓機制。建立導師管理制度和培訓管理體系、 外部標杆企業考察等的學習發展模式,形成競聘 上崗、績效考核的人才選拔晉升機制,保障企業 人才的核心競爭力,並培養出一支經驗豐富、穩 定可靠的管理團隊。同時,本集團持續優化升級 我們的管理結構,推進精細化管理,升級信息化 管理,加強總部對市場的控制,為集團的持續發 展打下的堅實的基礎。

於二零一八年六月三十日,本集團僱有員工合共 38,611人(於二零一七年十二月三十一日: 35,985人)。本集團僱員的薪酬乃參照其職位、 表現、經驗及現行市場上的薪金趨勢而釐定。除 基本薪金外,本公司為其僱員提供多項員工福利。

截至二零一八年六月三十日止六個月,僱員福利 開支總額(包括董事薪酬)為人民幣11.38億元(截 至二零一七年六月三十日止六個月:人民幣9.40 億元),主要歸因於銷售及生產人數增加且員工 平均薪酬提升。本集團僱員人數的增加主要來自 於食品、飲料板塊銷售及生產人員。

# MANAGEMENT DISCUSSION AND ANALYSIS 管理層討論及分析

### PROSPECTS

Looking forward to the second half of 2018, the Group will continue to adhere to Creating Quality with Heart and the multi-brand and multi-category development strategy for ongoing innovation and expansion, and commit to maintaining healthy growth in a stable manner to continuously create value for shareholders.

In respect of products, the Group will seize the two major markets of leisure food and household consumption. The Group will, on one hand, consolidate its leading position in the leisure food market and, on the other hand, expand vigorously in household consumer market with breakfast as main consumption and further develop two new industries, namely refined soy milk and bakery products with short and medium shelf-life. The Group plans to introduce breakfast bakery products with shorter shelf-life in the second half of 2018 to better satisfy consumers' demands for fresh and healthy breakfast products.

In respect of channels, the Group will consolidate its existing channel advantages, target to build a model market and focus on strengthening expansion into key supermarket network. The Group will also gradually explore catering channels.

In respect of sales management, the Group will fully optimize the structure of distributors to enhance digital sales management level, further boosting channel efficiency and strengthening retailer control, so that the Group's market coverage and penetration rate will continue to increase.

The Group will adhere to prudent financial management policies, maintain ample cash flow, and maintain a sound financial position. While strengthening our own growth, the Group will continue to focus on opportunities for mergers and acquisitions and external cooperation.

The Group will continue to adhere to the concept of Creating Quality with Heart as well as the corporate culture of pragmatic progression in the future. Keeping our faith, the Group will demonstrate more efficient work and diligent attitude so as to drive our Company to greater success.

## 展望

展望二零一八年下半年,本集團仍將堅持用心創 品質,秉承多品牌、多品類的發展戰略,不斷創 新和開拓,致力保持健康穩定的增長,繼續為股 東創造價值。

在產品方面,本集團將抓住休閑食品及家庭消費 兩大市場。一方面鞏固在休閑食品的領先市場地 位,另一方面大力拓展以早餐為主要消費場景的 家庭消費市場,精耕豆奶和中短保烘焙類產品兩 大新產業。本集團計劃於二零一八年下半年推出 更短保質期的烘焙早餐產品,更好地滿足消費者 對新鮮和健康早餐產品的需求。

在渠道方面,本集團將鞏固現有的渠道優勢,並 有針對性地打造樣板市場,加強重點商超網點的 拓展,也會逐步拓展餐飲渠道。

在銷售管理方面,本集團會全面優化經銷商結 構,提升數字化銷售管理水平,進一步提升渠道 效率,強化對終端的管控,使本集團的市場覆蓋 率和滲透率不斷提高。

本集團會堅持審慎的財務管理政策,保持充沛的 現金流,維持健康的財務狀況。在強化內生增長 的同時,本集團將繼續關注並購和外部合作的機 會。

未來本集團將繼續堅持用心創品質的理念和務實 進取的企業文化,不忘初心,用更富成效的工作 及腳踏實地的態度推動企業走向更大的成功。

# OTHER INFORMATION 其他資料





# OTHER INFORMATION 其他資料

# **INTERIM DIVIDEND**

On August 26, 2018, the Board has resolved to declare payment of an interim dividend of HK\$0.085 per ordinary share for the six months ended June 30, 2018 (the "**2018 Interim Dividend**") to shareholders whose names appear on the register of members of the Company on September 14, 2018.

### **CLOSURE OF REGISTER OF MEMBERS**

In order to determine the entitlement of the shareholders of the Company to receive the 2018 Interim Dividend, the register of members of the Company will be closed from Wednesday, September 12, 2018 to Friday, September 14, 2018, both dates inclusive, during which period no transfer of shares of the Company will be registered. The record date for entitlement to the 2018 Interim Dividend is Friday, September 14, 2018. In order to qualify for the entitlement to receive the 2018 Interim Dividend, all transfers of shares accompanied by the relevant share certificates must be lodged with the Company's branch share registrar in Hong Kong, Computershare Hong Kong Investor Services Limited, at Shops 1712–1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong, not later than 4:30 p.m. on Tuesday, September 11, 2018. The payment date of the 2018 Interim Dividend is expected to be on Friday, September 28, 2018.

## 中期股息

於二零一八年八月二十六日,董事會議決就截至 二零一八年六月三十日止六個月宣派中期股息每 股普通股0.085港元(「**二零一八年中期股息**」)予 於二零一八年九月十四日名列本公司股東名冊內 之股東。

### 暫停辦理股份過戶登記

為釐定本公司股東有權收取二零一八年中期股息 的資格,本公司將於二零一八年九月十二日(星 期三)至二零一八年九月十四日(星期五)(包括首 尾兩日)期間暫停辦理股份過戶登記手續,在該 期間內將不會登記任何本公司股份過戶。有權收 取二零一八年中期股息的記錄日期為二零一八年 九月十四日(星期五)。為符合資格收取二零一八年 九月十四日(星期五)。為符合資格收取二零一八 年中期股息,所有股份過戶連同有關股票須於二 零一八年九月十一日(星期二)下午四時三十分前 交回本公司的香港證券登記分處香港中央證券登 記有限公司,地址為香港灣仔皇后大道東183號 合和中心17樓1712-1716舖。二零一八年中期 股息的預期派付日期為二零一八年九月二十八日 (星期五)。



# INTERESTS AND SHORT POSITIONS OF DIRECTORS AND CHIEF EXECUTIVE

As at June 30, 2018, the interests and short positions of the directors and the chief executive of the Company in the shares, underlying shares or debentures of the Company or its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) (the "**SFO**")) as recorded in the register required to be kept by the Company pursuant to section 352 of the SFO, or as otherwise notified to the Company and The Stock Exchange of Hong Kong Limited (the "**Stock Exchange**") pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers (the "**Model Code**") as set out in Appendix 10 to the Rules Governing the Listing of Securities on the Stock Exchange (the "**Listing Rules**"), were as follows:

# 董事及最高行政人員的權益及淡倉

於二零一八年六月三十日,本公司董事及最高行 政人員於本公司或其相聯法團(定義見香港法例 第571章證券及期貨條例(「證券及期貨條例」)第 XV部)的股份、相關股份或債權證中擁有本公司 根據證券及期貨條例第352條須予備存的登記冊 所記錄者:或根據香港聯合交易所有限公司(「聯 交所」)證券上市規則(「上市規則」)附錄十所載的 上市發行人董事進行證券交易的標準守則(「標準 守則」)須知會本公司及聯交所的權益及淡倉如 下:

#### i. Interest in shares or underlying shares of the Company

#### i. 於本公司股份或相關股份的權益

於本公司相聯法團股份的權益

Name of directors 董事姓名	Capacity/Nature of interest 身份/權益性質	Number of shares (long positions) 股份數目 (好倉)	Approximate percentage of interest 權益的概約百分比
Mr. Xu Shihui 許世輝先生	Interest in controlled corporation/ Interest of spouse 受控法團權益/配偶權益	11,640,000,000	85%
Ms. Xu Yangyang 許陽陽女士	Interest in controlled corporation 受控法團權益	11,640,000,000	85%

ii.

# ii. Interest in shares of associated corporations of the Company

Number of shares in the Name of associated associated Percentage of Name of directors corporation Capacity/Nature of interest corporation interest 於相聯法團的 董事姓名 相聯法團名稱 身份/權益性質 股份數目 權益百分比 Mr. Xu Shihui **Divine Foods Limited** Interest in controlled corporation 50% 50 許世輝先生 ("Divine Foods") 受控法團權益 Interest of spouse(1) 配偶權益⑴ 10 10% 60 60% Ms. Xu Yangyang **Divine Foods** Interest in controlled corporation 許陽陽女士 受控法團權益 40 40% 附註: Notes:

(1) By virtue of the SFO, Mr. Xu Shihui has deemed interest in shares of Divine Foods held by his spouse, Ms. Chen Liling, which represents 10% of the shareholding interest in Divine Foods. (1) 就證券及期貨條例而言,許世輝先生被視為 於其配偶陳麗玲女士持有的Divine Foods股 份中擁有權益,佔Divine Foods的10%股權 權益。



Save as disclosed above, as at June 30, 2018, none of the directors and the chief executive of the Company had or were deemed to have any interest or short positions in the shares, underlying shares or debentures of the Company or its associated corporations (within the meaning of Part XV of the SFO), which were required to be notified under Divisions 7 and 8 of Part XV of the SFO or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code.

# INTERESTS AND SHORT POSITIONS OF SUBSTANTIAL SHAREHOLDERS

As at June 30, 2018, the interests or short positions of the following persons (other than the directors and the chief executive of the Company) in the shares or underlying shares of the Company as recorded in the register required to be kept under section 336 of the SFO were as follows:

除上文所披露者外,於二零一八年六月 三十日,概無本公司董事及最高行政人員 擁有或視為擁有本公司或其相聯法團(定義 見證券及期貨條例第XV部)的股份、相關 股份或債權證的任何權益及淡倉,而須根 據證券及期貨條例第XV部第7及8分部作 出通知或根據標準守則須知會本公司及聯 交所。

# 主要股東的權益及淡倉

於二零一八年六月三十日,下列人士(本公司董 事及最高行政人員除外)於本公司根據證券及期 貨條例第336條規定而備存的登記冊所載錄的本 公司股份或相關股份中擁有的權益及淡倉如下:

Name of shareho	lders	Capacity/Nature of interest		Number of shares (long positions)	Approximate percentage of interest in the Company 於本公司權益
股東名稱/姓名		身份/權益性質		股份數目(好倉)	概約百分比
Divine Foods		Beneficial owner 實益擁有人		11,640,000,000	85%
Divine Foods-1 Lin (" <b>Divine Foods</b> -		Interest in controlled corporation 受控法團權益		11,640,000,000	85%
Divine Foods-2 Lin (" <b>Divine Foods</b> -		Deemed interest as an associate of a substantial shareholder 作為一名主要股東聯繫人的視作權	益	11,640,000,000	85%
Divine Foods-3 Lin (" <b>Divine Foods</b> -		Interest in controlled corporation 受控法團權益		11,640,000,000	85%
Ms. Chen Liling <sup>(1)(2)</sup> 陳麗玲女士 <sup>(1)(2)</sup>		Interest of spouse 配偶權益		11,640,000,000	85%
Notes:			附註	:	
Divine Foods-		o owned by Divine Foods-1, Divine Foods-2 and in turn are separately wholly-owned by Mr. Xu angyang respectively.	(1)	Divine Foods由Divine Foods Divine Foods-3分別擁有5 Divine Foods-1、Divine Food 分別由許世輝先生、陳麗玲3 擁有。	i0%、10%及40%, 而 ds-2及Divine Foods-3
Ms. Chen Lilir	ng is deemed, or take	e spouses. Accordingly, each of Mr. Xu Shihui and in to be, interested in all shares and underlying part is interested in for the purpose of the SFO.	(2)	許世輝先生及陳麗玲女士為 期貨條例而言,許世輝先生〕 為或被當作於對方擁有權益的 中擁有權益。	及陳麗玲女士各自被視



#### SHARE OPTION SCHEME

The Company has adopted a share option scheme (the "**Share Option Scheme**") on August 25, 2015 to enable the Company to grant share options to qualified participants as incentive for their commitment towards enhancing the value of the Company and its shares for the benefit of the shareholders, and to maintain or attract business relationship with the qualified participants whose contributions are or may be beneficial to the growth of the Group.

No share option has been granted under the Share Option Scheme since the listing of the Company.

# COMPLIANCE WITH CORPORATE GOVERNANCE CODE

The Company has adopted the code provisions as set out in the Corporate Governance Code (the "**CG Code**") contained in Appendix 14 to the Listing Rules. The Board considered that for the six months ended June 30, 2018, the Company has complied with the applicable code provisions set out in the CG Code, save and except for code provision A.2.1. The Company will continue to review and enhance its corporate governance practices to ensure compliance with the CG Code.

Under the code provision A.2.1, the division of responsibilities between the chairman and chief executive officer should be clearly established and set out in writing. The Company has appointed Mr. Xu Shihui as both the chairman and the chief executive officer of the Company. The Board believes that vesting the roles of the chairman and chief executive officer in the same individual would enable the Company to achieve higher responsiveness, efficiency and effectiveness when formulating business strategies and executing business plans. The Board believes that the balance of power and authority is sufficiently maintained by the operation of the Board, comprising the executive Directors and independent non-executive Directors.

#### COMPLIANCE WITH MODEL CODE

The Company has adopted a code of conduct regarding the transactions of securities of the Company by the Directors and the relevant employees (who likely possess inside information of the Company) (the "Securities Dealing Code") on terms no less exacting than the required standard set out in the Model Code. Specific enquiry has been made to all Directors and all of them have confirmed that they have complied with the Model Code and the Securities Dealing Code during the six months ended June 30, 2018.

# 購股權計劃

本公司已於二零一五年八月二十五日採納購股權 計劃(「購股權計劃」),旨在向合資格參與者授出 購股權,作為獎勵,以鼓勵彼等就提升本公司及 其股份的價值及股東利益用心工作,以及維持或 吸引與對本集團發展作出或可能作出有益貢獻的 合資格參與者的業務關係。

本公司自上市以來,概無根據購股權計劃授出任 何購股權。

# 遵守企業管治守則

本公司已採納上市規則附錄十四所載企業管治守 則(「**企業管治守則**」)的守則條文。董事會認為, 截至二零一八年六月三十日止六個月內,除守則 條文第A.2.1條外,本公司一直遵守企業管治守 則所載的適用守則條文。本公司將繼續檢討及完 善其企業管治常規以確保遵守企業管治守則。

根據守則條文第A.2.1條,主席與行政總裁之間 職責的分工應清楚界定並以書面列載。本公司已 委任許世輝先生擔任本公司的主席兼行政總裁。 董事會相信由同一人擔任主席兼行政總裁,有助 本公司以更快的反應速度、更高效率及更有效制 定業務策略及執行業務計劃。董事會相信,由執 行董事及獨立非執行董事組成的董事會足以平衡 其權力與權限。

#### 遵守標準守則

本公司已採納了一套標準不低於標準守則規定的 有關董事及有關僱員(可能擁有本公司內幕消息 的僱員)進行本公司證券交易的行為守則(「證券 買賣守則」)。經向全體董事作出特定查詢後,所 有董事已確認彼等於截至二零一八年六月三十日 止六個月內一直遵守標準守則及證券買賣守則。



# AUDIT COMMITTEE

The unaudited interim condensed consolidated financial statements of the Group for the six months ended June 30, 2018 have been reviewed by the Audit Committee. The Audit Committee is of the opinion that such financial statements comply with the applicable accounting standards, the Listing Rules and all other applicable legal requirements.

# PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES

Neither the Company nor any of its subsidiaries had purchased, sold or redeemed any of the Company's listed securities during the six months ended June 30, 2018.

# UPDATE ON DIRECTOR'S INFORMATION

Below is an update on the director's information required to be disclosed pursuant to Rule 13.51(B) of the Listing Rules:

Dr. Lin Zhijun was appointed as a vice president of Macau University of Science and Technology with effect from March 1, 2018.

# 審核委員會

本集團截至二零一八年六月三十日止六個月的未 經審核中期簡明合併財務報表已由審核委員會審 閲。審核委員會認為,該等財務報表符合適用的 會計準則、上市規則及所有其他適用的法律規定。

# 購回<sup>、</sup>出售或贖回本公司的上市證 券

截至二零一八年六月三十日止六個月,本公司及 其任何附屬公司概無購回、出售或贖回任何本公 司的上市證券。

# 董事資料更新

下文為根據上市規則第13.51(B)條須予披露的董 事資料更新:

林志軍博士於二零一八年三月一日起獲委任為澳門科技大學副校長。

# REPORT ON REVIEW OF INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS 中期簡明合併財務報表審閲報告



liability)

Ernst & Young 22/F CITIC Tower 1 Tim Mei Avenue Central, Hong Kong 安永會計師事務所 香港中環添美道1號 中信大廈22樓 Tel 電話: +852 2846 9888 Fax 傳真:+852 2868 4432 ey.com

**致達利食品集團有限公司股東** (於開曼群島註冊成立的獲豁免有限公司)

#### **INTRODUCTION**

We have reviewed the accompanying interim condensed consolidated financial information set out on pages 27 to 64, which comprises interim condensed consolidated statement of financial position of Dali Foods Group Company Limited (the "Company") and its subsidiaries (hereinafter collectively referred to as the "Group") as at June 30, 2018 and the related interim consolidated statements of profit or loss and comprehensive income, changes in equity and cash flows for the six-month period then ended and explanatory notes. The Rules Governing the Listing of Securities on the Stock Exchange of Hong Kong Limited require the preparation of a report on interim financial information to be in compliance with the relevant provisions thereof and Hong Kong Accounting Standard 34 "Interim Financial Reporting" ("HKAS 34") issued by Hong Kong Institute of Certified Public Accountants.

(Incorporated in the Cayman Islands as an exempted company with limited

To the shareholders of Dali Foods Group Company Limited

The directors are responsible for the preparation and presentation of these interim condensed consolidated financial statements in accordance with HKAS 34. Our responsibility is to express a conclusion on this interim condensed consolidated financial information based on our review. Our report is made solely to you, as a body, in accordance with our agreed terms of engagement and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

### **SCOPE OF REVIEW**

We conducted our review in accordance with Hong Kong Standard on Review Engagements 2410 ("HKSRE 2410") "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Hong Kong Institute of Certified Public Accountants. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Hong Kong Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### 概要

吾等已審閲所附載於第27頁至第64頁的中期簡 明合併財務資料,其中包含達利食品集團有限公 司(「貴公司」)及其附屬公司(以下合稱「貴集團」) 於二零一八年六月三十日的中期簡明合併財務狀 況表及截至該日期止六個月期間的相關中期合併 損益及綜合收益表、權益變動表及現金流量表及 説明附註。香港聯合交易所有限公司證券上市規 則要求編製中期財務資料報告須符合其相關條文 及由香港會計師公會頒佈的香港會計準則第34號 「中期財務報告」(「香港會計準則第34號」)。

董事須對根據香港會計準則第34號編製及呈列此 等中期簡明合併財務報表負責。吾等負責根據吾 等的意見對此中期簡明合併財務資料發表結論。 根據吾等所同意的委聘條款,吾等的報告僅 向 閣下作出,並不作其他用途。吾等不會就報 告內容而向任何其他人士負責或承擔法律責任。

#### 審閲範圍

吾等根據香港會計師公會頒佈之香港審閲委聘準 則第2410號(「香港審閲委聘準則第2410號」)「實 體之獨立核數師審閱中期財務資料」進行審閲。 中期財務資料之審閱包括詢問(主要對負責財務 及會計事務之人士),以及採納分析及其他審閱 程序。審閱之範圍遠小於根據香港審核準則進行 之審核,故吾等無法確保吾等已知悉可通過審核 辨別之所有重要事項。因此,吾等並不表達審核 意見。

# CONCLUSION

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim condensed consolidated financial information is not prepared, in all material respects, in accordance with HKAS 34.

# 結論

基於吾等之審閱,吾等並無注意到任何事宜可引 起吾等相信該等中期簡明合併財務資料在所有重 大方面並非按照香港會計準則第34號編製。

Ernst & Young Certified Public Accountants Hong Kong **安永會計師事務所** *執業會計師* 香港

二零一八年八月二十六日

August 26, 2018

# INTERIM CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME 中期簡明合併損益及其他綜合收益表

For the six months ended June 30, 2018 截至二零一八年六月三十日止六個月

			For the six months	
			截至六月三十	
			2018	2017
			二零一八年	二零一七年
		Notes	RMB'000	RMB'000
		附註	人民幣千元	人民幣千元
			(Unaudited)	(Unaudited)
			(未經審核)	(未經審核)
REVENUE	收益	5(a)	11,012,220	9,888,914
Cost of sales	銷售成本	6(a)	(6,674,627)	(6,073,292)
Gross profit	毛利		4,337,593	3,815,622
Other income and gains	其他收入及收益	5(b)	296,025	280,230
Selling and distribution expenses	銷售及經銷開支		(1,825,164)	(1,620,198)
Administrative expenses	行政開支		(284,865)	(237,454)
PROFIT BEFORE TAX	除税前溢利	6	2,523,589	2,238,200
Income tax expense	所得税開支	7	(553,710)	(483,401)
PROFIT FOR THE PERIOD	期內溢利		1,969,879	1,754,799
OTHER COMPREHENSIVE INCOME	其他綜合收益			
Other comprehensive income to be reclassified to profit or loss in	<b>其他綜合收益</b> 於後續期間重新分類至 損益的其他綜合收益:			
Other comprehensive income to be reclassified to profit or loss in subsequent periods:	於後續期間重新分類至 損益的其他綜合收益:			
Other comprehensive income to be reclassified to profit or loss in subsequent periods: Available-for-sale investments:	於後續期間重新分類至 損益的其他綜合收益: 可供出售投資:			4 965
Other comprehensive income to be reclassified to profit or loss in subsequent periods:	於後續期間重新分類至 損益的其他綜合收益: 可供出售投資: 公平值變動		-	4,965 (1,242)
Other comprehensive income to be reclassified to profit or loss in subsequent periods: Available-for-sale investments: Changes in fair value	於後續期間重新分類至 損益的其他綜合收益: 可供出售投資:		- -	(1,242)
Other comprehensive income to be reclassified to profit or loss in subsequent periods: Available-for-sale investments: Changes in fair value Income tax effect	於後續期間重新分類至 損益的其他綜合收益: 可供出售投資: 公平值變動		- -	
Other comprehensive income to be reclassified to profit or loss in subsequent periods: Available-for-sale investments: Changes in fair value Income tax effect	於後續期間重新分類至 損益的其他綜合收益: 可供出售投資: 公平值變動 所得税影響		- - - (180)	(1,242)
Other comprehensive income to be reclassified to profit or loss in subsequent periods: Available-for-sale investments: Changes in fair value Income tax effect Reclassification to profit or loss upon adoption of HKFRS 9	於後續期間重新分類至 損益的其他綜合收益: 可供出售投資: 公平值變動 所得税影響 採納香港財務報告準則第9號 後重新分類至損益		- - - (180)	(1,242)
Other comprehensive income to be reclassified to profit or loss in subsequent periods: Available-for-sale investments: Changes in fair value Income tax effect Reclassification to profit or loss upon adoption of HKFRS 9	於後續期間重新分類至 損益的其他綜合收益: 可供出售投資: 公平值變動 所得税影響 採納香港財務報告準則第9號 後重新分類至損益		- - (180) 4,636	(1,242) 3,723 –
Other comprehensive income to be reclassified to profit or loss in subsequent periods: Available-for-sale investments: Changes in fair value Income tax effect Reclassification to profit or loss upon adoption of HKFRS 9 Exchange differences on translation of foreign operations Net other comprehensive income to	於後續期間重新分類至 損益的其他綜合收益: 可供出售投資: 公平值變動 所得税影響 採納香港財務報告準則第9號 後重新分類至損益			(1,242) 3,723 –
Other comprehensive income to be reclassified to profit or loss in subsequent periods: Available-for-sale investments: Changes in fair value Income tax effect Reclassification to profit or loss upon adoption of HKFRS 9 Exchange differences on translation of foreign operations	於後續期間重新分類至 損益的其他綜合收益: 可供出售投資: 公平值變動 所得税影響 採納香港財務報告準則第9號 後重新分類至損益 換算海外業務的匯兑差額			(1,242) 3,723 –
Other comprehensive income to be reclassified to profit or loss in subsequent periods: Available-for-sale investments: Changes in fair value Income tax effect Reclassification to profit or loss upon adoption of HKFRS 9 Exchange differences on translation of foreign operations Net other comprehensive income to	於後續期間重新分類至 損益的其他綜合收益: 可供出售投資: 公平值變動 所得税影響 採納香港財務報告準則第9號 後重新分類至損益 換算海外業務的匯兑差額 於後續期間重新分類至損益的			(1,242) 3,723 – (74,474)
Other comprehensive income to be reclassified to profit or loss in subsequent periods: Available-for-sale investments: Changes in fair value Income tax effect Reclassification to profit or loss upon adoption of HKFRS 9 Exchange differences on translation of foreign operations Net other comprehensive income to be reclassified to profit or loss in subsequent periods OTHER COMPREHENSIVE	於後續期間重新分類至 損益的其他綜合收益: 可供出售投資: 公平值變動 所得税影響 採納香港財務報告準則第9號 後重新分類至損益 換算海外業務的匯兑差額 於後續期間重新分類至損益的 其他綜合收益淨額		4,636	(1,242)
Other comprehensive income to be reclassified to profit or loss in subsequent periods: Available-for-sale investments: Changes in fair value Income tax effect Reclassification to profit or loss upon adoption of HKFRS 9 Exchange differences on translation of foreign operations Net other comprehensive income to be reclassified to profit or loss in subsequent periods	於後續期間重新分類至 損益的其他綜合收益: 可供出售投資: 公平值變動 所得税影響 採納香港財務報告準則第9號 後重新分類至損益 換算海外業務的匯兑差額 於後續期間重新分類至損益的 其他綜合收益淨額		4,636	(1,242) 3,723 - (74,474) (70,751)
Other comprehensive income to be reclassified to profit or loss in subsequent periods: Available-for-sale investments: Changes in fair value Income tax effect Reclassification to profit or loss upon adoption of HKFRS 9 Exchange differences on translation of foreign operations Net other comprehensive income to be reclassified to profit or loss in subsequent periods OTHER COMPREHENSIVE INCOME/(LOSS) FOR THE	於後續期間重新分類至 損益的其他綜合收益: 可供出售投資: 公平值變動 所得税影響 採納香港財務報告準則第9號 後重新分類至損益 換算海外業務的匯兑差額 於後續期間重新分類至損益的 其他綜合收益淨額 期內其他綜合收益/(虧損) (除税淨額)		4,636 4,456	(1,242) 3,723 – (74,474)

# INTERIM CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME 中期簡明合併損益及其他綜合收益表 For the six months ended June 30, 2018 截至二零一八年六月三十日止六個月

			For the six months ended June 30, 截至六月三十日止六個月		
			2018	2017	
			二零一八年	二零一七年	
		Note	<b>RMB'000</b>	RMB'000	
		附註	人民幣千元	人民幣千元	
			(Unaudited)	(Unaudited)	
			(未經審核)	(未經審核)	
Profit attributable to:	以下人士應佔溢利:				
Owners of the parent	母公司擁有人		1,969,879	1,754,799	
Total comprehensive income attributable to:	以下人士應佔綜合收益總額:				
Owners of the parent	母公司擁有人		1,974,335	1,684,048	
EARNINGS PER SHARE ATTRIBUTABLE TO ORDINARY EQUITY HOLDERS	母公司普通股權益持有人 應佔每股盈利				
OF THE PARENT		9			
Basic and diluted	基本及攤薄				
— For profit for the period	一 期內溢利		RMB0.14 人民幣0.14元	RMB0.13 人民幣0.13元	

# INTERIM CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION 中期簡明合併財務狀況表

June 30, 2018 於二零一八年六月三十日

			As at	As at
			June 30, 2018	December 31, 2017
			於二零一八年	於二零一七年
			六月三十日	十二月三十一日
		Notes	RMB'000	RMB'000
		附註	人民幣千元	人民幣千元
			(Unaudited)	(Audited)
			(未經審核)	(經審核)
NON-CURRENT ASSETS	非流動資產			
Property, plant and equipment	物業、廠房及設備	10	4,598,569	4,273,050
Prepaid land lease payments	預付土地租賃款項	11	582,881	576,740
Intangible assets	無形資產		3,058	3,576
Prepayments	預付款項		248,371	149,845
Deferred tax assets	遞延税項資產		60,555	51,724
Total non-current assets	非流動資產總值		5,493,434	5,054,935
CURRENT ASSETS	流動資產			
Inventories	存貨	12	856,138	1,333,204
Trade and bills receivables	貿易應收款項及應收票據	13	1,010,006	1,084,902
Prepayments, deposits and other receivables	預付款項、押金及其他應收 款項		390,310	457,261
Available-for-sale investments	可供出售投資	14	_	250,240
Financial assets at fair value through	按公平值計入損益的金融資產			200,210
profit or loss		14	256,404	-
Pledged deposits	質押存款		26,424	49,889
Cash and bank balances	現金及銀行結餘		10,354,464	8,095,648
Total current assets	流動資產總值		12,893,746	11,271,144
CURRENT LIABILITIES	流動負債			
Trade and bills payables	貿易應付款項及應付票據	15	883,447	889,279
Other payables and accruals	其他應付款項及應計費用		1,298,951	1,143,361
Dividends payable	應付股息	8	959,944	-
Tax payable	應付税項		297,590	183,068
Total current liabilities	流動負債總額		3,439,932	2,215,708
NET CURRENT ASSETS	流動資產淨額		9,453,814	9,055,436
TOTAL ASSETS LESS CURRENT LIABILITIES	資產總值減流動負債		14,947,248	14,110,371
NON-CURRENT LIABILITIES	非流動負債			
Deferred revenue	遞延收入		313,507	324,186
Total non-current liabilities	非流動負債總額		313,507	324,186
NET ASSETS	資產淨值		14,633,741	13,786,185

# INTERIM CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION 中期簡明合併財務狀況表 June 30, 2018 於二零一八年六月三十日

Total equity	總權益		14,633,741	13,786,185
Reserves	儲備		14,521,029	13,673,473
Share capital	股本	16	112,712	112,712
of the parent				
Equity attributable to owners	母公司擁有人應佔權益			
EQUITY	權益			
			(未經審核)	(經審核)
			(Unaudited)	(Audited)
		附註	人民幣千元	人民幣千元
		Note	<b>RMB'000</b>	RMB'000
			六月三十日	十二月三十一日
			於二零一八年	於二零一七年
			June 30, 2018	December 31, 2017
			As at	As at

Xu Shihui
許世輝
Director
董事

Zhuang Weiqiang 莊偉強 Director 董事

# INTERIM CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY 中期簡明合併權益變動表

For the six months ended June 30, 2018 截至二零一八年六月三十日止六個月

		Share capital	Share premium	Merger reserve	Available- for-sale investment revaluation reserve 可供 出售投資	Statutory reserve	Exchange fluctuation reserve	Retained profits	Total
		股本 RMB'000 人民幣千元 (note 16) (附註16)	股份溢價 RMB'000 人民幣千元	合併儲備 RMB'000 人民幣千元	重估儲備 RMB'000 人民幣千元	法定儲備 RMB'000 人民幣千元	匯兑波動儲備 RMB'000 人民幣千元	留存收益 RMB'000 人民幣千元	總計 RMB'000 人民幣千元
At January 1, 2018	於二零一八年一月一日	112,712	3,411,230	(23,165)	180	1,641,554	229,042	8,414,632	13,786,185
Profit for the period Other comprehensive income for the period:	期內溢利 期內其他綜合收益:	-	-	-	-	-	-	1,969,879	1,969,879
Reclassification to profit or loss upon adoption of HKFRS 9	採納香港財務 報告準則第9號後 重新分類至損益	_	_	_	(180)	_	_	_	(180)
Exchange differences on translation of foreign operations	換算海外業務的匯兑差額	-	-	-	-	-	4,636	-	4,636
Total comprehensive income for the period	期內綜合收益總額	-	-	-	(180)	-	4,636	1,969,879	1,974,335
Final 2017 dividend declared	已宣派二零一七年末期股息		(1,126,779)	-	-	-	-	-	(1,126,779)
At June 30, 2018 (Unaudited)	於二零一八年六月三十日 (未經審核)	112,712	2,284,451	(23,165)	-	1,641,554	233,678	10,384,511	14,633,741

					Available-				
					for-sale		Fuebence		
		Share	Share	Merger	investment revaluation	Statutory	Exchange fluctuation	Retained	
		capital	premium	reserve	reserve 可供 出售投資	reserve	reserve	profits	Total
		股本 RMB'000	股份溢價 RMB'000	合併儲備 RMB'000	重估儲備 RMB'000	法定儲備 RMB'000	匯兑波動儲備 RMB'000	留存收益 RMB'000	總計 RMB'000
		人民幣千元 (note 16) (附註16)	人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元
At January 1, 2017	於二零一七年一月一日	112,712	6,715,905	(23,165)	201	1,328,212	437,741	5,294,271	13,865,877
Profit for the period Other comprehensive income for the period:	期內溢利 期內其他綜合收益:	-	-	-	-	-	-	1,754,799	1,754,799
Changes in fair value of available- for-sale investments, net of tax	可供出售投資公平值變動 (除税淨額)	-	-	-	3,723	-	-	-	3,723
Exchange differences on translation of foreign operations	換算海外業務的匯兑差額	-	-	-	-	-	(74,474)	-	(74,474)
Total comprehensive income for the period	期內綜合收益總額	_	-	-	3,723	-	(74,474)	1,754,799	1,684,048
Final 2016 dividend declared	已宣派二零一六年末期股息	-	(2,148,219)	-	-	-	-	-	(2,148,219)
At June 30, 2017 (Unaudited)	於二零一七年六月三十日 (未經審核)	112,712	4,567,686	(23,165)	3,924	1,328,212	363,267	7,049,070	13,401,706

# **INTERIM CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS**

# **中期簡明合併現金流量表** For the six months ended June 30, 2018 截至二零一八年六月三十日止六個月

				For the six months ended June 30, 截至六月三十日止六個月			
			2018	2017			
			二零一八年	二零一七年			
		Notes	RMB'000	RMB'000			
		附註	人民幣千元	人民幣千元			
		113 644	(Unaudited)	(Unaudited)			
			(未經審核)	(未經審核)			
CASH FLOWS FROM OPERATING 經營活動 ACTIVITIES	所得現金流量						
Profit before tax 除税前法	利		2,523,589	2,238,200			
	項作出調整:						
Fair value gains, net: 公平值收							
-	計入損益之金融資產						
through profit or loss		5(b)	(6,404)	-			
	、廠房及設備項目						
	/(收益)淨額	5(b)/6(c)	3,169	(37)			
Depreciation 折舊		6(c)	294,178	275,052			
	土地租賃款項						
payments		6(c)	6,697	6,620			
Amortization of intangible assets 攤銷無用	資產	6(c)	518	650			
-	賬款減值/						
of trade receivables (減值	後回)	6(c)	3,903	(329)			
Reversal of impairment of inventories 存貨減值		6(c)		(793)			
	一銀行存款		(23,010)	. ,			
	確認的政府補貼						
profit or loss			(12,679)	(11,014)			
			2,789,961	2,472,322			
Decrease/(increase) in pledged 質押存款	減少/(增加)						
deposits			7,983	(13,039)			
Decrease/(increase) in trade and 貿易應收	款項及應收票據						
bills receivables 減少/	(增加)		70,993	(429,411)			
Decrease/(increase) in prepayments, 預付款項	、押金及其他應收						
deposits and other receivables 款項減	少/(增加)		79,982	(103,690)			
Decrease in inventories 存貨減少			477,066	196,966			
Decrease in trade and bills payables  貿易應付	款項及應付票據減少		(5,832)	(210,414)			
Increase in other payables and 其他應付	款項及應計費用增加						
accruals			123,518	125,635			
Cash generated from operations 經營所得	現金		3,543,671	2,038,369			
Tax paid 已付税項			(447,959)	(456,746)			
NET CASH FLOWS FROM 經營活動 OPERATING ACTIVITIES	所得現金流量淨額		3,095,712	1,581,623			

			For the six months ended June 30, 截至六月三十日止六個月		
		截至八月二十日山 2018	2017		
		二零一八年	二零一七年		
		— ☞ 八平 RMB'000	_ < L+ RMB'000		
		人民幣千元	人民幣千元		
		(Unaudited)	(Unaudited)		
		(未經審核)	(未經審核)		
CASH FLOWS (USED IN)/FROM	投資活動(所用)/所得				
INVESTING ACTIVITIES	現金流量				
Purchases of items of property,	購買物業、廠房及設備項目				
plant and equipment		(653,344)	(396,299)		
Proceeds from disposal of items of	出售物業、廠房及設備項目的				
property, plant and equipment	所得款項	980	663		
Additions to prepaid land lease	預付土地租賃款項添置				
payments		(26,703)	-		
Purchases of intangible assets	購買無形資產	-	(492)		
Receipts of assets related	收取資產相關政府補貼				
government grants		2,000	10,810		
Decrease in pledged bank deposits	已抵押銀行存款減少	15,482	-		
Net (increase)/decrease of bank	銀行存款(增加)/減少淨額				
deposits		(914,523)	616,352		
Interest received from bank deposits	自銀行存款收取的利息	9,979	36,027		
NET CASH FLOWS (USED IN)/	投資活動(所用)/所得現金				
FROM INVESTING ACTIVITIES	流量淨額	(1,566,129)	267,061		
CASH FLOWS USED IN	融資活動所用現金流量				
FINANCING ACTIVITIES					
Dividends paid	已付股息	(189,926)	(2,148,219)		
NET CASH FLOWS USED IN	融資活動所用現金流量淨額				
FINANCING ACTIVITIES		(189,926)	(2,148,219)		
NET INCREASE/(DECREASE) IN	現金及現金等價物增加/				
CASH AND CASH EQUIVALENTS		1,339,657	(299,535)		
Cash and cash equivalents at	期初現金及現金等價物				
beginning of period		6,763,775	7,986,383		
Effect of foreign exchange rate	匯率變動的影響				
changes		4,636	(74,474)		
CASH AND CASH EQUIVALENTS	期末現金及現金等價物				
AT END OF PERIOD		8,108,068	7,612,374		

INTERIM CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS 中期簡明合併現金流量表 For the six months ended June 30, 2018 截至二零一八年六月三十日止六個月

		For the six months ended June 30, 截至六月三十日止六個月		
		2018	2017	
		二零一八年	二零一七年	
		RMB'000	RMB'000	
		人民幣千元	人民幣千元	
		(Unaudited)	(Unaudited)	
		(未經審核)	(未經審核)	
ANALYSIS OF BALANCES OF	現金及現金等價物結餘分析			
CASH AND CASH EQUIVALENTS	;			
Cash at bank and in hand	銀行及庫存現金	7,711,740	7,031,814	
Bank deposits with original maturity	原到期日少於三個月的銀行			
of less than three months	存款	396,328	580,560	
Bank deposits with original maturity	原到期日超過三個月的銀行			
of over three months	存款	2,246,396	1,257,896	
Cash and bank balances as stated in	財務狀況表所列現金及銀行			
the statement of financial position	結餘	10,354,464	8,870,270	
Less: Bank deposits with original	減:原到期日超過三個月的			
maturity of over three months	銀行存款	(2,246,396)	(1,257,896)	
Cash and cash equivalents as stated	現金流量表所列現金及現金等			
in the statement of cash flows	價物	8,108,068	7,612,374	
### 1. CORPORATE INFORMATION

Dali Foods Group Company Limited (the "**Company**") is an exempted company incorporated in the Cayman Islands with limited liability under the Companies Law of the Cayman Islands. The registered address of the Company is Maples Corporate Services Limited, PO Box 309, Ugland House, Grand Cayman, KY1-1104, Cayman Islands.

The Company is an investment holding company. The Company and its subsidiaries (collectively referred to as the "**Group**") are principally engaged in the manufacturing and sale of food and beverage in Mainland China.

In the opinion of the Company's directors, the holding company of the Company is Divine Foods Limited (the "**Parent**"), a company established in the British Virgin Islands. The ultimate controlling shareholders of the Company are Mr. Xu Shihui, Ms. Chen Liling and Ms. Xu Yangyang (together known as the "**Controlling Shareholders**").

#### 2.1 BASIS OF PRESENTATION

The interim condensed consolidated financial statements for the six months ended June 30, 2018 have been prepared in accordance with HKAS 34 *Interim Financial Reporting* issued by the Hong Kong Institute of Certified Public Accountants (the "**HKICPA**") and the disclosure requirements of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited.

The interim condensed consolidated financial statements do not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the annual financial statements for the year ended December 31, 2017, which have been prepared in accordance with Hong Kong Financial Reporting Standards ("**HKFRS**") issued by the HKICPA.

The interim condensed consolidated financial statements have been prepared under the historical cost convention except financial assets at fair value through profit or loss which have been measured at fair value. The interim condensed consolidated financial statements are presented in Renminbi ("**RMB**") and all values are rounded to the nearest thousand except when otherwise indicated. These unaudited interim condensed consolidated financial statements were approved for issue by the Board on August 26, 2018.

## 1. 公司資料

達利食品集團有限公司(「本公司」)根據開 曼群島公司法在開曼群島註冊成立為獲豁 免有限公司。本公司的註冊地址為Maples Corporate Services Limited, PO Box 309, Ugland House, Grand Cayman, KY1-1104, Cayman Islands。

本公司為一家投資控股公司。本公司及其 附屬公司(統稱「**本集團**」)主要在中國內地 從事食品及飲料生產及銷售。

本公司董事認為,本公司的控股公司為 Divine Foods Limited(「母公司」),一家在 英屬處女群島成立的公司。本公司的最終 控股股東為許世輝先生、陳麗玲女士及許 陽陽女士(統稱為「控股股東」)。

### 2.1 呈列基準

截至二零一八年六月三十日止六個月之中 期簡明合併財務報表乃根據香港會計師公 會(「**香港會計師公會**」)頒佈之香港會計準 則第34號中期財務報告以及香港聯合交易 所有限公司證券上市規則之披露規定而編 製。

該中期簡明合併財務報表並不包括年度財 務報表所要求的所有資料及披露,並應與 截至二零一七年十二月三十一日止年度的 年度財務報表一併閱讀,該年度財務報表 乃根據香港會計師公會所頒佈的香港財務 報告準則(「**香港財務報告準則**」)編製。

該等中期簡明合併財務報表乃根據歷史成 本常規法編製,惟按公平值計量的按公平 值計入損益的金融資產除外。除另有説明 者外,該等中期簡明合併財務報表以人民 幣(「**人民幣**」)呈列,所有價值均已湊整至 最接近千位。該等未經審核中期簡明綜合 財務報表已於二零一八年八月二十六日獲 董事會批准刊發。

### 2.2 SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted in the preparation of the interim condensed consolidated financial statements are consistent with those in the Group's annual financial statements for the year ended December 31, 2017, except for the adoption of the new and revised standards effective on January 1, 2018 as set out below:

(a) The following new standards and amendments to the standards are mandatory for the first time for the financial year beginning January 1, 2018:

Amendments to HKFRS 2	Classification and Measurement of Share-based Payment Transactions
Amendments to HKFRS 4	Applying HKFRS 9 Financial Instruments with HKFRS 4 Insurance Contracts
HKFRS 9	Financial Instruments
HKFRS 15	Revenue from Contracts with Customers
Amendments to HKFRS 15	Clarifications to HKFRS 15 Revenue from Contracts with Customers
Amendments to HKAS 40	Transfers of Investment Property
HK(IFRIC)-Int 22	Foreign Currency Transactions and Advance Consideration
Annual Improvements	Amendments to HKERS 1 and HKAS 28

Annual Improvements Amendments to HKFRS 1 and HKAS 28 2014–2016 Cycle

The impact of the adoption of HKFRS 9 *Financial Instruments* and HKFRS 15 *Revenue from Contracts with Customers* is disclosed in Note 3 below. The other standards do not have an impact on the Group's financial statements.

## 2.2 重大會計政策

編製中期簡明合併財務報表所採納之會計 政策與編製本集團截至二零一七年十二月 三十一日止年度之年度財務報表所採納者 一致,惟採納下列於二零一八年一月一日 生效之新訂及經修訂準則除外:

(a) 下列新訂準則及準則修訂首次必須於二零一八年一月一日開始的財政年度採用:

香港財務報告	以股份為基礎的付款交易
準則第2號	的分類及計量
的修訂	
香港財務報告	採用香港財務報告準則
準則第4號	第4號保險合約時一併
的修訂	應用香港財務報告準則
	第9號金融工具
香港財務報告	金融工具
準則第9號	
香港財務報告	來自客戶合約收益
準則第15號	
香港財務報告	香港財務報告準則
準則第15號	第15號來自客戶合約
的修訂	收益的澄清
香港會計準則	轉讓投資物業
第40號的修訂	
香港(國際財務報告	外幣交易及預付代價
詮釋委員會)	
詮釋第22號	
二零一四年至	香港財務報告準則第1號
二零一六年	及香港會計準則
週期的年度改進	第28號的修訂

採納香港財務報告準則第9號金融工 具及香港財務報告準則第15號來自 客戶合約收益的影響於下文附註3披 露。其他準則對本集團的財務報表並 無造成影響。

# 2.2 SIGNIFICANT ACCOUNTING POLICIES (continued)

HKFRS 16

(b) The Group has not applied the following new and revised HKFRSs, which have been issued but are not yet effective, in these financial statements:

Amendments to	Prepayment Features with Negative
HKFRS 9	Compensation <sup>1</sup>
Amendments to	Sale or Contribution of Assets between
HKFRS 10	an Investor and its Associate or
and HKAS 28 (2011)	Joint Venture <sup>3</sup>

HK(IFRIC)-Int 23Uncertainty over Income Tax<br/>Treatments1HKFRS 17Insurance Contracts2Amendments to<br/>HKAS 28Long-term Interests in Associates and<br/>Joint Ventures1

Leases<sup>1</sup>

Annual Improvements Amendments to HKFRS 3, HKFRS 11, 2015–2017 Cycle HKAS 12 and HKAS 23<sup>1</sup>

- <sup>1</sup> Effective for annual periods beginning on or after January 1, 2019
- <sup>2</sup> Effective for annual periods beginning on or after January 1, 2021
- <sup>3</sup> No mandatory effective date yet determined but available for adoption

# 2.2 重大會計政策(續)

(b) 本集團已於此等財務報表應用以下已 頒佈但尚未生效之新訂及經修訂香港 財務報告準則:

> 香港財務報告準則 具有負補償的提早還款 第9號的修訂 特性1 香港財務報告準則 投資者與其聯營公司或 第10號及香港 合營企業間的資產 會計準則第28號 出售或注資<sup>3</sup> (二零一一年) 的修訂 香港財務報告準則 租賃1 第16號 香港(國際財務報告 所得税處理的不確定性1 詮釋委員會)詮釋 第23號 香港財務報告準則 保險合約<sup>2</sup> 第17號 香港會計準則 於聯營公司及合營企業的 第28號的修訂 *長期權益*1 二零一五年至 香港財務報告準則 二零一十年 第3號、香港財務報告 *週期的年度改進* 準則第11號、香港 會計準則第12號及 香港會計準則第23號 的修訂1

- 1 於二零一九年一月一日或之後 開始的年度期間生效
- 2 於二零二一年一月一日或之後 開始的年度期間生效
- 3 強制生效日期尚待釐定,但可 採納

# 3. CHANGES IN ACCOUNTING POLICIES

This note explains the impact of the adoption of HKFRS 9 *Financial Instruments* and HKFRS 15 *Revenue from Contracts with Customers* on the Group's consolidated financial statements and also discloses the new accounting policies that have been applied from January 1, 2018, where they are different to those applied in prior periods.

# (a) HKFRS 9 *Financial Instruments* — Impact of adoption

The Group has adopted HKFRS 9 *Financial Instruments* from January 1, 2018. The Group did not restate comparative information and has recognised transition adjustments against the opening balance of equity at January 1, 2018. The impacts relate to the classification and measurement and the impairment requirements and are summarised as follows:

#### Classification and Measurement

Upon adoption of HKFRS 9, the classification and measurement of financial assets depends on two assessments: the entity's business model for managing the financial asset and the financial asset's contractual cash flow characteristics. Except that the Group's available-for-sale investments were reclassified as financial assets at fair value through profit or loss as at January 1, 2018, the adoption of HKFRS 9 has had no significant impact on the classification and measurement of its financial assets. The Group continues measuring at fair value all financial assets currently held at fair value and at amortised cost all financial assets currently held at amortised cost.

All regular way purchases or sales of financial assets are recognised and derecognised on a trade date basis. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the marketplace.

All recognised financial assets are classified at initial recognition, as subsequently measured in their entirety at either amortised cost or fair value, depending on the classification of the financial assets.

# 3. 會計政策變動

本附註解釋採納香港財務報告準則第9號 *金融工具*及香港財務報告準則第15號來自 客戶合約收益對本集團綜合財務報表的影 響,亦披露由二零一八年一月一日起應用 的新會計政策,其與過往期間所應用者不 同。

#### (a) 香港財務報告準則第9號*金融 工具* 一 採納影響

本集團自二零一八年一月一日起已採納香港財務報告準則第9號金融工 具。本集團並無重列比較資料,並確 認於二零一八年一月一日期初股權結 餘作出的過渡調整。影響涉及分類及 計量和減值規定,現概述如下:

#### 分量及計量

採納香港財務報告準則第9號後,金 融資產的分類及計量取決於兩項評 估:實體就管理金融資產的業務模式 及金融資產合約現金流特徵。除本集 團可供出售投資於二零一八年一月一 日已重新分類為按公平值計入損益的 金融資產外,採納香港財務報告準則 第9號對金融資產的分類及計量並無 重大影響。本集團會繼續按公平值計 量現時以公平值持有的所有金融資 產,並按攤銷成本計量現時以攤銷成 本持有的金融資產。

所有常規方式購入或出售金融資產概 按交易日基準予以確認及取消確認。 常規方式購入或出售乃指遵循法規或 市場慣例在約定時間內交付資產之金 融資產買賣。

所有已確認的金融資產於初步確認時 分類。視乎金融資產的分類而定,其 後全面按攤銷成本或公平值計量。

# 3. CHANGES IN ACCOUNTING POLICIES (continued)

# (a) HKFRS 9 *Financial Instruments* – Impact of adoption (continued)

#### Classification and Measurement (continued)

The Group classifies all of its financial assets based on the business model for managing the asset and the asset's contractual terms of the cash flows, measured at either:

- Amortised cost; or
- Fair value through profit or loss

Debt instruments that meet the following conditions are subsequently measured at amortised cost:

- the financial asset is held within a business model whose objective is to hold financial assets in order to collect contractual cash flows; and
- the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

A financial asset shall be measured at fair value through profit or loss unless it is measured at amortised cost or at fair value through other comprehensive income. Under HKAS 39, the Group's wealth management products were classified as available-for-sale investments. Upon transition the available-forsale investment reserve relating to wealth management products, which had been previously recognised under accumulated other comprehensive income, was reclassified to retained profits.

The Group classifies and measures its trade and other receivables, pledged deposits and cash and bank balances at amortised cost.

### 3. 會計政策變動(續)

#### (a) 香港財務報告準則第9號*金融 工具 -* 採納影響(續)

#### 分量及計量(續)

本集團根據業務模式將其所有金融資 產分類,以管理資產及資產合約條 款,並按以下任何一者計量:

- 攤銷成本;或
- 按公平值計入損益

符合以下條件的債務工具其後按攤銷 成本計量:

- 該金融資產於一種業務模式下 持有,目的為持有金融資產收 取合約現金流量;及
- 金融資產之合約條款於指定日 期產生之現金流量純粹為支付 本金及未償還本金之利息。

除非金融資產按攤銷成本或公平值計 入其他綜合收益計量,否則金融資產 須按公平值計入損益計量。根據香港 會計準則第39號,本集團的理財產 品已分類為可供出售投資。在過渡涉 及理財產品的可供出售投資儲備時 (先前於累計其他全面收入中確認), 已重新分類為保留溢利。

本集團按攤銷成本分類及計量貿易及 其他應收款項、質押存款、現金及銀 行結餘。

# 3. CHANGES IN ACCOUNTING POLICIES (continued)

# (a) HKFRS 9 *Financial Instruments* — Impact of adoption (continued)

#### Classification and Measurement (continued)

The Group has elected to present in profit or loss changes in the fair value of all its wealth management products previously classified as available-for-sale investments, because these investments did not pass the contractual cash flow characteristics test in HKFRS 9. The following tables show the adjustments recognised for each individual line item. Line items that were not affected by the changes have not been included.

### 3. 會計政策變動(續)

#### (a) 香港財務報告準則第9號*金融 工具 -* 採納影響(續)

#### 分量及計量(續)

本集團選擇於損益呈列先前分類為可 供出售投資的所有其理財產品的公平 值變動,原因為該等投資未能通過香 港會計準則第9號合約現金流量特徵 測試。下表顯示就各個別項目確認的 調整。不受有關變動影響的項目不予 納入。

		December 31,		January 1,
		2017	HKFRS 9	2018
Statement of financial position (extract)	財務狀況表(摘錄)	二零一七年 十二月 三十一日	香港 財務報告 準則第9號	二零一八年 一月一日
Available-for-sale investments	可供出售投資	250,240	(250,240)	
Financial assets at fair value through profit or loss	按公平值計入損益的 金融資產	_	250,240	250,240

#### Impairment

HKFRS 9 requires an impairment on debt instruments recorded at amortised cost that are not accounted for at fair value through profit or loss under HKFRS 9, to be recorded based on an expected credit loss model either on a twelve-month basis or a lifetime basis. The Group applies the simplified approach and record lifetime expected losses of trade receivables. The Group applies the general approach to other debt instruments recorded at amortised cost. The impacts relating to the provision for impairment are immaterial.

The Group recognises an allowance for expected credit losses (ECLs) for all debt instruments not held at fair value through profit or loss. ECLs are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Group expects to receive, discounted at an approximation of the original effective interest rate. The expected cash flows will include cash flows from the sale of collateral held or other credit enhancements that are integral to the contractual terms.

#### 減值

香港財務報告準則第9號規定按攤銷 成本記錄且並非根據香港財務報告準 則第9號按公平值計入損益入賬的債 務工具減值,須根據十二個月基準或 整個可使用年期基準按預期信貸虧損 模式記錄。本集團應用簡化法及記錄 貿易應收款項整個可使用年期的預期 虧損。本集團對按攤銷成本記錄的其 他債務工具採用一般法。與減值撥備 有關的影響微不足道。

本集團就並非按公平值計入損益持有 的所有債務工具確認預期信貸虧損撥 備。預期信貸虧損乃基於根據合約到 期的合約現金流量與本集團預期收取 並按原始實際利率的概若利率折現的 所有現金流量之間的差額釐定。預期 現金流量將包括出售所持抵押品或合 約條款所包含的其他信貸升級措施所 得的現金流量。

# 3. CHANGES IN ACCOUNTING POLICIES (continued)

# (a) HKFRS 9 *Financial Instruments* – Impact of adoption (continued)

#### Impairment (continued)

ECLs are recognised in two stages. For credit exposures for which there has not been a significant increase in credit risk since initial recognition, ECLs are provided for credit losses that result from default events that are possible within the next 12-months (a 12-month ECL). For those credit exposures for which there has been a significant increase in credit risk since initial recognition, a loss allowance is required for credit losses expected over the remaining life of the exposure, irrespective of the timing of the default (a lifetime ECL).

For trade receivables, the Group applies a simplified approach in calculating ECLs. Therefore, the Group does not track changes in credit risk, but instead recognises a loss allowance based on lifetime ECLs at each reporting date. The Group has established a provision matrix that is based on its historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment.

# (b) HKFRS 15 Revenue from Contracts with Customers Impact of adoption

HKFRS 15 supersedes HKAS 11 *Construction Contracts*, HKAS 18 *Revenue* and related Interpretations and it applies to all revenue arising from contracts with customers, unless those contracts are in the scope of other standards. The new standard establishes a five-step model to account for revenue arising from contracts with customers. Under HKFRS 15, revenue is recognised at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer.

The standard requires entities to exercise judgement and to take into consideration all of the relevant facts and circumstances when applying each step of the model to contracts with their customers. The standard also specifies the accounting for the incremental costs of obtaining a contract and the costs directly related to fulfilling a contract.

The Group has adopted HKFRS 15 using the modified retrospective method of adoption.

### 3. 會計政策變動(續)

#### (a) 香港財務報告準則第9號*金融 工具 -* 採納影響(續)

#### 減值(續)

預期信貸虧損分兩個階段確認。就首 次確認以來信貸風險並無大幅增加的 信貸敞口而言,會為未來12個月(12 個月預期信貸虧損)可能發生的違約 事件所產生的信貸虧損計提預期信貸 虧損撥備。就首次確認以來信貸風險 大幅增加的信貸敞口而言,須就預期 於敝口的餘下年期產生的信貸虧損計 提減值撥備,不論違約的時間(整個 可使用年期預期信貸虧損)。

就貿易應收款項,本集團計算預期信 貸虧損時應用簡化法。因此,本集團 並無追蹤信貸風險的變化,反而於各 報告日期根據整個可使用年期預期信 貸虧損確認減值撥備。本集團已根據 其以往信貸虧損經驗,建立撥備矩 陣,並就債務人及經濟環境的特定前 瞻性因素作出調整。

#### (b) 香港財務報告準則第15號來自 客戶合約收益 - 採納影響

香港財務報告準則第15號取代香港 會計準則第11號建築合約、香港會 計準則第18號收入及相關詮釋,並 應用於所有來自客戶合約的收入,惟 倘合約屬其他準則的範疇,則另當別 論。新準則就來自客戶合約的收入訂 立五個步驟的列賬模式。根據香港財 務報告準則第15號,收入是按能反 映實體預期就換取向客戶轉讓的商品 或服務而有權獲得的代價金額確認。

該準則要求實體在就與客戶的合約應 用模式各步驟時作出判斷,並計及所 有相關事實及情況。該準則亦訂明取 得一項合約的增量成本以及與完成合 約直接相關的成本的會計處理。

本集團使用經修訂追溯採納法採納香 港財務報告準則第15號。

# 3. CHANGES IN ACCOUNTING POLICIES (continued)

# (b) HKFRS 15 Revenue from Contracts with Customers Impact of adoption (continued)

#### Sales of goods

The Group manufactures and sells food and beverage. Sales are recognised when control of the products has transferred, that is when the products are delivered to the customer, the customer has full discretion over the channel and price to sell the products, and there is no unfulfilled obligation that could affect the customer's acceptance of the products. Delivery occurs when the products have been shipped to the specific location according to the specified contract terms, the risks of obsolescence and loss have been transferred to the customer, and either the customer has accepted the products in accordance with the sales contract, the acceptance provisions have lapsed, or the Group has objective evidence that all criteria for acceptance have been satisfied. Therefore, the adoption of HKFRS 15 has had no impact on the timing of revenue recognition.

#### Variable consideration

Rights of return

The Group's obligations to provide a refund for faulty products are under the standard warranty terms. Accumulated experience is used to estimate such returns at the time of sale. Because of the large volume and low value of each individual product, the amount of products returned were immaterial. It is highly probable that a significant reversal in the cumulative revenue recognised will not occur. Therefore, no refund liability for goods return was recognised. The validity of this assumption and the estimated amount of returns are reassessed at each reporting date. As a result, there was no accounting impact on refunds from applying HKFRS 15.

Volume incentive rebates

The food and beverage are sold with volume incentive rebates for certain customers based on aggregate sales over a period of time. Revenue from these sales is recognised based on the price specified in the contract, net of the estimated volume incentive rebates. Accumulated experience is used to estimate and provide for the rebates, and revenue is only recognised to the extent that it is highly probable that a significant reversal will not occur.

#### 3. 會計政策變動(續)

(b) 香港財務報告準則第15號來自 客戶合約收益 一 採納影響(續)

#### 銷售商品

本集團製造及銷售食品及飲料。當產 品的控制權轉移(即產品交付予客 戶、客戶對產品的銷售渠道及價格擁 有全部酌情權,且並無尚未達成的責 任而可能影響客戶接納產品)時,會 確認銷售。當產品根據指定合約條款 已運送至特定地點、過期及遺失的風 險已轉移至客戶,及客戶已根據銷售 合約接納產品、接納條款已失效或是 本集團有客觀證據表明所有接納標準 已進,採納香港財務報告準則第15號 並無對收益確認的時間造成影響。

#### 可變考慮因素

本集團就次品提供退款的責任 於標準保修條款下訂明。銷售 之時會使用積累的經驗對有關 退貨作出估計。由於各個別產 品銷量大且價值低,故退回的 產品金額並不重大。於已確認 累計收益內作出重大撥回的的 能性很低。因此,並無就退款 估計金額的有效性會於各報告 日期務報告準則第15號對退款 並無會計影響。

銷量獎勵回贈 出售食品及飲料時會按某段期 間的總銷售給予若干客戶銷量 獎勵回贈。來自該等銷售的收 益根據合約訂明的價格確認(扣 除估計銷量獎勵回贈)。對回贈 作出估計及撥備時會使用累積 的經驗,且僅會在作出重大撥 回的可能性極低的情況下確認 收益。

#### 4. OPERATING SEGMENT INFORMATION

For management purposes, the Group is organised into business units based on their products and has three reportable operating segments as follows:

- (a) Manufacturing and sale of food;
- (b) Manufacturing and sale of beverage; and
- (c) Others.

The "Others" segment comprises the sale of packing materials in relation to the production of food and beverage.

Management monitors the gross profit of the Group's operating segments separately for the purpose of making decisions about resource allocation and performance assessment. No analysis of the Group's assets and liabilities by operating segment is disclosed as it is not regularly provided to the chief operating-decision maker for review.

### 4. 經營分部資料

為便於管理,本集團按其產品劃分業務單 元,分為三個可呈報經營分部,詳情如下:

- (a) 生產及銷售食品;
- (b) 生產及銷售飲料;及
- (c) 其他。

「其他」 分部包括銷售與食品及飲料生產有 關的包裝物料。

管理層監察本集團經營分部的毛利,旨在 作出有關資源分配及業績評估的決策。概 無披露本集團經營分部資產及負債的分析, 此乃由於有關分析並無定期提交予最高營 運決策者審閱。

		For th	e six months	ended June 3	0, 2018	For t	he six months	ended June 30	, 2017	
		截至	截至二零一八年六月三十日止六個月			截至二零一七年六月三十日止六個月				
			(Una	udited)			(Unaudited)			
			(未經	<b>涇審核</b> )			(未經	『審核)		
		Food	Beverage	Others	Total	Food	Beverage	Others	Total	
		食品	飲料	其他	總計	食品	飲料	其他	總計	
		RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	
		人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元	
Segment revenue	分部收益									
Sales to external customers	銷售予外部客戶	5,101,492	5,306,933	603,795	11,012,220	4,832,209	4,474,405	582,300	9,888,914	
Segment gross profit	分部毛利	1,786,877	2,530,969	19,747	4,337,593	1,718,276	2,079,549	17,797	3,815,622	
Reconciliation:	對賬:									
Other income and gains	其他收入及收益				296,025				280,230	
Selling and distribution	銷售及經銷開支									
expenses					(1,825,164)				(1,620,198	
Administrative expenses	行政開支				(284,865)				(237,454)	
Profit before tax	除税前溢利				2,523,589				2,238,200	
Other segment information:	其他分部資料:									
Depreciation and amortization	折舊及攤銷	73,147	200,212	-	273,359	68,319	190,063	-	258,382	
Capital expenditure	資本開支									
Allocated	已分配	99,398	553,357	-	652,755	132,586	248,682	-	381,268	
Unallocated	未分配				27,292				15,523	
					680,047				396,791	

# 4. OPERATING SEGMENT INFORMATION (continued)

#### **Geographical information**

Since over 90% of the Group's revenue and operating profit were generated from the sale of food and beverage in Mainland China and over 90% of the Group's non-current assets were located in Mainland China, no further geographical information in accordance with HKFRS 8 *Operating Segments* is presented.

#### Information about major customers

Since none of the Group's sales to a single customer amounted to 10% or more of the Group's total revenue for the reporting period, no major customer information in accordance with HKFRS 8 *Operating Segments* is presented.

#### 5. REVENUE, OTHER INCOME AND GAINS

Revenue represents the net invoiced value of goods sold, after allowances for rebate and trade discounts.

An analysis of revenue from contracts with customers, other income and gains is as follows:

(a) Revenue from contracts with customers:

## 4. 經營分部資料(續)

#### 地理資料

由於本集團的90%以上收益及經營溢利來 自在中國內地銷售食品及飲料,且本集團 逾90%的非流動資產位於中國內地,故並 無根據香港財務報告準則第8號經營分部 呈列更多地理資料。

#### 有關主要客戶的資料

由於概無本集團向單一客戶的銷售佔本集 團於報告期總收益的10%或以上,故並無 根據香港財務報告準則第8號經營分部呈 列主要客戶資料。

#### 5. 收入、其他收入及收益

收入指貨物銷售發票淨值(扣除返利及商業 折扣準備)。

客戶合約收入、其他收入和收益的分析如 下:

(a) 客戶合約收入:

			For the six months ended June 30, 截至六月三十日止六個月	
		2018	2017	
		二零一八年	二零一七年	
		RMB'000	RMB'000	
		人民幣千元	人民幣千元	
		(Unaudited)	(Unaudited)	
		(未經審核)	(未經審核)	
Sale of goods	銷售貨物	11,012,220	9,888,914	

		For the six months ended June 30, 截至六月三十日止六個月 2018 2017	
		二零一八年	二零一七年
		<b>RMB'000</b>	RMB'000
		人民幣千元	人民幣千元
		(Unaudited)	(Unaudited)
		(未經審核) (未經審核	
Goods transferred at a point of time	於某個時點轉讓的貨品	11,012,220	9,888,914

# 5. REVENUE, OTHER INCOME AND GAINS (continued)

### 5. 收入、其他收入及收益(續)

(b) Other income and gains:

(b) 其他收入及收益:

		For the six months ended June 30, 截至六月三十日止六個月		
		<b>2018</b> 二零一八年	2017 二零一七年	
		RMB'000	RMB'000	
		人民幣千元	人民幣千元	
		(Unaudited)	(Unaudited)	
		(未經審核)	(未經審核)	
Bank interest income	銀行利息收入	131,570	137,584	
Government grants*	政府補貼*	93,791	116,134	
Income from sales of scrap, net	銷售邊角料的收入淨額	35,019	20,084	
Fair value gains, net:	公平值收益淨額:			
Financial assets at fair value	按公平值計入損益的金融資產			
through profit or loss		6,404	-	
Gain on disposal of items of property,	出售物業、廠房及設備項目			
plant and equipment	的收益	55	37	
Foreign exchange differences, net	匯兑差額淨額	29,186	6,391	
		296,025	280,230	

\* Government grants include various subsidies received by the Company's subsidiaries from the relevant government bodies in connection with enterprise expansion and efficiency enhancement. There are no unfulfilled conditions or contingencies related to these grants. 政府補貼包括本公司的附屬公 司自相關政府機關收到的與企 業擴張及效率提高有關的各類 補貼。該等補貼並無未達成條 件或者或然事項。

### 6. PROFIT BEFORE TAX

# 6. 除税前溢利

The Group's profit before tax is arrived after charging/(crediting):

本集團的除税前溢利乃經扣除/(計入)以 下各項後達致:

				For the six months e 截至六月三十日	
				2018	2017
				二零一八年	二零一七年
				<b>RMB'000</b>	RMB'000
				人民幣千元	人民幣千元
				(Unaudited)	(Unaudited)
				(未經審核)	(未經審核)
(a)	Cost of sales:	(a)	銷售成本:		
	Cost of inventories sold		存貨銷售成本	5,732,382	5,414,920
(b)	Employee benefit expenses (including directors' and chief executive's remuneration):	(b)	僱員福利開支(包括董事及 行政總裁薪酬):		
	, Wages and salaries		工資及薪金	1,012,791	850,335
	Pension scheme contributions, social		退休金計劃供款、社會福利及		
	welfare and other welfare		其他福利	125,210	89,243
				1,138,001	939,578
(c)	Other items:	(c)	其他項目:		
	Depreciation		折舊	294,178	275,052
	Amortization of prepaid land lease payments		預付土地租賃付款攤銷	6,697	6,620
	Amortization of intangible assets		無形資產攤銷	518	650
	Promotion and advertising expenses		推廣及廣告開支	1,044,469	941,765
	Logistics expense		物流開支	298,403	271,795
	Auditors' remuneration		核數師酬金	1,500	1,500
	Research and development costs		研發成本	34,302	33,911
	Minimum lease payments under operating leases:		經營租賃的最低租賃付款:	- ,	,
	Land and buildings		土地及樓宇	9,519	9,416
	Foreign exchange differences, net		匯兑差額淨額	(29,186)	(6,391)
	Fair value gains, net:		公平值收益淨額:		
	Financial assets at fair value through		按公平值計入損益的金融		
	profit or loss <i>(note 5(b))</i>		資產(附註5(b))	(6,404)	-
	Bank interest income (note 5(b))		銀行利息收入 <i>(附註5(b))</i>	(131,570)	(137,584)
	Government grants (note 5(b))		政府補貼( <i>附註5(b))</i>	(93,791)	(116,134)
	Loss on disposal of items of property,		出售物業、廠房及設備項目		
	plant and equipment		的虧損	3,224	-
	Impairment/(reversal of impairment) of		貿易應收賬款減值/(減值		
	trade receivables		的撥回)	3,903	(329)
	Reversal of impairment of inventories		存貨減值的撥回	-	(793)

#### 6. PROFIT BEFORE TAX (continued)

The depreciation of property, plant and equipment and amortization of prepaid land lease payments and other intangible assets are included in "administrative expenses", "selling and distribution expenses" and "cost of sales" in the interim condensed consolidated statement of profit or loss and other comprehensive income.

Research and development costs are included in "administrative expenses" and "cost of sales" in the interim condensed consolidated statement of profit or loss and other comprehensive income.

#### 7. INCOME TAX

The Group is subject to income tax on an entity basis on profits arising in or derived from the jurisdictions in which members of the Group are domiciled and operate.

Pursuant to the rules and regulations of the Cayman Islands and the British Virgin Islands, the Group is not subject to any income tax in the Cayman Islands and the British Virgin Islands.

On March 21, 2018, the Hong Kong Legislative Council passed The Inland Revenue (Amendment) (No. 7) Bill 2017 (the "**Bill**") which introduces the two-tiered profits tax rates regime. The Bill was signed into law on March 28, 2018 and was gazetted on the following day.

Under the two-tiered profits tax rates regime, the first HK\$2 million of profits of qualifying corporation will be taxed at 8.25%, and profits above HK\$2 million will be taxed at 16.5%. For the period ended June 30, 2018, Hong Kong Profits Tax of the qualified entity is calculated in accordance with the two-tiered profits tax rate regime. The profits of other entities not qualifying for the two-tiered profits tax rates regime will continue to be taxed at the flat rate of 16.5%.

The two-tiered profits tax rates regime will be applicable to one of the Company's subsidiaries incorporated in Hong Kong for its annual reporting periods ending on or after April 1, 2018 (the six months ended June 30, 2017: 16.5%). No provision for Hong Kong profits tax has been made as the Group had no assessable profits arising in Hong Kong during the six months ended June 30, 2018 (the six months ended June 30, 2017: Nil).

#### 6. 除税前溢利(續)

物業、廠房及設備折舊以及預付土地租賃 款項及其他無形資產攤銷計入中期簡明合 併損益及其他綜合收益表的「行政開支」、 「銷售及分銷開支」及「銷售成本」。

研發成本計入中期簡明合併損益及其他綜 合收益表的「行政開支」及「銷售成本」。

### 7. 所得税

本集團須就本集團成員公司在所在及經營 的司法權區產生或源自該等司法權區的溢 利按實體方式繳納所得税。

根據開曼群島及英屬處女群島的規則及規 例,本集團毋須繳納任何開曼群島及英屬 處女群島所得税。

於二零一八年三月二十一日,香港立法會 通過二零一七年税務(修訂)(第七號)條例 草案(「條例草案」)。該條例草案引入利得 税兩級制。該條例草案於二零一八年三月 二十八日獲簽署成為法律,並於翌日在憲 報刊登。

根據利得税兩級制,合資格公司首200萬 港元盈利的税率為8.25%,而超過200萬 港元的盈利之税率為16.5%。於截至二零 一八年六月三十日止期間,合資格實體的 香港利得税已按照利得税兩級制計算。未 符合利得税兩級制之其他實體的盈利繼續 一律以税率16.5%計算。

利得税兩級制將適用於本公司其中一間於 香港註冊成立的附屬公司截至二零一八年 四月一日或其後的年度報告期間(截至二零 一七年六月三十日止六個月:16.5%)。概 無就香港利得税作出撥備,因為本集團截 至二零一八年六月三十日止六個月並無於 香港產生應課税溢利(截至二零一七年六月 三十日止六個月:無)。

#### 7. INCOME TAX (continued)

Under the Income Tax Law of the People's Republic of China (the "**PRC**"), the Company's subsidiaries that are established in the PRC are subject to income tax at a base rate of 25% (the six months ended June 30, 2017: 25%), except for some subsidiaries which are subject to a preferential income tax rate of 15%, as approved by the relevant local tax authorities in 2015, in different periods from January 1, 2014 to December 31, 2020.

The major components of income tax expense are as follows:

# 7. 所得税(續)

根據中華人民共和國(「中國」)所得税法, 在中國成立的本公司附屬公司須按25%(截 至二零一七年六月三十日止六個月:25%) 的税率繳納所得税,惟部分附屬公司除外, 其於二零一五年經當地相關税務機關批准, 於二零一四年一月一日至二零二零年十二 月三十一日的不同期間按15%的優惠所得 税率繳税。

所得税開支的主要組成部分如下:

		For the six month	s ended June 30,
		截至六月三十	- 日止六個月
		2018	2017
		二零一八年	二零一七年
		RMB'000	RMB'000
	人民		人民幣千元
		(Unaudited)	(Unaudited)
		(未經審核)	(未經審核)
Current tax:	即期税項:		
Income tax in the PRC for the period	期內中國所得税	562,541	520,602
Deferred tax	遞延税項	(8,831)	(37,201)
Total tax charge for the period	期內税項支出總額	553,710	483,401

#### 8. DIVIDENDS PAYABLE

A final dividend of HK\$0.100 (equivalent to approximately RMB0.081) per ordinary share totalling HK\$1,369,412,000 (equivalent to approximately RMB1,126,779,000) was approved at the annual general meeting in May 2018, among which HK\$205,412,000 (equivalent to approximately RMB169,017,000) and HK\$25,412,000 (equivalent to approximately RMB20,909,000) were paid to public shareholders and the Controlling Shareholders respectively in June 2018. The remaining balance of HK\$1,138,588,000 (equivalent to approximately RMB959,944,000) due to the Controlling Shareholders was recognised as a liability as at June 30, 2018 and has been scheduled to be paid in September 2018 when the time deposits of HK\$1,100,000,000 placed in March 2018 would be mature. Such arrangement was agreed by the Controlling Shareholders in March 2018 before the annual results announcement on March 19, 2018.

# 8. 應付股息

每股普通股為0.100港元(相等於約人民幣 0.081元)合共1.369.412.000港元(相等於 約人民幣1,126,779,000元)的末期股息於 二零一八年五月的股東週年大會上經批准。 當中205,412,000港元(相等於約人民幣 169,017,000元)及25,412,000港元(相等 於約人民幣20.909.000元)於二零一八年六 月分別支付予公眾股東及控股股東。應付 控股股東的餘額1,138,588,000港元(相等 於約人民幣959,944,000元)於二零一八年 六月三十日確認為負債,並待於二零一八 年三月存放的1,100,000,000港元定期存款 到期後,計劃於二零一八年九月支付。該 安排於二零一八年三月在全年業績於二零 一八年三月十九日公佈之前獲控股股東同 意。

#### 8. DIVIDENDS PAYABLE (continued)

The board of directors resolved to declare an interim dividend of HK\$0.085 (equivalent to approximately RMB0.074) per ordinary share totaling HK\$1,164,000,000 (equivalent to approximately RMB1,013,844,000) for the six months ended June 30, 2018 (the six months ended June 30, 2017: HK\$1,369,412,000 (equivalent to approximately RMB1,168,739,000)).

#### 9. EARNINGS PER SHARE ATTRIBUTABLE TO ORDINARY EQUITY HOLDERS OF THE PARENT

The calculation of the basic earnings per share amount is based on the profit for the period attributable to ordinary equity holders of the parent, and the weighted average number of ordinary shares of 13,694,117,500 (June 30, 2017: 13,694,117,500) in issue during the period.

The Group had no potentially dilutive ordinary shares in issue during the six months ended June 30, 2018 and 2017.

The calculation of basic earnings per share is based on:

### 8. 應付股息(續)

董事會議決就截至二零一八年六月三十日 止六個月宣派中期股息每股普通股0.085港 元(相等於約人民幣0.074元),合共 1,164,000,000港元(相等於約人民幣 1,013,844,000元)(截至二零一七年六月 三十日止六個月:1,369,412,000港元(相 等於約人民幣1,168,739,000元))。

### 9. 母公司普通股權益持有人應佔 每股盈利

每股基本盈利金額乃根據母公司普通股權 益持有人應佔期內溢利及期內已發行普通 股的加權平均數13,694,117,500股(二零 一七年六月三十日:13,694,117,500股)計 算。

本集團於截至二零一八年及二零一七年六 月三十日止六個月並無具潛在攤薄影響的 已發行普通股。

每股基本盈利乃根據以下計算:

		For the six months ended June 30,	
		截至六月三十	日止六個月
		2018	
		二零一八年	二零一七年
		RMB'000	RMB'000
		人民幣千元	人民幣千元
		(Unaudited)	(Unaudited)
		(未經審核)	(未經審核)
Earnings	盈利		
Profit attributable to ordinary equity holders	母公司普通股權益持有人應佔溢利		
of the parent		1,969,879	1,754,799

#### 9. EARNINGS PER SHARE ATTRIBUTABLE TO 9. 母公司普通股權益持有人應佔 ORDINARY EQUITY HOLDERS OF THE 每股盈利(續) PARENT (continued)

			Number of shares 股份數目	
		June 30, 2018	June 30, 2017	
		二零一八年	二零一七年	
		六月三十日	六月三十日	
		(Unaudited)	(Unaudited)	
		(未經審核)	(未經審核)	
Shares	股份			
Weighted average number of ordinary	y shares 期內已發行普通股的加權平均			
in issue during the period		13,694,117,500	13,694,117,500	
Earnings per share	每股盈利			
Basic and diluted (RMB)	基本及攤薄(人民幣元)	0.14	0.13	

# 10. PROPERTY, PLANT AND EQUIPMENT

#### Acquisitions and disposals

During the six months ended June 30, 2018, the Group acquired items of property, plant and equipment at a cost of RMB399,655,000 (the six months ended June 30, 2017: RMB345,642,000).

Items of property, plant and equipment with a net book value of RMB4,774,000 were disposed of by the Group during the six months ended June 30, 2018 (the six months ended June 30, 2017: RMB626,000).

## 11. PREPAID LAND LEASE PAYMENTS

#### Acquisitions and disposals

During the six months ended June 30, 2018, the Group acquired prepaid land lease payments at a cost of RMB12,838,000 (the six months ended June 30, 2017: Nil).

No prepaid land lease payments were disposed of during the six months ended June 30, 2018 (the six months ended June 30, 2017: Nil).

# 10. 物業、廠房及設備

#### 收購及出售

於截至二零一八年六月三十日止六個月, 本集團以成本人民幣399,655,000元(截至 二零一七年六月三十日止六個月:人民幣 345,642,000元)收購物業、廠房及設備項 目。

本集團於截至二零一八年六月三十日止六 個月所出售物業、廠房及設備項目的賬面 淨值為人民幣4,774,000元(截至二零一七 年六月三十日止六個月:人民幣626,000 元)。

# **11.** 預付土地租賃款項 收購及出售

於截至二零一八年六月三十日止六個月, 本集團以成本人民幣12,838,000元收購預 付土地租賃款項(截至二零一七年六月三十 日止六個月:無)。

於截至二零一八年六月三十日止六個月, 概無出售預付土地租賃款項(截至二零一七 年六月三十日止六個月:零)。

# **12. INVENTORIES**

# 12. 存貨

		As at	As at
		June 30,	December 31,
		2018	2017
		於二零一八年	於二零一七年
		六月三十日	十二月三十一日
		RMB'000	RMB'000
		人民幣千元	人民幣千元
		(Unaudited)	(Audited)
		(未經審核)	(經審核)
Raw materials and packaging materials	原材料及包裝材料	722,972	952,089
Finished goods	成品	133,166	381,115
		856,138	1,333,204

# 13. TRADE AND BILLS RECEIVABLES

# 13. 貿易應收款項及應收票據

		As at	As at
		June 30,	December 31,
		2018	2017
		於二零一八年	於二零一七年
		六月三十日	十二月三十一日
		RMB'000	RMB'000
		人民幣千元	人民幣千元
		(Unaudited)	(Audited)
		(未經審核)	(經審核)
Trade receivables	貿易應收款項	988,927	1,085,861
Bills receivable	應收票據	27,101	3,003
Impairment	減值	(6,022)	(3,962)
		1,010,006	1,084,902

## 13. TRADE AND BILLS RECEIVABLES (continued)

The credit period ranges from 30 to 90 days. The aging analysis of trade and bills receivables (net of impairment losses for bad and doubtful debts) at the end of the reporting period, based on the invoice date, is as follows:

# 13. 貿易應收款項及應收票據(續)

信用期介乎30至90天。於報告期末,按發 票日期作出的貿易應收款項及應收票據的 賬齡分析(經扣除呆壞賬減值虧損)列示如 下:

		As at	As at
		June 30,	December 31,
		2018	2017
		於二零一八年	於二零一七年
		六月三十日	十二月三十一日
		RMB'000	RMB'000
		人民幣千元	人民幣千元
		(Unaudited)	(Audited)
		(未經審核)	(經審核)
Within 90 days	90天內	985,607	1,054,994
91 to 180 days	91至180天	20,780	18,031
181 to 365 days	181至365天	3,619	11,877
		1,010,006	1,084,902

The movements in provision for impairment of trade and bills receivables are as follows:

貿易應收款項及應收票據減值撥備變動如 下:

		As a	t As at
		June 30	, December 31,
		201	8 2017
		於二零一八年	F 於二零一七年
		六月三十日	■ 十二月三十一日
		RMB'00	0 RMB'000
		人民幣千ヵ	<b>九</b> 人民幣千元
		(Unaudited	l) (Audited)
		(未經審核	<b>)</b> (經審核)
At beginning of period/year	於期/年初	3,96	2 2,899
Impairment losses recognised	已確認減值虧損	4,87	8 3,235
Bad debt written off	壞賬撇銷	(1,84	3) –
Reversal of impairment	減值撥回	(97	<b>5)</b> (2,172)
At end of period/year	於期/年末	6,02	<b>2</b> 3,962

### 13. TRADE AND BILLS RECEIVABLES (continued)

Bills receivable are bank acceptance bills that are unconditionally accepted by banks within the maturity period, and there is no provision for impairment of bills receivable. Included in the above provision for impairment of trade and bills receivables are trade receivables with expected credit losses. The expected credit loss model as at June 30, 2018 is as follows:

#### 13. 貿易應收款項及應收票據(續)

應收票據為銀行承兑匯票,於屆滿期內, 由銀行無條件接納,而應收票據概無減值 撥備。上述貿易應收款項及應收票據減值 撥備包括計提預期信貸虧損的貿易應收款 項。於二零一八年六月三十日的預期信貸 虧損模型如下:

		Within 90 days	91 to 180 days	181 to 365 days	Total
		90日內	91 至180日	181至365日	總計
Expected credit loss rate Total gross carrying	預期信貸虧損率 違約賬面總值	0.55%	1.24%	12.25%	
amount of default		967,949	16,854	4,124	988,927
Expected credit loss	預期信貸虧損	5,308	209	505	6,022

#### 14. FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS

### 14. 按公平值計入損益的金融資產

		As at	As at
		June 30,	December 31,
		2018	2017
		於二零一八年	於二零一七年
		六月三十日	十二月三十一日
		RMB'000	RMB'000
		人民幣千元	人民幣千元
		(Unaudited)	(Audited)
		(未經審核)	(經審核)
Available-for-sale investments	可供出售投資	-	250,240
Financial assets at fair value through	按公平值計入損益的金融資產		
profit or loss		256,404	-
		256,404	250,240

The financial assets at fair value through profit or loss were wealth management products issued by banks in the PRC with an expected interest rate of 5.0% per annum and a maturity period of 190 days.

按公平值計入損益的金融資產為中國的銀 行發行的理財產品,預計年利率為5.0%及 於190天後到期。

# **15. TRADE AND BILLS PAYABLES**

### 15. 貿易應付款項及應付票據

		A1	A = =+
		As at	As at
		June 30,	December 31,
		2018	2017
		於二零一八年	於二零一七年
		六月三十日	十二月三十一日
		RMB'000	RMB'000
		人民幣千元	人民幣千元
		(Unaudited)	(Audited)
		(未經審核)	(經審核)
Trade payables	貿易應付款項	860,679	850,827
Bills payable	應付票據	22,768	38,452
		883,447	889,279

An aging analysis of the trade and bills payables at the end of the reporting period, based on the transaction date, is as follows:

於報告期末,根據交易日期劃分的貿易應 付款項及應付票據的賬齡分析如下:

		As at	As at
		June 30,	December 31,
		2018	2017
		於二零一八年	於二零一七年
		六月三十日	十二月三十一日
		RMB'000	RMB'000
		人民幣千元	人民幣千元
		(Unaudited)	(Audited)
		(未經審核)	(經審核)
Within 90 days	90天內	851,125	863,186
91 to 365 days	91至365天	26,921	17,992
1 to 2 years	1至2年	5,387	6,815
Over 2 years	2年以上	14	1,286
		883,447	889,279

The bills payable were secured by the pledge of the Group's short-term deposits of RMB16,035,000 at June 30, 2018 (December 31, 2017: RMB24,018,000). The trade payables are non-interest-bearing and normally settled within 30 days. The bills payable are non-interest-bearing and normally settled within 90 days.

於二零一八年六月三十日,本集團的應付 票據以質押其短期存款人民幣16,035,000 元作抵押(二零一七年十二月三十一日:人 民幣24,018,000元)。貿易應付款項不計 息,一般於30天內結算。應付票據不計 息,一般於90天內結算。

16. SHARE CAPITAL	16. 股本
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Shares	股	的	
		As at	As at
		June 30,	December 31,
		2018	2017
		於二零一八年	於二零一七年
		六月三十日	十二月三十一日
		RMB'000	RMB'000
		人民幣千元	人民幣千元
		(Unaudited)	(Audited)
		(未經審核)	(經審核)
Authorised:	法定:		
50,000,000,000 ordinary shares of	50,000,000,000股每股0.01港元		
HK\$0.01 each (December 31, 2017:	之普通股(二零一七年十二月		
50,000,000,000 ordinary shares of	三十一日:50,000,000,000股		
HK\$0.01 each)	每股0.01港元之普通股)	409,085	409,085
Issued and fully paid:	已發行及繳足:		
13,694,117,500 ordinary shares of	13,694,117,500股每股0.01港元		
HK\$0.01 each (December 31, 2017:	之普通股(二零一七年十二月		
13,694,117,500 ordinary shares of	三十一日:13,694,117,500股		
HK\$0.01 each)	每股0.01港元之普通股)	112,712	112,712

# **17. COMMITMENTS**

# 17. 承諾

(a) 資本承諾

#### (a) Capital commitments

The Group had the following capital commitments at the end of the reporting period:

於報告期末,本集團有以下資本承 諾:

		As at	As at
		June 30,	December 31,
		2018	2017
		於二零一八年	於二零一七年
		六月三十日	十二月三十一日
		RMB'000	RMB'000
		人民幣千元	人民幣千元
		(Unaudited)	(Audited)
		(未經審核)	(經審核)
Contracted, but not provided for:	已訂約但尚未撥備:		
Property, plant and equipment	物業、廠房及設備	429,756	420,638

### 17. COMMITMENTS (continued)

# 17. 承諾(續)

(b) 經營租賃承諾

#### (b) Operating lease commitments

At the end of the reporting period, the Group had total future minimum lease payments under non-cancellable operating lease payables as follows:

於報告期末,本集團不可註銷經營租
賃應付款項下之未來最低租賃款項總
額如下:

		As at	As at
		June 30,	December 31,
		2018	2017
		於二零一八年	於二零一七年
		六月三十日	十二月三十一日
		RMB'000	RMB'000
		人民幣千元	人民幣千元
		(Unaudited)	(Audited
		(未經審核)	(經審核)
Within one year	一年內	19,788	18,671
In the second to fifth years, inclusive	兩至五年(包括首尾兩年)	29,446	36,752
		49,234	55,423

### **18. RELATED PARTY TRANSACTIONS**

# **18. 關聯方交易**

#### (a) Transactions with related parties:

Dali Century Hotel Co., Ltd., and Fujian Dali Foods Group Co., Ltd. are companies controlled by the Controlling Shareholders.

Sales of products:

達利世紀酒店有限公司及福建達利食 品集團有限公司為控股股東控制之公 司。

產品銷售:

(a) 與關聯方之交易

		For the six months e	For the six months ended June 30, 截至六月三十日止六個月		
		截至六月三十日			
		2018	2017		
		二零一八年	二零一七年		
		RMB'000	RMB'000		
		人民幣千元	人民幣千元		
		(Unaudited)	(Unaudited)		
		(未經審核)	(未經審核)		
Dali Century Hotel Co., Ltd.	達利世紀酒店有限公司	73	70		

The sales to Dali Century Hotel Co., Ltd. were made according to the published prices and conditions offered to the major customers of the Group. 向達利世紀酒店有限公司作出之銷售 乃按照提供予本集團主要客戶之已公 佈價格及條件進行。

#### 18. RELATED PARTY TRANSACTIONS (continued) 18. 關聯方交易(續)

- (a) Transactions with related parties: (continued)
- (a) 與關聯方之交易(續)

Rental expenses:

租金開支:

		For the six months e	ended June 30,	
		截至六月三十日止六個月		
		2018	2017	
		二零一八年	二零一七年	
		RMB'000	RMB'000	
		人民幣千元	人民幣千元	
		(Unaudited)	(Unaudited)	
		(未經審核)	(未經審核)	
Fujian Dali Foods Group Co., Ltd.	福建達利食品集團有限公司	9,188	9,116	
the prepaid land lease payments,	nses represent expenses for rental of properties and      租金開支指租賃物業之開支 d land lease payments, which are charged in			
Services purchased:		已購買服務:		
		For the six months e	ended June 30,	
		截至六月三十日	且止六個月	
		2018	2017	
		二零一八年	二零一七年	
		RMB'000	RMB'000	
		人民幣千元	人民幣千元	
		(Unaudited)	(Unaudited)	

達利世紀酒店有限公司

The service for the purchase of accommodation and catering services from Dali Century Hotel Co., Ltd. were provided according to the published prices.

向達利世紀酒店有限公司購買住宿及 餐飲服務乃按已公佈價格撥備。

(未經審核)

230

(未經審核)

1,570

Dali Century Hotel Co., Ltd.

(b)	Commitment with a related part	rty:	<b>(b)</b>	與關聯方之承諾	:
	Pursuant to the operating lease agreen Group Co., Ltd., the amount of tota period is included in note 17(a) and minimum payments under the opera RMB45,940,000.	al rental expenses for the the amount of total future		根據與福建達利食品 立之經營租賃協議 計入附註17(a)及經 未來最低付款為 元。	,期內總租金開支 2營租賃安排下之
(c)	Compensation of key manager the Group:	ment personnel of	(c)	本集團主要管理	人員之補償:
				For the six months e	ended June 30,
				截至六月三十日	日止六個月
				2018	2017
				二零一八年	二零一七年
				<b>RMB'000</b>	RMB'000
				人民幣千元	人民幣千元
				(Unaudited)	(Unaudited)
				(未經審核)	(未經審核)
	Salaries	薪金		8,445	8,199

# 18. RELATED PARTY TRANSACTIONS (continued) 18. 關聯方交易(續)

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8,471

8,224

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# **19. FINANCIAL INSTRUMENTS BY CATEGORY**

The carrying amounts of each of the categories of financial instruments as at the end of the reporting period are as follows:

#### As at June 30, 2018

Financial assets

# 19. 按類別劃分的金融工具

於報告期末各類金融工具的賬面值如下:

#### 於二零一八年六月三十日

金融資產

			Financial	
			assets at	
		Financial	fair value	
		assets at	through	
		amortized	profit	
		cost	or loss	Total
		按攤銷成本	按公平值	
		列賬的金融	計入損益的	
		資產	金融資產	總計
		RMB'000	RMB'000	<b>RMB'000</b>
		人民幣千元	人民幣千元	人民幣千元
		(Unaudited)	(Unaudited)	(Unaudited)
		(未經審核)	(未經審核)	(未經審核)
Financial assets at fair value through	按公平值計入損益的金融資產			
profit or loss		-	256,404	256,404
Trade and bills receivables	貿易應收款項及應收票據	1,010,006	-	1,010,006
Financial assets included in	計入預付款項、押金及其他			
prepayments, deposits and	應收款項的金融資產			
other receivables		120,075	-	120,075
Pledged deposits	質押存款	26,424	-	26,424
Cash and bank balances	現金及銀行結餘	10,354,464	-	10,354,464
		11,510,969	256,404	11,767,373

#### **Financial liabilities**

金融負債

		<b>Financial liabilities</b>
		at amortized cost
		按攤銷成本列賬
		的金融負債
		<b>RMB'000</b>
		人民幣千元
		(Unaudited)
		(未經審核)
Trade and bills payables	貿易應付款項及應付票據	883,447
Dividends payable	應付股息	959,944
Financial liabilities included in	計入其他應付款項及應計費用的金融負債	
other payables and accruals		557,601
		2,400,992

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#### 19. FINANCIAL INSTRUMENTS BY CATEGORY (continued)

# 19. 按類別劃分的金融工具(續)

As at December 31, 2017

於二零一七年十二月三十一日

金融資產

Financial assets

			Available-	
			for-sale	
		Loans and	financial	
		receivables	assets	Total
		貸款及	可供出售	
		應收款項	金融資產	總計
		RMB'000	RMB'000	RMB'000
		人民幣千元	人民幣千元	人民幣千元
		(Audited)	(Audited)	(Audited)
		(經審核)	(經審核)	(經審核)
Available-for-sale investments	可供出售投資	_	250,240	250,240
Trade and bills receivables	貿易應收款項及應收票據	1,084,902	_	1,084,902
Financial assets included in	計入預付款項、押金及其他			
prepayments, deposits and	應收款項的金融資產			
other receivables		161,270	_	161,270
Pledged deposits	質押存款	49,889	_	49,889
Cash and bank balances	現金及銀行結餘	8,095,648	_	8,095,648
		9,391,709	250,240	9,641,949
		9,391,709	250,240	9,641,

**Financial liabilities** 

#### 金融負債

		Financial liabilities
		at amortized cost
		按攤銷成本列賬的
		金融負債
		RMB'000
		人民幣千元
		(Audited)
		(經審核)
Trade and bills payables	貿易應付款項及應付票據	889,279
Financial liabilities included in	計入其他應付款項及應計費用的金融負債	
other payables and accruals		415,556
		1,304,835

#### 20. FAIR VALUE AND FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS

# 20. 金融工具的公平值及公平值層級

The carrying amounts and fair values of the Group's financial instruments, other than those with carrying amounts that reasonably approximate to fair values, are as follows:

以下為本集團金融工具的賬面值及公平值 (其賬面值與其公平值合理相若者除外):

		Carrying amounts		Fair	Fair values	
		賬	面值	公平值		
		As at	As at	As at	As at	
		June 30,	December 31,	June 30,	December 31,	
		2018	2017	2018	2017	
		於二零一八年	於二零一七年	於二零一八年	於二零一七年	
		六月三十日	十二月三十一日	六月三十日	十二月三十一日	
		RMB'000	RMB'000	RMB'000	RMB'000	
		人民幣千元	人民幣千元	人民幣千元	人民幣千元	
		(Unaudited)	(Audited)	(Unaudited)	(Audited)	
		(未經審核)	(經審核)	(未經審核)	(經審核)	
Financial assets	金融資產					
Available-for-sale investments	可供出售投資	-	250,240	-	250,240	
Financial assets at fair value through	按公平值計入損益的金融資產					
profit or loss		256,404	-	256,404	-	

Management has assessed that the fair values of cash and bank balances, trade and bills receivables, financial assets included in prepayments, deposits and other receivables, trade and bills payables, dividends payable and financial liabilities included in other payables and accruals approximate to their carrying amounts largely due to the short term maturities of these instruments. 管理層已評估現金及銀行結餘、貿易應收 款項及應收票據、計入預付款項、押金及 其他應收款項的金融資產、貿易應付款項 及應付票據、應付股息及計入其他應付款 項及應計費用的金融負債,其公平值在很 大程度上與其賬面值相若,乃由於此等工 具於短期內到期所致。

#### 20. FAIR VALUE AND FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS (continued)

The following tables illustrate the fair value measurement hierarchy of the Group's financial instruments:

#### Assets measured at fair value:

As at June 30, 2018 (Unaudited)

# 20. 金融工具的公平值及公平值層 級(續)

下表列示本集團金融工具的公平值計量層 級:

#### 以公平值計量的資產:

於二零一八年六月三十日(未經審核)

			Fair value measurement using 採用以下方法計量的公平值		
		Quoted prices in active markets	Significant observable inputs	Significant unobservable inputs	
		(Level 1)	(Level 2) 重大可觀察	(Level 3) 重大不可觀察	Total
		活躍市場報價 (第一層) RMB'000	輸入數據 (第二層) RMB'000	輸入數據 (第三層) RMB'000	總計 RMB'000
		人民幣千元	人民幣千元	人民幣千元	人民幣千元
Financial assets at fair value through profit or loss	按公平值計入損益的金融資產	-	256,404	_	256,404

#### As at December 31, 2017 (Audited)

於二零一七年十二月三十一日(經審核)

			Fair value measurement using 採用以下方法計量的公平值		
		Quoted prices	Significant	Significant	
		in active	observable	unobservable	
		markets	inputs	inputs	
		(Level 1)	(Level 2)	(Level 3)	Total
			重大可觀察	重大不可觀察	
		活躍市場報價	輸入數據	輸入數據	
		(第一層)	(第二層)	(第三層)	總計
		RMB'000	RMB'000	RMB'000	RMB'000
		人民幣千元	人民幣千元	人民幣千元	人民幣千元
Available-for-sale investments	可供出售投資	-	250,240	-	250,240

The Group did not have any financial liabilities measured at fair value as at June 30, 2018 and December 31, 2017.

於二零一八年六月三十日及二零一七年 十二月三十一日,本集團並無任何按公平 值計量的金融負債。

#### 20. FAIR VALUE AND FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS (continued)

#### Assets measured at fair value: (continued)

There were no transfers between Level 1 and Level 2 fair value measurements during the period and no transfers into or out of Level 3 fair value measurements for both financial assets and financial liabilities during the six months period ended June 30, 2018.

#### 21. EVENTS AFTER THE REPORTING PERIOD

There was no material subsequent event undertaken by the Group after the period ended June 30, 2018.

# 20. 金融工具的公平值及公平值層 級(續)

#### 以公平值計量的資產:(續)

於截至二零一八年六月三十日止六個月, 第一層及第二層之間並無公平值計量的轉 移且期內概無任何金融資產及金融負債的 公平值計量轉入或轉出第三層。

#### 21. 報告期後事項

於截至二零一八年六月三十日止期間後, 本集團並無進行重大期後事項。

