

DEFINITIONS AND GLOSSARY

In this prospectus, unless the context otherwise requires, the following expressions shall have the following meanings.

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| “Application Form(s)” | WHITE Application Form(s), YELLOW Application Form(s) and GREEN Application Form(s) or, where the context so requires, any of them which is used in relation to the Hong Kong Public Offering |
| “Articles” or “Articles of Association” | the articles of association of our Company adopted on September 12, 2018 with effect from the Listing Date, as amended from time to time, a summary of which is set out in “Summary of the Constitution of our Company and the Cayman Companies Law” in Appendix IV to this prospectus |
| “ASP” | average selling price |
| “associate(s)” | has the meaning ascribed thereto under the Listing Rules |
| “Audit Committee” | audit committee of our Board |
| “Board” or “Board of Directors” | our board of Directors |
| “Bohai Economic Zone” | Hebei Province and Liaoning Province of the PRC, for the purpose of this prospectus |
| “Business Day” or “business day” | a day on which banks in Hong Kong are generally open for normal banking business to the public and which is not a Saturday, Sunday or public holiday in Hong Kong |
| “BVI” | the British Virgin Islands |
| “CAGR” | compound annual growth rate |
| “Cayman Companies Law” | the Companies Law, Cap. 22 (Law 3 of 1961, as consolidated and revised) of the Cayman Islands as amended, supplemented or otherwise modified from time to time |
| “CBIRC” | China Banking and Insurance Regulatory Commission (中國銀行保險監督管理委員會) |
| “CBRC” | China Banking Regulatory Commission (中國銀行業監督管理委員會) |
| “CCASS” | the Central Clearing and Settlement System established and operated by HKSCC |
| “CCASS Broker Participant” | a person admitted to participate in CCASS as a broker participant |

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| “CCASS Clearing Participant” | a person admitted to participate in CCASS as a direct clearing participant or a general clearing participant |
| “CCASS Custodian Participant” | a person admitted to participate in CCASS as a custodian participant |
| “CCASS Investor Participant” | a person admitted to participate in CCASS as an investor participant who may be an individual or joint individuals or a corporation |
| “CCASS Participant” | a CCASS Broker Participant, a CCASS Clearing Participant, a CCASS Custodian Participant or a CCASS Investor Participant |
| “Chairman” | the chairman of our Board |
| “Changsha Midea Property” | Changsha Midea Property Development Company Limited (長沙市美的房地產開發有限公司), a limited liability company established in the PRC on April 27, 2017 and our wholly owned subsidiary as of the Latest Practicable Date |
| “China”, “PRC” or the “People’s Republic of China” | the People’s Republic of China, but for the purpose of this prospectus and for geographical reference only and except where the context requires, references in this prospectus to “China” and the “PRC” do not include Hong Kong, Macau and Taiwan, and “Chinese” shall be construed accordingly |
| “close associate(s)” | has the meaning ascribed thereto under the Listing Rules |
| “Co-Manager” | Pacific Foundation Securities Limited |
| “Companies Ordinance” | the Companies Ordinance (Chapter 622 of the Laws of Hong Kong), as amended, supplemented or otherwise modified from time to time |
| “Companies (Winding Up and Miscellaneous Provisions) Ordinance” | the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Chapter 32 of the Laws of Hong Kong), as amended, supplemented or otherwise modified from time to time |
| “Company”, “our Company”, “we” or “us” | Midea Real Estate Holding Limited (美的置業控股有限公司) (formerly known as Midea Development (Cayman) Company Limited (美的發展(開曼)有限公司)), an exempted company incorporated in the Cayman Islands with limited liability on November 29, 2017 |
| “connected person(s)” | has the meaning ascribed thereto under the Listing Rules |
| “connected transaction” | has the meaning ascribed thereto under the Listing Rules |

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| “contracted sales” | the sum of (i) contracted sales of property projects developed by our subsidiaries, and (ii) contracted sales of property projects developed by our joint ventures and associated companies for the years or periods indicated, which for the purposes of such calculations in this prospectus, are not adjusted by our equity interest in the respective projects as of March 31, 2018 |
| “Controlling Shareholder(s)” | has the meaning ascribed thereto under the Listing Rules and, unless the context otherwise requires, refers to Mr. He, Ms. Lu and Midea Development (BVI) |
| “core connected person(s)” | has the meaning ascribed thereto under the Listing Rules |
| “Corporate Governance Code” | the Corporate Governance Code as set out in Appendix 14 of the Listing Rules |
| “CSRC” | China Securities Regulatory Commission (中國證券監督管理委員會) |
| “Deed of Acting-in-concert” | the deed of acting-in-concert dated May 14, 2018 entered into between Ms. Lu and Mr. He, the details of which are set out in “History, Reorganization and Group Structure” in this prospectus |
| “Director(s)” | director(s) of our Company |
| “EIT” | enterprise income tax in the PRC |
| “Foshan Gaoming Midea Property” | Foshan Gaoming Midea Property Development Company Limited (佛山市高明區美的房地產發展有限公司), a limited liability company established in the PRC on January 14, 2011 and our wholly owned subsidiary as of the Latest Practicable Date |
| “Foshan Junlan” | Foshan Shunde Junlan Holding Development Company Limited (佛山市順德區君蘭控股發展有限公司), a limited liability company established in the PRC on December 26, 2014, which was wholly owned by Foshan Midea as of the Latest Practicable Date and therefore a connected person of our Company |
| “Foshan Midea” | Foshan Shunde Midea Development Company Limited (佛山市順德區美的發展有限公司), a limited liability company established in the PRC on April 14, 2010, which was wholly owned by Midea Holding Company as of the Latest Practicable Date and therefore a connected person of our Company |

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| “Foshan Midea Property” | Foshan Midea Property Development Company Limited (佛山市美的房地產發展有限公司) (formerly known as Foshan Shunde Weishang Realty Company Limited (佛山市順德區威尚房產有限公司)), a limited liability company established in the PRC on August 10, 1998 and our wholly owned subsidiary as of the Latest Practicable Date |
| “Gaoming Xinjiang Property” | Foshan Gaoming Xinjiang Property Development Company Limited (佛山市高明區新江房地產發展有限公司), a limited liability company established in the PRC on October 28, 2015 and our non-wholly owned subsidiary which was held by Foshan Gaoming Midea Property as to 96.91% as of the Latest Practicable Date. See “History, Reorganization and Group Structure” for further details |
| “GDP” | gross domestic product |
| “GFA” | gross floor area |
| “Global Offering” | the Hong Kong Public Offering and the International Offering |
| “GREEN Application Form(s)” | the application form(s) to be completed by the HK eIPO White Form Service Provider |
| “Group” or “our Group” | our Company and our subsidiaries or any of them at the relevant time or, where the context so requires, in respect of the period before our Company became the holding company of our present subsidiaries, the business operated by such subsidiaries or their predecessors (as the case may be as if they were subsidiaries of our Company at the relevant time) |
| “Handan Midea Property” | Handan Midea Property Development Company Limited (邯鄲市美的房地產開發有限公司), a limited liability company established in the PRC on September 6, 2011 and our non-wholly owned subsidiary which was held by Shijiazhuang Midea Property as to 99.00% as of the Latest Practicable Date. See “History, Reorganization and Group Structure” for further details |
| “HK eIPO White Form” | the application for Hong Kong Offer Shares to be issued in the applicant’s own name by submitting applications online through the designated website at www.hkeipo.hk |
| “HK eIPO White Form Service Provider” | the HK eIPO White Form service provider designated by our Company, as specified on the designated website at www.hkeipo.hk |
| “HK\$” or “HKD” or “Hong Kong Dollars” | Hong Kong dollars, the lawful currency of Hong Kong |

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| “HKFRS” | Hong Kong Financial Reporting Standards, as issued from time to time by the Hong Kong Institute of Certified Public Accountants |
| “HKSCC” | Hong Kong Securities Clearing Company Limited, a wholly-owned subsidiary of Hong Kong Exchange and Clearing Limited |
| “HKSCC Nominees” | HKSCC Nominees Limited, a wholly-owned subsidiary of HKSCC |
| “Hong Kong” or “HK” | the Hong Kong Special Administrative Region of the PRC |
| “Hong Kong Offer Shares” | the 18,000,000 Shares being initially offered by our Company for subscription at the Offer Price pursuant to the Hong Kong Public Offering, subject to reallocation as described in “Structure of the Global Offering” |
| “Hong Kong Public Offering” | the offer for subscription of the Hong Kong Offer Shares to the public in Hong Kong (subject to reallocation as described in “Structure of the Global Offering”) at the Offer Price (plus brokerage of 1%, SFC transaction levy of 0.0027% and Stock Exchange trading fee of 0.005%) on the terms and conditions described in this prospectus and the Application Forms |
| “Hong Kong Branch Share Registrar” | Tricor Investor Services Limited, the Hong Kong branch share registrar and transfer office of our Company |
| “Hong Kong Underwriters” | the underwriters of the Hong Kong Public Offering listed in “Underwriting — Hong Kong Underwriters” |
| “Hong Kong Underwriting Agreement” | the underwriting agreement dated September 27, 2018, relating to the Hong Kong Public Offering and entered into by our Company, Midea Development (BVI), Ms. Lu, the Joint Sponsors, the Joint Global Coordinators and the Hong Kong Underwriters as further described in “Underwriting” |
| “Huihong Investment” | Ningbo Meishan Bonded Port Huihong Investment Management Company Limited (寧波梅山保稅港區薈弘投資管理有限公司), a limited liability company established in the PRC on August 31, 2017 and our wholly owned subsidiary as of the Latest Practicable Date |
| “independent third party(ies)” | person(s) or company(ies) and their respective ultimate beneficial owner(s), who/which, to the best of our Directors’ knowledge, information and belief, having made all reasonable enquiries, is/are independent of our Company and our connected persons |
| “Industry Research Report” | the industry report dated September 28, 2018 prepared by JLL Consultant |

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| “International Offer Shares” | the 162,000,000 Shares being initially offered by our Company for subscription at the Offer Price pursuant to the International Offering together with, where relevant, any additional Shares which may be issued by our Company pursuant to the exercise of the Over-allotment Option, subject to reallocation as described in “Structure of the Global Offering” |
| “International Offering” | the conditional offering of the International Offer Shares by the International Underwriters at the Offer Price (i) in the United States solely to QIBs as defined in Rule 144A pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the U.S. Securities Act or (ii) outside the United States in offshore transactions in reliance on Regulation S to institutional, professional, corporate and other investors, each as further described in the section headed “Structure of the Global Offering” in this prospectus |
| “International Underwriters” | the group of underwriters, led by the Joint Global Coordinators, who are expected to enter into the International Underwriting Agreement to underwrite the International Offering |
| “International Underwriting Agreement” | the international underwriting agreement relating to the International Offering, which is expected to be entered into by our Company, Midea Development (BVI), Ms. Lu, the Joint Sponsors, the Joint Global Coordinators and the International Underwriters on or about the Price Determination Date |
| “Internet of Things” or “IoT” | the Internet interconnection of computing devices embedded in everyday objects that enable them to exchange data |
| “Jiangxi Yedian” | Jiangxi Yedian Power Transit Company Limited (江西省冷電能源配送有限公司), a limited liability company established in the PRC on July 30, 2007 and our non-wholly owned subsidiary which was held by Nanchang Midea Property as to 63.70% as of the Latest Practicable Date. See “History, Reorganization and Group Structure” for further details |
| “JLL Valuer” | Jones Lang LaSalle Corporate Appraisal and Advisory Limited, our independent property valuer |
| “JLL Consultant” | Jones Lang LaSalle Corporate Appraisal and Advisory Limited, our industry consultant which is an independent third party |

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| “Joint Bookrunners” | BNP Paribas Securities (Asia) Limited, CLSA Limited, China International Capital Corporation Hong Kong Securities Limited, Morgan Stanley Asia Limited (<i>in respect of Hong Kong Public Offering only</i>), Morgan Stanley & Co. International plc (<i>in respect of International Offering only</i>), ABCI Capital Limited, BOCI Asia Limited, CCB International Capital Limited, China Everbright Securities (HK) Limited, CMB International Capital Limited, DBS Asia Capital Limited, First Shanghai Securities Limited, Guotai Junan Securities (Hong Kong) Limited, Haitong International Securities Company Limited and ICBC International Capital Limited (<i>BNP Paribas Securities (Asia) Limited and CLSA Limited in alphabetical order</i>) |
| “Joint Global Coordinators” | BNP Paribas Securities (Asia) Limited, CLSA Limited, China International Capital Corporation Hong Kong Securities Limited and Morgan Stanley Asia Limited (<i>BNP Paribas Securities (Asia) Limited and CLSA Limited in alphabetical order</i>) |
| “Joint Lead Managers” | BNP Paribas Securities (Asia) Limited, CLSA Limited, China International Capital Corporation Hong Kong Securities Limited, Morgan Stanley Asia Limited (<i>in respect of Hong Kong Public Offering only</i>), Morgan Stanley & Co. International plc (<i>in respect of International Offering only</i>), ABCI Securities Company Limited, BOCI Asia Limited, CCB International Capital Limited, China Everbright Securities (HK) Limited, CMB International Capital Limited, DBS Asia Capital Limited, First Shanghai Securities Limited, Guotai Junan Securities (Hong Kong) Limited, Haitong International Securities Company Limited, ICBC International Securities Limited and SR Wealth Securities Limited (<i>BNP Paribas Securities (Asia) Limited and CLSA Limited in alphabetical order</i>) |
| “Joint Sponsors” | BNP Paribas Securities (Asia) Limited and CLSA Capital Markets Limited (<i>in alphabetical order</i>) |
| “LAT” | land appreciation tax (土地增值稅), as defined in the Provisional Regulations of the People’s Republic of China on Land Appreciation Tax (中華人民共和國土地增值稅暫行條例) and the Detailed Implementation Rules on the Provisional Regulations of the People’s Republic of China on Land Appreciation Tax (中華人民共和國土地增值稅暫行條例實施細則) |
| “Land reserves” | land reserves referred to in this prospectus only include those land parcels with land use rights certificates and land parcels that have signed land grant contracts but yet to obtain the relevant land use rights certificates |

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| “Latest Practicable Date” | September 18, 2018, being the latest practicable date prior to the printing of this prospectus for the purpose of ascertaining certain information contained in this prospectus |
| “Listing” | the listing of the Shares on the Main Board |
| “Listing Committee” | the listing committee of the Stock Exchange |
| “Listing Date” | the date, expected to be on or about Thursday, October 11, 2018 on which the Shares are listed on the Stock Exchange and from which dealings in the Shares are permitted to commence on the Stock Exchange |
| “Listing Rules” | the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited, as amended or supplemented from time to time |
| “Main Board” | the stock exchange (excluding the option market) operated by the Stock Exchange which is independent from and operates in parallel with the Growth Enterprise Market of the Stock Exchange |
| “Memorandum” or “Memorandum of Association” | the memorandum of association of our Company adopted on September 12, 2018 with effect from the Listing Date, as amended from time to time, a summary of which is set out in “Summary of the Constitution of our Company and the Cayman Companies Law” in Appendix IV to this prospectus |
| “Midea Construction (BVI)” | Midea Construction (BVI) Limited (美的建業(英屬維京群島)有限公司), a company incorporated in the BVI with limited liability on October 21, 2009 and our wholly owned subsidiary as of the Latest Practicable Date |
| “Midea Construction (HK)” | Midea Construction (Hong Kong) Limited (美的建業(香港)有限公司), a company incorporated in Hong Kong with limited liability under the laws of Hong Kong on November 3, 2009 and our wholly owned subsidiary as of the Latest Practicable Date |
| “Midea Development (BVI)” | Midea Development Holding (BVI) Limited (美的發展控股(BVI)有限公司), a company incorporated in the BVI with limited liability on November 24, 2017, which was wholly owned by Ms. Lu as of the Latest Practicable Date and our Controlling Shareholder |
| “Midea Development (HK)” | Midea Development (Hong Kong) Co., Limited (美的發展(香港)有限公司), a company incorporated in Hong Kong with limited liability under the laws of Hong Kong on May 17, 2010, which was wholly owned by Foshan Midea as of the Latest Practicable Date and therefore a connected person of our Company |

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| “Midea Ever” | Midea Ever Company Limited (美恒有限公司), a company incorporated in the BVI with limited liability on November 28, 2017, which was wholly owned by Ms. Lu as of the Latest Practicable Date |
| “Midea Field” | Midea Field Company Limited (美域有限公司), a company incorporated in the BVI with limited liability on November 28, 2017, which was wholly owned by Ms. Lu as of the Latest Practicable Date |
| “Midea Group” | Midea Group Company and its subsidiaries |
| “Midea Group Company” | Midea Group Co., Ltd. (美的集團股份有限公司), a company established in the PRC on April 7, 2000 and the shares of which are listed on the Shenzhen Stock Exchange (stock code: 000333), which was held by Midea Holding Company as to approximately 33.29% as of the Latest Practicable Date and therefore a connected person of our Company |
| “Midea Holding Company” | Midea Holding Co., Ltd. (美的控股有限公司), a limited liability company established in the PRC on August 5, 2002, which was held by Mr. He and Ms. Lu as to approximately 94.55% and 5.45%, respectively, as of the Latest Practicable Date and therefore a connected person of our Company |
| “Midea Holding Group” | Midea Holding Company and its subsidiaries |
| “Midea Property Management” | Guangdong Midea Property Management Company Limited (廣東美的物業管理股份有限公司), a company established in the PRC on January 31, 2000 and the shares of which are listed on the NEEQ (stock code: 839955), and our non-wholly owned subsidiary which was held by Midea Real Estate Group Company as to 81.90% as of the Latest Practicable Date. See “History, Reorganization and Group Structure” for further details |
| “Midea Real Estate Group Company” | Midea Real Estate Group Company Limited (美的置業集團有限公司) (formerly known as Guangdong Midea Realty Company Limited (廣東美的置業有限公司), Foshan Shunde Welling Realty Company Limited (佛山市順德區威靈房產有限公司) and Shunde Welling Realty Company Limited (順德威靈房產有限公司)), a limited liability company established in the PRC on January 13, 1995 and our wholly owned subsidiary as of the Latest Practicable Date |
| “Midstream of Yangtze River Economic Region” | economic region covers Jiangxi Province, Hunan Province of the PRC, for the purpose of this prospectus |

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| “MLR” | Ministry of Land and Resources of the PRC (中華人民共和國國土資源部) |
| “MOFCOM” | Ministry of Commerce of the PRC (中華人民共和國商務部) |
| “MOHURD” | Ministry of Housing and Urban-Rural Development of the PRC (中華人民共和國住房和城鄉建設部) |
| “Mr. He” | Mr. He Xiangjian (何享健), a Controlling Shareholder |
| “Ms. Lu” | Ms. Lu Deyan (盧德燕), a Controlling Shareholder, the spouse of Mr. He Jianfeng (何劍鋒) (a non-executive Director) and a daughter-in-law of Mr. He |
| “Nanchang Midea Property” | Nanchang Midea Property Development Company Limited (南昌市美的房地產開發有限公司), a limited liability company established in the PRC on April 28, 2017 and our wholly owned subsidiary as of the Latest Practicable Date |
| “Nanjing Midea Property” | Nanjing Midea Property Development Company Limited (南京美的房地產發展有限公司), a limited liability company established in the PRC on April 22, 2017 and our wholly owned subsidiary as of the Latest Practicable Date |
| “NDRC” | National Development and Reform Commission of the PRC (中華人民共和國國家發展和改革委員會) |
| “NEEQ” or “New Third Board” | National Equities Exchange and Quotations System |
| “Ningbo Midea Property” | Ningbo Meishan Midea Property Development Company Limited (寧波市梅山美的房地產發展有限公司), a limited liability company established in the PRC on December 14, 2011 and our wholly owned subsidiary as of the Latest Practicable Date |
| “Ningbo Yuechen” | Ningbo Meishan Bonded Port Yuechen Investment Management Company Limited (寧波梅山保稅港區樾宸投資管理有限公司), a limited liability company established in the PRC on August 31, 2017 and our wholly owned subsidiary as of the Latest Practicable Date |
| “Nomination Committee” | nomination committee of our Board |
| “Offer Price” | the maximum Hong Kong dollar price per Hong Kong Offer Share (exclusive of brokerage, SFC transaction levy and Stock Exchange trading fee) at which the Hong Kong Offer Shares are to be subscribed for pursuant to the Hong Kong Public Offering, to be determined as further described in the section headed “Structure of the Global Offering” in this prospectus |

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| “Offer Share(s)” | the Hong Kong Offer Share(s) and the International Offer Share(s) together with, where relevant, any additional Shares which may be issued by our Company pursuant to the exercise of the Over-allotment Option |
| “Over-allotment Option” | the option expected to be granted by our Company to the Joint Global Coordinators and exercisable by the Joint Global Coordinators pursuant to the International Underwriting Agreement, pursuant to which our Company may be required to allot and issue up to an aggregate of 27,000,000 additional Shares (representing 15% of our Shares initially being offered under the Global Offering) at the Offer Price, further details of which are described in “Structure of the Global Offering” |
| “PBOC” | People’s Bank of China (中國人民銀行) |
| “Pearl River Delta Economic Region” | economic region which covers Guangdong Province of the PRC, for the purpose of this prospectus |
| “People’s Congress” | the PRC’s legislative apparatus, including the National People’s Congress and all the local people’s congresses (including provincial, municipal and other regional or local people’s congresses) as the context may require, or any of them |
| “PRC Company Law” | the Company Law of the PRC (中華人民共和國公司法), as amended and adopted by the Standing Committee of the Twelve National People’s Congress on December 28, 2013 and effective on March 1, 2014 |
| “PRC GAAP” | generally accepted accounting practices in the PRC |
| “PRC Government” or “State” | the central government of the PRC, including all governmental subdivisions (including provincial, municipal and other regional or local government entities) and its organs or, as the content requires, any of them |
| “PRC Legal Advisor” | Tian Yuan Law Firm, the legal advisor to our Company as to the laws of the PRC |
| “Price Determination Agreement” | the agreement to be entered into by the Joint Global Coordinators (for themselves and on behalf of the Underwriters) and the Company on the Price Determination Date to record and fix the Offer Price |

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| “Price Determination Date” | the date, expected to be on or about Thursday, October 4, 2018, on which the Offer Price will be determined, or such later time as the Joint Global Coordinators (for themselves and on behalf of the Underwriters) and our Company may agree, but in any event, not later than Wednesday, October 10, 2018 |
| “QIBs” | Qualified institutional buyers within the meaning of Rule 144A |
| “Regulation S” | Regulation S under the U.S. Securities Act |
| “Remuneration Committee” | remuneration committee of our Board |
| “Reorganization” | the reorganization of the companies within our Group for the purpose of the Listing as set out in “History, Reorganization and Group Structure — The Reorganization” in this prospectus |
| “RevPAR” | revenue per available room, calculated by dividing a hotel’s total guest room revenue by the room count and the number of days in the period being measured |
| “RMB” or “Renminbi” | renminbi yuan, the lawful currency of the PRC |
| “Rule 144A” | Rule 144A under the U.S. Securities Act |
| “SAFE” | State Administration of Foreign Exchange of the PRC (國家外匯管理局) |
| “SAIC” | State Administration of Industry and Commerce of the PRC (中華人民共和國國家工商行政管理總局) |
| “SAT” | State Administration of Taxation of the PRC (中華人民共和國國家稅務總局) |
| “SFC” | the Securities and Futures Commission of Hong Kong |
| “SFO” or “Securities and Futures Ordinance” | the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong), as amended, supplemented or otherwise modified from time to time |
| “Share(s)” | ordinary share(s) in the share capital of our Company with nominal value of HK\$1.00 each |
| “Shareholder(s)” | holder(s) of Share(s) |
| “Shenyang Midea Property” | Shenyang Midea Enterprise Management Consultancy Company Limited (瀋陽美的企業管理諮詢有限公司), a limited liability company established in the PRC on April 25, 2017 and our wholly owned subsidiary as of the Latest Practicable Date |

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| “Shenyang Midea Real Estate” | Shenyang Midea Real Estate Development Company Limited (瀋陽市美的房地產開發有限公司), a limited liability company established in the PRC on July 3, 2013 and our wholly owned subsidiary as of the Latest Practicable Date |
| “Shijiazhuang Midea Property” | Shijiazhuang Midea Property Development Company Limited (石家莊市美的房地產開發有限公司), a limited liability company established in the PRC on April 20, 2017 and our wholly owned subsidiary as of the Latest Practicable Date |
| “Smart” | incorporation of a technology that allows devices to be controlled remotely by smartphone or computer |
| “Smart Home” | a dwelling that equipped with advanced automation systems such as smart home technology products which are network-connected products for the purpose of controlling, automating and optimizing functions such as security, temperature, lighting, entertainment and other connected appliances and services, as the case may be. For more details, see “Business — Property Development and Sales — Smart Home” |
| “Southwest China Economic Region” | economic region covers Chongqing, Sichuan Province, Yunnan Province and Guizhou Province of the PRC, for the purpose of this prospectus |
| “Stabilizing Manager” | CLSA Limited |
| “State Council” | State Council of the PRC (中華人民共和國國務院) |
| “Stock Borrowing Agreement” | the stock borrowing agreement expected to be entered into between the Stabilizing Manager and Midea Development (BVI) on or around the Price Determination Date pursuant to which Midea Development (BVI) agrees to lend up to 27,000,000 Shares to the Stabilizing Manager on the terms set out therein |
| “Stock Exchange” or “Hong Kong Stock Exchange” | The Stock Exchange of Hong Kong Limited |
| “subsidiaries” | has the meaning ascribed thereto under section 15 of the Companies Ordinance |
| “substantial shareholder” | has the meaning ascribed thereto under the Listing Rules |
| “Takeovers Code” | the Codes on Takeovers and Mergers and Share Buy-backs |
| “Track Record Period” | the financial years ended December 31, 2015, 2016, 2017 and the three months ended March 31, 2018 |

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| “Underwriters” | the Hong Kong Underwriters and the International Underwriters |
| “Underwriting Agreements” | the Hong Kong Underwriting Agreement and the International Underwriting Agreement |
| “U.S.” or “United States” | the United States of America, its territories, its possessions and all areas subject to its jurisdiction |
| “US\$”, “USD” or “U.S. dollars” | United States dollars, the lawful currency of the United States |
| “U.S. Securities Act” | the U.S. Securities Act of 1933, as amended, supplemented or otherwise modified from time to time, and the rules and regulations promulgated thereunder |
| “VAT” | value-added tax |
| “ WHITE Application Form(s)” | the application form(s) for use by the public who require(s) such Hong Kong Offer Shares to be issued in the applicant’s/ applicants’ own name(s) |
| “Xinan Midea Property” | Midea Xinan Property Development Company Limited (美的西南房地產發展有限公司, formerly known as Guiyang Midea Property Development Company Limited (貴陽市美的房地產發展有限公司), a limited liability company established in the PRC on March 26, 2010 and our wholly owned subsidiary as of the Latest Practicable Date |
| “Yangtze River Delta Economic Region” | economic region which, for the purpose of this prospectus, covers Shanghai, Jiangsu Province, Anhui Province and Zhejiang Province of the PRC |
| “ YELLOW Application Form(s)” | the application form(s) for use by the public who requires such Hong Kong Offer Shares to be deposited directly in CCASS |
| “2016 Corporate Bonds” | 2016 Midea Debentures, 2016 Midea Debentures 01 and 2016 Midea Debentures 02, collectively known as 2016 Corporate Bonds |
| “2018 Corporate Bonds Approval” | regulatory approval in relation to issue of corporate bond in an aggregate sum of RMB7.5 billion by us. For more details, see “Business — Bond Issuance” |
| “5M Smart Health Community” | Multi-Smart (cloud management), Multi-Health (multi-functional healthcare park), Multi-Home (ultra user-friendly home), Multi-Service (comprehensive community services) and Multi-System (systematic quality control). For more details, see “Business — Property Development and Sales — 5M Smart Health Community” |

If there is any inconsistency between the Chinese names of the entities or enterprises established in the PRC mentioned in this prospectus and their English translations, the Chinese names shall prevail. The English translations of the Chinese names of such PRC entities are provided for identification purposes only.