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## AFFLUENT PARTNERS HOLDINGS LIMITED 錢 唐 控 股 有 限 公 司\*

*(Incorporated in the Cayman Islands with limited liability)*

**(Stock Code: 1466)**

### VOLUNTARY ANNOUNCEMENT COLLABORATION AGREEMENT

The Board is pleased to announce that, on 26 October 2018 (after trading hours), Affluent Partners Holdings Limited (the “**Company**”, together with its subsidiaries, the “**Group**”) has entered into a collaboration agreement (the “**Collaboration Agreement**”) with Equitativa Real Estate Limited (“**Equitativa**”) in relation to setting up one or more REITs (the “**REITs**”) along Eurasia to be managed by an entity or entities established and wholly owned by Equitativa or its affiliates. Equitativa is part of The Equitativa Group which is the leading regional asset manager focuses on creating and managing real estate investment trusts and is based in the United Arab Emirates (“**UAE**”). Having established the UAE’s first Shari'a compliant REIT, Emirates REIT (CEIC) Limited (“**Emirates REIT**”), incorporated in the Dubai International Financial Centre, Equitativa is today considered the largest REIT Manager in the Gulf Cooperation Council countries and the biggest REIT Manager for Shari'a Compliant REITs in the world. The Equitativa Group has about US\$2 billion of assets under management. Equitativa is an independent REIT manager. It manages Emirates REIT which is listed on Nasdaq Dubai and The Residential REIT, the latter incorporated in Abu Dhabi Global Markets. Equitativa is further diversifying its REITs by launching a hospitality REIT, a logistics REIT, and several other REITs in emerging markets.

\* For identification purposes only

Under the Collaboration Agreement, the Group will facilitate the implementation of the REITs, identify assets to seed the REITs, refer clients for investment in the REITs and act as an advisor to and work closely with Equitativa in relation to the REITs. Equitativa or its affiliates will be responsible for the establishment and management of the REITs and will be appointed as the manager.

The Group shall be entitled to a referral fee equivalent to certain percentage of the transaction value of any assets acquired by the REITs and for any investments in the REITs introduced by the Group. The Group will also be entitled to a one-off performance fee upon the successful listing of the REITs on a recognised stock exchange on a pro rata basis as relative to the assets identified and referred by the Group and acquired by the REITs.

The Collaboration Agreement gave the Group an opportunity to collaborate with Equitativa who has a proven track record and expertise in setting up and managing REITs whilst utilising the Group's network in the People's Republic of China and Asia for potential asset acquisition and to identify suitable investors for the REITs. The Board is confident that the Group will benefit from real estate owners and investors along the Eurasia countries to contribute to the REITs.

By order of the Board

**AFFLUENT PARTNERS HOLDINGS LIMITED**

**Archambaud-Chao Percy Henry Junior**

*Executive Director*

Hong Kong, 28 October 2018

*As at the date of this announcement, the executive Directors are Mr. Archambaud-Chao Percy Henry Junior, Mr. Leung Alex and Mr. Cheung Sze Ming; the non-executive Director is Mr. Yuen Ching Bor Stephen (Chairman) and the independent non-executive Directors are Mr. Lai Yat Yuen and Mr. Lee Kin Keung.*