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**FDG Electric Vehicles Limited** 

五龍電動車(集團)有限公司

(Incorporated in Bermuda with limited liability) (Stock Code: 729)

# INTERIM RESULTS FOR THE SIX MONTHS ENDED 30 SEPTEMBER 2018

The board of directors (the "Board") of FDG Electric Vehicles Limited (the "Company") presents the unaudited consolidated interim results of the Company and its subsidiaries (collectively, the "Group") for the six months ended 30 September 2018 together with the comparative figures for the corresponding period in 2017 as follows:

## CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS

For the six months ended 30 September 2018	Six months ended		
		30.9.2018	30.9.2017
		(unaudited)	(unaudited)
	Note	HK\$'000	HK\$'000
Revenue	2	255,789	284,115
Cost of sales		(229,146)	(254,612)
Gross profit		26,643	29,503
Other income		28,280	35,837
Other gains and losses, net	3	(266,998)	(7,789)
Selling and distribution costs		(46,747)	(43,664)
General and administrative expenses		(201,545)	(284,071)
Research and development expenses		(46,465)	(67,162)
Finance costs	4	(196,232)	(174,292)
Other operating expenses		(66,576)	(77,884)
Amortisation of intangible assets		(51,456)	(89,418)
Share of results of associates		(51,921)	(6,410)
Share of results of joint ventures		(82,498)	(37,741)

# CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS (Continued)

For the six months ended 30 September 2018

		Six month	s ended
		30.9.2018	30.9.2017
		(unaudited)	(unaudited)
	Note	HK\$'000	HK\$'000
Loss before tax	5	(955,515)	(723,091)
Income tax	6	13,347	19,358
Loss for the period		(942,168)	(703,733)
Attributable to:			
Owners of the Company		(623,131)	(546,772)
Non-controlling interests		(319,037)	(156,961)
		(942,168)	(703,733)
		HK cents	HK cents
Loss per share attributable to owners of the Company	7		
— Basic and diluted		(2.78)	(2.44)

# CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the six months ended 30 September 2018

	Six months ended		
	30.9.2018	30.9.2017	
	(unaudited)	(unaudited)	
	HK\$'000	HK\$'000	
Loss for the period	(942,168)	(703,733)	
Other comprehensive (loss)/income for the period, net of nil tax:			
Items that may be reclassified subsequently to profit or loss:			
Exchange differences on translation of financial			
statements of foreign operations	(307,965)	212,151	
Derecognition of exchange reserve upon disposal of			
subsidiaries	(6,606)		
Share of other comprehensive (loss)/income of associates	(13,841)	5,531	
Share of other comprehensive (loss)/income of joint ventures	(10,263)	4,451	
	(338,675)	222,133	
Total comprehensive loss for the period	(1,280,843)	(481,600)	
Attributable to:			
Owners of the Company	(885,614)	(391,971)	
Non-controlling interests	(395,229)	(89,629)	
Total comprehensive loss for the period	(1,280,843)	(481,600)	

# CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 30 September 2018

		30.9.2018	31.3.2018
	Note	(unaudited)	(audited)
	ivole	HK\$'000	HK\$'000
Non-current assets			(01.050
Goodwill		620,877	681,850
Intangible assets		612,037	620,894
Property, plant and equipment		3,273,692	3,538,502
Interests in leasehold land held for own use		224 259	250 752
under operating leases Interests in associates		324,258 359,185	359,752 436,142
		300,681	430,142 354,692
Interests in joint ventures		314,241	392,505
Deposits paid for non-current assets Loan receivables	10	16,595	16,128
Other non-current assets	10	6,261	7,416
Other non-current assets	-	0,201	7,410
		5,827,827	6,407,881
Current assets	-		
Inventories		333,732	566,829
Trade and bills receivables	9	418,231	1,409,167
Contract assets	9	519,338	—
Loan and other receivables	10	846,169	1,176,005
Financial assets at fair value through profit or loss		8,340	79,554
Derivative financial instruments		822	19,183
Pledged bank deposits		99,755	235,317
Cash and cash equivalents	_	592,745	752,351
	_	2,819,132	4,238,406
Current liabilities			
Bank loans and other borrowings	11	(1,673,180)	(1,628,383)
Trade and bills payables	12	(593,442)	(959,629)
Accruals and other payables		(1,332,356)	(1,375,624)
Tax payables		(37,106)	(39,661)
Obligations under finance leases		(79,137)	(115,235)
Liability components of convertible bonds	-		(98,079)
	_	(3,715,221)	(4,216,611)
Net current (liabilities)/assets	-	(896,089)	21,795
Total assets less current liabilities	-	4,931,738	6,429,676

# CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION (Continued)

As at 30 September 2018

	Note	30.9.2018 (unaudited) <i>HK\$'000</i>	31.3.2018 (audited) <i>HK\$'000</i>
Non-current liabilities	11000	<b>,</b>	p
Receipts in advance		(615,653)	(676,113)
Deferred income		(460,743)	(502,944)
Bank loans and other borrowings	11	(1,302,181)	(1,694,268)
Obligations under finance leases			(12,588)
Liability components of convertible bonds		(573,921)	(548,415)
Deferred tax liabilities		(69,795)	(86,191)
Obligations under redeemed convertible bonds	13	(760,752)	(760,752)
		(3,783,045)	(4,281,271)
NET ASSETS		1,148,693	2,148,405
CAPITAL AND RESERVES			
Issued capital		234,131	224,131
Reserves		265,547	944,409
Total equity attributable to owners of the Company		499,678	1,168,540
Non-controlling interests		649,015	979,865
TOTAL EQUITY		1,148,693	2,148,405

#### NOTES :

#### 1. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES

#### (a) Basis of preparation of the interim financial statements

The interim financial statements are unaudited, condensed and have been prepared in accordance with Hong Kong Accounting Standard ("HKAS") 34 "Interim Financial Reporting" issued by the Hong Kong Institute of Certified Public Accountants (the "HKICPA").

The condensed consolidated interim financial statements should be read in conjunction with the Group's audited consolidated financial statements for the year ended 31 March 2018, which have been prepared in accordance with all applicable Hong Kong Financial Reporting Standards ("HKFRSs"), which collective term includes all applicable individual HKFRSs, HKASs and Interpretations issued by the HKICPA and the applicable disclosure provisions of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules").

As at 30 September 2018, the Group had net current liabilities of approximately HK\$896 million and capital commitments of approximately HK\$1,321 million. Notwithstanding the aforesaid conditions, the condensed consolidated interim financial statements have been prepared on a going concern basis because the Board is of the opinion that the Group can meet its financial obligations as and when they fall due in the next twelve months, after taking into consideration of the followings:

- (i) Based on the cash flow forecast of the Group for the next twelve months ending 30 September 2019, the Group will have sufficient working capital for its financial and capital expenditure requirements for the next twelve months;
- (ii) On 2 October 2018, a subscription agreement was completed for which the Company allotted and issued 2,600,000,000 ordinary shares of the Company under general mandate to an independent subscriber for HK\$0.09 per new share and raised net funds of approximately HK\$230 million, as disclosed in Note 15(a);
- (iii) On 9 September 2018, the Company entered into a subscription agreement to conditionally allot and issue 7,000,000,000 ordinary shares of the Company under specific mandate to a subscriber for HK\$0.09 per new share and will raise net funds of approximately HK\$627 million, as disclosed in Note 15(b); and
- (iv) The Group will be able to manage the timing of the payment of capital commitments, in particular, the capital injections in associates and the capital expenditures without hindering the Company's future development to ensure the Group will have sufficient working capital to meet its obligations in the foreseeable future.

After having taken into account of the Group's projected cash flows, current financial resources and capital expenditure requirements and in light of the measures and arrangements implemented to date and to be implemented, the Board is of the view that the Group has sufficient cash resources to satisfy its working capital and other financial obligations for the next twelve months from the end of the reporting period of these condensed consolidated interim financial statements. Accordingly, the Board is of the view that it is appropriate to prepare these condensed consolidated interim financial statements attements on a going concern basis.

Should the Group be unable to continue to operate as a going concern, adjustments would have to be made to restate the values of assets to their recoverable amounts, to make provision for any further liabilities which might arise and to reclassify non-current assets and liabilities as current assets and liabilities, respectively. The effects of these potential adjustments have not been reflected in these condensed consolidated interim financial statements.

#### 1. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (Continued)

#### (b) Principal accounting policies

The accounting policies adopted in the preparation of these condensed consolidated interim financial statements are consistent with those used in the Group's audited consolidated financial statements for the year ended 31 March 2018, except in relation to the following new standards, amendments to HKFRSs and an interpretation, which have become effective for accounting periods beginning on or after 1 April 2018, that are adopted for the first time in the current period's financial statements:

HKFRS 9	Financial Instruments
HKFRS 15	Revenue from Contracts with Customers
Amendments to HKFRS 15	Clarifications to HKFRS 15 Revenue from Contracts with Customers
Amendments to HKFRSs	As part of the Annual Improvements to HKFRSs 2014-2016 Cycle
Amendments to HKFRS 2	Classification and Measurement of Share-based Payment Transactions
HK (IFRIC) - Int 22	Foreign Currency Transactions and Advance Consideration

Except for HKFRS 9 and HKFRS 15, the adoption of the above new and revised standards in the current period has had no material impact on the Group's financial performance and positions for the current and prior periods and/or disclosure set out in these condensed consolidated interim financial statements.

#### **HKFRS 9 Financial Instruments**

HKFRS 9 replaces the provision for HKAS 39 that relate to the recognition, classification and measurement of financial assets and financial liabilities, derecognition of financial instruments, impairment of financial assets and hedge accounting. The adoption of HKFRS 9 from 1 April 2018 resulted in changes in accounting policies.

The Group's financial assets, including trade and bills receivables, loan and other receivables and contract assets that are subject to the new expected credit loss model of the new HKFRSs.

The Group applies the HKFRS 9 simplified approach to measure expected credit losses which uses a lifetime expected loss allowance for trade and bills receivables and contract assets based on credit risk characteristics and the days past due. For the other financial assets, expected credit losses are assessed according to change in credit quality since initial recognition. Financial assets are written off when there is no reasonable expectation of recovery. Indicators that there is no reasonable expectation of recovery include, amongst others, the failure of a debtor to engage in a repayment plan with the Group.

The Group has assessed the expected credit loss model applied as at 1 April 2018 and the change in impairment methodologies has no significant impact of the Group's condensed consolidated interim financial information and the opening allowance is not restated in this respect.

#### HKFRS 15 Revenue from Contracts with Customers

The Group has first time adopted HKFRS 15 from 1 April 2018 which resulted in changes in accounting policies. In accordance with the transition provisions of HKFRS 15, the Group has adopted the modified retrospective application and no comparative figures are restated.

#### 1. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (Continued)

#### (b) Principal accounting policies (Continued)

#### HKFRS 15 Revenue from Contracts with Customers (Continued)

HKFRS 15 establishes a new framework for revenue recognition. This replaces HKAS 18 which cover contracts for goods and services and HKAS 11 which cover construction contracts. The new standard introduces a five-step model to determine when to recognise revenue and at what amount. Under the five-step model, revenue is recognised when control of goods or services is transferred to a customer and at the amount to which the entity expects to be entitled. Depending on the nature of the contracts, revenue is either recognised over time or at a point in time.

Previously, contract balances relating to the People's Republic of China (the "PRC") national subsidy receivables and receipts in advance from customers were presented in the condensed consolidated statement of financial position under "Trade and bills receivables" and "Accruals and other payables", respectively.

To reflect the following changes in presentation, the Group has made the following adjustments at 1 April 2018, as a result of the adoption of HKFRS 15:

- (i) "PRC national subsidy receivables" and related allowance for doubtful debts amounting to HK\$784,817,000 and HK\$104,395,000, respectively, which were previously included in trade and bills receivables as at 31 March 2018, were reclassified to contract assets; and
- (ii) "Receipts in advance" amounting to HK\$122,094,000 which were previously included in accruals and other payables as at 31 March 2018, were reclassified to contract liabilities included in accruals and other payables.

Except for the above, the adoption of HKFRS 15 has no material impact on the Group's financial position and results of operations based on the current business model, other than presenting additional disclosures.

#### 1. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (Continued)

#### (c) New and revised HKFRSs issued but not yet effective

The Group has not early adopted the following new standard, amendments to HKFRSs and an interpretation that have been issued but are not yet effective in these condensed consolidated interim financial statements:

Amendments to HKFRS 9	Prepayment Features with Negative Compensation
HKFRS 16	Leases
Amendments to HKFRSs	Annual Improvements to HKFRS 2015-2017 Cycle
Amendments to HKFRS 10	Sales or Contribution of Assets between an Investor and Its
and HKAS 28	Associates or Joint Venture
Amendments to HKAS 28	Long-term interests in Associates and Joint Ventures
HK (IFRIC) - Int 23	Uncertainty over Income Tax Treatments

The Group is in the process of making an assessment of what the impact of these new standard, amendments to HKFRSs and an interpretation is expected to be in the period of initial application. So far it has concluded that the adoption of them is unlikely to have significant impact on the financial performance and position of the Group, expect for HKFRS 16 as explained below:

#### HKFRS 16 Leases

As discussed in the 2017/18 annual report, currently the Group classifies leases into finance leases and operating leases and accounts for the lease arrangements differently, depending on the classification of the lease. Upon the adoption of HKFRS 16, where the Group is the lessee under the lease, the Group will be required to account for all leases in a similar way to current finance lease accounting, i.e. recognise and measure a lease liability at the present value of the minimum future lease payments and recognise a corresponding "right-of-use" asset at the commencement date of the lease, subject to practical expedients. HKFRS 16 will primarily affect the Group's accounting as a lessee of leases for properties, plant and equipment which are currently classified as operating leases.

At 30 September 2018 the Group has non-cancellable operating leases commitments of HK\$72,852,000. However, the Group has not yet determined to what extent these commitments will result in the recognition of new assets and liabilities for future payments on adoption of HKFRS 16.

Some of the commitments may be covered by the exception for short-term and low-value leases and some commitments may relate to arrangements that will not qualify as leases under HKFRS 16.

HKFRS 16 is effective for annual periods beginning on or after 1 April 2019. The Group has decided not to early adopt HKFRS 16 in these condensed consolidated interim financial statements.

#### 2. REVENUE AND SEGMENT INFORMATION

Revenue represents the aggregate of gross proceeds from sales of electric vehicles, gross proceeds from sales of lithiumion batteries and its related products, income from leasing of electric vehicles, gross proceeds from sales of cathode materials for nickel-cobalt-manganese ("NCM") lithium-ion batteries and income from direct investments which includes loan financing, securities trading and asset investment.

	Six months ended	
	30.9.2018	30.9.2017
	(unaudited)	(unaudited)
	HK\$'000	HK\$'000
Type of goods or services		
Sales of electric vehicles	68,424	64,518
Sales of lithium-ion batteries and its related products	83,310	43,506
Income from leasing of electric vehicles	—	1
Sales of cathode materials for NCM lithium-ion batteries	100,255	169,032
	251,989	277,057
Income from direct investments	3,800	7,058
Total	255,789	284,115
Timing of revenue recognition		
A point in time	251,989	277,057

Operating segments are identified on the basis of internal reports which provide information about components of the Group. These information are reported to and reviewed by the Board, the chief operating decision maker of the Group, for the purposes of resource allocation and performance assessment. The Board considers that the Group is organised into business units based on their products and services, and has reportable operating segments as follows:

- (i) the vehicle design and electric vehicle production segment includes the vehicle design and the research and development, manufacture and sales of electric vehicles;
- (ii) the battery products segment includes the research and development, manufacture and sales of lithium-ion batteries and its related products;
- (iii) the electric vehicle leasing segment represents the provision of leasing service of electric vehicles including operating leases and finance leases;
- (iv) the battery materials production segment, which includes research and development, manufacture and sales of cathode materials for (1) NCM lithium-ion batteries and (2) lithium ferrous phosphate batteries; and
- (v) the direct investments segment represents various investments, including loan financing, securities trading and asset investment.

Reportable segment profit/(loss) before tax represents the profit earned by/(loss from) each segment without the allocation of central administration costs, central finance costs and other income earned which is not attributable to any reportable segment. Reportable segment profit/(loss) before tax also excludes the elimination of inter-segment profit/(loss).

# 2. REVENUE AND SEGMENT INFORMATION (Continued)

### (a) Segment information

#### For the six months ended 30.9.2018 (unaudited)

	Vehicle design and electric vehicle production <i>HK\$'000</i>	Battery products HK\$'000	Electric vehicle leasing HK\$'000	Battery materials production <i>HK\$'000</i>	Direct investments HK\$'000	Total <i>HK\$'000</i>
Revenue from external customers	68,424	83,310	_	100,255	3,800	255,789
Inter-segment revenue		1,108			2,779	3,887
Reportable segment revenue	68,424	84,418		100,255	6,579	259,676
Reportable segment loss before tax	(521,877)	(80,141)	(689)	(71,880)	(25,300)	(699,887)

		For the six months ended 30.9.2017 (unaudited)					
	Vehicle design and electric vehicle production <i>HK\$</i> '000	Battery products HK\$'000	Electric vehicle leasing HK\$'000	Battery materials production <i>HK\$</i> '000	Direct investments HK\$'000	Total <i>HK\$'000</i>	
Revenue from external customers	64,518	43,506	1	169,032	7,058	284,115	
Inter-segment revenue		10,200			16,818	27,018	
Reportable segment revenue	64,518	53,706	1	169,032	23,876	311,133	
Reportable segment profit/(loss) before tax	(325,729)	(165,734)	(195)	(28,683)	26,298	(494,043)	

#### As at 30.9.2018 (unaudited)

	Vehicle design and electric vehicle production <i>HK\$'000</i>	Battery products HK\$'000	Electric vehicle leasing HK\$'000	Battery materials production HK\$'000	Direct investments HK\$'000	Total <i>HK\$'000</i>
Reportable segment assets	5,881,603	1,070,820	18,661	1,087,018	263,989	8,322,091
Reportable segment liabilities	(3,353,976)	(1,497,064)	(1,727)	(359,784)	(168,282)	(5,380,833)
	Vehicle design and electric vehicle production	Battery products	As at 31.3.20 Electric vehicle leasing	18 (audited) Battery materials production	Direct investments	Total
	HK\$'000	HK\$ '000	HK\$ '000	HK\$'000	HK\$'000	HK\$'000
Reportable segment assets	7,420,930	1,298,986	21,200	1,274,307	306,588	10,322,011
Reportable segment liabilities	(4,410,796)	(1,567,967)	(2,196)	(410,013)	(176,579)	(6,567,551)

# 2. REVENUE AND SEGMENT INFORMATION (Continued)

(b) Reconciliations of reportable segment revenue, profit or loss, assets and liabilities

	Six months ended	
	30.9.2018	30.9.2017
	(unaudited)	(unaudited)
	HK\$'000	HK\$'000
Revenue		
Reportable segment revenue	259,676	311,133
Elimination of inter-segment revenue	(3,887)	(27,018)
Consolidated revenue	255,789	284,115
Loss		
Reportable segment loss before tax	(699,887)	(494,043)
Elimination of inter-segment loss	110	7,678
Reportable segment loss derived from the Group's external customers	(699,777)	(486,365)
Other income and other gains and losses, net	(66,072)	(13,218)
Depreciation	(405)	(768)
Finance costs	(130,918)	(130,956)
Unallocated corporate expenses	(58,343)	(91,784)
Consolidated loss before tax	(955,515)	(723,091)
	30.9.2018	31.3.2018
	(unaudited)	(audited)
	HK\$'000	HK\$'000
Assets		
Reportable segment assets	8,322,091	10,322,011
Unallocated corporate assets:	022	
Derivative financial instruments	822	19,183
Cash and cash equivalents Other unallocated corporate assets	149,866 174,180	101,157 203,936
	· · · · · · · · · · · · · · · · · · ·	205,950
Consolidated total assets	8,646,959	10,646,287
Liabilities		
Reportable segment liabilities	(5,380,833)	(6,567,551)
Unallocated corporate liabilities:		
Bank loans and other borrowings	(1,129,069)	(1,289,617)
Liability components of convertible bonds	(573,921)	(548,415)
Subscription receipts in advance Other unallocated corporate liabilities	(230,411)	(02.200)
Other unanocated corporate natimites	(184,032)	(92,299)
Consolidated total liabilities	(7,498,266)	(8,497,882)

	Six months ended	
	30.9.2018	30.9.2017
	(unaudited)	(unaudited)
	HK\$'000	HK\$ '000
Exchange gains/(losses), net	11,816	(14,090)
Net (loss)/gain on held-for-trading investments	(6,563)	16,148
Net loss on financial assets designated as at fair value		
through profit or loss ( <i>Note (a</i> ))	(57,054)	
Write-down of inventories	(33,073)	(7,854)
Reversal of write-down of inventories	—	1,185
Impairment loss on trade receivables	(129,750)	(3,045)
Impairment loss on contract assets	(10,250)	
Impairment loss on loan and other receivables	(22,008)	
Impairment loss on property, plant and equipment	(2,590)	
Impairment loss on intangible assets	(889)	
Impairment loss on interest in an associate (Note (b))	(11,194)	
Reversal of impairment losses on trade receivables	5,935	357
Loss on disposal of property, plant and equipment, net	(1,635)	(490)
Loss on disposal of subsidiaries (Note (c))	(9,743)	
	(266,998)	(7,789)

#### Notes:

- (a) On 30 October 2017, the convertible bonds issued by FDG Kinetic Limited ("FKL") (the "FKL CB") with the principal amount of HK\$110,000,000 held by Union Grace Holdings Limited ("Union Grace", a wholly-owned subsidiary of the Company) were disposed of to an independent third party purchaser at a consideration equal to the aggregate of (i) HK\$110,000,000 which has been received from the purchaser on the date of the sale and purchase agreement by way of cashier's orders; and additionally (ii) in the event the conversion right of any of the FKL CB is exercised, HK\$0.36 per conversion share so converted payable on the date of such exercise by way of cash (the "Contingent Assets"). Such Contingent Assets are designated and measured at fair value and included in financial assets at fair value through profit or loss during the year ended 31 March 2018. Thereafter, any change in fair value of the Contingent Assets is dealt with in profit or loss. The FKL CB was matured during the period ended 30 September 2018 and was fully settled. During the period ended 30 September 2018, net loss on financial assets designated as at fair value through profit or loss of HK\$57,054,000 (six months ended 30 September 2017: nil) was recognised in the condensed consolidated statement of profit or loss.
- (b) For the interest in an associate, Advanced Lithium Electrochemistry (Cayman) Co., Ltd. ("ALEEES"), at the end of the reporting period, the carrying amount exceeded its recoverable amount which was based on its market value less cost of disposal of approximately HK\$211,925,000 and thus an impairment loss of HK\$11,194,000 (six months ended 30 September 2017: nil) was recognised in the condensed consolidated statement of profit or loss.
- (c) On 3 May 2018, the Company, Preferred Market Limited ("PML", a wholly-owned subsidiary of the Company) and Hong Kong ShengHai DeYong Investment Limited (the "Purchaser", an independent third party to the Company), entered into a sale and purchase agreement. Pursuant to the agreement, PML agreed to sell and the Purchaser agreed to purchase the entire issued share capital of Giant Industry Holdings Limited, which indirectly holds 50% interests in Yunnan FDG Automobile Co., Ltd\* (雲南五龍汽車有限公司), for a net consideration of RMB73,436,000 (equivalent to approximately HK\$90,639,000), representing that the gross consideration of RMB80,000,000 (equivalent to HK\$98,741,000) net of a deduction of RMB6,564,000 (equivalent to HK\$8,102,000), being the excess of net accounts payable over the guaranteed amount in the completion account pursuant to the sale and purchase agreement based on our preliminary assessments. Loss on disposal of subsidiaries of HK\$9,743,000 was recognised in the condensed consolidated statement of profit or loss.

<sup>\*</sup> For identification purpose only

# 3. OTHER GAINS AND LOSSES, NET (Continued)

Notes: (Continued)

(c) Particulars of the disposal transaction are as follows:

Assets and liabilities at the date of disposal:	Provisional amounts (unaudited) <i>HK\$</i> '000
Inventories	98,405
Trade and bills receivables Contract assets	94,219
	116,425 106,436
Loan and other receivables Cash and cash equivalents	482
Bank loans and other borrowings	482 (84,957)
Trade and bills payables	(204,625)
Accruals and other payables	(204,023) (201,512)
Obligations under finance leases	(2,568)
Net amounts due to fellow subsidiaries	(281,436)
Non-controlling interests	173,543
Net liabilities disposed of	(185,588)
Loss on disposal of subsidiaries:	
Net liabilities disposed of	185,588
The fair value of the contractual right of licensing associated brand and trademarks	(11,140)
Release of exchange reserve	6,606
Waiver of net amounts due to fellow subsidiaries	(281,436)
Total net consideration	90,639
	(9,743)
Consideration was satisfied by:	
Cash consideration received	61,713
Cash consideration receivable	37,028
	98,741
Less: the excess of net accounts payable over the guaranteed amount	(8,102)
Total net cash consideration	90,639
An analysis of the cash flows in respect of the disposal is as follows:	
Cash consideration received	61.713
Cash and cash equivalents disposed of	(482)
	<u>, , , , , , , , , , , , , , , , , </u>
	61,231

### 4. FINANCE COSTS

	Six months ended	
	30.9.2018	30.9.2017
	(unaudited)	(unaudited)
	HK\$'000	HK\$'000
Interest expenses on convertible bonds		
<ul> <li>issued by the Company</li> </ul>	41,550	18,342
<ul> <li>issued by a listed subsidiary of the Company</li> </ul>	5,121	—
Interest on finance leases	3,012	3,094
Interest on bank loans and other borrowings wholly repayable within five years	124,077	160,983
Other borrowing costs	7,258	11,817
Total interest expenses on financial liabilities not at fair value through profit or loss	181,018	194,236
Less: Interest expenses capitalised into construction in progress	(3,147)	(18,855)
	177,871	175,381
Fair value loss/(gain) on derivative financial instruments	18,361	(1,089)
-	196,232	174,292

### 5. LOSS BEFORE TAX

Loss before tax is arrived at after (crediting)/charging:

	Six months ended	
	30.9.2018	30.9.2017
	(unaudited)	(unaudited)
	HK\$'000	HK\$'000
Interest income	(12,635)	(27,261)
Cost of inventories recognised as expenses		
<ul> <li>included in cost of sales</li> </ul>	227,916	254,115
<ul> <li>included in selling and distribution costs</li> </ul>	772	1,616
<ul> <li>included in research and development expenses</li> </ul>	560	20,216
<ul> <li>included in other gains and losses, net</li> </ul>	33,073	6,669
Amortisation of intangible assets	51,456	89,418
Depreciation of property, plant and equipment	96,320	98,732
Amortisation of interests in leasehold land held for own use under operating leases	4,658	3,906
Warranty provision	1,357	4,581
Other operating expenses (Note)	66,576	77,884

Note:

During the six months ended 30 September 2018, the other operating expenses amounted to HK\$66,576,000 in respect of certain indirect operating expenses arising from the under-utilisation of production capacity of the electric vehicle production plants in Hangzhou (six months ended 30 September 2017: HK\$77,884,000).

#### 6. INCOME TAX

	Six months ended	
	30.9.2018	30.9.2017
	(unaudited)	(unaudited)
	HK\$'000	HK\$'000
Overseas current tax charge for the period	384	612
Deferred tax credit	(13,731)	(19,970)
Total tax credit for the period	(13,347)	(19,358)

No provision for the Hong Kong profits tax or the PRC enterprise income tax has been made as the Group either sustained losses for taxation purposes or has available tax losses brought forward from prior years to offset against the current period estimated assessable profits in Hong Kong and the PRC for the six months ended 30 September 2018 and 2017. Taxes on overseas profits have been calculated at the rates of taxation prevailing in the jurisdictions in which the entity operates. The deferred tax of HK\$13,731,000 (six months ended 30 September 2017: HK\$19,970,000) that has been credited to the condensed consolidated statement of profit or loss arose from origination and reversal of temporary differences mainly in respect of fair value adjustments arising from acquisition of subsidiaries.

#### 7. LOSS PER SHARE

#### (a) Basic loss per share

The basic loss per share is calculated based on (i) the consolidated loss for the period attributable to owners of the Company of HK\$623,131,000 (Six months ended 30 September 2017: HK\$546,772,000); and (ii) the weighted average number of 22,417,886,000 (Six months ended 30 September 2017: 22,402,226,000) ordinary shares in issue during the period.

	Six months ended	
	30.9.2018	30.9.2017
	Weighted	Weighted
	average	average
	number of	number of
	ordinary	ordinary
	shares	shares
	(unaudited)	(unaudited)
	'000	'000
Issued ordinary shares at the beginning of the reporting period	22,413,077	22,398,476
Effect of issue of shares pursuant to share subscription	4,809	
Effect of issue of shares upon exercise of share options		3,750
Weighted average number of ordinary shares		
at the end of the reporting period	22,417,886	22,402,226

#### (b) Diluted loss per share

The calculation of diluted loss per share does not assume the exercise of the Company's outstanding share options or conversion of outstanding convertible bonds of the Group which had an anti-dilutive effect and would result in a reduction in loss per share for the six months ended 30 September 2018 and 2017. Therefore, the diluted loss per share is the same as the basic loss per share for the both periods.

### 8. INTERIM DIVIDEND

The Board has resolved not to declare an interim dividend for the period (six months ended 30 September 2017: nil).

#### 9. TRADE AND BILLS RECEIVABLES / CONTRACT ASSETS

	30.9.2018 (unaudited) <i>HK\$'000</i>	31.3.2018 (audited) <i>HK\$'000</i>
Trade receivables	733,574	1,732,436
Bills receivable	15,651	14,682
Less: Allowance for doubtful debts	(330,994)	(337,951)
	418,231	1,409,167
Contract assets	624,175	_
Less: Allowance for doubtful debts	(104,837)	
	519,338	

An ageing analysis of trade and bills receivables, based on the invoice date (or date of revenue recognition, if earlier), is as follows:

	30.9.2018 (unaudited) <i>HK\$'000</i>	31.3.2018 (audited) <i>HK\$'000</i>
Within 1 month	17,056	54,731
Over 1 month but within 3 months	22,048	114,645
Over 3 months but within 6 months	15,751	251,596
Over 6 months but within 9 months	28,446	154,976
Over 9 months but within 1 year	14,602	126
Over 1 year	320,328	833,093
	418,231	1,409,167

Trading terms with customers are either on a cash basis or on credit. For those customers who trade on credit, a credit period generally ranging from one month to six months is allowed. Credit limits are set for those customers. The Group seeks to maintain tight control over its outstanding receivables in order to minimise credit risk. Overdue balances are regularly reviewed by senior management of the Group.

During the six months ended 30 September 2018, the Group performed recoverability assessments on those customers with long overdue balances. Amounts of HK\$129,750,000 and HK\$10,250,000 (31 March 2018: HK\$269,987,000 and nil) were recognised as allowance for doubtful debts on trade receivables and contract assets, respectively, using expected credit loss model, taking into account the financial status and repayment records of those individual customers, as well as the status of the electric vehicles sold to them. The carrying amounts of the balances approximate their fair values.

Certain portion of the sales of electric vehicles of the Group will be settled by the PRC government, on behalf of the customers of the Group, for the sales of electric vehicles, by the way of national subsidies in accordance with the Circular on Financial Support Policies for the Promotion and Application of New Energy Vehicles 2016-2020 (Cai Jian [2015] 134) and other relevant and applicable government's notices and policies promulgated by the PRC government, and the sales contracts made between the Group and these customers. As at 30 September 2018 and 31 March 2018, the subsidy receivables from the PRC government, net of impairment losses, amounting to HK\$519,338,000 and HK\$680,422,000, respectively, were subject to the relevant subsidy policies and were not unconditional. As at 31 March 2018, the subsidy receivables were principally grouped under trade and bills receivables with the age bands of over 1 year and were considered not past due. In view of change in accounting policies, the subsidy receivables of HK\$680,422,000 were reclassified from trade and bills receivables to contract assets upon adoption of HKFRS 15 since 1 April 2018. As at 30 September 2018, the subsidy receivables of HK\$519,338,000 were presented as contract assets.

As at 30 September 2018, certain electric vehicles sold were pledged to the Group as collaterals by certain customers against certain portion of Group's trade receivables amounting to HK\$11,455,000 (31 March 2018: nil).

### 10. LOAN AND OTHER RECEIVABLES

	30.9.2018	31.3.2018
	(unaudited)	(audited)
	HK\$'000	HK\$'000
Loan receivables	230,812	211,344
Other receivables	385,149	418,615
Less: Allowance for doubtful debts	(91,027)	(73,432)
	524,934	556,527
Deposits and prepayments	119,430	244,366
Value-added-tax receivables	218,400	391,240
	862,764	1,192,133
Presented by:		
Non-current assets	16,595	16,128
Current assets	846,169	1,176,005
	862,764	1,192,133

### 11. BANK LOANS AND OTHER BORROWINGS

At 30 September 2018, the bank loans and other borrowings were repayable as follows:

	30.9.2018 (unaudited) <i>HK\$'000</i>	31.3.2018 (audited) <i>HK\$'000</i>
Within 1 year	1,673,180	1,628,383
After 1 year but within 2 years	286,368	564,901
After 2 years but within 5 years	1,015,813	1,129,367
	2,975,361	3,322,651
Presented by:		
Current liabilities	1,673,180	1,628,383
Non-current liabilities	1,302,181	1,694,268
	2,975,361	3,322,651

#### 11. BANK LOANS AND OTHER BORROWINGS (Continued)

At 30 September 2018, the bank loans and other borrowings were secured as follows:

	30.9.2018 (unaudited) <i>HK\$'000</i>	31.3.2018 (audited) <i>HK\$'000</i>
Bank loans		
- secured (Note (a))	1,734,257	1,799,442
- unsecured	22,728	149,760
Total bank loans (Note (c))	1,756,985	1,949,202
Other borrowings		
- secured (Note (b))	1,018,876	1,113,949
- unsecured	199,500	259,500
Total other borrowings (Note (c))	1,218,376	1,373,449
	2,975,361	3,322,651

Notes:

- (a) As at 30 September 2018, the bank loans were secured by certain land and buildings, machinery and equipment and construction in progress of the Group with a total carrying amount of HK\$2,332,587,000 (31 March 2018: HK\$2,497,659,000), share charges over certain shares of the subsidiaries of the Company, trade and bills receivables and contract assets of totally HK\$296,171,000 (31 March 2018: HK\$30,891,000) and intra-group trade receivables of the Group, and guaranteed by two (31 March 2018: three) executive directors of the Company.
- (b) As at 30 September 2018, the secured other borrowings included (i) a loan of HK\$586,248,000 (31 March 2018: HK\$583,602,000) which was secured by debentures in favour of the lender by way of the first fixed and floating charges over the tangible moveable property and investments of two wholly-owned subsidiaries of the Company and share charges over all issued shares of its two wholly-owned subsidiaries and 74.56% of the issued shares of FKL, a non-wholly-owned listed subsidiary of the Company; (ii) a loan of HK\$175,000,000 (31 March 2018: HK\$150,000,000) which was secured by a promissory note issued by FKL held by the Company (31 March 2018: certain principal amount of convertible bonds of FKL held by the Group), a fixed and floating charge over all the undertaking, property and assets of a wholly-owned subsidiary of the Company and a share charge over 75% (31 March 2018: 51%) of issued shares of its wholly-owned subsidiary; (iii) loans of HK\$209,083,000 (31 March 2018: HK\$294,136,000) which were secured by trade receivables of HK\$12,029,000 (31 March 2018: nil), intragroup trade and bill receivables and a bank deposit of HK\$49,336,000 (31 March 2018: HK\$54,181,000) of the Group; and (iv) loans of HK\$48,545,000 (31 March 2018: HK\$86,211,000) which were secured by certain machineries of the Group.
- (c) As at 30 September 2018, bank loans of HK\$1,756,985,000 (31 March 2018: HK\$1,949,202,000) were denominated in Renminbi ("RMB"), United States dollars or Euro and bearing interest at prevailing market interest rates; and other borrowings of HK\$1,218,376,000 (31 March 2018: HK\$1,373,449,000) were denominated in RMB or Hong Kong dollars and bearing fixed interest rates.

### 12. TRADE AND BILLS PAYABLES

	30.9.2018 (unaudited) <i>HK\$'000</i>	31.3.2018 (audited) <i>HK\$'000</i>
Trade payables	436,887	626,599
Bills payable	156,555	333,030
	593,442	959,629

An ageing analysis of trade and bills payables, based on the invoice date, is as follows:

	30.9.2018	31.3.2018
	(unaudited)	(audited)
	HK\$'000	HK\$'000
Within 1 month	29,404	83,559
Over 1 month but within 3 months	109,190	242,510
Over 3 months but within 1 year	370,759	521,065
Over 1 year	84,089	112,495
	593,442	959,629

The carrying amounts of trade and bills payables approximate their fair values. As at 30 September 2018, bills payable of HK\$49,054,000 (31 March 2018: HK\$179,660,000) were secured by bank deposits of HK\$47,285,000 (31 March 2018: HK\$177,790,000).

#### 13. OBLIGATIONS UNDER REDEEMED CONVERTIBLE BONDS AND LITIGATION UPDATES

On 8 March 2011, the Company issued a redemption notice to Mei Li New Energy Limited ("Mei Li") which was beneficially wholly-owned by Mr. Winston Chung (formerly known as Chung Hing Ka) ("Mr. Chung") for the redemption of convertible bonds at total face value of approximately HK\$760,752,000 (the "Redemption Amount"). Legal proceedings have been instituted against Mr. Chung and/or companies which are controlled and/or owned by him (together the "Chung Parties") (the "High Court Proceedings"). The convertible bonds were issued to Mei Li pursuant to a series of agreements between the Group and the Chung Parties, which are the subject of the dispute in the High Court Proceedings. As supported by an independent forensic accountant report commissioned by the Group, the damages claimed by the Group in the High Court Proceedings (the "Claim Amount") are estimated to be substantially larger than the Redemption Amount and the Group has sought to set off a portion of the Claim Amount against the Redemption Amount (the "Set-Off").

On 5 March 2013, the High Court of Hong Kong (the "HK Court") issued a judgment in favour of the Company, granting the Company unconditional leave to defend the Claim Amount and to argue the Set-Off (the "5 March 2013 Judgment"). Effectively, since 5 March 2013, the Company's payment obligations under the redeemed convertible bonds is subject to a stay of execution pending determination of the High Court Proceedings.

By reason that the 5 March 2013 Judgment stands and considering the time required for the resolution of the relevant legal proceedings and various interlocutory applications of the parties, the directors of the Company do not expect that the Company will be required to settle the Redemption Amount in the near future. In any event, Mr. Chung was adjudged bankrupt on 27 February 2013 and the property of Mr. Chung became vested in the trustees-in-bankruptcy (the "Trustee"). By an order of the HK Court on 26 February 2017, Mr. Chung's bankruptcy has been extended for a period of 4 years from 26 February 2017. Regarding the Bankruptcy proceedings, the Trustee did take over four companies owned and/or controlled by Mr. Chung, including Mei Li, one of the defendants of the High Court Proceedings in around middle of 2018 and now in the process of making application to take over other companies, which include the holding companies of the remaining five defendants in the High Court Proceedings.

Based on the legal opinion of the Company's lawyers, payment of the Redemption Amount would likely not arise for at least 12 months from the end of the reporting period. Under such circumstances, the Board considered it was appropriate to classify the obligations under the redeemed convertible bonds of approximately HK\$760,752,000 as non-current liabilities.

#### 14. CAPITAL COMMITMENTS

The Group had the following capital commitments at the end of the reporting period:

	30.9.2018	31.3.2018
	(unaudited)	(audited)
	HK\$'000	HK\$ '000
Contracted, but not provided for capital commitments in respect of:		
- capital expenditures of the Group's factories in the PRC (Note)	1,308,793	1,434,146
- investment in a joint venture	_	38,750
- investments in associates	12,387	13,603
	1,321,180	1,486,499

Note:

As at 30 September 2018, the amounts of HK\$715,088,000 (31 March 2018: HK\$703,613,000) related to capital expenditures of electric vehicle production plants in Guizhou will be financed with the assistance of the Guizhou local government.

#### **15. EVENTS AFTER THE REPORTING PERIOD**

- (a) On 28 July 2018, the Company entered into a subscription agreement to conditionally allot and issue 2,600,000,000 ordinary shares of the Company under general mandate to an independent subscriber for HK\$0.09 per new share. The deposits for the subscription of approximately HK\$230 million was received during the six months ended 30 September 2018 and included in accruals and other payables in the condensed consolidated statement of financial position as at 30 September 2018. The subscription transaction was completed on 2 October 2018 and raised net proceeds of approximately HK\$230 million to the Group.
- (b) On 9 September 2018, the Company entered into a subscription agreement to conditionally allot and issue 7,000,000,000 ordinary shares of the Company under specific mandate to the same subscriber as mentioned in Note 15(a) above for HK\$0.09 per new share and will raise net funds of approximately HK\$627 million. The subscription agreement was approved by a resolution passed at the special general meeting of the Company held on 5 November 2018. As disclosed in the announcement of the Company dated 21 November 2018, the Company and the subscriber agreed to extend the date of completion of the subscription agreement to 4 December 2018. Up to the date of this announcement, the subscription has not yet been completed.
- (c) On 18 October 2018, a settlement agreement was entered into by, among others, the Company, FDG Strategic Investment Limited ("FDG Strategic"), Chanje Energy, Inc. ("Chanje") and Smith Electric Vehicles Corp ("Smith", a joint venture partner of Chanje). Pursuant to the settlement agreement, among others, (i) Smith will transfer its approximately 16.84% equity interest in Chanje to the Company; (ii) the Company will allot and issue 476,666,666 ordinary shares of the Company to Smith and pay an amount of US\$1,312,661.25 to Smith; (iii) Smith will assign to the Company all of its rights, title, and interests granted to it by Chanje pursuant to the contribution agreement dated 4 May 2015 entered into between Smith and Chanje (the "Smith Contribution Agreement"), including but not limited to the contractual right to designate two members to the board of directors of Chanje; (iv) the Company shall release and return to Smith all the Company's common and series E shares in Smith and cancel any rights arising therefrom; and (v) Chanje shall transfer and release to Smith all of Smith's rights and property contributed, transferred or in any manner granted to Chanje and all of the licensed intellectual property contributed by Smith pursuant to the Smith and Chanje provided that Chanje and the Company shall be permitted to continue to utilise on a non-exclusive basis as agreed.

Upon completion of the transfer of approximately 16.84% equity interest in Chanje by Smith to the Company, Chanje will be owned as to 94.74% by the Group and 5.26% by the employee benefit trust established by the Company. As the Group has the right to nominate and appoint the majority of the directors of Chanje, Chanje will become a subsidiary of the Group. Up to the date of this announcement, the settlement has not yet been completed.

(d) Pursuant to a board resolution of an associate passed on 19 November 2018, the Group agreed to dispose of the entire interest in the associate with carrying amount of approximately HK\$144,891,000 as at 30 September 2018 to one of the existing shareholders of the associate. Up to the date of this announcement, the disposal transaction has not been completed as further details or terms of the disposal are still under negotiation among the parties.

# MANAGEMENT DISCUSSION AND ANALYSIS

FDG Electric Vehicles Limited (the "Company" or "FDG", together with its subsidiaries collectively, the "Group") is a pure electric vehicle manufacturer. FDG aims to become a globally recognised manufacturer of more economical, greener and more energy-efficient pure electric vehicles. The Group's core businesses include ground-up research, design and development, and manufacturing and sales of pure electric vehicles; manufacturing and sales of lithium-ion ("Li-ion") batteries and cathode materials for lithium-ion batteries. FDG Kinetic Limited ("FKL", stock code: 378, together with its subsidiaries, collectively the "FKL Group") is an indirect non-wholly-owned subsidiary of the Company. FDG's mission is to replace and electrify the commercial vehicle segment of the internal combustion engine ("ICE") vehicles which is the most possible segment to be electrified.

# MARKET OVERVIEW

During the period under review, the global economic development had faced many uncertainties like U.S. interest rate hike caused emerging market currencies weakened; geopolitical risks sent oil price surging; Sino-US trade tensions worsened due to trade unilateralism. However, China's economy maintained steady growth in the first half of 2018 with a GDP growth of 6.8% year over year, while inflation and employment rate remained stable. In the first half of 2018, China's economy was in the process of further economic structure adjustment and is expected to be continued.

While other countries successively promised to reduce carbon emission and aimed to replace conventional ICE vehicles with new energy vehicles ("NEV"), China is a clear global leader in adopting electric vehicles ("EV"). According to the statistics from the China Association of Automobile Manufacturers, from January to September 2018, the production and sales volume of NEV added up to 735,000 units and 721,000 units, up by 73.0% and 81.1% year-on-year, respectively. In particular, the production and sales volume of pure electric vehicles added up to 555,000 units and 541,000 units, up by 58.9% and 66.2% year-on-year, respectively. Moreover, by the end of June 2018, the NEVs on the road in China added up to 1,990,000 units, in particular, pure electric vehicles on the road accounted for 1,620,000 units. Benefitting from the support of government policies, global customers' increasing awareness of environmental protection and battery technology advancement, the total cost of ownership of EVs is decreasing and it is expected that the NEV market in China will continue to grow in a rapid pace.

The most notable policy in the first half of 2018 was "The Notice on the Adjustment and Improvement of Financial Subsidy Policies for the Promotion of Application of New Energy Vehicles" (《關於調整完善新能源汽車推廣應用財政補貼政策的通知》) announced by the Chinese government in February 2018. The new subsidy standard, effective since 12 June 2018, lowers or cancels subsidies to NEV with low driving range and low technology level but offers higher subsidies to NEV with longer driving range and higher battery energy density. Due to the adjustment of the NEV subsidy policies, the NEV industry will transit from policy driven to market orientated. The policy aims to remove and decrease subsidies to NEV with low driving range while encouraging technological revolution from the industry and to propel the industry to adopt a higher quality development which will be favorable to the long-term sustainable growth of the NEV industry.

## **BUSINESS REVIEW**

### Electric Vehicle Business

FDG focuses on its core B2B segment in electric commercial vehicles as its electric commercial vehicles are a result of the Group's years of research and development effort and are ready to enter the market. In addition, electric commercial vehicles have higher efficiency in reducing carbon emissions. We believe that the B2B segment is the most valuable asset of the Group. Taking into account FDG's first mover advantage in the B2B segment, the total cost of ownership concerns from fleet operators and the increasing environmental awareness by fleet operators, FDG believes these factors will be the turning point for the commercial electric vehicle market.

### Changjiang EV, a brand of FDG, displayed in the Beijing Auto Show

Changjiang EV, a brand of FDG, unveiled six electric commercial vehicles with the theme of "Heritage and Innovation" in the Beijing Auto Show. This had shown FDG's determination to deploy its unique Replacement Strategy to aim at niche segments. Six new pure electric logistics vehicle models were demonstrated by the Group. In the logistics niche segment, our newly-announced products could fully replace traditional ICE logistics vehicles. Our featured first-ever exported vehicle model V08S was also displayed on stage. This logistics vehicle model has already been granted with full U.S. homologations and is already running in the streets in the U.S. delivering goods for large American logistics companies.

### Continually expanding into local niche segments

The new subsidy policy became effective on 12 June 2018. Affected by the decrease in subsidies, the new energy commercial vehicle market saw decline in sales. The Group will persist in adopting the "Replacement Strategy", gradually replacing the conventional ICE vehicles in various niche segments, thereby increasing the Group's overall EV market share. The Group's high-end electric commercial vehicles serviced multiple international events such as the G20 Hangzhou Summit and the Boao Forum for Asia. They served as the designated guest shuttles in the events and were a demonstration to the world about the Group's capabilities in high-end pure electric commercial vehicle manufacturing technology. The Group's high-end electric commercial vehicles will service in high-end conferences guests shuttles, VIP pick-up at tourist attractions, as well as in high-end hotels' VIP pick-up.

## Ryder placed a reservation order for additional electric logistics vehicles

In last year, the Group finalised an exclusive partnership with Ryder System Inc. ("Ryder", NYSE: R). Through this partnership, FDG could leverage on Ryder's network of 800 locations in the U.S. which enables our vehicles to be sold to other blue-chip customers and provide original equipment manufacturer (OEM) level maintenance services through Ryder. In the meantime, we have exported the first batch of electric logistics vehicles to Ryder.

Given the Group's product's superior qualities and the uniqueness in the market, Ryder placed a reservation order for additional electric logistics vehicles during the period under review. In fact, businesses of various sizes and industries continue to see the benefits of EVs, and especially from those companies in the "last-mile" delivery industry. The Group's zero-emission electric logistics vehicles allow its customers to lower their total cost of ownership; operate with higher environmental efficiency; increase its commercial values as well as bring a cleaner environment to the community. Therefore we are confident that there will be more blue-chip logistics customers purchasing the Group's products in the future.

# **Battery Business**

Li-ion batteries are mostly deployed in three main downstream segments, which are consumable batteries (electronic products), power batteries (new energy vehicles) and energy storage batteries. Currently, the energy storage batteries market in China is relatively small; consumable batteries are gradually dropping in market shares and the new demands and investments in the Li-ion battery industry are focused on the power batteries segment. Power batteries will be the largest engine to drive the Li-ion battery market forward.

Driven by the vehicles electrification boom, huge amount of capitals poured into the battery industry, therefore creating massive production capacity. The profit of power batteries was further squeezed by the decrease in subsidy making the overall battery industry highly competitive. In such competitive environment, the Group executed a cost control programme in a pragmatic manner in order to maintain its competitive edge in the market. The Group successfully negotiated with its upstream suppliers for lower costs in purchasing cathode materials, anode materials, electrolytes and separators. The Group also managed to increase its labour productivity per unit and implemented seasonal production planning that are of its cost control effort. As to product development, the Group has continually improved its batteries' energy density and lifespan, and has developed battery modules that are suitable for varieties of EVs and energy storage systems which enriches the Group's product lines to satisfy different customer needs.

Under the highly competitive market environment in the PRC, the Group has always been developing overseas market business. The Group's battery products are mainly exported to Europe, such as Germany, Belgium, Italy and Russia. In the European market, the Group's battery products are mainly used for energy storage purpose since the European energy storage industry is developed earlier and more mature in comparing with the Chinese energy storage industry; the customers in the energy storage industry do not blindly pursue high energy density, instead, they value battery's stability and safety more.

# Cathode Material Business

On 26 March 2018, FKL, FDG's subsidiary, announced that all four production lines in Chongqing production base have been allocated for producing ternary products - the cathode material of Li-ion batteries for a client until 31 December 2018. Currently, the four production lines are operating at almost full capacity, providing stable revenue at least until the end of December 2018.

Apart from the A1 to A4 production lines in Chongqing production base at almost full capacity, the FKL Group has been strengthening its production capacity. The new A5 and A6 production lines are currently under construction with designed annual capacity of 2,400 tonnes ternary materials and are expected to be completed by the end of 2018. After completing the construction of the new A5 and A6 production lines, together with the existing A1 to A4 production lines, the designed annual capacity of Chongqing production base is estimated to reach 7,200 tonnes. The Group's associate, Advanced Lithium Electrochemistry (Cayman) Co., Ltd. ("ALEEES") which operates in Taiwan, specialises in manufacturing Lithium-Iron-Phosphate (LFP) cathode materials. Affected by the decline in the NEV subsidy and the lifted subsidy hurdle, the demands of LFP cathode material were substantially decreased, therefore ALEEES plans to export products to overseas market in order to increase its revenue.

With the adjustment of the new subsidy policy, the electric vehicle industry chain is committed to developing higher energy density products. The FKL Group is dedicated to improving its product competitiveness, developing higher energy density and safer cathode materials that stick to the market trend. The FKL Group is mainly supplying NCM523 products and conducting research and development on NCM622, NCM811 and NCA ternary products currently. The FKL Group's research and development team for cathode materials is led by a group of experts from Japan and the PRC where the team focuses on developing ternary cathode materials and operates with complementary testing equipment and researchers.

# FINANCIAL REVIEW

### Revenue

During the period under review, the Group's revenue decreased by approximately 10.0% to approximately HK\$255.8 million as compared with the revenue of approximately HK\$284.1 million of the last corresponding period.

The decrease was mainly due to a combined effect of (i) the slight increase in the sales of electric vehicles represented by a revenue of approximately HK\$68.4 million in the current period, an increase of approximately 6.0% as compared to a revenue of approximately HK\$64.5 million of the last corresponding period; (ii) an increase in sales of battery products of approximately HK\$39.8 million to external customers as compared to that of the last corresponding period due to an increase in demand of battery products from overseas market; and (iii) the substantial decrease in sales of cathode materials from the battery materials production business, represented by a revenue of approximately HK\$100.3 million, a decrease of approximately 40.7% as compared with a revenue of approximately HK\$169.0 million of the last corresponding period, which was mainly attributable to the delay in production schedule after adjusting production lines to carry out subcontracting sales to a customer.

### Gross profit and margin

The Group's gross profit decreased to approximately HK\$26.6 million of the period under review from approximately HK\$29.5 million of the last corresponding period. The overall gross profit ratio was at approximately 10.4% of the period under review as compared with approximately 10.4% of the last corresponding period, which was at similar level. With the lower production volume in both financial periods, the Group's gross profit ratio was still in a low position. However, the Group will strive to decrease the production cost per unit through increasing production volume and increasing efficiency in the next financial period.

### Other gains and losses, net

During the period under review, the other net losses amounted to approximately HK\$267.0 million, representing an increase of loss of approximately HK\$259.2 million comparing with other net losses of approximately HK\$7.8 million of the last corresponding period. Such losses mainly represent (i) the net loss on financial assets designated as at fair value through profit or loss upon maturity of the convertible bonds issued by the Group of approximately HK\$57.1 million which did not incur in the last corresponding period; (ii) the impairment losses on trade receivables of approximately HK\$129.8 million of the last corresponding period; and (iii) impairment losses on loan and other receivables of approximately HK\$2.0 million of the last corresponding period; and (iii) impairment losses on loan and other receivables of approximately HK\$22.0 million mainly arising from impairment on a loan to an independent third party, which did not incur in the last corresponding period.

### Selling and distribution costs

During the period under review, selling and distribution costs amounted to approximately HK\$46.7 million, representing an increase of approximately HK\$3.0 million, comparing with approximately HK\$43.7 million of the last corresponding period. It included mainly marketing expenses, warranty expenses and selling expenses of the Group.

### General and administrative expenses

During the period under review, general and administrative expenses amounted to approximately HK\$201.5 million, representing a decrease of approximately HK\$82.6 million comparing with approximately HK\$284.1 million of the last corresponding period, which was mainly attributable to (i) the decrease in equity-settled share-based payments of approximately HK\$25.8 million mainly arising from share options granted to directors of the Company; (ii) the decrease in staff costs including directors' emoluments; and (iii) the decrease in other administrative expenses by means of reallocating and consolidating internal resource to enhance the cost effectiveness of operation.

### **Research and development expenses**

During the period under review, research and development expenses amounted to approximately HK\$46.5 million, representing a decrease of approximately HK\$20.7 million comparing with approximately HK\$67.2 million of the last corresponding period, which was mainly attributable to that the Group's strategy of focusing on those research and development that can be utilised into production in short term.

## Finance costs

During the period under review, finance costs amounted to approximately HK\$196.2 million, representing an increase of approximately HK\$21.9 million comparing with approximately HK\$174.3 million of the last corresponding period, which was mainly attributable to the turnaround effect of the fair value gain on derivative financial instruments of approximately HK\$1.1 million of the last corresponding period to a loss of approximately HK\$18.4 million of the period under review.

### Other operating expenses

During the period under review, other operating expenses amounted to approximately HK\$66.6 million, representing a decrease of approximately HK\$11.3 million comparing with approximately HK\$77.9 million of the last corresponding period in respect of certain indirect operating expenses arising from the under-utilisation of production capacity of the electric vehicle production plant in Hangzhou.

### Amortisation of intangible assets

During the period under review, amortisation of intangible assets amounted to approximately HK\$51.5 million, representing a decrease of approximately HK\$37.9 million comparing with approximately HK\$89.4 million of the last corresponding period, as most of the intangible assets related to battery products segment were fully impaired in the last financial year.

### Share of results of joint ventures

During the period under review, share of net losses of joint ventures amounted to approximately HK\$82.5 million, representing a substantial increase of approximately HK\$44.8 million comparing with approximately HK\$37.7 million of the last corresponding period, which was mainly attributable to an increase in the share of the loss of a joint venture, Chanje Energy, Inc. ("Chanje") to approximately HK\$87.6 million for the period under review from a loss of approximately HK\$41.1 million of the last corresponding period, which was mainly attributable to (i) the increase of sales and engineering staff and marketing expenses of Chanje for our expansion in the US market; and (ii) amortisation of intangible assets of Chanje made for the period under review which did not incur in the last corresponding period.

# Loss for the period

The Group has widened its loss for the period to approximately HK\$942.2 million from approximately HK\$703.7 million of the last corresponding period, with the combination effects as mentioned above.

The Group recorded loss before interest, tax, depreciation and amortisation of approximately HK\$625.2 million for the period under review, representing an increase of approximately HK\$269.5 million, comparing with approximately HK\$355.7 million of the last corresponding period. Such increase was mainly attributable to the increase in other net losses, finance costs and the share of losses of associates and joint ventures incurred.

During the period under review, the Group recorded a loss attributable to owners of the Company of approximately HK\$623.1 million, representing an increase of approximately HK\$76.3 million comparing with approximately HK\$546.8 million of the last corresponding period.

## Goodwill

Goodwill that arising on the acquisition of business are allocated to the Group's cash generating units identified according to the Group's operating segments. As at 30 September 2018, goodwill amounted to approximately HK\$620.9 million, decreased by approximately HK\$61.0 million comparing with those as at 31 March 2018, which was arising from the exchange rate fluctuations.

# Property, plant and equipment and interests in leasehold land held for own use under operating leases

As at 30 September 2018, property, plant and equipment and interests in leasehold land held for own use under operating leases totally amounted to approximately HK\$3,598.0 million, decreased by approximately HK\$300.3 million comparing with those as at 31 March 2018, which was mainly arising from the exchange rate fluctuations.

## Inventories

As at 30 September 2018, inventories amounted to approximately HK\$333.7 million, decreased by approximately HK\$233.1 million comparing with those as at 31 March 2018, which was mainly due to (i) the decrease in inventories for electric vehicle production segment upon the disposal of Yunnan electric vehicles business as well as the inventories utilisation control by Hangzhou production site, and (ii) the speed up of sales of old inventories by the battery products segment.

## Trade and bills receivables/Contract assets

For trade and bills receivables, the amount was approximately HK\$418.2 million as at 30 September 2018, decreased by approximately HK\$991.0 million comparing with those as at 31 March 2018, which was mainly attributable to (i) reclassification from trade and bills receivables to contract assets of approximately HK\$680.4 million as at 1 April 2018 in view of change in accounting policies; (ii) the decrease in trade receivables of electric vehicle production segment arising from the disposal of Yunnan electric vehicles business; and (iii) the impairment losses of trade receivables on certain customers with long overdue balances.

The Group generally provides a credit period of one month to six months to its customers. Credit limits are set for those customers. The Group seeks to maintain tight control over its outstanding receivables in order to minimise credit risk. As at 30 September 2018, trade receivables that were past due but not impaired were approximately HK\$322.9 million (31 March 2018: approximately HK\$464.7 million). They are mainly attributable to the change in the PRC subsidy policies which had direct impact on the customers' ability to settle debts promptly and make payment as a result of the delayed timing in receipt of local subsidies by the customers, which in turn delayed their repayment to the Group. Overdue balances are regularly reviewed by the senior management of the Group. For those past due customers, the Group has performed a series of additional procedures to assess the recoverability of these overdue amounts.

For contract assets, the amount represented the subsidy receivables from the PRC government were subject to the relevant subsidy policies and not unconditional but not past due. As at 30 September 2018, contract assets amounted to approximately HK\$519.3 million, representing a decrease of approximately HK\$161.1 million comparing with the amounts classified in trade and bills receivables of approximately HK\$680.4 million as at 1 April 2018 as mentioned above, which was mainly attributable to the decrease in subsidy receivables from the disposal of Yunnan electric vehicles business.

During the period under review, amount of approximately HK\$129.8 million and approximately HK\$10.3 million was provided as allowance for doubtful debts on trade receivables and contract assets, respectively, after reviewing the financial status and repayment records of those individual customers as well as the status of the electric vehicles sold to them.

# Loan and other receivables

The decrease in loan and other receivables (including current and non-current portions) by approximately HK\$329.3 million from approximately HK\$1,192.1 million as at 31 March 2018 to approximately HK\$862.8 million as at 30 September 2018, was mainly attributable to (i) the decrease in other receivables, deposits and prepayments and value-added-tax receivables resulted from the disposal of Yunnan electric vehicle business; and (ii) the refund of value-added-tax receivables of some PRC companies in accordance with the relevant government notices.

# Trade and bills payables

Trade and bills payables amounted to approximately HK\$593.4 million (31 March 2018: approximately HK\$959.6 million) as at 30 September 2018, decreased by approximately HK\$366.2 million, which was mainly attributable to (i) the decrease in trade and bills payables of approximately HK\$204.6 million resulted from disposal of Yunnan electric vehicles business; and (ii) the scale down of production of battery products for those non-profitable sections.

## Accruals and other payables

The decrease in accruals and other payables by approximately HK\$43.2 million from approximately HK\$1,375.6 million as at 31 March 2018 to approximately HK\$1,332.4 million as at 30 September 2018, was mainly attributable to the decrease in accruals and other payables of approximately HK\$201.5 million resulted from the disposal of Yunnan electric vehicles business.

# Convertible bonds

The Group had two tranches of convertible bonds due in 2020 and 2021, respectively. The liability components of convertible bonds (including current and non-current portion) amounted to approximately HK\$573.9 million as at 30 September 2018 as compared with approximately HK\$646.5 million as at 31 March 2018, decreased by approximately HK\$72.6 million, which was mainly attributable to the repayment of the convertible bonds due in 2018 by a listed subsidiary of the Company during the period under review.

# Segment Information

## Vehicle design and electric vehicle production business

During the period under review, the segment revenue during the period increased slightly by approximately 6.0% to approximately HK\$68.4 million, comparing with approximately HK\$64.5 million of the last corresponding period. It is mainly attributable to the slight increase in sale volume of commercial electric vehicles. Nevertheless, the Group would still encounter a downside performance of electric vehicle segment compared with 2018 financial year due to keen competition within the PRC market and the impact of a tariff imposed by the United States of America (the "US") under the US-China trade war which slow down our sales in the US market as planned. Upon continuously receiving purchase orders from the US, the Group is confident to minimise the negative impact of these market conditions.

The gross profit ratio from the electric vehicle production business after elimination of inter-segment transactions was approximately 9.2% of the period under review comparing with approximately 18.0% of the last corresponding period, which was mainly attributable to the direct impact of the reduction of the new energy subsidies in the PRC that the Group has to reduce the selling price to cope with keen competition in the PRC market. The segment loss before tax for the period under review was approximately HK\$521.9 million, an increase of approximately HK\$196.2 million as comparing with approximately HK\$25.7 million of the last corresponding period, which was mainly attributable to the combined effect of (i) the impairment losses on trade receivables and contract assets of approximately HK\$129.8 million and approximately HK\$10.3 million, respectively for those customers with long outstanding balances and (ii) the increase in share of loss of a joint venture, Chanje, which incurred costs to expand the sale team to develop the market in the US.

## Battery products business

The revenue from battery products business before the elimination of inter-segment transactions increased from approximately HK\$53.7 million of the last corresponding period to approximately HK\$84.4 million of the period under review, representing an increase of approximately 57.2%. It is mainly attributable to the increase in demand from overseas market. The Group not only continue to enhance battery density and the quality of battery products, but also provide energy storage and recharging solutions to the various customers to broaden the customer bases as well as continue to expand the overseas market.

The gross profit ratio from the battery products business from external customers increased from approximately 15.1% of the last corresponding period to approximately 16.9% of the period under review. Such increase was mainly attributable to the increase in revenue from overseas market with higher profit margin than the PRC market.

During the period under review, the battery products business narrowed its segment loss before tax to approximately HK\$80.1 million from approximately HK\$165.7 million of the last corresponding period, which was principally attributable to (i) the decrease in research and development costs and amortisation of intangible assets; and (ii) the scale down of those non-profitable sites and expansion of those high margin sites and markets.

# Electric vehicle leasing business

The electric vehicle leasing business was not active during the period under review. The segment loss before tax for the period under review was approximately HK\$0.7 million, a decrease of approximately HK\$0.5 million as comparing with approximately HK\$0.2 million of the last corresponding period. The Group will maintain the existing operating and marketing channels to cope with the Group's future development. The demand for electric vehicle financing lease services are expected to remain strong in the future under the growing development of the finance leasing industry in the PRC.

# Battery materials production business

During the period under review, the sales of cathode materials for NCM lithium-ion batteries in Chongqing factory amounted to approximately HK\$100.3 million, representing a decrease of approximately HK\$68.7 million as compared with approximately HK\$169.0 million of the last corresponding period, which was mainly attributable to the delay of the production schedule after adjusting production lines to carry out subcontracting sales to a customer. The segment loss before tax was approximately HK\$71.9 million for the period under review, which included share of loss of an associate, ALEEES, representing an increase of approximately HK\$43.2 million comparing with approximately HK\$28.7 million of the last corresponding period.

Without taking into account of share of loss of ALEEES of approximately HK\$51.8 million for the period under review, the battery material production business incurred a loss before tax of approximately HK\$20.1 million during the period under review, representing a decrease of approximately HK\$2.1 million as comparing with the loss before tax of approximately HK\$22.2 million for the last corresponding period.

The Group holds approximately 21.85% of total issued shares of ALEEES, which principally engaged in the business of production, research and development and sales and marketing of cathode materials for lithium ferrous phosphate batteries. As most of customers of ALEEES were from the PRC, which was influenced by the new energy subsidy policies and keen competition in the market, ALEEES widens its loss during the period under review.

# Direct investments business

The income from direct investments for the period under review was approximately HK\$6.6 million, representing a decrease of approximately HK\$17.3 million as compared with approximately HK\$23.9 million of the last corresponding period before the elimination of inter-segment transactions. The segment loss before tax for the period under review of approximately HK\$25.3 million, comparing with profit before tax of approximately HK\$26.3 million of the last corresponding period, which was mainly attributable to the impairment on a loan to an independent third party.

# Liquidity and Financial Resources

As at 30 September 2018, the cash and cash equivalents of the Group amounted to approximately HK\$592.7 million (31 March 2018: approximately HK\$752.4 million). The amounts were mainly denominated in Hong Kong dollars, Renminbi ("RMB") and United States dollars.

As at 30 September 2018, the Group recorded net current liabilities of approximately HK\$896.1 million as compared with net current assets of approximately HK\$21.8 million as at 31 March 2018. The substantial change from net current assets to net current liabilities was primarily due to the substantial decrease in current assets from approximately HK\$4,238.4 million as at 31 March 2018 to approximately HK\$2,819.1 million as at 30 September 2018.

Total bank loans and other borrowings as at 30 September 2018 were approximately HK\$2,975.4 million, representing a decrease of approximately HK\$347.3 million as comparing with approximately HK\$3,322.7 million as at 31 March 2018. The Group's bank loans and other borrowings are mostly event driven, with little seasonality. Details of the bank loans and other borrowings are set out in note 11 of this announcement.

As at 30 September 2018, the Group's obligations under finance leases amounted to approximately HK\$79.1 million (31 March 2018: approximately HK\$127.8 million), out of which approximately HK\$79.1 million (31 March 2018: approximately HK\$115.2 million) and nil (31 March 2018: approximately HK\$115.2 million) and nil (31 March 2018: approximately HK\$12.6 million) were repayable within one year and within one to two years, respectively. The obligations under finance leases were secured by certain machineries of the Group with an aggregate carrying amount of approximately HK\$142.1 million (31 March 2018: approximately HK\$162.0 million).

As at 30 September 2018, the Group had obligations under redeemed convertible bonds of approximately HK\$760.8 million which was classified as non-current liabilities with details stated in note 13 of this announcement. The Group had remaining two tranches of convertible bonds that will be due in 2020 and 2021.

As at 30 September 2018, the Group's gearing ratio, without taking into account the obligations under redeemed convertible bonds of approximately HK\$760.8 million (31 March 2018: approximately HK\$760.8 million) and the liability components of convertible bonds of approximately HK\$573.9 million (31 March 2018: approximately HK\$646.5 million), was approximately 265.9% (31 March 2018: approximately 160.6%) calculated on the basis of bank loans and other borrowings and obligations under finance leases of approximately HK\$3,054.5 million (31 March 2018: approximately HK\$3,450.5 million) in total to total equity of approximately HK\$1,148.7 million (31 March 2018: approximately HK\$2,148.4 million) as at 30 September 2018. On 28 July 2018, the Company entered into a subscription agreement with a subscriber to issue and allot 2,600,000,000 ordinary shares of the Company at a price of HK\$0.09 per share to raise fund for supporting the development of electric vehicle business, repayment of debt and general working capital purposes, as detailed in note 15 of this announcement. As explained in the note 15 of this announcement, the Company entered into two subscription agreements in order to raise funds to strengthen its capital base and the Group's gearing ratio will be improved upon completion of these two subscription agreements.

# Foreign Exchange Exposure

The Group's transactions were mainly denominated in RMB, Hong Kong dollars and United States dollars. Exchange rates between United States dollars and Hong Kong dollars were pegged at fixed rates and relatively stable during the period under review. The Group has transactional currency exposures in RMB but substantial assets and liabilities of the Group were denominated in RMB and were mutually hedged. The Group has not entered into any foreign currency exchange forward contracts for hedging purposes during the period under review. The Board will closely monitor the foreign exchange exposure and consider appropriate hedging instruments when necessary.

# Capital Structure

On 5 July 2018, a total of 1,000,000,000 new shares of the Company were allotted and issued at a price of HK\$0.109 per share pursuant to a placing agreement dated 25 June 2018 entered into between the Company and Yue Xiu Securities Company Limited as placing agent under the general mandate to issue shares granted at the annual general meeting of the Company held on 29 August 2017.

The net proceeds of approximately HK\$103.9 million from the issuance of 1,000,000,000 new shares of the Company pursuant to the placing agreement were intended to be used for repaying some of the Group's debts and general working capital of the Group. All of such net proceeds have been utilised, as to approximately HK\$94.3 million was used to repay certain borrowings of the Group and approximately HK\$9.6 million was used for the general working capital of the Group.

As a result, the number of shares of the Company in issue increased from 22,413,077,108 as at 1 April 2018 to 23,413,077,108 as at 30 September 2018.

As at 30 September 2018, the Company had (i) outstanding share options entitling holders to subscribe for a total of 2,267,500,000 shares of the Company; (ii) outstanding convertible bonds due 2020 in the amount of HK\$400,000,000 which could be converted into 860,215,052 shares of the Company based on the initial conversion price of HK\$0.465; and (iii) outstanding convertible bonds due 2021 in the amount of HK\$275,000,000 which could be converted into 550,000,000 shares of the Company based on the initial conversion price of HK\$0.465.

Save as disclosed above, the Group had no other debt securities or other capital instruments as at 30 September 2018.

# Material Acquisition and Disposal

On 3 May 2018, a sale and purchase agreement was entered into between Preferred Market Limited (a wholly-owned subsidiary of the Company, as vendor), the Company (as guarantor for the vendor) and Hong Kong ShengHai DeYong Investment Limited (as purchaser) in relation to the disposal of the entire issued share capital of Giant Industry Holdings Limited ("Giant Industry"), which indirectly holds a 50% interest in Yunnan FDG Automobile Co., Limited\* (雲南五龍汽車有限公司), for a consideration of RMB80,000,000 net of certain deductions under the sale and purchase agreement (the "Disposal"). Upon completion of the Disposal on 3 May 2018, the Company did not hold any shares in Giant Industry and accordingly, it has ceased to be an indirect wholly-owned subsidiary of the Company. Details of the Disposal are disclosed in the announcement of the Company dated 3 May 2018.

Save as disclosed above, the Group had no material acquisitions or disposals of subsidiaries, associates and joint ventures during the six months ended 30 September 2018.

## Pledge of Assets and Contingent Liabilities

There were pledge of assets as at 30 September 2018 and 31 March 2018 with details disclosed under the section heading "Liquidity and Financial Resources" and in note 11 of this announcement. In addition, pledged bank deposits of approximately HK\$99.8 million (31 March 2018: approximately HK\$235.3 million) were pledged to secure mainly bank loans and other borrowings and bills payables.

The Group had no significant contingent liabilities as at 30 September 2018 (31 March 2018: nil).

## Litigation

Details of the litigation updates of the Group are set out in note 13 of this announcement.

# Capital Commitments

Details of the capital commitments of the Group are set out in note 14 of this announcement.

# **Employees and Remuneration Policies**

As of 30 September 2018, the Group had 56 employees (30 September 2017: 76 employees) in Hong Kong and 2,277 employees (30 September 2017: 3,016 employees) in the PRC. Total staff costs (including directors' emoluments and equity-settled-share-based payments) during the period under review amounted to approximately HK\$155.1 million (six months ended 30 September 2017: approximately HK\$216.1 million). The remuneration policies are determined with reference to market conditions and individual performance of staff. The Group participates in Mandatory Provident Fund Scheme in Hong Kong and state-managed retirement benefit schemes in the PRC. The Group has share option schemes, share award schemes and employee benefit trusts for the benefit of its directors and eligible participants.

# FUTURE DEVELOPMENT

Affected by the decrease in subsidies, the NEV market has been sliding in short term. However, the vehicles electrification is still an irreversible trend for the future. The Chinese government remained firmly supportive for the NEVs development. In June 2018, the State Council of China issued the "Three-year Plan on Defending the Blue Sky" (《打贏藍天保衛戰三年行動計劃》 (the "Plan")). The Plan pinpoints the acceleration of promoting new energy vehicles to replace old and excessive emission vehicles. The Plan's key focuses include accelerating the new energy vehicle adoption in cities for new and replacement vehicles in public transport, postal service and logistics delivery segments and installing commercial charging stations and fast-charging piles in places such as logistics parks, industrial parks and shopping malls to provide convenience to new energy logistics vehicles in urban areas.

We believe that the electric commercial vehicle segment is the fastest adoption segment as the EV's total cost of ownership further decreases and with greater environmental awareness by the public, the Group's dedicated electric commercial vehicles including logistics and transit vehicles are ready to seize great opportunities in the future.

## Continually exploring the overseas market

Following the export of the first batch of electric logistics vehicles to the U.S., during the period under review, the Group received a reservation order from our blue-chip customer Ryder, proving that our dedicated products are trusted in the overseas market. Going forward, we will continue to explore the overseas market and to expand our leading position in the "last mile" delivery industry.

In November 2018, FedEx announced it is acquiring 1,000 units of the Group's V-8100 electric logistics vehicles. The vehicles will be operated in the U.S. for delivery service. Obtaining a large order from FedEx means that the Group has alredy been recognised by multiple blue-chip customers and it is expected that the Group can further gain market shares in the electric commercial vehicle market.

## Introducing a strategic investor

The Group has introduced JIN ZHENG YUAN (HK) HOLDING CO., LIMITED ("Jin Zheng Yuan") as a strategic investor through subscription of new shares. Amongst multiple potential investors, we identified Jin Zheng Yuan to be the most suitable investor because of its stance on supporting us to focus on the B2B electric commercial vehicles market. In addition, Jin Zheng Yuan has extensive experience in investing in the automobile industry and its supply chain companies, which the Group could leverage on Jin Zheng Yuan's experience and networks in the automobile industry. In particular, Jin Zheng Yuan has businesses in internet of vehicles which the Group would consider to adopt and could potentially create synergy with the Group. Combining the vehicle networking, automobile design and engineering experience provided by Jin Zheng Yuan and its associated companies with the EVs produced by the Group, it would create value added services for the end users and increase the competitiveness of the Group's products in the market.

# **CORPORATE GOVERNANCE**

The Company applied the principles of and complied with all the code provisions of the Corporate Governance Code (the "Code") contained in Appendix 14 to the Rules Governing the Listing of Securities (the "Listing Rules") on The Stock Exchange of Hong Kong Limited throughout the six months ended 30 September 2018 and up to the date of this announcement, except for the following deviation.

## Code provision A.2.1

Since 28 May 2014, both the roles of chairman and chief executive are vested with Mr. Cao Zhong. This constitutes a deviation from code provision A.2.1 of the Code which requires the roles of the chairman and chief executive to be separated and performed by different individuals. The Board considers that it will be more effective in implementing the Company's business strategies under the current arrangement as the Group has expanded into the electric vehicle sector and that a balance of power and authority is maintained at all times as the Board comprises experienced and high calibre individuals including sufficient number of independent non-executive directors as required under the Listing Rules.

# DIRECTORS' SECURITIES TRANSACTIONS

The Company has adopted a code for securities transactions by directors (the "Securities Code"), which is largely based on the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") set out in Appendix 10 to the Listing Rules. The Securities Code is on terms no less exacting than the required standard set out in the Model Code. All directors of the Company have confirmed, following specific enquiry by the Company, their compliance with the required standard set out in the Model Code and the Securities Code throughout the six months ended 30 September 2018.

During the period of 60 days immediately preceding and including the publication date of the final results for the year ended 31 March 2018 (i.e. 28 June 2018), certain shares of the Company held by each of Mr. Cao Zhong ("Mr. Cao", the chairman and executive director and chief executive officer of the Company) and Mr. Miao Zhenguo ("Mr. Miao", a then executive director of the Company who resigned on 12 June 2018) which were deposited with securities firms (the "Brokers") as collaterals to secure their respective margin financing were sold by certain Brokers as a result of the decrease in share price of the Company and their respective financial difficulties, and the shareholding interest in the Company of Mr. Cao reduced from approximately 11.86% to approximately 6.06% as of the publication date of the final results for the year ended 31 March 2018, and the shareholding interest in the Company of Mr. Miao reduced from approximately 8.79% to approximately 8.29% as of the date of his resignation (further reduced to approximately 4.30% as of the publication date of the final results for the year ended 31 March 2018). The directors of the Company (except Mr. Cao and Mr. Miao for their respective disposals) satisfied that such disposals were exceptional circumstances under paragraph C.14 of the Model Code.

## PURCHASE, SALE OR REDEMPTION OF THE LISTED SECURITIES OF THE COMPANY

During the six months ended 30 September 2018, neither the Company nor any of its subsidiaries has purchased, sold or redeemed any of the listed securities of the Company.

# EVENTS AFTER THE REPORTING PERIOD

Events occurred after the reporting period are detailed in note 15 to this announcement.

# **REVIEW OF INTERIM RESULTS**

The Audit Committee of the Company has reviewed with the management the unaudited consolidated interim results of the Group for the six months ended 30 September 2018 and the interim report.

On behalf of the Board **FDG Electric Vehicles Limited Cao Zhong** *Chairman & Chief Executive Officer* 

Hong Kong, 29 November 2018

As at the date of this announcement, the Board comprises Mr. Cao Zhong (Chairman and Chief Executive Officer), Dr. Chen Yanping (Chief Technical Officer) and Mr. Jaime Che (Senior Vice President) as executive directors; Mr. Lo Wing Yat as non-executive director; and Mr. Chan Yuk Tong, Mr. Fei Tai Hung, Mr. Tse Kam Fow and Mr. Xu Jingbin as independent non-executive directors.

Website: http://www.fdgev.com

\* For identification purpose only