Please use this form if you want the Hong Kong Offer Shares to be issued in the name of HKSCC Nominees Limited ("HKSCC Nominees") and deposited directly into the Central Clearing and Settlement System ("CCASS") for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant 如閣下欲以香港中央結算(代理人)有限公司(「香港結算代理人」)的名義登 記將獲發行的香港發售股份,並直接存入中央結算及交收系統(「中央結算系統」),以記存於閣下的中央結 算系統投資者戶口持有人股份戶口或閣下指定的中央結算系統參與者股份戶口,請使用本表格

Staple your payment here 請將股款 緊釘在此

This Application Form uses the same terms as defined in the prospectus of Luzhou City Commercial Bank Co., Ltd. (the "Bank") dated December 4, 2018 (the "Prospectus"). 本申請表格使用與瀘州市商業銀行股份有限公司 (「本行」) 於2018年12月4日刊發的招股章程 (「招股章程」) 所界定者相同的詞語。

Neither this Application Form nor the Prospectus constitutes an offer to sell or the solicitation of an offer to buy any Hong Kong Offer Shares in any jurisdiction other than Hong Kong. The Hong Kong Offer Shares may not be offered or sold in the United States without registration or an exemption from registration under the U.S. Securities Act. 本申請表格及招股章 程概不構成在香港以外任何司法管轄區要約出售或遊説要約購買任何香港發售股份。若無根據美國《證券法》登記或豁 免登記,香港發售股份不得在美國提呈發售或出售。

This Application Form and the Prospectus may not be forwarded or distributed or reproduced (in whole or in part) in any manner whatsoever in any jurisdiction where such forwarding, distribution or reproduction is not permitted under the law of that jurisdiction. 任何根據當地法例不得發送、派發或複製本申請表格及招股章程的司法管轄區內概不得發送或派發或複製(不論方式,也

不論全部或部分) 本申請表格及招股章程。

Copies of the Prospectus, all related Application Forms and the other documents specified in the "Documents Delivered to the Registrar of Copies of the Prospectus, all related Application Forms and the other documents specified in the "Documents Delivered to the Registrar of Companies" section in Appendix VIII to the Prospectus, have been registered by the Registrar of Companies in Hong Kong as required by Section 342C of Companies (Winding Up and Miscellaneous Provisions) Ordinance (Chapter 32 of the Laws of Hong Kong). Hong Kong Exchanges and Clearing Limited, The Stock Exchange of Hong Kong Limited (the "Hong Kong Stock Exchange"), Hong Kong Securities Clearing Company Limited (the "HKSCC"), the Securities and Futures Commission of Hong Kong (the "SFC") and the Registrar of Companies of Hong Kong take no responsibility for the contents of these documents. 招股章程、所有相關申請表格及招股章程附錄八「送呈公司註冊處處長及構會文件 — 1、送呈公司註冊處處長的文件」一節所述其他文件,已按照香港法例第32章《公司(清盤及雜項條文)條例》第342C條的規定、送呈香港公司註冊處處長登記。香港交易及結算所有限公司、香港聯合交易所有限公司(「香港聯交所」)、香港中央結算有限公司(「香港灣券及期貨事務監察委員會(「證監會」)及香港公司註冊處處長對此等文件的內容概不負責。



## Luzhou City Commercial Bank Co., Ltd.\* 泸州市商业银行股份有限公司\*

(A joint stock company incorporated in the People's Republic of China with limited liability) (於中華人民共和國註冊成立的股份有限公司)

tock code : 1983 股份代號 : 1983

Maximum Offer Price: HK\$3.40 per H Share, plus brokerage of 1%, SFC

transaction levy of 0.0027% and Hong Kong Stock Exchange trading fee of 0.005% (payable in full on application in Hong Kong dollars, subject to refund)

最高發售價: 每股 $\hat{\mathbf{H}}$ 股 $\mathbf{3.40}$ 港元,另加 $\mathbf{1\%}$ 經紀佣金、 $\mathbf{0.0027\%}$ 證監會交易徵費及0.005%香港聯交所交易費 (須於申請時以港元繳足,最終定價後多收

款項將予退還)

You should read this Application Form in conjunction with the Prospectus, which contains further information on the application procedures. 招股章程載有關於申請程序的其他資料,本申請表格應與招

Application Form 申請表格

To: Luzhou City Commercial Bank Co., Ltd. Sole Sponsor Joint Global Coordinators Joint Bookrunners

The Hong Kong Underwriters

**Applicants' declaration** 

I/We agree to the terms and conditions and application procedures in this Application Form and the Prospectus. Please refer to the "Effect of completing and submitting this Application Form" section of this Application Form.

Warning: Only one application may be made for the benefit of any person. Please refer to the last four bullets of "Effect of completing and submitting this Application Form" section.

瀘州市商業銀行股份有限公司 獨家保薦人 聯席全球協調人 聯席賬簿管理人 香港承銷商

吾等同意本申請表格及招股章程的條款及條件以 及申請程序。請參閱本申請表格「填交本申請表格的效

<u>警告:任何人士只限作出一次為其利益而進行的認購申</u> 請。請參閱「填交本申請表格的效用」一節最後四點

Luzhou City Commercial Bank Co., Ltd. is not an authorized institution within the meaning of the Banking Ordinance (Chapter 155 of the Laws of Hong Kong), not subject to the supervision of the Hong Kong Monetary Authority, and not authorized to carry on banking/deposit-taking business in Hong Kong. 瀘州市商業銀行股份有限公司並非香港法例第155章 《銀行業條例》 所指認可機構, 不受香港金融管理局的監督, 亦不獲授權在香港經營銀行/接

受存款業務。

Please use this form if you want the Hong Kong Offer Shares to be issued in the name of HKSCC Nominees Limited ("HKSCC Nominees") and deposited directly into the Central Clearing and Settlement System ("CCASS") for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant 如閣下欲以香港中央結算(代理人)有限公司(「香港結算代理人」)的名義登記將獲發行的香港發售股份,並直接存入中央結算及交收系統(「中央結算系統」),以記存於閣下的中央結算系統投資者戶口持有人股份戶口或閣下指定的中央結算系統參與者股份戶口,請使用本表格

算系統投資者戶口持有人股份戶口或閣下指定的中央約	店算系統參與者股份戶口,請使用本表格 
Signed by (all) applicant(s) (all joint applicants must sign):	For Broker use 此欄供經紀填寫 Lodged by 遞交申請的經紀
由(所有)申請人簽署(所有聯名申請人必須簽署):	Broker No. 經紀號碼 Broker's Chop 經紀印章
Date 日期: // D日 M月 Y年	
Number of Hong Kong Offer Shares applied for (not more than	
27,287,000 shares)	Cheque/banker's cashier order number 支票/銀行本票號碼
申請香港發售股份數目(不超過27,287,000股股份)	
	Name of bank on which cheque/banker's cashier order is drawn
Total amount 總額	(see "How to make your application" section) 兑現支票/銀行本票的銀行名稱(請參閱「申請手續」一節)
	宗的
HK\$ 港元	
Name in English (in BLOCK letter) 英文姓名/名稱 (正楷)	
Family name or company name 姓氏或公司名稱	Forename(s) 名字
Name in Chinese 中文姓名/名稱	
Family name or company name 姓氏或公司名稱	Forename(s) 名字
Occupation in English 職業 (以英文填寫)	Hong Kong Identity Card No./Passport No./Hong Kong Business
	Registration No.* (Please delete as appropriate) 香港身份證號碼/ 護照號碼/香港商業登記號碼* (請刪除不適用者)
Names of all other joint applicants in English (if any, in	Hong Kong Identity Card No./Passport No./Hong Kong Business Registration No.
BLOCK letter)	of all other joint applicants* (Please delete as appropriate) 所有其他聯名申請人 的香港身份證號碼/護照號碼/香港商業登記號碼* (請刪除不適用者)
所有其他聯名申請人的英文姓名/名稱(如有, <b>正楷</b> ) 1)	1)
	2)
2)	3)
3)	
Hong Kong address in English and telephone no. (joint applicants shou only in BLOCK letter) 香港地址 (以英文正楷填寫) 及電話號碼 (聯	ıld give the address and the telephone number of first-named applicant 名申請人只須填寫排名首位申請人的地址及電話號碼)
	Telephone No. 電話號碼
For Nominees: You will be treated as applying for your own	THIS BOX MUST BE DULY COMPLETED
benefit if you do not complete this section. Please provide an account number or identification code for each (joint)	必須填妥此欄
beneficial owner. 由代名人遞交:代名人若不填寫本節,則是項認購申請將視作為閣下本身利益提出。請填寫每名(聯名)實益擁有人的賬戶號碼或識別編碼。	Participant I.D. of the CCASS Investor Participant or designated CCASS Participant 中央結算系統投資者戶口持有人或指定的中央結算系統參與者的參與者編號
貝 無 排	
ADDRESS LABEL 地址標貼 (Your name(s) and address in Hong Kong in BLOCK letters 請用正楷填寫姓名/名稱及香港地址)	For designated CCASS Participant or Corporate CCASS Investor Participant, please also affix the company chop bearing its company name 指定的中央結算系統參與者或公司中央結算系統投資者戶口持有人,請加蓋顯示公司名稱的公司印章
For internal use	
此欄供內部使用	
	(See paragraph 2 in the section "How to make your application")

(請參閱「申請手續」一節第2段)

Please use this form if you want the Hong Kong Offer Shares to be issued in the name of HKSCC Nominees Limited ("HKSCC Nominees") and deposited directly into the Central Clearing and Settlement System ("CCASS") for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant 如閣下欲以香港中央結算(代理人)有限公司(「香港結算代理人」)的名義登記將獲發行的香港發售股份,並直接存入中央結算及交收系統(「中央結算系統」),以記存於閣下的中央結算系統投資者戶口持有人股份戶口或閣下指定的中央結算系統參與者股份戶口,請使用本表格

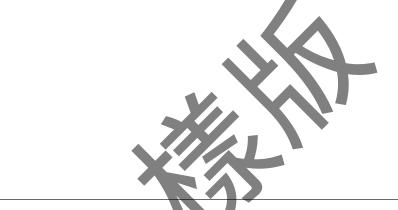
- \* (1) If you are a CCASS Investor Participant, only a Hong Kong Identity Card number (if you are an individual) or a Hong Kong Business Registration number (if you are a body corporate) will be accepted for this application, please see paragraph 2 under the section "How to make your application". 如閣下為中央結算系統投資者戶口持有人,則是項申請將僅接納香港身份證號碼(如屬個別人士)或香港商業登記號碼(如屬法人團體),請參閱「申請手續」一節第2段。
  - (2) If you are applying through a designated CCASS Participant (other than a CCASS Investor Participant): For an individual, you must provide your Hong Kong Identity Card number or passport number. If you hold a Hong Kong Identity Card, please provide that number. If you do not hold a Hong Kong Identity Card, please provide your passport number. For a body corporate, please provide your Hong Kong Business Registration number. 如閣下透過中央結算系統投資者戶口持有人以外的指定中央結算系統參與者提出申請:如屬個別人士,則必須填寫閣下的香港身份證號碼或護照號碼 (持有香港身份證者請填寫香港身份證號碼,否則請填寫護照號碼);如屬法人團體,請填寫香港商業登記號碼。
  - (3) Part of the Hong Kong Identity Card number/passport number of you or, for joint applicants, the first-named applicant may be printed on your refund cheque (if any). Such data will be used for checking the validity of Application Form and such data would also be transferred to a third party for such purpose and refund purpose. Your banker may require verification of your Hong Kong Identity Card number/passport number before you can cash your refund cheque. 日後如需退回申請股款,退款支票(如有)上或會印有閣下或(如屬聯名申請人)排名首位申請人的香港身份證號碼/護照號碼的一部分。有關資料將用於核實申請表格的有效性,亦會轉交第三方作資料核實和退款用途。銀行兑現退款支票前或會要求查證閣下的香港身份證號碼/護照號碼。
  - (4) If an application is made by an unlisted company and:
    - the principal business of that company is dealing in securities; and
    - you exercise statutory control over that company, then the application will be treated as being made for your benefit.

倘若申請人是一家非上市公司,而:

- 該公司主要從事證券買賣業務;及
- 閣下對該公司可行使法定控制權,

則是項申請將視作為閣下的利益提出。

(5) All joint applicants must give (if they are individuals) their Hong Kong Identity Card numbers or, where applicable, passport numbers, or (if they are bodies corporate) their Hong Kong Business Registration numbers. 所有聯名申請人必須提供(如屬個別人士) 其香港身份證號碼或(如適用) 護照號碼,或(如屬法人團體) 其香港商業登記號碼。



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#### How to make your application

1. Use the table below to calculate how much you must pay. Your application must be for a minimum of 1,000 Hong Kong Offer Shares and in one of the numbers set out in the table, or your application will be rejected.

# LUZHOU CITY COMMERCIAL BANK CO., LTD. (Stock Code: 1983) (HK\$3.40 per Hong Kong Offer Share) NUMBER OF SHARES THAT MAY BE APPLIED FOR AND PAYMENTS

No. of Hong Kong Offer Shares applied for	Amount payable on application HK\$	No. of Hong Kong Offer Shares applied for	Amount payable on application HK\$	No. of Hong Kong Offer Shares applied for	Amount payable on application HK\$	No. of Hong Kong Offer Shares applied for	Amount payable on application HK\$
1,000	3,434.26	35,000	120,199.16	400,000	1,373,704.72	4,500,000	15,454,178.10
2,000	6,868.52	40,000	137,370.47	450,000	1,545,417.81	5,000,000	17,171,309.00
3,000	10,302.79	45,000	154,541.78	500,000	1,717,130.90	6,000,000	20,605,570.80
4,000	13,737.05	50,000	171,713.09	600,000	2,060,557.08	7,000,000	24,039,832.60
5,000	17,171.31	60,000	206,055.71	700,000	2,403,983.26	8,000,000	27,474,094.40
6,000	20,605.57	70,000	240,398.33	800,000	2,747,409.44	9,000,000	30,908,356.20
7,000	24,039.83	80,000	274,740.94	900,000	3,090,835.62	10,000,000	34,342,618.00
8,000	27,474.09	90,000	309,083.56	1,000,000	3,434,261.80	15,000,000	51,513,927.00
9,000	30,908.36	100,000	343,426.18	1,500,000	5,151,392.70	20,000,000	68,685,236.00
10,000	34,342.62	150,000	515,139.27	2,000,000	6,868,523.60	25,000,000	85,856,545.00
15,000	51,513.93	200,000	686,852.36	2,500,000	8,585,654.50	27,287,000(1)	93,710,701.74
20,000	68,685.24	250,000	858,565.45	3,000,000	10,302,785.40		
25,000	85,856.55	300,000	1,030,278.54	3,500,000	12,019,916.30		
30,000	103,027.85	350,000	1,201,991.63	4,000,000	13,737,047.20		

- (1) Maximum number of Hong Kong Offer Shares you may apply for.
- 2. You, as the applicant(s), must complete the form in English in BLOCK letter as indicated below and sign on the second page of the Application Form. Only written signatures will be accepted (and not by way of personal chop).

If you are applying through a designated CCASS Participant (other than a CCASS investor participant):

• the designated CCASS Participant must endorse the form with its company chop (bearing its company name) and insert its participant I.D. in the appropriate box.

If you are applying as an individual CCASS Investor Participant:

- the form must contain your NAME and Hong Kong I.D. Card number;
- your participant I.D. must be inserted in the appropriate box.

If you are applying as a joint individual CCASS Investor Participant:

- the form must contain all joint investor participants' NAMES and the Hong Kong I.D. Card number of all joint investor participants;
- your participant I.D. must be inserted in the appropriate box.

If you are applying as a corporate CCASS Investor Participant:

- the form must contain your company NAME and Hong Kong Business Registration number;
- your participant I.D. and your company chop (bearing your company name) must be inserted in the appropriate box.

Incorrect or omission of details of the CCASS Participant including participant I.D. and/or company chop bearing its company name or other similar matters may render your application invalid.

3. Staple your cheque or banker's cashier order to the form. Each application for the Hong Kong Offer Shares must be accompanied by either one separate cheque or one separate banker's cashier order. Your application will be rejected if your cheque or banker's cashier order does not meet all the following requirements:

#### The cheque must:

#### Banker's cashier order must:

- be in Hong Kong dollars;
- not be post-dated;
- be made payable to "BANK OF CHINA (HONG KONG) NOMINEES LIMITED LUZHOU CITY COMMERCIAL BANK PUBLIC OFFER";
- be crossed "Account Payee Only";
- be drawn on your Hong Kong dollar bank account in Hong Kong; and
- show your account name, which must either be pre-printed on the cheque, or be endorsed on the back by a person authorised by the bank. This account name must correspond with your name. If it is a joint application, the account name must be the same as the first-named applicant's name.
- be issued by a licensed bank in Hong Kong, and have your name certified on the back by a person authorised by the bank. The name on the banker's cashier order must correspond with your name. If it is a joint application, the name on the back of the banker's cashier order must be the same as the first-named applicant's name.
- 4. Tear off the Application Form, fold it once and lodge your completed Application Form (with cheque or banker's cashier order attached) to one of the collection boxes at any of the following branches of:

#### Bank of China (Hong Kong) Limited

District	<b>Branch Name</b>	Address
<b>Hong Kong Island</b>	King's Road Branch	131-133 King's Road, North Point, Hong Kong
	Central District (Wing On House) Branch	B/F-2/F, Wing On House, 71 Des Voeux Road Central, Hong Kong
Kowloon	Kwun Tong Plaza Branch	G1 Kwun Tong Plaza, 68 Hoi Yuen Road, Kwun Tong, Kowloon
	Mong Kok Branch	589 Nathan Road, Mong Kok, Kowloon
New Territories	Shatin Branch	Shop 20, Level 1, Lucky Plaza, 1-15 Wang Pok Street, Sha Tin, New Territories

5. Your Application Form can be lodged at these times:

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Tuesday, December 4, 2018 — 9:00 a.m. to 5:00 p.m. Wednesday, December 5, 2018 — 9:00 a.m. to 5:00 p.m. Thursday, December 6, 2018 — 9:00 a.m. to 5:00 p.m. Friday, December 7, 2018 — 9:00 a.m. to 5:00 p.m. Saturday, December 8, 2018 — 9:00 a.m. to 1:00 p.m. Monday, December 10, 2018 — 9:00 a.m. to 12:00 noon
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6. The latest time for lodging your application is 12:00 noon on Monday, December 10, 2018. The application lists will be open between 11:45 a.m. and 12:00 noon on that day, subject only to the weather conditions, as described in "10. Effect of Bad Weather on the Opening of the Application Lists" in the "How to Apply for Hong Kong Offer Shares" section of the Prospectus.

#### 申請手續

1. 使用下表計算閣下應付的款項。閣下申請認購的股數須至少為1,000股香港發售股份,並為下表所列的其中一個數目,否則恕不受理。

瀘州市商業銀行股份有限公司 (股份代號:1983) (每股香港發售股份3.40港元) 可供申請認購股份數目及應繳款項

申請認購的	申請時	申請認購的	申請時	申請認購的	申請時	申請認購的	申請時
香港發售	應繳款項	香港發售	應繳款項	香港發售	應繳款項	香港發售	應繳款項
股份數目	港元	股份數目	港元	股份數目	港元	股份數目	港元
1,000	3,434.26	35,000	120,199.16	400,000	1,373,704.72	4,500,000	15,454,178.10
2,000	6,868.52	40,000	137,370.47	450,000	1,545,417.81	5,000,000	17,171,309.00
3,000	10,302.79	45,000	154,541.78	500,000	1,717,130.90	6,000,000	20,605,570.80
4,000	13,737.05	50,000	171,713.09	600,000	2,060,557.08	7,000,000	24,039,832.60
5,000	17,171.31	60,000	206,055.71	700,000	2,403,983.26	8,000,000	27,474,094.40
6,000	20,605.57	70,000	240,398.33	800,000	2,747,409.44	9,000,000	30,908,356.20
7,000	24,039.83	80,000	274,740.94	900,000	3,090,835.62	10,000,000	34,342,618.00
8,000	27,474.09	90,000	309,083.56	1,000,000	3,434,261.80	15,000,000	51,513,927.00
9,000 10,000 15,000 20,000 25,000 30,000	30,908.36 34,342.62 51,513.93 68,685.24 85,856.55 103,027.85	100,000 150,000 200,000 250,000 300,000 350,000	343,426.18 515,139.27 686,852.36 858,565.45 1,030,278.54 1,201,991.63	1,500,000 2,000,000 2,500,000 3,000,000 3,500,000 4,000,000	5,151,392.70 6,868,523.60 8,585,654.50 10,302,785.40 12,019,916.30 13,737,047.20	20,000,000 25,000,000 27,287,000 <sup>(1)</sup>	68,685,236.00 85,856,545.00 93,710,701.74

- (1) 閣下可申請認購的香港發售股份最高數目
- 2. 閣下作為申請人,必須按照下列指示以英文正楷填妥表格,並於申請表格次頁簽署。只接納親筆簽名(不得以個人印章代替)。

如閣下透過中央結算系統投資者戶口持有人以外的指定中央結算系統參與者提出申請:

• 該指定中央結算系統參與者必須於表格蓋上公司印章(附有公司名稱),並在適當方格內填寫參與者編號。

如閣下以個人中央結算系統投資者戶口持有人名義提出申請:

- 表格須載有閣下的姓名和香港身份證號碼;
- 須在適當方格內填寫閣下的參與者編號。

如閣下以聯名個人中央結算系統投資者戶口持有人名義提出申請:

- 表格須載有所有聯名投資者戶口持有人的姓名和香港身份證號碼;
- 須在適當方格內填寫閣下的參與者編號。

如閣下以公司中央結算系統投資者戶口持有人名義提出申請:

- 表格須載有閣下的公司名稱和香港商業登記號碼;
- 須在適當方格內填寫閣下的參與者編號並蓋上公司印章(附有公司名稱)。

中央結算系統參與者的資料(包括參與者編號及/或顯示公司名稱之公司印章)或其他類似事項如有不確或遺漏,均可能導致申請無效。

3. 閣下須將支票或銀行本票釘於表格上。每份香港發售股份申請須附一張獨立開出支票或一張獨立 開出銀行本票。支票或銀行本票必須符合以下所有規定,否則閣下的申請將不獲接納:

#### 支票必須:

#### 銀行本票必須:

- 為港元;
- 不得為期票;
- 註明抬頭人為「中國銀行(香港)代理人有限公司 泸州市商业银行公開發售」;
- 劃線註明「只准入抬頭人賬戶」;
- 從閣下在香港的港元銀行賬戶中開出;及
- 顯示閣下的賬戶名稱,而該賬戶名稱必須已預印在支票上,或由有關銀行授權的人士在支票背書。賬戶名稱必須與閣下姓名/名稱相同。如屬聯名申請,則賬戶名稱必須與排名首位申請人的姓名/名稱相同。
- 須由香港持牌銀行開出,並由有關銀行 授權的人士在銀行本票背面簽署核證閣 下姓名/名稱。銀行本票所示姓名/名 稱須與閣下姓名/名稱相同。如屬聯名 申請,銀行本票背面所示姓名/名稱必 須與提名首位申請人的姓名/名稱相同。
- 4. 請撕下申請表格,對摺一次,然後將填妥的申請表格(連同所附支票或銀行本票)投入下列任何一家分行特設的收集箱:

#### 中國銀行(香港)有限公司

地區 分行名稱

香港島 英皇道分行

中環水安集團大厦分行

九龍

新界

觀塘廣場分行

肝鱼分秆

沙田分行

地址

香港北角英皇道131-133號

香港德輔道中71號永安集團大廈地庫至二樓

九龍觀塘開源道68號觀塘廣場G1

九龍旺角彌敦道589號

新界沙田橫壆街1-15號好運中心地下20號舖

閣下可於下列時間遞交申請表格:

2018年12月4日(星期二) — 上午九時正至下午五時正

2018年12月5日(星期三) — 上午九時正至下午五時正

2018年12月6日(星期四) — 上午九時正至下午五時正

2018年12月7日(星期五) — 上午九時正至下午五時正

2018年12月8日(星期六) — 上午九時正至下午一時正

2018年12月10日(星期一) — 上午九時正至中午十二時正

6. 截止遞交申請的時間為2018年12月10日(星期一)中午十二時正。本行將於當日上午十一時四十五 分至中午十二時正期間登記認購申請,唯一影響此時間的變化因素為當日的天氣情況(詳見招股章 程「如何申請香港發售股份」一節「10.惡劣天氣對開始辦理申請登記的影響」)。



## Luzhou City Commercial Bank Co., Ltd.\*

泸州市商业银行股份有限公司\*

(A joint stock company incorporated in the People's Republic of China with limited liability)

#### **GLOBAL OFFERING**

#### Conditions of your application

Who can apply

- You and any person(s) for whose benefit you are applying must be 18 years of age or older and must have a Hong Kong
- If you are a firm, the application must be in the individual members' names.

The number of joint applicants may not exceed 4.

- If you are a body corporate, the application must be signed by a duly authorised officer, who must state his representative capacity, and stamped with your corporation's chop.
- You must be outside the United States, not be a United States Person (as defined in Regulation S under the U.S. Securities Act) and not be a legal or natural person of the PRC.
- Unless permitted by the Listing Rules, you cannot apply for any Hong Kong Offer Shares if you are:
  - an existing beneficial owner of shares in the Bank and/or any of its subsidiaries;
  - a director or chief executive officer of the Bank and/or any of its subsidiaries;
  - a connected person of the Bank or will become connected person of the Bank immediately upon completion of the Global Offering;
  - an associate of any of the above; or
  - have been allocated or have applied for or indicated an interest in any Offer Shares under the International Offering.

#### If you are a nominee

You, as a nominee, may make more than one application for the Hong Kong Offer Shares by: (i) giving electronic instructions to HKSCC via Central Clearing and Settlement System ("CCASS") (if you are a CCASS Participant); or (ii) using a WHITE or YELLOW Application form, and lodge more than one application in your own name on behalf of different beneficial owners

C. Effect of completing and submitting this Application Form By completing and submitting this Application Form, you (and if you are joint applicants, each of you jointly and severally) for yourself or as an agent or a nominee on behalf of each person for whom you act:

undertake to execute all relevant documents and instruct and

- authorise the Bank and/or the Sole Representative (or its agents or nominees), as agents of the Bank, to execute any documents for you and to do on your behalf all things necessary to register any Hong Kong Offer Shares allocated to you in the name of HKSCC Nominees as required by the Articles of Association;
- agree to comply with the Companies Ordinance, the Companies (Winding Up and Miscellaneous Provisions) Ordinance and the Articles of Association;
- confirm that you have read the terms and conditions and application procedures set out in the Prospectus and in this Application Form and agree to be bound by them;
- confirm that you have received and read the Prospectus and have only relied on the information and representations contained in the Prospectus in making your application and will not rely on any other information or representations except those in any supplement to the Prospectus;
- confirm that you are aware of the restrictions on the Global Offering in the prospectus;

- agree that none of the Bank, the Sole Sponsor, the Sole Representative, the Joint Global Coordinators, the Joint Bookrunners, the Joint Lead Managers, the Underwriters, their respective directors, officers, employees, partners, agents, advisers and any other parties involved in the Global Offering is or will be liable for any information and representations not in the Prospectus (and any supplement to it); undertake and confirm that you or the person(s) for whose benefit you have made the application have not applied for or taken up, or indicated an interest for, and will not apply for or take up, or indicated an interest for, any International Offer Shares under the International Offering nor participated in the International Offering; agree to disclose to the Bank, the H Share Registrar, receiving
- - agree to disclose to the Bank, the H Share Registrar, receiving bank, the Sole Sponsor, the Sole Representative, the Joint Global Coordinators, the Joint Bookrunners, the Joint Lead Managers, the Underwriters and/or their respective advisers and agents any personal data which they may require about you and the person(s) for whose benefit you have made the application;
    - if the laws of any place outside Hong Kong apply to your application, agree and warrant that you have complied with all such laws and none of the Bank, the Sole Sponsor, the Sole Representative, the Joint Global Coordinators, the Joint Bookrunners, the Joint Lead Managers and the Underwriters nor any of their respective officers or advisers will breach any law outside Hong Kong as a result of the acceptance of your offer to purchase, or any action arising from your rights and obligations under the terms and conditions contained in the Prospectus and this Application Form;
- agree that once your application has been accepted, you may not rescind it because of an innocent misrepresentation;
- agree that your application will be governed by the laws of Hong Kong;
- represent, warrant and undertake that (i) you understand that the Hong Kong Offer Shares have not been and will not be registered under the U.S. Securities Act; and (ii) you and any person for whose benefit you are applying for the Hong Kong Offer Shares are outside the United States (as defined in Regulation S) or are a person described in paragraph (h)(3) of Rule 902 of Regulation S:
- warrant that the information you have provided is true and
- agree to accept the Hong Kong Offer Shares applied for, or any lesser number allocated to you under the application;
  - authorise the Bank to place the name of the HKSCC Nominees on the Bank's register of members as the holder(s) of any Hong Kong Offer Shares allocated to you, and the Bank and/or its agents to deposit any H share certificate(s) into CCASS and/or to send any refund cheque(s) to you or the first-named applicant for joint application by ordinary post at your own risk to the address stated on the application, unless you fulfil the criteria mentioned in "personal collection" section in the Prospectus to collect H share certificate(s) and/or refund cheque(s);
- agree that the shares to be allotted shall be issued in the name of HKSCC Nominees and deposited directly into CCASS for credit to your investor participant stock account or the stock account of your designated CCASS participant;
- agree that each of HKSCC and HKSCC Nominees reserves the right (1) not to accept any or part of such allotted shares issued in the name of HKSCC Nominees or not to accept such allotted

Luzhou City Commercial Bank Co., Ltd. is not an authorized institution within the meaning of the Banking Ordinance (Chapter 155 of the Laws of Hong Kong), not subject to the supervision of the Hong Kong Monetary Authority, and not authorized to carry on banking/deposit-taking business in Hong Kong.

shares for deposit into CCASS; (2) to cause such allotted shares to be withdrawn from CCASS and issued in your name at your own risk and costs; and (3) to cause such allotted shares to be issued in your name (or, if you are a joint applicant, to the first-named applicant) and in such a case, to post the certificates for such allotted shares at your own risk to the address on your application form by ordinary post or to make available the same for your collection;

- agree that each of HKSCC and HKSCC Nominees may adjust the number of allotted shares issued in the name of HKSCC Nominees;
- agree that neither HKSCC nor HKSCC Nominees shall have any liability for the information and representations not so contained in the Prospectus and this application form;
- agree that neither HKSCC nor HKSCC Nominees shall be liable to you in any way;
- understand that, where the International Offer Shares are undersubscribed and the Hong Kong Offer Shares are oversubscribed, up to 54,574,000 H Shares may be reallocated to the Hong Kong Public Offering from the International Offering, increasing the total number of Hong Kong Offer Shares to 109,148,000 H Shares, representing 20% of the Offer Shares initially available under the Global Offering. Further details of the reallocation are stated in the paragraph headed "Structure of the Global Offering Reallocation" of the Prospectus:
- declare and represent that this is the only application made and the only application intended by you to be made to benefit you or the person for whose benefit you are applying;
- understand that the Bank and the Sole Representative will rely on your declarations and representations in deciding whether or not to make any allotment of any of the Hong Kong Offer Shares to you and that you may be prosecuted for making a false declaration;
- (if the application is made for your own benefit) warrant that no
  other application has been or will be made for your benefit on a
  WHITE or YELLOW Application Form or by giving electronic
  application instructions to HKSCC or to the White Form eIPO
  Service by you or by any one as your agent or by any other
  person; and
- (if you are making the application as an agent for the benefit of another person) warrant that (i) no other application has been or will be made by you as agent for or for the benefit of that person or by that person or by any other person as agent for that person on a WHITE or YELLOW Application Form or by giving electronic application instructions to HKSCC; and (ii) you have due authority to sign the Application Form or give electronic application instructions on behalf of that other person as their agent.

#### D. Power of attorney

If your application is made through an authorised attorney, the Bank and the Sole Representative may accept or reject your application at their discretion, and on any conditions they think fit, including evidence of the attorney's authority.

## **Determination of Offer Price and Allocation of Hong Kong Offer Shares**

The Offer Price is expected to be fixed on or around Monday, December 10, 2018. Applicants are required to pay the maximum Offer Price of HK\$3.40 for each Hong Kong Offer Share together with 1% brokerage, 0.0027% SFC transaction levy and 0.005% Hong Kong Stock Exchange trading fee. If the Offer Price is not agreed between the Bank and the Sole Representative (on behalf of the Underwriters) on or before Friday, December 14, 2018, the Global Offering will not proceed.

Applications for Hong Kong Offer Shares will not be processed and no allotment of any Hong Kong Offer Shares will be made until the

application lists close.

The Bank expects to announce the fixed offer price, the indication of the level of interest in the International Offering, the level of applications under the Hong Kong Public Offering and the basis of allocation of the Hong Kong Public Offering on Friday, December 14, 2018 in the South China Morning Post (in English) and the Hong Kong Economic Times (in Chinese), the website of the Hong Kong Stock Exchange at <a href="www.hkexnews.hk">www.hkexnews.hk</a> and the Bank's website at <a href="www.lzccb.cn">www.lzccb.cn</a>. Results of allocations in Hong Kong Public Offering,

and the Hong Kong Identity Card/passport/Hong Kong business registration numbers of successful applicants (where applicable) will be available on the above websites.

## If your application for Hong Kong Offer Shares is successful (in whole or in part)

If your application is wholly or partially successful, your H Share certificate(s) (subject to their becoming valid certificates of title provided that the Hong Kong Public Offering has become unconditional and not having been terminated at 8:00 a.m. on Monday, December 17, 2018) will be issued in the name of HKSCC Nominees and deposited directly into CCASS for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant as instructed by you in your Application Form on Friday, December 14, 2018 or, in the event of a contingency, on any other date as shall be determined by HKSCC or HKSCC Nominees.

- If you are applying through a designated CCASS Participant (other than a CCASS Investor Participant): For Hong Kong Offer Shares credited to the stock account of your designated CCASS Participant (other than a CCASS Investor Participant), you can check the number of Hong Kong Offer Shares allotted to you with that CCASS Participant.
   If you are applying as a CCASS Investor Participant: The Bank expects to publish the results of CCASS Investor Participants' applications together with the results of the Hong Kong Public Offering in the South China Morning Post (in English) and the Hong Kong Economic Times (in Chinese) on Friday, December
- If you are applying as a CCASS Investor Participant: The Bank expects to publish the results of CCASS Investor Participants' applications together with the results of the Hong Kong Public Offering in the South China Morning Post (in English) and the Hong Kong Economic Times (in Chinese) on Friday, December 14, 2018. You should check the announcement published by the Bank and report any discrepancies to HKSCC before 5:00 p.m. on Friday, December 14, 2018 or such other date as shall be determined by HKSCC or HKSCC Nominees. Immediately after the credit of the Hong Kong Offer Shares to your stock account you can check your new account balance via the CCASS Phone System and CCASS Internet System (under the procedures contained in HKSCC's "An Operating Guide for Investor Participants" in effect from time to time). HKSCC will also make available to you an activity statement showing the number of Hong Kong Offer Shares credited to your stock account.

No receipt will be issued for application money paid. The Bank will not issue temporary documents of title.

#### Refund of your money

If you do not receive any Hong Kong Offer Shares or if your application is accepted only in part, the Bank will refund to you your application monies (including the related 1% brokerage, 0.0027% SFC transaction levy and 0.005% Hong Kong Stock Exchange trading fee) without interest. If the offer price is less than the maximum Offer Price, the Bank will refund to you the surplus application monies (including the related 1% brokerage, 0.0027% SFC transaction levy and 0.005% Hong Kong Stock Exchange trading fee) without interest. The refund procedures are stated in the "14. Despatch/Collection of Share Certificates and Refund Monies" in the "How to Apply for Hong Kong Offer Shares" section of the Prospectus.

## Effect of the Information You Give to Computershare Hong Kong Investor Services Limited

Computershare Hong Kong Investor Services Limited and its related bodies' corporate, directors, officers, employees and agents ("Representatives") expressly disclaim and exclude to the maximum extent permitted by law any liability for any loss or damage suffered or incurred by the applicant or any other person or entity however caused relating in any way to, or connected with, any information provided by or on behalf of the applicant on or in connection with this document or any services provided hereunder, or any other written or oral communication provided by or on behalf of the applicant in connection with this document or any services provided hereunder. This includes, without limitation, any errors or omissions in such information however caused, or the Representatives or any other person or entity placing any reliance on such information or any documentation, image, recording or reproduction of such information, or its accuracy, completeness, currency or reliability.



## Luzhou City Commercial Bank Co., Ltd.\*

泸州市商业银行股份有限公司\*

(於中華人民共和國註冊成立的股份有限公司)

#### 全球發售

#### 申請條件

#### 甲、可提出申請的人士

- 閣下及閣下為其利益提出申請的人士必須年滿18歲並有 香港地址。
- 2. 如閣下為商號,則申請須以個別成員名義提出。
- 3. 聯名申請人不得超過四名。
- 4. 如閣下為法人團體,申請須經獲正式授權人員簽署,並 註明其所屬代表身份及蓋上公司印章。
- 5. 閣下必須身處美國境外,並非美國籍人士(定義見美國 《證券法》S規例),亦非中國法人或自然人。
- 除《上市規則》批准外,下列人士概不得申請認購任何 香港發售股份:
  - 本行及/或其任何附屬公司股份的現有實益擁有
     人:
  - 本行及/或其任何附屬公司的董事或首席執行官
  - 本行關連人士或緊隨全球發售完成後將成為本行關 連人士的人士;
  - 上述任何人士的聯繫人;或
  - 已獲分配或已申請或表示有意申請國際發售的任何 發售股份。

#### 乙、 如閣下為代名人

閣下作為代名人可提出超過一次香港發售股份申請,方法是:(i)透過中央結算及交收系統([中央結算系統])向香港結算發出電子認購指示(如閣下為中央結算系統參與者);或(ii)使用白色或黃色申請表格以自身名義代表不同的實益擁有人提交超過一份申請。

#### 丙、 填交本申請表格的效用

閣下填妥並遞交本申請表格,即表示閣下(如屬聯名申請人,則各人共同及個別)代表閣下本身,或作為閣下代其行事的每位人士的代理或代名人:

- 承諾簽立所有相關文件,並指示及授權本行及/或作 為本行代理的獨家代表(或其代理或代名人),代表閣 下簽立任何文件,並按照公司章程的規定代表閣下辦理 一切必要事宜以將閣下獲分配的任何香港發售股份以香 港結算代理人的名義登記;
- 同意遵守《公司條例》、《公司(清盤及雜項條文)條例》 及公司章程;
- 確認閣下已細閱招股章程及本申請表格所載的條款及條件以及申請程序,並同意受其約束;
- 確認閣下已接獲及細閱招股章程,提出申請時也僅依據 招股章程載列的資料及陳述,且除招股章程任何補充文 件所載者外,不會依賴任何其他資料或陳述;
- 確認閣下知悉招股章程內有關全球發售的限制;

- · 同意本行、獨家保薦人、獨家代表、聯席全球協調人、 聯席賬簿管理人、聯席牽頭經辦人、承銷商、彼等各自 的董事、高級人員、僱員、合夥人、代理、顧問及參與 全球發售的任何其他各方現時及日後均毋須對並非載 於招股章程(及其任何補充文件)的任何資料及陳述負 責;
- 承諾及確認閱下或閱下為具利益提出申請的人士並無申 請或接納或表示有意認購(亦不會申請或接納或表示有 意認購)國際發售項下的任何國際發售股份,亦無參與 國際發售;
- 同意應本行、R股證券登記處、收款銀行、獨家保薦人、獨家代表、聯席全球協調人、聯席賬簿管理人、聯席牽頭經辦人、承銷商及/或彼等各自的顧問及代理的要求,向其披露其所要求提供有關閣下及閣下為其利益提出申請人士的個人資料;
- 差香港境外任何地方的法例適用於閣下的申請,則同意及保證閣下已遵守所有有關法例,且本行、獨家保薦人、獨家代表、聯席全球協調人、聯席賬簿管理人、聯席牽頭經辦人及承銷商和彼等各自任何高級人員或顧問概不會因接納閣下的購買要約,或閣下在招股章程及本申請表格所載條款及條件項下的權利及責任所引致的任何行動,而違反香港境外的任何法例;
- 同意閣下的申請一經接納,即不得因無意的失實陳述而 撤銷;
- 同意閣下的申請受香港法例規管;
- 聲明、保證及承諾:(i)閣下明白香港發售股份不曾亦不會根據美國《證券法》登記;及(ii)閣下及閣下為其利益申請香港發售股份的人士均身處美國境外(定義見S規例),又或屬S規例第902條第(h)(3)段所述的人士;
- 保證閣下提供的資料真實及準確;
- 同意接納所申請數目或根據申請分配予閣下較少數目的 香港發售股份;
- 授權本行將香港結算代理人的名稱列入本行股東名冊, 作為閣下獲分配任何香港發售股份的持有人,並授權本 行及/或其代理將任何H股股票存入中央結算系統及/ 或以普通郵遞方式按申請所示地址向閣下或聯名申請排 名首位的申請人寄發任何退款支票,郵誤風險由閣下自 行承擔,除非閣下符合招股章程內「親身領取」一節所 述條件領取H股股票及/或退款支票;
- 同意獲配發的股份是以香港結算代理人的名義發行,並 直接存入中央結算系統,以便記存於閣下的投資者戶口 持有人股份戶口或閣下的指定中央結算系統參與者股份 戶口;
- 同意香港結算及香港結算代理人各自保留權利(1)不接納 以香港結算代理人名義發行的該等獲配發的任何或部分 股份,或不接納該等獲配發的股份存入中央結算系統;
- \* 瀘州市商業銀行股份有限公司並非香港法例第155章《銀行業條例》所指認可機構,不受香港金融管理局的監督,亦不獲授權在香港經營銀行/接受 存款業務。

(2)安排該等獲配發的股份從中央結算系統提取,並以閣下名義發行,有關風險及費用概由閣下自行承擔;及(3)安排該等獲配發的股份以閣下名義發行(或如屬聯名申請人,則以排名首位申請人的名義發行),而在此情況下,會以普通郵遞方式將該等獲配發股份的股票寄往閣下在申請表格所示地址(郵誤風險由閣下自行承擔)或提供該等股票予閣下領取;

- 同意各香港結算及香港結算代理人均可調整以香港結算 代理人名義發行的獲配發股份數目;
- 同意香港結算及香港結算代理人對招股章程及本申請表格未載列的資料及陳述概不承擔任何責任;
- 同意香港結算及香港結算代理人無論如何毋須對閣下負責;
- 明白倘國際發售股份認購不足而香港發售股份獲超額認購,則最多可將54,574,000股H股由國際發售重新分配至香港公開發售,香港發售股份總數將增至109,148,000股H股,佔全球發售項下初步可供認購發售股份的20%。重新分配的詳情載於招股章程「全球發售的架構一重新分配」一段;
- 聲明及表示此乃閣下為本身或閣下為其利益提出申請人 士的利益提出及擬提出的唯一申請;
- 明白本行及獨家代表將依據閣下的聲明及陳述決定是否 向閣下配發任何香港發售股份,閣下如作出虛假聲明, 可能會被檢控;
- (如本申請是為閣下本身的利益提出)保證閣下或作為 閣下代理的任何人士或任何其他人士不曾亦不會為閣下 的利益以白色或黃色申請表格或向香港結算或白表eIPO 服務發出電子認購指示而提出其他申請;及
- (如閣下作為代理為另一人士的利益提出申請)保證(i) 閣下(作為代理或為該人士利益)或該人士或任何其他 作為該人士代理的人士不曾亦不會以白色或黃色申請表 格或向香港結算發出電子認購指示而提出其他申請;及 (ii)閣下獲正式授權作為該人士的代理代為簽署申請表 格或發出電子認購指示。

#### 丁、授權書

如閣下透過授權代理人提出申請,本行及獨家代表可按其認 為合適的任何條件(包括出示代理人獲授權證明)酌情接納 或拒絕閣下的申請。

#### 釐定發售價及分配香港發售股份

預期發售價將於2018年12月10日(星期一)或前後釐定。申請人須繳付每股香港發售股份3.40港元的最高發售價,另加1%經紀佣金、0.0027%證監會交易徵費及0.005%香港聯交所交易費。倘若本行與獨家代表(代表承銷商)並無於2018年12月14日(星期五)或之前協定發售價,則全球發售將不會維行。

截止辦理認購申請登記前概不處理香港發售股份的申請或配 發任何香港發售股份。

本行預期將於2018年12月14日(星期五)在《南華早報》 (以英文)、《香港經濟日報》(以中文)、香港聯交所網站 www.hkexnews.hk及本行網站www.lzccb.cn公佈協定發售 價、國際發售踴躍程度、香港公開發售認購水平及香港公開 發售分配基準。香港公開發售的分配結果以及獲接納申請人 的香港身份證/護照/香港商業登記號碼(如適用)將於上述網站公佈。

#### 如閣下成功申請認購香港發售股份(全部或部分)

如閣下的申請全部或部分獲接納,閣下的H股股票(前提是香港公開發售於2018年12月17日(星期一)上午八時正成為無條件且並無終止,H股股票成為有效的所有權憑證)將以香港結算代理人名義發出,並按閣下在申請表格的指示於2018年12月14日(星期五)或在特別情況下由香港結算或香港結算代理人釐定的任何其他日期直接存入中央結算系統,記存於閣下的中央結算系統投資者戶口持有人股份戶口或閣下指定的中央結算系統參與者股份戶口。

- 如閣下透過中央結算系統投資者戶口持有人以外的指定中央結算系統參與者提出申請:香港發售股份將存入閣下指定的中央結算系統參與者(非中央結算系統投資者戶口持有人)股份戶口,閣下可向該中央結算系統參與者查詢閣下獲配發的香港發售股份數目。
- 如關下以中央結算系統投資者戶口持有人身份提出申請。本行預期將於2018年12月14日(星期五)在《南華早報》(以英文)及《香港經濟日報》(以中文)刊登中央結算系統投資者戶口持有人的申請結果及香港公開發售結果。關下應查閱本行刊發的公告,如有任何資料不符,請於2018年12月14日(星期五)或香港結算或香港結算代理入釐定的任何其他日期下午五時正前知會香港結算。緊隨香港發售股份存入閣下的股份戶口後,閣下即可透過「結算通」電話系統及中央結算系統互聯網系統(根據香港結算不時有效的「投資者戶口持有人操作簡介」所載程序)查詢閣下的新戶口結餘。香港結算亦將向閣下提供一份活動結單,列出存入閣下股份戶口的香港發售股份數目。

本行不會就申請時繳付的款項發出收據,亦不會發出臨時所 有權文件。

#### 退回款項

若閣下未獲分配任何香港發售股份或申請僅部分獲接納,本行將不計利息退回閣下的申請股款(包括相關的1%經紀佣金、0.0027%證監會交易徵費及0.005%香港聯交所交易費)。如發售價低於最高發售價,本行將不計利息退回多繳申請股款(包括相關的1%經紀佣金、0.0027%證監會交易徵費及0.005%香港聯交所交易費)。有關退款程序載於招股章程「如何申請香港發售股份」一節「14.寄發/領取股票及退回股款」。

#### 閣下提供給香港中央證券登記有限公司的資訊的有關影響

香港中央證券登記有限公司和其有關聯的法人團體、董事、高級人員、僱員及代理人(「代表」)在法律所容許的最大限度內明確卸棄及免除在任何方面與申請人或代表申請人在此文件提供的或與此文件或在此文件下提供的任何服務相關的任何資料,或申請人或代表申請人提供與此文件或在此文件下提供的任何服務相關的任何其他書面或口頭通訊,有關或相關由申請人或任何其他人士或實體所遭受或招致不論如何造成的任何損失或損害的任何責任。此包括,但不限於,等資料中不論如何造成的任何錯誤或遺漏,或代表或任何其他人士或實體對該等資料或任何該等資料的文件記錄、影像、記錄或複製品作出的任何依據,或其準確性、完整性、合時性或可靠性。

#### **Personal Data**

#### **Personal Information Collection Statement**

This Personal Information Collection Statement informs the applicant for, and holder of, Hong Kong Offer Shares, of the policies and practices of the Bank and its H Share Registrar in relation to personal data and the Personal Data (Privacy) Ordinance (Chapter 486 of the Laws of Hong Kong) (the "Ordinance").

#### 1. Reasons for the collection of your personal data

It is necessary for applicants and registered holders of securities to supply correct personal data to the Bank or its agents and the H Share Registrar when applying for securities or transferring securities into or out of their names or in procuring the services of the H Share Registrar. Failure to supply the requested data may result in your application for securities being rejected, or in delay or the inability of the Bank or its H Share Registrar to effect transfers or otherwise render their services. It may also prevent or delay registration or transfers of the Hong Kong Offer Shares which you have successfully applied for and/or the dispatch of H share certificate(s) and/or refund cheque(s) to which you are entitled.

It is important that securities holders inform the Bank and the H Share Registrar immediately of any inaccuracies in the personal data supplied.

#### 2. Purposes

The personal data of the securities holders may be used, held, processed, and/or stored (by whatever means) for the following purposes:

- processing your application and refund cheque, where applicable, verification of compliance with the terms and application procedures set out in this Application Form and the Prospectus and announcing results of allocation of the Hong Kong Offer Shares;
- compliance with applicable laws and regulations in Hong Kong and elsewhere;
- registering new issues or transfers into or out of the names of securities holders including, where applicable, HKSCC Nominees;
- maintaining or updating the register of securities' holders of the Bank;
- verifying securities holders' identities;
- establishing benefit entitlements of securities' holders of the Bank, such as dividends, rights issues, bonus issues, etc.;
- distributing communications from the Bank and its subsidiaries;
- compiling statistical information and securities' holder profiles;
- disclosing relevant information to facilitate claims on entitlements; and
- any other incidental or associated purposes relating to the above and/or to enable the Bank and the H Share Registrar to discharge their obligations to securities' holders and/or regulators and/or any other purposes to which the securities' holders may from time to time agree.

#### 3. Transfer of personal data

Personal data held by the Bank and its H Share Registrar relating to the securities holders will be kept confidential but the Bank and its H Share Registrar may, to the extent necessary for achieving any of the above purposes, disclose, obtain or transfer (whether within or outside Hong Kong) the personal data to, from or with any of the following:

- the Bank's appointed agents such as financial advisers, receiving bankers and overseas principal share registrar;
- where applicants for securities request a deposit into CCASS, HKSCC or HKSCC Nominees, who will use the personal data for the purposes of operating CCASS;
- any agents, contractors or third-party service providers who offer administrative, telecommunications, computer, payment or other services to the Bank or the H Share Registrar in connection with their respective business operation.
- the Hong Kong Stock Exchange, the SFC and any other statutory regulatory or governmental bodies or otherwise as required by laws, rules or regulations; and
- any persons or institutions with which the securities' holders have or propose to have dealings, such as their bankers, solicitors, accountants or stockbrokers etc.

#### 4. Retention of personal data

The Bank and its H Share Registrar will keep the personal data of the applicants and holders of securities for as long as necessary to fulfil the purposes for which the personal data were collected. Personal data which is no longer required will be destroyed or dealt with in accordance with the Ordinance.

#### 5. Access to and correction of personal data

Securities holders have the right to ascertain whether the Bank or the H Registrar hold their personal data, to obtain a copy of that data, and to correct any data that is inaccurate. The Bank and the H Share Registrar have the right to charge a reasonable fee for the processing of such requests.

All requests for access to data or correction of data should be addressed to the Bank, at the registered address of the Bank disclosed in the "Corporate Information" section of the Prospectus or as notified from time to time, for the attention of the company secretaries, or the H Share Registrar for the attention of the privacy compliance officer.

By signing an Application Form or by giving electronic application instructions to HKSCC, you agree to all of the above.

#### 個人資料

#### 個人資料收集聲明

此項個人資料收集聲明是向香港發售股份的申請 人和持有人説明有關本行及其H股證券登記處有 關個人資料和香港法例第486章《個人資料(私 隱)條例》(「《條例》」)方面的政策和慣例。

#### 1. 收集閣下個人資料的原因

證券申請人及登記持有人以本身名義申請證券或轉讓或受讓證券時或尋求H股證券登記處的服務時,必須向本行或其代理人及H股證券登記處提供準確個人資料。未能提供所要求的資料可能導致閣下申請證券被拒或延遲,或本行或其H股證券登記處無法落實轉讓或提供服務。此舉也可能妨礙或延遲登記或轉讓閣下成功申請的香港發售股份及/或寄發閣下應得的H股股票及/或退款支票。

證券持有人所提供的個人資料如有任何錯誤,須 立即通知本行及H股證券登記處。

#### 2. 目的

證券持有人的個人資料可以任何方式被採用、持 有、處理及/或保存,以作下列用途:

- 處理閣下的申請及退款支票(如適用)、核實 是否符合本申請表格及招股章程載列的條款 和申請程序以及公佈香港發售股份的分配結 果;
- 遵守香港及其他地區的適用法律法規;
- 以證券持有人(包括香港結算代理人(如適用))的名義登記新發行證券或轉讓或受讓證券;
- 存置或更新本行證券持有人名册;
- 核實證券持有人的身份;
- 確定本行證券持有人的受益權利,例如股息、供股和紅股等;
- 分發本行及其附屬公司的通訊資料;
- 編製統計資料和證券持有人資料;
- 披露有關資料以便就權益索償;及
- 與上述有關的任何其他附帶或相關用途及/ 或使本行及H股證券登記處能履行對證券持 有人及/或監管機構承擔的責任及/或證券 持有人不時同意的任何其他用途。

#### 3. 轉交個人資料

本行及其H股證券登記處所持有關證券持有人的個人資料將會保密,但本行及其H股證券登記處可在為達到上述任何用途之必要情況下,向下列任何人士披露、獲取或轉交(無論在香港境內或境外)有關個人資料:

- 本行委任的代理人,例如財務顧問、收款銀行和主要海外股份過戶登記處;
- (如證券申請人要求將證券存於中央結算系統)香港結算或香港結算代理人;彼等將會就中央結算系統的運作使用有關個人資料;
- 向本行或H股證券登記處提供與其各自業務 營運有關的行政、電訊、電腦、付款或其他 服務的任何代理人、承包商或第三方服務供 應商。
- 香港聯交所、證監會及任何其他法定監管機 關或政府部門或其他法例、規則或法規要求 者;及
- 證券持有人與其進行或擬進行交易的任何人 士或機構,例如彼等的銀行、律師、會計師 或股票經紀等。

#### 4. 保留個人資料

本行及其H股證券登記處將按收集個人資料所需的用途保留證券申請人及持有人的個人資料。無需保留的個人資料將會根據《條例》銷毀或處理。

### 5. 查閱和更正個人資料

證券持有人有權確定本行或H股證券登記處是否 持有其個人資料、索取該資料的副本及更正任何 不準確資料。本行和H股證券登記處有權就處理 該等要求收取合理費用。

所有查閱資料或更正資料的要求應按招股章程「公司資料」一節所披露或不時通知的本行註冊地址送交公司秘書,或向H股證券登記處的私隱事務主任提出。

閣下簽署申請表格或向香港結算發出電子認購指示,即表示同意上述各項。