



# WHARF

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*Established 1886*

WHARF REAL ESTATE INVESTMENT COMPANY LIMITED

Stock Code: 1997



Annual Report 2018

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# CORPORATE INFORMATION

## BOARD OF DIRECTORS

Mr Stephen T H Ng, *Chairman and Managing Director*  
Ms Doreen Y F Lee, *Vice Chairman and Executive Director*  
Mr Paul Y C Tsui, *Vice Chairman and Executive Director*  
Ms Y T Leng, *Executive Director*  
Mr K H Leung

## Independent Non-executive Directors

Mr Alexander S K Au, *OBE*  
Hon Andrew K Y Leung, *GBS, JP*  
Mr Andrew J Seaton  
Mr R Gareth Williams  
Professor E K Yeoh, *GBS, OBE, JP*

## COMPANY SECRETARY

Mr Kevin C Y Hui, *FCCA, CPA, FCIS, FCS*

## AUDITORS

KPMG, Certified Public Accountants

## PRINCIPAL BANKER

The Hongkong and Shanghai Banking Corporation Limited

## PRINCIPAL SHARE REGISTRAR

Conyers Trust Company (Cayman) Limited  
Cricket Square, Hutchins Drive, PO Box 2681  
Grand Cayman, KY1-1111  
Cayman Islands

## HONG KONG BRANCH SHARE REGISTRAR

Tricor Investor Services Limited  
Level 22, Hopewell Centre  
183 Queen's Road East  
Hong Kong

## REGISTERED OFFICE

Cricket Square, Hutchins Drive, PO Box 2681  
Grand Cayman, KY1-1111  
Cayman Islands

## PRINCIPAL PLACE OF BUSINESS IN HONG KONG

16th Floor, Ocean Centre  
Harbour City, Canton Road  
Kowloon, Hong Kong  
Telephone: (852) 2118 3188  
Fax: (852) 2118 3208  
Website: [www.wharfreic.com](http://www.wharfreic.com)

# SHAREHOLDER INFORMATION

## LISTING

Ordinary Shares  
The Stock Exchange of Hong Kong Limited  
Stock Code: 1997

As at 31 December 2018	
Number of issued shares	3,036,227,327
Market capitalisation (Approx.)	HK\$142 billion

## FINANCIAL CALENDAR

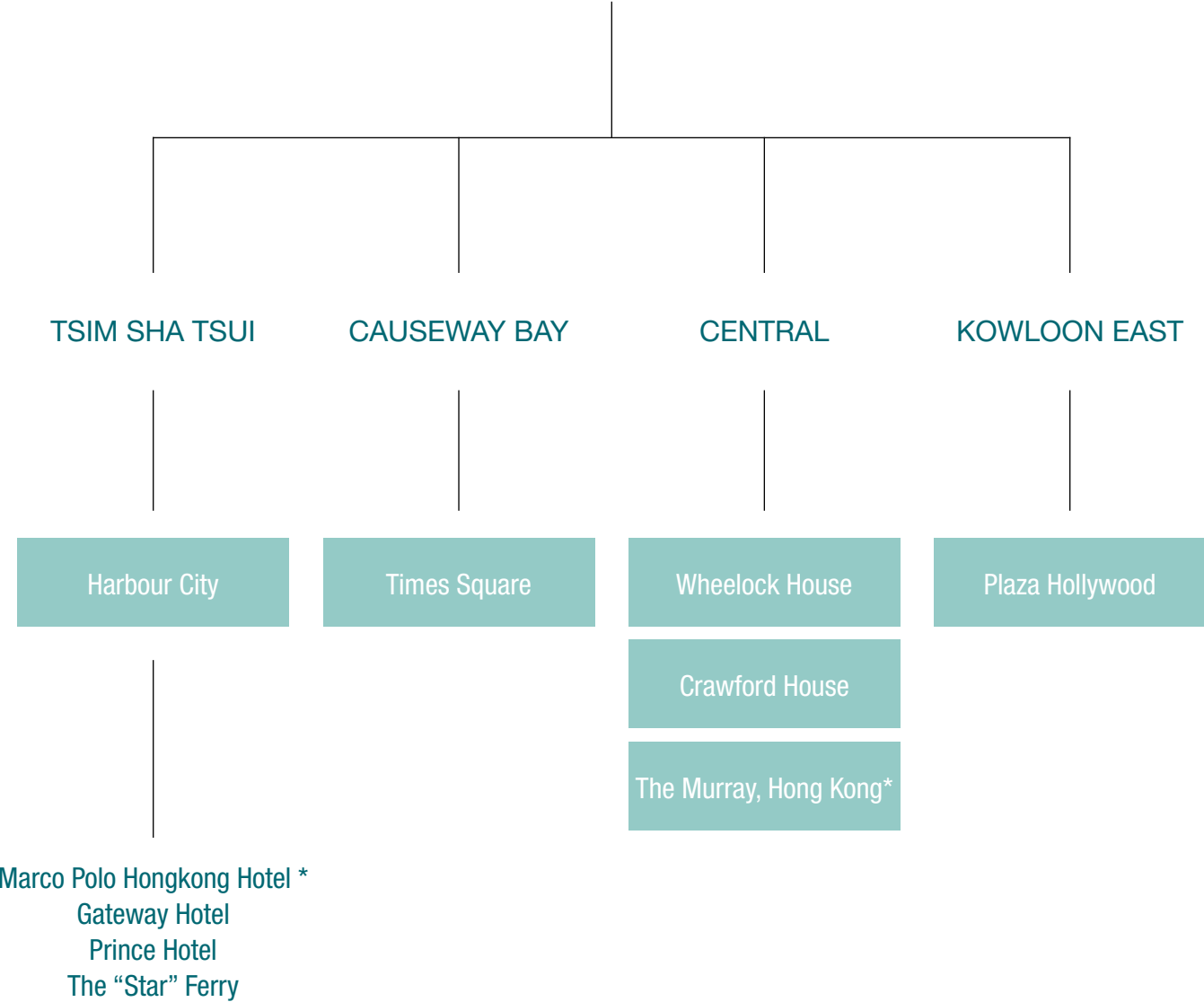
Payment Date of 2018 1st Interim Dividend	10 September 2018
Record Date and Time for 2018 2nd Interim Dividend	6:00 pm, 3 April 2019
Payment Date of 2018 2nd Interim Dividend	23 April 2019
Closure of Register of Members (Shareholders' right to attend and vote at Annual General Meeting)	2 May 2019 to 7 May 2019 (both days inclusive)
Annual General Meeting	11:15 am, 7 May 2019

## CONTACTS

Shareholder enquiries: [sh@wharfreic.com](mailto:sh@wharfreic.com)  
Investor enquiries: [ir@wharfreic.com](mailto:ir@wharfreic.com)  
Media enquiries: [pr@wharfreic.com](mailto:pr@wharfreic.com)

# GROUP BUSINESS STRUCTURE

## WHARF REAL ESTATE INVESTMENT COMPANY LIMITED



\* Held under listed subsidiary Harbour Centre Development Limited

# CORPORATE OVERVIEW

Wharf Real Estate Investment Company Limited (“Wharf REIC”) (Stock Code: 1997) is a subsidiary of Wheelock and Company Limited (Stock Code: 0020) listed on the Main Board of Hong Kong Stock Exchange on 23 November 2017.

Wharf REIC is a premier company and one of the largest local real estate companies with a proven track record in developing, investing and operating iconic properties in Hong Kong. The Group holds a portfolio of six premier quality assets including Harbour City, Times Square, Wheelock House, Crawford House, The Murray, Hong Kong and Plaza Hollywood; with a GFA of 11.7 million square feet at a total value of HK\$274 billion and a total revenue of HK\$16 billion as at 31 December 2018.

Harbour City and Times Square, the Group’s flagship properties, are located in Tsim Sha Tsui and Causeway Bay respectively. Sitting on rare 999-year leaseholds, these iconic properties with substantial scale in two of the most popular shopping destinations and busiest business districts in Hong Kong attract constant flows of local shoppers and tourists. The Group’s shopping malls have been able to maintain their well-established brands and build up strong relations with a diverse base of internationally renowned tenants.

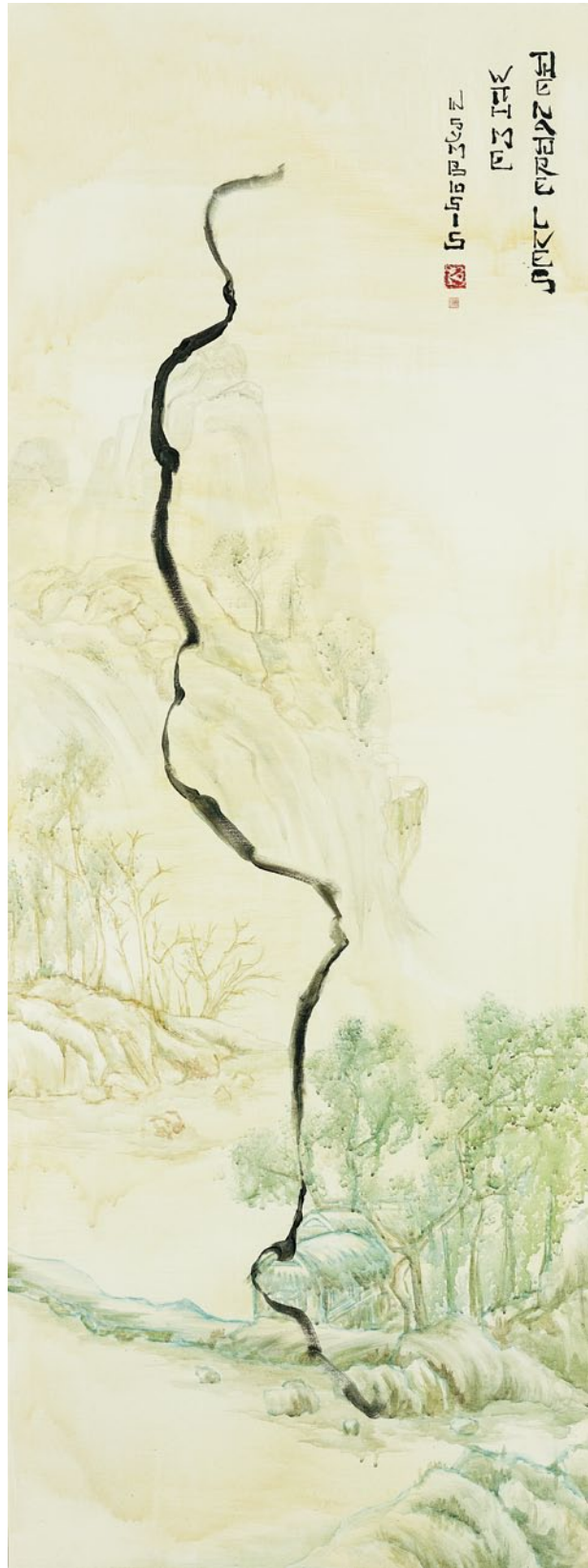
The Group also owns and operates two premier quality assets with rare 999-year leaseholds, Wheelock House and Crawford House in the prime Central District in Hong Kong, with the latter enjoying the longest frontage on Queen’s Road Central.

The Murray, Hong Kong, a 336-room luxury hotel converted from Murray Building with towering arches, is the Group’s latest long-term strategic investment. It is an iconic building that is probably the last-but-not-least remaining prime site in Central District for a prime luxury hotel. The nearly 50 years of history at the heart of Hong Kong; makes The Murray, Hong Kong an interesting conservation and conversion project with unique architectural features. Opened in 2018, The Murray, Hong Kong has quickly gained international recognition including the No. 1 hotel in Hong Kong in “Readers’ Choice Awards 2018” — Top Hotels in China by more than 400,000 readers of Condé Nast Traveler magazine.

Plaza Hollywood is a leading shopping mall in Kowloon East. Housing 258 retail outlets, it is poised to appeal to the wider catchment area from the emerging Kowloon East CBD.

Harbour Centre Development Limited (“HCDL”) (Stock Code: 0051) is indirectly owned for 71.5% by the Company. HCDL Group mainly comprises Marco Polo Hongkong Hotel and The Murray, Hong Kong; Suzhou International Finance Square, Marco Polo Changzhou, as well as a portfolio of remaining development properties in the Mainland.

Wharf REIC strives to be a good corporate citizen through actively supporting a series of “Business-in-Community” initiatives benefitting different segments of society. In addition to a flagship youth development programme Project *WeCan*, The Wharf Hong Kong Secondary School Art Competition, The Wharf Art Scholarship Scheme and The Wharf Architectural Design Internship have gained public recognitions over the years.





# CHAIRMAN'S STATEMENT



# CHAIRMAN'S STATEMENT

## Dear Shareholders,

2018 was a challenging but rewarding year for the Group.

With global economy showing signs of losing steam after an upbeat start to the year, the Group's premier portfolio of core retail, office and hotel properties consistently demonstrated resilience and delivered solid results.

The Group's underlying net profit increased by 6% to HK\$10.1 billion during the year (2017: HK\$9.5 billion), driven by the robust performance of Harbour City. Retail sales at this destination landmark achieved a significant growth rate of 24% in 2018, comfortably outperforming the Hong Kong average of 9%, to a new record of over HK\$37 billion or an average of over HK\$100 million per day. Together with Times Square and Plaza Hollywood, the three iconic malls contributed to a record 10.2% share of total retail sales in Hong Kong.

The rewarding year was also highlighted by the opening of The Murray, Hong Kong which received critical acclaims both locally and internationally. The epic transformation from the iconic 1960s heritage building to a contemporary, urban, chic hotel marked a remarkable milestone for the city, and an exciting step to conserve and reinvigorate the legend of Central.

## GENERAL ECONOMY

Concerns about a global economic slowdown mounted in the latter part of the year as data from China and the Eurozone worsened noticeably. In Hong Kong, macro concerns dulled investor appetite in the property market and stock market. GDP growth slowed to 3% in 2018, while retail sales moderated from a growth rate of 13% in the first half to only 9% for the full year to total HK\$485 billion.

Notwithstanding global economic uncertainties, Hong Kong visitor arrivals hit a record high of 65 million with an 11% increase during the year, stimulated in the last quarter by the opening of two mega cross-border infrastructure projects, the High Speed Rail and the Hong Kong-Zhuhai-Macau Bridge, to better connect Hong Kong to the rest of Greater Bay Area.

On the office market front, performance in Central held up well with solid demand from Mainland tenants and a lack of new supply. Meanwhile, as certain office tenants explore more affordable and sizeable options in alternative locations, decentralisation would pose both threats and opportunities to the Group's properties in Tsimshatsui and Causeway Bay.

## FINANCIAL RESULTS

Including the net surplus from IP revaluation, profit attributable to shareholders was HK\$18 billion and earnings per share HK\$5.94. Total assets amounted to HK\$280.3 billion, while book net asset value increased to HK\$218.8 billion (or HK\$72.06 per share).

The Group continues to maintain a healthy balance sheet with an A2 issuer rating with stable outlook from Moody's. Net debt decreased by HK\$3.1 billion during the year to HK\$39.4 billion at year-end, implying a gearing ratio of 17.6%.

In lieu of a final dividend, a second interim dividend of HK\$1.05 (2017: HK\$0.95) per share has been declared, bringing the total dividend for the year to HK\$2.10 per share.

## BUSINESS-IN-COMMUNITY

The Group remains steadfast in our commitment to fostering community well-being through a series of "Business-in-Community" initiatives with the support of staff volunteers, especially the multi-faceted school improvement programme Project *WeCan*, initiated by the Group in 2011 but currently a major pan-business undertaking. Our youth development programmes are well recognised for their impactful contribution to nurture the future generation and create lasting value for society.

In a continual effort to unleash potentials of home-grown young talent, The Wharf Hong Kong Secondary School Art Competition is a stage for students to gain invaluable exposure. To-date, 13 students from the competition have been awarded The Wharf Art Scholarship to pursue further art and design education in top-notch institutions around the world.

Meanwhile, The Wharf Architectural Design Internship, for eight consecutive years, has sponsored outstanding architectural postgraduates to intern in renowned architectural firms in different countries including France, Germany, Japan, Switzerland and the United Kingdom. A total of 24 local students have benefitted from the scheme since 2011.

The “Star” Ferry, a photogenic symbol of the city, not only provides an inexpensive and reliable mode of transportation between Hong Kong Island and Kowloon for over 100 years, but remains the first and only public transport system in Hong Kong, offering unlimited free rides for senior citizens without government subsidies for 26 years. Upon the expiry of the previous franchise on 31 March 2018, a new franchise for 15 years started on 1 April 2018.

## OUTLOOK

Looking forward to 2019, mounting uncertainties across the globe have already set the tone for a volatile year ahead. At the forefront is the broad-based Sino-U.S. conflict, which might involve structural and long-lasting consequences. The potential disruptions from growing nationalism and populism, Brexit aftermath, and instabilities in the US and Europe must not be overlooked.

In view of the heightened pressure in this time of instability, China’s policymakers have unveiled an economic plan with more aggressive stimulus steps in fiscal and monetary policies. In parallel, the Belt and Road Initiative and Greater Bay Area development are in full force to advance reform and opening up new opportunities. In the longer term, China will continue to take a leading role as a major growth engine of the world.

Enhanced connectivity and interaction between Hong Kong and the rest of China South over the massive infrastructure projects are cementing the city’s position as the leading super service platform and gateway to China. Despite the potential uncertainties in currency and interest rate movements, Hong Kong is still in the best position to capture the enormous opportunities from the urbanisation and a new consumption age in China.

Hospitality and retail sectors in Hong Kong enjoyed a generally buoyant year in 2018, but global political and economic uncertainties contributed to a slowdown in the latter half with consumer sentiment turning more cautious. Meanwhile, travel boom from Mainland China took hotel occupancy to another peak but room rates lacked momentum. The trend is generally expected to continue into 2019.

Backed by our best-in-class management, the Group’s premier portfolio and destination retail properties have put us in a favourable position to demonstrate resilience amid global uncertainties. We shall continue to compete and lead in this dynamic market.

On behalf of all Shareholders and the Board, I wish to extend my sincere gratitude to all customers and business partners for their continued trust and support, and to all staff for their dedication and contributions throughout the year. I also wish to welcome Mr Andrew K Y Leung and Mr Paul Y C Tsui to the Board and look forward to their invaluable contribution to the Group.

**Stephen T H Ng**  
*Chairman and Managing Director*

Hong Kong, 5 March 2019

# FINANCIAL HIGHLIGHTS

	2018 HK\$ Million	2017 HK\$ Million	Change
<b>Results</b>			
Revenue	<b>16,481</b>	20,904	-21%
Operating profit	<b>12,724</b>	15,442	-18%
Underlying net profit (note a)	<b>10,053</b>	9,500	+6%
Core revenue (note b)	<b>16,059</b>	14,670	+9%
Core operating profit (note b)	<b>12,827</b>	12,063	+6%
Core underlying net profit (note b)	<b>9,892</b>	8,945	+11%
Profit before property revaluation surplus	<b>10,053</b>	9,236	+9%
Profit attributable to equity shareholders	<b>18,027</b>	17,218	+5%
Total dividend for the year (note c)	<b>6,376</b>	2,884*	N/A
Earnings per share			
Underlying net profit	<b>HK\$3.31</b>	HK\$3.13	+6%
Attributable to equity shareholders	<b>HK\$5.94</b>	HK\$5.67	+5%
Dividend per share			
First interim	<b>HK\$1.05</b>	N/A	N/A
Second interim	<b>HK\$1.05</b>	HK\$0.95	+11%
Total for the year (note c)	<b>HK\$2.10</b>	HK\$0.95*	N/A
<b>Financial Position</b>			
Total assets	<b>280,356</b>	272,675	+3%
Total business assets (note d)	<b>274,751</b>	266,506	+3%
Core total assets (note b)	<b>266,848</b>	258,452	+3%
Core business assets (note b)	<b>266,745</b>	258,387	+3%
Investment properties	<b>258,984</b>	253,827	+2%
Net debt	<b>39,422</b>	42,476	-7%
Shareholders' equity	<b>218,797</b>	207,318	+6%
Total equity	<b>224,332</b>	212,968	+5%
Number of issued shares (in millions)	<b>3,036</b>	3,036	0%
Net asset value per share	<b>HK\$72.06</b>	HK\$68.29	+6%
Net debt to total equity	<b>17.6%</b>	19.9%	-2.3% pt

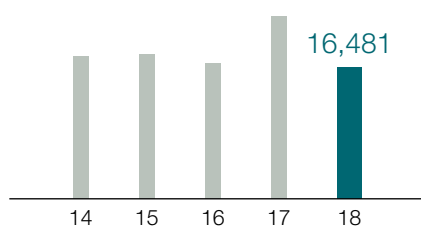
\* Since the Company was listed in November 2017.

Notes:

- (a) Underlying net profit primarily excludes investment property revaluation surplus and exchange difference on foreign currency borrowings.
- (b) Core items comprise investment properties and hotels in Hong Kong.
- (c) Equivalent to about 65% of realised underlying net profit from investment properties and hotels in Hong Kong for the year 2018.
- (d) Business assets exclude unallocated corporate assets mainly comprising equity investments, deferred tax assets, derivative financial assets and bank deposits and cash.

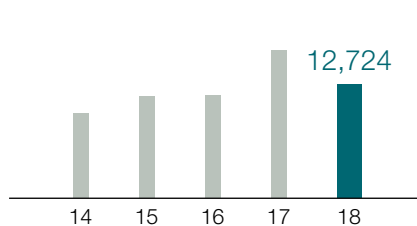
## REVENUE

(HK\$ Million)



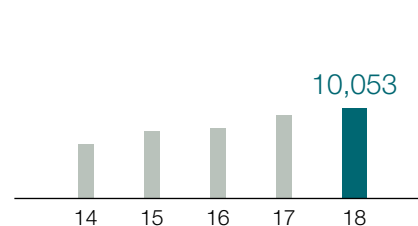
## OPERATING PROFIT

(HK\$ Million)



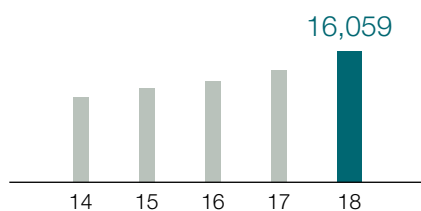
## UNDERLYING NET PROFIT

(HK\$ Million)



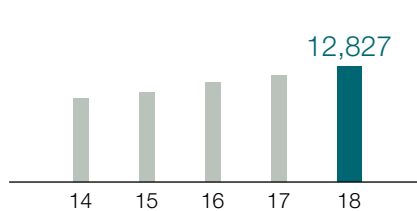
## CORE REVENUE

(HK\$ Million)



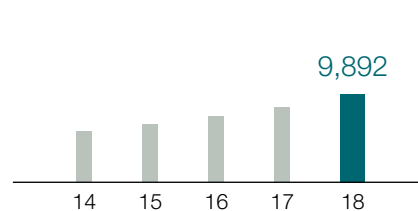
## CORE OPERATING PROFIT

(HK\$ Million)



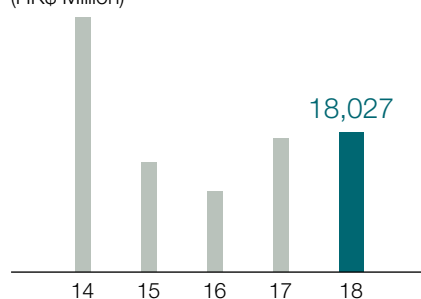
## CORE UNDERLYING NET PROFIT

(HK\$ Million)



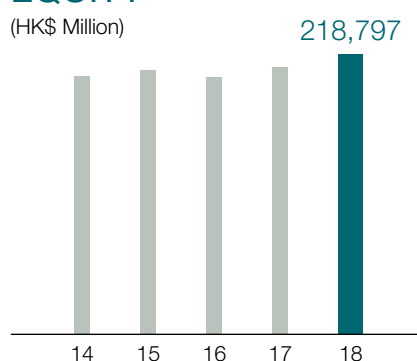
## PROFIT ATTRIBUTABLE TO EQUITY SHAREHOLDERS

(HK\$ Million)



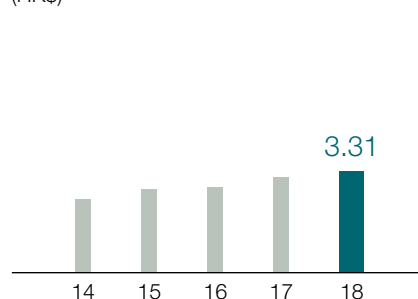
## SHAREHOLDERS' EQUITY

(HK\$ Million)



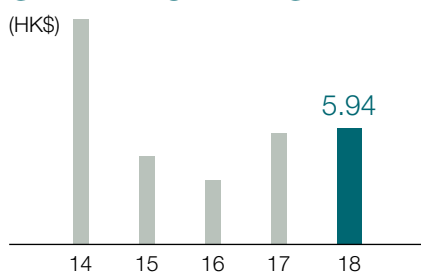
## UNDERLYING EARNINGS PER SHARE

(HK\$)



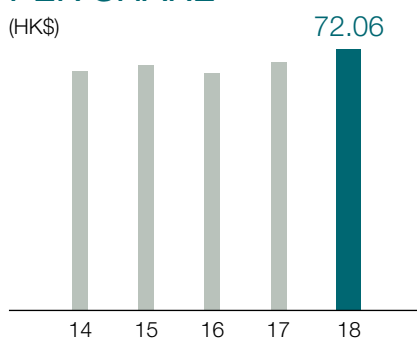
## EARNINGS PER SHARE ATTRIBUTABLE TO EQUITY SHAREHOLDERS

(HK\$)



## NET ASSET VALUE PER SHARE

(HK\$)





# BUSINESS REVIEW

Above-market performance propelled retail sales at the Group's IP portfolio to a new high in 2018.

The record HK\$49 billion of tenant sales achieved accounted for over 10% of total Hong Kong retail sales during the year.





# HARBOUR CITY



# HARBOUR CITY

Harbour City witnessed a significant growth rate of 24% in tenant sales, outperforming the Hong Kong average (of 9%). Backed by continuous delivery of strong sales productivity and operating profit margin of 89%, Harbour City (including hotels) remained the key driver of the Group, contributing 72% of revenue and 76% of operating profit.

Total revenue (including hotels) increased by 10% to HK\$11,871 million and operating profit by 12% to HK\$9,678 million. Retail revenue, growing by a solid 14%, accounted for 63% of total revenue.

Ocean Terminal Extension (“OTE”) attracted strong visitation from both locals and tourists as a new icon and must-see photographic hot spot of Hong Kong. The harbour front attraction is the ultimate destination for breathtaking views of Victoria Harbour and enjoyment of the city skyline from all angles. The gradual opening of the delectable dining options at OTE also led to substantial patronage boost. This latest attraction for tourists and locals alike has successfully bolstered the prominence of Harbour City in just a year after its opening.

One block of Gateway Apartments is under conversion to office and retail. The value-accretive initiative is targeted for completion in the third quarter of 2019.

## RETAIL

Harbour City remains an international retail landmark and one of the most coveted addresses for the world’s best brands. Its market-leading position is further strengthened by the strategically calibrated trade mix and constant value-creation initiatives.

Tenant sales at Harbour City posted an encouraging growth of 24% during the year, continuing to outperform the overall Hong Kong market. By achieving a record high HK\$37 billion of retail sales, or HK\$2,700 per square foot per month, Harbour City’s status as one of the most productive malls in the world is further solidified. Tenants collectively turn over more than HK\$100 million of daily sales on average.

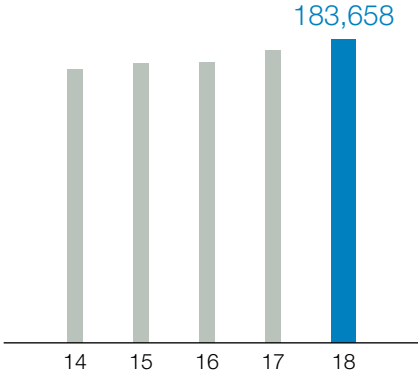


# Harbour City generated HK\$100 million of average daily sales

Critical mass, showcase effect and unrivalled productivity form strong pillars to support rental growth. Revenue increased by 14% to HK\$7,529 million, and operating profit by 14% to HK\$6,712 million. Average passing rent grew by 12% to HK\$483 per square foot per month.

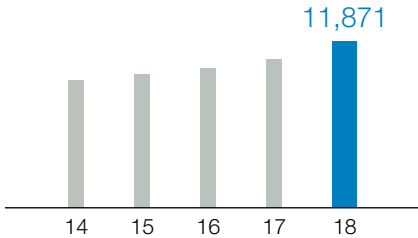
### PROPERTY VALUE

(HK\$ Million)



### GROSS REVENUE

(HK\$ Million)



## HARBOUR CITY

## PORTFOLIO INFORMATION

	Gross Floor Area (sq ft)	Revenue (HK\$ Million)	Average Occupancy (%)	Year-end Valuation (HK\$ Million)
Retail	2,068,000	7,529	96	99,853
Office	4,615,000	2,634	97	70,395
Others	1,726,000	1,708	N/A	13,410

## BUSINESS ASSETS

As at 31 December	<b>2018</b> HK\$ Million	2017 HK\$ Million	Change
Properties (at valuation)	<b>175,608</b>	170,256	+3%
Hotels and Club* (at valuation)	<b>8,050</b>	7,820	+3%
Other assets	<b>731</b>	564	+30%
Total business assets	<b>184,389</b>	178,640	+3%

\* Hotels and Club are stated at cost less depreciation in the financial statements.

## GROSS REVENUE

	<b>2018</b> HK\$ Million	2017 HK\$ Million	Change
Retail	<b>7,529</b>	6,627	+14%
Office	<b>2,634</b>	2,492	+6%
Serviced Apartments**	<b>232</b>	325	-29%
Hotels and Club	<b>1,476</b>	1,336	+10%
Total gross revenue	<b>11,871</b>	10,780	+10%

## OPERATING PROFIT

	<b>2018</b> HK\$ Million	2017 HK\$ Million	Change
Retail	<b>6,712</b>	5,896	+14%
Office	<b>2,337</b>	2,204	+6%
Serviced Apartments**	<b>157</b>	211	-26%
Hotels and Club	<b>472</b>	365	+29%
Total operating profit	<b>9,678</b>	8,676	+12%

\*\* One of the two blocks of serviced apartments was closed in March 2018 for conversion to office and retail; completion targeted for the third quarter of 2019.

Over 80 new brands were recruited during the year, diversifying the already comprehensive brand mix. Diving into the athleisure craze, a number of renowned active wear brands including *Adidas FTWR SUPPLY*, *CHAMPION*, *Evisukuro*, *Kenzo Sneaker concept*, *The North Face*, *Dance with Dragon*, *DESCENTE*, *ASICS*, *Jack Bunny!!* By *PEARLY GATES* and *Mammut* were introduced. The premium brand cluster was further enriched by a selection of Hong Kong or Kowloon debuts including *Céline Men*, *Billionaire*, *CLUSE*, *Ermanno Scervino*, *Fabiana Filippi*, *MARK NASON LOS ANGELES*, *MB&F M.A.D. Gallery*, *NOMOS*, *RENE CAOVILLA*, *Valextra*, *KENZO Kids* and *Young Versace*, while *Off White Concept Store* (with *Café*) will be launched in mid-2019. Other new commitments included *De Beers Jewellers*, *Anya Hindmarch* (pop-up), *HUGO BOSS*, *Hot Toys Rebel Base*, *Intimissimi* and *MLB*.

An impressive variety of dining experiences were introduced to please every palate. Boasting magnificent alfresco area and panoramic Victoria Harbour views, nine dining outlets at OTE have opened and are trading with success. The latest addition included the Hong Kong debuts of the renowned *maze Grill by Gordon Ramsay* and *Artisan De La Truffe Paris*. New culinary options in other parts of Harbour City comprised the Hong Kong debuts of *Quan Alley*, *Hanlin Tea Room* and *Ten One Tea* as well as Kowloon debuts of *Reserva Ibérica* and *Ebisoba Ichigen*.

A series of unique and alluring marketing events further secured shoppers flow and spurred success. A spate of one-of-a-kind events was held at Ocean Terminal Deck to fortify public awareness of the extension building. These included “BE@RBRICK SUMMER CHILL” Summer Party, *Kiehl’s* “Made Better Sky Apothecary & Greenhouse”, *Nike Training Club’s* working out classes including mobility training and Yoga, *Louis Vuitton* Cruise 19 Trunk Show and *Tiffany* “The Holidays Made by Tiffany”. “BOUNCE”, the first interactive art installation in Hong Kong, was created in collaboration with the renowned New York design studio, *SNARKITECTURE*, with hundreds of enlarged white “bouncy balls” in the outdoor stadium driving media frenzy. Creation of a surreal world with dynamic Christmas-themed scenery in the world’s largest video kaleidoscope, alongside the 60-foot outdoor LED Christmas tree and “Love Lock Bridge”, successfully enthralled a huge crowd to Harbour City.



# HARBOUR CITY

## RETAIL TENANT MIX (by Rental, Area and Sales)

	% by Rental	% by Area	% by Sales
Fashion	36.5%	28.8%	22.4%
Leather Goods — Shoes, Bags and Related Trades	20.8%	11.3%	26.6%
Jewellery, Beauty and Accessories	21.6%	8.7%	24.8%
Department Store and Confectionery Products	9.0%	17.2%	12.0%
Restaurant, Fast Food, F&B and Entertainment	4.2%	21.1%	5.3%
Children's Wear, Toy and Related Trades	2.6%	4.9%	2.4%
Sports Wear	2.2%	3.4%	1.9%
Electrical and Audio-visual Equipment	1.6%	1.6%	4.0%
Others	1.5%	3.0%	0.6%
Total	100%	100%	100%

## OFFICE

Despite increasing competition from a fresh influx of prime office space in Kowloon, solid rents for new commitment were achieved on the back of stable demand and consistently low vacancies. The opening of the West Kowloon Station for High Speed Rail is set to further uplift office demand from Mainland tenants in the area.

Positive rental reversion drove revenue up by 6% to HK\$2,634 million. Occupancy rate stood firm at 99% at year-end. Average spot rent for the older Canton Road offices and the newer Gateway offices grew by 12% and 6% to HK\$45 and HK\$59 per square foot per month, respectively.

Scheduled for completion in the third quarter of 2019, an additional 15 storeys (total GFA: 360,000 square feet) of office space will be provided upon the conversion of one block of Gateway Apartments, to cater for the underlying demand.



## GATEWAY APARTMENTS

Revenue amounted to HK\$232 million during the year, on the back of full occupancy. In a bid to satisfy diverse consumer needs, multiple interior layout options were provided with constant upgrades in inventory provisions in the 256 furnished units. Exclusive access to Pacific Club further enhanced the distinctive living experiences. Gateway Apartments earned “The Best Serviced Apartments Award” in the “Best of the Best Awards 2018” by Squarefoot Magazine for eight consecutive years and “Service Awards 2018” in “Serviced Apartments” category from Capital Weekly Magazine for seven consecutive years, testaments to its constant dedication to service excellence.

## HOTELS AND CLUB

The three hotels, Marco Polo Hongkong, Gateway and Prince, continued to deliver strong performances, as a result of robust visitor arrivals. Incremental value from the hotels’ continuous improvement programmes was gradually unlocked, contributing to enhanced business results and brand reputation. Total revenue of hotels and club increased by 10% to HK\$1,476 million and operating profit by 29% to HK\$472 million. Overall occupancy was 92.6% during the year.

**Total GFA**  
8,41 MILLION SQUARE FEET

**High fashion retail frontage on Canton Road**

1/3 MILE

equivalent to the most prime section of Ginza, Tokyo; Avenue Montaigne, Paris; and Fifth Avenue, New York

999 YEARS LEASEHOLD

**Annual footfall**  
~80 MILLION

**Total retail sales**  
HK\$ 37.3 BILLION

**Valuation**  
HK\$ 183.7 BILLION

**Retail sales per sq.ft.**  
HK\$ 2,700 PER MONTH OR

US\$ 4,200 PER ANNUM

# TIMES SQUARE





FACESSS →

Lane Crawford ↓

CHANEL

MIKIMOTO

BOTTEGA VENETA  
OPENING OCTOBER



# TIMES SQUARE



Revenue registered a modest increase of 1% to HK\$2,841 million, amidst major re-tenancing exercises to strengthen the mall's competitiveness in the longer run. Operating profit eased by 2% to HK\$2,479 million.

## RETAIL

During the year, total tenant sales delivered an above-market growth rate of 12%, on the back of solid foot traffic and value-accretive initiatives. Notwithstanding the ongoing major re-tenancing exercises, revenue was maintained at HK\$2,100 million. Occupancy was 98% at year-end. Average retail passing rent eased slightly to HK\$297 per square foot per month.

Capitalising on the rising athleisure trend, the sports assortment has been augmented with the addition of multi-brand outdoor wear flagship *GO WILD*, *Nike Kicks Lounge*, *Reebok*, *FILA KIDS* and *CALVIN KLEIN PERFORMANCE*. The expansion of *Elegant Watch & Jewellery* with new brands of *Panerai* and *BVLGARI* watches further enriched the high zone trade mix. The lifestyle cluster was enhanced with the expanded *Watsons's* combo store featuring beauty, health and baby care theme and the largest *Fortress's* Hong Kong flagship with the first introduction of digital experiential zones and hi-tech automation technology. *Planet J Hong Kong* has also committed to launching its debut with a digital game amusement centre. *Fivelements Yoga & Sacred Arts*, an award-winning yoga brand will also be opening its first store in the territory.

The introduction of Hong Kong or Island debuts including *Ariane Prette Monaco*, *HAPPIPLAYGROUND*, *MLB*, *MOTHERHOUSE*, *Niessing*, *POLA*, *Ray-Ban* and *Sekkisei* further refined tenant mix. Other new commitments included *Balenciaga*, *Rimowa*, *Y-3*, *Claudie Pierlot*, *Sisley Paris*, *Clinique*, *EVE LOM*, *3CE*, *OROGOLD cosmetics*, *The Kooples PARIS*, *Piquadro ITALY*, *HEAVEN PLEASE+*, *Les Néréides PARIS*, *MARYLING*, *Bookazine*, *Partytime*, *Sweet World*, *Campo Marzio*, *City Chain millisecond* and *The Peninsula Boutique*.

Dining experiences were uplifted by the island debuts of a host of outlets including *Cafe Terceira*, a renowned Macanese restaurant, *HEYTEA GO*, one of the most popular Chinese tea brands known for its cheese topped tea and fruit drinks, and *Du Hsiao Yueh*, a well-known traditional Tainan restaurant with over 100 years of history. Other new confectionary brands that opened in 2018 included *Make it*, *Uji-En* and *zChocolat*.

Times Square continued to take centre stage with a memorable run of exclusive events in Hong Kong. It joined hands with Disney Pixar to launch the “Incredibles 2” Headquarter Exhibition, featuring four customised Game Zones with highlights on the 16 adorable Jack-Jack figures in the Jack-Jack Zone. “GUNDAM DOCKS AT HONG KONG III” was presented featuring the stunning six-metre tall RX-93 Nu Gundam VS MSN-04 Sazabi statue, the largest “MOBILE SUIT GUNDAM Char’s Counterattack” battle scene ever showcased. The Asia debut of a special “90 Years of Mickey Exhibition” was introduced in honour of Mickey Mouse’s 90th anniversary, displaying exclusive artifacts from the Walt Disney Archives. The Times Square Exquisite Christmas Exhibition displayed six street scenes recreated from Hong Kong in the 1980s during Christmas by two local miniature artists.

A spate of inspirational initiatives was also hosted to bolster cultural awareness in the community. These included “90 Years of Hong Kong Porcelain Art — Yuet Tung China Works”, “A Rendezvous with Hats and Headdress Pieces in Cantonese Opera — Chan Kwok Yuen’s 60 Years of Hat and Headdress Creations” and A 30-day Canton Pop Feast featuring 30 popular local singers.

## OFFICE

Leasing activities remained active in the area. Rental growth was underpinned by the tight vacancy environment and stable demand. On the back of positive rental reversion and stable rents for new commitments, revenue increased by 4% to HK\$741 million. Average spot rent increased by 15% to HK\$68 per square foot per month. Rental reversion rate was 11%. Occupancy rate reached 98% at year-end.



## TIMES SQUARE

## PORTFOLIO INFORMATION

	Gross Floor Area (sq ft)	Revenue (HK\$ Million)	Average Occupancy (%)	Year-end Valuation (HK\$ Million)
Retail	943,000	2,100	96	38,695
Office	1,033,000	741	98	20,125

## BUSINESS ASSETS

As at 31 December	<b>2018</b> HK\$ Million	2017 HK\$ Million	Change
Properties (at valuation)	<b>58,820</b>	56,600	+4%
Other assets	<b>95</b>	67	+42%
Total business assets	<b>58,915</b>	56,667	+4%

## GROSS REVENUE

	<b>2018</b> HK\$ Million	2017 HK\$ Million	Change
Retail	<b>2,100</b>	2,112	-1%
Office	<b>741</b>	712	+4%
Total gross revenue	<b>2,841</b>	2,824	+1%

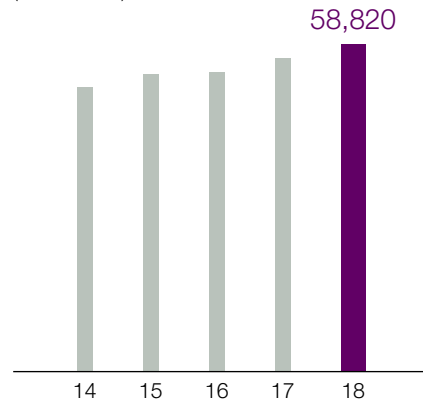
## OPERATING PROFIT

	<b>2018</b> HK\$ Million	2017 HK\$ Million	Change
Retail	<b>1,823</b>	1,894	-4%
Office	<b>656</b>	624	+5%
Total operating profit	<b>2,479</b>	2,518	-2%

*Times Square's 2018 tenant sales delivered an above-market growth of 12%*

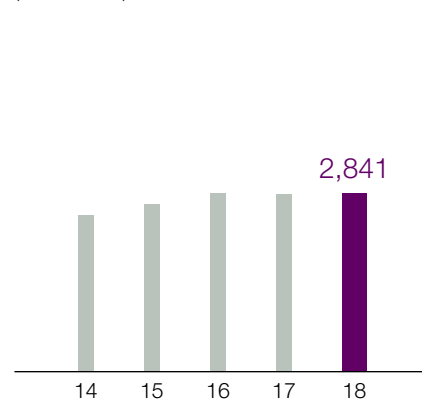
### PROPERTY VALUE

(HK\$ Million)



### GROSS REVENUE

(HK\$ Million)



# TIMES SQUARE

## RETAIL TENANT MIX (by Rental, Area and Sales)

	% by Rental	% by Area	% by Sales
Fashion	32.0%	20.5%	25.2%
Jewellery, Beauty, Healthcare and Accessories	36.0%	17.5%	27.6%
Department Stores and Confectionery Products	13.8%	19.8%	24.2%
Restaurant, Fast Food, F&B and Entertainment	7.9%	28.4%	8.6%
Electrical and Audio-visual Equipment	4.8%	4.9%	9.9%
Sports Wear	3.9%	4.5%	3.3%
Others	1.6%	4.4%	1.2%
<b>Total</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>

**Total GFA**

1,98 MILLION SQUARE FEET

**Annual footfall**

~65 MILLION

999 YEARS LEASEHOLD

**Total retail sales**

HK\$ 9.1 BILLION

17 FLOORS

tallest vertical mall

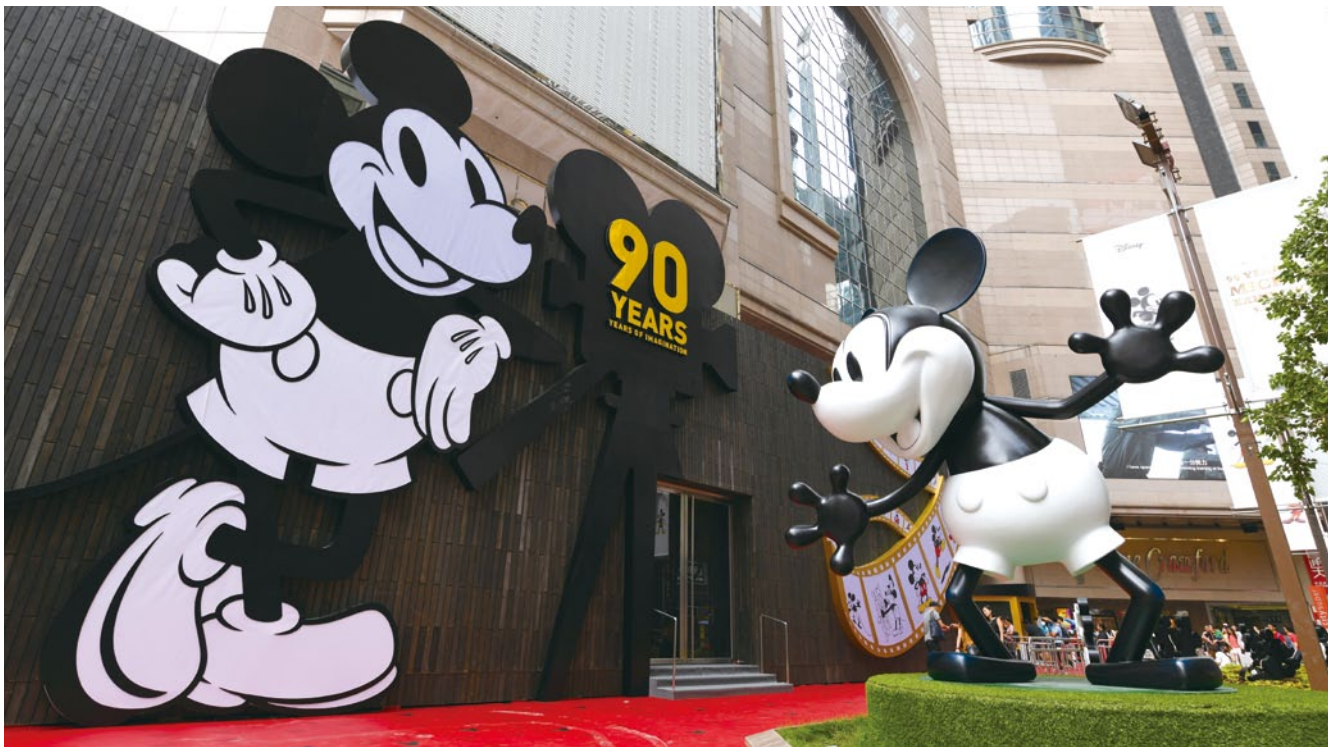
**Valuation**

HK\$ 58.8 BILLION

**Retail sales per sq.ft.**

HK\$ 1,500 PER MONTH OR

US\$ 2,300 PER ANNUM



# CENTRAL PORTFOLIO



WHEELOCK HOUSE

Wheelock House and Crawford House are both prime commercial properties in Central with rare 999-year leaseholds. Backed by their commanding presence in the heart of the bustling CBD, occupancies remained consistently high. Revenue at these properties were maintained at HK\$469 million, and operating profit at HK\$407 million during 2018.

## WHEELOCK HOUSE

### Office Spot Rent

HK\$ **103** per sq.ft.  
per month

### Average Spot Rent Growth

**15%**

### Office Occupancy

**98%**

## CRAWFORD HOUSE

### Office Spot Rent

HK\$ **71** per sq.ft.  
per month

### Average Spot Rent Growth

**15%**

### Office Occupancy

**100%**





# CENTRAL PORTFOLIO



The latest long-term strategic investment of the Group is The Murray, Hong Kong, a Niccolo Hotel, which opened in 2018 upon the epic conversion from the iconic 1960's Murray Building. Renowned architect Foster + Partners helped to steer this significant Government heritage preservation initiative. The hotel has rapidly earned international praise and emerged as an icon of the city for impeccable hospitality.

Prominently located at the bottom of Garden Road and Cotton Tree Drive, the sophisticated urban sanctuary boasts a seamless blend of scenic views of the city's CBD and the lush green oasis of Hong Kong Park. The minimalist décor with clean lines and modern fixtures characterises the 336 spacious rooms and suites in the 25-storey contemporary chic hotel. The wide array of dining options promise unforgettable elevated culinary experiences. The exceptional meeting and event spaces further establish The Murray, Hong Kong as the new epicenter for conferences, events and celebrations.

In 2018, The Murray, Hong Kong received multiple honours and global awards, including "World's Greatest Places 2018" — Places to Stay by TIME Magazine, "The Hot List" — The Best New Hotels in the World 2018 and "Readers' Choice Awards 2018" — Top Hotels in China by Condé Nast Traveler, "Big Sleep Awards 2018" — City Slicker by National Geographic Traveller, "The Best New Business Hotel in Asia 2018" by Bloomberg and "The Luxe List 2018" — Best New Hotels in the Asia-Pacific Region by DestinAsian Magazine.

Start-up losses are expected in the early years after depreciation of land and building costs as well as interest cost.



# PLAZA HOLLYWOOD



Constant tenant mix optimisation to encompass brands across a diverse range of categories and popular eateries has established Plaza Hollywood as a lifestyle hub, poised to appeal to the wider catchment area from the emerging Kowloon East CBD. Strategically located atop Diamond Hill MTR station, the burgeoning middle class in the surrounding residential area and the future commissioning of the Shatin to Central MTR Link are set to further propel growth.

As one of the largest shopping malls in the district with 258 retail outlets, 30 restaurants, and a purpose-built stadium housing a six-screen cinema multiplex, the compelling offerings and innovative marketing strategies continued to drive performance. Revenue at Plaza Hollywood was HK\$569 million and operating profit was HK\$430 million. Occupancy rate was 98% at year-end.

Various exciting events were presented to drive foot traffic. Riding on the wave of the popular video game “PUTG”, an e-Sports Festival featuring a local tournament was organised at Plaza Hollywood in collaboration with Hong Kong Tourism Board. Two publicity programmes for K-Pop artists MONSTA X and RAIN were held, drawing numerous K-Pop fans and extensive media coverage. Other highlights included Indonesia 2018 Asian Para Games Promotion and the annual Hong Kong Golden Book Awards. Furthermore, the collaboration with Kai Tak Cruise Terminal with free shuttle service, ambassadors and incentive programmes successfully spur tourist visits and spending.

#### Total retail sales

HK\$ **2.6** BILLION

#### Annual footfall

~**20** MILLION

## BUSINESS ASSETS

As at 31 December	<b>2018</b> HK\$ Million	2017 HK\$ Million	Change
Properties (at valuation)	<b>9,650</b>	9,580	+1%
Other assets	<b>9</b>	7	+29%
<b>Total business assets</b>	<b>9,659</b>	9,587	+1%

## RETAIL TENANT MIX (by Rental, Area and Sales)

	% by Rental	% by Area	% by Sales
Restaurant, Fast Food, F&B and Entertainment	25.7%	32.6%	24.2%
Jewellery, Beauty and Accessories	21.3%	21.7%	16.8%
Fashion	17.0%	10.4%	13.9%
Department Store, Healthcare and Confectionery Products	12.7%	14.1%	17.3%
Travel, Telecommunication and Other Services	8.5%	5.2%	7.2%
Electrical and Audio-visual Equipment	5.1%	4.9%	13.2%
Sports Wear	4.2%	4.5%	3.6%
Others	5.5%	6.6%	3.8%
<b>Total</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>

# AWARDS & RECOGNITIONS

## Wharf REIC: “Refurbishment/Revitalisation Team of the Year” in RICS Awards 2018 for The Murray, Hong Kong



## HARBOUR CITY

Jointly received UK Innovation is Great Award (Creative Services) with Foster + Partners from Business is Great (Britain) for their spectacular work in Ocean Terminal Extension

OTE was awarded “Design & Development (Renovation/Expansion) - Silver” in ICSC Asia-Pacific Shopping Center Awards 2018

“Best Shopping Mall Brand, Hong Kong 2018” - Global Brands Magazine

Awarded “Top 10 My Favorite Shopping Malls in Hong Kong” in “Shopping Mall Award 18-19”

“Bubble Up” Public Art Project

- “Marketing – Gold” - ICSC China Shopper Center Awards 2018
- “Traditional Marketing - Gold Award” in 2018 China Shopping Centre and Retailer Award
- “Public Relations and Communications – Gold”, “Content Marketing – Silver” and “Creative Marketing – Bronze” in The 9th Tiger Roar Awards
- “Commercial Usage of Intellectual Property Award - Bronze” in 2018 Lemon Awards
- “Creative Marketing - Merit” in 2018 ECI Awards



## TIMES SQUARE

“Best Mall Awards 2018” by Next Mobile

Awarded “Top 10 My Favorite Shopping Malls in Hong Kong” in “Shopping Mall Award 18-19”

“GUNDAM DOCKS AT HONG KONG III” was selected as “My 25th Favorite Shopping Mall Event”

## PLAZA HOLLYWOOD

“Most Outstanding Enterprise Awards 2018” by CorpHub

“Top 25 My Favorite Shopping Malls Events” by Hong Kong Economic Times

“Best Family-oriented Shopping Mall” by Next Mobile

## THE MURRAY, HONG KONG

“World’s Greatest Places 2018” — Places to Stay by TIME Magazine

“The Hot List” — The Best New Hotels in the World 2018 and “Readers’ Choice Awards 2018” — Top Hotels in China by Condé Nast Traveler

“Big Sleep Awards 2018” — City Slicker by National Geographic Traveller

“The Best New Business Hotel in Asia 2018” by Bloomberg

“The Luxe List 2018” — Best New Hotels in the Asia-Pacific Region by DestinAsian Magazine



# AWARDS & RECOGNITIONS

## THE “STAR” FERRY

“Best of Hong Kong Award” and “2018 Experts’ Choice Awards” by TripExpert

Tripadvisor Certificate of Excellence 2018

Junzi Corporation Survey 2018 Commendation List

## GATEWAY APARTMENT

“Service Awards 2018” in “Serviced Apartments” Category by Capital Weekly Magazine

Gateway Apartments website receive the “Award of Excellent” in “Real Estate” Category at The Communicator Awards 2018

“The Best Serviced Apartments Award” in the “Best of the Best Awards 2018” by Squarefoot Magazine

## PACIFIC CLUB

“Certificate of the Good Employer Charter” by Workplace Consultation Promotion Division of the Labour Department.

“Good MPF Employer Award” and “Support for MPF Management Award” 2017/18 by Mandatory Provident Fund Schemes Authority



# CORPORATE SOCIAL RESPONSIBILITY





# CORPORATE SOCIAL RESPONSIBILITY

## OUR SUSTAINABILITY APPROACH

Guided by our long-standing mission of “Building for Tomorrow”, the Group is committed to creating shared values for the community through its business operations and various community programmes.

## CSR STRUCTURE

Chaired by the Group’s Chairman, the group-level Corporate Social Responsibility (“CSR”) Steering Committee formulates the overall CSR strategy in line with the Group’s goals and commitments. The Cross-Business Unit CSR Group oversees the CSR performance and enables knowledge exchange among our business units. The CSR governance bodies at each business unit identify operation-specific CSR risks and opportunities and develop plans and programmes to address the issues. CSR progress from different business units are consolidated and reported to the CSR Steering Committee on a regular basis.

## PROTECTING OUR ENVIRONMENT

The Group has formulated environmental guidelines since 2016. The guidelines provide an overarching framework to govern issues which might arise from our operations, including pollution prevention, waste management, sustainable use of resources, carbon emissions reduction, environmental protection, biodiversity conservation and the restoration of natural habitats. Building on previous years’ experience, the Group scaled up its efforts in upgrading chillers and lighting, reusing and recycling, improving water efficiency and raising awareness of our stakeholders. In 2018, there were no recorded incidents of non-compliance resulting in a fine or penalty.

## BUSINESS DEVELOPMENT

Strong business ethics and professional conduct are the cornerstone of the Group’s continued success. The Group’s Statement of Business Integrity and Code of Conduct set out expectations on all employees’ behaviours while carrying out business. The Group also provides guidelines and training to our employees to promote best practices in market development. Detailed discussion on governance structure, risk management and internal control systems can be found on pages 49 to 67.

## NURTURING OUR PEOPLE

The Group aims to provide a rewarding, safe and friendly workplace for all employees. The Group’s employment policies and practices comply to the Employment Ordinance (Cap 57 of the laws of Hong Kong). The recruitment process is fair, transparent and discrimination free. All employees are remunerated with welfare packages that commensurate to their qualifications and experience and are offered learning opportunities. In compliance with the Occupational Safety and Health Ordinance (Cap. 509 of the laws of Hong Kong) and the relevant standards recommended by the government, the Group has management systems in place tailored to the business unit setting. Business units keep track of all work injury incidents and follow up with corrective actions.



**List of Barrier-free**  
**Companies / Organisations**  
 無障礙友善企業/機構名單 2017/18  
 Awarded by The Hong Kong Council of Social Service  
 香港社會服務聯會頒發

 **HAPPY 開心企業**  
**COMPANY**  
**5years+**

  
**MANPOWER DEVELOPER**  
 Awarded by ERB

# CORPORATE SOCIAL RESPONSIBILITY

## BUSINESS-IN-COMMUNITY

It is rooted in the Group's corporate culture to build a better tomorrow for the community. Going beyond creating employment opportunities through our various businesses, the Group dedicates its resources and manpower and draws on its network to support community programmes with focus on youths, art and culture, social welfare, education, environmental protection and promotion of health and sports.

Project *WeCan* ("*WeCan*"), a Business-in-Community initiative launched by Wharf in 2011, provides secondary school students who are disadvantaged in learning with opportunities and care to empower them to pursue further studies and future career. In 2018, 23 new schools joined *WeCan*, taking the number of beneficiary schools to 76, supported by 68 partner organisations and covering over 66,000 students. Our Business Units are partnering with 7 *WeCan* schools to provide support.

The Wharf Hong Kong Secondary School Art Competition has been one of the flagship programmes to boost the young generation's creativity and foster their interest in art and culture since 2011. Around 1,500 entries covering diversified themes are received from around 250 secondary schools across 18 districts in Hong Kong annually. Eligible winners can also apply for The Wharf Art Scholarship to pursue a fully subsidised undergraduate creative arts programme at a tertiary institution of their choice. Currently, 13 students have been awarded scholarships to study creative related subjects in renowned institutions.

The Wharf Architectural Design Internship aims at fostering excellence in architecture and grooming future star architects by providing local students with placement opportunities in international setting that are at the cutting edge of architectural design. To date, 24 outstanding architectural postgraduates have been awarded to intern in renowned architectural firms overseas.

## RESPONSIBLE PRODUCTS AND SERVICES

The Group is committed to ensuring product and service quality, observing and complying with the laws and regulations governing specific businesses<sup>(1)</sup>. In view of data privacy protection, the Group conforms to the Personal Data (Privacy) Ordinance (Cap 486 of the Laws of Hong Kong) and EU General Data Protection Regulation<sup>(2)</sup>. The Group has established effective IT infrastructure where only authorised personnel are granted access right to view, retrieve and dispose of customers' information according to the Group's privacy policy. There were no complaints received concerning breaches of customer privacy during the reporting year where the Group is also committed to collaborating with suppliers who demonstrate high social inclusion, environmental protection and technical capabilities.

## SUSTAINABILITY REPORTING

More information on the Group's environmental, social and governance policies and initiatives can be found in the Group's standalone Sustainability Report. It is made available for download on the Group's website ([www.wharfreal.com](http://www.wharfreal.com)). The standalone Sustainability Report is prepared in accordance with the "Core" option of the Global Reporting Initiative Sustainability Reporting Standards ("GRI Standards") and to fulfill the requirements of the Environmental, Social and Governance Reporting Guide (Appendix 27) issued by The Stock Exchange of Hong Kong Limited.

### Notes:

- (1) *Fire Services Ordinance (Cap 95 of the laws of Hong Kong), Hotel and Guesthouse Accommodation Ordinance (Cap 349 of the laws of Hong Kong), Food Hygiene Code published by the Government of the Hong Kong Special Administrative Region, Ferry Services Ordinance (Cap 104 of the laws of Hong Kong), Trade Descriptions Ordinance (Cap 362 of the laws of Hong Kong), consumer rights protection legislation and logo guidelines.*
- (2) *Regulation (EU) 2016/679 of the European Parliament and of the Council of 27 April 2016 on the protection of natural persons with regard to the processing of personal data and on the free movement of such data, and repealing Directive 95/46/EC (General Data Protection Regulation).*



# FINANCIAL REVIEW

## (I) REVIEW OF 2018 FULL YEAR RESULTS

Group underlying net profit increased by 6% to HK\$10,053 million (2017: HK\$9,500 million). Underlying net profit from Investment Properties ("IP") increased by 12% to HK\$9,704 million which accounted for 97% of Group total.

Profit attributable to shareholders increased by 5% to HK\$18,027 million (2017: HK\$17,218 million) after inclusion of a net IP revaluation surplus of HK\$7,974 million (2017: HK\$7,982 million).

### Revenue and Operating Profit

IP revenue and operating profit grew steadily by 7% to HK\$14,304 million (2017: HK\$13,334 million) and HK\$12,545 million (2017: HK\$11,698 million) respectively. In particular, Harbour City revenue and operating profit increased by 10% and 11%, respectively, reflecting higher gross rental income from retail and office.

Hotel revenue rose by 30% to HK\$1,821 million (2017: HK\$1,403 million), primarily attributable to the solid performances of the three Marco Polo Hotels at Harbour City and new contribution from The Murray, Hong Kong in Central. However, operating profit dropped by 24% to HK\$255 million (2017: HK\$337 million) upon absorption of a start-up loss of The Murray, Hong Kong. Excluding The Murray, Hong Kong, operating profit for the three Marco Polo Hotels increased by 32%.

Total revenue for Harbour City (including hotels) grew by 10% to HK\$11,871 million (2017: HK\$10,780 million) and total operating profit by 12% to HK\$9,678 million (2017: HK\$8,677 million), representing 72% of Group revenue and 76% of Group operating profit.

Development Properties ("DP") revenue decreased by 98% to HK\$89 million (2017: HK\$5,907 million), resulting in an operating loss of HK\$60 million (2017: profit of HK\$3,630 million) arising from a significant decrease in recognition on depletion of the project pipeline.

Investment and others revenue grew by 3% to HK\$267 million (2017: HK\$260 million) and operating profit by 156% to HK\$123 million (2017: HK\$48 million).

Consolidated revenue decreased by 21% to HK\$16,481 million (2017: HK\$20,904 million) and operating profit by 18% to HK\$12,724 million (2017: HK\$15,442 million).

### Fair Value Gain of IP

Book value of IP portfolio as at 31 December 2018 rose to HK\$259.0 billion (2017: HK\$253.8 billion) with HK\$258.3 billion thereof stated at fair value based on independent valuations, which resulted in a revaluation gain of HK\$8,065 million for the year (2017: HK\$7,991 million). The attributable gain of HK\$7,974 million (2017: HK\$7,982 million), net of related non-controlling interests, was credited to the consolidated statement of profit or loss.

IP under development is carried at cost at HK\$0.7 billion and will only be carried at fair value when its market value becomes reliably measurable or upon project completion, whichever is earlier.

### Finance Costs

Net finance costs amounted to HK\$815 million (2017: HK\$1,029 million) after interest capitalisation of HK\$17 million (2017: HK\$4 million) for DP projects. The effective borrowing rate for the year improved to 2.0% (2017: 3.2%).

## Income Tax

Taxation charge for the year decreased to HK\$1,994 million (2017: HK\$4,267 million) principally on a reduction in DP taxable profit for the year.

## Profit Attributable to Equity Shareholders

Group profit attributable to equity shareholders for the year amounted to HK\$18,027 million (2017: HK\$17,218 million), representing an increase of 5% from 2017. Basic earnings per share were HK\$5.94, based on 3,036 million ordinary shares in issue (2017: HK\$5.67 per share based on 3,036 million ordinary shares in issue).

Underlying net profit is a performance indicator of the Group's major business segments and arrived at after excluding the attributable net IP valuation gain and exchange gain/loss on borrowings.

Underlying net profit, excluding the net IP revaluation gain of HK\$7,974 million and exchange loss on foreign currency borrowings in 2017, rose by 6% to HK\$10,053 million (2017: HK\$9,500 million). Underlying earnings per share were HK\$3.31 (2017: HK\$3.13).

## (II) LIQUIDITY, FINANCIAL RESOURCES AND CAPITAL COMMITMENTS

### Shareholders' and Total Equity

As at 31 December 2018, shareholders' equity increased by HK\$11.5 billion to HK\$218.8 billion (2017: HK\$207.3 billion), equivalent to HK\$72.06 per share based on 3,036 million ordinary shares in issue (2017: HK\$68.29 per share based on 3,036 million ordinary shares in issue).

Total equity including non-controlling interests increased by HK\$11.3 billion to HK\$224.3 billion (2017: HK\$213.0 billion).

### Assets

Total assets as at 31 December 2018 rose to HK\$280.3 billion (2017: HK\$272.7 billion). Total business assets, excluding bank deposit and cash, equity investments, derivative financial assets and deferred tax assets, increased to HK\$274.7 billion (2017: HK\$266.5 billion).

Geographically, Hong Kong business assets, mainly comprising IP, amounted to HK\$266.7 billion (2017: HK\$258.4 billion), representing 97% (2017: 97%) of the Group total.

### Investment Properties

IP increased by 2% to HK\$259.0 billion (2017: HK\$253.8 billion), representing 94% of total business assets. Harbour City (excluding the three hotels which were stated at cost) was valued at HK\$175.6 billion. Including the internal valuation of these hotels, Harbour City had a total valuation of HK\$184 billion, or about HK\$61 per share. Times Square was valued at HK\$58.8 billion, or about HK\$20 per share.

### DP/Interests in Associates and Joint Ventures

DP increased to HK\$3.7 billion (2017: HK\$144 million) which mainly arose from reclassification of a DP-related portion of IP to DP. On the other hand, DP undertaken through associates and joint ventures was reduced to HK\$2.9 billion (2017: HK\$3.3 billion).

# FINANCIAL REVIEW

## Hotels

Hotel properties included The Murray, Hong Kong, three Marco Polo Hotels and Marco Polo Changzhou are stated at cost less depreciation at HK\$8.1 billion (2017: HK\$8.3 billion). Internal valuation of these hotels amounted to HK\$16,115 million (2017: HK\$15,908 million).

## Debts and Gearing

Net debt as at 31 December 2018 fell to HK\$39.4 billion (2017: HK\$42.5 billion). It comprised debts of HK\$42.1 billion and bank deposits and cash of HK\$2.7 billion.

An analysis of net debt is depicted below:

	<b>31 December 2018</b>	31 December 2017
<b>Net debt/(cash)</b>	<b>HK\$ Billion</b>	HK\$ Billion
Wharf REIC (excluding HCDL Group)	<b>39.0</b>	42.9
HCDL Group	<b>0.4</b>	(0.4)
<b>Total net debt</b>	<b>39.4</b>	42.5

As at 31 December 2018, the ratio of net debt to total equity dropped to 17.6% (2017: 19.9%).

## Finance and Availability of Facilities

Total available loan facilities as at 31 December 2018 amounted to HK\$47.6 billion, of which HK\$42.1 billion was utilised. The breakdown is depicted below:

	<b>31 December 2018</b>		
	<b>Available Facility</b>	<b>Total Debts</b>	<b>Undrawn Facility</b>
	<b>HK\$ Billion</b>	<b>HK\$ Billion</b>	<b>HK\$ Billion</b>
<b>Committed and uncommitted bank facilities</b>			
Wharf REIC (excluding HCDL Group)	<b>41.8</b>	<b>39.3</b>	<b>2.5</b>
HCDL Group	<b>5.8</b>	<b>2.8</b>	<b>3.0</b>
	<b>47.6</b>	<b>42.1</b>	<b>5.5</b>

Certain banking facilities were secured by mortgage over the Group's investment properties under development and properties under development carried at HK\$4.4 billion (2017: HK\$3.9 billion).

The debt portfolio was primarily denominated in Hong Kong dollars ("HKD"). The respective funds available were mainly utilised to finance the Group's IP and remaining DP investments.

The Group continued to adhere to a high level of financial discipline with a strong financial position. Ample surplus cash and undrawn committed facilities were available to facilitate business and investment activities. In addition, the Group also maintained a portfolio of liquid equity investments with an aggregate market value of HK\$2.4 billion (2017: HK\$2.7 billion), which is available for use if necessary.

## Cash Flows for the Group's Operating and Investing Activities

For the year under review, the Group recorded net cash inflows (before changes in working capital) of HK\$12.9 billion principally comprising rental income (2017: HK\$15.5 billion). Changes in working capital reduced the net cash inflow from operating activities to HK\$9.5 billion (2017: HK\$9.6 billion). For investing activities, the Group recorded a net cash outflow of HK\$0.2 billion (2017: HK\$12.6 billion).

## Capital Commitments

As at 31 December 2018, major expenditures to be incurred in the coming years were estimated at HK\$6.6 billion, of which HK\$1.5 billion was committed. A breakdown (by segment) is as follows:

	As at 31 December 2018		
	Committed HK\$ Million	Uncommitted HK\$ Million	Total HK\$ Million
<b>Properties</b>			
<b>IP</b>			
Hong Kong	111	891	1,002
Mainland China	142	278	420
	<b>253</b>	<b>1,169</b>	<b>1,422</b>
<b>DP</b>			
Mainland China	1,243	3,771	5,014
<b>Properties total</b>			
Hong Kong	111	891	1,002
Mainland China	1,385	4,049	5,434
	<b>1,496</b>	<b>4,940</b>	<b>6,436</b>
<b>Hotels</b>			
Hong Kong	5	5	10
Mainland China	–	114	114
	<b>5</b>	<b>119</b>	<b>124</b>
<b>Group total</b>	<b>1,501</b>	<b>5,059</b>	<b>6,560</b>

These expenditures will be funded by internal financial resources including surplus cash, cash flows from operations, as well as bank loans and other borrowings. Other available resources include equity investments.

Included in the above are HCDL's expenditures totalled HK\$5.6 billion, which will be funded by its own financial resources.



# FINANCIAL REVIEW

## (III) DIVIDEND POLICY

The Company may declare or recommend interim dividends, final dividends or special dividends from time to time. In deciding whether to declare or recommend a dividend and in determining the dividend amount, the Board shall consider the Group's operations and earnings, capital requirements and surplus, general financial condition, legal and contractual restrictions, capital expenditure and future development requirements, shareholders' interests and other factors which they may deem relevant.

Subject to its final determination at the relevant time, it is the current intention of the Board to pay dividends corresponding to approximately 65% of realised underlying net profit attributable to shareholders derived from IP and hotels in Hong Kong from year to year. Realised underlying net profit from IP and hotels in Hong Kong excludes profit from Hong Kong IP from unrealised revaluation gains, the recognition of deferred tax assets and any other material non-cash gains, and profit which the Board considers to be non-recurrent in nature including but not limited to disposal gains or gains on the issuance of securities.

The Board will review this policy for change from time to time with reference to its future prospect, capital requirements and other changing circumstances both internally and externally.

## (IV) BUSINESS MODEL AND STRATEGY

The principal strategy is to hold and invest in premium quality properties in Hong Kong aiming at providing shareholders with stable dividends and the potential for sustainable long-term growth in dividends by proactively managing our properties portfolio and any other properties we may acquire in the future, while maintaining a high level of financial discipline and financial flexibility.

The implementation of the strategy can be broadly categorised into the Group's (i) asset management strategy, and (ii) capital management strategy. The asset management strategy includes firstly proactive lease management and tenant mix optimisation, secondly continual asset enhancement and value creation, and thirdly the implementation of effective and forward-looking marketing initiatives. As regards the capital management strategy, it is the Group's intention that the capital structure should optimise the cost of capital while maintaining prudent and disciplined financial management and financing flexibility.

## (V) HUMAN RESOURCES

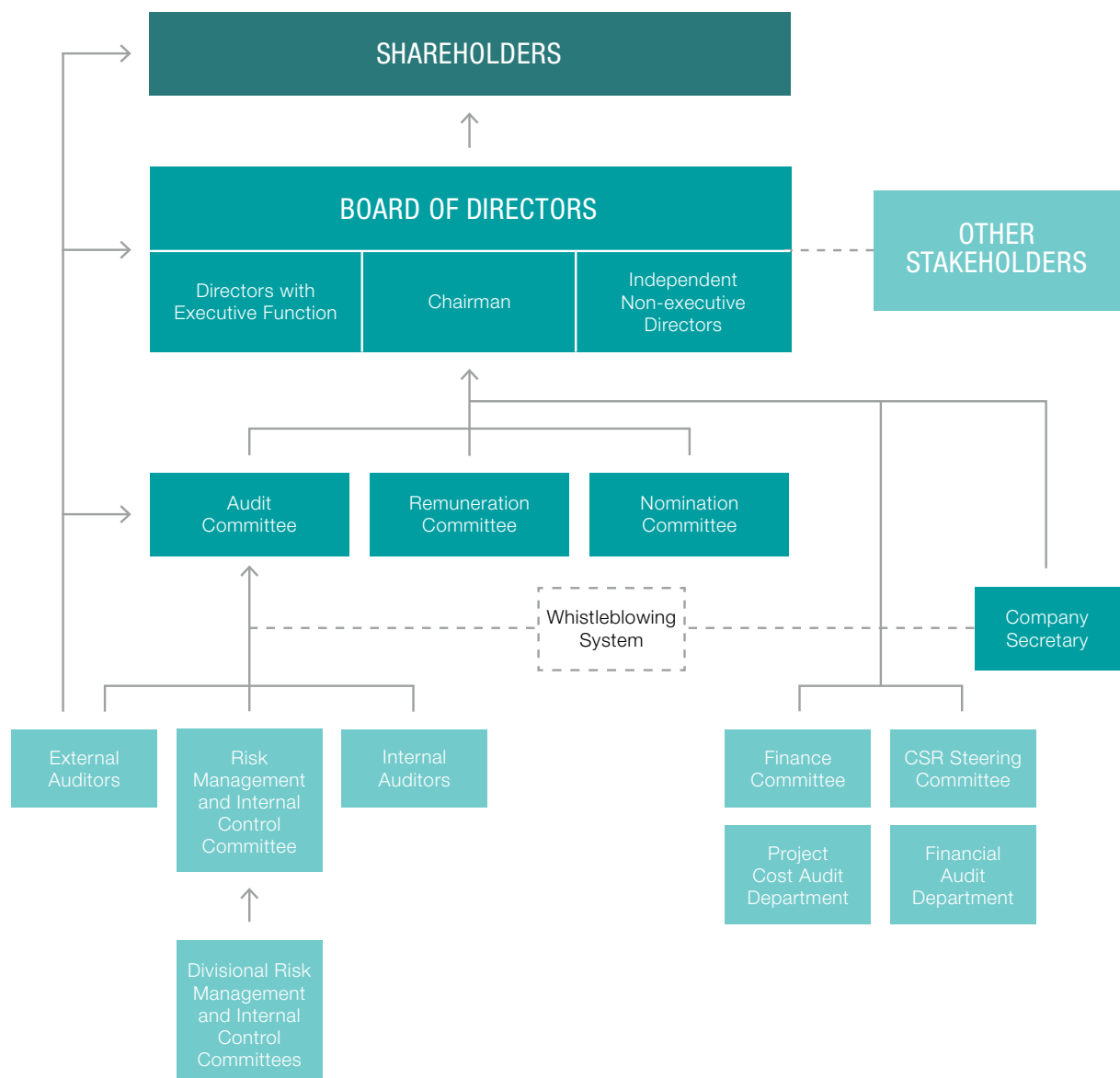
The Group had approximately 2,900 employees as at 31 December 2018. Employees are remunerated according to their job responsibilities and market pay trend with a discretionary annual performance bonus as variable pay for rewarding individual performance and contributions to the Group's achievement and results.

# CORPORATE GOVERNANCE REPORT

## CORPORATE GOVERNANCE PRINCIPLES AND STRUCTURE

The Group endeavours to maintain high standards of corporate governance as we believe good corporate governance is essential for sustainable development of the Group.

The Board of Directors (the “Board”) is the core of our corporate governance structure embracing supports across the Group-wide spectrum on foundation of an efficient and accountable framework with commitments to promote the Group’s sustainability in discharge of its duties of safeguarding the interests of the Group, its shareholders as well as all other stakeholders, including investing public, regulators, banks, bondholders, creditors, customers and employees. The Group’s corporate governance structure can be visualised as below:



# CORPORATE GOVERNANCE REPORT

## COMPLIANCE WITH CORPORATE GOVERNANCE CODE

Throughout the financial year ended 31 December 2018, the Company has complied with all the code provisions of the Corporate Governance Code contained in Appendix 14 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the “Listing Rules”), with one exception as follows:

### Code Provision A.2.1 (Separation of the roles of Chairman and Chief Executive)

Mr Stephen T H Ng serves as Chairman as well as Managing Director of the Company. Such deviation is deemed appropriate as it is considered to be more efficient to have one single person to be Chairman of the Company as well as to discharge the executive functions of a chief executive thereby enabling more effective planning and better execution of long-term strategies. The Board believes that the balance of power and authority is adequately ensured by the operations and governance of the Board which comprises experienced and high calibre individuals, with half of them being Independent Non-executive Directors (“INEDs”).

The Company is committed to maintain high standards of corporate governance to exceed the Listing Rules requirements and code provisions and adopts, where appropriate, the recommended best practices, which are to be elaborated further in this corporate governance report.

## BOARD OF DIRECTORS

### Roles and Responsibilities

The overall management of the Company’s business is vested in the Board and the Directors of the Company (the “Directors”) are collectively responsible for promoting the success of the Company. The Board directly, and indirectly through the Board Committee, provides effective oversight and strategic guidance on the Group’s strategies and affairs, leading the achievement of strategic plans to enhance shareholders’ value.



## Board Composition and Diversity Policy

As of the date of this report, the Board consists of a total of ten members, including five Directors with executive functions and five INEDs.

Directors' biographical details are set out in "(A) Biographical Details of Directors and Senior Managers" on pages 72 to 76. All Directors, including INEDs, are also identified as such in all corporate communications that disclose the names of Directors.

According to the Board Diversity Policy adopted by the Board, the Company recognises and embraces the benefits of having a diverse Board towards enhancement of its overall performance. With a vision to achieving a sustainable and balanced development, the Company regards increasing diversity at the Board level as an essential element of its strategic goals. Appointments of Directors are made on merits having due regard for a range of diversity objectives, including but not limited to gender, age, cultural and educational backgrounds, length of service, knowledge of the Group's business and a broad range of individual attributes, interests and values. The Board considers the current Board composition has provided the Company with a good balance and diversity of skills and experience appropriate to the requirements of its business.

The following chart shows the diversity profile of the Board as at 31 December 2018:



# CORPORATE GOVERNANCE REPORT

## Appointment and Election of Directors

In accordance with the Company's Articles of Association, all Directors are subject to retirement by rotation at an annual general meeting at least once every three years. Any new Directors appointed by the Board either to fill a casual vacancy or as an addition to the Board are subject to re-election by shareholders of the Company (the "Shareholder") at the next general meeting of the Company. At each annual general meeting, at least one-third of the Directors for the time being shall retire from office and the retiring Directors shall be eligible for re-election.

The Board, with support of the Nomination Committee, is responsible for developing and formulating the relevant procedures for nomination and appointment of Directors, monitoring the appointment of Directors and assessing the independence of INEDs. A Nomination Policy was formally adopted (details provided below) which sets out the approach in identifying, assessing and nominating suitable candidates to the Company's board of directors.

Mr Stephen T H Ng, Ms Doreen Y F Lee, Mr Paul Y C Tsui, Ms Y T Leng, Mr K H Leung and Hon Andrew K Y Leung will retire at the annual general meeting (the "AGM") to be held on 7 May 2019. The retiring Directors, being eligible, offer themselves for re-election. The proposed re-election of the retiring Directors was reviewed by the Nomination Committee and the Board with reference to the criteria set out in the Nomination Policy adopted by the Company. Both the Nomination Committee and the Board are of the view that each of the retiring Directors could continue to fulfil his/her role as required. The election of each candidate will be done through a separate resolution and there is no cumulative voting in Director elections. Details with respect to the candidates standing for election as Directors are set out in the AGM circular to Shareholders.

## Independent Directors

Five out of ten Directors are INEDs, a sufficient number to ensure their views to carry weight and implanting a strong independence element into the Board.

The Company has received written annual confirmation from each of the INEDs concerning their independence pursuant to Rule 3.13 of the Listing Rules, and considers that all INEDs are independent and meet the independence guidelines set out thereunder.

All INEDs have their respective terms of appointment coming to an end normally three years after their appointment to the Board or their last re-election as Directors. The re-election of any INEDs who has served on the Board for more than nine years is subject to (1) a separate resolution to be approved by Shareholders; and (2) further information to be set out in the circular to Shareholders on the reasons why the Board believes the relevant INED is still independent and should be re-elected.

## Nomination Policy

The Company has adopted formal Nomination Policy with effect from January 2019 which sets out the approach in identifying, assessing and nominating suitable candidates to the Board. For an optimal composition of the Board with sustainability, the nomination will be in pursuit of a balance of skills, experience and diversity of perspectives in the Board appropriate to the requirements of the Company's business as well as succession continuity.

The criteria listed below will be used as reference in assessing the suitability of a proposed candidate:

- Character and integrity
- Skills, knowledge and experience relevant to the Company's business and corporate strategy
- Willingness and availability to dedicate sufficient time and attention to ensure the diligent performance of duties in concurrence with his/her other major appointments and significant commitments
- Attributes enhancing the Board diversity in line with the Company's Board Diversity Policy
- Such other perspectives appropriate to the Company's business
- Requirements in respect of INEDs under the Listing Rules and whether the candidate would be considered independent with reference to the independence guidelines as set out in the Listing Rules

For appointment of new director, the Nomination Committee as delegated by the Board shall identify and evaluate candidate based on the criteria set out above to determine whether the candidate is qualified for directorship. If the candidate is considered qualified, the Nomination Committee shall recommend to the Board for consideration and the Board, if considered appropriate, shall approve the appointment of the proposed candidate as a new Director.

For re-election of director at general meeting, the Nomination Committee as delegated by the Board shall review the contribution made by the retiring Director and whether he/she can continue to fulfill his/her role as required with reference to the criteria set out above. The Board shall then, under advice of the Nomination Committee, make recommendation to Shareholders for the proposed re-election of Director(s) at the general meeting.

For any candidate (other than a Retiring Director) nominated by the Board or Shareholder(s) to stand for election as a Director in a general meeting of the Company, the Nomination Committee shall, upon receipt of the proposal of nomination and the biographical information of the candidate, evaluate his/her suitability based on the same criteria as set out above. The Board, under advice of the Nomination Committee, may or may not make recommendation to Shareholders on their voting to the proposed election in the relevant announcement and/or circular to Shareholders.

## Remuneration of Directors and Senior Management

The remuneration payable to Directors and Senior Management of the Company is determined with reference to calibres, experiences, job responsibilities, performance and profitability of the Group, and the remuneration benchmarks normally paid by listed companies in Hong Kong and overseas for ensuring a fair and competitive remuneration package in the market. The annual fees payable to the Board during the financial year ended 31 December 2018 is as follows:

<b>Fee payable to:</b>	<b>At the rate of HK\$'000 per annum</b>
Chairman of the Board	250
Director ( <i>other than Chairman</i> )	200
Member of Audit Committee	100
Member of Remuneration Committee	50

Proposed resolutions for the revisions of annual fees payable to Directors with retroactive effect from 1 January 2019 will be voted on by Shareholders in the forthcoming AGM as detailed in the AGM notice and circular.

In respect of the remuneration payable to Directors and Senior Management of the Company, the details have been set out in Note 2(b) and 2(c) to the Financial Statements on pages 101 and 102 respectively.

# CORPORATE GOVERNANCE REPORT

## Directors' Trainings

Newly appointed Directors receive briefings and orientation on legal and responsibilities as a Director and the role of the Board. The Company Secretary also provides latest information of the business development, market changes and updates in the Listing Rules and relevant legal and regulatory requirements to the Directors in a timely manner in order to make an informed decision and discharge their duties and responsibilities.

The Company has also arranged for Directors to attend training sessions and forums which place emphasis on the roles, functions and duties of a listed company director, as well as the development of regulatory updates and issues. All Directors have been required to provide training records undertaken which are maintained by the Company Secretary.

All the current Directors have, during the financial year under review, pursued continuous professional development and the details are set out below:

<b>Directors</b>	<b>Types of Trainings</b> (See Remarks)
Mr Stephen T H Ng, <i>Chairman and Managing Director</i>	A, B
Ms Doreen Y F Lee, <i>Vice Chairman and Executive Director</i>	A, B
Mr Paul Y C Tsui, <i>Vice Chairman and Executive Director</i>	A, B
Ms Y T Leng, <i>Executive Director</i>	A, B
Mr K H Leung	B
<b>Independent Non-executive Directors</b>	
Mr Alexander S K Au	A, B
Hon Andrew K Y Leung	A, B
Mr Andrew J Seaton	A, B
Mr R Gareth Williams	A, B
Professor E K Yeoh	A, B

Remarks:

A: attending seminars and/or conferences and/or forums

B: reading journals, updates, articles and/or materials, etc

## Directors' Securities Transactions

The Company adopts its own set of code of conduct regarding Directors' securities transactions (the "Company's Code") with terms thereof being no less exacting than the required standard set out in the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") in Appendix 10 of the Listing Rules. Indeed, the Company's Code has a higher standard than the Model Code to the extent that the absolute prohibitions under paragraphs A.1 and A.3 of the Model Code, viz. forbidding Directors from securities dealings at any time in possession of price-sensitive information and during the relevant blackout periods preceding publication of financial results, shall apply not only to the listed securities of the Company itself but also of its subsidiaries and associates.

The Company has made specific enquiry of all Directors and all Directors have complied with the required standard set out in the Model Code and/or the Company's Code during the financial year.

## BOARD EFFECTIVENESS

### Division of Responsibilities

There is a clear division of responsibilities between the Board and the management. Decisions on important matters are specifically reserved to the Board while decisions on the Group's general operations are delegated to the management. Important matters include those affecting the Group's strategic policies, major investment and funding decisions and major commitments relating to the Group's operations.

#### CHAIRMAN AND MANAGING DIRECTOR

Mr Stephen T H Ng

- perform a leadership role in monitoring and evaluating the Group's business
- responsible for the overall strategic planning and major decision making for the Group
- lead the Board and manage the affairs of the Board to ensure its effective functioning
- facilitate and encourage active engagement of Directors, fully drawing on their skills, experience and knowledge
- ensure cohesive working relationship among members of the Board and the Management
- assume overall responsibility on corporate governance practices and procedures
- in his capacity as Managing Director, directly has executive responsibilities in certain major business and corporate units of the Group

#### DIRECTORS WITH EXECUTIVE FUNCTIONS

##### Investment Properties in Hong Kong

Ms Doreen Y F Lee (*Vice Chairman and Executive Director*)

Mr Paul Y C Tsui (*Vice Chairman and Executive Director*)

Ms Y T Leng (*Executive Director*)

##### Finance

Mr K H Leung

- responsible for business directions and operational efficiency of the business and corporate units under their respective management

#### INDEPENDENT NON-EXECUTIVE DIRECTORS

Mr Alexander S K Au

Hon Andrew K Y Leung

Mr Andrew J Seaton

Mr R Gareth Williams

Professor E K Yeoh

- contribute diversified views and exercise independent judgment in Board decision making process
- act as check-and-balance, particularly in situations where potential conflicts of interests may arise



# CORPORATE GOVERNANCE REPORT

## Company Secretary

Company Secretary, Mr Kevin C Y Hui, is a seasoned employee of the Company and is very familiar with the Company's state of affairs. He reports to Chairman and the Board directly. The main responsibility of Company Secretary is supervision of the Company's compliances with laws and regulations, for instances, the Listing Rules, the Securities and Futures Ordinance (Cap 571 of the laws of Hong Kong), the Companies Law, Cap 22 (Law 3 of 1961, as consolidated and revised) of the Cayman Islands, the Companies Ordinance (Cap 622 of the laws of Hong Kong) and the Codes on Takeovers and Mergers and Share Buy-backs.

All Directors have access to the advices and services of Company Secretary to ensure that Board procedures, and all applicable laws, rules and regulations, are complied with. Company Secretary has also played the role of coordinator for arranging Directors' participation in the training sessions organised by external auditors.

Company Secretary confirmed that he had taken no less than 15 hours of relevant professional training during the financial year.

## Directors' Meeting Attendance in 2018

Individual attendance records of our Directors at the Board Meeting, Board Committees meetings and Annual General Meeting during the financial year ended 31 December 2018 are set out below:

	2018 Meetings Attended/Held			
	Board	Audit Committee	Remuneration Committee	Annual General Meeting
Mr Stephen T H Ng, <i>Chairman and Managing Director</i>	4/4	N/A	3/3	1/1
Ms Doreen Y F Lee, <i>Vice Chairman and Executive Director</i>	4/4	N/A	N/A	1/1
Mr Paul Y C Tsui, <i>Vice Chairman and Executive Director</i> <i>(appointed with effect from 1 June 2018)</i>	2/2	N/A	N/A	N/A
Ms Y T Leng, <i>Executive Director</i>	4/4	N/A	N/A	1/1
Mr K H Leung	4/4	N/A	N/A	0/1
<b>Independent Non-executive Directors</b>				
Mr Alexander S K Au	4/4	4/4	3/3	1/1
Hon Andrew K Y Leung <i>(appointed with effect from 1 June 2018)</i>	2/2	N/A	N/A	N/A
Mr Andrew J Seaton	4/4	N/A	3/3	1/1
Mr R Gareth Williams	4/4	4/4	N/A	1/1
Professor E K Yeoh	4/4	4/4	N/A	1/1
<b>Total Number of Meetings</b>	<b>4</b>	<b>4</b>	<b>3</b>	<b>1</b>

## Board Process

### Key Features of Board Process in 2018

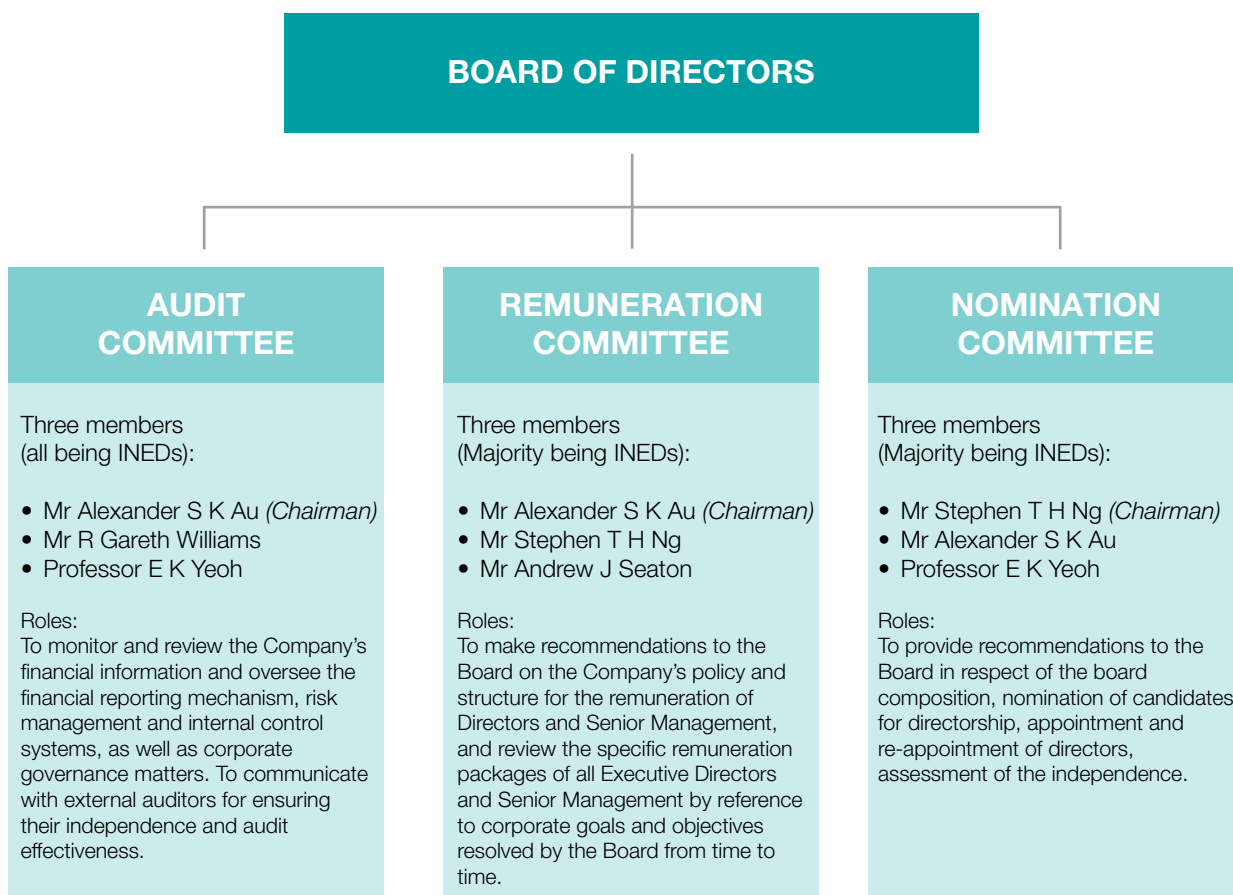
<b>Regular Meetings</b>	<ul style="list-style-type: none"> <li>The Board held four regular meetings in 2018. Directors' attendance records are disclosed on page 56 of this report.</li> <li>Directors may attend meetings in person, by phone or through other means of electronic communication in accordance with the Company's Articles of Association.</li> </ul>
<b>Meeting Notice</b>	<ul style="list-style-type: none"> <li>One-month formal notice would be given before each regular meeting and reasonable notices are given for all other ad hoc meetings.</li> </ul>
<b>Meeting Agenda</b>	<ul style="list-style-type: none"> <li>All Directors are consulted as to whether they may want to include any matter in the agenda for each Board meeting.</li> <li>Board papers are circulated not less than three days before Board meetings to enable the Directors to make informed decisions on matters to be raised at Board meetings.</li> </ul>
<b>Important Decisions</b>	<ul style="list-style-type: none"> <li>Important matters are decided by Directors at Directors' meetings, or on some exceptional occasions, dealt with by way of written resolutions so that all Directors (including INEDs) can note and comment, as appropriate, the matters before approval is granted.</li> </ul>
<b>Board and Board Committee Minutes/Written Resolutions</b>	<ul style="list-style-type: none"> <li>Company Secretary prepares minutes and/or written resolutions and records matters discussed and decisions resolved by the Board and Board Committees.</li> <li>Board and Board Committee meeting minutes are sent to all Directors and Board Committee members respectively for comments and record, and final version thereof are put on record within a reasonable time after each Board and Board Committee meeting.</li> <li>Board and Board Committee minutes and resolutions are available for inspection by all Directors/Board Committee members.</li> <li>Minutes record in sufficient detail of the matters considered by the Board/Board Committees and decisions reached.</li> </ul>
<b>Supply of and Access to Information</b>	<ul style="list-style-type: none"> <li>Company Secretary and Financial Controller attend all regular Board meetings to advise on corporate governance, statutory compliance, and accounting and financial matters, as appropriate.</li> <li>Communications between Directors on the one hand, and Company Secretary, who acts as co-ordinator for the business units of the Group on the other, is a dynamic and interactive process to ensure that queries raised and clarification sought by the Directors are dealt with and that further supporting information is provided if appropriate.</li> </ul>
<b>Independent Professional Advice</b>	<ul style="list-style-type: none"> <li>Company Secretary can arrange independent professional advice at the expense of the Company should such advice be considered necessary by any Director.</li> </ul>
<b>Conflicts of Interests</b>	<ul style="list-style-type: none"> <li>Directors are required to declare their direct/indirect interests, if any, in any proposed transaction, arrangement or contract to be considered by the Board pursuant to the applicable laws and rules, including the Companies Law, Cap 22 (Law 3 of 1961, as consolidated and revised) of the Cayman Islands and the Company's Articles of Associations and, where appropriate, Directors who are interested are required to abstain from voting on the proposed transaction, arrangement or contract.</li> </ul>
<b>Indemnification and Insurance</b>	<ul style="list-style-type: none"> <li>The Company has arranged appropriate insurance cover of Directors' and Officers' liability.</li> </ul>

# CORPORATE GOVERNANCE REPORT

## Board Committees

The Company has established three Board Committees, namely Audit Committee, Remuneration Committee and Nomination Committee. The terms of reference of our Board Committees are reviewed and updated regularly to ensure that they are aligned with prevailing governance practices. The terms of reference and membership of all our Board Committees are disclosed in full on the websites of the Company and the Stock Exchange.

Board Committees report to the Board of their decisions and recommendations on specific area under their respective delegated responsibilities.



The roles, authorities and procedures of the Board Committees are set out in their respective terms of reference which are available at the websites of the Company and the Stock Exchange.

## Summary of Works Performed by the Board Committees in 2018

### Audit Committee

- Four Audit Committee meetings were held in 2018 with attendance records as disclosed on page 56 of this report
- Review of the annual audit plan of external auditors
- Approval of the remuneration and terms of engagement of external auditors
- Review of external auditors' independence and objectivity and the effectiveness of audit process in accordance with applicable standards
- Review of the quarterly, interim and annual financial statements before submission to the Board, with particular consideration of the duties of Audit Committee
- Review of the audit programme of and work done by internal auditors
- Review on the effectiveness of the Group's financial controls, risk management and internal control systems with the support of Risk Management and Internal Control Committee and internal auditors
- Meeting with external auditors without presence of executive Board members or the management
- Review of whistleblowing cases and relevant investigation results
- Review of corporate governance matters and the relevant reports of the Group
- Review of and monitoring the Group's compliance with legal and regulatory requirements
- Recommendation to the Board for the reappointment of external auditors

### Remuneration Committee

- Three Remuneration Committee meetings were held in 2018 with attendance records as disclosed on page 56 of this report
- Review of the Company's policy and structure for all remuneration of Directors and Senior Management
- Consideration and approval of the emoluments for all Directors and Senior Management
- Review of the level of fees for Directors and Board Committee members
- Review of the list of emoluments for Directors to be disclosed in annual report

### Nomination Committee

- No Nomination Committee meeting in 2018
- The appointment of Mr Paul Y C Tsui as Vice Chairman and Executive Director and Hon Andrew K Y Leung as an INED effective from 1 June 2018 was recommended by Nomination Committee to the Board by way of resolution in writing
- Recommendation of the new Nomination Policy to the Board for adoption with effect from January 2019 by the Company by way of resolution in writing

# CORPORATE GOVERNANCE REPORT

## ACCOUNTABILITY AND AUDIT

### Financial Reporting

The Board acknowledges its responsibilities for overseeing the preparation of financial statements for the financial year, which shall give a true and fair view of the financial position of the Group and of the Group's financial performance and cash flows for the relevant periods, and in compliance with all the relevant statutory requirements, Listing Rules requirements and applicable accounting standards. The Board is committed to present a clear, balanced and understandable assessment of the Group's performance and financial positions in all its financial reporting and to ensure relevant publications in a timely manner.

Below principles are strictly observed in preparation of the financial statements of the Group:

- appropriate accounting policies are selected, applied consistently and in accordance with the Hong Kong Financial Reporting Standards;
- appropriate and reasonable judgments and estimates are made; and
- reason for any significant departure from applicable accounting standards, if any, is clearly stated.

Directors are not aware of any material uncertainties relating to events or conditions that may cast significant doubt upon the Company's ability to continue as a going concern as referred to in C.1.3 of the Corporate Governance Code.

Directors are satisfied with the Group's performance on the basis that the Company generates or preserves value over the longer term and delivers the Company's objectives through its business model as discussed under Financial Review on page 48.

### External Auditors

The Company has engaged KPMG as its Auditors for the financial year. The Audit Committee reviews and monitors the Auditors' independence and objectivity and the effectiveness of the audit processes in accordance with applicable standards. KPMG has confirmed its independence as the Company's Auditors having regard to its policies, professional rules and relevant statutory requirements.

Under the engagement letter of the financial year, KPMG provided the following services:

1. Audit services of the Company and its subsidiaries (both incorporated in Hong Kong and other jurisdictions);
2. Checking the accuracy of extraction of the financial information in the preliminary announcement of annual results;
3. Attendance of 2019 AGM; and
4. Reporting on continuing connected transactions.

The remuneration paid/payable to the Auditors of the Company in respect of audit services and non-audit services for the financial year ended 31 December 2018 are set out below:

	<b>Fee paid/payable (HK\$ Million)</b>	
	<b>2018</b>	2017
<b>Type of Services:</b>		
Audit services	<b>8</b>	16
Non-audit services	–	2
<b>Total</b>	<b>8</b>	18

The Audit Committee was satisfied with KPMG's work and recommended to the Board that, subject to Shareholders' approval at the forthcoming AGM, KPMG be re-appointed as the Company's Auditors for 2019.

The statement by the Auditors regarding its reporting responsibilities on the financial statements of the Group is set out in the Independent Auditor's Report on pages 87 to 89.

## RISK MANAGEMENT AND INTERNAL CONTROL SYSTEM

### Risk Governance Structure

The Board has overall responsibilities for the Group's risk management and internal control systems to safeguard the interests of the Company and its Shareholders as a whole. To this end, the Board oversees and approves the Group's risk management and internal control strategies and policies, which are aimed at evaluating and determining the nature and extent of the risks that are compatible with the Group's strategic objectives and risk appetite, with the main purpose of providing reasonable assurance against material misstatement or loss rather than absolute elimination of the risk of failure to achieve business objectives.

Reporting to the Board, Audit Committee is delegated with the authority and responsibility of ongoing monitoring and evaluation of the effectiveness of the relevant systems, with assistance of the Risk Management and Internal Control Committee.

# CORPORATE GOVERNANCE REPORT

## *Risk Management and Internal Control Committee (“RMICC”)*

RMICC plays a central role in the on-going management of the Group’s risk management and internal control systems, with the following features:

<b>Objective</b>	<ul style="list-style-type: none"><li>• Assist Audit Committee in discharge of its oversight responsibility over risk management and internal control system of the Group</li></ul>
<b>Composition</b>	<ul style="list-style-type: none"><li>• Chaired by Mr Paul Y C Tsui</li><li>• Three other members comprising Vice Chairman, Executive Director and Company Secretary</li></ul>
<b>Structure</b>	<ul style="list-style-type: none"><li>• Accountable to Audit Committee on all matters relating to risk management and internal control</li><li>• Supervision on Divisional Risk Management and Internal Control Committees (“DRMICCs”) which in turn are responsible for the identification and reporting of functional risks, and the ongoing supervision and monitoring of the risk management and internal control systems of all the respective business and corporate units of the Group</li></ul>
<b>Scope and Duties</b>	<ul style="list-style-type: none"><li>• Assist Audit Committee to conduct periodical reviews of the effectiveness of the risk management and internal control systems of the Group based on the certification procedure as further explained below</li><li>• Report to Audit Committee on identified risks, relevant evaluations and risk management strategy</li><li>• Direct and monitor the proper functioning of DRMICC and report to Audit Committee on any major internal control issues from time to time</li><li>• Assume an advisory role on objective settings, formulation of internal control framework, policies and procedures</li></ul>

## Internal Control functions

Internal control functions are inbuilt at every level of the Group's organisation to entrench safeguards against material errors and deficiencies. Below sets the major constituents with control functions monitoring key operations across the Group:

<b>DRMICCs</b>	<ul style="list-style-type: none"> <li>• set up at the level of business and corporate units as divisional advisory bodies with composition of the respective key management staff together with those charged with the internal control functions</li> <li>• responsible for the identification and reporting of functional risk, and the ongoing supervision and monitoring of the risk management and internal control systems</li> <li>• entrusted with implementation of the Group's control policies and on-going assessment of control activities in the relevant business units</li> </ul>
<b>Finance Committee</b>	<ul style="list-style-type: none"> <li>• establish financing strategy and policies with reference to risk assessment formulate externally and internally and cash flow placing as well as the centralised treasury functions</li> </ul>
<b>Internal Audit Department</b>	<ul style="list-style-type: none"> <li>• monitoring compliance with group policies and standards, and review of the effectiveness of internal control measures of business and corporate units</li> </ul>
<b>Financial Audit Department</b>	<ul style="list-style-type: none"> <li>• scrutiny on leasing activities and expenditure proposals</li> </ul>
<b>Project Cost Audit Department</b>	<ul style="list-style-type: none"> <li>• auditing on tendering and contract relating to construction works</li> </ul>
<b>CSR Steering Committee</b>	<ul style="list-style-type: none"> <li>• alignment of business development with Corporate Social Responsibility goals and commitments</li> </ul>

## Practices and Processes

With diversified range of business activities, the Group is operating in dynamic environments with varying risk exposures. Risk management and internal controls within the Group are not just serial processes but dynamic and integrated operations embedded in the day-to-day routines with the primary ownership vested on the respective business and corporate units under stewardship residing with the Board.

Areas of responsibility of each operational unit are clearly defined with specific limits of authority in place to ensure effective checks and balances. Procedures have been designed for safeguarding assets against unauthorised use or disposition, maintenance of proper accounting records, assurance of the reliability of financial information for internal use or publication and compliance with relevant legislation and regulations. Risk management system, internal control measures and procedures are continuously under review and being improved where necessary in response to changes in business, operating and regulatory environments.



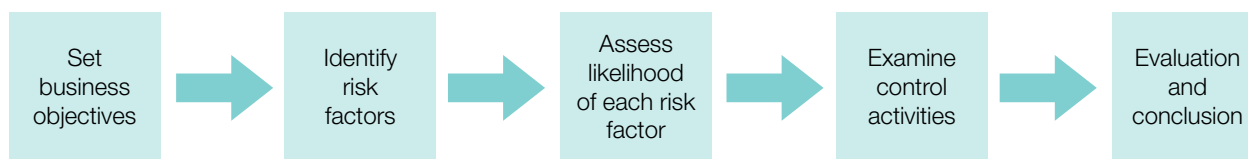
# CORPORATE GOVERNANCE REPORT

## Whistleblowing System

The Group has adopted the recommended best practice of establishing a whistleblowing system as an open channel which enable employees and those who deal with the Company (e.g. customers and suppliers) to raise concerns, in confidence without fear of retribution, about any suspect misconduct or malpractice within the Group. The Whistleblowing Policy and Procedures is available for download under the Corporate Governance section of the Company's website. Well-defined procedures are put in place for independent investigations and follow-up actions. With delegated authority and responsibility, Audit Committee conducts periodical review on reports of whistleblowing cases submitted from the Internal Audit Department.

## Periodical Reviews

Under the leadership of RMICC, system reviews in a comprehensive approach on the basis of COSO (Committee of Sponsoring Organizations of the Treadway Commission) framework are conducted throughout the Group at least annually. Each business unit, through the co-ordination of DRMICCs, makes a self-assessment by a process as illustrated in the following flow diagram.



DRMICCs report on their reviews and findings, with the conclusions as to the effectiveness of the risk management and control activities of each individual business unit, while RMICC will draw an overall review and conclusion for reporting to Audit Committee and the Board. Such reviewing exercise is carried out on a regular basis and affords good opportunities for the Group to identify and prioritise risks, and to develop and manage appropriate measures to control risks within acceptable levels and with a greater focus on anti-fraud measures.

## Annual Confirmation

During the financial year ended 31 December 2018, Audit Committee, with assistance of RMICC and DRMICCs, has conducted a review of the effectiveness of the Group's risk management and internal control systems and procedures covering all controls, including financial, operational and compliance and risk management, and the adequacy of, *inter alia*, resources, qualifications, experience and training of staff of the Company's accounting, internal audit and financial reporting function. Confirmations from management in the form of certification that risk management and internal control procedures are functioning effectively to meet the respective financial reporting, operational and compliance needs, are submitted by business and corporate unit heads to RMICC for consolidation and reporting to Audit Committee.

Based on the result of the review as reported by Audit Committee, in respect of the financial year ended 31 December 2018, Directors considered that the risk management and internal control systems and procedures of the Group were effective and adequate, and the Group has duly complied with the requirements under the Corporate Governance Code relating to the risk management and internal control.

A discussion on the principal risks and uncertainties encountered by the Group are set out on pages 83 to 84 in the Directors' Report.

## Inside Information Policy

The Company recognises the significance of consistent practices of fair disclosure with the aim of disclosing inside information in a timely and accurate manner.

The Company has a policy with regard to the principles and procedures for handling and disseminating the Company's inside information in compliance with the requirements under Part XIVA of the Securities and Futures Ordinance (Cap 571 of the laws of Hong Kong) and the Listing Rules, and such policy has been communicated to the relevant senior executives of the Group. Company Secretary works closely with the senior executives in identifying potential inside information and assess the materiality thereof, and where appropriate, to escalate such information for the attention of the Board to resolve on further action(s) complying with the applicable laws and regulations.

In prevention of premature leakage of inside information, the Company has taken all reasonable measures from time to time to ensure proper preservation of confidentiality of inside information until disclosure to the general public, including *inter alia*:

- restrictive access to inside information to a limited number of employees on a need-to-know basis
- appropriate confidentiality agreements are put in place when entering into any significant negotiations
- inclusion of a strict prohibition on the unauthorised use or disclosure of inside information in Employee Code of Conduct
- An Insider Dealing Circular is issued to all employees annually reminding their duties and obligations in respect of any dealings in the listed securities of the Company as well as its subsidiaries and associated corporations

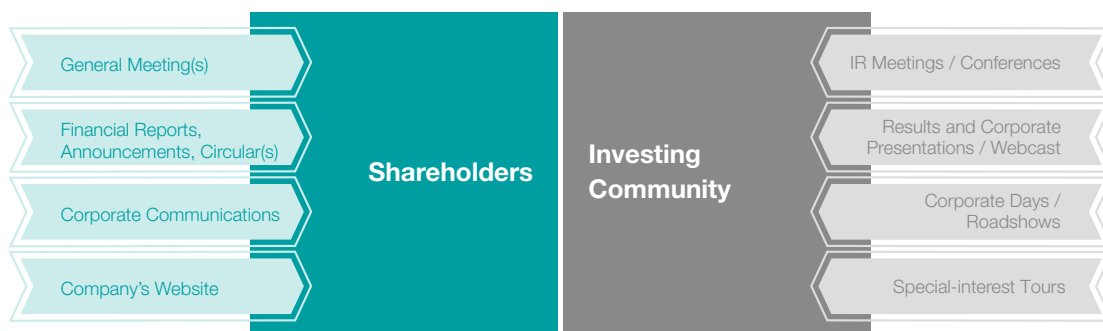
# CORPORATE GOVERNANCE REPORT

## COMMUNICATION WITH SHAREHOLDERS

The Board recognises the importance of constructive and transparent communication with Shareholders and investors and believes that Shareholders' value can be enhanced by continuous and effective dialogue with its stakeholders. The Company is committed to a fair and timely disclosure of key information of the Group to facilitate Shareholders and investment community to make investment decisions.

Corporate information including but not limited to annual and interim reports, announcements, presentation materials and press releases are available on the websites of the Company and/or the Stock Exchange.

A Shareholders Communication Policy has been adopted by the Company to ensure balanced and understandable information about the Company (including its financial performance, strategic goals and plans, material developments, governance and risk profile) are readily available to Shareholders.



### 2018 Annual General Meeting

The 2018 AGM was held on 9 May 2018 in the Centenary Room, Ground Floor, The Marco Polo Hongkong Hotel, 3 Canton Road, Kowloon, Hong Kong, with attendance by a large majority of the Directors, details of which are set out on the table of Directors' meeting attendance on page 56. The Auditors of the Company, Messrs KPMG, attended 2018 AGM, during which its representatives were available to answer questions raised by Shareholders. Details of voting results were disclosed in the announcement of the Company dated 9 May 2018 posted on the websites of the Company and the Stock Exchange.

### 2019 Annual General Meeting

The forthcoming AGM will be held on 7 May 2019. All Shareholders are encouraged to attend and to vote on all resolutions to be proposed at the AGM. Details of resolutions to be proposed at the 2019 AGM are set out in the circular which will be despatched together with this annual report. Relevant notice of AGM and proxy form will be available on the websites of the Company and the Stock Exchange.

### Voting

The Company has the following procedures to Shareholders to vote by poll:

- All resolutions (other than procedural or administrative matter) put to Shareholders in general meetings are voted by way of a poll. The circulars and notices of general meetings set out voting to be carried out by way of a poll.
- Chairman or Company Secretary explains the procedures for voting by poll to Shareholders and answer any questions from Shareholders before a poll is required to be conducted at the meetings.
- The Company ensures that votes cast are properly counted and recorded. Independent scrutineer, the Company's Hong Kong Branch Share Registrar, is appointed to count the number of votes cast at general meetings.
- Poll results are announced on the same day and also published on the Company's website not later than the business day following the general meetings.

## Shareholders' Rights

### (a) Convene an Extraordinary General Meeting

Pursuant to the Companies Law, Cap 22 (Law 3 of 1961, as consolidated and revised) of the Cayman Islands and Article 58 of the Company's Articles of Associations, on written requisition by Shareholders representing not less than one-tenth of the paid up capital of the Company carrying the right of voting at the general meetings, Directors must convene an extraordinary general meeting.

### (b) Send Enquiries to the Board

Shareholders may at any time address their enquiries to the Board through the Company's email address (for enquiry purpose only), postal address, fax number and telephone number, which are set out on page 2 of this annual report and the Company's website ([www.wharfreal.com](http://www.wharfreal.com)).

### (c) Make Proposals at General Meetings

- (i) The procedures for proposing candidate(s) for election as Director(s) at a Shareholders' meeting are set out in the Corporate Governance section of the Company's corporate website.
- (ii) The procedure for proposing resolution(s) to be moved at the Company's annual general meeting(s) are as follows:

Pursuant to Companies Law, Cap 22 (Law 3 of 1961, as consolidated and revised) of the Cayman Islands and Article 85 of the Company's Articles of Associations, Shareholder(s) can submit a written requisition to move a resolution at the Company's annual general meeting(s) if they represent:

- at least 2.5% of the total voting rights of all Shareholders who have a right to vote at the annual general meeting to which the requests relate; or
  - at least 50 members who have a right to vote on the resolution at the annual general meeting to which the requests relate.
- (1) A notice of their intention to propose such person for election and also a notice signed by the person to be proposed of his willingness to be elected shall be lodged with Company Secretary at the Head Office (16th Floor, Ocean Centre, Harbour City, Canton Road, Kowloon, Hong Kong) or at the office of the Company's Hong Kong Branch Share Registrar (Tricor Investor Services Limited, Level 22, Hopewell Centre, 183 Queen's Road East, Hong Kong); and
  - (2) The minimum length of the period, during which such notice(s) are given, shall be at least seven days and the period for lodgement of such notice(s) shall commence no earlier than the day after the despatch of the notice of the general meeting appointed for such election and end no later than seven days prior to the date of such general meeting.

## Constitutional Documents

Shareholders' rights are set out in the Articles of Association of the Company which is available on the Company's website. There is no significant change in the Company's Articles of Association during the financial year ended 31 December 2018.

## Dividend Policy

A Dividend Policy, as set out in Financial Review on page 48, was adopted by the Company pursuant to Code Provision E.1.5 of the CG Code.

# DIRECTORS' REPORT

The Board of Directors has pleasure in submitting their Report and the Audited Financial Statements for the financial year ended 31 December 2018.

## PRINCIPAL ACTIVITIES

The principal activity of the Company is investment holding and those of its principal subsidiaries are set out on pages 150 to 151.

The principal activities of the Group are development, ownership and operation of premium quality properties and hotels for investment purposes in prime locations in Hong Kong.

## BUSINESS REVIEW

Discussion and analysis of the Group's business in accordance with Schedule 5 of the Companies Ordinance (Cap 622 of the laws of Hong Kong) as required under the Listing Rules are covered in different sections of this Annual Report as set out below, which shall form an integral part of this Directors' Report:

- Corporate Overview (page 5)
- Chairman's Statement (pages 6 to 9)
- Business Review (pages 12 to 35)
- Business Model and Strategy (page 48)
- Financial Highlights (pages 10 to 11) and Financial Review (pages 44 to 48)
- Principal Risks and Uncertainties (pages 83 to 84)
- Financial Risk Management and Fair Values — Note 20 to the Financial Statements (pages 119 to 124)
- Contingent Liabilities — Note 24 to the Financial Statements (page 127)
- Events after the reporting period — Note 28 to the Financial Statements (page 132)

In addition, the Group's policies and performance in the area of environmental, social and governance, and compliance with relevant laws and regulations are discussed in the sub-section headed "(K) Environmental, Social and Governance" on pages 85 to 86.

## RESULTS AND APPROPRIATIONS

The results of the Group for the financial year ended 31 December 2018 are set out in the Consolidated Statement of Profit or Loss on page 90 and Consolidated Statement of Comprehensive Income on page 91.

Appropriations of profits during the financial year are set out in the Consolidated Statement of Changes in Equity on page 93.

## DIVIDENDS

A first interim dividend of HK\$1.05 per share was paid on 10 September 2018. In lieu of a final dividend, a second interim dividend of HK\$1.05 per share will be paid on 23 April 2019 to Shareholders on record as at 6:00 p.m. on 3 April 2019. Total distribution for the year 2018 will amount to HK\$6,376 million, representing 65% of realised underlying net profit from investment properties and hotels in Hong Kong.

## SHARE CAPITAL

Details of movements in share capital of the Company during the financial year are set out in Note 21(a) to the Financial Statements on page 124.

## DONATIONS

The Group made donations during the financial year totalling HK\$26 million.

## EQUITY-LINKED AGREEMENT

No equity-linked agreement which may result in the Company issuing shares was entered into or existed during the financial year.

## DIRECTORS

Directors of the Company during the financial year and up to the date of this Report are Mr Stephen T H Ng, Ms Doreen Y F Lee, Mr Paul Y C Tsui (reappointed on 1 June 2018), Ms Y T Leng, Mr K H Leung, Mr Alexander S K Au, Hon Andrew K Y Leung (appointed on 1 June 2018), Mr Andrew J Seaton, Mr R Gareth Williams and Professor E K Yeoh.

Mr Paul Y C Tsui (appointed as Vice Chairman and Executive Director after 2018 Annual General Meeting (“AGM”)) and Hon Andrew K Y Leung (appointed as an Independent Non-executive Director after 2018 AGM) are due to retire from the Board in accordance with Article 83(3) of the Company’s Articles of Association at the forthcoming AGM and Mr Stephen T H Ng, Ms Doreen Y F Lee, Ms Y T Leng and Mr K H Leung are due to retire by rotation from the Board in accordance with Article 84(1) of the Company’s Articles of Association at the forthcoming AGM. The retiring Directors, being eligible, offer themselves for re-election. None of the retiring Directors proposed for re-election at the forthcoming AGM has a service contract with the Company which is not determinable by the employer within one year without payment of compensation (other than statutory compensation).

## INTERESTS IN TRANSACTIONS, ARRANGEMENTS OR CONTRACTS

No transaction, arrangement or contract of significance in relation to the Company’s business to which any subsidiaries of the Company, the ultimate holding company of the Company or any subsidiary of such ultimate holding company was a party and in which a Director or any connected entities of a Director had a material interest, whether directly or indirectly, subsisted at the end of the financial year or at any time during that financial year.

## MANAGEMENT CONTRACTS

No contract for the management and administration of the whole or any substantial part of any business of the Company were entered into or existed during the financial year.

## ARRANGEMENTS TO PURCHASE SHARES OR DEBENTURES

At no time during the financial year was the Company, its subsidiaries or its ultimate holding company or any subsidiary of such ultimate holding company a party to any arrangement to enable Directors of the Company to acquire benefits by means of acquisition of shares in or debentures of the Company or any other body corporate, with the exception that during the year, there existed certain outstanding options to subscribe for ordinary shares of The Wharf (Holdings) Limited (“Wharf”) (the Company’s fellow subsidiary) and of Wheelock and Company Limited (“Wheelock”) (the Company’s ultimate holding company), granted under Wharf’s share option scheme and Wheelock’s share option scheme respectively to certain employees/directors of companies in Wharf group and in Wheelock group respectively, some of whom were Directors of the Company during the financial year.

# DIRECTORS' REPORT

Under the respective rules of the two share option schemes (such rules being subject to the relevant laws and provisions applicable from time to time), shares of Wharf and/or Wheelock would be issued at such respective prices as being not less than the highest of (a) the indicative price as specified in the written offer; (b) the closing price on The Stock Exchange of Hong Kong Limited (the "Stock Exchange") on the date of grant of the options; and (c) the average closing price on the Stock Exchange for the five trading days immediately preceding the date of grant; and the relevant options would be exercisable during such periods, not being beyond the expiration of 10 years from the date of grant of relevant options, as determined by the boards of directors of Wharf and/or Wheelock respectively.

During the financial year, a total of 5,850,000 ordinary shares of Wharf were allotted and issued to four Directors of the Company, namely Mr Stephen T H Ng, Ms Doreen Y F Lee, Mr Paul Y C Tsui and Ms Y T Leng, on their exercises of options respectively under Wharf's share option scheme, details of which are set out on page 78.

## PERMITTED INDEMNITY PROVISION

Pursuant to the Company's Articles of Association, every Director is entitled to be indemnified out of the assets and profits of the Company from and against all actions, costs, charges, losses, damages and expenses, which he/she may incur or sustain by or by reason of any act done, concurred in or omitted in or about the execution of his/her duty, or supposed duty, in his/her respective offices or trusts, to the extent as permitted by laws.

The Company has, together with its listed holding company (Wheelock), a listed subsidiary (Harbour Centre Development Limited) and a listed fellow subsidiary (Wharf), maintained directors' liability insurance which has been in force throughout the financial year and up to the date of this Report to provide appropriate insurance cover for directors of their respective group companies, including *inter alia* the Directors.

## PRE-EMPTIVE RIGHTS

There are no provisions for pre-emptive rights under the Company's Articles of Association, or the laws of Cayman Islands, which in the event of new shares being issued by the Company, would oblige the Company to offer new shares to existing shareholders, or, in the event of any shareholders intending to dispose of any of their shareholdings in the Company, would require such shareholders to offer to sell the relevant shares to other shareholders of the Company.

## PURCHASE, SALE OR REDEMPTION OF SECURITIES

Neither the Company nor any of its subsidiaries has purchased, sold or redeemed any listed securities of the Company during the financial year.

## PROFESSIONAL TAX ADVICE RECOMMENDED

If shareholders of the Company are unsure about the taxation implications of purchasing, holding, disposing of, dealing in, or the exercise of any rights in relation to the shares of the Company, they are advised to consult an expert.

## AUDITORS

The Financial Statements now presented have been audited by KPMG, Certified Public Accountants, who retire and being eligible, offer themselves for reappointment.

## OTHER CORPORATE INFORMATION

Other corporate information supplementary to this Directors' Report are set out on pages 72 to 86.

By Order of the Board

**Kevin C Y Hui**

*Company Secretary*

Hong Kong, 5 March 2019



# DIRECTORS' REPORT

## OTHER CORPORATE INFORMATION

### (A) Biographical Details of Directors and Senior Management

#### (i) Directors

**Mr Stephen Tin Hoi Ng**, *Chairman and Managing Director (Age: 66)*

Mr Ng has been Chairman and Managing Director of the Company since 2017. He also serves as chairman of Nomination Committee and a member of Remuneration Committee. Mr Ng performs a leadership role in monitoring and evaluating the Group's business, and is primarily responsible for the overall strategic planning and major decision making for the Group.

Mr Ng is deputy chairman of Wheelock and Company Limited ("Wheelock"), publicly listed holding company of the Company, chairman and managing director of The Wharf (Holdings) Limited ("Wharf"), a publicly listed fellow subsidiary of the Company, and chairman of Harbour Centre Development Limited ("HCDL"), a publicly listed subsidiary of the Company. Furthermore, he is non-executive chairman of publicly listed Joyce Boutique Holdings Limited ("JBHL") and chairman of Wheelock Properties (Singapore) Limited ("WPSL") (a subsidiary of Wheelock and publicly listed in Singapore until October 2018). He formerly served as chairman and chief executive officer of publicly listed i-CABLE Communications Limited ("i-CABLE") until his resignation in September 2017 and also as a non-executive director of Hotel Properties Limited (publicly listed in Singapore and formerly an associated company of WPSL) until his resignation in December 2018.

Mr Ng was born in Hong Kong in 1952 and grew up in Hong Kong. He attended Ripon College in Ripon, Wisconsin, USA and the University of Bonn, Germany, from 1971 to 1975, and graduated with a major in mathematics. He is chairman of Project *WeCan* Committee (a Business-in-Community school project), vice chairman of the Employers' Federation of Hong Kong ("EFHK") and a council member of the Hong Kong General Chamber of Commerce.

Under the existing service contract between the Group and Mr Ng, his basic salary and various allowances for the year 2019, calculated on an annualised basis, would be approximately HK\$3.46 million (2018: HK\$3.35 million) per annum.

**Ms Doreen Yuk Fong Lee**, *Vice Chairman and Executive Director (Age: 62)*

Ms Lee has been Vice Chairman and an Executive Director of the Company since 2017. Amongst other subsidiaries of the Company of which she serves as a director, she is chairman and senior managing director of Wharf Estates Limited ("WEL") with primary responsibility for overseeing the Group's portfolio of investment properties in Hong Kong.

Ms Lee is also vice chairman and an executive director of Wharf, chairman and senior managing director of Wharf China Estates Limited, and a non-executive director of JBHL. She was formerly a non-executive director of HCDL from 2010 to 2012.

Ms Lee is a graduate of The University of Hong Kong where she obtained a bachelor's degree in Arts (Hon).

Under the existing service contract between the Group and Ms Lee, her basic salary and various allowances for the year 2019, calculated on an annualised basis, would be approximately HK\$4.97 million (2018: HK\$4.80 million) per annum.

**Mr Paul Yiu Cheung Tsui**, *Vice Chairman and Executive Director (Age: 72)*

Mr Tsui, *FCCA, FCPA, FCMA, CGMA, CPA, CGA*, has been Vice Chairman and an Executive Director of the Company since 2018.

Mr Tsui is vice chairman, an executive director and group chief financial officer of Wharf and is also an executive director and group chief financial officer of Wheelock. He joined Wheelock/Wharf group in 1996 and became a director of Wheelock in 1998. Furthermore, Mr Tsui is a director of certain subsidiaries of the Company, a non-executive director of JBHL and vice chairman of Wheelock Properties Limited, a wholly-owned subsidiary of Wheelock. He formerly served as a director of HCDL and WPSL until his resignation in August 2015. He also served as a non-executive director of i-CABLE until his resignation in September 2017. Mr Tsui is currently a general committee member of the EFHK and chairman of EFHK's "Property & Construction" functional group.

Under the existing service contract between the Group and Mr Tsui, his basic salary and various allowances for the year 2019, calculated on an annualised basis, would be approximately HK\$2.26 million (2018: HK\$1.28 million) per annum.

**Ms Yen Thean Leng**, *Executive Director (Age: 47)*

Ms Leng, *BSc(Hons), MRICS, MHKIS, RPS*, joined the Company in 2017 and was appointed as an Executive Director. Among other subsidiaries of the Company of which she serves as a director, she is an executive director of WEL with primary responsibility for managing the Group's core investment properties in Hong Kong, namely Harbour City, Times Square and Plaza Hollywood.

Ms Leng has extensive experience in the real estate industry, in particular, leasing and management of large scale commercial and retail properties, and the planning, design and development of property projects in Hong Kong. She was formerly a director of HCDL from 2012 to 2013 and of Wharf from 2013 to 2017. Ms Leng is a chartered surveyor and holds a bachelor's degree in Land Management with first class honours.

Under the existing service contract between the Group and Ms Leng, her basic salary and various allowances for the year 2019, calculated on an annualised basis, would be approximately HK\$4.74 million (2018: HK\$4.50 million) per annum.

**Mr Kai Hang Leung**, *Director (Age: 74)*

Mr Leung has been a Director of the Company since 2017. He has also been the group treasurer of Wheelock group and Wharf group since 2007.

Mr Leung joined Wharf group in 1983, where he was primarily responsible for finance and treasury. He served on the board of Wheelock as finance director from 1992 to 2002, and was formerly a director of Wharf from 1998 to 2002. He rejoined Wharf group in 2007.

Mr Leung obtained a bachelor's degree and postgraduate diploma in social work from The University of Hong Kong in 1967 and 1968, respectively.

Under the existing service contract between the Group and Mr Leung, his basic salary and various allowances for the year 2019, calculated on an annualised basis, would be approximately HK\$1.12 million (2018: HK\$1.12 million) per annum.

# DIRECTORS' REPORT

**Mr Alexander Siu Kee Au**, OBE, Director (Age: 72)

Mr Au, FCA, FCCA, FCPA, AAIA, FCIB, FHKIB, has been an Independent Non-executive Director ("INED") of the Company since 2017. He also serves as chairman of each of Audit Committee and Remuneration Committee as well as a member of Nomination Committee.

A banker by profession, Mr Au was the chief executive officer of Hang Seng Bank Limited from 1993 to 1998 and of Oversea-Chinese Banking Corporation Limited in Singapore from 1998 to 2002. Currently, Mr Au is the chairman and non-executive director of Henderson Sunlight Asset Management Limited, manager of the publicly-listed Sunlight Real Estate Investment Trust. He is an INED of Henderson Land Development Company Limited and Henderson Investment Limited, and a non-executive director of two other companies, namely Hong Kong Ferry (Holdings) Company Limited and Miramar Hotel and Investment Company, Limited, all publicly listed in Hong Kong. Mr Au was formerly an INED of Wheelock from 2002 to 2012, and of Wharf from 2012 to 2017.

An accountant by training, Mr Au is a Chartered Accountant as well as a fellow of The Institute of Chartered Accountants in England and Wales, The Association of Chartered Certified Accountants and the Hong Kong Institute of Certified Public Accountants.

**Hon Andrew Kwan Yuen Leung**, GBS, JP, Director (Age: 68)

Mr Leung has been an INED of the Company since 2018.

Mr Leung is the President of the Sixth Legislative Council of Hong Kong and a member of the Industrial (First) Functional Constituency thereof. He is also a member of The National Committee of the Chinese People's Political Consultative Conference, the honorary president of Federation of Hong Kong Industries and the honorary chairman of Textile Council of Hong Kong Limited. He formerly served as a member of Competition Commission and the chairperson of the Staff Committee thereof, a director of The Hong Kong Mortgage Corporation Limited, a council member of Hong Kong Trade Development Council and a non-executive director of Mandatory Provident Fund Schemes Authority.

Mr Leung is an Honorary Doctor of Business Administration, Coventry University, UK. He also holds a BSc (Hon) degree awarded by Leeds University, UK. He is also a Fellow of Textiles Institute and of Clothing & Footwear Institute. He has more than 33 years of management experience in the textile, manufacturing, wholesale and distribution businesses.

Mr Leung is currently an INED of Dah Sing Financial Holdings Limited and China South City Holdings Limited, both being public companies listed in Hong Kong. He was formerly chairman of Sun Hing Knitting Factory Limited and an INED of publicly listed Dah Sing Banking Group Limited. Mr Leung was also formerly an INED of HCDL from July 2012 until May 2018.

**Mr Andrew James Seaton**, *Director* (Age: 64)

Mr Seaton has been an INED of the Company since 2017. He also serves as a member of Remuneration Committee.

Mr Seaton has been the Executive Director of the British Chamber of Commerce in Hong Kong, one of Hong Kong's largest international business bodies, since April 2015. He leads the work of the Chamber, with responsibility for its overall strategy and management, its financial status and staffing.

Mr Seaton was formerly a member of the United Kingdom Diplomatic Service, from 1977 to 2013, during which his responsibilities focused mainly on the United Kingdom's relations with China and Hong Kong. He was a member of the British Embassy in Beijing and of the British Trade Commission from 1982 to 1986; and served as Deputy Consul General in Hong Kong from 1997 to 2000. He subsequently acted as the Head of China Department of the United Kingdom Foreign and Commonwealth Office from 2000 to 2003, providing policy advice on the United Kingdom's relations with and strategy towards China and Hong Kong. Mr Seaton served as Her Majesty's Consul General to Hong Kong and Macau from 2008 to 2012. He also served in the British Embassy Dakar from 1979 to 1981 and as Her Majesty's Consul General in Chicago from 2003 to 2007.

Mr Seaton was educated at the University of Leeds, the United Kingdom, where he obtained a Bachelor's Degree (first class honours) in Chinese Studies in July 1977. He attended the Beijing Foreign Language Institute (now known as Beijing Language and Culture University) as an exchange student from September 1975 to February 1976 and Peking University as an exchange scholar from March 1976 to July 1976.

**Mr Richard Gareth Williams**, *Director* (Age: 71)

Mr Williams has been an INED of the Company since 2017. He also serves as a member of Audit Committee.

Mr Williams has over 44 years of experience in the areas of property valuation and estate agency in Hong Kong. He is the principal of Gareth Williams & Associates, which was established in January 2006 and is principally engaged in property valuation and estate agency, where he is primarily responsible for specialist property valuation and acquisitions and disposal of investment properties. He is currently an INED of IBI Group Holdings Limited, a publicly listed company in Hong Kong.

Mr Williams was a property investment director of Wheelock Properties (Hong Kong) Limited, a subsidiary of Wheelock, from 2004 to 2006 where he was responsible for overseeing the property services business, and was formerly its INED until November 2017. From 2002 to 2004, he worked as the chief executive of the Hong Kong office of Knight Frank Asia Pacific Pte. Ltd., where he was responsible for its overall management. From 1979 to 2002, Mr Williams worked for Vigers Hong Kong Limited, with his last position as the chairman and chief executive officer, where he was primarily responsible for provision of property valuation and estate agency services. From 1974 to 1979, Mr Williams served as rating and valuation surveyor at the Rating and Valuation Department of the Hong Kong government.

Mr Williams has been certified as a fellow of the Royal Institution of Chartered Surveyors in the United Kingdom and as a fellow of the Hong Kong Institute of Surveyors since June 1984 and December 1984 respectively. He was admitted as a member of the Chartered Institute of Arbitrators and a practising member of The Academy of Experts, both based in the United Kingdom, in December 1999 and April 2009 respectively. Mr Williams has also been registered as a Registered Professional Surveyor (General Practice) with the Surveyors Registration Board in Hong Kong since 1 January 1993.

# DIRECTORS' REPORT

**Professor Eng Kiong Yeoh**, GBS, OBE, JP, Director (Age: 72)

Professor Yeoh, MBBS(HK), FHKAM, FHKCCM, FHKCP, FFPHM(UK), FRCP(Edin), FRCP(Lond), FRCP(Glasg), FRACMA, FRACP, has been an INED of the Company since 2017. He also serves as a member of each of Audit Committee and Nomination Committee.

Professor Yeoh obtained bachelor's degrees in medicine and surgery from The University of Hong Kong in October 1971. He is a Professor of Public Health, a director at the Jockey Club School of Public Health and Primary Care of The Chinese University of Hong Kong and also Head of Division of Health System, Policy and Management at the Jockey Club School of Public Health and Primary Care. His research is in health systems, services and policy with an interest in applying systems thinking in studying how the complex components of health systems interact and interrelate to improve health.

Professor Yeoh served as Secretary for Health, Welfare and Food of the Hong Kong government between 1999 and 2004. He was a director of operations from 1990 to 1993 and a chief executive from 1994 to 1999 of the Hong Kong Hospital Authority with responsibility for the management and transformation of the public hospital system. Professor Yeoh was formerly an INED of Wharf from 2012 to 2017.

Professor Yeoh is a member of the Research Council of the Food and Health Bureau and a co-chairperson of Grant Review Board Executive of the Health and Medical Research Fund, Food and Health Bureau of the Hong Kong government. Professor Yeoh was appointed a Justice of the Peace (non-official) in 1995. In 2005, he was awarded the Gold Bauhinia Star Medal by the Hong Kong government in recognition of his public service.

Notes:

- (1) *Wheelock (of which Mr Stephen T H Ng and Mr Paul Y C Tsui are directors) has interests in the share capital of the Company discloseable to the Company under the provisions of Divisions 2 and 3 of Part XV of the Securities and Futures Ordinance (Cap 571 of the laws of Hong Kong) (the "SFO").*
- (2) *All of Mr Stephen T H Ng, Ms Doreen Y F Lee, Mr Paul Y C Tsui and Ms Y T Leng are currently directors of certain subsidiaries of the Company.*

## (ii) Senior Management

For the purpose of this Report, only those individuals with responsibilities under the immediate authority of the Board for the conduct of business of the Group are regarded as members of the Group's senior management, comprising the first five Directors named under (A)(i) above.

## (B) Directors' Interests in Securities

### (i) Interests in Shares

At 31 December 2018, Directors of the Company had the following beneficial interests, all being long positions, in the shares of the Company, Wheelock (the Company's parent company) and Wharf (the Company's fellow subsidiary). The percentages (where applicable) which the relevant shares represented to the respective number of shares in issue of the three companies are also set out below:

	Quantity held (percentage, where applicable)	Nature of Interest
<b>The Company</b>		
Stephen T H Ng	1,009,445 (0.0332%)	Personal Interest
Andrew K Y Leung	6,629 (0.0002%)	Family Interest
E K Yeoh	20,000 (0.0007%)	Personal Interest
<b>Wheelock</b>		
Stephen T H Ng	176,000 (0.0086%)	Personal Interest
Paul Y C Tsui	300,000 (0.0146%)	Personal Interest
<b>Wharf</b>		
Stephen T H Ng	1,509,445 (0.0495%)	Personal Interest
Doreen Y F Lee	600,000 (0.0197%)	Personal Interest
Y T Leng	750,000 (0.0246%)	Personal Interest
Alexander S K Au	100,000 (0.0033%)	Personal Interest
Andrew K Y Leung	6,629 (0.0002%)	Family Interest
E K Yeoh	20,000 (0.0007%)	Personal Interest

*Note: The interests in shares disclosed above do not include interests in share options of the Company's associated corporation(s) held by Directors as at 31 December 2018. Details of such interests in share options are separately set out below under the sub-sections headed "(ii) Interests in Share Options of Wharf" and "(iii) Interests in Share Options of Wheelock".*

# DIRECTORS' REPORT

## (ii) Interests in Share Options of Wharf

Set out below are particulars of all interests (all being personal interests) in options held by Directors of the Company during the financial year ended 31 December 2018 to subscribe for ordinary shares of Wharf granted/exercisable under the share option scheme of Wharf:

Name of Director	Date of grant (Day/Month/Year)	No. of Wharf's shares under option			Subscription price per share (HK\$)	Vesting/Exercise period (Day/Month/Year)
		As at 1 January 2018	Exercised during the year	As at 31 December 2018 (percentage based on no. of shares in issue)		
Stephen T H Ng	05/06/2013	200,000	(200,000)	-	23.83	06/06/2015—05/06/2018
		400,000	(400,000)	-		06/06/2016—05/06/2018
		400,000	(400,000)	-		06/06/2017—05/06/2018
	Sub-total	1,000,000	(1,000,000)	-		
	07/07/2016	1,000,000	(500,000)	500,000	15.92	08/07/2017—07/07/2021
		1,000,000	-	1,000,000		08/07/2018—07/07/2021
		1,000,000	-	1,000,000		08/07/2019—07/07/2021
		1,000,000	-	1,000,000		08/07/2020—07/07/2021
	Sub-total	4,000,000	(500,000)	3,500,000		
	<b>Total</b>	<b>5,000,000</b>	<b>(1,500,000)</b>	<b>3,500,000</b> (0.11%)		
Doreen Y F Lee	05/06/2013	400,000	(400,000)	-	23.83	06/06/2013—05/06/2018
		400,000	(400,000)	-		06/06/2014—05/06/2018
		400,000	(400,000)	-		06/06/2015—05/06/2018
		400,000	(400,000)	-		06/06/2016—05/06/2018
		400,000	(400,000)	-		06/06/2017—05/06/2018
	Sub-total	2,000,000	(2,000,000)	-		
	07/07/2016	600,000	(600,000)	-	15.92	08/07/2018—07/07/2021
		600,000	-	600,000		08/07/2019—07/07/2021
		600,000	-	600,000		08/07/2020—07/07/2021
	Sub-total	1,800,000	(600,000)	1,200,000		
<b>Total</b>	<b>3,800,000</b>	<b>(2,600,000)</b>	<b>1,200,000</b> (0.04%)			
Paul Y C Tsui	05/06/2013	200,000	(200,000)	-	23.83	06/06/2013—05/06/2018
		200,000	(200,000)	-		06/06/2014—05/06/2018
		200,000	(200,000)	-		06/06/2015—05/06/2018
		200,000	(200,000)	-		06/06/2016—05/06/2018
		200,000	(200,000)	-		06/06/2017—05/06/2018
	Sub-total	1,000,000	(1,000,000)	-		
	07/07/2016	300,000	-	300,000	15.92	08/07/2018—07/07/2021
		300,000	-	300,000		08/07/2019—07/07/2021
		300,000	-	300,000		08/07/2020—07/07/2021
	Sub-total	900,000	-	900,000		
<b>Total</b>	<b>1,900,000</b>	<b>(1,000,000)</b>	<b>900,000</b> (0.03%)			
Y T Leng	05/06/2013	150,000	(150,000)	-	23.83	06/06/2013—05/06/2018
		150,000	(150,000)	-		06/06/2014—05/06/2018
		150,000	(150,000)	-		06/06/2015—05/06/2018
		150,000	(150,000)	-		06/06/2016—05/06/2018
		150,000	(150,000)	-		06/06/2017—05/06/2018
	Sub-total	750,000	(750,000)	-		
	07/07/2016	200,000	-	200,000	15.92	08/07/2018—07/07/2021
		200,000	-	200,000		08/07/2019—07/07/2021
		200,000	-	200,000		08/07/2020—07/07/2021
	Sub-total	600,000	-	600,000		
<b>Total</b>	<b>1,350,000</b>	<b>(750,000)</b>	<b>600,000</b> (0.02%)			
<b>Grand Total</b>	<b>12,050,000</b>	<b>(5,850,000)</b>	<b>6,200,000</b>			

Note: Except as disclosed above, no Wharf's share option held by Directors of the Company and/or their associate(s) lapsed or was exercised or cancelled during the financial year and no Wharf's share option was granted to any Director of the Company and/or their associate(s) during the financial year.

### (iii) Interests in Share Options of Wheelock

Set out below are particulars of all interests (all being personal interests) in options held by Director(s) of the Company during the financial year ended 31 December 2018 to subscribe for ordinary shares of Wheelock granted/exercisable under the share option scheme of Wheelock:

Name of Director	Date of grant (Day/Month/Year)	No. of Wheelock's shares under option			Subscription price per share (HK\$)	Vesting/Exercise period (Day/Month/Year)
		As at 1 January 2018	Exercised during the year	As at 31 December 2018 (percentage based on no. of shares in issue)		
Paul Y C Tsui	07/07/2016	300,000	-	300,000	36.60	08/07/2018—07/07/2021
		300,000	-	300,000		08/07/2019—07/07/2021
		300,000	-	300,000		08/07/2020—07/07/2021
<b>Total</b>		<b>900,000</b>	<b>-</b>	<b>900,000</b> (0.04%)		

Note: Except as disclosed above, no Wheelock's share option held by Directors of the Company and/or their associate(s) lapsed or was exercised or cancelled during the financial year and no Wheelock's share option was granted to any Director of the Company and/or their associate(s) during the financial year.

Except as disclosed above, as recorded in the register kept by the Company under section 352 of the SFO in respect of information required to be notified to the Company and the Stock Exchange by the Directors and/or Chief Executive of the Company pursuant to the SFO or the Model Code for Securities Transactions by Directors of Listed Issuers (or any other applicable code), there were no interests, whether long or short positions, held or deemed to be interested as at 31 December 2018 by any of Directors or Chief Executive of the Company in shares, underlying shares or debentures of the Company and its associated corporations (within the meaning of Part XV of the SFO), nor had there been any rights to subscribe for any shares, underlying shares or debentures of the Company and its associated corporations held or deemed to be interested by any of them as at 31 December 2018.

### (C) Substantial Shareholders' Interests

Given below are the names of all parties, other than person(s) who is/are Director(s), who/which were, directly or indirectly, interested in 5% or more of any class of voting shares of the Company as at 31 December 2018, the respective relevant numbers of shares in which they were, and/or were deemed to be, interested as at that date as recorded in the register kept by the Company under section 336 of the SFO (the "Register"):

Names	No. of Ordinary Shares (percentage based on number of shares in issue)
(i) Wheelock and Company Limited	1,882,671,608 (62.01%)
(ii) HSBC Trustee (C.I.) Limited	1,882,671,608 (62.01%)

Notes:

- (1) For the avoidance of doubt and double counting, it should be noted that the shareholdings stated against parties (i) and (ii) represented the same block of shares.
- (2) Wheelock's deemed shareholding interests stated above included interests held through its wholly-owned subsidiaries, namely Lynchpin Limited ("LL"), High Fame Investments Limited ("HFIL"), WF Investment Partners Limited ("WIPL") and Wheelock Investments Limited ("WIL"), with 254,309,072 shares (8.38%) being the deemed interests held by LL, 257,002,000 shares (8.46%) being the deemed interests held by HFIL, 1,371,360,536 shares (45.17%) being the deemed interests held by WIPL (inclusive of 4,054,000 shares (0.13%) deemed shareholding interests held through Vision Expert (0004) Limited, an indirect wholly-owned subsidiary of Wharf which in turn is a publicly listed subsidiary of Wheelock) and 1,882,671,608 shares (62.01%) being the deemed interests held by WIL.

All the interests stated above represented long positions. As at 31 December 2018, there were no short position interests recorded in the Register.



# DIRECTORS' REPORT

## (D) Retirement Benefits Schemes

The Group's principal retirement benefits schemes available to its Hong Kong employees are defined contribution schemes (including the Mandatory Provident Fund) which are administered by independent trustees. Both the Group and the employees contribute respectively to the schemes sums which represent a certain percentage of the employees' salaries. The contributions by the Group are expensed as incurred and may be reduced by contribution forfeited for those employees who have left the schemes prior to full vesting of the relevant employee's contribution.

The employees of the Group's subsidiaries in the PRC are members of the state-managed social insurance and housing funds operated by the Government of PRC. The PRC subsidiaries are required to contribute a certain percentage of payroll costs to the funds to fund the benefits. The only obligation of the Group with respect to the retirement benefits of PRC employees is to make the specified contributions.

## (E) Directors' Interests in Competing Business

Set out below is information disclosed pursuant to Rule 8.10 of the Listing Rules.

Three Directors of the Company, namely Mr Stephen T H Ng, Ms Doreen Y F Lee and Mr Paul Y C Tsui, being directors of Wheelock and/or certain subsidiary(ies) and/or associate(s) of Wheelock ("Wheelock Group"), are considered as having an interest in Wheelock Group under Rule 8.10(2) of the Listing Rules.

The investment in property assets and hotel businesses by Wheelock Group are considered as competing businesses for the Group. However, given the Group itself has adequate experience in investing in property and hotel businesses, it is capable of carrying on independently of Wheelock Group.

For safeguarding the interests of the Group, the INEDs and Audit Committee of the Company would on a regular basis review the business and operational results of the Group to ensure, *inter alia*, that the Group's (i) property leasing businesses; and (ii) hotel businesses are and continue to be run at arm's length from those of Wheelock Group.

## (F) Major Customers and Suppliers

For the financial year ended 31 December 2018:

- (i) the aggregate amount of purchases (not including the purchases of items which are of a capital nature) attributable to the Group's five largest suppliers represented less than 30% of the Group's total purchases; and
- (ii) the aggregate amount of turnover attributable to the Group's five largest customers represented less than 30% of the Group's total turnover.

## (G) Debentures, Bank Loans, Overdrafts and Other Borrowings

Particulars of any and all debentures, bank loans, overdrafts and/or other borrowings of the Company and of the Group as at 31 December 2018 which are repayable on demand or within a period not exceeding one year are set out in Note 17 to the Financial Statements on pages 115 and 116. Those which would fall due for repayment after a period of one year are particularised in Note 17 to the Financial Statements on pages 115 and 116.

## **(H) Public Float**

Based on information that is publicly available to the Company and within the knowledge of the Directors as at the date of this Report, the Company has maintained the prescribed public float under the Listing Rules throughout the financial year ended 31 December 2018.

## **(I) Disclosure of Connected Transactions**

Set out below is information in relation to certain connected transactions involving the Company and/or its subsidiaries, particulars of which were previously disclosed in the listing document issued by the Company on 9 November 2017, and are required under the Listing Rules to be disclosed in the Annual Report and Financial Statements of the Company.

### **(i) Master Property Services Agreement**

During the financial year, there existed certain property services agreements entered into between certain subsidiary(ies) of the Company and certain subsidiary(ies) of Wheelock for the purpose of engaging member(s) of Wheelock group to provide, *inter alia*, property services comprising property project management services, property sales and marketing services, property management services and/or any other property related services in respect of the Group's investment properties ("Property Services").

On 8 November 2017, the Company entered into a master property services agreement (the "Master Property Services Agreement") with Wheelock for a period from 23 November 2017 (the "Listing Date") to 31 December 2019 for the purpose of, *inter alia*, governing the provision of Property Services by Wheelock group to the Group from time to time and stipulating, *inter alia*, the annual cap amounts of remuneration payable by the Group to Wheelock group in relation thereto, which are fixed at HK\$162 million and HK\$53 million for the financial years of 2018 and 2019, respectively.

The aggregate annual amounts of remuneration under the Master Property Services Agreement, which is subject to the relevant annual cap amount as stated above, for the financial year ended 31 December 2018 amounted to HK\$22 million.

### **(ii) Master Hotel Services Agreement**

During the financial year, there existed certain hotel services agreements entered into between certain subsidiary(ies) of the Company and certain subsidiary(ies) of Wharf for the purpose of engaging member(s) of Wharf group to provide, *inter alia*, hotel management services comprising management, marketing and technical services and/or any other services relating to the development and/or operation of hotels and/or serviced apartment property(ies) in respect of the Group's hotels ("Hotel Management Services").

On 8 November 2017, the Company entered into a master hotel services agreement (the "Master Hotel Services Agreement") with Wharf for a period from the Listing Date to 31 December 2019 for the purpose of, *inter alia*, governing the provision of Hotel Management Services by Wharf group to the Group from time to time and stipulating, *inter alia*, the annual cap amounts of remuneration payable by the Group to Wharf group in relation thereto, which are fixed at HK\$135 million and HK\$160 million for the financial years of 2018 and 2019, respectively.

The aggregate annual amounts of remuneration under the Master Hotel Services Agreement, which is subject to the relevant annual cap amount as stated above, for the financial year ended 31 December 2018 amounted to HK\$107 million.

# DIRECTORS' REPORT

## (iii) *Wheelock Leasing Framework Agreement*

During the financial year, there existed certain agreements entered into between certain subsidiary(ies) of the Company and certain subsidiary(ies) of Wheelock for the purpose of, *inter alia*, letting of certain premises owned by the Group (including office premises, car parking spaces and building areas but excluding hotel premises) ("Premises") to Wheelock group.

On 8 November 2017, the Company entered into a leasing framework agreement (the "Wheelock Leasing Framework Agreement") with Wheelock for a period from the Listing Date to 31 December 2019 for the purpose of, *inter alia*, governing leases, tenancies or licences in respect of Premises entering into between member(s) of the Group and member(s) of Wheelock group and stipulating, *inter alia*, the annual cap amounts of rental rates and licence fee rates payable by Wheelock group to the Group in relation thereto, which are fixed at HK\$105 million per annum for each of the financial years of 2018 and 2019.

The aggregate annual amounts of rental rates and licence fee rates under the Wheelock Leasing Framework Agreement, which is subject to the relevant annual cap amount as stated above, for the financial year ended 31 December 2018 amounted to HK\$83 million.

## (iv) *Wharf Leasing Framework Agreement*

During the financial year, there existed certain agreements entered into between certain subsidiary(ies) of the Company and certain subsidiary(ies) of Wharf for the purpose of, *inter alia*, letting certain premises owned by the Group (including office premises, car parking spaces and building areas but excluding hotel premises) ("Premises") to Wharf group.

On 8 November 2017, the Company entered into a leasing framework agreement (the "Wharf Leasing Framework Agreement") with Wharf for a period from the Listing Date to 31 December 2019 for the purpose of, *inter alia*, governing leases, tenancies or licences in respect of Premises entering into between member(s) of the Group and member(s) of Wharf group and stipulating, *inter alia*, the annual cap amounts of rental rates and licence fee rates payable by Wharf group to the Group in relation thereto, which are fixed at HK\$44 million per annum for each of the financial years of 2018 and 2019.

The aggregate annual amounts of rental rates and licence fee rates under the Wharf Leasing Framework Agreement, which is subject to the relevant annual cap amount as stated above, for the financial year ended 31 December 2018 amounted to HK\$41 million.

Wheelock, being a substantial shareholder of the Company, and Wharf, being a subsidiary of Wheelock, are both regarded as connected persons of the Company within the meaning under the Listing Rules, the transactions mentioned under Sections (l)(i) to (iv) above constitute continuing connected transactions for the Company.

## (v) *Confirmation from Directors and Auditors*

- (a) Directors, including INEDs, of the Company have reviewed the continuing connected transactions mentioned under Section (l)(i) to (iv) above (the "Transactions") and confirmed that the Transactions were entered into:
- (1) by the Group in the ordinary and usual course of its business;
  - (2) on normal commercial terms or better; and
  - (3) according to the agreements governing the Transactions on terms that are fair and reasonable and in the interests of the Shareholders of the Company as a whole.

- (b) In accordance with paragraph 14A.56 of the Listing Rules, the Board engaged the Company's auditors to perform procedures on the Group's continuing connected transactions in accordance with Hong Kong Standard on Assurance Engagements 3000 "Assurance Engagements Other Than Audits or Reviews of Historical Financial Information" and with reference to Practice Note 740 "Auditor's Letter on Continuing Connected Transactions under the Hong Kong Listing Rules" issued by the Hong Kong Institute of Certified Public Accountants.

The auditors of the Company have advised nothing has come to their attention that causes them to believe that the Transactions:

- (1) had not been approved by the Company's Board of Directors;
- (2) were not, in all material respects, in accordance with the pricing policies of the Group for transactions involving the provision of goods or services by the Group;
- (3) were not entered into, in all material respects, in accordance with the relevant agreements governing the Transactions; and
- (4) have exceeded the relevant cap amounts, where applicable, during the financial year ended 31 December 2018.

(vi) With regard to the Material Related Parties Transactions as disclosed under Note 23 to the Financial Statements on page 127, the transactions stated under paragraphs (a)(ii), (b) and (c) therein constitute connected transactions (as defined under the Listing Rules) of the Company, the transactions under paragraphs (d) and (e) constitute a fully exempt connected transaction of the Company, and the transactions under paragraphs (a)(i) do not constitute connected transactions under the Listing Rules, for all of which the applicable requirements under the Listing Rules have been duly complied with.

## **(J) Principal Risks and Uncertainties**

The following is a list of principal risks and uncertainties that are considered to be of significance and have potential to affect the Group's businesses, results of operations and financial conditions. However, this is non-exhaustive as there may be other risks and uncertainties resulting from changes in economic and other conditions over time. The Group employs a risk management and internal control framework to identify current and foreseeable risks at different levels of the organisation so as to take preventive actions to avoid or mitigate their adverse impacts.

### ***Risks pertaining to Investment Properties ("IP")***

IP segment is the Group's core business with IP business assets accounting for 93% of the Group's total assets. With the majority of the properties located in Hong Kong, the general economic climate, regulatory changes, government policies and the political conditions in both Hong Kong and Mainland China may have a significant impact on the Group's overall financial results and condition. The Group's rental income may experience more frequent adjustments resulting from competition that arises from an oversupply in retail and office areas. Furthermore, rental levels may also be impacted by external economic and market conditions including but not limited to the fluctuations in general supply and demand, performance in stock markets and financial volatility, which may indirectly affect the Group's IP performance.

# DIRECTORS' REPORT

IPs are stated at their fair values in accordance with the Hong Kong Financial Reporting Standards in the consolidated statement of financial position at each reporting period. The fair values are provided by independent professional surveyors, using the income capitalisation approach which capitalised the net income of properties and takes into account the significant adjustments on term yield to account for the risk upon reversion and the changes in fair value are recognised in the consolidated statement of profit or loss. Given the size of the Group's IP portfolio, any significant change in the IP values may overwhelmingly affect the Group's results that may not be able to reflect the Group's operating performance.

In this respect, the Group regularly assesses changes in the economic environment and keeps alerting to market needs and competitors' offensives in order to maintain competitiveness. Continuously maintaining the quality of the assets and building up a diversified and high-quality tenant-mix also help the Group to grow revenue and to resist a sluggish economy. In addition, long-range planned and tactical promotions are seamlessly executed for maintaining the IP's leading brands and value.

## *Risks pertaining to Hotel Segment*

The Group owns and operates four hotels in Hong Kong and one in Mainland China. The Group also has one hotel under development, which is expected to commence operation by mid-2019. Hotel performance is usually subject to a high degree of fluctuations caused by both predictable and unpredictable factors including seasonality, social stability, epidemic diseases and changes in economic conditions. The global economy is facing a barrage of challenges. A slower and less balanced growth is observed with moderation experienced in advanced economies. The ongoing Sino-US conflicts, inconclusive Brexit negotiation, prolonged political turbulence in Washington and heightened financial volatility, take uncertainty to a new height. Global growth concerns are further complicated by fresh political chaos in Europe including the "yellow vest" movement in France. Each factor has varied the development pattern of the tourism and hospitality industry with heavily reliance on the growth of visitor arrivals from the Mainland.

In this respect, Hotel Segment closely assesses the impact of the geopolitical outlook and economic development of different countries for building its portfolios and exposures to match with the Group's risk appetite. It also takes continual reviews of competition, legal and political changes as well as market trends for setting its business strategies including marketing and pricing to protect and drive profitability.

## *Legal and Regulatory Compliance risks*

Whilst the Group has a diversified portfolio of business operations across Hong Kong and various Mainland cities, any failure to anticipate the trend of regulatory changes or cope with relevant requirements may result in non-compliance of local laws or regulations, leading to not only financial loss but also reputational damage to the Group. In mitigation of relevant risks, the Group has actively assesses the effect of relevant developments and engages closely with regulatory authorities and external advisors on new laws and regulations and also trending legislations to ensure relevant requirements are properly complied with in an effective manner.

## *Financial risks*

The Group is exposed to financial risks related to interest rate, foreign currency, equity price, liquidity and credit in the normal course of its business. For further details of such risks and relevant management policies, please refer to Note 20 to the Financial Statements from pages 119 to 124.

## **(K) Environmental, Social and Governance**

It is the Group's mission to create shared values for the community through its business operations and community programmes. A clearly defined CSR governance structure was established to manage the environmental, social and governance issues in our operations. Chaired by the Group's Chairman, the group-level CSR Steering Committee formulates the overall CSR strategy in line with the Group's goals and commitments. The Cross-Business Unit CSR Group oversees the day-to-day management and CSR performance of the Group and meets regularly to exchange ideas and best practices. CSR progress from different business units are consolidated and reported to the CSR Steering Committee on a regular basis.

The Group has formulated environmental guidelines since 2016, with reference to the environmental legislation in Hong Kong<sup>(1)</sup> and the Environmental Protection Law of the People's Republic of China. The guidelines provide an overarching framework to govern issues which might arise from our operations, including pollution prevention, waste management, sustainable use of resources, carbon emissions reduction, environmental protection, biodiversity conservation and the restoration of natural habitats. Business units consistently evaluate their impacts and carry out measures and programmes to improve performance over time.

The Group complies with the Prevention of Bribery Ordinance (Cap 201 of the laws of Hong Kong) and has zero tolerance towards any form of bribery, extortion, fraud or money laundering. The Group's Statement of Business Integrity and Code of Conduct set out expectations on all employees' behaviours, while confidential channels to log complaints about misconduct and malpractice are clearly specified in the Group's Whistleblowing Policy and Procedures. The Group adheres to the Competition Ordinance (Cap 619 of the laws of Hong Kong) and does not engage in any conduct which has the object or effect of preventing, restricting or distorting competition in Hong Kong, including anti-competitive agreements, concerted practices and abuses of a substantial degree of market power<sup>(2)</sup>. All contracts, agreements and marketing collaterals are subject to stringent review before distribution.

The Group follows and regularly reviews the standard operating procedures to ensure product and service quality, observing and complying with the laws and regulations governing specific businesses<sup>(3)</sup>. While employees attended trainings to enhance their competence and increase work efficiency, the Group actively listens to the feedback from our employees and customers to engineer work and service improvement plan. In view of protecting data privacy, the Group conforms to the Personal Data (Privacy) Ordinance (Cap 486 of the laws of Hong Kong) and EU General Data Protection Regulation<sup>(4)</sup>. The Group has established effective IT infrastructure and granted access right to authorised personnel only to view, retrieve and dispose of customers' information according to the Group's privacy policy. There were no complaints received concerning breaches of customer privacy during the reporting year. The Group is also committed to collaborating with suppliers who demonstrate high social inclusion, environmental protection and technical capabilities.

The Group aims to provide a rewarding, safe and friendly workplace for all employees, the employment policies and practices comply with the Employment Ordinance (Cap 57 of the laws of Hong Kong). The recruitment process is fair, transparent and free from discrimination. All employees are remunerated with welfare packages commensurate to their qualifications and experience and are offered learning opportunities. The Group complies with the occupational safety and health standards recommended by the government and has an established safety manual and management system for regular safety assessments, emergency plans, corrective action plans for accidents and health issues, and policy reviews.

It is rooted in the Group's corporate culture to build a better tomorrow for the community. The Group dedicates its resources and manpower and draws on its network to support community programmes which focus on art and culture, social welfare, education, environmental protection and promotion of health and sports.

More information on the Group's environmental, social and governance policies and initiatives are contained on pages 39 to 43 of this Annual Report. Further details can be found in the Group's standalone Sustainability Report which will soon be available for download on the Group's website ([www.wharfreal.com](http://www.wharfreal.com)).

# DIRECTORS' REPORT

*Notes:*

- (1) *Air Pollution Control Ordinance (Cap 311 of the laws of Hong Kong), Waste Disposal Ordinance (Cap 354 of the laws of Hong Kong), Water Pollution Control Ordinance (Cap 358 of the laws of Hong Kong), Noise Control Ordinance (Cap 400 of the laws of Hong Kong), Environmental Impact Assessment Ordinance (Cap 499 of the laws of Hong Kong) and Motor Vehicle Idling (Fixed Penalty) Ordinance (Cap 611 of the laws of Hong Kong).*
- (2) *At present, the Merger Rule only applies to mergers involving carrier licence holders within the meaning of the Telecommunications Ordinance (Cap 106 of the laws of Hong Kong).*
- (3) *Fire Services Ordinance (Cap 95 of the laws of Hong Kong), Hotel and Guesthouse Accommodation Ordinance (Cap 349 of the laws of Hong Kong), Food Hygiene Code published by the Government of the Hong Kong Special Administrative Region, Ferry Services Ordinance (Cap 104 of the laws of Hong Kong), Trade Descriptions Ordinance (Cap 362 of the laws of Hong Kong), consumer rights protection legislation and logo guidelines.*
- (4) *Regulation (EU) 2016/679 of the European Parliament and of the Council of 27 April 2016 on the protection of natural persons with regard to the processing of personal data and on the free movement of such data, and repealing Directive 95/46/EC (General Data Protection Regulation).*

# INDEPENDENT AUDITOR'S REPORT



To the shareholders of Wharf Real Estate Investment Company Limited  
(incorporated in Cayman Islands with limited liability)

## OPINION

We have audited the consolidated financial statements of Wharf Real Estate Investment Company Limited ("the company") and its subsidiaries ("the group") set out on pages 90 to 151, which comprise the consolidated statement of financial position as at 31 December 2018, the consolidated statement of profit or loss, the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the group as at 31 December 2018 and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with Hong Kong Financial Reporting Standards ("HKFRSs") issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") and have been properly prepared in compliance with the disclosure requirements of the Hong Kong Companies Ordinance.

## BASIS FOR OPINION

We conducted our audit in accordance with Hong Kong Standards on Auditing ("HKSA") issued by the HKICPA. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the consolidated financial statements* section of our report. We are independent of the group in accordance with the HKICPA's *Code of Ethics for Professional Accountants* ("the Code") and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## KEY AUDIT MATTERS

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

### Valuation of completed investment properties ("IP")

Refer to accounting policy (d) and note 7 to the consolidated financial statements

#### The Key Audit Matter

The Group holds a portfolio of IP (primarily retail and offices) located in Hong Kong which accounted for 92% of the Group's total assets as at 31 December 2018.

The fair values of the IP as at 31 December 2018 were assessed by the Group based on independent valuations prepared by a qualified external property valuer.

The net changes in fair value of IP recorded in the consolidated statement of profit or loss represented 40% of the Group's profit before taxation for the year ended 31 December 2018.

We identified the valuation of IP as a key audit matter because these properties represent the majority of the Group's total assets and a small adjustment to or variances in the assumptions and data used to compute the valuation of individual properties, when aggregated, could have a significant impact on the Group's profit and because the valuation of IP involves significant judgement and estimation, particularly in selecting the appropriate valuation methodology, market rents and capitalisation rates, which increases the risk of error or potential management bias.

#### How the matter was addressed in our audit

Our audit procedures to assess the valuation of IP included the following:

- obtaining and inspecting the valuation reports prepared by the external property valuer engaged by the Group;
- meeting the external property valuer to discuss and challenge the key estimates and assumptions adopted in the valuations, including prevailing market rents and capitalisation rates, and to assess the independence, objectivity, qualifications and expertise of the external property valuer in the properties being valued;
- with the assistance of our internal property valuation specialists, assessing the valuation methodology adopted by the external property valuer and comparing the key estimates and assumptions adopted in the valuation of each IP, including market rents and capitalisation rates, with available market data and/or government statistics;
- conducting site visits to IP and comparing tenancy information used in the valuation models, including committed rents and occupancy rates adopted by the external property valuer with underlying contracts and related documentation, on a sample basis.



# INDEPENDENT AUDITOR'S REPORT

## Revenue recognition for IP

Refer to accounting policy (q) and note 1 to the consolidated financial statements

### The Key Audit Matter

Revenue from the IP segment accounted for 87% of the Group's revenue for the year ended 31 December 2018.

Revenue from IP is recognised in equal instalments over the accounting periods covered by the lease term and includes contingent rental which is determined based on the turnover of certain retail outlets.

We identified the revenue recognition for IP as a key audit matter because of its significance to the Group and because small errors in the recognition of revenue, either individually or in aggregate, for each IP could have a material impact on the Group's profit for the year.

### How the matter was addressed in our audit

Our audit procedures to assess the revenue recognition for IP included the following:

- evaluating the design, implementation of operating effectiveness of key internal controls over the recording of revenue for the IP segment;
- comparing fixed rental revenue received and receivable with underlying tenancy information, including monthly rents and rental periods as set out in the signed rental agreements, on a sample basis, and assessing whether fixed rental revenue had been recorded in the appropriate accounting period; and
- re-performing the calculation of contingent rental received and receivable with reference to turnover reports submitted by the relevant retail outlets, on a sample basis, and assessing whether the contingent rental had been recorded and accounted for in the appropriate accounting period.

## INFORMATION OTHER THAN THE CONSOLIDATED FINANCIAL STATEMENTS AND AUDITOR'S REPORT THEREON

The directors are responsible for the other information. The other information comprises all the information included in the annual report, other than the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

## RESPONSIBILITIES OF THE DIRECTORS FOR THE CONSOLIDATED FINANCIAL STATEMENTS

The directors are responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with HKFRSs issued by the HKICPA and the disclosure requirements of the Hong Kong Companies Ordinance and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the directors are responsible for assessing the group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the group or to cease operations, or have no realistic alternative but to do so.

The directors are assisted by the Audit Committee in discharging their responsibilities for overseeing the group's financial reporting process.

## AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. This report is made solely to you, as a body, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with HKSA's will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with HKSA's, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the Audit Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Audit Committee with a statement that we have complied with relevant ethical requirements regarding independence and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence and, where applicable, related safeguards.

From the matters communicated with the Audit Committee, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is Cheung Wing Han, Ivy.

**KPMG**  
*Certified Public Accountants*

8th Floor, Prince's Building  
10 Chater Road  
Central, Hong Kong

5 March 2019

# CONSOLIDATED STATEMENT OF PROFIT OR LOSS

For The Year Ended 31 December 2018

	Note	2018 HK\$ Million	2017 HK\$ Million
<b>Revenue</b>	1	<b>16,481</b>	20,904
Direct costs and operating expenses		<b>(2,885)</b>	(4,494)
Selling and marketing expenses		<b>(389)</b>	(361)
Administrative and corporate expenses		<b>(191)</b>	(463)
Operating profit before depreciation, amortisation, interest and tax		<b>13,016</b>	15,586
Depreciation and amortisation	2	<b>(292)</b>	(144)
<b>Operating profit</b>	2	<b>12,724</b>	15,442
Increase in fair value of investment properties		<b>8,065</b>	7,991
Other net income/(charge)		<b>46</b>	(311)
		<b>20,835</b>	23,122
Finance costs	3	<b>(815)</b>	(1,029)
Share of results after tax of:			
— An associate	9(b)	<b>111</b>	82
— Joint ventures	10(b)	<b>122</b>	(15)
Profit before taxation		<b>20,253</b>	22,160
Income tax	4	<b>(1,994)</b>	(4,267)
<b>Profit for the year</b>		<b>18,259</b>	17,893
<b>Profit attributable to:</b>			
Shareholders of the Company		<b>18,027</b>	17,218
Non-controlling interests		<b>232</b>	675
		<b>18,259</b>	17,893
<b>Earnings per share:</b>			
Basic and diluted	6	<b>HK\$5.94</b>	HK\$5.67

The notes and principal accounting policies on pages 96 to 151 form part of these financial statements. Details of dividend payable to equity shareholders of the Company are set out in note 5.

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For The Year Ended 31 December 2018

	2018 HK\$ Million	2017 HK\$ Million
<b>Profit for the year</b>	<b>18,259</b>	17,893
<b>Other comprehensive income (net of nil tax)</b>		
Items that will not be reclassified to profit or loss:		
Fair value changes on equity investments at fair value through other comprehensive income (non-recycling)	(312)	451
Items that may be reclassified subsequently to profit or loss:		
Exchange difference on translation of the foreign operations:		
— Subsidiaries	(268)	318
— An associate and a joint venture	—	21
Share of reserves of joint ventures	(112)	—
Others	(4)	(139)
<b>Other comprehensive income for the year</b>	<b>(696)</b>	651
<b>Total comprehensive income for the year</b>	<b>17,563</b>	18,544
<b>Total comprehensive income attributable to:</b>		
Shareholders of the Company	17,551	17,613
Non-controlling interests	12	931
	<b>17,563</b>	18,544

The notes and principal accounting policies on pages 96 to 151 form part of these financial statements.

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 31 December 2018

	Note	31 December 2018 HK\$ Million	31 December 2017 HK\$ Million
<b>Non-current assets</b>			
Investment properties	7	258,984	253,827
Hotel and club properties, plant and equipment	8	8,277	8,549
Interest in an associate	9	1,294	1,599
Interest in joint ventures	10	1,601	1,694
Equity investments	11	2,396	2,708
Deferred tax assets	18	336	353
Derivative financial assets	16	60	–
Other non-current assets		51	54
		<b>272,999</b>	268,784
<b>Current assets</b>			
Properties for sale	12	3,726	144
Inventories		13	12
Trade and other receivables	13	873	635
Prepaid tax	4(d)	70	24
Bank deposits and cash	14	2,675	3,076
		<b>7,357</b>	3,891
<b>Total assets</b>		<b>280,356</b>	272,675
<b>Non-current liabilities</b>			
Derivative financial liabilities	16	(41)	–
Deferred tax liabilities	18	(2,278)	(2,207)
Other deferred liabilities		(331)	(314)
Bank loans and other borrowings	17	(39,027)	(24,752)
		<b>(41,677)</b>	(27,273)
<b>Current liabilities</b>			
Trade and other payables	15	(8,351)	(8,805)
Pre-sale deposits and proceeds	19	(660)	(13)
Derivative financial liabilities	16	(105)	–
Taxation payable	4(d)	(2,161)	(2,816)
Bank loans and other borrowings	17	(3,070)	(20,800)
		<b>(14,347)</b>	(32,434)
<b>Total liabilities</b>		<b>(56,024)</b>	(59,707)
<b>NET ASSETS</b>		<b>224,332</b>	212,968
<b>Capital and reserves</b>			
Share capital	21	304	304
Reserves		218,493	207,014
<b>Equity attributable to shareholders of the Company</b>		<b>218,797</b>	207,318
<b>Non-controlling interests</b>		<b>5,535</b>	5,650
<b>TOTAL EQUITY</b>		<b>224,332</b>	212,968

The notes and principal accounting policies on pages 96 to 151 form part of these financial statements.

**Stephen T H Ng**  
Chairman and Managing Director

**Paul Y C Tsui**  
Vice Chairman and Executive Director

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For The Year Ended 31 December 2018

		Equity attributable to the shareholders of the Company						Non-controlling interests	Total equity
Note	Share capital	Share premium	Investment revaluation reserves	Exchange reserves	Revenue reserves	Total			
	HK\$ Million	HK\$ Million	HK\$ Million	HK\$ Million	HK\$ Million	HK\$ Million	HK\$ Million	HK\$ Million	
		–*	–*	299	198	198,413	198,910	5,227	204,137
<b>At 1 January 2017</b>									
<b>Changes in equity for 2017:</b>									
		–	–	–	–	17,218	17,218	675	17,893
		–	–	323	214	(142)	395	256	651
		–	–	323	214	17,076	17,613	931	18,544
Total comprehensive income									
		–	–	(44)	–	44	–	–	–
		–	–	–	–	(10,205)	(10,205)	–	(10,205)
		–	–	–	–	–	–	(339)	(339)
		–	–	–	–	–	–	(169)	(169)
		304	696	–	–	–	1,000	–	1,000
	21(a)								
		304	696	578	412	205,328	207,318	5,650	212,968
<b>At 31 December 2017 and 1 January 2018</b>									
<b>Changes in equity for 2018:</b>									
		–	–	–	–	18,027	18,027	232	18,259
		–	–	(223)	(249)	(4)	(476)	(220)	(696)
		–	–	(223)	(249)	18,023	17,551	12	17,563
		–	–	–	–	(2,884)	(2,884)	–	(2,884)
	5	–	–	–	–	(3,188)	(3,188)	–	(3,188)
		–	–	–	–	–	–	(127)	(127)
		304	696	355	163	217,279	218,797	5,535	224,332
<b>At 31 December 2018</b>									

\* The balances represent amount less than HK\$1 million.

The notes and principal accounting policies on pages 96 to 151 form part of these financial statements.

# CONSOLIDATED STATEMENT OF CASH FLOWS

For The Year Ended 31 December 2018

	Note	2018 HK\$ Million	2017 HK\$ Million
Operating cash inflow	(a)	12,913	15,464
Changes in working capital	(a)	(240)	(3,282)
<b>Cash generated from operations</b>	(a)	<b>12,673</b>	12,182
Net interest paid		(840)	(989)
Interest paid		(864)	(1,033)
Interest received		24	44
Dividends received from a joint venture and an associate		102	122
Dividends received from equity investments		82	78
Hong Kong profits tax paid		(1,830)	(1,577)
PRC taxation paid		(689)	(168)
Net cash generated from operating activities		<b>9,498</b>	9,648
<b>Investing activities</b>			
Additions to investment properties		(545)	(859)
Additions to hotel and club properties, plant and equipment		(43)	(1,648)
Net decrease/(increase) in interest in an associate		375	(53)
Purchase of equity investments		-	(1,116)
Acquisition of interest in subsidiaries		-	(50)
Proceeds from disposal of equity investments		-	1,161
Decrease in amount due from the former immediate holding company		-	358
Decrease in amount due to the former immediate holding company		-	(10,354)
Decrease in amounts due to fellow subsidiaries		-	(52)
Net cash used in investing activities		<b>(213)</b>	(12,613)
<b>Financing activities</b>			
Proceeds from the issue of shares		-	1,000
Decrease in loans from fellow subsidiaries		-	(30,980)
Drawdown of bank loans and other borrowings	(b)	17,761	46,902
Repayment of bank loans	(b)	(21,130)	(5,732)
Capital repatriation to non-controlling interests of a subsidiary		-	(339)
Dividends paid		(6,072)	(10,205)
Dividends paid to non-controlling interests		(127)	(169)
Net cash (used in)/generated from financing activities		<b>(9,568)</b>	477
<b>Decrease in cash and cash equivalents</b>		<b>(283)</b>	(2,488)
Cash and cash equivalents at 1 January		3,076	5,212
Effect of exchange rate changes		(118)	352
<b>Cash and cash equivalents at 31 December</b>		<b>2,675</b>	3,076

The notes and principal accounting policies on pages 96 to 151 form part of these financial statements.

## NOTE TO THE CONSOLIDATED STATEMENT OF CASH FLOWS

### (a) Reconciliation of operating profit to cash generated from operations

	2018 HK\$ Million	2017 HK\$ Million
Operating profit for the year	12,724	15,442
Adjustments for:		
Interest income	(24)	(44)
Dividends receivable from equity investments	(82)	(78)
Depreciation and amortisation	292	144
Loss on disposal of plant and equipment	3	–
Operating cash inflow	12,913	15,464
(Increase)/decrease in properties for sale	(662)	1,767
Increase in inventories	(1)	(1)
(Increase)/decrease in trade and other receivables	(108)	189
(Decrease)/increase in trade and other payables	(134)	119
Increase/(decrease) in pre-sale deposits and proceeds	648	(5,370)
Other non-cash items	17	14
Changes in working capital	(240)	(3,282)
Cash generated from operations	12,673	12,182

### (b) Reconciliation of liabilities arising from financing activities

	(Note 17) Bank loans and other borrowings HK\$ Million	Loans from fellow subsidiaries HK\$ Million	Total HK\$ Million
<b>At 1 January 2017</b>	4,382	30,980	35,362
Changes from financing cash flows:			
Drawdown of bank loans	46,902	–	46,902
Repayment of bank loans	(5,732)	–	(5,732)
Repayment of loans from fellow subsidiaries	–	(30,980)	(30,980)
Total changes from financing cash flows	41,170	(30,980)	10,190
<b>At 31 December 2017 and 1 January 2018</b>	<b>45,552</b>	<b>–</b>	<b>45,552</b>
Changes from financing cash flows:			
Drawdown of bank loans and other borrowings	17,761	–	17,761
Repayment of bank loans	(21,130)	–	(21,130)
Total changes from financing cash flows	(3,369)	–	(3,369)
Fair value gain	(86)	–	(86)
	<b>(3,455)</b>	<b>–</b>	<b>(3,455)</b>
<b>At 31 December 2018</b>	<b>42,097</b>	<b>–</b>	<b>42,097</b>



# NOTES TO THE FINANCIAL STATEMENTS

## 1 SEGMENT INFORMATION

The Group manages its diversified businesses according to the nature of services and products provided. Management has determined three reportable operating segments for measuring performance and allocating resources. The segments are investment properties, development properties and hotels. No operating segments have been aggregated to form the reportable segments.

Investment properties segment primarily includes property leasing operations. Currently, the Group's investment properties portfolio, which mainly consists of retail, office and serviced apartments is primarily located in Hong Kong.

Development properties segment encompasses activities relating to the acquisition, development, design, construction, sales and marketing of the Group's trading properties in the Mainland China.

Hotels segment includes hotel operations in Hong Kong and Mainland China.

Management evaluates performance primarily based on operating profit as well as the equity share of results of an associate and joint ventures of each segment.

Segment business assets principally comprise all tangible assets and current assets directly attributable to each segment with the exception of bank deposits and cash, equity investments, derivative financial assets and deferred tax assets.

Revenue and expenses are allocated with reference to sales generated by those segments and expenses incurred by those segments or which arise from the depreciation of assets attributable to those segments.

(a) Analysis of segment revenue and results

	Revenue HK\$ Million	Operating profit HK\$ Million	Increase in fair value of investment properties HK\$ Million	Other net income/ (charge) HK\$ Million	Finance costs HK\$ Million	Share of results after tax of an associate HK\$ Million	Share of results after tax of joint ventures HK\$ Million	Profit before taxation HK\$ Million
<b>For the year 2018</b>								
Investment properties	14,304	12,545	8,065	-	(774)	-	-	19,836
Development properties	89	(60)	-	21	(2)	111	122	192
Hotels	1,821	255	-	-	(39)	-	-	216
Segment total	16,214	12,740	8,065	21	(815)	111	122	20,244
Investment and others	267	123	-	25	-	-	-	148
Corporate expenses	-	(139)	-	-	-	-	-	(139)
Group total	16,481	12,724	8,065	46	(815)	111	122	20,253
<b>For the year 2017</b>								
Investment properties	13,334	11,698	7,991	-	(1,008)	-	-	18,681
Development properties	5,907	3,630	-	2	(3)	82	(15)	3,696
Hotels	1,403	337	-	-	(3)	-	-	334
Segment total	20,644	15,665	7,991	2	(1,014)	82	(15)	22,711
Investment and others	260	48	-	(313)	(15)	-	-	(280)
Corporate expenses	-	(271)	-	-	-	-	-	(271)
Group total	20,904	15,442	7,991	(311)	(1,029)	82	(15)	22,160

(b) Disaggregation of revenue

	2018 HK\$ Million	2017 HK\$ Million
<b>Revenue recognised under HKFRS 15</b>		
Management and services income	1,164	1,100
Other rental related income	240	153
Revenue under investment properties segment	1,404	1,253
Hotel and club operations	1,821	1,403
Sale of development properties	89	5,907
	3,314	8,563
<b>Revenue recognised under other accounting standards</b>		
Rental income under investment properties segment	12,900	12,081
Investment and others	267	260
	13,167	12,341
Total revenue	16,481	20,904

The Group has applied practical expedient in paragraph 121 of HKFRS 15 to exempt the disclosure of revenue expected to be recognised in the future arising from contracts with customers in existence at the reporting date to its property management fees and other rental related income as the Group recognises revenue at the amount to which it has a right to invoice, which corresponds directly with the value to the customer of the Group's performance completed to date.

The Group has applied the practical expedient in paragraph 121 of HKFRS 15 to exempt the disclosure of revenue expected to be recognised in the future arising from contracts with customers in existence at the reporting date to its revenue from sales of completed properties as the performance obligation is part of a contract that has an original expected duration of one year or less.

# NOTES TO THE FINANCIAL STATEMENTS

## (c) Analysis of segment business assets

	2018 HK\$ Million	2017 HK\$ Million
Investment properties	259,556	254,295
Development properties	6,739	3,552
Hotels	8,456	8,659
Total segment business assets	274,751	266,506
Unallocated corporate assets	5,605	6,169
Total assets	280,356	272,675

Unallocated corporate assets mainly comprise equity investments, deferred tax assets, derivative financial assets and bank deposits and cash.

Segment assets held through an associate and joint ventures included in the above are:

	2018 HK\$ Million	2017 HK\$ Million
Development properties	2,895	3,293

## (d) Other segment information

	Capital expenditure	
	2018 HK\$ Million	2017 HK\$ Million
Investment properties	947	1,279
Hotels	36	1,630
Group total	983	2,909

	Depreciation and amortisation	
	2018 HK\$ Million	2017 HK\$ Million
Investment properties	21	20
Hotels	268	121
Segment total	289	141
Investment and others	3	3
Group total	292	144

The Group had no significant non-cash expenses other than depreciation and amortisation.

(e) Geographical information

	Revenue		Operating profit/(loss)	
	2018 HK\$ Million	2017 HK\$ Million	2018 HK\$ Million	2017 HK\$ Million
Hong Kong	16,246	14,843	12,776	11,756
Mainland China	178	6,016	(109)	3,641
Singapore	57	45	57	45
Group total	16,481	20,904	12,724	15,442

	Specified non-current assets		Total business assets	
	2018 HK\$ Million	2017 HK\$ Million	2018 HK\$ Million	2017 HK\$ Million
Hong Kong	265,997	257,839	266,745	258,387
Mainland China	4,159	7,830	8,006	8,119
Group total	270,156	265,669	274,751	266,506

Specified non-current assets excludes deferred tax assets, equity investments, derivative financial assets and other non-current assets.

The geographical location of revenue and operating profit is analysed based on the location at which services are provided and in the case of equity investments, where they are listed. The geographical location of specified non-current assets and total business assets is based on the physical location of operations.

# NOTES TO THE FINANCIAL STATEMENTS

## 2 OPERATING PROFIT

### (a) Operating profit is arrived at:

	2018 HK\$ Million	2017 HK\$ Million
<b>After charging/(crediting)</b>		
Depreciation and amortisation on		
— hotel and club properties, plant and equipment	285	136
— leasehold land	7	8
Total depreciation and amortisation	292	144
Impairment of trade receivables	—	4
Staff costs (Note (i))	1,004	833
Auditors' remuneration		
— audit services	8	16
— non-audit services	—	2
Cost of trading properties for recognised sales	131	2,182
Gross amount of rental revenue from investment properties (Note (ii))	(14,304)	(13,334)
Direct operating expenses of investment properties	1,652	1,509
Interest income (Note (iii))	(24)	(44)
Dividend income from equity investments	(82)	(78)
Loss on disposal of plant and equipment	3	—

Note:

- (i) Staff costs included defined contribution pension schemes costs for the year ended 31 December 2018 of HK\$50 million (2017: HK\$41 million).
- (ii) Gross amount of rental income includes contingent rentals for the year ended 31 December 2018 of HK\$1,281 million (2017: HK\$738 million).
- (iii) Interest income for the year ended 31 December 2018 of HK\$24 million (2017: HK\$44 million) are generated in respect of financial assets (mainly comprising bank deposits) stated at amortised cost.

**(b) Directors' emoluments**

Directors' emoluments disclosed pursuant to section 383(1) of the Hong Kong Companies Ordinance and Part 2 of the Companies (Disclosure of Information about Benefit of Directors) Regulation for the years ended 31 December 2017 and 2018 were as follows:

	Fees HK\$'000	Salaries, allowance and benefits in kind HK\$'000	Discretionary bonus HK\$'000	Contribution to pension schemes HK\$'000	2018 Total emoluments HK\$'000	2017 Total emoluments HK\$'000
<b>Board of Directors</b>						
Mr Stephen T H Ng (Note ii)	300	3,352	17,868	-	21,520	1,518
Ms Doreen Y F Lee	200	4,801	24,879	14	29,894	10,710
Mr Paul Y C Tsui (appointed on 1 June 2018)	117	1,277	-	-	1,394	-
Ms Y T Leng	200	4,503	13,310	444	18,457	10,488
Mr K H Leung	200	1,120	629	-	1,949	500
<b>Independent Non-executive Directors</b>						
Mr Alexander S K Au (Notes i & ii)	350	-	-	-	350	67
Hon Andrew K Y Leung (appointed on 1 June 2018)	117	-	-	-	117	-
Mr Andrew J Seaton (Note ii)	250	-	-	-	250	48
Mr R Gareth Williams (Note i)	300	-	-	-	300	57
Professor E K Yeoh (Note i)	300	-	-	-	300	57
<b>Total</b>	<b>2,334</b>	<b>15,053</b>	<b>56,686</b>	<b>458</b>	<b>74,531</b>	<b>23,445</b>
<b>Total for 2017</b>	<b>643</b>	<b>10,391</b>	<b>12,000</b>	<b>411</b>	<b>-</b>	<b>23,445</b>

Notes:

- (i) Includes Audit Committee Member's fee for the year ended 31 December 2018 of HK\$100,000 (the period from date of appointment to 31 December 2017: HK\$18,904) received/receivable by each of relevant Directors.
- (ii) Includes Remuneration Committee fee for the year ended 31 December 2018 of HK\$50,000 (the period from the date of appointment to 31 December 2017: HK\$9,452) received/receivable by each of relevant Directors.
- (iii) The emoluments of Mr Stephen T H Ng, Ms Doreen Y F Lee and Mr Paul Y C Tsui included amounts reimbursed to The Wharf (Holdings) Limited ("Wharf") calculated at a pre-determined percentage of the basic remuneration for being executive directors and employees of the Company and Wharf pursuant to a framework agreement entered into between the Group and Wharf.
- (iv) Included in discretionary bonuses are special payments of HK\$7.9 million, HK\$18.9 million and HK\$5.3 million to Mr Stephen T H Ng, Ms Doreen Y F Lee and Ms Y T Leng, respectively, in consideration of the impairment in value of the share options exercised by them during the year under Wharf's Share Option Scheme (granted before the Company was demerged from Wharf as a separately listed entity in November 2017 but exercised after the Company's demerger).
- (v) There was no compensation for loss of office and/or inducement for joining the Group paid/payable to the Directors of the Company in respect of the years ended 31 December 2018 and 2017.

# NOTES TO THE FINANCIAL STATEMENTS

## (c) Individuals with highest emoluments

Of the five individuals with the highest emoluments, three for the year ended 31 December 2018 (2017: two) are directors respectively, whose emoluments are disclosed in Note 2(b). The aggregate of the emoluments in respect of the other two (2017: three) individuals are as follows:

	2018 HK\$'000	2017 HK\$'000
Salaries, allowance and benefits in kind	5,950	8,540
Discretionary bonuses	5,990	1,540
Contribution to pension schemes	130	520
<b>Total</b>	<b>12,070</b>	10,600

The emoluments of the two (2017: three) individuals with highest emoluments are within the following bands:

	2018 No. of individual	2017 No. of individual
HK\$3,000,001 – HK\$3,500,000	–	2
HK\$3,500,001 – HK\$4,000,000	1	1
HK\$8,500,001 – HK\$9,000,000	1	–

## 3 FINANCE COSTS

	2018 HK\$ Million	2017 HK\$ Million
Interest charged on:		
– Bank loans and overdrafts	582	89
– Other borrowings	153	–
– Loans from fellow subsidiaries	–	848
<b>Total interest charge</b>	<b>735</b>	937
Other finance costs	97	96
Less: Amount capitalised	(17)	(4)
<b>Total</b>	<b>815</b>	1,029

Interest was capitalised at an average annual rate of approximately 4.6% (2017: 1.2%) for the year ended 31 December 2018.

## 4 INCOME TAX

Taxation charged/(credited) to the consolidated statement of profit or loss includes:

	2018 HK\$ Million	2017 HK\$ Million
<b>Current income tax</b>		
Hong Kong		
— provision for the year	1,904	1,670
— under-provision in respect of prior years	23	2
Outside Hong Kong		
— provision for the year	6	939
— over-provision in respect of prior years	(17)	—
	<b>1,916</b>	2,611
<b>Land appreciation tax (“LAT”) (Note (c))</b>	<b>2</b>	1,568
<b>Deferred tax</b>		
Origination and reversal of temporary differences	76	88
<b>Total</b>	<b>1,994</b>	4,267

- (a) The provision for Hong Kong profits tax is based on the profit for the year as adjusted for tax purposes at a rate of 16.5% (2017: 16.5%).
- (b) Income tax on assessable profits outside Hong Kong is mainly China corporate income tax calculated at a rate of 25% and China withholding tax at a rate of up to 10% for the year ended 31 December 2018 and 2017.
- (c) Under the Provisional Regulations on LAT, all gains arising from transfer of real estate property in Mainland China are subject to LAT at progressive rates ranging from 30% to 60% on the appreciation of the land value, being the proceeds on sales of properties less deductible expenditure including cost of land use rights, borrowing costs and all property development expenditure.
- (d) Prepaid tax/taxation payable in the consolidated statement of financial position is expected to be utilised/settled within one year.
- (e) Tax attributable to an associate and joint ventures for the year ended 31 December 2018 are an aggregate of HK\$102 million (2017: HK\$18 million), which are included in the share of results of an associate and joint ventures.
- (f) The China tax law imposes a withholding tax at 10%, unless reduced by a treaty or agreement, for dividends distributed by a PRC-resident enterprise to its immediate holding company outside Mainland China. For the year ended 31 December 2018, the Group has written back HK\$3 million (2017: provided HK\$341 million), for withholding taxes on accumulated earnings generated by its Mainland China subsidiaries which is in relation to dividend distribution to their immediate holding companies outside Mainland China in the foreseeable future.



# NOTES TO THE FINANCIAL STATEMENTS

(g) Reconciliation between the actual tax charge and profit before taxation at applicable tax rates:

	2018 HK\$ Million	2017 HK\$ Million
Profit before taxation	20,253	22,160
Notional tax on profit before taxation calculated at applicable tax rates	3,347	3,947
Tax effect of non-deductible expenses	54	97
Tax effect of non-taxable income	(107)	(388)
Tax effect of non-taxable fair value gain on investment properties	(1,331)	(1,319)
Under provision in respect of prior year	6	2
Tax effect of tax losses not recognised	102	27
Tax effect of temporary differences not recognised	(76)	(8)
LAT on properties for sales	2	1,568
Withholding tax on distributed/distributable earnings	(3)	341
Actual total tax charge	1,994	4,267

## 5 DIVIDENDS ATTRIBUTABLE TO EQUITY SHAREHOLDERS

	2018 HK\$ per share	2018 HK\$ Million	2017 HK\$ per share	2017 HK\$ Million
First interim dividend declared and paid	1.05	3,188	N/A	N/A
Second interim dividend declared after the end of the reporting period (Note b)	1.05	3,188	0.95	2,884
	2.10	6,376	0.95	2,884

(a) The second interim dividend based on 3,036 million (2017: 3,036 million) issued ordinary shares declared after the end of the reporting period has not been recognised as a liability at the end of the reporting period.

(b) The interim dividend of HK\$2,884 million for 2017 was approved and paid in 2018.

## 6 EARNINGS PER SHARE

The calculation of basic earnings per share is based on the profit attributable to ordinary equity shareholders for the year of HK\$18,027 million (2017: HK\$17,218 million) and 3,036 million ordinary shares in issue during the year (2017: 3,036 million ordinary shares in issue).

There are no potential dilutive ordinary shares in issue during the years ended 31 December 2018 and 2017.

## 7 INVESTMENT PROPERTIES

	Completed HK\$ Million	Under development HK\$ Million	Total HK\$ Million
<b>(a) Cost or valuation</b>			
At 1 January 2017	241,442	2,933	244,375
Exchange adjustment	–	205	205
Additions	468	788	1,256
Revaluation surpluses	7,991	–	7,991
At 31 December 2017 and 1 January 2018	<b>249,901</b>	<b>3,926</b>	<b>253,827</b>
Exchange adjustment	–	(180)	(180)
Additions	<b>315</b>	<b>618</b>	<b>933</b>
Transfer	–	(3,661)	(3,661)
Revaluation surpluses	<b>8,065</b>	–	<b>8,065</b>
At 31 December 2018	<b>258,281</b>	<b>703</b>	<b>258,984</b>

**(b) The analysis of cost or valuation of the above assets is as follows:**

	Completed HK\$ Million	Under development HK\$ Million	Total HK\$ Million
2018 valuation	<b>258,281</b>	–	<b>258,281</b>
At cost	–	<b>703</b>	<b>703</b>
	<b>258,281</b>	<b>703</b>	<b>258,984</b>
2017 valuation	249,901	–	249,901
At cost	–	3,926	3,926
	249,901	3,926	253,827

**(c) Tenure of title to properties:**

	Completed HK\$ Million	Under development HK\$ Million	Total HK\$ Million
At 31 December 2018			
Held in Hong Kong			
Long term leases	<b>235,664</b>	–	<b>235,664</b>
Medium term leases	<b>22,617</b>	–	<b>22,617</b>
	<b>258,281</b>	–	<b>258,281</b>
Held outside Hong Kong			
Medium term leases	–	<b>703</b>	<b>703</b>
	<b>258,281</b>	<b>703</b>	<b>258,984</b>
At 31 December 2017			
Held in Hong Kong			
Long term leases	227,605	–	227,605
Medium term leases	22,296	–	22,296
	249,901	–	249,901
Held outside Hong Kong			
Medium term leases	–	3,926	3,926
	249,901	3,926	253,827

# NOTES TO THE FINANCIAL STATEMENTS

## (d) Investment properties revaluation

The Group's investment properties under development are stated at fair value when the fair value first becomes reliably measurable or upon completion of the property, whichever is earlier.

The investment properties stated at fair value were revalued by Knight Frank Petty Limited ("Knight Frank"), an independent firm of professional surveyors who have among their staff Fellows of the Hong Kong Institute of Surveyors with extensive experience in valuing properties in Hong Kong and Mainland China. Knight Frank has valued the investment properties on a market value basis and has taken into account the net income of the respective properties, allowing for reversionary potential and the redevelopment potential of the properties where appropriate.

The revaluation surplus or deficit arising on revaluation of investment properties is recognised in the line item "Increase in fair value of investment properties" on the consolidated statement of profit or loss.

The following table presents the investment properties which are measured at fair value at the end of each reporting period across the three levels of the inputs to the revaluation methodologies in accordance with HKFRS 13, Fair value measurement ("HKFRS 13"). The levels are defined as follows:

Level 1 valuations: Fair value measured using only level 1 inputs i.e. unadjusted quoted prices in active markets for identical assets or liabilities at the measurement date.

Level 2 valuations: Fair value measured using level 2 inputs i.e. observable inputs which fail to meet level 1, and not using significant unobservable inputs. Unobservable inputs are inputs for which market data is not available.

Level 3 valuations: Fair value measured using significant unobservable inputs.

None of the Group's investment properties measured at fair value are categorised as Level 1 and Level 2 input. The Group's investment properties which are at Level 3 valuation are analysed as below:

	Level 3			Total HK\$ Million
	Retail HK\$ Million	Office HK\$ Million	Residential HK\$ Million	
<b>Recurring fair value measurements</b>				
At 31 December 2018				
Hong Kong	153,794	99,127	5,360	258,281
At 31 December 2017				
Hong Kong	150,479	89,042	10,380	249,901

During the year ended 31 December 2018 and 2017, there was no transfer between Level 1 and Level 2 or transfers into or out of Level 3.

The Group's policy is to recognise transfers between levels of fair value hierarchy as at the end of the reporting period in which they occur.

## Valuation processes

The Group reviews the valuations performed by the independent valuers for financial reporting purposes by verifying all major inputs and assessing the reasonableness of the property valuations. Valuation reports with an analysis of changes in fair value measurement are reviewed and approved by the senior management.

## Valuation methodologies

The valuation of completed retail, office and residential properties in Hong Kong was based on the income capitalisation approach which capitalised the net income of the properties and takes into account the significant adjustments on term yield to account for the risk upon reversion.

### Level 3 valuation methodologies

#### Completed investment properties

Set out below is a table which presents the significant unobservable inputs:

	Capitalisation rate		Market rent	
	2018	2017	2018	2017
Hong Kong			HK\$ psf	HK\$ psf
— Retail	5.2%	5.2%	291	287
— Office	4.2%	4.2%	59	56
— Residential	4.5%	4.5%	61	59

The fair value measurement of completed investment properties is negatively correlated to the capitalisation rate and positively correlated to the market rent.

- (e) The Group leases out properties under operating leases, which generally run for a period of two to ten years. Lease payments may be varied periodically to reflect market rentals and may contain a contingent rental element which is based on various percentages of tenants' sales receipts.
- (f) The Group's total future minimum lease income under non-cancellable operating leases is receivable as follows:

	2018	2017
	HK\$ Million	HK\$ Million
Within 1 year	10,571	9,712
After 1 year but within 5 years	14,425	11,776
After 5 years	510	1,066
	25,506	22,554

# NOTES TO THE FINANCIAL STATEMENTS

## 8 HOTEL AND CLUB PROPERTIES, PLANT AND EQUIPMENT

	Leasehold land HK\$ Million	Hotel and club properties HK\$ Million	Plant and equipment HK\$ Million	Total HK\$ Million
<b>(a) Cost</b>				
At 1 January 2017	232	7,881	1,341	9,454
Exchange adjustment	3	72	4	79
Additions	1	1,595	57	1,653
Disposals	–	–	(19)	(19)
At 31 December 2017 and 1 January 2018	<b>236</b>	<b>9,548</b>	<b>1,383</b>	<b>11,167</b>
Exchange adjustment	(2)	(50)	(2)	(54)
Additions/(reversal)	–	(45)	95	50
Disposals	–	–	(37)	(37)
At 31 December 2018	<b>234</b>	<b>9,453</b>	<b>1,439</b>	<b>11,126</b>
<b>Accumulated depreciation and impairment losses</b>				
At 1 January 2017	75	1,270	1,109	2,454
Exchange adjustment	–	37	2	39
Charge for the year	8	45	91	144
Written back on disposals	–	–	(19)	(19)
At 31 December 2017 and 1 January 2018	<b>83</b>	<b>1,352</b>	<b>1,183</b>	<b>2,618</b>
Exchange adjustment	–	(27)	–	(27)
Charge for the year	7	217	68	292
Written back on disposals	–	–	(34)	(34)
At 31 December 2018	<b>90</b>	<b>1,542</b>	<b>1,217</b>	<b>2,849</b>
<b>Net book value</b>				
At 31 December 2018	<b>144</b>	<b>7,911</b>	<b>222</b>	<b>8,277</b>
At 31 December 2017	153	8,196	200	8,549

### (b) Tenure of title to properties:

	Leasehold land HK\$ Million	Hotel and club properties HK\$ Million	Total HK\$ Million
At 31 December 2017			
Held in Hong Kong			
Long term leases	81	181	262
Medium term leases	27	7,462	7,489
	108	7,643	7,751
Held outside Hong Kong			
Medium term leases	45	553	598
	153	8,196	8,349
At 31 December 2018			
Held in Hong Kong			
Long term leases	81	177	258
Medium term leases	20	7,223	7,243
	101	7,400	7,501
Held outside Hong Kong			
Medium term leases	43	511	554
	144	7,911	8,055

## 9 INTEREST IN AN ASSOCIATE

	2018 HK\$ Million	2017 HK\$ Million
Share of net assets	880	810
Amount due from an associate	414	789
	<b>1,294</b>	1,599

Details of the associate are set out below:

Name of entity	Place of establishment and operation	Class of shares	Percentage of equity interest	Principal activities
上海萬九綠合置業有限公司	Mainland China	Registered capital	19	Property

- (a) The amount due from an associate is unsecured, interest free, has no fixed terms of repayment demand and not expected to be recoverable within twelve months from the end of each reporting period. The amount is neither past due nor impaired.

### (b) Summary financial information of the associate

Information of the associate is summarised below:

	2018 HK\$ Million	2017 HK\$ Million
Carrying amount of the associate in the consolidated financial statements	880	810
Amounts of the Group's share of the associate's		
– Profit from continuing operations	111	82
– Other comprehensive income	(41)	50
Total comprehensive income	<b>70</b>	132

# NOTES TO THE FINANCIAL STATEMENTS

## 10 INTEREST IN JOINT VENTURES

	2018 HK\$ Million	2017 HK\$ Million
Share of net assets	1,601	1,694
Amounts due to joint ventures (Note 15)	(1,593)	(1,514)
	8	180

Details of joint ventures are set out below:

Name of entity	Place of establishment/ incorporation and operation	Class of shares	Percentage of equity interest	Principal activities
Speedy Champ Investments Limited	Hong Kong	Ordinary shares	39	Holding company
重慶豐盈房地產開發有限公司	Mainland China	Registered capital	39	Property

(a) As at 31 December 2018 and 2017, the amounts due to joint ventures are unsecured, interest free and repayable on demand.

(b) No joint venture is individually material to the Group. Aggregate information of the joint ventures is summarised below:

	2018 HK\$ Million	2017 HK\$ Million
Aggregate carrying amount of individually immaterial joint ventures in the consolidated financial statements	1,601	1,694
Aggregate amounts of the Group's share of the joint ventures		
— Profit/(loss) from continuing operations	122	(15)
— Other comprehensive income	(112)	22
Total comprehensive income	10	7

## 11 EQUITY INVESTMENTS

	2018 HK\$ Million	2017 HK\$ Million
Listed equity securities stated at market value and designated at FVOCI (non-recycling)		
— in Hong Kong	596	697
— outside Hong Kong	1,800	2,011
	2,396	2,708

All of the equity instruments have been designed to be measured at fair value through other comprehensive income which mainly represent a portfolio of blue chips held for long term growth potential with reasonable dividend return that in line with market.

## 12 PROPERTIES FOR SALE

	2018 HK\$ Million	2017 HK\$ Million
Properties under development for sale	3,697	38
Completed properties for sale	29	106
	<b>3,726</b>	144

(a) Properties under development for sale of HK\$1,591 million at 31 December 2018 (2017: HK\$38 million) are expected to be completed after more than one year from the end of the reporting period.

(b) The carrying value of leasehold land included in properties under development for sale and completed properties for sale is summarised as follows:

	2018 HK\$ Million	2017 HK\$ Million
Held outside Hong Kong		
Long term leases	138	30
Medium term leases	218	–
	<b>356</b>	30

## 13 TRADE AND OTHER RECEIVABLES

### (a) Ageing analysis

Included in this item are trade receivables (net of allowance for bad and doubtful debts) with an ageing analysis based on the invoice date as at 31 December 2018 as follows:

	2018 HK\$ Million	2017 HK\$ Million
Trade receivables		
0 – 30 days	409	254
31 – 60 days	40	27
61 – 90 days	9	3
Over 90 days	10	7
	<b>468</b>	291
Other receivables and prepayments	405	344
	<b>873</b>	635

The Group has established credit policies for each of its core business. The general credit terms allowed range from 0 to 60 days, except for sale of properties from which the proceeds are receivable pursuant to the terms of the agreements. All the trade and other receivables are expected to be recoverable within one year.



# NOTES TO THE FINANCIAL STATEMENTS

## (b) Impairment of trade receivables

Impairment losses in respect of trade receivables are recorded using an allowance account based on expected credit losses. Given the Group has not experienced any significant credit losses in the past and holds sufficient rental deposits from tenants to cover the potential exposure to credit risk, the allowance for expected credit losses is therefore insignificant that a provision matrix is not disclosed.

The movement in the allowance account for the bad and doubtful debts during the year is as follows:

	2018 HK\$ Million	2017 HK\$ Million
At 1 January	2	2
Impairment loss recognised	-	4
Uncollectible amounts written off	-	(4)
At 31 December	2	2

As at 31 December 2018, 100% (2017: 99%) of the Group's trade receivables was not impaired, at which 97% (2017: 97%) was either past due or less than 2 months past due.

## 14 BANK DEPOSITS AND CASH

	2018 HK\$ Million	2017 HK\$ Million
Bank deposits and cash	2,675	3,076

At 31 December 2018, bank deposits and cash included:

	2018 HK\$ Million	2017 HK\$ Million
Balances placed with banks in Mainland China (Note (a))	2,265	2,625
Balances solely for certain designated property development projects in Mainland China (Note (a))	20	22

Note:

- (a) The remittance is subject to relevant rules and regulations of foreign exchange control promulgated by Mainland China government.
- (b) The effective annual interest rate on bank deposits was 0.9% at 31 December 2018 (2017: 1.1%)

Bank deposits and cash are denominated in the following currencies:

	2018 HK\$ Million	2017 HK\$ Million
RMB	2,238	2,596
HKD	412	434
USD	25	46
	2,675	3,076

## 15 TRADE AND OTHER PAYABLES

Included in this item are trade payables with an ageing analysis based on the invoice date as at 31 December 2018 as follows:

	2018 HK\$ Million	2017 HK\$ Million
Trade payables		
0 – 30 days	128	107
31 – 60 days	19	16
61 – 90 days	7	2
Over 90 days	7	5
	161	130
Rental and customer deposits	3,579	3,393
Construction costs payable	1,005	1,310
Amounts due to joint ventures (Note 10)	1,593	1,514
Other payables	2,013	2,458
	8,351	8,805

The amount of trade and other payables that is expected to be settled after more than one year as at 31 December 2018 is HK\$2,297 million (2017: HK\$2,154 million) which is mainly for rental and customer deposits. The Group considers the effect of discounting these items would be immaterial. As at 31 December 2018 and 2017, all of the other trade and other payables are expected to be settled or recognised as income within one year or are payable on demand from the end of each reporting period.

## 16 DERIVATIVE FINANCIAL INSTRUMENTS

	2018		2017	
	Assets HK\$ Million	Liabilities HK\$ Million	Assets HK\$ Million	Liabilities HK\$ Million
<b>At fair value through profit or loss</b>				
Fixed-to-floating interest rate swaps	60	48	–	–
Cross currency interest rate swaps	–	98	–	–
Total	60	146	–	–
Analysis				
Current	–	105	–	–
Non-current	60	41	–	–
Total	60	146	–	–

# NOTES TO THE FINANCIAL STATEMENTS

An analysis of the remaining maturities at the end of the reporting period of the above derivative financial instruments is as follows:

	2018		2017	
	Assets HK\$ Million	Liabilities HK\$ Million	Assets HK\$ Million	Liabilities HK\$ Million
Fixed-to-floating interest rate swaps Expiring after 5 years	60	48	–	–
Cross currency interest rate swaps Expiring after 5 years	–	98	–	–
<b>Total</b>	<b>60</b>	<b>146</b>	–	–

a. The notional principal amounts of derivative financial instruments outstanding at the end of the reporting period were as follows:

	2018 HK\$ Million	2017 HK\$ Million
Fixed-to-floating interest rate swaps	2,590	–
Cross currency interest rate swaps	4,694	–

- b. Derivative financial assets represent the amounts the Group would receive whilst derivative financial liabilities represent the amounts the Group would pay if the positions were closed at the end of the reporting period. Derivative financial instruments do not qualify for hedge accounting and their corresponding changes in fair values have been recognised in the consolidated statement of profit or loss.
- c. The Group enters into derivative transactions under International Swaps and Derivatives Association (ISDA) master agreements providing offsetting mechanisms under certain circumstances. At 31 December 2018, the Group has not offset any of the financial instruments as no parties have exercised their rights to offset the recognised amounts in the financial statements.

## 17 BANK LOANS AND OTHER BORROWINGS

	2018 HK\$ Million	2017 HK\$ Million
<b>Notes (unsecured)</b>		
Due after more than 5 years	7,184	–
<b>Bank loans (secured)</b>		
Due after more than 2 years but not exceeding 5 years	643	2
<b>Bank loans (unsecured)</b>		
Due within 1 year	3,070	20,800
Due after more than 1 year but not exceeding 2 years	8,900	2,500
Due after more than 2 years but not exceeding 5 years	22,300	22,250
	<b>34,270</b>	45,550
<b>Total</b>	<b>42,097</b>	45,552
<b>Analysis of maturities of the above borrowings:</b>		
<b>Current borrowings</b>		
Due within 1 year	3,070	20,800
<b>Non-current borrowings</b>		
Due after more than 1 year but not exceeding 2 years	8,900	2,500
Due after more than 2 years but not exceeding 5 years	22,943	22,252
Due after more than 5 years	7,184	–
	<b>39,027</b>	24,752
<b>Total</b>	<b>42,097</b>	45,552

# NOTES TO THE FINANCIAL STATEMENTS

- (a) The Group's borrowings are denominated in the following currencies (after the effects of cross currency interest rate swaps arrangements as detailed in Note 20(b)):

	2018 HK\$ Million	2017 HK\$ Million
HKD	41,454	45,550
RMB	643	2
	<b>42,097</b>	45,552

- (b) The effective interest rate per annum on bank loans and other borrowings ranged from 0.6% to 4.9% for the year ended 31 December 2018 (2017: 1.1% to 4.8%).
- (c) All the interest bearing borrowings are carried at amortised cost except for notes in an amount of HK\$7,184 million (2017: Nil) which are carried at their fair values. None of the non-current interest bearing borrowings are expected to be settled within one year from the end of each reporting period.
- (d) As at 31 December 2018, banking facilities of the Group in the amount of HK\$1,826 million (2017: HK\$1,914 million) are secured by mortgages over properties under development for sale and investment properties under development with an aggregate carrying value of HK\$4,364 million (2017: HK\$3,926 million).
- (e) At 31 December 2018, the Group's bank loans included HK\$2,813 million (2017: HK\$2,302 million), which are borrowed by Harbour Centre Development Limited. The loans are without recourse to the Company and its other subsidiaries.
- (f) Certain of the above borrowings are attached with financial covenants which require that at any time, the consolidated tangible net worth is not less than and the ratio of borrowings to consolidated tangible net worth is not more than certain required levels of the relevant groups. During the year ended 31 December 2018, all these covenants have been complied with by the Group.
- (g) In December 2017, a USD3 billion medium term note programme (the "Programme") was established by the Group. During the year ended 31 December 2018, medium term note of HK\$7.2 billion with maturity date due after more than 7 years were issued under the Programme to refinance and optimise the loan maturity profile.

## 18 DEFERRED TAXATION

(a) Net deferred tax (assets)/liabilities recognised in the consolidated statement of financial position:

	2018 HK\$ Million	2017 HK\$ Million
Deferred tax liabilities	2,278	2,207
Deferred tax assets	(336)	(353)
Net deferred tax liabilities	1,942	1,854

The components of deferred tax (assets)/liabilities and the movements during the year are as follows:

	Depreciation allowances in excess of the related depreciation HK\$ Million	Others HK\$ Million	Future benefit of tax losses HK\$ Million	Total HK\$ Million
At 1 January 2017	1,736	26	–	1,762
Charged/(credited) to profit or loss	113	(25)	–	88
Exchange adjustment	–	4	–	4
At 31 December 2017 and 1 January 2018	1,849	5	–	1,854
Charged/(credited) to profit or loss	137	(3)	(58)	76
Exchange adjustment	–	12	–	12
At 31 December 2018	1,986	14	(58)	1,942

(b) Deferred tax assets not recognised

	2018		2017	
	Deductible temporary differences/ tax losses HK\$ Million	Deferred tax assets HK\$ Million	Deductible temporary differences/ tax losses HK\$ Million	Deferred tax assets HK\$ Million
Deductible temporary differences	487	122	510	128
Future benefit of tax losses				
– Hong Kong	334	55	328	54
– Outside Hong Kong	126	31	149	37
	460	86	477	91
<b>Total</b>	<b>947</b>	<b>208</b>	<b>987</b>	<b>219</b>

The Group has not recognised the deferred tax assets attributable to the future benefit of tax losses sustained in the operations of certain subsidiaries as the availability of future taxable profits against which the assets can be utilised is uncertain at 31 December 2018. The tax losses arising from Hong Kong operations do not expire under current tax legislation. The tax losses arising from operations in Mainland China can be carried forward to offset against taxable profits of subsequent years for up to five years from the year in which they arose.

# NOTES TO THE FINANCIAL STATEMENTS

## 19 PRE-SALE DEPOSITS AND PROCEEDS

The Group receives contract value as a deposit from customers when they sign the sale and purchase agreement. This deposit is recognised as a contract liability as “Pre-sale Deposits and Proceeds” until the properties are completed and legally assigned to or accepted by the customer. The rest of the consideration is typically paid when the legal assignment is completed or the property is accepted by the customer.

Movements in pre-sale deposits and proceeds:

	2018 HK\$ Million
<b>At 1 January</b>	<b>13</b>
Exchange adjustment	<b>(1)</b>
Decrease in pre-sale deposits and proceeds as a result of recognising revenue during the year	<b>(9)</b>
Increase in pre-sale deposits and proceeds as a result of receiving sales deposits	<b>657</b>
<b>At 31 December</b>	<b>660</b>

There were no pre-sale deposits and proceeds received in respect of Mainland China based properties are expected to be recognised as income in the consolidated statement of profit or loss after more than one year as at 31 December 2018 and 2017.

### Revenue expected to be recognised in the future arising from contracts with customers in existence at the reporting date

As at 31 December 2018, the aggregated amount of the transaction price allocated to the remaining performance obligations under the Group's existing contracts is HK\$1,077 million. This amount represents revenue expected to be recognised in the future from pre-completion sales contracts for properties under development entered into by the customers with the Group. This amount includes the interest component of pre-completion properties sales contracts under which the Group obtains significant financing benefits from the customers. The Group will recognise the expected revenue in future when the properties are assigned to or accepted by the customer which is expected to occur over the next 12 to 24 months.

## 20 FINANCIAL RISK MANAGEMENT AND FAIR VALUES

The Group is exposed to financial risks related to interest rate, foreign currency, equity price, liquidity and credit in the normal course of business. To manage some of these risks, the Group Finance Committee develops, maintains and monitors the Group's financial management policies designed to facilitate cost efficient funding to the Group and to mitigate the impact of fluctuations in interest rates and exchange rates. The financial management policies are implemented by the Group's Treasury department, which operates as a centralised service unit in close co-operation with the Group's operating units for managing the day-to-day treasury functions and financial risks and for providing cost efficient funding to the Group.

The Group uses derivatives, principally forward currency contracts and interest rate and cross currency interest rate swaps, as deemed appropriate, for financing and hedging transactions and for managing risks associated with the Group's assets and liabilities. It is the Group's policy not to enter into derivative transactions and invest in financial products with significant underlying leverage which are commercially speculative.

### (a) Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Group's main exposure to interest rate risk relates principally to the Group's borrowings. Borrowings at variable rates expose the Group to cash flow interest rate risk whilst borrowings at fixed rate expose the Group to fair value interest rate risk. The Group manages its interest rate risk exposure in accordance with defined policies and reviews this exposure with a focus on reducing the Group's overall cost of funding as well as maintaining the floating/fixed rate mix appropriate to its current business portfolio.

Based on a sensitivity analysis performed as at 31 December 2018, it was estimated that a general increase/decrease of 1% in interest rates, with all other variables held constant, would have decreased/increased the Group's post-tax profit and total equity by approximately HK\$327 million (2017: HK\$359 million). This takes into account the effect of interest bearing bank deposits.

The sensitivity analysis above indicates the instantaneous change in the Group's post-tax profit and total equity that would have arisen assuming that the change in interest rates had occurred at the end of each reporting period and had been applied to re-measure those financial instruments held by the Group which expose the Group to fair value interest rate risk at the end of each reporting period. In respect of the exposure to cash flow interest rate risk arising from floating rate non-derivative instruments held by the Group at the end of each reporting period, the impact on the Group's post-tax profit and total equity is estimated as an annualised impact on interest expense or income of such a change in interest rates. The analysis has been performed on the same basis as 2017.

### (b) Foreign currency risk

The Group owns assets and conducts its businesses primarily in Hong Kong and secondarily in Mainland China, with its cash flows denominated substantially in HKD and RMB which exposes the Group to foreign currency risk with respect to RMB related to its property development in Mainland China. Anticipated foreign exchange payments relate primarily to RMB capital expenditure.

Where appropriate or available in a cost-efficient manner, the Group may enter into forward foreign exchange contracts to manage its foreign currency risk arising from above anticipated transactions denominated in currencies other than its entities' functional currencies.

The Group's borrowings are predominantly denominated in the functional currency of the entity taking out the borrowings. In the case of group companies whose functional currencies are HKD, their borrowings are mostly denominated in HKD or USD. For managing the overall financing costs of existing and future capital requirements for the projects in Mainland China, the Group has adopted a diversified funding approach and has entered into certain forward foreign exchange contracts. Based on the prevailing accounting standards, the forward foreign exchange contracts are marked to market with the valuation movement recognised in the consolidated statement of profit or loss.



# NOTES TO THE FINANCIAL STATEMENTS

The following table details the Group's exposure at the end of each reporting period to currency risk arising from recognised assets/(liabilities) denominated in a currency other than the functional currency of the Group's entities to which they relate. Differences resulting from the translation of the financial statements of foreign operations into the Group's presentation currency and exposure arising from inter-company balances which are considered to be in the nature of investment in a subsidiary are excluded. For presentation purposes, the amounts of the exposure are shown in Hong Kong dollars, translated using the spot rate at the year end date.

	As at 31 December 2018		As at 31 December 2017	
	USD Million	RMB Million	USD Million	RMB Million
Equity investments	231	–	258	–
Bank deposit and cash	3	–	6	–
Bank loans and other borrowings	(600)	–	–	–
Intercompany balances	–	66	–	(127)
Gross exposure arising from recognised assets and liabilities	(366)	66	264	(127)

In addition, at 31 December 2018, Mainland China subsidiaries of the Group with RMB as their functional currency are exposed to foreign currency risk with respect to HKD/USD by holding HKD/USD denominated bank deposits and cash in the amount of HK\$26 million (2017: HK\$28 million).

Based on the sensitivity analysis performed at 31 December 2018, it was estimated that the impact on the Group's post tax profit and total equity would not be material in response to possible changes in the foreign exchange rates of foreign currencies to which the Group is exposed.

It is further analysed that the sensitivity on the translation of Mainland China operations from 1% increase/decrease of exchange rate against RMB and HKD, the Group's total equity would have increased/decreased by HK\$42 million at 31 December 2018 (2017: HK\$55 million).

## (c) Equity price risk

The Group is exposed to equity price changes arising from equity investments.

Listed investments held in the equity investment portfolio have been chosen for their long term growth potential and returns and are monitored regularly for performance. Given that the volatility of the stock markets may not have a direct correlation with the Group's investment portfolio, it is impractical to determine the impact that the changes in stock market indices would have on the Group's portfolio of equity investments.

Based on a sensitivity analysis performed as at 31 December 2018, it is estimated that an increase/decrease of 5% (2017: 5%) in the market value of the Group's listed equity investments, with all other variables held constant, would not have affected the Group's post-tax profit but would have increased/decreased the Group's total equity by HK\$120 million (2017: HK\$135 million). The analysis has been performed on the same basis as 2017.

#### (d) Liquidity risk

The Group adopts a prudent liquidity risk management policy, maintaining sufficient reserves of cash and readily realisable marketable securities and adequate committed lines of funding with staggered maturities to reduce refinancing risk in any year from major financial institutions and to maintain flexibility for meeting its liquidity requirements in the short and longer term. The Group's management regularly monitors the current and expected liquidity requirements and its compliance with lending covenants.

Certain non-wholly-owned subsidiaries are responsible for their own cash management, including the short term investment of cash surpluses with creditworthy financial institutions and the raising of loans to cover expected cash demands, in accordance with the established policies and strategies with the concurrence of the Company.

The following tables detail the remaining contractual maturities at the end of each reporting period of the Group's derivative and non-derivative financial liabilities, which are based on contractual undiscounted cash flows (including interest payments computed using contractual rates or, if floating, based on rates at the end of each reporting period and carried at the exchange rates prevailing at the end of each reporting period) and the earliest date the Group can be required to pay:

	Contractual undiscounted cash flow					
	Carrying amount HK\$ Million	Total HK\$ Million	Within 1 year or on demand HK\$ Million	More than 1 year but less than 2 years HK\$ Million	More than 2 years but less than 5 years HK\$ Million	More than 5 years HK\$ Million
<b>At 31 December 2018</b>						
Bank loans and other borrowings	(42,097)	(47,457)	(3,883)	(10,578)	(24,786)	(8,210)
Trade and other payables	(8,351)	(8,351)	(6,054)	(994)	(1,094)	(209)
Cross currency interest rate swaps	(98)	93	(57)	12	35	103
Interest rate swaps	12	12	(48)	1	3	56
	<b>(50,534)</b>	<b>(55,703)</b>	<b>(10,042)</b>	<b>(11,559)</b>	<b>(25,842)</b>	<b>(8,260)</b>
<b>At 31 December 2017</b>						
Bank loans and other borrowings	(45,552)	(47,680)	(21,614)	(2,996)	(23,070)	-
Trade and other payables	(8,805)	(8,805)	(6,651)	(978)	(956)	(220)
	<b>(54,357)</b>	<b>(56,485)</b>	<b>(28,265)</b>	<b>(3,974)</b>	<b>(24,026)</b>	<b>(220)</b>

#### (e) Credit risk

Credit risk refers to the risk that a counterparty will default on its contractual obligations resulting in a financial loss to the Group. The Group's credit risk is primarily attributable to rental, trade and other receivables, cash and cash equivalents and over-the-counter derivative financial instruments. The exposures to these credit risks are closely monitored on an ongoing basis by established credit policies and procedures in each of the Group's core businesses. In respect of rental receivables, sufficient rental deposits from tenants are held to cover potential exposure to credit risk. Further, evaluations are made for the customers with reference to their repayment history and financial strength, as well as the economic environment in which the customer operates.

Cash at bank, deposits placed with financial institutions and investments and transactions involving derivative financial instruments are with counter parties with sound credit ratings to minimise credit exposure.

The Group has no significant concentrations of credit risk. The maximum exposure to credit risk is represented by the carrying amount of each financial asset in the consolidated statement of financial position. The Group does not provide any other guarantee which would expose the Group to material credit risk.



#### Valuation techniques and inputs used in Level 2 fair value measurements

The fair value of interest rate swaps and cross currency interest rate swaps in Level 2 is determined based on the amount that the Group would receive or pay to terminate the swaps at the end of the reporting period taking into account current interest rates and current creditworthiness of the swap counter-parties.

The fair values of bank loans and other borrowings in level 2 is determined based on cash flows discounted using the Group's current incremental borrowing rates for similar types of borrowings with maturities consistent with those remaining for the debt being valued.

During the year ended 31 December 2018 and 2017, there were no transfers of instruments between Level 1 and Level 2 or transfers into or out of Level 3.

The Group's policy is to recognise transfers into and out of fair value hierarchy levels as at the end of each reporting period in which they occur.

#### **(ii) Assets and liabilities carried at other than fair value**

The carrying amounts of the Group's financial assets and liabilities carried at cost or amortised cost are not materially different from their fair values as at 31 December 2018 and 2017.

#### **(g) Capital management**

The Group's primary objective when managing capital is to safeguard the Group's ability to continue as a going concern, to meet its financial obligations and continue to provide returns for shareholders and benefits for other stakeholders, by pricing products and services commensurately with the level of risk and by securing access to finance at a reasonable cost.

The Group actively and regularly reviews and manages its capital structure to maintain a balance between the higher shareholders' returns that might be possible with higher levels of borrowings and the advantages and security afforded by a sound capital position, and makes adjustments to the capital structure in the light of changes in the Group's business portfolio and economic conditions.

The Group monitors its capital structure by reviewing its net debt-to-equity ratios and cash flow requirements, taking into account of its future financial obligations and commitments. For this purpose, the Group defines net debt as total loans less bank deposits and cash. Shareholders' equity comprises issued share capital and reserves attributable to equity shareholders of the Company. Total equity comprises shareholders' equity and non-controlling interests.

# NOTES TO THE FINANCIAL STATEMENTS

The net debt-to-equity ratios as at 31 December 2017 and 2018 were as follows:

	2018 HK\$ Million	2017 HK\$ Million
Bank loans and other borrowings (Note 17)	42,097	45,552
Less: Bank deposits and cash (Note 14)	(2,675)	(3,076)
Net debt	39,422	42,476
Equity attributable to shareholders of the Company	218,797	207,318
Total equity	224,332	212,968
Net debt-to-shareholders' equity ratio	18.0%	20.5%
Net debt-to-total equity ratio	17.6%	19.9%

Neither the Company nor any of its subsidiaries are subject to externally imposed capital requirements.

## 21 SHARE CAPITAL AND RESERVES

### (a) Share capital

The Company was incorporated in the Cayman Islands on 13 April 2017 as an exempted company with limited liability under the Companies Law (as revised) of the Cayman Islands. Details of share capital of the Company are set out below:

	Number of shares Million	HK\$ Million
<b>Authorised ordinary shares of HK\$0.1 each</b>		
At 13 April 2017 (date of incorporation)	4	–
Increase in authorised share capital	4,996	500
At 31 December 2017, 1 January 2018 and 31 December 2018	5,000	500

	Number of shares Million	HK\$ Million
<b>Issued and fully paid ordinary shares</b>		
At 13 April 2017 (date of incorporation)	–	–
Issuance of new shares	3,036	304
At 31 December 2017, 1 January 2018 and 31 December 2018	3,036	304

A total of 3,036,227,327 shares of the Company were issued to Wharf in pursuant to the group reorganisation in 2017. Prior to the listing of the Company's shares in 2017, Wharf declared a dividend by means of distribution in specie of the entire issued share capital of the Company to the qualified shareholders on 14 November 2017. The distribution was made by way of allocating one share of the Company for every one share of Wharf held by the qualified shareholders of Wharf at the close of business on the distribution record date on 20 November 2017.

The holders of ordinary shares are entitled to receive dividends as declared from time to time and are entitled to one vote per share at meetings of the Company. All ordinary shares rank equally with regard to the Company's residual assets.

## (b) Share premium

The share premium represents the difference between the par value of the shares of the Company and proceeds received from the issuance of the shares of the Company.

Under the Companies Law of the Cayman Islands, the funds in the share premium account of the Company is distributable to the shareholders of the Company provided that immediately following the date on which the dividend is proposed to be distributed, the Company would be in a position to pay off its debts as they fall due in the ordinary course of business.

## (c) Reserves

The Group's equity, apart from share capital, share premium and other statutory capital reserves, includes investment revaluation reserves for dealing with the movements on revaluation of equity investments and the exchange reserves mainly for dealing with the exchange differences arising from the translation of the financial statements of foreign operations in accordance with the accounting policy note (p).

The revenue reserves of the Group at 31 December 2018 included HK\$356 million (2017: HK\$124 million) in respect of statutory reserves of the subsidiaries in Mainland China.

The reconciliation between the opening and closing balances of each component of the Group's consolidated equity is set out in the consolidated statement of changes in equity. Details of the changes in the Company's individual components of equity between the beginning and the end of the year are set out below:

### Company

	Share capital HK\$ Million	Share premium HK\$ Million	Revenue reserves HK\$ Million	Total HK\$ Million
<b>Balance at 13 April 2017 (date of incorporation)</b>	–	–	–	–
<b>Changes in equity for period from 13 April 2017 (date of incorporation) to 31 December 2017:</b>				
Total comprehensive income for the period	–	–	3,442	3,442
Issuance of new shares	304	696	–	1,000
<b>Balance at 31 December 2017 and 1 January 2018</b>	<b>304</b>	<b>696</b>	<b>3,442</b>	<b>4,442</b>
<b>Changes in equity for 2018:</b>				
Total comprehensive income for the year	–	–	6,189	6,189
2017 interim dividend paid	–	–	(2,884)	(2,884)
2018 first interim dividend paid	–	–	(3,188)	(3,188)
<b>Balance at 31 December 2018</b>	<b>304</b>	<b>696</b>	<b>3,559</b>	<b>4,559</b>

(d) Reserves of the Company available for distribution to equity shareholders of the Company as at 31 December 2018 amounted to HK\$3,559 million (2017: HK\$3,442 million).

(e) At the end of the reporting period, the directors declared the second interim dividend of HK\$1.05 per share amounting to HK\$3,188 million based on 3,036 million issued ordinary shares. The dividend has not been recognised as a liability at the end of the reporting period.

# NOTES TO THE FINANCIAL STATEMENTS

## 22 STATEMENT OF FINANCIAL POSITION OF THE COMPANY

	Note	2018 HK\$ Million	2017 HK\$ Million
<b>Non-current asset</b>			
Interest in subsidiaries		4,560	4,475
<b>Current asset</b>			
Prepayment		1	–
Cash at bank		9	–
		10	4,475
<b>Total assets</b>		<b>4,570</b>	4,475
<b>Current liability</b>			
Payables		(11)	(33)
<b>NET ASSETS</b>		<b>4,559</b>	4,442
<b>Capital and reserves</b>			
Share capital	21(a)	304	304
Reserves		4,255	4,138
<b>TOTAL EQUITY</b>		<b>4,559</b>	4,442

**Stephen T H Ng**  
Chairman and Managing Director

**Paul Y C Tsui**  
Vice Chairman and Executive Director

## 23 MATERIAL RELATED PARTIES TRANSACTIONS

Transactions between the Company and its subsidiaries have been eliminated on consolidation. The Group has entered into the following material related party transactions during the year:

- (a) For the year ended 31 December 2018, the Group earned rental income totalling HK\$1,087 million (2017: HK\$943 million).
  - (i) There was HK\$963 million (2017: HK\$861 million) from tenants which are wholly or partly owned by companies which in turn are wholly owned by the family interests of close family members of, or by a trust the settlor of which is a close family member of the chairman of Wheelock and Company Limited ("Wheelock").
  - (ii) There was an amount HK\$124 million (2017: HK\$82 million) from various tenants which are subsidiaries of Wheelock and Wharf. Such transaction (2017: HK\$13 million from 23 November 2017 ("the listing date") to 31 December 2017) also constitute a connected transaction as defined under Listing Rules.
- (b) There were in existence agreements with a subsidiary of Wharf for the management, marketing, project management and technical services of the Group's hotel operations. For the year ended 31 December 2018, total fees payable under this arrangement amounted to HK\$107 million (2017: HK\$86 million). Such transaction (2017: HK\$15 million from the listing date to 31 December 2017) also constitute a connected transaction as defined under Listing Rules.
- (c) There were in existence agreements with subsidiaries of Wheelock and Wharf for the property services in respect of the Group's property projects. For the year ended 31 December 2018, total fees payable under this arrangement amounted to HK\$22 million (2017: HK\$55 million). Such transaction (2017: HK\$11 million from the listing date to 31 December 2017) also constitute a connected transaction as defined under Listing Rules.
- (d) For the year ended 31 December 2018, corporate charges amounted to HK\$67 million (2017: HK\$213 million) were chargeable by Wharf Limited, a fellow subsidiary of the Group and a wholly owned subsidiary of Wharf.
- (e) Remuneration for key management personnel of the Group, including amounts paid to the Directors of the Company and the five highest paid employee are disclosed in Notes 2(b) and 2(c).

In addition to the above transactions, details of the Group's amounts due from and to related parties are disclosed in Notes 9 and 10.

## 24 CONTINGENT LIABILITIES

As at 31 December 2018, there were contingent liabilities in respect of guarantees given by the Company on behalf of subsidiaries relating to overdrafts, short term loans and credit facilities and notes of up to HK\$41,900 million (2017: HK\$48,300 million).

As at 31 December 2018, there were guarantees of HK\$89 million (2017: HK\$1,936 million) provided by the Group to the banks in favour of their customers in respect of the mortgage loans provided by the banks to those customers for the purchase of the Group's development properties. There were no mortgage loan guarantees (2017: HK\$2 million) provided by joint ventures and associates of the Group to the banks in favour of their customers.

The Group and the Company have not recognised any deferred income of the above guarantees for subsidiaries as their fair value cannot be reliably measured and their transaction price was HK\$Nil (2017: HK\$Nil).

As at the end of the reporting period, the Directors do not consider it is probable that a claim will be made against the Group and the Company under any of the guarantees.



# NOTES TO THE FINANCIAL STATEMENTS

## 25 COMMITMENTS

The Group's outstanding commitments as at 31 December 2018 are detailed as below:

### Planned expenditure

	Committed HK\$ Million	2018 Uncommitted HK\$ Million	Total HK\$ Million	Committed HK\$ Million	2017 Uncommitted HK\$ Million	Total HK\$ Million
<b>(I) Properties</b>						
<b>Investment properties</b>						
Hong Kong	111	891	1,002	343	468	811
Mainland China	142	278	420	1,214	2,903	4,117
	253	1,169	1,422	1,557	3,371	4,928
<b>Development properties</b>						
Mainland China	1,243	3,771	5,014	119	2,113	2,232
	1,243	3,771	5,014	119	2,113	2,232
<b>Properties total</b>						
Hong Kong	111	891	1,002	343	468	811
Mainland China	1,385	4,049	5,434	1,333	5,016	6,349
	1,496	4,940	6,436	1,676	5,484	7,160
<b>(II) Hotels</b>						
Hong Kong	5	5	10	–	–	–
Mainland China	–	114	114	16	120	136
	5	119	124	16	120	136
<b>Total</b>	<b>1,501</b>	<b>5,059</b>	<b>6,560</b>	<b>1,692</b>	<b>5,604</b>	<b>7,296</b>

(i) Properties commitments are mainly for construction costs to be incurred in the forthcoming years.

(ii) The outstanding commitments for development properties included attributable amounts for developments undertaken by joint ventures and an associate of HK\$2,169 million at 31 December 2018 in the Mainland China (2017: HK\$2,232 million).

## 26 CHANGES IN ACCOUNTING POLICIES

The HKICPA has issued a number of new HKFRSs and amendments to HKFRSs that are first effective starting from the current accounting period of the Group. Of these, the following developments are relevant to the Group's financial statements:

- HKFRS 15, *Revenue from contracts with customers*
- HK(IFRIC) 22, *Foreign currency transactions and advance consideration*
- Amendments to HKAS 40, *Investment properties: Transfer of investment property*

The Group has not applied any new standards or interpretation that is not yet effective for the current accounting period. HKFRS 9, *Financial Instruments* was early adopted in the year ended 31 December 2016.

### HKFRS 15, Revenue from contracts with customers

HKFRS 15 establishes a comprehensive framework for recognising revenue from contracts with customers. HKFRS 15 replaces HKAS 18, *Revenue*, which covered revenue arising from sale of goods and rendering of services, and HKAS 11, *Construction contracts*, which specified the accounting for construction contracts.

HKFRS 15 also introduces additional qualitative and quantitative disclosure requirements which aim to enable users of the financial statements to understand the nature, amount, timing and uncertainty of revenue and cash flows arising from contracts with customers.

The Group has elected to use the cumulative effect transition method for the adoption of HKFRS 15. As allowed by HKFRS 15, the Group applied the new requirements only to contracts that were not completed before 1 January 2018. Since the number of "open" contracts for sales of development properties at 31 December 2017 is immaterial, there was no material impact on the Group's result and financial position.

Further details of the nature and effect of the changes on the previous accounting policies are set out below:

#### (a) *Timing of revenue recognition*

HKFRS 15 does not have any significant impact on how the Group recognises revenue arising from investment properties' and hotels operations of the Group. However, the time of revenue for recognition sales of development properties is affected. The Group's property development activities are carried out in Mainland China only. Upon assessing the contract terms, the Group's business practice and the legal and regulatory environment of Mainland China, the Group considers that its property sales contracts do not meet the criteria for recognising revenue over time and therefore revenue from property sales is recognised at a point in time.

Previously the Group recognised revenue from property sales upon the later of the signing of the sale and purchase agreement and the completion of the property development, which was taken to be the point in time when the risks and rewards of ownership of the property have been transferred to the customer. Under the transfer-of-control approach of HKFRS 15, revenue from property sales is recognised when the legal assignment is completed or the property is accepted by the customer which is the point in time when the customer has the ability to direct the use of the property and obtain substantially all of the remaining benefits of the property. This resulted in the Group's revenue from the property sales being recognised later than the time it was recognised under the previous accounting policy.

This change in accounting policy had no material impact on opening balances as at 1 January 2018. However in future periods it may have a material impact depending on the timing when the customer obtains control of the property as discussed above.

# NOTES TO THE FINANCIAL STATEMENTS

## **(b) Significant financing component**

HKFRS 15 requires an entity to adjust the transaction price for the time value of money when a contract contains a significant financing component, regardless of whether the payments from customers are received significantly in advance or in arrears. Previously, the Group did not apply such a policy when payments were received in advance.

Payments received in advance of revenue recognition are common in the Group's arrangements with its customers in its development property segment, when properties are marketed by the Group while the property is still under construction. In some situations, the customers agree to pay the balance of the consideration early while construction is still ongoing, rather than when legal assignment is completed or the property is accepted by the customer.

Where such advance payment schemes include a significant financing component, the transaction price is adjusted to separately account for this component. Such adjustment will result in interest expense being accrued by the Group to reflect the effect of the financing benefits obtained from the customers during the period between the payment date and the completion date of legal assignment or the date when the property is accepted by the customer, with a corresponding increase in revenue recognised from the sale of properties when control of the completed property is transferred to the customer.

## **(c) Presentation of contract assets and liabilities**

Under HKFRS 15, a receivable is recognised only if the Group has an unconditional right to consideration. If the Group recognises the related revenue (see accounting policy note (q)) before being unconditionally entitled to the consideration for the promised goods and services in the contract, then the entitlement to consideration is classified as a contract asset. Similarly, a contract liability, rather than a payable, is recognised when a customer pays consideration, or is contractually required to pay consideration and the amount is already due, before the Group recognises the related revenue. For a single contract with the customer, either a net contract asset or a net contract liability is presented. For multiple contracts, contract assets and contract liabilities of unrelated contracts are not presented on a net basis (see accounting policy note (n)).

Previously, contract liabilities relating to sale of properties and non-refundable guest deposits were presented in the statement of financial position as pre-sale deposits and proceeds. These deposits are regarded as contract liabilities upon the adoption of HKFRS 15.

## 27 FUTURE CHANGES IN ACCOUNTING POLICIES

Up to the date of issue of these financial statements, the HKICPA has issued a number of amendments, new standards and interpretations which are not yet effective for the year ended 31 December 2018 and which have not been adopted in these financial statements. These include the following which may be relevant to the Group.

	<b>Effective for accounting periods beginning on or after</b>
Annual Improvements to HKFRSs 2015–2017 Cycle	1 January 2019
Amendments to HKAS 28, Long-term interest in associates and joint ventures	1 January 2019
HKFRS 16, <i>Leases</i>	1 January 2019
HK(IFRIC) 23, <i>Uncertainty over income tax treatments</i>	1 January 2019
Amendments to HKFRS 10 and HKAS 28, <i>Sale or contribution of assets between an investor and its associate or joint venture</i>	A date to be determined by HKICPA

The Group is in the process of making an assessment of what the impact of these amendments and new standards is expected to be in the period of initial application. So far the Group has identified some aspects of the new standards which may have a significant impact on the consolidated financial statements. Further details of the expected impacts are discussed below. While the assessment has been substantially completed for HKFRS 16, the actual impacts upon the initial adoption of the standard may differ as the assessment completed to date is based on the information currently available to the Group, and further impacts may be identified before the standards are initially applied in the Group's interim financial report for the six months ending 30 June 2019. The Group may also change its accounting policy elections, including the transition options, until the standards are initially applied in that financial report.

### HKFRS 16, *Leases*

As disclosed in accounting policies as set out in Note (j), currently the Group classifies leases into finance leases and operating leases and accounts for the lease arrangements differently, depending on the classification of the lease. The Group enters into some leases as the lessor and others as the lessee.

HKFRS 16 is not expected to impact significantly on the way that lessors account for their rights and obligations under a lease. However, once HKFRS 16 is adopted, lessees will no longer distinguish between finance leases and operating leases. Instead, subject to practical expedients, lessees will account for all leases in a similar way to current finance lease accounting, i.e. at the commencement date of the lease the lessee will recognise and measure a lease liability at the present value of the minimum future lease payments and will recognise a corresponding "right-of-use" asset. After initial recognition of this asset and liability, the lessee will recognise interest expense accrued on the outstanding balance of the lease liability, and the depreciation of the right-of-use asset, instead of the current policy of recognising rental expenses incurred under operating leases on a systematic basis over the lease term. As a practical expedient, the lessee can elect not to apply this accounting model to short-term leases (i.e. where the lease term is 12 months or less) and to leases of low-value assets, in which case the rental expenses would continue to be recognised on a systematic basis over the lease term.

HKFRS 16 will primarily affect the Group's accounting as a lessee of leases for properties, plant and equipment which are currently classified as operating leases. The application of the new accounting model is expected to lead to an increase in both assets and liabilities and to impact on the timing of the expense recognition in the consolidated statement of profit or loss over the period of the lease.

Given the Group does not have material operating lease as a lessee, the Group considered that it is unlikely to have a significant financial impact on the consolidated financial statements of the Group upon the adoption of HKFRS 16.

HKFRS 16 is effective for annual periods beginning on or after 1 January 2019.

# NOTES TO THE FINANCIAL STATEMENTS

## 28 EVENTS AFTER THE REPORTING PERIOD

After the end of the reporting period the Directors declared a second interim dividend. Further details are disclosed in Note 5.

## 29 PARENT AND ULTIMATE HOLDING COMPANY

The Directors consider the parent and ultimate holding company at 31 December 2018 to be Wheelock and Company Limited, which is incorporated and listed in Hong Kong. Wheelock and Company Limited produces financial statements available for public use.

## 30 APPROVAL OF THE FINANCIAL STATEMENTS

The financial statements were approved and authorised for issue by the Directors on 5 March 2019.

# PRINCIPAL ACCOUNTING POLICIES

## a. Basis of preparation of financial statements

Wharf Real Estate Investment Company Limited (the “Company”) is an exempted company with Limited liability incorporated in the Cayman Islands on 13 April 2017.

The consolidated financial statements for the year comprise the Company and its subsidiaries (together, “the Group”) and the Group’s interest in an associate and joint ventures.

The financial statements are presented in Hong Kong dollars (“HK\$”), rounded to the nearest million, except as otherwise stated herein. The measurement basis used in the preparation of the financial statements are the historical cost basis except where stated otherwise in the accounting policies set out below.

The preparation of financial statements in conformity with HKFRSs requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets, liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgements about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

Judgements made by management in the application of HKFRSs that have significant effect on the financial statements and major sources of estimation uncertainty are discussed in note (x).

## b. Statement of compliance

These financial statements have been prepared in accordance with all applicable Hong Kong Financial Reporting Standards (“HKFRSs”), which collective term includes all applicable individual Hong Kong Financial Reporting Standards, Hong Kong Accounting Standards (“HKASs”) and Interpretations issued by the Hong Kong Institute of Certified Public Accountants (“HKICPA”), accounting principles generally accepted in Hong Kong and the disclosures requirements of the Hong Kong Companies Ordinance. These financial statements also comply with the applicable disclosure provisions of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited. Significant accounting policies adopted by the Group are disclosed below.

The HKICPA has issued a number of new and revised HKFRSs that are first effective or available for early adoption for the current accounting period of the Group. Except for HKFRS 9, Financial instruments (“HKFRS 9”), the Group has not adopted any new standards or interpretations that are not yet effective for the accounting period ended 31 December 2018. The revised and new accounting standards and interpretations issued but not yet effective for the year ended 31 December 2018 are set out in Note 27.

# PRINCIPAL ACCOUNTING POLICIES

## c. Basis of consolidation

### (i) *Subsidiaries and non-controlling interests*

Subsidiaries are entities controlled by the Group. The Group controls an entity when it is exposed, or has rights, to variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. When assessing whether the Group has power, only substantive rights (held by the Group and other parties) are considered.

An investment in a subsidiary is consolidated financial statement from the date that control commences until the date that control ceases. Intra-group balances and transactions and cash flows and any unrealised profits arising from intra-group transactions are eliminated in full in preparing the consolidated financial statements. Unrealised losses resulting from intra-group transactions are eliminated in the same way as unrealised gains, but only to the extent that there is no evidence of impairment.

Non-controlling interests represent the equity in a subsidiary not attributable directly or indirectly to the Company, and in respect of which the Group has not agreed any additional terms with the holders of those interests which would result in the Group as a whole having a contractual obligation in respect of those interests that meets the definition of a financial liability. For each business combination, the Group can elect to measure any non-controlling interests either at fair value or at the non-controlling interest's proportionate share of the subsidiary's net identifiable assets.

Non-controlling interests are presented in the consolidated statement of financial position within equity, separately from equity attributable to the shareholders of the Company. Non-controlling interests in the results of the Group are presented on the face of the consolidated statement of profit or loss and the consolidated statement of comprehensive income as an allocation of the total profit or loss and total comprehensive income for the year between non-controlling interests and the shareholders of the Company. Loans from holders of non-controlling interests and other contractual obligations towards these holders are presented as financial liabilities in the consolidated statement of financial position in accordance with note (f) depending on the nature of the liability.

Changes in the Group's interests in a subsidiary that do not result in a loss of control are accounted for as equity transactions, whereby adjustments are made to the amounts of controlling and non-controlling interests within consolidated equity to reflect the change in relative interests, but no adjustments are made to goodwill and no gain or loss is recognised.

When the Group loses control of a subsidiary, it is accounted for as a disposal of the entire interest in that subsidiary, with a resulting gain or loss being recognised in profit or loss. Any interest retained in that former subsidiary at the date when control is lost is recognised at fair value and this amount is regarded as the fair value on initial recognition of a financial asset (see note (f)) or, when appropriate, the cost on initial recognition of an investment in an associate or joint venture (see note (c)(ii)).

In the Company's statement of financial position, an investment in a subsidiary is stated at cost less impairment losses (see note (k)(ii)).

## **(ii) Associates and joint ventures**

An associate is an entity in which the Group or Company has significant influence, but not control or joint control, over its management, including participation in the financial and operating policy decisions.

A joint venture is an arrangement whereby the Group or Company and other parties contractually agree to share control of the arrangement and have rights to the net assets of the arrangement.

An investment in an associate or a joint venture is accounted for in the financial statements under the equity method, unless it is classified as held for sale (or included in a disposal group that is classified as held for sale). Under the equity method, the investment is initially recorded at cost, adjusted for any excess of the Group's share of the acquisition-date fair values of the investee's identifiable net assets over the cost of the investment (if any). Thereafter, the investment is adjusted for the post acquisition change in the Group's share of the investee's net assets and any impairment loss relating to the investment (see note (k) (ii)). Any acquisition-date excess over cost, the Group's share of the post-acquisition, post-tax results of the investees and any impairment losses for the year are recognised in the consolidated statement of profit or loss, whereas the Group's share of the post-acquisition post-tax items of the investees' other comprehensive income is recognised in the consolidated statement of comprehensive income. Adjustments are made on consolidation to the financial information of associates and joint ventures where necessary to ensure consistency with the accounting policies adopted by the Group.

When the Group's share of losses exceeds its interest in an associate or a joint venture, the Group's interest is reduced to nil and recognition of further losses is discontinued except to the extent that the Group has incurred legal or constructive obligations or made payments on behalf of the investee. For this purpose, the Group's interest in the associate or joint venture is the carrying amount of the investment under the equity method together with the Group's long term interests that, in substance, form part of the Group's net investment in the associate or joint venture.

Unrealised profits and losses resulting from transactions between the Group and its associates and joint ventures are eliminated to the extent of the Group's interest in the investee, except where unrealised losses provide evidence of an impairment of the asset transferred, in which case they are recognised immediately in the consolidated statement of profit or loss.

If an investment in an associate becomes an investment in a joint venture or vice versa, the retained interest is not remeasured. Instead, the investment continues to be accounted for under the equity method.

In all other cases, when the Group ceases to have significant influence over an associate or joint control over a joint venture, it is accounted for as a disposal of the entire interest in that investee, with a resulting gain or loss being recognised in profit or loss. Any interest retained in that former investee at the date when significant influence or joint control is lost is recognised at fair value and this amount is regarded as the fair value on initial recognition of a financial asset (see note (f)).

In the Company's statement of financial position, investments in an associate and joint ventures are stated at cost less impairment losses (see note (k)(ii)).

## **d. Investment properties and hotel and club properties, plant and equipment**

### **(i) Investment properties**

Investment properties are land and/or buildings which are owned or held under a leasehold interest (see note (j)) to earn rental income and/or for capital appreciation. These include land held for a currently undetermined future use and property that is being constructed or developed for future use as investment property.

Investment properties are stated in the consolidated statement of financial position at fair value, unless they are still in the course of construction or development at the end of the reporting period and their fair value cannot be reliably measured at that time. Investment properties under development are stated at cost less impairment (see note (k)(ii)) if the fair value cannot be measured reliably. Any gain or loss arising from a change in fair value or from the retirement or disposal of an investment property is recognised in the consolidated statement of profit or loss. Rental income from investment properties is accounted for as described in note (q)(i).



# PRINCIPAL ACCOUNTING POLICIES

When the Group holds a property interest under an operating lease to earn rental income and/or for capital appreciation, the interest is classified and accounted for as an investment property on a property-by-property basis. Any such property interest which has been classified as an investment property is accounted for as if it were held under a finance lease (see note (j)), and the same accounting policies are applied to that interest as are applied to other investment properties leased under finance leases. Lease payments are accounted for as described in note (j).

## **(ii) Hotel and club properties, plant and equipment**

Hotel and club properties, plant and equipment are stated at cost less accumulated depreciation and impairment losses (see note (k)(ii)). Hotel properties under development are stated at cost less impairment losses (see note (k)(ii)).

**(iii)** Gains or losses arising from the retirement or disposal of an item of investment properties and hotel and club properties, plant and equipment are determined as the difference between the net disposal proceeds and the carrying amount of the asset and are recognised in the consolidated statement of profit or loss on the date of retirement or disposal.

## **e. Depreciation of investment properties and hotel and club properties, plant and equipment**

Depreciation is calculated to write-off the cost of items of investment properties and hotel and club properties, plant and equipment, less their estimated residual value, if any, using a straight line method over their estimated useful lives as follows:

### **(i) Investment properties**

No depreciation is provided on investment properties.

### **(ii) Hotel and club properties, plant and equipment**

Depreciation is provided on the cost of the leasehold land of hotel and club properties over the unexpired period of the lease. Costs of buildings thereon are depreciated on a straight line basis over their estimated useful lives of not more than 50 years.

Depreciation of hotel properties under development commences when they are available for use.

Depreciation is provided on a straight line basis over their estimated useful lives of plant and equipment of 3 to 10 years.

Where parts of an item of hotel and club properties, plant and equipment have different useful lives, the cost or valuation of the item is allocated on a reasonable basis between the parts and each part is depreciated separately. Both the useful life of an asset and its residual value, if any, are reviewed annually.

## **f. Financial instruments**

Financial assets and financial liabilities are recognised in the consolidated statement of financial position when a group entity becomes a party to the contractual provisions of the instrument. Financial assets and financial liabilities are initially measured at fair value.

A financial asset or financial liability (unless it is a trade receivable without a significant financing component) is initially measured at fair value plus, for an item not at fair value through profit or loss ("FVTPL"), transaction costs that are directly attributable to its acquisition or issue. A trade receivable without a significant financing component is initially measured at the transaction price.

### **(i) Classification and measurement of financial assets**

On initial recognition, a financial asset is classified as measured at: amortised cost; fair value through other comprehensive income ("FVOCI") — debt investment; FVOCI — equity investment; or FVTPL.

Financial assets are not reclassified subsequent to their initial recognition, except if and in the period the Group changes its business model for managing financial assets.

A financial asset is measured at amortised cost if it meets both of the following conditions and is not designated as at FVTPL:

- the asset is held within a business model whose objective is to hold assets to collect contractual cash flows; and
- the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

On initial recognition of an equity investment that is not held for trading, the Group may irrevocably elect to present subsequent changes in the investment's fair value in OCI. This election is made on an investment-by-investment basis.

All financial assets not classified and measured at amortised cost or FVOCI as described above are measured at FVTPL. On initial recognition, the Group may irrevocably designate a financial asset that otherwise meets the requirements to be measured at amortised cost or at FVOCI as at FVTPL if doing so eliminates or significantly reduces an accounting mismatch that would otherwise arise.

Financial assets: Business model assessment

The Group makes an assessment of the objective of the business model in which a financial asset is held at a portfolio level because this best reflects the way the business is managed and information is provided to management. The information considered includes:

- the stated policies and objectives for the portfolio and the operation of those policies in practice. These include whether management's strategy focuses on earning contractual interest income, maintaining a particular interest rate profile, matching the duration of the financial assets to the duration of any related liabilities or expected cash outflows or realising cash flows through the sale of the assets;
- how the performance of the portfolio is evaluated and reported to the Group's management;
- the risks that affect the performance of the business model (and the financial assets held within that business model) and how those risks are managed;
- how managers of the business are compensated — e.g. whether compensation is based on the fair value of the assets managed or the contractual cash flows collected; and
- the frequency, volume and timing of sales of financial assets in prior periods, the reasons for such sales and expectations about future sales activity.

Transfers of financial assets to third parties in transactions that do not qualify for derecognition are not considered sales for this purpose, consistent with the Group's continuing recognition of the assets.

Financial assets that are held for trading or are managed and whose performance is evaluated on a fair value basis are measured at FVTPL.

Financial assets: Assessment whether contractual cash flows are solely payments of principal and interest

For the purposes of this assessment, 'principal' is defined as the fair value of the financial asset on initial recognition. 'Interest' is defined as consideration for the time value of money and for the credit risk associated with the principal amount outstanding during a particular period of time and for other basic lending risks and costs (e.g. liquidity risk and administrative costs), as well as a profit margin.

# PRINCIPAL ACCOUNTING POLICIES

In assessing whether the contractual cash flows are solely payments of principal and interest, the Group considers the contractual terms of the instrument. This includes assessing whether the financial asset contains a contractual term that could change the timing or amount of contractual cash flows such that it would not meet this condition. In making this assessment, the Group considers:

- contingent events that would change the amount or timing of cash flows;
- terms that may adjust the contractual coupon rate, including variable rate features;
- prepayment and extension features; and
- terms that limit the Group's claim to cash flows from specified assets (e.g. non-recourse features).

A prepayment feature is consistent with the solely payments of principal and interest criterion if the prepayment amount substantially represents unpaid amounts of principal and interest on the principal amount outstanding, which may include reasonable additional compensation for early termination of the contract. Additionally, for a financial asset acquired at a significant discount or premium to its contractual par amount, a feature that permits or requires prepayment at an amount that substantially represents the contractual par amount plus accrued (but unpaid) contractual interest (which may also include reasonable additional compensation for early termination) is treated as consistent with this criterion if the fair value of the prepayment feature is insignificant at initial recognition.

Financial assets: Subsequent measurement and gains and losses

Financial assets at FVTPL	These assets are subsequently measured at fair value. Net gains and losses, including any interest or dividend income, are recognised in profit or loss.
Financial assets at amortised cost	These assets are subsequently measured at amortised cost using the effective interest method. The amortised cost is reduced by impairment losses. Interest income, foreign exchange gains and losses and impairment are recognised in profit or loss. Any gain or loss on derecognition is recognised in profit or loss.
Equity investments at FVOCI	These assets are subsequently measured at fair value. Dividends are recognised as income in profit or loss unless the dividend clearly represents a recovery of part of the cost of the investment. Other net gains and losses are recognised in OCI and are never reclassified to profit or loss.

The Group has designated all investments in equity instruments (listed or unlisted) that are not held for trading as at FVOCI.

## (ii) *Derecognition of financial assets*

The Group derecognises a financial asset when the contractual rights to the cash flows from the financial asset expire, or it transfers the rights to receive the contractual cash flows in a transaction in which substantially all of the risks and rewards of ownership of the financial asset are transferred or in which the Group neither transfers nor retains substantially all of the risks and rewards of ownership and it does not retain control of the financial asset.

The Group enters into transactions whereby it transfers assets recognised on its consolidated statement of financial position, but retains either all or substantially all of the risks and rewards of the transferred assets. In such cases, the transferred assets are not derecognised.

### **(iii) Classification and measurement of financial liabilities**

Financial liabilities are classified as measured at amortised cost or FVTPL. A financial liability is classified as at FVTPL if it is classified as held-for-trading, it is a derivative or it is designated as such on initial recognition. Financial liabilities at FVTPL are measured at fair value and net gains and losses, including any interest expense, are recognised in profit or loss. Other financial liabilities are subsequently measured at amortised cost using the effective interest method. Interest expense and foreign exchange gains and losses are recognised in profit or loss. Any gain or loss on derecognition is also recognised in profit or loss.

### **(iv) Derecognition of financial liabilities**

The Group derecognises a financial liability when its contractual obligations are discharged or cancelled, or expire.

The Group also derecognises a financial liability when its terms are modified and the cash flows of the modified liability are substantially different. In this case, a new financial liability based on the modified terms is recognised at fair value. The difference between the carrying amount of the financial liability extinguished and the new financial liability with modified terms is recognised in profit or loss.

### **(v) Offsetting**

Financial assets and financial liabilities are offset and the net amount presented in the consolidated statement of financial position when, and only when, the Group currently has a legally enforceable right to set off the amounts and it intends either to settle them on a net basis or to realise the asset and settle the liability simultaneously.

Income and expenses are presented on a net basis only when permitted under HKFRSs, or for gains and losses arising from a group of similar transactions such as in the Group's trading.

## **g. Investments in debt and equity securities**

The Group's and the Company's policies for investments in debt and equity securities, other than investments in subsidiaries, associates and joint ventures, are as follows:

The 'equity investments' caption in the consolidated statement of financial position includes:

- equity investment securities mandatorily measured at FVTPL or designated as at FVTPL; these are at fair value with changes recognised immediately in profit or loss; and
- equity investment securities designated as at FVOCI.

The Group elects to present in OCI changes in the fair value of investments in equity instruments that are not held for trading. The election is made on an instrument-by-instrument basis on initial recognition and is irrevocable.

Gains and losses on such equity instruments are never reclassified to profit or loss and no impairment is recognised in profit or loss. Dividends are recognised in profit or loss unless they clearly represent a recovery of part of the cost of the investment, in which case they are recognised in OCI. Cumulative gains and losses recognised in OCI are transferred to retained earnings on disposal of an investment.

Investments in equity securities (other than investments in subsidiaries, associates and joint ventures) are initially stated at fair value, which is their transaction price unless it is determined that the fair value at initial recognition differs from the transaction price and that fair value is evidenced by a quoted price in an active market for an identical asset or liability or based on a valuation technique that uses only data from observable markets.

# PRINCIPAL ACCOUNTING POLICIES

## h. Derivative financial instruments

Derivative financial instruments are recognised initially at fair value. At the end of each reporting period, the fair value is remeasured. The gain or loss on remeasurement to fair value is recognised immediately in profit or loss, except where the derivatives qualify for cash flow hedge accounting or hedge the net investment in a foreign operation, in which case recognition of any resultant gain or loss depends on the nature of the item being hedged (see note (i)).

At inception of designated hedging relationships, the Group documents the risk management objective and strategy for undertaking the hedge. The Group also documents the economic relationship between the hedged item and the hedging instrument, including whether the changes in cash flows of the hedged item and hedging instrument are expected to offset each other.

## i. Hedging

### (i) Fair value hedge

A fair value hedge is a hedge of the exposure to changes in fair value of a recognised asset or liability or an unrecognised firm commitment, or an identified portion of such an asset, liability or firm commitment, that is attributable to a particular risk and could affect the consolidated statement of profit or loss. The gain or loss from remeasuring the hedging instrument at fair value together with the gain or loss on the hedged item attributable to the hedged risk are recorded in the consolidated statement of profit or loss.

### (ii) Cash flow hedge

Where a derivative financial instrument is designated as a hedge of the variability in cash flows of a recognised asset or liability or a highly probable forecast transaction or the foreign currency risk of a committed future transaction, the effective portion of any gain or loss on remeasurement of the derivative financial instrument to fair value is recognised directly in other comprehensive income and accumulated separately in equity. The ineffective portion of any gain or loss is recognised immediately in the profit or loss.

If a hedge of a forecast transaction subsequently results in the recognition of a non-financial asset or non-financial liability, the associated gain or loss is reclassified from equity to be included in the initial cost or other carrying amount of the non-financial asset or liability.

If a hedge of a forecast transaction subsequently results in the recognition of a financial asset or a financial liability, the associated gain or loss is reclassified from equity to the consolidated statement of profit or loss in the same period or periods during which the asset acquired or liability assumed affects the consolidated statement of profit or loss (such as when interest income or expense is recognised).

For cash flow hedges, other than those covered by the preceding two policy statements, the associated gain or loss is reclassified from equity to the consolidated statement of profit or loss in the same period or periods during which the hedged forecast transaction affects profit or loss.

When a hedging instrument expires or is sold, terminated or exercised, or the Group revokes designation of the hedge relationship but the hedged forecast transaction is still expected to occur, the cumulative gain or loss at that point remains in equity until the transaction occurs and it is recognised in accordance with the above policy. If the hedged transaction is no longer expected to take place, the cumulative unrealised gain or loss is reclassified from equity to the consolidated statement of profit or loss immediately.

## **j. Leased assets**

An arrangement comprising a transaction or a series of transactions is or contains a lease if the Group determines that the arrangement conveys a right to use a specific asset or assets for an agreed period of time in return for a payment or a series of payments. Such a determination is made based on an evaluation of the substance of the arrangement and is regardless of whether the arrangement takes the legal form of a lease.

### **(i) Classification of leased assets**

Assets that are held by the Group under leases which transfer to the Group substantially all the risks and rewards of ownership are classified as being held under finance leases. Leases which do not transfer substantially all the risks and rewards of ownership to the Group are classified as operating leases, with the following exceptions:

- property held under operating leases that would otherwise meet the definition of an investment property is classified as an investment property on a property-by-property basis and, if classified as an investment property, is accounted for as if held under a finance lease (see note (d)(i)); and
- land held for own use under an operating lease, the fair value of which cannot be measured separately from the fair value of a building situated thereon at the inception of the lease, is accounted for as being held under a finance lease, unless the building is also clearly held under an operating lease. For these purposes, the inception of the lease is the time that the lease was first entered into by the Group, or taken over from the previous lessee.

### **(ii) Assets held under operating leases**

Where the Group has the use of assets held under operating leases, payments made under the leases are charged to profit or loss in equal instalments over the accounting periods covered by the lease term, except where an alternative basis is more representative of the pattern of benefits to be derived from the leased asset. Lease incentives received are recognised in profit or loss as an integral part of the aggregate net lease payments made. Contingent rentals are charged to profit or loss in the accounting period in which they are incurred.

The cost of acquiring land held under an operating lease is amortised on a straight-line basis over the period of the lease term except where the property is classified as an investment property (see note (d)(i)) or is held for development for sale (see note (l)(ii)).

### **(iii) Assets held under finance leases**

Where the Group acquires the use of assets under finance leases, the amounts representing the fair value of the leased asset, or, if lower, the present value of the minimum lease payments, of such assets are included in recognised as plant and equipment and the corresponding liabilities, net of finance charges, are recorded as obligations under finance leases. Depreciation is provided at rates which write off the cost or valuation of the assets over the term of the relevant lease or, where it is likely the Group will obtain ownership of the asset, the life of the asset, as set out in note (e). Impairment losses are accounted for in accordance with the accounting policy as set out in note (k)(ii). Finance charges implicit in the lease payments are charged to profit or loss over the period of the leases so as to produce an approximately constant periodic rate of charge on the remaining balance of the obligations for each accounting period. Contingent rentals are charged to profit or loss in the accounting period in which they are incurred.

# PRINCIPAL ACCOUNTING POLICIES

## k. Impairment of assets

### (i) Impairment of financial assets

The Group recognises loss allowances for expected credit loss (“ECL”) on financial assets measured at amortised cost.

The Group measures loss allowances at an amount equal to lifetime ECL. Loss allowances for trade receivables are always measured at an amount equal to lifetime ECL.

When determining whether the credit risk of a financial asset has increased significantly since initial recognition and when estimating ECL, the Group considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes both quantitative and qualitative information and analysis, based on the Group’s historical experience and informed credit assessment and including forward-looking information.

Lifetime ECLs are the ECLs that result from all possible default events over the expected life of a financial instrument.

12-month ECLs are the portion of ECL that results from default events on a financial instrument that are possible within the 12 months after the reporting date (or a shorter period if the expected life of the instrument is less than 12 months).

In all cases, the maximum period considered when estimating ECLs is the maximum contractual period over which the Group is exposed to credit risk.

#### Measurement of ECLs

ECLs are a probability-weighted estimate of credit losses. Credit losses are measured as the present value of all cash shortfalls (i.e. the difference between the cash flows due to the entity in accordance with the contract and the cash flows that the Group expects to receive).

#### Credit-impaired financial assets

At each reporting date, the Group assesses on a forward looking basis whether financial assets carried at amortised cost and debt financial assets carried at FVOCI are credit-impaired. A financial asset is ‘credit-impaired’ when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred.

Evidence that a financial asset is credit-impaired includes the following observable data:

- significant financial difficulty of the borrower or issuer;
- a breach of contract such as a default or past due event;
- the restructuring of a loan or advance by the Group on terms that the Group would not consider otherwise;
- it is becoming probable that the borrower will enter bankruptcy or other financial reorganisation; or the disappearance of an active market for a security because of financial difficulties.

#### Presentation of allowance for ECL in the consolidated statement of financial position

Loss allowances for financial assets measured at amortised cost are deducted from the gross carrying amount of the assets.

#### Write-off

The gross carrying amount of a financial asset is written off (either partially or in full) to the extent that there is no realistic prospect of recovery. This is generally the case when the Group determines that the debtor does not have assets or sources of income that could generate sufficient cash flows to repay the amounts subject to the write-off. However, financial assets that are written off could still be subject to enforcement activities in order to comply with the Group’s procedures for recovery of amounts due.

## **(ii) Impairment of non-financial assets**

The carrying amounts of non-financial assets, other than properties carried at revalued amounts (including investments in subsidiaries in the Company's statement of financial position, investments in associates and joint ventures accounted for under the equity method (see note (c)(ii)) and deferred tax assets, are reviewed at the end of each reporting period to determine whether there is any indication of impairment. If any such indication exists, the recoverable amount is estimated. In addition, for goodwill, intangible assets that are not yet available for use and intangible assets that have indefinite useful lives, the recoverable amount is estimated annually whether or not there is any indication of impairment.

### — Calculation of recoverable amount

The recoverable amount of an asset is the greater of its fair value less costs of disposal or value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. Where an asset does not generate cash inflows largely independent of those from other assets, the recoverable amount is determined for the smallest group of assets that generates cash inflows independently (i.e. a cash-generating unit).

### — Recognition of impairment losses

An impairment loss is recognised in profit or loss if the carrying amount of an asset, or the cash-generating unit to which it belongs, exceeds the recoverable amount. Impairment losses recognised in respect of cash-generating units are allocated first to reduce the carrying amount of any goodwill allocated to the cash-generating unit (or group of units) and then, to reduce the carrying amount of the other assets in the unit (or group of units) on a pro rata basis, except that the carrying value of an asset will not be reduced below its individual fair value less costs of disposal (if measurable), or value in use (if determinable).

### — Reversals of impairment losses

In respect of assets other than goodwill, an impairment loss is reversed if there has been a favourable change in the estimates used to determine the recoverable amount. An impairment loss in respect of goodwill is not reversed (including those provided during the interim financial reporting).

A reversal of an impairment loss is limited to the asset's carrying amount that would have been determined had no impairment loss been recognised in prior years. Reversals of impairment losses are credited to profit or loss in the year in which the reversals are recognised.

## **I. Properties for sale**

### **(i) Completed properties for sale**

Completed properties for sale are stated at the lower of cost or net realisable value. Cost is determined by apportionment of the total development costs, including borrowing costs capitalised (see note (q)), attributable to unsold units. Net realisable value is estimated by the management, based on prevailing market conditions which represents the estimated selling price less costs to be incurred in selling the property. Cost of completed properties for sale comprises all costs of purchase, costs of conversion and costs incurred in bringing the inventories to their present location and condition.

The amount of any write down of or provision for properties held for sale is recognised as an expense in the period the write down or loss occurs. The amount of any reversal of any write down or provision arising from an increase in net realisable value is recognised in the consolidated statement of profit or loss in the period in which the reversal occurs.



# PRINCIPAL ACCOUNTING POLICIES

## **(ii) Properties under development for sale**

Properties under development for sale are classified as current assets and stated at the lower of cost or net realisable value. Cost includes identified costs including the acquisition cost of land, aggregate cost of development, borrowing costs capitalised (see note (r)), material and supplies, wages, other direct expenses and an appropriate proportion of overheads. Net realisable value is estimated by management, taking into account the expected price that can ultimately be achieved, based on prevailing market conditions and the anticipated costs of completion and costs to be incurred in selling the property.

The amount of any write down of or provision for properties under development for sale is recognised as an expense in the period the write down or loss occurs. The amount of any reversal of any write down or provision arising from an increase in net realisable value is recognised in the consolidated statement of profit or loss in the period in which the reversal occurs.

## **m. Inventories**

Inventories are stated at the lower of cost or net realisable value. Cost comprises all costs of purchase, cost of conversion and other costs incurred in bringing the inventories to their present location and condition. Net realisable value is estimated by the management, based on the expected selling price in the ordinary course of business less the anticipated costs of completion and the estimated costs necessary to make the sale.

## **n. Contract assets and liabilities**

A contract asset is recognised when the Group recognises revenue (see note (q)) before being unconditionally entitled to the consideration under the payment terms set out in the contract. Contract assets are assessed for expected credit losses and are reclassified to receivables when the right to the consideration has become unconditional.

A contract liability is recognised when the customer pays consideration before the Group recognises the related revenue (see note (q)). A contract liability would also be recognised if the Group has an unconditional right to receive consideration before the Group recognises the related revenue. In such cases, a corresponding receivable would also be recognised.

For a single contract with the customer, either a net contract asset or a net contract liability is presented. For multiple contracts, contract assets and contract liabilities of unrelated contracts are not presented on a net basis.

When the contract includes a significant financing component, the contract balance includes interest accrued under the effective interest method.

## **o. Cash and cash equivalents**

Cash and cash equivalents comprise cash at bank and on hand, demand deposits with banks and other financial institutions and short-term, highly liquid investments that are readily convertible into known amounts of cash and which are subject to an insignificant risk of changes in value, having been within three months of maturity at acquisition. Cash and cash equivalents are assessed for expected credit loss in accordance with the policy set out in note (k)(i).

## **p. Foreign currencies**

Foreign currency transactions during the year are translated into Hong Kong dollars at the exchange rates ruling at the transaction dates. Monetary foreign currency balances and the statement of financial position of foreign operations are translated into Hong Kong dollars at the exchange rates ruling at the end of the reporting period. Non-monetary assets and liabilities denominated in foreign currencies that are stated at fair value are translated using the foreign exchange rates ruling at the dates the fair value was measured. The transaction date is the date on which the Group initially recognises such non-monetary assets or liabilities.

The results of foreign operations are translated into Hong Kong dollars at the monthly weighted average exchange rates for the year. Consolidated statements of financial position items, including goodwill arising on consolidation of foreign operations acquired on or after 1 January 2005, are translated into Hong Kong dollars at the closing foreign exchange rates at the end of the reporting period. Differences arising from the translation of the financial statements of foreign operations are recognised in other comprehensive income and accumulated separately in equity in the exchange reserve and those arising from the financing of properties under development by foreign currency borrowings are capitalised as part of the development costs. All other exchange differences are dealt with in the consolidated statement of profit or loss.

On disposal of a foreign operation, the cumulative amount of the exchange differences recognised in equity which relate to that foreign operation is reclassified from equity to the consolidated statement of profit or loss and is included in the calculation of the profit or loss on disposal.

#### q. Recognition of revenue

Income is classified by the Group as revenue when it arises from the sale of goods, the provision of services or the use by others of the Group's assets under leases in the ordinary course of the Group's business.

Revenue is recognised when control over a product or service is transferred to the customer, or the lessee has the right to use the asset, at the amount of promised consideration to which the Group is expected to be entitled, excluding those amounts collected on behalf of third parties. Revenue excludes value added tax or other sales taxes and is after deduction of any trade discounts.

Where the contract contains a financing component which provides a significant financing benefit to the customer for more than 12 months, revenue is measured at the present value of the amount receivable, discounted using the discount rate that would be reflected in a separate financing transaction with the customer, and interest income is accrued separately under the effective interest method. Where the contract contains a financing component which provides a significant financing benefit to the Group, revenue recognised under that contract includes the interest expense accreted on the contract liability under the effective interest method. The Group takes advantage of the practical expedient in paragraph 63 of HKFRS 15 and does not adjust the consideration for any effects of a significant financing component if the period of financing is 12 months or less.

Further details of the Group's revenue and other income recognition policies are as follows:

- (i) Rental income under operating leases is recognised in equal instalments over the accounting periods covered by the lease term, except where an alternative basis is more representative of the pattern of benefits to be derived from the use of the leased asset. Lease incentives granted are recognised as an integral part of the aggregate net lease payments receivable. Contingent rentals are recognised in the accounting period in which they are earned.
- (ii) Revenue arising from the sale of properties developed for sale in the ordinary course of business is recognised when the legal assignment is complete or the property is accepted by the customer which is the point in time when the customer has the ability to direct the use of the property and obtain substantially all of the remaining benefits of the property. Deposits and instalments received on properties sold prior to the date of revenue recognition are included in the statement of financial position under contract liabilities (see note (n)).

When residential properties are marketed by the Group while the property is still under construction, the Group may offer a discount compared to the listed sales price, provided the customer agrees to pay the balance of the consideration early. In such cases, if the advance payments are regarded as providing a significant financing benefit to the Group, interest expense arising from the adjustment of time value of money will be accrued by the Group during the period between the payment date and the completion date of legal assignment or the date when the property is accepted by the customer. This accrual increases the balance of "Pre-sale deposits and proceeds" during the period of construction, and therefore increases the amount of revenue recognised when control of the completed property is transferred to the customer. The interest is expensed as accrued unless it is eligible to be capitalised under HKAS 23, *Borrowing costs* (see note (r)).

In the comparative period, revenue from sales of properties was recognised upon the later of the signing of the sale and purchase agreement or the completion of the properties, which was taken to be the point in time when the risks and rewards of ownership of the property had passed to the buyer. Deposits and instalments received on properties sold prior to the date of revenue recognition were included in the consolidated statement of financial position and no interest expense was accrued.

# PRINCIPAL ACCOUNTING POLICIES

- (iii) Income from hotels and club operations is recognised at the time when the services are provided.
- (iv) Dividend income from unlisted investments is recognised when the shareholder's right to receive payment is established.  
Dividend income from listed investments is recognised when the share price of the investment goes ex-dividend.
- (v) Interest income is recognised as it accrues using the effective interest method.

## r. Borrowing costs

Borrowing costs that are directly attributable to the acquisition, construction or production of an asset which necessarily takes a substantial period of time to get ready for its intended use or sale are capitalised as part of the cost of that asset. Other borrowing costs are expensed in the period in which they incurred.

The capitalisation of borrowing costs as part of the cost of a qualifying asset commences when expenditure for the asset is being incurred, borrowing costs are being incurred and activities that are necessary to prepare the asset for its intended use or sale are in progress. Capitalisation of borrowing costs is suspended or ceases when substantially all the activities necessary to prepare the qualifying asset for its intended use or sale are interrupted or complete.

## s. Income tax

- (i) Income tax for the year comprises current tax and movements in deferred tax assets and liabilities. Current tax and movements in deferred tax assets and liabilities are recognised in the consolidated statement of profit or loss except to the extent that they relate to items recognised in other comprehensive income or directly in equity, in which case the relevant amounts of tax are recognised in other comprehensive income or directly in equity, respectively.
- (ii) Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the end of the reporting period, and any adjustment to tax payable in respect of previous years.
- (iii) Deferred tax assets and liabilities arise from deductible and taxable temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the tax bases respectively. Deferred tax assets also arise from unused tax losses and unused tax credits.

Apart from certain limited exceptions, all deferred tax liabilities and all deferred tax assets, to the extent that it is probable that future taxable profits will be available against which the asset can be utilised, are recognised. Future taxable profits that may be capable to support the recognition of deferred tax assets arising from deductible temporary differences include those that will arise from the reversal of existing taxable temporary differences.

The limited exceptions to recognition of deferred tax assets and liabilities are those temporary differences arising from goodwill not deductible for tax purposes and the initial recognition of assets or liabilities that affect neither accounting nor taxable profit (provided that they are not part of a business combination).

Where investment properties are carried at their fair value in accordance with the accounting policy set out in note (d)(i), the amount of deferred tax recognised is measured using the tax rates that would apply on sale of those assets at their carrying value at the reporting period unless the property is depreciable and is held within a business model whose objective is to consume substantially all of the economic benefits embodied in the property over time, rather than through sale. In all other cases, the amount of deferred tax recognised is measured based on the expected manner of realisation or settlement of the carrying amount of the assets and liabilities, using tax rates enacted or substantively enacted at the end of the reporting period. Deferred tax assets and liabilities are not discounted.

The carrying amount of a deferred tax asset is reviewed at the end of each reporting period and is reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow the related tax benefit to be utilised. Any such reduction is reversed to the extent that it becomes probable that sufficient taxable profits will be available.

Additional income taxes that will probably arise from the distribution of dividends are recognised when the related dividends are likely to be payable in the foreseeable future.

- (iv) Current tax balances and deferred tax balances, and movements therein, are presented separately from each other and are not offset. Current tax assets are offset against current tax liabilities and deferred tax assets against deferred tax liabilities if, and only if, the Group has the legally enforceable right to set off current tax assets against current tax liabilities and the following additional conditions are met:
- in the case of current tax assets and liabilities, the Company or the Group intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously; or
  - in the case of deferred tax assets and liabilities, if they relate to income taxes levied by the same taxation authority on either:
    - the same taxable entity; or
    - different taxable entities, which, in each future period in which significant amounts of deferred tax liabilities or assets are expected to be settled or recovered, intend to realise the current tax assets and settle the current tax liabilities on a net basis or realise and settle simultaneously.

#### t. Related parties

- (i) A person, or a close member of that person's family, is related to the Group if that person:
- (a) has control or joint control over the Group;
  - (b) has significant influence over the Group; or
  - (c) is a member of the key management personnel of the Group or the Group's parent.
- (ii) An entity is related to the Group if any of the following conditions applies:
- (a) The entity and the Group are members of the same Group (which means that each parent, subsidiary and fellow subsidiary is related to the others).
  - (b) One entity is an associate or joint venture of the other entity (or an associate or a joint venture of a member of a Group of which the other entity is a member).
  - (c) Both entities are joint ventures of the same third party.
  - (d) One entity is a joint venture of a third entity and the other entity is an associate of the third entity.
  - (e) The entity is a post-employment benefit plan for the benefit of employees of either the Group or an entity related to the Group.
  - (f) The entity is controlled or jointly controlled by a person identified in (i).
  - (g) A person identified in (i)(a) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity).
  - (h) The entity, or any member of a Group of which it is a part, provides key management personnel services to the Group or to the Group's parent.

# PRINCIPAL ACCOUNTING POLICIES

## u. Financial guarantees issued, provisions and contingent liabilities

### (i) Financial guarantees issued

Financial guarantees are contracts that require the issuer (i.e. the guarantor) to make specified payments to reimburse the beneficiary of the guarantee (the "holder") for a loss the holder incurs because a specified debtor fails to make payment when due in accordance with the terms of a debt instrument.

Where the Group issues a financial guarantee, the fair value of the guarantee is initially recognised as deferred income within trade and other payables. The fair value of financial guarantees issued at the time of issuance is determined by reference to fees charged in an arm's length transaction for similar services, when such information is obtainable, or is otherwise estimated by reference to interest rate differentials, by comparing the actual rates charged by lenders when the guarantee is made available with the estimated rates that lenders would have charged, had the guarantees not been available, where reliable estimates of such information can be made. Where consideration is received or receivable for the issuance of the guarantee, the consideration is recognised in accordance with the Group's policies applicable to that category of asset. Where no such consideration is received or receivable, an immediate expense is recognised in profit or loss on initial recognition of any deferred income.

The amount of the guarantee initially recognised as deferred income is amortised in profit or loss over the term of the guarantee as income from financial guarantees issued. In addition, provisions are recognised in accordance with note (u)(ii) if and when (i) it becomes probable that the holder of the guarantee will call upon the Group under the guarantee, and (ii) the amount of that claim on the Group is expected to exceed the amount currently carried in trade and other payables in respect of that guarantee, i.e. the amount initially recognised, less accumulated amortisation.

### (ii) Other provisions and contingent liabilities

Provisions are recognised for other liabilities of uncertain timing or amount when the Group or the Company has a legal or constructive obligation arising as a result of a past event, it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate can be made. Where the time value of money is material, provisions are stated at the present value of the expenditure expected to settle the obligation.

Where it is not probable that an outflow of economic benefits will be required, or the amount cannot be estimated reliably, the obligation is disclosed as a contingent liability, unless the probability of outflow of economic benefits is remote. Possible obligations, whose existence will only be confirmed by the occurrence or non-occurrence of one or more future events are also disclosed as contingent liabilities unless the probability of outflow of economic benefits is remote.

## v. Segment reporting

Operating segments, and the amounts of each segment item reported in the financial statements, are identified from the financial information provided regularly to the Group's top management for the purposes of allocating resources to, and assessing the performance of, the Group's various lines of business and geographical locations.

Individually material operating segments are not aggregated for financial reporting purposes unless the segments have similar economic characteristics and are similar in respect of the nature of products and services, the nature of production processes, the type or class of customers, the methods used to distribute the products or provide the services, and the nature of the regulatory environment. Operating segments which are not individually material may be aggregated if they share a majority of these criteria.

## w. Employee benefits and contributions to defined contribution retirement plans

Short-term employee benefits, including salaries, annual bonuses, paid annual leave, leave passage, contributions to defined contribution retirement plans and the cost of non-monetary benefits are accrued in the year in which the associated services are rendered by employees of the Group. Where payment or settlement is deferred and the effect would be material, these amounts are stated at their present values.

## x. Significant accounting estimates and judgements

In the process of applying the Group's accounting policies, management has made the following accounting judgements:

Note 20 contains information about the assumptions and their risk relating to financial instruments. Other key sources of estimation uncertainty are as follows:

### — Valuation of investment properties

Investment properties are included in the consolidated statement of financial position at their market value, unless they are still in the course of construction or development at the end of the reporting period and their fair value cannot be reliably determined at that time. The market value of investment properties is assessed annually by independent qualified valuers, after taking into consideration the net income allowing for reversionary potential and redevelopment potential of the properties.

The assumptions adopted in the property valuations are based on the market conditions existing at the end of the reporting period, with reference to current market sales prices and the appropriate capitalisation rate.

### — Assessment of the useful economic lives for depreciation of hotel and club properties, plant and equipment

In assessing the estimated useful lives of hotel and club properties, plant and equipment, management takes into account factors such as the expected usage of the asset by the Group based on past experience, the expected physical wear and tear (which depends on operational factors), technical obsolescence arising from changes or improvements in production or from a change in the market demand for the product or service output of the asset. The estimation of the useful life is a matter of judgement based on the experience of the Group.

Management reviews the useful lives of hotel and club properties, plant and equipment annually and if expectations are significantly different from previous estimates of useful economic lives, the useful lives and, therefore, the depreciation rate for the future periods will be adjusted accordingly.

### — Assessment of impairment of non-current assets

Management assesses the recoverable amount of each asset based on its value in use (using relevant rates) or on its net selling price (by reference to market prices), depending upon the anticipated future plans for the asset. Estimating the value in use of an asset involves estimating the future cash inflows and outflows to be derived from continuing use of the asset and from its ultimate disposal and applying the appropriate discount rate to these future cash flows. Cash flow projections for the remaining useful life of the asset and the most recent financial budgets/forecasts are approved by management.

### — Assessment of provision for properties for sale

Management determines the net realisable value of properties for sale by using (i) prevailing market data such as most recent sale transactions and market survey reports available from independent property valuers; and (ii) internal estimates of costs based on quotes by suppliers.

Management's assessment of the net realisable value of properties under development for sale requires the application of a risk-adjusted discount rate to estimate future discounted cash flows to be derived from the properties under development for sale. These estimates require judgement as to the anticipated sale prices by reference to recent sale transactions in nearby locations, rate of new property sales, marketing costs (including price discounts required to stimulate sales) and the expected costs to completion of properties, the legal and regulatory framework and general market conditions. The Group's estimates may be inaccurate and estimates may need to be adjusted in later periods.

### — Recognition of deferred tax assets

The recognition of deferred tax assets requires formal assessment by the Group of the future profitability of related operations. In making this judgement, the Group evaluates, amongst other factors, the forecast financial performance, changes in technology and operational and financing cashflows.

# PRINCIPAL SUBSIDIARIES, ASSOCIATES AND JOINT VENTURES

As 31 December 2018

## (A) SUBSIDIARIES INCORPORATED IN HONG KONG:

Company name	Issued and paid up capital	Percentage of equity interest		Principal activities
		Direct	Indirect	
Bright Smart Limited	HK\$10,000 divided into 10,000 shares	–	100	Property investment
Cheer Sky Investment Limited	HK\$1 divided into 1 share	–	72	Holding company
Excellent Base Limited	HK\$10,000 divided into 10,000 shares	–	100	Property investment
Free Boost Investments Limited	HK\$1 divided into 1 share	–	72	Holding company
Harbour Centre Development Limited *	HK\$3,641,350,047 divided into 708,750,000 shares	–	72	Holding company
Harbour City Estates Limited	HK\$330,100,000 divided into 20,000 shares	–	100	Property investment
Harriman Leasing Limited	HK\$2,000,990 divided into 10,100,099 shares	–	100	Leasing services
HCDL China Finance Limited	HK\$1 divided into 1 share	–	72	Finance
HCDL Finance Limited	HK\$5,000,000 divided into 5,000,000 shares	–	72	Finance
HCDL Investments Limited	HK\$1 divided into 1 share	–	72	Holding company
HCDL Investments Finance Limited	HK\$1 divided into 1 share	–	72	Finance
High Sea Investments Limited	HK\$2 divided into 2 shares	–	72	Holding company
Joinhill Investments Limited	HK\$1 divided into 1 share	–	72	Holding company
Manniworth Company Limited	HK\$10,000 divided into 10,000 shares	–	72	Property investment
Market Favour Investments Limited	HK\$1 divided into 1 share	–	72	Holding company
Marnav Holdings Limited	HK\$1,000,000 dividend into 1,000,000 shares	–	100	Property investment
Mullein Company Limited	HK\$10,000 divided into 10,000 shares	–	100	Property investment
Oripuma Investments Limited	HK\$2 divided into 2 shares	–	100	Property investment
Plaza Hollywood Limited	HK\$10,000,000 divided into 10,000,000 shares	–	100	Property investment
Ridge Limited	HK\$10,000 divided into 10,000 shares	–	100	Property investment
The Murray Limited	HK\$1 divided into 1 share	–	72	Hotel
The Hongkong Hotel Limited	HK\$100,000 divided into 100,000 shares	–	72	Hotel and property investment
The Marco Polo Hotel (Hong Kong) Limited	HK\$1,000 divided into 1,000 shares	–	100	Hotel
The Prince Hotel Limited	HK\$2 divided into 2 shares	–	100	Hotel
The “Star” Ferry Company, Limited	HK\$7,200,000 divided into 1,440,000 shares	–	100	Public transport
Times Square Limited	HK\$20 divided into 2 shares	–	100	Property investment
Wavatah Company Limited	HK\$1,000 divided into 1,000 shares	–	100	Property investment
Wealthy Flow Company Limited	HK\$1 divided into 1 share	–	72	Funds management
Wettersley Company Limited	HK\$10,000 divided into 10,000 shares	–	100	Property investment
Wharf Estates Limited	HK\$1,000,000 divided into 1,000,000 shares	–	100	Holding company
Wharf Realty Limited	HK\$2 divided into 2 shares	–	100	Property investment
Wharf REIC Corporate Management Limited	HK\$1 divided into 1 share	–	100	Management services
Wharf REIC Finance Limited	HK\$1 divided into 1 share	–	100	Finance
Wharf REIC Treasury Limited	HK\$1 divided into 1 share	–	100	Bank deposit
Wharf Transport Investments Limited	HK\$2 divided into 2 shares	–	100	Holding company

\* A company listed on the Main Board of The Stock Exchange of Hong Kong Limited

## (B) SUBSIDIARIES ESTABLISHED IN MAINLAND CHINA:

Company name	Issued and paid up capital	Percentage of equity interest		Principal activities
		Direct	Indirect	
常州馬可孛羅酒店有限公司	US\$7,000,000	–	72	Hotel
廣州秀達企業管理有限公司	HK\$2,000,000	–	72	Holding company
廣州譽港企業管理有限公司	RMB5,000,000	–	72	Holding company
廣州港捷企業管理有限公司	RMB10,000,000	–	72	Holding company
九龍倉(常州)置業有限公司	US\$144,950,000	–	72	Property
南京聚龍房地產開發有限公司	US\$18,000,000	–	72	Holding company
蘇州高龍房產發展有限公司	RMB1,500,000,000	–	57	Property

## (C) SUBSIDIARIES INCORPORATED IN THE BRITISH VIRGIN ISLANDS:

Company name	Issued and paid up capital	Percentage of equity interest		Principal activities
		Direct	Indirect	
Algebra Assets Limited	500 US\$1 shares	–	72	Investment
Harbour Centre (Hong Kong) Limited	500 US\$1 shares	–	72	Holding company
HCDL China Development Limited	500 US\$1 shares	–	72	Holding company
Lotus Tycoon Limited	500 US\$1 shares	–	100	Investment
Mandelson Investments Limited	500 US\$1 shares	–	72	Investment
Marvel Initial Limited	500 US\$1 shares	–	100	Investment
Victor Horizon (0051) Limited	500 US\$1 shares	–	72	Investment
Wharf REIC Finance (BVI) Limited <sup>#</sup>	500 US\$1 shares	–	100	Finance
Wharf REIC Holdings Limited	500 US\$1 shares	100	–	Holding company

<sup>#</sup> Registered in Hong Kong under Part 16 of the Companies Ordinance (Cap 622 of the laws of Hong Kong) as a registered non-Hong Kong company.

## (D) SET OUT BELOW ARE DETAILS OF DEBT SECURITIES ISSUED BY A SUBSIDIARY OF THE GROUP AND GUARANTEED BY THE COMPANY:

Name of subsidiary/borrower	Description of debt securities	Outstanding principal amount
Wharf REIC Finance (BVI) Limited	HK\$ Guaranteed Fixed Rate Notes due 2025	HK\$1,000 Million
	HK\$ Guaranteed Fixed Rate Notes due 2028	HK\$1,400 Million
	HK\$ Guaranteed Fixed Rate Notes due 2030	HK\$190 Million
	US\$ Guaranteed Fixed Rate Notes due 2028	US\$600 Million



# SCHEDULE OF PRINCIPAL PROPERTIES

As at 31 December 2018

## APPROXIMATE GROSS FLOOR AREAS (sq.ft.)

Address	Total	Office	Retail	Hotel	Serviced Apartments/ Others
<b>HONG KONG</b>					
<b>Properties – Investment</b>					
<b>Harbour City, Tsimshatsui</b>					
Ocean Terminal	725,000	–	580,000	–	145,000
Ocean Centre	987,000	631,000	356,000	–	–
Wharf T & T Centre	257,000	244,000	13,000	–	–
World Commerce Centre	254,000	240,000	14,000	–	–
World Finance Centre	513,000	476,000	37,000	–	–
Ocean Galleries	348,000	–	348,000	–	–
Gateway I	1,241,000	1,127,000	114,000	–	–
Gateway II	2,641,000	1,879,000	434,000	–	328,000
Marco Polo Hongkong Hotel	737,000	18,000	172,000	547,000	–
Gateway	289,000	–	–	289,000	–
Prince	279,000	–	–	279,000	–
Pacific Club Kowloon	138,000	–	–	–	138,000
	8,409,000	4,615,000	2,068,000	1,115,000	611,000
<b>Times Square</b>					
Sharp Street East, Causeway Bay	1,976,000	1,033,000	943,000	–	–
<b>Plaza Hollywood</b>					
3 Lung Poon Street, Diamond Hill	562,000	–	562,000	–	–
<b>Crawford House</b>					
64–70A Queen's Road Central, Central	189,000	104,000	85,000	–	–
<b>Wheelock House</b>					
3/F–24/F., & Shop C, Wheelock House, 20 Pedder Street, Central	215,000	211,000	4,000	–	–
<b>Others</b>					
	56,000	5,000	51,000	–	–
	2,998,000	1,353,000	1,645,000	–	–
<b>The Murray, Hong Kong</b>					
Cotton Tree Drive, Central	336,000	–	–	336,000	–
<b>Total Hong Kong Property – Investment</b>	11,743,000	5,968,000	3,713,000	1,451,000	611,000
<b>MAINLAND CHINA</b>					
<b>Property – Investment</b>					
<b>Suzhou International Finance Square</b>					
Xing Hu Jie, Suzhou Industrial Park, Suzhou	603,000	–	–	603,000	–
<b>Marco Polo Changzhou</b>					
88 Hehai East Road, Xinbei District, Changzhou	474,000	–	–	343,000	131,000
<b>Total Mainland China Property – Investment</b>	1,077,000	–	–	946,000	131,000
<b>Property – Development</b>					
<b>Suzhou International Finance Square</b>					
Xing Hu Jie, Suzhou Industrial Park, Suzhou	2,614,000	1,632,000	14,000	–	968,000
<b>Total Mainland China</b>	3,691,000	1,632,000	14,000	946,000	1,099,000
<b>Group Total:</b>	15,434,000	7,600,000	3,727,000	2,397,000	1,710,000

Notes:

- (a) These properties with total site area of 428,719 sq.ft. form part of Harbour City.
- (b) In addition to the above floor areas, the Group has total carpark areas of approximately 2 million sq. ft..

(Remarks)	Site Area (Sq.ft.)	Lot Number	Lease Expiry	Year of Completion/ Expected Completion	Stage of Completion	Effective Equity Interest to the Company
	346,719	KIL11178	2033	1966	N/A	100%
	126,488	KML 11 S.A.	2880	1977	N/A	100%
	(a)	KML 11 S.B.	2880	1981	N/A	100%
	(a)	KML 11 S.B.	2880	1981	N/A	100%
	(a)	KML 11 S.D.	2880	1983	N/A	100%
	(a)	KML 11 S.B. & D.	2880	1981/83	N/A	100%
	(a)	KML 11 R.P.	2880	1994	N/A	100%
	(a)	KML 11 S.B. & D.	2880	1998/99	N/A	100%
(A 665-room hotel)	58,814	KML 91 S.A. & KML 10 S.B.	2863	1969	N/A	72%
(A 400-room hotel)	(a)	KML 11 S.B.	2880	1981	N/A	100%
(A 394-room hotel)	(a)	KML 11 S.D.	2880	1983	N/A	100%
(Club House)	48,309	KIL 11179	2021	1990	N/A	100%
	112,441	IL 731, IL 728, IL 727, IL 725 S.A. & R.P., IL 724 S.A.	2850/60/80	1993	N/A	100%
	280,510	NKIL 6160	2047	1997	N/A	100%
	12,286	IL 7 R.P. & IL 45 S.A.R.P.	2842	1977	N/A	100%
	N/A	ML 99 S.A., S.C. & R.P. & ML 100 S.A., S.B. & R.P.	2854	1984	N/A	100%
	N/A	N/A	N/A	N/A	N/A	N/A
(A 336-room hotel)	68,136	IL 9036	2063	2017	N/A	72%
(A 216-room hotel)	229,069	N/A	2077	2020	Superstructure in progress	57%
(A 271-room hotel and The Mansion)	842,531	N/A	2048	2014	N/A	72%
	229,069	N/A	2047/77	2020	Superstructure in progress	57%

# FIVE-YEAR FINANCIAL SUMMARY

Year ended 31 December	2018 HK\$ Million	2017 HK\$ Million	2016 HK\$ Million	2015 HK\$ Million	2014 HK\$ Million
<b>Consolidated Statement of Profit or Loss</b>					
Revenue	16,481	20,904	16,851	17,576	17,437
Operating profit	12,724	15,442	11,824	11,759	10,416
Underlying net profit (Note a)	10,053	9,500	8,516	8,276	7,352
Profit before property revaluation surplus	10,053	9,236	8,706	8,469	7,465
Profit attributable to equity shareholders	18,027	17,218	9,917	13,787	35,127
Dividends attributable to shareholders	6,376	2,884	N/A	N/A	N/A
<b>Consolidated Statement of Financial Position</b>					
Investment properties	258,984	253,827	244,375	235,597	229,023
Hotel and club properties, plant and equipment	8,277	8,549	7,000	6,200	6,005
Interest in associates/joint ventures	2,895	3,293	3,225	3,647	4,186
Equity investments	2,396	2,708	2,301	2,450	1,550
Properties for sale	3,726	144	1,957	2,699	4,979
Bank deposits and cash	2,675	3,076	5,212	6,501	5,273
Other assets	1,403	1,078	1,392	5,876	9,457
Total assets	280,356	272,675	265,462	262,970	260,473
Bank loans and other borrowings	(42,097)	(45,552)	(4,382)	(8,943)	(14,956)
Loan from fellow subsidiaries	–	–	(30,980)	(28,583)	(25,163)
Other liabilities	(13,927)	(14,155)	(25,963)	(14,539)	(14,487)
Net assets	224,332	212,968	204,137	210,905	205,867
Share capital	304	304	–	–	–
Reserves	218,493	207,014	198,910	205,134	200,194
Shareholders' equity	218,797	207,318	198,910	205,134	200,194
Non-controlling interests	5,535	5,650	5,227	5,771	5,673
Total equity	224,332	212,968	204,137	210,905	205,867
Net debt	39,422	42,476	30,150	31,025	34,846
<b>Financial Data</b>					
Per share data					
Earnings per share (HK\$)					
– Underlying net profit	3.31	3.13	2.81	2.73	2.42
– Before property revaluation surplus	3.31	3.04	2.87	2.79	2.46
– Attributable to equity shareholders	5.94	5.67	3.27	4.54	11.57
Net asset value per share (HK\$)	72.06	68.29	65.52	67.57	65.94
Dividends per share (HK\$ Cents) (Note b)	210.00	95.00	N/A	N/A	N/A
Financial ratios					
Net debt to shareholders' equity (%)	18.0%	20.5%	15.2%	15.1%	17.4%
Net debt to total equity (%)	17.6%	19.9%	14.8%	14.7%	16.9%
Interest cover (Times) (Note c)	15.6	15.1	8.8	8.9	7.6
Return on shareholders' equity (%) (Note d)	8.5%	8.5%	4.9%	6.8%	19.0%
Dividend payout (%)					
– Underlying net profit	63.4%	60.7%	N/A	N/A	N/A
– Attributable to equity shareholders	35.4%	33.5%	N/A	N/A	N/A

Notes:

- (a) Underlying net profit primarily excludes investment property revaluation surplus and exchange difference on foreign currency borrowings.
- (b) The dividend payable is based on to about 65% of realised underlying net profit from investment properties and hotels in Hong Kong.
- (c) Interest cover is based on EBITDA over finance costs (before capitalisation and fair value loss/gain).
- (d) Return on shareholders' equity is based on profit attributable to shareholders over average shareholders' equity during the year.
- (e) The 3,036 million ordinary shares which has been taken into account the shares issued pursuant to the distribution in specie of 3,036,227,327 ordinary shares of the Company as if it had been effective on 1 January 2014.

**ART PIECE CREDIT:**

Kian Wong Kin Yan (Recipient of The Wharf Scholarship), *並生*, p.6 – 7

Choi Young-Jo, *Lotus Garden*, p.12

Yoon Sang-Yoon, *Summertime*, p.39

A Chinese version of this Annual Report is available from the Company upon request.

如有需要，可向本公司索取本年報之中文版本。





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