



中國工商銀行股份有限公司
INDUSTRIAL AND COMMERCIAL BANK OF CHINA LIMITED
(a joint stock limited company incorporated in the People's Republic of China with limited liability)

Stock Code: 1398
USD Preference Shares Stock Code: 4603
EUR Preference Shares Stock Code: 4604
RMB Preference Shares Stock Code: 84602

Supplemental Proxy Form for the Annual General Meeting for the year 2018
to be held on 20 June 2019

I/We (Note 1) ... of ... being the registered holder(s) of ... H shares of RMB1.00 each in the capital of Industrial and Commercial Bank of China Limited (the "Bank"), hereby appoint the Chairman of the meeting or ... of ... to act as my/our proxy to attend and vote for me/us and on my/our behalf at the annual general meeting for the year 2018 (the "Meeting") of the Bank to be held at Grand Hyatt Hong Kong, 1 Harbour Road, Wan Chai, Hong Kong and at Industrial and Commercial Bank of China Limited, No. 55 Fuxingmennei Avenue, Xicheng District, Beijing, PRC concurrently by video conference on Thursday, 20 June 2019 at 2:30 p.m. or any adjournment thereof, for the purpose of considering and if thought fit, passing the resolution set out in the supplemental notice of the Meeting dated 3 June 2019, and voting on behalf of me/us under my/our name as indicated below (Note 4) on the resolution to be proposed at the Meeting and any of its adjournment.

Unless otherwise indicated, capitalised terms used herein shall have the same meanings as those defined in the supplemental circular of the Bank dated 3 June 2019.

Table with 4 columns: Ordinary Resolution, For (Note 4), Against (Note 4), Abstained (Note 4). Row 11: To consider and approve the Proposal on the Election of Mr. Lu Yongzhen as Non-executive Director of Industrial and Commercial Bank of China Limited.

Dated ... Shareholder's Signature (Note 5) ...

Notes:

Important: You should first read the circular and the supplemental circular of the Bank dated 30 April 2019 and 3 June 2019, respectively, before appointing a proxy.

- 1. Please insert full name(s) and address as registered in the register of members in BLOCK CAPITALS.
2. Please insert the number of shares registered in your name(s) relating to this supplemental proxy form.
3. If a proxy other than the Chairman of the meeting is preferred, cross out the words "the Chairman of the meeting or" and insert the full name and address of the proxy (or proxies) desired in the space provided.
4. IMPORTANT: IF YOU WISH TO VOTE FOR A RESOLUTION, PLEASE TICK THE APPROPRIATE BOX MARKED "FOR". IF YOU WISH TO VOTE AGAINST THE RESOLUTION, TICK THE BOX MARKED "AGAINST". IF YOU WISH TO VOTE ABSTAINED THE RESOLUTION, TICK THE BOX MARKED "ABSTAINED".
5. This supplemental proxy form must be signed by you, or your attorney duly authorised in writing or, if you are a corporation, must either be executed under the common seal or under the hand of a director or duly authorised attorney(s).
6. In the case of joint holders of any share, any one of such persons may vote at the Meeting, either personally or by proxy, on such share as if he were solely entitled thereto; but if more than one of such joint holders are present at the Meeting whether attending in person or by proxy, the vote of the person, whose name stands first on the register of members of the Bank on such share (in person or by proxy) shall be accepted to the exclusion of the vote(s) of the other joint holder(s).
7. To be valid, this supplemental proxy form together with the power of attorney or other authorisation document (if any) must be deposited at the H Share registrar of the Bank by hand or by post not less than 24 hours before the time fixed for the holding of the Meeting or any adjournment thereof (as the case may be).
8. Identification documents must be shown by shareholder(s) or proxies to attend the Meeting.
9. Shareholders are entitled to appoint one or more proxies to attend the Meeting, but only one of the proxy can be designated to vote at the Meeting.
10. This proxy form is the supplemental proxy form for the purpose of the resolution set out in the supplemental notice of the Meeting dated 3 June 2019 and only serves as a supplement to the original proxy form for the Meeting.
11. This supplemental proxy form will not affect the validity of any proxy form duly completed and delivered by you in respect of the resolutions set out in the notice of the Meeting dated 30 April 2019.
12. If the proxy being appointed to attend the Meeting under this supplemental proxy form is different from the proxy appointed under the original proxy form and both proxies attended the Meeting, the proxy validly appointed under the original proxy form shall be designated to vote at the Meeting.