

(Incorporated in Hong Kong with limited liability) (Stock code: 89)

ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT 2018

ABOUT THIS REPORT

Tai Sang Land Development Limited ("the Company") (Stock Code: 89) and its subsidiaries (collectively "the Group") are pleased to present the Group's Environmental, Social and Governance Report ("the ESG Report") for the reporting period from 1 January 2018 to 31 December 2018. This ESG Report focuses on the operation of property rental in Hong Kong, as Hong Kong property rental business is the major operation of the Group, contributing approximately 70% of the Group's total revenue in 2018.

This Report presents our approach and performance in the environmental and social aspects of our business, which was prepared in accordance to Appendix 27 "Environmental, Social and Governance Reporting Guide" ("the ESG Guide") to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited.

Information in relation to the Group's corporate governance and financial performance can be found in our Annual Report 2018, which is available on the Company's website: http://www.tsld.com.

Stakeholder Engagement

Both internal and external stakeholders play a critical role in our ESG activities. To demonstrate our commitment in sustainability, we regularly communicate with them to understand their concerns. Actions will be taken to response if necessary.

Stakeholders	Communication channels	
Tenants and customers	- Customer hotline	- Company website
	- Daily personal contact	- Email
	- Site visits	
	- Customer survey	
Employees	- Annual performance review	
	- Regular meetings	
Shareholders and Investors	- Annual and interim reports	- Investor relations enquiry
	- Annual general meetings	- Company website
	- Press release,	
	announcements and circular	
Suppliers and contractors	- Tendering process	
	- Regular meetings	
	- Site visits	
Government departments	- Regular meetings	
	- Site visits	

Our key stakeholders and communication channels are as follows:

We appreciate stakeholders' valuable feedback on the ESG report. Please send your comments to esg@tsld.com.

ABOUT THIS REPORT (Continued)

Materiality Analysis

In accordance with the ESG Guide, the ESG report will cover 15 aspects under three categories: environmental, workplace practices and product responsibility and society.

15 aspects in accordance with ESG	Guide
-----------------------------------	-------

	1. Environmental protection policies
Environmental	2. Monitor and mitigate on emission
	3. Monitor and reduce on waste generation
	4. Resources use policies
	5. Resources consumption and efficient measures
	6. Managements actions
	7. Employee engagement policies
Workplace practices	8. Policies on safe working environment
Workplace practices	9. Occupational health and safety measures
	10. Employee development
	11. Supply chain management
	12. Products and services satisfaction and safety
Product responsibility and society	13. Customer data protection policies and privacy
	14. Anti-corruption
	15. Community involvement

Survey has been conducted to collect the feedback from our stakeholders on the weighting of these 15 aspects towards our performance, strategies, risks and governance. Stakeholders took part in the survey included employees, tenants and customers, suppliers and contractors. Results of the materiality assessment are presented in a matrix in figure below:



Employee development, customer data protection policies and anti-corruption are highly concerned items of stakeholders and significant to business. We have addressed them in this report in following sections.

OUR EMPLOYEES

We believe that employees are the most valuable asset. They are the key factor in the corporate structure for business development and success. Therefore we place high importance on human resources management to attract, develop and retain our people. We committed to provide a safe, healthy and relaxed working environment for all employees. We also offer good career prospects, opportunities for career progression, and competitive remuneration incentives.

Employment Policies

As at 31 December 2018, we have a workforce of 152 and 8 persons in Hong Kong and USA respectively. We are an equal opportunity employer and committed to provide equal opportunities for any individual during employment including recruitment, training, promotion, compensation, benefits provision, termination, etc., regardless of age, gender, health status, marital status, family status, nationality, race, colour, religion, political affiliation, sexual orientation, etc. Our employees are rewarded only based on their knowledge, skill and performance.

We offer competitive remuneration package to our employees to attract and retain qualified talent. The employee benefits include discretionary bonus, medical insurance, Mandatory Provident Fund Scheme, and leave entitlement such as marriage, maternity, paternity and compassionate. The remuneration packages and policies are reviewed by the management annually.

During the reporting period, we are not aware of any material non-compliance with relevant laws and regulations in employment matters that have a significant impact to the Group.

Health and Safety

We are committed to ensuring the high standards in occupational health and safety and providing a safe working environment for our employees. Our staff are encouraged to attend relevant construction and occupational training and seminars, such as Construction Industry Safety Card course, Occupational Safety and Health Council courses and First Aid courses.

In order to avoid accidents and ensure that all employees work in a safe manner, we have established safety rules and emergency response plans, and carried out risk assessment for high risk works. Those established measures and guidelines are reviewed periodiclly. First aid kits also available for all workplace to ensure any injury can be handled properly.

During the reporting period, no work related fatality or significant injury due to work were recorded. We also not aware of any material non-compliance with relevant laws and regulations in occupational safety and health matter that have a significant impact to the Group.

Development and Training

We provide external training opportunities to our employees to enhance their skills and knowledge. These trainings are offered to different levels of staff from junior staff to senior management, which covered in leadership and management, customer service, occupational health and safety, regulatory compliance, and professional development. We also provide directors with regulatory updates and seminars.

Labour Standard

We regularly review the employment practice to ensure that compliance with the Employment Ordinance and other related regulations. During the reporting period, no child and forced labour have been employed by our operation and suppliers.

OUR VALUE CHAIN

Supply Chain Management

We require our suppliers and contractors to comply with all the applicable laws and regulations, such as the minimum wage ordinance, environmental and labour laws. We also require them to have no corruptions or unethical practices and perform comprehensive security measures to safeguard workers' & tenants' health and safety. Apart from consideration of pricing and quality, we also favour suppliers and contractors who have good records in environmental and safety performance.

To ensure project quality, most of our major contractors engaged have industry accreditations such as ISO 9001, ISO 14001 and OHSAS 18001. We monitor and evaluate our suppliers and contractors performances regularly. Their performances are recorded and taken into consideration in future supplier selection processes. Any violation of our policies, laws or involvement in any scandal can result in them being suspended for a period or exclusion from future tendering opportunities.

For hotel development project, our project team regularly monitors the performance of contractors through site inspections and project meetings. We also require all workers employed by contractors hold the Construction Industry Safety Card to ensure that they have relevant safety knowledge in carrying out the site works.

Anti-corruption

To prevent fraud and corruption conduct, we encourage reporting any suspected misconduct through a whistle-blowing mechanism. Appropriate actions will be taken if we discover any violation by suppliers and contractors.

Our employees are also required to perform their work with high integrity and comply with our Code of Ethics. Employees need to be aware to avoid conflicts of interest, receive valuable gift and related to bribery matter.

During the reporting period, we are not aware of any material non-compliance with the relevant laws and regulations relating to bribery, extortion, fraud and money laundering that have a significant impact to the Group.

OUR VALUE CHAIN (Continued)

Customer Health and Safety

We are dedicated to safeguard our tenants' physical health and safety, and have taken measures to ensure safe environment for our tenants including but not limited to:

- Provide comprehensive and effective security measures and facilities at our properties;
- All facilities and equipment are in good condition;
- Choose materials with no or low Volatile Organic Compounds contents for renovation works of our properties;
- Perform regular air duct cleaning to improve ventilation for fresh air intake at our properties;
- Ensure good quality of water. We have already achieved the requirement of "Quality Water Supply Scheme for Buildings" organised by Water Supply Department; and
- Regular pest control is conducted in common area of our properties.

During the reporting period, we are not aware of any material non-compliance with relevant laws and regulations in health and safety and quality matter relating to our products and services provided that have a significant impact to the Group.

Engaging with our Customers

We make every effort to understand the needs of our customers through different channels to continuously improve our property conditions and services to meet the requirements of our customers.

Our property management teams conduct surveys to collect feedback from customers on a regular basis to evaluate the quality of our services. A hotline service is in place for customers to communicate with us directly, all comments and suggestions are followed up in a timely manner.

We also value all complaints. We are committed that all customer complaints are responded timely. Complaint handling procedure is in place to ensure the completeness of the complaints data we logged and allow us to take corrective action where appropriate.

Safeguarding Customers' Interest

We make every effort to safeguard the marketing information is true and accurate and fully complied with relevant government regulations.

We treat customer data privacy seriously by strictly following the Personal Data (Privacy) Ordinance in handling customers' information. All collected personal data is treated confidentially, which are securely kept and only accessible by designated staff. Information on customers are normally be destroyed after retention for seven years.

During the reporting period, we are not aware of any material non-compliance with the relevant laws and regulations or received complaints in customer privacy matter.

OUR ENVIRONMENT

We understand that it is our responsibility to protect the environment to ensure that the idea of environmental sustainability can be integrated into our operations. We will continue to optimize our management practices aiming to minimize the environmental impacts of our business operations, and to ensure that our employees understand, support and carry out our sustainability measures.

During the reporting period, we are not aware of any material non-compliance with the relevant laws and regulations on environmental matters that have a significant impact to the Group.

Green Office

Our management team establishes some initiatives which focus on energy saving, waste reduction and recycling. These initiatives include:

- Turning off unused electrical equipment when leaving office;
- Recycling paper, reusing single-sided paper and avoiding unnecessary photocopying and printing;
- Re-use of envelopes for internal mail;
- Use public transportation as often as possible; and
- Sharing document through intranet to reduce paper copies for record purposes.

Waste Management

The construction waste generated by our properties renovation works for the year was approximately 1,419 tonnes (2017: 1,314 tonnes). We also consider the environmental impact of construction materials we sourced.

At our offices, we have measures of reducing, recycling and reusing our materials, such as collecting used paper and toner cartridges for recycling. We also continue to engage all our divisions to reduce waste generation at source. Our tenants are encouraged to adopt waste separation practices. Tri-coloured bins have been placed across our properties to encourage sorting and recycling. Recyclable waste will be further handled by third-party waste collectors for further handling. We have joined the Commendation Scheme on Source Separation of Commercial and Industrial Waste launched by Environmental Protection Department to facilitate the tenants to practice waste separation and recycling in workplace, and engaged qualified garbage disposal companies to clear-up and dispose of the wastes produced by tenants.

The majority of waste generated by the Group for the year is paper, which used in normal business operation and printed materials distributed to shareholders, which used a total of approximately 2.8 tonnes (2017: 3.0 tonnes). The total CO₂ equivalent emissions for the paper used was approximately 13.5 tonnes (2017: 14.5 tonnes).

OUR ENVIRONMENT (Continued)

Energy Efficiency

The electricity consumption of the Group for the year was 4,123,001 kWh (2017: 4,492,394 kWh), electricity consumption intensity (average by gross floor area) of 34.013 kWh per m² (2017: 37.029 kWh), mainly used for property management operation and hotel operations; towngas consumption of the Group for the year was 1,089,888 MJ (2017: 1,086,480 MJ), towngas consumption intensity (average by gross floor area) of 8.991 MJ per m² (2017: 8.955 MJ), mainly used for hotel operations.

We understand that we have a role to reduce greenhouse gas footprint by developing effective energy consumption strategies. In order to enhance energy efficiency performance at our properties and hotel development project, we regularly review energy efficiency measures to ensure the compliance with relevant laws and regulations, such as the Building Energy Efficiency Ordinance.

Our property management team continuously optimises the environmental performance of our investment properties by taking actions as follows:

- Using LED or T5 fluorescent tube to maximum energy efficiency;
- Installing green flat roofs that lower the indoor temperature;
- Regularly maintain appliances and facilities for better performance;
- Using timer control for outdoor signage to limit energy consumption;
- Using eco appliances to maximise energy efficiency;
- Engage a Registered Energy Assessor to certify that the major retrofitting works comply with the Building Energy Code; and
- Set energy reduction targets and devised a monitoring mechanism to ensure continuous improvements.

At Gateway ts, various environmental protection campaigns are participated, which include applying Energywi\$e Certificate organized by Environmental Campaign Committee to demonstrate the achievement in energy saving and the Earth Hour by World Wildlife Fund.

Water Resources Utilisation, Quality Control and Conservation

The water consumption of the Group for the year was 10,215 m³ (2017: 13,442 m³), water consumption intensity (average by gross floor area) of 0.084 m³ per m² (2017: 0.111 m³), it mainly used for property management operation and hotel operations.

To ensure good water quality for our tenants, we carry out regular cleansing of fresh water and flushing water tanks at properties in accordance with the applicable regulations. Automatic sensor faucets are installed to minimise wastage and runoff.

OUR ENVIRONMENT (Continued)

Data in Environmental P			
Energy and Resources	Consumption		
Туре	Unit	2018	2017
Electricity	kWh	4,123,001	4,492,394
Towngas	MJ	1,089,888	1,086,480
Water	m ³	10,215	13,442
Energy and Resources	Intensity		
Туре	Unit	2018	2017
Electricity	kWh/ m²	34.013	37.029
Towngas	MJ/ m ²	8.991	8.955
Water	m ³ / m ²	0.084	0.111
Greenhouse Gas Emiss	ion		
Туре	Unit	2018	2017
Electricity	Tonnes, CO2e	2,377.1	2,596.2
Towngas	Tonnes, CO2e	12.8	13.4
Water	Tonnes, CO ₂ e	6.3	8.1
Greenhouse Gas Emission Intensity			
Туре	Unit	2018	2017
Electricity	Tonnes, CO ₂ e/ m ²	0.01961	0.02140
Towngas	Tonnes, CO ₂ e/ m ²	0.00011	0.00011
Water	Tonnes, CO ₂ e/ m ²	0.00005	0.00007

Data in Environmental Performance

Due to completion of majority of renovation works in Gateway ts, and the catering operation of hotel and factory canteen have been ceased operation and outsourced to third party respectively in 2018, the electricity and water consumption rates in 2018 are both lower than previous year.

COMMUNITY INVOLVEMENT

Being a responsible corporation, we have actively contributed to our community for years. During the year, we have donated a total of approximately HK\$2,460,000 (2017: approximately HK\$5,500,000) to different charity organizations and activities. It included approximately HK\$2,000,000 to Tung Wah Group of Hospitals for their various fundraising events, including Charity Gala, Charity Challenge Race, service for education and community services and free medical services, etc. HK\$33,800 to The Community Chest, HK\$70,000 to Changing Young Lives Foundation and HK\$85,600 to The Hong Kong Award for Young People.

We also encourage our employees to participate in various volunteerism activities to serve and support the needy.

ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORTING INDEX

A. Environme	ental	Pages/ Remarks
Aspect A1	Emissions	
General Disclosure	 Relating to air and greenhouse gas emissions, discharges into water and land, and generation of hazardous and non-hazardous waste (a) the policies (b) compliance with relevant laws and regulations that have a significant impact on the issuer 	6 - 7
KPI	A1.1 The types of emissions and respective emissions data	Emission of NO _x , SO _x and other pollutants in the Group's operation is not material
	A1.2 Greenhouse gas emissions in total and, where appropriate, intensityA1.3 Total hazardous waste produced and, where appropriate, intensity	8 Hazardous waste generated in the Group's operatior is not material
	A1.4 Total non-hazardous waste produced and, where appropriate, intensity	6
	 A1.5 Description of measures to mitigate emissions and results achieved A1.6 Description of how hazardous and non-hazardous wastes are handled, reduction initiatives and results achieved 	6 - 7 6
Aspect A2	Use of Resources	
General Disclosure	Policies on the efficient use of resources, including energy, water and other raw materials	6 - 7
KPI	A2.1 Direct and / or indirect energy consumption by type in total and intensity	8
	A2.2 Water consumption in total and intensity	7
	A2.3 Description of energy use efficiency initiatives and results achieved	7
	A2.4 Description of whether there is any issue in sourcing water that is fit	7
	for purpose, water efficiency initiatives and results achieved	No issue in sourcing water for the Group's operation
	A2.5 Total packaging material used for finished products and, if applicable, with reference to per unit produced.	Not applicable to the core business of the Group
Aspect A3	The Environment and Natural Resources	
General Disclosure	Policies on minimising the issuer's significant impact on the environment and natural resources	6
KPI	A3.1 Description of the significant impacts of activities on the environment and natural resources and the actions taken to manage them	6

ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORTING INDEX (Continued)

B. Social - Er	mployment and Labour Practices	Pages/ Remarks
Aspect B1	Employment	
General Disclosure	Relating to compensation and dismissal, recruitment and promotion, working hours, rest periods, equal opportunity, diversity, anti-discrimination, and other benefits and welfare (a) the policies	3
	(b) compliance with relevant laws and regulations that have a significant impact on the issuer	
Aspect B2	Health and Safety	
General	Relating to providing a safe working environment and protecting employees	3
Disclosure	from occupational hazards	
	(a) the policies	
	 (b) compliance with relevant laws and regulations that have a significant impact on the issuer 	
Aspect B3	Development and Training	
General Disclosure	Policies on improving employees' knowledge and skills for discharging duties at work and description of training activities	3
Aspect B4	Labour Standards	
General	Relating to preventing child and forced labour	3
Disclosure	(a) the policies	
	 (b) compliance with relevant laws and regulations that have a significant impact on the issuer 	
B. Social - O	perating Practices	
Aspect B5	Supply Chain Management	
General Disclosure	Policies on managing environmental and social risks of the supply chain	4
Aspect B6	Product Responsibility	
General Disclosure	 Relating to health and safety, advertising, labelling and privacy matters relating to products and services provided and methods of redress (a) the policies (b) compliance with relevant laws and regulations that have a significant 	5
	impact on the issuer	
Aspect B7	Anti-corruption	Λ
General Disclosure	Relating to bribery, extortion, fraud and money laundering (a) the policies	4
Disclosure	 (a) the policies (b) compliance with relevant laws and regulations that have a significant impact on the issuer 	
Aspect B8	Community Investment	
General Disclosure	Policies on community engagement to understand the needs of the communities where the issuer operates and to ensure its activities take into consideration the communities' interests	